



**KENAI PENINSULA BOROUGH**  
**QUARTERLY REPORT**  
**OF KEY ECONOMIC INDICATORS**

For Fiscal Quarter Ending September 30, 2009  
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# Introduction

Kenai Peninsula Borough (KPB) staff develops quarterly reports presenting regional economic data for use by businesses, agencies, and other entities to aid in planning and management decisions.

The publication is divided into eight sections: Kenai Peninsula Borough, Homer, Kenai, Seldovia, Seward, Soldotna, Other KPB and a Local Officials Directory.

To provide unity within the document, certain conventions are applied:

- In the real estate section, the following abbreviations apply:
  - RN - Residential New
  - RA - Residential Alteration/Addition
  - CN - Commercial New
  - CA - Commercial Alteration/Addition

Public projects are included in the commercial categories while permits issued for signs are not presented here.

In Sales sections, the following NAICS Line of Business (LOB) abbreviations apply:

PROD	Resource Production	Agriculture, Forestry, Fishing and Hunting Mining - (Includes oil and gas exploration, gravel) Timbering
MFG	Manufacturing	Manufacturing - (Includes oil and gas manufacturing, fish processing)
CONST	Construction	Construction
SALES	Sales	Restaurant, Bar Retail
PROP	Rentals	Rental Commercial Property Rental Residential Property Rental Personal Property Rental Non-residential Properties Trailer Court
TOUR	Tourism	Arts, Entertainment, Recreation Guiding Land* Guiding Water* Accommodation
SERV	Services	Administration, Support, Waste Management, Remediation Educational Services Finance and Insurance Information Other Services Remediation Services Cable Telecommunications
PROF	Professional	Health and Social Services Management of Companies, Enterprises Professional, Scientific, Technical
UTIL	Utilities	Utilities
TRAN	Transport/ Warehouse	Transportation and Warehousing*
WHSL	Wholesale	Wholesale
GOV	Public Administration	Public Administration - (Includes Native Organizations)

- Information sources for each section of the publication are listed in the index.
- General information applicable to all sections is provided in the KPB section.
- Percentages of parts may not total 100%, due to rounding.

Information presented assists in decision-making by providing economic and demographic information in graphic, table and text form. Data is used by local and state government officials; local, state and federal agencies; businesses within the KPB and elsewhere; and private citizens.

Data is received from various sources and is subject to change as updates, revisions and corrections are received. The KPB makes no claims to accuracy or completeness of information provided. Only summary information is published. For further detail, contact John Janik, Economic Analyst, Kenai Peninsula Borough, 907-714-2337, or the data source listed in the index.

Reports are available electronically at <http://www.borough.kenai.ak.us>. Select the Economic Development link in the left hand column, and then select Publications.

**To add or delete your name** to the distribution list that alerts interested parties to the availability of new data, please email [jjanik@borough.kenai.ak.us](mailto:jjanik@borough.kenai.ak.us) or call 907-714-2337. Be certain to identify yourself and the complete email address to be added or deleted. The distribution list is used for notification of updates on data, mailing of quarterlies and the Situations and Prospects annual report in pdf format, and notification of data errors. The list will not be used for any other purpose than the three stated above.

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The Kenai Peninsula Borough wishes to thank all entities listed below that provided data for this publication.

Alaska Department of Labor and Workforce Development (AK DOLWD)  
City of Homer  
City of Kenai  
City of Seldovia  
City of Seward  
City of Soldotna  
Kenai Peninsula Borough Finance Department, Sales Tax Division

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The writer wishes to thank those persons who gave of their time to review this document, finding errors and making suggestions that result in a more professional and accurate document. Those individuals include Sylvia Vinson, KPB Planning Department and Tara P. Janik, KPB resident.

# Executive Summary

Sales in the Kenai Peninsula Borough continued on a downward trend during the third quarter of 2009, as both gross and taxable sales decreased. Construction permit values were also weak, due in part to declines in activity in both Kenai and Soldotna although activity was strong in Seward and Homer. Employment decreased while the labor force increased as did unemployment, resulting in a higher unemployment rate than during third quarter 2008. Kenai Population estimates for 2008 indicate growth of 1.7% since 2007 and 6.6% since Census 2000. The 2009 estimates will be received at a later date.

## SALES

As data in the Kenai Peninsula Borough's new sales software continues to be refined, substantial differences may be noticed in sales of some business categories from sales previously reported. Since the second quarter 2008 report, all sales by guides, whether by land, water, or air, have been moved out of the transportation sector and into the tourism sector.

Preliminary third quarter 2009 gross sales data indicate a 19.9% decrease from \$919,386,661 during third quarter 2008 to \$736,876,273 in 2009, as eight of twelve reporting categories experienced declines. Taxable sales fell by 12.8% from \$357,209,038 to \$311,312,784, with seven of twelve Lines of Business reporting decreased sales.

It should be noted that businesses having less than \$6,000 in annual taxable sales, and meeting other reporting requirements, may choose to report sales on an annual basis during fourth quarter reporting rather than on a quarterly basis. This skews quarterly gross sales data, with fewer sales reported during first, second and third quarter, but increased sales reported during fourth quarter when annual sales reports are due.

## Quarterly Sales

**Gross Sales Defined:** Gross Sales are all sales (except real estate) that are exempt from taxation and include (1) sales outside the borough, (2) sales for resale, (3) sales to government entities, (4) sales to exempt organizations, and (5) individual sales exceeding \$500.

**Gross by Line of Business:** Falling \$182,510,388, third quarter 2009 gross sales decreased in eight of twelve Lines of Business compared to the third quarter 2008. With double digit declines, transportation suffered the largest decrease by falling 65.3%, although it realized small positive growth in taxable sales as illustrated ahead under quarterly taxable sales. Manufacturing followed transportation with a significant decline of 59.8%, and tourism sales continued to fall in the third quarter of 2009 as sales decreased by 35.2%. Continuing with double-digit declines, gross production sales fell by 31.3%, and wholesale gross sales declined 24.0%. The last category suffering double-digit declines, real estate rentals & leasing (prop) sales which include all sales that have anything to do with property including rental of all types – land, homes, tuxedos, vehicles, movies, etc., fell by 23.2%. With only single digit declines, retail sales and professional services fell by 1.1% and 1.5% respectively.

Although weak and with only single digit increases, four Lines of Business experienced positive growth during the third quarter of 2009. Construction advanced 7.3% in gross sales although it suffered a 14.3% decline in taxable sales as mentioned in the following paragraph. Utilities improved with a modest gain of 5.8%, closely followed by services sales at 3.5%, and government taxable sales growing by 2.8%. (See page 11 for detail.)

**Taxable by Line of Business:** Taxable sales fell 12.8% during the third quarter of 2009; a decline of \$45,896,254 from \$357,209,038 to \$311,312,784 as seven Lines of Business experienced weakening sales. Tourism suffered the greatest decline of 38.1% and real estate rentals & leasing (prop) sales declined 25.5%, almost mirroring its gross sales decline of 23.2%. The two remaining categories with double-digit decreases were wholesale and construction sales with declines of 17.1% and 14.3% respectively. With single-digit declines, manufacturing sales fell by 9.4% and taxable production sales slipped 8.6%. Retail sales experienced the least decline at 3.4%.

Of the five Lines of Business with taxable sales growth, all set new third quarter records. Utilities enjoyed the greatest and the only double-digit increase at 12.3%, while services related sales increased 7.3%. Government taxable sales increased 4.6%, and at only 1.0%, professional services posted a minimal but positive growth also. Although suffering the largest decrease in gross sales, transportation experienced positive growth at 0.8% increase. (See page 12 for detail.)

**Note:** The entire Kenai Peninsula Borough's 3% portion of sales tax is dedicated to the KPB School District. At the 3% rate, the taxable sales decline of \$45,896,254 resulted in a loss to school funding of \$1,376,888.

**Gross by Area:** Each of six reporting areas experienced decreases in gross sales during third quarter 2009 resulting in a 19.0% or \$182,510,388 borough-wide decline. Gross sales outside the incorporated cities fell by \$76,386,048, or 19.9%. Of the reporting cities, five posted double-digit declines with Kenai decreasing the most at 34.0%. Seward sales declined 19.2%, Seldovia experienced a 14.0% decrease, and Soldotna followed closely with a decline of 13.7%. Homer experienced the least decline as gross sales slipped 6.3%. (See detail on page 13.)

**Taxable by Area:** As with gross sales, each of six Kenai Peninsula Borough regions experienced a reduction in taxable sales. Total quarterly sales within the Kenai Peninsula Borough were \$311,312,784, a decline of \$45,896,254 or 12.8%, from the 2008 third quarter total of \$357,209,038. The outlying areas suffered the greatest dollar decrease at \$21,927,606, a decline of 20.8% while Seldovia experienced the largest percentage decrease at 26.1%, but the smallest dollar decrease of \$421,190. Seward also suffered a double-digit decline by falling 16.9%. Soldotna taxable sales were off 9.7% and Homer taxable sales were down 8.2%. Although Kenai suffered the largest decrease in gross sales, it experienced the smallest decrease taxable sales, slipping by 3.2%. (See detail on page 14.)

## Year to Date Sales

**Gross by Line of Business:** The Kenai Peninsula Borough third quarter year-to-date gross sales fell by 11.7%, continuing the first and second quarter trend as six Lines of Business experienced declining sales activity. Transportation suffered the greatest decline at 66.2% while manufacturing also experienced a significant decrease of 53.2%. Failing to improve in the third quarter, the year-to-date gross total for tourism declined 40.2% in comparison to the 2008 third quarter year-to-date total. Real estate rental & leasing decreased 13.8% and production sales also suffered a double-digit decline of 10.9%. The only Line of Business with a single-digit decline was professional services which slipped 1.4%.

On the positive side, the remaining six Lines of Business experienced increased sales. Utilities enjoyed the greatest and only double-digit increase at 27.1%. Wholesale sales activity rose by 8.9%, and gross construction sales climbed 6.8% with government sales increasing by 4.5%.

Retail sales increased by 1.5% from a 2008 third quarter year-to-date total, and with only a slight but positive increase, general services rose 0.5%. (See page 15 for detail)

**Taxable by Line of Business:** Kenai Peninsula Borough third quarter year-to-date 2009 taxable sales of \$704,259,077 were \$103,048,218, or 12.8% less than 2008, again as six of the twelve Lines of Business experiencing decreased sales. Tourism continued a downward trend and suffered the greatest year-to-date decline of 42.9%. Property rental & leasing fell 18.5% and wholesale sales experienced a decrease of 16.8% followed by a decline in construction sales of 14.8%. Also in double-digit decline, manufacturing sales fell 12.1%, while the only Line of Business to experience a single-digit decline, retail sales slipped 8.1%.

Of those with positive gains, utilities enjoyed the greatest increase at 25.8% while the only other Line of Business to experience a double-digit increase was transportation with taxable sales climbing 11.5%. Leading the single-digit increases, production sales rose 7.3% and general services sales increased by 5.3% followed by government sales at 4.5%. At less than one percent, professional services remained in positive territory with an increase in taxable sales of 0.6%. (See page 16 for detail)

**Gross by Area:** 2009 third quarter year-to-date gross sales decreased compared to the same period of 2008 in all areas, with an 11.7% borough-wide decline. Kenai suffered the greatest decline at 30.3%, while Seldovia followed with a decline 23.8%. Seward and Soldotna also experienced double-digit declines as year-to-date gross sales fell by 12.3% and 10.0% respectively. With single digit-declines, the boroughs outlying fell by 5.2% and Homer slipped by 5.1%. (See detail on page 17.)

**Taxable by Area:** Across the Kenai Peninsula Borough, taxable sales declined 12.8% for the first nine months of 2009. The year-to-date total of \$704,259,077 was down \$103,048,218 from the same period of 2008. Although Kenai suffered the greatest decrease in gross sales, it was the only jurisdiction to report an increase in taxable sales at 0.8%. The only jurisdiction with a single-digit decline was Soldotna, falling by 6.0%. Homer and Seward shared almost identical declines at 14.4% and 14.5% respectively. The outlying areas of the borough experienced a significant decrease in sales by falling 24.0%, and Seldovia suffered the largest percentage decrease of 29.3%. (See detail on page 18.)

## Annual Sales

Historic full-year sales activity for 2003 through 2008 can be found beginning on page 19 and in the Sales section of each individual jurisdiction. Annual sales data includes both gross and taxable sales, as well as a breakdown by Line of Business and by area.

## CONSTRUCTION PERMITTING

### Quarterly Permitting

The construction permitting process for the third quarter of 2009 resulted in the issuance of 96 permits having a total value of \$10,763,738. Reported activity refers to building projects within the cities of Homer, Kenai, Seldovia, Seward, and Soldotna. The Kenai Peninsula Borough does not require building permits.

**By Area, Value:** With declining permit values, Soldotna issued \$4,089,843 in construction permits, a 65.1% decrease from 2008, and Kenai issued \$2,680,895 in permits reflecting an 89.3% decrease. With increasing construction permit values, Homer issued \$3,168,500 in

permit valuation, 31.5% over 2008 and Seward issued \$824,500 in permits resulting in a 80.0% increase for 2009. No third quarter report was received from Seldovia. (See detail on page 28.)

**By Area, Volume:** Soldotna issued 39 permits and Kenai issued 30. Homer issued 17 permits while Seward issued 10. Seldovia did not respond with a third quarter report. (See detail on page 28.)

**By Type, Value:** With a reported total quarterly permit value of \$10,763,738, the majority of the value was for new residential construction at \$6,051,754. Commercial alteration/addition permitting provided \$2,076,995 in assessed value while new commercial construction added \$1,867,587. Residential alteration/addition added another \$767,402 in permit valuation. (See detail on page 29)

**By Type, Volume:** During the third quarter of 2009, 96 permits were issued for construction, up from 87 during the same quarter one year ago. New residential construction accounted for 31 permits and residential alteration/addition accounted for 36. Commercial addition/alteration claimed 21 permits and new commercial construction was issued eight construction permits. (See detail on page 29.)

## Year to Date Permitting

**By Area, Value:** Year-to-date September 30, 2009 permitting total of \$41,611,803 was the lowest value amount since 2005, and a 52.2% decrease from the 2008 third quarter year-to-date total. With several large projects, Seward enjoyed the largest permit value at \$18,409,399 and followed by Soldotna with \$9,837,739. Homer and Kenai were nearly identical at \$6,670,000 and \$6,387,165 respectively. Seldovia did not provide a report for the first or third quarter, but did for the second quarter resulting in an incomplete year-to-date total of \$307,500. (See page 30 for detail.)

**By Area, Volume:** Soldotna has issued 92 permits year-to-date, six more than a year ago; while Kenai issued 68 permits, down from 99 during the same period in 2008. With 40 permits, Homer activity was down from the 50 issued year-to-date in 2008. Seward increased from 21 permits to 39 while Seldovia with partial reporting issued four. (See page 30 for detail.)

**By Type, Value:** Of the \$41,611,803 total assessed value of permits issued for the year as of September 2009, \$14,679,699 was for new residential projects. New commercial permitting added another \$13,906,226, while commercial alteration/ addition projects added \$11,390,941. Residential alteration/addition projects completed the picture with \$1,634,937 total value. (See page 31 for detail.)

**By Type, Volume:** With 214 permits issued year-to-date September, 2009, there have been 76 issued for new residential, down from 80 a year ago. Commercial addition/alteration accounted for 60 permits and residential addition/alteration accounted for 58. New commercial projects were issued the fewest permits at 20, down from 23 a year earlier. (See page 31 for detail.)

## Annual Permitting

Full year construction activity for the previous years of 2003 through 2008 are included and can be found beginning on page 32 and within the individual section of each jurisdiction. Annual data includes dollar value and permit totals for each jurisdiction and is also separated by type of construction activity.



Again, building permits are not required outside the cities of Homer, Kenai, Seward, Seldovia, or Soldotna. Therefore, construction activity outside these cities is not reflected in the annual, quarterly, or monthly reports.

## UNEMPLOYMENT

Unemployment statistics are received from the Alaska Department of Labor on a monthly basis. The data is developed from a survey of residents across the state with survey results input into a model that is used nationwide. The detail provided is not an actual count, but rather an estimate based upon survey responses, which are entered into the standardized model that is used across the USA. The larger the area being surveyed, the more accurate the estimates tend to be.

A historic monthly breakdown of labor statistics beginning in 2001 through the present is available on page 39, with the third quarter 2009 monthly averages as follows:

The average monthly labor force was 27,800 individuals, 260 persons greater than the 2008 third quarter average of 27,540. The third quarter unemployed average of 2448 was 602 persons more than the 2008 third quarter average of 1846. The quarterly unemployment rate average of 8.8% was 2.1% higher than the 2008 third quarter average rate of 6.7%, and the number of persons employed fell by 342 from 25,694 for the third quarter 2008, to 25,352 in 2009.

From a year-to-date perspective, the labor force (those willing and able to work) rose by 386 persons, while the number of unemployed increased as well by 679. The third quarter year-to-date unemployment rate continued to climb reaching 10.5% as the number of persons employed fell by 292.

## POPULATION

Population estimates for 2008 show the Kenai Peninsula population at 52,990 persons, a 1.7% increase for the year. Since Census 2000, the KPB natural increase (births minus deaths) has been a gain of 869 and in the past year 769. Other changes are due to in or out migration. Alaska's statewide 2008 population is estimated at 679,720. Changes in individual census areas are found on page 41.

The 2008 median age is estimated at 33.5 years for Alaska and 39.2 years for the Kenai Peninsula Borough. Comparing the Kenai Peninsula Borough with Alaska's largest boroughs, the Kenai Peninsula Borough has the oldest population. Juneau follows with a median age of 38.1 years. The Matanuska-Susitna Borough follows with an average age of 34.2 years, while the Municipality of Anchorage stands at 33.2 years. Of the large boroughs, Fairbanks has the youngest median age, 31.4 years. Refer to pages 42 thru 46 for additional specific and detail demographic information.

**KENAI  
PENINSULA  
BOROUGH**

# KPB Sales

KPB sales data includes detail from Homer, Kenai, Seldovia, Seward, Soldotna and "Other" - which indicates KPB regions outside boundaries of the five incorporated cities and Kachemak City, which does not impose a sales tax. The 3% KPB sales tax is included in city rates listed below. The balance is imposed by each city. KPB sales tax assessments increased from 2% to 3%, effective January 1, 2008. Proceeds will continue to be dedicated to the KPB school district.

Sales are reported by the Line of Business (LOB) listed on each establishment's business license application and are accurate as of December 8, 2009.

<b>7.5%</b>	<b>7.0%</b>	<b>6.0%</b>	<b>5.0%</b>	<b>3.0%</b>
Homer	Seward	Kenai	Seldovia	Other
Seldovia (April - September)		Soldotna	(October - March)	

Table 1.1

Gross and taxable sales data are received quarterly through Sales Tax Returns from KPB businesses. Sales exempt from taxation include the following:

- Sales outside the borough;
- Sales to tax exempt organizations; and
- Sales for resale;
- Sales in excess of \$500.
- Sales to government agencies;

Due to concerns of releasing proprietary information, similar LOB's have been grouped into the following categories.

LOB abbreviations and the LOB's included in each category are listed below.

PROD	Resource Production	Agriculture, Forestry, Mining - (Includes oil and gas exploration, gravel) Timbering
MFG	Manufacturing	Manufacturing - (Includes oil and gas manufacturing, fish processing)
CONST	Construction	Construction
SALES	Sales	Restaurant, Bar Retail
PROP	Rentals	Rental Commercial Property Rental Residential Property Rental Personal Property Rental Non-residential Properties Trailer Court
TOUR	Tourism	Arts, Entertainment, Recreation Guiding Land* Guiding Water* Accommodation
SERV	Services	Administration, Support, Waste Management, Remediation Educational Services Finance and Insurance Information Other Services Remediation Services Cable Telecommunications
PROF	Professional	Health and Social Services Management of Companies, Enterprises Professional, Scientific, Technical
UTIL	Utilities	Utilities
TRAN	Transport/ Warehouse	Transportation and Warehousing*
WHSL	Wholesale	Wholesale
GOV	Public Administration	Public Administration - (Includes Native Organizations)

Table 1.2

\* -Sales data continues to be refined due to implementation of the new sales tax software. In this report, sales in guiding by land and guiding by water have been moved to tourism out of transportation & warehousing.

# KPB Sales

## KPB 3rd Quarter GROSS Sales - 1991-2009

With Five Year Moving Average Trendline

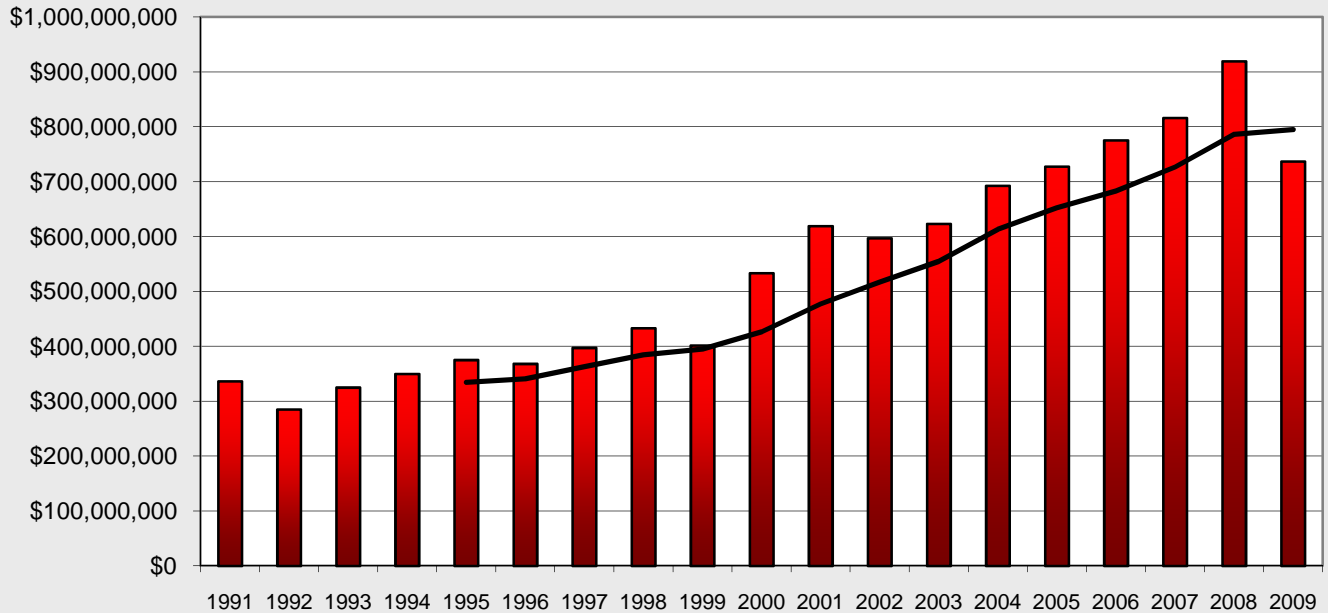


Chart 1.1

## KPB 3rd Quarter TAXABLE Sales - 1991-2009

With Five Year Moving Average Trendline

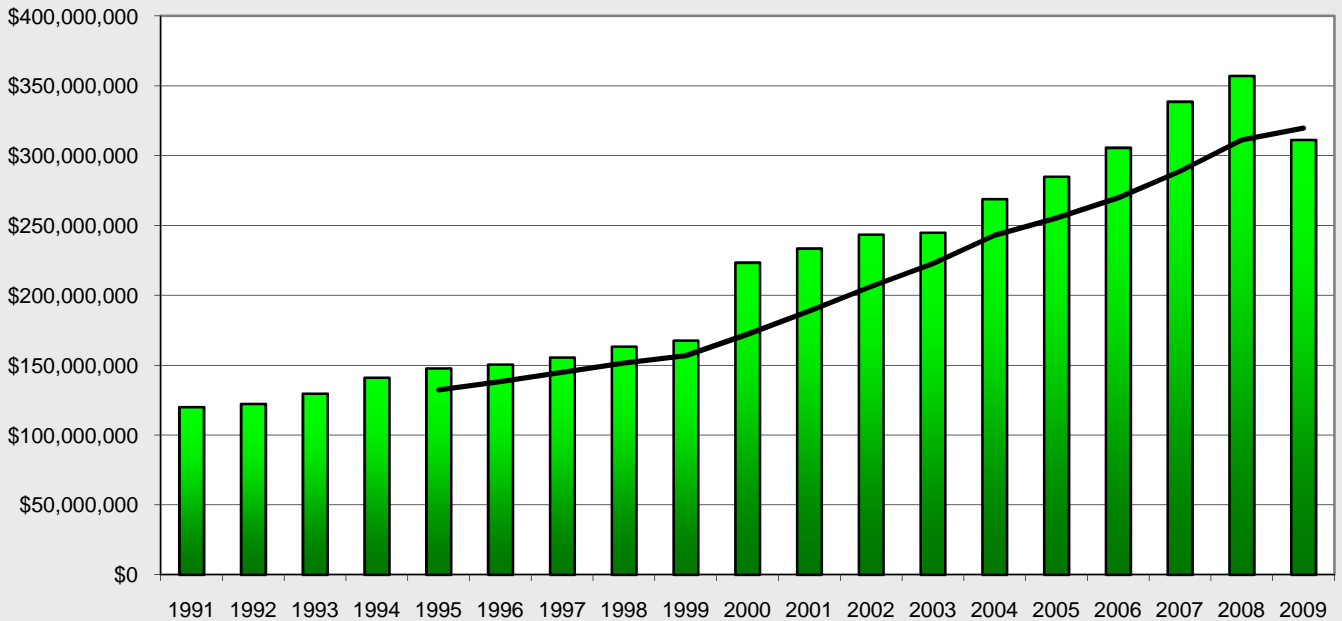


Chart 1.2

# KPB Sales

KPB Third Quarter GROSS Sales by Line of Business - 2004-2009 - in \$*								
LOB	2004	2005	2006	2007	2008	2009	Annual Amount Change	Annual Percentage Change
PROD	36,175,210	41,473,586	62,118,237	43,860,460	51,956,821	35,707,527	-16,249,294	-31.3%
SALES	186,927,546	195,355,030	206,143,237	218,992,332	241,617,833	239,075,608	-2,542,225	-1.1%
CONST	62,731,618	75,663,732	97,217,621	96,207,346	100,914,633	108,296,430	7,381,797	7.3%
PROP	22,655,854	23,663,215	25,960,749	27,585,139	32,223,689	24,741,676	-7,482,013	-23.2%
TOUR	92,713,917	98,426,275	106,305,678	108,920,809	102,925,113	66,653,136	-36,271,977	-35.2%
SERV	37,198,196	39,585,448	43,768,451	58,101,220	61,282,379	63,454,722	2,172,343	3.5%
PROF	14,251,398	13,373,844	15,548,787	16,507,916	17,723,412	17,452,625	-270,787	-1.5%
UTIL	21,147,612	26,333,258	26,505,508	20,940,611	30,773,838	32,546,364	1,772,526	5.8%
MGF	107,345,220	116,074,442	68,436,833	85,026,281	103,251,055	41,510,682	-61,740,373	-59.8%
TRAN	23,123,838	17,881,873	40,847,624	50,920,772	68,877,939	23,903,528	-44,974,411	-65.3%
WHSL	83,746,242	74,859,753	77,931,201	83,966,334	102,149,118	77,683,064	-24,466,054	-24.0%
GOV	4,414,140	4,874,984	4,731,516	5,039,313	5,690,831	5,850,911	160,080	2.8%
TOTAL	692,430,791	727,565,440	775,515,442	816,068,533	919,386,661	736,876,273	-182,510,388	-19.9%
Annual Change		5.1%	6.6%	5.2%	12.7%	-19.9%		

Table 1.3

\* - For complete Line of Business (LOB) listing, see page 9.

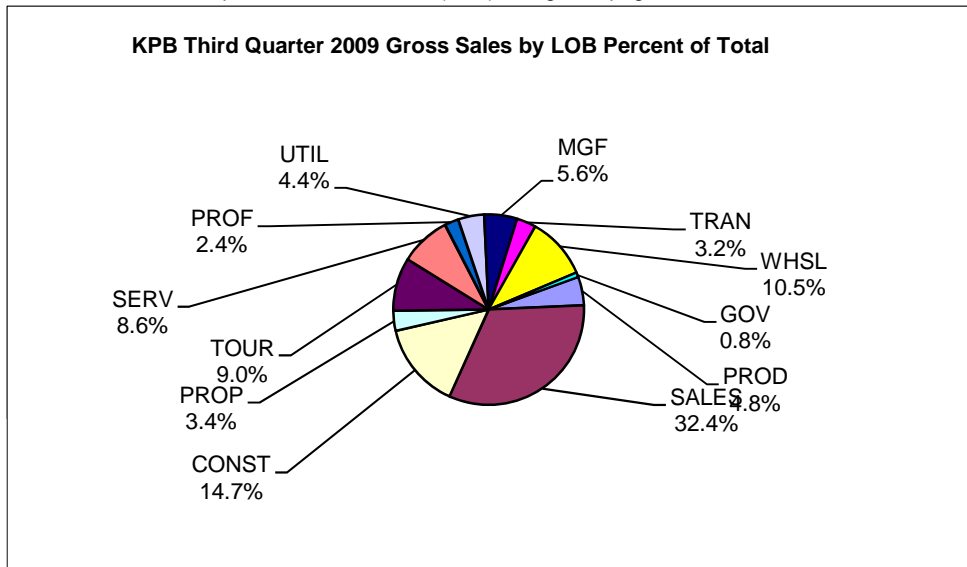


Chart 1.3

Third Quarter Gross Sales Five Year Change by LOB				
LOB	2004	2009	Value Change	Percent Change
PROD	36,175,210	35,707,527	-467,683	-1.3%
SALES	186,927,546	239,075,608	52,148,062	27.9%
CONST	62,731,618	108,296,430	45,564,812	72.6%
PROP	22,655,854	24,741,676	2,085,822	9.2%
TOUR	92,713,917	66,653,136	-26,060,781	-28.1%
SERV	37,198,196	63,454,722	26,256,526	70.6%
PROF	14,251,398	17,452,625	3,201,227	22.5%
UTIL	21,147,612	32,546,364	11,398,752	53.9%
MGF	107,345,220	41,510,682	-65,834,538	-61.3%
TRAN	23,123,838	23,903,528	779,690	3.4%
WHSL	83,746,242	77,683,064	-6,063,178	-7.2%
GOV	4,414,140	5,850,911	1,436,771	32.5%
TOTAL	692,430,791	736,876,273	44,445,482	6.4%

Table 1.4

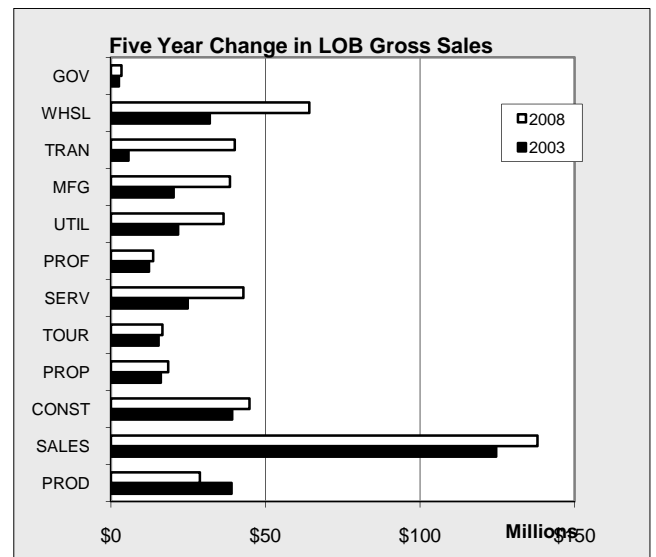


Chart 1.4

# KPB Sales

**KPB Third Quarter TAXABLE Sales by Line of Business - 2004-2009 - in \$\***

LOB	2004	2005	2006	2007	2008	2009	Annual Amount Change	Annual Percentage Change
PROD	1,860,406	1,187,436	1,329,079	1,570,128	1,731,046	1,582,234	-148,812	-8.6%
SALES	121,120,491	128,395,123	137,489,167	149,604,085	166,811,440	161,097,077	-5,714,363	-3.4%
CONST	3,267,033	3,100,842	3,306,229	3,698,378	3,814,348	3,267,861	-546,487	-14.3%
PROP	9,881,850	10,052,804	10,662,074	12,184,212	16,072,981	11,980,490	-4,092,491	-25.5%
TOUR	71,840,688	76,420,240	81,959,541	94,466,360	90,218,153	55,872,221	-34,345,932	-38.1%
SERV	21,970,394	22,737,237	24,788,108	28,572,024	27,830,604	29,856,368	2,025,764	7.3%
PROF	3,392,927	3,497,629	3,642,069	3,996,849	4,097,004	4,139,776	42,772	1.0%
UTIL	7,603,622	8,389,891	9,087,067	10,474,300	11,101,197	12,467,236	1,366,039	12.3%
MGF	3,666,280	3,987,892	4,224,455	4,774,431	4,055,172	3,675,825	-379,347	-9.4%
TRAN	686,035	768,202	912,143	900,948	1,255,901	1,265,714	9,813	0.8%
WHSL	19,671,722	22,162,375	24,110,681	24,090,040	25,414,216	21,081,011	-4,333,205	-17.1%
GOV	4,020,402	4,282,656	4,214,700	4,347,718	4,806,976	5,026,971	219,995	4.6%
TOTAL	268,981,850	284,982,327	305,725,313	338,679,473	357,209,038	311,312,784	-45,896,254	-12.8%
Annual Change		5.9%	7.3%	10.8%	5.5%	-12.8%		

Table 1.5

\* - For complete Line of Business (LOB) listing, see page 9.

**KPB Third Quarter 2009 TAXABLE Sales by LOB Percent of Total**

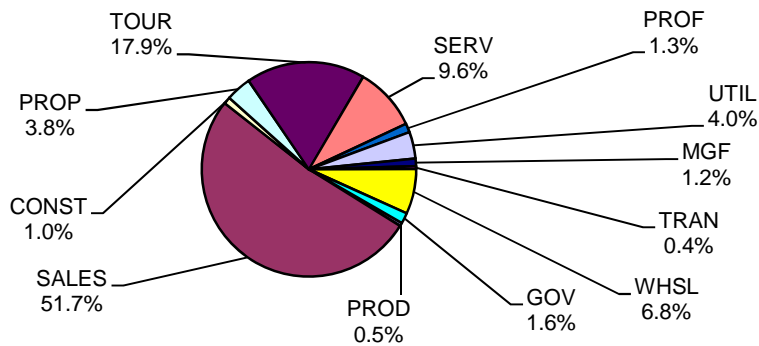


Chart 1.5

**Third Quarter TAXABLE Sales Five Year Change by LOB**

	2004	2009	Value Change	Percent Change
PROD	1,860,406	1,582,234	-278,172	-15.0%
SALES	121,120,491	161,097,077	39,976,586	33.0%
CONST	3,267,033	3,267,861	828	0.0%
PROP	9,881,850	11,980,490	2,098,640	21.2%
TOUR	71,840,688	55,872,221	-15,968,467	-22.2%
SERV	21,970,394	29,856,368	7,885,974	35.9%
PROF	3,392,927	4,139,776	746,849	22.0%
UTIL	7,603,622	12,467,236	4,863,614	64.0%
MFG	3,666,280	3,675,825	9,545	0.3%
TRAN	686,035	1,265,714	579,679	84.5%
WHSL	19,671,722	21,081,011	1,409,289	7.2%
GOV	4,020,402	5,026,971	1,006,569	25.0%
TOTAL	268,981,850	311,312,784	42,330,934	15.7%

Table 1.6

**Five Year Change in LOB TAXABLE Sales**

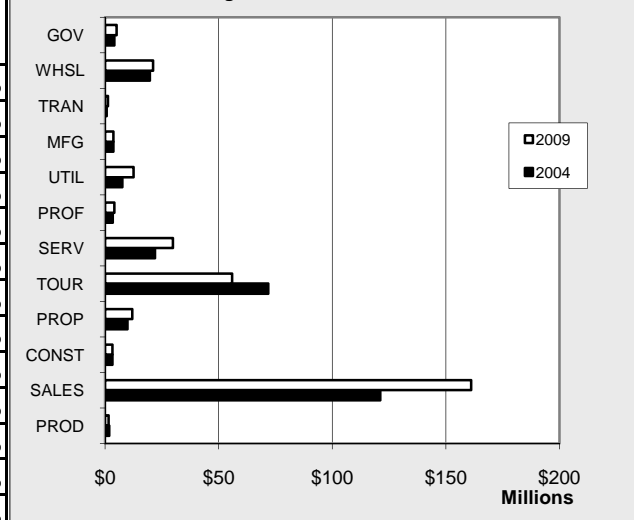


Chart 1.6

# KPB Sales

<b>KPB Third Quarter GROSS Sales by Area - 2004-2009 - in \$</b>								
	2004	2005	2006	2007	2008	2009	Annual Amount Change	Annual Percent Change
Homer	93,912,813	100,977,789	118,463,107	113,727,381	120,553,749	113,003,803	-7,549,946	-6.3%
Kenai	97,860,387	112,340,508	121,537,938	152,995,834	181,404,472	119,717,403	-61,687,069	-34.0%
Seldovia	1,809,067	2,275,335	2,529,588	2,130,764	2,327,169	2,001,456	-325,713	-14.0%
Seward	63,729,559	70,009,818	75,592,879	78,382,897	87,605,950	70,797,744	-16,808,206	-19.2%
Soldotna	107,196,637	113,939,869	121,167,794	130,199,945	143,700,490	123,947,084	-19,753,406	-13.7%
Other KPB	327,922,328	328,022,121	336,224,136	338,631,713	383,794,831	307,408,783	-76,386,048	-19.9%
<b>Total</b>	<b>692,430,791</b>	<b>727,565,440</b>	<b>775,515,442</b>	<b>816,068,534</b>	<b>919,386,661</b>	<b>736,876,273</b>	<b>-182,510,388</b>	<b>-19.9%</b>
Annual Change		5.1%	6.6%	5.2%	12.7%	-19.9%		

Table 1.7

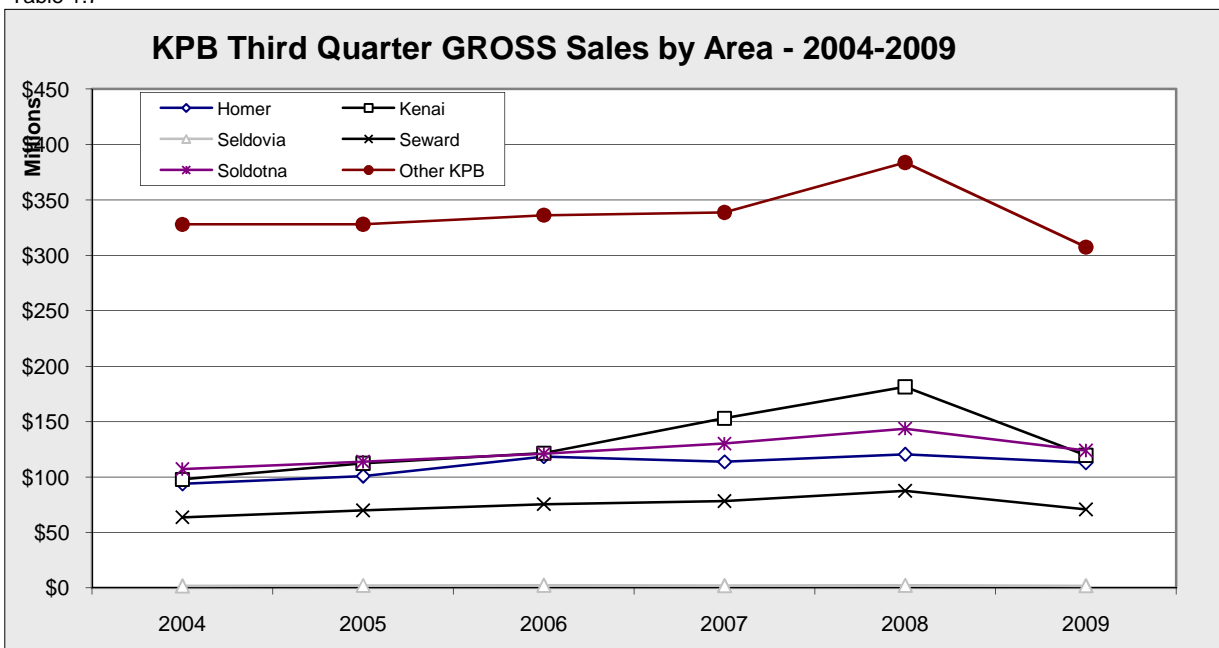


Chart 1.7

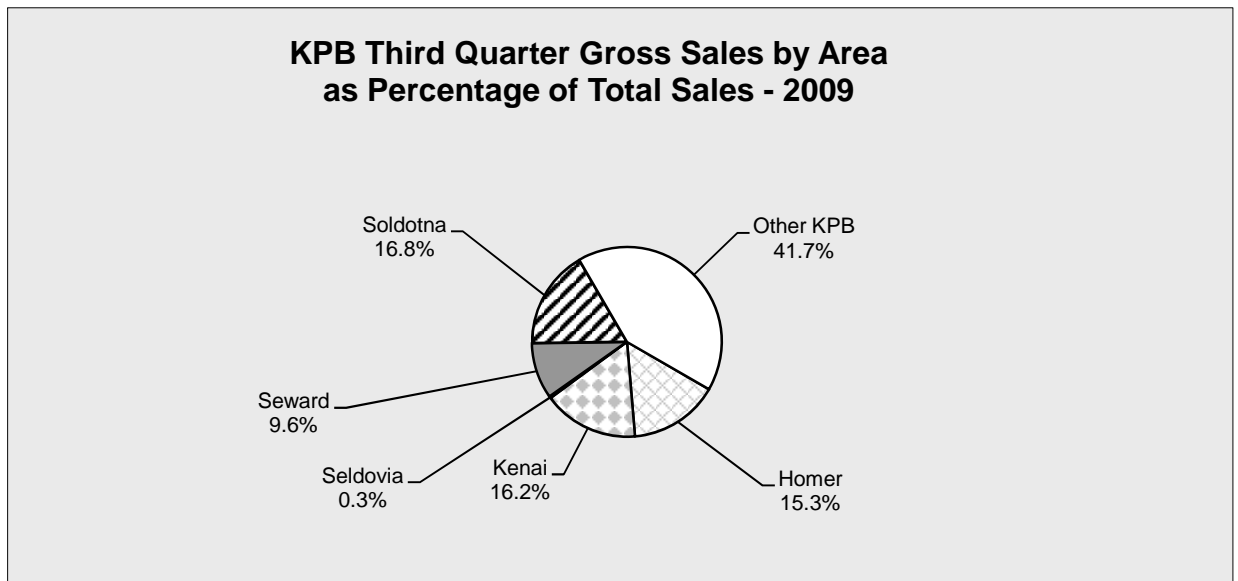


Chart 1.8

# KPB Sales

<b>KPB Third Quarter TAXABLE Sales by Area - 2004-2009 - in \$</b>								
	2004	2005	2006	2007	2008	2009	Annual Amount Change	Annual Percent Change
Homer	48,989,881	50,641,860	53,836,629	59,366,059	59,167,220	54,340,403	-4,826,817	-8.2%
Kenai	40,042,718	42,697,902	45,216,664	48,556,382	51,950,914	50,276,755	-1,674,159	-3.2%
Seldovia	1,182,138	1,215,676	1,348,064	1,508,876	1,615,323	1,194,133	-421,190	-26.1%
Seward	36,892,269	40,943,244	42,438,197	48,661,876	49,119,936	40,795,882	-8,324,054	-16.9%
Soldotna	66,181,487	69,952,376	75,557,720	80,093,167	89,949,772	81,226,619	-8,723,153	-9.7%
Other KPB	75,693,357	79,531,269	87,328,037	100,493,113	105,405,873	83,478,992	-21,926,881	-20.8%
<b>Total</b>	<b>268,981,850</b>	<b>284,982,327</b>	<b>305,725,311</b>	<b>338,679,473</b>	<b>357,209,038</b>	<b>311,312,784</b>	<b>-45,896,254</b>	<b>-12.8%</b>
Annual Change		5.9%	7.3%	10.8%	5.5%	-12.8%		

Table 1.8

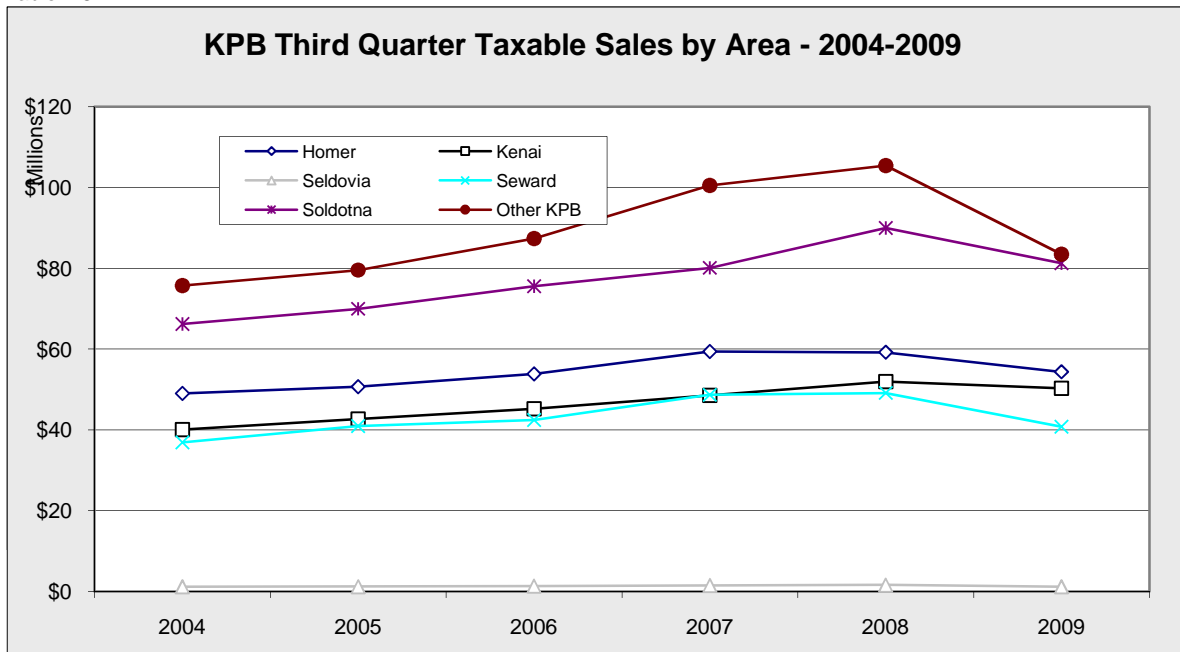


Chart 1.9

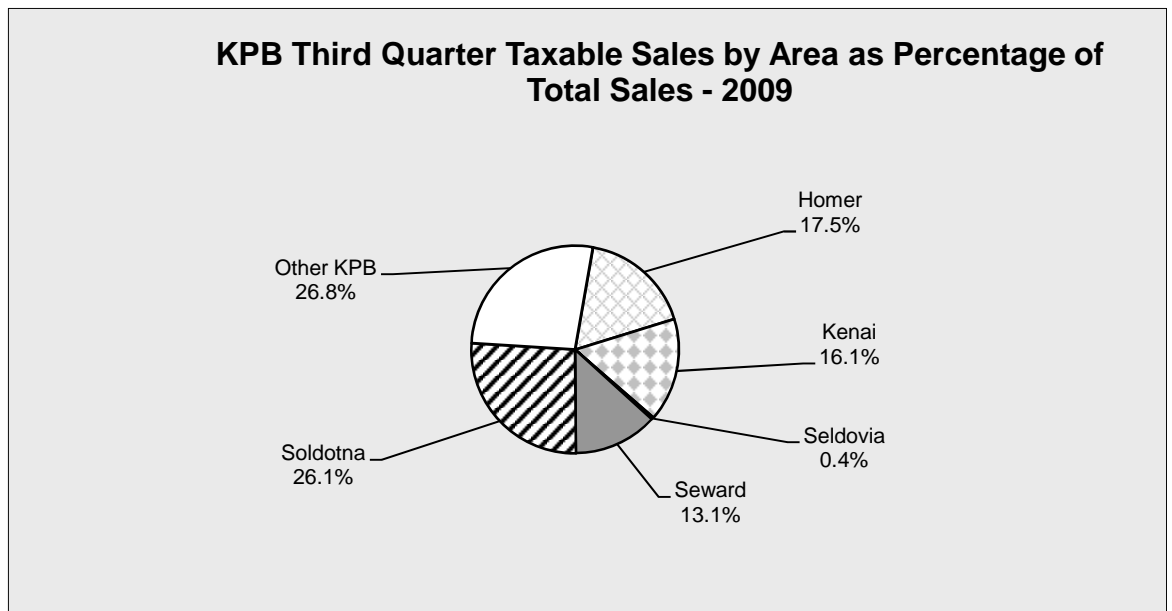


Chart 1.10



# KPB Sales

<b>KPB YTD 9/30 GROSS Sales by Line of Business - 2004-2009 - in \$*</b>								
Line of Business	2004	2005	2006	2007	2008	2009	Annual Amount Change	Annual Percentage Change
PROD	101,696,190	113,127,847	147,232,296	105,923,875	121,538,676	108,337,034	-13,201,642	-10.9%
SALES	453,359,100	477,095,425	504,143,869	528,142,809	578,484,285	587,000,959	8,516,674	1.5%
CONST	128,671,901	180,590,734	188,973,403	214,851,561	214,202,077	228,836,494	14,634,417	6.8%
PROP	57,446,791	59,400,611	66,070,666	68,575,237	78,114,985	67,370,047	-10,744,938	-13.8%
TOUR	160,152,962	169,682,620	182,569,676	187,296,825	178,902,122	107,039,771	-71,862,351	-40.2%
SERV	97,547,921	105,236,269	118,834,811	149,103,785	166,200,277	166,979,176	778,899	0.5%
PROF	38,295,727	37,820,286	43,849,978	46,822,932	49,720,727	49,016,646	-704,081	-1.4%
UTIL	64,563,037	76,891,491	85,913,808	89,037,165	96,240,684	122,287,119	26,046,435	27.1%
MGF	146,789,202	207,687,054	143,733,089	177,688,281	222,902,656	104,406,771	-118,495,885	-53.2%
TRAN	53,789,872	78,401,188	88,760,244	122,487,430	166,642,505	56,359,252	-110,283,253	-66.2%
WHSL	219,643,299	196,271,789	194,086,885	199,881,893	257,995,476	281,048,442	23,052,966	8.9%
GOV	10,326,511	11,289,685	11,528,587	12,236,416	13,055,874	13,646,725	590,851	4.5%
<b>TOTAL</b>	<b>1,532,282,513</b>	<b>1,713,494,999</b>	<b>1,775,697,312</b>	<b>1,902,048,209</b>	<b>2,144,000,344</b>	<b>1,892,328,436</b>	<b>-251,671,908</b>	<b>-11.7%</b>
Annual Change		11.8%	3.6%	7.1%	12.7%	-11.7%		

Table 1.9

\* - For complete Line of Business (LOB) listing, see page 13.

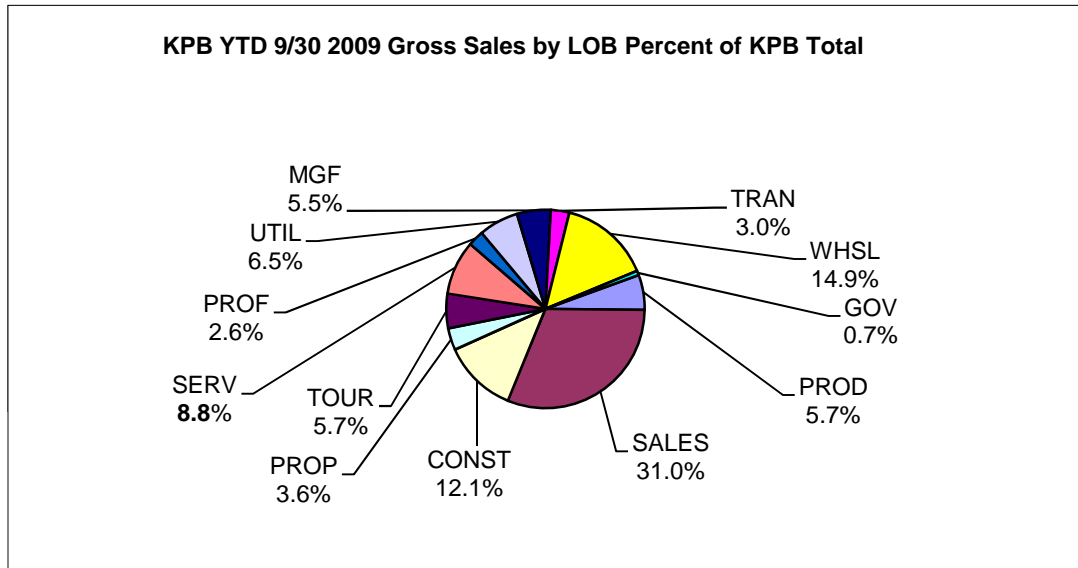


Chart 1.11

<b>YTD 9/30 Gross Sales Five Year Change by LOB</b>				
	2004	2009	Value Change	Percent Change
PROD	101,696,190	108,337,034	6,640,844	6.5%
SALES	453,359,100	587,000,959	133,641,859	29.5%
CONST	128,671,901	228,836,494	100,164,593	77.8%
PROP	57,446,791	67,370,047	9,923,256	17.3%
TOUR	160,152,962	107,039,771	-53,113,191	-33.2%
SERV	97,547,921	166,979,176	69,431,255	71.2%
PROF	38,295,727	49,016,646	10,720,919	28.0%
UTIL	64,563,037	122,287,119	57,724,082	89.4%
MGF	146,789,202	104,406,771	-42,382,431	-28.9%
TRAN	53,789,872	56,359,252	2,569,380	4.8%
WHSL	219,643,299	281,048,442	61,405,143	28.0%
GOV	10,326,511	13,646,725	3,320,214	32.2%
<b>TOTAL</b>	<b>1,532,282,513</b>	<b>1,892,328,436</b>	<b>360,045,923</b>	<b>23.5%</b>

Table 1.10

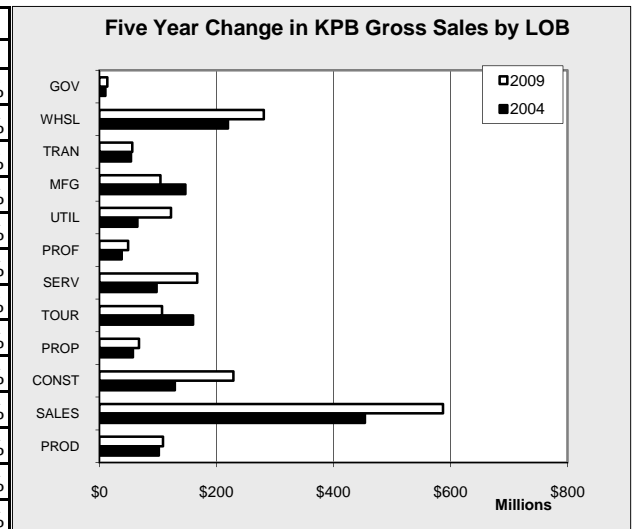


Chart 1.12

# KPB Sales

**KPB YTD 9/30 TAXABLE Sales by Line of Business - 2004-2009 - in \$\***

Line of Business	2004	2005	2006	2007	2008	2009	Annual Amount Change	Annual Percentage Change
PROD	4,598,828	3,932,390	4,017,440	4,504,514	4,928,953	5,286,661	357,708	7.3%
SALES	285,762,847	301,352,558	321,510,045	348,043,083	381,464,911	350,603,177	-30,861,734	-8.1%
CONST	8,509,404	7,956,705	8,241,819	8,907,758	9,519,277	8,112,919	-1,406,358	-14.8%
PROP	24,521,174	24,740,923	25,946,179	29,057,568	36,771,958	29,976,204	-6,795,754	-18.5%
TOUR	129,192,875	136,540,763	146,274,414	163,547,200	158,003,168	90,241,894	-67,761,274	-42.9%
SERV	59,341,303	61,443,295	65,868,011	74,459,884	76,563,159	80,627,682	4,064,523	5.3%
PROF	10,590,946	10,639,569	11,487,082	12,094,991	12,329,956	12,398,880	68,924	0.6%
UTIL	26,344,052	29,916,224	34,713,455	39,997,413	40,524,830	50,991,100	10,466,270	25.8%
MGF	6,370,298	6,839,562	7,943,732	8,825,493	7,659,079	6,733,008	-926,071	-12.1%
TRAN	1,590,049	1,800,772	2,280,066	2,117,531	2,799,502	3,121,662	322,160	11.5%
WHSL	50,024,029	54,801,822	60,157,241	61,696,795	65,745,314	54,674,482	-11,070,832	-16.8%
GOV	9,408,718	9,939,145	10,142,637	10,650,468	10,997,188	11,491,408	494,220	4.5%
TOTAL	616,254,523	649,903,728	698,582,121	763,902,698	807,307,295	704,259,077	-103,048,218	-12.8%
Annual Change		5.5%	7.5%	9.4%	5.7%	-12.8%		

Table 1.11

\* - For complete Line of Business (LOB) listing, see page 9.

