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Data Sources are listed for each subsection.

Introduction

Kenai Peninsula Borough (KPB) staff develops quarterly reports containing economic data from throughout the area for use by businesses, agencies, and other entities to make planning and management decisions.

The publication is divided into eight sections: Kenai Peninsula Borough, Homer, Kenai, Seldovia, Seward, Soldotna, KPB Unincorporated and a Local Officials Directory.

To provide unity within the document, certain conventions are applied:

- In the real estate section, the following abbreviations apply:
 - RN - Residential New
 - RA - Residential Alteration/Addition
 - CN - Commercial New
 - CA - Commercial Alteration/Addition

- In Sales and Employment sections, the following industry abbreviations apply:
 - AFF – Agriculture, Forestry and Fisheries (Includes Fish Buyers)
 - Min – Mining (Includes Oil & Gas Extraction and Production)
 - Const – Construction
 - Manu – Manufacturing (Includes Oil & Gas Manufacturing and Fish Processing)
 - TCPU – Travel, Communications, and Public Utilities
 - Whole – Wholesale Trade
 - Retail – Retail Trade
 - FIRE – Finance, Insurance and Real Estate
 - Service – Services
 - Govt – Public Administration, Education and Service

- Information sources for each section are listed in the index.

- General information applicable to all sections is provided in the Kenai Peninsula Borough section.

- Percentages of parts may not total 100%, due to rounding.

Information presented will assist in decision-making by providing economic and demographic information in graphic, table and text form. Local and state government officials; local, state and federal agencies; businesses within the borough and elsewhere; and private citizens use data contained in the publication.

Data is received from various sources and is subject to change as updates, revisions and corrections are received. The KPB makes no claims to accuracy or completeness of information provided. Only summary information is published. For further detail, contact Jeanne Camp, Economic Analyst, KPB Community and Economic Development Division, 262-6355, ext 303, or the data source listed in the index.

Quarterly reports are available electronically on the KPB website located at <http://www.borough.kenai.ak.us>.

To correct your mailing address or to be added to or deleted from the mailing list for this report, please email jcamp@borough.kenai.ak.us or call 907-262-6355. Be certain to identify yourself and the complete mailing address to be added or deleted. For additions, an email address is appreciated to be used for notification of errors.

The Kenai Peninsula Borough wishes to thank all entities listed below for data provided for this publication.

Alaska Department of Labor and Workforce Development (AK DOL)
City of Homer
City of Kenai
City of Seward
City of Soldotna
Kenai Peninsula Borough Finance Department, Sales Tax Division
University of Alaska Fairbanks Cooperative Extension

The writer wishes to thank those persons who gave of their time to review this document to find errors and make suggestions that result in a more professional and accurate document. Those individuals include Jack Brown, Business Manager of the KPB Community and Economic Development Division; Betty Glick, KPB Assembly member and Sylvia Vinson, KPB Planning Department.

Functions of the CEDD and the EDD

Frequent questions regarding differences between KPB Community Economic Development Division (CEDD) and the Economic Development District (EDD) suggest the need for an explanation. The table below defines the differences.

	CEDD	EDD
Funding	Funded by KPB, federal and state grants	Funded by grants – federal, state, borough
Powers	Non area-wide economic development power, only unincorporated areas	Borough-wide economic development powers
Projects	Works on special projects for the mayor	Assists in KPB long-term economic planning
	Develops, monitors KPB grant funding	Sponsors community economic forums
	Publishes historical/current economic data	Assists in community strategic planning
	Oil and Gas liaison	

What is a “Moving Average Trendline?”

Charts in the KPB economic reports frequently include “moving average trendlines.” After individuals read the documents, comments make their way back to the office. One comment that has been heard several times addresses these trendlines, noting that they are not labeled correctly. They are. A description of “trendline” is in order.

The purpose of a trendline is to demonstrate the average of data groupings and how that average relates to averages of similar groupings within the chart.

Imagine that a bar chart illustrates twelve quarters of data. The trendline begins at the fourth entry in the series and marks the point representing the average of the first through the fourth numbers in the series, in this case a 1st, 2nd, 3rd and 4th quarter value, one year. The trendline continues to the right in the chart. As the trendline reaches the next entry in the series, the line will move to the point on the scale representing the average of the second through the fifth entries in the series – still four quarters of data, but this time those values would be the 2nd, 3rd and 4th quarter of the first year plus the 1st quarter of the second year.

The process continues through the chart. As the line moves through the chart, it drops the entry marking the beginning of the trend point average, adds the entry just ahead of the previous set of four and indicates the average of the new set of four numbers in the series. The resulting “smoothing” effect allows the reader to more easily see change from one year to the next.

Executive Summary

As the KPB celebrates its 40th anniversary, it celebrates the diversity of the economy as well. The KPB economic system gains strength from its diversity as each industry follows a different trend of expansion and contraction. When one industry is in contraction, others may be expanding, helping to avoid a boom or bust economic pattern and enabling healthy economic activity to continue. Fourth quarter sales experienced minimal contraction as fourth quarter gross sales declined 1.6% from one year ago, decreasing from \$455,766,807 during 2002 to \$448,284,351 during 2003, a \$7,482,456 decline. Taxable sales were down 0.1% to \$154,681,718, a \$115,167 decrease. Construction activity was strong as permit values for the period increased 43.7% to \$6,943,945, while permit volume increased 20.8% to 58 permits for the quarter.

An increase in labor force is positive when new jobs are available for each person added to the labor force. KPB's 2003 monthly average labor force increased over 2002 levels by 885 persons while jobs increased by 894 positions. The jobs gain was greater than the gain in persons looking for work, resulting in a lower unemployment rate, 11.5% during 2003, ahead of the 2002 rate of 12.0%. During the average month, there were nine fewer unemployed persons in the KPB during 2003 than during 2002. Forty years ago, the total population of the KPB was 2,633. Today's labor force of 22,626 is nearly nine times the total population of the Borough when it was organized during 1964.

KPB volunteers preparing for the 2006 Arctic Winter Games will closely observe the Wood Buffalo, Alberta, Canada 2004 Arctic Winter Games because the Kenai Peninsula Borough will host the 2006 Games. Representatives will gain knowledge and experience in management issues by attending and working with those who have planned and are managing the 2004 Games. Commitments for financial and in-kind donations are ahead of goals set by the bid committee.

The 2003 commercial fishing season was deemed successful with an abundant run of sockeye, although prices were not quite as high as fishers had hoped, influenced by availability of farmed salmon whose nutritional value is under question. The Kenai Wild sockeye salmon branding program experienced a second successful year as supply exceeded demand for the high quality salmon. Forty years ago, the Upper Cook Inlet salmon harvest was expected to be near 1,000,000 fish. Currently, the hope for harvest is near 2,000,000. This includes sockeye, coho, Chinook, and pinks, and

includes each of the Upper Cook Inlet Rivers. Other species harvested by KPB fishermen include Chinook, coho and pink salmon as well as halibut, cod and shellfish.

The oil & gas industry continued to generate mixed signals for the quarter. Unocal announced additional lay-offs as a result of shutting in the Baker platform. However, both Unocal and Marathon Oil have announced tentative plans for increased exploration, production and development spending budgets in 2004 focused mainly in the Ninilchik and Anchor Point areas. The Kenai Kachemak Pipeline continues to ramp up natural gas transmission volumes, with a proposed 14-mile extension of the KKPL line by Unocal to be built in 2004. New natural gas exploration drilling by Pelican Hill was nearing start-up on the west side of Cook Inlet south of Tyonek. The industry's focus continues to be natural gas exploration and reworking of existing fields. Value-added companies that include Agrium and ConocoPhillips are the main drivers for new natural gas exploration along with the home heating provider, Enstar Natural Gas.

Forty years ago the Chevron refinery, the first in Alaska, was two years into development and arrival of the first Cook Inlet platform was still a year away.

SALES

Fourth quarter 2003 gross sales of \$448,284,351 were 1.6% less than the \$455,766,807 in sales occurring during 2002, a difference of \$7,482,456. Taxable sales decreased 0.1% from \$154,796,885 during 2002 to \$154,681,718 during the most recent quarter, with five of ten sectors experiencing sales declines.

Quarterly Sales

Gross by Industry. Gross sales were affected by an \$18 million decline in sales of manufactured goods, which was partially offset by a \$7 million increase in mining sales and a \$3 million gain in services sales. Of the ten industry sectors tracked by the KPB, five reported gains led by mining sales, which improved by 33.0% or \$7,474,846. Finance, Insurance and Real Estate (FIRE) sales also experienced double-digit gains, 18.4% or \$2,300,621, with a total of \$14,824,507 in gross sales. Service sales increased 6.7% to \$49,370,454 while retail sales gained 1.8% to reach \$147,221,598. Retail sales accounted for 32.8% of gross sales while the second largest industry, services, represents 13.5%. Government sales increased 135.6% but the \$8,789 in sales is not of consequence in the \$448 million total picture.

Manufacturing sales of \$60,214,272 were down 23.1% from 4th quarter 2002, an \$18,059,043 decline occurring mainly in oilfield businesses. The other declining industries experienced one digit losses, as construction sales dropped 5.0% to \$60,711,525; sale of wholesale goods declined 2.3% to \$46,261,864; Transportation, Communication and Public Utilities (TCPU) sales contracted 1.5% to \$37,465,352; and Agriculture, Forestry and Fishing (AFF) sales were reported to be \$2,050,076, a 0.1% decline. (See page 15 for detail.)

Taxable by Industry. The greatest percentage gain in taxable sales came as sales of wholesale goods increased 16.9% to \$5,741,544. AFF sales also marked a double-digit gain, 13.7%, for \$955,930 in sales. Manufacturing sales, while experiencing a significant decrease in gross sales, gained 2.6% in taxable sales. The 0.3% increase in retail sales is equivalent to \$322,688 in sales. Government sales increased 135.6% to total \$8,789, an inconsequential amount.

Quarterly taxable mining sales declined 13.3% to \$1,153,962 while FIRE sales dropped 12.3% to \$4,929,505. The second largest sector, services, reported sales of \$21,095,302, down 2.3%. Construction sales of \$2,670,633 were down 1.2% from 2002 but marked the second highest fourth quarter on record. Lastly, TCPU reported sales of \$19,789,503, a 0.1% decline from 4th quarter 2002. (See page 16 for detail.)

Gross by Area. Seldovia gross sales increased 103.6% for the quarter with sales of \$1,947,702. Seward sales of \$25,992,139 marked a 17.1% gain while Kenai's \$70,491,020 in sales were 3.2% greater than 2002 fourth quarter sales. Soldotna sales totaled \$80,949,644, a 1.0% increase over one year ago.

Two areas experienced declines for the quarter as Homer sales of \$59,116,589 dropped 2.2% for the quarter, while sales in KPB unincorporated areas were down 6.2% to \$209,787,257. (See detail on page 17.)

Taxable by Area. Seldovia sales marked the greatest percentage gain, 10.8%, reaching \$674,012. Soldotna sales increased 8.9%, with sales of \$45,987,325. Sales in Homer increased 7.1% to \$26,769,669 while Seward sales increased 2.4% to \$10,279,375. Finally, sales in the unincorporated areas of the KPB gained 0.4% to total \$42,085,770.

Kenai sales, affected by closure of Big KMart, dropped 17.4% to \$28,885,367. Home Depot's opening the week before Christmas should aid Kenai in overcoming financial woes caused by closure of Big KMart nearly a year ago. (See detail on page 18.)

Annual Sales

KPB 2003 annual gross sales of \$1,907,367,607 were 1.7% above those of 2002 as seven sectors had improved sales and three had declining sales. Except for minimal government sales, and the small Agriculture, Forestry and Fishing (AFF) sector, which increased 29.2%, all gains and declines were in single digits. Each of the five cities reported annual increases. Total 2002 sales of \$1,875,211,275 were 4.6% less than 2001 sales of \$1,966,591,037, when sales were 19.6% over 2000.

Taxable sales increased 1.0% from 2002 to 2003 with sales of \$730,084,079, following a 5.7% increase from 2000 to the 2001 level of \$705,255,160 and 2.5% from 2001 to 2002 when sales totaled \$722,741,579. Four cities had increased taxable sales during 2003.

Gross by Industry. The AFF sector had the largest annual gain, 29.2%, with sales of \$21,606,878. The construction sector gained 7.8% with sales of \$246,319,503. FIRE increased sales 5.4% to reach \$57,794,630. The large retail sector gained 4.0%, or \$25,201,066, to total \$647,910,118. Sale of wholesale goods increased 3.0% to \$193,667,937 while service sector sales of \$277,323,902 rose 0.1%. The inconsequential \$41,980 in government sales was an 85.9% increase.

TCPU sales of \$158,575,219 marked an 8.2% decrease while mining sales decreased 7.6% to \$104,866,721. Manufacturing sales lost 0.9% from 2002 with sales dropping from \$201,047,383 in 2002 to \$199,260,719 during 2003. (See detail on page 19.)

Taxable by Industry. AFF sales rose 11.9% while sale of wholesale goods increased 11.2% with sales of \$4,993,507 and \$24,127,089, respectively. Construction sales rose 4.4% to \$11,159,302 while retail sales increased 2.2% to \$426,644,510. Government's 85.9% sales gain, all taxable, is inconsequential at \$41,980.

Taxable sales in the mining sector decreased 16.7% to \$4,871,944. FIRE sales were down 5.9% to \$22,611,146 while manufacturing sales were down 4.1% to \$9,220,812. TCPU sales declined to \$81,629,051, down 2.9%, but remained second highest on record. Service sector sales declined 0.1%, or \$157,813, to \$144,784,738. (See detail on page 20)

Gross by Area. Seldovia gross sales expanded 50.4%, reaching \$7,249,883 for the year, showing strength in the construction sector. Seward, with \$155,457,527 in sales, marked a 9.3% gain. Homer sales increased 3.6% while Soldotna sales increased 3.3%

to reach \$271,731,386 and \$336,479,105, respectively. Kenai, even with Big KMart's closure, was able to increase taxable sales, with a 0.6% increase to \$281,004,611.

KPB's unincorporated area is the only region to see a decline in gross sales for 2003, declining 0.6% to \$855,445,098. The decrease is equal to \$5,121,641 in sales. (See detail on page 21.)

Taxable by Area. Homer sales increased 8.5% to \$130,970,774 while Soldotna sales gained 7.4% to total \$190,031,510. Seldovia sales of \$3,371,067 marked a 2.8% increase as Seward sales increased 1.0% with reported sales of \$76,340,341.

Kenai taxable sales were down 11.3% for the year, dropping to \$121,155,210 while sales in the KPB unincorporated area decreased 0.6% to \$208,214,977. (See detail on page 22.)

CONSTRUCTION PERMITTING

Quarterly Permitting

There were 58 construction permits issued in KPB cities during fourth quarter 2003, a 20.8% increase over fourth quarter 2002 when 48 permits were issued. Total value of those permits was \$6,943,945, up 43.7% from the same period of 2002 when permit values totaled \$4,832,620. Data in this section does not include construction activity outside incorporated cities of Homer, Kenai, Seward and Soldotna because the KPB does not require building permits. Seldovia requires permits but information is not current so data is not included.

By Area, Value. Homer permits provided 43.8% of value for the quarter, issuing values totaling \$3,042,900. Kenai permit values of \$2,455,500, were 35.4% of the borough-wide total. Soldotna's \$873,045 in value and Seward's \$572,500 in value added 12.6% and 8.2% of the total, respectively. (See detail on page 27.)

By Type, Value. New residential permit values totaled \$2,528,091 during fourth quarter 2003, 36.4% of total permit value. New commercial permits added 30.8% of the total with \$2,139,491 in value. Commercial alteration/ addition permit values of \$1,988,363 provided 28.6% of the total with residential alteration activity completing the total with \$288,000 or 4.1% of the total. (See detail on page 28)

By Area, Volume. Of the 58 fourth quarter construction permits, Kenai issued 21, or 36.2%. Homer and Soldotna each issued 13 permits while Seward finished the quarter having issued 11 permits. (See detail on page 29.)

By Type, Volume. Twenty-three commercial alteration permits were issued while 20 were issued for new residential projects. Nine permits were for residential alterations while six permits were for new commercial projects. (See detail on page 30.)

Annual Construction - Year 2003

Construction permits are required by KPB cities, but not by the KPB, resulting in incomplete construction activity data, but indicating area trends. Permit values during 2003 totaled \$41,703,677, a 9.2% decrease from 2002. It was the third highest total value on record, following the total of 1995 when Seward's SeaLife center was permitted bringing the total permit value to \$61,510,032 and 2002 when the total was \$45,922,776.

There were 324 permits issued during 2003, 5.5% less than the 343 issued during 2002, and second highest on record. Kenai issued the greatest number of permits and has done so in all but four years since 1986 when permitting was first recorded.

By Area, Value. Homer permitting provided 36.8% of KPB annual value, issuing permits totaling \$15,326,815, a 52.5% increase over 2002. Kenai's \$10,441,800 total value added 25.0% to the KPB total but marked a 37.8% decrease from the previous year. Seward permit values increased 0.9% for the year to \$7,982,765, providing 19.1% of the total. Soldotna permit values dropped 28.8% to \$7,952,297, also providing 19.1% of the KPB total. (See detail on page 31.)

By Type, Value. New residential activity resulted in permit values of \$15,553,888 and provided 37.3% of the KPB total. New commercial permit values totaled \$14,127,701 and 33.9% of the total. Commercial alteration/addition permit values totaled \$9,775,309, 23.4% of the total. Finally, residential alteration/addition permits added \$2,246,779 for 5.4% of the KPB total. New residential and commercial alteration/addition increased value for the year 10.7% and 25.0%, respectively. New commercial values declined 35.2% and residential alteration/addition total value was down 0.5%. (See detail on page 32.)

By Area, Volume. Kenai issued 114 of the 324 permits, providing 35.2% of the KPB total. Homer issued 86 permits while Soldotna issued 74 permits, 26.5% and 22.8%, respectively. Lastly, Seward issued 50 permits, 15.4% of the total. Only Homer had a

permit volume greater than 2002 when it issued 67, a 28.4% increase, each of the other areas experienced declining permit activity. Kenai, with the greatest number of permits, issued 5.8% fewer permits than during 2002. Soldotna's 74 permits marked an 18.7% decrease from last year and Seward volume was down 21.9% for the year. (See detail on page 33.)

By Type, Volume. Commercial alteration/addition annual activity for 2003 increased 8.0% as 95 permits were issued, setting a new record high. New residential activity declined 1.0%, with one less permit than last year's 102 permits, third highest total on record. There were 103 permits issued during 1994. Ninety residential alteration/addition permits were issued, 18.2% less than 2002. New commercial activity decreased 11.6% to 38 permits. (See detail on page 34.)

EMPLOYMENT

KPB's December 2003 labor force was 20,853 persons, the highest December count on record. It totaled 21,705 during January 2003, rose to 25,370 during July and has experienced the customary winter decline of this seasonal economy.

There were 2,824 persons listed as unemployed in the KPB during December, sixth highest since 1990. The highest December unemployment total occurred during 1996 when 3,524 persons were ready and willing but unable to find employment.

KPB's December unemployment rate reached 13.5%, well below the highest 19.0% rate of December 1991 and 17.1% in 1996. The lowest 2003 monthly rate, 9.9%, occurred during May.

KPB employers employed 18,029 persons during December 2003, a decrease of 4,915 from the August annual high.

Average monthly employment for 2003 was 20,030 persons from an average monthly labor force of 22,626. The resultant average monthly unemployment rate of 11.5% left a monthly average of 2,596 persons unemployed. (See detail on pages 39-41)

POPULATION

Population estimates for 2003 show the Kenai Peninsula population at 51,220 persons, a 0.1% gain for the year. Homer grew by 3.6% to 4,893 while Kachemak City gained

12.9% to a total of 473 persons. Soldotna also increased, gaining 2.9% to 4,059 residents. Kenai decreased 0.6% to 7,125 and Seldovia city lost 2.6% with 300 persons. Seward's population is down 2.2% to 2,733. (See page 42 for detail.) Alaska's population, estimated at 648,818 for 2003, also marked a 0.1% increase for the year.

KPB Sales

Sales tax records provide data useful for predicting economic trends and provide a basis for administrative decisions. Data collected are specific to the area collecting and reporting sales. By combining data from reporting communities, KPB trends can be determined. Routinely, three years or twelve quarters of information are revised each quarter. Sales data is provided by the KPB Finance Department, Sales Tax Division.

Homer sales data are significantly affected by the annexation of 4.58 square miles which increased the total area of Homer by over twenty-eight percent. This year, 2003, is the first year in which all four quarters of data relate sales of the new total Homer area. Any sales gains in the Homer area due to the annexation are directly offset by sales declines in the KPB unincorporated reporting area.

KPB sales data include detail from Homer, Kenai, Seldovia, Seward, Soldotna and “KPB unincorporated” areas. “KPB unincorporated” indicates areas within the KPB but outside the boundaries of the five incorporated cities. It also includes Kachemak City, which does not impose a sales tax. The 2% KPB sales tax is included in the city rates listed below, with revenues dedicated to funding the KPB school district. The balance is tax imposed by each city with revenues being managed by that city after collection and disbursement by KPB staff.

The KPB does not provide an incentive for reporting non-taxable sales, resulting in incomplete Gross Sales data.

6.5%	5.5%	5.0%	4.0%	2.0%
Seldovia	Homer	Kenai	Seldovia	KPB Unincorporated
(April - September)		Seward	(October - March)	
		Soldotna		

Gross and Taxable Sales data are received quarterly through Sales Tax Returns from businesses within the KPB. Sales that are exempt from sales tax assessments include:

- Sales outside the borough;
- Sales for resale;
- Sales to government agencies;
- Sales to tax exempt organizations; and
- Sales in excess of \$500.

Industry abbreviations used in sales data include the following:

- AFF - Agriculture, Forestry and Fisheries - includes fish buyers;
- Min - Mining - includes Oil & Gas extraction;
- Const - Construction;
- Manu - Manufacturing - includes Oil & Gas Manufacturing and Fish Processing;
- TCPU - Travel, Communications and Public Utilities;
- Whole - Wholesale Trade;
- Retail - Retail Trade;
- FIRE - Finance, Insurance and Real Estate;
- Service - Services;
- Govt - Public Administration, Education and Services.

KPB Sales - Fourth Quarter

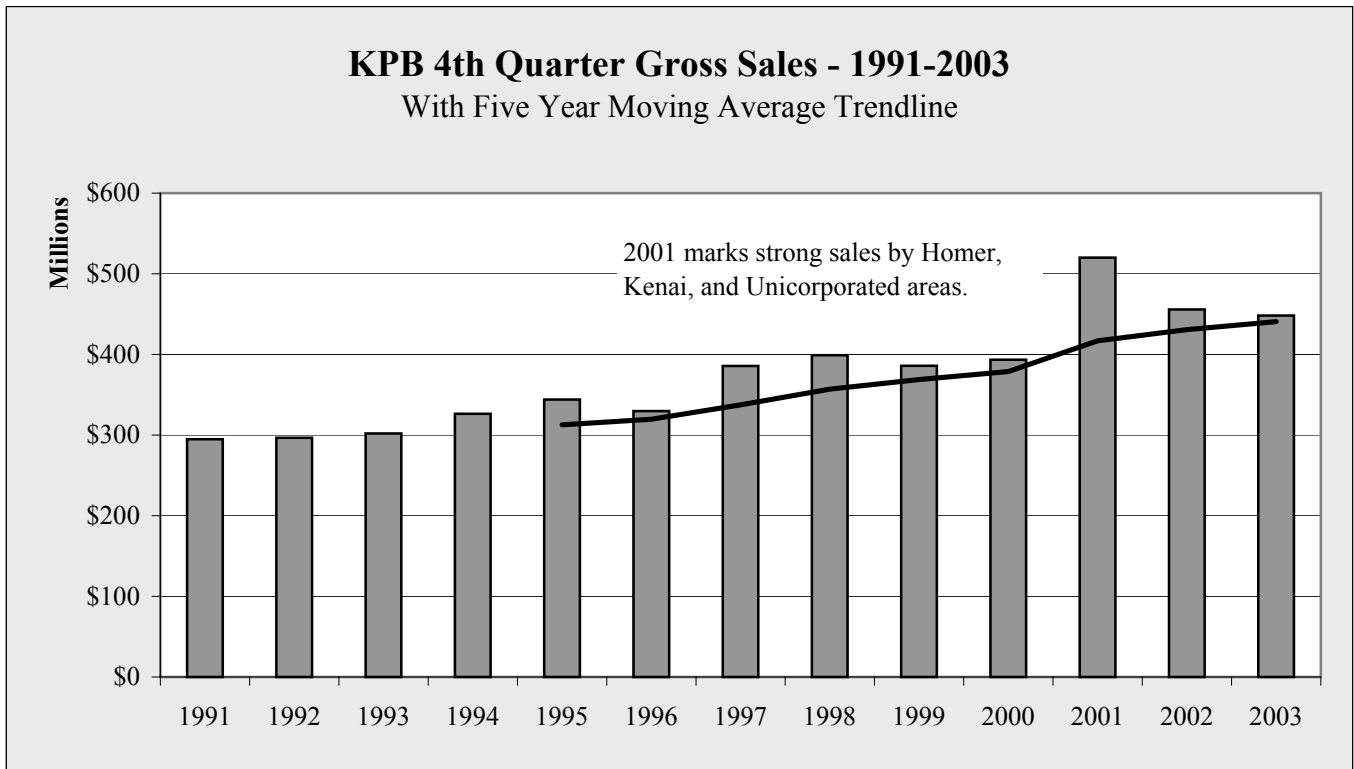


Chart 1.1

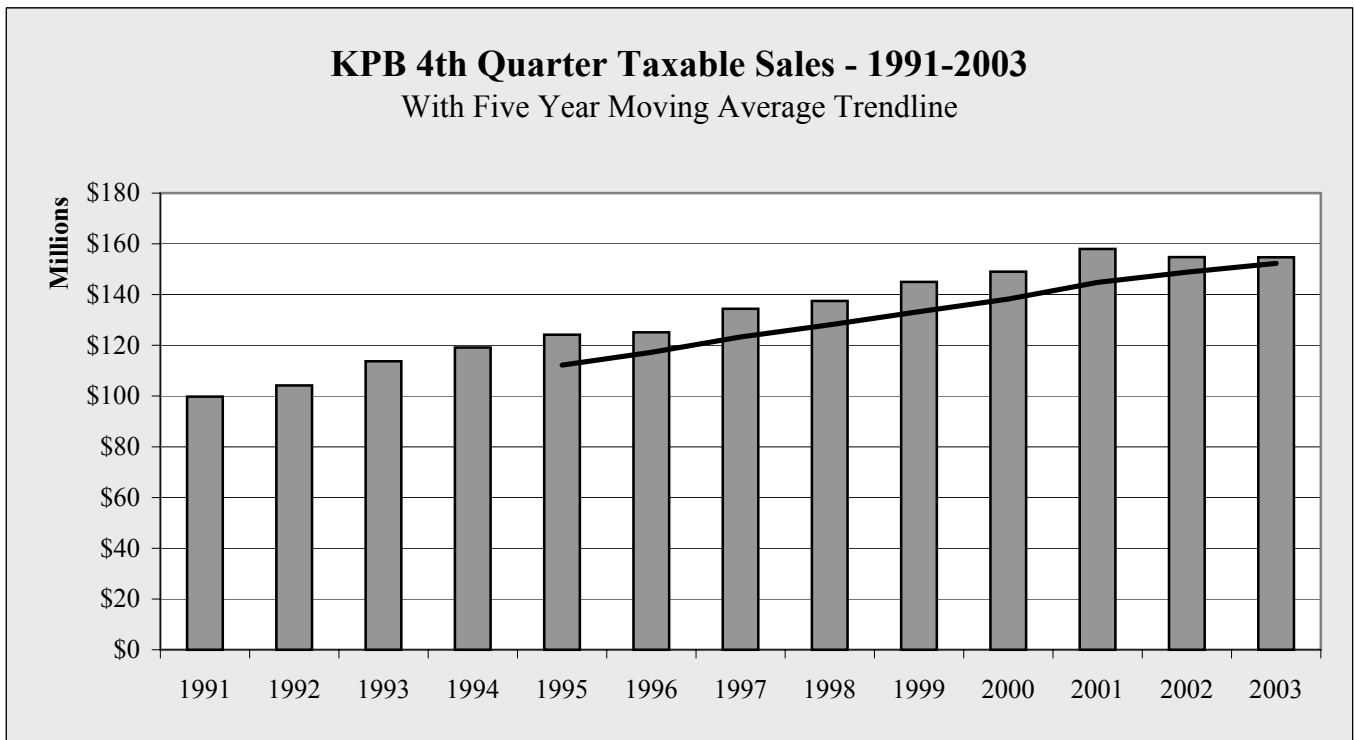


Chart 1.2

KPB Sales - Fourth Quarter

KPB 4th Quarter Gross Sales by Industry - 1997-2003 - in \$

	1997	1998	1999	2000	2001	2002	2003	Annual Change
AFF	5,488,460	3,867,526	2,415,584	1,405,543	1,943,526	2,053,010	2,050,076	-0.1%
Min	46,339,212	49,098,459	32,405,231	38,416,938	36,182,443	22,681,068	30,155,914	33.0%
Const	55,444,381	55,365,902	49,785,788	54,218,908	63,650,120	63,875,883	60,711,525	-5.0%
Manu	35,990,380	34,831,029	40,626,472	24,516,398	117,472,843	78,273,315	60,214,272	-23.1%
TCPU	35,670,249	39,121,549	43,566,654	39,245,968	43,605,815	38,032,595	37,465,352	-1.5%
Whole	36,140,860	35,312,940	37,307,418	37,534,503	40,753,611	47,369,703	46,261,864	-2.3%
Retail	118,355,089	130,577,545	130,220,798	142,087,726	155,005,874	144,669,088	147,221,598	1.8%
FIRE	12,053,999	12,326,209	10,842,841	12,510,996	13,330,735	12,523,886	14,824,507	18.4%
Service	40,286,913	38,492,406	38,778,926	43,574,842	48,056,385	46,284,529	49,370,454	6.7%
Govt	5,678	2,804	3,649	2,247	1,200	3,730	8,789	135.6%
Total	397,211,078	432,932,104	401,490,353	393,514,069	520,002,552	455,766,807	448,284,351	-1.6%
Annual Change		9.0%	-7.3%	-2.0%	32.1%	-12.4%	-1.6%	

Table 1.1

KPB 4th Quarter Gross Sales Ten Year Change by Industry - 1993-2003 - in \$

	1993	2003	10 Year Change	
			Percentage	Numerical
AFF	4,906,075	2,050,076	-58.2%	-2,855,999
Min	35,991,528	30,155,914	-16.2%	-5,835,614
Const	38,147,445	60,711,525	59.1%	22,564,080
Manu	25,220,741	60,214,272	138.7%	34,993,531
TCPU	50,044,733	37,465,352	-25.1%	-12,579,381
Whole	14,796,518	46,261,864	212.7%	31,465,346
Retail	93,001,764	147,221,598	58.3%	54,219,834
FIRE	10,775,638	14,824,507	37.6%	4,048,869
Service	29,030,700	49,370,454	70.1%	20,339,754
Govt	1,569	8,789	460.2%	7,220
Total	324,878,306	448,284,351	38.0%	123,406,045

Table 1.2

KPB 4th Quarter Gross Sales by Industry 2001, 2002, 2003

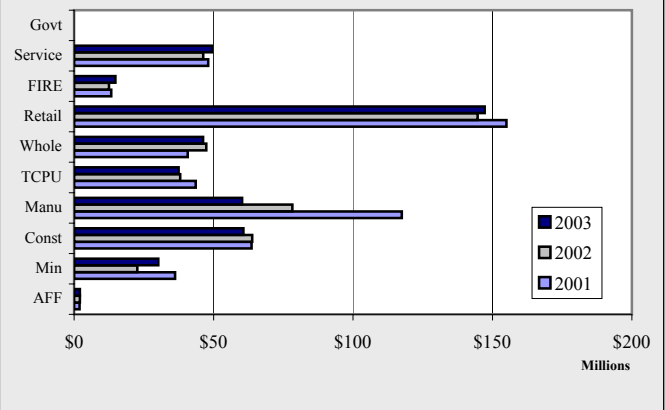


Chart 1.3

KPB 4th Quarter Gross Sales One Year Change by Industry - 2002-2003 - in \$

	2002	2003	1 Year Change	
			Percentage	Numerical
AFF	2,053,010	2,050,076	-0.1%	-2,934
Min	22,681,068	30,155,914	33.0%	7,474,846
Const	63,875,883	60,711,525	-5.0%	-3,164,358
Manu	78,273,315	60,214,272	-23.1%	-18,059,043
TCPU	38,032,595	37,465,352	-1.5%	-567,243
Whole	47,369,703	46,261,864	-2.3%	-1,107,839
Retail	144,669,088	147,221,598	1.8%	2,552,510
FIRE	12,523,886	14,824,507	18.4%	2,300,621
Service	46,284,529	49,370,454	6.7%	3,085,925
Govt	3,730	8,789	135.6%	5,059
Total	455,766,807	448,284,351	-1.6%	-7,482,456

Table 1.3

KPB 4th Quarter Gross Sales Percent by Industry - 2003

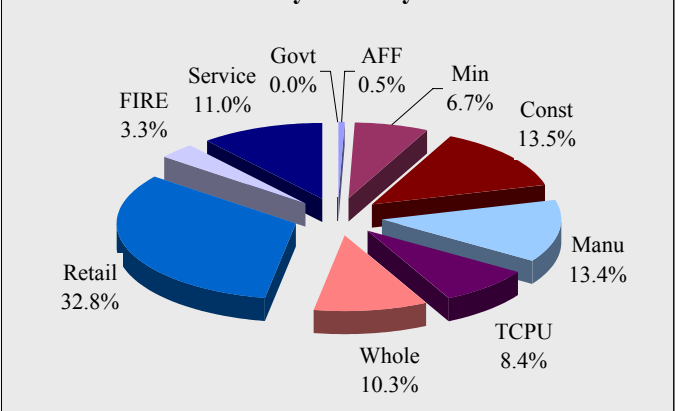


Chart 1.4

KPB Sales - Fourth Quarter

KPB 4th Quarter Taxable Sales by Industry - 1997-2003 - in \$

	1997	1998	1999	2000	2001	2002	2003	Annual Change
AFF	658,405	755,627	720,599	858,593	822,040	840,876	955,930	13.7%
Min	1,525,849	1,043,377	1,097,822	1,260,660	1,609,419	1,331,469	1,153,962	-13.3%
Const	2,198,539	2,606,387	2,564,023	2,389,832	2,556,351	2,703,782	2,670,633	-1.2%
Manu	1,785,181	1,840,127	1,914,558	1,986,299	1,768,274	1,800,030	1,847,529	2.6%
TCPU	17,281,474	17,906,374	21,604,603	18,998,539	20,694,360	19,815,690	19,789,503	-0.1%
Whole	4,915,376	4,426,560	5,147,173	5,136,269	5,558,317	4,911,676	5,741,544	16.9%
Retail	81,140,024	84,978,995	88,028,006	91,805,251	97,952,968	96,166,333	96,489,021	0.3%
FIRE	4,389,506	4,464,490	4,277,556	5,294,817	5,859,794	5,621,031	4,929,505	-12.3%
Service	20,523,076	19,482,050	19,633,084	21,298,219	21,165,145	21,602,268	21,095,302	-2.3%
Govt	5,671	2,797	3,649	2,247	1,200	3,730	8,789	135.6%
Total	134,423,101	137,506,784	144,991,073	149,030,726	157,987,868	154,796,885	154,681,718	-0.1%
Annual Change		2.3%	5.4%	2.8%	6.0%	-2.0%	-0.1%	

Table 1.4

KPB 4th Quarter Taxable Sales Ten Year Change by Industry - 1993-2003 - in \$

	1993	2003	10 Year Change	
			Percentage	Numerical
AFF	512,474	955,930	86.5%	443,456
Min	2,056,838	1,153,962	-43.9%	-902,876
Const	2,016,222	2,670,633	32.5%	654,411
Manu	1,482,607	1,847,529	24.6%	364,922
TCPU	14,622,565	19,789,503	35.3%	5,166,938
Whole	4,237,743	5,741,544	35.5%	1,503,801
Retail	68,634,073	96,489,021	40.6%	27,854,948
FIRE	4,372,604	4,929,505	12.7%	556,901
Service	15,758,744	21,095,302	33.9%	5,336,558
Govt	1,569	8,789	460.2%	7,220
Total	113,695,439	154,681,718	36.0%	40,986,279

Table 1.5

KPB 4th Quarter Taxable Sales by Industry - 2001, 2002, 2003

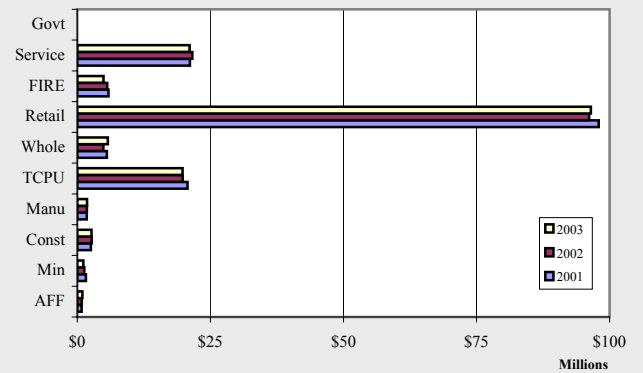


Chart 1.5

KPB 4th Quarter Taxable Sales One Year Change by Industry - 2002-2003 - in \$

	2002	2003	1 Year Change	
			Percentage	Numerical
AFF	840,876	955,930	13.7%	115,054
Min	1,331,469	1,153,962	-13.3%	-177,507
Const	2,703,782	2,670,633	-1.2%	-33,149
Manu	1,800,030	1,847,529	2.6%	47,499
TCPU	19,815,690	19,789,503	-0.1%	-26,187
Whole	4,911,676	5,741,544	16.9%	829,868
Retail	96,166,333	96,489,021	0.3%	322,688
FIRE	5,621,031	4,929,505	-12.3%	-691,526
Service	21,602,268	21,095,302	-2.3%	-506,966
Govt	3,730	8,789	135.6%	5,059
Total	154,796,885	154,681,718	-0.1%	-115,167

Table 1.6

KPB 4th Quarter Taxable Sales Percent by Industry - 2003

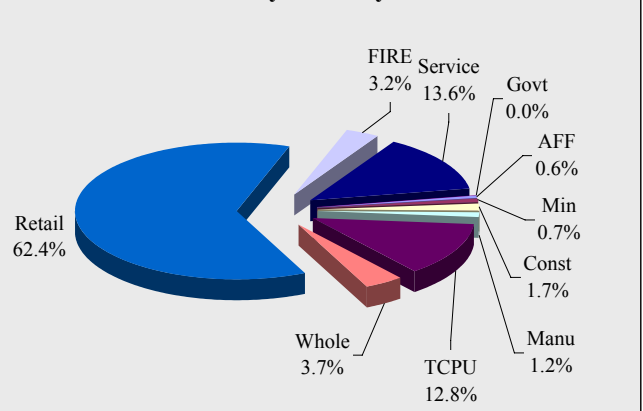


Chart 1.6

KPB Sales - Fourth Quarter

KPB 4th Quarter Gross Sales by Area - 1997-2003 - in \$

	1997	1998	1999	2000	2001	2002	2003	Annual Change
Homer	45,710,368	46,799,617	44,064,518	48,223,157	54,536,982	60,420,568	59,116,589	-2.2%
Kenai	69,499,878	67,609,090	67,950,329	72,408,759	76,416,543	68,308,503	70,491,020	3.2%
Seldovia	879,273	872,701	841,338	896,097	912,476	956,501	1,947,702	103.6%
Seward	28,247,933	24,026,995	20,247,664	27,790,366	20,503,674	22,187,625	25,992,139	17.1%
Soldotna	61,417,298	66,596,151	70,579,609	72,007,899	77,601,488	80,158,239	80,949,644	1.0%
KPB Unincorporated	180,020,471	193,091,815	182,269,903	172,187,791	290,031,389	223,735,371	209,787,257	-6.2%
Total	385,775,221	398,996,369	385,953,361	393,514,069	520,002,552	455,766,807	448,284,351	-1.6%
Annual Change		3.4%	-3.3%	2.0%	32.1%	-12.4%	-1.6%	

Table 1.7

KPB 4th Quarter Gross Sales Ten Year Change by Area - 1993-2003 - in \$

	10 Year Change			
	1993	2003	Percentage	Numerical
Homer	32,346,737	59,116,589	82.8%	26,769,852
Kenai	57,899,152	70,491,020	21.7%	12,591,868
Seldovia	947,585	1,947,702	105.5%	1,000,117
Seward	16,618,793	25,992,139	56.4%	9,373,346
Soldotna	42,515,059	80,949,644	90.4%	38,434,585
KPB Unincorporated	151,589,385	209,787,257	38.4%	58,197,872
Total	301,916,711	448,284,351	48.5%	146,367,640

Table 1.8

KPB 4th Quarter Comparative Gross Sales by Area - 2001, 2002, 2003

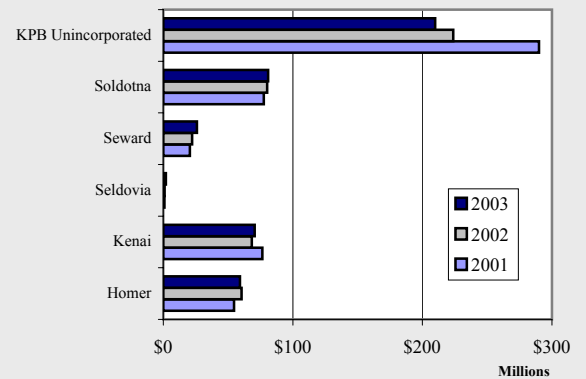


Chart 1.7

KPB 4th Quarter Gross Sales One Year Change by Area - 2002-2003 - in \$

	1 Year Change			
	2002	2003	Percentage	Numerical
Homer	60,420,568	59,116,589	-2.2%	-1,303,979
Kenai	68,308,503	70,491,020	3.2%	2,182,517
Seldovia	956,501	1,947,702	103.6%	991,201
Seward	22,187,625	25,992,139	17.1%	3,804,514
Soldotna	80,158,239	80,949,644	1.0%	791,405
KPB Unincorporated	223,735,371	209,787,257	-6.2%	-13,948,114
Total	455,766,807	448,284,351	-1.6%	-7,482,456

Table 1.9

KPB 4th Quarter Gross Sales Percent by Area - 2003

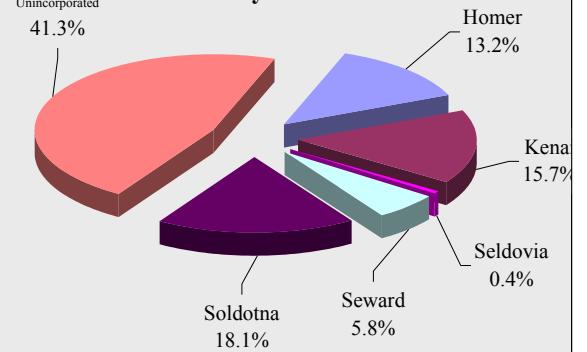


Chart 1.8

KPB Sales - Fourth Quarter

KPB 4th Quarter Taxable Sales by Area - 1997-2003 - in \$

	1997	1998	1999	2000	2001	2002	2003	Annual Change
Homer	19,496,943	19,552,917	20,323,983	21,384,173	21,773,190	24,985,637	26,769,669	7.1%
Kenai	30,465,867	31,957,166	33,717,815	34,062,345	35,997,190	34,986,585	28,885,367	-17.4%
Seldovia	585,846	616,657	599,222	589,667	604,841	608,343	674,012	10.8%
Seward	10,542,376	9,772,599	10,557,267	10,544,695	10,007,821	10,035,398	10,279,375	2.4%
Soldotna	35,806,409	36,834,109	38,807,035	40,481,909	42,865,341	42,242,890	45,987,325	8.9%
KPB Unincorporated	37,525,660	38,773,336	40,985,751	41,967,937	46,739,485	41,938,032	42,085,770	0.4%
Total	134,423,101	137,506,784	144,991,073	149,030,726	157,987,868	154,796,885	154,681,518	-0.1%
Annual Change		2.3%	5.4%	2.8%	6.0%	-2.0%	-0.1%	

Table 1.10

KPB 4th Quarter Taxable Sales Ten Year Change by Area - 1993-2003 - in \$

			10 Year Change	
	1993	2003	Percentage	Numerical
Homer	16,057,090	26,769,669	66.7%	10,712,579
Kenai	32,086,350	28,885,367	-10.0%	-3,200,983
Seldovia	593,416	674,012	13.6%	80,596
Seward	8,095,448	10,279,375	27.0%	2,183,927
Soldotna	24,082,915	45,987,325	91.0%	21,904,410
KPB Unincorporated	32,780,220	42,085,770	28.4%	9,305,550
Total	113,695,439	154,681,518	36.0%	40,986,079

Table 1.11

KPB 4th Quarter Comparative Taxable Sales by Area - 2001, 2002, 2003

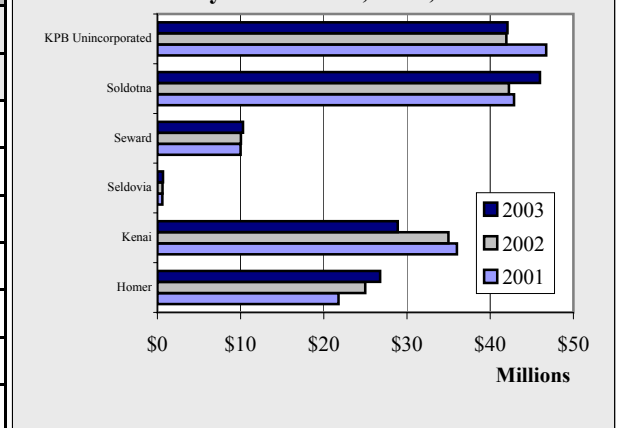


Chart 1.9

KPB 4th Quarter Taxable Sales One Year Change by Area - 2002-2003 - in \$

			1 Year Change	
	2002	2003	Percentage	Numerical
Homer	24,985,637	26,769,669	7.1%	1,784,032
Kenai	34,986,585	28,885,367	-17.4%	-6,101,218
Seldovia	608,343	674,012	10.8%	65,669
Seward	10,035,398	10,279,375	2.4%	243,977
Soldotna	42,242,890	45,987,325	8.9%	3,744,435
KPB Unincorporated	41,938,032	42,085,770	0.4%	147,738
Total	154,796,885	154,681,518	-0.1%	-115,367

Table 1.12

KPB 4th Quarter Taxable Sales Percent by Area - 2003

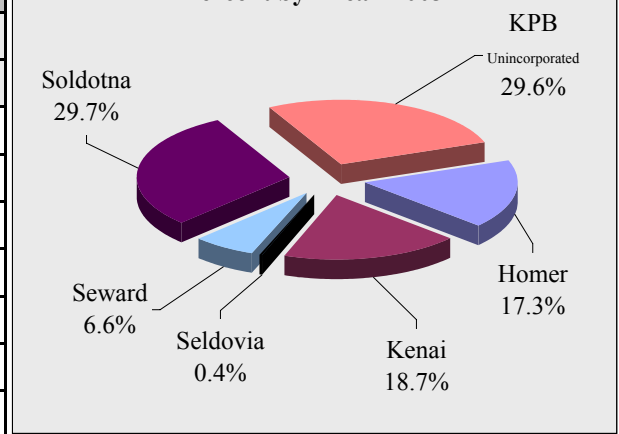


Chart 1.10

KPB Sales - Annual

KPB Annual Gross Sales by Industry - 1997-2003 - in \$

	1997	1998	1999	2000	2001	2002	2003	Annual Change
AFF	49,840,002	30,373,442	32,347,943	24,816,872	17,562,823	16,728,174	21,606,878	29.2%
Min	135,624,731	190,689,442	115,241,075	121,868,065	126,250,792	113,521,181	104,866,721	-7.6%
Const	185,590,382	187,102,648	166,008,223	185,818,062	241,487,935	228,432,136	246,319,503	7.8%
Manu	169,016,381	147,360,433	165,066,528	117,856,947	287,725,053	201,047,383	199,260,719	-0.9%
TCPU	148,097,013	159,766,641	169,321,042	156,527,508	173,593,812	172,805,525	158,575,219	-8.2%
Whole	151,043,115	149,117,372	155,121,630	171,235,874	177,037,109	188,092,030	193,667,937	3.0%
Retail	504,943,192	547,202,550	545,752,691	579,332,085	632,371,962	622,709,052	647,910,118	4.0%
FIRE	52,727,075	50,782,517	51,186,806	50,374,753	54,073,741	54,856,460	57,794,630	5.4%
Service	196,620,112	211,144,805	220,251,298	236,647,645	256,467,494	276,996,755	277,323,902	0.1%
Govt	45,245	26,751	28,814	17,350	20,316	22,579	41,980	85.9%
Total	1,593,547,248	1,673,566,601	1,620,326,050	1,644,495,161	1,966,591,037	1,875,211,275	1,907,367,607	1.7%
Annual Change		5.0%	-3.2%	1.5%	19.6%	-4.6%	1.7%	

Table 1.13

KPB Annual Gross Sales Ten Year Change by Industry - 1993-2003 - in \$

	10 Year Change			
	1993	2003	Percentage	Numerical
AFF	68,690,735	21,606,878	-68.5%	-47,083,857
Min	122,926,355	104,866,721	-14.7%	-18,059,634
Const	126,432,113	246,319,503	94.8%	119,887,390
Manu	119,602,870	199,260,719	66.6%	79,657,849
TCPU	215,875,618	158,575,219	-26.5%	-57,300,399
Whole	65,326,820	193,667,937	196.5%	128,341,117
Retail	375,876,957	647,910,118	72.4%	272,033,161
FIRE	47,089,458	57,794,630	22.7%	10,705,172
Service	149,140,054	277,323,902	85.9%	128,183,848
Govt	8,126	41,980	416.6%	33,854
Total	1,290,969,106	1,907,367,607	47.7%	616,398,501

Table 1.14

KPB Annual Gross Sales One Year Change by Industry - 2002-2003 - in \$

	1 Year Change			
	2002	2003	Percentage	Numerical
AFF	16,728,174	21,606,878	29.2%	4,878,704
Min	113,521,181	104,866,721	-7.6%	-8,654,460
Const	228,432,136	246,319,503	7.8%	17,887,367
Manu	201,047,383	199,260,719	-0.9%	-1,786,664
TCPU	172,805,525	158,575,219	-8.2%	-14,230,306
Whole	188,092,030	193,667,937	3.0%	5,575,907
Retail	622,709,052	647,910,118	4.0%	25,201,066
FIRE	54,856,460	57,794,630	5.4%	2,938,170
Service	276,996,755	277,323,902	0.1%	327,147
Govt	22,579	41,980	85.9%	19,401
Total	1,875,211,275	1,907,367,607	1.7%	32,156,332

Table 1.15

KPB Annual Comparative Gross Sales by Industry - 2001, 2002, 2003

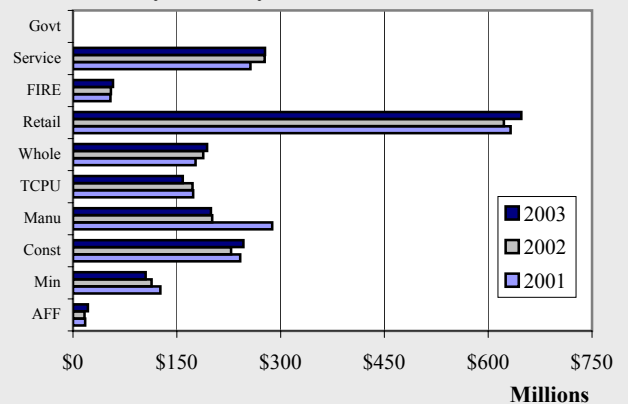


Chart 1.11

KPB Annual Gross Sales Percent by Industry - 2003

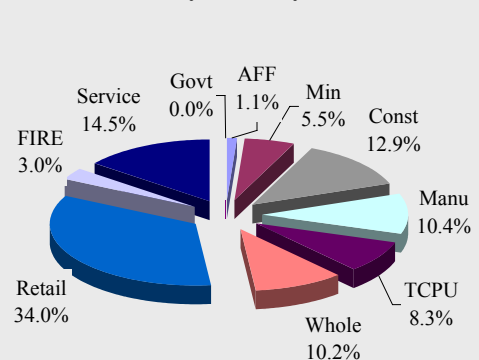


Chart 1.12

KPB Sales - Annual

KPB Annual Taxable Sales by Industry - 1997-2003 - in \$

	1997	1998	1999	2000	2001	2002	2003	Annual Change
AFF	3,354,906	3,458,989	3,539,802	4,148,862	4,390,790	4,460,924	4,993,507	11.9%
Min	5,109,284	5,202,698	3,828,650	4,613,878	5,863,223	5,848,904	4,871,944	-16.7%
Const	8,746,301	9,821,330	9,921,434	9,648,292	9,995,849	10,688,986	11,159,302	4.4%
Manu	9,258,454	9,578,020	9,251,298	9,792,611	9,654,663	9,616,559	9,220,812	-4.1%
TCPU	69,494,931	72,108,745	79,282,344	77,620,518	79,669,176	84,109,999	81,629,051	-2.9%
Whole	20,313,425	18,357,305	19,290,256	21,493,691	22,308,044	21,690,782	24,127,089	11.2%
Retail	339,027,380	353,131,302	367,123,730	382,738,961	410,495,194	417,319,787	426,644,510	2.2%
FIRE	18,489,067	18,576,711	18,862,816	20,689,601	23,466,772	24,040,508	22,611,146	-5.9%
Service	116,685,824	122,225,757	129,434,976	136,236,408	139,391,133	144,942,551	144,784,738	-0.1%
Govt	45,238	26,744	28,814	17,350	20,316	22,579	41,980	85.9%
Total	590,524,810	612,487,601	640,564,120	667,000,172	705,255,160	722,741,579	730,084,079	1.0%
Annual Change		3.7%	4.6%	4.1%	5.7%	2.5%	1.0%	

Table 1.16

KPB Annual Taxable Sales Ten Year Change by Industry - 1993-2003 - in \$

			10 Year Change	
	1993	2003	Percentage	Numerical
AFF	3,565,282	4,993,507	40.1%	1,428,225
Min	7,547,231	4,871,944	-35.4%	-2,675,287
Const	7,579,704	11,159,302	47.2%	3,579,598
Manu	7,125,238	9,220,812	29.4%	2,095,574
TCPU	59,191,931	81,629,051	37.9%	22,437,120
Whole	17,462,571	24,127,089	38.2%	6,664,518
Retail	281,028,087	426,644,510	51.8%	145,616,423
FIRE	17,516,227	22,611,146	29.1%	5,094,919
Service	91,261,264	144,784,738	58.6%	53,523,474
Govt	7,670	41,980	447.3%	34,310
Total	492,285,205	730,084,079	48.3%	237,798,874

Table 1.17

KPB Annual Comparative Taxable Sales by Industry - 2001, 2002, 2003

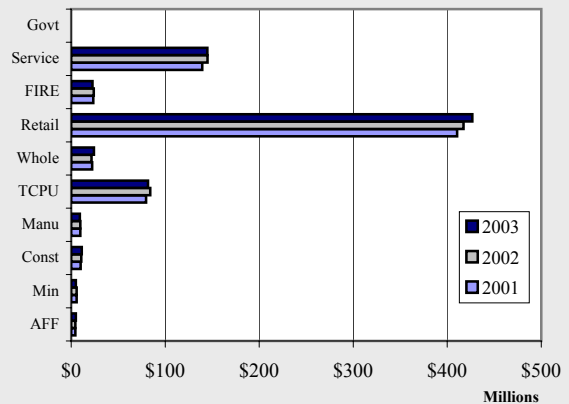


Chart 1.13

KPB Annual Taxable Sales One Year Change by Industry - 2002-2003 - in \$

			1 Year Change	
	2002	2003	Percentage	Numerical
AFF	4,460,924	4,993,507	11.9%	532,583
Min	5,848,904	4,871,944	-16.7%	-976,960
Const	10,688,986	11,159,302	4.4%	470,316
Manu	9,616,559	9,220,812	-4.1%	-395,747
TCPU	84,109,999	81,629,051	-2.9%	-2,480,948
Whole	21,690,782	24,127,089	11.2%	2,436,307
Retail	417,319,787	426,644,510	2.2%	9,324,723
FIRE	24,040,508	22,611,146	-5.9%	-1,429,362
Service	144,942,551	144,784,738	-0.1%	-157,813
Govt	22,579	41,980	85.9%	19,401
Total	722,741,579	730,084,079	1.0%	7,342,500

Table 1.18

KPB Annual Taxable Sales Percent by Industry - 2003

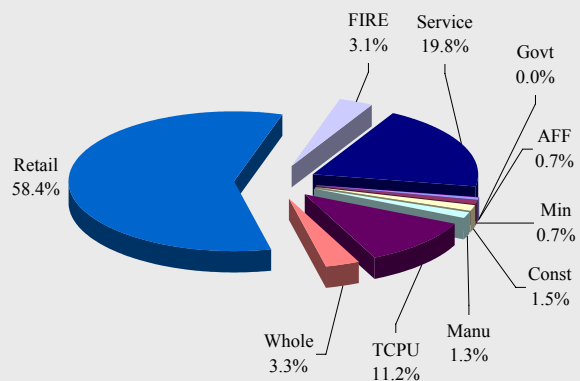


Chart 1.14

KPB Sales - Annual

KPB Annual Gross Sales by Area - 1997-2003 - in \$

	1997	1998	1999	2000	2001	2002	2003	Annual Change
Homer	203,199,870	212,442,617	203,842,475	215,872,824	229,109,164	262,327,331	271,731,386	3.6%
Kenai	278,096,377	280,079,940	270,746,118	283,682,464	310,427,875	279,424,346	281,004,611	0.6%
Seldovia	4,773,255	4,723,739	4,844,770	5,267,325	5,226,307	4,821,639	7,249,883	50.4%
Seward	145,547,675	132,506,248	130,155,521	142,152,279	148,359,336	142,227,431	155,457,527	9.3%
Soldotna	232,583,888	250,793,664	277,588,737	289,255,311	309,112,208	325,843,789	336,479,102	3.3%
KPB Unincorporated	729,346,183	793,020,393	733,148,429	708,264,958	964,356,147	860,566,739	855,445,098	-0.6%
Total	1,593,547,248	1,673,566,601	1,620,326,050	1,644,495,161	1,966,591,037	1,875,211,275	1,907,367,607	1.7%
Annual Change		5.0%	-3.2%	1.5%	19.6%	-4.6%	1.7%	

Table 1.19

KPB Annual Gross Sales Ten Year Change by Area - 1993-2003 - in \$

	1993	2003	10 Year Change	
			Percentage	Numerical
Homer	151,086,682	271,731,386	79.9%	120,644,704
Kenai	253,049,861	281,004,611	11.0%	27,954,750
Seldovia	4,251,941	7,249,883	70.5%	2,997,942
Seward	92,555,922	155,457,527	68.0%	62,901,605
Soldotna	165,539,916	336,479,102	103.3%	170,939,186
KPB Unincorporated	624,484,784	855,445,098	37.0%	230,960,314
Total	1,290,969,106	1,907,367,607	47.7%	616,398,501

