



KENAI PENINSULA BOROUGH

QUARTERLY REPORT

OF KEY ECONOMIC INDICATORS

For Fiscal Quarter Ending September, 2004
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See this document on the web – <http://www.borough.kenai.ak.us>
Under Community/Economic Development

Executive Summary

Third quarter gross and taxable sales were greater than those of 2003. Permitted construction project values were greater as well, due in part to permitting of the Central Peninsula General Hospital expansion, increasing values by 192.5% over third quarter 2003 and volume by 9.5% for the period. Labor force totals increased but employment totals increased more, resulting in a full percentage drop in unemployment rates when compared to a year ago.

Gross sales for third quarter 2004 were 9.2% higher than those of third quarter 2003 with manufacturing sales gaining 43.2%, leading all industry sectors. Gross sales in Kenai increased 20.1%, a result of Home Depot establishing its presence in the local economy. In the taxable sales arena, mining sales showed the greatest growth, 42.5%, while Kenai welcomes the 27.5% gain.

Soldotna permitting provided 63.5% of quarterly construction permit values, \$23,780,115 of the KPB total, \$37,465,065. Although the CPGH expansion permit provided the major portion of value, total values without that permit would have exceeded 2003. Volume of permits was near the recent yearly average.

One of the issues facing businesses in the oil and gas industry is a lack of support infrastructure. As exploration and drilling decisions are made, costs involved in delivery of the gas or oil to market must be considered. Several wells drilled in recent decades have been or are being revisited as new technology has become available making the development of the wells economically viable. Mitigation of sand production is available making wells within the current infrastructure more appealing to developers. In addition, a method for production of gas at various levels of a well, in various conditions of recovery, has been proven and made commercially available.

A decision was made that beluga whales in Cook Inlet whales are not an endangered species, mitigating another potential barrier to development of offshore fields in the Cook Inlet Basin.

In recent months, a gas field west of Cook Inlet has been put on line and application has been made to drill another west side development gas well. Coal prices in the Pacific Rim markets have doubled, making development of the coal deposits on the west side of Cook Inlet more attractive. On the east side, newly developed wells are producing gas in the Happy Valley region.

SALES

Reported gross sales within the KPB reached \$680,048,681, an increase of 9.2% over one year ago, and a gain of \$57,355,047. Of the ten active industries in the KPB, five experienced double digit gains, two single digit gains, and only three reported sales declines. Of the decliners, the drop in government sales is meaningless because government is not in business to make sales but rather to provide services. Total government sales provide less than one tenth of one percent of total KPB sales. Taxable sales gained 8.2% to total \$264,839,658, as, again, only three industry sectors reported declines. Taxable sales were \$20,044,891 greater than one year ago.

Quarterly Sales

Gross by Industry. Retail sales increased 10.5% in this large sector, from \$201,243,992 during third quarter 2003 to \$222,289,119 during the most recent quarter. The \$21,045,127 gain provided nearly 37% of the KPB gain. Manufacturing reported the third largest percentage of sales, 13.9%, and increased 43.2% over third quarter 2003. Sales reached \$94,791,639 for a gain of \$28,575,282. Transportation, communication and public utilities (TCPU) reported sales of \$54,783,180, gaining 24.7% over the \$43,949,309 reported sales of third quarter 2003. Mining sales increased from \$30,366,980 to \$35,697,405, a gain of 17.6%. Agriculture, Forestry and Fishing (AFF) sales also experienced a double-digit gain, 15.5%, to total \$15,586,413. Two sectors reported single-digit gains. Services, the second largest sector, experienced 9.8% growth with sales of \$119,412,778, surpassing third quarter 2003 sales of \$108,796,801 by \$10,615,977. Finance, Insurance and Real Estate (FIRE) had sales of \$16,553,663, increasing 3.0% over third quarter 2003.

Three industries reported declining sales. Construction sales dropped 19.6% to \$65,669,856, down from \$81,679,740 a year ago. Sale of wholesale goods reached \$55,255,444, a 9.2% drop from the \$60,869,241 in sales during third quarter 2003. Lastly, government sales dropped 24.7% to \$9,184, an inconsequential amount in the total sales economy. (See page 15 for detail.)

Taxable by Industry. The standard continues to move upward for taxable sales, as quarterly sales gained 8.2%, and reached \$264,839,658, a gain of \$20,044,891 for the quarter. During third quarter 2003 sales totaled \$244,794,767. Retail sales make up 57.2% of total taxable sales, and gained 9.3% over 2003 with sales reaching \$151,471,609. Last year, those sales totaled \$138,592,913. The \$12,878,696 retail sales gain accounts for 65% of the overall gain in taxable sales. Service sales increased 7.0% from \$63,181,878 to \$67,627,846. TCPU sales increased \$1,198,711 to reach \$21,020,654, a 6.0% gain for the quarter. Sale of wholesale goods increased 7.2% from \$7,070,996 to \$7,582,105. Manufacturing sales of \$3,747,913 were 12.4% greater than sales of \$3,333,206 during third quarter 2003. Mining sales increased 42.5% and AFF sales increased 12.9% as sales reached \$1,871,702 and \$1,916,036, respectively.

Only three sectors experienced declining sales for the quarter. Construction sales dropped 4.6% from \$3,318,362 to \$3,166,114. FIRE sales were down 0.4% from \$6,451,652 to \$6,426,495. Lastly, the \$9,184 in government sales marked an inconsequential 24.7% decrease. (See page 16 for detail.)

Gross by Area. Gross sales increased 9.2% with all areas except Seldovia reporting gains, to total \$680,048,981. Kenai benefited from Home Depot's opening as retail sales increased 34.9% to \$40,558,112. However, TCPU sales of \$11,963,076 also increased substantially, 139.8%, as did mining, 44.0%, with sales of \$2,185,343. Overall, Kenai sales increased 20.1%, Homer by 6.6%, the unincorporated area sales grew by 12.4%, Seward by 1.7% and Soldotna by 0.1%.

Seldovia's loss of sales resulted in total sales of \$1,780,287 for a 37.2% decrease for the quarter. (See detail on page 17.)

Taxable by Area. All six areas of the KPB reported increased sales, resulting in an 8.2% gain in taxable sales. For a second consecutive quarter Kenai led the way with 27.5% growth to sales of \$40,010,283, influenced by Home Depot's operation. Homer sales increased 7.3% from \$45,063,673 to \$48,365,566. Soldotna's \$65,788,674 in sales marked a 5.1% increase over last year when sales reached \$62,576,271. Seward sales reached \$36,487,325, a 5.1% increase over 2003 sales of \$34,710,226. Lastly, Seldovia's \$1,157,900 in taxable sales marked a 1.5% increase over 2003 when sales reached \$1,140,319. (See Page 18 for detail.)

Year-to-Date Sales

Gross by Industry. Year-to-date September 30 sales of \$1,513,862,381 were 3.7% greater than one year ago when sales reached \$1,460,270,507 in the KPB. The gain is equivalent to \$53,591,874 in sales. Mining sales marked the greatest percentage increase, 44.0%, with sales of \$107,597,146. AFF sales followed with an 11.6% gain for \$21,834,091 in sales. The last double-digit gainer, services, had sales of \$254,357,804, an 11.3% increase. Three sectors experienced lesser gains: retail sales increased 8.4% to \$535,908,597; TCPU gained 6.8% to \$129,303,718; and FIRE sales grew 2.8% to \$44,229,730. Sale of wholesale goods was stable, gaining 0.03%, only \$39,313, for total sales of \$147,668,730.

Only construction and governmental sales declined. Construction sales dropped 29.0% to \$136,523,309, a \$55,845,681 decline. The 5.5% in government sales is inconsequential with sales of \$31,368. (See detail on page 19.)

Taxable by Industry. Six of ten industries report sales gains during the first nine months of 2004 over those of 2003 with sales of \$611,397,280. The large retail sector

increased 7.9% from \$330,327,883 to \$356,299,259. Services gained 6.1% growing from \$124,073,510 to \$131,665,545. Wholesale sales increased 8.8% from \$18,385,545 to \$19,999,573. AFF sales increased 10.8%, mining sales increased 7.6% and manufacturing sales gained 8.4% with sales of \$4,475,536, \$4,001,874 and \$7,996,360, respectively.

The greatest numerical and percentage decline was reported by the FIRE sector as sales declined 4.1% to \$17,005,186. Construction sales dropped 2.1% to \$8,310,926. Government sales of \$31,303 were down 5.7%. (See detail on page 20.)

Gross by Area. Year-to-date sales grew by 3.7% to \$1,513,862,381. Seldovia, with strong service and construction sales, has increased gross sales by 22.5%, with sales totaling \$6,502,138. Kenai sales have grown 11.5% to \$234,856,712 with strength in numerous sectors, most notably in mining, wholesale, TCPU and retail sales. Soldotna sales are up 4.6%, reaching \$267,318,898 while sales in the unincorporated area gained 3.1% to total \$666,174,701.

Sales in both Homer and Seward have declined through third quarter, losing 0.9% and 1.3%, respectively. Homer sales to date are \$211,089,732 while Seward businesses report sales of \$127,920,200. (See detail on page 21.)

Taxable by Area. As KPB taxable sales increased 6.1% overall to \$611,397,280, Kenai sales gained 14.7%. Kenai sales have reached \$105,857,090 after three quarters, compared to \$92,317,429 a year ago. Homer sales, \$111,788,085, were 6.9% greater than the \$104,527,048 in sales reported last year at this time. Soldotna sales increased 5.6%, moving upwards from \$144,058,542 to \$152,180,309, while Seward sales increased 2.5% to \$68,953,810 from \$66,079,148 a year ago. Businesses in the unincorporated report sales of \$169,953,771, gaining 2.2% over a year ago.

Seldovia sales dropped 1.4% to \$2,664,215 from \$2,702,255 in 2003. (See detail on page 22.)

Annual Sales

KPB 2003 annual gross sales of \$1,918,423,572 were 2.2% above those of 2002 as seven sectors improved sales while three sectors had declining sales. This gain recaptures some of the 4.6% sales decline from 2001 to 2002. Each of the five cities reported gains while sales by businesses in the unincorporated area declined 0.2%.

Taxable sales increased 1.2% from 2002 to 2003 with sales of \$732,525,598, following a 2.7% increase one year ago and 5.7% from 2000 to 2001. Four cities increased taxable sales from 2002 to 2003, with Kenai and the unincorporated areas reporting declines.

Gross by Industry. Annual Gross sales increased 2.2% for 2003. The AFF sector had the largest percentage gain, 31.4%, with sales of \$22,009,310; the construction sector gained 12.6% with sales of \$257,304,716; and FIRE increased sales 5.6% to reach \$58,001,069. The large retail sector gained 3.1%, or \$19,316,786, to total \$642,874,952. Sale of wholesale goods increased 3.2% to \$194,212,922 while sales in the service sector rose 0.6% to \$279,323,105. The inconsequential \$41,980 in government sales marked an 85.9% increase.

TCPU sales of \$158,651,440 indicate an 8.2% decrease while mining sales dropped 6.1% to \$106,561,739. Manufacturing sales declined 0.8% from 2002 with sales dropping from \$201,047,383 in 2002 to \$199,442,339 during 2003. (See detail on page 23.)

Taxable by Industry. Taxable sales increased 1.2% during 2003. AFF sales rose 12.3% while sale of wholesale goods increased 11.3% with sales of \$5,010,961 and \$24,139,455, respectively. Construction sales rose 5.2% to \$11,263,432 while retail sales increased 2.3% to \$427,844,984 and sales in the service sector gained 0.3%, or \$434,609, to \$145,765,227. Government's 85.9% sales gain is inconsequential at \$41,980.

Taxable sales in the mining sector decreased 16.5% to \$4,885,262. FIRE sales were down 5.6% to \$22,742,851 while manufacturing sales declined 3.9% to \$9,239,486. TCPU sales of \$81,591,960 decreased 3.0%. (See detail on page 24.)

Gross by Area. As KPB sales grew by 2.2%, Seldovia gross sales expanded 50.7%, reaching \$7,255,560 for the year, due to strength in the construction sector. Seward, with \$156,916,263 in sales, marked a 10.3% gain. Homer sales increased 3.9% while Soldotna sales rose 3.6% to reach \$273,257,347 and \$337,665,147, respectively. Kenai taxable sales increased 1.3% to \$282,773,775.

KPB's unincorporated area is the only region to see a decline in gross sales for 2003, declining 0.2% to \$860,555,480, a decrease equivalent to \$1,321,239 in sales. (See detail on page 25.)

Taxable by Area. Homer sales increased 8.5% to \$131,595,475 while Soldotna sales gained 7.7% to total \$190,616,882. Seldovia sales of \$3,376,944 marked a 3.2% increase while Seward sales increased 1.0% with \$76,376,082 in reported sales. Across the KPB, sales increased 1.2%.

Kenai taxable sales were down 11.2% for the year, dropping to \$121,407,156 as Big KMart completed its plans to go out of business on the Kenai Peninsula and all of Alaska. Sales in the KPB unincorporated area decreased 0.6% to \$209,153,059. (See detail on page 26.)

CONSTRUCTION PERMITTING

Quarterly Permitting

By Area, Value. Permits issued within the KPB during third quarter had a total appraised value of \$37,465,065. This 192.5% increase is due to permitting of the hospital expansion in Soldotna, with an assessed value of \$21,384,000. Without that permit, values would still have increased nearly 26%. Seward's permits provided 17.9% growth; Homer's permitting value, \$9,531,900, was 215.6% greater than one year ago, but Soldotna led the way with 883.3% growth. Seldovia, with no permits, had -100% growth, while Kenai permitted \$1,991,750 worth of projects, 46.2% less than one year ago.

By Type, Value. New commercial permit values provided 77.4% of value with \$29,009,901 in assessed value permitting during third quarter 2004. New residential permits added 13.0% of the total with \$4,860,200. Commercial alteration/addition permit values of \$2,008,493 provided 5.4% of the total while residential alteration permits issued during the quarter had a total value of \$1,586,471 or 4.2%. (See detail on page 32.)

By Area, Volume. Homer issued 42 permits, double the 21 issued a year ago. Kenai issued 31 permits, fourteen fewer than one year ago. Soldotna issued 24 permits, up from the 19 that were issued one year ago. Seward issued 18 permits, three more than second quarter 2003 when 15 were issued. The remote community of Seldovia did not issue construction permits. (See detail on page 33.)

By Type, Volume. Of the 115 third quarter permits, 44 were issued for residential alteration or additions. New residential projects added 32 with 12 permits issued for new commercial structures. Twenty-seven permits were issued for commercial alterations. (See detail on page 34.)

Year-to-Date Permitting

Year-to-date September 30 permit values leaped to \$75,442,292 with permitting of the hospital expansion in Soldotna. This is the highest on record, surpassing the 1995 value of \$61,670,382 when the Seward SeaLife Center was permitted. Permit volume of 256 is off the high of 302 permits issued YTD 2002.

By Area, Value. Following three strong quarters, year-to-date assessed permit values are 106.0% greater than during 2003. Soldotna, issuing 43.2% of the value, has permitted \$32,593,011 in construction projects YTD. Homer reported \$20,679,631 in permit value, 27.4% of the KPB total. Seward is not far behind with a total permit value of \$17,792,300 and 23.6% of the total, while Kenai issued \$4,201,150 for 5.6%. Seldovia has issued permits totaling \$176,200 in assessed value, year to date. (See detail on page 35.)

By Type, Value. New commercial permitting has provided 70.6% of total value YTD, \$75,442,292, as Soldotna permitted a hospital expansion. New residential total permit value

was also strong with \$14,691,484 being permitted. Commercial alteration added \$5,159,736 and residential alteration another \$2,320,830 to the total. (See detail on page 36.)

By Area, Volume. Homer issued 83 permits, 32.4% of the total. Kenai issued 65 permits or 25.4%, followed by the 59 issued in Soldotna. Seward issued 45 for 17.6% and Seldovia issued four permits YTD. (See detail on page 37.)

By Type, Volume. Of the 256 permits issued during the first three quarters of 2004, 62.9% were for residential projects. Eighty-three permits were for new homes while 78 were issued for alterations or additions. Commercial alterations added 64 permits and new commercial permits provided the final 31. (See detail on page 38.)

Annual Construction - Year 2003

Construction permits are required by KPB cities, but not by the KPB, resulting in incomplete construction activity data. Permit values during 2003 totaled \$43,606,177, a 5.8% decrease from 2002 but the fourth highest total value on record, behind 2002, 2001 and 1995 when Seward's SeaLife center was permitted for a total value of \$61,510,032, the highest on record.

There were 336 permits issued during 2003, 4.3% fewer than the 351 issued during 2002, but second highest on record. Kenai issued the greatest number of permits and has done so in all but four years since 1986 when permitting was first recorded.

By Area, Value. Homer permitting provided 35.1% of KPB annual value; issuing permits totaling \$15,326,815, a 52.5% increase over 2002. Kenai's \$10,441,800 total value added 23.9% to the KPB total but marked a 37.8% decrease from 2002. Seward permit values increased 0.9% for the year to \$7,982,765, providing 18.3% of the total. Soldotna permit values dropped 28.8% to \$7,952,297, providing 18.2% of the KPB total. Seldovia's \$1,902,500 value provided the remaining 4.4%. (See detail on page 39.)

By Type, Value. New projects provided 72.4% of permit activity with commercial and residential permits providing 36.3% and 36.1% of the total, respectively. New commercial values of \$15,820,201 were slightly greater than new residential permit values, which totaled \$15,729,888. Commercial alteration/addition permit values totaled \$9,775,309 or 22.4% of the total. Finally, residential alteration/addition permits added \$2,280,779 for 5.2% of the KPB total. New residential permit values were 9.6% above 2002 while commercial alteration/ addition values were up 25.0%. New commercial values declined 27.4% and residential alteration/addition total value was down 1.1%. (See detail on page 40.)

By Area, Volume. During 2003 Kenai issued 114 of the 336 permits, providing 33.9% of the KPB total. Homer issued 86 permits while Soldotna issued 74 permits, 25.7% and 22.0%, respectively. Seward issued 50 permits, 14.9% of the total and Seldovia's 12

permits added 3.6% of the volume. Homer and Seldovia increased permit volume over 2002 with Homer issuing 28.4% more permits than one year ago and Seldovia's count increased by 50.0%. Those areas with declining permit activity include Seward, down 21.9%, Soldotna was down 18.7% and Kenai issued 5.8% less than one year ago. (See detail on page 41.)

By Type, Volume. Commercial alteration/addition annual activity for 2003 increased 9.1% as 96 permits were issued, setting a new record high. New residential activity shows 104 permits were issued for the second year in a row, and resulting in a three-way tie with 1994 for highest volume in a year. Ninety-four residential alteration/addition permits were issued, 19.0% less than 2002. New commercial activity decreased 2.3% to 42 permits. (See detail on page 42.)

EMPLOYMENT

Once again, the labor market increased, but employment increased to a greater extent, with the resultant decrease in unemployment. During July, August and September 2004, the labor force was larger by 472 persons, 553 persons, and 391 persons in relation to the same month during 2003.

During those same three months, the number of unemployed persons decreased 296, 248 and 201 persons from one year earlier. One would expect an increase in labor force to cause an increase in unemployment but, due to employment growth, the opposite occurred. Employment growth resulted in 768 more persons working during July 2004 than July 2003. August and September saw similar growth, with growth of 801 and 592 additional persons working each month, respectively.

As a result of the above changes, KPB's unemployment rate has been decreasing. For the month of July, the rate decreased from 9.8% during 2003 to 8.5% during 2004. The August rate dropped from 9.4% to 8.2% and the September rate from 10.5% to 9.5% over the same period. Since 1993 the average September unemployment rate has been 5.1%, a standard to which we are drawn. The previous high September employment occurred during 2000 when 21,492 persons were employed in the KPB. (See detail on pages 43-46)

POPULATION

Population estimates for 2003 show the Kenai Peninsula population at 51,220 persons, a 0.1% gain for the year. Homer grew by 3.6% to 4,893 while Kachemak City gained 12.9% to a total of 473 persons. Soldotna also increased, gaining 2.9% to 4,059 residents. Kenai decreased 0.6% to 7,125 and Seldovia lost 2.6%, down to 300 persons. Seward's population is down 2.2% to 2,733. Alaska's population, estimated at 648,818 for 2003, also marked a 0.1% increase for the year. (See page 47-52 for detail.)

Index

	Page #
Introduction -----	2
Executive Summary -----	5
Kenai Peninsula Borough	
Sales - KPB Finance Department-----	13
Construction – City administrations throughout KPB -----	31
Employment St of AK, Dept of Labor -----	43
Population – U.S. Census Bureau -----	47
Homer	
Sales - KPB Finance Department-----	53
Construction – City of Homer -----	61
Cost of Food – University of Fairbanks Cooperative Extension -----	67
Kenai	
Sales - KPB Finance Department-----	69
Construction – City of Kenai-----	77
Cost of Food – University of Fairbanks Cooperative Extension -----	83
Seldovia	
Sales - KPB Finance Department-----	85
Construction – City of Seldovia -----	93
Seward	
Sales - KPB Finance Department-----	97
Construction – City of Seward-----	105
Cost of Food – University of Alaska Fairbanks Cooperative Extension -----	111
Soldotna	
Sales - KPB Finance Department-----	113
Construction – City of Soldotna -----	121
Cost of Food – University of Fairbanks Cooperative Extension -----	127
Other	
Sales – KPB Finance Department -----	129
Directory of Local Officials-- -----	137

Data Sources are listed for each subsection.

Introduction

Kenai Peninsula Borough (KPB) staff develops quarterly reports containing economic data from throughout the area for use by businesses, agencies, and other entities to make planning and management decisions.

The publication is divided into eight sections: Kenai Peninsula Borough, Homer, Kenai, Seldovia, Seward, Soldotna, KPB Unincorporated, and a Local Officials Directory.

To provide unity within the document, certain conventions are applied:

- In the real estate section, the following abbreviations apply:
 - RN - Residential New
 - RA - Residential Alteration/Addition
 - CN - Commercial New
 - CA - Commercial Alteration/Addition

- In Sales and Employment sections, the following industry abbreviations apply:
 - AFF – Agriculture, Forestry and Fisheries (Includes Fish Buyers)
 - Min – Mining (Includes Oil & Gas Extraction and Production)
 - Const – Construction
 - Manu – Manufacturing (Includes Oil & Gas Manufacturing and Fish Processing)
 - TCPU – Travel, Communications, and Public Utilities
 - Whole – Wholesale Trade
 - Retail – Retail Trade
 - FIRE – Finance, Insurance and Real Estate
 - Service – Services
 - Govt – Public Administration, Education and Service

- Information sources for each section are listed in the index.

- General information applicable to all sections is provided in the Kenai Peninsula Borough section.

- Percentages of parts may not total 100%, due to rounding.

Information presented will assist in decision-making by providing economic and demographic information in graphic, table and text form. Local and state government officials; local, state and federal agencies; businesses within the borough and elsewhere; and private citizens use data contained in the publication.

Data is received from various sources and is subject to change as updates, revisions and corrections are received. The KPB makes no claims to accuracy or completeness of information provided. Only summary information is published. For further detail, contact Jeanne Camp, Economic Analyst, KPB Community and Economic Development Division, 907-714-2336, or the data source listed in the index.

Quarterly reports are available electronically on the KPB website located at <http://www.borough.kenai.ak.us>.

To correct your mailing address or to be added to or deleted from the mailing list for this report, please email jcamp@borough.kenai.ak.us or call 907-714-2336. Be certain to identify yourself and the complete mailing address to be added or deleted. For additions, an email address is appreciated to be used for notification of errors.

The Kenai Peninsula Borough wishes to thank all entities listed below for data provided for this publication.

Alaska Department of Labor and Workforce Development (AK DOL)

City of Homer

City of Kenai

City of Seldovia

City of Seward

City of Soldotna

Kenai Peninsula Borough Finance Department, Sales Tax Division

University of Alaska Fairbanks Cooperative Extension

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Functions of the CEDD and the EDD

Frequent questions regarding differences between the KPB Community Economic Development Division (CEDD) and the Economic Development District (EDD) suggest the need for an explanation. Differences are defined in the table below.

	CEDD	EDD
Funding	Funded by KPB, federal and state grants	Funded by grants – federal, state, borough
Powers	Non area-wide economic development power, only unincorporated areas	Borough-wide economic development powers
Projects	Works on special projects for the mayor	Assists in KPB long-term economic planning
	Develops, monitors KPB grant funding	Sponsors community economic forums
	Publishes historical/current economic data	Assists in community strategic planning
	Oil and Gas liaison	

What is a “Moving Average Trendline?”

Charts in the KPB economic reports frequently include “moving average trendlines.” The purpose of a trendline is to demonstrate the average of data groupings and how that average relates to averages of similar groupings within the chart.

Imagine that a bar chart illustrates twelve quarters of data. The trendline begins at the fourth entry in the series and marks the point representing the average of the first through the fourth numbers in the series, in this case a 1st, 2nd, 3rd and 4th quarter value, one year. The trendline continues to the right in the chart. As the trendline reaches the next entry in the series, the line will move to the point on the scale representing the average of the second through the fifth entries in the series – still four quarters of data, but this time those values would be the 2nd, 3rd and 4th quarter of the first year plus the 1st quarter of the second year.

The process continues through the chart. As the line moves through the chart, it drops the entry marking the beginning of the trend point average, adds the entry just ahead of the previous set of four and indicates the average of the new set of four numbers in the series. The resulting “smoothing” effect allows the reader to more easily see change from one year to the next.

KPB Sales

Sales tax records provide data useful for predicting economic trends and provide a basis for administrative decisions. Data collected are specific to the area collecting and reporting sales but, by combining data from reporting communities, KPB trends can be determined. Routinely, three years or twelve quarters of information are revised each quarter. Sales data is provided by the KPB Finance Department, Sales Tax Division.

Homer sales and construction data may reflect the impact due to annexation of 4.58 square miles which increased the total area of Homer by over twenty-eight percent. The annexation became effective April 1, 2002.

KPB sales data include detail from Homer, Kenai, Seldovia, Seward, Soldotna and “KPB unincorporated” areas. “KPB unincorporated” indicates areas within the KPB but outside the boundaries of the five incorporated cities. It also includes Kachemak City, which does not impose a sales tax. The 2% KPB sales tax is included in the city rates listed below, with revenues dedicated to funding the KPB school district. The balance is the tax imposed by each city with revenues being managed by that city.

The KPB does not provide an incentive for reporting non-taxable sales, resulting in incomplete Gross Sales data.

6.5%	5.5%	5.0%	4.0%	2.0%
Seldovia	Homer	Kenai	Seldovia	KPB Unincorporated
(April - September)		Seward	(October - March)	
		Soldotna		

Gross and Taxable Sales data are received quarterly through Sales Tax Returns from businesses within the KPB. Sales that are exempt from sales tax include:

- Sales outside the borough;
- Sales for resale;
- Sales to government agencies;
- Sales to tax exempt organizations; and
- Sales in excess of \$500.

INDUSTRY abbreviations used in sales data include the following:

- AFF - Agriculture, Forestry and Fisheries - includes fish buyers;
- Min - Mining - includes Oil & Gas extraction;
- Const - Construction;
- Manu - Manufacturing - includes Oil & Gas Manufacturing and Fish Processing;
- TCPU - Travel, Communications and Public Utilities;
- Whole - Wholesale Trade;
- Retail - Retail Trade;
- FIRE - Finance, Insurance and Real Estate;
- Service - Services;
- Govt - Public Administration, Education and Services.

KPB Sales

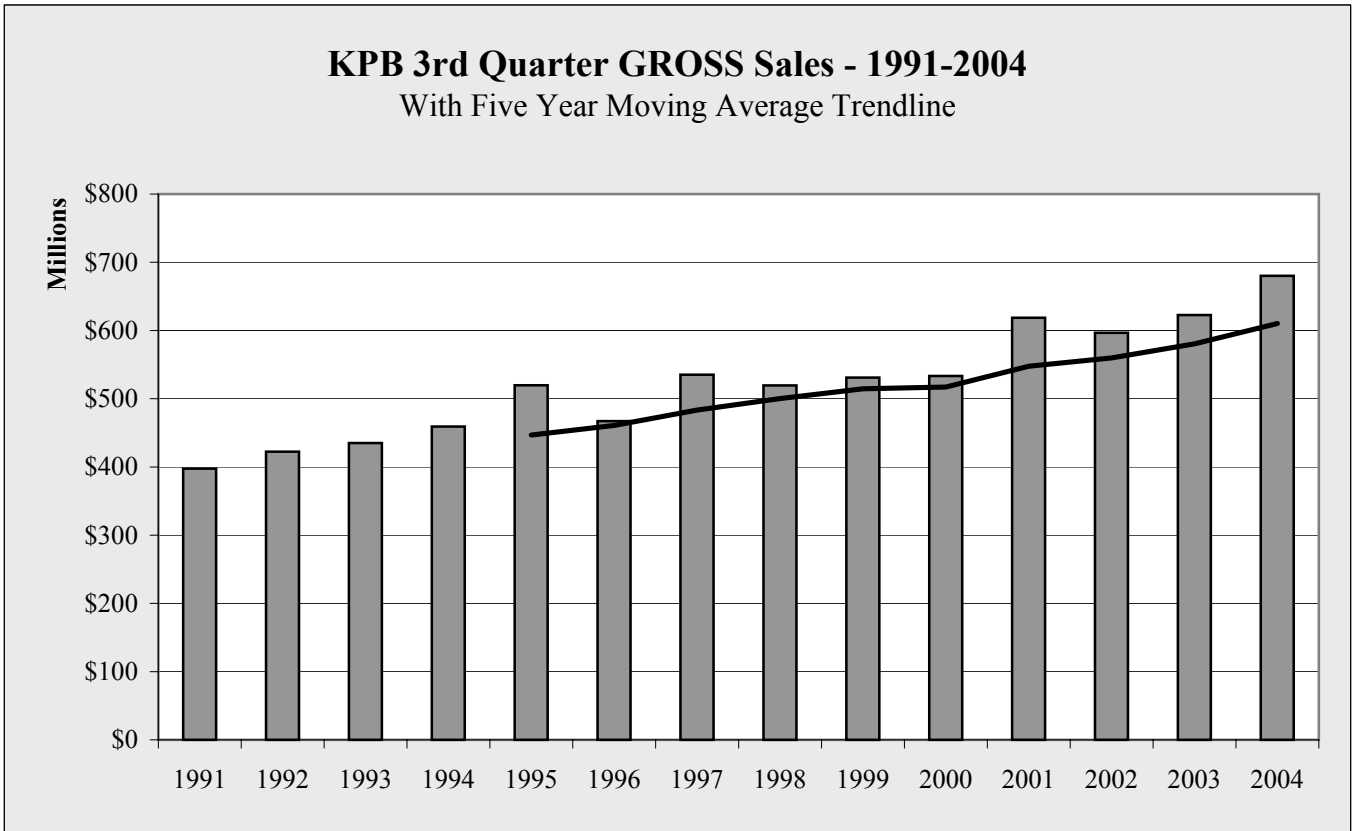


Chart 1.1

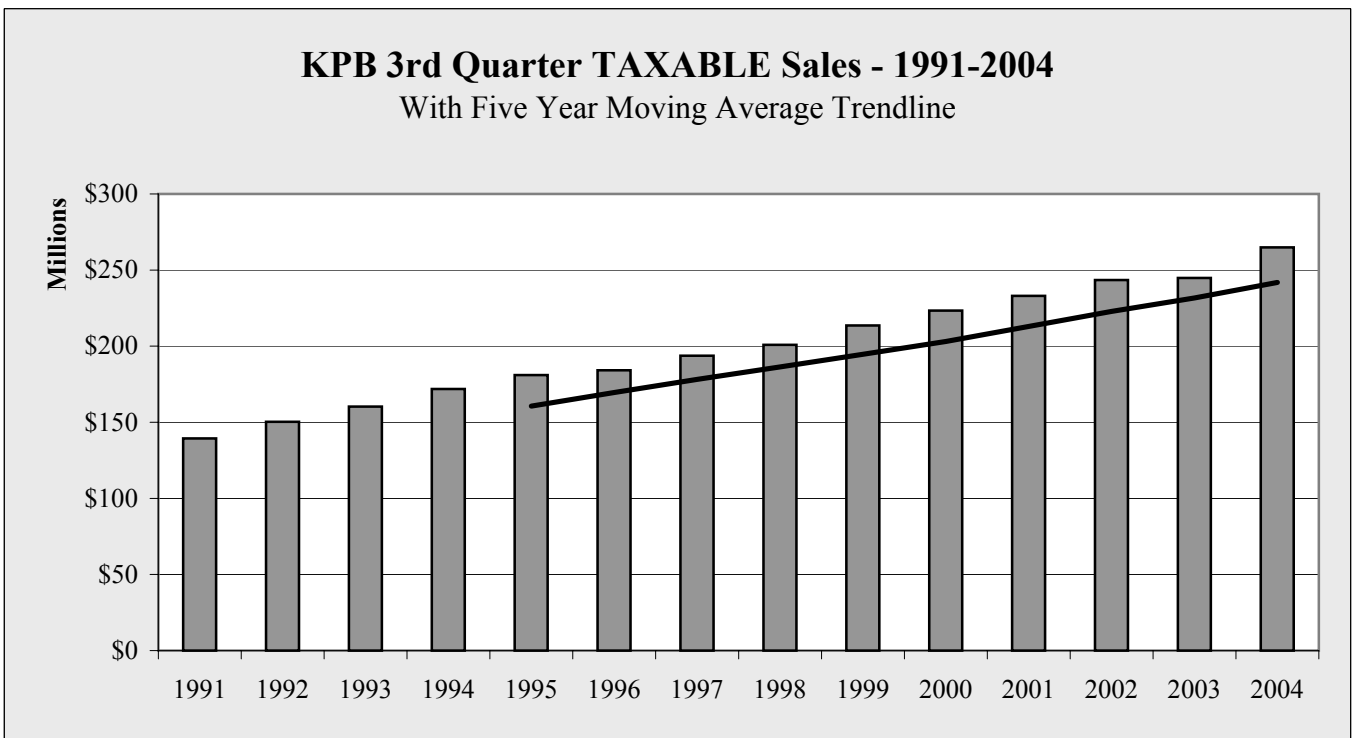


Chart 1.2

KPB Sales

KPB 3rd Quarter GROSS Sales by INDUSTRY - 1998-2004 - in \$

	1998	1999	2000	2001	2002	2003	2004	Annual Change
AFF	20,233,334	25,699,730	16,087,099	11,255,799	9,835,705	13,491,140	15,586,413	15.5%
Min	40,256,046	22,762,273	36,716,025	35,734,043	26,316,221	30,366,980	35,697,405	17.6%
Const	64,524,303	53,692,037	60,299,799	86,698,884	71,818,068	81,679,740	65,669,856	-19.6%
Manu	45,399,624	60,059,506	33,825,248	65,102,674	56,768,859	66,216,357	94,791,639	43.2%
TCPU	43,745,681	45,976,697	43,409,437	51,290,505	51,569,339	43,949,309	54,783,180	24.7%
Whole	45,909,746	48,350,292	56,037,950	56,184,195	57,145,760	60,869,241	55,255,444	-9.2%
Retail	164,323,030	171,652,352	180,944,050	194,647,260	197,931,550	201,243,992	222,289,119	10.5%
FIRE	13,737,280	15,295,826	13,546,324	16,356,861	15,232,549	16,067,882	16,553,963	3.0%
Service	81,307,137	87,382,828	92,517,906	101,338,912	110,061,191	108,796,801	119,412,778	9.8%
Govt	11,654	5,353	1,781	7,371	4,290	12,192	9,184	-24.7%
Total	519,447,835	530,876,894	533,385,619	618,616,504	596,683,532	622,693,634	680,048,981	9.2%
Annual Change		2.2%	0.5%	16.0%	-3.5%	4.4%	9.2%	

Table 1.1

KPB 3rd Quarter GROSS Sales Ten Year Change by INDUSTRY - 1994-2004 - in \$

	10 Year Change			
	1994	2004	Percentage	Numerical
AFF	26,759,538	15,586,413	-41.8%	-11,173,125
Min	35,667,390	35,697,405	0.1%	30,015
Const	47,720,608	65,669,856	37.6%	17,949,248
Manu	44,923,759	94,791,639	111.0%	49,867,880
TCPU	76,517,434	54,783,180	-28.4%	-21,734,254
Whole	26,439,539	55,255,444	109.0%	28,815,905
Retail	128,910,685	222,289,119	72.4%	93,378,434
FIRE	12,713,594	16,553,963	30.2%	3,840,369
Service	59,638,746	119,412,778	100.2%	59,774,032
Govt	1,746	9,184	426.0%	7,438
Total	459,293,039	680,048,981	48.1%	220,755,942

Table 1.2

KPB 3rd Quarter GROSS Sales by INDUSTRY 2002, 2003, 2004

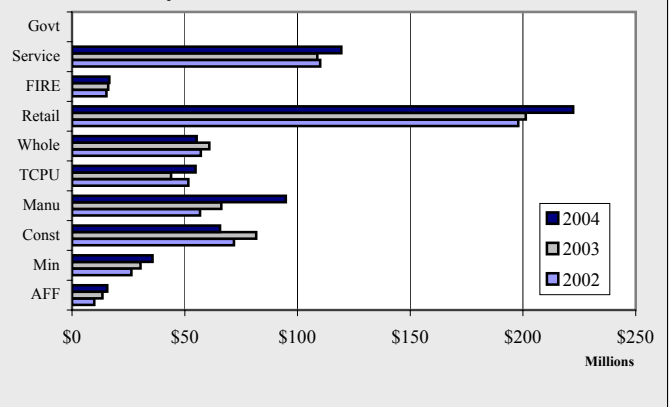


Chart 1.3

KPB 3rd Quarter GROSS Sales One Year Change by INDUSTRY - 2003-2004 - in \$

	1 Year Change			
	2003	2004	Percentage	Numerical
AFF	13,491,140	15,586,413	15.5%	2,095,273
Min	30,366,980	35,697,405	17.6%	5,330,425
Const	81,679,740	65,669,856	-19.6%	-16,009,884
Manu	66,216,357	94,791,639	43.2%	28,575,282
TCPU	43,949,309	54,783,180	24.7%	10,833,871
Whole	60,869,241	55,255,444	-9.2%	-5,613,797
Retail	201,243,992	222,289,119	10.5%	21,045,127
FIRE	16,067,882	16,553,963	3.0%	486,081
Service	108,796,801	119,412,778	9.8%	10,615,977
Govt	12,192	9,184	-24.7%	-3,008
Total	622,693,634	680,048,981	9.2%	57,355,347

Table 1.3

KPB 3rd Quarter GROSS Sales Percent by INDUSTRY - 2004

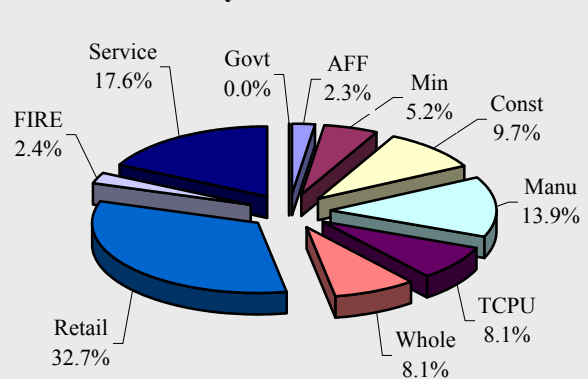


Chart 1.4

KPB Sales

KPB 3rd Quarter TAXABLE Sales by INDUSTRY - 1998-2004 - in \$

	1998	1999	2000	2001	2002	2003	2004	Annual Change
AFF	1,074,656	1,200,980	1,387,185	1,439,658	1,400,008	1,697,754	1,916,036	12.9%
Min	1,166,389	1,029,532	1,365,351	1,676,508	1,550,583	1,313,871	1,871,702	42.5%
Const	3,026,895	2,984,509	2,908,781	3,051,074	3,286,310	3,318,362	3,166,114	-4.6%
Manu	3,479,453	3,249,141	3,521,436	3,503,699	3,717,020	3,333,206	3,747,913	12.4%
TCPU	18,512,690	19,647,272	20,202,891	20,497,419	21,195,988	19,821,943	21,020,654	6.0%
Whole	5,080,472	5,397,023	6,335,381	6,323,351	6,316,722	7,070,996	7,582,105	7.2%
Retail	112,072,244	118,892,395	123,727,230	130,748,359	136,114,999	138,592,913	151,471,609	9.3%
FIRE	5,044,396	5,291,396	5,941,202	6,674,819	6,916,281	6,451,652	6,426,495	-0.4%
Service	51,408,188	55,857,912	57,976,148	59,115,877	62,958,515	63,181,878	67,627,846	7.0%
Govt	11,654	5,353	1,781	7,371	4,290	12,192	9,184	-24.7%
Total	200,877,037	213,555,513	223,367,386	233,038,135	243,460,716	244,794,767	264,839,658	8.2%
Annual Change		6.3%	4.6%	4.3%	4.5%	0.5%	8.2%	

Table 1.4

KPB 3rd Quarter TAXABLE Sales Ten Year Change by INDUSTRY - 1994-2004 - in \$

	10 Year Change			
	1994	2004	Percentage	Numerical
AFF	1,186,593	1,916,036	61.5%	729,443
Min	1,599,913	1,871,702	17.0%	271,789
Const	2,438,864	3,166,114	29.8%	727,250
Manu	2,941,754	3,747,913	27.4%	806,159
TCPU	16,932,999	21,020,654	24.1%	4,087,655
Whole	5,747,274	7,582,105	31.9%	1,834,831
Retail	96,523,562	151,471,609	56.9%	54,948,047
FIRE	5,035,977	6,426,495	27.6%	1,390,518
Service	39,444,243	67,627,846	71.5%	28,183,603
Govt	1,746	9,184	426.0%	7,438
Total	171,852,925	264,839,658	54.1%	92,986,733

Table 1.5

KPB 3rd Quarter TAXABLE Sales by INDUSTRY - 2002, 2003, 2004

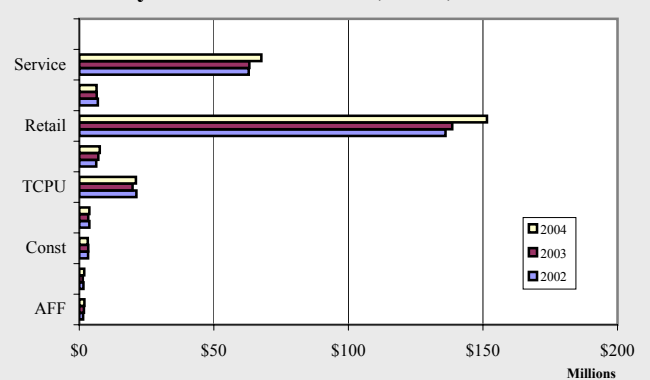


Chart 1.5

KPB 3rd Quarter TAXABLE Sales One Year Change by INDUSTRY - 2003-2004 - in \$

	1 Year Change			
	2003	2004	Percentage	Numerical
AFF	1,697,754	1,916,036	12.9%	218,282
Min	1,313,871	1,871,702	42.5%	557,831
Const	3,318,362	3,166,114	-4.6%	-152,248
Manu	3,333,206	3,747,913	12.4%	414,707
TCPU	19,821,943	21,020,654	6.0%	1,198,711
Whole	7,070,996	7,582,105	7.2%	511,109
Retail	138,592,913	151,471,609	9.3%	12,878,696
FIRE	6,451,652	6,426,495	-0.4%	-25,157
Service	63,181,878	67,627,846	7.0%	4,445,968
Govt	12,192	9,184	-24.7%	-3,008
Total	244,794,767	264,839,658	8.2%	20,044,891

Table 1.6

KPB 3rd Quarter TAXABLE Sales Percent by INDUSTRY - 2004

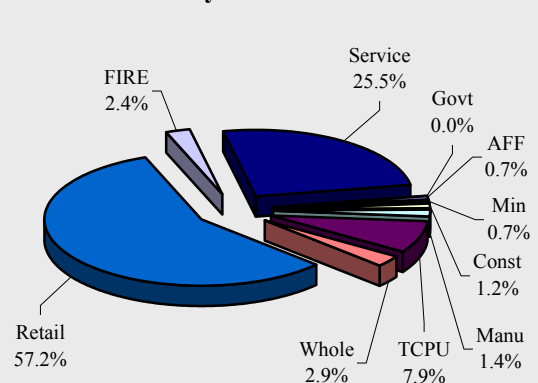


Chart 1.6

KPB Sales

KPB 3rd Quarter GROSS Sales by AREA - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
Homer	70,886,151	66,353,121	69,961,368	77,005,718	89,660,963	87,036,854	92,796,429	6.6%
Kenai	85,276,693	91,880,728	89,505,566	94,905,591	82,310,075	81,102,665	97,365,144	20.1%
Seldovia	1,584,201	1,707,186	1,693,636	1,951,404	1,693,500	2,832,758	1,780,287	-37.2%
Seward	50,480,063	50,509,645	57,260,079	62,872,442	56,705,567	61,697,074	62,743,455	1.7%
Soldotna	76,091,735	87,704,206	89,530,301	95,670,432	103,610,685	106,180,582	106,335,077	0.1%
KPB Unincorporated	235,128,992	232,722,008	225,434,669	286,210,917	262,702,742	283,843,701	319,028,589	12.4%
Total	519,447,835	530,876,894	533,385,619	618,616,504	596,683,532	622,693,634	680,048,981	9.2%
Annual Change		2.2%	0.5%	16.0%	-3.5%	4.4%	9.2%	

Table 1.7

KPB 3rd Quarter GROSS Sales Ten Year Change by AREA - 1994-2004 - in \$				
	10 Year Change			
	1994	2004	Percentage	Numerical
Homer	58,938,940	92,796,429	57.4%	33,857,489
Kenai	76,208,889	97,365,144	27.8%	21,156,255
Seldovia	1,707,670	1,780,287	4.3%	72,617
Seward	35,815,554	62,743,455	75.2%	26,927,901
Soldotna	58,879,212	106,335,077	80.6%	47,455,865
KPB Unincorporated	227,742,774	319,028,589	40.1%	91,285,815
Total	459,293,039	680,048,981	48.1%	220,755,942

Table 1.8

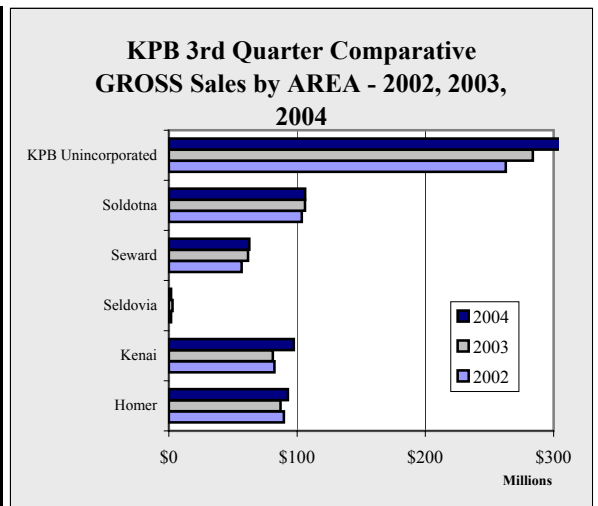


Chart 1.7

KPB 3rd Quarter GROSS Sales One Year Change by AREA - 2003-2004 - in \$				
	1 Year Change			
	2003	2004	Percentage	Numerical
Homer	87,036,854	92,796,429	6.6%	5,759,575
Kenai	81,102,665	97,365,144	20.1%	16,262,479
Seldovia	2,832,758	1,780,287	-37.2%	-1,052,471
Seward	61,697,074	62,743,455	1.7%	1,046,381
Soldotna	106,180,582	106,335,077	0.1%	154,495
KPB Unincorporated	283,843,701	319,028,589	12.4%	35,184,888
Total	622,693,634	680,048,981	9.2%	57,355,347

Table 1.9

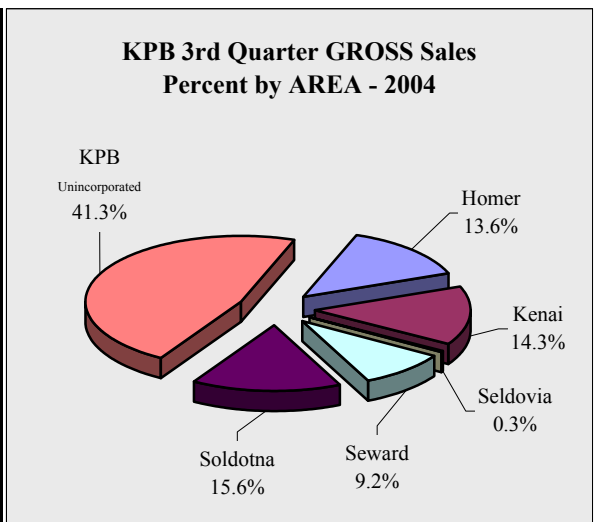


Chart 1.8

KPB Sales

KPB 3rd Quarter TAXABLE Sales by AREA - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
Homer	32,103,748	34,247,729	35,632,061	37,256,820	43,241,054	45,063,673	48,365,566	7.3%
Kenai	33,360,588	34,560,194	36,634,363	38,156,905	38,191,480	31,372,744	40,010,283	27.5%
Seldovia	1,251,027	1,144,627	1,241,108	1,201,375	1,191,989	1,140,319	1,157,900	1.5%
Seward	29,591,398	31,789,068	32,903,473	33,590,723	34,337,560	34,710,226	36,487,325	5.1%
Soldotna	46,529,812	50,500,561	50,523,183	54,140,873	57,488,623	62,576,271	65,788,674	5.1%
KPB Unincorporated	58,040,464	61,313,334	66,433,198	68,691,439	69,010,010	69,931,534	73,029,910	4.4%
Total	200,877,037	213,555,513	223,367,386	233,038,135	243,460,716	244,794,767	264,839,658	8.2%
Annual Change		6.3%	4.6%	4.3%	4.5%	0.5%	8.2%	

Table 1.10

KPB 3rd Quarter TAXABLE Sales Ten Year Change by AREA - 1994-2004 - in \$				
			10 Year Change	
	1994	2004	Percentage	Numerical
Homer	29,434,329	48,365,566	64.3%	18,931,237
Kenai	32,750,392	40,010,283	22.2%	7,259,891
Seldovia	1,061,682	1,157,900	9.1%	96,218
Seward	21,557,820	36,487,325	69.3%	14,929,505
Soldotna	38,337,634	65,788,674	71.6%	27,451,040
KPB Unincorporated	48,711,068	73,029,910	49.9%	24,318,842
Total	171,852,925	264,839,658	54.1%	92,986,733

Table 1.11

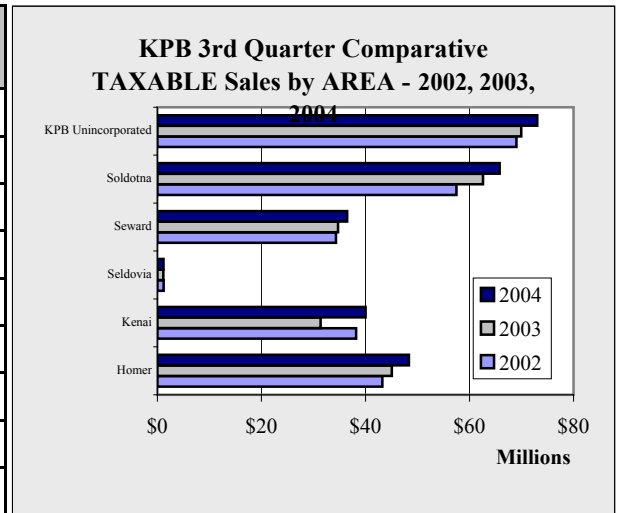


Chart 1.9

KPB 3rd Quarter TAXABLE Sales One Year Change by AREA - 2003-2004 - in \$				
			1 Year Change	
	2003	2004	Percentage	Numerical
Homer	45,063,673	48,365,566	7.3%	3,301,893
Kenai	31,372,744	40,010,283	27.5%	8,637,539
Seldovia	1,140,319	1,157,900	1.5%	17,581
Seward	34,710,226	36,487,325	5.1%	1,777,099
Soldotna	62,576,271	65,788,674	5.1%	3,212,403
KPB Unincorporated	69,931,534	73,029,910	4.4%	3,098,376
Total	244,794,767	264,839,658	8.2%	20,044,891

Table 1.12

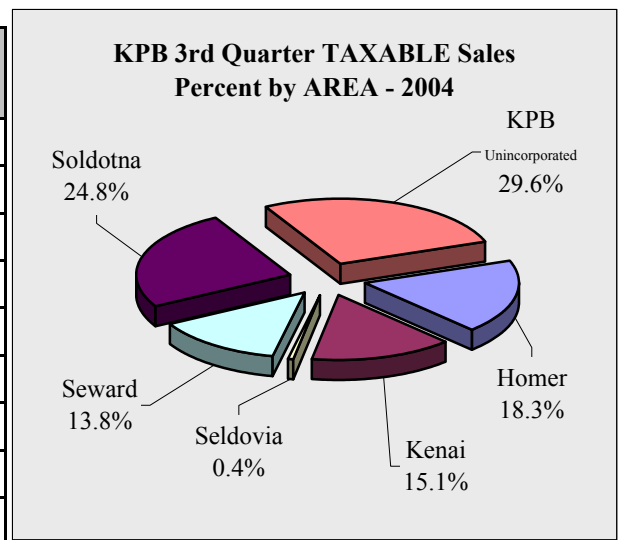


Chart 1.10

KPB Sales

KPB YTD 9/30 GROSS Sales by INDUSTRY - 1998-2004 - in \$

	1998	1999	2000	2001	2002	2003	2004	Annual Change
AFF	26,505,916	29,932,359	23,411,329	15,619,297	14,697,049	19,556,802	21,834,091	11.6%
Min	141,590,983	82,835,844	83,451,127	90,068,349	90,840,113	74,710,807	107,597,146	44.0%
Const	131,736,746	116,222,435	131,599,154	177,837,815	164,632,268	192,368,990	136,523,309	-29.0%
Manu	112,529,404	124,440,056	93,340,549	170,252,210	122,774,068	139,052,552	136,407,888	-1.9%
TCPU	120,645,092	125,754,388	117,281,540	129,987,997	134,774,200	121,098,515	129,303,718	6.8%
Whole	113,804,432	117,814,212	133,701,371	136,283,498	140,813,502	147,629,417	147,668,730	0.0%
Retail	416,625,005	415,531,893	437,244,359	477,366,088	478,509,946	494,226,561	535,908,597	8.4%
FIRE	38,456,308	40,343,965	37,863,757	40,743,006	42,376,664	43,045,697	44,229,730	2.8%
Service	172,652,399	181,472,372	193,072,803	208,411,109	231,232,137	228,547,975	254,357,804	11.3%
Govt	23,947	25,165	15,103	19,116	18,849	33,191	31,368	-5.5%
Total	1,274,570,232	1,234,372,689	1,250,981,092	1,446,588,485	1,420,668,796	1,460,270,507	1,513,862,381	3.7%
Annual Change		-3.2%	1.3%	15.6%	-1.8%	2.8%	3.7%	

Table 1.13

KPB YTD 9/30 GROSS Sales Ten Year Change by INDUSTRY - 1994-2004 - in \$

	10 Year Change			
	1994	2004	Percentage	Numerical
AFF	48,517,244	21,834,091	-55.0%	-26,683,153
Min	93,617,574	107,597,146	14.9%	13,979,572
Const	102,385,359	136,523,309	33.3%	34,137,950
Manu	98,711,018	136,407,888	38.2%	37,696,870
TCPU	164,384,016	129,303,718	-21.3%	-35,080,298
Whole	61,602,360	147,668,730	139.7%	86,066,370
Retail	309,388,359	535,908,597	73.2%	226,520,238
FIRE	42,617,594	44,229,730	3.8%	1,612,136
Service	136,637,042	254,357,804	86.2%	117,720,762
Govt	7,512	31,368	317.6%	23,856
Total	1,057,868,078	1,513,862,381	43.1%	455,994,303

Table 1.14

KPB YTD 9/30 GROSS Sales by INDUSTRY - 2002, 2003, 2004

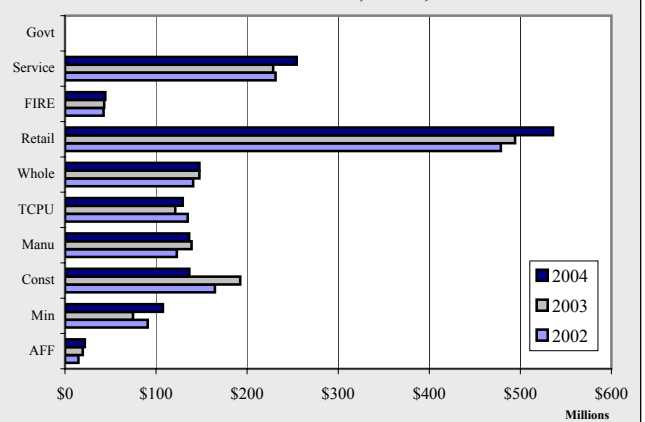


Chart 1.11

KPB YTD 9/30 GROSS Sales One Year Change by INDUSTRY - 2003-2004 - in \$

	1 Year Change			
	2003	2004	Percentage	Numerical
AFF	19,556,802	21,834,091	11.6%	2,277,289
Min	74,710,807	107,597,146	44.0%	32,886,339
Const	192,368,990	136,523,309	-29.0%	-55,845,681
Manu	139,052,552	136,407,888	-1.9%	-2,644,664
TCPU	121,098,515	129,303,718	6.8%	8,205,203
Whole	147,629,417	147,668,730	0.0%	39,313
Retail	494,226,561	535,908,597	8.4%	41,682,036
FIRE	43,045,697	44,229,730	2.8%	1,184,033
Service	228,547,975	254,357,804	11.3%	25,809,829
Govt	33,191	31,368	-5.5%	-1,823
Total	1,460,270,507	1,513,862,381	3.7%	53,591,874

Table 1.15

KPB YTD 9/30 GROSS Sales Percent by INDUSTRY - 2004

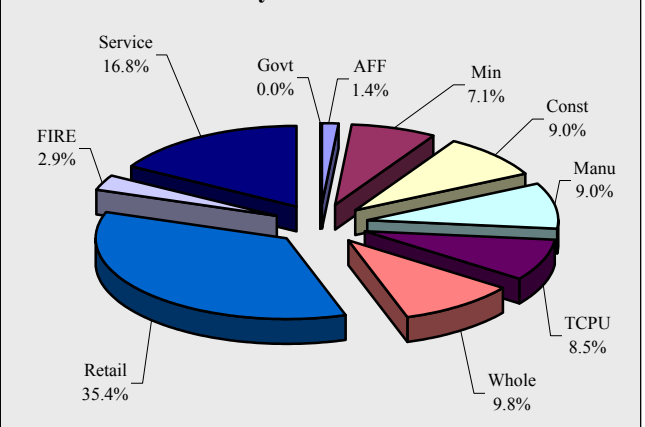


Chart 1.12

KPB Sales

KPB YTD 9/30 TAXABLE Sales by INDUSTRY - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
AFF	2,703,362	2,819,203	3,290,269	3,568,750	3,620,376	4,038,077	4,475,536	10.8%
Min	4,159,321	2,730,828	3,353,218	4,253,804	4,517,435	3,717,982	4,001,874	7.6%
Const	7,214,943	7,357,411	7,258,460	7,439,498	7,999,850	8,490,169	8,310,926	-2.1%
Manu	7,737,893	7,336,740	7,806,312	7,886,389	7,816,529	7,379,306	7,996,360	8.4%
TCPU	54,202,371	57,677,741	58,621,979	58,974,816	64,326,019	61,862,871	61,611,718	-0.4%
Whole	13,930,745	14,143,083	16,357,422	16,749,727	16,779,106	18,385,545	19,999,573	8.8%
Retail	268,152,307	279,095,724	290,933,710	312,542,226	321,858,985	330,327,883	356,299,259	7.9%
FIRE	14,112,221	14,585,260	15,394,784	17,606,978	18,445,573	17,734,658	17,005,186	-4.1%
Service	102,743,707	109,801,892	114,938,189	118,225,988	123,726,224	124,073,510	131,665,545	6.1%
Govt	23,947	25,165	15,103	19,116	18,849	33,191	31,303	-5.7%
Total	474,980,817	495,573,047	517,969,446	547,267,292	569,108,946	576,043,192	611,397,280	6.1%
Annual Change		4.3%	4.5%	5.7%	4.0%	1.2%	6.1%	

Table 1.16

KPB YTD 9/30 TAXABLE Sales Ten Year Change by INDUSTRY - 1994 v. 2004 - in \$				
	1994	2004	10 Year Change	
			Percentage	Numerical
AFF	2,893,232	4,475,536	54.7%	1,582,304
Min	4,845,162	4,001,874	-17.4%	-843,288
Const	5,864,340	8,310,926	41.7%	2,446,586
Manu	6,231,290	7,996,360	28.3%	1,765,070
TCPU	48,058,940	61,611,718	28.2%	13,552,778
Whole	14,903,328	19,999,573	34.2%	5,096,245
Retail	227,714,271	356,299,259	56.5%	128,584,988
FIRE	13,919,523	17,005,186	22.2%	3,085,663
Service	83,507,007	131,665,545	57.7%	48,158,538
Govt	7,512	31,303	316.7%	23,791
Total	407,944,605	611,397,280	49.9%	203,452,675

Table 1.17

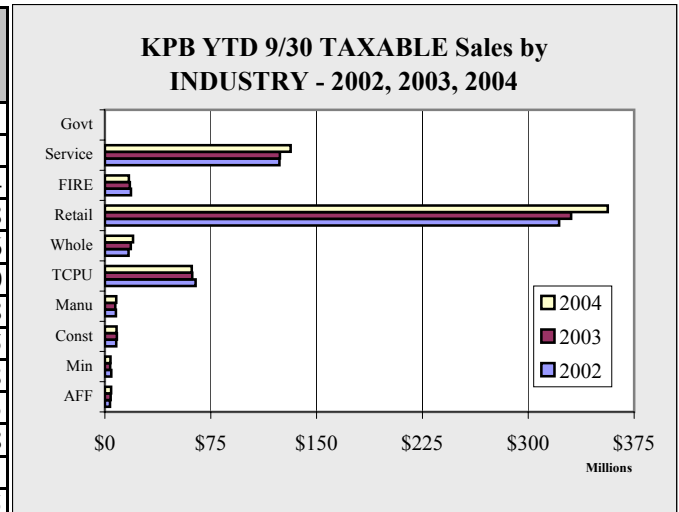


Chart 1.13

KPB YTD 9/30 TAXABLE Sales One Year Change by INDUSTRY - 2003 v. 2004 - in \$				
	2003	2004	1 Year Change	
			Percentage	Numerical
AFF	4,038,077	4,475,536	10.8%	437,459
Min	3,717,982	4,001,874	7.6%	283,892
Const	8,490,169	8,310,926	-2.1%	-179,243
Manu	7,379,306	7,996,360	8.4%	617,054
TCPU	61,862,871	61,611,718	-0.4%	-251,153
Whole	18,385,545	19,999,573	8.8%	1,614,028
Retail	330,327,883	356,299,259	7.9%	25,971,376
FIRE	17,734,658	17,005,186	-4.1%	-729,472
Service	124,073,510	131,665,545	6.1%	7,592,035
Govt	33,191	31,303	-5.7%	-1,888
Total	576,043,192	611,397,280	6.1%	35,354,088

Table 1.18

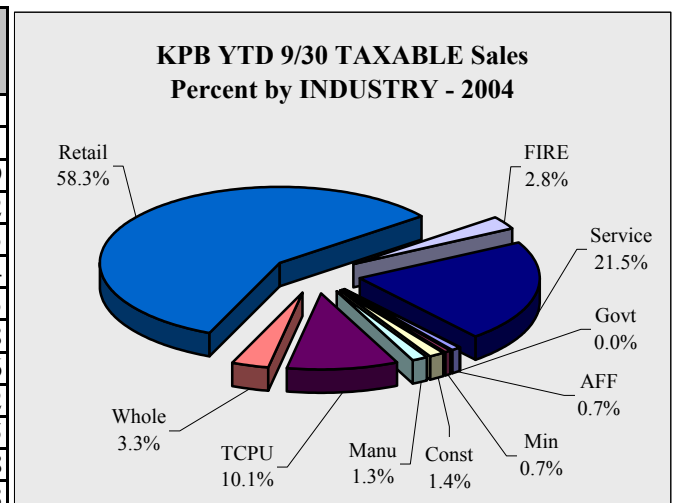


Chart 1.14

KPB Sales

KPB YTD 9/30 GROSS Sales by AREA - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
Homer	165,643,000	159,777,957	167,649,667	174,572,182	202,577,370	213,102,531	211,089,732	-0.9%
Kenai	212,470,850	202,795,789	211,273,705	234,011,332	210,708,981	210,576,287	234,856,712	11.5%
Seldovia	3,851,038	4,003,432	4,371,228	4,313,831	3,859,810	5,307,381	6,502,138	22.5%
Seward	108,479,253	109,907,857	114,361,913	127,855,662	120,039,929	129,594,281	127,920,200	-1.3%
Soldotna	184,197,513	207,009,128	217,247,412	231,510,720	245,690,237	255,533,762	267,318,898	4.6%
KPB Unincorporated	599,928,578	550,878,526	536,077,167	674,324,758	637,792,469	646,156,265	666,174,701	3.1%
Total	1,274,570,232	1,234,372,689	1,250,981,092	1,446,588,485	1,420,668,796	1,460,270,507	1,513,862,381	3.7%
Annual Change		-3.2%	1.3%	15.6%	-1.8%	2.8%	3.7%	

Table 1.19

KPB YTD 9/30 GROSS Sales Ten Year Change by AREA - 1994-2004 - in \$				
	1994	2004	10 Year Change	
			Percentage	Numerical
Homer	132,874,948	211,089,732	58.9%	78,214,784
Kenai	192,738,852	234,856,712	21.9%	42,117,860
Seldovia	3,925,214	6,502,138	65.7%	2,576,924
Seward	81,269,800	127,920,200	57.4%	46,650,400
Soldotna	143,245,086	267,318,898	86.6%	124,073,812
KPB Unincorporated	503,814,178	666,174,701	32.2%	162,360,523
Total	1,057,868,078	1,513,862,381	43.1%	455,994,303

Table 1.20

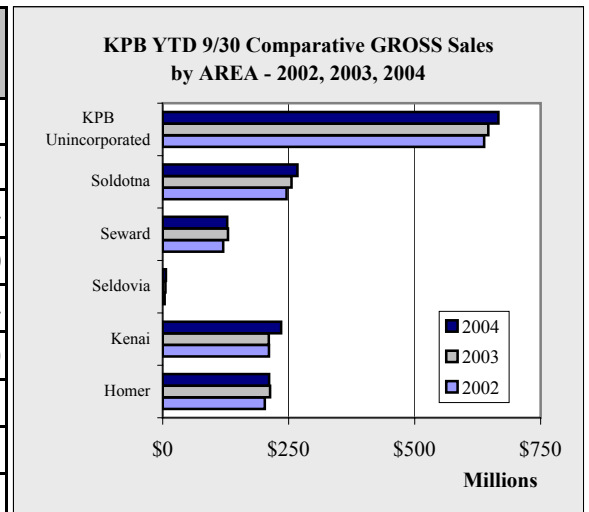


Chart 1.15

KPB YTD 9/30 GROSS Sales One Year Change by AREA - 2003 v. 2004 - in \$				
	2003	2004	1 Year Change	
			Percentage	Numerical
Homer	213,102,531	211,089,732	-0.9%	-2,012,799
Kenai	210,576,287	234,856,712	11.5%	24,280,425
Seldovia	5,307,381	6,502,138	22.5%	1,194,757
Seward	129,594,281	127,920,200	-1.3%	-1,674,081
Soldotna	255,533,762	267,318,898	4.6%	11,785,136
KPB Unincorporated	646,156,265	666,174,701	3.1%	20,018,436
Total	1,460,270,507	1,513,862,381	3.7%	53,591,874

Table 1.21

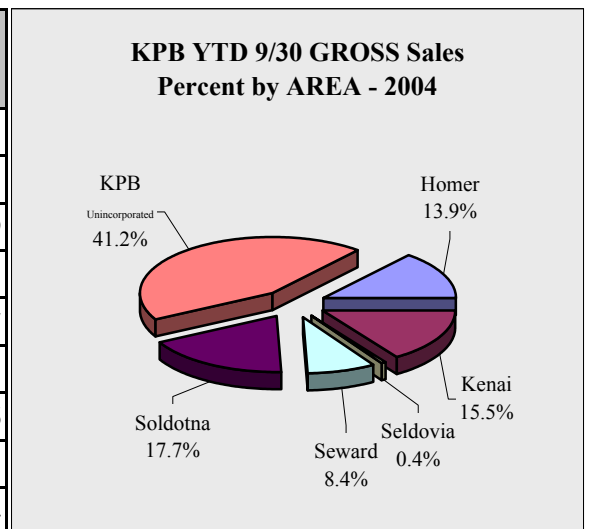


Chart 1.16

KPB Sales

KPB YTD 9/30 TAXABLE Sales by AREA - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
Homer	74,888,425	77,824,755	81,709,643	85,134,550	96,199,500	104,527,048	111,788,085	6.9%
Kenai	88,073,541	90,649,276	93,703,781	101,048,859	101,778,887	92,317,429	105,857,090	14.7%
Seldovia	2,781,636	2,630,027	2,828,456	2,731,274	2,664,443	2,702,255	2,664,215	-1.4%
Seward	57,505,665	60,914,932	63,438,731	64,217,150	65,565,078	66,079,148	68,953,810	4.4%
Soldotna	110,955,552	117,145,729	118,954,219	129,527,594	134,729,165	144,058,542	152,180,309	5.6%
KPB Unincorporated	140,775,998	146,408,328	157,334,616	164,607,865	168,171,873	166,358,770	169,953,771	2.2%
Total	474,980,817	495,573,047	517,969,446	547,267,292	569,108,946	576,043,192	611,397,280	6.1%
Annual Change		4.3%	4.5%	5.7%	4.0%	1.2%	6.1%	

Table 1.22

KPB YTD 9/30 TAXABLE Sales Ten Year Change by AREA - 1994-2004 - in \$				
	10 Year Change			
	1994	2004	Percentage	Numerical
Homer	67,310,815	111,788,085	66.1%	44,477,270
Kenai	85,608,052	105,857,090	23.7%	20,249,038
Seldovia	2,480,891	2,664,215	7.4%	183,324
Seward	44,518,071	68,953,810	54.9%	24,435,739
Soldotna	89,135,724	152,180,309	70.7%	63,044,585
KPB Unincorporated	118,891,052	169,953,771	42.9%	51,062,719
Total	407,944,605	611,397,280	49.9%	203,452,675

Table 1.23

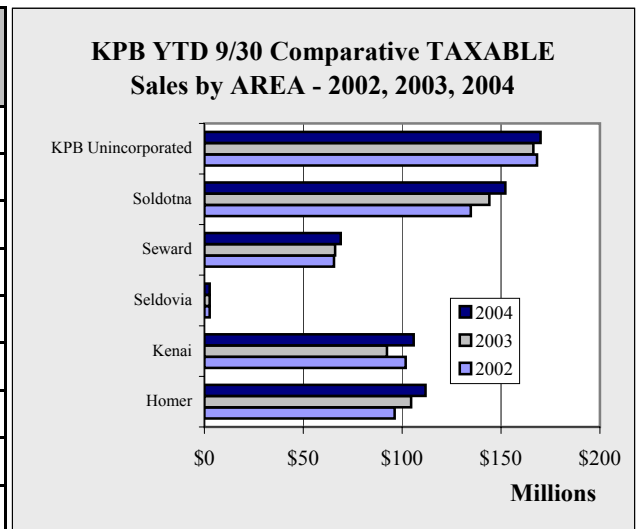


Chart 1.17

KPB YTD 9/30 TAXABLE Sales One Year Change by AREA - 2003 v. 2004 - in \$				
	1 Year Change			
	2003	2004	Percentage	Numerical
Homer	104,527,048	111,788,085	6.9%	7,261,037
Kenai	92,317,429	105,857,090	14.7%	13,539,661
Seldovia	2,702,255	2,664,215	-1.4%	-38,040
Seward	66,079,148	68,953,810	4.4%	2,874,662
Soldotna	144,058,542	152,180,309	5.6%	8,121,767
KPB Unincorporated	166,358,770	169,953,771	2.2%	3,595,001
Total	576,043,192	611,397,280	6.1%	35,354,088

Table 1.24

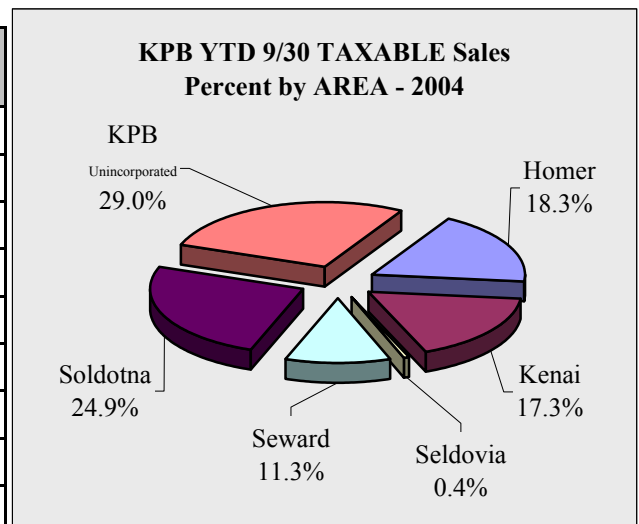


Chart 1.18

KPB Sales

KPB Annual GROSS Sales by INDUSTRY - 1997-2003 - in \$								
	1997	1998	1999	2000	2001	2002	2003	Annual Change
AFF	49,840,002	30,373,442	32,347,943	24,816,872	17,562,823	16,750,059	22,009,310	31.4%
Min	135,624,731	190,689,442	115,241,075	121,868,065	126,250,792	113,521,181	106,561,739	-6.1%
Const	185,590,382	187,102,648	166,008,223	185,818,062	241,487,935	228,513,471	257,304,716	12.6%
Manu	169,016,381	147,360,433	165,066,528	117,856,947	287,725,053	201,047,383	199,442,339	-0.8%
TCPU	148,097,013	159,766,641	169,321,042	156,527,508	173,593,812	172,806,795	158,651,440	-8.2%
Whole	151,043,115	149,117,372	155,121,630	171,235,874	177,037,109	188,223,387	194,212,922	3.2%
Retail	504,943,192	547,202,550	545,752,691	579,332,085	632,371,962	623,558,166	642,874,952	3.1%
FIRE	52,727,075	50,782,517	51,186,806	50,374,753	54,073,741	54,921,193	58,001,069	5.6%
Service	196,620,112	211,144,805	220,251,298	236,647,645	256,467,494	277,537,061	279,323,105	0.6%
Govt	45,245	26,751	28,814	17,350	20,316	22,579	41,980	85.9%
Total	1,593,547,248	1,673,566,601	1,620,326,050	1,644,495,161	1,966,591,037	1,876,901,275	1,918,423,572	2.2%
Annual Change		5.0%	-3.2%	1.5%	19.6%	-4.6%	2.2%	

Table 1.25

KPB Annual GROSS Sales Ten Year Change by INDUSTRY - 1993-2003 - in \$				
	1993	2003	10 Year Change	
			Percentage	Numerical
AFF	68,690,735	22,009,310	-68.0%	-46,681,425
Min	122,926,355	106,561,739	-13.3%	-16,364,616
Const	126,432,113	257,304,716	103.5%	130,872,603
Manu	119,602,870	199,442,339	66.8%	79,839,469
TCPU	215,875,618	158,651,440	-26.5%	-57,224,178
Whole	65,326,820	194,212,922	197.3%	128,886,102
Retail	375,876,957	642,874,952	71.0%	266,997,995
FIRE	47,089,458	58,001,069	23.2%	10,911,611
Service	149,140,054	279,323,105	87.3%	130,183,051
Govt	8,126	41,980	416.6%	33,854
Total	1,290,969,106	1,918,423,572	48.6%	627,454,466

Table 1.26

KPB Annual GROSS Sales One Year Change by INDUSTRY - 2002 v. 2003 - in \$				
	2002	2003	1 Year Change	
			Percentage	Numerical
AFF	16,750,059	22,009,310	31.4%	5,259,251
Min	113,521,181	106,561,739	-6.1%	-6,959,442
Const	228,513,471	257,304,716	12.6%	28,791,245
Manu	201,047,383	199,442,339	-0.8%	-1,605,044
TCPU	172,806,795	158,651,440	-8.2%	-14,155,355
Whole	188,223,387	194,212,922	3.2%	5,989,535
Retail	623,558,166	642,874,952	3.1%	19,316,786
FIRE	54,921,193	58,001,069	5.6%	3,079,876
Service	277,537,061	279,323,105	0.6%	1,786,044
Govt	22,579	41,980	85.9%	19,401
Total	1,876,901,275	1,918,423,572	2.2%	41,522,297

Table 1.27

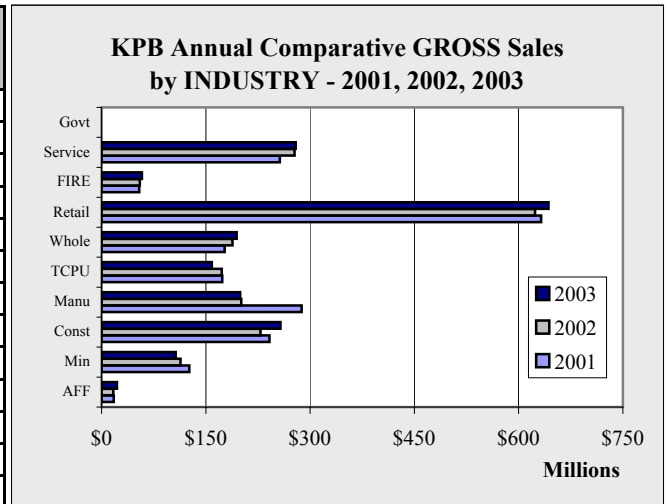


Chart 1.19

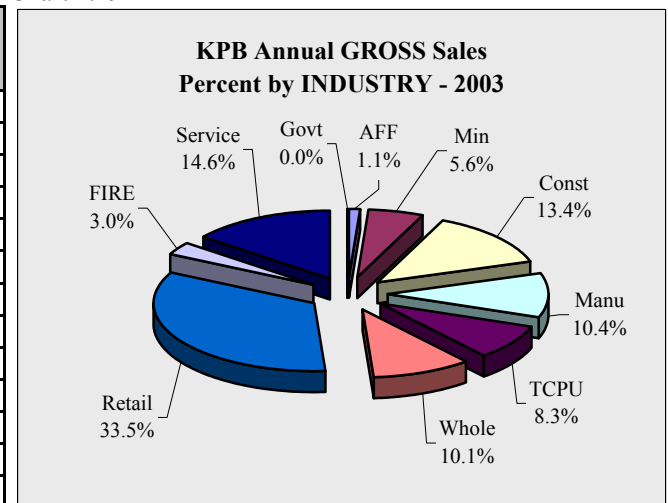


Chart 1.20

KPB Sales

KPB Annual TAXABLE Sales by INDUSTRY - 1997-2003 - in \$								
	1997	1998	1999	2000	2001	2002	2003	Annual Change
AFF	3,354,906	3,458,989	3,539,802	4,148,862	4,390,790	4,461,252	5,010,961	12.3%
Min	5,109,284	5,202,698	3,828,650	4,613,878	5,863,223	5,848,904	4,885,262	-16.5%
Const	8,746,301	9,821,330	9,921,434	9,648,292	9,995,849	10,703,632	11,263,432	5.2%
Manu	9,258,454	9,578,020	9,251,298	9,792,611	9,654,663	9,616,559	9,239,486	-3.9%
TCPU	69,494,931	72,108,745	79,282,344	77,620,518	79,669,176	84,141,709	81,591,960	-3.0%
Whole	20,313,425	18,357,305	19,290,256	21,493,691	22,308,044	21,690,782	24,139,455	11.3%
Retail	339,027,380	353,131,302	367,123,730	382,738,961	410,495,194	418,295,651	427,844,984	2.3%
FIRE	18,489,067	18,576,711	18,862,816	20,689,601	23,466,772	24,081,227	22,742,851	-5.6%
Service	116,685,824	122,225,757	129,434,976	136,236,408	139,391,133	145,330,618	145,765,227	0.3%
Govt	45,238	26,744	28,814	17,350	20,316	22,579	41,980	85.9%
Total	590,524,810	612,487,601	640,564,120	667,000,172	705,255,160	724,192,913	732,525,598	1.2%
Annual Change		3.7%	4.6%	4.1%	5.7%	2.7%	1.2%	