**KPB YTD 9/30 2009 Taxable Sales by LOB Percent of KPB Total**

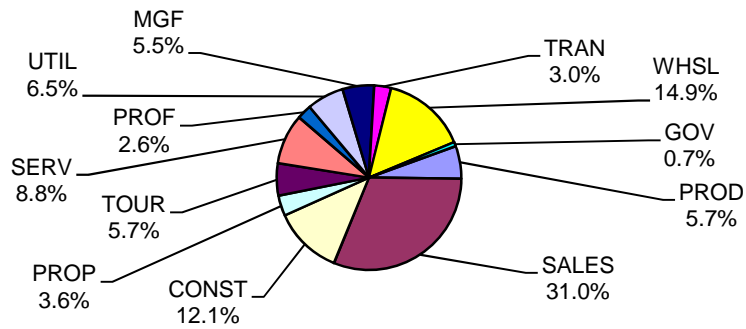


Chart 1.13

**YTD 9/30 Taxable Sales Five Year Change by LOB**

	2004	2009	Value Change	Percent Change
PROD	4,598,828	5,286,661	687,833	15.0%
SALES	285,762,847	350,603,177	64,840,330	22.7%
CONST	8,509,404	8,112,919	-396,485	-4.7%
PROP	24,521,174	29,976,204	5,455,030	22.2%
TOUR	129,192,875	90,241,894	-38,950,981	-30.1%
SERV	59,341,303	80,627,682	21,286,379	35.9%
PROF	10,590,946	12,398,880	1,807,934	17.1%
UTIL	26,344,052	50,991,100	24,647,048	93.6%
MGF	6,370,298	6,733,008	362,710	5.7%
TRAN	1,590,049	3,121,662	1,531,613	96.3%
WHSL	50,024,029	54,674,482	4,650,453	9.3%
GOV	9,408,718	11,491,408	2,082,690	22.1%
TOTAL	616,254,523	704,259,077	88,004,554	14.3%

Table 1.12

**5 Year Change in KPB Taxable Sales by LOB**

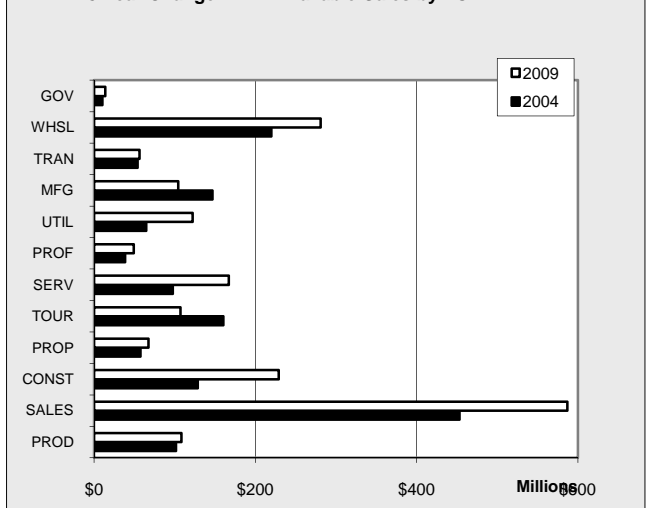


Chart 1.14

# KPB Sales

**KPB YTD 9/30 GROSS Sales by Area - 2004-2009 - in \$**

	2004	2005	2006	2007	2008	2009	Annual Amount Change	Annual Percent Change
Homer	217,819,337	238,758,706	263,934,150	272,442,611	289,315,827	274,573,056	-14,742,771	-5.1%
Kenai	239,310,480	290,525,251	294,090,296	361,634,571	437,457,963	304,736,096	-132,721,867	-30.3%
Seldovia	5,185,784	5,657,604	6,217,519	6,144,081	6,449,516	4,915,073	-1,534,443	-23.8%
Seward	127,654,120	154,891,312	148,386,800	160,599,887	173,853,651	152,402,087	-21,451,564	-12.3%
Soldotna	266,436,434	267,528,592	292,637,759	312,425,576	345,364,127	310,861,791	-34,502,336	-10.0%
Other KPB	675,876,358	756,133,534	770,430,787	788,801,483	891,559,260	844,840,333	-46,718,927	-5.2%
Total	1,532,282,513	1,713,494,999	1,775,697,311	1,902,048,209	2,144,000,344	1,892,328,436	-251,671,908	-11.7%
Annual Change		11.8%	3.6%	7.1%	12.7%	-11.7%		

Table 1.13

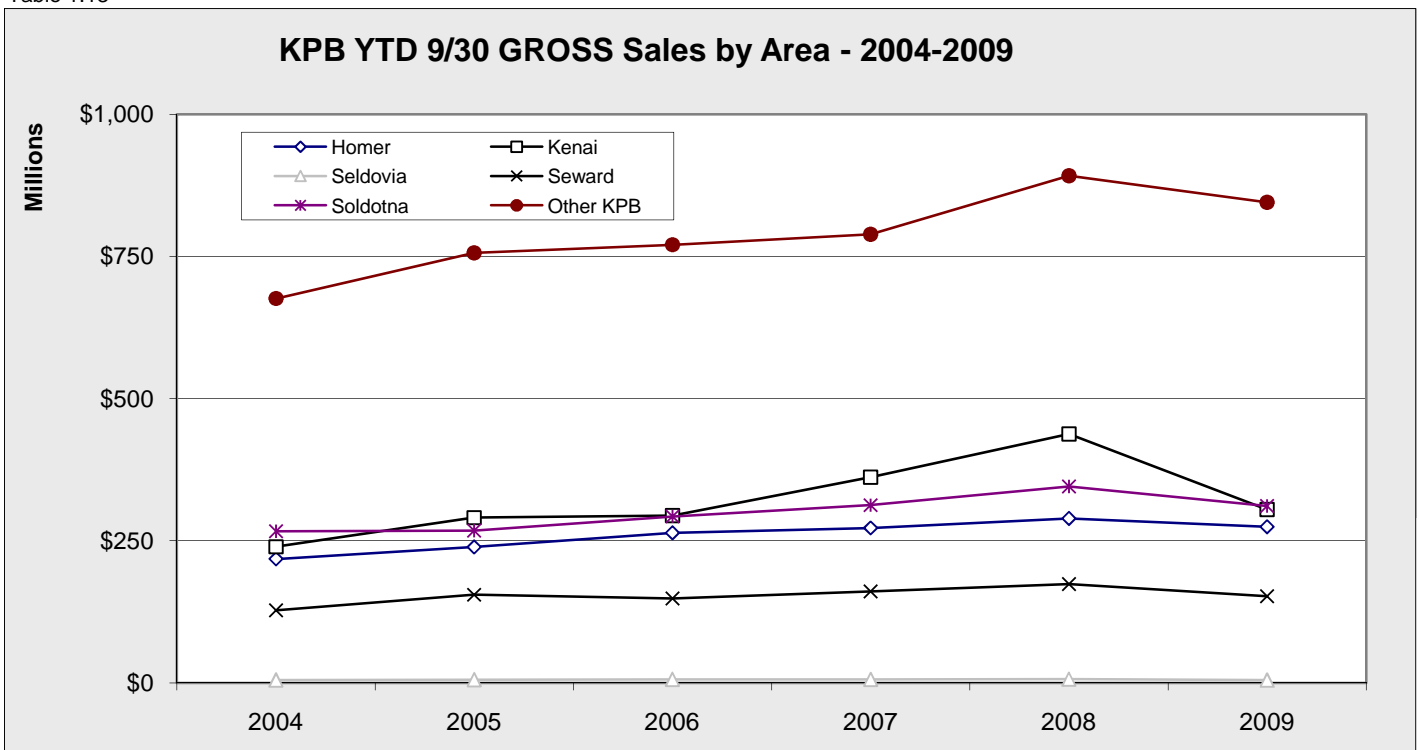


Chart 1.15

**KPB YTD 9/30 Gross Sales by Area as Percentage of KPB Total Sales - 2009**

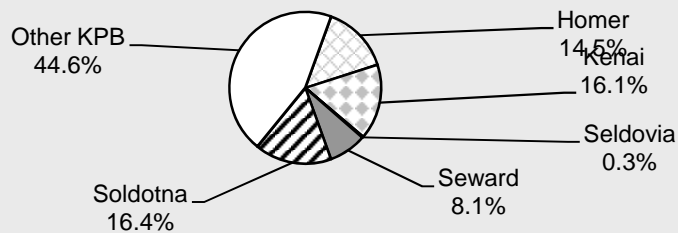


Chart 1.16

# KPB Sales

**KPB YTD 9/30 TAXABLE Sales by Area - 2004-2009 - in \$**

	2004	2005	2006	2007	2008	2009	Annual Amount Change	Annual Percent Change
Homer	112,476,049	116,180,412	122,922,407	133,788,852	136,970,557	117,192,238	-19,778,319	-14.4%
Kenai	105,841,997	109,824,036	118,703,808	125,967,017	133,084,671	134,138,545	1,053,874	0.8%
Seldovia	2,688,453	2,720,834	2,959,257	3,485,513	4,143,377	2,928,830	-1,214,547	-29.3%
Seward	69,378,936	76,347,228	79,205,074	89,572,236	90,715,542	77,572,655	-13,142,887	-14.5%
Soldotna	152,578,572	160,815,058	173,113,457	185,381,923	200,668,168	188,703,324	-11,964,844	-6.0%
Other KPB	173,290,516	184,016,160	201,678,118	225,707,157	241,724,980	183,723,485	-58,001,495	-24.0%
<b>Total</b>	<b>616,254,523</b>	<b>649,903,728</b>	<b>698,582,121</b>	<b>763,902,698</b>	<b>807,307,295</b>	<b>704,259,077</b>	<b>-103,048,218</b>	<b>-12.8%</b>
Annual Change		5.5%	7.5%	9.4%	5.7%	-12.8%		

Table 1.14

**KPB YTD 9/30 Taxable Sales by Area - 2004-2009**

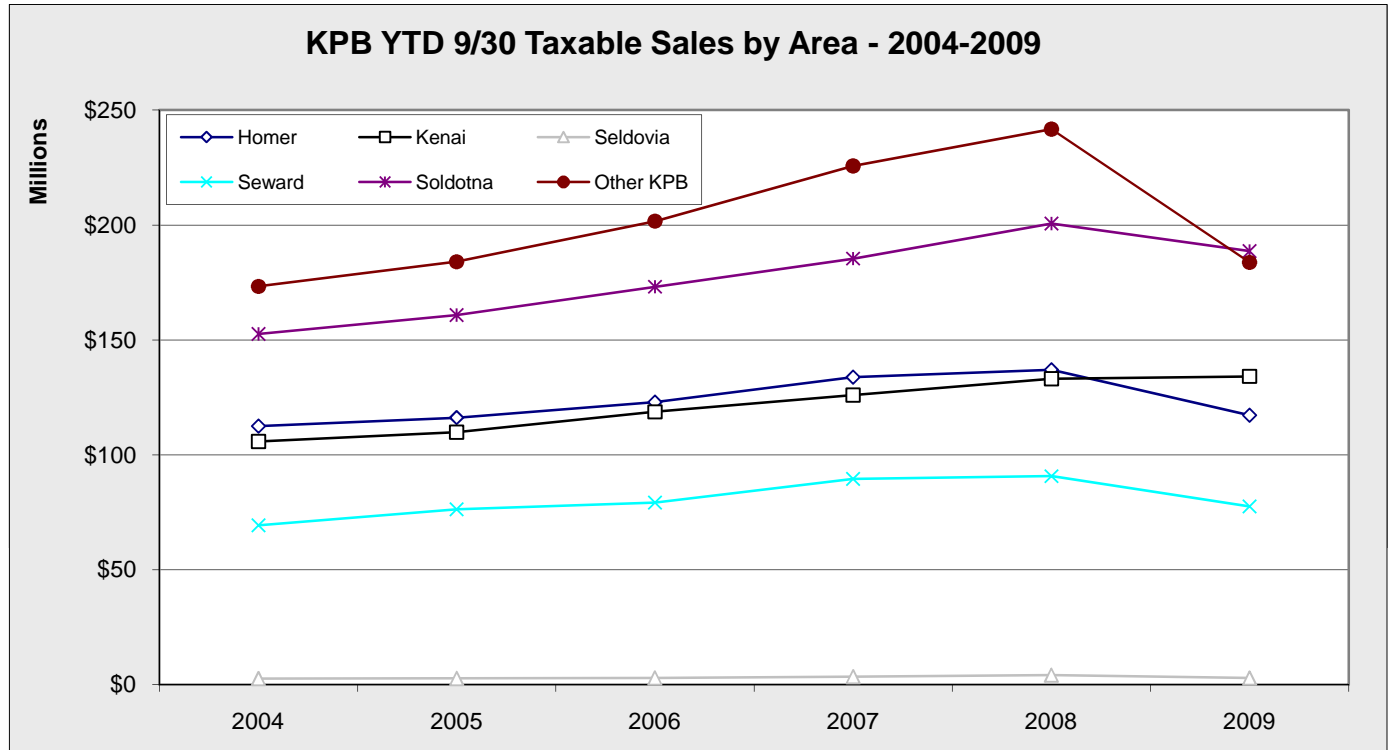


Chart 1.17

**KPB YTD 9/30 Taxable Sales by Area as Percentage of KPB Total Sales - 2009**

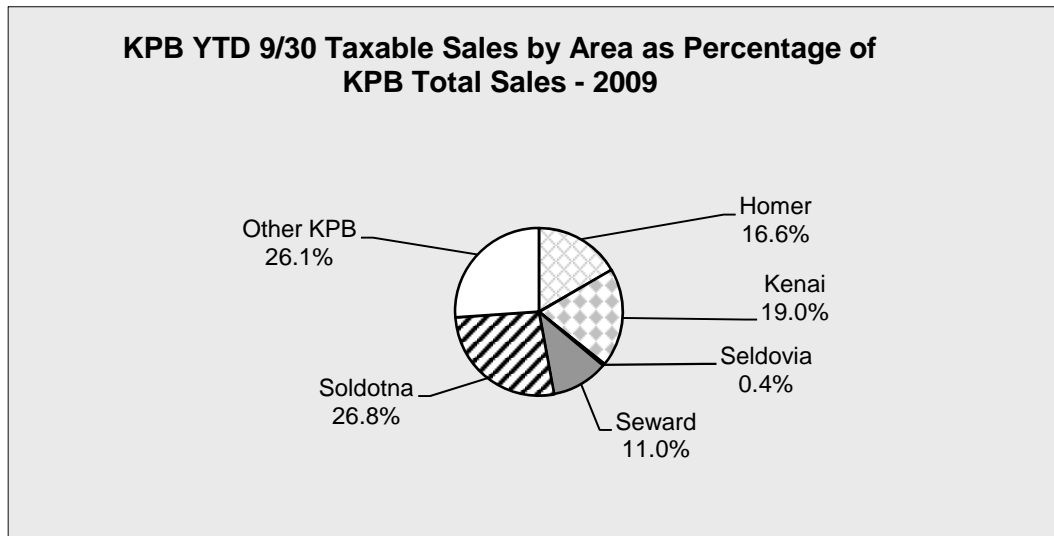


Chart 1.18

# KPB Sales

KPB Annual GROSS Sales by Line of Business - 2003-2008- in \$								
	2003	2004	2005	2006	2007	2008	Annual Amount Change	Annual Percentage Change
PROD	180,080,705	248,471,550	233,126,367	219,043,152	198,852,957	220,624,624	21,771,667	10.9%
SALES	613,498,417	594,768,014	619,847,086	656,477,507	693,839,923	809,475,081	115,635,158	16.7%
CONST	244,103,614	224,936,947	291,866,412	365,247,770	311,077,123	310,212,011	-865,112	-0.3%
PROP	79,494,242	80,829,427	83,245,670	88,922,506	94,971,205	99,601,202	4,629,997	4.9%
TOUR	160,905,161	179,320,386	189,073,158	203,203,773	207,455,951	155,553,194	-51,902,757	-25.0%
SERV	117,769,942	139,674,429	141,771,433	160,209,324	197,663,904	223,400,639	25,736,735	13.0%
PROF	53,795,685	59,110,980	59,456,967	67,089,875	69,077,290	75,773,077	6,695,787	9.7%
UTIL	79,515,989	87,509,276	103,471,296	120,040,958	121,319,850	136,700,502	15,380,652	12.7%
MGF	141,819,051	180,746,841	249,940,567	178,665,554	196,516,138	262,581,508	66,065,370	33.6%
TRAN	31,037,275	65,728,684	116,543,212	126,841,197	165,070,503	219,186,646	54,116,143	32.8%
WHSL	205,736,129	460,463,293	468,209,106	499,886,669	533,714,308	629,233,693	95,519,385	17.9%
GOV	13,606,580	14,545,420	15,214,964	15,685,700	16,366,837	17,314,932	948,095	5.8%
TOTAL	1,921,362,790	2,336,105,247	2,571,766,238	2,701,313,985	2,805,925,989	3,159,657,109	353,731,120	12.6%
Annual Change		21.6%	10.1%	5.0%	3.9%	12.6%		

Table 1.15 See page 13 for complete listing of Lines of Business and their abbreviations.

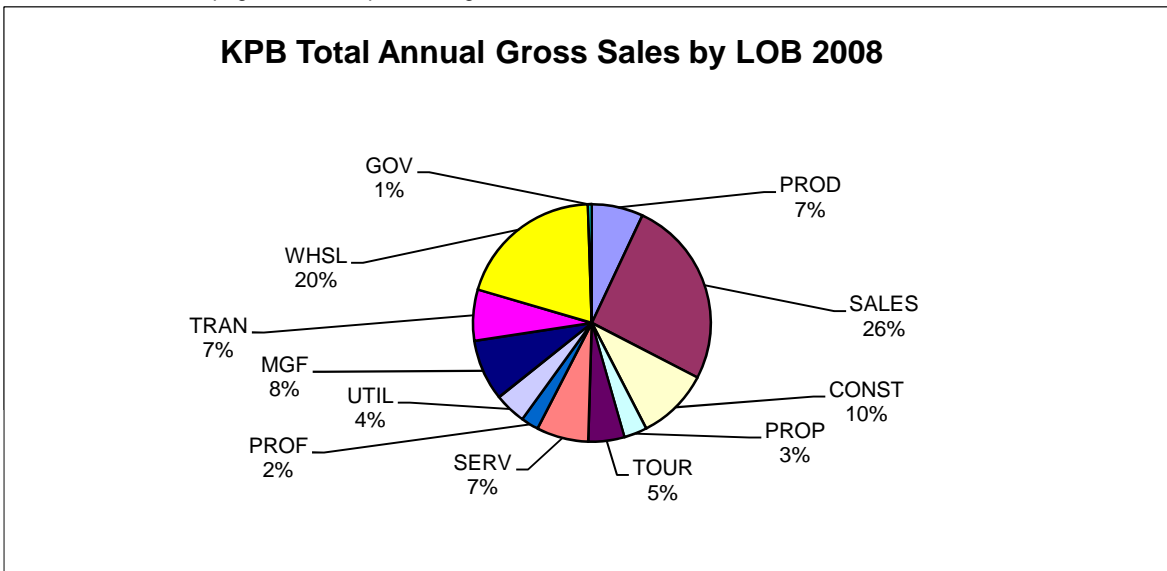


Chart 1.19

\* The 2004 increase in wholesale goods may be due to a change in reporting requirements.

Gross Sales Five Year Change by LOB				
	2003	2008	Percent Change	Value Change
PROD	180,080,705	220,624,624	22.5%	40,543,919
SALES	613,498,417	809,475,081	31.9%	195,976,664
CONST	244,103,614	310,212,011	27.1%	66,108,397
PROP	79,494,242	99,601,202	25.3%	20,106,960
TOUR	160,905,161	155,553,194	-3.3%	-5,351,967
SERV	117,769,942	223,400,639	89.7%	105,630,697
PROF	53,795,685	75,773,077	40.9%	21,977,392
UTIL	79,515,989	136,700,502	71.9%	57,184,513
MGF	141,819,051	262,581,508	85.2%	120,762,457
TRAN	31,037,275	219,186,646	606.2%	188,149,371
WHSL	205,736,129	629,233,693	205.8%	423,497,564
GOV	13,606,580	17,314,932	27.3%	3,708,352

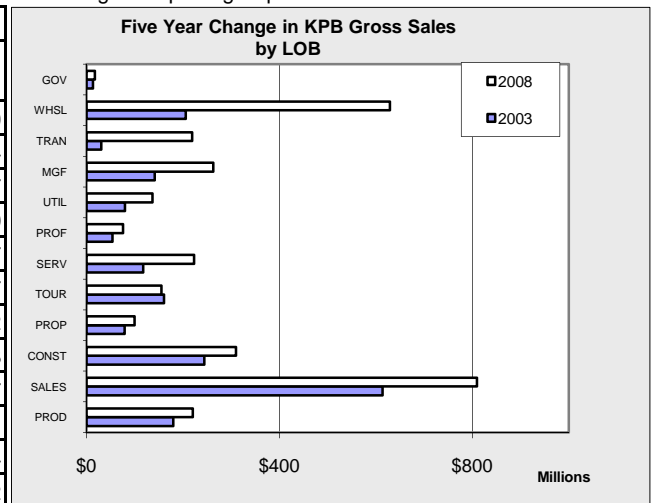


Table 1.16

Chart 1.20

# KPB Sales

KPB Annual Taxable Sales by Line of Business - 2003-2008 - in \$								
	2003	2004	2005	2006	2007	2008	Annual Amount Change	Annual Percentage Change
PROD	5,629,469	5,949,765	5,114,386	5,223,139	5,940,404	6,694,810	754,406	12.7%
SALES	363,365,826	370,936,218	390,887,293	417,851,705	452,696,833	538,927,936	86,231,103	19.0%
CONST	11,780,819	11,224,031	10,622,521	11,243,612	12,216,828	12,610,340	393,512	3.2%
PROP	31,329,917	31,940,184	32,404,127	34,292,618	38,617,339	41,708,890	3,091,551	8.0%
TOUR	134,633,782	145,285,573	153,201,396	163,802,197	180,512,107	132,133,153	-48,378,954	-26.8%
SERV	75,308,657	78,431,823	81,180,450	87,173,605	98,305,992	106,613,261	8,307,269	8.5%
PROF	13,359,981	13,613,821	13,674,854	14,744,216	15,681,673	17,695,101	2,013,428	12.8%
UTIL	35,022,919	36,146,549	41,032,308	48,825,218	53,435,892	56,985,954	3,550,062	6.6%
MGF	7,142,669	7,514,683	8,668,508	9,646,793	10,486,664	8,880,367	-1,606,297	-15.3%
TRAN	3,561,329	1,992,266	2,470,463	2,811,766	2,904,344	3,644,236	739,892	25.5%
WHSL	40,289,023	66,025,347	73,132,431	78,893,228	82,198,097	86,329,055	4,130,958	5.0%
GOV	11,696,775	12,288,242	13,034,058	13,433,539	14,194,814	14,631,227	436,413	3.1%
TOTAL	733,121,166	781,348,502	825,422,795	887,941,636	967,190,987	1,026,854,330	59,663,343	6.2%
Annual Change		6.6%	5.6%	7.6%	8.9%	6.2%		

Table 1.17

See page 13 for complete listing of Lines of Business and their abbreviations.

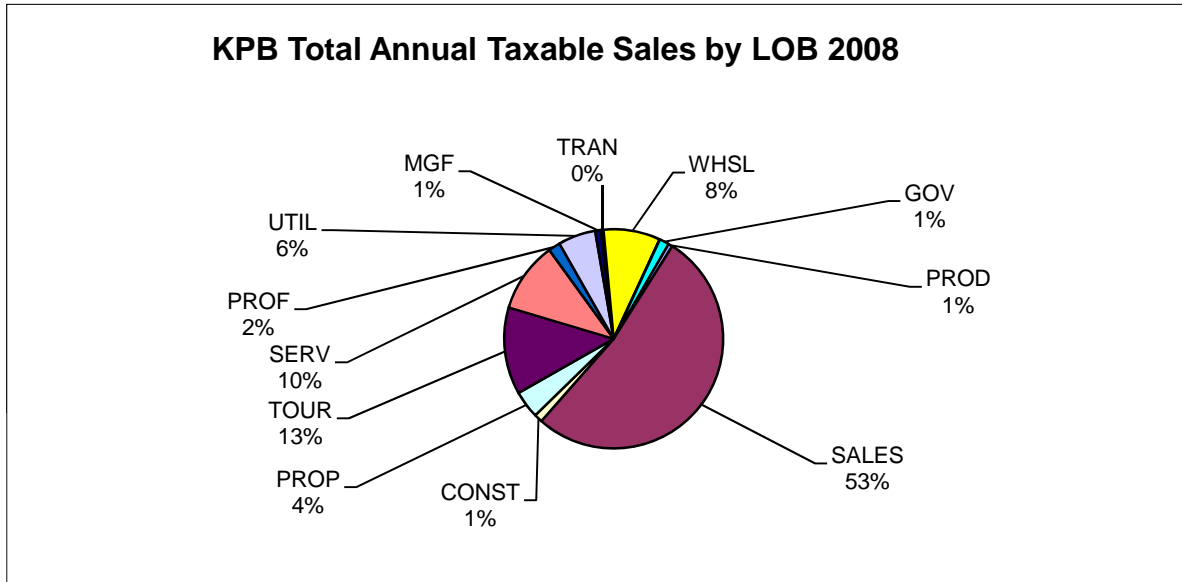


Chart 1.21

\* The 2004 increase in wholesale goods may be due to a change in reporting requirements.

KPB Taxable Sales Five Year Change by LOB				
	2003	2008	Percent Change	Value Change
PROD	5,629,469	6,694,810	18.9%	1,065,341
SALES	363,365,826	538,927,936	48.3%	175,562,110
CONST	11,780,819	12,610,340	7.0%	829,521
PROP	31,329,917	41,708,890	33.1%	10,378,973
TOUR	134,633,782	132,133,153	-1.9%	-2,500,629
SERV	75,308,657	106,613,261	41.6%	31,304,604
PROF	13,359,981	17,695,101	32.4%	4,335,120
UTIL	35,022,919	56,985,954	62.7%	21,963,035
MGF	7,142,669	8,880,367	24.3%	1,737,698
TRAN	3,561,329	3,644,236	2.3%	82,907
WHSL	40,289,023	86,329,055	114.3%	46,040,032
GOV	11,696,775	14,631,227	25.1%	2,934,452

Table 1.18

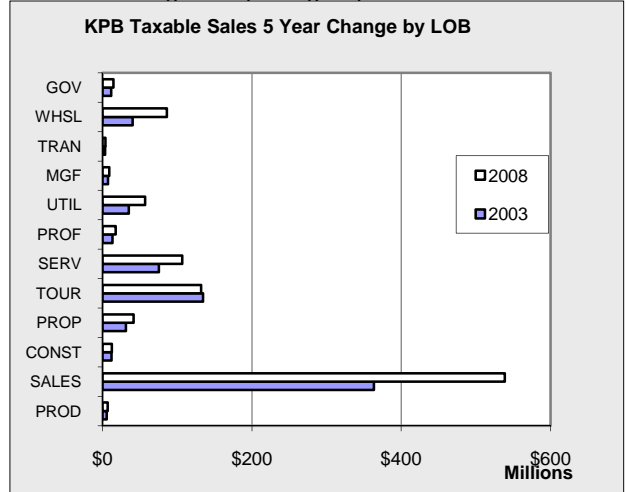


Chart 1.22

# KPB Sales

**KPB Annual GROSS Sales by Area - 2003-2008 - in \$**

	2003	2004	2005	2006	2007	2008	Annual Amount Change	Annual Percentage Change
Homer	274,073,782	290,423,752	309,268,753	356,227,707	353,452,150	382,914,299	29,462,149	8.3%
Kenai	282,882,495	407,272,175	465,779,952	456,932,044	520,557,074	607,676,556	87,119,482	16.7%
Seldovia	7,259,554	8,329,831	6,871,279	7,564,723	9,495,815	8,530,781	-965,034	-10.2%
Seward	156,961,936	166,016,942	189,104,993	198,357,254	195,248,254	214,574,775	19,326,521	9.9%
Soldotna	337,906,000	361,258,879	396,033,463	432,855,181	429,295,387	465,405,888	36,110,501	8.4%
Other KPB	862,279,023	1,102,803,668	1,204,707,798	1,249,377,076	1,297,877,309	1,480,554,810	182,677,501	14.1%
<b>Total</b>	<b>1,921,362,790</b>	<b>2,336,105,247</b>	<b>2,571,766,238</b>	<b>2,701,313,985</b>	<b>2,805,925,989</b>	<b>3,159,657,109</b>	<b>353,731,120</b>	<b>12.6%</b>
Annual Change		21.6%	10.1%	5.0%	3.9%	12.6%		

Table 1.19

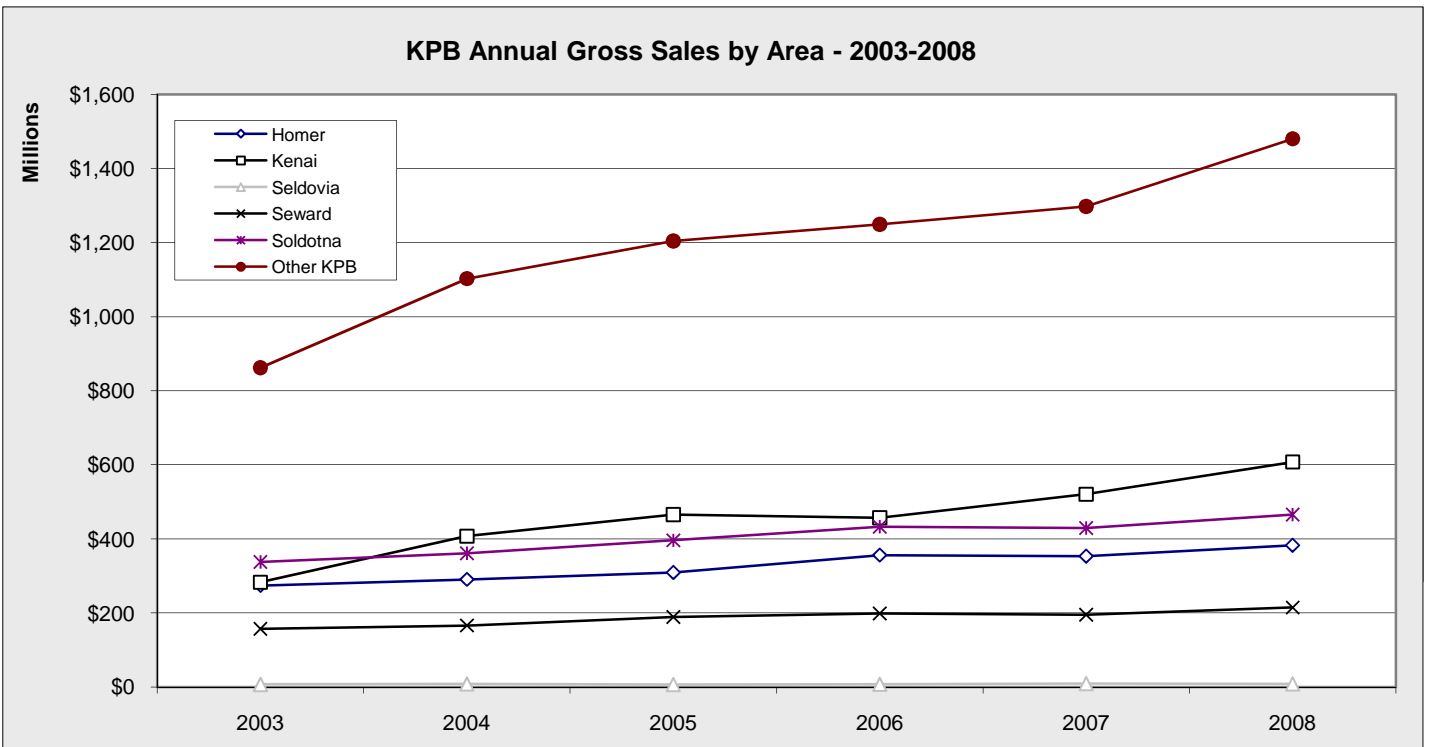


Chart 1.23

<b>KPB Annual Gross Sales Five Year Change by Area</b>				
	2003	2008	Value Change	Percent Change
Homer	274,073,782	382,914,299	108,840,517	39.7%
Kenai	282,882,495	607,676,556	324,794,061	114.8%
Seldovia	7,259,554	8,530,781	1,271,227	17.5%
Seward	156,961,936	214,574,775	57,612,839	36.7%
Soldotna	337,906,000	465,405,888	127,499,888	37.7%
Other	862,279,023	1,480,554,810	618,275,787	71.7%
<b>TOTAL</b>	<b>1,921,362,790</b>	<b>3,159,657,109</b>	<b>1,238,294,319</b>	<b>64.4%</b>

Table 1.20

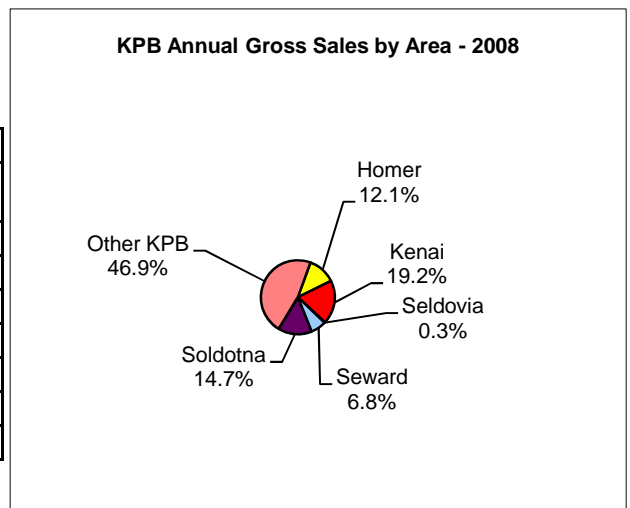


Chart 1.24

# KPB Sales

## KPB Annual TAXABLE Sales by Area - 2003-2008 - in \$

	2003	2004	2005	2006	2007	2008	Annual Amount Change	Annual Percentage Change
Homer	131,729,196	139,975,581	144,757,649	153,385,392	166,500,949	173,010,794	6,509,845	3.9%
Kenai	121,314,795	139,373,862	145,536,054	156,640,595	167,077,378	175,891,484	8,814,106	5.3%
Seldovia	3,376,944	3,386,312	3,380,980	3,671,079	4,317,728	5,004,876	687,148	15.9%
Seward	76,348,733	79,767,208	87,749,003	91,089,954	102,255,726	105,003,769	2,748,043	2.7%
Soldotna	190,627,772	200,059,548	211,210,444	227,545,027	243,495,221	261,094,783	17,599,562	7.2%
Other KPB	209,723,726	218,785,991	232,788,665	255,609,589	283,543,985	306,848,624	23,304,639	8.2%
<b>Total</b>	<b>733,121,166</b>	<b>781,348,502</b>	<b>825,422,795</b>	<b>887,941,636</b>	<b>967,190,987</b>	<b>1,026,854,330</b>	<b>59,663,343</b>	<b>6.2%</b>
Annual Change		6.6%	5.6%	7.6%	8.9%	6.2%		

Table 1.21

### KPB Annual Taxable Sales by Area - 2003-2008

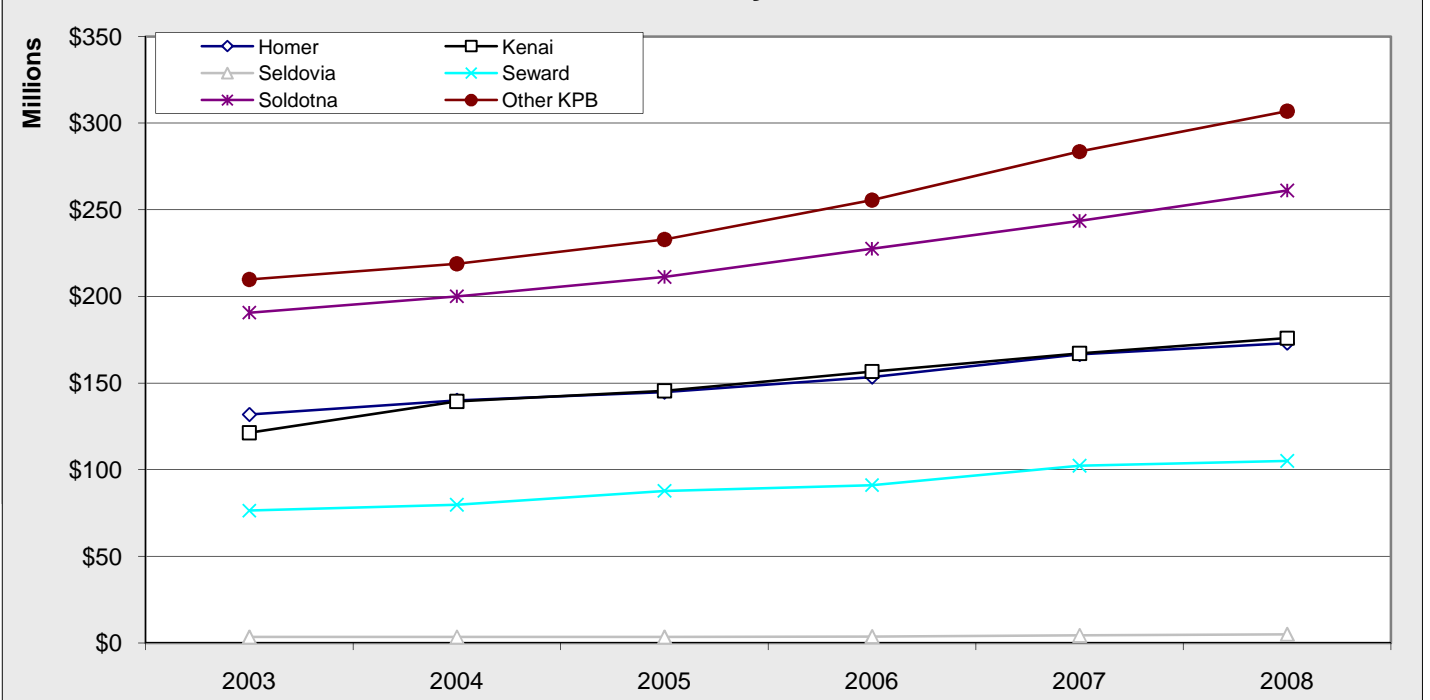


Chart 1.25

### KPB Annual Taxable Sales by Area - 2008

KPB Annual Taxable Sales Five Year Change by Area				
	2003	2008	Value Change	Percent Change
Homer	131,729,196	173,010,794	41,281,598	31.3%
Kenai	121,314,795	175,891,484	54,576,689	45.0%
Seldovia	3,376,944	5,004,876	1,627,932	48.2%
Seward	76,348,733	105,003,769	28,655,036	37.5%
Soldotna	190,627,772	261,094,783	70,467,011	37.0%
Other	209,723,726	306,848,624	97,124,898	46.3%
<b>TOTAL</b>	<b>733,121,166</b>	<b>1,026,854,330</b>	<b>293,733,164</b>	<b>40.1%</b>

Table 1.22

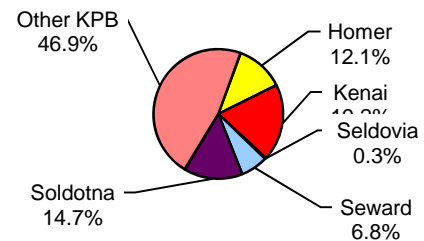


Chart 1.26



# KPB Sales

<b>KPB Annual GROSS Sales by LOB by Quarter - 2008 - in \$</b>					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
PROD	28,399,783	41,226,009	51,993,400	99,005,432	220,624,624
SALES	147,230,051	209,904,567	261,798,968	190,541,495	809,475,081
CONST	46,451,878	66,812,991	104,165,596	92,781,546	310,212,011
PROP	19,005,545	25,231,660	30,162,850	25,201,147	99,601,202
TOUR	8,149,740	47,175,954	89,978,836	10,248,664	155,553,194
SERV	43,518,244	62,153,219	65,159,602	52,569,574	223,400,639
PROF	15,036,479	18,233,426	19,108,411	23,394,761	75,773,077
UTIL	35,696,808	29,774,744	30,780,619	40,448,331	136,700,502
MFG	38,544,973	80,895,890	104,586,640	38,554,005	262,581,508
TRAN	40,015,969	57,776,253	69,090,301	52,304,123	219,186,646
WHSL	64,212,311	91,634,047	104,580,326	368,807,009	629,233,693
GOV	3,421,715	3,943,328	5,690,831	4,259,058	17,314,932
<b>TOTAL</b>	<b>489,683,496</b>	<b>734,762,088</b>	<b>937,096,380</b>	<b>998,115,145</b>	<b>3,159,657,109</b>

Table 1.35

<b>KPB Annual GROSS Sales by Area by Quarter - 2008 - in \$</b>					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Homer	65,708,118	103,215,060	125,955,296	88,035,825	382,914,299
Kenai	108,812,075	146,580,463	182,488,483	169,795,535	607,676,556
Seldovia	1,516,251	2,591,665	2,347,161	2,075,704	8,530,781
Seward	26,506,069	59,814,396	89,445,765	38,808,545	214,574,775
Soldotna	89,538,030	112,456,040	146,420,303	116,991,515	465,405,888
Other	197,602,952	310,104,465	390,439,372	582,408,021	1,480,554,810
Total	489,683,495	734,762,089	937,096,380	998,115,145	3,159,657,109

Table 1.36

<b>KPB Annual TAXABLE Sales by LOB by Quarter - 2008 - in \$</b>					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
PROD	1,008,753	2,216,863	1,748,758	1,720,436	6,694,810
SALES	95,601,390	138,921,134	185,402,282	119,003,130	538,927,936
CONST	2,374,653	3,082,212	3,914,197	3,239,278	12,610,340
PROP	7,918,408	10,883,931	13,305,391	9,601,160	41,708,890
TOUR	6,889,798	40,898,248	77,011,482	7,333,625	132,133,153
SERV	22,343,938	27,505,793	31,168,849	25,594,681	106,613,261
PROF	4,269,130	4,744,076	4,688,193	3,993,702	17,695,101
UTIL	16,634,798	12,793,542	11,107,978	16,449,636	56,985,954
MFG	961,058	2,352,036	4,211,685	1,355,588	8,880,367
TRAN	562,731	1,008,526	1,277,653	795,326	3,644,236
WHSL	17,059,910	23,271,188	26,815,958	19,181,999	86,329,055
GOV	2,732,211	3,458,001	4,806,976	3,634,039	14,631,227
<b>TOTAL</b>	<b>178,356,778</b>	<b>271,135,550</b>	<b>365,459,402</b>	<b>211,902,600</b>	<b>1,026,854,330</b>

Table 1.37

<b>KPB Annual TAXABLE Sales by Area by Quarter - 2008 - in \$</b>					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Homer	29,022,917	48,871,596	62,341,184	32,775,097	173,010,794
Kenai	36,199,394	44,860,208	52,374,003	42,457,879	175,891,484
Seldovia	850,232	1,663,391	1,634,020	857,233	5,004,876
Seward	11,339,653	30,194,399	50,389,355	13,080,362	105,003,769
Soldotna	47,660,551	63,179,312	90,667,066	59,587,854	261,094,783
Other	53,284,030	82,366,645	108,053,774	63,144,175	306,848,624
Total	178,356,777	271,135,551	365,459,402	211,902,600	1,026,854,330

Table 1.38

# KPB Sales

<b>KPB Annual GROSS Sales by LOB by Quarter - 2007 - in \$</b>					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
PROD	24,974,260	37,089,155	43,860,460	92,929,082	198,852,957
SALES	127,448,205	181,702,272	218,992,332	165,697,114	693,839,923
CONST	47,528,741	71,115,474	96,207,346	96,225,562	311,077,123
PROP	17,951,988	23,009,451	27,572,825	26,315,106	94,849,370
TOUR	18,936,404	59,439,612	108,920,809	20,159,126	207,455,951
SERV	37,198,517	53,832,707	58,113,534	48,640,981	197,785,739
PROF	14,926,273	15,388,743	16,507,916	22,254,358	69,077,290
UTIL	37,984,202	30,112,352	20,940,611	32,282,685	121,319,850
MFG	45,887,281	46,774,719	85,026,281	18,827,857	196,516,138
TRAN	36,805,498	34,761,160	50,920,772	42,583,073	165,070,503
WHSL	48,617,298	67,298,261	83,966,334	333,832,415	533,714,308
GOV	3,228,263	3,968,840	5,039,313	4,130,421	16,366,837
<b>TOTAL</b>	<b>461,486,930</b>	<b>624,492,746</b>	<b>816,068,533</b>	<b>903,877,780</b>	<b>2,805,925,989</b>

Table 1.23

<b>KPB Annual GROSS Sales by Area by Quarter - 2007- in \$</b>					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Homer	61,424,512	97,290,718	113,727,381	81,009,539	353,452,150
Kenai	96,678,364	111,960,372	152,995,834	158,922,503	520,557,073
Seldovia	1,462,524	2,550,793	2,130,764	3,351,734	9,495,815
Seward	25,608,135	56,608,855	78,382,897	34,648,367	195,248,254
Soldotna	79,259,451	102,966,182	130,199,944	116,869,811	429,295,388
Other	197,053,944	253,115,826	338,631,713	509,075,826	1,297,877,309
Total	461,486,930	624,492,746	816,068,533	903,877,780	2,805,925,989

Table 1.24

<b>KPB Annual TAXABLE Sales by LOB by Quarter - 2007 - in \$</b>					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
PROD	894,819	2,039,567	1,570,128	1,435,890	5,940,404
SALES	80,780,970	117,658,028	149,604,085	104,653,750	452,696,833
CONST	2,174,970	3,034,410	3,698,378	3,309,070	12,216,828
PROP	7,356,863	9,952,399	12,274,904	9,643,164	39,227,330
TOUR	16,073,170	53,007,670	94,466,360	16,964,907	180,512,107
SERV	19,244,573	25,559,364	28,089,546	23,330,978	96,224,461
PROF	4,134,921	4,611,238	4,388,635	4,018,419	17,153,213
UTIL	17,578,615	11,944,498	10,474,300	13,438,479	53,435,892
MFG	1,233,175	2,817,887	4,774,431	1,661,171	10,486,664
TRAN	425,345	791,238	900,948	786,813	2,904,344
WHSL	16,366,742	21,240,013	24,090,040	20,501,302	82,198,097
GOV	2,855,994	3,446,756	4,347,718	3,544,346	14,194,814
<b>TOTAL</b>	<b>169,120,157</b>	<b>256,103,068</b>	<b>338,679,473</b>	<b>203,288,289</b>	<b>967,190,987</b>

Table 1.25

<b>KPB Annual TAXABLE Sales by Area by Quarter - 2007 - in \$</b>					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Homer	27,254,559	47,168,234	59,366,059	32,712,097	166,500,949
Kenai	34,313,793	43,096,842	48,556,382	41,110,361	167,077,378
Seldovia	755,801	1,220,837	1,508,876	832,215	4,317,729
Seward	10,869,897	30,040,462	48,661,876	12,683,490	102,255,725
Soldotna	45,881,620	59,407,136	80,093,167	58,113,298	243,495,221
Other	50,044,487	75,169,557	100,493,113	57,836,828	283,543,985
Total	169,120,157	256,103,068	338,679,473	203,288,289	967,190,987

Table 1.26

# KPB Sales

<b>KPB Annual GROSS Sales by LOB by Quarter - 2006 - in \$</b>					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
PROD	41,274,840	43,839,219	62,118,237	71,810,856	219,043,152
SALES	119,035,596	178,965,036	206,143,237	152,333,638	656,477,507
CONST	31,974,205	59,781,577	97,217,621	176,274,367	365,247,770
PROP	17,365,603	22,740,383	25,835,246	22,847,644	88,788,876
TOUR	17,398,131	58,865,867	106,305,678	20,634,097	203,203,773
SERV	32,231,969	42,838,322	43,893,954	41,378,709	160,342,954
PROF	14,136,142	14,165,049	15,548,787	23,239,897	67,089,875
UTIL	32,447,128	26,961,172	26,505,508	34,127,150	120,040,958
MFG	20,273,690	55,022,566	68,436,833	34,932,465	178,665,554
TRAN	10,675,096	37,237,524	40,847,624	38,080,953	126,841,197
WHSL	47,733,746	68,421,938	77,931,201	305,799,784	499,886,669
GOV	3,126,281	3,670,790	4,731,516	4,157,113	15,685,700
<b>TOTAL</b>	<b>387,672,427</b>	<b>612,509,443</b>	<b>775,515,442</b>	<b>925,616,673</b>	<b>2,701,313,985</b>

Table 1.27

<b>KPB Annual GROSS Sales by Area by Quarter - 2006 - in \$</b>					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Homer	56,156,763	89,314,280	118,463,107	92,293,557	356,227,707
Kenai	63,273,640	109,278,718	121,537,938	162,841,748	456,932,044
Seldovia	1,517,120	2,170,811	2,529,588	1,347,204	7,564,723
Seward	21,701,206	51,092,715	75,592,879	49,970,453	198,357,253
Soldotna	72,457,152	99,012,814	121,167,794	140,217,422	432,855,182
Other	172,566,546	261,640,105	336,224,136	478,946,289	1,249,377,076
Total	387,672,427	612,509,443	775,515,442	925,616,673	2,701,313,985

Table 1.28

<b>KPB Annual TAXABLE Sales by LOB by Quarter - 2006 - in \$</b>					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
PROD	865,170	1,823,191	1,329,079	1,205,699	5,223,139
SALES	74,586,992	109,433,886	137,489,167	96,341,660	417,851,705
CONST	1,990,771	2,944,819	3,306,229	3,001,793	11,243,612
PROP	6,936,051	8,531,207	10,729,981	8,425,132	34,622,371
TOUR	15,899,091	48,415,782	81,959,541	7,527,783	153,802,197
SERV	18,046,491	22,111,917	24,398,224	20,879,792	85,436,424
PROF	4,046,431	4,536,924	3,964,046	3,604,243	16,151,644
UTIL	14,962,505	10,663,883	9,087,067	14,111,763	48,825,218
MFG	1,272,729	2,446,548	4,224,455	1,703,061	9,646,793
TRAN	478,235	889,688	912,143	531,700	2,811,766
WHSL	15,226,750	20,819,811	24,110,681	18,735,987	78,893,229
GOV	2,683,072	3,244,865	4,214,700	3,290,902	13,433,539
<b>TOTAL</b>	<b>156,994,288</b>	<b>235,862,521</b>	<b>305,725,313</b>	<b>179,359,515</b>	<b>877,941,637</b>

Table 1.29

<b>KPB Annual TAXABLE Sales by Area by Quarter - 2006 - in \$</b>					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Homer	25,717,626	43,368,152	53,836,629	30,462,985	153,385,392
Kenai	32,390,215	41,096,929	45,216,664	37,936,787	156,640,595
Seldovia	636,694	974,499	1,348,064	711,822	3,671,079
Seward	10,170,662	26,596,215	42,438,197	11,884,880	91,089,954
Soldotna	42,117,565	55,438,172	75,557,722	54,431,570	227,545,029
Other	45,961,526	68,388,554	87,328,037	53,931,471	255,609,588
Total	156,994,288	235,862,521	305,725,313	189,359,515	887,941,637

Table 1.30

# KPB Sales

<b>KPB Annual GROSS Sales by LOB by Quarter - 2005 - in \$</b>					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
PROD	38,011,490	33,642,771	41,473,586	119,998,520	233,126,367
SALES	113,648,812	168,091,583	195,355,030	142,751,661	619,847,086
CONST	38,483,190	66,443,812	75,663,732	111,275,678	291,866,412
PROP	15,005,828	20,731,568	23,663,215	23,845,059	83,245,670
TOUR	16,292,977	54,963,368	98,426,275	19,390,538	189,073,158
SERV	28,623,999	37,026,822	39,585,448	36,535,164	141,771,433
PROF	12,543,218	11,903,224	13,373,844	21,636,681	59,456,967
UTIL	27,279,722	23,278,511	26,333,258	26,579,805	103,471,296
MFG	33,061,008	58,551,604	116,074,442	42,253,513	249,940,567
TRAN	24,457,384	36,061,931	17,881,873	38,142,024	116,543,212
WHSL	55,790,599	65,621,437	74,859,753	271,937,317	468,209,106
GOV	2,999,901	3,414,800	4,874,984	3,925,279	15,214,964
<b>TOTAL</b>	<b>406,198,128</b>	<b>579,731,431</b>	<b>727,565,440</b>	<b>858,271,239</b>	<b>2,571,766,238</b>

Table 1.31

<b>KPB Annual GROSS Sales by Area by Quarter - 2005 - in \$</b>					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Homer	51,885,093	85,895,824	100,977,789	70,510,047	309,268,753
Kenai	75,641,521	102,543,222	112,340,508	175,254,701	465,779,952
Seldovia	1,261,735	2,120,534	2,275,335	1,213,675	6,871,279
Seward	26,472,186	58,409,308	70,009,818	34,213,681	189,104,993
Soldotna	65,958,153	87,630,570	113,939,869	128,504,871	396,033,463
Other	184,979,440	243,131,973	328,022,121	448,574,264	1,204,707,798
Total	406,198,128	579,731,431	727,565,440	858,271,239	2,571,766,238

Table 1.32

<b>KPB Annual TAXABLE Sales by LOB by Quarter - 2005 - in \$</b>					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
PROD	954,695	1,790,259	1,187,436	1,181,996	5,114,386
SALES	69,744,866	103,212,569	128,395,123	89,534,735	390,887,293
CONST	1,947,107	2,908,756	3,100,842	2,665,816	10,622,521
PROP	6,658,361	8,187,746	10,110,343	7,734,743	32,691,193
TOUR	14,848,579	45,271,944	76,420,240	16,660,633	153,201,396
SERV	17,079,882	20,854,296	22,379,848	19,336,874	79,650,900
PROF	3,802,783	3,953,049	3,797,479	3,364,027	14,917,338
UTIL	12,169,072	9,357,261	8,389,891	11,116,084	41,032,308
MFG	816,272	2,035,398	3,987,892	1,828,946	8,668,508
TRAN	386,935	645,635	768,202	669,691	2,470,463
WHSL	13,543,440	19,096,007	22,162,375	18,330,609	73,132,431
GOV	2,575,030	3,081,459	4,282,656	3,094,913	13,034,058
<b>TOTAL</b>	<b>144,527,022</b>	<b>220,394,379</b>	<b>284,982,327</b>	<b>175,519,067</b>	<b>825,422,795</b>

Table 1.33

<b>KPB Annual TAXABLE Sales by Area by Quarter - 2005 - in \$</b>					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Homer	24,336,691	41,201,861	50,641,860	28,577,237	144,757,649
Kenai	29,608,133	37,518,001	42,697,902	35,712,018	145,536,054
Seldovia	573,017	932,141	1,215,676	660,146	3,380,980
Seward	10,094,338	25,309,646	40,943,244	11,401,775	87,749,003
Soldotna	38,716,680	52,146,002	69,952,376	50,395,386	211,210,444
Other	41,198,163	63,286,728	79,531,269	48,772,505	232,788,665
Total	144,527,022	220,394,379	284,982,327	175,519,067	825,422,795

Table 1.34

# KPB Construction Permits

## Construction Permitting

Construction permits are not required within the KPB except within the incorporated cities of Homer, Kenai, Seldovia, Seward and Soldotna; therefore, data reported in this document does not include all KPB construction activity. It does, however, provide city trends. Permit categories include Residential New (RN), Residential Alteration/Addition (RA), Commercial New (CN) and Commercial Alteration/Addition (CA). Individual cities may have other categories, but in an effort to provide consistent categories across the KPB, those categories have been combined into one of the four. Borough-wide new residential construction per the KPB Assessing Department is presented in the annual statistical report, *Situations and Prospects*. Homer, Kenai, Seldovia and Soldotna permit activity has been recorded since 1986 but Seward did not require building permits until 1988.

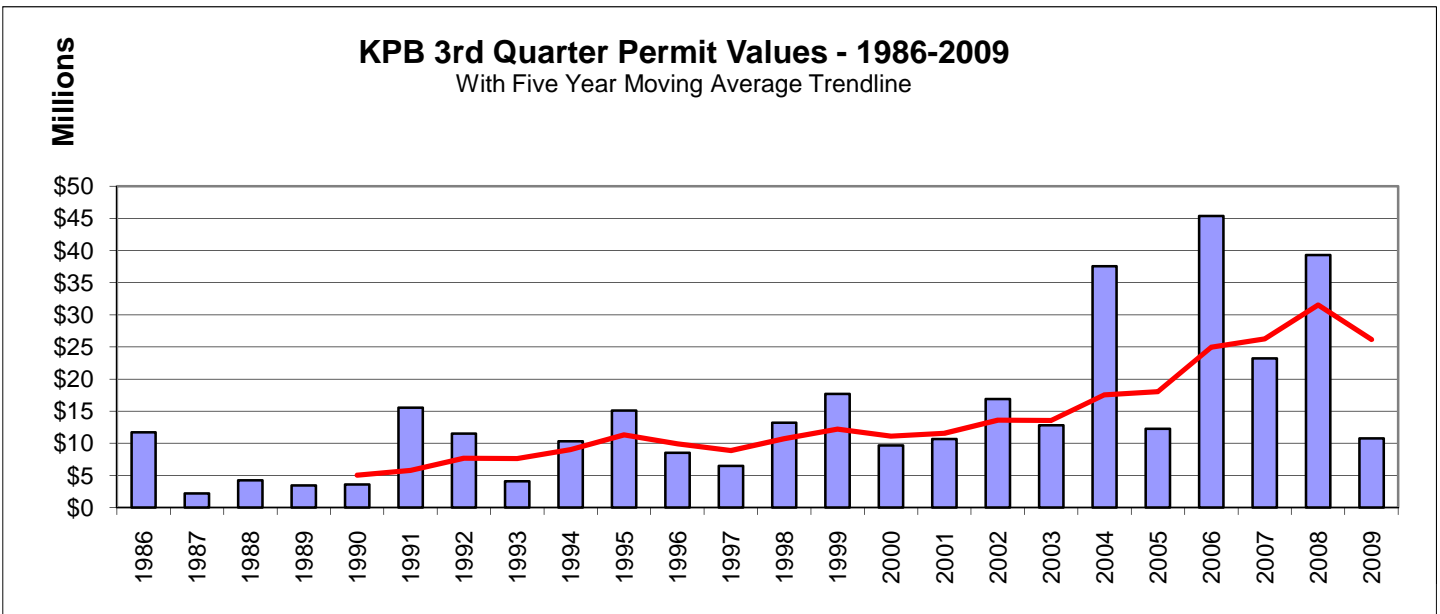


Chart 1.27

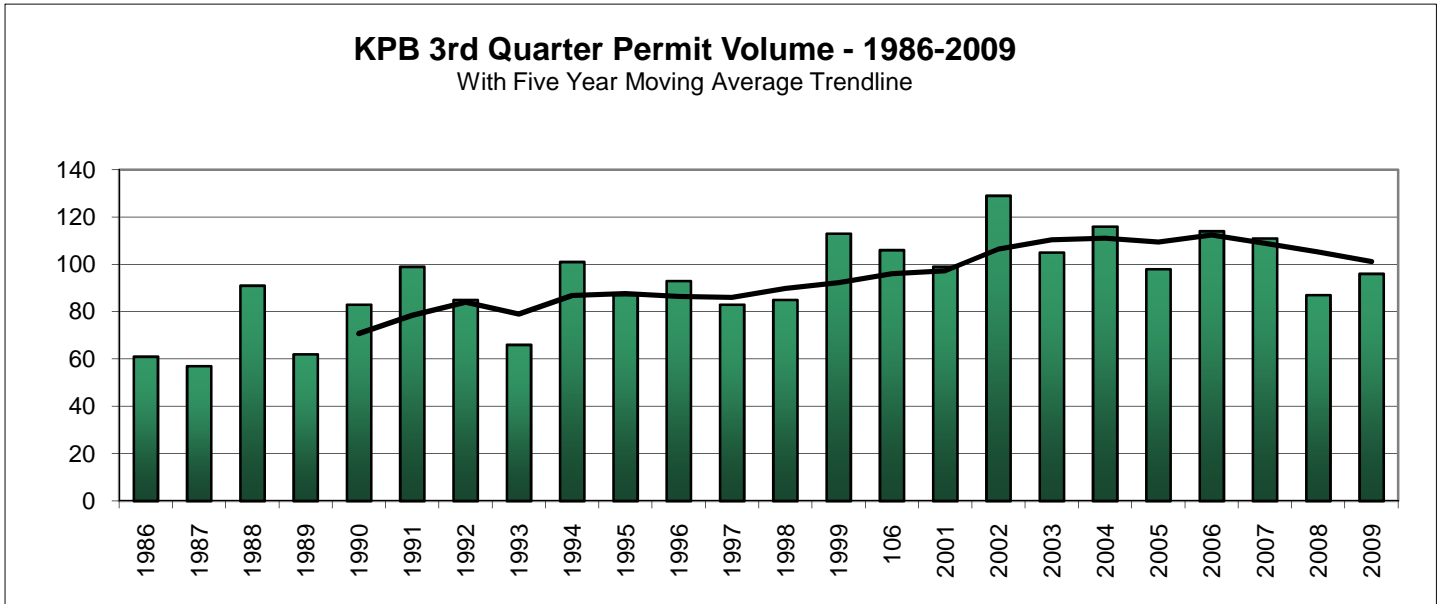


Chart 1.28

# KPB Construction Permits

<b>KPB 3rd Quarter Permit Values by Area - 2004-2009* - in \$</b>							
	2004	2005	2006	2007	2008	2009	Annual Change
Homer	9,531,900	4,282,500	6,994,757	5,087,200	2,410,200	3,168,500	31.5%
Kenai	1,991,750	4,035,100	4,367,654	15,020,700	24,976,300	2,680,895	-89.3%
Seldovia	0	30,500	0	60,800	0	0	NA
Seward	2,266,300	825,446	20,786,060	264,900	216,500	824,500	280.8%
Soldotna	23,780,115	3,085,730	13,213,749	2,765,902	11,710,661	4,089,843	-65.1%
<b>Total</b>	<b>37,570,065</b>	<b>12,259,276</b>	<b>45,362,220</b>	<b>23,199,502</b>	<b>39,313,661</b>	<b>10,763,738</b>	<b>-72.6%</b>
Annual Change		-67.4%	270.0%	-48.9%	69.5%	-72.6%	

Table 1.39

<b>KPB 3rd Quarter Permit Volume by Area - 2004-2009*</b>							
	2004	2005	2006	2007	2008	2009	Annual Change
Homer	42	27	25	28	13	17	30.8%
Kenai	31	33	43	44	42	30	-28.6%
Seldovia	0	2	0	7	0	0	NA
Seward	19	16	19	10	4	10	150.0%
Soldotna	24	20	27	22	28	39	39.3%
<b>Total</b>	<b>116</b>	<b>98</b>	<b>114</b>	<b>111</b>	<b>87</b>	<b>96</b>	<b>10.3%</b>
Annual Change		-15.5%	16.3%	-2.6%	-21.6%	10.3%	

Table 1.40

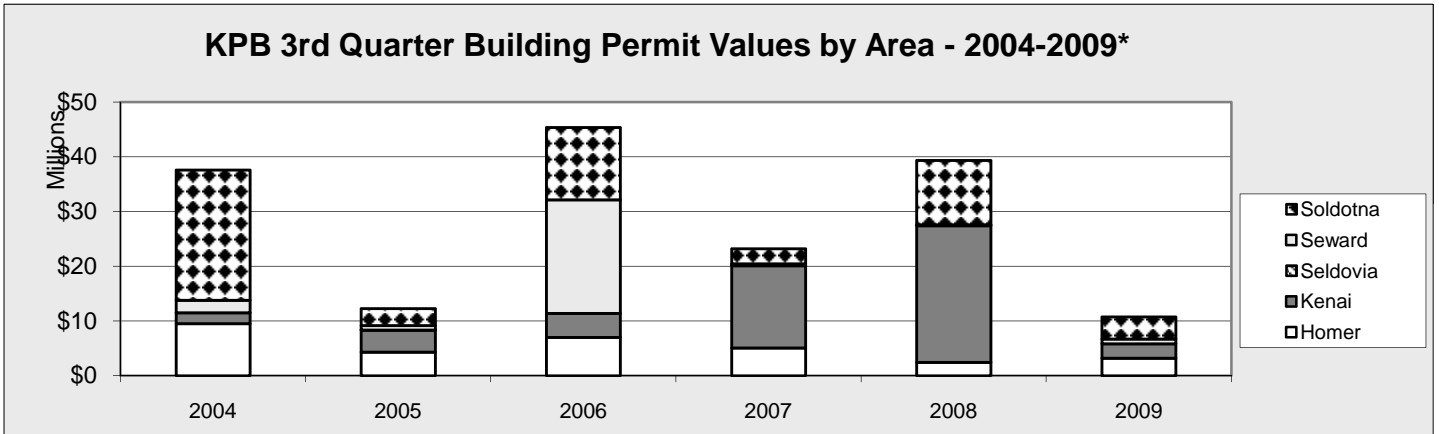


Chart 1.29

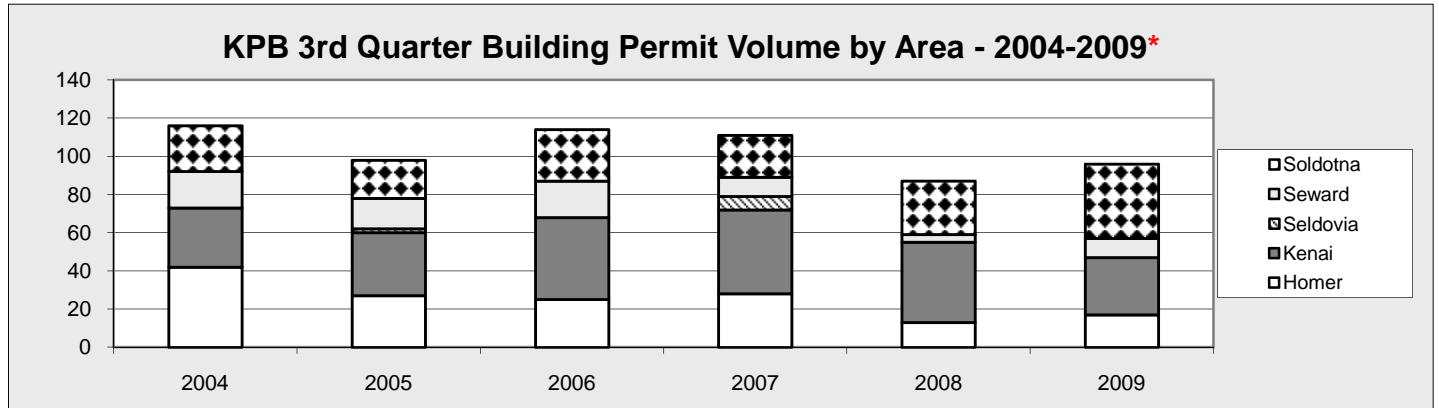


Chart 1.30

\* 2009 data includes Seldovia, but not all reports have been received.

# KPB Construction Permits

<b>KPB 3rd Quarter Permit Values by Type - 2005-2009* - in \$</b>							
	2004	2005	2006	2007	2008	2009	Annual Change
Residential New	4,950,200	4,843,170	11,744,277	5,529,253	4,048,840	6,051,754	49.5%
Residential Alter/Add	1,605,471	805,771	887,191	1,465,038	894,238	767,402	-14.2%
Commercial New	28,989,901	4,848,400	30,656,794	9,350,400	33,110,283	1,867,587	-94.4%
Commercial Alter/Add	2,024,493	1,761,935	2,073,958	6,854,811	1,260,300	2,076,995	64.8%
<b>Total</b>	<b>37,570,065</b>	<b>12,259,276</b>	<b>45,362,220</b>	<b>23,199,502</b>	<b>39,313,661</b>	<b>10,763,738</b>	<b>-72.6%</b>
Annual Change		-67.4%	270.0%	-48.9%	69.5%	-72.6%	

Table 1.41

<b>KPB 3rd Quarter Permit Volume by Type - 2004-2009*</b>							
	2004	2005	2006	2007	2008	2009	Annual Change
Residential New	32	31	48	36	17	31	82.4%
Residential Alter/Add	44	36	32	51	44	36	-18.2%
Commercial New	15	9	9	10	10	8	-20.0%
Commercial Alter/Add	25	22	25	14	16	21	31.3%
<b>Total</b>	<b>116</b>	<b>98</b>	<b>114</b>	<b>111</b>	<b>87</b>	<b>96</b>	<b>10.3%</b>
Annual Change		-15.5%	16.3%	-2.6%	-21.6%	10.3%	

Table 1.42

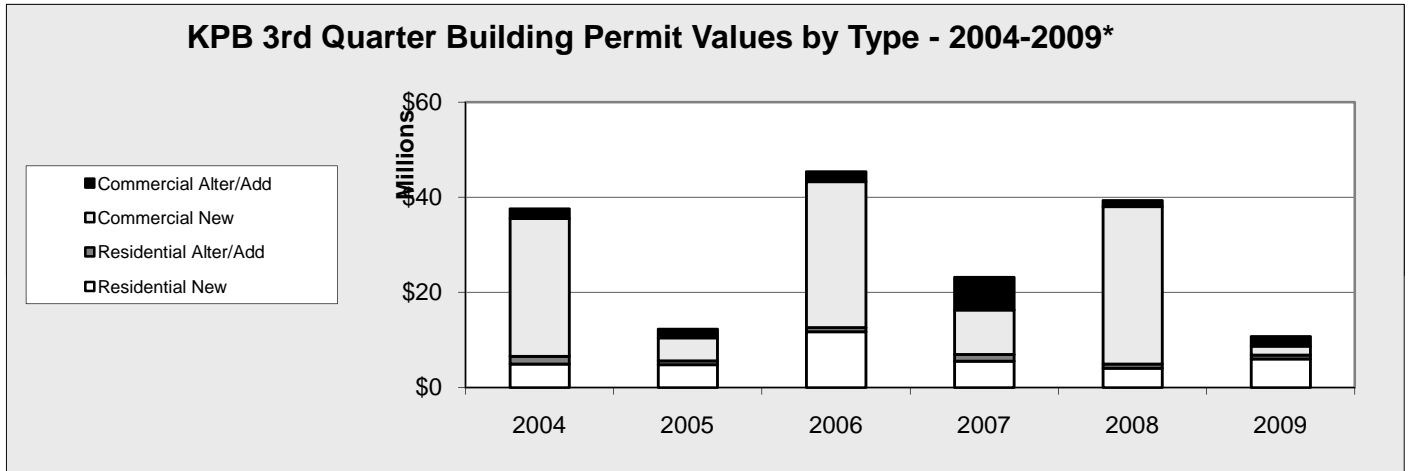


Chart 1.31

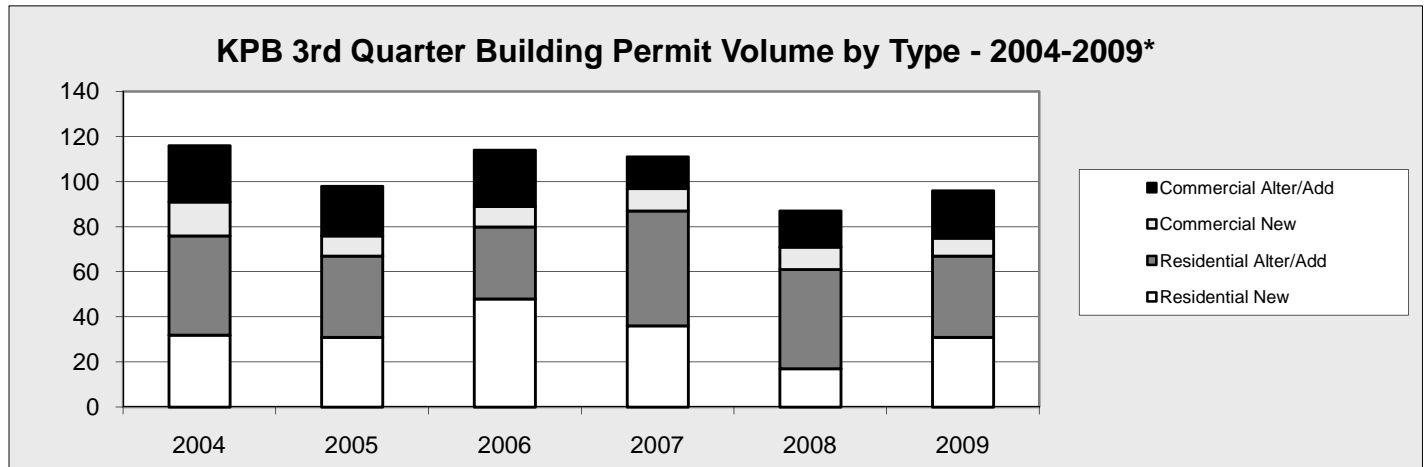


Chart 1.32

\* 2009 data includes Seldovia, but not all reports have been received.

