



KENAI PENINSULA BOROUGH
QUARTERLY REPORT
OF KEY ECONOMIC INDICATORS

For Fiscal Quarter Ending March 31, 2004
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See this document on the web – <http://www.borough.kenai.ak.us>
Under 'Economic Development'

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Introduction

Kenai Peninsula Borough (KPB) staff develops quarterly reports containing economic data from throughout the area for use by businesses, agencies, and other entities to make planning and management decisions.

The publication is divided into eight sections: Kenai Peninsula Borough, Homer, Kenai, Seldovia, Seward, Soldotna, KPB Unincorporated, and a Local Officials Directory.

To provide unity within the document, certain conventions are applied:

- In the real estate section, the following abbreviations apply:
 - RN - Residential New
 - RA - Residential Alteration/Addition
 - CN - Commercial New
 - CA - Commercial Alteration/Addition

- In Sales and Employment sections, the following industry abbreviations apply:
 - AFF – Agriculture, Forestry and Fisheries (Includes Fish Buyers)
 - Min – Mining (Includes Oil & Gas Extraction and Production)
 - Const – Construction
 - Manu – Manufacturing (Includes Oil & Gas Manufacturing and Fish Processing)
 - TCPU – Travel, Communications, and Public Utilities
 - Whole – Wholesale Trade
 - Retail – Retail Trade
 - FIRE – Finance, Insurance and Real Estate
 - Service – Services
 - Govt – Public Administration, Education and Service

- Information sources for each section are listed in the index.

- General information applicable to all sections is provided in the Kenai Peninsula Borough section.

- Percentages of parts may not total 100%, due to rounding.

Information presented will assist in decision-making by providing economic and demographic information in graphic, table and text form. Local and state government officials; local, state and federal agencies; businesses within the borough and elsewhere; and private citizens use data contained in the publication.

Data is received from various sources and is subject to change as updates, revisions and corrections are received. The KPB makes no claims to accuracy or completeness of information provided. Only summary information is published. For further detail, contact Jeanne Camp, Economic Analyst, KPB Community and Economic Development Division, 907-714-2336, or the data source listed in the index.

Quarterly reports are available electronically on the KPB website located at <http://www.borough.kenai.ak.us>.

To correct your mailing address or to be added to or deleted from the mailing list for this report, please email jcamp@borough.kenai.ak.us or call 907-714-2336. Be certain to identify yourself and the complete mailing address to be added or deleted.

The Kenai Peninsula Borough wishes to thank all entities listed below for data provided for this publication.

Alaska Department of Labor and Workforce Development (AK DOL)
City of Homer
City of Kenai
City of Seldovia
City of Seward
City of Soldotna
Kenai Peninsula Borough Finance Department, Sales Tax Division

The writer wishes to thank those persons who gave of their time to review this document to find errors and make suggestions that result in a more professional and accurate document. Those individuals include Jack Brown, Business Manager of the KPB Community and Economic Development Division; Betty Glick, KPB Assembly member; and Sylvia Vinson, KPB Planning Department.

Functions of the CEDD and the EDD

Frequent questions regarding differences between KPB Community Economic Development Division (CEDD) and the Economic Development District (EDD) suggest the need for an explanation. The table below defines the differences.

	CEDD	EDD
Funding	Funded by KPB, federal and state grants	Funded by grants – federal, state, borough
Powers	Non area-wide economic development power, only unincorporated areas	Borough-wide economic development powers
Projects	Works on special projects for the mayor	Assists in KPB long-term economic planning
	Develops, monitors KPB grant funding	Sponsors community economic forums
	Publishes historical/current economic data	Assists in community strategic planning
	Oil and Gas liaison	

What is a “Moving Average Trendline?”

Charts in the KPB economic reports frequently include “moving average trendlines.” After individuals read the documents, comments make their way back to the office. One comment that has been heard several times addresses these trendlines, noting that they are not labeled correctly. They are. A description of “trendline” is in order.

The purpose of a trendline is to demonstrate the average of data groupings and how that average relates to averages of similar groupings within the chart.

Imagine that a bar chart illustrates twelve quarters of data and the subtitle states “With Four Quarter Moving Average Trendline.” The trendline begins at the fourth entry in the series and marks the point representing the average of the first through the fourth numbers in the series, in this case a 1st, 2nd, 3rd and 4th quarter value, one year. The trendline continues to the right in the chart. As the trendline reaches the next entry in the series, the line will move to the point on the scale representing the average of the second through the fifth entries in the series – still four quarters of data; but, this time those values would be the 2nd, 3rd and 4th quarter of the first year plus the 1st quarter of the second year.

The process continues through the chart. As the line moves through the chart, it drops the entry marking the beginning of the trend point average, adds the entry just ahead of the previous set of four and indicates the average of the new set of four numbers in the series. The resulting “smoothing” effect allows the reader to more easily see change from one year to the next.

Executive Summary

As the Kenai Peninsula Borough (KPB) celebrates its 40th anniversary of incorporation, it celebrates diversity of its economy as well. As the most diverse economy in Alaska, the KPB economic system gains strength from its diversity as each industry follows a different trend of expansion and contraction. Currently, the KPB economy is rebounding as the tourism outlook for 2004 indicates continued growth, the fishing industry is seeing strength in numbers, quality and political support. Oil & gas industry participants continue to explore and develop within the KPB. Additionally, a natural gas pipeline spur to the area appears to be a possibility.

First quarter sales experienced minimal contraction as gross sales declined 1.0% from \$353,263,535 during first quarter 2003 to \$349,780,363 during 2004, a \$3,483,172 decline. Taxable sales were down 0.1% to \$136,103,679 from \$136,224,576, a \$120,897 decrease. A small decline can be overcome as late returns are received and processed. When the KPB was incorporated forty years ago, industry sector sales were not tracked because there was no sales tax and no requirement for reporting sales. The KPB sales tax was first enacted on April 20, 1965 with a three percent tax rate and \$500 cap on taxable sales, which is still in effect.

Construction activity appears strong as permit values for the period increased 220.4% to \$16,839,973 with permitting of the new Seward Middle School, which has an assessed value of \$7,500,000. Volume decreased 13.0% from 46 permits a year ago to 40 for first quarter 2004. Building permits were not required anywhere in the KPB until 1986, twenty-two years after incorporation. During that year Homer, Kenai, Seldovia and Soldotna each began to require permits. Two years later, Seward also began processing permits. The KPB has not passed an ordinance requiring building permits.

The labor force is near all time highs, as both January and March provided the second highest count in history and February had the third highest count. In each case, 1997 provided the peak labor force. Unemployment counts are down for each of the first three months, well down from the highs of 1997, and employment is at all time highs for each of the first three months of 2004. With employment at all time highs, even with the larger labor force, both unemployment and the unemployment rate are down. The record high January unemployment rate was 22.3% during 1992 and 20.5% during 1997, making the 2004 January rate of 15.1% unemployment quite attractive. Today's labor force, 21,793, is nearly nine times the population of the KPB when it was incorporated (2,633) forty years ago.

Arctic Winter Games staff continues preparation for this major event, which the Kenai Peninsula Borough will host during 2006. Financial donations and commitments for financial and in-kind donations are ahead of goals set by the bid committee as enthusiasm builds for the event.

The Kenai Wild brand is expanding as it enters its third year of operation, building demand for the high quality value-added sockeye salmon. Forty years ago, the Upper Cook Inlet salmon harvest was expected to be near 1,000,000 fish. Currently, fishermen anticipate harvests near 2,000,000.

The KPB commercial fish harvest includes sockeye, coho, Chinook, and pink salmon plus halibut, cod and shellfish.

The oil & gas industry is demonstrating strength in diversity. Unocal has announced specific plans to drill multiple wells and to extend the Kenai-Kachemak Pipeline 14 miles in order to supply the Homer area with natural gas. Marathon Oil leased several tracts in the Kenai River corridor through the recent lease sale bid process. The industry's focus is expanding from natural gas exploration and reworking of existing fields to include explorational drilling for both oil and natural gas resources. Forest Oil, Unocal and XTO Energy are the active participants searching for economically viable oil deposits. For the first time since 1991, the State offered incentives, in conjunction with the lease sale, for exploration in the Cook Inlet.

Support industries are anticipating further news regarding the Pebble gold and copper mine owned by Northern Dynasty, Inc. If the mine, which is not located in the Kenai Peninsula Borough, were developed, the potential economic benefits to the Kenai Peninsula include direct benefits to service industry participants, especially in the service and transportation sectors, as well as indirect benefits that exist in any type of economic activity - employment opportunities, increased disposable income and a more stable economic climate."

Forty years ago the Chevron refinery, the first in Alaska, was two years into development and arrival of the first Cook Inlet platform was still a year away.

SALES

First quarter 2004 gross sales of \$349,780,363 were 1.0% less than the \$353,263,535 in sales occurring during 2003, a difference of \$3,483,172. Taxable sales decreased 0.1% from \$136,224,576 during 2003 to \$136,103,679 during the most recent quarter, with five of ten sectors experiencing sales declines. The decrease in taxable sales for the quarter is \$120,897.

Quarterly Sales

Gross by Industry. Gross sales were impacted by a \$16.3 million decline in construction sales and a \$12.6 million decline in sale of manufactured goods, drops of 37.8% and 32.6%, respectively. Although these are the only industries reporting declines, gains in other industries were not large enough to overcome the slow down as total sales were 1.0% below those of first quarter 2003. Mining sales increased \$17.4 million or 90.3% to \$36,648,976 while wholesale goods increased 13.2% or \$4.7 million to \$40,649,900 in sales. Agriculture, Forestry and Fishing (AFF) sales of \$2,322,320 were 15.0% greater than one year ago, increasing \$302,381. Finance, Insurance and Real Estate (FIRE) sales gained 3.4% or \$392,473, with a total of \$12,090,774 in gross sales. Transportation, Communication and Public Utilities (TCPU) sales expanded 2.0% to \$39,025,846. The two largest sectors, retail and service, each increased sales 1.1% to \$124,081,004 and \$42,230,284, respectively. Retail sales accounted for 35.5% of gross sales while services represented 12.1%. Government sales increased 10.9% but the \$13,663 in sales is not of consequence in the \$350 million total picture. (See page 15 for detail.)

Taxable by Industry. Taxable sales marked a 0.1% drop from one year ago, a difference of \$120,897. Gains came as AFF sales increased 14.3% to \$872,433. Construction sales increased 5.0% to sales of \$2,153,484. Manufacturing and retail sales gained 1.8% and 1.3%, respectively as manufacturing sales reached \$1,464,092 and retail, easily the largest sector, reached \$80,732,059. Government sales increased 10.4% to \$13,598, an inconsequential amount.

Quarterly mining sales declined 15.1% to \$1,047,502 while FIRE sales dropped 10.1% to \$4,771,457. Wholesale goods declined 3.8% to \$4,827,416. TCPU sales were 1.9% below a year ago with sales of \$21,273,612 while service sales of \$18,948,026 were 0.3% less than a year ago. (See page 16 for detail.)

Gross by Area. Seldovia gross sales increased 64.9% for the quarter as sales reached \$1,395,716, driven by strong construction sales. Soldotna sales of \$68,464,403 marked a 6.6% gain. Sales in the other four areas declined from sales levels reached one year ago as construction sales declined 40.1%.

Homer businesses saw sales decline 9.6% to \$45,926,583. Both Kenai and Seward had 2.1% decreases as Kenai area sales totaled \$60,778,452 and Seward sales reached \$20,492,610. Sales in the unincorporated area of the KPB decreased 1.1% to \$152,722,599. (See detail on page 17.)

Taxable by Area. While Seldovia gross sales marked the greatest percentage gain, its taxable sales had the greatest decrease, 6.6%, with sales of \$559,687. Kenai also experienced a decline, 5.6%, with sales of \$29,386,510 as Home Depot opened and has begun to establish itself in the economy. Sales in Homer decreased 0.6% to \$22,316,137. Finally, sales in the unincorporated areas of the KPB were down 1.8% to total \$37,637,833.

Soldotna and Seward had increases in taxable sales with Seward sales gaining 1.4% to total \$9,419,088 and Soldotna sales increasing 6.8% to total \$36,784,424. (See detail on page 18.)

Annual Sales

KPB 2003 annual gross sales of \$1,918,030,619 were 2.2% above those of 2002 as seven sectors had improved sales and three had declining sales. Except for minimal government sales, and the small AFF sector, which increased 31.4%, all gains and declines were in single digits. Each of the five cities reported annual increases. Total 2002 sales of \$1,876,434,612 were 4.6% less than 2001 sales of \$1,966,591,037. These, in turn, were 19.6% greater than 2000 sales of \$1,644,495,161.

Taxable sales increased 1.1% from 2002 to 2003 with sales of \$732,141,065, following a 5.7% increase from 2000 to the 2001 level of \$705,255,160 and 2.6% from 2001 to 2002 when sales totaled \$723,827,580. Four cities increased taxable sales from 2002 to 2003.

Gross by Industry. The AFF sector had the largest percentage gain, 31.4%, with sales of \$22,009,310; the construction sector gained 9.7% with sales of \$250,563,945; and FIRE increased sales 5.6% to reach \$57,966,229. The large

retail sector gained 4.2%, or \$25,986,357, to total \$649,544,523. Sale of wholesale goods increased 3.2% to \$194,212,922 while sales in the service sector rose 0.6% to \$278,944,346. The inconsequential \$41,980 in government sales marked an 85.9% increase.

TCPU sales of \$158,748,261 marked an 8.1% decrease while mining sales decreased 6.1% to \$106,561,739. Manufacturing sales declined 0.8% from 2002 with sales dropping from \$201,047,383 in 2002 to \$199,437,364 during 2003. (See detail on page 19.)

Taxable by Industry. AFF sales rose 12.3% while sale of wholesale goods increased 11.3% with sales of \$5,010,961 and \$24,139,455, respectively. Construction sales rose 5.4% to \$11,263,152 while retail sales increased 2.3% to \$427,778,523 and service sector sales gained 0.3%, or \$364,364, to \$145,392,805. Government's 85.9% sales gain is inconsequential at \$41,980.

Taxable sales in the mining sector decreased 16.5% to \$4,885,262. FIRE sales were down 5.6% to \$22,717,932 while manufacturing sales were down 4.0% to \$9,235,045. TCPU sales of \$81,675,980 decreased 2.9%. (See detail on page 20)

Gross by Area. Seldovia gross sales expanded 50.6%, reaching \$7,254,806 for the year, showing strength in the construction sector. Seward, with \$156,914,971 in sales, marked a 10.3% gain. Homer sales increased 3.9% while Soldotna sales increased 3.6% to reach \$272,902,574 and \$337,671,172, respectively. Kenai increased taxable sales 1.3% to \$282,762,757.

KPB's unincorporated area is the only region to see a decline in gross sales for 2003, declining 0.1% to \$860,524,339, a decrease equivalent to \$1,259,503 in sales. (See detail on page 21.)

Taxable by Area. Homer sales increased 8.6% to \$131,330,830 while Soldotna sales gained 7.7% to total \$190,604,834. Seldovia sales of \$3,376,190 marked a 3.2% increase while Seward sales increased 1.0% with \$76,381,438 in reported sales.

Kenai taxable sales were down 11.2% for the year, dropping to \$121,401,782 as Big KMart announced it would be going out of business on the Kenai Peninsula and all of Alaska. Sales in the KPB unincorporated area decreased 0.6% to \$209,045,991. (See detail on page 22.)

CONSTRUCTION PERMITTING

Quarterly Permitting

Forty construction permits were issued in KPB cities during first quarter 2004, 13.0% fewer than first quarter 2003 when 46 permits were issued. Total permit value was \$16,839,943, up 220.4% from the same period of 2002 when values totaled \$5,255,313. Data in this section does not include construction activity outside incorporated cities of Homer, Kenai, Seldovia, Seward and Soldotna because the KPB does not require building permits. Seldovia information is now current so data is included in all charts and tables.

By Area, Value. Seward permitting provided 46.0% of quarterly value, issuing permits totaling \$7,741,600 as a new middle school, with an assessed value of \$7,500,000, was permitted. Soldotna's total permit value of \$5,072,323 was 30.1% of the borough-wide total. Homer issued \$3,714,020 in permit value and Kenai's \$312,000 added 22.1% and 1.9% of the total, respectively. Seldovia did not issue any building permits during the first quarter of 2004. (See detail on page 28.)

By Area, Volume. Of the 40 first quarter construction permits issued, Homer issued 16, or 40.0%. Seward and Soldotna each issued 10 while Kenai finished the quarter having issued 4 permits. (See detail on page 29.)

By Type, Value. New commercial permit values provided 77.4% of value with \$13,030,026 in assessed value permitting during first quarter 2004. New residential permits added 20.4% of the total with \$3,436,797 in value. Residential alteration/addition permit values of \$261,520 provided 1.6% of the total. Commercial alteration permits issued during the quarter had a total value of \$111,600. (See detail on page 30)

By Type, Volume. There was strength in new construction as eighteen new residential permits were issued and ten were issued for new commercial projects. Nine permits were issued for commercial alteration/addition and three for residential alteration/addition projects. (See detail on page 31.)

Annual Construction - Year 2003

Construction permits are required by KPB cities, but not by the KPB, resulting in incomplete construction activity data, but indicating area trends. Permit values during 2003 totaled \$43,606,177, a 5.8% decrease from 2002 but the fourth highest total value on record, behind 2002, 2001 and 1995 when Seward's SeaLife center was permitted bringing the total permit value to \$61,510,032, the highest on record.

There were 336 permits issued during 2003, 4.3% fewer than the 351 issued during 2002, but second highest on record. Kenai issued the greatest number of permits and has done so in all but four years since 1986 when permitting was first recorded.

By Area, Value. Homer permitting provided 35.1% of KPB annual value; issuing permits totaling \$15,326,815, a 52.5% increase over 2002. Kenai's \$10,441,800 total value added 23.9% to the KPB total but marked a 37.8% decrease from 2002. Seward permit values increased 0.9% for the year to \$7,982,765, providing 18.3% of the total. Soldotna permit values dropped 28.8% to \$7,952,297, providing 18.2% of the KPB total. Seldovia's \$1,902,500 value provided the remaining 4.4%. (See detail on page 32.)

By Area, Volume. During 2003 Kenai issued 114 of the 336 permits, providing 33.9% of the KPB total. Homer issued 86 permits while Soldotna issued 74 permits, 25.7% and 22.0%, respectively. Seward issued 50 permits, 14.9% of the total and Seldovia's 11 permits added 3.6% of the volume. Homer and Seldovia increased permit volume over 2002 with Homer issuing 28.4% more permits than one year ago and Seldovia's count increased by 50.0%. Those areas with declining permit activity include Seward, down 21.9%, Soldotna was down 18.7% and Kenai issued 5.8% less than one year ago. (See detail on page 33.)

By Type, Value. New projects provided 72.4% of permit activity with commercial and residential permits providing 36.3% and 36.1% of the total, respectively. New commercial values of \$15,820,201 were slightly greater than new residential permit values, which totaled \$15,729,888. Commercial alteration/addition permit values totaled \$9,775,309 or 22.4% of the total. Finally, residential alteration/addition permits added \$2,280,779 for 5.2% of the KPB total. New residential permit values were 9.6% above 2002 while commercial alteration/addition values were up 25.0%. New commercial values declined 27.4% and residential alteration/addition total value was down 1.1%. (See detail on page 34.)

By Type, Volume. Commercial alteration/addition annual activity for 2003 increased 9.1% as 96 permits were issued, setting a new record high. New residential activity shows 104 permits were issued for the second year in a row, and resulting in a three-way tie with 1994 for highest volume in a year. Ninety-four residential alteration/addition permits were issued, 19.0% less than 2002. New commercial activity decreased 2.3% to 42 permits. (See detail on page 35.)

EMPLOYMENT

KPB's January 2004 labor force was 21,684 persons, increasing to 22,018 potential employees during February and 21,793 during March. The March labor force was 296 greater than one year ago.

There were 3,264 persons listed as unemployed in the KPB during January 2004. That number decreased to 3,243 by February and continued downward to 2,793 during March. The March 2004 unemployed total was 107 less than March 2003.

KPB's January 2004 employment rate was 15.1%, one percent less than January 2003. By February, the rate had dropped to 14.7% and continued down to 12.8% during March. The March 2003 rate was 13.5%.

Employment during January 2004 rose to 18,420 from 17,922 a year earlier, climbed to 18,775 during February and on up to 19,000 during March. This compares with 18,187 during February 2003 and 18,597 during March 2003. (See detail on pages 41-43)

POPULATION

Population estimates for 2003 show the Kenai Peninsula population at 51,220 persons, a 0.1% gain for the year. Homer grew by 3.6% to 4,893 while Kachemak City gained 12.9% to a total of 473 persons. Soldotna also increased, gaining 2.9% to 4,059 residents. Kenai decreased 0.6% to 7,125 and Seldovia lost 2.6%, down to 300 persons. Seward's population is down 2.2% to 2,733. Alaska's population, estimated at 648,818 for 2003, also marked a 0.1% increase for the year. (See page 43 for detail.)

KPB Sales

Sales tax records provide data useful for predicting economic trends and provide a basis for administrative decisions. Data collected are specific to the area collecting and reporting sales but by combining data from reporting communities, KPB trends can be determined. Reported data changes each quarter as corrected and/or delinquent sales tax returns are recorded. Routinely, three years or twelve quarters of information are revised each quarter, while at times revisions may go back five years or more. Sales data is provided by the KPB Finance Department, Sales Tax Division.

Note - Homer sales reflect changes due to annexation of 4.58 square miles which increase Homer's total area to 25.58 square miles. The annexation took effect April 1, 2002.

KPB sales figures include detail from Homer, Kenai, Seldovia, Seward, Soldotna and “KPB unincorporated” areas. “KPB unincorporated” indicates areas within the KPB but outside the boundaries of the five incorporated cities. It also includes Kachemak City, which does not impose a sales tax. The 2% KPB sales tax is included in the city rates listed below, with revenues dedicated to funding the KPB school district. The balance is the tax imposed by each city and revenues are managed by that city.

The KPB does not provide an incentive for reporting non taxable sales, resulting in incomplete Gross Sales data.

6.5%	5.5%	5.0%	4.0%	2.0%
Seldovia	Homer	Kenai	Seldovia	KPB Unincorporated
(April - September)		Seward	(October - March)	
		Soldotna		

Gross and Taxable Sales data are received quarterly through Sales Tax Returns from businesses within the KPB. Sales that are exempt from sales tax include:

- Sales outside the borough;
- Sales for resale;
- Sales to government agencies;
- Sales to tax exempt organizations; and
- Sales in excess of \$500.

Industry abbreviations used include the following:

- AFF - Agriculture, Forestry and Fisheries - includes fish buyers;
- Min - Mining - includes Oil & Gas extraction;
- Const - Construction;
- Manu - Manufacturing - includes Oil & Gas Manufacturing and Fish Processing;
- TCPU - Travel, Communications and Public Utilities;
- Whole - Wholesale Trade;
- Retail - Retail Trade;
- FIRE - Finance, Insurance and Real Estate;
- Service - Services;
- Govt - Public Administration, Education and Services.

KPB Sales

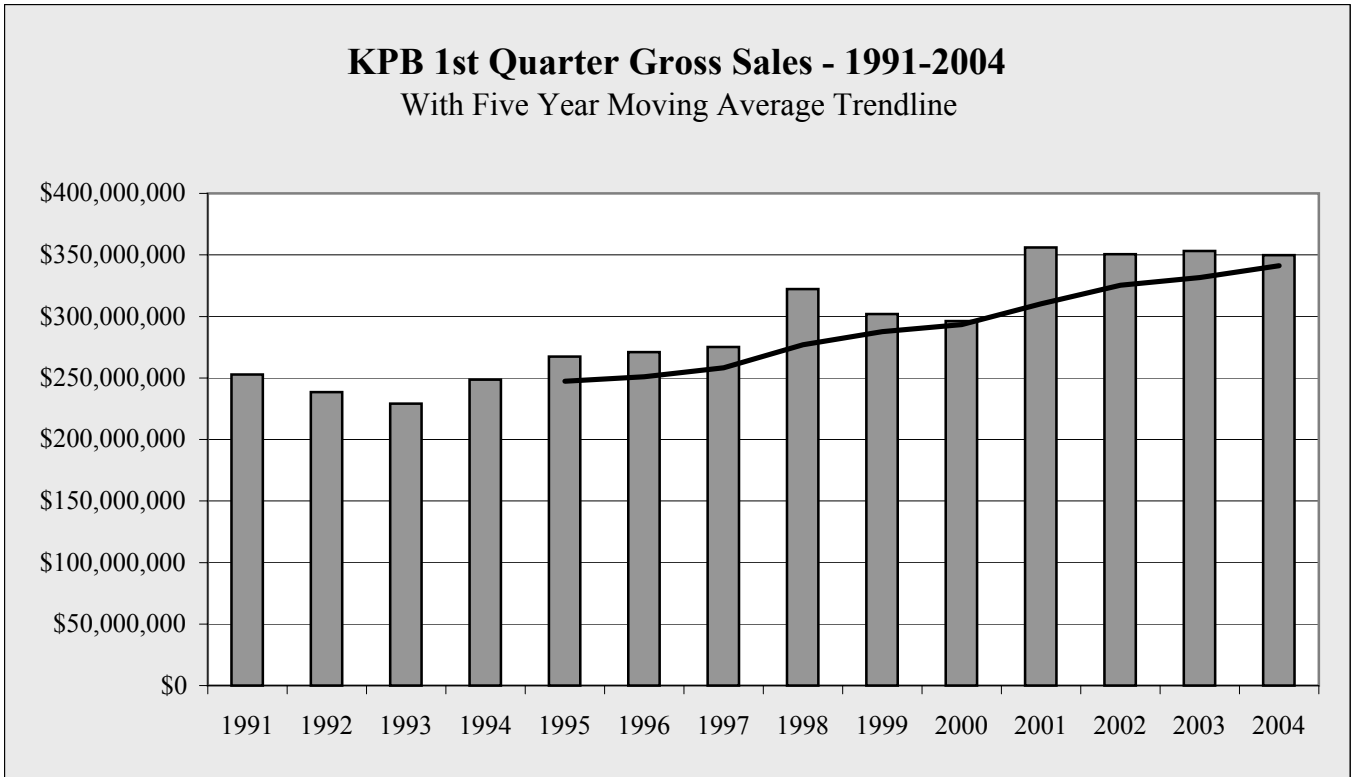


Chart 1.1

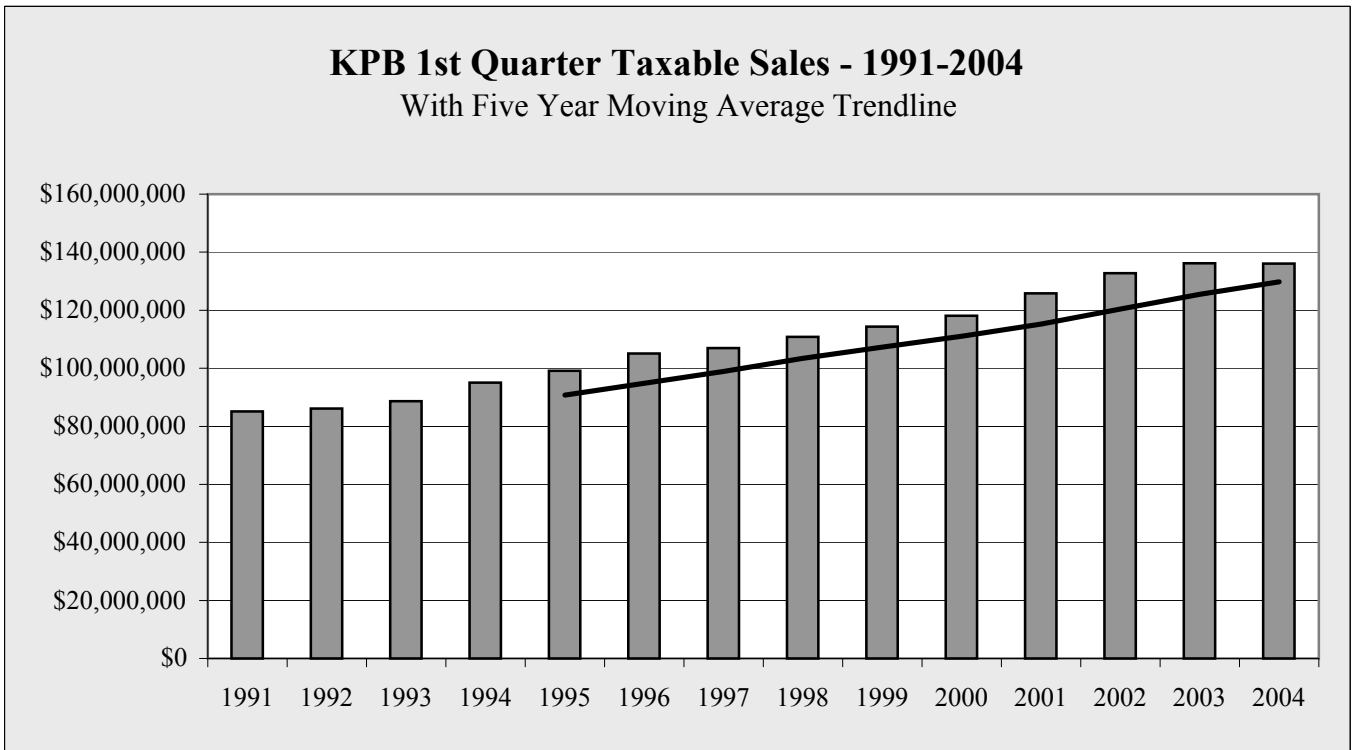


Chart 1.2

KPB Sales

KPB 1st Quarter Gross Sales by Industry - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
AFF	1,974,600	1,216,110	2,004,509	1,560,106	2,004,841	2,019,939	2,322,320	15.0%
Min	50,626,604	34,603,231	19,991,372	28,223,945	34,662,385	19,260,142	36,648,976	90.3%
Const	27,117,365	25,762,047	28,284,999	39,625,003	43,078,495	42,980,587	26,712,833	-37.8%
Manu	28,916,966	25,785,276	25,533,587	48,476,583	21,341,761	38,576,448	26,004,763	-32.6%
TCPU	37,137,740	39,046,698	35,920,980	38,494,166	40,770,393	38,252,470	39,025,846	2.0%
Whole	29,470,455	30,943,744	33,191,801	35,974,922	37,128,746	35,918,425	40,649,900	13.2%
Retail	104,634,882	98,780,578	106,441,695	116,294,311	115,690,425	122,783,671	124,081,004	1.1%
FIRE	10,393,998	11,797,734	10,961,027	10,894,193	12,382,953	11,698,301	12,090,774	3.4%
Service	31,911,392	34,057,093	33,826,502	36,433,030	43,413,551	41,761,233	42,230,284	1.1%
Govt	6,291	12,931	7,487	6,507	6,700	12,319	13,663	10.9%
Total	322,190,293	302,005,442	296,163,959	355,982,766	350,480,250	353,263,535	349,780,363	-1.0%
Annual Change		-6.3%	-1.9%	20.2%	-1.5%	0.8%	-1.0%	

Table 1.1

KPB 1st Quarter Gross Sales Ten Year Change by Industry - 1994 v 2004 - in \$				
	10 Year Change			
	1994	2004	Percentage	Numerical
AFF	7,646,633	2,322,320	-69.6%	-5,324,313
Min	29,634,141	36,648,976	23.7%	7,014,835
Const	22,070,089	26,712,833	21.0%	4,642,744
Manu	23,492,255	26,004,763	10.7%	2,512,508
TCPU	31,664,393	39,025,846	23.2%	7,361,453
Whole	13,714,856	40,649,900	196.4%	26,935,044
Retail	72,229,410	124,081,004	71.8%	51,851,594
FIRE	16,688,118	12,090,774	-27.5%	-4,597,344
Service	31,531,772	42,230,284	33.9%	10,698,512
Govt	3,707	13,663	268.6%	9,956
Total	248,675,374	349,780,363	40.7%	101,104,989

Table 1.2

KPB 1st Quarter Gross Sales One Year Change by Industry - 2003 v 2004 - in \$				
	1 Year Change			
	2003	2004	Percentage	Numerical
AFF	2,019,939	2,322,320	15.0%	302,381
Min	19,260,142	36,648,976	90.3%	17,388,834
Const	42,980,587	26,712,833	-37.8%	-16,267,754
Manu	38,576,448	26,004,763	-32.6%	-12,571,685
TCPU	38,252,470	39,025,846	2.0%	773,376
Whole	35,918,425	40,649,900	13.2%	4,731,475
Retail	122,783,671	124,081,004	1.1%	1,297,333
FIRE	11,698,301	12,090,774	3.4%	392,473
Service	41,761,233	42,230,284	1.1%	469,051
Govt	12,319	13,663	10.9%	1,344
Total	353,263,535	349,780,363	-1.0%	-3,483,172

Table 1.3

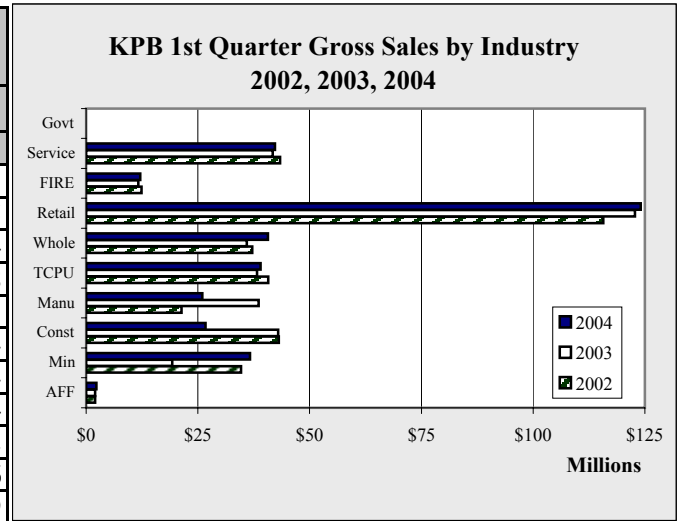


Chart 1.3

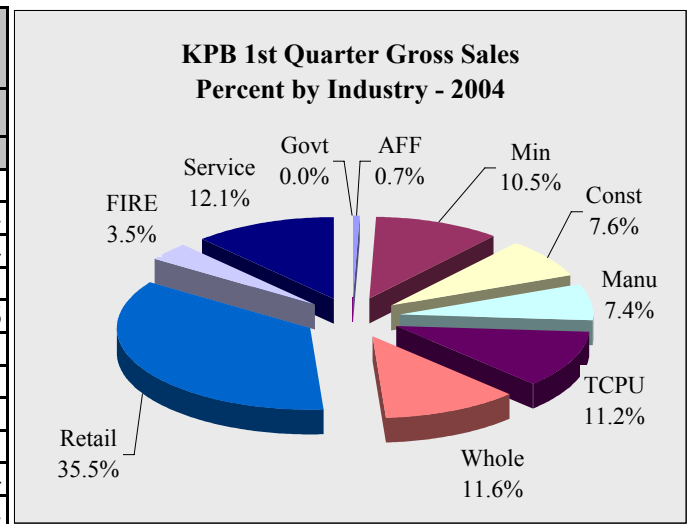


Chart 1.4

KPB Sales

KPB 1st Quarter Taxable Sales by Industry - 1998-2004 - in \$

	1998	1999	2000	2001	2002	2003	2004	Annual Change
AFF	535,675	530,805	643,969	727,231	796,380	763,045	872,433	14.3%
Min	1,659,476	765,177	901,499	1,227,851	1,482,601	1,233,618	1,047,502	-15.1%
Const	1,602,904	1,919,966	1,875,173	1,864,790	2,036,526	2,050,696	2,153,484	5.0%
Manu	1,546,297	1,443,187	1,474,956	1,497,558	1,307,744	1,438,887	1,464,092	1.8%
TCPU	17,936,992	19,449,710	19,228,011	19,356,833	21,606,197	21,676,107	21,273,612	-1.9%
Whole	4,249,995	4,041,316	4,442,855	4,606,145	4,783,261	5,018,011	4,827,416	-3.8%
Retail	63,006,970	65,157,501	67,802,180	73,507,868	76,212,791	79,727,635	80,732,059	1.3%
FIRE	4,264,445	4,394,794	4,342,104	4,982,974	5,447,986	5,304,594	4,771,457	-10.1%
Service	16,045,494	16,683,489	17,432,373	18,046,764	19,097,936	18,999,664	18,948,026	-0.3%
Govt	6,291	12,931	7,487	6,507	6,700	12,319	13,598	10.4%
Total	110,854,539	114,398,876	118,150,607	125,824,521	132,778,122	136,224,576	136,103,679	-0.1%
Annual Change		3.2%	3.3%	6.5%	5.5%	2.6%	-0.1%	

Table 1.4

KPB 1st Quarter Taxable Sales Ten Year Change by Industry - 1994 v 2004 - in \$

	1994	2004	10 Year Change	
			Percentage	Numerical
AFF	501,401	872,433	74.0%	371,032
Min	1,547,773	1,047,502	-32.3%	-500,271
Const	1,502,189	2,153,484	43.4%	651,295
Manu	1,162,052	1,464,092	26.0%	302,040
TCPU	15,504,975	21,273,612	37.2%	5,768,637
Whole	4,206,938	4,827,416	14.7%	620,478
Retail	52,317,736	80,732,059	54.3%	28,414,323
FIRE	4,196,293	4,771,457	13.7%	575,164
Service	14,063,609	18,948,026	34.7%	4,884,417
Govt	3,707	13,598	266.8%	9,891
Total	95,006,673	136,103,679	43.3%	41,097,006

Table 1.5

KPB 1st Quarter Taxable Sales by Industry 2002, 2003, 2004

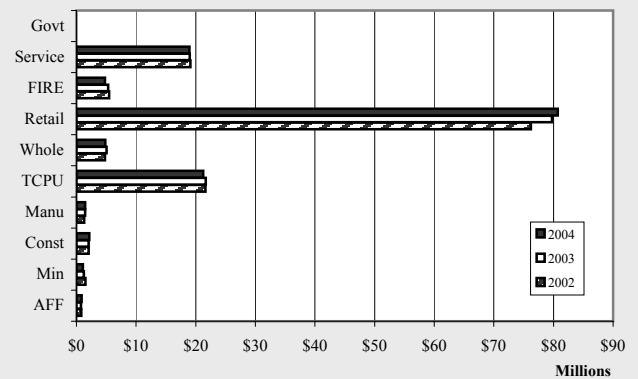


Chart 1.5

KPB 1st Quarter Taxable Sales One Year Change by Industry - 2003 v 2004 - in \$

	2003	2004	1 Year Change	
			Percentage	Numerical
AFF	763,045	872,433	14.3%	109,388
Min	1,233,618	1,047,502	-15.1%	-186,116
Const	2,050,696	2,153,484	5.0%	102,788
Manu	1,438,887	1,464,092	1.8%	25,205
TCPU	21,676,107	21,273,612	-1.9%	-402,495
Whole	5,018,011	4,827,416	-3.8%	-190,595
Retail	79,727,635	80,732,059	1.3%	1,004,424
FIRE	5,304,594	4,771,457	-10.1%	-533,137
Service	18,999,664	18,948,026	-0.3%	-51,638
Govt	12,319	13,598	10.4%	1,279
Total	136,224,576	136,103,679	-0.1%	-120,897

Table 1.6

KPB 1st Quarter Taxable Sales Percent by Industry - 2004

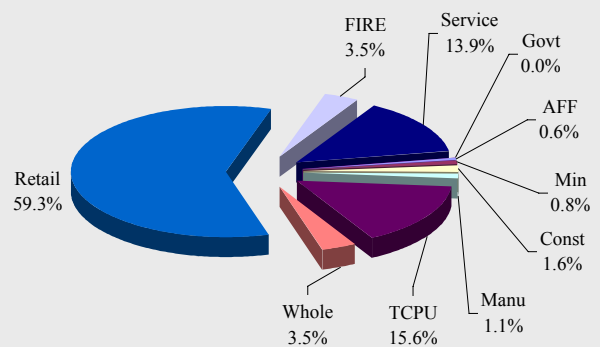


Chart 1.6

KPB Sales

KPB 1st Quarter Gross Sales by Area - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
Homer	41,054,484	39,553,648	38,449,017	40,839,088	44,259,735	50,831,773	45,926,583	-9.6%
Kenai	57,398,212	49,309,897	55,609,576	62,411,794	60,558,442	62,103,308	60,778,452	-2.1%
Seldovia	935,674	908,058	1,150,692	898,811	1,011,712	846,196	1,395,716	64.9%
Seward	22,948,971	23,356,887	19,087,797	20,531,272	22,954,321	20,924,792	20,492,610	-2.1%
Soldotna	46,245,330	51,429,980	55,201,896	60,799,954	62,330,558	64,201,644	68,464,403	6.6%
KPB Unincorporated	153,607,622	137,446,972	126,664,981	170,501,847	159,365,482	154,355,822	152,722,599	-1.1%
Total	322,190,293	302,005,442	296,163,959	355,982,766	350,480,250	353,263,535	349,780,363	-1.0%
Annual Change		-6.3%	-1.9%	20.2%	-1.5%	0.8%	-1.0%	

Table 1.7

KPB 1st Quarter Gross Sales Ten Year Change by Area - 1994 v 2004 - in \$				
	10 Year Change			
	1994	2004	Percentage	Numerical
Homer	31,235,061	45,926,583	47.0%	14,691,522
Kenai	57,188,988	60,778,452	6.3%	3,589,464
Seldovia	821,959	1,395,716	69.8%	573,757
Seward	16,634,219	20,492,610	23.2%	3,858,391
Soldotna	34,749,855	68,464,403	97.0%	33,714,548
KPB Unincorporated	108,045,292	152,722,599	41.4%	44,677,307
Total	248,675,374	349,780,363	40.7%	101,104,989

Table 1.8

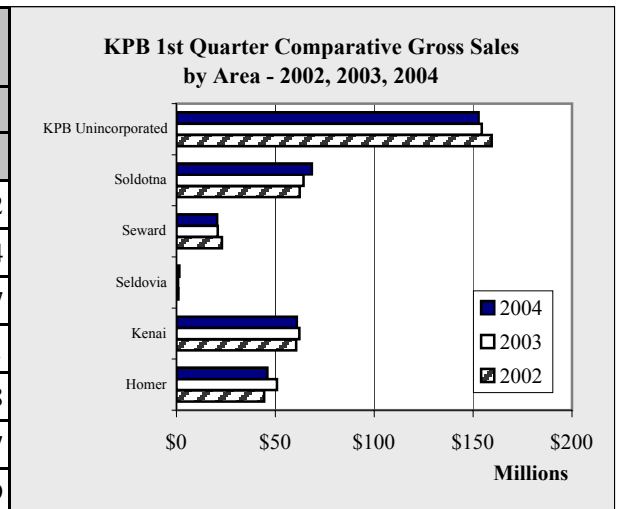


Chart 1.7

KPB 1st Quarter Gross Sales One Year Change by Area - 2003 v 2004 - in \$				
	1 Year Change			
	2003	2004	Percentage	Numerical
Homer	50,831,773	45,926,583	-9.6%	-4,905,190
Kenai	62,103,308	60,778,452	-2.1%	-1,324,856
Seldovia	846,196	1,395,716	64.9%	549,520
Seward	20,924,792	20,492,610	-2.1%	-432,182
Soldotna	64,201,644	68,464,403	6.6%	4,262,759
KPB Unincorporated	154,355,822	152,722,599	-1.1%	-1,633,223
Total	353,263,535	349,780,363	-1.0%	-3,483,172

Table 1.9

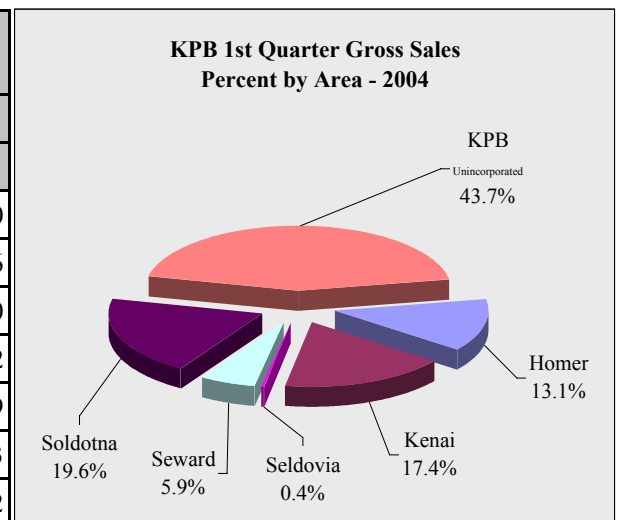


Chart 1.8

KPB Sales

KPB 1st Quarter Taxable Sales by Area - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
Homer	16,418,580	16,638,467	17,324,860	17,762,264	18,695,494	22,442,899	22,316,137	-0.6%
Kenai	24,686,791	25,183,897	25,521,513	27,883,274	28,932,816	31,118,375	29,386,510	-5.6%
Seldovia	529,660	569,438	569,093	583,555	573,624	598,970	559,687	-6.6%
Seward	8,541,911	9,218,678	9,374,360	9,073,493	9,051,352	9,289,773	9,419,088	1.4%
Soldotna	27,184,841	28,439,928	29,664,420	32,484,139	33,734,541	34,456,740	36,784,424	6.8%
KPB Unincorporated	33,492,756	34,348,468	35,696,361	38,037,796	41,790,295	38,317,819	37,637,833	-1.8%
Total	110,854,539	114,398,876	118,150,607	125,824,521	132,778,122	136,224,576	136,103,679	-0.1%
Annual Change		3.2%	3.3%	6.5%	5.5%	2.6%	-0.1%	

Table 1.10

KPB 1st Quarter Taxable Sales Ten Year Change by Area - 1994 v 2004 - in \$				
	10 Year Change			
	1994	2004	Percentage	Numerical
Homer	14,062,259	22,316,137	58.7%	8,253,878
Kenai	24,600,688	29,386,510	19.5%	4,785,822
Seldovia	551,011	559,687	1.6%	8,676
Seward	7,525,434	9,419,088	25.2%	1,893,654
Soldotna	19,531,203	36,784,424	88.3%	17,253,221
KPB Unincorporated	28,736,078	37,637,833	31.0%	8,901,755
Total	95,006,673	136,103,679	43.3%	41,097,006

Table 1.11

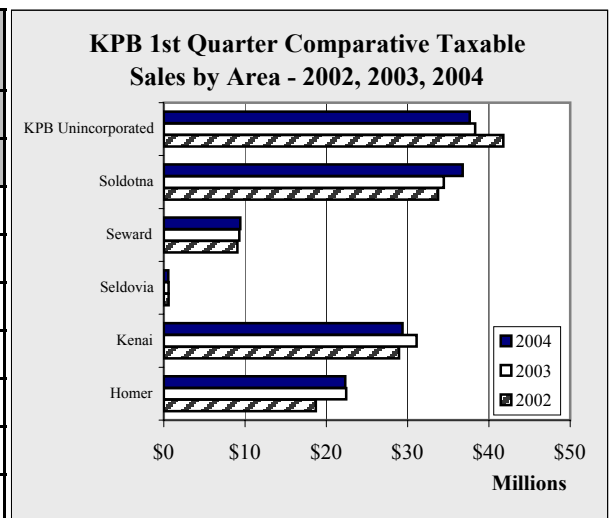


Chart 1.9

KPB 1st Quarter Taxable Sales One Year Change by Area - 2003 v 2004 - in \$				
	1 Year Change			
	2003	2004	Percentage	Numerical
Homer	22,442,899	22,316,137	-0.6%	-126,762
Kenai	31,118,375	29,386,510	-5.6%	-1,731,865
Seldovia	598,970	559,687	-6.6%	-39,283
Seward	9,289,773	9,419,088	1.4%	129,315
Soldotna	34,456,740	36,784,424	6.8%	2,327,684
KPB Unincorporated	38,317,819	37,637,833	-1.8%	-679,986
Total	136,224,576	136,103,679	-0.1%	-120,897

Table 1.12

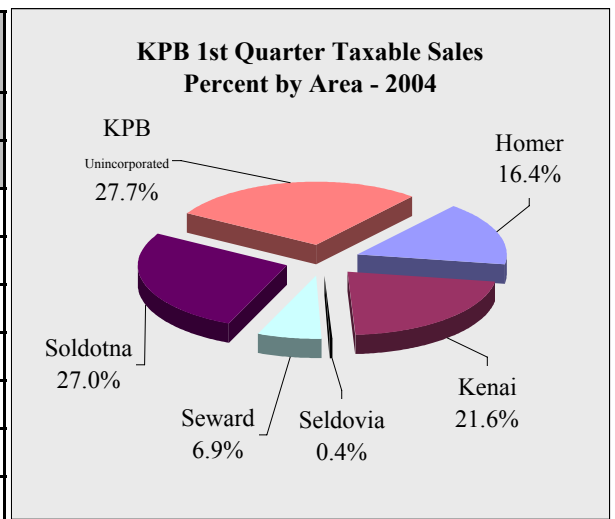


Chart 1.10

KPB Sales

KPB Annual Gross Sales by Industry - 1997-2003 - in \$

	1997	1998	1999	2000	2001	2002	2003	Annual Change
AFF	49,840,002	30,373,442	32,347,943	24,816,872	17,562,823	16,750,059	22,009,310	31.4%
Min	135,624,731	190,689,442	115,241,075	121,868,065	126,250,792	113,521,181	106,561,739	-6.1%
Const	185,590,382	187,102,648	166,008,223	185,818,062	241,487,935	228,437,456	250,563,945	9.7%
Manu	169,016,381	147,360,433	165,066,528	117,856,947	287,725,053	201,047,383	199,437,364	-0.8%
TCPU	148,097,013	159,766,641	169,321,042	156,527,508	173,593,812	172,805,525	158,748,261	-8.1%
Whole	151,043,115	149,117,372	155,121,630	171,235,874	177,037,109	188,223,387	194,212,922	3.2%
Retail	504,943,192	547,202,550	545,752,691	579,332,085	632,371,962	623,558,166	649,544,523	4.2%
FIRE	52,727,075	50,782,517	51,186,806	50,374,753	54,073,741	54,899,653	57,966,229	5.6%
Service	196,620,112	211,144,805	220,251,298	236,647,645	256,467,494	277,169,223	278,944,346	0.6%
Govt	45,245	26,751	28,814	17,350	20,316	22,579	41,980	85.9%
Total	1,593,547,248	1,673,566,601	1,620,326,050	1,644,495,161	1,966,591,037	1,876,434,612	1,918,030,619	2.2%
Annual Change		5.0%	-3.2%	1.5%	19.6%	-4.6%	2.2%	

Table 1.13

KPB Annual Gross Sales Ten Year Change by Industry - 1993 v 2003 - in \$

	1993	2003	10 Year Change	
			Percentage	Numerical
AFF	68,690,735	22,009,310	-68.0%	-46,681,425
Min	122,926,355	106,561,739	-13.3%	-16,364,616
Const	126,432,113	250,563,945	98.2%	124,131,832
Manu	119,602,870	199,437,364	66.7%	79,834,494
TCPU	215,875,618	158,748,261	-26.5%	-57,127,357
Whole	65,326,820	194,212,922	197.3%	128,886,102
Retail	375,876,957	649,544,523	72.8%	273,667,566
FIRE	47,089,458	57,966,229	23.1%	10,876,771
Service	149,140,054	278,944,346	87.0%	129,804,292
Govt	8,126	41,980	416.6%	33,854
Total	1,290,969,106	1,918,030,619	48.6%	627,061,513

Table 1.14

KPB Annual Gross Sales One Year Change by Industry - 2002 v 2003 - in \$

	2002	2003	1 Year Change	
			Percentage	Numerical
AFF	16,750,059	22,009,310	31.4%	5,259,251
Min	113,521,181	106,561,739	-6.1%	-6,959,442
Const	228,437,456	250,563,945	9.7%	22,126,489
Manu	201,047,383	199,437,364	-0.8%	-1,610,019
TCPU	172,805,525	158,748,261	-8.1%	-14,057,264
Whole	188,223,387	194,212,922	3.2%	5,989,535
Retail	623,558,166	649,544,523	4.2%	25,986,357
FIRE	54,899,653	57,966,229	5.6%	3,066,576
Service	277,169,223	278,944,346	0.6%	1,775,123
Govt	22,579	41,980	85.9%	19,401
Total	1,876,434,612	1,918,030,619	2.2%	41,596,007

Table 1.15

KPB Annual Comparative Gross Sales by Industry - 2001, 2002, 2003

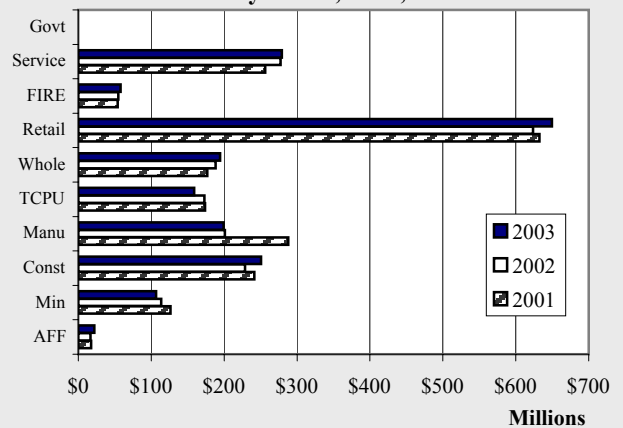


Chart 1.11

KPB Annual Gross Sales Percent by Industry - 2003

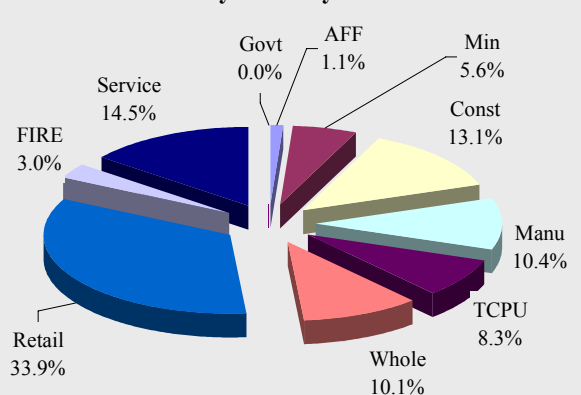


Chart 1.12

KPB Sales

KPB Annual Taxable Sales by Industry - 1997-2003 - in \$								
	1997	1998	1999	2000	2001	2002	2003	Annual Change
AFF	3,354,906	3,458,989	3,539,802	4,148,862	4,390,790	4,461,252	5,010,961	12.3%
Min	5,109,284	5,202,698	3,828,650	4,613,878	5,863,223	5,848,904	4,885,262	-16.5%
Const	8,746,301	9,821,330	9,921,434	9,648,292	9,995,849	10,688,986	11,263,152	5.4%
Manu	9,258,454	9,578,020	9,251,298	9,792,611	9,654,663	9,616,559	9,235,045	-4.0%
TCPU	69,494,931	72,108,745	79,282,344	77,620,518	79,669,176	84,109,999	81,675,950	-2.9%
Whole	20,313,425	18,357,305	19,290,256	21,493,691	22,308,044	21,690,782	24,139,455	11.3%
Retail	339,027,380	353,131,302	367,123,730	382,738,961	410,495,194	418,295,651	427,778,523	2.3%
FIRE	18,489,067	18,576,711	18,862,816	20,689,601	23,466,772	24,064,427	22,717,932	-5.6%
Service	116,685,824	122,225,757	129,434,976	136,236,408	139,391,133	145,028,441	145,392,805	0.3%
Govt	45,238	26,744	28,814	17,350	20,316	22,579	41,980	85.9%
Total	590,524,810	612,487,601	640,564,120	667,000,172	705,255,160	723,827,580	732,141,065	1.1%
Annual Change		3.7%	4.6%	4.1%	5.7%	2.6%	1.1%	

Table 1.16

KPB Annual Taxable Sales Ten Year Change by Industry - 1993 v 2003 - in \$				
	10 Year Change			
	1993	2003	Percentage	Numerical
AFF	3,565,282	5,010,961	40.5%	1,445,679
Min	7,547,231	4,885,262	-35.3%	-2,661,969
Const	7,579,704	11,263,152	48.6%	3,683,448
Manu	7,125,238	9,235,045	29.6%	2,109,807
TCPU	59,191,931	81,675,950	38.0%	22,484,019
Whole	17,462,571	24,139,455	38.2%	6,676,884
Retail	281,028,087	427,778,523	52.2%	146,750,436
FIRE	17,516,227	22,717,932	29.7%	5,201,705
Service	91,261,264	145,392,805	59.3%	54,131,541
Govt	7,670	41,980	447.3%	34,310
Total	492,285,205	732,141,065	48.7%	239,855,860

Table 1.17

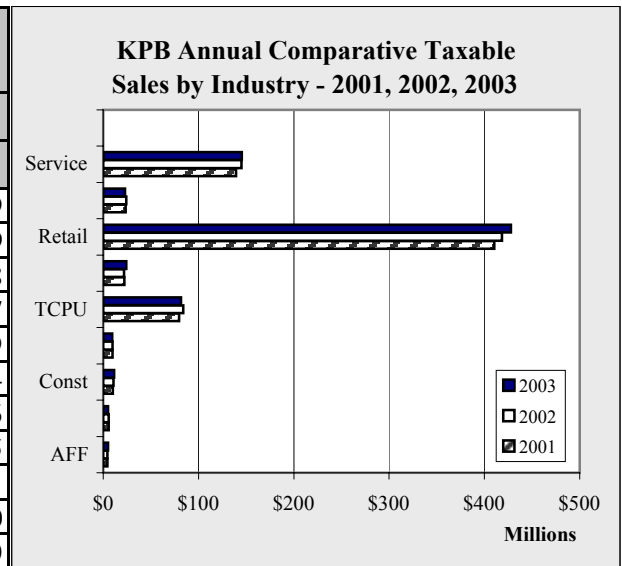


Chart 1.13

KPB Annual Taxable Sales One Year Change by Industry - 2002 v 2003 - in \$				
	1 Year Change			
	2002	2003	Percentage	Numerical
AFF	4,461,252	5,010,961	12.3%	549,709
Min	5,848,904	4,885,262	-16.5%	-963,642
Const	10,688,986	11,263,152	5.4%	574,166
Manu	9,616,559	9,235,045	-4.0%	-381,514
TCPU	84,109,999	81,675,950	-2.9%	-2,434,049
Whole	21,690,782	24,139,455	11.3%	2,448,673
Retail	418,295,651	427,778,523	2.3%	9,482,872
FIRE	24,064,427	22,717,932	-5.6%	-1,346,495
Service	145,028,441	145,392,805	0.3%	364,364
Govt	22,579	41,980	85.9%	19,401
Total	723,827,580	732,141,065	1.1%	8,313,485

Table 1.18

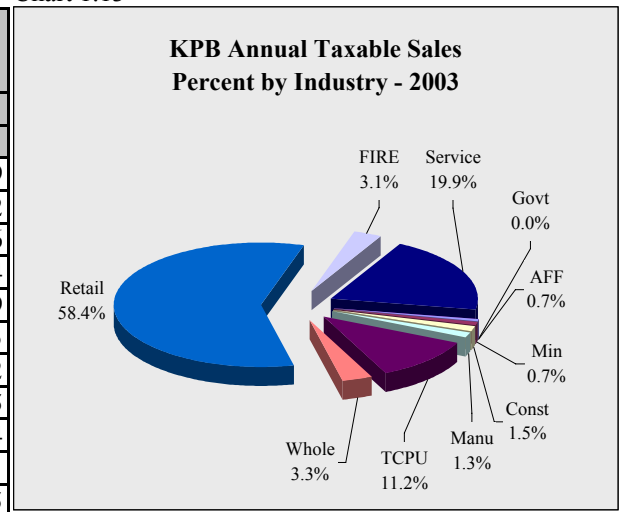


Chart 1.14

KPB Sales

KPB Annual Gross Sales by Area - 1997-2003 - in \$								
	1997	1998	1999	2000	2001	2002	2003	Annual Change
Homer	203,199,870	212,442,617	203,842,475	215,872,824	229,109,164	262,768,251	272,902,574	3.9%
Kenai	278,096,377	280,079,940	270,746,118	283,682,464	310,427,875	279,002,609	282,762,757	1.3%
Seldovia	4,773,255	4,723,739	4,844,770	5,267,325	5,226,307	4,815,914	7,254,806	50.6%
Seward	145,547,675	132,506,248	130,155,521	142,152,279	148,359,336	142,221,135	156,914,971	10.3%
Soldotna	232,583,888	250,793,664	277,588,737	289,255,311	309,112,208	325,842,861	337,671,172	3.6%
KPB Unincorporated	729,346,183	793,020,393	733,148,429	708,264,958	964,356,147	861,783,842	860,524,339	-0.1%
Total	1,593,547,248	1,673,566,601	1,620,326,050	1,644,495,161	1,966,591,037	1,876,434,612	1,918,030,619	2.2%
Annual Change		5.0%	-3.2%	1.5%	19.6%	-4.6%	2.2%	

Table 1.19

KPB Annual Gross Sales Ten Year Change by Area - 1993 v 2003				
	10 Year Change			
	1993	2003	Percentage	Numerical
Homer	151,086,682	272,902,574	80.6%	121,815,892
Kenai	253,049,861	282,762,757	11.7%	29,712,896
Seldovia	4,251,941	7,254,806	70.6%	3,002,865
Seward	92,555,922	156,914,971	69.5%	64,359,049
Soldotna	165,539,916	337,671,172	104.0%	172,131,256
KPB Unincorporated	624,484,784	860,524,339	37.8%	236,039,555
Total	1,290,969,106	1,918,030,619	48.6%	627,061,513

Table 1.20

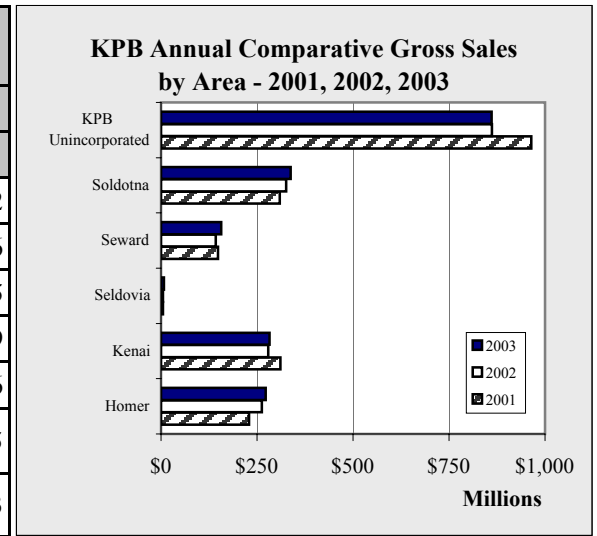


Chart 1.15

KPB Annual Gross Sales One Year Change by Area - 2002 v 2003				
	1 Year Change			
	2002	2003	Percentage	Numerical
Homer	262,768,251	272,902,574	3.9%	10,134,323
Kenai	279,002,609	282,762,757	1.3%	3,760,148
Seldovia	4,815,914	7,254,806	50.6%	2,438,892
Seward	142,221,135	156,914,971	10.3%	14,693,836
Soldotna	325,842,861	337,671,172	3.6%	11,828,311
#REF!	861,783,842	860,524,339	-0.1%	-1,259,503
Total	1,876,434,612	1,918,030,619	2.2%	41,596,007

Table 1.21

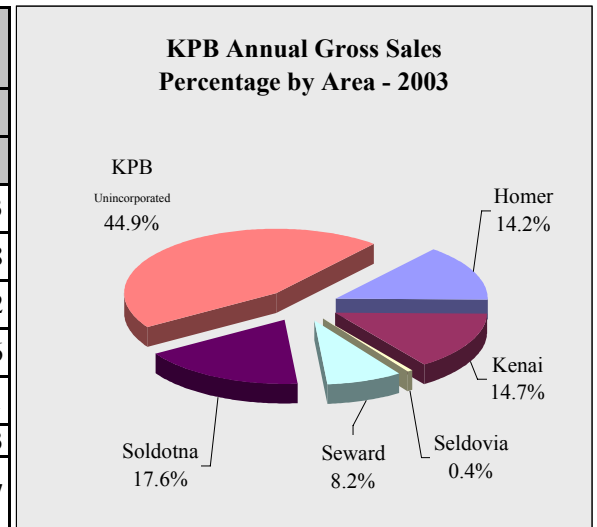


Chart 1.16

KPB Sales

KPB Annual Taxable Sales by Area - 1997-2003 - in \$								
	1997	1998	1999	2000	2001	2002	2003	Annual Change
Homer	93,325,925	94,441,342	98,148,738	103,093,816	106,907,740	120,976,013	131,330,830	8.6%
Kenai	118,576,754	120,030,707	124,367,091	127,766,126	137,046,049	136,750,937	121,401,782	-11.2%
Seldovia	3,336,023	3,398,293	3,229,249	3,418,123	3,336,115	3,272,389	3,376,190	3.2%
Seward	62,516,024	67,278,264	71,472,199	73,983,426	74,224,971	75,598,707	76,381,438	1.0%
Soldotna	140,336,676	147,789,661	155,952,764	159,436,128	172,392,935	176,932,535	190,604,834	7.7%
KPB Unincorporated	172,433,408	179,549,334	187,394,079	199,302,553	211,347,350	210,296,999	209,045,991	-0.6%
Total	590,524,810	612,487,601	640,564,120	667,000,172	705,255,160	723,827,580	732,141,065	1.1%
Annual Change		3.7%	4.6%	4.1%	5.7%	2.6%	1.1%	