Table 1.28

KPB Annual TAXABLE Sales Ten Year Change by INDUSTRY - 1993 v. 2003 - in \$				
			10 Year Change	
	1993	2003	Percentage	Numerical
AFF	3,565,282	5,010,961	40.5%	1,445,679
Min	7,547,231	4,885,262	-35.3%	-2,661,969
Const	7,579,704	11,263,432	48.6%	3,683,728
Manu	7,125,238	9,239,486	29.7%	2,114,248
TCPU	59,191,931	81,591,960	37.8%	22,400,029
Whole	17,462,571	24,139,455	38.2%	6,676,884
Retail	281,028,087	427,844,984	52.2%	146,816,897
FIRE	17,516,227	22,742,851	29.8%	5,226,624
Service	91,261,264	145,765,227	59.7%	54,503,963
Govt	7,670	41,980	447.3%	34,310
Total	492,285,205	732,525,598	48.8%	240,240,393

Table 1.29

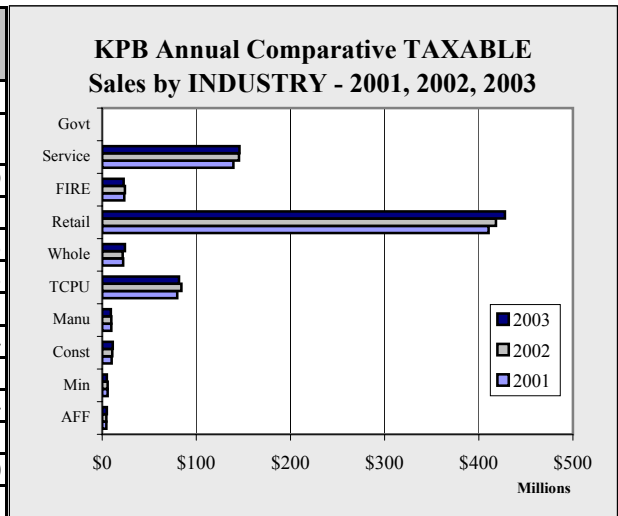


Chart 1.21

KPB Annual TAXABLE Sales One Year Change by INDUSTRY - 2002 v. 2003 - in \$				
			1 Year Change	
	2002	2003	Percentage	Numerical
AFF	4,461,252	5,010,961	12.3%	549,709
Min	5,848,904	4,885,262	-16.5%	-963,642
Const	10,703,632	11,263,432	5.2%	559,800
Manu	9,616,559	9,239,486	-3.9%	-377,073
TCPU	84,141,709	81,591,960	-3.0%	-2,549,749
Whole	21,690,782	24,139,455	11.3%	2,448,673
Retail	418,295,651	427,844,984	2.3%	9,549,333
FIRE	24,081,227	22,742,851	-5.6%	-1,338,376
Service	145,330,618	145,765,227	0.3%	434,609
Govt	22,579	41,980	85.9%	19,401
Total	724,192,913	732,525,598	1.2%	8,332,685

Table 1.30

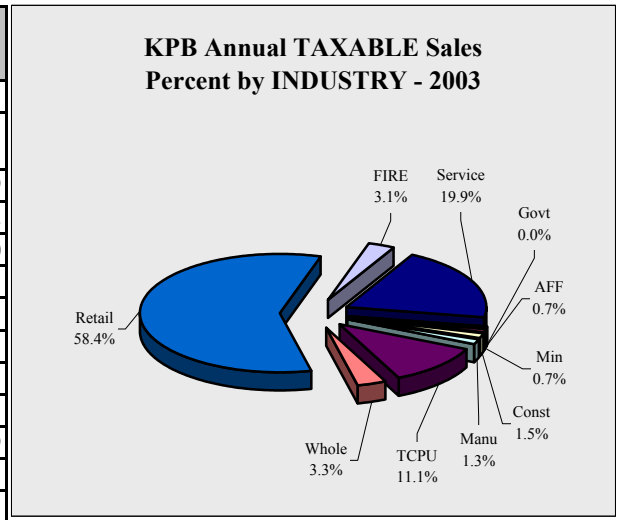


Chart 1.22

KPB Sales

KPB Annual GROSS Sales by AREA - 1997-2003 - in \$								
	1997	1998	1999	2000	2001	2002	2003	Annual Change
Homer	203,199,870	212,442,617	203,842,475	215,872,824	229,109,164	263,112,629	273,257,347	3.9%
Kenai	278,096,377	280,079,940	270,746,118	283,682,464	310,427,875	279,021,605	282,773,775	1.3%
Seldovia	4,773,255	4,723,739	4,844,770	5,267,325	5,226,307	4,815,914	7,255,560	50.7%
Seward	145,547,675	132,506,248	130,155,521	142,152,279	148,359,336	142,220,864	156,916,263	10.3%
Soldotna	232,583,888	250,793,664	277,588,737	289,255,311	309,112,208	325,853,544	337,665,147	3.6%
KPB Unincorporated	729,346,183	793,020,393	733,148,429	708,264,958	964,356,147	861,876,719	860,555,480	-0.2%
Total	1,593,547,248	1,673,566,601	1,620,326,050	1,644,495,161	1,966,591,037	1,876,901,275	1,918,423,572	2.2%
Annual Change		5.0%	-3.2%	1.5%	19.6%	-4.6%	2.2%	

Table 1.31

KPB Annual GROSS Sales Ten Year Change by AREA - 1993 v. 2003 - in \$				
	10 Year Change			
	1993	2003	Percentage	Numerical
Homer	151,086,682	273,257,347	80.9%	122,170,665
Kenai	253,049,861	282,773,775	11.7%	29,723,914
Seldovia	4,251,941	7,255,560	70.6%	3,003,619
Seward	92,555,922	156,916,263	69.5%	64,360,341
Soldotna	165,539,916	337,665,147	104.0%	172,125,231
KPB Unincorporated	624,484,784	860,555,480	37.8%	236,070,696
Total	1,290,969,106	1,918,423,572	48.6%	627,454,466

Table 1.32

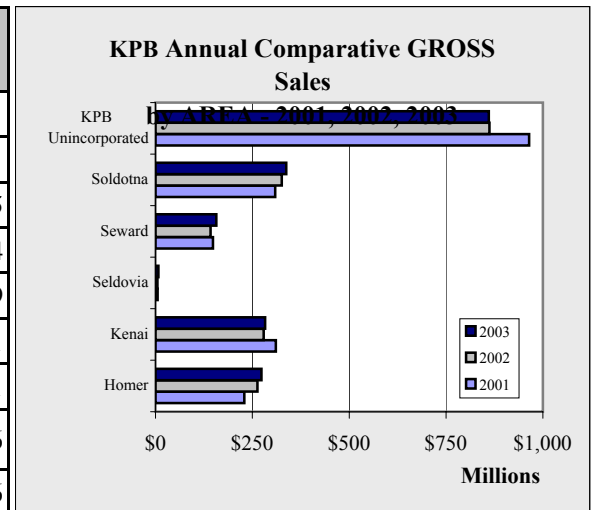


Chart 1.23

KPB Annual GROSS Sales One Year Change by AREA - 2002-2003 - in \$				
	1 Year Change			
	2002	2003	Percentage	Numerical
Homer	263,112,629	273,257,347	3.9%	10,144,718
Kenai	279,021,605	282,773,775	1.3%	3,752,170
Seldovia	4,815,914	7,255,560	50.7%	2,439,646
Seward	142,220,864	156,916,263	10.3%	14,695,399
Soldotna	325,853,544	337,665,147	3.6%	11,811,603
KPB Unincorporated	861,876,719	860,555,480	-0.2%	-1,321,239
Total	1,876,901,275	1,918,423,572	2.2%	41,522,297

Table 1.33

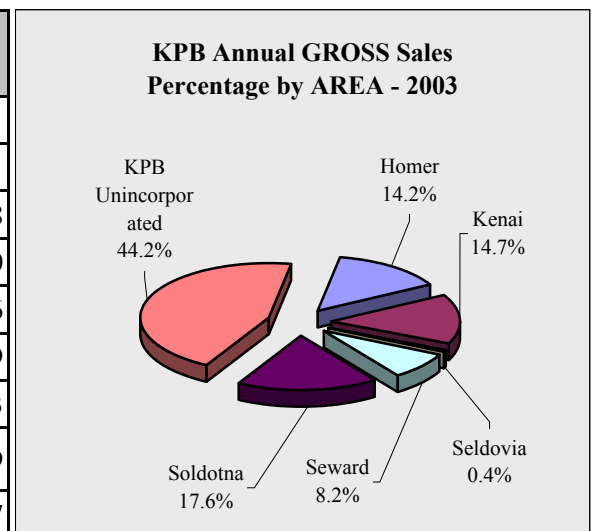


Chart 1.24

KPB Sales

KPB Annual TAXABLE Sales by AREA - 1997-2003 - in \$								
	1997	1998	1999	2000	2001	2002	2003	Annual Change
Homer	93,325,925	94,441,342	98,148,738	103,093,816	106,907,740	121,248,733	131,595,475	8.5%
Kenai	118,576,754	120,030,707	124,367,091	127,766,126	137,046,049	136,766,110	121,407,156	-11.2%
Seldovia	3,336,023	3,398,293	3,229,249	3,418,123	3,336,115	3,272,389	3,376,944	3.2%
Seward	62,516,024	67,278,264	71,472,199	73,983,426	74,224,971	75,598,196	76,376,082	1.0%
Soldotna	140,336,676	147,789,661	155,952,764	159,436,128	172,392,935	176,977,868	190,616,882	7.7%
KPB Unincorporated	172,433,408	179,549,334	187,394,079	199,302,553	211,347,350	210,329,617	209,153,059	-0.6%
Total	590,524,810	612,487,601	640,564,120	667,000,172	705,255,160	724,192,913	732,525,598	1.2%
Annual Change		3.7%	4.6%	4.1%	5.7%	2.7%	1.2%	

Table 1.34

KPB Annual TAXABLE Sales Ten Year Change by AREA - 1993 v. 2003 - in \$				
			10 Year Change	
	1993	2003	Percentage	Numerical
Homer	82,258,904	131,595,475	60.0%	49,336,571
Kenai	113,517,014	121,407,156	7.0%	7,890,142
Seldovia	2,911,600	3,376,944	16.0%	465,344
Seward	48,632,337	76,376,082	57.0%	27,743,745
Soldotna	98,354,931	190,616,882	93.8%	92,261,951
KPB Unincorporated	146,610,419	209,153,059	42.7%	62,542,640
Total	492,285,205	732,525,598	48.8%	240,240,393

Table 1.35

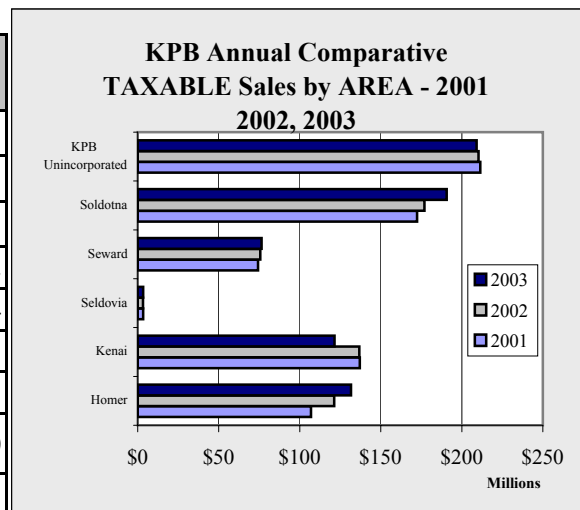


Chart 1.25

KPB Annual TAXABLE Sales One Year Change by AREA - 2002 v. 2003 - in \$				
			1 Year Change	
	2002	2003	Percentage	Numerical
Homer	121,248,733	131,595,475	8.5%	10,346,742
Kenai	136,766,110	121,407,156	-11.2%	-15,358,954
Seldovia	3,272,389	3,376,944	3.2%	104,555
Seward	75,598,196	76,376,082	1.0%	777,886
Soldotna	176,977,868	190,616,882	7.7%	13,639,014
KPB Unincorporated	210,329,617	209,153,059	-0.6%	-1,176,558
Total	724,192,913	732,525,598	1.2%	8,332,685

Table 1.36

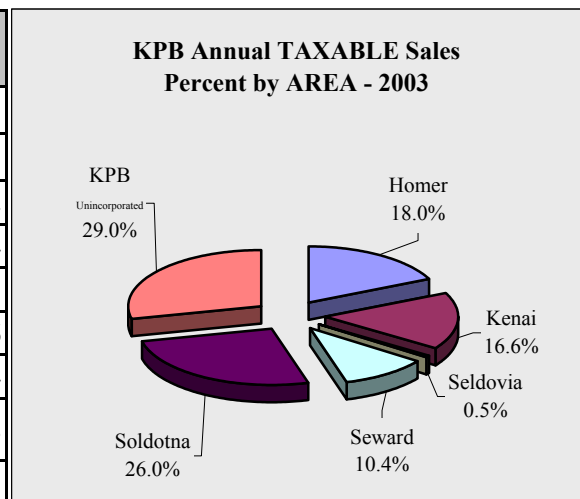


Chart 1.26

KPB Sales

KPB Annual GROSS Sales by INDUSTRY by Quarter - 2001-2004 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2001					
AFF	1,560,106	2,803,392	11,255,799	1,943,526	17,562,823
Min	28,223,945	26,110,361	35,734,043	36,182,443	126,250,792
Const	39,625,003	51,513,928	86,698,884	63,650,120	241,487,935
Manu	48,476,583	56,672,953	65,102,674	117,472,843	287,725,053
TCPU	38,494,166	40,203,326	51,290,505	43,605,815	173,593,812
Whole	35,974,922	44,124,381	56,184,195	40,753,611	177,037,109
Retail	116,294,311	166,424,517	194,647,260	155,005,874	632,371,962
FIRE	10,894,193	13,491,952	16,356,861	13,330,735	54,073,741
Service	36,433,030	70,639,167	101,338,912	48,056,385	256,467,494
Govt	6,507	5,238	7,371	1,200	20,316
Total	355,982,766	471,989,215	618,616,504	520,002,552	1,966,591,037
2002					
AFF	2,004,841	2,856,503	9,835,705	2,053,010	16,750,059
Min	34,662,385	29,861,507	26,316,221	22,681,068	113,521,181
Const	43,078,495	49,735,705	71,818,068	63,881,203	228,513,471
Manu	21,341,761	44,663,448	56,768,859	78,273,315	201,047,383
TCPU	40,770,393	42,434,468	51,569,339	38,032,595	172,806,795
Whole	37,128,746	46,538,996	57,145,760	47,409,885	188,223,387
Retail	115,690,425	164,887,971	197,931,550	145,048,220	623,558,166
FIRE	12,388,338	14,755,777	15,232,549	12,544,529	54,921,193
Service	43,423,717	77,747,229	110,061,191	46,304,924	277,537,061
Govt	6,700	7,859	4,290	3,730	22,579
Total	350,495,801	473,489,463	596,683,532	456,232,479	1,876,901,275
2003					
AFF	2,019,939	4,045,723	13,491,140	2,452,508	22,009,310
Min	19,260,142	25,083,685	30,366,980	31,850,932	106,561,739
Const	42,980,587	67,708,663	81,679,740	64,935,726	257,304,716
Manu	38,576,448	34,259,747	66,216,357	60,389,787	199,442,339
TCPU	38,252,470	38,896,736	43,949,309	37,552,925	158,651,440
Whole	35,918,425	50,841,751	60,869,241	46,583,505	194,212,922
Retail	122,783,671	170,198,898	201,243,992	148,648,391	642,874,952
FIRE	11,703,686	15,274,129	16,067,882	14,955,372	58,001,069
Service	41,766,963	77,984,211	108,796,801	50,775,130	279,323,105
Govt	12,319	8,680	12,192	8,789	41,980
Total	353,274,650	484,302,223	622,693,634	458,153,065	1,918,423,572
2004					
				Year To Date	
AFF	2,338,292	3,909,386	15,586,413		21,834,091
Min	39,801,394	32,098,347	35,697,405		107,597,146
Const	28,373,624	42,479,829	65,669,856		136,523,309
Manu	26,107,055	15,509,194	94,791,639		136,407,888
TCPU	39,045,166	35,475,372	54,783,180		129,303,718
Whole	41,782,771	50,630,515	55,255,444		147,668,730
Retail	126,454,669	187,164,809	222,289,119		535,908,597
FIRE	13,302,835	14,373,232	16,553,663		44,229,730
Service	48,715,390	86,229,636	119,412,778		254,357,804
Govt	13,663	8,521	9,184		31,368
Total	365,934,859	467,878,841	680,048,681		1,513,862,381

Table 1.37

KPB Sales

KPB Annual TAXABLE Sales by INDUSTRY by Quarter - 2001-2004 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2001					
AFF	727,231	1,401,861	1,439,658	822,040	4,390,790
Min	1,227,851	1,349,445	1,676,508	1,609,419	5,863,223
Const	1,864,790	2,523,634	3,051,074	2,556,351	9,995,849
Manu	1,497,558	2,885,132	3,503,699	1,768,274	9,654,663
TCPU	19,356,833	19,120,564	20,497,419	20,694,360	79,669,176
Whole	4,606,145	5,820,231	6,323,351	5,558,317	22,308,044
Retail	73,507,868	108,285,999	130,748,359	97,952,968	410,495,194
FIRE	4,982,974	5,949,185	6,674,819	5,859,794	23,466,772
Service	18,046,764	41,063,347	59,115,877	21,165,145	139,391,133
Govt	6,507	5,238	7,371	1,200	20,316
Total	125,824,521	188,404,636	233,038,135	157,987,868	705,255,160
2002					
AFF	796,380	1,423,988	1,400,008	840,876	4,461,252
Min	1,482,601	1,484,251	1,550,583	1,331,469	5,848,904
Const	2,036,526	2,677,014	3,286,310	2,703,782	10,703,632
Manu	1,307,744	2,791,765	3,717,020	1,800,030	9,616,559
TCPU	21,606,197	21,523,834	21,195,988	19,815,690	84,141,709
Whole	4,783,261	5,679,123	6,316,722	4,911,676	21,690,782
Retail	76,212,791	109,531,195	136,114,999	96,436,666	418,295,651
FIRE	5,452,186	6,077,106	6,916,281	5,635,654	24,081,227
Service	19,108,802	41,658,907	62,958,515	21,604,394	145,330,618
Govt	6,700	7,859	4,290	3,730	22,579
Total	132,793,188	192,855,042	243,460,716	155,083,967	724,192,913
2003					
AFF	763,045	1,577,278	1,697,754	972,884	5,010,961
Min	1,233,618	1,170,493	1,313,871	1,167,280	4,885,262
Const	2,050,696	3,121,111	3,318,362	2,773,263	11,263,432
Manu	1,438,887	2,607,213	3,333,206	1,860,180	9,239,486
TCPU	21,676,107	20,364,821	19,821,943	19,729,089	81,591,960
Whole	5,018,011	6,296,538	7,070,996	5,753,910	24,139,455
Retail	79,727,635	112,007,335	138,592,913	97,517,101	427,844,984
FIRE	5,308,794	5,974,212	6,451,652	5,008,193	22,742,851
Service	19,007,230	41,884,402	63,181,878	21,691,717	145,765,227
Govt	12,319	8,680	12,192	8,789	41,980
Total	136,236,342	195,012,083	244,794,767	156,482,406	732,525,598
2004					
				Year To Date	
AFF	886,643	1,672,857	1,916,036		4,475,536
Min	1,047,668	1,082,504	1,871,702		4,001,874
Const	2,217,744	2,927,068	3,166,114		8,310,926
Manu	1,512,130	2,736,317	3,747,913		7,996,360
TCPU	21,069,635	19,521,429	21,020,654		61,611,718
Whole	5,857,184	6,560,284	7,582,105		19,999,573
Retail	82,877,976	121,949,674	151,471,609		356,299,259
FIRE	4,891,880	5,686,811	6,426,495		17,005,186
Service	19,469,400	44,568,299	67,627,846		131,665,545
Govt	13,598	8,521	9,184		31,303
Total	139,843,858	206,713,764	264,839,658		611,397,280

Table 1.38

KPB Sales

KPB Annual GROSS Sales by AREA by Quarter - 1999-2004 - in \$					
	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total
1999					
Homer	39,553,648	53,871,188	66,353,121	44,064,518	203,842,475
Kenai	49,309,897	61,605,164	91,880,728	67,950,329	270,746,118
Seldovia	908,058	1,388,188	1,707,186	841,338	4,844,770
Seward	23,356,887	36,041,325	50,509,645	20,247,664	130,155,521
Soldotna	51,429,980	67,874,942	87,704,206	70,579,609	277,588,737
KPB Unincorporated	137,446,972	180,709,546	232,722,008	182,269,903	733,148,429
Total	302,005,442	401,490,353	530,876,894	385,953,361	1,620,326,050
2000					
Homer	38,449,017	59,239,282	69,961,368	48,223,157	215,872,824
Kenai	55,609,576	66,158,563	89,505,566	72,408,759	283,682,464
Seldovia	1,150,692	1,526,900	1,693,636	896,097	5,267,325
Seward	19,087,797	38,014,037	57,260,079	27,790,366	142,152,279
Soldotna	55,201,896	72,515,215	89,530,301	72,007,899	289,255,311
KPB Unincorporated	126,664,981	183,977,517	225,434,669	172,187,791	708,264,958
Total	296,163,959	421,431,514	533,385,619	393,514,069	1,644,495,161
2001					
Homer	40,839,088	56,727,376	77,005,718	54,536,982	229,109,164
Kenai	62,411,794	76,693,947	94,905,591	76,416,543	310,427,875
Seldovia	898,811	1,463,616	1,951,404	912,476	5,226,307
Seward	20,531,272	44,451,948	62,872,442	20,503,674	148,359,336
Soldotna	60,799,954	75,040,334	95,670,432	77,601,488	309,112,208
KPB Unincorporated	170,501,847	217,611,994	286,210,917	290,031,389	964,356,147
Total	355,982,766	471,989,215	618,616,504	520,002,552	1,966,591,037
2002					
Homer	44,259,893	68,656,514	89,660,963	60,535,259	263,112,629
Kenai	60,563,938	67,834,968	82,310,075	68,312,624	279,021,605
Seldovia	1,011,712	1,154,598	1,693,500	956,104	4,815,914
Seward	22,954,013	40,380,349	56,705,567	22,180,935	142,220,864
Soldotna	62,331,750	79,747,802	103,610,685	80,163,307	325,853,544
KPB Unincorporated	159,374,495	215,715,232	262,702,742	224,084,250	861,876,719
Total	350,495,801	473,489,463	596,683,532	456,232,479	1,876,901,275
2003					
Homer	50,831,988	75,233,689	87,036,854	60,154,816	273,257,347
Kenai	62,100,459	67,373,163	81,102,665	72,197,488	282,773,775
Seldovia	846,196	1,628,427	2,832,758	1,948,179	7,255,560
Seward	20,924,360	46,972,847	61,697,074	27,321,982	156,916,263
Soldotna	64,216,727	85,136,453	106,180,582	82,131,385	337,665,147
KPB Unincorporated	154,354,920	207,957,644	283,843,701	214,399,215	860,555,480
Total	353,274,650	484,302,223	622,693,634	458,153,065	1,918,423,572
2004					
				Year to Date	
Homer	48,991,521	69,301,782	92,796,429		211,089,732
Kenai	61,957,332	75,534,236	97,365,144		234,856,712
Seldovia	2,299,577	2,422,274	1,780,287		6,502,138
Seward	22,051,011	43,125,734	62,743,455		127,920,200
Soldotna	70,704,390	90,279,431	106,335,077		267,318,898
KPB Unincorporated	159,930,728	187,215,384	319,028,589		666,174,701
Total	365,934,559	467,878,841	680,048,981		1,513,862,381

Table 1.39

KPB Sales

KPB Annual TAXABLE Sales by AREA by Quarter - 1999-2004 - in \$					
	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total
1999					
Homer	16,638,467	26,938,559	34,247,729	20,323,983	98,148,738
Kenai	25,183,897	30,905,185	34,560,194	33,717,815	124,367,091
Seldovia	569,438	915,962	1,144,627	599,222	3,229,249
Seward	9,218,678	19,907,186	31,789,068	10,557,267	71,472,199
Soldotna	28,439,928	38,205,240	50,500,561	38,807,035	155,952,764
KPB Unincorporated	34,348,468	50,746,526	61,313,334	40,985,751	187,394,079
Total	114,398,876	167,618,658	213,555,513	144,991,073	640,564,120
2000					
Homer	17,324,860	28,752,722	35,632,061	21,384,173	103,093,816
Kenai	25,521,513	31,547,905	36,634,363	34,062,345	127,766,126
Seldovia	569,093	1,018,255	1,241,108	589,667	3,418,123
Seward	9,374,360	21,160,898	32,903,473	10,544,695	73,983,426
Soldotna	29,664,420	38,766,616	50,523,183	40,481,909	159,436,128
KPB Unincorporated	35,696,361	55,205,057	66,433,198	41,967,937	199,302,553
Total	118,150,607	176,451,453	223,367,386	149,030,726	667,000,172
2001					
Homer	17,762,264	30,115,466	37,256,820	21,773,190	106,907,740
Kenai	27,883,274	35,008,680	38,156,905	35,997,190	137,046,049
Seldovia	583,555	946,344	1,201,375	604,841	3,336,115
Seward	9,073,493	21,552,934	33,590,723	10,007,821	74,224,971
Soldotna	32,484,139	42,902,582	54,140,873	42,865,341	172,392,935
KPB Unincorporated	38,037,796	57,878,630	68,691,439	46,739,485	211,347,350
Total	125,824,521	188,404,636	233,038,135	157,987,868	705,255,160
2002					
Homer	18,695,652	34,262,794	43,241,054	25,049,233	121,248,733
Kenai	28,937,842	34,649,565	38,191,480	34,987,223	136,766,110
Seldovia	573,624	898,830	1,191,989	607,946	3,272,389
Seward	9,051,044	22,176,474	34,337,560	10,033,118	75,598,196
Soldotna	33,736,608	43,503,934	57,488,623	42,248,703	176,977,868
KPB Unincorporated	41,798,418	57,363,445	69,010,010	42,157,744	210,329,617
Total	132,793,188	192,855,042	243,460,716	155,083,967	724,192,913
2003					
Homer	22,443,114	37,020,261	45,063,673	27,068,427	131,595,475
Kenai	31,115,526	29,829,159	31,372,744	29,089,727	121,407,156
Seldovia	598,970	962,966	1,140,319	674,689	3,376,944
Seward	9,289,341	22,079,581	34,710,226	10,296,934	76,376,082
Soldotna	34,463,622	47,018,649	62,576,271	46,558,340	190,616,882
KPB Unincorporated	38,325,769	58,101,467	69,931,534	42,794,289	209,153,059
Total	136,236,342	195,012,083	244,794,767	156,482,406	732,525,598
2004					
				Year to Date	
Homer	23,819,588	39,602,931	48,365,566		111,788,085
Kenai	29,573,010	36,273,797	40,010,283		105,857,090
Seldovia	566,726	939,589	1,157,900		2,664,215
Seward	9,494,981	22,971,504	36,487,325		68,953,810
Soldotna	37,382,589	49,009,046	65,788,674		152,180,309
KPB Unincorporated	39,006,964	57,916,897	73,029,910		169,953,771
Total	139,843,858	206,713,764	264,839,658		611,397,280

Table 1.40

KPB Construction Permitting

KPB 3rd Quarter Permit VALUES by AREA - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
Homer	1,090,219	5,745,000	2,146,970	2,996,350	5,777,330	3,020,075	9,531,900	215.6%
Kenai	2,174,900	6,122,650	5,094,000	4,506,200	6,814,000	3,700,350	1,991,750	-46.2%
Seldovia	0	87,500	57,900	15,525	318,500	1,835,000	0	-100.0%
Seward	4,786,186	1,615,749	711,465	642,042	1,307,576	1,832,900	2,161,300	17.9%
Soldotna	5,139,163	4,126,579	1,676,910	2,509,916	2,697,346	2,418,310	23,780,115	883.3%
Total	13,190,468	17,697,478	9,687,245	10,670,033	16,914,752	12,806,635	37,465,065	192.5%
Annual Change		34.2%	-45.3%	10.1%	58.5%	-24.3%	192.5%	

Table 1.41

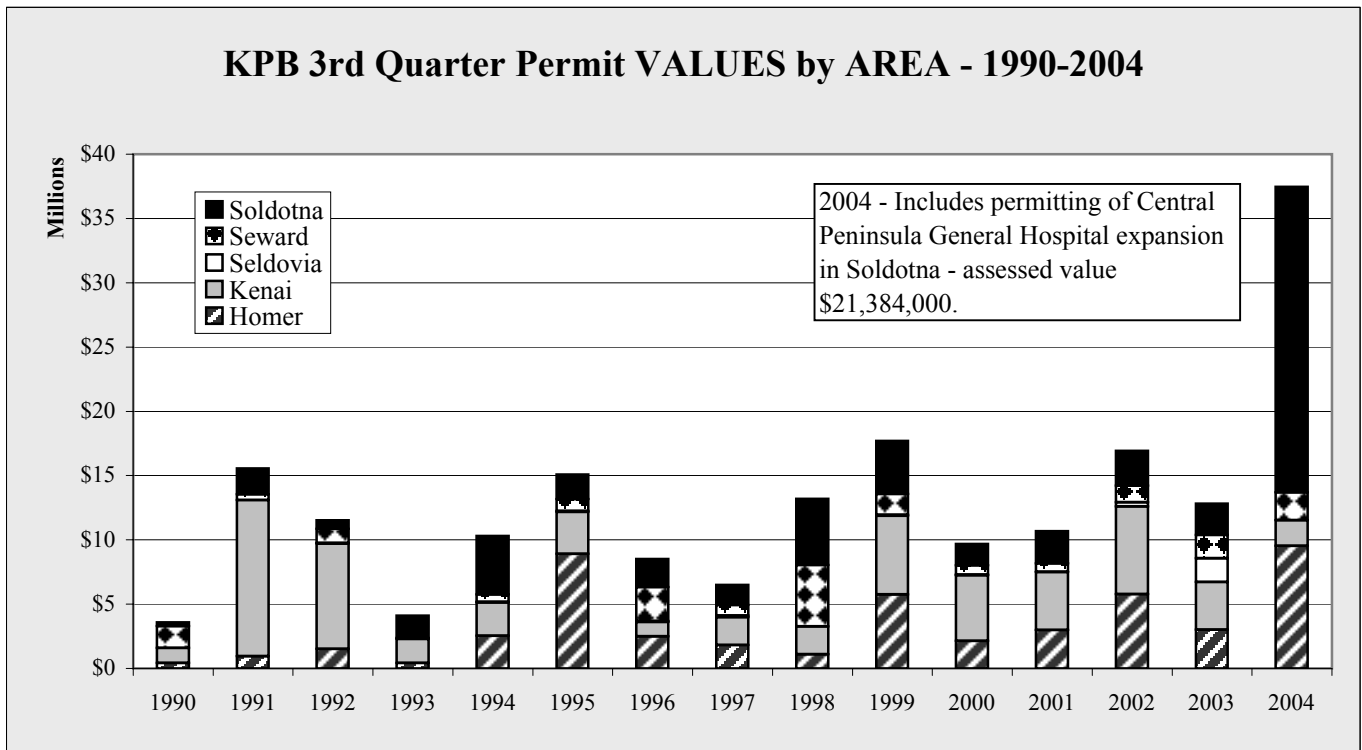


Chart 1.27

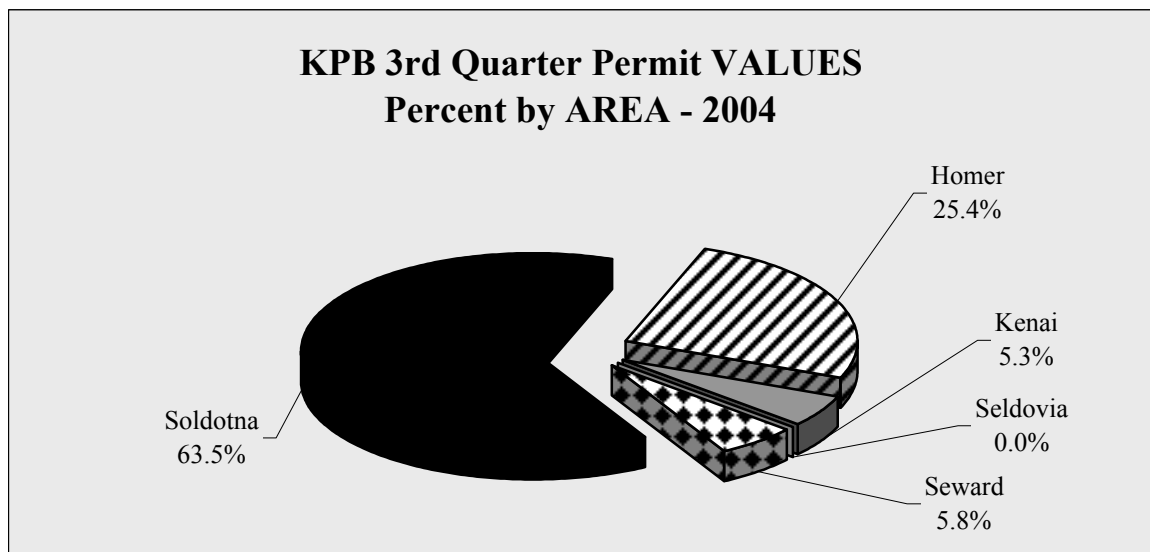


Chart 1.28

KPB Construction Permitting

KPB 3rd Quarter Permit VALUES by TYPE - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
Residential New	3,623,500	3,722,300	3,137,930	3,984,532	5,567,502	4,209,163	4,860,200	15.5%
Residential Alter/Add	539,500	694,267	672,025	531,907	875,861	611,572	1,586,471	159.4%
Commercial New	7,440,732	12,808,341	4,966,665	2,707,972	5,955,418	4,636,000	29,009,901	525.8%
Commercial Alter/Add	1,586,736	472,570	910,625	3,445,622	4,515,971	3,349,900	2,008,493	-40.0%
Total	13,190,468	17,697,478	9,687,245	10,670,033	16,914,752	12,806,635	37,465,065	192.5%
Annual Change		34.2%	-45.3%	10.1%	58.5%	-24.3%	192.5%	

Table 1.42

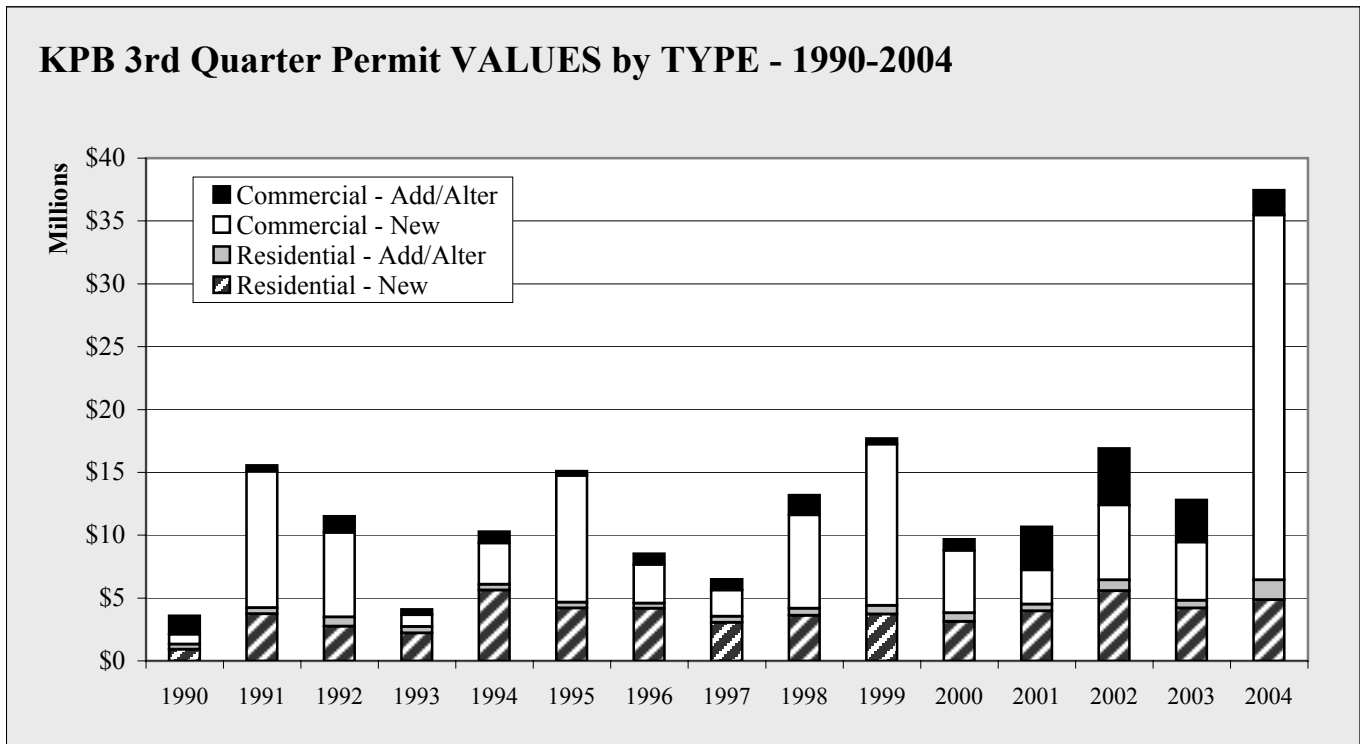


Chart 1.29

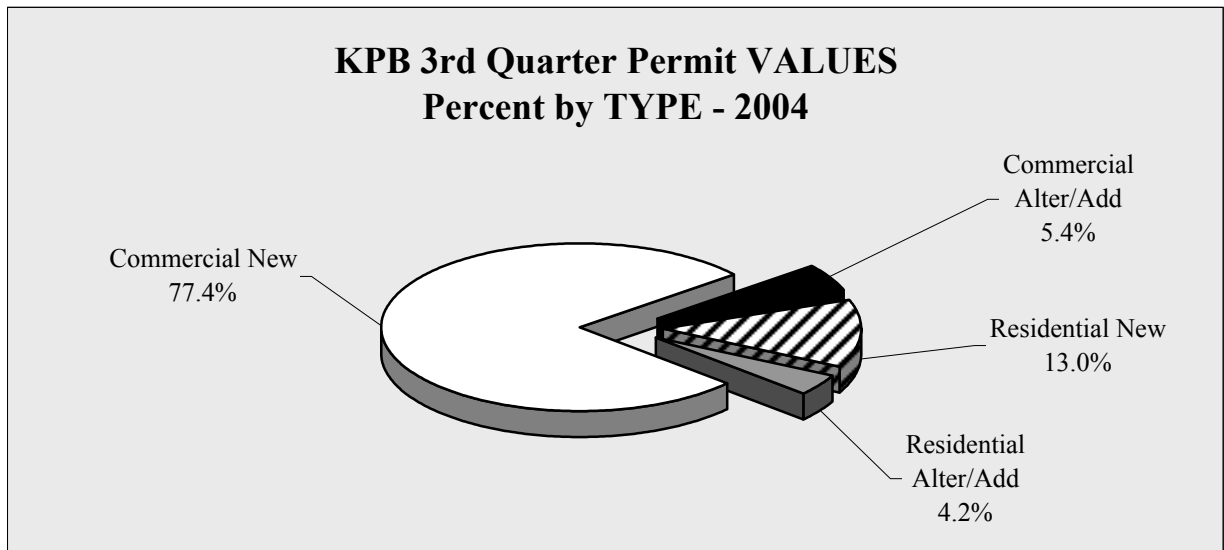


Chart 1.30

KPB Construction Permitting

KPB 3rd Quarter Permit VOLUME by AREA - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
Homer	14	20	21	22	27	21	42	100.0%
Kenai	30	40	36	23	59	45	31	-31.1%
Seldovia	0	7	6	5	4	5	0	-100.0%
Seward	13	23	17	14	14	15	18	20.0%
Soldotna	28	23	26	35	25	19	24	26.3%
Total	85	113	106	99	129	105	115	9.5%
Annual Change		32.9%	-6.2%	-6.6%	30.3%	-18.6%	9.5%	

Table 1.43

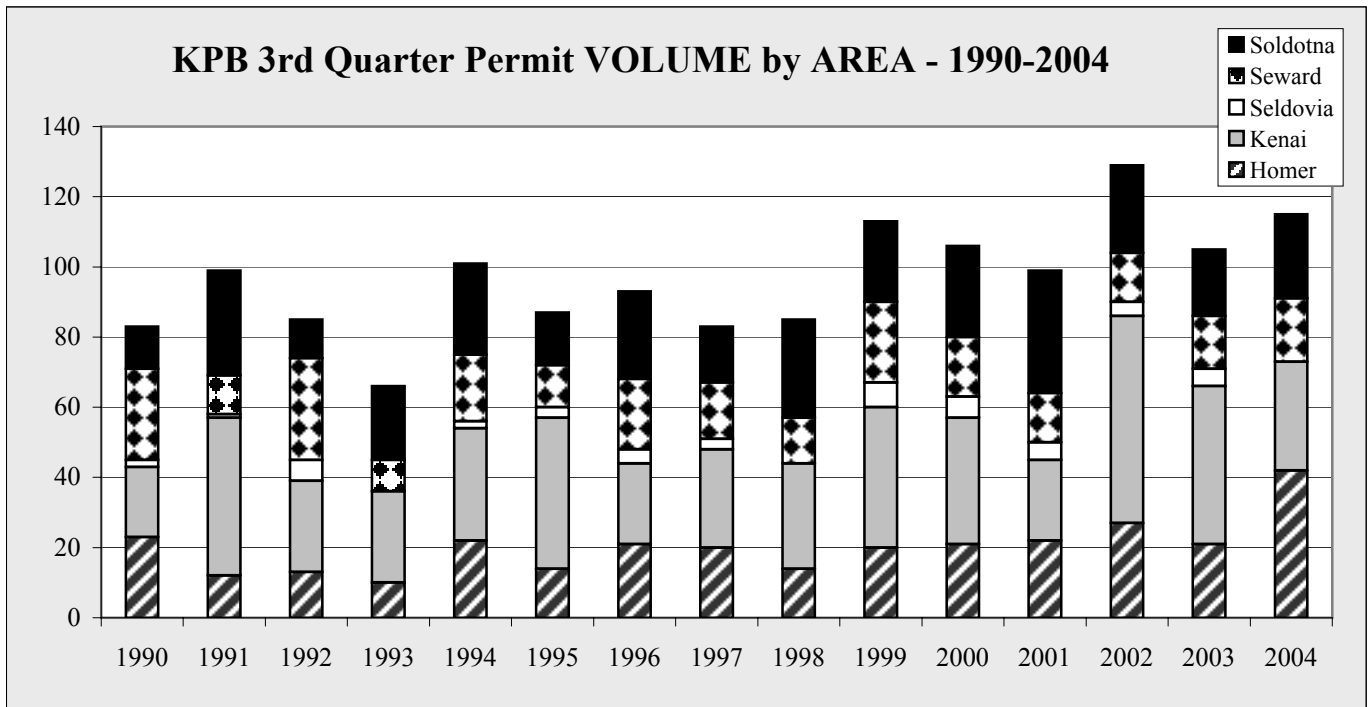


Chart 1.31

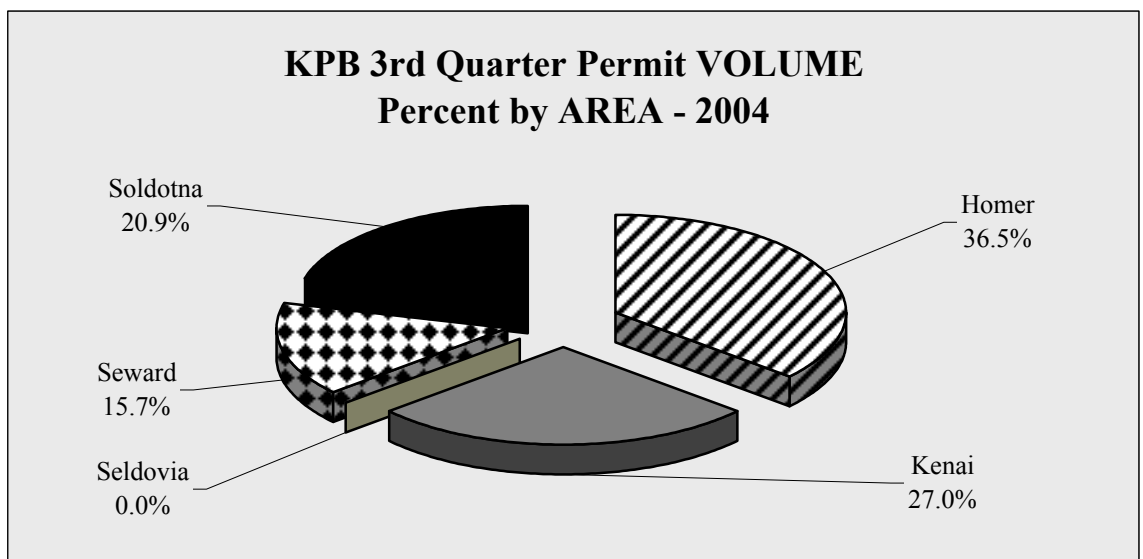


Chart 1.32

KPB Construction Permitting

KPB 3rd Quarter Permit VOLUME by TYPE - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
Residential New	28	25	28	29	38	28	32	14.3%
Residential Alter/Add	28	36	40	31	49	34	44	29.4%
Commercial New	17	24	16	15	14	17	12	-29.4%
Commercial Alter/Add	12	28	22	24	28	26	27	3.8%
Total	85	113	106	99	129	105	115	9.5%
Annual Change		32.9%	-6.2%	-6.6%	30.3%	-18.6%	9.5%	

Table 1.44

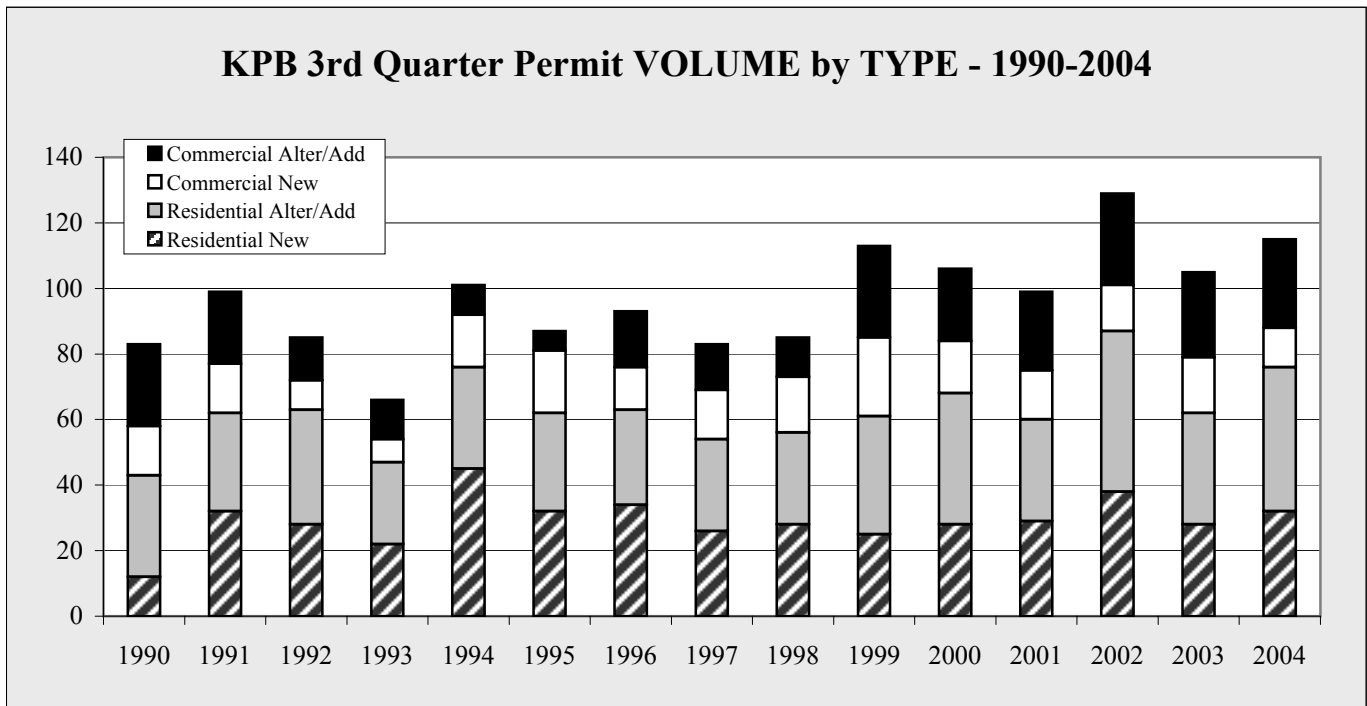


Chart 1.33

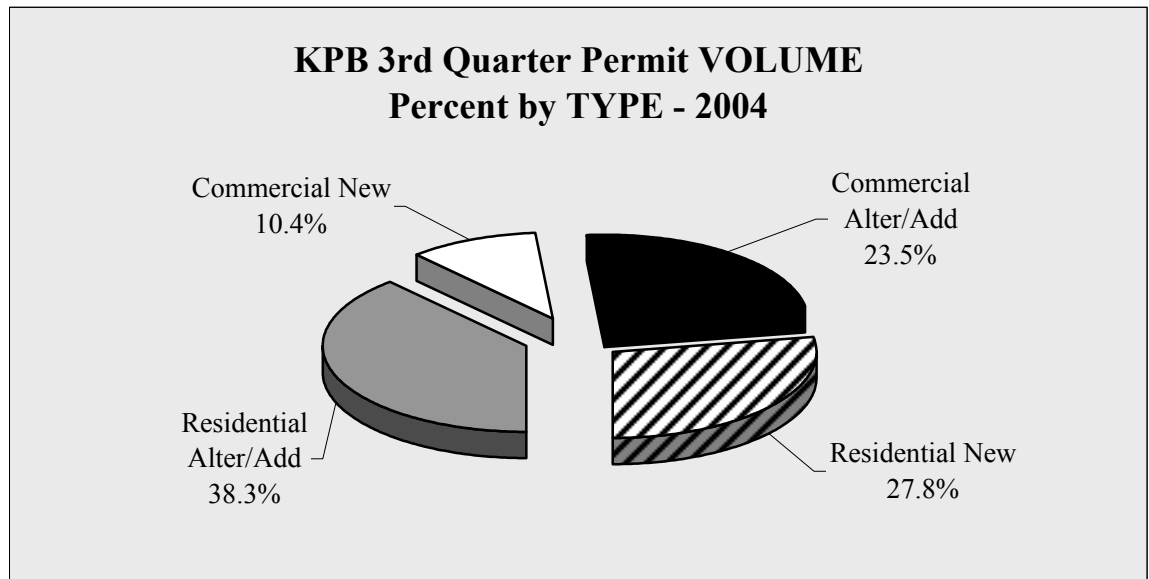


Chart 1.34

KPB Construction Permitting

KPB YTD 9/30 Permit VALUES by AREA - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
Homer	3,994,125	10,379,000	6,210,990	7,788,390	9,234,259	12,283,915	20,679,631	68.3%
Kenai	7,046,900	8,384,750	8,719,900	12,923,600	15,271,600	7,986,300	4,201,150	-47.4%
Seldovia	0	461,000	104,200	50,525	336,500	1,866,000	176,200	-90.6%
Seward	6,448,261	3,738,413	2,832,165	1,724,981	5,677,903	7,410,265	17,792,300	140.1%
Soldotna	8,862,657	8,995,327	6,764,468	8,792,324	10,906,394	7,079,252	32,593,011	360.4%
Total	26,351,943	31,958,490	24,631,723	31,279,820	41,426,656	36,625,732	75,442,292	106.0%
Annual Change		21.3%	-22.9%	27.0%	32.4%	-11.6%	106.0%	

Table 1.45

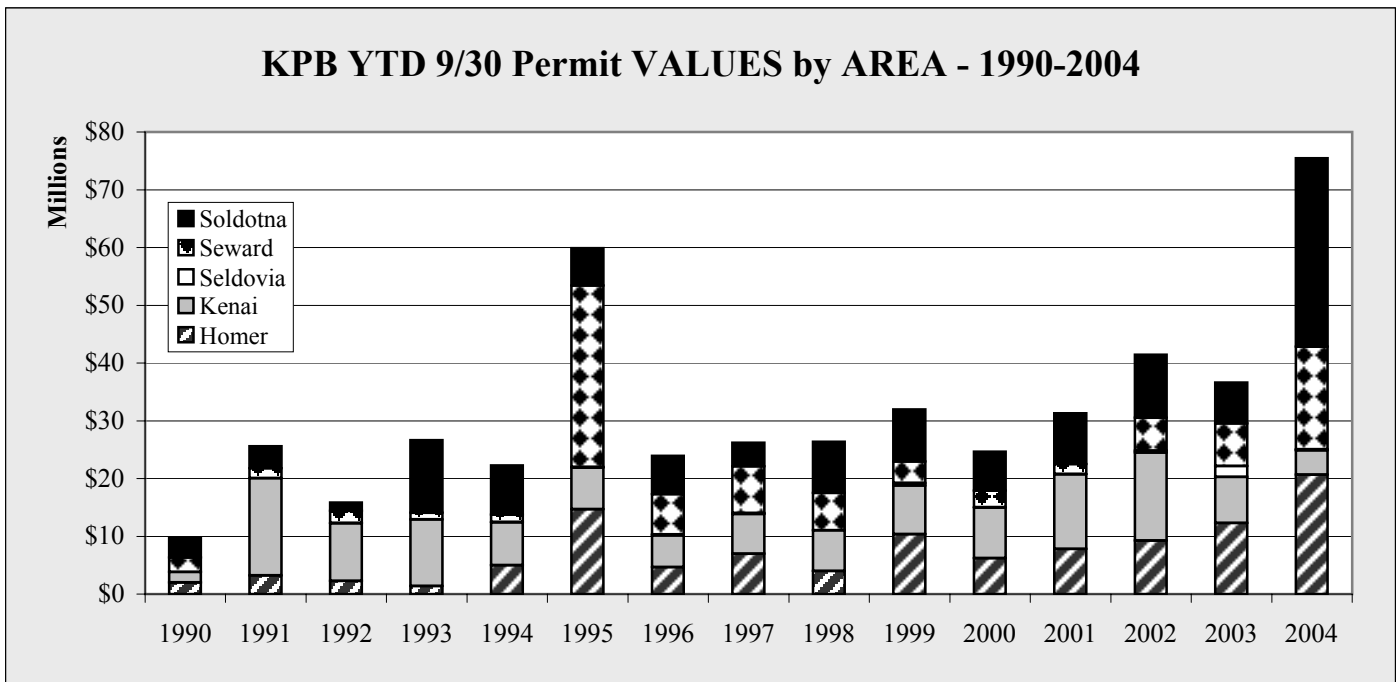


Chart 1.35

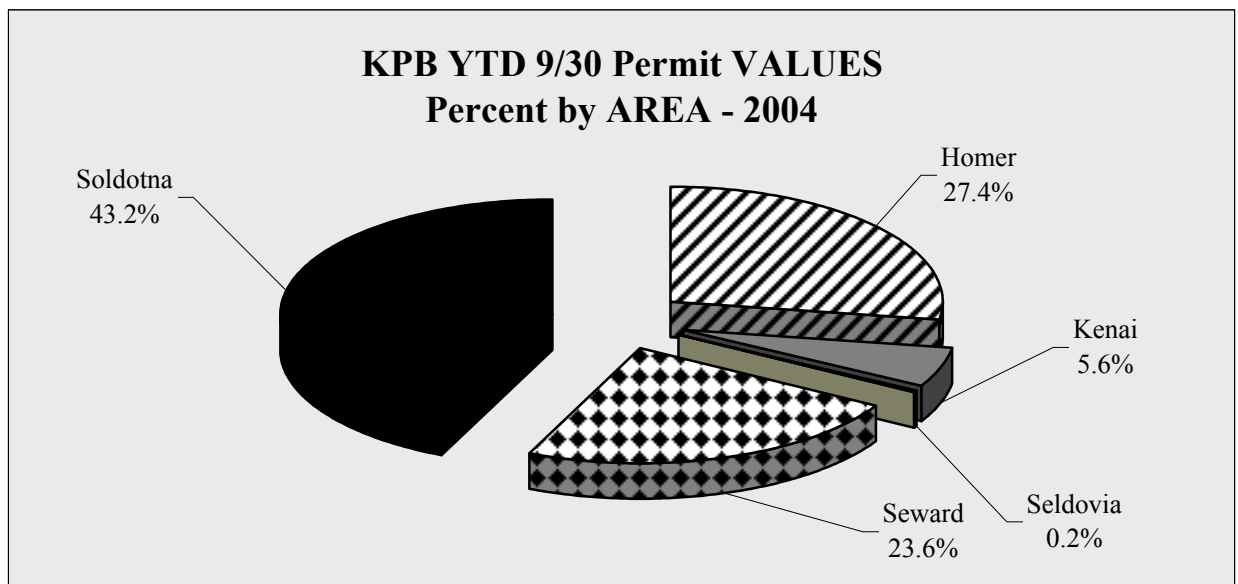


Chart 1.36

KPB Construction Permitting

KPB YTD 9/30 Permit VALUES by TYPE - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
Residential New	10,878,500	10,149,974	8,912,390	12,275,333	13,244,864	13,175,797	14,691,484	11.5%
Residential Alter/Add	1,512,943	1,543,428	1,551,099	1,647,546	2,080,195	1,989,779	2,320,830	16.6%
Commercial New	11,626,922	17,899,659	9,200,060	11,051,350	18,625,729	13,673,210	53,270,242	289.6%
Commercial Alter/Add	2,188,578	2,365,429	4,968,174	6,305,591	7,475,868	7,786,946	5,159,736	-33.7%
Total	26,206,943	31,958,490	24,631,723	31,279,820	41,426,656	36,625,732	75,442,292	106.0%
Annual Change		21.9%	-22.9%	27.0%	32.4%	-11.6%	106.0%	

Table 1.46

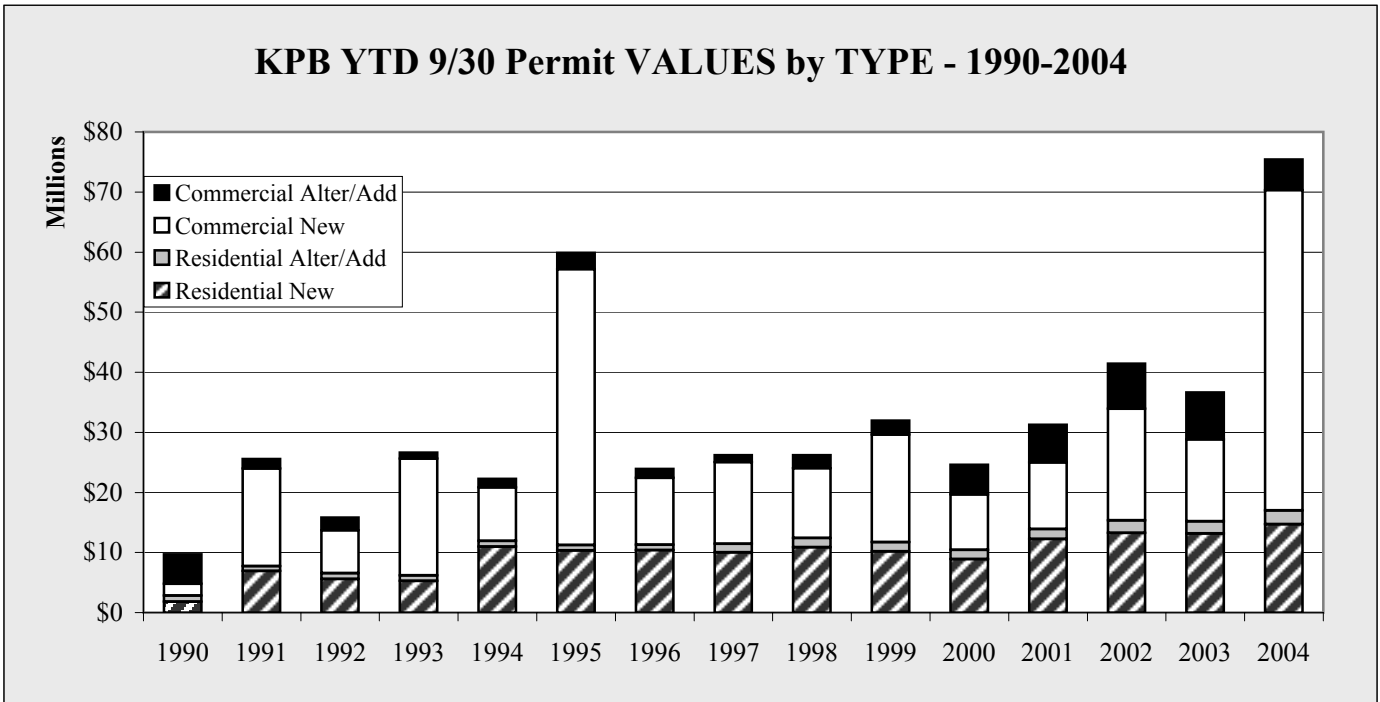


Chart 1.37

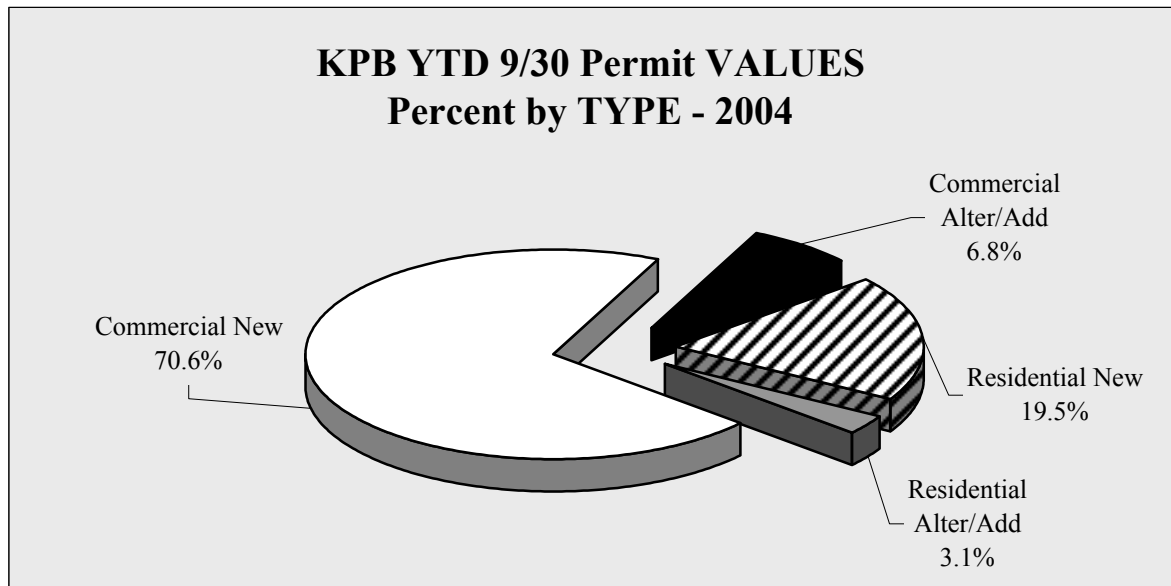


Chart 1.38

KPB Construction Permitting

KPB YTD 9/30 Permit VOLUME by AREA - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
Homer	38	46	50	63	54	73	83	13.7%
Kenai	79	80	80	76	101	93	65	-30.1%
Seldovia	0	17	12	7	7	8	4	-50.0%
Seward	42	46	42	39	53	39	45	15.4%
Soldotna	63	68	68	82	87	61	59	-3.3%
Total	222	257	252	267	302	274	256	-6.6%
Annual Change		15.8%	-1.9%	6.0%	13.1%	-9.3%	-6.6%	

Table 1.47

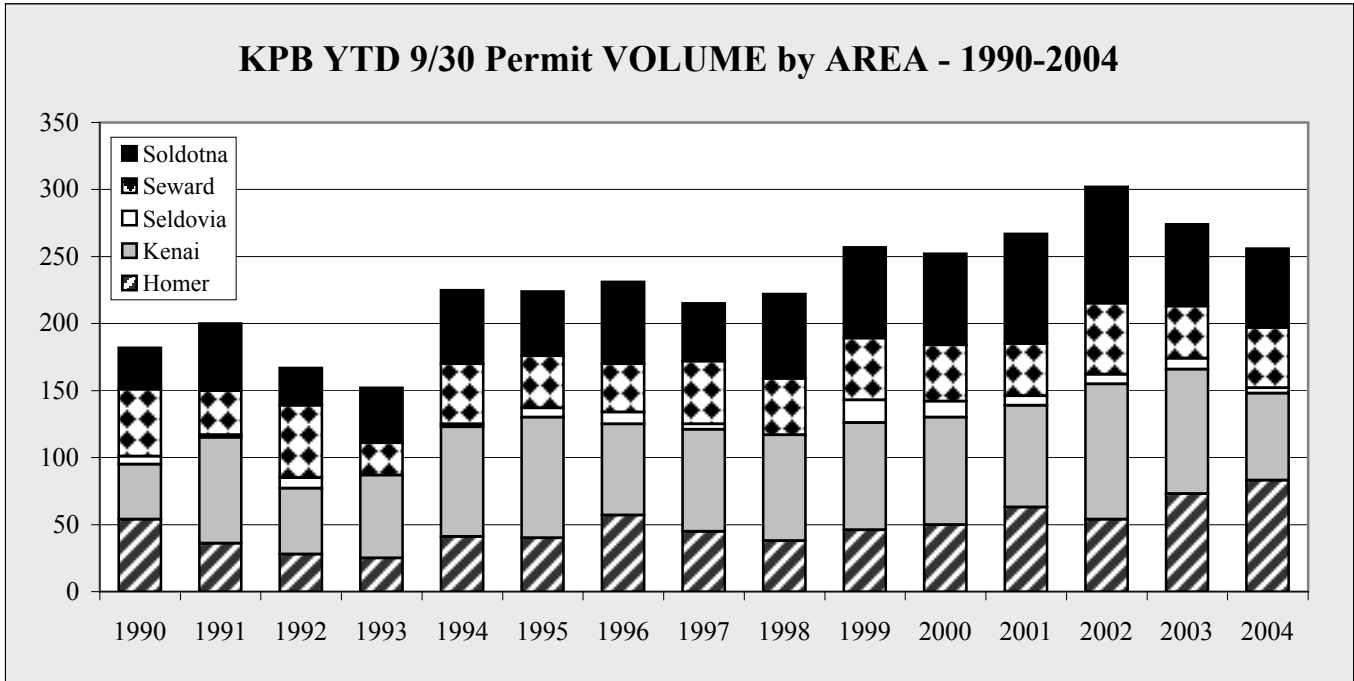


Chart 1.39

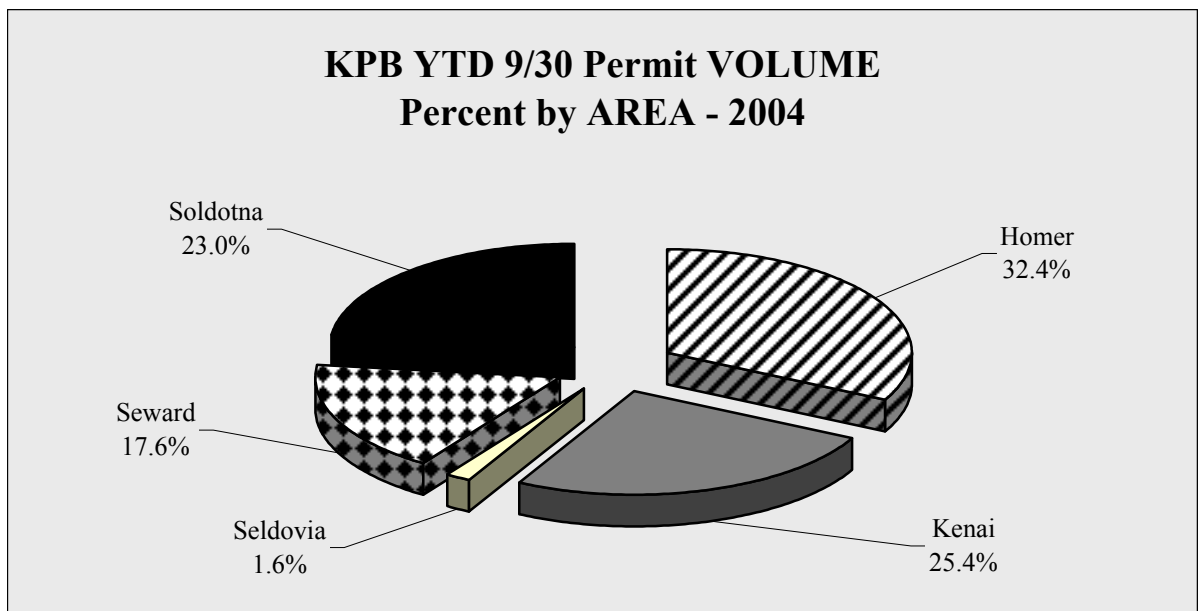


Chart 1.40

KPB Construction Permitting

KPB YTD 9/30 VOLUME by TYPE - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
Residential New	82	66	70	81	95	82	83	1.2%
Residential Alter/Add	61	80	82	82	99	84	78	-7.1%
Commercial New	42	48	33	30	36	35	31	-11.4%
Commercial Alter/Add	37	63	67	74	72	73	64	-12.3%
Total	222	257	252	267	302	274	256	-6.6%
Annual Change		15.8%	-1.9%	6.0%	13.1%	-9.3%	-6.6%	

Table 1.48

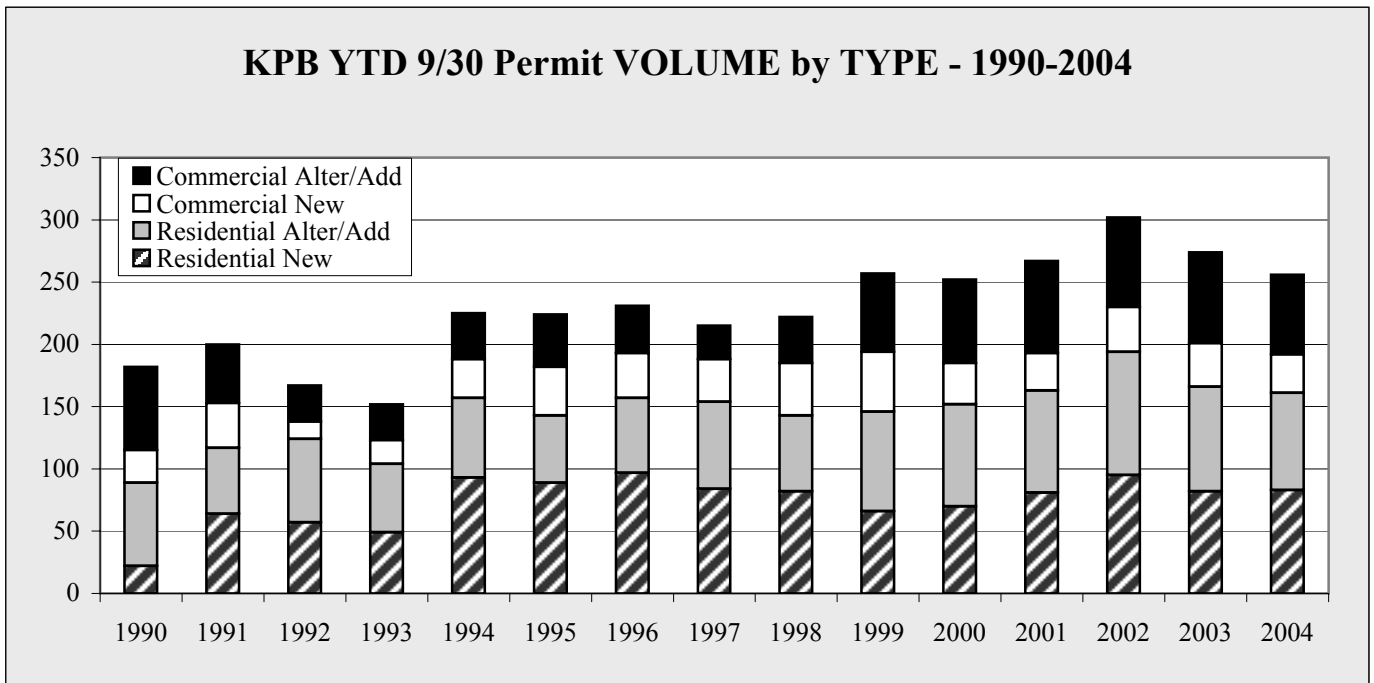


Chart 1.41

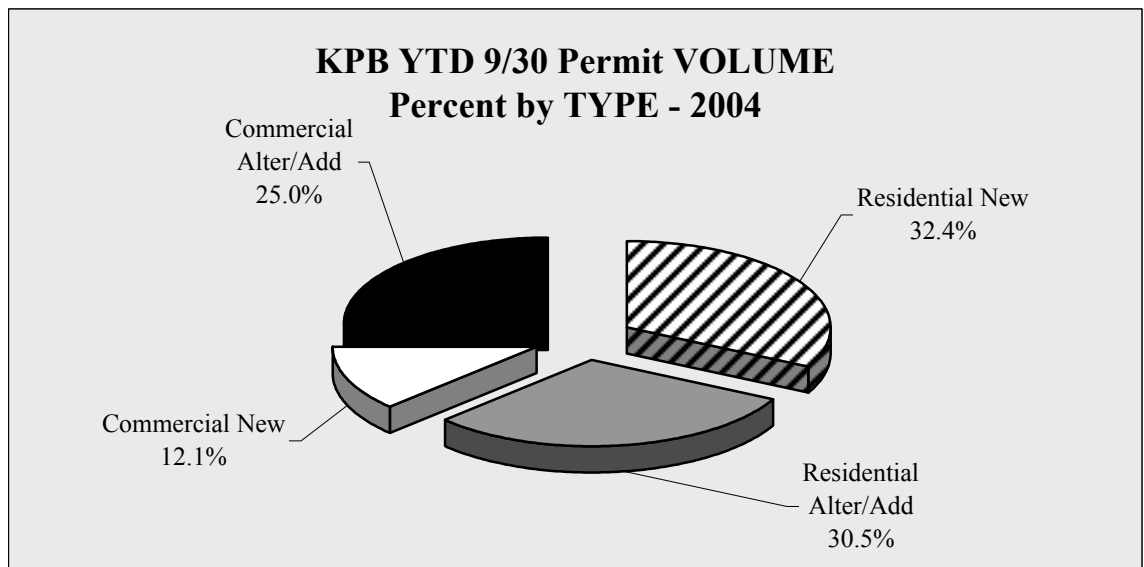


Chart 1.42

KPB Construction Permitting

KPB Permit VALUES by AREA - 1998-2004 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
1998					
Homer	629,970	2,273,936	1,090,219	2,205,750	6,199,875
Kenai	470,500	4,401,500	2,174,900	595,300	7,642,200
Seldovia	0	0	0	0	0
Seward	703,075	959,000	4,786,186	299,600	6,747,861
Soldotna	230,094	3,493,400	5,139,163	759,160	9,621,817
TOTAL	2,033,639	11,127,836	13,190,468	3,859,810	30,211,753
1999					
Homer	1,943,000	2,691,000	5,745,000	561,000	10,940,000
Kenai	239,500	2,022,600	6,122,650	1,057,000	9,441,750
Seldovia	8,000	365,500	87,500	18,000	479,000
Seward	1,040,550	1,082,114	1,615,749	503,000	4,241,413
Soldotna	83,696	4,785,052	4,126,579	509,793	9,505,120
TOTAL	3,314,746	10,946,266	17,697,478	2,648,793	34,607,283
2000					
Homer	1,798,100	2,265,920	2,146,970	917,982	7,128,972
Kenai	462,900	3,163,000	5,094,000	678,200	9,398,100
Seldovia	24,000	22,300	57,900	5,000	109,200
Seward	355,300	1,765,400	711,465	619,400	3,451,565
Soldotna	1,078,202	4,009,356	1,676,910	1,402,952	8,167,420
TOTAL	3,718,502	11,225,976	9,687,245	3,623,534	28,255,257
2001					
Homer	690,000	4,102,040	2,996,350	12,012,300	19,800,690
Kenai	819,500	7,597,900	4,506,200	655,300	13,578,900
Seldovia	10,000	25,000	15,525	15,000	65,525
Seward	416,700	666,239	642,042	992,000	2,716,981
Soldotna	3,051,218	3,231,190	2,509,916	162,648	8,954,972
TOTAL	4,987,418	15,622,369	10,670,033	13,837,248	45,117,068
2002					
Homer	928,720	2,528,209	5,777,330	814,520	10,048,779
Kenai	3,888,200	4,569,400	6,814,000	1,527,800	16,799,400
Seldovia	10,000	8,000	318,500	20,000	356,500
Seward	481,440	3,888,887	1,307,576	2,232,800	7,910,703
Soldotna	1,205,590	7,003,458	2,697,346	257,500	11,163,894
TOTAL	6,513,950	17,997,954	16,914,752	4,852,620	46,279,276
2003					
Homer	1,334,340	7,929,500	3,020,075	3,042,900	15,326,815
Kenai	1,557,600	2,728,350	3,700,350	2,455,500	10,441,800
Seldovia	31,000	0	1,835,000	36,500	1,902,500
Seward	1,905,355	3,672,010	1,832,900	572,500	7,982,765
Soldotna	427,018	4,233,924	2,418,310	873,045	7,952,297
TOTAL	5,255,313	18,563,784	12,806,635	6,980,445	43,606,177
2004					
				Year to Date	
Homer	3,714,020	7,433,711	9,531,900		20,679,631
Kenai	312,000	1,897,400	1,991,750		4,201,150
Seldovia	20,000	156,200	0		176,200
Seward	7,741,600	7,889,400	2,161,300		17,792,300
Soldotna	5,064,323	3,748,573	23,780,115		32,593,011
TOTAL	16,851,943	21,125,284	37,465,065		75,442,292

Table 1.49

KPB Construction Permitting

KPB Permit VALUES by TYPE - 1998-2004 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
1998					
Residential - New	887,500	6,367,500	3,623,500	1,352,750	12,231,250
Residential - Add/Alter	93,543	879,900	539,500	234,960	1,747,903
Commercial - New	585,754	3,600,436	7,440,732	1,868,000	13,494,922
Commercial - Add/Alter	321,842	280,000	1,586,736	404,100	2,592,678
TOTAL	1,888,639	11,127,836	13,190,468	3,859,810	30,066,753
1999					
Residential - New	1,673,000	4,754,674	3,722,300	1,245,888	11,395,862
Residential - Add/Alter	181,200	667,961	694,267	291,400	1,834,828
Commercial - New	292,500	4,798,818	12,808,341	962,905	18,862,564
Commercial - Add/Alter	1,168,046	724,813	472,570	148,600	2,514,029
TOTAL	3,314,746	10,946,266	17,697,478	2,648,793	34,607,283
2000					
Residential - New	1,242,529	4,531,931	3,137,930	972,668	9,885,058
Residential - Add/Alter	18,500	860,574	672,025	439,300	1,990,399
Commercial - New	669,273	3,564,122	4,966,665	1,462,484	10,662,544
Commercial - Add/Alter	1,788,200	2,269,349	910,625	749,082	5,717,256
TOTAL	3,718,502	11,225,976	9,687,245	3,623,534	28,255,257
2001					
Residential - New	923,000	7,367,801	3,984,532	1,116,300	13,391,633
Residential - Add/Alter	356,860	758,779	531,907	348,948	1,996,494
Commercial - New	2,958,578	5,384,800	2,707,972	514,000	11,565,350
Commercial - Add/Alter	748,980	2,110,989	3,445,622	11,858,000	18,163,591
TOTAL	4,987,418	15,622,369	10,670,033	13,837,248	45,117,068
2002					
Residential - New	1,531,609	6,145,753	5,567,502	1,113,200	14,358,064
Residential - Add/Alter	159,391	1,044,943	875,861	225,620	2,305,815
Commercial - New	4,294,006	8,376,305	5,955,418	3,168,000	21,793,729
Commercial - Add/Alter	528,944	2,430,953	4,515,971	345,800	7,821,668
TOTAL	6,513,950	17,997,954	16,914,752	4,852,620	46,279,276
2003					
Residential - New	1,097,800	7,868,834	4,209,163	2,554,091	15,729,888
Residential - Add/Alter	393,867	984,340	611,572	291,000	2,280,779
Commercial - New	72,000	8,965,210	4,636,000	2,146,991	15,820,201
Commercial - Add/Alter	3,691,646	745,400	3,349,900	1,988,363	9,775,309
TOTAL	5,255,313	18,563,784	12,806,635	6,980,445	43,606,177
2004					
					Year to Date
Residential - New	3,456,797	6,374,487	4,860,200		14,691,484
Residential - Add/Alter	261,520	472,839	1,586,471		2,320,830
Commercial - New	13,030,026	11,230,315	29,009,901		53,270,242
Commercial - Add/Alter	103,600	3,047,643	2,008,493		5,159,736
TOTAL	16,851,943	21,125,284	37,465,065		75,442,292

Table 1.50

KPB Construction Permitting

KPB Permit VOLUME by AREA - 1998-2004 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
1998					
Homer	6	18	14	10	48
Kenai	10	39	30	18	97
Seldovia	0	0	0	0	0
Seward	9	20	13	7	49
Soldotna	8	27	28	14	77
TOTAL	33	104	85	49	271
1999					
Homer	5	21	20	6	52
Kenai	7	33	40	22	102
Seldovia	1	9	7	3	20
Seward	5	18	23	10	56
Soldotna	10	35	23	9	77
TOTAL	28	116	113	50	307
2000					
Homer	9	20	21	8	58
Kenai	8	36	36	13	93
Seldovia	3	3	6	1	13
Seward	5	20	17	9	51
Soldotna	8	34	26	20	88
TOTAL	33	113	106	51	303
2001					
Homer	7	34	22	9	72
Kenai	11	42	23	11	87
Seldovia	1	1	5	2	9
Seward	11	14	14	9	48
Soldotna	10	37	35	11	93
TOTAL	40	128	99	42	309
2002					
Homer	10	17	27	13	67
Kenai	5	37	59	20	121
Seldovia	1	2	4	1	8
Seward	10	29	14	11	64
Soldotna	11	51	25	4	91
TOTAL	37	136	129	49	351
2003					
Homer	18	34	21	13	86
Kenai	8	40	45	21	114
Seldovia	3	0	5	4	12
Seward	11	13	15	11	50
Soldotna	6	36	19	13	74
TOTAL	46	123	105	62	336
2004					Year to Date
Homer	16	25	42		83
Kenai	4	30	31		65
Seldovia	1	3	0		4
Seward	7	20	18		45
Soldotna	9	26	24		59
TOTAL	37	104	115		256

Table 1.51

KPB Construction Permitting

KPB Permit VOLUME by TYPE - 1998-2004 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
1998					
Residential - New	9	45	28	10	92
Residential - Add/Alter	9	24	28	17	78
Commercial - New	6	19	17	6	48
Commercial - Add/Alter	9	16	12	16	53
TOTAL	33	104	85	49	271
1999					
Residential - New	3	38	25	13	79
Residential - Add/Alter	8	36	36	18	98
Commercial - New	4	20	24	9	57
Commercial - Add/Alter	13	22	28	10	73
TOTAL	28	116	113	50	307
2000					
Residential - New	10	32	28	9	79
Residential - Add/Alter	4	38	40	15	97
Commercial - New	4	13	16	12	45
Commercial - Add/Alter	15	30	22	15	82
TOTAL	33	113	106	51	303
2001					
Residential - New	7	45	29	8	89
Residential - Add/Alter	13	38	31	14	96
Commercial - New	6	9	15	2	32
Commercial - Add/Alter	14	36	24	18	92
TOTAL	40	128	99	42	309
2002					
Residential - New	12	45	38	9	104
Residential - Add/Alter	8	42	49	17	116
Commercial - New	5	17	14	7	43
Commercial - Add/Alter	12	32	28	16	88
TOTAL	37	136	129	49	351
2003					
Residential - New	7	47	28	22	104
Residential - Add/Alter	17	33	34	10	94
Commercial - New	1	17	17	7	42
Commercial - Add/Alter	21	26	26	23	96
TOTAL	46	123	105	62	336
2004					
	Year to Date				
Residential - New	17	34	32		83
Residential - Add/Alter	5	29	44		78
Commercial - New	8	11	12		31
Commercial - Add/Alter	7	30	27		64
TOTAL	37	104	115		256

Table 1.52

KPB Employment

Employment data are acquired from the Alaska Department of Labor and Workforce Development (AK DOLWD) as reported by administrative personnel of each business. When administrative headquarters of a business is located in a specific area, all employees of that business are reported as being employed in that area, resulting in skewed employment data.