# KPB Construction Permits

<b>KPB YTD 9/30 Permit Values by Area - 2004-2009* - in \$</b>							
	2004	2005	2006	2007	2008	2009	Annual Change
Homer	20,679,631	18,634,400	17,732,857	12,434,202	20,284,200	6,670,000	-67.1%
Kenai	4,201,150	7,017,900	9,288,254	21,958,300	45,020,500	6,387,165	-85.8%
Seldovia	176,200	511,500	117,000	342,800	0	307,500	NA
Seward	17,451,800	2,756,286	23,592,949	2,956,425	2,470,379	18,409,399	645.2%
Soldotna	32,593,011	11,339,520	22,561,518	11,470,878	19,229,035	9,837,739	-48.8%
<b>Total</b>	<b>75,101,792</b>	<b>40,259,606</b>	<b>73,292,578</b>	<b>49,162,605</b>	<b>87,004,114</b>	<b>41,611,803</b>	<b>-52.2%</b>
<b>Annual Change</b>		<b>-46.4%</b>	<b>82.0%</b>	<b>-32.9%</b>	<b>77.0%</b>	<b>-52.2%</b>	

Table 1.43

<b>KPB YTD 9/30 Permit Volume by Area - 2004-2009*</b>							
	2004	2005	2006	2007	2008	2009	Annual Change
Homer	84	92	78	71	50	40	-20.0%
Kenai	65	76	99	98	99	68	-31.3%
Seldovia	4	9	7	17	0	0	NA
Seward	47	47	49	28	21	39	85.7%
Soldotna	59	76	57	64	86	92	7.0%
<b>Total</b>	<b>259</b>	<b>300</b>	<b>290</b>	<b>278</b>	<b>256</b>	<b>239</b>	<b>-6.6%</b>
<b>Annual Change</b>		<b>15.8%</b>	<b>-3.3%</b>	<b>-4.1%</b>	<b>-7.9%</b>	<b>-6.6%</b>	

Table 1.44

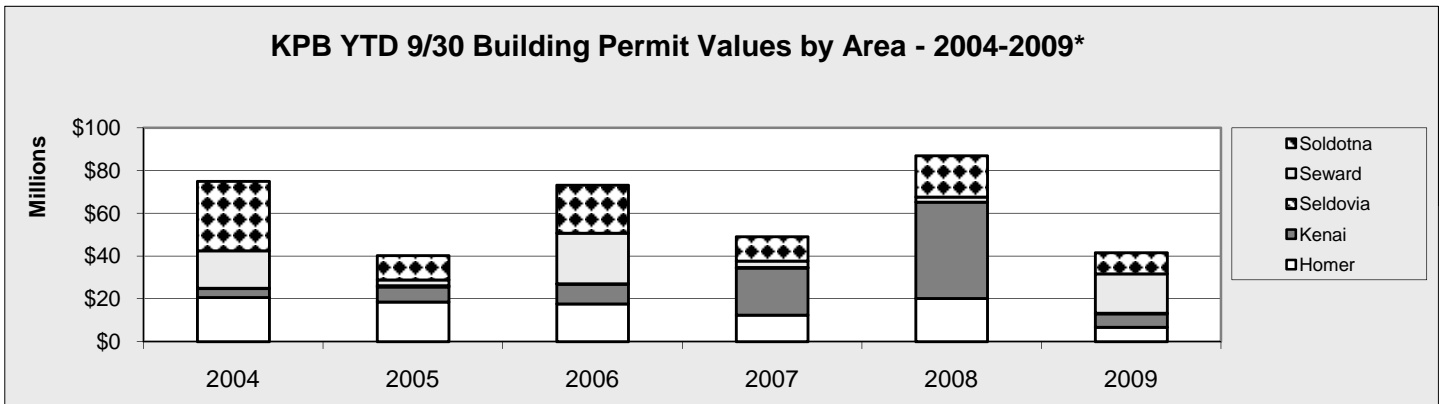


Chart 1.33

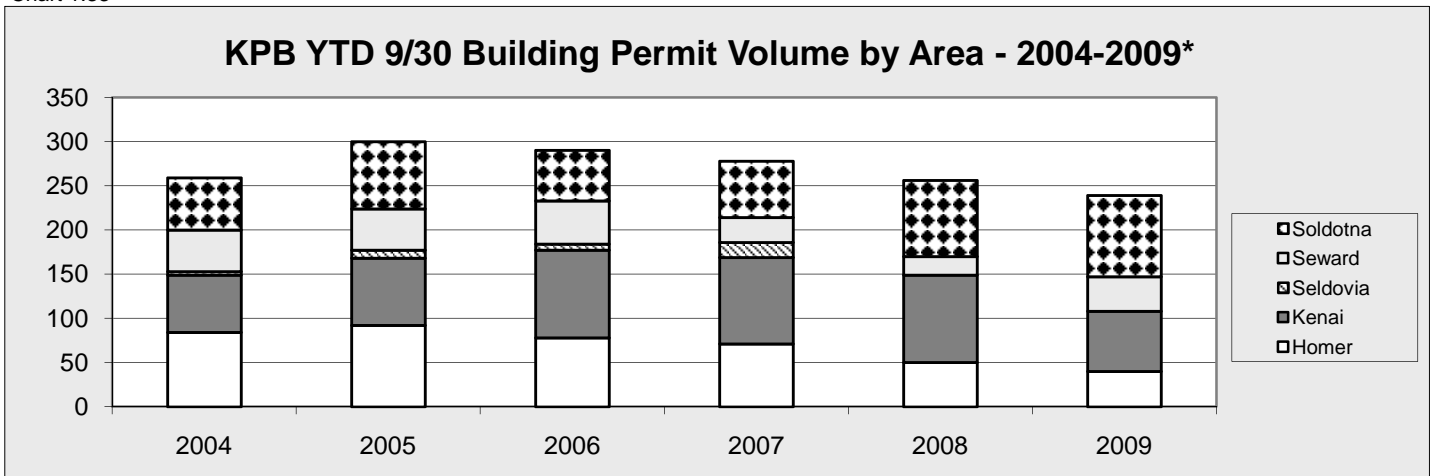


Chart 1.34 \* 2009 data includes Seldovia, but not all reports have been received.



# KPB Construction Permits

<b>KPB YTD 9/30 Permit Values by Type - 2004-2009* - in \$</b>							
	2004	2005	2006	2007	2008	2009	Annual Change
Residential New	14,781,484	15,742,025	24,220,907	21,679,367	19,584,463	14,679,699	-25.0%
Residential Alter/Add	2,350,830	2,034,171	1,762,821	3,230,075	1,862,088	1,634,937	-12.2%
Commercial New	53,017,742	17,054,548	39,730,852	13,996,056	60,154,020	13,906,226	-76.9%
Commercial Alter/Add	4,951,736	5,428,862	7,577,998	10,257,107	5,403,543	11,390,941	110.8%
<b>Total</b>	<b>75,101,792</b>	<b>40,259,606</b>	<b>73,292,578</b>	<b>49,162,605</b>	<b>87,004,114</b>	<b>41,611,803</b>	<b>-52.2%</b>
Annual Change		-46.4%	82.0%	-32.9%	77.0%	-52.2%	

Table 1.45

<b>KPB YTD 9/30 Permit Volume by Type - 2004-2009*</b>							
	2004	2005	2006	2007	2008	2009	Annual Change
Residential New	83	98	118	103	80	76	-5.0%
Residential Alter/Add	79	96	77	93	89	58	-34.8%
Commercial New	33	42	36	29	23	20	-13.0%
Commercial Alter/Add	64	64	59	53	64	60	-6.3%
<b>Total</b>	<b>259</b>	<b>300</b>	<b>290</b>	<b>278</b>	<b>256</b>	<b>214</b>	<b>-16.4%</b>
Annual Change		15.8%	-3.3%	-4.1%	-7.9%	-16.4%	

Table 1.46

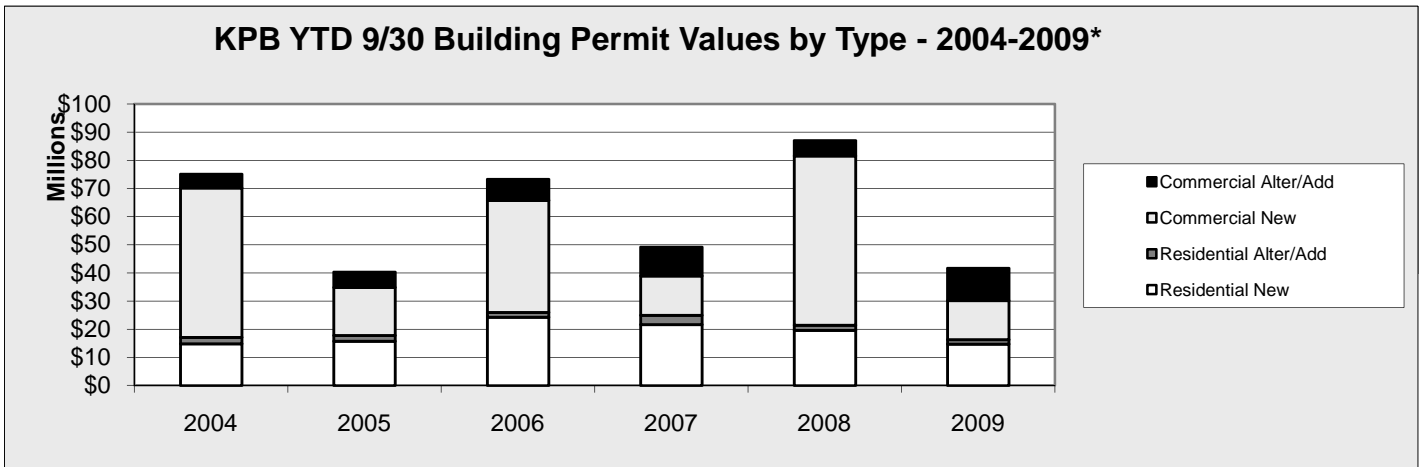


Chart 1.35

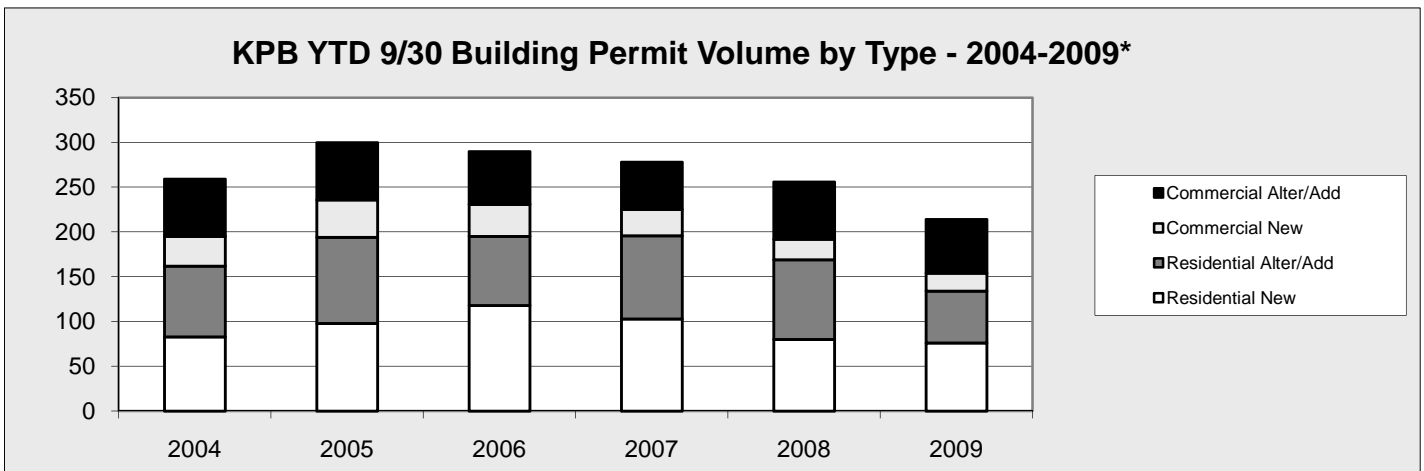


Chart 1.36

\* 2009 data includes Seldovia, but not all reports have been received.

# KPB Construction Permits

<b>KPB Annual Permit Values by Area - 2003 - 2008 - in \$</b>							
	2003	2004	2005	2006	2007	2008	Annual Change
Homer	15,326,815	24,070,631	21,611,400	20,287,857	14,056,202	23,168,200	64.8%
Kenai	10,441,800	4,786,550	8,237,900	11,076,154	22,398,000	46,486,375	107.5%
Seldovia	1,902,500	176,200	512,000	135,000	343,800	382,500	11.3%
Seward	7,982,765	17,711,150	2,863,143	25,537,249	21,095,925	2,832,379	-86.6%
Soldotna	7,952,297	37,296,926	11,509,360	23,194,400	13,762,923	19,493,181	41.6%
<b>Total</b>	<b>43,606,177</b>	<b>84,041,457</b>	<b>44,733,803</b>	<b>80,230,660</b>	<b>71,656,850</b>	<b>92,362,635</b>	<b>28.9%</b>
<b>Annual Change</b>		<b>92.7%</b>	<b>-46.8%</b>	<b>79.4%</b>	<b>-10.7%</b>	<b>28.9%</b>	

Table 1.47

<b>KPB Annual Permit Volume by Area - 2003 - 2008</b>							
	2003	2004	2005	2006	2007	2008	Annual Change
Homer	86	108	103	83	87	62	-28.7%
Kenai	114	79	90	113	112	114	1.8%
Seldovia	12	4	10	8	18	7	-61.1%
Seward	50	54	54	55	37	30	-18.9%
Soldotna	74	67	81	64	80	91	13.8%
<b>Total</b>	<b>336</b>	<b>312</b>	<b>338</b>	<b>323</b>	<b>334</b>	<b>304</b>	<b>-9.0%</b>
<b>Annual Change</b>		<b>-7.1%</b>	<b>8.3%</b>	<b>-4.4%</b>	<b>3.4%</b>	<b>-9.0%</b>	

Table 1.48

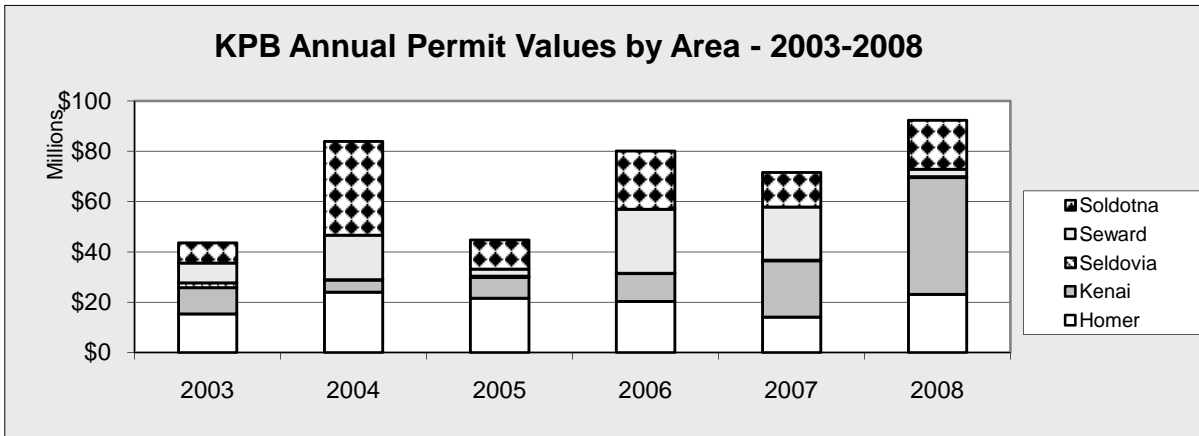


Chart 1.37

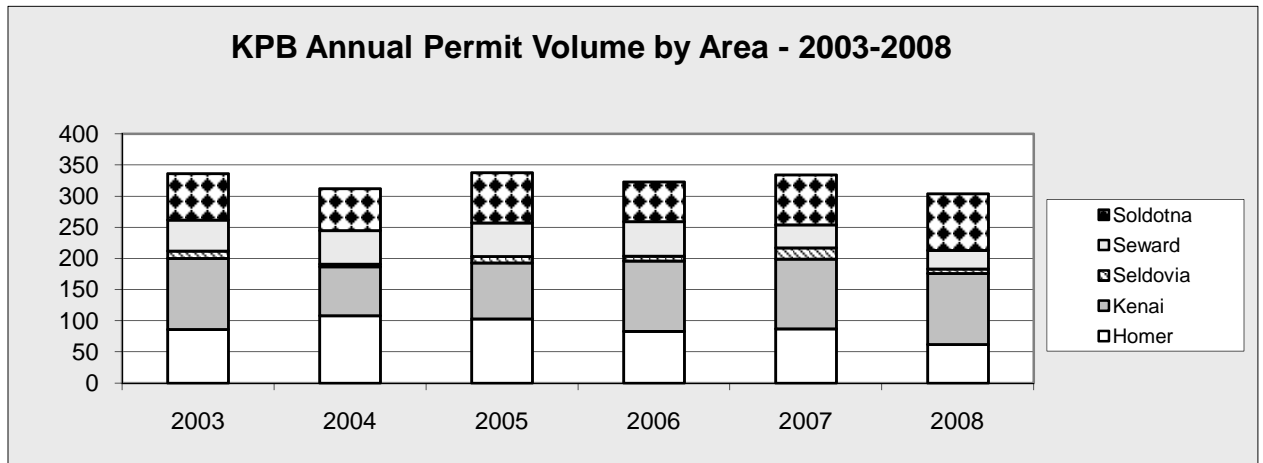


Chart 1.38

# KPB Construction Permits

KPB Annual Permit Values by Type - 2003-2008 - in \$							
	2003	2004	2005	2006	2007	2008	Annual Change
Residential New	15,729,888	15,935,344	17,749,648	26,277,740	22,612,367	21,563,338	-4.6%
Residential Alter/Add	2,280,779	2,880,284	2,235,128	2,070,180	4,106,440	2,728,588	-33.6%
Commercial New	15,820,201	56,079,343	19,217,548	44,002,152	33,951,168	61,078,166	79.9%
Commercial Alter/Add	9,775,309	9,146,486	5,531,479	7,880,588	10,986,875	6,992,543	-36.4%
Total	43,606,177	84,041,457	44,733,803	80,230,660	71,656,850	92,362,635	28.9%
Annual Change		92.7%	-46.8%	79.4%	-10.7%	28.9%	

Table 1.49

KPB Annual Permit Volume by Type - 2003-2008							
	2003	2004	2005	2006	2007	2008	Annual Change
Residential New	104	94	111	126	110	93	-15.5%
Residential Alter/Add	94	96	106	86	119	105	-11.8%
Commercial New	42	42	46	43	37	27	-27.0%
Commercial Alter/Add	96	80	75	68	68	79	16.2%
Total	336	312	338	323	334	304	-9.0%
Annual Change		-7.1%	8.3%	-4.4%	3.4%	-9.0%	

Table 1.50

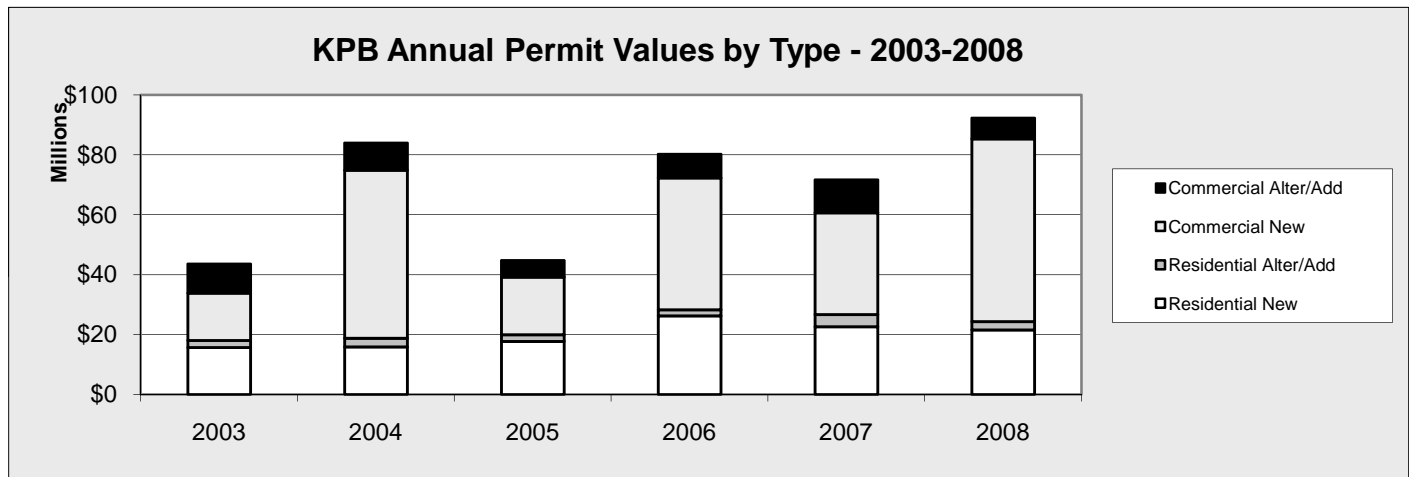


Chart 1.39

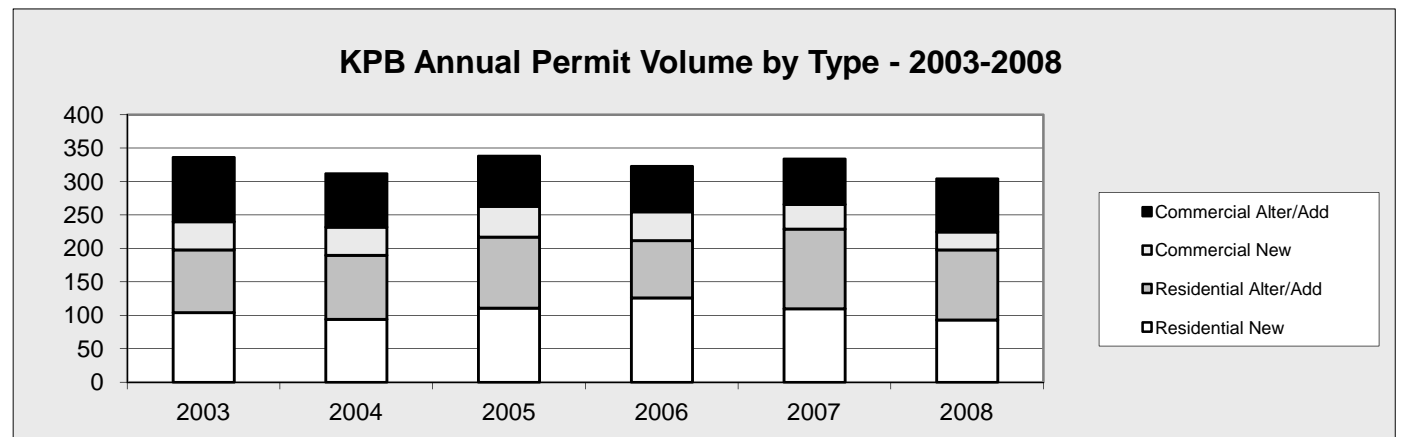


Chart 1.40

# KPB Construction Permits

<b>KPB Annual Permit Value by Area by Quarter - 2003-2009* - in \$</b>					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	TOTAL
<b>2003</b>					
Homer	1,334,340	7,929,500	3,020,075	3,042,900	15,326,815
Kenai	1,557,600	2,728,350	3,700,350	2,455,500	10,441,800
Seldovia	31,000	0	1,835,000	36,500	1,902,500
Seward	1,905,355	3,672,010	1,832,900	572,500	7,982,765
Soldotna	427,018	4,233,924	2,418,310	873,045	7,952,297
<b>TOTAL</b>	<b>5,255,313</b>	<b>18,563,784</b>	<b>12,806,635</b>	<b>6,980,445</b>	<b>43,606,177</b>
<b>2004</b>					
Homer	3,714,020	7,433,711	9,531,900	3,391,000	24,070,631
Kenai	312,000	1,897,400	1,991,750	585,400	4,786,550
Seldovia	20,000	156,200	0	0	176,200
Seward	7,741,600	7,443,900	2,266,300	259,350	17,711,150
Soldotna	5,064,323	3,748,573	23,780,115	4,703,915	37,296,926
<b>TOTAL</b>	<b>16,851,943</b>	<b>20,679,784</b>	<b>37,570,065</b>	<b>8,939,665</b>	<b>84,041,457</b>
<b>2005</b>					
Homer	3,105,900	11,246,000	4,282,500	2,977,000	21,611,400
Kenai	425,500	2,557,300	4,035,100	1,220,000	8,237,900
Seldovia	15,000	466,000	30,500	500	512,000
Seward	1,172,300	758,540	825,446	106,857	2,863,143
Soldotna	1,421,555	6,832,235	3,085,730	169,840	11,509,360
<b>TOTAL</b>	<b>6,140,255</b>	<b>21,860,075</b>	<b>12,259,276</b>	<b>4,474,197</b>	<b>44,733,803</b>
<b>2006</b>					
Homer	3,271,000	7,467,100	6,994,757	2,555,000	20,287,857
Kenai	763,500	4,157,100	4,367,654	1,787,900	11,076,154
Seldovia	30,000	87,000	0	18,000	135,000
Seward	622,217	2,184,672	20,786,060	1,944,300	25,537,249
Soldotna	2,116,441	7,231,328	13,213,749	632,882	23,194,400
<b>TOTAL</b>	<b>6,803,158</b>	<b>21,127,200</b>	<b>45,362,220</b>	<b>6,938,082</b>	<b>80,230,660</b>
<b>2007</b>					
Homer	55,001	7,292,001	5,087,200	1,622,000	14,056,202
Kenai	769,500	6,168,100	15,020,700	439,700	22,398,000
Seldovia	15,000	267,000	60,800	1,000	343,800
Seward	803,238	1,888,287	264,900	18,139,500	21,095,925
Soldotna	827,771	7,877,205	2,765,902	2,292,045	13,762,923
<b>TOTAL</b>	<b>2,470,510</b>	<b>23,492,593</b>	<b>23,199,502</b>	<b>22,494,245</b>	<b>71,656,850</b>
<b>2008</b>					
Homer	1,223,000	16,651,000	2,410,200	2,884,000	23,168,200
Kenai	1,063,300	18,980,900	24,976,300	1,465,875	46,486,375
Seldovia	12,000	7,500	353,000	10,000	382,500
Seward	409,415	1,844,464	216,500	362,000	2,832,379
Soldotna	2,306,253	5,212,121	11,710,661	264,146	19,493,181
<b>TOTAL</b>	<b>5,013,968</b>	<b>42,695,985</b>	<b>39,666,661</b>	<b>4,986,021</b>	<b>92,362,635</b>
<b>2009</b>					
	<b>Year to Date</b>				
Homer	1,110,000	2,390,500	3,168,500		6,669,000
Kenai	493,000	3,213,270	2,680,895		6,387,165
Seldovia	0	307,500	0		307,500
Seward	6,627,120	10,958,799	824,500		18,410,419
Soldotna	453,000	5,294,876	4,089,843		9,837,719
<b>TOTAL</b>	<b>8,683,120</b>	<b>22,164,945</b>	<b>10,763,738</b>		<b>41,611,803</b>

Table 1.51

\* - \$0 for Seldovia indicates no activity during the first quarter and report received for the 3rd quarter

# KPB Construction Permits

<b>KPB Annual Permit Values by Type by Quarter - 2003-2009* - in \$</b>					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	TOTAL
<b>2003</b>					
Residential New	1,097,800	7,868,834	4,209,163	2,554,091	15,729,888
Residential Alter/Add	393,867	984,340	611,572	291,000	2,280,779
Commercial New	72,000	8,965,210	4,636,000	2,146,991	15,820,201
Commercial Alter/Add	3,691,646	745,400	3,349,900	1,988,363	9,775,309
<b>TOTAL</b>	<b>5,255,313</b>	<b>18,563,784</b>	<b>12,806,635</b>	<b>6,980,445</b>	<b>43,606,177</b>
<b>2004</b>					
Residential New	3,456,797	6,374,487	4,950,200	1,153,860	15,935,344
Residential Alter/Add	261,520	483,839	1,605,471	529,454	2,880,284
Commercial New	12,880,026	11,147,815	28,989,901	3,061,601	56,079,343
Commercial Alter/Add	253,600	2,673,643	2,024,493	4,194,750	9,146,486
<b>TOTAL</b>	<b>16,851,943</b>	<b>20,679,784</b>	<b>37,570,065</b>	<b>8,939,665</b>	<b>84,041,457</b>
<b>2005</b>					
Residential New	3,338,356	7,560,499	4,843,170	2,007,623	17,749,648
Residential Alter/Add	415,930	812,470	805,771	200,957	2,235,128
Commercial New	309,000	11,897,148	4,848,400	2,163,000	19,217,548
Commercial Alter/Add	2,076,969	1,589,958	1,761,935	102,617	5,531,479
<b>TOTAL</b>	<b>6,140,255</b>	<b>21,860,075</b>	<b>12,259,276</b>	<b>4,474,197</b>	<b>44,733,803</b>
<b>2006</b>					
Residential New	2,257,031	10,219,599	11,744,277	2,056,833	26,277,740
Residential Alter/Add	45,000	830,630	887,191	307,359	2,070,180
Commercial New	938,410	8,135,648	30,656,794	4,271,300	44,002,152
Commercial Alter/Add	3,562,717	1,941,323	2,073,958	302,590	7,880,588
<b>TOTAL</b>	<b>6,803,158</b>	<b>21,127,200</b>	<b>45,362,220</b>	<b>6,938,082</b>	<b>80,230,660</b>
<b>2007</b>					
Residential New	1,117,722	15,032,392	5,529,253	933,000	22,612,367
Residential Alter/Add	308,549	1,456,488	1,465,038	876,365	4,106,440
Commercial New	208,513	4,437,143	9,350,400	19,955,112	33,951,168
Commercial Alter/Add	835,726	2,566,570	6,854,811	729,768	10,986,875
<b>TOTAL</b>	<b>2,470,510</b>	<b>23,492,593</b>	<b>23,199,502</b>	<b>22,494,245</b>	<b>71,656,850</b>
<b>2008*</b>					
Residential New	1,642,277	13,893,346	4,398,840	1,628,875	21,563,338
Residential Alter/Add	204,711	777,639	894,238	852,000	2,728,588
Commercial New	1,464,737	25,579,000	33,113,283	921,146	61,078,166
Commercial Alter/Add	1,702,243	2,446,000	1,260,300	1,584,000	6,992,543
<b>TOTAL</b>	<b>5,013,968</b>	<b>42,695,985</b>	<b>39,666,661</b>	<b>4,986,021</b>	<b>92,362,635</b>
<b>2009**</b>					
Residential New	630,000	7,997,945	6,051,754		14,679,699
Residential Alter/Add	262,000	605,535	767,402		1,634,937
Commercial New	1,028,000	11,010,639	1,867,587		13,906,226
Commercial Alter/Add	6,763,120	2,550,826	2,076,995		11,390,941
<b>TOTAL</b>	<b>8,683,120</b>	<b>22,164,945</b>	<b>10,763,738</b>		<b>41,611,803</b>

Table 1.52

\* - 2008 data does not include Seldovia. No reports have been received.

\*\* - 2009 3rd quarter data does not include Seldovia as no report has been received

# KPB Construction Permits

<b>KPB Annual Permit Volume by Area by Quarter - 2003-2009</b>					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	TOTAL
<b>2003</b>					
Homer	18	34	21	13	86
Kenai	8	40	45	21	114
Seldovia	3	0	5	4	12
Seward	11	13	15	11	50
Soldotna	6	36	19	13	74
TOTAL	46	123	105	62	336
<b>2004</b>					
Homer	16	26	42	24	108
Kenai	4	30	31	14	79
Seldovia	1	3	0	0	4
Seward	7	21	19	7	54
Soldotna	9	26	24	8	67
TOTAL	37	106	116	53	312
<b>2005</b>					
Homer	18	47	27	11	103
Kenai	10	33	33	14	90
Seldovia	1	6	2	1	10
Seward	12	19	16	7	54
Soldotna	16	40	20	5	81
TOTAL	57	145	98	38	338
<b>2006</b>					
Homer	14	39	25	5	83
Kenai	14	42	43	14	113
Seldovia	1	6	0	1	8
Seward	7	23	19	6	55
Soldotna	5	25	27	7	64
TOTAL	41	135	114	33	323
<b>2007</b>					
Homer	3	40	28	16	87
Kenai	11	43	44	14	112
Seldovia	1	9	7	1	18
Seward	7	11	10	9	37
Soldotna	9	33	22	16	80
TOTAL	31	136	111	56	334
<b>2008</b>					
Homer	7	31	13	11	62
Kenai	12	45	42	15	114
Seldovia	1	2	3	1	7
Seward	5	12	4	9	30
Soldotna	21	37	28	5	91
TOTAL	46	127	90	41	304
<b>2009</b>					
				<b>Year to Date</b>	
Homer	4	19	17		40
Kenai	7	31	30		68
Seldovia	0	4	0		4
Seward	7	22	10		39
Soldotna	11	42	39		92
TOTAL	29	118	96		243

Table 1.53

\* - 2009 data does not include Seldovia for the 3rd quarter as no report has been received.

# KPB Construction Permits

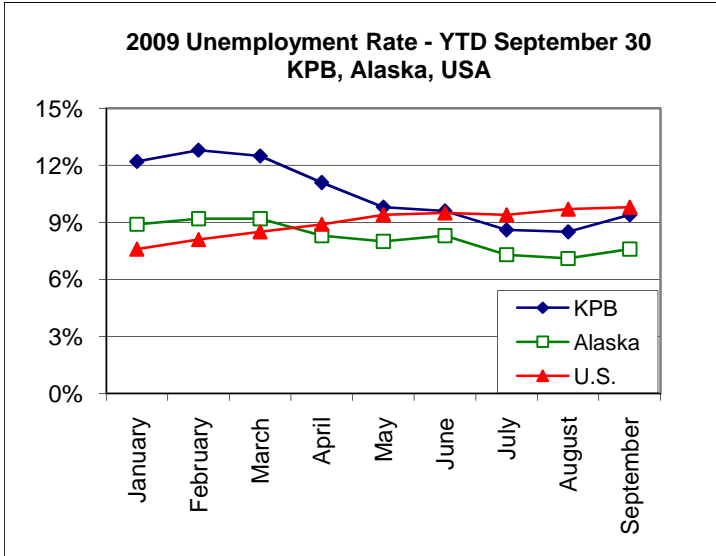
<b>KPB Annual Permit Volume by Type by Quarter - 2003-2009*</b>					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	TOTAL
<b>2003</b>					
Residential New	7	47	28	22	104
Residential Alter/Add	17	33	34	10	94
Commercial New	1	17	17	7	42
Commercial Alter/Add	21	26	26	23	96
<b>TOTAL</b>	<b>46</b>	<b>123</b>	<b>105</b>	<b>62</b>	<b>336</b>
<b>2004</b>					
Residential New	17	34	32	11	94
Residential Alter/Add	5	30	44	17	96
Commercial New	7	11	15	9	42
Commercial Alter/Add	8	31	25	16	80
<b>TOTAL</b>	<b>37</b>	<b>106</b>	<b>116</b>	<b>53</b>	<b>312</b>
<b>2005</b>					
Residential New	18	49	31	13	111
Residential Alter/Add	14	46	36	10	106
Commercial New	6	27	9	4	46
Commercial Alter/Add	19	23	22	11	75
<b>TOTAL</b>	<b>57</b>	<b>145</b>	<b>98</b>	<b>38</b>	<b>338</b>
<b>2006</b>					
Residential New	13	57	48	8	126
Residential Alter/Add	5	40	32	9	86
Commercial New	5	22	9	7	43
Commercial Alter/Add	18	16	25	9	68
<b>TOTAL</b>	<b>41</b>	<b>135</b>	<b>114</b>	<b>33</b>	<b>323</b>
<b>2007</b>					
Residential New	8	59	36	7	110
Residential Alter/Add	8	34	51	26	119
Commercial New	2	17	10	8	37
Commercial Alter/Add	13	26	14	15	68
<b>TOTAL</b>	<b>31</b>	<b>136</b>	<b>111</b>	<b>56</b>	<b>334</b>
<b>2008</b>					
Residential New	8	56	19	10	93
Residential Alter/Add	10	37	44	14	105
Commercial New	5	8	10	4	27
Commercial Alter/Add	23	26	17	13	79
<b>TOTAL</b>	<b>46</b>	<b>127</b>	<b>90</b>	<b>41</b>	<b>304</b>
<b>2009*</b>					
					<b>Year to Date</b>
Residential New	3	42	31		76
Residential Alter/Add	11	40	36		87
Commercial New	4	8	8		20
Commercial Alter/Add	11	8	21		40
<b>TOTAL</b>	<b>29</b>	<b>98</b>	<b>96</b>		<b>223</b>

Table 1.54

\* - 2009 data does not include Seldovia for the 3rd quarter as no report has been received.

# KPB Unemployment Statistics

Unemployment data are acquired from the Alaska Department of Labor and Workforce Development (AK DOLWD) and are developed through a survey. Data are entered into a standardized model that is used throughout the U.S. with calculations providing four data sets. The estimated total labor force includes all residents willing and able to work, whether or not they are employed. Employment includes all persons who are gainfully employed by establishments that meet requirements for reporting of wages. Unemployment is calculated by subtracting the number of gainfully employed persons from the estimated total labor force. Lastly, the unemployment rate is calculated by dividing the number of unemployed persons by the estimated total labor force.



The chart to the left illustrates the normal relationship between unemployment rates of the U.S., Alaska, and the KPB. Typically, each area reaches its annual high unemployment during the first quarter. Also, generally, the U.S. rate is the lowest, followed by Alaska, with the KPB having the highest rate in this survey driven data set.

Chart 1.48

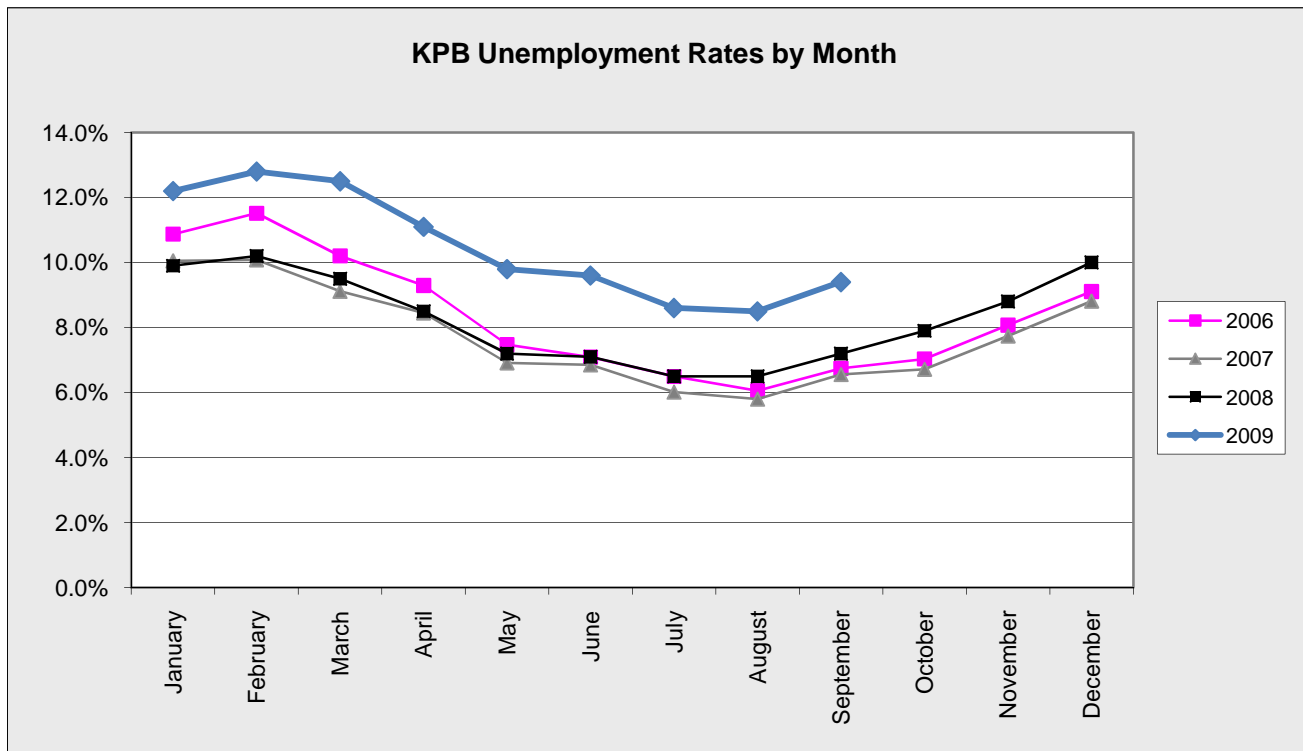


Chart 1.49



# KPB Unemployment Statistics

## KPB Labor Force by Month - 2001-2009

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Avg
2001	23,166	23,025	23,068	23,297	24,336	26,261	26,897	25,704	24,606	23,804	23,778	23,942	24,324
2002	23,886	23,559	23,752	24,418	25,140	26,135	27,045	26,332	25,200	24,494	24,461	24,637	24,922
2003	24,721	24,514	24,634	24,841	25,847	27,247	27,654	26,842	25,094	24,446	24,463	24,377	25,390
2004	24,327	24,473	24,596	24,676	25,830	27,732	28,216	26,976	25,571	24,890	24,661	24,522	25,539
2005	24,271	24,296	24,439	24,405	25,637	27,246	27,779	26,813	25,258	24,630	24,412	24,471	25,305
2006	24,338	24,543	24,354	24,566	25,818	27,266	27,647	27,350	25,624	24,648	24,504	24,798	25,455
2007	24,618	24,719	24,732	24,794	26,080	27,625	27,788	27,410	26,034	25,086	25,075	25,071	25,753
2008	24,908	24,863	25,076	25,345	26,780	27,955	28,247	28,083	26,291	25,468	25,276	25,308	26,133
2009	25,319	25,363	25,525	25,594	27,305	28,518	28,586	28,189	26,625			YTD	26,780

Table 1.55

## KPB Unemployment by Month - 2001-2009

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Avg
2001	2,362	2,380	2,245	2,076	1,751	1,809	1,550	1,572	1,581	1,738	1,950	2,186	1,933
2002	2,556	2,566	2,560	2,401	2,131	2,224	2,024	2,012	2,139	2,236	2,436	2,713	2,333
2003	3,003	3,097	2,803	2,631	2,362	2,566	2,217	2,159	2,211	2,294	2,532	2,684	2,547
2004	3,026	3,026	2,891	2,590	2,271	2,442	2,054	1,969	2,029	2,126	2,296	2,433	2,429
2005	2,653	2,849	2,540	2,281	1,996	2,050	1,812	1,757	1,930	2,054	2,249	2,407	2,215
2006	2,630	2,813	2,442	2,268	1,894	1,909	1,732	1,618	1,675	1,695	1,942	2,143	2,063
2007	2,467	2,480	2,232	2,087	1,771	1,882	1,678	1,585	1,699	1,699	1,916	2,188	1,974
2008	2,455	2,540	2,394	2,158	1,940	1,984	1,825	1,815	1,899	2,004	2,228	2,524	2,147
2009	3,084	3,240	3,189	2,852	2,664	2,742	2,452	2,389	2,503			YTD	2,791

Table 1.56

## KPB Unemployment Rate by Month - 2001-2009

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Avg
2001	10.2%	10.3%	9.7%	8.9%	7.2%	6.9%	5.8%	6.1%	6.4%	7.3%	8.2%	9.1%	8.0%
2002	10.7%	10.9%	10.8%	9.8%	8.5%	8.5%	7.5%	7.6%	8.5%	9.1%	10.0%	11.0%	9.4%
2003	12.1%	12.6%	11.4%	10.6%	9.1%	9.4%	8.0%	8.0%	8.8%	9.4%	10.4%	11.0%	10.1%
2004	12.4%	12.4%	11.8%	10.5%	8.8%	8.8%	7.3%	7.3%	7.9%	8.5%	9.3%	9.9%	9.6%
2005	10.9%	11.7%	10.4%	9.3%	7.8%	7.5%	6.5%	6.6%	7.6%	8.3%	9.2%	9.8%	8.8%
2006	10.8%	11.5%	10.0%	9.2%	7.3%	7.0%	6.3%	5.9%	6.5%	6.9%	7.9%	8.6%	8.2%
2007	10.0%	10.0%	9.0%	8.4%	6.8%	6.8%	6.0%	5.8%	6.5%	6.8%	7.6%	8.7%	7.7%
2008	9.9%	10.2%	9.5%	8.5%	7.2%	7.1%	6.5%	6.5%	7.2%	7.9%	8.8%	10.0%	8.3%
2009	12.2%	12.8%	12.5%	11.1%	9.8%	9.6%	8.6%	8.5%	9.4%			YTD	10.5%

Table 1.57

## KPB Employment by Month - 2001-2009

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Avg
2001	20,804	20,654	20,823	21,221	22,585	24,452	25,347	24,132	23,025	22,066	21,828	21,756	22,391
2002	21,330	20,993	21,192	22,017	23,009	23,911	25,021	24,320	23,061	22,258	22,025	21,924	22,588
2003	21,718	21,417	21,831	22,210	23,485	24,681	25,437	24,683	22,883	22,152	21,931	21,693	22,843
2004	21,301	21,447	21,705	22,086	23,559	25,281	26,162	25,007	23,542	22,764	22,365	22,089	23,109
2005	21,618	21,447	21,899	22,124	23,641	25,196	25,967	25,056	23,328	22,576	22,163	22,064	23,090
2006	21,708	21,730	21,912	22,298	23,921	25,357	25,915	25,732	23,949	22,953	22,562	22,655	23,391
2007	22,151	22,239	22,500	22,707	24,309	25,743	26,110	25,825	24,335	23,387	23,159	22,883	23,779
2008	22,453	22,323	22,682	23,187	24,840	25,971	26,422	26,268	24,392	23,464	23,048	22,784	23,986
2009	22,235	22,123	22,336	22,742	24,641	25,776	26,134	25,800	24,122			YTD	23,990

Table 1.58

# KPB Demographics

## Census 2000

KPB population counts are conducted by the United States Census Bureau every ten years. Check out their website (<http://www.census.gov/>), which has two excellent data options - QuickFacts and AmericanFactFinder.

Census data is collected for two general types of area: incorporated cities and Census Designated Places (CDP). KPB incorporated cities include Homer, Kachemak City, Kenai, Seldovia, Seward and Soldotna. A CDP is delineated by geographic features such as rivers, roads, or ridges. Defining characteristics include:

- \* A sense of community;
- \* A population of 25 or more; and
- \* It must have been recognized as possibly fitting the criteria four years prior to the census, as planning began.

The Census Bureau considers an incorporated city with a population greater than 2,500 to be urban, of which there are four in the KPB: Homer, Kenai, Seward and Soldotna. Kenai is ranked 6th largest city in Alaska, Homer ranks 14th, and Soldotna is the 15th largest as of Census 2000 .

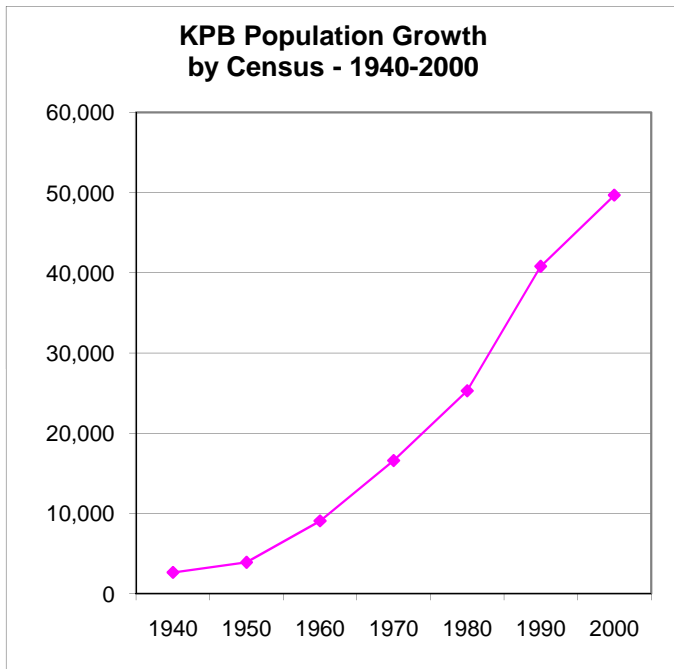


Chart 1.41

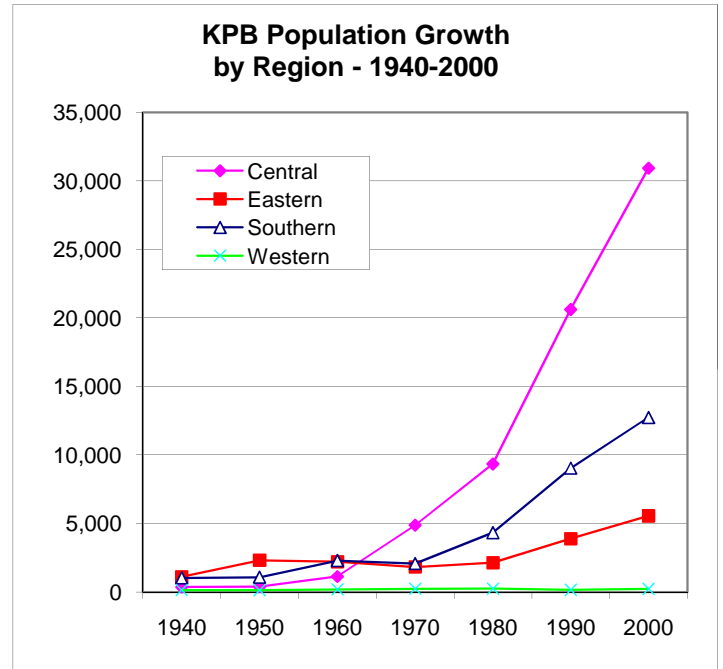


Chart 1.42

## Population Estimates

The AK DOLWD prepares annual population estimates for Alaska. Estimates include Armed Forces members serving in Alaska but exclude seasonal populations. Primary indicators for population change include Alaska Permanent Fund Dividend applications, vital statistics, and survey information. Although estimates are identified for July 1, data represents annual average resident population rather than a specific date.

These revised, current estimates are consistent with U.S. Census Bureau statewide total population estimates and supersede all previously published estimates.

<http://almis.labor.state.ak.us/?PAGEID=67&SUBID=171>

# KPB Demographics

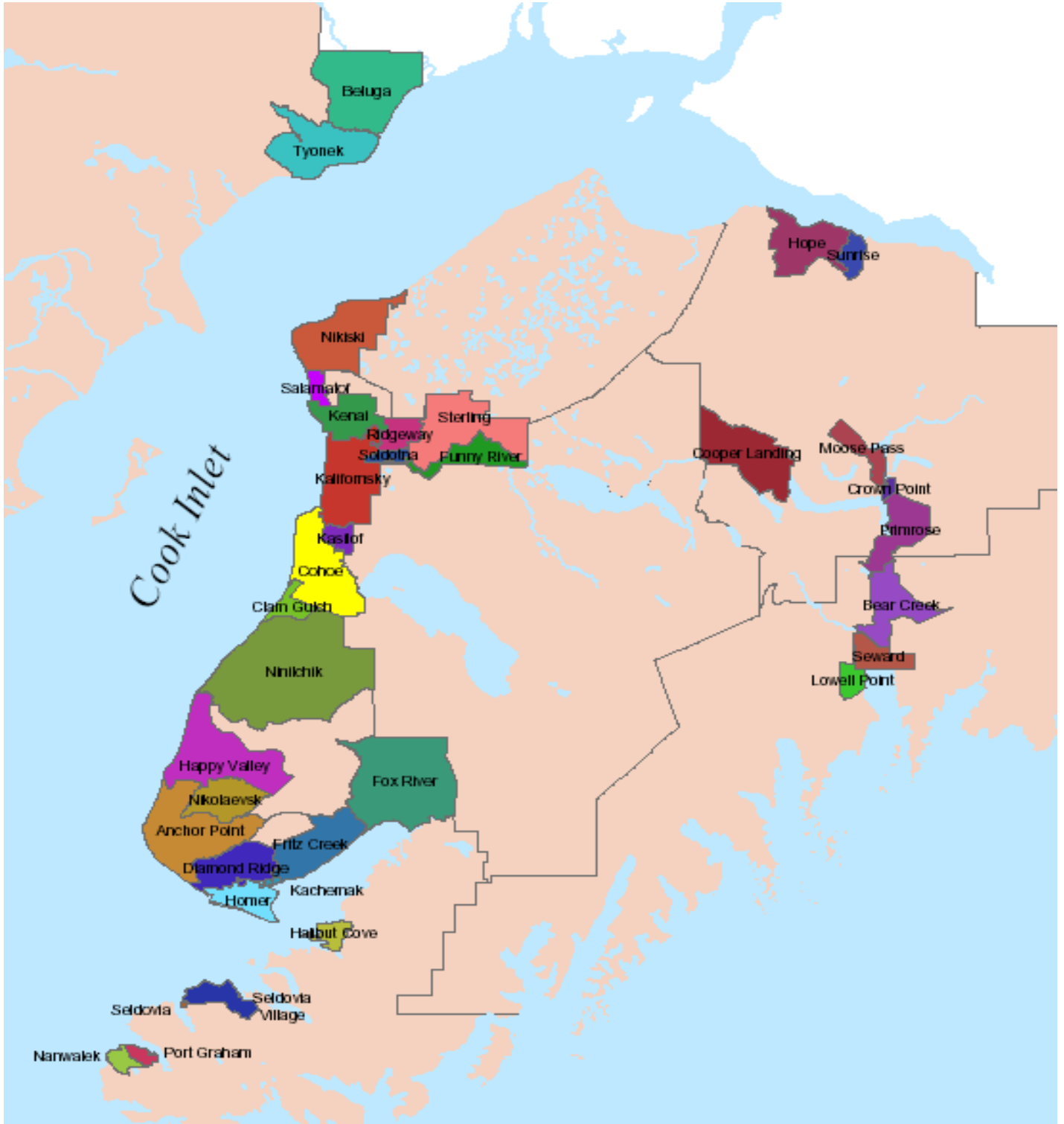
<b>KPB CDP's - Census 2000, Population Estimates - 2001- 2008 (Revised-12/20/09)</b>										
KPB Community	2000 Census	June 1 Estimate (Subject to Annual Revision)								Annual Change
		2001	2002	2003	2004	2005	2006	2007	2008	
Anchor Point	1,845	1,808	1,779	1,807	1,829	1,752	1,790	1,781	1,829	2.7%
Bear Creek	1,748	1,835	1,831	1,827	1,903	1,898	1,942	1,947	1,984	1.9%
Beluga	32	24	25	27	26	21	21	19	24	26.3%
Clam Gulch	173	168	173	176	163	171	165	176	164	-6.8%
Cohoe	1,168	1,174	1,210	1,207	1,320	1,281	1,273	1,274	1,306	2.5%
Cooper Landing	369	389	369	350	345	342	355	356	357	0.3%
Crown Point	75	89	88	82	90	82	81	77	77	0.0%
Diamond Ridge*	1,802	1,834	412	314	768	743	704	776	794	2.3%
Fox River	616	594	575	581	613	627	637	630	654	3.8%
Fritz Creek	1,603	1,662	1,733	1,741	1,730	1,760	1,730	1,773	1,809	2.0%
Funny River	636	624	687	706	736	746	732	766	763	-0.4%
Halibut Cove	35	29	28	27	26	23	24	20	23	15.0%
Happy Valley	489	505	521	504	527	482	493	505	513	1.6%
Homer*	3,946	4,068	5,535	5,872	5,347	5,392	5,429	5,442	5,390	-1.0%
Hope	137	145	152	161	165	140	143	145	148	2.1%
Kachemak	431	426	432	478	470	459	461	459	453	-1.3%
Kalifornsky	5,846	6,014	6,156	6,242	6,635	6,823	6,978	7,136	7,312	2.5%
Kasilof	471	451	501	559	473	509	532	575	560	-2.6%
Kenai	6,942	6,886	7,072	7,122	6,839	6,766	6,781	6,897	7,134	3.4%
Lowell Point	92	96	108	89	76	96	81	85	88	3.5%
Miller Landing*	74	70	Annexed into Homer - 2002							
Moose Pass	206	206	217	218	220	217	202	198	186	-6.1%
Nanwalek	177	184	219	213	204	219	228	216	229	6.0%
Nikiski	4,327	4,361	4,359	4,347	4,287	4,189	4,202	4,324	4,406	1.9%
Nikolaevsk	345	345	334	315	309	305	297	303	296	-2.3%
Niniilchik	772	760	762	773	786	786	770	768	853	11.1%
Port Graham	171	178	174	165	153	128	136	137	136	-0.7%
Primrose	93	98	92	87	91	84	82	75	77	2.7%
Ridgeway	1,932	1,961	1,967	2,018	2,056	2,059	1,967	1,977	1,980	0.2%
Salamatof	954	912	915	923	920	910	931	881	895	1.6%
Seldovia	430	435	449	430	423	390	412	422	423	0.2%
Seldovia City	286	286	288	278	264	239	248	260	257	-1.2%
Seldovia Village	144	149	161	151	159	151	164	162	166	2.5%
Seward	2,830	2,758	2,754	2,742	2,542	2,594	2,589	2,645	2,619	-1.0%
Soldotna	3,759	3,791	3,849	3,997	3,773	3,793	3,754	3,890	4,061	4.4%
Sterling	4,705	4,754	4,777	4,878	4,917	4,979	5,046	5,121	5,134	0.3%
Sunrise	18	16	14	15	19	24	22	22	22	0.0%
Tyonek	193	161	181	192	185	199	198	178	154	-13.5%
Remainder Kenai/Cook Inlet		229	182	191	184	168	153	118	131	11.0%

# KPB Demographics

KPB Census by City/CDP - 1940-2000									
KPB Community	Region	1940	1950	1960	1970	1980	1990	2000	
Anchor Point	S	20	65	171	102	226	866	1,845	
Bear Creek	E	0	0	0	0	0	580	1,748	
Beluga	W	New CDP - Census 2000							32
Clam Gulch	C	0	0	0	47	50	79	173	
Cohoe	C	0	0	122	0	0	508	1,168	
Cooper Landing	E	0	60	88	31	116	243	369	
Crown Point	E	0	0	0	0	0	62	75	
Diamond Ridge	S	New CDP - Census 2000							1,802
Fox River	S	0	0	0	0	0	382	616	
Fritz Creek	S	0	0	0	27	302	1,426	1,603	
Funny River	C	New CDP - Census 2000							636
Halibut Cove	S	0	0	25	44	47	78	35	
Happy Valley	S	0	0	0	0	0	309	489	
Homer	S	325	307	1,247	1,083	2,209	3,660	3,946	
Hope	E	71	63	44	51	103	161	137	
Jakalof Bay	S	New CDP - 1980, Deleted - Census 2000					36	28	Deleted
Kachemak	S	0	0	0	76	403	365	431	
Kalifornsky	C	0	0	0	0	92	285	5,846	
Kasilof	C	62	62	89	71	201	383	471	
Kenai	C	303	321	778	3,533	4,324	6,327	6,942	
Lowell Point	E	New CDP - Census 2000							92
Miller Landing	S	New CDP - Census 2000							74
Moose Pass	E	84	70	136	53	76	81	206	
Nanwalek	S	48	75	78	58	124	158	177	
Nikiski	C		0	0	0	1,109	2,743	4,327	
Nikolaevsk	S	0	0	0	0	0	371	345	
Ninilchik	S	132	97	169	134	341	456	772	
Port Graham	S	93	92	139	107	161	166	171	
Primrose	E	0	0	0	0	0	63	93	
Ridgeway	C	0	0	0	0	0	2,018	1,932	
Salamatof	C	0	0	0	0	334	999	954	
Seldovia City	S	410	437	460	437	479	316	286	
Seward	E	949	2,114	1,891	1,587	1,843	2,699	2,830	
Soldotna	C	0	0	32	1,202	2,320	3,482	3,759	
Sterling	C	0	0	115	30	919	3,802	4,705	
Sunrise	C	New CDP - Census 2000							18
Tyonek	W	136	132	187	232	239	154	193	
Remainder of census area	E		946	3,282	7,681	16,116	7,409	249	
Kenai Peninsula Borough		2,633	4,831	9,053	16,586	25,282	40,802	49,691	

Table 1.60

# KPB Demographics



## KENAI PENINSULA BOROUGH CENSUS DESIGNATED PLACES

Chart 1.44

# KPB Demographics

## KPB Population by Age Group - 1990 v 2000 v 2008

	1990	2000	2008	Percent Change-2000, 2008	Percent of Total 2008 Population
Total Population	40,802	49,691	52,990	6.6%	100.00%
Under 5 years	3,862	3,288	3,494	6.3%	6.2%
5 to 9 years	4,059	4,024	3,691	-8.3%	7.6%
10 to 14 years	3,516	4,698	3,826	-18.6%	8.9%
15 to 19 years	2,970	4,140	4,259	2.9%	7.8%
20 to 24 years	2,081	2,132	2,955	38.6%	4.0%
25 to 34 years	7,348	5,648	5,575	-1.3%	10.7%
35 to 44 years	8,234	9,074	6,716	-26.0%	17.1%
45 to 54 years	4,205	8,739	9,443	8.1%	16.5%
55 to 59 years	1,376	2,632	4,440	68.7%	5.0%
60 to 64 years	1,164	1,667	3,177	90.6%	3.1%
65 to 74 years	1,489	2,361	3,485	47.6%	4.5%
75 to 84 years	419	1,077	1,465	36.0%	2.0%
85 years and over	79	211	524	148.3%	0.4%

KPB's median age increased from 31.1 years during 1990 to 36.3 as of Census 2000. Alaska's median age was 32.4 years while the U.S. was 35.3 years, per Census 2000. The KPB 2008 median age is estimated at 39.2 years, down from the 2007 estimate of 39.7 years.