Table 1.20

KPB Annual Comparative Gross Sales by Area - 2001, 2002, 2003

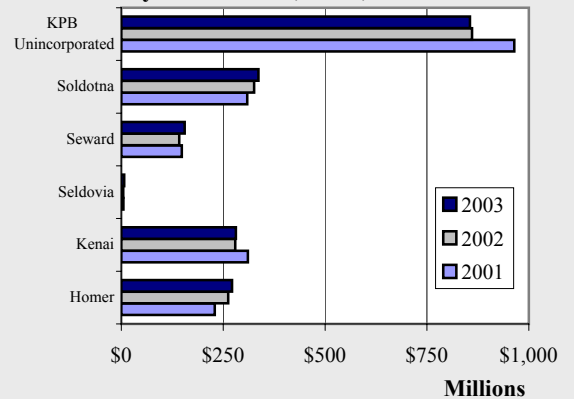


Chart 1.15

KPB Annual Gross Sales One Year Change by Area - 2002-2003 - in \$

	2002	2003	1 Year Change	
			Percentage	Numerical
Homer	262,327,331	271,731,386	3.6%	9,404,055
Kenai	279,424,346	281,004,611	0.6%	1,580,265
Seldovia	4,821,639	7,249,883	50.4%	2,428,244
Seward	142,227,431	155,457,527	9.3%	13,230,096
Soldotna	325,843,789	336,479,102	3.3%	10,635,313
KPB Unincorporated	860,566,739	855,445,098	-0.6%	-5,121,641
Total	1,875,211,275	1,907,367,607	1.7%	32,156,332

Table 1.21

KPB Annual Gross Sales Percentage by Area - 2003

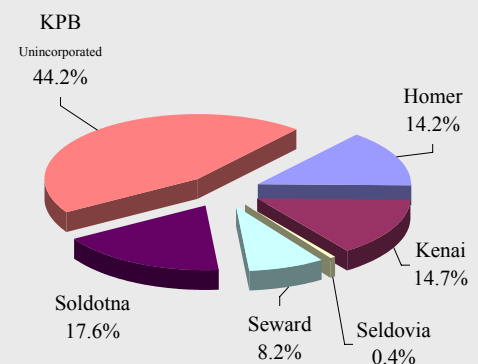


Chart 1.16

KPB Sales - Annual

KPB Annual Taxable Sales by Area - 1997-2003 - in \$

	1997	1998	1999	2000	2001	2002	2003	Annual Change
Homer	93,325,925	94,441,342	98,148,738	103,093,816	106,907,740	120,734,565	130,970,774	8.5%
Kenai	118,576,754	120,030,707	124,367,091	127,766,126	137,046,049	136,629,696	121,155,210	-11.3%
Seldovia	3,336,023	3,398,293	3,229,249	3,418,123	3,336,115	3,278,114	3,371,067	2.8%
Seward	62,516,024	67,278,264	71,472,199	73,983,426	74,224,971	75,600,593	76,340,341	1.0%
Soldotna	140,336,676	147,789,661	155,952,764	159,436,128	172,392,935	176,933,463	190,031,510	7.4%
KPB Unincorporated	172,433,408	179,549,334	187,394,079	199,302,553	211,347,350	209,565,148	208,214,977	-0.6%
Total	590,524,810	612,487,601	640,564,120	667,000,172	705,255,160	722,741,579	730,083,879	1.0%
Annual Change		3.7%	4.6%	4.1%	5.7%	2.5%	1.0%	

Table 1.22

KPB Annual Taxable Sales Ten Year Change by Area - 1993-2003 - in \$

	1993	2003	10 Year Change	
			Percentage	Numerical
Homer	82,258,904	130,970,774	59.2%	48,711,870
Kenai	113,517,014	121,155,210	6.7%	7,638,196
Seldovia	2,911,600	3,371,067	15.8%	459,467
Seward	48,632,337	76,340,341	57.0%	27,708,004
Soldotna	98,354,931	190,031,510	93.2%	91,676,579
KPB Unincorporated	146,610,419	208,214,977	42.0%	61,604,558
Total	492,285,205	730,083,879	48.3%	237,798,674

Table 1.23

KPB Annual Comparative Taxable Sales by Area - 2001, 2002, 2003

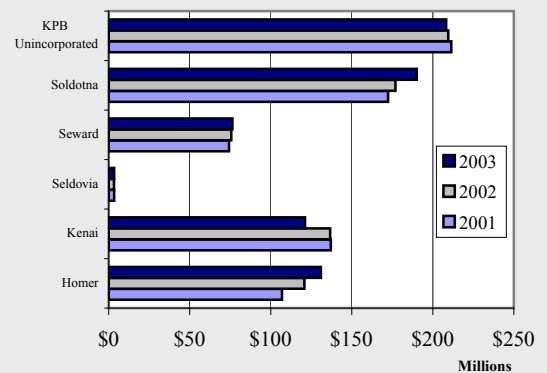


Chart 1.17

KPB Annual Taxable Sales One Year Change by Area - 2002-2003 - in \$

	2002	2003	1 Year Change	
			Percentage	Numerical
Homer	120,734,565	130,970,774	8.5%	10,236,209
Kenai	136,629,696	121,155,210	-11.3%	-15,474,486
Seldovia	3,278,114	3,371,067	2.8%	92,953
Seward	75,600,593	76,340,341	1.0%	739,748
Soldotna	176,933,463	190,031,510	7.4%	13,098,047
KPB Unincorporated	209,565,148	208,214,977	-0.6%	-1,350,171
Total	722,741,579	730,083,879	1.0%	7,342,300

Table 1.24

KPB Annual Taxable Sales Percent by Area - 2003

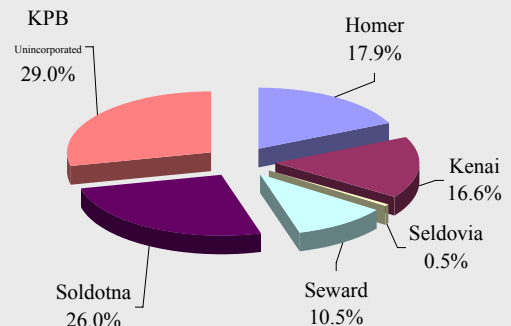


Chart 1.18

KPB Sales - Annual

KPB Annual Gross Sales by Industry by Quarter - 2000-2003 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2000					
AFF	2,004,509	5,319,721	16,087,099	1,405,543	24,816,872
Min	19,991,372	26,743,730	36,716,025	38,416,938	121,868,065
Const	28,284,999	43,014,356	60,299,799	54,218,908	185,818,062
Manu	25,533,587	33,981,714	33,825,248	24,516,398	117,856,947
TCPU	35,920,980	37,951,123	43,409,437	39,245,968	156,527,508
Whole	33,191,801	44,471,620	56,037,950	37,534,503	171,235,874
Retail	106,441,695	149,858,614	180,944,050	142,087,726	579,332,085
FIRE	10,961,027	13,356,406	13,546,324	12,510,996	50,374,753
Service	33,826,502	66,728,395	92,517,906	43,574,842	236,647,645
Govt	7,487	5,835	1,781	2,247	17,350
Total	296,163,959	421,431,514	533,385,619	393,514,069	1,644,495,161
2001					
AFF	1,560,106	2,803,392	11,255,799	1,943,526	17,562,823
Min	28,223,945	26,110,361	35,734,043	36,182,443	126,250,792
Const	39,625,003	51,513,928	86,698,884	63,650,120	241,487,935
Manu	48,476,583	56,672,953	65,102,674	117,472,843	287,725,053
TCPU	38,494,166	40,203,326	51,290,505	43,605,815	173,593,812
Whole	35,974,922	44,124,381	56,184,195	40,753,611	177,037,109
Retail	116,294,311	166,424,517	194,647,260	155,005,874	632,371,962
FIRE	10,894,193	13,491,952	16,356,861	13,330,735	54,073,741
Service	36,433,030	70,639,167	101,338,912	48,056,385	256,467,494
Govt	6,507	5,238	7,371	1,200	20,316
Total	355,982,766	471,989,215	618,616,504	520,002,552	1,966,591,037
2002					
AFF	2,004,841	2,834,618	9,835,705	2,053,010	16,728,174
Min	34,662,385	29,861,507	26,316,221	22,681,068	113,521,181
Const	43,078,495	49,735,705	71,742,053	63,875,883	228,432,136
Manu	21,341,761	44,663,448	56,768,859	78,273,315	201,047,383
TCPU	40,770,393	42,434,468	51,568,069	38,032,595	172,805,525
Whole	37,123,364	46,497,878	57,101,085	47,369,703	188,092,030
Retail	115,809,877	164,736,211	197,493,876	144,669,088	622,709,052
FIRE	12,367,758	14,735,877	15,228,939	12,523,886	54,856,460
Service	43,408,627	77,647,374	109,656,225	46,284,529	276,996,755
Govt	6,700	7,859	4,290	3,730	22,579
Total	350,574,201	473,154,945	595,715,322	455,766,807	1,875,211,275
2003					
AFF	2,019,939	4,045,723	13,491,140	2,050,076	21,606,878
Min	19,260,142	25,083,685	30,366,980	30,155,914	104,866,721
Const	42,973,585	63,290,580	79,343,813	60,711,525	246,319,503
Manu	38,576,448	34,259,747	66,210,252	60,214,272	199,260,719
TCPU	38,252,470	38,895,346	43,962,051	37,465,352	158,575,219
Whole	35,890,101	50,748,415	60,767,557	46,261,864	193,667,937
Retail	122,723,355	174,527,535	203,437,630	147,221,598	647,910,118
FIRE	11,680,627	15,235,105	16,054,391	14,824,507	57,794,630
Service	41,753,623	77,852,183	108,347,642	49,370,454	277,323,902
Govt	12,319	8,680	12,192	8,789	41,980
Total	353,142,609	483,946,999	621,993,648	448,284,351	1,907,367,607

Table 1.25

KPB Sales - Annual

KPB Annual Taxable Sales by Industry by Quarter - 2000-2003 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2000					
AFF	643,969	1,259,115	1,387,185	858,593	4,148,862
Min	901,499	1,086,368	1,365,351	1,260,660	4,613,878
Const	1,875,173	2,474,506	2,908,781	2,389,832	9,648,292
Manu	1,474,956	2,809,920	3,521,436	1,986,299	9,792,611
TCPU	19,228,011	19,191,077	20,202,891	18,998,539	77,620,518
Whole	4,442,855	5,579,186	6,335,381	5,136,269	21,493,691
Retail	67,802,180	99,404,300	123,727,230	91,805,251	382,738,961
FIRE	4,342,104	5,111,478	5,941,202	5,294,817	20,689,601
Service	17,432,373	39,529,668	57,976,148	21,298,219	136,236,408
Govt	7,487	5,835	1,781	2,247	17,350
Total	118,150,607	176,451,453	223,367,386	149,030,726	667,000,172
2001					
AFF	727,231	1,401,861	1,439,658	822,040	4,390,790
Min	1,227,851	1,349,445	1,676,508	1,609,419	5,863,223
Const	1,864,790	2,523,634	3,051,074	2,556,351	9,995,849
Manu	1,497,558	2,885,132	3,503,699	1,768,274	9,654,663
TCPU	19,356,833	19,120,564	20,497,419	20,694,360	79,669,176
Whole	4,606,145	5,820,231	6,323,351	5,558,317	22,308,044
Retail	73,507,868	108,285,999	130,748,359	97,952,968	410,495,194
FIRE	4,982,974	5,949,185	6,674,819	5,859,794	23,466,772
Service	18,046,764	41,063,347	59,115,877	21,165,145	139,391,133
Govt	6,507	5,238	7,371	1,200	20,316
Total	125,824,521	188,404,636	233,038,135	157,987,868	705,255,160
2002					
AFF	796,380	1,423,660	1,400,008	840,876	4,460,924
Min	1,482,601	1,484,251	1,550,583	1,331,469	5,848,904
Const	2,036,526	2,677,014	3,271,664	2,703,782	10,688,986
Manu	1,307,744	2,791,765	3,717,020	1,800,030	9,616,559
TCPU	21,606,197	21,515,354	21,172,758	19,815,690	84,109,999
Whole	4,783,261	5,679,123	6,316,722	4,911,676	21,690,782
Retail	76,021,262	109,323,089	135,809,103	96,166,333	417,319,787
FIRE	5,436,641	6,062,096	6,920,740	5,621,031	24,040,508
Service	19,093,312	41,588,283	62,658,688	21,602,268	144,942,551
Govt	6,700	7,859	4,290	3,730	22,579
Total	132,570,624	192,552,494	242,821,576	154,796,885	722,741,579
2003					
AFF	763,045	1,576,778	1,697,754	955,930	4,993,507
Min	1,233,618	1,170,493	1,313,871	1,153,962	4,871,944
Const	2,050,696	3,121,111	3,316,862	2,670,633	11,159,302
Manu	1,438,887	2,607,213	3,327,183	1,847,529	9,220,812
TCPU	21,676,107	20,358,881	19,804,560	19,789,503	81,629,051
Whole	5,018,011	6,296,538	7,070,996	5,741,544	24,127,089
Retail	79,680,716	111,969,969	138,504,804	96,489,021	426,644,510
FIRE	5,295,440	5,947,883	6,438,318	4,929,505	22,611,146
Service	18,997,854	41,775,418	62,916,164	21,095,302	144,784,738
Govt	12,319	8,680	12,192	8,789	41,980
Total	136,166,693	194,832,964	244,402,704	154,681,718	730,084,079

Table 1.26

KPB Sales - Annual

KPB Annual Gross Sales by Area by Quarter - 1998-2003 - in \$					
	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total
1998					
Homer	41,054,484	53,702,365	70,886,151	46,799,617	212,442,617
Kenai	57,398,212	69,795,945	85,276,693	67,609,090	280,079,940
Seldovia	935,674	1,331,163	1,584,201	872,701	4,723,739
Seward	22,948,971	35,050,219	50,480,063	24,026,995	132,506,248
Soldotna	46,245,330	61,860,448	76,091,735	66,596,151	250,793,664
KPB Unincorporated	153,607,622	211,191,964	235,128,992	193,091,815	793,020,393
Total	322,190,293	432,932,104	519,447,835	398,996,369	1,673,566,601
1999					
Homer	39,553,648	53,871,188	66,353,121	44,064,518	203,842,475
Kenai	49,309,897	61,605,164	91,880,728	67,950,329	270,746,118
Seldovia	908,058	1,388,188	1,707,186	841,338	4,844,770
Seward	23,356,887	36,041,325	50,509,645	20,247,664	130,155,521
Soldotna	51,429,980	67,874,942	87,704,206	70,579,609	277,588,737
KPB Unincorporated	137,446,972	180,709,546	232,722,008	182,269,903	733,148,429
Total	302,005,442	401,490,353	530,876,894	385,953,361	1,620,326,050
2000					
Homer	38,449,017	59,239,282	69,961,368	48,223,157	215,872,824
Kenai	55,609,576	66,158,563	89,505,566	72,408,759	283,682,464
Seldovia	1,150,692	1,526,900	1,693,636	896,097	5,267,325
Seward	19,087,797	38,014,037	57,260,079	27,790,366	142,152,279
Soldotna	55,201,896	72,515,215	89,530,301	72,007,899	289,255,311
KPB Unincorporated	126,664,981	183,977,517	225,434,669	172,187,791	708,264,958
Total	296,163,959	421,431,514	533,385,619	393,514,069	1,644,495,161
2001					
Homer	40,839,088	56,727,376	77,005,718	54,536,982	229,109,164
Kenai	62,411,794	76,693,947	94,905,591	76,416,543	310,427,875
Seldovia	898,811	1,463,616	1,951,404	912,476	5,226,307
Seward	20,531,272	44,451,948	62,872,442	20,503,674	148,359,336
Soldotna	60,799,954	75,040,334	95,670,432	77,601,488	309,112,208
KPB Unincorporated	170,501,847	217,611,994	286,210,917	290,031,389	964,356,147
Total	355,982,766	471,989,215	618,616,504	520,002,552	1,966,591,037
2002					
Homer	44,164,866	68,477,100	89,264,797	60,420,568	262,327,331
Kenai	60,832,655	67,991,786	82,291,402	68,308,503	279,424,346
Seldovia	1,012,135	1,156,305	1,696,698	956,501	4,821,639
Seward	22,954,321	40,380,786	56,704,699	22,187,625	142,227,431
Soldotna	62,330,711	79,747,346	103,607,493	80,158,239	325,843,789
KPB Unincorporated	159,279,513	215,401,622	262,150,233	223,735,371	860,566,739
Total	350,574,201	473,154,945	595,715,322	455,766,807	1,875,211,275
2003					
Homer	50,813,697	75,102,635	86,698,465	59,116,589	271,731,386
Kenai	62,102,164	67,349,485	81,061,942	70,491,020	281,004,611
Seldovia	846,737	1,623,461	2,831,983	1,947,702	7,249,883
Seward	20,924,792	46,972,212	61,568,384	25,992,139	155,457,527
Soldotna	64,201,793	85,127,616	106,200,049	80,949,644	336,479,102
KPB Unincorporated	154,253,426	207,771,590	283,632,825	209,787,257	855,445,098
Total	353,142,609	483,946,999	621,993,648	448,284,351	1,907,367,607

Table 1.27

KPB Sales - Annual

KPB Annual Taxable Sales by Area by Quarter - 1998-2003 - in \$					
	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total
1998					
Homer	16,418,580	26,366,097	32,103,748	19,552,917	94,441,342
Kenai	24,686,791	30,026,162	33,360,588	31,957,166	120,030,707
Seldovia	529,660	1,000,949	1,251,027	616,657	3,398,293
Seward	8,541,911	19,372,356	29,591,398	9,772,599	67,278,264
Soldotna	27,184,841	37,240,899	46,529,812	36,834,109	147,789,661
KPB Unincorporated	33,492,756	49,242,778	58,040,464	38,773,336	179,549,334
Total	110,854,539	163,249,241	200,877,037	137,506,784	612,487,601
1999					
Homer	16,638,467	26,938,559	34,247,729	20,323,983	98,148,738
Kenai	25,183,897	30,905,185	34,560,194	33,717,815	124,367,091
Seldovia	569,438	915,962	1,144,627	599,222	3,229,249
Seward	9,218,678	19,907,186	31,789,068	10,557,267	71,472,199
Soldotna	28,439,928	38,205,240	50,500,561	38,807,035	155,952,764
KPB Unincorporated	34,348,468	50,746,526	61,313,334	40,985,751	187,394,079
Total	114,398,876	167,618,658	213,555,513	144,991,073	640,564,120
2000					
Homer	17,324,860	28,752,722	35,632,061	21,384,173	103,093,816
Kenai	25,521,513	31,547,905	36,634,363	34,062,345	127,766,126
Seldovia	569,093	1,018,255	1,241,108	589,667	3,418,123
Seward	9,374,360	21,160,898	32,903,473	10,544,695	73,983,426
Soldotna	29,664,420	38,766,616	50,523,183	40,481,909	159,436,128
KPB Unincorporated	35,696,361	55,205,057	66,433,198	41,967,937	199,302,553
Total	118,150,607	176,451,453	223,367,386	149,030,726	667,000,172
2001					
Homer	17,762,264	30,115,466	37,256,820	21,773,190	106,907,740
Kenai	27,883,274	35,008,680	38,156,905	35,997,190	137,046,049
Seldovia	583,555	946,344	1,201,375	604,841	3,336,115
Seward	9,073,493	21,552,934	33,590,723	10,007,821	74,224,971
Soldotna	32,484,139	42,902,582	54,140,873	42,865,341	172,392,935
KPB Unincorporated	38,037,796	57,878,630	68,691,439	46,739,485	211,347,350
Total	125,824,521	188,404,636	233,038,135	157,987,868	705,255,160
2002					
Homer	18,651,412	34,151,083	42,946,433	24,985,637	120,734,565
Kenai	28,836,165	34,629,039	38,177,907	34,986,585	136,629,696
Seldovia	574,047	900,537	1,195,187	608,343	3,278,114
Seward	9,051,352	22,176,911	34,336,932	10,035,398	75,600,593
Soldotna	33,734,694	43,493,123	57,462,756	42,242,890	176,933,463
KPB Unincorporated	41,722,954	57,201,801	68,702,361	41,938,032	209,565,148
Total	132,570,624	192,552,494	242,821,576	154,796,885	722,741,579
2003					
Homer	22,435,390	36,938,413	44,827,302	26,769,669	130,970,774
Kenai	31,117,032	29,808,924	31,343,887	28,885,367	121,155,210
Seldovia	599,511	958,000	1,139,544	674,012	3,371,067
Seward	9,290,723	22,080,433	34,689,810	10,279,375	76,340,341
Soldotna	34,456,889	47,008,437	62,578,859	45,987,325	190,031,510
KPB Unincorporated	38,267,148	58,038,757	69,823,302	42,085,770	208,214,977
Total	136,166,693	194,832,964	244,402,704	154,681,518	730,083,879

Table 1.28

KPB Construction - Fourth Quarter

KPB 4th Quarter Permit Values by Area - 1997-2003 - in \$

	1997	1998	1999	2000	2001	2002	2003	Annual Change
Homer	730,000	2,205,750	561,000	917,982	12,012,300	814,520	3,042,900	273.6%
Kenai	7,138,750	595,300	1,057,000	678,200	655,300	1,527,800	2,455,500	60.7%
Seward	1,161,719	299,600	503,000	619,400	992,000	2,232,800	572,500	-74.4%
Soldotna	1,560,450	759,160	509,793	1,402,952	162,648	257,500	873,045	239.0%
Total	10,590,919	3,859,810	2,630,793	3,618,534	13,822,248	4,832,620	6,943,945	43.7%
Annual Change		-63.6%	-31.8%	37.5%	282.0%	-65.0%	43.7%	

Table 1.29

KPB 4th Quarter Permit Values by Area - 1986-2003

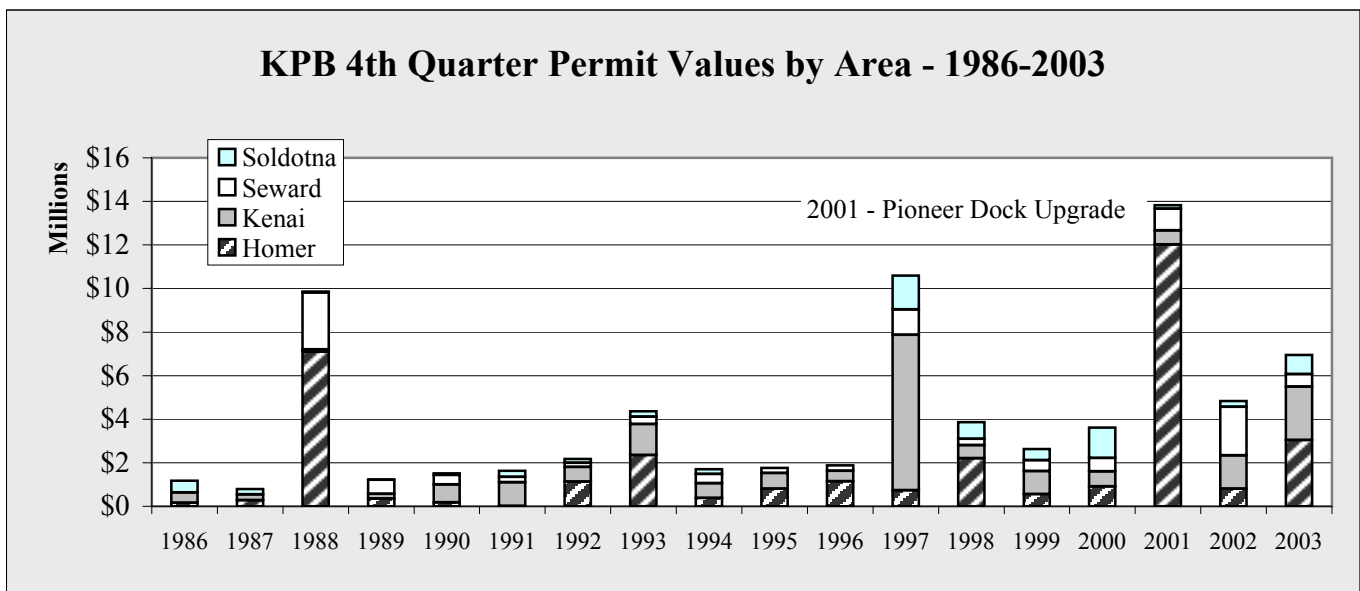


Chart 1.19

**KPB 4th Quarter Permit Values
Percent by Area - 2003**

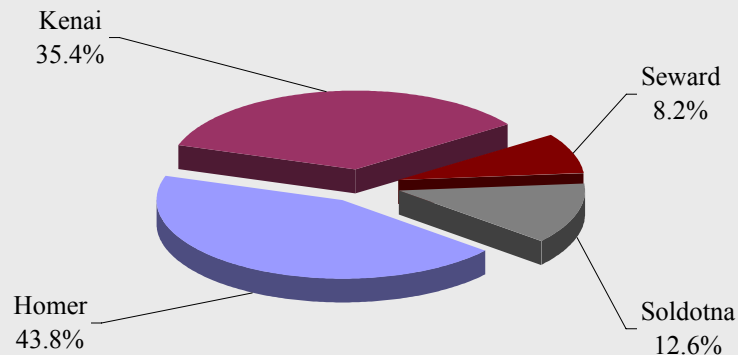


Chart 1.20

KPB Construction - Fourth Quarter

KPB 4th Quarter Permit Values by Type - 1997-2003 - in \$

	1997	1998	1999	2000	2001	2002	2003	Annual Change
Residential New	1,918,300	1,352,750	1,245,888	972,668	1,116,300	1,113,200	2,528,091	127.1%
Residential Alter/Add	306,500	234,960	286,400	434,300	343,948	205,620	288,000	40.1%
Commercial New	6,504,650	1,868,000	962,905	1,462,484	514,000	3,168,000	2,139,491	-32.5%
Commercial Alter/Add	1,861,469	404,100	135,600	749,082	11,848,000	345,800	1,988,363	475.0%
Total	10,590,919	3,859,810	2,630,793	3,618,534	13,822,248	4,832,620	6,943,945	43.7%
Annual Change		-63.6%	-31.8%	37.5%	282.0%	-65.0%	43.7%	

Table 1.30

KPB 4th Quarter Permit Values by Type - 1986-2003

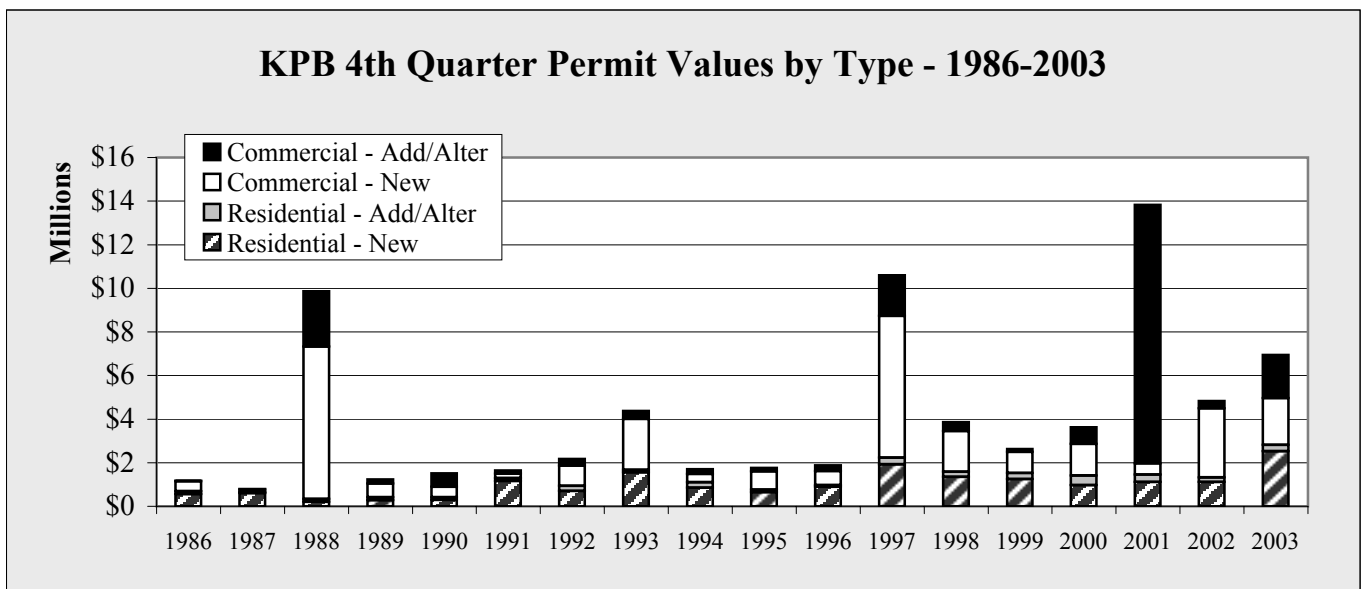


Chart 1.21

**KPB 4th Quarter Permit Values
Percent by Type - 2003**

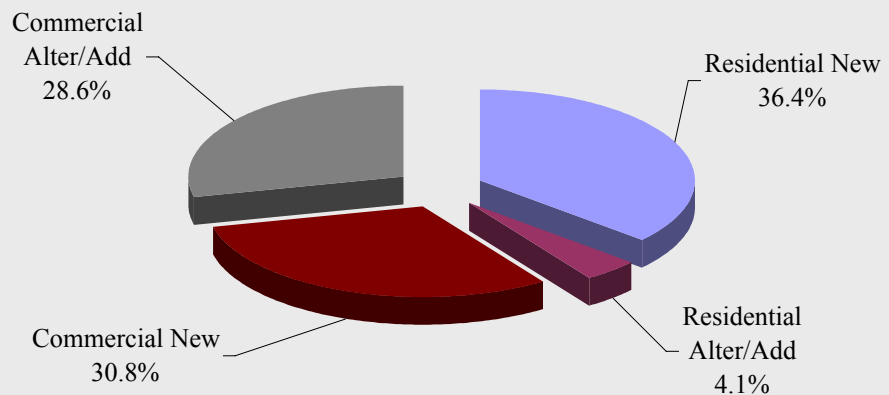


Chart 1.22

KPB Construction - Fourth Quarter

KPB 4th Quarter Permit Volume by Area - 1997-2003

	1997	1998	1999	2000	2001	2002	2003	Annual Change
Homer	10	10	6	8	9	13	13	0.0%
Kenai	13	18	22	13	11	20	21	5.0%
Seward	13	7	10	9	9	11	11	0.0%
Soldotna	15	14	9	20	11	4	13	225.0%
Total	51	49	47	50	40	48	58	20.8%
Annual Change		-3.9%	-4.1%	6.4%	-20.0%	20.0%	20.8%	

Table 1.31

KPB 4th Quarter Permit Volume by Area - 1986-2003

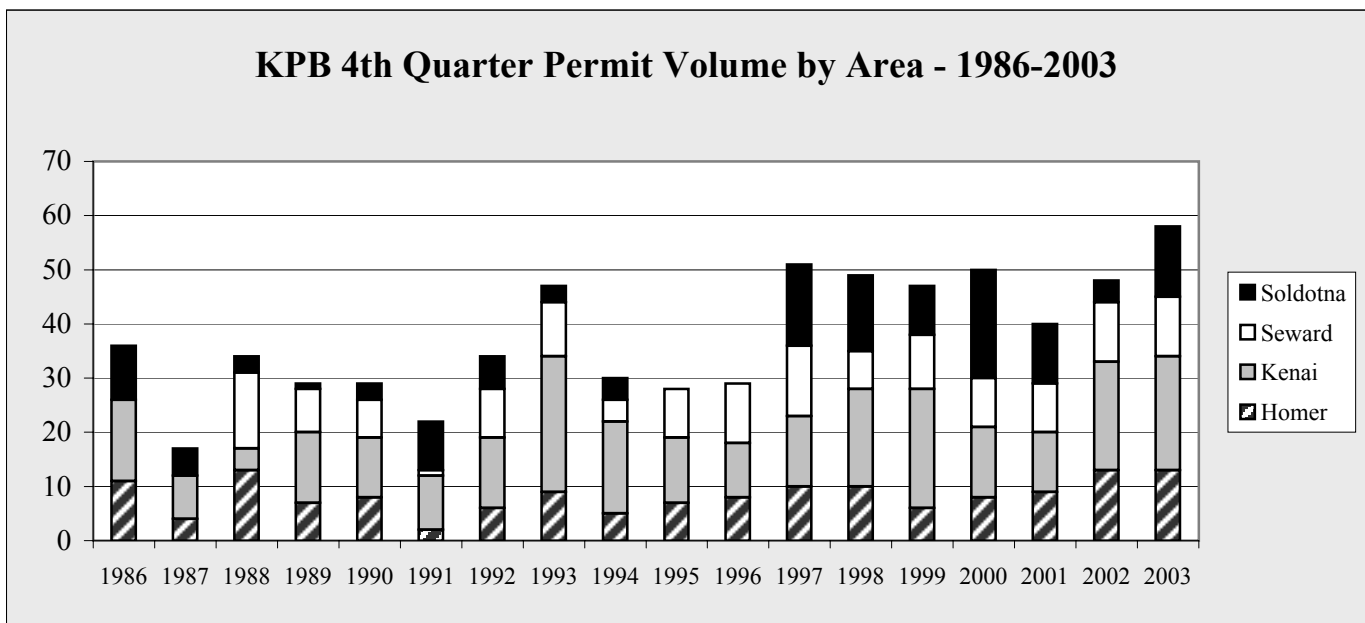


Chart 1.23

**KPB 4th Quarter Permit Volume
Percent by Area - 2003**

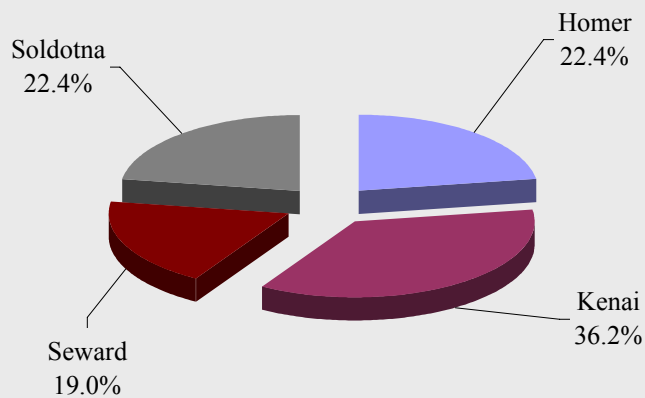


Chart 1.24

KPB Construction - Fourth Quarter

KPB 4th Quarter Permit Volume by Type - 1997-2003

	1997	1998	1999	2000	2001	2002	2003	Annual Change
Residential New	14	10	13	9	8	9	20	122.2%
Residential Alter/Add	14	17	17	14	13	16	9	-43.8%
Commercial New	11	6	9	12	2	7	6	-14.3%
Commercial Alter/Add	12	16	8	15	17	16	23	43.8%
Total	51	49	47	50	40	48	58	20.8%
Annual Change		-3.9%	-4.1%	6.4%	-20.0%	20.0%	20.8%	

Table 1.32

KPB 4th Quarter Permit Volume by Type - 1986-2003

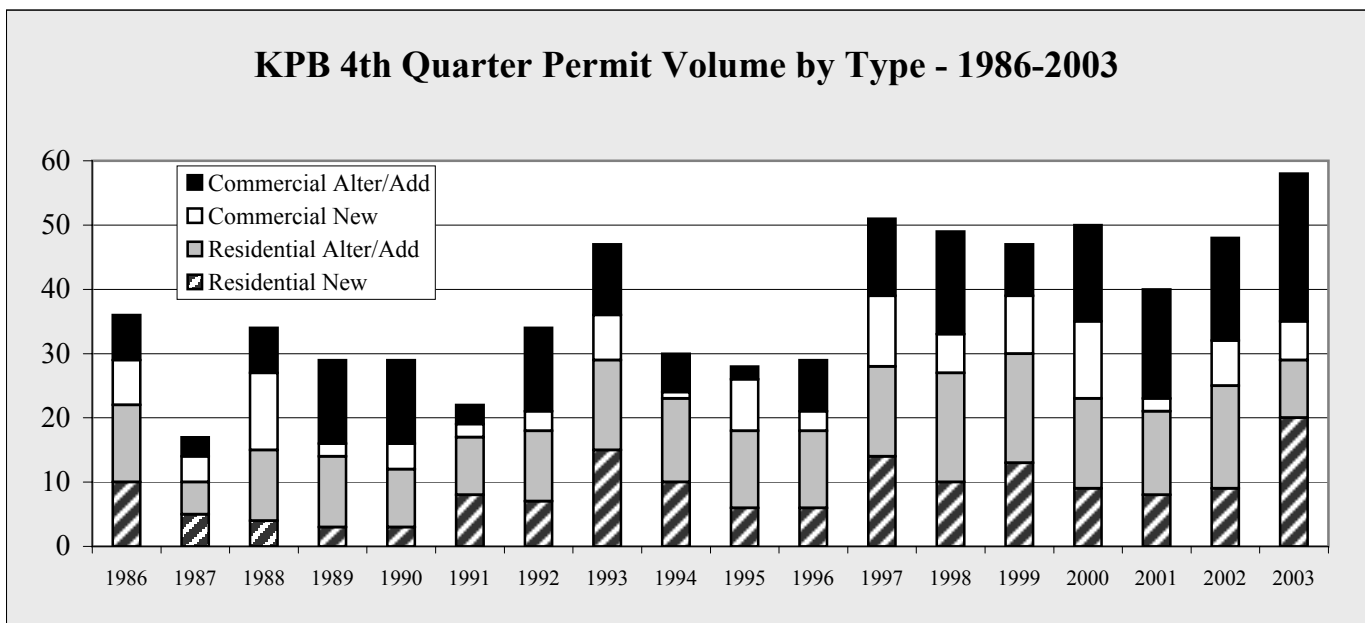


Chart 1.25

**KPB 4th Quarter Permit Volume
Percent by Type - 2003**

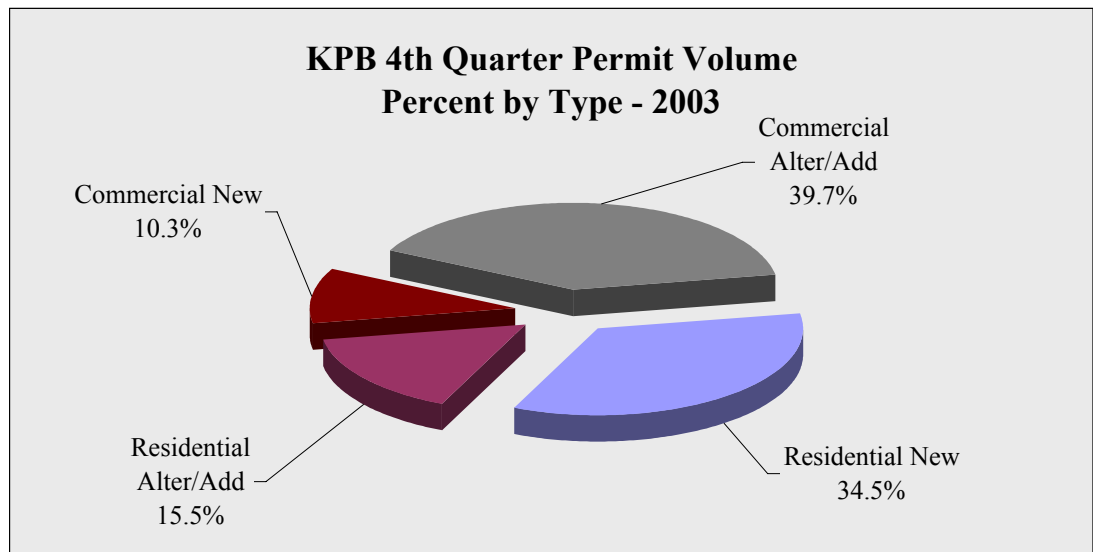


Chart 1.26

KPB Construction - Annual

KPB Annual Permit Value by Area - 1997-2003 - in \$

	1997	1998	1999	2000	2001	2002	2003	Annual Change
Homer	7,689,265	6,199,875	10,940,000	7,128,972	19,800,690	10,048,779	15,326,815	52.5%
Kenai	14,053,550	7,642,200	9,441,750	9,398,100	13,578,900	16,799,400	10,441,800	-37.8%
Seward	9,261,147	6,747,861	4,241,413	3,451,565	2,716,981	7,910,703	7,982,765	0.9%
Soldotna	5,679,306	9,621,817	9,505,120	8,167,420	8,954,972	11,163,894	7,952,297	-28.8%
Total	36,683,268	30,211,753	34,128,283	28,146,057	45,051,543	45,922,776	41,703,677	-9.2%
Annual Change		-17.6%	13.0%	-17.5%	60.1%	1.9%	-9.2%	

Table 1.33

KPB Annual Permit Value by Area - 1986-2003

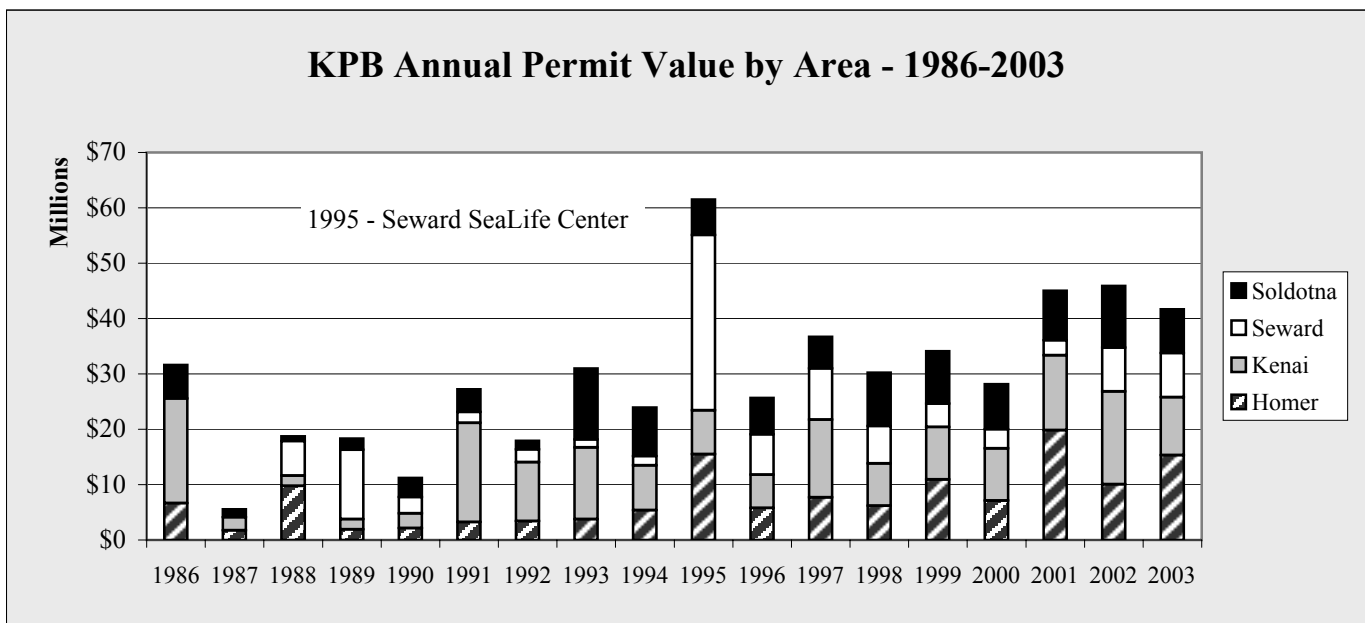


Chart 1.27

**KPB Annual Permit Value
Percent by Area - 2003**

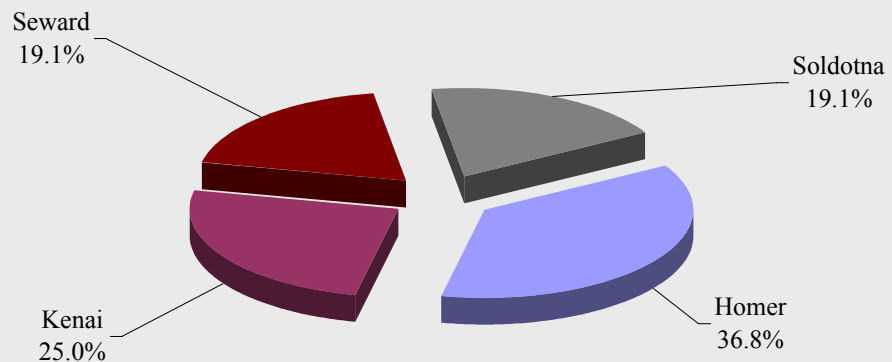


Chart 1.28

KPB Construction - Annual

KPB Annual Permit Value by Type - 1997-2003 - in \$

	1997	1998	1999	2000	2001	2002	2003	Annual Change
Residential New	11,861,406	12,376,250	11,235,862	9,840,058	13,356,633	14,050,064	15,553,888	10.7%
Residential Alter/Add	1,718,057	1,747,903	1,798,828	1,929,699	1,985,969	2,257,315	2,246,779	-0.5%
Commercial New	20,021,950	13,494,922	18,598,564	10,662,544	11,565,350	21,793,729	14,127,701	-35.2%
Commercial Alter/Add	3,081,855	2,592,678	2,495,029	5,713,756	18,143,591	7,821,668	9,775,309	25.0%
Total	36,683,268	30,211,753	34,128,283	28,146,057	45,051,543	45,922,776	41,703,677	-9.2%
Annual Change		-17.6%	13.0%	-17.5%	60.1%	1.9%	-9.2%	

Table 1.34

KPB Annual Permit Value by Type - 1986-2003

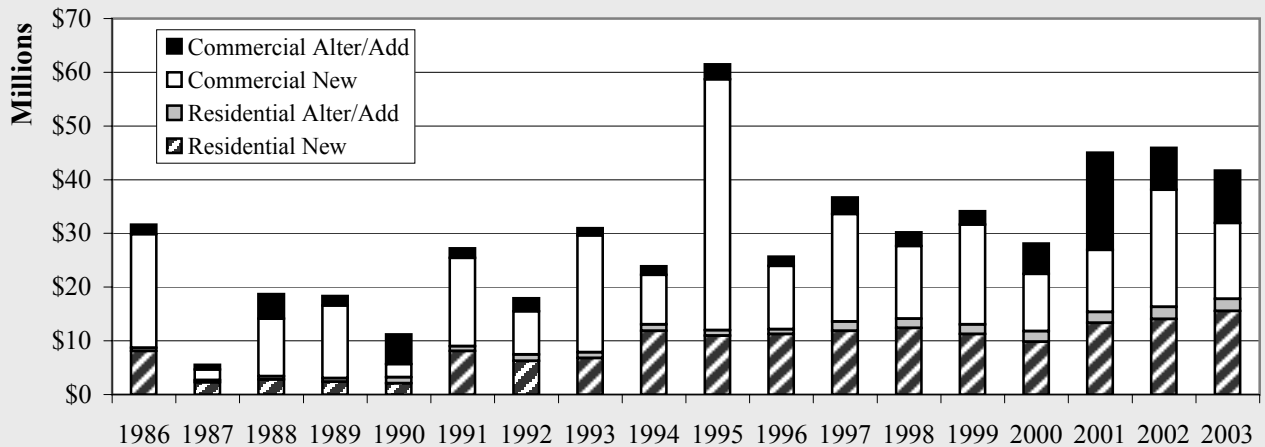


Chart 1.29

**KPB Annual Permit Value
Percent by Type - 2003**

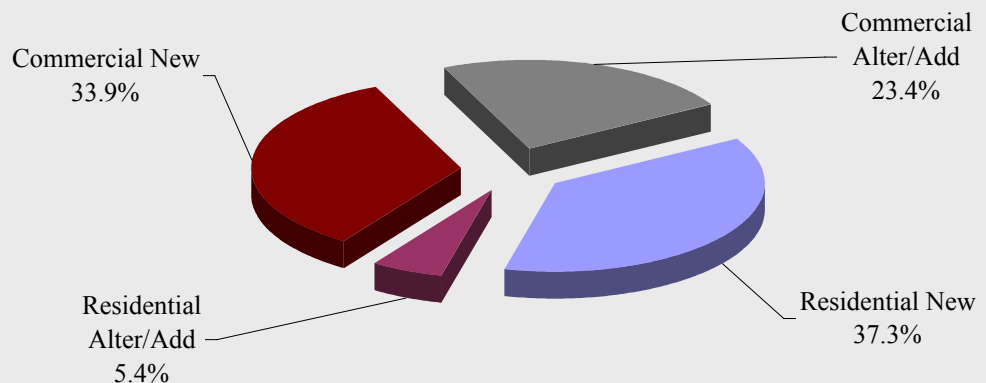


Chart 1.30

KPB Construction - Annual

KPB Annual Permit Volume by Area - 1997-2003

	1997	1998	1999	2000	2001	2002	2003	Annual Change
Homer	55	48	52	58	72	67	86	28.4%
Kenai	89	97	102	93	87	121	114	-5.8%
Seward	60	49	56	51	48	64	50	-21.9%
Soldotna	58	77	77	88	93	91	74	-18.7%
Total	262	271	287	290	300	343	324	-5.5%
Annual Change		3.4%	5.9%	1.0%	3.4%	14.3%	-5.5%	

Table 1.35

KPB Annual Permit Volume by Area - 1986-2003

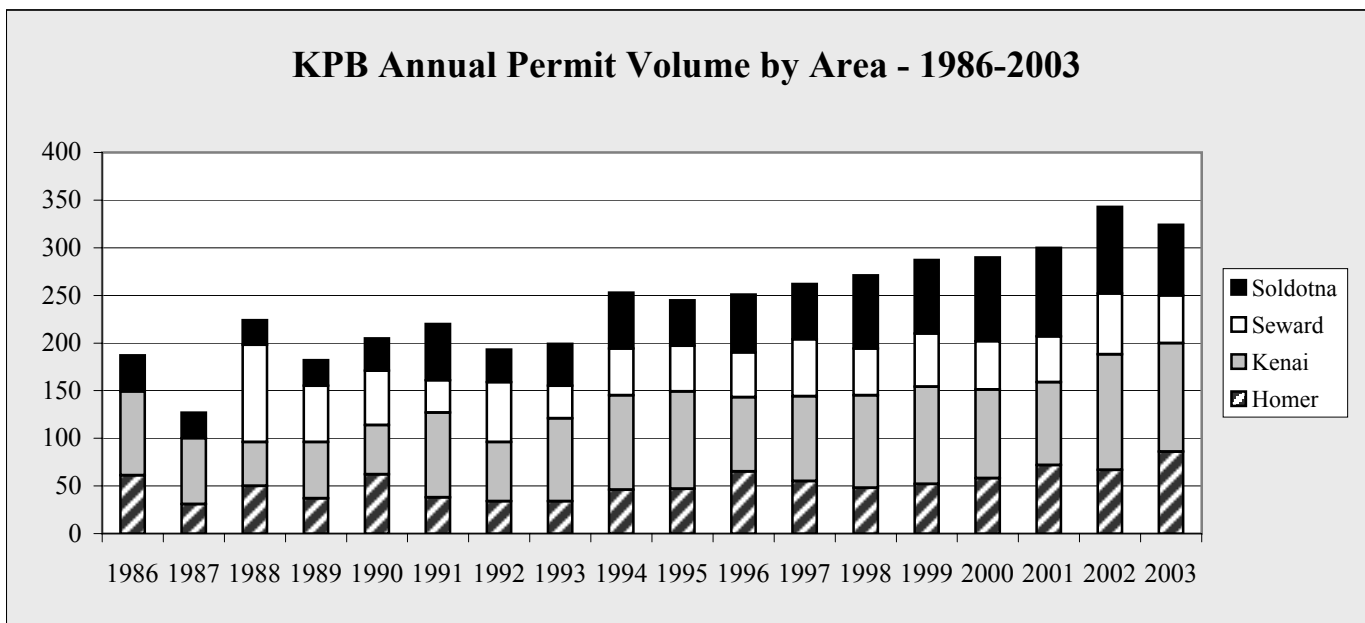


Chart 1.31

**KPB Annual Permit Volume
Percent by Area - 2003**

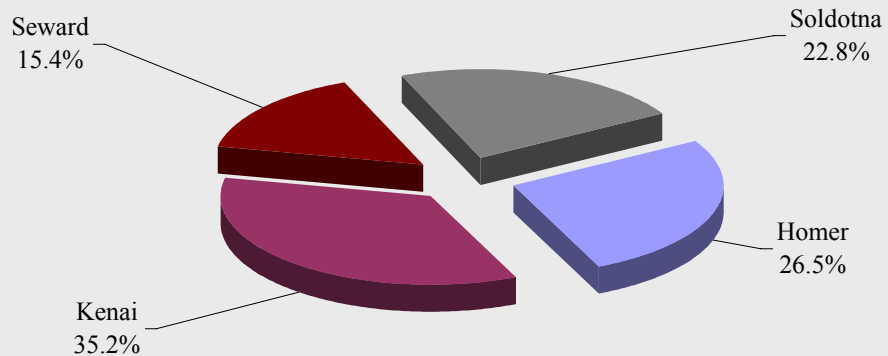


Chart 1.32

KPB Construction - Annual

KPB Annual Permit Volume by Type - 1997-2003

	1997	1998	1999	2000	2001	2002	2003	Annual Change
Residential New	96	92	76	73	87	102	101	-1.0%
Residential Alter/Add	83	78	89	91	91	110	90	-18.2%
Commercial New	44	48	52	45	32	43	38	-11.6%
Commercial Alter/Add	39	53	70	81	90	88	95	8.0%
Total	262	271	287	290	300	343	324	-5.5%
Annual Change		3.4%	5.9%	1.0%	3.4%	14.3%	-5.5%	

Table 1.36

KPB Annual Permit Volume by Type - 1986-2003

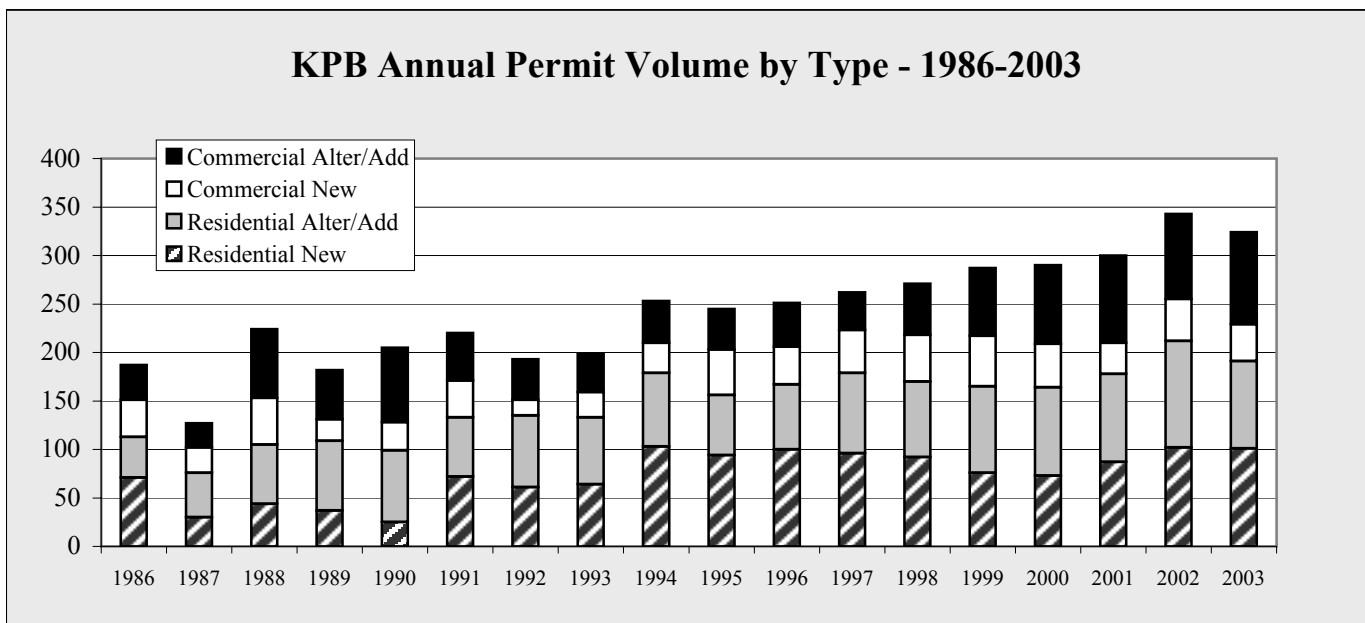


Chart 1.33

KPB Annual Permit Volume Percent by Type - 2003

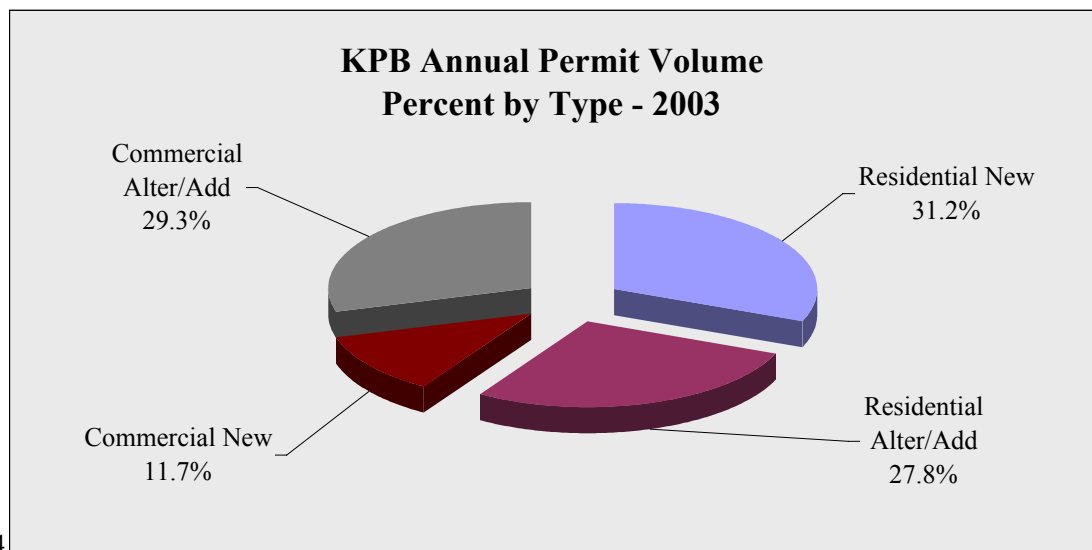


Chart 1.34

KPB Construction - Annual

KPB Annual Permit Values by Area by Quarter - 1996-2003 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
1996					
Homer	264,000	1,906,400	2,491,000	1,141,400	5,802,800
Kenai	1,791,825	2,580,100	1,124,700	487,800	5,984,425
Seward	2,135,000	2,248,300	2,637,000	247,100	7,267,400
Soldotna	1,067,300	3,338,300	2,201,320	0	6,606,920
TOTAL	5,258,125	10,073,100	8,454,020	1,876,300	25,661,545
1997					
Homer	2,630,000	2,508,000	1,821,265	730,000	7,689,265
Kenai	476,900	4,275,400	2,162,500	7,138,750	14,053,550
Seward	4,762,300	2,494,228	842,900	1,161,719	9,261,147
Soldotna	301,000	2,271,605	1,546,251	1,560,450	5,679,306
TOTAL	8,170,200	11,549,233	6,372,916	10,590,919	36,683,268
1998					
Homer	629,970	2,273,936	1,090,219	2,205,750	6,199,875
Kenai	470,500	4,401,500	2,174,900	595,300	7,642,200
Seward	703,075	959,000	4,786,186	299,600	6,747,861
Soldotna	230,094	3,493,400	5,139,163	759,160	9,621,817
TOTAL	2,033,639	11,127,836	13,190,468	3,859,810	30,211,753
1999					
Homer	1,943,000	2,691,000	5,745,000	561,000	10,940,000
Kenai	239,500	2,022,600	6,122,650	1,057,000	9,441,750
Seward	1,040,550	1,082,114	1,615,749	503,000	4,241,413
Soldotna	83,696	4,785,052	4,126,579	509,793	9,505,120
TOTAL	3,306,746	10,580,766	17,609,978	2,630,793	34,128,283
2000					
Homer	1,798,100	2,265,920	2,146,970	917,982	7,128,972
Kenai	462,900	3,163,000	5,094,000	678,200	9,398,100
Seward	355,300	1,765,400	711,465	619,400	3,451,565
Soldotna	1,078,202	4,009,356	1,676,910	1,402,952	8,167,420
TOTAL	3,694,502	11,203,676	9,629,345	3,618,534	28,146,057
2001					
Homer	690,000	4,102,040	2,996,350	12,012,300	19,800,690
Kenai	819,500	7,597,900	4,506,200	655,300	13,578,900
Seward	416,700	666,239	642,042	992,000	2,716,981
Soldotna	3,051,218	3,231,190	2,509,916	162,648	8,954,972
TOTAL	4,977,418	15,597,369	10,654,508	13,822,248	45,051,543
2002					
Homer	928,720	2,528,209	5,777,330	814,520	10,048,779
Kenai	3,888,200	4,569,400	6,814,000	1,527,800	16,799,400
Seward	481,440	3,888,887	1,307,576	2,232,800	7,910,703
Soldotna	1,205,590	7,003,458	2,697,346	257,500	11,163,894
TOTAL	6,503,950	17,989,954	16,596,252	4,832,620	45,922,776
2003					
Homer	1,334,340	7,929,500	3,020,075	3,042,900	15,326,815
Kenai	1,557,600	2,728,350	3,700,350	2,455,500	10,441,800
Seward	1,905,355	3,672,010	1,832,900	572,500	7,982,765
Soldotna	427,018	4,233,924	2,418,310	873,045	7,952,297
TOTAL	5,224,313	18,563,784	10,971,635	6,943,945	41,703,677

