

KPB Sales

Sales tax records provide data useful for predicting economic trends and provide a basis for administrative decisions. Data collected are specific to the area collecting and reporting sales but by combining data from reporting communities, KPB trends can be determined. Reported data changes each quarter as corrected and/or delinquent sales tax returns are recorded. Routinely, three years or twelve quarters of information are revised each quarter, while at times revisions may go back five years or more. Sales data is provided by the KPB Finance Department, Sales Tax Division.

Note - Homer sales reflect changes due to annexation of 4.58 square miles which increase the total to 25.58 square miles, taking that same region from the Other area. The annexation took effect April 1, 2002.

KPB sales figures include detail from Homer, Kenai, Seldovia, Seward, Soldotna and “KPB unincorporated” areas. “KPB unincorporated” indicates areas within the KPB but outside the boundaries of the five incorporated cities. It also included Kachemak City, which does not impose a sales tax. The 2% KPB sales tax is included in the city rates.

The KPB does not provide an incentive for reporting non taxable sales, resulting in incomplete Gross Sales.

6.5%	5.5%	5.0%	4.0%	2.0%
Seldovia	Homer	Kenai	Seldovia	KPB Unincorporated
(April - September)		Seward	(October - March)	
		Soldotna		

Gross and Taxable Sales data are received quarterly through Sales Tax Returns from businesses within the KPB. Sales that are exempt from sales tax include:

- Sales outside the borough;
- Sales for resale;
- Sales to government agencies;
- Sales to tax exempt organizations; and
- Sales in excess of \$500.

Industry abbreviations used include the following:

- AFF - Agriculture, Forestry and Fisheries - includes fish buyers;
- Min - Mining - includes Oil & Gas extraction;
- Const - Construction;
- Manu - Manufacturing - includes Oil & Gas Manufacturing and Fish Processing;
- TCPU - Travel, Communications and Public Utilities;
- Whole - Wholesale Trade;
- Retail - Retail Trade;
- FIRE - Finance, Insurance and Real Estate;
- Service - Services;
- Govt - Public Administration, Education and Services.

KPB Sales - First Quarter

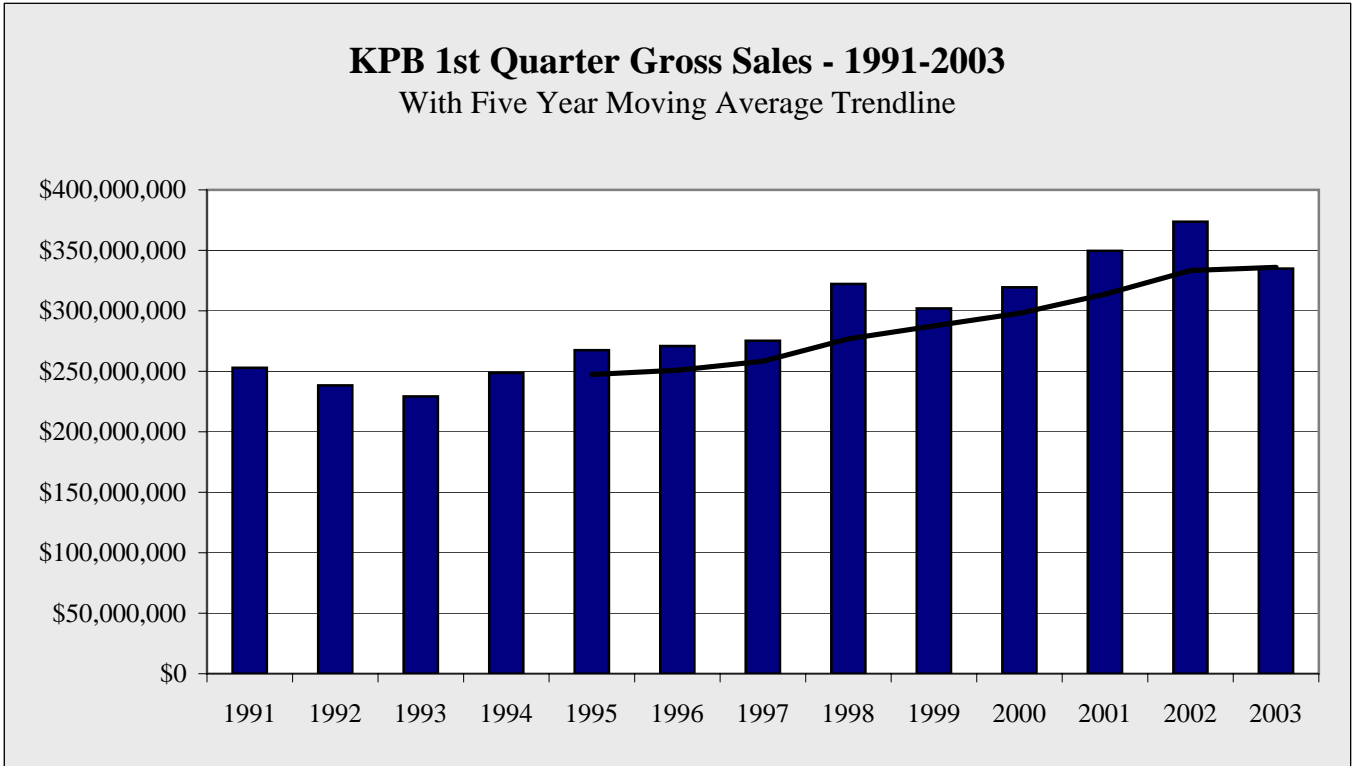


Chart 1.1

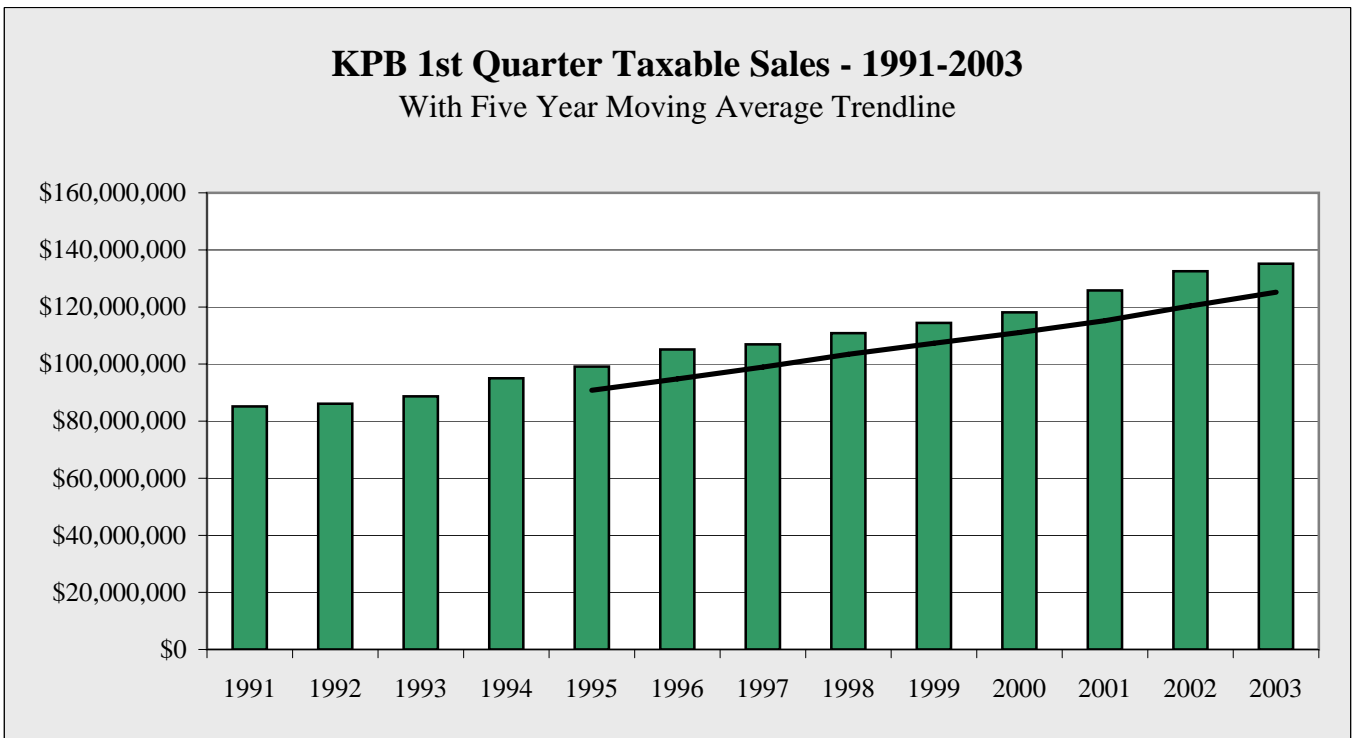


Chart 1.2

KPB Sales - First Quarter

KPB 1st Quarter Gross Sales by Industry - 1997-2003 - in \$

	1997	1998	1999	2000	2001	2002	2003	Annual Change
AFF	4,012,631	1,974,600	1,216,530	2,008,721	1,560,704	1,995,344	2,004,473	0.5%
Min	16,767,493	50,626,604	34,603,231	19,991,372	28,223,945	34,662,385	18,898,652	-45.5%
Const	27,172,341	27,117,365	25,773,235	28,298,958	39,351,637	43,132,999	42,002,748	-2.6%
Manu	34,198,298	28,916,966	25,785,276	48,896,340	42,398,531	44,523,721	21,297,891	-52.2%
TCPU	34,226,047	37,137,740	39,046,698	35,918,623	38,491,001	40,751,736	38,163,492	-6.4%
Whole	24,489,878	29,470,455	31,272,983	33,749,331	36,058,028	37,219,031	35,944,692	-3.4%
Retail	93,797,696	104,634,882	98,454,773	106,050,732	116,567,613	116,164,245	124,549,170	7.2%
FIRE	11,540,755	10,393,998	11,755,522	10,727,069	10,493,231	11,861,148	10,932,072	-7.8%
Service	29,039,722	31,911,392	34,084,263	33,839,496	36,403,216	43,383,811	41,178,838	-5.1%
Govt	9,968	6,291	12,931	7,487	6,507	6,700	12,319	83.9%
Total	275,254,829	322,190,293	302,005,442	319,488,129	349,554,413	373,701,120	334,984,347	-10.4%
Annual Change		17.1%	-6.3%	5.8%	9.4%	6.9%	-10.4%	

Table 1.1

KPB 1st Quarter Gross Sales Ten Year Change by Industry - 1993-2003 - in \$

			10 Year Change	
	1993	2003	Percentage	Numerical
AFF	2,110,398	2,004,473	-5.0%	-105,925
Min	26,981,788	18,898,652	-30.0%	-8,083,136
Const	17,654,180	42,002,748	137.9%	24,348,568
Manu	28,415,334	21,297,891	-25.0%	-7,117,443
TCPU	44,630,596	38,163,492	-14.5%	-6,467,104
Whole	10,398,926	35,944,692	245.7%	25,545,766
Retail	65,902,697	124,549,170	89.0%	58,646,473
FIRE	9,312,678	10,932,072	17.4%	1,619,394
Service	23,860,170	41,178,838	72.6%	17,318,668
Govt	3,245	12,319	279.6%	9,074
Total	229,270,012	334,984,347	46.1%	105,714,335

Table 1.2

KPB 1st Quarter Gross Sales by Industry 2001, 2002, 2003

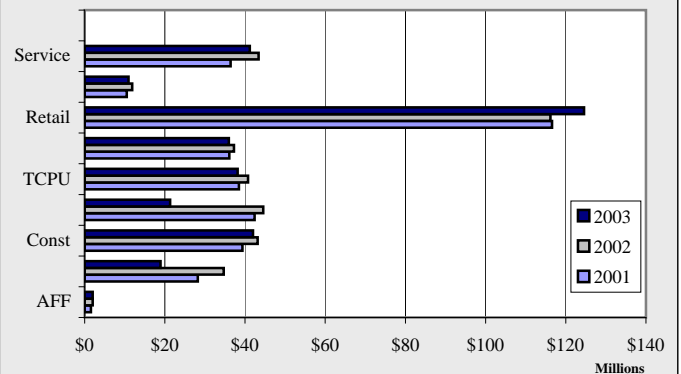


Chart 1.3

KPB 1st Quarter Gross Sales One Year Change by Industry - 2002-2003 - in \$

			1 Year Change	
	2002	2003	Percentage	Numerical
AFF	1,995,344	2,004,473	0.5%	9,129
Min	34,662,385	18,898,652	-45.5%	-15,763,733
Const	43,132,999	42,002,748	-2.6%	-1,130,251
Manu	44,523,721	21,297,891	-52.2%	-23,225,830
TCPU	40,751,736	38,163,492	-6.4%	-2,588,244
Whole	37,219,031	35,944,692	-3.4%	-1,274,339
Retail	116,164,245	124,549,170	7.2%	8,384,925
FIRE	11,861,148	10,932,072	-7.8%	-929,076
Service	43,383,811	41,178,838	-5.1%	-2,204,973
Govt	6,700	12,319	83.9%	5,619
Total	373,701,120	334,984,347	-10.4%	-38,716,773

Table 1.3

KPB 1st Quarter Gross Sales Percent by Industry - 2003

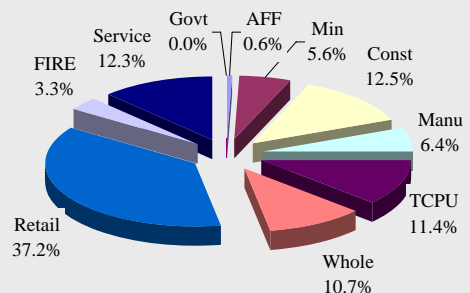


Chart 1.4

KPB Sales - First Quarter

KPB 1st Quarter Taxable Sales by Industry - 1997-2003 - in \$

	1997	1998	1999	2000	2001	2002	2003	Annual Change
AFF	516,692	535,675	530,805	645,782	724,127	784,354	751,002	-4.3%
Min	977,688	1,659,476	765,177	901,499	1,227,851	1,482,601	1,200,667	-19.0%
Const	1,501,571	1,602,904	1,927,962	1,894,363	1,887,788	2,065,935	2,034,817	-1.5%
Manu	1,434,269	1,546,297	1,443,187	1,474,956	1,497,058	1,310,676	1,462,022	11.5%
TCPU	17,007,078	17,936,992	19,449,710	19,225,654	19,353,846	21,590,258	21,614,732	0.1%
Whole	4,422,830	4,249,995	4,370,555	5,015,929	4,683,000	4,875,582	5,100,145	4.6%
Retail	60,768,066	63,006,970	64,831,858	67,362,654	73,743,109	76,323,803	79,633,358	4.3%
FIRE	4,236,236	4,264,445	4,362,950	4,156,361	4,640,673	5,014,779	4,775,807	-4.8%
Service	16,034,645	16,045,494	16,703,741	17,447,900	18,033,630	19,088,424	18,593,777	-2.6%
Govt	9,968	6,291	12,931	7,487	6,507	6,700	12,319	83.9%
Total	106,909,043	110,854,539	114,398,876	118,132,585	125,797,589	132,543,112	135,178,646	2.0%
Annual Change		3.7%	3.2%	3.3%	6.5%	5.4%	2.0%	

Table 1.4

KPB 1st Quarter Taxable Sales Ten Year Change by Industry - 1993-2003 - in \$

	1993	2003	10 Year Change	
			Percentage	Numerical
AFF	504,192	751,002	49.0%	246,810
Min	1,512,717	1,200,667	-20.6%	-312,050
Const	1,366,500	2,034,817	48.9%	668,317
Manu	1,112,934	1,462,022	31.4%	349,088
TCPU	14,845,929	21,614,732	45.6%	6,768,803
Whole	3,384,378	5,100,145	50.7%	1,715,767
Retail	49,087,366	79,633,358	62.2%	30,545,992
FIRE	3,748,001	4,775,807	27.4%	1,027,806
Service	13,138,083	18,593,777	41.5%	5,455,694
Govt	2,789	12,319	341.7%	9,530
Total	88,702,889	135,178,646	52.4%	46,475,757

Table 1.5

KPB 1st Quarter Taxable Sales by Industry 2001, 2002, 2003

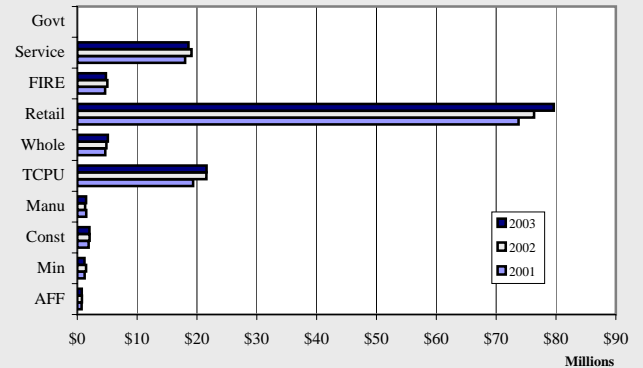


Chart 1.5

KPB 1st Quarter Taxable Sales One Year Change by Industry - 2002-2003 - in \$

	2002	2003	1 Year Change	
			Percentage	Numerical
AFF	784,354	751,002	-4.3%	-33,352
Min	1,482,601	1,200,667	-19.0%	-281,934
Const	2,065,935	2,034,817	-1.5%	-31,118
Manu	1,310,676	1,462,022	11.5%	151,346
TCPU	21,590,258	21,614,732	0.1%	24,474
Whole	4,875,582	5,100,145	4.6%	224,563
Retail	76,323,803	79,633,358	4.3%	3,309,555
FIRE	5,014,779	4,775,807	-4.8%	-238,972
Service	19,088,424	18,593,777	-2.6%	-494,647
Govt	6,700	12,319	83.9%	5,619
Total	132,543,112	135,178,646	2.0%	2,635,534

Table 1.6

KPB 1st Quarter Taxable Sales Percent by Industry - 2003

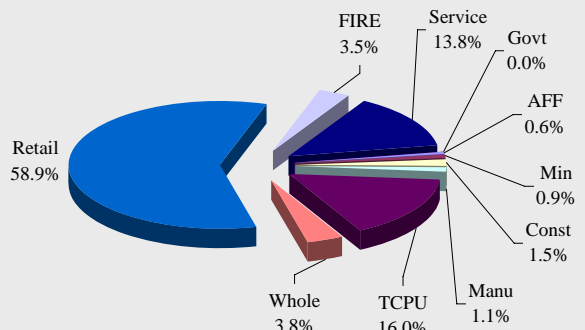


Chart 1.6

KPB Sales - First Quarter

KPB 1st Quarter Gross Sales by Area - 1997-2003 - in \$

	1997	1998	1999	2000	2001	2002	2003	Annual Change
Homer	39,499,050	41,054,484	39,553,648	38,448,890	41,133,370	44,164,866	50,107,045	13.5%
Kenai	46,732,070	57,398,212	49,309,897	55,609,036	62,082,216	60,463,014	61,354,758	1.5%
Seldovia	895,150	935,674	908,058	1,150,692	898,811	1,012,135	998,378	-1.4%
Seward	23,787,658	22,948,971	23,356,887	19,087,657	19,003,525	22,048,190	19,785,697	-10.3%
Soldotna	43,135,087	46,245,330	51,429,980	55,201,260	59,686,954	61,851,254	63,169,165	2.1%
KPB Unincorporated	121,205,814	153,607,622	137,446,972	149,990,594	166,749,537	184,161,661	139,569,304	-24.2%
Total	275,254,829	322,190,293	302,005,442	319,488,129	349,554,413	373,701,120	334,984,347	-10.4%
Annual Change		17.1%	-6.3%	5.8%	9.4%	6.9%	-10.4%	

Table 1.7

KPB 1st Quarter Gross Sales Ten Year Change by Area - 1993 v 2003 - in \$

	10 Year Change			
	1993	2003	Percentage	Numerical
Homer	24,762,542	50,107,045	102.4%	25,344,503
Kenai	37,009,577	61,354,758	65.8%	24,345,181
Seldovia	794,194	998,378	25.7%	204,184
Seward	14,382,571	19,785,697	37.6%	5,403,126
Soldotna	30,776,797	63,169,165	105.2%	32,392,368
KPB Unincorporated	121,544,331	139,569,304	14.8%	18,024,973
Total	229,270,012	334,984,347	46.1%	105,714,335

Table 1.8

KPB 1st Quarter Comparative Gross Sales by Area - 2001, 2002, 2003

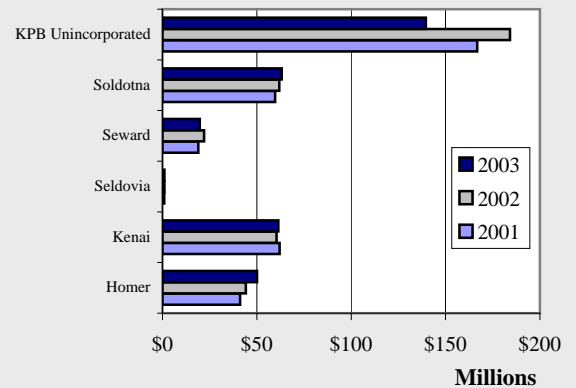


Chart 1.7

KPB 1st Quarter Gross Sales One Year Change by Area - 2002 v 2003 - in \$

	1 Year Change			
	2002	2003	Percentage	Numerical
Homer	44,164,866	50,107,045	13.5%	5,942,179
Kenai	60,463,014	61,354,758	1.5%	891,744
Seldovia	1,012,135	998,378	-1.4%	-13,757
Seward	22,048,190	19,785,697	-10.3%	-2,262,493
Soldotna	61,851,254	63,169,165	2.1%	1,317,911
KPB Unincorporated	184,161,661	139,569,304	-24.2%	-44,592,357
Total	373,701,120	334,984,347	-10.4%	-38,716,773

Table 1.9

KPB 1st Quarter Gross Sales Percent by Area - 2003

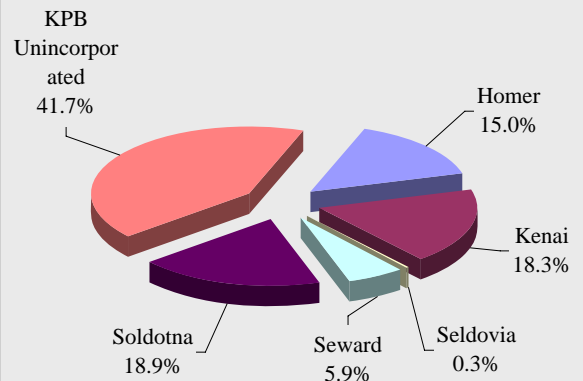


Chart 1.8

KPB Sales - First Quarter

KPB 1st Quarter Taxable Sales by Area - 1997-2003 - in \$

	1997	1998	1999	2000	2001	2002	2003	Annual Change
Homer	16,210,426	16,418,580	16,638,467	17,325,733	17,761,849	18,651,412	22,239,747	19.2%
Kenai	23,732,472	24,686,791	25,183,897	25,520,973	27,883,274	28,836,165	31,024,753	7.6%
Seldovia	549,337	529,660	569,438	569,093	583,555	574,047	599,541	4.4%
Seward	8,770,990	8,541,911	9,218,678	9,374,220	9,073,493	9,051,352	9,228,739	2.0%
Soldotna	26,294,624	27,184,841	28,439,928	29,665,682	32,486,006	33,743,781	34,242,533	1.5%
KPB Uninco	31,351,194	33,492,756	34,348,468	35,676,884	38,009,412	41,686,355	37,843,333	-9.2%
Total	106,909,043	110,854,539	114,398,876	118,132,585	125,797,589	132,543,112	135,178,646	2.0%
Annual Change		3.7%	3.2%	3.3%	6.5%	5.4%	2.0%	

Table 1.10

KPB 1st Quarter Taxable Sales Ten Year Change by Area - 1993 v 2003 - in \$

	10 Year Change			
	1993	2003	Percentage	Numerical
Homer	13,461,637	22,239,747	65.2%	8,778,110
Kenai	20,523,132	31,024,753	51.2%	10,501,621
Seldovia	506,995	599,541	18.3%	92,546
Seward	7,026,014	9,228,739	31.4%	2,202,725
Soldotna	19,201,970	34,242,533	78.3%	15,040,563
KPB Uninco	27,983,141	37,843,333	35.2%	9,860,192
Total	88,702,889	135,178,646	52.4%	46,475,757

Table 1.11

KPB 1st Quarter Comparative Taxable Sales by Area - 2003

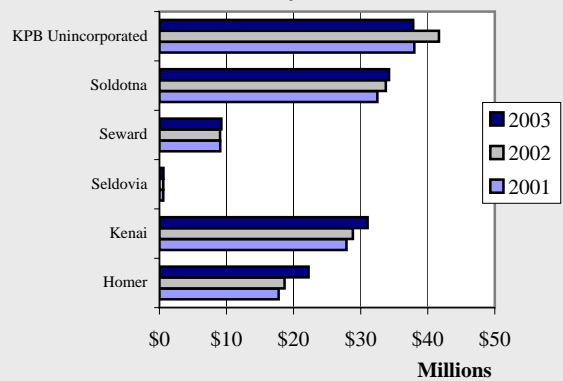


Chart 1.9

KPB 1st Quarter Taxable Sales One Year Change by Area - 2002 v 2003 - in \$

	1 Year Change			
	2002	2003	Percentage	Numerical
Homer	18,651,412	22,239,747	19.2%	3,588,335
Kenai	28,836,165	31,024,753	7.6%	2,188,588
Seldovia	574,047	599,541	4.4%	25,494
Seward	9,051,352	9,228,739	2.0%	177,387
Soldotna	33,743,781	34,242,533	1.5%	498,752
KPB Uninco	41,686,355	37,843,333	-9.2%	-3,843,022
Total	132,543,112	135,178,646	2.0%	2,635,534

Table 1.12

KPB 1st Quarter Taxable Sales Percent by Area - 2003

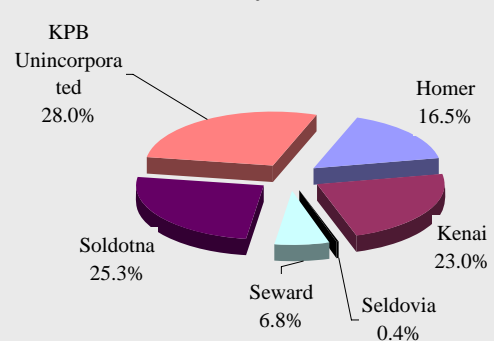


Chart 1.10

KPB Sales - Annual

KPB Annual Gross Sales by Industry - 1996-2002 - in \$

	1996	1997	1998	1999	2000	2001	2002	Annual Change
AFF	49,107,965	48,486,540	30,373,442	32,446,248	25,022,581	17,461,690	16,598,970	-4.9%
Min	79,752,542	135,624,731	190,689,442	115,241,075	121,868,065	126,250,792	113,415,028	-10.2%
Const	157,238,496	179,042,408	187,102,648	166,067,483	184,620,947	240,923,823	228,565,353	-5.1%
Manu	179,180,963	187,236,458	147,360,433	165,066,528	187,356,439	195,484,422	227,220,876	16.2%
TCPU	141,714,190	148,075,184	159,766,641	169,318,514	156,487,057	173,650,049	172,695,186	-0.5%
Whole	116,904,409	140,057,540	149,117,372	157,513,388	174,361,919	177,340,967	188,304,625	6.2%
Retail	475,324,058	505,673,914	547,202,550	543,289,699	577,095,848	633,224,467	623,629,056	-1.5%
FIRE	53,616,356	52,559,856	50,782,517	50,995,686	48,768,120	51,954,813	52,192,278	0.5%
Service	183,015,942	196,291,723	211,144,805	220,346,907	236,484,468	256,198,661	276,703,720	8.0%
Govt	33,095	45,245	26,751	28,814	17,350	20,316	22,579	11.1%
Total	1,435,888,016	1,593,093,599	1,673,566,601	1,620,314,342	1,712,082,794	1,872,510,000	1,899,347,671	1.4%
Annual Change		10.9%	5.1%	-3.2%	5.7%	9.4%	1.4%	

Table 1.13

KPB Annual Gross Sales Ten Year Change by Industry - 1992-2002 - in \$

	1992	2002	10 Year Change	
			Percentage	Numerical
AFF	59,463,622	16,598,970	-72.1%	-42,864,652
Min	115,206,945	113,415,028	-1.6%	-1,791,917
Const	114,971,399	228,565,353	98.8%	113,593,954
Manu	148,637,011	227,220,876	52.9%	78,583,865
TCPU	207,788,226	172,695,186	-16.9%	-35,093,040
Whole	52,583,780	188,304,625	258.1%	135,720,845
Retail	354,452,639	623,629,056	75.9%	269,176,417
FIRE	42,797,802	52,192,278	22.0%	9,394,476
Service	146,737,039	276,703,720	88.6%	129,966,681
Govt	27,194	22,579	-17.0%	-4,615
Total	1,242,665,657	1,899,347,671	52.8%	656,682,014

Table 1.14

KPB Annual Comparative Gross Sales by Industry - 2000, 2001, 2002

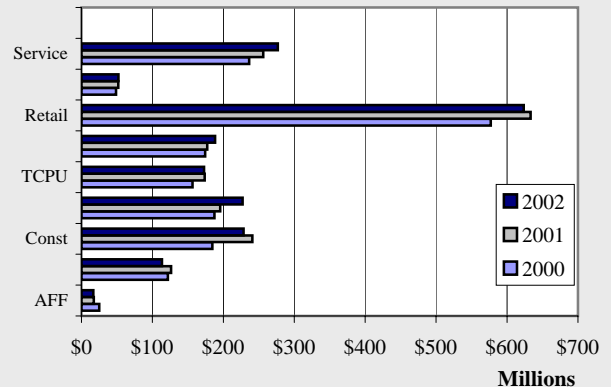


Chart 1.11

KPB Annual Gross Sales One Year Change by Industry - 2001-2002 - in \$

	2001	2002	1 Year Change	
			Percentage	Numerical
AFF	17,461,690	16,598,970	-4.9%	-862,720
Min	126,250,792	113,415,028	-10.2%	-12,835,764
Const	240,923,823	228,565,353	-5.1%	-12,358,470
Manu	195,484,422	227,220,876	16.2%	31,736,454
TCPU	173,650,049	172,695,186	-0.5%	-954,863
Whole	177,340,967	188,304,625	6.2%	10,963,658
Retail	633,224,467	623,629,056	-1.5%	-9,595,411
FIRE	51,954,813	52,192,278	0.5%	237,465
Service	256,198,661	276,703,720	8.0%	20,505,059
Govt	20,316	22,579	11.1%	2,263
Total	1,872,510,000	1,899,347,671	1.4%	26,837,671

Table 1.15

KPB Annual Gross Sales Percent by Industry - 2002

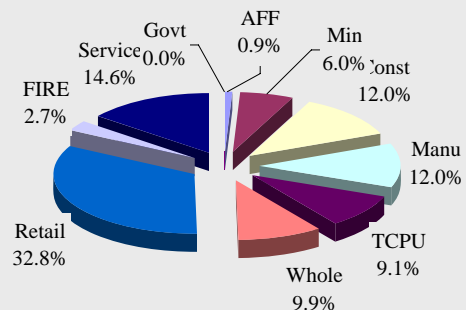


Chart 1.12

KPB Sales - Annual

KPB Annual Taxable Sales by Industry - 1996-2002 - in \$

	1996	1997	1998	1999	2000	2001	2002	Annual Change
AFF	3,055,022	3,423,724	3,458,989	3,599,980	4,283,331	4,296,824	4,345,334	1.1%
Min	4,211,192	5,109,284	5,202,698	3,828,650	4,613,878	5,863,223	5,841,185	-0.4%
Const	8,436,481	8,762,668	9,821,330	9,957,200	9,736,252	10,216,035	10,894,369	6.6%
Manu	8,719,638	9,304,302	9,578,020	9,251,298	9,791,615	9,656,129	9,618,150	-0.4%
TCPU	66,607,934	69,473,102	72,108,745	79,279,816	77,580,175	79,645,825	84,006,343	5.5%
Whole	19,760,138	19,673,105	18,357,305	21,682,014	24,696,166	22,620,371	21,973,204	-2.9%
Retail	326,646,177	339,575,203	353,131,302	364,683,139	380,488,243	411,620,648	418,640,686	1.7%
FIRE	18,570,360	18,360,987	18,576,711	18,716,444	19,324,988	21,651,384	21,918,880	1.2%
Service	108,826,948	116,749,205	122,225,757	129,525,057	136,250,027	139,219,853	144,919,324	4.1%
Govt	33,095	45,238	26,744	28,814	17,350	20,316	22,579	11.1%
Total	564,866,985	590,476,818	612,487,601	640,552,412	666,782,025	704,810,608	722,180,054	2.5%
Annual Change		4.5%	3.7%	4.6%	4.1%	5.7%	2.5%	

Table 1.16

KPB Annual Gross Sales Ten Year Change by Industry - 1992-2002 - in \$

	10 Year Change			
	1992	2002	Percentage	Numerical
AFF	3,861,553	4,345,334	12.5%	483,781
Min	7,177,124	5,841,185	-18.6%	-1,335,939
Const	6,598,268	10,894,369	65.1%	4,296,101
Manu	7,032,246	9,618,150	36.8%	2,585,904
TCPU	57,526,325	84,006,343	46.0%	26,480,018
Whole	15,029,716	21,973,204	46.2%	6,943,488
Retail	265,248,750	418,640,686	57.8%	153,391,936
FIRE	15,746,922	21,918,880	39.2%	6,171,958
Service	84,983,957	144,919,324	70.5%	59,935,367
Govt	13,103	22,579	72.3%	9,476
Total	463,217,964	722,180,054	55.9%	258,962,090

Table 1.17

KPB Annual Comparative Taxable Sales by Industry - 2000, 2001, 2002

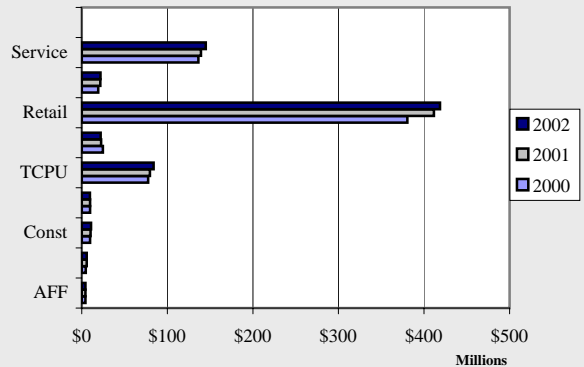


Chart 1.13

KPB Annual Gross Sales One Year Change by Industry - 2001-2002 - in \$

	1 Year Change			
	2001	2002	Percentage	Numerical
AFF	4,296,824	4,345,334	1.1%	48,510
Min	5,863,223	5,841,185	-0.4%	-22,038
Const	10,216,035	10,894,369	6.6%	678,334
Manu	9,656,129	9,618,150	-0.4%	-37,979
TCPU	79,645,825	84,006,343	5.5%	4,360,518
Whole	22,620,371	21,973,204	-2.9%	-647,167
Retail	411,620,648	418,640,686	1.7%	7,020,038
FIRE	21,651,384	21,918,880	1.2%	267,496
Service	139,219,853	144,919,324	4.1%	5,699,471
Govt	20,316	22,579	11.1%	2,263
Total	704,810,608	722,180,054	2.5%	17,369,446

Table 1.18

KPB Annual Taxable Sales Percent by Industry - 2002

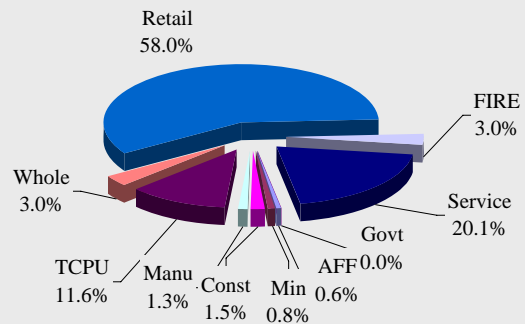


Chart 1.14

KPB Sales - Annual

KPB Annual Gross Sales by Area - 1996-2002 - in \$

	1996	1997	1998	1999	2000	2001	2002	Annual Chan
Homer	199,109,161	203,115,801	212,442,617	203,842,347	215,626,379	228,966,558	261,654,245	14.3%
Kenai	248,743,736	278,087,859	280,079,940	270,745,518	282,974,801	308,851,828	277,362,017	-10.2%
Seldovia	5,729,992	4,773,255	4,723,739	4,844,770	5,267,325	5,226,307	4,821,639	-7.7%
Seward	133,843,993	145,535,592	132,506,248	130,155,381	138,316,896	141,938,352	136,094,826	-4.1%
Soldotna	218,185,132	232,235,869	250,793,664	277,587,777	286,879,091	305,566,080	323,190,227	5.8%
KPB Uninco	630,276,002	729,345,223	793,020,393	500,425,721	783,018,302	881,960,875	896,224,717	1.6%
Total	1,435,888,016	1,593,093,599	1,673,566,601	1,387,601,514	1,712,082,794	1,872,510,000	1,899,347,671	1.4%
Annual Change		10.9%	5.1%	-17.1%	23.4%	9.4%	1.4%	

Table 1.19

KPB Annual Gross Sales Ten Year Change by Area - 1992 v 2002

	10 Year Change			
	1992	2002	Percentage	Numerical
Homer	140,504,985	261,654,245	86.2%	121,149,260
Kenai	216,051,521	277,362,017	28.4%	61,310,496
Seldovia	5,233,059	4,821,639	-7.9%	-411,420
Seward	87,987,282	136,094,826	54.7%	48,107,544
Soldotna	164,956,587	323,190,227	95.9%	158,233,640
KPB Uninco	627,932,223	896,224,717	42.7%	268,292,494
Total	1,242,665,657	1,899,347,671	52.8%	656,682,014

Table 1.20

KPB Annual Comparative Gross Sales by Area - 2000, 2001, 2002

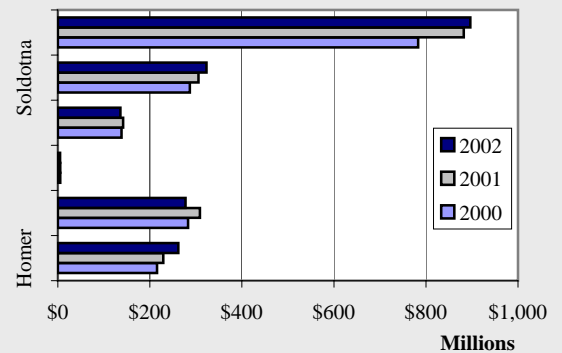


Chart 1.15

KPB Annual Gross Sales One Year Change by Area - 2001 v 2002

	1 Year Change			
	2001	2002	Percentage	Numerical
Homer	228,966,558	261,654,245	14.3%	32,687,687
Kenai	308,851,828	277,362,017	-10.2%	-31,489,811
Seldovia	5,226,307	4,821,639	-7.7%	-404,668
Seward	141,938,352	136,094,826	-4.1%	-5,843,526
Soldotna	305,566,080	323,190,227	5.8%	17,624,147
KPB Uninco	881,960,875	896,224,717	1.6%	14,263,842
Total	1,872,510,000	1,899,347,671	1.4%	26,837,671

Table 1.21

KPB Annual Gross Sales Percentage by Area - 2002

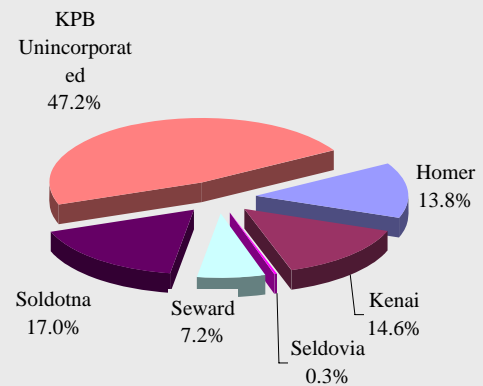


Chart 1.16

KPB Sales - Annual

KPB Annual Taxable Sales by Area - 1996-2002 - in \$								
	1996	1997	1998	1999	2000	2001	2002	Annual Change
Homer	89,924,378	93,312,709	94,441,342	98,148,610	103,082,065	106,897,583	120,750,585	13.0%
Kenai	116,564,032	118,568,236	120,030,707	124,366,491	127,751,651	137,046,049	136,526,451	-0.4%
Seldovia	3,430,309	3,336,023	3,398,293	3,229,249	3,418,123	3,336,115	3,278,114	-1.7%
Seward	57,194,926	62,515,783	67,278,264	71,472,059	73,982,616	74,061,025	75,415,144	1.8%
Soldotna	133,314,659	140,311,619	147,789,661	155,951,804	159,427,241	172,392,011	176,925,102	2.6%
KPB Uninco	164,438,681	172,432,448	179,549,334	187,384,199	199,120,329	211,077,825	209,284,658	-0.8%
Total	564,866,985	590,476,818	612,487,601	640,552,412	666,782,025	704,810,608	722,180,054	2.5%
Annual Change		4.5%	3.7%	4.6%	4.1%	5.7%	2.5%	

Table 1.22

KPB Annual Taxable Sales Ten Year Change by Area - 1992 v 2002 - in \$				
	1992	2002	10 Year Change	
			Percentage	Numerical
Homer	78,602,892	120,750,585	53.6%	42,147,693
Kenai	97,119,914	136,526,451	40.6%	39,406,537
Seldovia	2,922,385	3,278,114	12.2%	355,729
Seward	45,219,606	75,415,144	66.8%	30,195,538
Soldotna	99,094,387	176,925,102	78.5%	77,830,715
KPB Uninco	140,258,780	209,284,658	49.2%	69,025,878
Total	463,217,964	722,180,054	55.9%	258,962,090

Table 1.23

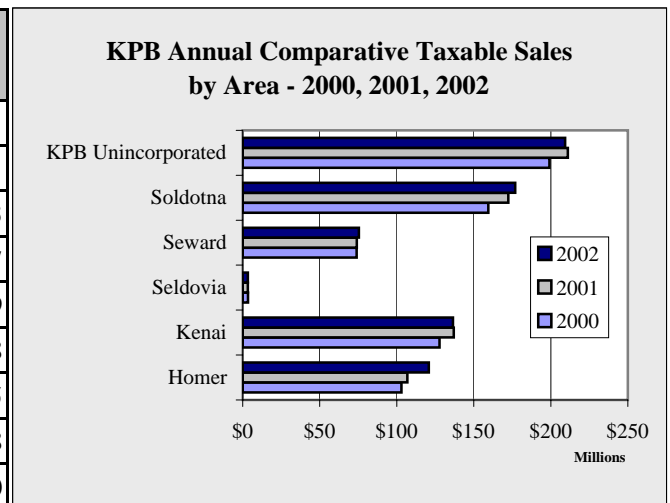


Chart 1.17

KPB Annual Taxable Sales One Year Change by Area - 2001 v 2002 - in \$				
	2001	2002	1 Year Change	
			Percentage	Numerical
Homer	106,897,583	120,750,585	13.0%	13,853,002
Kenai	137,046,049	136,526,451	-0.4%	-519,598
Seldovia	3,336,115	3,278,114	-1.7%	-58,001
Seward	74,061,025	75,415,144	1.8%	1,354,119
Soldotna	172,392,011	176,925,102	2.6%	4,533,091
KPB Uninco	211,077,825	209,284,658	-0.8%	-1,793,167
Total	704,810,608	722,180,054	2.5%	17,369,446

Table 1.24

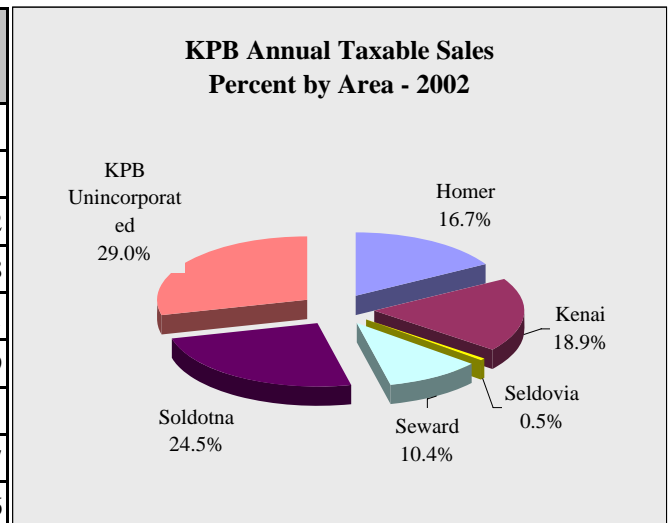


Chart 1.18

KPB Sales - Annual

KPB Annual Gross Sales by Industry by Quarter - 2000-2003 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2000					
AFF	2,008,721	5,437,555	16,197,281	1,379,024	25,022,581
Min	19,991,372	26,743,730	36,716,025	38,416,938	121,868,065
Const	28,298,958	43,000,604	59,726,434	53,594,951	184,620,947
Manu	48,896,340	48,799,466	59,147,887	30,512,746	187,356,439
TCPU	35,918,623	37,946,884	43,397,827	39,223,723	156,487,057
Whole	33,749,331	45,273,013	57,045,877	38,293,698	174,361,919
Retail	106,050,732	149,245,280	180,229,548	141,570,288	577,095,848
FIRE	10,727,069	13,009,518	13,096,619	11,934,914	48,768,120
Service	33,839,496	66,670,911	92,456,406	43,517,655	236,484,468
Govt	7,487	5,835	1,781	2,247	17,350
Total	319,488,129	436,132,796	558,015,685	398,446,184	1,712,082,794
2001					
AFF	1,560,704	2,796,917	11,276,332	1,827,737	17,461,690
Min	28,223,945	26,110,361	35,734,043	36,182,443	126,250,792
Const	39,351,637	50,991,719	86,821,264	63,759,203	240,923,823
Manu	42,398,531	48,230,763	61,189,021	43,666,107	195,484,422
TCPU	38,491,001	40,199,765	51,366,016	43,593,267	173,650,049
Whole	36,058,028	44,211,134	56,223,871	40,847,934	177,340,967
Retail	116,567,613	166,717,013	194,922,879	155,016,962	633,224,467
FIRE	10,493,231	13,015,414	15,798,067	12,648,101	51,954,813
Service	36,403,216	70,560,263	101,262,563	47,972,619	256,198,661
Govt	6,507	5,238	7,371	1,200	20,316
Total	349,554,413	462,838,587	614,601,427	445,515,573	1,872,510,000
2002					
AFF	1,995,344	2,819,662	9,824,590	1,959,374	16,598,970
Min	34,662,385	29,861,507	26,316,221	22,574,915	113,415,028
Const	43,132,999	49,736,480	71,834,535	63,861,339	228,565,353
Manu	44,523,721	42,012,171	53,118,524	87,566,460	227,220,876
TCPU	40,751,736	42,407,165	51,540,254	37,996,031	172,695,186
Whole	37,219,031	46,535,009	57,129,545	47,421,040	188,304,625
Retail	116,164,245	165,026,365	197,805,989	144,632,457	623,629,056
FIRE	11,861,148	14,118,186	14,545,839	11,667,105	52,192,278
Service	43,383,811	77,529,324	109,631,232	46,159,353	276,703,720
Govt	6,700	7,859	4,290	3,730	22,579
Total	373,701,120	470,053,728	591,751,019	463,841,804	1,899,347,671
2003					
AFF	2,004,473				
Min	18,898,652				
Const	42,002,748				
Manu	21,297,891				
TCPU	38,163,492				
Whole	35,944,692				
Retail	124,549,170				
FIRE	10,932,072				
Service	41,178,838				
Govt	12,319				
Total	334,984,347				

Table 1.25

KPB Sales - Annual

KPB Annual Taxable Sales by Industry by Quarter - 2000-2003 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2000					
AFF	645,782	1,340,181	1,436,380	860,988	4,283,331
Min	901,499	1,086,368	1,365,351	1,260,660	4,613,878
Const	1,894,363	2,490,089	2,934,954	2,416,846	9,736,252
Manu	1,474,956	2,809,920	3,520,436	1,986,303	9,791,615
TCPU	19,225,654	19,186,838	20,191,361	18,976,322	77,580,175
Whole	5,015,929	6,414,339	7,358,908	5,906,990	24,696,166
Retail	67,362,654	98,722,224	122,944,445	91,458,920	380,488,243
FIRE	4,156,361	4,818,320	5,558,763	4,791,544	19,324,988
Service	17,447,900	39,503,363	57,996,744	21,302,020	136,250,027
Govt	7,487	5,835	1,781	2,247	17,350
Total	118,132,585	176,377,477	223,309,123	148,962,840	666,782,025
2001					
AFF	724,127	1,382,882	1,413,276	776,539	4,296,824
Min	1,227,851	1,349,445	1,676,508	1,609,419	5,863,223
Const	1,887,788	2,574,166	3,128,811	2,625,270	10,216,035
Manu	1,497,058	2,885,132	3,503,199	1,770,740	9,656,129
TCPU	19,353,846	19,117,105	20,492,922	20,681,952	79,645,825
Whole	4,683,000	5,901,909	6,388,240	5,647,222	22,620,371
Retail	73,743,109	108,540,041	130,936,264	98,401,234	411,620,648
FIRE	4,640,673	5,534,224	6,196,520	5,279,967	21,651,384
Service	18,033,630	41,054,266	58,982,510	21,149,447	139,219,853
Govt	6,507	5,238	7,371	1,200	20,316
Total	125,797,589	188,344,408	232,725,621	157,942,990	704,810,608
2002					
AFF	784,354	1,392,779	1,364,925	803,276	4,345,334
Min	1,482,601	1,484,251	1,550,583	1,323,750	5,841,185
Const	2,065,935	2,742,677	3,336,607	2,749,150	10,894,369
Manu	1,310,676	2,791,073	3,716,236	1,800,165	9,618,150
TCPU	21,590,258	21,488,871	21,146,621	19,780,593	84,006,343
Whole	4,875,582	5,746,801	6,380,303	4,970,518	21,973,204
Retail	76,323,803	109,557,862	136,053,507	96,705,514	418,640,686
FIRE	5,014,779	5,577,230	6,370,292	4,956,579	21,918,880
Service	19,088,424	41,524,168	62,704,278	21,602,454	144,919,324
Govt	6,700	7,859	4,290	3,730	22,579
Total	132,543,112	192,313,571	242,627,642	154,695,729	722,180,054
2003					
AFF	751,002				
Min	1,200,667				
Const	2,034,817				
Manu	1,462,022				
TCPU	21,614,732				
Whole	5,100,145				
Retail	79,633,358				
FIRE	4,775,807				
Service	18,593,777				
Govt	12,319				
Total	135,178,646				

Table 1.26

KPB Sales - Annual

KPB Annual Gross Sales by Area by Quarter - 1998-2003 - in \$					
	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total
1998					
Homer	41,054,484	53,702,365	70,886,151	46,799,617	212,442,617
Kenai	57,398,212	69,795,945	85,276,693	67,609,090	280,079,940
Seldovia	935,674	1,331,163	1,584,201	872,701	4,723,739
Seward	22,948,971	35,050,219	50,480,063	24,026,995	132,506,248
Soldotna	46,245,330	61,860,448	76,091,735	66,596,151	250,793,664
KPB Unincorporated	153,607,622	211,191,964	235,128,992	193,091,815	793,020,393
Total	322,190,293	432,932,104	519,447,835	398,996,369	1,673,566,601
1999					
Homer	39,553,648	53,871,188	66,353,121	44,064,390	203,842,347
Kenai	49,309,897	61,605,164	91,880,728	67,949,729	270,745,518
Seldovia	908,058	1,388,188	1,707,186	841,338	4,844,770
Seward	23,356,887	36,041,325	50,509,645	20,247,524	130,155,381
Soldotna	51,429,980	67,874,942	87,704,206	70,578,649	277,587,777
KPB Unincorporated	137,446,972	180,709,546	232,712,828	182,269,203	733,138,549
Total	302,005,442	401,490,353	530,867,714	385,950,833	1,620,314,342
2000					
Homer	38,448,890	59,237,378	69,957,207	47,982,904	215,626,379
Kenai	55,609,036	66,157,583	89,117,394	72,090,788	282,974,801
Seldovia	1,150,692	1,526,900	1,693,636	896,097	5,267,325
Seward	19,087,657	38,013,797	54,723,788	26,491,654	138,316,896
Soldotna	55,201,260	72,497,298	88,304,669	70,875,864	286,879,091
KPB Unincorporated	149,990,594	198,699,840	254,218,991	180,108,877	783,018,302
Total	319,488,129	436,132,796	558,015,685	398,446,184	1,712,082,794
2001					
Homer	41,133,370	56,725,502	77,075,859	54,031,827	228,966,558
Kenai	62,082,216	76,315,116	94,436,866	76,017,630	308,851,828
Seldovia	898,811	1,463,616	1,951,404	912,476	5,226,307
Seward	19,003,525	43,145,320	60,247,778	19,541,729	141,938,352
Soldotna	59,686,954	73,812,098	94,966,147	77,100,881	305,566,080
KPB Unincorporated	166,749,537	211,376,935	285,923,373	217,911,030	881,960,875
Total	349,554,413	462,838,587	614,601,427	445,515,573	1,872,510,000
2002					
Homer	44,164,866	68,473,753	89,268,449	59,747,177	261,654,245
Kenai	60,463,014	67,448,315	81,676,173	67,774,515	277,362,017
Seldovia	1,012,135	1,156,305	1,696,698	956,501	4,821,639
Seward	22,048,190	38,754,968	54,355,186	20,936,482	136,094,826
Soldotna	61,851,254	78,981,584	102,743,073	79,614,316	323,190,227
KPB Unincorporated	184,161,661	215,238,803	262,011,440	234,812,813	896,224,717
Total	373,701,120	470,053,728	591,751,019	463,841,804	1,899,347,671
2003					
Homer	50,107,045				
Kenai	61,354,758				
Seldovia	998,378				
Seward	19,785,697				
Soldotna	63,169,165				
KPB Unincorporated	139,569,304				
Total	334,984,347				

Table 1.27

KPB Sales - Annual

KPB Annual Taxable Sales by Area by Quarter - 1998-2003 - in \$					
	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total
1998					
Homer	16,418,580	26,366,097	32,103,748	19,552,917	94,441,342
Kenai	24,686,791	30,026,162	33,360,588	31,957,166	120,030,707
Seldovia	529,660	1,000,949	1,251,027	616,657	3,398,293
Seward	8,541,911	19,372,356	29,591,398	9,772,599	67,278,264
Soldotna	27,184,841	37,240,899	46,529,812	36,834,109	147,789,661
KPB Unincorporated	33,492,756	49,242,778	58,040,464	38,773,336	179,549,334
Total	110,854,539	163,249,241	200,877,037	137,506,784	612,487,601
1999					
Homer	16,638,467	26,938,559	34,247,729	20,323,855	98,148,610
Kenai	25,183,897	30,905,185	34,560,194	33,717,215	124,366,491
Seldovia	569,438	915,962	1,144,627	599,222	3,229,249
Seward	9,218,678	19,907,186	31,789,068	10,557,127	71,472,059
Soldotna	28,439,928	38,205,240	50,500,561	38,806,075	155,951,804
KPB Unincorporated	34,348,468	50,746,526	61,304,154	40,985,051	187,384,199
Total	114,398,876	167,618,658	213,546,333	144,988,545	640,552,412
2000					
Homer	17,325,733	28,750,980	35,627,900	21,377,452	103,082,065
Kenai	25,520,973	31,546,925	36,624,986	34,058,767	127,751,651
Seldovia	569,093	1,018,255	1,241,108	589,667	3,418,123
Seward	9,374,220	21,160,658	32,903,030	10,544,708	73,982,616
Soldotna	29,665,682	38,763,033	50,521,822	40,476,704	159,427,241
KPB Unincorporated	35,676,884	55,137,626	66,390,277	41,915,542	199,120,329
Total	118,132,585	176,377,477	223,309,123	148,962,840	666,782,025
2001					
Homer	17,761,849	30,114,972	37,247,828	21,772,934	106,897,583
Kenai	27,883,274	35,008,680	38,156,905	35,997,190	137,046,049
Seldovia	583,555	946,344	1,201,375	604,841	3,336,115
Seward	9,073,493	21,513,613	33,466,098	10,007,821	74,061,025
Soldotna	32,486,006	42,901,756	54,140,158	42,864,091	172,392,011
KPB Unincorporated	38,009,412	57,859,043	68,513,257	46,696,113	211,077,825
Total	125,797,589	188,344,408	232,725,621	157,942,990	704,810,608
2002					
Homer	18,651,412	34,148,511	42,950,985	24,999,677	120,750,585
Kenai	28,836,165	34,594,742	38,155,839	34,939,705	136,526,451
Seldovia	574,047	900,537	1,195,187	608,343	3,278,114
Seward	9,051,352	22,079,303	34,234,022	10,050,467	75,415,144
Soldotna	33,743,781	43,504,696	57,448,028	42,228,597	176,925,102
KPB Unincorporated	41,686,355	57,085,782	68,643,581	41,868,940	209,284,658
Total	132,543,112	192,313,571	242,627,642	154,695,729	722,180,054
2003					
Homer	22,239,747				
Kenai	31,024,753				
Seldovia	599,541				
Seward	9,228,739				
Soldotna	34,242,533				
KPB Unincorporated	37,843,333				
Total	135,178,646				

Table 1.28

KPB Construction

Construction Permitting

Construction permits are not required within the KPB except within incorporated cities: Homer, Kenai, Seldovia, Seward and Soldotna; therefore, data reported in this document does not include all construction activity. It does, however, provide the reader with borough trends. Permit Categories include Residential New (RN), Residential Alteration/Addition (RA), Commercial New (CN) and Commercial Alteration/Addition (CA). Individual cities may have other categories, but in an effort to provide consistent categories across the KPB, those categories have been combined into one of the four. Borough-wide new residential construction is presented in the annual statistical report, *Situations and Prospects*. Homer, Kenai and Soldotna permit activity has been recorded since 1986 but Seward did not require permits until 1988. Seldovia information is not current so is not included. Homer annexed an area increasing its size nearly 22%, increasing its permitting area in the process.