**Note** - Seldovia challenged the 2007 estimate which resulted in a population increase. Those numbers are not represented here because the breakdown by age has not been updated to the new certified estimate.

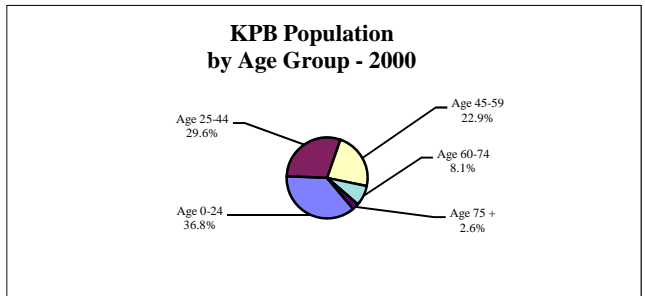
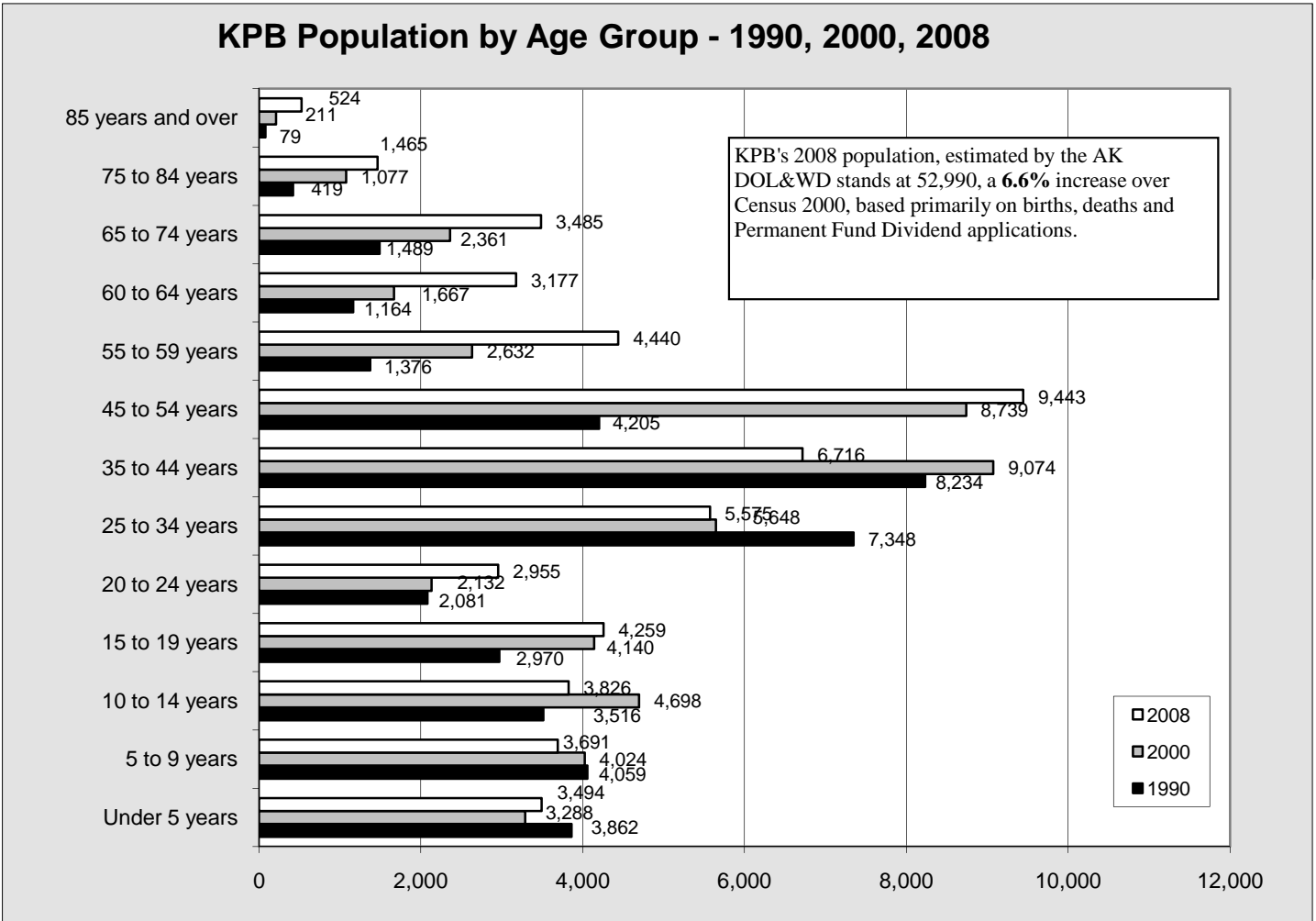


Table 1.61

Chart 1.45

## KPB Population by Age Group - 1990, 2000, 2008



KPB's 2008 population, estimated by the AK DOL&WD stands at 52,990, a **6.6%** increase over Census 2000, based primarily on births, deaths and Permanent Fund Dividend applications.

Chart 1.46

# KPB Demographics

Percentage Change of Population By Age Cohort - 2000-2008						
Age	Kenai Peninsula Borough	Municipality of Anchorage	Fairbanks Northstar Borough	Juneau Borough	Matanuska-Susitna Borough	State of Alaska
0-4	6.3%	15.8%	22.1%	3.8%	61.5%	15.9%
5-9	-8.8%	2.8%	5.3%	-13.8%	25.6%	0.7%
10-14	-18.6%	1.8%	-9.7%	-19.6%	12.6%	-6.1%
15-19	2.9%	14.3%	0.3%	-0.8%	30.7%	10.7%
20-24	38.6%	14.0%	-5.2%	4.7%	77.1%	13.9%
25-29	0.6%	-0.8%	1.4%	-6.7%	59.3%	2.1%
30-34	-2.9%	-1.9%	8.1%	-19.4%	36.0%	-1.6%
35-39	-22.3%	-11.6%	-8.5%	-23.7%	8.6%	-14.9%
40-44	-29.3%	-13.3%	-15.5%	-25.2%	-7.1%	-17.7%
45-49	-11.2%	5.0%	0.4%	-11.2%	23.2%	0.9%
50-54	33.9%	26.5%	29.5%	13.6%	79.3%	28.5%
55-59	68.7%	54.3%	76.5%	69.4%	106.7%	60.6%
60-64	90.6%	73.6%	93.1%	83.8%	105.6%	75.4%
65-69	69.1%	42.3%	61.7%	68.8%	82.8%	51.1%
70-74	20.8%	19.1%	25.1%	15.7%	44.5%	20.9%
75-79	19.7%	20.7%	21.9%	0.8%	59.6%	21.4%
80-84	71.3%	49.4%	46.4%	12.9%	99.4%	47.8%
85-90	148.1%	70.1%	69.5%	53.9%	128.1%	70.5%
90+	98.8%	85.8%	108.0%	92.6%	149.2%	87.8%
Overall Change	6.7%	9.5%	8.5%	-0.9%	39.1%	10.5%
Median Age in Years						
2000	36.3	32.4	29.5	35.3	34.1	32.4
2008	39.2	33.2	31.4	38.1	34.2	33.5

Table 1.62

Note that from 2000 to 2008, three of the five boroughs illustrated experienced a population decrease in the 10-14 year age group, while five of five areas experienced population decline in the 40-44 year age group.

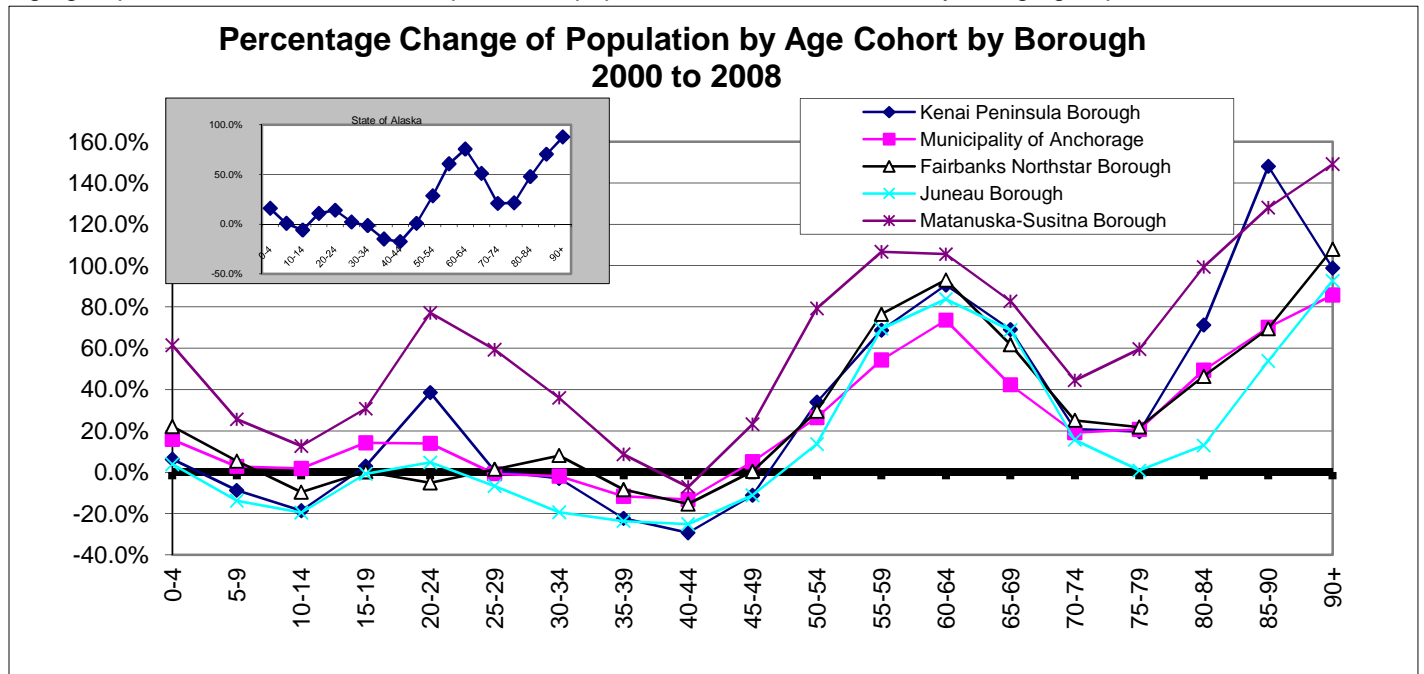


Chart 1.47

Note that Alaska follows the same aging trend. See inset.

# KPB Demographics

<b>KPB Select Detail - 1990 v 2000</b>									
<b>Population</b> (2008 estimate - 52,990)					<b>Housing</b>				
	1990	2000	Percent Change	Percent of Total		1990	2000	Percent Change	Percent of Total
Total Population	40,802	49,691	21.8%	100.0%	<b>Total Households</b>	14,250	18,438	29.4%	100.0%
Male	21,606	25,853	19.7%	52.0%	Family Households	10,216	12,716	24.5%	69.0%
Female	19,196	23,838	24.2%	48.0%	With Children Under 18		7,003	NA	38.0%
Under 5 years	3,795	3,288	-13.4%	6.6%	Married Couple Family	8,456	10,218	20.8%	55.4%
5 to 9 years	4,104	4,024	-1.9%	8.1%	With Own Children Under 18		5,133	NA	27.8%
10 to 14 years	3,505	4,698	34.0%	9.5%	Female Householder, no husband present		1,654	NA	9.0%
15 to 19 years	2,939	4,140	40.9%	8.3%	With Own Children Under 18		1,276	NA	6.9%
20 to 24 years	2,086	2,132	2.2%	4.3%	Average Household Size	2.79	2.62	-6.1%	0.0%
25 to 34 years	7,281	5,648	-22.4%	11.4%	Average Family Size		3.15	NA	0.0%
35 to 44 years	8,229	9,074	10.3%	18.3%	<b>Total Housing Units</b>	19,364	24,871	NA	100.0%
45 to 54 years	4,280	8,739	104.2%	17.6%	Occupied Housing Units	14,250	18,438	29.4%	74.1%
55 to 59 years	1,387	2,632	89.8%	5.3%	Vacant Housing Units	5,114	6,433	25.8%	25.9%
60 to 64 years	1,181	1,667	41.2%	3.4%	Seasonal, Recreational, Occasional Use	2,819	4,560	61.8%	18.3%
65 to 74 years	1,503	2,361	57.1%	4.8%	Owner Vacancy Rate	4.1%	2.9%	NA	NA
75 to 84 years	431	1,077	149.9%	2.2%	Rental Vacancy Rate	13.9%	14.4%	NA	NA
85 years and over	81	211	160.5%	0.4%	Owner Occupied Units	9,677	13,585	40.4%	54.6%
Median Age	31.1	36.3	16.7%	NA	Renter Occupied Units	4,573	4,853	6.1%	19.5%
18 Years and Over	13,396	34,832	160.0%	70.1%	<b>Marital Status (over 15)</b>		37,696	NA	100.0%
Male		18,239	NA	NA	Never married		8,829	NA	23.4%
Female		16,593	NA	NA	Married except separated		22,022	NA	58.4%
65 Years and Over	2,015	3,649	81.1%	7.3%	Separated		698	NA	1.9%
Male		1,765	NA	NA	Widowed		1,330	NA	3.5%
Female		1,884	NA	NA	Divorced		4,817	NA	12.8%
<b>Place of Birth</b>					<b>Disabled, Noninstitutionalized</b>				
U.S. Native	39,726	48,335	21.7%	97.3%	Population 5 to 20		13,244	NA	100.0%
Born in Alaska		17,440	NA	35.1%	With a Disability		842	NA	6.4%
Born in other state		30,444	NA	61.3%	Population 21 to 64		28,547	NA	100.0%
Foreign Born	1,076	1,356	26.0%	2.7%	With a Disability		4,843	NA	17.0%
Naturalized Citizen		872	NA	1.8%	Percent Employed		45.4%	NA	45.4%
Not a Citizen		484	NA	1.0%	Without a Disability		23,704	NA	83.0%
<b>Veteran Status</b>					<b>Income in 1999 - Families</b>				
Civilian veterans	5,335	5,941	11.4%	17.1%	Total		12,736		
<b>Educational Attainment</b>					Less than \$10,000	604	602	-0.3%	4.7%
Population 25 years and over				31,388	\$10,000 - \$14,999	548	512	-6.6%	4.0%
Less than 9th grade	934	985	5.5%	3.1%	\$15,000 - \$24,999	1,177	1,248	6.0%	9.8%
9th-12th, no diploma	2,185	2,620	19.9%	8.3%	\$25,000 - \$34,999	1,151	1,396	21.3%	11.0%
High School Diploma	8,560	9,990	16.7%	31.8%	\$35,000 - \$49,999	1,895	1,970	4.0%	15.5%
College, no degree	6,581	9,492	44.2%	30.2%	\$50,000 - \$74,999	2,688	3,148	17.1%	24.7%
Associate Degree	1,789	1,939	8.4%	6.2%	\$75,000 - \$99,999	1,361	1,855	36.3%	14.6%
Bachelor's Degree	3,165	4,254	34.4%	13.6%	\$100,000 - \$149,999	687	1,561	127.2%	12.3%
Graduate, Profess Degr	1,209	2,108	74.4%	6.7%	\$150,000 - \$199,999	279	245	-12.2%	1.9%
Percent HS Grad	87.2%	88.5%	1.5%	NA	\$200,000 or more	NA	199	NA	1.6%
Percent Bachelor's +	17.9%	20.3%	13.4%	NA	Median Income - \$	48,339	54,106	11.9%	NA

Table 1.63



**HOMER**

# Homer Sales

Homer Third Quarter GROSS Sales by Line of Business - 2004-2009 - in \$								
LOB	2004	2005	2006	2007	2008	2009	Annual Percent Change	Annual Amount Change
PROD	141,481	122,967	137,400	776,896	55,339	112,900	104.0%	57,561
SALES	29,651,414	29,939,981	32,132,916	34,037,204	34,852,863	37,128,010	6.5%	2,275,147
CONST	9,415,818	12,519,027	22,824,100	16,142,373	9,939,952	11,728,322	18.0%	1,788,370
PROP	4,121,527	4,084,925	4,430,532	5,425,129	5,975,236	4,609,688	-22.9%	-1,365,548
TOUR	17,079,997	18,305,462	19,852,415	19,771,716	18,734,056	12,596,775	-32.8%	-6,137,281
SERV	8,330,983	9,177,327	9,249,884	13,659,904	12,518,009	13,228,256	5.7%	710,247
PROF	2,483,316	2,156,550	2,010,147	2,414,679	2,072,965	2,555,814	23.3%	482,849
UTIL	8,072,189	8,728,814	10,735,993	1,854,484	11,556,874	10,275,831	-11.1%	-1,281,043
MANU	1,858,448	1,849,546	1,806,035	2,339,827	2,074,919	1,954,751	-5.8%	-120,168
TRAN	2,362,357	2,039,086	2,545,922	3,838,163	7,079,384	4,552,755	-35.7%	-2,526,629
WHLS	8,907,595	10,499,120	11,198,192	11,847,065	13,942,198	12,411,079	-11.0%	-1,531,119
GOV	1,487,688	1,554,984	1,539,571	1,619,941	1,751,954	1,849,622	5.6%	97,668
<b>TOTAL</b>	<b>93,912,813</b>	<b>100,977,789</b>	<b>118,463,107</b>	<b>113,727,381</b>	<b>120,553,749</b>	<b>113,003,803</b>	<b>-6.3%</b>	<b>-7,549,946</b>

Table 2.1 For complete listing of Lines of Business, see page 9.

Homer Third Quarter GROSS Sales History	
2004	93,912,813
2005	100,977,789
2006	118,463,107
2007	113,727,381
2008	120,553,749
2009	113,003,803

Table 2.2

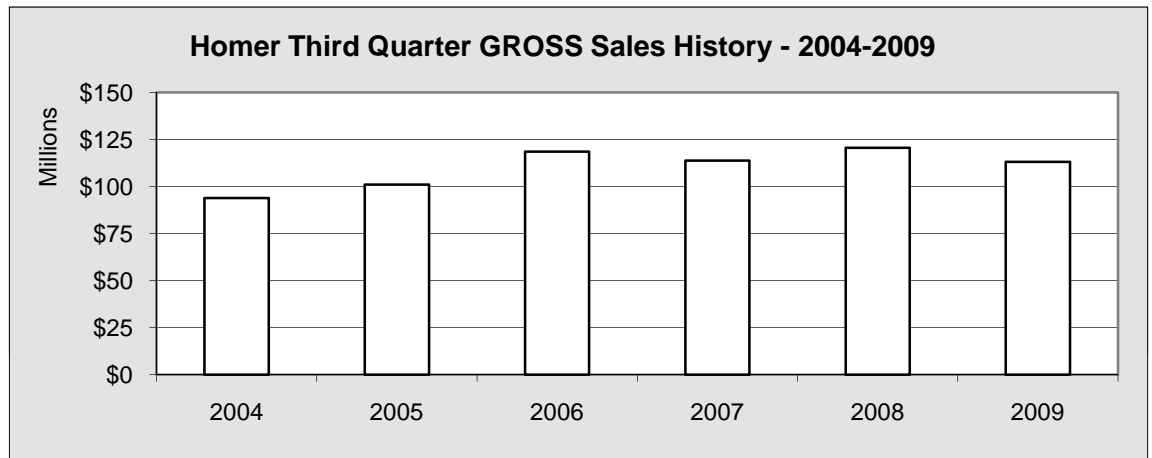


Chart 2.1

Homer Five Year Change Third Quarter GROSS Sales		
LOB	2004	2009
PROD	141,481	112,900
SALES	29,651,414	37,128,010
CONST	9,415,818	11,728,322
PROP	4,121,527	4,609,688
TOUR	17,079,997	12,596,775
SERV	8,330,983	13,228,256
PROF	2,483,316	2,555,814
UTIL	8,072,189	10,275,831
MANU	1,858,448	1,954,751
TRAN	2,362,357	4,552,755
WHLS	8,907,595	12,411,079
GOV	1,487,688	1,849,622
<b>TOTAL</b>	<b>93,912,813</b>	<b>113,003,803</b>

Table 2.3

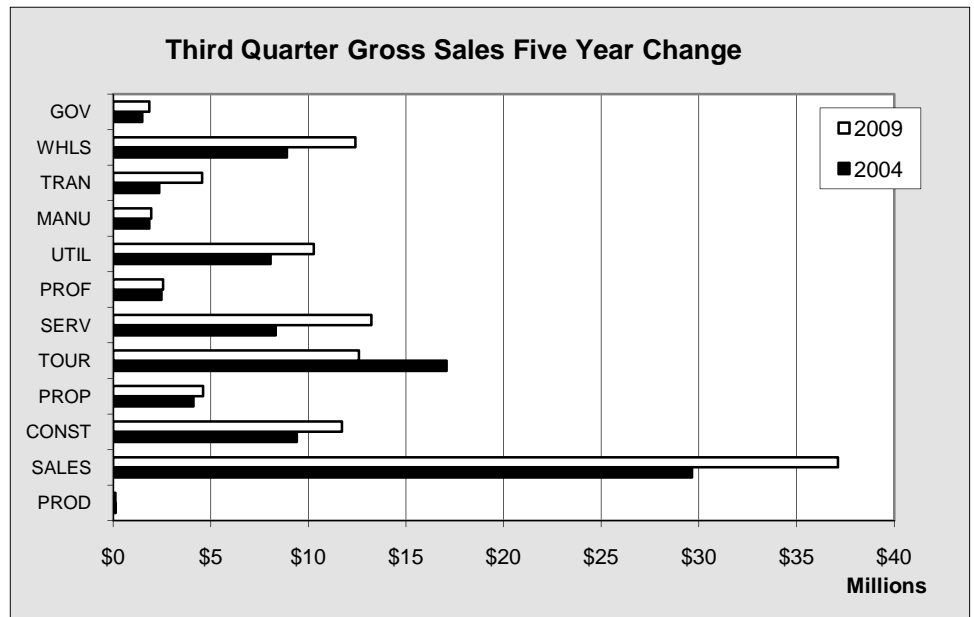


Chart 2.2

# Homer Sales

Homer Third Quarter TAXABLE Sales by Line of Business - 2004-2009 - in \$								
LOB	2004	2005	2006	2007	2008	2009	Annual Percent Change	Annual Amount Change
PROD	36,147	40,912	44,215	50,275	35,874	72,506	102.1%	36,632
SALES	20,330,440	20,594,034	22,228,321	24,027,802	25,001,081	25,888,715	3.6%	887,634
CONST	300,321	323,265	297,561	359,963	357,399	299,502	-16.2%	-57,897
PROP	2,119,299	2,064,811	2,177,020	2,734,997	2,992,153	2,818,982	-5.8%	-173,171
TOUR	13,707,884	14,435,191	15,594,329	16,615,854	16,120,712	9,867,423	-38.8%	-6,253,289
SERV	4,401,269	4,343,161	4,527,458	6,009,885	5,496,873	5,876,406	6.9%	379,533
PROF	581,627	622,584	639,828	669,080	647,820	675,399	4.3%	27,579
UTIL	844,799	902,692	926,806	1,024,372	1,092,249	1,199,695	9.8%	107,446
MANU	466,480	380,818	424,052	592,505	573,268	535,429	-6.6%	-37,839
TRAN	223,382	207,835	234,471	193,841	248,805	176,716	-29.0%	-72,089
WHLS	4,490,545	5,171,573	5,234,827	5,497,301	4,866,711	5,080,008	4.4%	213,297
GOV	1,487,688	1,554,984	1,507,741	1,590,184	1,734,275	1,849,622	6.7%	115,347
TOTAL	48,989,881	50,641,860	53,836,629	59,366,059	59,167,220	54,340,403	-8.2%	-4,826,817

Table 2.4 For complete listing of Lines of Business, see page 9

Homer Third Quarter TAXABLE Sales History	
2004	48,989,881
2005	50,641,860
2006	53,836,629
2007	59,366,059
2008	59,167,220
2009	54,340,403

Table 2.5

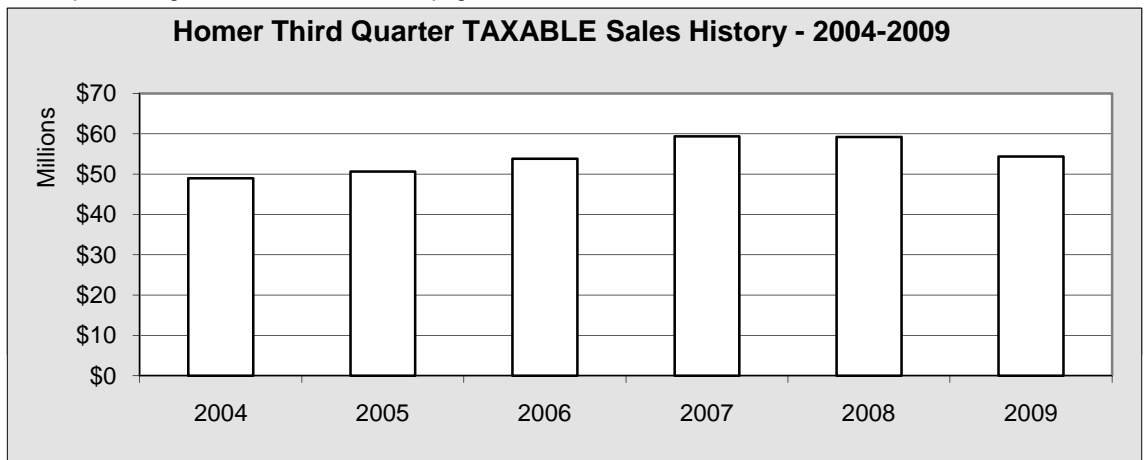


Chart 2.3

Homer Five Year Change Third Quarter TAXABLE Sales		
LOB	2004	2009
PROD	36,147	72,506
SALES	20,330,440	25,888,715
CONST	300,321	299,502
PROP	2,119,299	2,818,982
TOUR	13,707,884	9,867,423
SERV	4,401,269	5,876,406
PROF	581,627	675,399
UTIL	844,799	1,199,695
MANU	466,480	535,429
TRAN	223,382	176,716
WHLS	4,490,545	5,080,008
GOV	1,487,688	1,849,622
TOTAL	48,989,881	54,340,403

Table 2.6

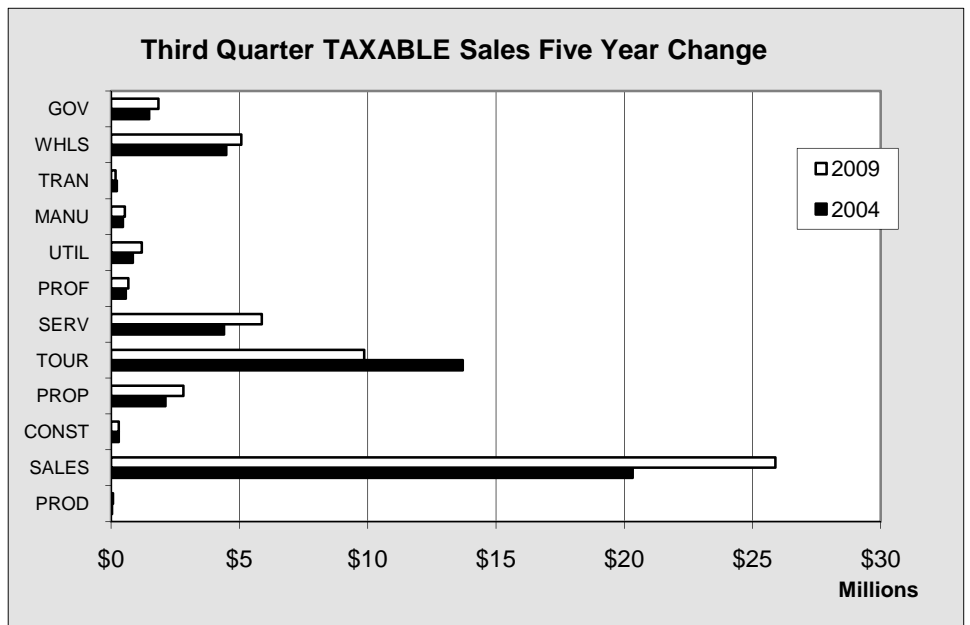


Chart 2.4

# Homer Sales

Homer YTD Sept 30 GROSS Sales by Line of Business - 2004-2009 - in \$								
LOB	2004	2005	2006	2006	2008	2009	Annual Percent Change	Annual Amount Change
PROD	297,959	317,942	293,349	917,060	142,950	219,331	53.4%	76,381
SALES	71,747,025	74,569,796	77,730,632	80,921,651	84,903,535	89,306,521	5.2%	4,402,986
CONST	19,055,255	28,844,628	34,523,528	33,177,400	24,620,541	21,538,692	-12.5%	-3,081,849
PROP	9,950,313	9,860,700	10,479,528	12,728,162	14,548,952	11,170,054	-23.2%	-3,378,898
TOUR	31,144,578	33,216,637	35,889,582	35,705,491	33,987,218	20,301,278	-40.3%	-13,685,940
SERV	21,291,321	23,322,146	27,519,911	33,523,786	34,155,735	33,901,635	-0.7%	-254,100
PROF	7,143,780	6,084,610	6,010,015	7,374,535	5,903,361	6,862,092	16.2%	958,731
UTIL	23,576,229	25,630,606	31,270,195	24,458,300	31,624,519	39,392,253	24.6%	7,767,734
MANU	4,583,761	4,490,929	4,673,671	5,668,856	5,655,347	5,089,730	-10.0%	-565,617
TRAN	3,872,658	3,635,160	4,301,751	5,583,821	14,765,023	11,713,239	-20.7%	-3,051,784
WHLS	22,084,482	25,614,151	28,066,696	29,160,482	35,572,756	31,462,287	-11.6%	-4,110,469
GOV	3,071,976	3,171,401	3,175,292	3,223,067	3,435,890	3,615,944	5.2%	180,054
<b>TOTAL</b>	<b>217,819,337</b>	<b>238,758,706</b>	<b>263,934,150</b>	<b>272,442,611</b>	<b>289,315,827</b>	<b>274,573,056</b>	<b>-5.1%</b>	<b>-14,742,771</b>

Table 2.7

For complete listing of Lines of Business, see page 9.

Homer YTD Sept. 30 GROSS Sales History	
2004	217,819,337
2005	238,758,706
2006	263,934,150
2006	272,442,611
2008	289,315,827
2009	274,573,056

Table 2.8

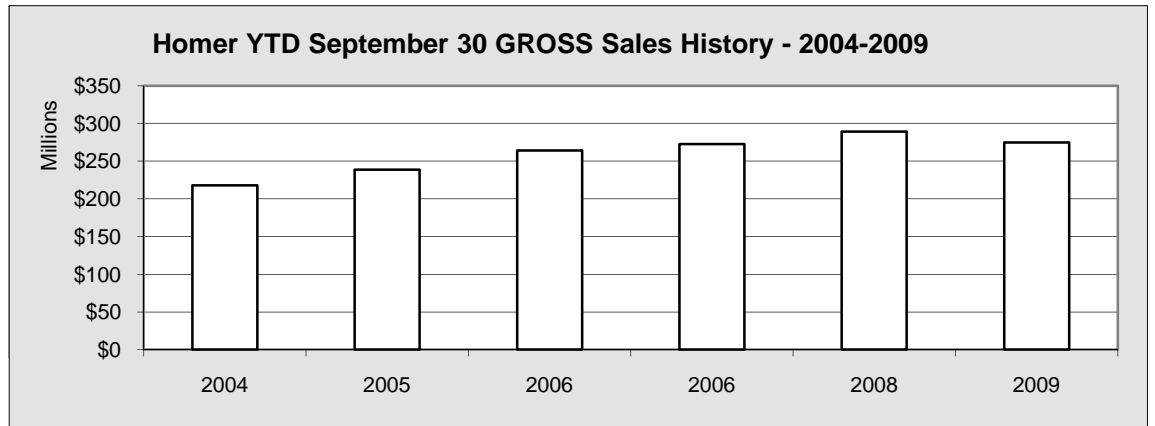


Chart 2.5

Homer Five Year Change YTD Sept. 30 GROSS Sales		
	2004	2009
PROD	297,959	219,331
SALES	71,747,025	89,306,521
CONST	19,055,255	21,538,692
PROP	9,950,313	11,170,054
TOUR	31,144,578	20,301,278
SERV	21,291,321	33,901,635
PROF	7,143,780	6,862,092
UTIL	23,576,229	39,392,253
MANU	4,583,761	5,089,730
TRAN	3,872,658	11,713,239
WHLS	22,084,482	31,462,287
GOV	3,071,976	3,615,944
<b>TOTAL</b>	<b>217,819,337</b>	<b>274,573,056</b>

Table 2.9

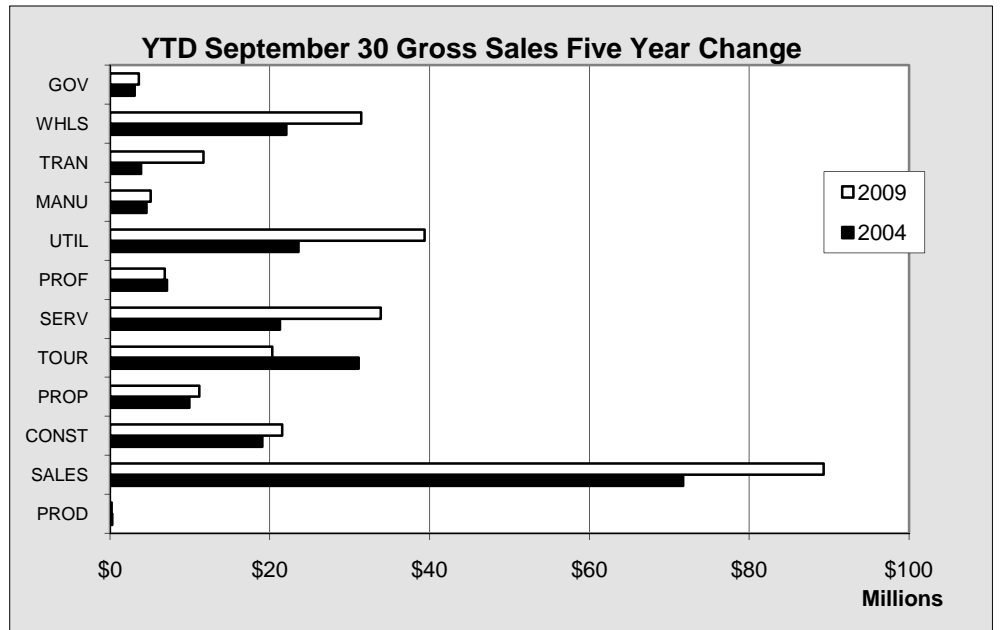


Chart 2.6

# Homer Sales

Homer YTD September 30 TAXABLE Sales by Line of Business - 2004-2009 - in \$								
LOB	2004	2004	2006	2006	2008	2009	Annual Percent Change	Annual Amount Change
PROD	78,115	95,183	102,751	107,764	98,490	141,809	44.0%	43,319
SALES	50,496,708	51,561,106	54,580,321	58,603,289	61,455,269	55,841,187	-9.1%	-5,614,082
CONST	803,003	763,134	732,525	822,757	1,011,045	738,226	-27.0%	-272,819
PROP	4,912,679	4,650,701	4,858,898	5,721,266	6,721,453	6,192,469	-7.9%	-528,984
TOUR	25,289,634	26,603,266	28,648,121	30,222,474	29,320,245	16,195,480	-44.8%	-13,124,765
SERV	11,531,115	11,435,201	11,873,911	14,555,232	14,451,334	14,529,472	0.5%	78,138
PROF	1,826,232	1,858,856	1,970,309	2,073,040	2,000,227	2,007,149	0.3%	6,922
UTIL	2,691,148	2,542,618	3,213,613	3,406,705	3,506,495	4,337,991	23.7%	831,496
MANU	1,043,911	900,271	932,656	1,278,801	1,300,070	1,204,826	-7.3%	-95,244
TRAN	572,393	557,075	599,253	476,608	557,637	451,514	-19.0%	-106,123
WHLS	20,305,041	11,725,590	12,292,512	13,327,606	13,130,081	11,936,171	-9.1%	-1,193,910
GOV	3,071,976	3,171,401	3,117,537	3,193,310	3,418,211	3,615,944	5.8%	197,733
TOTAL	122,621,955	115,864,402	122,922,407	133,788,852	136,970,557	117,192,238	-14.4%	-19,778,319

Table 2.10

For complete listing of Lines of Business, see page 9.

Homer YTD Sept 30 TAXABLE Sales History	
2004	122,621,955
2004	115,864,402
2006	122,922,407
2006	133,788,852
2008	136,970,557
2009	117,192,238

Table 2.11

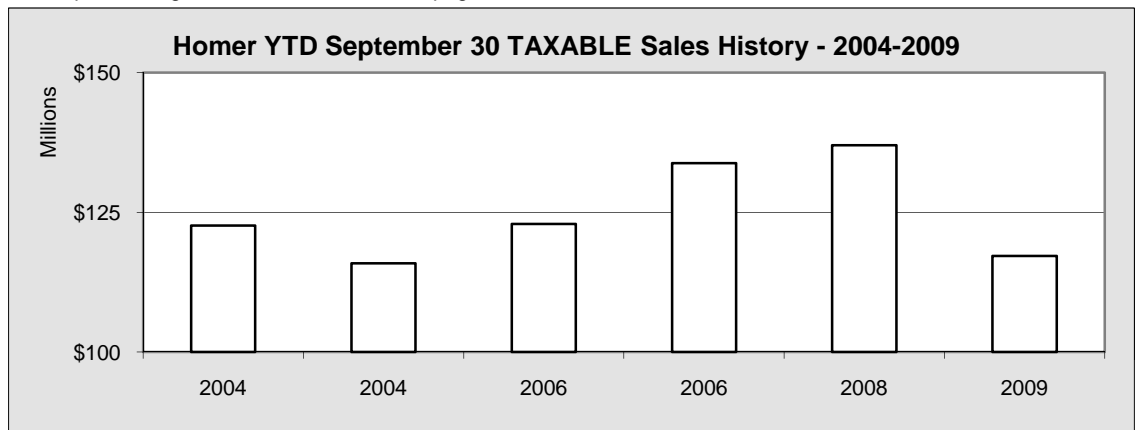


Chart 2.7

Homer Five Year Change YTD Sept. 30 TAXABLE Sales		
	2004	2009
PROD	78,115	141,809
SALES	50,496,708	55,841,187
CONST	803,003	738,226
PROP	4,912,679	6,192,469
TOUR	25,289,634	16,195,480
SERV	11,531,115	14,529,472
PROF	1,826,232	2,007,149
UTIL	2,691,148	4,337,991
MANU	1,043,911	1,204,826
TRAN	572,393	451,514
WHLS	20,305,041	11,936,171
GOV	3,071,976	3,615,944
TOTAL	122,621,955	117,192,238

Table 2.12

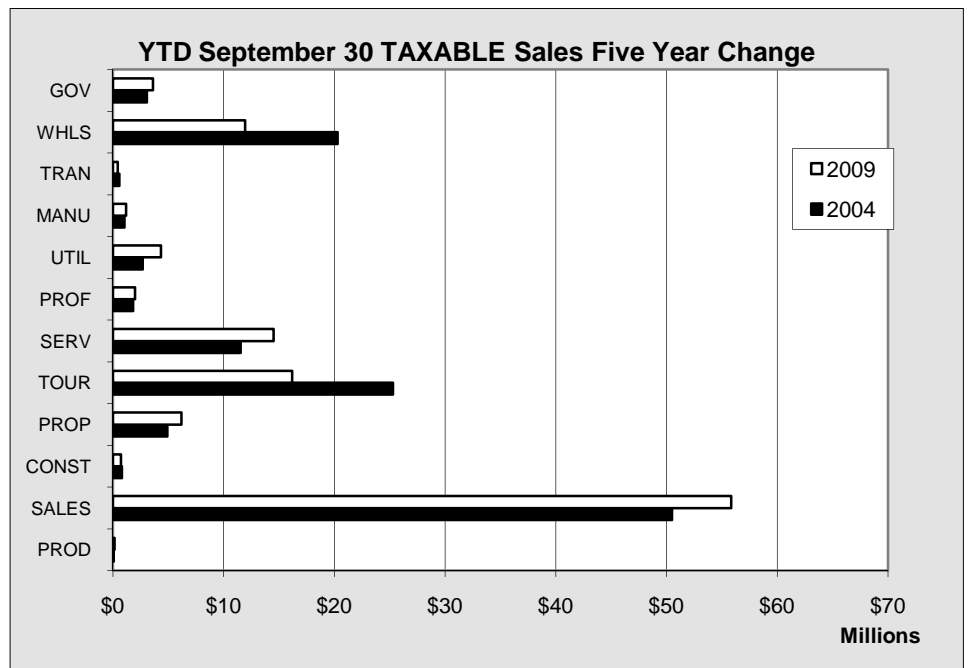


Chart 2.8

# Homer Sales

**Homer Annual GROSS Sales by Line of Business - 2003-2008 - in \$**

LOB	2003	2004	2004	2006	2007	2008	Annual Percent Change	Annual Amount Change
PROD	591,515	578,112	401,509	369,100	2,365,868	179,854	-92.4%	-2,186,014
SALES	86,594,152	92,094,391	95,289,498	100,483,770	105,875,605	120,051,673	13.4%	14,176,068
CONST	41,476,625	32,025,640	37,661,154	56,046,199	42,882,913	39,327,058	-8.3%	-3,555,855
PROP	12,052,352	13,854,382	13,270,084	14,176,548	16,845,161	18,414,506	9.3%	1,569,345
TOUR	30,616,944	34,850,502	36,775,040	39,661,724	39,520,368	28,543,766	-27.8%	-10,976,602
SERV	25,280,522	27,233,603	29,901,849	35,427,278	41,862,627	43,756,755	4.5%	1,894,128
PROF	10,502,846	10,856,028	9,166,842	8,946,338	10,191,987	9,097,321	-10.7%	-1,094,666
UTIL	27,145,942	31,642,148	34,464,246	43,313,320	35,617,604	45,870,728	28.8%	10,253,124
MANU	5,613,784	5,420,061	5,923,968	6,236,271	7,469,355	7,088,639	-5.1%	-380,716
TRAN	4,104,423	5,200,713	4,445,884	5,653,305	8,718,520	19,402,676	122.5%	10,684,156
WHLS	26,430,585	32,846,550	38,020,032	41,916,295	37,993,258	46,931,310	23.5%	8,938,052
GOV	3,664,092	3,821,622	3,948,647	3,997,559	4,108,884	4,250,013	3.4%	141,129
<b>TOTAL</b>	<b>274,073,782</b>	<b>290,423,752</b>	<b>309,268,753</b>	<b>356,227,707</b>	<b>353,452,150</b>	<b>382,914,299</b>	<b>8.3%</b>	<b>29,462,149</b>

Table 2.13

For complete listing of Lines of Business, see page 9.

Homer Annual GROSS Sales History	
2003	274,073,782
2004	290,423,752
2005	309,268,753
2006	356,227,707
2007	353,452,150
2008	382,914,299

Table 2.14

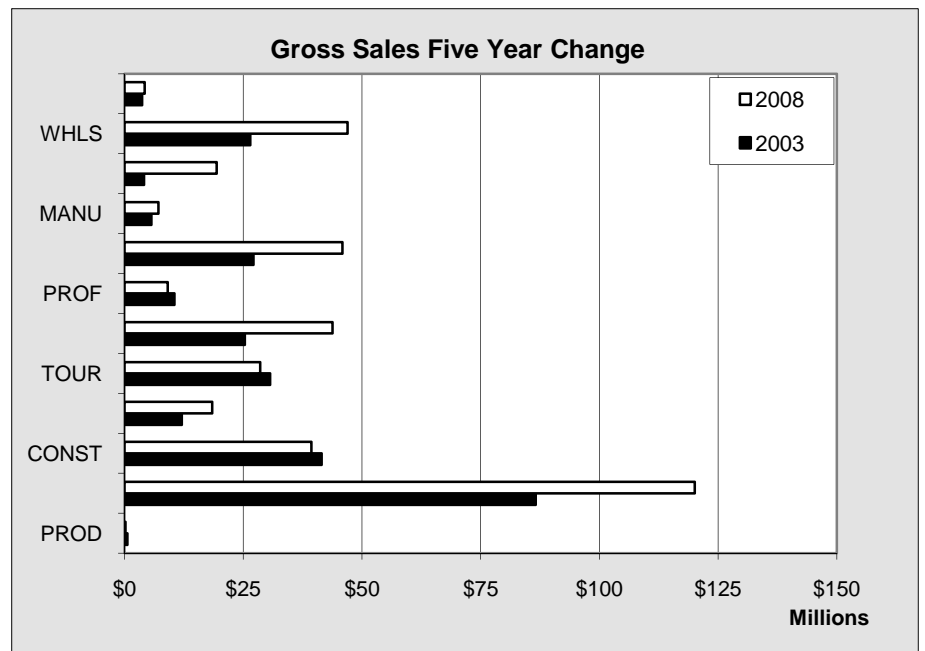
Chart 2.9



Five Year Change Annual GROSS Sales		
LOB	2003	2008
PROD	591,515	179,854
SALES	86,594,152	120,051,673
CONST	41,476,625	39,327,058
PROP	12,052,352	18,414,506
TOUR	30,616,944	28,543,766
SERV	25,280,522	43,756,755
PROF	10,502,846	9,097,321
UTIL	27,145,942	45,870,728
MANU	5,613,784	7,088,639
TRAN	4,104,423	19,402,676
WHLS	26,430,585	46,931,310
GOV	3,664,092	4,250,013
<b>TOTAL</b>	<b>274,073,782</b>	<b>382,914,299</b>

Table 2.15

Chart 2.10



# Homer Sales

Homer Annual TAXABLE Sales by Line of Business - 2003-2008 - in \$								
LOB	2003	2004	2005	2006	2007	2008	Annual Percent Change	Annual Amount Change
PROD	81,146	98,715	114,749	118,806	131,974	111,890	-15.2%	-20,084
SALES	61,814,637	64,566,619	65,900,008	70,072,643	75,219,488	88,639,102	17.8%	13,419,614
CONST	1,195,200	1,047,393	1,001,934	1,005,362	1,135,005	1,501,889	32.3%	366,884
PROP	5,624,621	6,270,308	5,972,735	6,263,545	7,424,677	7,987,267	7.6%	562,590
TOUR	25,461,636	28,294,331	29,762,284	31,954,906	33,470,820	23,196,100	-30.7%	-10,274,720
SERV	14,256,639	14,789,755	14,799,085	15,376,105	18,504,558	18,898,404	2.1%	393,846
PROF	2,351,152	2,386,438	2,411,633	2,578,844	2,718,444	2,886,153	6.2%	167,709
UTIL	3,561,037	3,464,301	3,855,271	4,456,860	4,496,375	4,886,007	8.7%	389,632
MANU	1,276,489	1,267,771	1,121,485	1,149,768	1,567,291	1,581,031	0.9%	13,740
TRAN	1,101,874	717,019	679,313	735,429	624,681	704,654	12.8%	79,973
WHLS	11,340,673	13,251,309	15,190,505	15,733,320	17,128,509	18,385,963	7.3%	1,257,454
GOV	3,664,092	3,821,622	3,948,647	3,939,804	4,079,127	4,232,334	3.8%	153,207
<b>TOTAL</b>	<b>131,729,196</b>	<b>139,975,581</b>	<b>144,757,649</b>	<b>153,385,392</b>	<b>166,500,949</b>	<b>173,010,794</b>	<b>3.9%</b>	<b>6,509,845</b>

Table 2.16

For complete listing of Lines of Business, see page 9.

Homer Annual TAXABLE Sales History	
2003	131,729,196
2004	139,975,581
2005	144,757,649
2006	153,385,392
2007	166,500,949
2008	173,010,794

Table 2.17

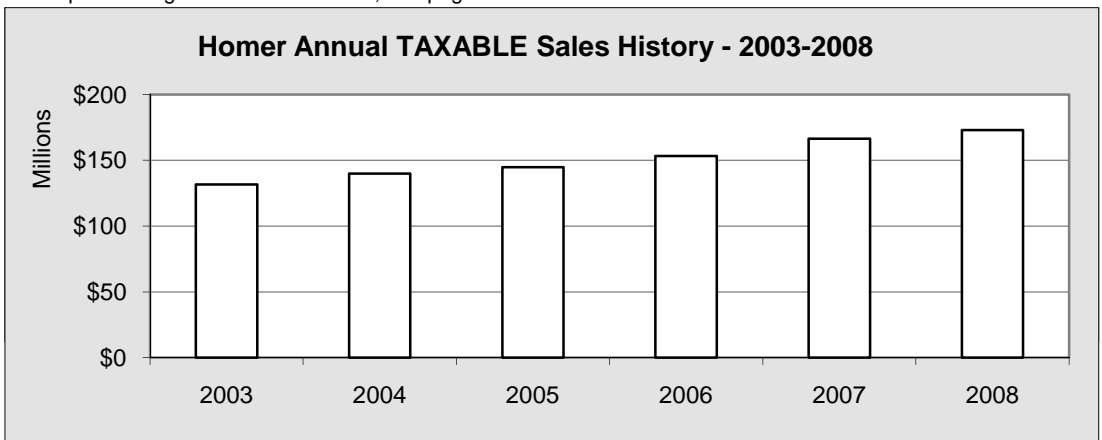


Chart 2.11

Five Year Change Annual TAXABLE Sales		
LOB	2003	2008
PROD	81,146	111,890
SALES	61,814,637	88,639,102
CONST	1,195,200	1,501,889
PROP	5,624,621	7,987,267
TOUR	25,461,636	23,196,100
SERV	14,256,639	18,898,404
PROF	2,351,152	2,886,153
UTIL	3,561,037	4,886,007
MANU	1,276,489	1,581,031
TRAN	1,101,874	704,654
WHLS	11,340,673	18,385,963
GOV	3,664,092	4,232,334
<b>TOTAL</b>	<b>131,729,196</b>	<b>173,010,794</b>

Table 2.18

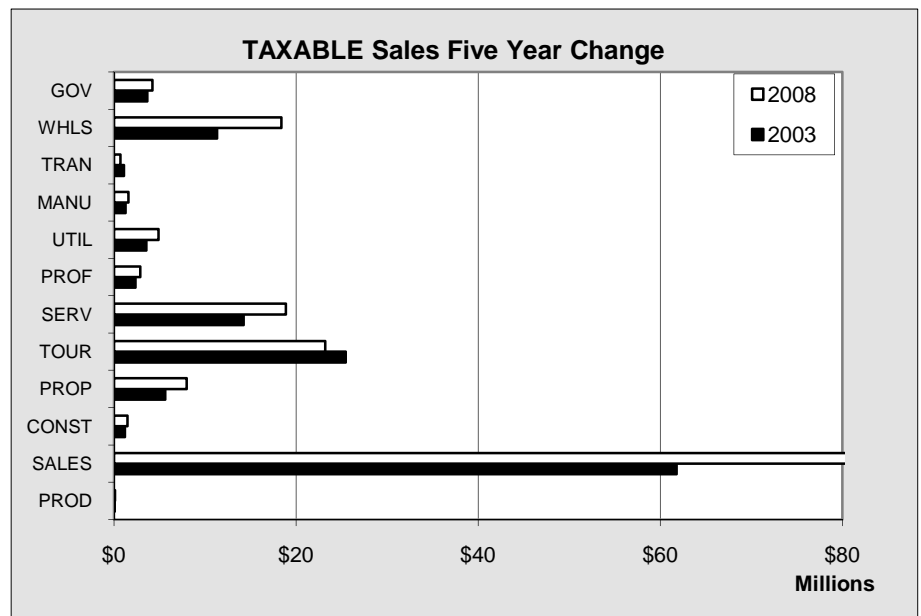


Chart 2.12

# Homer Sales

<b>Homer GROSS Sales by Line of Business by Quarter - 2009 - in \$</b>					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	22,913	83,518	112,900		219,331
Sales	19,455,357	32,723,154	37,128,010		89,306,521
Construction	4,785,879	5,024,491	11,728,322		21,538,692
Property	2,857,421	3,702,945	4,609,688		11,170,054
Tourism	1,564,035	6,140,468	12,596,775		20,301,278
Services	6,258,607	14,414,772	13,228,256		33,901,635
Professional	1,644,421	2,661,857	2,555,814		6,862,092
Utility	15,592,948	13,523,474	10,275,831		39,392,253
Manufacturing	1,136,534	1,998,445	1,954,751		5,089,730
Transportation & Warehousing	3,755,960	3,404,524	4,552,755		11,713,239
Wholesale	7,786,661	11,264,547	12,411,079		31,462,287
Government	651,058	1,115,264	1,849,622		3,615,944
<b>TOTAL</b>	<b>65,511,794</b>	<b>96,057,459</b>	<b>113,003,803</b>	<b>0</b>	<b>274,573,056</b>

Table 2.23

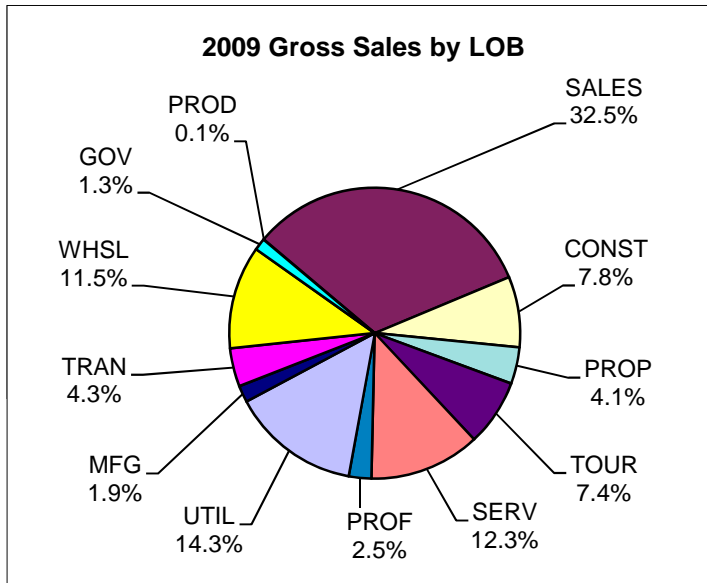


Chart 2.17

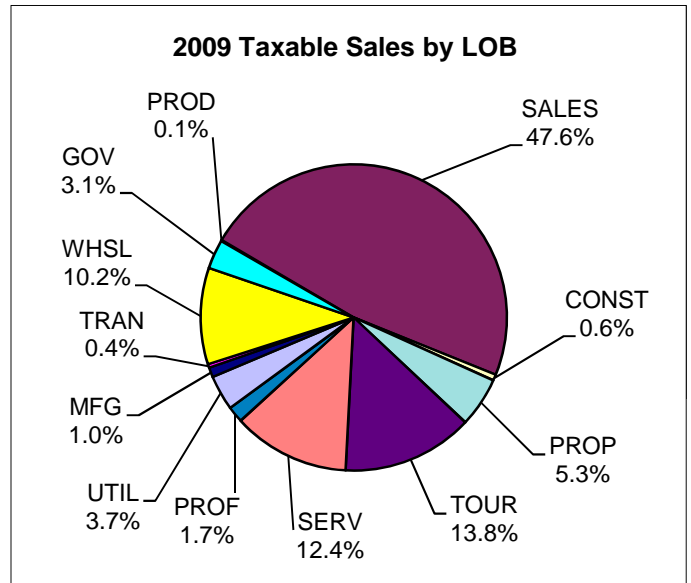


Chart 2.18

<b>Homer TAXABLE Sales by Line of Business by Quarter - 2009 - in \$</b>					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	2,282	67,021	72,506		141,809
Sales	9,837,184	20,115,288	25,888,715		55,841,187
Construction	205,082	233,642	299,502		738,226
Property	1,376,235	1,997,252	2,818,982		6,192,469
Tourism	1,283,570	5,044,487	9,867,423		16,195,480
Services	3,637,100	5,015,966	5,876,406		14,529,472
Professional	646,425	685,325	675,399		2,007,149
Utility	1,830,377	1,307,919	1,199,695		4,337,991
Manufacturing	219,965	449,432	535,429		1,204,826
Transportation & Warehousing	109,364	165,434	176,716		451,514
Wholesale	2,790,852	4,065,311	5,080,008		11,936,171
Government	651,058	1,115,264	1,849,622		3,615,944
<b>TOTAL</b>	<b>22,589,494</b>	<b>40,262,341</b>	<b>54,340,403</b>	<b>0</b>	<b>117,192,238</b>

Table 2.24



# Homer Sales

<b>Homer GROSS Sales by Line of Business by Quarter - 2008 - in \$</b>					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	12,439	75,172	55,339	36,904	179,854
Sales	20,905,563	33,745,784	39,479,740	25,920,586	120,051,673
Construction	6,558,907	8,124,580	10,386,248	14,257,323	39,327,058
Property	3,668,644	4,747,221	5,850,457	4,148,184	18,414,506
Tourism	1,846,023	8,901,554	15,617,028	2,179,161	28,543,766
Services	6,943,172	14,755,603	13,317,561	8,740,419	43,756,755
Professional	1,849,454	2,131,699	2,308,155	2,808,013	9,097,321
Utility	10,452,195	9,615,450	11,557,324	14,245,759	45,870,728
Manufacturing	1,373,626	2,202,875	2,133,009	1,379,129	7,088,639
Transportation & Warehousing	2,821,905	4,876,818	7,125,075	4,578,878	19,402,676
Wholesale	8,629,201	13,001,357	16,373,406	8,927,346	46,931,310
Government	646,989	1,036,947	1,751,954	814,123	4,250,013
<b>TOTAL</b>	<b>65,708,118</b>	<b>103,215,060</b>	<b>125,955,296</b>	<b>88,035,825</b>	<b>382,914,299</b>

Table 2.19

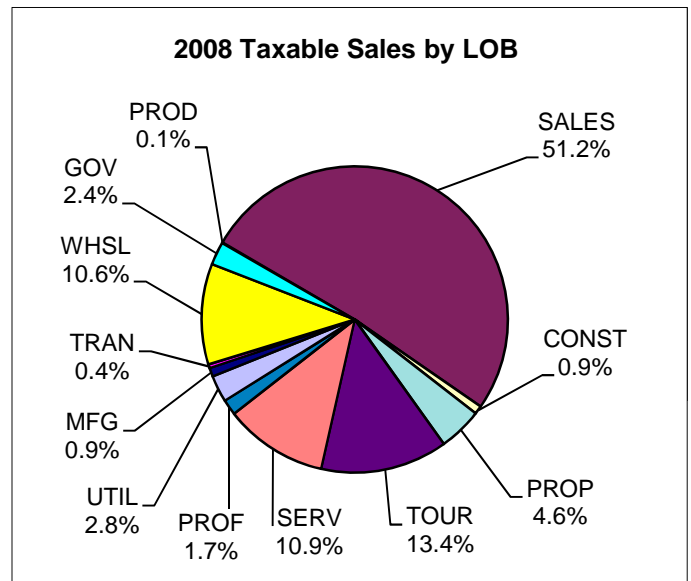
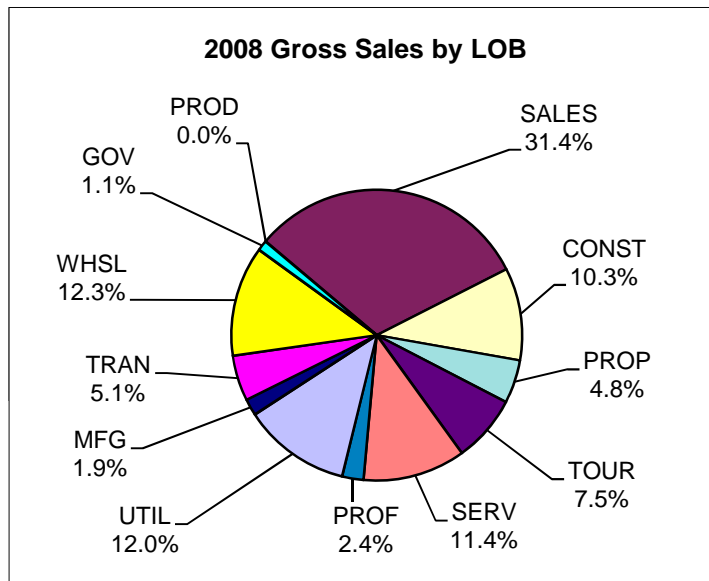


Chart 2.13

Chart 2.14

<b>Homer TAXABLE Sales by Line of Business by Quarter - 2008 - in \$</b>					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	3,279	59,337	35,874	13,400	111,890
Sales	15,823,665	25,188,641	29,277,963	18,348,833	88,639,102
Construction	285,389	358,110	414,430	443,960	1,501,889
Property	1,347,588	2,193,127	2,791,796	1,654,756	7,987,267
Tourism	1,541,340	7,183,236	13,035,544	1,435,980	23,196,100
Services	3,776,234	5,259,295	6,116,028	3,746,847	18,898,404
Professional	726,408	763,674	718,825	677,246	2,886,153
Utility	1,266,531	1,147,715	1,092,699	1,379,062	4,886,007
Manufacturing	221,432	480,290	592,666	286,643	1,581,031
Transportation & Warehousing	122,382	199,534	256,631	126,107	704,654
Wholesale	3,261,680	5,001,690	6,274,453	3,848,140	18,385,963
Government	646,989	1,036,947	1,734,275	814,123	4,232,334
<b>TOTAL</b>	<b>29,022,917</b>	<b>48,871,596</b>	<b>62,341,184</b>	<b>32,775,097</b>	<b>173,010,794</b>

Table 2.20

# Homer Sales

<b>Homer GROSS Sales by Line of Business by Quarter - 2007 - in \$</b>					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	36,802	103,362	776,896	1,448,808	2,365,868
Sales	17,449,718	29,434,729	34,037,204	24,953,954	105,875,605
Construction	6,818,503	10,216,524	16,142,373	9,705,513	42,882,913
Property	2,881,498	4,421,535	5,425,103	4,116,943	16,845,079
Tourism	3,680,509	12,253,266	19,771,716	3,814,877	39,520,368
Services	6,758,058	13,105,824	13,659,930	8,338,897	41,862,709
Professional	2,560,602	2,399,254	2,414,679	2,817,452	10,191,987
Utility	11,496,157	11,107,659	1,854,484	11,159,304	35,617,604
Manufacturing	1,263,209	2,065,820	2,339,827	1,800,499	7,469,355
Transportation & Warehousing	649,338	1,096,320	3,838,163	3,134,699	8,718,520
Wholesale	7,218,174	10,095,243	11,847,065	8,832,776	37,993,258
Government	611,944	991,182	1,619,941	885,817	4,108,884
<b>TOTAL</b>	<b>61,424,512</b>	<b>97,290,718</b>	<b>113,727,381</b>	<b>81,009,539</b>	<b>353,452,150</b>

Table 2.21

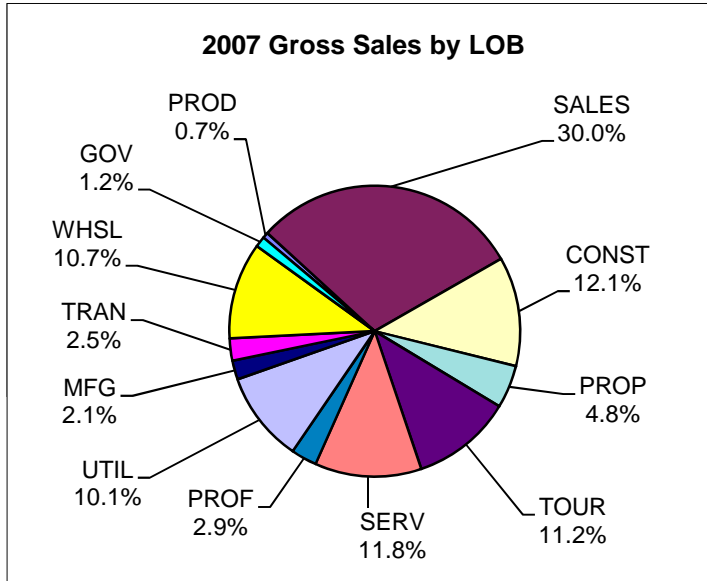


Chart 2.15

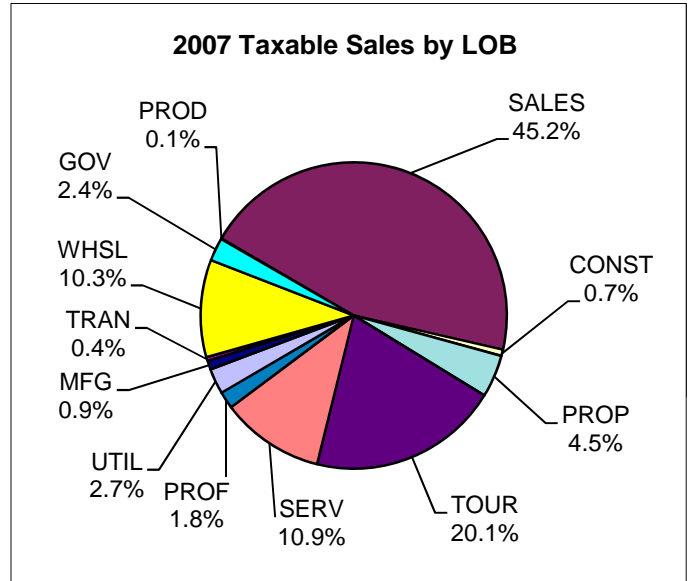


Chart 2.16

<b>Homer TAXABLE Sales by Line of Business by Quarter - 2007 - in \$</b>					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	4,257	53,232	50,275	24,210	131,974
Sales	13,136,717	21,438,770	24,027,802	16,616,199	75,219,488
Construction	187,017	275,777	359,963	312,248	1,135,005
Property	1,168,537	1,823,258	2,739,172	1,706,142	7,437,109
Tourism	3,310,379	10,296,241	16,615,854	3,248,346	33,470,820
Services	3,223,344	5,160,491	5,941,426	3,880,458	18,205,719
Professional	718,854	841,092	733,364	711,541	3,004,851
Utility	1,352,338	1,029,995	1,024,372	1,089,670	4,496,375
Manufacturing	199,579	486,717	592,505	288,490	1,567,291
Transportation & Warehousing	107,100	175,667	193,841	148,073	624,681
Wholesale	3,234,493	4,595,812	5,497,301	3,800,903	17,128,509
Government	611,944	991,182	1,590,184	885,817	4,079,127
<b>TOTAL</b>	<b>27,254,559</b>	<b>47,168,234</b>	<b>59,366,059</b>	<b>32,712,097</b>	<b>166,500,949</b>

Table 2.22

# Homer Sales

Homer Annual Gross Sales by Quarter - in \$						
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total	Annual Change
1994	31,235,061	42,700,947	58,938,940	38,217,421	171,092,369	
1995	32,193,561	48,092,891	66,559,556	50,757,887	197,603,895	15.5%
1996	40,009,169	53,691,216	60,425,514	45,004,959	199,130,858	0.8%
1997	39,502,354	55,496,297	62,490,851	45,710,368	203,199,870	2.0%
1998	41,054,484	53,702,365	70,886,151	46,799,619	212,442,619	4.5%
1999	39,553,648	53,871,188	66,353,121	44,064,518	203,842,475	-4.0%
2000	38,455,167	59,287,582	70,009,668	48,229,307	215,981,724	6.0%
2001	40,844,978	56,857,475	77,453,956	54,547,098	229,703,507	6.4%
2002*	44,269,653	68,675,179	89,708,860	60,586,992	263,240,684	14.6%
2003	51,228,276	75,287,944	87,226,845	60,330,717	274,073,782	4.1%
2004	48,145,060	75,761,464	93,912,813	72,604,415	290,423,752	6.0%
2005	51,885,093	85,895,824	100,977,789	70,510,047	309,268,753	6.5%
2006	56,156,763	89,314,280	118,463,107	92,293,557	356,227,707	15.2%
2007	61,424,512	97,290,718	113,727,381	81,009,539	353,452,150	-0.8%
2008	65,708,118	103,215,060	125,955,296	88,035,825	382,914,299	8.3%
2009	65,511,794	96,057,459	113,003,803		274,573,056	
Change	-0.3%	-6.9%	-10.3%			

Table 2.25 \* - Effective April 1, 2002, Homer annexed an area that increased it's area by 28%.