Government employees include federal, state, borough and local government as well as public school and state university employees. Employees of both Central Peninsula General Hospital in Soldotna and South Peninsula General Hospital in Homer are included in government data because they are managed by the KPB.

The AK DOLWD updates employment data regularly as information trickles in and adjustments are made. Data varies in quarterly reports as corrected reports are received or delinquent reports are filed and included in totals. Self-employed workers, fishers, domestics and unpaid family workers are excluded from these figures due to exemption from certain reporting requirements.

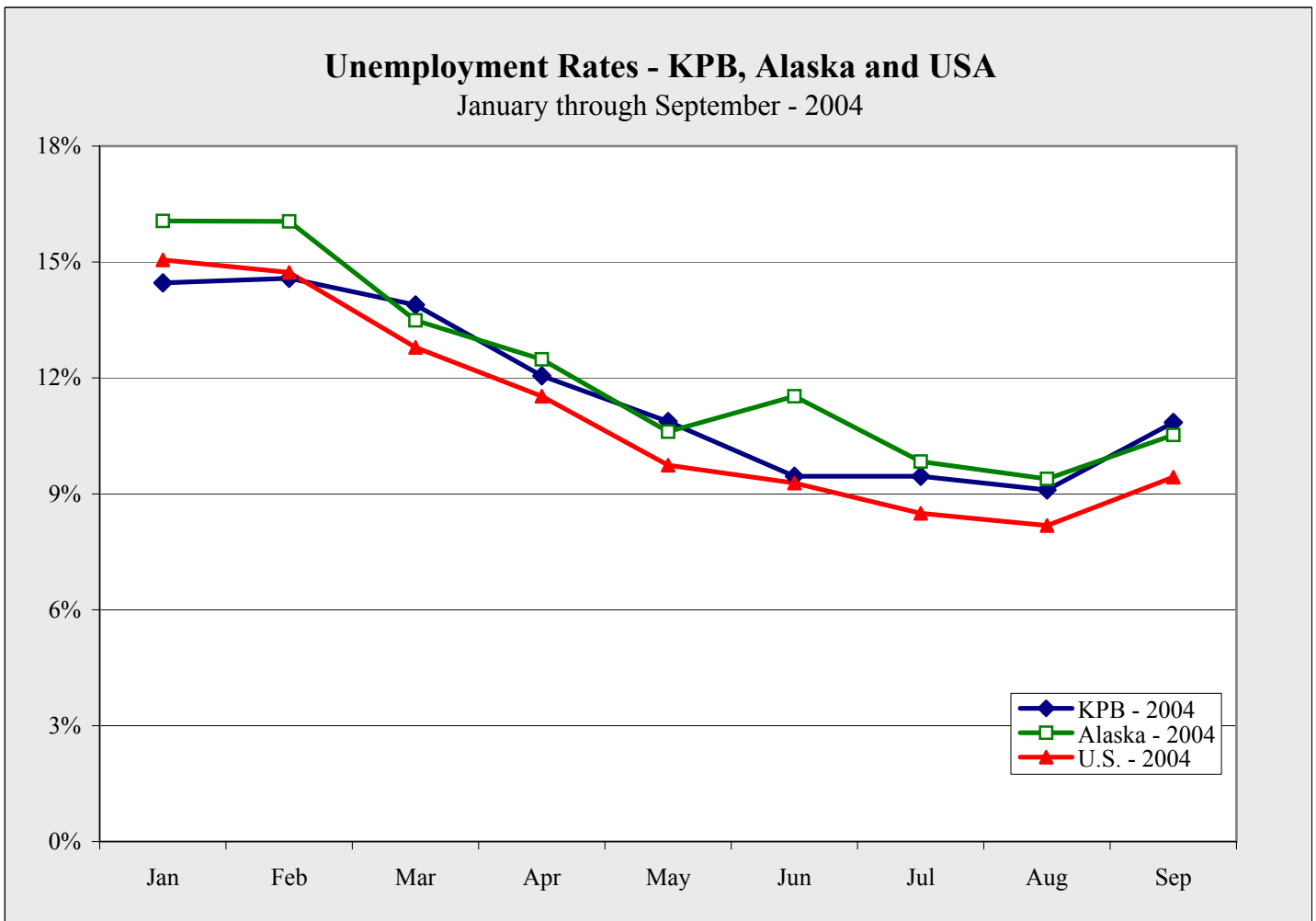


Chart 1.43

KPB Employment

KPB Labor Force by Month - 2002-2004

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Avg
2002	20,596	20,969	21,108	21,305	21,893	22,863	24,201	23,601	22,099	20,554	21,261	20,446	21,741
2003	21,352	21,664	21,497	21,572	22,197	21,986	25,029	24,314	22,432	21,628	20,935	20,637	22,104
2004	21,684	22,018	21,837	21,986	22,687	24,535	25,501	24,867	22,823				

Table 1.53

KPB Comparative Labor Force by Month - YTD 2002, 2003, 2004

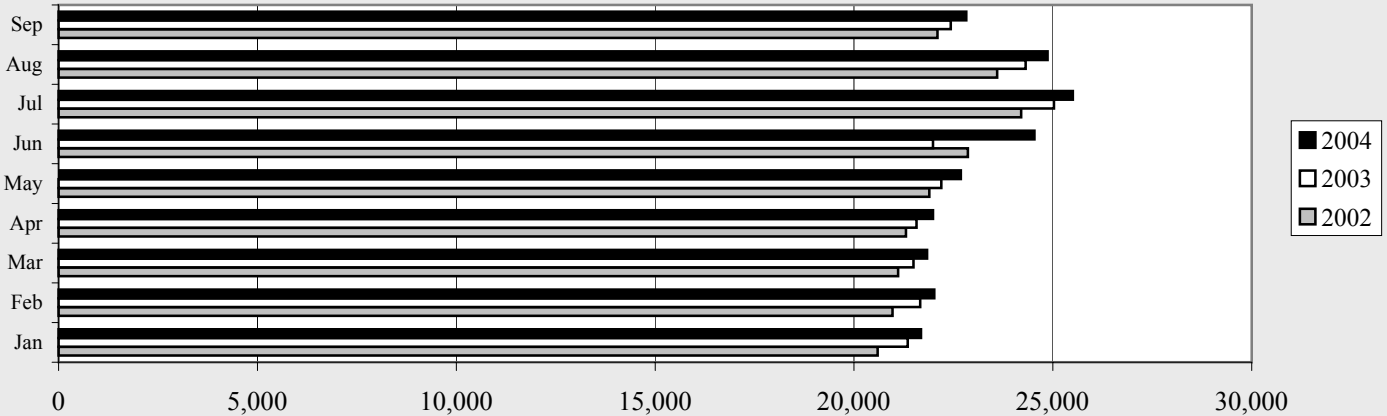


Chart 1.44

KPB Unemployment by Month - 2002-2004

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Avg
2002	2,978	3,057	2,932	2,568	2,380	2,162	2,288	2,148	2,397	2,735	2,614	3,001	2,605
2003	3,430	3,477	2,900	2,692	2,355	2,534	2,462	2,282	2,361	2,482	2,472	2,858	2,692
2004	3,264	3,243	2,793	2,534	2,210	2,277	2,166	2,034	2,160				

Table 1.54

KPB Comparative Unemployment by Month - YTD 2002, 2003, 2004

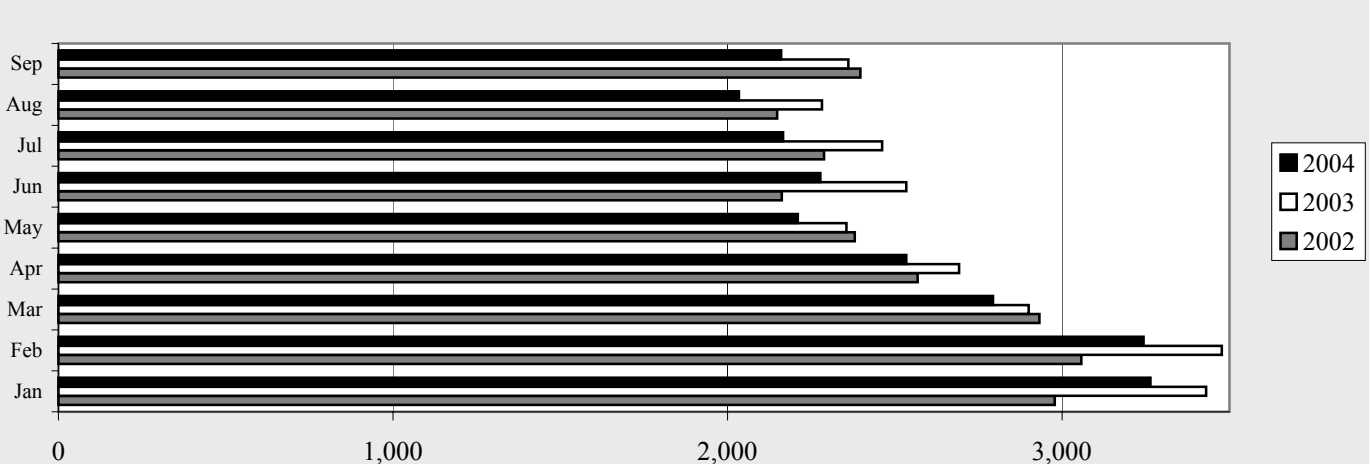


Chart 1.45

KPB Employment

Unemployment Rates by Month - 2002-2004

	<u>Jan</u>	<u>Feb</u>	<u>Mar</u>	<u>Apr</u>	<u>May</u>	<u>Jun</u>	<u>Jul</u>	<u>Aug</u>	<u>Sep</u>	<u>Oct</u>	<u>Nov</u>	<u>Dec</u>	<u>Avg</u>
2002	14.5%	14.6%	13.9%	12.1%	10.9%	9.5%	9.5%	9.1%	10.8%	13.3%	12.3%	14.7%	12.0%
2003	16.1%	16.0%	13.5%	12.5%	10.6%	11.5%	9.8%	9.4%	10.5%	11.5%	11.8%	13.8%	12.2%
2004	15.1%	14.7%	12.8%	11.5%	9.7%	9.3%	8.5%	8.2%	9.5%				

Table 1.55

KPB Comparative Unemployment Rates - 2002, 2003, 2004

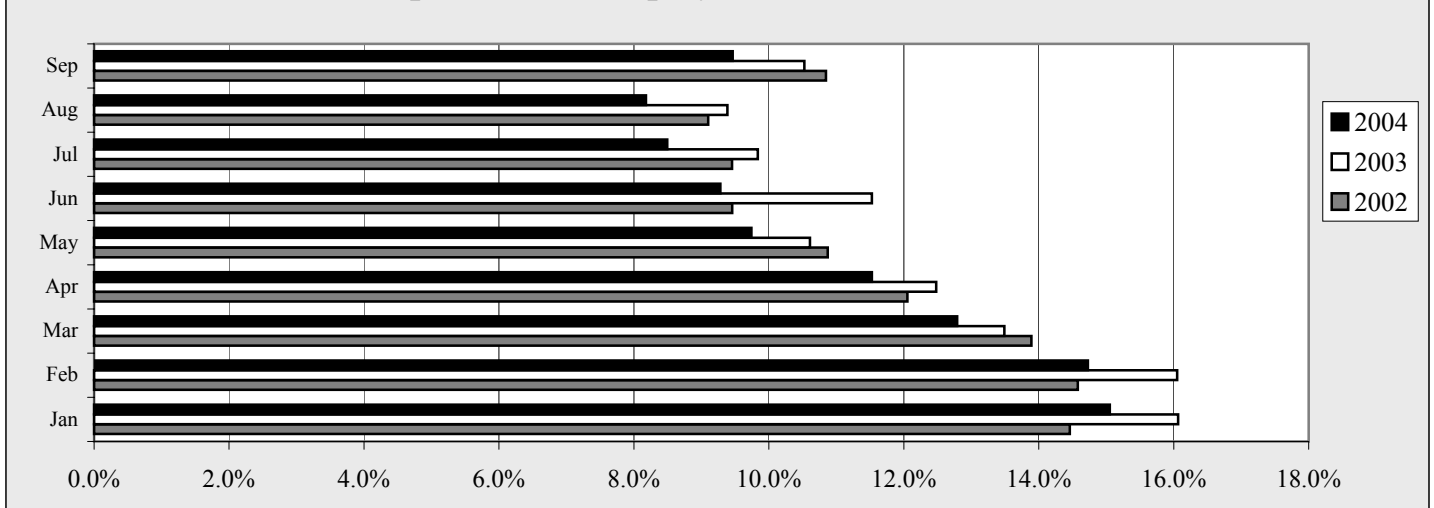


Chart 1.46

Employment by Month - 2002-2004

	<u>Jan</u>	<u>Feb</u>	<u>Mar</u>	<u>Apr</u>	<u>May</u>	<u>Jun</u>	<u>Jul</u>	<u>Aug</u>	<u>Sep</u>	<u>Oct</u>	<u>Nov</u>	<u>Dec</u>	<u>Avg</u>
2002	17,618	17,912	18,176	18,737	19,513	20,701	21,913	21,453	19,702	17,819	18,647	17,445	19,136
2003	17,922	18,187	18,597	18,880	19,842	19,452	22,567	22,032	20,071	19,146	18,463	17,779	19,412
2004	18,420	18,775	19,044	19,452	20,477	22,258	23,335	22,833	20,663				

Table 1.56

KPB Comparative Employment by Month - 2002, 2003, 2004

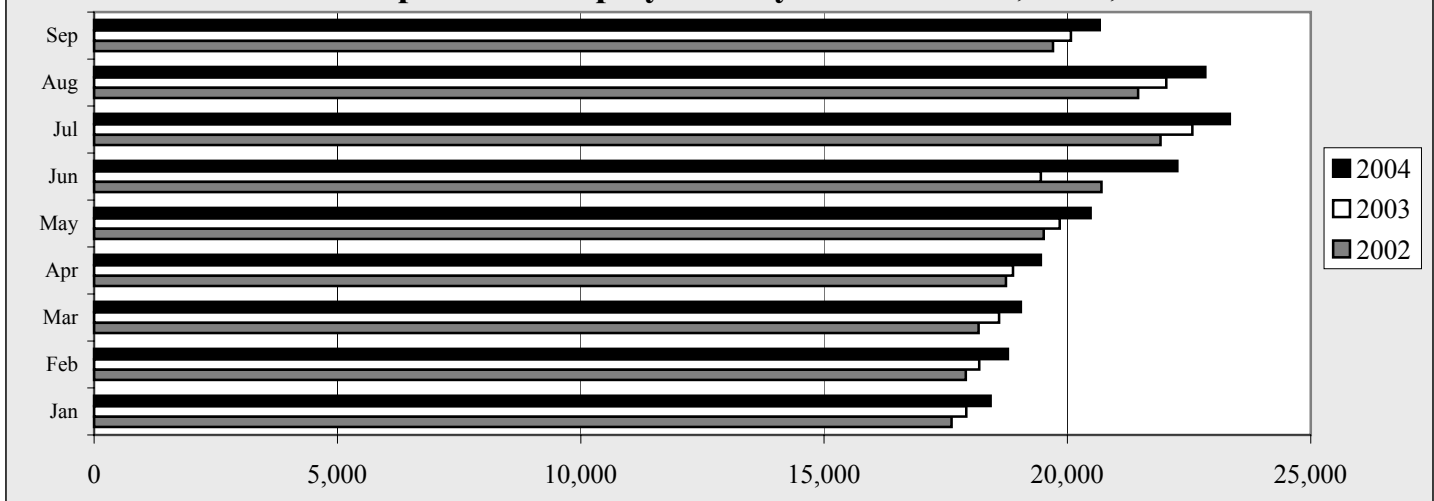


Chart 1.47

KPB Population

KPB Population Estimates by CDP - 1990-2003

KPB Community	1990 Census	June 1 Estimate									2000 Census	June 1 Estimate (Subject to Annual Revision)			Annual Change
		1991	1992	1993	1994	1995	1996	1997	1998	1999		2001	2002	2003	
Anchor Point	866	905	986	1,045	1,062	1,090	1,106	1,131	1,207	1,227	1,845	1,844	1,842	1,826	-0.9%
Bear Creek	580	617	614	610	629	620	620	623	636	650	1,748	1,852	1,858	1,823	-1.9%
Beluga	New 2000										32	24	25	26	4.0%
Clam Gulch	79	76	79	82	94	93	95	99	110	113	173	166	177	176	-0.6%
Cohoe	508	530	540	546	560	573	580	590	601	602	1,168	1,167	1,223	1,201	-1.8%
Cooper Landing	243	248	251	252	263	278	271	266	287	285	369	394	375	358	-4.5%
Crown Point	62	63	70	78	82	88	90	90	100	91	75	91	90	78	-13.3%
Diamond Ridge*	New 2000 - Portion annexed into Homer - 2002										1,802	1,822	1,130	1,086	-3.9%
Fox River	382	386	391	399	408	412	405	431	435	439	616	604	577	563	-2.4%
Fritz Creek	1,426	1,348	1,456	1,491	1,595	1,744	1,879	1,979	1,981	2,097	1,603	1,682	1,757	1,740	-1.0%
Funny River	New 2000										636	631	698	705	1.0%
Halibut Cove	78	80	75	78	79	75	71	78	72	71	35	29	26	25	-3.8%
Happy Valley	309	324	341	355	370	379	384	386	402	401	489	495	497	503	1.2%
Homer*	3,660	3,700	3,788	3,850	3,940	3,965	4,008	4,068	4,128	4,154	3,946	3,891	4,721	4,893	3.6%
Hope	161	159	168	157	167	167	158	149	136	130	137	146	155	161	3.9%
Jakolof Bay	28	25	26	32	25	32	28	35	51	40	Discontinued due to low count				
Kachemak	365	368	373	381	390	394	394	394	416	419	431	414	419	473	12.9%
Kalifornsky	285	297	303	306	314	321	325	331	337	338	5,846	6,043	6,243	6,230	-0.2%
Kasilof	383	406	438	446	467	494	518	531	545	548	471	462	508	571	12.4%
Kenai	6,327	6,528	6,708	6,741	6,871	6,917	6,918	6,927	6,960	7,005	6,942	6,925	7,166	7,125	-0.6%
Lowell Point	New 2000										92	83	82	89	8.5%
Miller Landing*	New 2000 - Annexed into Homer - 2002										74	69			
Moose Pass	81	83	92	103	108	115	118	118	130	118	206	205	216	221	2.3%
Nanwalek	158	159	162	166	158	160	168	177	179	170	177	185	221	214	-3.2%
Nikiski	2,743	0	2,909	2,923	2,979	2,998	2,998	3,004	3,018	3,038	4,327	4,390	4,409	4,357	-1.2%
Nikolaevsk	371	478	488	492	567	492	552	470	471	488	345	333	314	313	-0.3%
Ninilchik	456	483	498	507	561	590	637	646	665	687	772	765	779	777	-0.3%
Port Graham	166	168	170	174	166	169	177	185	188	178	171	179	176	165	-6.3%
Primrose	63	63	62	63	62	62	62	62	62	62	93	118	112	87	-22.3%
Ridgeway	2,018	2,105	2,145	2,167	2,222	2,560	2,297	2,334	2,375	2,382	1,932	1,972	1,943	2,011	3.5%
Salamatof	999	1,031	970	1,011	1,026	1,075	1,007	1,130	1,123	1,122	954	883	940	902	-4.0%
Seldovia City	459	299	293	286	279	278	276	279	281	284	286	304	308	300	-2.6%
Seldovia Village		434	426	416	406	404	402	405	409	413	144	134	148	138	-6.8%
Seward	2,699	2,856	2,878	2,886	2,965	2,917	2,891	2,996	3,028	3,010	2,830	2,768	2,794	2,733	-2.2%
Soldotna	3,482	3,632	3,698	3,739	3,835	3,921	3,973	4,039	4,127	4,140	3,759	3,818	3,944	4,059	2.9%
Sterling	3,802	3,941	4,507	4,408	4,629	4,934	5,383	5,677	5,878	6,138	4,705	4,853	4,905	4,888	-0.3%
Sunrise	New 2000										18	16	13	15	15.4%
Tyonek	154	150	152	149	146	150	148	150	153	160	193	165	185	193	4.3%
Remainder Kenai/Cook Inlet census sub area	6,751	7,128	7,230	7,319	7,440	7,050	7,333	7,489	7,603	7,502		240	198	188	-5.1%
Remainder Seward census sub area	658	3,062	172	156	194	389	382	426	438	450		23	13	13	0.0%
Remainder of KPB											249				
Kenai Peninsula Borough	40,802	42,132	43,459	43,814	45,059	45,906	46,654	47,695	48,532	48,952	49,691	50,185	51,187	51,220	0.1%

Table 1.57

* - Homer annexation included all of Miller Landing CDP and part of Diamond Ridge CDP. Annexation was effective April 1, 2002.

KPB Population

KPB Census by CDP - 1940-2000									
KPB Community	KPB Region	Census							10 Year Change
		1940	1950	1960	1970	1980	1990	2000	
Anchor Point	S	20	65	171	102	226	866	1,845	113.0%
Grouse Creek	E	New					580	1,748	201.4%
Beluga	W	New						32	NA
Clam Gulch	C	0	0	0	47	50	79	173	119.0%
Cohoe	C	0	0	122	0	0	508	1,168	129.9%
Cooper Landing	S	0	60	130	31	116	243	369	51.9%
Crown Point	E	0	0	0	0	0	62	75	21.0%
Diamond Ridge	S	New						1,802	NA
Fox River	S	0	0	0	0	0	382	616	61.3%
Fritz Creek	S	0	0	0	27	404	1,426	1,603	12.4%
Funny River	C	New						636	NA
Halibut Cove	S	0	0	25	44	47	78	35	-55.1%
Happy Valley	S	0	0	0	0	0	309	489	58.3%
Homer	S	325	307	1,247	1,803	2,209	3,660	3,946	7.8%
Hope	E	71	63	44	51	103	161	137	-14.9%
Jakolof Bay	S	0	0	0	0	36	28	Discontinued	NA
Kachemak	S	0	0	0	76	301	365	431	18.1%
Kalifornsky	C	0	0	0	0	92	285	5,846	1951.2%
Kasilof	C	62	62	89	71	201	383	471	23.0%
Kenai	C	303	321	778	3,533	4,324	6,327	6,942	9.7%
Lowell Point	E	New						92	NA
Miller Landing	S	New						74	NA
Moose Pass	E	84	70	136	53	76	81	206	154.3%
Nanwalek	S	48	75	78	58	124	158	177	12.0%
Nikiski	C	0	0	0	0	1,109	2,743	4,327	57.7%
Nikolaevsk	S	0	0	0	0	0	371	345	-7.0%
Ninilchik	S	132	97	169	134	341	456	772	69.3%
Port Graham	S	93	92	139	107	161	166	171	3.0%
Primrose	E	0	0	0	0	0	63	93	47.6%
Ridgeway	C	0	0	0	0	0	2,018	1,932	-4.3%
Salamatof	C	0	0	0	0	334	999	954	-4.5%
Seldovia Village	S	410	437	460	437	479	459	144	-68.6%
Seldovia City	S	0	0	0	0	0	316	286	-9.5%
Seward	E	949	2,114	1,891	1,587	1,843	2,699	2,830	4.9%
Soldotna	C	0	0	32	1,202	2,320	3,482	3,759	8.0%
Sterling	C	0	0	115	30	919	3,802	4,705	23.8%
Sunrise	C	New						18	NA
Tyonek	W	136	132	187	232	239	154	193	25.3%
Remainder of Census area	E			2,956	2,337	9,228	7,409	249	-96.6%
Kenai Peninsula Borough		2,633	3,895	8,769	11,962	25,282	40,802	49,691	21.8%

Table 1.58

KPB Population

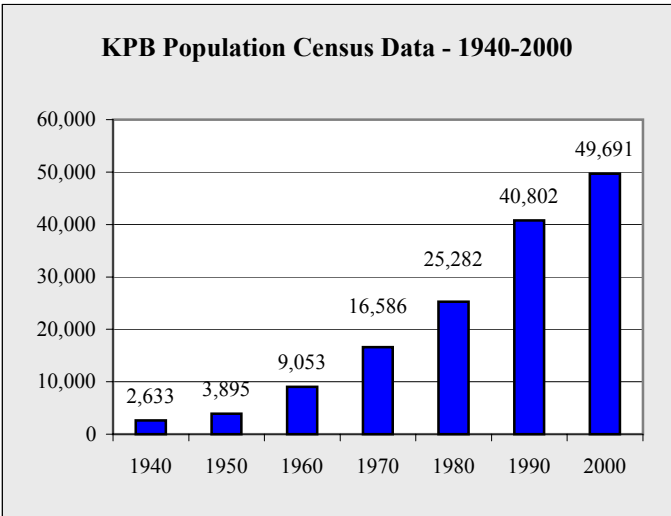


Chart 1.52

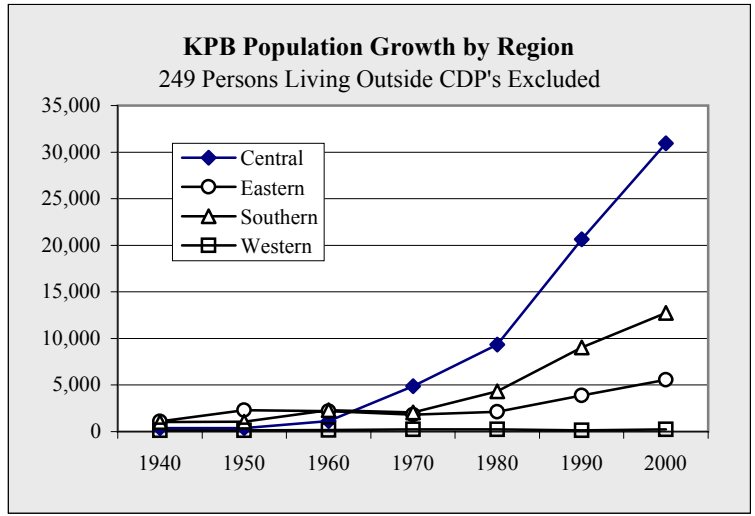


Chart 1.53

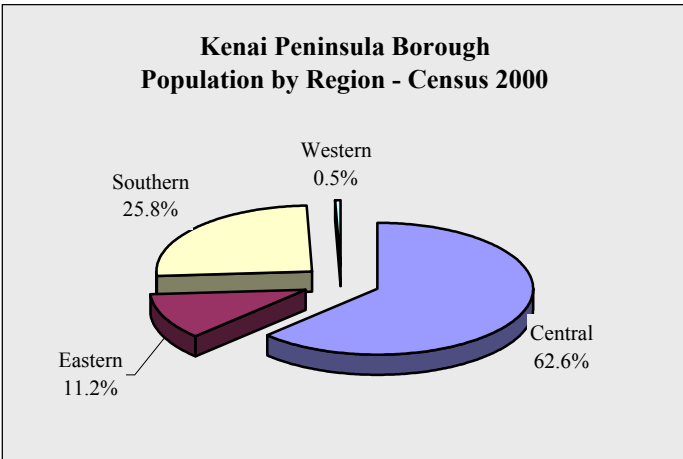


Chart 1.54

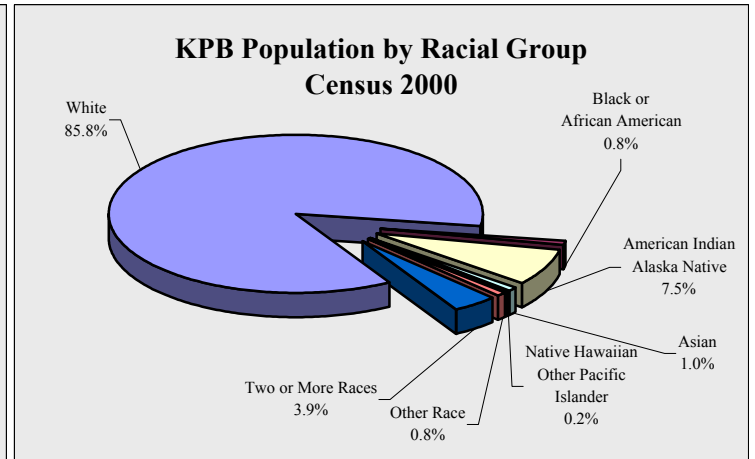


Chart 1.55

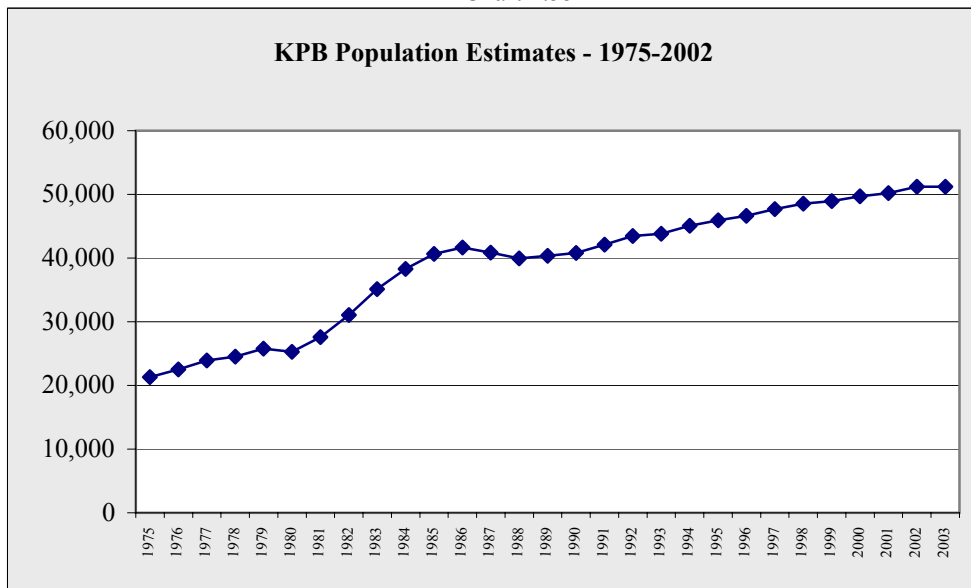


Chart 1.56

KPB Population

KPB Population by CDP by Race - Census 2000

CDP	Total Population	Race								Hispanic or Latino (of any race)
		One Race							Two or More Races	
		One Race	White	Black African American	American Indian Alaska Native	Asian	Native Hawaiian Other Pacific Islander	Other		
Kenai Peninsula Borough	49,691	47,764	42,841	229	3,713	480	86	415	1,927	1,087
Anchor Point	1,845	1,775	1,694	2	62	6	0	11	70	32
Bear Creek	1,748	1,650	1,404	5	203	18	2	18	98	33
Beluga	32	32	24	0	8	0	0	0	0	0
Clam Gulch	175	169	160	0	5	2	0	0	6	0
Cohoe	1,166	1,123	1,053	3	53	7	2	7	43	20
Cooper Landing	369	357	338	1	11	6	0	1	12	4
Crown Point	75	71	66	0	3	1	0	1	4	2
Diamond Ridge	1,802	1,746	1,663	2	57	8	0	16	56	38
Rox River	616	615	614	0	0	0	0	1	1	1
Fritz Creek	1,603	1,554	1,490	3	38	9	0	14	49	36
Funny River	636	623	596	0	11	7	0	9	13	3
Halibut Cove	35	34	34	0	0	0	0	0	1	0
Happy Valley	489	470	432	0	30	2	2	4	19	14
Homer city	3,946	3,822	3,573	13	167	36	4	29	124	95
Hope	137	132	126	1	3	2	0	0	5	3
Kachemak City	431	407	377	0	25	4	0	1	24	7
Kalifornsky	5,846	5,609	5,247	14	269	39	5	35	237	115
Kasilof	471	455	435	3	15	1	0	1	16	1
Kenai city	6,942	6,595	5,745	34	607	115	16	78	347	265
Lowell Point	92	92	85	1	4	2	0	0	0	2
Miller Landing	74	74	70	0	0	4	0	0	0	0
Moose Pass	206	195	180	3	12	0	0	0	11	1
Nanwalek	177	170	12	0	158	0	0	0	7	2
Nikiski	4,327	4,192	3,771	5	327	31	22	36	135	57
Nikolaevsk	345	300	282	0	6	1	4	7	45	1
Ninilchik	772	748	635	0	108	4	0	1	24	5
Port Graham	171	165	19	0	145	0	0	1	6	6
Primrose	93	90	85	0	3	1	1	0	3	0
Ridgeway	1,932	1,833	1,696	7	83	15	2	30	99	49
Salamatof	954	922	685	32	190	5	1	9	32	32
Seldovia city	286	267	210	3	50	2	1	1	19	6
Seldovia Village	144	138	81	0	53	1	0	3	6	1
Seward city	2,830	2,664	2,041	69	472	52	5	25	166	68
Soldotna city	3,759	3,635	3,310	11	187	65	14	48	124	121
Sterling	4,705	4,589	4,361	17	153	25	5	28	116	57
Sunrise	18	16	16	0	0	0	0	0	2	0
Tyonek	193	193	9	0	184	0	0	0	0	5
Remainder of KPB	249	242	222	0	11	9	0	0	7	5

Table 1.59

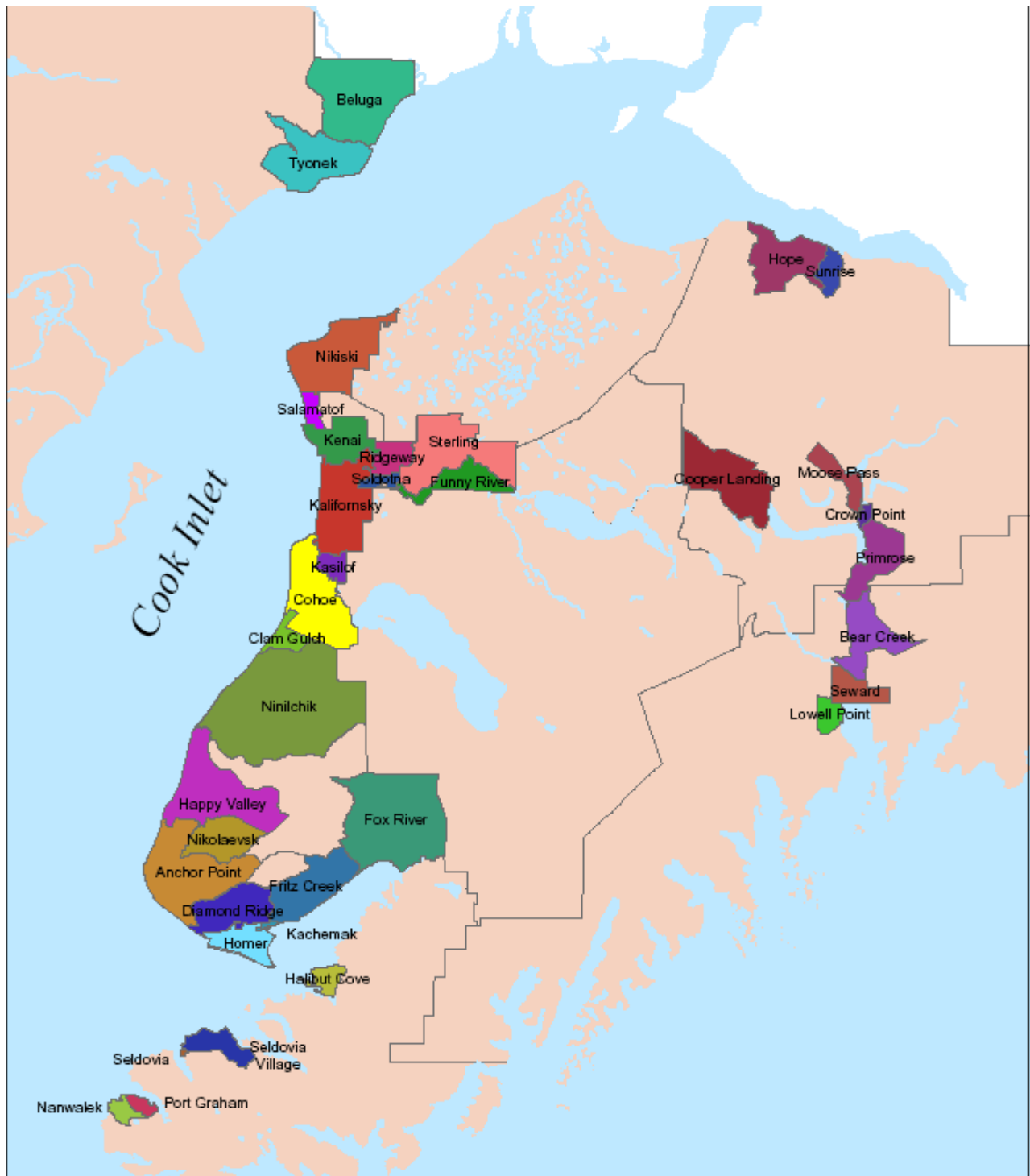
KPB Population

Census 2000 - by State

Area	April 1, 2000	April 1, 1990	June 1 Estimate (Subject to Annual Revision)	Percent Change	State Rank Based on Numeric Change	State Rank Based on Percent Change
Alabama	4,447,100	4,040,587	406,513	10.1	25	25
Alaska	626,932	550,043	76,889	14.0	43	17
Arizona	5,130,632	3,665,228	1,465,404	40.0	5	2
Arkansas	2,673,400	2,350,725	322,675	13.7	29	19
California	33,871,648	29,760,021	4,111,627	13.8	1	18
Colorado	4,301,261	3,294,394	1,006,867	30.6	8	3
Connecticut	3,405,565	3,287,116	118,449	3.6	39	47
Delaware	783,600	666,168	117,432	17.6	40	13
District of Columbia	572,059	606,900	-34,841	-5.7	(NA)	(NA)
Florida	15,982,378	12,937,926	3,044,452	23.5	3	7
Georgia	8,186,453	6,478,216	1,708,237	26.4	4	6
Hawaii	1,211,537	1,108,229	103,308	9.3	41	31
Idaho	1,293,953	1,006,749	287,204	28.5	32	5
Illinois	12,419,293	11,430,602	988,691	8.6	9	34
Indiana	6,080,485	5,544,159	536,326	9.7	18	27
Iowa	2,926,324	2,776,755	149,569	5.4	36	43
Kansas	2,688,418	2,477,574	210,844	8.5	35	35
Kentucky	4,041,769	3,685,296	356,473	9.7	27	28
Louisiana	4,468,976	4,219,973	249,003	5.9	34	40
Maine	1,274,923	1,227,928	46,995	3.8	45	46
Maryland	5,296,486	4,781,468	515,018	10.8	20	23
Massachusetts	6,349,097	6,016,425	332,672	5.5	28	41
Michigan	9,938,444	9,295,297	643,147	6.9	15	39
Minnesota	4,919,479	4,375,099	544,380	12.4	17	21
Mississippi	2,844,658	2,573,216	271,442	10.5	33	24
Missouri	5,595,211	5,117,073	478,138	9.3	23	30
Montana	902,195	799,065	103,130	12.9	42	20
Nebraska	1,711,263	1,578,385	132,878	8.4	37	37
Nevada	1,998,257	1,201,833	796,424	66.3	13	1
New Hampshire	1,235,786	1,109,252	126,534	11.4	38	22
New Jersey	8,414,350	7,730,188	684,162	8.9	14	33
New Mexico	1,819,046	1,515,069	303,977	20.1	31	12
New York	18,976,457	17,990,455	986,002	5.5	10	42
North Carolina	8,049,313	6,628,637	1,420,676	21.4	6	9
North Dakota	642,200	638,800	3,400	0.5	50	50
Ohio	11,353,140	10,847,115	506,025	4.7	22	44
Oklahoma	3,450,654	3,145,585	305,069	9.7	30	26
Oregon	3,421,399	2,842,321	579,078	20.4	16	11
Pennsylvania	12,281,054	11,881,643	399,411	3.4	26	48
Rhode Island	1,048,319	1,003,464	44,855	4.5	47	45
South Carolina	4,012,012	3,486,703	525,309	15.1	19	15
South Dakota	754,844	696,004	58,840	8.5	44	36
Tennessee	5,689,283	4,877,185	812,098	16.7	12	14
Texas	20,851,820	16,986,510	3,865,310	22.8	2	8
Utah	2,233,169	1,722,850	510,319	29.6	21	4
Vermont	608,827	562,758	46,069	8.2	46	38
Virginia	7,078,515	6,187,358	891,157	14.4	11	16
Washington	5,894,121	4,866,692	1,027,429	21.1	7	10
West Virginia	1,808,344	1,793,477	14,867	0.8	49	49
Wisconsin	5,363,675	4,891,769	471,906	9.6	24	29
Wyoming	493,782	453,588	40,194	8.9	48	32
Total Resident Population¹	281,421,906	248,709,873	32,712,033	13.2	(NA)	(NA)

Table 1.60

KPB Population



KENAI PENINSULA BOROUGH CENSUS DESIGNATED PLACES

Homer Sales

Homer 3rd Quarter GROSS Sales by Industry - 1998-2004 - in \$

	1998	1999	2000	2001	2002	2003	2004	Annual Change
AFF	492,748	271,045	617,216	369,625	358,911	485,712	512,372	5.5%
Min	0	13,400	23,747	4,209	3,383	448	695	55.1%
Const	16,130,230	7,328,638	13,266,938	13,713,481	15,972,357	11,530,115	9,546,929	-17.2%
Manu	4,629,816	6,232,592	1,509,013	1,967,400	2,153,455	2,019,280	1,647,079	-18.4%
TCPU	9,469,610	9,083,098	9,917,768	12,698,696	11,525,181	11,335,988	13,571,984	19.7%
Whole	4,543,606	5,492,391	5,604,085	6,252,096	6,595,619	6,629,440	7,325,763	10.5%
Retail	20,515,617	21,600,116	22,996,502	24,146,435	28,947,145	31,177,398	34,099,243	9.4%
FIRE	2,524,759	1,926,974	1,955,965	2,273,892	2,696,231	2,819,421	3,277,696	16.3%
Service	12,579,765	14,404,867	14,070,134	15,579,884	21,408,681	21,039,052	22,814,668	8.4%
Total	70,886,151	66,353,121	69,961,368	77,005,718	89,660,963	87,036,854	92,796,429	6.6%
Annual Change		-6.4%	5.4%	10.1%	16.4%	-2.9%	6.6%	

Table 2.1

Homer 3rd Quarter Comparative GROSS Sales by Industry 2002, 2003, 2004

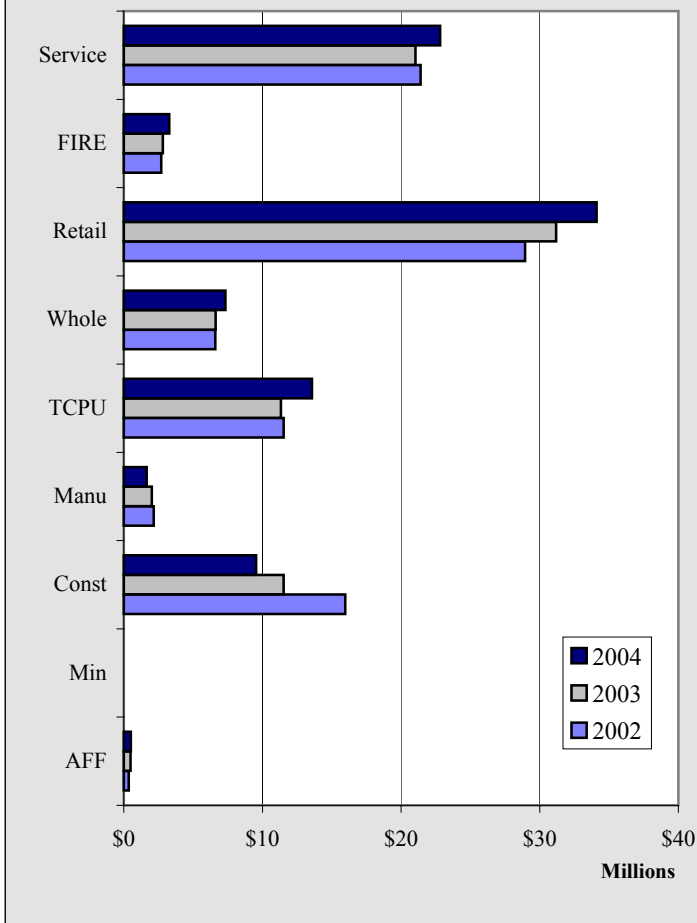


Chart 2.1

Homer 3rd Quarter GROSS Sales 1991-2004

With Five Year Moving Average Trendline

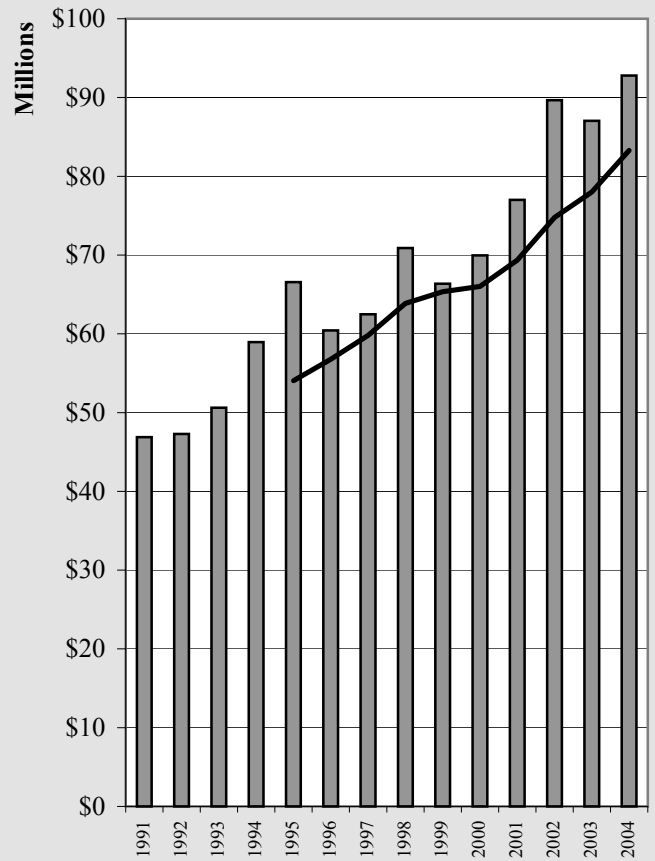


Chart 2.2

Homer Sales

Homer 3rd Quarter TAXABLE Sales by Industry - 1998-2004							
	1998	1999	2000	2001	2002	2003	2004
AFF	192,701	146,340	149,462	177,823	195,905	250,473	305,982
Min	0	0	500	2,175	0	0	0
Const	264,104	223,001	239,938	280,862	324,412	333,795	296,479
Manu	629,601	619,889	588,489	525,720	597,126	618,081	607,120
TCPU	2,827,790	2,999,198	3,098,352	3,245,406	3,752,729	3,752,532	3,884,754
Whole	2,287,530	2,550,653	2,803,690	2,883,405	2,928,198	3,370,701	3,998,096
Retail	15,769,364	16,429,320	17,384,695	18,272,392	21,300,348	22,632,041	23,953,878
FIRE	793,724	848,368	918,668	1,004,143	1,165,651	1,140,719	1,427,618
Service	9,338,934	10,430,960	10,448,267	10,864,894	12,976,685	12,965,331	13,891,639
Total	32,103,748	34,247,729	35,632,061	37,256,820	43,241,054	45,063,673	48,365,566
Annual Change		6.7%	4.0%	4.6%	16.1%	4.2%	7.3%

Table 2.2

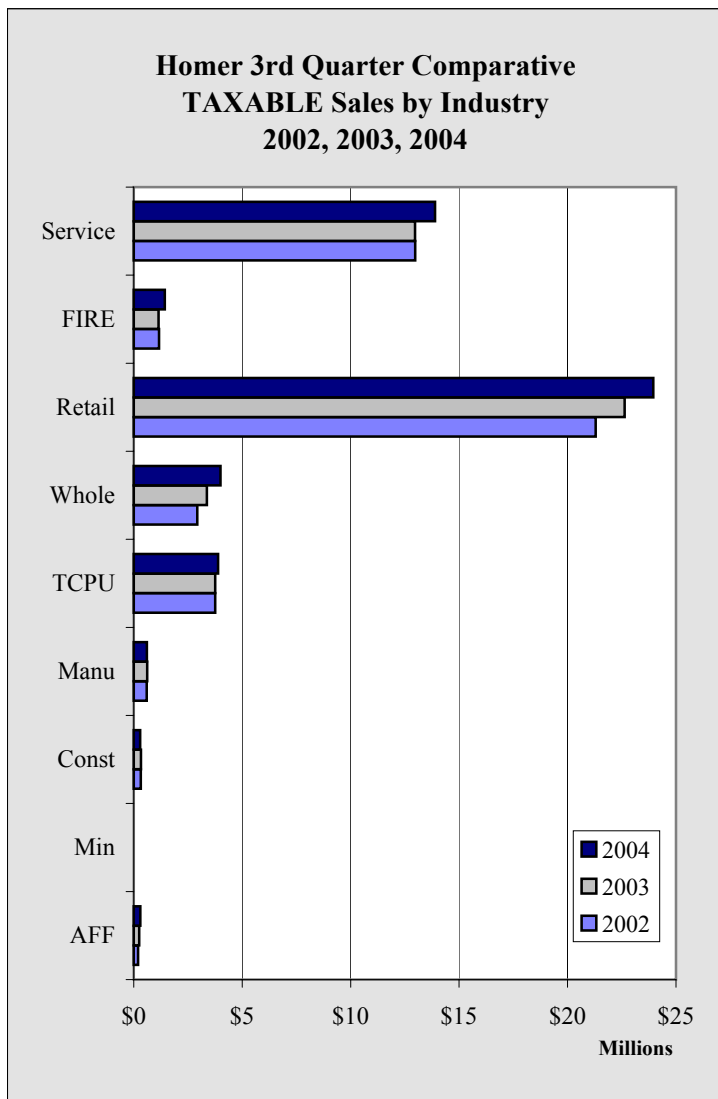


Chart 2.3

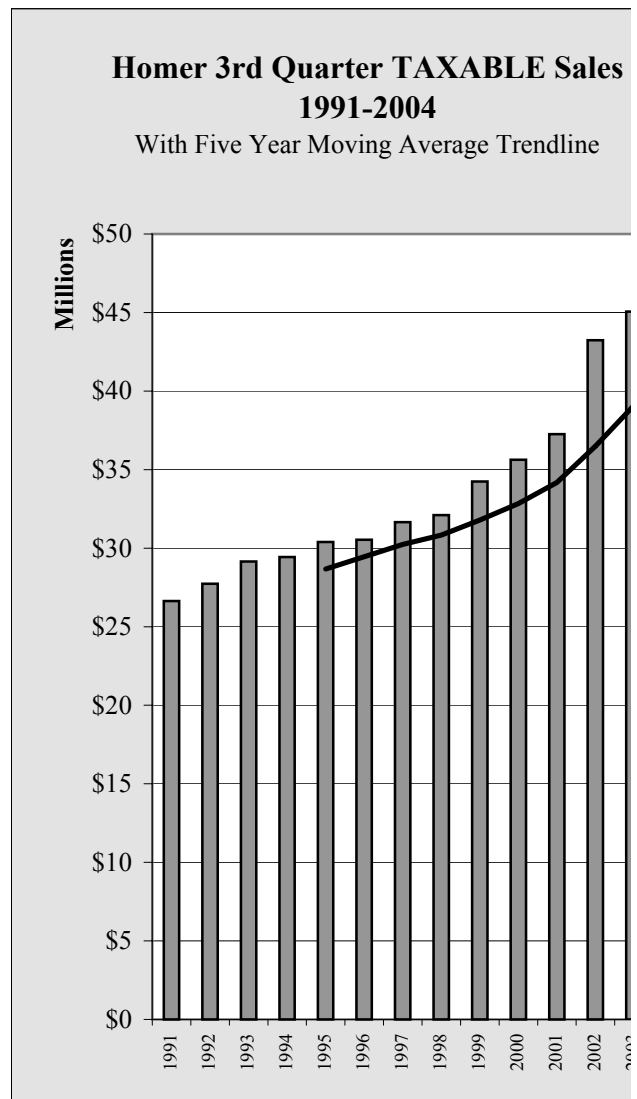
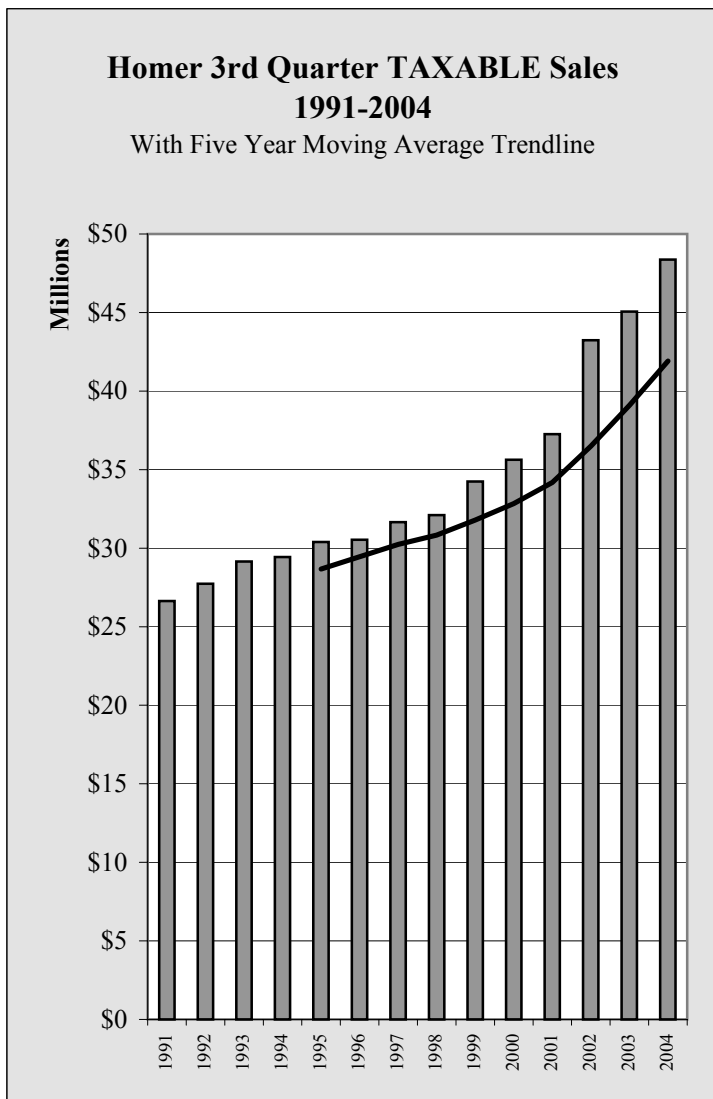


Chart 2.4

Homer Sales

- in \$	
Annual Change	
	22.2%
	NA
	-11.2%
	-1.8%
	3.5%
	18.6%
	5.8%
	25.2%
	7.1%
	7.3%



Homer Sales

Homer YTD 9/30 GROSS Sales by Industry - 1998-2004 - in \$

	1998	1999	2000	2001	2002	2003	2004	Annual Change
AFF	946,246	662,392	1,407,492	751,448	744,012	1,155,191	1,171,819	1.4%
Min	0	13,595	23,747	15,190	8,582	448	1,055	135.5%
Const	29,666,658	19,217,701	32,370,872	28,564,046	31,841,012	32,022,451	19,552,493	-38.9%
Manu	14,725,520	14,480,398	5,201,883	4,747,986	5,197,710	5,236,851	4,570,869	-12.7%
TCPU	26,168,657	25,636,218	26,264,813	30,018,520	32,291,566	30,575,179	28,577,110	-6.5%
Whole	11,361,597	14,235,936	13,233,736	14,956,778	15,313,761	16,766,848	17,869,672	6.6%
Retail	50,011,580	51,215,265	55,085,151	58,044,303	67,698,168	75,805,630	82,283,953	8.5%
FIRE	6,657,677	5,801,863	5,085,630	5,653,330	6,270,545	7,356,933	8,141,944	10.7%
Service	26,105,065	28,514,589	28,976,343	31,820,581	43,212,014	44,183,000	48,920,423	10.7%
Govt	0	0	0	0	0	0	394	NA
Total	165,643,000	159,777,957	167,649,667	174,572,182	202,577,370	213,102,531	211,089,732	-0.9%
Annual Change		-3.5%	4.9%	4.1%	16.0%	5.2%	-0.9%	

Table 2.3

**Homer YTD 9/30 Comparative
GROSS Sales by Industry
2002, 2003, 2004**

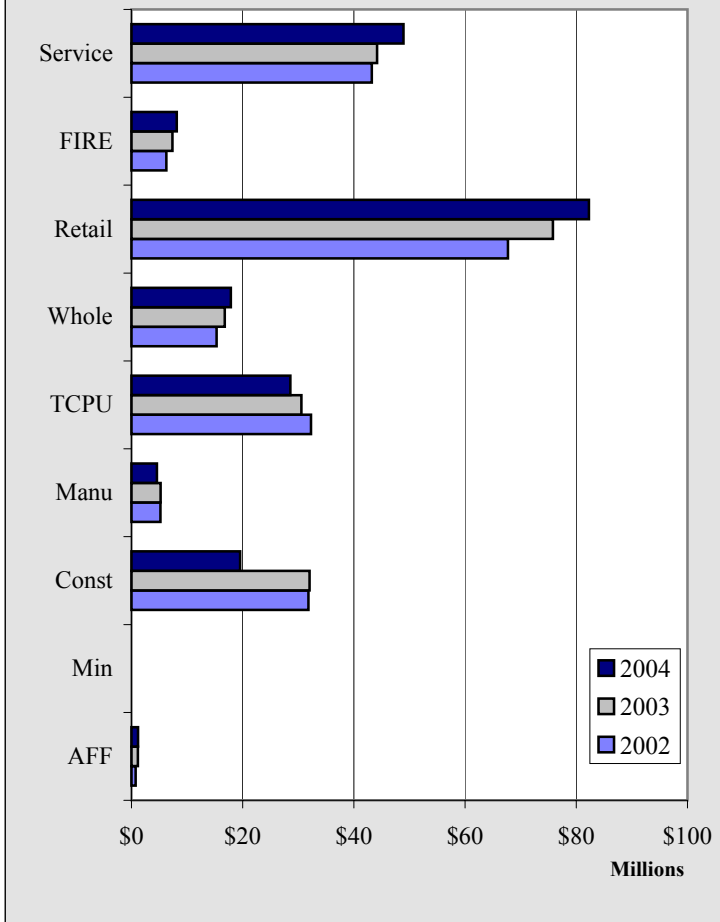


Chart 2.5

**Homer YTD 9/30 GROSS Sales
1991-2004**

With Five Year Moving Average Trendline

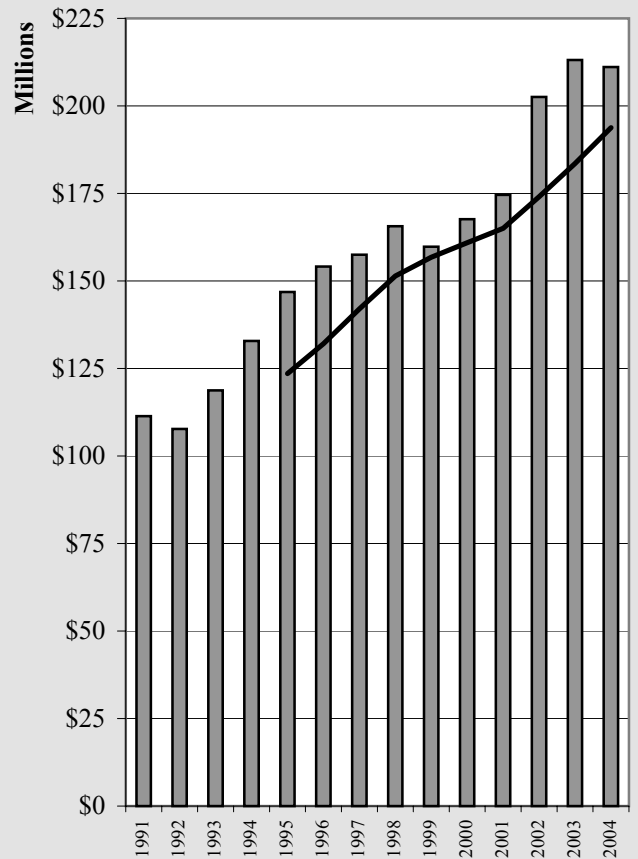


Chart 2.6

Homer Sales

Homer YTD 9/30 GROSS Sales by Industry - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
AFF	466,276	345,718	392,441	432,147	480,160	598,746	711,569	18.8%
Min	0	195	500	5,364	2,665	0	104	NA
Const	603,273	648,667	678,257	677,038	829,040	880,291	891,183	1.2%
Manu	1,595,717	1,594,218	1,545,881	1,379,972	1,417,473	1,428,073	1,520,505	6.5%
TCPU	7,409,738	7,872,654	7,888,296	7,956,118	8,850,894	9,856,122	9,935,467	0.8%
Whole	5,845,621	6,197,645	6,880,881	7,113,752	7,108,879	8,347,761	9,553,311	14.4%
Retail	38,150,638	39,060,200	41,471,887	43,679,760	49,642,687	54,388,441	58,180,556	7.0%
FIRE	2,146,315	2,261,268	2,405,275	2,614,370	2,939,956	3,103,317	3,469,373	11.8%
Service	18,670,847	19,844,190	20,446,225	21,276,029	24,927,746	25,924,297	27,525,623	6.2%
Govt	0	0	0	0	0	0	394	NA
Total	74,888,425	77,824,755	81,709,643	85,134,550	96,199,500	104,527,048	111,788,085	6.9%
Annual Change		3.9%	5.0%	4.2%	13.0%	8.7%	6.9%	

Table 2.4

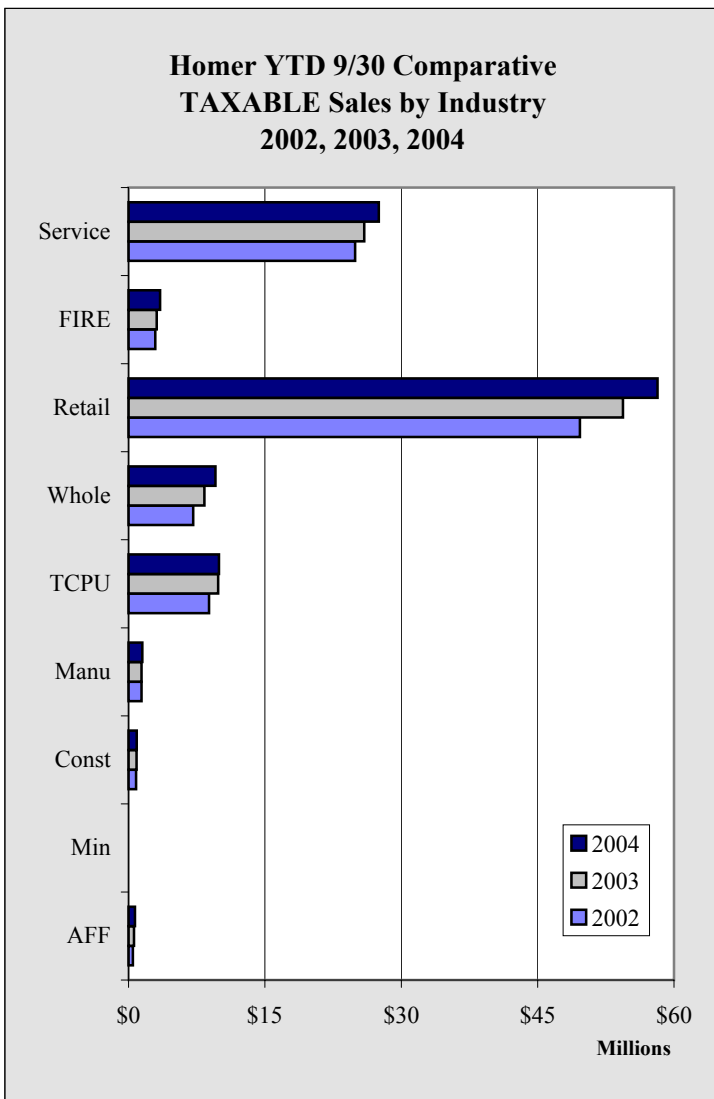


Chart 2.7

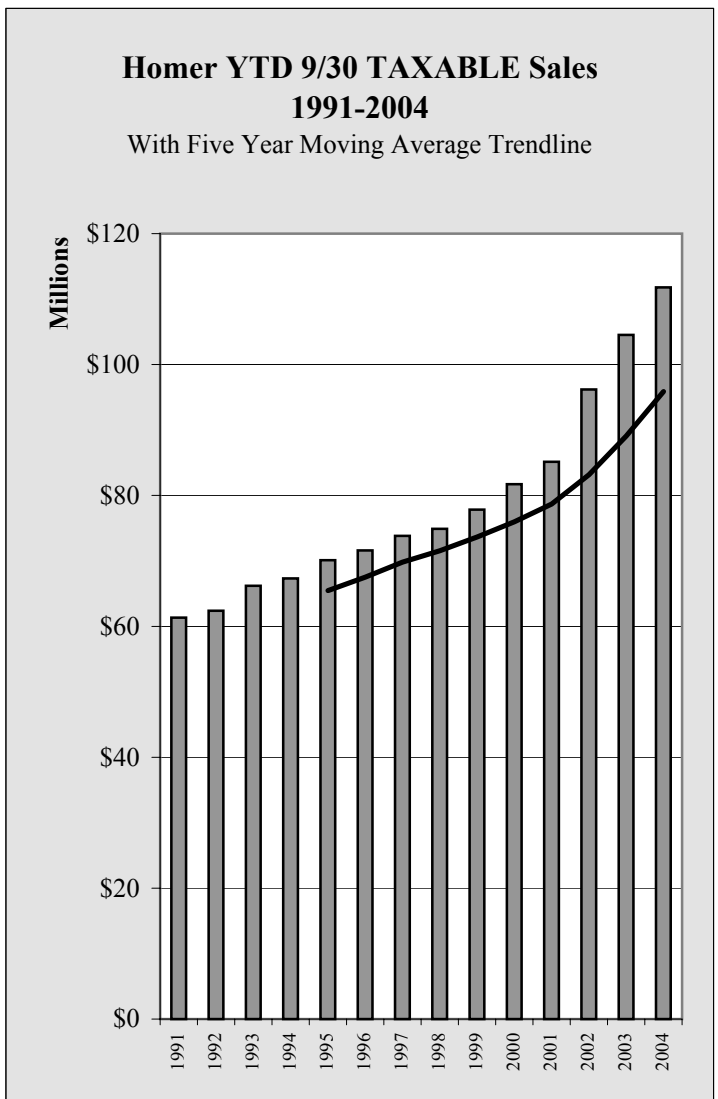


Chart 2.8

Homer Sales

Homer Annual GROSS Sales by Industry - 1997-2003 - in \$								
	1997	1998	1999	2000	2001	2002	2003	Annual Change
AFF	771,781	1,231,758	1,132,289	1,763,891	931,926	1,013,352	1,592,413	57.1%
Min	740	130	13,595	24,864	15,819	8,582	1,283	-85.1%
Const	29,257,764	37,787,332	27,642,104	42,378,954	40,149,696	45,829,436	41,418,000	-9.6%
Manu	19,780,094	19,649,701	16,450,883	6,761,789	6,482,895	6,590,594	6,755,907	2.5%
TCPU	31,416,297	34,491,856	33,675,536	34,493,682	40,495,596	42,137,752	39,996,686	-5.1%
Whole	17,366,525	14,672,913	17,513,809	16,999,389	18,602,483	19,915,750	22,075,685	10.8%
Retail	64,382,878	64,712,270	66,221,369	71,465,479	75,782,152	88,188,035	97,730,606	10.8%
FIRE	9,273,104	8,574,588	7,448,936	6,670,978	7,528,186	8,453,334	9,929,906	17.5%
Service	30,950,687	31,322,069	33,743,954	35,313,798	39,120,411	50,975,794	53,756,598	5.5%
Govt	0	0	0	0	0	0	263	NA
Total	203,199,870	212,442,617	203,842,475	215,872,824	229,109,164	263,112,629	273,257,347	3.9%
Annual Change		4.5%	-4.0%	5.9%	6.1%	14.8%	3.9%	

Table 2.5

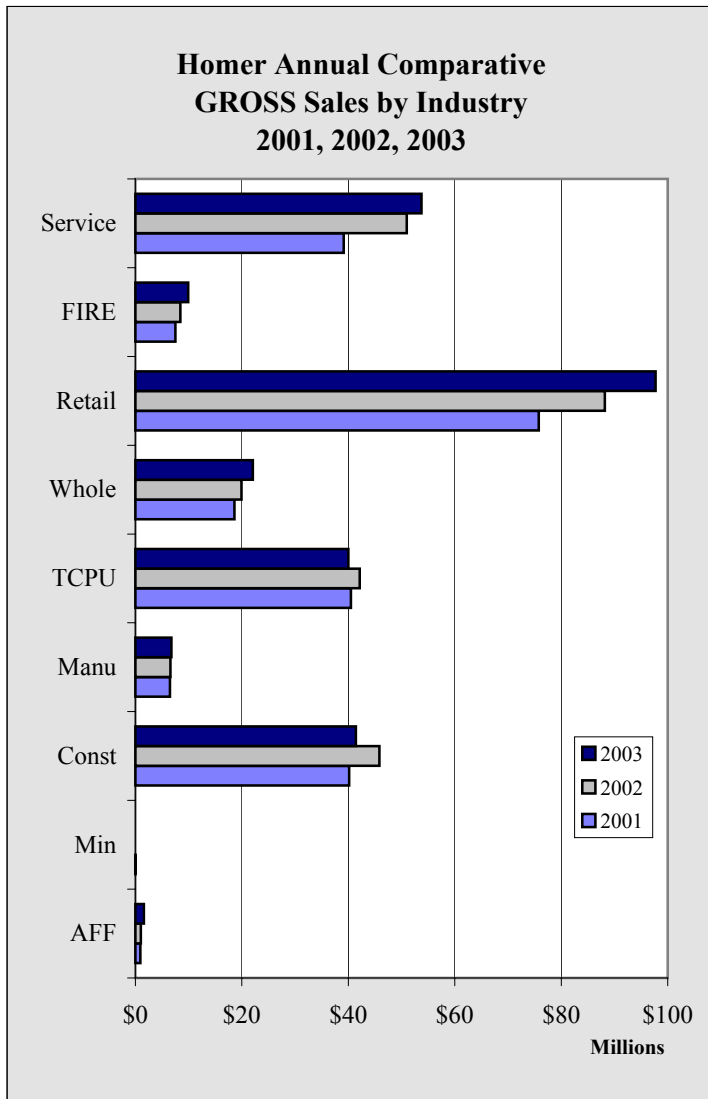


Chart 2.9

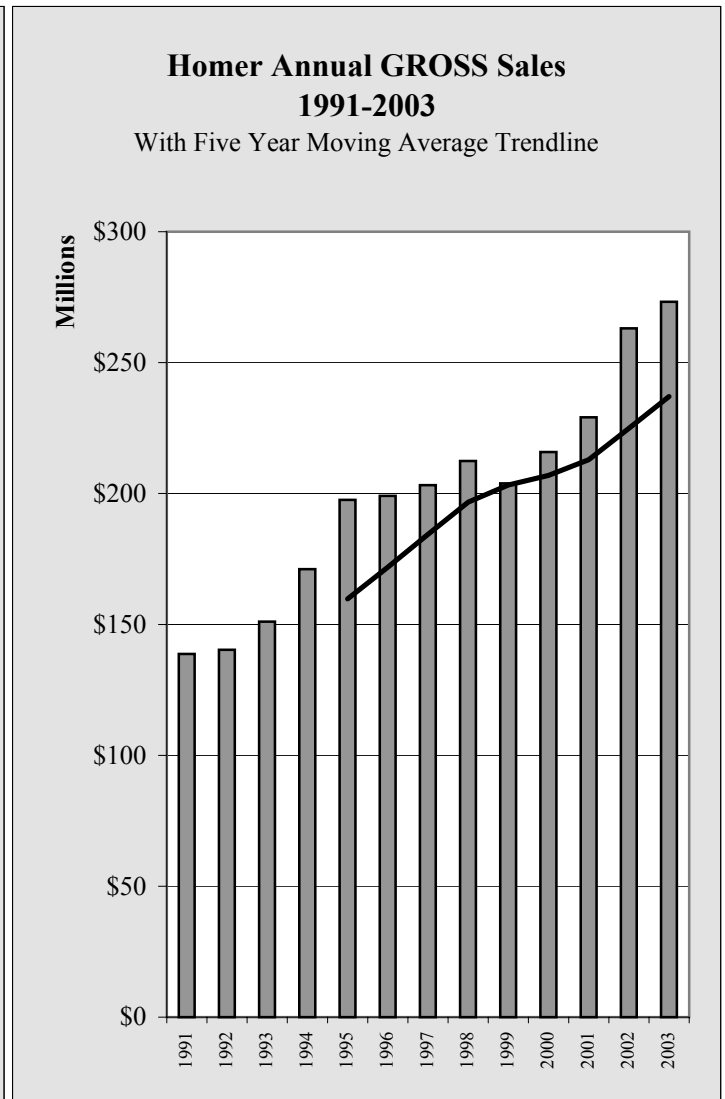


Chart 2.10

Homer Sales

Homer Annual TAXABLE Sales by Industry - 1997-2003 - in \$								
	1997	1998	1999	2000	2001	2002	2003	Annual Change
AFF	471,851	626,058	461,892	519,595	577,360	641,294	773,421	20.6%
Min	680	130	195	1,104	5,993	2,665	347	-87.0%
Const	803,401	820,655	891,101	891,188	940,211	1,125,715	1,197,409	6.4%
Manu	2,098,328	2,087,103	2,084,079	2,045,894	1,769,534	1,822,345	1,848,166	1.4%
TCPU	8,994,116	9,578,082	10,137,988	10,110,454	10,200,922	11,698,087	12,717,059	8.7%
Whole	7,891,673	7,485,103	8,034,552	8,633,107	8,953,325	8,876,648	10,611,085	19.5%
Retail	48,308,049	48,994,370	50,357,048	53,206,860	56,014,382	63,848,547	69,805,495	9.3%
FIRE	2,810,086	2,814,367	2,949,461	3,139,293	3,449,722	3,890,685	4,068,079	4.6%
Service	21,947,741	22,035,474	23,232,422	24,546,321	24,996,291	29,342,747	30,574,151	4.2%
Govt	0	0	0	0	0	0	263	NA
Total	93,325,925	94,441,342	98,148,738	103,093,816	106,907,740	121,248,733	131,595,475	8.5%
Annual Change		1.2%	3.9%	5.0%	3.7%	13.4%	8.5%	