Table 1.22

KPB Annual Taxable Sales Ten Year Change by Area - 1993 v 2003 - in \$				
	10 Year Change			
	1993	2003	Percentage	Numerical
Homer	82,258,904	131,330,830	59.7%	49,071,926
Kenai	113,517,014	121,401,782	6.9%	7,884,768
Seldovia	2,911,600	3,376,190	16.0%	464,590
Seward	48,632,337	76,381,438	57.1%	27,749,101
Soldotna	98,354,931	190,604,834	93.8%	92,249,903
KPB Unincorporated	146,610,419	209,045,991	42.6%	62,435,572
Total	492,285,205	732,141,065	48.7%	239,855,860

Table 1.23

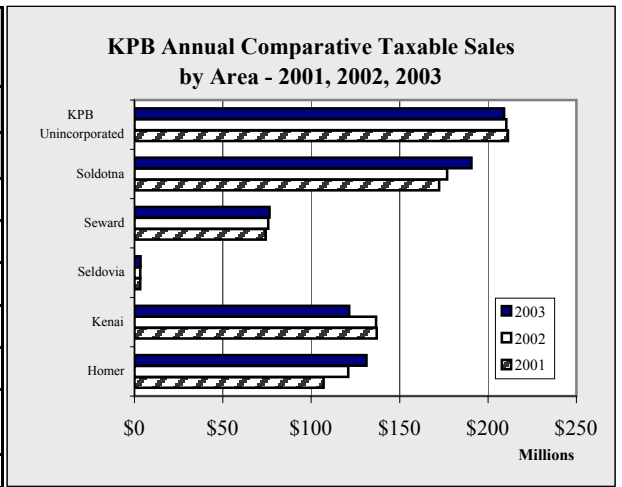


Chart 1.17

KPB Annual Taxable Sales One Year Change by Area - 2002 v 2003 - in \$				
	1 Year Change			
	2002	2003	Percentage	Numerical
Homer	120,976,013	131,330,830	8.6%	10,354,817
Kenai	136,750,937	121,401,782	-11.2%	-15,349,155
Seldovia	3,272,389	3,376,190	3.2%	103,801
Seward	75,598,707	76,381,438	1.0%	782,731
Soldotna	176,932,535	190,604,834	7.7%	13,672,299
KPB Unincorporated	210,296,999	209,045,991	-0.6%	-1,251,008
Total	723,827,580	732,141,065	1.1%	8,313,485

Table 1.24

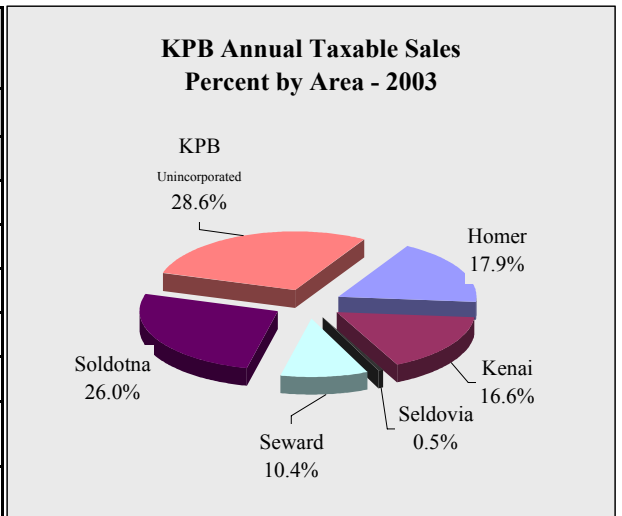


Chart 1.18

KPB Sales

KPB Annual Gross Sales by Industry by Quarter - 2001-2004 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2001					
AFF	1,560,106	2,803,392	11,255,799	1,943,526	17,562,823
Min	28,223,945	26,110,361	35,734,043	36,182,443	126,250,792
Const	39,625,003	51,513,928	86,698,884	63,650,120	241,487,935
Manu	48,476,583	56,672,953	65,102,674	117,472,843	287,725,053
TCPU	38,494,166	40,203,326	51,290,505	43,605,815	173,593,812
Whole	35,974,922	44,124,381	56,184,195	40,753,611	177,037,109
Retail	116,294,311	166,424,517	194,647,260	155,005,874	632,371,962
FIRE	10,894,193	13,491,952	16,356,861	13,330,735	54,073,741
Service	36,433,030	70,639,167	101,338,912	48,056,385	256,467,494
Govt	6,507	5,238	7,371	1,200	20,316
Total	355,982,766	471,989,215	618,616,504	520,002,552	1,966,591,037
2002					
AFF	2,004,841	2,856,503	9,835,705	2,053,010	16,750,059
Min	34,662,385	29,861,507	26,316,221	22,681,068	113,521,181
Const	43,078,495	49,735,705	71,742,053	63,881,203	228,437,456
Manu	21,341,761	44,663,448	56,768,859	78,273,315	201,047,383
TCPU	40,770,393	42,434,468	51,568,069	38,032,595	172,805,525
Whole	37,128,746	46,538,996	57,145,760	47,409,885	188,223,387
Retail	115,690,425	164,887,971	197,931,550	145,048,220	623,558,166
FIRE	12,382,953	14,750,392	15,227,164	12,539,144	54,899,653
Service	43,413,551	77,659,523	109,790,511	46,305,638	277,169,223
Govt	6,700	7,859	4,290	3,730	22,579
Total	350,480,250	473,396,372	596,330,182	456,227,808	1,876,434,612
2003					
AFF	2,019,939	4,045,723	13,491,140	2,452,508	22,009,310
Min	19,260,142	25,083,685	30,366,980	31,850,932	106,561,739
Const	42,980,587	63,295,283	79,349,813	64,938,262	250,563,945
Manu	38,576,448	34,259,747	66,214,390	60,386,779	199,437,364
TCPU	38,252,470	38,895,346	43,944,494	37,655,951	158,748,261
Whole	35,918,425	50,841,751	60,869,241	46,583,505	194,212,922
Retail	122,783,671	174,609,278	203,579,829	148,571,745	649,544,523
FIRE	11,698,301	15,268,744	16,058,926	14,940,258	57,966,229
Service	41,761,233	77,885,238	108,536,195	50,761,680	278,944,346
Govt	12,319	8,680	12,192	8,789	41,980
Total	353,263,535	484,193,475	622,423,200	458,150,409	1,918,030,619
2004					
				Year to Date	
AFF	2,322,320	0	0	0	2,322,320
Min	36,648,976	0	0	0	36,648,976
Const	26,712,833	0	0	0	26,712,833
Manu	26,004,763	0	0	0	26,004,763
TCPU	39,025,846	0	0	0	39,025,846
Whole	40,649,900	0	0	0	40,649,900
Retail	124,081,004	0	0	0	124,081,004
FIRE	12,090,774	0	0	0	12,090,774
Service	42,230,284	0	0	0	42,230,284
Govt	13,663	0	0	0	13,663
Total	349,780,363	0	0	0	349,780,363

Table 1.25

KPB Sales

KPB Annual Taxable Sales by Industry by Quarter - 2001-2004 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2001					
AFF	727,231	1,401,861	1,439,658	822,040	4,390,790
Min	1,227,851	1,349,445	1,676,508	1,609,419	5,863,223
Const	1,864,790	2,523,634	3,051,074	2,556,351	9,995,849
Manu	1,497,558	2,885,132	3,503,699	1,768,274	9,654,663
TCPU	19,356,833	19,120,564	20,497,419	20,694,360	79,669,176
Whole	4,606,145	5,820,231	6,323,351	5,558,317	22,308,044
Retail	73,507,868	108,285,999	130,748,359	97,952,968	410,495,194
FIRE	4,982,974	5,949,185	6,674,819	5,859,794	23,466,772
Service	18,046,764	41,063,347	59,115,877	21,165,145	139,391,133
Govt	6,507	5,238	7,371	1,200	20,316
Total	125,824,521	188,404,636	233,038,135	157,987,868	705,255,160
2002					
AFF	796,380	1,423,988	1,400,008	840,876	4,461,252
Min	1,482,601	1,484,251	1,550,583	1,331,469	5,848,904
Const	2,036,526	2,677,014	3,271,664	2,703,782	10,688,986
Manu	1,307,744	2,791,765	3,717,020	1,800,030	9,616,559
TCPU	21,606,197	21,515,354	21,172,758	19,815,690	84,109,999
Whole	4,783,261	5,679,123	6,316,722	4,911,676	21,690,782
Retail	76,212,791	109,531,195	136,114,999	96,436,666	418,295,651
FIRE	5,447,986	6,072,906	6,912,081	5,631,454	24,064,427
Service	19,097,936	41,590,672	62,734,824	21,605,009	145,028,441
Govt	6,700	7,859	4,290	3,730	22,579
Total	132,778,122	192,774,127	243,194,949	155,080,382	723,827,580
2003					
AFF	763,045	1,577,278	1,697,754	972,884	5,010,961
Min	1,233,618	1,170,493	1,313,871	1,167,280	4,885,262
Const	2,050,696	3,121,111	3,318,362	2,772,983	11,263,152
Manu	1,438,887	2,607,213	3,331,321	1,857,624	9,235,045
TCPU	21,676,107	20,358,881	19,808,628	19,832,334	81,675,950
Whole	5,018,011	6,296,538	7,070,996	5,753,910	24,139,455
Retail	79,727,635	112,004,335	138,606,018	97,440,535	427,778,523
FIRE	5,304,594	5,969,012	6,438,935	5,005,391	22,717,932
Service	18,999,664	41,778,439	62,958,466	21,656,236	145,392,805
Govt	12,319	8,680	12,192	8,789	41,980
Total	136,224,576	194,891,980	244,556,543	156,467,966	732,141,065
2004					
				Year to Date	
AFF	872,433	0	0	0	872,433
Min	1,047,502	0	0	0	1,047,502
Const	2,153,484	0	0	0	2,153,484
Manu	1,464,092	0	0	0	1,464,092
TCPU	21,273,612	0	0	0	21,273,612
Whole	4,827,416	0	0	0	4,827,416
Retail	80,732,059	0	0	0	80,732,059
FIRE	4,771,457	0	0	0	4,771,457
Service	18,948,026	0	0	0	18,948,026
Govt	13,598	0	0	0	13,598
Total	136,103,679	0	0	0	136,103,679

Table 1.26

KPB Sales

KPB Annual Gross Sales by Area by Quarter - 1999-2004 - in \$					
	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total
1999					
Homer	39,553,648	53,871,188	66,353,121	44,064,518	203,842,475
Kenai	49,309,897	61,605,164	91,880,728	67,950,329	270,746,118
Seldovia	908,058	1,388,188	1,707,186	841,338	4,844,770
Seward	23,356,887	36,041,325	50,509,645	20,247,664	130,155,521
Soldotna	51,429,980	67,874,942	87,704,206	70,579,609	277,588,737
KPB Unincorporated	137,446,972	180,709,546	232,722,008	182,269,903	733,148,429
Total	302,005,442	401,490,353	530,876,894	385,953,361	1,620,326,050
2000					
Homer	38,449,017	59,239,282	69,961,368	48,223,157	215,872,824
Kenai	55,609,576	66,158,563	89,505,566	72,408,759	283,682,464
Seldovia	1,150,692	1,526,900	1,693,636	896,097	5,267,325
Seward	19,087,797	38,014,037	57,260,079	27,790,366	142,152,279
Soldotna	55,201,896	72,515,215	89,530,301	72,007,899	289,255,311
KPB Unincorporated	126,664,981	183,977,517	225,434,669	172,187,791	708,264,958
Total	296,163,959	421,431,514	533,385,619	393,514,069	1,644,495,161
2001					
Homer	40,839,088	56,727,376	77,005,718	54,536,982	229,109,164
Kenai	62,411,794	76,693,947	94,905,591	76,416,543	310,427,875
Seldovia	898,811	1,463,616	1,951,404	912,476	5,226,307
Seward	20,531,272	44,451,948	62,872,442	20,503,674	148,359,336
Soldotna	60,799,954	75,040,334	95,670,432	77,601,488	309,112,208
KPB Unincorporated	170,501,847	217,611,994	286,210,917	290,031,389	964,356,147
Total	355,982,766	471,989,215	618,616,504	520,002,552	1,966,591,037
2002					
Homer	44,259,735	68,575,904	89,397,522	60,535,090	262,768,251
Kenai	60,558,442	67,830,219	82,301,347	68,312,601	279,002,609
Seldovia	1,011,712	1,154,598	1,693,500	956,104	4,815,914
Seward	22,954,321	40,380,786	56,704,699	22,181,329	142,221,135
Soldotna	62,330,558	79,747,118	103,607,089	80,158,096	325,842,861
KPB Unincorporated	159,365,482	215,707,747	262,626,025	224,084,588	861,783,842
Total	350,480,250	473,396,372	596,330,182	456,227,808	1,876,434,612
2003					
Homer	50,831,773	75,141,288	86,804,316	60,125,197	272,902,574
Kenai	62,103,308	67,366,655	81,093,686	72,199,108	282,762,757
Seldovia	846,196	1,628,427	2,832,758	1,947,425	7,254,806
Seward	20,924,792	46,973,274	61,693,743	27,323,162	156,914,971
Soldotna	64,201,644	85,127,389	106,209,731	82,132,408	337,671,172
KPB Unincorporated	154,355,822	207,956,442	283,788,966	214,423,109	860,524,339
Total	353,263,535	484,193,475	622,423,200	458,150,409	1,918,030,619
2004					
				Year to Date	
Homer	45,926,583	0	0	0	45,926,583
Kenai	60,778,452	0	0	0	60,778,452
Seldovia	1,395,716	0	0	0	1,395,716
Seward	20,492,610	0	0	0	20,492,610
Soldotna	68,464,403	0	0	0	68,464,403
KPB Unincorporated	152,722,599	0	0	0	152,722,599
Total	349,780,363	0	0	0	349,780,363

Table 1.27

KPB Sales

KPB Annual Taxable Sales by Area by Quarter - 1999-2004 - in \$					
	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total
1999					
Homer	16,638,467	26,938,559	34,247,729	20,323,983	98,148,738
Kenai	25,183,897	30,905,185	34,560,194	33,717,815	124,367,091
Seldovia	569,438	915,962	1,144,627	599,222	3,229,249
Seward	9,218,678	19,907,186	31,789,068	10,557,267	71,472,199
Soldotna	28,439,928	38,205,240	50,500,561	38,807,035	155,952,764
KPB Unincorporated	34,348,468	50,746,526	61,313,334	40,985,751	187,394,079
Total	114,398,876	167,618,658	213,555,513	144,991,073	640,564,120
2000					
Homer	17,324,860	28,752,722	35,632,061	21,384,173	103,093,816
Kenai	25,521,513	31,547,905	36,634,363	34,062,345	127,766,126
Seldovia	569,093	1,018,255	1,241,108	589,667	3,418,123
Seward	9,374,360	21,160,898	32,903,473	10,544,695	73,983,426
Soldotna	29,664,420	38,766,616	50,523,183	40,481,909	159,436,128
KPB Unincorporated	35,696,361	55,205,057	66,433,198	41,967,937	199,302,553
Total	118,150,607	176,451,453	223,367,386	149,030,726	667,000,172
2001					
Homer	17,762,264	30,115,466	37,256,820	21,773,190	106,907,740
Kenai	27,883,274	35,008,680	38,156,905	35,997,190	137,046,049
Seldovia	583,555	946,344	1,201,375	604,841	3,336,115
Seward	9,073,493	21,552,934	33,590,723	10,007,821	74,224,971
Soldotna	32,484,139	42,902,582	54,140,873	42,865,341	172,392,935
KPB Unincorporated	38,037,796	57,878,630	68,691,439	46,739,485	211,347,350
Total	125,824,521	188,404,636	233,038,135	157,987,868	705,255,160
2002					
Homer	18,695,494	34,204,715	43,026,740	25,049,064	120,976,013
Kenai	28,932,816	34,644,816	38,183,274	34,990,031	136,750,937
Seldovia	573,624	898,830	1,191,989	607,946	3,272,389
Seward	9,051,352	22,176,911	34,336,932	10,033,512	75,598,707
Soldotna	33,734,541	43,492,895	57,462,352	42,242,747	176,932,535
KPB Unincorporated	41,790,295	57,355,960	68,993,662	42,157,082	210,296,999
Total	132,778,122	192,774,127	243,194,949	155,080,382	723,827,580
2003					
Homer	22,442,899	36,945,003	44,901,438	27,041,490	131,330,830
Kenai	31,118,375	29,822,651	31,363,765	29,096,991	121,401,782
Seldovia	598,970	962,966	1,140,319	673,935	3,376,190
Seward	9,289,773	22,079,008	34,706,495	10,306,162	76,381,438
Soldotna	34,456,740	47,008,710	62,581,691	46,557,693	190,604,834
KPB Unincorporated	38,317,819	58,073,642	69,862,835	42,791,695	209,045,991
Total	136,224,576	194,891,980	244,556,543	156,467,966	732,141,065
2004					
Homer	22,316,137	0	0	0	22,316,137
Kenai	29,386,510	0	0	0	29,386,510
Seldovia	559,687	0	0	0	559,687
Seward	9,419,088	0	0	0	9,419,088
Soldotna	36,784,424	0	0	0	36,784,424
KPB Unincorporated	37,637,833	0	0	0	37,637,833
Total	136,103,679	0	0	0	136,103,679

Table 1.28

KPB Construction

Construction Permitting

Construction permits are not required within the KPB except within the incorporated cities - Homer, Kenai, Seldovia, Seward and Soldotna; therefore, data reported in this document does not include all construction activity. It does, however, provide the reader with borough trends. Permit Categories include Residential New (RN), Residential Alteration/Addition (RA), Commercial New (CN) and Commercial Alteration/Addition (CA). Individual cities may have other categories, but in an effort to provide consistent categories across the KPB, those categories have been combined into one of the four. Borough-wide new residential construction is presented in the annual statistical report, *Situations and Prospects*. Homer, Kenai, Seldovia and Soldotna permit activity has been recorded since 1986 but Seward did not require permits until 1988.

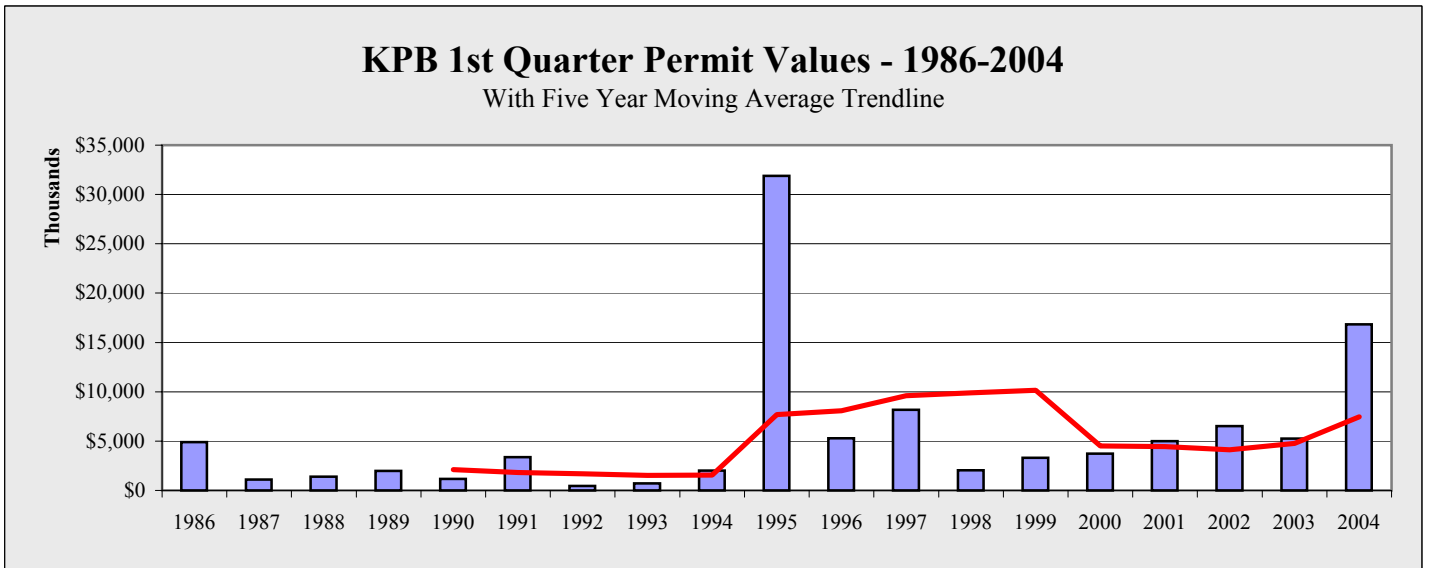


Chart 1.19

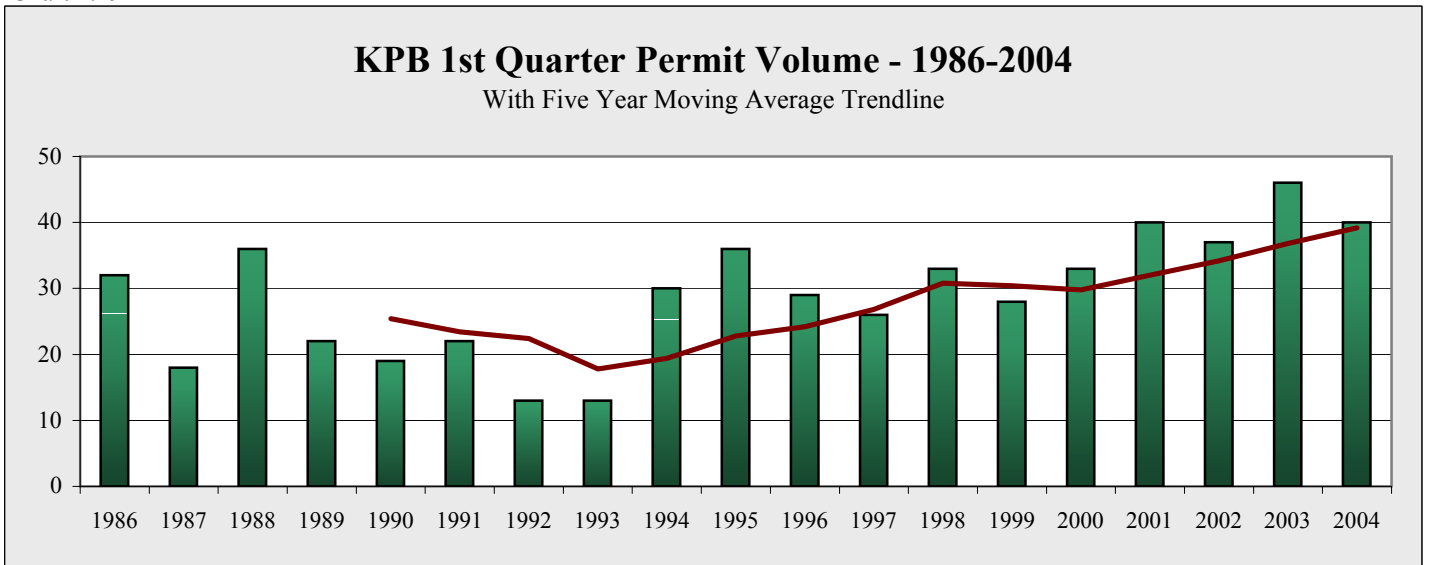


Chart 1.20

KPB Construction

KPB 1st Quarter Permit Values by Area - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
Homer	629,970	1,943,000	1,798,100	690,000	928,720	1,334,340	3,714,020	178.3%
Kenai	470,500	239,500	462,900	819,500	3,888,200	1,557,600	312,000	-80.0%
Seldovia	0	8,000	24,000	10,000	10,000	31,000	0	-100.0%
Seward	703,075	1,040,550	355,300	416,700	481,440	1,905,355	7,741,600	306.3%
Soldotna	230,094	83,696	1,078,202	3,051,218	1,205,590	427,018	5,072,323	1087.8%
Total	2,033,639	3,314,746	3,718,502	4,987,418	6,513,950	5,255,313	16,839,943	220.4%
Annual Change		63.0%	12.2%	34.1%	30.6%	-19.3%	220.4%	

Table 1.29

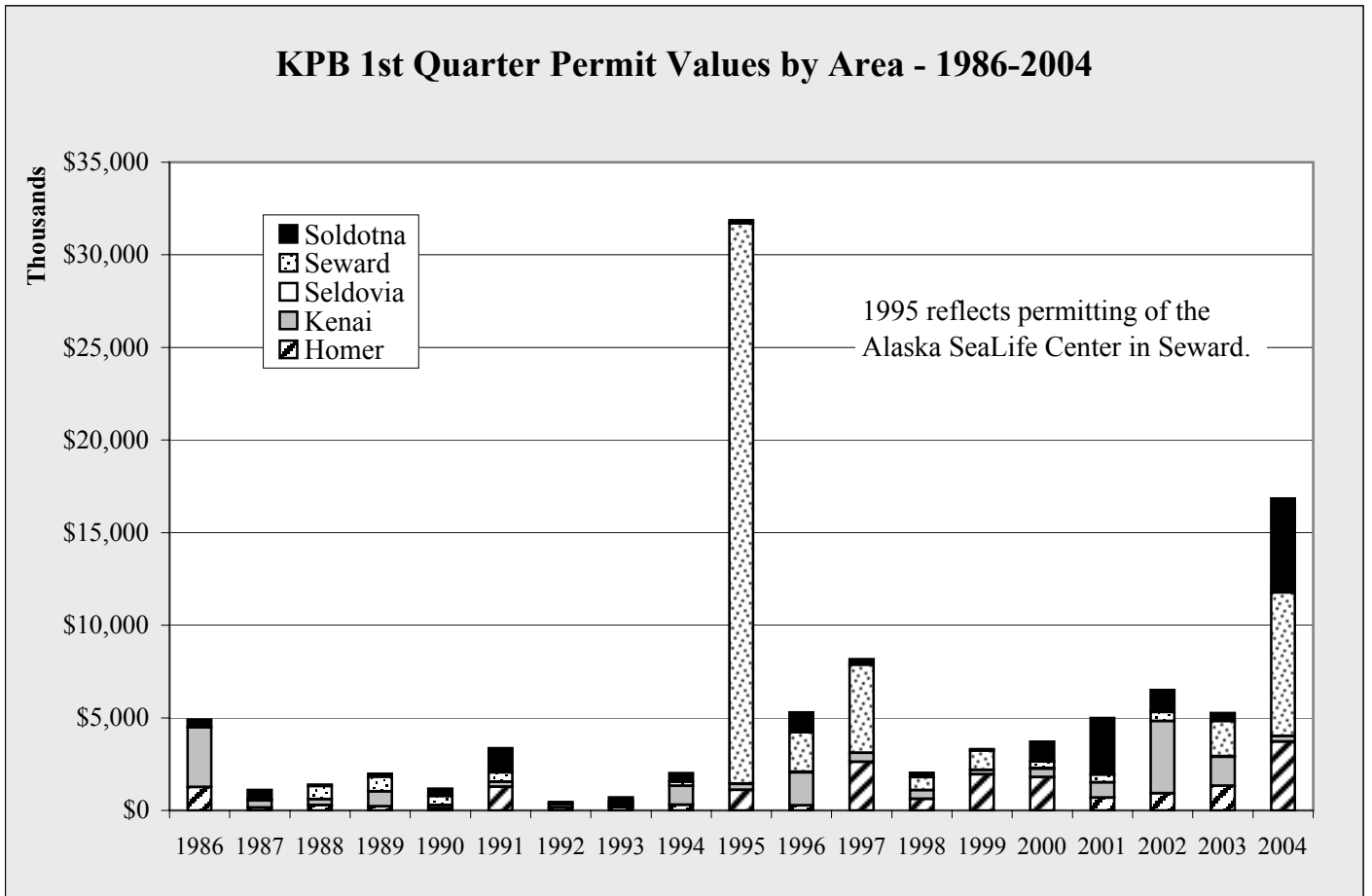


Chart 1.21

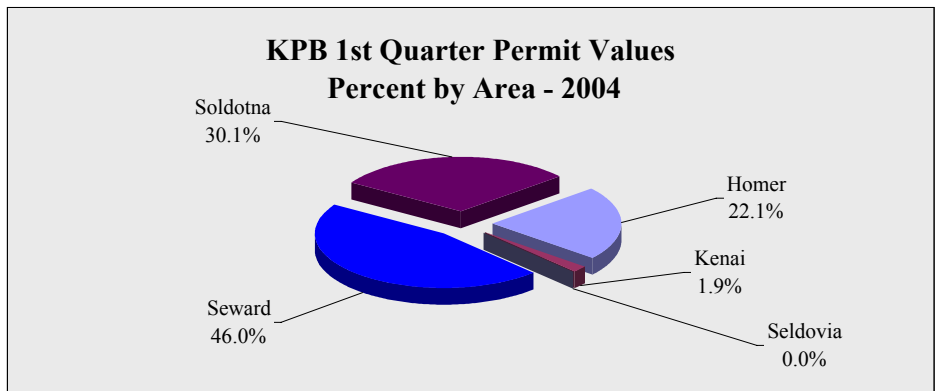


Chart 1.22

KPB Construction

KPB 1st Quarter Permit Volume by Area - 1998-2004								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
Homer	6	5	9	7	10	18	16	-11.1%
Kenai	10	7	8	11	5	8	4	-50.0%
Seldovia	0	1	3	1	1	3	0	-100.0%
Seward	9	5	5	11	10	11	10	-9.1%
Soldotna	8	10	8	10	11	6	10	66.7%
Total	33	28	33	40	37	46	40	-13.0%
Annual Change		-15.2%	17.9%	21.2%	-7.5%	24.3%	-13.0%	

Table 1.30

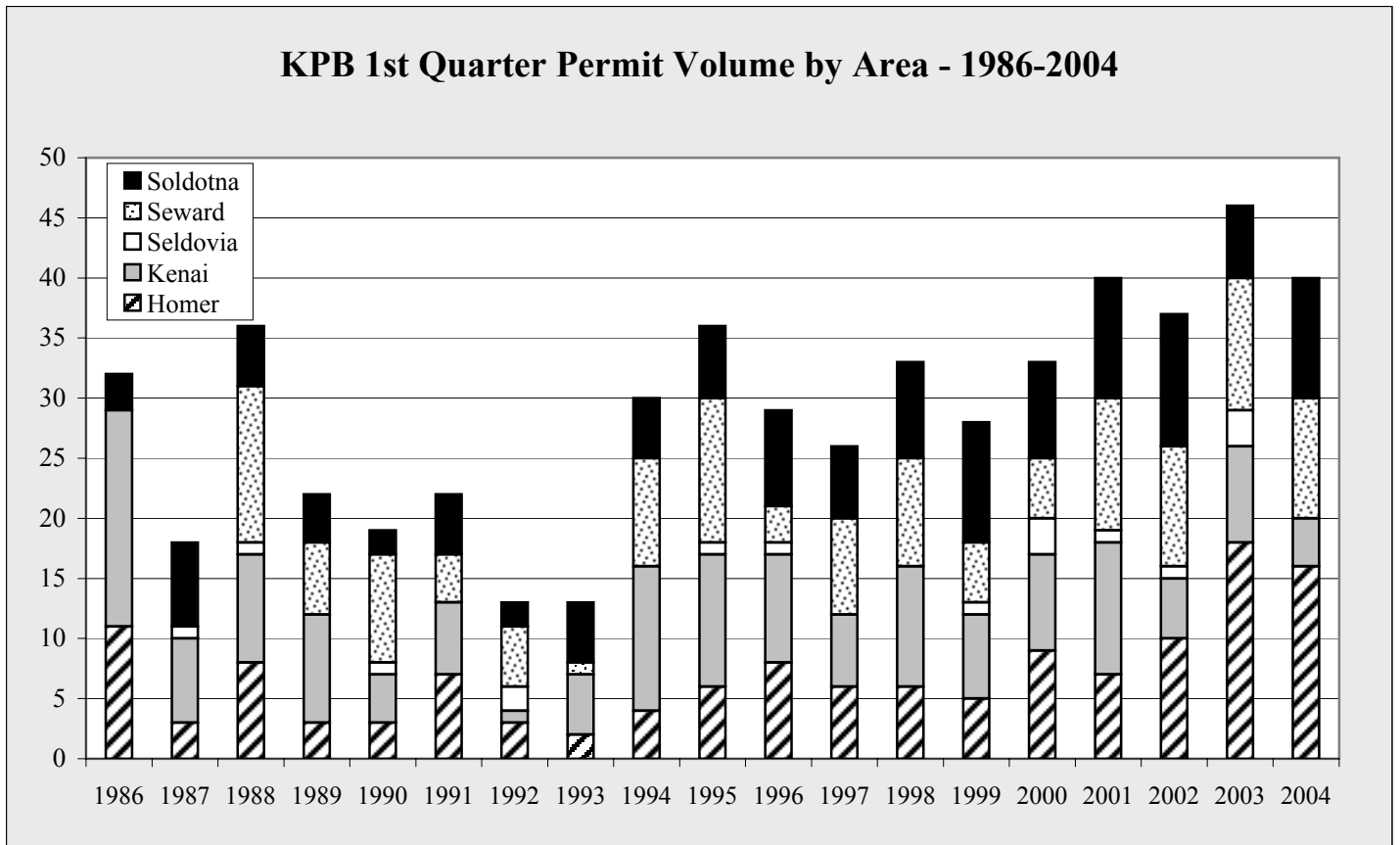


Chart 1.23

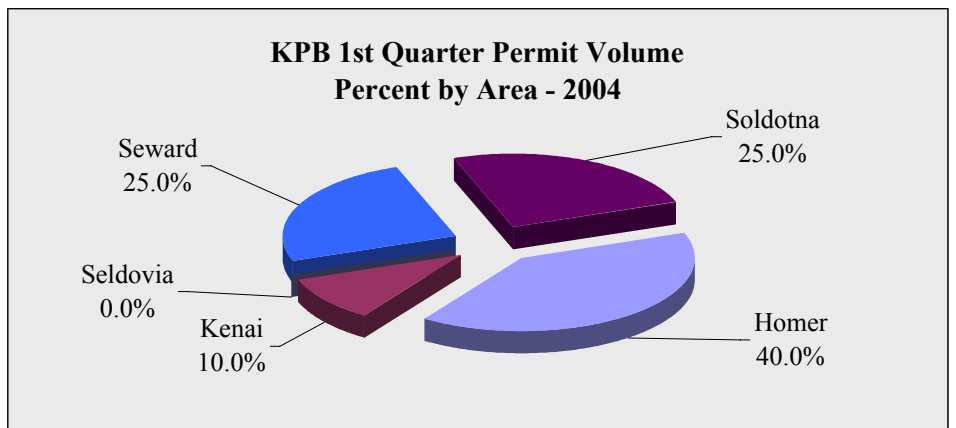


Chart 1.24

KPB Construction

KPB 1st Quarter Permit Values by Type - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
Residential New	887,500	1,673,000	1,242,529	923,000	1,531,609	1,097,800	3,436,797	213.1%
Residential Alter/Add	93,543	181,200	18,500	356,860	159,391	393,867	261,520	-33.6%
Commercial New	585,754	292,500	669,273	2,958,578	4,294,006	72,000	13,030,026	17997.3%
Commercial Alter/Add	321,842	1,168,046	1,788,200	748,980	528,944	3,691,646	111,600	-97.0%
Total	1,888,639	3,314,746	3,718,502	4,987,418	6,513,950	5,255,313	16,839,943	220.4%
Annual Change		75.5%	12.2%	34.1%	30.6%	-19.3%	220.4%	

Table 1.31

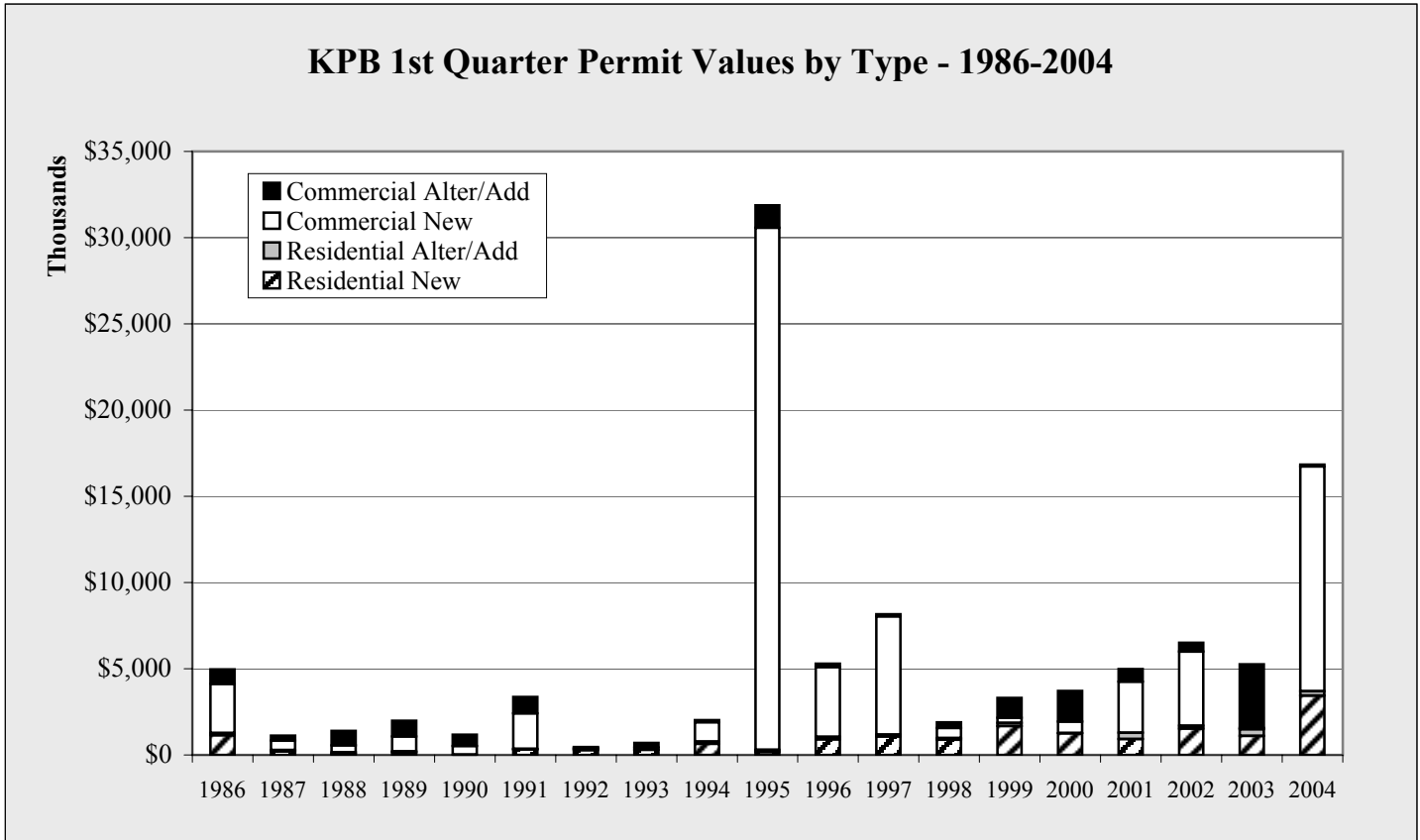


Chart 1.25

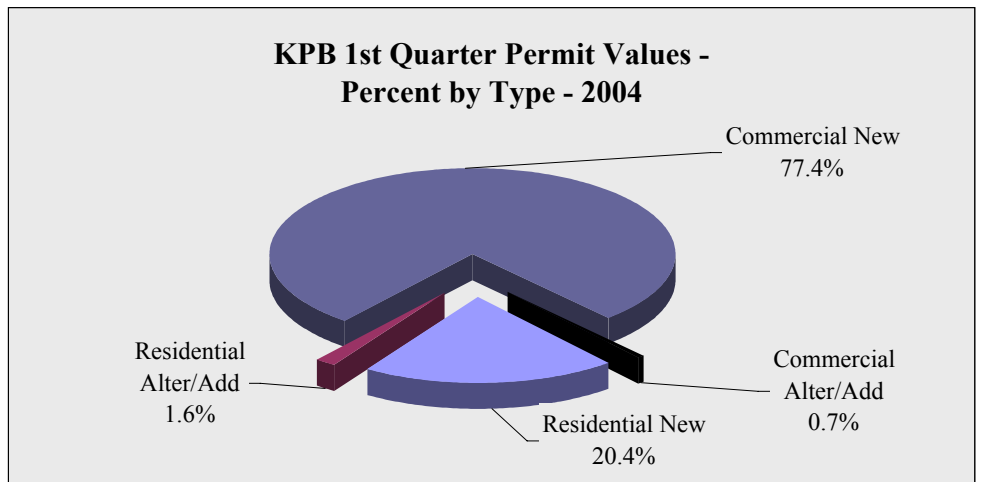


Chart 1.26

KPB Construction

KPB 1st Quarter Permit Volume by Type - 1998-2004

	1998	1999	2000	2001	2002	2003	2004	Annual Change
Residential New	9	3	10	7	12	7	18	157.1%
Residential Alter/Add	9	8	4	13	8	17	3	-82.4%
Commercial New	6	4	4	6	5	1	10	900.0%
Commercial Alter/Add	9	13	15	14	12	21	9	-57.1%
Total	33	28	33	40	37	46	40	-13.0%
Annual Change		-15.2%	17.9%	21.2%	-7.5%	24.3%	-13.0%	

Table 1.32

KPB 1st Quarter Permit Volume by Type - 1986-2004

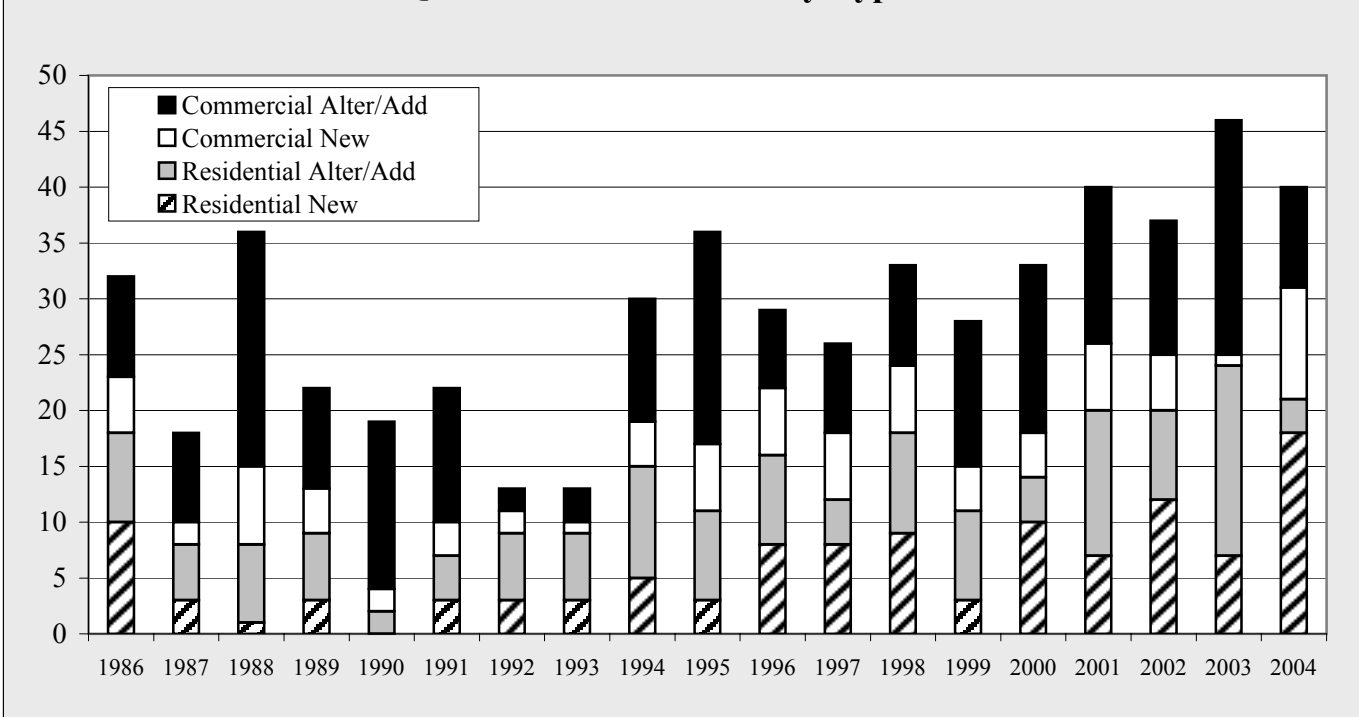


Chart 1.27

KPB 1st Quarter Permit Volume - Percent by Type - 2004

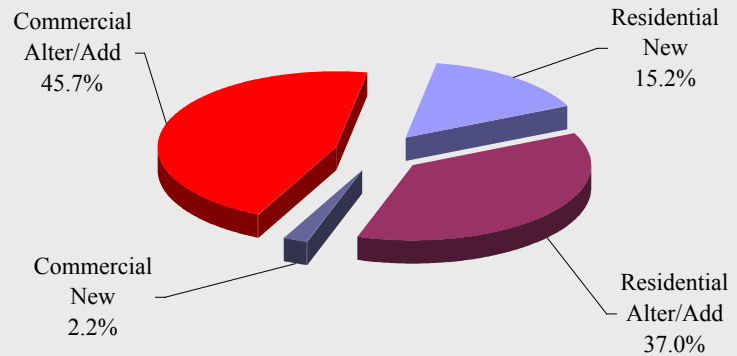


Chart 1.28

KPB Construction

KPB Annual Permit Values by Area- 1997-2003 - in \$								
	1997	1998	1999	2000	2001	2002	2003	Annual Change
Homer	7,689,265	6,199,875	10,940,000	7,128,972	19,800,690	10,048,779	15,326,815	52.5%
Kenai	14,053,550	7,642,200	9,441,750	9,398,100	13,578,900	16,799,400	10,441,800	-37.8%
Seldovia	432,900	0	479,000	109,200	65,525	356,500	1,902,500	433.7%
Seward	9,261,147	6,747,861	4,241,413	3,451,565	2,716,981	7,910,703	7,982,765	0.9%
Soldotna	5,679,306	9,621,817	9,505,120	8,167,420	8,954,972	11,163,894	7,952,297	-28.8%
Total	37,116,168	30,211,753	34,607,283	28,255,257	45,117,068	46,279,276	43,606,177	-5.8%
Annual Change		-18.6%	14.5%	-18.4%	59.7%	2.6%	-5.8%	

Table 1.33

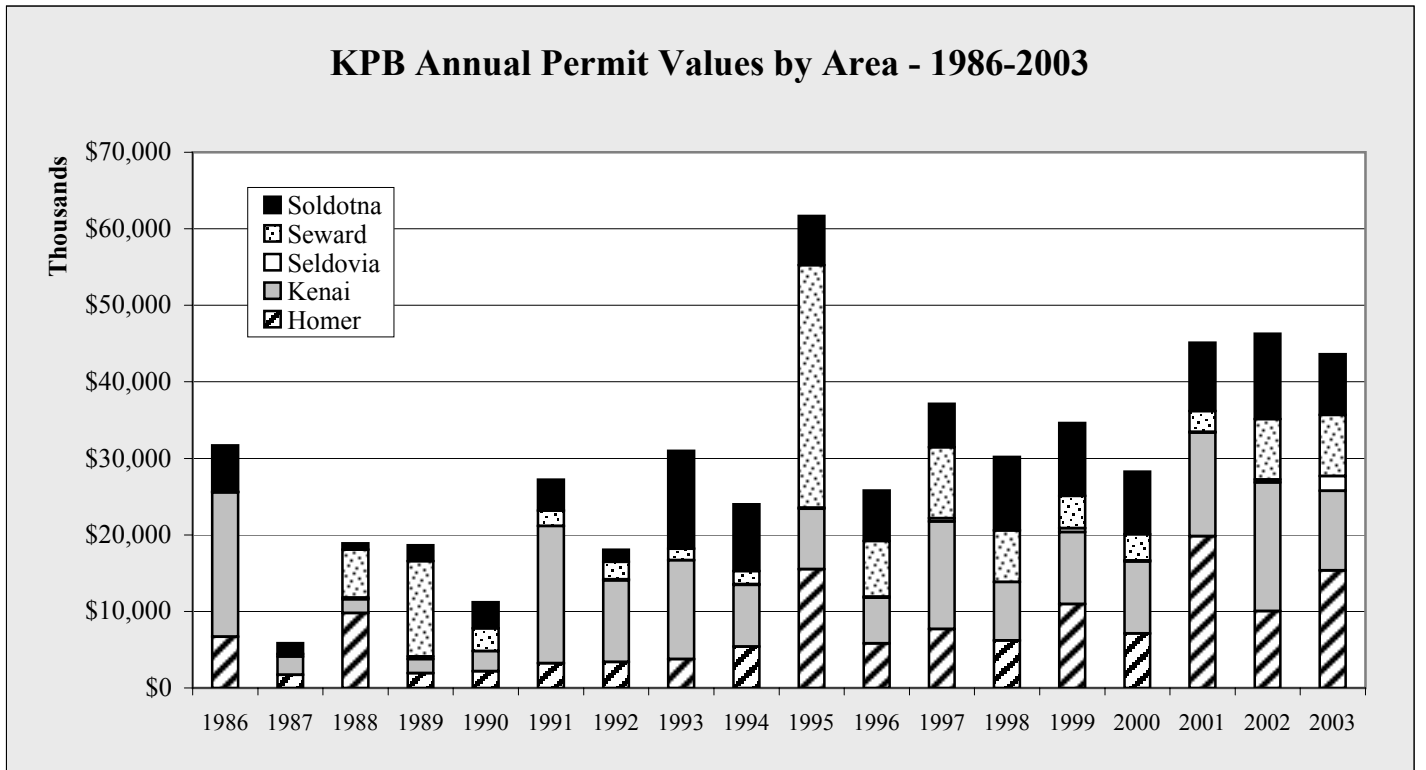


Chart 1.29

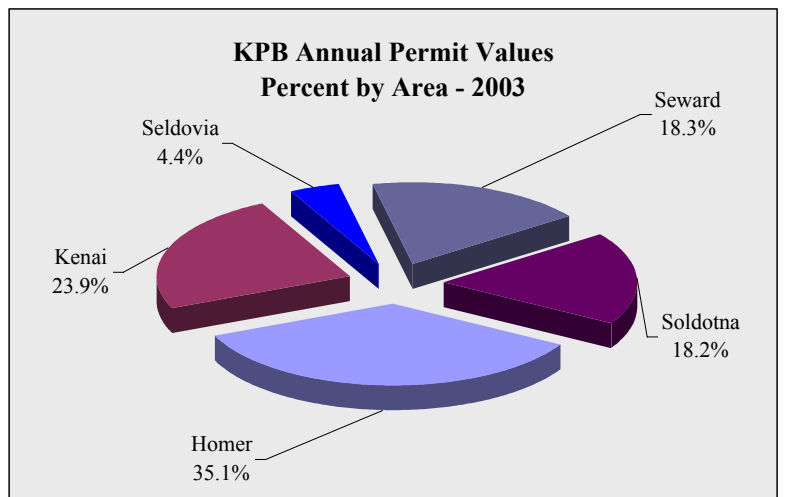


Chart 1.30

KPB Construction

KPB Annual Permit Volume by Area- 1997-2003								
	1997	1998	1999	2000	2001	2002	2003	Annual Change
Homer	55	48	52	58	72	67	86	28.4%
Kenai	89	97	102	93	87	121	114	-5.8%
Seldovia	14	0	20	13	9	8	12	50.0%
Seward	60	49	56	51	48	64	50	-21.9%
Soldotna	58	77	77	88	93	91	74	-18.7%
Total	270	271	287	290	300	351	336	-4.3%
Annual Change		0.4%	5.9%	1.0%	3.4%	17.0%	-4.3%	

Table 1.34

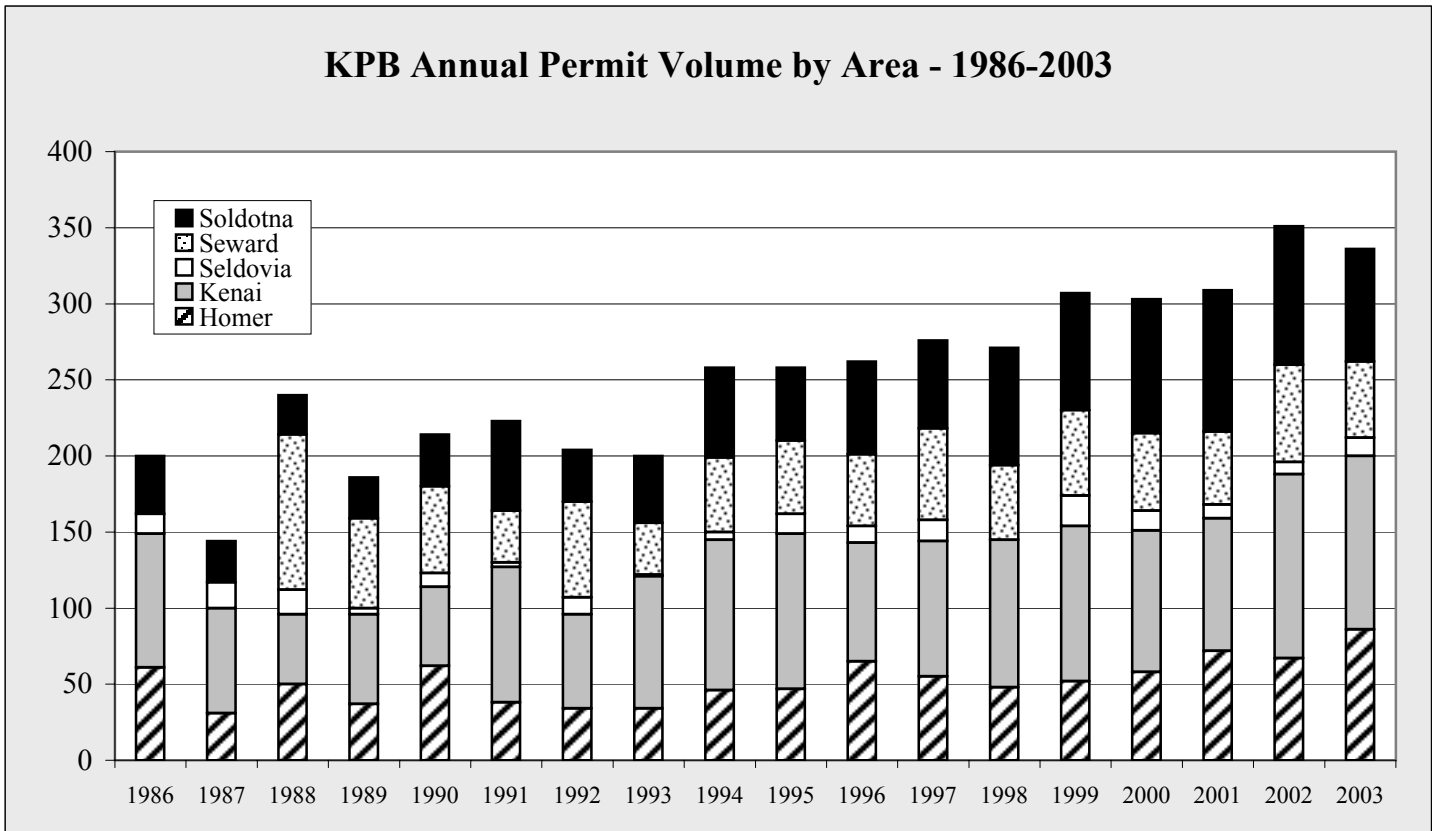


Chart 1.31

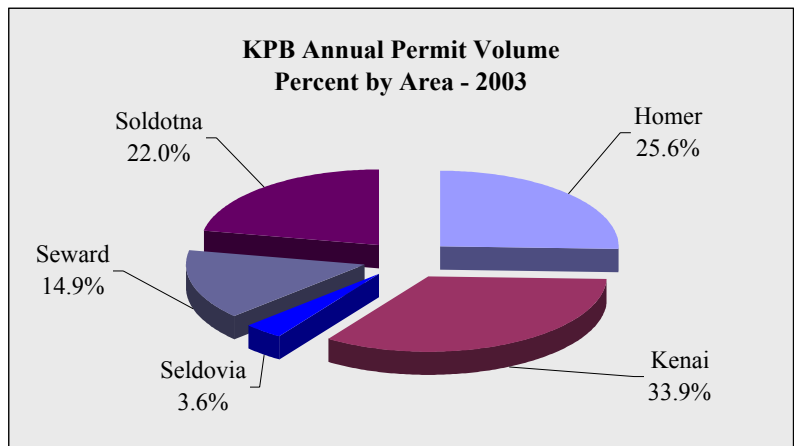


Chart 1.32

KPB Construction

KPB Annual Permit Values by Type - 1997-2003- in \$								
	1997	1998	1999	2000	2001	2002	2003	Annual Change
Residential New	12,196,406	12,376,250	11,395,862	9,885,058	13,391,633	14,358,064	15,729,888	9.6%
Residential Alter/Add	1,777,957	1,747,903	1,834,828	1,990,399	1,996,494	2,305,815	2,280,779	-1.1%
Commercial New	20,059,950	13,494,922	18,862,564	10,662,544	11,565,350	21,793,729	15,820,201	-27.4%
Commercial Alter/Add	3,081,855	2,592,678	2,514,029	5,717,256	18,163,591	7,821,668	9,775,309	25.0%
Total	37,116,168	30,211,753	34,607,283	28,255,257	45,117,068	46,279,276	43,606,177	-5.8%
Annual Change		-18.6%	14.5%	-18.4%	59.7%	2.6%	-5.8%	

Table 1.35

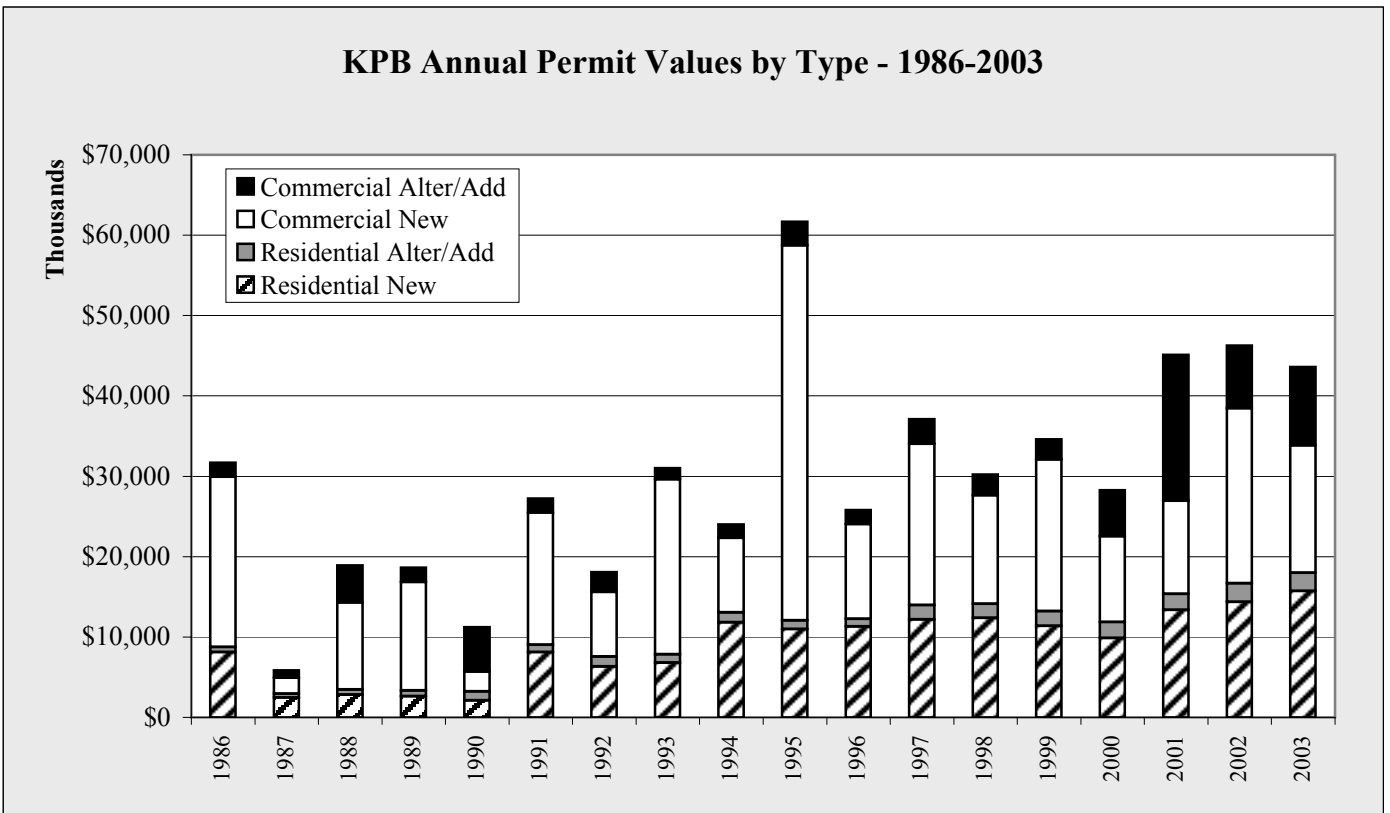


Chart 1.33

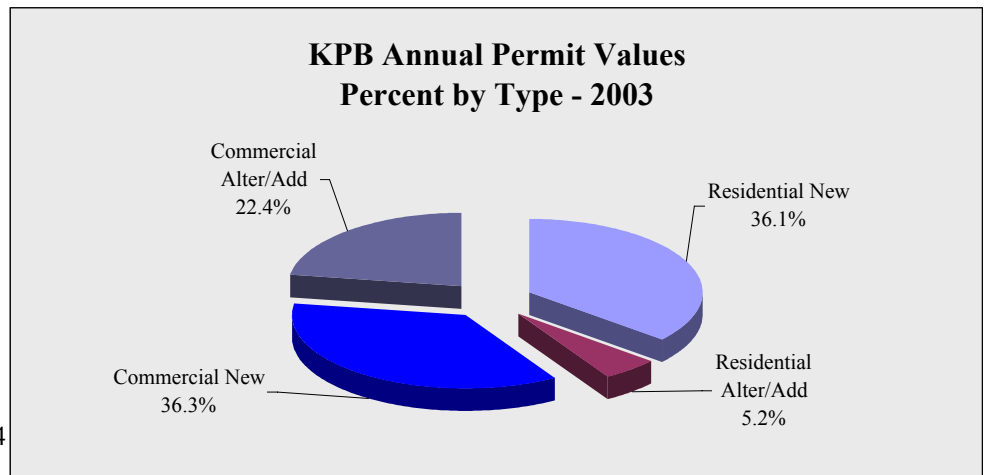


Chart 1.34

KPB Construction

KPB Annual Permit Volume by Type - 1997-2003								
	1997	1998	1999	2000	2001	2002	2003	Annual Change
Residential New	102	92	79	79	89	104	104	0.0%
Residential Alter/Add	90	78	98	97	96	116	94	-19.0%
Commercial New	45	48	57	45	32	43	42	-2.3%
Commercial Alter/Add	39	53	73	82	92	88	96	9.1%
Total	276	271	307	303	309	351	336	-4.3%
Annual Change		-1.8%	13.3%	-1.3%	2.0%	13.6%	-4.3%	