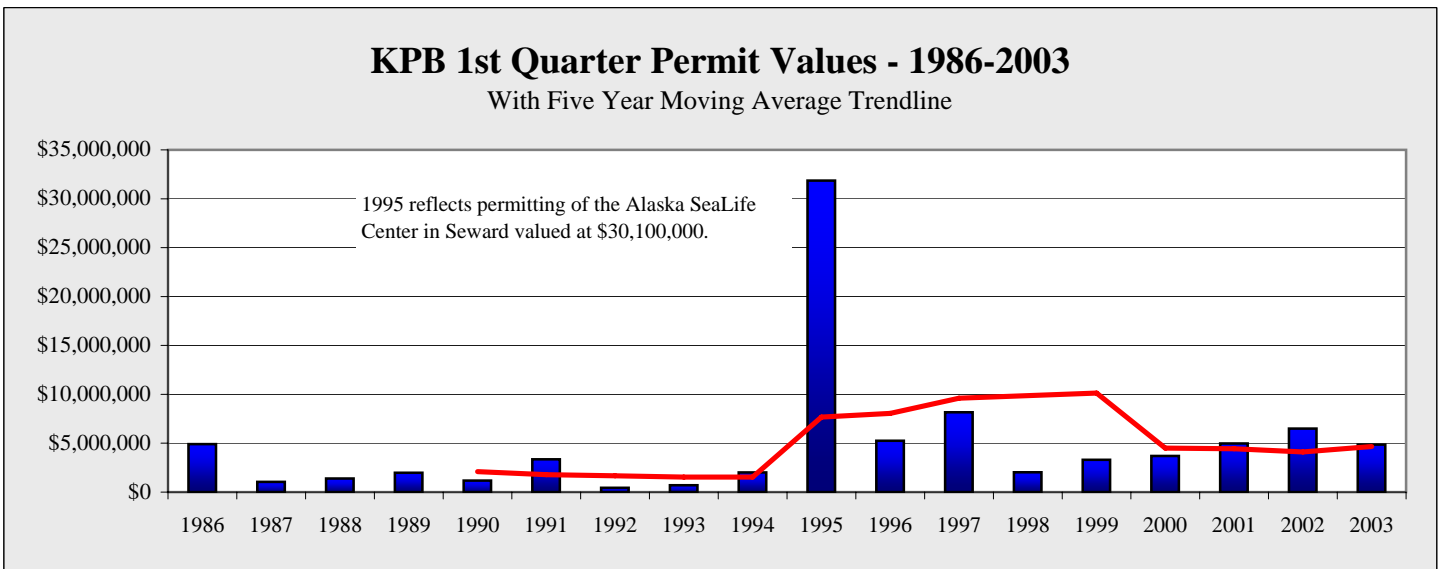


Chart 1.19

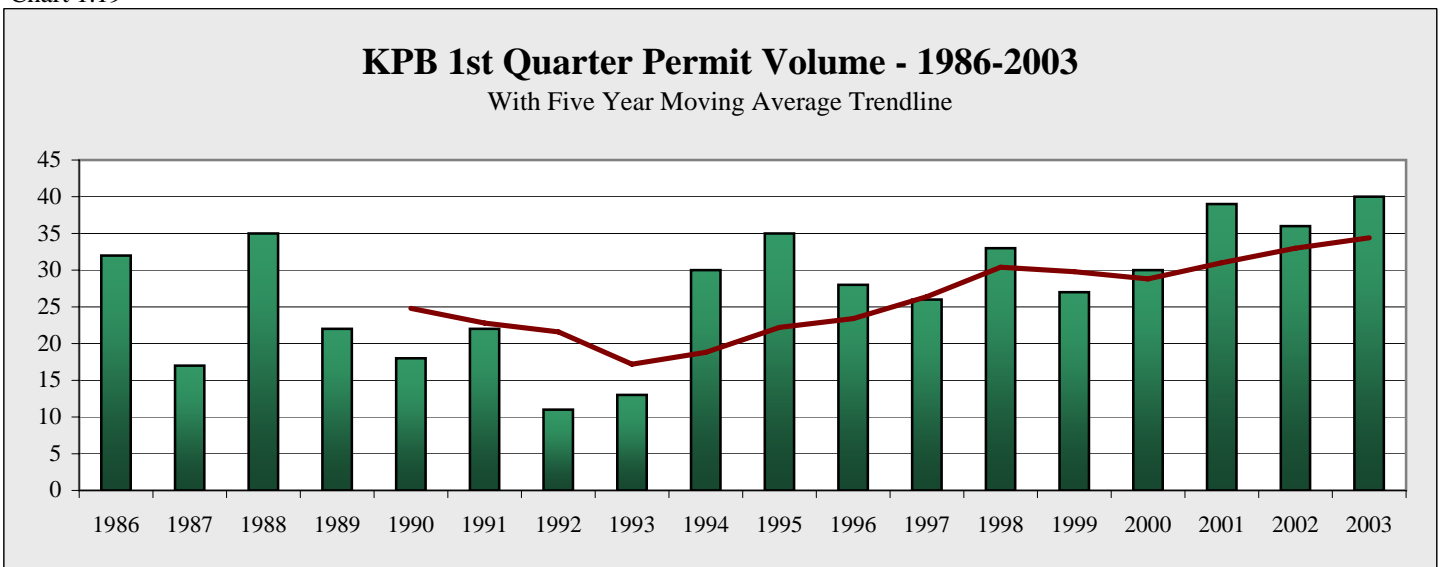


Chart 1.20

KPB Construction - First Quarter

KPB 1st Quarter Permit Values by Area - 1997-2003 - in \$

	1997	1998	1999	2000	2001	2002	2003	Annual Change
Homer	2,630,000	629,970	1,943,000	1,798,100	690,000	928,720	972,540	4.7%
Kenai	476,900	470,500	239,500	462,900	819,500	3,888,200	1,557,600	-59.9%
Seward	4,762,300	703,075	1,040,550	355,300	416,700	481,440	1,905,355	295.8%
Soldotna	301,000	230,094	83,696	1,078,202	3,051,218	1,205,590	427,018	-64.6%
Total	8,170,200	2,033,639	3,306,746	3,694,502	4,977,418	6,503,950	4,862,513	-25.2%
Annual Change		-75.1%	62.6%	11.7%	34.7%	30.7%	-25.2%	

Table 1.29

KPB 1st Quarter Permit Values by Area - 1986-2003

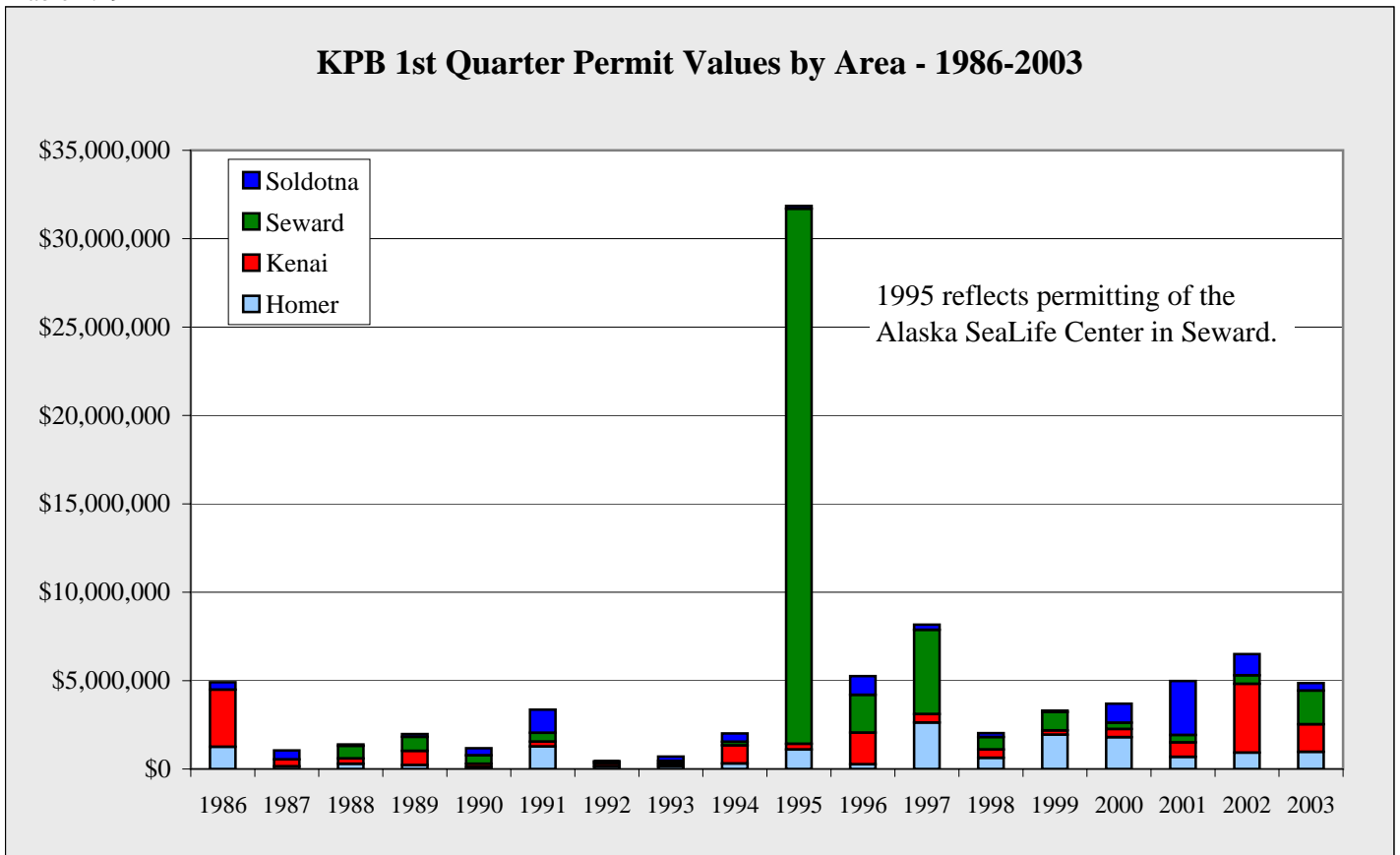


Chart 1.21

**KPB 1st Quarter Permit Values
Percent by Area - 2003**

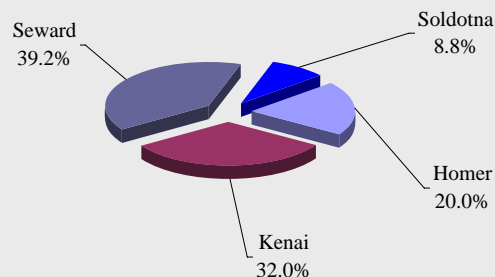


Chart 1.22

KPB Construction - First Quarter

KPB 1st Quarter Permit Volume by Area - 1997-2003

	1997	1998	1999	2000	2001	2002	2003	Annual Change
Homer	6	6	5	9	7	10	15	50.0%
Kenai	6	10	7	8	11	5	8	60.0%
Seward	8	9	5	5	11	10	11	10.0%
Soldotna	6	8	10	8	10	11	6	-45.5%
Total	26	33	27	30	39	36	40	11.1%
Annual Change		26.9%	-18.2%	11.1%	30.0%	-7.7%	11.1%	

Table 1.30

KPB 1st Quarter Permit Volume by Area - 1986-2003

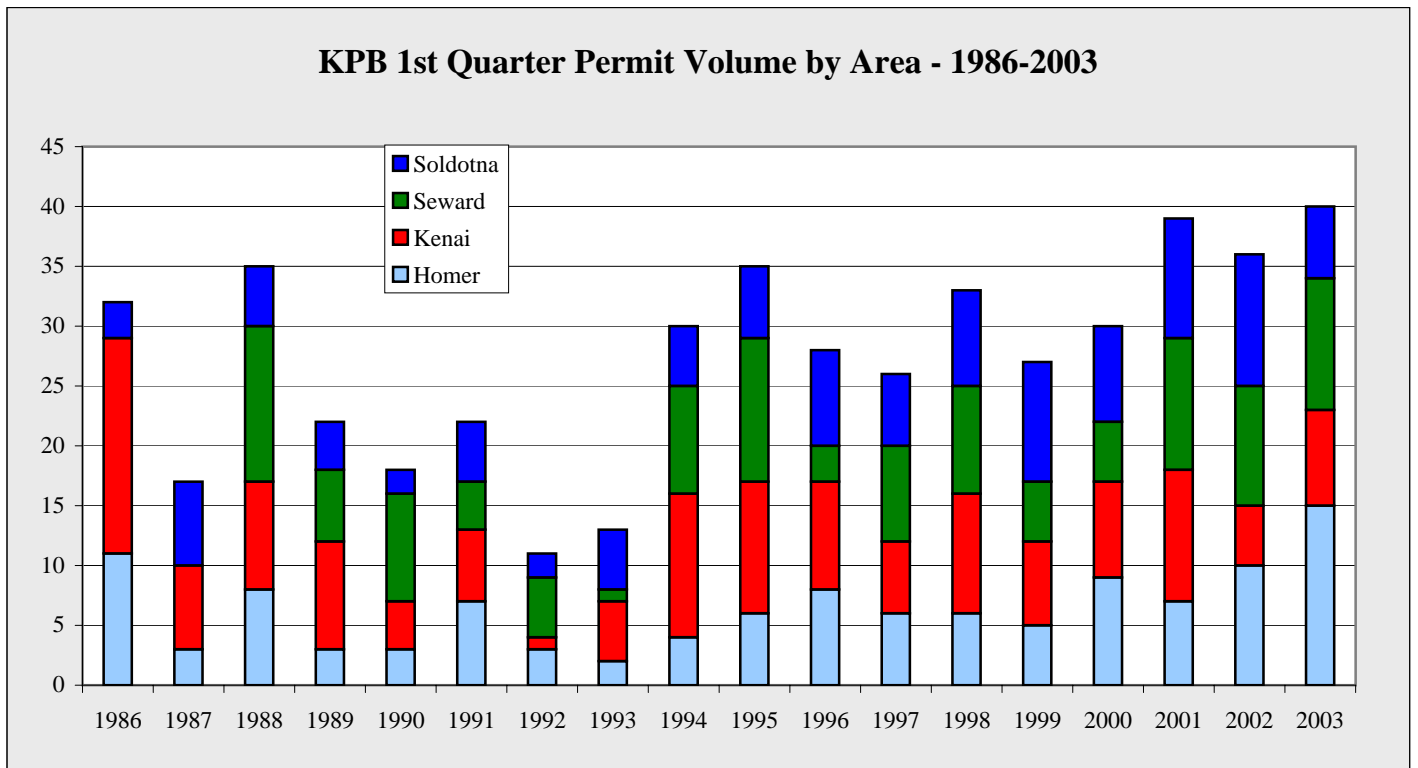


Chart 1.23

KPB 1st Quarter Permit Volume - Percent by Area - 2003

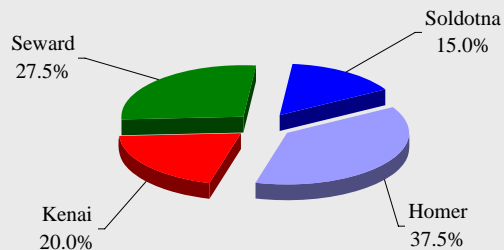


Chart 1.24

KPB Construction - First Quarter

KPB 1st Quarter Permit Values by Type - 1997-2003 - in \$

	1997	1998	1999	2000	2001	2002	2003	Annual Change
Residential New	1,066,900	1,032,500	1,673,000	1,224,529	923,000	1,531,609	833,000	-45.6%
Residential Alter/Add	115,000	93,543	181,200	12,500	356,830	149,391	372,867	149.6%
Commercial New	6,853,000	585,754	284,500	669,273	2,958,578	4,294,006	72,000	-98.3%
Commercial Alter/Add	135,300	321,842	1,168,046	1,788,200	738,980	528,944	3,584,646	577.7%
Total	8,170,200	2,033,639	3,306,746	3,694,502	4,977,388	6,503,950	4,862,513	-25.2%
Annual Change		-75.1%	62.6%	11.7%	34.7%	30.7%	-25.2%	

Table 1.31

KPB 1st Quarter Permit Values by Type - 1986-2003

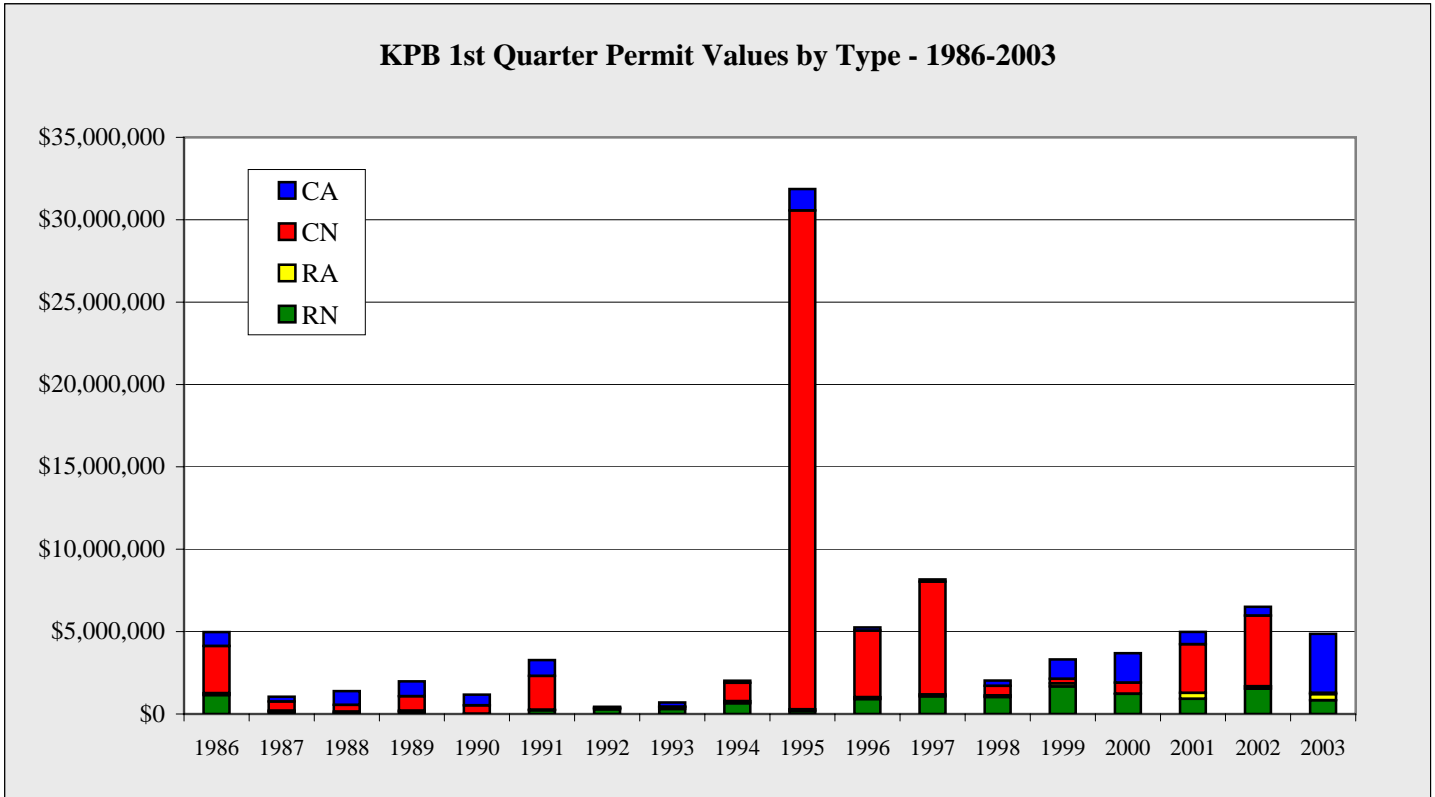


Chart 1.25

RN - Residential New
 RA - Residential Alter/Add
 CN - Commercial New
 CA - Commercial Alter/Add

**KPB 1st Quarter Permit Values
 Percent by Type - 2003**

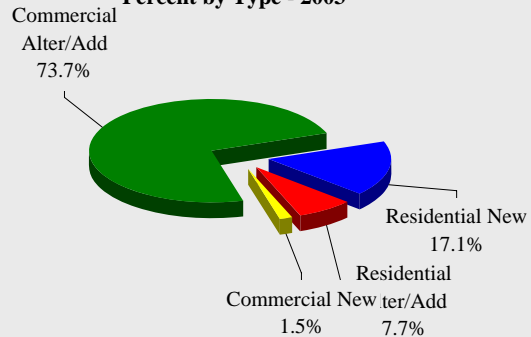


Chart 1.26

KPB Construction - First Quarter

KPB 1st Quarter Permit Volume by Type - 1997-2003

	1997	1998	1999	2000	2001	2002	2003	Annual Change
Residential New	8	9	3	8	7	12	5	-58.3%
Residential Alter/Add	4	9	8	3	13	7	15	114.3%
Commercial New	6	6	3	4	6	5	1	-80.0%
Commercial Alter/Add	8	9	13	15	13	12	19	58.3%
Total	26	33	27	30	39	36	40	11.1%
Annual Change		26.9%	-18.2%	11.1%	30.0%	-7.7%	11.1%	

Table 1.32

KPB 1st Quarter Permit Volume by Type - 1986-2003

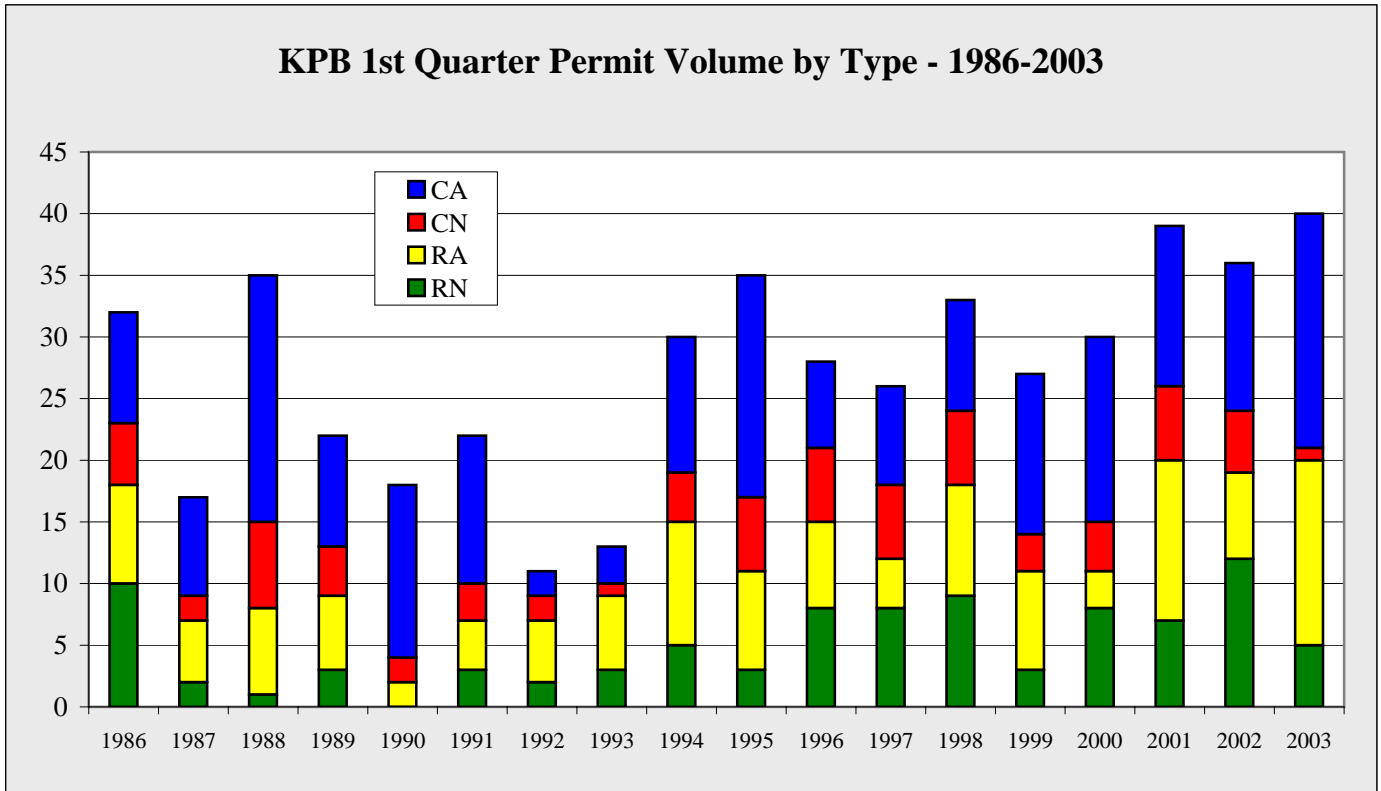


Chart 1.27

RN - Residential New
 RA - Residential Alter/Add
 CN - Commercial New
 CA - Commercial Alter/Add

KPB 1st Quarter Permit Volume Percent by Type - 2003

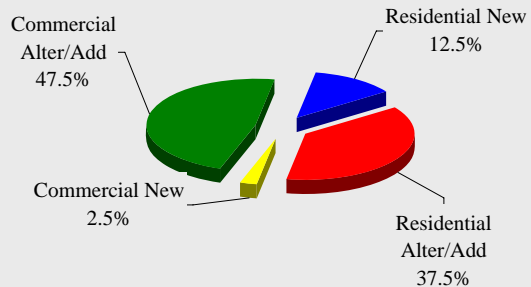


Chart 1.28

KPB Construction - Annual

KPB Annual Permit Values by Area- 1997-2002 - in \$

	1997	1998	1999	2000	2001	2002	Annual Change
Homer	7,689,265	6,199,875	10,940,000	7,128,972	19,800,690	10,048,779	-49.3%
Kenai	14,053,550	7,642,200	9,441,750	9,398,100	13,578,900	16,799,400	23.7%
Seward	9,261,147	6,747,861	4,241,413	3,451,565	2,716,981	7,910,703	191.2%
Soldotna	5,679,306	9,621,817	9,505,120	8,167,420	8,954,972	11,163,894	24.7%
Total	36,683,268	30,211,753	34,128,283	28,146,057	45,051,543	45,922,776	1.9%
Annual Change		-17.6%	13.0%	-17.5%	60.1%	1.9%	

Table 1.33

KPB Annual Permit Values by Area - 1986-2002

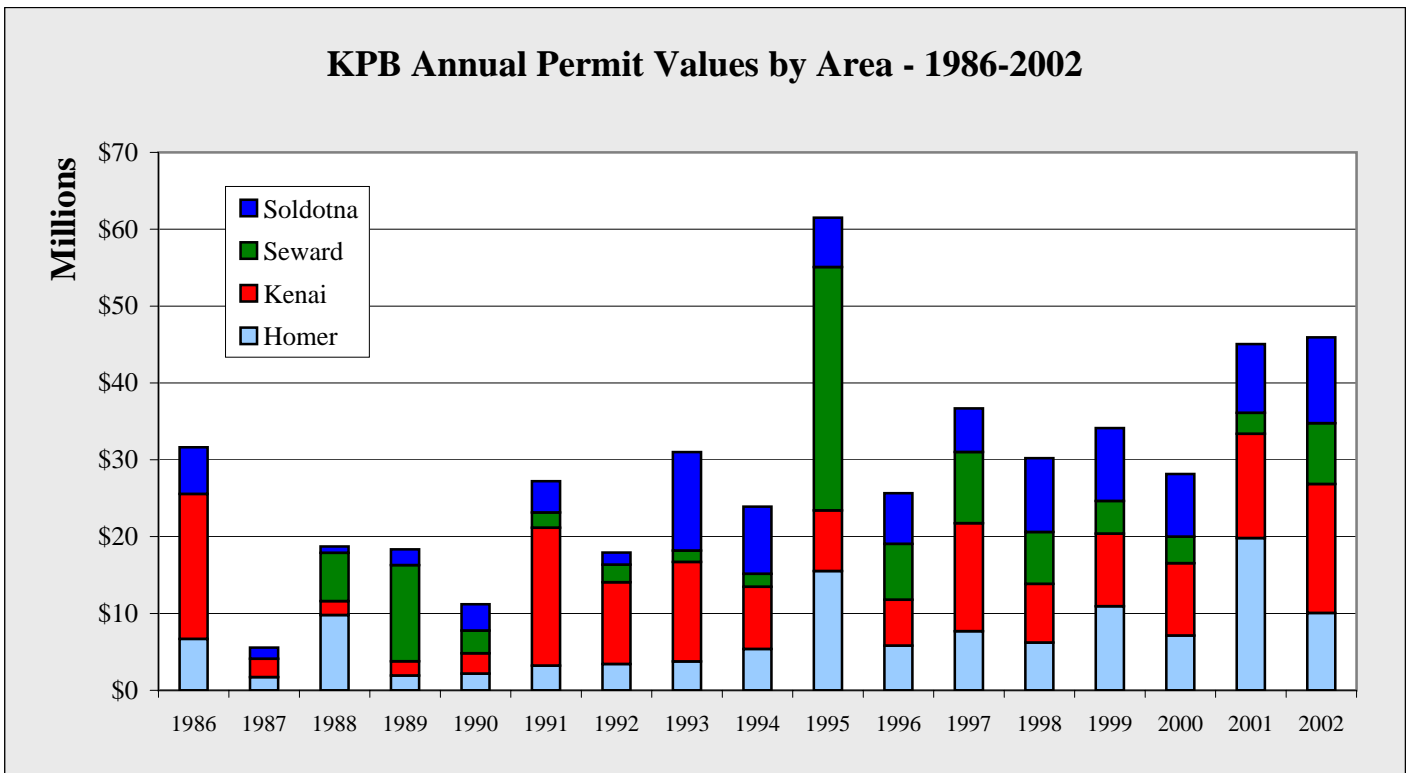


Chart 1.29

**KPB Annual Permit Values
Percent by Area - 2002**

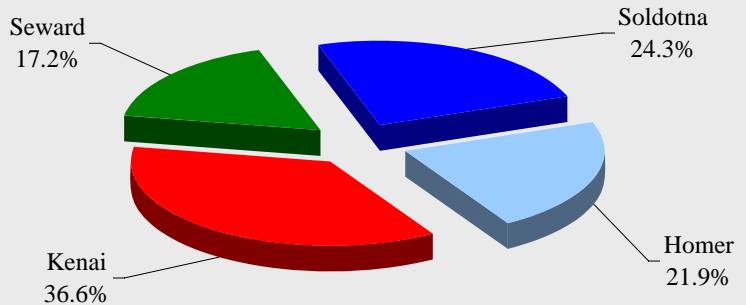


Chart 1.30

KPB Construction - Annual

KPB Annual Permit Volume by Area- 1997-2002

	1997	1998	1999	2000	2001	2002	Annual Change
Homer	55	48	52	58	72	67	-6.9%
Kenai	89	97	102	93	87	121	39.1%
Seward	60	49	56	51	48	64	33.3%
Soldotna	58	77	77	88	93	91	-2.2%
Total	262	271	287	290	300	370	23.3%
Annual Change		3.4%	5.9%	1.0%	3.4%	23.3%	

Table 1.34

KPB Annual Permit Volume by Area - 1986-2002

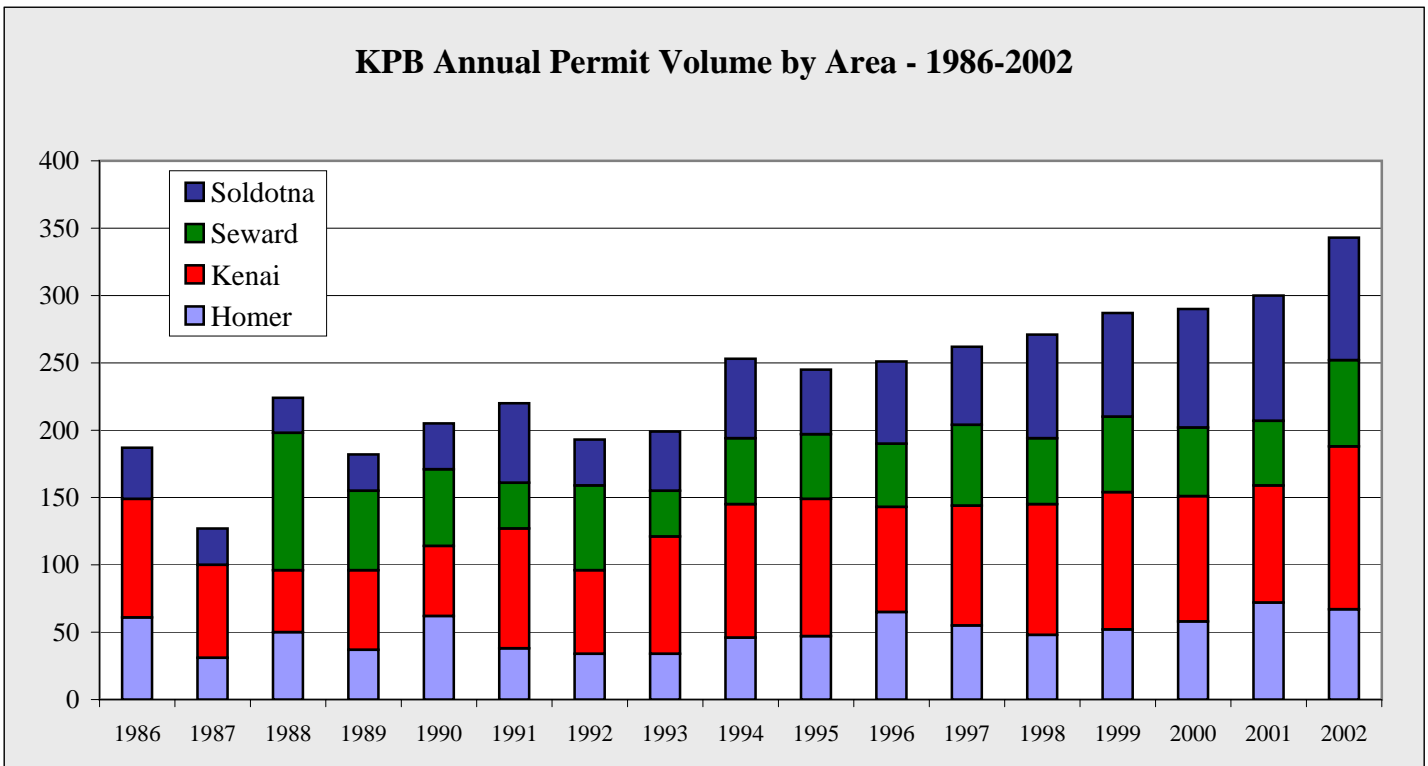


Chart 1.31

**KPB Annual Permit Volume
Percent by Area - 2002**

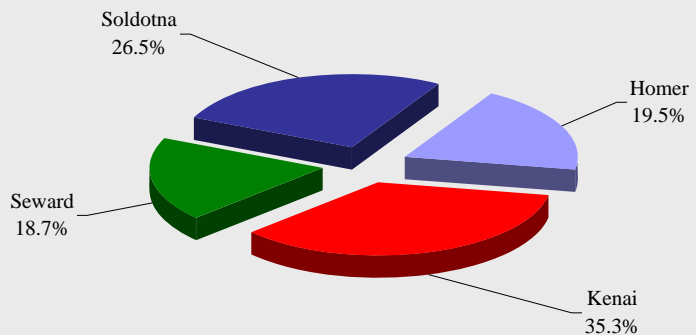


Chart 1.32

KPB Construction - Annual

KPB Annual Permit Values by Type - 1997-2002 - in \$

	1997	1998	1999	2000	2001	2002	Annual Change
Residential New	11,861,406	12,376,250	11,235,862	9,840,058	13,356,633	14,050,064	5.2%
Residential Alter/Add	1,718,057	1,747,903	1,798,828	1,929,699	1,985,969	2,257,315	13.7%
Commercial New	20,021,950	13,494,922	18,598,564	10,662,544	11,565,350	21,793,729	88.4%
Commercial Alter/Add	3,081,855	2,592,678	2,495,029	5,713,756	18,143,591	7,821,668	-56.9%
Total	36,683,268	30,211,753	34,128,283	28,146,057	45,051,543	45,922,776	1.9%
Annual Change		-17.6%	13.0%	-17.5%	60.1%	1.9%	

Table 1.35

KPB Annual Permit Values by Type - 1986-2002

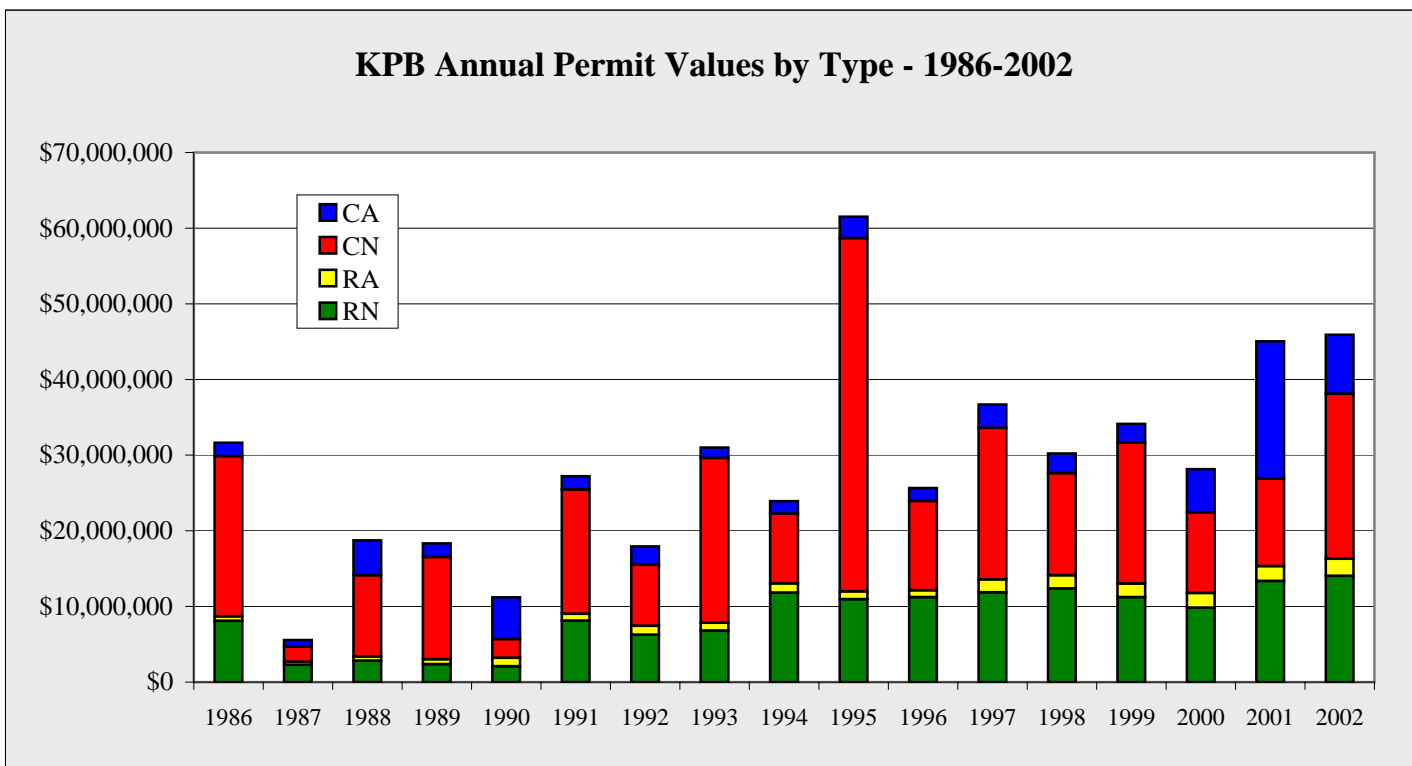


Chart 1.33

RN - Residential New
 RA - Residential Alter/Add
 CN - Commercial New
 CA - Commercial Alter/Add

**KPB Annual Permit Values
 Percent by Type - 2002**

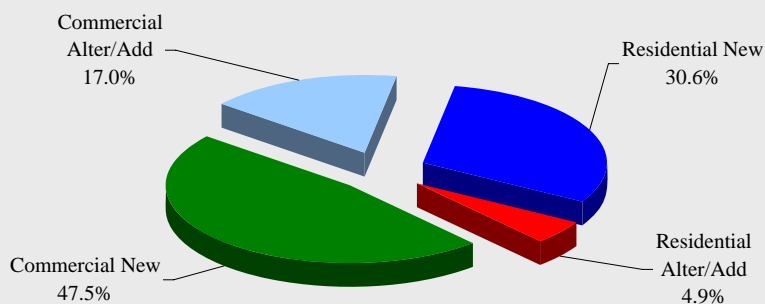


Chart 1.34

KPB Construction - Annual

KPB Annual Permit Volume by Type - 1997-2002

	1997	1998	1999	2000	2001	2002	Annual Change
Residential New	96	92	76	73	87	122	40.2%
Residential Alter/Add	83	78	89	91	91	105	15.4%
Commercial New	44	48	52	45	32	53	65.6%
Commercial Alter/Add	39	53	70	81	90	90	0.0%
Total	262	271	287	290	300	370	23.3%
Annual Change		3.4%	5.9%	1.0%	3.4%	23.3%	

Table 1.36

KPB Annual Permit Volume by Type - 1986-2002

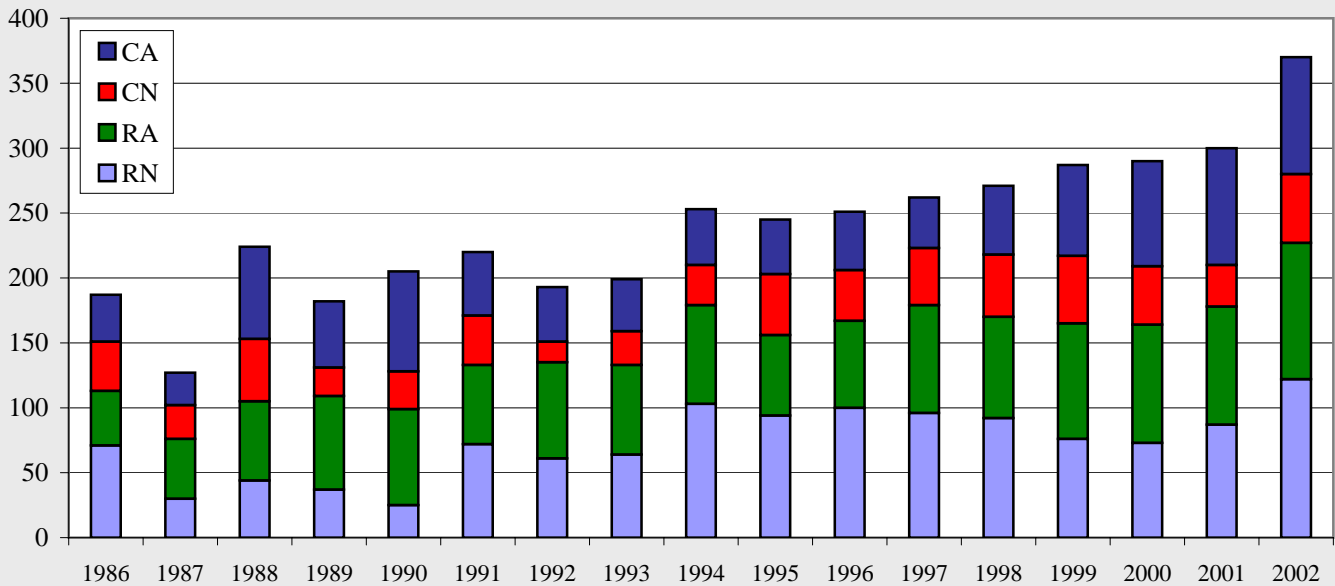


Chart 1.35

RN - Residential New
 RA - Residential Alter/Add
 CN - Commercial New
 CA - Commercial Alter/Add

**KPB Annual Permit Volume
 Percent by Type - 2002**

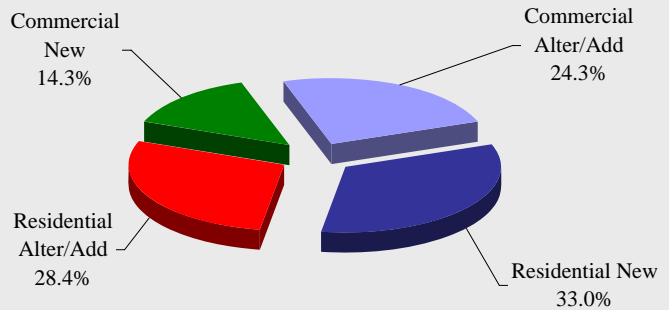


Chart 1.36

KPB Construction Values by Quarter

KPB Construction Permit Values by Type, Quarter - 1997-2003 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
1997					
Residential - New	1,066,900	5,871,055	3,005,151	1,918,300	11,861,406
Residential - Add/Alter	115,000	849,692	446,865	306,500	1,718,057
Commercial - New	6,853,000	4,602,300	2,062,000	6,504,650	20,021,950
Commercial - Add/Alter	135,300	226,186	858,900	1,861,469	3,081,855
TOTAL	8,170,200	11,549,233	6,372,916	10,590,919	36,683,268
1998					
Residential - New	1,032,500	6,367,500	3,623,500	1,352,750	12,376,250
Residential - Add/Alter	93,543	879,900	539,500	234,960	1,747,903
Commercial - New	585,754	3,600,436	7,440,732	1,868,000	13,494,922
Commercial - Add/Alter	321,842	280,000	1,586,736	404,100	2,592,678
TOTAL	2,033,639	11,127,836	13,190,468	3,859,810	30,211,753
1999					
Residential - New	1,673,000	4,649,674	3,667,300	1,245,888	11,235,862
Residential - Add/Alter	181,200	651,461	679,767	286,400	1,798,828
Commercial - New	284,500	4,554,818	12,796,341	962,905	18,598,564
Commercial - Add/Alter	1,168,046	724,813	466,570	135,600	2,495,029
TOTAL	3,306,746	10,580,766	17,609,978	2,630,793	34,128,283
2000					
Residential - New	1,224,529	4,523,931	3,118,930	972,668	9,840,058
Residential - Add/Alter	12,500	846,274	636,625	434,300	1,929,699
Commercial - New	669,273	3,564,122	4,966,665	1,462,484	10,662,544
Commercial - Add/Alter	1,788,200	2,269,349	907,125	749,082	5,713,756
TOTAL	3,694,502	11,203,676	9,629,345	3,618,534	28,146,057
2001					
Residential - New	923,000	7,342,801	3,974,532	1,116,300	13,356,633
Residential - Add/Alter	356,830	758,779	526,382	343,948	1,985,969
Commercial - New	2,958,578	5,384,800	2,707,972	514,000	11,565,350
Commercial - Add/Alter	738,980	2,110,989	3,445,622	11,848,000	18,143,591
TOTAL	4,977,418	15,597,369	10,654,508	13,822,248	45,051,543
2002					
Residential - New	1,531,609	6,145,753	5,259,502	1,113,200	14,050,064
Residential - Add/Alter	149,391	1,036,943	865,361	205,620	2,257,315
Commercial - New	4,294,006	8,376,305	5,955,418	3,168,000	21,793,729
Commercial - Add/Alter	528,944	2,430,953	4,515,971	345,800	7,821,668
TOTAL	6,503,950	17,989,954	16,596,252	4,832,620	45,922,776
2003					
Residential - New	\$833,000				
Residential - Add/Alter	\$372,867				
Commercial - New	\$72,000				
Commercial - Add/Alter	\$3,584,646				
TOTAL	\$4,862,513				

Table 1.37

KPB Construction Values by Quarter

KPB Construction Permit Volume by Type, Quarter - 1997-2003					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
1997					
Residential - New	8	49	25	14	96
Residential - Add/Alter	4	38	27	14	83
Commercial - New	6	13	14	11	44
Commercial - Add/Alter	8	5	14	12	39
TOTAL	26	105	80	51	262
1998					
Residential - New	9	45	28	10	92
Residential - Add/Alter	9	24	28	17	78
Commercial - New	6	19	17	6	48
Commercial - Add/Alter	9	16	12	16	53
TOTAL	33	104	85	49	271
1999					
Residential - New	3	36	24	13	76
Residential - Add/Alter	8	32	32	17	89
Commercial - New	3	17	23	9	52
Commercial - Add/Alter	13	22	27	8	70
TOTAL	27	107	106	47	287
2000					
Residential - New	8	30	26	9	73
Residential - Add/Alter	3	37	37	14	91
Commercial - New	4	13	16	12	45
Commercial - Add/Alter	15	30	21	15	81
TOTAL	30	110	100	50	290
2001					
Residential - New	7	44	28	8	87
Residential - Add/Alter	13	38	27	13	91
Commercial - New	6	9	15	2	32
Commercial - Add/Alter	13	36	24	17	90
TOTAL	39	127	94	40	300
2002					
Residential - New	12	45	36	9	102
Residential - Add/Alter	7	40	47	16	110
Commercial - New	5	17	14	7	43
Commercial - Add/Alter	12	32	28	16	88
TOTAL	36	134	125	48	343
2003					
Residential - New	4				
Residential - Add/Alter	16				
Commercial - New	0				
Commercial - Add/Alter	15				
TOTAL	35				

Table 1.38

KPB Employment

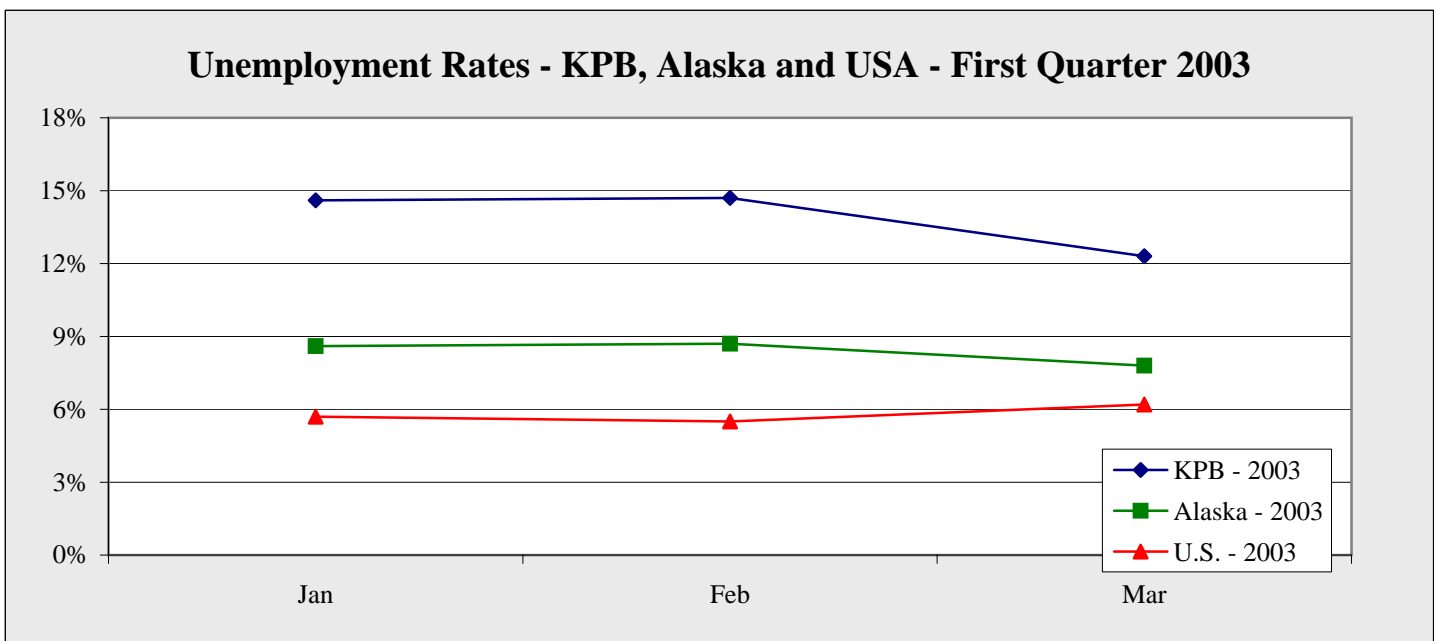
Employment data are acquired from the Alaska Department of Labor and Workforce Development (AK DOLWD) as reported by administrative personnel of each business. When administrative headquarters of a business is located in a specific area, all employees of that business are reported as being employed in that area, resulting in skewed employment data.