Table 2.6

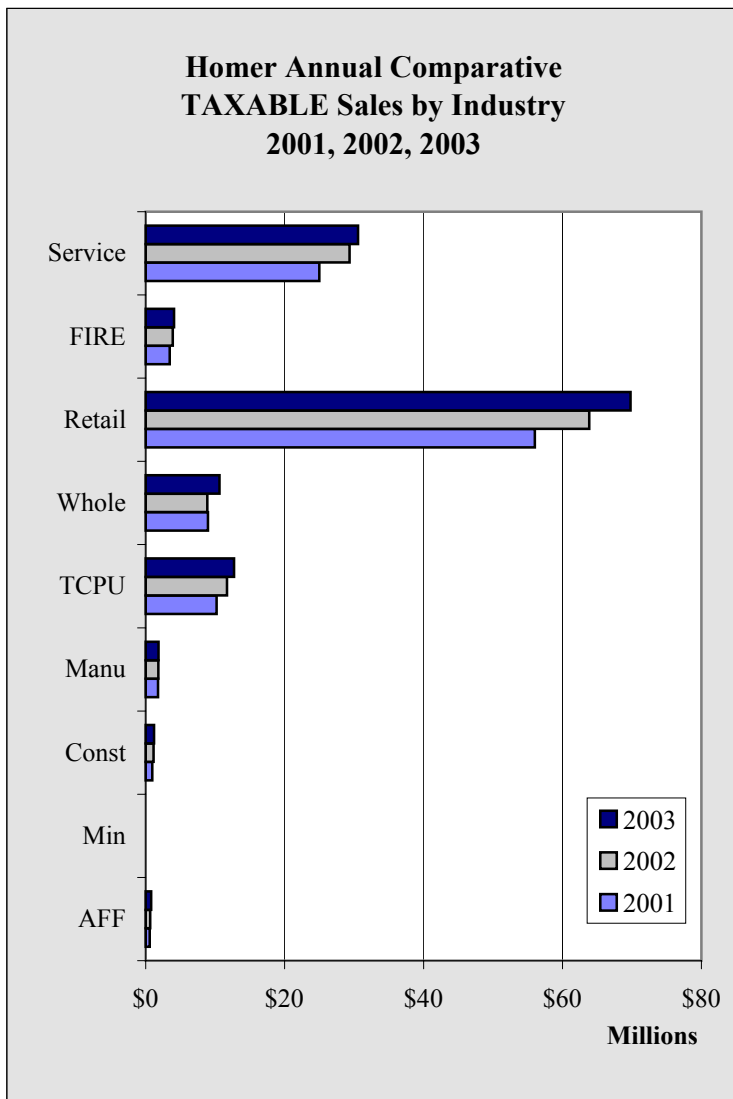


Chart 2.11

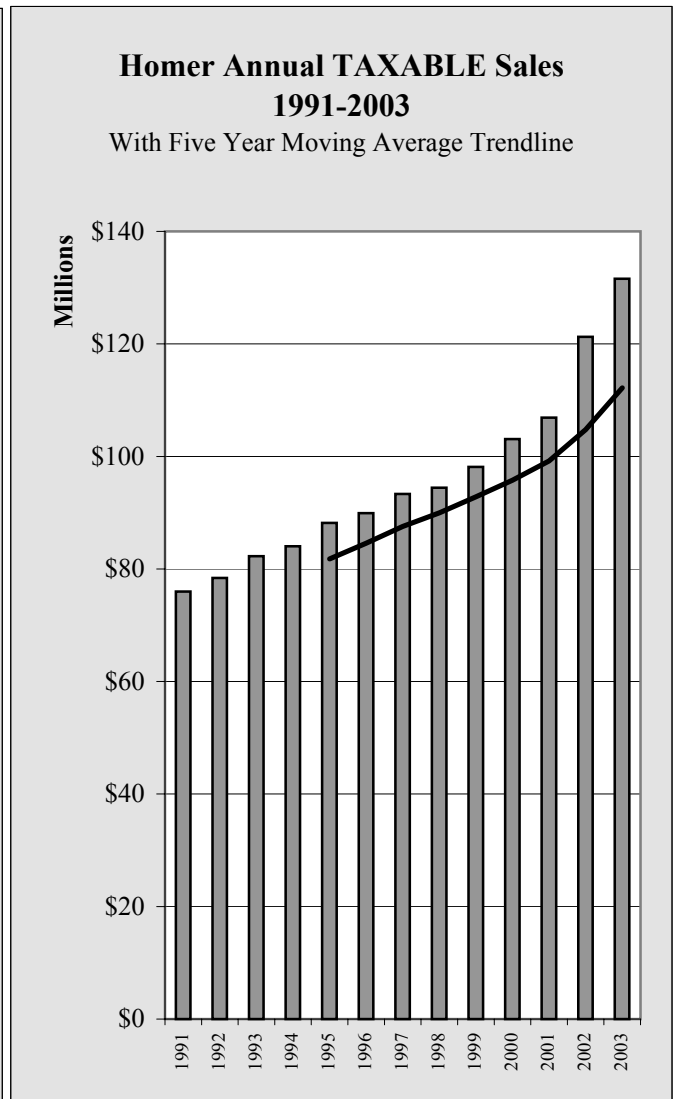


Chart 2.12

Homer Sales

Homer GROSS Sales by Industry by Quarter - 2000-2004 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2000					
AFF	174,500	615,776	617,216	356,399	1,763,891
Min	0	0	23,747	1,117	24,864
Const	7,295,167	11,808,767	13,266,938	10,008,082	42,378,954
Manu	1,753,833	1,939,037	1,509,013	1,559,906	6,761,789
TCPU	7,762,978	8,584,067	9,917,768	8,228,869	34,493,682
Whole	3,177,603	4,452,048	5,604,085	3,765,653	16,999,389
Retail	12,205,397	19,883,252	22,996,502	16,380,328	71,465,479
FIRE	1,447,561	1,682,104	1,955,965	1,585,348	6,670,978
Service	4,631,978	10,274,231	14,070,134	6,337,455	35,313,798
Total	38,449,017	59,239,282	69,961,368	48,223,157	215,872,824
2001					
AFF	160,466	221,357	369,625	180,478	931,926
Min	9,137	1,844	4,209	629	15,819
Const	8,123,440	6,727,125	13,713,481	11,585,650	40,149,696
Manu	1,325,393	1,455,193	1,967,400	1,734,909	6,482,895
TCPU	8,393,207	8,926,617	12,698,696	10,477,076	40,495,596
Whole	3,500,654	5,204,028	6,252,096	3,645,705	18,602,483
Retail	12,926,024	20,971,844	24,146,435	17,737,849	75,782,152
FIRE	1,401,527	1,977,911	2,273,892	1,874,856	7,528,186
Service	4,999,240	11,241,457	15,579,884	7,299,830	39,120,411
Total	40,839,088	56,727,376	77,005,718	54,536,982	229,109,164
2002					
AFF	134,712	250,389	358,911	269,340	1,013,352
Min	1,363	3,836	3,383	0	8,582
Const	8,430,924	7,437,731	15,972,357	13,988,424	45,829,436
Manu	1,253,834	1,790,421	2,153,455	1,392,884	6,590,594
TCPU	9,784,288	10,982,097	11,525,181	9,846,186	42,137,752
Whole	3,358,010	5,360,132	6,595,619	4,601,989	19,915,750
Retail	13,766,420	24,984,603	28,947,145	20,489,867	88,188,035
FIRE	1,527,725	2,046,589	2,696,231	2,182,789	8,453,334
Service	6,002,617	15,800,716	21,408,681	7,763,780	50,975,794
Total	44,259,893	68,656,514	89,660,963	60,535,259	263,112,629
2003					
AFF	249,333	420,146	485,712	437,222	1,592,413
Min	0	0	448	835	1,283
Const	9,428,705	11,063,631	11,530,115	9,395,549	41,418,000
Manu	1,317,636	1,899,935	2,019,280	1,519,056	6,755,907
TCPU	9,460,657	9,778,534	11,335,988	9,421,507	39,996,686
Whole	4,044,595	6,092,813	6,629,440	5,308,837	22,075,685
Retail	17,092,315	27,535,917	31,177,398	21,924,976	97,730,606
FIRE	1,989,925	2,547,587	2,819,421	2,572,973	9,929,906
Service	7,248,822	15,895,126	21,039,052	9,573,598	53,756,598
Total	50,831,988	75,233,689	87,036,854	60,154,553	273,257,084
2004					
				Year to Date	
AFF	229,352	430,095	512,372		1,171,819
Min	256	104	695		1,055
Const	4,322,365	5,683,199	9,546,929		19,552,493
Manu	1,116,143	1,807,647	1,647,079		4,570,869
TCPU	9,977,448	5,027,678	13,571,984		28,577,110
Whole	4,122,172	6,421,737	7,325,763		17,869,672
Retail	18,207,972	29,976,738	34,099,243		82,283,953
FIRE	2,247,358	2,616,890	3,277,696		8,141,944
Service	8,768,061	17,337,694	22,814,668		48,920,423
Govt	394	0	0		394
Total	48,991,521	69,301,782	92,796,429		211,089,732

Homer Sales

Table 2.7

Homer Sales

Homer TAXABLE Sales by Industry by Quarter - 2000-2004 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2000					
AFF	108,581	134,398	149,462	127,154	519,595
Min	0	0	500	604	1,104
Const	214,922	223,397	239,938	212,931	891,188
Manu	352,233	605,159	588,489	500,013	2,045,894
TCPU	2,182,015	2,607,929	3,098,352	2,222,158	10,110,454
Whole	1,649,698	2,427,493	2,803,690	1,752,226	8,633,107
Retail	9,187,838	14,899,354	17,384,695	11,734,973	53,206,860
FIRE	675,571	811,036	918,668	734,018	3,139,293
Service	2,954,002	7,043,956	10,448,267	4,100,096	24,546,321
Total	17,324,860	28,752,722	35,632,061	21,384,173	103,093,816
2001					
AFF	108,289	146,035	177,823	145,213	577,360
Min	1,640	1,549	2,175	629	5,993
Const	178,792	217,384	280,862	263,173	940,211
Manu	325,875	528,377	525,720	389,562	1,769,534
TCPU	2,129,650	2,581,062	3,245,406	2,244,804	10,200,922
Whole	1,691,835	2,538,512	2,883,405	1,839,573	8,953,325
Retail	9,549,419	15,857,949	18,272,392	12,334,622	56,014,382
FIRE	689,408	920,819	1,004,143	835,352	3,449,722
Service	3,087,356	7,323,779	10,864,894	3,720,262	24,996,291
Total	17,762,264	30,115,466	37,256,820	21,773,190	106,907,740
2002					
AFF	117,273	166,982	195,905	161,134	641,294
Min	710	1,955	0	0	2,665
Const	237,634	266,994	324,412	296,675	1,125,715
Manu	263,252	557,095	597,126	404,872	1,822,345
TCPU	2,225,122	2,873,043	3,752,729	2,847,193	11,698,087
Whole	1,662,455	2,518,226	2,928,198	1,767,769	8,876,648
Retail	10,099,236	18,243,103	21,300,348	14,205,860	63,848,547
FIRE	768,568	1,005,737	1,165,651	950,729	3,890,685
Service	3,321,402	8,629,659	12,976,685	4,415,001	29,342,747
Total	18,695,652	34,262,794	43,241,054	25,049,233	121,248,733
2003					
AFF	135,734	212,539	250,473	174,675	773,421
Min	0	0	0	347	347
Const	238,346	308,150	333,795	317,118	1,197,409
Manu	277,526	532,466	618,081	420,093	1,848,166
TCPU	2,890,615	3,212,975	3,752,532	2,860,937	12,717,059
Whole	2,010,808	2,966,252	3,370,701	2,263,324	10,611,085
Retail	11,996,879	19,759,521	22,632,041	15,417,054	69,805,495
FIRE	900,146	1,062,452	1,140,719	964,762	4,068,079
Service	3,993,060	8,965,906	12,965,331	4,649,854	30,574,151
Govt	0	0	0	263	263
Total	22,443,114	37,020,261	45,063,673	27,068,164	131,595,212
2004					
	Year to Date				
AFF	157,957	247,630	305,982		711,569
Min	0	104	0		104
Const	275,385	319,319	296,479		891,183
Manu	305,351	608,034	607,120		1,520,505
TCPU	2,806,506	3,244,207	3,884,754		9,935,467
Whole	2,234,379	3,320,836	3,998,096		9,553,311
Retail	12,978,758	21,247,920	23,953,878		58,180,556
FIRE	890,703	1,151,052	1,427,618		3,469,373
Service	4,170,155	9,463,829	13,891,639		27,525,623
Govt	394	0	0		394
Total	23,819,588	39,602,931	48,365,566		111,788,085

Table 2.8

Homer Construction Permitting

Homer 3rd Quarter Permit VALUES by Type - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
Residential New	620,000	740,000	1,025,000	1,161,680	1,466,300	2,106,275	1,225,600	-41.8%
Residential Alter/Add	254,200	199,000	109,560	122,720	217,940	285,000	851,300	198.7%
Commercial New	41,019	4,800,000	805,000	340,000	3,912,740	628,800	6,225,000	890.0%
Commercial Alter/Add	175,000	6,000	207,410	1,371,950	180,350	0	1,230,000	NA
Total	1,090,219	5,745,000	2,146,970	2,996,350	5,777,330	3,020,075	9,531,900	215.6%
Annual Change		427.0%	-62.6%	39.6%	92.8%	-47.7%	215.6%	

Table 2.9

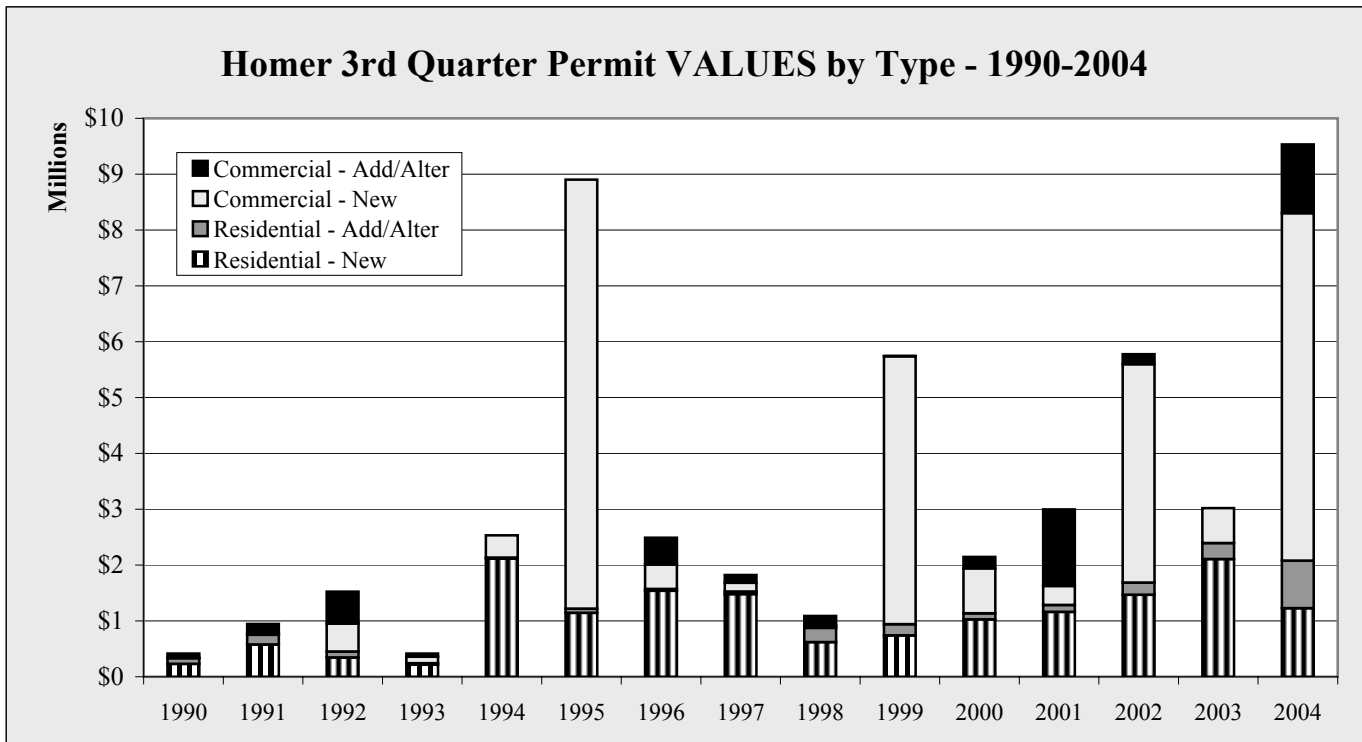


Chart 2.13

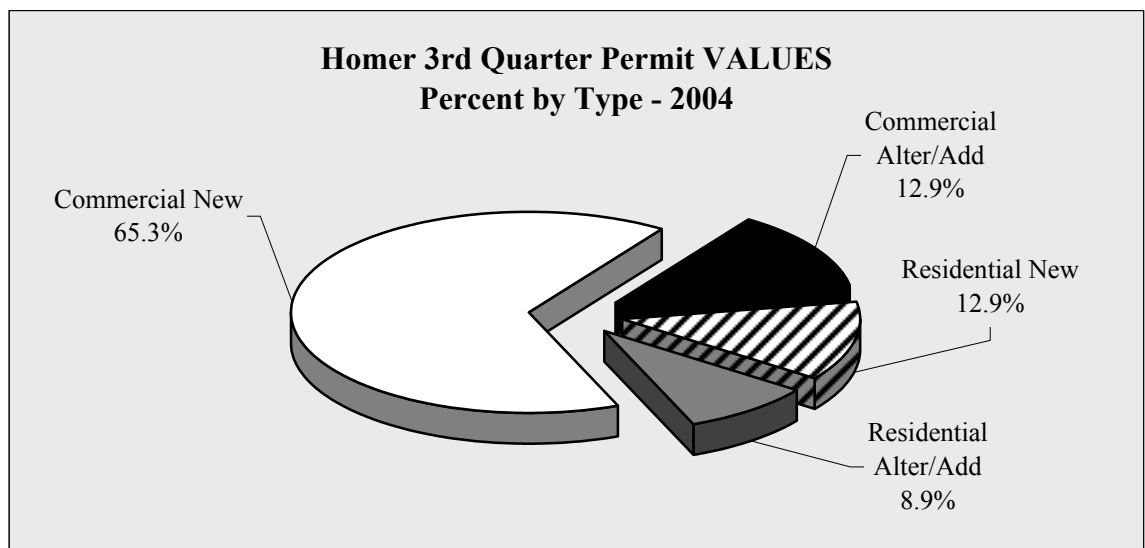


Chart 2.14

Homer Construction Permitting

Homer 3rd Quarter Permit VOLUME by Type - 1998-2004								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
Residential New	6	6	8	9	10	15	9	-40.0%
Residential Alter/Add	5	11	5	4	8	3	21	600.0%
Commercial New	2	2	2	2	6	3	4	33.3%
Commercial Alter/Add	1	1	6	7	3	0	8	NA
Total	14	20	21	22	27	21	42	100.0%
Annual Change		42.9%	5.0%	4.8%	22.7%	-22.2%	100.0%	

Table 2.10

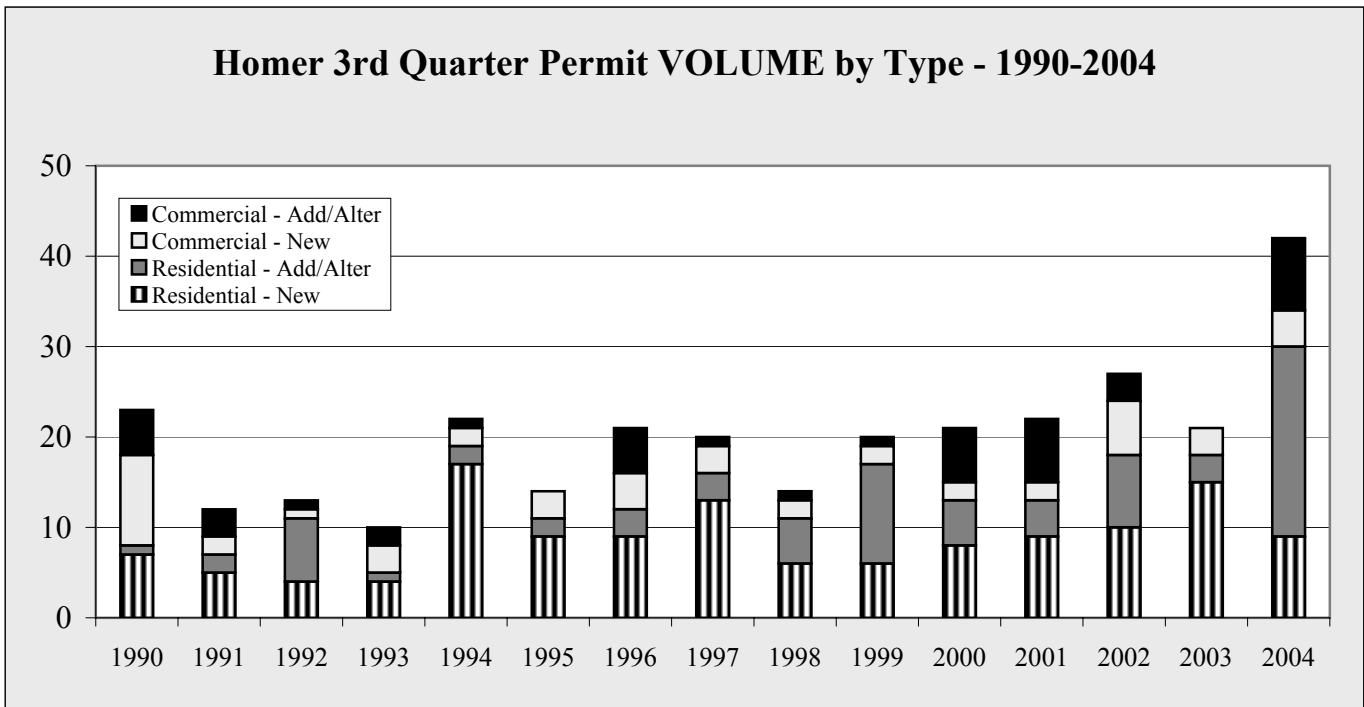


Chart 2.15

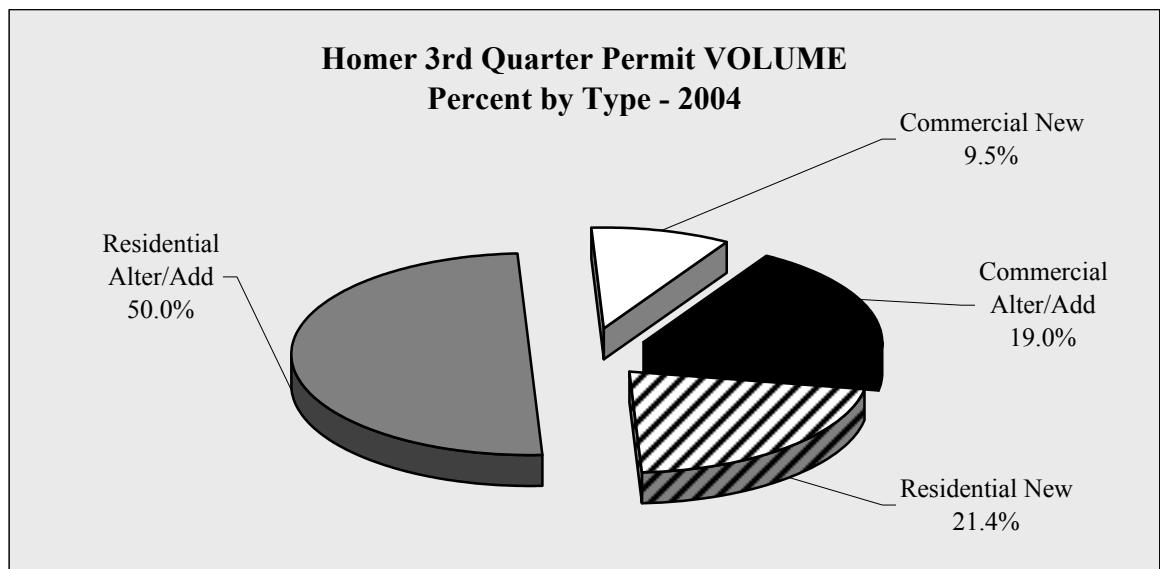


Chart 2.16

Homer Construction Permitting

Homer YTD 9/30 Permit VALUES by Type - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
Residential New	2,089,000	3,451,000	2,285,040	3,555,480	3,666,520	6,897,555	6,318,500	-8.4%
Residential Alter/Add	394,600	317,000	230,060	489,160	432,300	756,600	1,258,550	66.3%
Commercial New	1,269,025	6,590,000	1,615,480	2,110,800	4,912,740	4,164,520	11,840,518	184.3%
Commercial Alter/Add	241,500	21,000	2,080,410	1,632,950	222,699	465,240	1,262,063	171.3%
Total	3,994,125	10,379,000	6,210,990	7,788,390	9,234,259	12,283,915	20,679,631	68.3%
Annual Change		159.9%	-40.2%	25.4%	18.6%	33.0%	68.3%	

Table 2.11

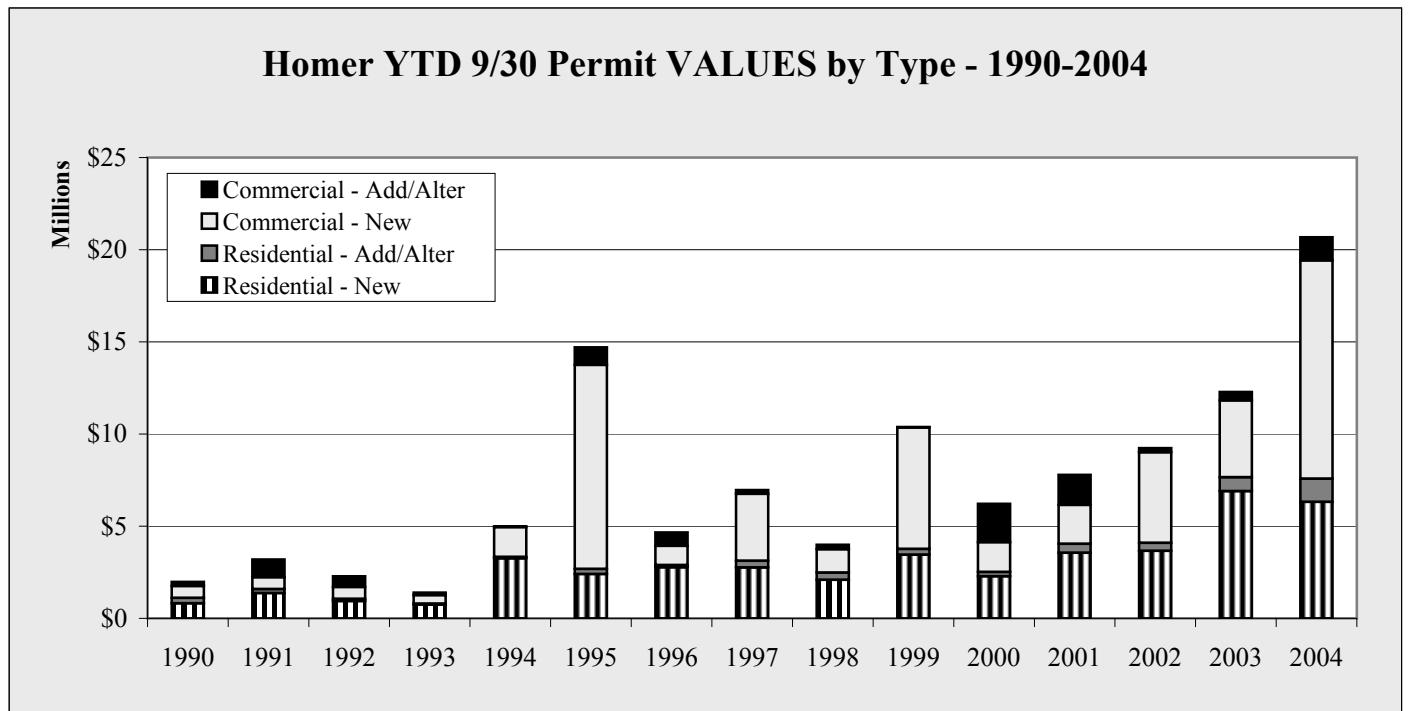


Chart 2.17

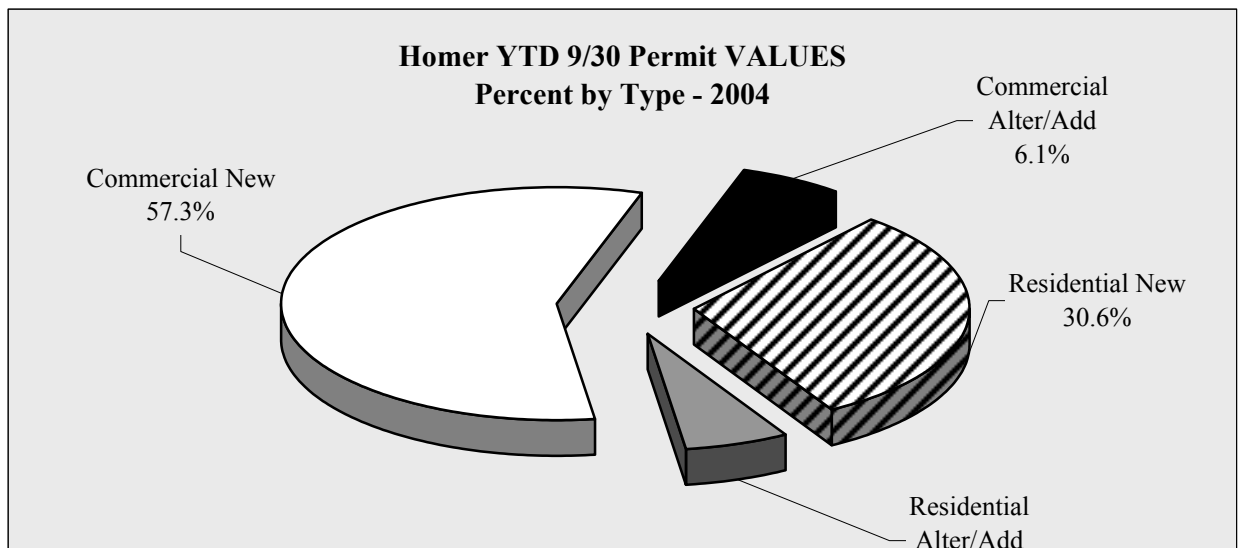


Chart 2.18

Homer Construction Permitting

Homer YTD 9/30 Permit VOLUME by Type - 1998-2004

	1998	1999	2000	2001	2002	2003	2004	Annual Change
Residential New	17	18	19	26	27	38	35	-7.9%
Residential Alter/Add	9	15	8	17	14	17	28	64.7%
Commercial New	8	11	6	7	7	10	10	0.0%
Commercial Alter/Add	4	2	17	13	6	8	10	25.0%
Total	38	46	50	63	54	73	83	13.7%
Annual Change		21.1%	8.7%	26.0%	-14.3%	35.2%	13.7%	

Table 2.12

Homer YTD 9/30 Permit VOLUME by Type - 1990-2004

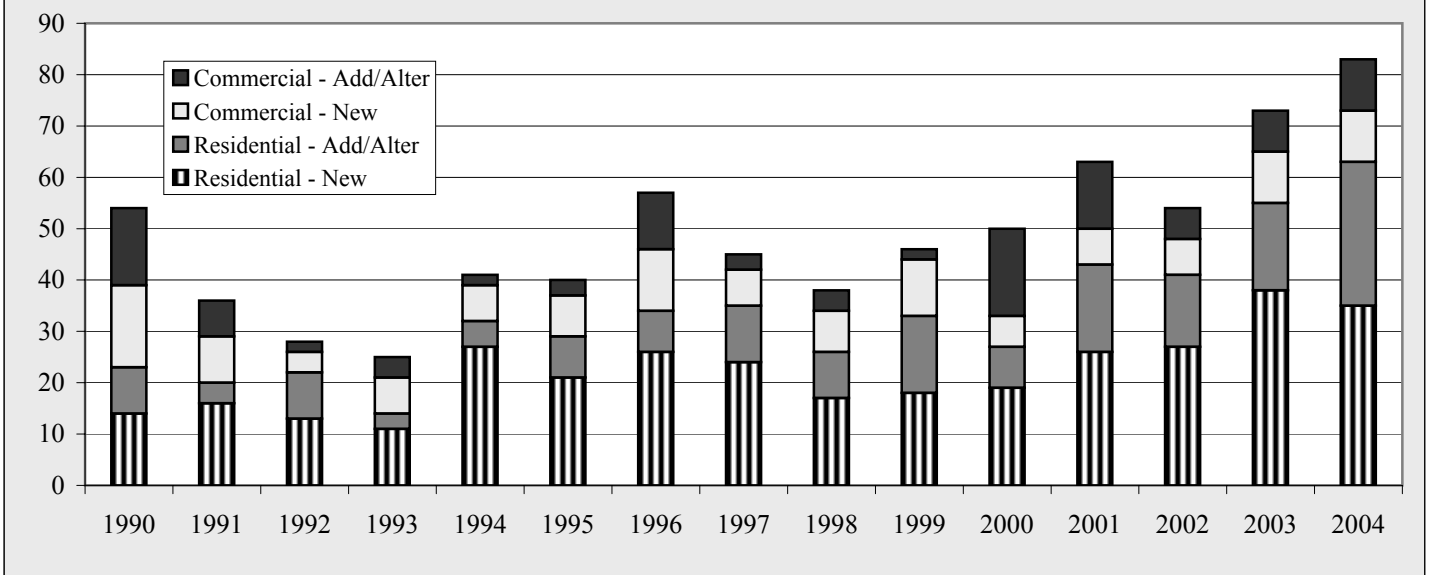


Chart 2.19

**Homer YTD 9/30 Permit VOLUME
Percent by Type - 2004**

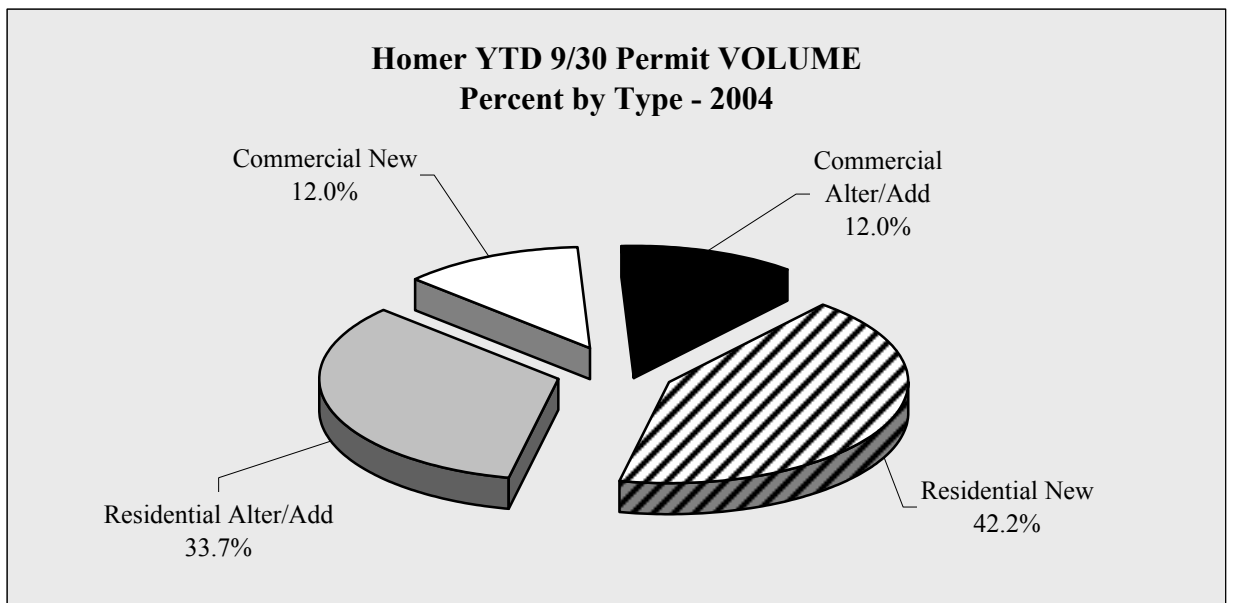


Chart 2.20

Homer Construction Permitting

Homer Annual Permit VALUES by Type by Quarter - 1997-2004 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
1997					
Residential - New	435,000	842,500	1,478,900	480,000	3,236,400
Residential - Add/Alter	0	324,500	44,365	150,000	518,865
Commercial - New	2,150,000	1,321,000	159,000	0	3,630,000
Commercial - Add/Alter	45,000	20,000	139,000	100,000	304,000
TOTAL	2,630,000	2,508,000	1,821,265	730,000	7,689,265
1998					
Residential - New	594,000	875,000	620,000	761,750	2,850,750
Residential - Add/Alter	0	140,400	254,200	145,000	539,600
Commercial - New	35,970	1,192,036	41,019	1,259,000	2,528,025
Commercial - Add/Alter	0	66,500	175,000	40,000	281,500
TOTAL	629,970	2,273,936	1,090,219	2,205,750	6,199,875
1999					
Residential - New	1,673,000	1,038,000	740,000	195,000	3,646,000
Residential - Add/Alter	0	118,000	199,000	50,000	367,000
Commercial - New	270,000	1,520,000	4,800,000	316,000	6,906,000
Commercial - Add/Alter	0	15,000	6,000	0	21,000
TOTAL	1,943,000	2,691,000	5,745,000	561,000	10,940,000
2000					
Residential - New	392,600	867,440	1,025,000	326,000	2,611,040
Residential - Add/Alter	5,500	115,000	109,560	0	230,060
Commercial - New	85,000	725,480	805,000	48,000	1,663,480
Commercial - Add/Alter	1,315,000	558,000	207,410	543,982	2,624,392
TOTAL	1,798,100	2,265,920	2,146,970	917,982	7,128,972
2001					
Residential - New	300,000	2,093,800	1,161,680	492,300	4,047,780
Residential - Add/Alter	60,000	306,440	122,720	120,000	609,160
Commercial - New	285,000	1,485,800	340,000	300,000	2,410,800
Commercial - Add/Alter	45,000	216,000	1,371,950	11,100,000	12,732,950
TOTAL	690,000	4,102,040	2,996,350	12,012,300	19,800,690
2002					
Residential - New	891,760	1,308,460	1,466,300	560,200	4,226,720
Residential - Add/Alter	8,960	205,400	217,940	104,320	536,620
Commercial - New	0	1,000,000	3,912,740	78,000	4,990,740
Commercial - Add/Alter	28,000	14,349	180,350	72,000	294,699
TOTAL	928,720	2,528,209	5,777,330	814,520	10,048,779
2003					
Residential - New	979,800	3,811,480	2,106,275	1,222,900	8,120,455
Residential - Add/Alter	232,540	239,060	285,000	50,000	806,600
Commercial - New	0	3,535,720	628,800	1,600,000	5,764,520
Commercial - Add/Alter	122,000	343,240	0	170,000	635,240
TOTAL	1,334,340	7,929,500	3,020,075	3,042,900	15,326,815
2004					
Residential - New	2,597,500	2,495,400	1,225,600		6,318,500
Residential - Add/Alter	201,520	205,730	851,300		1,258,550
Commercial - New	915,000	4,700,518	6,225,000		11,840,518
Commercial - Add/Alter	0	32,063	1,230,000		1,262,063
TOTAL	3,714,020	7,433,711	9,531,900		20,679,631
					Year to Date

Table 2.13

Homer Construction Permitting

Homer Annual Permit VOLUME by Type by Quarter - 1997-2004					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
1997					
Residential - New	3	8	13	4	28
Residential - Add/Alter	0	8	3	4	15
Commercial - New	2	2	3	1	8
Commercial - Add/Alter	1	1	1	1	4
TOTAL	6	19	20	10	55
1998					
Residential - New	5	6	6	6	23
Residential - Add/Alter	0	4	5	2	11
Commercial - New	1	5	2	1	9
Commercial - Add/Alter	0	3	1	1	5
TOTAL	6	18	14	10	48
1999					
Residential - New	3	9	6	3	21
Residential - Add/Alter	0	4	11	2	17
Commercial - New	2	7	2	1	12
Commercial - Add/Alter	0	1	1	0	2
TOTAL	5	21	20	6	52
2000					
Residential - New	4	7	8	4	23
Residential - Add/Alter	1	2	5	0	8
Commercial - New	1	3	2	2	8
Commercial - Add/Alter	3	8	6	2	19
TOTAL	9	20	21	8	58
2001					
Residential - New	3	14	9	4	30
Residential - Add/Alter	1	12	4	2	19
Commercial - New	2	3	2	1	8
Commercial - Add/Alter	1	5	7	2	15
TOTAL	7	34	22	9	72
2002					
Residential - New	8	9	10	5	32
Residential - Add/Alter	1	5	8	6	20
Commercial - New	0	1	6	1	8
Commercial - Add/Alter	1	2	3	1	7
TOTAL	10	17	27	13	67
2003					
Residential - New	6	17	15	9	47
Residential - Add/Alter	8	6	3	2	19
Commercial - New	0	7	3	1	11
Commercial - Add/Alter	4	4	0	1	9
TOTAL	18	34	21	13	86
2004					Year to Date
Residential - New	11	15	9		35
Residential - Add/Alter	2	5	21		28
Commercial - New	2	4	4		10
Commercial - Add/Alter	1	1	8		10
TOTAL	16	25	42		83

Table 2.14

Homer Cost of Food

Cost of food data is collected by the University of Alaska, Fairbanks Cooperative Extension. Each quarter the Cooperative Extension surveys up to three grocers in communities throughout the state to determine the cost of food for one week. Specific guidelines are presented to the surveyors regarding item size and sale price for 104 items.

HOMER						
	September 2000	September 2001	September 2002	September 2003	September 2004	Annual Change
Sales Tax (in percent)	5.5	5.5	5.5	5.5	5.5	
Percent of Food Unavailable	0.0	1.0	0.0	0.0	0.0	
Child 1 year	19.9	20.5	20.6	20.3	20.9	3.0%
Child 2 years	0.0	20.5	20.6	20.3	20.7	1.9%
Children 3-5 years	21.9	22.6	22.6	22.1	22.9	3.3%
Children 6-8 years	29.1	30.0	30.2	29.6	30.6	3.2%
Children 9-11 years	33.0	34.0	34.2	33.4	34.5	3.2%
Males 12-14 years	37.4	38.5	38.7	37.7	39.0	3.4%
Males 15-19 years	38.5	39.7	39.9	38.9	40.1	3.0%
Males 20-50 years	38.3	39.5	39.8	38.8	40.2	3.5%
Males 51 years & over	36.4	37.5	37.9	37.0	38.2	3.3%
Females 12-19 years	32.1	33.2	33.2	32.6	33.6	3.2%
Females 20-50 years	33.5	34.4	34.7	33.8	34.9	3.3%
Females 51 years and over	32.5	33.5	33.7	32.8	34.0	3.5%
Family of 2 (20-50 years)	78.9	81.3	81.9	79.9	82.6	3.4%
Family of 2 (51 & older)	75.8	78.1	78.7	76.8	79.4	3.4%
Family of 4 children 1-5 years	113.5	117.1	117.6	114.8	118.7	3.3%
Family of 4 children 6-11 years	133.8	138.0	138.9	135.6	140.2	3.3%
Electricity, 1000 kWh	114.3	122.6	126.8	114.3	121.9	6.6%
Heating oil, 55 gal	89.1	75.4	67.1	82.5	98.5	19.3%
Gas-55 gal unleaded auto	99.5	96.8	93.8	108.3	121.5	12.2%
Lumber, 2X4X8'	2.8	3.2	3.0	3.1	3.8	22.0%
Propane, 100 LB refill	36.4	40.0	38.7	44.9	50.5	12.4%

Table 2.15

Homer Cost of Food

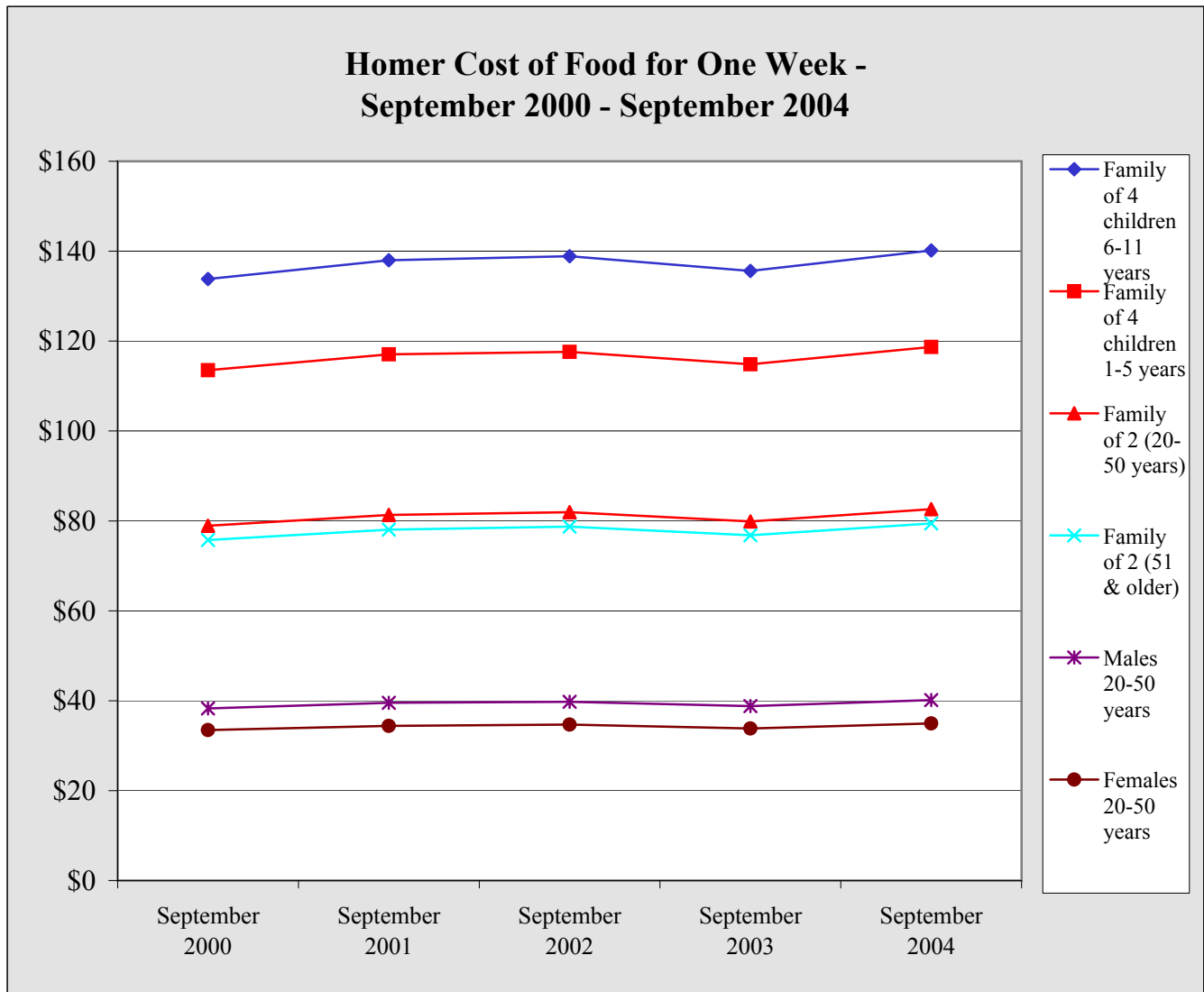


Chart 2.21

Kenai Sales

Kenai 3rd Quarter GROSS Sales by Industry - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
AFF	16,439,033	23,922,889	13,179,133	9,057,642	7,279,641	10,272,676	12,241,519	19.2%
Min	136,596	411,595	1,302,321	812,418	805,341	1,517,115	2,185,343	44.0%
Const	7,425,970	6,518,785	6,193,969	10,088,639	4,727,476	7,780,502	3,357,581	-56.8%
Manu	2,126,634	2,379,731	2,879,442	3,375,577	3,464,827	5,529,544	2,615,353	-52.7%
TCPU	5,390,668	5,969,048	5,805,028	5,989,854	8,182,313	4,989,586	11,963,076	139.8%
Whole	3,203,750	3,209,594	5,701,717	5,500,470	5,410,024	5,639,800	7,305,613	29.5%
Retail	37,369,046	36,653,136	41,433,401	45,444,009	36,652,024	30,057,309	40,558,112	34.9%
FIRE	2,733,254	2,501,470	3,148,300	3,566,974	3,373,799	3,127,817	3,408,598	9.0%
Service	10,449,983	10,314,360	9,862,255	11,068,795	12,414,630	12,188,316	13,729,949	12.6%
Govt	1,759	120	0	1,213	0	0	0	NA
Total	85,276,693	91,880,728	89,505,566	94,905,591	82,310,075	81,102,665	97,365,144	20.1%
Annual Change		7.7%	-2.6%	6.0%	-13.3%	-1.5%	20.1%	

Table 3.1

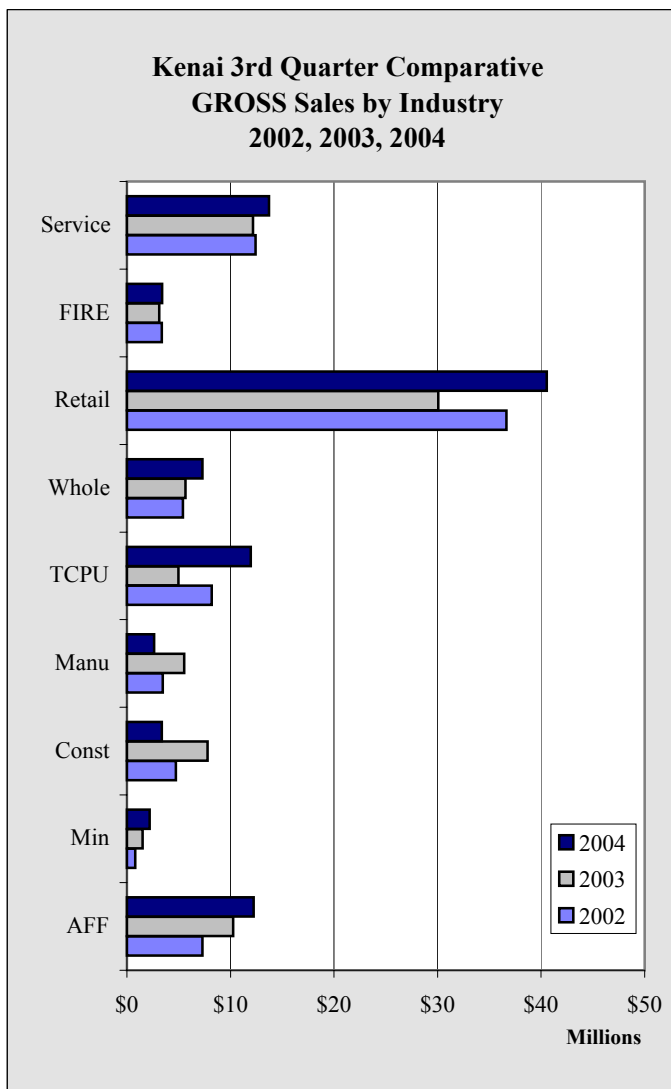


Chart 3.1

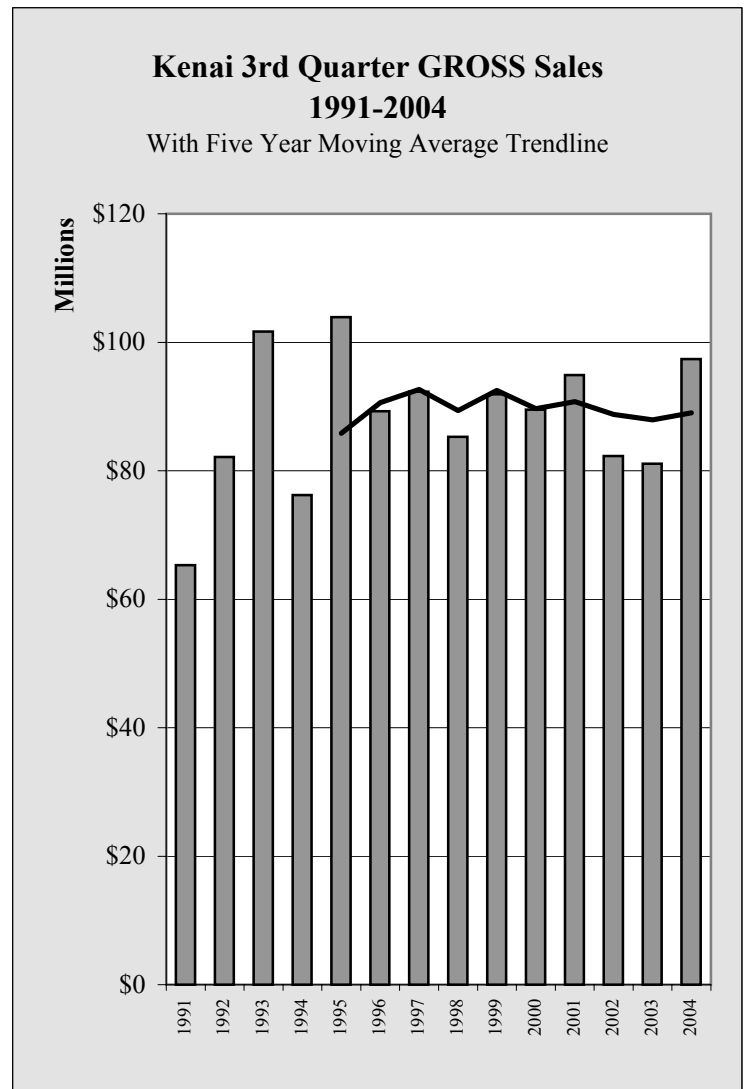


Chart 3.2

Kenai Sales

Kenai 3rd Quarter TAXABLE Sales by Industry - 1998-2004 - in \$

	1998	1999	2000	2001	2002	2003	2004	Annual Change
AFF	163,158	217,204	222,890	204,015	200,238	237,344	351,638	48.2%
Min	7,524	42,013	57,756	49,930	52,898	51,411	75,040	46.0%
Const	337,421	323,353	304,909	311,229	291,112	316,006	284,004	-10.1%
Manu	764,516	710,517	783,705	701,303	754,966	816,883	1,021,465	25.0%
TCPU	3,055,584	3,145,749	3,217,240	3,293,692	4,325,761	3,374,244	3,297,031	-2.3%
Whole	226,368	237,318	267,007	187,990	138,933	166,893	143,975	-13.7%
Retail	22,376,291	22,965,735	24,494,096	25,846,738	24,650,115	19,174,865	27,089,367	41.3%
FIRE	1,254,449	1,208,457	1,552,654	1,791,530	1,706,454	1,373,022	1,345,176	-2.0%
Service	5,173,518	5,709,728	5,734,106	5,769,265	6,071,003	5,862,076	6,402,587	9.2%
Govt	1,759	120	0	1,213	0	0	0	NA
Total	33,360,588	34,560,194	36,634,363	38,156,905	38,191,480	31,372,744	40,010,283	27.5%
Annual Change		3.6%	6.0%	4.2%	0.1%	-17.9%	27.5%	

Table 3.2

Kenai 3rd Quarter Comparative TAXABLE Sales by Industry 2002, 2003, 2004

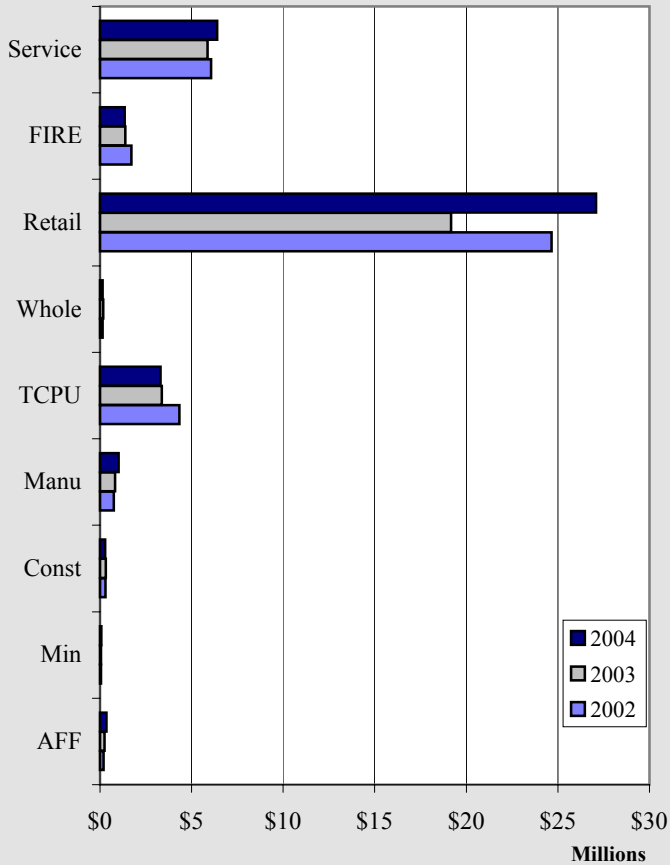


Chart 3.3

Kenai 3rd Quarter TAXABLE Sales 1991-2004

With Five Year Moving Average Trendline

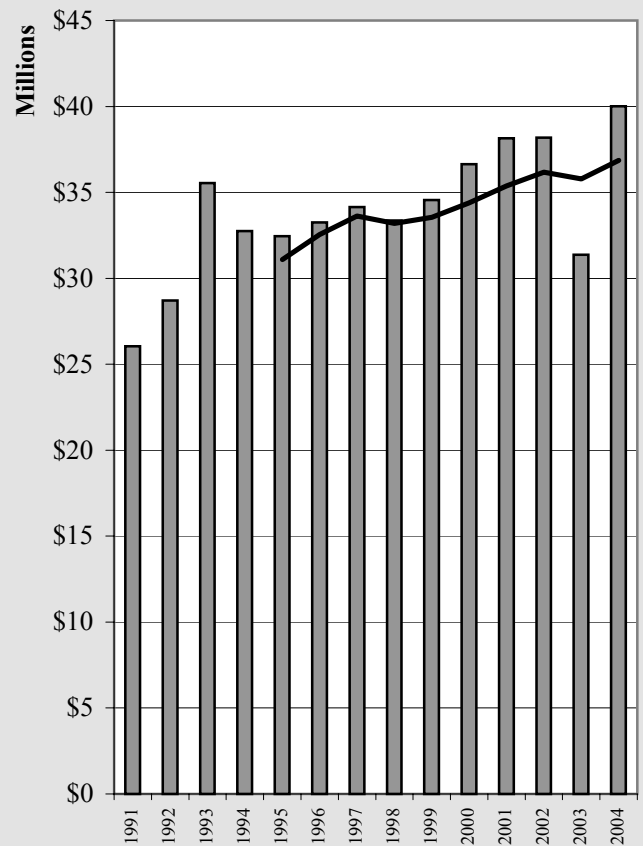


Chart 3.4

Kenai Sales

Kenai YTD 9/30 GROSS Sales by Industry - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
AFF	19,442,311	25,822,535	17,610,231	10,478,583	9,260,820	12,114,060	14,600,190	20.5%
Min	187,375	513,485	4,149,598	1,986,662	3,536,466	3,332,473	6,369,434	91.1%
Const	15,720,118	13,028,856	12,395,146	17,292,874	12,691,863	18,334,913	8,531,817	-53.5%
Manu	5,700,045	5,801,011	7,638,667	9,751,988	8,728,167	12,736,843	7,287,253	-42.8%
TCPU	17,124,585	18,374,488	18,085,633	18,032,103	20,857,194	18,946,180	24,155,389	27.5%
Whole	7,811,950	7,746,072	12,795,674	15,757,797	13,452,007	13,703,279	18,715,881	36.6%
Retail	111,370,482	98,766,272	104,564,622	122,427,743	99,848,640	89,039,221	109,534,405	23.0%
FIRE	7,729,026	7,877,299	8,579,709	10,043,017	10,480,569	9,434,793	9,488,529	0.6%
Service	27,383,106	24,865,428	25,454,169	28,239,352	31,853,255	32,934,525	36,173,814	9.8%
Govt	1,852	343	256	1,213	0	0	0	NA
Total	212,470,850	202,795,789	211,273,705	234,011,332	210,708,981	210,576,287	234,856,712	11.5%
Annual Change		-4.6%	4.2%	10.8%	-10.0%	-0.1%	11.5%	

Table 3.3

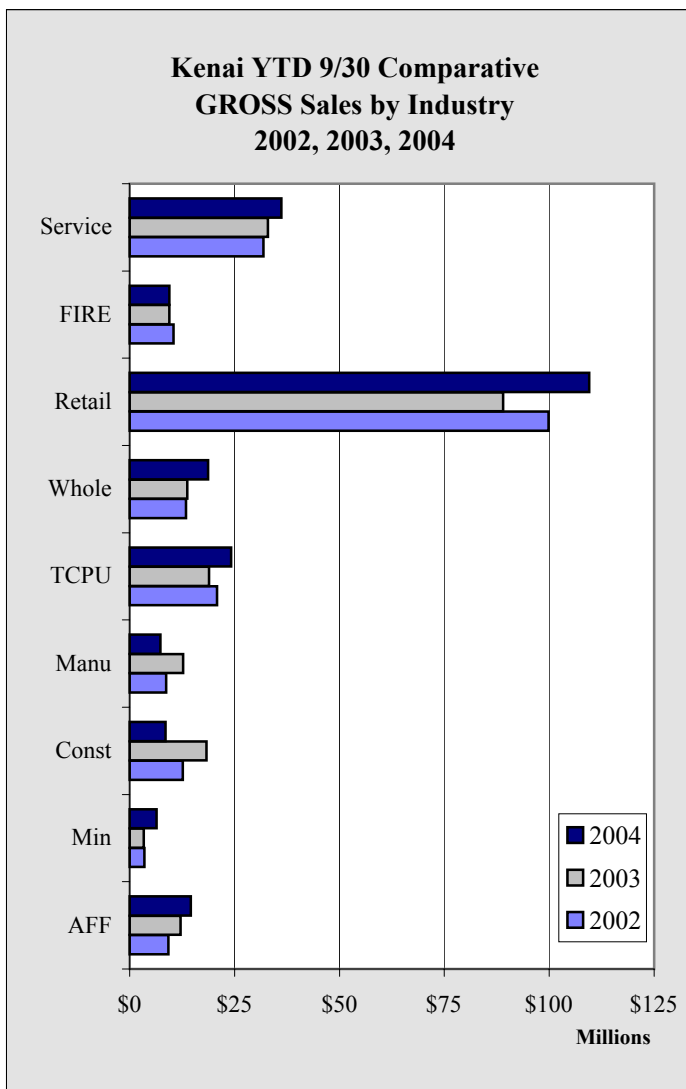


Chart 3.5

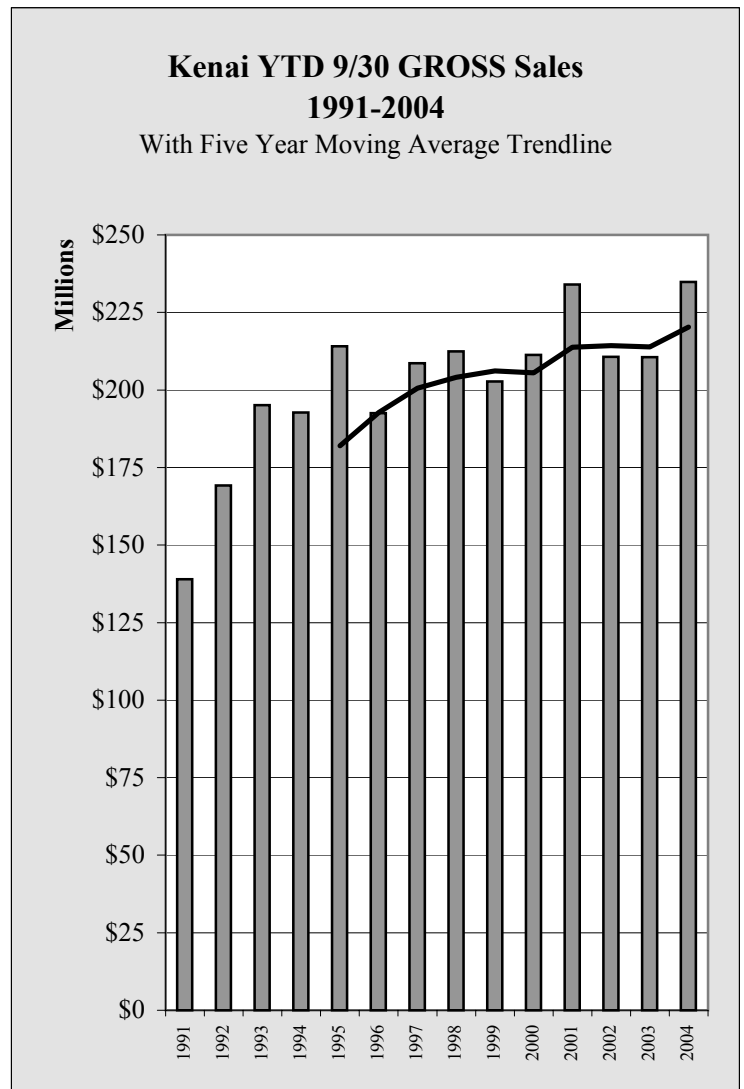


Chart 3.6

Kenai Sales

Kenai YTD 9/30 TAXABLE Sales by Industry - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
AFF	355,385	421,773	429,603	405,346	419,403	460,021	608,276	32.2%
Min	40,758	55,961	120,841	181,310	161,747	132,253	196,442	48.5%
Const	872,067	857,434	798,302	816,098	812,586	853,168	863,837	1.3%
Manu	1,746,184	1,642,697	1,898,006	1,824,085	1,727,201	1,945,510	2,333,167	19.9%
TCPU	9,571,788	9,953,537	10,387,953	9,955,912	11,979,377	12,431,591	10,795,934	-13.2%
Whole	659,195	612,131	695,503	600,261	393,709	408,950	474,094	15.9%
Retail	58,199,738	59,532,622	61,396,610	67,702,293	66,212,178	57,483,719	71,551,737	24.5%
FIRE	3,705,032	3,677,428	4,102,400	4,989,242	5,036,081	4,348,509	3,943,354	-9.3%
Service	12,921,542	13,895,350	13,874,307	14,573,099	15,036,605	14,253,708	15,090,249	5.9%
Govt	1,852	343	256	1,213	0	0	0	NA
Total	88,073,541	90,649,276	93,703,781	101,048,859	101,778,887	92,317,429	105,857,090	14.7%
Annual Change		2.9%	3.4%	7.8%	0.7%	-9.3%	14.7%	

Table 3.4

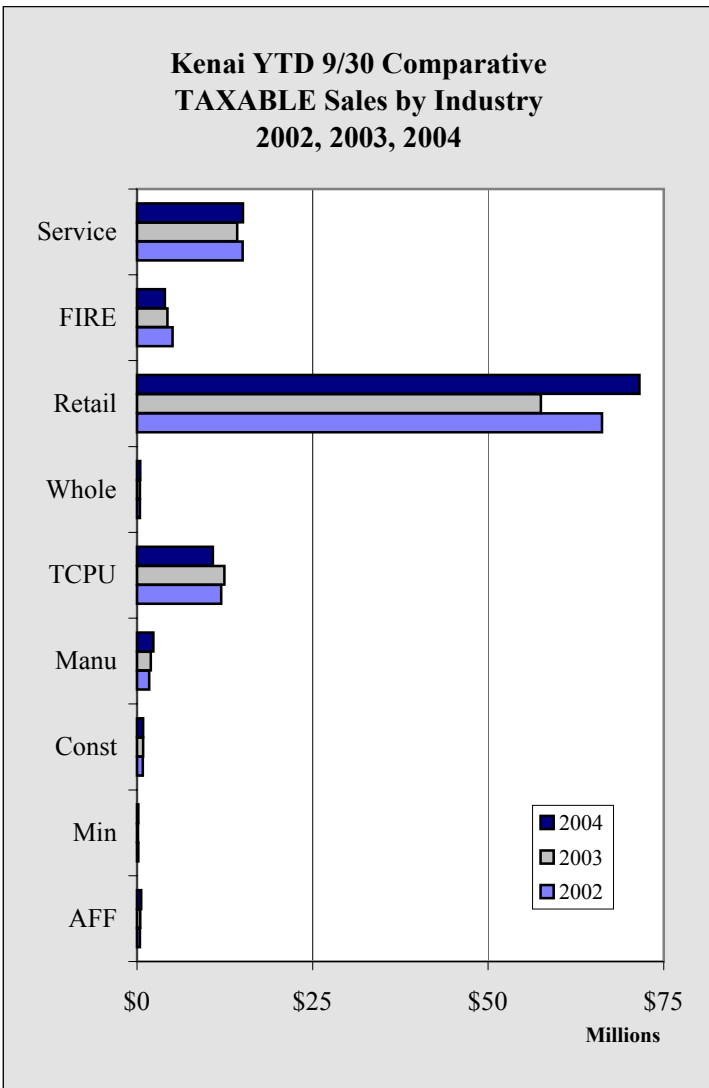


Chart 3.7

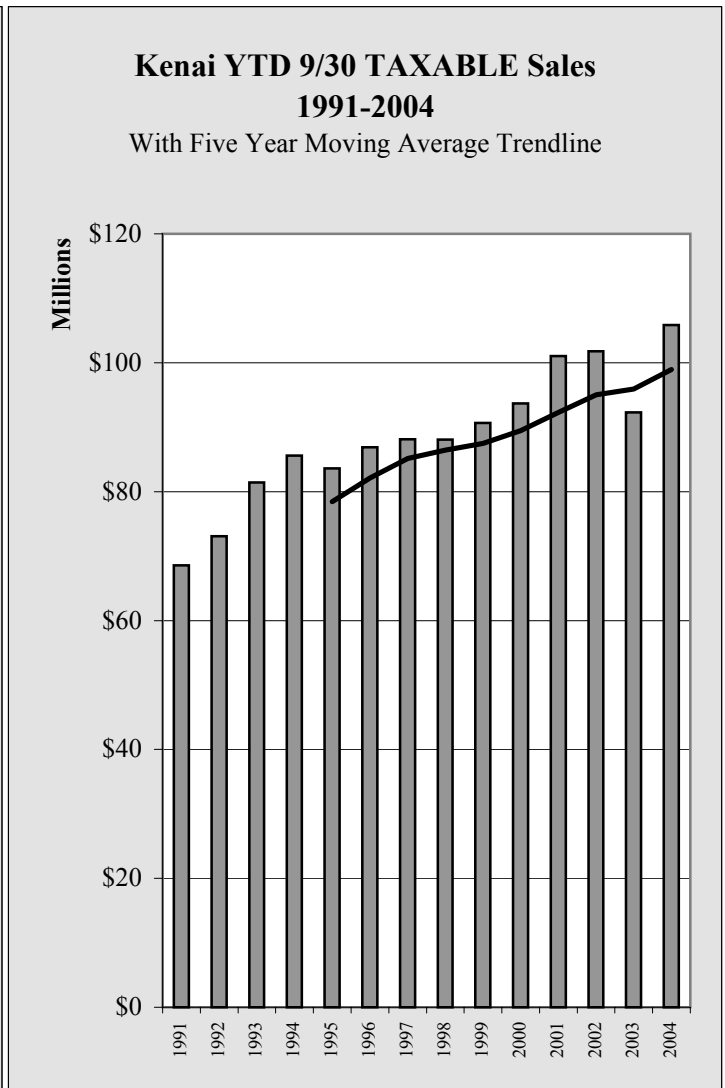


Chart 3.8

Kenai Sales

Kenai Annual GROSS Sales by Industry - 1997-2003 - in \$

	1997	1998	1999	2000	2001	2002	2003	Annual Change
AFF	39,508,868	21,856,770	27,031,481	17,757,626	11,304,090	9,488,174	12,584,181	32.6%
Min	87,898	208,531	1,424,691	5,507,130	2,507,234	3,916,074	4,915,930	25.5%
Const	18,090,949	21,481,466	20,692,714	17,177,398	24,150,985	17,879,471	30,233,619	69.1%
Manu	20,729,358	7,526,545	7,854,159	10,445,806	12,646,047	12,496,147	14,994,862	20.0%
TCPU	21,416,815	23,017,785	26,815,943	24,139,348	24,456,189	28,014,999	24,946,691	-11.0%
Whole	11,356,889	10,194,981	10,520,958	17,902,155	19,991,594	17,521,629	19,037,117	8.6%
Retail	122,652,552	149,397,570	133,272,201	145,306,370	164,047,542	134,485,180	119,055,473	-11.5%
FIRE	10,215,283	10,300,066	10,463,600	11,935,000	13,853,920	13,529,801	12,784,912	-5.5%
Service	34,033,796	36,094,281	32,669,956	33,511,343	37,469,061	41,690,130	44,220,990	6.1%
Govt	3,969	1,945	415	288	1,213	0	0	NA
Total	278,096,377	280,079,940	270,746,118	283,682,464	310,427,875	279,021,605	282,773,775	1.3%
Annual <input type="checkbox"/> Change		0.7%	-3.3%	4.8%	9.4%	-10.1%	1.3%	

Table 3.5

**Kenai Annual Comparative
GROSS Sales by Industry
2001, 2002, 2003**

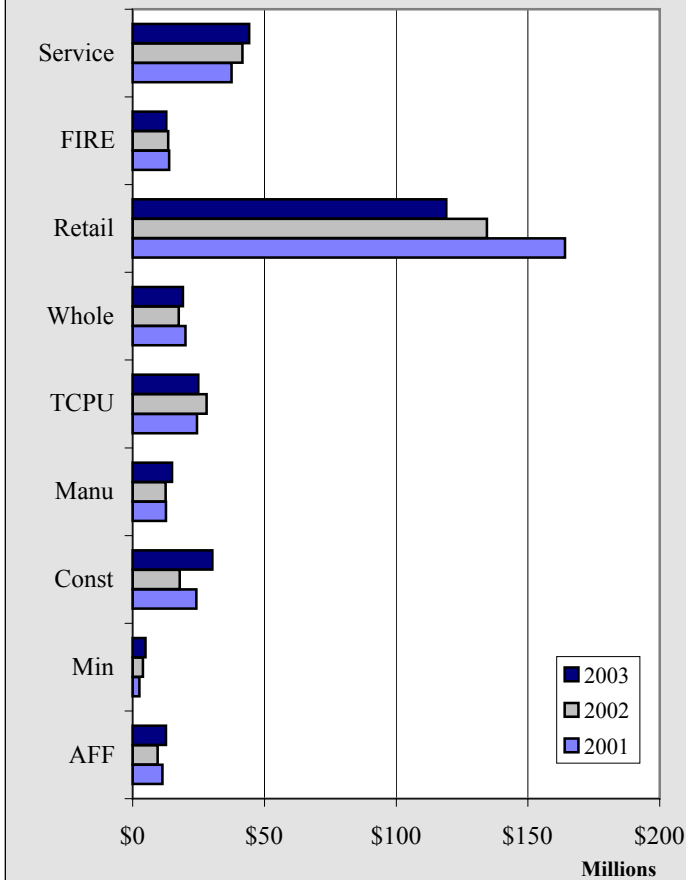


Chart 3.9

**Kenai Annual GROSS Sales
1991-2003**

With Five Year Moving Average Trendline

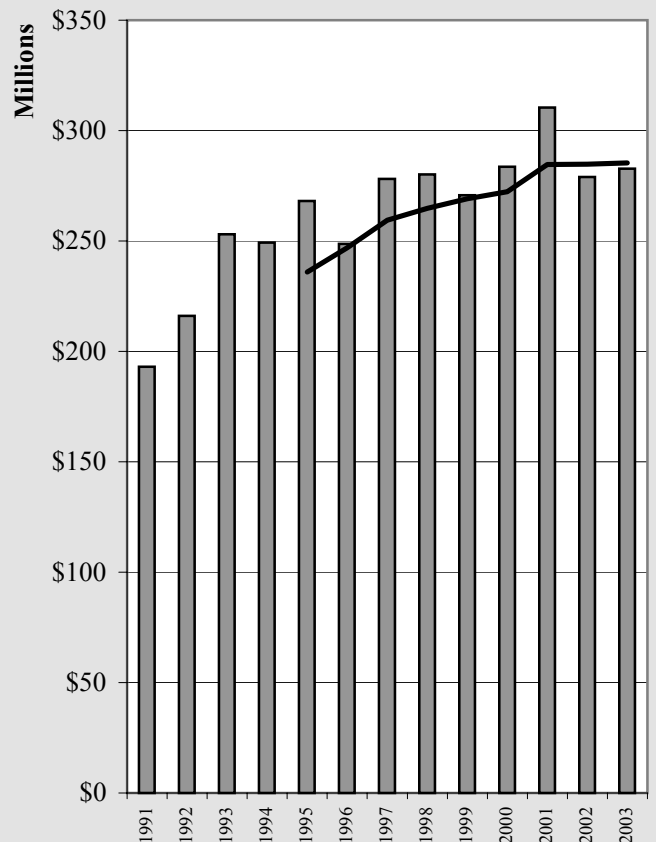


Chart 3.10

Kenai Sales

Kenai GROSS Sales by Industry by Quarter - 2001-2004 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2001					
AFF	633,357	787,584	9,057,642	825,507	11,304,090
Min	852,594	321,650	812,418	520,572	2,507,234
Const	1,914,204	5,290,031	10,088,639	6,858,111	24,150,985
Manu	2,808,918	3,567,493	3,375,577	2,894,059	12,646,047
TCPU	6,131,576	5,910,673	5,989,854	6,424,086	24,456,189
Whole	4,987,946	5,269,381	5,500,470	4,233,797	19,991,594
Retail	34,150,036	42,833,698	45,444,009	41,619,799	164,047,542
FIRE	2,962,348	3,513,695	3,566,974	3,810,903	13,853,920
Service	7,970,815	9,199,742	11,068,795	9,229,709	37,469,061
Govt	0	0	1,213	0	1,213
Total	62,411,794	76,693,947	94,905,591	76,416,543	310,427,875
2002					
AFF	1,170,314	810,865	7,279,641	227,354	9,488,174
Min	2,214,717	516,408	805,341	379,608	3,916,074
Const	3,744,640	4,219,747	4,727,476	5,187,608	17,879,471
Manu	2,256,153	3,007,187	3,464,827	3,767,980	12,496,147
TCPU	6,463,060	6,211,821	8,182,313	7,157,805	28,014,999
Whole	3,364,888	4,677,095	5,410,024	4,069,622	17,521,629
Retail	28,474,145	34,722,471	36,652,024	34,636,540	134,485,180
FIRE	3,439,155	3,667,615	3,373,799	3,049,232	13,529,801
Service	9,436,866	10,001,759	12,414,630	9,836,875	41,690,130
Govt	0	0	0	0	0
Total	60,563,938	67,834,968	82,310,075	68,312,624	279,021,605
2003					
AFF	1,002,650	838,734	10,272,676	470,121	12,584,181
Min	942,570	872,788	1,517,115	1,583,457	4,915,930
Const	4,108,571	6,445,840	7,780,502	11,898,706	30,233,619
Manu	2,997,006	4,210,293	5,529,544	2,258,019	14,994,862
TCPU	7,749,766	6,206,828	4,989,586	6,000,511	24,946,691
Whole	3,221,739	4,841,740	5,639,800	5,333,838	19,037,117
Retail	30,074,057	28,907,855	30,057,309	30,016,252	119,055,473
FIRE	3,050,602	3,256,374	3,127,817	3,350,119	12,784,912
Service	8,953,498	11,792,711	12,188,316	11,286,465	44,220,990
Govt	0	0	0	0	0
Total	62,100,459	67,373,163	81,102,665	72,197,488	282,773,775
2004					
				Year to Date	
AFF	1,061,786	1,296,885	12,241,519		14,600,190
Min	2,011,733	2,172,358	2,185,343		6,369,434
Const	2,213,676	2,960,560	3,357,581		8,531,817
Manu	1,610,022	3,061,878	2,615,353		7,287,253
TCPU	6,575,090	5,617,223	11,963,076		24,155,389
Whole	5,447,260	5,963,008	7,305,613		18,715,881
Retail	29,772,391	39,203,902	40,558,112		109,534,405
FIRE	2,864,673	3,215,258	3,408,598		9,488,529
Service	10,400,701	12,043,164	13,729,949		36,173,814
Govt	0	0	0		0
Total	61,957,332	75,534,236	97,365,144		234,856,712