Table 1.36

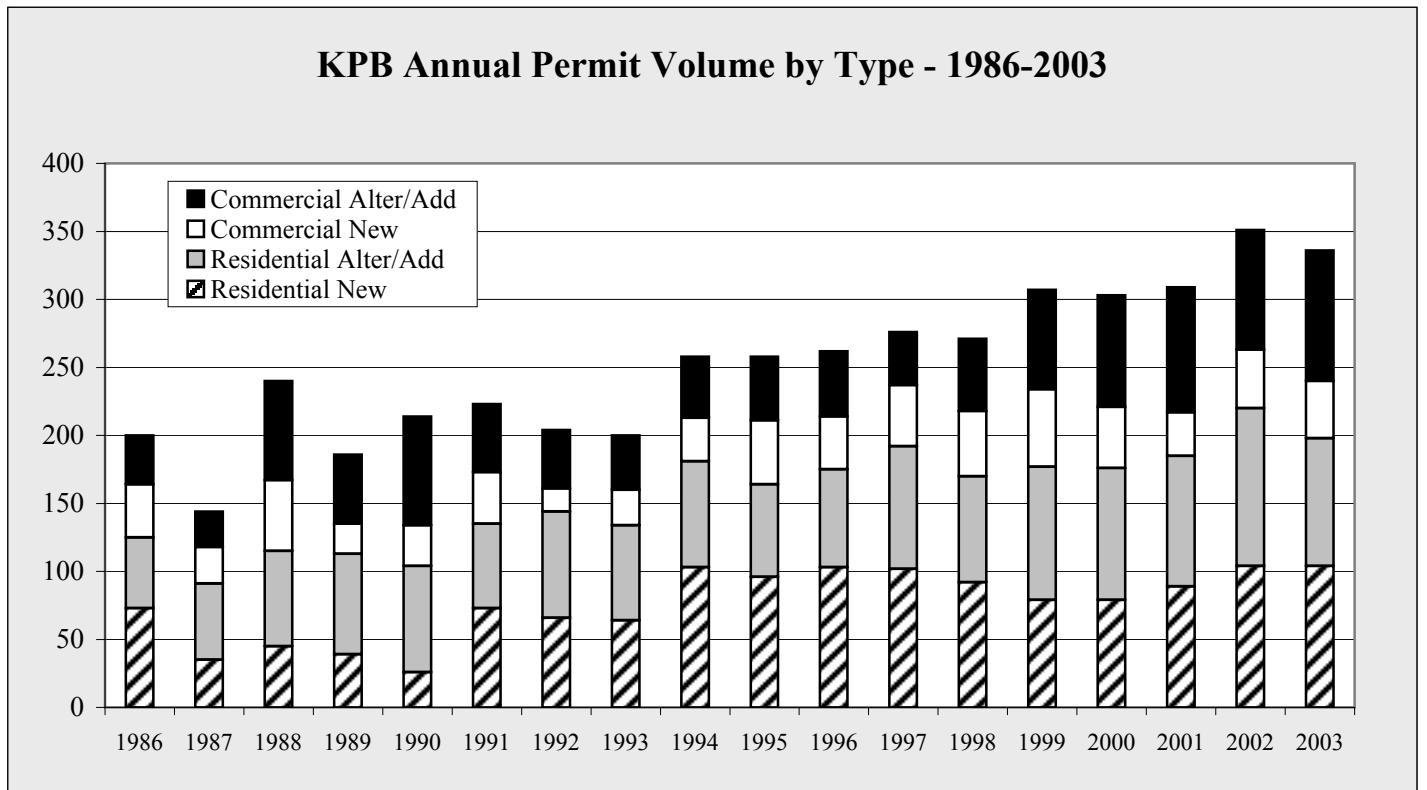


Chart 1.35

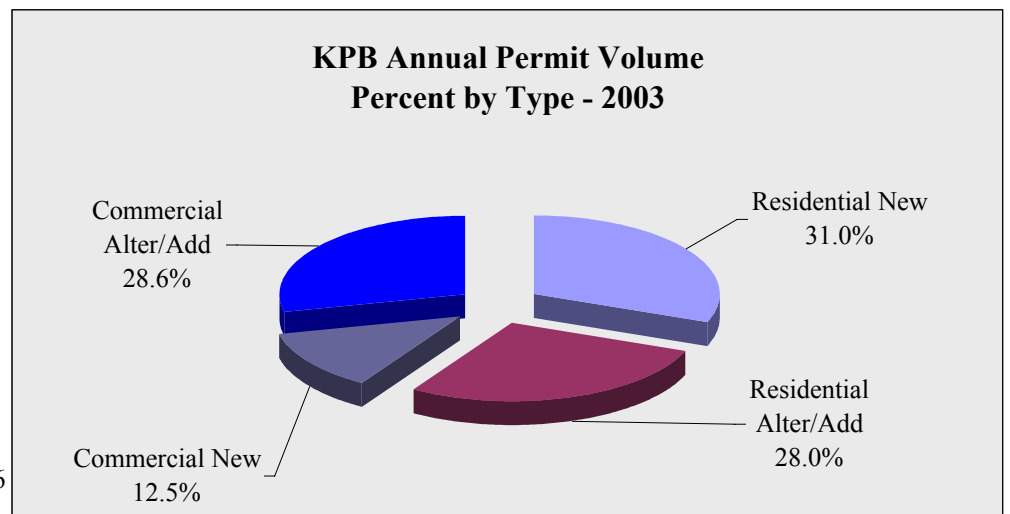


Chart 1.36

KPB Construction

KPB Construction Permit Values by Type, Quarter - 1997-2004 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
1997					
Residential - New	1,066,900	1,066,900	1,066,900	1,066,900	11,861,406
Residential - Add/Alter	115,000	115,000	115,000	115,000	1,718,057
Commercial - New	6,853,000	6,853,000	6,853,000	6,853,000	20,021,950
Commercial - Add/Alter	135,300	135,300	135,300	135,300	3,081,855
TOTAL	8,170,200	11,549,233	6,372,916	10,590,919	36,683,268
1998					
Residential - New	887,500	6,367,500	3,623,500	1,352,750	12,376,250
Residential - Add/Alter	93,543	879,900	539,500	234,960	1,747,903
Commercial - New	585,754	3,600,436	7,440,732	1,868,000	13,494,922
Commercial - Add/Alter	321,842	280,000	1,586,736	404,100	2,592,678
TOTAL	2,033,639	11,127,836	13,190,468	3,859,810	30,211,753
1999					
Residential - New	1,673,000	4,754,674	3,722,300	1,245,888	11,395,862
Residential - Add/Alter	181,200	667,961	694,267	291,400	1,834,828
Commercial - New	292,500	4,798,818	12,808,341	962,905	18,862,564
Commercial - Add/Alter	1,168,046	724,813	472,570	148,600	2,514,029
TOTAL	3,314,746	10,946,266	17,697,478	2,648,793	34,607,283
2000					
Residential - New	1,242,529	4,531,931	3,137,930	972,668	9,885,058
Residential - Add/Alter	18,500	860,574	672,025	439,300	1,990,399
Commercial - New	669,273	3,564,122	4,966,665	1,462,484	10,662,544
Commercial - Add/Alter	1,788,200	2,269,349	910,625	749,082	5,717,256
TOTAL	3,718,502	11,225,976	9,687,245	3,623,534	28,255,257
2001					
Residential - New	923,000	7,367,801	3,984,532	1,116,300	13,391,633
Residential - Add/Alter	356,860	758,779	531,907	348,948	1,996,494
Commercial - New	2,958,578	5,384,800	2,707,972	514,000	11,565,350
Commercial - Add/Alter	748,980	2,110,989	3,445,622	11,858,000	18,163,591
TOTAL	4,987,418	15,622,369	10,670,033	13,837,248	45,117,068
2002					
Residential - New	1,531,609	6,145,753	5,567,502	1,113,200	14,358,064
Residential - Add/Alter	159,391	1,044,943	875,861	225,620	2,305,815
Commercial - New	4,294,006	8,376,305	5,955,418	3,168,000	21,793,729
Commercial - Add/Alter	528,944	2,430,953	4,515,971	345,800	7,821,668
TOTAL	6,513,950	17,997,954	16,914,752	4,852,620	46,279,276
2003					
Residential - New	1,097,800	7,868,834	4,209,163	2,554,091	15,729,888
Residential - Add/Alter	393,867	984,340	611,572	291,000	2,280,779
Commercial - New	72,000	8,965,210	4,636,000	2,146,991	15,820,201
Commercial - Add/Alter	3,691,646	745,400	3,349,900	1,988,363	9,775,309
TOTAL	5,255,313	18,563,784	12,806,635	6,980,445	43,606,177
2004					
	Year to Date				
Residential - New	3,436,797				3,436,797
Residential - Add/Alter	261,520				261,520
Commercial - New	13,030,026				13,030,026
Commercial - Add/Alter	111,600				111,600
TOTAL	16,839,943	0	0	0	16,839,943

Table 1.37

KPB Construction

KPB Construction Permit Volume by Type, Quarter - 1997-2004					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
1997					
Residential - New	8	50	26	18	102
Residential - Add/Alter	4	38	28	20	90
Commercial - New	6	13	15	11	45
Commercial - Add/Alter	8	5	14	12	39
TOTAL	26	106	83	61	276
1998					
Residential - New	9	45	28	10	92
Residential - Add/Alter	9	24	28	17	78
Commercial - New	6	19	17	6	48
Commercial - Add/Alter	9	16	12	16	53
TOTAL	33	104	85	49	271
1999					
Residential - New	3	38	25	13	79
Residential - Add/Alter	8	36	36	18	98
Commercial - New	4	20	24	9	57
Commercial - Add/Alter	13	22	28	10	73
TOTAL	28	116	113	50	307
2000					
Residential - New	10	32	28	9	79
Residential - Add/Alter	4	38	40	15	97
Commercial - New	4	13	16	12	45
Commercial - Add/Alter	15	30	22	15	82
TOTAL	33	113	106	51	303
2001					
Residential - New	7	45	29	8	89
Residential - Add/Alter	13	38	31	14	96
Commercial - New	6	9	15	2	32
Commercial - Add/Alter	14	36	24	18	92
TOTAL	40	128	99	42	309
2002					
Residential - New	12	45	38	9	104
Residential - Add/Alter	8	42	49	17	116
Commercial - New	5	17	14	7	43
Commercial - Add/Alter	12	32	28	16	88
TOTAL	37	136	129	49	351
2003					
Residential - New	7	47	28	22	104
Residential - Add/Alter	17	33	34	10	94
Commercial - New	1	17	17	7	42
Commercial - Add/Alter	21	26	26	23	96
TOTAL	46	123	105	62	336
2004 Year to Date					
Residential - New	18				18
Residential - Add/Alter	3				3
Commercial - New	10				10
Commercial - Add/Alter	9				9
TOTAL	40	0	0	0	40

Table 1.37

KPB Construction

KPB Construction Permit Values by Area, Quarter - 1998-2004 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
1998					
Homer	629,970	2,273,936	1,090,219	2,205,750	6,199,875
Kenai	470,500	4,401,500	2,174,900	595,300	7,642,200
Seldovia	0	0	0	0	0
Seward	703,075	959,000	4,786,186	299,600	6,747,861
Soldotna	230,094	3,493,400	5,139,163	759,160	9,621,817
TOTAL	2,033,639	11,127,836	13,190,468	3,859,810	30,211,753
1999					
Homer	1,943,000	2,691,000	5,745,000	561,000	10,940,000
Kenai	239,500	2,022,600	6,122,650	1,057,000	9,441,750
Seldovia	8,000	365,500	87,500	18,000	479,000
Seward	1,040,550	1,082,114	1,615,749	503,000	4,241,413
Soldotna	83,696	4,785,052	4,126,579	509,793	9,505,120
TOTAL	3,314,746	10,946,266	17,697,478	2,648,793	34,607,283
2000					
Homer	1,798,100	2,265,920	2,146,970	917,982	7,128,972
Kenai	462,900	3,163,000	5,094,000	678,200	9,398,100
Seldovia	24,000	22,300	57,900	5,000	109,200
Seward	355,300	1,765,400	711,465	619,400	3,451,565
Soldotna	1,078,202	4,009,356	1,676,910	1,402,952	8,167,420
TOTAL	3,718,502	11,225,976	9,687,245	3,623,534	28,255,257
2001					
Homer	690,000	4,102,040	2,996,350	12,012,300	19,800,690
Kenai	819,500	7,597,900	4,506,200	655,300	13,578,900
Seldovia	10,000	25,000	15,525	15,000	65,525
Seward	416,700	666,239	642,042	992,000	2,716,981
Soldotna	3,051,218	3,231,190	2,509,916	162,648	8,954,972
TOTAL	4,987,418	15,622,369	10,670,033	13,837,248	45,117,068
2002					
Homer	928,720	2,528,209	5,777,330	814,520	10,048,779
Kenai	3,888,200	4,569,400	6,814,000	1,527,800	16,799,400
Seldovia	10,000	8,000	318,500	20,000	356,500
Seward	481,440	3,888,887	1,307,576	2,232,800	7,910,703
Soldotna	1,205,590	7,003,458	2,697,346	257,500	11,163,894
TOTAL	6,513,950	17,997,954	16,914,752	4,852,620	46,279,276
2003					
Homer	1,334,340	7,929,500	3,020,075	3,042,900	15,326,815
Kenai	1,557,600	2,728,350	3,700,350	2,455,500	10,441,800
Seldovia	31,000	0	1,835,000	36,500	1,902,500
Seward	1,905,355	3,672,010	1,832,900	572,500	7,982,765
Soldotna	427,018	4,233,924	2,418,310	873,045	7,952,297
TOTAL	5,255,313	18,563,784	12,806,635	6,980,445	43,606,177
2004					
	Year to Date				
Homer	3,714,020	0	0	0	3,714,020
Kenai	312,000	0	0	0	312,000
Seldovia	0	0	0	0	0
Seward	7,741,600	0	0	0	7,741,600
Soldotna	5,072,323	0	0	0	5,072,323
TOTAL	16,839,943	0	0	0	16,839,943

Table 1.38

KPB Construction

KPB Construction Permit Volume by Area, Quarter - 1998-2004					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
1998					
Homer	6	18	14	10	48
Kenai	10	39	30	18	97
Seldovia	0	0	0	0	0
Seward	9	20	13	7	49
Soldotna	8	27	28	14	77
TOTAL	33	104	85	49	271
1999					
Homer	5	21	20	6	52
Kenai	7	33	40	22	102
Seldovia	1	9	7	3	20
Seward	5	18	23	10	56
Soldotna	10	35	23	9	77
TOTAL	28	116	113	50	307
2000					
Homer	9	20	21	8	58
Kenai	8	36	36	13	93
Seldovia	3	3	6	1	13
Seward	5	20	17	9	51
Soldotna	8	34	26	20	88
TOTAL	33	113	106	51	303
2001					
Homer	7	34	22	9	72
Kenai	11	42	23	11	87
Seldovia	1	1	5	2	9
Seward	11	14	14	9	48
Soldotna	10	37	35	11	93
TOTAL	40	128	99	42	309
2002					
Homer	10	17	27	13	67
Kenai	5	37	59	20	121
Seldovia	1	2	4	1	8
Seward	10	29	14	11	64
Soldotna	11	51	25	4	91
TOTAL	37	136	129	49	351
2003					
Homer	18	34	21	13	86
Kenai	8	40	45	21	114
Seldovia	3	0	5	4	12
Seward	11	13	15	11	50
Soldotna	6	36	19	13	74
TOTAL	46	123	105	62	336
2004					
					Year to Date
Homer	16	0	0	0	16
Kenai	4	0	0	0	4
Seldovia	0	0	0	0	0
Seward	10	0	0	0	10
Soldotna	10	0	0	0	10
TOTAL	40	0	0	0	40

Table 1.39

KPB Employment

Employment data are acquired from the Alaska Department of Labor and Workforce Development (AK DOLWD) as reported by administrative personnel of each business. When administrative headquarters of a business is located in a specific area, all employees of that business are reported as being employed in that area, resulting in skewed employment data.

Government employees include federal, state, borough and local government as well as public school and state university employees. Employees of both Central Peninsula General Hospital in Soldotna and South Peninsula General Hospital in Homer are included in government data because they are managed by the KPB.

The AK DOLWD updates employment data regularly as information trickles in and adjustments are made. Data varies in quarterly reports as corrected reports are received or delinquent reports are filed and included in totals. Self-employed workers, fishers, domestics and unpaid family workers are excluded from these figures due to exemption from certain reporting requirements.

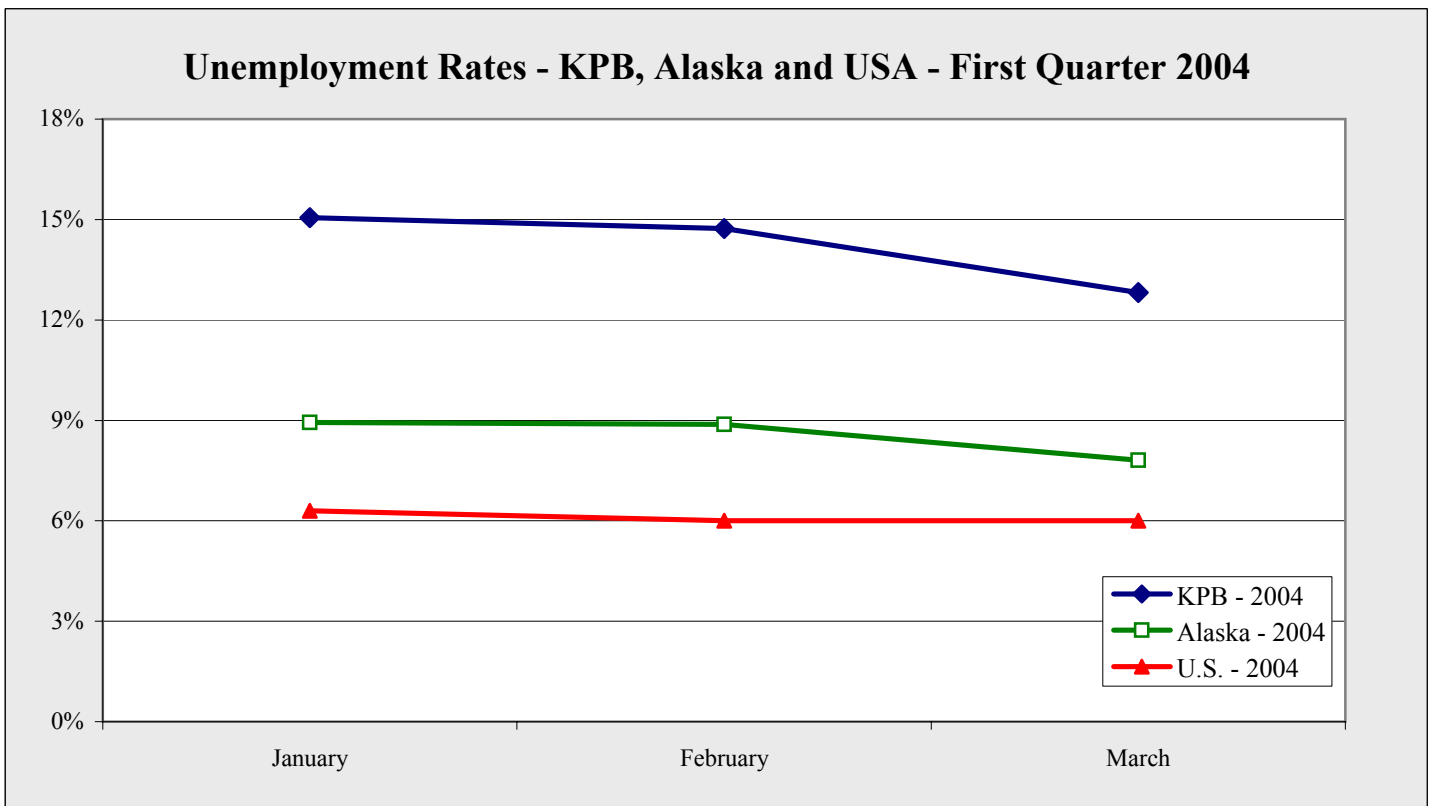


Chart 1.37

KPB Employment

KPB Labor Force by Month - 2000-2004

	<u>Jan</u>	<u>Feb</u>	<u>Mar</u>	<u>Apr</u>	<u>May</u>	<u>Jun</u>	<u>Jul</u>	<u>Aug</u>	<u>Sep</u>	<u>Oct</u>	<u>Nov</u>	<u>Dec</u>	<u>Avg</u>
2000	21,124	21,702	21,320	21,161	21,850	23,135	24,265	23,419	21,584	21,019	20,260	19,987	21,736
2001	20,652	21,047	20,856	20,741	21,536	22,920	24,826	23,766	22,082	21,091	20,377	20,221	21,676
2002	20,596	20,969	21,108	21,305	21,893	22,863	24,201	23,601	22,099	20,554	21,261	20,446	21,741
2003	21,352	21,664	21,497	22,180	22,689	24,270	25,370	24,588	21,779	23,115	20,935	20,637	22,506
2004	21,684	22,018	21,793										

Table 1.40

KPB Comparative Labor Force by Month - 2002, 2003, 2004

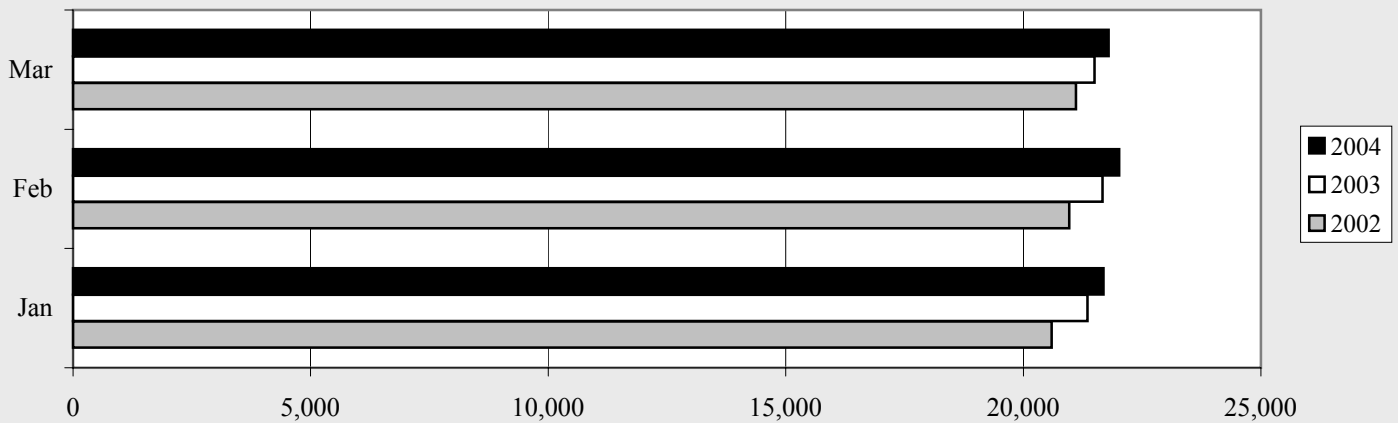


Chart 1.38

KPB Unemployment by Month - 2000 - 2004

	<u>Jan</u>	<u>Feb</u>	<u>Mar</u>	<u>Apr</u>	<u>May</u>	<u>Jun</u>	<u>Jul</u>	<u>Aug</u>	<u>Sep</u>	<u>Oct</u>	<u>Nov</u>	<u>Dec</u>	<u>Avg</u>
2000	3,249	3,270	2,843	2,424	1,970	1,643	1,709	1,634	1,458	1,911	2,053	2,254	2,202
2001	2,810	2,862	2,526	2,157	1,829	1,726	1,746	1,570	1,714	1,950	2,066	2,316	2,106
2002	2,978	3,057	2,932	2,568	2,380	2,162	2,288	2,148	2,397	2,735	2,614	3,001	2,605
2003	3,430	3,477	2,900	2,533	2,246	2,477	2,426	2,281	2,375	2,406	2,472	2,858	2,657
2004	3,264	3,243	2,793										

Table 1.41

KPB Comparative Unemployment by Month - 2002, 2003, 2004

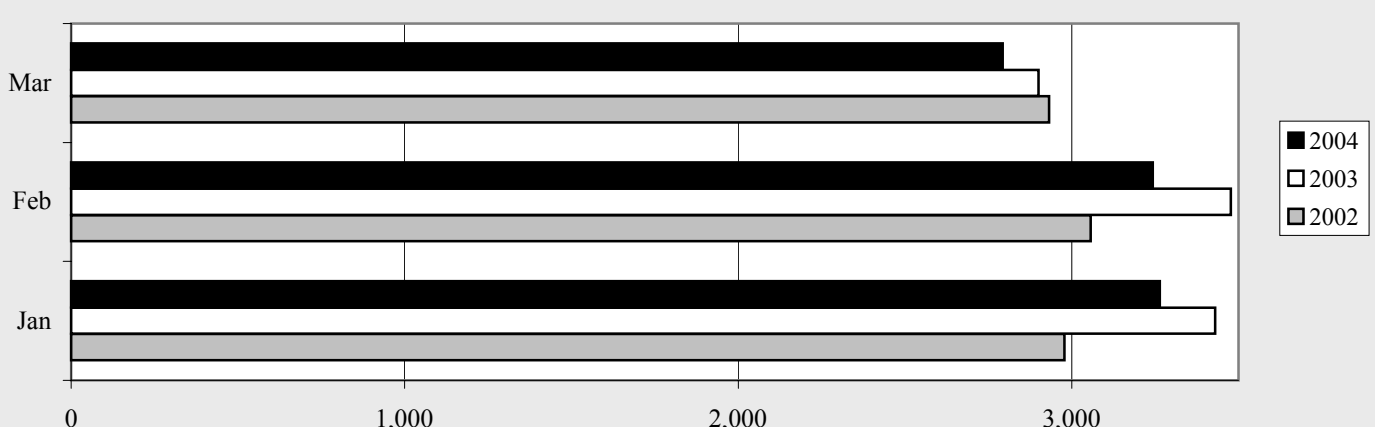


Chart 1.39

KPB Employment

Unemployment Rates by Month - 2000-2004													
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Avg
2000	15.4%	15.1%	13.3%	11.5%	9.0%	7.1%	7.0%	7.0%	6.8%	9.1%	10.1%	11.3%	10.1%
2001	13.6%	13.6%	12.1%	10.4%	8.5%	7.5%	7.0%	6.6%	7.8%	9.2%	10.1%	11.5%	9.7%
2002	14.5%	14.6%	13.9%	12.1%	10.9%	9.5%	9.5%	9.1%	10.8%	13.3%	12.3%	14.7%	12.0%
2003	16.1%	16.0%	13.5%	11.4%	9.9%	10.2%	9.6%	9.3%	10.9%	10.4%	11.8%	13.8%	11.8%
2004	15.1%	14.7%	12.8%										

Table 1.42

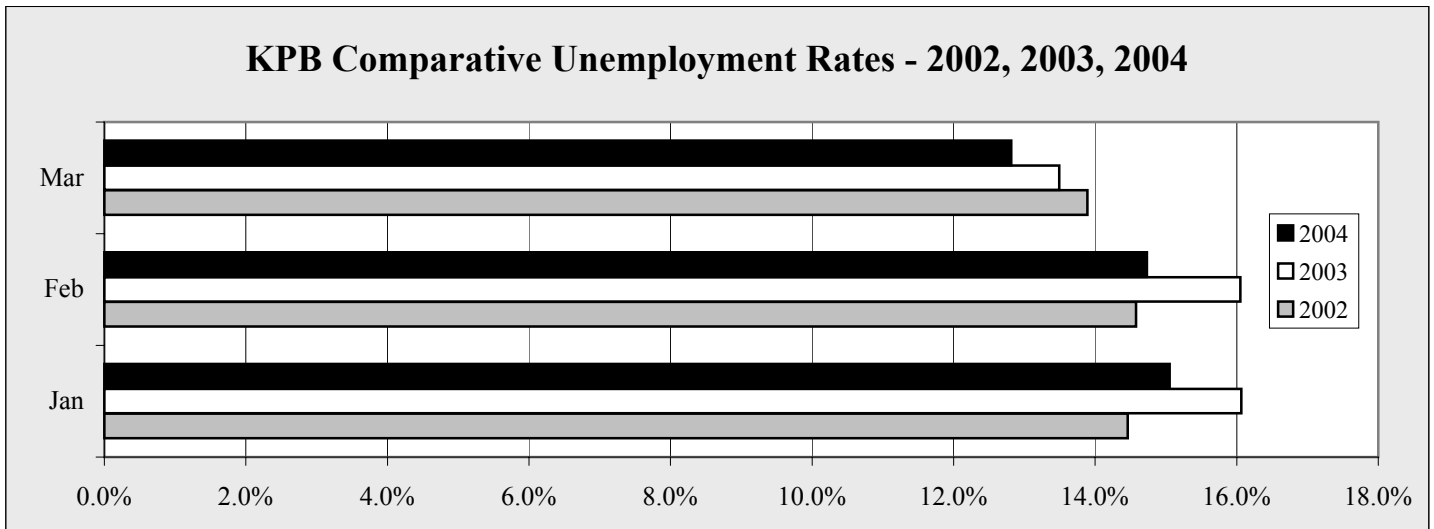


Chart 1.40

Employment by Month - 2000-2004													
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Avg
2000	17,875	18,432	18,477	18,737	19,880	21,492	22,589	21,785	20,126	19,108	18,207	17,733	19,537
2001	17,842	18,440	18,598	18,923	19,850	21,194	23,080	22,196	20,437	19,466	18,437	17,905	19,697
2002	17,618	17,912	18,176	18,737	19,513	20,701	21,913	21,453	19,702	17,819	18,647	17,445	19,136
2003	17,922	18,187	18,597	19,647	20,443	21,793	22,944	22,307	19,404	20,709	18,463	17,779	19,850
2004	18,420	18,775	19,000										

Table 1.43

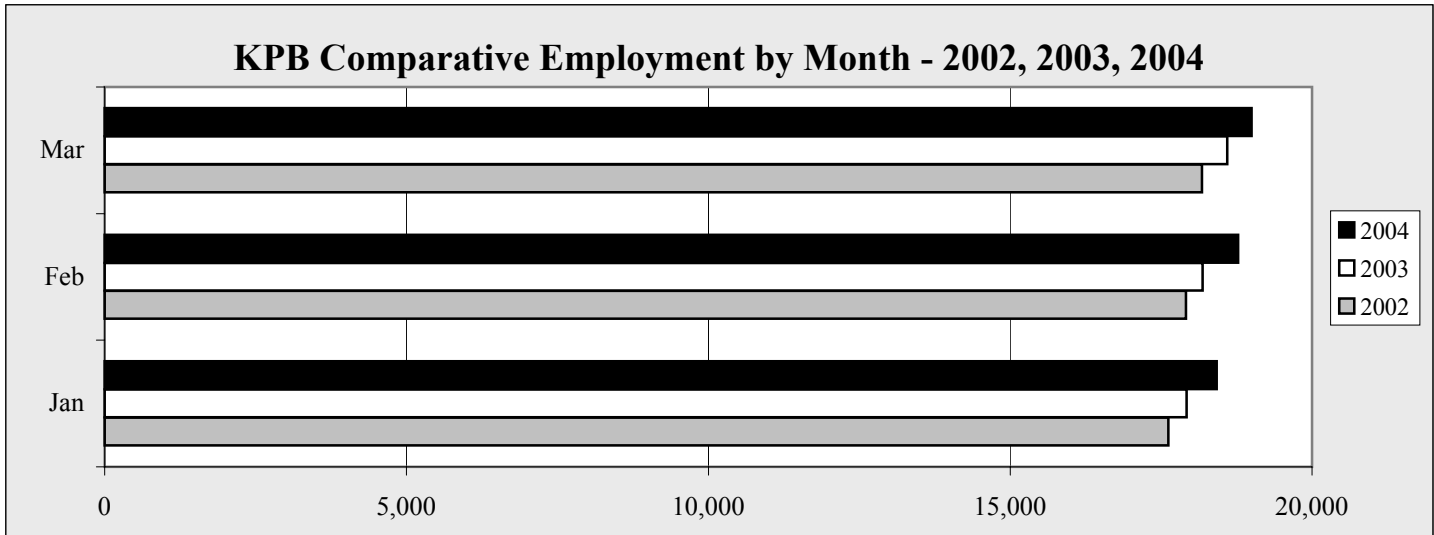


Chart 1.41

KPB Population

KPB Community	1990 Census	June 1 Estimate										2000 Census	June 1 Estimate (Subject to Annual Revision)			Annual Change
		1991	1992	1993	1994	1995	1996	1997	1998	1999	2001		2002	2003		
Anchor Point	866	905	986	1,045	1,062	1,090	1,106	1,131	1,207	1,227	1,845	1,844	1,842	1,826	-0.9%	
Bear Creek	580	617	614	610	629	620	620	623	636	650	1,748	1,852	1,858	1,823	-1.9%	
Beluga	New 2000										32	24	25	26	4.0%	
Clam Gulch	79	76	79	82	94	93	95	99	110	113	173	166	177	176	-0.6%	
Cohoe	508	530	540	546	560	573	580	590	601	602	1,168	1,167	1,223	1,201	-1.8%	
Cooper Landing	243	248	251	252	263	278	271	266	287	285	369	394	375	358	-4.5%	
Crown Point	62	63	70	78	82	88	90	90	100	91	75	91	90	78	-13.3%	
Diamond Ridge*	New 2000 - Portion annexed into Homer - 2002										1,802	1,822	1,130	1,086	-3.9%	
Fox River	382	386	391	399	408	412	405	431	435	439	616	604	577	563	-2.4%	
Fritz Creek	1,426	1,348	1,456	1,491	1,595	1,744	1,879	1,979	1,981	2,097	1,603	1,682	1,757	1,740	-1.0%	
Funny River	New 2000										636	631	698	705	1.0%	
Halibut Cove	78	80	75	78	79	75	71	78	72	71	35	29	26	25	-3.8%	
Happy Valley	309	324	341	355	370	379	384	386	402	401	489	495	497	503	1.2%	
Homer*	3,660	3,700	3,788	3,850	3,940	3,965	4,008	4,068	4,128	4,154	3,946	3,891	4,721	4,893	3.6%	
Hope	161	159	168	157	167	167	158	149	136	130	137	146	155	161	3.9%	
Jakolof Bay	28	25	26	32	25	32	28	35	51	40	Discontinued due to low count					
Kachemak	365	368	373	381	390	394	394	394	416	419	431	414	419	473	12.9%	
Kalifornsky	285	297	303	306	314	321	325	331	337	338	5,846	6,043	6,243	6,230	-0.2%	
Kasilof	383	406	438	446	467	494	518	531	545	548	471	462	508	571	12.4%	
Kenai	6,327	6,528	6,708	6,741	6,871	6,917	6,918	6,927	6,960	7,005	6,942	6,925	7,166	7,125	-0.6%	
Lowell Point	New 2000										92	83	82	89	8.5%	
Miller Landing*	New 2000 - Annexed into Homer - 2002										74	69				
Moose Pass	81	83	92	103	108	115	118	118	130	118	206	205	216	221	2.3%	
Nanwalek	158	159	162	166	158	160	168	177	179	170	177	185	221	214	-3.2%	
Nikiski	2,743	0	2,909	2,923	2,979	2,998	2,998	3,004	3,018	3,038	4,327	4,390	4,409	4,357	-1.2%	
Nikolaevsk	371	478	488	492	567	492	552	470	471	488	345	333	314	313	-0.3%	
Ninilchik	456	483	498	507	561	590	637	646	665	687	772	765	779	777	-0.3%	
Port Graham	166	168	170	174	166	169	177	185	188	178	171	179	176	165	-6.3%	
Primrose	63	63	62	63	62	62	62	62	62	62	93	118	112	87	-22.3%	
Ridgeway	2,018	2,105	2,145	2,167	2,222	2,560	2,297	2,334	2,375	2,382	1,932	1,972	1,943	2,011	3.5%	
Salamatof	999	1,031	970	1,011	1,026	1,075	1,007	1,130	1,123	1,122	954	883	940	902	-4.0%	
Seldovia City	459	299	293	286	279	278	276	279	281	284	286	304	308	300	-2.6%	
Seldovia Village		434	426	416	406	404	402	405	409	413	144	134	148	138	-6.8%	
Seward	2,699	2,856	2,878	2,886	2,965	2,917	2,891	2,996	3,028	3,010	2,830	2,768	2,794	2,733	-2.2%	
Soldotna	3,482	3,632	3,698	3,739	3,835	3,921	3,973	4,039	4,127	4,140	3,759	3,818	3,944	4,059	2.9%	
Sterling	3,802	3,941	4,507	4,408	4,629	4,934	5,383	5,677	5,878	6,138	4,705	4,853	4,905	4,888	-0.3%	
Sunrise	New 2000										18	16	13	15	15.4%	
Tyonek	154	150	152	149	146	150	148	150	153	160	193	165	185	193	4.3%	
Remainder Kenai/Cook Inlet census sub area	6,751	7,128	7,230	7,319	7,440	7,050	7,333	7,489	7,603	7,502		240	198	188	-5.1%	
Remainder Seward census sub area	658	3,062	172	156	194	389	382	426	438	450		23	13	13	0.0%	
Remainder of KPB											249					
Kenai Peninsula Borough	40,802	42,132	43,459	43,814	45,059	45,906	46,654	47,695	48,532	48,952	49,691	50,185	51,187	51,220	0.1%	

Table 1.44

* - Homer annexation included all of Miller Landing CDP and part of Diamond Ridge CDP. Annexation was effective April 1, 2002.

KPB Population

KPB Community	KPB Region	Census							10 Year Change
		1940	1950	1960	1970	1980	1990	2000	
Anchor Point	S	20	65	171	102	226	866	1,845	113.0%
Grouse Creek	E	New					580	1,748	201.4%
Beluga	W	New						32	NA
Clam Gulch	C	0	0	0	47	50	79	173	119.0%
Cohoe	C	0	0	122	0	0	508	1,168	129.9%
Cooper Landing	S	0	60	130	31	116	243	369	51.9%
Crown Point	E	0	0	0	0	0	62	75	21.0%
Diamond Ridge	S	New						1,802	NA
Fox River	S	0	0	0	0	0	382	616	61.3%
Fritz Creek	S	0	0	0	27	404	1,426	1,603	12.4%
Funny River	C	New						636	NA
Halibut Cove	S	0	0	25	44	47	78	35	-55.1%
Happy Valley	S	0	0	0	0	0	309	489	58.3%
Homer	S	325	307	1,247	1,803	2,209	3,660	3,946	7.8%
Hope	E	71	63	44	51	103	161	137	-14.9%
Jakolof Bay	S	0	0	0	0	36	28	Discontinued	NA
Kachemak	S	0	0	0	76	301	365	431	18.1%
Kalifornsky	C	0	0	0	0	92	285	5,846	1951.2%
Kasilof	C	62	62	89	71	201	383	471	23.0%
Kenai	C	303	321	778	3,533	4,324	6,327	6,942	9.7%
Lowell Point	E	New						92	NA
Miller Landing	S	New						74	NA
Moose Pass	E	84	70	136	53	76	81	206	154.3%
Nanwalek	S	48	75	78	58	124	158	177	12.0%
Nikiski	C	0	0	0	0	1,109	2,743	4,327	57.7%
Nikolaevsk	S	0	0	0	0	0	371	345	-7.0%
Ninilchik	S	132	97	169	134	341	456	772	69.3%
Port Graham	S	93	92	139	107	161	166	171	3.0%
Primrose	E	0	0	0	0	0	63	93	47.6%
Ridgeway	C	0	0	0	0	0	2,018	1,932	-4.3%
Salamatof	C	0	0	0	0	334	999	954	-4.5%
Seldovia Village	S	410	437	460	437	479	459	144	-68.6%
Seldovia City	S	0	0	0	0	0	316	286	-9.5%
Seward	E	949	2,114	1,891	1,587	1,843	2,699	2,830	4.9%
Soldotna	C	0	0	32	1,202	2,320	3,482	3,759	8.0%
Sterling	C	0	0	115	30	919	3,802	4,705	23.8%
Sunrise	C	New						18	NA
Tyonek	W	136	132	187	232	239	154	193	25.3%
Remainder of Census area	E			2,956	2,337	9,228	7,409	249	-96.6%
Kenai Peninsula Borough		2,633	3,895	8,769	11,962	25,282	40,802	49,691	21.8%

Table 1.45

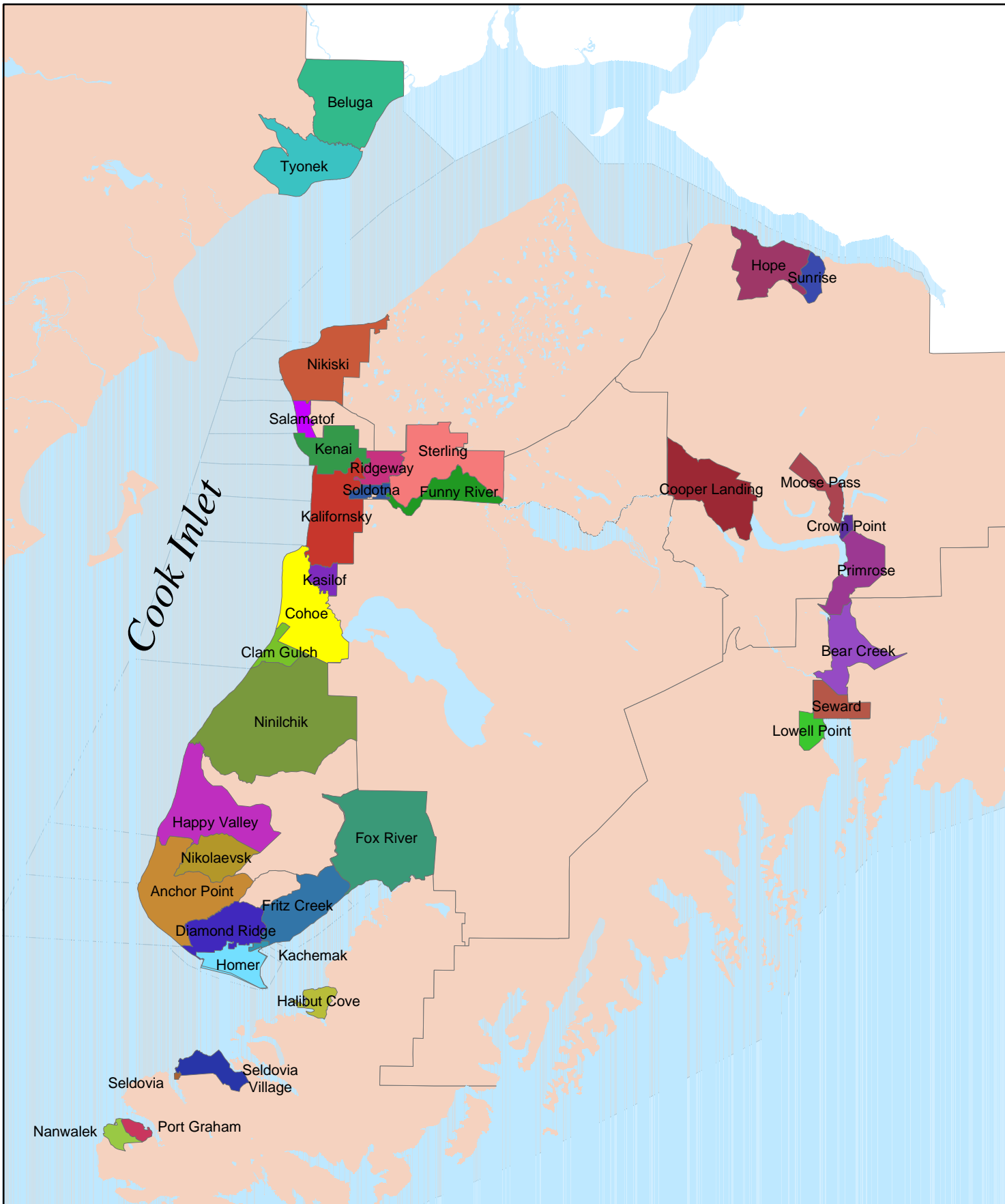
KPB Population

Census 2000 - by State							
Area	April 1, 2000	April 1, 1990	June 1 Estimate (Subject to Annual Revision)	Percent Change	State Rank Based on Numeric Change	State Rank Based on Percent Change	
Alabama	4,447,100	4,040,587	406,513	10.1	25	25	
Alaska	626,932	550,043	76,889	14.0	43	17	
Arizona	5,130,632	3,665,228	1,465,404	40.0	5	2	
Arkansas	2,673,400	2,350,725	322,675	13.7	29	19	
California	33,871,648	29,760,021	4,111,627	13.8	1	18	
Colorado	4,301,261	3,294,394	1,006,867	30.6	8	3	
Connecticut	3,405,565	3,287,116	118,449	3.6	39	47	
Delaware	783,600	666,168	117,432	17.6	40	13	
District of Columbia	572,059	606,900	-34,841	-5.7	(NA)	(NA)	
Florida	15,982,378	12,937,926	3,044,452	23.5	3	7	
Georgia	8,186,453	6,478,216	1,708,237	26.4	4	6	
Hawaii	1,211,537	1,108,229	103,308	9.3	41	31	
Idaho	1,293,953	1,006,749	287,204	28.5	32	5	
Illinois	12,419,293	11,430,602	988,691	8.6	9	34	
Indiana	6,080,485	5,544,159	536,326	9.7	18	27	
Iowa	2,926,324	2,776,755	149,569	5.4	36	43	
Kansas	2,688,418	2,477,574	210,844	8.5	35	35	
Kentucky	4,041,769	3,685,296	356,473	9.7	27	28	
Louisiana	4,468,976	4,219,973	249,003	5.9	34	40	
Maine	1,274,923	1,227,928	46,995	3.8	45	46	
Maryland	5,296,486	4,781,468	515,018	10.8	20	23	
Massachusetts	6,349,097	6,016,425	332,672	5.5	28	41	
Michigan	9,938,444	9,295,297	643,147	6.9	15	39	
Minnesota	4,919,479	4,375,099	544,380	12.4	17	21	
Mississippi	2,844,658	2,573,216	271,442	10.5	33	24	
Missouri	5,595,211	5,117,073	478,138	9.3	23	30	
Montana	902,195	799,065	103,130	12.9	42	20	
Nebraska	1,711,263	1,578,385	132,878	8.4	37	37	
Nevada	1,998,257	1,201,833	796,424	66.3	13	1	
New Hampshire	1,235,786	1,109,252	126,534	11.4	38	22	
New Jersey	8,414,350	7,730,188	684,162	8.9	14	33	
New Mexico	1,819,046	1,515,069	303,977	20.1	31	12	
New York	18,976,457	17,990,455	986,002	5.5	10	42	
North Carolina	8,049,313	6,628,637	1,420,676	21.4	6	9	
North Dakota	642,200	638,800	3,400	0.5	50	50	
Ohio	11,353,140	10,847,115	506,025	4.7	22	44	
Oklahoma	3,450,654	3,145,585	305,069	9.7	30	26	
Oregon	3,421,399	2,842,321	579,078	20.4	16	11	
Pennsylvania	12,281,054	11,881,643	399,411	3.4	26	48	
Rhode Island	1,048,319	1,003,464	44,855	4.5	47	45	
South Carolina	4,012,012	3,486,703	525,309	15.1	19	15	
South Dakota	754,844	696,004	58,840	8.5	44	36	
Tennessee	5,689,283	4,877,185	812,098	16.7	12	14	
Texas	20,851,820	16,986,510	3,865,310	22.8	2	8	
Utah	2,233,169	1,722,850	510,319	29.6	21	4	
Vermont	608,827	562,758	46,069	8.2	46	38	
Virginia	7,078,515	6,187,358	891,157	14.4	11	16	
Washington	5,894,121	4,866,692	1,027,429	21.1	7	10	
West Virginia	1,808,344	1,793,477	14,867	0.8	49	49	
Wisconsin	5,363,675	4,891,769	471,906	9.6	24	29	
Wyoming	493,782	453,588	40,194	8.9	48	32	
Total Resident Population¹	281,421,906	248,709,873	32,712,033	13.2	(NA)	(NA)	

Table 1.46

KPB Population

Insert Map Here



KENAI PENINSULA BOROUGH CENSUS DESIGNATED PLACES

Homer Sales

Homer 1st Quarter Gross Sales by Industry - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
AFF	94,682	94,065	174,500	160,466	134,712	249,333	229,352	-8.0%
Min	0	195	0	9,137	1,363	0	256	NA
Const	6,254,422	6,011,769	7,295,167	8,123,440	8,430,924	9,428,705	4,291,828	-54.5%
Manu	6,381,742	3,510,592	1,753,833	1,325,393	1,253,834	1,317,636	1,013,710	-23.1%
TCPU	8,258,405	8,313,407	7,762,978	8,393,207	9,784,288	9,460,657	9,926,034	4.9%
Whole	2,552,958	4,137,168	3,177,603	3,500,654	3,358,010	4,044,595	2,989,551	-26.1%
Retail	11,364,779	11,284,262	12,205,397	12,926,024	13,766,420	17,092,315	17,788,890	4.1%
FIRE	1,849,314	1,957,019	1,447,561	1,401,527	1,523,140	1,984,540	1,946,941	-1.9%
Service	4,298,182	4,245,171	4,631,978	4,999,240	6,007,044	7,253,992	7,739,627	6.7%
Total	41,054,484	39,553,648	38,449,017	40,839,088	44,259,735	50,831,773	45,926,189	-9.7%
Annual Change		-3.7%	-2.8%	6.2%	8.4%	14.8%	-9.7%	

Table 2.1

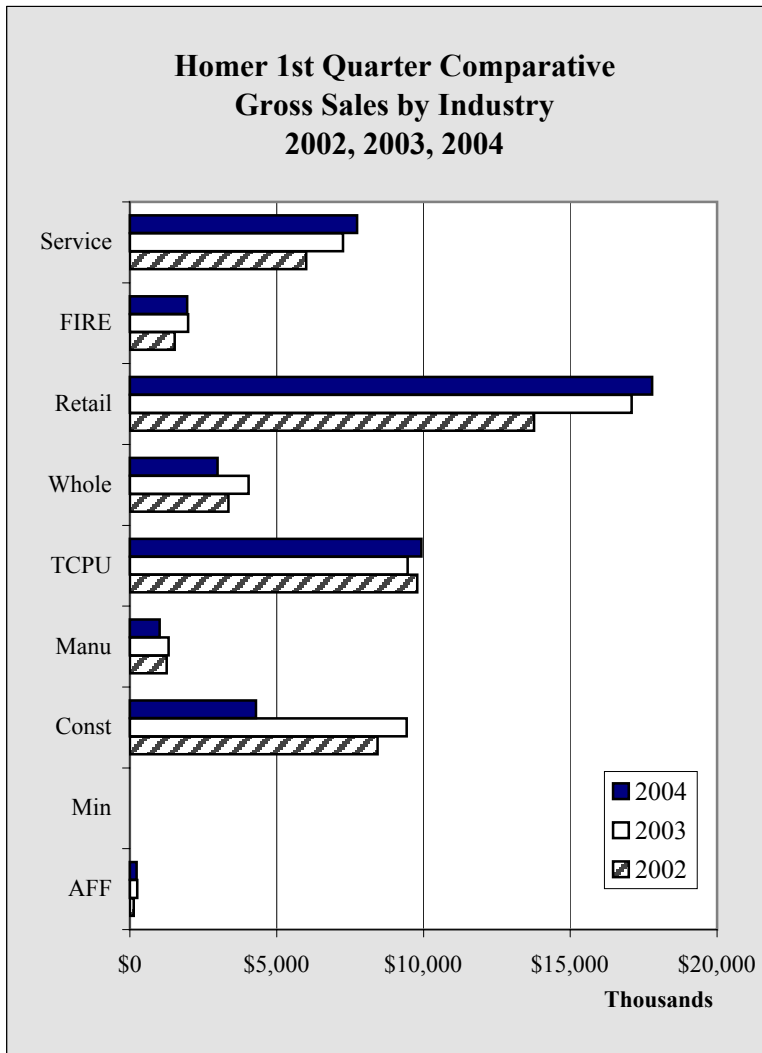


Chart 2.1

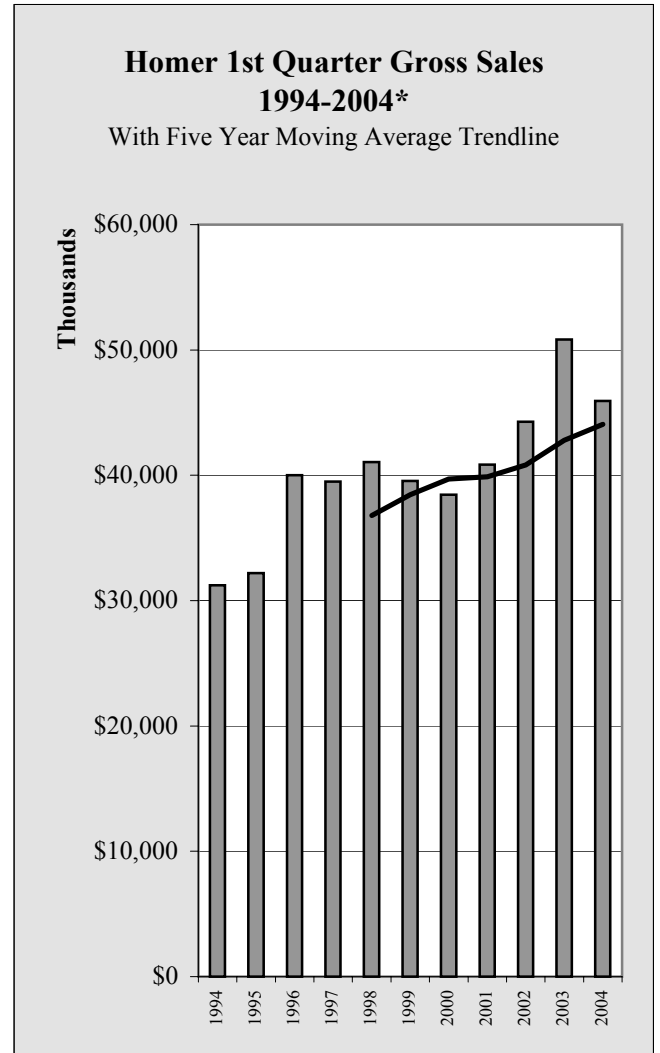


Chart 2.2

*2003 and 2004 data include additional business activity due to the Homer annexation, effective 4/1/2002

Homer Sales

Homer 1st Quarter Taxable Sales by Industry - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
AFF	84,027	79,865	108,581	108,289	117,273	135,734	159,077	17.2%
Min	0	195	0	1,640	710	0	0	NA
Const	152,943	182,033	214,922	178,792	237,634	238,346	272,709	14.4%
Manu	407,855	345,033	352,233	325,875	263,252	277,526	278,238	0.3%
TCPU	2,116,826	2,300,797	2,182,015	2,129,650	2,225,122	2,890,615	2,857,204	-1.2%
Whole	1,485,293	1,510,910	1,649,698	1,691,835	1,662,455	2,010,808	1,204,861	-40.1%
Retail	8,704,487	8,815,674	9,187,838	9,549,419	10,099,236	11,996,879	12,572,824	4.8%
FIRE	625,141	661,240	675,571	689,408	765,168	895,946	865,568	-3.4%
Service	2,842,008	2,742,720	2,954,002	3,087,356	3,324,644	3,997,045	4,105,262	2.7%
Total	16,418,580	16,638,467	17,324,860	17,762,264	18,695,494	22,442,899	22,315,743	-0.6%
Annual Change		1.3%	4.1%	2.5%	5.3%	20.0%	-0.6%	

Table 2.2

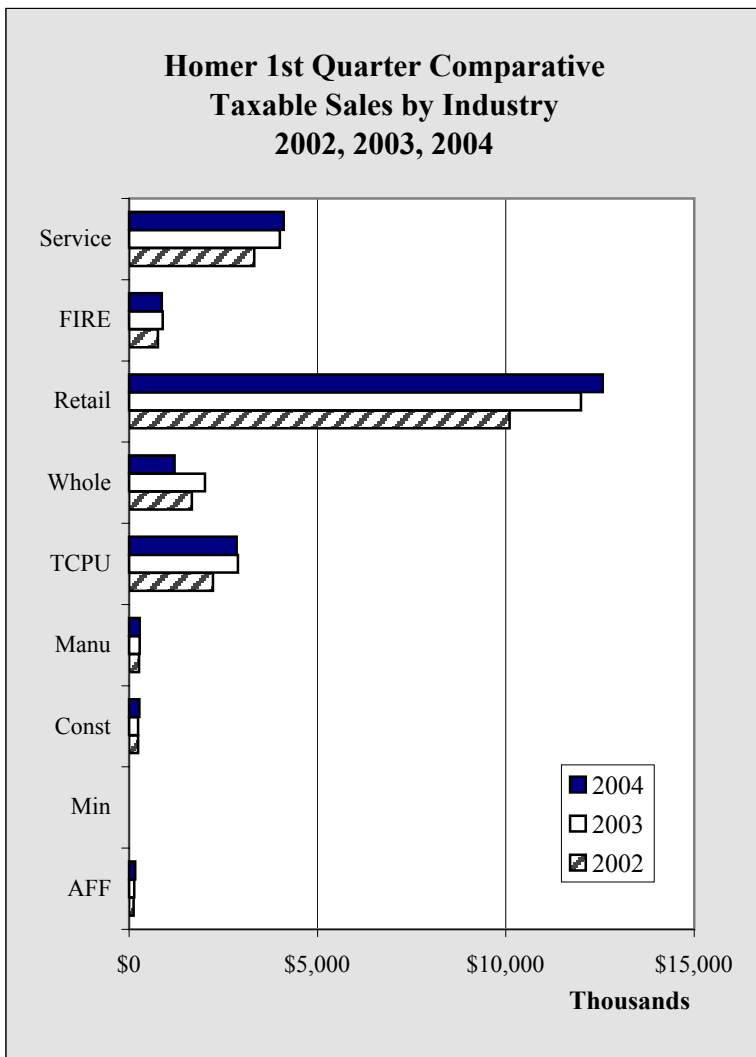


Chart 2.3

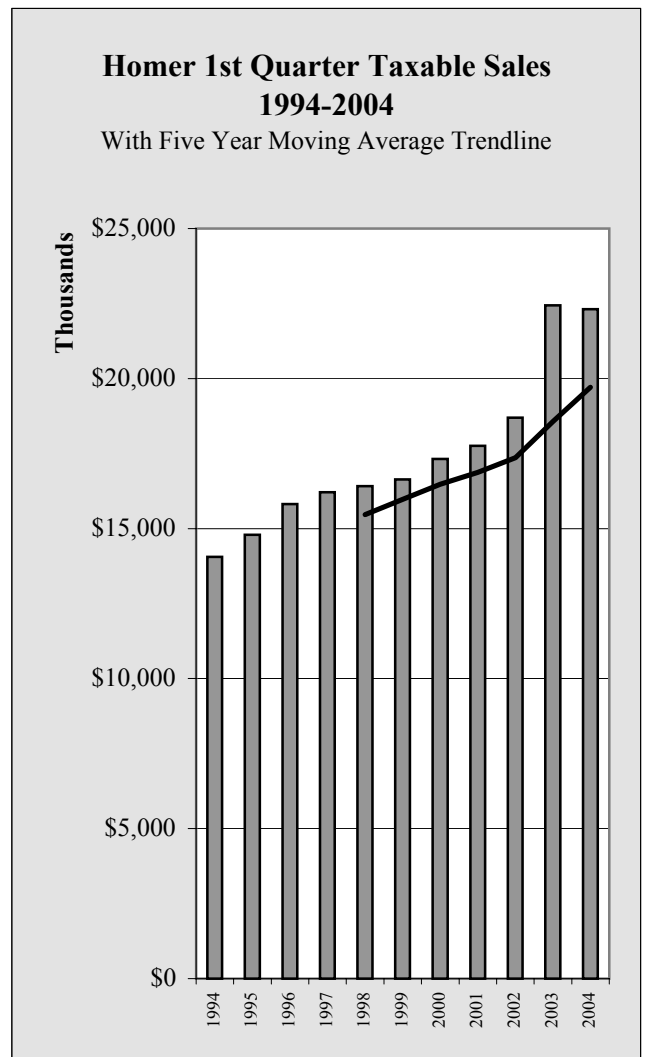


Chart 2.4

*2003 and 2004 data include additional business activity due to the Homer annexation, effective 4/1/2002

Homer Sales

Homer Annual Gross Sales by Industry - 1997-2003 - in \$								
	1997	1998	1999	2000	2001	2002	2003*	Annual Change
AFF	771,781	1,231,758	1,132,289	1,763,891	931,926	1,013,352	1,592,413	57.1%
Min	740	130	13,595	24,864	15,819	8,582	1,283	-85.1%
Const	29,257,764	37,787,332	27,642,104	42,378,954	40,149,696	45,829,436	41,424,486	-9.6%
Manu	19,780,094	19,649,701	16,450,883	6,761,789	6,482,895	6,590,594	6,755,907	2.5%
TCPU	31,416,297	34,491,856	33,675,536	34,493,682	40,495,596	42,137,752	40,034,999	-5.0%
Whole	17,366,525	14,672,913	17,513,809	16,999,389	18,602,483	19,915,750	22,075,685	10.8%
Retail	64,382,878	64,712,270	66,221,369	71,465,479	75,782,152	88,188,035	97,658,610	10.7%
FIRE	9,273,104	8,574,588	7,448,936	6,670,978	7,528,186	8,432,594	9,905,989	17.5%
Service	30,950,687	31,322,069	33,743,954	35,313,798	39,120,411	50,652,156	53,452,939	5.5%
Total	203,199,870	212,442,617	203,842,475	215,872,824	229,109,164	262,768,251	272,902,311	3.9%
Annual Change		4.5%	-4.0%	5.9%	6.1%	14.7%	3.9%	

Table 2.3

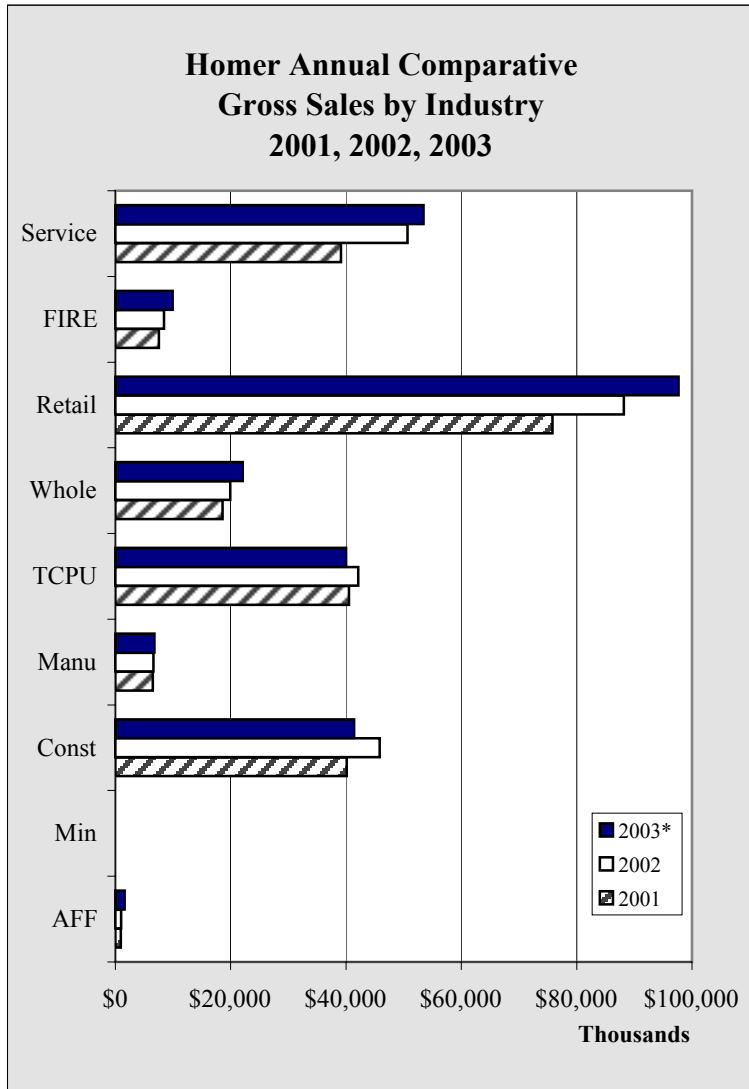


Chart 2.5

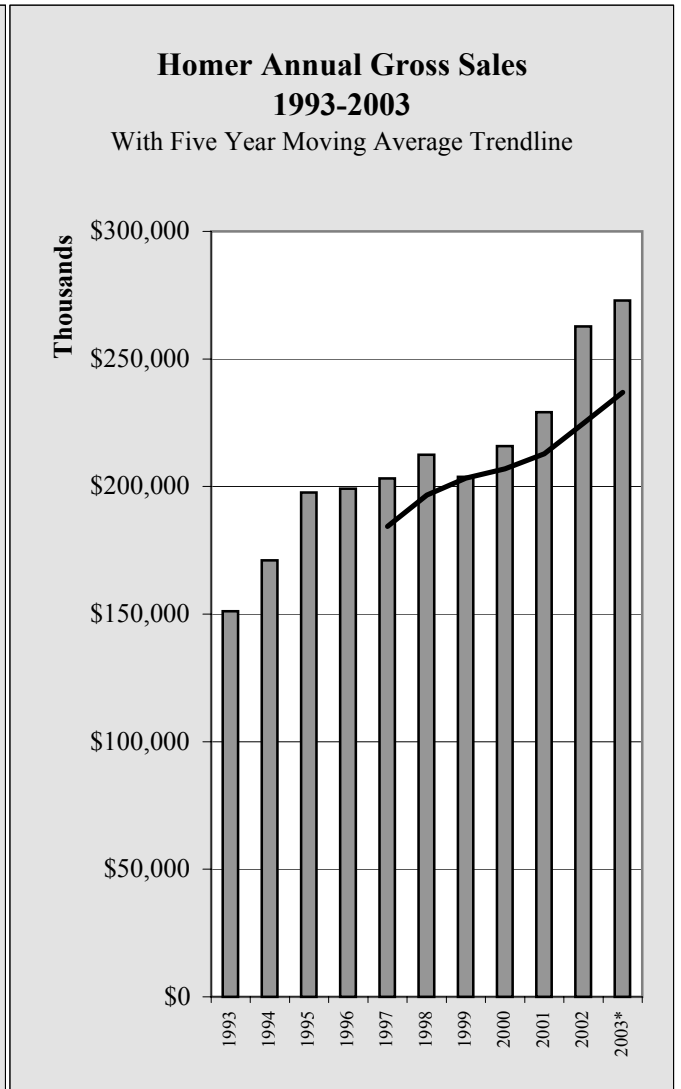


Chart 2.6

*2002 and 2003 data include additional business activity due to the Homer annexation, effective 4/1/2002

Homer Sales

Homer Annual Taxable Sales by Industry - 1997-2003 - in \$								
	1997	1998	1999	2000	2001	2002	2003	Annual Change
AFF	471,851	626,058	461,892	519,595	577,360	641,294	773,421	20.6%
Min	680	130	195	1,104	5,993	2,665	347	-87.0%
Const	803,401	820,655	891,101	891,188	940,211	1,125,715	1,201,155	6.7%
Manu	2,098,328	2,087,103	2,084,079	2,045,894	1,769,534	1,822,345	1,848,166	1.4%
TCPU	8,994,116	9,578,082	10,137,988	10,110,454	10,200,922	11,698,087	12,755,372	9.0%
Whole	7,891,673	7,485,103	8,034,552	8,633,107	8,953,325	8,876,648	10,611,085	19.5%
Retail	48,308,049	48,994,370	50,357,048	53,206,860	56,014,382	63,848,547	69,733,499	9.2%
FIRE	2,810,086	2,814,367	2,949,461	3,139,293	3,449,722	3,874,685	4,054,279	4.6%
Service	21,947,741	22,035,474	23,232,422	24,546,321	24,996,291	29,086,027	30,353,243	4.4%
Total	93,325,925	94,441,342	98,148,738	103,093,816	106,907,740	120,976,013	131,330,567	8.6%
Annual Change		1.2%	3.9%	5.0%	3.7%	13.2%	8.6%	