Government employees include federal, state, borough and local government as well as public school and state university employees. Employees of both Central Peninsula General Hospital in Soldotna and South Peninsula General Hospital in Homer are included in government data because they are managed by the KPB.

The AK DOLWD updates employment data regularly as information trickles in and adjustments are made. Data varies in quarterly reports as corrected reports are received or delinquent reports are filed and included in totals. Self-employed workers, fishers, domestics and unpaid family workers are excluded from these figures due to exemption from certain reporting requirements.

Industry Codes used throughout this document include:

AFF	Agriculture, Forestry and Fisheries - Includes fish buyers;
Min	Mining - Includes Oil & Gas Extraction and Production;
Const	Construction;
Manu	Manufacturing - Includes Oil and Gas Manufacturing and Fish Processing
TCPU	Transportation, Communications and Public Utilities;
Whole	Wholesale Trade;
Retail	Retail Trade;
FIRE	Finance, Insurance and Real Estate;
Serve	Service;
Govt	Public Administration, Education and Services



KPB Employment

KPB Labor Force by Month - 2000-2003

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Avg
2000	21,006	21,622	21,230	21,135	21,832	23,175	24,212	23,377	21,557	20,577	20,250	19,928	21,658
2001	20,608	21,035	20,814	20,675	21,493	22,719	24,359	23,509	21,889	19,259	18,298	17,596	21,515
2002	20,596	20,969	21,108	21,305	21,893	22,863	24,201	23,601	22,099	21,261	20,554	20,446	21,741
2003	21,705	22,195	21,828										

Table 1.39

KPB Comparative Labor Force by Month - 2001, 2002, 2003

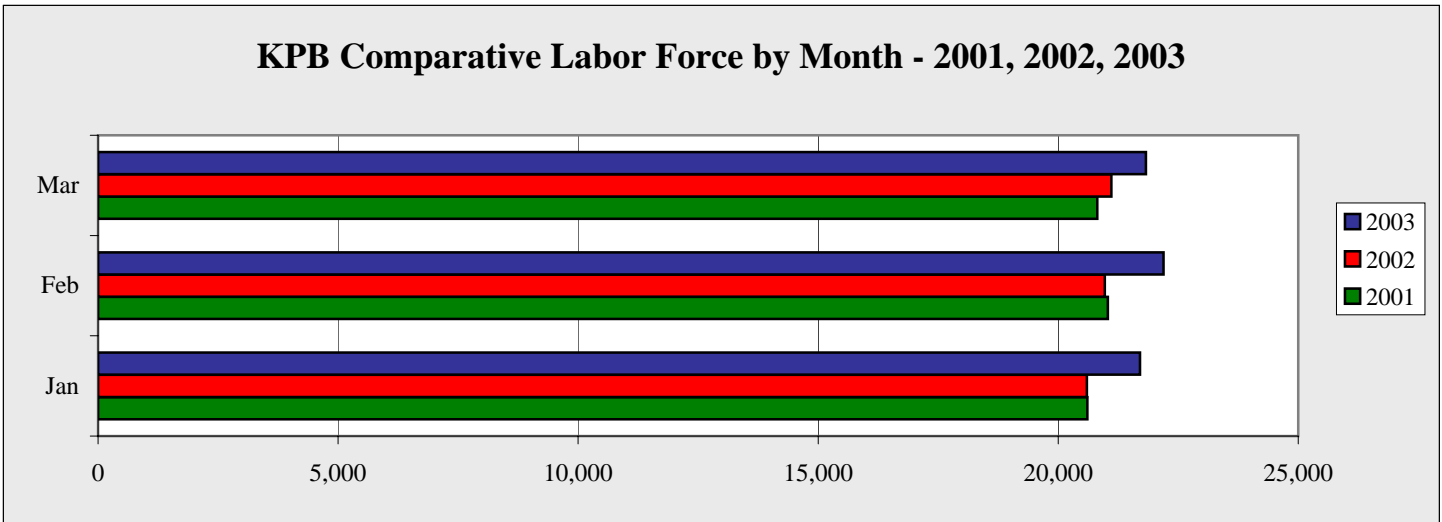


Chart 1.38

KPB Unemployment by Month - 2000-2003

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Avg
2000	3,391	3,416	2,952	2,539	2,082	1,701	1,623	1,459	1,347	1,738	1,986	2,082	2,193
2001	2,853	2,936	2,572	2,183	1,863	1,748	1,690	1,470	1,638	1,893	1,944	2,090	2,073
2002	2,978	3,057	2,932	2,568	2,380	2,162	2,288	2,148	2,397	2,614	2,735	3,001	2,605
2003	3,160	3,266	2,685										

Table 1.40

KPB Comparative Unemployment by Month - 2001, 2002, 2003

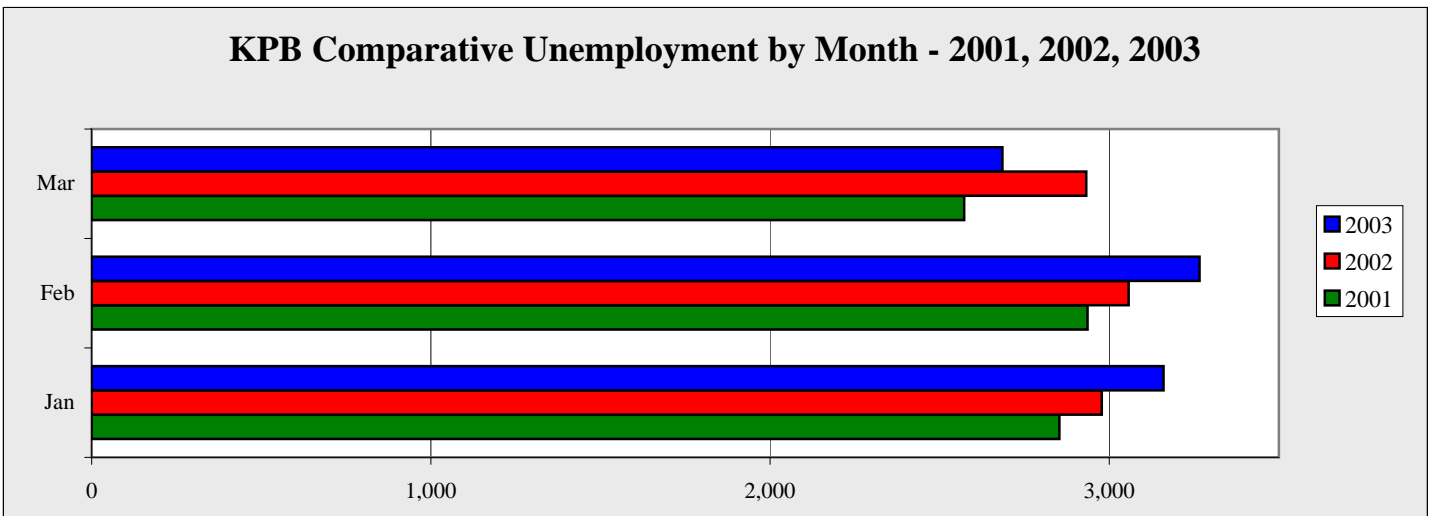


Chart 1.39

KPB Employment

Unemployment Rates by Month - 2000-2003

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Avg
2000	16.1%	15.8%	13.9%	12.0%	9.5%	7.3%	6.7%	6.2%	6.2%	8.4%	9.8%	10.4%	10.1%
2001	13.8%	14.0%	12.4%	10.6%	8.7%	7.7%	6.9%	6.3%	7.5%	8.9%	9.6%	10.6%	9.5%
2002	14.5%	14.6%	13.9%	12.1%	10.9%	9.5%	9.5%	9.1%	10.8%	12.3%	13.3%	14.7%	12.1%
2003	14.6%	14.7%	12.3%										

Table 1.41

KPB Comparative Unemployment Rates - 2001, 2002, 2003

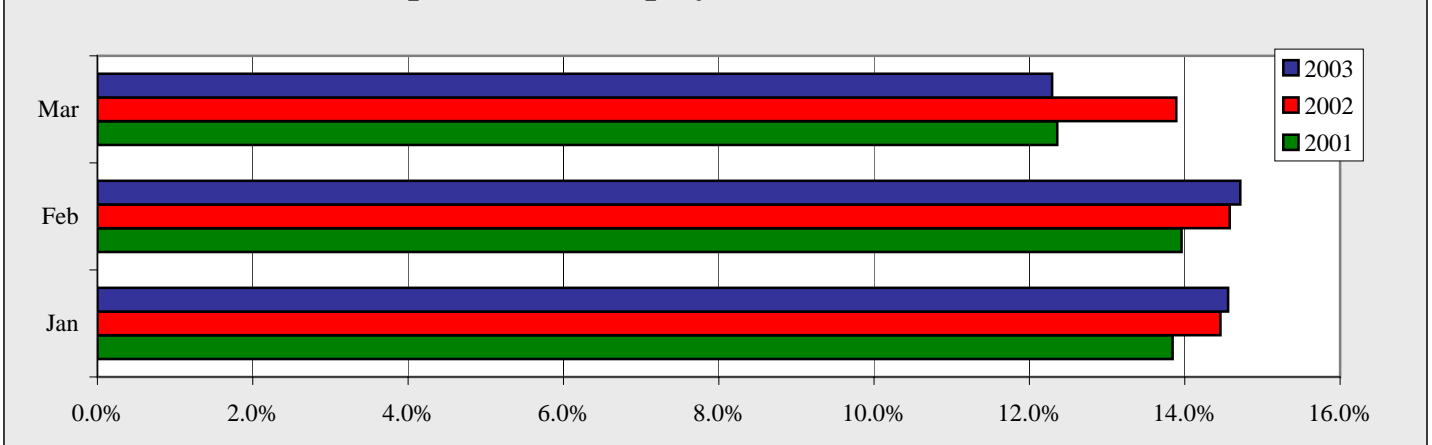


Chart 1.40

Employment by Month - 2000-2003

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Avg
2000	17,615	18,206	18,278	18,596	19,750	21,474	22,589	21,918	20,210	18,839	18,264	17,846	19,465
2001	17,755	18,099	18,242	18,492	19,630	20,971	22,669	22,039	20,251	19,259	18,298	17,596	19,591
2002	17,618	17,912	18,176	18,737	19,513	20,701	21,913	21,453	19,702	18,647	17,819	17,445	19,682
2003	18,545	18,929	19,135										

Table 1.42

KPB Comparative Employment by Month - 2001, 2002, 2003

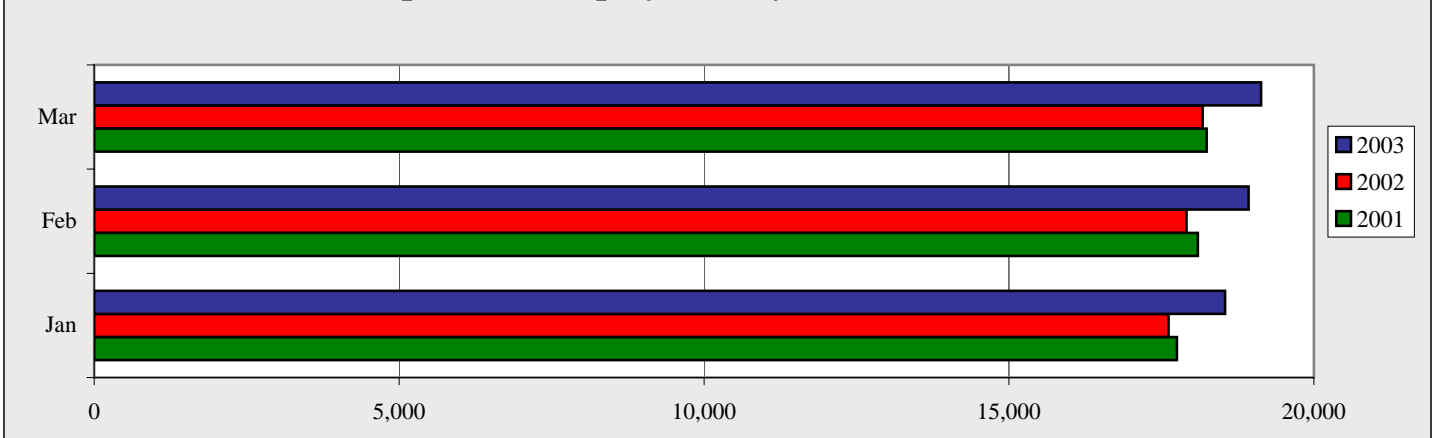


Chart 1.41

Homer Sales - First Quarter

Homer 1st Quarter Gross Sales by Industry - 1997-2003 - in \$

	1997	1998	1999	2000	2001	2002	2003*	Annual Change
AFF	404,433	94,682	94,065	177,830	159,961	124,334	240,908	93.8%
Min	29	0	195	0	9,137	1,363	0	-100.0%
Const	5,431,087	6,254,422	6,011,769	7,295,167	8,419,907	8,441,328	9,337,945	10.6%
Manu	3,986,453	6,381,742	3,510,592	1,753,833	1,325,393	1,253,834	1,191,906	-4.9%
TCPU	7,459,816	8,258,405	8,313,407	7,762,851	8,393,207	9,784,195	9,447,798	-3.4%
Whole	4,213,507	2,552,958	4,466,407	3,778,578	3,510,617	3,370,560	4,059,237	20.4%
Retail	10,957,423	11,364,779	10,955,023	11,604,422	12,916,061	13,664,594	16,796,169	22.9%
FIRE	2,605,306	1,849,314	1,957,019	1,447,561	1,401,527	1,523,140	1,900,100	24.7%
Service	4,440,996	4,298,182	4,245,171	4,628,648	4,997,560	6,001,518	7,132,982	18.9%
Total	39,499,050	41,054,484	39,553,648	38,448,890	41,133,370	44,164,866	50,107,045	13.5%
Annual Change		3.9%	-3.7%	-2.8%	7.0%	7.4%	13.5%	

Table 2.1

**Homer 1st Quarter Comparative
Gross Sales by Industry
2001, 2002, 2003***

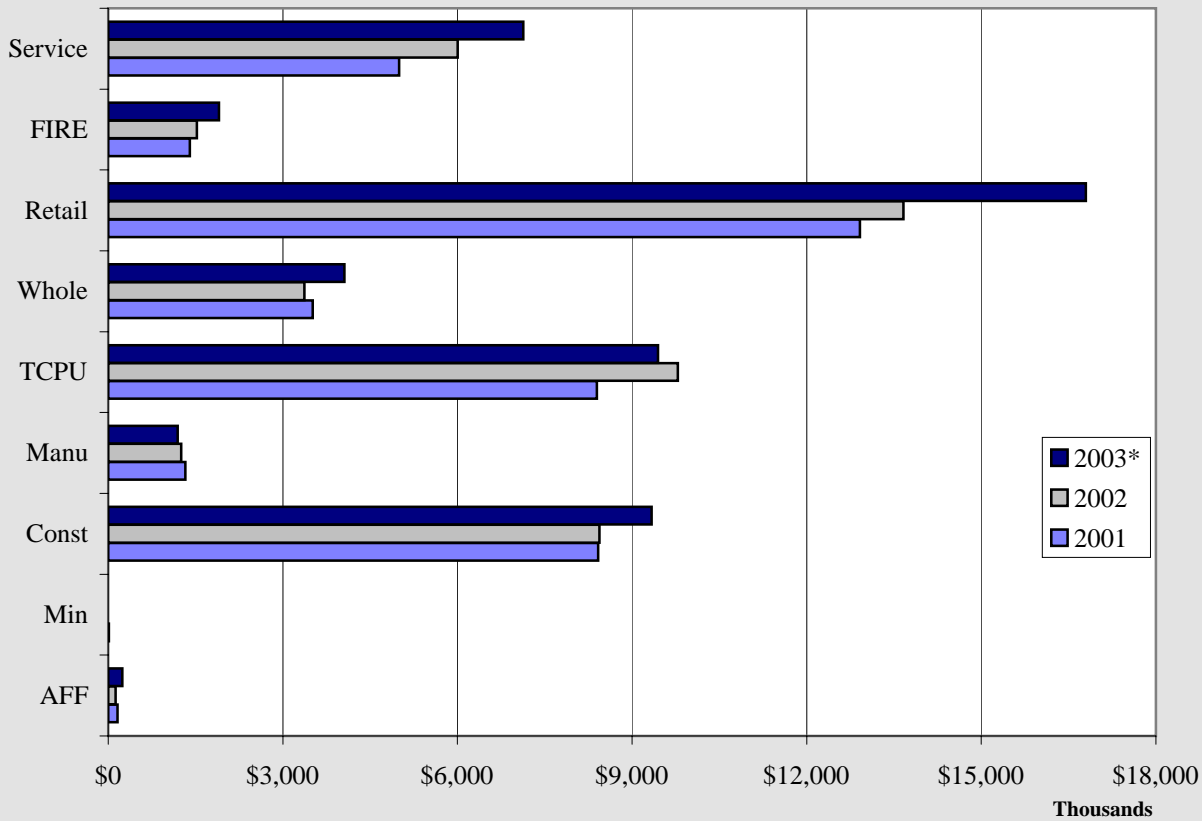


Chart 2.1

Chart 2.2

* 2003 data includes additional business activity due to the Homer annexation, effective 4/1/2002

Homer Sales - First Quarter

Homer 1st Quarter Taxable Sales by Industry - 1997-2003 - in \$								
	1997	1998	1999	2000	2001	2002	2003	Annual Change
AFF	78,471	84,027	79,865	110,011	107,219	108,453	132,452	22.1%
Min	19	0	195	0	1,640	710	0	-100.0%
Const	148,225	152,943	182,033	214,922	180,562	246,480	232,917	-5.5%
Manu	414,583	407,855	345,033	352,233	325,875	263,252	273,784	4.0%
TCPU	1,998,069	2,116,826	2,300,797	2,181,888	2,129,650	2,225,029	2,877,756	29.3%
Whole	1,539,796	1,485,293	1,840,149	2,250,673	1,698,448	1,671,591	2,025,464	21.2%
Retail	8,382,021	8,704,487	8,486,435	8,586,863	9,542,806	10,048,811	11,889,954	18.3%
FIRE	641,816	625,141	661,240	675,571	689,408	765,168	877,315	14.7%
Service	3,007,426	2,842,008	2,742,720	2,953,572	3,086,241	3,321,918	3,930,105	18.3%
Total	16,210,426	16,418,580	16,638,467	17,325,733	17,761,849	18,651,412	22,239,747	19.2%
Annual Change		1.3%	1.3%	4.1%	2.5%	5.0%	19.2%	

Table 2.2

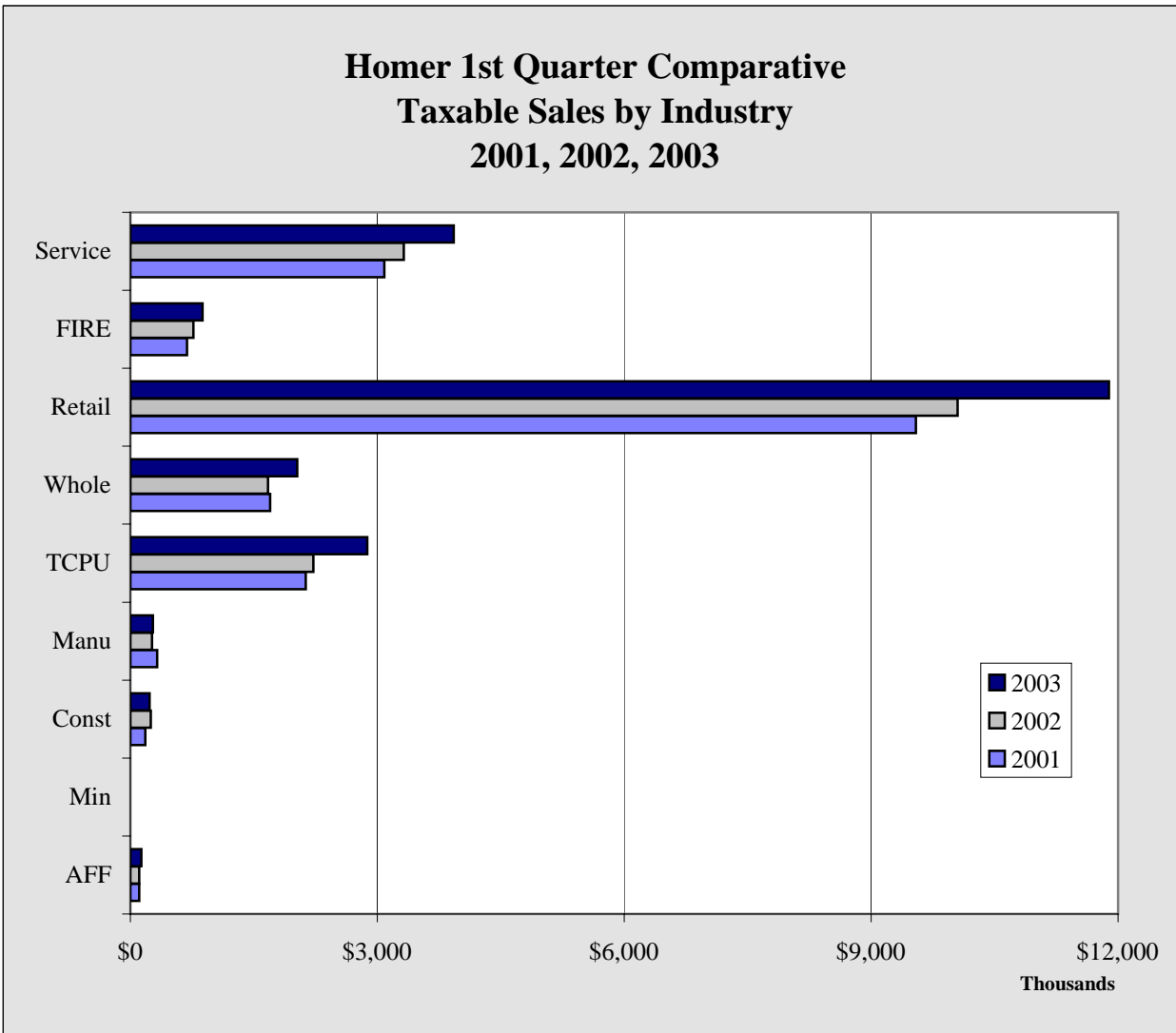


Chart 2.3

Chart 2.4

* 2003 data includes additional business activity due to the Homer annexation, effective 4/1/2002

Homer Sales - Annual

Homer Annual Gross Sales by Industry - 1996-2002 - in \$

	1996	1997	1998	1999	2000	2001	2002*	Annual Change
AFF	2,527,339	2,805,931	1,231,758	1,132,289	1,821,166	878,482	918,192	4.5%
Min	503	740	130	13,595	24,864	15,819	8,582	-45.7%
Const	24,873,185	28,978,756	37,787,332	27,642,104	42,378,954	40,567,492	45,964,295	13.3%
Manu	27,120,768	20,071,968	19,649,701	16,450,883	6,761,789	6,482,395	6,589,772	1.7%
TCPU	29,450,574	31,403,081	34,491,856	33,675,408	34,485,140	40,575,604	42,123,547	3.8%
Whole	12,313,199	15,332,375	14,672,913	19,905,567	20,190,742	18,650,268	19,987,795	7.2%
Retail	64,090,372	64,370,012	64,712,270	63,829,611	68,040,594	75,229,712	87,127,463	15.8%
FIRE	8,922,853	9,273,104	8,574,588	7,448,936	6,670,978	7,528,186	8,426,194	11.9%
Service	29,810,368	30,879,834	31,322,069	33,743,954	35,252,152	39,038,600	50,508,405	29.4%
Total	199,109,161	203,115,801	212,442,617	203,842,347	215,626,379	228,966,558	261,654,245	14.3%
Annual Change		2.0%	4.6%	-4.0%	5.8%	6.2%	14.3%	

Table 2.3

**Homer Annual Comparative
Gross Sales by Industry
2000, 2001, 2002**

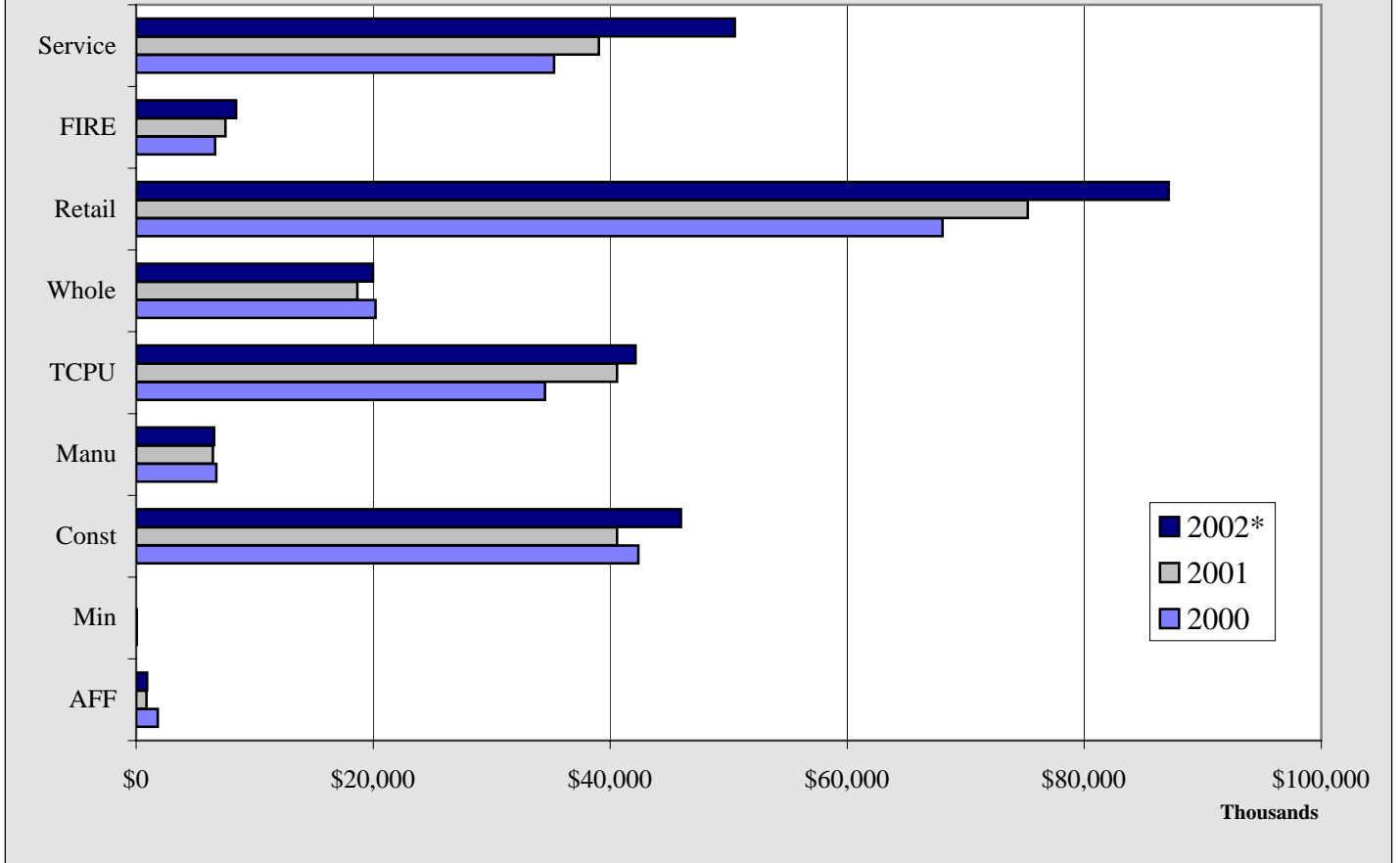


Chart 2.5

Chart 2.6

* 2002 data includes additional business activity due to the Homer annexation, effective 4/1/2002

Homer Sales - Annual

Homer Annual Taxable Sales by Industry - 1996-2002 - in \$

	1996	1997	1998	1999	2000	2001	2002*	Annual Change
AFF	447,286	484,907	626,058	461,892	529,103	512,465	549,942	7.3%
Min	0	680	130	195	1,104	5,993	2,665	-55.5%
Const	725,476	802,348	820,655	891,101	891,188	1,019,696	1,227,376	20.4%
Manu	2,080,273	2,101,326	2,087,103	2,084,079	2,045,894	1,769,034	1,821,523	3.0%
TCPU	8,799,446	8,980,900	9,578,082	10,137,860	10,101,912	10,200,922	11,683,882	14.5%
Whole	7,659,618	7,878,617	7,485,103	10,426,310	11,818,428	8,987,737	8,932,802	-0.6%
Retail	47,011,130	48,306,104	48,994,370	47,965,290	50,021,539	55,979,970	63,593,123	13.6%
FIRE	3,013,701	2,810,086	2,814,367	2,949,461	3,139,293	3,449,722	3,869,785	12.2%
Service	20,187,448	21,947,741	22,035,474	23,232,422	24,533,604	24,972,044	29,069,487	16.4%
Total	89,924,378	93,312,709	94,441,342	98,148,610	103,082,065	106,897,583	120,750,585	13.0%
Annual Change		3.8%	1.2%	3.9%	5.0%	3.7%	13.0%	

Table 2.4

**Homer Annual Comparative
Taxable Sales by Industry
2000, 2001, 2002***

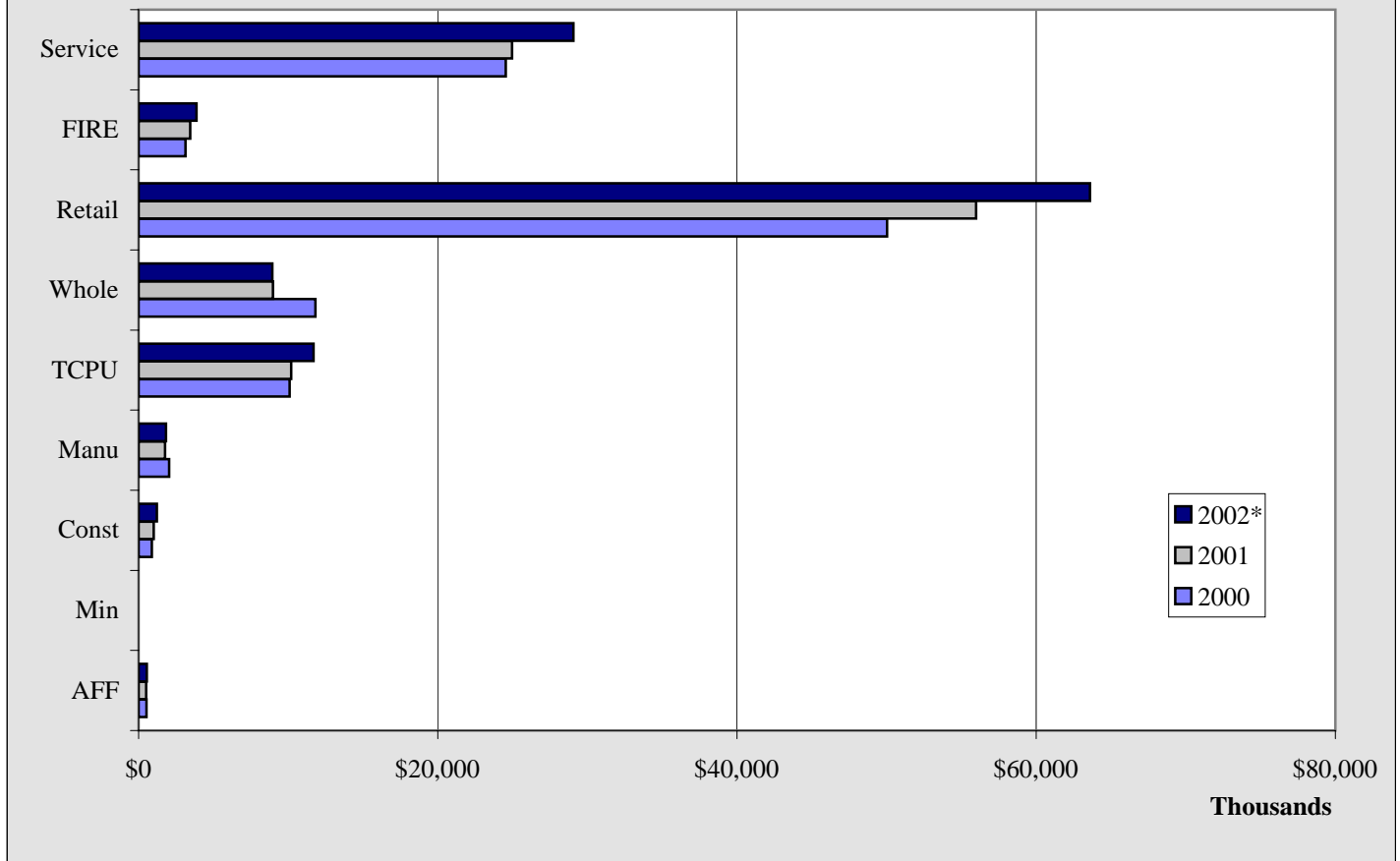


Chart 2.7

Chart 2.8

* 2002 data includes additional business activity due to the Homer annexation, effective 4/1/2002

Homer Sales by Quarter

Homer Gross Sales by Industry by Quarter - 1999-2003 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
1999					
AFF	94,065	297,282	271,045	469,897	1,132,289
Min	195	0	13,400	0	13,595
Const	6,011,769	5,877,294	7,328,638	8,424,403	27,642,104
Manu	3,510,592	4,737,214	6,232,592	1,970,485	16,450,883
TCPU	8,313,407	8,239,713	9,083,098	8,039,190	33,675,408
Whole	4,466,407	5,242,228	6,302,490	3,894,442	19,905,567
Retail	10,955,023	17,695,036	20,790,017	14,389,535	63,829,611
FIRE	1,957,019	1,917,870	1,926,974	1,647,073	7,448,936
Service	4,245,171	9,864,551	14,404,867	5,229,365	33,743,954
Total	39,553,648	53,871,188	66,353,121	44,064,390	203,842,347
2000					
AFF	177,830	623,276	662,665	357,395	1,821,166
Min	0	0	23,747	1,117	24,864
Const	7,295,167	11,808,767	13,266,938	10,008,082	42,378,954
Manu	1,753,833	1,939,037	1,509,013	1,559,906	6,761,789
TCPU	7,762,851	8,583,848	9,915,955	8,222,486	34,485,140
Whole	3,778,578	5,318,757	6,605,200	4,488,207	20,190,742
Retail	11,604,422	19,016,543	21,995,387	15,424,242	68,040,594
FIRE	1,447,561	1,682,104	1,955,965	1,585,348	6,670,978
Service	4,628,648	10,265,046	14,022,337	6,336,121	35,252,152
Total	38,448,890	59,237,378	69,957,207	47,982,904	215,626,379
2001					
AFF	159,961	185,107	392,813	140,601	878,482
Min	9,137	1,844	4,209	629	15,819
Const	8,419,907	6,763,530	13,758,528	11,625,527	40,567,492
Manu	1,325,393	1,455,193	1,967,400	1,734,409	6,482,395
TCPU	8,393,207	8,926,617	12,778,704	10,477,076	40,575,604
Whole	3,510,617	5,216,045	6,265,398	3,658,208	18,650,268
Retail	12,916,061	20,959,827	24,133,133	17,220,691	75,229,712
FIRE	1,401,527	1,977,911	2,273,892	1,874,856	7,528,186
Service	4,997,560	11,239,428	15,501,782	7,299,830	39,038,600
Total	41,133,370	56,725,502	77,075,859	54,031,827	228,966,558
2002					
AFF	124,334	208,557	348,414	236,887	918,192
Min	1,363	3,836	3,383	0	8,582
Const	8,441,328	7,486,941	16,021,798	14,014,228	45,964,295
Manu	1,253,834	1,789,729	2,153,455	1,392,754	6,589,772
TCPU	9,784,195	10,978,581	11,522,228	9,838,543	42,123,547
Whole	3,370,560	5,378,916	6,615,779	4,622,540	19,987,795
Retail	13,664,594	24,889,914	28,823,891	19,749,064	87,127,463
FIRE	1,523,140	2,041,204	2,689,646	2,172,204	8,426,194
Service	6,001,518	15,696,075	21,089,855	7,720,957	50,508,405
Total	44,164,866	68,473,753	89,268,449	59,747,177	261,654,245
2003					
AFF	240,908				
Min	0				
Const	9,337,945				
Manu	1,191,906				
TCPU	9,447,798				
Whole	4,059,237				
Retail	16,796,169				
FIRE	1,900,100				
Service	7,132,982				
Total	50,107,045				

Table 2.5

Homer Sales by Quarter

Homer Taxable Sales by Industry by Quarter - 1999-2003 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
1999					
AFF	79,865	119,513	146,340	116,174	461,892
Min	195	0	0	0	195
Const	182,033	243,633	223,001	242,434	891,101
Manu	345,033	629,296	619,889	489,861	2,084,079
TCPU	2,300,797	2,572,659	2,999,198	2,265,206	10,137,860
Whole	1,840,149	2,771,933	3,360,752	2,453,476	10,426,310
Retail	8,486,435	13,179,355	15,619,221	10,680,279	47,965,290
FIRE	661,240	751,660	848,368	688,193	2,949,461
Service	2,742,720	6,670,510	10,430,960	3,388,232	23,232,422
Total	16,638,467	26,938,559	34,247,729	20,323,855	98,148,610
2000					
AFF	110,011	136,620	154,322	128,150	529,103
Min	0	0	500	604	1,104
Const	214,922	223,397	239,938	212,931	891,188
Manu	352,233	605,159	588,489	500,013	2,045,894
TCPU	2,181,888	2,607,710	3,096,539	2,215,775	10,101,912
Whole	2,250,673	3,294,202	3,802,057	2,471,496	11,818,428
Retail	8,586,863	14,032,645	16,386,328	11,015,703	50,021,539
FIRE	675,571	811,036	918,668	734,018	3,139,293
Service	2,953,572	7,040,211	10,441,059	4,098,762	24,533,604
Total	17,325,733	28,750,980	35,627,900	21,377,452	103,082,065
2001					
AFF	107,219	126,899	158,346	120,001	512,465
Min	1,640	1,549	2,175	629	5,993
Const	180,562	236,675	314,074	288,385	1,019,696
Manu	325,875	528,377	525,720	389,062	1,769,034
TCPU	2,129,650	2,581,062	3,245,406	2,244,804	10,200,922
Whole	1,698,448	2,546,609	2,893,258	1,849,422	8,987,737
Retail	9,542,806	15,849,852	18,262,539	12,324,773	55,979,970
FIRE	689,408	920,819	1,004,143	835,352	3,449,722
Service	3,086,241	7,323,130	10,842,167	3,720,506	24,972,044
Total	17,761,849	30,114,972	37,247,828	21,772,934	106,897,583
2002					
AFF	108,453	136,982	166,564	137,943	549,942
Min	710	1,955	0	0	2,665
Const	246,480	304,250	360,306	316,340	1,227,376
Manu	263,252	556,403	597,126	404,742	1,821,523
TCPU	2,225,029	2,869,527	3,749,776	2,839,550	11,683,882
Whole	1,671,591	2,532,263	2,943,642	1,785,306	8,932,802
Retail	10,048,811	18,187,073	21,216,828	14,140,411	63,593,123
FIRE	765,168	1,001,537	1,160,001	943,079	3,869,785
Service	3,321,918	8,558,521	12,756,742	4,432,306	29,069,487
Total	18,651,412	34,148,511	42,950,985	24,999,677	120,750,585
2003					
AFF	132,452				
Min	0				
Const	232,917				
Manu	273,784				
TCPU	2,877,756				
Whole	2,025,464				
Retail	11,889,954				
FIRE	877,315				
Service	3,930,105				
Total	22,239,747				

Table 2.6

Homer Construction - First Quarter

Homer 1st Quarter Permit Values by Type - 1997-2003 - in \$

	1997	1998	1999	2000	2001	2002	2003	Annual Change
Residential New	435,000	594,000	1,673,000	392,600	300,000	891,760	715,000	-19.8%
Residential Alter/Add	0	0	0	5,500	60,000	8,960	242,540	2606.9%
Commercial New	2,150,000	35,970	270,000	85,000	285,000	0	0	NA
Commercial Alter/Add	45,000	0	0	1,315,000	45,000	28,000	15,000	-46.4%
TOTAL	2,630,000	629,970	1,943,000	1,798,100	690,000	928,720	972,540	4.7%
Annual Change		-76.0%	208.4%	-7.5%	-61.6%	34.6%	4.7%	

Table 2.7

Homer 1st Quarter Permit Values by Type - 1986-2003

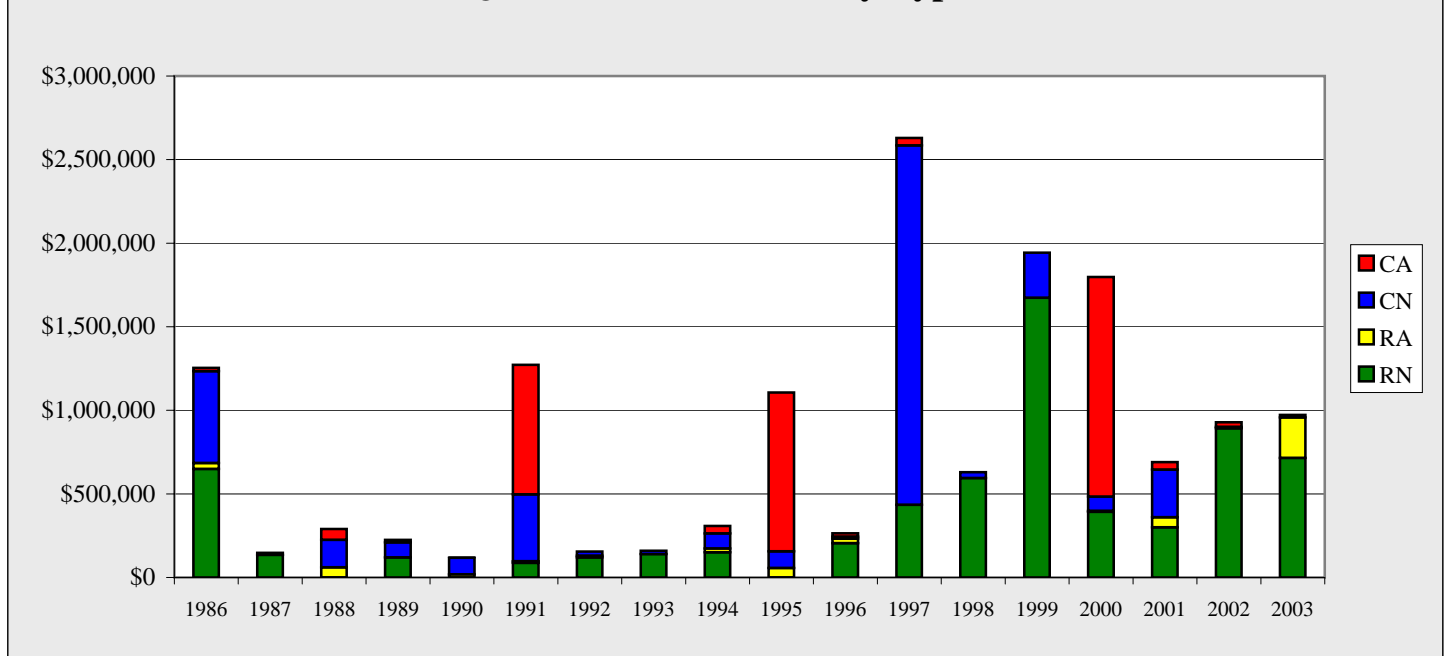


Chart 2.9

RN - Residential New
 RA - Residential Alter/Add
 CN - Commercial New
 CA - Commercial Alter/Add

**Homer 1st Quarter Permit Value
 Percent by Type - 2003**

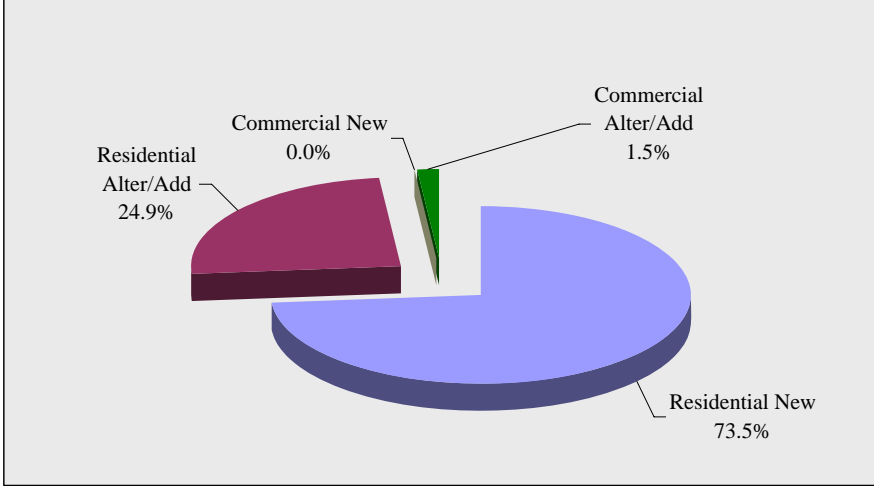


Chart 2.10

Homer Construction - First Quarter

Homer 1st Quarter Permit Volume by Type - 1997-2003

	1997	1998	1999	2000	2001	2002	2003	Annual Change
Residential New	3	5	3	4	3	8	4	-50.0%
Residential Alter/Add	0	0	0	1	1	1	9	800.0%
Commercial New	2	1	2	1	2	0	0	NA
Commercial Alter/Add	1	0	0	3	1	1	2	100.0%
TOTAL	6	6	5	9	7	10	15	50.0%
Annual Change		0.0%	-16.7%	80.0%	-22.2%	42.9%	50.0%	

Table 2.8

Homer 1st Quarter Permit Volume by Type - 1986-2003

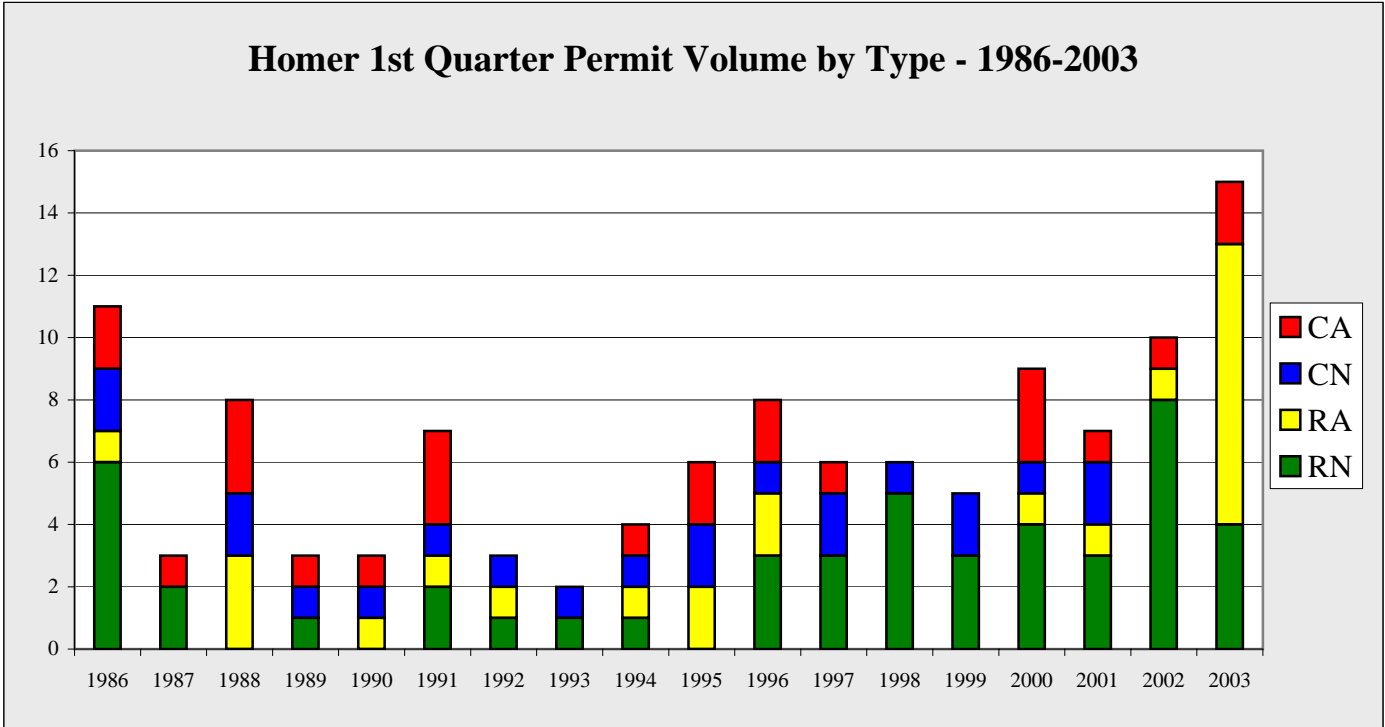


Chart 2.11

Homer 1st Quarter Permit Volume Percent by Type - 2003

RN - Residential New
 RA - Residential Alter/Add
 CN - Commercial New
 CA - Commercial Alter/Add