Table 3.7

Kenai Sales

Kenai Annual TAXABLE Sales by Industry - 1997-2003 - in \$

	1997	1998	1999	2000	2001	2002	2003	Annual Change
AFF	516,660	448,689	513,026	518,603	505,615	505,614	559,313	10.6%
Min	10,263	49,522	96,651	166,846	223,196	213,971	192,718	-9.9%
Const	1,135,092	1,200,303	1,180,607	1,085,964	1,170,924	1,107,601	1,172,003	5.8%
Manu	2,273,850	2,140,912	2,085,657	2,450,721	2,238,645	2,218,515	2,451,929	10.5%
TCPU	12,833,057	12,899,378	15,330,911	13,659,199	13,454,557	16,314,687	16,109,394	-1.3%
Whole	956,665	877,088	829,682	898,759	753,765	517,025	589,496	14.0%
Retail	78,793,974	80,814,442	81,828,974	85,347,467	93,227,651	90,195,938	76,153,080	-15.6%
FIRE	4,895,151	4,918,254	4,824,067	5,718,387	6,757,340	6,600,246	5,601,342	-15.1%
Service	17,158,080	16,680,181	17,677,101	17,919,892	18,713,143	19,092,513	18,577,881	-2.7%
Govt	3,962	1,938	415	288	1,213	0	0	NA
Total	118,576,754	120,030,707	124,367,091	127,766,126	137,046,049	136,766,110	121,407,156	-11.2%
Annual Change		1.2%	3.6%	2.7%	7.3%	-0.2%	-11.2%	

Table 3.6

**Kenai Annual Comparative
TAXABLE Sales by Industry
2001, 2002, 2003**

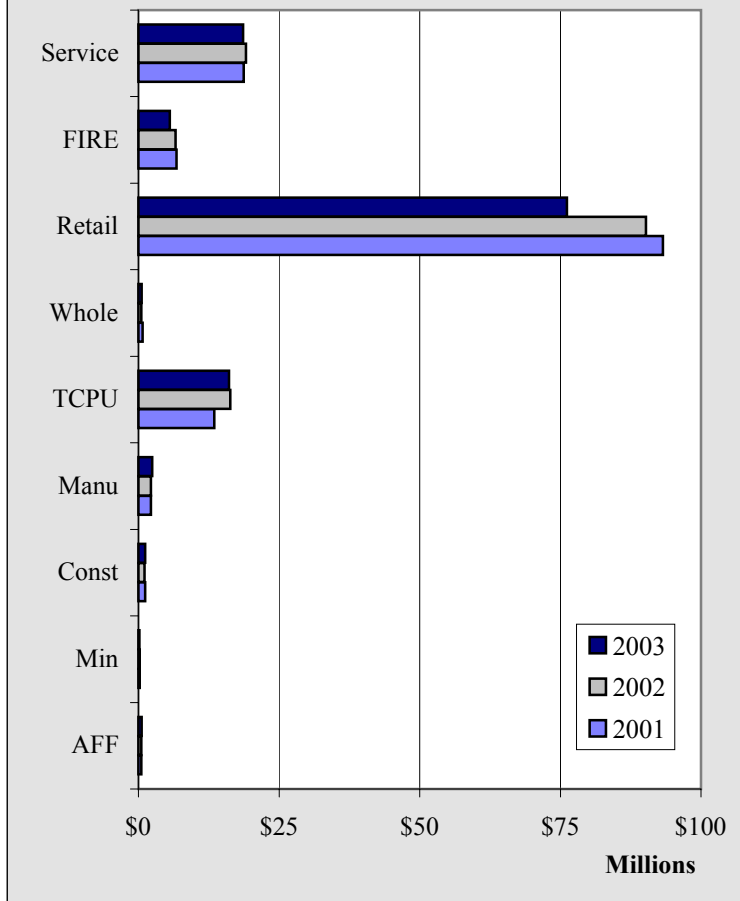


Chart 3.11

**Kenai Annual TAXABLE Sales
1991-2003**

With Five Year Moving Average Trendline

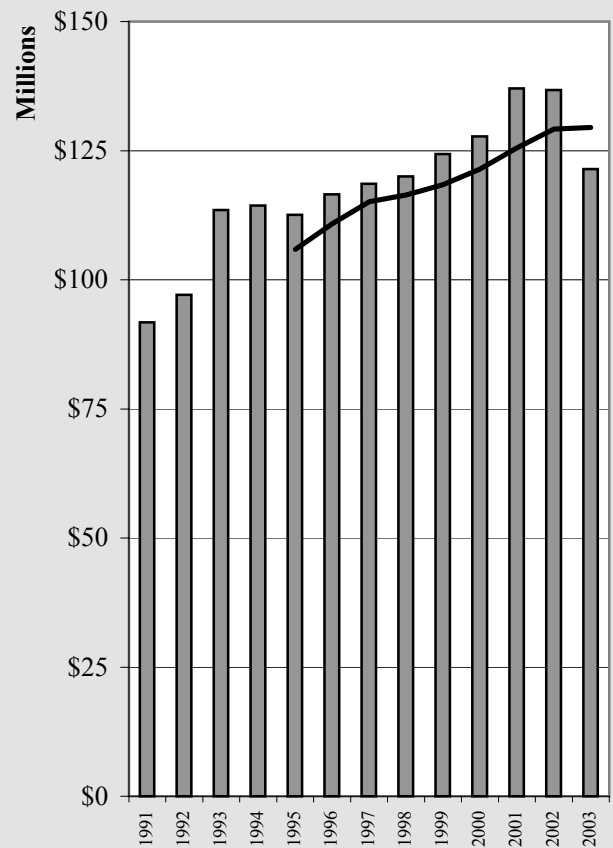


Chart 3.12

Kenai Sales

Kenai TAXABLE Sales by Industry by Quarter - 2001-2004 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2001					
AFF	88,262	113,069	204,015	100,269	505,615
Min	58,812	72,568	49,930	41,886	223,196
Const	237,187	267,682	311,229	354,826	1,170,924
Manu	437,740	685,042	701,303	414,560	2,238,645
TCPU	3,435,040	3,227,180	3,293,692	3,498,645	13,454,557
Whole	179,452	232,819	187,990	153,504	753,765
Retail	18,137,349	23,718,206	25,846,738	25,525,358	93,227,651
FIRE	1,527,679	1,670,033	1,791,530	1,768,098	6,757,340
Service	3,781,753	5,022,081	5,769,265	4,140,044	18,713,143
Govt	0	0	1,213	0	1,213
Total	27,883,274	35,008,680	38,156,905	35,997,190	137,046,049
2002					
AFF	90,609	128,556	200,238	86,211	505,614
Min	51,370	57,479	52,898	52,224	213,971
Const	248,073	273,401	291,112	295,015	1,107,601
Manu	349,360	622,875	754,966	491,314	2,218,515
TCPU	3,812,101	3,841,515	4,325,761	4,335,310	16,314,687
Whole	107,790	146,986	138,933	123,316	517,025
Retail	18,685,738	22,876,325	24,650,115	23,983,760	90,195,938
FIRE	1,645,401	1,684,226	1,706,454	1,564,165	6,600,246
Service	3,947,400	5,018,202	6,071,003	4,055,908	19,092,513
Govt	0	0	0	0	0
Total	28,937,842	34,649,565	38,191,480	34,987,223	136,766,110
2003					
AFF	87,894	134,783	237,344	99,292	559,313
Min	34,119	46,723	51,411	60,465	192,718
Const	241,193	295,969	316,006	318,835	1,172,003
Manu	441,292	687,335	816,883	506,419	2,451,929
TCPU	4,957,588	4,099,759	3,374,244	3,677,803	16,109,394
Whole	102,588	139,469	166,893	180,546	589,496
Retail	20,062,767	18,246,087	19,174,865	18,669,361	76,153,080
FIRE	1,480,683	1,494,804	1,373,022	1,252,833	5,601,342
Service	3,707,402	4,684,230	5,862,076	4,324,173	18,577,881
Govt	0	0	0	0	0
Total	31,115,526	29,829,159	31,372,744	29,089,727	121,407,156
2004					
AFF	97,275	159,363	351,638		608,276
Min	63,827	57,575	75,040		196,442
Const	274,894	304,939	284,004		863,837
Manu	508,762	802,940	1,021,465		2,333,167
TCPU	3,988,971	3,509,932	3,297,031		10,795,934
Whole	175,813	154,306	143,975		474,094
Retail	19,316,910	25,145,460	27,089,367		71,551,737
FIRE	1,256,343	1,341,835	1,345,176		3,943,354
Service	3,890,215	4,797,447	6,402,587		15,090,249
Govt	0	0	0		0
Total	29,573,010	36,273,797	40,010,283		105,857,090

Table 3.8

Kenai Construction Permitting

Kenai 3rd Quarter Permit VALUES by Type - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
Residential - New	1,524,500	1,049,000	1,287,000	1,152,000	2,899,000	560,000	1,197,500	113.8%
Residential - Add/Alter	122,900	267,000	387,000	217,500	302,400	168,850	308,950	83.0%
Commercial - New	95,000	4,597,250	2,896,000	1,406,700	212,000	51,000	250,000	390.2%
Commercial - Add/Alter	432,500	209,400	524,000	1,730,000	3,400,600	2,920,500	235,300	-91.9%
TOTAL	2,174,900	6,122,650	5,094,000	4,506,200	6,814,000	3,700,350	1,991,750	-46.2%
Annual Change		181.5%	-16.8%	-11.5%	51.2%	-45.7%	-46.2%	

Table 3.9

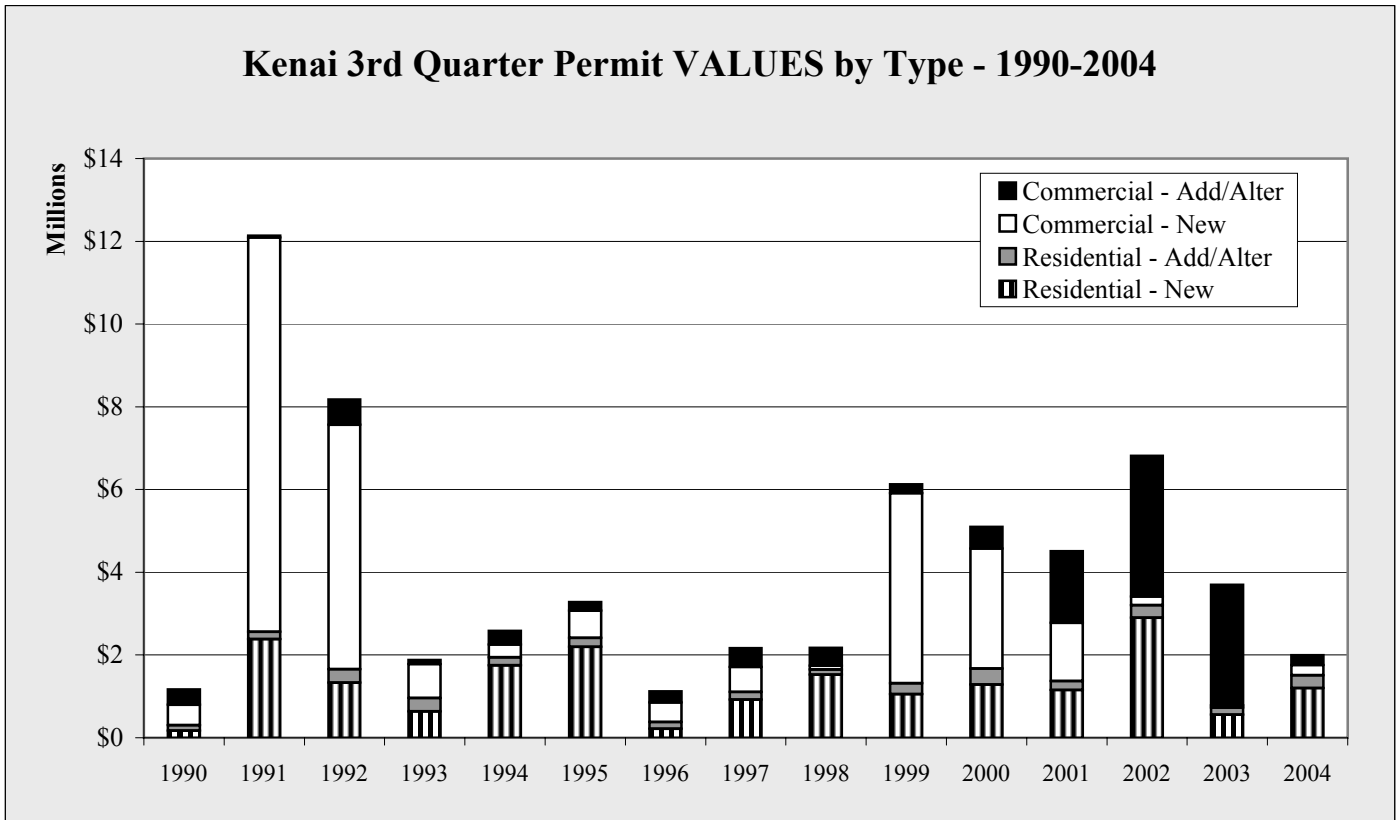


Chart 3.13

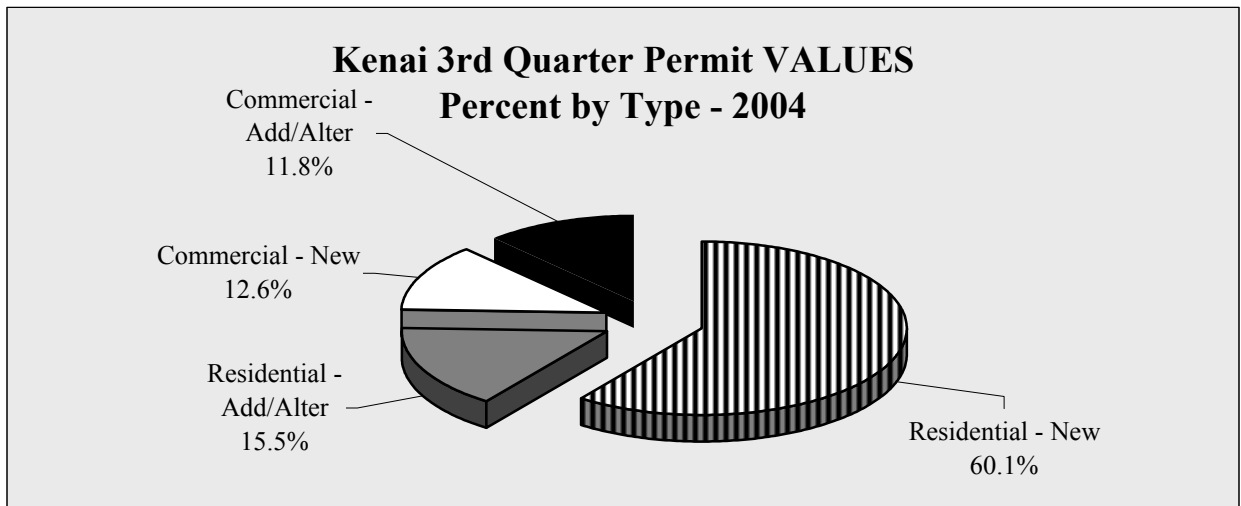


Chart 3.14

Kenai Construction Permitting

Kenai 3rd Quarter Permit VOLUME by Type - 1998-2004

	1998	1999	2000	2001	2002	2003	2004	Annual Change
Residential - New	13	7	11	8	19	3	8	166.7%
Residential - Add/Alter	13	12	18	8	26	22	12	-45.5%
Commercial - New	1	10	4	3	2	2	1	-50.0%
Commercial - Add/Alter	3	11	3	4	12	18	10	-44.4%
TOTAL	30	40	36	23	59	45	31	-31.1%
Annual Change		33.3%	-10.0%	-36.1%	156.5%	-23.7%	-31.1%	

Table 3.10

Kenai 3rd Quarter Permit VOLUME by Type - 1990-2004

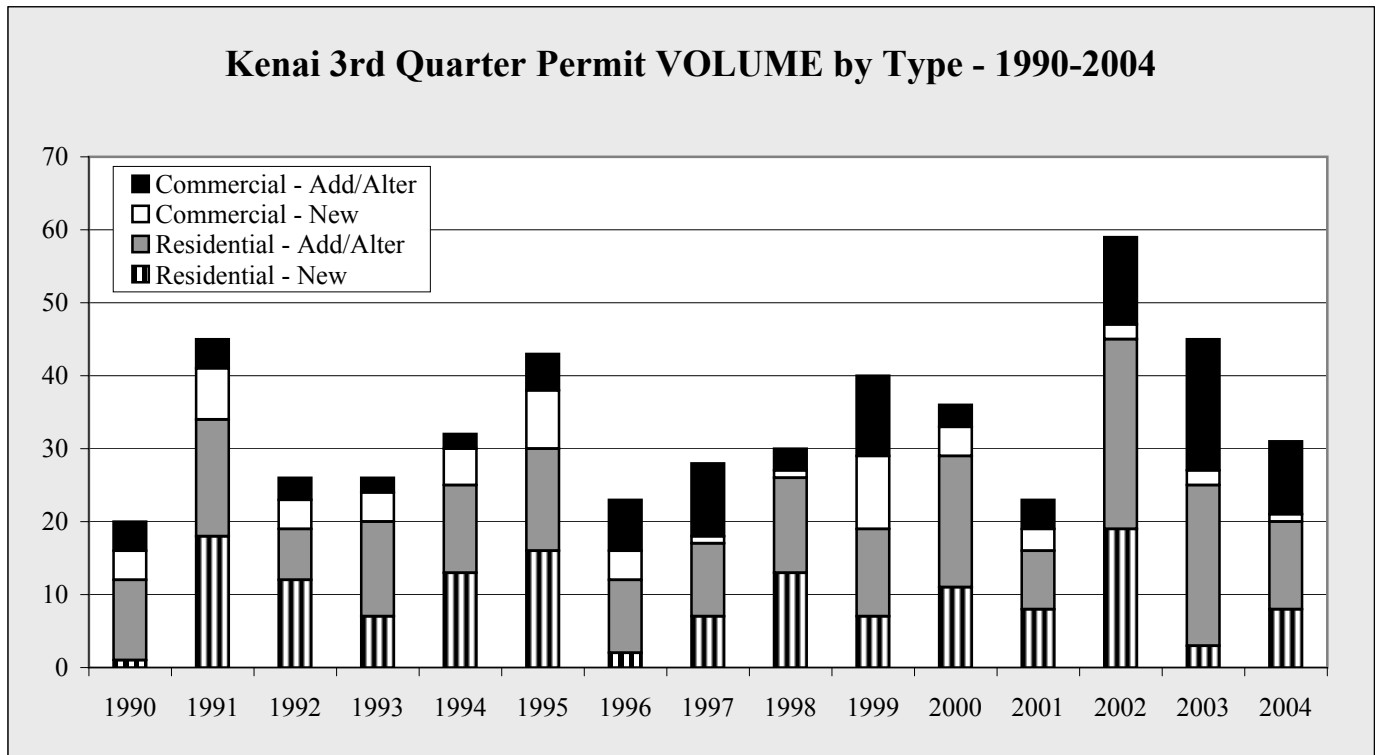


Chart 3.15

**Kenai 3rd Quarter Permit VOLUME
Percent by Type - 2004**

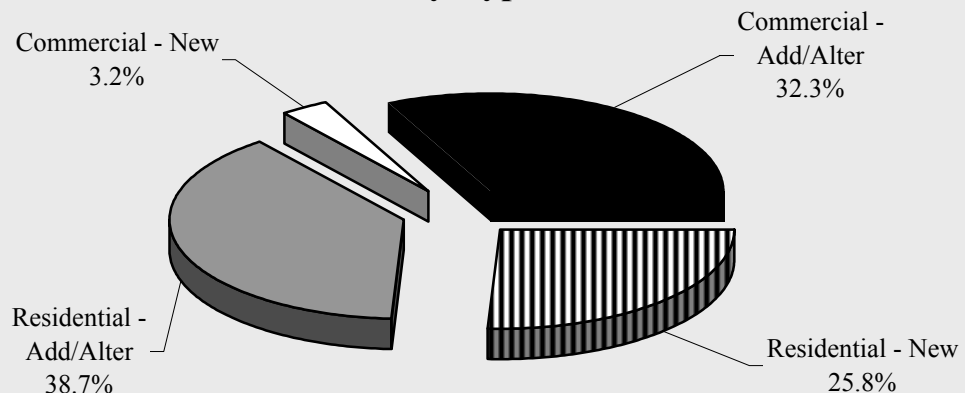


Chart 3.16

Kenai Construction Permitting

Kenai YTD 9/30 Permit VALUES by Type - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
Residential - New	5,617,500	2,622,000	3,121,000	4,661,000	5,540,000	2,503,000	2,576,500	2.9%
Residential - Add/Alter	686,900	576,600	833,000	607,300	653,500	699,050	373,150	-46.6%
Commercial - New	102,000	4,672,750	4,006,000	5,165,700	5,271,200	51,000	331,000	549.0%
Commercial - Add/Alter	640,500	513,400	759,900	2,489,600	3,806,900	4,733,250	920,500	-80.6%
TOTAL	7,046,900	8,384,750	8,719,900	12,923,600	15,271,600	7,986,300	4,201,150	-47.4%
Annual Change		19.0%	4.0%	48.2%	18.2%	-47.7%	-47.4%	

Table 3.11

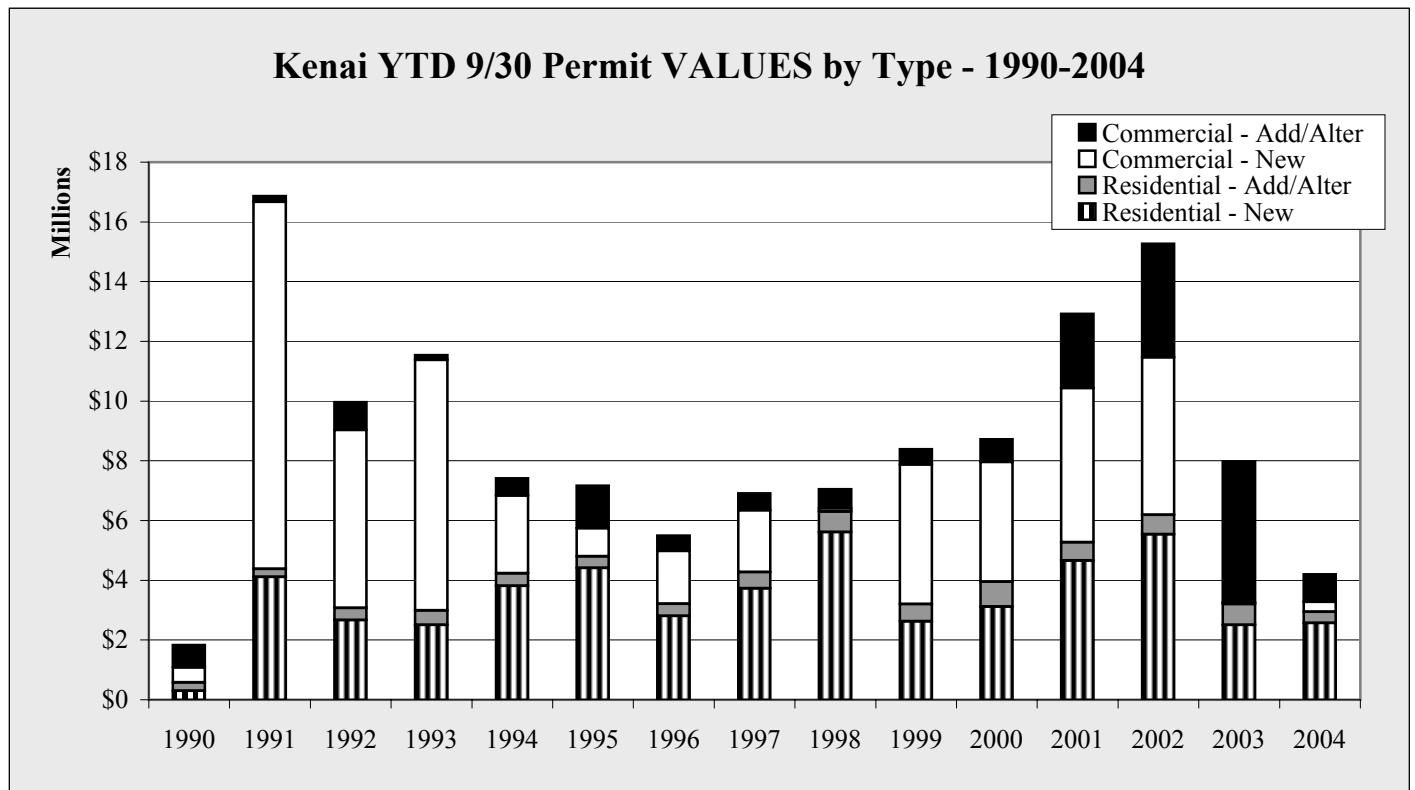


Chart 3.17

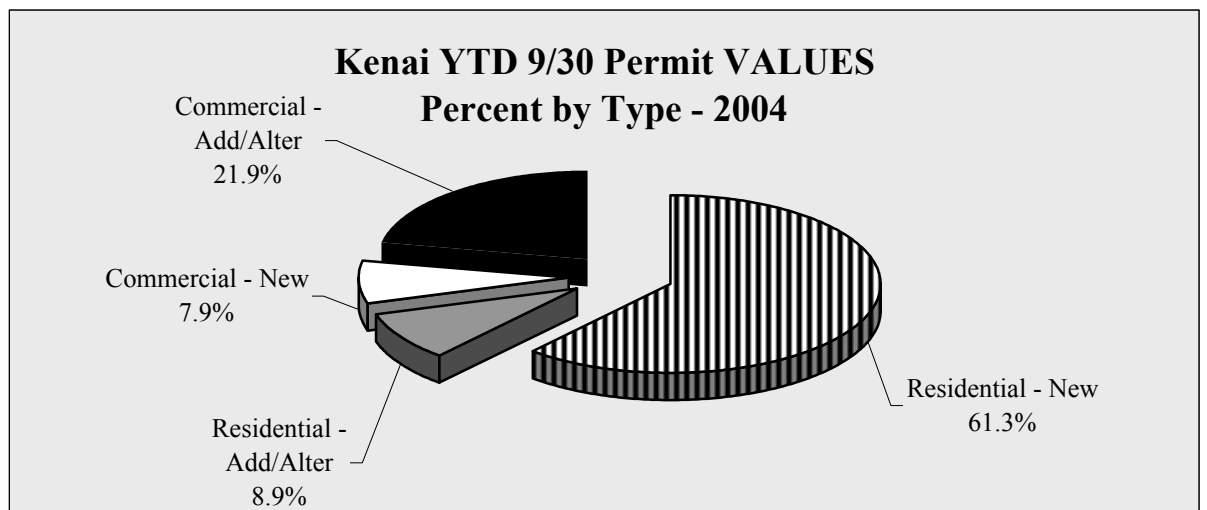


Chart 3.18

Kenai Construction Permitting

Kenai YTD 9/30 Permit VOLUME by Type - 1998-2004

	1998	1999	2000	2001	2002	2003	2004	Annual Change
Residential - New	42	19	23	28	39	16	16	0.0%
Residential - Add/Alter	28	28	38	26	41	39	21	-46.2%
Commercial - New	2	12	9	7	6	2	3	50.0%
Commercial - Add/Alter	7	21	10	15	15	36	25	-30.6%
TOTAL	79	80	80	76	101	93	65	-30.1%
Annual Change		1.3%	0.0%	-5.0%	32.9%	-7.9%	-30.1%	

Table 3.12

Kenai YTD 9/30 Permit VOLUME by Type - 1990-2004

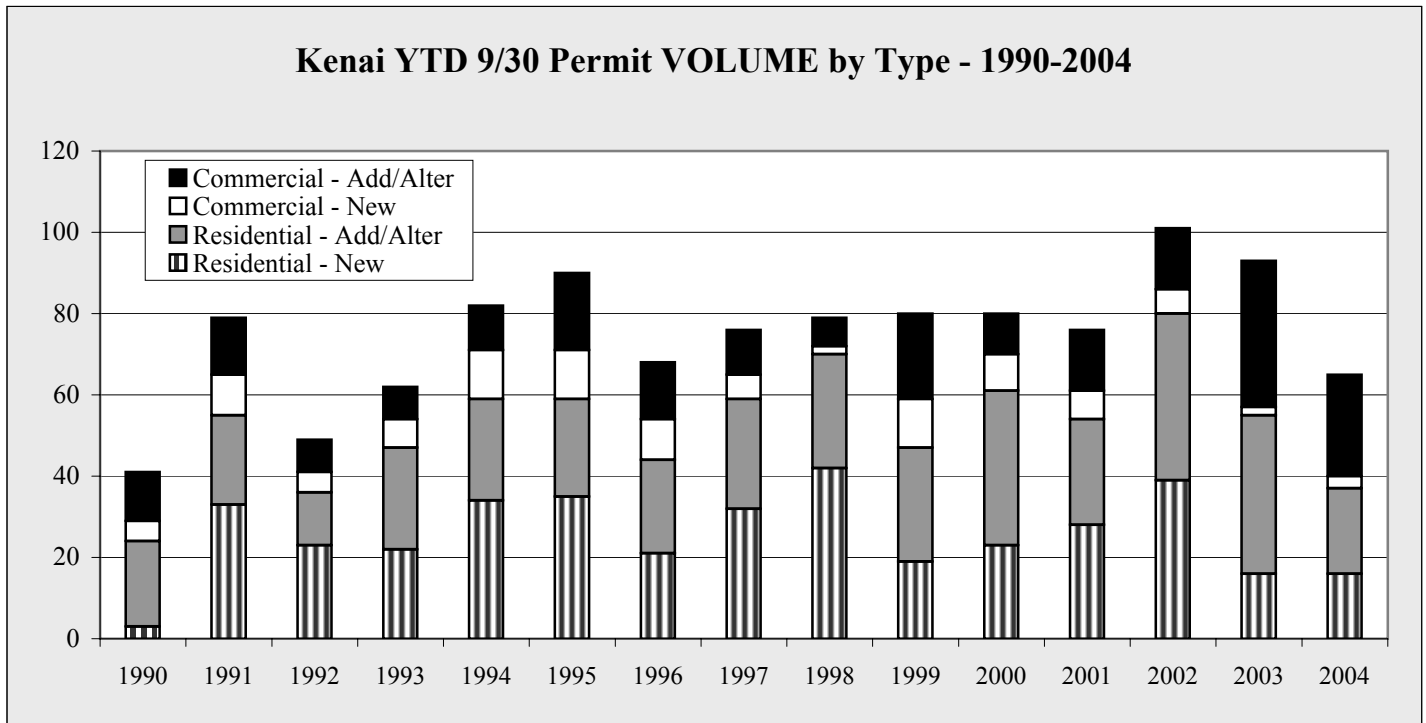


Chart 3.19

**Kenai YTD 9/30 Permit VOLUME
Percent by Type - 2004**

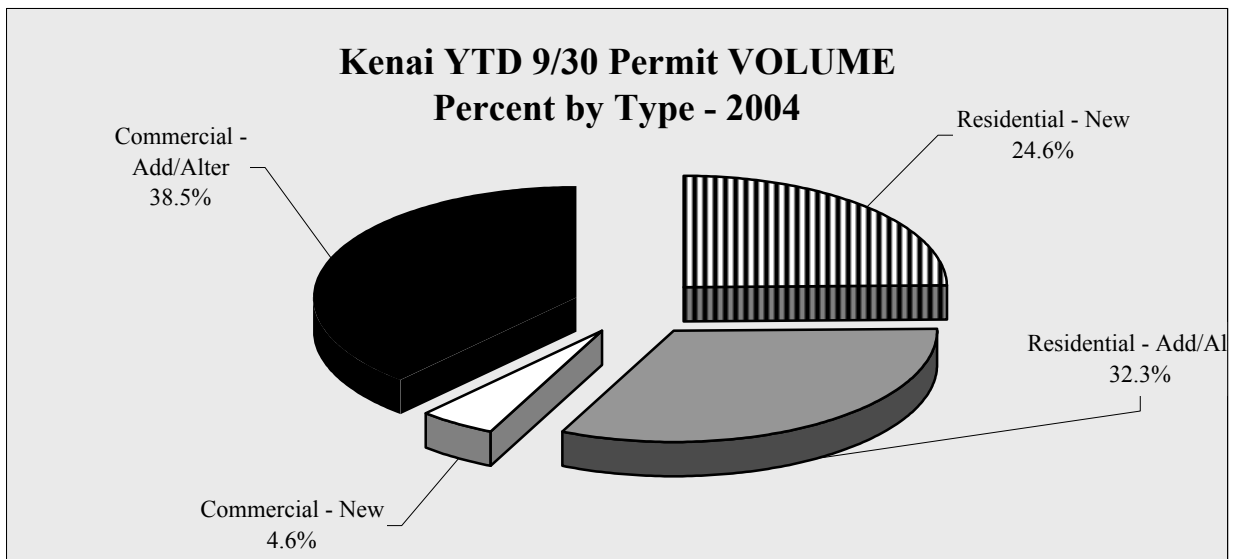


Chart 3.20

Kenai Construction Permitting

Kenai Annual Permit VALUES by Type by Quarter - 1997-2004 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
1997					
Residential - New	431,900	2,368,600	923,000	705,000	4,428,500
Residential - Add/Alter	45,000	329,800	181,000	69,200	625,000
Commercial - New	0	1,462,000	605,000	6,332,000	8,399,000
Commercial - Add/Alter	0	115,000	453,500	32,550	601,050
TOTAL	476,900	4,275,400	2,162,500	7,138,750	14,053,550
1998					
Residential - New	208,500	3,884,500	1,524,500	416,000	6,033,500
Residential - Add/Alter	68,500	495,500	122,900	43,800	730,700
Commercial - New	7,000	0	95,000	49,000	151,000
Commercial - Add/Alter	186,500	21,500	432,500	86,500	727,000
TOTAL	470,500	4,401,500	2,174,900	595,300	7,642,200
1999					
Residential - New	0	1,573,000	1,049,000	702,000	3,324,000
Residential - Add/Alter	122,000	187,600	267,000	221,400	798,000
Commercial - New	14,500	61,000	4,597,250	125,000	4,797,750
Commercial - Add/Alter	103,000	201,000	209,400	8,600	522,000
TOTAL	239,500	2,022,600	6,122,650	1,057,000	9,441,750
2000					
Residential - New	228,000	1,606,000	1,287,000	376,000	3,497,000
Residential - Add/Alter	7,000	439,000	387,000	55,400	888,400
Commercial - New	65,000	1,045,000	2,896,000	244,000	4,250,000
Commercial - Add/Alter	162,900	73,000	524,000	2,800	762,700
TOTAL	462,900	3,163,000	5,094,000	678,200	9,398,100
2001					
Residential - New	623,000	2,886,000	1,152,000	324,000	4,985,000
Residential - Add/Alter	161,500	228,300	217,500	67,800	675,100
Commercial - New	15,000	3,744,000	1,406,700	214,000	5,379,700
Commercial - Add/Alter	20,000	739,600	1,730,000	49,500	2,539,100
TOTAL	819,500	7,597,900	4,506,200	655,300	13,578,900
2002					
Residential - New	279,000	2,362,000	2,899,000	377,000	5,917,000
Residential - Add/Alter	28,000	323,100	302,400	70,000	723,500
Commercial - New	3,579,200	1,480,000	212,000	990,000	6,261,200
Commercial - Add/Alter	2,000	404,300	3,400,600	90,800	3,897,700
TOTAL	3,888,200	4,569,400	6,814,000	1,527,800	16,799,400
2003					
Residential - New	0	1,943,000	560,000	779,000	3,282,000
Residential - Add/Alter	15,000	515,200	168,850	183,000	882,050
Commercial - New	0	0	51,000	253,000	304,000
Commercial - Add/Alter	1,542,600	270,150	2,920,500	1,240,500	5,973,750
TOTAL	1,557,600	2,728,350	3,700,350	2,455,500	10,441,800
2004					
					Year to Date
Residential - New	300,000	1,079,000	1,197,500		2,576,500
Residential - Add/Alter	12,000	52,200	308,950		373,150
Commercial - New	0	81,000	250,000		331,000
Commercial - Add/Alter	0	685,200	235,300		920,500
TOTAL	312,000	1,897,400	1,991,750		4,201,150

Table 3.13

Kenai Construction Permitting

Kenai Annual Permit VOLUME by Type by Quarter - 1997-2004					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
1997					
Residential - New	4	21	7	4	36
Residential - Add/Alter	2	15	10	5	32
Commercial - New	0	5	1	1	7
Commercial - Add/Alter	0	1	10	3	14
TOTAL	6	42	28	13	89
1998					
Residential - New	2	27	13	3	45
Residential - Add/Alter	5	10	13	5	33
Commercial - New	1	0	1	2	4
Commercial - Add/Alter	2	2	3	8	15
TOTAL	10	39	30	18	97
1999					
Residential - New	0	12	7	7	26
Residential - Add/Alter	3	13	12	13	41
Commercial - New	1	1	10	1	13
Commercial - Add/Alter	3	7	11	1	22
TOTAL	7	33	40	22	102
2000					
Residential - New	1	11	11	3	26
Residential - Add/Alter	2	18	18	7	45
Commercial - New	1	4	4	2	11
Commercial - Add/Alter	4	3	3	1	11
TOTAL	8	36	36	13	93
2001					
Residential - New	4	16	8	2	30
Residential Add/Alter	5	13	8	5	31
Commercial - New	1	3	3	1	8
Commercial - Add/Alter	1	10	4	3	18
TOTAL	11	42	23	11	87
2002					
Residential - New	2	18	19	3	42
Residential Add/Alter	1	14	26	4	45
Commercial - New	1	3	2	3	9
Commercial - Add/Alter	1	2	12	10	25
TOTAL	5	37	59	20	121
2003					
Residential - New	0	13	3	6	22
Residential Add/Alter	1	16	22	5	44
Commercial - New	0	0	2	2	4
Commercial - Add/Alter	7	11	18	8	44
TOTAL	8	40	45	21	114
2004					Year to Date
Residential - New	3	5	8		16
Residential Add/Alter	1	8	12		21
Commercial - New	0	2	1		3
Commercial - Add/Alter	0	15	10		25
TOTAL	4	30	31		65

Table 3.14

Kenai Cost of Food

Cost of food data is collected by the University of Alaska, Fairbanks Cooperative Extension. Each quarter the Cooperative Extension surveys up to three grocers in communities throughout the state to determine the cost of food for one week. Specific guidelines are presented to the surveyors regarding item size and sale price for 104 items. Because separation of Kenai and Soldotna data would be meaningless, data presented relates to both communities.

KENAI/SOLDOTNA										
	Sept 1996	Sept 1997	Sept 1998	Sept 1999	Sept 2000	Sept 2001	Sept 2002	Sept 2003	Sept 2004	Annual Change
Sales Tax (in percent)	5.0	5.0	5.0	5.0	5.0	5.0	5.0	5.0	5.0	
Percent of Food Unavailable	0.0	0.0	0.0	0.0	1.0	1.0	1.0	0.0	0.0	
Child, 1 year	15.8	15.7	15.5	16.4	16.6	17.8	17.6	18.3	19.0	3.8%
Child, 2 years	0.0	0.0	0.0	0.0	0.0	17.8	17.6	18.3	18.8	2.7%
Children 3-5 years of age	17.3	17.2	17.0	18.0	18.3	19.6	19.4	20.0	20.8	4.1%
Children 6-8 years of age	22.9	22.8	22.6	23.9	24.3	26.0	25.9	26.7	27.8	4.0%
Children 9-11 years of age	26.0	25.9	25.7	27.1	27.6	29.5	29.4	30.2	31.4	4.0%
Males 12-14 years of age	29.4	29.2	29.0	30.6	31.3	33.4	33.2	34.1	35.5	4.1%
Males 15-19 years of age	30.3	30.2	29.9	31.5	32.2	34.4	34.2	35.1	36.4	3.8%
Males 20-50 years of age	29.9	29.9	29.8	31.3	32.1	34.3	34.1	35.0	36.5	4.2%
Males 51 and older	28.5	28.6	28.4	29.8	30.5	32.5	32.5	33.4	34.7	4.1%
Females 12-19 years of age	25.3	25.2	25.0	26.3	26.9	28.8	28.5	29.4	30.5	3.9%
Females 20-50 years of age	26.2	26.3	26.1	27.3	28.0	29.8	29.8	30.5	31.8	4.1%
Females 51 and older	25.4	25.4	25.2	26.6	27.2	29.0	28.9	29.6	30.9	4.3%
Family of 2, 20-50 years of age	61.7	61.8	61.5	64.4	66.1	70.5	70.3	72.1	75.1	4.1%
Family of 2, 51 years and older	59.3	59.5	59.0	62.0	63.4	67.6	67.5	69.3	72.2	4.2%
Family of 4, children 1-5 years	89.2	89.1	88.4	93.0	95.0	101.4	100.9	103.6	107.9	4.1%
Family of 4, children 6-11 years	105.0	104.9	104.1	109.6	112.0	119.6	119.1	122.4	127.4	4.1%
Electricity, 1000 kWh	111.0	111.0	120.7	119.3	113.2	122.1	126.2	113.8	121.4	6.6%
Gasoline, auto, 55 gal	72.6	75.9	76.2	78.7	93.8	93.8	87.5	103.7	115.5	11.4%
Lumber, 2X4X8'	4.0	3.5	3.3	3.5	3.3	3.5	3.3	3.4	3.5	3.5%
Propane, 100 lb. refill	38.2	39.5	38.7	34.9	41.8	0.0	43.4	48.1	51.9	7.9%
Sewer & Water, monthly	41.3	41.3	41.3							

Table 3.15

Kenai Cost of Food

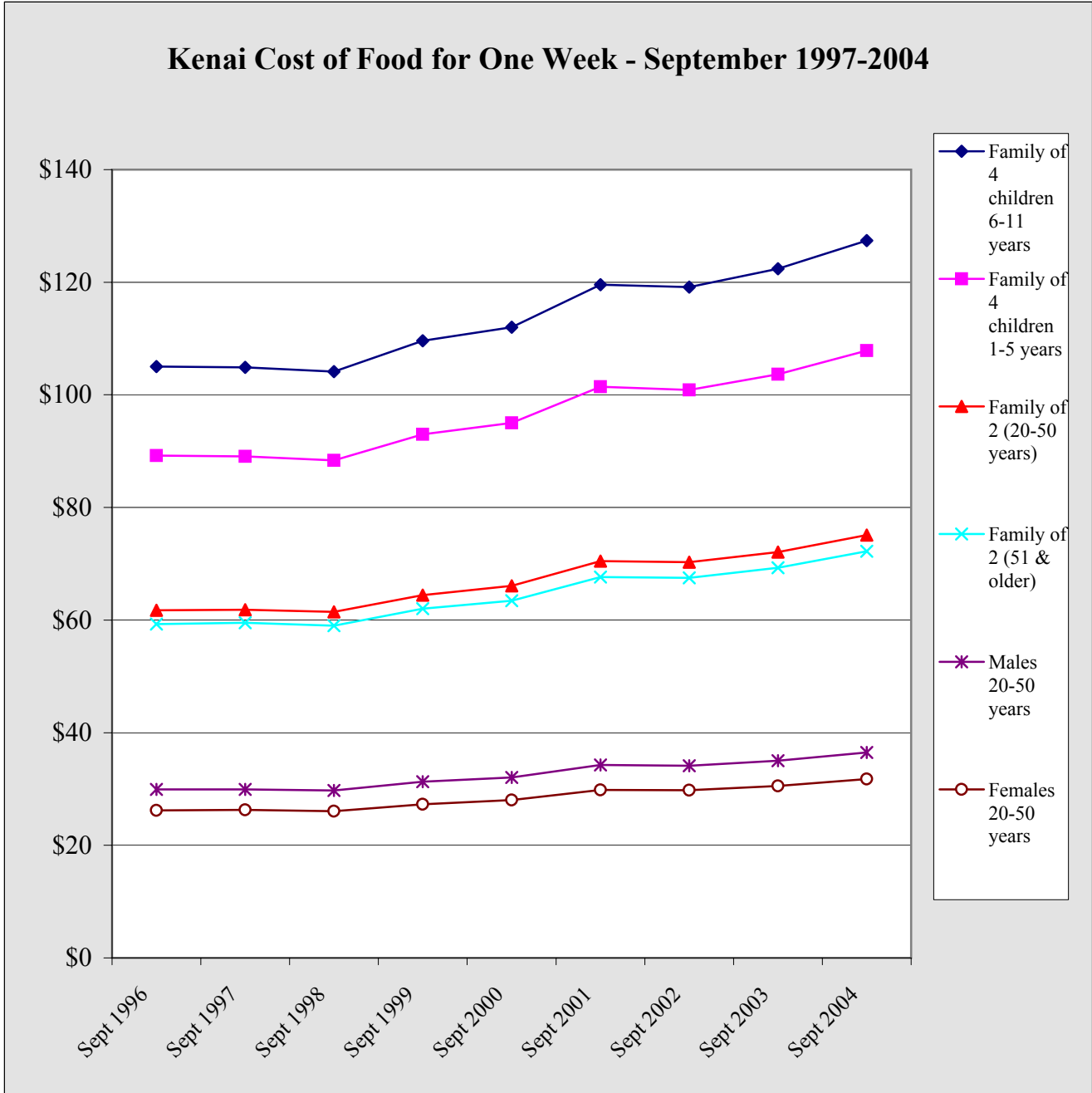


Chart 3.21

Seldovia Sales

Seldovia 3rd Quarter GROSS Sales by Industry - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
AFF	0	479	0	80	0	0	17,500	NA
Min	0	0	0	0	0	0	0	NA
Const	48,533	101,982	165,256	65,667	84,321	1,256,705	360,893	-71.3%
Manu	20,522	127,613	1,710	22,581	2,556	14,320	12,190	-14.9%
TCPU	235,148	167,976	169,243	167,386	137,154	137,236	168,520	22.8%
Whole	215,942	110,895	23,370	12,723	22,402	71,441	30,407	-57.4%
Retail	609,899	807,058	888,589	828,070	824,582	767,833	754,387	-1.8%
FIRE	28,346	24,267	8,573	458,280	220,225	91,073	12,432	-86.3%
Service	425,811	366,916	436,895	396,617	402,260	494,150	423,958	-14.2%
Total	1,584,201	1,707,186	1,693,636	1,951,404	1,693,500	2,832,758	1,780,287	-37.2%
Annual Change		7.8%	-0.8%	15.2%	-13.2%	67.3%	-37.2%	

Table 4.1

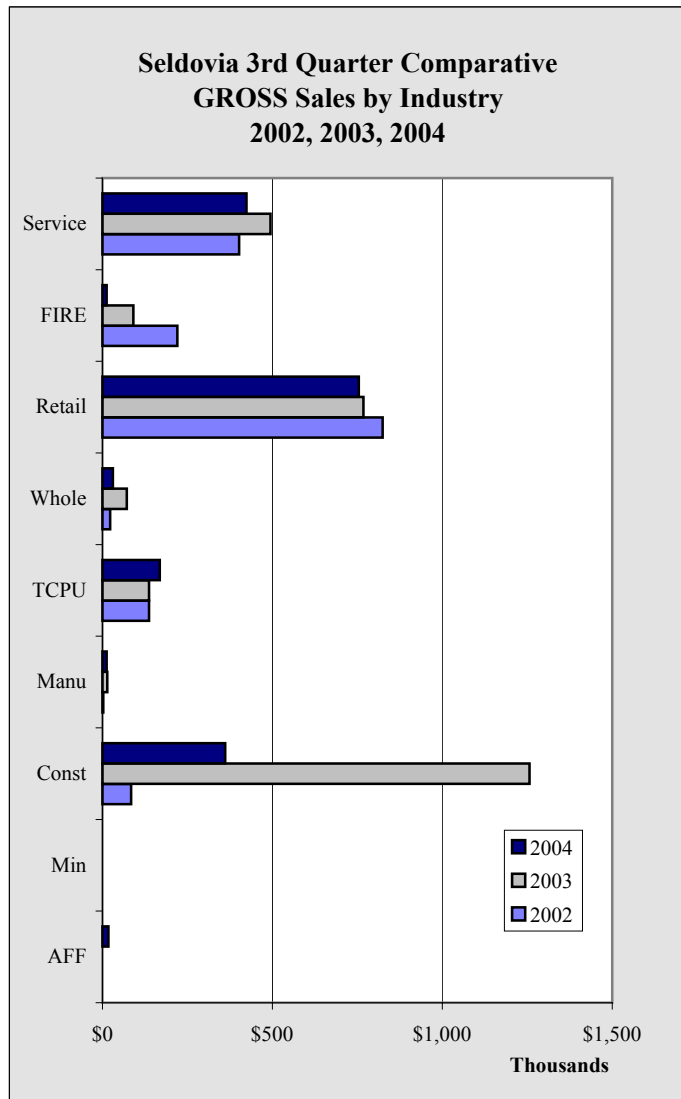


Chart 4.1

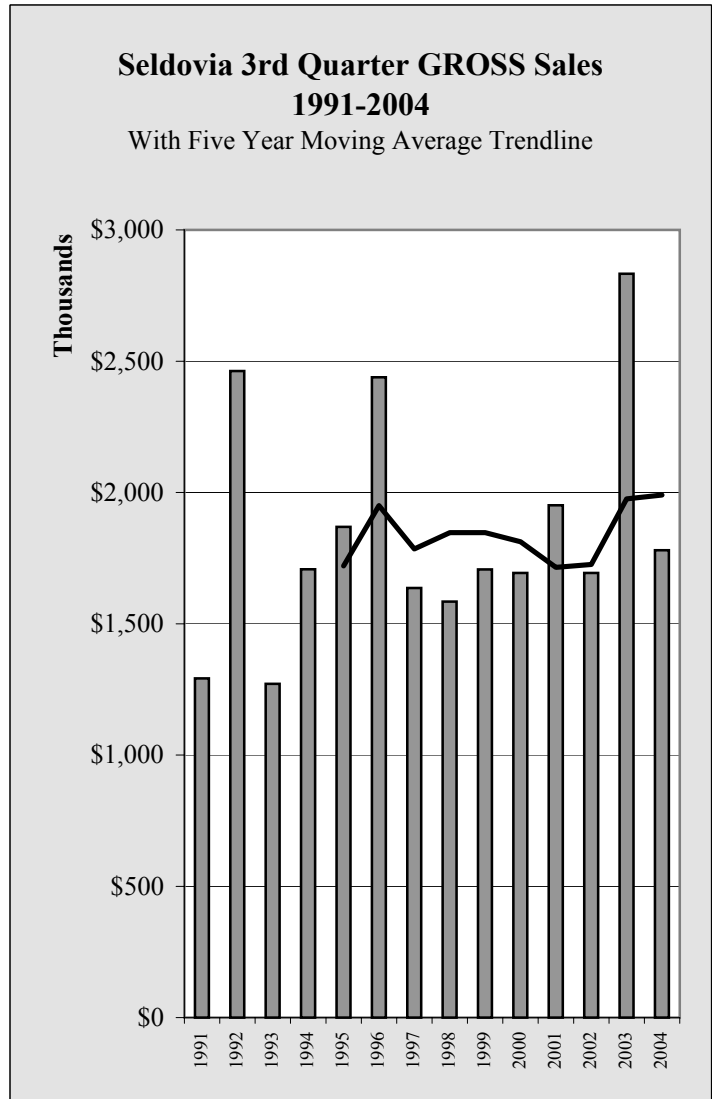


Chart 4.2

Seldovia Sales

Seldovia 3rd Quarter TAXABLE Sales by Industry - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
AFF	0	479	0	0	0	0	0	NA
Min	0	0	0	0	0	0	0	NA
Const	9,980	11,774	9,699	9,793	5,551	6,900	7,520	9.0%
Manu	3,533	2,534	508	2,047	655	6,036	4,464	-26.0%
TCPU	121,514	124,855	120,362	105,304	106,236	107,036	118,010	10.3%
Whole	151,001	2,468	403	1,416	651	640	131	-79.5%
Retail	576,343	660,500	758,922	744,668	754,759	693,503	693,297	0.0%
FIRE	21,776	19,232	4,157	10,190	7,535	7,783	9,302	19.5%
Service	366,880	322,785	347,057	327,957	316,602	318,421	325,176	2.1%
Total	1,251,027	1,144,627	1,241,108	1,201,375	1,191,989	1,140,319	1,157,900	1.5%
Annual Change		-8.5%	8.4%	-3.2%	-0.8%	-4.3%	1.5%	

Table 4.2

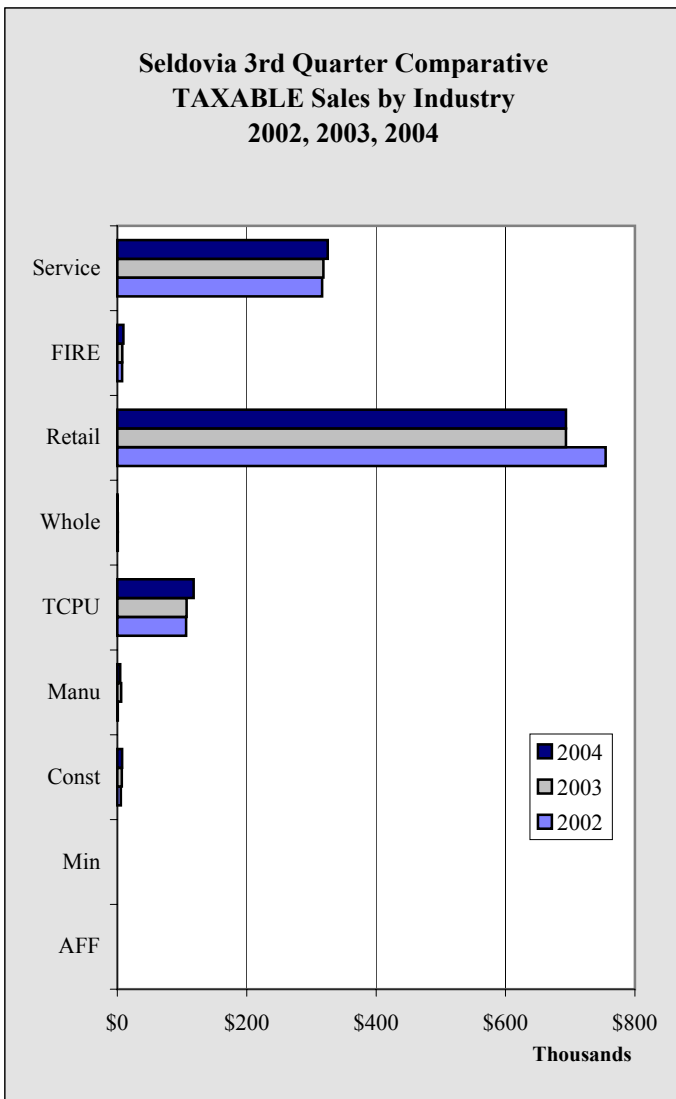


Chart 4.3

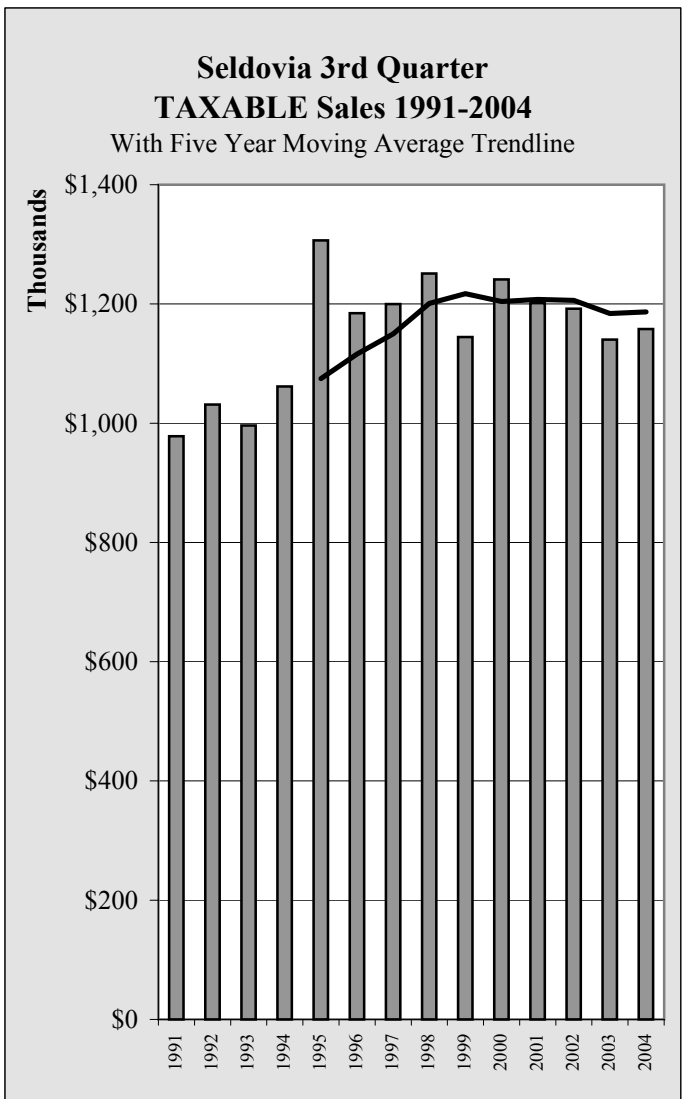


Chart 4.4

Seldovia Sales

Seldovia YTD 9/30 GROSS Sales by Industry - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
AFF	3,422	3,084	2,797	3,787	6,306	5,737	28,760	401.3%
Min	0	0	0	0	0	0	0	NA
Const	256,972	147,557	460,964	382,718	193,822	1,498,427	1,725,904	15.2%
Manu	44,713	139,507	12,083	40,000	10,171	41,491	22,174	-46.6%
TCPU	555,011	539,074	491,672	468,039	436,778	420,565	472,346	12.3%
Whole	694,648	448,070	62,787	51,899	33,202	98,119	70,794	-27.8%
Retail	1,366,524	1,846,820	2,448,774	2,130,744	1,999,819	2,021,674	1,997,518	-1.2%
FIRE	99,380	95,336	47,386	499,110	387,627	340,351	31,729	-90.7%
Service	830,368	783,984	844,765	737,534	792,085	881,017	2,152,913	144.4%
Total	3,851,038	4,003,432	4,371,228	4,313,831	3,859,810	5,307,381	6,502,138	22.5%
Annual Change		4.0%	9.2%	-1.3%	-10.5%	37.5%	22.5%	

Table 4.3

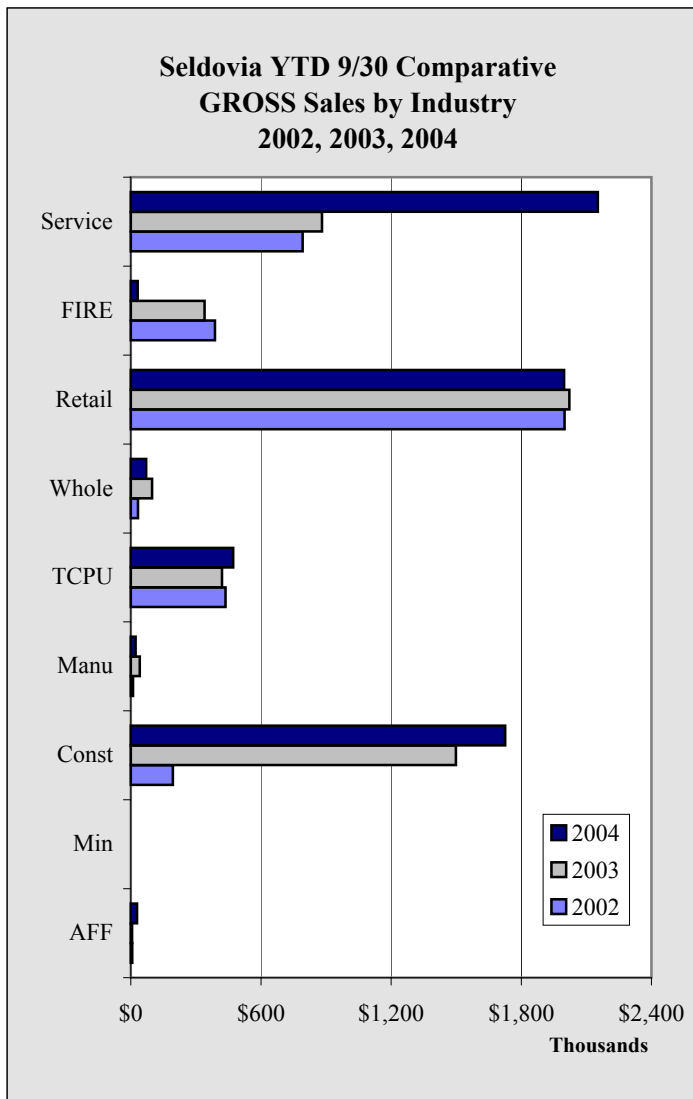


Chart 4.5

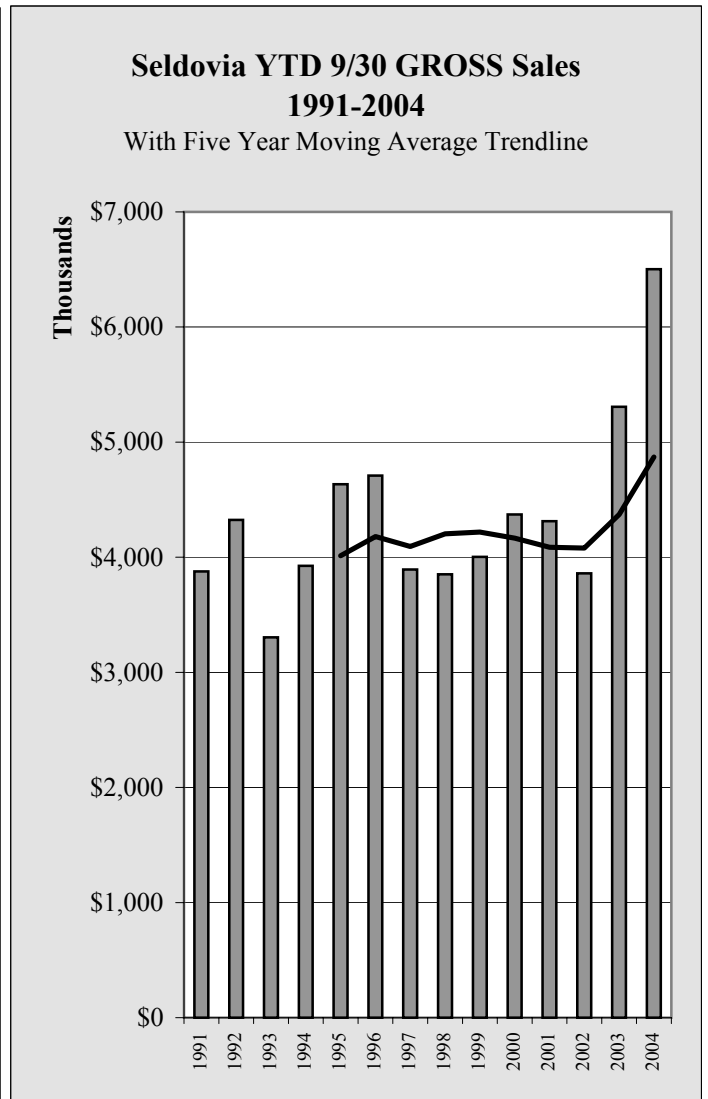


Chart 4.6

Seldovia Sales

Seldovia YTD 9/30 TAXABLE Sales by Industry - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
AFF	3,422	3,084	2,771	3,616	3,551	2,970	3,140	5.7%
Min	0	0	0	0	0	0	0	NA
Const	20,718	25,699	30,742	26,886	21,661	17,977	20,738	15.4%
Manu	8,992	6,090	3,084	4,344	3,655	8,153	7,248	-11.1%
TCPU	332,699	356,934	349,297	317,317	316,556	307,429	320,083	4.1%
Whole	398,216	103,017	3,633	2,971	945	1,111	298	-73.2%
Retail	1,278,360	1,479,499	1,760,300	1,784,174	1,712,524	1,729,410	1,698,898	-1.8%
FIRE	62,963	54,364	21,746	24,013	20,857	21,813	23,784	9.0%
Service	676,266	601,340	656,883	567,953	584,694	613,392	590,026	-3.8%
Total	2,781,636	2,630,027	2,828,456	2,731,274	2,664,443	2,702,255	2,664,215	-1.4%
Annual Change		-5.5%	7.5%	-3.4%	-2.4%	1.4%	-1.4%	

Table 4.4

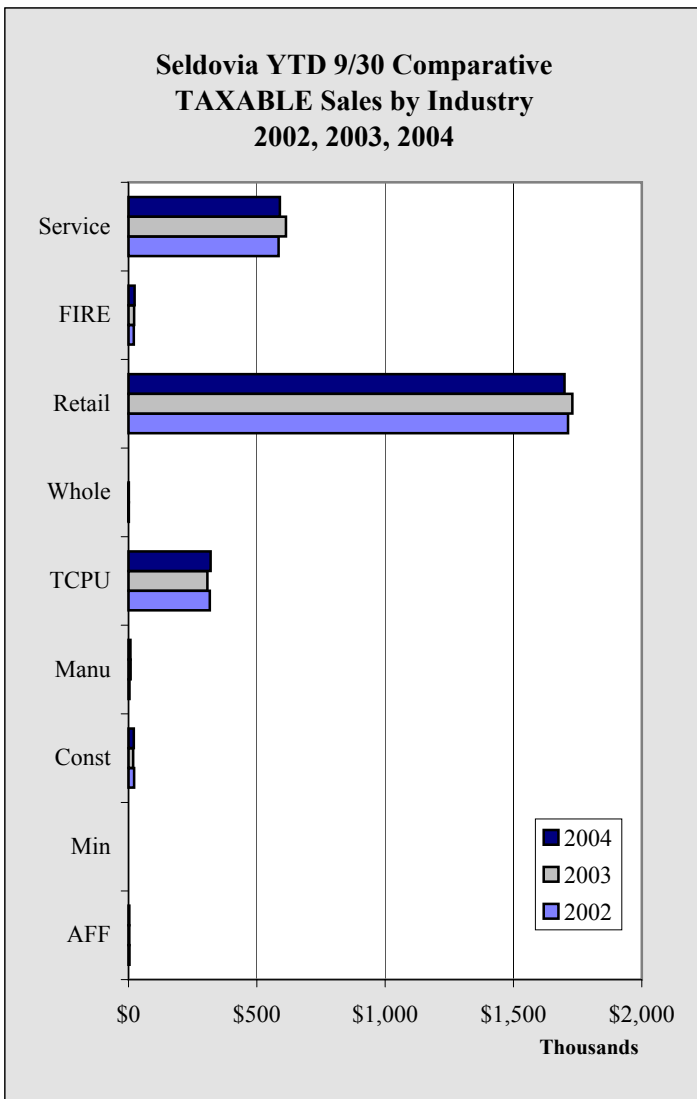


Chart 4.7

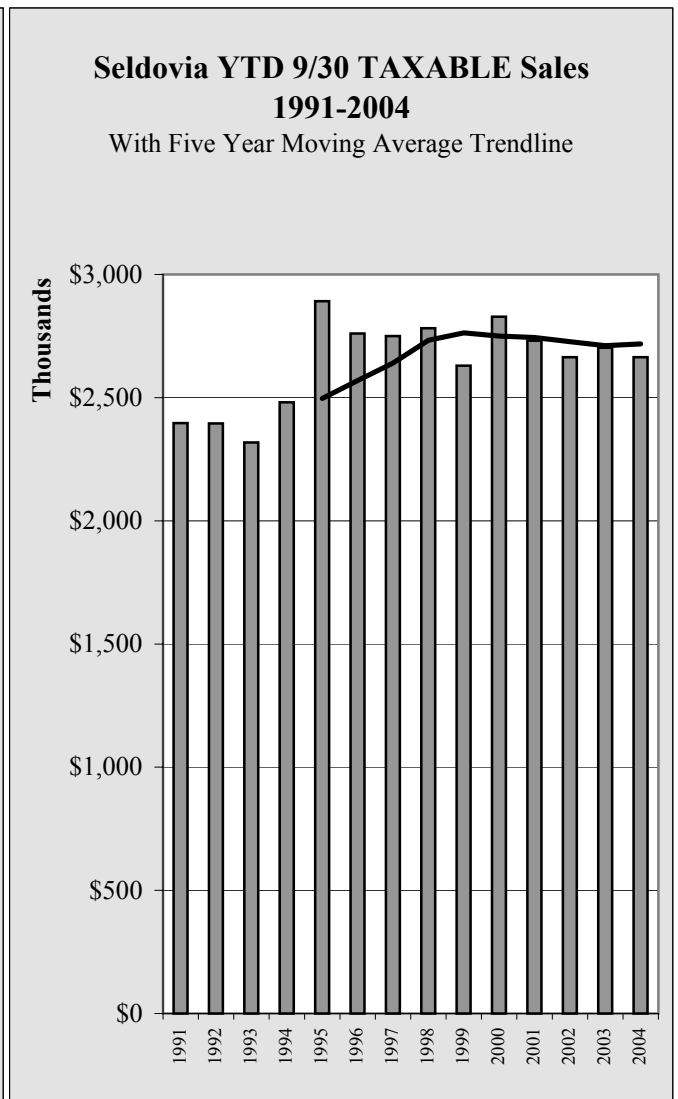


Chart 4.8

Seldovia Sales

Seldovia Annual GROSS Sales by Industry - 1997-2003 - in \$								
	1997	1998	1999	2000	2001	2002	2003	Annual Change
AFF	2,554	3,422	3,084	2,797	3,787	6,306	5,737	-9.0%
Min	0	0	0	0	0	0	0	NA
Const	302,722	302,999	200,475	567,881	427,249	233,790	2,235,069	856.0%
Manu	16,468	53,202	142,303	22,483	40,983	41,694	44,136	5.9%
TCPU	652,000	724,009	702,895	642,067	615,305	589,101	609,377	3.4%
Whole	938,201	886,557	466,249	74,511	58,140	40,755	143,974	253.3%
Retail	1,682,862	1,698,659	2,359,533	2,969,768	2,686,700	2,525,108	2,561,305	1.4%
FIRE	311,648	134,421	111,959	62,750	509,244	443,797	590,854	33.1%
Service	866,800	920,470	858,272	925,068	884,899	935,363	1,065,108	13.9%
Total	4,773,255	4,723,739	4,844,770	5,267,325	5,226,307	4,815,914	7,255,560	50.7%
Annual Change		-1.0%	2.6%	8.7%	-0.8%	-7.9%	50.7%	

Table 4.5

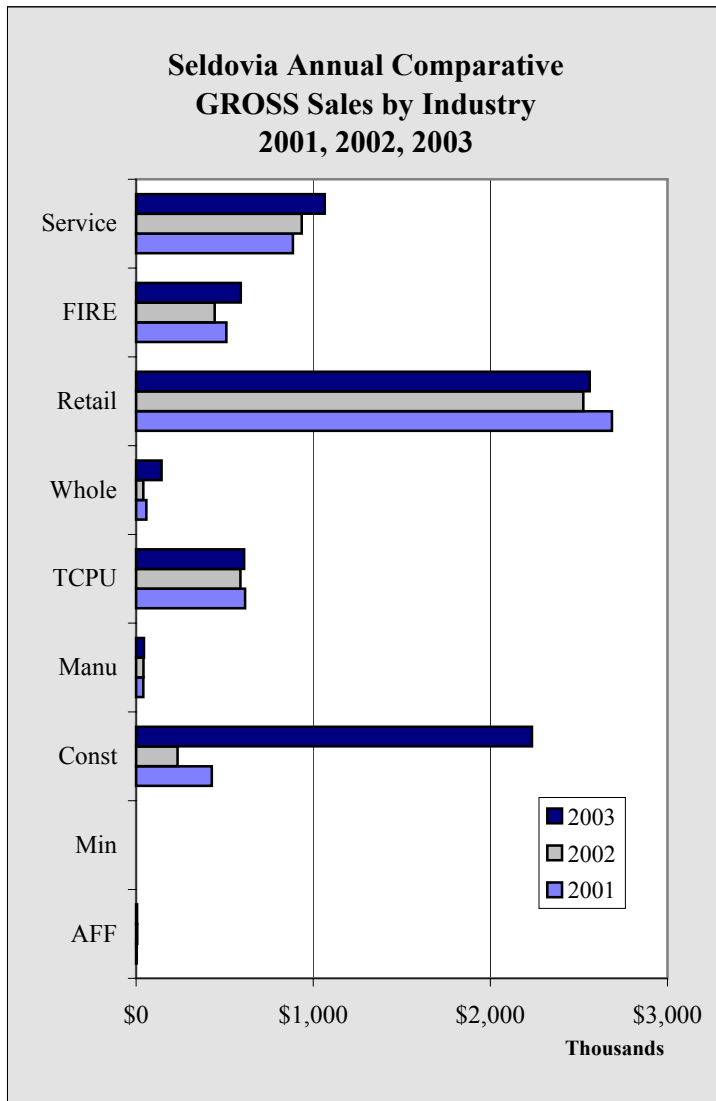


Chart 4.9

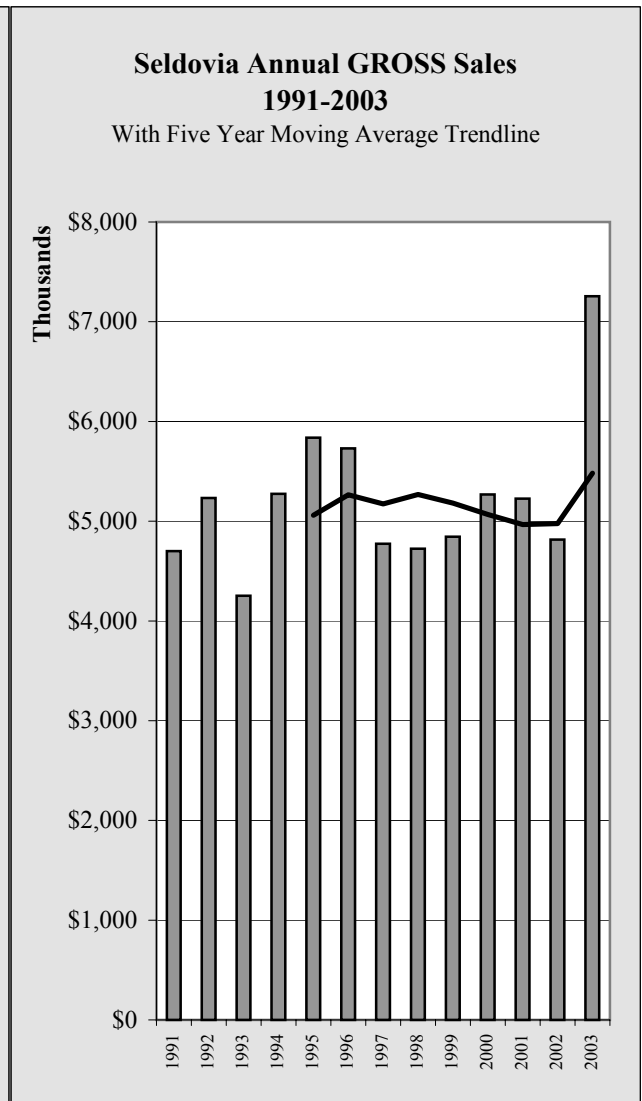


Chart 4.10

Seldovia Sales

Seldovia Annual TAXABLE Sales by Industry - 1997-2003 - in \$								
	1997	1998	1999	2000	2001	2002	2003	Annual Change
AFF	2,554	3,422	3,084	2,771	3,616	3,551	2,970	-16.4%
Min	0	0	0	0	0	0	0	NA
Const	30,281	32,244	37,757	41,098	34,175	22,683	26,848	18.4%
Manu	9,151	16,711	7,035	4,892	4,818	6,509	9,098	39.8%
TCPU	421,749	438,292	473,005	455,499	410,584	427,667	450,291	5.3%
Whole	541,607	510,369	106,422	4,692	4,069	945	1,649	74.5%
Retail	1,593,073	1,577,816	1,877,036	2,165,560	2,202,868	2,118,927	2,155,556	1.7%
FIRE	73,103	83,118	65,347	28,771	31,657	24,937	29,796	19.5%
Service	664,505	736,321	659,563	714,840	644,328	667,170	700,736	5.0%
Total	3,336,023	3,398,293	3,229,249	3,418,123	3,336,115	3,272,389	3,376,944	3.2%
Annual Change		1.9%	-5.0%	5.8%	-2.4%	-1.9%	3.2%	