Table 2.4

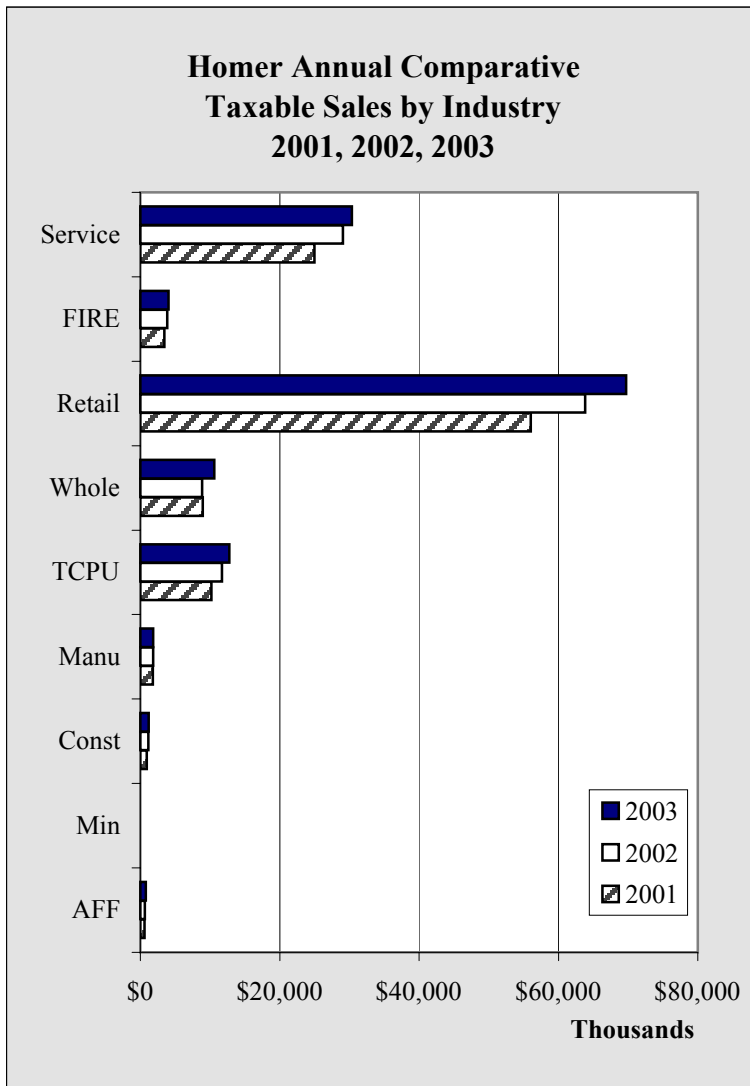


Chart 2.7

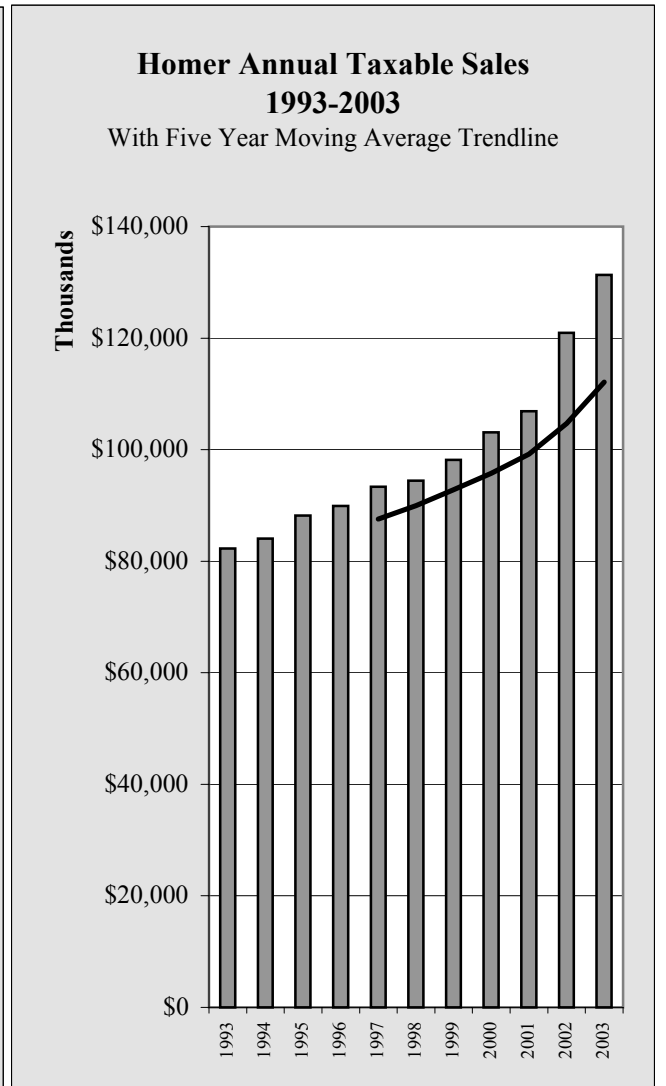


Chart 2.8

*2002 and 2003 data include additional business activity due to the Homer annexation, effective 4/1/2002

Homer Sales

Homer Gross Sales by Industry by Quarter - 2001-2004 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2001					
AFF	160,466	221,357	369,625	180,478	931,926
Min	9,137	1,844	4,209	629	15,819
Const	8,123,440	6,727,125	13,713,481	11,585,650	40,149,696
Manu	1,325,393	1,455,193	1,967,400	1,734,909	6,482,895
TCPU	8,393,207	8,926,617	12,698,696	10,477,076	40,495,596
Whole	3,500,654	5,204,028	6,252,096	3,645,705	18,602,483
Retail	12,926,024	20,971,844	24,146,435	17,737,849	75,782,152
FIRE	1,401,527	1,977,911	2,273,892	1,874,856	7,528,186
Service	4,999,240	11,241,457	15,579,884	7,299,830	39,120,411
Govt	0	0	0	0	0
Total	40,839,088	56,727,376	77,005,718	54,536,982	229,109,164
2002					
AFF	134,712	250,389	358,911	269,340	1,013,352
Min	1,363	3,836	3,383	0	8,582
Const	8,430,924	7,437,731	15,972,357	13,988,424	45,829,436
Manu	1,253,834	1,790,421	2,153,455	1,392,884	6,590,594
TCPU	9,784,288	10,982,097	11,525,181	9,846,186	42,137,752
Whole	3,358,010	5,360,132	6,595,619	4,601,989	19,915,750
Retail	13,766,420	24,984,603	28,947,145	20,489,867	88,188,035
FIRE	1,523,140	2,041,204	2,690,846	2,177,404	8,432,594
Service	6,007,044	15,725,491	21,150,625	7,768,996	50,652,156
Govt	0	0	0	0	0
Total	44,259,735	68,575,904	89,397,522	60,535,090	262,768,251
2003					
AFF	249,333	420,146	485,712	437,222	1,592,413
Min	0	0	448	835	1,283
Const	9,428,705	11,063,631	11,530,115	9,402,035	41,424,486
Manu	1,317,636	1,899,935	2,019,280	1,519,056	6,755,907
TCPU	9,460,657	9,778,534	11,335,988	9,459,820	40,034,999
Whole	4,044,595	6,092,813	6,629,440	5,308,837	22,075,685
Retail	17,092,315	27,535,917	31,177,398	21,852,980	97,658,610
FIRE	1,984,540	2,542,202	2,814,036	2,565,211	9,905,989
Service	7,253,992	15,808,110	20,811,899	9,578,938	53,452,939
Govt	0	0	0	263	263
Total	50,831,773	75,141,288	86,804,316	60,125,197	272,902,574
2004					
				Year to Date	
AFF	229,352	0	0	0	229,352
Min	256	0	0	0	256
Const	4,291,828	0	0	0	4,291,828
Manu	1,013,710	0	0	0	1,013,710
TCPU	9,926,034	0	0	0	9,926,034
Whole	2,989,551	0	0	0	2,989,551
Retail	17,788,890	0	0	0	17,788,890
FIRE	1,946,941	0	0	0	1,946,941
Service	7,739,627	0	0	0	7,739,627
Govt	394	0	0	0	394
Total	45,926,583	0	0	0	45,926,583

Table 2.5

Homer Sales

Homer Taxable Sales by Industry by Quarter - 2001-2004 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2001					
AFF	108,289	146,035	177,823	145,213	577,360
Min	1,640	1,549	2,175	629	5,993
Const	178,792	217,384	280,862	263,173	940,211
Manu	325,875	528,377	525,720	389,562	1,769,534
TCPU	2,129,650	2,581,062	3,245,406	2,244,804	10,200,922
Whole	1,691,835	2,538,512	2,883,405	1,839,573	8,953,325
Retail	9,549,419	15,857,949	18,272,392	12,334,622	56,014,382
FIRE	689,408	920,819	1,004,143	835,352	3,449,722
Service	3,087,356	7,323,779	10,864,894	3,720,262	24,996,291
Govt	0	0	0	0	0
Total	17,762,264	30,115,466	37,256,820	21,773,190	106,907,740
2002					
AFF	117,273	166,982	195,905	161,134	641,294
Min	710	1,955	0	0	2,665
Const	237,634	266,994	324,412	296,675	1,125,715
Manu	263,252	557,095	597,126	404,872	1,822,345
TCPU	2,225,122	2,873,043	3,752,729	2,847,193	11,698,087
Whole	1,662,455	2,518,226	2,928,198	1,767,769	8,876,648
Retail	10,099,236	18,243,103	21,300,348	14,205,860	63,848,547
FIRE	765,168	1,001,537	1,161,451	946,529	3,874,685
Service	3,324,644	8,575,780	12,766,571	4,419,032	29,086,027
Govt	0	0	0	0	0
Total	18,695,494	34,204,715	43,026,740	25,049,064	120,976,013
2003					
AFF	135,734	212,539	250,473	174,675	773,421
Min	0	0	0	347	347
Const	238,346	308,150	333,795	320,864	1,201,155
Manu	277,526	532,466	618,081	420,093	1,848,166
TCPU	2,890,615	3,212,975	3,752,532	2,899,250	12,755,372
Whole	2,010,808	2,966,252	3,370,701	2,263,324	10,611,085
Retail	11,996,879	19,759,521	22,632,041	15,345,058	69,733,499
FIRE	895,946	1,058,252	1,136,519	963,562	4,054,279
Service	3,997,045	8,894,848	12,807,296	4,654,054	30,353,243
Govt	0	0	0	263	263
Total	22,442,899	36,945,003	44,901,438	27,041,490	131,330,830
2004					
				Year to Date	
AFF	159,077	0	0	0	159,077
Min	0	0	0	0	0
Const	272,709	0	0	0	272,709
Manu	278,238	0	0	0	278,238
TCPU	2,857,204	0	0	0	2,857,204
Whole	1,204,861	0	0	0	1,204,861
Retail	12,572,824	0	0	0	12,572,824
FIRE	865,568	0	0	0	865,568
Service	4,105,262	0	0	0	4,105,262
Govt	394	0	0	0	394
Total	22,316,137	0	0	0	22,316,137

Table 2.6

Homer Construction

Homer 1st Quarter Permit Values by Type - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
Residential New	594,000	1,673,000	392,600	300,000	891,760	979,800	2,597,500	165.1%
Residential Alter/Add	0	0	5,500	60,000	8,960	232,540	201,520	-13.3%
Commercial New	35,970	270,000	85,000	285,000	0	0	915,000	NA
Commercial Alter/Add	0	0	1,315,000	45,000	28,000	122,000	0	-100.0%
TOTAL	629,970	1,943,000	1,798,100	690,000	928,720	1,334,340	3,714,020	178.3%
Annual Change		208.4%	-7.5%	-61.6%	34.6%	43.7%	178.3%	

Table 2.7

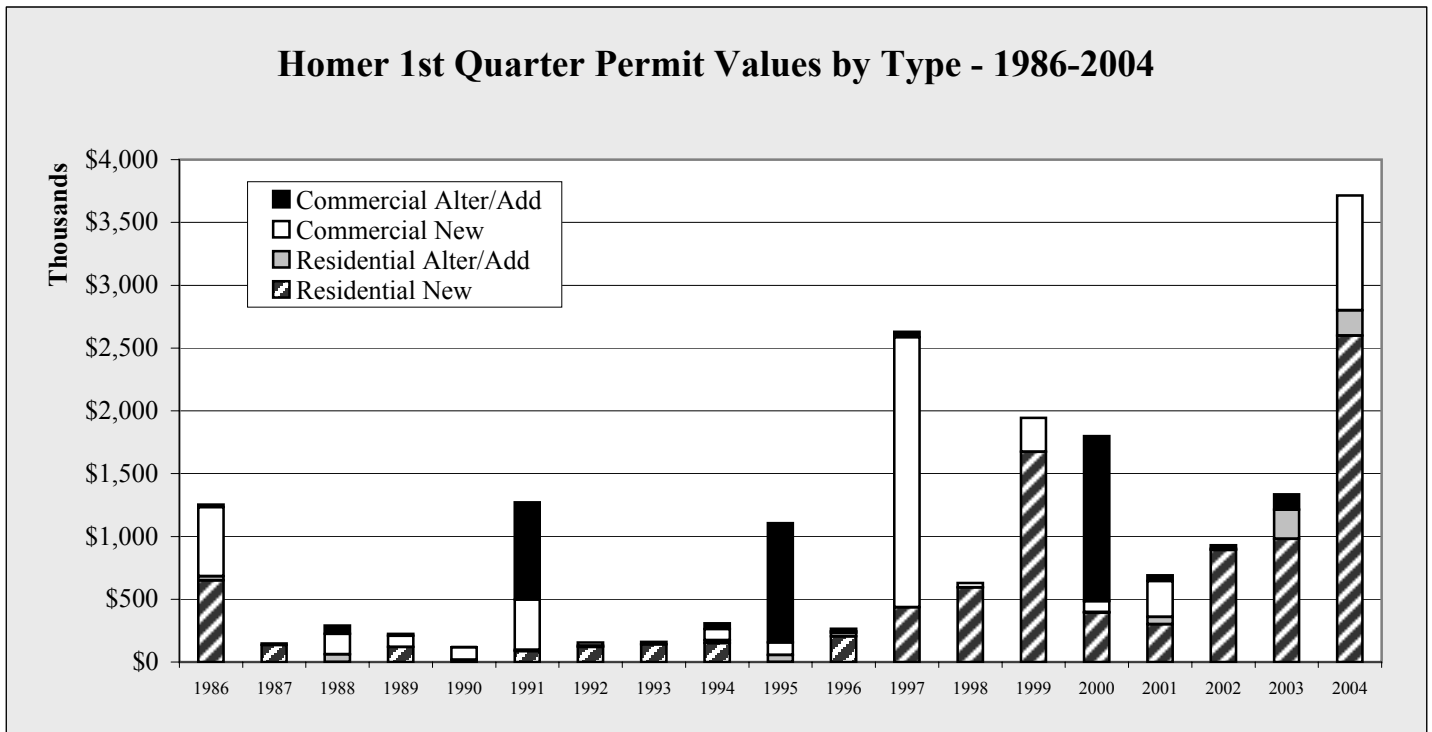


Chart 2.9

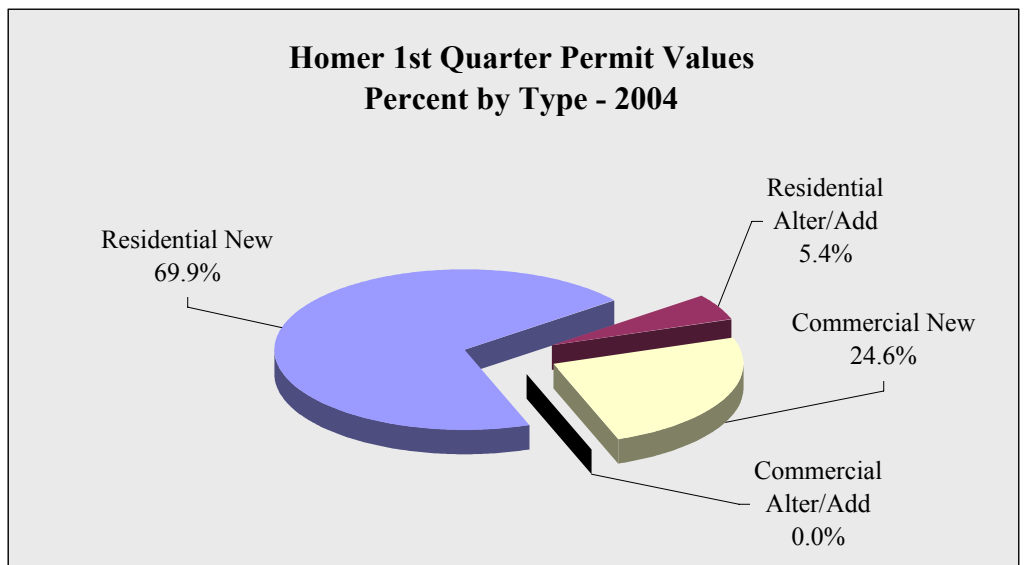


Chart 2.10

Homer Construction

Homer 1st Quarter Permit Volume by Type - 1998-2004								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
Residential New	5	3	4	3	8	6	11	83.3%
Residential Alter/Add	0	0	1	1	1	8	2	-75.0%
Commercial New	1	2	1	2	0	0	2	NA
Commercial Alter/Add	0	0	3	1	1	4	1	-75.0%
TOTAL	6	5	9	7	10	18	16	-11.1%
Annual Change		-16.7%	80.0%	-22.2%	42.9%	80.0%	-11.1%	

Table 2.8

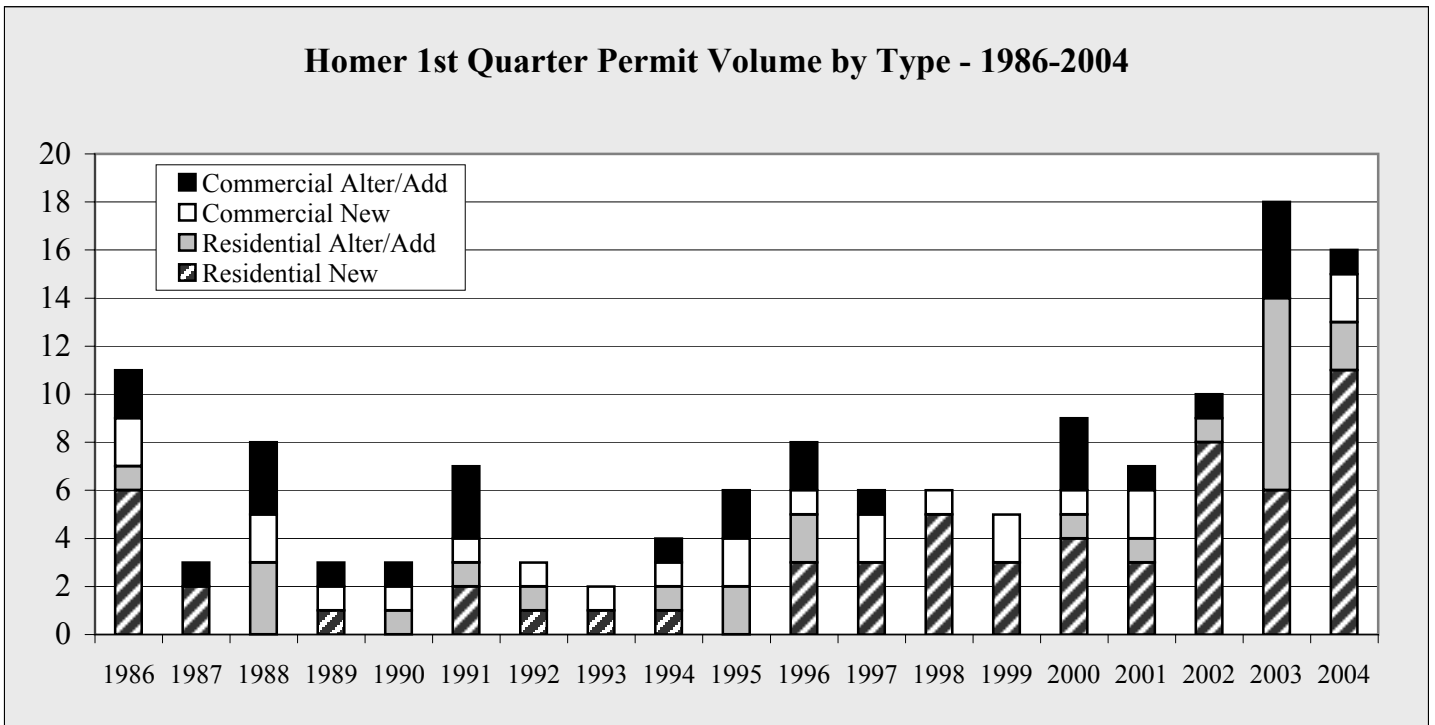


Chart 2.11

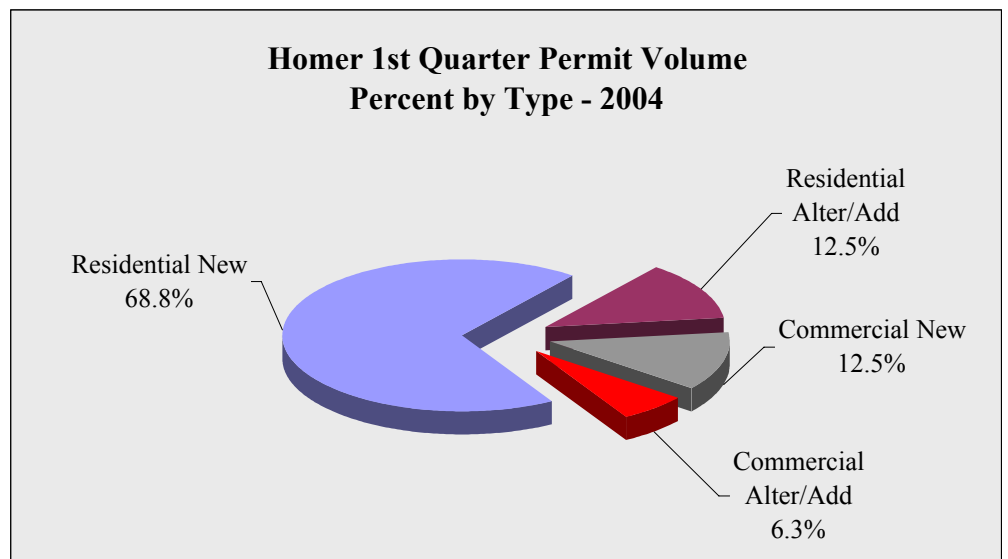


Chart 2.12

Homer Construction

Homer Annual Permit Values by Type - 1997-2003 - in \$								
	1997	1998	1999	2000	2001	2002	2003	Annual Change
Residential New	3,236,400	2,850,750	3,646,000	2,611,040	4,047,780	4,226,720	8,120,455	92.1%
Residential Alter/Add	518,865	539,600	367,000	230,060	609,160	536,620	806,600	50.3%
Commercial New	3,630,000	2,528,025	6,906,000	1,663,480	2,410,800	4,990,740	5,764,520	15.5%
Commercial Alter/Add	304,000	281,500	21,000	2,624,392	12,732,950	294,699	635,240	115.6%
TOTAL	7,689,265	6,199,875	10,940,000	7,128,972	19,800,690	10,048,779	15,326,815	52.5%
Annual Change		-19.4%	76.5%	-34.8%	177.7%	-49.3%	52.5%	

Table 2.9

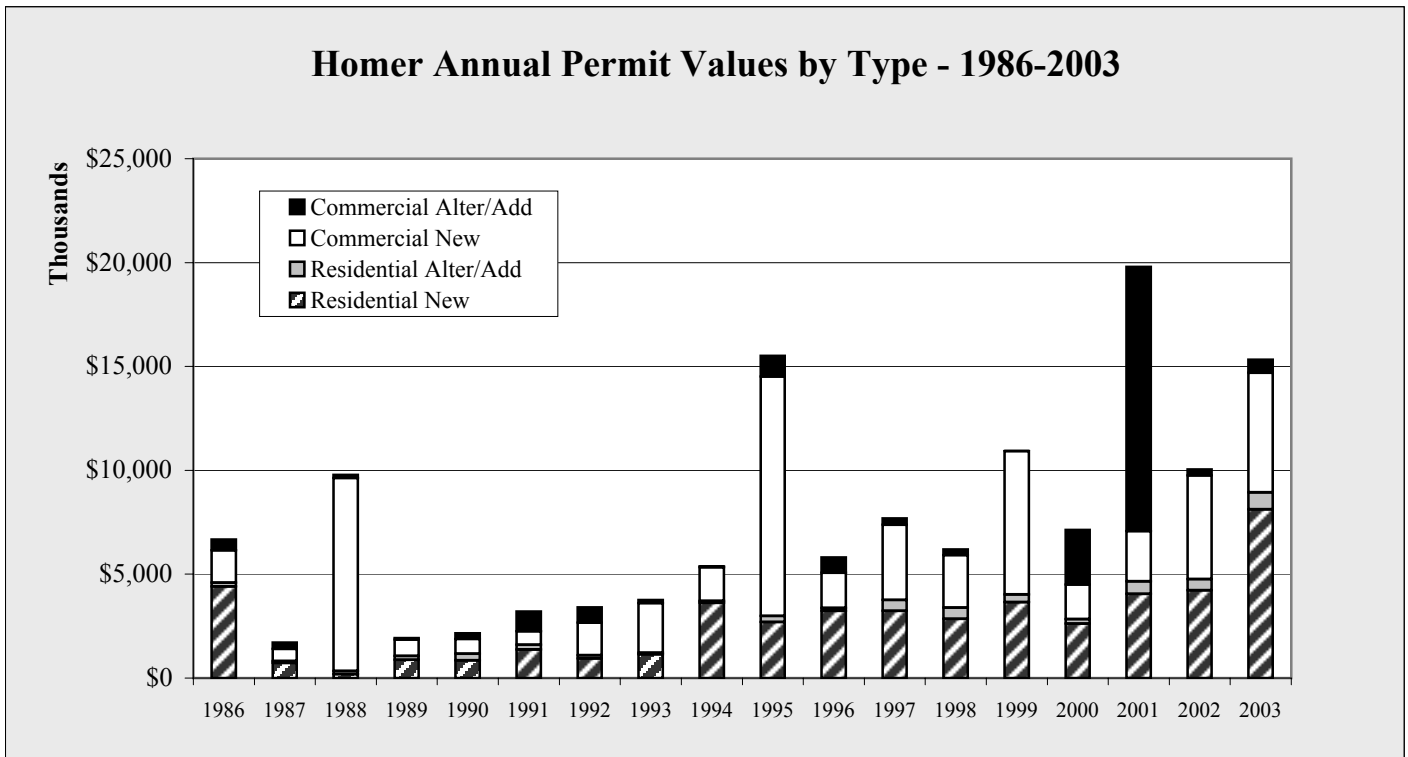


Chart 2.13

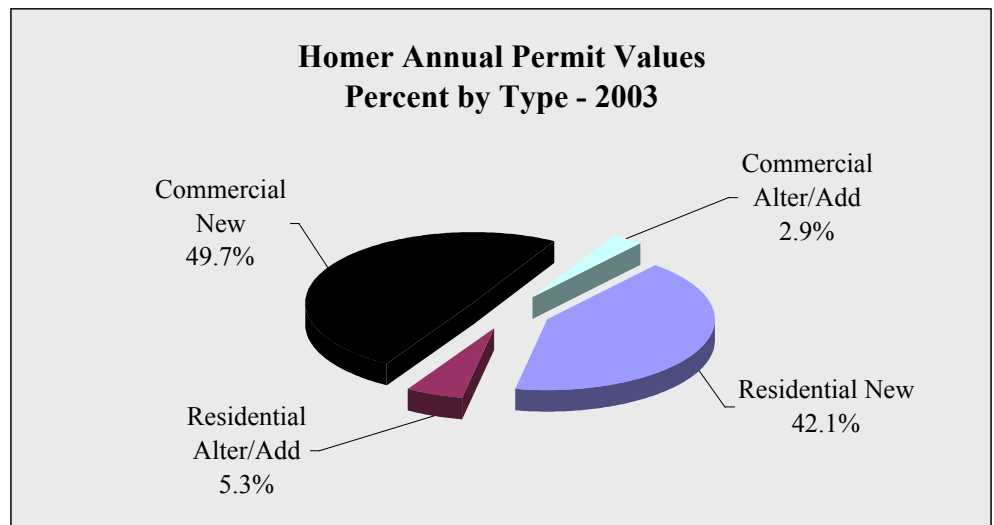


Chart 2.14

Homer Construction

Homer Annual Permit Volume by Type - 1997-2003

	1997	1998	1999	2000	2001	2002	2003	Annual Change
Residential New	28	23	21	23	30	32	47	46.9%
Residential Alter/Add	15	11	17	8	19	20	19	-5.0%
Commercial New	8	9	12	8	8	8	11	37.5%
Commercial Alter/Add	4	5	2	19	15	7	9	28.6%
TOTAL	55	48	52	58	72	67	86	28.4%
Annual Change		-12.7%	8.3%	11.5%	24.1%	-6.9%	28.4%	

Table 2.10

Homer Annual Permit Volume by Type - 1986-2003

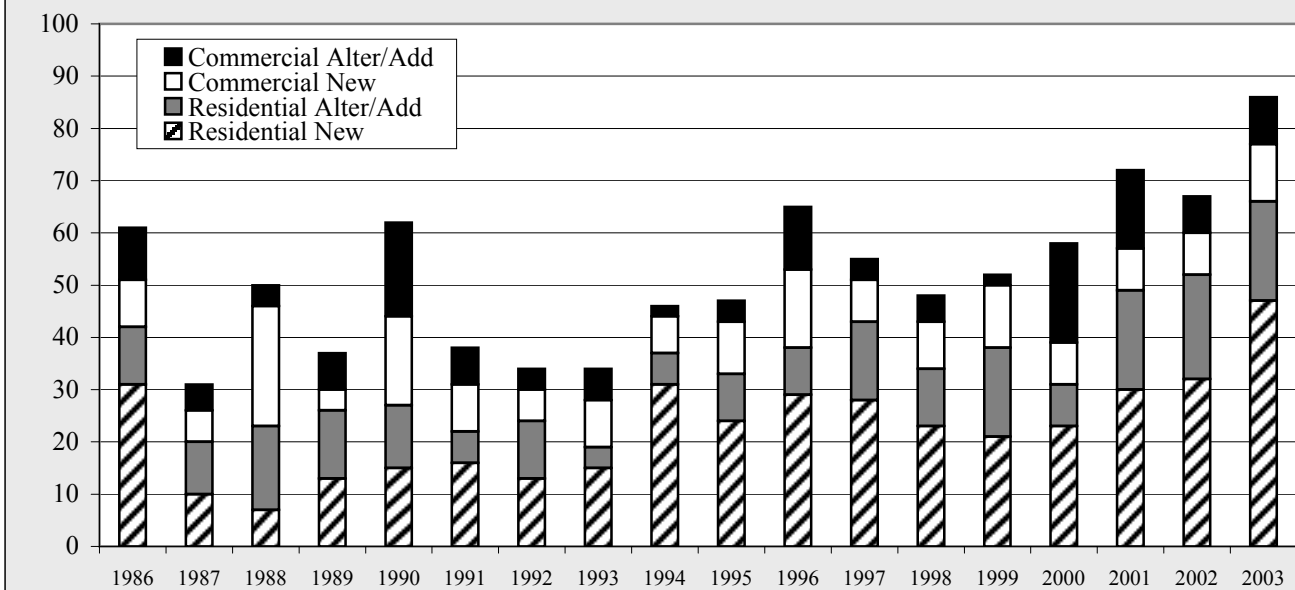


Chart 2.15

**Homer Annual Permit Volume
Percent by Type - 2003**

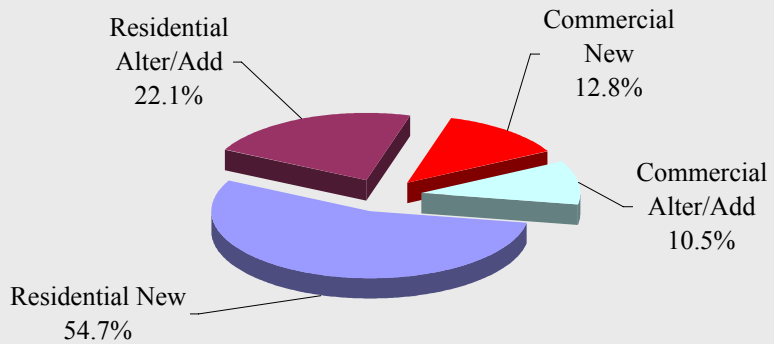


Chart 2.16

Homer Construction

Homer Annual Permit Values by Quarter by Type - 1997-2004 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Annual Total
1997					
Residential - New	435,000	842,500	1,478,900	480,000	3,236,400
Residential - Add/Alter	0	324,500	44,365	150,000	518,865
Commercial - New	2,150,000	1,321,000	159,000	0	3,630,000
Commercial - Add/Alter	45,000	20,000	139,000	100,000	304,000
TOTAL	2,630,000	2,508,000	1,821,265	730,000	7,689,265
1998					
Residential - New	594,000	875,000	620,000	761,750	2,850,750
Residential - Add/Alter	0	140,400	254,200	145,000	539,600
Commercial - New	35,970	1,192,036	41,019	1,259,000	2,528,025
Commercial - Add/Alter	0	66,500	175,000	40,000	281,500
TOTAL	629,970	2,273,936	1,090,219	2,205,750	6,199,875
1999					
Residential - New	1,673,000	1,038,000	740,000	195,000	3,646,000
Residential - Add/Alter	0	118,000	199,000	50,000	367,000
Commercial - New	270,000	1,520,000	4,800,000	316,000	6,906,000
Commercial - Add/Alter	0	15,000	6,000	0	21,000
TOTAL	1,943,000	2,691,000	5,745,000	561,000	10,940,000
2000					
Residential - New	392,600	867,440	1,025,000	326,000	2,611,040
Residential - Add/Alter	5,500	115,000	109,560	0	230,060
Commercial - New	85,000	725,480	805,000	48,000	1,663,480
Commercial - Add/Alter	1,315,000	558,000	207,410	543,982	2,624,392
TOTAL	1,798,100	2,265,920	2,146,970	917,982	7,128,972
2001					
Residential - New	300,000	2,093,800	1,161,680	492,300	4,047,780
Residential - Add/Alter	60,000	306,440	122,720	120,000	609,160
Commercial - New	285,000	1,485,800	340,000	300,000	2,410,800
Commercial - Add/Alter	45,000	216,000	1,371,950	11,100,000	12,732,950
TOTAL	690,000	4,102,040	2,996,350	12,012,300	19,800,690
2002					
Residential - New	891,760	1,308,460	1,466,300	560,200	4,226,720
Residential - Add/Alter	8,960	205,400	217,940	104,320	536,620
Commercial - New	0	1,000,000	3,912,740	78,000	4,990,740
Commercial - Add/Alter	28,000	14,349	180,350	72,000	294,699
TOTAL	928,720	2,528,209	5,777,330	814,520	10,048,779
2003					
Residential - New	979,800	3,811,480	2,106,275	1,222,900	8,120,455
Residential - Add/Alter	232,540	239,060	285,000	50,000	806,600
Commercial - New	0	3,535,720	628,800	1,600,000	5,764,520
Commercial - Add/Alter	122,000	343,240	0	170,000	635,240
TOTAL	1,334,340	7,929,500	3,020,075	3,042,900	15,326,815
2004 Year to Date					
Residential - New	2,597,500	0	0	0	2,597,500
Residential - Add/Alter	201,520	0	0	0	201,520
Commercial - New	915,000	0	0	0	915,000
Commercial - Add/Alter	0	0	0	0	0
TOTAL	3,714,020	0	0	0	3,714,020

Table 2.11

Homer Construction

Homer Annual Permit Volume by Quarter by Type - 1997-2004					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Annual Total
1997					
Residential - New	3	8	13	4	28
Residential - Add/Alter	0	8	3	4	15
Commercial - New	2	2	3	1	8
Commercial - Add/Alter	1	1	1	1	4
TOTAL	6	19	20	10	55
1998					
Residential - New	5	6	6	6	23
Residential - Add/Alter	0	4	5	2	11
Commercial - New	1	5	2	1	9
Commercial - Add/Alter	0	3	1	1	5
TOTAL	6	18	14	10	48
1999					
Residential - New	3	9	6	3	21
Residential - Add/Alter	0	4	11	2	17
Commercial - New	2	7	2	1	12
Commercial - Add/Alter	0	1	1	0	2
TOTAL	5	21	20	6	52
2000					
Residential - New	4	7	8	4	23
Residential - Add/Alter	1	2	5	0	8
Commercial - New	1	3	2	2	8
Commercial - Add/Alter	3	8	6	2	19
TOTAL	9	20	21	8	58
2001					
Residential - New	3	14	9	4	30
Residential - Add/Alter	1	12	4	2	19
Commercial - New	2	3	2	1	8
Commercial - Add/Alter	1	5	7	2	15
TOTAL	7	34	22	9	72
2002					
Residential - New	8	9	10	5	32
Residential - Add/Alter	1	5	8	6	20
Commercial - New	0	1	6	1	8
Commercial - Add/Alter	1	2	3	1	7
TOTAL	10	17	27	13	67
2003					
Residential - New	6	17	15	9	47
Residential - Add/Alter	8	6	3	2	19
Commercial - New	0	7	3	1	11
Commercial - Add/Alter	4	4	0	1	9
TOTAL	18	34	21	13	86
2004					
	Year to Date				
Residential - New	11	0	0	0	11
Residential - Add/Alter	2	0	0	0	2
Commercial - New	2	0	0	0	2
Commercial - Add/Alter	1	0	0	0	1
TOTAL	16	0	0	0	16

Table 2.12

Homer Cost of Food Survey

Cost of food data is collected by the University of Alaska, Fairbanks Cooperative Extension. Each quarter the Cooperative Extension surveys up to three grocers in communities throughout the state to determine the cost of food for one week. Specific guidelines are presented to the surveyors regarding item size and sale price for 104 items.

HOMER							
	March 1998	March 2000	March 2001	March 2002	March 2003	March 2004	Annual Change
Sales Tax (in percent)	5.5	5.5	5.5	5.5	5.5	5.5	NA
Percent of Food Unavailable	0.0	1.0	0.0	0.0	1.0	0.0	NA
Child 1 year	21.1	20.6	20.0	21.0	19.4	21.0	8.0%
Child 2 years	0.0	0.0	0.0	21.0	19.4	20.7	6.5%
Children 3-5 years	23.0	18.1	21.9	23.0	21.3	22.7	6.6%
Children 6-8 years	30.5	22.4	29.2	30.7	28.5	30.7	7.7%
Children 9-11 years	34.7	33.9	33.1	34.8	32.2	34.4	6.8%
Males 12-14 years	39.2	38.3	37.5	39.3	36.4	38.8	6.6%
Males 15-19 years	40.4	39.5	38.7	40.7	37.4	39.9	6.7%
Males 20-50 years	40.1	39.2	38.6	40.7	37.5	40.0	6.7%
Males 51 years & over	38.4	37.4	36.7	38.7	35.7	38.2	6.9%
Females 12-19 years	33.8	33.1	32.3	34.0	31.3	33.6	7.2%
Females 20-50 years	35.3	34.3	33.7	35.6	32.8	35.0	6.7%
Females 51 years and over	34.2	33.3	32.8	34.6	31.9	33.9	6.5%
Family of 2 (20-50 years)	83.0	80.8	79.6	83.8	77.4	82.5	6.6%
Family of 2 (51 & older)	79.8	77.7	76.5	80.7	74.4	79.4	6.7%
Family of 4 children 1-5 years	119.6	116.6	114.3	120.2	111.1	118.4	6.7%
Family of 4 children 6-11 years	140.6	137.4	134.7	141.7	131.0	140.1	6.9%
Electricity, 1000 kWh	124.7	103.5	112.4	118.9	124.7	101.3	-18.7%
Heating oil, 55 gal	60.9	0.0	75.9	56.7	82.0	88.6	8.1%
Gas-55 gal unleaded auto	71.5	0.0	99.0	85.2	105.0	103.4	-1.6%
Lumber, 2X4X8'	2.8	0.0	2.6	3.1	2.7	3.3	22.6%
Propane, 100 LB refill	32.9	0.0	38.7	38.7	42.2	45.8	8.4%

Table 2.13

Homer Cost of Food Survey

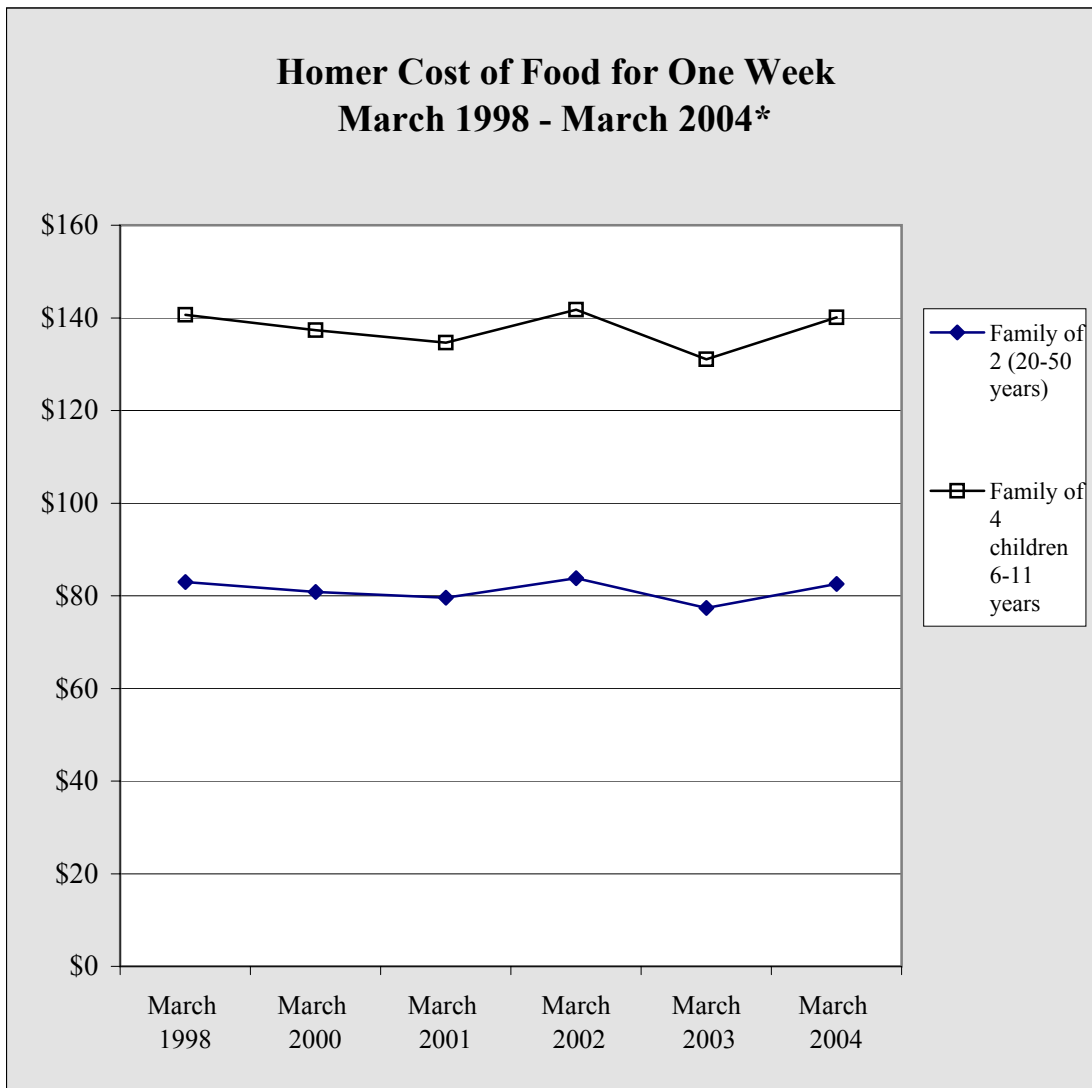


Chart 2.17

* Data for 1999 not available

Kenai Sales

Kenai 1st Quarter Gross Sales by Industry - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
AFF	1,038,779	629,110	1,289,933	633,357	1,170,314	1,002,650	1,061,786	5.9%
Min	22,409	37,476	1,537,438	852,594	2,214,717	942,570	2,011,733	113.4%
Const	2,720,090	3,055,890	3,678,541	1,914,204	3,744,640	4,108,571	1,964,768	-52.2%
Manu	1,526,259	1,475,182	2,268,724	2,808,918	2,256,153	2,997,006	1,585,364	-47.1%
TCPU	5,699,415	6,364,713	6,345,750	6,131,576	6,463,060	7,749,766	6,572,670	-15.2%
Whole	1,782,125	1,912,703	2,723,434	4,987,946	3,364,888	3,221,739	5,447,260	69.1%
Retail	33,813,539	27,061,077	27,945,524	34,150,036	28,474,145	30,074,057	29,646,754	-1.4%
FIRE	2,337,453	2,650,247	2,518,820	2,962,348	3,439,155	3,050,602	2,834,399	-7.1%
Service	8,458,094	6,123,394	7,301,212	7,970,815	9,431,370	8,956,347	9,653,718	7.8%
Total	57,398,212	49,309,897	55,609,576	62,411,794	60,558,442	62,103,308	60,778,452	-2.1%
Annual Change		-14.1%	12.8%	12.2%	-3.0%	2.6%	-2.1%	

Table 3.1

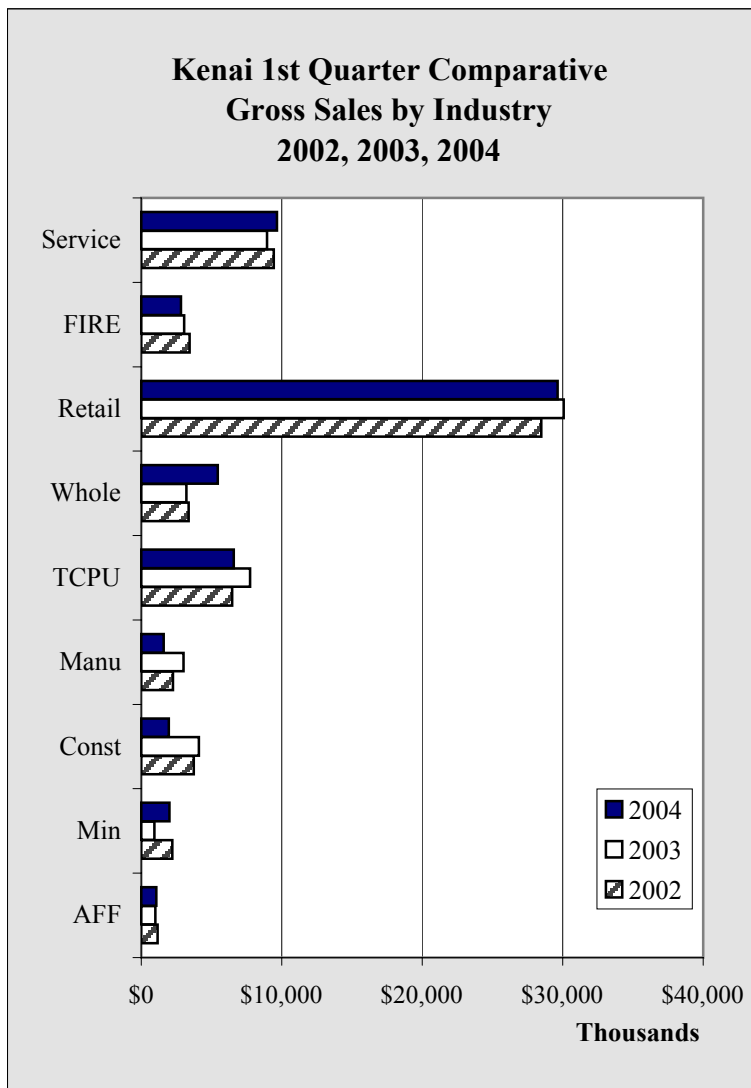


Chart 3.1

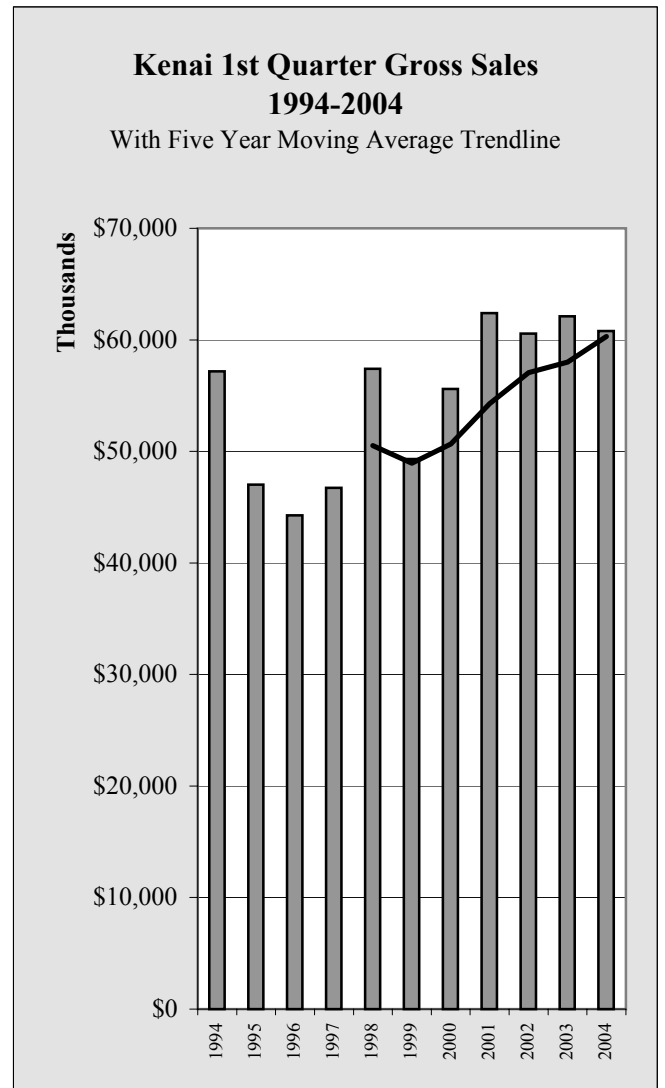


Chart 3.2

Kenai Sales

Kenai 1st Quarter Taxable Sales by Industry - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
AFF	81,467	99,230	79,672	88,262	90,609	87,894	97,275	10.7%
Min	6,089	7,264	30,513	58,812	51,370	34,119	63,827	87.1%
Const	222,313	257,031	234,824	237,187	248,073	241,193	256,704	6.4%
Manu	375,935	356,148	436,177	437,740	349,360	441,292	498,604	13.0%
TCPU	3,385,349	3,587,280	3,683,388	3,435,040	3,812,101	4,957,588	4,026,397	-18.8%
Whole	190,408	168,481	182,229	179,452	107,790	102,588	175,813	71.4%
Retail	15,814,861	16,109,907	16,163,284	18,137,349	18,685,738	20,062,767	19,209,624	-4.3%
FIRE	1,189,590	1,204,578	1,230,731	1,527,679	1,645,401	1,480,683	1,232,833	-16.7%
Service	3,420,730	3,393,873	3,480,495	3,781,753	3,942,374	3,710,251	3,825,433	3.1%
Total	24,686,791	25,183,897	25,521,513	27,883,274	28,932,816	31,118,375	29,386,510	-5.6%
Annual Change		2.0%	1.3%	9.3%	3.8%	7.6%	-5.6%	

Table 3.2

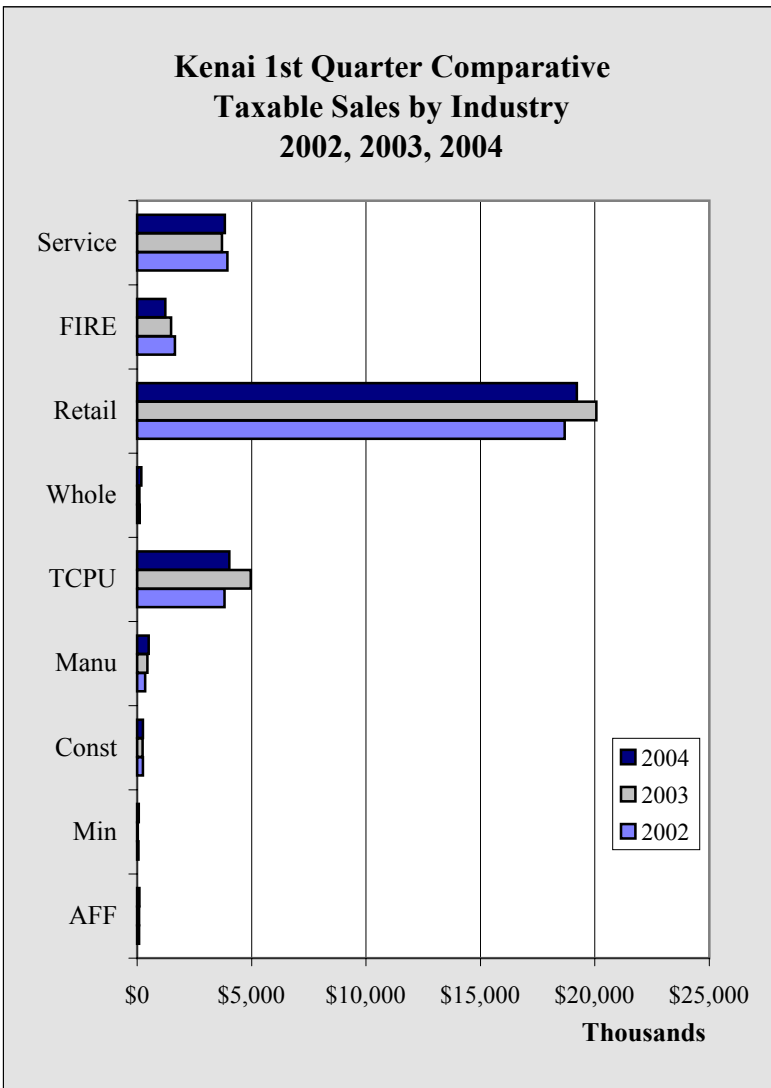


Chart 3.3

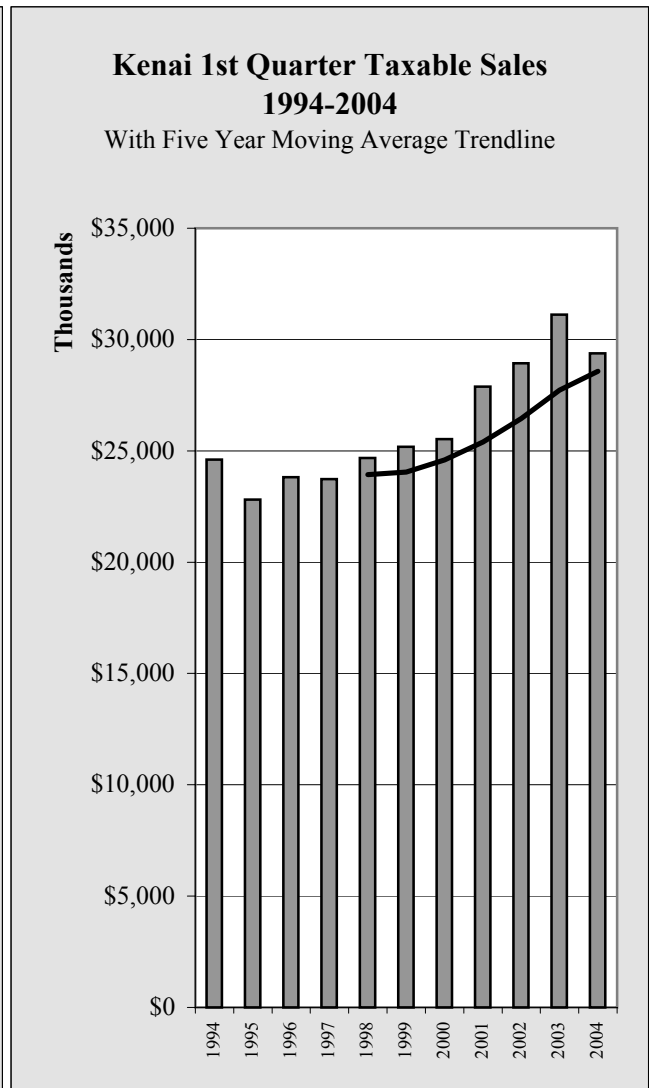


Chart 3.4

Kenai Sales

Kenai Annual Gross Sales by Industry - 1997-2003 - in \$								
	1997	1998	1999	2000	2001	2002	2003	Annual Change
AFF	39,508,868	21,856,770	27,031,481	17,757,626	11,304,090	9,488,174	12,584,181	32.6%
Min	87,898	208,531	1,424,691	5,507,130	2,507,234	3,916,074	4,915,930	25.5%
Const	18,090,949	21,481,466	20,692,714	17,177,398	24,150,985	17,879,471	30,231,669	69.1%
Manu	20,729,358	7,526,545	7,854,159	10,445,806	12,646,047	12,496,147	14,994,862	20.0%
TCPU	21,416,815	23,017,785	26,815,943	24,139,348	24,456,189	28,014,999	24,961,543	-10.9%
Whole	11,356,889	10,194,981	10,520,958	17,902,155	19,991,594	17,521,629	19,037,117	8.6%
Retail	122,652,552	149,397,570	133,272,201	145,306,370	164,047,542	134,485,180	119,055,210	-11.5%
FIRE	10,215,283	10,300,066	10,463,600	11,935,000	13,853,920	13,529,801	12,779,439	-5.5%
Service	34,033,796	36,094,281	32,669,956	33,511,343	37,469,061	41,671,134	44,202,806	6.1%
Total	278,096,377	280,079,940	270,746,118	283,682,464	310,427,875	279,002,609	282,762,757	1.3%
Annual Change		0.7%	-3.3%	4.8%	9.4%	-10.1%	1.3%	

Table 3.3

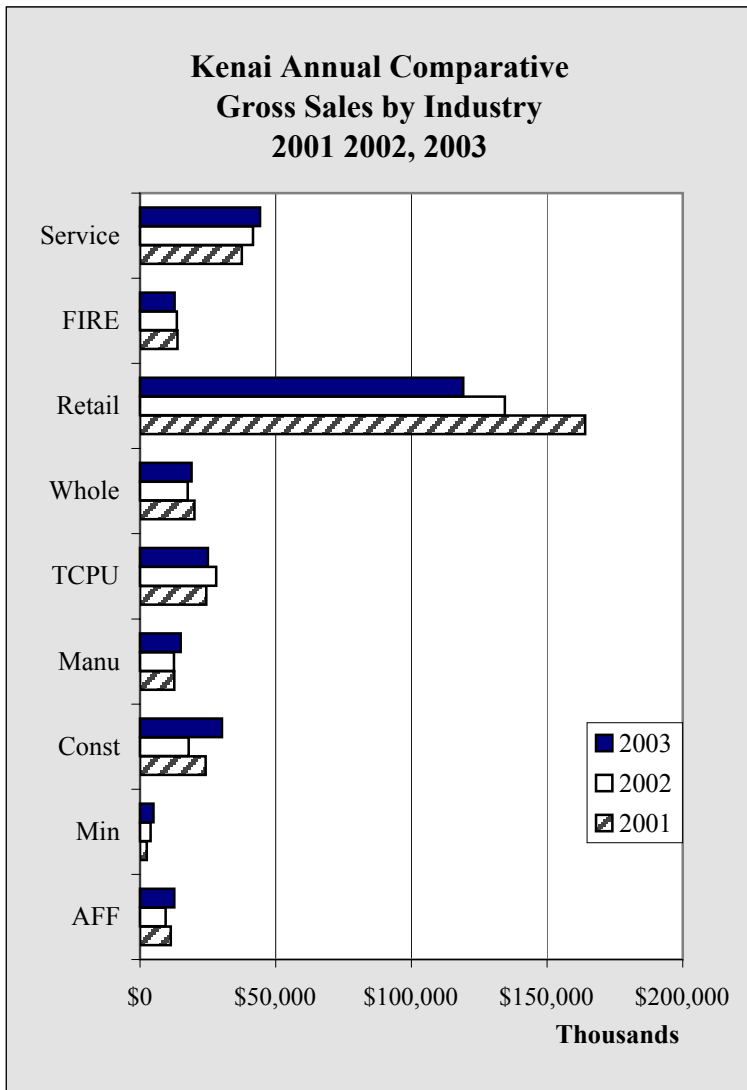


Chart 3.5

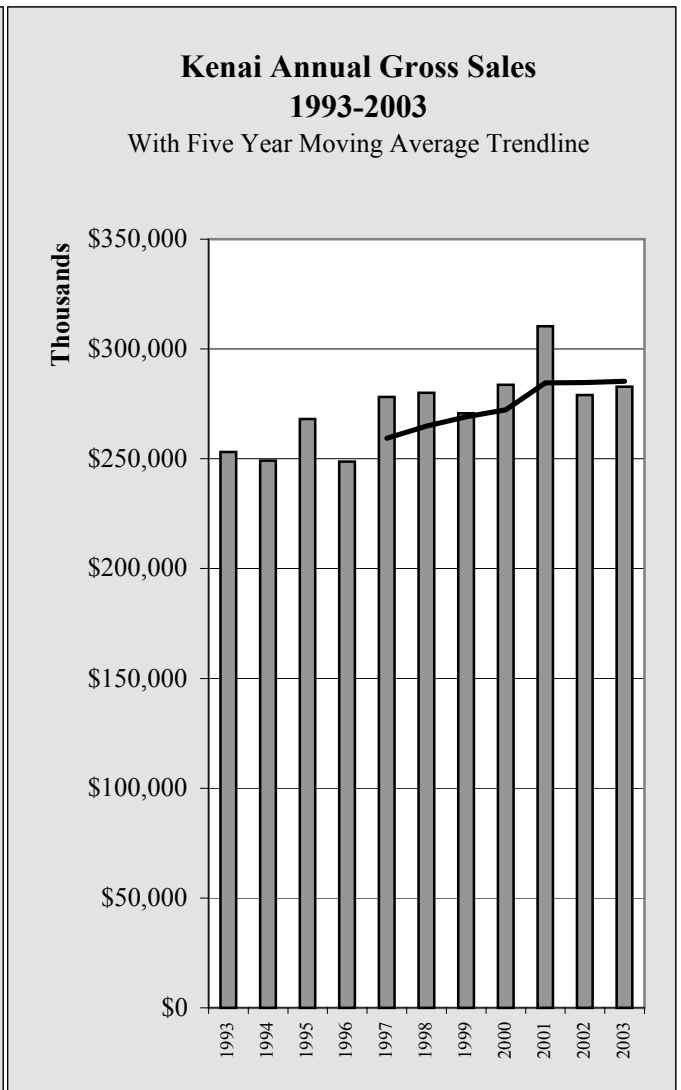


Chart 3.6

Kenai Sales

Kenai Annual Taxable Sales by Industry - 1997-2003 - in \$								
	1997	1998	1999	2000	2001	2002	2003	Annual Change
AFF	516,660	448,689	513,026	518,603	505,615	505,614	559,313	10.6%
Min	10,263	49,522	96,651	166,846	223,196	213,971	192,718	-9.9%
Const	1,135,092	1,200,303	1,180,607	1,085,964	1,170,924	1,107,601	1,171,053	5.7%
Manu	2,273,850	2,140,912	2,085,657	2,450,721	2,238,645	2,218,515	2,451,929	10.5%
TCPU	12,833,057	12,899,378	15,330,911	13,659,199	13,454,557	16,314,687	16,128,040	-1.1%
Whole	956,665	877,088	829,682	898,759	753,765	517,025	589,496	14.0%
Retail	78,793,974	80,814,442	81,828,974	85,347,467	93,227,651	90,195,938	76,152,817	-15.6%
FIRE	4,895,151	4,918,254	4,824,067	5,718,387	6,757,340	6,600,246	5,596,319	-15.2%
Service	17,158,080	16,680,181	17,677,101	17,919,892	18,713,143	19,077,340	18,560,097	-2.7%
Total	118,576,754	120,030,707	124,367,091	127,766,126	137,046,049	136,750,937	121,401,782	-11.2%
Annual Change		1.2%	3.6%	2.7%	7.3%	-0.2%	-11.2%	