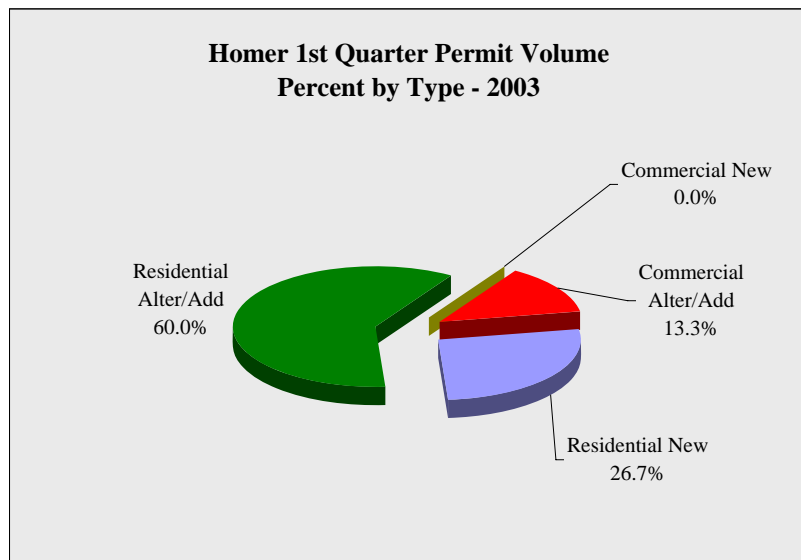


Chart 2.12

Homer Construction - Annual

Homer Annual Permit Values by Type - 1996-2002 - in \$

	1996	1997	1998	1999	2000	2001	2002	Annual Change
Residential New	3,238,800	3,236,400	2,850,750	3,646,000	2,611,040	4,047,780	4,226,720	4.4%
Residential Alter/Add	133,000	518,865	539,600	367,000	230,060	609,160	536,620	-11.9%
Commercial New	1,693,500	3,630,000	2,528,025	6,906,000	1,663,480	2,410,800	4,990,740	107.0%
Commercial Alter/Add	737,500	304,000	281,500	21,000	2,624,392	12,732,950	294,699	-97.7%
TOTAL	5,802,800	7,689,265	6,199,875	10,940,000	7,128,972	19,800,690	10,048,779	-49.3%
Annual Change		32.5%	-19.4%	76.5%	-34.8%	177.7%	-49.3%	

Table 2.9

Homer Annual Permit Values by Type - 1986-2002

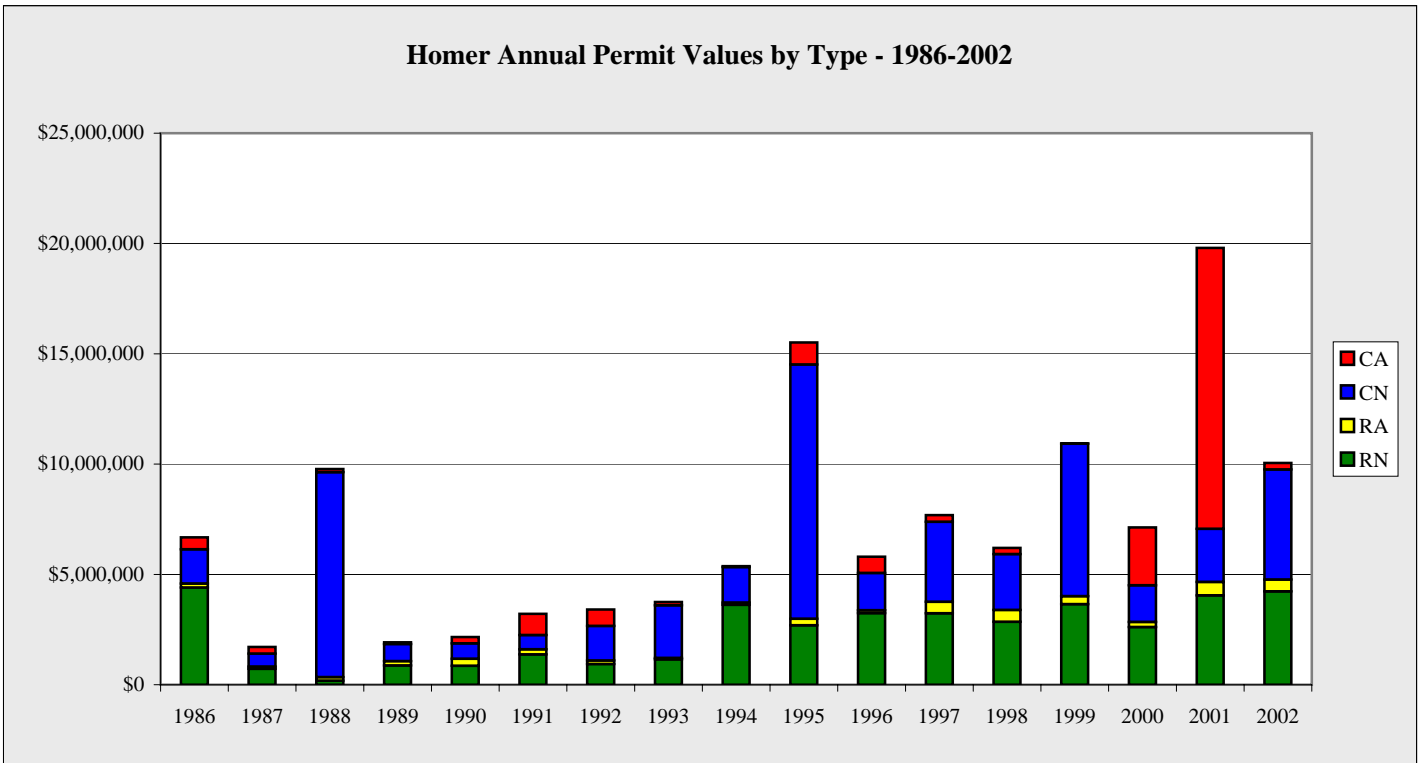


Chart 2.13

**Homer Annual Permit Values
Percent by Type - 2002**

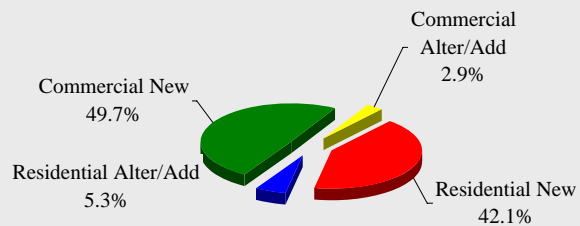


Chart 2.14

Homer Construction - Annual

Homer Annual Permit Volume by Type - 1996-2002

	1996	1997	1998	1999	2000	2001	2002	Annual Change
Residential New	29	28	23	21	23	30	32	6.7%
Residential Alter/Add	9	15	11	17	8	19	20	5.3%
Commercial New	15	8	9	12	8	8	8	0.0%
Commercial Alter/Add	12	4	5	2	19	15	7	-53.3%
TOTAL	65	55	48	52	58	72	67	-6.9%
Annual Change		-15.4%	-12.7%	8.3%	11.5%	24.1%	-6.9%	

Table 2.10

Homer Annual Permit Volume by Type - 1986-2002

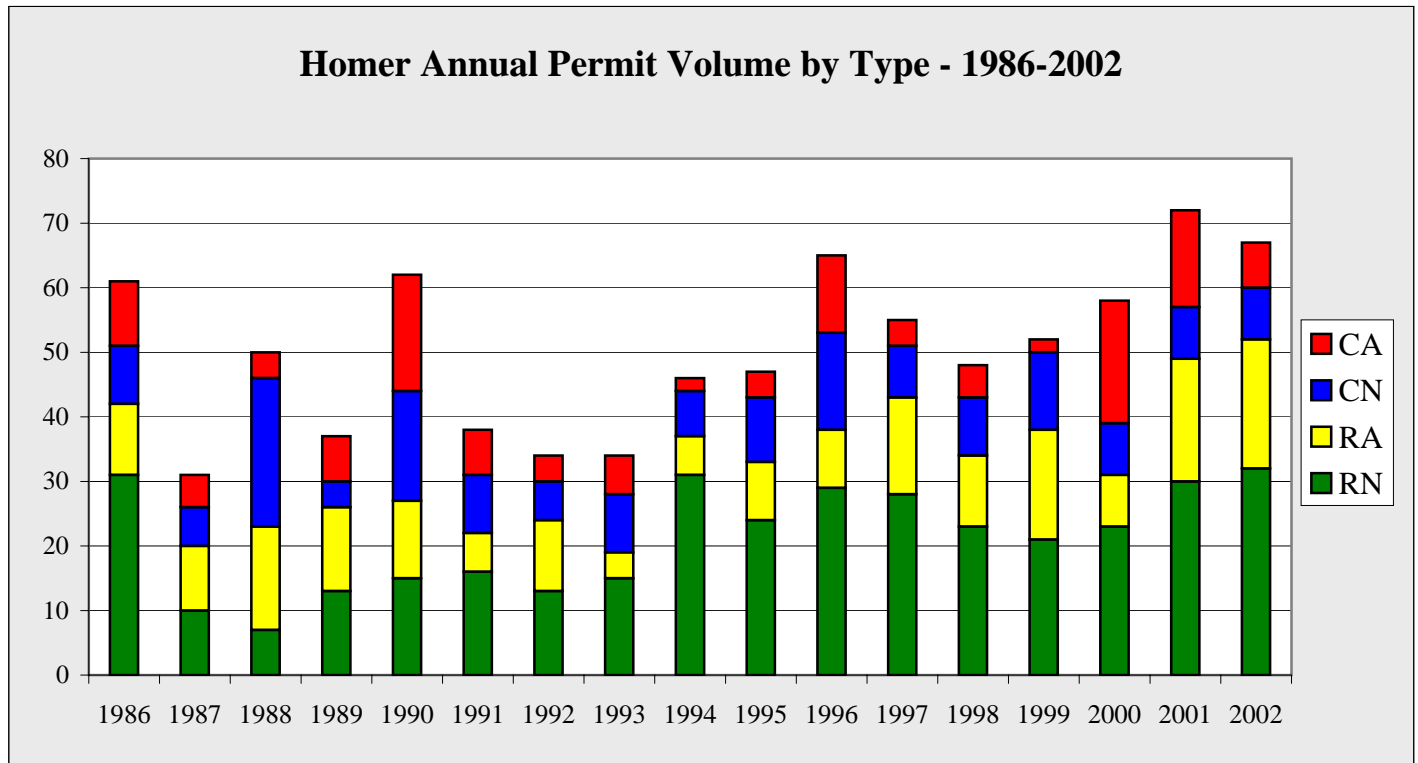


Chart 2.15

Homer Annual Permit Volume Percent by Type - 2002

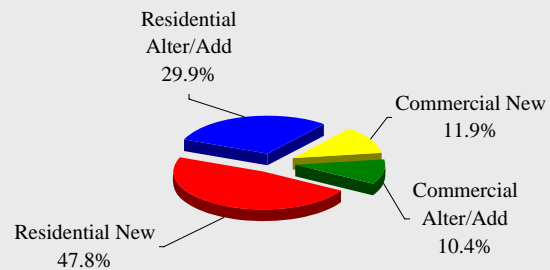


Chart 2.16

Homer Construction

Homer Annual Permit Values by Quarter by Type - 1996-2003 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Annual Total
1996					
Residential - New	205,000	1,023,400	1,540,000	470,400	3,238,800
Residential - Add/Alter	27,000	64,000	30,000	12,000	133,000
Commercial - New	12,000	594,000	437,500	650,000	1,693,500
Commercial - Add/Alter	20,000	225,000	483,500	9,000	737,500
TOTAL	264,000	1,906,400	2,491,000	1,141,400	5,802,800
1997					
Residential - New	435,000	842,500	1,478,900	480,000	3,236,400
Residential - Add/Alter	0	324,500	44,365	150,000	518,865
Commercial - New	2,150,000	1,321,000	159,000	0	3,630,000
Commercial - Add/Alter	45,000	20,000	139,000	100,000	304,000
TOTAL	2,630,000	2,508,000	1,821,265	730,000	7,689,265
1998					
Residential - New	594,000	875,000	620,000	761,750	2,850,750
Residential - Add/Alter	0	140,400	254,200	145,000	539,600
Commercial - New	35,970	1,192,036	41,019	1,259,000	2,528,025
Commercial - Add/Alter	0	66,500	175,000	40,000	281,500
TOTAL	629,970	2,273,936	1,090,219	2,205,750	6,199,875
1999					
Residential - New	1,673,000	1,038,000	740,000	195,000	3,646,000
Residential - Add/Alter	0	118,000	199,000	50,000	367,000
Commercial - New	270,000	1,520,000	4,800,000	316,000	6,906,000
Commercial - Add/Alter	0	15,000	6,000	0	21,000
TOTAL	1,943,000	2,691,000	5,745,000	561,000	10,940,000
2000					
Residential - New	392,600	867,440	1,025,000	326,000	2,611,040
Residential - Add/Alter	5,500	115,000	109,560	0	230,060
Commercial - New	85,000	725,480	805,000	48,000	1,663,480
Commercial - Add/Alter	1,315,000	558,000	207,410	543,982	2,624,392
TOTAL	1,798,100	2,265,920	2,146,970	917,982	7,128,972
2001					
Residential - New	300,000	2,093,800	1,161,680	492,300	4,047,780
Residential - Add/Alter	60,000	306,440	122,720	120,000	609,160
Commercial - New	285,000	1,485,800	340,000	300,000	2,410,800
Commercial - Add/Alter	45,000	216,000	1,371,950	11,100,000	12,732,950
TOTAL	690,000	4,102,040	2,996,350	12,012,300	19,800,690
2002					
Residential - New	891,760	1,308,460	1,466,300	560,200	4,226,720
Residential - Add/Alter	8,960	205,400	217,940	104,320	536,620
Commercial - New	0	1,000,000	3,912,740	78,000	4,990,740
Commercial - Add/Alter	28,000	14,349	180,350	72,000	294,699
TOTAL	928,720	2,528,209	5,777,330	814,520	10,048,779
2003					
Residential - New	715,000				
Residential - Add/Alter	242,540				
Commercial - New	0				
Commercial - Add/Alter	15,000				
TOTAL	972,540				

Table 2.11

Homer Construction

Homer Annual Permit Volume by Quarter by Type - 1996-2003					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Annual Total
1996					
Residential - New	3	14	9	3	29
Residential - Add/Alter	2	3	3	1	9
Commercial - New	1	7	4	3	15
Commercial - Add/Alter	2	4	5	1	12
TOTAL	8	28	21	8	65
1997					
Residential - New	3	8	13	4	28
Residential - Add/Alter	0	8	3	4	15
Commercial - New	2	2	3	1	8
Commercial - Add/Alter	1	1	1	1	4
TOTAL	6	19	20	10	55
1998					
Residential - New	5	6	6	6	23
Residential - Add/Alter	0	4	5	2	11
Commercial - New	1	5	2	1	9
Commercial - Add/Alter	0	3	1	1	5
TOTAL	6	18	14	10	48
1999					
Residential - New	3	9	6	3	21
Residential - Add/Alter	0	4	11	2	17
Commercial - New	2	7	2	1	12
Commercial - Add/Alter	0	1	1	0	2
TOTAL	5	21	20	6	52
2000					
Residential - New	4	7	8	4	23
Residential - Add/Alter	1	2	5	0	8
Commercial - New	1	3	2	2	8
Commercial - Add/Alter	3	8	6	2	19
TOTAL	9	20	21	8	58
2001					
Residential - New	3	14	9	4	30
Residential - Add/Alter	1	12	4	2	19
Commercial - New	2	3	2	1	8
Commercial - Add/Alter	1	5	7	2	15
TOTAL	7	34	22	9	72
2002					
Residential - New	8	9	10	5	32
Residential - Add/Alter	1	5	8	6	20
Commercial - New	0	1	6	1	8
Commercial - Add/Alter	1	2	3	1	7
TOTAL	10	17	27	13	67
2003					
Residential - New	4				
Residential - Add/Alter	9				
Commercial - New	0				
Commercial - Add/Alter	2				
TOTAL	15				

Table 2.12

Homer Cost of Food

Cost of food data is collected by the University of Alaska, Fairbanks Cooperative Extension. Each quarter the Cooperative Extension surveys up to three grocers in communities throughout the state to determine the cost of food for one week. Specific guidelines are presented to the surveyors regarding item size and sale price for 104 items.

HOMER						
	March 1998	March 2000	March 2001	March 2002	March 2003	Annual Change
Sales Tax (in percent)	5.5	5.5	5.5	5.5	5.5	
Percent of Food Unavailable		1.0	0.0	0.0	1.0	
Child 1 year	21.09	20.55	20.01	20.99	19.42	-7.5%
Child 2 years				20.99	19.42	-7.5%
Children 3-5 years	23.04	18.09	21.92	23.04	21.31	-7.5%
Children 6-8 years	30.49	22.37	29.19	30.73	28.47	-7.4%
Children 9-11 years	34.73	33.94	33.13	34.81	32.24	-7.4%
Males, 12-14 years	39.20	38.33	37.49	39.33	36.39	-7.5%
Males, 15-19 years	40.35	39.50	38.71	40.65	37.43	-7.9%
Males, 20-50 years	40.12	39.18	38.59	40.65	37.52	-7.7%
Males, 51 years & over	38.40	37.36	36.68	38.71	35.73	-7.7%
Females 12-19 years	33.81	33.08	32.34	34.01	31.3	-8.0%
Females 20-50 years	35.30	34.26	33.74	35.55	32.81	-7.7%
Females, 51 years and over	34.16	33.29	32.83	34.63	31.86	-8.0%
Family of 2 (20-50 years)	82.98	80.83	79.56	83.81	77.4	-7.6%
Family of 2 (51 & older)	79.77	77.72	76.46	80.67	74.38	-7.8%
Family of 4, children 1-5 years	119.55	116.58	114.25	120.23	111.05	-7.6%
Family of 4, children 6-11 years	140.64	137.35	134.65	141.74	131.04	-7.5%
Electricity, 1000 kWh	124.69	103.47	112.41	118.93	124.65	4.8%
Heating oil, 55 gal	60.93		75.9	56.65	81.95	44.7%
Gas-55 gal unleaded auto	71.45		98.95	85.2	105	23.2%
Lumber, 2X4X8'	2.76		2.63	3.12	2.7	-13.5%
Propane, 100 LB refill	32.92		38.71	38.71	42.23	9.1%

Table 2.13

Homer Cost of Food

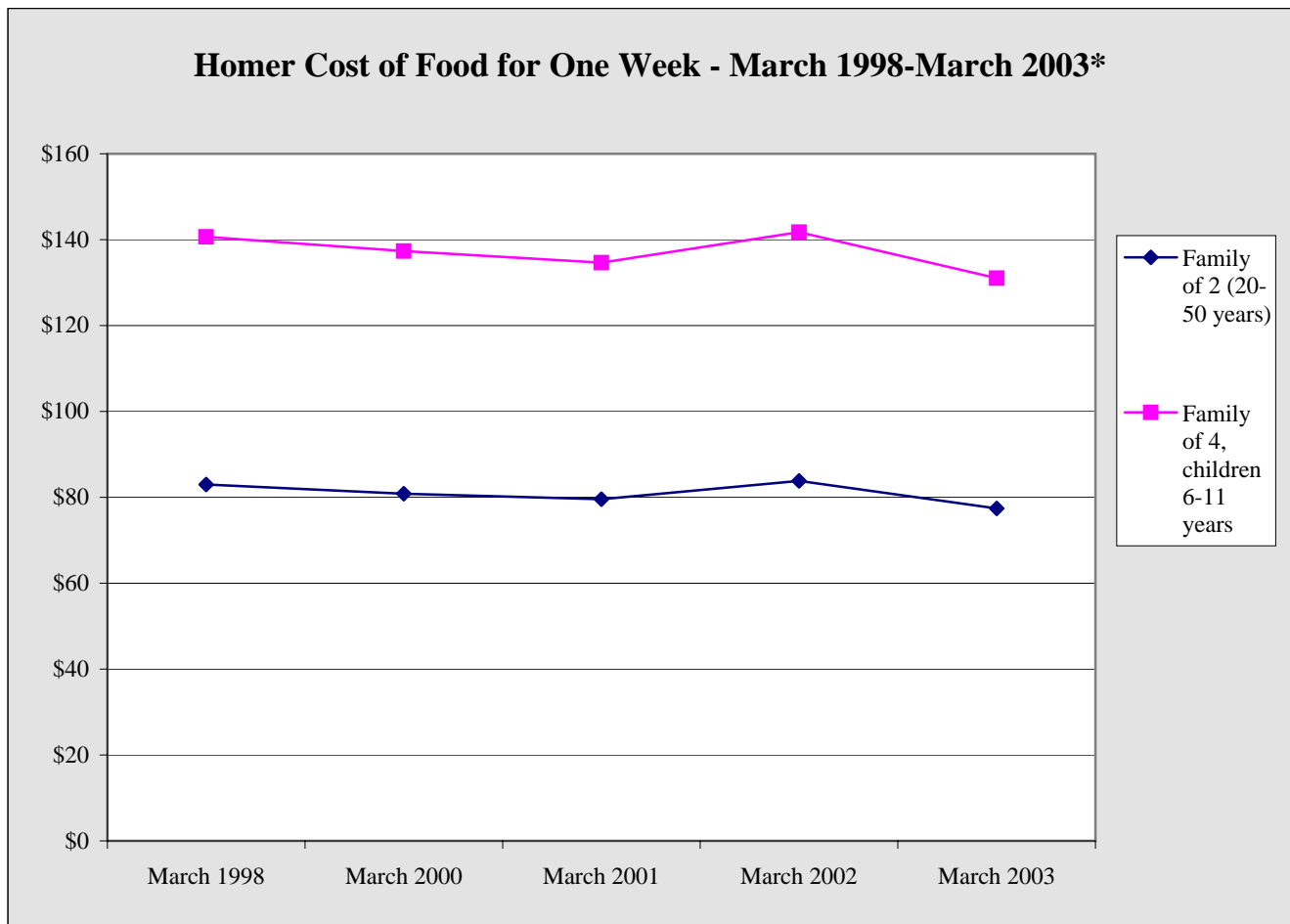


Chart 2.17

* Data for 1999 not available

Kenai Sales - First Quarter

Kenai 1st Quarter Gross Sales by Industry - 1997-2003 - in \$								
	1997	1998	1999	2000	2001	2002	2003	Annual Change
AFF	2,002,972	1,038,779	629,110	1,290,404	633,357	1,169,279	1,001,208	-14.4%
Min	1,694	22,409	37,476	1,537,438	852,594	2,214,717	942,570	-57.4%
Const	1,032,153	2,720,090	3,057,542	3,682,386	1,937,434	3,761,194	3,965,469	5.4%
Manu	3,288,254	1,526,259	1,475,182	2,268,724	2,475,539	1,886,512	2,642,042	40.0%
TCPU	5,474,233	5,699,415	6,364,713	6,345,210	6,131,071	6,458,790	7,733,121	19.7%
Whole	1,850,445	1,782,125	1,912,703	2,720,647	5,014,629	3,387,382	3,239,558	-4.4%
Retail	24,626,391	33,813,539	27,062,577	28,090,415	34,306,333	28,948,094	30,228,049	4.4%
FIRE	2,324,439	2,337,453	2,639,447	2,372,631	2,779,873	3,221,195	2,769,714	-14.0%
Service	6,131,489	8,458,094	6,131,042	7,300,981	7,951,386	9,415,851	8,833,027	-6.2%
Total	46,732,070	57,398,212	49,309,897	55,609,036	62,082,216	60,463,014	61,354,758	1.5%
Annual Change		22.8%	-14.1%	12.8%	11.6%	-2.6%	1.5%	

Table 3.1

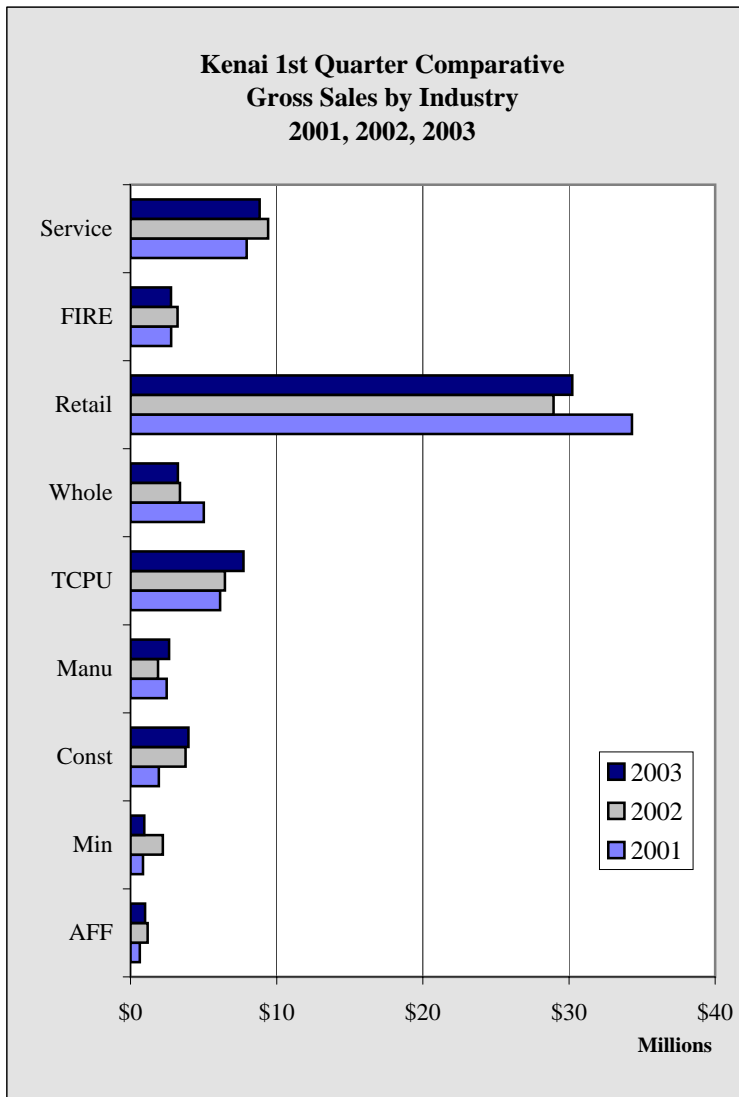


Chart 3.1

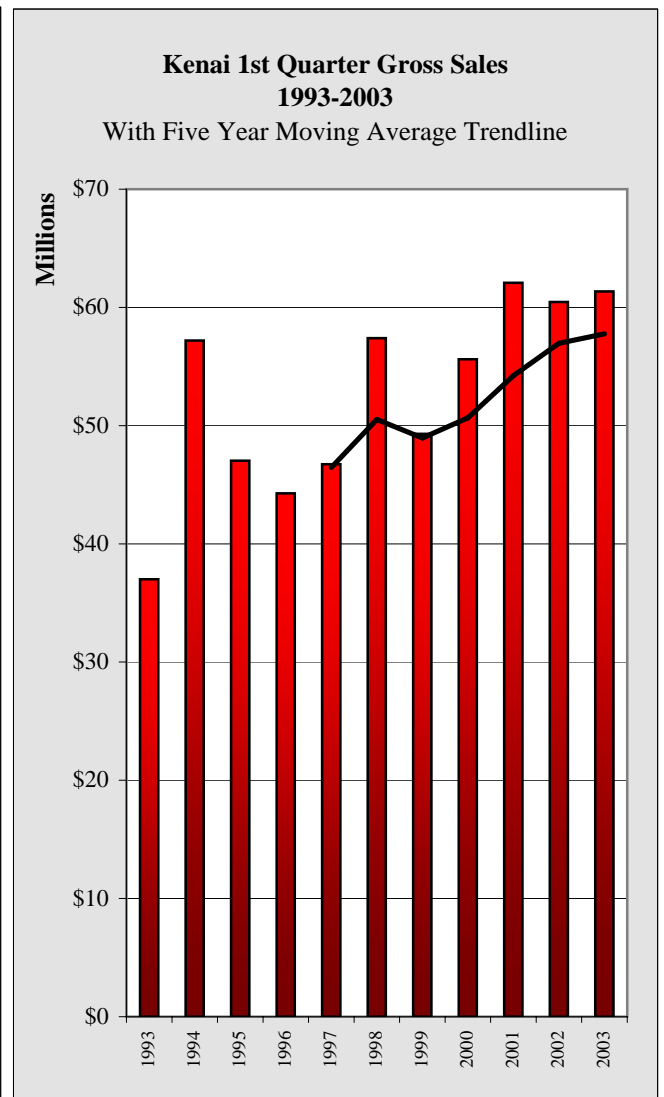


Chart 3.2

Kenai Sales - First Quarter

Kenai 1st Quarter Taxable Sales by Industry - 1997-2003 - in \$

	1997	1998	1999	2000	2001	2002	2003	Annual Change
AFF	80,560	81,467	99,230	79,967	88,262	89,296	86,452	-3.2%
Min	119	6,089	7,264	30,513	58,812	51,370	34,119	-33.6%
Const	214,943	222,313	257,718	236,494	247,881	257,018	244,715	-4.8%
Manu	400,941	375,935	356,148	436,177	437,740	349,360	478,257	36.9%
TCPU	3,345,554	3,385,349	3,587,280	3,682,848	3,434,535	3,810,507	4,947,071	29.8%
Whole	195,359	190,408	168,481	181,042	202,816	126,917	116,360	-8.3%
Retail	14,963,700	15,814,861	16,111,407	16,284,591	18,280,730	18,763,275	20,205,469	7.7%
FIRE	1,187,467	1,189,590	1,196,983	1,107,717	1,361,439	1,453,680	1,259,293	-13.4%
Service	3,343,829	3,420,730	3,399,281	3,481,424	3,771,059	3,934,742	3,653,017	-7.2%
Total	23,732,472	24,686,791	25,183,897	25,520,973	27,883,274	28,836,165	31,024,753	7.6%
Annual Change		4.0%	2.0%	1.3%	9.3%	3.4%	7.6%	

Table 3.2

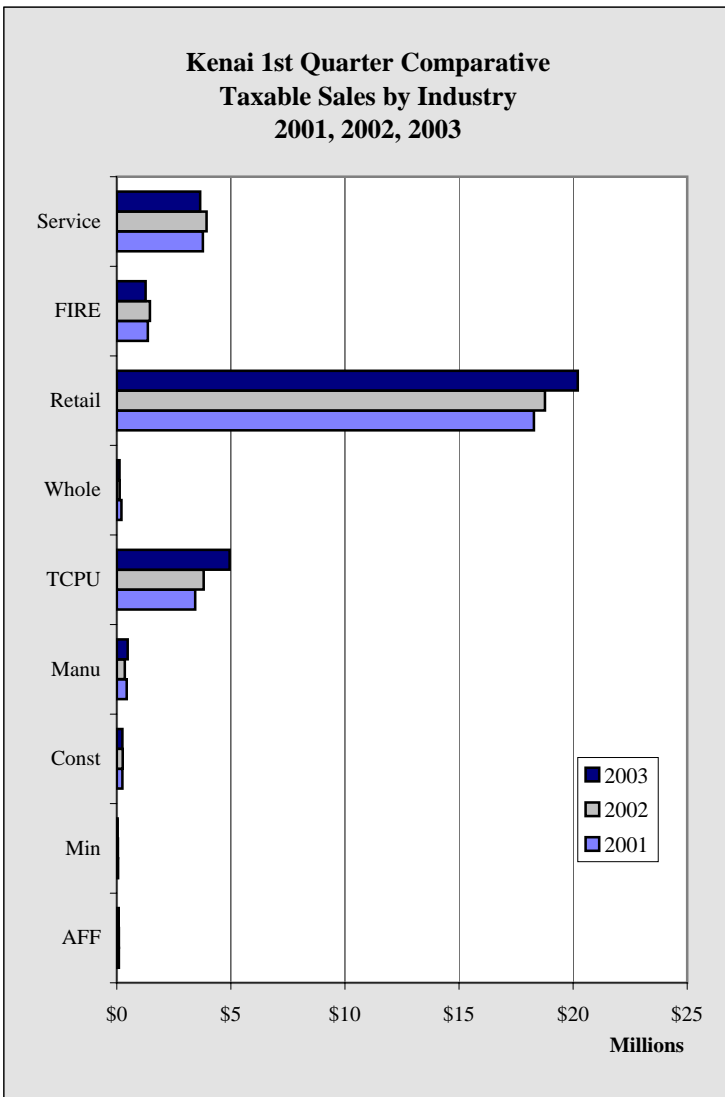


Chart 3.3

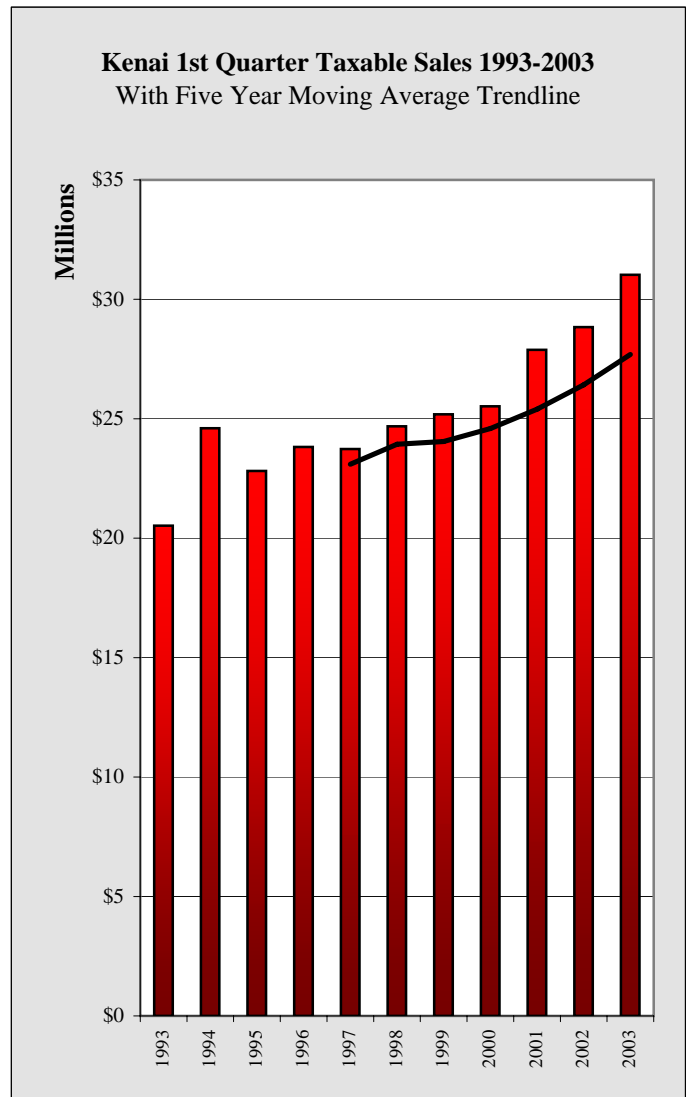


Chart 3.4

Kenai Sales - Annual

Kenai Annual Gross Sales by Industry - 1996-2002 - in \$

	1996	1997	1998	1999	2000	2001	2002	Annual Change
AFF	30,964,562	29,749,140	21,856,770	27,044,606	17,772,119	11,298,568	9,483,477	-16.1%
Min	84,169	87,898	208,531	1,424,691	5,507,130	2,507,234	3,916,074	56.2%
Const	11,600,440	17,643,991	21,481,466	20,699,508	17,225,845	24,268,947	17,919,526	-26.2%
Manu	19,822,254	32,592,592	7,526,545	7,854,159	9,753,118	11,066,199	10,690,266	-3.4%
TCPU	19,446,534	21,408,202	23,017,785	26,815,343	24,131,863	24,453,626	27,987,730	14.5%
Whole	10,305,240	9,712,050	10,194,981	10,520,958	17,929,400	20,095,016	17,550,115	-12.7%
Retail	113,721,854	122,649,052	149,397,570	133,278,201	145,943,579	164,812,698	135,816,144	-17.6%
FIRE	10,902,012	10,187,798	10,300,066	10,430,822	11,252,664	12,987,905	12,402,910	-4.5%
Service	31,896,545	34,053,167	36,094,281	32,676,815	33,458,795	37,360,422	41,595,775	11.3%
Total	248,743,736	278,087,859	280,079,940	270,745,518	282,974,801	308,851,828	277,362,017	-10.2%
Annual Change		11.8%	0.7%	-3.3%	4.5%	9.1%	-10.2%	

Table 3.3

**Kenai Annual Comparative
Gross Sales by Industry
2000, 2001, 2002**

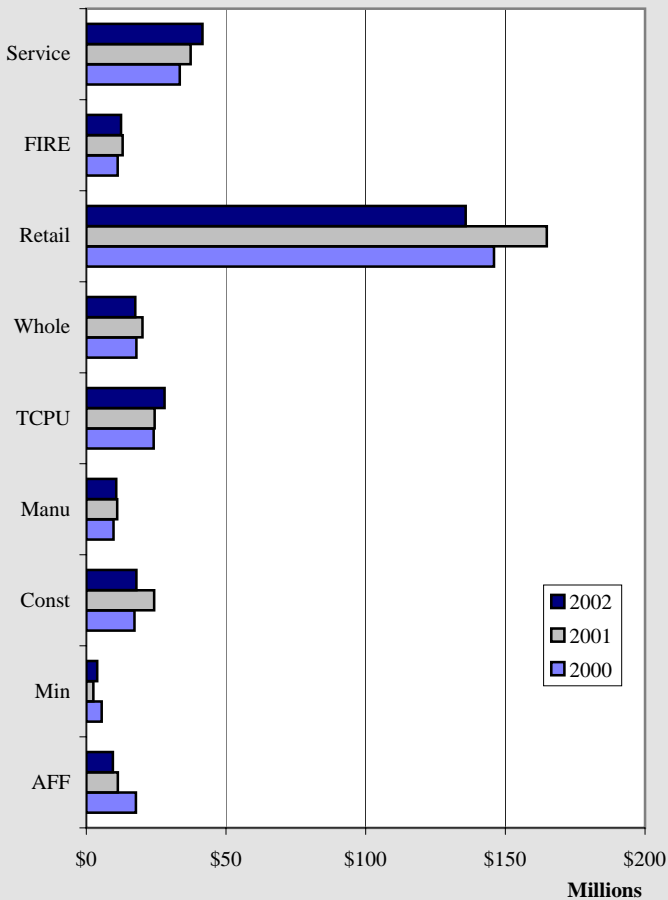


Chart 3.5

**Kenai Annual Gross Sales
1992-2002**

With Five Year Moving Average Trendline

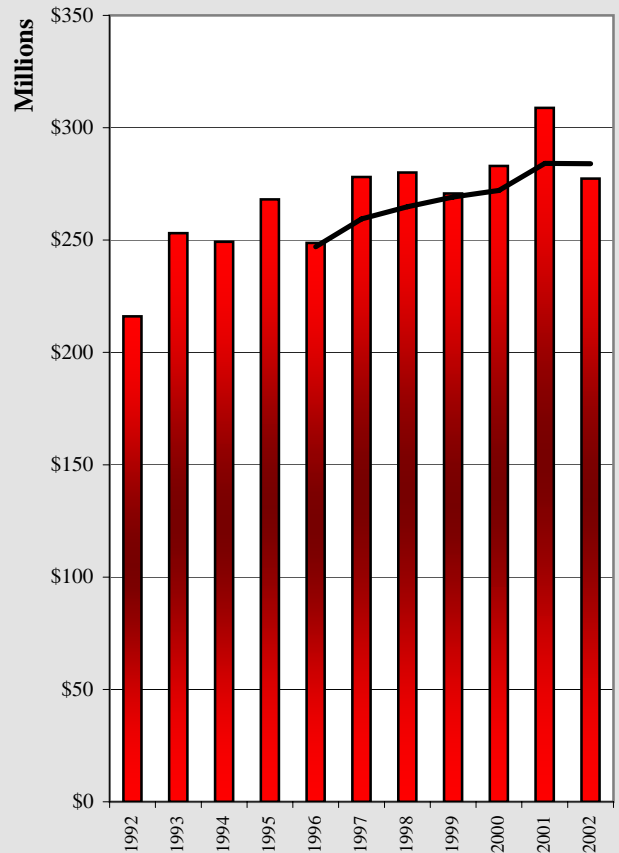


Chart 3.6

Kenai Sales - Annual

Kenai Annual Taxable Sales by Industry - 1996-2002 - in \$

	1996	1997	1998	1999	2000	2001	2002	Annual Change
AFF	441,681	521,456	448,689	513,026	519,444	502,770	502,436	-0.1%
Min	12,610	10,263	49,522	96,651	166,846	223,196	213,971	-4.1%
Const	1,020,168	1,128,253	1,200,303	1,183,511	1,104,459	1,237,899	1,150,093	-7.1%
Manu	2,124,635	2,282,521	2,140,912	2,085,657	2,450,721	2,238,645	2,218,515	-0.9%
TCPU	11,822,767	12,824,444	12,899,378	15,330,311	13,651,714	13,452,134	16,293,635	21.1%
Whole	988,083	951,869	877,088	829,682	926,371	842,481	566,570	-32.7%
Retail	77,942,472	78,793,474	80,814,442	81,834,974	85,909,364	93,924,413	90,886,509	-3.2%
FIRE	4,997,813	4,879,621	4,918,254	4,798,723	5,116,159	5,974,285	5,654,698	-5.3%
Service	17,213,677	17,172,373	16,680,181	17,693,541	17,906,285	18,649,013	19,040,024	2.1%
Total	116,564,032	118,568,236	120,030,707	124,366,491	127,751,651	137,046,049	136,526,451	-0.4%
Annual Change		1.7%	1.2%	3.6%	2.7%	7.3%	-0.4%	

Table 3.4

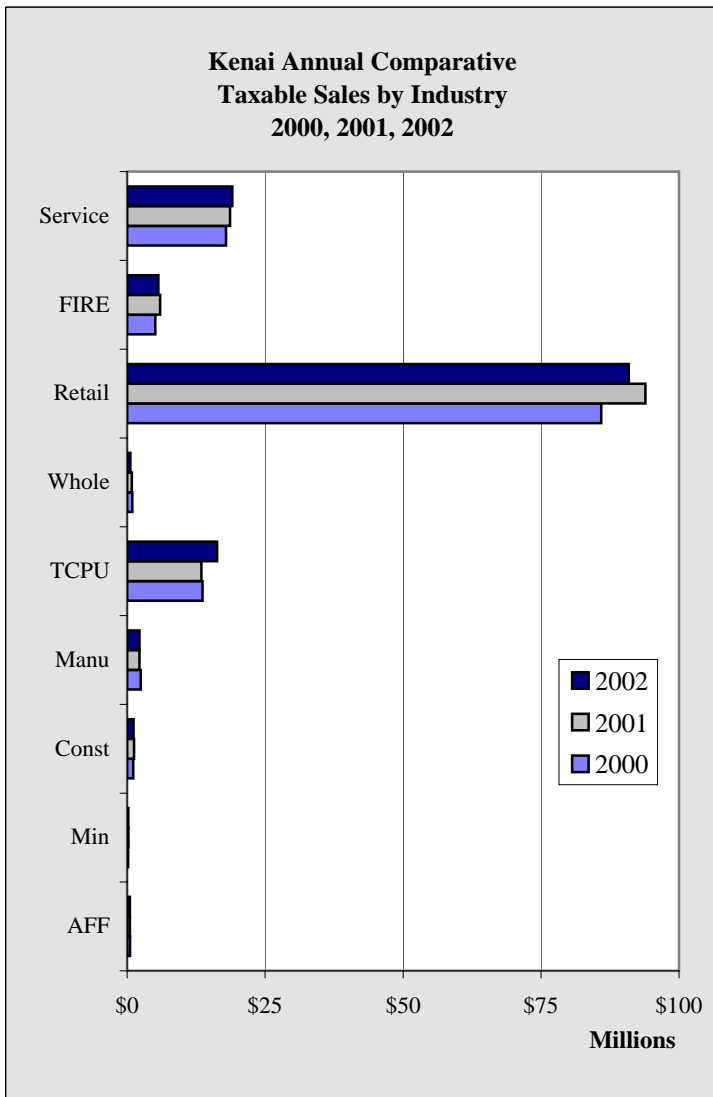


Chart 3.7

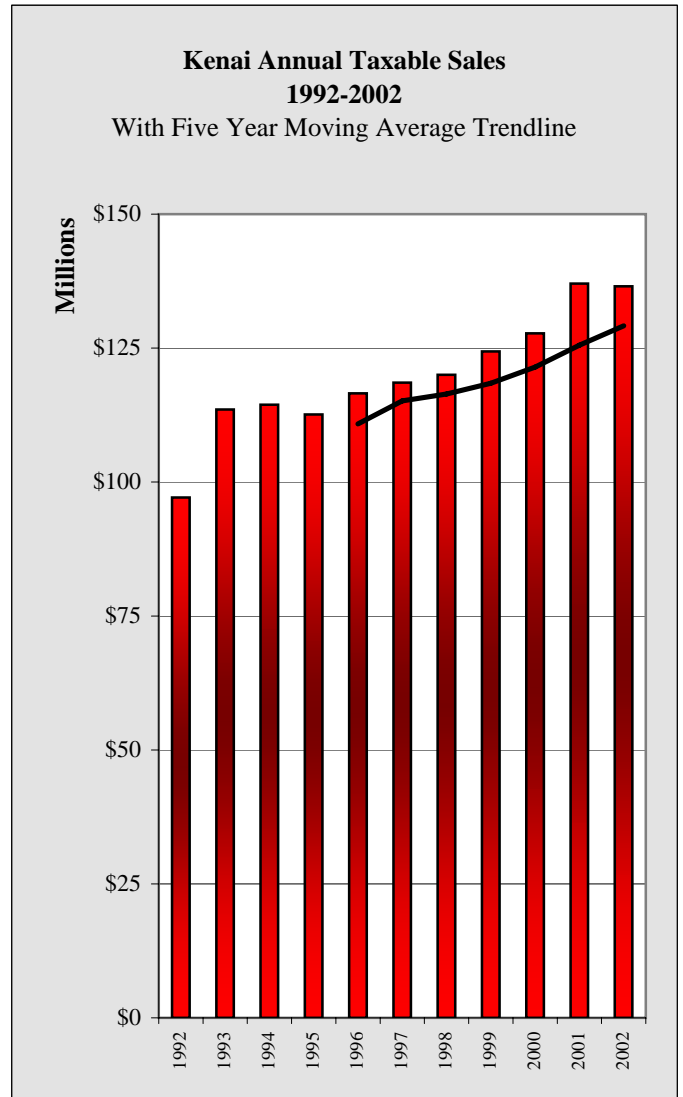


Chart 3.8

Kenai Sales by Quarter

Kenai Gross Sales by Industry by Quarter - 2000-2003 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2000					
AFF	1,290,404	3,148,119	13,186,081	147,515	17,772,119
Min	1,537,438	1,309,839	1,302,321	1,357,532	5,507,130
Const	3,682,386	2,527,226	6,207,659	4,808,574	17,225,845
Manu	2,268,724	2,490,501	2,500,647	2,493,246	9,753,118
TCPU	6,345,210	5,933,875	5,803,472	6,049,306	24,131,863
Whole	2,720,647	4,369,802	5,711,472	5,127,479	17,929,400
Retail	28,090,415	35,322,149	41,584,505	40,946,510	145,943,579
FIRE	2,372,631	2,772,948	2,982,848	3,124,237	11,252,664
Service	7,300,981	8,283,068	9,838,389	8,036,357	33,458,795
Govt	200	56	0	32	288
Total	55,609,036	66,157,583	89,117,394	72,090,788	282,974,801
2001					
AFF	633,357	788,412	9,059,590	817,209	11,298,568
Min	852,594	321,650	812,418	520,572	2,507,234
Const	1,937,434	5,321,969	10,118,918	6,890,626	24,268,947
Manu	2,475,539	3,188,662	2,906,852	2,495,146	11,066,199
TCPU	6,131,071	5,909,921	5,989,335	6,423,299	24,453,626
Whole	5,014,629	5,297,095	5,527,309	4,255,983	20,095,016
Retail	34,306,333	43,003,825	45,626,841	41,875,699	164,812,698
FIRE	2,779,873	3,316,606	3,357,822	3,533,604	12,987,905
Service	7,951,386	9,166,976	11,036,568	9,205,492	37,360,422
Govt	0	0	1,213	0	1,213
Total	62,082,216	76,315,116	94,436,866	76,017,630	308,851,828
2002					
AFF	1,169,279	812,134	7,279,246	222,818	9,483,477
Min	2,214,717	516,408	805,341	379,608	3,916,074
Const	3,761,194	4,244,466	4,742,452	5,171,414	17,919,526
Manu	1,886,512	2,543,299	2,893,257	3,367,198	10,690,266
TCPU	6,458,790	6,207,402	8,174,793	7,146,745	27,987,730
Whole	3,387,382	4,651,151	5,427,550	4,084,032	17,550,115
Retail	28,948,094	35,095,967	36,871,400	34,900,683	135,816,144
FIRE	3,221,195	3,406,466	3,090,813	2,684,436	12,402,910
Service	9,415,851	9,971,022	12,391,321	9,817,581	41,595,775
Govt	0	0	0	0	0
Total	60,463,014	67,448,315	81,676,173	67,774,515	277,362,017
2003					
AFF	1,001,208				
Min	942,570				
Const	3,965,469				
Manu	2,642,042				
TCPU	7,733,121				
Whole	3,239,558				
Retail	30,228,049				
FIRE	2,769,714				
Service	8,833,027				
Govt	0				
Total	61,354,758				

Table 3.5

Kenai Sales by Quarter

Kenai Taxable Sales by Industry by Quarter - 2000-2003 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2000					
AFF	79,967	127,467	222,890	89,120	519,444
Min	30,513	32,572	57,756	46,005	166,846
Const	236,494	260,234	310,268	297,463	1,104,459
Manu	436,177	678,124	783,705	552,715	2,450,721
TCPU	3,682,848	3,486,345	3,215,684	3,266,837	13,651,714
Whole	181,042	245,546	278,684	221,099	926,371
Retail	16,284,591	20,861,461	24,625,555	24,137,757	85,909,364
FIRE	1,107,717	1,194,691	1,406,336	1,407,415	5,116,159
Service	3,481,424	4,660,429	5,724,108	4,040,324	17,906,285
Govt	200	56	0	32	288
Total	25,520,973	31,546,925	36,624,986	34,058,767	127,751,651
2001					
AFF	88,262	113,897	204,168	96,443	502,770
Min	58,812	72,568	49,930	41,886	223,196
Const	247,881	286,626	330,844	372,548	1,237,899
Manu	437,740	685,042	701,303	414,560	2,238,645
TCPU	3,434,535	3,226,428	3,293,173	3,497,998	13,452,134
Whole	202,816	256,484	210,846	172,335	842,481
Retail	18,280,730	23,877,202	26,011,699	25,754,782	93,924,413
FIRE	1,361,439	1,488,124	1,604,232	1,520,490	5,974,285
Service	3,771,059	5,002,309	5,749,497	4,126,148	18,649,013
Govt	0	0	1,213	0	1,213
Total	27,883,274	35,008,680	38,156,905	35,997,190	137,046,049
2002					
AFF	89,296	128,606	199,971	84,563	502,436
Min	51,370	57,479	52,898	52,224	213,971
Const	257,018	287,500	302,043	303,532	1,150,093
Manu	349,360	622,875	754,966	491,314	2,218,515
TCPU	3,810,507	3,837,777	4,319,723	4,325,628	16,293,635
Whole	126,917	149,214	154,503	135,936	566,570
Retail	18,763,275	23,047,527	24,852,700	24,223,007	90,886,509
FIRE	1,453,680	1,464,460	1,466,786	1,269,772	5,654,698
Service	3,934,742	4,999,304	6,052,249	4,053,729	19,040,024
Govt	0	0	0	0	0
Total	28,836,165	34,594,742	38,155,839	34,939,705	136,526,451
2003					
AFF	86,452				
Min	34,119				
Const	244,715				
Manu	478,257				
TCPU	4,947,071				
Whole	116,360				
Retail	20,205,469				
FIRE	1,259,293				
Service	3,653,017				
Govt	0				
Total	31,024,753				

Table 3.6

Kenai Construction - First Quarter

Kenai 1st Quarter Permit Values by Type - 1997-2003 - in \$

	1997	1998	1999	2000	2001	2002	2003	Annual Change
Residential - New	431,900	208,500	0	228,000	623,000	279,000	0	-100.0%
Residential - Add/Alter	45,000	68,500	122,000	7,000	161,500	28,000	15,000	-46.4%
Commercial - New	0	7,000	14,500	65,000	15,000	3,579,200	0	-100.0%
Commercial - Add/Alter	0	186,500	103,000	162,900	20,000	2,000	1,542,600	77030.0%
TOTAL	476,900	470,500	239,500	462,900	819,500	3,888,200	1,557,600	-59.9%
Annual Change		-1.3%	-49.1%	93.3%	77.0%	374.5%	-59.9%	