Table 1.37

KPB Construction - Annual

KPB Annual Permit Values by Type by Quarter - 1996-2003 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
1996					
Residential - New	901,600	5,307,100	4,130,320	893,900	11,232,920
Residential - Add/Alter	118,500	342,700	379,500	73,400	914,100
Commercial - New	4,037,325	4,013,500	3,099,500	650,000	11,800,325
Commercial - Add/Alter	200,700	409,800	844,700	259,000	1,714,200
TOTAL	5,258,125	10,073,100	8,454,020	1,876,300	25,661,545
1997					
Residential - New	1,066,900	5,871,055	3,005,151	1,918,300	11,861,406
Residential - Add/Alter	115,000	849,692	446,865	306,500	1,718,057
Commercial - New	6,853,000	4,602,300	2,062,000	6,504,650	20,021,950
Commercial - Add/Alter	135,300	226,186	858,900	1,861,469	3,081,855
TOTAL	8,170,200	11,549,233	6,372,916	10,590,919	36,683,268
1998					
Residential - New	1,032,500	6,367,500	3,623,500	1,352,750	12,376,250
Residential - Add/Alter	93,543	879,900	539,500	234,960	1,747,903
Commercial - New	585,754	3,600,436	7,440,732	1,868,000	13,494,922
Commercial - Add/Alter	321,842	280,000	1,586,736	404,100	2,592,678
TOTAL	2,033,639	11,127,836	13,190,468	3,859,810	30,211,753
1999					
Residential - New	1,673,000	4,649,674	3,667,300	1,245,888	11,235,862
Residential - Add/Alter	181,200	651,461	679,767	286,400	1,798,828
Commercial - New	284,500	4,554,818	12,796,341	962,905	18,598,564
Commercial - Add/Alter	1,168,046	724,813	466,570	135,600	2,495,029
TOTAL	3,306,746	10,580,766	17,609,978	2,630,793	34,128,283
2000					
Residential - New	1,224,529	4,523,931	3,118,930	972,668	9,840,058
Kenai	12,500	846,274	636,625	434,300	1,929,699
Commercial - New	669,273	3,564,122	4,966,665	1,462,484	10,662,544
Commercial - Add/Alter	1,788,200	2,269,349	907,125	749,082	5,713,756
TOTAL	3,694,502	11,203,676	9,629,345	3,618,534	28,146,057
2001					
Residential - New	923,000	7,342,801	3,974,532	1,116,300	13,356,633
Residential - Add/Alter	356,860	758,779	526,382	343,948	1,985,969
Commercial - New	2,958,578	5,384,800	2,707,972	514,000	11,565,350
Commercial - Add/Alter	738,980	2,110,989	3,445,622	11,848,000	18,143,591
TOTAL	4,977,418	15,597,369	10,654,508	13,822,248	45,051,543
2002					
Residential - New	1,531,609	6,145,753	5,259,502	1,113,200	14,050,064
Residential - Add/Alter	149,391	1,036,943	865,361	205,620	2,257,315
Commercial - New	4,294,006	8,376,305	5,955,418	3,168,000	21,793,729
Commercial - Add/Alter	528,944	2,430,953	4,515,971	345,800	7,821,668
TOTAL	6,503,950	17,989,954	16,596,252	4,832,620	45,922,776
2003					
Residential - New	1,097,800	7,868,834	4,059,163	2,528,091	15,553,888
Residential - Add/Alter	362,867	984,340	611,572	288,000	2,246,779
Commercial - New	72,000	8,965,210	2,951,000	2,139,491	14,127,701
Commercial - Add/Alter	3,691,646	745,400	3,349,900	1,988,363	9,775,309
TOTAL	5,224,313	18,563,784	10,971,635	6,943,945	41,703,677

Table 1.38

KPB Construction - Annual

KPB Annual Permit Volume by Area by Quarter - 1996-2003					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
1996					
Homer	8	28	21	8	65
Kenai	9	36	23	10	78
Seward	3	13	20	11	47
Soldotna	8	28	25	0	61
TOTAL	28	105	89	29	251
1997					
Homer	6	19	20	10	55
Kenai	6	42	28	13	89
Seward	8	23	16	13	60
Soldotna	6	21	16	15	58
TOTAL	26	105	80	51	262
1998					
Homer	6	18	14	10	48
Kenai	10	39	30	18	97
Seward	9	20	13	7	49
Soldotna	8	27	28	14	77
TOTAL	33	104	85	49	271
1999					
Homer	5	21	20	6	52
Kenai	7	33	40	22	102
Seward	5	18	23	10	56
Soldotna	10	35	23	9	77
TOTAL	27	107	106	47	287
2000					
Homer	9	20	21	8	58
Kenai	8	36	36	13	93
Seward	5	20	17	9	51
Soldotna	8	34	26	20	88
TOTAL	30	110	100	50	290
2001					
Homer	7	34	22	9	72
Kenai	11	42	23	11	87
Seward	11	14	14	9	48
Soldotna	10	37	35	11	93
TOTAL	39	127	94	40	300
2002					
Homer	10	17	27	13	67
Kenai	5	37	59	20	121
Seward	10	29	14	11	64
Soldotna	11	51	25	4	91
TOTAL	36	134	125	48	343
2003					
Homer	18	34	21	13	86
Kenai	8	40	45	21	114
Seward	11	13	15	11	50
Soldotna	6	36	19	13	74
TOTAL	43	123	100	58	324

Table 1.39

KPB Construction - Annual

KPB Annual Permit Volume by Type by Quarter - 1996-2003					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
1996					
Residential - New	8	54	32	6	100
Residential - Add/Alter	7	21	27	12	67
Commercial - New	6	17	13	3	39
Commercial - Add/Alter	7	13	17	8	45
TOTAL	28	105	89	29	251
1997					
Residential - New	8	49	25	14	96
Residential - Add/Alter	4	38	27	14	83
Commercial - New	6	13	14	11	44
Commercial - Add/Alter	8	5	14	12	39
TOTAL	26	105	80	51	262
1998					
Residential - New	9	45	28	10	92
Residential - Add/Alter	9	24	28	17	78
Commercial - New	6	19	17	6	48
Commercial - Add/Alter	9	16	12	16	53
TOTAL	33	104	85	49	271
1999					
Residential - New	3	36	24	13	76
Residential - Add/Alter	8	32	32	17	89
Commercial - New	3	17	23	9	52
Commercial - Add/Alter	13	22	27	8	70
TOTAL	27	107	106	47	287
2000					
Residential - New	8	30	26	9	73
Kenai	3	37	37	14	91
Commercial - New	4	13	16	12	45
Commercial - Add/Alter	15	30	21	15	81
TOTAL	30	110	100	50	290
2001					
Residential - New	7	44	28	8	87
Residential - Add/Alter	13	38	27	13	91
Commercial - New	6	9	15	2	32
Commercial - Add/Alter	13	36	24	17	90
TOTAL	39	127	94	40	300
2002					
Residential - New	12	45	36	9	102
Residential - Add/Alter	7	40	47	16	110
Commercial - New	5	17	14	7	43
Commercial - Add/Alter	12	32	28	16	88
TOTAL	36	134	125	48	343
2003					
Residential - New	7	47	27	20	101
Residential - Add/Alter	14	33	34	9	90
Commercial - New	1	17	14	6	38
Commercial - Add/Alter	21	26	25	23	95
TOTAL	43	123	100	58	324

Table 1.40

KPB Employment

Employment data are acquired from the Alaska Department of Labor and Workforce Development (AK DOLWD) as reported by each business.

Government employees include federal, state, borough and local government as well as public school and state university employees. Employees of both Central Peninsula General Hospital in Soldotna and South Peninsula General Hospital in Homer are included in government data rather than service data because they are owned by and receive funds from the KPB.

The AK DOLWD updates employment data regularly. Self-employed workers, fishers, domestics and unpaid family workers are excluded from these figures due to exemption from certain reporting requirements.

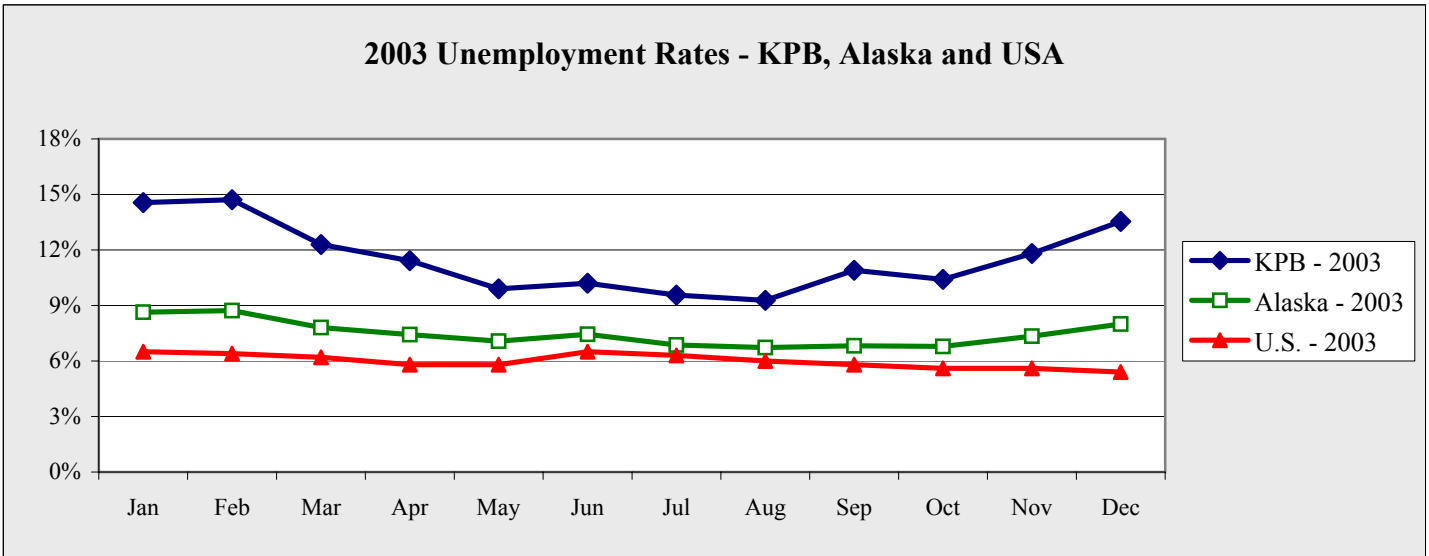


Chart 1.35

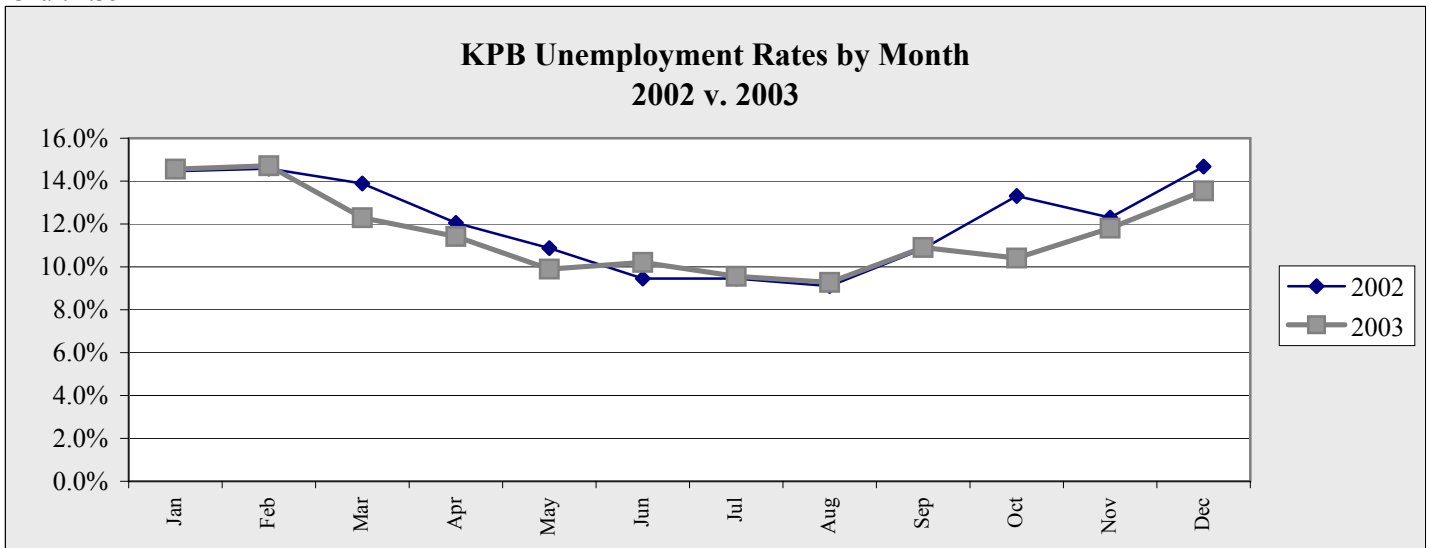


Chart 1.36

KPB Employment

KPB Labor Force by Month - 2000-2003

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Avg
2000	21,124	21,702	21,320	21,161	21,850	23,135	24,265	23,419	21,584	21,019	20,260	19,987	21,736
2001	20,652	21,047	20,856	20,741	21,536	22,920	24,826	23,766	22,082	21,091	20,377	20,221	21,676
2002	20,596	20,969	21,108	21,305	21,893	22,863	24,201	23,601	22,099	20,554	21,261	20,446	21,741
2003	21,705	22,195	21,828	22,180	22,689	24,270	25,370	24,588	21,779	23,115	20,935	20,853	22,626

Table 1.41

KPB Comparative Labor Force by Month - 2002 v 2003

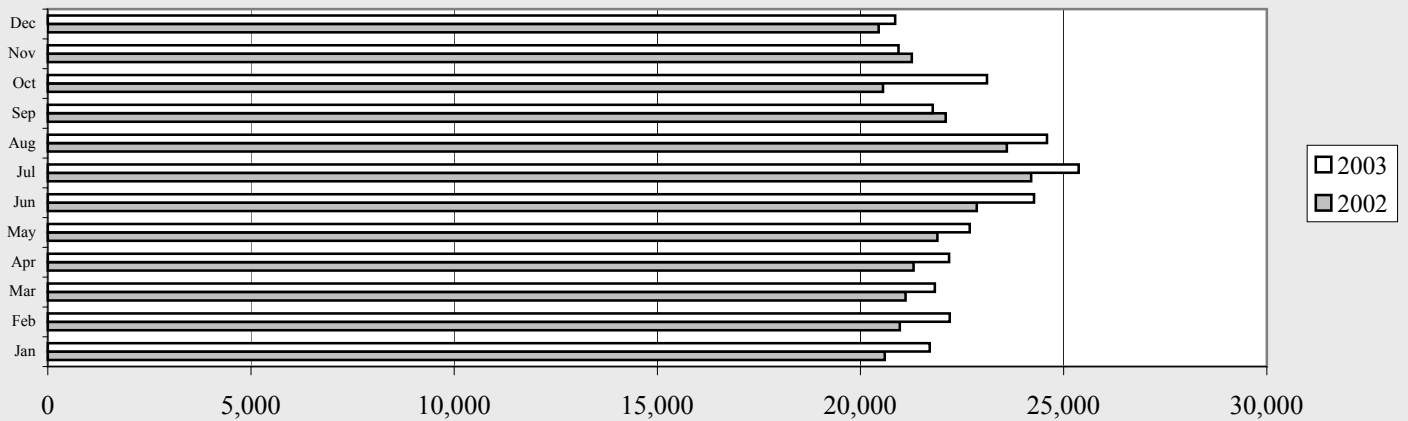


Chart 1.37

KPB Unemployment by Month - 2000-2003

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Avg
2000	3,249	3,270	2,843	2,424	1,970	1,643	1,709	1,634	1,458	1,911	2,053	2,254	2,202
2001	2,810	2,862	2,526	2,157	1,829	1,726	1,746	1,570	1,714	1,950	2,066	2,316	2,106
2002	2,978	3,057	2,932	2,568	2,380	2,162	2,288	2,148	2,397	2,735	2,614	3,001	2,605
2003	3,160	3,266	2,683	2,533	2,246	2,477	2,426	2,281	2,375	2,406	2,472	2,824	2,596

Table 1.42

KPB Comparative Unemployment by Month - 2002 v 2003

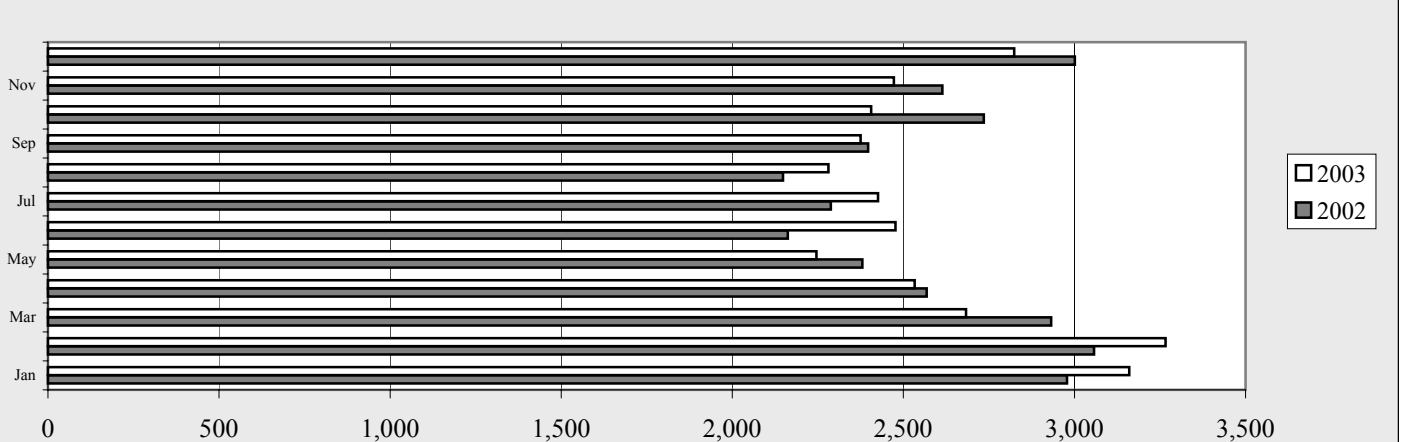


Chart 1.38

KPB Employment

Unemployment Rates by Month - 2000-2003

	<u>Jan</u>	<u>Feb</u>	<u>Mar</u>	<u>Apr</u>	<u>May</u>	<u>Jun</u>	<u>Jul</u>	<u>Aug</u>	<u>Sep</u>	<u>Oct</u>	<u>Nov</u>	<u>Dec</u>	<u>Avg</u>
2000	15.4%	15.1%	13.3%	11.5%	9.0%	7.1%	7.0%	7.0%	6.8%	9.1%	10.1%	11.3%	10.1%
2001	13.6%	13.6%	12.1%	10.4%	8.5%	7.5%	7.0%	6.6%	7.8%	9.2%	10.1%	11.5%	9.7%
2002	14.5%	14.6%	13.9%	12.1%	10.9%	9.5%	9.5%	9.1%	10.8%	13.3%	12.3%	14.7%	12.0%
2003	14.6%	14.7%	12.3%	11.4%	9.9%	10.2%	9.6%	9.3%	10.9%	10.4%	11.8%	13.5%	11.5%

Table 1.43

KPB Comparative Unemployment Rates - 2002 v 2003

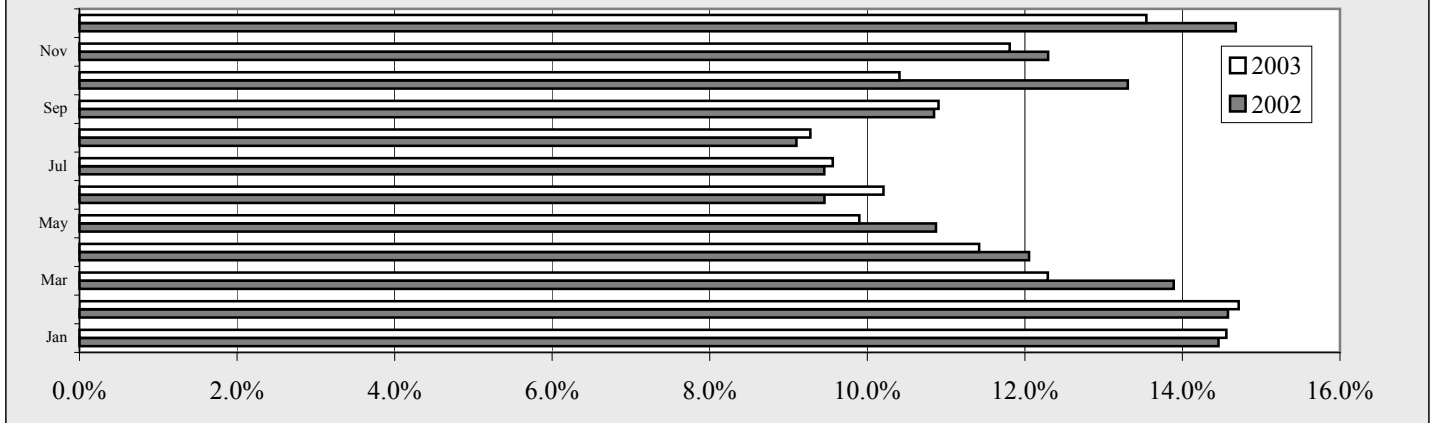


Chart 1.39

Employment by Month - 2000-2003

	<u>Jan</u>	<u>Feb</u>	<u>Mar</u>	<u>Apr</u>	<u>May</u>	<u>Jun</u>	<u>Jul</u>	<u>Aug</u>	<u>Sep</u>	<u>Oct</u>	<u>Nov</u>	<u>Dec</u>	<u>Avg</u>
2000	17,875	18,432	18,477	18,737	19,880	21,492	22,589	21,785	20,126	19,108	18,207	17,733	19,537
2001	17,842	18,440	18,598	18,923	19,850	21,194	23,080	22,196	20,437	19,466	18,437	17,905	19,697
2002	17,618	17,912	18,176	18,737	19,513	20,701	21,913	21,453	19,702	17,819	18,647	17,445	19,136
2003	18,545	18,929	19,145	19,647	20,443	21,793	22,944	22,307	19,404	20,709	18,463	18,029	20,030

Table 1.44

KPB Comparative Employment by Month - 2002 v 2003

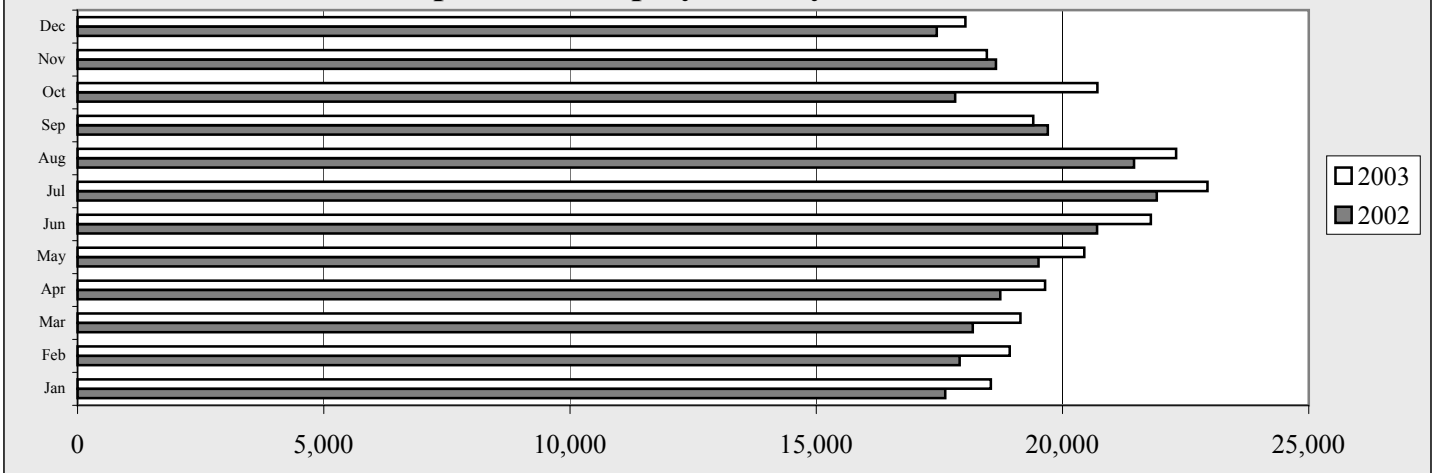


Chart 1.40

KPB Population

KPB Community	1990 Census	June 1 Estimate									2000 Census	June 1 Estimate (Subject to Annual Revision)			Annual Change
		1991	1992	1993	1994	1995	1996	1997	1998	1999		2001	2002	2003	
Anchor Point	866	905	986	1,045	1,062	1,090	1,106	1,131	1,207	1,227	1,845	1,844	1,842	1,826	-0.9%
Bear Creek	580	617	614	610	629	620	620	623	636	650	1,748	1,852	1,858	1,823	-1.9%
Beluga	New 2000										32	24	25	26	4.0%
Clam Gulch	79	76	79	82	94	93	95	99	110	113	173	166	177	176	-0.6%
Cohoe	508	530	540	546	560	573	580	590	601	602	1,168	1,167	1,223	1,201	-1.8%
Cooper Landing	243	248	251	252	263	278	271	266	287	285	369	394	375	358	-4.5%
Crown Point	62	63	70	78	82	88	90	90	100	91	75	91	90	78	-13.3%
Diamond Ridge*	New 2000	Portion annexed into Homer 2002									1,802	1,822	1,130	1,086	-3.9%
Fox River	382	386	391	399	408	412	405	431	435	439	616	604	577	563	-2.4%
Fritz Creek	1,426	1,348	1,456	1,491	1,595	1,744	1,879	1,979	1,981	2,097	1,603	1,682	1,757	1,740	-1.0%
Funny River	New 2000										636	631	698	705	1.0%
Halibut Cove	78	80	75	78	79	75	71	78	72	71	35	29	26	25	-3.8%
Happy Valley	309	324	341	355	370	379	384	386	402	401	489	495	497	503	1.2%
Homer*	3,660	3,700	3,788	3,850	3,940	3,965	4,008	4,068	4,128	4,154	3,946	3,891	4,721	4,893	3.6%
Hope	161	159	168	157	167	167	158	149	136	130	137	146	155	161	3.9%
Jakolof Bay	28	25	26	32	25	32	28	35	51	40	Discontinued due to low count			NA	
Kachemak	365	368	373	381	390	394	394	39400.0%	416	419	431	414	419	473	12.9%
Kalifornsky	285	297	303	306	314	321	325	331	337	338	5,846	6,043	6,243	6,230	-0.2%
Kasilof	383	406	438	446	467	494	518	531	545	548	471	462	508	571	12.4%
Kenai	6,327	6,528	6,708	6,741	6,871	6,917	6,918	6,927	6,960	7,005	6,942	6,925	7,166	7,125	-0.6%
Lowell Point	New 2000										92	83	82	89	8.5%
Miller Landing*	New 2000	Annexed into Homer 2002									74	69	0	0	NA
Moose Pass	81	83	92	103	108	115	118	118	130	118	206	205	216	221	2.3%
Nanwalek	158	159	162	166	158	160	168	177	179	170	177	185	221	214	-3.2%
Nikiski	2,743	0	2,909	2,923	2,979	2,998	2,998	3,004	3,018	3,038	4,327	4,390	4,409	4,357	-1.2%
Nikolaevsk	371	478	488	492	567	492	552	470	471	488	345	333	314	313	-0.3%
Ninilchik	456	483	498	507	561	590	637	646	665	687	772	765	779	777	-0.3%
Port Graham	166	168	170	174	166	169	177	185	188	178	171	179	176	165	-6.3%
Primrose	63	63	62	63	62	62	62	62	62	62	93	118	112	87	-22.3%
Ridgeway	2,018	2,105	2,145	2,167	2,222	2,560	2,297	2,334	2,375	2,382	1,932	1,972	1,943	2,011	3.5%
Salamatof	999	1,031	970	1,011	1,026	1,075	1,007	1,130	1,123	1,122	954	883	940	902	-4.0%
Seldovia City	459	299	293	286	279	278	276	279	281	284	286	304	308	300	-2.6%
Seldovia Village		434	426	416	406	404	402	405	409	413	144	134	148	138	-6.8%
Seward	2,699	2,856	2,878	2,886	2,965	2,917	2,891	2,996	3,028	3,010	2,830	2,768	2,794	2,733	-2.2%
Soldotna	3,482	3,632	3,698	3,739	3,835	3,921	3,973	4,039	4,127	4,140	3,759	3,818	3,944	4,059	2.9%
Sterling	3,802	3,941	4,507	4,408	4,629	4,934	5,383	5,677	5,878	6,138	4,705	4,853	4,905	4,888	-0.3%
Sunrise	New 2000										18	16	13	15	15.4%
Tyonek	154	150	152	149	146	150	148	150	153	160	193	165	185	193	4.3%
Remainder Kenai/Cook Inlet census sub area		6,751	7,128	7,230	7,319	7,440	7,050	7,333	7,489	7,603		240	198	188	-5.1%
Remainder Seward census sub area		658	38,636	42,861	43,242	44,459	45,113	45,870	47,269	719	734	23	13	13	0.0%
Remainder of KPB											249				NA
Kenai Peninsula Borough	40,802	77,706	86,148	86,900	89,324	90,630	92,142	94,538	48,813	49,236	49,691	50,185	51,187	51,220	0.1%

Table 1.45

* - Homer annexation included all of Miller Landing CDP and part of Diamond Ridge CDP. Annexation was effective March 20, 2002.

KPB Population

Comparative Study of Select Census 2000 Detail - Alaska, KPB, & CDP's

	Alaska	KPB	Anchor Point	Bear Creek	Beluga	Clam Gulch
Population	626,932	49,691	1,845	1,748	32	173
Male - Percent of Total	51.7%	52.0%	53.6%	54.3%	56.3%	51.4%
Female - Percent of Total	48.3%	48.0%	46.4%	45.7%	43.8%	48.6%
Median Age	32.4	36.3	39.0	37.3	42.0	37.5
Persons Under 5 Years of Age	47,591	3,288	106	108	2	13
Percent Of Persons Under 5 Years of Age	7.6%	6.6%	5.7%	6.2%	6.3%	7.5%
Persons Over 65 Years of Age	35,699	3,649	129	92	3	19
Percent of Persons Over 65 Years of Age	5.7%	7.3%	7.0%	5.3%	9.4%	11.0%
Total Households	221,600	18,438	711	686	13	67
Average Household Size	2.74	2.62	2.59	2.55	2.46	2.58
Total Families	152,337	12,716	467	432	8	42
Average Family Size	3.28	3.15	3.19	3.11	3.00	3.21
Female Householder, no husband present, children under 18 - Percent	7.8%	6.9%	4.6%	8.2%	NA	9.0%
Rental Vacancy Rate - Percent	7.8%	14.4%	14.5%	16.2%	NA	11.1%
Percent of Population Race = White Only	69.3%	86.2%	91.8%	80.3%	75.0%	92.5%
Percent High School Graduates or Higher	88.3%	88.5%	87.4%	91.7%	NA	89.7%
Percent with Bachelor's Degrees or Higher	24.7%	20.3%	17.6%	24.1%	NA	17.2%
Percent with Graduate or Professional Degree	8.6%	6.7%	7.1%	7.2%	NA	5.2%
Never Married, over 15 - percent	28.4%	23.4%	25.3%	30.1%	NA	23.4%
Now married, not separated, over 15 - percent	54.5%	58.4%	55.8%	55.4%	NA	56.2%
Divorced, over 15 - percent	11.7%	12.8%	13.1%	11.1%	NA	14.6%
Civilian veterans - over 18	17.1%	17.1%	20.2%	18.0%	NA	26.0%
Population age 21-64 with disability - percent	15.6%	17.0%	13.9%	15.6%	NA	9.0%
Residence same house as 1995 - percent	46.2%	53.8%	57.6%	45.6%	NA	63.6%
Median Household Income	\$51,571	\$46,397	\$41,094	\$53,800	NA	\$37,500
Median Family Income	\$59,036	\$54,106	\$49,821	\$57,162	NA	\$44,375
Family Income less than \$10,000	3.7%	4.7%	5.4%	1.4%	NA	7.0%
Family Income greater than \$200,000	2.2%	1.6%	0.6%	0.5%	NA	NA
Per Capita Income	\$22,660	\$20,949	\$18,668	\$20,947	NA	\$17,983
Median Earnings - Male, Full-time, Year-Around	\$41,257	\$44,106	\$39,688	\$37,339	NA	\$25,625
Median Earnings - Female, Full-time, Year-Around	\$31,151	\$28,107	\$26,731	\$24,937	NA	\$27,083
Percent Population With Retirement Income	14.7%	15.5%	16.5%	12.7%	NA	11.4%
Percent Population With Public Assistance Income	8.7%	10.2%	10.5%	5.1%	NA	2.9%
Percent Over 16 in Labor Force	71.3%	62.8%	64.7%	72.9%	NA	56.9%
Average Travel Time to Work In Minutes	19.6	25.6	32	16.2	NA	31.5
Private wage and salary workers - percent	64.9%	67.2%	62.5%	56.1%	NA	64.9%
Government workers - percent	26.8%	19.5%	15.7%	34.4%	NA	19.3%
Self-employed, non incorporated business	8.0%	12.7%	20.3%	9.2%	NA	15.8%
Families in Poverty - percent	6.7%	7.6%	8.2%	2.0%	NA	7.0%
Of families in Poverty, female householder, no husband present, children under 18	23.7%	28.0%	34.4%	NA	NA	25.0%
Individuals in poverty - percent	9.4%	10.0%	11.9%	5.0%	NA	8.1%
Median Owner Occupied Home Value	\$144,200	\$118,000	\$87,000	\$139,800	NA	\$78,800
Median Monthly Mortgage/Owner Costs	\$1,315	\$1,054	\$888	\$1,152	NA	\$613
Median Rent	\$720	\$609	\$610	\$681	NA	\$675

Table 1.46a

KPB Population

Comparative Study of Select Census 2000 Detail - Alaska, KPB, & CDP's

Cohoe	Cooper Landing	Crown Point	Diamond Ridge	Fox River	Fritz Creek	Funny River	Halibut Cove	Happy Valley	Homer	Hope
1,168	369	75	1,802	616	1,603	636	35	489	3,946	137
53.9%	53.9%	49.3%	50.4%	53.7%	50.9%	53.5%	57.1%	54.2%	49.4%	51.8%
46.1%	46.1%	50.7%	49.6%	46.3%	49.1%	46.5%	42.9%	45.8%	50.6%	48.2%
39.1	45.7	42.5	38.4	14.8	38.1	45.1	47.3	42.0	38.8	46.9
60	15	2	112	110	109	29	2	20	254	3
5.1%	4.1%	2.7%	6.2%	17.9%	6.8%	4.6%	5.7%	4.1%	6.4%	2.2%
90	69	7	107	21	89	73	8	64	398	23
7.7%	18.7%	9.3%	5.9%	3.4%	5.6%	11.5%	22.9%	13.1%	10.1%	16.8%
445	162	28	683	122	661	278	18	196	1,599	77
2.61	2.14	2.43	2.60	5.05	2.43	2.29	1.94	2.49	2.40	1.78
295	96	19	471	104	414	182	12	132	1,009	35
3.20	2.74	2.95	3.15	5.73	3.06	2.80	2.42	2.94	2.99	2.69
3.6%	3.1%	3.6%	5.3%	2.5%	5.6%	2.5%	0.0%	3.1%	7.7%	2.6%
10.9%	21.8%	16.7%	5.1%	5.0%	7.7%	8.8%	NA	7.1%	10.9%	20.6%
90.2%	91.6%	88.0%	92.3%	99.7%	93.0%	93.7%	97.1%	88.3%	90.5%	92.0%
87.0%	89.7%	100.0%	95.6%	24.6%	93.4%	85.5%	100.0%	80.9%	92.4%	74.7%
14.4%	23.2%	11.9%	34.4%	4.8%	34.5%	25.2%	33.3%	8.1%	29.2%	23.0%
4.6%	4.7%	NA	10.1%	1.8%	10.7%	5.2%	33.3%	2.0%	10.7%	NA
25.7%	22.0%	NA	24.4%	19.6%	25.1%	19.0%	NA	19.0%	23.4%	23.7%
56.7%	39.0%	72.9%	61.7%	75.4%	59.0%	70.3%	88.3%	59.1%	56.1%	61.9%
12.4%	20.6%	27.1%	10.1%	2.5%	12.9%	6.1%	11.7%	17.7%	14.9%	7.2%
18.6%	16.0%	33.9%	14.5%	0.9%	14.5%	28.8%	60.0%	27.0%	16.4%	7.6%
22.0%	7.1%	48.9%	13.1%	18.8%	13.5%	21.7%	52.9%	24.3%	16.1%	41.3%
68.6%	70.8%	55.1%	53.4%	88.7%	65.7%	46.3%	100.0%	59.5%	47.5%	40.0%
\$38,542	\$34,844	\$59,063	\$50,977	\$26,964	\$41,400	\$43,047	\$127,010	\$30,139	\$42,821	\$21,786
\$44,167	\$51,250	\$59,063	\$61,812	\$40,938	\$49,881	\$51,518	\$130,022	\$40,156	\$53,571	\$24,432
4.9%	NA	NA	6.6%	17.9%	1.4%	3.2%	NA	9.5%	4.6%	NA
2.8%	NA	NA	2.3%	NA	1.0%	NA	27.3%	2.2%	1.9%	NA
\$19,059	\$24,795	\$17,498	\$23,864	\$7,963	\$18,937	\$22,648	\$89,895	\$19,377	\$21,823	\$9,079
\$40,125	\$46,319	\$36,250	\$51,964	\$39,063	\$42,083	\$29,821	\$84,468	\$47,917	\$38,062	NA
\$26,154	\$34,276	\$41,250	\$26,548	\$16,875	\$31,250	\$21,875	\$46,250	\$20,469	\$30,494	\$37,656
15.5%	16.8%	NA	15.9%	2.8%	13.4%	35.2%	75.0%	17.3%	16.9%	13.5%
10.0%	6.0%	NA	5.1%	9.3%	8.5%	3.9%	NA	13.2%	8.5%	NA
58.2%	56.4%	88.1%	67.2%	28.7%	71.7%	58.8%	61.7%	51.0%	67.3%	46.4%
36.3	13.2	47.9	29.1	66.1	25.7	48	3	30.1	17.9	7.2
62.7%	71.1%	71.9%	59.3%	39.7%	54.6%	65.8%	16.2%	70.6%	63.9%	17.9%
18.6%	20.1%	28.1%	16.5%	16.4%	17.2%	10.9%	NA	11.2%	16.9%	51.3%
16.6%	8.8%	NA	22.2%	43.8%	27.0%	23.3%	83.8	15.3%	18.6%	30.8%
8.0%	NA	NA	7.9%	29.5%	3.6%	3.2%	NA	10.9%	7.7%	NA
42.9%	NA	NA	26.3%	100.0%	9.1%	NA	NA	28.6%	29.8%	NA
12.1%	2.2%	15.6%	7.9%	33.8%	9.6%	3.5%	NA	17.5%	9.3%	11.7%
\$84,100	\$213,500	\$112,500	\$140,100	\$112,500	\$114,600	\$135,400	\$162,500	\$112,500	\$131,600	\$160,000
\$844	\$1,232	NA	\$1,085	\$1,375	\$969	\$971	NA	\$680	\$1,176	\$550
\$592	\$775	\$1,125	\$630	\$600	\$513	\$495	NA	\$700	\$638	\$294

Table 1.46b

KPB Population

Comparative Study of Select Census 2000 Detail - Alaska, KPB, & CDP's

	Kachemak City	Kalifornsky	Kasilof	Kenai	Lowell Point	Miller Landing
Population	431	5,846	471	6,942	92	74
Male - Percent of Total	53.1%	51.8%	51.8%	49.4%	65.2%	43.2%
Female - Percent of Total	46.9%	48.2%	48.2%	50.6%	34.8%	56.8%
Median Age	43.1	35.2	39.6	32.3	35.7	35.3
Persons Under 5 Years of Age	17	388	18	554	5	6
Percent Of Persons Under 5 Years of Age	3.9%	6.6%	3.8%	8.0%	5.4%	8.1%
Persons Over 65 Years of Age	54	318	38	443	5	5
Percent of Persons Over 65 Years of Age	12.5%	5.4%	8.1%	6.4%	5.4%	6.8%
Total Households	169	2,117	180	2,622	39	31
Average Household Size	2.52	2.74	2.62	2.64	2.00	2.39
Total Families	108	1,597	125	1,787	20	19
Average Family Size	3.06	3.13	3.06	3.20	2.75	2.95
Female Householder, no husband present, children under 18 - Percent	4.7%	6.2%	6.7%	10.0%	NA	9.7%
children under 18 - Percent	19.4%	13.8%	13.8%	17.9%	23.8%	18.8%
Percent of Population Race = White Only	87.5%	89.8%	92.4%	82.8%	92.4%	94.6%
Percent High School Graduates or Higher	89.9%	90.3%	85.2%	88.3%	77.0%	87.3%
Percent with Bachelor's Degrees or Higher	24.7%	22.2%	30.5%	16.0%	47.1%	3.6%
Percent with Graduate or Professional Degree	7.8%	8.3%	7.1%	4.9%	12.6%	NA
Never Married, over 15 - percent	21.6%	22.1%	16.9%	23.5%	45.2%	28.8%
Now married, not separated, over 15 - percent	60.8%	61.1%	69.3%	55.8%	34.6%	44.1%
Divorced, over 15 - percent	13.0%	12.5%	8.6%	14.7%	17.3%	23.7%
Civilian veterans - over 18	21.2%	16.4%	17.0%	16.7%	11.5%	6.8%
Population age 21-64 with disability - percent	19.2%	14.2%	5.7%	14.9%	13.5%	19.2%
Residence same house as 1995 - percent	67.3%	52.0%	55.1%	42.6%	27.9%	29.5%
Median Household Income	\$43,068	\$54,865	\$43,929	\$45,962	\$32,000	\$27,813
Median Family Income	\$44,432	\$58,750	\$58,036	\$56,856	\$137,566	\$35,417
Family Income less than \$10,000	1.8%	4.4%	3.4%	4.8%	31.3%	NA
Family Income greater than \$200,000	NA	2.5%	4.8%	0.8%	37.5%	NA
Per Capita Income	\$21,030	\$23,898	\$21,211	\$20,789	\$45,790	\$19,587
Median Earnings - Male, Full-time, Year-Around	\$31,667	\$50,583	\$45,469	\$48,371	\$53,750	\$36,250
Median Earnings - Female, Full-time, Year-Around	\$26,908	\$30,493	\$12,143	\$27,112	\$54,000	\$18,750
Percent Population With Retirement Income	22.2%	13.6%	11.3%	11.2%	16.1%	12.1%
Percent Population With Public Assistance Income	9.4%	8.7%	12.4%	15.8%	NA	NA
Percent Over 16 in Labor Force	58.3%	64.0%	51.9%	66.0%	78.8%	72.9%
Average Travel Time to Work In Minutes	29.6	31.1	46.2	21.1	8.2	38.4
Private wage and salary workers - percent	73.4%	70.9%	63.5%	74.1%	67.6%	75.0%
Government workers - percent	13.5%	20.6%	18.2%	19.9%	8.8%	NA
Self-employed, non incorporated business	13.0%	7.9%	18.2%	6.0%	23.5%	19.4
Families in Poverty - percent	1.8%	6.6%	21.4%	8.2%	31.3%	11.8%
Of families in Poverty, female householder, no husband present, children under 18	NA	22.9%	100.0%	33.6%	NA	100.0%
Individuals in poverty - percent	5.9%	7.9%	26.4%	9.8%	28.4%	12.1%
Median Owner Occupied Home Value	\$138,300	\$124,600	\$110,000	\$112,400	\$130,800	\$250,000
Median Monthly Mortgage/Owner Costs	\$1,111	\$1,085	\$1,225	\$993	\$843	\$1,563
Median Rent	\$600	\$606	\$567	\$604	\$279	\$650

Table 1.46c

KPB Population

Comparative Study of Select Census 2000 Detail - Alaska, KPB, & CDP's

Moose Pass	Nanwalek	Nikiski	Nikolaevsk	Ninilchik	Port Graham	Primrose	Ridgeway	Salamatof	Seldovia City	Seldovia Village
206	177	4,327	345	772	171	93	1,932	954	286	144
60.2%	53.1%	52.2%	51.0%	52.5%	53.2%	48.4%	49.6%	68.2%	50.7%	54.2%
39.8%	46.9%	47.8%	49.0%	47.5%	46.8%	51.6%	50.4%	31.8%	49.3%	45.8%
36.4	21.5	34.2	20.9	42.5	37.8	42.4	37.7	36.8	45.3	46.8
15	26	298	42	41	9	4	106	38	15	7
7.3%	14.7%	6.9%	12.2%	5.3%	5.3%	4.3%	5.5%	4.0%	5.2%	4.9%
11	1	256	12	113	18	11	124	72	37	14
5.3%	0.6%	5.9%	3.5%	14.6%	10.5%	11.8%	6.4%	7.5%	12.9%	9.7%
84	45	1,514	96	320	70	33	715	220	134	62
2.45	3.93	2.86	3.59	2.41	2.44	2.82	2.7	2.65	2.13	2.32
52	33	1,131	73	223	47	29	537	163	71	41
3.13	4.79	3.31	4.33	2.87	2.98	3.00	3.09	3.04	2.93	2.73
2.4%	11.1%	6.1%	5.2%	5.0%	10.0%	6.1%	6.3%	6.4%	6.0%	8.1%
19.0%	NA	15.4%	18.8%	11.3%	13.8%	28.6%	17.2%	18.8%	24.5%	NA
87.4%	6.8%	87.2%	81.7%	82.3%	11.1%	91.4%	87.8%	71.8%	73.4%	56.3%
95.3%	88.4%	88.5%	63.9%	79.0%	67.5%	100.0%	91.8%	86.1%	86.4%	70.5%
34.6%	5.8%	16.8%	10.8%	11.7%	1.8%	27.5%	28.8%	8.5%	21.0%	15.8%
NA	2.3%	4.3%	1.8%	4.5%	NA	11.3%	12.8%	3.7%	4.7%	5.3%
9.9%	36.2%	22.8%	26.5%	23.2%	18.6%	13.0%	18.8%	17.5%	20.4%	6.2%
85.1%	55.2%	59.5%	63.3%	62.6%	61.2%	62.0%	64.5%	63.9%	56.6%	54.6%
5.0%	8.6%	12.5%	5.3%	9.8%	7.0%	18.5%	11.3%	13.2%	20.9%	30.9%
17.0%	10.3%	15.0%	10.9%	21.0%	10.7%	11.3%	19.7%	14.3%	21.7%	20.6%
19.5%	20.2%	20.7%	26.9%	20.4%	29.4%	19.7%	16.8%	20.3%	19.3%	10.5%
71.4%	50.3%	64.6%	60.1%	65.2%	88.3%	81.6%	51.4%	48.2%	68.0%	61.5%
\$87,291	\$42,500	\$51,176	\$37,500	\$36,250	\$40,250	\$66,111	\$50,625	\$44,861	\$45,313	\$31,250
\$85,463	\$45,750	\$55,969	\$39,375	\$41,750	\$43,438	\$66,944	\$56,985	\$46,719	\$58,000	\$40,500
NA	5.9%	5.9%	5.3%	7.1%	7.5%	NA	4.8%	8.6%	NA	10.0%
NA	NA	0.5%	2.6%	NA	NA	NA	3.4%	NA	NA	NA
\$28,147	\$10,577	\$20,129	\$10,390	\$18,463	\$13,666	\$18,904	\$23,225	\$16,306	\$23,669	\$21,396
\$61,563	\$33,750	\$50,673	\$26,250	\$29,861	\$36,250	\$48,472	\$51,488	\$40,250	\$41,250	\$40,625
\$31,563	\$32,813	\$26,779	\$25,833	\$22,750	\$14,250	NA	\$36,786	\$31,250	\$33,750	\$33,750
NA	NA	18.9%	5.2%	19.1%	15.4%	16.7%	22.7%	13.5%	18.6%	9.3%
NA	14.6%	11.6%	13.5%	7.2%	21.5%	NA	4.5%	8.1%	5.4%	3.7%
68.8%	70.5%	61.7%	53.2%	58.3%	58.9%	81.2%	59.8%	33.9%	61.8%	69.1%
37.4	25.4	30.2	46.6	38.5	15.0	39.9	26	27.5	15.5	19.0
47.4%	72.0%	70.1%	43.2%	58.6%	59.3%	60.7%	65.6%	71.5%	59.7%	71.7%
45.4%	28.0%	15.3%	23.9%	18.8%	33.9%	39.3%	24.7%	14.0%	17.1%	16.7%
7.2%	0.0%	13.9%	30.7%	21.9%	6.8%	0.0%	9.7%	14.5%	20.9%	11.7%
NA	14.7%	9.3%	15.8%	10.4%	15.1%	NA	7.4%	11.9%	3.0%	16.7%
NA	NA	33.8%	NA	83.3%	100.0%	NA	27.7%	52.9%	22.2%	NA
NA	17.5%	11.4%	19.2%	13.9%	18.8%	NA	9.4%	11.9%	7.9%	23.5%
\$95,300	\$82,500	\$111,700	\$57,000	\$79,300	\$85,600	\$123,000	\$133,000	\$120,800	\$80,000	\$113,900
\$1,111	\$367	\$1,081	\$975	\$960	\$388	\$1,125	\$1,132	\$1,173	\$788	\$353
NA	\$369	\$631	\$1,125	\$758	\$375	NA	\$575	\$575	\$344	\$750

Table 1.46d

KPB Population

Comparative Study of Select Census 2000 Detail - Alaska, KPB, & CDP's

	Seward	Soldotna	Sterling	Sunrise	Tyonek
Population	2,830	3,759	4,705	18	193
Male - Percent of Total	60.0%	47.6%	52.0%	50.0%	55.4%
Female - Percent of Total	40.0%	52.4%	48.0%	50.0%	44.6%
Median Age	37.1	34.9	36.4	44.5	28.3
Persons Under 5 Years of Age	164	269	297	2	18
Percent Of Persons Under 5 Years of Age	5.8%	7.2%	6.3%	11.1%	9.3%
Persons Over 65 Years of Age	211	369	314	2	10
Percent of Persons Over 65 Years of Age	7.5%	9.8%	6.7%	11.1%	5.2%
Total Households	917	1,465	1,676	9	66
Average Household Size	2.40	2.53	2.80	2.00	2.92
Total Families	556	970	1,306	5	45
Average Family Size	3.04	3.13	3.16	2.80	3.42
Female Householder, no husband present, children under 18 - Percent	9.5%	10.9%	4.7%	11.1%	16.7%
Rental Vacancy Rate - Percent	8.4%	15.4%	14.9%	NA	11.8%
Percent of Population Race = White Only	72.1%	88.1%	92.7%	88.9%	4.7%
Percent High School Graduates or Higher	86.7%	87.6%	89.2%	100.0%	70.7%
Percent with Bachelor's Degrees or Higher	15.9%	15.5%	17.8%	NA	4.9%
Percent with Graduate or Professional Degree	5.8%	6.0%	5.3%	NA	4.9%
Never Married, over 15 - percent	31.6%	22.5%	21.2%	NA	49.7%
Now married, not separated, over 15 - percent	46.5%	54.7%	65.9%	NA	25.5%
Divorced, over 15 - percent	14.9%	13.8%	9.5%	NA	11.4%
Civilian veterans - over 18	18.5%	15.7%	18.0%	100.0%	9.7%
Population age 21-64 with disability - percent	19.2%	20.8%	15.9%	NA	25.0%
Residence same house as 1995 - percent	47.5%	49.5%	58.8%	NA	64.8%
Median Household Income	\$44,306	\$48,420	\$47,700	\$56,250	\$26,667
Median Family Income	\$54,904	\$52,372	\$53,889	NA	\$29,792
Family Income less than \$10,000	5.2%	3.5%	4.9%	NA	2.1%
Family Income greater than \$200,000	1.6%	2.7%	1.0%	NA	NA
Per Capita Income	\$20,360	\$21,740	\$20,741	\$56,000	\$11,261
Median Earnings - Male, Full-time, Year-Around	\$36,900	\$43,162	\$45,062	\$56,250	\$26,250
Median Earnings - Female, Full-time, Year-Around	\$30,508	\$24,598	\$27,946	NA	\$26,250
Percent Population With Retirement Income	15.9%	17.6%	14.5%	NA	3.7%
Percent Population With Public Assistance Income	11.4%	11.8%	11.9%	NA	13.4%
Percent Over 16 in Labor Force	53.6%	69.3%	62.0%	100.0%	61.1%
Average Travel Time to Work In Minutes	9.9	18.8	32.6	90.0	9.5
Private wage and salary workers - percent	61.6%	75.0%	71.7%	NA	48.4%
Government workers - percent	27.9%	17.8%	15.8%	100.0%	46.9%
Self-employed, non incorporated business	10.0%	6.6%	12.1%	NA	4.7%
Families in Poverty - percent	8.3%	5.8%	7.7%	NA	2.1%
Of families in Poverty, female householder, no husband present, children under 18	35.2%	17.3%	32.4%	NA	4.8%
Individuals in poverty - percent	10.6%	6.6%	10.0%	NA	13.9%
Median Owner Occupied Home Value	\$132,300	\$111,600	\$120,100	NA	\$29,600
Median Monthly Mortgage/Owner Costs	\$1,194	\$998	\$1,009	NA	\$300
Median Rent	\$580	\$605	\$628	NA	\$525

Table 1.46e

KPB Population

KPB Population Census Data - 1940-2000

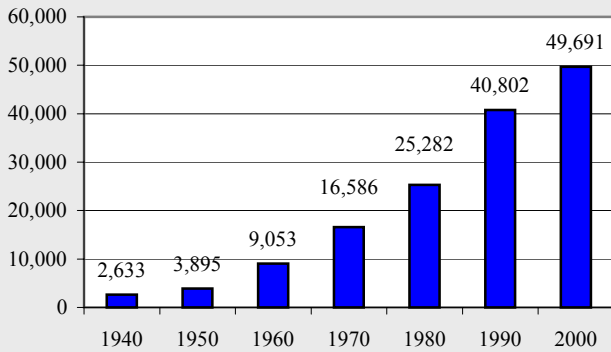


Chart 1.41

KPB Population Growth by Region by Census
249 Persons Living Outside CDP's Excluded