Table 3.4

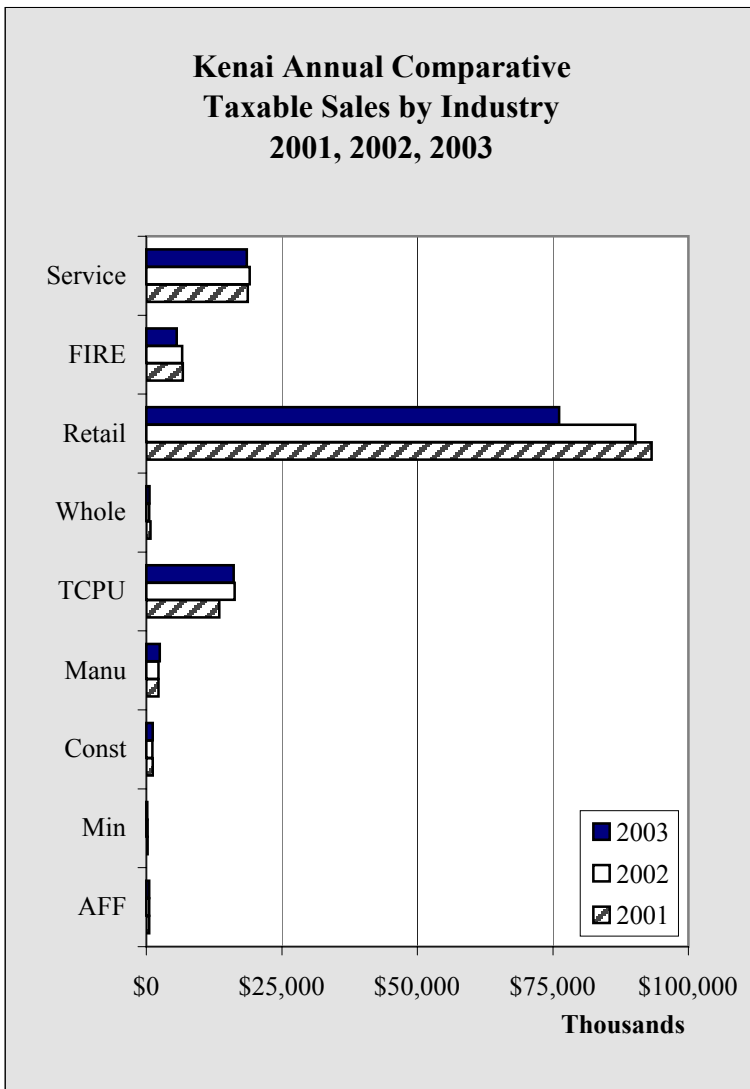


Chart 3.7

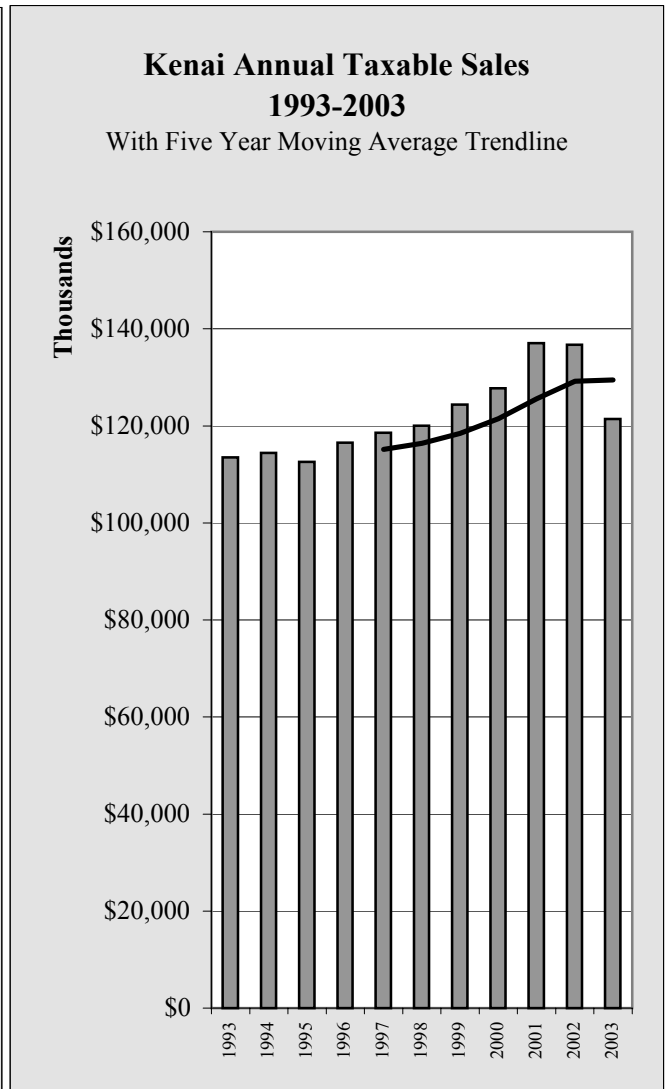


Chart 3.8

Kenai Sales

Kenai Gross Sales by Industry by Quarter - 2001-2004 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2001					
AFF	633,357	787,584	9,057,642	825,507	11,304,090
Min	852,594	321,650	812,418	520,572	2,507,234
Const	1,914,204	5,290,031	10,088,639	6,858,111	24,150,985
Manu	2,808,918	3,567,493	3,375,577	2,894,059	12,646,047
TCPU	6,131,576	5,910,673	5,989,854	6,424,086	24,456,189
Whole	4,987,946	5,269,381	5,500,470	4,233,797	19,991,594
Retail	34,150,036	42,833,698	45,444,009	41,619,799	164,047,542
FIRE	2,962,348	3,513,695	3,566,974	3,810,903	13,853,920
Service	7,970,815	9,199,742	11,068,795	9,229,709	37,469,061
Govt	0	0	1,213	0	1,213
Total	62,411,794	76,693,947	94,905,591	76,416,543	310,427,875
2002					
AFF	1,170,314	810,865	7,279,641	227,354	9,488,174
Min	2,214,717	516,408	805,341	379,608	3,916,074
Const	3,744,640	4,219,747	4,727,476	5,187,608	17,879,471
Manu	2,256,153	3,007,187	3,464,827	3,767,980	12,496,147
TCPU	6,463,060	6,211,821	8,182,313	7,157,805	28,014,999
Whole	3,364,888	4,677,095	5,410,024	4,069,622	17,521,629
Retail	28,474,145	34,722,471	36,652,024	34,636,540	134,485,180
FIRE	3,439,155	3,667,615	3,373,799	3,049,232	13,529,801
Service	9,431,370	9,997,010	12,405,902	9,836,852	41,671,134
Govt	0	0	0	0	0
Total	60,558,442	67,830,219	82,301,347	68,312,601	279,002,609
2003					
AFF	1,002,650	838,734	10,272,676	470,121	12,584,181
Min	942,570	872,788	1,517,115	1,583,457	4,915,930
Const	4,108,571	6,445,840	7,780,502	11,896,756	30,231,669
Manu	2,997,006	4,210,293	5,529,544	2,258,019	14,994,862
TCPU	7,749,766	6,206,828	4,989,586	6,015,363	24,961,543
Whole	3,221,739	4,841,740	5,639,800	5,333,838	19,037,117
Retail	30,074,057	28,907,855	30,057,309	30,015,989	119,055,210
FIRE	3,050,602	3,256,374	3,125,746	3,346,717	12,779,439
Service	8,956,347	11,786,203	12,181,408	11,278,848	44,202,806
Govt	0	0	0	0	0
Total	62,103,308	67,366,655	81,093,686	72,199,108	282,762,757
2004					
				Year to Date	
AFF	1,061,786	0	0	0	1,061,786
Min	2,011,733	0	0	0	2,011,733
Const	1,964,768	0	0	0	1,964,768
Manu	1,585,364	0	0	0	1,585,364
TCPU	6,572,670	0	0	0	6,572,670
Whole	5,447,260	0	0	0	5,447,260
Retail	29,646,754	0	0	0	29,646,754
FIRE	2,834,399	0	0	0	2,834,399
Service	9,653,718	0	0	0	9,653,718
Govt	0	0	0	0	0
Total	60,778,452	0	0	0	60,778,452

Table 3.5

Kenai Sales

Kenai Taxable Sales by Industry by Quarter - 2001-2004 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2001					
AFF	88,262	113,069	204,015	100,269	505,615
Min	58,812	72,568	49,930	41,886	223,196
Const	237,187	267,682	311,229	354,826	1,170,924
Manu	437,740	685,042	701,303	414,560	2,238,645
TCPU	3,435,040	3,227,180	3,293,692	3,498,645	13,454,557
Whole	179,452	232,819	187,990	153,504	753,765
Retail	18,137,349	23,718,206	25,846,738	25,525,358	93,227,651
FIRE	1,527,679	1,670,033	1,791,530	1,768,098	6,757,340
Service	3,781,753	5,022,081	5,769,265	4,140,044	18,713,143
Govt	0	0	1,213	0	1,213
Total	27,883,274	35,008,680	38,156,905	35,997,190	137,046,049
2002					
AFF	90,609	128,556	200,238	86,211	505,614
Min	51,370	57,479	52,898	52,224	213,971
Const	248,073	273,401	291,112	295,015	1,107,601
Manu	349,360	622,875	754,966	491,314	2,218,515
TCPU	3,812,101	3,841,515	4,325,761	4,335,310	16,314,687
Whole	107,790	146,986	138,933	123,316	517,025
Retail	18,685,738	22,876,325	24,650,115	23,983,760	90,195,938
FIRE	1,645,401	1,684,226	1,706,454	1,564,165	6,600,246
Service	3,942,374	5,013,453	6,062,797	4,058,716	19,077,340
Govt	0	0	0	0	0
Total	28,932,816	34,644,816	38,183,274	34,990,031	136,750,937
2003					
AFF	87,894	134,783	237,344	99,292	559,313
Min	34,119	46,723	51,411	60,465	192,718
Const	241,193	295,969	316,006	317,885	1,171,053
Manu	441,292	687,335	816,883	506,419	2,451,929
TCPU	4,957,588	4,099,759	3,374,244	3,696,449	16,128,040
Whole	102,588	139,469	166,893	180,546	589,496
Retail	20,062,767	18,246,087	19,174,865	18,669,098	76,152,817
FIRE	1,480,683	1,494,804	1,370,951	1,249,881	5,596,319
Service	3,710,251	4,677,722	5,855,168	4,316,956	18,560,097
Govt	0	0	0	0	0
Total	31,118,375	29,822,651	31,363,765	29,096,991	121,401,782
2004					
				Year to Date	
AFF	97,275	0	0	0	97,275
Min	63,827	0	0	0	63,827
Const	256,704	0	0	0	256,704
Manu	498,604	0	0	0	498,604
TCPU	4,026,397	0	0	0	4,026,397
Whole	175,813	0	0	0	175,813
Retail	19,209,624	0	0	0	19,209,624
FIRE	1,232,833	0	0	0	1,232,833
Service	3,825,433	0	0	0	3,825,433
Govt	0	0	0	0	0
Total	29,386,510	0	0	0	29,386,510

Table 3.6

Kenai Construction

Kenai 1st Quarter Permit Values by Type - 1998-2004 - in \$

	1998	1999	2000	2001	2002	2003	2004	Annual Change
Residential - New	208,500	0	228,000	623,000	279,000	0	300,000	NA
Residential - Add/Alter	68,500	122,000	7,000	161,500	28,000	15,000	12,000	-20.0%
Commercial - New	7,000	14,500	65,000	15,000	3,579,200	0	0	NA
Commercial - Add/Alter	186,500	103,000	162,900	20,000	2,000	1,542,600	0	-100.0%
TOTAL	470,500	239,500	462,900	819,500	3,888,200	1,557,600	312,000	-80.0%
Annual Change		-49.1%	93.3%	77.0%	374.5%	-59.9%	-80.0%	

Table 3.7

Kenai 1st Quarter Permit Values by Type - 1986-2004

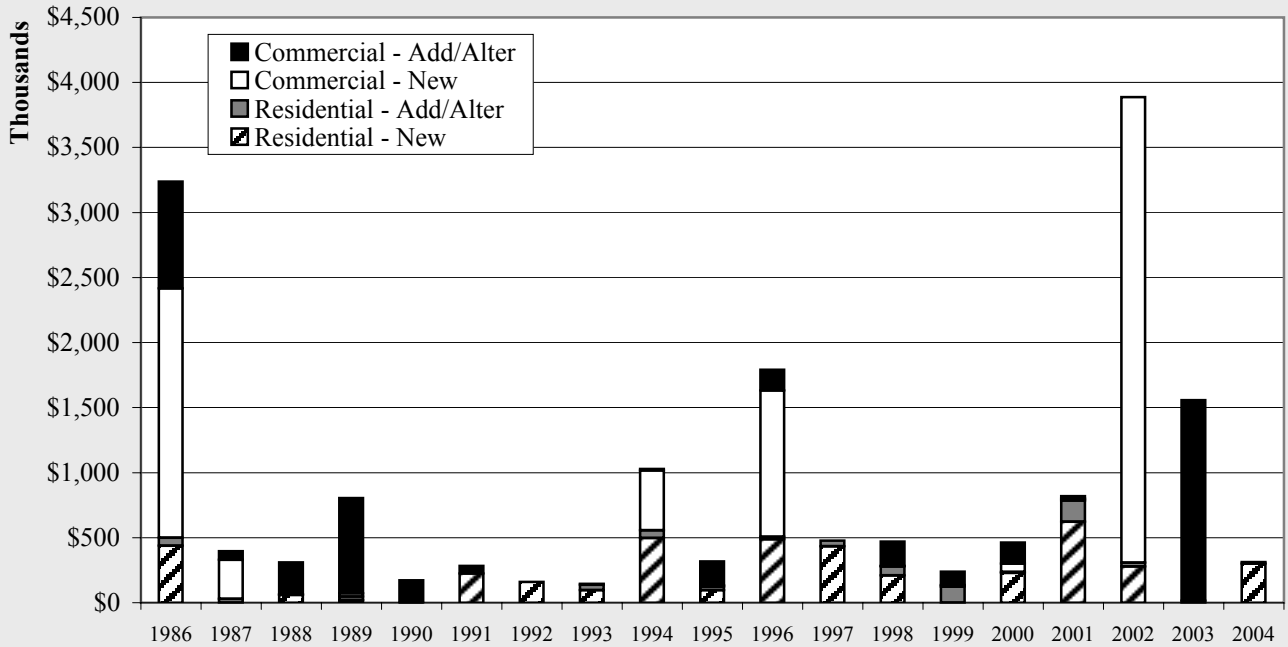


Chart 3.9

**Kenai 1st Quarter Permit Value
Percent by Type - 2004**

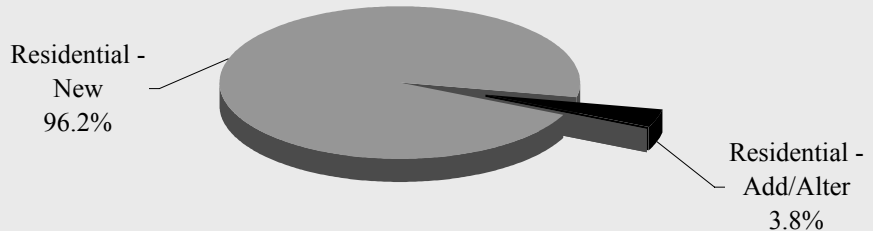


Chart 3.10

Kenai Construction

Kenai 1st Quarter Permit Volume by Type - 1998-2004

	1998	1999	2000	2001	2002	2003	2004	Annual Change
Residential - New	5	3	2	5	1	1	1	0.0%
Residential - Add/Alter	1	1	1	1	1	0	0	NA
Commercial - New	2	3	4	1	1	7	0	-100.0%
Commercial - Add/Alter	10	7	8	11	5	8	4	-50.0%
TOTAL	18	14	15	18	8	16	5	-68.8%
Annual Change		-22.2%	7.1%	20.0%	-55.6%	100.0%	-68.8%	

Table 3.8

Kenai 1st Quarter Permit Volume by Type - 1986-2004

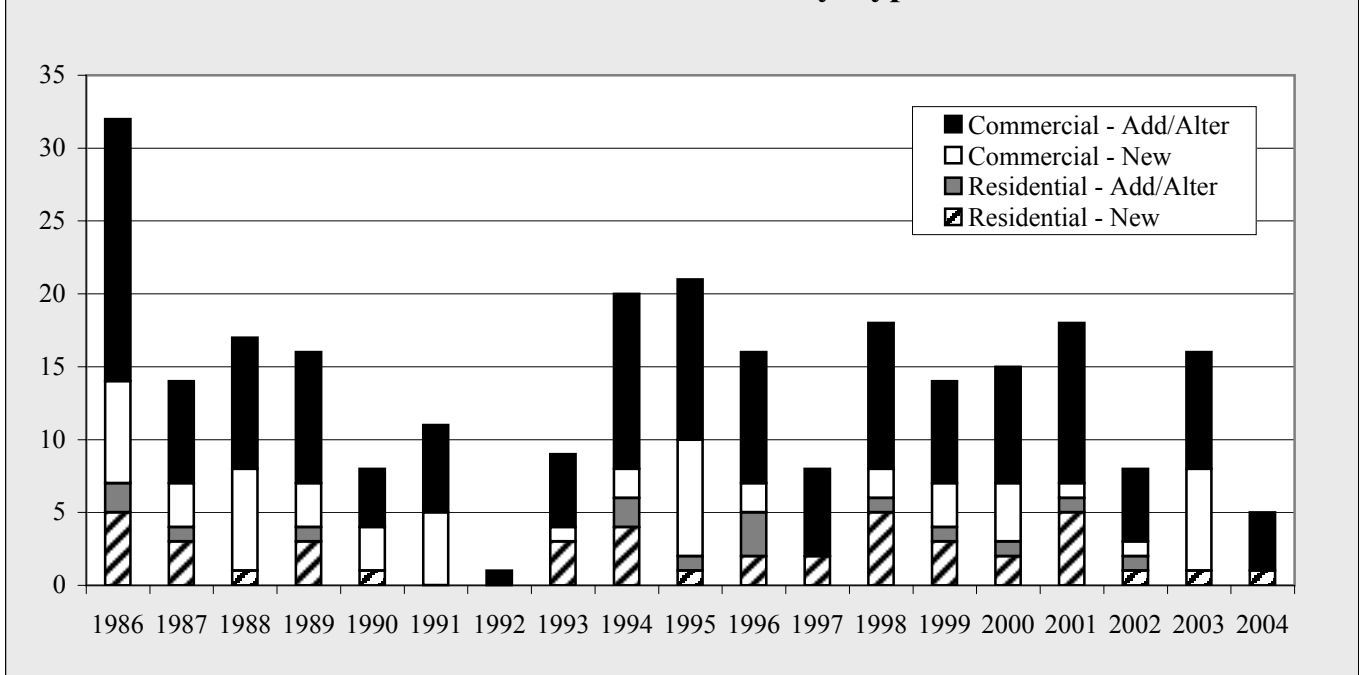


Chart 3.11

**Kenai 1st Quarter Permit Volume
Percent by Type - 2004**

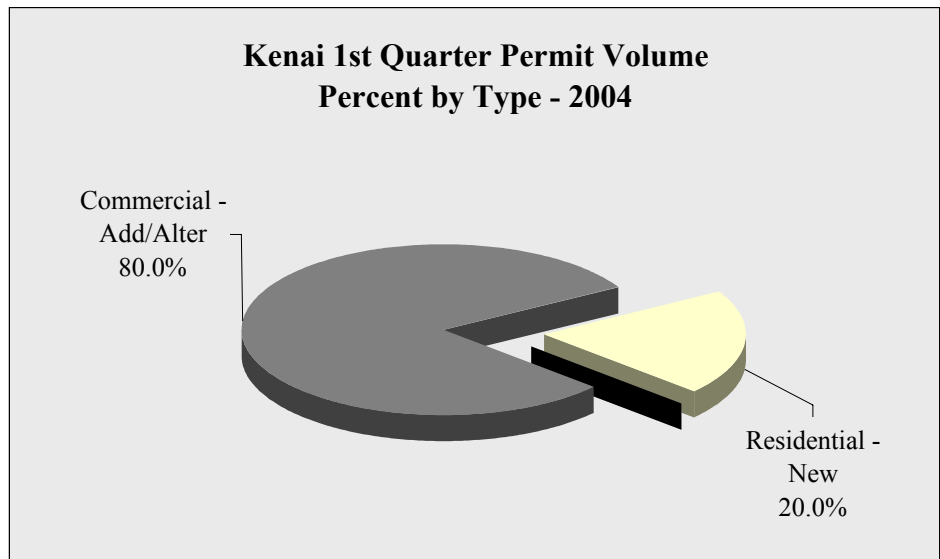


Chart 3.12

Kenai Construction

Kenai Annual Permit Values by Type - 1997-2003 - in \$

	1997	1998	1999	2000	2001	2002	2003	Annual Change
Residential - New	4,428,500	6,033,500	3,324,000	3,497,000	4,985,000	5,917,000	3,282,000	-44.5%
Residential - Add/Alter	625,000	730,700	798,000	888,400	675,100	723,500	882,050	21.9%
Commercial - New	8,399,000	151,000	4,797,750	4,250,000	5,379,700	6,261,200	304,000	-95.1%
Commercial - Add/Alter	601,050	727,000	522,000	762,700	2,539,100	3,897,700	5,973,750	53.3%
TOTAL	14,053,550	7,642,200	9,441,750	9,398,100	13,578,900	16,799,400	10,441,800	-37.8%
Annual Change		-45.6%	23.5%	-0.5%	44.5%	23.7%	-37.8%	

Table 3.9

Kenai Annual Permit Values by Type - 1986-2003

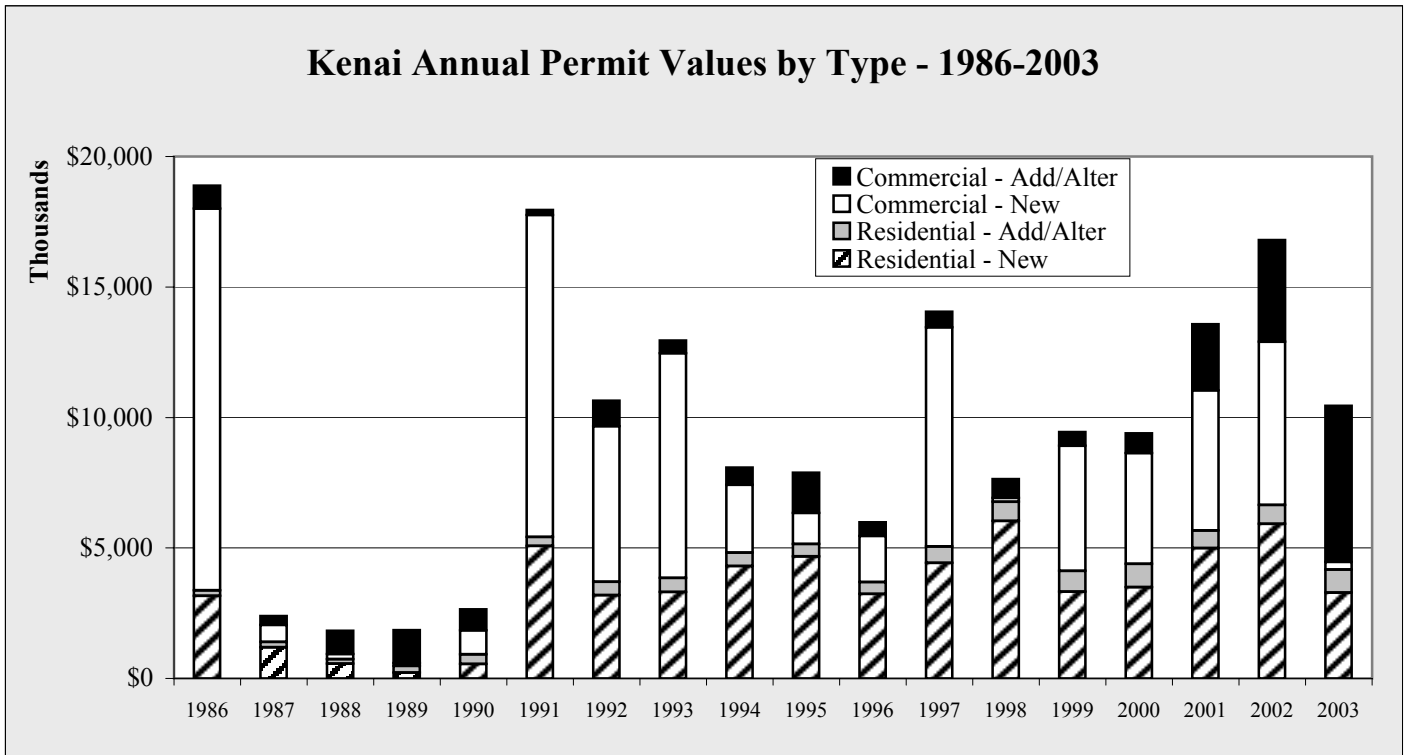


Chart 3.13

**Kenai Annual Permit Values
Percent by Type - 2003**

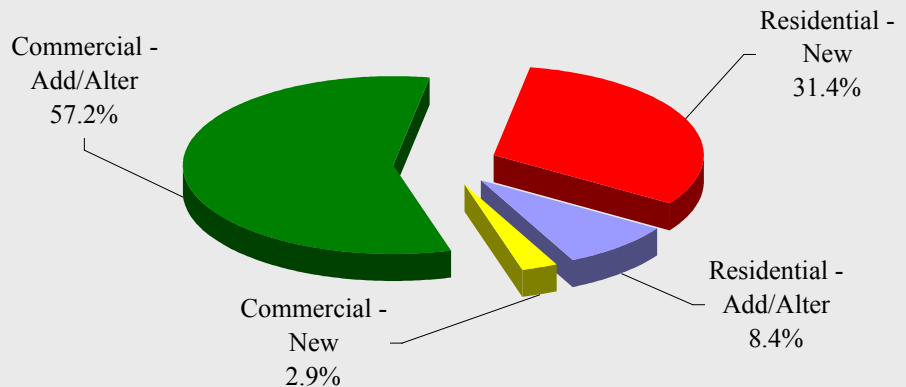


Chart 3.14

Kenai Construction

Kenai Annual Permit Volume by Type - 1997-2003

	1997	1998	1999	2000	2001	2002	2003	Annual Change
Residential - New	36	45	26	26	30	42	22	-47.6%
Residential - Add/Alter	32	33	41	45	31	45	44	-2.2%
Commercial - New	7	4	13	11	8	9	4	-55.6%
Commercial - Add/Alter	14	15	22	11	18	25	44	76.0%
TOTAL	89	97	102	93	87	121	114	-5.8%
Annual Change		9.0%	5.2%	-8.8%	-6.5%	39.1%	-5.8%	

Table 3.10

Kenai Annual Permit Volume by Type - 1986-2003

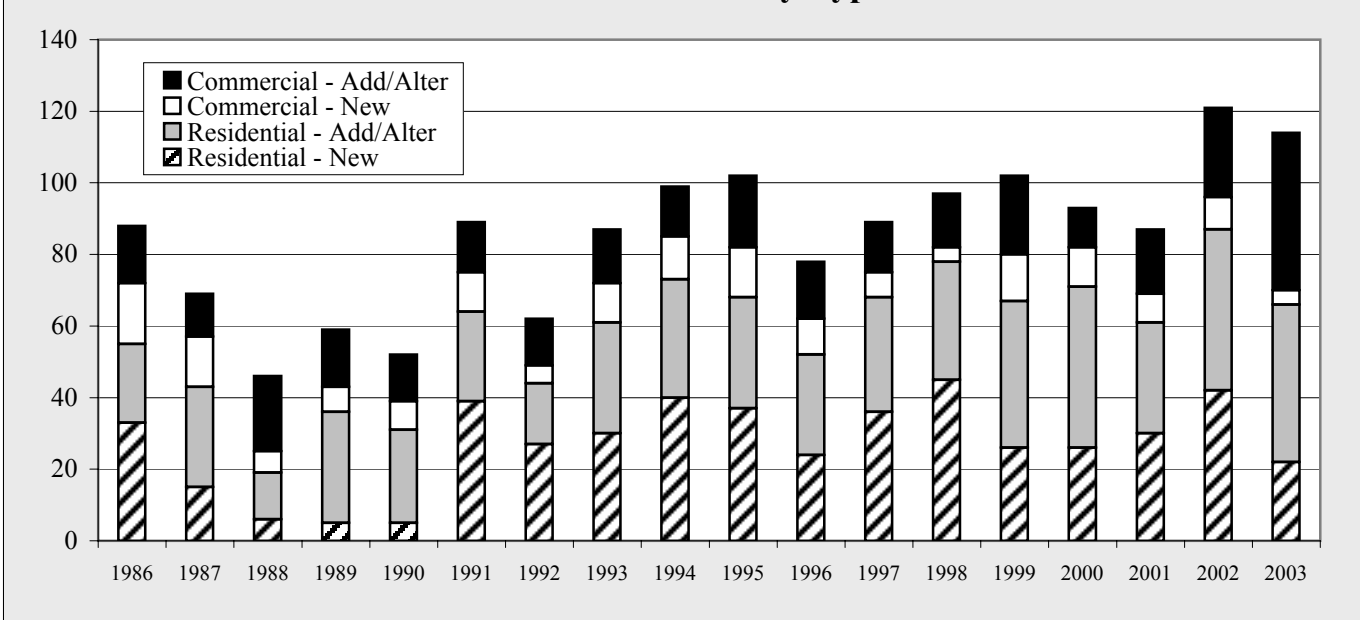


Chart 3.15

**Kenai Annual Permit Volume
Percent by Type - 2003**

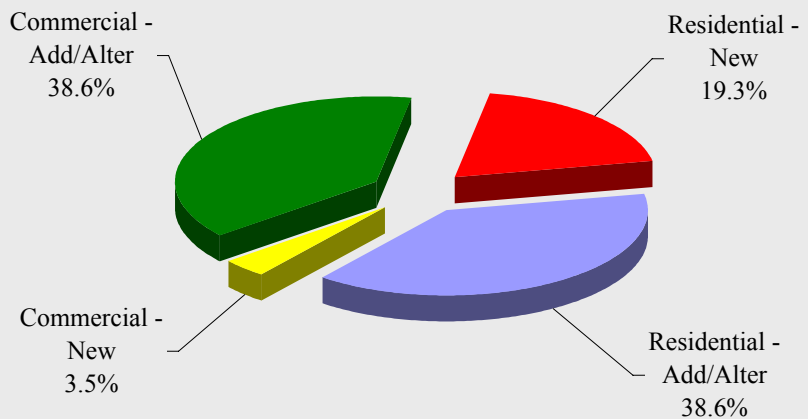


Chart 3.16

Kenai Construction

Kenai Permit Values by Quarter by Type - 1997-2004 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
1997					
Residential - New	431,900	2,368,600	923,000	705,000	4,428,500
Residential - Add/Alter	45,000	329,800	181,000	69,200	625,000
Commercial - New	0	1,462,000	605,000	6,332,000	8,399,000
Commercial - Add/Alter	0	115,000	453,500	32,550	601,050
TOTAL	476,900	4,275,400	2,162,500	7,138,750	14,053,550
1998					
Residential - New	208,500	3,884,500	1,524,500	416,000	6,033,500
Residential - Add/Alter	68,500	495,500	122,900	43,800	730,700
Commercial - New	7,000	0	95,000	49,000	151,000
Commercial - Add/Alter	186,500	21,500	432,500	86,500	727,000
TOTAL	470,500	4,401,500	2,174,900	595,300	7,642,200
1999					
Residential - New	0	1,573,000	1,049,000	702,000	3,324,000
Residential - Add/Alter	122,000	187,600	267,000	221,400	798,000
Commercial - New	14,500	61,000	4,597,250	125,000	4,797,750
Commercial - Add/Alter	103,000	201,000	209,400	8,600	522,000
TOTAL	239,500	2,022,600	6,122,650	1,057,000	9,441,750
2000					
Residential - New	228,000	1,606,000	1,287,000	376,000	3,497,000
Residential - Add/Alter	7,000	439,000	387,000	55,400	888,400
Commercial - New	65,000	1,045,000	2,896,000	244,000	4,250,000
Commercial - Add/Alter	162,900	73,000	524,000	2,800	762,700
TOTAL	462,900	3,163,000	5,094,000	678,200	9,398,100
2001					
Residential - New	623,000	2,886,000	1,152,000	324,000	4,985,000
Residential Add/Alter	161,500	228,300	217,500	67,800	675,100
Commercial - New	15,000	3,744,000	1,406,700	214,000	5,379,700
Commercial - Add/Alter	20,000	739,600	1,730,000	49,500	2,539,100
TOTAL	819,500	7,597,900	4,506,200	655,300	13,578,900
2002					
Residential - New	279,000	2,362,000	2,899,000	377,000	5,917,000
Residential Add/Alter	28,000	323,100	302,400	70,000	723,500
Commercial - New	3,579,200	1,480,000	212,000	990,000	6,261,200
Commercial - Add/Alter	2,000	404,300	3,400,600	90,800	3,897,700
TOTAL	3,888,200	4,569,400	6,814,000	1,527,800	16,799,400
2003					
Residential - New	0	1,943,000	560,000	779,000	3,282,000
Residential Add/Alter	15,000	515,200	168,850	183,000	882,050
Commercial - New	0	0	51,000	253,000	304,000
Commercial - Add/Alter	1,542,600	270,150	2,920,500	1,240,500	5,973,750
TOTAL	1,557,600	2,728,350	3,700,350	2,455,500	10,441,800
2004					
	Year to Date				
Residential - New	300,000				300,000
Residential Add/Alter	12,000				12,000
Commercial - New	0				0
Commercial - Add/Alter	0				0
TOTAL	312,000				312,000

Table 3.11

Kenai Construction

Kenai Permit Volume by Quarter by Type - 1997-2004					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
1997					
Residential - New	4	21	7	4	36
Residential - Add/Alter	2	15	10	5	32
Commercial - New	0	5	1	1	7
Commercial - Add/Alter	0	1	10	3	14
TOTAL	6	42	28	13	89
1998					
Residential - New	2	27	13	3	45
Residential - Add/Alter	5	10	13	5	33
Commercial - New	1	0	1	2	4
Commercial - Add/Alter	2	2	3	8	15
TOTAL	10	39	30	18	97
1999					
Residential - New	0	12	7	7	26
Residential - Add/Alter	3	13	12	13	41
Commercial - New	1	1	10	1	13
Commercial - Add/Alter	3	7	11	1	22
TOTAL	7	33	40	22	102
2000					
Residential - New	1	11	11	3	26
Residential - Add/Alter	2	18	18	7	45
Commercial - New	1	4	4	2	11
Commercial - Add/Alter	4	3	3	1	11
TOTAL	8	36	36	13	93
2001					
Residential - New	4	16	8	2	30
Residential Add/Alter	5	13	8	5	31
Commercial - New	1	3	3	1	8
Commercial - Add/Alter	1	10	4	3	18
TOTAL	11	42	23	11	87
2002					
Residential - New	2	18	19	3	42
Residential Add/Alter	1	14	26	4	45
Commercial - New	1	3	2	3	9
Commercial - Add/Alter	1	2	12	10	25
TOTAL	5	37	59	20	121
2003					
Residential - New	0	13	3	6	22
Residential Add/Alter	1	16	22	5	44
Commercial - New	0	0	2	2	4
Commercial - Add/Alter	7	11	18	8	44
TOTAL	8	40	45	21	114
2004					
	Year to Date				
Residential - New	3				3
Residential Add/Alter	1				1
Commercial - New	0				0
Commercial - Add/Alter	0				0
TOTAL	4				4

Table 3.12

Kenai Cost of Food Survey

Cost of food data is collected by the University of Alaska, Fairbanks Cooperative Extension. Each quarter the Cooperative Extension surveys up to three grocers in communities throughout the state to determine the cost of food for one week. Specific guidelines are presented to the surveyors regarding item size and sale price for 104 items. It has been determined that separation of Kenai and Soldotna data would be meaningless so data presented relates to both communities.

KENAI/SOLDOTNA									
	March 1997	March 1998	March 1999	March 2000	March 2001	March 2002	March 2003	March 2004	Annual Change
Sales Tax (in percent)	5.0	5.0	5.0	5.0	5.0	5.0	5.0	5.0	
Percent of Food Unavailable	0.0	0.0	0.0	1.0	1.0	0.0	1.0	0.0	
Child, 1 year	16.4	15.9	16.6	16.7	16.8	17.1	18.1	19.2	5.9%
Child, 2 years	0.0	0.0	0.0	0.0	0.0	17.1	18.1	18.9	4.4%
Children 3-5 years of age	22.2	17.4	18.2	14.7	18.4	18.7	19.9	20.8	4.5%
Children 6-8 years of age	23.8	23.0	24.2	18.1	24.5	25.0	26.6	28.0	5.5%
Children 9-11 years of age	27.0	26.2	27.5	27.5	27.8	28.3	30.1	31.5	4.6%
Males 12-14 years of age	30.6	29.5	31.0	31.1	31.5	32.0	33.9	35.4	4.4%
Males 15-19 years of age	31.5	30.4	31.9	32.0	32.5	33.0	34.9	36.5	4.6%
Males 20-50 years of age	31.3	30.2	31.6	31.8	32.4	33.0	35.0	36.6	4.5%
Males 51 and older	29.9	28.9	30.1	30.3	30.8	31.5	33.3	34.9	4.8%
Females 12-19 years of age	26.4	25.5	26.7	26.8	27.2	27.6	29.2	30.7	5.1%
Females 20-50 years of age	27.5	26.6	27.6	27.8	28.4	28.9	30.6	32.0	4.5%
Females 51 and older	26.7	25.7	26.8	27.0	27.6	28.1	29.7	31.0	4.4%
Family of 2, 20-50 years of age	62.7	62.5	65.1	65.5	66.8	68.1	72.2	75.4	4.5%
Family of 2, 51 years and older	62.2	60.1	62.6	63.0	64.2	65.5	69.4	72.5	4.5%
Family of 4, children 1-5 years	93.1	90.0	94.0	94.5	96.0	97.7	103.6	108.2	4.5%
Family of 4, children 6-11 years	109.6	105.9	110.9	111.4	113.1	115.2	122.2	128.1	4.8%
Electricity, 1000 kWh	111.0	119.9	120.7	119.4	111.9	122.1	124.4	100.8	-18.9%
Gasoline, auto, 55 gal	77.0	74.8	67.3	82.0	94.1	79.5	100.1	100.7	0.5%
Lumber, 2X4X8'	3.9	3.3	3.5	3.6	3.0	3.1	3.3	3.0	-7.3%
Propane, 100 lb. refill	39.5	39.5	34.9	42.5	49.6	43.4	54.0	49.1	-9.1%
Sewer & Water, monthly	41.6	41.3	0.0	0.0	0.0	0.0	0.0	0.0	

Table 3.13

Kenai Cost of Food Survey

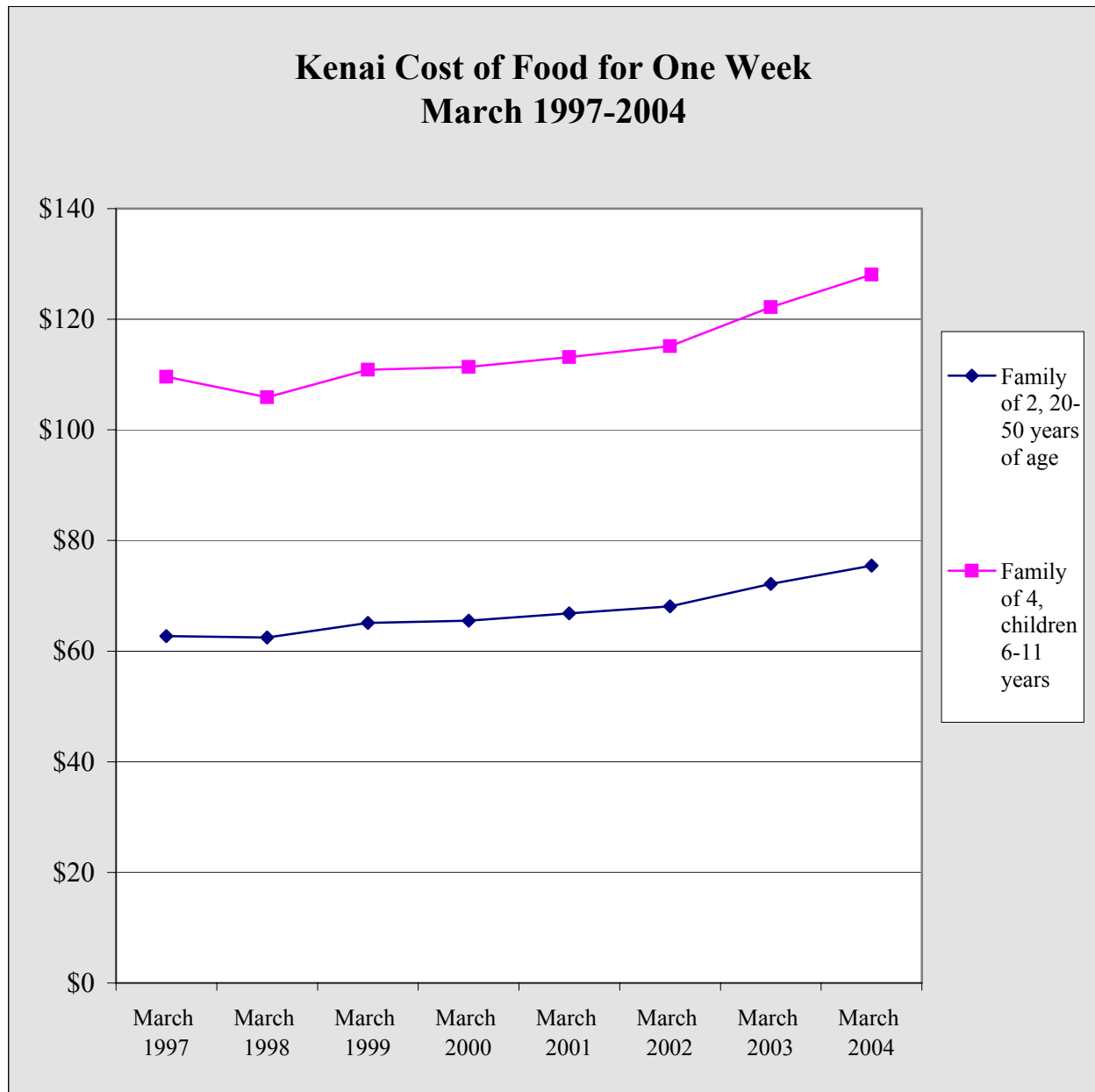


Chart 3.17

Seldovia Sales

Seldovia 1st Quarter Gross Sales by Industry - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
Const	184,547	12,261	46,844	30,023	66,782	27,947	601,376	2051.8%
Manu	3,890	3,227	3,729	2,989	1,704	1,845	1,249	-32.3%
TCPU	157,041	188,073	159,367	162,024	163,245	147,749	149,574	1.2%
Whole	209,590	254,537	16,761	25,686	3,760	9,201	14,150	53.8%
Retail	263,471	312,303	807,661	553,396	485,479	543,511	517,159	-4.8%
FIRE	27,927	38,117	14,063	23,824	158,668	7,090	9,127	28.7%
Service	89,208	99,540	102,267	100,869	132,074	108,853	103,081	-5.3%
Total	935,674	908,058	1,150,692	898,811	1,011,712	846,196	1,395,716	64.9%
Annual Change		-3.0%	26.7%	-21.9%	12.6%	-16.4%	64.9%	

Table 4.1

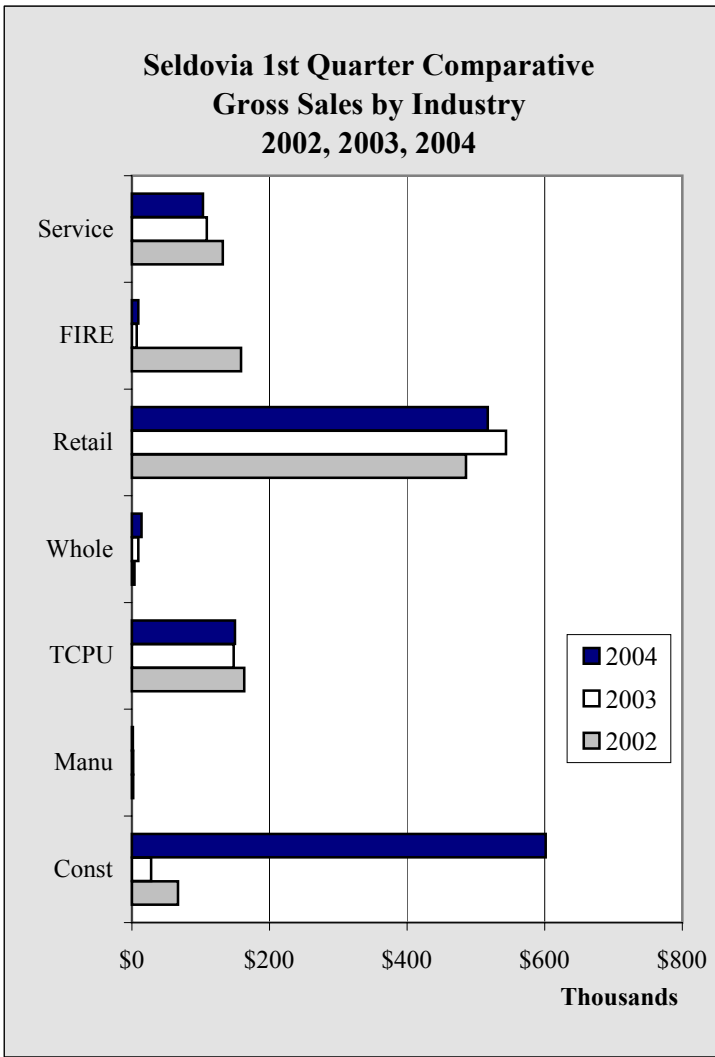


Chart 4.1

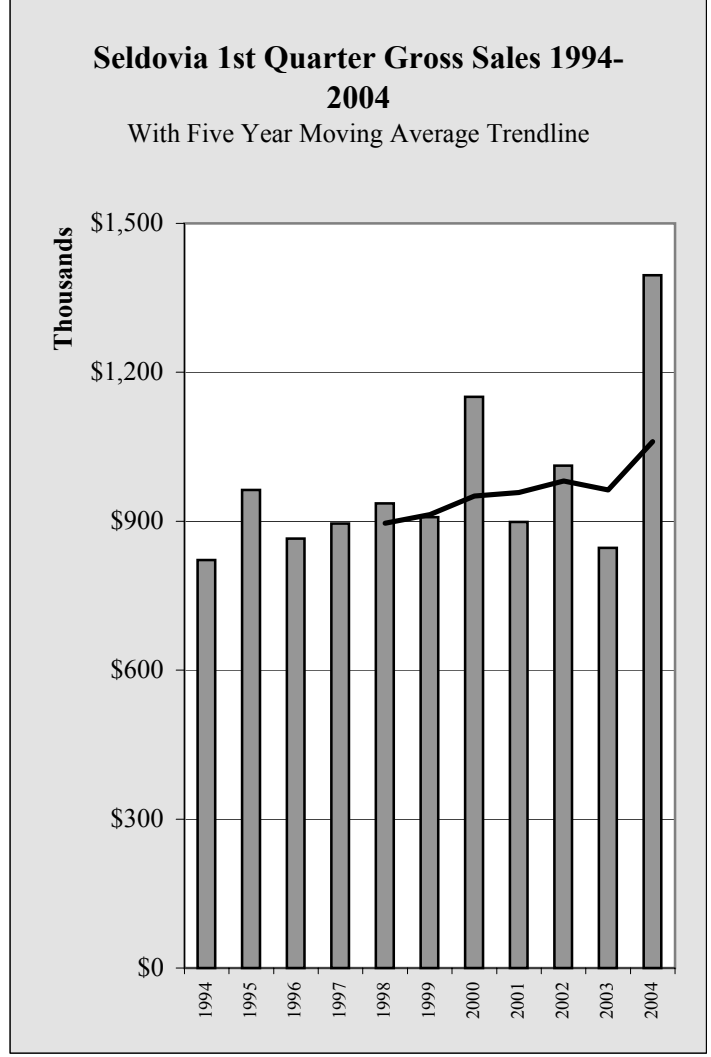


Chart 4.2

Seldovia Sales

Seldovia 1st Quarter Taxable Sales by Industry - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
Const	1,653	4,361	9,989	7,595	6,980	1,131	5,160	356.2%
Manu	1,643	1,078	1,709	1,054	1,194	368	649	76.4%
TCPU	101,191	113,032	110,305	117,188	115,021	103,692	94,815	-8.6%
Whole	103,584	97,835	1,003	250	159	150	30	-80.0%
Retail	244,263	275,795	369,861	392,049	367,416	415,056	389,055	-6.3%
FIRE	17,485	18,037	8,593	6,389	7,178	4,600	5,942	29.2%
Service	59,841	59,300	67,633	59,030	75,676	73,973	64,036	-13.4%
Total	529,660	569,438	569,093	583,555	573,624	598,970	559,687	-6.6%
Annual Change		7.5%	-0.1%	2.5%	-1.7%	4.4%	-6.6%	

Table 4.2

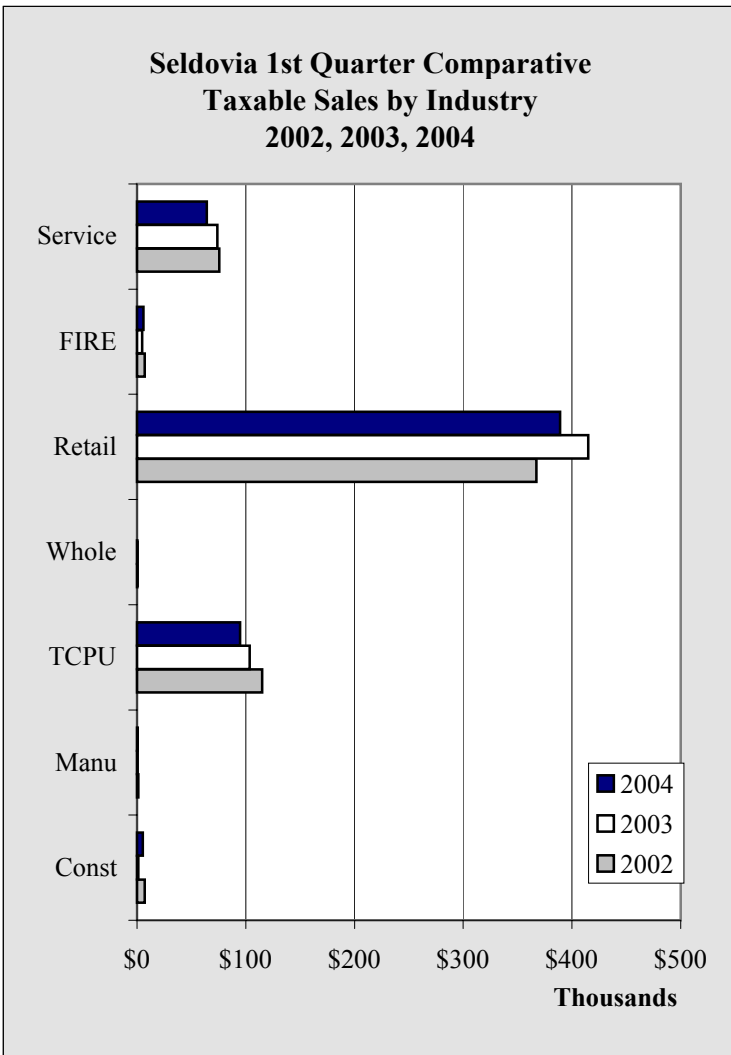


Chart 4.3

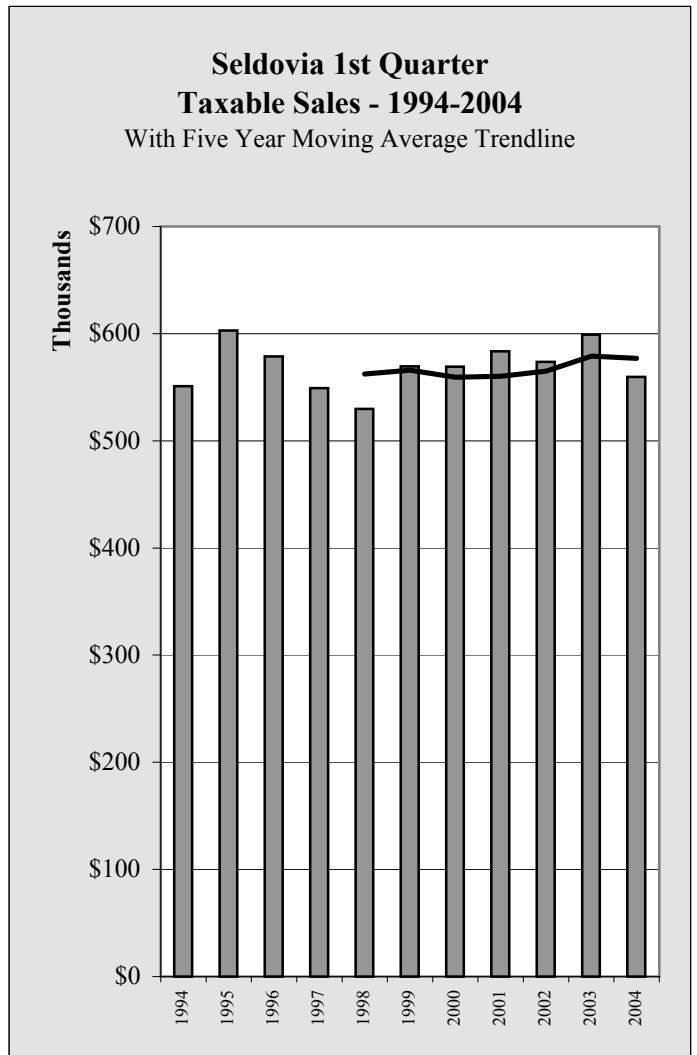


Chart 4.4

Seldovia Sales

Seldovia Annual Gross Sales by Industry - 1997-2003 - in \$								
	1997	1998	1999	2000	2001	2002	2003	Annual Change
AFF	2,554	3,422	3,084	2,797	3,787	6,306	5,737	-9.0%
Const	302,722	302,999	200,475	567,881	427,249	233,790	2,235,069	856.0%
Manu	16,468	53,202	142,303	22,483	40,983	41,694	44,136	5.9%
TCPU	652,000	724,009	702,895	642,067	615,305	589,101	608,623	3.3%
Whole	938,201	886,557	466,249	74,511	58,140	40,755	143,974	253.3%
Retail	1,682,862	1,698,659	2,359,533	2,969,768	2,686,700	2,525,108	2,561,305	1.4%
FIRE	311,648	134,421	111,959	62,750	509,244	443,797	590,854	33.1%
Service	866,800	920,470	858,272	925,068	884,899	935,363	1,065,108	13.9%
Total	4,773,255	4,723,739	4,844,770	5,267,325	5,226,307	4,815,914	7,254,806	50.6%
Annual Change		-1.0%	2.6%	8.7%	-0.8%	-7.9%	50.6%	

Table 4.3

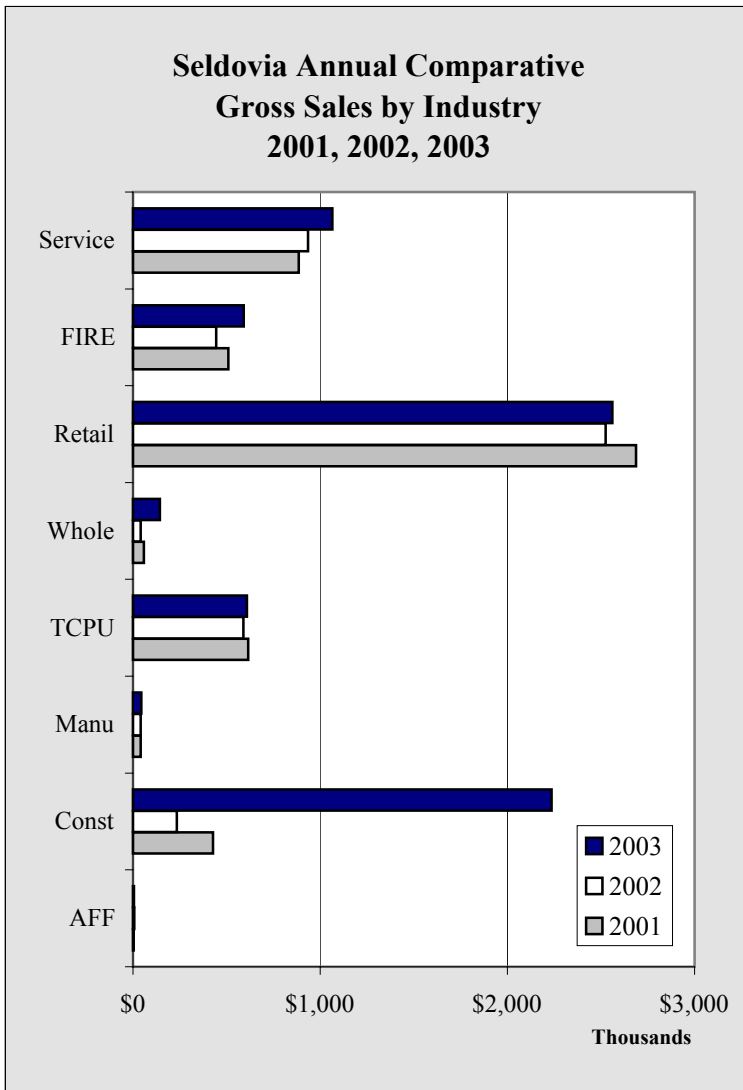


Chart 4.5

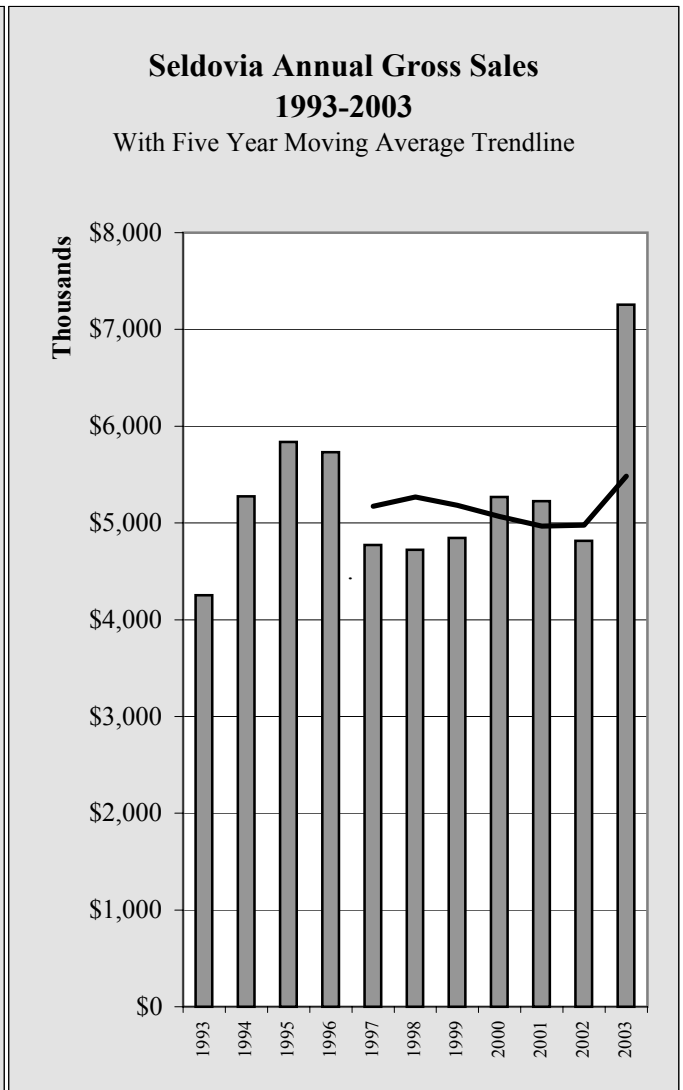


Chart 4.6

Seldovia Sales

Seldovia Annual Taxable Sales by Industry - 1997-2003 - in \$								
	1997	1998	1999	2000	2001	2002	2003	Annual Change
AFF	2,554	3,422	3,084	2,771	3,616	3,551	2,970	-16.4%
Const	30,281	32,244	37,757	41,098	34,175	22,683	26,848	18.4%
Manu	9,151	16,711	7,035	4,892	4,818	6,509	9,098	39.8%
TCPU	421,749	438,292	473,005	455,499	410,584	427,667	449,537	5.1%
Whole	541,607	510,369	106,422	4,692	4,069	945	1,649	74.5%
Retail	1,593,073	1,577,816	1,877,036	2,165,560	2,202,868	2,118,927	2,155,556	1.7%
FIRE	73,103	83,118	65,347	28,771	31,657	24,937	29,796	19.5%
Service	664,505	736,321	659,563	714,840	644,328	667,170	700,736	5.0%
Total	3,336,023	3,398,293	3,229,249	3,418,123	3,336,115	3,272,389	3,376,190	3.2%
Annual Change		1.9%	-5.0%	5.8%	-2.4%	-1.9%	3.2%	

Table 4.4

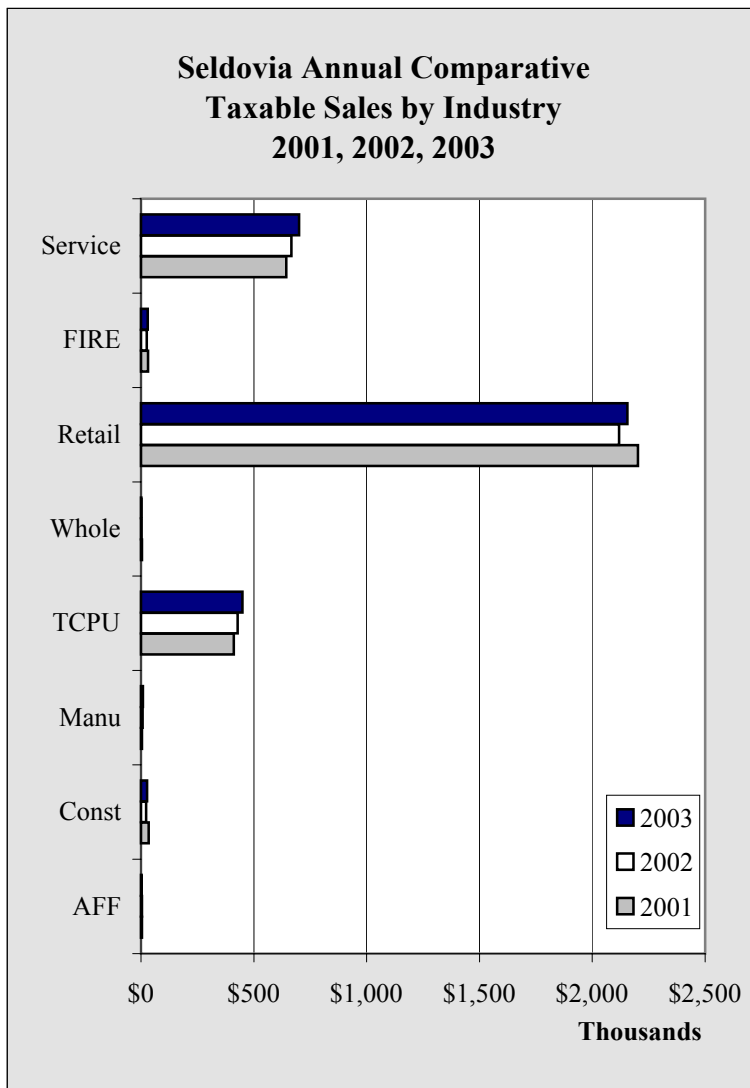


Chart 4.7

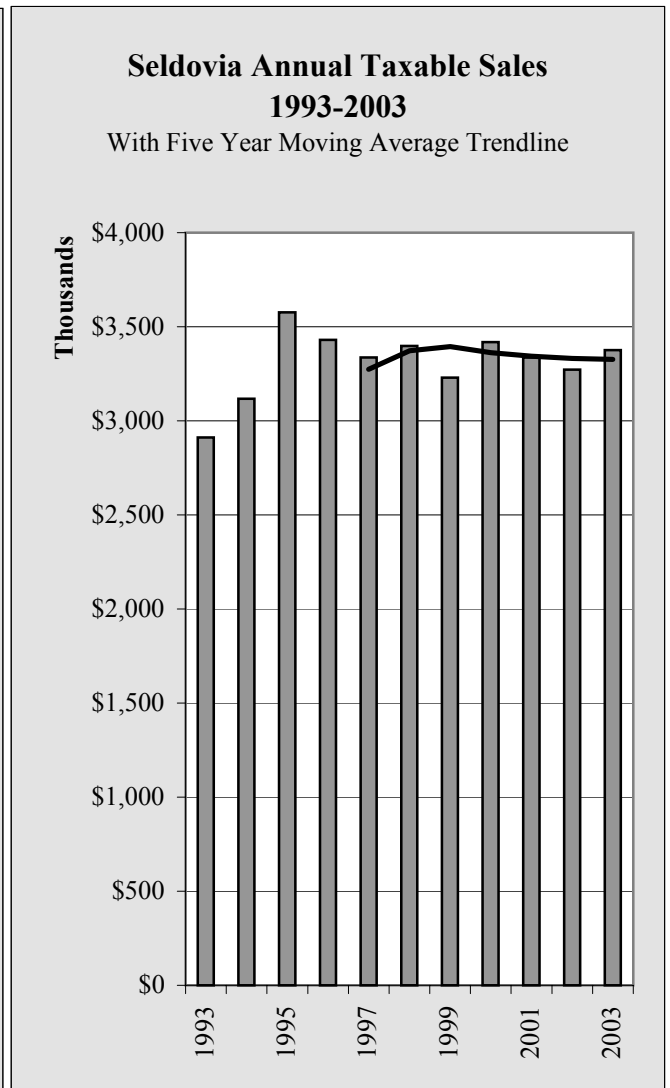


Chart 4.8

Seldovia Sales

Seldovia Gross Sales by Industry by Quarter - 2000-2004 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2000					
AFF	0	2,797	0	0	2,797
Const	46,844	248,864	165,256	106,917	567,881
Manu	3,729	6,644	1,710	10,400	22,483
TCPU	159,367	163,062	169,243	150,395	642,067
Whole	16,761	22,656	23,370	11,724	74,511
Retail	807,661	752,524	888,589	520,994	2,969,768
FIRE	14,063	24,750	8,573	15,364	62,750
Service	102,267	305,603	436,895	80,303	925,068
Total	1,150,692	1,526,900	1,693,636	896,097	5,267,325
2001					
AFF	0	3,707	80	0	3,787
Const	30,023	287,028	65,667	44,531	427,249
Manu	2,989	14,430	22,581	983	40,983
TCPU	162,024	138,629	167,386	147,266	615,305
Whole	25,686	13,490	12,723	6,241	58,140
Retail	553,396	749,278	828,070	555,956	2,686,700
FIRE	23,824	17,006	458,280	10,134	509,244
Service	100,869	240,048	396,617	147,365	884,899
Total	898,811	1,463,616	1,951,404	912,476	5,226,307
2002					
AFF	0	6,306	0	0	6,306
Const	66,782	42,719	84,321	39,968	233,790
Manu	1,704	5,911	2,556	31,523	41,694
TCPU	163,245	136,379	137,154	152,323	589,101
Whole	3,760	7,040	22,402	7,553	40,755
Retail	485,479	689,758	824,582	525,289	2,525,108
FIRE	158,668	8,734	220,225	56,170	443,797
Service	132,074	257,751	402,260	143,278	935,363
Total	1,011,712	1,154,598	1,693,500	956,104	4,815,914
2003					
AFF	0	5,737	0	0	5,737
Const	27,947	213,775	1,256,705	736,642	2,235,069
Manu	1,845	25,326	14,320	2,645	44,136
TCPU	147,749	135,580	137,236	188,058	608,623
Whole	9,201	17,477	71,441	45,855	143,974
Retail	543,511	710,330	767,833	539,631	2,561,305
FIRE	7,090	242,188	91,073	250,503	590,854
Service	108,853	278,014	494,150	184,091	1,065,108
Total	846,196	1,628,427	2,832,758	1,947,425	7,254,806
2004					
				Year to Date	
AFF	0	0	0	0	0
Const	601,376	0	0	0	601,376
Manu	1,249	0	0	0	1,249
TCPU	149,574	0	0	0	149,574
Whole	14,150	0	0	0	14,150
Retail	517,159	0	0	0	517,159
FIRE	9,127	0	0	0	9,127
Service	103,081	0	0	0	103,081
Total	1,395,716	0	0	0	1,395,716

Table 4.5

Seldovia Sales

Seldovia Taxable Sales by Industry by Quarter - 2000-2004 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2000					
AFF	0	2,771	0	0	2,771
Const	9,989	11,054	9,699	10,356	41,098
Manu	1,709	867	508	1,808	4,892
TCPU	110,305	118,630	120,362	106,202	455,499
Whole	1,003	2,227	403	1,059	4,692
Retail	369,861	631,517	758,922	405,260	2,165,560
FIRE	8,593	8,996	4,157	7,025	28,771
Service	67,633	242,193	347,057	57,957	714,840
Total	569,093	1,018,255	1,241,108	589,667	3,418,123
2001					
AFF	0	3,616	0	0	3,616
Const	7,595	9,498	9,793	7,289	34,175
Manu	1,054	1,243	2,047	474	4,818
TCPU	117,188	94,825	105,304	93,267	410,584
Whole	250	1,305	1,416	1,098	4,069
Retail	392,049	647,457	744,668	418,694	2,202,868
FIRE	6,389	7,434	10,190	7,644	31,657
Service	59,030	180,966	327,957	76,375	644,328
Total	583,555	946,344	1,201,375	604,841	3,336,115
2002					
AFF	0	3,551	0	0	3,551
Const	6,980	9,130	5,551	1,022	22,683
Manu	1,194	1,806	655	2,854	6,509
TCPU	115,021	95,299	106,236	111,111	427,667
Whole	159	135	651	0	945
Retail	367,416	590,349	754,759	406,403	2,118,927
FIRE	7,178	6,144	7,535	4,080	24,937
Service	75,676	192,416	316,602	82,476	667,170
Total	573,624	898,830	1,191,989	607,946	3,272,389
2003					
AFF	0	2,970	0	0	2,970
Const	1,131	9,946	6,900	8,871	26,848
Manu	368	1,749	6,036	945	9,098
TCPU	103,692	96,701	107,036	142,108	449,537
Whole	150	321	640	538	1,649
Retail	415,056	620,851	693,503	426,146	2,155,556
FIRE	4,600	9,430	7,783	7,983	29,796
Service	73,973	220,998	318,421	87,344	700,736
Total	598,970	962,966	1,140,319	673,935	3,376,190
2004					
					Year to Date
AFF	0	0	0	0	0
Const	5,160	0	0	0	5,160
Manu	649	0	0	0	649
TCPU	94,815	0	0	0	94,815
Whole	30	0	0	0	30
Retail	389,055	0	0	0	389,055
FIRE	5,942	0	0	0	5,942
Service	64,036	0	0	0	64,036
Total	559,687	0	0	0	559,687

Table 4.6

Seldovia Construction

Seldovia 1st Quarter Permit Values by Type - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
Residential New	0	0	18,000	0	0	0	0	NA
Residential Alter/Add	0	0	6,000	0	10,000	31,000	0	-100.0%
Commercial New	0	8,000	0	0	0	0	0	NA
Commercial Alter/Add	0	0	0	10,000	0	0	0	NA
TOTAL	0	8,000	24,000	10,000	10,000	31,000	0	-100.0%
Annual Change			200.0%	-58.3%	0.0%	210.0%	-100.0%	

Table 4.7

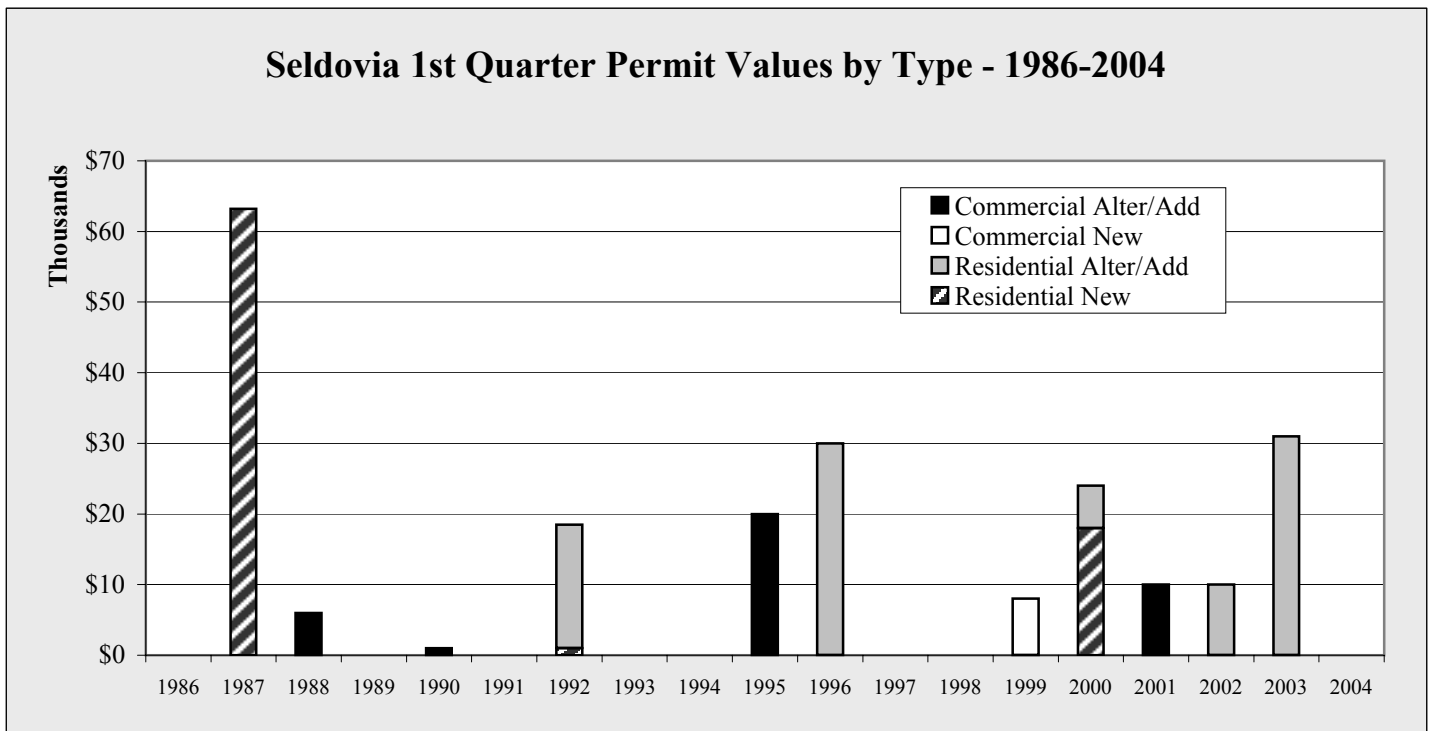


Chart 4.9

Seldovia did not issue any building permits during 1st quarter 2004.