Table 3.7

Kenai 1st Quarter Permit Values by Type - 1986-2003

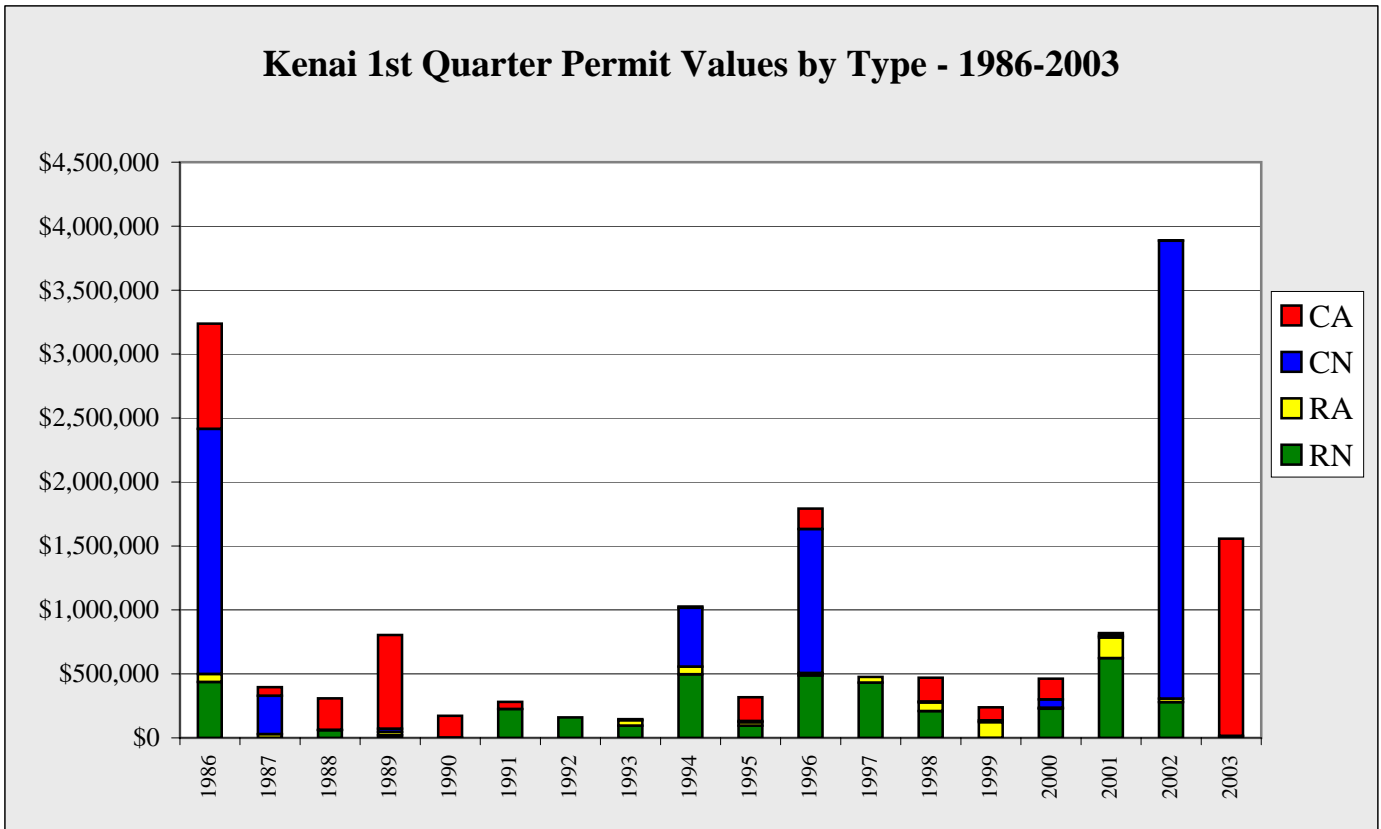


Chart 3.9

Kenai 1st Quarter Permit Value Percent by Type - 2003

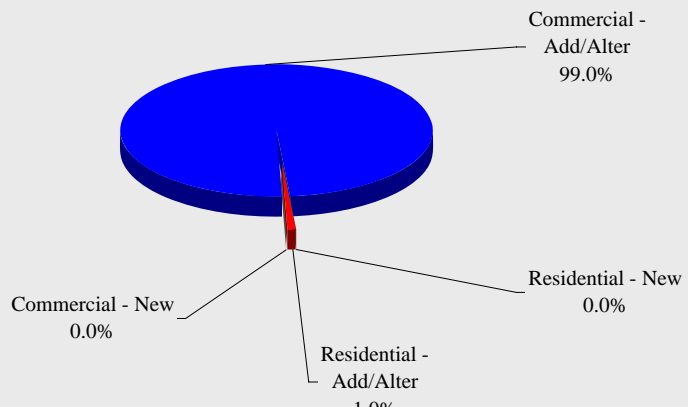


Chart 3.10

Kenai Construction - First Quarter

Kenai 1st Quarter Permit Values by Type - 1997-2003 - in \$

	1997	1998	1999	2000	2001	2002	2003	Annual Change
Residential - New	4	2	0	1	4	2	0	-100.0%
Residential - Add/Alter	2	5	3	2	5	1	1	0.0%
Commercial - New	0	1	1	1	1	1	0	-100.0%
Commercial - Add/Alter	0	2	3	4	1	1	7	600.0%
TOTAL	6	10	7	8	11	5	8	60.0%
Annual Change		66.7%	-30.0%	14.3%	37.5%	-54.5%	60.0%	

Table 3.8

Kenai 1st Quarter Permit Volume by Type - 1986-2003

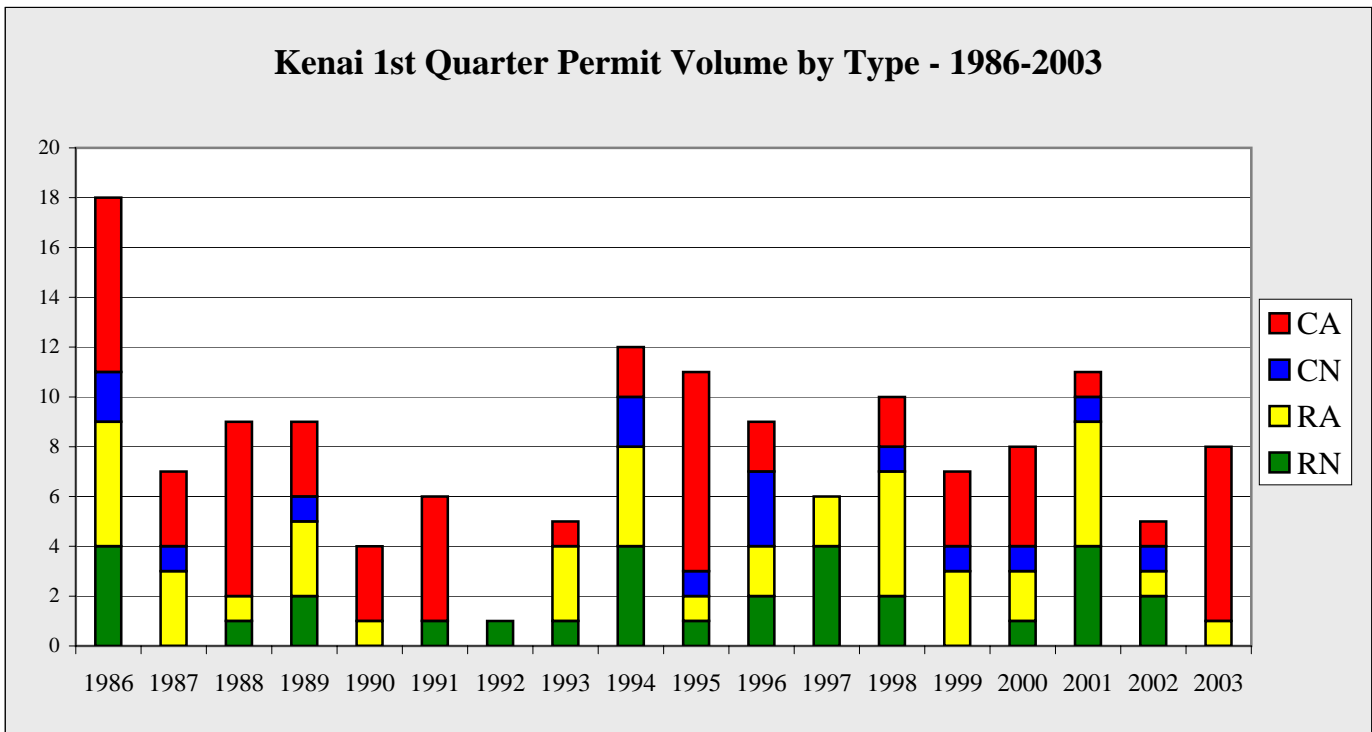


Chart 3.11

**Kenai 1st Quarter Permit Volume
Percent by Type - 2003**

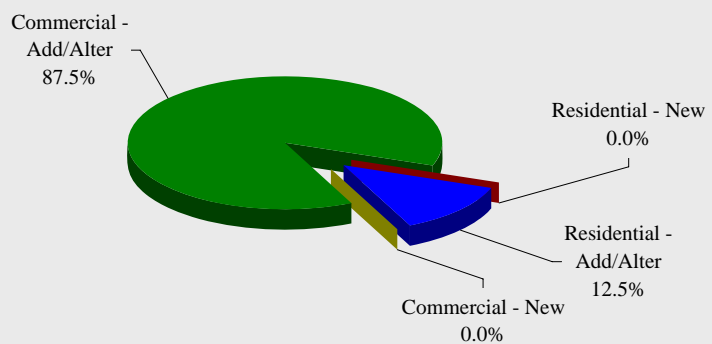


Chart 3.12

Kenai Construction - Annual

Kenai 1st Quarter Permit Values by Type - 1997-2003 - in \$

	1996	1997	1998	1999	2000	2001	2002	Annual Change
Residential - New	3,235,100	4,428,500	6,033,500	3,324,000	3,497,000	4,985,000	5,917,000	18.7%
Residential - Add/Alter	455,200	625,000	730,700	798,000	888,400	675,100	723,500	7.2%
Commercial - New	1,763,825	8,399,000	151,000	4,797,750	4,250,000	5,379,700	6,261,200	16.4%
Commercial - Add/Alter	530,300	601,050	727,000	522,000	762,700	2,539,100	3,897,700	53.5%
TOTAL	5,984,425	14,053,550	7,642,200	9,441,750	9,398,100	13,578,900	16,799,400	23.7%
Annual Change		134.8%	-45.6%	23.5%	-0.5%	44.5%	23.7%	

Table 3.9

Kenai Annual Permit Values by Type - 1986-2002

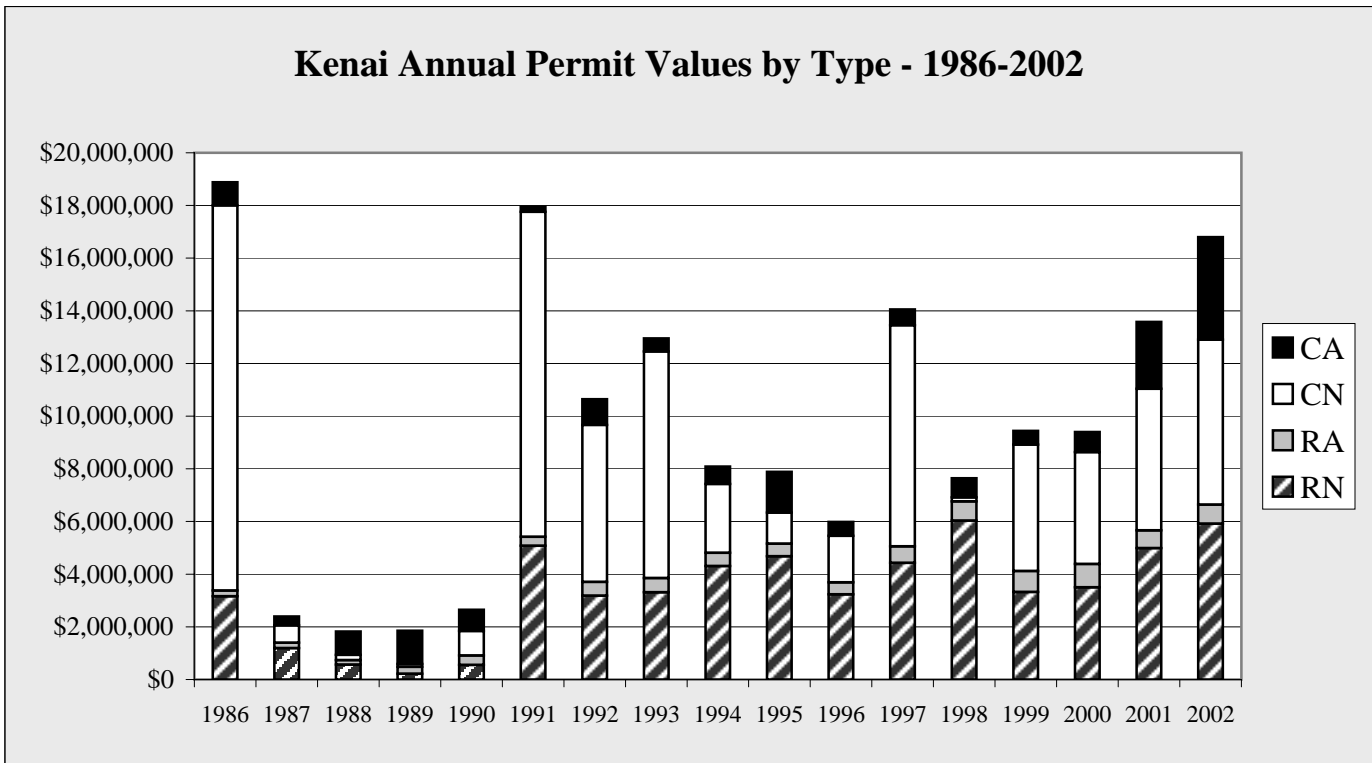


Chart 3.13

**Kenai Annual Permit Values
Percent by Type - 2002**

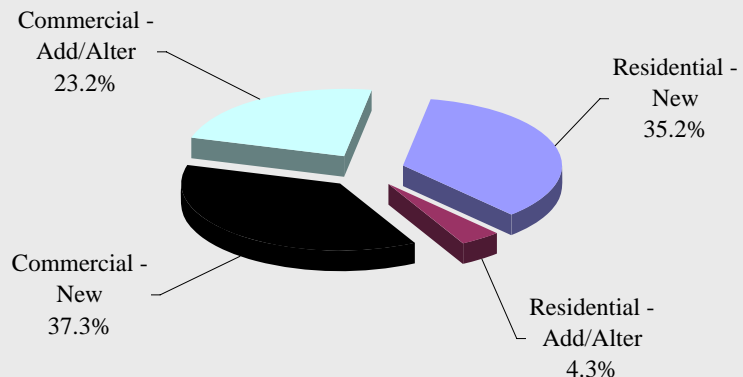


Chart 3.14

Kenai Construction - Annual

Kenai 1st Quarter Permit Values by Type - 1997-2003 - in \$

	1996	1997	1998	1999	2000	2001	2002	Annual Change
Residential - New	24	36	45	26	26	30	42	40.0%
Residential - Add/Alter	28	32	33	41	45	31	45	45.2%
Commercial - New	10	7	4	13	11	8	9	12.5%
Commercial - Add/Alter	16	14	15	22	11	18	25	38.9%
TOTAL	78	89	97	102	93	87	121	39.1%
Annual Change		14.1%	9.0%	5.2%	-8.8%	-6.5%	39.1%	

Table 3.10

Kenai Annual Permit Volume by Type - 1986-2002

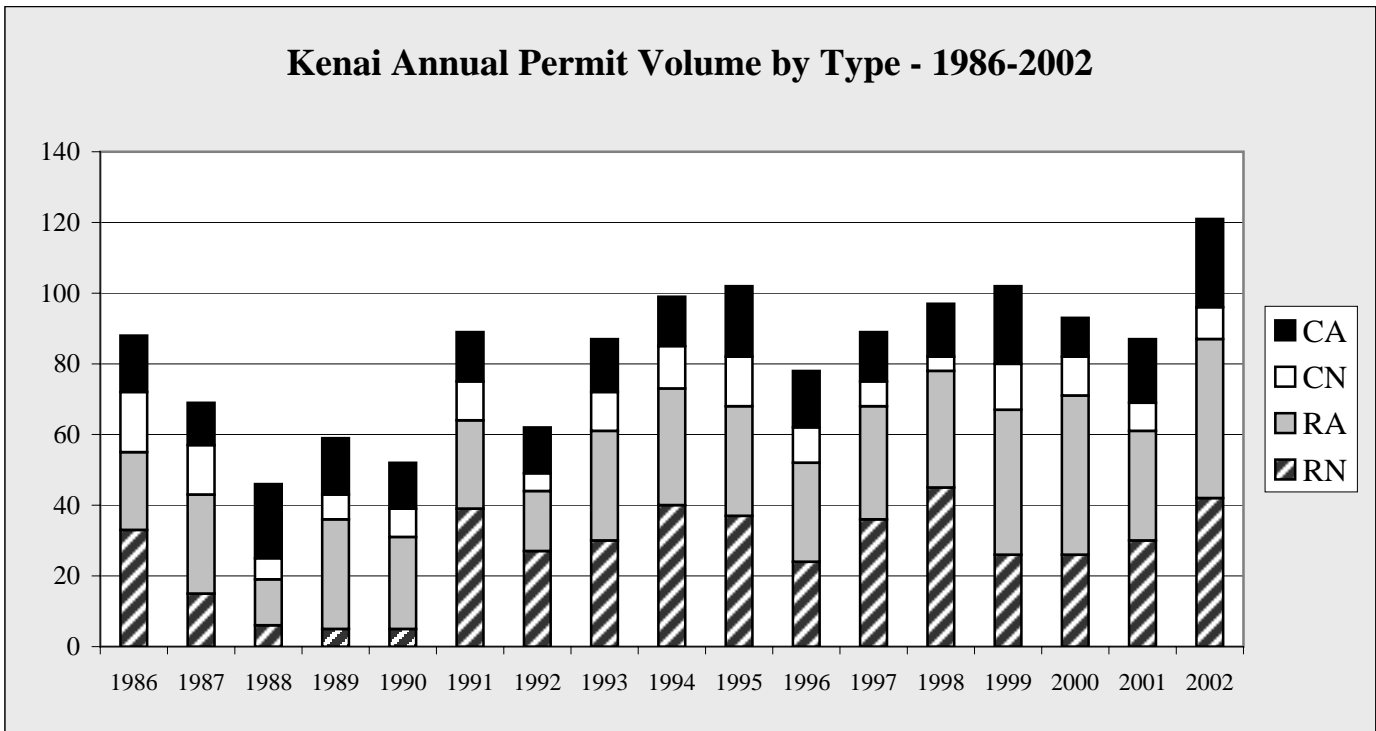


Chart 3.15

**Kenai Annual Permit Volume
Percent by Type - 2002**

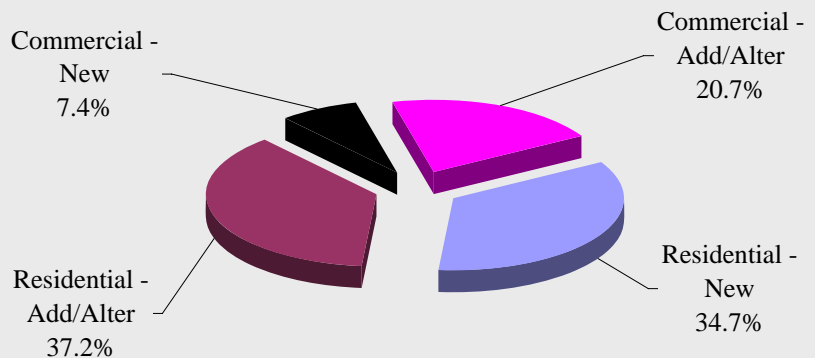


Chart 3.16

Kenai Construction

Kenai 1st Quarter Permit Values by Type - 1997-2003 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
1996					
Residential - New	488,000	2,109,600	214,000	423,500	3,235,100
Residential - Add/Alter	18,500	224,400	165,000	47,300	455,200
Commercial - New	1,125,325	164,500	474,000	0	1,763,825
Commercial - Add/Alter	160,000	81,600	271,700	17,000	530,300
TOTAL	1,791,825	2,580,100	1,124,700	487,800	5,984,425
1997					
Residential - New	431,900	2,368,600	923,000	705,000	4,428,500
Residential - Add/Alter	45,000	329,800	181,000	69,200	625,000
Commercial - New	0	1,462,000	605,000	6,332,000	8,399,000
Commercial - Add/Alter	0	115,000	453,500	32,550	601,050
TOTAL	476,900	4,275,400	2,162,500	7,138,750	14,053,550
1998					
Residential - New	208,500	3,884,500	1,524,500	416,000	6,033,500
Residential - Add/Alter	68,500	495,500	122,900	43,800	730,700
Commercial - New	7,000	0	95,000	49,000	151,000
Commercial - Add/Alter	186,500	21,500	432,500	86,500	727,000
TOTAL	470,500	4,401,500	2,174,900	595,300	7,642,200
1999					
Residential - New	0	1,573,000	1,049,000	702,000	3,324,000
Residential - Add/Alter	122,000	187,600	267,000	221,400	798,000
Commercial - New	14,500	61,000	4,597,250	125,000	4,797,750
Commercial - Add/Alter	103,000	201,000	209,400	8,600	522,000
TOTAL	239,500	2,022,600	6,122,650	1,057,000	9,441,750
2000					
Residential - New	228,000	1,606,000	1,287,000	376,000	3,497,000
Residential - Add/Alter	7,000	439,000	387,000	55,400	888,400
Commercial - New	65,000	1,045,000	2,896,000	244,000	4,250,000
Commercial - Add/Alter	162,900	73,000	524,000	2,800	762,700
TOTAL	462,900	3,163,000	5,094,000	678,200	9,398,100
2001					
Residential - New	623,000	2,886,000	1,152,000	324,000	4,985,000
Residential Add/Alter	161,500	228,300	217,500	67,800	675,100
Commercial - New	15,000	3,744,000	1,406,700	214,000	5,379,700
Commercial - Add/Alter	20,000	739,600	1,730,000	49,500	2,539,100
TOTAL	819,500	7,597,900	4,506,200	655,300	13,578,900
2002					
Residential - New	279,000	2,362,000	2,899,000	377,000	5,917,000
Residential Add/Alter	28,000	323,100	302,400	70,000	723,500
Commercial - New	3,579,200	1,480,000	212,000	990,000	6,261,200
Commercial - Add/Alter	2,000	404,300	3,400,600	90,800	3,897,700
TOTAL	3,888,200	4,569,400	6,814,000	1,527,800	16,799,400
2003					
Residential - New	0				
Residential Add/Alter	15,000				
Commercial - New	0				
Commercial - Add/Alter	1,542,600				
TOTAL	1,557,600				

Table 3.11

Kenai Construction

Kenai 1st Quarter Permit Values by Type - 1997-2003 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
1996					
Residential - New	2	17	2	3	24
Residential - Add/Alter	2	11	10	5	28
Commercial - New	3	3	4	0	10
Commercial - Add/Alter	2	5	7	2	16
TOTAL	9	36	23	10	78
1997					
Residential - New	4	21	7	4	36
Residential - Add/Alter	2	15	10	5	32
Commercial - New	0	5	1	1	7
Commercial - Add/Alter	0	1	10	3	14
TOTAL	6	42	28	13	89
1998					
Residential - New	2	27	13	3	45
Residential - Add/Alter	5	10	13	5	33
Commercial - New	1	0	1	2	4
Commercial - Add/Alter	2	2	3	8	15
TOTAL	10	39	30	18	97
1999					
Residential - New	0	12	7	7	26
Residential - Add/Alter	3	13	12	13	41
Commercial - New	1	1	10	1	13
Commercial - Add/Alter	3	7	11	1	22
TOTAL	7	33	40	22	102
2000					
Residential - New	1	11	11	3	26
Residential - Add/Alter	2	18	18	7	45
Commercial - New	1	4	4	2	11
Commercial - Add/Alter	4	3	3	1	11
TOTAL	8	36	36	13	93
2001					
Residential - New	4	16	8	2	30
Residential Add/Alter	5	13	8	5	31
Commercial - New	1	3	3	1	8
Commercial - Add/Alter	1	10	4	3	18
TOTAL	11	42	23	11	87
2002					
Residential - New	2	18	19	3	42
Residential Add/Alter	1	14	26	4	45
Commercial - New	1	3	2	3	9
Commercial - Add/Alter	1	2	12	10	25
TOTAL	5	37	59	20	121
2003					
Residential - New	0				
Residential Add/Alter	1				
Commercial - New	0				
Commercial - Add/Alter	7				
TOTAL	8				

Table 3.12

Kenai Cost of Food

Cost of food data is collected by the University of Alaska, Fairbanks Cooperative Extension. Each quarter the Cooperative Extension surveys up to three grocers in communities throughout the state to determine the cost of food for one week. Specific guidelines are presented to the surveyors regarding item size and sale price for 104 items. It has been determined that separation of Kenai and Soldotna data would be meaningless so data presented relates to both communities.

KENAI/SOLDOTNA	Mar-97	Mar-98	Mar-99	Mar-00	Mar-01	Mar-02	Mar-03	Annual Change
Sales Tax (in percent)	5.0	5.0	5.0	5.0	5.0	5.0	5.0	
Percent of Food Unavailable				1.0	1.0	0.0	1.0	
Child, 1 year	16.40	15.88	16.63	16.66	16.81	17.05	18.11	6.2%
Child, 2 years						17.05	18.11	6.2%
Children 3-5 years of age	22.18	17.35	18.20	14.67	18.42	18.72	19.87	6.1%
Children 6-8 years of age	23.81	22.95	24.24	18.14	24.53	24.96	26.55	6.4%
Children 9-11 years of age	27.03	26.15	27.48	27.51	27.84	28.29	30.07	6.3%
							33.00	
Males 12-14 years of age	30.55	29.51	30.98	31.07	31.50	31.95	33.94	6.2%
Males 15-19 years of age	31.47	30.38	31.86	32.03	32.52	33.03	34.90	5.7%
Males 20-50 years of age	31.32	30.20	31.60	31.77	32.42	33.03	34.99	5.9%
Males 51 and older	29.88	28.91	30.11	30.29	30.82	31.45	33.32	5.9%
Females 12-19 years of age	26.35	25.46	26.69	26.82	27.17	27.63	29.19	5.6%
Females 20-50 years of age	27.47	26.58	27.57	27.77	28.35	28.88	30.60	6.0%
Females 51 and older	26.68	25.72	26.78	26.99	27.58	28.13	29.72	5.7%
Family of 2, 20-50 years of age	62.72	62.48	65.12	65.53	66.84	68.09	72.18	6.0%
Family of 2, 51 years and older	62.22	60.06	62.58	63.01	64.24	65.54	69.37	5.8%
Family of 4, children 1-5 years	93.13	90.01	94.00	94.52	95.99	97.69	103.57	6.0%
Family of 4, children 6-11 years	109.63	105.89	110.89	111.36	113.14	115.16	122.21	6.1%
Electricity, 1000 kWh	111.00	119.89	120.65	119.36	111.90	122.09	124.36	1.9%
Gasoline, auto, 55 gal	76.95	74.75	67.32	81.95	94.05	79.45	100.10	26.0%
Lumber, 2X4X8'	3.87	3.34	3.50	3.60	2.96	3.13	3.28	4.8%
Propane, 100 lb. refill	39.48	39.48	34.93	42.48	49.56	43.42	54.04	24.5%
Sewer & Water, monthly	41.58	41.29						

Table 3.13

Kenai Cost of Food

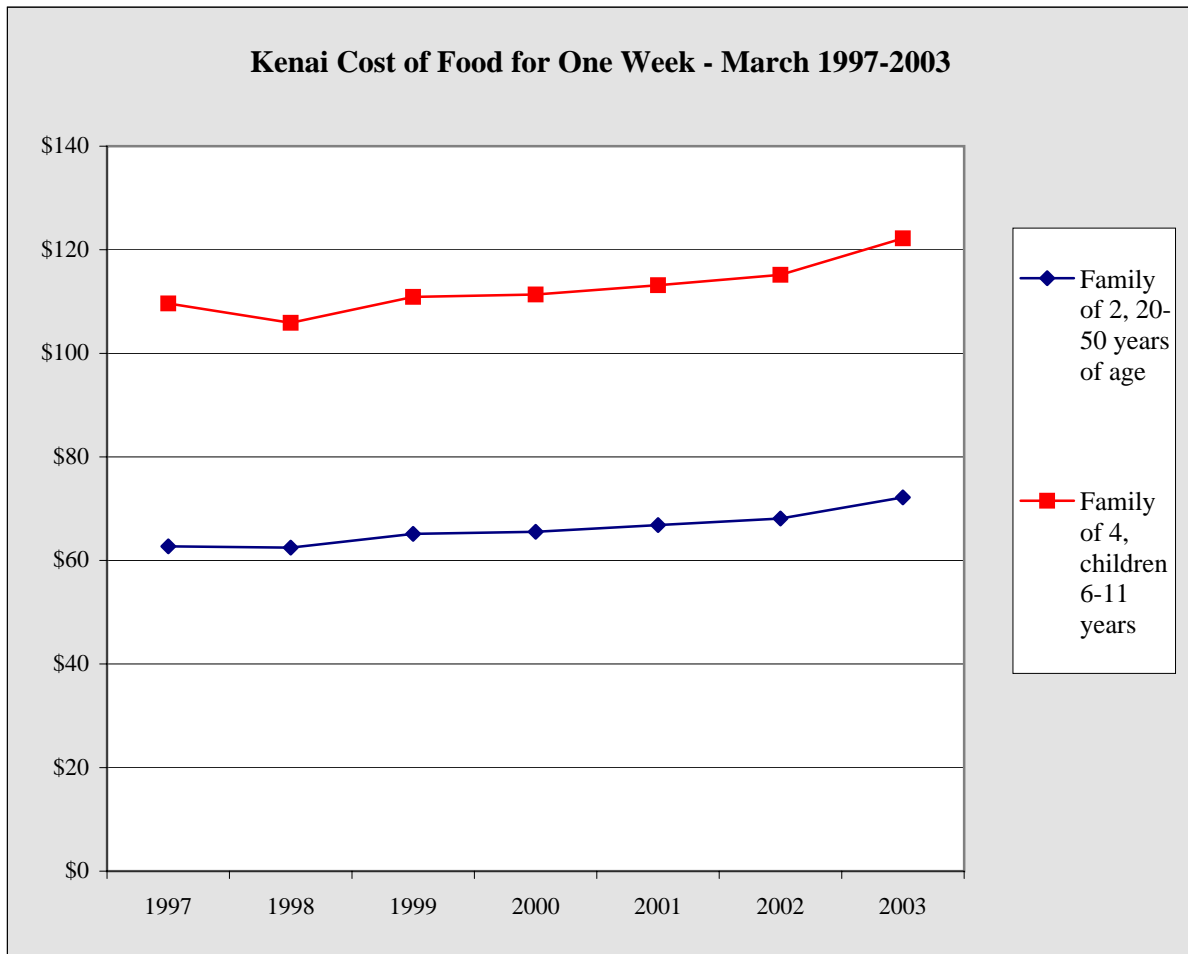


Chart 3.17

Seldovia Sales - First Quarter

Seldovia 1st Quarter Gross Sales by Industry - 1997-2003 - in \$								
	1997	1998	1999	2000	2001	2002	2003	Annual Change
AFF	5,244	0	0	0	0	0	0	NA
Const	42,159	184,547	12,261	46,844	30,023	66,782	27,947	-58.2%
Manu	1,536	3,890	3,227	3,729	2,989	1,704	1,845	8.3%
TCPU	139,272	157,041	188,073	159,367	162,024	163,245	147,749	-9.5%
Whole	3,510	209,590	254,537	16,761	25,686	3,760	9,201	144.7%
Retail	464,770	263,471	312,303	807,661	553,396	485,479	543,041	11.9%
FIRE	148,053	27,927	38,117	14,063	23,824	158,668	7,090	-95.5%
Service	90,606	89,208	99,540	102,267	100,869	132,497	261,505	97.4%
Total	895,150	935,674	908,058	1,150,692	898,811	1,012,135	998,378	-1.4%
Annual Change		4.5%	-3.0%	26.7%	-21.9%	12.6%	-1.4%	

Table 4.1

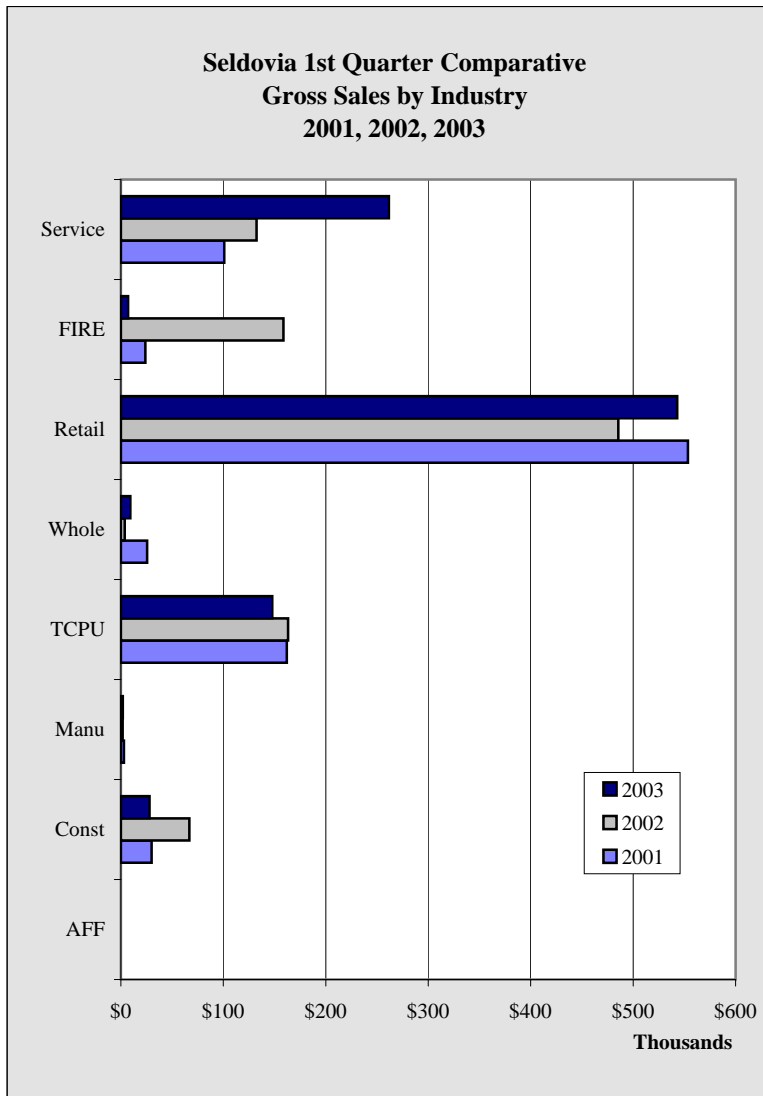


Chart 4.1

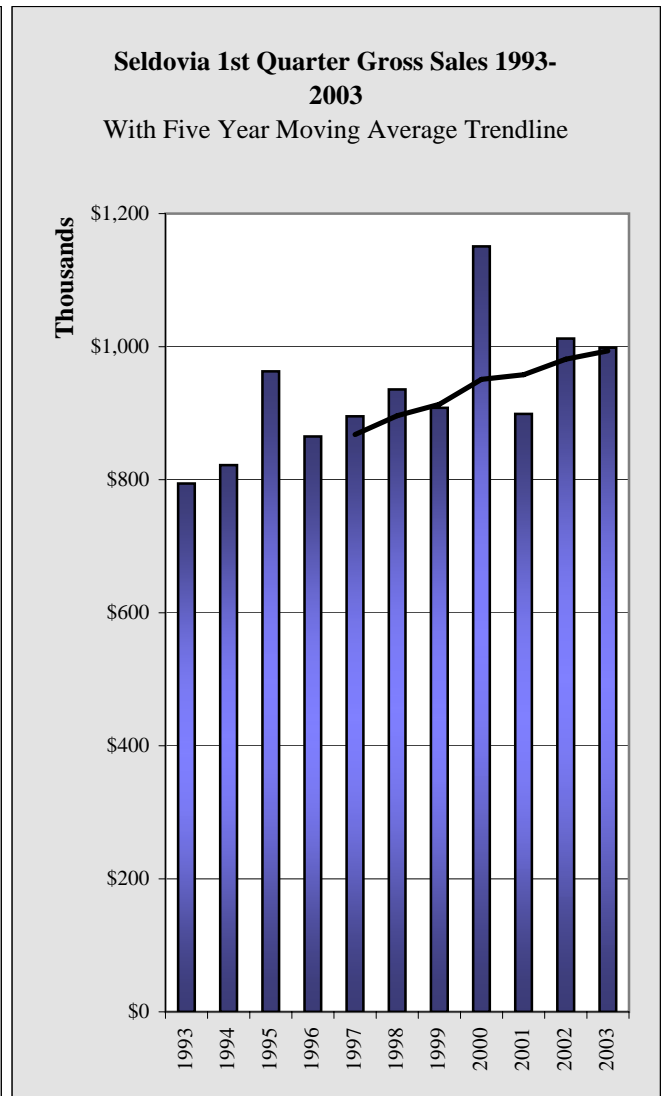


Chart 4.2

Seldovia Sales - First Quarter

Seldovia 1st Quarter Taxable Sales by Industry - 1997-2003 - in \$

	1997	1998	1999	2000	2001	2002	2003	Annual Change
AFF	7	0	0	0	0	0	0	NA
Const	7,395	1,653	4,361	9,989	7,595	6,980	1,131	-83.8%
Manu	401	1,643	1,078	1,709	1,054	1,194	368	-69.2%
TCPU	99,419	101,191	113,032	110,305	117,188	115,021	103,692	-9.8%
Whole	490	103,584	97,835	1,003	250	159	150	-5.7%
Retail	366,719	244,263	275,795	369,861	392,049	367,416	414,586	12.8%
FIRE	15,118	17,485	18,037	8,593	6,389	7,178	4,600	-35.9%
Service	59,788	59,841	59,300	67,633	59,030	76,099	75,014	-1.4%
Total	549,337	529,660	569,438	569,093	583,555	574,047	599,541	4.4%
Annual Change		-3.6%	7.5%	-0.1%	2.5%	-1.6%	4.4%	

Table 4.2

Seldovia 1st Quarter Comparative Taxable Sales by Industry 2001, 2002, 2003

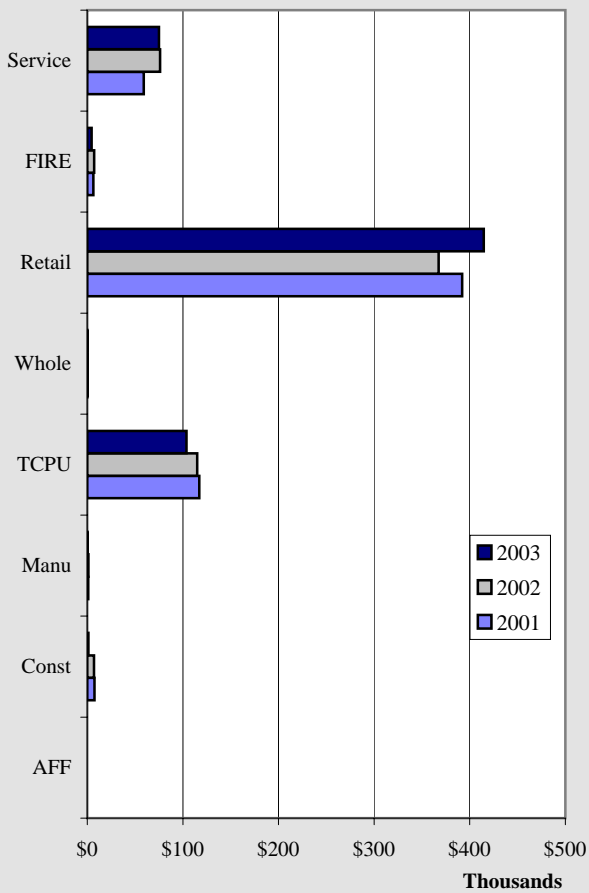


Chart 4.3

Seldovia 1st Quarter Taxable Sales - 1993-2003 With Five Year Moving Average Trendline

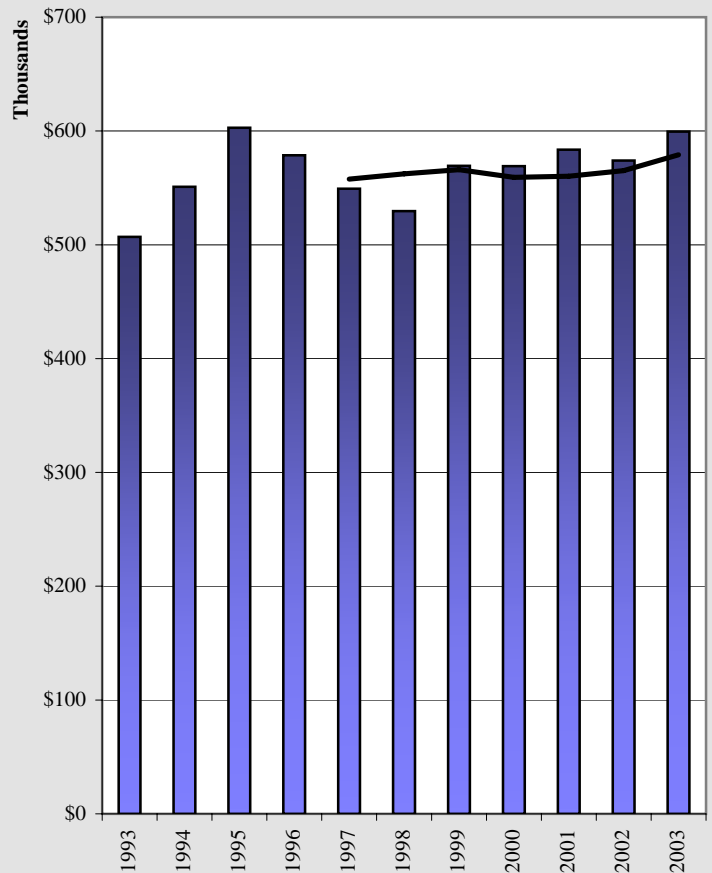


Chart 4.4

Seldovia Sales - Annual

Seldovia Annual Gross Sales by Industry - 1996-2002 - in \$								
	1996	1997	1998	1999	2000	2001	2002	Annual Change
AFF	64,219	99,655	3,422	3,084	2,797	3,787	7,653	102.1%
Const	1,069,780	302,722	302,999	200,475	567,881	427,249	236,545	-44.6%
Manu	24,712	16,468	53,202	142,303	22,483	40,983	41,694	1.7%
TCPU	697,721	652,000	724,009	702,895	642,067	615,305	589,101	-4.3%
Whole	18,558	29,867	886,557	466,249	74,511	58,140	40,755	-29.9%
Retail	2,885,318	2,494,095	1,698,659	2,359,533	2,969,768	2,686,700	2,525,108	-6.0%
FIRE	156,132	328,498	134,421	111,959	62,750	509,244	443,797	-12.9%
Service	813,552	849,950	920,470	858,272	925,068	884,899	936,986	5.9%
Total	5,729,992	4,773,255	4,723,739	4,844,770	5,267,325	5,226,307	4,821,639	-7.7%
Annual Change		-16.7%	-1.0%	2.6%	8.7%	-0.8%	-7.7%	

Table 4.3

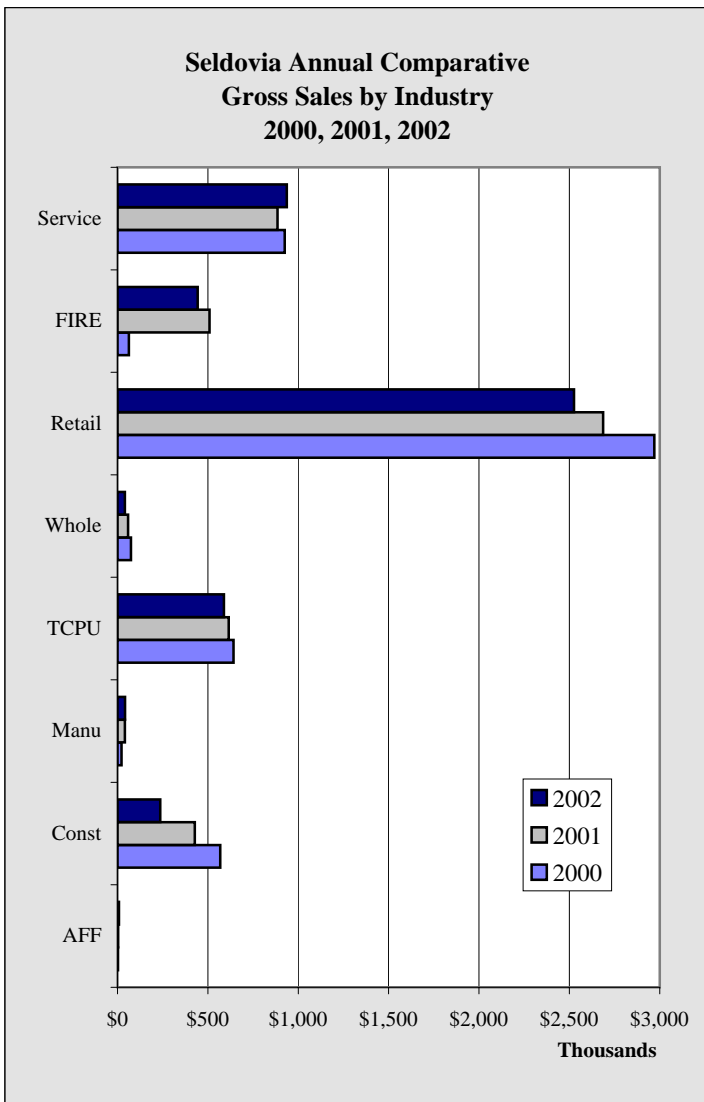


Chart 4.5

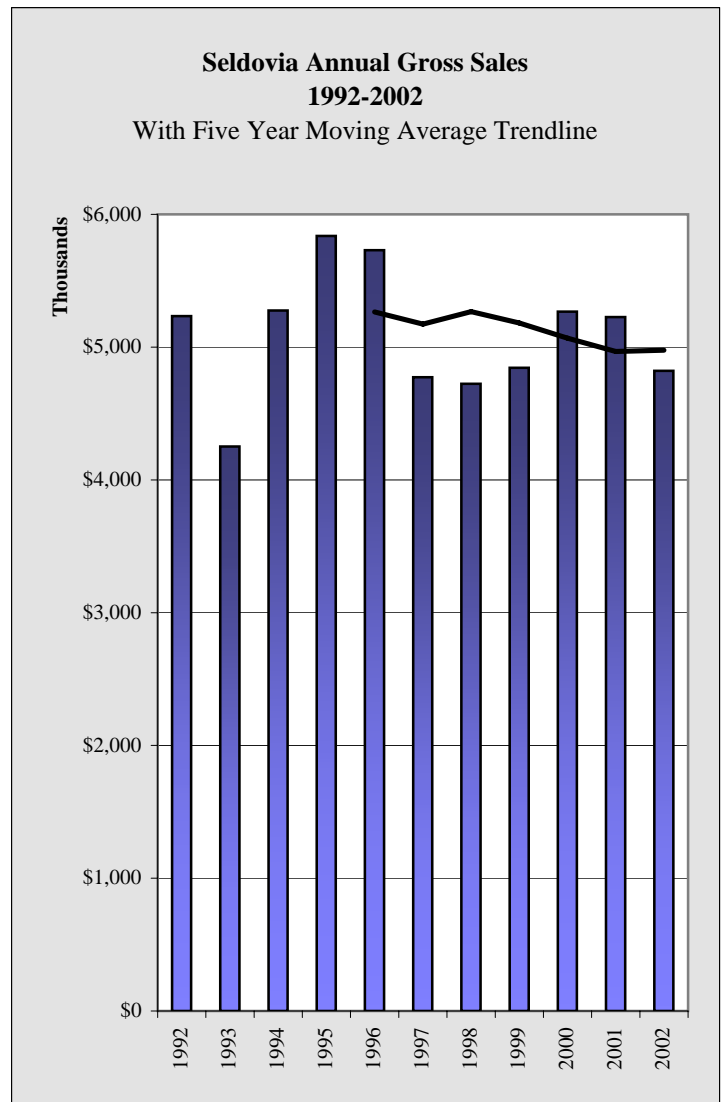


Chart 4.6

Seldovia Sales - Annual

Seldovia Annual Taxable Sales by Industry - 1996-2002 - in \$

	1996	1997	1998	1999	2000	2001	2002	Annual Change
AFF	2,900	3,480	3,422	3,084	2,771	3,616	7,633	111.1%
Const	29,676	30,281	32,244	37,757	41,098	34,175	22,683	-33.6%
Manu	16,341	9,151	16,711	7,035	4,892	4,818	6,509	35.1%
TCPU	481,950	421,749	438,292	473,005	455,499	410,584	427,667	4.2%
Whole	4,665	5,313	510,369	106,422	4,692	4,069	945	-76.8%
Retail	2,197,307	2,128,441	1,577,816	1,877,036	2,165,560	2,202,868	2,118,927	-3.8%
FIRE	122,152	89,953	83,118	65,347	28,771	31,657	24,937	-21.2%
Service	575,318	647,655	736,321	659,563	714,840	644,328	668,813	3.8%
Total	3,430,309	3,336,023	3,398,293	3,229,249	3,418,123	3,336,115	3,278,114	-1.7%
Annual Change		-2.7%	1.9%	-5.0%	5.8%	-2.4%	-1.7%	

Table 4.4

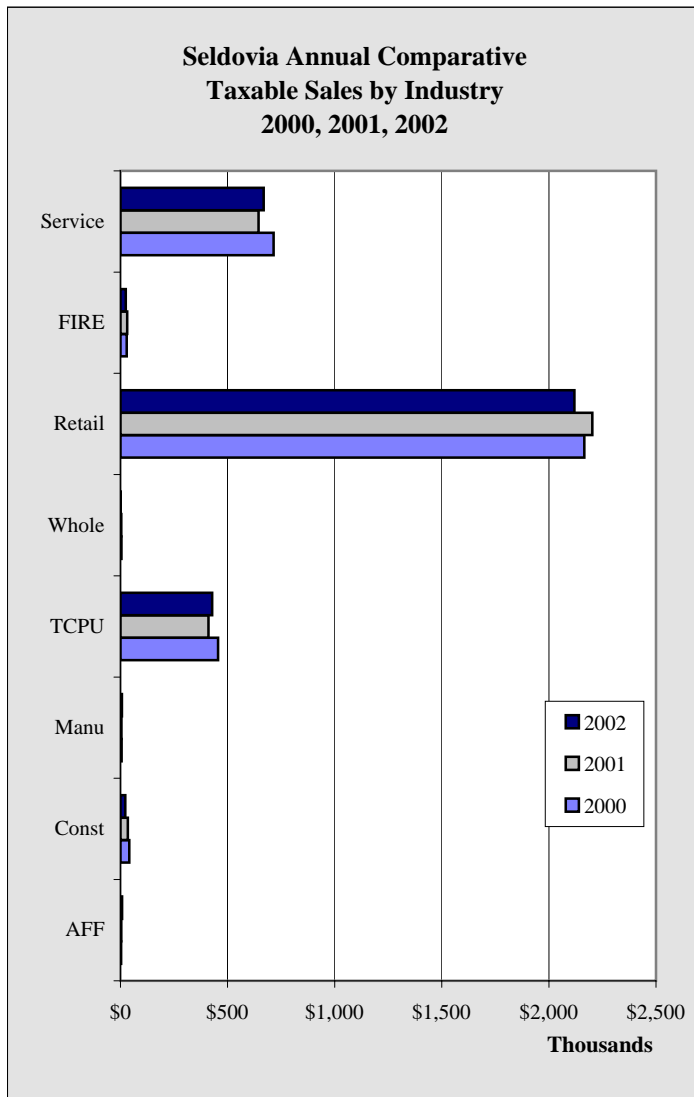


Chart 4.7

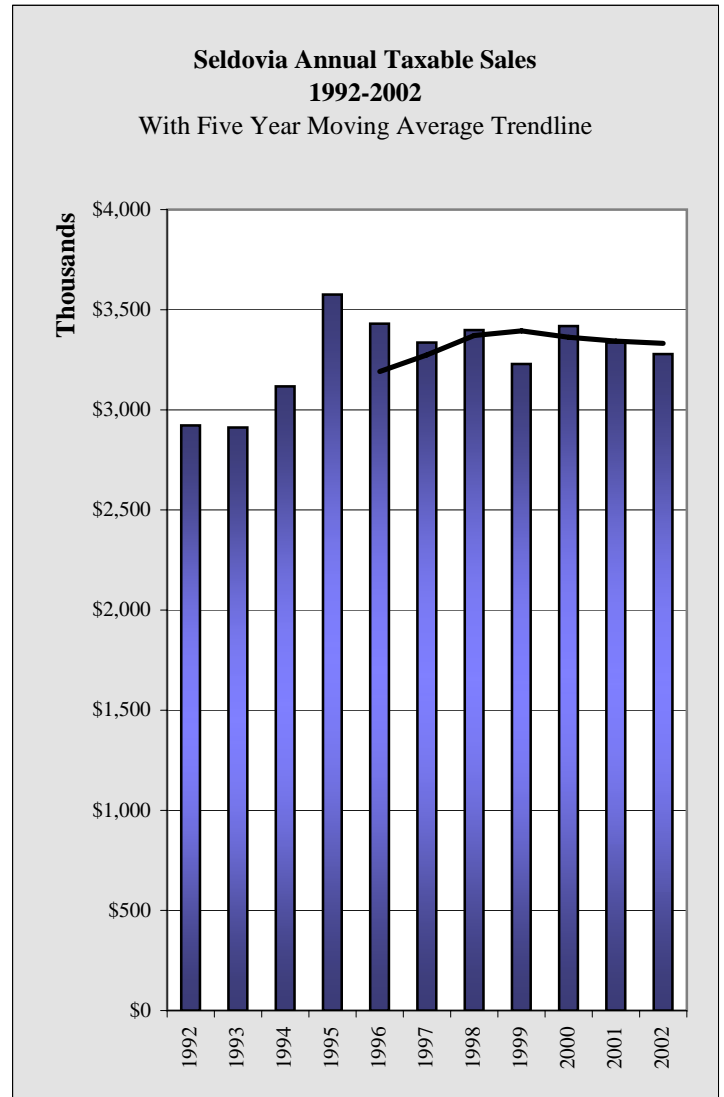


Chart 4.8

Seldovia Sales by Quarter

Seldovia Gross Sales by Industry by Quarter - 1999-2003 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
1999					
AFF	0	2,605	479	0	3,084
Min	0	0	0	0	0
Const	12,261	33,314	101,982	52,918	200,475
Manu	3,227	8,667	127,613	2,796	142,303
TCPU	188,073	183,025	167,976	163,821	702,895
Whole	254,537	82,638	110,895	18,179	466,249
Retail	312,303	727,459	807,058	512,713	2,359,533
FIRE	38,117	32,952	24,267	16,623	111,959
Service	99,540	317,528	366,916	74,288	858,272
Total	908,058	1,388,188	1,707,186	841,338	4,844,770
2000					
AFF	0	2,797	0	0	2,797
Min	0	0	0	0	0
Const	46,844	248,864	165,256	106,917	567,881
Manu	3,729	6,644	1,710	10,400	22,483
TCPU	159,367	163,062	169,243	150,395	642,067
Whole	16,761	22,656	23,370	11,724	74,511
Retail	807,661	752,524	888,589	520,994	2,969,768
FIRE	14,063	24,750	8,573	15,364	62,750
Service	102,267	305,603	436,895	80,303	925,068
Total	1,150,692	1,526,900	1,693,636	896,097	5,267,325
2001					
AFF	0	3,707	80	0	3,787
Min	0	0	0	0	0
Const	30,023	287,028	65,667	44,531	427,249
Manu	2,989	14,430	22,581	983	40,983
TCPU	162,024	138,629	167,386	147,266	615,305
Whole	25,686	13,490	12,723	6,241	58,140
Retail	553,396	749,278	828,070	555,956	2,686,700
FIRE	23,824	17,006	458,280	10,134	509,244
Service	100,869	240,048	396,617	147,365	884,899
Total	898,811	1,463,616	1,951,404	912,476	5,226,307
2002					
AFF	0	4,741	2,912	0	7,653
Min	0	0	0	0	0
Const	66,782	45,474	84,321	39,968	236,545
Manu	1,704	5,911	2,556	31,523	41,694
TCPU	163,245	136,379	137,154	152,323	589,101
Whole	3,760	7,040	22,402	7,553	40,755
Retail	485,479	689,758	824,582	525,289	2,525,108
FIRE	158,668	8,734	220,225	56,170	443,797
Service	132,497	258,268	402,546	143,675	936,986
Total	1,012,135	1,156,305	1,696,698	956,501	4,821,639
2003					
AFF	0				
Min	0				
Const	27,947				
Manu	1,845				
TCPU	147,749				
Whole	9,201				
Retail	543,041				
FIRE	7,090				
Service	261,505				
Total	998,378				