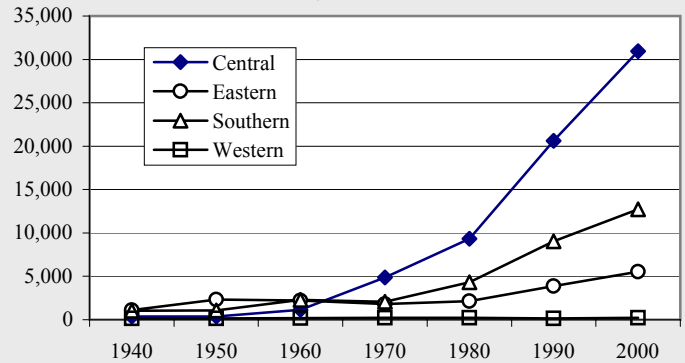


Chart 1.42

KPB Population by Age Group - Census 2000

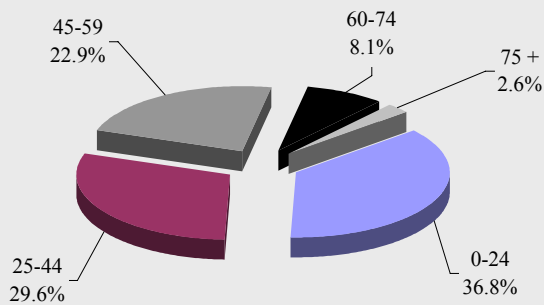


Chart 1.43

KPB Population by Racial Group - Census 2000

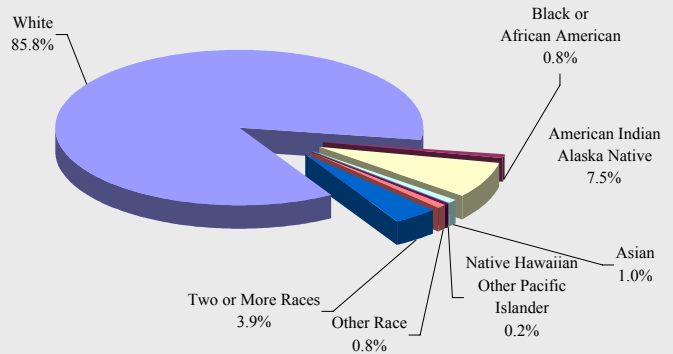


Chart 1.44

KPB Population Estimates - 1975-2003

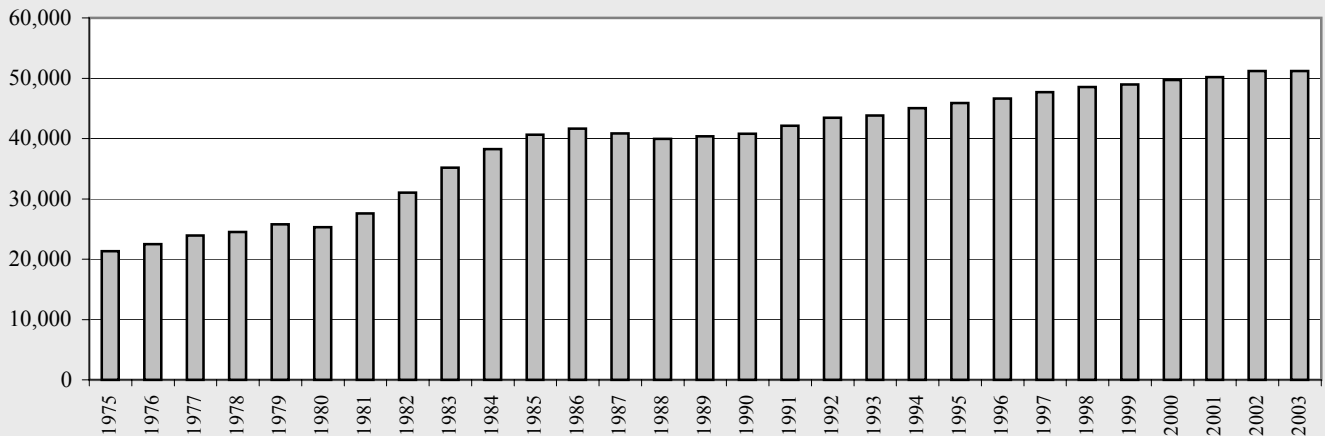


Chart 1.45

KPB Population

KPB Community	KPB Region	Census							10 Year Change
		1940	1950	1960	1970	1980	1990	2000	
Anchor Point	S	20	65	171	102	226	866	1,845	113.0%
Grouse Creek	E	New					580	1,748	201.4%
Beluga	W	New						32	NA
Clam Gulch	C	0	0	0	47	50	79	173	119.0%
Cohoe	C	0	0	122	0	0	508	1,168	129.9%
Cooper Landing	S	0	60	130	31	116	243	369	51.9%
Crown Point	E	0	0	0	0	0	62	75	21.0%
Diamond Ridge	S	New						1,802	NA
Fox River	S	0	0	0	0	0	382	616	61.3%
Fritz Creek	S	0	0	0	27	404	1,426	1,603	12.4%
Funny River	C	New						636	NA
Halibut Cove	S	0	0	25	44	47	78	35	-55.1%
Happy Valley	S	0	0	0	0	0	309	489	58.3%
Homer	S	325	307	1,247	1,803	2,209	3,660	3,946	7.8%
Hope	E	71	63	44	51	103	161	137	-14.9%
Jakolof Bay	S	0	0	0	0	36	28	Discontinued	NA
Kachemak	S	0	0	0	76	301	365	431	18.1%
Kalifornsky	C	0	0	0	0	92	285	5,846	1951.2%
Kasilof	C	62	62	89	71	201	383	471	23.0%
Kenai	C	303	321	778	3,533	4,324	6,327	6,942	9.7%
Lowell Point	E	New						92	NA
Miller Landing	S	New						74	NA
Moose Pass	E	84	70	136	53	76	81	206	154.3%
Nanwalek	S	48	75	78	58	124	158	177	12.0%
Nikiski	C	0	0	0	0	1,109	2,743	4,327	57.7%
Nikolaevsk	S	0	0	0	0	0	371	345	-7.0%
Ninilchik	S	132	97	169	134	341	456	772	69.3%
Port Graham	S	93	92	139	107	161	166	171	3.0%
Primrose	E	0	0	0	0	0	63	93	47.6%
Ridgeway	C	0	0	0	0	0	2,018	1,932	-4.3%
Salamatof	C	0	0	0	0	334	999	954	-4.5%
Seldovia Village	S	410	437	460	437	479	459	144	-68.6%
Seldovia City	S	0	0	0	0	0	316	286	-9.5%
Seward	E	949	2,114	1,891	1,587	1,843	2,699	2,830	4.9%
Soldotna	C	0	0	32	1,202	2,320	3,482	3,759	8.0%
Sterling	C	0	0	115	30	919	3,802	4,705	23.8%
Sunrise	C	New						18	NA
Tyonek	W	136	132	187	232	239	154	193	25.3%
Remainder of Census area	E			2,956	2,337	9,228	7,409	249	-96.6%
Kenai Peninsula Borough		2,633	3,895	8,769	11,962	25,282	40,802	49,691	21.8%

Table 1.47

KPB Population

CDP	Total Population	Race								Hispanic or Latino (of any race)
		One Race							Two or More Races	
		One Race	White	Black African American	American Indian Alaska Native	Asian	Native Hawaiian Other Pacific Islander	Other		
Kenai Peninsula Borough	49,691	47,764	42,841	229	3,713	480	86	415	1,927	1,087
Anchor Point	1,845	1,775	1,694	2	62	6	0	11	70	32
Bear Creek	1,748	1,650	1,404	5	203	18	2	18	98	33
Beluga	32	32	24	0	8	0	0	0	0	0
Clam Gulch	175	169	160	0	5	2	0	0	6	0
Cohoe	1,166	1,123	1,053	3	53	7	2	7	43	20
Cooper Landing	369	357	338	1	11	6	0	1	12	4
Crown Point	75	71	66	0	3	1	0	1	4	2
Diamond Ridge	1,802	1,746	1,663	2	57	8	0	16	56	38
Fox River	616	615	614	0	0	0	0	1	1	1
Fritz Creek	1,603	1,554	1,490	3	38	9	0	14	49	36
Funny River	636	623	596	0	11	7	0	9	13	3
Halibut Cove	35	34	34	0	0	0	0	0	1	0
Happy Valley	489	470	432	0	30	2	2	4	19	14
Homer city	3,946	3,822	3,573	13	167	36	4	29	124	95
Hope	137	132	126	1	3	2	0	0	5	3
Kachemak City	431	407	377	0	25	4	0	1	24	7
Kalifornsky	5,846	5,609	5,247	14	269	39	5	35	237	115
Kasilof	471	455	435	3	15	1	0	1	16	1
Kenai city	6,942	6,595	5,745	34	607	115	16	78	347	265
Lowell Point	92	92	85	1	4	2	0	0	0	2
Miller Landing	74	74	70	0	0	4	0	0	0	0
Moose Pass	206	195	180	3	12	0	0	0	11	1
Nanwalek	177	170	12	0	158	0	0	0	7	2
Nikiski	4,327	4,192	3,771	5	327	31	22	36	135	57
Nikolaevsk	345	300	282	0	6	1	4	7	45	1
Ninilchik	772	748	635	0	108	4	0	1	24	5
Port Graham	171	165	19	0	145	0	0	1	6	6
Primrose	93	90	85	0	3	1	1	0	3	0
Ridgeway	1,932	1,833	1,696	7	83	15	2	30	99	49
Salamatof	954	922	685	32	190	5	1	9	32	32
Seldovia city	286	267	210	3	50	2	1	1	19	6
Seldovia Village	144	138	81	0	53	1	0	3	6	1
Seward city	2,830	2,664	2,041	69	472	52	5	25	166	68
Soldotna city	3,759	3,635	3,310	11	187	65	14	48	124	121
Sterling	4,705	4,589	4,361	17	153	25	5	28	116	57
Sunrise	18	16	16	0	0	0	0	0	2	0
Tyonek	193	193	9	0	184	0	0	0	0	5
Remainder of KPB	249	242	222	0	11	9	0	0	7	5

Table 1.48

Census 2000 - by State

Area	April 1, 2000	April 1, 1990	June 1 Estimate (Subject to Annual Revision)	Percent Change	State Rank Based on Numeric Change	State Rank Based on Percent Change
Alabama	4,447,100	4,040,587	406,513	10.1	25	25
Alaska	626,932	550,043	76,889	14.0	43	17
Arizona	5,130,632	3,665,228	1,465,404	40.0	5	2
Arkansas	2,673,400	2,350,725	322,675	13.7	29	19
California	33,871,648	29,760,021	4,111,627	13.8	1	18
Colorado	4,301,261	3,294,394	1,006,867	30.6	8	3
Connecticut	3,405,565	3,287,116	118,449	3.6	39	47
Delaware	783,600	666,168	117,432	17.6	40	13
District of Columbia	572,059	606,900	-34,841	-5.7	(NA)	(NA)
Florida	15,982,378	12,937,926	3,044,452	23.5	3	7
Georgia	8,186,453	6,478,216	1,708,237	26.4	4	6
Hawaii	1,211,537	1,108,229	103,308	9.3	41	31
Idaho	1,293,953	1,006,749	287,204	28.5	32	5
Illinois	12,419,293	11,430,602	988,691	8.6	9	34
Indiana	6,080,485	5,544,159	536,326	9.7	18	27
Iowa	2,926,324	2,776,755	149,569	5.4	36	43
Kansas	2,688,418	2,477,574	210,844	8.5	35	35
Kentucky	4,041,769	3,685,296	356,473	9.7	27	28
Louisiana	4,468,976	4,219,973	249,003	5.9	34	40
Maine	1,274,923	1,227,928	46,995	3.8	45	46
Maryland	5,296,486	4,781,468	515,018	10.8	20	23
Massachusetts	6,349,097	6,016,425	332,672	5.5	28	41
Michigan	9,938,444	9,295,297	643,147	6.9	15	39
Minnesota	4,919,479	4,375,099	544,380	12.4	17	21
Mississippi	2,844,658	2,573,216	271,442	10.5	33	24
Missouri	5,595,211	5,117,073	478,138	9.3	23	30
Montana	902,195	799,065	103,130	12.9	42	20
Nebraska	1,711,263	1,578,385	132,878	8.4	37	37
Nevada	1,998,257	1,201,833	796,424	66.3	13	1
New Hampshire	1,235,786	1,109,252	126,534	11.4	38	22
New Jersey	8,414,350	7,730,188	684,162	8.9	14	33
New Mexico	1,819,046	1,515,069	303,977	20.1	31	12
New York	18,976,457	17,990,455	986,002	5.5	10	42
North Carolina	8,049,313	6,628,637	1,420,676	21.4	6	9
North Dakota	642,200	638,800	3,400	0.5	50	50
Ohio	11,353,140	10,847,115	506,025	4.7	22	44
Oklahoma	3,450,654	3,145,585	305,069	9.7	30	26
Oregon	3,421,399	2,842,321	579,078	20.4	16	11
Pennsylvania	12,281,054	11,881,643	399,411	3.4	26	48
Rhode Island	1,048,319	1,003,464	44,855	4.5	47	45
South Carolina	4,012,012	3,486,703	525,309	15.1	19	15
South Dakota	754,844	696,004	58,840	8.5	44	36
Tennessee	5,689,283	4,877,185	812,098	16.7	12	14
Texas	20,851,820	16,986,510	3,865,310	22.8	2	8
Utah	2,233,169	1,722,850	510,319	29.6	21	4
Vermont	608,827	562,758	46,069	8.2	46	38
Virginia	7,078,515	6,187,358	891,157	14.4	11	16
Washington	5,894,121	4,866,692	1,027,429	21.1	7	10
West Virginia	1,808,344	1,793,477	14,867	0.8	49	49
Wisconsin	5,363,675	4,891,769	471,906	9.6	24	29
Wyoming	493,782	453,588	40,194	8.9	48	32
Total Resident Population¹	281,421,906	248,709,873	32,712,033	13.2	(NA)	(NA)

Table 1.49

Homer Sales - Fourth Quarter

Homer 4th Quarter Gross Sales by Industry - 1997-2003 - in \$								
	1997	1998	1999	2000	2001	2002*	2003*	Annual Change
AFF	188,082	285,512	469,897	356,399	180,478	269,340	269,986	0.2%
Min	141	130	0	1,117	629	0	488	NA
Const	9,251,612	8,120,674	8,424,403	10,008,082	11,585,650	13,986,726	9,366,407	-33.0%
Manu	4,161,874	4,924,181	1,970,485	1,559,906	1,734,909	1,392,884	1,444,109	3.7%
TCPU	7,636,131	8,323,199	8,039,318	8,228,869	10,477,076	9,846,186	9,442,019	-4.1%
Whole	2,942,858	3,311,316	3,277,873	3,765,653	3,645,705	4,601,989	5,295,755	15.1%
Retail	14,140,057	14,700,690	15,006,104	16,380,328	17,737,849	20,394,348	21,502,027	5.4%
FIRE	1,635,462	1,916,911	1,647,073	1,585,348	1,874,856	2,177,404	2,541,345	16.7%
Service	5,754,151	5,217,004	5,229,365	6,337,455	7,299,830	7,751,691	9,254,190	19.4%
Total	45,710,368	46,799,617	44,064,518	48,223,157	54,536,982	60,420,568	59,116,326	-2.2%
Annual Change		2.4%	-5.8%	9.4%	13.1%	10.8%	-2.2%	

Table 2.1

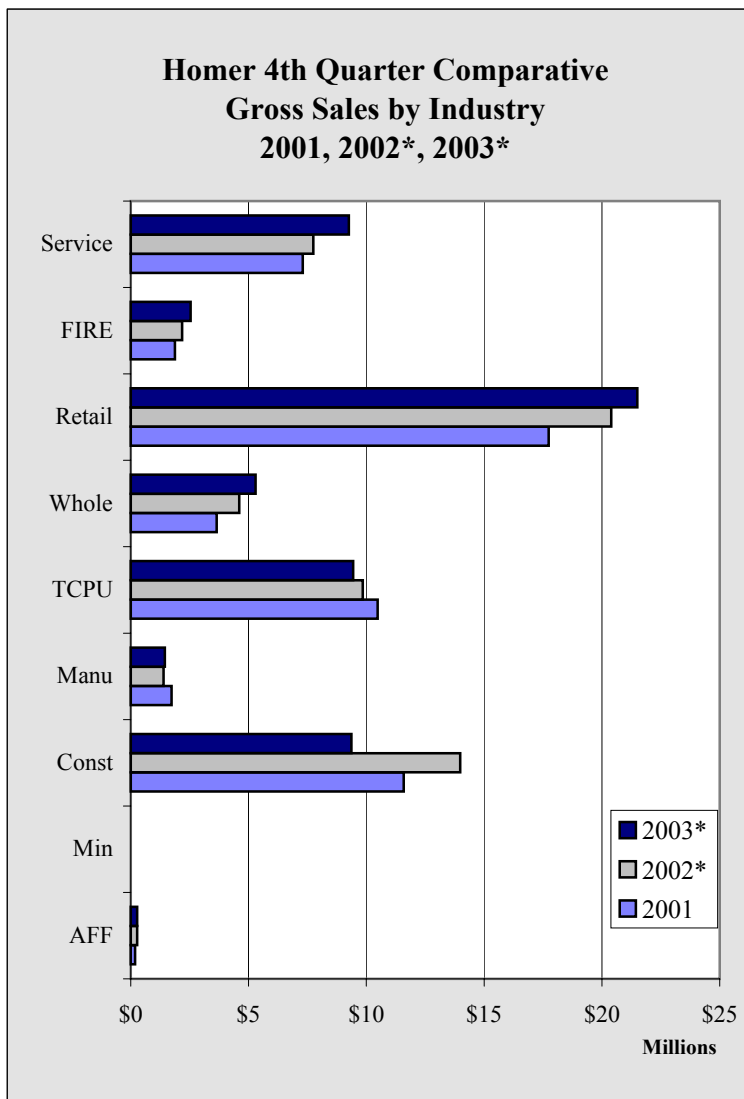


Chart 2.1

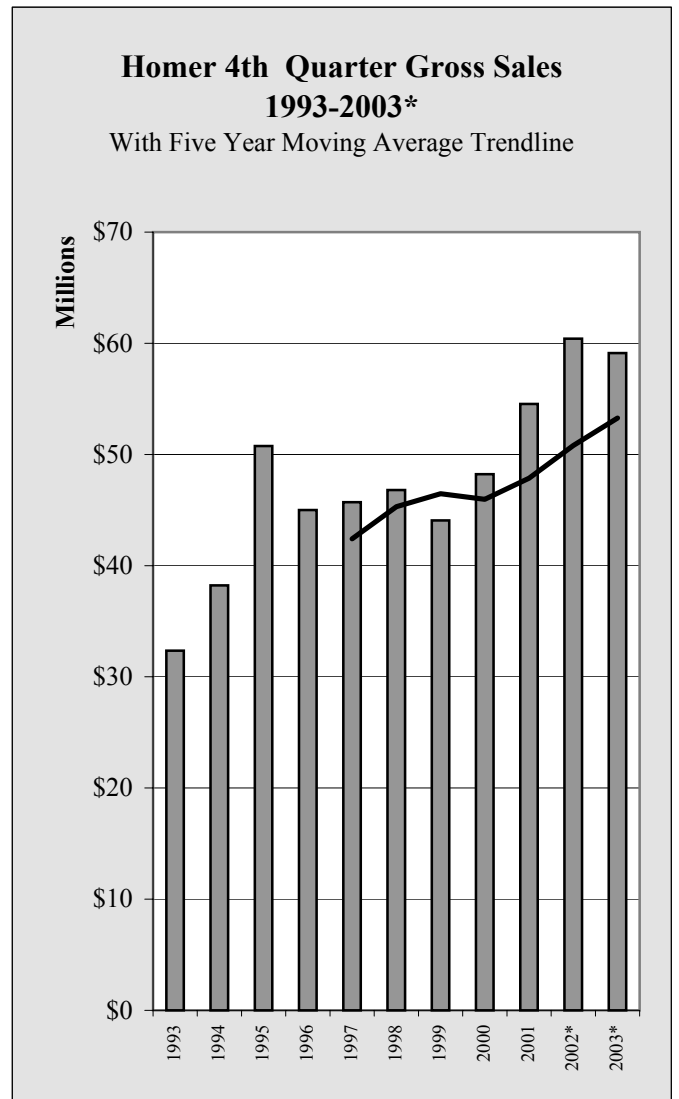


Chart 2.2

* 2002 and 2003 data includes additional business activity due to the Homer annexation, effective 4/1/2002.

Homer Sales - Fourth Quarter

Homer 4th Quarter Taxable Sales by Industry - 1997-2003 - in \$							
	1997	1998	1999	2000	2001	2002*	2003*
AFF	112,748	159,782	116,174	127,154	145,213	161,134	170,827
Min	141	130	0	604	629	0	0
Const	182,909	217,382	242,434	212,931	263,173	296,675	311,875
Manu	417,751	491,386	489,861	500,013	389,562	404,872	411,774
TCPU	2,071,308	2,168,344	2,265,334	2,222,158	2,244,804	2,847,193	2,887,261
Whole	1,580,493	1,639,482	1,836,907	1,752,226	1,839,573	1,767,769	2,263,307
Retail	10,705,105	10,843,732	11,296,848	11,734,973	12,334,622	14,147,513	15,193,632
FIRE	651,869	668,052	688,193	734,018	835,352	946,279	950,589
Service	3,774,619	3,364,627	3,388,232	4,100,096	3,720,262	4,414,202	4,580,141
Total	19,496,943	19,552,917	20,323,983	21,384,173	21,773,190	24,985,637	26,769,406
Annual Change		0.3%	3.9%	5.2%	1.8%	14.8%	7.1%

Table 2.2

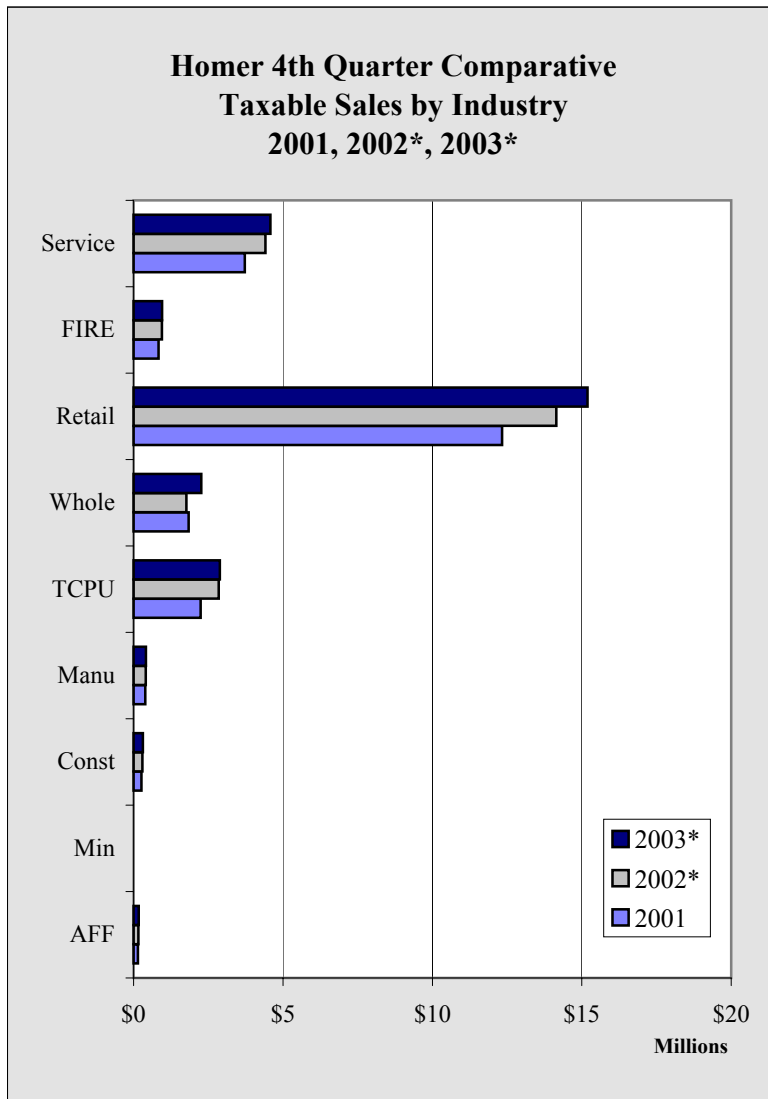


Chart 2.3

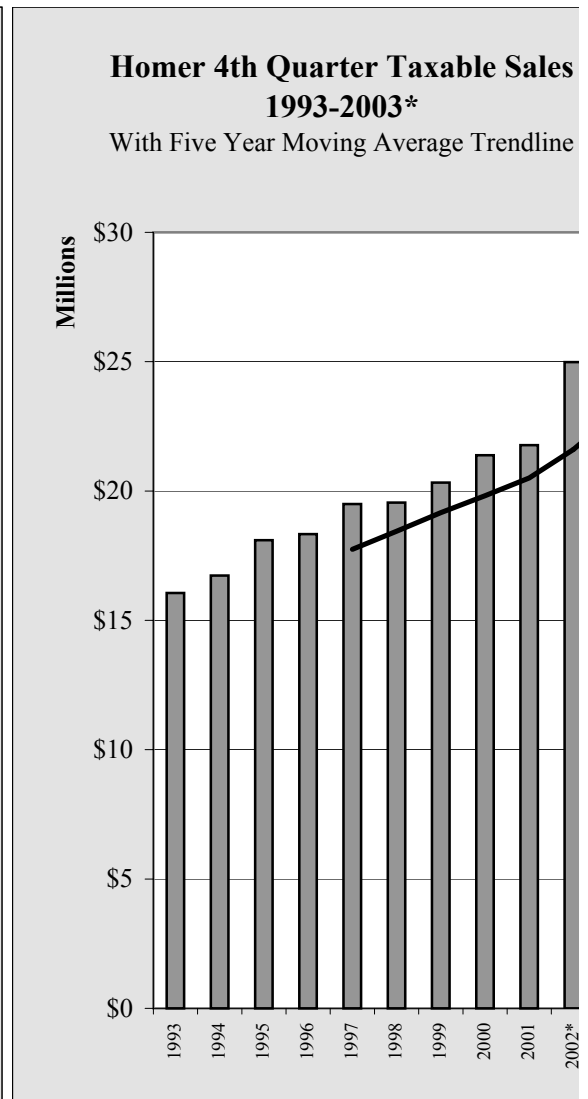
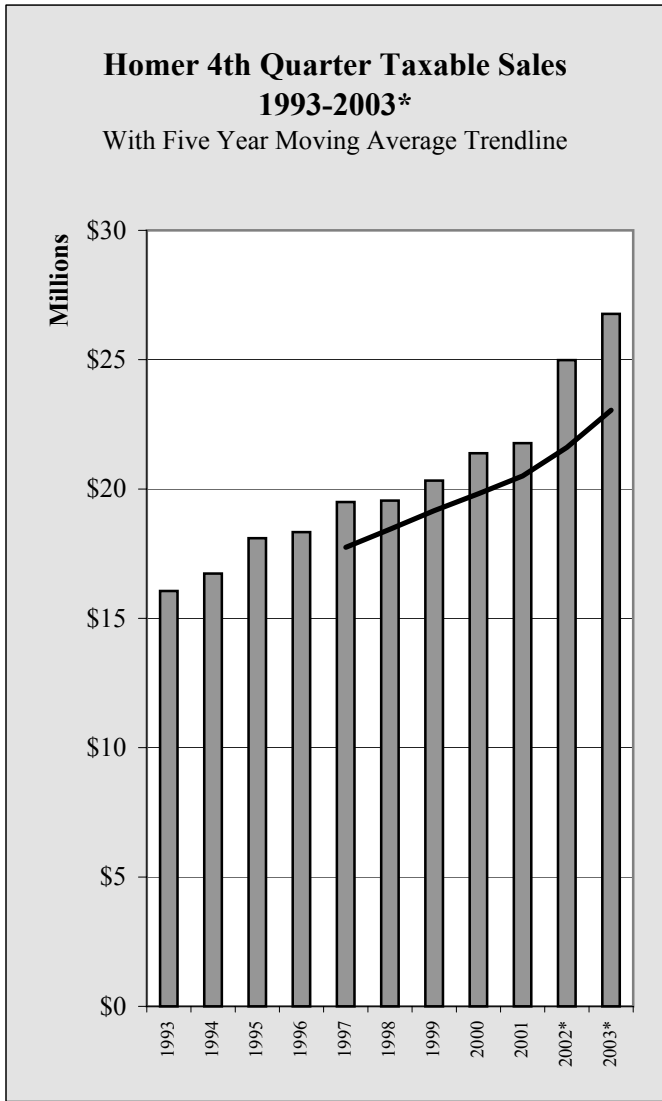


Chart 2.4

* 2002 and 2003 data includes additional business activity due to the Homer annexation, effective 4/1/2002.



Annual Change
6.0%
NA
5.1%
1.7%
1.4%
28.0%
7.4%
0.5%
3.8%
7.1%



Homer Sales - Annual

Homer Annual Gross Sales by Industry - 1997-2003 - in \$								
	1997	1998	1999	2000	2001	2002*	2003*	Annual Change
AFF	771,781	1,231,758	1,132,289	1,763,891	931,926	1,013,352	1,425,177	40.6%
Min	740	130	13,595	24,864	15,819	8,582	936	-89.1%
Const	29,257,764	37,787,332	27,642,104	42,378,954	40,149,696	45,827,738	41,380,613	-9.7%
Manu	19,780,094	19,649,701	16,450,883	6,761,789	6,482,895	6,590,594	6,680,960	1.4%
TCPU	31,416,297	34,491,856	33,675,536	34,493,682	40,495,596	42,137,752	40,012,090	-5.0%
Whole	17,366,525	14,672,913	17,513,809	16,999,389	18,602,483	19,915,750	22,062,603	10.8%
Retail	64,382,878	64,712,270	66,221,369	71,465,479	75,782,152	87,816,135	97,225,467	10.7%
FIRE	9,273,104	8,574,588	7,448,936	6,670,978	7,528,186	8,432,594	9,885,423	17.2%
Service	30,950,687	31,322,069	33,743,954	35,313,798	39,120,411	50,584,834	53,057,854	4.9%
Total	203,199,870	212,442,617	203,842,475	215,872,824	229,109,164	262,327,331	271,731,123	3.6%
Annual Change		4.5%	-4.0%	5.9%	6.1%	14.5%	3.6%	

Table 2.3

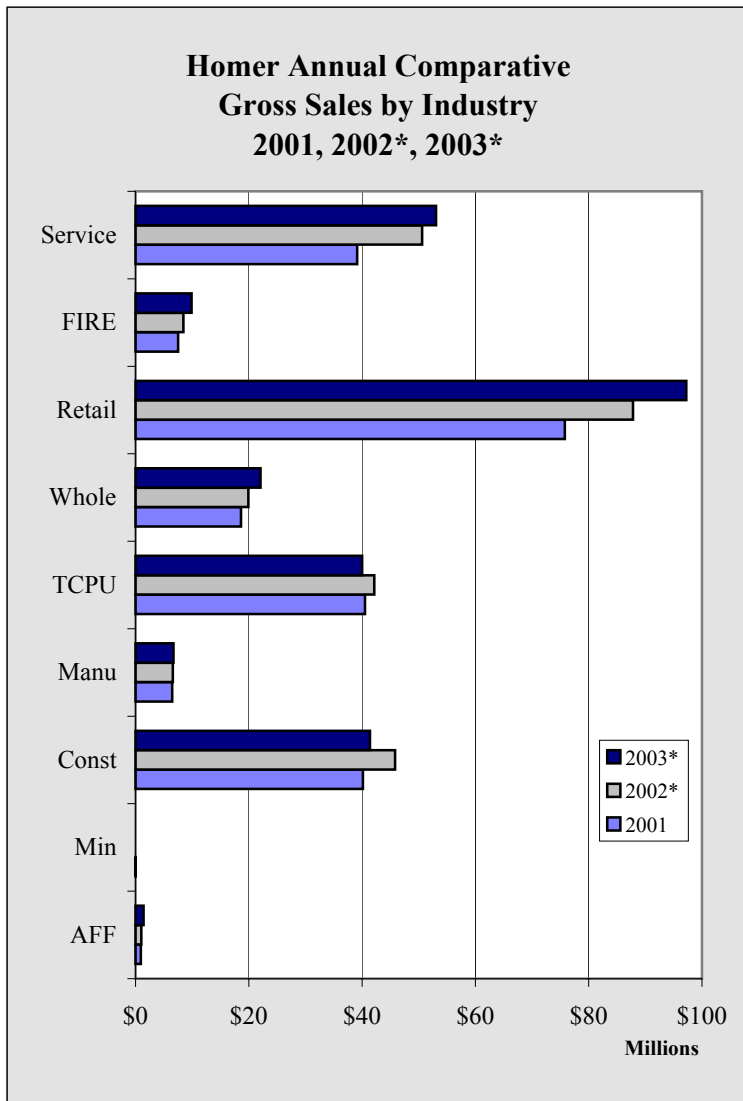


Chart 2.5

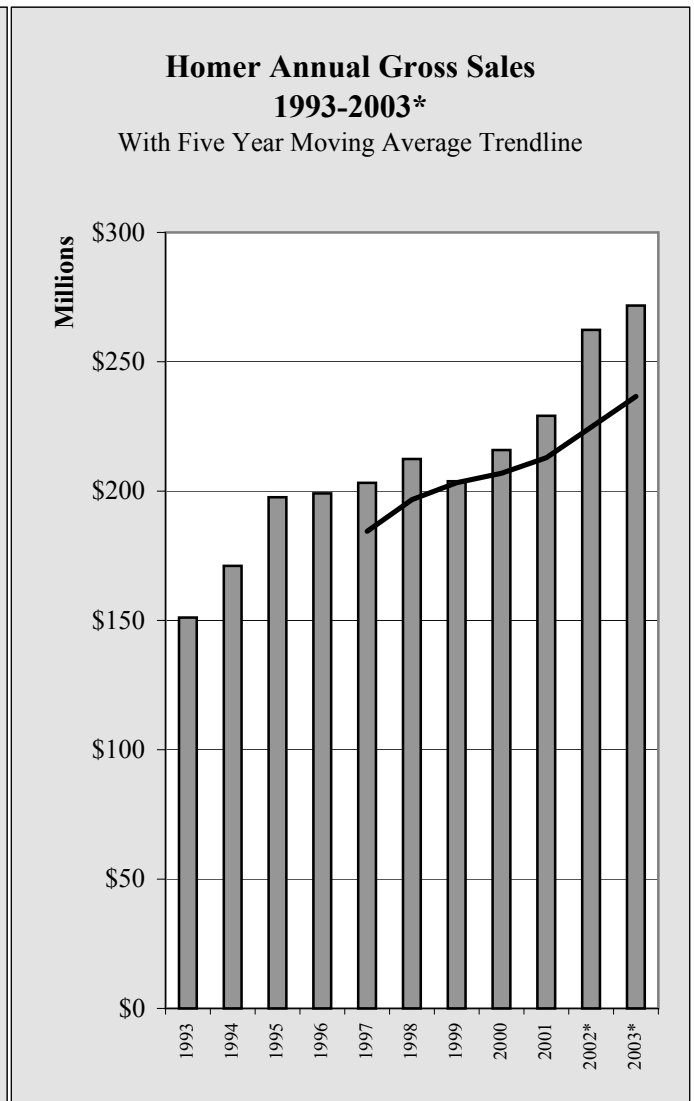


Chart 2.6

* 2002 and 2003 data includes additional business activity due to the Homer annexation, effective 4/1/2002.

Homer Sales - Annual

Homer Annual Taxable Sales by Industry - 1997-2003 - in \$								
	1997	1998	1999	2000	2001	2002*	2003*	Annual Change
AFF	471,851	626,058	461,892	519,595	577,360	641,294	769,073	19.9%
Min	680	130	195	1,104	5,993	2,665	0	NA
Const	803,401	820,655	891,101	891,188	940,211	1,125,715	1,192,166	5.9%
Manu	2,098,328	2,087,103	2,084,079	2,045,894	1,769,534	1,822,345	1,839,847	1.0%
TCPU	8,994,116	9,578,082	10,137,988	10,110,454	10,200,922	11,698,087	12,738,275	8.9%
Whole	7,891,673	7,485,103	8,034,552	8,633,107	8,953,325	8,876,648	10,611,068	19.5%
Retail	48,308,049	48,994,370	50,357,048	53,206,860	56,014,382	63,630,736	69,501,112	9.2%
FIRE	2,810,086	2,814,367	2,949,461	3,139,293	3,449,722	3,874,185	4,042,956	4.4%
Service	21,947,741	22,035,474	23,232,422	24,546,321	24,996,291	29,062,890	30,276,014	4.2%
Total	93,325,925	94,441,342	98,148,738	103,093,816	106,907,740	120,734,565	130,970,511	8.5%
Annual Change		1.2%	3.9%	5.0%	3.7%	12.9%	8.5%	

Table 2.4

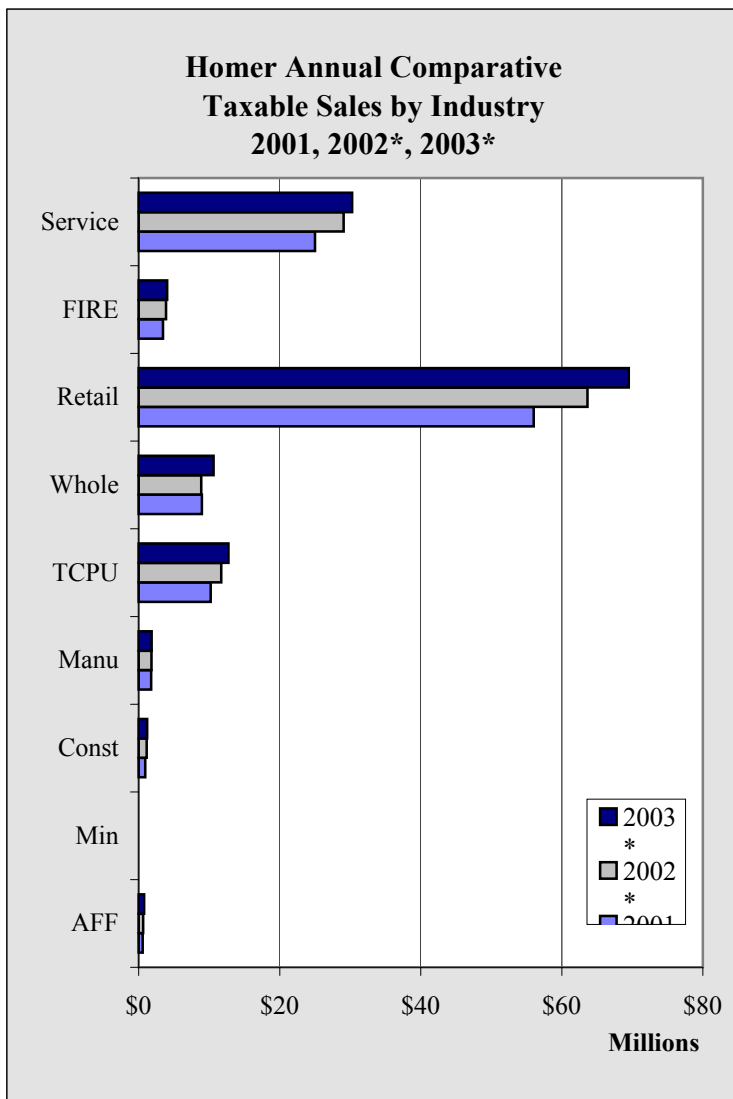


Chart 2.7

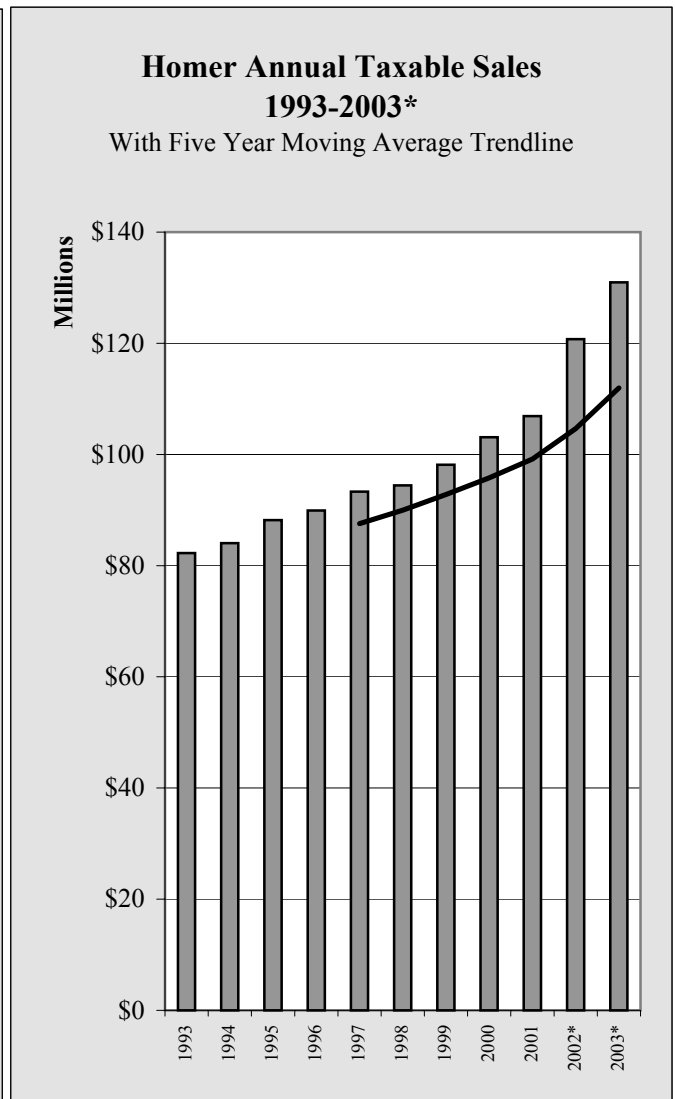


Chart 2.8

* 2002 and 2003 data includes additional business activity due to the Homer annexation, effective 4/1/2002.

Homer Sales by Quarter

Homer Gross Sales by Industry by Quarter - 1999-2003 - in \$

	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
1999					
AFF	94,065	297,282	271,045	469,897	1,132,289
Min	195	0	13,400	0	13,595
Const	6,011,769	5,877,294	7,328,638	8,424,403	27,642,104
Manu	3,510,592	4,737,214	6,232,592	1,970,485	16,450,883
TCPU	8,313,407	8,239,713	9,083,098	8,039,318	33,675,536
Whole	4,137,168	4,606,377	5,492,391	3,277,873	17,513,809
Retail	11,284,262	18,330,887	21,600,116	15,006,104	66,221,369
FIRE	1,957,019	1,917,870	1,926,974	1,647,073	7,448,936
Service	4,245,171	9,864,551	14,404,867	5,229,365	33,743,954
Total	39,553,648	53,871,188	66,353,121	44,064,518	203,842,475
2000					
AFF	174,500	615,776	617,216	356,399	1,763,891
Min	0	0	23,747	1,117	24,864
Const	7,295,167	11,808,767	13,266,938	10,008,082	42,378,954
Manu	1,753,833	1,939,037	1,509,013	1,559,906	6,761,789
TCPU	7,762,978	8,584,067	9,917,768	8,228,869	34,493,682
Whole	3,177,603	4,452,048	5,604,085	3,765,653	16,999,389
Retail	12,205,397	19,883,252	22,996,502	16,380,328	71,465,479
FIRE	1,447,561	1,682,104	1,955,965	1,585,348	6,670,978
Service	4,631,978	10,274,231	14,070,134	6,337,455	35,313,798
Total	38,449,017	59,239,282	69,961,368	48,223,157	215,872,824
2001					
AFF	160,466	221,357	369,625	180,478	931,926
Min	9,137	1,844	4,209	629	15,819
Const	8,123,440	6,727,125	13,713,481	11,585,650	40,149,696
Manu	1,325,393	1,455,193	1,967,400	1,734,909	6,482,895
TCPU	8,393,207	8,926,617	12,698,696	10,477,076	40,495,596
Whole	3,500,654	5,204,028	6,252,096	3,645,705	18,602,483
Retail	12,926,024	20,971,844	24,146,435	17,737,849	75,782,152
FIRE	1,401,527	1,977,911	2,273,892	1,874,856	7,528,186
Service	4,999,240	11,241,457	15,579,884	7,299,830	39,120,411
Total	40,839,088	56,727,376	77,005,718	54,536,982	229,109,164
2002					
AFF	134,712	250,389	358,911	269,340	1,013,352
Min	1,363	3,836	3,383	0	8,582
Const	8,430,924	7,437,731	15,972,357	13,986,726	45,827,738
Manu	1,253,834	1,790,421	2,153,455	1,392,884	6,590,594
TCPU	9,784,288	10,982,097	11,525,181	9,846,186	42,137,752
Whole	3,358,010	5,360,132	6,595,619	4,601,989	19,915,750
Retail	13,677,051	24,905,182	28,839,554	20,394,348	87,816,135
FIRE	1,523,140	2,041,204	2,690,846	2,177,404	8,432,594
Service	6,001,544	15,706,108	21,125,491	7,751,691	50,584,834
Total	44,164,866	68,477,100	89,264,797	60,420,568	262,327,331
2003					
AFF	249,333	420,146	485,712	269,986	1,425,177
Min	0	0	448	488	936
Const	9,425,163	11,058,928	11,530,115	9,366,407	41,380,613
Manu	1,317,636	1,899,935	2,019,280	1,444,109	6,680,960
TCPU	9,460,657	9,778,534	11,330,880	9,442,019	40,012,090
Whole	4,044,595	6,092,813	6,629,440	5,295,755	22,062,603
Retail	17,086,081	27,531,238	31,106,121	21,502,027	97,225,467
FIRE	1,984,540	2,545,502	2,814,036	2,541,345	9,885,423
Service	7,245,692	15,775,539	20,782,433	9,254,190	53,057,854
Total	50,813,697	75,102,635	86,698,465	59,116,326	271,731,123

Table 2.5

Homer Sales by Quarter

Homer Taxable Sales by Industry by Quarter - 1999-2003 - in \$

	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
1999					
AFF	79,865	119,513	146,340	116,174	461,892
Min	195	0	0	0	195
Const	182,033	243,633	223,001	242,434	891,101
Manu	345,033	629,296	619,889	489,861	2,084,079
TCPU	2,300,797	2,572,659	2,999,198	2,265,334	10,137,988
Whole	1,510,910	2,136,082	2,550,653	1,836,907	8,034,552
Retail	8,815,674	13,815,206	16,429,320	11,296,848	50,357,048
FIRE	661,240	751,660	848,368	688,193	2,949,461
Service	2,742,720	6,670,510	10,430,960	3,388,232	23,232,422
Total	16,638,467	26,938,559	34,247,729	20,323,983	98,148,738
2000					
AFF	108,581	134,398	149,462	127,154	519,595
Min	0	0	500	604	1,104
Const	214,922	223,397	239,938	212,931	891,188
Manu	352,233	605,159	588,489	500,013	2,045,894
TCPU	2,182,015	2,607,929	3,098,352	2,222,158	10,110,454
Whole	1,649,698	2,427,493	2,803,690	1,752,226	8,633,107
Retail	9,187,838	14,899,354	17,384,695	11,734,973	53,206,860
FIRE	675,571	811,036	918,668	734,018	3,139,293
Service	2,954,002	7,043,956	10,448,267	4,100,096	24,546,321
Total	17,324,860	28,752,722	35,632,061	21,384,173	103,093,816
2001					
AFF	108,289	146,035	177,823	145,213	577,360
Min	1,640	1,549	2,175	629	5,993
Const	178,792	217,384	280,862	263,173	940,211
Manu	325,875	528,377	525,720	389,562	1,769,534
TCPU	2,129,650	2,581,062	3,245,406	2,244,804	10,200,922
Whole	1,691,835	2,538,512	2,883,405	1,839,573	8,953,325
Retail	9,549,419	15,857,949	18,272,392	12,334,622	56,014,382
FIRE	689,408	920,819	1,004,143	835,352	3,449,722
Service	3,087,356	7,323,779	10,864,894	3,720,262	24,996,291
Total	17,762,264	30,115,466	37,256,820	21,773,190	106,907,740
2002					
AFF	117,273	166,982	195,905	161,134	641,294
Min	710	1,955	0	0	2,665
Const	237,634	266,994	324,412	296,675	1,125,715
Manu	263,252	557,095	597,126	404,872	1,822,345
TCPU	2,225,122	2,873,043	3,752,729	2,847,193	11,698,087
Whole	1,662,455	2,518,226	2,928,198	1,767,769	8,876,648
Retail	10,057,854	18,197,594	21,227,775	14,147,513	63,630,736
FIRE	765,168	1,001,537	1,161,201	946,279	3,874,185
Service	3,321,944	8,567,657	12,759,087	4,414,202	29,062,890
Total	18,651,412	34,151,083	42,946,433	24,985,637	120,734,565
2003					
AFF	135,734	212,039	250,473	170,827	769,073
Min	0	0	0	0	0
Const	238,346	308,150	333,795	311,875	1,192,166
Manu	277,526	532,466	618,081	411,774	1,839,847
TCPU	2,890,615	3,212,975	3,747,424	2,887,261	12,738,275
Whole	2,010,808	2,966,252	3,370,701	2,263,307	10,611,068
Retail	11,990,870	19,754,085	22,562,525	15,193,632	69,501,112
FIRE	895,946	1,059,752	1,136,669	950,589	4,042,956
Service	3,995,545	8,892,694	12,807,634	4,580,141	30,276,014
Total	22,435,390	36,938,413	44,827,302	26,769,406	130,970,511

Table 2.6

Homer Construction - Fourth Quarter

Homer 4th Quarter Permit Values by Type - 1997-2003 - in \$

	1997	1998	1999	2000	2001	2002	2003	Annual Change
Residential New	480,000	761,750	195,000	326,000	492,300	560,200	1,222,900	118.3%
Residential Alter/Add	150,000	145,000	50,000	0	120,000	104,320	50,000	-52.1%
Commercial New	0	1,259,000	316,000	48,000	300,000	78,000	1,600,000	1951.3%
Commercial Alter/Add	100,000	40,000	0	543,982	11,100,000	72,000	170,000	136.1%
Total	730,000	2,205,750	561,000	917,982	12,012,300	814,520	3,042,900	273.6%
Annual Change		202.2%	-74.6%	63.6%	1208.6%	-93.2%	273.6%	

Table 2.7

Homer 4th Quarter Permit Values by Type - 1986-2003

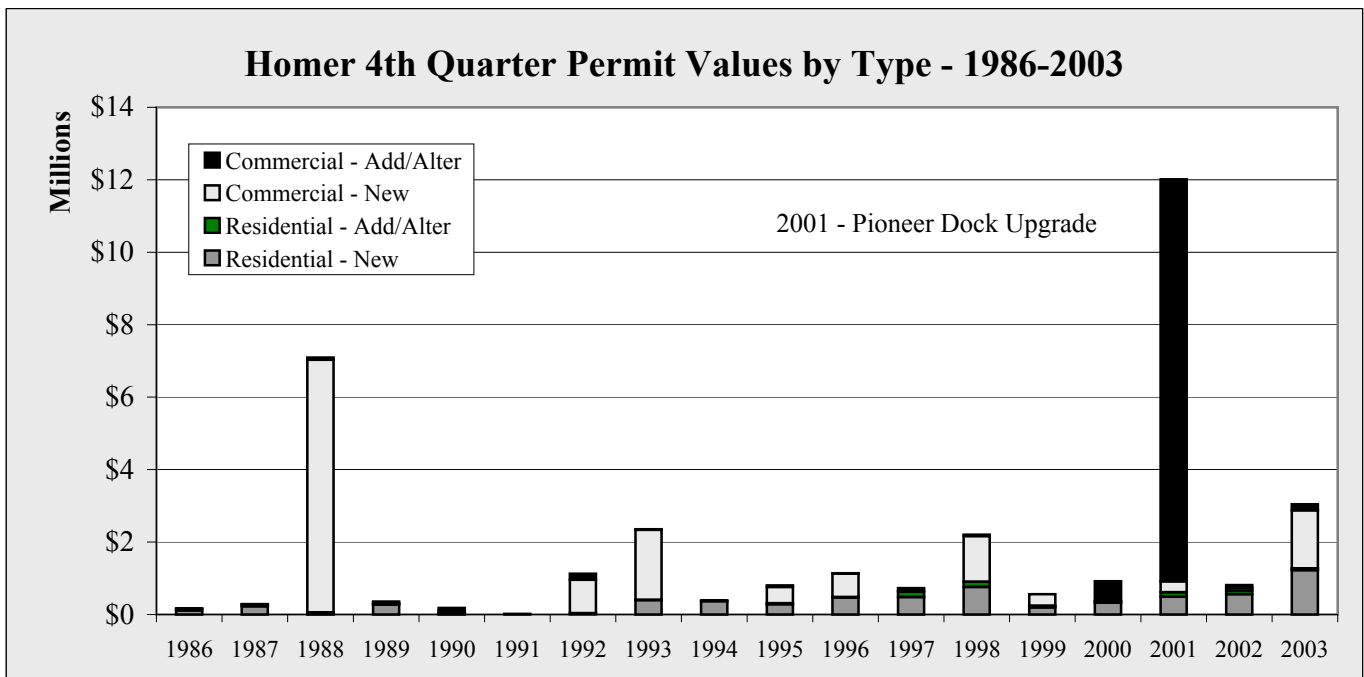


Chart 2.9

**Homer 4th Quarter Permit Values
Percent by Type - 2003**

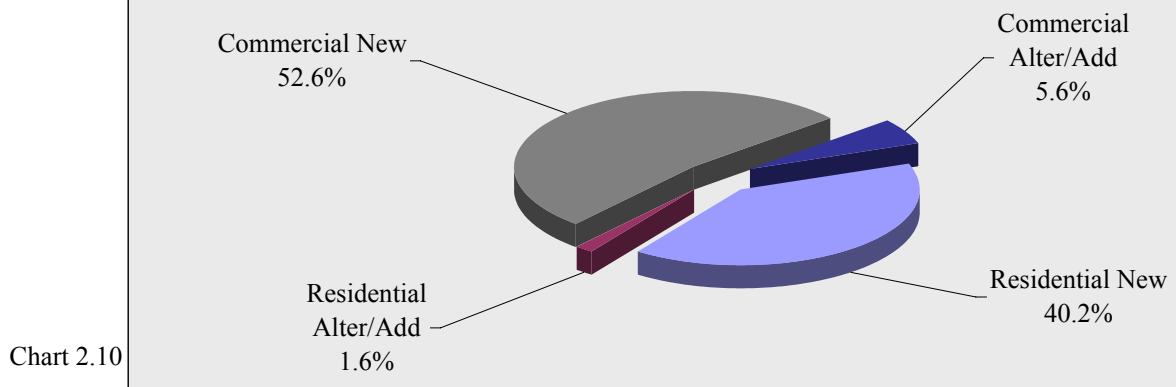


Chart 2.10

Homer Construction - Fourth Quarter

Homer 4th Quarter Permit Volume by Type - 1997-2003

	1997	1998	1999	2000	2001	2002	2003	Annual Change
Residential New	4	6	3	4	4	5	9	80.0%
Residential Alter/Add	4	2	2	0	2	6	2	-66.7%
Commercial New	1	1	1	2	1	1	1	0.0%
Commercial Alter/Add	1	1	0	2	2	1	1	0.0%
Total	10	10	6	8	9	13	13	0.0%
Annual Change		0.0%	-40.0%	33.3%	12.5%	44.4%	0.0%	

Table 2.8

Homer 4th Quarter Permit Volume by Type - 1986-2003

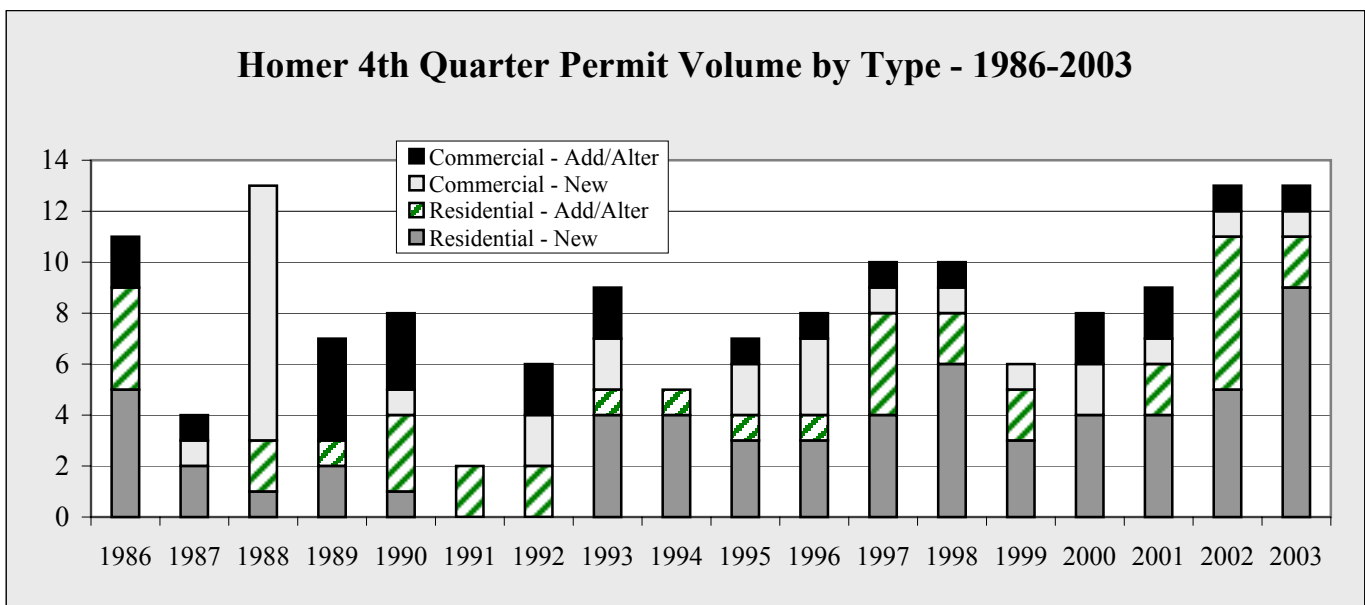


Chart 2.11

Homer 4th Quarter Permit Volume Percent by Type - 2003

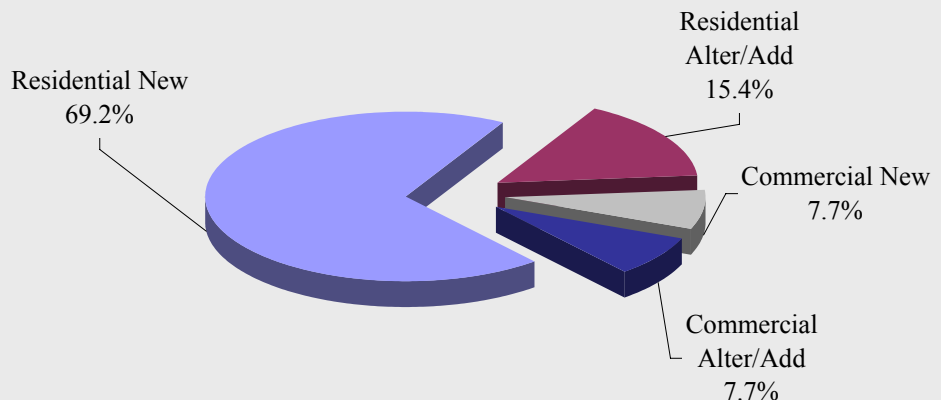


Chart 2.12

Homer Cost of Food

Cost of food data is collected by the University of Alaska, Fairbanks Cooperative Extension. Each quarter the Cooperative Extension surveys up to three grocers in communities throughout the state to determine the cost of food for one week. Specific guidelines are presented to the surveyors regarding item size and sale price for 104 items.