Seldovia data is not available for 1993 or 1998.

Seldovia Construction

Seldovia 1st Quarter Permit Volume by Type - 1998-2004

	1998	1999	2000	2001	2002	2003	2004	Annual Change
Residential New	0	0	2	0	0	0	0	NA
Residential Alter/Add	0	0	1	0	1	3	0	NA
Commercial New	0	1	0	0	0	0	0	NA
Commercial Alter/Add	0	0	0	1	0	0	0	NA
TOTAL	0	1	3	1	1	3	0	NA
Annual Change		NA	200.0%	-66.7%	0.0%	200.0%	-100.0%	

Table 4.8

Seldovia 1st Quarter Permit Volume by Type - 1986-2004

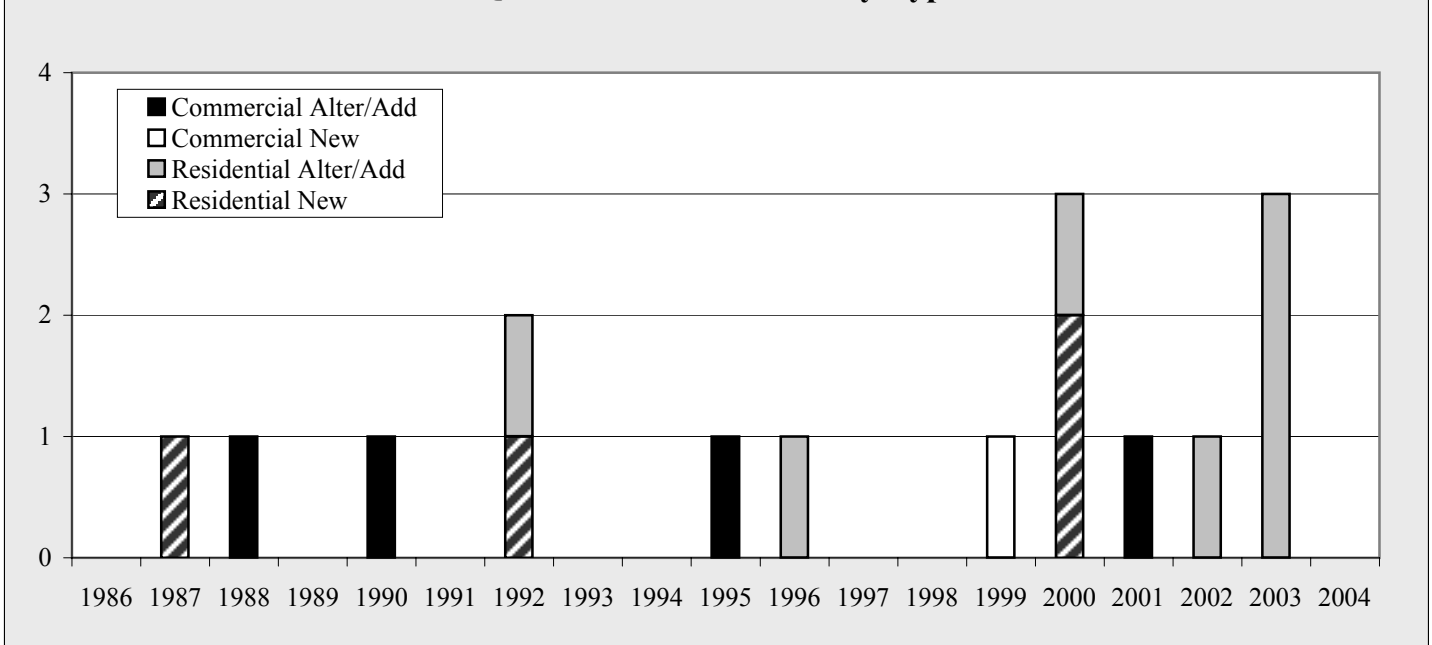


Chart 4.11

Seldovia did not issue any building permits during 1st quarter 2004.

Seldovia data is not available for 1993 or 1998.

Seldovia Construction

Seldovia Annual Permit Values by Type - 1997-2003 - in \$								
	1997	1998	1999	2000	2001	2002	2003	Annual Change
Residential New	335,000	0	160,000	45,000	35,000	308,000	176,000	-42.9%
Residential Alter/Add	59,900	0	36,000	60,700	10,525	48,500	34,000	-29.9%
Commercial New	38,000	0	264,000	0	0	0	1,692,500	NA
Commercial Alter/Add	0	0	19,000	3,500	20,000	0	0	NA
TOTAL	432,900	0	479,000	109,200	65,525	356,500	1,902,500	433.7%
Annual Change		-100.0%	NA	-77.2%	-40.0%	444.1%	433.7%	

Table 4.9

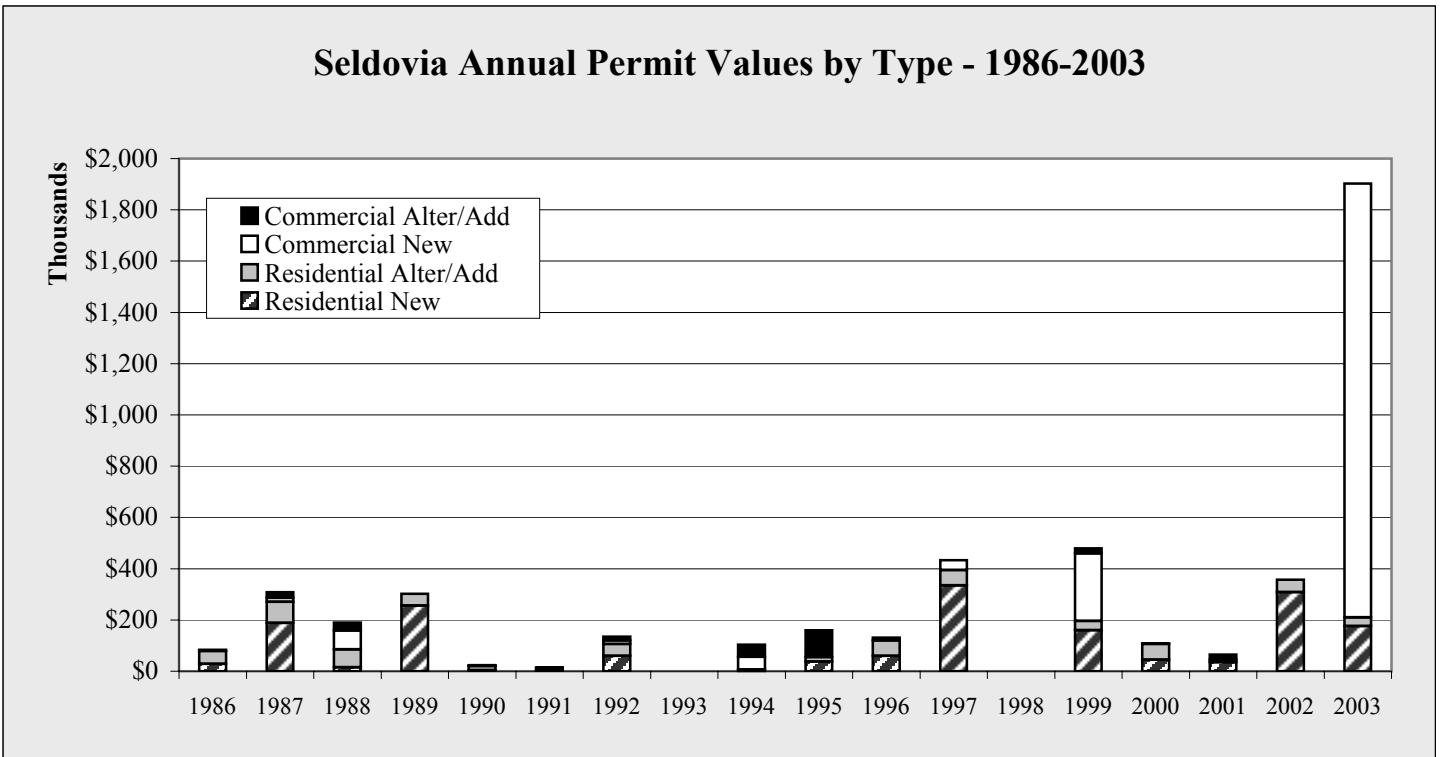


Chart 4.13

Complete Seldovia data is not available for 1993 or 1998.

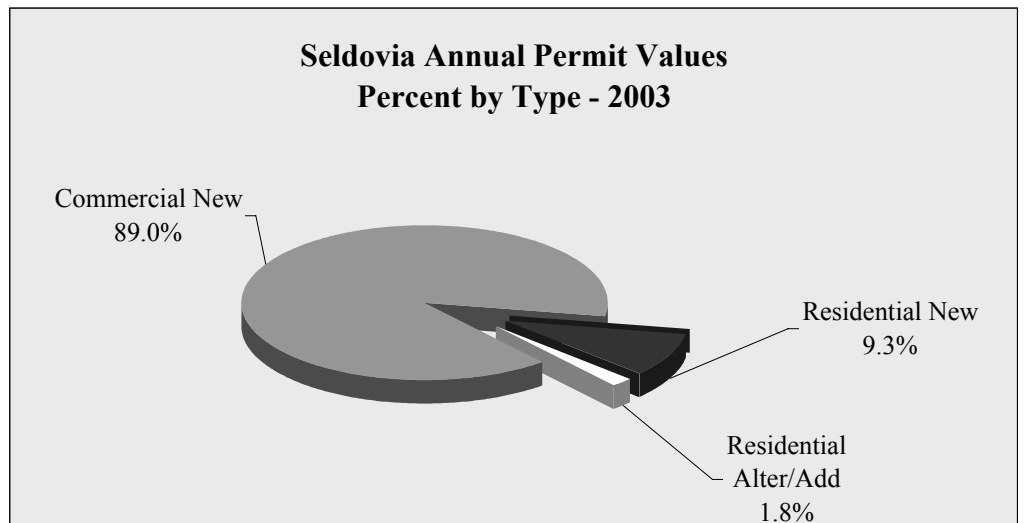


Chart 4.14

Seldovia Construction

Seldovia Annual Permit Volume by Type - 1997-2003								
	1997	1998	1999	2000	2001	2002	2003	Annual Change
Residential New	6	0	3	6	2	2	3	50.0%
Residential Alter/Add	7	0	9	6	5	6	4	-33.3%
Commercial New	1	0	5	0	0	0	4	NA
Commercial Alter/Add	0	0	3	1	2	0	1	NA
TOTAL	14	0	20	13	9	8	12	50.0%
Annual Change		-100.0%	NA	-35.0%	-30.8%	-11.1%	50.0%	

Table 4.10

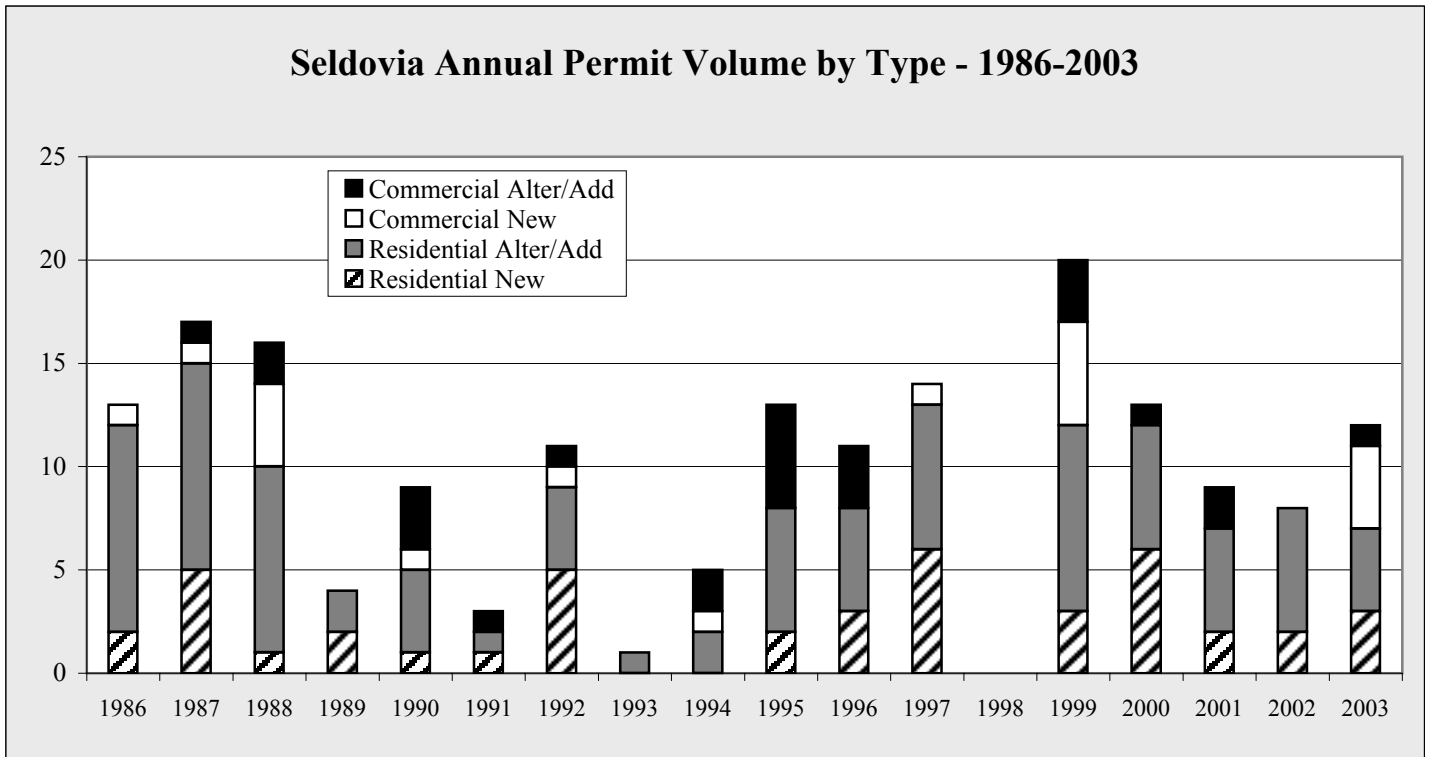


Chart 4.15

Complete Seldovia data is not available for 1993 or 1998.

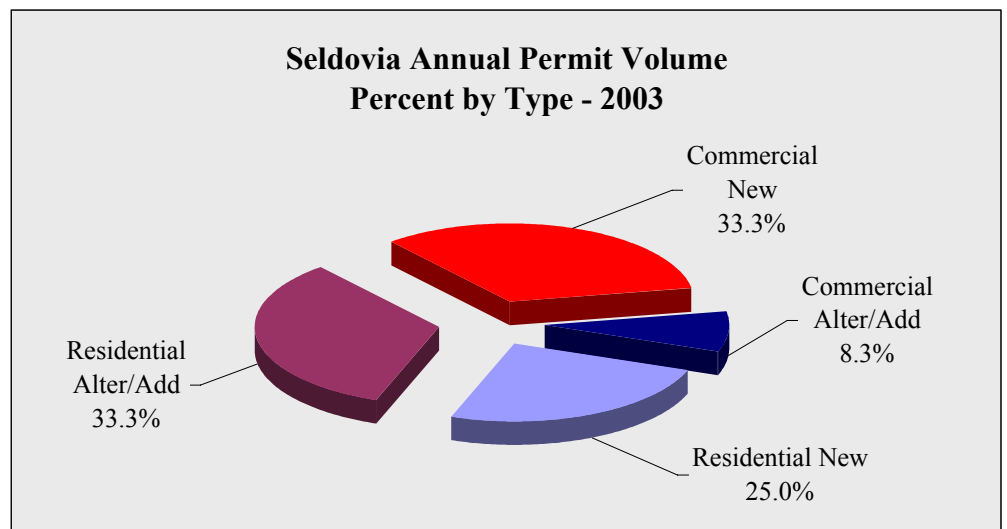


Chart 4.16

Seldovia Construction

Seldovia Annual Permit Values by Quarter by Type - 1997-2004 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Annual Total
1997					
Residential - New	0	25,000	60,000	250,000	335,000
Residential - Add/Alter	0	0	15,000	44,900	59,900
Commercial - New	0	0	38,000	0	38,000
Commercial - Add/Alter	0	0	0	0	0
TOTAL	0	25,000	113,000	294,900	432,900
1998					
Residential - New	0	0	0	0	0
Residential - Add/Alter	Data not available for 1998				
Commercial - New	0	0	0	0	0
Commercial - Add/Alter	0	0	0	0	0
TOTAL	0	0	0	0	0
1999					
Residential - New	0	105,000	55,000	0	160,000
Residential - Add/Alter	0	16,500	14,500	5,000	36,000
Commercial - New	8,000	244,000	12,000	0	264,000
Commercial - Add/Alter	0	0	6,000	13,000	19,000
TOTAL	8,000	365,500	87,500	18,000	479,000
2000					
Residential - New	18,000	8,000	19,000	0	45,000
Residential - Add/Alter	6,000	14,300	35,400	5,000	60,700
Commercial - New	0	0	0	0	0
Commercial - Add/Alter	0	0	3,500	0	3,500
TOTAL	24,000	22,300	57,900	5,000	109,200
2001					
Residential - New	0	25,000	10,000	0	35,000
Residential - Add/Alter	0	0	5,525	5,000	10,525
Commercial - New	0	0	0	0	0
Commercial - Add/Alter	10,000	0	0	10,000	20,000
TOTAL	10,000	25,000	15,525	15,000	65,525
2002					
Residential - New	0	0	308,000	0	308,000
Residential - Add/Alter	10,000	8,000	10,500	20,000	48,500
Commercial - New	0	0	0	0	0
Commercial - Add/Alter	0	0	0	0	0
TOTAL	10,000	8,000	318,500	20,000	356,500
2003					
Residential - New	0	0	150,000	26,000	176,000
Residential - Add/Alter	31,000	0	0	3,000	34,000
Commercial - New	0	0	1,685,000	7,500	1,692,500
Commercial - Add/Alter	0	0	0	0	0
TOTAL	31,000	0	1,835,000	36,500	1,902,500
2004					
	Year to Date				
Residential - New	0	0	0	0	0
Residential - Add/Alter	0	0	0	0	0
Commercial - New	0	0	0	0	0
Commercial - Add/Alter	0	0	0	0	0
TOTAL	0	0	0	0	0

Table 4.11

Seldovia Construction

Seldovia Annual Permit Volume by Quarter by Type - 1997-2004					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Annual Total
1997					
Residential - New	0	1	1	4	6
Residential - Add/Alter	0	0	1	6	7
Commercial - New	0	0	1	0	1
Commercial - Add/Alter	0	0	0	0	0
TOTAL	0	1	3	10	14
1998					
Residential - New	0	0	0	0	0
Residential - Add/Alter	Data not available for 1998				
Commercial - New	0	0	0	0	0
Commercial - Add/Alter	0	0	0	0	0
TOTAL	0	0	0	0	0
1999					
Residential - New	0	2	1	0	3
Residential - Add/Alter	0	4	4	1	9
Commercial - New	1	3	1	0	5
Commercial - Add/Alter	0	0	1	2	3
TOTAL	1	9	7	3	20
2000					
Residential - New	2	2	2	0	6
Residential - Add/Alter	1	1	3	1	6
Commercial - New	0	0	0	0	0
Commercial - Add/Alter	0	0	1	0	1
TOTAL	3	3	6	1	13
2001					
Residential - New	0	1	1	0	2
Residential - Add/Alter	0	0	4	1	5
Commercial - New	0	0	0	0	0
Commercial - Add/Alter	1	0	0	1	2
TOTAL	1	1	5	2	9
2002					
Residential - New	0	0	2	0	2
Residential - Add/Alter	1	2	2	1	6
Commercial - New	0	0	0	0	0
Commercial - Add/Alter	0	0	0	0	0
TOTAL	1	2	4	1	8
2003					
Residential - New	0	0	1	2	3
Residential - Add/Alter	3	0	0	1	4
Commercial - New	0	0	3	1	4
Commercial - Add/Alter	0	0	1	0	1
TOTAL	3	0	5	4	12
2004 Year to Date					
Residential - New	0	0	0	0	0
Residential - Add/Alter	0	0	0	0	0
Commercial - New	0	0	0	0	0
Commercial - Add/Alter	0	0	0	0	0
TOTAL	0	0	0	0	0

Table 4.12

Seward Sales

Seward 1st Quarter Gross Sales by Industry - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
AFF	33,068	42,770	29,612	27,525	20,810	35,450	54,549	53.9%
Min	70,685	67,649	102,213	63,891	48,952	67,921	24,996	-63.2%
Const	5,701,862	3,859,640	2,142,805	3,865,008	3,040,364	3,401,454	3,241,892	-4.7%
Manu	1,157,094	811,226	903,176	2,314,947	1,974,606	1,468,277	891,793	-39.3%
TCPU	2,577,513	2,188,096	1,926,386	2,321,975	2,253,103	2,084,901	2,592,706	24.4%
Whole	1,728,118	1,051,496	378,036	361,455	386,897	385,079	544,648	41.4%
Retail	6,883,064	7,450,620	8,152,343	6,972,958	7,932,221	7,787,809	8,565,858	10.0%
FIRE	1,662,389	1,904,649	1,966,455	1,089,430	1,790,625	1,394,159	864,883	-38.0%
Service	3,135,178	5,980,741	3,486,771	3,514,083	5,506,743	4,299,742	3,711,285	-13.7%
Total	22,948,971	23,356,887	19,087,797	20,531,272	22,954,321	20,924,792	20,492,610	-2.1%
Annual Change		1.8%	-18.3%	7.6%	11.8%	-8.8%	-2.1%	

Table 5.1

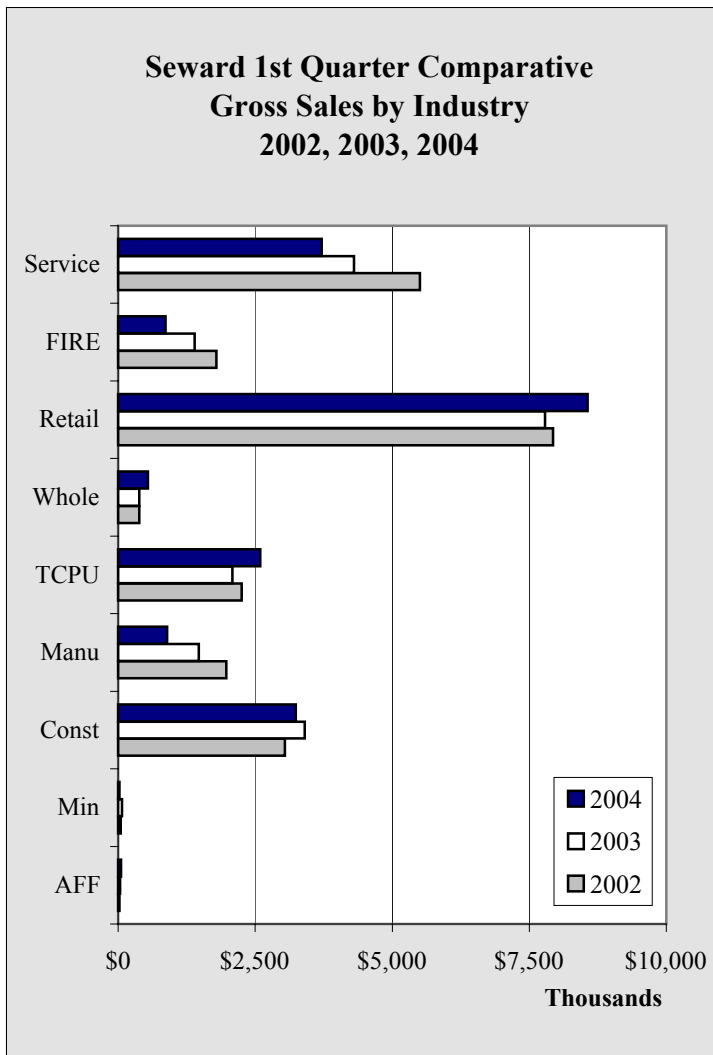


Chart 5.1

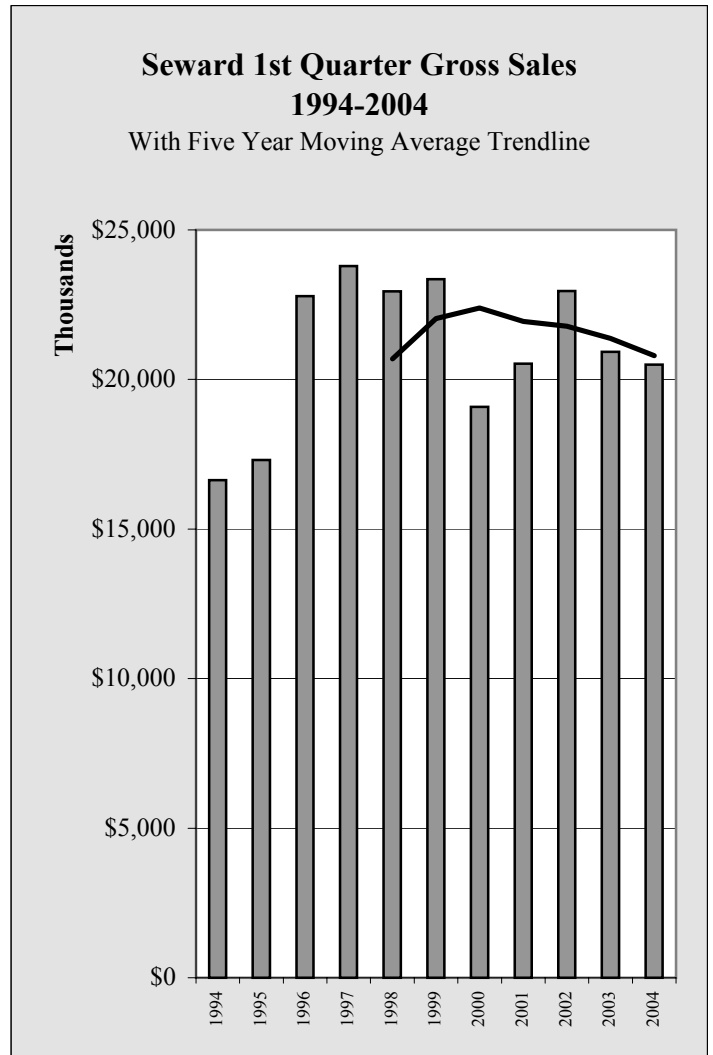


Chart 5.2

Seward Sales

Seward 1st Quarter Taxable Sales by Industry - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
AFF	5,896	6,422	11,504	3,990	6,729	11,673	11,923	2.1%
Min	0	1,444	0	0	0	0	334	NA
Const	140,633	165,176	154,446	130,066	128,807	126,874	164,155	29.4%
Manu	100,348	152,135	142,706	124,810	115,801	144,853	131,626	-9.1%
TCPU	769,222	699,556	738,521	652,774	560,857	588,465	582,042	-1.1%
Whole	222,750	21,666	25,528	29,309	12,026	15,297	23,473	53.4%
Retail	4,524,315	5,309,599	5,369,566	5,326,126	5,387,940	5,598,838	5,786,625	3.4%
FIRE	374,723	368,278	337,316	363,832	354,630	330,069	272,608	-17.4%
Service	2,404,024	2,494,402	2,594,773	2,442,586	2,484,562	2,473,704	2,446,302	-1.1%
Total	8,541,911	9,218,678	9,374,360	9,073,493	9,051,352	9,289,773	9,419,088	1.4%
Annual Change		7.9%	1.7%	-3.2%	-0.2%	2.6%	1.4%	

Table 5.2

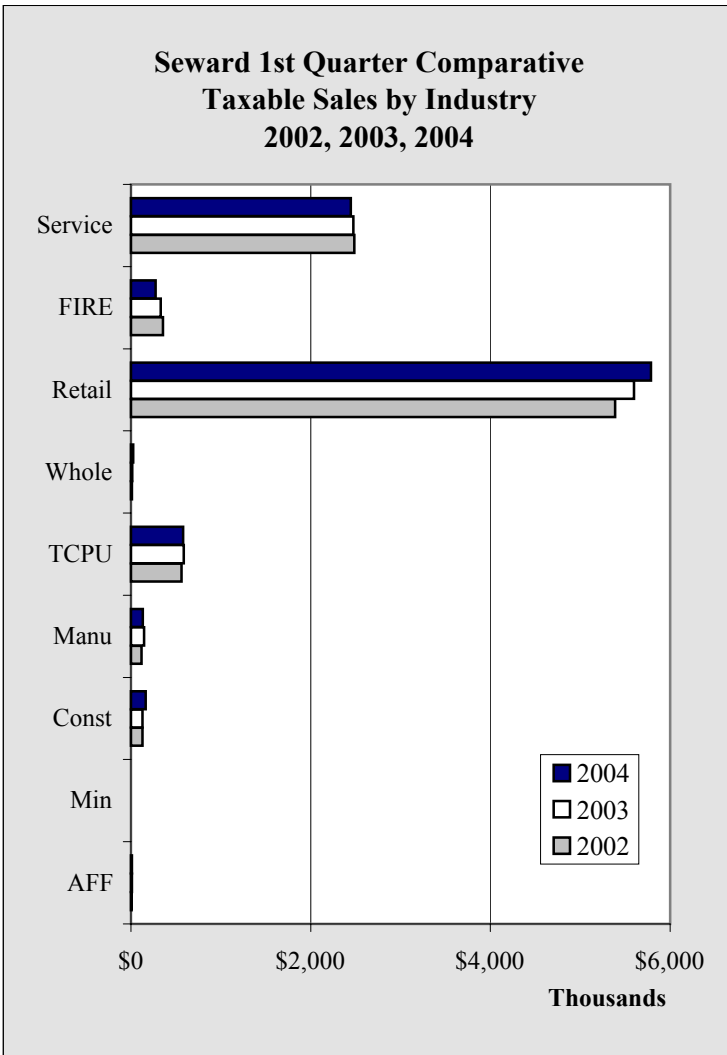


Chart 5.3

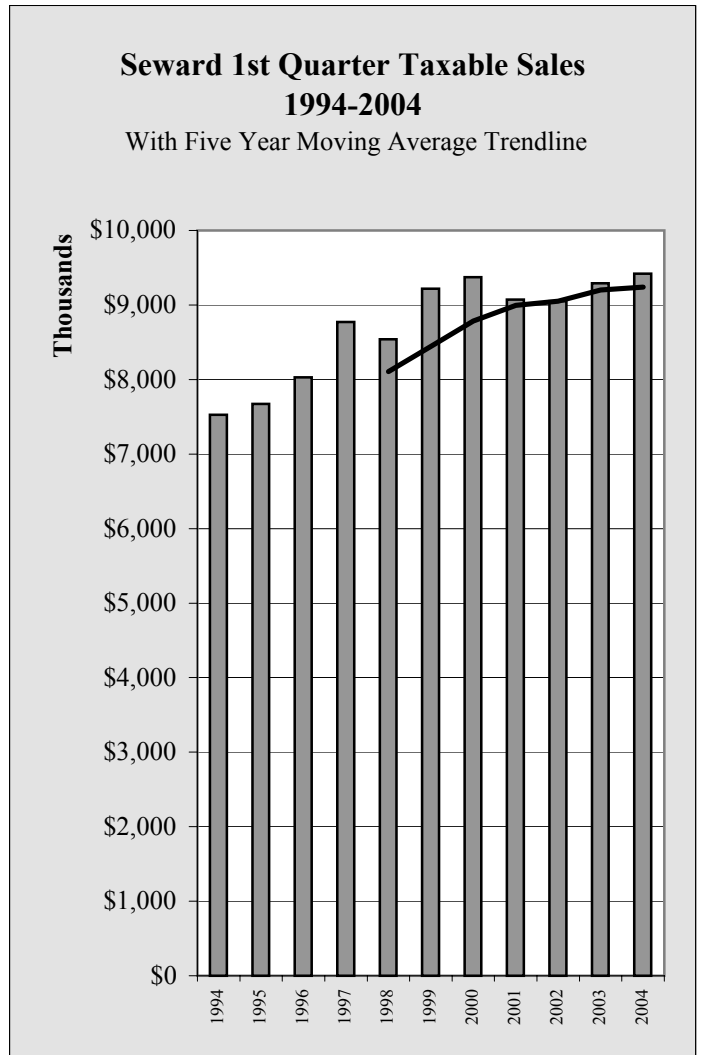


Chart 5.4

Seward Sales

Seward Annual Gross Sales by Industry - 1997-2003 - in \$								
	1997	1998	1999	2000	2001	2002	2003	Annual Change
AFF	491,990	472,717	414,123	689,481	437,640	298,046	489,097	64.1%
Min	334,086	229,681	332,546	405,115	330,859	377,441	189,755	-49.7%
Const	36,473,771	19,183,104	12,588,992	16,255,816	21,082,426	10,959,636	26,548,880	142.2%
Manu	4,229,017	4,266,551	4,895,971	9,541,307	12,023,577	11,540,635	10,446,881	-9.5%
TCPU	14,003,046	13,656,791	12,011,182	14,705,875	12,839,415	13,025,053	12,964,470	-0.5%
Whole	11,558,783	7,270,151	3,064,525	2,339,175	2,231,731	2,208,659	2,600,579	17.7%
Retail	38,720,088	44,656,247	48,356,132	51,460,505	50,408,318	52,579,160	55,882,018	6.3%
FIRE	6,787,968	8,498,546	9,458,188	8,394,110	6,333,381	7,595,826	7,556,129	-0.5%
Service	32,948,926	34,272,460	39,033,862	38,360,895	42,671,989	43,636,679	40,237,162	-7.8%
Total	145,547,675	132,506,248	130,155,521	142,152,279	148,359,336	142,221,135	156,914,971	10.3%
Annual Change		-9.0%	-1.8%	9.2%	4.4%	-4.1%	10.3%	

Table 5.3

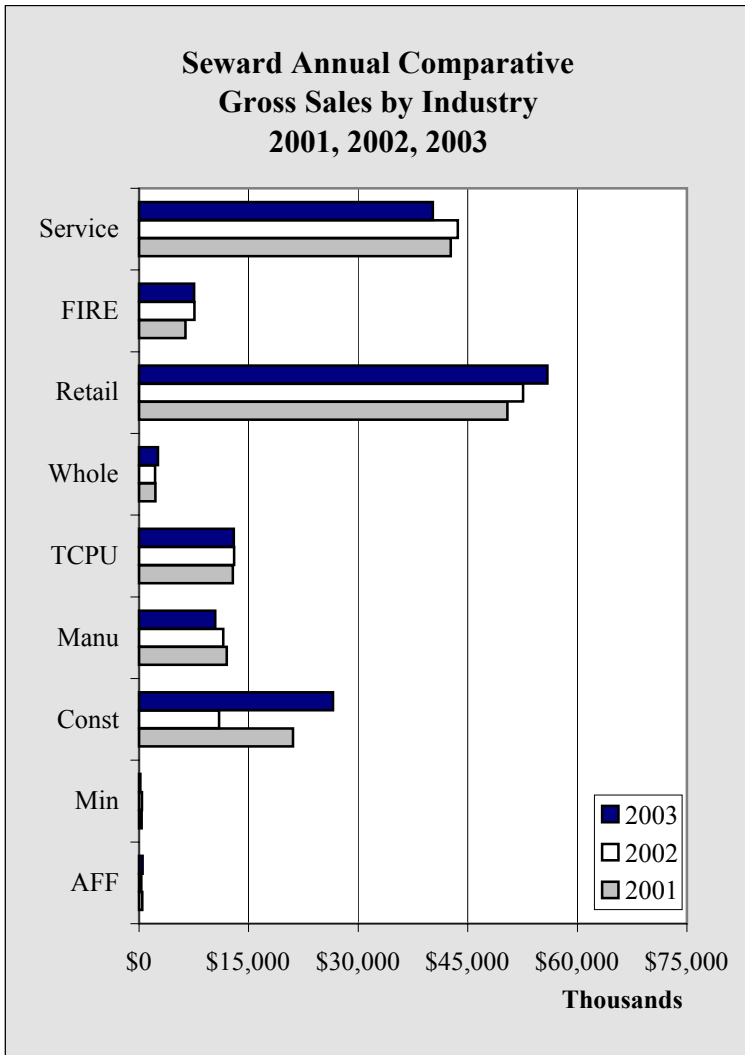


Chart 5.5

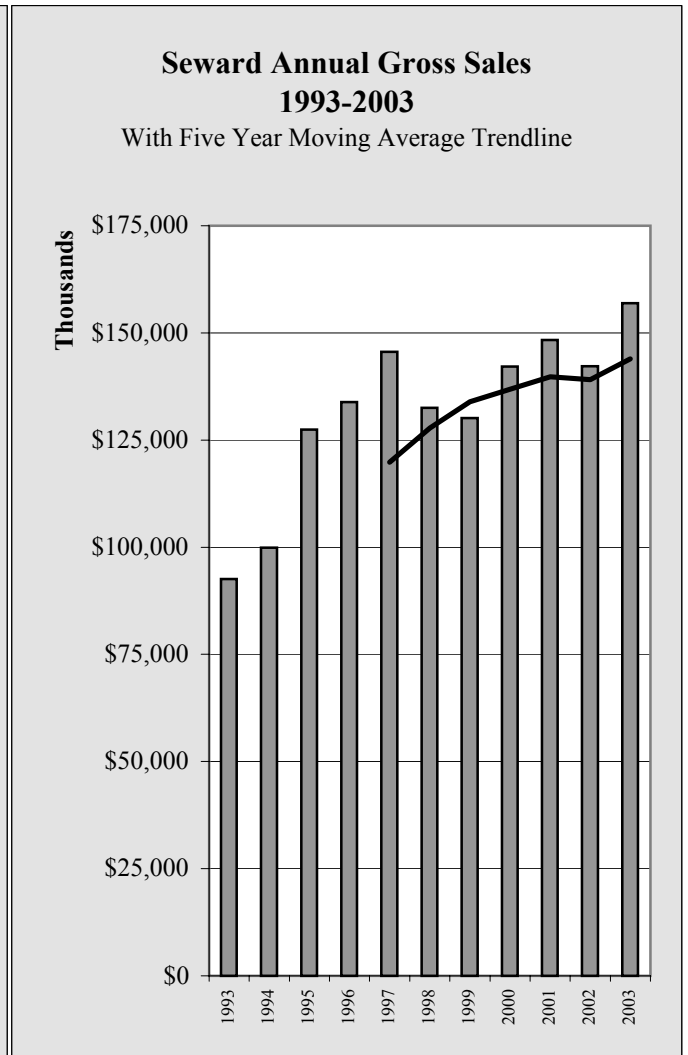


Chart 5.6

Seward Sales

Seward Annual Taxable Sales by Industry - 1997-2003 - in \$								
	1997	1998	1999	2000	2001	2002	2003	Annual Change
AFF	131,854	190,979	126,681	240,141	170,624	114,521	217,323	89.8%
Min	450	221	1,444	500	0	0	3,455	NA
Const	679,709	709,318	718,945	671,326	567,626	564,790	683,934	21.1%
Manu	464,597	505,430	585,005	639,366	962,382	988,659	629,648	-36.3%
TCPU	4,237,393	3,826,559	3,801,591	3,991,338	2,935,785	2,915,185	2,916,284	0.0%
Whole	1,024,894	382,361	128,287	141,551	135,396	107,027	119,020	11.2%
Retail	28,904,325	33,478,522	35,539,902	37,600,377	38,191,615	39,040,960	40,270,165	3.1%
FIRE	1,657,821	1,604,043	1,662,085	1,583,364	1,665,703	1,780,596	1,590,483	-10.7%
Service	25,414,981	26,580,831	28,908,259	29,115,463	29,595,840	30,086,969	29,951,126	-0.5%
Total	62,516,024	67,278,264	71,472,199	73,983,426	74,224,971	75,598,707	76,381,438	1.0%
Annual Change		7.6%	6.2%	3.5%	0.3%	1.9%	1.0%	

Table 5.4

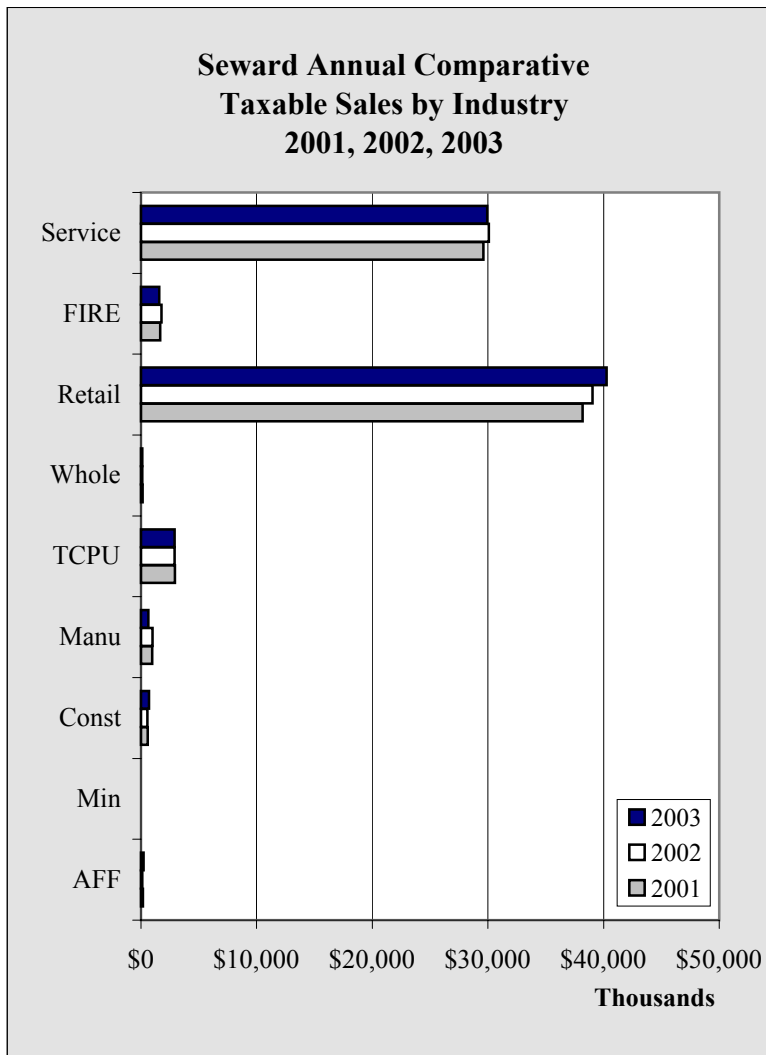


Chart 5.7

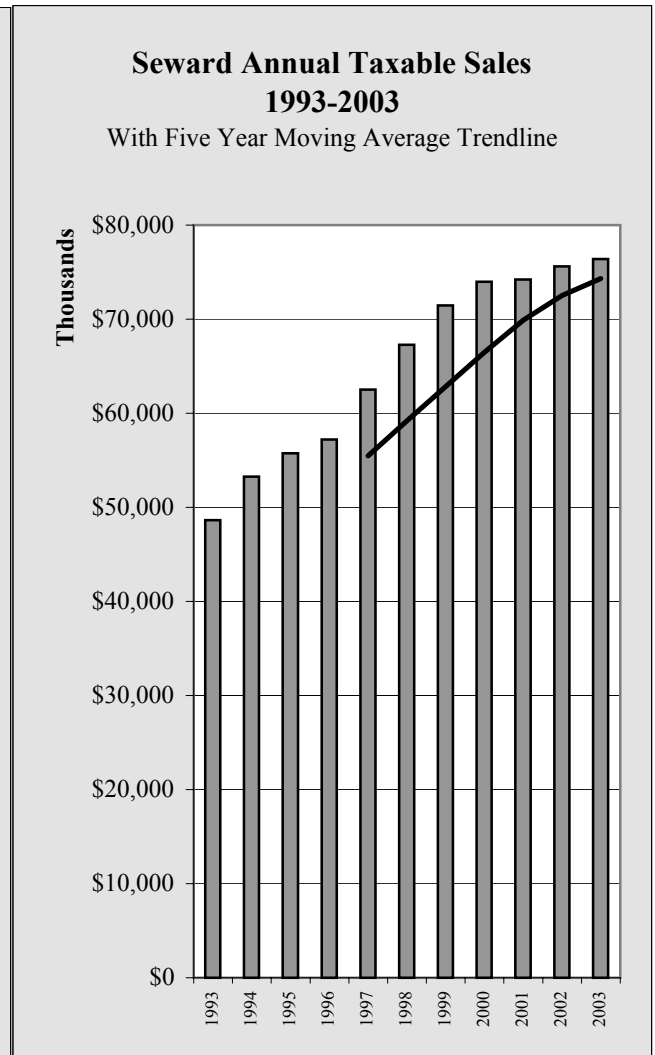


Chart 5.8

Seward Sales

Seward Gross Sales by Industry by Quarter - 2001-2004 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2001					
AFF	27,525	170,823	181,243	58,049	437,640
Min	63,891	105,401	129,526	32,041	330,859
Const	3,865,008	8,043,831	7,349,494	1,824,093	21,082,426
Manu	2,314,947	3,697,117	4,172,900	1,838,613	12,023,577
TCPU	2,321,975	3,524,573	4,716,280	2,276,587	12,839,415
Whole	361,455	671,328	816,708	382,240	2,231,731
Retail	6,972,958	15,137,856	20,218,997	8,078,507	50,408,318
FIRE	1,089,430	1,147,228	2,602,544	1,494,179	6,333,381
Service	3,514,083	11,953,791	22,684,750	4,519,365	42,671,989
Govt	0	0	0	0	0
Total	20,531,272	44,451,948	62,872,442	20,503,674	148,359,336
2002					
AFF	20,810	153,308	99,235	24,693	298,046
Min	48,952	131,150	133,354	63,985	377,441
Const	3,040,364	2,363,700	2,214,673	3,340,899	10,959,636
Manu	1,974,606	3,261,062	3,854,201	2,450,766	11,540,635
TCPU	2,253,103	3,404,989	5,192,638	2,174,323	13,025,053
Whole	386,897	671,893	755,749	394,120	2,208,659
Retail	7,932,221	15,305,028	21,042,392	8,299,519	52,579,160
FIRE	1,790,625	2,345,636	2,473,329	986,236	7,595,826
Service	5,506,743	12,744,020	20,939,128	4,446,788	43,636,679
Govt	0	0	0	0	0
Total	22,954,321	40,380,786	56,704,699	22,181,329	142,221,135
2003					
AFF	35,450	180,817	233,386	39,444	489,097
Min	67,921	49,589	49,094	23,151	189,755
Const	3,401,454	10,113,956	7,337,049	5,696,421	26,548,880
Manu	1,468,277	3,785,614	2,466,178	2,726,812	10,446,881
TCPU	2,084,901	3,313,531	5,197,595	2,368,443	12,964,470
Whole	385,079	682,756	888,555	644,189	2,600,579
Retail	7,787,809	14,968,783	23,616,084	9,509,342	55,882,018
FIRE	1,394,159	2,106,421	2,068,760	1,986,789	7,556,129
Service	4,299,742	11,771,807	19,837,042	4,328,571	40,237,162
Govt	0	0	0	0	0
Total	20,924,792	46,973,274	61,693,743	27,323,162	156,914,971
2004					
					Year to Date
AFF	54,549	0	0	0	54,549
Min	24,996	0	0	0	24,996
Const	3,241,892	0	0	0	3,241,892
Manu	891,793	0	0	0	891,793
TCPU	2,592,706	0	0	0	2,592,706
Whole	544,648	0	0	0	544,648
Retail	8,565,858	0	0	0	8,565,858
FIRE	864,883	0	0	0	864,883
Service	3,711,285	0	0	0	3,711,285
Govt	0	0	0	0	0
Total	20,492,610	0	0	0	20,492,610

Table 5.5

Seward Sales

Seward Taxable Sales by Industry by Quarter - 2001-2004 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2001					
AFF	3,990	69,770	81,902	14,962	170,624
Min	0	0	0	0	0
Const	130,066	160,218	146,352	130,990	567,626
Manu	124,810	312,269	402,392	122,911	962,382
TCPU	652,774	795,426	885,756	601,829	2,935,785
Whole	29,309	41,804	53,518	10,765	135,396
Retail	5,326,126	10,866,501	16,023,761	5,975,227	38,191,615
FIRE	363,832	433,701	481,279	386,891	1,665,703
Service	2,442,586	8,873,245	15,515,763	2,764,246	29,595,840
Govt	0	0	0	0	0
Total	9,073,493	21,552,934	33,590,723	10,007,821	74,224,971
2002					
AFF	6,729	57,747	39,602	10,443	114,521
Min	0	0	0	0	0
Const	128,807	140,758	154,933	140,292	564,790
Manu	115,801	299,221	451,494	122,143	988,659
TCPU	560,857	780,744	990,006	583,578	2,915,185
Whole	12,026	38,741	39,460	16,800	107,027
Retail	5,387,940	11,179,774	16,466,497	6,006,749	39,040,960
FIRE	354,630	488,696	593,326	343,944	1,780,596
Service	2,484,562	9,191,230	15,601,614	2,809,563	30,086,969
Govt	0	0	0	0	0
Total	9,051,352	22,176,911	34,336,932	10,033,512	75,598,707
2003					
AFF	11,673	70,505	116,949	18,196	217,323
Min	0	1,754	1,701	0	3,455
Const	126,874	190,057	174,932	192,071	683,934
Manu	144,853	157,138	183,847	143,810	629,648
TCPU	588,465	806,380	937,434	584,005	2,916,284
Whole	15,297	40,058	49,420	14,245	119,020
Retail	5,598,838	11,465,828	16,898,663	6,306,836	40,270,165
FIRE	330,069	414,752	530,422	315,240	1,590,483
Service	2,473,704	8,932,536	15,813,127	2,731,759	29,951,126
Govt	0	0	0	0	0
Total	9,289,773	22,079,008	34,706,495	10,306,162	76,381,438
2004					
				Year to Date	
AFF	11,923	0	0	0	11,923
Min	334	0	0	0	334
Const	164,155	0	0	0	164,155
Manu	131,626	0	0	0	131,626
TCPU	582,042	0	0	0	582,042
Whole	23,473	0	0	0	23,473
Retail	5,786,625	0	0	0	5,786,625
FIRE	272,608	0	0	0	272,608
Service	2,446,302	0	0	0	2,446,302
Govt	0	0	0	0	0
Total	9,419,088	0	0	0	9,419,088

Table 5.6

Seward Construction

Seward 1st Quarter Permit Values by Type - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
Residential - New	85,000	0	230,000	0	120,000	118,000	0	-100.0%
Residential - Add/Alter	25,043	5,200	0	30,200	25,496	57,500	48,000	-16.5%
Commercial - New	536,232	0	85,000	0	0	72,000	7,650,000	10525.0%
Commercial - Add/Alter	56,800	1,035,350	40,300	386,500	335,944	1,657,855	43,600	-97.4%
TOTAL	703,075	1,040,550	355,300	416,700	481,440	1,905,355	7,741,600	306.3%
Annual Change		48.0%	-65.9%	17.3%	15.5%	295.8%	306.3%	

Table 5.7

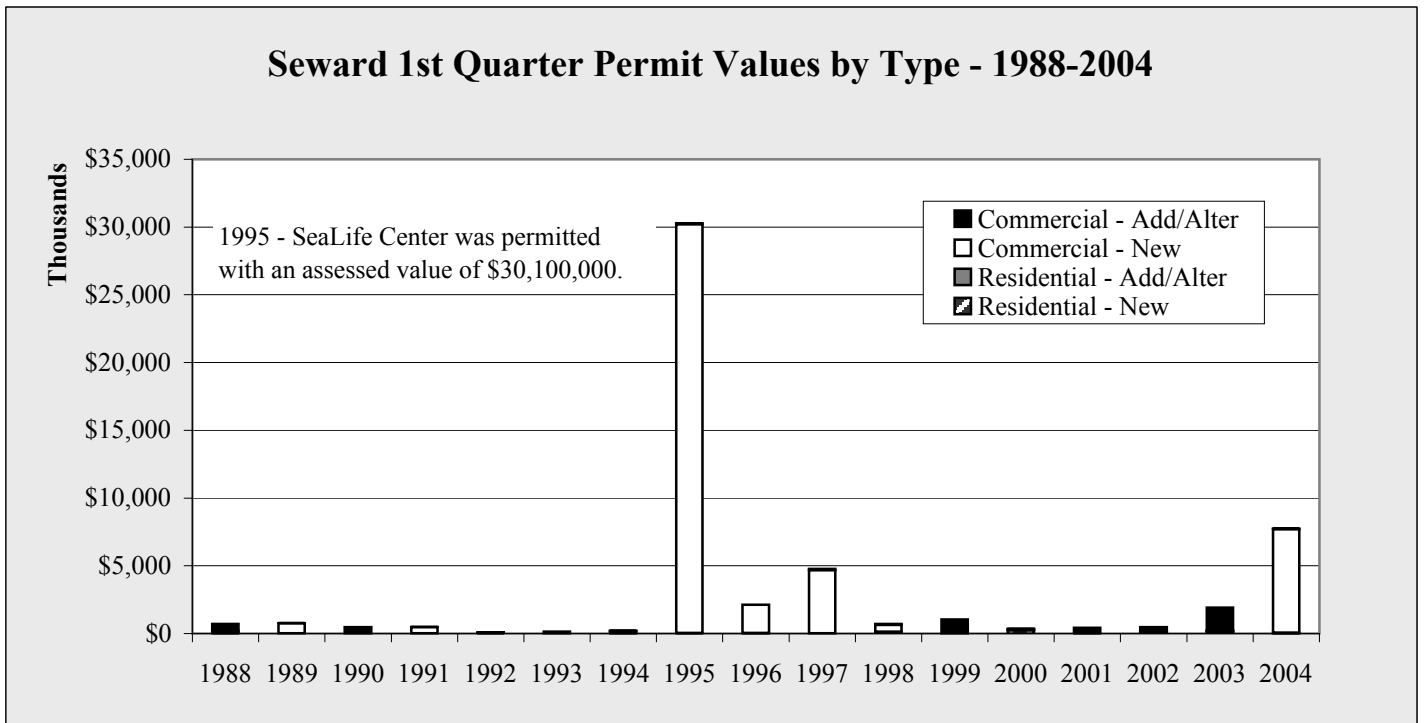


Chart 5.9

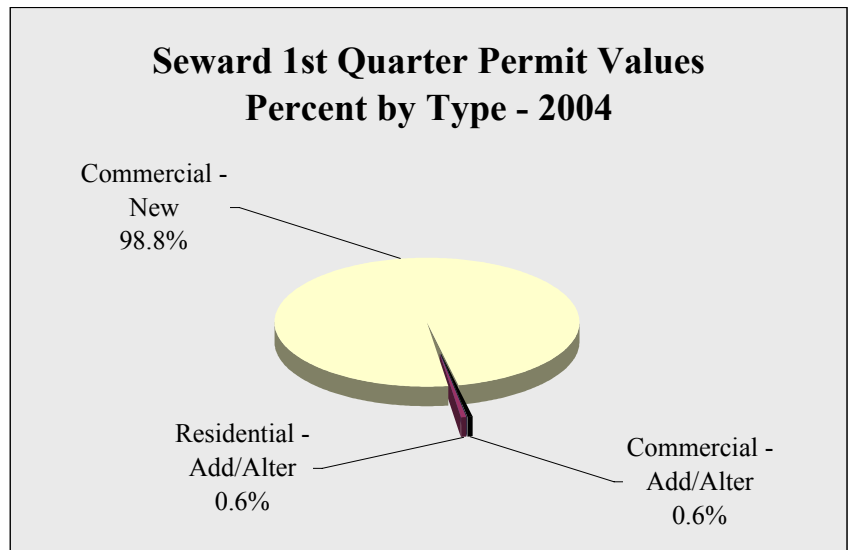


Chart 5.10

Seward Construction

Seward 1st Quarter Permit Volume by Type - 1998-2004

	1998	1999	2000	2001	2002	2003	2004	Annual Change
Residential - New	1	0	1	0	1	1	0	-100.0%
Residential - Add/Alter	4	1	0	4	3	2	2	0.0%
Commercial - New	2	0	1	0	0	1	2	100.0%
Commercial - Add/Alter	2	4	3	7	6	7	3	-57.1%
TOTAL	9	5	5	11	10	11	7	-36.4%
Annual Change		-44.4%	0.0%	120.0%	-9.1%	10.0%	-36.4%	