Homer Annual Taxable Sales by Quarter - in \$						
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total	Annual Change
1994	14,062,259	23,814,227	29,434,329	16,734,643	84,045,458	
1995	14,797,530	24,901,076	30,398,162	18,098,624	88,195,392	4.9%
1996	15,811,688	25,240,189	30,539,871	18,335,650	89,927,398	2.0%
1997	16,213,730	25,960,313	31,654,939	19,496,943	93,325,925	3.8%
1998	16,418,580	26,366,097	32,103,748	19,552,917	94,441,342	1.2%
1999	16,638,467	26,938,559	34,247,729	20,323,983	98,148,738	3.9%
2000	17,327,860	28,797,872	35,677,211	21,387,173	103,190,116	5.1%
2001	17,765,204	30,191,477	37,574,702	21,780,156	107,311,539	4.0%
2002*	18,699,958	34,270,923	46,258,197	25,063,470	124,292,548	15.8%
2003	22,456,282	37,038,468	45,127,086	27,107,360	131,729,196	6.0%
2004	23,828,394	39,657,774	48,989,881	27,499,532	139,975,581	6.3%
2005	24,336,691	41,201,861	50,641,860	28,577,237	144,757,649	3.4%
2006	25,717,626	43,368,152	53,836,629	30,462,985	153,385,392	6.0%
2007	27,254,559	47,168,234	59,366,059	32,712,097	166,500,949	8.6%
2008	29,022,917	48,871,596	62,341,184	32,775,097	173,010,794	3.9%
2009	22,589,494	40,262,341	54,340,403		117,192,238	
Change	-22.2%	-17.6%	-12.8%			

Table 2.26 \* - Effective April 1, 2002, Homer annexed an area that increased it's area by 28%.

Homer Annual Non-Taxable Sales by Quarter - in \$						
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total	Annual Change
1994	17,172,802	18,886,720	29,504,611	21,482,778	87,046,911	
1995	17,396,031	23,191,815	36,161,394	32,659,263	109,408,503	25.7%
1996	24,197,481	28,451,027	29,885,643	26,669,309	109,203,460	-0.2%
1997	23,288,624	29,535,984	30,835,912	26,213,425	109,873,945	0.6%
1998	24,635,904	27,336,268	38,782,403	27,246,702	118,001,277	7.4%
1999	22,915,181	26,932,629	32,105,392	23,740,535	105,693,737	-10.4%
2000	21,127,307	30,489,710	34,332,457	26,842,134	112,791,608	6.7%
2001	23,079,774	26,665,998	39,879,254	32,766,942	122,391,968	8.5%
2002*	25,569,695	34,404,256	43,450,663	35,523,522	138,948,136	13.5%
2003	28,771,994	38,249,476	42,099,759	33,223,357	142,344,586	2.4%
2004	24,316,666	36,103,690	44,922,932	45,104,883	150,448,171	5.7%
2005	27,548,402	44,693,963	50,335,929	41,932,810	164,511,104	9.3%
2006	30,439,137	45,946,128	64,626,478	61,830,572	202,842,315	23.3%
2007	34,169,953	50,122,484	54,361,322	48,297,442	186,951,201	-7.8%
2008	36,685,201	54,343,464	63,614,112	55,260,728	209,903,505	12.3%
2009	42,922,300	55,795,118	58,663,400		157,380,818	
Change	17.0%	2.7%	-7.8%			

Table 2.27 \* - Effective April 1, 2002, Homer annexed an area that increased its size by 28%.

# Homer Construction

**Homer 3rd Quarter Permit VALUES by Type - 2003-2009- in \$**

	2003	2004	2005	2006	2007	2008	2009	Annual Change
Residential New	2,106,275	1,225,600	1,548,500	3,610,700	2,045,100	1,553,200	2,957,000	90.4%
Residential Alter/Add	285,000	851,300	374,000	249,057	674,500	193,000	211,500	9.6%
Commercial New	628,800	6,225,000	2,240,000	3,135,000	2,321,600	0	0	NA
Commercial Alter/Add	0	1,230,000	120,000	0	46,000	664,000	0	-100.0%
<b>Total</b>	<b>3,020,075</b>	<b>9,531,900</b>	<b>4,282,500</b>	<b>6,994,757</b>	<b>5,087,200</b>	<b>2,410,200</b>	<b>3,168,500</b>	<b>31.5%</b>
Annual Change		215.6%	-55.1%	63.3%	-27.3%	-52.6%	31.5%	

Table 2.28

**Homer 3rd Quarter Permit VALUES by Type - 1986-2009**

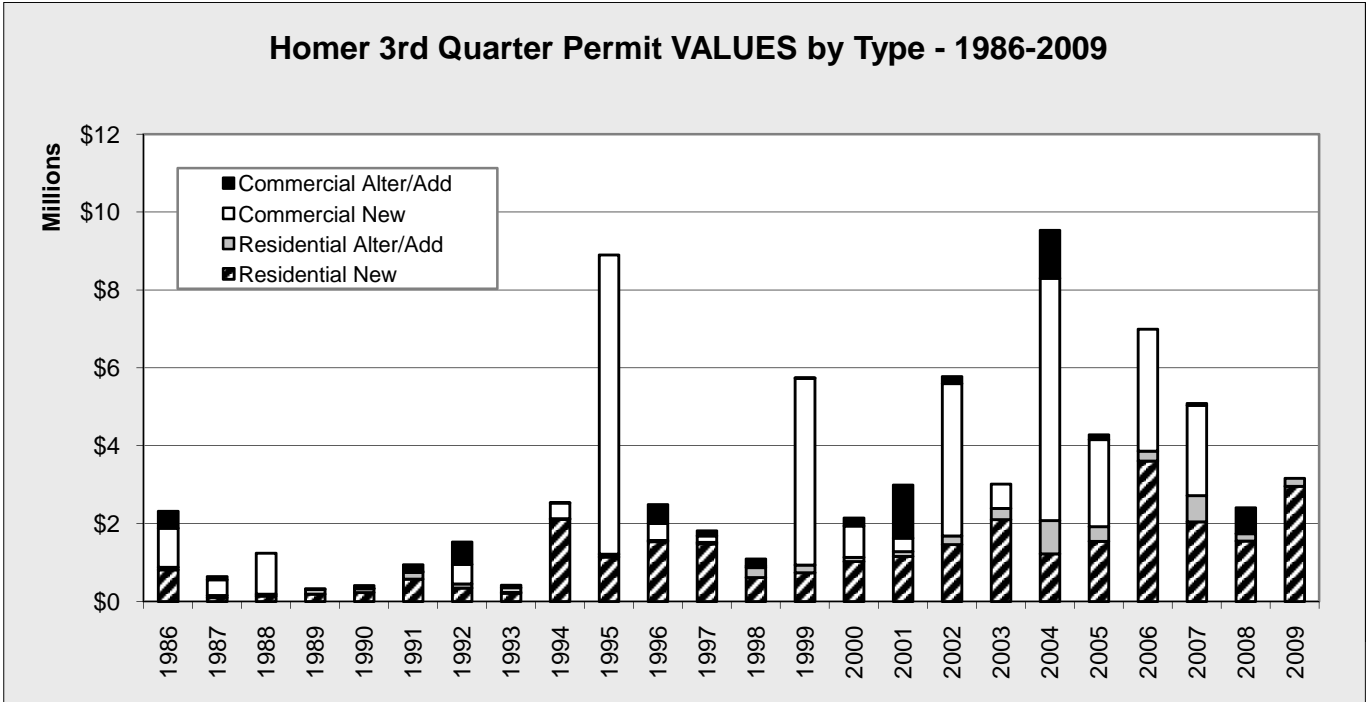


Chart 2.19

**Homer 3rd Quarter Permit VALUES Percent by Type - 2009**

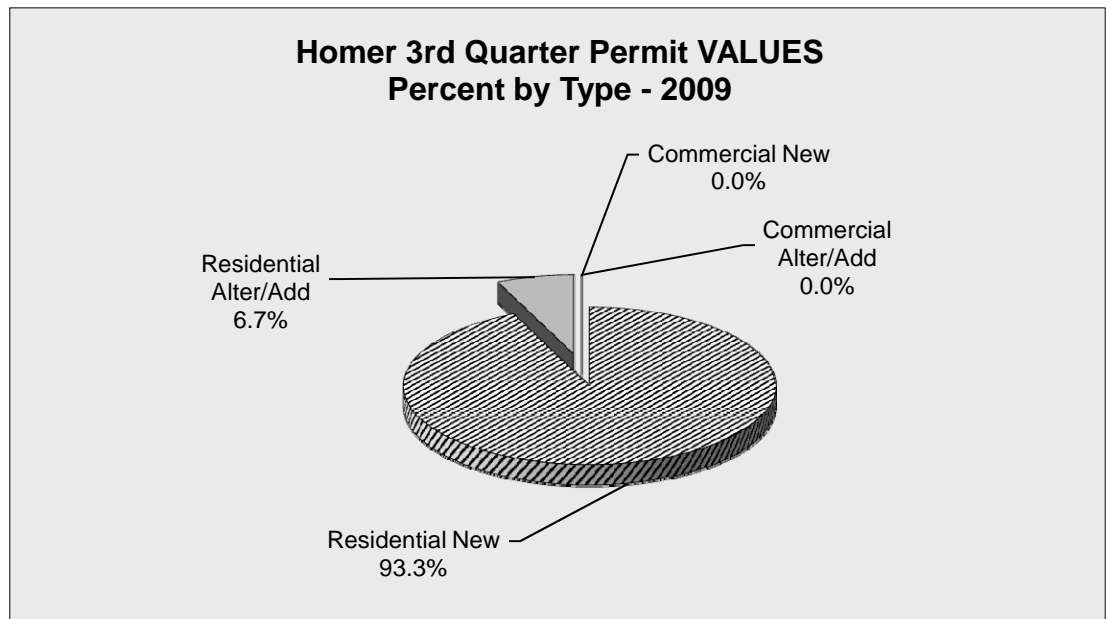


Chart 2.20

# Homer Construction

**Homer 3rd Quarter Permit VOLUME by Type - 2003-2009**

	2003	2004	2005	2006	2007	2008	2009	Annual Change
Residential New	15	9	13	15	12	4	10	150.0%
Residential Alter/Add	3	21	9	7	12	7	7	0.0%
Commercial New	3	8	4	3	3	0	0	NA
Commercial Alter/Add	0	4	1	0	1	2	0	-100.0%
<b>Total</b>	<b>21</b>	<b>42</b>	<b>27</b>	<b>25</b>	<b>28</b>	<b>13</b>	<b>17</b>	<b>30.8%</b>
Annual Change		100.0%	-35.7%	-7.4%	12.0%	-53.6%	30.8%	

Table 2.29

**Homer 3rd Quarter Permit VOLUME by Type - 1986-2009**

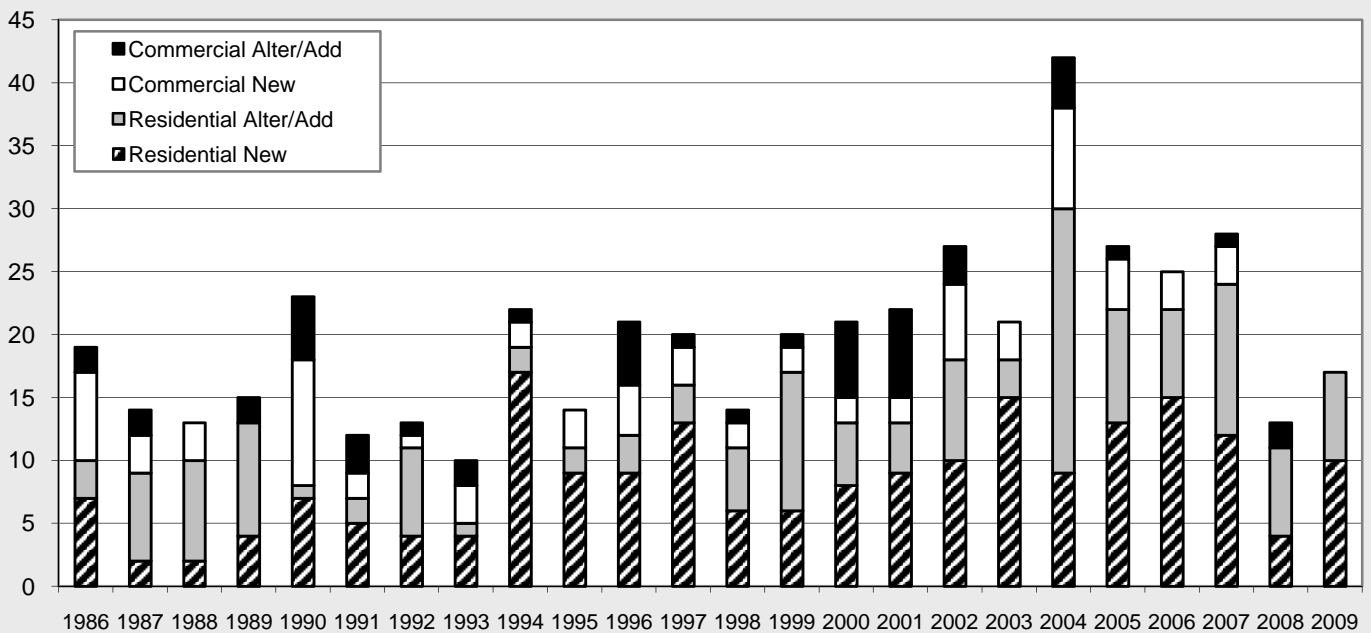


Chart 2.21

**Homer 3rd Quarter Permit VOLUME Percent by Type - 2009**

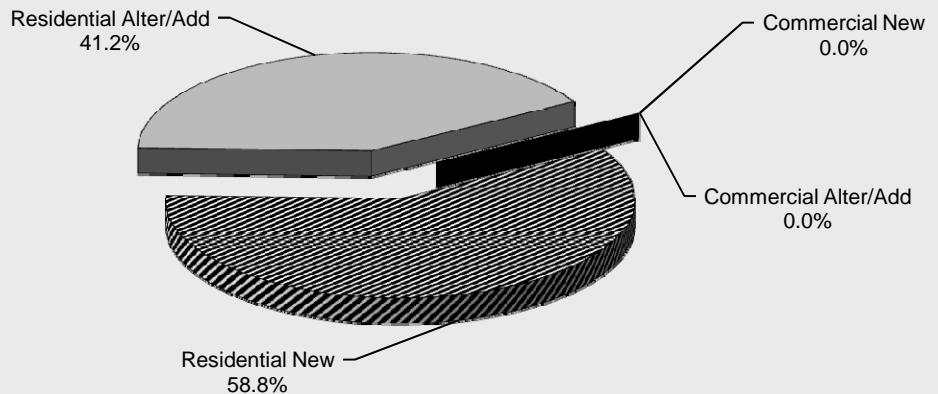


Chart 2.22

# Homer Construction

Homer YTD 9/30 Permit VALUES by Type - 2003-2009 - in \$								
	2003	2004	2005	2006	2007	2008	2009	Annual Change
Residential New	6,897,555	6,318,500	6,314,900	9,505,800	6,805,100	9,236,200	5,602,000	-39.3%
Residential Alter/Add	756,600	1,258,550	826,500	536,057	1,156,500	384,000	467,000	21.6%
Commercial New	4,164,520	11,840,518	9,821,000	6,071,000	4,406,601	10,000,000	600,000	-94.0%
Commercial Alter/Add	465,240	1,262,063	1,672,000	1,620,000	66,001	664,000	0	-100.0%
Total	12,283,915	20,679,631	18,634,400	17,732,857	12,434,202	20,284,200	6,669,000	-67.1%
Annual Change		68.3%	-9.9%	-4.8%	-29.9%	63.1%	-67.1%	

Table 2.30

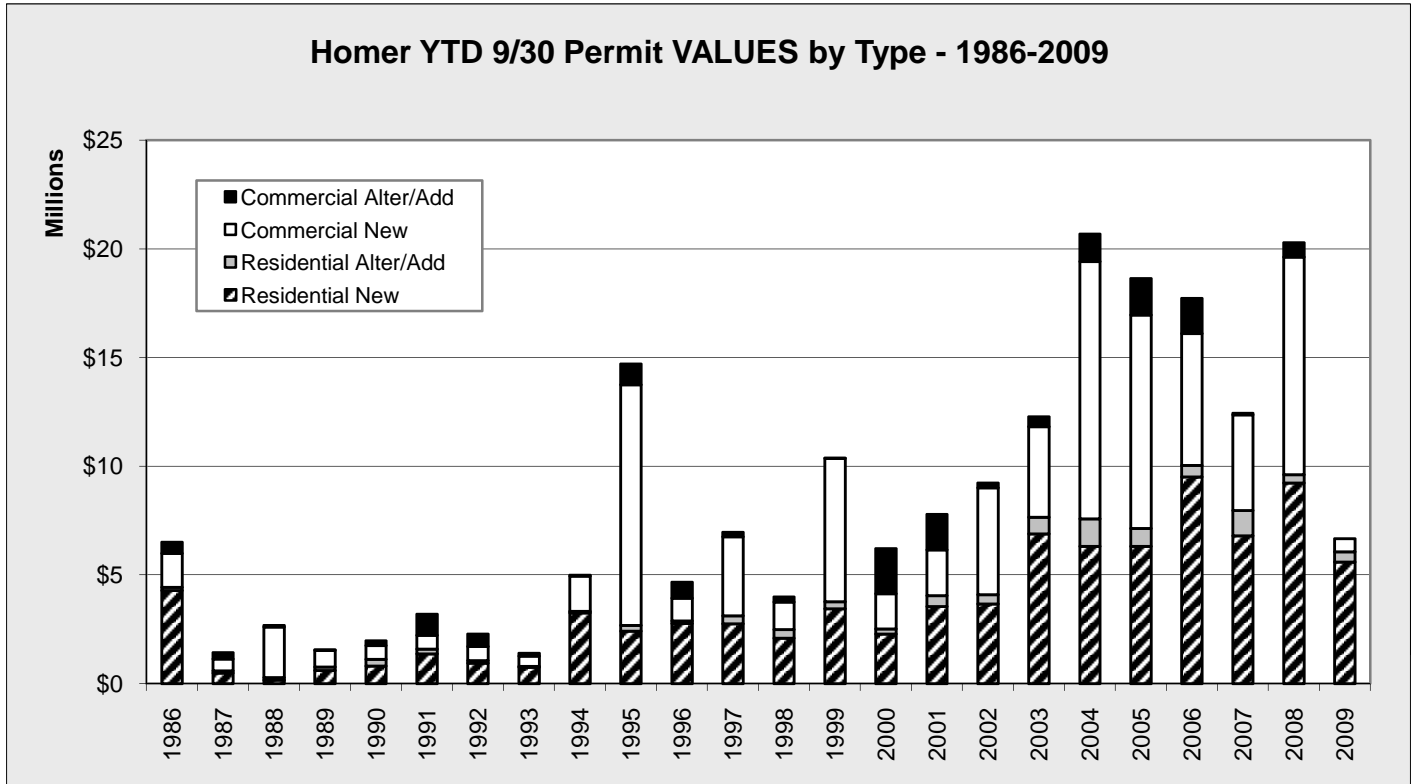


Chart 2.23

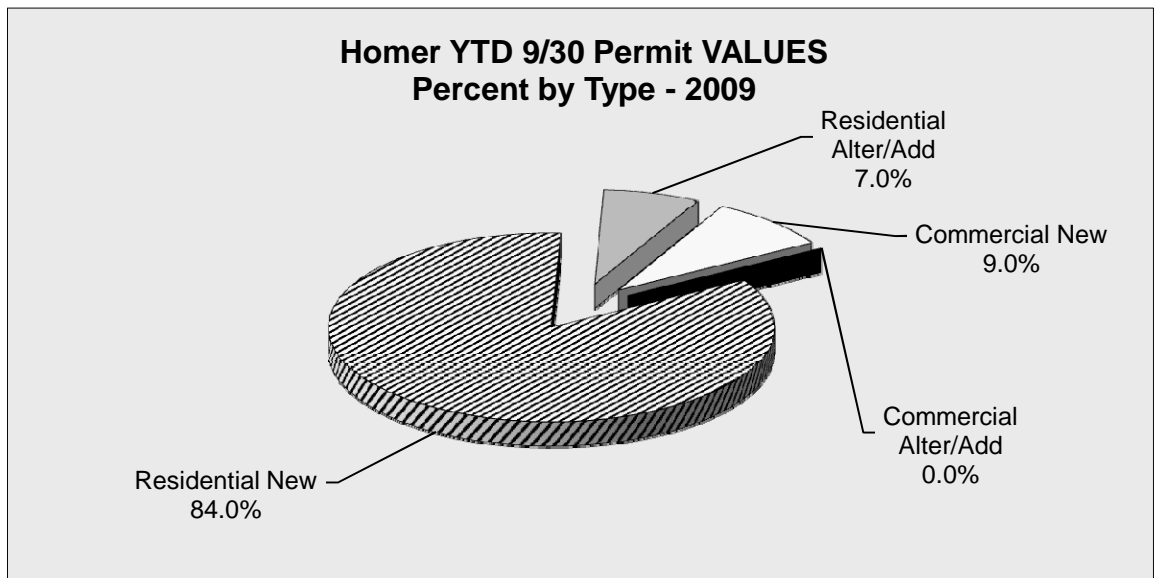


Chart 2.24

# Homer Construction

**Homer YTD 9/30 Permit VOLUME by Type - 2003-2009**

	2003	2004	2005	2006	2007	2008	2009	Annual Change
Residential New	38	35	45	47	36	32	24	-25.0%
Residential Alter/Add	17	28	23	15	20	14	15	7.1%
Commercial New	10	15	16	12	13	2	1	-50.0%
Commercial Alter/Add	8	6	8	4	2	2	0	-100.0%
<b>Total</b>	<b>73</b>	<b>84</b>	<b>92</b>	<b>78</b>	<b>71</b>	<b>50</b>	<b>40</b>	<b>-20.0%</b>
Annual Change		15.1%	9.5%	-15.2%	-9.0%	-29.6%	-20.0%	

Table 2.31

**Homer YTD 9/30 Permit VOLUME by Type - 1986-2009**

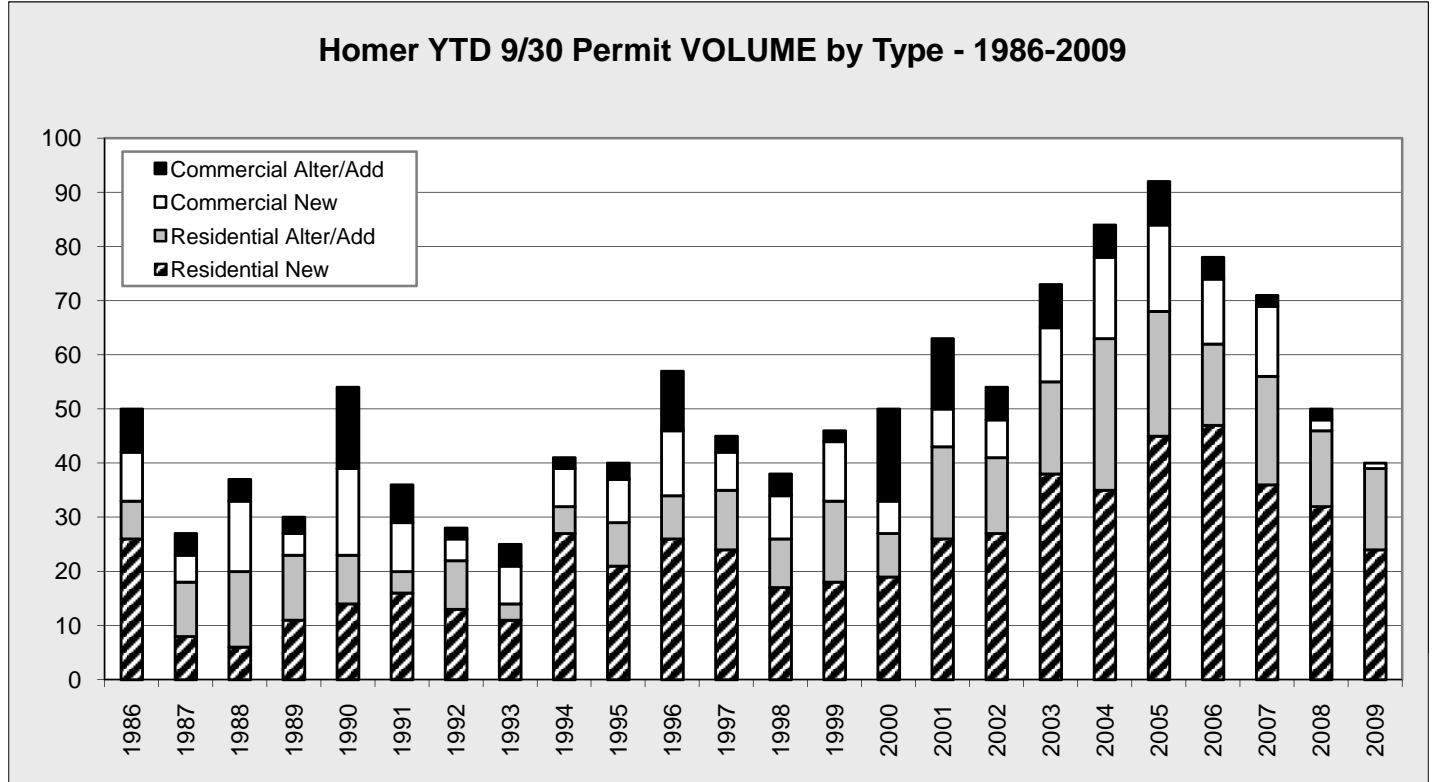


Chart 2.25

**Homer YTD 9/30 Permit VOLUME Percent by Type - 2009**

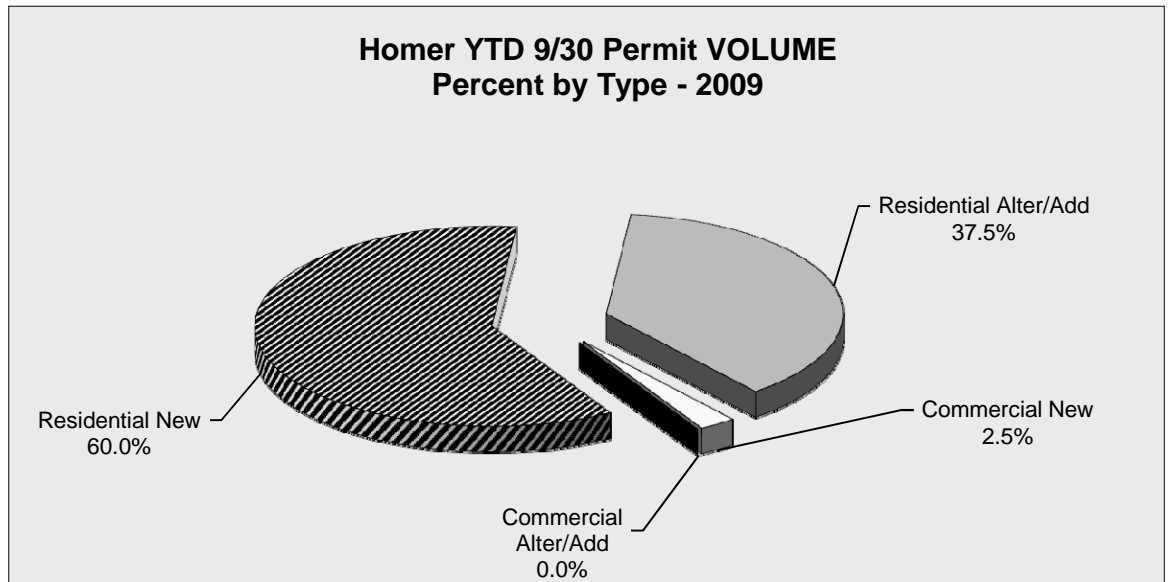


Chart 2.26

# Homer Construction

<b>Homer Annual Permit VALUE by Type by Quarter - 2002-2009 - in \$</b>					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
<b>2002</b>					
Residential - New	891,760	1,308,460	1,466,300	560,200	4,226,720
Residential - Add/Alter	8,960	205,400	217,940	104,320	536,620
Commercial - New	0	1,000,000	3,912,740	78,000	4,990,740
Commercial - Add/Alter	28,000	14,349	180,350	72,000	294,699
<b>TOTAL</b>	<b>928,720</b>	<b>2,528,209</b>	<b>5,777,330</b>	<b>814,520</b>	<b>10,048,779</b>
<b>2003</b>					
Residential - New	979,800	3,811,480	2,106,275	1,222,900	8,120,455
Residential - Add/Alter	232,540	239,060	285,000	50,000	806,600
Commercial - New	0	3,535,720	628,800	1,600,000	5,764,520
Commercial - Add/Alter	122,000	343,240	0	170,000	635,240
<b>TOTAL</b>	<b>1,334,340</b>	<b>7,929,500</b>	<b>3,020,075</b>	<b>3,042,900</b>	<b>15,326,815</b>
<b>2004</b>					
Residential - New	2,597,500	2,495,400	1,225,600	377,000	6,695,500
Residential - Add/Alter	201,520	205,730	851,300	437,000	1,695,550
Commercial - New	915,000	4,700,518	6,225,000	2,560,000	14,400,518
Commercial - Add/Alter	0	32,063	1,230,000	17,000	1,279,063
<b>TOTAL</b>	<b>3,714,020</b>	<b>7,433,711</b>	<b>9,531,900</b>	<b>3,391,000</b>	<b>24,070,631</b>
<b>2005</b>					
Residential - New	1,694,400	3,072,000	1,548,500	895,000	7,209,900
Residential - Add/Alter	1,500	451,000	374,000	80,000	906,500
Commercial - New	108,000	7,473,000	2,240,000	1,975,000	11,796,000
Commercial - Add/Alter	1,302,000	250,000	120,000	27,000	1,699,000
<b>TOTAL</b>	<b>3,105,900</b>	<b>11,246,000</b>	<b>4,282,500</b>	<b>2,977,000</b>	<b>21,611,400</b>
<b>2006</b>					
Residential - New	1,645,000	4,250,100	3,610,700	550,000	10,055,800
Residential - Add/Alter	0	287,000	249,057	5,000	541,057
Commercial - New	626,000	2,310,000	3,135,000	2,000,000	8,071,000
Commercial - Add/Alter	1,000,000	620,000	0	0	1,620,000
<b>TOTAL</b>	<b>3,271,000</b>	<b>7,467,100</b>	<b>6,994,757</b>	<b>2,555,000</b>	<b>20,287,857</b>
<b>2007</b>					
Residential - New	55,000	4,705,000	2,045,100	845,000	7,650,100
Residential - Add/Alter	0	482,000	674,500	476,000	1,632,500
Commercial - New	0	2,085,001	2,321,600	301,000	4,707,601
Commercial - Add/Alter	1	20,000	46,000	0	66,001
<b>TOTAL</b>	<b>55,001</b>	<b>7,292,001</b>	<b>5,087,200</b>	<b>1,622,000</b>	<b>14,056,202</b>
<b>2008</b>					
Residential - New	1,195,000	6,488,000	1,553,200	890,000	10,126,200
Residential - Add/Alter	28,000	163,000	193,000	610,000	994,000
Commercial - New	1,500,000	10,000,000	0	560,000	12,060,000
Commercial - Add/Alter	0	0	664,000	824,000	1,488,000
<b>TOTAL</b>	<b>2,723,000</b>	<b>16,651,000</b>	<b>2,410,200</b>	<b>2,884,000</b>	<b>24,668,200</b>
<b>2009</b>					
Residential - New	430,000	2,215,000	2,957,000		5,602,000
Residential - Add/Alter	80,000	175,500	211,500		467,000
Commercial - New	600,000	0	0		600,000
Commercial - Add/Alter	0	0	0		0
<b>TOTAL</b>	<b>1,110,000</b>	<b>2,390,500</b>	<b>3,168,500</b>	<b>0</b>	<b>6,669,000</b>
					<b>Year to Date</b>

Table 2.32



# Homer Construction

<b>Homer Annual Permit VOLUME by Type by Quarter - 2002-2009</b>					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
<b>2002</b>					
Residential - New	8	9	10	5	32
Residential - Add/Alter	1	5	8	6	20
Commercial - New	0	1	6	1	8
Commercial - Add/Alter	1	2	3	1	7
<b>TOTAL</b>	<b>10</b>	<b>17</b>	<b>27</b>	<b>13</b>	<b>67</b>
<b>2003</b>					
Residential - New	6	17	15	9	47
Residential - Add/Alter	8	6	3	2	19
Commercial - New	0	7	3	1	11
Commercial - Add/Alter	4	4	0	1	9
<b>TOTAL</b>	<b>18</b>	<b>34</b>	<b>21</b>	<b>13</b>	<b>86</b>
<b>2004</b>					
Residential - New	11	15	9	6	41
Residential - Add/Alter	2	5	21	9	37
Commercial - New	2	5	8	7	22
Commercial - Add/Alter	1	1	4	2	8
<b>TOTAL</b>	<b>16</b>	<b>26</b>	<b>42</b>	<b>24</b>	<b>108</b>
<b>2005</b>					
Residential - New	10	22	13	6	51
Residential - Add/Alter	1	13	9	2	25
Commercial - New	2	10	4	2	18
Commercial - Add/Alter	5	2	1	1	9
<b>TOTAL</b>	<b>18</b>	<b>47</b>	<b>27</b>	<b>11</b>	<b>103</b>
<b>2006</b>					
Residential - New	9	23	15	2	49
Residential - Add/Alter	0	8	7	1	16
Commercial - New	4	5	3	2	14
Commercial - Add/Alter	1	3	0	0	4
<b>TOTAL</b>	<b>14</b>	<b>39</b>	<b>25</b>	<b>5</b>	<b>83</b>
<b>2007</b>					
Residential - New	2	22	12	5	41
Residential - Add/Alter	0	8	12	8	28
Commercial - New	1	9	3	3	16
Commercial - Add/Alter	0	1	1	0	2
<b>TOTAL</b>	<b>3</b>	<b>40</b>	<b>28</b>	<b>16</b>	<b>87</b>
<b>2008</b>					
Residential - New	5	24	4	5	38
Residential - Add/Alter	2	5	7	4	18
Commercial - New	0	2	0	1	3
Commercial - Add/Alter	0	0	2	1	3
<b>TOTAL</b>	<b>7</b>	<b>31</b>	<b>13</b>	<b>11</b>	<b>62</b>
<b>2009</b>					
					<b>Year to Date</b>
Residential - New	2	12	10		24
Residential - Add/Alter	1	7	7		15
Commercial - New	1	0	0		1
Commercial - Add/Alter	0	0	0		0
<b>TOTAL</b>	<b>4</b>	<b>19</b>	<b>17</b>	<b>0</b>	<b>40</b>

Table 2.33

**KENAI**

# Kenai Sales

Kenai Third Quarter GROSS Sales by Line of Business - 2004-2009 - in \$								
LOB	2004	2005	2006	2007	2008	2009	Annual Percent Change	Annual Amount Change
PROD	1,793,964	2,652,861	1,298,983	3,927,205	6,033,005	3,986,275	-33.9%	-2,046,730
SALES	29,314,014	30,359,014	32,609,317	34,116,919	38,245,974	43,708,471	14.3%	5,462,497
CONST	3,623,799	10,302,296	8,251,063	13,301,420	22,313,930	21,907,416	-1.8%	-406,514
PROP	4,563,103	4,979,319	5,000,463	4,495,397	5,499,257	4,643,375	-15.6%	-855,882
TOUR	6,139,578	6,463,842	7,098,168	6,738,567	6,247,357	3,004,549	-51.9%	-3,242,808
SERV	5,062,540	5,213,469	5,941,675	7,027,931	6,830,727	6,913,049	1.2%	82,322
PROF	4,568,668	3,513,562	4,331,435	3,711,731	3,004,487	3,160,864	5.2%	156,377
UTIL	2,148,139	5,072,132	2,448,211	2,891,115	3,053,721	3,673,793	20.3%	620,072
MANU	14,248,935	21,799,320	14,371,206	19,102,878	21,994,553	8,589,845	-60.9%	-13,404,708
TRAN	7,364,496	1,409,531	22,978,804	33,364,286	43,707,193	4,154,985	-90.5%	-39,552,208
WHLS	18,015,484	19,372,077	16,125,342	22,917,023	23,001,404	14,583,413	-36.6%	-8,417,991
GOV	1,017,667	1,203,085	1,083,271	1,401,362	1,472,864	1,391,368	-5.5%	-81,496
<b>TOTAL</b>	<b>97,860,387</b>	<b>112,340,508</b>	<b>121,537,938</b>	<b>152,995,834</b>	<b>181,404,472</b>	<b>119,717,403</b>	<b>-34.0%</b>	<b>-61,687,069</b>

Table 3.1 For complete listing of Lines of Business, see page 9.

Kenai Third Quarter GROSS Sales History	
2004	97,860,387
2005	112,340,508
2006	121,537,938
2007	152,995,834
2008	181,404,472
2009	119,717,403

Table 3.2

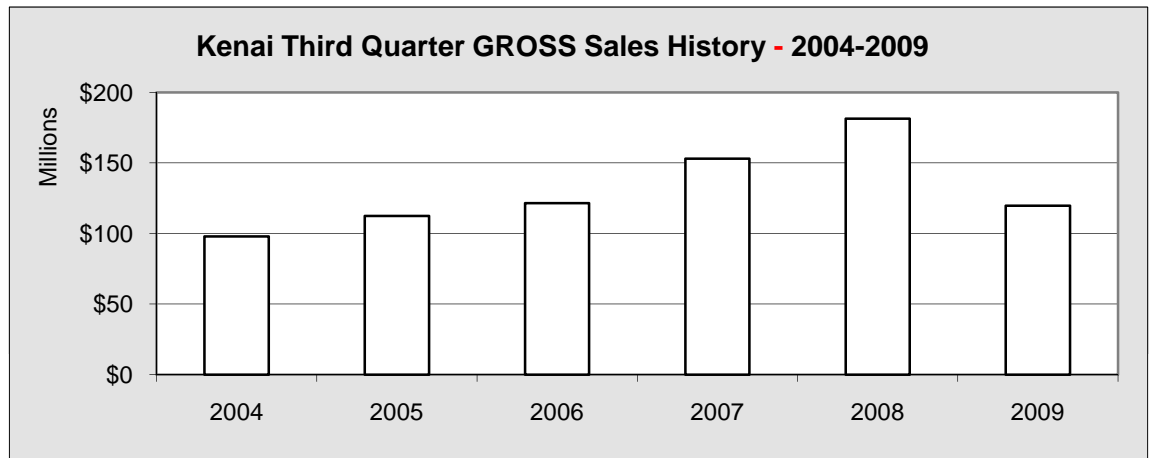


Chart 3.1

Kenai Five Year Change Third Quarter GROSS Sales		
LOB	2004	2009
PROD	1,793,964	3,986,275
SALES	29,314,014	43,708,471
CONST	3,623,799	21,907,416
PROP	4,563,103	4,643,375
TOUR	6,139,578	3,004,549
SERV	5,062,540	6,913,049
PROF	4,568,668	3,160,864
UTIL	2,148,139	3,673,793
MANU	14,248,935	8,589,845
TRAN	7,364,496	4,154,985
WHLS	18,015,484	14,583,413
GOV	1,017,667	1,391,368
<b>TOTAL</b>	<b>97,860,387</b>	<b>119,717,403</b>

Table 3.3

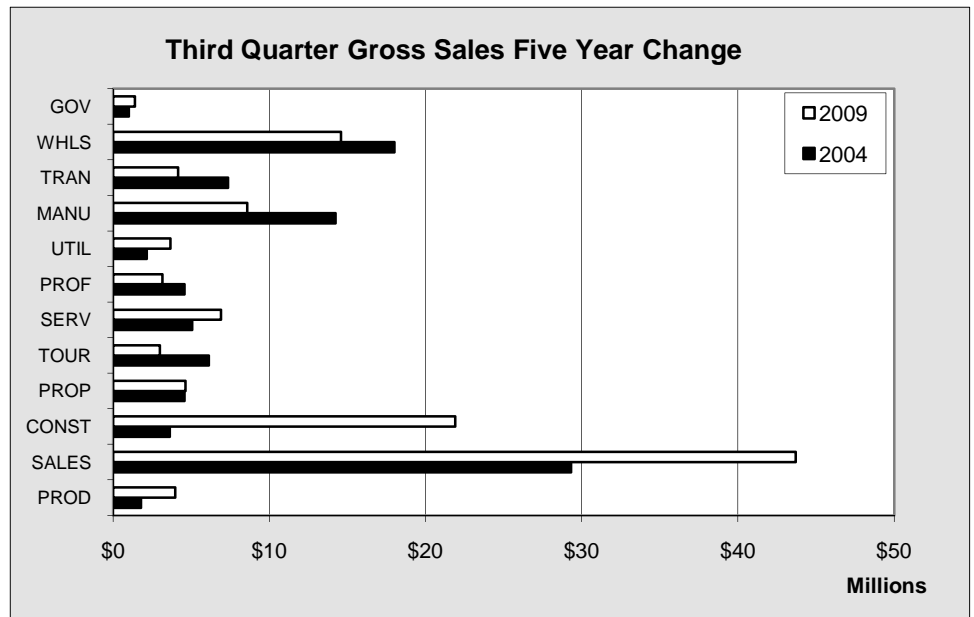


Chart 3.2

# Kenai Sales

Kenai Third Quarter TAXABLE Sales by Line of Business - 2004-2009 - in \$								
LOB	2004	2005	2005	2007	2008	2009	Annual Percent Change	Annual Amount Change
PROD	103,931	80,325	89,798	114,718	99,041	69,550	-29.8%	-29,491
SALES	18,114,539	19,643,949	20,482,972	22,706,524	25,473,228	29,066,403	14.1%	3,593,175
CONST	299,925	250,678	314,112	342,452	370,129	311,177	-15.9%	-58,952
PROP	2,375,738	2,395,450	2,216,548	2,271,009	3,202,249	2,396,692	-25.2%	-805,557
TOUR	5,111,387	5,409,590	6,147,138	6,218,636	5,817,115	2,654,553	-54.4%	-3,162,562
SERV	3,761,821	3,689,703	3,842,802	4,526,112	4,142,525	4,487,585	8.3%	345,060
PROF	670,842	670,059	682,343	603,813	719,757	871,280	21.1%	151,523
UTIL	1,085,077	1,184,595	1,304,520	1,498,109	1,591,645	1,787,614	12.3%	195,969
MANU	569,135	729,282	420,755	540,635	409,588	308,430	-24.7%	-101,158
TRAN	108,332	104,125	221,909	289,404	581,714	676,333	16.3%	94,619
WHLS	7,136,507	7,771,491	8,793,332	8,633,646	8,716,428	6,823,698	-21.7%	-1,892,730
GOV	705,484	768,655	700,435	811,324	827,495	822,940	-0.6%	-4,555
TOTAL	40,042,718	42,697,902	45,216,664	48,556,382	51,950,914	50,276,255	-3.2%	-1,674,659

Table 3.4 For complete listing of Lines of Business, see page 9.

Kenai Third Quarter TAXABLE Sales History	
2004	40,042,718
2005	42,697,902
2005	45,216,664
2007	48,556,382
2008	51,950,914
2009	50,276,255

Table 3.5

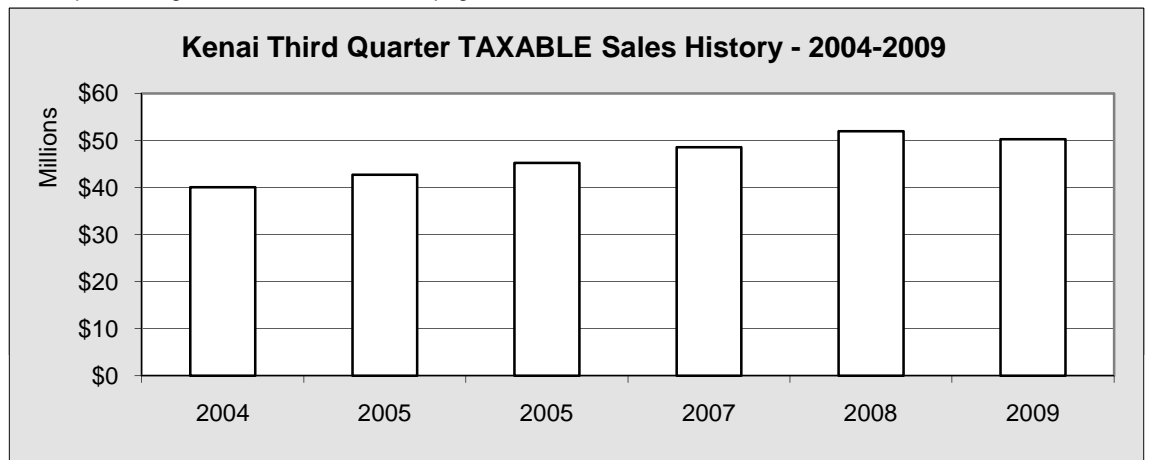


Chart 3.3

Kenai Five Year Change Third Quarter TAXABLE Sales		
LOB	2004	2009
PROD	103,931	69,550
SALES	18,114,539	29,066,403
CONST	299,925	311,177
PROP	2,375,738	2,396,692
TOUR	5,111,387	2,654,553
SERV	3,761,821	4,487,585
PROF	670,842	871,280
UTIL	1,085,077	1,787,614
MANU	569,135	308,430
TRAN	108,332	676,333
WHLS	7,136,507	6,823,698
GOV	705,484	822,940
TOTAL	40,042,718	50,276,255

Table 3.6

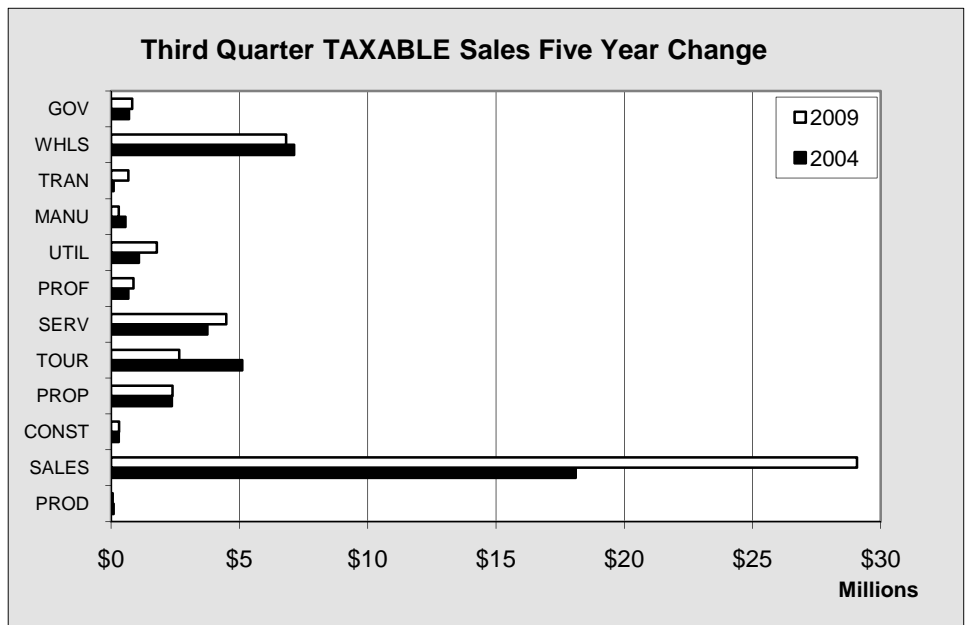


Chart 3.4

# Kenai Sales

Kenai YTD Sept. 30 GROSS Sales by Line of Business - 2004-2009 - in \$								
LOB	2004	2005	2006	2007	2008	2009	Annual Percent Change	Annual Amount Change
PROD	4,225,991	4,750,589	4,124,540	7,145,765	20,069,360	14,733,327	-26.6%	-5,336,033
SALES	80,454,357	82,421,976	95,289,235	90,708,594	96,535,735	112,659,472	16.7%	16,123,737
CONST	8,761,572	19,266,653	15,435,107	25,234,388	40,266,834	43,203,706	7.3%	2,936,872
PROP	12,055,745	12,297,549	12,964,595	12,366,711	14,127,557	13,699,525	-3.0%	-428,032
TOUR	12,772,800	13,310,722	15,062,225	14,429,785	13,359,162	5,753,358	-56.9%	-7,605,804
SERV	14,990,649	14,892,972	16,013,521	18,925,929	18,564,736	18,492,389	-0.4%	-72,347
PROF	10,834,471	10,830,940	11,874,202	11,182,992	9,752,639	9,247,330	-5.2%	-505,309
UTIL	6,904,448	10,993,636	9,274,859	10,736,626	11,025,326	14,583,655	32.3%	3,558,329
MANU	22,004,459	29,431,121	22,677,485	29,493,549	33,837,687	18,579,849	-45.1%	-15,257,838
TRAN	16,166,396	39,919,583	48,205,978	88,485,780	114,005,264	11,327,790	-90.1%	-102,677,474
WHLS	47,916,300	49,874,725	40,559,963	49,732,896	62,701,681	35,331,100	-43.7%	-27,370,581
GOV	2,223,292	2,534,785	2,608,586	3,191,556	3,211,982	3,124,595	-2.7%	-87,387
<b>TOTAL</b>	<b>239,310,480</b>	<b>290,525,251</b>	<b>294,090,296</b>	<b>361,634,571</b>	<b>437,457,963</b>	<b>300,736,096</b>	<b>-31.3%</b>	<b>-136,721,867</b>

Table 3.7

For complete listing of Lines of Business, see page 9.

Kenai YTD Sept. 30 GROSS Sales History	
2004	239,310,480
2005	290,525,251
2006	294,090,296
2007	361,634,571
2008	437,457,963
2009	300,736,096

Table 3.8

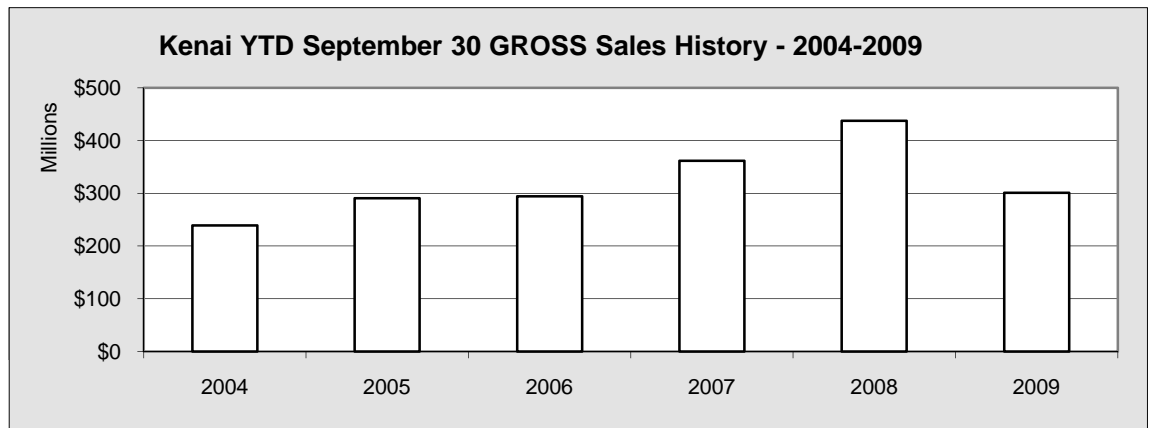


Chart 3.5

Kenai Five Year Change YTD Sept. 30 GROSS Sales		
	2004	2009
PROD	4,225,991	14,733,327
SALES	80,454,357	112,659,472
CONST	8,761,572	43,203,706
PROP	12,055,745	13,699,525
TOUR	12,772,800	5,753,358
SERV	14,990,649	18,492,389
PROF	10,834,471	9,247,330
UTIL	6,904,448	14,583,655
MANU	22,004,459	18,579,849
TRAN	16,166,396	11,327,790
WHLS	47,916,300	35,331,100
GOV	2,223,292	3,124,595
<b>TOTAL</b>	<b>239,310,480</b>	<b>300,736,096</b>

Table 3.9

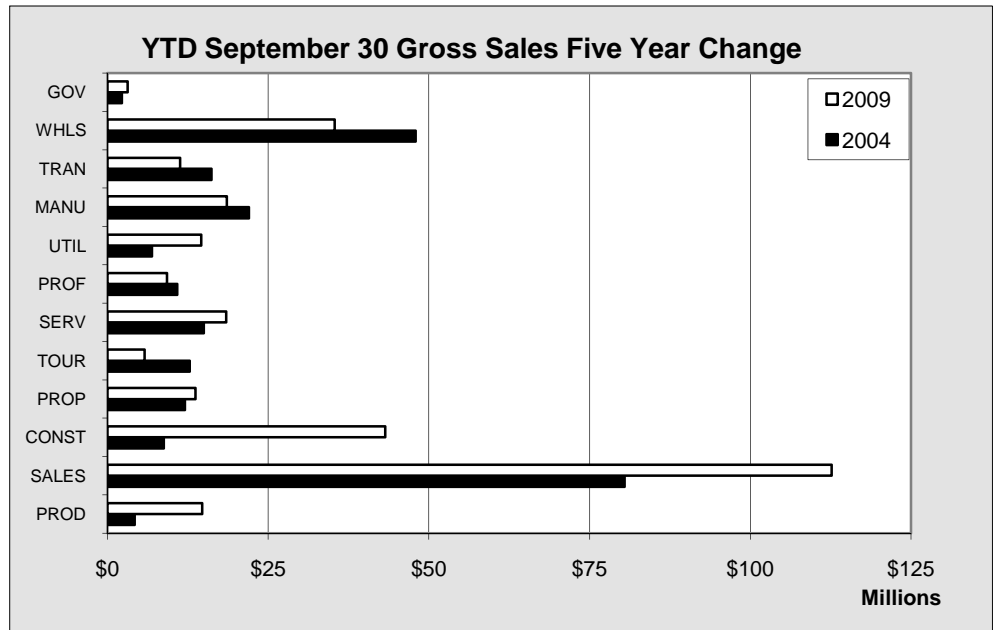


Chart 3.6

# Kenai Sales

Kenai YTD September 30 TAXABLE Sales by Line of Business - 2004-2009 - in \$								
LOB	2004	2005	2006	2007	2008	2009	Annual Percent Change	Annual Amount Change
PROD	369,249	328,732	321,317	376,594	363,604	286,324	-21.3%	-77,280
SALES	47,736,788	51,181,121	54,620,099	59,185,700	66,156,070	76,572,637	15.7%	10,416,567
CONST	921,379	791,850	833,805	914,797	954,643	955,634	0.1%	991
PROP	6,004,337	5,936,168	5,890,454	6,202,820	7,342,525	6,902,597	-6.0%	-439,928
TOUR	11,386,285	11,765,749	13,693,537	13,507,818	12,259,485	5,176,035	-57.8%	-7,083,450
SERV	11,000,623	10,144,861	10,793,126	12,388,985	11,962,483	12,681,527	6.0%	719,044
PROF	2,338,645	2,343,466	2,399,450	2,309,491	2,525,309	2,614,311	3.5%	89,002
UTIL	4,240,940	4,690,648	5,456,938	6,413,697	6,404,927	7,900,605	23.4%	1,495,678
MANU	916,573	1,020,205	729,179	858,878	783,968	605,247	-22.8%	-178,721
TRAN	202,710	192,749	560,190	732,660	1,261,735	1,624,736	28.8%	363,001
WHLS	19,236,851	19,795,207	21,733,777	21,222,657	21,205,207	16,977,075	-19.9%	-4,228,132
GOV	1,487,617	1,633,280	1,671,936	1,852,920	1,864,715	1,841,784	-1.2%	-22,931
TOTAL	105,841,997	109,824,036	118,703,808	125,967,017	133,084,671	134,138,512	0.8%	1,053,841

Table 3.10

For complete listing of Lines of Business, see page 9.

Kenai YTD Sept 30 TAXABLE Sales History	
2004	105,841,997
2005	109,824,036
2006	118,703,808
2007	125,967,017
2008	133,084,671
2009	134,138,512

Table 3.11

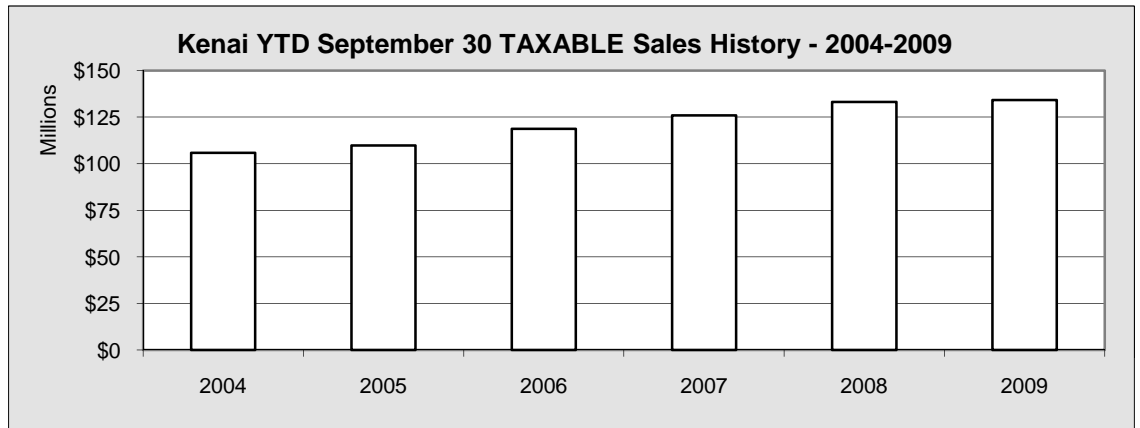


Chart 3.7

Kenai Five Year Change YTD Sept. 30 TAXABLE Sales		
	2004	2009
PROD	369,249	286,324
SALES	47,736,788	76,572,637
CONST	921,379	955,634
PROP	6,004,337	6,902,597
TOUR	11,386,285	5,176,035
SERV	11,000,623	12,681,527
PROF	2,338,645	2,614,311
UTIL	4,240,940	7,900,605
MANU	916,573	605,247
TRAN	202,710	1,624,736
WHLS	19,236,851	16,977,075
GOV	1,487,617	1,841,784
TOTAL	105,841,997	134,138,512

Table 3.12

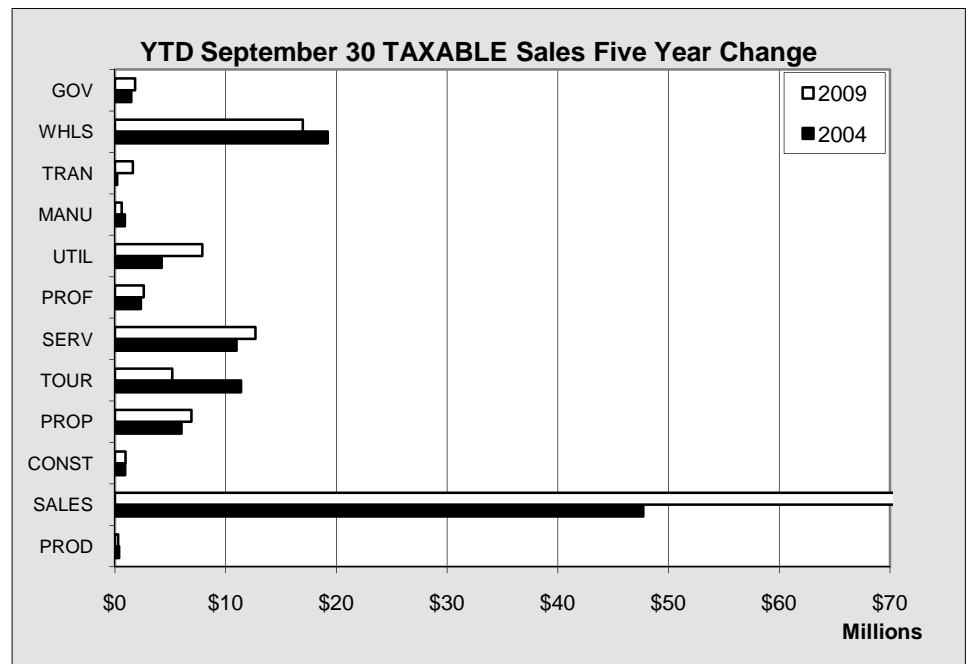


Chart 3.8

# Kenai Sales

Kenai Annual GROSS Sales by Line of Business - 2003-2008 - in \$								
LOB	2003	2004	2005	2006	2007	2008	Annual Percent Change	Annual Amount Change
PROD	4,726,857	100,022,855	78,876,010	43,287,832	46,716,466	60,540,134	29.6%	13,823,668
SALES	107,530,358	108,645,907	112,006,670	124,143,661	122,592,351	139,749,141	14.0%	17,156,790
CONST	30,539,441	13,129,482	25,430,918	40,880,928	34,010,065	55,208,519	62.3%	21,198,454
PROP	17,965,712	16,264,986	18,417,832	17,517,133	17,239,040	19,141,133	11.0%	1,902,093
TOUR	14,870,397	15,956,285	16,544,762	18,720,706	18,181,009	8,760,422	-51.8%	-9,420,587
SERV	20,745,270	19,839,374	19,907,748	22,170,304	25,606,043	25,060,324	-2.1%	-545,719
PROF	13,830,788	13,816,386	14,633,670	15,910,045	15,306,314	13,541,236	-11.5%	-1,765,078
UTIL	8,965,563	9,370,432	13,871,188	13,006,437	14,199,488	15,448,408	8.8%	1,248,920
MANU	26,455,314	26,232,173	33,428,325	29,206,480	32,688,259	38,110,739	16.6%	5,422,480
TRAN	4,625,552	17,553,410	66,585,592	74,705,995	119,611,694	150,485,791	25.8%	30,874,097
WHLS	29,926,647	63,578,072	62,846,060	53,888,047	70,341,832	77,529,329	10.2%	7,187,497
GOV	2,700,596	2,862,813	3,231,177	3,494,476	4,064,513	4,101,380	0.9%	36,867
TOTAL	282,882,495	407,272,175	465,779,952	456,932,044	520,557,074	607,676,556	16.7%	87,119,482

Table 3.13 For complete listing of Lines of Business, see page 9.