Homer						
	Dec-99	Dec-00	Dec-01	Dec-02	Dec-03	Annual Change
Sales Tax (in percent)	5.5	5.5	5.5	5.5	5.5	
Percent of Food Unavailable	7.0	2.0	1.0	3.0	0.0	
Child 1 year	23.59	20.23	21.29	22.12	21.79	-1.5%
Child 2 years	0.00	0.00	21.29	22.12	21.38	-3.3%
Children 3-5 years	25.81	22.20	23.38	24.29	23.48	-3.3%
Children 6-8 years	34.33	29.57	31.05	32.38	31.57	-2.5%
Children 9-11 years	38.90	33.52	35.23	36.69	35.47	-3.3%
Males 12-14 years	43.97	37.76	39.86	41.45	39.96	-3.6%
Males 15-19 years	45.20	38.91	41.11	42.74	41.16	-3.7%
Males 20-50 years	44.95	38.69	40.90	42.64	41.28	-3.2%
Males 51 years & over	42.73	36.95	38.91	40.58	39.57	-2.5%
Females 12-19 years	37.79	32.59	34.39	35.72	34.68	-2.9%
Females 20-50 years	39.15	33.93	35.64	37.24	36.07	-3.1%
Females 51 years and over	38.16	33.00	34.82	36.27	35.07	-3.3%
Family of 2 (20-50 years)	92.50	79.88	84.19	87.88	85.07	-3.2%
Family of 2 (51 & older)	89.04	76.93	81.11	84.54	82.12	-2.9%
Family of 4 children 1-5 years	133.50	115.05	121.21	126.28	122.20	-3.2%
Family of 4 children 6-11 years	157.34	135.72	142.82	148.95	144.38	-3.1%
Electricity, 1000 kWh	117.28	112.64	122.62	126.71	114.41	-9.7%
Heating oil, 55 gal	71.50	84.70	57.75	77.55	80.30	3.5%
Gas-55 gal unleaded auto	81.95	100.88	85.75	94.00	102.80	9.4%
Lumber, 2X4X8'	3.12	2.59	2.87	3.47	2.89	-16.7%
Propane, 100 LB refill	0.00	37.54	39.65	38.71	44.89	16.0%

Table 2.13

Homer Cost of Food

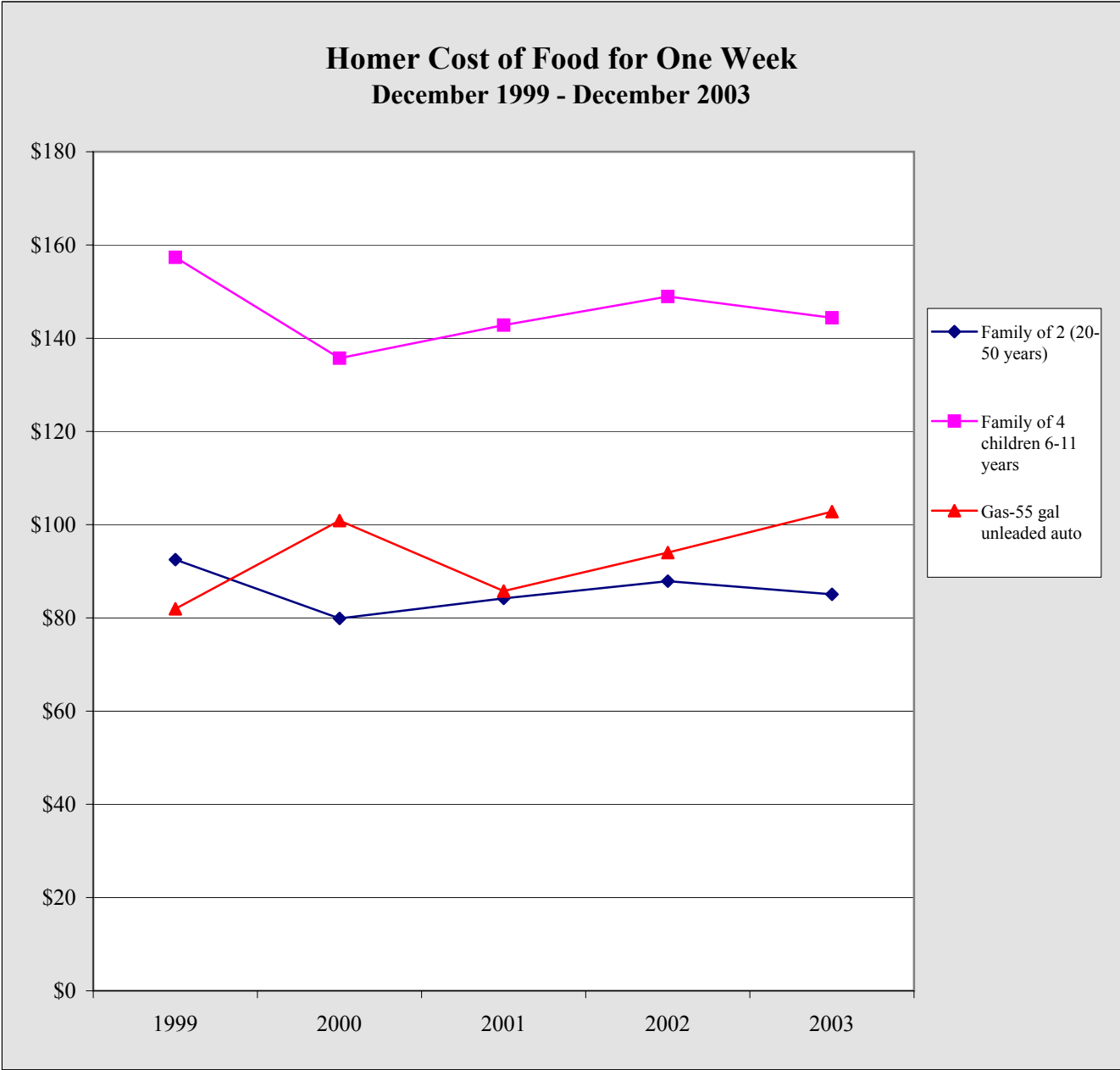


Chart 2.17

Kenai Sales - Fourth Quarter

Kenai 4th Quarter Gross Sales by Industry - 1997-2003 - in \$

	1997	1998	1999	2000	2001	2002	2003	Annual Change
AFF	4,197,821	2,414,459	1,208,946	147,395	825,507	227,354	459,454	102.1%
Min	76,872	21,156	911,206	1,357,532	520,572	379,608	1,583,457	317.1%
Const	5,943,060	5,761,348	7,663,858	4,782,252	6,858,111	5,187,608	10,685,383	106.0%
Manu	9,506,002	1,826,500	2,053,148	2,807,139	2,894,059	3,767,980	2,219,637	-41.1%
TCPU	5,608,030	5,893,200	8,441,455	6,053,715	6,424,086	7,157,805	5,911,234	-17.4%
Whole	2,595,412	2,383,031	2,774,886	5,106,481	4,233,797	4,069,622	5,315,901	30.6%
Retail	29,600,210	38,027,088	34,505,929	40,741,748	41,619,799	34,632,442	29,906,738	-13.6%
FIRE	2,327,898	2,571,040	2,586,301	3,355,291	3,810,903	3,049,232	3,324,463	9.0%
Service	9,644,451	8,711,175	7,804,528	8,057,174	9,229,709	9,836,852	11,084,753	12.7%
Total	69,499,878	67,609,090	67,950,329	72,408,759	76,416,543	68,308,503	70,491,020	3.2%
Annual Change		-2.7%	0.5%	6.6%	5.5%	-10.6%	3.2%	

Table 3.1

**Kenai 4th Quarter Comparative
Gross Sales by Industry
2001, 2002, 2003**

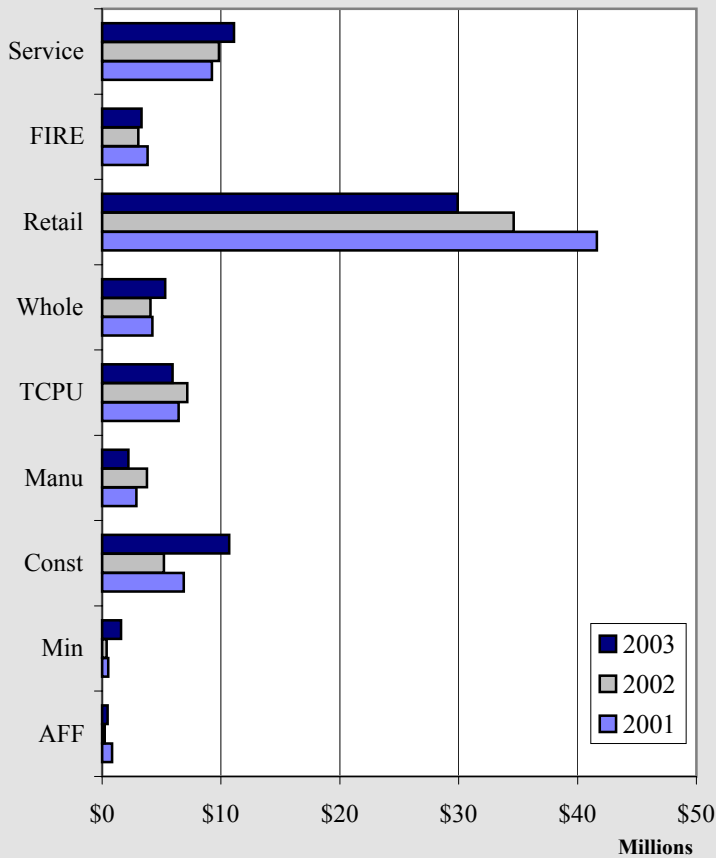


Chart 3.1

**Kenai 4th Quarter Gross Sales
1993-2003**

With Five Year Moving Average Trendline

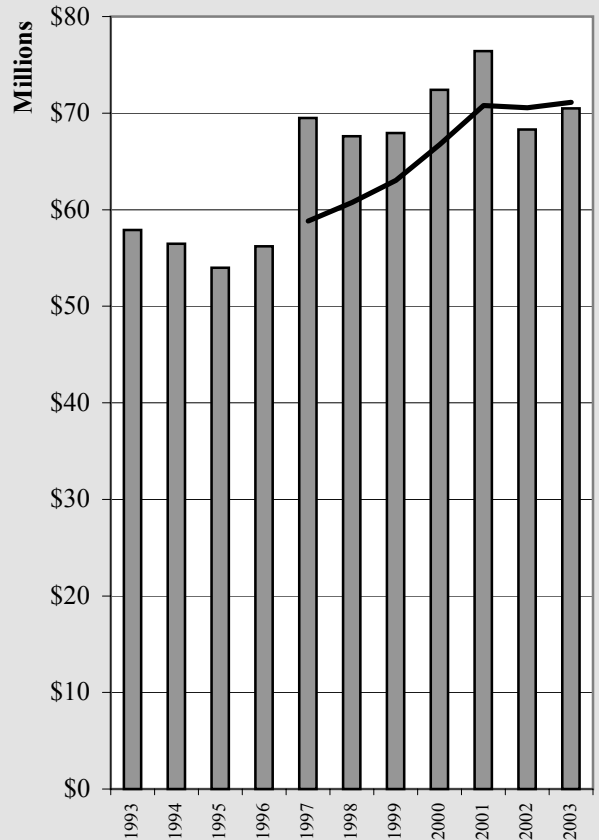


Chart 3.2

Kenai Sales - Fourth Quarter

Kenai 4th Quarter Taxable Sales by Industry - 1997-2003 - in \$

	1997	1998	1999	2000	2001	2002	2003	Annual Change
AFF	80,785	93,304	91,253	89,000	100,269	86,211	97,896	13.6%
Min	4,236	8,764	40,690	46,005	41,886	52,224	60,465	15.8%
Const	308,767	328,236	323,173	287,662	354,826	295,015	306,419	3.9%
Manu	419,575	394,728	442,960	552,715	414,560	491,314	496,859	1.1%
TCPU	3,197,255	3,327,590	5,377,374	3,271,246	3,498,645	4,335,310	3,694,449	-14.8%
Whole	242,852	217,893	217,551	203,256	153,504	123,316	180,530	46.4%
Retail	21,242,523	22,614,704	22,296,352	23,950,857	25,525,358	23,980,314	18,564,688	-22.6%
FIRE	1,182,579	1,213,222	1,146,639	1,615,987	1,768,098	1,564,165	1,230,983	-21.3%
Service	3,787,180	3,758,639	3,781,751	4,045,585	4,140,044	4,058,716	4,253,078	4.8%
Total	30,465,867	31,957,166	33,717,815	34,062,345	35,997,190	34,986,585	28,885,367	-17.4%
Annual Change		4.9%	5.5%	1.0%	5.7%	-2.8%	-17.4%	

Table 3.2

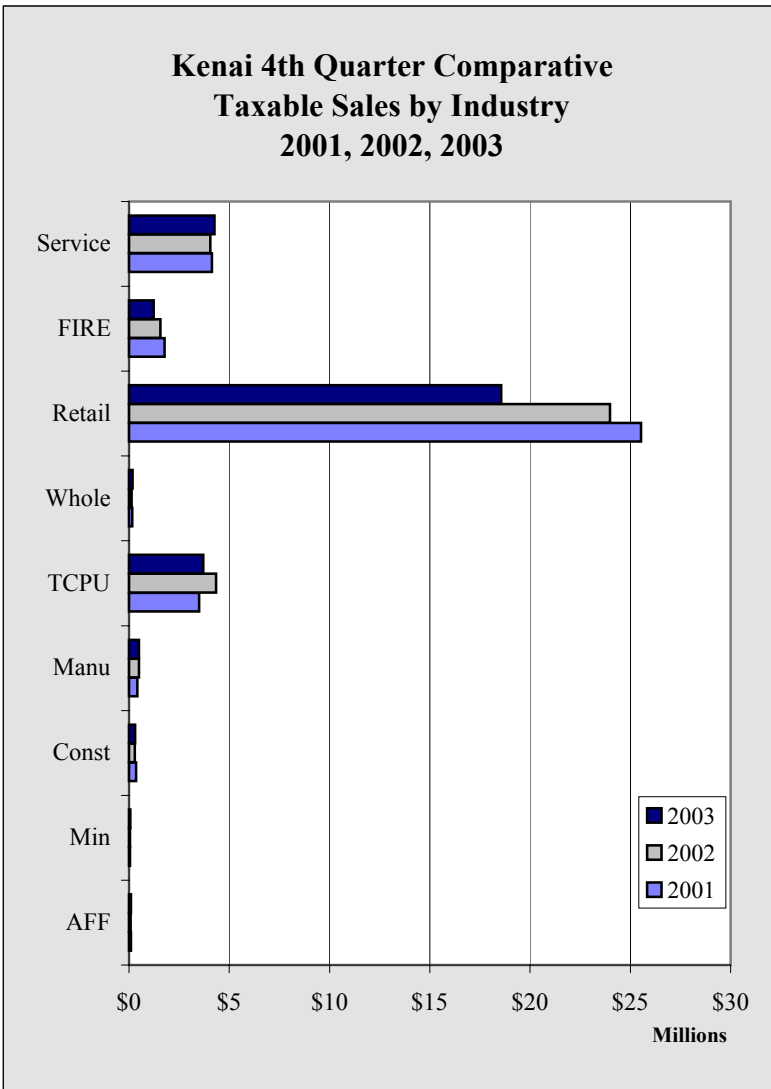


Chart 3.3

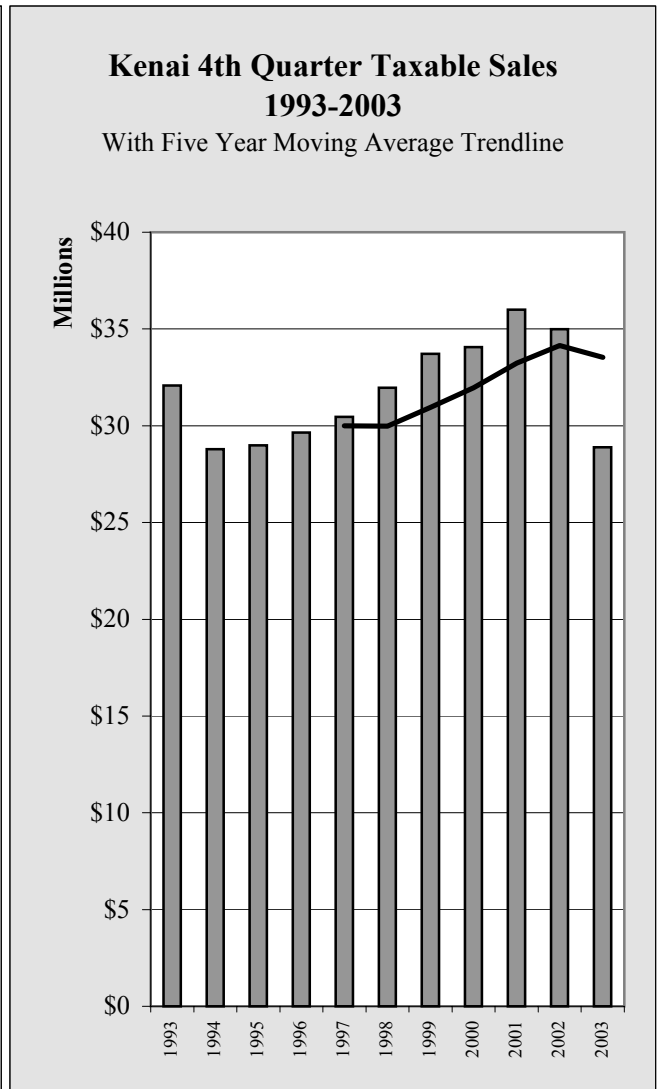


Chart 3.4

Kenai Sales - Annual

Kenai Annual Gross Sales by Industry - 1997-2003 - in \$								
	1997	1998	1999	2000	2001	2002	2003	Annual Change
AFF	39,508,868	21,856,770	27,031,481	17,757,626	11,304,090	9,488,174	12,573,514	32.5%
Min	87,898	208,531	1,424,691	5,507,130	2,507,234	3,916,074	4,915,930	25.5%
Const	18,090,949	21,481,466	20,692,714	17,177,398	24,150,985	17,879,471	29,017,296	62.3%
Manu	20,729,358	7,526,545	7,854,159	10,445,806	12,646,047	12,496,147	14,956,480	19.7%
TCPU	21,416,815	23,017,785	26,815,943	24,139,348	24,456,189	28,014,999	24,857,897	-11.3%
Whole	11,356,889	10,194,981	10,520,958	17,902,155	19,991,594	17,521,629	19,019,180	8.5%
Retail	122,652,552	149,397,570	133,272,201	145,306,370	164,047,542	134,906,917	118,935,906	-11.8%
FIRE	10,215,283	10,300,066	10,463,600	11,935,000	13,853,920	13,529,801	12,734,697	-5.9%
Service	34,033,796	36,094,281	32,669,956	33,511,343	37,469,061	41,671,134	43,993,711	5.6%
Total	278,096,377	280,079,940	270,746,118	283,682,464	310,427,875	279,424,346	281,004,611	0.6%
Annual Change		0.7%	-3.3%	4.8%	9.4%	-10.0%	0.6%	

Table 3.3

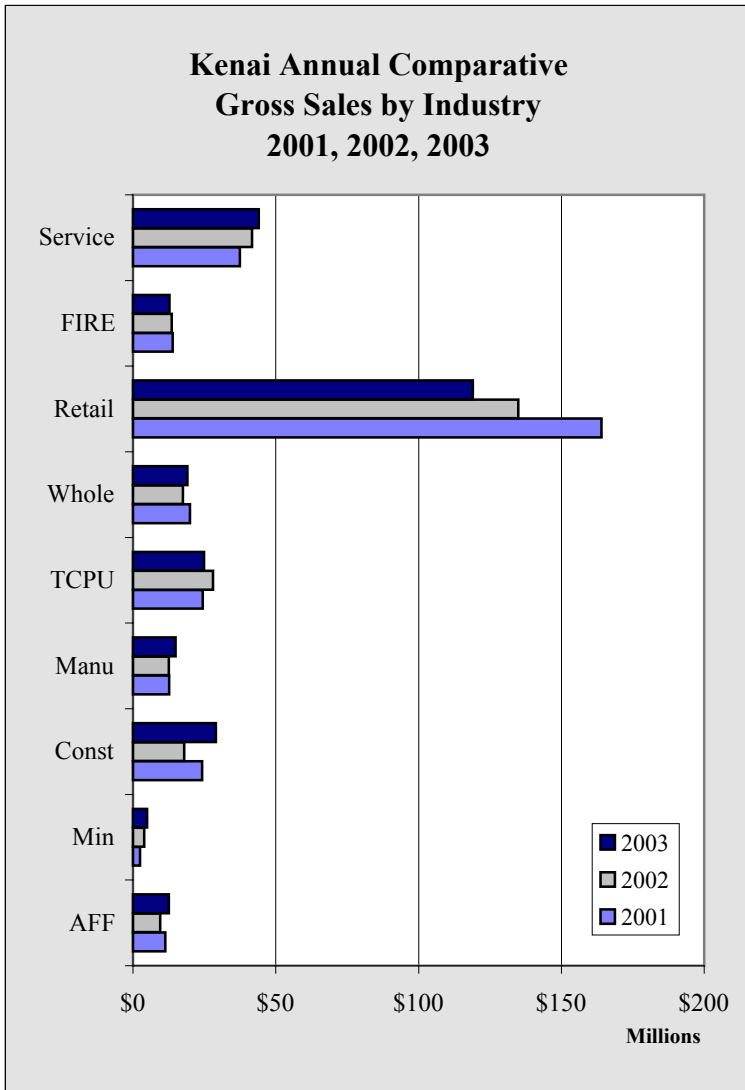


Chart 3.5

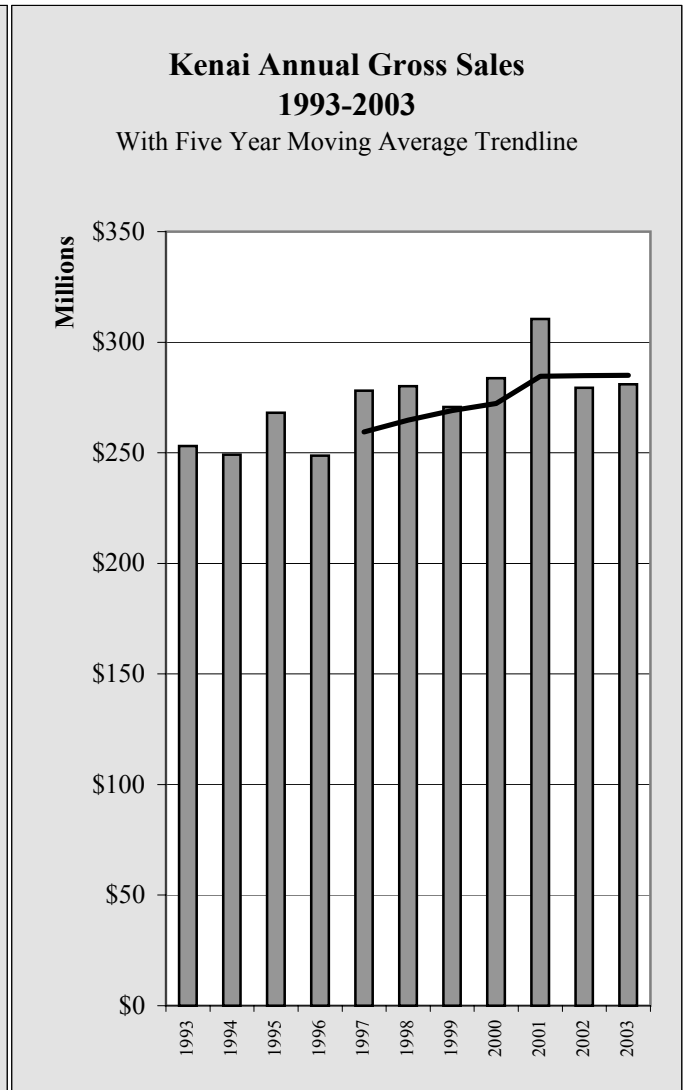


Chart 3.6

Kenai Sales - Annual

Kenai Annual Taxable Sales by Industry - 1997-2006 - in \$								
	1997	1998	1999	2000	2001	2002	2003	Annual Change
AFF	516,660	448,689	513,026	518,603	505,615	505,614	557,917	10.3%
Min	10,263	49,522	96,651	166,846	223,196	213,971	192,718	-9.9%
Const	1,135,092	1,200,303	1,180,607	1,085,964	1,170,924	1,107,601	1,158,587	4.6%
Manu	2,273,850	2,140,912	2,085,657	2,450,721	2,238,645	2,218,515	2,442,369	10.1%
TCPU	12,833,057	12,899,378	15,330,911	13,659,199	13,454,557	16,314,687	16,126,523	-1.2%
Whole	956,665	877,088	829,682	898,759	753,765	517,025	589,480	14.0%
Retail	78,793,974	80,814,442	81,828,974	85,347,467	93,227,651	90,074,697	76,037,947	-15.6%
FIRE	4,895,151	4,918,254	4,824,067	5,718,387	6,757,340	6,600,246	5,559,581	-15.8%
Service	17,158,080	16,680,181	17,677,101	17,919,892	18,713,143	19,077,340	18,490,088	-3.1%
Total	118,576,754	120,030,707	124,367,091	127,766,126	137,046,049	136,629,696	121,155,210	-11.3%
Annual Change		1.2%	3.6%	2.7%	7.3%	-0.3%	-11.3%	

Table 3.4

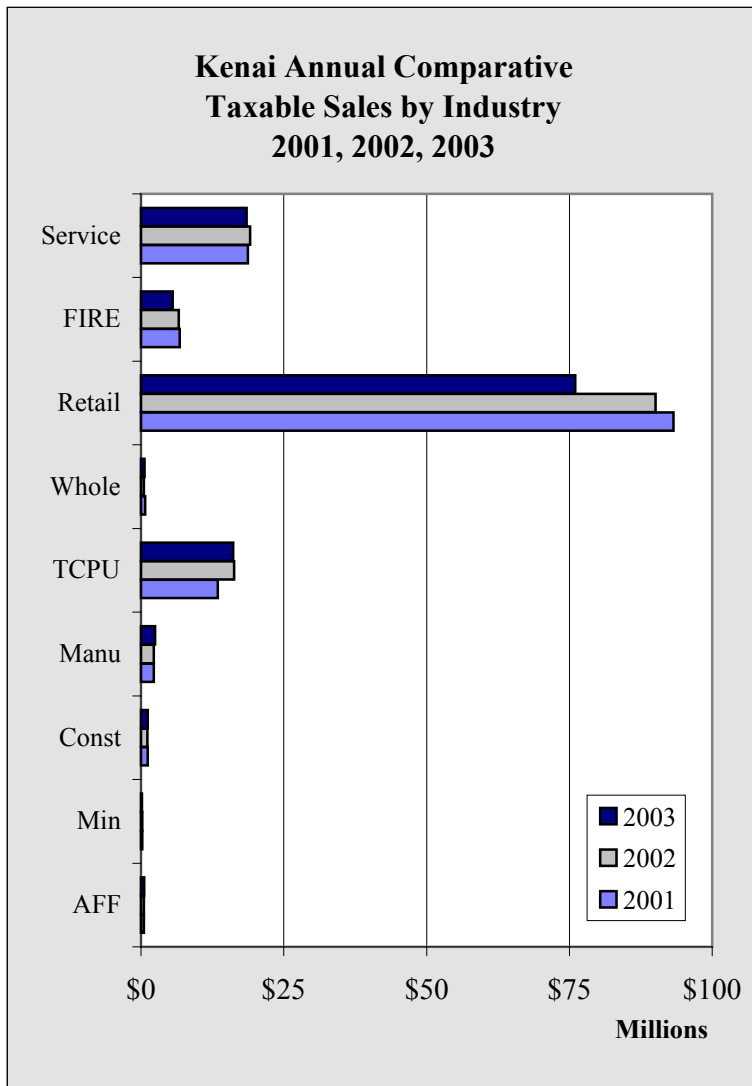


Chart 3.7

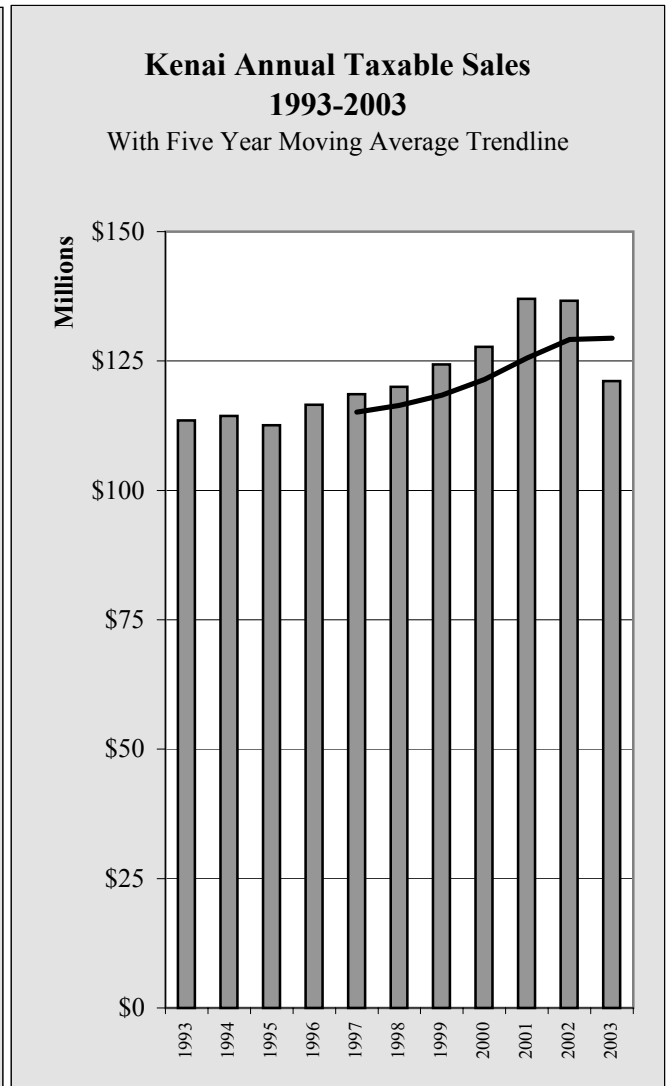


Chart 3.8

Kenai Sales by Quarter

Kenai Gross Sales by Industry by Quarter - 2000-2003 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2000					
AFF	1,289,933	3,141,165	13,179,133	147,395	17,757,626
Min	1,537,438	1,309,839	1,302,321	1,357,532	5,507,130
Const	3,678,541	2,522,636	6,193,969	4,782,252	17,177,398
Manu	2,268,724	2,490,501	2,879,442	2,807,139	10,445,806
TCPU	6,345,750	5,934,855	5,805,028	6,053,715	24,139,348
Whole	2,723,434	4,370,523	5,701,717	5,106,481	17,902,155
Retail	27,945,524	35,185,697	41,433,401	40,741,748	145,306,370
FIRE	2,518,820	2,912,589	3,148,300	3,355,291	11,935,000
Service	7,301,212	8,290,702	9,862,255	8,057,174	33,511,343
Govt	200	56	0	32	288
Total	55,609,576	66,158,563	89,505,566	72,408,759	283,682,464
2001					
AFF	633,357	787,584	9,057,642	825,507	11,304,090
Min	852,594	321,650	812,418	520,572	2,507,234
Const	1,914,204	5,290,031	10,088,639	6,858,111	24,150,985
Manu	2,808,918	3,567,493	3,375,577	2,894,059	12,646,047
TCPU	6,131,576	5,910,673	5,989,854	6,424,086	24,456,189
Whole	4,987,946	5,269,381	5,500,470	4,233,797	19,991,594
Retail	34,150,036	42,833,698	45,444,009	41,619,799	164,047,542
FIRE	2,962,348	3,513,695	3,566,974	3,810,903	13,853,920
Service	7,970,815	9,199,742	11,068,795	9,229,709	37,469,061
Govt	0	0	1,213	0	1,213
Total	62,411,794	76,693,947	94,905,591	76,416,543	310,427,875
2002					
AFF	1,170,314	810,865	7,279,641	227,354	9,488,174
Min	2,214,717	516,408	805,341	379,608	3,916,074
Const	3,744,640	4,219,747	4,727,476	5,187,608	17,879,471
Manu	2,256,153	3,007,187	3,464,827	3,767,980	12,496,147
TCPU	6,463,060	6,211,821	8,182,313	7,157,805	28,014,999
Whole	3,364,888	4,677,095	5,410,024	4,069,622	17,521,629
Retail	28,748,358	34,884,038	36,642,079	34,632,442	134,906,917
FIRE	3,439,155	3,667,615	3,373,799	3,049,232	13,529,801
Service	9,431,370	9,997,010	12,405,902	9,836,852	41,671,134
Govt	0	0	0	0	0
Total	60,832,655	67,991,786	82,291,402	68,308,503	279,424,346
2003					
AFF	1,002,650	838,734	10,272,676	459,454	12,573,514
Min	942,570	872,788	1,517,115	1,583,457	4,915,930
Const	4,108,571	6,445,840	7,777,502	10,685,383	29,017,296
Manu	2,997,006	4,210,293	5,529,544	2,219,637	14,956,480
TCPU	7,749,766	6,206,828	4,990,069	5,911,234	24,857,897
Whole	3,221,739	4,841,740	5,639,800	5,315,901	19,019,180
Retail	30,072,913	28,904,195	30,052,060	29,906,738	118,935,906
FIRE	3,050,602	3,243,419	3,116,213	3,324,463	12,734,697
Service	8,956,347	11,785,648	12,166,963	11,084,753	43,993,711
Govt	0	0	0	0	0
Total	62,102,164	67,349,485	81,061,942	70,491,020	281,004,611

Table 3.5

Kenai Sales by Quarter

Kenai Taxable Sales by Industry by Quarter - 2000-2003 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2000					
AFF	79,672	127,041	222,890	89,000	518,603
Min	30,513	32,572	57,756	46,005	166,846
Const	234,824	258,569	304,909	287,662	1,085,964
Manu	436,177	678,124	783,705	552,715	2,450,721
TCPU	3,683,388	3,487,325	3,217,240	3,271,246	13,659,199
Whole	182,229	246,267	267,007	203,256	898,759
Retail	16,163,284	20,739,230	24,494,096	23,950,857	85,347,467
FIRE	1,230,731	1,319,015	1,552,654	1,615,987	5,718,387
Service	3,480,495	4,659,706	5,734,106	4,045,585	17,919,892
Govt	200	56	0	32	288
Total	25,521,513	31,547,905	36,634,363	34,062,345	127,766,126
2001					
AFF	88,262	113,069	204,015	100,269	505,615
Min	58,812	72,568	49,930	41,886	223,196
Const	237,187	267,682	311,229	354,826	1,170,924
Manu	437,740	685,042	701,303	414,560	2,238,645
TCPU	3,435,040	3,227,180	3,293,692	3,498,645	13,454,557
Whole	179,452	232,819	187,990	153,504	753,765
Retail	18,137,349	23,718,206	25,846,738	25,525,358	93,227,651
FIRE	1,527,679	1,670,033	1,791,530	1,768,098	6,757,340
Service	3,781,753	5,022,081	5,769,265	4,140,044	18,713,143
Govt	0	0	1,213	0	1,213
Total	27,883,274	35,008,680	38,156,905	35,997,190	137,046,049
2002					
AFF	90,609	128,556	200,238	86,211	505,614
Min	51,370	57,479	52,898	52,224	213,971
Const	248,073	273,401	291,112	295,015	1,107,601
Manu	349,360	622,875	754,966	491,314	2,218,515
TCPU	3,812,101	3,841,515	4,325,761	4,335,310	16,314,687
Whole	107,790	146,986	138,933	123,316	517,025
Retail	18,589,087	22,860,548	24,644,748	23,980,314	90,074,697
FIRE	1,645,401	1,684,226	1,706,454	1,564,165	6,600,246
Service	3,942,374	5,013,453	6,062,797	4,058,716	19,077,340
Govt	0	0	0	0	0
Total	28,836,165	34,629,039	38,177,907	34,986,585	136,629,696
2003					
AFF	87,894	134,783	237,344	97,896	557,917
Min	34,119	46,723	51,411	60,465	192,718
Const	241,193	295,969	315,006	306,419	1,158,587
Manu	441,292	687,335	816,883	496,859	2,442,369
TCPU	4,957,588	4,099,759	3,374,727	3,694,449	16,126,523
Whole	102,588	139,469	166,893	180,530	589,480
Retail	20,061,424	18,242,560	19,169,275	18,564,688	76,037,947
FIRE	1,480,683	1,484,604	1,363,311	1,230,983	5,559,581
Service	3,710,251	4,677,722	5,849,037	4,253,078	18,490,088
Govt	0	0	0	0	0
Total	31,117,032	29,808,924	31,343,887	28,885,367	121,155,210

Table 3.6

Kenai Construction - Fourth Quarter

Kenai 4th Quarter Permit Values by Type - 1997-2003 - in \$

	1997	1998	1999	2000	2001	2002	2003	Annual Change
Residential - New	705,000	416,000	702,000	376,000	324,000	377,000	779,000	106.6%
Residential - Add/Alter	69,200	43,800	221,400	55,400	67,800	70,000	183,000	161.4%
Commercial - New	6,332,000	49,000	125,000	244,000	214,000	990,000	253,000	-74.4%
Commercial - Add/Alter	32,550	86,500	8,600	2,800	49,500	90,800	1,240,500	1266.2%
TOTAL	7,138,750	595,300	1,057,000	678,200	655,300	1,527,800	2,455,500	60.7%
Annual Change		-91.7%	77.6%	-35.8%	-3.4%	133.1%	60.7%	

Table 3.7

Kenai 4th Quarter Permit Values by Type - 1986-2003

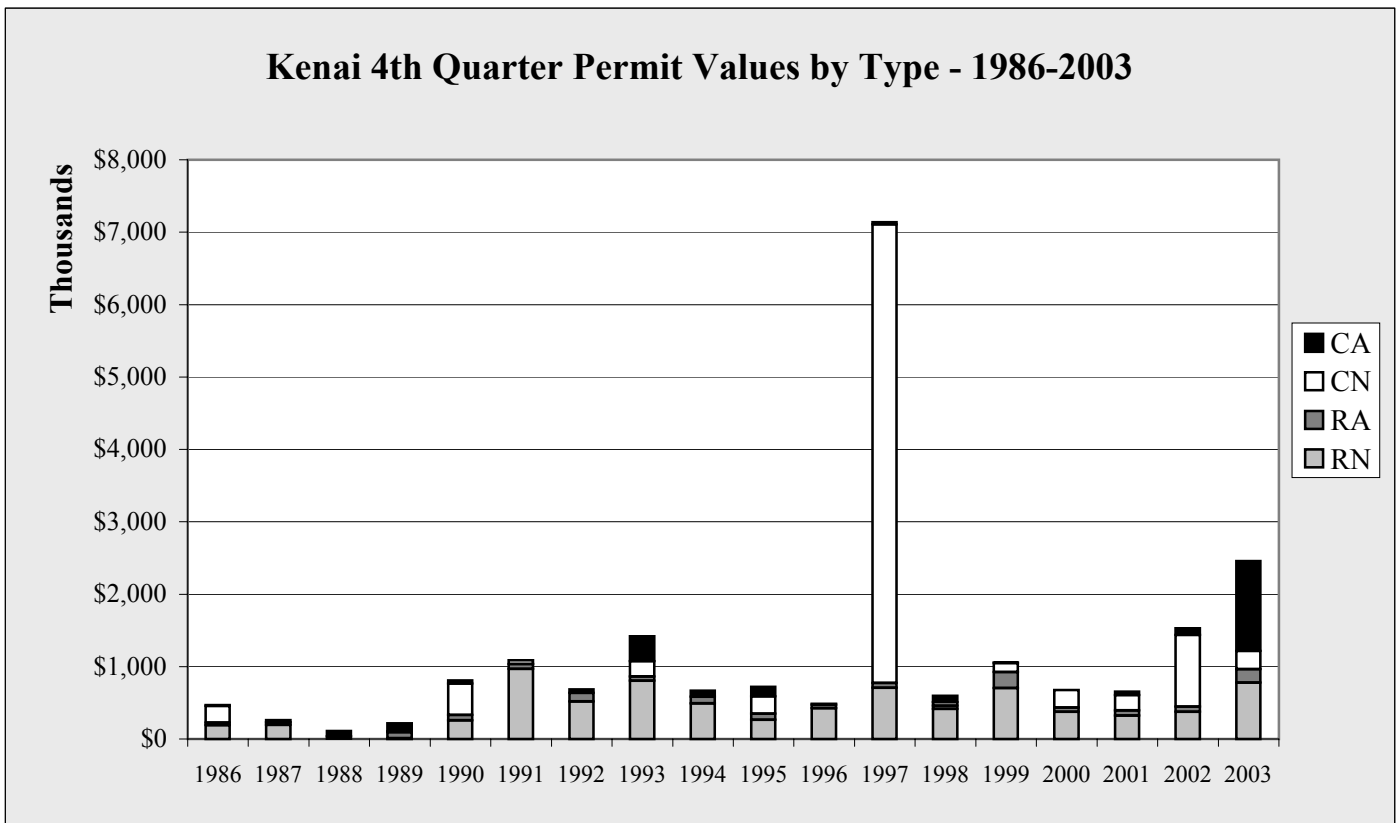


Chart 3.9

Kenai 4th Quarter Permit Value Percent by Type - 2003

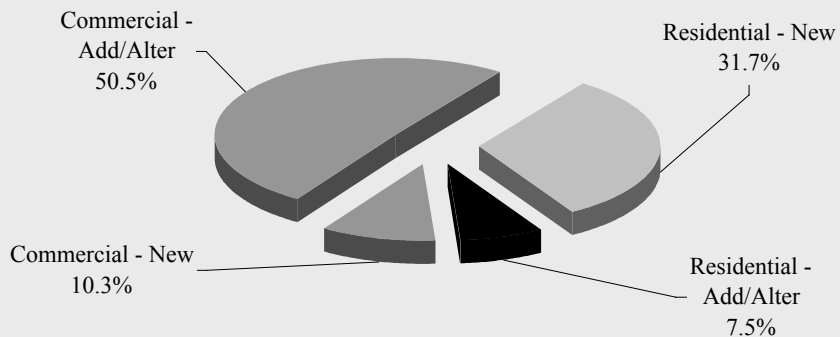


Chart 3.10

Kenai Construction - Fourth Quarter

Kenai 4th Quarter Permit Volume by Type - 1997-2003

	1997	1998	1999	2000	2001	2002	2003	Annual Change
Residential - New	4	3	7	3	2	3	6	100.0%
Residential - Add/Alter	5	5	13	7	5	4	5	25.0%
Commercial - New	1	2	1	2	1	3	2	-33.3%
Commercial - Add/Alter	3	8	1	1	3	10	8	-20.0%
TOTAL	13	18	22	13	11	20	21	5.0%
Annual Change		38.5%	22.2%	-40.9%	-15.4%	81.8%	5.0%	

Table 3.8

Kenai 4th Quarter Permit Volume by Type - 1986-2003

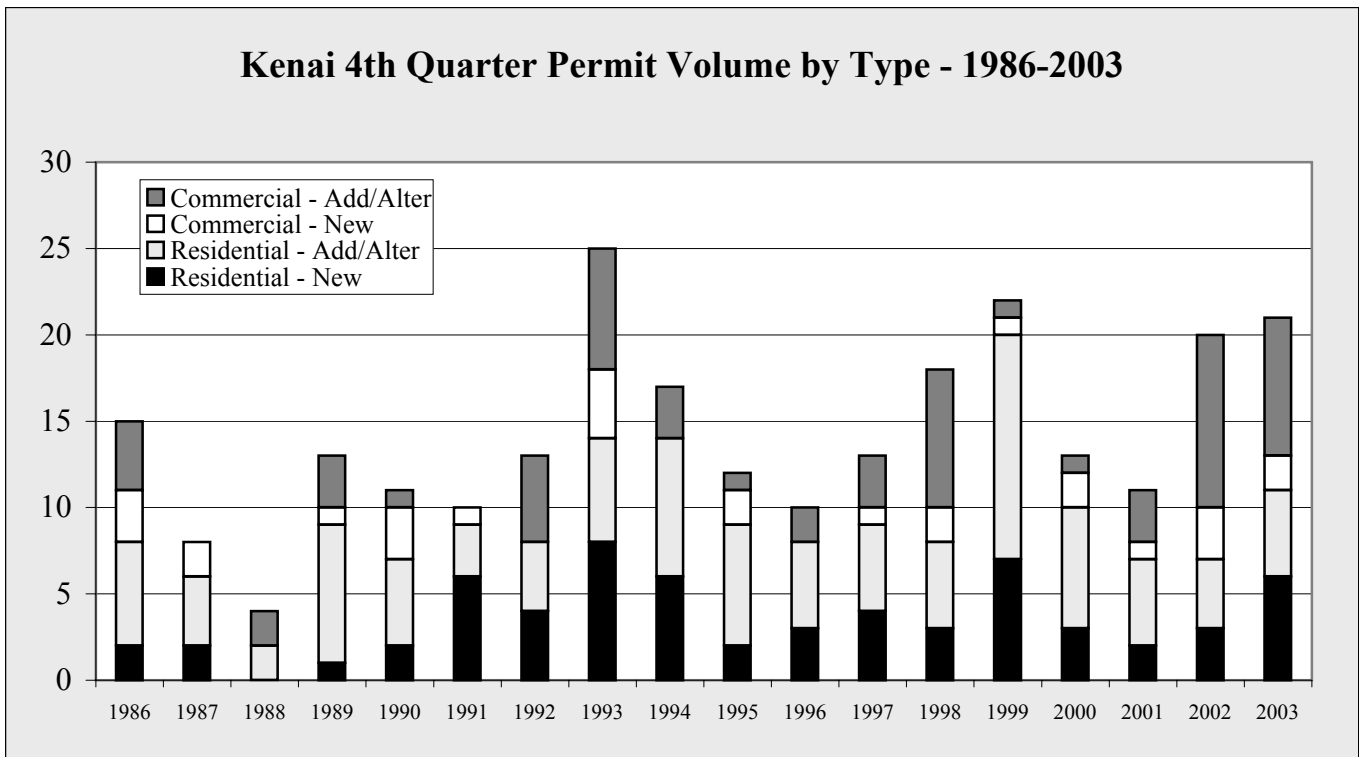


Chart 3.11

Kenai 4th Quarter Permit Volume Percent by Type - 2003

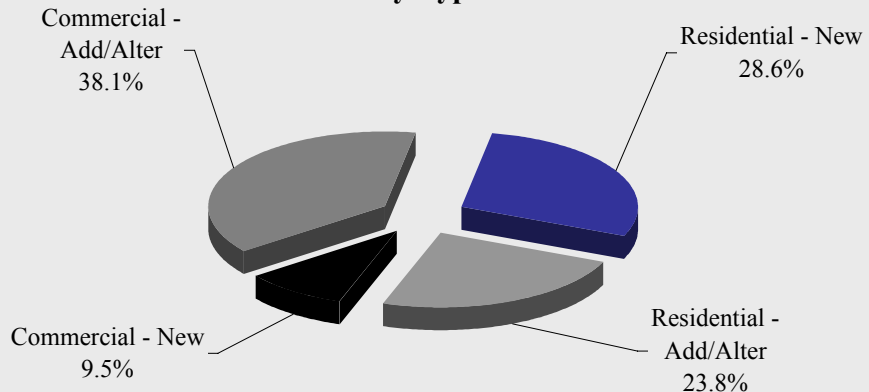


Chart 3.12

Kenai Construction - Annual

Kenai Annual Permit Values by Type - 1997-2003 - in \$

	1997	1998	1999	2000	2001	2002	2003	Annual Change
Residential - New	4,428,500	6,033,500	3,324,000	3,497,000	4,985,000	5,917,000	3,282,000	-44.5%
Residential - Add/Alter	625,000	730,700	798,000	888,400	675,100	723,500	882,050	21.9%
Commercial - New	8,399,000	151,000	4,797,750	4,250,000	5,379,700	6,261,200	304,000	-95.1%
Commercial - Add/Alter	601,050	727,000	522,000	762,700	2,539,100	3,897,700	5,973,750	53.3%
TOTAL	14,053,550	7,642,200	9,441,750	9,398,100	13,578,900	16,799,400	10,441,800	-37.8%
Annual Change		-45.6%	23.5%	-0.5%	44.5%	23.7%	-37.8%	

Table 3.9

Kenai Annual Permit Values by Type - 1986-2003

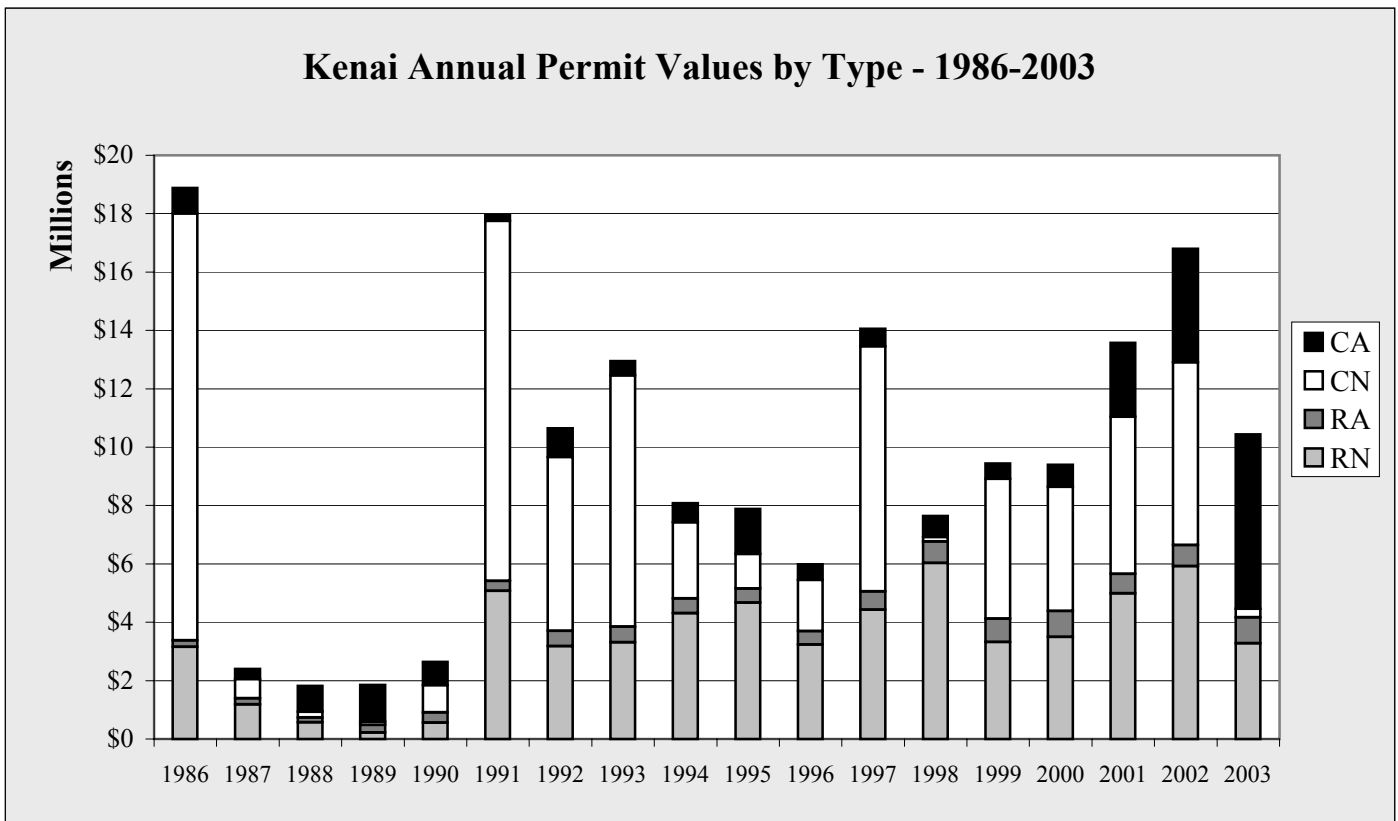


Chart 3.13

**Kenai Annual Permit Value
Percent by Type - 2003**

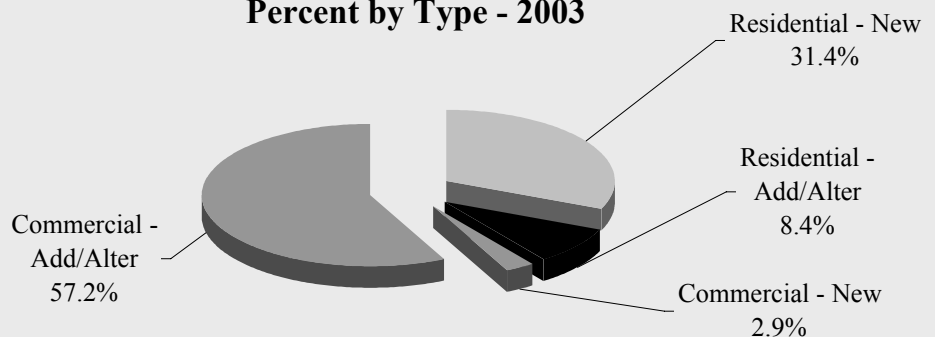


Chart 3.14

Kenai Construction - Annual

Kenai Annual Permit Volume by Type - 1997-2003 - in \$

	1997	1998	1999	2000	2001	2002	2003	Annual Change
Residential - New	36	45	26	26	30	42	22	-47.6%
Residential - Add/Alter	32	33	41	45	31	45	44	-2.2%
Commercial - New	7	4	13	11	8	9	4	-55.6%
Commercial - Add/Alter	14	15	22	11	18	25	44	76.0%
TOTAL	89	97	102	93	87	121	114	-5.8%
Annual Change		9.0%	5.2%	-8.8%	-6.5%	39.1%	-5.8%	

Table 3.10

Kenai Annual Permit Volume by Type - 1986-2003

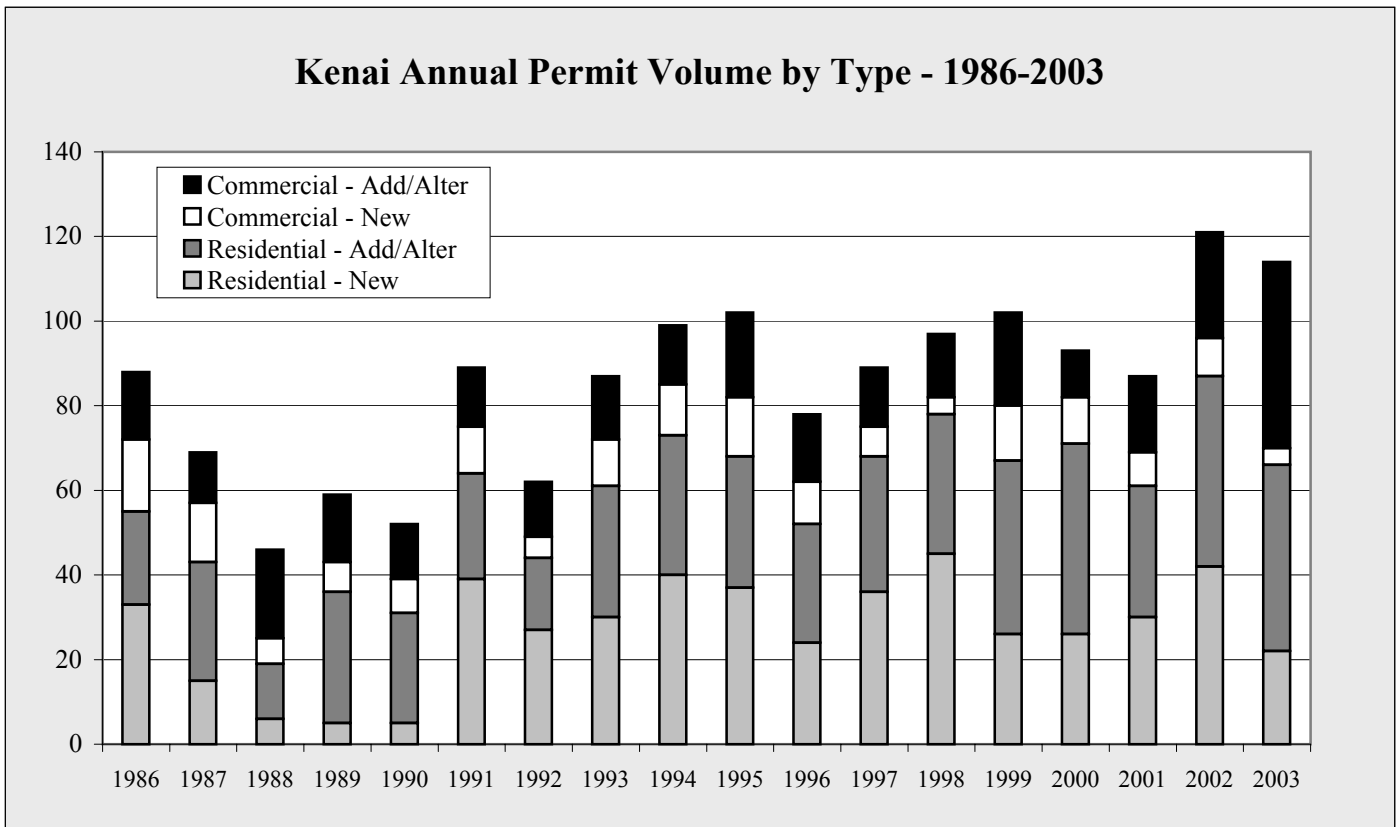


Chart 3.15

Kenai Annual Permit Volume Percent by Type - 2003

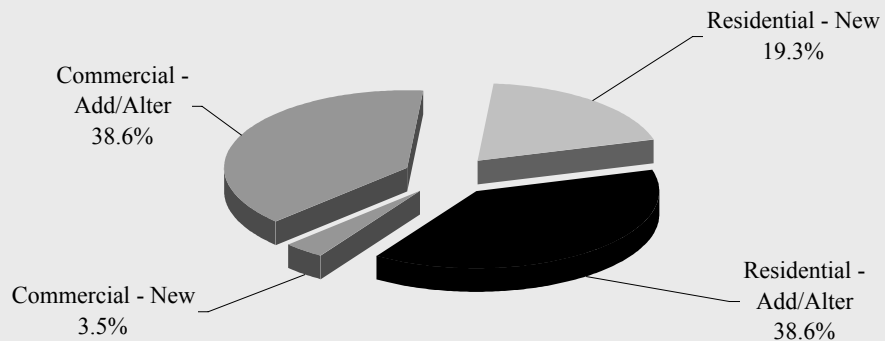


Chart 3.16

Kenai Construction - Annual

Kenai Annual Permit Values by Type by Quarter - 1996-2003 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
1996					
Residential - New	488,000	2,109,600	214,000	423,500	3,235,100
Residential - Add/Alter	18,500	224,400	165,000	47,300	455,200
Commercial - New	1,125,325	164,500	474,000	0	1,763,825
Commercial - Add/Alter	160,000	81,600	271,700	17,000	530,300
TOTAL	1,791,825	2,580,100	1,124,700	487,800	5,984,425
1997					
Residential - New	431,900	2,368,600	923,000	705,000	4,428,500
Residential - Add/Alter	45,000	329,800	181,000	69,200	625,000
Commercial - New	0	1,462,000	605,000	6,332,000	8,399,000
Commercial - Add/Alter	0	115,000	453,500	32,550	601,050
TOTAL	476,900	4,275,400	2,162,500	7,138,750	14,053,550
1998					
Residential - New	208,500	3,884,500	1,524,500	416,000	6,033,500
Residential - Add/Alter	68,500	495,500	122,900	43,800	730,700
Commercial - New	7,000	0	95,000	49,000	151,000
Commercial - Add/Alter	186,500	21,500	432,500	86,500	727,000
TOTAL	470,500	4,401,500	2,174,900	595,300	7,642,200
1999					
Residential - New	0	1,573,000	1,049,000	702,000	3,324,000
Residential - Add/Alter	122,000	187,600	267,000	221,400	798,000
Commercial - New	14,500	61,000	4,597,250	125,000	4,797,750
Commercial - Add/Alter	103,000	201,000	209,400	8,600	522,000
TOTAL	239,500	2,022,600	6,122,650	1,057,000	9,441,750
2000					
Residential - New	228,000	1,606,000	1,287,000	376,000	3,497,000
Residential - Add/Alter	7,000	439,000	387,000	55,400	888,400
Commercial - New	65,000	1,045,000	2,896,000	244,000	4,250,000
Commercial - Add/Alter	162,900	73,000	524,000	2,800	762,700
TOTAL	462,900	3,163,000	5,094,000	678,200	9,398,100
2001					
Residential - New	623,000	2,886,000	1,152,000	324,000	4,985,000
Residential - Add/Alter	161,500	228,300	217,500	67,800	675,100
Commercial - New	15,000	3,744,000	1,406,700	214,000	5,379,700
Commercial - Add/Alter	20,000	739,600	1,730,000	49,500	2,539,100
TOTAL	819,500	7,597,900	4,506,200	655,300	13,578,900
2002					
Residential - New	279,000	2,362,000	2,899,000	377,000	5,917,000
Residential - Add/Alter	28,000	323,100	302,400	70,000	723,500
Commercial - New	3,579,200	1,480,000	212,000	990,000	6,261,200
Commercial - Add/Alter	2,000	404,300	3,400,600	90,800	3,897,700
TOTAL	3,888,200	4,569,400	6,814,000	1,527,800	16,799,400
2003					
Residential - New	0	1,943,000	560,000	779,000	3,282,000
Residential - Add/Alter	15,000	515,200	168,850	183,000	882,050
Commercial - New	0	0	51,000	253,000	304,000
Commercial - Add/Alter	1,542,600	270,150	2,920,500	1,240,500	5,973,750
TOTAL	1,557,600	2,728,350	3,700,350	2,455,500	10,441,800

Table 3.11

Kenai Construction

Kenai Annual Permit Volume by Type by Quarter - 1996-2003

	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
1996					
Residential - New	2	17	2	3	24
Residential - Add/Alter	2	11	10	5	28
Commercial - New	3	3	4	0	10
Commercial - Add/Alter	2	5	7	2	16
TOTAL	9	36	23	10	78
1997					
Residential - New	4	21	7	4	36
Residential - Add/Alter	2	15	10	5	32
Commercial - New	0	5	1	1	7
Commercial - Add/Alter	0	1	10	3	14
TOTAL	6	42	28	13	89
1998					
Residential - New	2	27	13	3	45
Residential - Add/Alter	5	10	13	5	33
Commercial - New	1	0	1	2	4
Commercial - Add/Alter	2	2	3	8	15
TOTAL	10	39	30	18	97
1999					
Residential - New	0	12	7	7	26
Residential - Add/Alter	3	13	12	13	41
Commercial - New	1	1	10	1	13
Commercial - Add/Alter	3	7	11	1	22
TOTAL	7	33	40	22	102
2000					
Residential - New	1	11	11	3	26
Residential - Add/Alter	2	18	18	7	45
Commercial - New	1	4	4	2	11
Commercial - Add/Alter	4	3	3	1	11
TOTAL	8	36	36	13	93
2001					
Residential - New	4	16	8	2	30
Residential Add/Alter	5	13	8	5	31
Commercial - New	1	3	3	1	8
Commercial - Add/Alter	1	10	4	3	18
TOTAL	11	42	23	11	87
2002					
Residential - New	2	18	19	3	42
Residential Add/Alter	1	14	26	4	45
Commercial - New	1	3	2	3	9
Commercial - Add/Alter	1	2	12	10	25
TOTAL	5	37	59	20	121
2003					
Residential - New	0	13	3	6	22
Residential Add/Alter	1	16	22	5	44
Commercial - New	0	0	2	2	4
Commercial - Add/Alter	7	11	18	8	44
TOTAL	8	40	45	21	114

Table 3.12

Kenai Cost of Food

Cost of food data is collected by the University of Alaska, Fairbanks Cooperative Extension. Each quarter the Cooperative Extension surveys up to three grocers in communities throughout the state to determine the cost of food for one week. Specific guidelines are presented to the surveyors regarding item size and sale price for 104 items. It has been determined that separation of Kenai and Soldotna data would be meaningless therefore data presented relates to both communities.