Table 4.5

Seldovia Sales by Quarter

Seldovia Taxable Sales by Industry by Quarter - 1999-2003 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
1999					
AFF	0	2,605	479	0	3,084
Min	0	0	0	0	0
Const	4,361	9,564	11,774	12,058	37,757
Manu	1,078	2,478	2,534	945	7,035
TCPU	113,032	119,047	124,855	116,071	473,005
Whole	97,835	2,714	2,468	3,405	106,422
Retail	275,795	543,204	660,500	397,537	1,877,036
FIRE	18,037	17,095	19,232	10,983	65,347
Service	59,300	219,255	322,785	58,223	659,563
Total	569,438	915,962	1,144,627	599,222	3,229,249
2000					
AFF	0	2,771	0	0	2,771
Min	0	0	0	0	0
Const	9,989	11,054	9,699	10,356	41,098
Manu	1,709	867	508	1,808	4,892
TCPU	110,305	118,630	120,362	106,202	455,499
Whole	1,003	2,227	403	1,059	4,692
Retail	369,861	631,517	758,922	405,260	2,165,560
FIRE	8,593	8,996	4,157	7,025	28,771
Service	67,633	242,193	347,057	57,957	714,840
Total	569,093	1,018,255	1,241,108	589,667	3,418,123
2001					
AFF	0	3,616	0	0	3,616
Min	0	0	0	0	0
Const	7,595	9,498	9,793	7,289	34,175
Manu	1,054	1,243	2,047	474	4,818
TCPU	117,188	94,825	105,304	93,267	410,584
Whole	250	1,305	1,416	1,098	4,069
Retail	392,049	647,457	744,668	418,694	2,202,868
FIRE	6,389	7,434	10,190	7,644	31,657
Service	59,030	180,966	327,957	76,375	644,328
Total	583,555	946,344	1,201,375	604,841	3,336,115
2002					
AFF	0	4,721	2,912	0	7,633
Min	0	0	0	0	0
Const	6,980	9,130	5,551	1,022	22,683
Manu	1,194	1,806	655	2,854	6,509
TCPU	115,021	95,299	106,236	111,111	427,667
Whole	159	135	651	0	945
Retail	367,416	590,349	754,759	406,403	2,118,927
FIRE	7,178	6,144	7,535	4,080	24,937
Service	76,099	192,953	316,888	82,873	668,813
Total	574,047	900,537	1,195,187	608,343	3,278,114
2003					
AFF	0				
Min	0				
Const	1,131				
Manu	368				
TCPU	103,692				
Whole	150				
Retail	414,586				
FIRE	4,600				
Service	75,014				
Total	599,541				

Table 4.6

Seward Sales - First Quarter

Seward 1st Quarter Gross Sales by Industry - 1997-2003 - in \$

	1997	1998	1999	2000	2001	2002	2003	Annual Change
AFF	339,736	33,068	42,770	29,612	27,525	20,810	35,450	70.4%
Min	91,089	70,685	67,649	102,213	63,891	48,952	67,921	38.8%
Const	6,511,975	5,701,862	3,869,176	2,152,500	3,865,008	3,040,364	3,397,091	11.7%
Manu	1,121,403	1,157,094	811,226	903,176	787,200	1,068,475	399,089	-62.6%
TCPU	2,292,329	2,577,513	2,188,096	1,926,246	2,321,975	2,253,103	2,084,901	-7.5%
Whole	1,646,131	1,728,118	1,051,496	378,036	362,892	388,279	387,239	-0.3%
Retail	6,591,582	6,883,064	7,450,620	8,152,343	6,974,221	7,930,839	7,761,341	-2.1%
FIRE	1,146,380	1,662,389	1,879,537	1,941,800	1,086,730	1,790,625	1,392,009	-22.3%
Service	4,047,033	3,135,178	5,996,317	3,501,731	3,514,083	5,506,743	4,260,656	-22.6%
Total	23,787,658	22,948,971	23,356,887	19,087,657	19,003,525	22,048,190	19,785,697	-10.3%
Annual Change		-3.5%	1.8%	-18.3%	-0.4%	16.0%	-10.3%	

Table 5.1

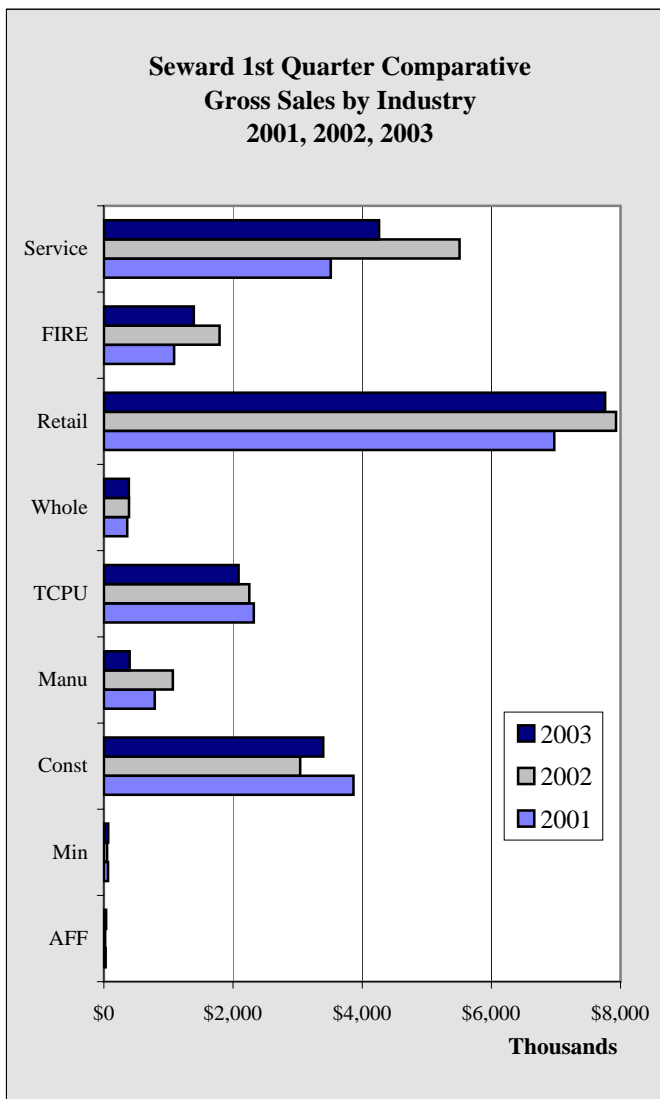


Chart 5.1

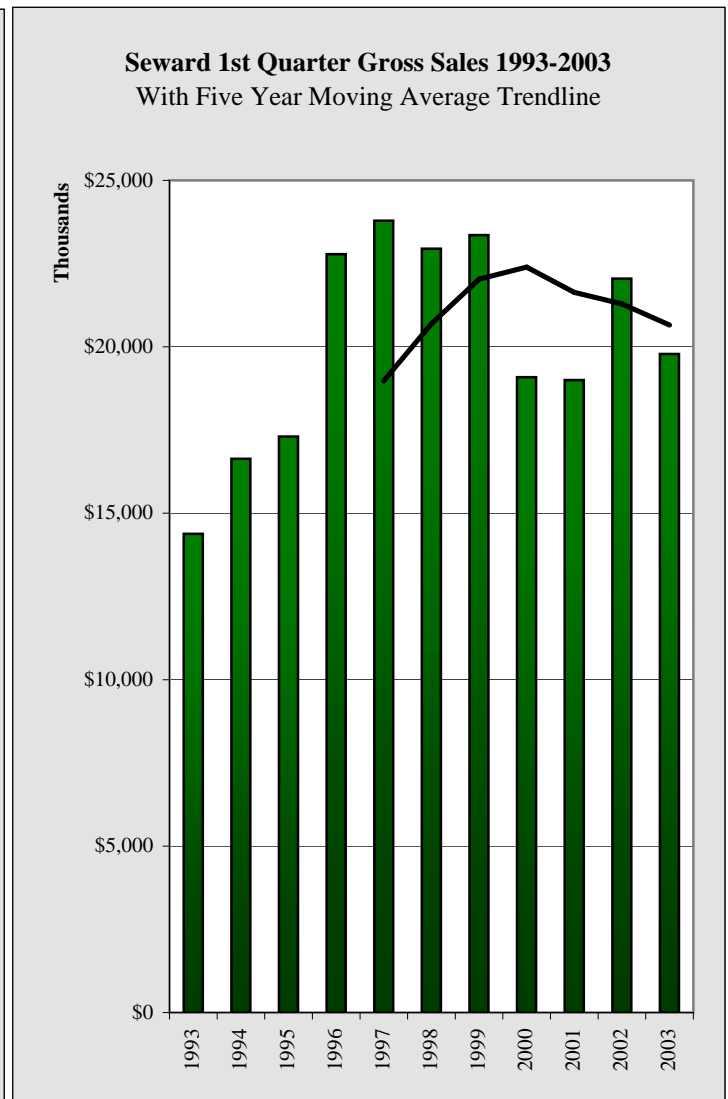


Chart 5.2

Seward Sales - First Quarter

Seward 1st Quarter Taxable Sales by Industry - 1997-2003 - in \$								
	1997	1998	1999	2000	2001	2002	2003	Annual Change
AFF	10,032	5,896	6,422	11,504	3,990	6,729	11,673	73.5%
Min	20	0	1,444	0	0	0	0	NA
Const	118,818	140,633	172,485	162,466	130,066	128,807	126,374	-1.9%
Manu	108,672	100,348	152,135	142,706	124,810	115,801	144,853	25.1%
TCPU	591,952	769,222	699,556	738,381	652,774	560,857	588,465	4.9%
Whole	282,670	222,750	21,666	25,528	29,395	12,484	16,297	30.5%
Retail	4,496,792	4,524,315	5,309,599	5,369,566	5,327,540	5,387,482	5,575,254	3.5%
FIRE	352,265	374,723	349,279	316,213	362,332	354,630	328,969	-7.2%
Service	2,809,769	2,404,024	2,506,092	2,607,856	2,442,586	2,484,562	2,436,854	-1.9%
Total	8,770,990	8,541,911	9,218,678	9,374,220	9,073,493	9,051,352	9,228,739	2.0%
Annual Change		-2.6%	7.9%	1.7%	-3.2%	-0.2%	2.0%	

Table 5.2

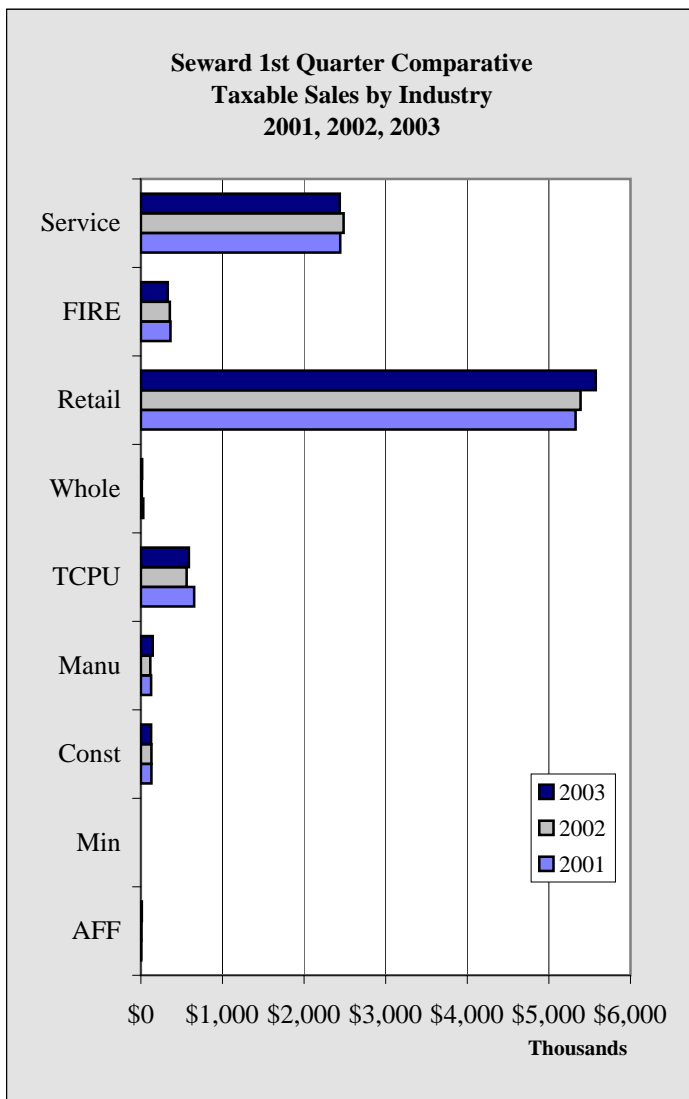


Chart 5.3

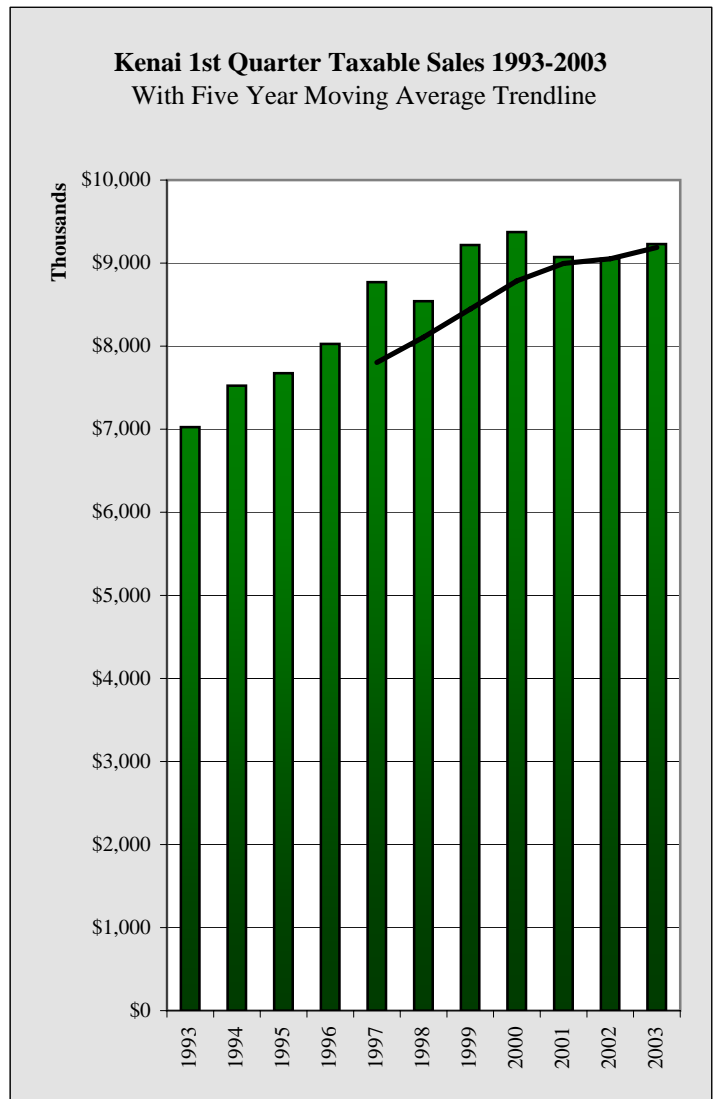


Chart 5.4

Seward Sales - Annual

Seward Annual Gross Sales by Industry - 1996-2002 - in \$

	1996	1997	1998	1999	2000	2001	2002	Annual Change
AFF	2,398,967	2,794,946	472,717	414,123	689,481	437,902	299,221	-31.7%
Min	487,649	334,086	229,681	332,546	405,115	330,859	377,441	14.1%
Const	28,472,960	35,055,224	19,183,104	12,641,458	16,304,770	21,082,426	10,959,636	-48.0%
Manu	10,265,453	5,688,441	4,266,551	4,895,971	5,707,384	5,766,539	5,599,479	-2.9%
TCPU	11,928,047	14,003,046	13,656,791	12,011,042	14,704,415	12,839,415	13,026,415	1.5%
Whole	9,271,094	9,255,827	7,270,151	3,064,525	2,342,300	2,237,265	2,217,665	-0.9%
Retail	36,006,839	38,720,088	44,656,247	48,356,132	51,457,380	50,179,536	52,256,169	4.1%
FIRE	5,832,441	6,671,569	8,498,546	9,328,009	8,260,249	6,325,181	7,595,826	20.1%
Service	29,180,543	33,012,365	34,272,460	39,111,575	38,445,802	42,739,229	43,762,974	2.4%
Total	133,843,993	145,535,592	132,506,248	130,155,381	138,316,896	141,938,352	136,094,826	-4.1%
Annual Change		8.7%	-9.0%	-1.8%	6.3%	2.6%	-4.1%	

Table 5.3

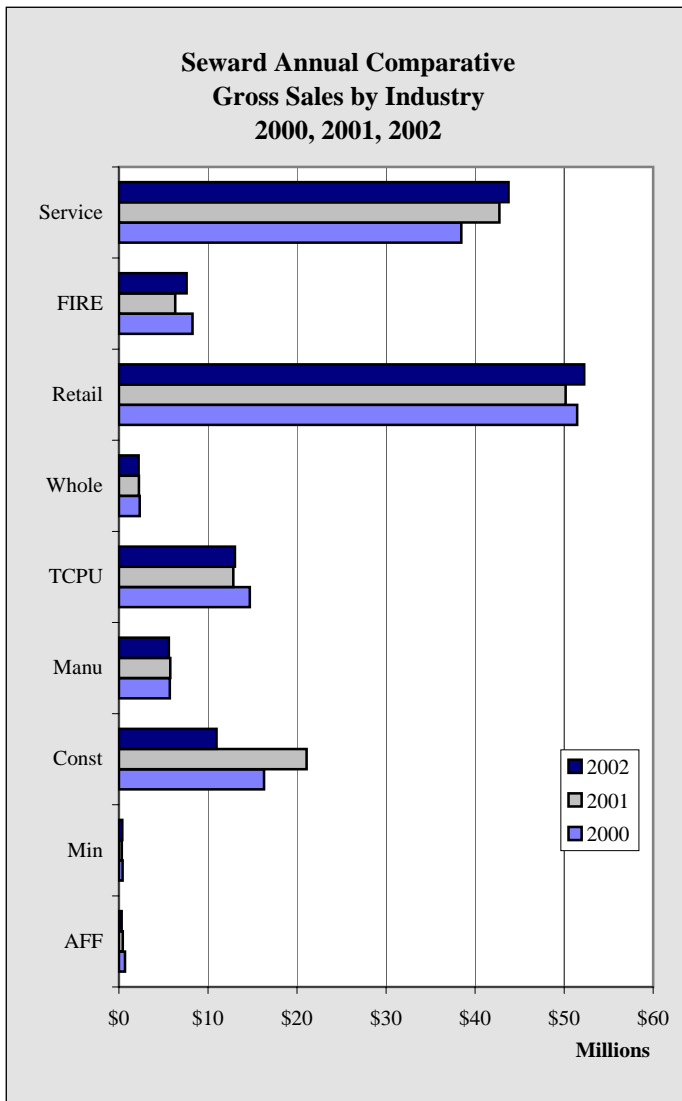


Chart 5.5

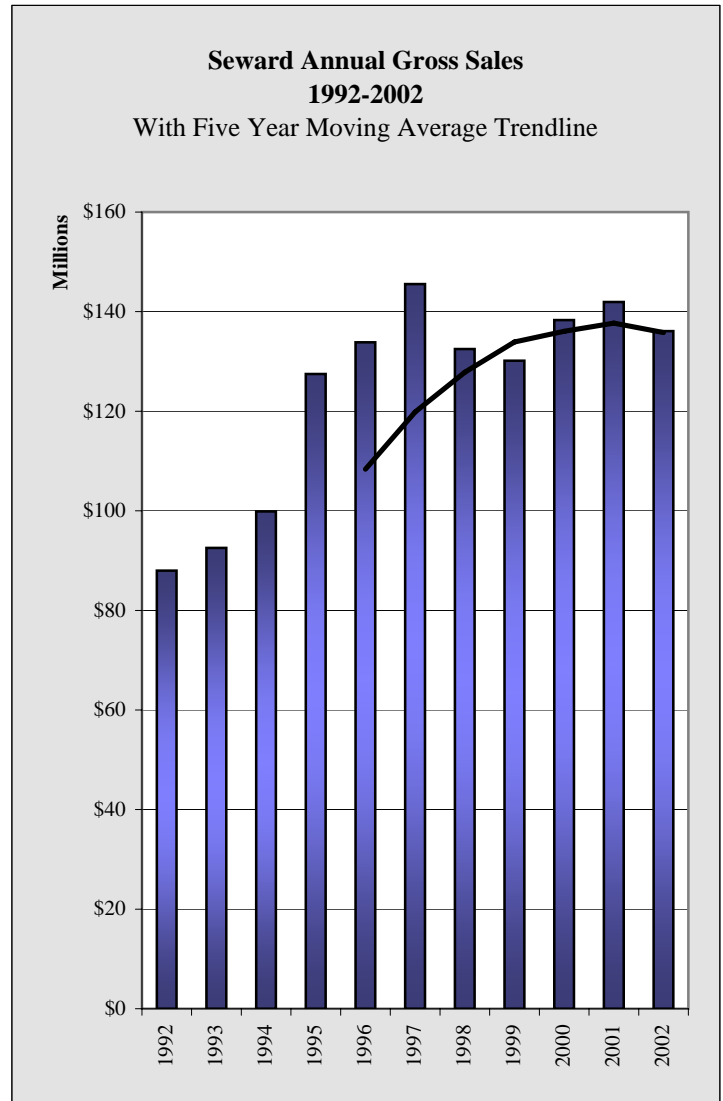


Chart 5.6

Seward Sales - Annual

Seward Annual Taxable Sales by Industry - 1996-2002 - in \$								
	1996	1997	1998	1999	2000	2001	2002	Annual Change
AFF	177,978	160,667	190,979	126,681	240,141	170,886	115,504	-32.4%
Min	372	450	221	1,444	500	0	0	NA
Const	683,961	710,406	709,318	751,807	704,630	567,626	564,790	-0.5%
Manu	503,864	464,597	505,430	585,005	639,366	962,382	988,659	2.7%
TCPU	3,701,386	4,237,393	3,826,559	3,801,451	3,989,878	2,935,785	2,916,547	-0.7%
Whole	983,102	996,081	382,361	128,287	142,661	136,155	110,805	-18.6%
Retail	27,127,316	28,904,325	33,478,522	35,539,902	37,599,267	37,963,908	38,723,197	2.0%
FIRE	1,594,915	1,564,311	1,604,043	1,563,856	1,477,403	1,661,203	1,780,596	7.2%
Service	22,422,032	25,477,553	26,580,831	28,973,626	29,188,770	29,663,080	30,215,046	1.9%
Total	57,194,926	62,515,783	67,278,264	71,472,059	73,982,616	74,061,025	75,415,144	1.8%
Annual Change		9.3%	7.6%	6.2%	3.5%	0.1%	1.8%	

Table 5.4

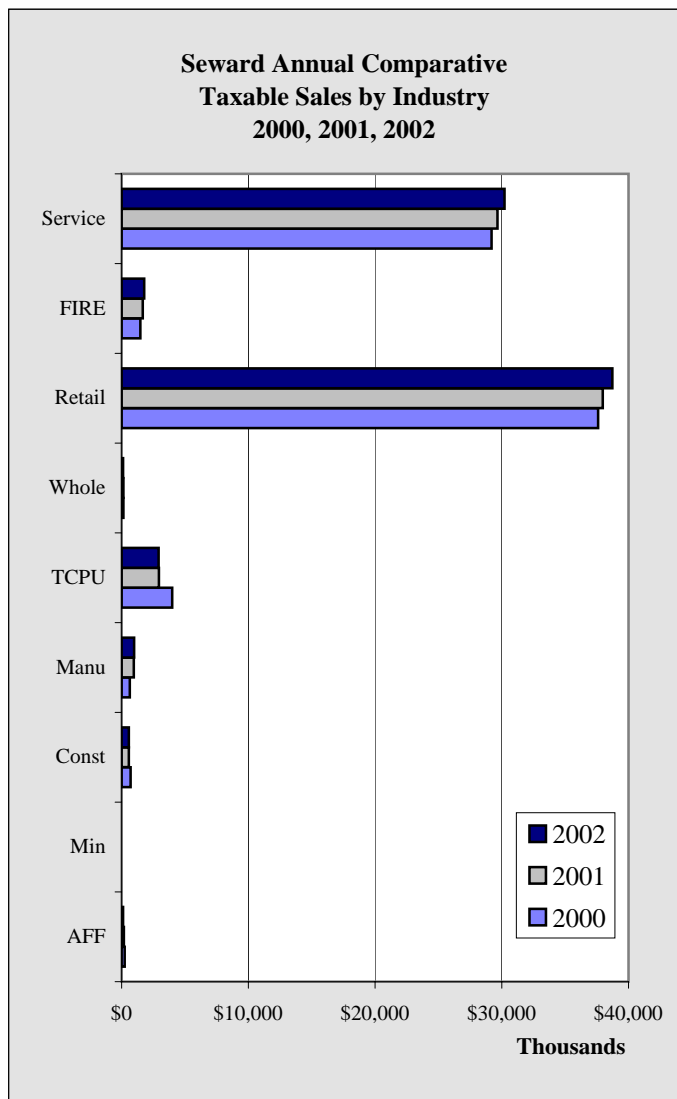


Chart 5.7

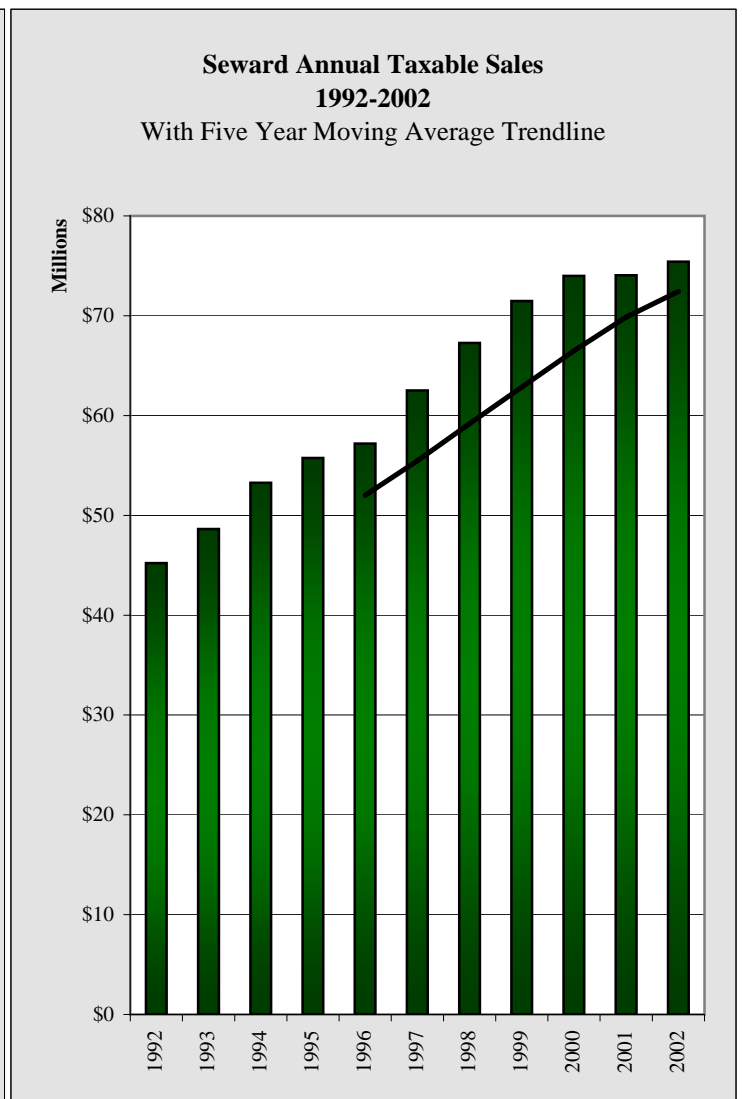


Chart 5.8

Seward Sales by Quarter

Seward Gross Sales by Industry by Quarter - 2000-2003 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2000					
AFF	29,612	285,558	333,788	40,523	689,481
Min	102,213	144,691	117,514	40,697	405,115
Const	2,152,500	2,953,591	3,787,843	7,410,836	16,304,770
Manu	903,176	1,998,984	1,479,620	1,325,604	5,707,384
TCPU	1,926,246	4,147,325	5,766,178	2,864,666	14,704,415
Whole	378,036	901,036	672,834	390,394	2,342,300
Retail	8,152,343	14,348,724	20,890,224	8,066,089	51,457,380
FIRE	1,941,800	2,262,316	1,962,047	2,094,086	8,260,249
Service	3,501,731	10,971,572	19,713,740	4,258,759	38,445,802
Govt	0	0	0	0	0
Total	19,087,657	38,013,797	54,723,788	26,491,654	138,316,896
2001					
AFF	27,525	171,085	181,243	58,049	437,902
Min	63,891	105,401	129,526	32,041	330,859
Const	3,865,008	8,043,831	7,349,494	1,824,093	21,082,426
Manu	787,200	2,429,810	1,672,861	876,668	5,766,539
TCPU	2,321,975	3,524,573	4,716,280	2,276,587	12,839,415
Whole	362,892	672,671	818,037	383,665	2,237,265
Retail	6,974,221	15,092,659	20,034,574	8,078,082	50,179,536
FIRE	1,086,730	1,144,528	2,600,744	1,493,179	6,325,181
Service	3,514,083	11,960,762	22,745,019	4,519,365	42,739,229
Govt	0	0	0	0	0
Total	19,003,525	43,145,320	60,247,778	19,541,729	141,938,352
2002					
AFF	20,810	153,907	99,811	24,693	299,221
Min	48,952	131,150	133,354	63,985	377,441
Const	3,040,364	2,363,700	2,214,673	3,340,899	10,959,636
Manu	1,068,475	1,732,852	1,613,598	1,184,554	5,599,479
TCPU	2,253,103	3,405,066	5,193,923	2,174,323	13,026,415
Whole	388,279	674,929	758,091	396,366	2,217,665
Retail	7,930,839	15,161,406	20,851,582	8,312,342	52,256,169
FIRE	1,790,625	2,345,636	2,473,329	986,236	7,595,826
Service	5,506,743	12,786,322	21,016,825	4,453,084	43,762,974
Govt	0	0	0	0	0
Total	22,048,190	38,754,968	54,355,186	20,936,482	136,094,826
2003					
AFF	35,450				
Min	67,921				
Const	3,397,091				
Manu	399,089				
TCPU	2,084,901				
Whole	387,239				
Retail	7,761,341				
FIRE	1,392,009				
Service	4,260,656				
Govt	0				
Total	19,785,697				

Table 5.5

Seward Sales by Quarter

Seward Taxable Sales by Industry by Quarter - 2000-2003 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2000					
AFF	11,504	79,544	134,031	15,062	240,141
Min	0	500	0	0	500
Const	162,466	200,356	178,634	163,174	704,630
Manu	142,706	177,059	152,889	166,712	639,366
TCPU	738,381	1,115,313	1,430,935	705,249	3,989,878
Whole	25,528	49,015	45,022	23,096	142,661
Retail	5,369,566	10,592,090	15,521,159	6,116,452	37,599,267
FIRE	316,213	382,184	399,828	379,178	1,477,403
Service	2,607,856	8,564,597	15,040,532	2,975,785	29,188,770
Govt	0	0	0	0	0
Total	9,374,220	21,160,658	32,903,030	10,544,708	73,982,616
2001					
AFF	3,990	70,032	81,902	14,962	170,886
Min	0	0	0	0	0
Const	130,066	160,218	146,352	130,990	567,626
Manu	124,810	312,269	402,392	122,911	962,382
TCPU	652,774	795,426	885,756	601,829	2,935,785
Whole	29,395	41,737	53,651	11,372	136,155
Retail	5,327,540	10,821,514	15,839,734	5,975,120	37,963,908
FIRE	362,332	432,201	480,279	386,391	1,661,203
Service	2,442,586	8,880,216	15,576,032	2,764,246	29,663,080
Govt	0	0	0	0	0
Total	9,073,493	21,513,613	33,466,098	10,007,821	74,061,025
2002					
AFF	6,729	58,346	39,986	10,443	115,504
Min	0	0	0	0	0
Const	128,807	140,758	154,933	140,292	564,790
Manu	115,801	299,221	451,494	122,143	988,659
TCPU	560,857	780,821	991,291	583,578	2,916,547
Whole	12,484	40,037	40,602	17,682	110,805
Retail	5,387,482	11,037,892	16,276,887	6,020,936	38,723,197
FIRE	354,630	488,696	593,326	343,944	1,780,596
Service	2,484,562	9,233,532	15,685,503	2,811,449	30,215,046
Govt	0	0	0	0	0
Total	9,051,352	22,079,303	34,234,022	10,050,467	75,415,144
2003					
AFF	11,673				
Min	0				
Const	126,374				
Manu	144,853				
TCPU	588,465				
Whole	16,297				
Retail	5,575,254				
FIRE	328,969				
Service	2,436,854				
Govt	0				
Total	9,228,739				

Table 5.6

Seward Construction - First Quarter

Seward 1st Quarter Permit Values by Type - 1997-2003 - in \$

	1997	1998	1999	2000	2001	2002	2003	Annual Change
Residential - New	0	85,000	0	230,000	0	120,000	118,000	-1.7%
Residential - Add/Alter	0	25,043	5,200	0	30,200	25,496	57,500	125.5%
Commercial - New	4,675,000	536,232	0	85,000	0	0	72,000	NA
Commercial - Add/Alter	87,300	56,800	1,035,350	40,300	386,500	335,944	1,657,855	393.5%
TOTAL	4,762,300	703,075	1,040,550	355,300	416,700	481,440	1,905,355	295.8%
Annual Change		-85.2%	48.0%	-65.9%	17.3%	15.5%	295.8%	

Table 5.7

Seward 1st Quarter Permit Values by Type - 1988-2003

The 1995 SeaLife Center Value, \$30,100,000, was excluded for clarity in other categories

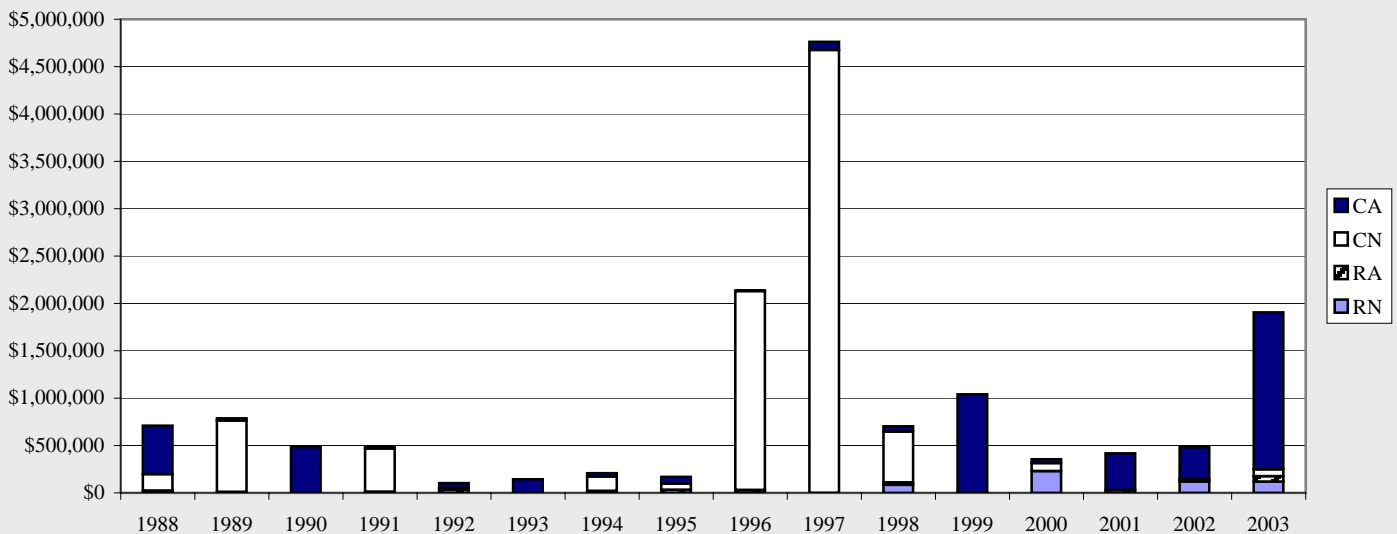


Chart 5.9

**Kenai 1st Quarter Permit Values
Percent by Type - 2003**

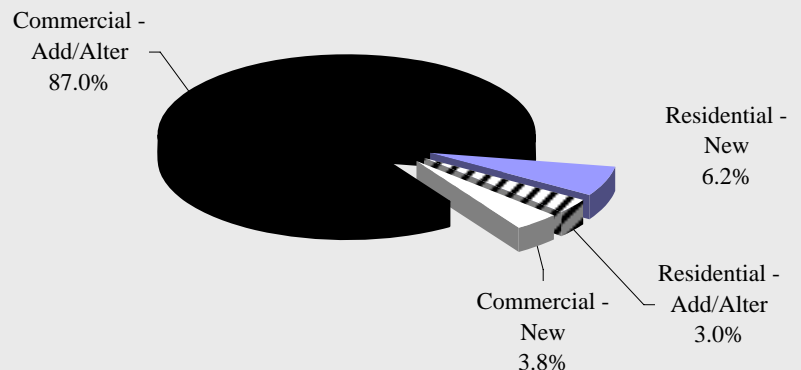


Chart 5.10

Seward Construction - First Quarter

Seward 1st Quarter Permit Volume by Type - 1997-2003

	1997	1998	1999	2000	2001	2002	2003	Annual Change
Residential - New	0	1	0	1	0	1	1	0.0%
Residential - Add/Alter	0	4	1	0	4	3	2	-33.3%
Commercial - New	2	2	0	1	0	0	1	NA
Commercial - Add/Alter	6	2	4	3	7	6	7	16.7%
TOTAL	8	9	5	5	11	10	11	10.0%
Annual Change		12.5%	-44.4%	0.0%	120.0%	-9.1%	10.0%	

Table 5.8

Seward 1st Quarter Permit Volume by Type - 1988-2003

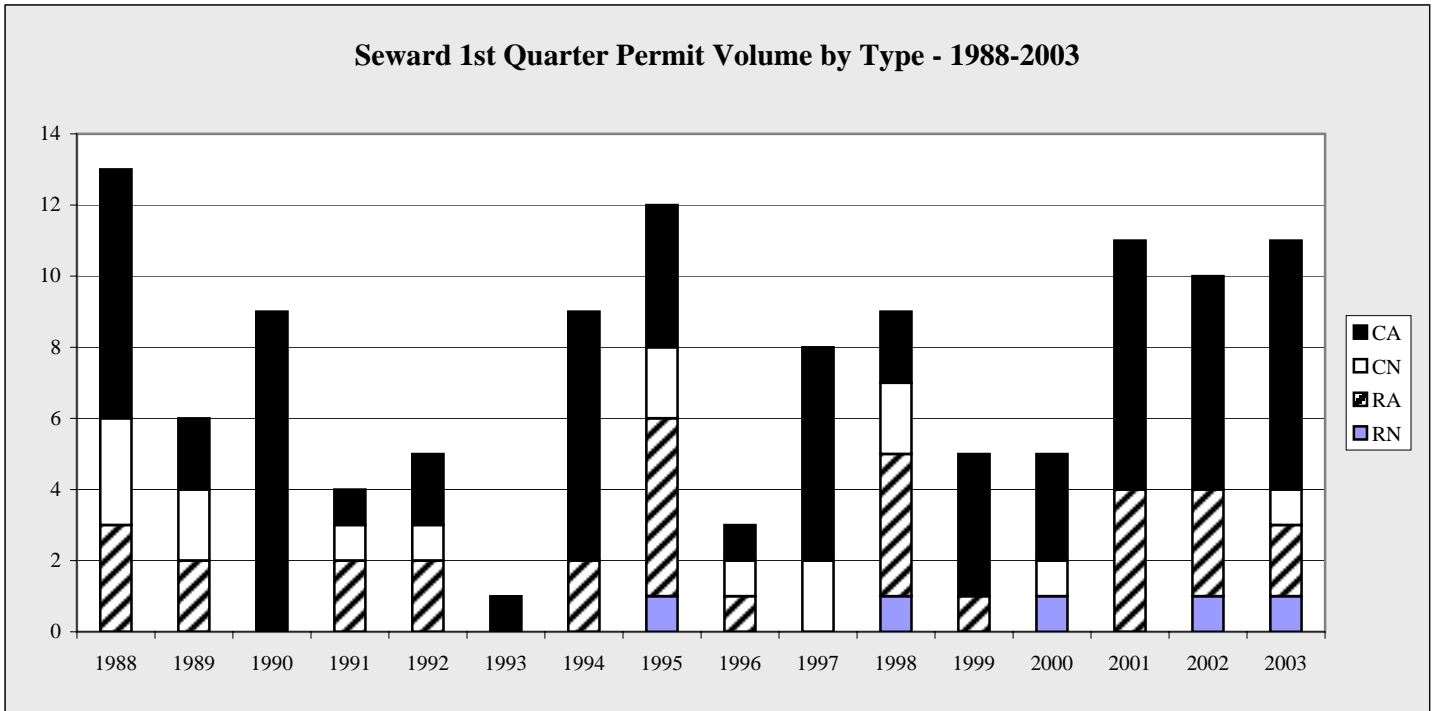


Chart 5.11

Seward 1st Quarter Permit Volume Percent by Type - 2003

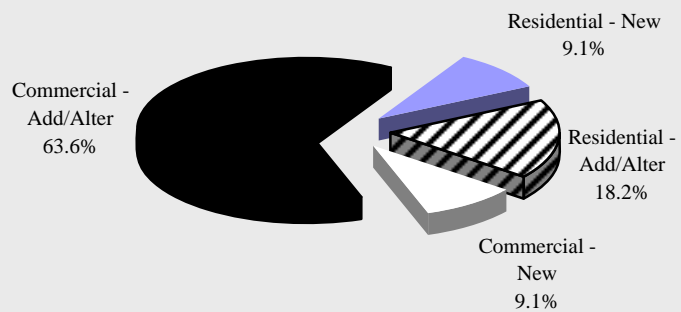


Chart 5.12

Seward Construction - Annual

Seward Annual Permit Values by Type - 1996-2002 - in \$

	1996	1997	1998	1999	2000	2001	2002	Annual Change
Residential - New	900,300	706,750	1,145,000	1,217,400	1,023,000	450,000	725,000	61.1%
Residential - Add/Alter	151,900	332,292	240,543	256,600	446,000	344,214	242,008	-29.7%
Commercial - New	5,833,000	6,828,800	4,925,232	1,393,275	825,000	486,028	6,144,730	1164.3%
Commercial - Add/Alter	382,200	1,393,305	437,086	1,374,138	1,157,565	1,436,739	798,965	-44.4%
TOTAL	7,267,400	9,261,147	6,747,861	4,241,413	3,451,565	2,716,981	7,910,703	191.2%
Annual Change		27.4%	-27.1%	-37.1%	-18.6%	-21.3%	191.2%	

Table 5.9

Seward Annual Permit Values by Type - 1988-2002

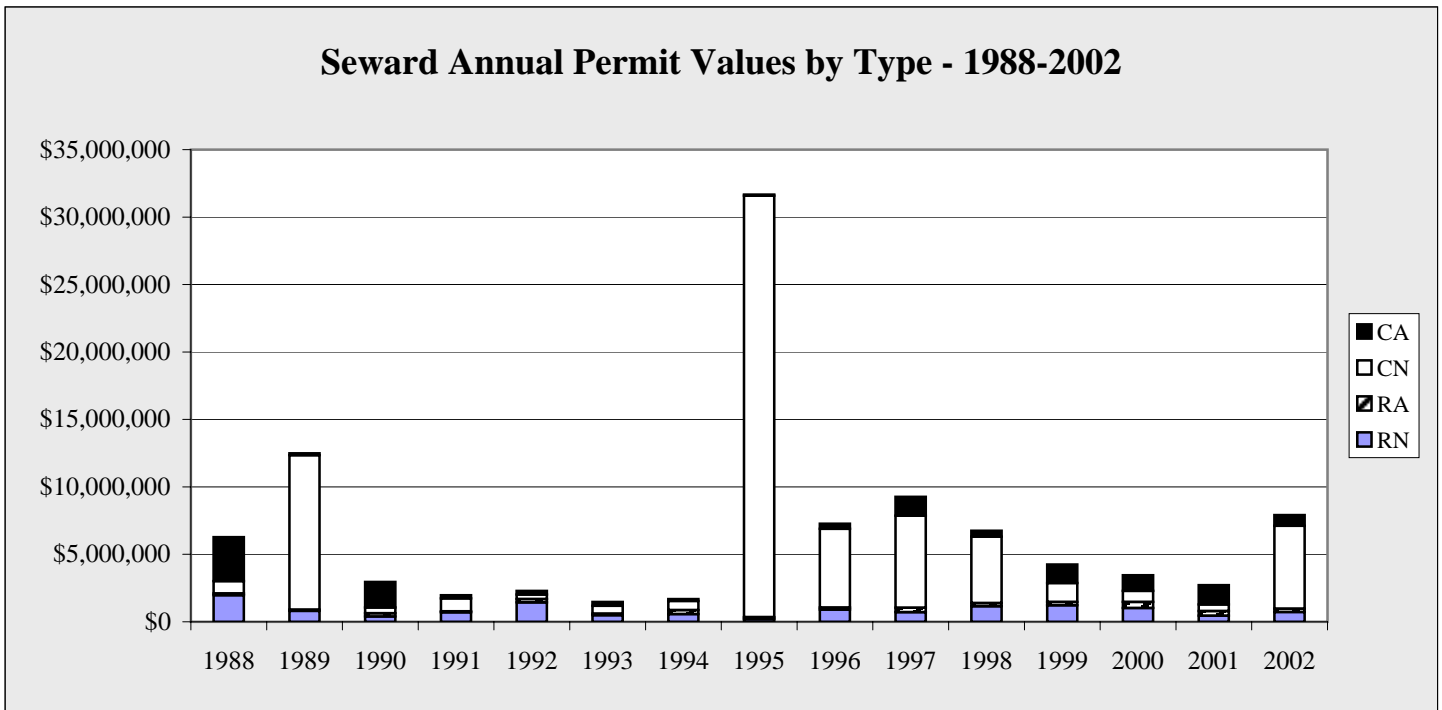


Chart 5.13

Seward Annual Permit Values Percent by Type - 2002

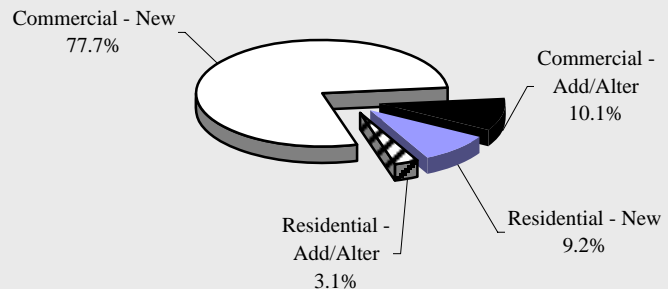


Chart 5.14

Seward Construction - Annual

Seward Annual Permit Volume by Type - 1996-2002

	1996	1997	1998	1999	2000	2001	2002	Annual Change
Residential - New	7	6	9	10	5	3	4	33.3%
Residential - Add/Alter	22	26	18	15	19	18	25	38.9%
Commercial - New	6	12	10	7	8	6	8	33.3%
Commercial - Add/Alter	12	16	12	24	19	21	27	28.6%
TOTAL	47	60	49	56	51	48	64	33.3%
Annual Change		27.7%	-18.3%	14.3%	-8.9%	-5.9%	33.3%	

Table 5.10

Seward Annual Permit Volume by Type - 1988-2002

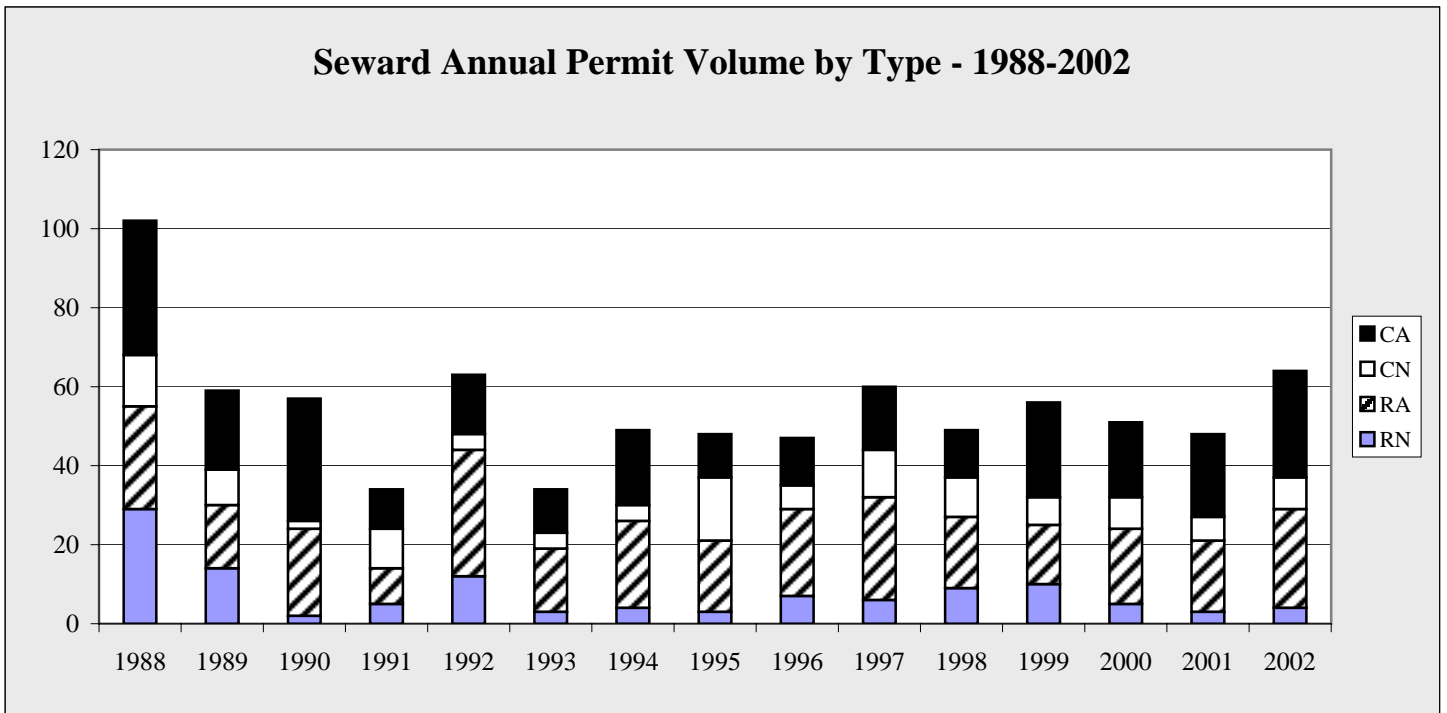


Chart 5.15

Seward Annual Permit Volume Percent by Type - 2002

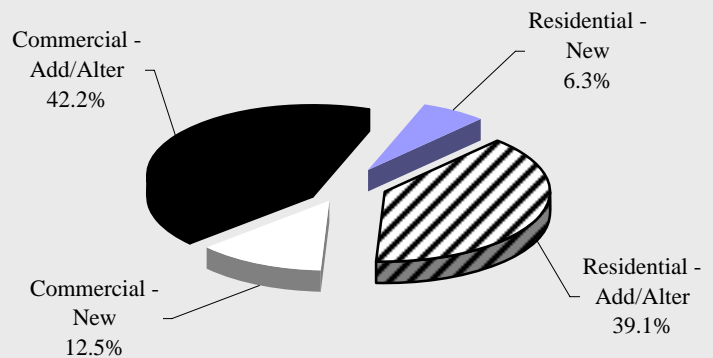


Chart 5.16

Seward Construction

Seward Annual Permit Values by Quarter by Type - 1996-2003 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
1996					
Residential - New	0	344,800	555,500	0	900,300
Residential - Add/Alter	30,000	36,300	71,500	14,100	151,900
Commercial - New	2,100,000	1,805,000	1,928,000	0	5,833,000
Commercial - Add/Alter	5,000	62,200	82,000	233,000	382,200
TOTAL	2,135,000	2,248,300	2,637,000	247,100	7,267,400
1997					
Residential - New	0	628,750	78,000	0	706,750
Residential - Add/Alter	0	164,492	110,500	57,300	332,292
Commercial - New	4,675,000	1,609,800	388,000	156,000	6,828,800
Commercial - Add/Alter	87,300	91,186	266,400	948,419	1,393,305
TOTAL	4,762,300	2,494,228	842,900	1,161,719	9,261,147
1998					
Residential - New	85,000	643,000	417,000	0	1,145,000
Residential - Add/Alter	25,043	122,000	59,000	34,500	240,543
Commercial - New	536,232	75,000	4,054,000	260,000	4,925,232
Commercial - Add/Alter	56,800	119,000	256,186	5,100	437,086
TOTAL	703,075	959,000	4,786,186	299,600	6,747,861
1999					
Residential - New	0	585,000	509,400	123,000	1,217,400
Residential - Add/Alter	5,200	164,500	71,900	15,000	256,600
Commercial - New	0	250,000	903,275	240,000	1,393,275
Commercial - Add/Alter	1,035,350	82,614	131,174	125,000	1,374,138
TOTAL	1,040,550	1,082,114	1,615,749	503,000	4,241,413
2000					
Residential - New	230,000	530,000	263,000	0	1,023,000
Residential - Add/Alter	0	67,600	39,000	339,400	446,000
Commercial - New	85,000	210,000	330,000	200,000	825,000
Commercial - Add/Alter	40,300	957,800	79,465	80,000	1,157,565
TOTAL	355,300	1,765,400	711,465	619,400	3,451,565
2001					
Residential - New	0	0	150,000	300,000	450,000
Residential Add/Alter	30,200	73,000	136,014	105,000	344,214
Commercial - New	0	155,000	331,028	0	486,028
Commercial - Add/Alter	386,500	438,239	25,000	587,000	1,436,739
TOTAL	416,700	666,239	642,042	992,000	2,716,981
2002					
Residential - New	120,000	400,000	205,000	0	725,000
Residential Add/Alter	25,496	169,157	27,555	19,800	242,008
Commercial - New	0	3,294,730	750,000	2,100,000	6,144,730
Commercial - Add/Alter	335,944	25,000	325,021	113,000	798,965
TOTAL	481,440	3,888,887	1,307,576	2,232,800	7,910,703
2003					
Residential - New	118,000				
Residential - Add/Alter	57,500				
Commercial - New	72,000				
Commercial - Add/Alter	1,657,855				
TOTAL	1,905,355				

Table 5.11

Seward Construction

Seward Annual Permit Volume by Quarter by Type - 1996-2003					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
1996					
Residential - New	0	3	4	0	7
Residential - Add/Alter	1	6	9	6	22
Commercial - New	1	2	3	0	6
Commercial - Add/Alter	1	2	4	5	12
TOTAL	3	13	20	11	47
1997					
Residential - New	0	4	1	1	6
Residential - Add/Alter	0	13	9	4	26
Commercial - New	2	3	3	4	12
Commercial - Add/Alter	6	3	3	4	16
TOTAL	8	23	16	13	60
1998					
Residential - New	1	6	2	0	9
Residential - Add/Alter	4	4	5	5	18
Commercial - New	2	3	4	1	10
Commercial - Add/Alter	2	7	2	1	12
TOTAL	9	20	13	7	49
1999					
Residential - New	0	5	4	1	10
Residential - Add/Alter	1	7	5	2	15
Commercial - New	0	1	5	1	7
Commercial - Add/Alter	4	5	9	6	24
TOTAL	5	18	23	10	56
2000					
Residential - New	1	2	2	0	5
Residential - Add/Alter	0	8	7	4	19
Commercial - New	1	3	3	1	8
Commercial - Add/Alter	3	7	5	4	19
TOTAL	5	20	17	9	51
2001					
Residential - New	0	0	1	2	3
Residential Add/Alter	4	3	9	2	18
Commercial - New	0	3	3	0	6
Commercial - Add/Alter	7	8	1	5	21
TOTAL	11	14	14	9	48
2002					
Residential - New	1	1	2	0	4
Residential Add/Alter	3	15	3	4	25
Commercial - New	0	4	1	3	8
Commercial - Add/Alter	6	9	8	4	27
TOTAL	10	29	14	11	64
2003					
Residential - New	1				
Residential - Add/Alter	2				
Commercial - New	1				
Commercial - Add/Alter	7				
TOTAL	11				

Table 5.12

Seward Cost of Food

Cost of food data is collected by the University of Alaska, Fairbanks Cooperative Extension. Each quarter the Cooperative Extension surveys up to three grocers in communities throughout the state to determine the cost of food for one week. Specific guidelines are presented to the surveyors regarding item size and sale price for 104 items.