Table 5.8

Seward 1st Quarter Permit Volume by Type - 1988-2004

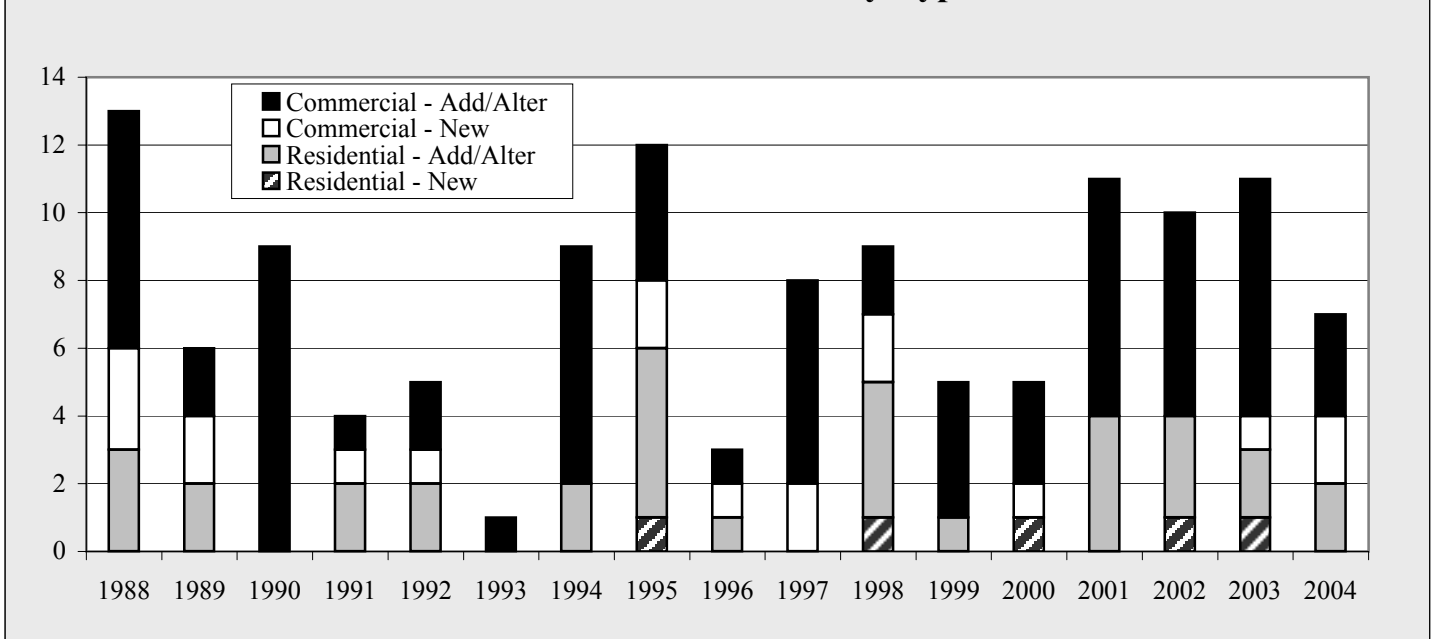


Chart 5.11

Seward 1st Quarter Permit Volume Percent by Type - 2004

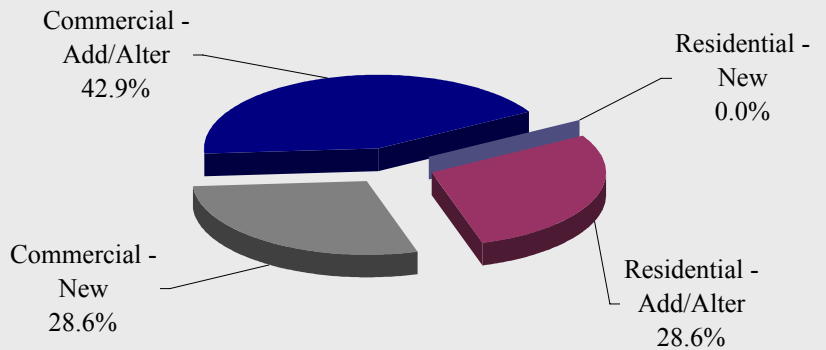


Chart 5.12

Seward Construction

Seward Annual Permit Values by Type - 1997-2003 - in \$								
	1997	1998	1999	2000	2001	2002	2003	Annual Change
Residential - New	706,750	1,145,000	1,217,400	1,023,000	450,000	725,000	1,077,500	48.6%
Residential - Add/Alter	332,292	240,543	256,600	446,000	344,214	242,008	294,500	21.7%
Commercial - New	6,828,800	4,925,232	1,393,275	825,000	486,028	6,144,730	4,290,000	-30.2%
Commercial - Add/Alter	1,393,305	437,086	1,374,138	1,157,565	1,436,739	798,965	2,320,765	190.5%
TOTAL	9,261,147	6,747,861	4,241,413	3,451,565	2,716,981	7,910,703	7,982,765	0.9%
Annual Change		-27.1%	-37.1%	-18.6%	-21.3%	191.2%	0.9%	

Table 5.9

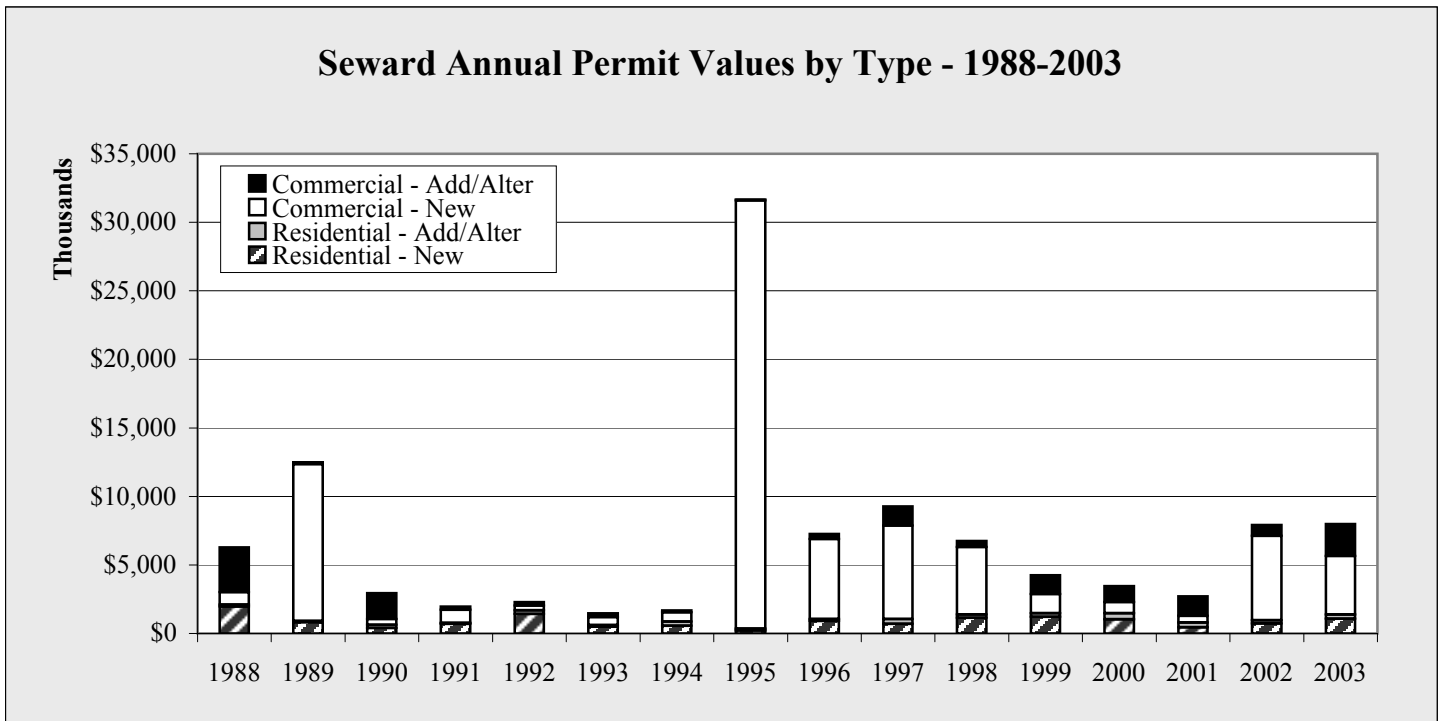


Chart 5.13

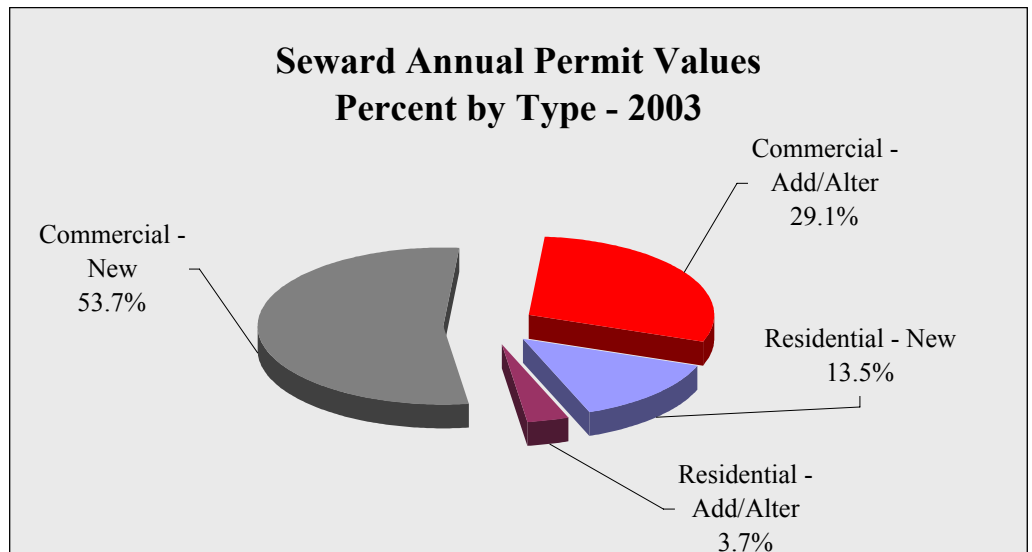


Chart 5.14

Seward Construction

Seward Annual Permit Volume by Type - 1997-2003								
	1997	1998	1999	2000	2001	2002	2003	Annual Change
Residential - New	6	9	10	5	3	4	8	100.0%
Residential - Add/Alter	26	18	15	19	18	25	11	-56.0%
Commercial - New	12	10	7	8	6	8	7	-12.5%
Commercial - Add/Alter	16	12	24	19	21	27	24	-11.1%
TOTAL	60	49	56	51	48	64	50	-21.9%
Annual Change		-18.3%	14.3%	-8.9%	-5.9%	33.3%	-21.9%	

Table 5.10

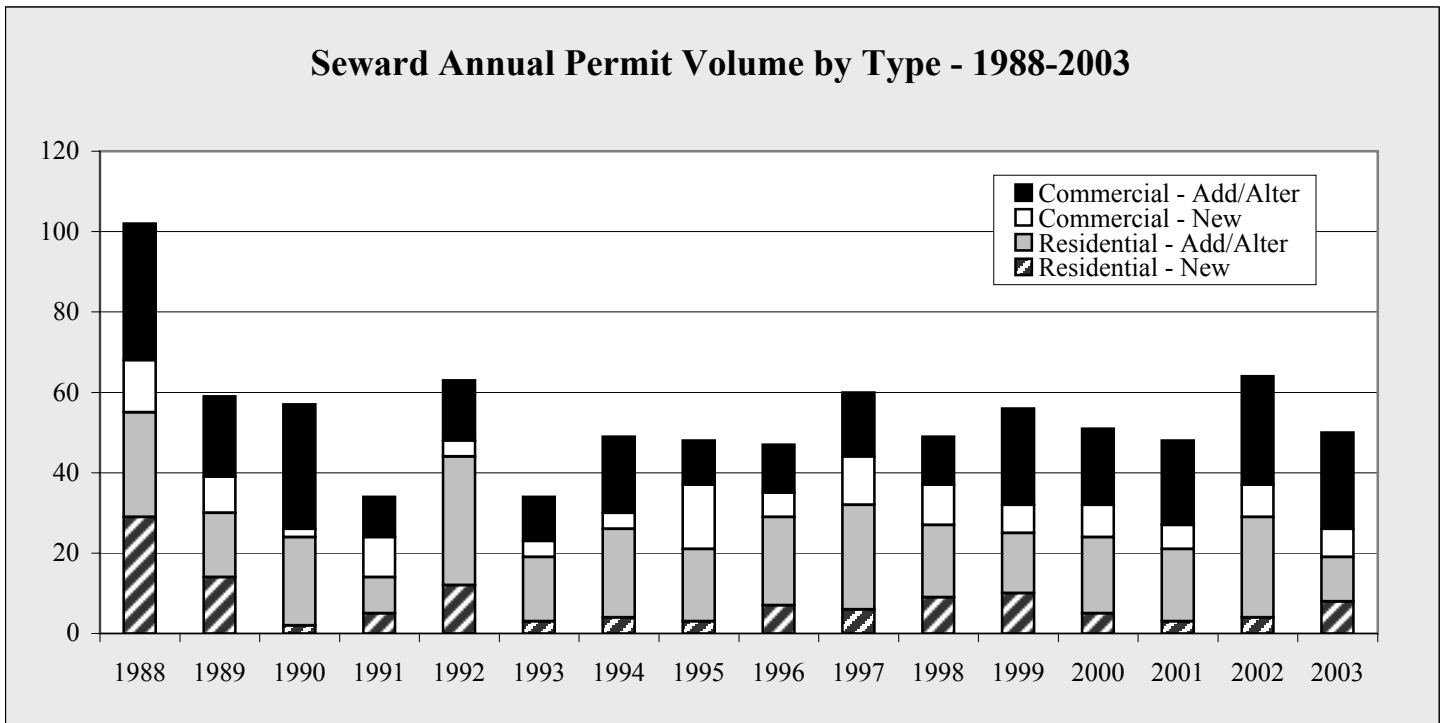


Chart 5.15

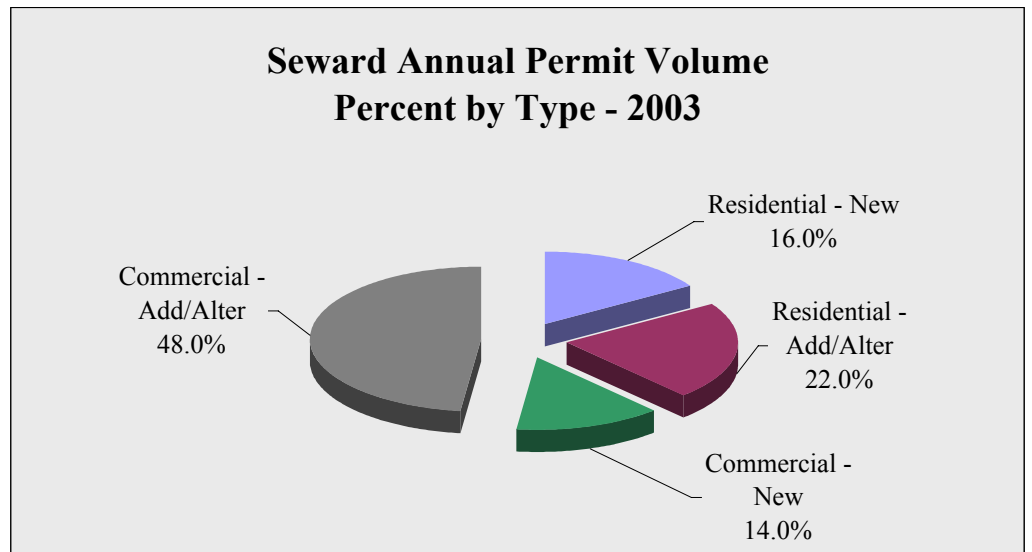


Chart 5.16

Seward Construction

Seward Annual Permit Values by Quarter by Type - 1997-2004 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
1997					
Residential - New	0	628,750	78,000	0	706,750
Residential - Add/Alter	0	164,492	110,500	57,300	332,292
Commercial - New	4,675,000	1,609,800	388,000	156,000	6,828,800
Commercial - Add/Alter	87,300	91,186	266,400	948,419	1,393,305
TOTAL	4,762,300	2,494,228	842,900	1,161,719	9,261,147
1998					
Residential - New	85,000	643,000	417,000	0	1,145,000
Residential - Add/Alter	25,043	122,000	59,000	34,500	240,543
Commercial - New	536,232	75,000	4,054,000	260,000	4,925,232
Commercial - Add/Alter	56,800	119,000	256,186	5,100	437,086
TOTAL	703,075	959,000	4,786,186	299,600	6,747,861
1999					
Residential - New	0	585,000	509,400	123,000	1,217,400
Residential - Add/Alter	5,200	164,500	71,900	15,000	256,600
Commercial - New	0	250,000	903,275	240,000	1,393,275
Commercial - Add/Alter	1,035,350	82,614	131,174	125,000	1,374,138
TOTAL	1,040,550	1,082,114	1,615,749	503,000	4,241,413
2000					
Residential - New	230,000	530,000	263,000	0	1,023,000
Residential - Add/Alter	0	67,600	39,000	339,400	446,000
Commercial - New	85,000	210,000	330,000	200,000	825,000
Commercial - Add/Alter	40,300	957,800	79,465	80,000	1,157,565
TOTAL	355,300	1,765,400	711,465	619,400	3,451,565
2001					
Residential - New	0	0	150,000	300,000	450,000
Residential Add/Alter	30,200	73,000	136,014	105,000	344,214
Commercial - New	0	155,000	331,028	0	486,028
Commercial - Add/Alter	386,500	438,239	25,000	587,000	1,436,739
TOTAL	416,700	666,239	642,042	992,000	2,716,981
2002					
Residential - New	120,000	400,000	205,000	0	725,000
Residential Add/Alter	25,496	169,157	27,555	19,800	242,008
Commercial - New	0	3,294,730	750,000	2,100,000	6,144,730
Commercial - Add/Alter	335,944	25,000	325,021	113,000	798,965
TOTAL	481,440	3,888,887	1,307,576	2,232,800	7,910,703
2003					
Residential - New	118,000	215,000	744,500	0	1,077,500
Residential - Add/Alter	57,500	100,000	87,000	50,000	294,500
Commercial - New	72,000	3,313,000	900,000	5,000	4,290,000
Commercial - Add/Alter	1,657,855	44,010	101,400	517,500	2,320,765
TOTAL	1,905,355	3,672,010	1,832,900	572,500	7,982,765
2004					
	Year to Date				
Residential - New	0				0
Residential - Add/Alter	48,000				48,000
Commercial - New	7,650,000				7,650,000
Commercial - Add/Alter	43,600				43,600
TOTAL	7,741,600				7,741,600

Table 5.11

Seward Construction

Seward Annual Permit Volume by Quarter by Type - 1997-2004					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
1997					
Residential - New	0	4	1	1	6
Residential - Add/Alter	0	13	9	4	26
Commercial - New	2	3	3	4	12
Commercial - Add/Alter	6	3	3	4	16
TOTAL	8	23	16	13	60
1998					
Residential - New	1	6	2	0	9
Residential - Add/Alter	4	4	5	5	18
Commercial - New	2	3	4	1	10
Commercial - Add/Alter	2	7	2	1	12
TOTAL	9	20	13	7	49
1999					
Residential - New	0	5	4	1	10
Residential - Add/Alter	1	7	5	2	15
Commercial - New	0	1	5	1	7
Commercial - Add/Alter	4	5	9	6	24
TOTAL	5	18	23	10	56
2000					
Residential - New	1	2	2	0	5
Residential - Add/Alter	0	8	7	4	19
Commercial - New	1	3	3	1	8
Commercial - Add/Alter	3	7	5	4	19
TOTAL	5	20	17	9	51
2001					
Residential - New	0	0	1	2	3
Residential Add/Alter	4	3	9	2	18
Commercial - New	0	3	3	0	6
Commercial - Add/Alter	7	8	1	5	21
TOTAL	11	14	14	9	48
2002					
Residential - New	1	1	2	0	4
Residential Add/Alter	3	15	3	4	25
Commercial - New	0	4	1	3	8
Commercial - Add/Alter	6	9	8	4	27
TOTAL	10	29	14	11	64
2003					
Residential - New	1	2	5	0	8
Residential - Add/Alter	2	3	5	1	11
Commercial - New	1	4	1	1	7
Commercial - Add/Alter	7	4	4	9	24
TOTAL	11	13	15	11	50
2004					
	Year to Date				
Residential - New	0				0
Residential - Add/Alter	2				2
Commercial - New	2				2
Commercial - Add/Alter	3				3
TOTAL	7				7

Table 5.12

Seward Cost of Food

Cost of food data is collected by the University of Alaska, Fairbanks Cooperative Extension. Each quarter the Cooperative Extension surveys up to three grocers in communities throughout the state to determine the cost of food for one week. Specific guidelines are presented to the surveyors regarding item size and sale price for 104 items.

SEWARD							
	March 1997	March 1998	March 2001*	March 2002	March 2003	March 2004	Annual Change
Sales Tax Rate	5.0	5.0	5.0	5.0	5.0	6.0	NA
Percent of Food Unavailable	0.0	0.0	5.0	2.0	2.0	0.0	NA
Child, 1 year	18.0	19.9	18.3	19.1	18.1	21.3	17.8%
Child, 2 years	0.0	0.0	0.0	19.1	18.1	21.0	16.1%
Children 3-5 years of age	24.3	21.8	20.1	20.9	19.8	23.0	16.3%
Children 6-8 years of age	26.1	29.0	26.7	27.9	26.5	31.1	17.5%
Children 9-11 years of age	29.6	32.9	30.3	31.6	30.0	34.9	16.4%
Males 12-14 years of age	33.4	37.2	34.3	35.7	33.8	39.3	16.2%
Males 15-19 years of age	34.4	38.3	35.4	36.9	34.8	40.5	16.4%
Males 20-50 years of age	34.3	38.1	35.3	36.9	34.9	40.6	16.3%
Males 51 and older	32.7	36.4	33.6	35.2	33.2	38.7	16.6%
Females 12-19 years of age	28.8	32.0	29.6	30.9	29.1	34.0	16.9%
Females 20-50 years of age	30.1	33.4	30.9	32.3	30.5	35.5	16.4%
Females 51 and older	29.2	32.3	30.0	31.4	29.6	34.4	16.1%
Family of 2, 20-50 years of age	68.7	78.8	72.8	76.1	72.0	83.7	16.3%
Family of 2, 51 years and older	68.1	75.6	70.0	73.3	69.2	80.5	16.3%
Family of 4, children 1-5 years	101.9	113.2	104.6	109.2	103.3	120.1	16.3%
Family of 4, children 6-11 years	120.0	133.4	123.2	128.7	121.8	142.1	16.6%
Electricity, 1000 kWh	120.4	128.4	134.1	139.6	125.7	139.3	10.8%
Heating Oil, 55 gal	69.3	93.5	91.3	65.5	87.5	85.3	-2.5%
Gasoline, auto, 55 gal	84.1	73.7	101.2	90.2	107.8	102.3	-5.1%
Lumber, 2X4X8	3.6	2.8	2.8	3.0	3.3	2.2	-31.4%
Propane, 100 lb. Refill	0.0	0.0	49.5	48.4	59.7	56.6	-5.2%

Table 5.13

* March 1999 and 2000 information is not available.

Seward Cost of Food

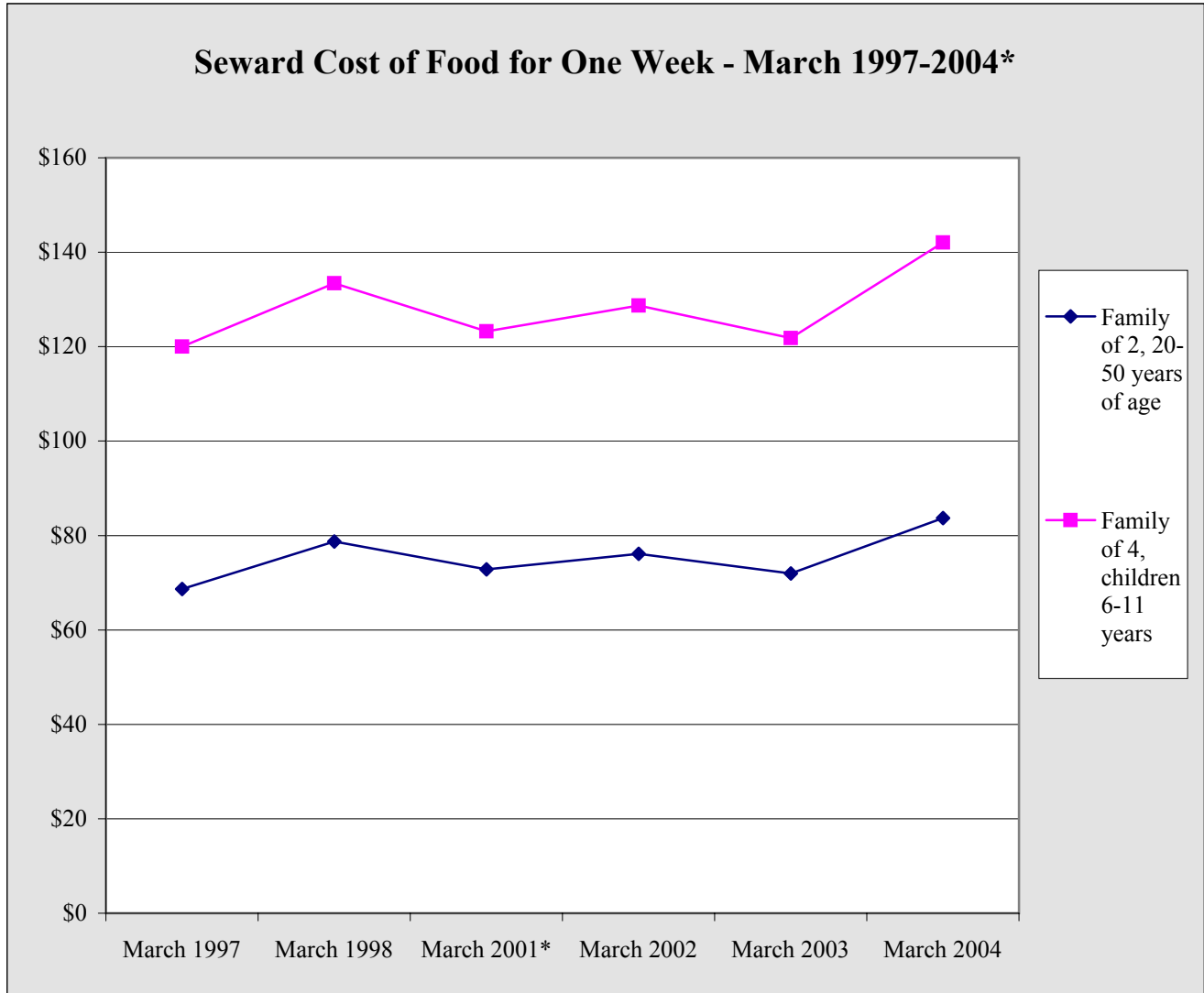


Chart 5.17

* March 1999 and 2000 information is not available.

Soldotna Sales

Soldotna 1st Quarter Gross Sales by Industry - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
AFF	93,205	97,954	158,182	215,220	231,354	287,421	549,152	91.1%
Min	454,009	47,052	71,262	49,472	98,101	110,629	92,181	-16.7%
Const	2,640,912	2,307,621	3,044,411	4,015,371	3,228,042	3,997,918	2,724,941	-31.8%
Manu	451,807	481,304	641,545	967,938	900,894	1,129,391	529,532	-53.1%
TCPU	3,332,468	3,991,637	4,039,609	4,764,455	3,685,725	4,211,327	4,774,317	13.4%
Whole	2,191,493	5,799,487	7,278,779	6,827,062	8,072,050	7,309,289	9,720,151	33.0%
Retail	29,120,287	30,513,785	31,528,136	34,715,249	36,487,247	36,770,710	39,027,083	6.1%
FIRE	1,797,696	2,100,160	1,976,395	2,166,881	2,258,203	2,461,298	3,006,908	22.2%
Service	6,157,211	6,078,154	6,456,290	7,071,799	7,362,242	7,911,342	8,033,234	1.5%
Total	46,245,330	51,429,980	55,201,896	60,799,954	62,330,558	64,201,644	68,464,403	6.6%
Annual Change		11.2%	7.3%	10.1%	2.5%	3.0%	6.6%	

Table 6.1

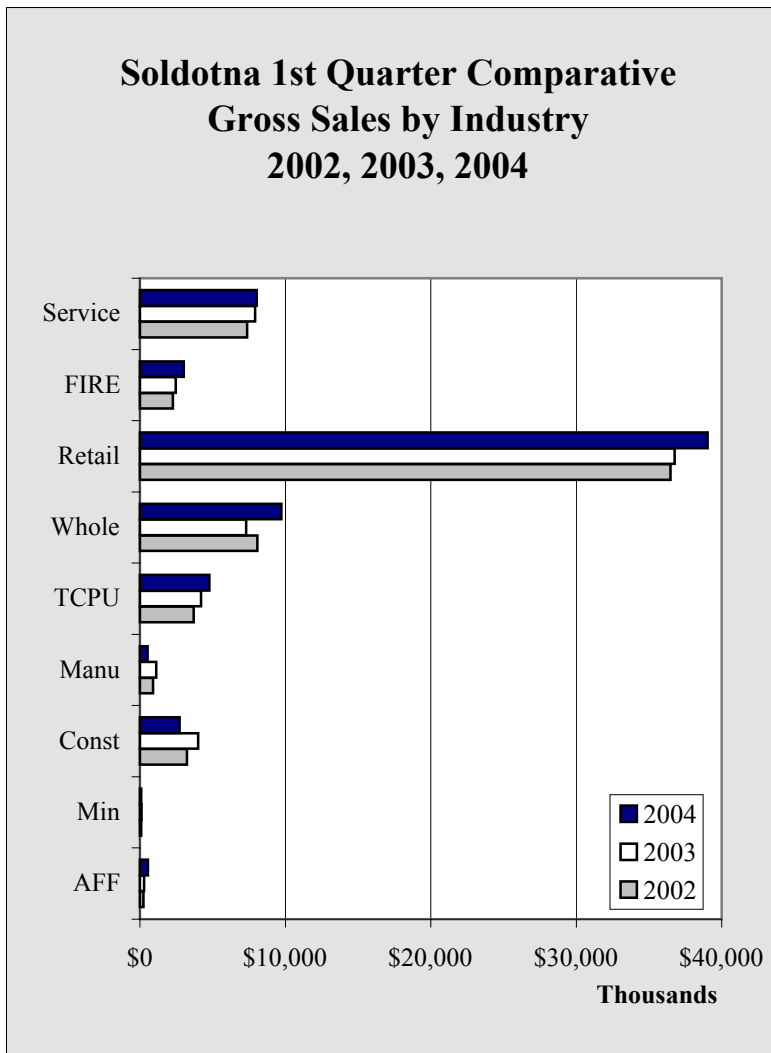


Chart 6.1

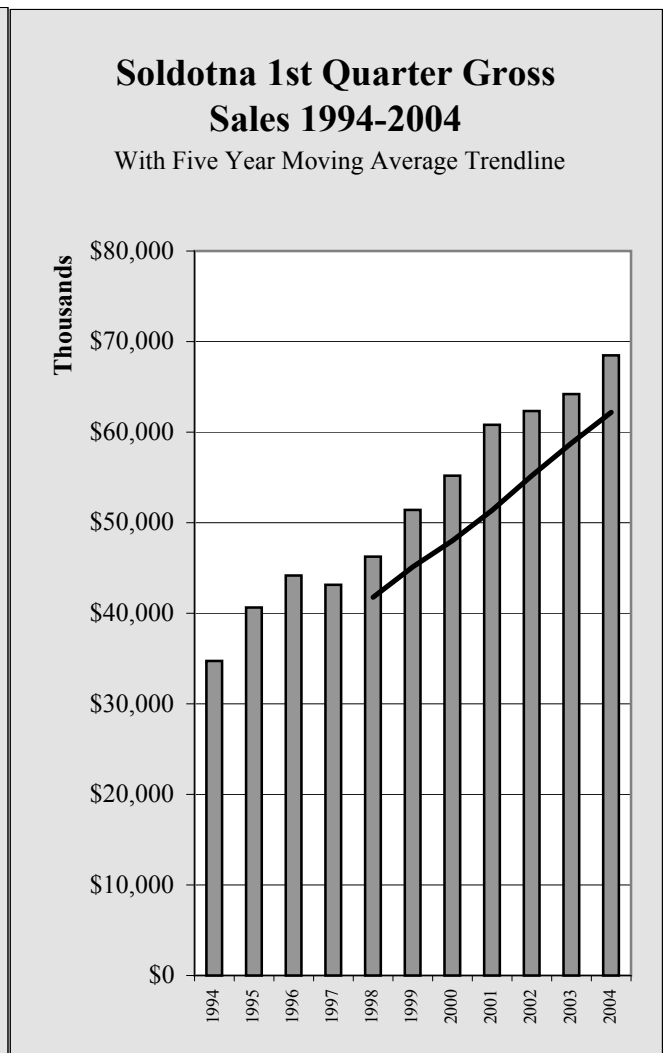


Chart 6.2

Soldotna Sales

Soldotna 1st Quarter Taxable Sales by Industry - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
AFF	87,616	94,556	148,104	183,856	185,252	167,593	211,398	26.1%
Min	2,962	0	1,148	7,612	6,447	9,374	6,675	-28.8%
Const	296,806	295,263	316,000	234,518	283,099	301,760	309,219	2.5%
Manu	243,826	199,670	194,558	199,966	181,486	219,705	204,357	-7.0%
TCPU	2,294,730	2,544,919	2,608,749	2,584,193	2,752,273	3,219,035	3,379,681	5.0%
Whole	51,570	59,914	71,213	124,637	135,437	173,053	154,053	-11.0%
Retail	20,466,847	21,325,306	22,423,668	25,030,145	25,570,526	25,769,374	28,020,061	8.7%
FIRE	787,528	858,013	860,411	1,072,034	1,170,633	1,141,419	957,380	-16.1%
Service	2,946,714	3,049,461	3,033,282	3,040,671	3,442,688	3,443,108	3,534,696	2.7%
Total	27,184,841	28,439,928	29,664,420	32,484,139	33,734,541	34,456,740	36,784,424	6.8%
Annual Change		4.6%	4.3%	9.5%	3.8%	2.1%	6.8%	

Table 6.2

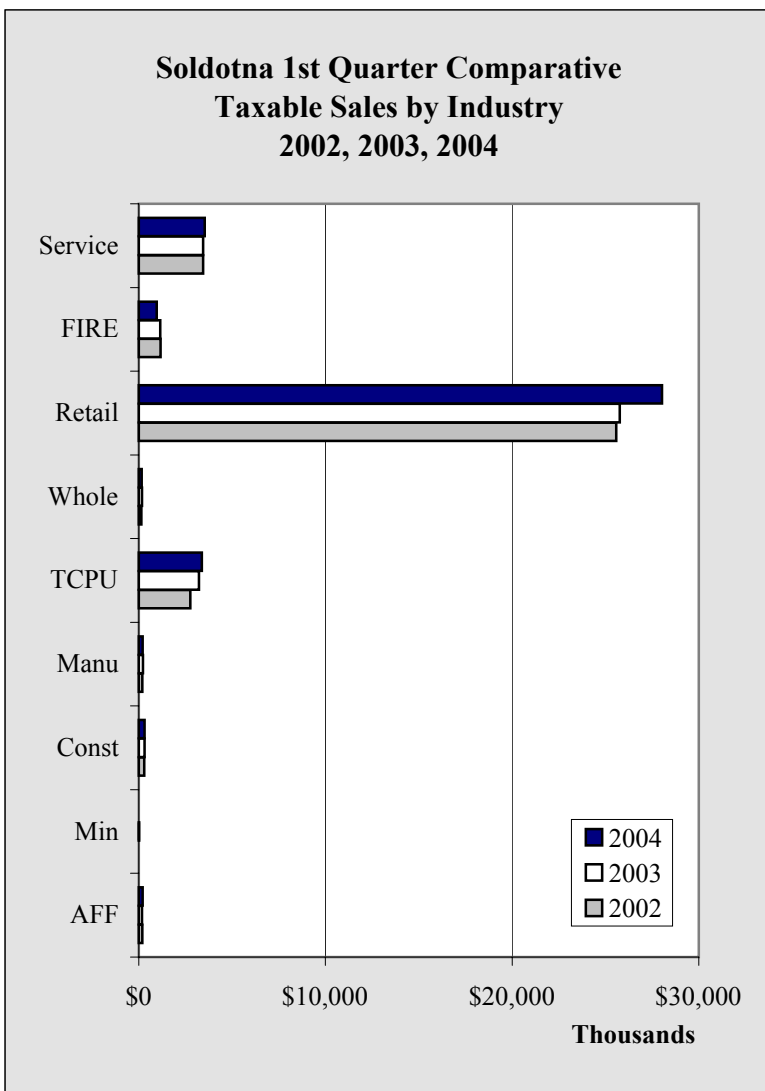


Chart 6.3

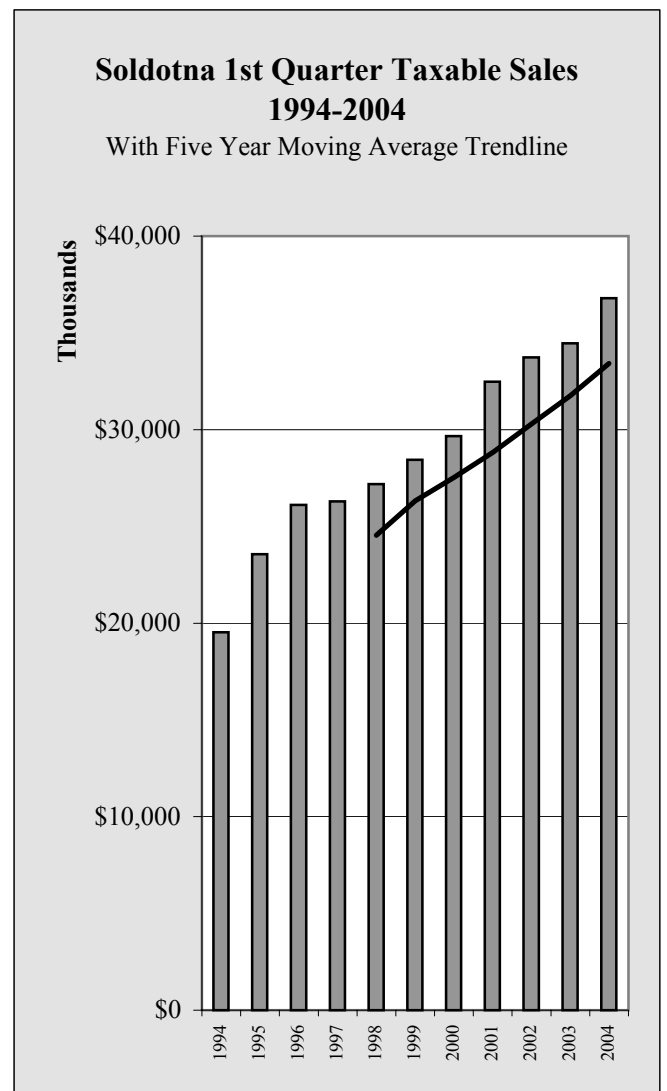


Chart 6.4

Soldotna Sales

Soldotna Annual Gross Sales by Industry - 1997-2003 - in \$								
	1997	1998	1999	2000	2001	2002	2003	Annual Change
AFF	787,505	689,389	954,143	1,727,448	1,664,917	1,853,591	2,523,473	36.1%
Min	645,979	2,729,541	306,689	305,525	305,091	410,684	450,504	9.7%
Const	20,624,014	20,205,240	17,075,443	20,761,485	19,395,458	22,462,842	20,789,343	-7.5%
Manu	2,824,914	3,192,979	3,210,218	5,446,988	5,938,040	6,301,658	7,729,281	22.7%
TCPU	13,396,265	14,308,591	17,467,668	15,708,998	17,799,215	15,900,605	16,354,886	2.9%
Whole	11,054,736	14,626,150	32,515,047	32,610,279	31,467,653	40,201,769	34,368,869	-14.5%
Retail	149,103,119	157,774,054	166,898,488	170,201,586	187,606,859	191,902,954	204,659,577	6.6%
FIRE	7,603,912	7,365,455	8,509,983	10,210,170	10,232,574	10,465,959	10,733,557	2.6%
Service	26,507,740	29,884,044	30,622,659	32,265,770	34,683,298	36,320,220	40,019,965	10.2%
Total	232,583,888	250,793,664	277,588,737	289,255,311	309,112,208	325,842,861	337,671,172	3.6%
Annual Change		7.8%	10.7%	4.2%	6.9%	5.4%	3.6%	

Table 6.3

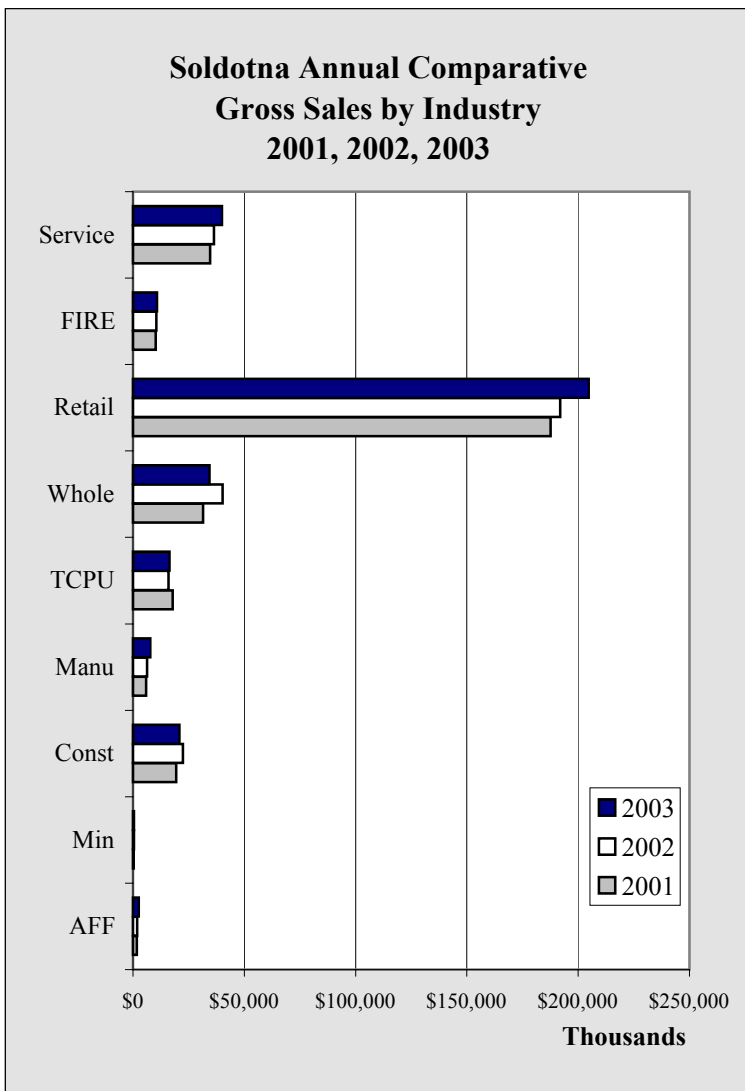


Chart 6.5

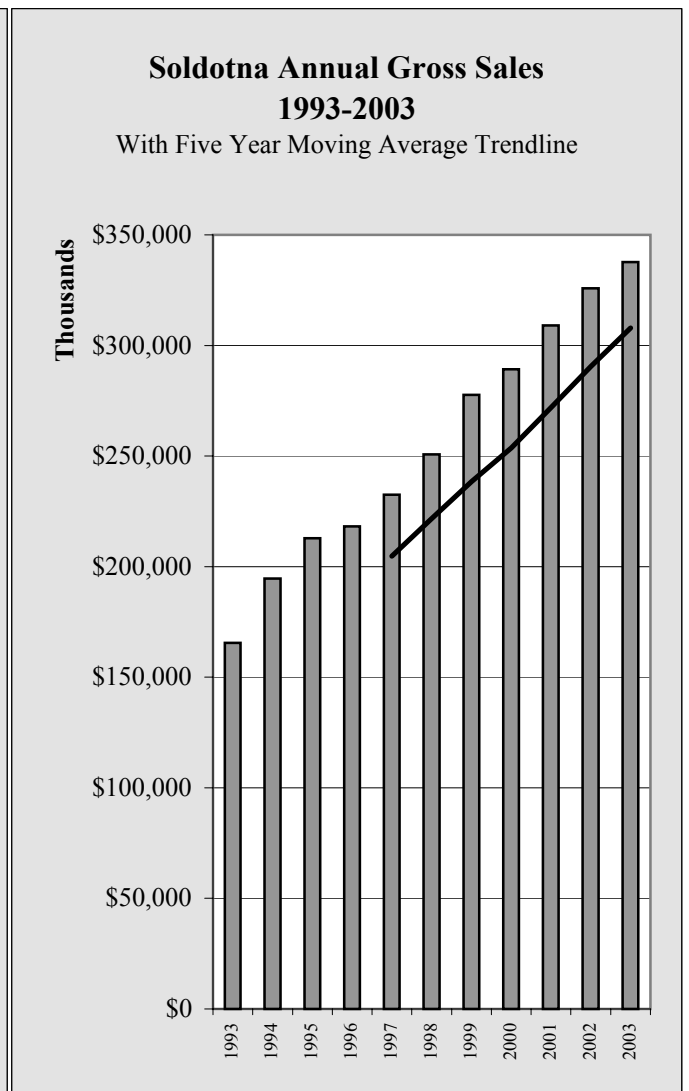


Chart 6.6

Soldotna Sales

Soldotna Annual Taxable Sales by Industry - 1997-2003 - in \$								
	1997	1998	1999	2000	2001	2002	2003	Annual Change
AFF	412,424	466,912	697,062	921,908	1,117,793	1,043,812	1,176,634	12.7%
Min	6,251	8,010	5,675	11,333	35,080	33,278	33,067	-0.6%
Const	1,262,833	1,320,297	1,471,239	1,233,755	1,173,265	1,317,838	1,590,497	20.7%
Manu	1,363,346	1,439,440	1,467,864	1,567,147	1,638,254	1,635,572	1,674,325	2.4%
TCPU	8,918,568	9,374,360	10,378,566	10,311,502	10,520,193	11,147,380	12,307,468	10.4%
Whole	342,916	369,062	322,925	715,161	786,443	763,236	997,320	30.7%
Retail	109,625,447	115,732,671	122,401,180	124,618,575	136,194,643	138,178,507	151,178,020	9.4%
FIRE	3,658,043	3,662,452	3,776,435	4,545,775	5,207,613	5,279,203	4,435,121	-16.0%
Service	14,711,144	15,398,236	15,403,419	15,493,910	15,700,548	17,511,130	17,170,665	-1.9%
Total	140,336,676	147,789,661	155,952,764	159,436,128	172,392,935	176,932,535	190,604,834	7.7%
Annual Change		5.3%	5.5%	2.2%	8.1%	2.6%	7.7%	

Table 6.4

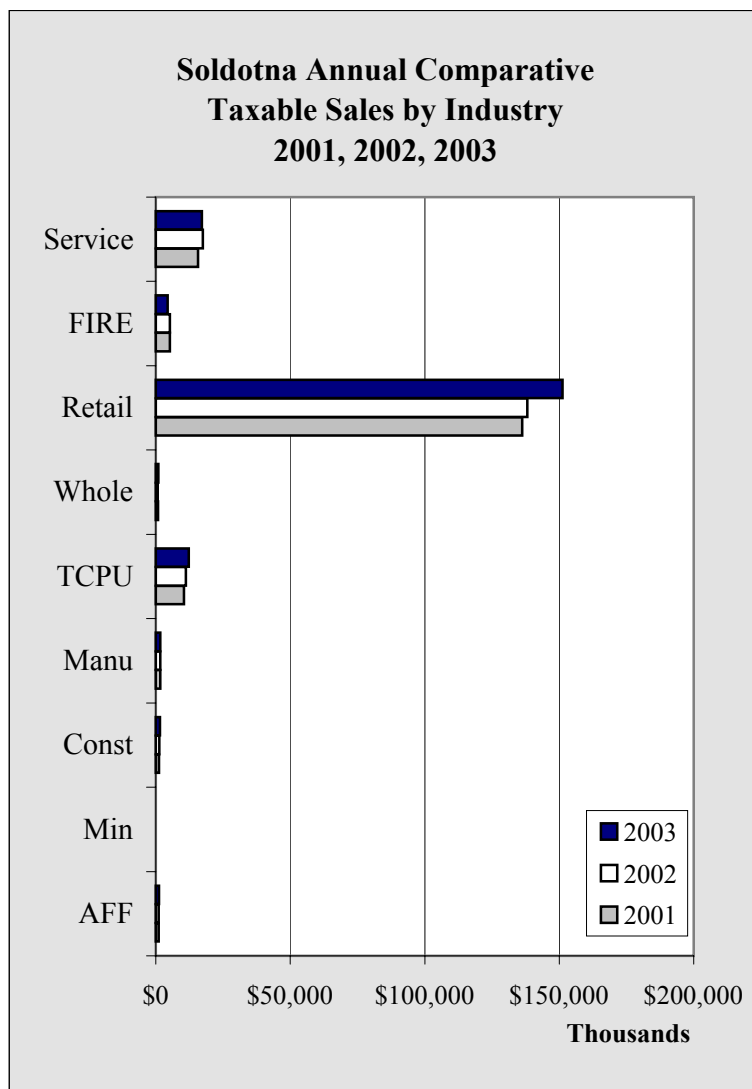


Chart 6.7

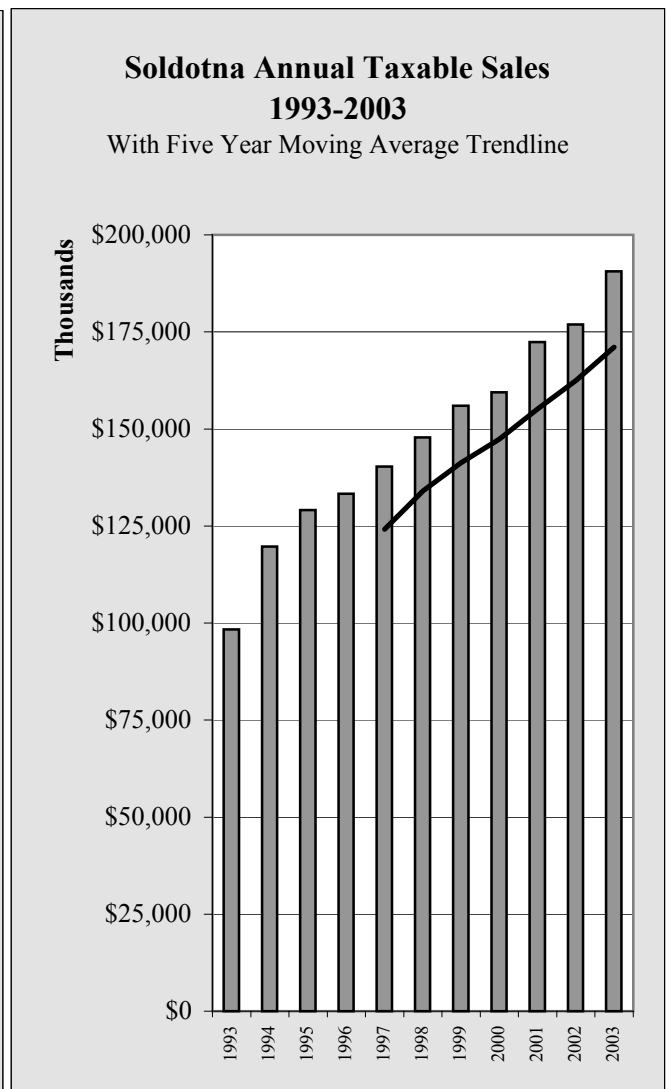


Chart 6.8

Soldotna Sales

Soldotna Gross Sales by Industry by Quarter - 2001-2004 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2001					
AFF	215,220	486,756	693,279	269,662	1,664,917
Min	49,472	77,886	124,429	53,304	305,091
Const	4,015,371	4,464,446	6,018,641	4,897,000	19,395,458
Manu	967,938	1,611,027	2,098,063	1,261,012	5,938,040
TCPU	4,764,455	4,573,146	4,556,940	3,904,674	17,799,215
Whole	6,827,062	6,981,240	10,894,321	6,765,030	31,467,653
Retail	34,715,249	45,690,237	57,845,073	49,356,300	187,606,859
FIRE	2,166,881	2,223,114	2,932,358	2,910,221	10,232,574
Service	7,071,799	8,927,244	10,501,170	8,183,085	34,683,298
Govt	6,507	5,238	6,158	1,200	19,103
Total	60,799,954	75,040,334	95,670,432	77,601,488	309,112,208
2002					
AFF	231,354	493,143	667,821	461,273	1,853,591
Min	98,101	106,949	86,164	119,470	410,684
Const	3,228,042	4,930,716	8,313,280	5,990,804	22,462,842
Manu	900,894	1,727,614	2,352,093	1,321,057	6,301,658
TCPU	3,685,725	3,531,451	4,900,494	3,782,935	15,900,605
Whole	8,072,050	7,353,520	12,524,522	12,251,677	40,201,769
Retail	36,487,247	49,051,032	60,870,288	45,494,387	191,902,954
FIRE	2,258,203	2,983,720	2,591,812	2,632,224	10,465,959
Service	7,362,242	9,561,114	11,296,325	8,100,539	36,320,220
Govt	6,700	7,859	4,290	3,730	22,579
Total	62,330,558	79,747,118	103,607,089	80,158,096	325,842,861
2003					
AFF	287,421	558,058	920,446	757,548	2,523,473
Min	110,629	122,012	99,139	118,724	450,504
Const	3,997,918	3,932,989	6,731,579	6,126,857	20,789,343
Manu	1,129,391	2,288,148	2,843,498	1,468,244	7,729,281
TCPU	4,211,327	3,826,912	3,716,921	4,599,726	16,354,886
Whole	7,309,289	9,554,591	10,562,562	6,942,427	34,368,869
Retail	36,770,710	52,165,027	65,996,723	49,727,117	204,659,577
FIRE	2,461,298	2,547,857	2,821,665	2,902,737	10,733,557
Service	7,911,342	10,123,115	12,505,006	9,480,502	40,019,965
Govt	12,319	8,680	12,192	8,526	41,717
Total	64,201,644	85,127,389	106,209,731	82,132,408	337,671,172
2004					
					Year to Date
AFF	549,152	0	0	0	549,152
Min	92,181	0	0	0	92,181
Const	2,724,941	0	0	0	2,724,941
Manu	529,532	0	0	0	529,532
TCPU	4,774,317	0	0	0	4,774,317
Whole	9,720,151	0	0	0	9,720,151
Retail	39,027,083	0	0	0	39,027,083
FIRE	3,006,908	0	0	0	3,006,908
Service	8,033,234	0	0	0	8,033,234
Govt	6,904	0	0	0	6,904
Total	68,464,403	0	0	0	68,464,403

Table 6.5

Soldotna Sales

Soldotna Taxable Sales by Industry by Quarter - 2001-2004- in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2001					
AFF	183,856	314,053	413,211	206,673	1,117,793
Min	7,612	10,242	8,962	8,264	35,080
Const	234,518	301,807	353,143	283,797	1,173,265
Manu	199,966	465,257	676,627	296,404	1,638,254
TCPU	2,584,193	2,577,578	2,661,503	2,696,919	10,520,193
Whole	124,637	282,881	250,422	128,503	786,443
Retail	25,030,145	33,538,956	43,274,819	34,350,723	136,194,643
FIRE	1,072,034	1,222,567	1,551,525	1,361,487	5,207,613
Service	3,040,671	4,184,003	4,944,503	3,531,371	15,700,548
Govt	6,507	5,238	6,158	1,200	19,103
Total	32,484,139	42,902,582	54,140,873	42,865,341	172,392,935
2002					
AFF	185,252	286,565	393,521	178,474	1,043,812
Min	6,447	7,414	7,836	11,581	33,278
Const	283,099	329,803	369,398	335,538	1,317,838
Manu	181,486	429,327	710,329	314,430	1,635,572
TCPU	2,752,273	2,610,676	2,922,686	2,861,745	11,147,380
Whole	135,437	231,064	251,226	145,509	763,236
Retail	25,570,526	33,723,015	45,546,360	33,338,606	138,178,507
FIRE	1,170,633	1,266,667	1,502,411	1,339,492	5,279,203
Service	3,442,688	4,600,505	5,754,295	3,713,642	17,511,130
Govt	6,700	7,859	4,290	3,730	22,579
Total	33,734,541	43,492,895	57,462,352	42,242,747	176,932,535
2003					
AFF	167,593	297,426	457,868	253,747	1,176,634
Min	9,374	7,401	7,885	8,407	33,067
Const	301,760	430,437	465,297	393,003	1,590,497
Manu	219,705	436,364	739,665	278,591	1,674,325
TCPU	3,219,035	2,963,843	2,959,644	3,164,946	12,307,468
Whole	173,053	288,627	339,309	196,331	997,320
Retail	25,769,374	36,973,302	50,755,592	37,679,752	151,178,020
FIRE	1,141,419	1,151,616	1,159,465	982,621	4,435,121
Service	3,443,108	4,451,014	5,684,774	3,591,769	17,170,665
Govt	12,319	8,680	12,192	8,526	41,717
Total	34,456,740	47,008,710	62,581,691	46,557,693	190,604,834
2004					
					Year to Date
AFF	211,398	0	0	0	211,398
Min	6,675	0	0	0	6,675
Const	309,219	0	0	0	309,219
Manu	204,357	0	0	0	204,357
TCPU	3,379,681	0	0	0	3,379,681
Whole	154,053	0	0	0	154,053
Retail	28,020,061	0	0	0	28,020,061
FIRE	957,380	0	0	0	957,380
Service	3,534,696	0	0	0	3,534,696
Govt	6,904	0	0	0	6,904
Total	36,784,424	0	0	0	36,784,424

Table 6.6

Soldotna Construction

Soldotna 1st Quarter Permit Values by Type - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
Residential - New	145,000	0	373,929	0	240,849	0	539,297	NA
Residential - Add/Alter	0	54,000	0	105,160	86,935	57,827	0	-100.0%
Commercial - New	6,552	0	434,273	2,658,578	714,806	0	4,465,026	NA
Commercial - Add/Alter	78,542	29,696	270,000	287,480	163,000	369,191	68,000	-81.6%
TOTAL	230,094	83,696	1,078,202	3,051,218	1,205,590	427,018	5,072,323	1087.8%
Annual Change		-63.6%	1188.2%	183.0%	-60.5%	-64.6%	1087.8%	

Table 6.7

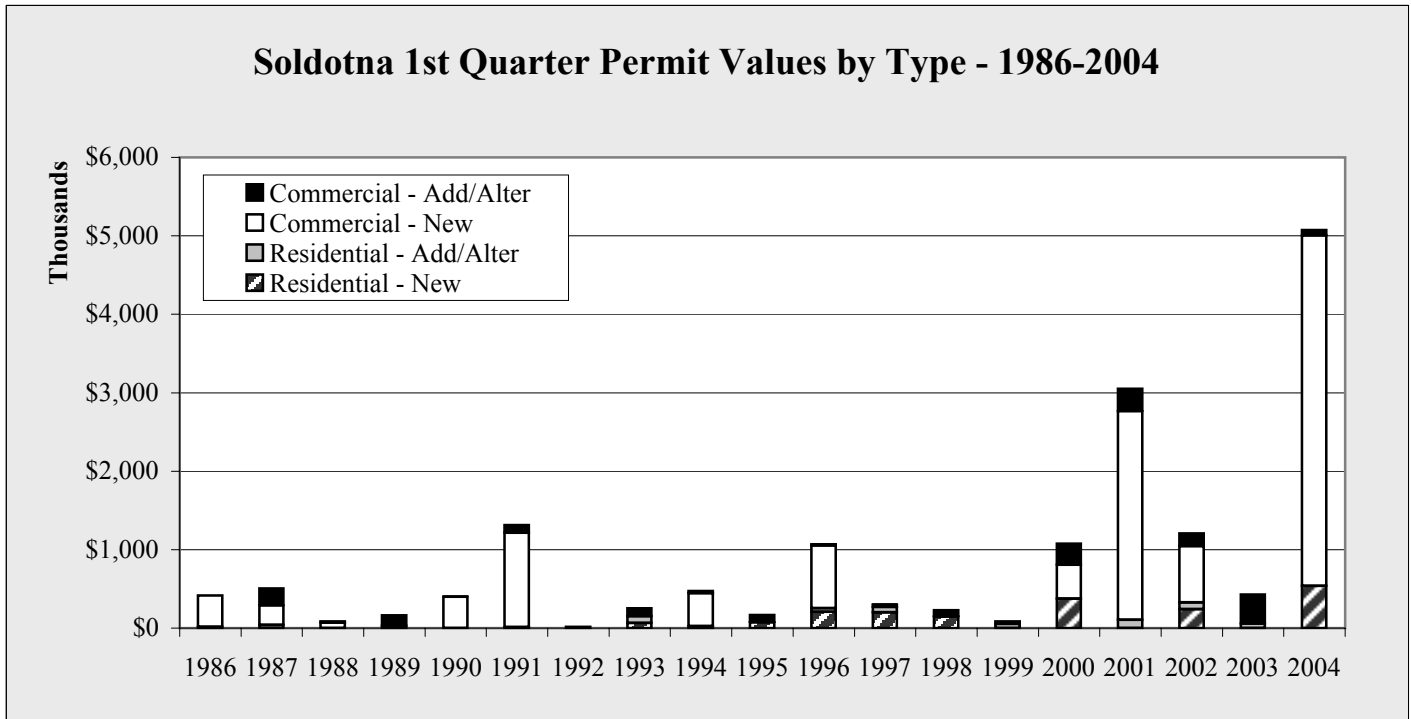


Chart 6.9

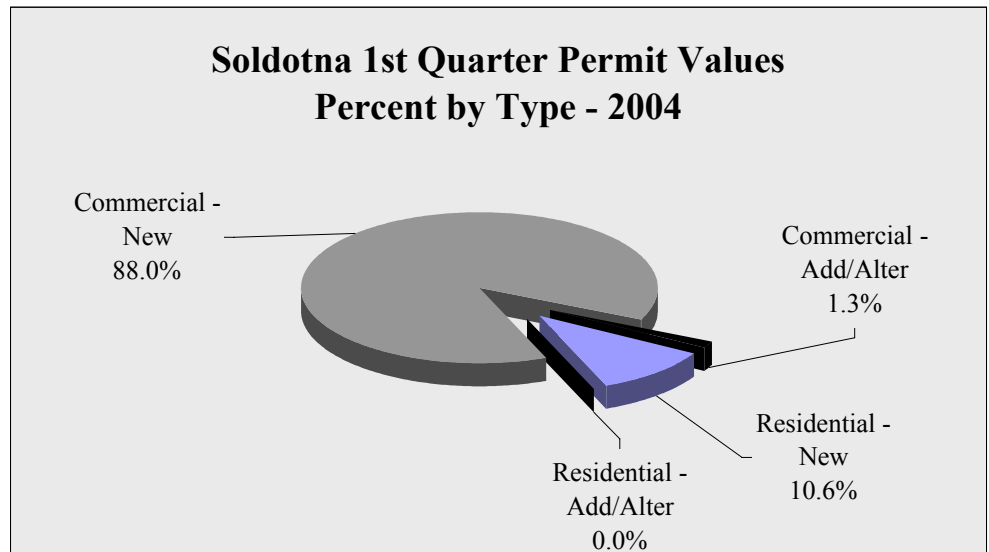


Chart 6.10

Soldotna Construction

Soldotna 1st Quarter Permit Volume by Type - 1998-2004

	1998	1999	2000	2001	2002	2003	2004	Annual Change
Residential - New	1	0	2	0	1	0	2	NA
Residential - Add/Alter	0	4	0	3	2	3	0	-100.0%
Commercial - New	2	0	1	3	4	0	4	NA
Commercial - Add/Alter	5	6	5	4	4	3	4	33.3%
TOTAL	8	10	8	10	11	6	10	66.7%
Annual Change		25.0%	-20.0%	25.0%	10.0%	-45.5%	66.7%	