KENAI/SOLDOTNA								
	Dec-97	Dec-98	Dec-99	Dec-00	Dec-01	Dec-02	Dec-03	Annual Change
Sales Tax (in percent)	5.0	5.0	5.0	5.0	5.0	5.0	5.0	
Percent of Food Unavailable	0.0	0.0	0.0	0.0	0.0	1.0	0.0	
Child, 1 year	15.60	16.15	16.16	16.34	17.91	17.78	19.25	8.3%
Child, 2 years	0.00	0.00	0.00	0.00	17.91	17.78	18.88	6.2%
Children 3-5 years of age	17.10	17.60	17.69	17.92	19.66	19.53	20.73	6.1%
Children 6-8 years of age	22.69	23.50	23.52	23.87	26.11	26.03	27.88	7.1%
Children 9-11 years of age	25.79	26.57	26.66	27.06	29.63	29.50	31.32	6.2%
Males 12-14 years of age	29.16	29.99	30.13	30.49	33.51	33.32	35.30	5.9%
Males 15-19 years of age	30.06	30.84	30.97	31.41	34.57	34.37	36.36	5.8%
Males 20-50 years of age	29.84	30.67	30.80	31.24	34.39	34.29	36.46	6.3%
Males 51 and older	28.52	29.22	29.28	29.83	32.72	32.62	34.95	7.1%
Females 12-19 years of age	25.11	25.89	25.89	26.31	28.91	28.72	30.63	6.7%
Females 20-50 years of age	26.21	26.83	26.82	27.39	29.97	29.94	31.85	6.4%
Females 51 and older	25.39	26.06	26.15	26.64	29.28	29.16	30.98	6.2%
Family of 2, 20-50 years of age	61.66	63.22	63.38	64.49	70.79	70.65	75.14	6.4%
Family of 2, 51 years and older	59.30	60.83	61.01	62.11	68.20	67.97	72.53	6.7%
Family of 4, children 1-5 years	88.74	91.25	91.48	92.89	101.92	101.54	107.93	6.3%
Family of 4, children 6-11 years	104.52	107.57	107.81	109.57	122.09	119.76	127.52	6.5%
Electricity, 1000 kWh	111.00	120.65	119.34	113.17	122.05	126.11	113.87	-9.7%
Gasoline, auto, 55 gal	76.95	73.87	79.75	97.35	80.12	89.10	100.65	13.0%
Lumber, 2X4X8'	3.76	3.10	3.69	3.26	3.13	3.28	2.92	-11.0%
Propane, 100 lb. refill	39.48	36.68	37.52	42.24	43.42	43.42	48.14	10.9%
Sewer & Water, monthly	41.29	41.00	NA	NA	NA	NA	NA	NA

Table 3.13

Kenai Cost of Food

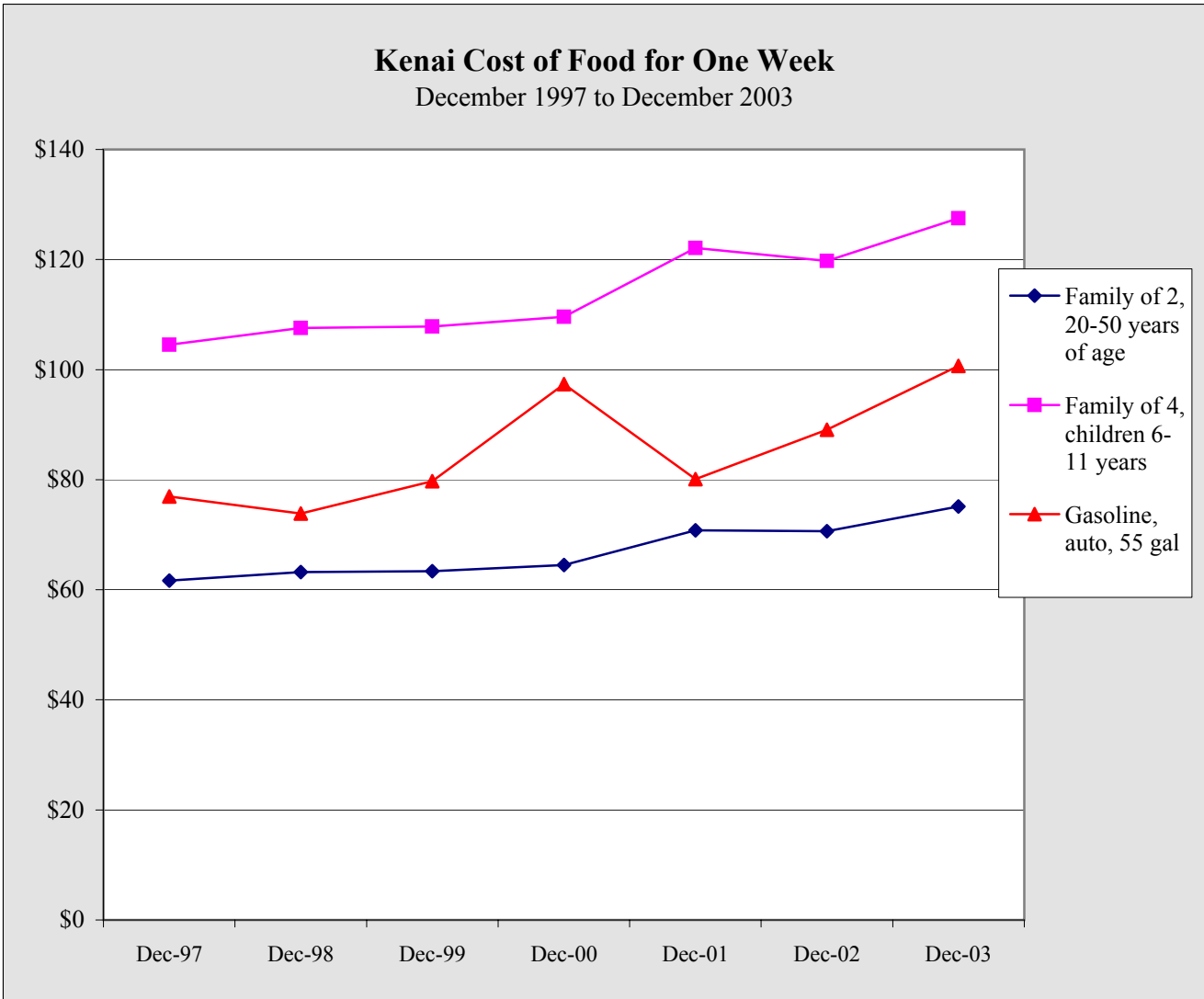


Chart 3.17

Seldovia Sales - Fourth Quarter

Seldovia 4th Quarter Gross Sales by Industry - 1997-2003 - in \$

	1997	1998	1999	2000	2001	2002	2003	Annual Change
AFF	0	0	0	0	0	0	0	NA
Min	0	0	0	0	0	0	0	NA
Const	83,717	46,027	52,918	106,917	44,531	39,968	736,642	1743.1%
Manu	2,731	8,489	2,796	10,400	983	31,523	2,645	-91.6%
TCPU	159,822	168,998	163,821	150,395	147,266	152,323	188,058	23.5%
Whole	185,566	191,909	18,179	11,724	6,241	7,553	45,855	507.1%
Retail	304,077	332,135	512,713	520,994	555,956	525,289	539,541	2.7%
FIRE	54,806	35,041	16,623	15,364	10,134	56,170	250,503	346.0%
Service	88,554	90,102	74,288	80,303	147,365	143,675	184,458	28.4%
Total	879,273	872,701	841,338	896,097	912,476	956,501	1,947,702	103.6%
Annual Change		-0.7%	-3.6%	6.5%	1.8%	4.8%	103.6%	

Table 4.1

Seldovia 4th Quarter Comparative Gross Sales by Industry 2001, 2002, 2003

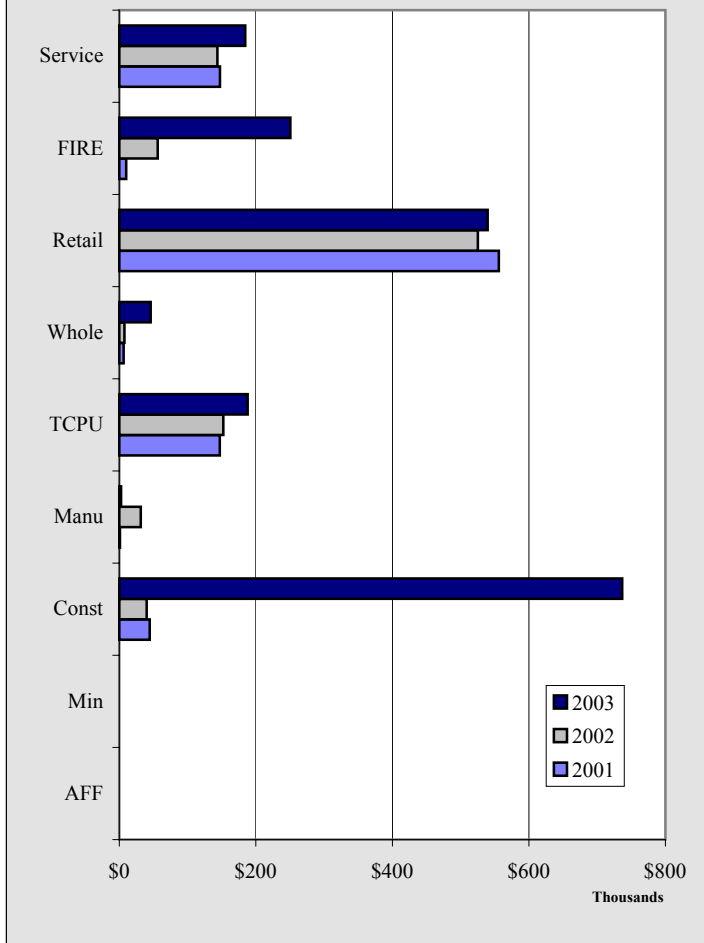


Chart 4.1

Seldovia 4th Quarter Gross Sales 1993-2003

With Five Year Moving Average Trendline

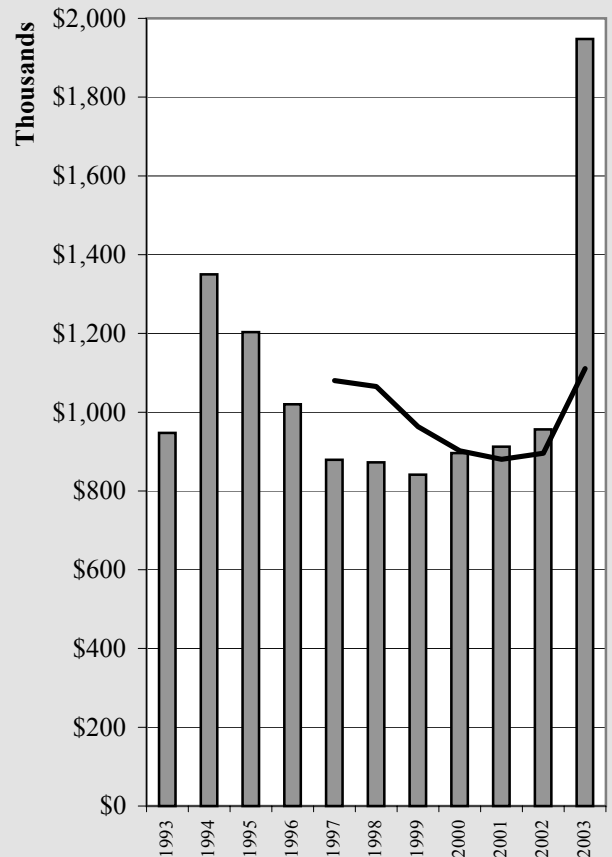


Chart 4.2

Seldovia Sales - Fourth Quarter

Seldovia 4th Quarter Taxable Sales by Industry - 1997-2003 - in \$

	1997	1998	1999	2000	2001	2002	2003	Annual Change
AFF	0	0	0	0	0	0	0	NA
Min	0	0	0	0	0	0	0	NA
Const	8,560	11,526	12,058	10,356	7,289	1,022	8,871	768.0%
Manu	1,265	7,719	945	1,808	474	2,854	945	-66.9%
TCPU	103,573	105,593	116,071	106,202	93,267	111,111	142,108	27.9%
Whole	106,499	112,153	3,405	1,059	1,098	0	538	NA
Retail	285,290	299,456	397,537	405,260	418,694	406,403	426,056	4.8%
FIRE	17,376	20,155	10,983	7,025	7,644	4,080	7,983	95.7%
Service	63,283	60,055	58,223	57,957	76,375	82,873	87,511	5.6%
Total	585,846	616,657	599,222	589,667	604,841	608,343	674,012	10.8%
Annual Change		5.3%	-2.8%	-1.6%	2.6%	0.6%	10.8%	

Table 4.2

Seldovia 4th Quarter Comparative Taxable Sales by Industry 2001, 2002, 2003

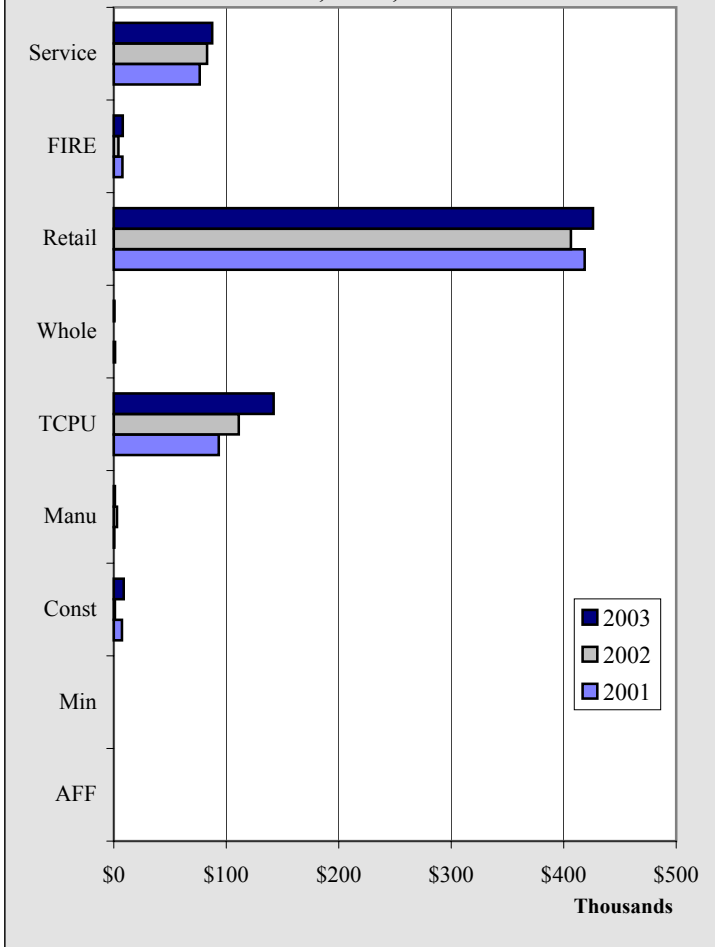


Chart 4.3

Seldovia 4th Quarter Taxable Sales 1993-2003



Chart 4.4

Seldovia Sales - Annual

Seldovia Annual Gross Sales by Industry - 1997-2003 - in \$

	1997	1998	1999	2000	2001	2002	2003	Annual Change
AFF	2,554	3,422	3,084	2,797	3,787	6,306	5,737	-9.0%
Min	0	0	0	0	0	0	0	NA
Const	302,722	302,999	200,475	567,881	427,249	233,790	2,235,069	856.0%
Manu	16,468	53,202	142,303	22,483	40,983	41,694	44,136	5.9%
TCPU	652,000	724,009	702,895	642,067	615,305	589,101	608,623	3.3%
Whole	938,201	886,557	466,249	74,511	58,140	40,755	143,974	253.3%
Retail	1,682,862	1,698,659	2,359,533	2,969,768	2,686,700	2,525,108	2,554,356	1.2%
FIRE	311,648	134,421	111,959	62,750	509,244	443,797	590,854	33.1%
Service	866,800	920,470	858,272	925,068	884,899	941,088	1,067,134	13.4%
Total	4,773,255	4,723,739	4,844,770	5,267,325	5,226,307	4,821,639	7,249,883	50.4%
Annual Change		-1.0%	2.6%	8.7%	-0.8%	-7.7%	50.4%	

Table 4.3

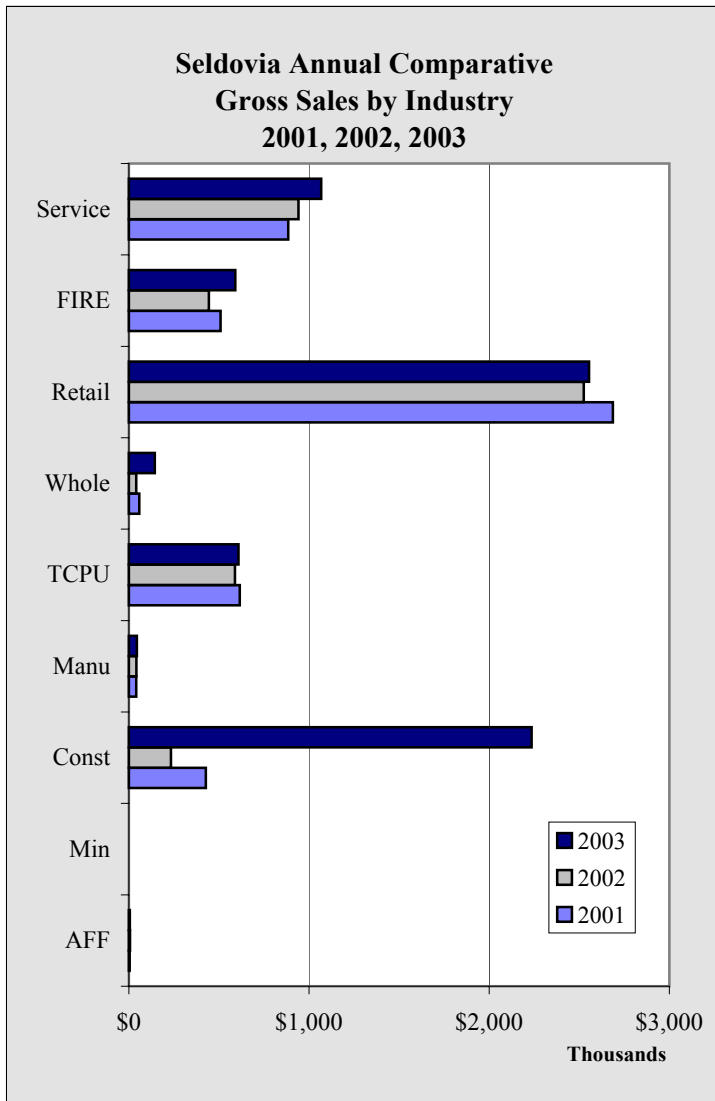


Chart 4.5

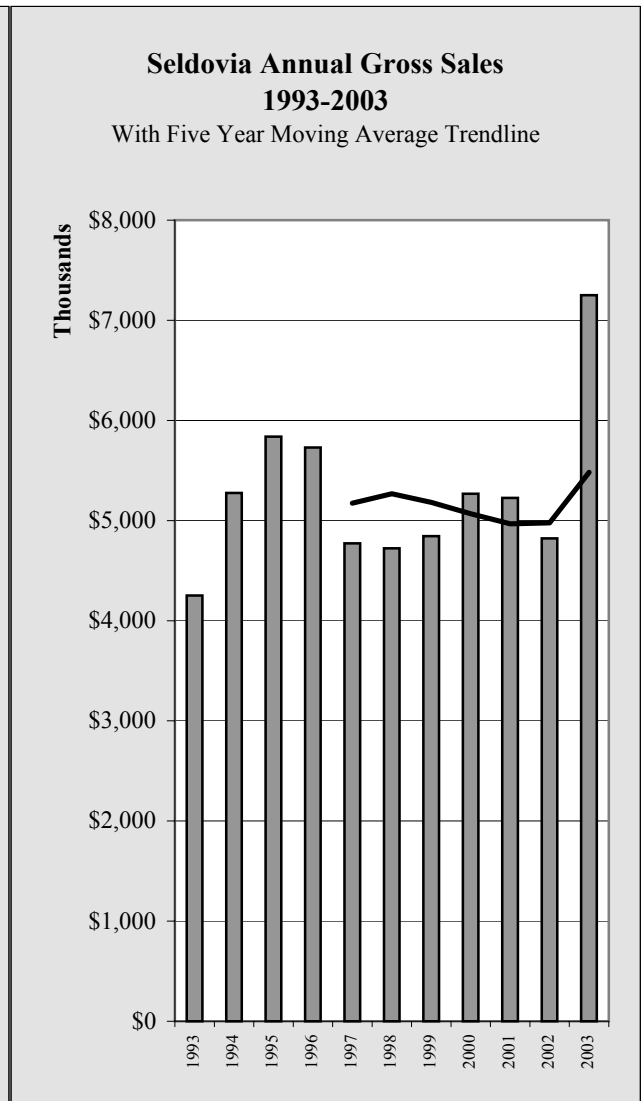


Chart 4.6

Seldovia Sales - Annual

Seldovia Annual Taxable Sales by Industry - 1997-2003 - in \$								
	1997	1998	1999	2000	2001	2002	2003	Annual Change
AFF	2,554	3,422	3,084	2,771	3,616	3,551	2,970	-16.4%
Min	0	0	0	0	0	0	0	NA
Const	30,281	32,244	37,757	41,098	34,175	22,683	26,848	18.4%
Manu	9,151	16,711	7,035	4,892	4,818	6,509	9,098	39.8%
TCPU	421,749	438,292	473,005	455,499	410,584	427,667	449,537	5.1%
Whole	541,607	510,369	106,422	4,692	4,069	945	1,649	74.5%
Retail	1,593,073	1,577,816	1,877,036	2,165,560	2,202,868	2,118,927	2,148,607	1.4%
FIRE	73,103	83,118	65,347	28,771	31,657	24,937	29,796	19.5%
Service	664,505	736,321	659,563	714,840	644,328	672,895	702,562	4.4%
Total	3,336,023	3,398,293	3,229,249	3,418,123	3,336,115	3,278,114	3,371,067	2.8%
Annual Change		1.9%	-5.0%	5.8%	-2.4%	-1.7%	2.8%	

Table 4.4

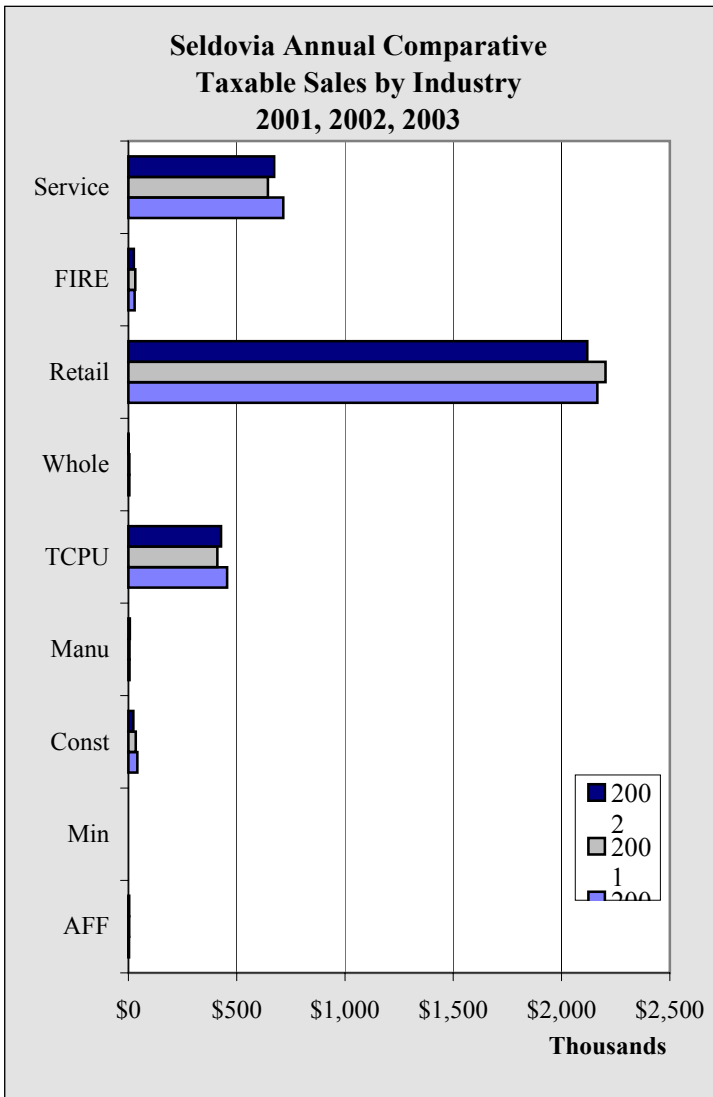


Chart 4.7

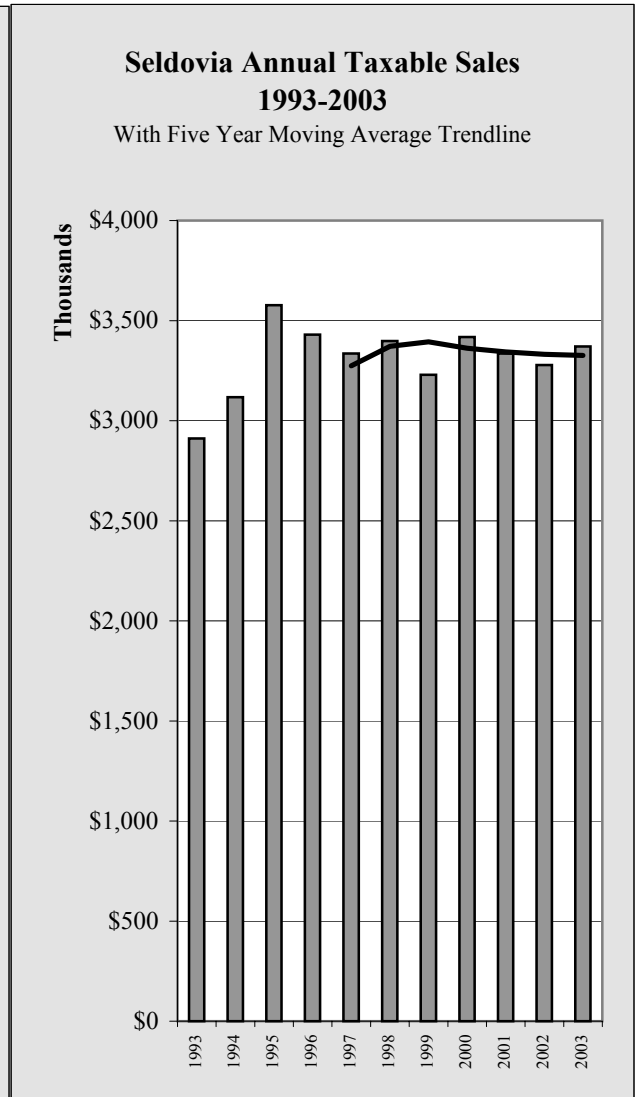


Chart 4.8

Seldovia Sales by Quarter

Seldovia Gross Sales by Industry by Quarter - 1999-2003 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
1999					
AFF	0	2,605	479	0	3,084
Min	0	0	0	0	0
Const	12,261	33,314	101,982	52,918	200,475
Manu	3,227	8,667	127,613	2,796	142,303
TCPU	188,073	183,025	167,976	163,821	702,895
Whole	254,537	82,638	110,895	18,179	466,249
Retail	312,303	727,459	807,058	512,713	2,359,533
FIRE	38,117	32,952	24,267	16,623	111,959
Service	99,540	317,528	366,916	74,288	858,272
Total	908,058	1,388,188	1,707,186	841,338	4,844,770
2000					
AFF	0	2,797	0	0	2,797
Min	0	0	0	0	0
Const	46,844	248,864	165,256	106,917	567,881
Manu	3,729	6,644	1,710	10,400	22,483
TCPU	159,367	163,062	169,243	150,395	642,067
Whole	16,761	22,656	23,370	11,724	74,511
Retail	807,661	752,524	888,589	520,994	2,969,768
FIRE	14,063	24,750	8,573	15,364	62,750
Service	102,267	305,603	436,895	80,303	925,068
Total	1,150,692	1,526,900	1,693,636	896,097	5,267,325
2001					
AFF	0	3,707	80	0	3,787
Min	0	0	0	0	0
Const	30,023	287,028	65,667	44,531	427,249
Manu	2,989	14,430	22,581	983	40,983
TCPU	162,024	138,629	167,386	147,266	615,305
Whole	25,686	13,490	12,723	6,241	58,140
Retail	553,396	749,278	828,070	555,956	2,686,700
FIRE	23,824	17,006	458,280	10,134	509,244
Service	100,869	240,048	396,617	147,365	884,899
Total	898,811	1,463,616	1,951,404	912,476	5,226,307
2002					
AFF	0	6,306	0	0	6,306
Min	0	0	0	0	0
Const	66,782	42,719	84,321	39,968	233,790
Manu	1,704	5,911	2,556	31,523	41,694
TCPU	163,245	136,379	137,154	152,323	589,101
Whole	3,760	7,040	22,402	7,553	40,755
Retail	485,479	689,758	824,582	525,289	2,525,108
FIRE	158,668	8,734	220,225	56,170	443,797
Service	132,497	259,458	405,458	143,675	941,088
Total	1,012,135	1,156,305	1,696,698	956,501	4,821,639
2003					
AFF	0	5,737	0	0	5,737
Min	0	0	0	0	0
Const	27,947	213,775	1,256,705	736,642	2,235,069
Manu	1,845	25,326	14,320	2,645	44,136
TCPU	147,749	135,580	137,236	188,058	608,623
Whole	9,201	17,477	71,441	45,855	143,974
Retail	543,511	703,471	767,833	539,541	2,554,356
FIRE	7,090	242,188	91,073	250,503	590,854
Service	109,394	279,907	493,375	184,458	1,067,134
Total	846,737	1,623,461	2,831,983	1,947,702	7,249,883

Table 4.5

Seldovia Sales by Quarter

Seldovia Taxable Sales by Industry by Quarter - 1999-2003 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
1999					
AFF	0	2,605	479	0	3,084
Min	0	0	0	0	0
Const	4,361	9,564	11,774	12,058	37,757
Manu	1,078	2,478	2,534	945	7,035
TCPU	113,032	119,047	124,855	116,071	473,005
Whole	97,835	2,714	2,468	3,405	106,422
Retail	275,795	543,204	660,500	397,537	1,877,036
FIRE	18,037	17,095	19,232	10,983	65,347
Service	59,300	219,255	322,785	58,223	659,563
Total	569,438	915,962	1,144,627	599,222	3,229,249
2000					
AFF	0	2,771	0	0	2,771
Min	0	0	0	0	0
Const	9,989	11,054	9,699	10,356	41,098
Manu	1,709	867	508	1,808	4,892
TCPU	110,305	118,630	120,362	106,202	455,499
Whole	1,003	2,227	403	1,059	4,692
Retail	369,861	631,517	758,922	405,260	2,165,560
FIRE	8,593	8,996	4,157	7,025	28,771
Service	67,633	242,193	347,057	57,957	714,840
Total	569,093	1,018,255	1,241,108	589,667	3,418,123
2001					
AFF	0	3,616	0	0	3,616
Min	0	0	0	0	0
Const	7,595	9,498	9,793	7,289	34,175
Manu	1,054	1,243	2,047	474	4,818
TCPU	117,188	94,825	105,304	93,267	410,584
Whole	250	1,305	1,416	1,098	4,069
Retail	392,049	647,457	744,668	418,694	2,202,868
FIRE	6,389	7,434	10,190	7,644	31,657
Service	59,030	180,966	327,957	76,375	644,328
Total	583,555	946,344	1,201,375	604,841	3,336,115
2002					
AFF	0	3,551	0	0	3,551
Min	0	0	0	0	0
Const	6,980	9,130	5,551	1,022	22,683
Manu	1,194	1,806	655	2,854	6,509
TCPU	115,021	95,299	106,236	111,111	427,667
Whole	159	135	651	0	945
Retail	367,416	590,349	754,759	406,403	2,118,927
FIRE	7,178	6,144	7,535	4,080	24,937
Service	76,099	194,123	319,800	82,873	672,895
Total	574,047	900,537	1,195,187	608,343	3,278,114
2003					
AFF	0	2,970	0	0	2,970
Min	0	0	0	0	0
Const	1,131	9,946	6,900	8,871	26,848
Manu	368	1,749	6,036	945	9,098
TCPU	103,692	96,701	107,036	142,108	449,537
Whole	150	321	640	538	1,649
Retail	415,056	613,992	693,503	426,056	2,148,607
FIRE	4,600	9,430	7,783	7,983	29,796
Service	74,514	222,891	317,646	87,511	702,562
Total	599,511	958,000	1,139,544	674,012	3,371,067

Table 4.6

Seward Sales - Fourth Quarter

Seward 4th Quarter Gross Sales by Industry - 1997-2003 - in \$

	1997	1998	1999	2000	2001	2002	2003	Annual Change
AFF	62,997	90,340	31,488	40,523	58,049	24,693	39,444	59.7%
Min	51,796	31,075	66,592	40,697	32,041	63,985	23,151	NA
Const	8,333,138	6,384,946	2,311,393	7,398,448	1,824,093	3,340,899	4,444,181	33.0%
Manu	1,264,534	697,604	1,302,849	2,623,829	1,838,613	2,450,766	2,744,650	12.0%
TCPU	2,438,016	2,803,354	2,239,802	2,865,153	2,276,587	2,174,323	2,367,047	8.9%
Whole	1,982,543	906,662	396,641	387,717	382,240	394,120	631,489	60.2%
Retail	6,956,004	7,351,448	7,960,253	8,068,766	8,078,507	8,299,519	9,507,542	14.6%
FIRE	1,766,768	2,189,494	1,822,797	2,116,406	1,494,179	986,236	1,977,860	100.5%
Service	5,392,137	3,572,072	4,115,849	4,248,827	4,519,365	4,453,084	4,256,775	-4.4%
Total	28,247,933	24,026,995	20,247,664	27,790,366	20,503,674	22,187,625	25,992,139	17.1%
Annual Change		-14.9%	-15.7%	37.3%	-26.2%	8.2%	17.1%	

Table 5.1

Seward 4th Quarter Comparative Gross Sales by Industry 2001, 2002, 2003

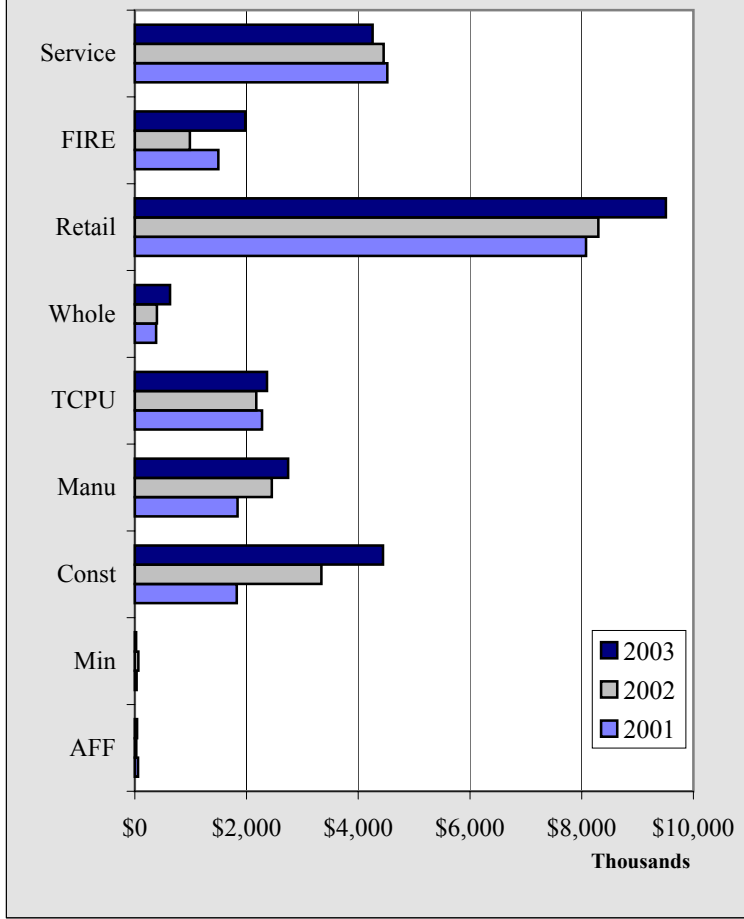


Chart 5.1

Seward 4th Quarter Gross Sales 1993-2003 With Five Year Moving Average Trendline

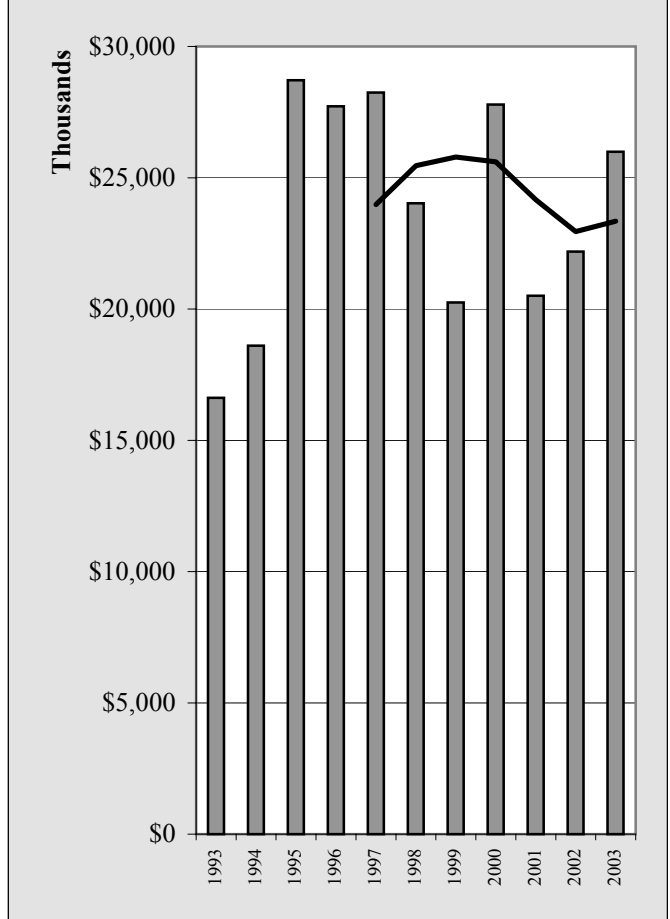


Chart 5.2

Seward Sales - Fourth Quarter

Seward 4th Quarter Taxable Sales by Industry - 1997-2003 - in \$								
	1997	1998	1999	2000	2001	2002	2003	Annual Change
AFF	30,277	67,096	12,338	15,062	14,962	10,443	18,196	74.2%
Min	210	221	0	0	0	0	0	NA
Const	163,321	193,391	185,092	153,961	130,990	140,292	199,071	41.9%
Manu	105,157	106,966	124,731	166,712	122,911	122,143	161,648	32.3%
TCPU	719,678	732,185	792,967	705,736	601,829	583,578	582,609	-0.2%
Whole	243,699	19,518	23,499	22,434	10,765	16,800	14,228	-15.3%
Retail	4,856,742	5,533,848	5,784,732	6,117,114	5,975,227	6,006,749	6,305,036	5.0%
FIRE	360,188	359,515	351,635	394,429	386,891	343,944	311,986	-9.3%
Service	4,063,104	2,759,859	3,282,273	2,969,247	2,764,246	2,811,449	2,686,601	-4.4%
Total	10,542,376	9,772,599	10,557,267	10,544,695	10,007,821	10,035,398	10,279,375	2.4%
Annual Change		-7.3%	8.0%	-0.1%	-5.1%	0.3%	2.4%	

Table 5.2

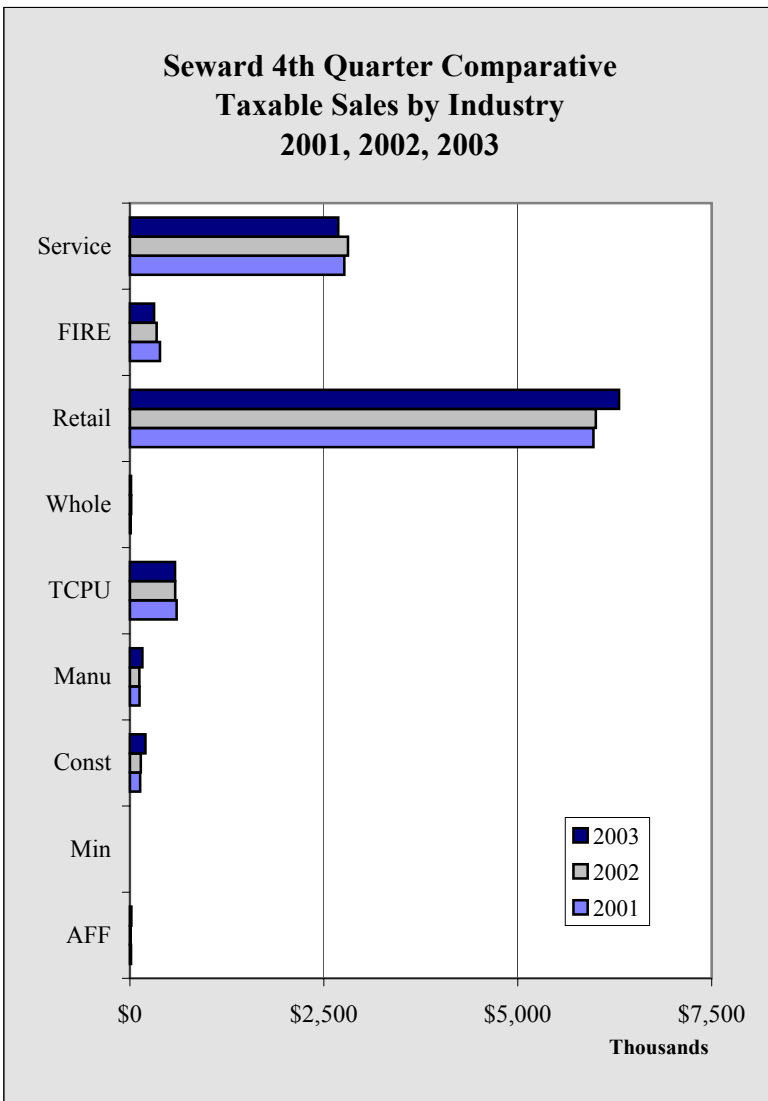


Chart 5.3

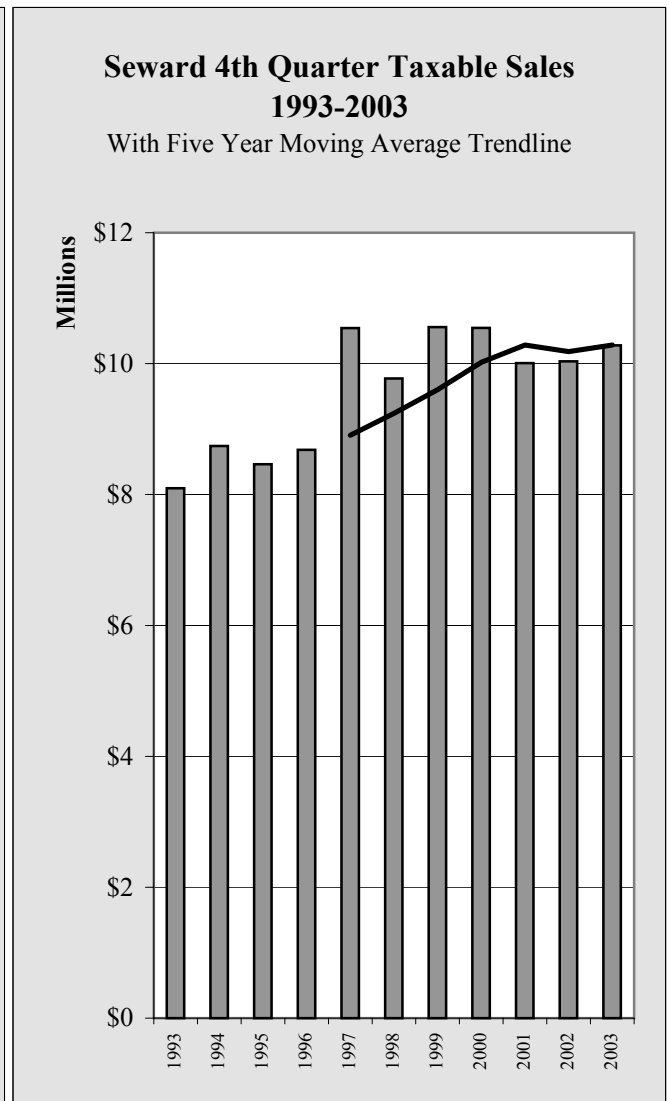


Chart 5.4

Seward Sales - Annual

Seward Annual Gross Sales by Industry - 1997-2003 - in \$

	1997	1998	1999	2000	2001	2002	2003	Annual Change
AFF	491,990	472,717	414,123	689,481	437,640	298,046	489,097	64.1%
Min	334,086	229,681	332,546	405,115	330,859	377,441	189,755	-49.7%
Const	36,473,771	19,183,104	12,588,992	16,255,816	21,082,426	10,959,636	25,296,640	130.8%
Manu	4,229,017	4,266,551	4,895,971	9,541,307	12,023,577	11,540,635	10,464,719	-9.3%
TCPU	14,003,046	13,656,791	12,011,182	14,705,875	12,839,415	13,025,053	12,964,039	-0.5%
Whole	11,558,783	7,270,151	3,064,525	2,339,175	2,231,731	2,208,659	2,587,879	17.2%
Retail	38,720,088	44,656,247	48,356,132	51,460,505	50,408,318	52,579,160	55,875,011	6.3%
FIRE	6,787,968	8,498,546	9,458,188	8,394,110	6,333,381	7,595,826	7,547,200	-0.6%
Service	32,948,926	34,272,460	39,033,862	38,360,895	42,671,989	43,642,975	40,043,187	-8.2%
Total	145,547,675	132,506,248	130,155,521	142,152,279	148,359,336	142,227,431	155,457,527	9.3%
Annual Change		-9.0%	-1.8%	9.2%	4.4%	-4.1%	9.3%	

Table 5.3

**Seward Annual Comparative
Gross Sales by Industry
2001, 2002, 2003**

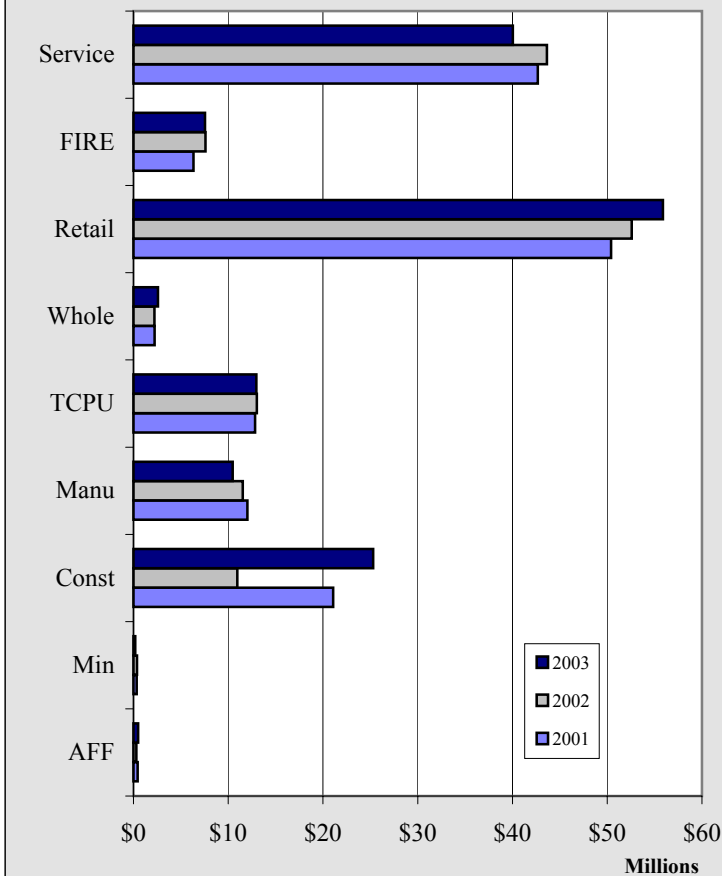


Chart 5.5

**Seward Annual Gross Sales
1993-2003**

With Five Year Moving Average Trendline

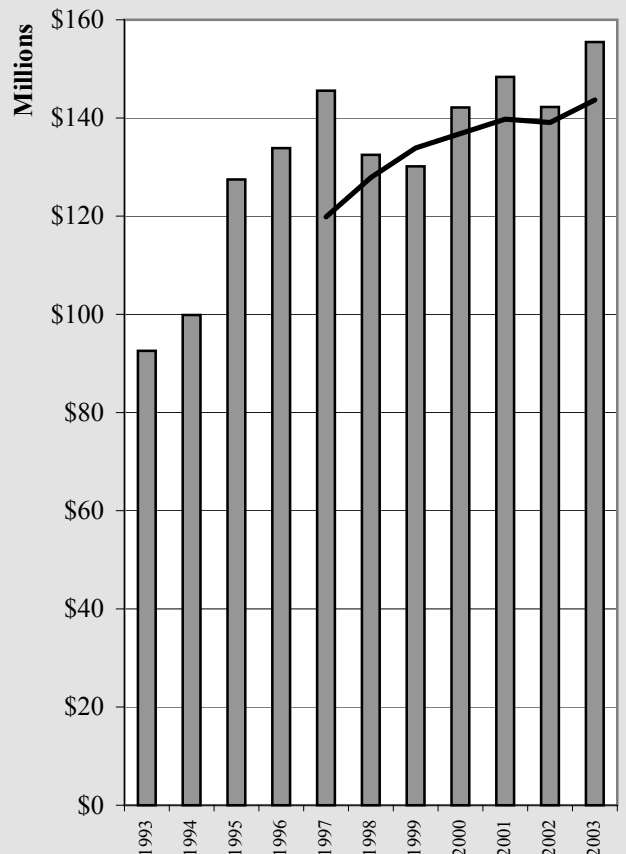


Chart 5.6

Seward Sales - Annual

Seward Annual Taxable Sales by Industry - 1997-2003 - in \$

	1997	1998	1999	2000	2001	2002	2003	Annual Change
AFF	131,854	190,979	126,681	240,141	170,624	114,521	217,323	89.8%
Min	450	221	1,444	500	0	0	3,455	NA
Const	679,709	709,318	718,945	671,326	567,626	564,790	690,934	22.3%
Manu	464,597	505,430	585,005	639,366	962,382	988,659	647,486	-34.5%
TCPU	4,237,393	3,826,559	3,801,591	3,991,338	2,935,785	2,915,185	2,915,853	0.0%
Whole	1,024,894	382,361	128,287	141,551	135,396	107,027	119,003	11.2%
Retail	28,904,325	33,478,522	35,539,902	37,600,377	38,191,615	39,040,960	40,267,865	3.1%
FIRE	1,657,821	1,604,043	1,662,085	1,583,364	1,665,703	1,780,596	1,591,029	-10.6%
Service	25,414,981	26,580,831	28,908,259	29,115,463	29,595,840	30,088,855	29,887,393	-0.7%
Total	62,516,024	67,278,264	71,472,199	73,983,426	74,224,971	75,600,593	76,340,341	1.0%
Annual Change		7.6%	6.2%	3.5%	0.3%	1.9%	1.0%	

Table 5.4

Seward Annual Comparative Taxable Sales by Industry 2001, 2002, 2003

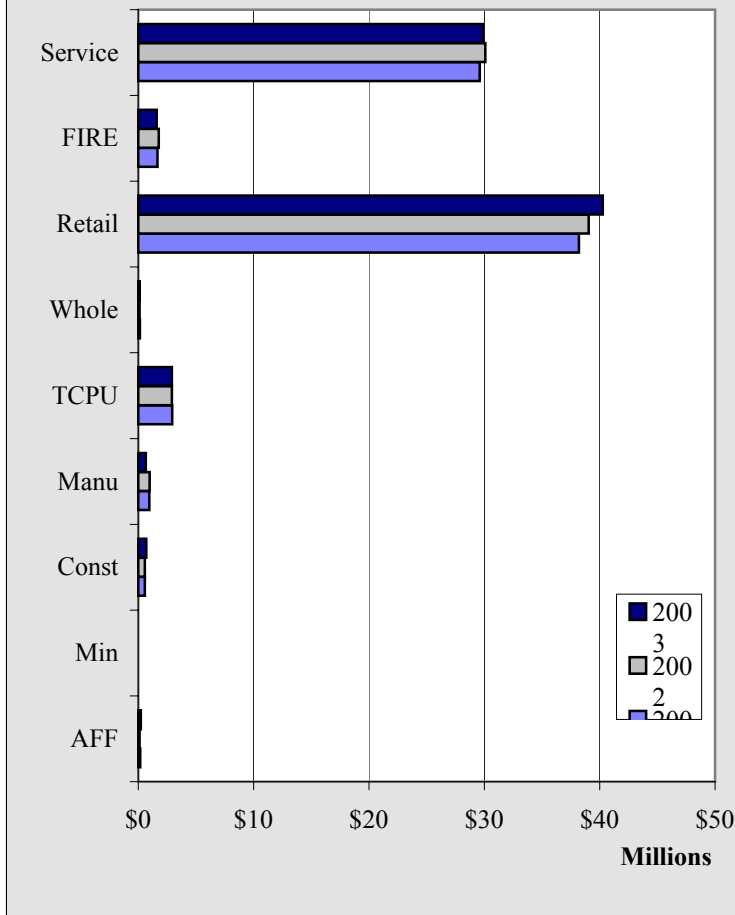


Chart 5.7

Seward Annual Taxable Sales 1993-2003

With Five Year Moving Average Trendline

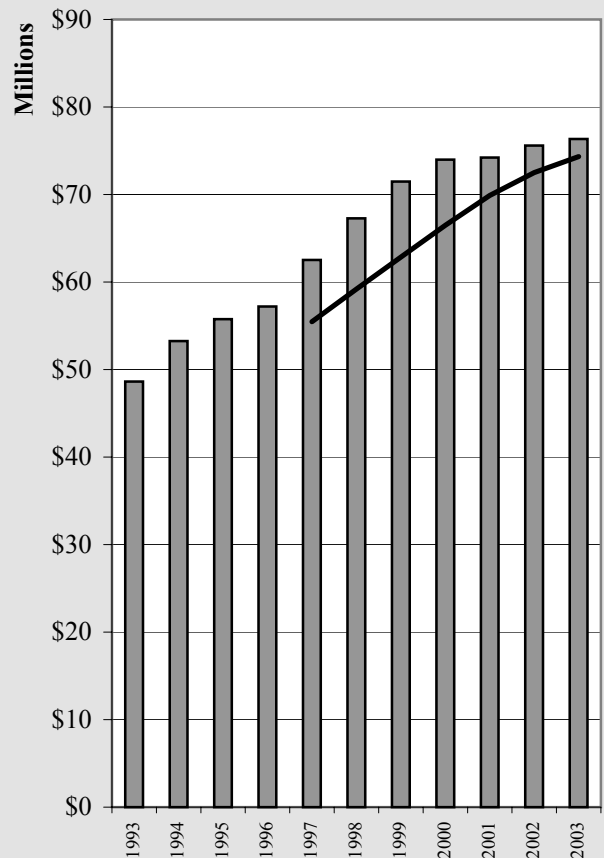


Chart 5.8

Seward Sales by Quarter

Seward Gross Sales by Industry by Quarter - 2000-2003 - in \$

	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2000					
AFF	29,612	285,558	333,788	40,523	689,481
Min	102,213	144,691	117,514	40,697	405,115
Const	2,142,805	2,944,466	3,770,097	7,398,448	16,255,816
Manu	903,176	1,998,984	4,015,318	2,623,829	9,541,307
TCPU	1,926,386	4,147,565	5,766,771	2,865,153	14,705,875
Whole	378,036	901,036	672,386	387,717	2,339,175
Retail	8,152,343	14,348,724	20,890,672	8,068,766	51,460,505
FIRE	1,966,455	2,295,798	2,015,451	2,116,406	8,394,110
Service	3,486,771	10,947,215	19,678,082	4,248,827	38,360,895
Govt	0	0	0	0	0
Total	19,087,797	38,014,037	57,260,079	27,790,366	142,152,279
2001					
AFF	27,525	170,823	181,243	58,049	437,640
Min	63,891	105,401	129,526	32,041	330,859
Const	3,865,008	8,043,831	7,349,494	1,824,093	21,082,426
Manu	2,314,947	3,697,117	4,172,900	1,838,613	12,023,577
TCPU	2,321,975	3,524,573	4,716,280	2,276,587	12,839,415
Whole	361,455	671,328	816,708	382,240	2,231,731
Retail	6,972,958	15,137,856	20,218,997	8,078,507	50,408,318
FIRE	1,089,430	1,147,228	2,602,544	1,494,179	6,333,381
Service	3,514,083	11,953,791	22,684,750	4,519,365	42,671,989
Govt	0	0	0	0	0
Total	20,531,272	44,451,948	62,872,442	20,503,674	148,359,336
2002					
AFF	20,810	153,308	99,235	24,693	298,046
Min	48,952	131,150	133,354	63,985	377,441
Const	3,040,364	2,363,700	2,214,673	3,340,899	10,959,636
Manu	1,974,606	3,261,062	3,854,201	2,450,766	11,540,635
TCPU	2,253,103	3,404,989	5,192,638	2,174,323	13,025,053
Whole	386,897	671,893	755,749	394,120	2,208,659
Retail	7,932,221	15,305,028	21,042,392	8,299,519	52,579,160
FIRE	1,790,625	2,345,636	2,473,329	986,236	7,595,826
Service	5,506,743	12,744,020	20,939,128	4,453,084	43,642,975
Govt	0	0	0	0	0
Total	22,954,321	40,380,786	56,704,699	22,187,625	142,227,431
2003					
AFF	35,450	180,817	233,386	39,444	489,097
Min	67,921	49,589	49,094	23,151	189,755
Const	3,401,454	10,113,956	7,337,049	4,444,181	25,296,640
Manu	1,468,277	3,785,614	2,466,178	2,744,650	10,464,719
TCPU	2,084,901	3,313,531	5,198,560	2,367,047	12,964,039
Whole	385,079	682,756	888,555	631,489	2,587,879
Retail	7,787,809	14,968,783	23,610,877	9,507,542	55,875,011
FIRE	1,394,159	2,106,421	2,068,760	1,977,860	7,547,200
Service	4,299,742	11,770,745	19,715,925	4,256,775	40,043,187
Govt	0	0	0	0	0
Total	20,924,792	46,972,212	61,568,384	25,992,139	155,457,527