Table 4.6

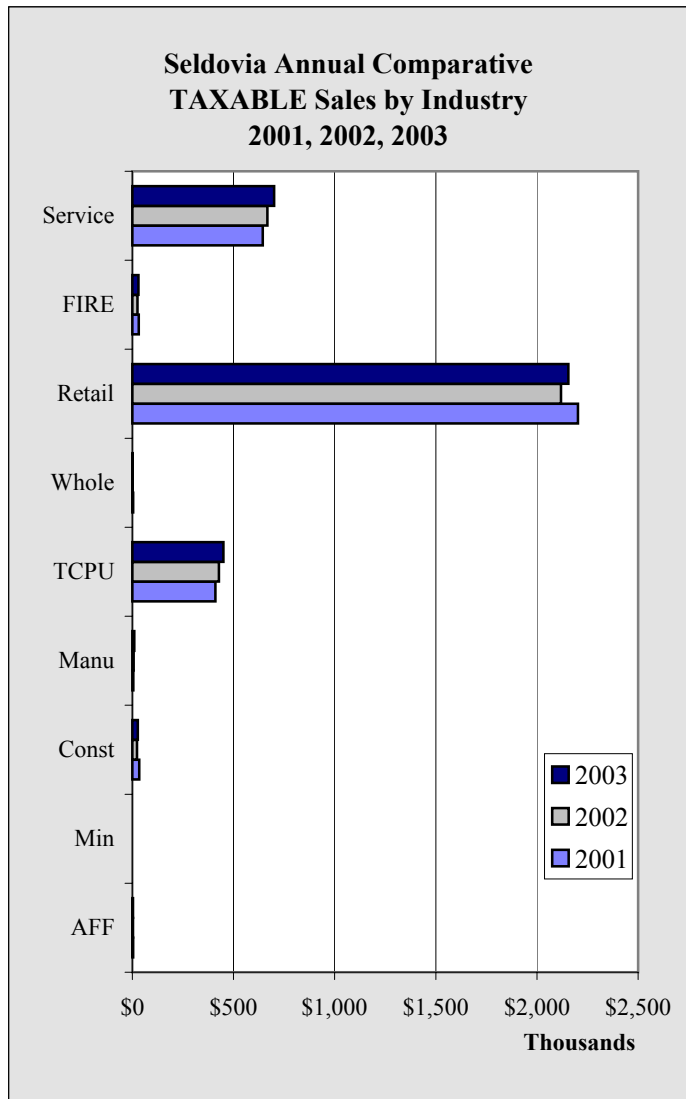


Chart 4.11

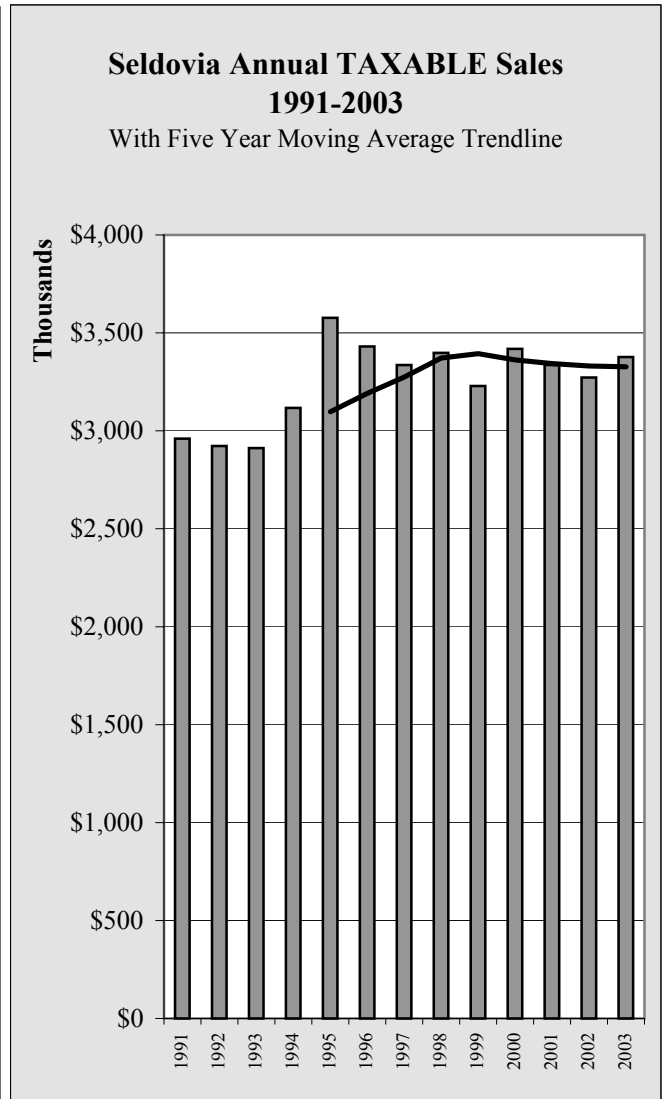


Chart 4.12

Seldovia Sales

Seldovia GROSS Sales by Industry by Quarter - 2000-2004 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2000					
AFF	0	2,797	0	0	2,797
Const	46,844	248,864	165,256	106,917	567,881
Manu	3,729	6,644	1,710	10,400	22,483
TCPU	159,367	163,062	169,243	150,395	642,067
Whole	16,761	22,656	23,370	11,724	74,511
Retail	807,661	752,524	888,589	520,994	2,969,768
FIRE	14,063	24,750	8,573	15,364	62,750
Service	102,267	305,603	436,895	80,303	925,068
Total	1,150,692	1,526,900	1,693,636	896,097	5,267,325
2001					
AFF	0	3,707	80	0	3,787
Const	30,023	287,028	65,667	44,531	427,249
Manu	2,989	14,430	22,581	983	40,983
TCPU	162,024	138,629	167,386	147,266	615,305
Whole	25,686	13,490	12,723	6,241	58,140
Retail	553,396	749,278	828,070	555,956	2,686,700
FIRE	23,824	17,006	458,280	10,134	509,244
Service	100,869	240,048	396,617	147,365	884,899
Total	898,811	1,463,616	1,951,404	912,476	5,226,307
2002					
AFF	0	6,306	0	0	6,306
Const	66,782	42,719	84,321	39,968	233,790
Manu	1,704	5,911	2,556	31,523	41,694
TCPU	163,245	136,379	137,154	152,323	589,101
Whole	3,760	7,040	22,402	7,553	40,755
Retail	485,479	689,758	824,582	525,289	2,525,108
FIRE	158,668	8,734	220,225	56,170	443,797
Service	132,074	257,751	402,260	143,278	935,363
Total	1,011,712	1,154,598	1,693,500	956,104	4,815,914
2003					
AFF	0	5,737	0	0	5,737
Min	0	0	0	0	0
Const	27,947	213,775	1,256,705	736,642	2,235,069
Manu	1,845	25,326	14,320	2,645	44,136
TCPU	147,749	135,580	137,236	188,812	609,377
Whole	9,201	17,477	71,441	45,855	143,974
Retail	543,511	710,330	767,833	539,631	2,561,305
FIRE	7,090	242,188	91,073	250,503	590,854
Service	108,853	278,014	494,150	184,091	1,065,108
Total	846,196	1,628,427	2,832,758	1,948,179	7,255,560
2004					
					Year to Date
AFF	0	11,260	17,500		28,760
Min	0	0	0		0
Const	601,376	763,635	360,893		1,725,904
Manu	1,249	8,735	12,190		22,174
TCPU	151,748	152,078	168,520		472,346
Whole	14,150	26,237	30,407		70,794
Retail	521,615	721,516	754,387		1,997,518
FIRE	9,127	10,170	12,432		31,729
Service	1,000,312	728,643	423,958		2,152,913
Total	2,299,577	2,422,274	1,780,287		6,502,138

Table 4.7

Seldovia Sales

Seldovia TAXABLE Sales by Industry by Quarter - 2000-2004 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2000					
AFF	0	2,771	0	0	2,771
Const	9,989	11,054	9,699	10,356	41,098
Manu	1,709	867	508	1,808	4,892
TCPU	110,305	118,630	120,362	106,202	455,499
Whole	1,003	2,227	403	1,059	4,692
Retail	369,861	631,517	758,922	405,260	2,165,560
FIRE	8,593	8,996	4,157	7,025	28,771
Service	67,633	242,193	347,057	57,957	714,840
Total	569,093	1,018,255	1,241,108	589,667	3,418,123
2001					
AFF	0	3,616	0	0	3,616
Const	7,595	9,498	9,793	7,289	34,175
Manu	1,054	1,243	2,047	474	4,818
TCPU	117,188	94,825	105,304	93,267	410,584
Whole	250	1,305	1,416	1,098	4,069
Retail	392,049	647,457	744,668	418,694	2,202,868
FIRE	6,389	7,434	10,190	7,644	31,657
Service	59,030	180,966	327,957	76,375	644,328
Total	583,555	946,344	1,201,375	604,841	3,336,115
2002					
AFF	0	3,551	0	0	3,551
Const	6,980	9,130	5,551	1,022	22,683
Manu	1,194	1,806	655	2,854	6,509
TCPU	115,021	95,299	106,236	111,111	427,667
Whole	159	135	651	0	945
Retail	367,416	590,349	754,759	406,403	2,118,927
FIRE	7,178	6,144	7,535	4,080	24,937
Service	75,676	192,416	316,602	82,476	667,170
Total	573,624	898,830	1,191,989	607,946	3,272,389
2003					
AFF	0	2,970	0	0	2,970
Min	0	0	0	0	0
Const	1,131	9,946	6,900	8,871	26,848
Manu	368	1,749	6,036	945	9,098
TCPU	103,692	96,701	107,036	142,862	450,291
Whole	150	321	640	538	1,649
Retail	415,056	620,851	693,503	426,146	2,155,556
FIRE	4,600	9,430	7,783	7,983	29,796
Service	73,973	220,998	318,421	87,344	700,736
Total	598,970	962,966	1,140,319	674,689	3,376,944
2004					
					Year to Date
AFF	0	3,140	0		3,140
Min	0	0	0		0
Const	5,160	8,058	7,520		20,738
Manu	649	2,135	4,464		7,248
TCPU	96,989	105,084	118,010		320,083
Whole	30	137	131		298
Retail	392,241	613,360	693,297		1,698,898
FIRE	5,942	8,540	9,302		23,784
Service	65,715	199,135	325,176		590,026
Total	566,726	939,589	1,157,900		2,664,215

Table 4.8

Seldovia Construction Permitting

Seldovia 3rd Quarter Permit Values by Type - 1998-2004 - in \$							
	1998	1999	2000	2001	2002	2003	2004
Residential - New	0	55,000	19,000	10,000	308,000	150,000	0
Residential - Add/Alter	0	14,500	35,400	5,525	10,500	0	0
Commercial - New	0	12,000	0	0	0	1,685,000	0
Commercial - Add/Alter	0	6,000	3,500	0	0	0	0
TOTAL	0	87,500	57,900	15,525	318,500	1,835,000	0
Annual Change			-33.8%	-73.2%	1951.5%	476.1%	

Table 4.9

Seldovia 3rd Quarter Permit Volume by Type - 1998-2004							
	1998	1999	2000	2001	2002	2003	2004
Residential - New	0	1	2	1	2	1	0
Residential - Add/Alter	0	4	3	4	2	0	0
Commercial - New	0	1	0	0	0	3	0
Commercial - Add/Alter	0	1	1	0	0	1	0
TOTAL	0	7	6	5	4	5	0
Annual Change		NA	-14.3%	-16.7%	-20.0%	25.0%	NA

Table 4.10

Seldovia YTD 9/30 Permit Values by Type - 1998-2004 - in \$							
	1998	1999	2000	2001	2002	2003	2004
Residential - New	0	160,000	45,000	35,000	308,000	150,000	170,000
Residential - Add/Alter	0	31,000	55,700	5,525	28,500	31,000	6,200
Commercial - New	0	264,000	0	0	0	1,685,000	0
Commercial - Add/Alter	0	6,000	3,500	10,000	0	0	0
TOTAL	0	461,000	104,200	50,525	336,500	1,866,000	176,200
Annual Change			-77.4%	-51.5%	566.0%	454.5%	-90.6%

Table 4.11

Seldovia YTD 9/30 Permit Volume by Type - 1998-2004							
	1998	1999	2000	2001	2002	2003	2004
Residential - New	0	3	6	2	2	1	2
Residential - Add/Alter	0	8	5	4	5	3	2
Commercial - New	0	5	0	0	0	3	0
Commercial - Add/Alter	0	1	1	1	0	1	0
TOTAL	0	17	12	7	7	8	4
Annual Change		NA	-29.4%	-41.7%	0.0%	14.3%	-50.0%

Table 4.12

Seldovia Construction Permitting

Seldovia Annual Permit Values by Type by Quarter - 1997-2004 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
1997					
Residential - New	0	25,000	60,000	250,000	335,000
Residential - Add/Alter	0	0	15,000	44,900	59,900
Commercial - New	0	0	38,000	0	38,000
Commercial - Add/Alter	0	0	0	0	0
TOTAL	0	25,000	113,000	294,900	432,900
1998					
Residential - New	0	0	0	0	0
Residential - Add/Alter	0	0	0	0	0
Commercial - New	0	0	0	0	0
Commercial - Add/Alter	0	0	0	0	0
TOTAL	0	0	0	0	0
1999					
Residential - New	0	105,000	55,000	0	160,000
Residential - Add/Alter	0	16,500	14,500	5,000	36,000
Commercial - New	8,000	244,000	12,000	0	264,000
Commercial - Add/Alter	0	0	6,000	13,000	19,000
TOTAL	8,000	365,500	87,500	18,000	479,000
2000					
Residential - New	18,000	8,000	19,000	0	45,000
Residential - Add/Alter	6,000	14,300	35,400	5,000	60,700
Commercial - New	0	0	0	0	0
Commercial - Add/Alter	0	0	3,500	0	3,500
TOTAL	24,000	22,300	57,900	5,000	109,200
2001					
Residential - New	0	25,000	10,000	0	35,000
Residential - Add/Alter	0	0	5,525	5,000	10,525
Commercial - New	0	0	0	0	0
Commercial - Add/Alter	10,000	0	0	10,000	20,000
TOTAL	10,000	25,000	15,525	15,000	65,525
2002					
Residential - New	0	0	308,000	0	308,000
Residential - Add/Alter	10,000	8,000	10,500	20,000	48,500
Commercial - New	0	0	0	0	0
Commercial - Add/Alter	0	0	0	0	0
TOTAL	10,000	8,000	318,500	20,000	356,500
2003					
Residential - New	0	0	150,000	26,000	176,000
Residential - Add/Alter	31,000	0	0	3,000	34,000
Commercial - New	0	0	1,685,000	7,500	1,692,500
Commercial - Add/Alter	0	0	0	0	0
TOTAL	31,000	0	1,835,000	36,500	1,902,500
2004					
					Year to Date
Residential - New	20,000	150,000	0		170,000
Residential - Add/Alter	0	6,200	0		6,200
Commercial - New	0	0	0		0
Commercial - Add/Alter	0	0	0		0
TOTAL	20,000	156,200	0		176,200

Table 4.13

Seldovia Construction Permitting

Seldovia Annual Permit Volume by Type by Quarter - 1997-2004 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
1997					
Residential - New	0	1	1	4	6
Residential - Add/Alter	0	0	1	6	7
Commercial - New	0	0	1	0	1
Commercial - Add/Alter	0	0	0	0	0
TOTAL	0	1	3	10	14
1998					
Residential - New	0	0	0	0	0
Residential - Add/Alter	0	0	0	0	0
Commercial - New	0	0	0	0	0
Commercial - Add/Alter	0	0	0	0	0
TOTAL	0	0	0	0	0
1999					
Residential - New	0	2	1	0	3
Residential - Add/Alter	0	4	4	1	9
Commercial - New	1	3	1	0	5
Commercial - Add/Alter	0	0	1	2	3
TOTAL	1	9	7	3	20
2000					
Residential - New	2	2	2	0	6
Residential - Add/Alter	1	1	3	1	6
Commercial - New	0	0	0	0	0
Commercial - Add/Alter	0	0	1	0	1
TOTAL	3	3	6	1	13
2001					
Residential - New	0	1	1	0	2
Residential Add/Alter	0	0	4	1	5
Commercial - New	0	0	0	0	0
Commercial - Add/Alter	1	0	0	1	2
TOTAL	1	1	5	2	9
2002					
Residential - New	0	0	2	0	2
Residential Add/Alter	1	2	2	1	6
Commercial - New	0	0	0	0	0
Commercial - Add/Alter	0	0	0	0	0
TOTAL	1	2	4	1	8
2003					
Residential - New	0	0	1	2	3
Residential Add/Alter	3	0	0	1	4
Commercial - New	0	0	3	1	4
Commercial - Add/Alter	0	0	1	0	1
TOTAL	3	0	5	4	12
2004					
	Year to Date				
Residential - New	1	1	0		2
Residential Add/Alter	0	2	0		2
Commercial - New	0	0	0		0
Commercial - Add/Alter	0	0	0		0
TOTAL	1	3	0		4

Table 4.14

Seldovia Construction Permitting

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Seward Sales

Seward 3rd Quarter GROSS Sales by Industry - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
AFF	121,700	128,618	333,788	181,243	99,235	233,386	248,373	6.4%
Min	82,393	93,274	117,514	129,526	133,354	49,094	89,202	81.7%
Const	4,373,537	2,774,781	3,770,097	7,349,494	2,214,673	9,666,976	6,785,893	-29.8%
Manu	937,605	1,283,794	4,015,318	4,172,900	3,854,201	2,466,178	3,472,567	40.8%
TCPU	4,977,332	4,506,935	5,766,771	4,716,280	5,193,908	5,201,510	3,371,419	-35.2%
Whole	2,602,464	530,048	672,386	816,708	755,749	888,555	1,199,749	35.0%
Retail	18,076,304	19,646,603	20,890,672	20,218,997	21,042,392	21,286,157	24,059,747	13.0%
FIRE	2,116,795	3,276,936	2,015,451	2,602,544	2,473,329	2,068,760	2,485,667	20.2%
Service	17,191,933	18,268,656	19,678,082	22,684,750	20,938,726	19,836,458	21,030,838	6.0%
Total	50,480,063	50,509,645	57,260,079	62,872,442	56,705,567	61,697,074	62,743,455	1.7%
Annual Change		0.1%	13.4%	9.8%	-9.8%	8.8%	1.7%	

Table 5.1

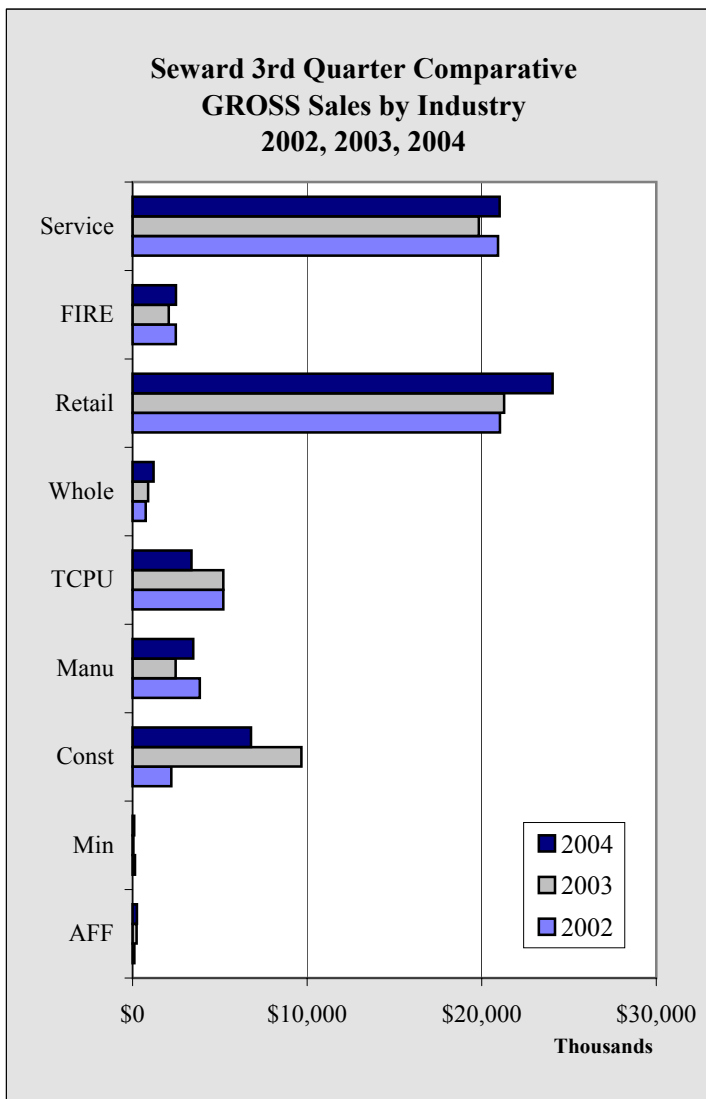


Chart 5.1

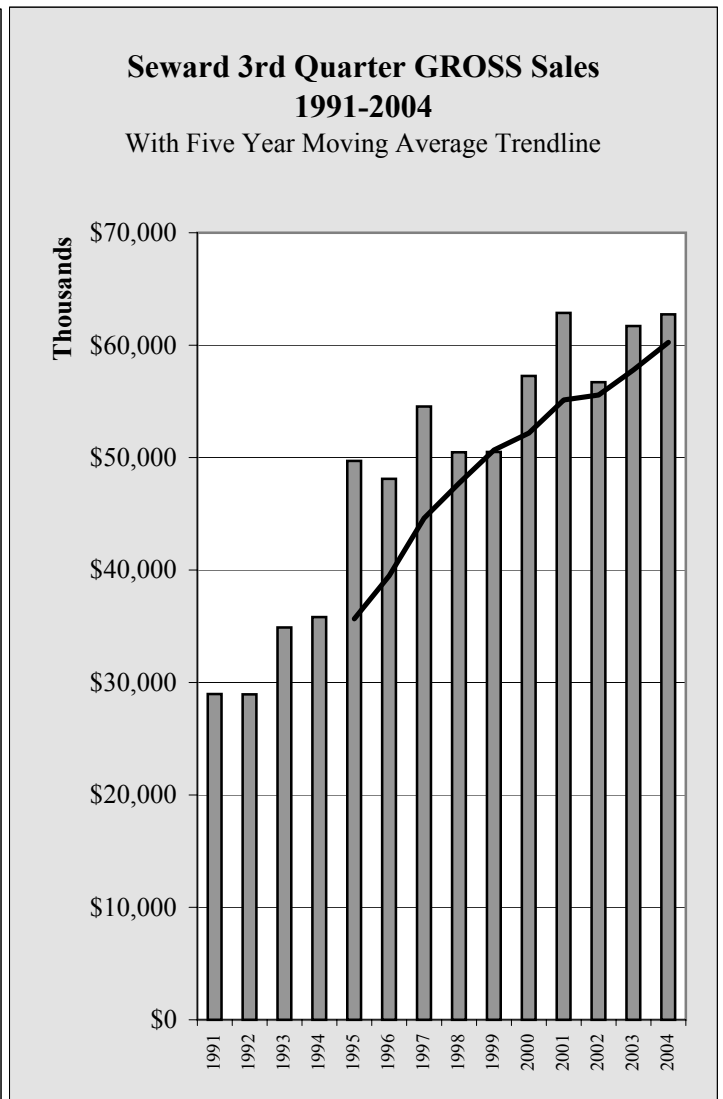


Chart 5.2

Seward Sales

Seward 3rd Quarter TAXABLE Sales by Industry - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
AFF	50,133	42,899	134,031	81,902	39,602	116,949	129,744	10.9%
Min	0	0	0	0	0	1,701	0	NA
Const	200,997	199,459	169,538	146,352	154,933	174,932	183,691	5.0%
Manu	117,924	144,972	152,889	402,392	451,494	183,847	147,523	-19.8%
TCPU	1,327,330	1,349,676	1,431,528	885,756	991,036	941,349	824,948	-12.4%
Whole	46,970	35,588	44,574	53,518	39,460	49,420	34,753	-29.7%
Retail	13,899,597	14,825,711	15,521,607	16,023,761	16,466,497	16,898,663	18,122,788	7.2%
FIRE	456,972	484,514	439,963	481,279	593,326	530,822	537,385	1.2%
Service	13,491,475	14,706,249	15,009,343	15,515,763	15,601,212	15,812,543	16,506,493	4.4%
Total	29,591,398	31,789,068	32,903,473	33,590,723	34,337,560	34,710,226	36,487,325	5.1%
Annual Change		7.4%	3.5%	2.1%	2.2%	1.1%	5.1%	

Table 5.2

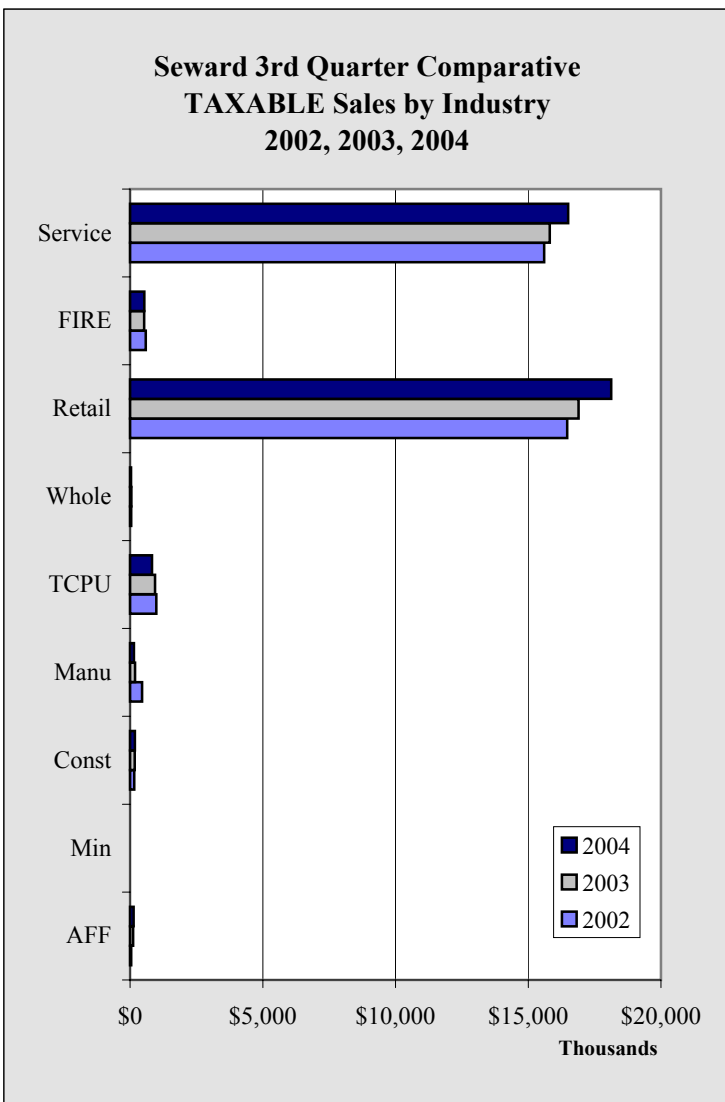


Chart 5.3

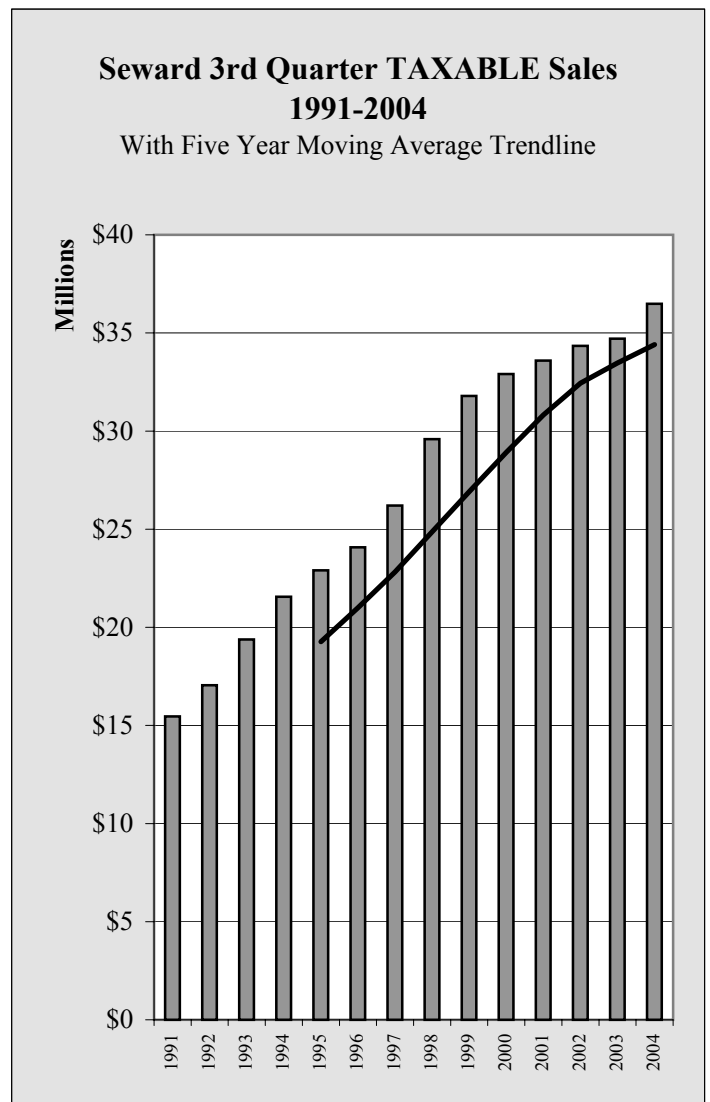


Chart 5.4

Seward Sales

Seward YTD 9/30 GROSS Sales by Industry - 1998-2004 - in \$							
	1998	1999	2000	2001	2002	2003	2004
AFF	382,377	382,635	648,958	379,591	273,353	449,653	573,949
Min	198,606	265,954	364,418	298,818	313,456	166,604	192,987
Const	12,798,158	10,277,599	8,857,368	19,258,333	7,618,737	23,185,386	14,580,012
Manu	3,568,947	3,593,122	6,917,478	10,184,964	9,089,869	7,720,069	6,287,268
TCPU	10,853,437	9,771,380	11,840,722	10,562,828	10,852,000	10,600,092	9,197,014
Whole	6,363,489	2,667,884	1,951,458	1,849,491	1,814,539	1,956,390	2,654,637
Retail	37,304,799	40,395,879	43,391,739	42,329,811	44,279,641	44,039,749	50,583,108
FIRE	6,309,052	7,635,391	6,277,704	4,839,202	6,609,590	5,569,340	5,555,776
Service	30,700,388	34,918,013	34,112,068	38,152,624	39,188,744	35,906,998	38,295,449
Govt	0	0	0	0	0	0	0
Total	108,479,253	109,907,857	114,361,913	127,855,662	120,039,929	129,594,281	127,920,200
Annual Change		1.3%	4.1%	11.8%	-6.1%	8.0%	-1.3%

Table 5.3

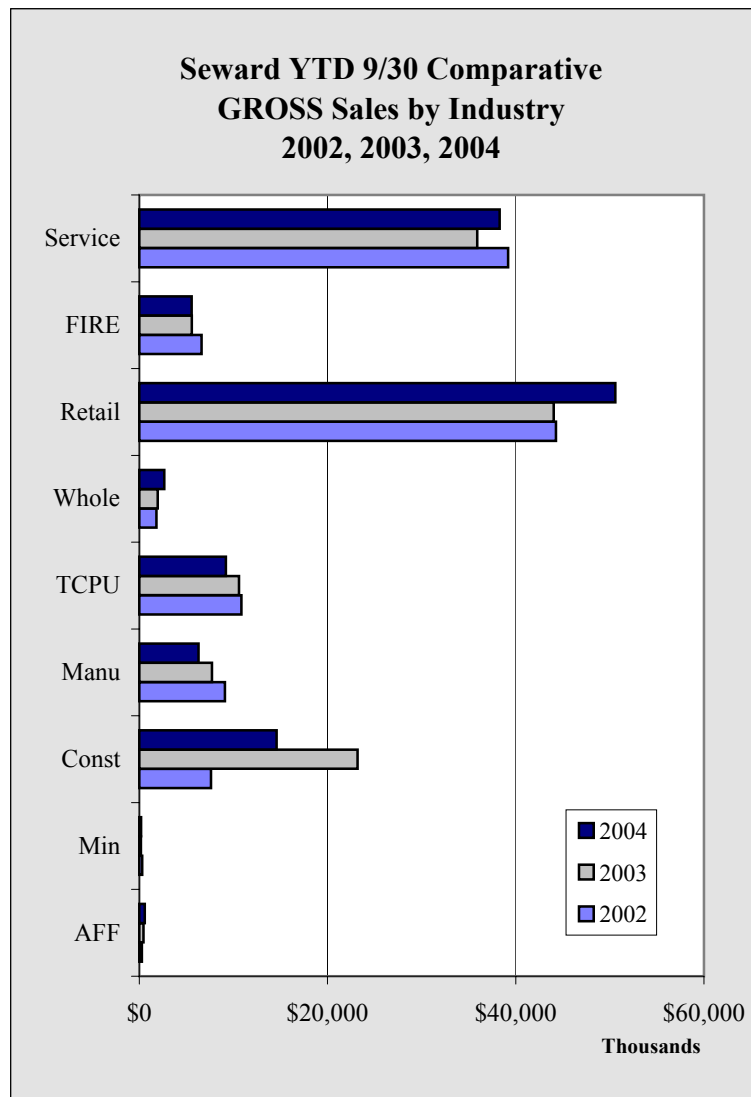


Chart 5.5

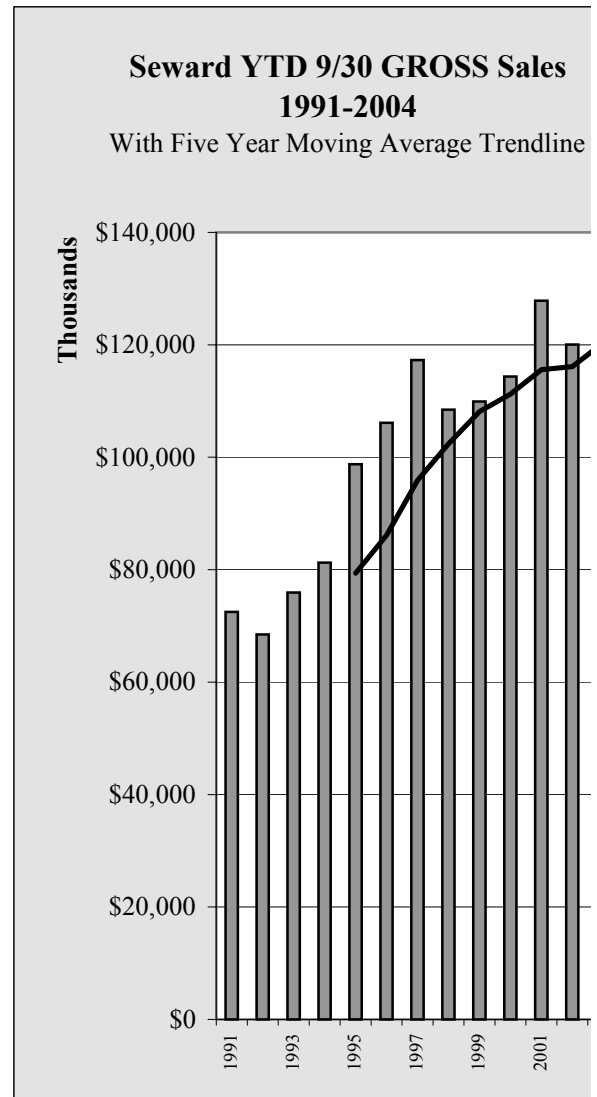
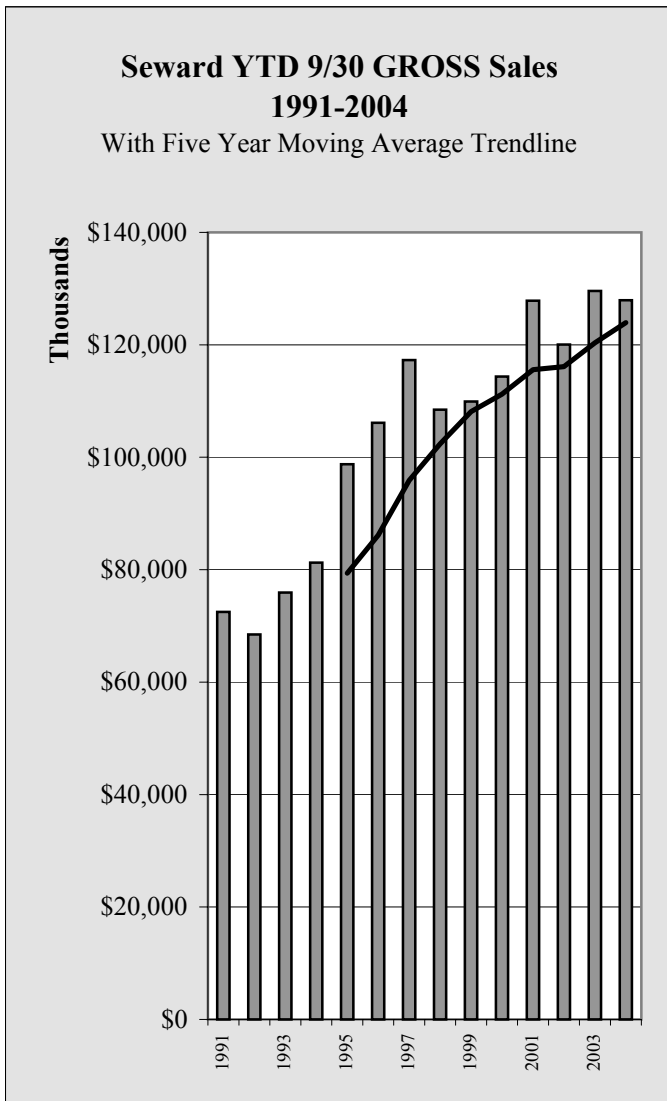


Chart 5.6

Seward Sales

Annual Change
27.6%
NA
-37.1%
-18.6%
-13.2%
35.7%
14.9%
-0.2%
6.7%
NA
-1.3%



Seward Sales

Seward YTD 9/30 TAXABLE Sales by Industry - 1998-2004 - in \$							
	1998	1999	2000	2001	2002	2003	2004
AFF	123,883	114,343	225,079	155,662	104,078	199,127	219,537
Min	0	1,444	500	0	0	3,455	0
Const	515,927	533,853	517,365	436,636	424,498	491,863	549,903
Manu	398,464	460,274	472,654	839,471	866,516	485,838	441,783
TCPU	3,094,374	3,008,624	3,285,602	2,333,956	2,332,637	2,336,344	2,165,180
Whole	362,843	104,788	119,117	124,631	90,227	104,775	93,195
Retail	27,944,674	29,755,170	31,483,263	32,216,388	33,034,211	33,963,329	35,893,398
FIRE	1,244,528	1,310,450	1,188,935	1,278,812	1,436,652	1,276,643	1,230,731
Service	23,820,972	25,625,986	26,146,216	26,831,594	27,276,259	27,217,774	28,360,083
Total	57,505,665	60,914,932	63,438,731	64,217,150	65,565,078	66,079,148	68,953,810
Annual Change		5.9%	4.1%	1.2%	2.1%	0.8%	4.4%

Table 5.4

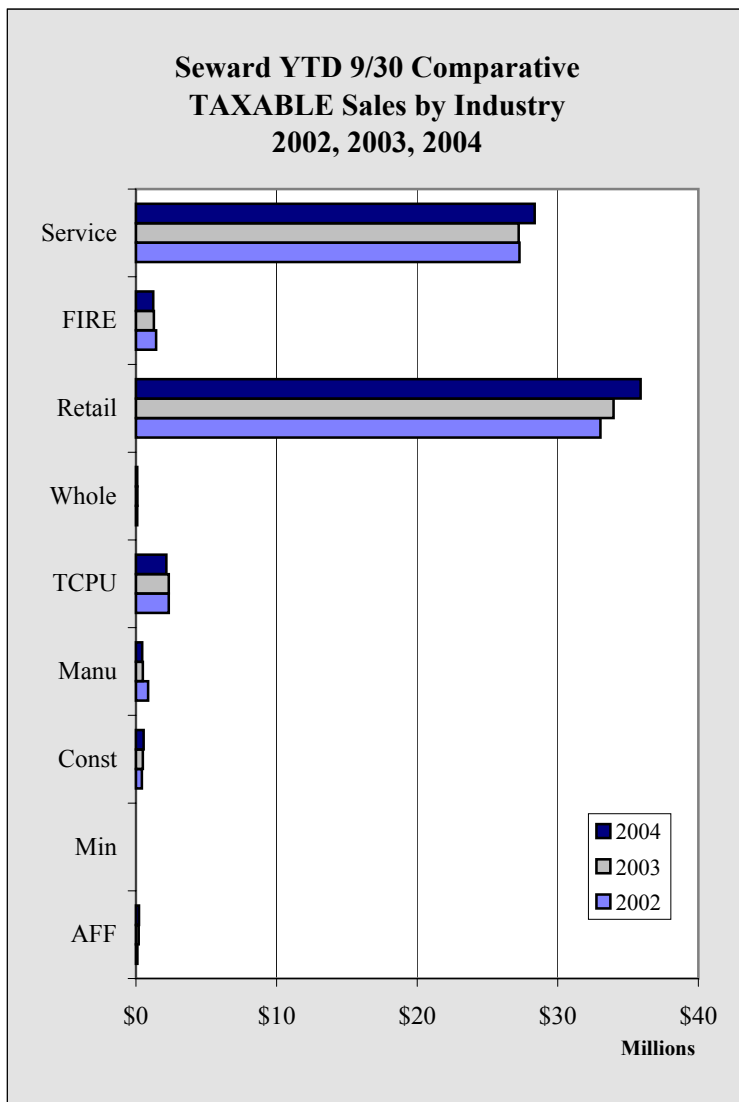


Chart 5.7

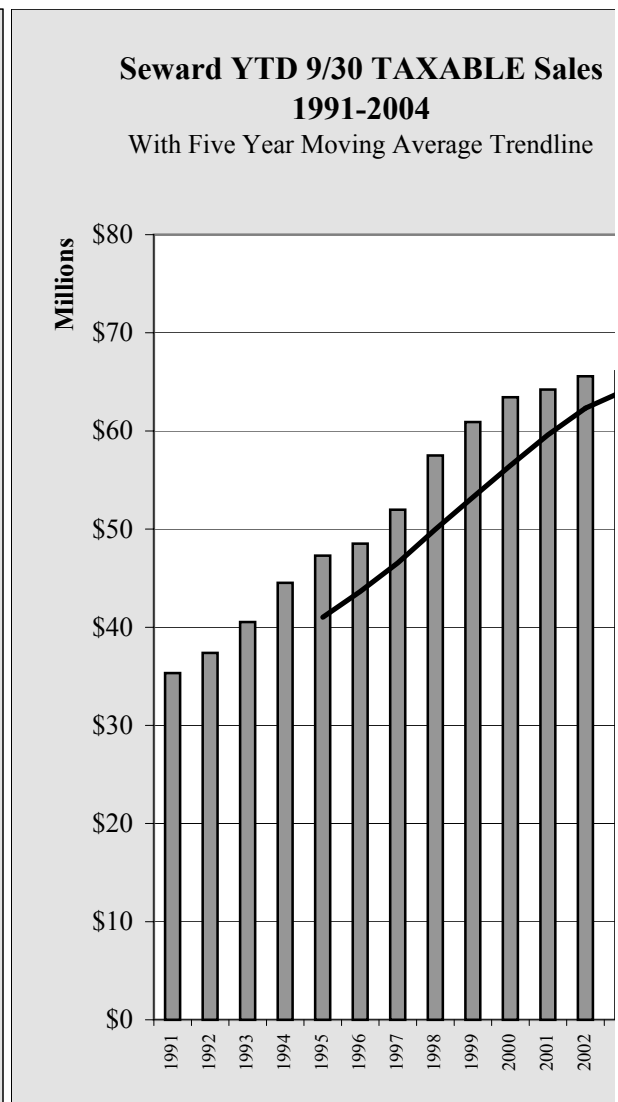
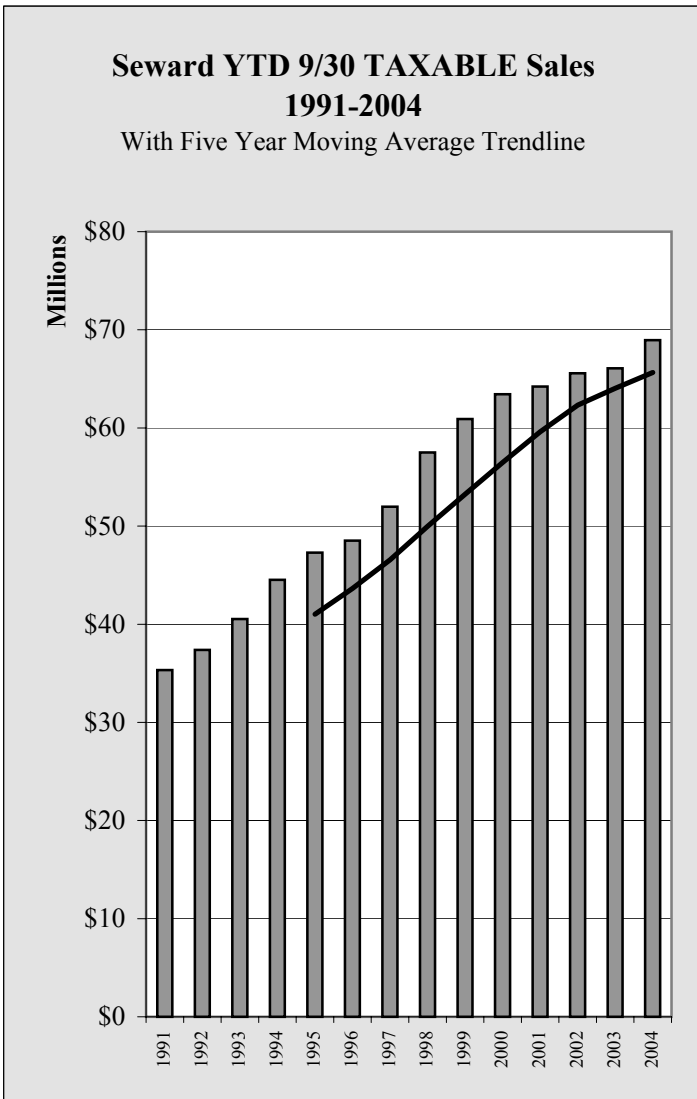


Chart 5.8

Seward Sales

Annual Change
10.2%
NA
11.8%
-9.1%
-7.3%
-11.1%
5.7%
-3.6%
4.2%
4.4%



Seward Sales

Seward Annual GROSS Sales by Industry - 1997-2003 - in \$								
	1997	1998	1999	2000	2001	2002	2003	Annual Change
AFF	491,990	472,717	414,123	689,481	437,640	298,046	489,097	64.1%
Min	334,086	229,681	332,546	405,115	330,859	377,441	189,755	-49.7%
Const	36,473,771	19,183,104	12,588,992	16,255,816	21,082,426	10,959,636	28,881,807	163.5%
Manu	4,229,017	4,266,551	4,895,971	9,541,307	12,023,577	11,540,635	10,446,881	-9.5%
TCPU	14,003,046	13,656,791	12,011,182	14,705,875	12,839,415	13,026,323	12,969,855	-0.4%
Whole	11,558,783	7,270,151	3,064,525	2,339,175	2,231,731	2,208,659	2,600,579	17.7%
Retail	38,720,088	44,656,247	48,356,132	51,460,505	50,408,318	52,579,160	53,549,091	1.8%
FIRE	6,787,968	8,498,546	9,458,188	8,394,110	6,333,381	7,595,826	7,557,129	-0.5%
Service	32,948,926	34,272,460	39,033,862	38,360,895	42,671,989	43,635,138	40,232,069	-7.8%
Total	145,547,675	132,506,248	130,155,521	142,152,279	148,359,336	142,220,864	156,916,263	10.3%
Annual Change		-9.0%	-1.8%	9.2%	4.4%	-4.1%	10.3%	

Table 5.5

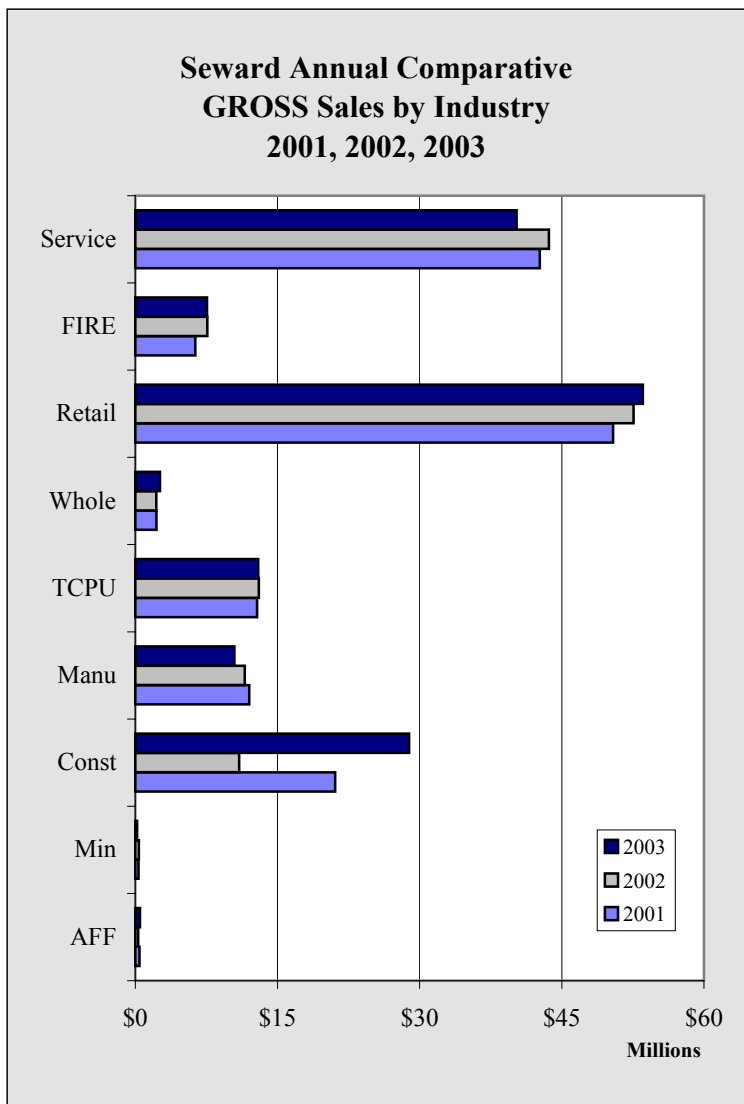


Chart 5.9

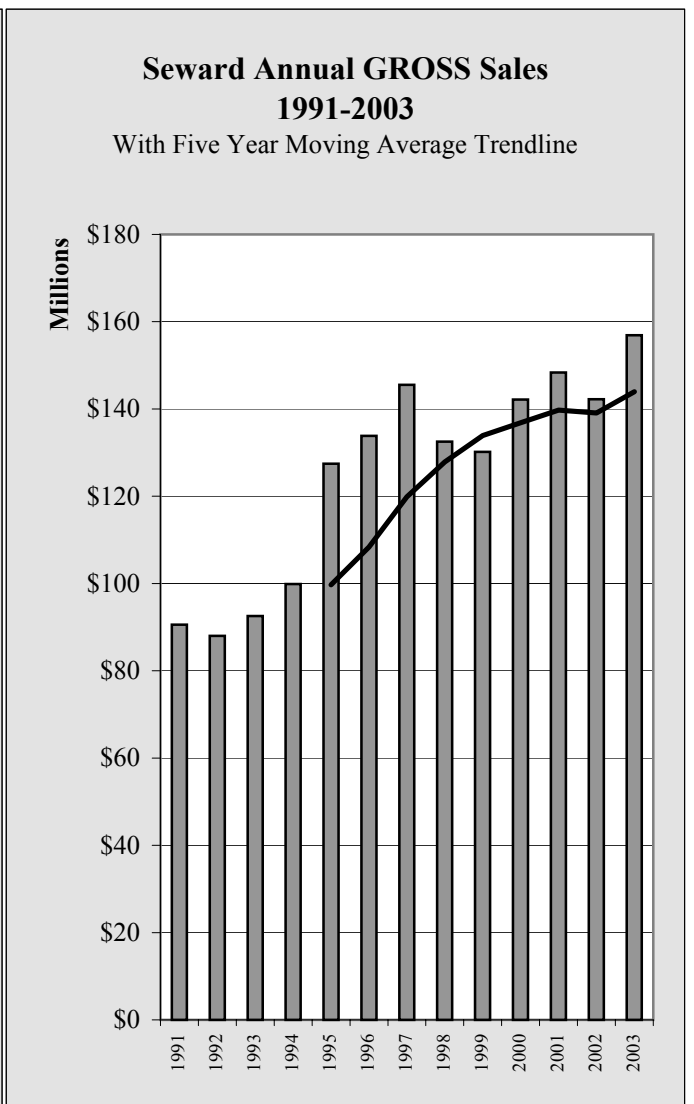


Chart 5.10

Seward Sales

Seward Annual TAXABLE Sales by Industry - 1997-2003 - in \$								
	1997	1998	1999	2000	2001	2002	2003	Annual Change
AFF	131,854	190,979	126,681	240,141	170,624	114,521	217,323	89.8%
Min	450	221	1,444	500	0	0	3,455	NA
Const	679,709	709,318	718,945	671,326	567,626	564,790	683,934	21.1%
Manu	464,597	505,430	585,005	639,366	962,382	988,659	629,648	-36.3%
TCPU	4,237,393	3,826,559	3,801,591	3,991,338	2,935,785	2,916,215	2,921,669	0.2%
Whole	1,024,894	382,361	128,287	141,551	135,396	107,027	119,020	11.2%
Retail	28,904,325	33,478,522	35,539,902	37,600,377	38,191,615	39,040,960	40,270,165	3.1%
FIRE	1,657,821	1,604,043	1,662,085	1,583,364	1,665,703	1,780,596	1,593,083	-10.5%
Service	25,414,981	26,580,831	28,908,259	29,115,463	29,595,840	30,085,428	29,937,785	-0.5%
Total	62,516,024	67,278,264	71,472,199	73,983,426	74,224,971	75,598,196	76,376,082	1.0%
Annual Change		7.6%	6.2%	3.5%	0.3%	1.9%	1.0%	

Table 5.6

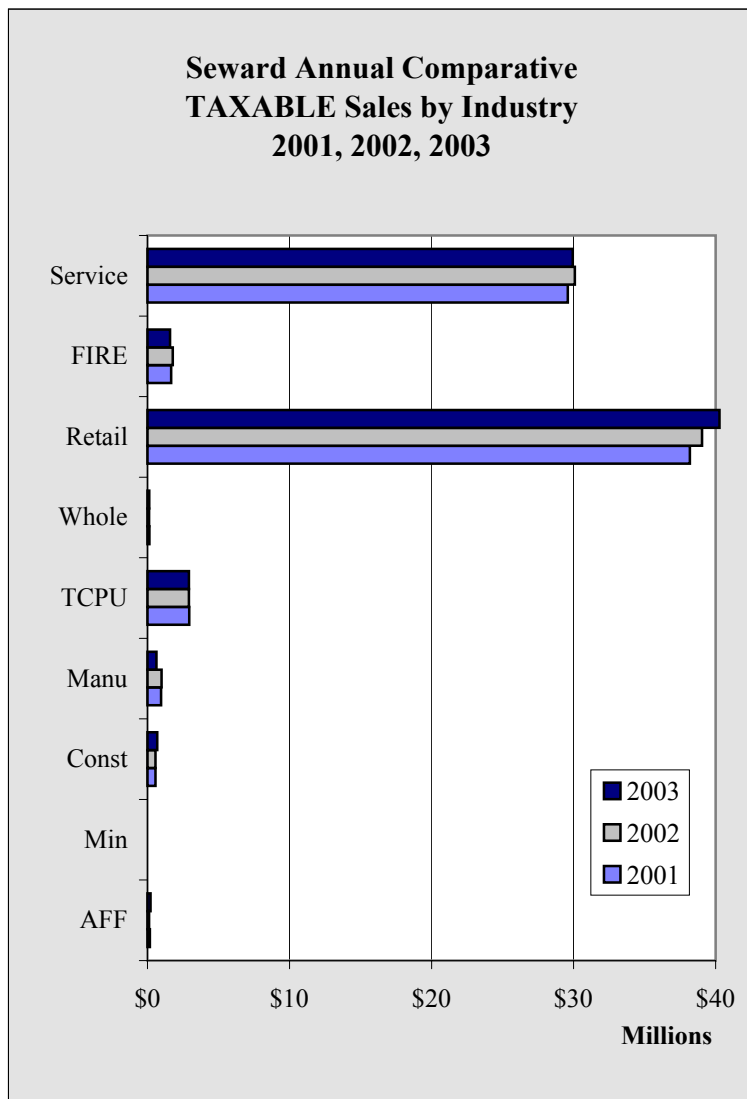


Chart 5.11

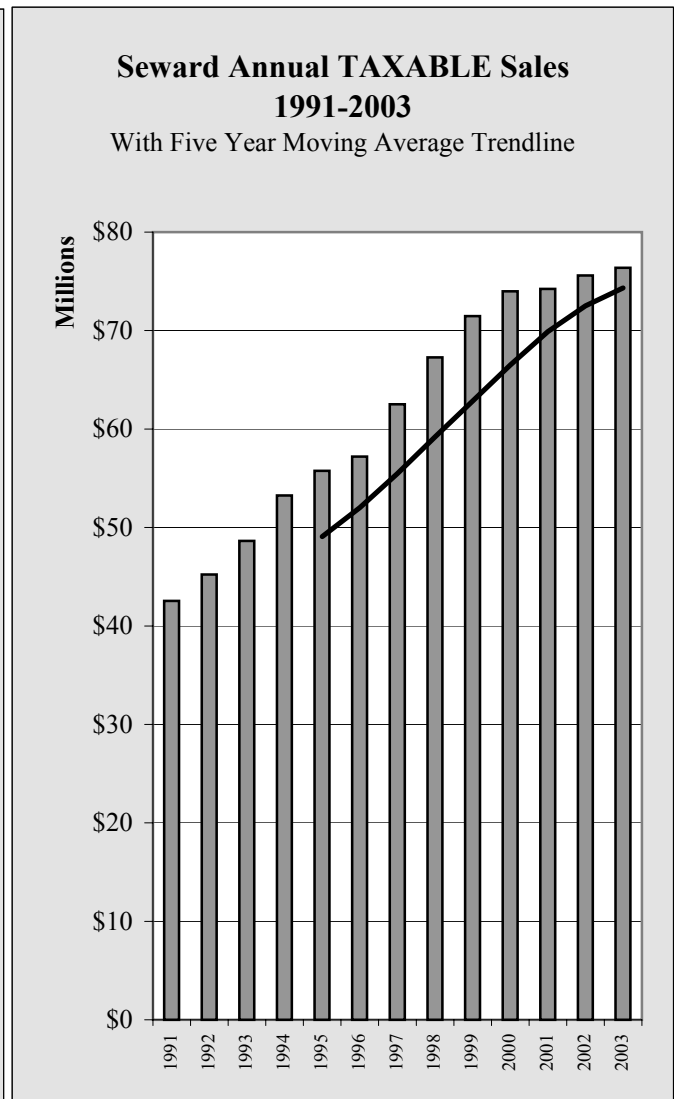


Chart 5.12

Seward Sales

Seward GROSS Sales by Industry by Quarter - 2001-2004 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2001					
AFF	27,525	170,823	181,243	58,049	437,640
Min	63,891	105,401	129,526	32,041	330,859
Const	3,865,008	8,043,831	7,349,494	1,824,093	21,082,426
Manu	2,314,947	3,697,117	4,172,900	1,838,613	12,023,577
TCPU	2,321,975	3,524,573	4,716,280	2,276,587	12,839,415
Whole	361,455	671,328	816,708	382,240	2,231,731
Retail	6,972,958	15,137,856	20,218,997	8,078,507	50,408,318
FIRE	1,089,430	1,147,228	2,602,544	1,494,179	6,333,381
Service	3,514,083	11,953,791	22,684,750	4,519,365	42,671,989
Govt	0	0	0	0	0
Total	20,531,272	44,451,948	62,872,442	20,503,674	148,359,336
2002					
AFF	20,810	153,308	99,235	24,693	298,046
Min	48,952	131,150	133,354	63,985	377,441
Const	3,040,364	2,363,700	2,214,673	3,340,899	10,959,636
Manu	1,974,606	3,261,062	3,854,201	2,450,766	11,540,635
TCPU	2,253,103	3,404,989	5,193,908	2,174,323	13,026,323
Whole	386,897	671,893	755,749	394,120	2,208,659
Retail	7,932,221	15,305,028	21,042,392	8,299,519	52,579,160
FIRE	1,790,625	2,345,636	2,473,329	986,236	7,595,826
Service	5,506,435	12,743,583	20,938,726	4,446,394	43,635,138
Govt	0	0	0	0	0
Total	22,954,013	40,380,349	56,705,567	22,180,935	142,220,864
2003					
AFF	35,450	180,817	233,386	39,444	489,097
Min	67,921	49,589	49,094	23,151	189,755
Const	3,401,454	10,116,956	9,666,976	5,696,421	28,881,807
Manu	1,468,277	3,785,614	2,466,178	2,726,812	10,446,881
TCPU	2,084,901	3,313,681	5,201,510	2,369,763	12,969,855
Whole	385,079	682,756	888,555	644,189	2,600,579
Retail	7,787,809	14,965,783	21,286,157	9,509,342	53,549,091
FIRE	1,394,159	2,106,421	2,068,760	1,987,789	7,557,129
Service	4,299,310	11,771,230	19,836,458	4,325,071	40,232,069
Govt	0	0	0	0	0
Total	20,924,360	46,972,847	61,697,074	27,321,982	156,916,263
2004					
AFF	54,549	271,027	248,373		573,949
Min	24,996	78,789	89,202		192,987
Const	3,306,762	4,487,357	6,785,893		14,580,012
Manu	892,586	1,922,115	3,472,567		6,287,268
TCPU	2,592,442	3,233,153	3,371,419		9,197,014
Whole	544,648	910,240	1,199,749		2,654,637
Retail	8,605,451	17,917,910	24,059,747		50,583,108
FIRE	1,407,043	1,663,066	2,485,667		5,555,776
Service	4,622,534	12,642,077	21,030,838		38,295,449
Govt	0	0	0		0
Total	22,051,011	43,125,734	62,743,455		127,920,200

Table 5.7

Seward Sales

Seward TAXABLE Sales by Industry by Quarter - 2001-2004 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2001					
AFF	3,990	69,770	81,902	14,962	170,624
Min	0	0	0	0	0
Const	130,066	160,218	146,352	130,990	567,626
Manu	124,810	312,269	402,392	122,911	962,382
TCPU	652,774	795,426	885,756	601,829	2,935,785
Whole	29,309	41,804	53,518	10,765	135,396
Retail	5,326,126	10,866,501	16,023,761	5,975,227	38,191,615
FIRE	363,832	433,701	481,279	386,891	1,665,703
Service	2,442,586	8,873,245	15,515,763	2,764,246	29,595,840
Govt	0	0	0	0	0
Total	9,073,493	21,552,934	33,590,723	10,007,821	74,224,971
2002					
AFF	6,729	57,747	39,602	10,443	114,521
Min	0	0	0	0	0
Const	128,807	140,758	154,933	140,292	564,790
Manu	115,801	299,221	451,494	122,143	988,659
TCPU	560,857	780,744	991,036	583,578	2,916,215
Whole	12,026	38,741	39,460	16,800	107,027
Retail	5,387,940	11,179,774	16,466,497	6,006,749	39,040,960
FIRE	354,630	488,696	593,326	343,944	1,780,596
Service	2,484,254	9,190,793	15,601,212	2,809,169	30,085,428
Govt	0	0	0	0	0
Total	9,051,044	22,176,474	34,337,560	10,033,118	75,598,196
2003					
AFF	11,673	70,505	116,949	18,196	217,323
Min	0	1,754	1,701	0	3,455
Const	126,874	190,057	174,932	192,071	683,934
Manu	144,853	157,138	183,847	143,810	629,648
TCPU	588,465	806,530	941,349	585,325	2,921,669
Whole	15,297	40,058	49,420	14,245	119,020
Retail	5,598,838	11,465,828	16,898,663	6,306,836	40,270,165
FIRE	330,069	415,752	530,822	316,440	1,593,083
Service	2,473,272	8,931,959	15,812,543	2,720,011	29,937,785
Govt	0	0	0	0	0
Total	9,289,341	22,079,581	34,710,226	10,296,934	76,376,082
2004					
AFF	11,923	77,870	129,744		219,537
Min	0	0	0		0
Const	167,430	198,782	183,691		549,903
Manu	131,626	162,634	147,523		441,783
TCPU	581,778	758,454	824,948		2,165,180
Whole	23,473	34,969	34,753		93,195
Retail	5,826,218	11,944,392	18,122,788		35,893,398
FIRE	297,198	396,148	537,385		1,230,731
Service	2,455,335	9,398,255	16,506,493		28,360,083
Govt	0	0	0		0
Total	9,494,981	22,971,504	36,487,325		68,953,810

Table 5.8

Seward Construction Permitting

Seward 3rd Quarter Permit VALUES by Type - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
Residential New	417,000	509,400	263,000	150,000	205,000	744,500	1,167,000	56.7%
Residential Alter/Add	59,000	71,900	39,000	136,014	27,555	87,000	280,500	222.4%
Commercial New	4,054,000	903,275	330,000	331,028	750,000	900,000	538,800	-40.1%
Commercial Alter/Add	256,186	131,174	79,465	25,000	325,021	101,400	175,000	72.6%
Total	4,786,186	1,615,749	711,465	642,042	1,307,576	1,832,900	2,161,300	17.9%
Annual Change		-66.2%	-56.0%	-9.8%	103.7%	40.2%	17.9%	

Table 5.9

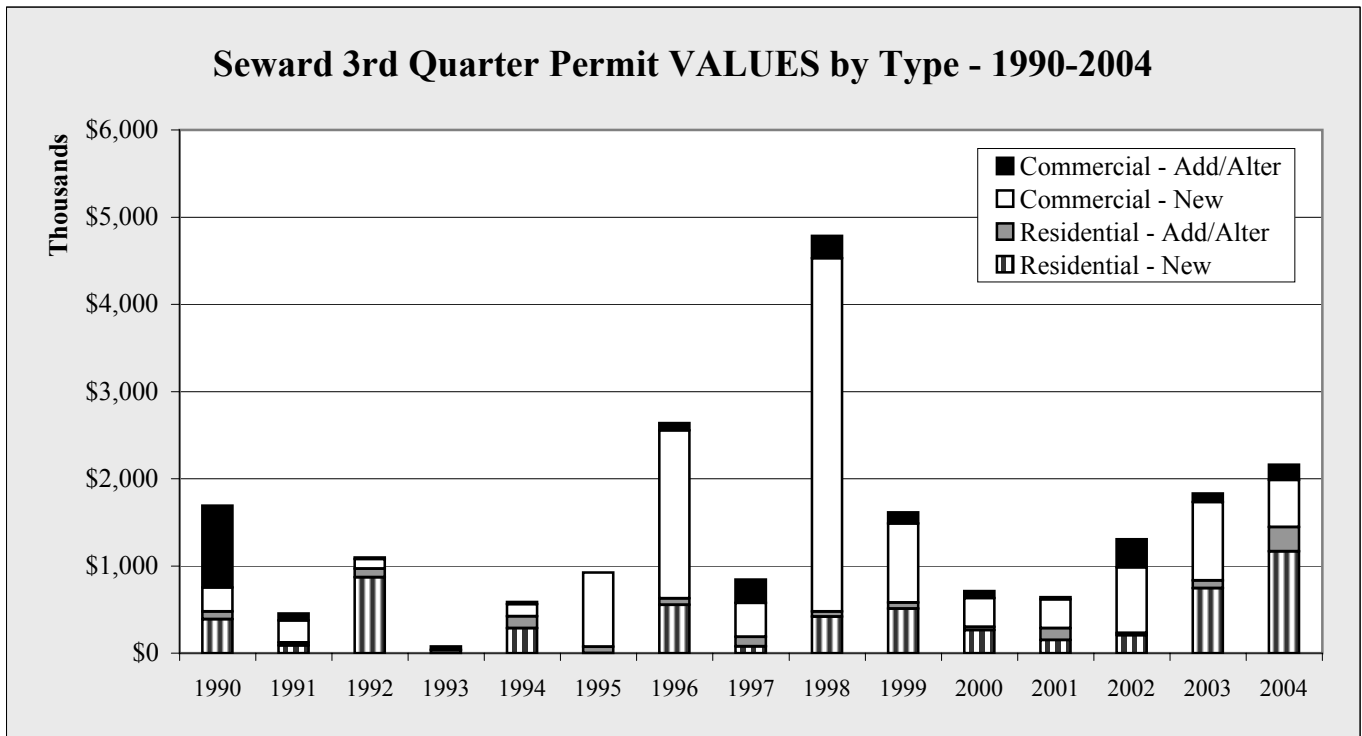


Chart 5.13

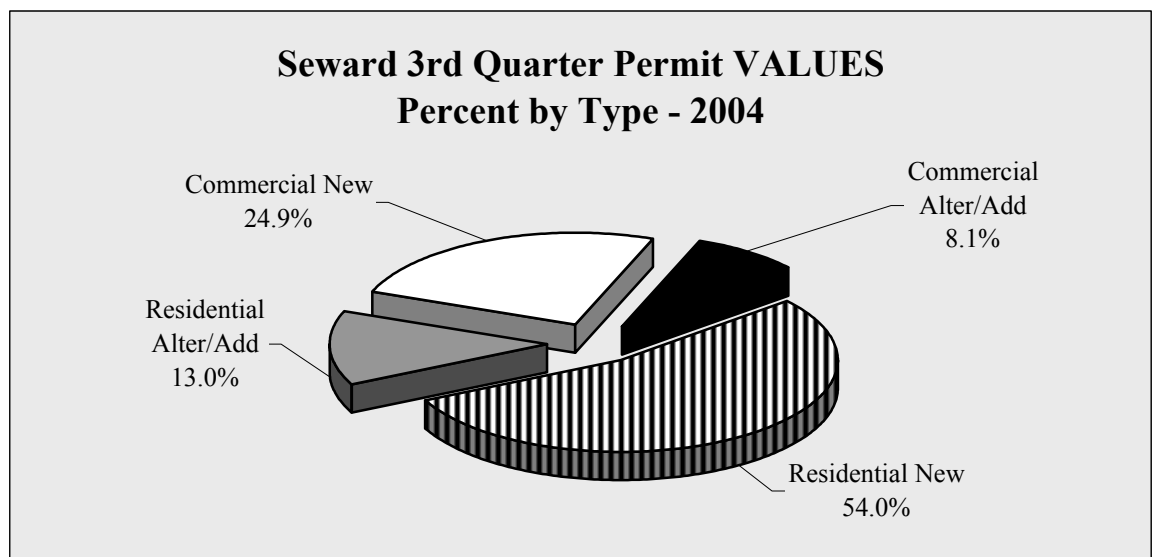


Chart 5.14

Seward Construction Permitting

Seward 3rd Quarter Permit VOLUME by Type - 1998-2004								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
Residential New	2	4	2	1	2	5	8	60.0%
Residential Alter/Add	5	5	7	9	3	5	5	0.0%
Commercial New	4	5	3	3	1	1	3	200.0%
Commercial Alter/Add	2	9	5	1	8	4	2	-50.0%
Total	13	23	17	14	14	15	18	20.0%
Annual Change		76.9%	-26.1%	-17.6%	0.0%	7.1%	20.0%	

Table 5.10

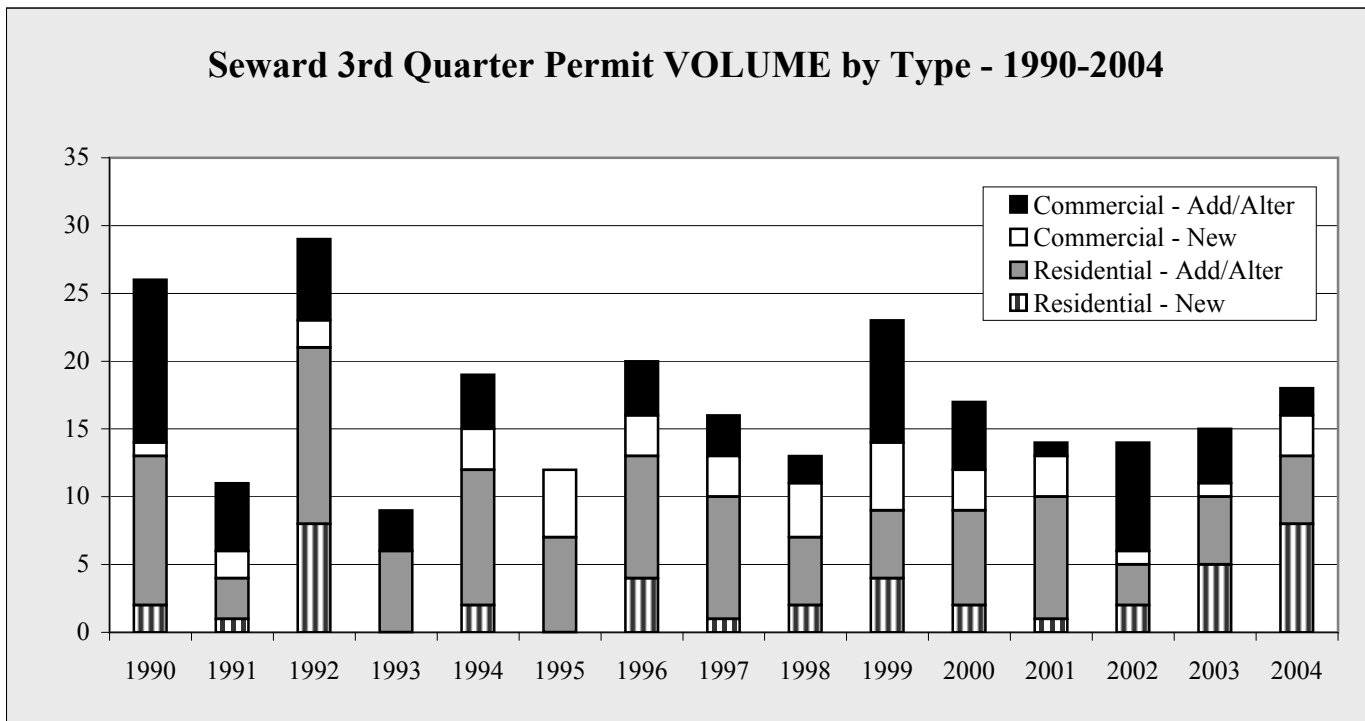


Chart 5.15

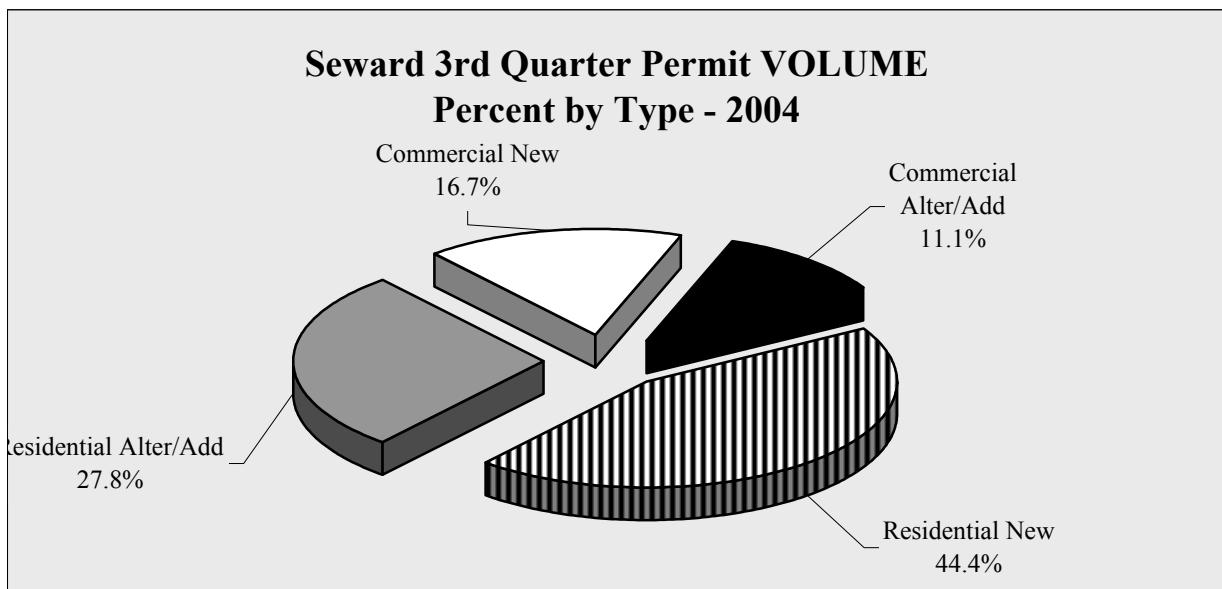


Chart 5.16

Seward Construction Permitting

Seward YTD 9/30 Permit VALUES by Type - 1998-2004

	1998	1999	2000	2001	2002	2003	2004	Annual Change
Residential New	1,145,000	1,094,400	1,023,000	150,000	725,000	1,077,500	2,040,000	89.3%
Residential Alter/Add	206,043	241,600	106,600	239,214	222,208	244,500	462,400	89.1%
Commercial New	4,665,232	1,153,275	625,000	486,028	4,044,730	4,285,000	13,271,300	209.7%
Commercial Alter/Add	431,986	1,249,138	1,077,565	849,739	685,965	1,803,265	2,018,600	11.9%
Total	6,448,261	3,738,413	2,832,165	1,724,981	5,677,903	7,410,265	17,792,300	140.1%
Annual Change		-42.0%	-24.2%	-39.1%	229.2%	30.5%	140.1%	

Table 5.11

Seward YTD 9/30 Permit VALUES by Type - 1990-2004

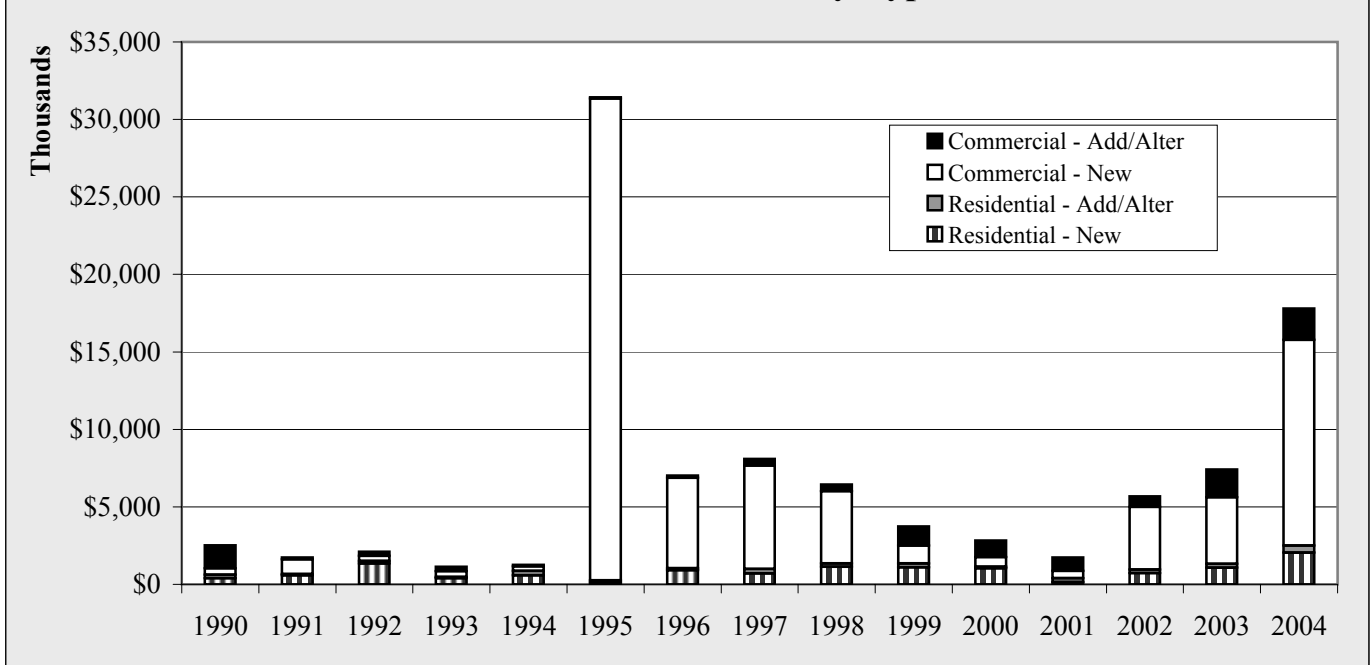


Chart 5.17

**Seward YTD 9/30 Permit VALUES
Percent by Type - 2004**

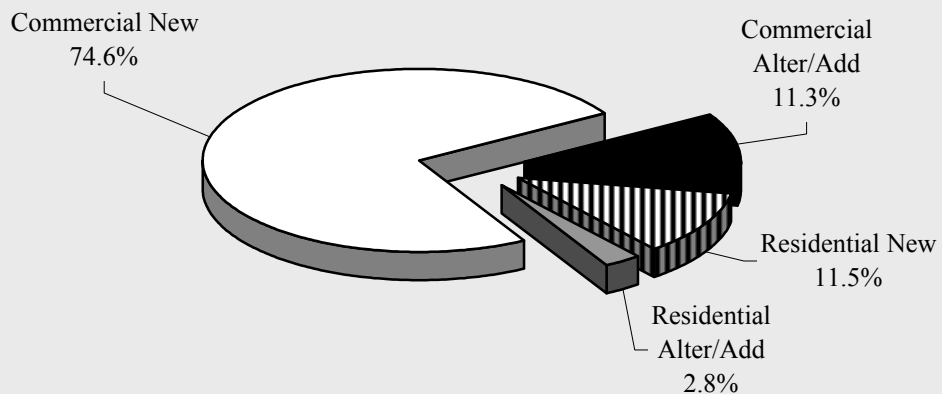


Chart 5.18

Seward Construction Permitting

Seward YTD 9/30 Permit VOLUME by Type - 1998-2004

	1998	1999	2000	2001	2002	2003	2004	Annual Change
Residential New	9	9	5	1	4	8	12	50.0%
Residential Alter/Add	13	13	15	16	21	10	13	30.0%
Commercial New	9	6	7	6	5	6	7	16.7%
Commercial Alter/Add	11	18	15	16	23	15	13	-13.3%
Total	42	46	42	39	53	39	45	15.4%
Annual Change		9.5%	-8.7%	-7.1%	35.9%	-26.4%	15.4%	