Table 6.8

Soldotna 1st Quarter Permit Volume by Type - 1986-2004

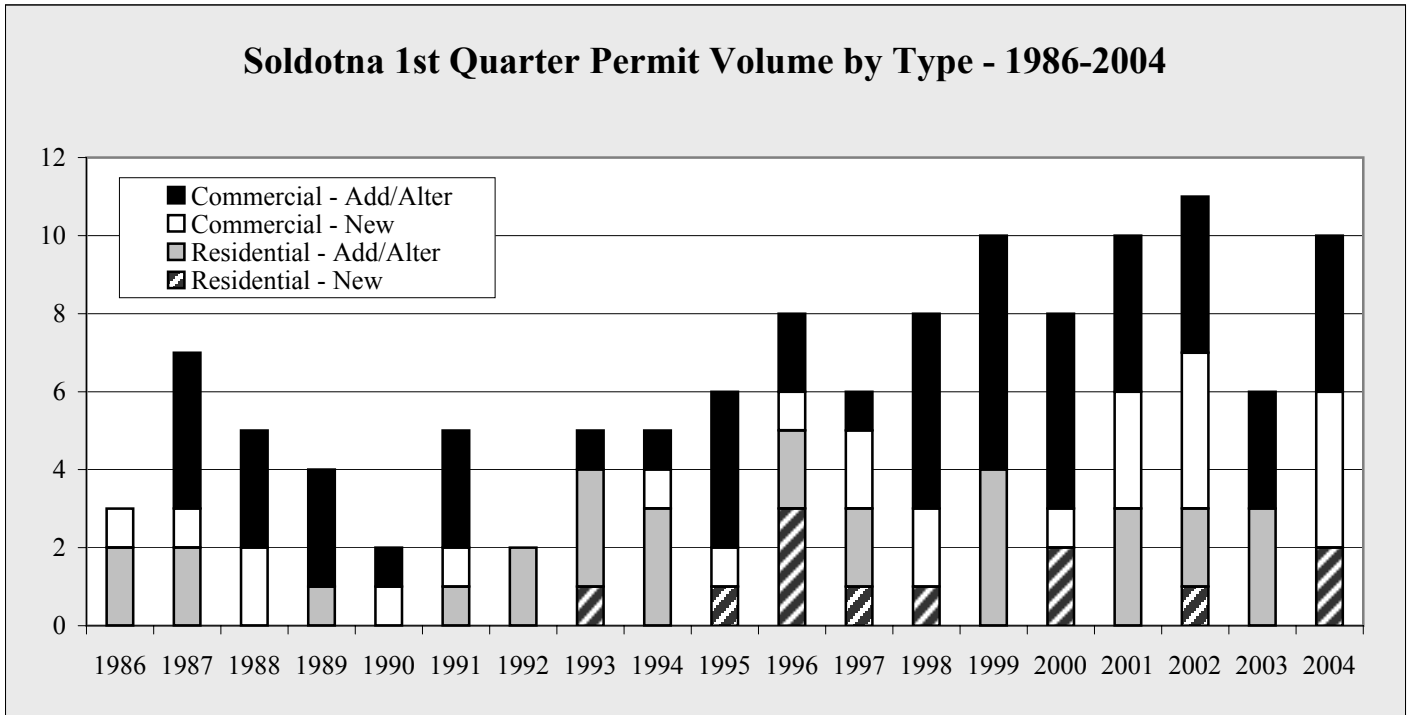


Chart 6.11

Soldotna 1st Quarter Permit Volume Percent by Type - 2004

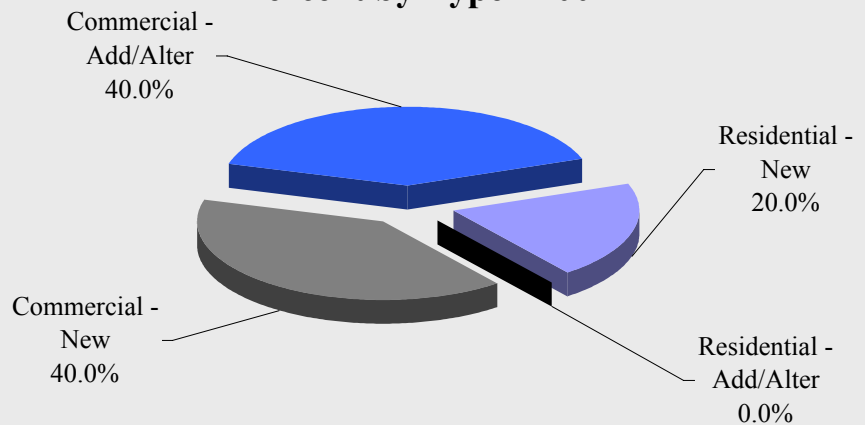


Chart 6.12

Soldotna Construction

Soldotna Annual Permit Values by Type - 1997-2003 - in \$

	1997	1998	1999	2000	2001	2002	2003	Annual Change
Residential - New	3,489,756	2,347,000	3,048,462	2,709,018	3,873,853	3,181,344	3,073,933	-3.4%
Residential - Add/Alter	241,900	237,060	377,228	365,239	357,495	755,187	263,629	-65.1%
Commercial - New	1,164,150	5,890,665	5,501,539	3,924,064	3,288,822	4,397,059	3,769,181	-14.3%
Commercial - Add/Alter	783,500	1,147,092	577,891	1,169,099	1,434,802	2,830,304	845,554	-70.1%
TOTAL	5,679,306	9,621,817	9,505,120	8,167,420	8,954,972	11,163,894	7,952,297	-28.8%
Annual Change		69.4%	-1.2%	-14.1%	9.6%	24.7%	-28.8%	

Table 6.9

Soldotna Annual Permit Values by Type - 1986-2003

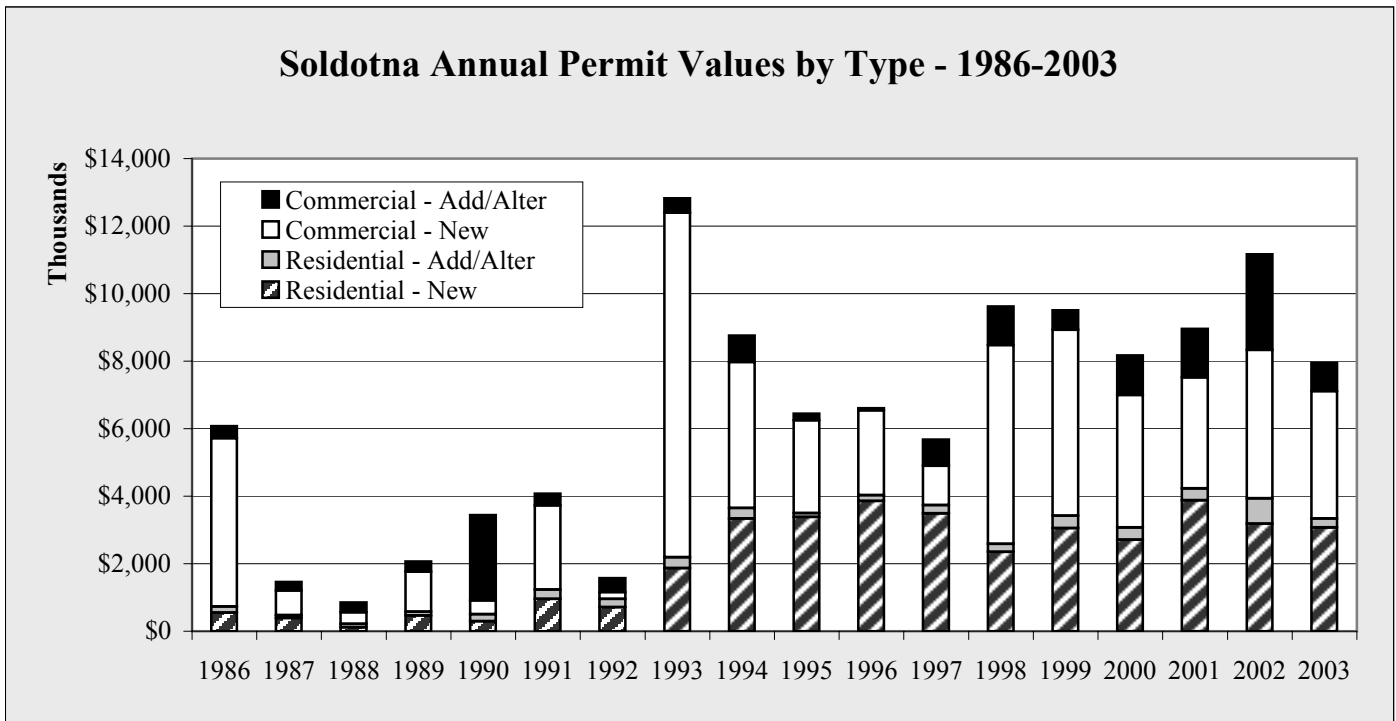


Chart 6.13

Soldotna Annual Permit Value Percent by Type - 2003

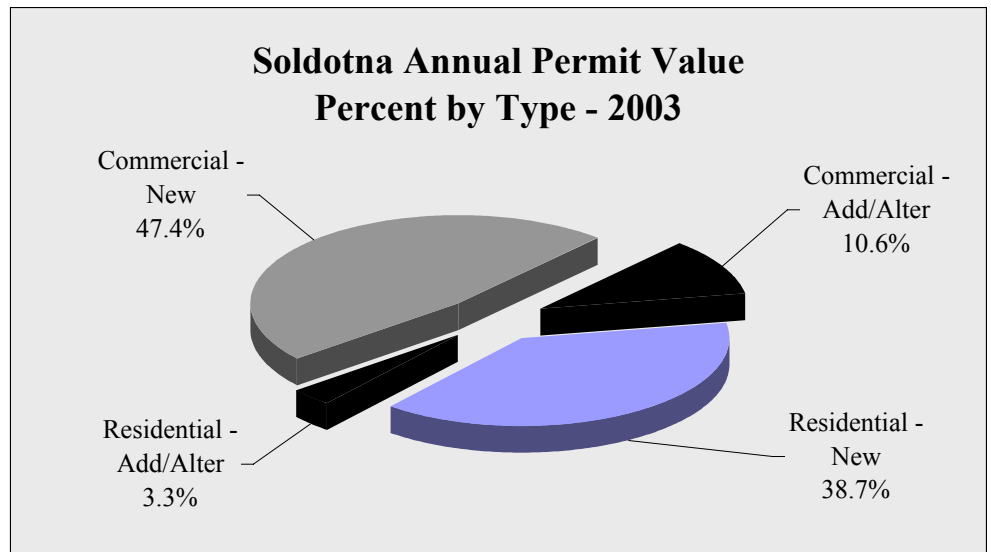


Chart 6.14

Soldotna Construction

Soldotna Annual Permit Volume by Type - 1997-2003

	1997	1998	1999	2000	2001	2002	2003	Annual Change
Residential - New	26	15	19	19	24	24	24	0.0%
Residential - Add/Alter	10	16	16	19	23	20	16	-20.0%
Commercial - New	17	25	20	18	10	18	16	-11.1%
Commercial - Add/Alter	5	21	22	32	36	29	18	-37.9%
TOTAL	58	77	77	88	93	91	74	-18.7%
Annual Change		32.8%	0.0%	14.3%	5.7%	-2.2%	-18.7%	

Table 6.10

Soldotna Annual Permit Volume by Type - 1986-2003

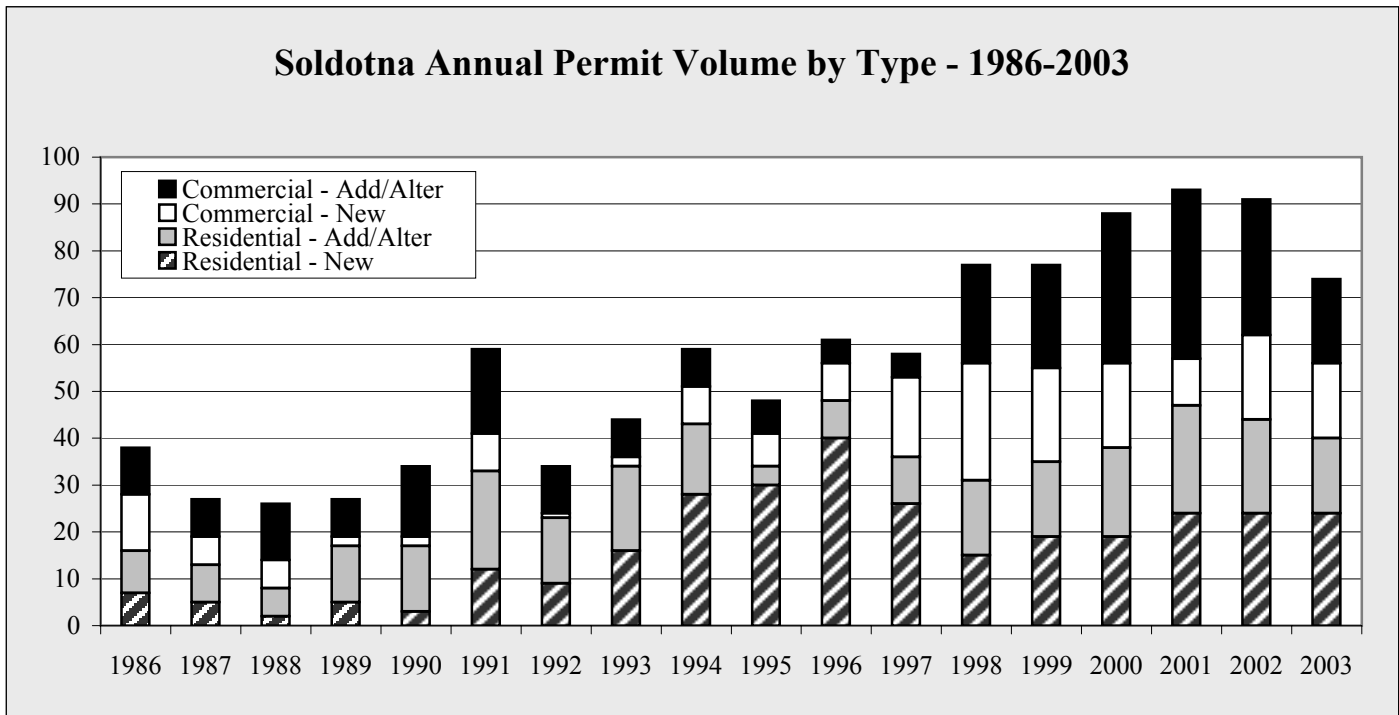


Chart 6.15

**Soldotna Annual Permit Volume
Percent by Type - 2003**

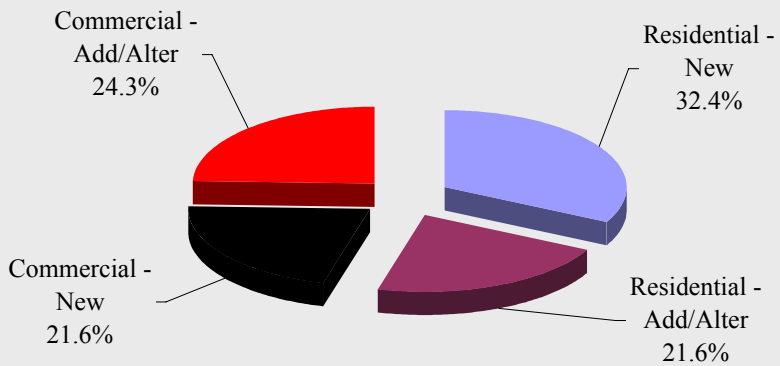


Chart 6.16

Soldotna Construction

Soldotna Annual Permit Values by Type, Quarter - 1997-2004 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
1997					
Residential - New	200,000	2,031,205	525,251	733,300	3,489,756
Residential - Add/Alter	70,000	30,900	111,000	30,000	241,900
Commercial - New	28,000	209,500	910,000	16,650	1,164,150
Commercial - Add/Alter	3,000	0	0	780,500	783,500
TOTAL	301,000	2,271,605	1,546,251	1,560,450	5,679,306
1998					
Residential - New	145,000	965,000	1,062,000	175,000	2,347,000
Residential - Add/Alter	0	122,000	103,400	11,660	237,060
Commercial - New	6,552	2,333,400	3,250,713	300,000	5,890,665
Commercial - Add/Alter	78,542	73,000	723,050	272,500	1,147,092
TOTAL	230,094	3,493,400	5,139,163	759,160	9,621,817
1999					
Residential - New	0	1,453,674	1,368,900	225,888	3,048,462
Residential - Add/Alter	54,000	181,361	141,867	0	377,228
Commercial - New	0	2,723,818	2,495,816	281,905	5,501,539
Commercial - Add/Alter	29,696	426,199	119,996	2,000	577,891
TOTAL	83,696	4,785,052	4,126,579	509,793	9,505,120
2000					
Residential - New	373,929	1,520,491	543,930	270,668	2,709,018
Residential - Add/Alter	0	224,674	101,065	39,500	365,239
Commercial - New	434,273	1,583,642	935,665	970,484	3,924,064
Commercial - Add/Alter	270,000	680,549	96,250	122,300	1,169,099
TOTAL	1,078,202	4,009,356	1,676,910	1,402,952	8,167,420
2001					
Residential - New	0	2,363,001	1,510,852	0	3,873,853
Residential - Add/Alter	105,160	151,039	50,148	51,148	357,495
Commercial - New	2,658,578	0	630,244	0	3,288,822
Commercial - Add/Alter	287,480	717,150	318,672	111,500	1,434,802
TOTAL	3,051,218	3,231,190	2,509,916	162,648	8,954,972
2002					
Residential - New	240,849	2,075,293	689,202	176,000	3,181,344
Residential - Add/Alter	86,935	339,286	317,466	11,500	755,187
Commercial - New	714,806	2,601,575	1,080,678	0	4,397,059
Commercial - Add/Alter	163,000	1,987,304	610,000	70,000	2,830,304
TOTAL	1,205,590	7,003,458	2,697,346	257,500	11,163,894
2003					
Residential - New	0	1,899,354	648,388	526,191	3,073,933
Residential - Add/Alter	57,827	130,080	70,722	5,000	263,629
Commercial - New	0	2,116,490	1,371,200	281,491	3,769,181
Commercial - Add/Alter	369,191	88,000	328,000	60,363	845,554
TOTAL	427,018	4,233,924	2,418,310	873,045	7,952,297
2004					
					Year to Date
Residential - New	539,297				539,297
Residential - Add/Alter	0				0
Commercial - New	4,465,026				4,465,026
Commercial - Add/Alter	68,000				68,000
TOTAL	5,072,323	0	0	0	5,072,323

Table 6.11

Soldotna Construction

Soldotna Annual Permit Volume by Type, Quarter - 1997-2004					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
1997					
Residential - New	1	16	4	5	26
Residential - Add/Alter	2	2	5	1	10
Commercial - New	2	3	7	5	17
Commercial - Add/Alter	1	0	0	4	5
TOTAL	6	21	16	15	58
1998					
Residential - New	1	6	7	1	15
Residential - Add/Alter	0	6	5	5	16
Commercial - New	2	11	10	2	25
Commercial - Add/Alter	5	4	6	6	21
TOTAL	8	27	28	14	77
1999					
Residential - New	0	10	7	2	19
Residential - Add/Alter	4	8	4	0	16
Commercial - New	0	8	6	6	20
Commercial - Add/Alter	6	9	6	1	22
TOTAL	10	35	23	9	77
2000					
Residential - New	2	10	5	2	19
Residential - Add/Alter	0	9	7	3	19
Commercial - New	1	3	7	7	18
Commercial - Add/Alter	5	12	7	8	32
TOTAL	8	34	26	20	88
2001					
Residential - New	0	14	10	0	24
Residential - Add/Alter	3	10	6	4	23
Commercial - New	3	0	7	0	10
Commercial - Add/Alter	4	13	12	7	36
TOTAL	10	37	35	11	93
2002					
Residential - New	1	17	5	1	24
Residential - Add/Alter	2	6	10	2	20
Commercial - New	4	9	5	0	18
Commercial - Add/Alter	4	19	5	1	29
TOTAL	11	51	25	4	91
2003					
Residential - New	0	15	4	5	24
Residential - Add/Alter	3	8	4	1	16
Commercial - New	0	6	8	2	16
Commercial - Add/Alter	3	7	3	5	18
TOTAL	6	36	19	13	74
2004					Year to Date
Residential - New	2				2
Residential - Add/Alter	0				0
Commercial - New	4				4
Commercial - Add/Alter	4				4
TOTAL	10				10

Table 6.12

Soldotna Cost of Food Survey

Cost of food data is collected by the University of Alaska, Fairbanks Cooperative Extension. Each quarter the Cooperative Extension surveys up to three grocers in communities throughout the state to determine the cost of food for one week. Specific guidelines are presented to the surveyors regarding item size and sale price for 104 items. It has been determined that separation of Kenai and Soldotna data would be meaningless so data presented relates to both communities.

SOLDOTNA/KENAI									
	March 1997	March 1998	March 1999	March 2000	March 2001	March 2002	March 2003	March 2004	Annual Change
Sales Tax (in percent)	5.0	5.0	5.0	5.0	5.0	5.0	5.0	5.0	NA
Percent of Food Unavailable	0.0	0.0	0.0	1.0	1.0	0.0	1.0	0.0	NA
Child, 1 year	16.4	15.9	16.6	16.7	16.8	17.1	18.1	19.2	5.9%
Child, 2 years	0.0	0.0	0.0	0.0	0.0	17.1	18.1	18.9	4.4%
Children 3-5 years of age	22.2	17.4	18.2	14.7	18.4	18.7	19.9	20.8	4.5%
Children 6-8 years of age	23.8	23.0	24.2	18.1	24.5	25.0	26.6	28.0	5.5%
Children 9-11 years of age	27.0	26.2	27.5	27.5	27.8	28.3	30.1	31.5	4.6%
Males 12-14 years of age	30.6	29.5	31.0	31.1	31.5	32.0	33.9	35.4	4.4%
Males 15-19 years of age	31.5	30.4	31.9	32.0	32.5	33.0	34.9	36.5	4.6%
Males 20-50 years of age	31.3	30.2	31.6	31.8	32.4	33.0	35.0	36.6	4.5%
Males 51 and older	29.9	28.9	30.1	30.3	30.8	31.5	33.3	34.9	4.8%
Females 12-19 years of age	26.4	25.5	26.7	26.8	27.2	27.6	29.2	30.7	5.1%
Females 20-50 years of age	27.5	26.6	27.6	27.8	28.4	28.9	30.6	32.0	4.5%
Females 51 and older	26.7	25.7	26.8	27.0	27.6	28.1	29.7	31.0	4.4%
Family of 2, 20-50 years of age	62.7	62.5	65.1	65.5	66.8	68.1	72.2	75.4	4.5%
Family of 2, 51 and older	62.2	60.1	62.6	63.0	64.2	65.5	69.4	72.5	4.5%
Family of 4, children 1-5 years	93.1	90.0	94.0	94.5	96.0	97.7	103.6	108.2	4.5%
Family of 4, children 6-11 years	109.6	105.9	110.9	111.4	113.1	115.2	122.2	128.1	4.8%
Electricity, 1000 kWh	111.0	119.9	120.7	119.4	111.9	122.1	124.4	100.8	-18.9%
Gasoline, auto, 55 gal	77.0	74.8	67.3	82.0	94.1	79.5	100.1	100.7	0.5%
Lumber, 2X4X8'	3.9	3.3	3.5	3.6	3.0	3.1	3.3	3.0	-7.3%
Propane, 100 lb. refill	39.5	39.5	34.9	42.5	49.6	43.4	54.0	49.1	-9.1%
Sewer & Water, monthly	41.6	41.3	0.0	0.0	0.0	0.0	0.0	0.0	NA

Table 6.13

Soldotna Cost of Food Survey

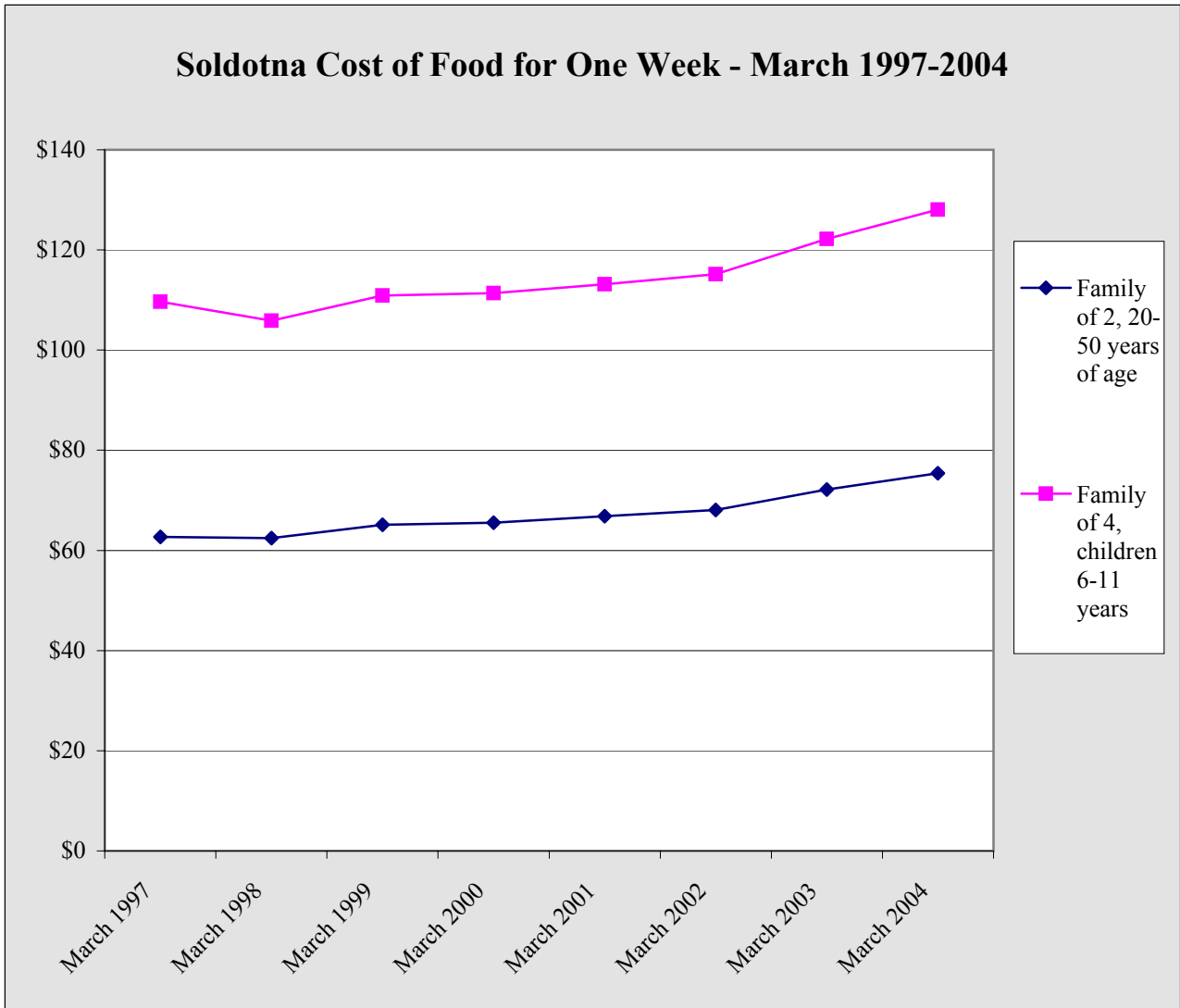


Chart 6.17

KPB Unincorporated Area Sales

KPB Unincorporated 1st Quarter Gross Sales by Industry - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
AFF	714,866	352,211	352,282	523,538	447,651	445,085	427,481	-4.0%
Min	50,079,501	34,450,859	18,280,459	27,248,851	32,299,252	18,139,022	34,519,810	90.3%
Const	9,615,532	10,514,866	12,077,231	21,676,957	24,567,743	22,015,992	13,888,028	-36.9%
Manu	19,396,174	19,503,745	19,962,580	41,056,398	14,954,570	31,662,293	21,983,115	-30.6%
TCPU	17,112,898	18,000,772	15,686,890	16,720,929	18,420,972	14,598,070	15,010,545	2.8%
Whole	21,006,171	17,788,353	19,617,188	20,272,119	21,943,141	20,948,522	21,934,140	4.7%
Retail	23,189,742	22,158,531	25,802,634	26,976,648	28,544,913	30,515,269	28,535,260	-6.5%
FIRE	2,719,219	3,147,542	3,037,733	3,250,183	3,213,162	2,800,612	3,428,516	22.4%
Service	9,773,519	11,530,093	11,847,984	12,776,224	14,974,078	13,230,957	12,989,339	-1.8%
Total	153,607,622	137,446,972	126,664,981	170,501,847	159,365,482	154,355,822	152,722,599	-1.1%
Annual Change		-10.5%	-7.8%	34.6%	-6.5%	-3.1%	-1.1%	

Table 7.1

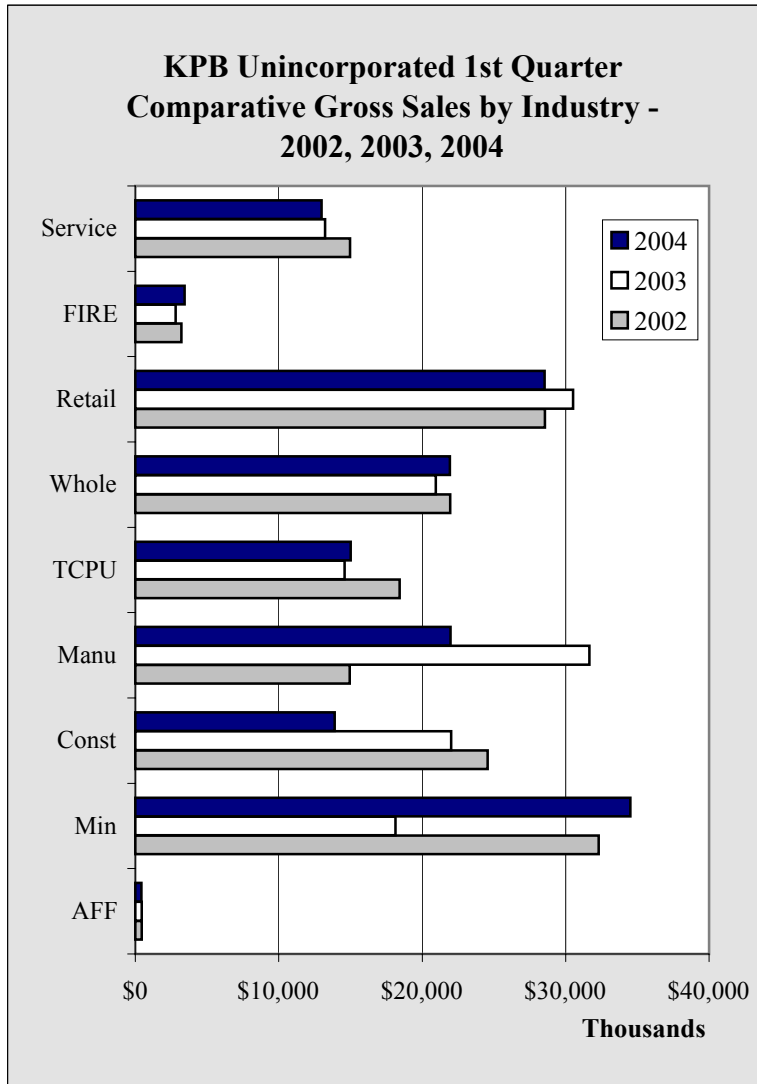


Chart 7.1

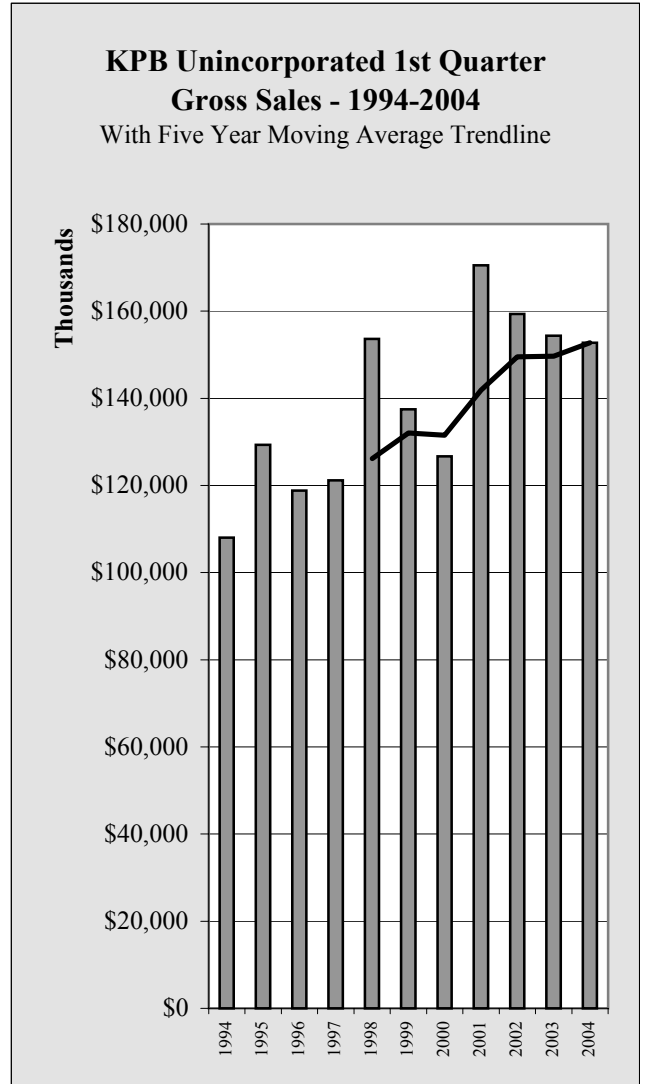


Chart 7.2

KPB Unincorporated Area Sales

KPB Unincorporated 1st Quarter Taxable Sales by Industry - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
AFF	276,669	250,732	296,108	342,834	396,517	360,151	392,760	9.1%
Min	1,650,425	756,274	869,838	1,159,787	1,424,074	1,190,125	976,666	-17.9%
Const	788,556	1,016,102	944,992	1,076,632	1,131,933	1,141,392	1,145,537	0.4%
Manu	416,690	389,123	347,573	408,113	396,651	355,143	350,618	-1.3%
TCPU	9,269,674	10,204,126	9,905,033	10,437,988	12,140,823	9,916,712	10,333,473	4.2%
Whole	2,196,390	2,182,510	2,513,184	2,580,662	2,865,394	2,716,115	3,269,186	20.4%
Retail	13,252,197	13,321,220	14,287,963	15,072,780	16,101,935	15,884,721	14,753,870	-7.1%
FIRE	1,269,978	1,284,648	1,229,482	1,323,632	1,504,976	1,451,877	1,437,126	-1.0%
Service	4,372,177	4,943,733	5,302,188	5,635,368	5,827,992	5,301,583	4,972,297	-6.2%
Total	33,492,756	34,348,468	35,696,361	38,037,796	41,790,295	38,317,819	37,637,833	-1.8%
Annual Change		2.6%	3.9%	6.6%	9.9%	-8.3%	-1.8%	

Table 7.2

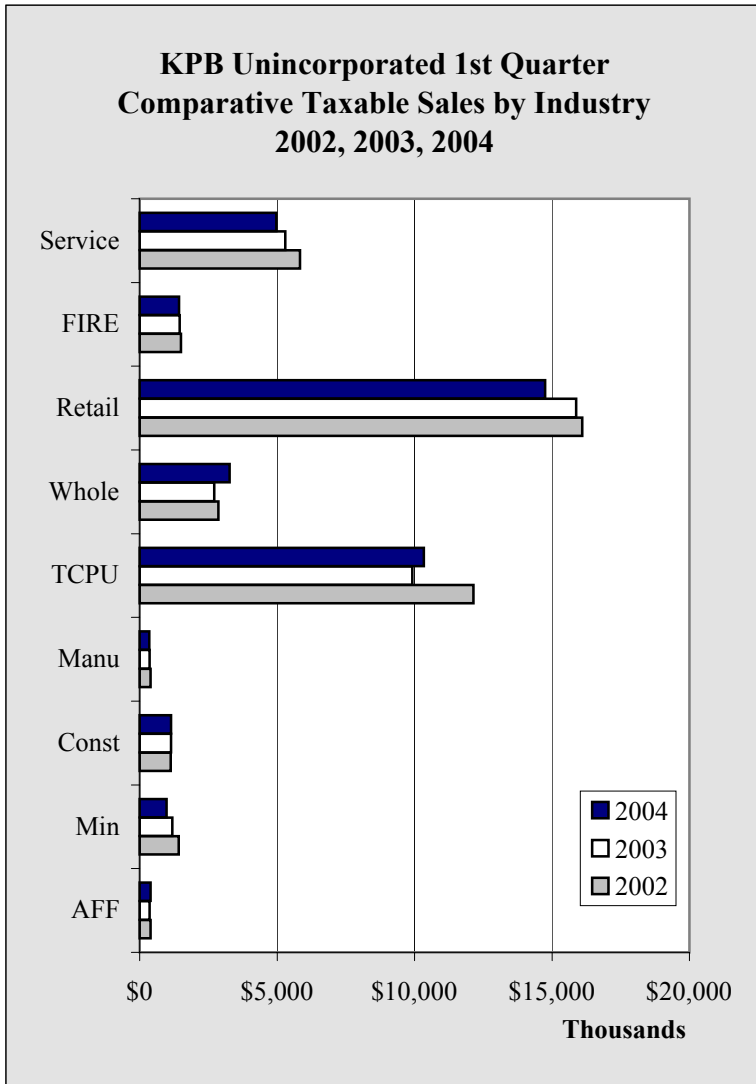


Chart 7.3

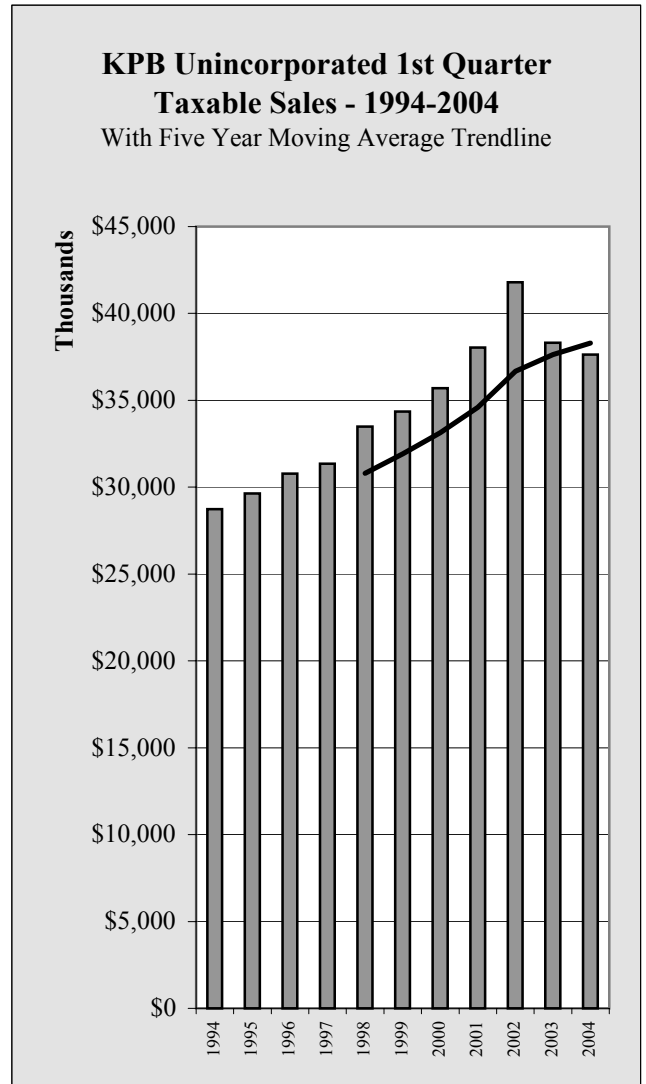


Chart 7.4

KPB Unincorporated Area Sales

KPB Unincorporated Annual Gross Sales by Industry - 1997-2003 - in \$								
	1997	1998	1999	2000	2001	2002	2003	Annual Change
AFF	8,277,304	6,119,386	2,812,823	2,875,629	3,220,463	4,090,590	4,814,409	17.7%
Min	134,556,028	187,521,559	113,163,554	115,625,431	123,091,789	108,808,400	101,004,267	-7.2%
Const	80,841,162	88,142,507	87,808,495	88,676,528	136,282,121	131,072,281	129,334,498	-1.3%
Manu	121,436,530	112,671,455	132,512,994	85,638,574	250,593,511	164,076,655	159,466,297	-2.8%
TCPU	67,212,590	73,567,609	78,647,818	66,837,538	77,388,092	73,138,015	63,823,740	-12.7%
Whole	98,767,981	101,466,620	91,041,042	101,310,365	104,685,508	108,334,825	115,986,698	7.1%
Retail	128,401,693	128,963,750	128,644,968	137,928,377	151,840,391	153,877,729	169,727,803	10.3%
FIRE	18,535,160	15,909,441	15,194,140	13,101,745	15,616,436	14,431,676	16,400,261	13.6%
Service	71,312,163	78,651,481	83,322,595	96,270,771	101,637,836	103,953,671	99,966,366	-3.8%
Total	729,346,183	793,020,393	733,148,429	708,264,958	964,356,147	861,783,842	860,524,339	-0.1%
Annual Change		8.7%	-7.5%	-3.4%	36.2%	-10.6%	-0.1%	

Table 7.3

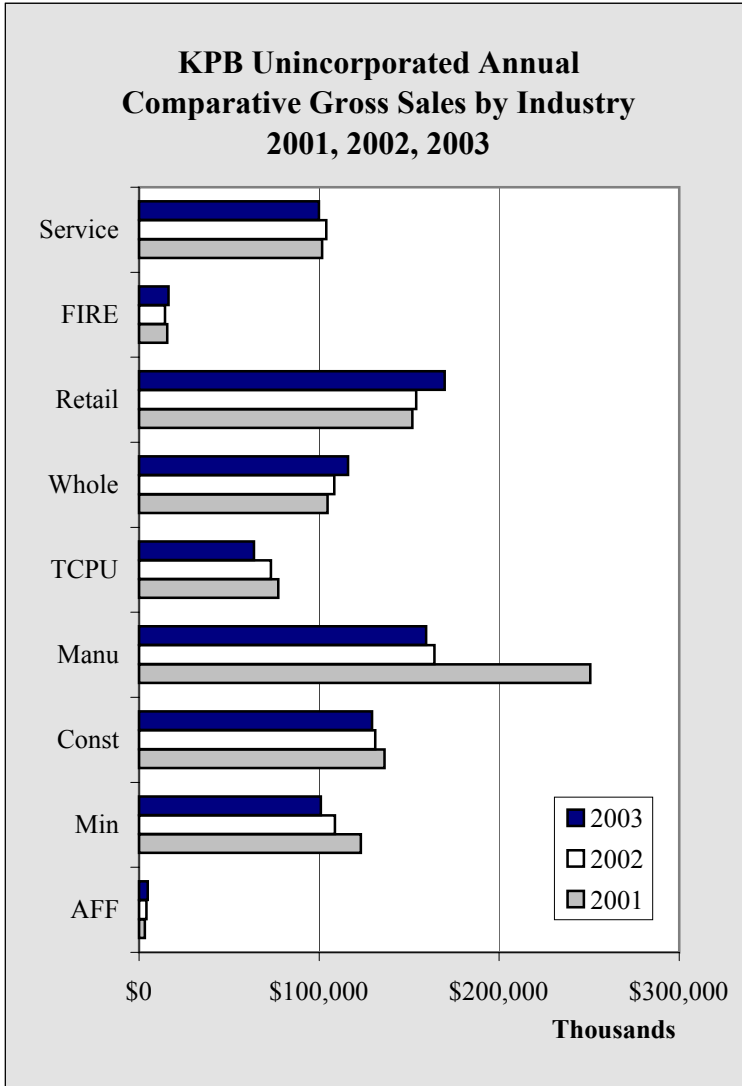


Chart 7.5

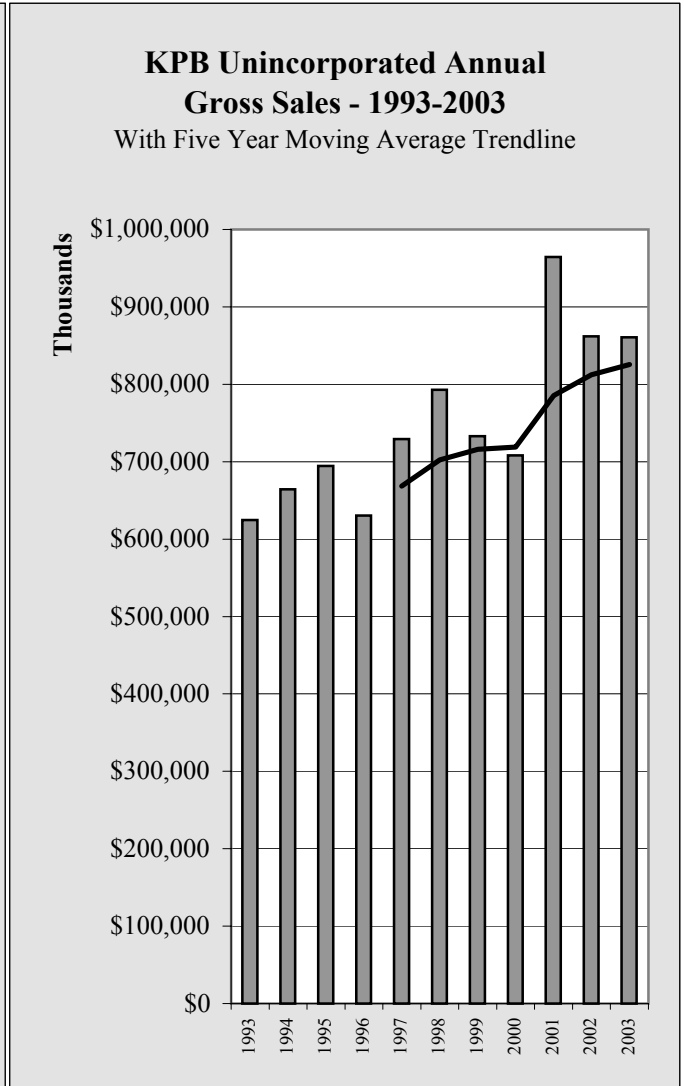


Chart 7.6

KPB Unincorporated Area Sales

KPB Unincorporated Annual Taxable Sales by Industry - 1997-2003 - in \$								
	1997	1998	1999	2000	2001	2002	2003	Annual Change
AFF	1,819,563	1,722,929	1,738,057	1,945,844	2,015,782	2,152,460	2,281,300	6.0%
Min	5,091,640	5,144,815	3,724,685	4,434,095	5,598,954	5,598,990	4,655,675	-16.8%
Const	4,834,985	5,738,513	5,621,785	5,724,961	6,109,648	6,550,359	6,589,665	0.6%
Manu	3,049,182	3,388,424	3,021,658	3,084,591	3,041,030	2,944,959	2,621,879	-11.0%
TCPU	34,090,048	35,992,074	39,160,283	39,092,526	42,147,135	41,606,993	37,119,249	-10.8%
Whole	9,555,670	8,733,322	9,868,388	11,100,421	11,675,046	11,425,901	11,820,885	3.5%
Retail	71,802,512	72,533,481	75,119,590	79,800,122	84,664,035	84,912,772	88,288,466	4.0%
FIRE	5,394,863	5,494,477	5,585,421	5,674,011	6,354,737	6,504,760	7,011,934	7.8%
Service	36,789,373	40,794,714	43,554,212	48,445,982	49,740,983	48,599,805	48,656,938	0.1%
Total	172,433,408	179,549,334	187,394,079	199,302,553	211,347,350	210,296,999	209,045,991	-0.6%
Annual Change		4.1%	4.4%	6.4%	6.0%	-0.5%	-0.6%	

Table 7.4

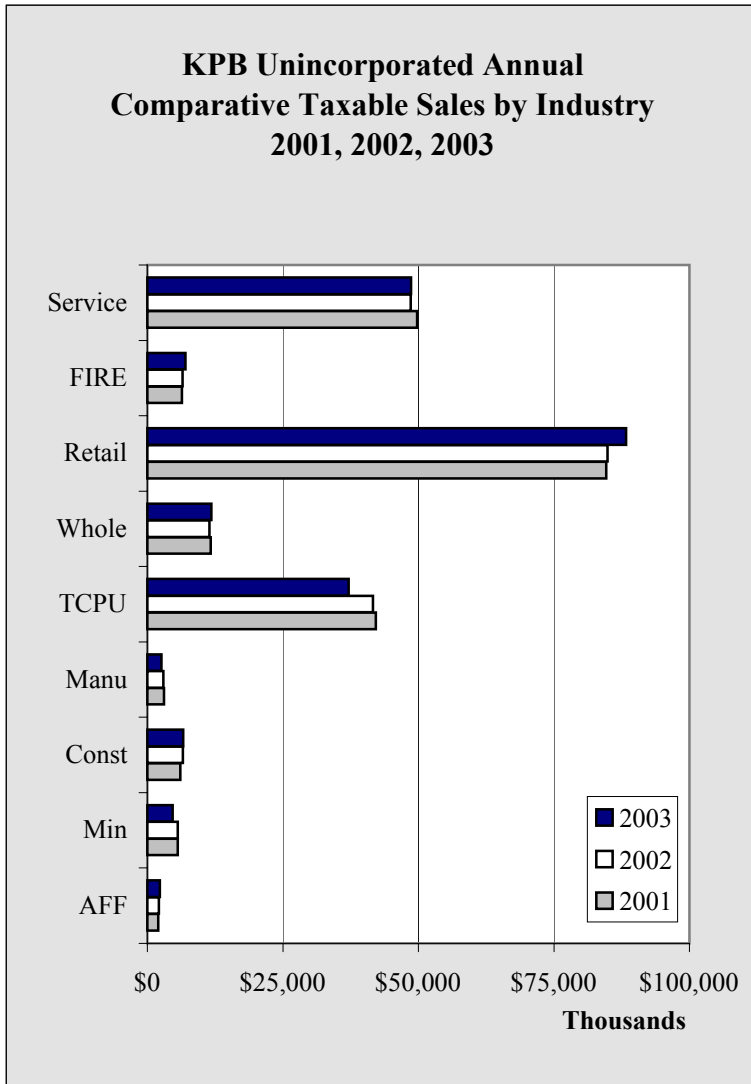


Chart 7.7

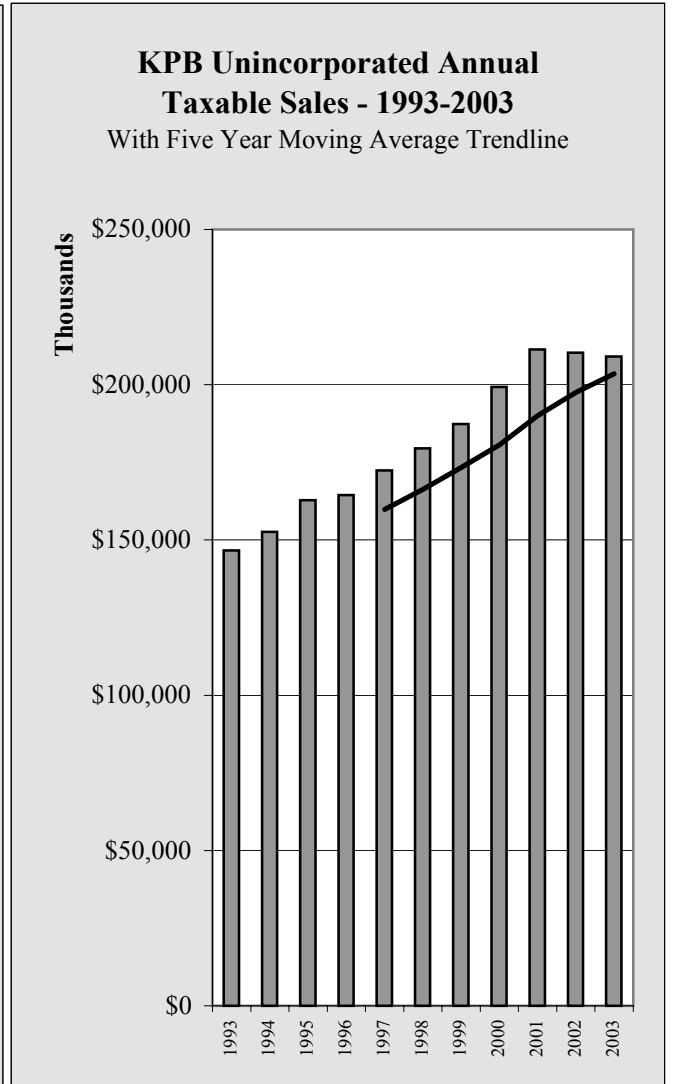


Chart 7.8

KPB Unincorporated Area Sales

KPB Unincorporated Gross Sales by Industry by Quarter - 2001-2004 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2001					
AFF	523,538	1,133,165	953,930	609,830	3,220,463
Min	27,248,851	25,603,580	34,663,461	35,575,897	123,091,789
Const	21,676,957	26,701,467	49,462,962	38,440,735	136,282,121
Manu	41,056,398	46,327,693	53,466,153	109,743,267	250,593,511
TCPU	16,720,929	17,129,688	23,161,349	20,376,126	77,388,092
Whole	20,272,119	25,984,914	32,707,877	25,720,598	104,685,508
Retail	26,976,648	41,041,604	46,164,676	37,657,463	151,840,391
FIRE	3,250,183	4,612,998	4,522,813	3,230,442	15,616,436
Service	12,776,224	29,076,885	41,107,696	18,677,031	101,637,836
Govt	0	0	0	0	0
Total	170,501,847	217,611,994	286,210,917	290,031,389	964,356,147
2002					
AFF	447,651	1,142,492	1,430,097	1,070,350	4,090,590
Min	32,299,252	29,103,164	25,287,979	22,118,005	108,808,400
Const	24,567,743	30,741,092	40,429,946	35,333,500	131,072,281
Manu	14,954,570	34,871,253	44,941,727	69,309,105	164,076,655
TCPU	18,420,972	18,167,731	21,630,289	14,919,023	73,138,015
Whole	21,943,141	28,469,316	31,837,444	26,084,924	108,334,825
Retail	28,544,913	40,135,079	49,595,119	35,602,618	153,877,729
FIRE	3,213,162	3,703,483	3,877,153	3,637,878	14,431,676
Service	14,974,078	29,374,137	43,596,271	16,009,185	103,953,671
Govt	0	0	0	0	0
Total	159,365,482	215,707,747	262,626,025	224,084,588	861,783,842
2003					
AFF	445,085	2,042,231	1,578,920	748,173	4,814,409
Min	18,139,022	24,039,296	28,701,184	30,124,765	101,004,267
Const	22,015,992	31,525,092	44,713,863	31,079,551	129,334,498
Manu	31,662,293	22,050,431	53,341,570	52,412,003	159,466,297
TCPU	14,598,070	15,633,961	18,567,168	15,024,541	63,823,740
Whole	20,948,522	29,652,374	37,077,443	28,308,359	115,986,698
Retail	30,515,269	50,321,366	51,964,482	36,926,686	169,727,803
FIRE	2,800,612	4,573,702	5,137,646	3,888,301	16,400,261
Service	13,230,957	28,117,989	42,706,690	15,910,730	99,966,366
Govt	0	0	0	0	0
Total	154,355,822	207,956,442	283,788,966	214,423,109	860,524,339
2004					
				Year To Date	
AFF	427,481	0	0	0	427,481
Min	34,519,810	0	0	0	34,519,810
Const	13,888,028	0	0	0	13,888,028
Manu	21,983,115	0	0	0	21,983,115
TCPU	15,010,545	0	0	0	15,010,545
Whole	21,934,140	0	0	0	21,934,140
Retail	28,535,260	0	0	0	28,535,260
FIRE	3,428,516	0	0	0	3,428,516
Service	12,989,339	0	0	0	12,989,339
Govt	6,365	0	0	0	6,365
Total	152,722,599	0	0	0	152,722,599

Table 7.5

KPB Unincorporated Area Sales

KPB Unincorporated Taxable Sales by Industry by Quarter - 2001-2004 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2001					
AFF	342,834	755,318	562,707	354,923	2,015,782
Min	1,159,787	1,265,086	1,615,441	1,558,640	5,598,954
Const	1,076,632	1,567,045	1,949,695	1,516,276	6,109,648
Manu	408,113	892,944	1,195,610	544,363	3,041,030
TCPU	10,437,988	9,844,493	10,305,758	11,558,896	42,147,135
Whole	2,580,662	2,722,910	2,946,600	3,424,874	11,675,046
Retail	15,072,780	23,656,930	26,585,981	19,348,344	84,664,035
FIRE	1,323,632	1,694,631	1,836,152	1,500,322	6,354,737
Service	5,635,368	15,479,273	21,693,495	6,932,847	49,740,983
Govt	0	0	0	0	0
Total	38,037,796	57,878,630	68,691,439	46,739,485	211,347,350
2002					
AFF	396,517	780,587	570,742	404,614	2,152,460
Min	1,424,074	1,417,403	1,489,849	1,267,664	5,598,990
Const	1,131,933	1,656,928	2,126,258	1,635,240	6,550,359
Manu	396,651	881,441	1,202,450	464,417	2,944,959
TCPU	12,140,823	11,314,077	9,075,340	9,076,753	41,606,993
Whole	2,865,394	2,743,971	2,958,254	2,858,282	11,425,901
Retail	16,101,935	22,918,629	27,396,920	18,495,288	84,912,772
FIRE	1,504,976	1,625,636	1,940,904	1,433,244	6,504,760
Service	5,827,992	14,017,288	22,232,945	6,521,580	48,599,805
Govt	0	0	0	0	0
Total	41,790,295	57,355,960	68,993,662	42,157,082	210,296,999
2003					
AFF	360,151	859,055	635,120	426,974	2,281,300
Min	1,190,125	1,114,615	1,252,874	1,098,061	4,655,675
Const	1,141,392	1,886,552	2,021,432	1,540,289	6,589,665
Manu	355,143	792,161	966,809	507,766	2,621,879
TCPU	9,916,712	9,179,223	8,677,738	9,345,576	37,119,249
Whole	2,716,115	2,861,811	3,144,033	3,098,926	11,820,885
Retail	15,884,721	24,938,746	28,451,354	19,013,645	88,288,466
FIRE	1,451,877	1,840,158	2,233,795	1,486,104	7,011,934
Service	5,301,583	14,601,321	22,479,680	6,274,354	48,656,938
Govt	0	0	0	0	0
Total	38,317,819	58,073,642	69,862,835	42,791,695	209,045,991
2004					
				Year To Date	
AFF	392,760	0	0	0	392,760
Min	976,666	0	0	0	976,666
Const	1,145,537	0	0	0	1,145,537
Manu	350,618	0	0	0	350,618
TCPU	10,333,473	0	0	0	10,333,473
Whole	3,269,186	0	0	0	3,269,186
Retail	14,753,870	0	0	0	14,753,870
FIRE	1,437,126	0	0	0	1,437,126
Service	4,972,297	0	0	0	4,972,297
Govt	6,300	0	0	0	6,300
Total	37,637,833	0	0	0	37,637,833

Table 7.6

KPB Local Officials

Officials of the various governing bodies within the Kenai Peninsula Borough are listed on the following pages.

The officials listed are those who held office at the time of printing of the report. Annual elections for public officials are held each October. For information regarding current public officials, check the appropriate website.

Kenai Peninsula Borough - <http://www.borough.kenai.ak.us/>

Kenai Peninsula Borough School District - <http://www.kpbsd.k12.ak.us/>

City of Homer – <http://www.ci.homer.ak.us/>

City of Kenai – <http://www.ci.kenai.ak.us/>

City of Seldovia – <http://www.xyz.net/~seldovia/>

City of Seward – <http://www.seward.net/chamber/>

City of Soldotna - <http://www.ci.soldotna.ak.us/>

KPB Local Officials

Kenai Peninsula Borough Mayors

<u>Kenai Peninsula Borough</u>	Mayor Dale Bagley	144 North Binkley Soldotna, AK 99669 907-714-2150
<u>City of Homer</u>	Mayor Jack Cushing	491 East Pioneer Ave. Homer, AK 99603 907-235-8121
<u>City of Kachemak</u>	Mayor Philemon Morris	PO Box 598 Homer, AK 99603 907-235-8897
<u>City of Kenai</u>	Mayor John Williams	210 Fidalgo Street, Suite 200 Kenai, AK 99611 907-283-7535
<u>City of Seldovia</u>	Mayor Dick Wyland	Drawer B Seldovia, AK 99663 907-234-7643
<u>City of Seward</u>	Mayor Stu Clark	PO Box 167 Seward, AK 99664 907-224-4046
<u>City of Soldotna</u>	Mayor Dave Carey	177 North Birch Soldotna, AK 99669 907-262-9107

KPB Local Officials

Kenai Peninsula Borough Mayor & Assembly

144 N. Binkley - Soldotna, Alaska 99669

Phone 907-262-4441

Administration Fax: 907-262-1892 - Assembly/Clerk Fax: 907-262-8615

Assembly e-mail: assemblyclerk@borough.kenai.ak.us

Office/District	Name/Address	Phone/Fax/e-mail	Term Expires	Previously Elected
Borough Mayor	Dale Bagley 144 N. Binkley Soldotna, AK 99669	714-2150 W 262-3160 H 262-8616 Fax dbagley@borough.kenai.ak.us	2005	1999, 2002
Assembly 1 - Kalifornsky	Dan Chay 37306 Cetacea Lane Kenai, AK 99611	283-9227 H 283-7588 Fax chay@alaska.com	2006	2003
Assembly 2 - Kenai	Betty Glick POB 528 Kenai, AK 99611-8823	283-7644 H bjg@alaska.net	2005	2002
Assembly 3 - Nikiski	Gary Superman - Vice President POB 8425 Nikiski, AK 99635	776-8448 H 776-8098 Fax gsuperman@gci.net	2004	2001
Assembly 4 - Soldotna	Pete Sprague - President 188 Farnsworth Blvd. Soldotna, AK 99669	262-4073 H 262-4073 Fax psprague@alaska.net	2004	1998, 2001, 2002
Assembly 5 - Sterling/ Funny River	Grace Merkes P.O. Box 8 Sterling, AK 99672	262-9811 H merkes@ptialaska.net	2005	1991, 1992, 1993, 1996, 1999, 2002
Assembly 6 - East Peninsula	Ron Long P.O. Box 2464 Seward, AK 99664	224-7068 H 224-5707 Fax rlms@ptialaska.net	2006	2000, 2003
Assembly 7 - Central	Paul Fischer P.O. Box 889 Kasilof, AK 99610	262-9269 H 262-4902 Fax akfischer@alaska.com	2004	1998, 2001, 2002
Assembly 8 - Homer	Chris Moss P.O. Box 115 Homer, Alaska 99603	235-8053 H 235-8053 Fax cmos@xyz.net	2005	1999, 2002
Assembly 9 - South Peninsula	Milli Martin PO Box 2652. Homer, AK 99603	235-6652 H 235-6652 Fax millimom@xyz.net	2006	2000, 2002, 2003
Borough Attorney	Colette Thompson 144 N. Binkley Soldotna, AK 99669	714-2120 262-8686 Fax		
Borough Clerk	Linda S. Murphy 144 N. Binkley Soldotna, AK 99669	714-2161 262-8615 Fax assemblyclerk@borough.kenai.ak.us		

KPB Local Officials

KENAI PENINSULA BOROUGH PLANNING COMMISSION MEMBERS 2003

Member	Contact Information	Term Expires
CHAIRMAN Philip Bryson P.O. Box 1041 Kenai, Alaska 99611-1041	283-4672 work 283-4428 home	Kenai City Term Expires July 31, 2004
VICE CHAIRMAN Tom Clark P.O. Box 962 Anchor Point, Alaska 99556-0962	235-2887 home	Anchor Point/Ninilchik Term Expires July 31, 2004
PARLIAMENTARIAN Dick Troeger 372 Lupine Street Soldotna, Alaska 99669	262-5387 home	Soldotna City Term Expires July 31, 2005
Mark Massion P.O. Box 203 Seldovia, Alaska 99663-0278	234-7575 home	Seldovia City Term Expires July 31, 2006
Mari Anne Gross 57485 Clover Avenue Homer, Alaska 99603	235-7330 home	Southwest Borough Term Expires July 31, 2005
Lynn Hohl P.O. Box 333 Seward, Alaska 99664-0333	224-7300 home	Seward City Term Expires July 31, 2005
William Hutchinson P.O. Box 2585 Soldotna, Alaska 99669-2585	262-5256 home	Ridgeway Term Expires July 31, 2004
James Isham P.O. Box 51 Soldotna, Alaska 99669-0051	262-9200 home	Sterling Term Expires July 31, 2006
Brent Johnson 20773 Porcupine Lane Clam Gulch, Alaska 99568-9713	262-4763 home	Kasilof/Clam Gulch Term Expires July 31, 2006
Blair Martin P.O. Box 1776 Soldotna, Alaska 99669-1776	283-5227 home	Kalifornsky Beach Term Expires July 31, 2006
Todd Petersen P.O. Box 651 Seward, Alaska 99664-0651	288-5050 home 224-3350 work 224-2388 work fax	East Peninsula Term Expires July 31, 2004
Ray Tauriainen P.O. Box 8678 Nikiski, Alaska 99635-8678	776-8885 home	Northwest Borough Term Expires July 31, 2005
Dr. Rick Foster P.O. Box 3328 Homer, AK 99603-3328	235-9100 - home	Homer City Term Expires July 31, 2004

Email address for the Planning Commission: planning@borough.kenai.ak.us

KPB Local Officials

Kenai Peninsula Borough School District

148 North Binkley Street

Soldotna, AK 99669

907-262-5846

Board of Education

Deborah Germano, President	Box 1511 Homer, AK 99603	907-235-2538
Lorraine Crawford, Vice President	36615 Chinula Drive Kenai, AK 99611	907-283-9271
Nels Anderson, MD, Clerk	303 Diane Lane Soldotna, AK 99669	907-262-3280
Margaret Gilman, Treasurer	216 Susianna St. Kenai, AK 99611	907-283-0860
Debra Mullins	53630 Redoubt Drive Kenai, AK 99611	907-776-5250
Marty Anderson	PO Box 1388 Sterling, AK 99672	907-260-7500
Sandra Wassalie	PO Box 1576 Seward, AK 99664	907-224-3950
Sunni Hilts	PO Box 144 Seldovia, AK 99663	907-234-7692
Debbie Holle	PO Box 592 Kasilof, AK 99610	907-262-4551
Patrick Tilbury, Student Representative	Ninilchik High School PO Box 39010 Ninilchik, AK 99639	

Administration

Dr. Donna Peterson, Superintendent of Schools
Sam Stewart, Assistant Superintendent
Gary Whiteley, Assistant Superintendent
Melody Douglas, Chief Financial Officer
Tim Peterson, Director of Human Resources

KPB Local Officials

Kenai Peninsula Borough Department Directors	
Switchboard	262-4441
Assessing	Shane Horan
Capital Projects	Rob Robson
Clerk	Linda Murphy
Finance	Scott Holt
Legal	Colette Thompson
Maintenance	Dave Tressler
Resource Planning	Max Best
Road Maintenance	Gary Davis
Solid Waste	Cathy Mayer

Kenai Peninsula Borough Economic Development Agencies

Kenai Peninsula Borough Community & Economic Development Division - CEDD

Jack Brown – Business Manager
43335 Kalifornsky Beach Road, Suite 16
Soldotna, AK 99669
907-714-2334

Kenai Peninsula Economic Development District - EDD

14790 Kenai Spur Highway, Ste. 106A
Kenai, AK 99611
907-283-3335

Kenai Peninsula Tourism Marketing Council

35477 Kenai Spur Highway, Ste. 205
Soldotna, AK 99669
907-262-5259

Kenai Peninsula Resource Conservation and Development, Inc.

Trading Bay Plaza, Suite 150
PO Box 800, Kenai, AK 99611
907-283-7493

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