Kenai Annual GROSS Sales History	
2003	282,882,495
2004	407,272,175
2005	465,779,952
2006	456,932,044
2007	520,557,074
2008	607,676,556

Table 3.14

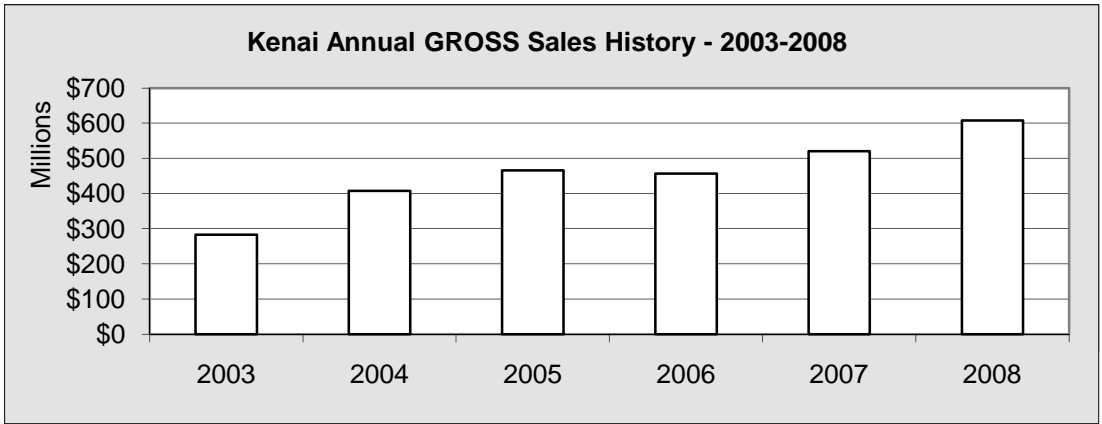


Chart 3.9

Five Year Change Annual GROSS Sales		
LOB	2003	2008
PROD	4,726,857	60,540,134
SALES	107,530,358	139,749,141
CONST	30,539,441	55,208,519
PROP	17,965,712	19,141,133
TOUR	14,870,397	8,760,422
SERV	20,745,270	25,060,324
PROF	13,830,788	13,541,236
UTIL	8,965,563	15,448,408
MANU	26,455,314	38,110,739
TRAN	4,625,552	150,485,791
WHLS	29,926,647	77,529,329
GOV	2,700,596	4,101,380
TOTAL	282,882,495	607,676,556

Table 3.15

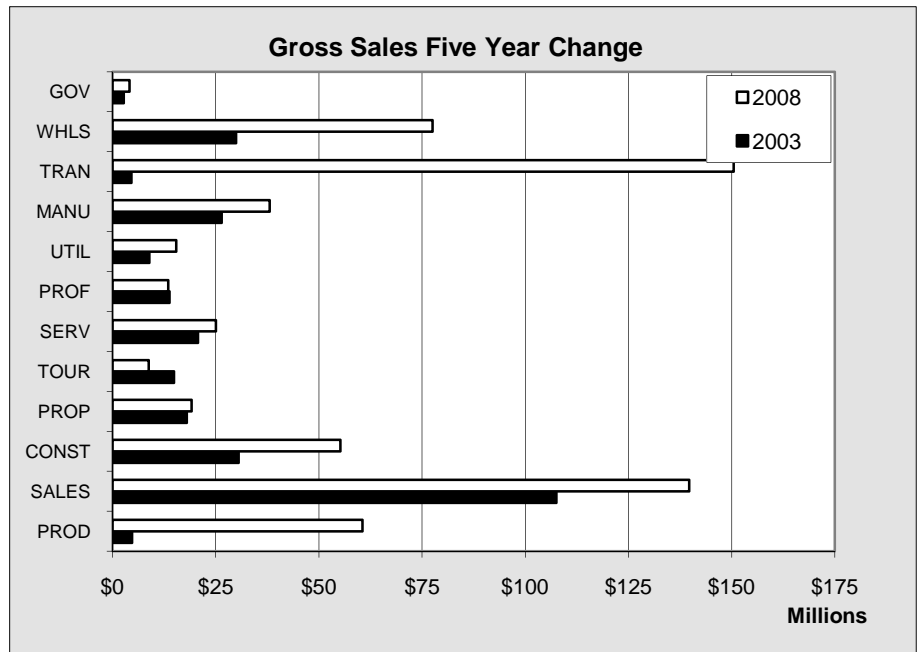


Chart 3.10

# Kenai Sales

Kenai Annual TAXABLE Sales by Line of Business - 2003-2008 - in \$								
LOB	2003	2004	2005	2006	2007	2008	Annual Percent Change	Annual Amount Change
PROD	488,890	494,772	467,755	440,218	520,505	520,028	-0.1%	-477
SALES	64,294,562	63,884,387	68,365,098	73,008,240	79,962,518	96,483,648	20.7%	16,521,130
CONST	1,233,344	1,200,427	1,119,137	1,188,349	1,265,859	1,294,990	2.3%	29,131
PROP	7,785,110	7,795,314	7,791,256	7,952,111	8,406,083	9,560,366	13.7%	1,154,283
TOUR	13,961,938	14,416,689	14,833,825	17,163,429	16,851,017	7,872,506	-53.3%	-8,978,511
SERV	15,981,268	14,364,532	13,480,976	14,538,847	16,493,278	16,054,477	-2.7%	-438,801
PROF	2,773,378	2,995,387	2,941,031	2,979,189	2,909,389	3,607,232	24.0%	697,843
UTIL	5,509,627	5,765,278	6,386,909	7,605,058	8,465,960	8,906,132	5.2%	440,172
MANU	893,384	1,057,618	1,140,898	883,767	1,061,647	939,292	-11.5%	-122,355
TRAN	318,401	239,198	346,647	670,327	962,740	1,665,116	73.0%	702,376
WHLS	6,336,422	25,239,822	26,564,628	28,050,311	27,805,502	26,632,258	-4.2%	-1,173,244
GOV	1,738,471	1,920,438	2,097,894	2,160,749	2,372,880	2,355,439	-0.7%	-17,441
<b>TOTAL</b>	<b>121,314,795</b>	<b>139,373,862</b>	<b>145,536,054</b>	<b>156,640,595</b>	<b>167,077,378</b>	<b>175,891,484</b>	<b>5.3%</b>	<b>8,814,106</b>

Table 3.16

For complete listing of Lines of Business, see page 9.

Kenai Annual TAXABLE Sales History	
2003	121,314,795
2004	139,373,862
2005	145,536,054
2006	156,640,595
2007	167,077,378
2008	175,891,484

Table 3.17

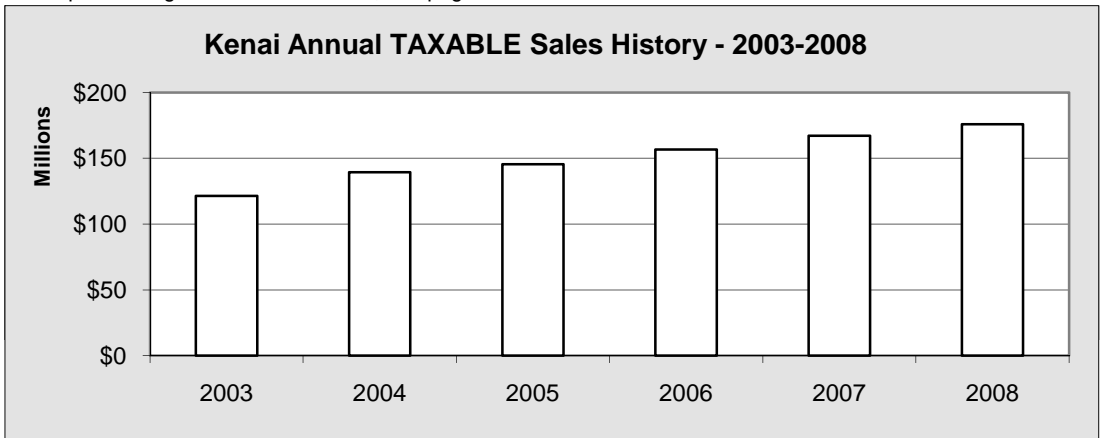


Chart 3.11

Five Year Change Annual TAXABLE Sales		
LOB	2003	2008
PROD	488,890	520,028
SALES	64,294,562	96,483,648
CONST	1,233,344	1,294,990
PROP	7,785,110	9,560,366
TOUR	13,961,938	7,872,506
SERV	15,981,268	16,054,477
PROF	2,773,378	3,607,232
UTIL	5,509,627	8,906,132
MANU	893,384	939,292
TRAN	318,401	1,665,116
WHLS	6,336,422	26,632,258
GOV	1,738,471	2,355,439
<b>TOTAL</b>	<b>121,314,795</b>	<b>175,891,484</b>

Table 3.18

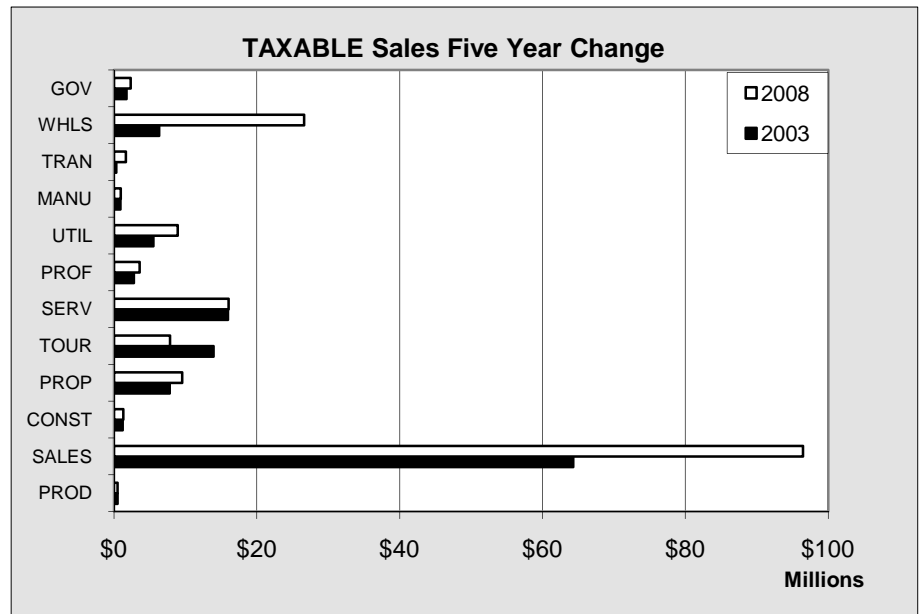


Chart 3.12



# Kenai Sales

<b>Kenai GROSS Sales by Line of Business by Quarter - 2009 - in \$</b>					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	7,549,599	3,197,453	3,986,275		14,733,327
Sales	28,086,583	40,864,418	43,708,471		112,659,472
Construction	3,889,005	17,407,285	21,907,416		43,203,706
Property	4,397,662	4,658,488	4,683,375		13,739,525
Tourism	960,003	1,788,806	3,004,549		5,753,358
Services	5,450,873	6,128,467	6,913,049		18,492,389
Professional	2,562,541	3,523,925	3,160,864		9,247,330
Utility	6,581,816	4,328,046	3,673,793		14,583,655
Manufacturing	2,979,894	7,010,110	8,589,845		18,579,849
Transportation & Warehousing	3,398,583	3,774,222	4,154,985		11,327,790
Wholesale	9,303,205	11,444,482	14,583,413		35,331,100
Government	833,757	899,470	1,391,368		3,124,595
<b>TOTAL</b>	<b>75,993,521</b>	<b>105,025,172</b>	<b>119,757,403</b>	<b>0</b>	<b>300,776,096</b>

Table 3.19

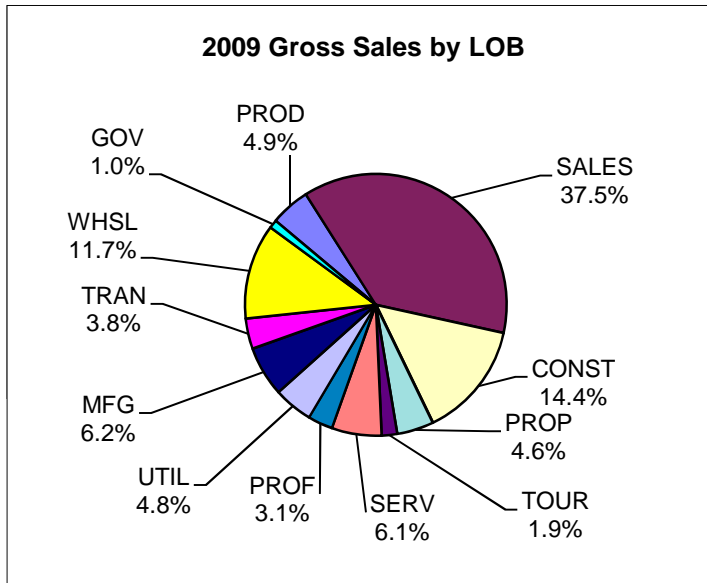


Chart 3.13

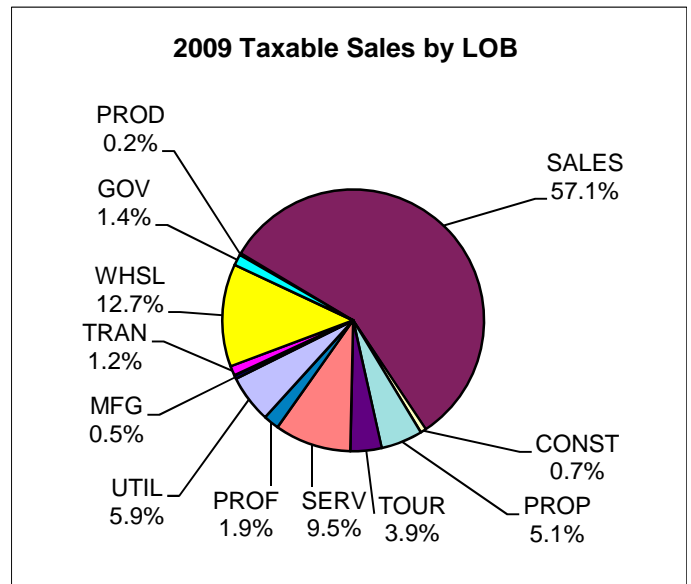


Chart 3.14

<b>Kenai TAXABLE Sales by Line of Business by Quarter - 2009 - in \$</b>					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	60,174	156,600	69,550		286,324
Sales	21,176,777	26,329,457	29,066,403		76,572,637
Construction	268,721	375,736	311,177		955,634
Property	2,041,778	2,464,127	2,396,692		6,902,597
Tourism	870,662	1,650,820	2,654,553		5,176,035
Services	3,839,929	4,354,013	4,487,585		12,681,527
Professional	919,184	823,847	871,280		2,614,311
Utility	3,683,331	2,429,660	1,787,614		7,900,605
Manufacturing	122,820	173,997	308,430		605,247
Transportation & Warehousing	375,580	572,823	676,333		1,624,736
Wholesale	3,520,820	6,632,557	6,823,698		16,977,075
Government	478,132	540,745	822,940		1,841,817
<b>TOTAL</b>	<b>37,357,908</b>	<b>46,504,382</b>	<b>50,276,255</b>	<b>0</b>	<b>134,138,545</b>

Table 3.20

# Kenai Sales

**Kenai GROSS Sales by Line of Business by Quarter - 2008 - in \$**

LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	6,141,814	7,935,421	6,061,323	40,401,576	60,540,134
Sales	27,518,789	33,718,890	40,914,680	37,596,782	139,749,141
Construction	3,881,416	14,056,938	22,533,375	14,736,790	55,208,519
Property	4,084,772	4,420,459	5,521,248	5,114,654	19,141,133
Tourism	1,182,510	2,270,197	3,920,553	1,387,162	8,760,422
Services	5,484,844	6,183,799	7,177,639	6,214,042	25,060,324
Professional	3,532,617	3,421,193	3,123,406	3,464,020	13,541,236
Utility	4,537,381	3,438,931	2,055,902	4,416,194	14,448,408
Manufacturing	5,392,390	6,451,944	21,998,896	4,267,509	38,110,739
Transportation & Warehousing	30,629,052	39,669,786	43,707,193	36,479,760	150,485,791
Wholesale	15,591,985	24,108,292	23,001,404	14,827,648	77,529,329
Government	834,505	904,613	1,472,864	889,398	4,101,380
<b>TOTAL</b>	<b>108,812,075</b>	<b>146,580,463</b>	<b>181,488,483</b>	<b>169,795,535</b>	<b>606,676,556</b>

Table 3.21

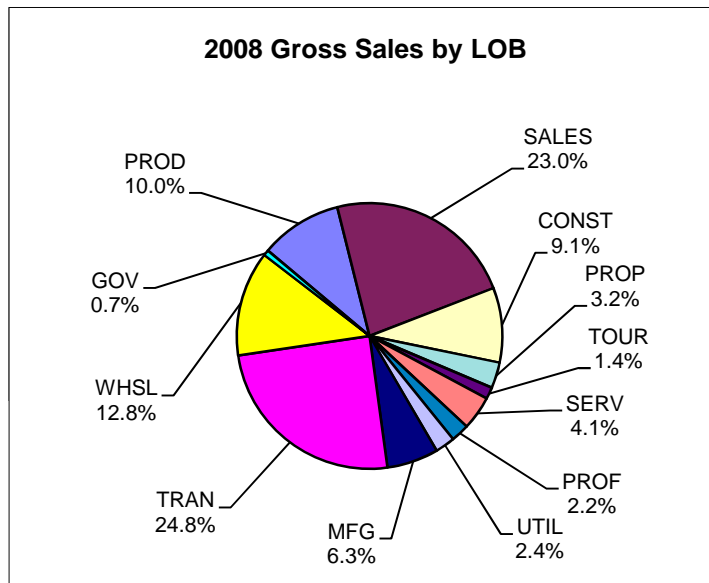


Chart 3.15

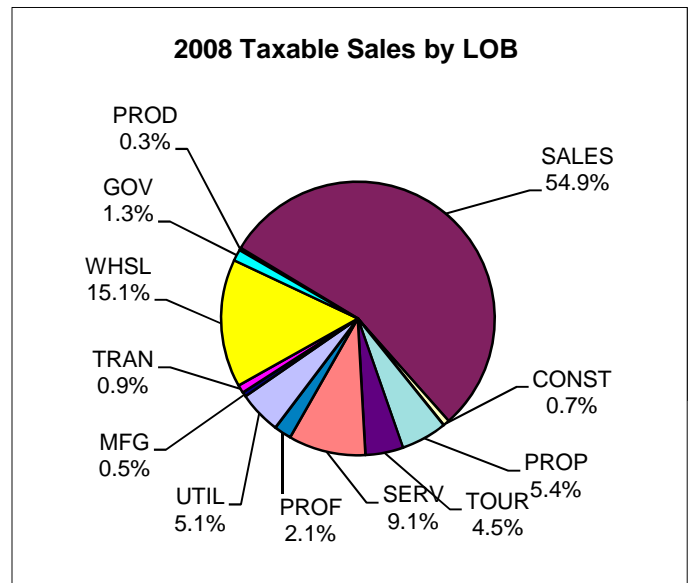


Chart 3.16

**Kenai TAXABLE Sales by Line of Business by Quarter - 2008 - in \$**

LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	89,323	200,916	112,719	117,070	520,028
Sales	20,157,525	23,754,686	28,026,000	24,545,437	96,483,648
Construction	269,117	300,847	369,364	355,662	1,294,990
Property	1,979,140	2,083,451	3,000,345	2,497,430	9,560,366
Tourism	1,080,836	2,040,331	3,475,076	1,276,263	7,872,506
Services	3,654,531	4,051,203	4,471,949	3,876,794	16,054,477
Professional	1,048,424	951,266	790,579	816,963	3,607,232
Utility	2,803,047	2,014,942	1,593,826	2,494,317	8,906,132
Manufacturing	133,048	240,182	408,508	157,554	939,292
Transportation & Warehousing	232,760	448,028	581,714	402,614	1,665,116
Wholesale	4,238,859	8,249,920	8,716,428	5,427,051	26,632,258
Government	512,784	524,436	827,495	490,724	2,355,439
<b>TOTAL</b>	<b>36,199,394</b>	<b>44,860,208</b>	<b>52,374,003</b>	<b>42,457,879</b>	<b>175,891,484</b>

Table 3.22

# Kenai Sales

**Kenai GROSS Sales by Line of Business by Quarter - 2007 - in \$**

	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	655,921	2,562,639	3,927,205	39,570,701	46,716,466
Sales	25,489,855	31,101,820	34,116,919	31,883,757	122,592,351
Construction	4,581,023	7,351,945	13,301,420	8,775,677	34,010,065
Property	3,728,842	4,129,632	4,495,337	4,796,699	17,150,510
Tourism	3,165,712	4,525,506	6,738,567	3,751,224	18,181,009
Services	5,385,333	6,525,505	7,027,991	6,755,744	25,694,573
Professional	4,072,946	3,398,315	3,711,731	4,123,322	15,306,314
Utility	4,581,786	3,263,725	2,891,115	3,462,862	14,199,488
Manufacturing	4,547,604	5,843,067	19,102,878	3,194,710	32,688,259
Transportation & Warehousing	30,603,635	24,517,859	33,364,286	31,125,914	119,611,694
Wholesale	9,074,444	17,741,429	22,917,023	20,608,936	70,341,832
Government	791,264	998,930	1,401,362	872,957	4,064,513
<b>TOTAL</b>	<b>96,678,365</b>	<b>111,960,372</b>	<b>152,995,834</b>	<b>158,922,503</b>	<b>520,557,074</b>

Table 3.23

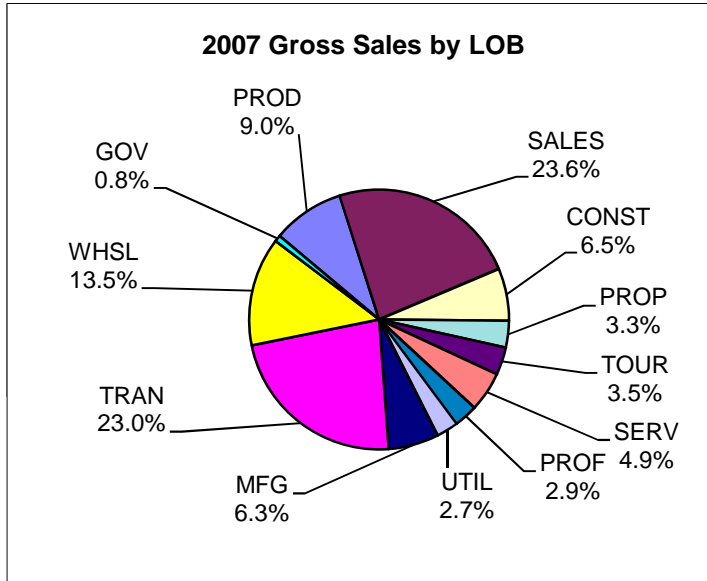


Chart 3.17

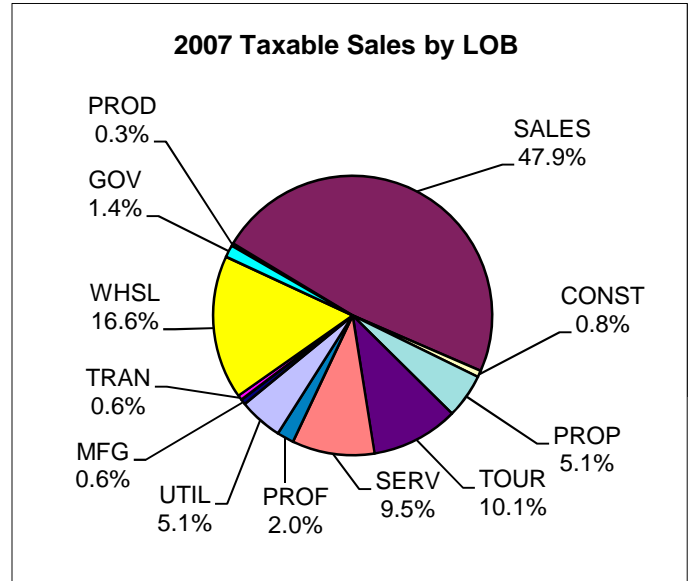


Chart 3.18

**Kenai TAXABLE Sales by Line of Business by Quarter - 2007 - in \$**

LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	57,569	204,307	114,718	143,911	520,505
Sales	16,487,590	19,991,586	22,706,524	20,776,818	79,962,518
Construction	265,532	306,813	342,452	351,062	1,265,859
Property	1,947,916	2,094,540	2,298,849	2,250,573	8,591,878
Tourism	3,012,613	4,276,569	6,218,636	3,343,199	16,851,017
Services	3,510,801	4,084,453	4,379,319	3,953,409	15,927,982
Professional	991,605	871,047	722,766	703,472	3,288,890
Utility	2,879,713	2,035,875	1,498,109	2,052,263	8,465,960
Manufacturing	121,285	196,958	540,635	202,769	1,061,647
Transportation & Warehousing	121,148	322,108	289,404	230,080	962,740
Wholesale	4,422,724	8,166,287	8,633,646	6,582,845	27,805,502
Government	495,297	546,299	811,324	519,960	2,372,880
<b>TOTAL</b>	<b>34,313,793</b>	<b>43,096,842</b>	<b>48,556,382</b>	<b>41,110,361</b>	<b>167,077,378</b>

Table 3.24

# Kenai Sales

<b>Kenai Annual Gross Sales by Quarter - in \$</b>						
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total	Annual Change
1994	57,188,988	59,340,975	76,208,889	56,477,738	249,216,590	
1995	47,030,982	63,194,041	103,898,722	53,973,962	268,097,707	7.6%
1996	44,272,558	59,006,953	89,244,719	56,206,797	248,731,027	-7.2%
1997	46,734,219	69,543,282	92,318,998	69,499,878	278,096,377	11.8%
1998	57,398,212	69,795,945	85,276,693	67,609,090	280,079,940	0.7%
1999	49,309,897	61,605,164	91,880,728	67,950,329	270,746,118	-3.3%
2000	55,609,576	66,148,908	89,482,163	72,403,855	283,644,502	4.8%
2001	62,412,055	76,653,184	94,911,501	76,422,702	310,399,442	9.4%
2002	60,485,836	67,818,581	82,467,626	68,523,671	279,295,714	-10.0%
2003	62,037,733	67,206,051	81,150,318	72,488,393	282,882,495	1.3%
2004	61,072,504	80,377,589	97,860,387	167,961,695	407,272,175	44.0%
2005	75,641,521	102,543,222	112,340,508	175,254,701	465,779,952	14.4%
2006	63,273,640	109,278,718	121,537,938	162,841,748	456,932,044	-1.9%
2007	96,678,365	111,960,372	152,995,834	158,922,503	520,557,074	13.9%
2008	108,812,075	146,580,463	181,488,483	169,795,535	606,676,556	16.5%
2009	75,993,521	105,025,172	119,757,403		300,776,096	
Change	-30.2%	-28.3%	-34.0%			

Table 3.25

<b>Kenai Annual Taxable Sales by Quarter - in \$</b>						
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total	Annual Change
1994	24,600,688	28,256,972	32,750,392	28,793,983	114,402,035	
1995	22,811,754	28,333,677	32,455,065	28,991,139	112,591,635	-1.6%
1996	23,821,757	29,825,649	33,254,658	29,649,466	116,551,530	3.5%
1997	23,734,621	30,223,772	34,152,494	30,465,867	118,576,754	1.7%
1998	24,686,791	30,026,162	33,360,588	31,957,166	120,030,707	1.2%
1999	25,183,897	30,905,185	34,560,194	33,717,815	124,367,091	3.6%
2000	25,521,513	31,538,250	36,610,960	34,057,441	127,728,164	2.7%
2001	27,883,010	34,967,917	38,162,815	36,003,199	137,016,941	7.3%
2002	28,916,700	34,624,807	38,168,856	34,967,885	136,678,248	-0.2%
2003	31,093,476	29,801,554	31,351,738	29,068,027	121,314,795	-11.2%
2004	29,545,991	36,253,288	40,042,718	33,531,865	139,373,862	14.9%
2005	29,608,133	37,518,001	42,697,902	35,712,018	145,536,054	4.4%
2006	32,390,215	41,096,929	45,216,664	37,936,787	156,640,595	7.6%
2007	34,313,793	43,096,842	48,556,382	41,110,361	167,077,378	6.7%
2008	36,199,394	44,860,208	52,374,003	42,457,879	175,891,484	5.3%
2009	37,357,908	46,504,382	50,276,255		134,138,545	
Change	3.2%	3.7%	-4.0%			

Table 3.26

<b>Kenai Annual Non-Taxable Sales by Quarter - in \$</b>						
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total	Annual Change
1994	32,588,300	31,084,003	43,458,497	27,683,755	134,814,555	
1995	24,219,228	34,860,364	71,443,657	24,982,823	155,506,072	15.3%
1996	20,450,801	29,181,304	55,990,061	26,557,331	132,179,497	-15.0%
1997	22,999,598	39,319,510	58,166,504	39,034,011	159,519,623	20.7%
1998	32,711,421	39,769,783	51,916,105	35,651,924	160,049,233	0.3%
1999	24,126,000	30,699,979	57,320,534	34,232,514	146,379,027	-8.5%
2000	30,088,063	34,610,658	52,871,203	38,346,414	155,916,338	6.5%
2001	34,529,045	41,685,267	56,748,686	40,419,503	173,382,501	11.2%
2002	31,569,136	33,193,774	44,298,770	33,555,786	142,617,466	-17.7%
2003	30,944,257	37,404,497	49,798,580	43,420,366	161,567,700	13.3%
2004	31,526,513	44,124,301	57,817,669	134,429,830	267,898,313	65.8%
2005	46,033,388	65,025,221	69,642,606	139,542,683	320,243,898	19.5%
2006	30,883,425	68,181,789	76,321,274	124,904,961	300,291,449	-6.2%
2007	62,364,572	68,863,530	104,439,452	117,812,142	353,479,696	17.7%
2008	72,612,681	101,720,255	129,114,480	127,337,656	430,785,072	21.9%
2009	38,635,613	58,520,790	69,481,148		166,637,551	
Change	-46.8%	-42.5%	-46.2%			

Table 3.27

# Kenai Construction

**Kenai 3rd Quarter Permit VALUES by Type - 2003-2009 - in \$**

	2003	2004	2005	2006	2007	2008	2009	Annual Change
Residential New	560,000	1,197,500	1,544,000	2,324,500	1,247,000	1,898,500	690,000	-63.7%
Residential Alter/Add	168,850	308,950	306,600	262,154	617,700	265,100	341,000	28.6%
Commercial New	51,000	250,000	1,000,000	175,000	6,475,000	22,265,000	802,000	-96.4%
Commercial Alter/Add	2,920,500	235,300	1,184,500	1,606,000	6,681,000	547,700	847,895	54.8%
<b>Total</b>	<b>3,700,350</b>	<b>1,991,750</b>	<b>4,035,100</b>	<b>4,367,654</b>	<b>15,020,700</b>	<b>24,976,300</b>	<b>2,680,895</b>	<b>-89.3%</b>
Annual Change		-46.2%	102.6%	8.2%	243.9%	66.3%	-89.3%	

Table 3.28

**Kenai 3rd Quarter Permit VALUES by Type - 1986-2009**

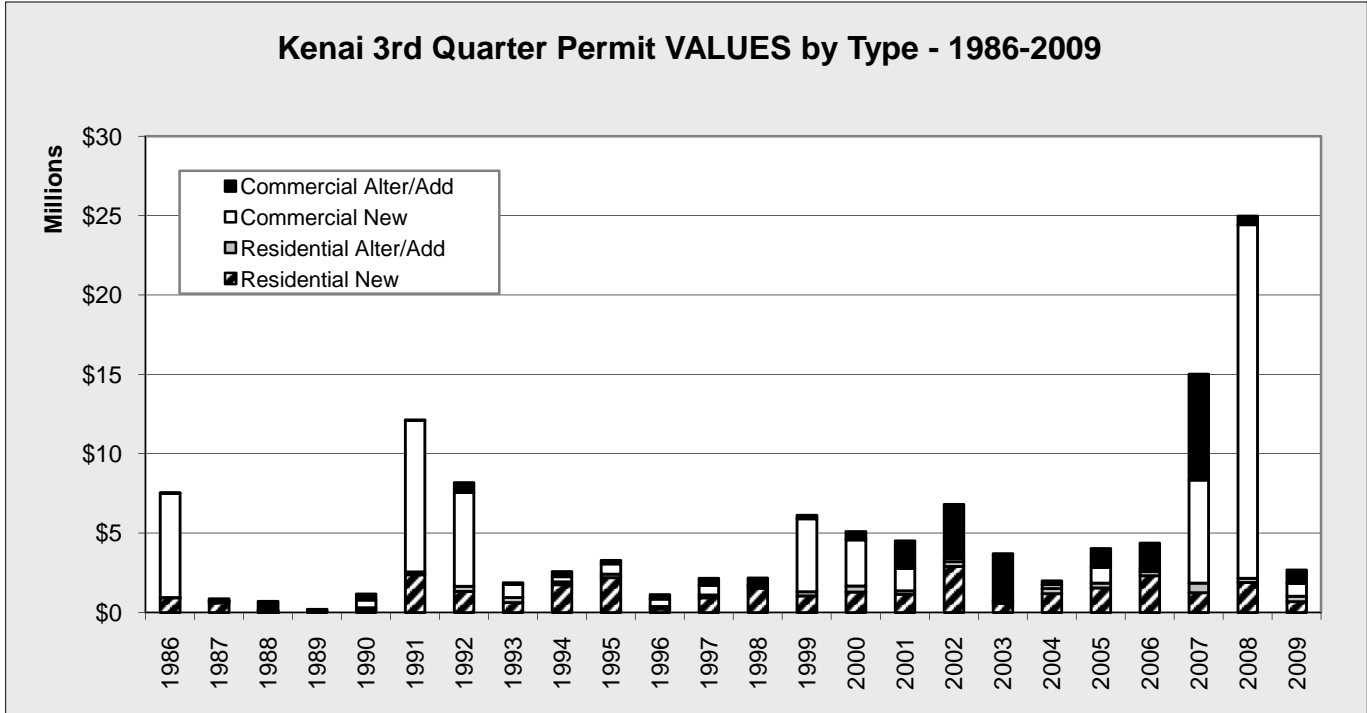


Chart 3.19

**Kenai 3rd Quarter Permit VALUES Percent by Type - 2009**

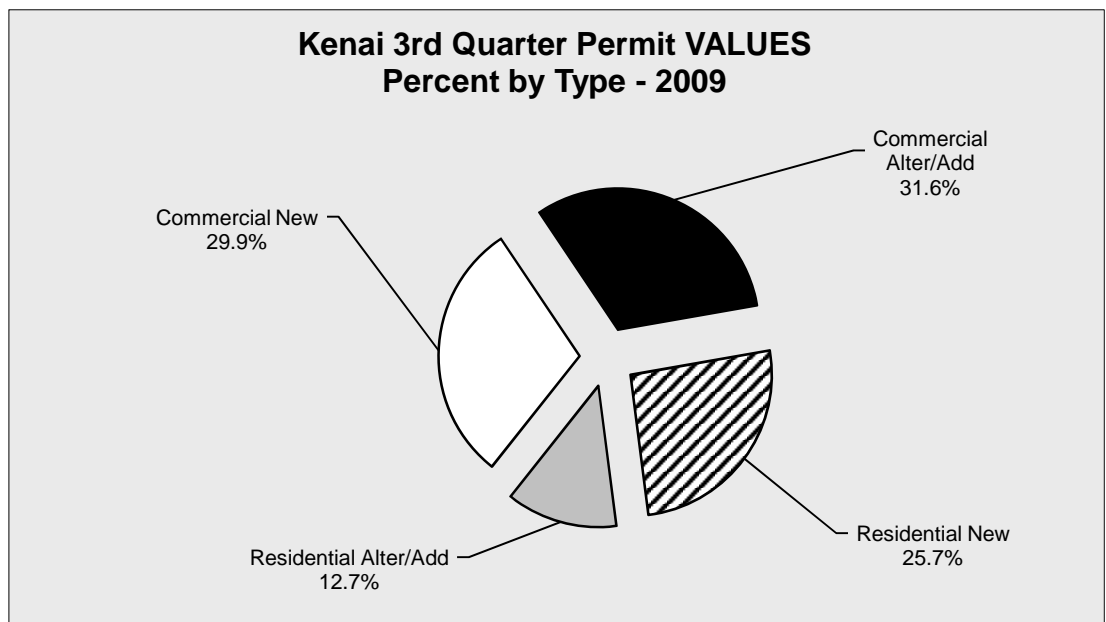


Chart 3.20

# Kenai Construction

Kenai 3rd Quarter Permit VOLUME by Type - 2003-2009								
	2003	2004	2005	2006	2007	2008	2009	Annual Change
Residential New	3	8	8	14	12	11	5	-54.5%
Residential Alter/Add	22	12	14	16	24	20	16	-20.0%
Commercial New	2	1	1	1	4	3	2	-33.3%
Commercial Alter/Add	18	10	10	12	4	8	7	-12.5%
Total	45	31	33	43	44	42	30	-28.6%
Annual Change		-31.1%	6.5%	30.3%	2.3%	-4.5%	-28.6%	

Table 3.29

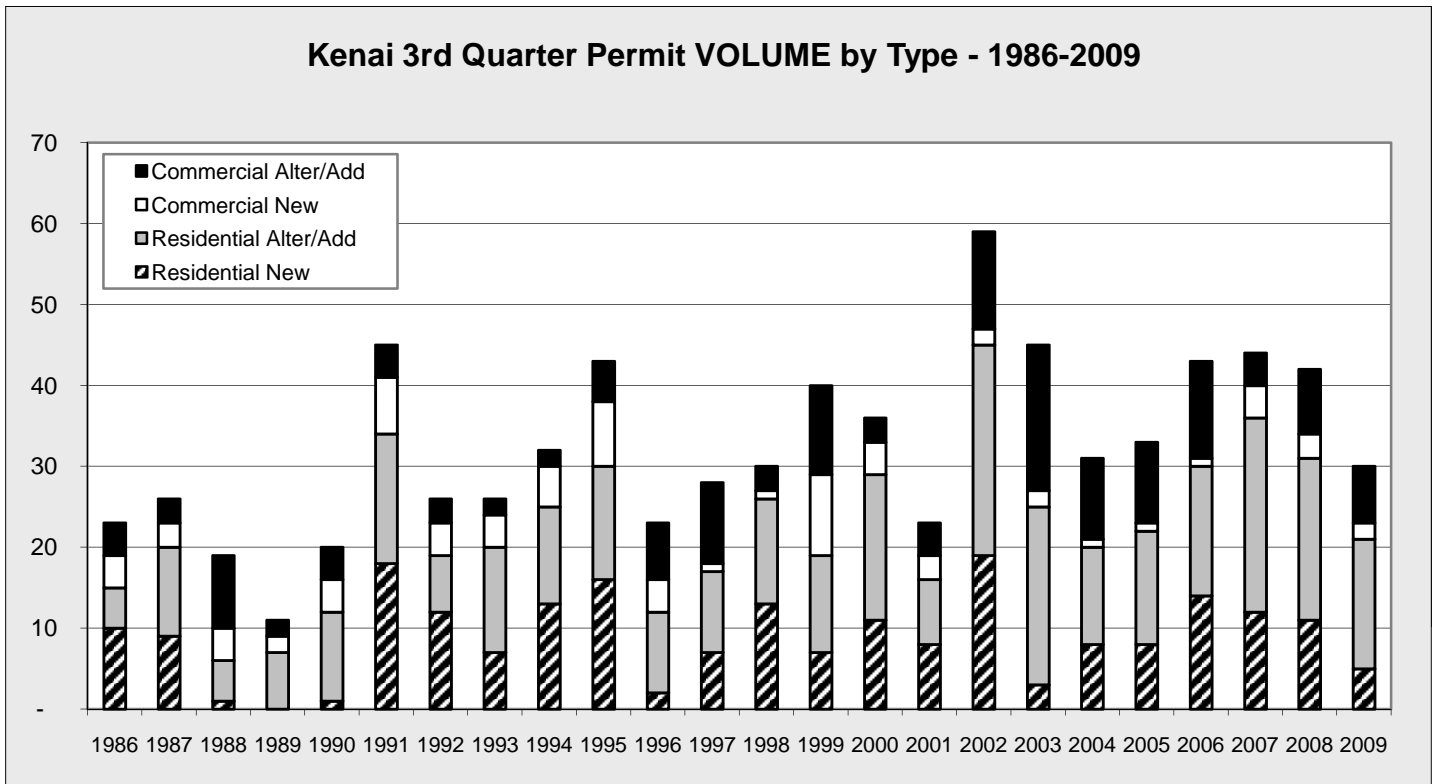


Chart 3.21

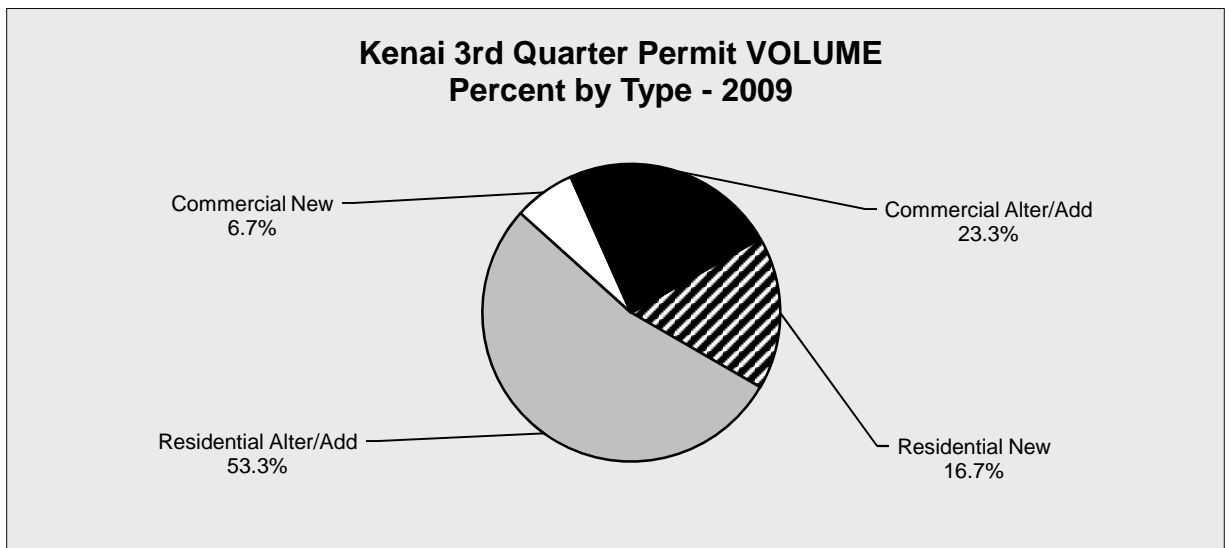


Chart 3.22

# Kenai Construction

<b>Kenai YTD 9/30 Permit VALUES by Type - 2003-2009 - in \$</b>								
	2003	2004	2005	2006	2007	2008	2009	Annual Change
Residential New	2,503,000	2,576,500	3,427,500	6,085,500	5,708,500	4,330,500	2,111,400	-51.2%
Residential Alter/Add	699,050	373,150	572,400	601,854	1,468,600	639,400	606,200	-5.2%
Commercial New	51,000	331,000	1,045,000	235,000	7,364,000	37,011,100	2,165,200	-94.1%
Commercial Alter/Add	4,733,250	920,500	1,973,000	2,365,900	7,417,200	3,039,500	1,504,365	-50.5%
<b>Total</b>	<b>7,986,300</b>	<b>4,201,150</b>	<b>7,017,900</b>	<b>9,288,254</b>	<b>21,958,300</b>	<b>45,020,500</b>	<b>6,387,165</b>	<b>-85.8%</b>
Annual Change		-47.4%	67.0%	32.4%	136.4%	105.0%	-85.8%	

Table 3.30

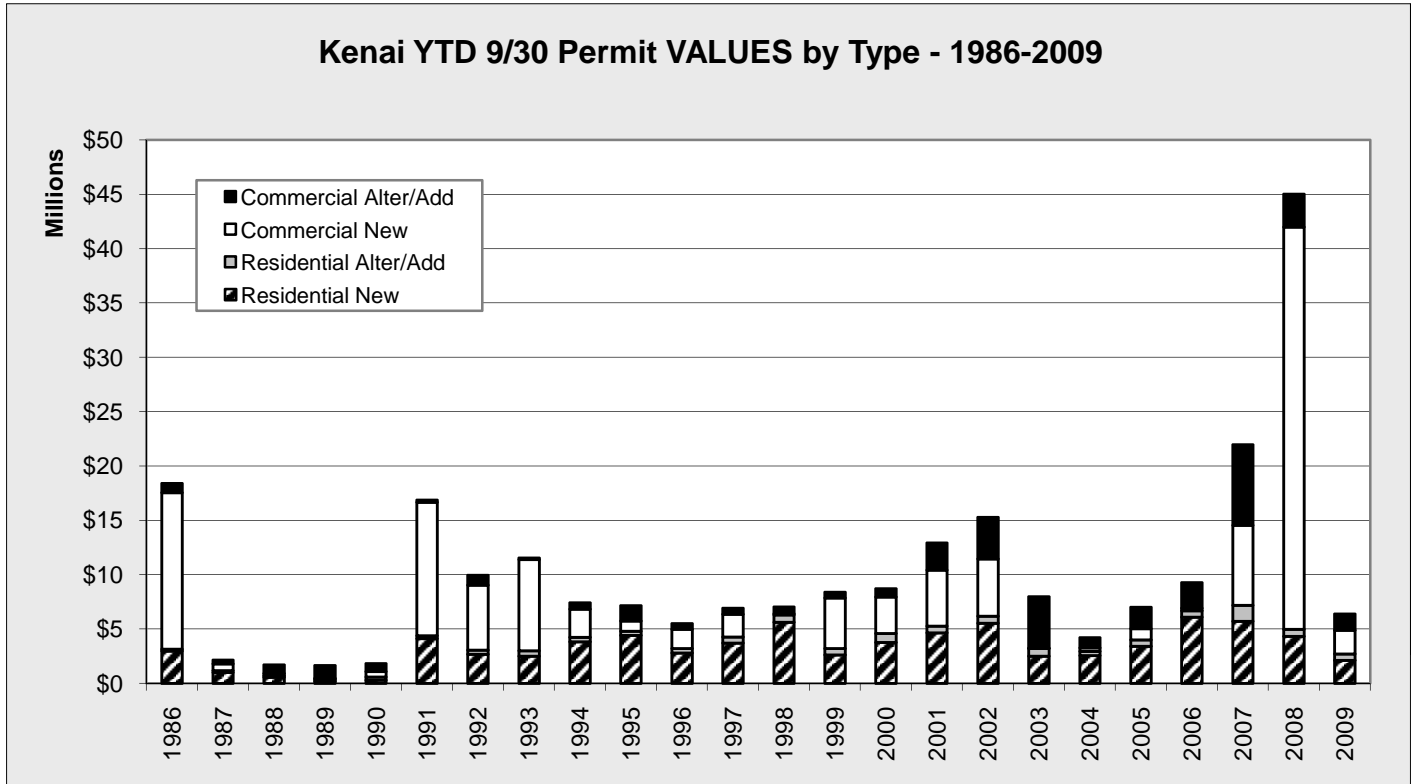


Chart 3.23

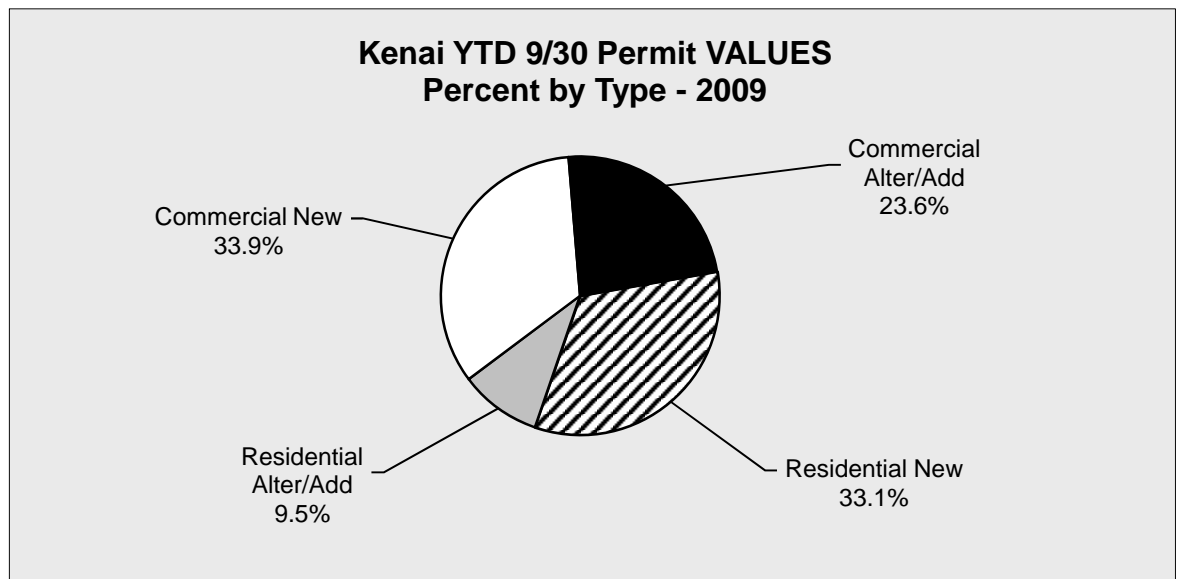


Chart 3.24

# Kenai Construction

**Kenai YTD 9/30 Permit VOLUME by Type - 2003-2009**

	2003	2004	2005	2006	2007	2008	2009	Annual Change
Residential New	16	16	19	32	33	21	15	-28.6%
Residential Alter/Add	39	21	32	35	44	40	29	-27.5%
Commercial New	2	3	3	2	6	6	5	-16.7%
Commercial Alter/Add	36	25	22	30	15	32	21	-34.4%
<b>Total</b>	<b>93</b>	<b>65</b>	<b>76</b>	<b>99</b>	<b>98</b>	<b>99</b>	<b>70</b>	<b>-29.3%</b>
Annual Change		-30.1%	16.9%	30.3%	-1.0%	1.0%	-29.3%	

Table 3.31

**Kenai YTD 9/30 Permit VOLUME by Type - 1986-2009**

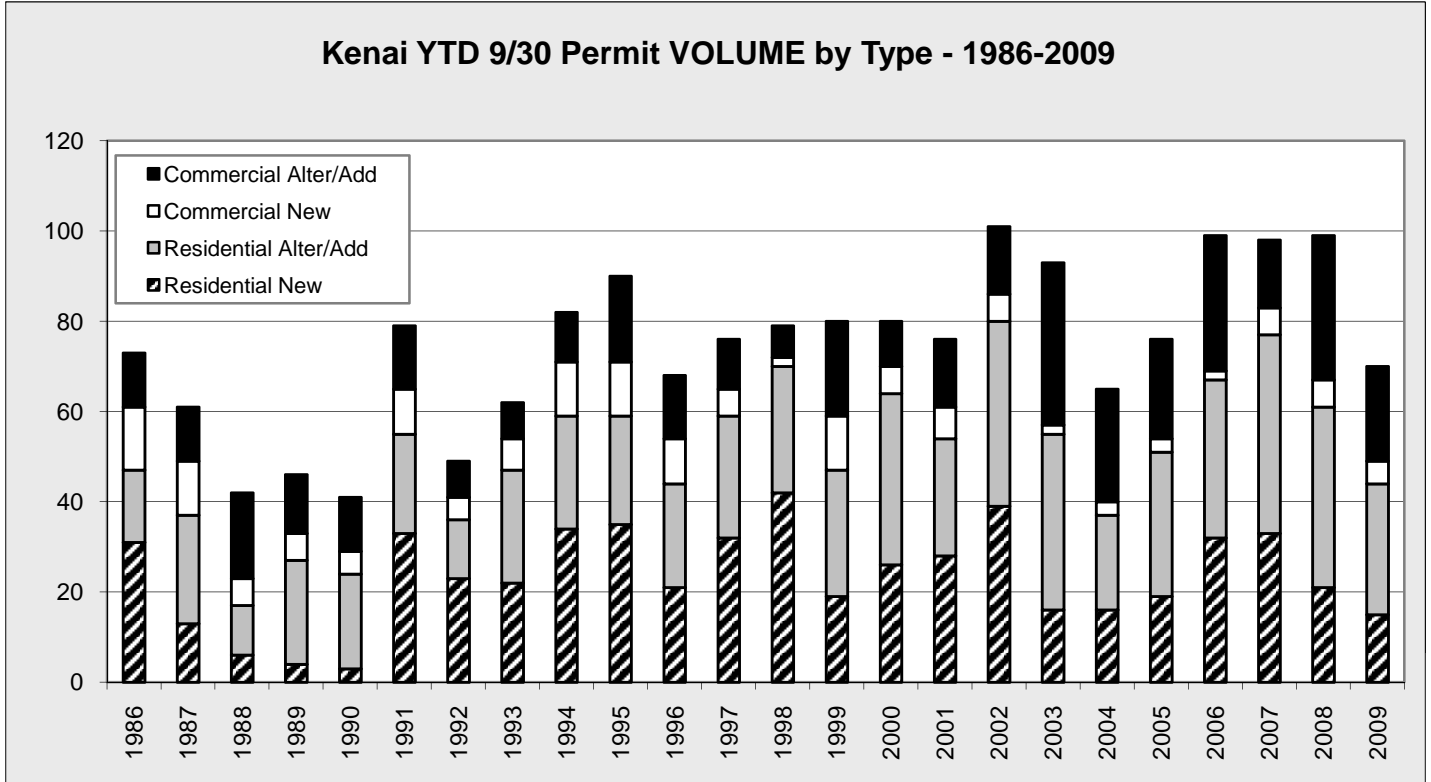


Chart 3.25

**Kenai YTD 9/30 Permit VOLUME  
Percent by Type - 2009**

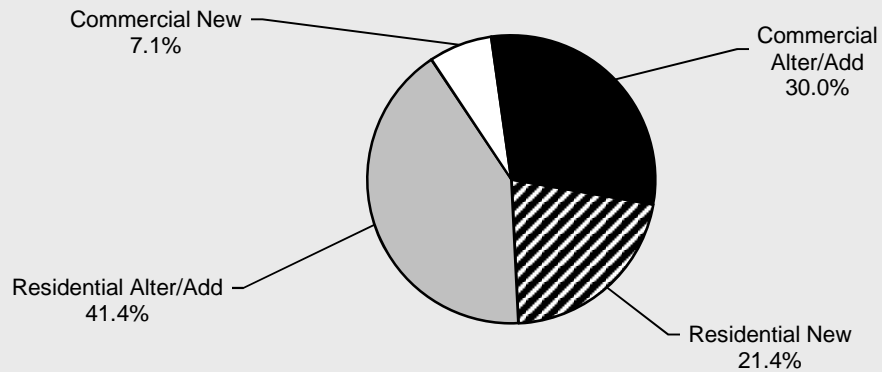


Chart 3.26



# Kenai Construction

<b>Kenai Annual Permit VALUE by Type by Quarter - 2002-2009 - in \$</b>					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
<b>2002</b>					
Residential - New	279,000	2,362,000	2,899,000	377,000	5,917,000
Residential - Add/Alter	28,000	323,100	302,400	70,000	723,500
Commercial - New	3,579,200	1,480,000	212,000	990,000	6,261,200
Commercial - Add/Alter	2,000	404,300	3,400,600	90,800	3,897,700
<b>TOTAL</b>	<b>3,888,200</b>	<b>4,569,400</b>	<b>6,814,000</b>	<b>1,527,800</b>	<b>16,799,400</b>
<b>2003</b>					
Residential - New	0	1,943,000	560,000	779,000	3,282,000
Residential - Add/Alter	15,000	515,200	168,850	183,000	882,050
Commercial - New	0	0	51,000	253,000	304,000
Commercial - Add/Alter	1,542,600	270,150	2,920,500	1,240,500	5,973,750
<b>TOTAL</b>	<b>1,557,600</b>	<b>2,728,350</b>	<b>3,700,350</b>	<b>2,455,500</b>	<b>10,441,800</b>
<b>2004</b>					
Residential - New	300,000	1,079,000	1,197,500	482,000	3,058,500
Residential - Add/Alter	12,000	52,200	308,950	27,000	400,150
Commercial - New	0	81,000	250,000	0	331,000
Commercial - Add/Alter	0	685,200	235,300	76,400	996,900
<b>TOTAL</b>	<b>312,000</b>	<b>1,897,400</b>	<b>1,991,750</b>	<b>585,400</b>	<b>4,786,550</b>
<b>2005</b>					
Residential - New	0	1,883,500	1,544,000	946,000	4,373,500
Residential - Add/Alter	134,500	131,300	306,600	78,500	650,900
Commercial - New	0	45,000	1,000,000	128,000	1,173,000
Commercial - Add/Alter	291,000	497,500	1,184,500	67,500	2,040,500
<b>TOTAL</b>	<b>425,500</b>	<b>2,557,300</b>	<b>4,035,100</b>	<b>1,220,000</b>	<b>8,237,900</b>
<b>2006</b>					
Residential - New	378,000	3,383,000	2,324,500	1,334,000	7,419,500
Residential - Add/Alter	34,000	305,700	262,154	26,700	628,554
Commercial - New	0	60,000	175,000	375,000	610,000
Commercial - Add/Alter	351,500	408,400	1,606,000	52,200	2,418,100
<b>TOTAL</b>	<b>763,500</b>	<b>4,157,100</b>	<b>4,367,654</b>	<b>1,787,900</b>	<b>11,076,154</b>
<b>2007</b>					
Residential - New	527,000	3,934,500	1,247,000	0	5,708,500
Residential - Add/Alter	144,000	706,900	617,700	32,700	1,501,300
Commercial - New	0	889,000	6,475,000	0	7,364,000
Commercial - Add/Alter	98,500	637,700	6,681,000	407,000	7,824,200
<b>TOTAL</b>	<b>769,500</b>	<b>6,168,100</b>	<b>15,020,700</b>	<b>439,700</b>	<b>22,398,000</b>
<b>2008</b>					
Residential - New	0	2,432,000	1,898,500	730,875	5,061,375
Residential - Add/Alter	65,000	309,300	265,100	182,100	821,500
Commercial - New	0	14,746,100	22,265,000	60,000	37,071,100
Commercial - Add/Alter	998,300	1,493,500	547,700	493,000	3,532,500
<b>TOTAL</b>	<b>1,063,300</b>	<b>18,980,900</b>	<b>24,976,300</b>	<b>1,465,975</b>	<b>46,486,475</b>
<b>2009</b>					
Residential - New	0	1,421,400	690,000		2,111,400
Residential - Add/Alter	134,500	130,700	341,000		606,200
Commercial - New	75,000	1,288,200	802,000		2,165,200
Commercial - Add/Alter	283,500	372,970	847,895		1,504,365
<b>TOTAL</b>	<b>493,000</b>	<b>3,213,270</b>	<b>2,680,895</b>		<b>6,387,165</b>
					<b>Year to Date</b>

Table 3.32

# Kenai Construction

<b>Kenai Annual Permit VOLUME by Type by Quarter - 2002-2009</b>					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
<b>2002</b>					
Residential - New	2	18	19	3	42
Residential - Add/Alter	1	14	26	4	45
Commercial - New	1	3	2	3	9
Commercial - Add/Alter	1	2	12	10	25
<b>TOTAL</b>	<b>5</b>	<b>37</b>	<b>59</b>	<b>20</b>	<b>121</b>
<b>2003</b>					
Residential - New	0	13	3	6	22
Residential - Add/Alter	1	16	22	5	44
Commercial - New	0	0	2	2	4
Commercial - Add/Alter	7	11	18	8	44
<b>TOTAL</b>	<b>8</b>	<b>40</b>	<b>45</b>	<b>21</b>	<b>114</b>
<b>2004</b>					
Residential - New	3	5	8	4	20
Residential - Add/Alter	1	8	12	4	25
Commercial - New	0	2	1	0	3
Commercial - Add/Alter	0	15	10	6	31
<b>TOTAL</b>	<b>4</b>	<b>30</b>	<b>31</b>	<b>14</b>	<b>79</b>
<b>2005</b>					
Residential - New	0	11	8	5	24
Residential - Add/Alter	7	11	14	4	36
Commercial - New	0	2	1	1	4
Commercial - Add/Alter	3	9	10	4	26
<b>TOTAL</b>	<b>10</b>	<b>33</b>	<b>33</b>	<b>14</b>	<b>90</b>
<b>2006</b>					
Residential - New	2	16	14	5	37
Residential - Add/Alter	3	16	16	4	39
Commercial - New	0	1	1	1	3
Commercial - Add/Alter	9	9	12	4	34
<b>TOTAL</b>	<b>14</b>	<b>42</b>	<b>43</b>	<b>14</b>	<b>113</b>
<b>2007</b>					
Residential - New	4	17	12	0	33
Residential - Add/Alter	5	15	24	7	51
Commercial - New	0	2	4	0	6
Commercial - Add/Alter	2	9	4	7	22
<b>TOTAL</b>	<b>11</b>	<b>43</b>	<b>44</b>	<b>14</b>	<b>112</b>
<b>2008</b>					
Residential - New	0	10	11	4	25
Residential - Add/Alter	3	17	20	5	45
Commercial - New	0	3	3	1	7
Commercial - Add/Alter	9	15	8	5	37
<b>TOTAL</b>	<b>12</b>	<b>45</b>	<b>42</b>	<b>15</b>	<b>114</b>
<b>2009</b>					
				<b>Year to Date</b>	
Residential - New	0	10	5		15
Residential - Add/Alter	4	9	16		29
Commercial - New	1	2	2		5
Commercial - Add/Alter	4	10	7		21
<b>TOTAL</b>	<b>9</b>	<b>31</b>	<b>30</b>	<b>0</b>	<b>70</b>

Table 3.33

**SELDOVIA**

# Seldovia Sales

Seldovia Third Quarter GROSS Sales by Line of Business - 2004-2009 - in \$								
LOB	2004	2005	2006	2007	2008	2009	Annual Percent Change	Annual Amount Change
PROD	0	0	0	0	5,674	0	NA	-5,674
SALES	337,916	287,687	283,577	348,040	336,552	461,063	37.0%	124,511
CONST	360,293	468,702	599,939	164,195	335,473	449,963	34.1%	114,490
PROP	14,114	237,332	260,066	11,291	106,948	9,203	-91.4%	-97,745
TOUR	478,860	568,529	637,719	593,591	598,889	226,526	-62.2%	-372,363
SERV	108,026	82,154	127,272	225,604	146,126	104,736	-28.3%	-41,390
PROF	9,597	20,059	18,226	100,724	19,951	17,317	-13.2%	-2,634
UTIL	86,100	93,978	95,245	117,755	113,991	127,015	11.4%	13,024
MANU	11,801	16,674	642	6,288	6,749	564	-91.6%	-6,185
TRAN	0	266	933	848	6,295	1,000	-84.1%	-5,295
WHLS	329,987	421,628	414,788	478,446	559,050	452,721	-19.0%	-106,329
GOV	72,373	78,326	91,181	83,982	91,471	151,348	65.5%	59,877
<b>TOTAL</b>	<b>1,809,067</b>	<b>2,275,335</b>	<b>2,529,588</b>	<b>2,130,764</b>	<b>2,327,169</b>	<b>2,001,456</b>	<b>-14.0%</b>	<b>-325,713</b>

Table 4.1 For complete listing of Lines of Business, see page 9.