SEWARD						
	March 1997	Mar 1998	March 2001*	March 2002	March 2003	Annual Change
Sales Tax Rate	5.0	5.0	5.0	5.0	5.0	
Percent of Food Unavailable			5.0	2.0	2.0	
Child, 1 year	17.95	19.88	18.31	19.06	18.06	-5.2%
Child, 2 years				19.06	18.06	-5.2%
Children 3-5 years of age	24.28	21.81	20.06	20.93	19.81	-5.4%
Children 6-8 years of age	26.06	29.01	26.71	27.90	26.47	-5.1%
Children 9-11 years of age	29.59	32.88	30.32	31.62	29.98	-5.2%
Males 12-14 years of age	33.44	37.17	34.31	35.72	33.83	-5.3%
Males 15-19 years of age	34.44	38.25	35.42	36.92	34.80	-5.7%
Males 20-50 years of age	34.28	38.14	35.31	36.92	34.89	-5.5%
Males 51 and older	32.71	36.42	33.56	35.16	33.22	-5.5%
Females 12-19 years of age	28.84	32.02	29.59	30.89	29.10	-5.8%
Females 20-50 years of age	30.07	33.41	30.88	32.28	30.50	-5.5%
Females 51 and older	29.20	32.34	30.04	31.44	29.63	-5.8%
Family of 2, 20-50 years of age	68.66	78.75	72.80	76.11	71.96	-5.5%
Family of 2, 51 years and older	68.11	75.64	69.97	73.26	69.16	-5.6%
Family of 4, children 1-5 years	101.94	113.24	104.55	109.19	103.26	-5.4%
Family of 4, children 6-11 years	120.00	133.44	123.22	128.72	121.84	-5.3%
Electricity, 1000 kWh	120.40	128.41	134.10	139.56	125.71	-9.9%
Heating Oil, 55 gal	69.30	93.50	91.30	65.45	87.45	33.6%
Gasoline, auto, 55 gal	84.10	73.70	101.20	90.15	107.75	19.5%
Lumber, 2X4X8	3.57	2.78	2.78	2.98	3.25	9.1%
Propane, 100 lb. Refill			49.45	48.38	59.74	23.5%

Table 5.13

Seward Cost of Food

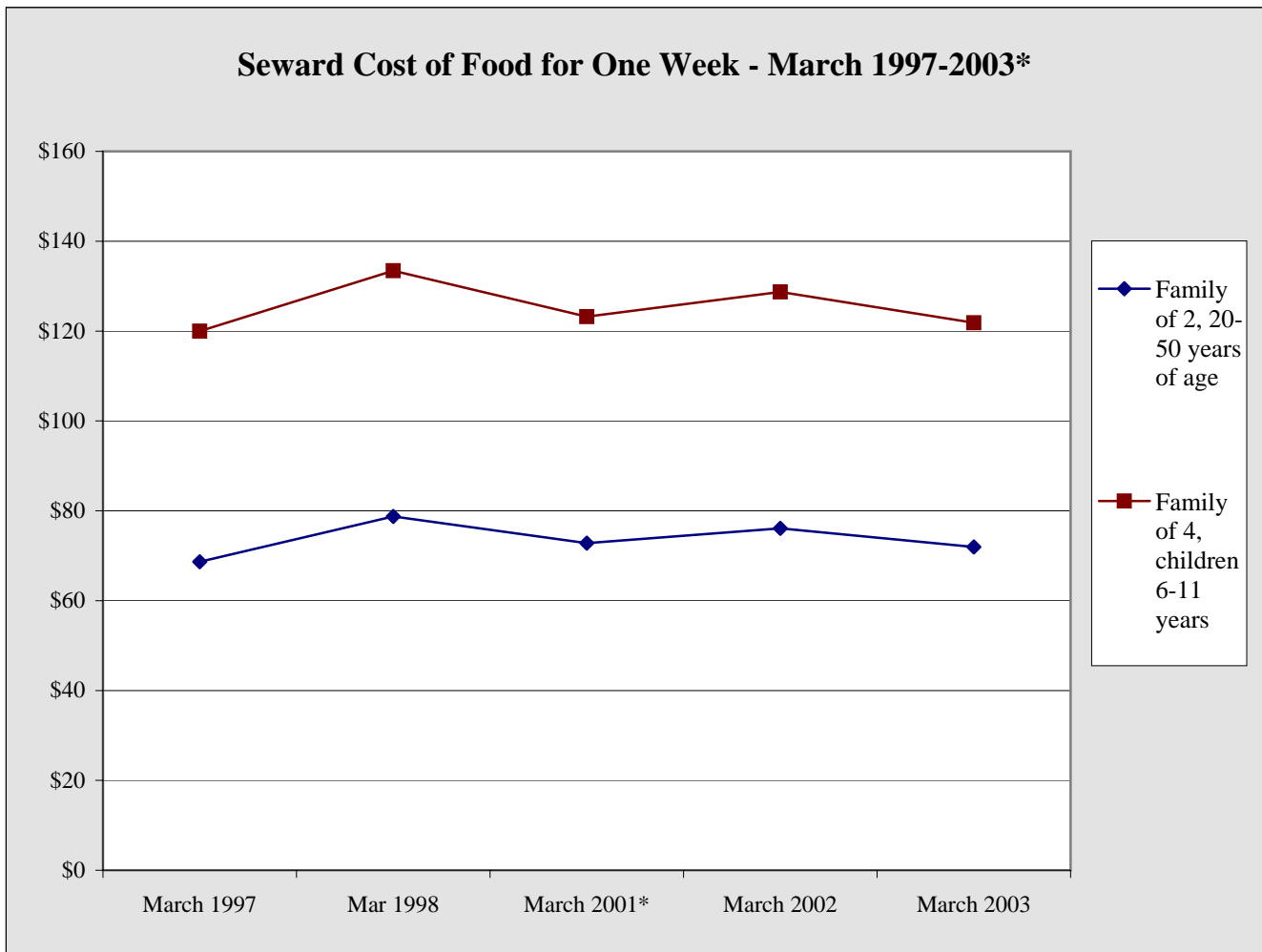


Chart 5.17

* March 1999 and 2000 information is not available.

Soldotna Sales - First Quarter

Soldotna 1st Quarter Gross Sales by Industry - 1997-2003 - in \$								
	1997	1998	1999	2000	2001	2002	2003	Annual Change
AFF	406,003	93,205	97,954	158,362	213,978	230,221	286,631	24.5%
Min	61,137	454,009	47,052	71,262	49,472	98,101	110,629	12.8%
Const	3,202,504	2,640,912	2,307,621	3,063,493	3,421,328	3,254,160	3,833,653	17.8%
Manu	388,153	451,807	481,304	641,545	474,938	421,437	569,981	35.2%
TCPU	3,268,101	3,332,468	3,991,637	4,038,709	4,763,744	3,684,275	4,208,642	14.2%
Whole	1,433,086	2,191,493	5,799,487	7,271,710	6,851,771	8,095,701	7,318,629	-9.6%
Retail	26,925,698	29,120,287	30,513,785	31,574,393	34,882,601	36,709,584	36,893,324	0.5%
FIRE	1,843,374	1,797,696	2,094,610	1,914,031	1,951,094	1,989,813	2,177,545	9.4%
Service	5,597,063	6,157,211	6,083,704	6,460,468	7,071,521	7,361,262	7,757,812	5.4%
Total	43,135,087	46,245,330	51,429,980	55,201,260	59,686,954	61,851,254	63,169,165	2.1%
Annual Change		7.2%	11.2%	7.3%	8.1%	3.6%	2.1%	

Table 6.1

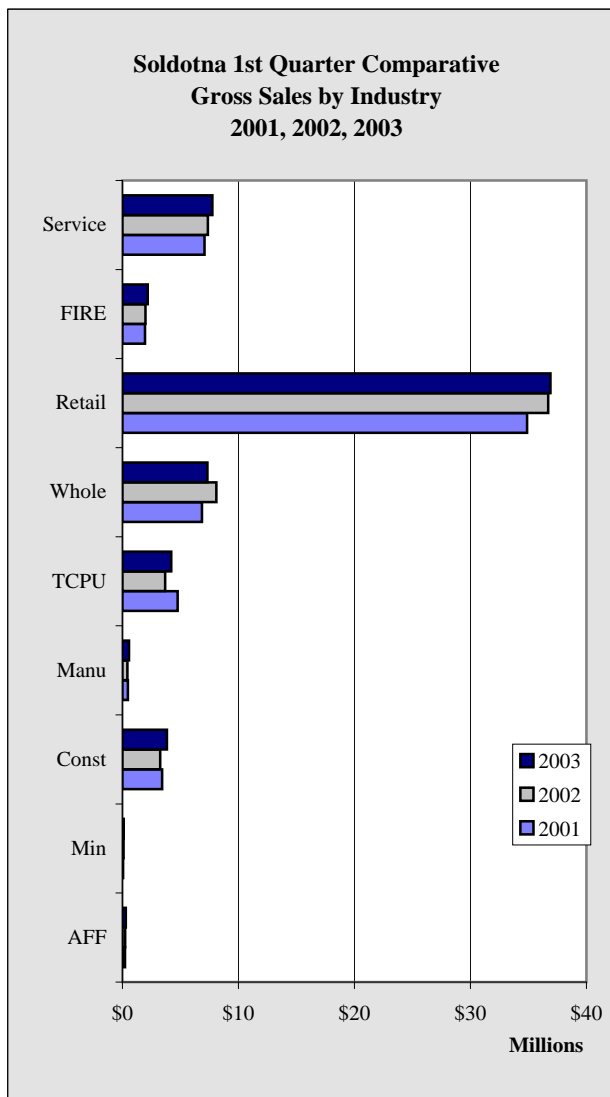


Chart 6.1

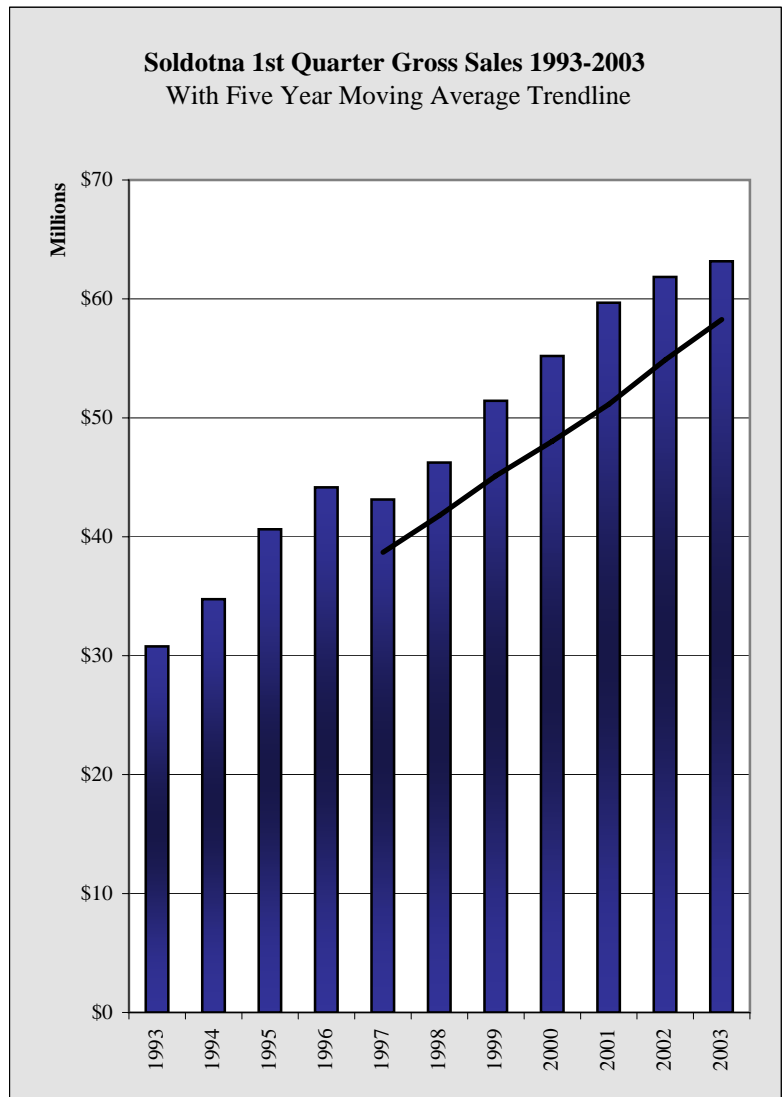


Chart 6.2

Soldotna Sales - First Quarter

Soldotna 1st Quarter Taxable Sales by Industry - 1997-2003 - in \$								
	1997	1998	1999	2000	2001	2002	2003	Annual Change
AFF	80,680	87,616	94,556	148,104	182,802	184,117	166,623	-9.5%
Min	868	2,962	0	1,148	7,612	6,447	9,374	45.4%
Const	284,132	296,806	295,263	326,500	244,072	293,289	297,921	1.6%
Manu	209,359	243,826	199,670	194,558	199,466	181,486	217,205	19.7%
TCPU	2,185,115	2,294,730	2,544,919	2,607,849	2,583,660	2,750,865	3,216,598	16.9%
Whole	70,858	51,570	59,914	66,707	145,170	155,672	181,532	16.6%
Retail	19,792,775	20,466,847	21,325,306	22,456,915	25,177,491	25,771,203	25,901,366	0.5%
FIRE	835,526	787,528	853,513	819,535	897,473	944,492	894,596	-5.3%
Service	2,825,343	2,946,714	3,053,961	3,037,079	3,041,753	3,449,510	3,344,999	-3.0%
Total	26,294,624	27,184,841	28,439,928	29,665,682	32,486,006	33,743,781	34,242,533	1.5%
Annual Change		3.4%	4.6%	4.3%	9.5%	3.9%	1.5%	

Table 6.2

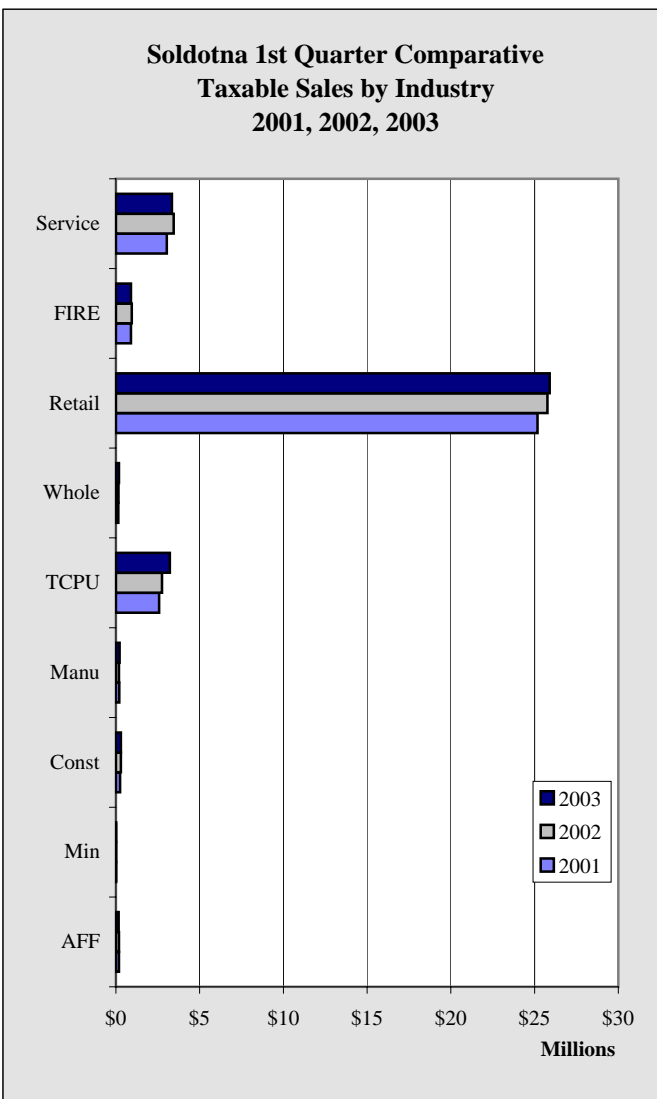


Chart 6.3

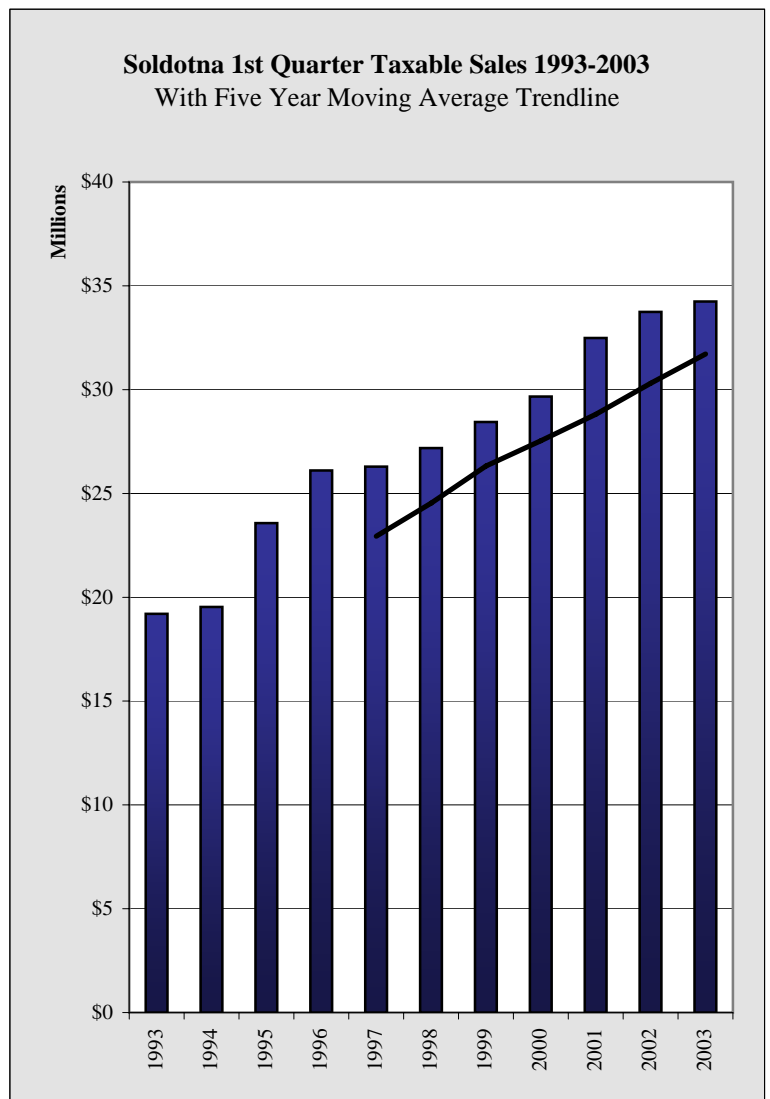


Chart 6.4

Soldotna Sales - Annual

Soldotna Annual Gross Sales by Industry - 1996-2002 - in \$								
	1996	1997	1998	1999	2000	2001	2002	Annual Change
AFF	2,446,864	2,950,085	689,389	954,143	1,728,612	1,658,553	1,843,070	11.1%
Min	2,021,166	645,979	2,729,541	306,689	305,525	305,091	410,684	34.6%
Const	16,876,803	16,328,836	20,205,240	17,075,443	19,596,259	18,262,470	22,458,877	23.0%
Manu	5,247,066	7,184,254	3,192,979	3,210,218	4,324,778	3,649,414	3,817,507	4.6%
TCPU	13,630,924	13,396,265	14,308,591	17,466,708	15,695,556	17,795,721	15,891,117	-10.7%
Whole	7,959,486	8,892,156	14,626,150	32,515,047	32,627,471	31,568,866	40,287,463	27.6%
Retail	138,481,842	149,038,957	157,774,054	166,898,488	170,874,013	188,621,290	193,051,862	2.3%
FIRE	7,686,145	7,572,317	7,365,455	8,486,050	9,422,164	9,005,441	9,124,902	1.3%
Service	23,802,150	26,191,316	29,884,044	30,646,592	32,287,651	34,680,131	36,282,166	4.6%
Total	218,185,132	232,235,869	250,793,664	277,587,777	286,879,091	305,566,080	323,190,227	5.8%
Annual Change		6.4%	8.0%	10.7%	3.3%	6.5%	5.8%	

Table 6.3

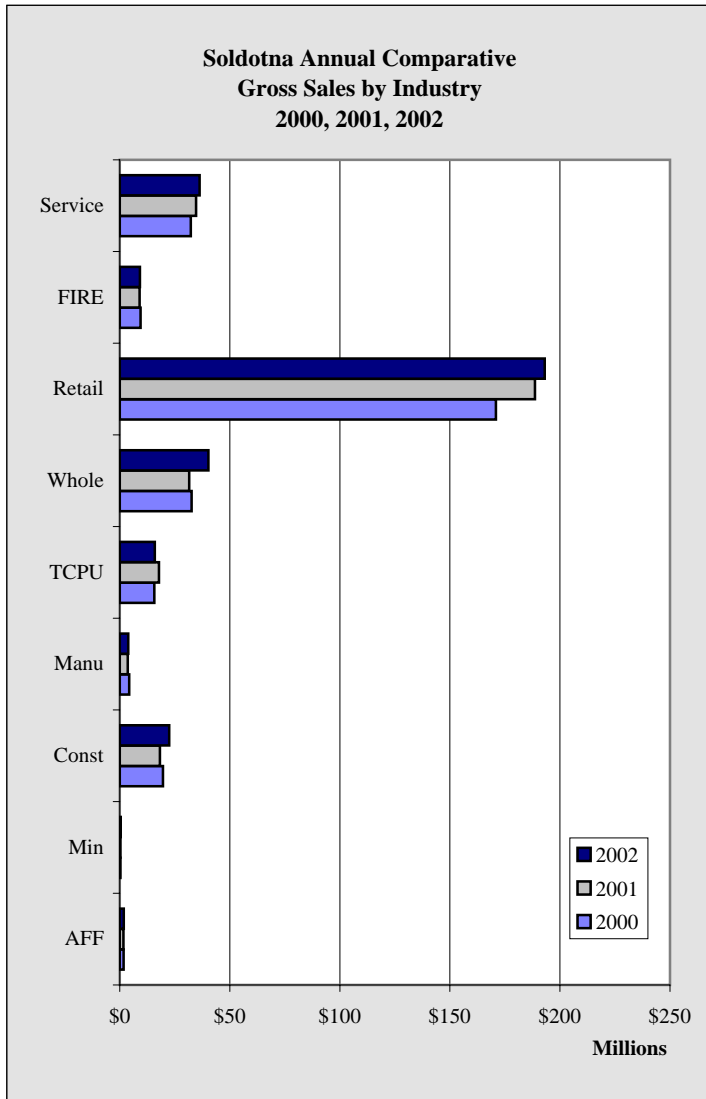


Chart 6.5

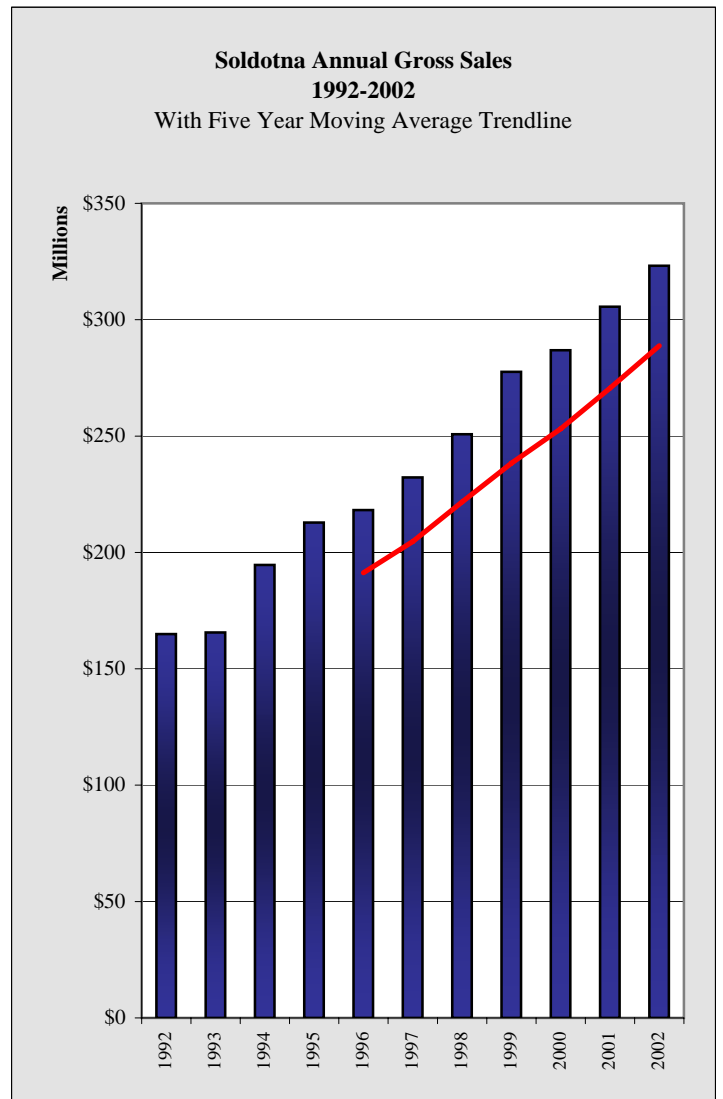


Chart 6.6

Soldotna Sales - Annual

Soldotna Annual Taxable Sales by Industry - 1996-2002 - in \$								
	1996	1997	1998	1999	2000	2001	2002	Annual Change
AFF	393,595	415,662	466,912	697,062	922,865	1,110,985	1,036,006	-6.7%
Min	3,029	6,251	8,010	5,675	11,333	35,080	33,278	-5.1%
Const	1,295,206	1,253,811	1,320,297	1,471,239	1,274,255	1,215,073	1,357,983	11.8%
Manu	1,301,907	1,382,230	1,439,440	1,467,864	1,566,147	1,637,754	1,635,837	-0.1%
TCPU	9,063,086	8,918,568	9,374,360	10,377,606	10,298,168	10,516,967	11,138,267	5.9%
Whole	279,751	339,678	369,062	322,925	730,272	870,490	839,170	-3.6%
Retail	103,181,983	109,615,585	115,732,671	122,401,180	125,199,210	137,093,890	139,223,079	1.6%
FIRE	3,903,099	3,630,743	3,662,452	3,757,866	3,891,781	4,187,280	4,130,784	-1.3%
Service	13,860,317	14,713,387	15,398,236	15,421,988	15,516,148	15,705,389	17,508,119	11.5%
Total	133,314,659	140,311,619	147,789,661	155,951,804	159,427,241	172,392,011	176,925,102	2.6%
Annual Change		5.2%	5.3%	5.5%	2.2%	8.1%	2.6%	

Table 6.4

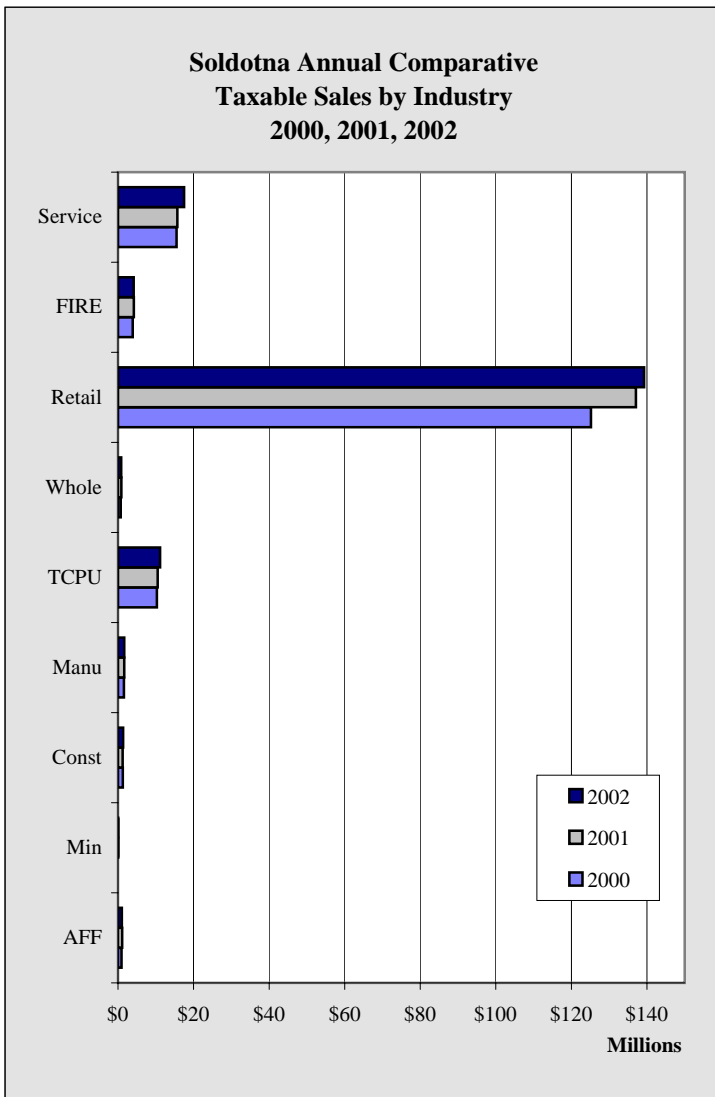


Chart 6.7

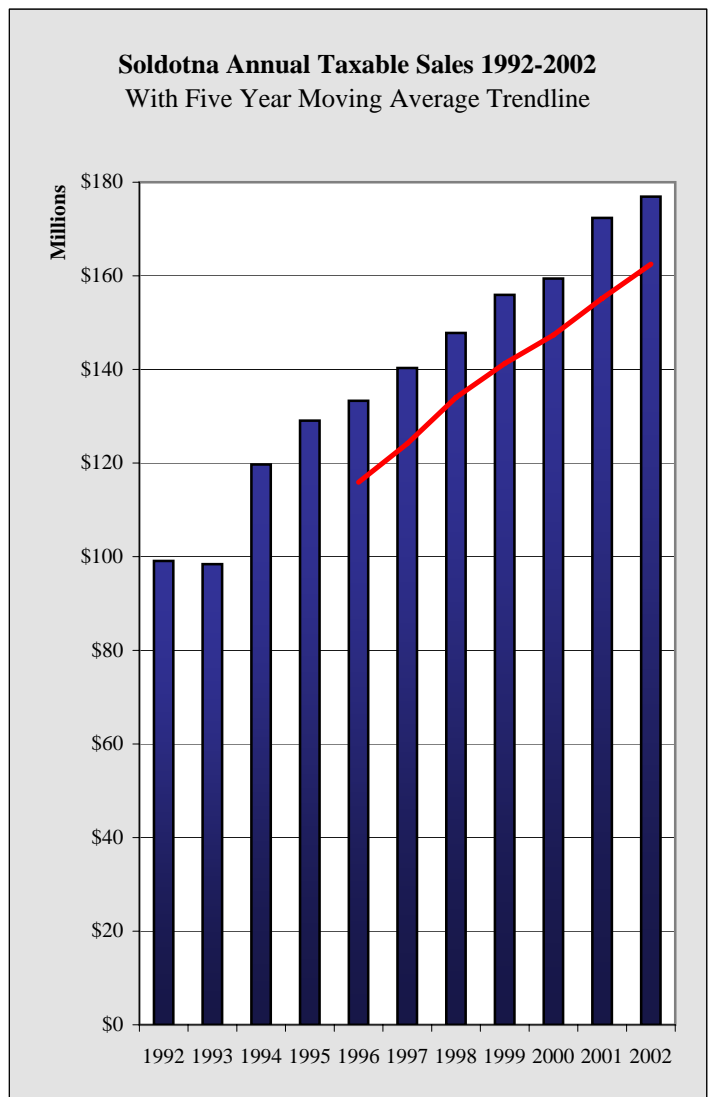


Chart 6.8

Soldotna Sales by Quarter

Soldotna Gross Sales by Industry by Quarter - 2000-2003 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2000					
AFF	158,362	379,434	928,458	262,358	1,728,612
Min	71,262	80,235	53,453	100,575	305,525
Const	3,063,493	4,944,969	6,093,256	5,494,541	19,596,259
Manu	641,545	1,130,036	1,624,461	928,736	4,324,778
TCPU	4,038,709	3,682,595	3,990,895	3,983,357	15,695,556
Whole	7,271,710	8,716,231	11,899,428	4,740,102	32,627,471
Retail	31,574,393	42,704,870	51,058,305	45,536,445	170,874,013
FIRE	1,914,031	2,568,621	2,906,415	2,033,097	9,422,164
Service	6,460,468	8,284,528	9,748,217	7,794,438	32,287,651
Govt	7,287	5,779	1,781	2,215	17,062
Total	55,201,260	72,497,298	88,304,669	70,875,864	286,879,091
2001					
AFF	213,978	488,544	693,279	262,752	1,658,553
Min	49,472	77,886	124,429	53,304	305,091
Const	3,421,328	3,869,161	6,043,356	4,928,625	18,262,470
Manu	474,938	1,006,442	1,397,429	770,605	3,649,414
TCPU	4,763,744	4,572,388	4,556,065	3,903,524	17,795,721
Whole	6,851,771	7,008,208	10,919,350	6,789,537	31,568,866
Retail	34,882,601	45,909,851	58,137,372	49,691,466	188,621,290
FIRE	1,951,094	1,949,605	2,587,756	2,516,986	9,005,441
Service	7,071,521	8,924,775	10,500,953	8,182,882	34,680,131
Govt	6,507	5,238	6,158	1,200	19,103
Total	59,686,954	73,812,098	94,966,147	77,100,881	305,566,080
2002					
AFF	230,221	493,309	666,373	453,167	1,843,070
Min	98,101	106,949	86,164	119,470	410,684
Const	3,254,160	4,847,545	8,333,547	6,023,625	22,458,877
Manu	421,437	1,069,127	1,515,637	811,306	3,817,507
TCPU	3,684,275	3,529,116	4,897,780	3,779,946	15,891,117
Whole	8,095,701	7,376,423	12,542,914	12,272,425	40,287,463
Retail	36,709,584	49,310,283	61,178,227	45,853,768	193,051,862
FIRE	1,989,813	2,680,458	2,240,118	2,214,513	9,124,902
Service	7,361,262	9,560,515	11,278,023	8,082,366	36,282,166
Govt	6,700	7,859	4,290	3,730	22,579
Total	61,851,254	78,981,584	102,743,073	79,614,316	323,190,227
2003					
AFF	286,631				
Min	110,629				
Const	3,833,653				
Manu	569,981				
TCPU	4,208,642				
Whole	7,318,629				
Retail	36,893,324				
FIRE	2,177,545				
Service	7,757,812				
Govt	12,319				
Total	63,169,165				

Table 6.5

Soldotna Sales by Quarter

Soldotna Taxable Sales by Industry by Quarter - 2000-2003- in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2000					
AFF	148,104	227,537	347,495	199,729	922,865
Min	1,148	6,707	2,240	1,238	11,333
Const	326,500	300,680	340,069	307,006	1,274,255
Manu	194,558	412,829	715,528	243,232	1,566,147
TCPU	2,607,849	2,569,779	2,609,423	2,511,117	10,298,168
Whole	66,707	224,640	279,745	159,180	730,272
Retail	22,456,915	30,066,653	40,029,362	32,646,280	125,199,210
FIRE	819,535	926,684	1,181,215	964,347	3,891,781
Service	3,037,079	4,021,745	5,014,964	3,442,360	15,516,148
Govt	7,287	5,779	1,781	2,215	17,062
Total	29,665,682	38,763,033	50,521,822	40,476,704	159,427,241
2001					
AFF	182,802	314,053	413,211	200,919	1,110,985
Min	7,612	10,242	8,962	8,264	35,080
Const	244,072	310,307	362,143	298,551	1,215,073
Manu	199,466	465,257	676,627	296,404	1,637,754
TCPU	2,583,660	2,576,910	2,660,628	2,695,769	10,516,967
Whole	145,170	304,392	272,313	148,615	870,490
Retail	25,177,491	33,737,020	43,530,446	34,648,933	137,093,890
FIRE	897,473	994,015	1,264,524	1,031,268	4,187,280
Service	3,041,753	4,184,322	4,945,146	3,534,168	15,705,389
Govt	6,507	5,238	6,158	1,200	19,103
Total	32,486,006	42,901,756	54,140,158	42,864,091	172,392,011
2002					
AFF	184,117	286,531	392,441	172,917	1,036,006
Min	6,447	7,414	7,836	11,581	33,278
Const	293,289	337,621	376,978	350,095	1,357,983
Manu	181,486	429,327	710,329	314,695	1,635,837
TCPU	2,750,865	2,608,427	2,920,130	2,858,845	11,138,267
Whole	155,672	250,509	269,283	163,706	839,170
Retail	25,771,203	33,958,690	45,825,624	33,667,562	139,223,079
FIRE	944,492	1,007,567	1,197,236	981,489	4,130,784
Service	3,449,510	4,610,751	5,743,881	3,703,977	17,508,119
Govt	6,700	7,859	4,290	3,730	22,579
Total	33,743,781	43,504,696	57,448,028	42,228,597	176,925,102
2003					
AFF	166,623				
Min	9,374				
Const	297,921				
Manu	217,205				
TCPU	3,216,598				
Whole	181,532				
Retail	25,901,366				
FIRE	894,596				
Service	3,344,999				
Govt	12,319				
Total	34,242,533				

Table 6.6

Soldotna Construction - First Quarter

Soldotna 1st Quarter Permit Values by Type - 1997-2003 - in \$

	1997	1998	1999	2000	2001	2002	2003	Annual Change
Residential - New	200,000	145,000	0	373,929	0	240,849	0	-100.0%
Residential - Add/Alter	70,000	0	54,000	0	105,160	86,935	57,827	-33.5%
Commercial - New	28,000	6,552	0	434,273	2,658,578	714,806	0	-100.0%
Commercial - Add/Alter	3,000	78,542	29,696	270,000	287,480	163,000	369,191	126.5%
TOTAL	301,000	230,094	83,696	1,078,202	3,051,218	1,205,590	427,018	-64.6%
Annual Change		-23.6%	-63.6%	1188.2%	183.0%	-60.5%	-64.6%	

Table 6.7

Soldotna 1st Quarter Permit Values by Type - 1986-2003

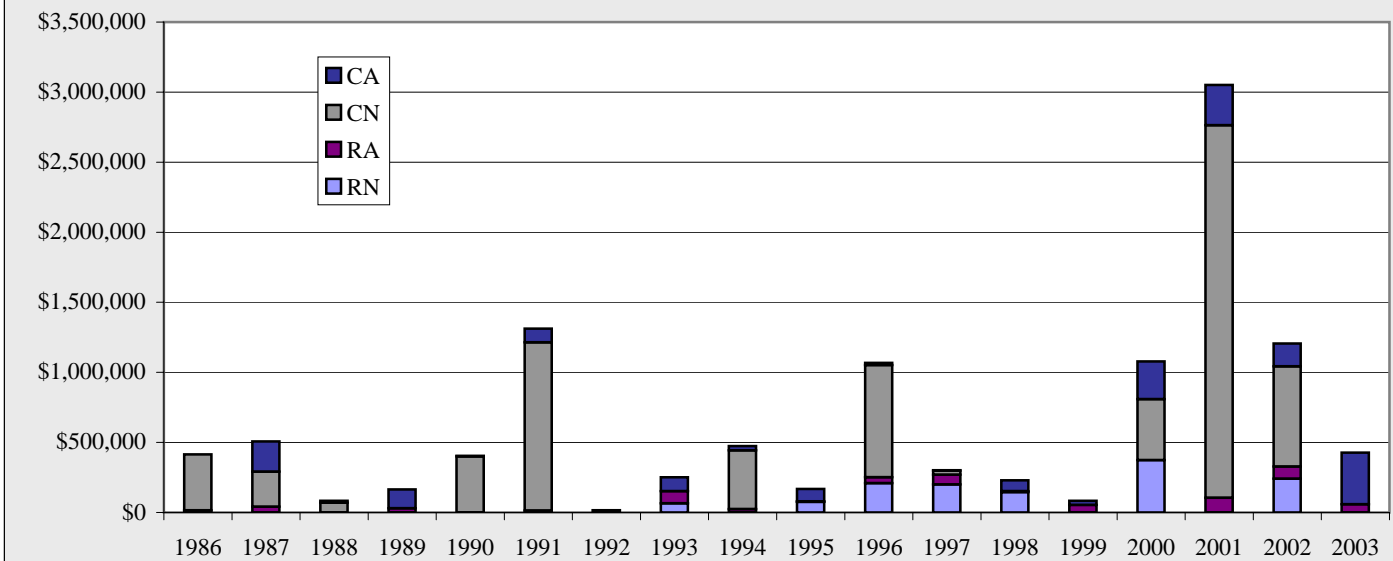


Chart 6.9

**Soldotna 1st Quarter Permit Value
Percent by Type - 2003**

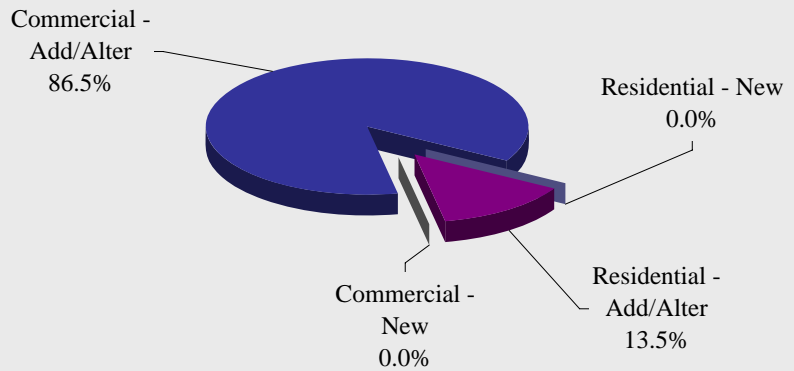


Chart 6.10

Soldotna Construction - First Quarter

Soldotna 1st Quarter Permit Volume by Type - 1997-2003

	1997	1998	1999	2000	2001	2002	2003	Annual Change
Residential - New	1	1	0	2	0	1	0	-100.0%
Residential - Add/Alter	2	0	4	0	3	2	3	50.0%
Commercial - New	2	2	0	1	3	4	0	-100.0%
Commercial - Add/Alter	1	5	6	5	4	4	3	-25.0%
TOTAL	6	8	10	8	10	11	6	-45.5%
Annual Change		33.3%	25.0%	-20.0%	25.0%	10.0%	-45.5%	

Table 6.8

Soldotna 1st Quarter Permit Volume by Type - 1986-2003

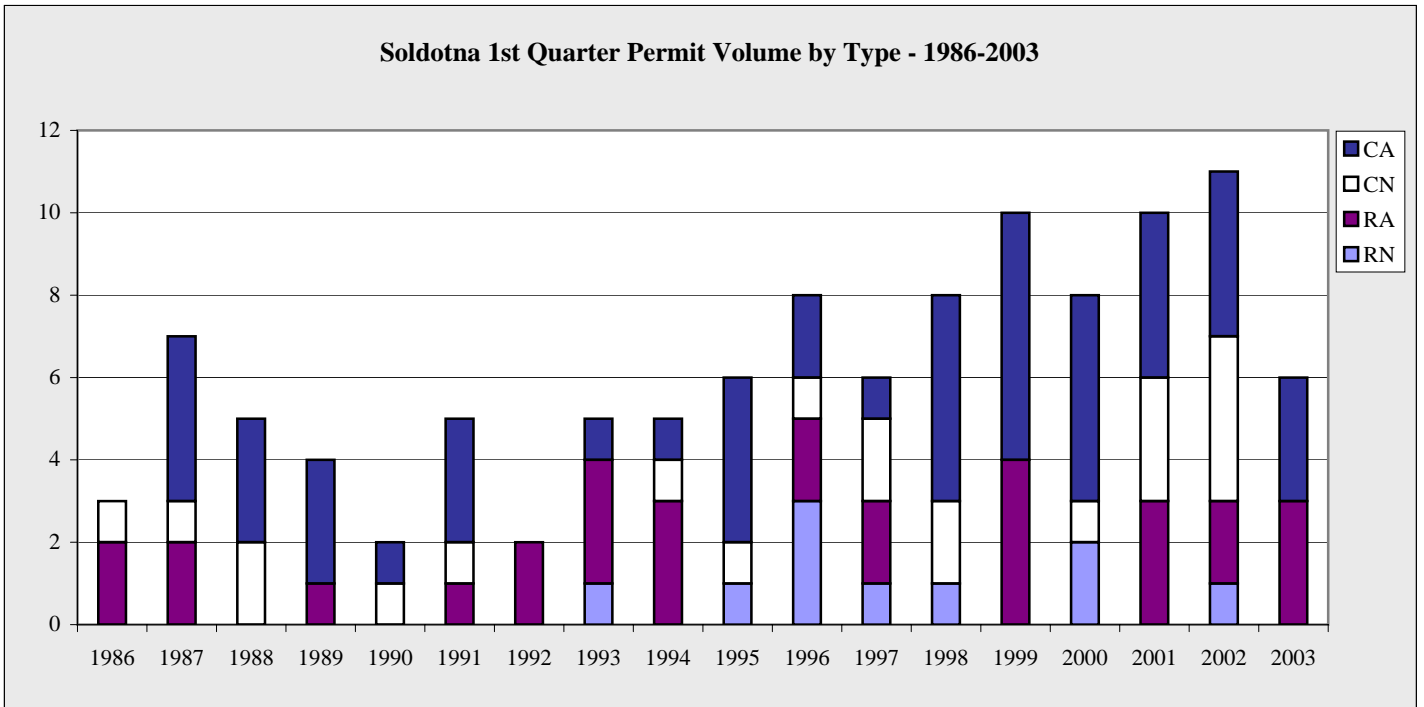


Chart 6.11

Soldotna 1st Quarter Permit Volume Percent by Type - 2003

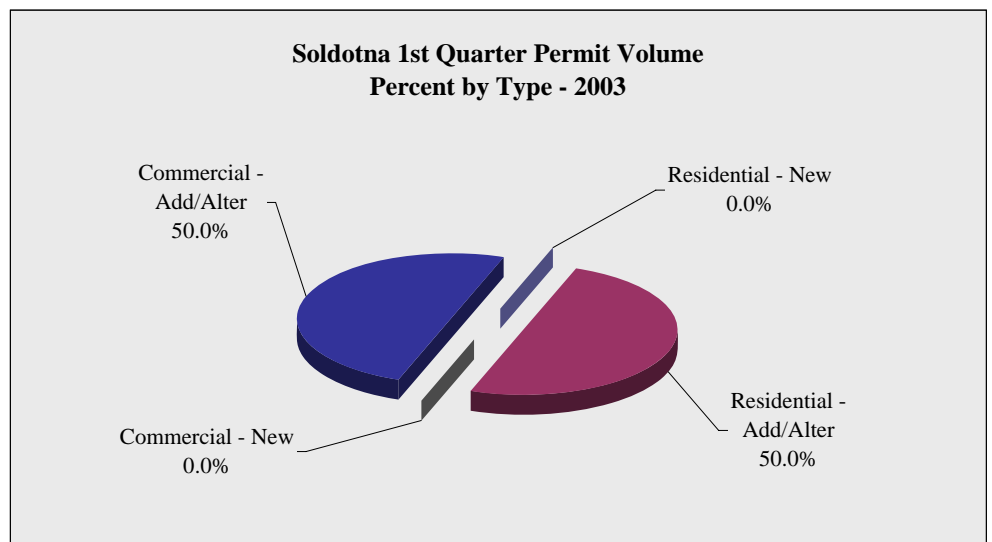


Chart 6.12

Soldotna Construction - Annual

Soldotna Annual Permit Values by Type - 1996-2002 - in \$

	1996	1997	1998	1999	2000	2001	2002	Annual Change
Residential - New	3,858,720	3,489,756	2,347,000	3,048,462	2,709,018	3,873,853	3,181,344	-17.9%
Residential - Add/Alter	174,000	241,900	237,060	377,228	365,239	357,495	755,187	111.2%
Commercial - New	2,510,000	1,164,150	5,890,665	5,501,539	3,924,064	3,288,822	4,397,059	33.7%
Commercial - Add/Alter	64,200	783,500	1,147,092	577,891	1,169,099	1,434,802	2,830,304	97.3%
TOTAL	6,606,920	5,679,306	9,621,817	9,505,120	8,167,420	8,954,972	11,163,894	24.7%
Annual Change		-14.0%	69.4%	-1.2%	-14.1%	9.6%	24.7%	