Table 5.5

Seward Sales by Quarter

Seward Taxable Sales by Industry by Quarter - 2000-2003 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2000					
AFF	11,504	79,544	134,031	15,062	240,141
Min	0	500	0	0	500
Const	154,446	193,381	169,538	153,961	671,326
Manu	142,706	177,059	152,889	166,712	639,366
TCPU	738,521	1,115,553	1,431,528	705,736	3,991,338
Whole	25,528	49,015	44,574	22,434	141,551
Retail	5,369,566	10,592,090	15,521,607	6,117,114	37,600,377
FIRE	337,316	411,656	439,963	394,429	1,583,364
Service	2,594,773	8,542,100	15,009,343	2,969,247	29,115,463
Govt	0	0	0	0	0
Total	9,374,360	21,160,898	32,903,473	10,544,695	73,983,426
2001					
AFF	3,990	69,770	81,902	14,962	170,624
Min	0	0	0	0	0
Const	130,066	160,218	146,352	130,990	567,626
Manu	124,810	312,269	402,392	122,911	962,382
TCPU	652,774	795,426	885,756	601,829	2,935,785
Whole	29,309	41,804	53,518	10,765	135,396
Retail	5,326,126	10,866,501	16,023,761	5,975,227	38,191,615
FIRE	363,832	433,701	481,279	386,891	1,665,703
Service	2,442,586	8,873,245	15,515,763	2,764,246	29,595,840
Govt	0	0	0	0	0
Total	9,073,493	21,552,934	33,590,723	10,007,821	74,224,971
2002					
AFF	6,729	57,747	39,602	10,443	114,521
Min	0	0	0	0	0
Const	128,807	140,758	154,933	140,292	564,790
Manu	115,801	299,221	451,494	122,143	988,659
TCPU	560,857	780,744	990,006	583,578	2,915,185
Whole	12,026	38,741	39,460	16,800	107,027
Retail	5,387,940	11,179,774	16,466,497	6,006,749	39,040,960
FIRE	354,630	488,696	593,326	343,944	1,780,596
Service	2,484,562	9,191,230	15,601,614	2,811,449	30,088,855
Govt	0	0	0	0	0
Total	9,051,352	22,176,911	34,336,932	10,035,398	75,600,593
2003					
AFF	11,673	70,505	116,949	18,196	217,323
Min	0	1,754	1,701	0	3,455
Const	126,874	190,057	174,932	199,071	690,934
Manu	144,853	157,138	183,847	161,648	647,486
TCPU	588,465	806,380	938,399	582,609	2,915,853
Whole	15,297	40,058	49,420	14,228	119,003
Retail	5,598,838	11,465,828	16,898,163	6,305,036	40,267,865
FIRE	331,019	416,177	531,847	311,986	1,591,029
Service	2,473,704	8,932,536	15,794,552	2,686,601	29,887,393
Govt	0	0	0	0	0
Total	9,290,723	22,080,433	34,689,810	10,279,375	76,340,341

Table 5.6

Seward Construction - Fourth Quarter

Seward 4th Quarter Permit Values by Type - 1997-2003 - in \$

	1997	1998	1999	2000	2001	2002	2003	Annual Change
Residential New	0	0	123,000	0	300,000	0	0	NA
Residential Alter/Add	57,300	34,500	15,000	339,400	105,000	19,800	50,000	152.5%
Commercial New	156,000	260,000	240,000	200,000	0	2,100,000	5,000	-99.8%
Commercial Alter/Add	948,419	5,100	125,000	80,000	587,000	113,000	517,500	358.0%
Total	1,161,719	299,600	503,000	619,400	992,000	2,232,800	572,500	-74.4%
Annual Change		-74.2%	67.9%	23.1%	60.2%	125.1%	-74.4%	

Table 5.7

Seward 4th Quarter Permit Values by Type - 1988-2003

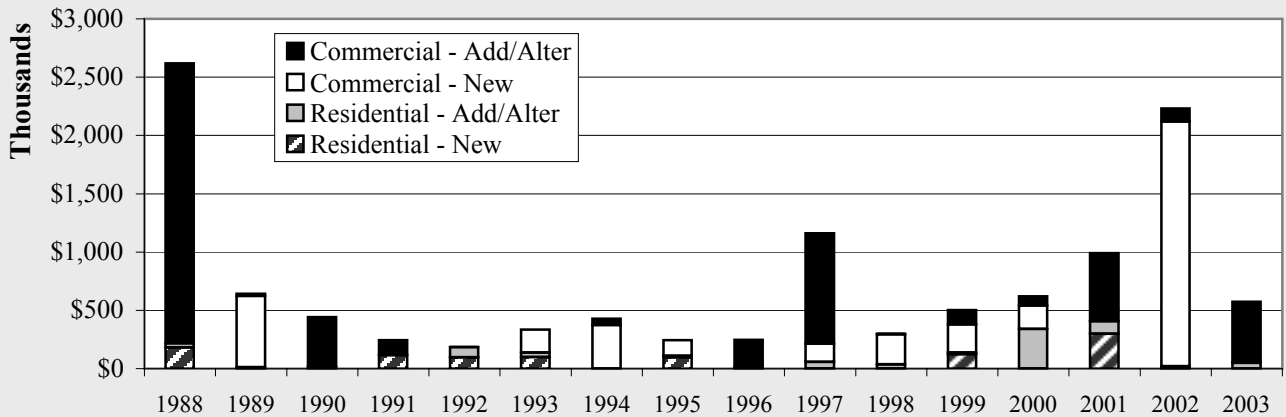


Chart 5.9

Seward 4th Quarter Permit Values Percent by Type - 2003

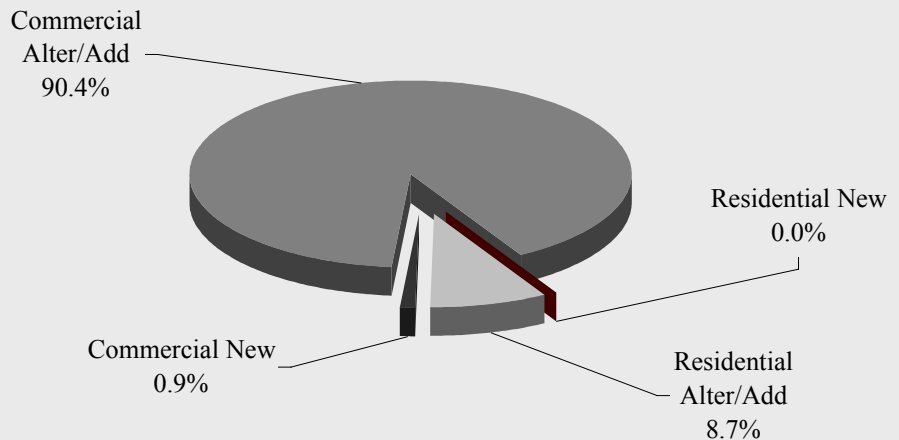


Chart 5.10

Seward Construction - Fourth Quarter

Seward 4th Quarter Permit Volume by Type - 1997-2003

	1997	1998	1999	2000	2001	2002	2003	Annual Change
Residential New	1	0	1	0	2	0	0	NA
Residential Alter/Add	4	5	2	4	2	4	1	-75.0%
Commercial New	4	1	1	1	0	3	1	-66.7%
Commercial Alter/Add	4	1	6	4	5	4	9	125.0%
Total	13	7	10	9	9	11	11	0.0%
Annual Change		-46.2%	42.9%	-10.0%	0.0%	22.2%	0.0%	

Table 5.8

Seward 4th Quarter Permit Volume by Type - 1988-2003

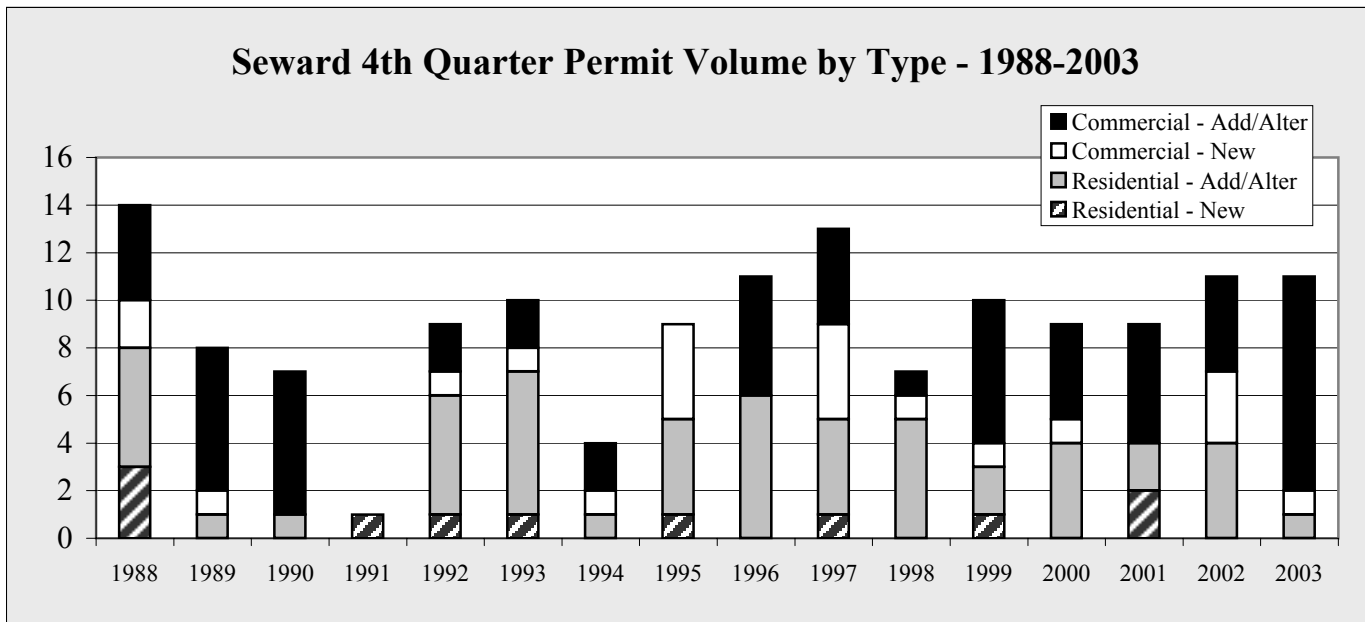


Chart 5.11

Seward 4th Quarter Permit Volume Percent by Type - 2003

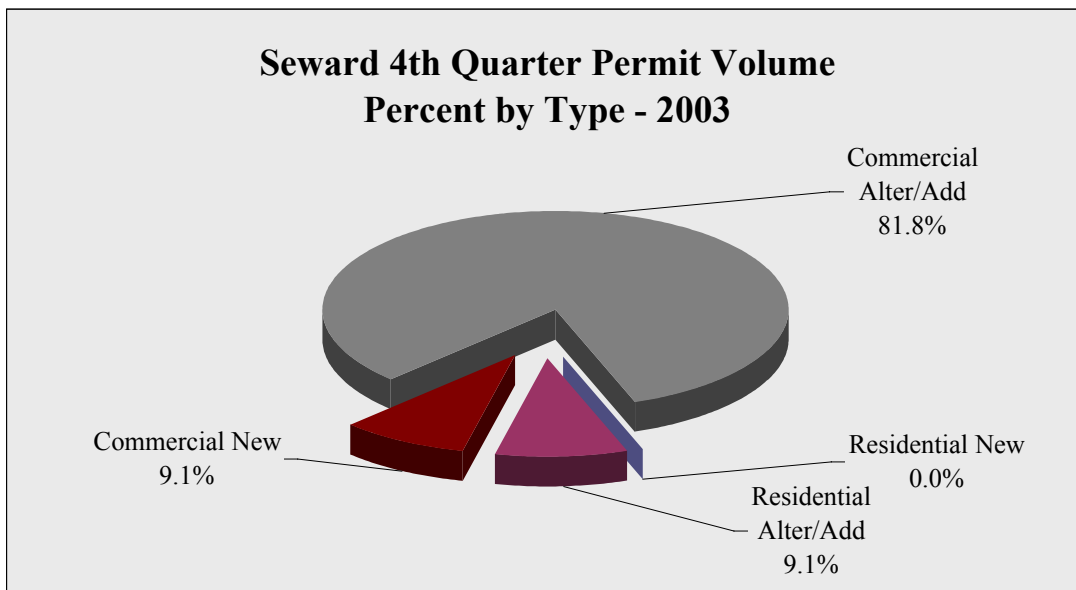


Chart 5.12

Seward Construction - Annual

Seward Annual Permit Values by Type - 1997-2003 - in \$

	1997	1998	1999	2000	2001	2002	2003	Annual Change
Residential New	706,750	1,145,000	1,217,400	1,023,000	450,000	725,000	1,077,500	48.6%
Residential Alter/Add	332,292	240,543	256,600	446,000	344,214	242,008	294,500	21.7%
Commercial New	6,828,800	4,925,232	1,393,275	825,000	486,028	6,144,730	4,290,000	-30.2%
Commercial Alter/Add	1,393,305	437,086	1,374,138	1,157,565	1,436,739	798,965	2,320,765	190.5%
Total	9,261,147	6,747,861	4,241,413	3,451,565	2,716,981	7,910,703	7,982,765	0.9%
Annual Change		-27.1%	-37.1%	-18.6%	-21.3%	191.2%	0.9%	

Table 5.9

Seward Annual Permit Values by Type - 1988-2003

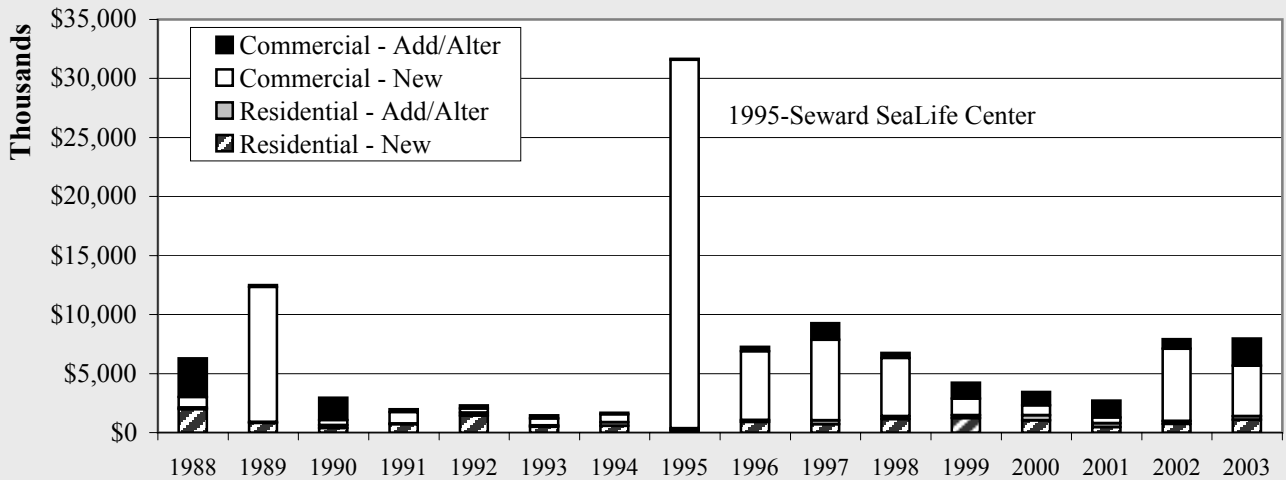


Chart 5.13

Seward Annual Permit Values Percent by Type - 2003

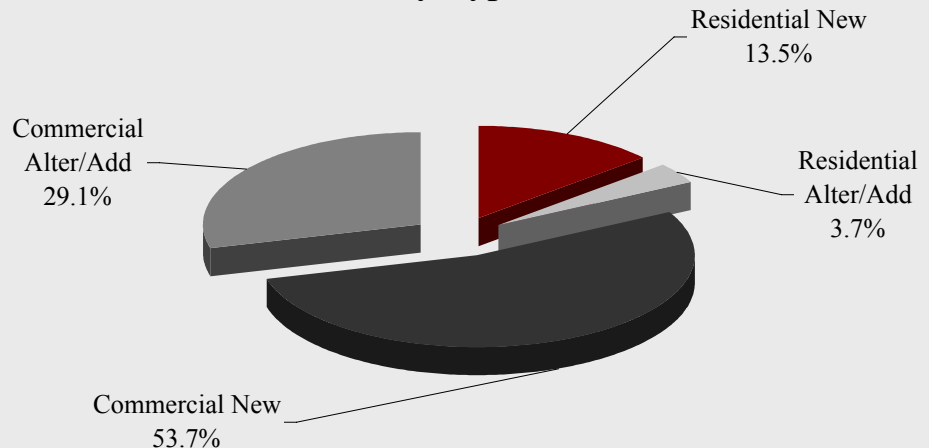


Chart 5.14

Seward Construction - Annual

Seward Annual Permit Volume by Type - 1997-2003

	1997	1998	1999	2000	2001	2002	2003	Annual Change
Residential New	6	9	10	5	3	4	8	100.0%
Residential Alter/Add	26	18	15	19	18	25	11	-56.0%
Commercial New	12	10	7	8	6	8	7	-12.5%
Commercial Alter/Add	16	12	24	19	21	27	24	-11.1%
Total	60	49	56	51	48	64	50	-21.9%
Annual Change		-18.3%	14.3%	-8.9%	-5.9%	33.3%	-21.9%	

Table 5.10

Seward Annual Permit Volume by Type - 1988-2003

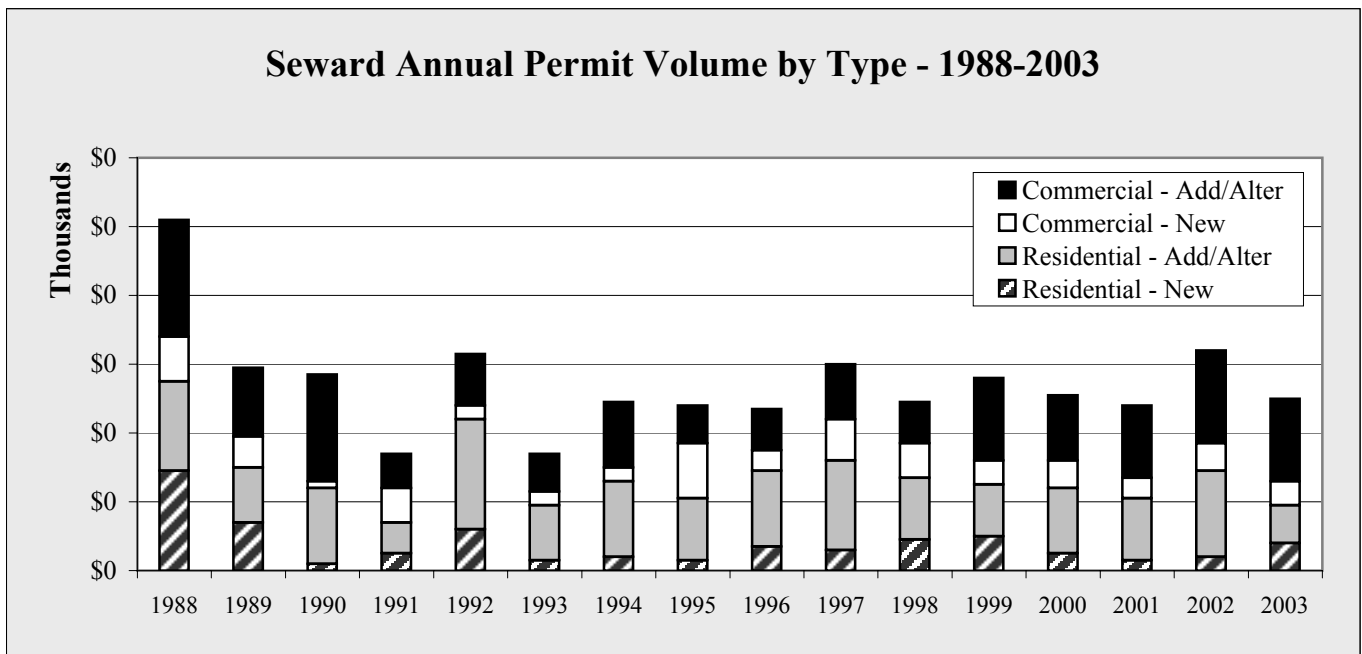


Chart 5.15

Seward Annual Permit Volume Percent by Type - 2003

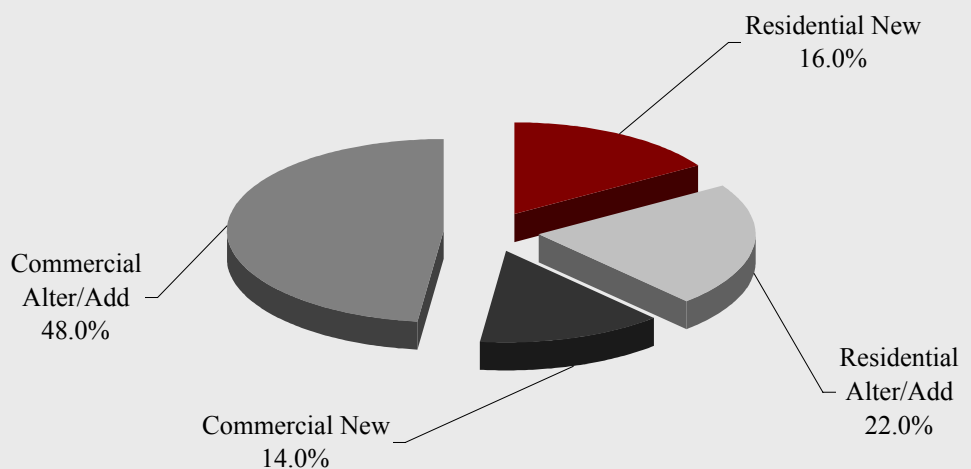


Chart 5.16

Seward Construction - Annual

Seward Annual Permit Values by Type by Quarter - 1996-2003 - in \$

	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
1996					
Residential - New	0	344,800	555,500	0	900,300
Residential - Add/Alter	30,000	36,300	71,500	14,100	151,900
Commercial - New	2,100,000	1,805,000	1,928,000	0	5,833,000
Commercial - Add/Alter	5,000	62,200	82,000	233,000	382,200
TOTAL	2,135,000	2,248,300	2,637,000	247,100	7,267,400
1997					
Residential - New	0	628,750	78,000	0	706,750
Residential - Add/Alter	0	164,492	110,500	57,300	332,292
Commercial - New	4,675,000	1,609,800	388,000	156,000	6,828,800
Commercial - Add/Alter	87,300	91,186	266,400	948,419	1,393,305
TOTAL	4,762,300	2,494,228	842,900	1,161,719	9,261,147
1998					
Residential - New	85,000	643,000	417,000	0	1,145,000
Residential - Add/Alter	25,043	122,000	59,000	34,500	240,543
Commercial - New	536,232	75,000	4,054,000	260,000	4,925,232
Commercial - Add/Alter	56,800	119,000	256,186	5,100	437,086
TOTAL	703,075	959,000	4,786,186	299,600	6,747,861
1999					
Residential - New	0	585,000	509,400	123,000	1,217,400
Residential - Add/Alter	5,200	164,500	71,900	15,000	256,600
Commercial - New	0	250,000	903,275	240,000	1,393,275
Commercial - Add/Alter	1,035,350	82,614	131,174	125,000	1,374,138
TOTAL	1,040,550	1,082,114	1,615,749	503,000	4,241,413
2000					
Residential - New	230,000	530,000	263,000	0	1,023,000
Residential - Add/Alter	0	67,600	39,000	339,400	446,000
Commercial - New	85,000	210,000	330,000	200,000	825,000
Commercial - Add/Alter	40,300	957,800	79,465	80,000	1,157,565
TOTAL	355,300	1,765,400	711,465	619,400	3,451,565
2001					
Residential - New	0	0	150,000	300,000	450,000
Residential - Add/Alter	30,200	73,000	136,014	105,000	344,214
Commercial - New	0	155,000	331,028	0	486,028
Commercial - Add/Alter	386,500	438,239	25,000	587,000	1,436,739
TOTAL	416,700	666,239	642,042	992,000	2,716,981
2002					
Residential - New	120,000	400,000	205,000	0	725,000
Residential - Add/Alter	25,496	169,157	27,555	19,800	242,008
Commercial - New	0	3,294,730	750,000	2,100,000	6,144,730
Commercial - Add/Alter	335,944	25,000	325,021	113,000	798,965
TOTAL	481,440	3,888,887	1,307,576	2,232,800	7,910,703
2003					
Residential - New	118,000	215,000	744,500	0	1,077,500
Residential - Add/Alter	57,500	100,000	87,000	50,000	294,500
Commercial - New	72,000	3,313,000	900,000	5,000	4,290,000
Commercial - Add/Alter	1,657,855	44,010	101,400	517,500	2,320,765
TOTAL	1,905,355	3,672,010	1,832,900	572,500	7,982,765

Table 5.11

Seward Construction - Annual

Seward Annual Permit Volume by Type by Quarter - 1996-2003					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
1996					
Residential - New	0	3	4	0	7
Residential - Add/Alter	1	6	9	6	22
Commercial - New	1	2	3	0	6
Commercial - Add/Alter	1	2	4	5	12
TOTAL	3	13	20	11	47
1997					
Residential - New	0	4	1	1	6
Residential - Add/Alter	0	13	9	4	26
Commercial - New	2	3	3	4	12
Commercial - Add/Alter	6	3	3	4	16
TOTAL	8	23	16	13	60
1998					
Residential - New	1	6	2	0	9
Residential - Add/Alter	4	4	5	5	18
Commercial - New	2	3	4	1	10
Commercial - Add/Alter	2	7	2	1	12
TOTAL	9	20	13	7	49
1999					
Residential - New	0	5	4	1	10
Residential - Add/Alter	1	7	5	2	15
Commercial - New	0	1	5	1	7
Commercial - Add/Alter	4	5	9	6	24
TOTAL	5	18	23	10	56
2000					
Residential - New	1	2	2	0	5
Residential - Add/Alter	0	8	7	4	19
Commercial - New	1	3	3	1	8
Commercial - Add/Alter	3	7	5	4	19
TOTAL	5	20	17	9	51
2001					
Residential - New	0	0	1	2	3
Residential - Add/Alter	4	3	9	2	18
Commercial - New	0	3	3	0	6
Commercial - Add/Alter	7	8	1	5	21
TOTAL	11	14	14	9	48
2002					
Residential - New	1	1	2	0	4
Residential - Add/Alter	3	15	3	4	25
Commercial - New	0	4	1	3	8
Commercial - Add/Alter	6	9	8	4	27
TOTAL	10	29	14	11	64
2003					
Residential - New	1	2	5	0	8
Residential - Add/Alter	2	3	5	1	11
Commercial - New	1	4	1	1	7
Commercial - Add/Alter	7	4	4	9	24
TOTAL	11	13	15	11	50

Table 5.12

Seward Cost of Food

Cost of food data is collected by the University of Alaska, Fairbanks Cooperative Extension. Each quarter the Cooperative Extension surveys up to three grocers in communities throughout the state to determine the cost of food for one week. Specific guidelines are presented to the surveyors regarding item size and sale price for 104 items.

SEWARD					
	Dec-00	Dec-01	Dec-02	Dec-03	Annual Change
Sales Tax Rate	5.0	5.0	5.0	5.0	
Percent of Food Unavailable	0.0	1.0	2.0	1.0	
Child, 1 year	19.96	18.24	19.03	19.99	5.0%
Child, 2 years	0.00	18.24	19.03	19.61	3.0%
Children 3-5 years of age	21.90	20.03	20.90	21.54	3.1%
Children 6-8 years of age	29.18	26.60	27.87	28.96	3.9%
Children 9-11 years of age	33.08	30.18	31.57	32.54	3.1%
Males 12-14 years of age	37.26	34.14	35.67	36.66	2.8%
Males 15-19 years of age	38.39	35.22	36.78	37.76	2.7%
Males 20-50 years of age	38.18	35.03	36.70	37.87	3.2%
Males 51 and older	36.46	33.33	34.92	36.30	4.0%
Females 12-19 years of age	32.16	29.46	30.74	31.82	3.5%
Females 20-50 years of age	33.48	30.54	32.04	33.09	3.3%
Females 51 and older	32.56	29.83	31.21	32.18	3.1%
Family of 2, 20-50 years of age	78.82	72.12	75.62	78.05	3.2%
Family of 2, 51 years and older	75.91	69.49	72.75	75.34	3.6%
Family of 4, children 1-5 years	113.53	103.84	108.67	112.11	3.2%
Family of 4, children 6-11 years	133.92	122.35	128.18	132.46	3.3%
Electricity, 1000 kWh	128.14	134.61	132.93	138.02	3.8%
Heating Oil, 55 gal	89.10	67.10	75.35	83.05	10.2%
Gasoline, auto, 55 gal	107.80	91.85	95.70	100.65	5.2%
Lumber, 2X4X8	2.83	2.84	3.25	2.96	-8.9%
Propane, 100 lb. Refill	48.32	48.38	45.00	53.10	18.0%

Table 5.13

Seward Cost of Food

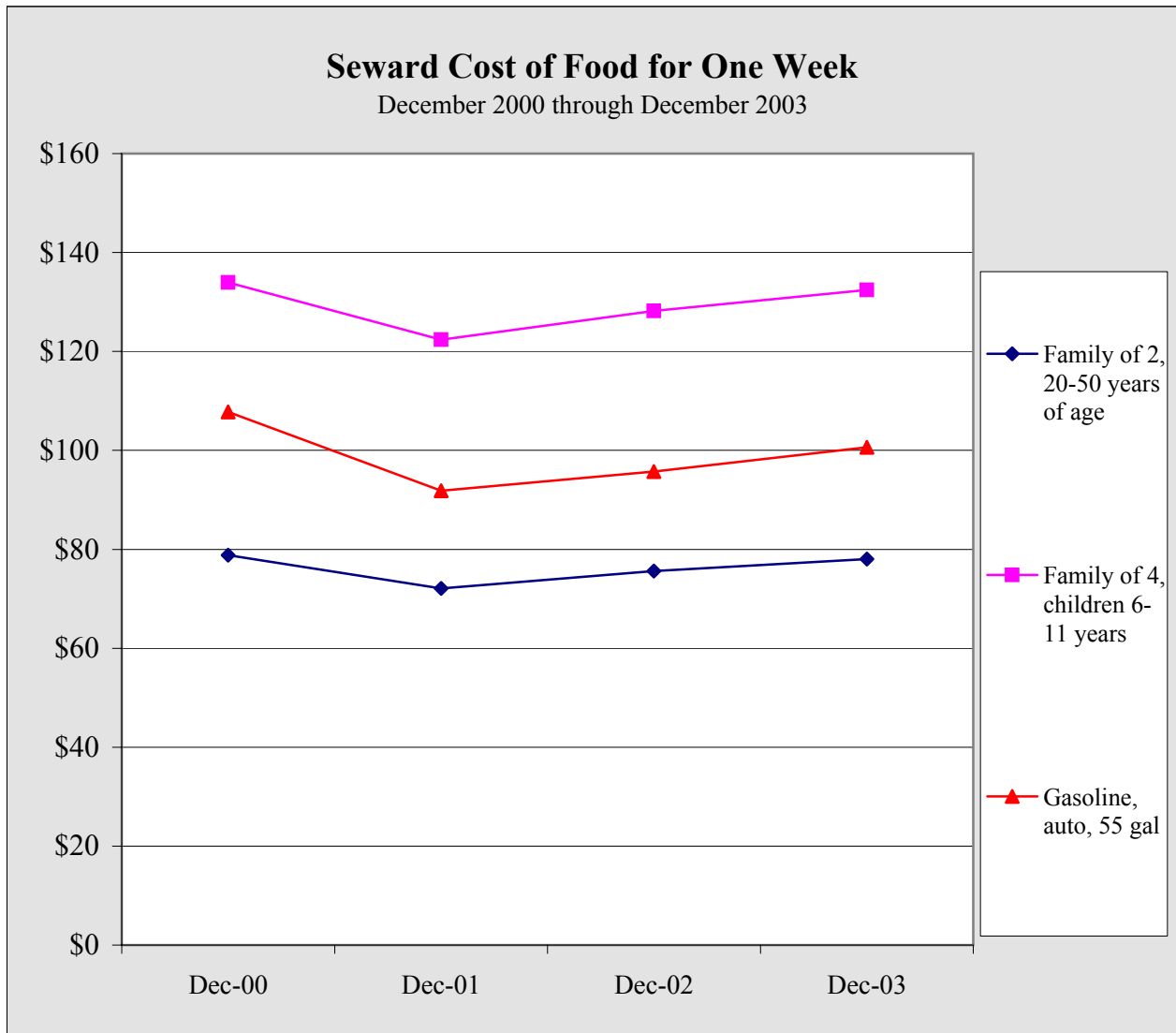


Chart 5.17

Soldotna Sales - Fourth Quarter

Soldotna 4th Quarter Gross Sales by Industry - 1997-2003 - in \$

	1997	1998	1999	2000	2001	2002	2003	Annual Change
AFF	96,744	122,431	217,744	262,358	269,662	461,273	686,965	48.9%
Min	310,435	1,135,353	81,064	100,575	53,304	119,470	118,412	-0.9%
Const	6,853,740	6,231,433	6,309,023	6,093,210	4,897,000	5,990,804	6,010,806	0.3%
Manu	605,405	726,600	651,359	1,433,479	1,261,012	1,321,057	1,459,149	10.5%
TCPU	3,415,512	3,724,804	4,480,636	3,990,606	3,904,674	3,782,935	4,598,976	21.6%
Whole	2,742,526	5,161,109	7,569,235	4,719,082	6,765,030	12,251,677	6,759,341	-44.8%
Retail	38,909,421	40,355,055	41,728,045	45,263,100	49,356,300	45,494,387	49,248,267	8.3%
FIRE	2,031,268	1,646,315	2,068,526	2,355,055	2,910,221	2,632,224	2,888,107	9.7%
Service	6,449,638	7,490,625	7,470,400	7,788,219	8,183,085	8,100,682	9,171,095	13.2%
Total	61,417,298	66,596,151	70,579,609	72,007,899	77,601,488	80,158,239	80,949,644	1.0%
Annual Change		8.4%	6.0%	2.0%	7.8%	3.3%	1.0%	

Table 6.1

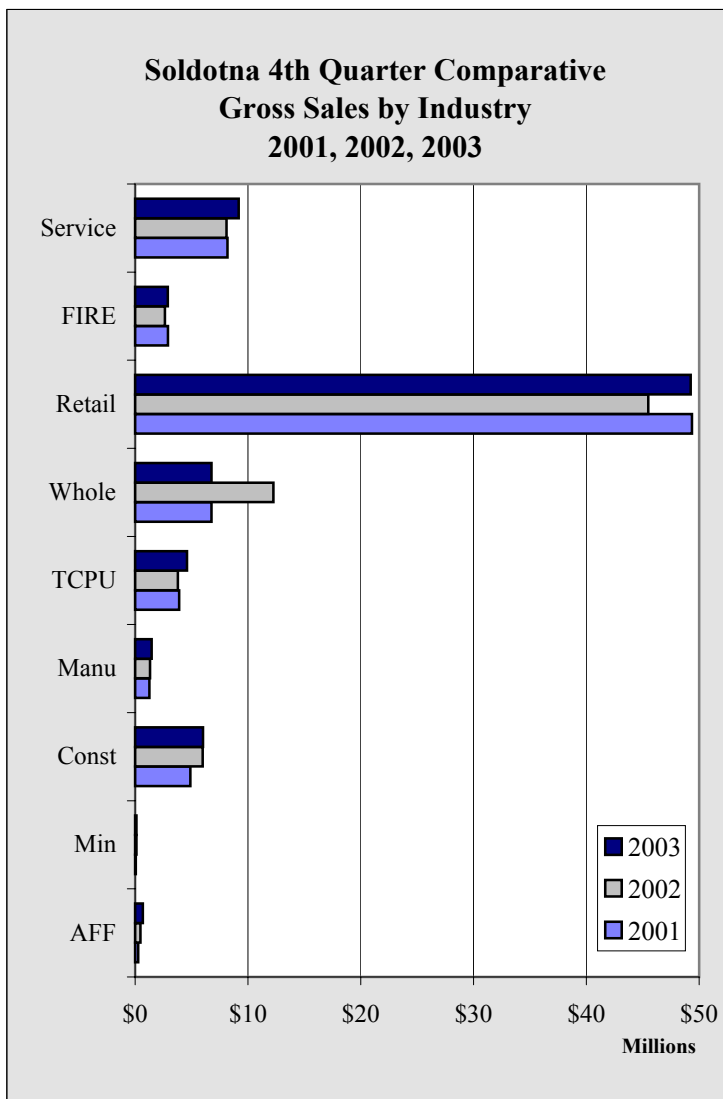


Chart 6.1

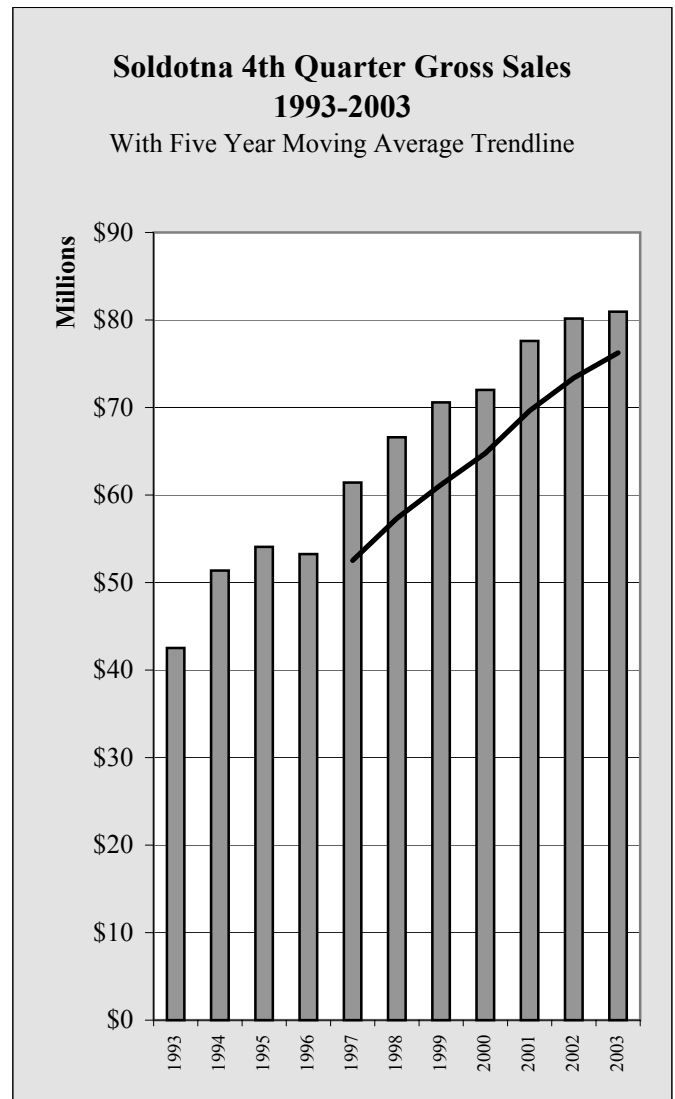


Chart 6.2

Soldotna Sales - Fourth Quarter

Soldotna 4th Quarter Taxable Sales by Industry - 1997-2003 - in \$								
	1997	1998	1999	2000	2001	2002	2003	Annual Change
AFF	92,683	114,886	183,590	199,729	206,673	178,474	245,862	37.8%
Min	2,300	1,500	1,460	1,238	8,264	11,581	8,095	-30.1%
Const	335,285	339,593	363,792	297,506	283,797	335,538	380,999	13.5%
Manu	329,097	259,176	266,663	243,232	296,404	314,430	273,071	-13.2%
TCPU	2,339,456	2,414,900	2,791,437	2,518,338	2,696,919	2,861,745	3,164,821	10.6%
Whole	93,622	62,801	82,528	141,739	128,503	145,509	196,051	34.7%
Retail	28,537,050	29,417,311	31,010,280	32,397,826	34,350,723	33,338,606	37,251,718	11.7%
FIRE	839,760	906,894	879,930	1,243,047	1,361,487	1,339,492	977,297	-27.0%
Service	3,234,547	3,314,622	3,223,778	3,437,039	3,531,371	3,713,785	3,480,885	-6.3%
Total	35,806,409	36,834,109	38,807,035	40,481,909	42,865,341	42,242,890	45,987,325	8.9%
Annual Change		2.9%	5.4%	4.3%	5.9%	-1.5%	8.9%	

Table 6.2

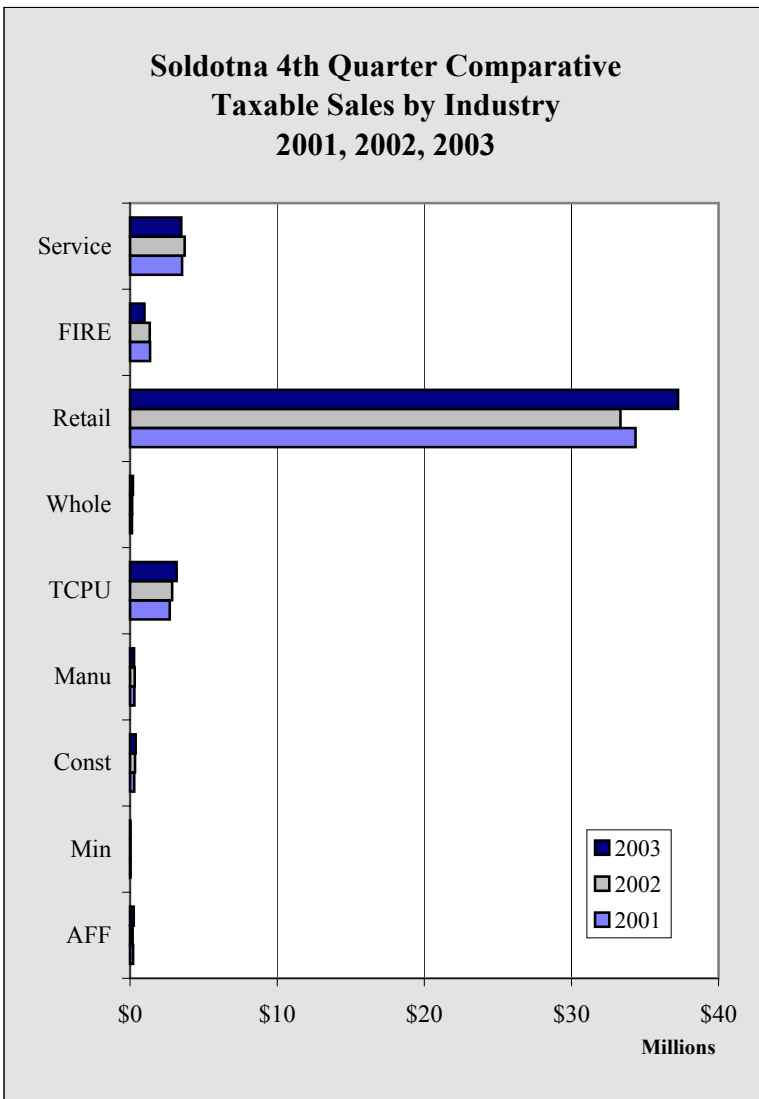


Chart 6.3

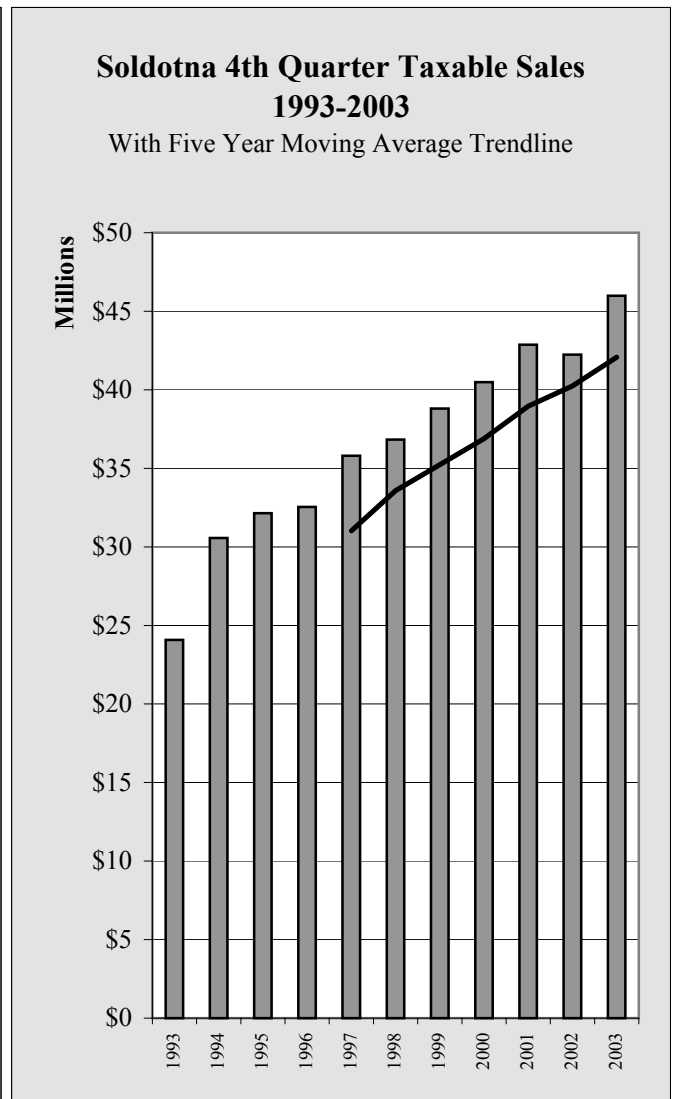


Chart 6.4

Soldotna Sales - Annual

Soldotna Annual Gross Sales by Industry - 1997-2003 - in \$

	1997	1998	1999	2000	2001	2002	2003	Annual Change
AFF	787,505	689,389	954,143	1,727,448	1,664,917	1,853,591	2,452,890	32.3%
Min	645,979	2,729,541	306,689	305,525	305,091	410,684	450,192	9.6%
Const	20,624,014	20,205,240	17,075,443	20,761,485	19,395,458	22,462,842	20,673,292	-8.0%
Manu	2,824,914	3,192,979	3,210,218	5,446,988	5,938,040	6,301,658	7,716,048	22.4%
TCPU	13,396,265	14,308,591	17,467,668	15,708,998	17,799,215	15,900,605	16,353,749	2.8%
Whole	11,054,736	14,626,150	32,515,047	32,610,279	31,467,653	40,201,769	34,185,783	-15.0%
Retail	149,103,119	157,774,054	166,898,488	170,201,586	187,606,859	191,902,954	204,178,727	6.4%
FIRE	7,603,912	7,365,455	8,509,983	10,210,170	10,232,574	10,465,959	10,717,977	2.4%
Service	26,507,740	29,884,044	30,622,659	32,265,770	34,683,298	36,321,148	39,708,727	9.3%
Total	232,583,888	250,793,664	277,588,737	289,255,311	309,112,208	325,843,789	336,479,102	3.3%
Annual Change		7.8%	10.7%	4.2%	6.9%	5.4%	3.3%	

Table 6.3

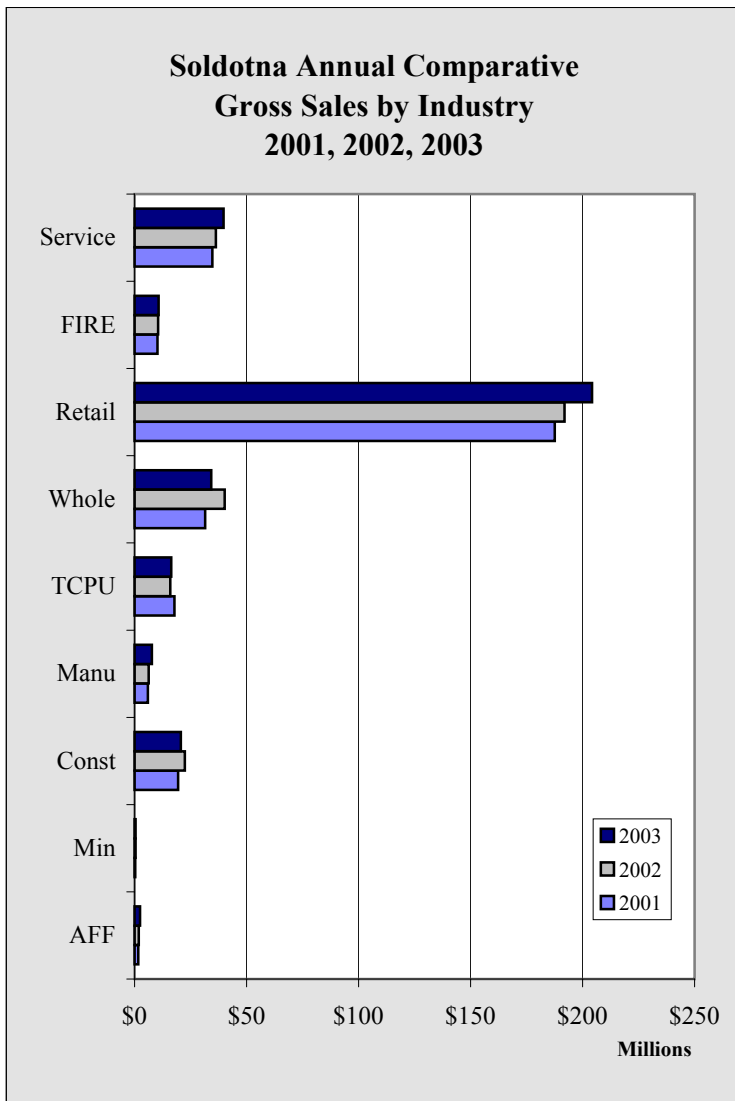


Chart 6.5

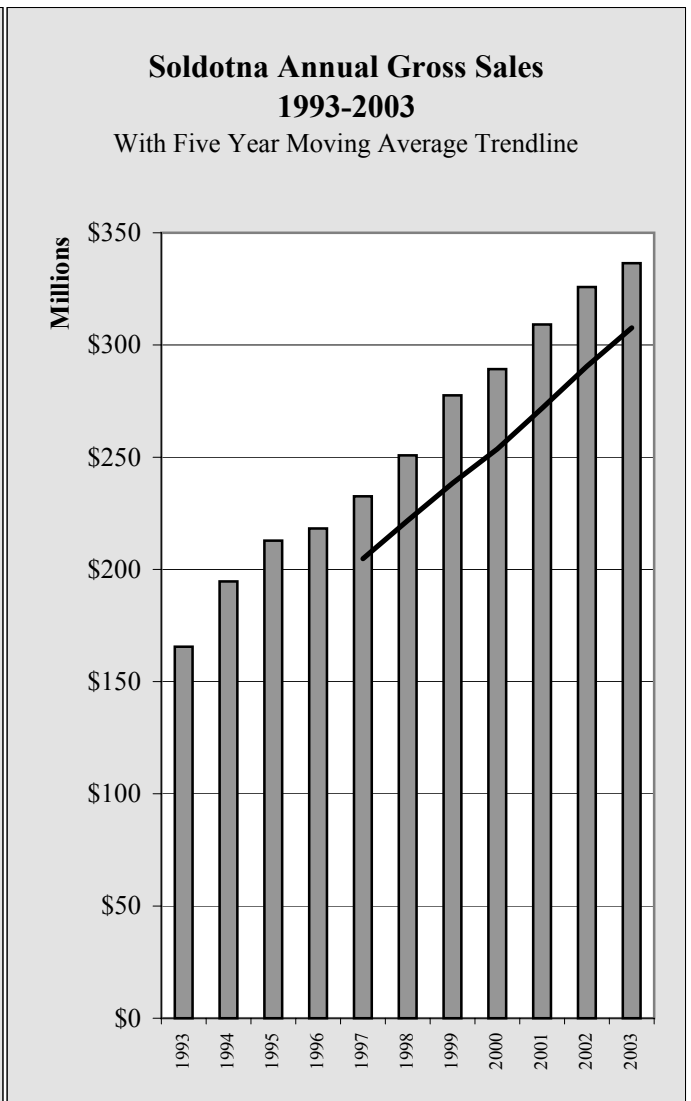


Chart 6.6

Soldotna Sales - Annual

Soldotna Annual Taxable Sales by Industry - 1997-2003 - in \$

	1997	1998	1999	2000	2001	2002	2003	Annual Change
AFF	412,424	466,912	697,062	921,908	1,117,793	1,043,812	1,168,749	12.0%
Min	6,251	8,010	5,675	11,333	35,080	33,278	32,755	-1.6%
Const	1,262,833	1,320,297	1,471,239	1,233,755	1,173,265	1,317,838	1,578,493	19.8%
Manu	1,363,346	1,439,440	1,467,864	1,567,147	1,638,254	1,635,572	1,664,667	1.8%
TCPU	8,918,568	9,374,360	10,378,566	10,311,502	10,520,193	11,147,380	12,306,956	10.4%
Whole	342,916	369,062	322,925	715,161	786,443	763,236	997,040	30.6%
Retail	109,625,447	115,732,671	122,401,180	124,618,575	136,194,643	138,178,507	150,747,986	9.1%
FIRE	3,658,043	3,662,452	3,776,435	4,545,775	5,207,613	5,279,203	4,429,297	-16.1%
Service	14,711,144	15,398,236	15,403,419	15,493,910	15,700,548	17,512,058	17,063,850	-2.6%
Total	140,336,676	147,789,661	155,952,764	159,436,128	172,392,935	176,933,463	190,031,510	7.4%
Annual Change		5.3%	5.5%	2.2%	8.1%	2.6%	7.4%	

Table 6.4

Soldotna Annual Comparative Taxable Sales by Industry 2001, 2002, 2003

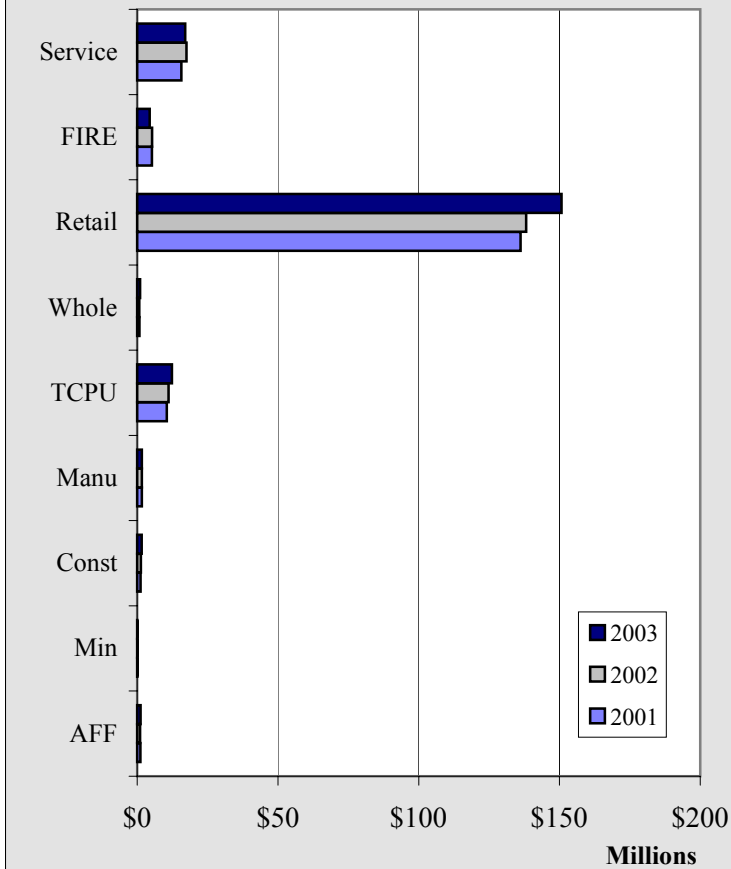


Chart 6.7

Soldotna Annual Taxable Sales 1993-2003

With Five Year Moving Average Trendline

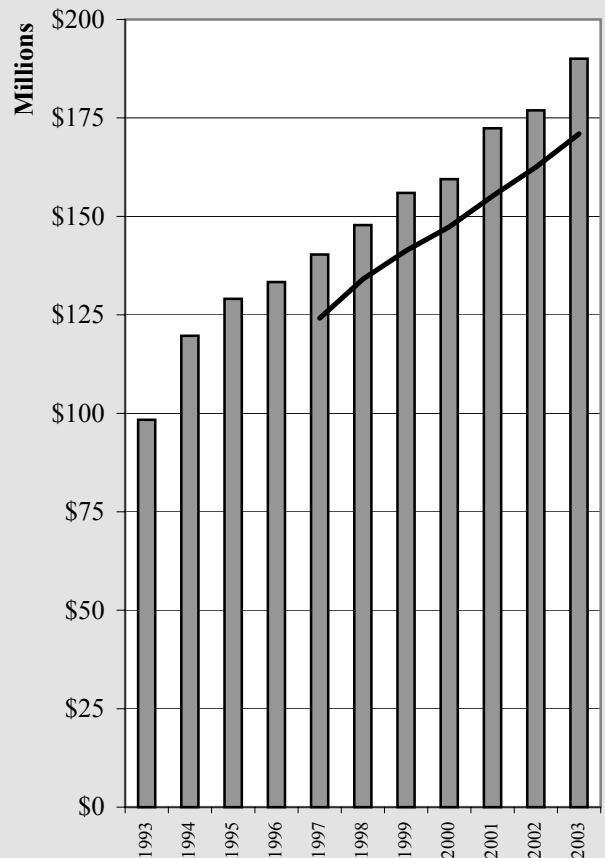


Chart 6.8

Soldotna Sales by Quarter

Soldotna Gross Sales by Industry by Quarter - 2000-2003 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2000					
AFF	158,182	379,092	927,816	262,358	1,727,448
Min	71,262	80,235	53,453	100,575	305,525
Const	3,044,411	4,925,887	6,697,977	6,093,210	20,761,485
Manu	641,545	1,149,365	2,222,599	1,433,479	5,446,988
TCPU	4,039,609	3,684,195	3,994,588	3,990,606	15,708,998
Whole	7,278,779	8,721,917	11,890,501	4,719,082	32,610,279
Retail	31,528,136	42,547,382	50,862,968	45,263,100	170,201,586
FIRE	1,976,395	2,743,036	3,135,684	2,355,055	10,210,170
Service	6,456,290	8,278,327	9,742,934	7,788,219	32,265,770
Govt	7,287	5,779	1,781	2,215	17,062
Total	55,201,896	72,515,215	89,530,301	72,007,899	289,255,311
2001					
AFF	215,220	486,756	693,279	269,662	1,664,917
Min	49,472	77,886	124,429	53,304	305,091
Const	4,015,371	4,464,446	6,018,641	4,897,000	19,395,458
Manu	967,938	1,611,027	2,098,063	1,261,012	5,938,040
TCPU	4,764,455	4,573,146	4,556,940	3,904,674	17,799,215
Whole	6,827,062	6,981,240	10,894,321	6,765,030	31,467,653
Retail	34,715,249	45,690,237	57,845,073	49,356,300	187,606,859
FIRE	2,166,881	2,223,114	2,932,358	2,910,221	10,232,574
Service	7,071,799	8,927,244	10,501,170	8,183,085	34,683,298
Govt	6,507	5,238	6,158	1,200	19,103
Total	60,799,954	75,040,334	95,670,432	77,601,488	309,112,208
2002					
AFF	231,354	493,143	667,821	461,273	1,853,591
Min	98,101	106,949	86,164	119,470	410,684
Const	3,228,042	4,930,716	8,313,280	5,990,804	22,462,842
Manu	900,894	1,727,614	2,352,093	1,321,057	6,301,658
TCPU	3,685,725	3,531,451	4,900,494	3,782,935	15,900,605
Whole	8,072,050	7,353,520	12,524,522	12,251,677	40,201,769
Retail	36,487,247	49,051,032	60,870,288	45,494,387	191,902,954
FIRE	2,258,203	2,983,720	2,591,812	2,632,224	10,465,959
Service	7,362,395	9,561,342	11,296,729	8,100,682	36,321,148
Govt	6,700	7,859	4,290	3,730	22,579
Total	62,330,711	79,747,346	103,607,493	80,158,239	325,843,789
2003					
AFF	287,421	558,058	920,446	686,965	2,452,890
Min	110,629	122,012	99,139	118,412	450,192
Const	3,997,918	3,932,989	6,731,579	6,010,806	20,673,292
Manu	1,129,391	2,288,148	2,839,360	1,459,149	7,716,048
TCPU	4,211,327	3,826,912	3,716,534	4,598,976	16,353,749
Whole	7,309,289	9,554,591	10,562,562	6,759,341	34,185,783
Retail	36,770,710	52,165,027	65,994,723	49,248,267	204,178,727
FIRE	2,461,298	2,547,857	2,820,715	2,888,107	10,717,977
Service	7,911,491	10,123,342	12,502,799	9,171,095	39,708,727
Govt	12,319	8,680	12,192	8,526	41,717
Total	64,201,793	85,127,616	106,200,049	80,949,644	336,479,102