Seldovia Third Quarter GROSS Sales History	
2004	1,809,067
2005	2,275,335
2006	2,529,588
2007	2,130,764
2008	2,327,169
2009	2,001,456

Table 4.2

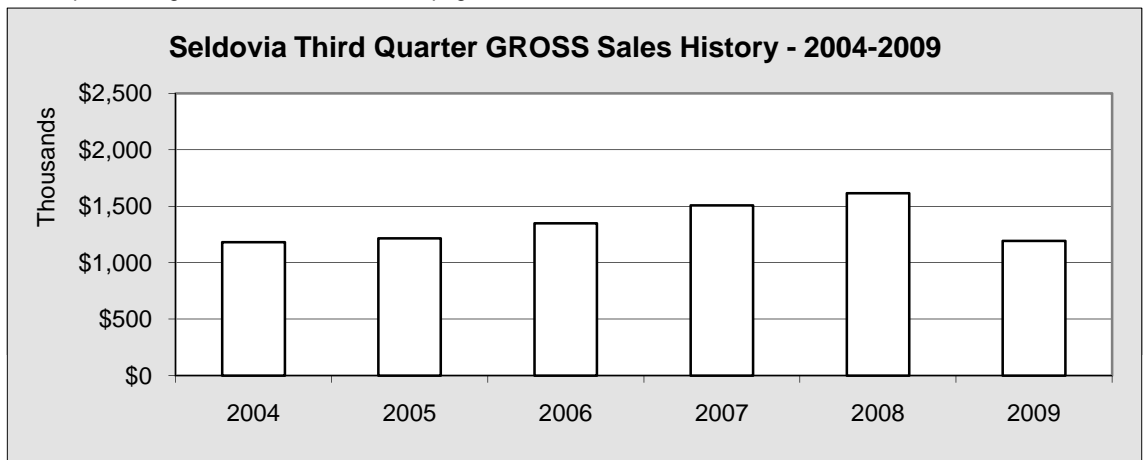


Chart 4.1

Seldovia Five Year Change Third GROSS Sales		
LOB	2004	2009
PROD	0	0
SALES	337,916	461,063
CONST	360,293	449,963
PROP	14,114	9,203
TOUR	478,860	226,526
SERV	108,026	104,736
PROF	9,597	17,317
UTIL	86,100	127,015
MANU	11,801	564
TRAN	0	1,000
WHLS	329,987	452,721
GOV	72,373	151,348
<b>TOTAL</b>	<b>1,809,067</b>	<b>2,001,456</b>

Table 4.3

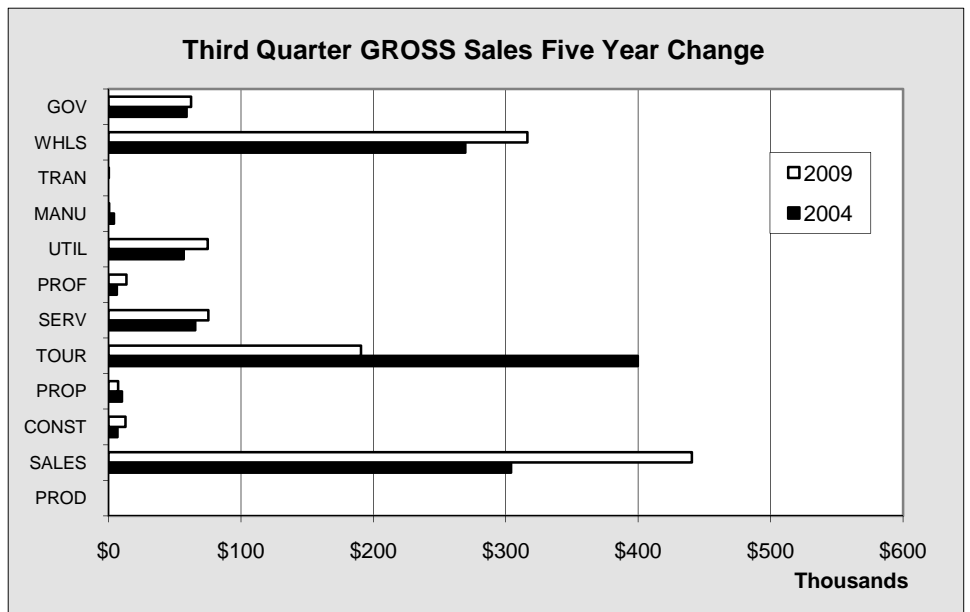


Chart 4.2

# Seldovia Sales

Seldovia Third Quarter TAXABLE Sales by Line of Business - 2004-2009 - in \$								
LOB	2004	2005	2006	2007	2008	2009	Annual Percent Change	Annual Amount Change
PROD	0	0	0	0	1,000	0	NA	-1,000
SALES	303,942	260,491	258,004	316,004	314,025	440,449	40.3%	126,424
CONST	6,920	8,366	12,958	8,383	23,549	12,825	-45.5%	-10,724
PROP	10,256	16,671	9,015	7,991	91,543	7,224	-92.1%	-84,319
TOUR	399,603	467,232	545,954	543,693	552,441	190,664	-65.5%	-361,777
SERV	65,624	55,884	89,664	176,697	93,446	75,440	-19.3%	-18,006
PROF	6,268	7,751	11,142	16,957	16,475	13,457	-18.3%	-3,018
UTIL	56,801	59,200	60,727	72,197	68,854	74,888	8.8%	6,034
MANU	4,232	2,880	390	1,673	3,667	518	-85.9%	-3,149
TRAN	0	266	933	357	1,415	120	-91.5%	-1,295
WHLS	269,523	272,186	290,112	300,152	370,750	316,274	-14.7%	-54,476
GOV	58,969	64,749	69,165	64,772	78,158	62,274	-20.3%	-15,884
<b>TOTAL</b>	<b>1,182,138</b>	<b>1,215,676</b>	<b>1,348,064</b>	<b>1,508,876</b>	<b>1,615,323</b>	<b>1,194,133</b>	<b>-26.1%</b>	<b>-421,190</b>

Table 4.4 For complete listing of Lines of Business, see page 9.

Seldovia Third Quarter TAXABLE Sales History	
2004	1,182,138
2005	1,215,676
2006	1,348,064
2007	1,508,876
2008	1,615,323
2009	1,194,133

Table 4.5

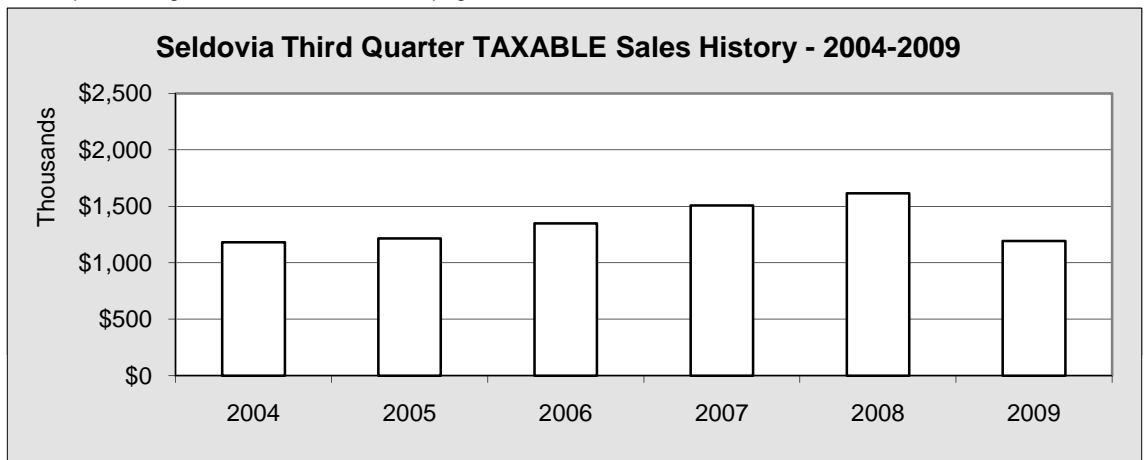


Chart 4.3

Seldovia Five Year Change Third Quarter TAXABLE Sales		
LOB	2004	2009
PROD	0	0
SALES	303,942	440,449
CONST	6,920	12,825
PROP	10,256	7,224
TOUR	399,603	190,664
SERV	65,624	75,440
PROF	6,268	13,457
UTIL	56,801	74,888
MANU	4,232	518
TRAN	0	120
WHLS	269,523	316,274
GOV	58,969	62,274
<b>TOTAL</b>	<b>1,182,138</b>	<b>1,194,133</b>

Table 4.6

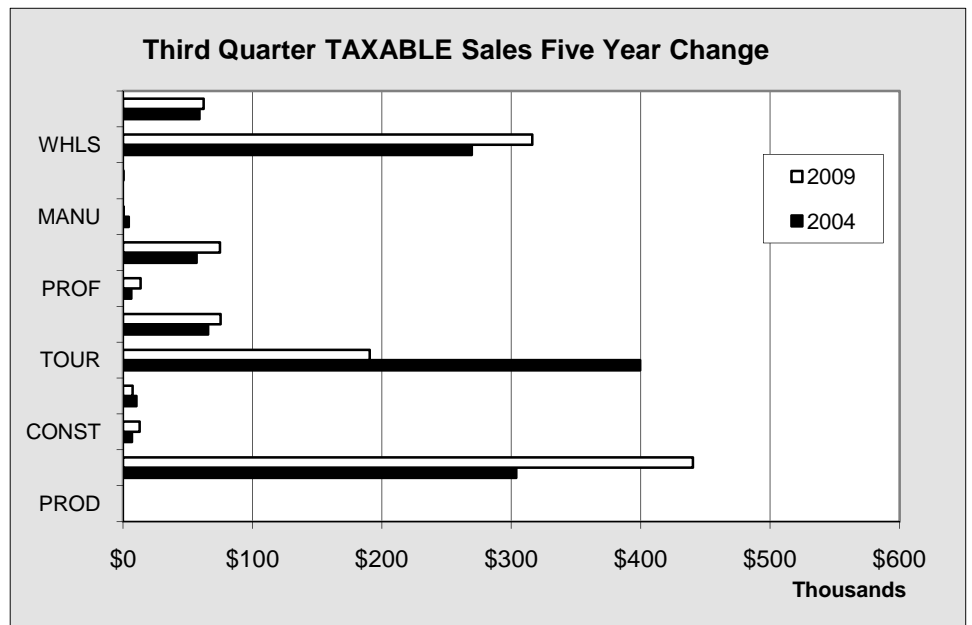


Chart 4.4

# Seldovia Sales

Seldovia YTD Sept. 30 GROSS Sales by Line of Business - 2004-2009 - in \$								
LOB	2004	2005	2006	2007	2008	2009	Annual Percent Change	Annual Amount Change
PROD	0	0	0	17	5,674	0	-100.0%	-5,674
SALES	801,180	691,822	677,481	792,444	766,270	1,038,134	35.5%	271,864
CONST	1,725,480	1,351,896	873,827	1,110,435	941,440	746,287	-20.7%	-195,153
PROP	34,503	672,196	1,252,855	48,861	181,332	41,829	-76.9%	-139,503
TOUR	882,659	1,011,229	1,150,820	1,370,971	1,744,207	436,838	-75.0%	-1,307,369
SERV	265,591	250,887	308,734	520,048	405,263	324,541	-19.9%	-80,722
PROF	27,458	28,272	40,783	291,121	76,591	46,151	-39.7%	-30,440
UTIL	249,519	278,790	312,996	344,951	356,561	442,749	24.2%	86,188
MANU	21,175	23,392	12,259	8,574	13,993	1,092	-92.2%	-12,901
TRAN	0	1,584	63,578	11,410	7,924	7,230	-8.8%	-694
WHLS	949,184	1,121,284	1,209,259	1,357,433	1,611,328	1,387,087	-13.9%	-224,241
GOV	229,035	226,252	314,927	287,816	388,933	443,135	13.9%	54,202
<b>TOTAL</b>	<b>5,185,784</b>	<b>5,657,604</b>	<b>6,217,519</b>	<b>6,144,081</b>	<b>6,499,516</b>	<b>4,915,073</b>	<b>-24.4%</b>	<b>-1,584,443</b>

Table 4.7

For complete listing of Lines of Business, see page 9.

Seldovia YTD Sept. 30 GROSS Sales History	
2004	5,185,784
2005	5,657,604
2006	6,217,519
2007	6,144,081
2008	6,499,516
2009	4,915,073

Table 4.8

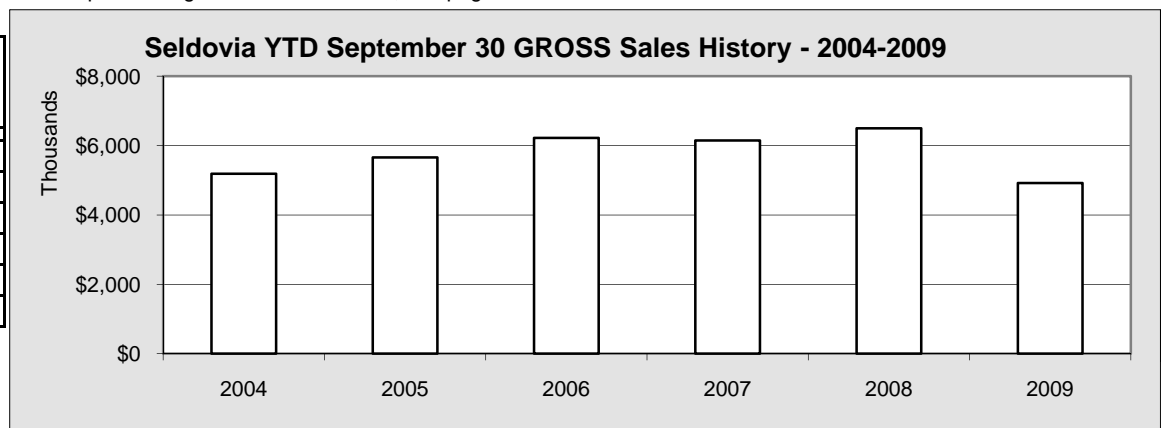


Chart 4.5

Seldovia Five Year Change YTD Sept. 30 GROSS Sales		
	2004	2009
PROD	0	0
SALES	801,180	1,038,134
CONST	1,725,480	746,287
PROP	34,503	41,829
TOUR	882,659	436,838
SERV	265,591	324,541
PROF	27,458	46,151
UTIL	249,519	442,749
MANU	21,175	1,092
TRAN	0	7,230
WHLS	949,184	1,387,087
GOV	229,035	443,135
<b>TOTAL</b>	<b>5,185,784</b>	<b>4,915,073</b>

Table 4.9

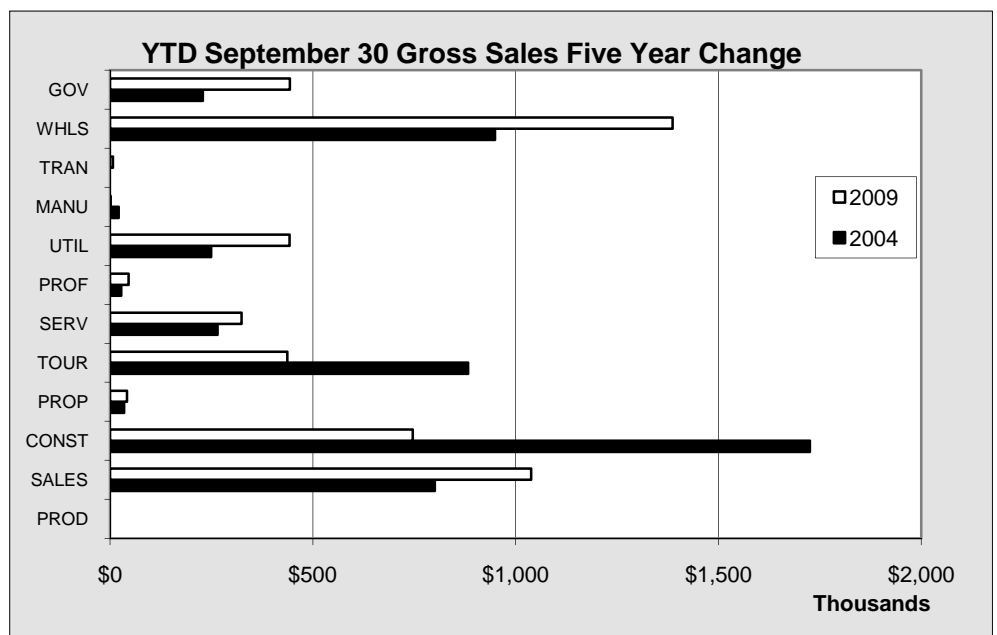


Chart 4.6

# Seldovia Sales

Seldovia YTD Sept. 30 TAXABLE Sales by Line of Business - 2004-2009 - in \$								
LOB	2004	2005	2006	2007	2008	2009	Annual Percent Change	Annual Amount Change
PROD	0	0	0	16	1,000	0	-100.0%	-1,000
SALES	698,346	615,114	598,781	716,570	690,391	979,875	41.9%	289,484
CONST	19,854	20,636	27,801	22,893	43,746	25,261	-42.3%	-18,485
PROP	25,830	34,250	30,698	24,189	128,860	28,418	-77.9%	-100,442
TOUR	748,535	834,659	920,401	1,066,589	1,638,869	368,897	-77.5%	-1,269,972
SERV	176,106	165,258	205,013	376,006	230,038	213,555	-7.2%	-16,483
PROF	16,345	15,064	28,922	36,823	30,278	26,549	-12.3%	-3,729
UTIL	151,404	163,381	181,819	201,584	199,698	237,471	18.9%	37,773
MANU	6,557	8,686	3,230	2,792	5,495	863	-84.3%	-4,632
TRAN	0	1,086	1,723	1,061	1,415	710	-49.8%	-705
WHLS	672,639	682,115	741,771	808,429	929,447	819,677	-11.8%	-109,770
GOV	172,837	180,595	219,098	228,561	244,140	227,554	-6.8%	-16,586
TOTAL	2,688,453	2,720,844	2,959,257	3,485,513	4,143,377	2,928,830	-29.3%	-1,214,547

Table 4.10

For complete listing of Lines of Business, see page 9.

Seldovia YTD Sept 30 TAXABLE Sales History	
2004	2,688,453
2005	2,720,844
2006	2,959,257
2007	3,485,513
2008	4,143,377
2009	2,928,830

Table 4.11

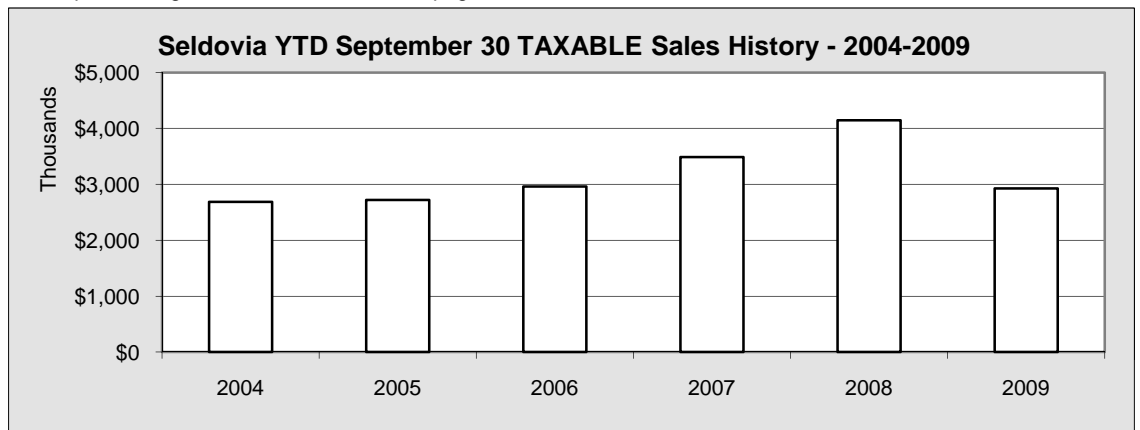


Chart 4.7

Seldovia Five Year Change YTD Sept. 30 TAXABLE Sales		
	2004	2009
PROD	0	0
SALES	698,346	979,875
CONST	19,854	25,261
PROP	25,830	28,418
TOUR	748,535	368,897
SERV	176,106	213,555
PROF	16,345	26,549
UTIL	151,404	237,471
MANU	6,557	863
TRAN	0	710
WHLS	672,639	819,677
GOV	172,837	227,554
TOTAL	2,688,453	2,928,830

Table 4.12

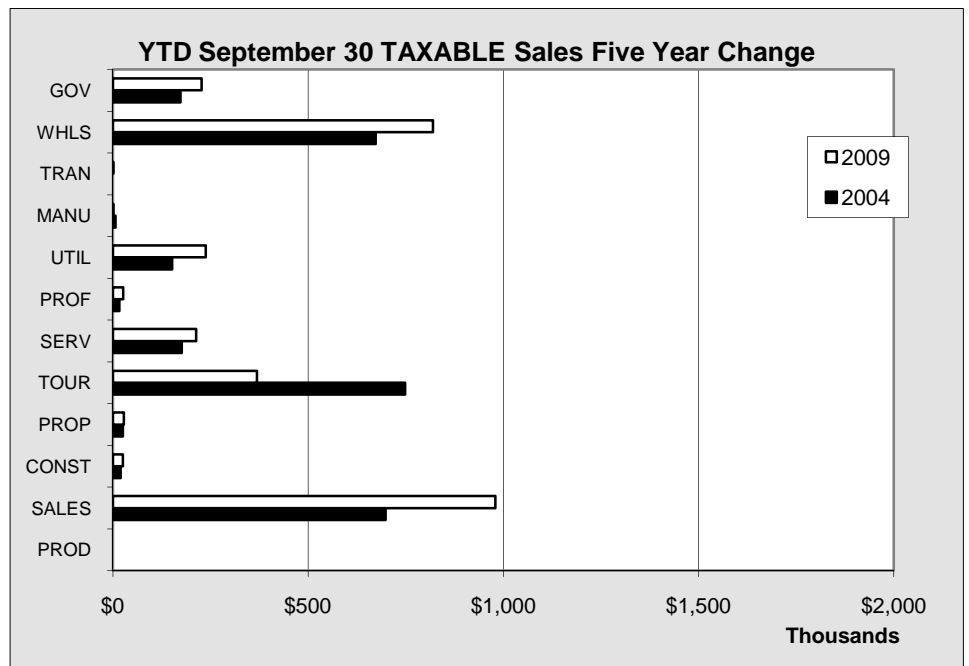


Chart 4.8

# Seldovia Sales

**Seldovia Annual GROSS Sales by Line of Business - 2003-2008 - in \$**

LOB	2003	2004	2005	2006	2007	2008	Annual Percent Change	Annual Amount Change
PROD	0	0	0	0	17	5,674	NA	5,657
SALES	991,702	996,391	864,093	847,735	992,497	1,682,204	69.5%	689,707
CONST	2,241,387	2,431,728	1,482,392	1,030,138	2,962,633	1,723,873	-41.8%	-1,238,760
PROP	621,229	1,463,127	807,564	1,316,210	107,804	126,064	16.9%	18,260
TOUR	1,087,650	1,040,760	1,125,917	1,289,981	1,548,344	1,168,012	-24.6%	-380,332
SERV	298,639	344,487	349,754	406,193	671,442	669,621	-0.3%	-1,821
PROF	202,623	92,455	41,328	156,476	435,582	86,228	-80.2%	-349,354
UTIL	356,192	329,763	371,471	434,916	458,186	506,228	10.5%	48,042
MANU	8,028	23,842	24,294	12,259	11,163	31,667	183.7%	20,504
TRAN	1,824	0	7,314	69,793	19,151	8,374	-56.3%	-10,777
WHLS	1,174,485	1,306,023	1,486,381	1,598,598	1,921,275	2,086,580	8.6%	165,305
GOV	275,795	301,255	310,771	402,424	367,721	436,246	18.6%	68,525
<b>TOTAL</b>	<b>7,259,554</b>	<b>8,329,831</b>	<b>6,871,279</b>	<b>7,564,723</b>	<b>9,495,815</b>	<b>8,530,771</b>	<b>-10.2%</b>	<b>-965,044</b>

Table 4.13 For complete listing of Lines of Business, see page 9.

Seldovia Annual GROSS Sales History	
2003	7,259,554
2004	8,329,831
2005	6,871,279
2006	7,564,723
2007	9,495,815
2008	8,530,771

Table 4.14

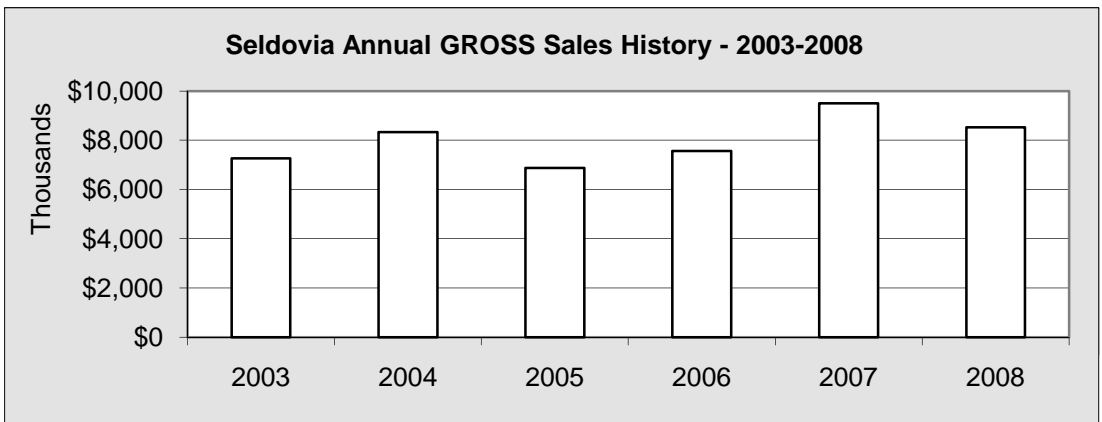


Chart 4.9

Five Year Change Annual GROSS Sales		
LOB	2003	2008
PROD	0	5,674
SALES	991,702	1,682,204
CONST	2,241,387	1,723,873
PROP	621,229	126,064
TOUR	1,087,650	1,168,012
SERV	298,639	669,621
PROF	202,623	86,228
UTIL	356,192	506,228
MANU	8,028	31,667
TRAN	1,824	8,374
WHLS	1,174,485	2,086,580
GOV	275,795	436,246
<b>TOTAL</b>	<b>7,259,554</b>	<b>8,530,771</b>

Table 4.15

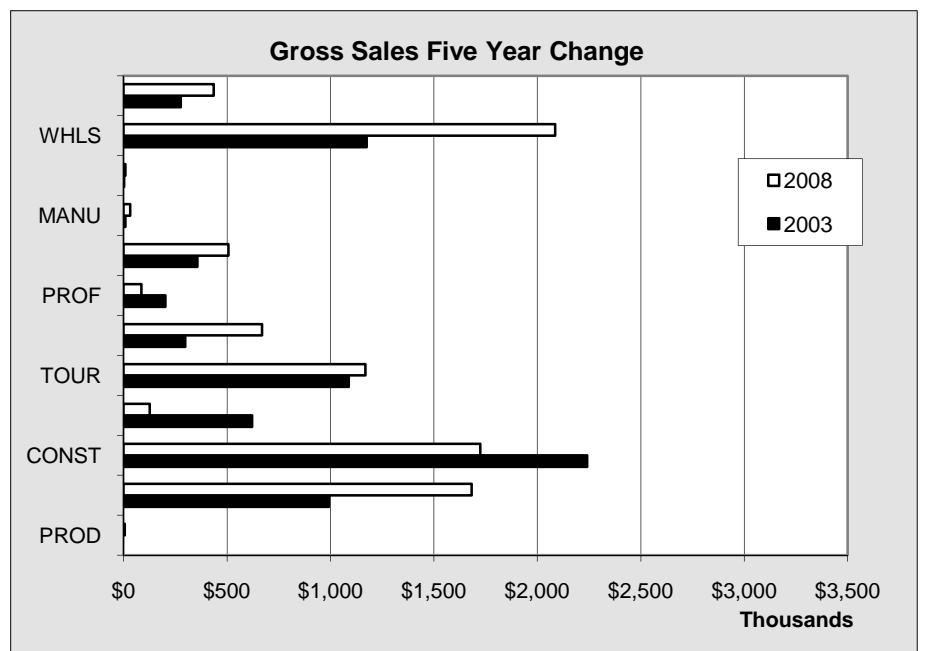


Chart 4.10



# Seldovia Sales

Seldovia Annual TAXABLE Sales by Line of Business - 2003-2008 - in \$								
LOB	2003	2004	2005	2006	2007	2008	Annual Percent Change	Annual Amount Change
PROD	0	0	0	0	16	1,000	NA	984
SALES	835,001	861,880	765,273	749,570	896,419	1,574,800	75.7%	678,381
CONST	29,348	26,204	29,768	34,880	40,834	58,927	44.3%	18,093
PROP	39,505	50,572	46,686	68,365	43,656	67,958	55.7%	24,302
TOUR	970,892	895,481	936,237	1,030,719	1,225,230	1,053,131	-14.0%	-172,099
SERV	258,334	231,604	239,501	278,269	459,578	461,563	0.4%	1,985
PROF	17,327	23,318	23,723	49,089	45,011	36,711	-18.4%	-8,300
UTIL	205,561	195,100	217,984	252,209	265,598	278,893	5.0%	13,295
MANU	2,027	8,636	8,788	3,230	3,849	6,015	56.3%	2,166
TRAN	837	0	1,216	1,962	1,061	1,415	33.4%	354
WHLS	766,780	856,967	880,245	930,613	1,055,721	1,168,921	10.7%	113,200
GOV	251,332	236,550	231,559	272,173	280,755	295,542	5.3%	14,787
<b>TOTAL</b>	<b>3,376,944</b>	<b>3,386,312</b>	<b>3,380,980</b>	<b>3,671,079</b>	<b>4,317,728</b>	<b>5,004,876</b>	<b>15.9%</b>	<b>687,148</b>

Table 4.16

For complete listing of Lines of Business, see page 9.

Seldovia Annual TAXABLE Sales History	
2003	3,376,944
2004	3,386,312
2005	3,380,980
2006	3,671,079
2007	4,317,728
2008	5,004,876

Table 4.17

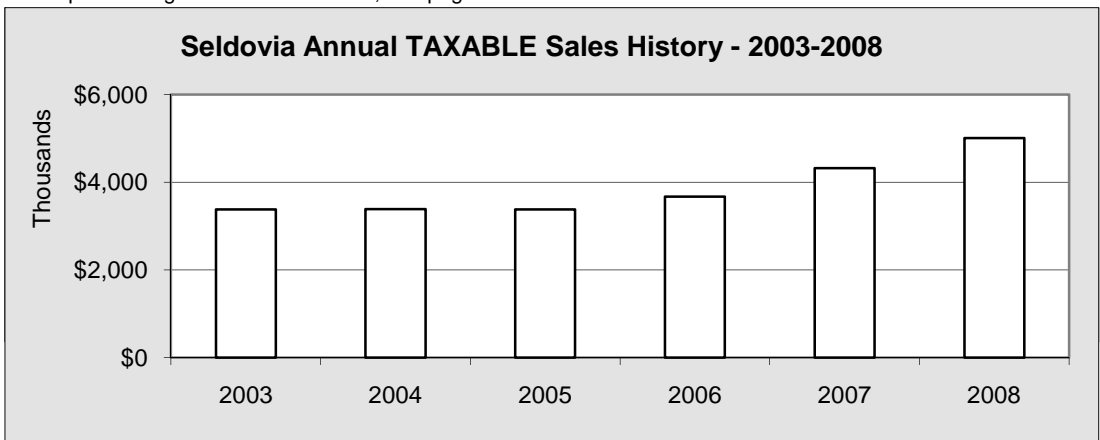


Chart 4.11

Five Year Change Annual TAXABLE Sales		
LOB	2003	2008
PROD	0	1,000
SALES	835,001	1,574,800
CONST	29,348	58,927
PROP	39,505	67,958
TOUR	970,892	1,053,131
SERV	258,334	461,563
PROF	17,327	36,711
UTIL	205,561	278,893
MANU	2,027	6,015
TRAN	837	1,415
WHLS	766,780	1,168,921
GOV	251,332	295,542
<b>TOTAL</b>	<b>3,376,944</b>	<b>5,004,876</b>

Table 4.18

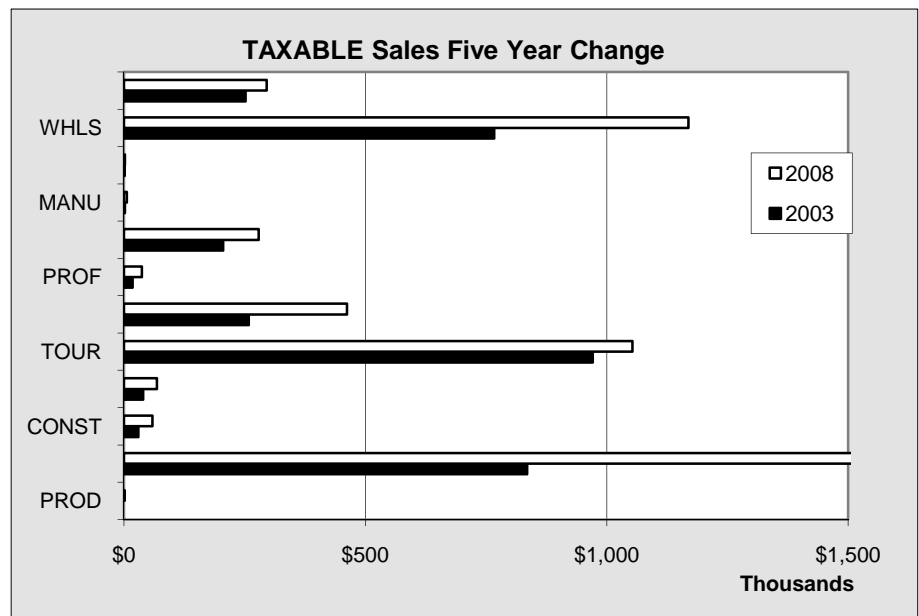


Chart 4.12

# Seldovia Sales

<b>Seldovia GROSS Sales by Line of Business by Quarter - 2009 - in \$</b>					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	0	0	0		0
Sales	245,120	331,951	461,063		1,038,134
Construction	128,613	167,711	449,963		746,287
Property	16,834	15,792	9,203		41,829
Tourism	48,671	161,641	226,526		436,838
Services	103,289	116,516	104,736		324,541
Professional	12,545	16,289	17,317		46,151
Utility	181,713	134,021	127,015		442,749
Manufacturing	243	285	564		1,092
Transportation & Warehousing	2,253	3,977	1,000		7,230
Wholesale	480,518	453,848	452,721		1,387,087
Government	156,157	135,630	151,348		443,135
<b>TOTAL</b>	<b>1,375,956</b>	<b>1,537,661</b>	<b>2,001,456</b>	<b>0</b>	<b>4,915,073</b>

Table 4.19

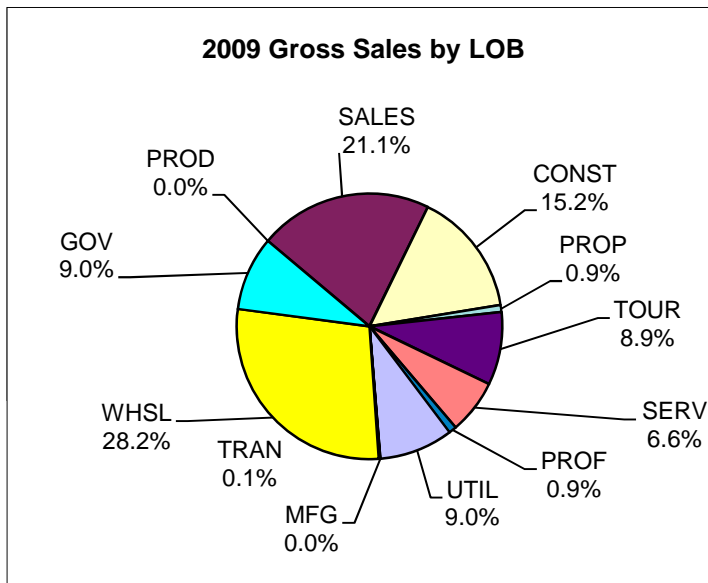


Chart 4.13

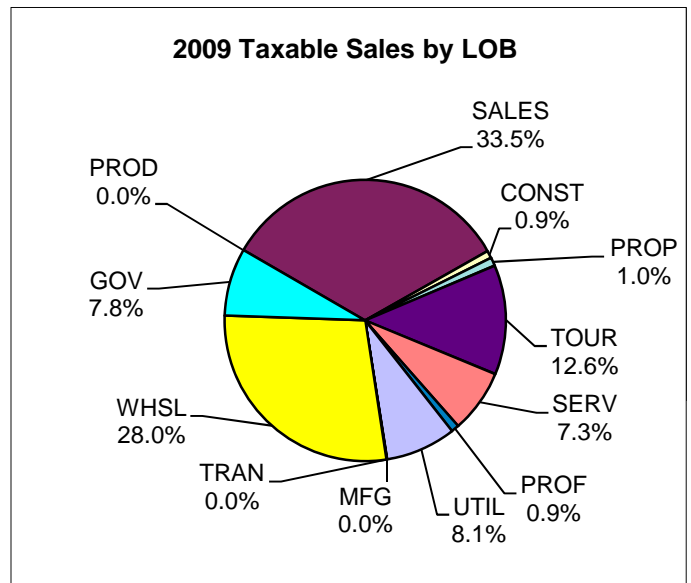


Chart 4.14

<b>Seldovia TAXABLE Sales by Line of Business by Quarter - 2009 - in \$</b>					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	0	0	0		0
Sales	228,453	310,973	440,449		979,875
Construction	7,456	4,980	12,825		25,261
Property	12,073	9,121	7,224		28,418
Tourism	45,803	132,430	190,664		368,897
Services	61,642	76,473	75,440		213,555
Professional	5,133	7,959	13,457		26,549
Utility	92,054	70,529	74,888		237,471
Manufacturing	243	102	518		863
Transportation & Warehousing	0	590	120		710
Wholesale	220,346	283,057	316,274		819,677
Government	103,489	61,791	62,274		227,554
<b>TOTAL</b>	<b>776,692</b>	<b>958,005</b>	<b>1,194,133</b>	<b>0</b>	<b>2,928,830</b>

Table 4.20

# Seldovia Sales

<b>Seldovia GROSS Sales by Line of Business by Quarter - 2008 - in \$</b>					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	0	0	5,674	0	5,674
Sales	264,462	512,656	599,427	305,659	1,682,204
Construction	192,856	413,111	335,473	782,433	1,723,873
Property	19,351	38,899	36,718	31,096	126,064
Tourism	115,750	682,168	355,826	14,268	1,168,012
Services	124,481	136,079	216,036	193,025	669,621
Professional	46,815	10,105	20,451	8,857	86,228
Utility	122,500	120,070	113,991	149,667	506,228
Manufacturing	5,008	2,236	6,749	17,684	31,677
Transportation & Warehousing	485,090	1,629	6,295	450	493,464
Wholesale	139,938	567,188	559,050	475,252	1,741,428
Government	0	107,524	91,471	97,313	296,308
<b>TOTAL</b>	<b>1,516,251</b>	<b>2,591,665</b>	<b>2,347,161</b>	<b>2,075,704</b>	<b>8,530,781</b>

Table 4.21

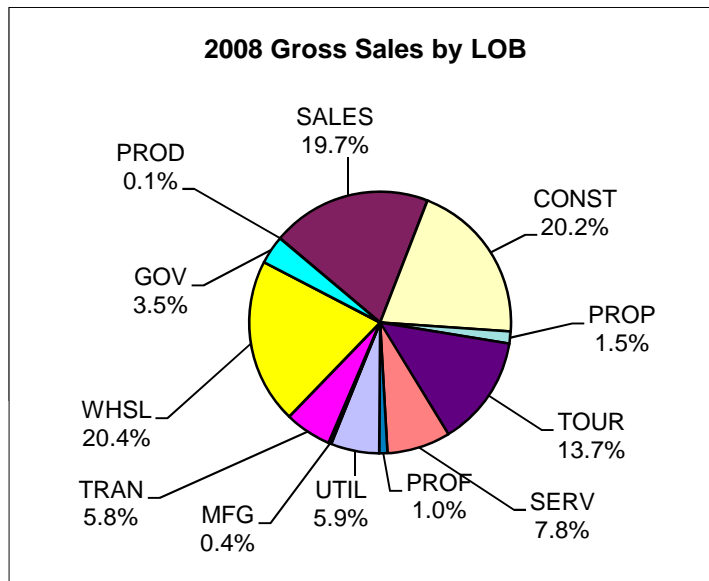


Chart 4.15

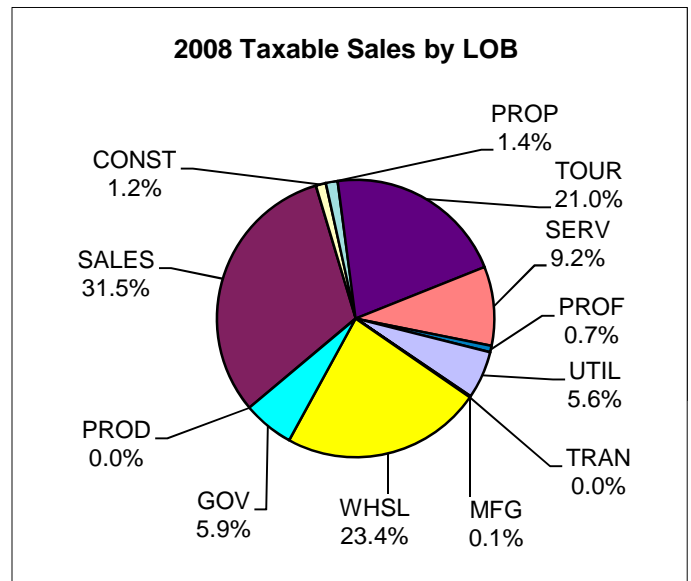


Chart 4.16

<b>Seldovia TAXABLE Sales by Line of Business by Quarter - 2008 - in \$</b>					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	0	0	1,000	0	1,000
Sales	243,606	479,332	576,652	275,210	1,574,800
Construction	4,582	15,615	23,549	15,181	58,927
Property	8,758	12,425	21,313	25,462	67,958
Tourism	103,934	635,922	308,331	4,944	1,053,131
Services	63,346	74,669	163,356	160,192	461,563
Professional	5,314	8,769	16,975	5,653	36,711
Utility	66,209	64,635	68,854	79,195	278,893
Manufacturing	500	1,328	3,667	520	6,015
Transportation & Warehousing	0	0	1,415	0	1,415
Wholesale	247,597	311,100	370,750	239,474	1,168,921
Government	106,386	59,596	78,158	51,402	295,542
<b>TOTAL</b>	<b>850,232</b>	<b>1,663,391</b>	<b>1,634,020</b>	<b>857,233</b>	<b>5,004,876</b>

Table 4.22

# Seldovia Sales

<b>Seldovia GROSS Sales by Line of Business by Quarter - 2007 - in \$</b>					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	16	1	0	0	17
Sales	167,414	276,990	348,040	200,053	992,497
Construction	129,681	816,559	164,195	1,852,198	2,962,633
Property	24,309	13,260	11,291	58,943	107,803
Tourism	330,041	447,339	593,591	177,373	1,548,344
Services	90,387	204,058	225,604	151,394	671,443
Professional	51,036	139,361	100,724	144,461	435,582
Utility	125,641	101,555	117,755	113,235	458,186
Manufacturing	684	1,602	6,288	2,589	11,163
Transportation & Warehousing	237	10,325	848	7,741	19,151
Wholesale	415,748	463,239	478,446	563,842	1,921,275
Government	127,330	76,504	83,982	79,905	367,721
<b>TOTAL</b>	<b>1,462,524</b>	<b>2,550,793</b>	<b>2,130,764</b>	<b>3,351,734</b>	<b>9,495,815</b>

Table 4.23

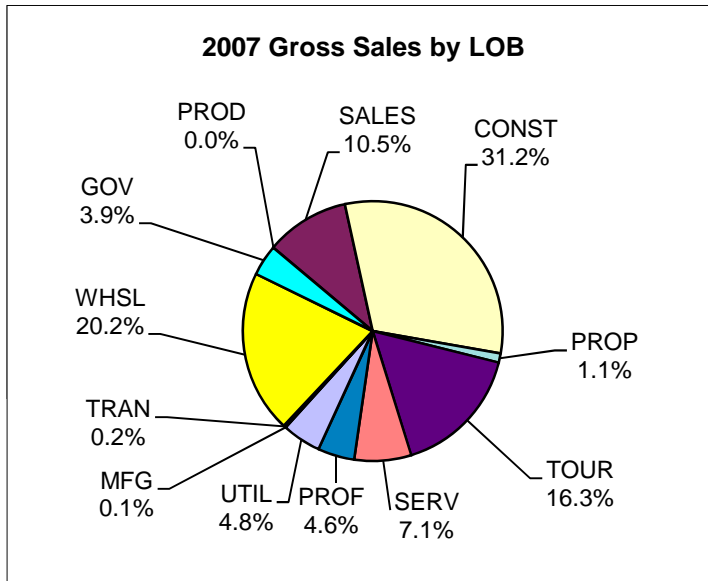


Chart 4.17

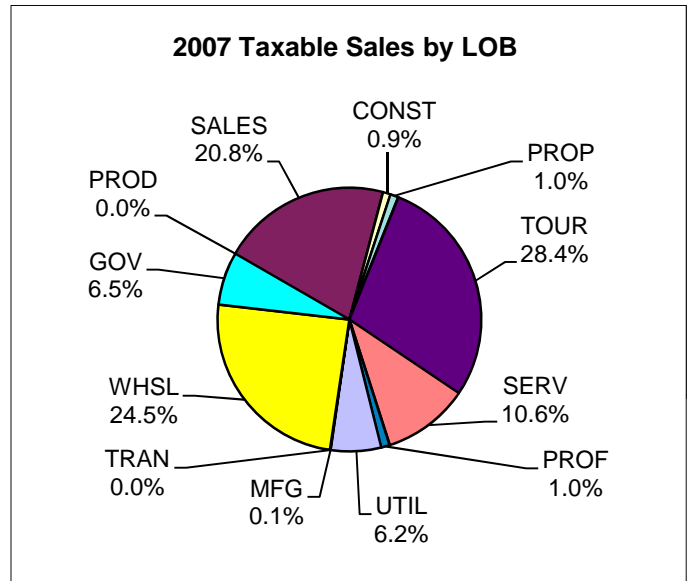


Chart 4.18

<b>Seldovia TAXABLE Sales by Line of Business by Quarter - 2007 - in \$</b>					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	16	0	0	0	16
Sales	147,999	252,567	316,004	179,849	896,419
Construction	7,431	7,079	8,383	17,941	40,834
Property	9,367	6,831	7,991	19,467	43,656
Tourism	120,309	402,587	543,693	158,641	1,225,230
Services	64,111	134,883	176,697	83,572	459,263
Professional	7,782	12,399	16,957	8,188	45,326
Utility	70,415	58,972	72,197	64,014	265,598
Manufacturing	619	500	1,673	1,057	3,849
Transportation & Warehousing	237	467	357	0	1,061
Wholesale	221,229	287,048	300,152	247,292	1,055,721
Government	106,286	57,503	64,772	52,194	280,755
<b>TOTAL</b>	<b>755,801</b>	<b>1,220,836</b>	<b>1,508,876</b>	<b>832,215</b>	<b>4,317,728</b>

Table 4.24

# Seldovia Sales

Seldovia Annual Gross Sales by Quarter - in \$						
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total	Annual Change
1994	821,959	1,395,585	1,707,670	1,350,093	5,275,307	
1995	962,895	1,802,578	1,869,108	1,203,280	5,837,861	10.7%
1996	864,931	1,406,053	2,438,766	1,020,242	5,729,992	-1.8%
1997	895,150	1,362,360	1,636,472	879,273	4,773,255	-16.7%
1998	935,674	1,331,163	1,584,201	872,701	4,723,739	-1.0%
1999	908,058	1,388,188	1,707,186	841,338	4,844,770	2.6%
2000	1,150,692	1,526,900	1,693,636	896,097	5,267,325	8.7%
2001	898,811	1,473,305	1,957,554	919,801	5,249,471	-0.3%
2002	1,011,712	1,155,055	1,694,174	956,936	4,817,877	-8.2%
2003	847,005	1,629,455	2,833,785	1,949,309	7,259,554	50.7%
2004	1,405,047	1,971,670	1,809,067	3,144,047	8,329,831	14.7%
2005	1,261,735	2,120,534	2,275,335	1,213,675	6,871,279	-17.5%
2006	1,517,120	2,170,811	2,529,588	1,347,204	7,564,723	10.1%
2007	1,462,524	2,550,793	2,130,764	3,351,734	9,495,815	25.5%
2008	1,516,251	2,591,665	2,347,161	2,075,704	8,530,781	-10.2%
2009	1,375,956	1,537,661	2,001,456		4,915,073	
Change	-9.3%	-40.7%	-14.7%			

Table 4.25

Seldovia Annual Taxable Sales by Quarter - in \$						
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total	Annual Change
1994	551,011	868,198	1,061,682	636,294	3,117,185	
1995	602,805	981,822	1,306,693	685,628	3,576,948	14.7%
1996	578,650	996,975	1,184,616	670,068	3,430,309	-4.1%
1997	549,337	1,001,066	1,199,774	585,846	3,336,023	-2.7%
1998	529,660	1,000,949	1,251,027	616,657	3,398,293	1.9%
1999	569,438	915,962	1,144,627	599,222	3,229,249	-5.0%
2000	569,093	1,018,255	1,241,108	589,667	3,418,123	5.8%
2001	583,555	956,033	1,207,525	612,166	3,359,279	-1.7%
2002	573,624	898,830	1,191,989	607,946	3,272,389	-2.6%
2003	598,970	962,966	1,140,319	674,689	3,376,944	3.2%
2004	566,726	939,589	1,182,138	697,859	3,386,312	0.3%
2005	573,017	932,141	1,215,676	660,146	3,380,980	-0.2%
2006	636,694	974,499	1,348,064	711,822	3,671,079	8.6%
2007	755,801	1,220,836	1,508,876	832,215	4,317,728	17.6%
2008	850,232	1,663,391	1,634,020	857,233	5,004,876	15.9%
2009	776,692	958,005	1,194,133		2,928,830	
Change	-8.6%	-42.4%	-26.9%			

Table 4.26

Seldovia Annual Non-Taxable Sales by Quarter - in \$						
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total	Annual Change
1994	270,948	527,387	645,988	713,799	2,158,122	
1995	360,090	820,756	562,415	517,652	2,260,913	4.8%
1996	286,281	409,078	1,254,150	350,174	2,299,683	1.7%
1997	345,813	361,294	436,698	293,427	1,437,232	-37.5%
1998	406,014	330,214	333,174	256,044	1,325,446	-7.8%
1999	338,620	472,226	562,559	242,116	1,615,521	21.9%
2000	581,599	508,645	452,528	306,430	1,849,202	14.5%
2001	315,256	517,272	750,029	307,635	1,890,192	2.2%
2002	438,088	256,225	502,185	348,990	1,545,488	-18.2%
2003	248,035	666,489	1,693,466	1,274,620	3,882,610	151.2%
2004	838,321	1,032,081	626,929	2,446,188	4,943,519	27.3%
2005	688,718	1,188,393	1,059,659	553,529	3,490,299	-29.4%
2006	880,426	1,196,312	1,181,524	635,382	3,893,644	11.6%
2007	706,723	1,329,957	621,888	2,519,519	5,178,087	33.0%
2008	666,019	928,274	713,141	1,218,471	3,525,905	-31.9%
2009	599,264	579,656	807,323		1,986,243	
Change	-10.0%	-37.6%	13.2%			

Table 4.27

# Seldovia Construction

Seldovia 3rd Quarter Permit VALUES by Type - 2003-2009 - in \$								
	2003	2004	2005	2006	2007	2008	2009	Annual Change
Residential New	150,000	0	0	0	25,000	0	0	NA
Residential Alter/Add	0	0	30,000	0	15,800	0	0	NA
Commercial New	1,685,000	0	0	0	0	0	0	NA
Commercial Alter/Add	0	0	500	0	20,000	0	0	NA
Total	1,835,000	0	30,500	0	60,800	0	0	NA
Annual Change		-100.0%	NA	NA	NA	NA		

Table 4.28

AWAITING REPORT

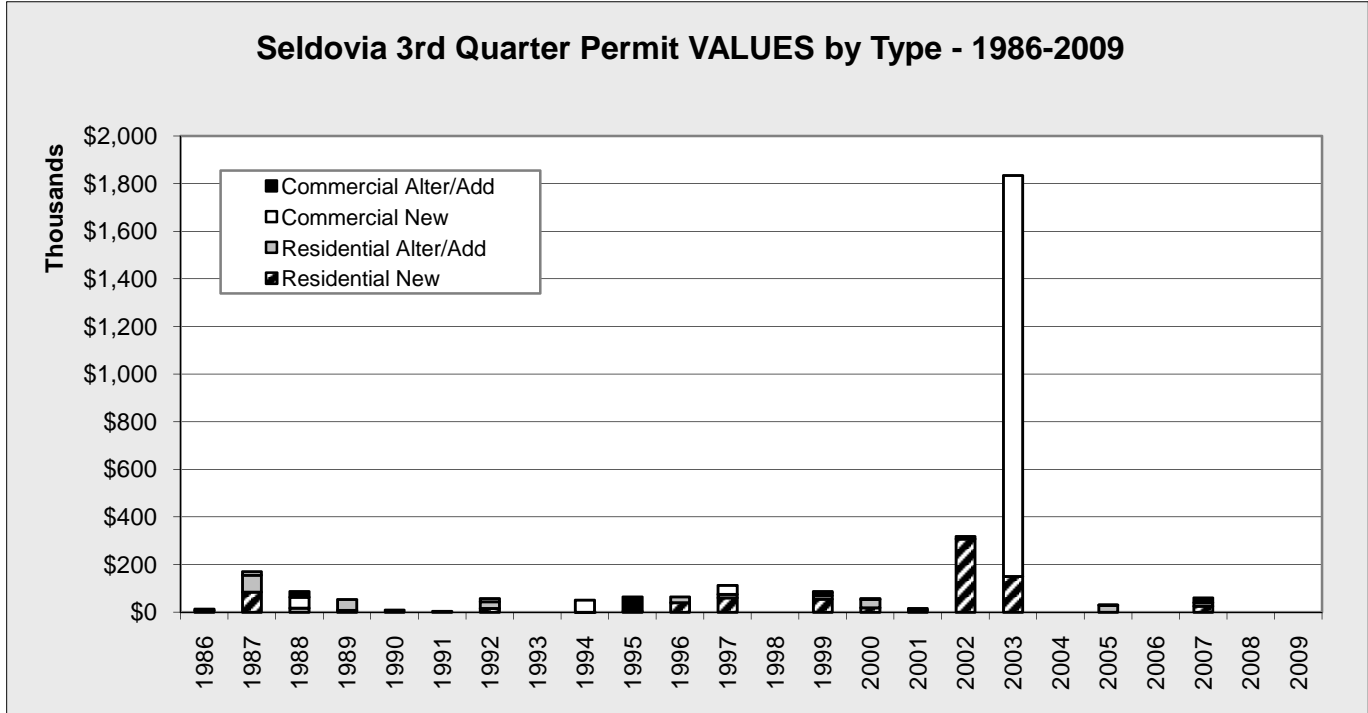


Chart 4.19

No Report Received to Generate Chart

# Seldovia Construction

Seldovia 3rd Quarter Permit VOLUME by Type - 2002-2009								
	2002	2003	2004	2005	2006	2007	2008	2009
Residential New	2	1	0	0	0	1	No	No
Residential Alter/Add	2	0	0	1	0	4	Reports	Reports
Commercial New	0	3	0	0	0	0	Received	Received
Commercial Alter/Add	0	1	0	1	0	2		
Total	4	5	0	2	0	7		
Annual Change		25.0%	-100.0%	NA	-100.0%	NA		

Table 4.29

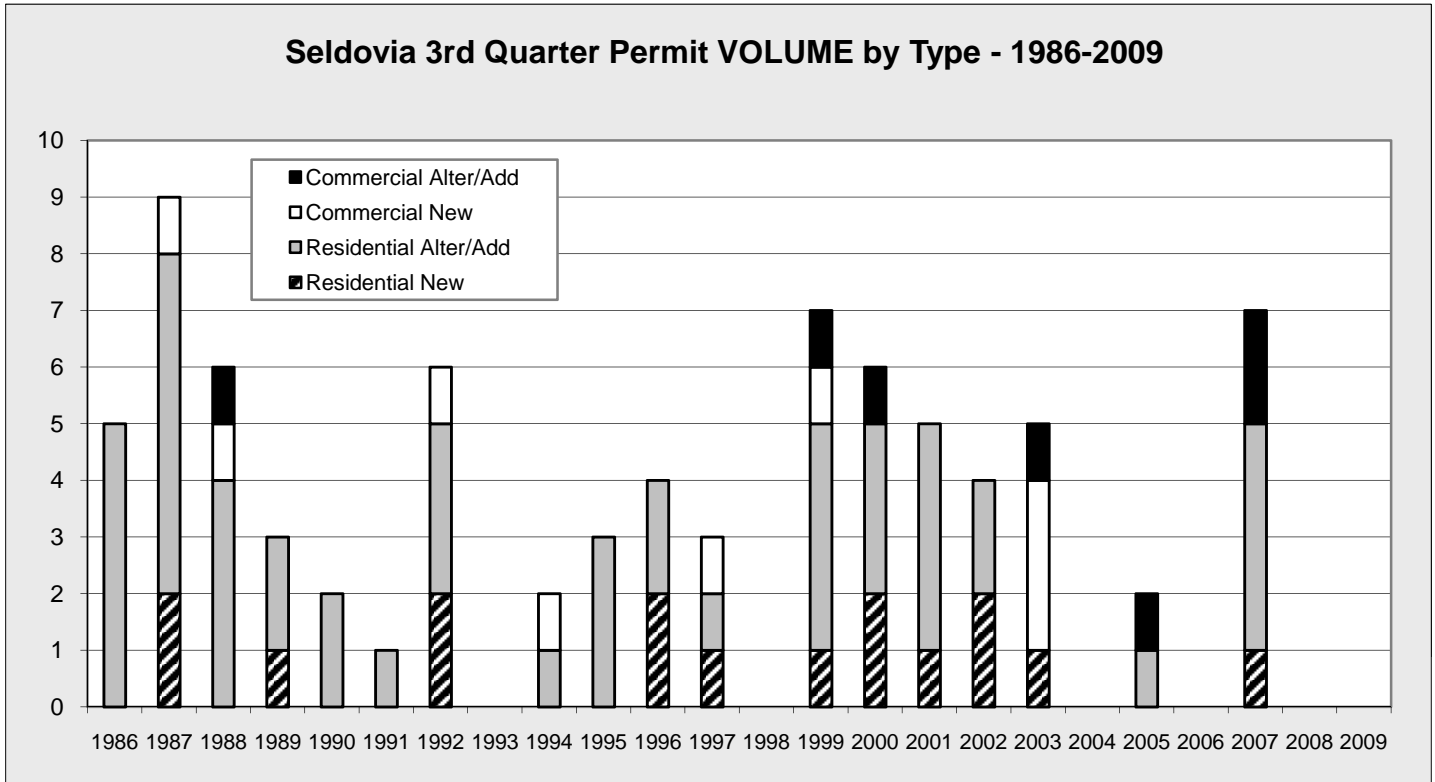


Chart 4.20

No Report Received to Generate Chart

# Seldovia Construction

Seldovia YTD 9/30 Permit VALUES by Type - 2003-2008 - in \$								
	2003	2004	2005	2006	2007	2008	2009	Annual Change
Residential New	150,000	170,000	300,000	85,000	252,000	No	300,000	NA
Residential Alter/Add	31,000	6,200	49,000	32,000	60,800	Reports	7,500	NA
Commercial New	1,685,000	0	8,000	0	2,000	Received	0	NA
Commercial Alter/Add	0	0	154,500	0	28,000		0	NA
Total	1,866,000	176,200	511,500	117,000	342,800	0	307,500	
Annual Change		-90.6%	190.3%	-77.1%	193.0%	-100.0%		