Table 5.12

Seward YTD 9/30 Permit VOLUME by Type - 1990-2004

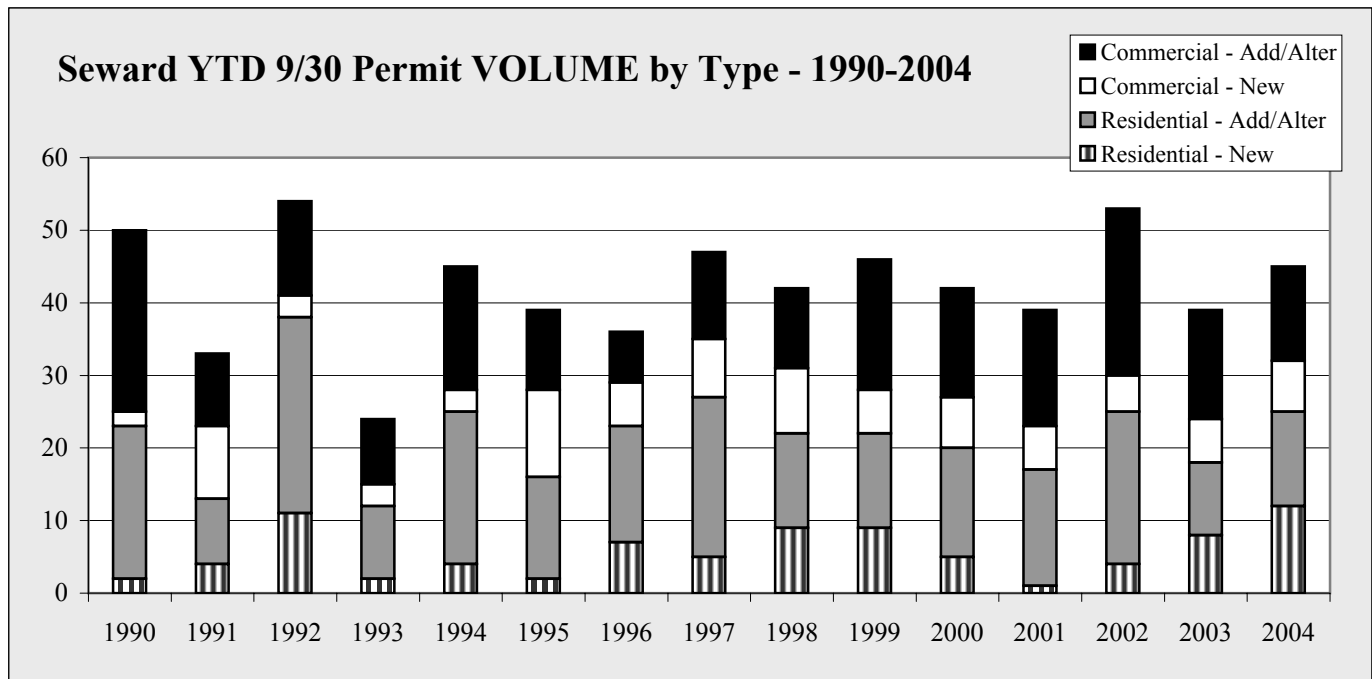


Chart 5.19

**Seward YTD 9/30 Permit VOLUME
Percent by Type - 2004**

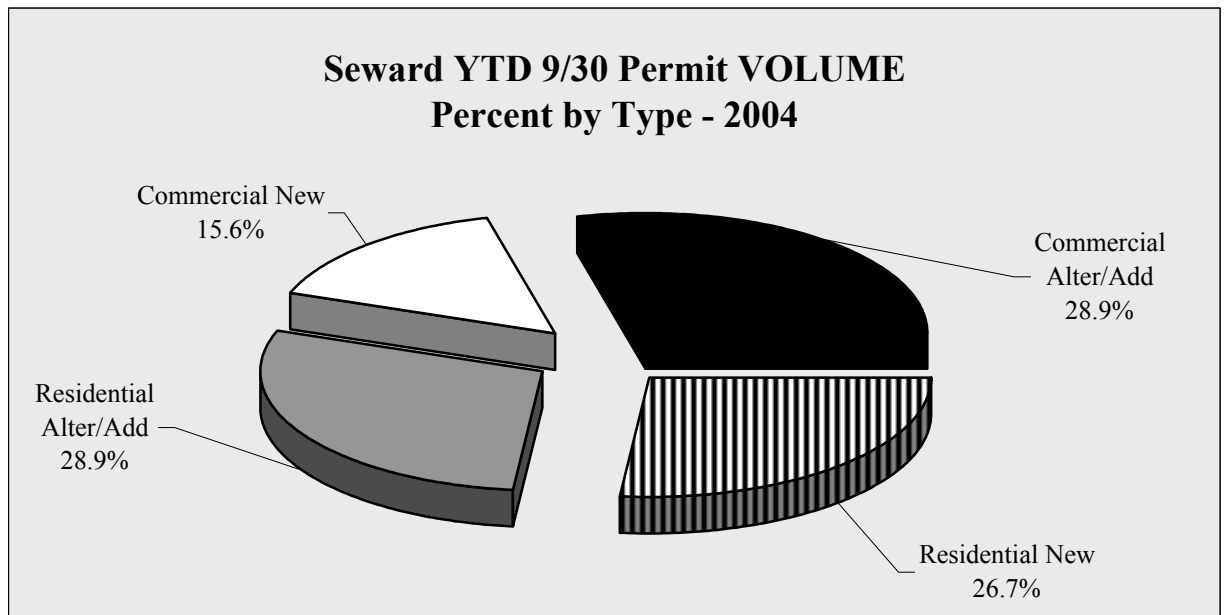


Chart 5.20

Seward Construction Permitting

Seward Annual Permit VALUES by Type by Quarter - 1997-2004 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
1997					
Residential - New	0	628,750	78,000	0	706,750
Residential - Add/Alter	0	164,492	110,500	57,300	332,292
Commercial - New	4,675,000	1,609,800	388,000	156,000	6,828,800
Commercial - Add/Alter	87,300	91,186	266,400	948,419	1,393,305
TOTAL	4,762,300	2,494,228	842,900	1,161,719	9,261,147
1998					
Residential - New	85,000	643,000	417,000	0	1,145,000
Residential - Add/Alter	25,043	122,000	59,000	34,500	240,543
Commercial - New	536,232	75,000	4,054,000	260,000	4,925,232
Commercial - Add/Alter	56,800	119,000	256,186	5,100	437,086
TOTAL	703,075	959,000	4,786,186	299,600	6,747,861
1999					
Residential - New	0	585,000	509,400	123,000	1,217,400
Residential - Add/Alter	5,200	164,500	71,900	15,000	256,600
Commercial - New	0	250,000	903,275	240,000	1,393,275
Commercial - Add/Alter	1,035,350	82,614	131,174	125,000	1,374,138
TOTAL	1,040,550	1,082,114	1,615,749	503,000	4,241,413
2000					
Residential - New	230,000	530,000	263,000	0	1,023,000
Residential - Add/Alter	0	67,600	39,000	339,400	446,000
Commercial - New	85,000	210,000	330,000	200,000	825,000
Commercial - Add/Alter	40,300	957,800	79,465	80,000	1,157,565
TOTAL	355,300	1,765,400	711,465	619,400	3,451,565
2001					
Residential - New	0	0	150,000	300,000	450,000
Residential - Add/Alter	30,200	73,000	136,014	105,000	344,214
Commercial - New	0	155,000	331,028	0	486,028
Commercial - Add/Alter	386,500	438,239	25,000	587,000	1,436,739
TOTAL	416,700	666,239	642,042	992,000	2,716,981
2002					
Residential - New	120,000	400,000	205,000	0	725,000
Residential - Add/Alter	25,496	169,157	27,555	19,800	242,008
Commercial - New	0	3,294,730	750,000	2,100,000	6,144,730
Commercial - Add/Alter	335,944	25,000	325,021	113,000	798,965
TOTAL	481,440	3,888,887	1,307,576	2,232,800	7,910,703
2003					
Residential - New	118,000	215,000	744,500	0	1,077,500
Residential - Add/Alter	57,500	100,000	87,000	50,000	294,500
Commercial - New	72,000	3,313,000	900,000	5,000	4,290,000
Commercial - Add/Alter	1,657,855	44,010	101,400	517,500	2,320,765
TOTAL	1,905,355	3,672,010	1,832,900	572,500	7,982,765
2004					
					Year to Date
Residential - New	0	873,000	1,167,000		2,040,000
Residential - Add/Alter	48,000	133,900	280,500		462,400
Commercial - New	7,650,000	5,082,500	538,800		13,271,300
Commercial - Add/Alter	43,600	1,800,000	175,000		2,018,600
TOTAL	7,741,600	7,889,400	2,161,300		17,792,300

Table 5.13

Seward Construction Permitting

Seward Annual Permit VOLUME by Type by Quarter - 1997-2004					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
1997					
Residential - New	0	4	1	1	6
Residential - Add/Alter	0	13	9	4	26
Commercial - New	2	3	3	4	12
Commercial - Add/Alter	6	3	3	4	16
TOTAL	8	23	16	13	60
1998					
Residential - New	1	6	2	0	9
Residential - Add/Alter	4	4	5	5	18
Commercial - New	2	3	4	1	10
Commercial - Add/Alter	2	7	2	1	12
TOTAL	9	20	13	7	49
1999					
Residential - New	0	5	4	1	10
Residential - Add/Alter	1	7	5	2	15
Commercial - New	0	1	5	1	7
Commercial - Add/Alter	4	5	9	6	24
TOTAL	5	18	23	10	56
2000					
Residential - New	1	2	2	0	5
Residential - Add/Alter	0	8	7	4	19
Commercial - New	1	3	3	1	8
Commercial - Add/Alter	3	7	5	4	19
TOTAL	5	20	17	9	51
2001					
Residential - New	0	0	1	2	3
Residential - Add/Alter	4	3	9	2	18
Commercial - New	0	3	3	0	6
Commercial - Add/Alter	7	8	1	5	21
TOTAL	11	14	14	9	48
2002					
Residential - New	1	1	2	0	4
Residential - Add/Alter	3	15	3	4	25
Commercial - New	0	4	1	3	8
Commercial - Add/Alter	6	9	8	4	27
TOTAL	10	29	14	11	64
2003					
Residential - New	1	2	5	0	8
Residential - Add/Alter	2	3	5	1	11
Commercial - New	1	4	1	1	7
Commercial - Add/Alter	7	4	4	9	24
TOTAL	11	13	15	11	50
2004					
					Year to Date
Residential - New	0	4	8		12
Residential - Add/Alter	2	6	5		13
Commercial - New	2	2	3		7
Commercial - Add/Alter	3	8	2		13
TOTAL	7	20	18		45

Table 5.14

Seward Cost of Food

Cost of food data is collected by the University of Alaska, Fairbanks Cooperative Extension. Each quarter the Cooperative Extension surveys up to three grocers in communities throughout the state to determine the cost of food for one week. Specific guidelines are presented to the surveyors regarding item size and sale price for 104 items.

SEWARD							
	September 1999	September 2000	September 2001	September 2002	September 2003	September 2004	Annual Change
Sales Tax Rate	5.0	5.0	5.0	5.0	5.0	6.0	
Percent of Food Unavailable	0.0	0.0	3.0	2.0	2.0	1.0	
Child, 1 year	19.03	5.00	20.24	18.29	19.49	20.93	7.4%
Child, 2 years	0.00	0.00	20.24	18.29	19.49	20.71	6.3%
Children 3-5 years of age	20.83	19.25	22.26	20.07	21.22	22.88	7.8%
Children 6-8 years of age	27.70	25.55	29.60	26.83	28.39	30.57	7.7%
Children 9-11 years of age	31.39	28.97	33.53	30.44	32.06	34.52	7.7%
Males 12-14 years of age	35.47	32.84	37.96	34.39	36.19	39.02	7.8%
Males 15-19 years of age	36.47	33.83	39.17	35.47	37.30	40.08	7.5%
Males 20-50 years of age	36.27	33.65	38.96	35.39	37.21	40.17	8.0%
Males 51 and older	34.48	32.03	36.94	33.68	35.47	38.23	7.8%
Females 12-19 years of age	30.49	28.25	32.71	29.53	31.23	33.62	7.7%
Females 20-50 years of age	31.59	29.42	33.92	30.88	32.44	34.96	7.8%
Females 51 and older	30.79	28.52	33.02	29.98	31.51	34.02	8.0%
Family of 2, 20-50 years of age	74.64	69.37	80.18	72.89	76.63	82.66	7.9%
Family of 2, 51 years and older	71.85	66.58	76.95	70.02	73.68	79.48	7.9%
Family of 4, children 1-5 years	107.00	99.78	115.38	104.62	110.17	118.74	7.8%
Family of 4, children 6-11 years	126.95	117.60	136.01	123.53	130.10	140.23	7.8%
Electricity, 1000 kWh	0.00	129.39	132.80	134.34	131.98	139.95	6.0%
Heating Oil, 55 gal	0.00	89.10	79.20	83.05	84.15	101.75	20.9%
Gasoline, auto, 55 gal	80.30	101.20	101.20	94.60	104.50	118.80	13.7%
Lumber, 2X4X8	3.35	2.84	2.84	3.25	2.74	3.70	35.0%
Propane, 100 lb. Refill	40.43	48.38	48.62	48.38	56.29	60.18	6.9%

Table 5.15

Seward Cost of Food

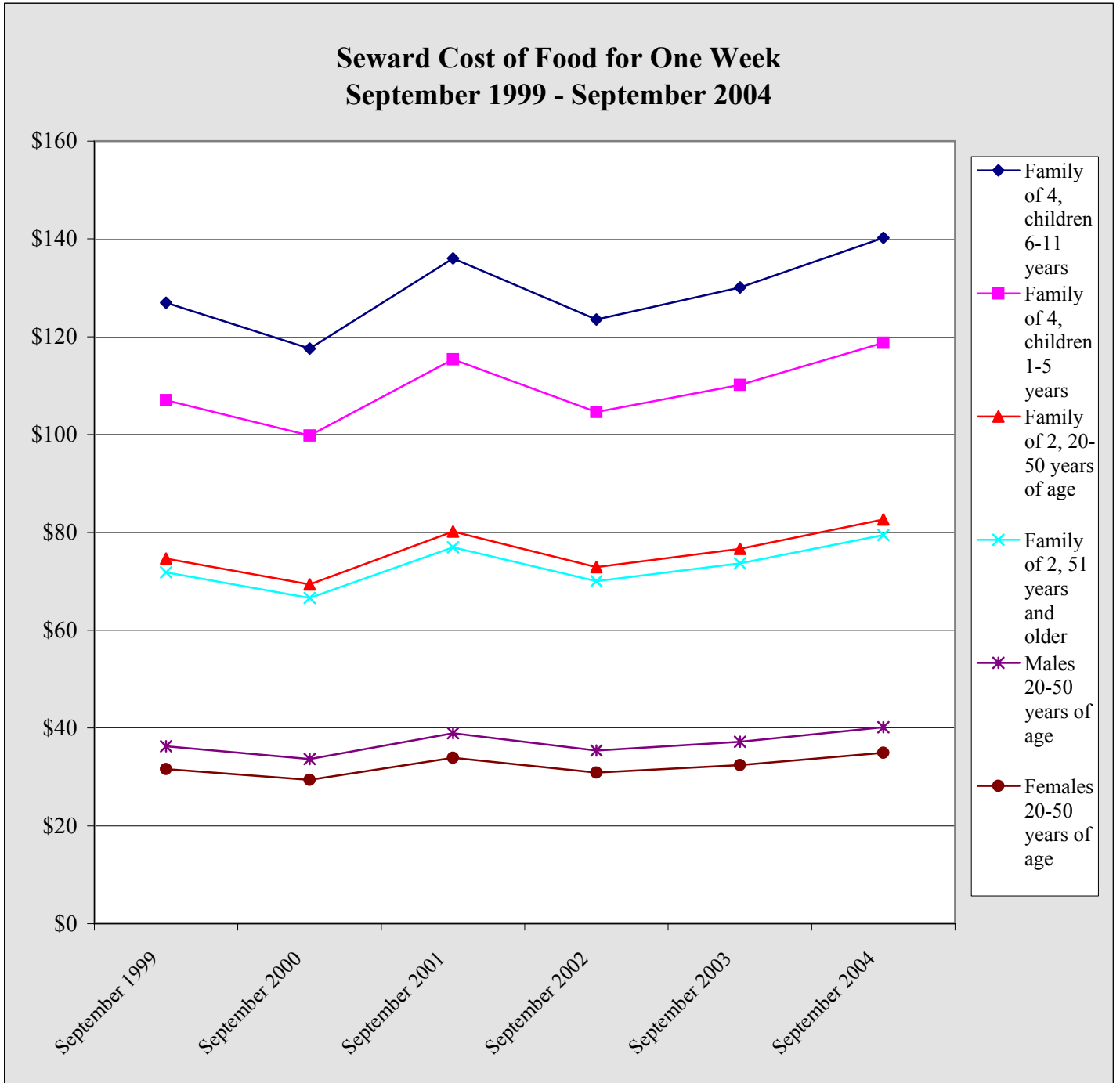


Chart 5.21

Soldotna Sales

Soldotna 3rd Quarter GROSS Sales by Industry - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
AFF	276,572	409,810	927,816	693,279	667,821	920,446	1,043,046	13.3%
Min	1,017,947	74,797	53,453	124,429	86,164	99,139	135,739	36.9%
Const	7,232,483	5,287,743	6,697,977	6,018,641	8,313,280	6,731,579	9,104,244	35.2%
Manu	1,183,296	1,312,635	2,222,599	2,098,063	2,352,093	2,843,498	1,756,661	-38.2%
TCPU	3,774,326	4,616,295	3,994,588	4,556,940	4,900,494	3,716,921	5,681,939	52.9%
Whole	4,296,248	12,343,776	11,890,501	10,894,321	12,524,522	10,562,562	3,326,912	-68.5%
Retail	47,970,851	51,893,943	50,862,968	57,845,073	60,870,288	65,990,813	69,901,242	5.9%
FIRE	2,004,398	2,304,498	3,135,684	2,932,358	2,591,812	2,821,665	2,810,871	-0.4%
Service	8,332,019	9,455,476	9,742,934	10,501,170	11,299,921	12,481,767	12,571,543	0.7%
Govt	3,595	5,233	1,781	6,158	4,290	12,192	2,880	-76.4%
Total	76,091,735	87,704,206	89,530,301	95,670,432	103,610,685	106,180,582	106,335,077	0.1%
Annual Change		15.3%	2.1%	6.9%	8.3%	2.5%	0.1%	

Table 6.1

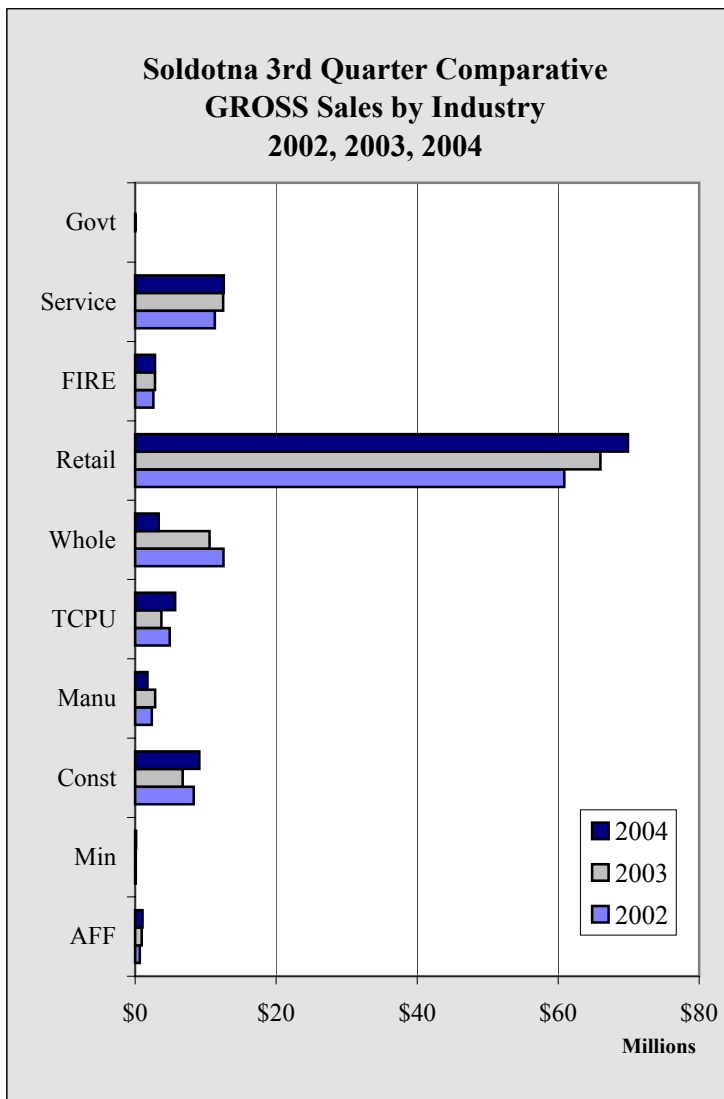


Chart 6.1

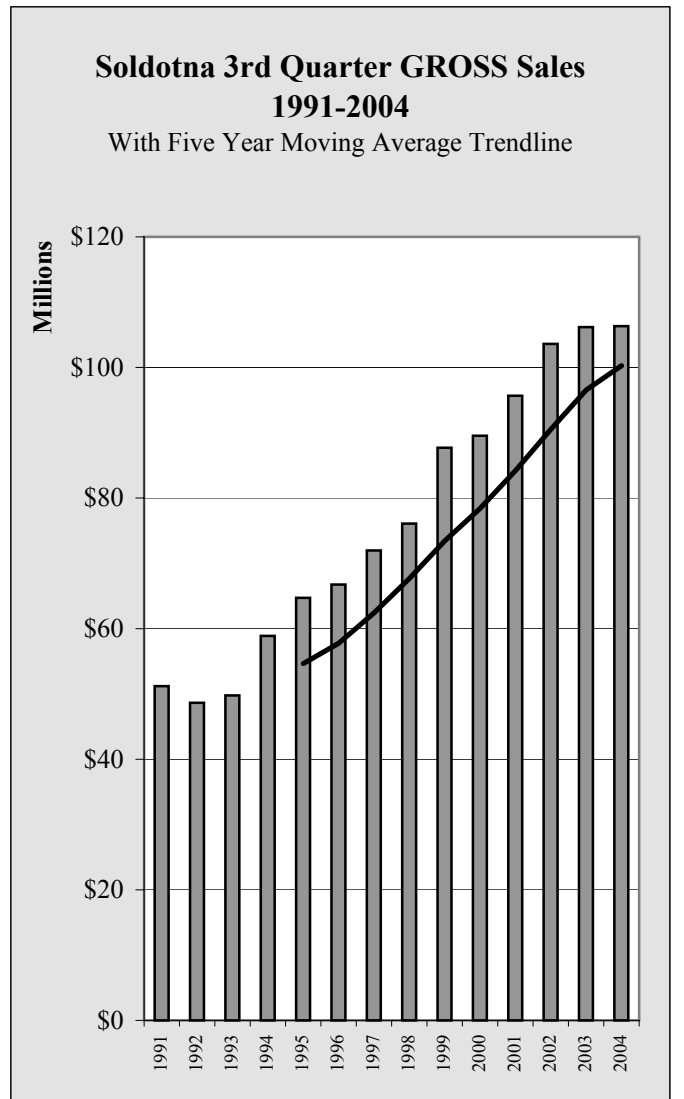


Chart 6.2

Soldotna Sales

Soldotna 3rd Quarter TAXABLE Sales by Industry - 1998-2004 - in							
	1998	1999	2000	2001	2002	2003	2004
AFF	145,594	248,328	346,853	413,211	393,521	457,868	444,134
Min	2,525	1,765	2,240	8,962	7,836	7,885	2,620
Const	334,992	420,863	330,069	353,143	369,398	465,297	352,540
Manu	556,095	630,134	716,528	676,627	710,329	739,665	793,254
TCPU	2,352,791	2,540,061	2,613,036	2,661,503	2,944,886	2,959,644	2,941,354
Whole	183,188	100,208	272,833	250,422	251,226	339,309	263,334
Retail	36,881,213	40,239,495	39,854,847	43,274,819	45,546,360	50,742,487	53,669,628
FIRE	1,049,887	1,125,039	1,375,621	1,551,525	1,502,411	1,159,465	1,278,519
Service	5,019,932	5,189,435	5,009,375	4,944,503	5,758,366	5,692,459	6,040,411
Govt	3,595	5,233	1,781	6,158	4,290	12,192	2,880
Total	46,529,812	50,500,561	50,523,183	54,140,873	57,488,623	62,576,271	65,788,674
Annual Change		8.5%	0.0%	7.2%	6.2%	8.8%	5.1%

Table 6.2

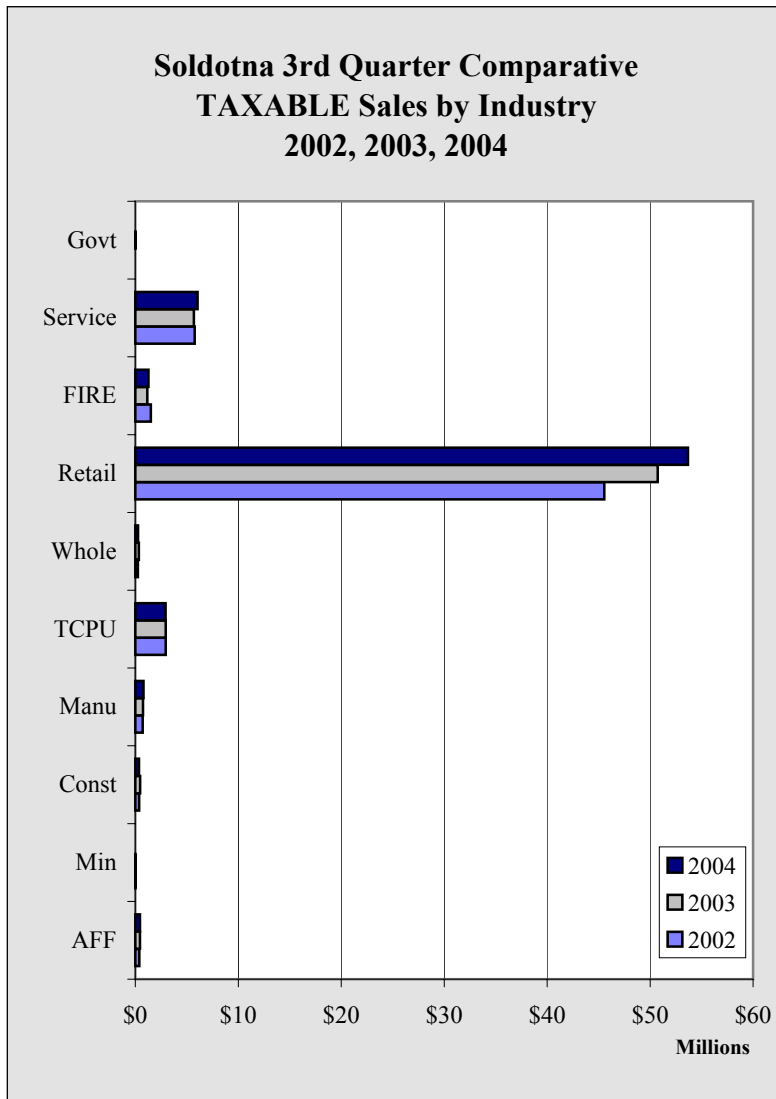


Chart 6.3

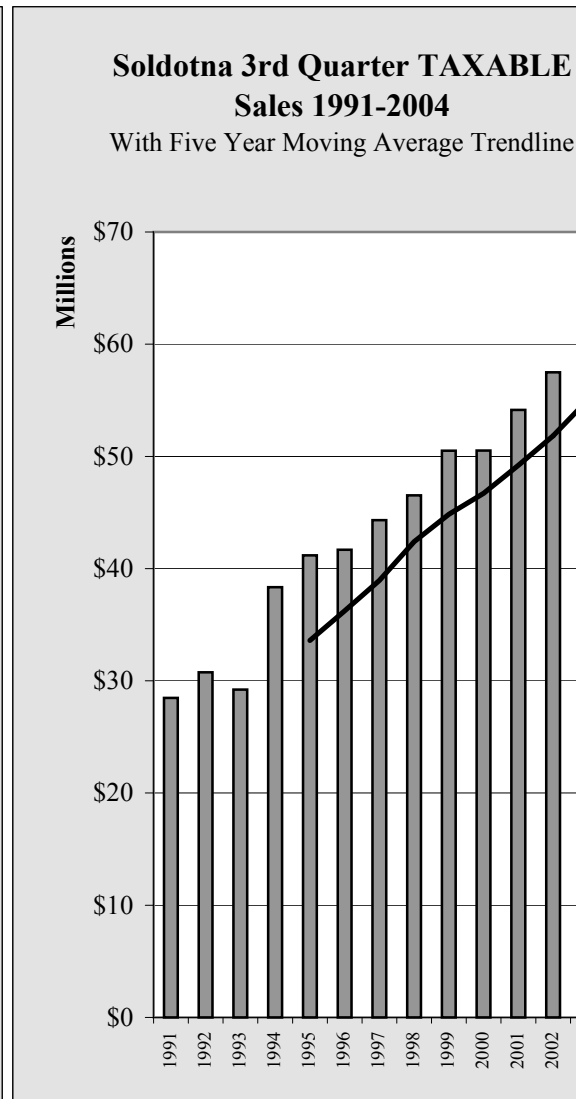
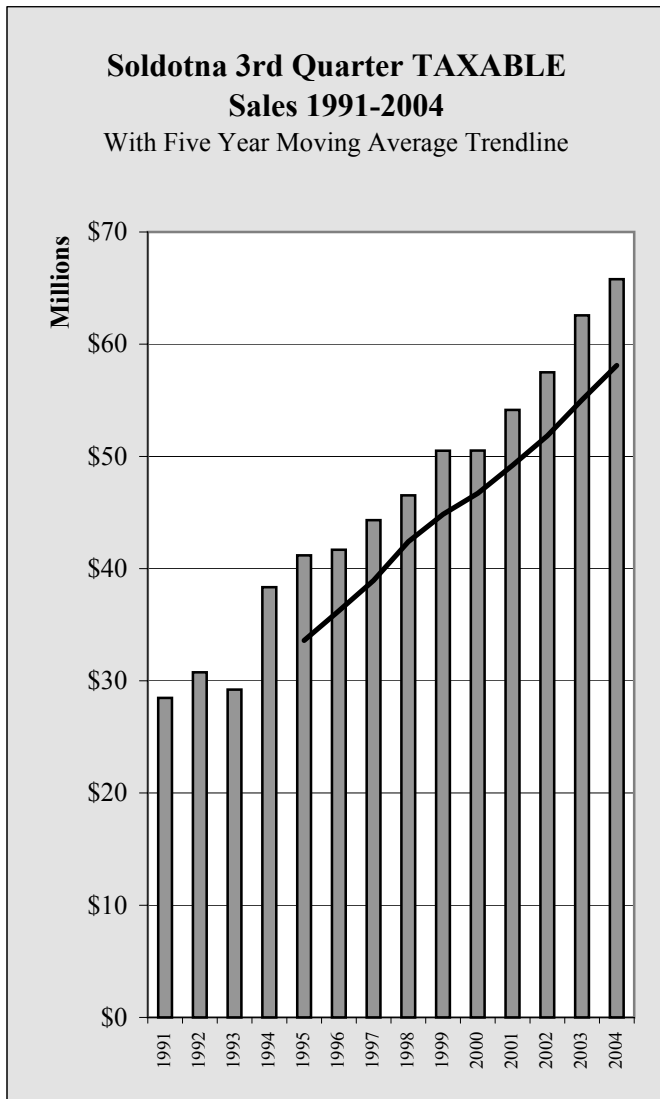


Chart 6.4

Soldotna Sales

\$
Annual Change
-3.0%
-66.8%
-24.2%
7.2%
-0.6%
-22.4%
5.8%
10.3%
6.1%
-76.4%
5.1%



Soldotna Sales

Soldotna YTD 9/30 GROSS Sales by Industry - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
AFF	566,958	736,399	1,465,090	1,395,255	1,392,318	1,765,925	2,245,603	27.2%
Min	1,594,188	225,625	204,950	251,787	291,214	331,780	382,812	15.4%
Const	13,973,807	10,766,420	14,668,275	14,498,458	16,472,038	14,662,486	17,855,913	21.8%
Manu	2,466,379	2,558,859	4,013,509	4,677,028	4,980,601	6,261,037	3,432,487	-45.2%
TCPU	10,583,787	12,987,032	11,718,392	13,894,541	12,117,670	11,755,500	15,195,144	29.3%
Whole	9,465,041	24,945,812	27,891,197	24,702,623	27,950,092	27,426,442	22,014,611	-19.7%
Retail	117,418,999	125,170,443	124,938,486	138,250,559	146,408,567	154,929,550	163,485,527	5.5%
FIRE	5,719,140	6,441,457	7,855,115	7,322,353	7,833,735	7,830,820	8,803,183	12.4%
Service	22,393,419	23,152,259	24,477,551	26,500,213	28,225,153	30,537,031	33,885,313	11.0%
Govt	15,795	24,822	14,847	17,903	18,849	33,191	18,305	-44.8%
Total	184,197,513	207,009,128	217,247,412	231,510,720	245,690,237	255,533,762	267,318,898	4.6%
Annual Change		12.4%	4.9%	6.6%	6.1%	4.0%	4.6%	

Table 6.3

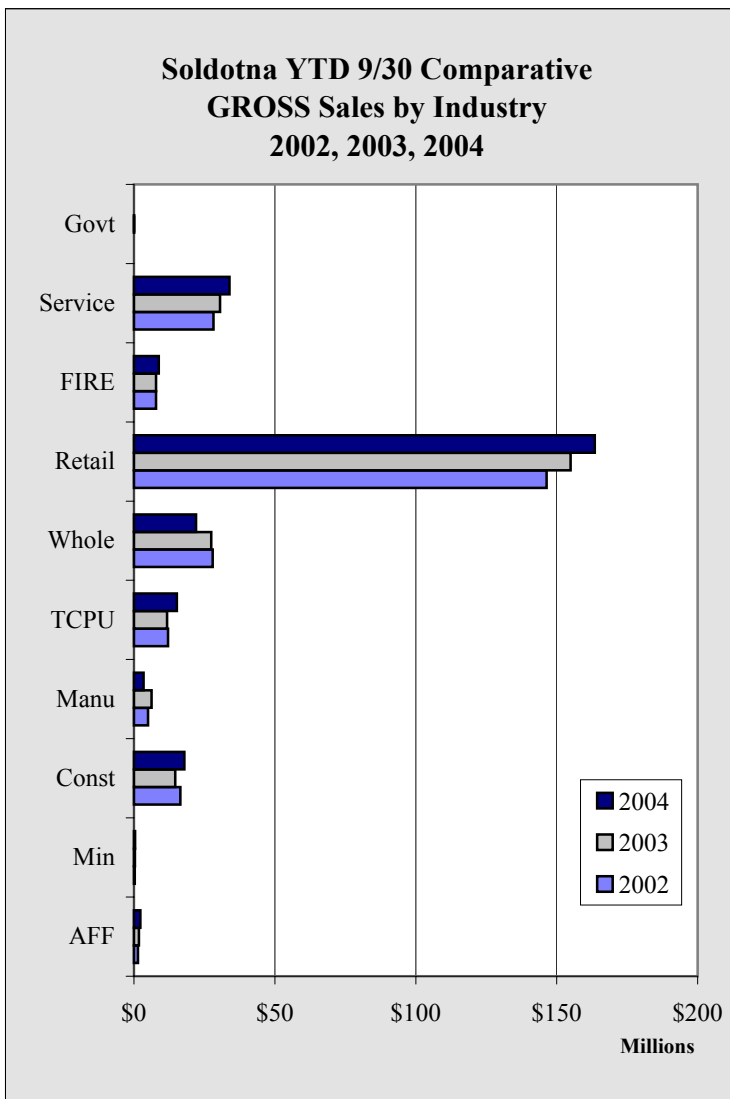


Chart 6.5

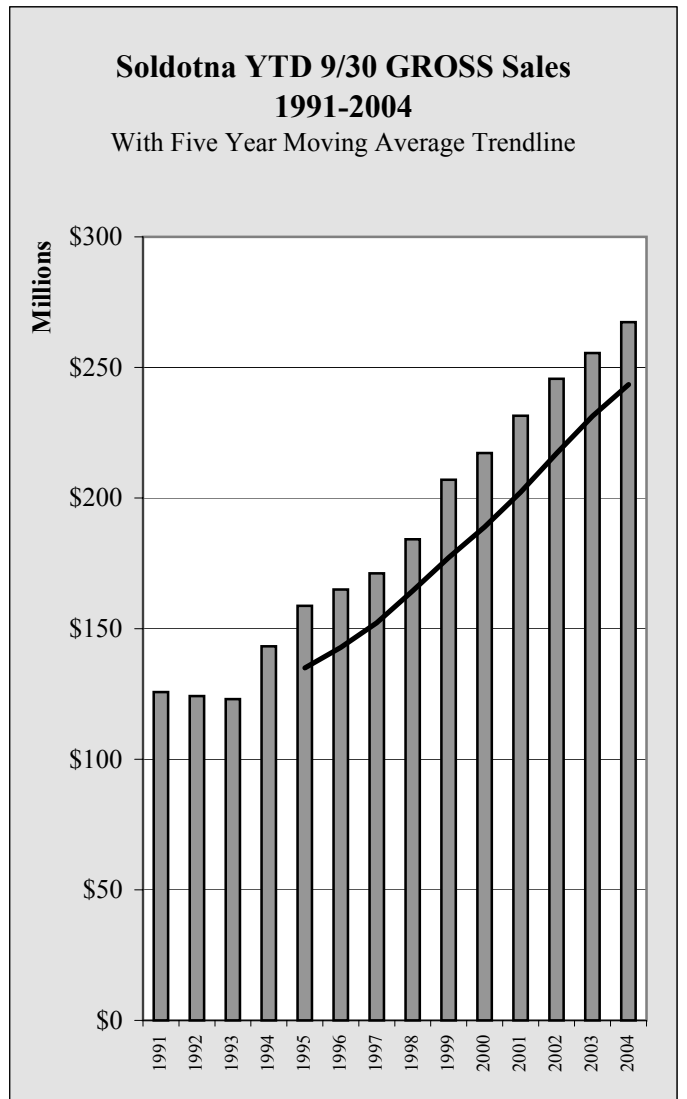


Chart 6.6

Soldotna Sales

Soldotna YTD 9/30 TAXABLE Sales by Industry - 1998-2004 - in \$							
	1998	1999	2000	2001	2002	2003	2004
AFF	352,026	513,472	722,179	911,120	865,338	922,887	934,277
Min	6,510	4,215	10,095	26,816	21,697	24,660	15,123
Const	980,704	1,107,447	936,249	889,468	982,300	1,197,494	1,045,500
Manu	1,180,264	1,201,201	1,323,915	1,341,850	1,321,142	1,395,734	1,366,406
TCPU	6,959,460	7,587,129	7,793,164	7,823,274	8,316,315	9,142,862	9,265,043
Whole	306,261	240,397	573,422	657,940	617,727	800,989	671,922
Retail	86,315,360	91,390,900	92,220,749	101,843,920	104,839,901	113,488,163	120,916,704
FIRE	2,755,558	2,896,505	3,302,728	3,846,126	3,939,711	3,452,500	3,371,976
Service	12,083,614	12,179,641	12,056,871	12,169,177	13,806,185	13,600,062	14,575,053
Govt	15,795	24,822	14,847	17,903	18,849	33,191	18,305
Total	110,955,552	117,145,729	118,954,219	129,527,594	134,729,165	144,058,542	152,180,309
Annual Change		5.6%	1.5%	8.9%	4.0%	6.9%	5.6%

Table 6.4

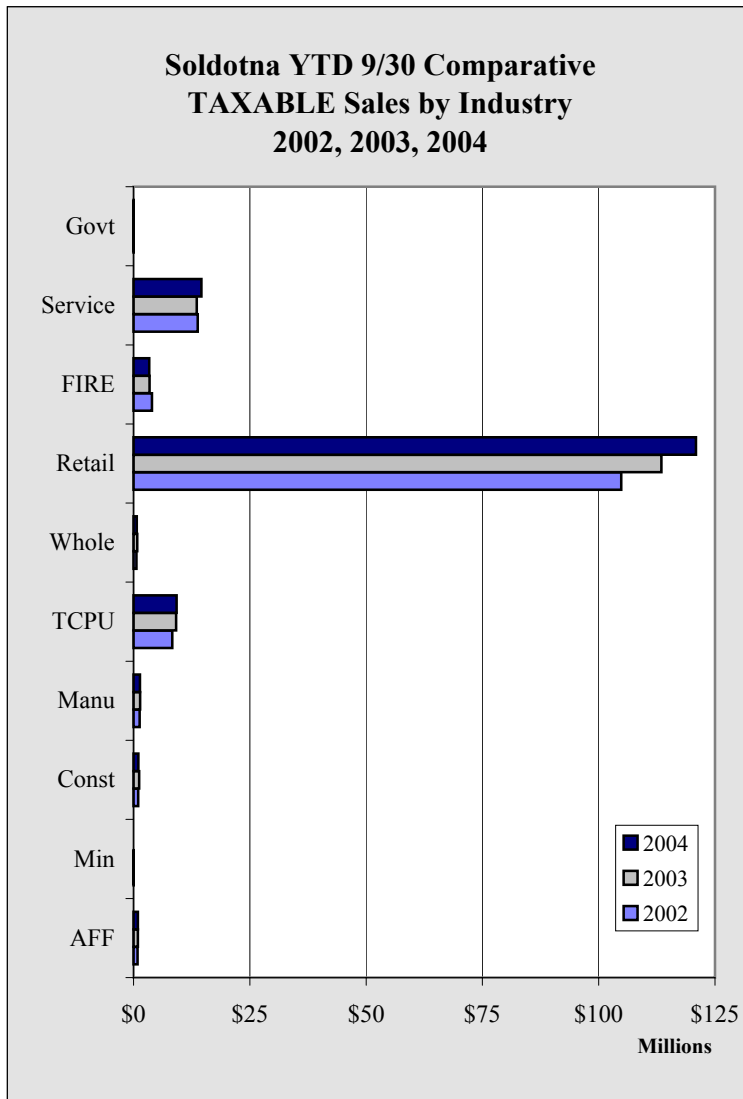


Chart 6.7

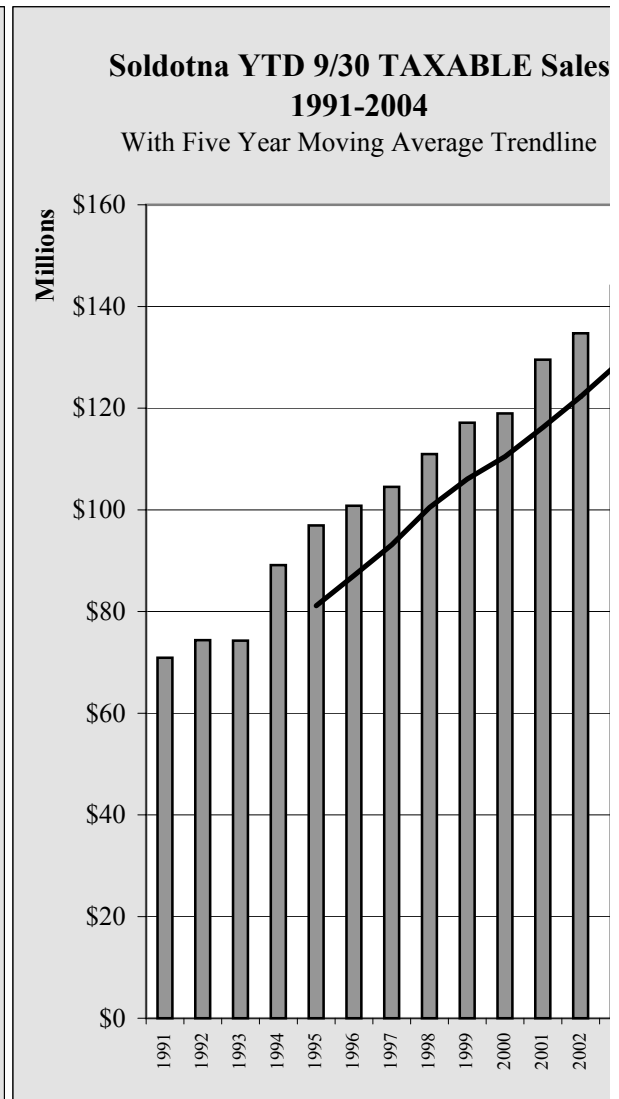
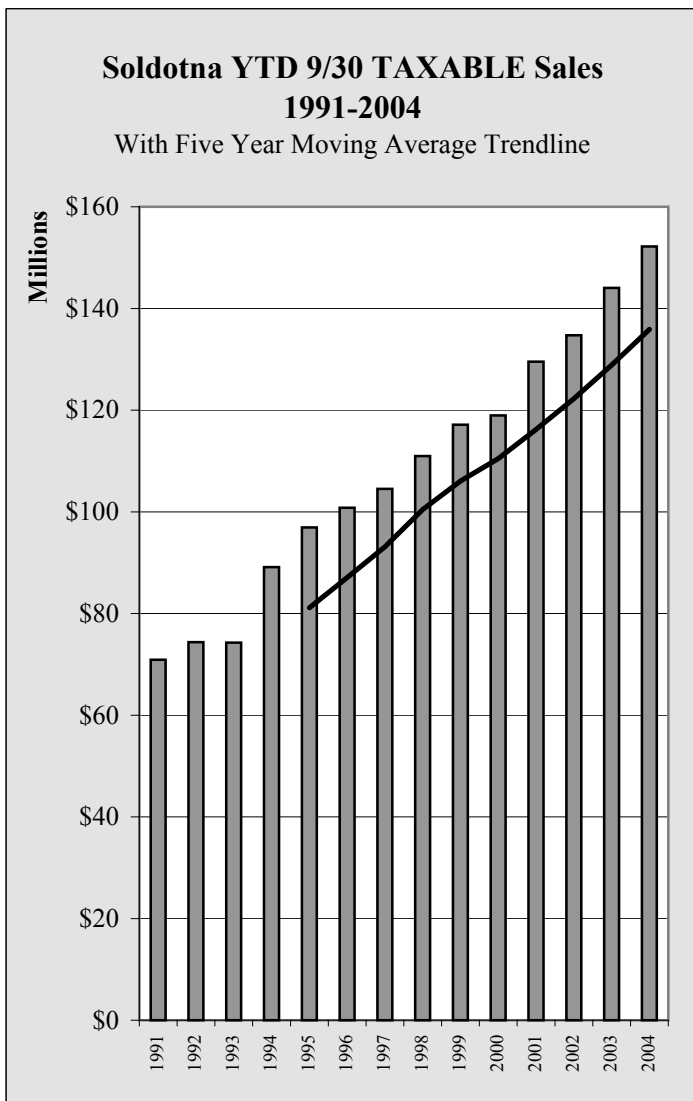


Chart 6.8

Soldotna Sales

Annual Change
1.2%
-38.7%
-12.7%
-2.1%
1.3%
-16.1%
6.5%
-2.3%
7.2%
-44.8%
5.6%



Soldotna Sales

Soldotna Annual GROSS Sales by Industry - 1997-2003 - in \$								
	1997	1998	1999	2000	2001	2002	2003	Annual Change
AFF	787,505	689,389	954,143	1,727,448	1,664,917	1,853,591	2,523,473	36.1%
Min	645,979	2,729,541	306,689	305,525	305,091	410,684	450,504	9.7%
Const	20,624,014	20,205,240	17,075,443	20,761,485	19,395,458	22,462,842	20,789,343	-7.5%
Manu	2,824,914	3,192,979	3,210,218	5,446,988	5,938,040	6,301,658	7,729,281	22.7%
TCPU	13,396,265	14,308,591	17,467,668	15,708,998	17,799,215	15,900,605	16,342,600	2.8%
Whole	11,054,736	14,626,150	32,515,047	32,610,279	31,467,653	40,201,769	34,368,869	-14.5%
Retail	149,103,119	157,774,054	166,898,488	170,201,586	187,606,859	191,902,954	204,657,408	6.6%
FIRE	7,603,912	7,365,455	8,509,983	10,210,170	10,232,574	10,465,959	10,733,557	2.6%
Service	26,507,740	29,884,044	30,622,659	32,265,770	34,683,298	36,330,903	40,028,395	10.2%
Govt	35,704	18,221	28,399	17,062	19,103	22,579	41,717	84.8%
Total	232,583,888	250,793,664	277,588,737	289,255,311	309,112,208	325,853,544	337,665,147	3.6%
Annual Change		7.8%	10.7%	4.2%	6.9%	5.4%	3.6%	

Table 6.5

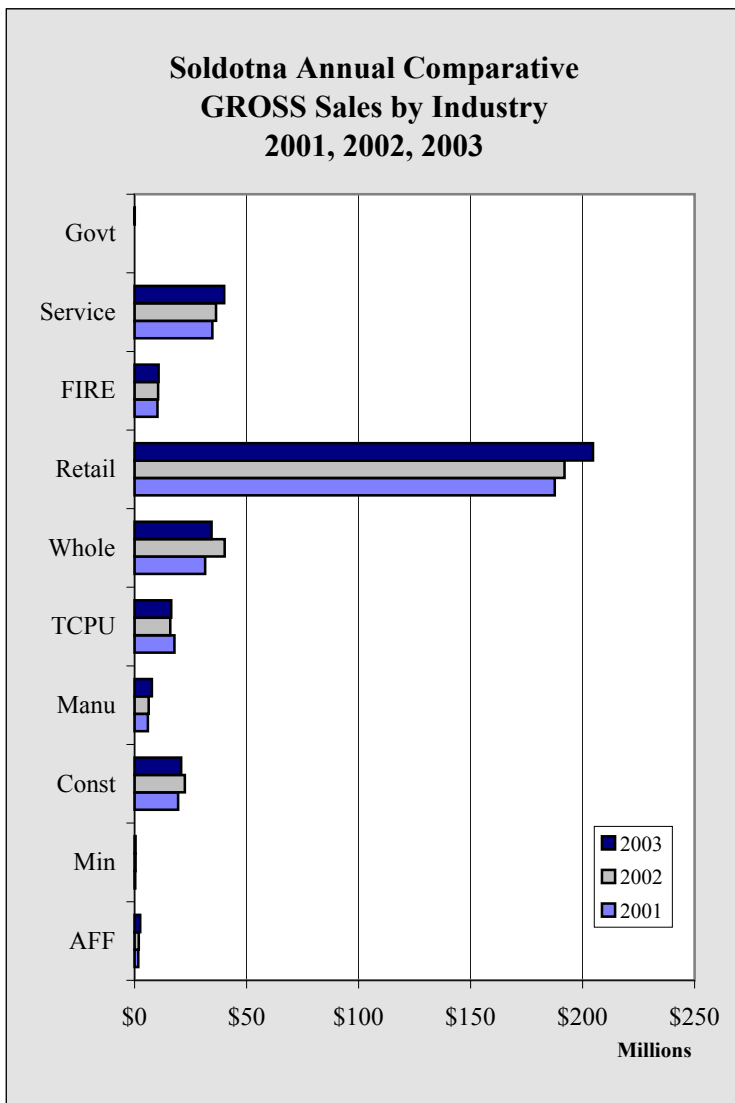


Chart 6.9

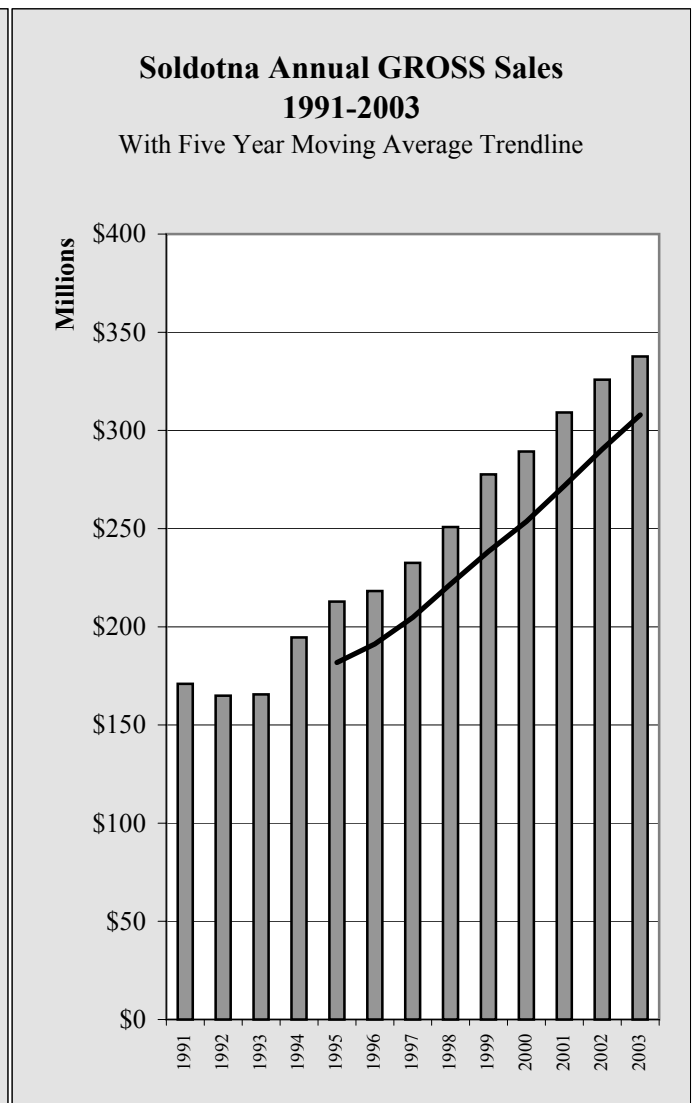


Chart 6.10

Soldotna Sales

Soldotna Annual TAXABLE Sales by Industry - 1997-2003 - in \$								
	1997	1998	1999	2000	2001	2002	2003	Annual Change
AFF	412,424	466,912	697,062	921,908	1,117,793	1,043,812	1,176,634	12.7%
Min	6,251	8,010	5,675	11,333	35,080	33,278	33,067	-0.6%
Const	1,262,833	1,320,297	1,471,239	1,233,755	1,173,265	1,317,838	1,590,497	20.7%
Manu	1,363,346	1,439,440	1,467,864	1,567,147	1,638,254	1,635,572	1,674,325	2.4%
TCPU	8,918,568	9,374,360	10,378,566	10,311,502	10,520,193	11,178,060	12,295,182	10.0%
Whole	342,916	369,062	322,925	715,161	786,443	763,236	997,320	30.7%
Retail	109,625,447	115,732,671	122,401,180	124,618,575	136,194,643	138,178,507	151,168,576	9.4%
FIRE	3,658,043	3,662,452	3,776,435	4,545,775	5,207,613	5,279,203	4,435,121	-16.0%
Service	14,711,144	15,398,236	15,403,419	15,493,910	15,700,548	17,525,783	17,204,443	-1.8%
Govt	35,704	18,221	28,399	17,062	19,103	22,579	41,717	84.8%
Total	140,336,676	147,789,661	155,952,764	159,436,128	172,392,935	176,977,868	190,616,882	7.7%
Annual Change		5.3%	5.5%	2.2%	8.1%	2.7%	7.7%	

Table 6.6

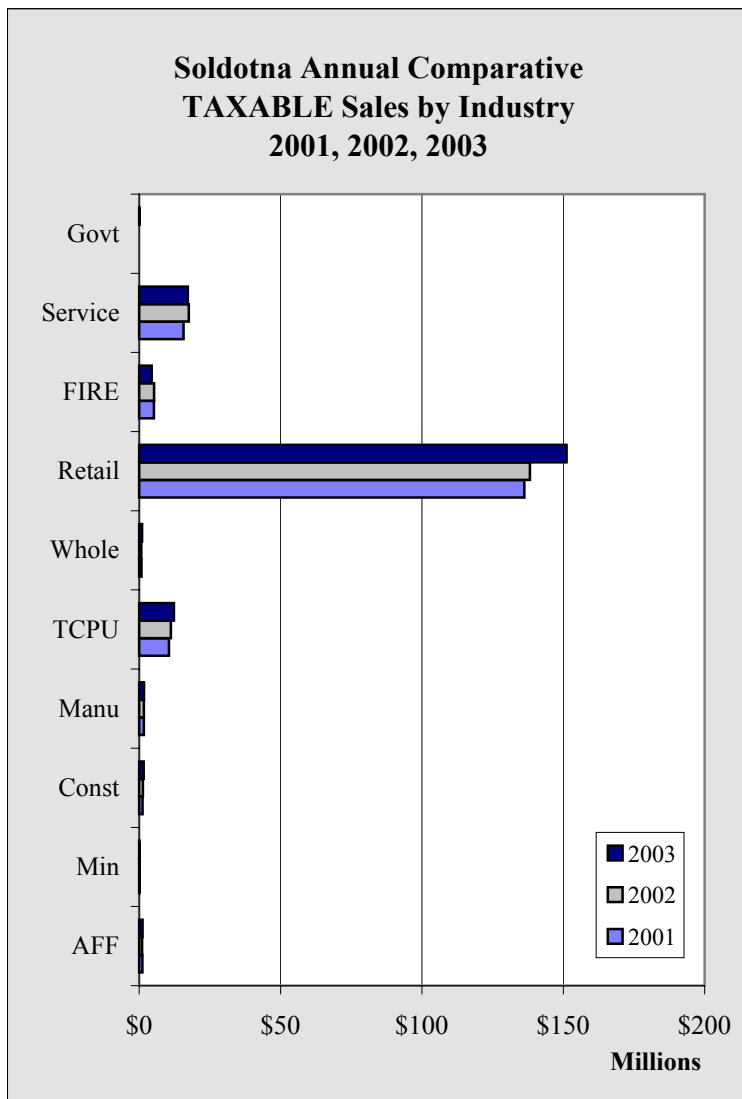


Chart 6.11

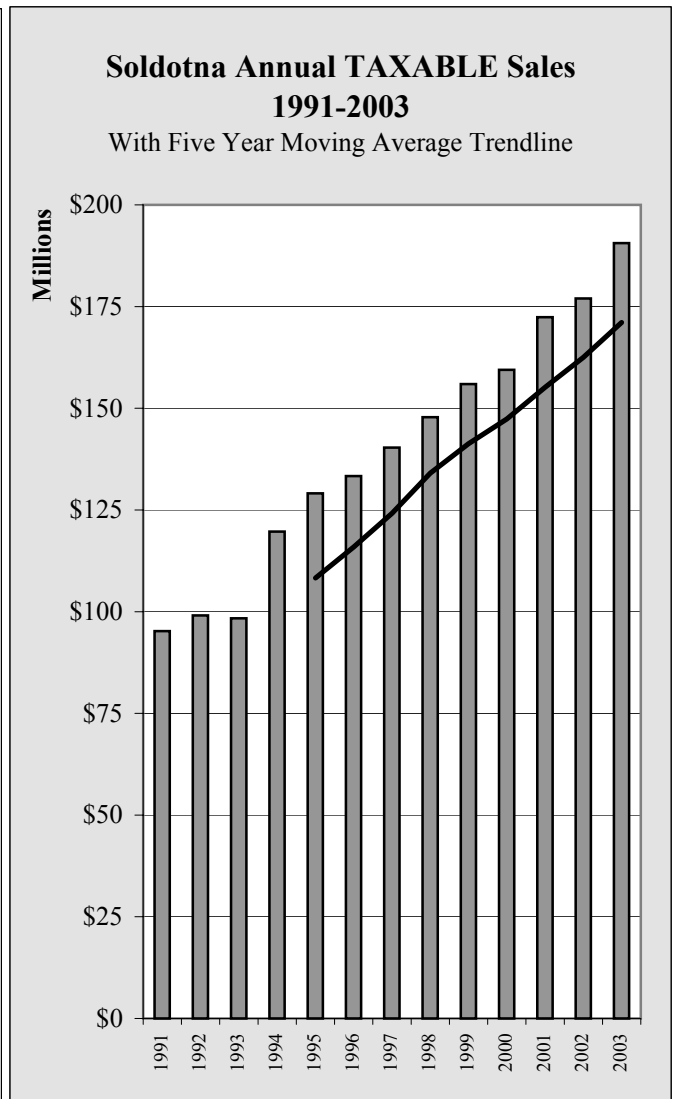


Chart 6.12

Soldotna Sales

Soldotna GROSS Sales by Industry by Quarter - 2001-2004 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2001					
AFF	215,220	486,756	693,279	269,662	1,664,917
Min	49,472	77,886	124,429	53,304	305,091
Const	4,015,371	4,464,446	6,018,641	4,897,000	19,395,458
Manu	967,938	1,611,027	2,098,063	1,261,012	5,938,040
TCPU	4,764,455	4,573,146	4,556,940	3,904,674	17,799,215
Whole	6,827,062	6,981,240	10,894,321	6,765,030	31,467,653
Retail	34,715,249	45,690,237	57,845,073	49,356,300	187,606,859
FIRE	2,166,881	2,223,114	2,932,358	2,910,221	10,232,574
Service	7,071,799	8,927,244	10,501,170	8,183,085	34,683,298
Govt	6,507	5,238	6,158	1,200	19,103
Total	60,799,954	75,040,334	95,670,432	77,601,488	309,112,208
2002					
AFF	231,354	493,143	667,821	461,273	1,853,591
Min	98,101	106,949	86,164	119,470	410,684
Const	3,228,042	4,930,716	8,313,280	5,990,804	22,462,842
Manu	900,894	1,727,614	2,352,093	1,321,057	6,301,658
TCPU	3,685,725	3,531,451	4,900,494	3,782,935	15,900,605
Whole	8,072,050	7,353,520	12,524,522	12,251,677	40,201,769
Retail	36,487,247	49,051,032	60,870,288	45,494,387	191,902,954
FIRE	2,258,203	2,983,720	2,591,812	2,632,224	10,465,959
Service	7,363,434	9,561,798	11,299,921	8,105,750	36,330,903
Govt	6,700	7,859	4,290	3,730	22,579
Total	62,331,750	79,747,802	103,610,685	80,163,307	325,853,544
2003					
AFF	287,421	558,058	920,446	757,548	2,523,473
Min	110,629	122,012	99,139	118,724	450,504
Const	3,997,918	3,932,989	6,731,579	6,126,857	20,789,343
Manu	1,129,391	2,288,148	2,843,498	1,468,244	7,729,281
TCPU	4,211,327	3,827,252	3,716,921	4,587,100	16,342,600
Whole	7,309,289	9,554,591	10,562,562	6,942,427	34,368,869
Retail	36,770,710	52,168,027	65,990,813	49,727,858	204,657,408
FIRE	2,461,298	2,547,857	2,821,665	2,902,737	10,733,557
Service	7,926,425	10,128,839	12,481,767	9,491,364	40,028,395
Govt	12,319	8,680	12,192	8,526	41,717
Total	64,216,727	85,136,453	106,180,582	82,131,385	337,665,147
2004					
AFF	556,985	645,572	1,043,046		2,245,603
Min	92,181	154,892	135,739		382,812
Const	2,876,843	5,874,826	9,104,244		17,855,913
Manu	543,783	1,132,043	1,756,661		3,432,487
TCPU	4,796,973	4,716,232	5,681,939		15,195,144
Whole	9,720,151	8,967,548	3,326,912		22,014,611
Retail	39,585,459	53,998,826	69,901,242		163,485,527
FIRE	3,032,921	2,959,391	2,810,871		8,803,183
Service	9,492,190	11,821,580	12,571,543		33,885,313
Govt	6,904	8,521	2,880		18,305
Total	70,704,390	90,279,431	106,335,077		267,318,898

Table 6.7

Soldotna Sales

Soldotna TAXABLE Sales by Industry by Quarter - 2001-2004 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2001					
AFF	183,856	314,053	413,211	206,673	1,117,793
Min	7,612	10,242	8,962	8,264	35,080
Const	234,518	301,807	353,143	283,797	1,173,265
Manu	199,966	465,257	676,627	296,404	1,638,254
TCPU	2,584,193	2,577,578	2,661,503	2,696,919	10,520,193
Whole	124,637	282,881	250,422	128,503	786,443
Retail	25,030,145	33,538,956	43,274,819	34,350,723	136,194,643
FIRE	1,072,034	1,222,567	1,551,525	1,361,487	5,207,613
Service	3,040,671	4,184,003	4,944,503	3,531,371	15,700,548
Govt	6,507	5,238	6,158	1,200	19,103
Total	32,484,139	42,902,582	54,140,873	42,865,341	172,392,935
2002					
AFF	185,252	286,565	393,521	178,474	1,043,812
Min	6,447	7,414	7,836	11,581	33,278
Const	283,099	329,803	369,398	335,538	1,317,838
Manu	181,486	429,327	710,329	314,430	1,635,572
TCPU	2,752,273	2,619,156	2,944,886	2,861,745	11,178,060
Whole	135,437	231,064	251,226	145,509	763,236
Retail	25,570,526	33,723,015	45,546,360	33,338,606	138,178,507
FIRE	1,170,633	1,266,667	1,502,411	1,339,492	5,279,203
Service	3,444,755	4,603,064	5,758,366	3,719,598	17,525,783
Govt	6,700	7,859	4,290	3,730	22,579
Total	33,736,608	43,503,934	57,488,623	42,248,703	176,977,868
2003					
AFF	167,593	297,426	457,868	253,747	1,176,634
Min	9,374	7,401	7,885	8,407	33,067
Const	301,760	430,437	465,297	393,003	1,590,497
Manu	219,705	436,364	739,665	278,591	1,674,325
TCPU	3,219,035	2,964,183	2,959,644	3,152,320	12,295,182
Whole	173,053	288,627	339,309	196,331	997,320
Retail	25,769,374	36,976,302	50,742,487	37,680,413	151,168,576
FIRE	1,141,419	1,151,616	1,159,465	982,621	4,435,121
Service	3,449,990	4,457,613	5,692,459	3,604,381	17,204,443
Govt	12,319	8,680	12,192	8,526	41,717
Total	34,463,622	47,018,649	62,576,271	46,558,340	190,616,882
2004					
AFF	219,231	270,912	444,134		934,277
Min	6,675	5,828	2,620		15,123
Const	316,960	376,000	352,540		1,045,500
Manu	197,841	375,311	793,254		1,366,406
TCPU	3,338,230	2,985,459	2,941,354		9,265,043
Whole	154,053	254,535	263,334		671,922
Retail	28,539,627	38,707,449	53,669,628		120,916,704
FIRE	961,092	1,132,365	1,278,519		3,371,976
Service	3,641,976	4,892,666	6,040,411		14,575,053
Govt	6,904	8,521	2,880		18,305
Total	37,382,589	49,009,046	65,788,674		152,180,309

Table 6.8

Soldotna Construction Permitting

Soldotna 3rd Quarter Permit VALUES by Type - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
Residential New	1,062,000	1,368,900	543,930	1,510,852	689,202	648,388	1,270,100	95.9%
Residential Alter/Add	103,400	141,867	101,065	50,148	317,466	70,722	145,721	106.0%
Commercial New	3,250,713	2,495,816	935,665	630,244	1,080,678	1,371,200	21,996,101	1504.1%
Commercial Alter/Add	723,050	119,996	96,250	318,672	610,000	328,000	368,193	12.3%
Total	5,139,163	4,126,579	1,676,910	2,509,916	2,697,346	2,418,310	23,780,115	883.3%
Annual Change		-19.7%	-59.4%	49.7%	7.5%	-10.3%	883.3%	

Table 6.9

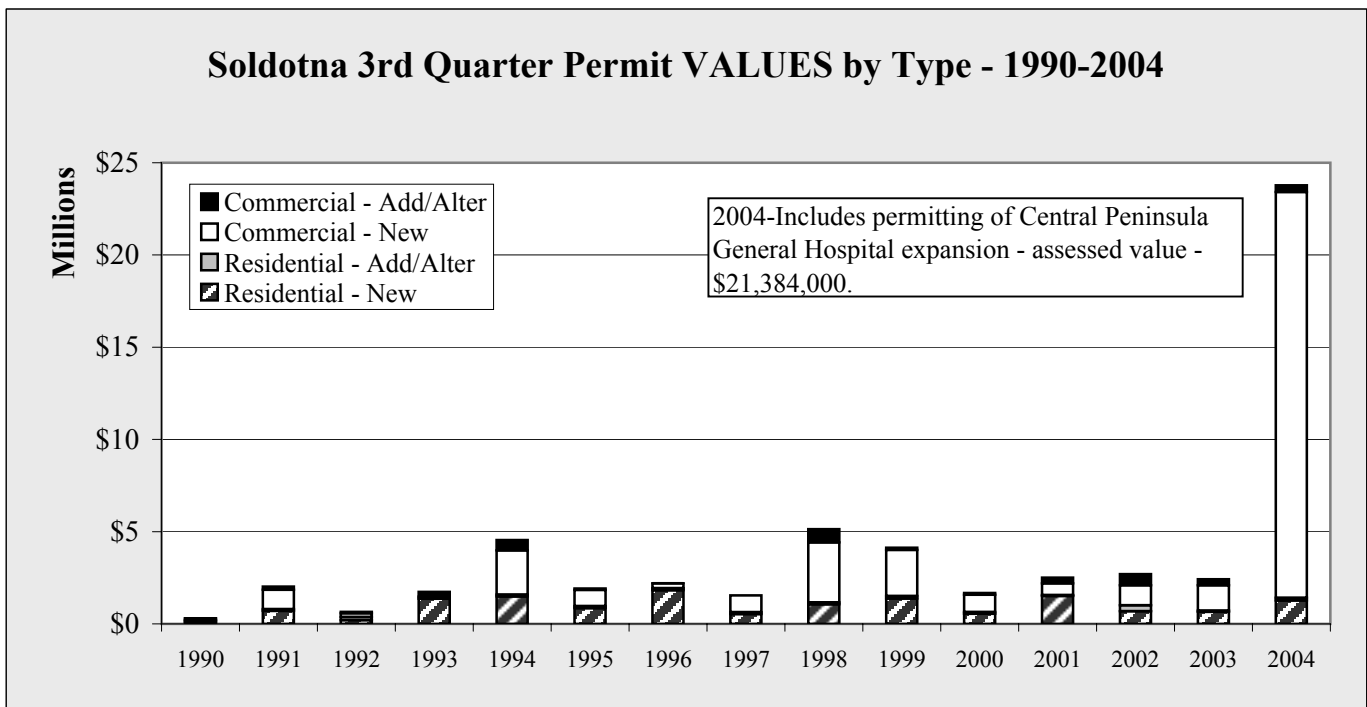


Chart 6.13

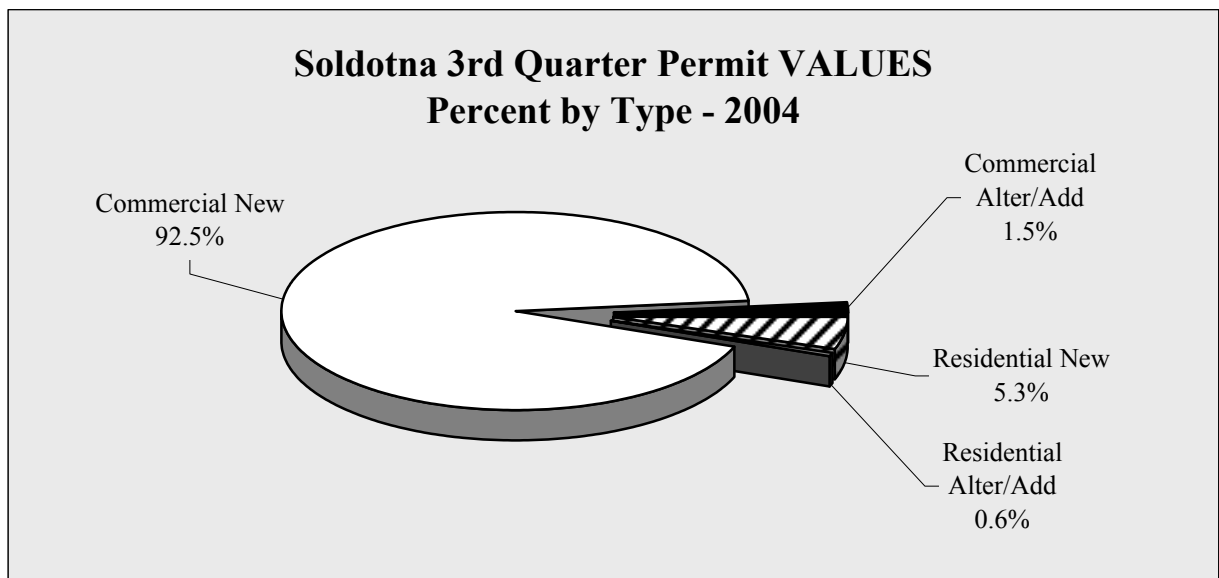


Chart 6.14

Soldotna Construction Permitting

Soldotna 3rd Quarter Permit VOLUME by Type - 1998-2004								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
Residential New	7	7	5	10	5	4	7	75.0%
Residential Alter/Add	5	4	7	6	10	4	6	50.0%
Commercial New	10	6	7	7	5	8	4	-50.0%
Commercial Alter/Add	6	6	7	12	5	3	7	133.3%
Total	28	23	26	35	25	19	24	26.3%
Annual Change		-17.9%	13.0%	34.6%	-28.6%	-24.0%	26.3%	

Table 6.10

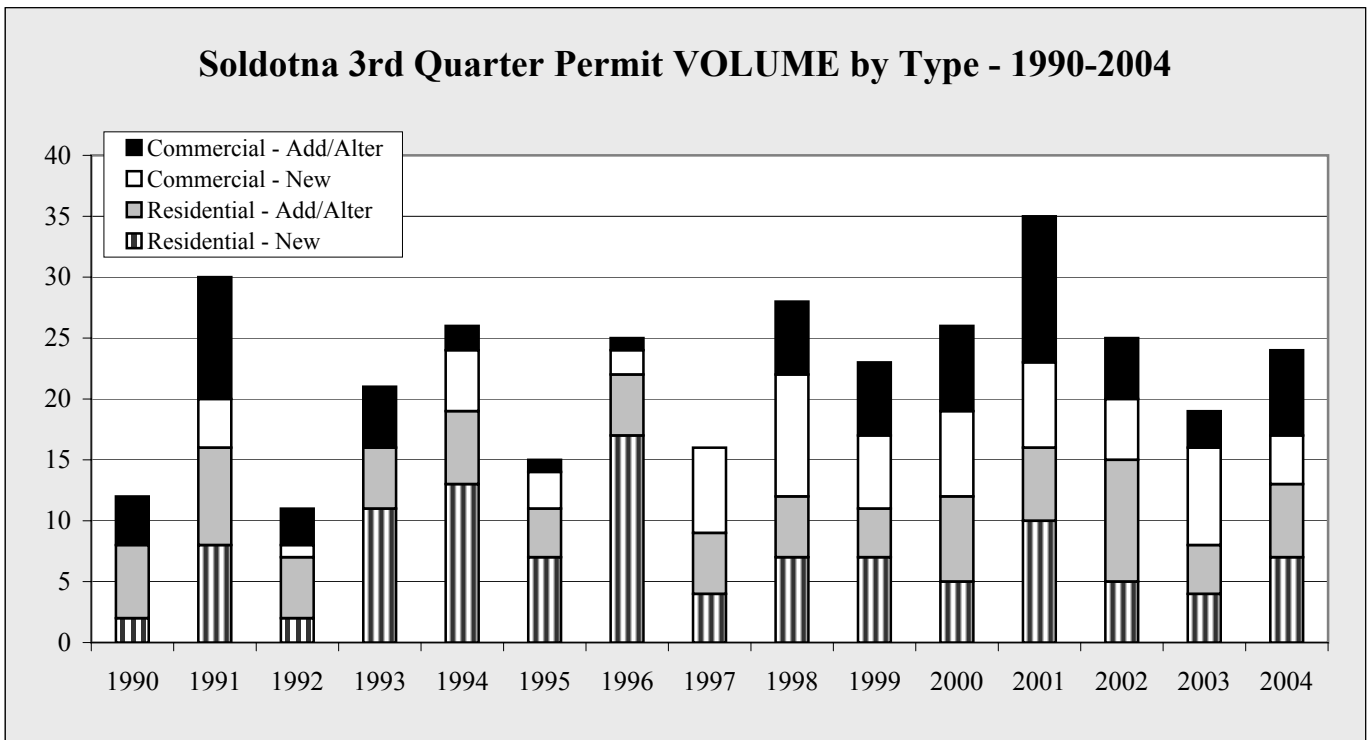


Chart 6.15

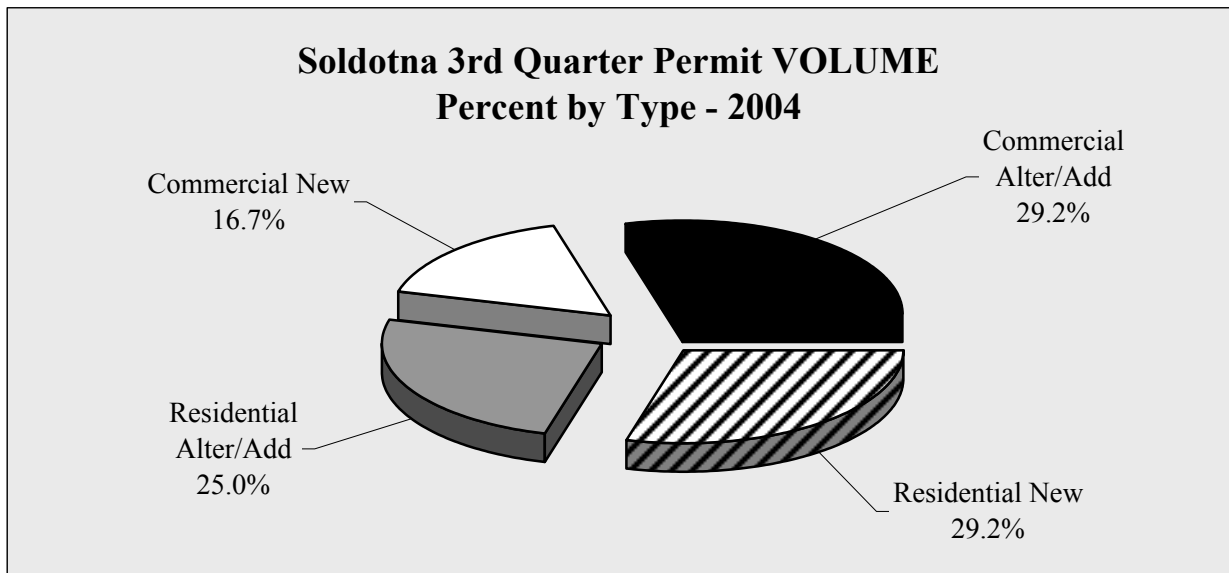


Chart 6.16

Soldotna Construction Permitting

Soldotna YTD 9/30 Permit VALUES by Type - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
Residential New	2,172,000	2,822,574	2,438,350	3,873,853	3,005,344	2,547,742	3,586,484	40.8%
Residential Alter/Add	225,400	377,228	325,739	306,347	743,687	258,629	220,530	-14.7%
Commercial New	5,590,665	5,219,634	2,953,580	3,288,822	4,397,059	3,487,690	27,827,424	697.9%
Commercial Alter/Add	874,592	575,891	1,046,799	1,323,302	2,760,304	785,191	958,573	22.1%
Total	8,862,657	8,995,327	6,764,468	8,792,324	10,906,394	7,079,252	32,593,011	360.4%
Annual Change		1.5%	-24.8%	30.0%	24.0%	-35.1%	360.4%	