Table 6.5

Soldotna Sales by Quarter

Soldotna Taxable Sales by Industry by Quarter - 2000-2003 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2000					
AFF	148,104	227,222	346,853	199,729	921,908
Min	1,148	6,707	2,240	1,238	11,333
Const	316,000	290,180	330,069	297,506	1,233,755
Manu	194,558	412,829	716,528	243,232	1,567,147
TCPU	2,608,749	2,571,379	2,613,036	2,518,338	10,311,502
Whole	71,213	229,376	272,833	141,739	715,161
Retail	22,423,668	29,942,234	39,854,847	32,397,826	124,618,575
FIRE	860,411	1,066,696	1,375,621	1,243,047	4,545,775
Service	3,033,282	4,014,214	5,009,375	3,437,039	15,493,910
Govt	7,287	5,779	1,781	2,215	17,062
Total	29,664,420	38,766,616	50,523,183	40,481,909	159,436,128
2001					
AFF	183,856	314,053	413,211	206,673	1,117,793
Min	7,612	10,242	8,962	8,264	35,080
Const	234,518	301,807	353,143	283,797	1,173,265
Manu	199,966	465,257	676,627	296,404	1,638,254
TCPU	2,584,193	2,577,578	2,661,503	2,696,919	10,520,193
Whole	124,637	282,881	250,422	128,503	786,443
Retail	25,030,145	33,538,956	43,274,819	34,350,723	136,194,643
FIRE	1,072,034	1,222,567	1,551,525	1,361,487	5,207,613
Service	3,040,671	4,184,003	4,944,503	3,531,371	15,700,548
Govt	6,507	5,238	6,158	1,200	19,103
Total	32,484,139	42,902,582	54,140,873	42,865,341	172,392,935
2002					
AFF	185,252	286,565	393,521	178,474	1,043,812
Min	6,447	7,414	7,836	11,581	33,278
Const	283,099	329,803	369,398	335,538	1,317,838
Manu	181,486	429,327	710,329	314,430	1,635,572
TCPU	2,752,273	2,610,676	2,922,686	2,861,745	11,147,380
Whole	135,437	231,064	251,226	145,509	763,236
Retail	25,570,526	33,723,015	45,546,360	33,338,606	138,178,507
FIRE	1,170,633	1,266,667	1,502,411	1,339,492	5,279,203
Service	3,442,841	4,600,733	5,754,699	3,713,785	17,512,058
Govt	6,700	7,859	4,290	3,730	22,579
Total	33,734,694	43,493,123	57,462,756	42,242,890	176,933,463
2003					
AFF	167,593	297,426	457,868	245,862	1,168,749
Min	9,374	7,401	7,885	8,095	32,755
Const	301,760	430,437	465,297	380,999	1,578,493
Manu	219,705	436,364	735,527	273,071	1,664,667
TCPU	3,219,035	2,963,843	2,959,257	3,164,821	12,306,956
Whole	173,053	288,627	339,309	196,051	997,040
Retail	25,769,374	36,973,302	50,753,592	37,251,718	150,747,986
FIRE	1,141,419	1,151,616	1,158,965	977,297	4,429,297
Service	3,443,257	4,450,741	5,688,967	3,480,885	17,063,850
Govt	12,319	8,680	12,192	8,526	41,717
Total	34,456,889	47,008,437	62,578,859	45,987,325	190,031,510

Table 6.6

Soldotna Construction - Fourth Quarter

Soldotna 4th Quarter Permit Values by Type - 1997-2003 - in \$

	1997	1998	1999	2000	2001	2002	2003	Annual Change
Residential New	733,300	175,000	225,888	270,668	0	176,000	526,191	199.0%
Residential Alter/Add	30,000	11,660	0	39,500	51,148	11,500	5,000	-56.5%
Commercial New	16,650	300,000	281,905	970,484	0	0	281,491	NA
Commercial Alter/Add	780,500	272,500	2,000	122,300	111,500	70,000	60,363	-13.8%
Total	1,560,450	759,160	509,793	1,402,952	162,648	257,500	873,045	239.0%
Annual Change		-51.3%	-32.8%	175.2%	-88.4%	58.3%	239.0%	

Table 6.7

Soldotna 4th Quarter Permit Values by Type - 1986-2003

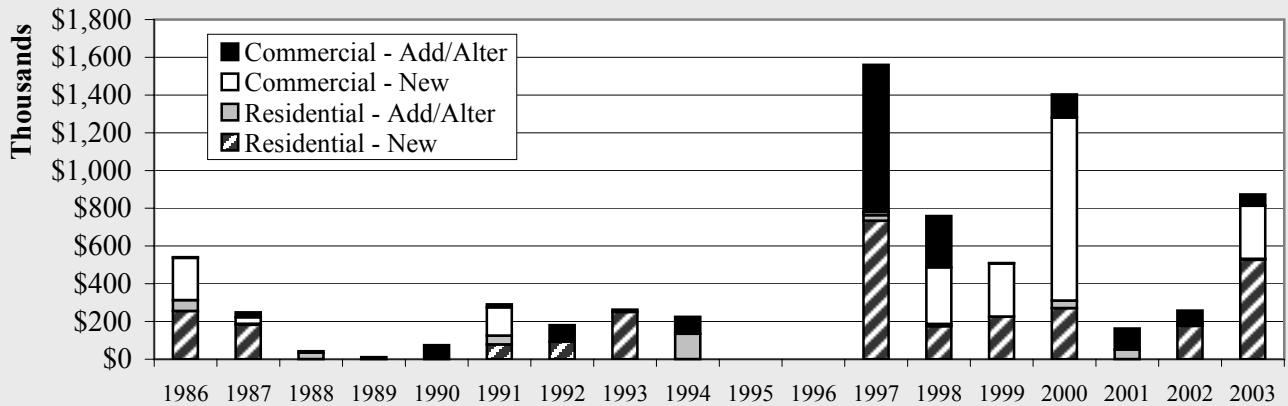


Chart 6.9

Soldotna 4th Quarter Permit Values Percent by Type - 2003

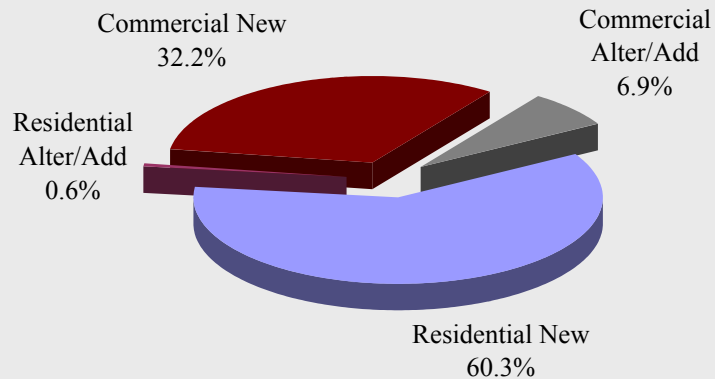


Chart 6.10

Soldotna Construction - Fourth Quarter

Soldotna 4th Quarter Permit Volume by Type - 1997-2003

	1997	1998	1999	2000	2001	2002	2003	Annual Change
Residential New	5	1	2	2	0	1	5	400.0%
Residential Alter/Add	1	5	0	3	4	2	1	-50.0%
Commercial New	5	2	6	7	0	0	2	NA
Commercial Alter/Add	4	6	1	8	7	1	5	400.0%
Total	15	14	9	20	11	4	13	225.0%
Annual Change		-6.7%	-35.7%	122.2%	-45.0%	-63.6%	225.0%	

Table 6.8

Soldotna 4th Quarter Permit Volume by Type - 1986-2003

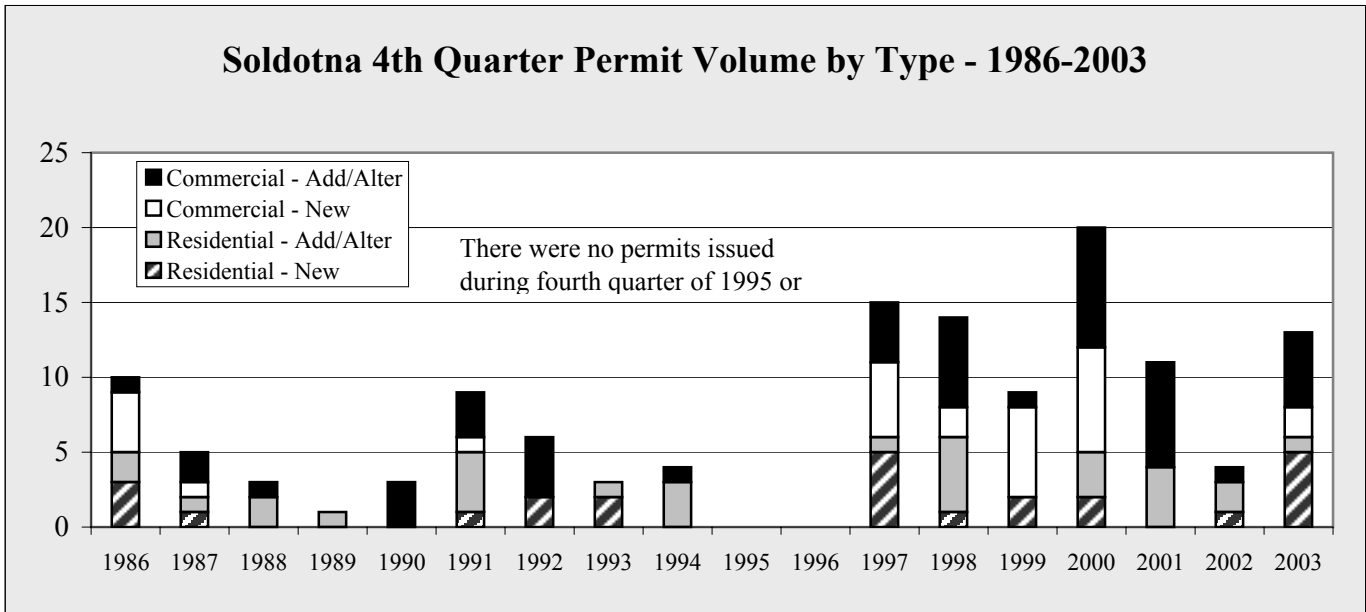


Chart 6.11

Soldotna 4th Quarter Permit Volume Percent by Type - 2003

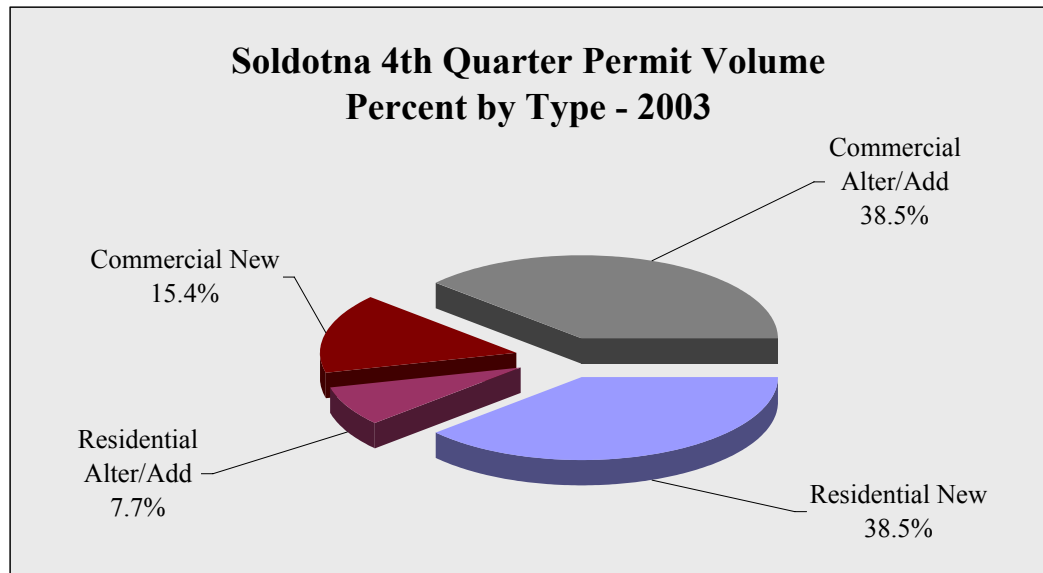


Chart 6.12

Soldotna Cost of Food

Cost of food data is collected by the University of Alaska, Fairbanks Cooperative Extension. Each quarter the Cooperative Extension surveys up to three grocers in communities throughout the state to determine the cost of food for one week. Specific guidelines are presented to the surveyors regarding item size and sale price for 104 items. It has been determined that separation of Kenai and Soldotna data would be meaningless therefore data presented relates to both communities.

SOLDOTNA/KENAI								
	Dec-97	Dec-98	Dec-99	Dec-00	Dec-01	Dec-02	Dec-03	Annual Change
Sales Tax (in percent)	5.0	5.0	5.0	5.0	5.0	5.0	5.0	
Percent of Food Unavailable	0.0	0.0	0.0	0.0	0.0	1.0	0.0	
Child, 1 year	15.60	16.15	16.16	16.34	17.91	17.78	19.25	8.3%
Child, 2 years	0.00	0.00	0.00	0.00	17.91	17.78	18.88	6.2%
Children 3-5 years of age	17.10	17.60	17.69	17.92	19.66	19.53	20.73	6.1%
Children 6-8 years of age	22.69	23.50	23.52	23.87	26.11	26.03	27.88	7.1%
Children 9-11 years of age	25.79	26.57	26.66	27.06	29.63	29.50	31.32	6.2%
Males 12-14 years of age	29.16	29.99	30.13	30.49	33.51	33.32	35.30	5.9%
Males 15-19 years of age	30.06	30.84	30.97	31.41	34.57	34.37	36.36	5.8%
Males 20-50 years of age	29.84	30.67	30.80	31.24	34.39	34.29	36.46	6.3%
Males 51 and older	28.52	29.22	29.28	29.83	32.72	32.62	34.95	7.1%
Females 12-19 years of age	25.11	25.89	25.89	26.31	28.91	28.72	30.63	6.7%
Females 20-50 years of age	26.21	26.83	26.82	27.39	29.97	29.94	31.85	6.4%
Females 51 and older	25.39	26.06	26.15	26.64	29.28	29.16	30.98	6.2%
Family of 2, 20-50 years of age	61.66	63.22	63.38	64.49	70.79	70.65	75.14	6.4%
Family of 2, 51 years and older	59.30	60.83	61.01	62.11	68.20	67.97	72.53	6.7%
Family of 4, children 1-5 years	88.74	91.25	91.48	92.89	101.92	101.54	107.93	6.3%
Family of 4, children 6-11 years	104.52	107.57	107.81	109.57	122.09	119.76	127.52	6.5%
Electricity, 1000 kWh	111.00	120.65	119.34	113.17	122.05	126.11	113.87	-9.7%
Gasoline, auto, 55 gal	76.95	73.87	79.75	97.35	80.12	89.10	100.65	13.0%
Lumber, 2X4X8'	3.76	3.10	3.69	3.26	3.13	3.28	2.92	-11.0%
Propane, 100 lb. refill	39.48	36.68	37.52	42.24	43.42	43.42	48.14	10.9%
Sewer & Water, monthly	41.29	41.00	NA	NA	NA	NA	NA	NA

Table 6.13

Soldotna Cost of Food

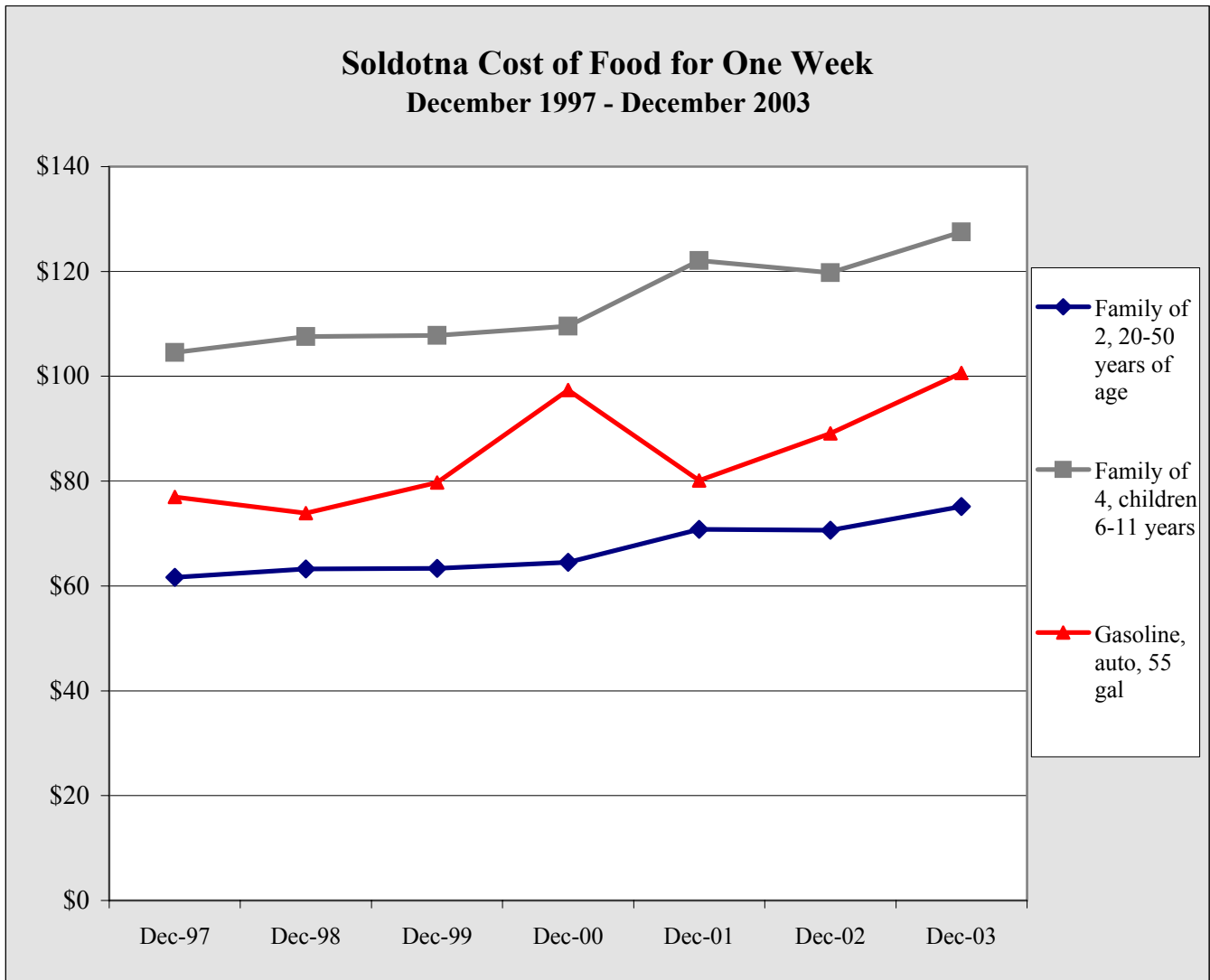


Chart 6.17

KPB Unincorporated Sales - Fourth Quarter

KPB Unincorporated 4th Quarter Gross Sales by Industry - 1997-2003 - in \$

	1997	1998	1999	2000	2001	2002*	2003*	Annual Change
AFF	942,816	954,784	487,509	598,868	609,830	1,070,350	594,227	-44.5%
Min	45,899,968	47,910,745	31,346,369	36,917,017	35,575,897	22,118,005	28,430,406	28.5%
Const	24,979,114	28,821,474	25,024,193	25,829,999	38,440,735	35,329,878	29,468,106	-16.6%
Manu	20,449,834	26,647,655	34,645,835	16,081,645	109,743,267	69,309,105	52,344,082	-24.5%
TCPU	16,412,738	18,207,994	20,201,622	17,957,230	20,376,126	14,919,023	14,958,018	0.3%
Whole	25,691,955	23,358,913	23,270,604	23,543,846	25,720,598	26,044,742	28,213,523	8.3%
Retail	28,445,320	29,811,129	30,507,754	31,112,790	37,657,463	35,323,103	36,517,483	3.4%
FIRE	4,237,797	3,967,408	2,701,521	3,083,532	3,230,442	3,622,620	3,842,229	6.1%
Service	12,957,982	13,411,428	14,084,496	17,062,864	18,677,031	15,998,545	15,419,183	-3.6%
Total	180,020,471	193,091,815	182,269,903	172,187,791	290,031,389	223,735,371	209,787,257	-6.2%
Annual Change		7.3%	-5.6%	-5.5%	68.4%	-22.9%	-6.2%	

Table 7.1

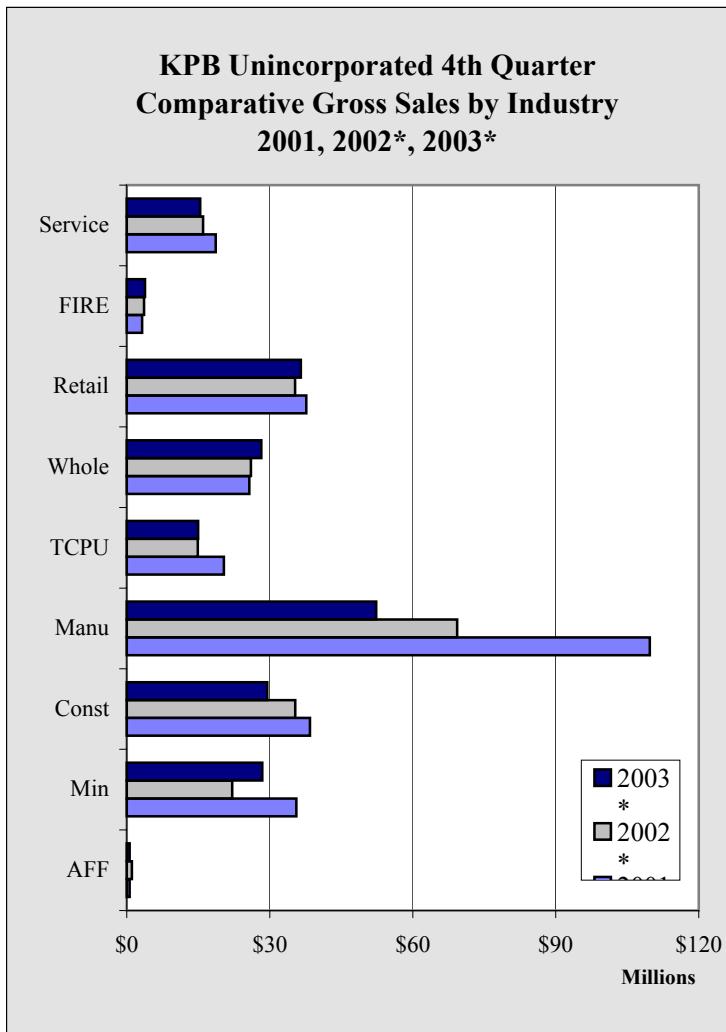


Chart 7.1

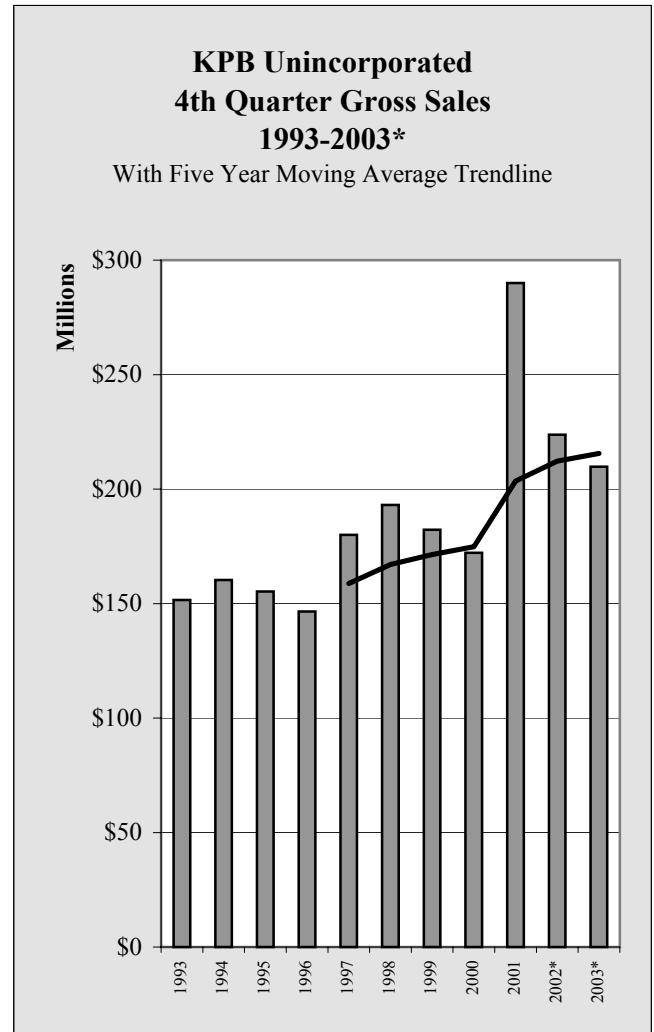


Chart 7.2

* - 2002 and 2003 data is affected by Homer's annexation, effective 4/1/2002. Gains to Homer are losses to this area.

KPB Unincorporated Sales - Fourth Quarter

KPB Unincorporated 4th Quarter Taxable Sales by Industry - 1997-2003 - in \$

	1997	1998	1999	2000	2001	2002	2003	Annual Change
AFF	341,912	320,559	317,244	427,648	354,923	404,614	423,149	4.6%
Min	1,518,962	1,032,762	1,055,672	1,212,813	1,558,640	1,267,664	1,085,402	-14.4%
Const	1,199,697	1,516,259	1,437,474	1,427,416	1,516,276	1,635,240	1,463,398	-10.5%
Manu	512,336	580,152	589,398	521,819	544,363	464,417	503,232	8.4%
TCPU	8,850,204	9,157,762	10,261,420	10,174,859	11,558,896	9,076,753	9,318,255	2.7%
Whole	2,648,211	2,374,713	2,983,283	3,015,555	3,424,874	2,858,282	3,086,890	8.0%
Retail	15,513,314	16,269,944	17,242,257	17,199,221	19,348,344	18,286,748	18,747,891	2.5%
FIRE	1,337,734	1,296,652	1,200,176	1,300,311	1,500,322	1,423,071	1,450,667	1.9%
Service	5,600,343	6,224,248	5,898,827	6,688,295	6,932,847	6,521,243	6,006,886	-7.9%
Total	37,525,660	38,773,336	40,985,751	41,967,937	46,739,485	41,938,032	42,085,770	0.4%
Annual Change		3.3%	5.7%	2.4%	11.4%	-10.3%	0.4%	

Table 7.2

KPB Unincorporated 4th Quarter Comparative Taxable Sales by Industry 2001, 2002*, 2003*

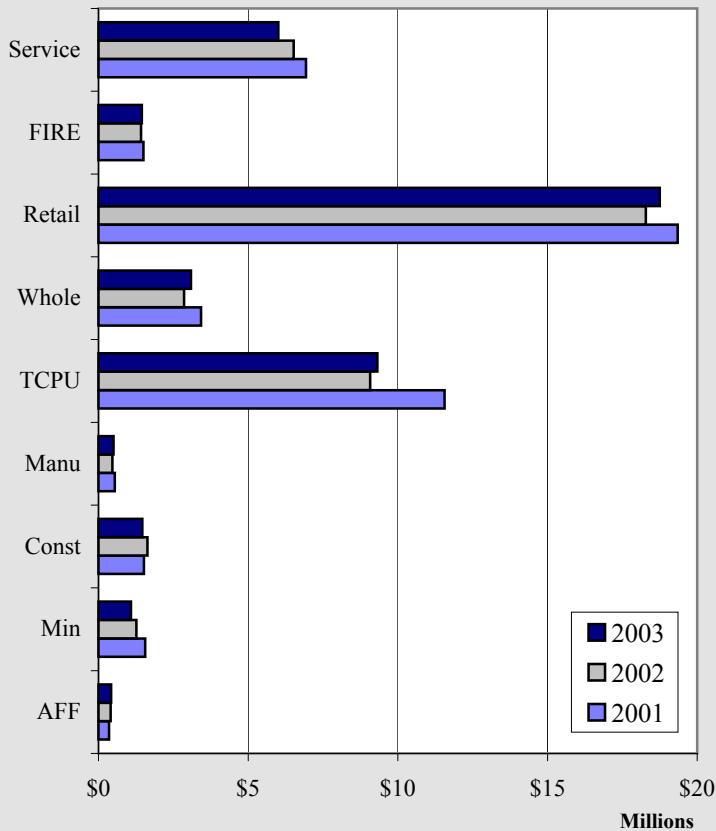


Chart 7.3

KPB Unincorporated 4th Quarter Taxable Sales 1993-2003* With Five Year Moving Average Trendline

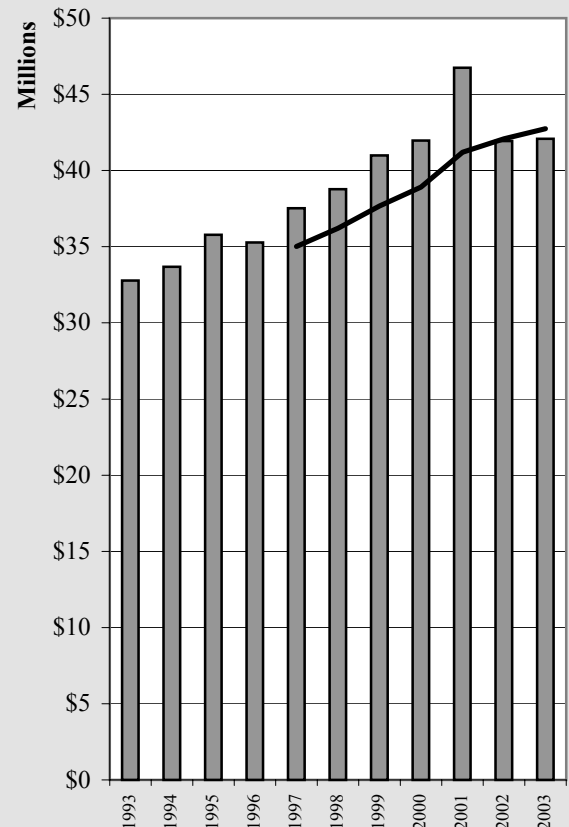


Chart 7.4

* - 2002 and 2003 data is affected by Homer's annexation, effective 4/1/2002. Gains to Homer are losses to this area.

KPB Unincorporated Sales - Annual

KPB Unincorporated Annual Gross Sales by Industry - 1997-2003 - in \$

	1997	1998	1999	2000	2001	2002*	2003*	Annual Change
AFF	8,277,304	6,119,386	2,812,823	2,875,629	3,220,463	4,068,705	4,660,463	14.5%
Min	134,556,028	187,521,559	113,163,554	115,625,431	123,091,789	108,808,400	99,309,908	-8.7%
Const	80,841,162	88,142,507	87,808,495	88,676,528	136,282,121	131,068,659	127,716,593	-2.6%
Manu	121,436,530	112,671,455	132,512,994	85,638,574	250,593,511	164,076,655	159,398,376	-2.9%
TCPU	67,212,590	73,567,609	78,647,818	66,837,538	77,388,092	73,138,015	63,778,821	-12.8%
Whole	98,767,981	101,466,620	91,041,042	101,310,365	104,685,508	108,203,468	115,668,518	6.9%
Retail	128,401,693	128,963,750	128,644,968	137,928,377	151,840,391	152,978,778	169,140,651	10.6%
FIRE	18,535,160	15,909,441	15,194,140	13,101,745	15,616,436	14,388,483	16,318,479	13.4%
Service	71,312,163	78,651,481	83,322,595	96,270,771	101,637,836	103,835,576	99,453,289	-4.2%
Total	729,346,183	793,020,393	733,148,429	708,264,958	964,356,147	860,566,739	855,445,098	-0.6%
Annual Change		8.7%	-7.5%	-3.4%	36.2%	-10.8%	-0.6%	

Table 7.3

KPB Unincorporated Annual Comparative Gross Sales by Industry 2001, 2002*, 2003*

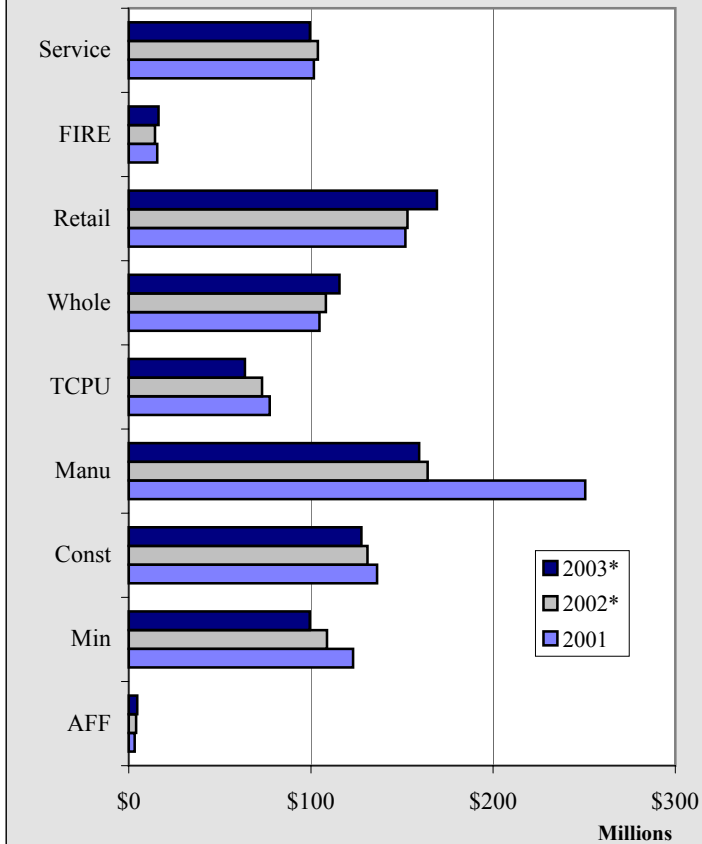


Chart 7.5

* - 2002 and 2003 data is affected by Homer's annexation, effective 4/1/2002. Gains to Homer are losses to this area.

KPB Unincorporated Annual Gross Sales 1993-2003* With Five Year Moving Average Trendline

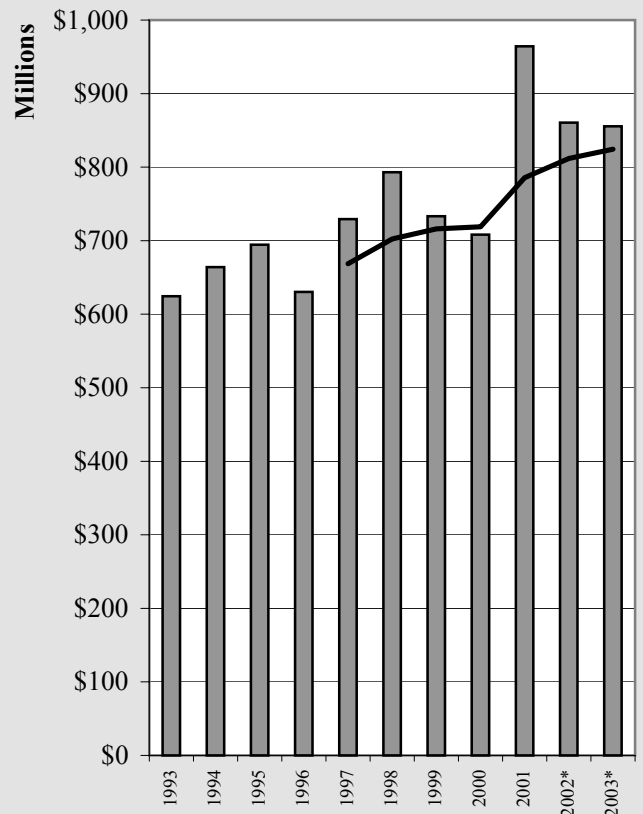


Chart 7.6

KPB Unincorporated Sales - Annual

KPB Unincorporated Annual Taxable Sales by Industry - 1997-2003 - in \$

	1997	1998	1999	2000	2001	2002	2003	Annual Change
AFF	1,819,563	1,722,929	1,738,057	1,945,844	2,015,782	2,152,132	2,277,475	5.8%
Min	5,091,640	5,144,815	3,724,685	4,434,095	5,598,954	5,598,990	4,643,016	-17.1%
Const	4,834,985	5,738,513	5,621,785	5,724,961	6,109,648	6,550,359	6,512,274	-0.6%
Manu	3,049,182	3,388,424	3,021,658	3,084,591	3,041,030	2,944,959	2,617,345	-11.1%
TCPU	34,090,048	35,992,074	39,160,283	39,092,526	42,147,135	41,606,993	37,091,907	-10.9%
Whole	9,555,670	8,733,322	9,868,388	11,100,421	11,675,046	11,425,901	11,808,849	3.4%
Retail	71,802,512	72,533,481	75,119,590	79,800,122	84,664,035	84,275,960	87,940,993	4.3%
FIRE	5,394,863	5,494,477	5,585,421	5,674,011	6,354,737	6,481,341	6,958,487	7.4%
Service	36,789,373	40,794,714	43,554,212	48,445,982	49,740,983	48,528,513	48,364,631	-0.3%
Total	172,433,408	179,549,334	187,394,079	199,302,553	211,347,350	209,565,148	208,214,977	-0.6%
Annual Change		4.1%	4.4%	6.4%	6.0%	-0.8%	-0.6%	

Table 7.4

KPB Unincorporated Annual Comparative Taxable Sales by Industry 2001, 2002*, 2003*

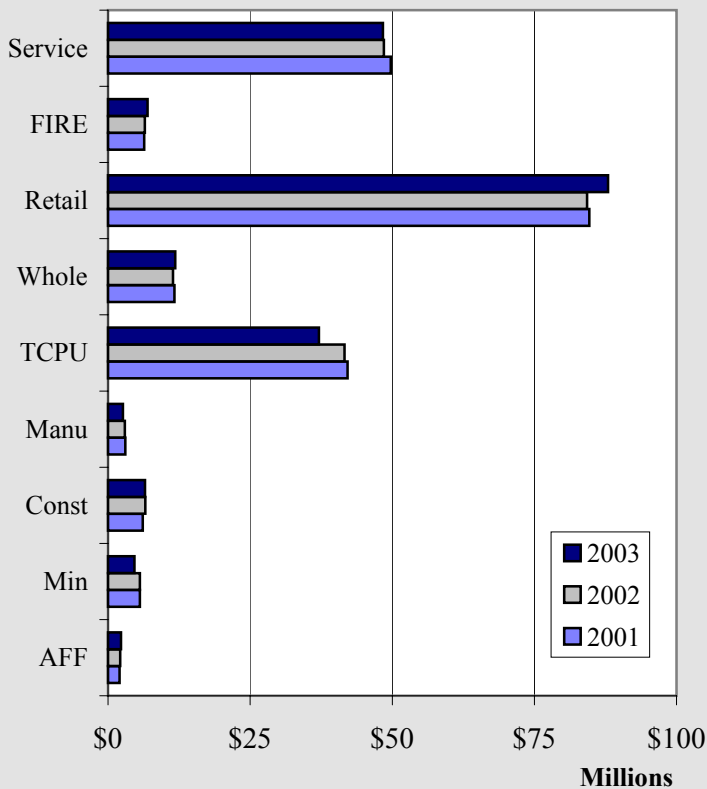


Chart 7.7

KPB Unincorporated Annual Taxable Sales 1993-2003* With Five Year Moving Average Trendline

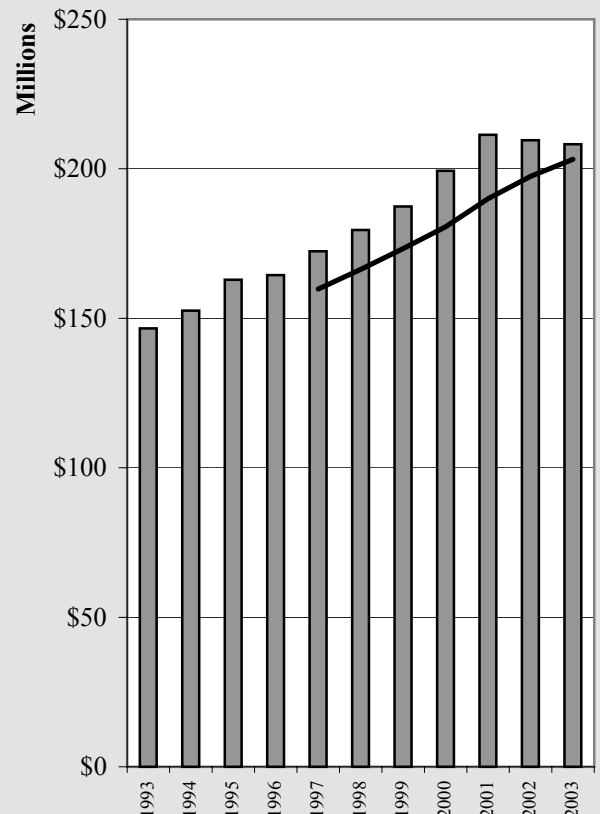


Chart 7.8

* - 2002 and 2003 data is affected by Homer's annexation, effective 4/1/2002. Gains to Homer are losses to this area.

KPB Unincorporated Sales

KPB Unincorporated Gross Sales by Industry by Quarter - 2000-2003 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2000					
AFF	352,282	895,333	1,029,146	598,868	2,875,629
Min	18,280,459	25,208,965	35,218,990	36,917,017	115,625,431
Const	12,077,231	20,563,736	30,205,562	25,829,999	88,676,528
Manu	19,962,580	26,397,183	23,197,166	16,081,645	85,638,574
TCPU	15,686,890	15,437,379	17,756,039	17,957,230	66,837,538
Whole	19,617,188	26,003,440	32,145,891	23,543,846	101,310,365
Retail	25,802,634	37,141,035	43,871,918	31,112,790	137,928,377
FIRE	3,037,733	3,698,129	3,282,351	3,083,532	13,101,745
Service	11,847,984	28,632,317	38,727,606	17,062,864	96,270,771
Govt	0	0	0	0	0
Total	126,664,981	183,977,517	225,434,669	172,187,791	708,264,958
2001					
AFF	523,538	1,133,165	953,930	609,830	3,220,463
Min	27,248,851	25,603,580	34,663,461	35,575,897	123,091,789
Const	21,676,957	26,701,467	49,462,962	38,440,735	136,282,121
Manu	41,056,398	46,327,693	53,466,153	109,743,267	250,593,511
TCPU	16,720,929	17,129,688	23,161,349	20,376,126	77,388,092
Whole	20,272,119	25,984,914	32,707,877	25,720,598	104,685,508
Retail	26,976,648	41,041,604	46,164,676	37,657,463	151,840,391
FIRE	3,250,183	4,612,998	4,522,813	3,230,442	15,616,436
Service	12,776,224	29,076,885	41,107,696	18,677,031	101,637,836
Govt	0	0	0	0	0
Total	170,501,847	217,611,994	286,210,917	290,031,389	964,356,147
2002					
AFF	447,651	1,120,607	1,430,097	1,070,350	4,068,705
Min	32,299,252	29,103,164	25,287,979	22,118,005	108,808,400
Const	24,567,743	30,741,092	40,429,946	35,329,878	131,068,659
Manu	14,954,570	34,871,253	44,941,727	69,309,105	164,076,655
TCPU	18,420,972	18,167,731	21,630,289	14,919,023	73,138,015
Whole	21,937,759	28,428,198	31,792,769	26,044,742	108,203,468
Retail	28,479,521	39,901,173	49,274,981	35,323,103	152,978,778
FIRE	3,197,967	3,688,968	3,878,928	3,622,620	14,388,483
Service	14,974,078	29,379,436	43,483,517	15,998,545	103,835,576
Govt	0	0	0	0	0
Total	159,279,513	215,401,622	262,150,233	223,735,371	860,566,739
2003					
AFF	445,085	2,042,231	1,578,920	594,227	4,660,463
Min	18,139,022	24,039,296	28,701,184	28,430,406	99,309,908
Const	22,012,532	31,525,092	44,710,863	29,468,106	127,716,593
Manu	31,662,293	22,050,431	53,341,570	52,344,082	159,398,376
TCPU	14,598,070	15,633,961	18,588,772	14,958,018	63,778,821
Whole	20,920,198	29,559,038	36,975,759	28,213,523	115,668,518
Retail	30,462,331	50,254,821	51,906,016	36,517,483	169,140,651
FIRE	2,782,938	4,549,718	5,143,594	3,842,229	16,318,479
Service	13,230,957	28,117,002	42,686,147	15,419,183	99,453,289
Govt	0	0	0	0	0
Total	154,253,426	207,771,590	283,632,825	209,787,257	855,445,098

Table 7.5

KPB Unincorporated Sales

KPB Unincorporated Taxable Sales by Industry by Quarter - 2000-2003 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2000					
AFF	296,108	688,139	533,949	427,648	1,945,844
Min	869,838	1,046,589	1,304,855	1,212,813	4,434,095
Const	944,992	1,497,925	1,854,628	1,427,416	5,724,961
Manu	347,573	935,882	1,279,317	521,819	3,084,591
TCPU	9,905,033	9,290,261	9,722,373	10,174,859	39,092,526
Whole	2,513,184	2,624,808	2,946,874	3,015,555	11,100,421
Retail	14,287,963	22,599,875	25,713,063	17,199,221	79,800,122
FIRE	1,229,482	1,494,079	1,650,139	1,300,311	5,674,011
Service	5,302,188	15,027,499	21,428,000	6,688,295	48,445,982
Govt	0	0	0	0	0
Total	35,696,361	55,205,057	66,433,198	41,967,937	199,302,553
2001					
AFF	342,834	755,318	562,707	354,923	2,015,782
Min	1,159,787	1,265,086	1,615,441	1,558,640	5,598,954
Const	1,076,632	1,567,045	1,949,695	1,516,276	6,109,648
Manu	408,113	892,944	1,195,610	544,363	3,041,030
TCPU	10,437,988	9,844,493	10,305,758	11,558,896	42,147,135
Whole	2,580,662	2,722,910	2,946,600	3,424,874	11,675,046
Retail	15,072,780	23,656,930	26,585,981	19,348,344	84,664,035
FIRE	1,323,632	1,694,631	1,836,152	1,500,322	6,354,737
Service	5,635,368	15,479,273	21,693,495	6,932,847	49,740,983
Govt	0	0	0	0	0
Total	38,037,796	57,878,630	68,691,439	46,739,485	211,347,350
2002					
AFF	396,517	780,259	570,742	404,614	2,152,132
Min	1,424,074	1,417,403	1,489,849	1,267,664	5,598,990
Const	1,131,933	1,656,928	2,126,258	1,635,240	6,550,359
Manu	396,651	881,441	1,202,450	464,417	2,944,959
TCPU	12,140,823	11,314,077	9,075,340	9,076,753	41,606,993
Whole	2,865,394	2,743,971	2,958,254	2,858,282	11,425,901
Retail	16,048,439	22,771,809	27,168,964	18,286,748	84,275,960
FIRE	1,493,631	1,614,826	1,949,813	1,423,071	6,481,341
Service	5,825,492	14,021,087	22,160,691	6,521,243	48,528,513
Govt	0	0	0	0	0
Total	41,722,954	57,201,801	68,702,361	41,938,032	209,565,148
2003					
AFF	360,151	859,055	635,120	423,149	2,277,475
Min	1,190,125	1,114,615	1,252,874	1,085,402	4,643,016
Const	1,141,392	1,886,552	2,020,932	1,463,398	6,512,274
Manu	355,143	792,161	966,809	503,232	2,617,345
TCPU	9,916,712	9,179,223	8,677,717	9,318,255	37,091,907
Whole	2,716,115	2,861,811	3,144,033	3,086,890	11,808,849
Retail	15,845,154	24,920,202	28,427,746	18,747,891	87,940,993
FIRE	1,441,773	1,826,304	2,239,743	1,450,667	6,958,487
Service	5,300,583	14,598,834	22,458,328	6,006,886	48,364,631
Govt	0	0	0	0	0
Total	38,267,148	58,038,757	69,823,302	42,085,770	208,214,977

Table 7.6

KPB Local Officials Directory

Officials of the various governing bodies within the Kenai Peninsula Borough are listed on the following pages.

The officials listed are those who held office at the time of printing of the report. Annual elections for public officials are held each October. For information regarding current public officials, check the appropriate website.

Kenai Peninsula Borough - <http://www.borough.kenai.ak.us/>

Kenai Peninsula Borough School District - <http://www.kpbsd.k12.ak.us/>

City of Homer – <http://www.ci.homer.ak.us/>

City of Kenai – <http://www.ci.kenai.ak.us/>

City of Seldovia – <http://www.xyz.net/~seldovia/>

City of Seward – <http://www.seward.net/chamber/>

City of Soldotna - <http://www.ci.soldotna.ak.us/>

KPB Local Officials Directory

Kenai Peninsula Borough Mayors

<u>Kenai Peninsula Borough</u>	Mayor Dale Bagley	144 North Binkley Soldotna, AK 99669 907-714-2150
<u>City of Homer</u>	Mayor Jack Cushing	491 East Pioneer Ave. Homer, AK 99603 907-235-8121
<u>City of Kachemak</u>	Mayor Philemon Morris	PO Box 598 Homer, AK 99603 907-235-8897
<u>City of Kenai</u>	Mayor John Williams	210 Fidalgo Street, Suite 200 Kenai, AK 99611 907-283-7535
<u>City of Seldovia</u>	Mayor Dick Wyland	Drawer B Seldovia, AK 99663 907-234-7643
<u>City of Seward</u>	Mayor Stu Clark	PO Box 167 Seward, AK 99664 907-224-4046
<u>City of Soldotna</u>	Mayor Dave Carey	177 North Birch Soldotna, AK 99669 907-262-9107

KPB Local Officials Directory

Kenai Peninsula Borough Mayor & Assembly

144 N. Binkley - Soldotna, Alaska 99669

Phone 907-262-4441

Administration Fax: 907-262-1892 - Assembly/Clerk Fax: 907-262-8615

Assembly e-mail: assemblyclerk@borough.kenai.ak.us

Office/District	Name/Address	Phone/Fax/e-mail	Term Expires	Previously Elected
Borough Mayor	Dale Bagley 144 N. Binkley Soldotna, AK 99669	714-2150 W 262-3160 H 262-8616 Fax dbagley@borough.kenai.ak.us	2005	1999, 2002
Assembly 1 - Kalifornsky	Dan Chay 37306 Cetacea Lane Kenai, AK 99611	283-9227 H 283-7588 Fax chay@alaska.com	2006	2003
Assembly 2 - Kenai	Betty Glick POB 528 Kenai, AK 99611-8823	283-7644 H bjg@alaska.net	2005	2002
Assembly 3 - Nikiski	Gary Superman - Vice President POB 8425 Nikiski, AK 99635	776-8448 H 776-8098 Fax gsuperman@gci.net	2004	2001
Assembly 4 - Soldotna	Pete Sprague - President 188 Farnsworth Blvd. Soldotna, AK 99669	262-4073 H 262-4073 Fax psprague@alaska.net	2004	1998, 2001, 2002
Assembly 5 - Sterling/ Funny River	Grace Merkes P.O. Box 8 Sterling, AK 99672	262-9811 H merkes@ptialaska.net	2005	1991, 1992, 1993, 1996, 1999, 2002
Assembly 6 - East Peninsula	Ron Long P.O. Box 2464 Seward, AK 99664	224-7068 H 224-5707 Fax rlms@ptialaska.net	2006	2000, 2003
Assembly 7 - Central	Paul Fischer P.O. Box 889 Kasilof, AK 99610	262-9269 H 262-4902 Fax akfischer@alaska.com	2004	1998, 2001, 2002
Assembly 8 - Homer	Chris Moss P.O. Box 115 Homer, Alaska 99603	235-8053 H 235-8053 Fax cmoss@xyz.net	2005	1999, 2002
Assembly 9 - South Peninsula	Milli Martin PO Box 2652. Homer, AK 99603	235-6652 H 235-6652 Fax millimom@xyz.net	2006	2000, 2002, 2003
Borough Attorney	Colette Thompson 144 N. Binkley Soldotna, AK 99669	714-2120 262-8686 Fax		
Borough Clerk	Linda S. Murphy 144 N. Binkley Soldotna, AK 99669	714-2161 262-8615 Fax assemblyclerk@borough.kenai.ak.us		

KPB Local Officials Directory

KENAI PENINSULA BOROUGH PLANNING COMMISSION MEMBERS 2003

Member	Contact Information	Term Expires
CHAIRMAN Philip Bryson P.O. Box 1041 Kenai, Alaska 99611-1041	283-4672 work 283-4428 home	Kenai City Term Expires July 31, 2004
VICE CHAIRMAN Tom Clark P.O. Box 962 Anchor Point, Alaska 99556-0962	235-2887 home	Anchor Point/Ninilchik Term Expires July 31, 2004
PARLIAMENTARIAN Dick Troeger 372 Lupine Street Soldotna, Alaska 99669	262-5387 home	Soldotna City Term Expires July 31, 2005
Mark Massion P.O. Box 203 Seldovia, Alaska 99663-0278	234-7575 home	Seldovia City Term Expires July 31, 2006
Mari Anne Gross 57485 Clover Avenue Homer, Alaska 99603	235-7330 home	Southwest Borough Term Expires July 31, 2005
Lynn Hohl P.O. Box 333 Seward, Alaska 99664-0333	224-7300 home	Seward City Term Expires July 31, 2005
William Hutchinson P.O. Box 2585 Soldotna, Alaska 99669-2585	262-5256 home	Ridgeway Term Expires July 31, 2004
James Isham P.O. Box 51 Soldotna, Alaska 99669-0051	262-9200 home	Sterling Term Expires July 31, 2006
Brent Johnson 20773 Porcupine Lane Clam Gulch, Alaska 99568-9713	262-4763 home	Kasilof/Clam Gulch Term Expires July 31, 2006
Blair Martin P.O. Box 1776 Soldotna, Alaska 99669-1776	283-5227 home	Kalifornsky Beach Term Expires July 31, 2006
Todd Petersen P.O. Box 651 Seward, Alaska 99664-0651	288-5050 home 224-3350 work 224-2388 work fax	East Peninsula Term Expires July 31, 2004
Ray Tauriainen P.O. Box 8678 Nikiski, Alaska 99635-8678	776-8885 home	Northwest Borough Term Expires July 31, 2005
Dr. Rick Foster P.O. Box 3328 Homer, AK 99603-3328	235-9100 - home	Homer City Term Expires July 31, 2004

Email address for the Planning Commission: planning@borough.kenai.ak.us

KPB Local Officials Directory

Kenai Peninsula Borough School District

148 North Binkley Street
Soldotna, AK 99669
907-262-5846

Board of Education

Deborah Germano, President	Box 1511 Homer, AK 99603	907-235-2538
Lorraine Crawford, Vice President	36615 Chinula Drive Kenai, AK 99611	907-283-9271
Nels Anderson, MD, Clerk	303 Diane Lane Soldotna, AK 99669	907-262-3280
Margaret Gilman, Treasurer	216 Susianna St. Kenai, AK 99611	907-283-0860
Debra Mullins	53630 Redoubt Drive Kenai, AK 99611	907-776-5250
Marty Anderson	PO Box 1388 Sterling, AK 99672	907-260-7500
Sandra Wassalie	PO Box 1576 Seward, AK 99664	907-224-3950
Sunni Hilts	PO Box 144 Seldovia, AK 99663	907-234-7692
Debbie Holle	PO Box 592 Kasilof, AK 99610	907-262-4551
Patrick Tilbury, Student Representative	Ninilchik High School PO Box 39010 Ninilchik, AK 99639	

Administration

Dr. Donna Peterson, Superintendent of Schools
Sam Stewart, Assistant Superintendent
Gary Whiteley, Assistant Superintendent of Instruction
Melody Douglas, Chief Financial Officer
Tim Peterson, Director of Human Resources

KPB Local Officials Directory

Kenai Peninsula Borough Department Directors

Switchboard	262-4441
Assessing	Shane Horan
Capital Projects	Rob Robson
Clerk	Linda Murphy
Finance	Scott Holt
Legal	Colette Thompson
Maintenance	Dave Tressler
Resource Planning	Max Best
Road Maintenance	Gary Davis
Solid Waste	Cathy Mayer

Kenai Peninsula Borough Economic Development Agencies

KPB Community & Economic Development Division - CEDD

Jack Brown – Business Manager
43335 Kalifornsky Beach Road, Suite 16
Soldotna, AK 99669
907-262-6355

KP Economic Development District - EDD

14790 Kenai Spur Highway, Ste. 106A
Kenai, AK 99611
907-283-3335

Kenai Peninsula Tourism Marketing Council

14790 Kenai Spur Highway, Ste. 103A
Kenai, AK 99611
907-283-3850

KP Resource Conservation and Development, Inc.

Trading Bay Plaza, Suite 150
PO Box 800, Kenai, AK 99611
907-283-7493