Table 6.9

Soldotna Annual Permit Values by Type - 1986-2002

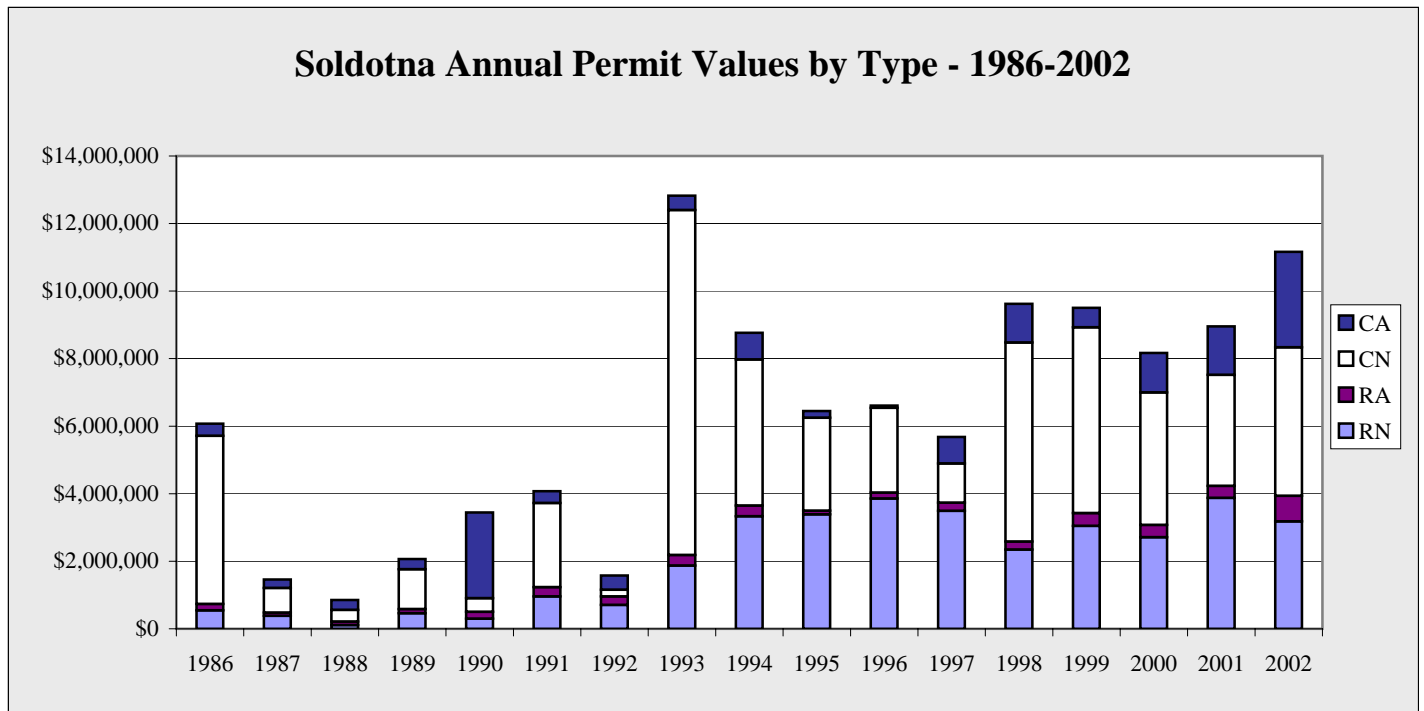


Chart 6.13

**Soldotna Annual Permit Value
Percent by Type - 2002**

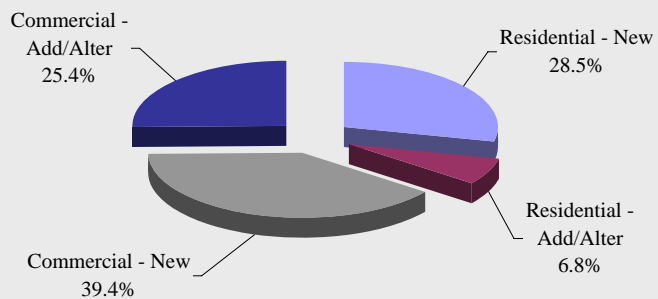


Chart 6.14

Soldotna Construction - Annual

Soldotna Annual Permit Volume by Type - 1996-2002

	1996	1997	1998	1999	2000	2001	2002	Annual Change
Residential - New	40	26	15	19	19	24	24	0.0%
Residential - Add/Alter	8	10	16	16	19	23	20	-13.0%
Commercial - New	8	17	25	20	18	10	18	80.0%
Commercial - Add/Alter	5	5	21	22	32	36	29	-19.4%
TOTAL	61	58	77	77	88	93	91	-2.2%
Annual Change		-4.9%	32.8%	0.0%	14.3%	5.7%	-2.2%	

Table 6.10

Soldotna Annual Permit Volume by Type - 1986-2002

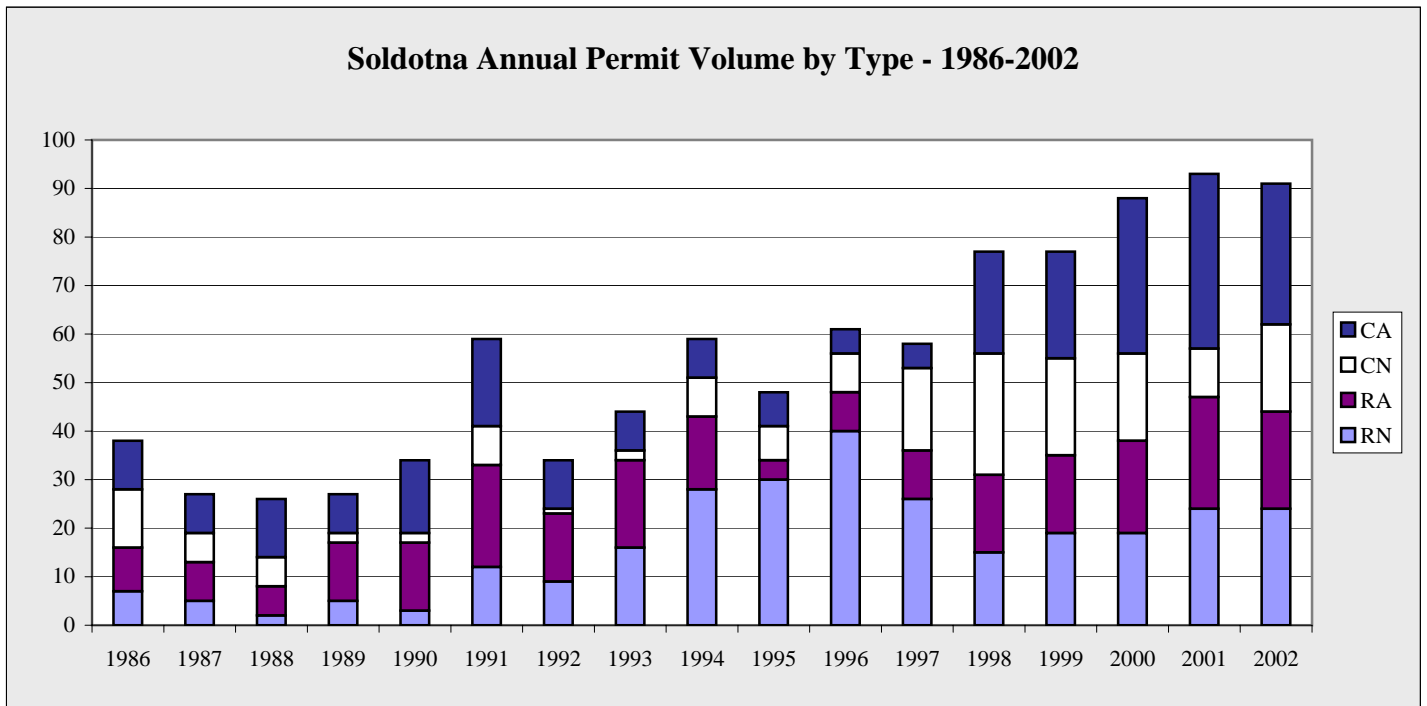


Chart 6.15

**Soldotna Annual Permit Volume
Percent by Type - 2002**

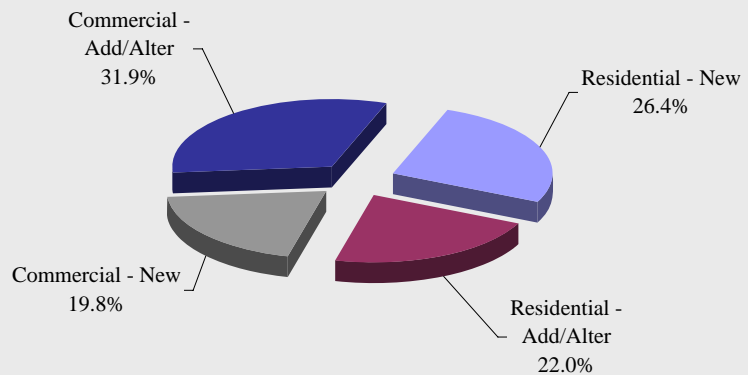


Chart 6.16

Soldotna Construction

Soldotna Annual Permit Values by Type, Quarter - 1996-2003 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
1996					
Residential - New	0	120,000	170,000	255,465	545,465
Residential - Add/Alter	15,078	68,250	48,000	57,360	188,688
Commercial - New	400,000	2,822,940	1,531,300	224,000	4,978,240
Commercial - Add/Alter	0	255,084	102,000	4,400	361,484
TOTAL	415,078	3,266,274	1,851,300	541,225	6,073,877
1997					
Residential - New	0	37,400	164,700	182,000	384,100
Residential - Add/Alter	41,000	42,760	4,500	5,000	93,260
Commercial - New	250,000	95,000	349,888	35,000	729,888
Commercial - Add/Alter	215,600	2,000	8,000	26,000	251,600
TOTAL	506,600	177,160	527,088	248,000	1,458,848
1998					
Residential - New	0	0	110,000	0	110,000
Residential - Add/Alter	0	29,000	40,000	35,000	104,000
Commercial - New	70,000	275,000	0	0	345,000
Commercial - Add/Alter	13,635	181,000	91,682	7,000	293,317
TOTAL	83,635	485,000	241,682	42,000	852,317
1999					
Residential - New	0	215,000	245,000	0	460,000
Residential - Add/Alter	30,000	48,150	31,800	11,000	120,950
Commercial - New	0	1,180,100	0	0	1,180,100
Commercial - Add/Alter	134,000	156,000	13,000	0	303,000
TOTAL	164,000	1,599,250	289,800	11,000	2,064,050
2000					
Residential - New	0	180,000	117,000	0	297,000
Residential - Add/Alter	0	108,700	96,500	0	205,200
Commercial - New	400,000	5,000	0	0	405,000
Commercial - Add/Alter	4,375	2,366,500	92,000	75,000	2,537,875
TOTAL	404,375	2,660,200	305,500	75,000	3,445,075
2001					
Residential - New	0	179,000	699,000	78,000	956,000
Residential - Add/Alter	13,700	120,330	96,100	47,000	277,130
Commercial - New	1,200,000	90,000	1,050,000	150,000	2,490,000
Commercial - Add/Alter	98,000	67,000	173,070	15,500	353,570
TOTAL	1,311,700	456,330	2,018,170	290,500	4,076,700
2002					
Residential - New	0	415,000	200,000	92,000	707,000
Residential - Add/Alter	16,500	60,500	173,000	0	250,000
Commercial - New	0	0	200,000	0	200,000
Commercial - Add/Alter	0	250,000	81,410	88,535	419,945
TOTAL	16,500	725,500	654,410	180,535	1,576,945
2003					
Residential - New	0				
Residential - Add/Alter	57,827				
Commercial - New	0				
Commercial - Add/Alter	369,191				
TOTAL	427,018				

Table 6.11

Soldotna Construction

Soldotna Annual Permit Volume by Type, Quarter - 1996-2003

	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
1996					
Residential - New	0	2	2	3	7
Residential - Add/Alter	2	2	3	2	9
Commercial - New	1	2	5	4	12
Commercial - Add/Alter	0	5	4	1	10
TOTAL	3	11	14	10	38
1997					
Residential - New	0	1	3	1	5
Residential - Add/Alter	2	3	2	1	8
Commercial - New	1	2	2	1	6
Commercial - Add/Alter	4	1	1	2	8
TOTAL	7	7	8	5	27
1998					
Residential - New	0	0	2	0	2
Residential - Add/Alter	0	3	1	2	6
Commercial - New	2	4	0	0	6
Commercial - Add/Alter	3	7	1	1	12
TOTAL	5	14	4	3	26
1999					
Residential - New	0	2	3	0	5
Residential - Add/Alter	1	6	4	1	12
Commercial - New	0	2	0	0	2
Commercial - Add/Alter	3	3	2	0	8
TOTAL	4	13	9	1	27
2000					
Residential - New	0	1	2	0	3
Residential - Add/Alter	0	8	6	0	14
Commercial - New	1	1	0	0	2
Commercial - Add/Alter	1	7	4	3	15
TOTAL	2	17	12	3	34
2001					
Residential - New	0	3	8	1	12
Residential - Add/Alter	1	8	8	4	21
Commercial - New	1	2	4	1	8
Commercial - Add/Alter	3	2	10	3	18
TOTAL	5	15	30	9	59
2002					
Residential - New	0	5	2	2	9
Residential - Add/Alter	2	7	5	0	14
Commercial - New	0	0	1	0	1
Commercial - Add/Alter	0	3	3	4	10
TOTAL	2	15	11	6	34
2003					
Residential - New	0				
Residential - Add/Alter	3				
Commercial - New	0				
Commercial - Add/Alter	3				
TOTAL	6				

Table 6.12

Soldotna Cost of Food

Cost of food data is collected by the University of Alaska, Fairbanks Cooperative Extension. Each quarter the Cooperative Extension surveys up to three grocers in communities throughout the state to determine the cost of food for one week. Specific guidelines are presented to the surveyors regarding item size and sale price for 104 items. It has been determined that separation of Kenai and Soldotna data would be meaningless so data presented relates to both communities.

KENAI/SOLDOTNA								
	Mar-97	Mar-98	Mar-99	Mar-00	Mar-01	Mar-02	Mar-03	Annual Change
Sales Tax (in percent)	5.0	5.0	5.0	5.0	5.0	5.0	5.0	
Percent of Food Unavailable				1.0	1.0	0.0	1.0	
Child, 1 year	16.40	15.88	16.63	16.66	16.81	17.05	18.11	6.2%
Child, 2 years						17.05	18.11	6.2%
Children 3-5 years of age	22.18	17.35	18.20	14.67	18.42	18.72	19.87	6.1%
Children 6-8 years of age	23.81	22.95	24.24	18.14	24.53	24.96	26.55	6.4%
Children 9-11 years of age	27.03	26.15	27.48	27.51	27.84	28.29	30.07	6.3%
							33.00	
Males 12-14 years of age	30.55	29.51	30.98	31.07	31.50	31.95	33.94	6.2%
Males 15-19 years of age	31.47	30.38	31.86	32.03	32.52	33.03	34.90	5.7%
Males 20-50 years of age	31.32	30.20	31.60	31.77	32.42	33.03	34.99	5.9%
Males 51 and older	29.88	28.91	30.11	30.29	30.82	31.45	33.32	5.9%
Females 12-19 years of age	26.35	25.46	26.69	26.82	27.17	27.63	29.19	5.6%
Females 20-50 years of age	27.47	26.58	27.57	27.77	28.35	28.88	30.60	6.0%
Females 51 and older	26.68	25.72	26.78	26.99	27.58	28.13	29.72	5.7%
Family of 2, 20-50 years of age	62.72	62.48	65.12	65.53	66.84	68.09	72.18	6.0%
Family of 2, 51 years and older	62.22	60.06	62.58	63.01	64.24	65.54	69.37	5.8%
Family of 4, children 1-5 years	93.13	90.01	94.00	94.52	95.99	97.69	103.57	6.0%
Family of 4, children 6-11 years	109.63	105.89	110.89	111.36	113.14	115.16	122.21	6.1%
Electricity, 1000 kWh	111.00	119.89	120.65	119.36	111.90	122.09	124.36	1.9%
Gasoline, auto, 55 gal	76.95	74.75	67.32	81.95	94.05	79.45	100.10	26.0%
Lumber, 2X4X8'	3.87	3.34	3.50	3.60	2.96	3.13	3.28	4.8%
Propane, 100 lb. refill	39.48	39.48	34.93	42.48	49.56	43.42	54.04	24.5%
Sewer & Water, monthly	41.58	41.29						

Table 6.13

Soldotna Cost of Food

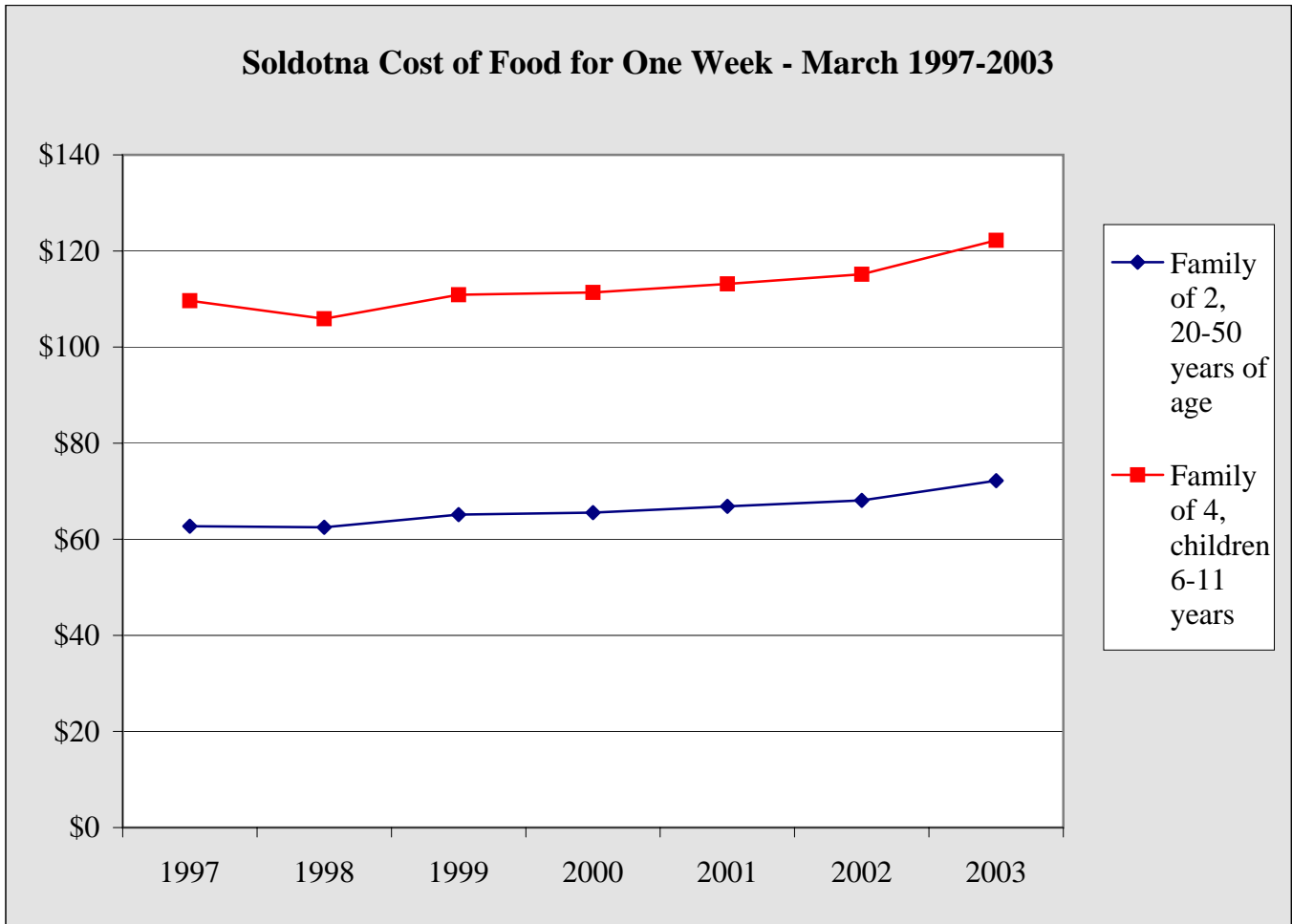


Chart 6.17

KPB Unincorporated Sales - First Quarter

KPB Unincorporated 1st Quarter Gross Sales by Industry - 1997-2003 - in \$								
	1997	1998	1999	2000	2001	2002	2003	Annual Change
AFF	854,243	714,866	352,631	352,513	525,883	450,700	440,276	-2.3%
Min	16,613,544	50,079,501	34,450,859	18,280,459	27,248,851	32,299,252	17,777,532	-45.0%
Const	10,952,463	9,615,532	10,514,866	12,058,568	21,677,937	24,569,171	21,440,643	-12.7%
Manu	25,412,499	19,396,174	19,503,745	43,325,333	37,332,472	39,891,759	16,493,028	-58.7%
TCPU	15,592,296	17,112,898	18,000,772	15,686,240	16,718,980	18,408,128	14,541,281	-21.0%
Whole	15,343,199	21,006,171	17,788,353	19,583,599	20,292,433	21,973,349	20,930,828	-4.7%
Retail	24,231,832	23,189,742	22,160,465	25,821,498	26,935,001	28,425,655	32,327,246	13.7%
FIRE	3,473,203	2,719,219	3,146,792	3,036,983	3,250,183	3,177,707	2,685,614	-15.5%
Service	8,732,535	9,773,519	11,528,489	11,845,401	12,767,797	14,965,940	12,932,856	-13.6%
Total	121,205,814	153,607,622	137,446,972	149,990,594	166,749,537	184,161,661	139,569,304	-24.2%
Annual Change		26.7%	-10.5%	9.1%	11.2%	10.4%	-24.2%	

Table 7.1

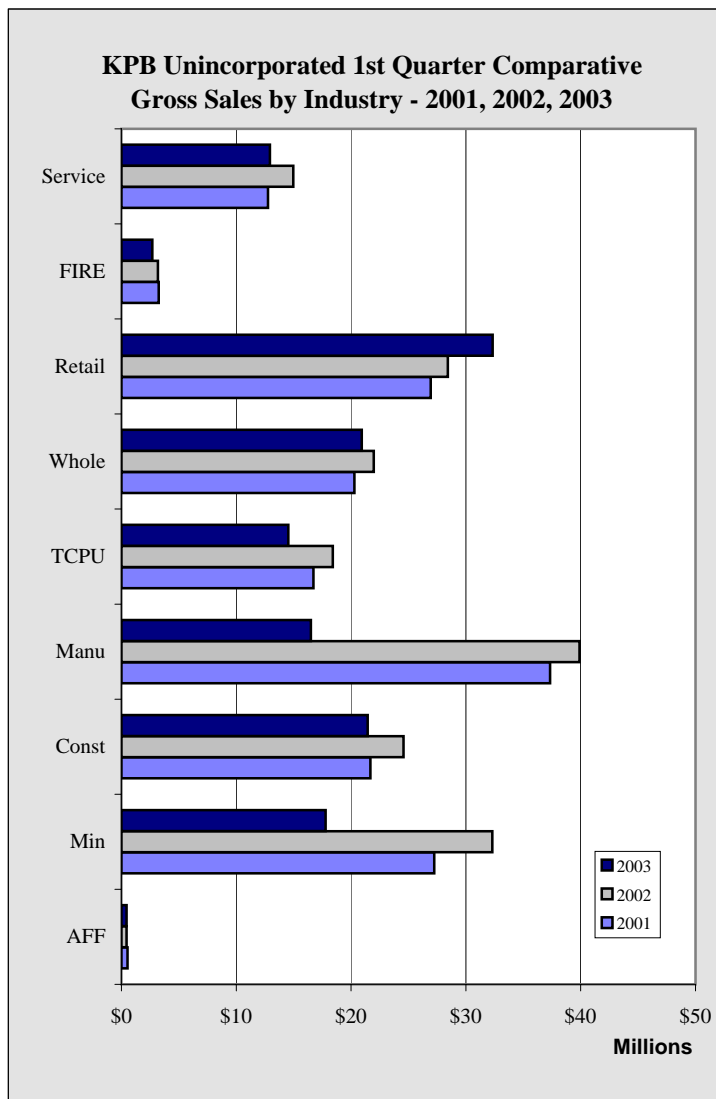


Chart 7.1

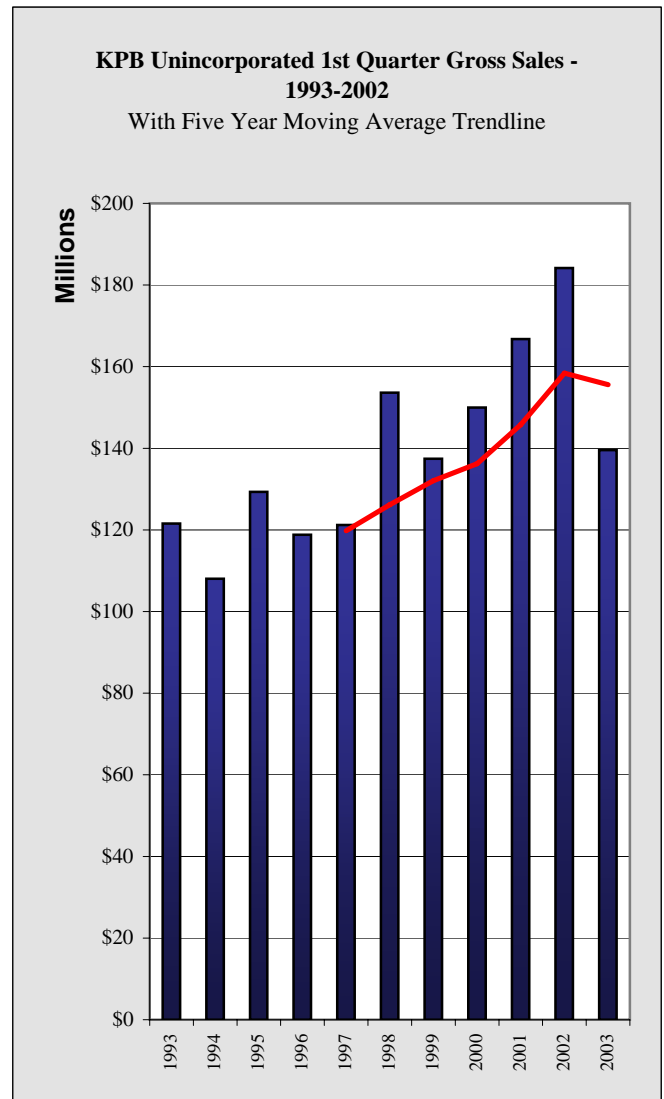


Chart 7.2

KPB Unincorporated Sales - First Quarter

KPB Unincorporated 1st Quarter Taxable Sales by Industry - 1997-2003 - in \$								
	1997	1998	1999	2000	2001	2002	2003	Annual Change
AFF	266,942	276,669	250,732	296,196	341,854	395,759	353,802	-10.6%
Min	976,662	1,650,425	756,274	869,838	1,159,787	1,424,074	1,157,174	-18.7%
Const	728,058	788,556	1,016,102	943,992	1,077,612	1,133,361	1,131,759	-0.1%
Manu	300,313	416,690	389,123	347,573	408,113	399,583	347,555	-13.0%
TCPU	8,786,969	9,269,674	10,204,126	9,904,383	10,436,039	12,127,979	9,881,150	-18.5%
Whole	2,333,657	2,196,390	2,182,510	2,490,976	2,606,921	2,908,759	2,760,342	-5.1%
Retail	12,766,059	13,252,197	13,323,316	14,294,858	15,022,493	15,985,616	15,646,729	-2.1%
FIRE	1,204,044	1,269,978	1,283,898	1,228,732	1,323,632	1,489,631	1,411,034	-5.3%
Service	3,988,490	4,372,177	4,942,387	5,300,336	5,632,961	5,821,593	5,153,788	-11.5%
Total	31,351,194	33,492,756	34,348,468	35,676,884	38,009,412	41,686,355	37,843,333	-9.2%
Annual Change		6.8%	2.6%	3.9%	6.5%	9.7%	-9.2%	

Table 7.2

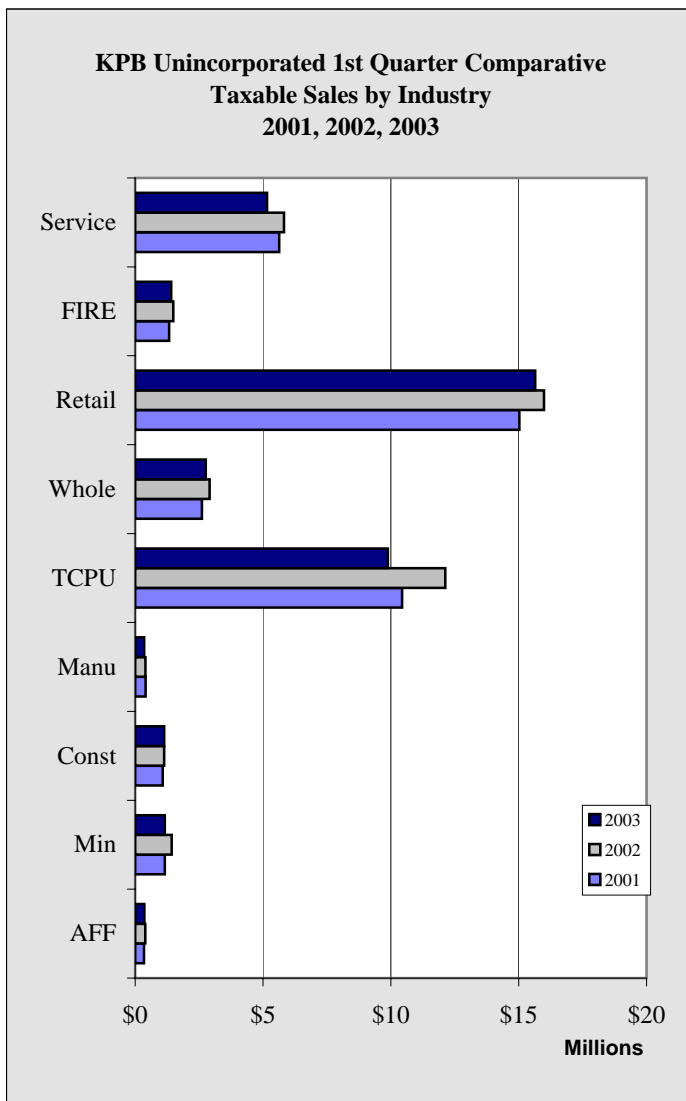


Chart 7.3

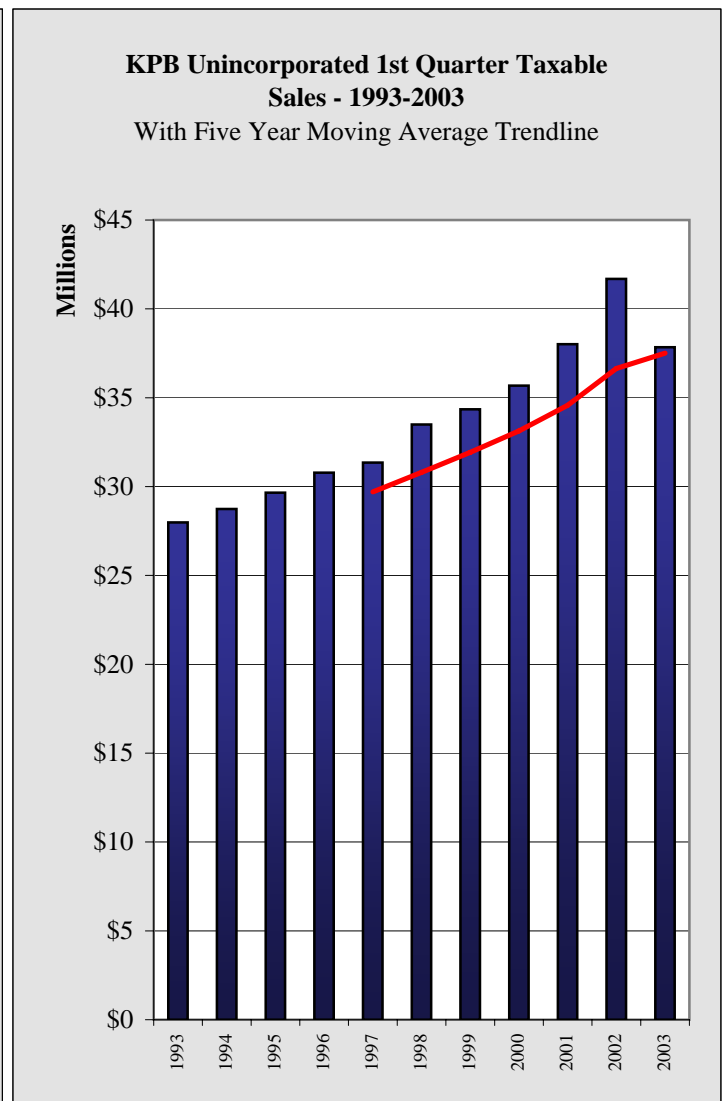


Chart 7.4

KPB Unincorporated Sales - Annual

KPB Unincorporated Annual Gross Sales by Industry - 1996-2002 - in \$								
	1996	1997	1998	1999	2000	2001	2002	Annual Change
AFF	10,706,014	10,086,783	6,119,386	2,898,003	3,008,406	3,184,398	4,047,357	27.1%
Min	77,159,055	134,556,028	187,521,559	113,163,554	115,625,431	123,091,789	108,702,247	-11.7%
Const	74,345,328	80,732,879	88,142,507	87,808,495	88,547,238	136,315,239	131,026,474	-3.9%
Manu	116,700,710	121,682,735	112,671,455	132,512,994	160,786,887	168,478,892	200,482,158	19.0%
TCPU	66,560,390	67,212,590	73,567,609	78,647,118	66,828,016	77,370,378	73,077,276	-5.5%
Whole	77,036,832	96,835,265	101,466,620	91,041,042	101,197,495	104,731,412	108,220,832	3.3%
Retail	120,137,833	128,401,710	128,963,750	128,567,734	137,810,514	151,694,531	152,852,310	0.8%
FIRE	20,116,773	18,526,570	15,909,441	15,189,910	13,099,315	15,598,856	14,198,649	-9.0%
Service	67,512,784	71,305,091	78,651,481	83,309,699	96,115,000	101,495,380	103,617,414	2.1%
Total	630,276,002	729,345,223	793,020,393	733,138,549	783,018,302	881,960,875	896,224,717	1.6%
Annual Change		15.7%	8.7%	-7.6%	6.8%	12.6%	1.6%	

Table 7.3

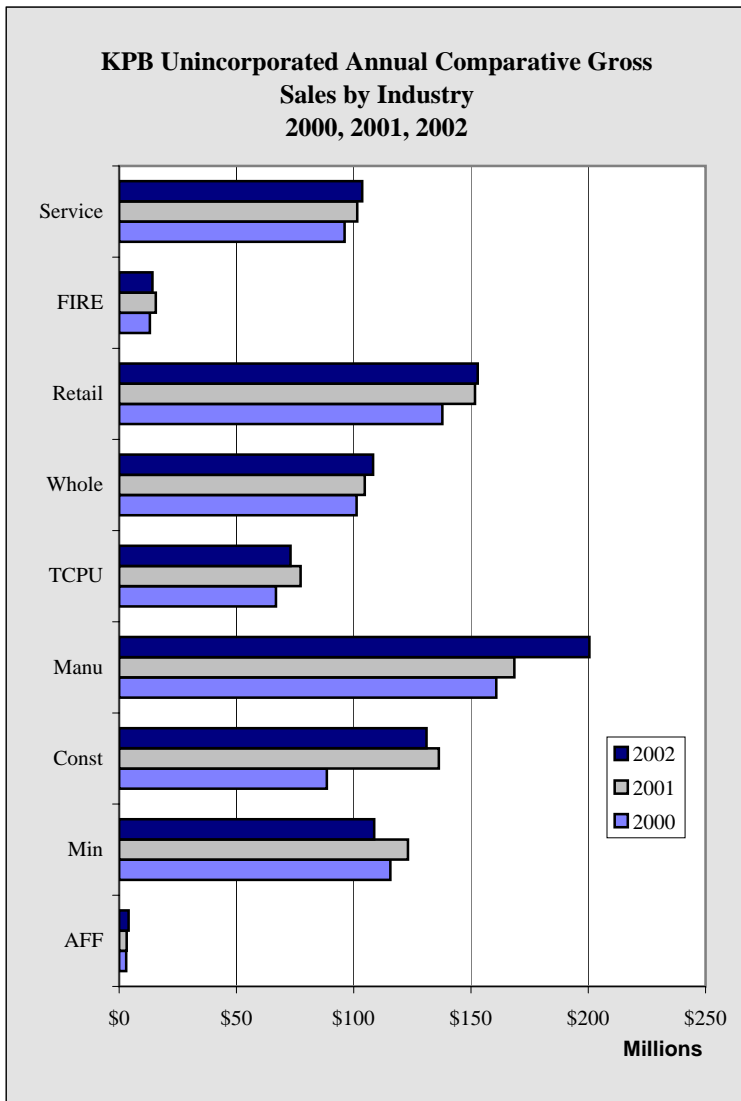


Chart 7.5

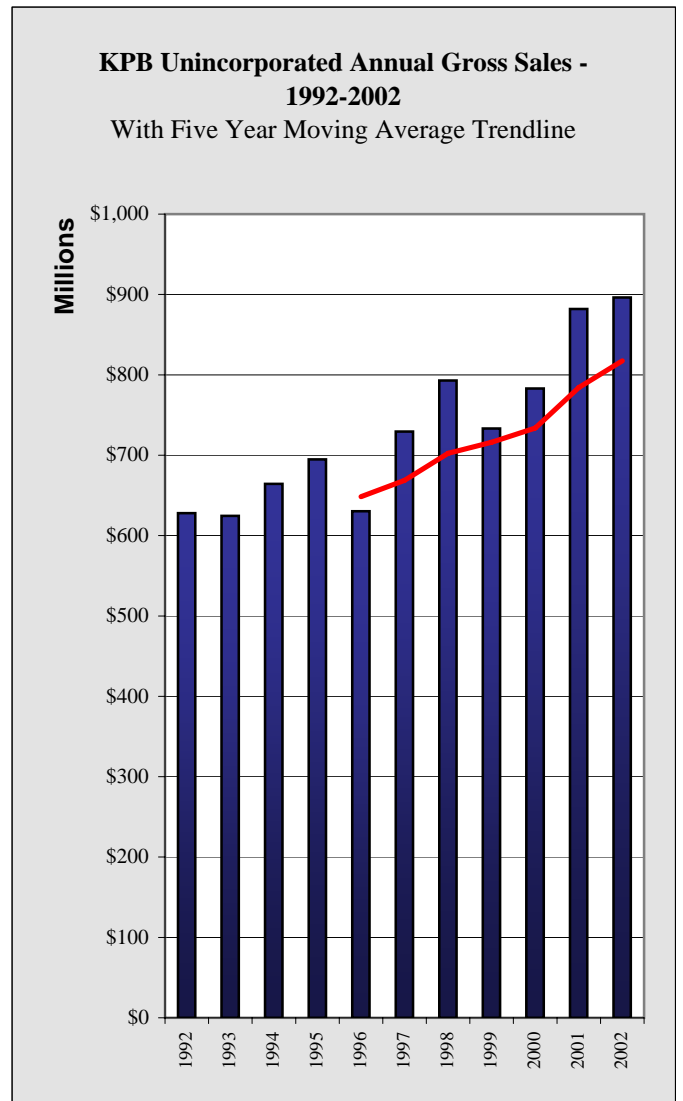


Chart 7.6

KPB Unincorporated Sales - Annual

KPB Unincorporated Annual Taxable Sales by Industry - 1996-2002 - in \$								
	1996	1997	1998	1999	2000	2001	2002	Annual Change
AFF	1,591,582	1,837,552	1,722,929	1,798,235	2,069,007	1,996,102	2,133,813	6.9%
Min	4,195,181	5,091,640	5,144,815	3,724,685	4,434,095	5,598,954	5,591,271	-0.1%
Const	4,681,994	4,837,569	5,738,513	5,621,785	5,720,622	6,141,566	6,571,444	7.0%
Manu	2,692,618	3,064,477	3,388,424	3,021,658	3,084,595	3,043,496	2,947,107	-3.2%
TCPU	32,739,299	34,090,048	35,992,074	39,159,583	39,083,004	42,129,433	41,546,345	-1.4%
Whole	9,844,919	9,501,547	8,733,322	9,868,388	11,073,742	11,779,439	11,522,912	-2.2%
Retail	69,185,969	71,827,274	72,533,481	75,064,757	79,593,303	84,455,599	84,095,851	-0.4%
FIRE	4,938,680	5,386,273	5,494,477	5,581,191	5,671,581	6,347,237	6,458,080	1.7%
Service	34,568,156	36,790,496	40,794,714	43,543,917	48,390,380	49,585,999	48,417,835	-2.4%
Total	164,438,681	172,432,448	179,549,334	187,384,199	199,120,329	211,077,825	209,284,658	-0.8%
Annual Change		4.9%	4.1%	4.4%	6.3%	6.0%	-0.8%	

Table 7.4

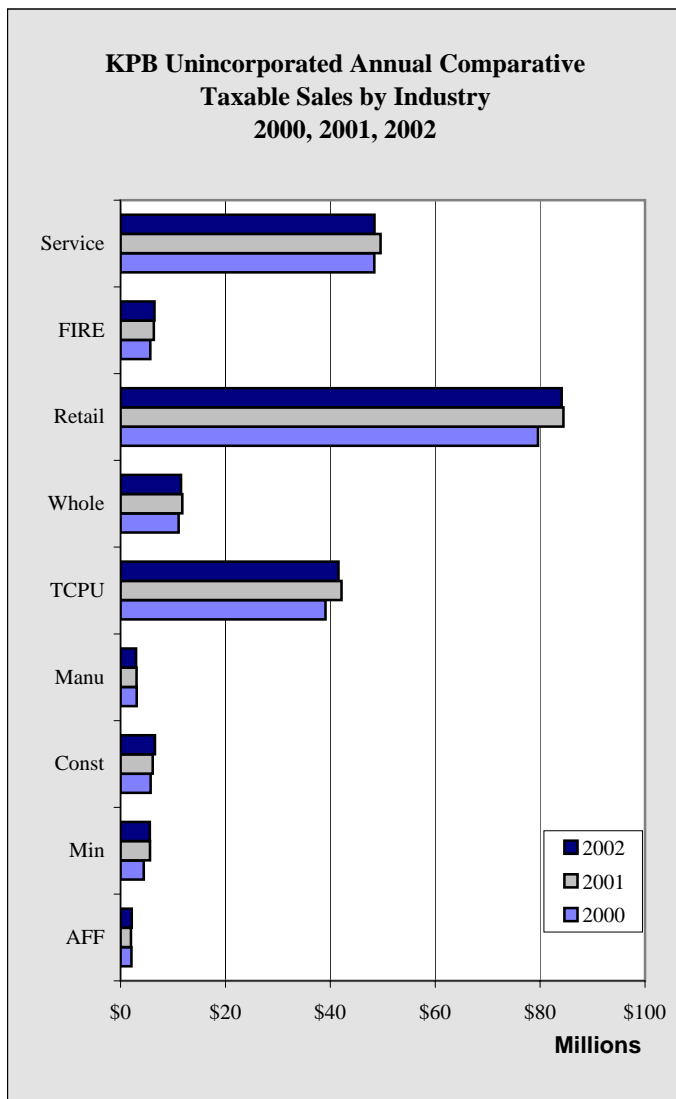


Chart 7.7

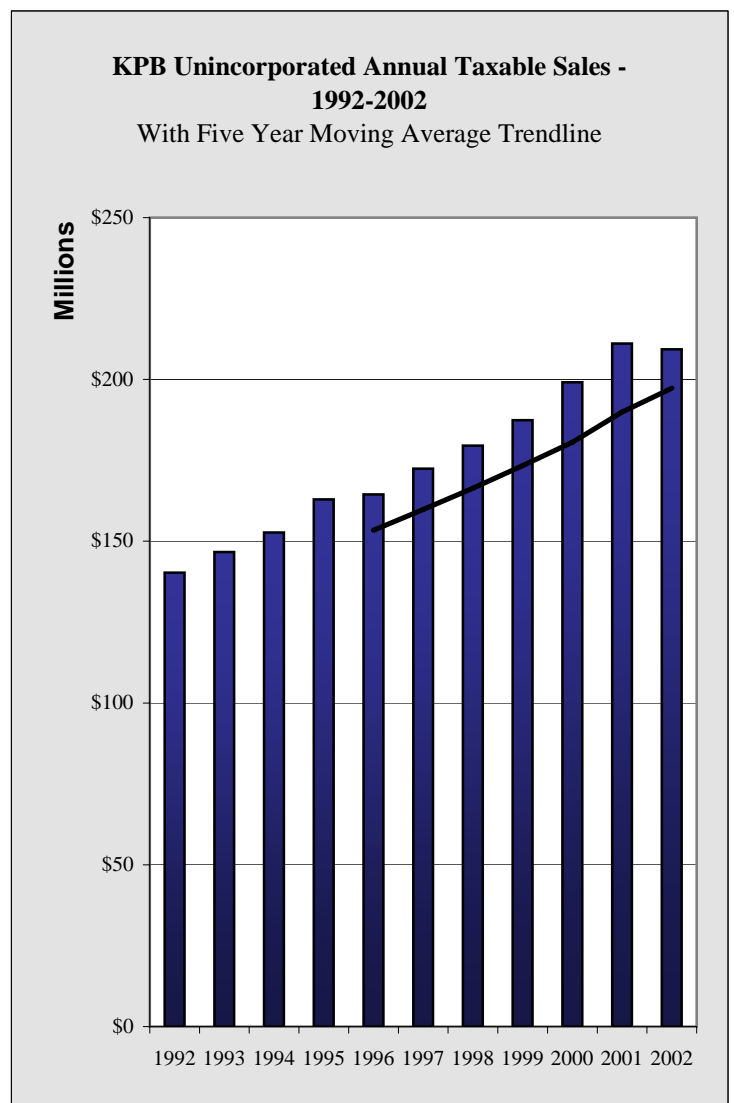


Chart 7.8

KPB Unincorporated Sales - Annual

KPB Unincorporated Gross Sales by Industry by Quarter - 2000-2003 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2000					
AFF	352,513	998,371	1,086,289	571,233	3,008,406
Min	18,280,459	25,208,965	35,218,990	36,917,017	115,625,431
Const	12,058,568	20,517,187	30,205,482	25,766,001	88,547,238
Manu	43,325,333	41,234,264	52,032,436	24,194,854	160,786,887
TCPU	15,686,240	15,436,179	17,752,084	17,953,513	66,828,016
Whole	19,583,599	25,944,531	32,133,573	23,535,792	101,197,495
Retail	25,821,498	37,100,470	43,812,538	31,076,008	137,810,514
FIRE	3,036,983	3,698,779	3,280,771	3,082,782	13,099,315
Service	11,845,401	28,561,094	38,696,828	17,011,677	96,115,000
Govt	0	0	0	0	0
Total	149,990,594	198,699,840	254,218,991	180,108,877	783,018,302
2001					
AFF	525,883	1,160,062	949,327	549,126	3,184,398
Min	27,248,851	25,603,580	34,663,461	35,575,897	123,091,789
Const	21,677,937	26,706,200	49,485,301	38,445,801	136,315,239
Manu	37,332,472	40,136,226	53,221,898	37,788,296	168,478,892
TCPU	16,718,980	17,127,637	23,158,246	20,365,515	77,370,378
Whole	20,292,433	26,003,625	32,681,054	25,754,300	104,731,412
Retail	26,935,001	41,001,573	46,162,889	37,595,068	151,694,531
FIRE	3,250,183	4,609,758	4,519,573	3,219,342	15,598,856
Service	12,767,797	29,028,274	41,081,624	18,617,685	101,495,380
Govt	0	0	0	0	0
Total	166,749,537	211,376,935	285,923,373	217,911,030	881,960,875
2002					
AFF	450,700	1,147,014	1,427,834	1,021,809	4,047,357
Min	32,299,252	29,103,164	25,287,979	22,011,852	108,702,247
Const	24,569,171	30,748,354	40,437,744	35,271,205	131,026,474
Manu	39,891,759	34,871,253	44,940,021	80,779,125	200,482,158
TCPU	18,408,128	18,150,621	21,614,376	14,904,151	73,077,276
Whole	21,973,349	28,446,550	31,762,809	26,038,124	108,220,832
Retail	28,425,655	39,879,037	49,256,307	35,291,311	152,852,310
FIRE	3,177,707	3,635,688	3,831,708	3,553,546	14,198,649
Service	14,965,940	29,257,122	43,452,662	15,941,690	103,617,414
Govt	0	0	0	0	0
Total	184,161,661	215,238,803	262,011,440	234,812,813	896,224,717
2003					
AFF	440,276				
Min	17,777,532				
Const	21,440,643				
Manu	16,493,028				
TCPU	14,541,281				
Whole	20,930,828				
Retail	32,327,246				
FIRE	2,685,614				
Service	12,932,856				
Govt	0				
Total	139,569,304				

Table 7.5

KPB Unincorporated Sales - Annual

KPB Unincorporated Taxable Sales by Industry by Quarter - 2000-2003 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2000					
AFF	296,196	766,242	577,642	428,927	2,069,007
Min	869,838	1,046,589	1,304,855	1,212,813	4,434,095
Const	943,992	1,494,368	1,856,346	1,425,916	5,720,622
Manu	347,573	935,882	1,279,317	521,823	3,084,595
TCPU	9,904,383	9,289,061	9,718,418	10,171,142	39,083,004
Whole	2,490,976	2,598,709	2,952,997	3,031,060	11,073,742
Retail	14,294,858	22,537,858	25,623,119	17,137,468	79,593,303
FIRE	1,228,732	1,494,729	1,648,559	1,299,561	5,671,581
Service	5,300,336	14,974,188	21,429,024	6,686,832	48,390,380
Govt	0	0	0	0	0
Total	35,676,884	55,137,626	66,390,277	41,915,542	199,120,329
2001					
AFF	341,854	754,385	555,649	344,214	1,996,102
Min	1,159,787	1,265,086	1,615,441	1,558,640	5,598,954
Const	1,077,612	1,570,842	1,965,605	1,527,507	6,141,566
Manu	408,113	892,944	1,195,110	547,329	3,043,496
TCPU	10,436,039	9,842,454	10,302,655	11,548,285	42,129,433
Whole	2,606,921	2,751,382	2,956,756	3,464,380	11,779,439
Retail	15,022,493	23,606,996	26,547,178	19,278,932	84,455,599
FIRE	1,323,632	1,691,631	1,833,152	1,498,822	6,347,237
Service	5,632,961	15,483,323	21,541,711	6,928,004	49,585,999
Govt	0	0	0	0	0
Total	38,009,412	57,859,043	68,513,257	46,696,113	211,077,825
2002					
AFF	395,759	777,593	563,051	397,410	2,133,813
Min	1,424,074	1,417,403	1,489,849	1,259,945	5,591,271
Const	1,133,361	1,663,418	2,136,796	1,637,869	6,571,444
Manu	399,583	881,441	1,201,666	464,417	2,947,107
TCPU	12,127,979	11,297,020	9,059,465	9,061,881	41,546,345
Whole	2,908,759	2,774,643	2,971,622	2,867,888	11,522,912
Retail	15,985,616	22,736,331	27,126,709	18,247,195	84,095,851
FIRE	1,489,631	1,608,826	1,945,408	1,414,215	6,458,080
Service	5,821,593	13,929,107	22,149,015	6,518,120	48,417,835
Govt	0	0	0	0	0
Total	41,686,355	57,085,782	68,643,581	41,868,940	209,284,658
2003					
AFF	353,802				
Min	1,157,174				
Const	1,131,759				
Manu	347,555				
TCPU	9,881,150				
Whole	2,760,342				
Retail	15,646,729				
FIRE	1,411,034				
Service	5,153,788				
Govt	0				
Total	37,843,333				

Table 7.6