Table 6.11

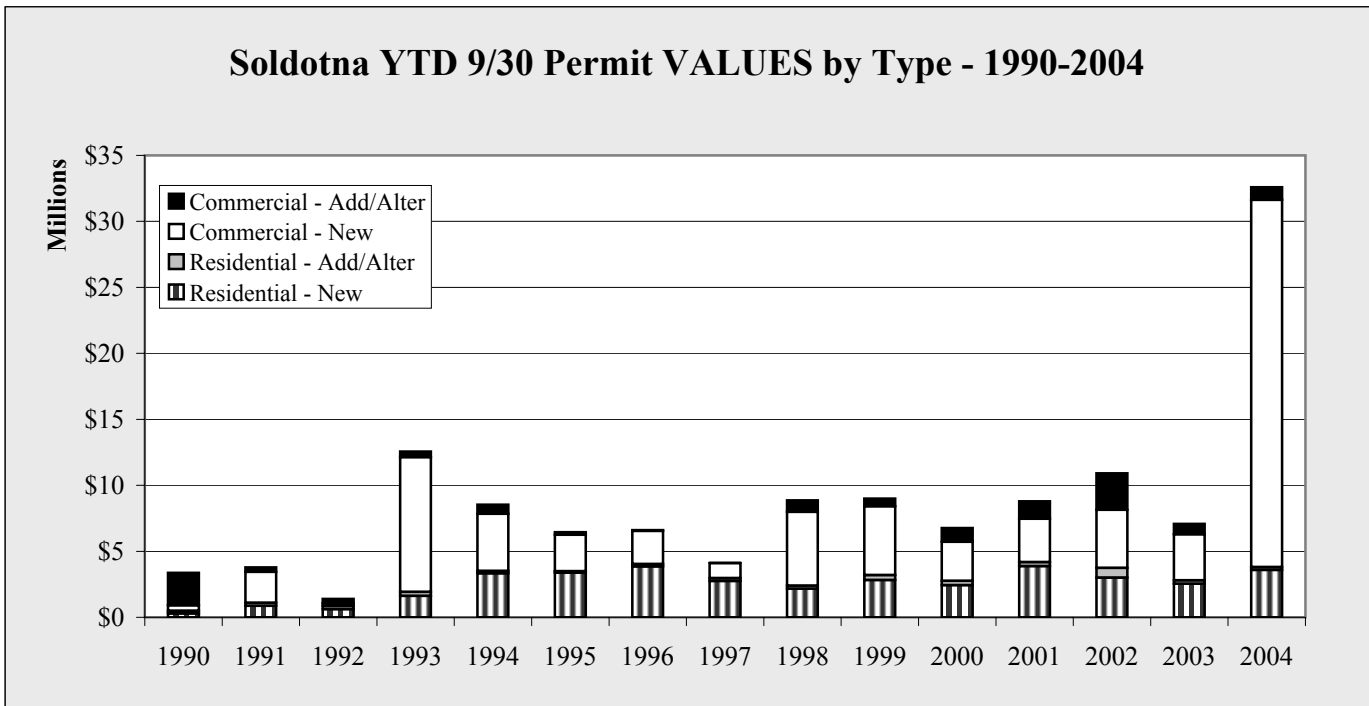


Chart 6.17

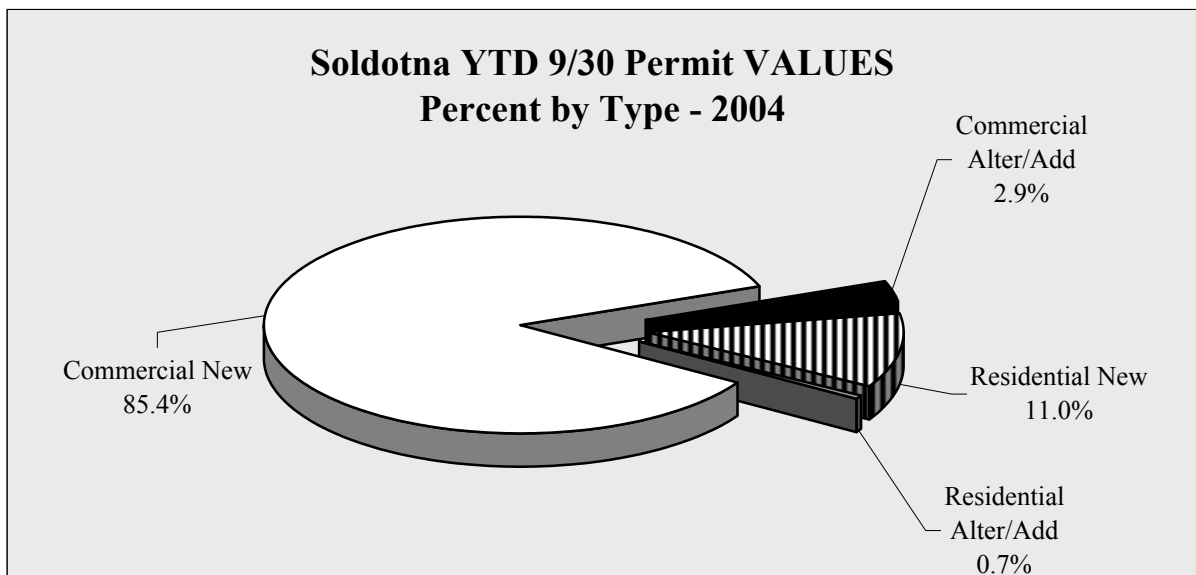


Chart 6.18

Soldotna Construction Permitting

Soldotna YTD 9/30 Permit VOLUME by Type - 1998-2004

	1998	1999	2000	2001	2002	2003	2004	Annual Change
Residential New	14	17	17	24	23	19	18	-5.3%
Residential Alter/Add	11	16	16	19	18	15	14	-6.7%
Commercial New	23	14	11	10	18	14	11	-21.4%
Commercial Alter/Add	15	21	24	29	28	13	16	23.1%
Total	63	68	68	82	87	61	59	-3.3%
Annual Change		7.9%	0.0%	20.6%	6.1%	-29.9%	-3.3%	

Table 6.12

Soldotna YTD 9/30 Permit VOLUME by Type - 1990-2004

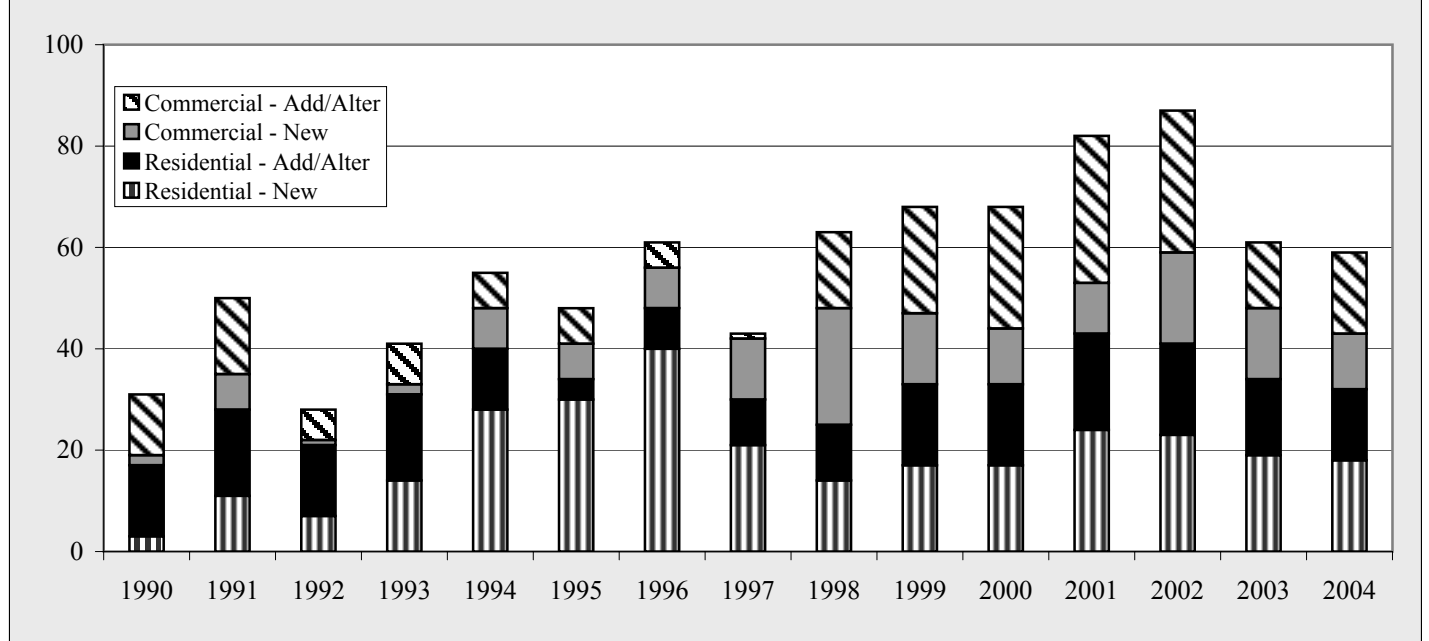


Chart 6.19

**Soldotna YTD 9/30 Permit VOLUME
Percent by Type - 2004**

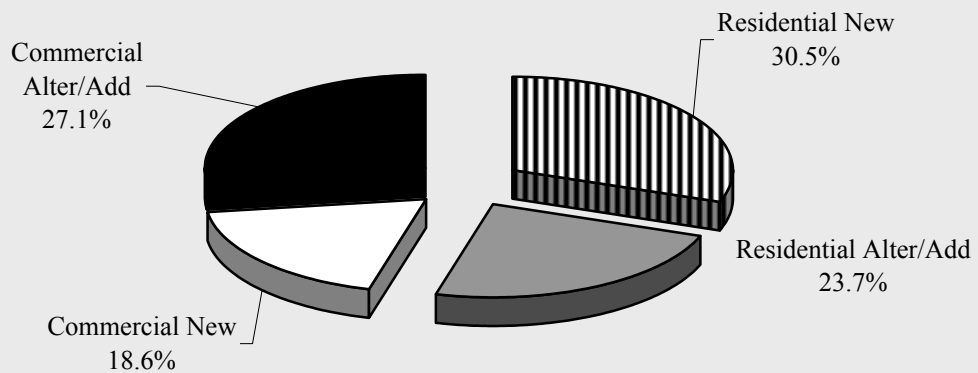


Chart 6.20

Soldotna Construction Permitting

Soldotna Annual Permit VALUES by Type by Quarter - 1997-2004 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
1997					
Residential - New	200,000	2,031,205	525,251	733,300	3,489,756
Residential - Add/Alter	70,000	30,900	111,000	30,000	241,900
Commercial - New	28,000	209,500	910,000	16,650	1,164,150
Commercial - Add/Alter	3,000	0	0	780,500	783,500
TOTAL	301,000	2,271,605	1,546,251	1,560,450	5,679,306
1998					
Residential - New	145,000	965,000	1,062,000	175,000	2,347,000
Residential - Add/Alter	0	122,000	103,400	11,660	237,060
Commercial - New	6,552	2,333,400	3,250,713	300,000	5,890,665
Commercial - Add/Alter	78,542	73,000	723,050	272,500	1,147,092
TOTAL	230,094	3,493,400	5,139,163	759,160	9,621,817
1999					
Residential - New	0	1,453,674	1,368,900	225,888	3,048,462
Residential - Add/Alter	54,000	181,361	141,867	0	377,228
Commercial - New	0	2,723,818	2,495,816	281,905	5,501,539
Commercial - Add/Alter	29,696	426,199	119,996	2,000	577,891
TOTAL	83,696	4,785,052	4,126,579	509,793	9,505,120
2000					
Residential - New	373,929	1,520,491	543,930	270,668	2,709,018
Residential - Add/Alter	0	224,674	101,065	39,500	365,239
Commercial - New	434,273	1,583,642	935,665	970,484	3,924,064
Commercial - Add/Alter	270,000	680,549	96,250	122,300	1,169,099
TOTAL	1,078,202	4,009,356	1,676,910	1,402,952	8,167,420
2001					
Residential - New	0	2,363,001	1,510,852	0	3,873,853
Residential - Add/Alter	105,160	151,039	50,148	51,148	357,495
Commercial - New	2,658,578	0	630,244	0	3,288,822
Commercial - Add/Alter	287,480	717,150	318,672	111,500	1,434,802
TOTAL	3,051,218	3,231,190	2,509,916	162,648	8,954,972
2002					
Residential - New	240,849	2,075,293	689,202	176,000	3,181,344
Residential - Add/Alter	86,935	339,286	317,466	11,500	755,187
Commercial - New	714,806	2,601,575	1,080,678	0	4,397,059
Commercial - Add/Alter	163,000	1,987,304	610,000	70,000	2,830,304
TOTAL	1,205,590	7,003,458	2,697,346	257,500	11,163,894
2003					
Residential - New	0	1,899,354	648,388	526,191	3,073,933
Residential - Add/Alter	57,827	130,080	70,722	5,000	263,629
Commercial - New	0	2,116,490	1,371,200	281,491	3,769,181
Commercial - Add/Alter	369,191	88,000	328,000	60,363	845,554
TOTAL	427,018	4,233,924	2,418,310	873,045	7,952,297
2004					
Residential - New	539,297	1,777,087	1,270,100		3,881,344
Residential - Add/Alter	0	74,809	145,721		277,984
Commercial - New	4,465,026	1,366,297	21,996,101		28,329,025
Commercial - Add/Alter	60,000	530,380	368,193		4,808,573
TOTAL	5,064,323	3,748,573	23,780,115		37,296,926
					Year to Date

Table 6.13

Soldotna Construction Permitting

Soldotna Annual Permit VOLUME by Type by Quarter - 1997-2004					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
1997					
Residential - New	1	16	4	5	26
Residential - Add/Alter	2	2	5	1	10
Commercial - New	2	3	7	5	17
Commercial - Add/Alter	1	0	0	4	5
TOTAL	6	21	16	15	58
1998					
Residential - New	1	6	7	1	15
Residential - Add/Alter	0	6	5	5	16
Commercial - New	2	11	10	2	25
Commercial - Add/Alter	5	4	6	6	21
TOTAL	8	27	28	14	77
1999					
Residential - New	0	10	7	2	19
Residential - Add/Alter	4	8	4	0	16
Commercial - New	0	8	6	6	20
Commercial - Add/Alter	6	9	6	1	22
TOTAL	10	35	23	9	77
2000					
Residential - New	2	10	5	2	19
Residential - Add/Alter	0	9	7	3	19
Commercial - New	1	3	7	7	18
Commercial - Add/Alter	5	12	7	8	32
TOTAL	8	34	26	20	88
2001					
Residential - New	0	14	10	0	24
Residential - Add/Alter	3	10	6	4	23
Commercial - New	3	0	7	0	10
Commercial - Add/Alter	4	13	12	7	36
TOTAL	10	37	35	11	93
2002					
Residential - New	1	17	5	1	24
Residential - Add/Alter	2	6	10	2	20
Commercial - New	4	9	5	0	18
Commercial - Add/Alter	4	19	5	1	29
TOTAL	11	51	25	4	91
2003					
Residential - New	0	15	4	5	24
Residential - Add/Alter	3	8	4	1	16
Commercial - New	0	6	8	2	16
Commercial - Add/Alter	3	7	3	5	18
TOTAL	6	36	19	13	74
2004					
					Year to Date
Residential - New	2	9	7		19
Residential - Add/Alter	0	8	6		17
Commercial - New	4	3	4		13
Commercial - Add/Alter	3	6	7		18
TOTAL	9	26	24		67

Table 6.14

Soldotna Cost of Food

Cost of food data is collected by the University of Alaska, Fairbanks Cooperative Extension. Each quarter the Cooperative Extension surveys up to three grocers in communities throughout the state to determine the cost of food for one week. Specific guidelines are presented to the surveyors regarding item size and sale price for 104 items. Because separation of Kenai and Soldotna data would be meaningless, data presented relates to both communities.

SOLDOTNA/KENAI										
	Sept 1996	Sept 1997	Sept 1998	Sept 1999	Sept 2000	Sept 2001	Sept 2002	Sept 2003	Sept 2004	Annual Change
Sales Tax (in percent)	5.0	5.0	5.0	5.0	5.0	5.0	5.0	5.0	5.0	
Percent of Food Unavailable	0.0	0.0	0.0	0.0	1.0	1.0	1.0	0.0	0.0	
Child, 1 year	15.8	15.7	15.5	16.4	16.6	17.8	17.6	18.3	19.0	3.8%
Child, 2 years	0.0	0.0	0.0	0.0	0.0	17.8	17.6	18.3	18.8	2.7%
Children 3-5 years of age	17.3	17.2	17.0	18.0	18.3	19.6	19.4	20.0	20.8	4.1%
Children 6-8 years of age	22.9	22.8	22.6	23.9	24.3	26.0	25.9	26.7	27.8	4.0%
Children 9-11 years of age	26.0	25.9	25.7	27.1	27.6	29.5	29.4	30.2	31.4	4.0%
Males 12-14 years of age	29.4	29.2	29.0	30.6	31.3	33.4	33.2	34.1	35.5	4.1%
Males 15-19 years of age	30.3	30.2	29.9	31.5	32.2	34.4	34.2	35.1	36.4	3.8%
Males 20-50 years of age	29.9	29.9	29.8	31.3	32.1	34.3	34.1	35.0	36.5	4.2%
Males 51 and older	28.5	28.6	28.4	29.8	30.5	32.5	32.5	33.4	34.7	4.1%
Females 12-19 years of age	25.3	25.2	25.0	26.3	26.9	28.8	28.5	29.4	30.5	3.9%
Females 20-50 years of age	26.2	26.3	26.1	27.3	28.0	29.8	29.8	30.5	31.8	4.1%
Females 51 and older	25.4	25.4	25.2	26.6	27.2	29.0	28.9	29.6	30.9	4.3%
Family of 2, 20-50 years of age	61.7	61.8	61.5	64.4	66.1	70.5	70.3	72.1	75.1	4.1%
Family of 2, 51 years and older	59.3	59.5	59.0	62.0	63.4	67.6	67.5	69.3	72.2	4.2%
Family of 4, children 1-5 years	89.2	89.1	88.4	93.0	95.0	101.4	100.9	103.6	107.9	4.1%
Family of 4, children 6-11 years	105.0	104.9	104.1	109.6	112.0	119.6	119.1	122.4	127.4	4.1%
Electricity, 1000 kWh	111.0	111.0	120.7	119.3	113.2	122.1	126.2	113.8	121.4	6.6%
Gasoline, auto, 55 gal	72.6	75.9	76.2	78.7	93.8	93.8	87.5	103.7	115.5	11.4%
Lumber, 2X4X8'	4.0	3.5	3.3	3.5	3.3	3.5	3.3	3.4	3.5	3.5%
Propane, 100 lb. refill	38.2	39.5	38.7	34.9	41.8	0.0	43.4	48.1	51.9	7.9%
Sewer & Water, monthly	41.3	41.3	41.3							

Table 6.15

Soldotna Cost of Food

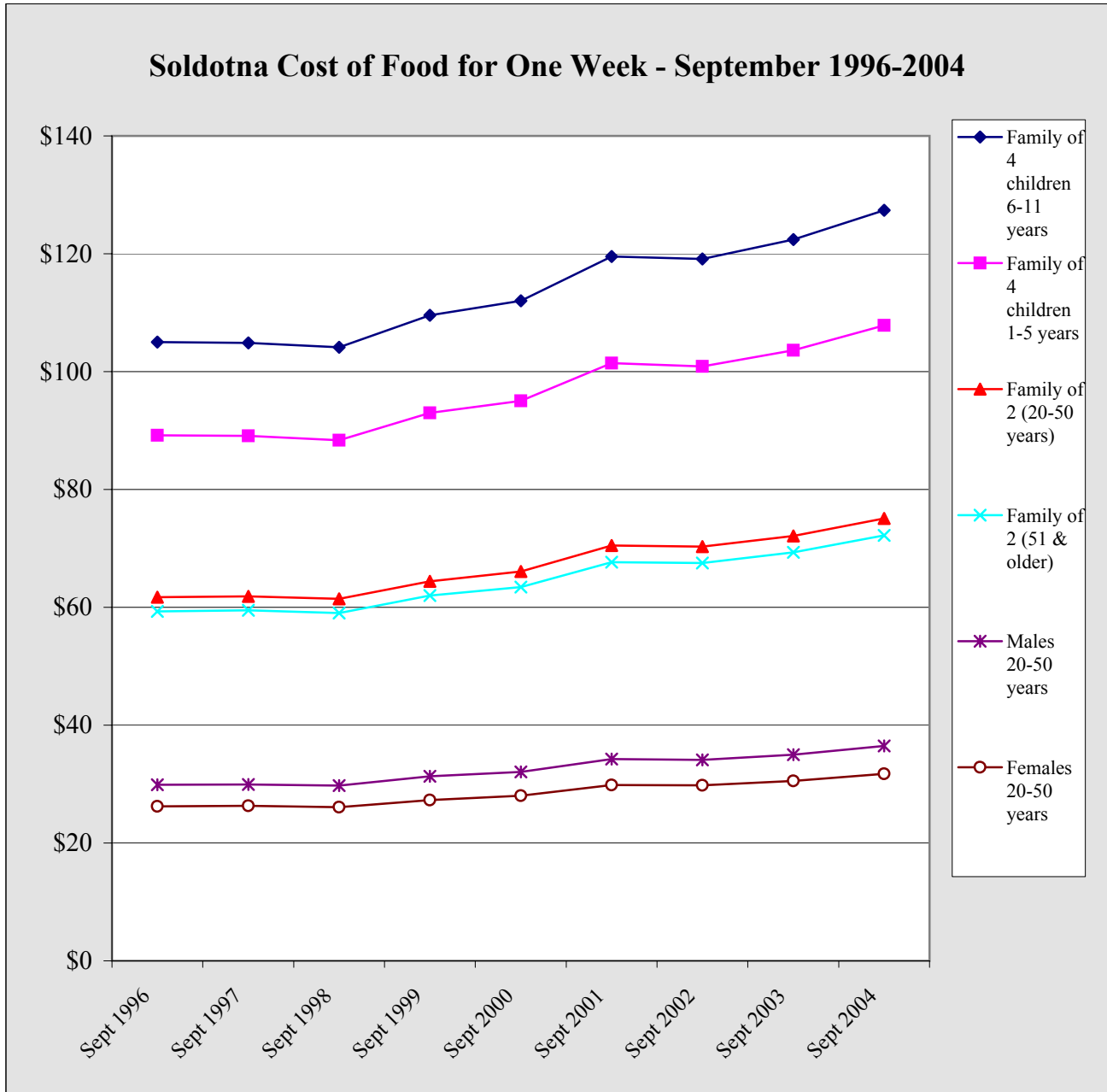


Chart 3.21

KPB Unincorporated Area Sales

KPB Unincorporated 3rd Quarter GROSS Sales by Industry - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
AFF	2,903,281	966,889	1,029,146	953,930	1,430,097	1,578,920	1,523,603	-3.5%
Min	39,019,110	22,169,207	35,218,990	34,663,461	25,287,979	28,701,184	33,286,426	16.0%
Const	29,313,550	31,680,108	30,205,562	49,462,962	40,505,961	44,713,863	36,514,316	-18.3%
Manu	36,501,751	48,723,141	23,197,166	53,466,153	44,941,727	53,343,537	85,287,789	59.9%
TCPU	19,898,597	21,633,345	17,756,039	23,161,349	21,630,289	18,568,068	20,026,242	7.9%
Whole	31,047,736	26,663,588	32,145,891	32,707,877	31,837,444	37,077,443	36,067,000	-2.7%
Retail	39,781,313	41,051,496	43,871,918	46,164,676	49,595,119	51,964,482	52,916,388	1.8%
FIRE	4,329,728	5,261,681	3,282,351	4,522,813	3,877,153	5,139,146	4,558,699	-11.3%
Service	32,327,626	34,572,553	38,727,606	41,107,696	43,596,973	42,757,058	48,841,822	14.2%
Govt	6,300	0	0	0	0	0	6,304	NA
Total	235,128,992	232,722,008	225,434,669	286,210,917	262,702,742	283,843,701	319,028,589	12.4%
Annual Change		-1.0%	-3.1%	27.0%	-8.2%	8.0%	12.4%	

Table 7.1

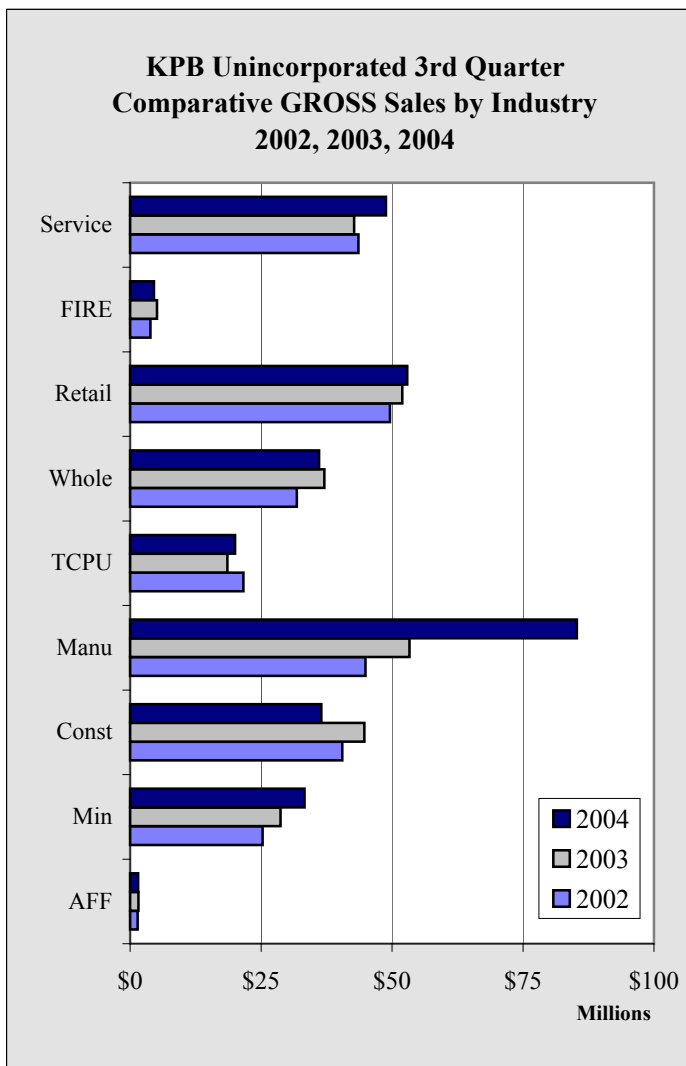


Chart 7.1

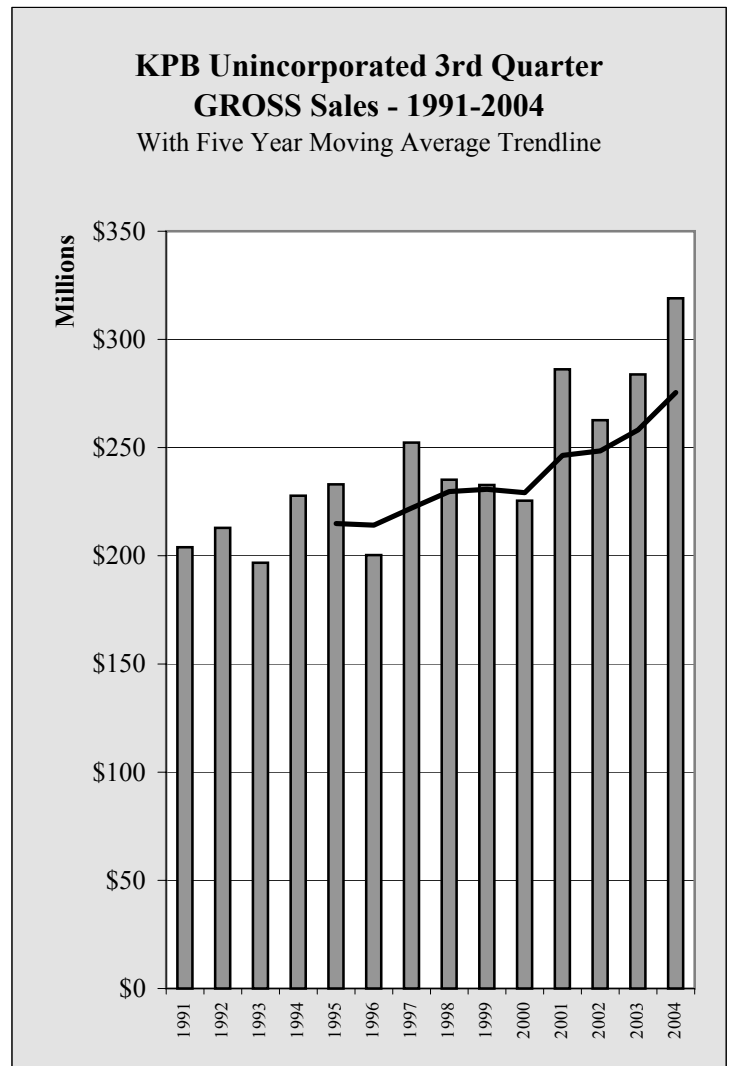


Chart 7.2

KPB Unincorporated Area Sales

KPB Unincorporated 3rd Quarter TAXABLE Sales by Industry - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
AFF	523,070	545,730	533,949	562,707	570,742	635,120	684,538	7.8%
Min	1,156,340	985,754	1,304,855	1,615,441	1,489,849	1,252,874	1,794,042	43.2%
Const	1,879,401	1,806,059	1,854,628	1,949,695	2,140,904	2,021,432	2,041,880	1.0%
Manu	1,407,784	1,141,095	1,279,317	1,195,610	1,202,450	968,694	1,174,087	21.2%
TCPU	8,827,681	9,487,733	9,722,373	10,305,758	9,075,340	8,687,138	9,954,557	14.6%
Whole	2,185,415	2,470,788	2,946,874	2,946,600	2,958,254	3,144,033	3,141,816	-0.1%
Retail	22,569,436	23,771,634	25,713,063	26,585,981	27,396,920	28,451,354	27,942,651	-1.8%
FIRE	1,467,588	1,605,786	1,650,139	1,836,152	1,940,904	2,239,841	1,828,495	-18.4%
Service	18,017,449	19,498,755	21,428,000	21,693,495	22,234,647	22,531,048	24,461,540	8.6%
Govt	6,300	0	0	0	0	0	6,304	NA
Total	58,040,464	61,313,334	66,433,198	68,691,439	69,010,010	69,931,534	73,029,910	4.4%
Annual Change		5.6%	8.4%	3.4%	0.5%	1.3%	4.4%	

Table 7.2

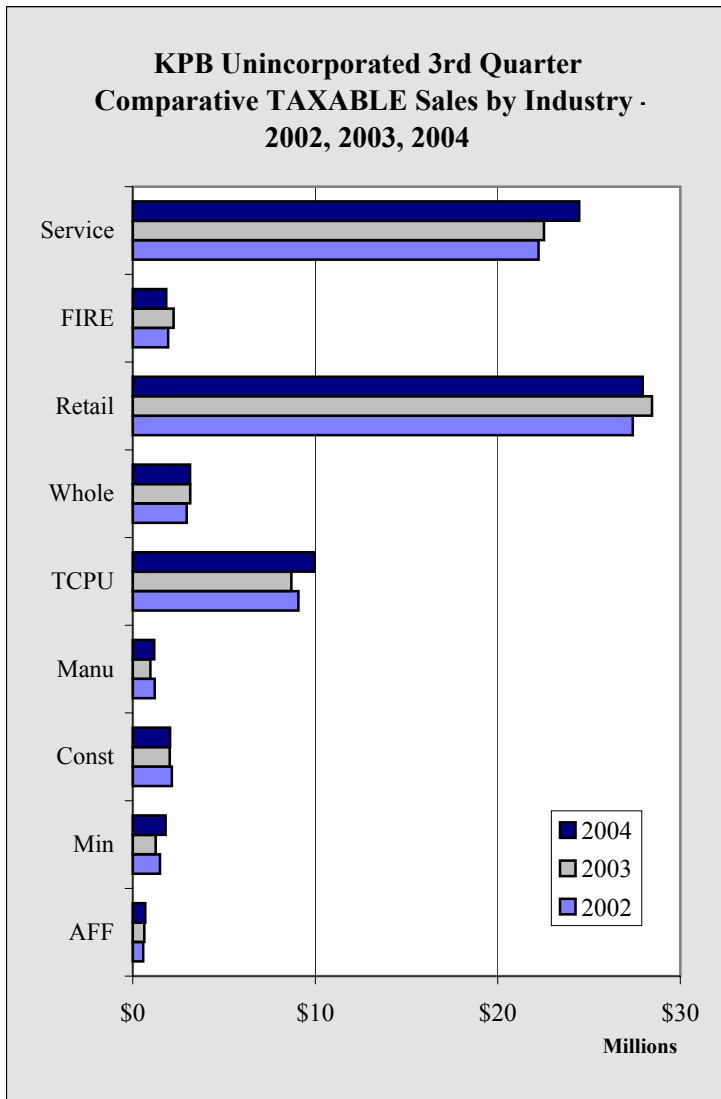


Chart 7.3

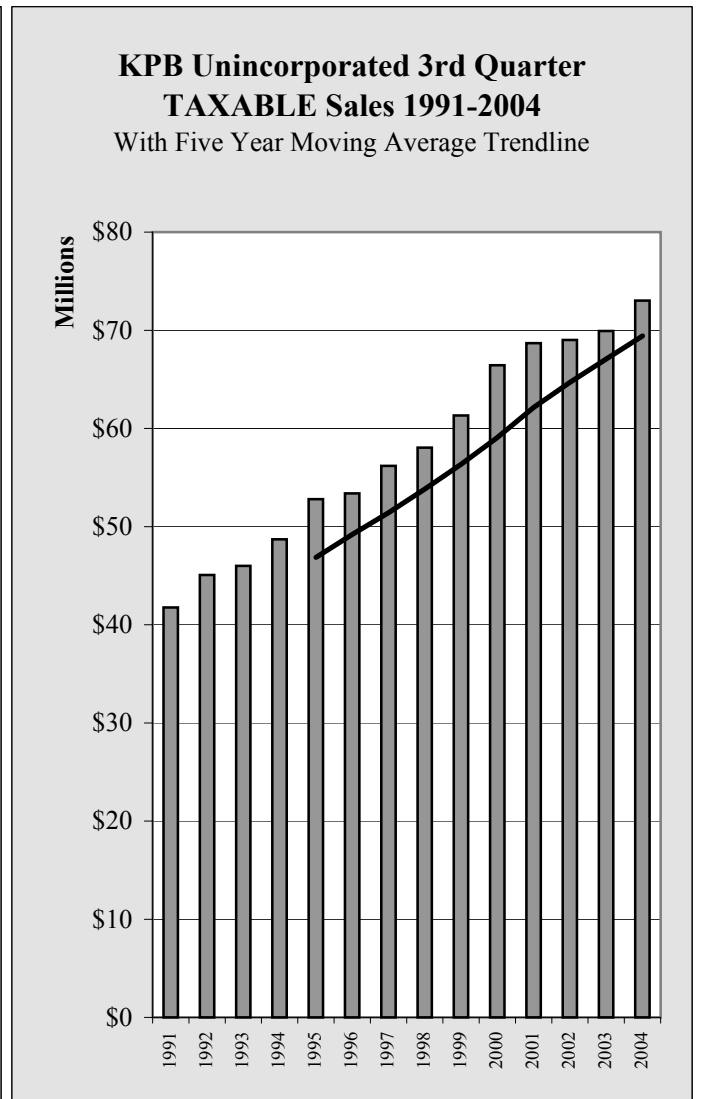


Chart 7.4

KPB Unincorporated Area Sales

KPB Unincorporated YTD 9/30 GROSS Sales by Industry - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
AFF	5,164,602	2,325,314	2,276,761	2,610,633	3,020,240	4,066,236	3,213,770	-21.0%
Min	139,610,814	81,817,185	78,708,414	87,515,892	86,690,395	70,879,502	100,650,858	42.0%
Const	59,321,033	62,784,302	62,846,529	97,841,386	95,814,796	102,665,327	74,277,170	-27.7%
Manu	86,023,800	97,867,159	69,556,929	140,850,244	94,767,550	107,056,261	114,807,837	7.2%
TCPU	55,359,615	58,446,196	48,880,308	57,011,966	58,218,992	48,800,999	51,706,715	6.0%
Whole	78,107,707	67,770,438	77,766,519	78,964,910	82,249,901	87,678,339	86,343,135	-1.5%
Retail	99,152,621	98,137,214	106,815,587	114,182,928	118,275,111	128,390,737	128,024,086	-0.3%
FIRE	11,942,033	12,492,619	10,018,213	12,385,994	10,794,598	12,513,460	12,208,569	-2.4%
Service	65,240,053	69,238,099	79,207,907	82,960,805	87,960,886	84,105,404	94,929,892	12.9%
Govt	6,300	0	0	0	0	0	12,669	NA
Total	599,928,578	550,878,526	536,077,167	674,324,758	637,792,469	646,156,265	666,174,701	3.1%
Annual Change		-8.2%	-2.7%	25.8%	-5.4%	1.3%	3.1%	

Table 7.3

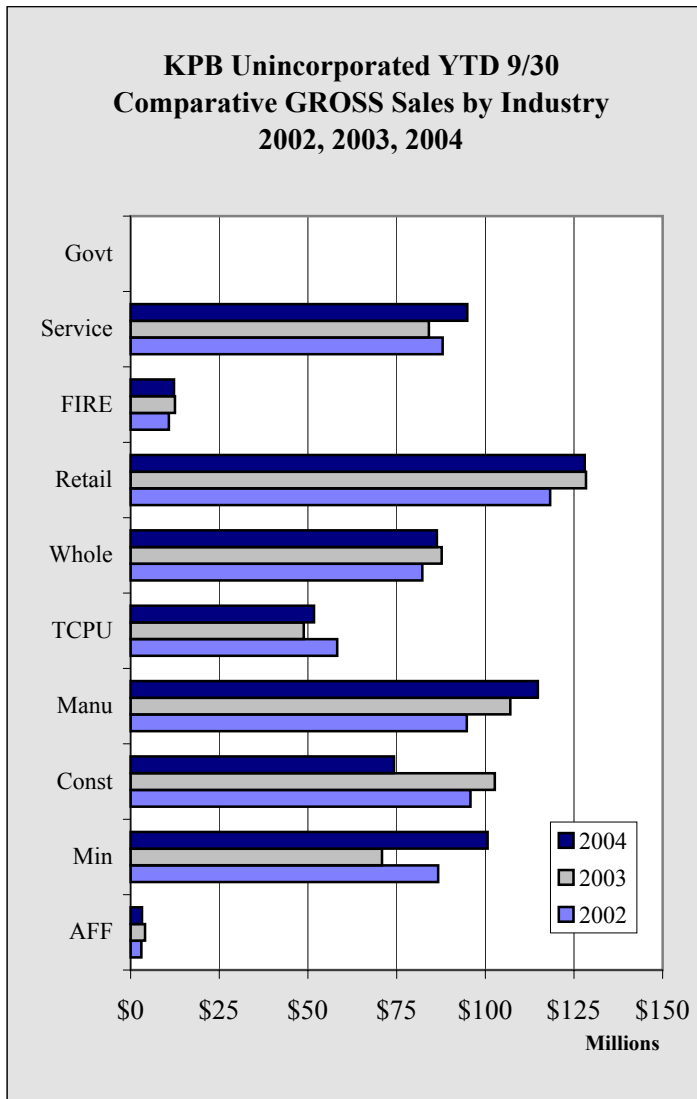


Chart 7.5

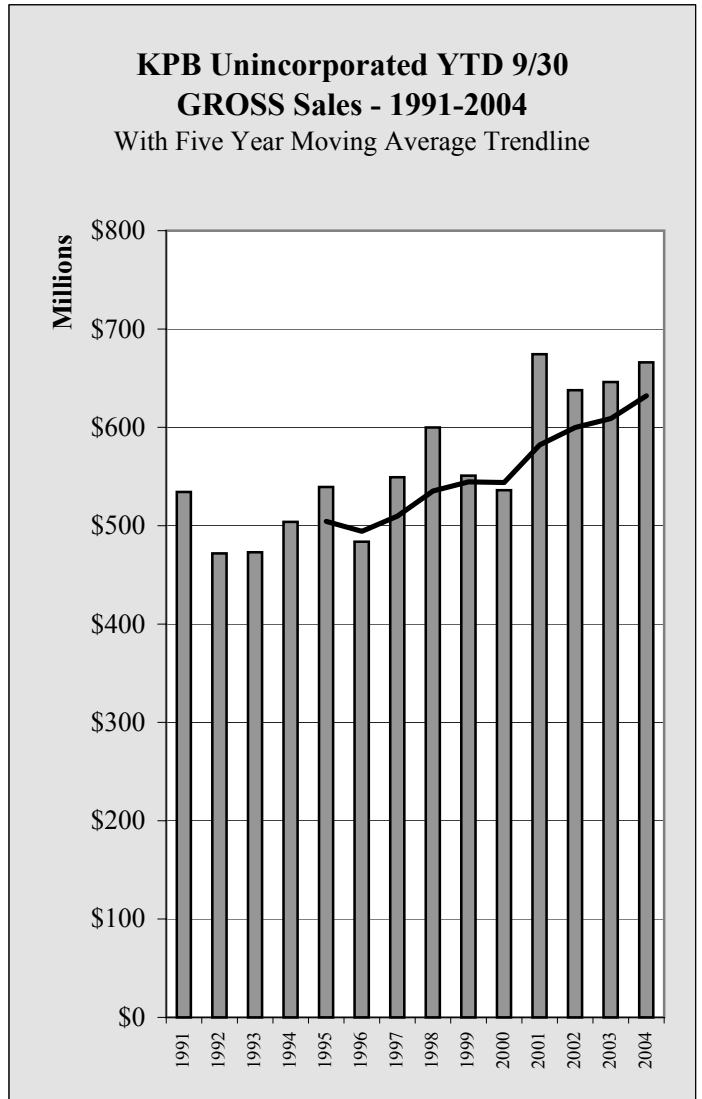


Chart 7.6

KPB Unincorporated Area Sales

KPB Unincorporated YTD 9/30 TAXABLE Sales by Industry - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
AFF	1,402,370	1,420,813	1,518,196	1,660,859	1,747,846	1,854,326	1,998,737	7.8%
Min	4,112,053	2,669,013	3,221,282	4,040,314	4,331,326	3,557,614	3,790,205	6.5%
Const	4,222,254	4,184,311	4,297,545	4,593,372	4,929,765	5,049,376	4,939,765	-2.2%
Manu	2,808,272	2,432,260	2,562,772	2,496,667	2,480,542	2,115,998	2,327,251	10.0%
TCPU	26,834,312	28,898,863	28,917,667	30,588,239	32,530,240	27,788,523	29,130,011	4.8%
Whole	6,358,609	6,885,105	8,084,866	8,250,172	8,567,619	8,721,959	9,206,753	5.6%
Retail	56,263,537	57,877,333	62,600,901	65,315,691	66,417,484	69,274,821	68,057,966	-1.8%
FIRE	4,197,825	4,385,245	4,373,700	4,854,415	5,072,316	5,531,876	4,965,968	-10.2%
Service	34,570,466	37,655,385	41,757,687	42,808,136	42,094,735	42,464,277	45,524,511	7.2%
Govt	6,300	0	0	0	0	0	12,604	NA
Total	140,775,998	146,408,328	157,334,616	164,607,865	168,171,873	166,358,770	169,953,771	2.2%
Annual Change		4.0%	7.5%	4.6%	2.2%	-1.1%	2.2%	

Table 7.4

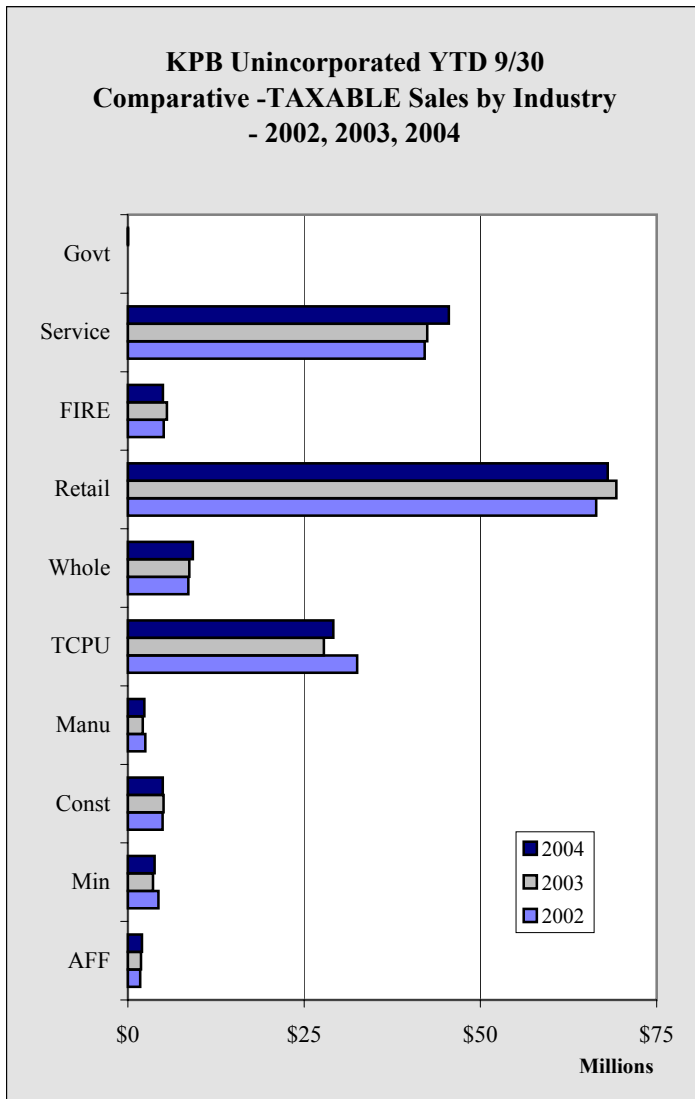


Chart 7.7

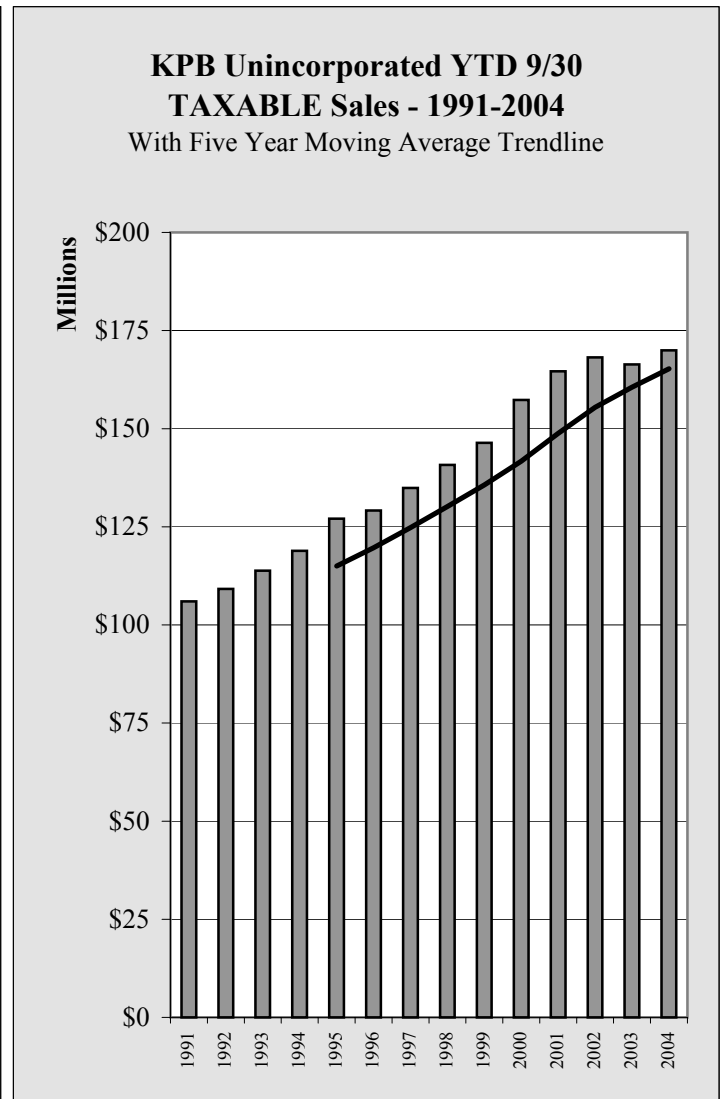


Chart 7.8

KPB Unincorporated Area Sales

KPB Unincorporated Annual GROSS Sales by Industry - 1997-2003 - in \$								
	1997	1998	1999	2000	2001	2002	2003	Annual Change
AFF	8,277,304	6,119,386	2,812,823	2,875,629	3,220,463	4,090,590	4,814,409	17.7%
Min	134,556,028	187,521,559	113,163,554	115,625,431	123,091,789	108,808,400	101,004,267	-7.2%
Const	80,841,162	88,142,507	87,808,495	88,676,528	136,282,121	131,148,296	133,746,878	2.0%
Manu	121,436,530	112,671,455	132,512,994	85,638,574	250,593,511	164,076,655	159,471,272	-2.8%
TCPU	67,212,590	73,567,609	78,647,818	66,837,538	77,388,092	73,138,015	63,786,231	-12.8%
Whole	98,767,981	101,466,620	91,041,042	101,310,365	104,685,508	108,334,825	115,986,698	7.1%
Retail	128,401,693	128,963,750	128,644,968	137,928,377	151,840,391	153,877,729	165,321,069	7.4%
FIRE	18,535,160	15,909,441	15,194,140	13,101,745	15,616,436	14,432,476	16,404,711	13.7%
Service	71,312,163	78,651,481	83,322,595	96,270,771	101,637,836	103,969,733	100,019,945	-3.8%
Total	729,340,611	793,013,808	733,148,429	708,264,958	964,356,147	861,876,719	860,555,480	-0.2%
Annual Change		8.7%	-7.5%	-3.4%	36.2%	-10.6%	-0.2%	

Table 7.5

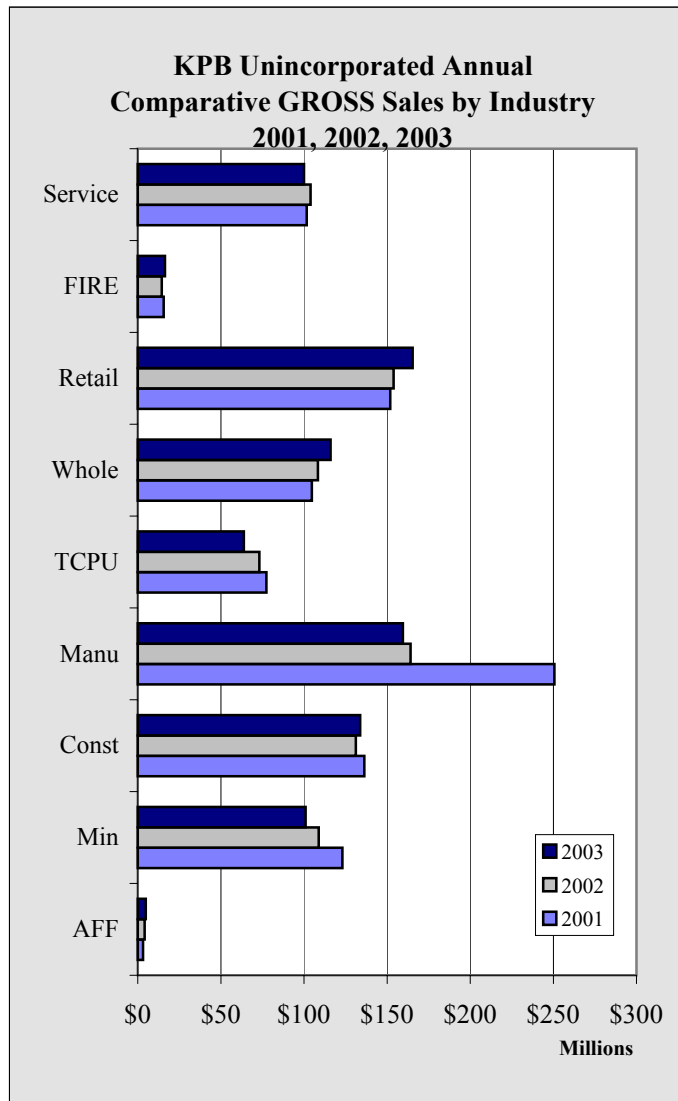


Chart 7.9

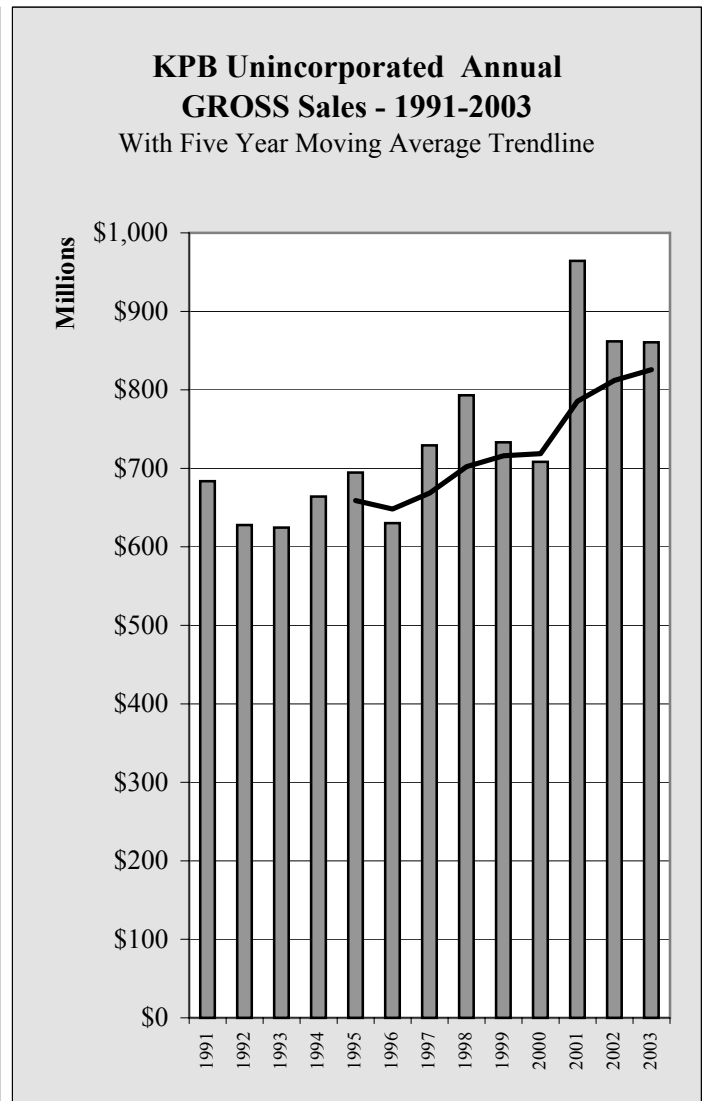


Chart 7.10

KPB Unincorporated Area Sales

KPB Unincorporated Annual TAXABLE Sales by Industry - 1997-2003 - in \$								
	1997	1998	1999	2000	2001	2002	2003	Annual Change
AFF	1,819,563	1,722,929	1,738,057	1,945,844	2,015,782	2,152,460	2,281,300	6.0%
Min	5,091,640	5,144,815	3,724,685	4,434,095	5,598,954	5,598,990	4,655,675	-16.8%
Const	4,834,985	5,738,513	5,621,785	5,724,961	6,109,648	6,565,005	6,592,741	0.4%
Manu	3,049,182	3,388,424	3,021,658	3,084,591	3,041,030	2,944,959	2,626,320	-10.8%
TCPU	34,090,048	35,992,074	39,160,283	39,092,526	42,147,135	41,606,993	37,098,365	-10.8%
Whole	9,555,670	8,733,322	9,868,388	11,100,421	11,675,046	11,425,901	11,820,885	3.5%
Retail	71,802,512	72,533,481	75,119,590	79,800,122	84,664,035	84,912,772	88,292,112	4.0%
FIRE	5,394,863	5,494,477	5,585,421	5,674,011	6,354,737	6,505,560	7,015,430	7.8%
Service	36,789,373	40,794,714	43,554,212	48,445,982	49,740,983	48,616,977	48,770,231	0.3%
Total	172,427,836	179,542,749	187,394,079	199,302,553	211,347,350	210,329,617	209,153,059	-0.6%
Annual Change		4.1%	4.4%	6.4%	6.0%	-0.5%	-0.6%	

Table 7.6

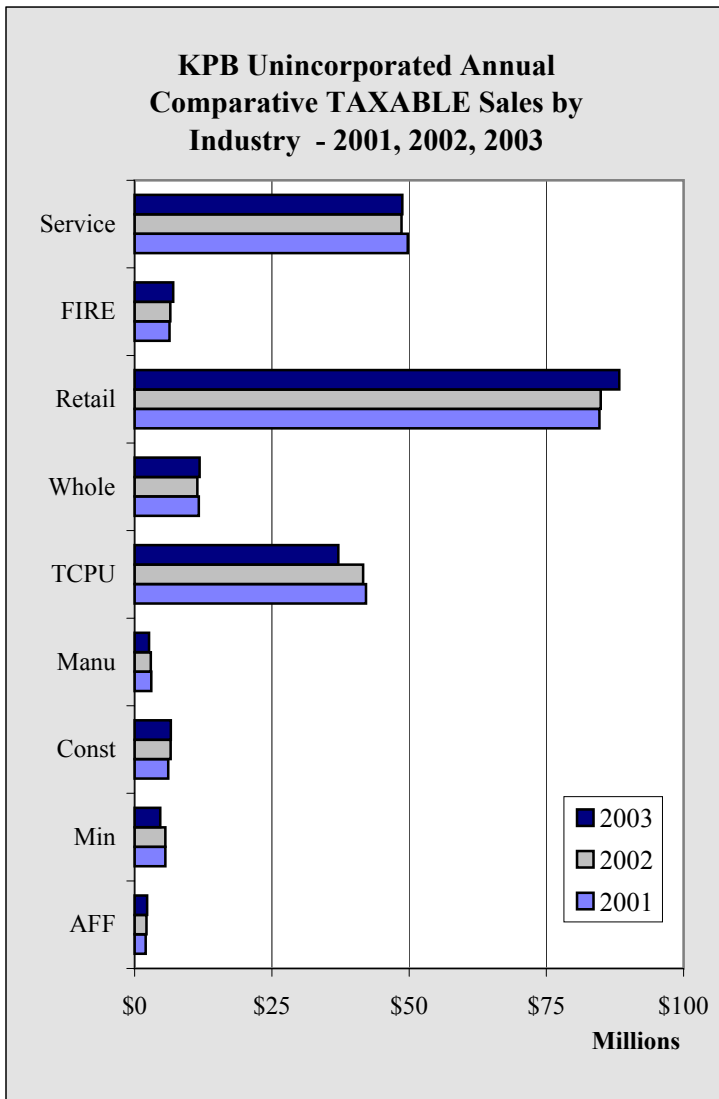


Chart 7.11

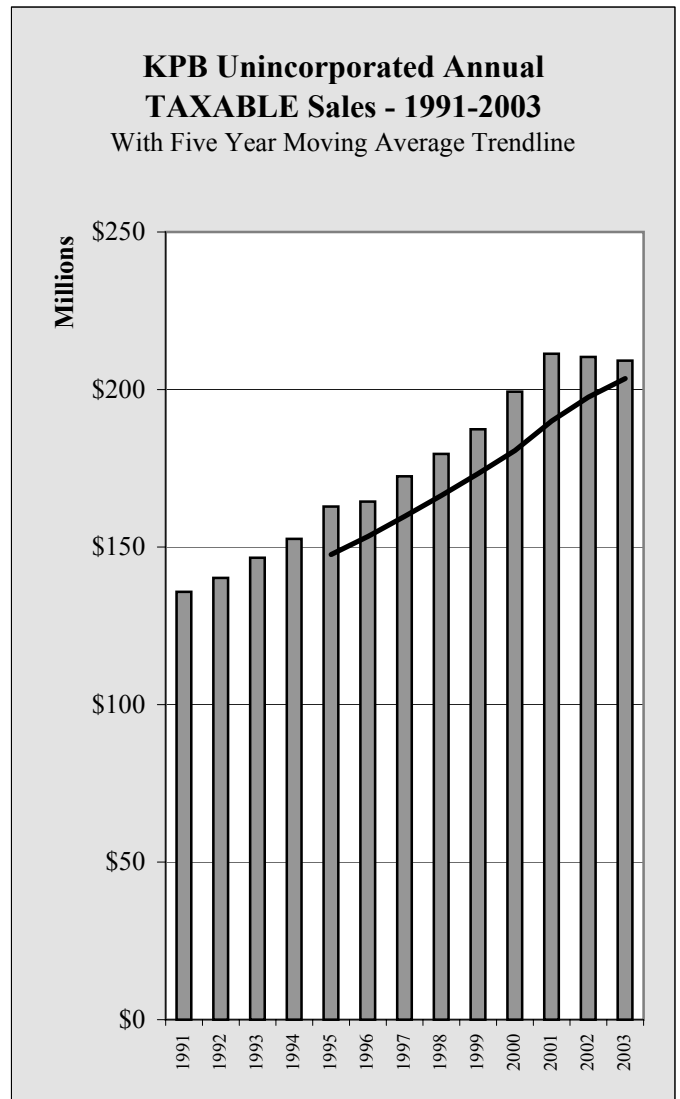


Chart 7.12

KPB Unincorporated Area Sales

KPB Unincorporated GROSS Sales by Industry by Quarter - 2001-2004 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2001					
AFF	523,538	1,133,165	953,930	609,830	3,220,463
Min	27,248,851	25,603,580	34,663,461	35,575,897	123,091,789
Const	21,676,957	26,701,467	49,462,962	38,440,735	136,282,121
Manu	41,056,398	46,327,693	53,466,153	109,743,267	250,593,511
TCPU	16,720,929	17,129,688	23,161,349	20,376,126	77,388,092
Whole	20,272,119	25,984,914	32,707,877	25,720,598	104,685,508
Retail	26,976,648	41,041,604	46,164,676	37,657,463	151,840,391
FIRE	3,250,183	4,612,998	4,522,813	3,230,442	15,616,436
Serv	12,776,224	29,076,885	41,107,696	18,677,031	101,637,836
Govt	0	0	0	0	0
Total	170,501,847	217,611,994	286,210,917	290,031,389	964,356,147
2002					
AFF	447,651	1,142,492	1,430,097	1,070,350	4,090,590
Min	32,299,252	29,103,164	25,287,979	22,118,005	108,808,400
Const	24,567,743	30,741,092	40,505,961	35,333,500	131,148,296
Manu	14,954,570	34,871,253	44,941,727	69,309,105	164,076,655
TCPU	18,420,972	18,167,731	21,630,289	14,919,023	73,138,015
Whole	21,943,141	28,469,316	31,837,444	26,084,924	108,334,825
Retail	28,544,913	40,135,079	49,595,119	35,602,618	153,877,729
FIRE	3,213,962	3,703,483	3,877,153	3,637,878	14,432,476
Serv	14,982,291	29,381,622	43,596,973	16,008,847	103,969,733
Govt	0	0	0	0	0
Total	159,374,495	215,715,232	262,702,742	224,084,250	861,876,719
2003					
AFF	445,085	2,042,231	1,578,920	748,173	4,814,409
Min	18,139,022	24,039,296	28,701,184	30,124,765	101,004,267
Const	22,015,992	35,935,472	44,713,863	31,081,551	133,746,878
Manu	31,662,293	22,050,431	53,343,537	52,415,011	159,471,272
TCPU	14,598,070	15,634,861	18,568,068	14,985,232	63,786,231
Whole	20,948,522	29,652,374	37,077,443	28,308,359	115,986,698
Retail	30,515,269	45,910,986	51,964,482	36,930,332	165,321,069
FIRE	2,800,612	4,573,702	5,139,146	3,891,251	16,404,711
Serv	13,230,055	28,118,291	42,757,058	15,914,541	100,019,945
Govt	0	0	0	0	0
Total	154,354,920	207,957,644	283,843,701	214,399,215	860,555,480
2004					
					Year to Date
AFF	435,620	1,254,547	1,523,603		3,213,770
Min	37,672,228	29,692,204	33,286,426		100,650,858
Const	15,052,602	22,710,252	36,514,316		74,277,170
Manu	21,943,272	7,576,776	85,287,789		114,807,837
TCPU	14,951,465	16,729,008	20,026,242		51,706,715
Whole	21,934,390	28,341,745	36,067,000		86,343,135
Retail	29,761,781	45,345,917	52,916,388		128,024,086
FIRE	3,741,413	3,908,457	4,558,699		12,208,569
Serv	14,431,592	31,656,478	48,841,822		94,929,892
Govt	6,365	0	6,304		12,669
Total	159,930,728	187,215,384	319,028,589		666,174,701

Table 7.7

KPB Unincorporated Area Sales

KPB Unincorporated TAXABLE Sales by Industry by Quarter - 2001-2004 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2001					
AFF	342,834	755,318	562,707	354,923	2,015,782
Min	1,159,787	1,265,086	1,615,441	1,558,640	5,598,954
Const	1,076,632	1,567,045	1,949,695	1,516,276	6,109,648
Manu	408,113	892,944	1,195,610	544,363	3,041,030
TCPU	10,437,988	9,844,493	10,305,758	11,558,896	42,147,135
Whole	2,580,662	2,722,910	2,946,600	3,424,874	11,675,046
Retail	15,072,780	23,656,930	26,585,981	19,348,344	84,664,035
FIRE	1,323,632	1,694,631	1,836,152	1,500,322	6,354,737
Serv	5,635,368	15,479,273	21,693,495	6,932,847	49,740,983
Govt	0	0	0	0	0
Total	38,037,796	57,878,630	68,691,439	46,739,485	211,347,350
2002					
AFF	396,517	780,587	570,742	404,614	2,152,460
Min	1,424,074	1,417,403	1,489,849	1,267,664	5,598,990
Const	1,131,933	1,656,928	2,140,904	1,635,240	6,565,005
Manu	396,651	881,441	1,202,450	464,417	2,944,959
TCPU	12,140,823	11,314,077	9,075,340	9,076,753	41,606,993
Whole	2,865,394	2,743,971	2,958,254	2,858,282	11,425,901
Retail	16,101,935	22,918,629	27,396,920	18,495,288	84,912,772
FIRE	1,505,776	1,625,636	1,940,904	1,433,244	6,505,560
Serv	5,835,315	14,024,773	22,234,647	6,522,242	48,616,977
Govt	0	0	0	0	0
Total	41,798,418	57,363,445	69,010,010	42,157,744	210,329,617
2003					
AFF	360,151	859,055	635,120	426,974	2,281,300
Min	1,190,125	1,114,615	1,252,874	1,098,061	4,655,675
Const	1,141,392	1,886,552	2,021,432	1,543,365	6,592,741
Manu	355,143	792,161	968,694	510,322	2,626,320
TCPU	9,916,712	9,184,673	8,687,138	9,309,842	37,098,365
Whole	2,716,115	2,861,811	3,144,033	3,098,926	11,820,885
Retail	15,884,721	24,938,746	28,451,354	19,017,291	88,292,112
FIRE	1,451,877	1,840,158	2,239,841	1,483,554	7,015,430
Serv	5,309,533	14,623,696	22,531,048	6,305,954	48,770,231
Govt	0	0	0	0	0
Total	38,325,769	58,101,467	69,931,534	42,794,289	209,153,059
2004					
				Year to Date	
AFF	400,257	913,942	684,538		1,998,737
Min	977,166	1,018,997	1,794,042		3,790,205
Const	1,177,915	1,719,970	2,041,880		4,939,765
Manu	367,901	785,263	1,174,087		2,327,251
TCPU	10,257,161	8,918,293	9,954,557		29,130,011
Whole	3,269,436	2,795,501	3,141,816		9,206,753
Retail	15,824,222	24,291,093	27,942,651		68,057,966
FIRE	1,480,602	1,656,871	1,828,495		4,965,968
Serv	5,246,004	15,816,967	24,461,540		45,524,511
Govt	6,300	0	6,304		12,604
Total	39,006,964	57,916,897	73,029,910		169,953,771

Table 7.8

KPB Local Officials Directory

Officials of the various governing bodies within the Kenai Peninsula Borough are listed on the following pages.

The officials listed are those who held office at the time of printing of the report. Annual elections for public officials are held each October. For information regarding current public officials, check the appropriate website.

Kenai Peninsula Borough - <http://www.borough.kenai.ak.us/>

Kenai Peninsula Borough School District - <http://www.kpbsd.k12.ak.us/>

City of Homer – <http://www.ci.homer.ak.us/>

City of Kenai – <http://www.ci.kenai.ak.us/>

City of Seldovia – <http://www.xyz.net/~seldovia/>

City of Seward – <http://www.cityofseward.net/>

City of Soldotna - <http://www.ci.soldotna.ak.us/>

KPB Local Officials Directory

Kenai Peninsula Borough Mayors

Kenai Peninsula Borough

Mayor Dale Bagley
144 North Binkley
Soldotna, AK 99669
907-262-4441

City of Homer

Mayor Jack Cushing
491 East Pioneer Ave.
Homer, AK 99603
907-235-8121

City of Kachemak

Mayor Philemon Morris
PO Box 598
Homer, AK 99603
907-235-8897

City of Kenai

Mayor Pat Porter
210 Fidalgo Street, Suite 200
Kenai, AK 99611
907-283-7535

City of Seldovia

Mayor Dick Wyland
Drawer B
Seldovia, AK 99663
907-234-7643

City of Seward

Mayor Vanta Shafer
PO Box 167
Seward, AK 99664
907-224-4046

City of Soldotna

Mayor Dave Carey
177 North Birch
Soldotna, AK 99669
907-262-9107

KPB Local Officials Directory

Kenai Peninsula Borough Mayor & Assembly

144 N. Binkley - Soldotna, Alaska 99669

Phone 907-262-4441

Administration Fax: 907-262-1892 - Assembly/Clerk Fax: 907-262-8615

Assembly e-mail: assemblyclerk@borough.kenai.ak.us

Office/District	Name/Address	Phone/Fax/e-mail	Term Expires	Previously Elected
Borough Mayor	Dale Bagley 144 N. Binkley Soldotna, AK 99669	714-2150 W 262-3160 H 262-8616 Fax dbagley@borough.kenai.ak.us	2005	1999, 2002
Assembly 1 - Kalifornsky	Dan Chay 37306 Cetacea Lane Kenai, AK 99611	283-9227 H 283-7588 Fax chay@alaska.com	2006	2003
Assembly 2 - Kenai	Betty Glick POB 528 Kenai, AK 99611-8823	283-7644 H bjg@alaska.net	2005	2002
Assembly 3 - Nikiski	Gary Superman - Vice President POB 8425 Nikiski, AK 99635	776-8448 H 776-8098 Fax gsuperman@gci.net	2004	2001
Assembly 4 - Soldotna	Pete Sprague - President 188 Farnsworth Blvd. Soldotna, AK 99669	262-4073 H 262-4073 Fax psprague@alaska.net	2004	1998, 2001, 2002
Assembly 5 - Sterling/ Funny River	Grace Merkes P.O. Box 8 Sterling, AK 99672	262-9811 H merkes@ptialaska.net	2005	1991, 1992, 1993, 1996, 1999, 2002
Assembly 6 - East Peninsula	Ron Long P.O. Box 2464 Seward, AK 99664	224-7068 H 224-5707 Fax rlms@ptialaska.net	2006	2000, 2003
Assembly 7 - Central	Paul Fischer P.O. Box 889 Kasilof, AK 99610	262-9269 H 262-4902 Fax akfischer@alaska.com	2004	1998, 2001, 2002
Assembly 8 - Homer	Chris Moss P.O. Box 115 Homer, Alaska 99603	235-8053 H 235-8053 Fax cmoss@xyz.net	2005	1999, 2002
Assembly 9 - South Peninsula	Milli Martin PO Box 2652. Homer, AK 99603	235-6652 H 235-6652 Fax millimom@xyz.net	2006	2000, 2002, 2003
Borough Attorney	Colette Thompson 144 N. Binkley Soldotna, AK 99669	714-2120 262-8686 Fax		
Borough Clerk	Linda S. Murphy 144 N. Binkley Soldotna, AK 99669	714-2161 262-8615 Fax		

KPB Local Officials Directory

KENAI PENINSULA BOROUGH PLANNING COMMISSION MEMBERS

2003

Member	Contact Information	Term Expires
CHAIRMAN		
Philip Bryson P.O. Box 1041 Kenai, Alaska 99611-1041	283-4672 work 283-4428 home	Kenai City Term Expires July 31, 2007
VICE CHAIRMAN		
Tom Clark P.O. Box 962 Anchor Point, Alaska 99556-0962	235-2887 home	Anchor Point/Ninilchik Term Expires July 31, 2007
PARLIAMENTARIAN		
Dick Troeger 372 Lupine Street Soldotna, Alaska 99669	262-5387 home	Soldotna City Term Expires July 31, 2005
Dr. Rick Foster P.O. Box 3328 Homer, AK 99603-3328	235-9100 - home	Homer City Term Expires July 31, 2007
Mari Anne Gross 57485 Clover Avenue Homer, Alaska 99603	235-7330 home	Southwest Borough Term Expires July 31, 2005
Lynn Hohl P.O. Box 333 Seward, Alaska 99664-0333	224-7300 home	Seward City Term Expires July 31, 2005
William Hutchinson P.O. Box 2585 Soldotna, Alaska 99669-2585	262-5256 home	Ridgeway Term Expires July 31, 2007
James Isham P.O. Box 51 Soldotna, Alaska 99669-0051	262-9200 home	Sterling Term Expires July 31, 2006
Brent Johnson 20773 Porcupine Lane Clam Gulch, Alaska 99568-9713	262-4763 home	Kasilof/Clam Gulch Term Expires July 31, 2006
Blair Martin P.O. Box 1776 Soldotna, Alaska 99669-1776	283-5227 home	Kalifornsky Beach Term Expires July 31, 2006
Mark Massion P.O. Box 203 Seldovia, Alaska 99663-0278	234-7575 home	Seldovia City Term Expires July 31, 2006
Todd Petersen P.O. Box 651 Seward, Alaska 99664-0651	288-5050 home 224-3350 work 224-2388 work fax	East Peninsula Term Expires July 31, 2007
Ray Tauriainen P.O. Box 8678 Nikiski, Alaska 99635-8678	776-8885 home	Northwest Borough Term Expires July 31, 2005

Email address for the Planning Commission: planning@borough.kenai.ak.us

Fax Number for the Planning Commission: 907-262-8618

KPB Local Officials Directory

Kenai Peninsula Borough School District

148 North Binkley Street
Soldotna, AK 99669
907-262-5846

<u>Board of Education</u>			
Lorraine Crawford, President	36615 Chinula Drive Kenai, AK 99611	907-283-9271	Term Expires 2007
Sandra Wassilie, Vice President	PO Box 1576 Seward, AK 99664	907-224-3950	Term Expires 2007
Debra Mullins, Clerk	53630 Redoubt Drive Kenai, AK 99611	907-776-5250	Term Expires 2005
Margaret Gilman, Treasurer	216 Susianna St. Kenai, AK 99611	907-283-0860	Term Expires 2006
Marty Anderson	P.O. Box 1388 Sterling, AK 99672	907-260-7500	Term Expires 2006
Nels Anderson, MD	303 Diane Lane Soldotna, AK 99669	907-262-3280	Term Expires 2005
Debbie Brown	P.O. Box 592 Kasilof, AK 99610	907-262-4551	Term Expires 2005
Deborah Germano	P.O. Box 1511 Homer, AK 99603	907-235-2538	Term Expires 2006
Sunni Hilts	P.O. Box 144 Seldovia, AK 99663	907-234-7692	Term Expires 2007
Student Representative DJ Tyson	Kenai Central High School 9853 Kenai Spur Hwy Kenai, AK 99611		Term Expires 2005

Administration

Dr. Donna Peterson, Superintendent of Schools
Sam Stewart, Assistant Superintendent
Gary Whiteley, Assistant Superintendent of Instruction
Melody Douglas, Chief Financial Officer
Tim Peterson, Director of Human Resources

KPB Local Officials Directory

Kenai Peninsula Borough Department Directors

Switchboard	262-4441
Assessing	Shane Horan
Capital Projects	Rob Robson
Clerk	Linda Murphy
Finance	Scott Holt
Legal	Colette Thompson
Maintenance	Dave Tressler
Resource Planning	Max Best
Road Maintenance	Gary Davis
Solid Waste	Cathy Mayer

Kenai Peninsula Borough Economic Development Agencies

KPB Community & Economic Development Division - CEDD

Jack Brown – Business Manager
43335 Kalifornsky Beach Road, Suite 16
Soldotna, AK 99669
907-262-6355

KP Economic Development District - EDD

14790 Kenai Spur Highway, Ste. 106A
Kenai, AK 99611
907-283-3335

Kenai Peninsula Tourism Marketing Council

14790 Kenai Spur Highway, Ste. 103A
Kenai, AK 99611
907-283-3850

KP Resource Conservation and Development, Inc.

Trading Bay Plaza, Suite 150
PO Box 800, Kenai, AK 99611
907-283-7493