Table 4.30

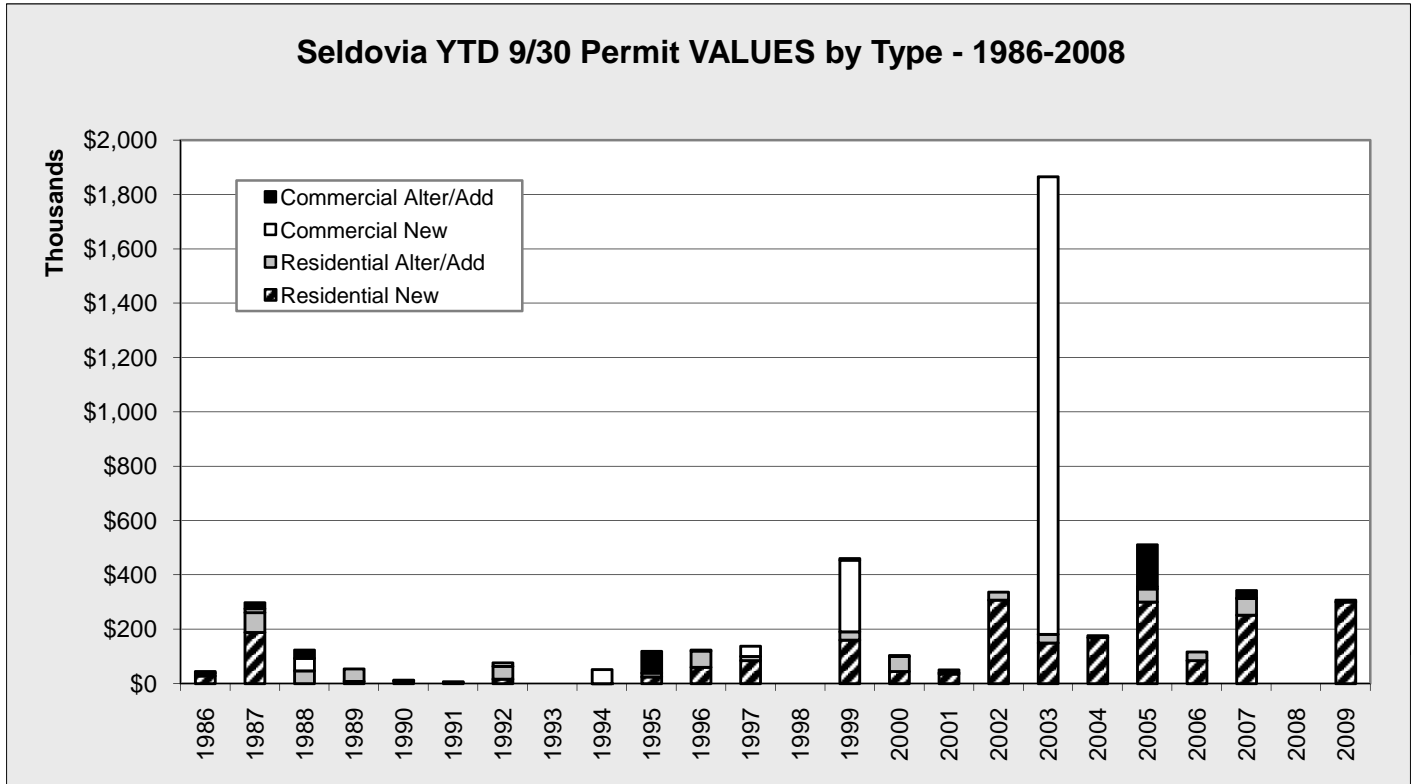


Chart 4.21

Insufficient data to generate accurate chart



# Seldovia Construction

<b>Seldovia YTD 9/30 Permit VOLUME by Type - 2003-2009</b>								
	2003	2004	2005	2006	2007	2008	2009	Annual Change
Residential New	1	2	2	3	4	No	1	NA
Residential Alter/Add	3	2	3	3	9	Reports	3	NA
Commercial New	3	0	1	0	1	Received	0	NA
Commercial Alter/Add	0	0	3	1	3		0	NA
<b>Total</b>	<b>7</b>	<b>4</b>	<b>9</b>	<b>7</b>	<b>17</b>	<b>0</b>	<b>4</b>	NA
Annual Change		-42.9%	125.0%	-22.2%	142.9%	-100.0%		

Table 4.31

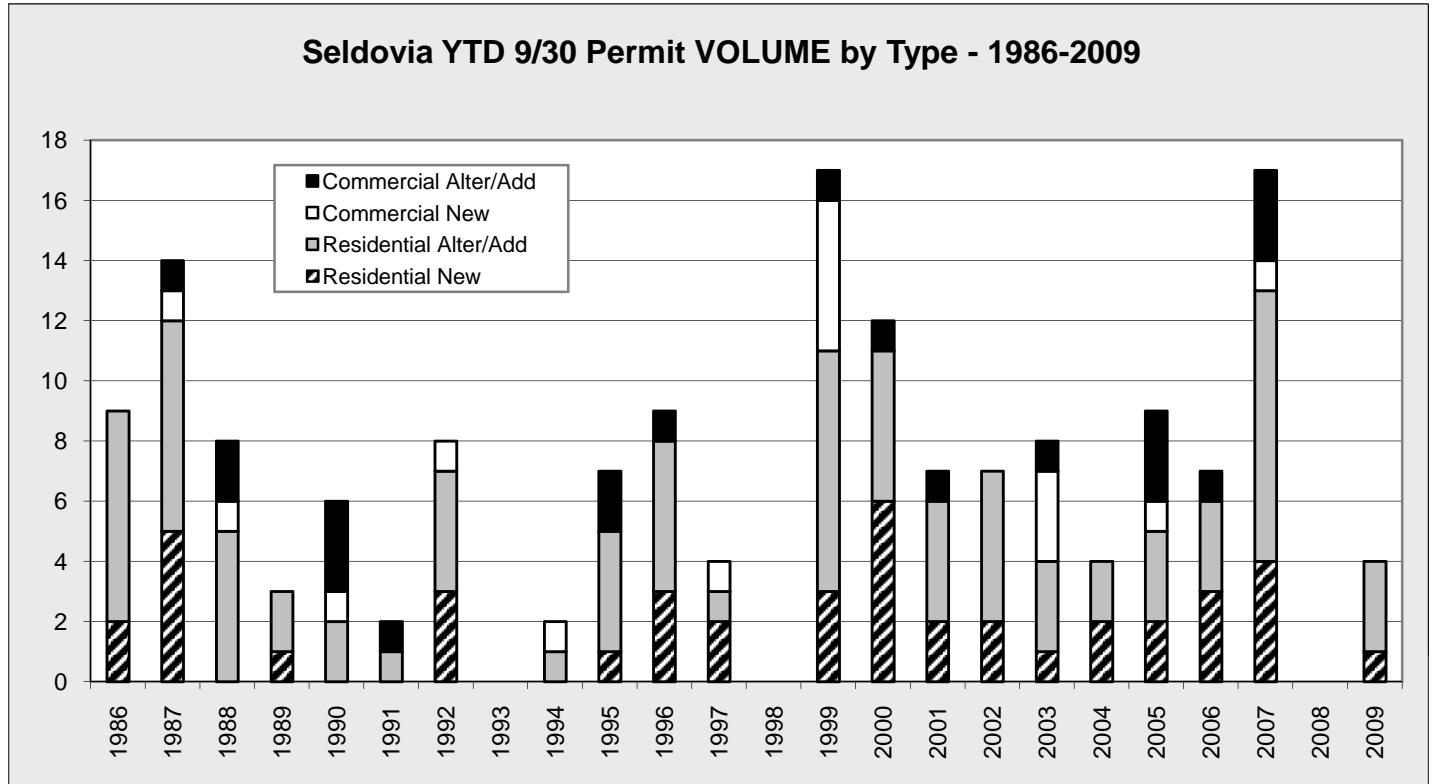


Chart 4.22

Insufficient data to generate accurate chart

# Seldovia Construction

<b>Seldovia Annual Permit VALUE by Type by Quarter - 2001-2008 - in \$</b>					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
<b>2002</b>					
Residential - New	0	0	308,000	0	308,000
Residential - Add/Alter	10,000	8,000	10,500	20,000	48,500
Commercial - New	0	0	0	0	0
Commercial - Add/Alter	0	0	0	0	0
<b>TOTAL</b>	<b>10,000</b>	<b>8,000</b>	<b>318,500</b>	<b>20,000</b>	<b>356,500</b>
<b>2003</b>					
Residential - New	0	0	150,000	26,000	176,000
Residential - Add/Alter	31,000	0	0	3,000	34,000
Commercial - New	0	0	1,685,000	7,500	1,692,500
Commercial - Add/Alter	0	0	0	0	0
<b>TOTAL</b>	<b>31,000</b>	<b>0</b>	<b>1,835,000</b>	<b>36,500</b>	<b>1,902,500</b>
<b>2004</b>					
Residential - New	20,000	150,000	0	0	170,000
Residential - Add/Alter	0	6,200	0	0	6,200
Commercial - New	0	0	0	0	0
Commercial - Add/Alter	0	0	0	0	0
<b>TOTAL</b>	<b>20,000</b>	<b>156,200</b>	<b>0</b>	<b>0</b>	<b>176,200</b>
<b>2005</b>					
Residential - New	0	300,000	0	0	300,000
Residential - Add/Alter	15,000	4,000	30,000	0	49,000
Commercial - New	0	8,000	0	0	8,000
Commercial - Add/Alter	0	154,000	500	500	155,000
<b>TOTAL</b>	<b>15,000</b>	<b>466,000</b>	<b>30,500</b>	<b>500</b>	<b>512,000</b>
<b>2006</b>					
Residential - New	30,000	55,000	0	0	85,000
Residential - Add/Alter	0	32,000	0	0	32,000
Commercial - New	0	0	0	0	0
Commercial - Add/Alter	0	0	0	18,000	18,000
<b>TOTAL</b>	<b>30,000</b>	<b>87,000</b>	<b>0</b>	<b>18,000</b>	<b>135,000</b>
<b>2007</b>					
Residential - New	0	227,000	25,000	0	252,000
Residential - Add/Alter	15,000	30,000	15,800	1,000	61,800
Commercial - New	0	2,000	0	0	2,000
Commercial - Add/Alter	0	8,000	20,000	0	28,000
<b>TOTAL</b>	<b>15,000</b>	<b>267,000</b>	<b>60,800</b>	<b>1,000</b>	<b>343,800</b>
<b>2008</b>					
Residential - New	No Reports Received				0
Residential - Add/Alter					0
Commercial - New					0
Commercial - Add/Alter					0
<b>TOTAL</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>2009</b>					
Residential - New	No	30,000	No		30,000
Residential - Add/Alter	Report	7,500	Report		7,500
Commercial - New	Received		Received		0
Commercial - Add/Alter					0
<b>TOTAL</b>	<b>0</b>	<b>37,500</b>	<b>0</b>		<b>37,500</b>
					<b>Year to Date</b>

Table 4.32

# Seldovia Construction

<b>Seldovia Annual Permit VOLUME by Type by Quarter - 2002-2009</b>					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
<b>2002</b>					
Residential - New	0	0	2	0	2
Residential - Add/Alter	1	2	2	1	6
Commercial - New	0	0	0	0	0
Commercial - Add/Alter	0	0	0	0	0
<b>TOTAL</b>	<b>1</b>	<b>2</b>	<b>4</b>	<b>1</b>	<b>8</b>
<b>2003</b>					
Residential - New	0	0	1	2	3
Residential - Add/Alter	3	0	0	1	4
Commercial - New	0	0	3	1	4
Commercial - Add/Alter	0	0	1	0	1
<b>TOTAL</b>	<b>3</b>	<b>0</b>	<b>5</b>	<b>4</b>	<b>12</b>
<b>2004</b>					
Residential - New	1	1	0	0	2
Residential - Add/Alter	0	2	0	0	2
Commercial - New	0	0	0	0	0
Commercial - Add/Alter	0	0	0	0	0
<b>TOTAL</b>	<b>1</b>	<b>3</b>	<b>0</b>	<b>0</b>	<b>4</b>
<b>2005</b>					
Residential - New	0	2	0	0	2
Residential - Add/Alter	1	1	1	0	3
Commercial - New	0	1	0	0	1
Commercial - Add/Alter	0	2	1	1	4
<b>TOTAL</b>	<b>1</b>	<b>6</b>	<b>2</b>	<b>1</b>	<b>10</b>
<b>2006</b>					
Residential - New	1	2	0	0	3
Residential - Add/Alter	0	3	0	0	3
Commercial - New	0	0	0	0	0
Commercial - Add/Alter	0	1	0	1	2
<b>TOTAL</b>	<b>1</b>	<b>6</b>	<b>0</b>	<b>1</b>	<b>8</b>
<b>2007</b>					
Residential - New	0	3	1	0	4
Residential - Add/Alter	1	4	4	1	10
Commercial - New	0	1	0	0	1
Commercial - Add/Alter	0	1	2	0	3
<b>TOTAL</b>	<b>1</b>	<b>9</b>	<b>7</b>	<b>1</b>	<b>18</b>
<b>2008</b>					
Residential - New	No Reports Received				0
Residential - Add/Alter					0
Commercial - New					0
Commercial - Add/Alter					0
<b>TOTAL</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>2009</b>					
					<b>Year to Date</b>
Residential - New	0	1			1
Residential - Add/Alter	0	3			3
Commercial - New	0	0			0
Commercial - Add/Alter	0	0			0
<b>TOTAL</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>4</b>

Table 4.33

**SEWARD**

# Seward Sales

Seward Third Quarter GROSS Sales by Line of Business - 2004-2009 - in \$								
LOB	2004	2005	2006	2007	2008	2009	Annual Percent Change	Annual Amount Change
PROD	89,202	127,576	0	53,103	4,552	71,915	1479.9%	67,363
SALES	14,020,001	17,264,022	17,874,031	20,330,405	20,298,581	22,873,011	12.7%	2,574,430
CONST	5,903,740	7,186,727	9,617,755	3,244,299	7,901,741	8,272,113	4.7%	370,372
PROP	3,174,488	2,124,984	2,256,711	2,749,943	2,459,845	1,987,426	-19.2%	-472,419
TOUR	21,586,701	22,962,338	23,853,680	25,976,639	25,595,267	15,215,365	-40.6%	-10,379,902
SERV	2,638,097	2,560,847	2,767,202	3,718,389	3,180,281	2,942,052	-7.5%	-238,229
PROF	656,913	779,351	1,155,139	976,489	1,579,943	1,918,679	21.4%	338,736
UTIL	428	936,281	1,230,113	1,070,111	1,361,353	1,414,056	3.9%	52,703
MANU	5,097,525	5,474,419	4,230,878	7,200,311	8,053,510	5,832,146	-27.6%	-2,221,364
TRAN	2,223,849	1,805,991	2,286,927	3,540,974	3,259,292	1,840,908	-43.5%	-1,418,384
WHLS	6,778,221	7,173,079	8,673,074	8,872,729	12,019,680	6,463,715	-46.2%	-5,555,965
GOV	1,560,394	1,614,203	1,647,369	1,649,505	1,891,905	1,966,358	3.9%	74,453
<b>TOTAL</b>	<b>63,729,559</b>	<b>70,009,818</b>	<b>75,592,879</b>	<b>79,382,897</b>	<b>87,605,950</b>	<b>70,797,744</b>	<b>-19.2%</b>	<b>-16,808,206</b>

Table 5.1 For complete listing of Lines of Business, see page 9.

Seward Third Quarter GROSS Sales History	
2004	63,729,559
2005	70,009,818
2006	75,592,879
2007	79,382,897
2008	87,605,950
2009	70,797,744

Table 5.2

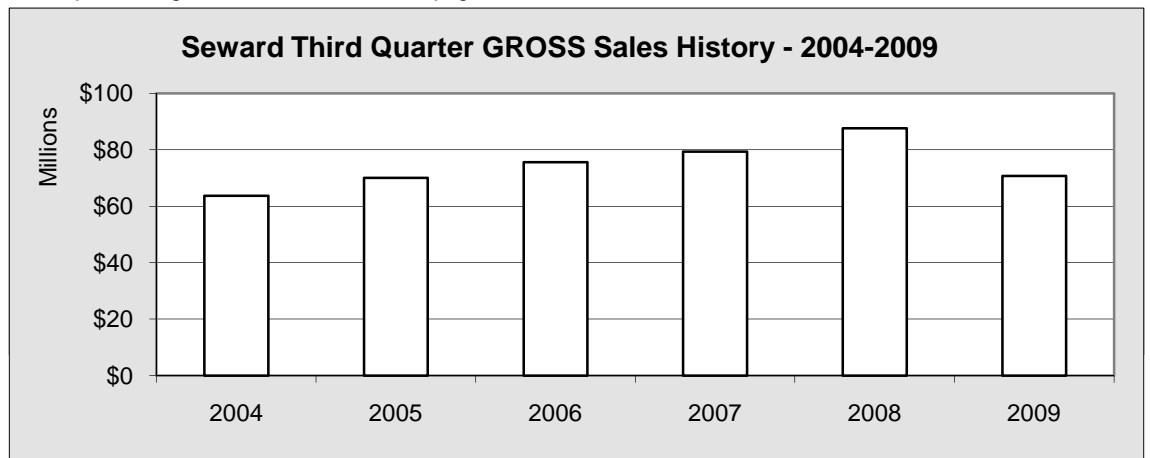


Chart 5.1

Seward Five Year Change Third Quarter GROSS Sales		
	2004	2009
PROD	89,202	71,915
SALES	14,020,001	22,873,011
CONST	5,903,740	8,272,113
PROP	3,174,488	1,987,426
TOUR	21,586,701	15,215,365
SERV	2,638,097	2,942,052
PROF	656,913	1,918,679
UTIL	428	1,414,056
MANU	5,097,525	5,832,146
TRAN	2,223,849	1,840,908
WHLS	6,778,221	6,463,715
GOV	1,560,394	1,966,358
<b>TOTAL</b>	<b>63,729,559</b>	<b>70,797,744</b>

Table 5.3

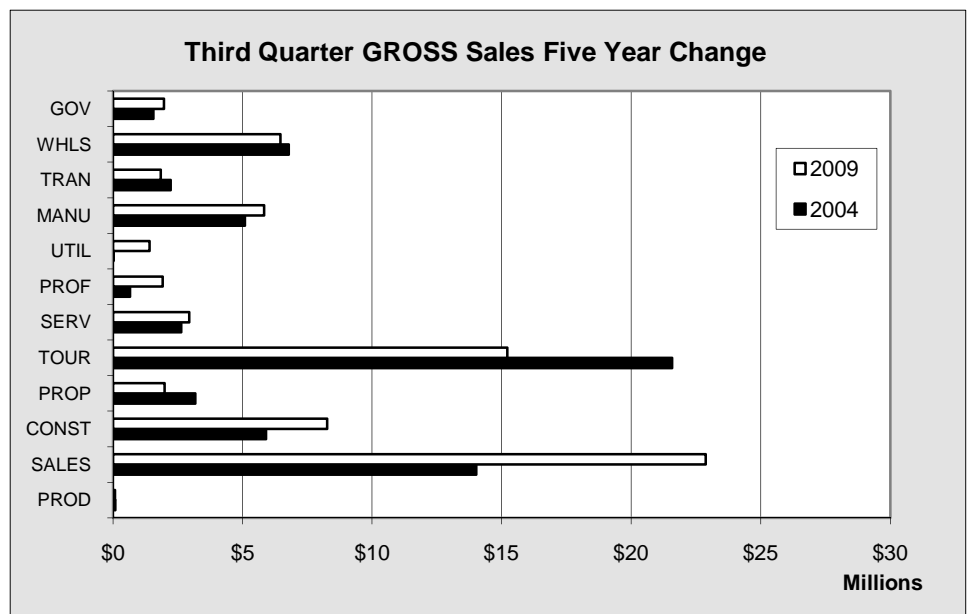


Chart 5.2

# Seward Sales

Seward Third Quarter TAXABLE Sales by Line of Business - 2004-2009 - in \$								
LOB	2004	2005	2006	2007	2008	2009	Annual Percent Change	Annual Amount Change
PROD	0	0	0	0	2,552	0	NA	-2,552
SALES	12,021,016	14,253,101	14,941,849	17,213,707	17,701,833	19,943,784	12.7%	2,241,951
CONST	168,604	171,289	165,744	155,599	142,026	161,101	13.4%	19,075
PROP	714,446	728,387	749,305	880,500	1,048,650	1,170,200	11.6%	121,550
TOUR	18,102,972	19,556,019	20,474,137	23,833,459	23,653,475	13,586,814	-42.6%	-10,066,661
SERV	1,442,256	1,404,760	1,459,773	1,863,010	1,628,816	1,465,371	-10.0%	-163,445
PROF	225,624	206,226	210,277	237,879	119,064	207,212	74.0%	88,148
UTIL	428	2,228	250	2,280	1,619	2,799	72.9%	1,180
MANU	522,767	442,949	484,057	496,203	447,941	463,877	3.6%	15,936
TRAN	96,692	129,248	103,575	75,344	90,574	111,124	22.7%	20,550
WHLS	2,037,070	2,434,834	2,201,861	2,264,390	2,391,481	1,717,242	-28.2%	-674,239
GOV	1,560,394	1,614,203	1,647,369	1,649,505	1,891,905	1,966,358	3.9%	74,453
TOTAL	36,892,269	40,943,244	42,438,197	48,671,876	49,119,936	40,795,882	-16.9%	-8,324,054

Table 5.4 For complete listing of Lines of Business, see page 9.

Seward Third Quarter TAXABLE Sales History	
2004	36,892,269
2005	40,943,244
2006	42,438,197
2007	48,671,876
2008	49,119,936
2009	40,795,882

Table 5.5

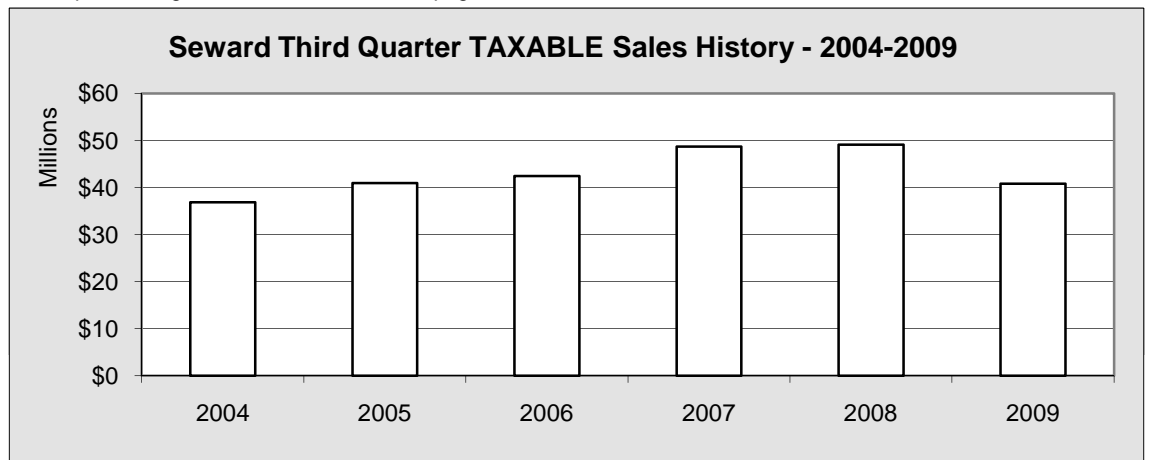


Chart 5.3

Seward Five Year Change Third Quarter TAXABLE Sales		
LOB	2004	2009
PROD	0	0
SALES	12,021,016	19,943,784
CONST	168,604	161,101
PROP	714,446	1,170,200
TOUR	18,102,972	13,586,814
SERV	1,442,256	1,465,371
PROF	225,624	207,212
UTIL	428	2,799
MANU	522,767	463,877
TRAN	96,692	111,124
WHLS	2,037,070	1,717,242
GOV	1,560,394	1,966,358
TOTAL	36,892,269	40,795,882

Table 5.6

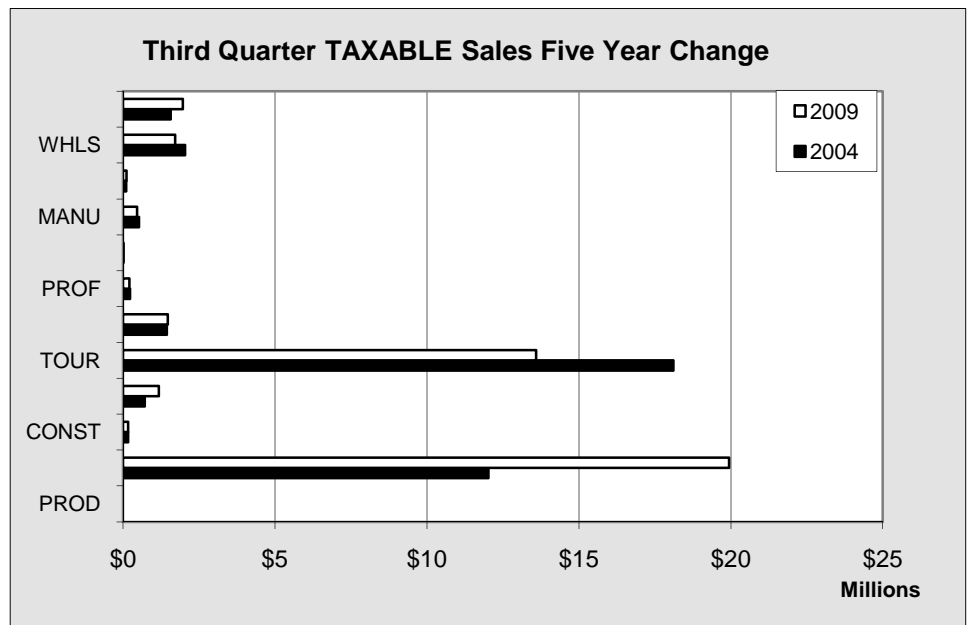


Chart 5.4

# Seward Sales

Seward YTD Sept 30 GROSS Sales by Line of Business - 2004-2009 - in \$								
LOB	2004	2005	2005	2006	2008	2009	Annual Percent Change	Annual Amount Change
PROD	192,987	227,768	1,024	305,361	109,977	71,915	-34.6%	-38,062
SALES	30,493,676	35,259,103	36,831,137	41,582,490	42,234,444	45,942,957	8.8%	3,708,513
CONST	13,692,545	31,771,074	18,920,281	13,591,783	18,000,807	23,950,095	33.1%	5,949,288
PROP	6,567,792	5,669,465	6,187,589	5,857,133	5,846,319	4,706,806	-19.5%	-1,139,513
TOUR	34,041,248	36,380,271	37,275,442	40,916,533	40,591,251	24,420,339	-39.8%	-16,170,912
SERV	7,410,079	6,549,105	6,792,475	9,426,295	8,097,391	7,398,920	-8.6%	-698,471
PROF	1,474,622	1,976,663	2,996,776	2,303,552	3,886,000	6,235,069	60.4%	2,349,069
UTIL	1,369,933	2,492,253	2,945,972	3,357,788	3,527,918	4,308,681	22.1%	780,763
MANU	9,118,614	10,447,924	8,673,404	15,033,984	15,711,366	11,759,057	-25.2%	-3,952,309
TRAN	4,048,940	4,021,604	3,815,418	4,167,936	5,188,575	3,797,201	-26.8%	-1,391,374
WHLS	15,200,397	15,846,679	19,554,094	19,450,578	25,973,208	14,861,235	-42.8%	-11,111,973
GOV	4,043,287	4,249,403	4,393,188	4,606,454	4,686,395	4,949,812	5.6%	263,417
<b>TOTAL</b>	<b>127,654,120</b>	<b>154,891,312</b>	<b>148,386,800</b>	<b>160,599,887</b>	<b>173,853,651</b>	<b>152,402,087</b>	<b>-12.3%</b>	<b>-21,451,564</b>

Table 5.7

For complete listing of Lines of Business, see page 9.

Seward YTD Sept. 30 GROSS Sales History	
2004	127,654,120
2005	154,891,312
2005	148,386,800
2006	160,599,887
2008	173,853,651
2009	152,402,087

Table 5.8

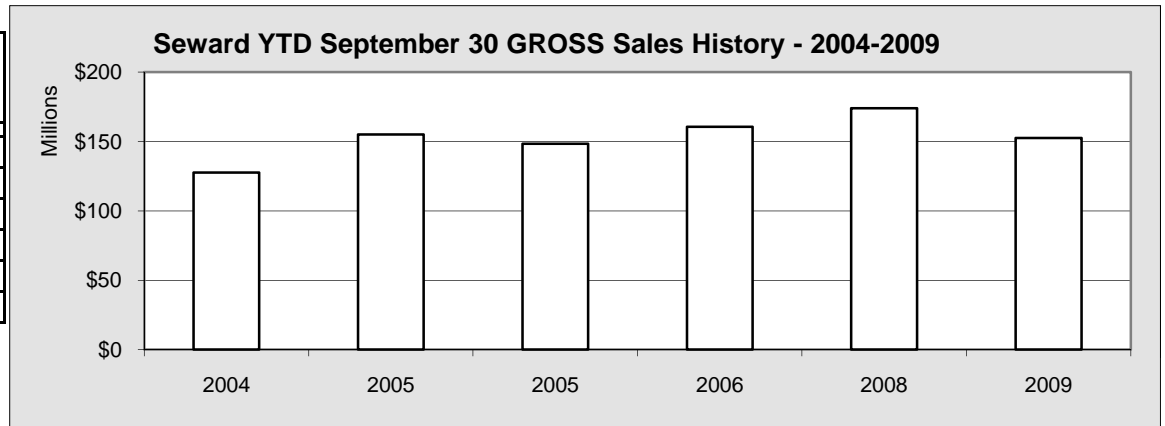


Chart 5.5

Seward Five Year Change YTD Sept. 30 GROSS Sales		
	2004	2009
PROD	192,987	71,915
SALES	30,493,676	45,942,957
CONST	13,692,545	23,950,095
PROP	6,567,792	4,706,806
TOUR	34,041,248	24,420,339
SERV	7,410,079	7,398,920
PROF	1,474,622	6,235,069
UTIL	1,369,933	4,308,681
MANU	9,118,614	11,759,057
TRAN	4,048,940	3,797,201
WHLS	15,200,397	14,861,235
GOV	4,043,287	4,949,812
<b>TOTAL</b>	<b>127,654,120</b>	<b>152,402,087</b>

Table 5.9

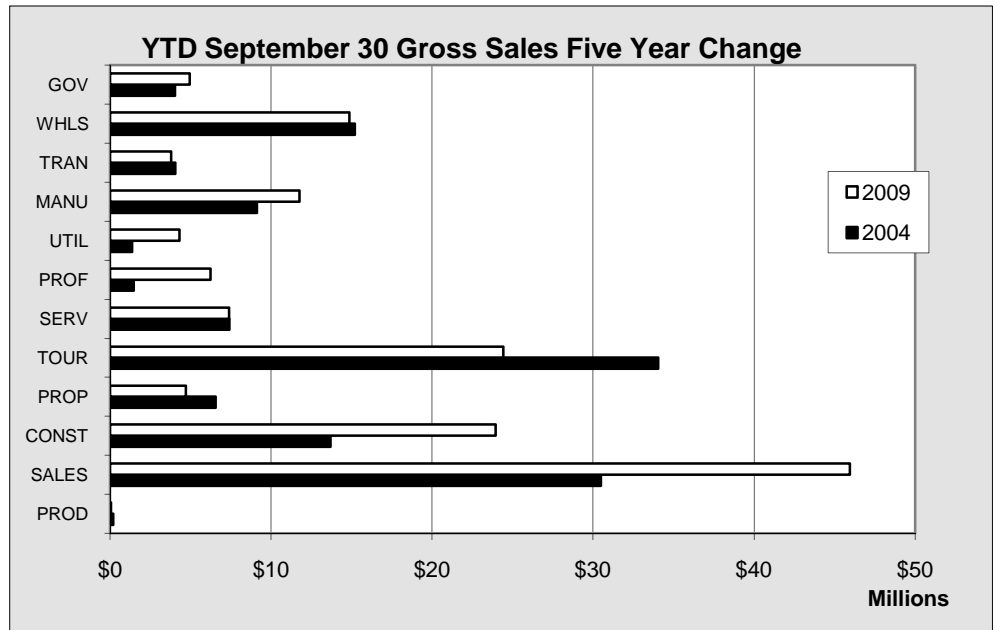


Chart 5.6

# Seward Sales

Seward YTD Sept. 30 TAXABLE Sales by Line of Business - 2004-2009 - in \$								
LOB	2004	2005	2006	2007	2008	2009	Annual Percent Change	Annual Amount Change
PROD	0	0	1,024	500	2,665	0	-100.0%	-2,665
SALES	24,860,836	28,880,728	30,559,513	34,322,580	35,712,913	39,261,346	9.9%	3,548,433
CONST	520,239	523,802	513,325	461,068	442,863	456,781	3.1%	13,918
PROP	1,633,789	1,696,998	1,611,352	1,937,741	2,191,393	2,276,066	3.9%	84,673
TOUR	29,095,723	31,157,834	32,348,032	37,551,713	37,092,760	21,682,278	-41.5%	-15,410,482
SERV	3,660,456	3,511,722	3,702,112	4,474,694	4,176,678	3,670,949	-12.1%	-505,729
PROF	486,338	484,259	505,542	524,165	450,983	535,270	18.7%	84,287
UTIL	845	3,979	5,438	7,344	3,945	6,736	70.7%	2,791
MANU	924,743	879,830	892,359	918,067	876,332	877,838	0.2%	1,506
TRAN	192,495	274,254	230,686	149,637	168,344	201,303	19.6%	32,959
WHLS	3,960,185	4,684,419	4,442,503	4,618,273	4,910,271	3,654,276	-25.6%	-1,255,995
GOV	4,043,287	4,249,403	4,393,188	4,606,454	4,686,395	4,949,812	5.6%	263,417
TOTAL	69,378,936	76,347,228	79,205,074	89,572,236	90,715,542	77,572,655	-14.5%	-13,142,887

Table 5.10

For complete listing of Lines of Business, see page 9.

Seward YTD Sept 30 TAXABLE Sales History	
2004	69,378,936
2005	76,347,228
2006	79,205,074
2007	89,572,236
2008	90,715,542
2009	77,572,655

Table 5.11

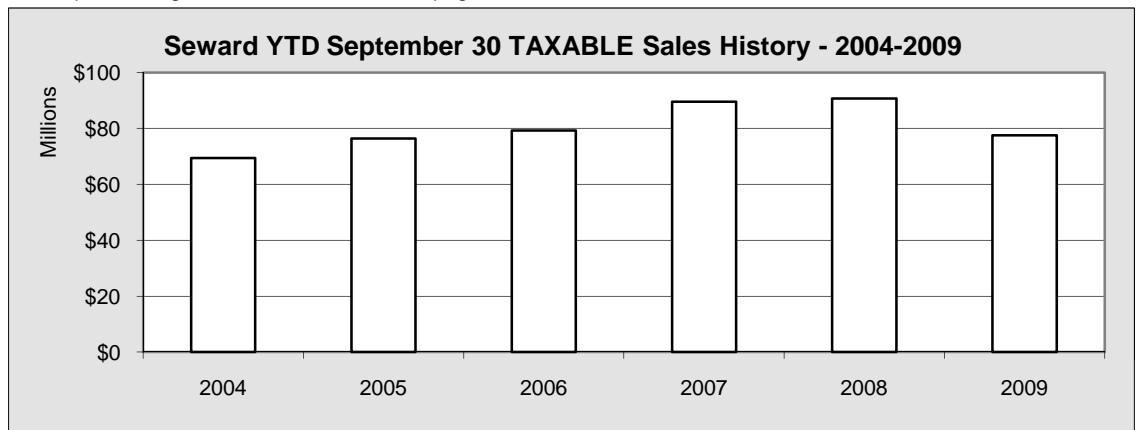


Chart 5.7

Seward Five Year Change YTD Sept. 30 TAXABLE Sales		
	2004	2009
PROD	0	0
SALES	24,860,836	39,261,346
CONST	520,239	456,781
PROP	1,633,789	2,276,066
TOUR	29,095,723	21,682,278
SERV	3,660,456	3,670,949
PROF	486,338	535,270
UTIL	845	6,736
MANU	924,743	877,838
TRAN	192,495	201,303
WHLS	3,960,185	3,654,276
GOV	4,043,287	4,949,812
TOTAL	69,378,936	77,572,655

Table 5.12

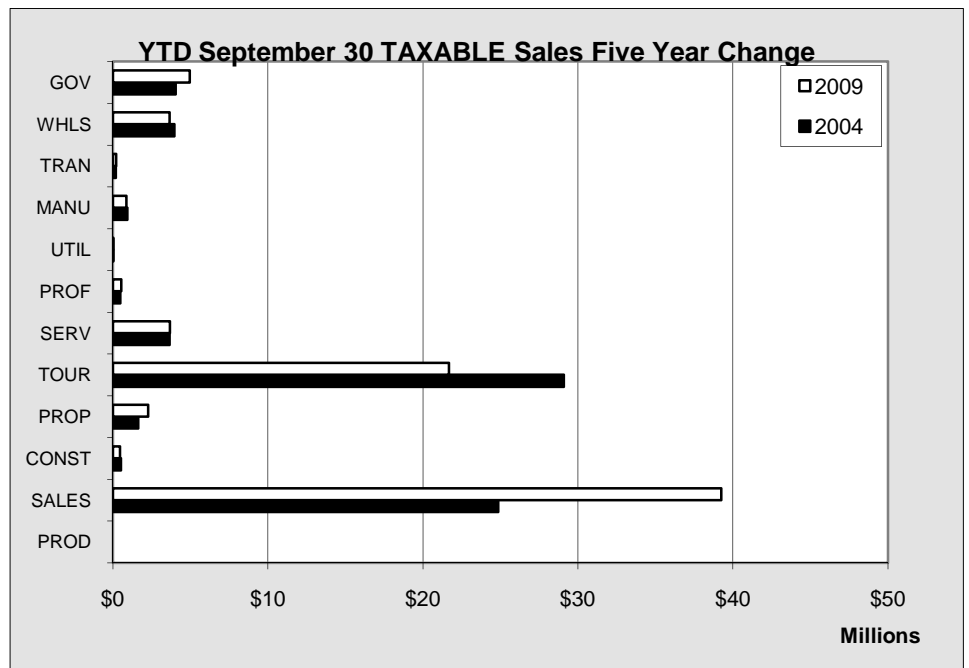


Chart 5.8



# Seward Sales

**Seward Annual GROSS Sales by Line of Business - 2003-2008 - in \$**

LOB	2003	2004	2005	2006	2007	2008	Annual Percent Change	Annual Amount Change
PROD	208,545	228,403	227,768	49,738	327,692	105,425	-67.8%	-222,267
SALES	34,477,861	36,812,924	42,226,370	44,401,192	49,619,690	55,699,276	12.3%	6,079,586
CONST	28,119,593	30,132,289	39,812,044	39,567,262	20,691,970	30,696,120	48.3%	10,004,150
PROP	9,327,416	8,402,843	8,536,636	8,267,710	7,768,667	7,889,016	1.5%	120,349
TOUR	32,620,200	36,285,102	38,643,753	39,474,443	43,173,582	39,168,283	-9.3%	-4,005,299
SERV	9,172,023	9,192,098	8,372,277	8,780,572	11,559,121	10,024,393	-13.3%	-1,534,728
PROF	3,099,221	3,533,910	3,890,494	4,824,944	4,041,647	6,058,799	49.9%	2,017,152
UTIL	2,572,129	2,072,046	3,313,549	4,001,907	4,411,620	4,789,813	8.6%	378,193
MANU	13,462,919	10,505,152	13,089,654	10,825,783	17,919,182	17,453,128	-2.6%	-466,054
TRAN	5,143,592	4,648,661	4,645,626	4,346,626	4,975,690	5,720,557	15.0%	744,867
WHLS	13,481,435	18,672,628	20,448,645	27,657,738	24,220,285	30,168,944	24.6%	5,948,659
GOV	5,277,002	5,530,886	5,898,177	6,159,339	6,539,108	6,801,021	4.0%	261,913
<b>TOTAL</b>	<b>156,961,936</b>	<b>166,016,942</b>	<b>189,104,993</b>	<b>198,357,254</b>	<b>195,248,254</b>	<b>214,574,775</b>	<b>9.9%</b>	<b>19,326,521</b>

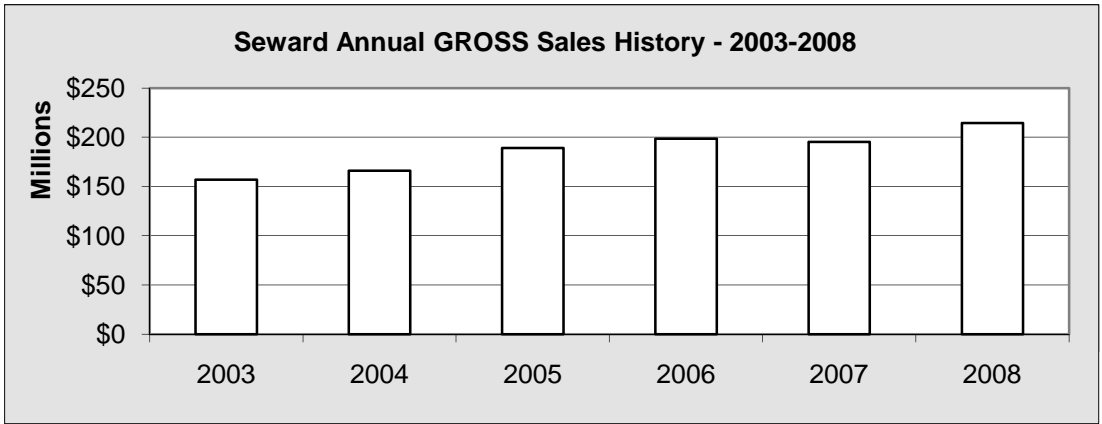
Table 5.13

For complete listing of Lines of Business, see page 9.

Seward Annual GROSS Sales History	
2003	156,961,936
2004	166,016,942
2005	189,104,993
2006	198,357,254
2007	195,248,254
2008	214,574,775

Table 5.14

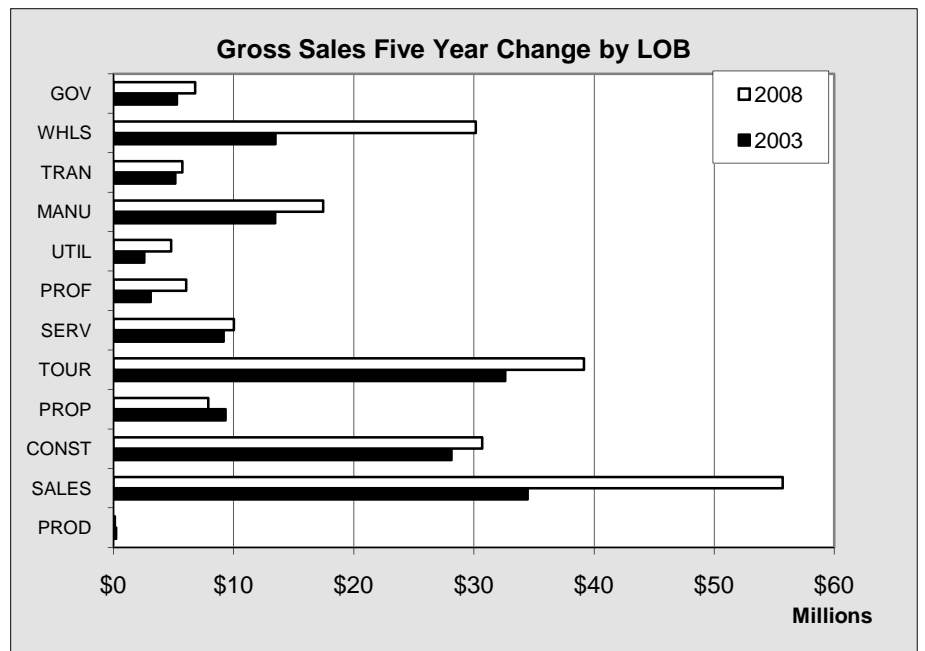
Chart 5.9



Five Year Change Annual GROSS Sales		
LOB	2003	2008
PROD	208,545	105,425
SALES	34,477,861	55,699,276
CONST	28,119,593	30,696,120
PROP	9,327,416	7,889,016
TOUR	32,620,200	39,168,283
SERV	9,172,023	10,024,393
PROF	3,099,221	6,058,799
UTIL	2,572,129	4,789,813
MANU	13,462,919	17,453,128
TRAN	5,143,592	5,720,557
WHLS	13,481,435	30,168,944
GOV	5,277,002	6,801,021
<b>TOTAL</b>	<b>156,961,936</b>	<b>214,574,775</b>

Table 5.15

Chart 5.10



# Seward Sales

Seward Annual TAXABLE Sales by Line of Business - 2003-2008 - in \$								
LOB	2003	2004	2005	1024	2007	2008	Annual Percent Change	Annual Amount Change
PROD	47,923	0	0	1,024	500	113	-77.4%	-387
SALES	28,161,941	29,812,800	34,557,054	36,549,236	40,808,140	47,295,682	15.9%	6,487,542
CONST	647,537	693,308	685,553	697,846	621,401	615,140	-1.0%	-6,261
PROP	2,432,971	2,054,719	2,109,278	2,094,443	2,426,692	2,648,265	9.1%	221,573
TOUR	16,487,073	30,595,843	32,615,913	32,711,217	38,893,264	34,735,735	-10.7%	-4,157,529
SERV	4,232,905	4,555,875	4,489,632	4,770,338	5,625,187	5,363,162	-4.7%	-262,025
PROF	700,567	643,915	643,442	672,854	710,350	644,427	-9.3%	-65,923
UTIL	5,583	1,261	3,979	8,183	8,595	5,595	-34.9%	-3,000
MANU	954,975	1,043,346	954,243	979,243	1,046,510	1,007,740	-3.7%	-38,770
TRAN	13,270,848	218,804	398,174	265,138	182,812	192,933	5.5%	10,121
WHLS	4,134,748	4,680,451	5,457,638	5,253,373	5,465,167	5,767,956	5.5%	302,789
GOV	5,271,662	5,466,886	5,834,097	6,087,059	6,467,108	6,727,021	4.0%	259,913
<b>TOTAL</b>	<b>76,348,733</b>	<b>79,767,208</b>	<b>87,749,003</b>	<b>90,089,954</b>	<b>102,255,726</b>	<b>105,003,769</b>	<b>2.7%</b>	<b>2,748,043</b>

Table 5.16

For complete listing of Lines of Business, see page 9.

Seward Annual TAXABLE Sales History	
2003	76,348,733
2004	79,767,208
2005	87,749,003
2006	90,089,954
2007	102,255,726
2008	105,003,769

Table 5.17

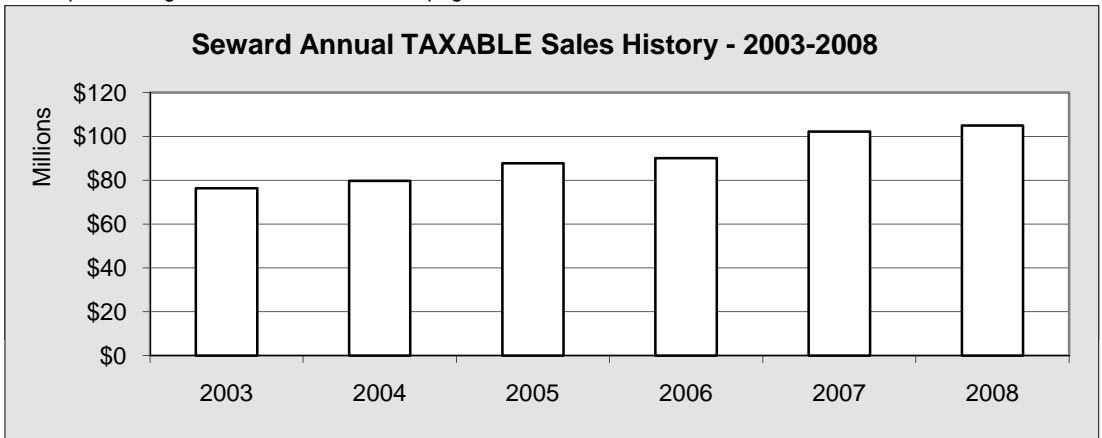


Chart 5.11

Five Year Change Annual TAXABLE Sales		
LOB	2003	2008
PROD	47,923	113
SALES	28,161,941	47,295,682
CONST	647,537	615,140
PROP	2,432,971	2,648,265
TOUR	16,487,073	34,735,735
SERV	4,232,905	5,363,162
PROF	700,567	644,427
UTIL	5,583	5,595
MANU	954,975	1,007,740
TRAN	13,270,848	192,933
WHLS	4,134,748	5,767,956
GOV	5,271,662	6,727,021
<b>TOTAL</b>	<b>76,348,733</b>	<b>105,003,769</b>

Table 5.18

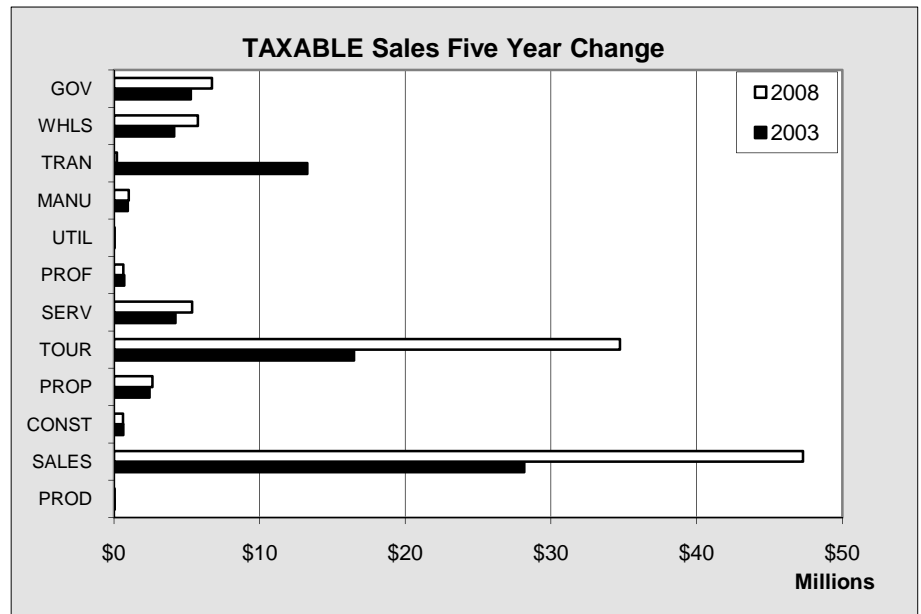


Chart 5.12

# Seward Sales

<b>Seward GROSS Sales by Line of Business by Quarter - 2008 - in \$</b>					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	37,527	67,898	0	0	105,425
Sales	8,364,730	15,516,923	22,919,312	8,898,311	55,699,276
Construction	3,193,803	6,905,263	7,937,529	12,659,525	30,696,120
Property	1,380,136	1,986,945	2,487,064	2,034,871	7,889,016
Tourism	1,033,658	12,040,452	24,420,763	1,673,410	39,168,283
Services	1,960,925	2,948,372	3,273,376	1,841,720	10,024,393
Professional	1,156,667	1,217,305	1,820,318	1,864,509	6,058,799
Utility	1,081,208	1,085,357	1,361,903	1,261,345	4,789,813
Manufacturing	2,309,720	5,348,136	8,054,623	1,740,649	17,453,128
Transportation & Warehousing	409,250	1,528,172	3,259,292	523,843	5,720,557
Wholesale	4,356,490	9,597,038	12,019,680	4,195,736	30,168,944
Government	1,221,955	1,572,535	1,891,905	2,114,626	6,801,021
<b>TOTAL</b>	<b>26,506,069</b>	<b>59,814,396</b>	<b>89,445,765</b>	<b>38,808,545</b>	<b>214,574,775</b>

Table 5.19

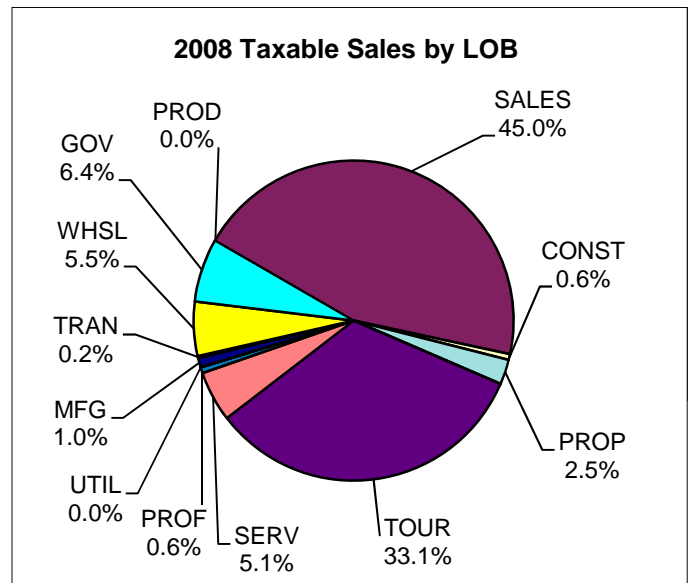
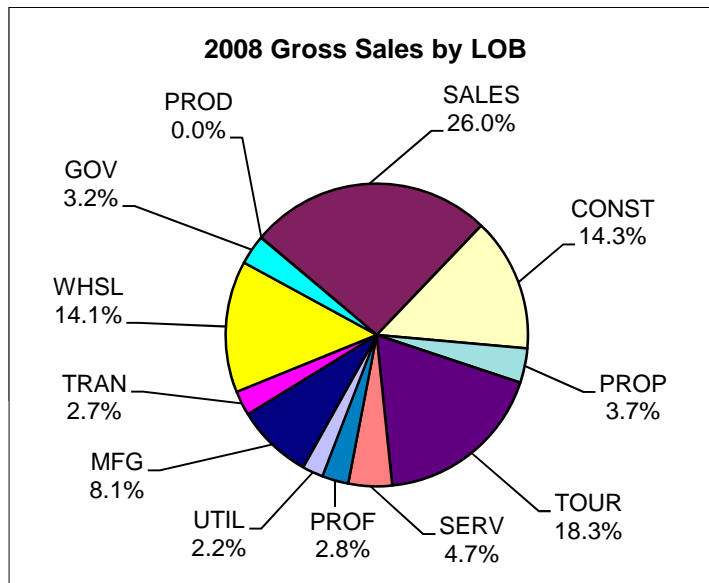


Chart 5.13

Chart 5.14

<b>Seward TAXABLE Sales by Line of Business by Quarter - 2008 - in \$</b>					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	113	0	0	0	113
Sales	6,526,015	13,360,057	20,081,353	7,328,257	47,295,682
Construction	135,194	165,643	145,536	168,767	615,140
Property	408,100	700,751	1,032,797	506,617	2,648,265
Tourism	734,363	10,843,147	22,374,849	783,376	34,735,735
Services	1,096,653	1,468,793	1,700,552	1,097,164	5,363,162
Professional	96,211	169,106	245,260	133,850	644,427
Utility	1,237	1,089	2,169	1,100	5,595
Manufacturing	75,080	353,311	437,879	141,470	1,007,740
Transportation & Warehousing	16,873	69,036	90,574	16,450	192,933
Wholesale	1,027,859	1,490,931	2,386,481	862,685	5,767,956
Government	1,221,955	1,572,535	1,891,905	2,040,626	6,727,021
<b>TOTAL</b>	<b>11,339,653</b>	<b>30,194,399</b>	<b>50,389,355</b>	<b>13,080,362</b>	<b>105,003,769</b>

Table 5.20

# Seward Sales

<b>Seward GROSS Sales by Line of Business by Quarter - 2007 - in \$</b>					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	45,858	206,400	53,103	22,331	327,692
Sales	7,377,317	13,874,768	20,330,405	8,037,200	49,619,690
Construction	3,870,279	6,477,205	3,244,299	7,100,187	20,691,970
Property	1,291,921	1,815,253	2,749,928	1,911,523	7,768,625
Tourism	1,599,015	13,340,879	25,976,639	2,257,049	43,173,582
Services	1,086,448	3,621,474	3,718,404	2,132,837	10,559,163
Professional	574,529	752,534	976,489	1,738,095	4,041,647
Utility	1,163,003	1,124,674	1,070,111	1,053,832	4,411,620
Manufacturing	1,677,929	6,155,744	7,200,311	2,885,198	17,919,182
Transportation & Warehousing	239,160	1,387,802	2,540,974	807,754	4,975,690
Wholesale	4,279,210	6,298,639	8,872,729	4,769,707	24,220,285
Government	1,403,466	1,553,483	1,649,505	1,932,654	6,539,108
<b>TOTAL</b>	<b>24,608,135</b>	<b>56,608,855</b>	<b>78,382,897</b>	<b>34,648,367</b>	<b>194,248,254</b>

Table 5.21

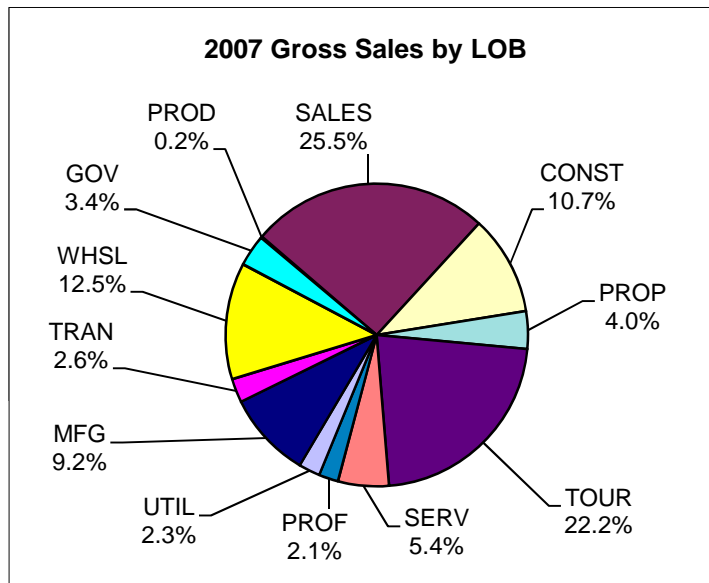


Chart 5.15

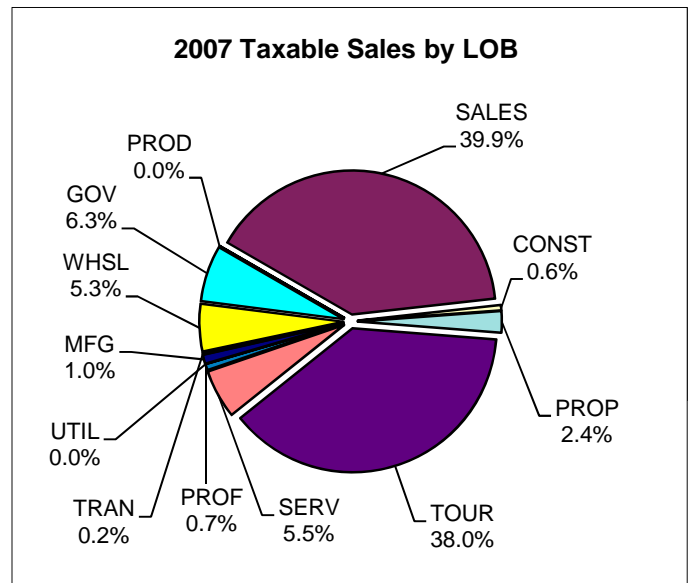


Chart 5.16

<b>Seward TAXABLE Sales by Line of Business by Quarter - 2007 - in \$</b>					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	0	500	0	0	500
Sales	5,459,433	11,649,440	17,213,707	6,485,560	40,808,140
Construction	136,277	179,192	145,599	160,333	621,401
Property	379,647	680,497	881,813	484,735	2,426,692
Tourism	1,376,173	12,342,081	23,833,459	1,341,551	38,893,264
Services	952,797	1,639,086	1,840,702	1,192,602	5,625,187
Professional	102,636	200,548	258,874	148,292	710,350
Utility	2,628	2,436	2,280	1,251	8,595
Manufacturing	82,345	339,519	496,203	128,443	1,046,510
Transportation & Warehousing	20,125	54,168	75,344	33,175	182,812
Wholesale	954,371	1,399,512	2,264,390	846,894	5,465,167
Government	1,403,466	1,553,483	1,649,505	1,860,654	6,467,108
<b>TOTAL</b>	<b>10,869,898</b>	<b>30,040,462</b>	<b>48,661,876</b>	<b>12,683,490</b>	<b>102,255,726</b>

Table 5.22

# Seward Sales

<b>Seward GROSS Sales by Line of Business by Quarter - 2006 - in \$</b>					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	78	946	0	48,714	49,738
Sales	6,534,504	12,422,602	17,874,031	7,570,055	44,401,192
Construction	1,811,963	7,490,563	9,617,755	20,646,981	39,567,262
Property	1,749,426	2,181,452	2,256,711	2,080,121	8,267,710
Tourism	1,509,869	11,911,893	23,853,680	2,199,001	39,474,443
Services	1,644,851	2,380,422	2,767,202	1,988,097	8,780,572
Professional	924,106	917,531	1,155,139	1,828,168	4,824,944
Utility	751,746	964,113	1,230,113	1,055,935	4,001,907
Manufacturing	1,139,374	3,303,152	4,230,878	2,152,379	10,825,783
Transportation & Warehousing	342,636	1,185,855	2,286,927	531,208	4,346,626
Wholesale	3,994,826	6,886,194	8,673,074	8,103,644	27,657,738
Government	1,297,827	1,447,992	1,647,369	1,766,151	6,159,339
<b>TOTAL</b>	<b>21,701,206</b>	<b>51,092,715</b>	<b>75,592,879</b>	<b>49,970,454</b>	<b>198,357,254</b>

Table 5.23

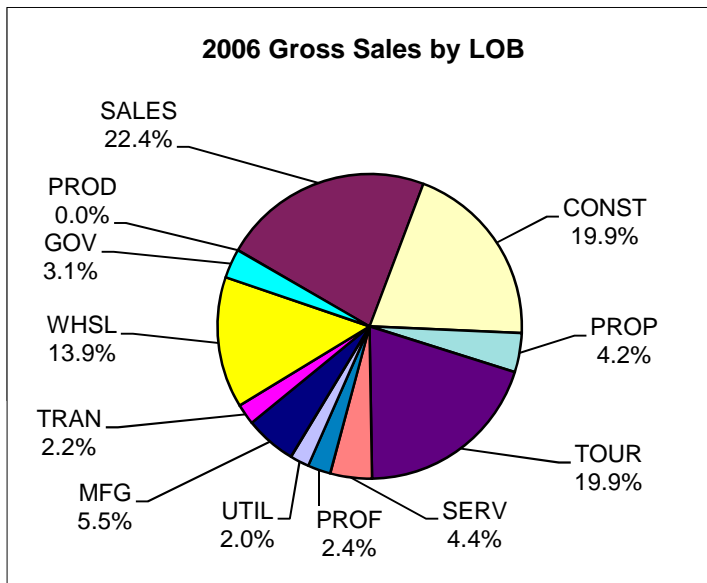


Chart 5.17

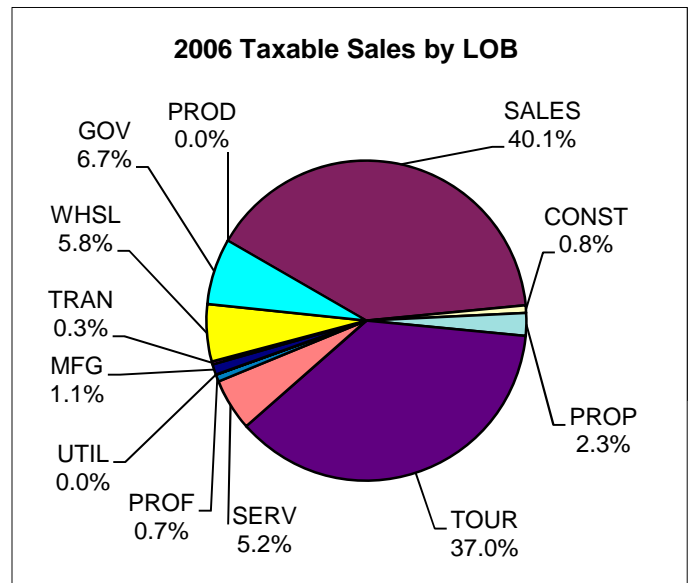


Chart 5.18

<b>Seward TAXABLE Sales by Line of Business by Quarter - 2006 - in \$</b>					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	78	946	0	0	1,024
Sales	5,117,824	10,499,840	14,941,849	5,989,723	36,549,236
Construction	147,435	200,146	165,744	184,521	697,846
Property	348,743	518,383	752,424	474,893	2,094,443
Tourism	1,321,074	10,552,821	20,474,137	1,363,185	33,711,217
Services	879,420	1,325,319	1,444,757	1,120,842	4,770,338
Professional	109,291	218,495	222,174	122,894	672,854
Utility	1,775	3,413	250	2,745	8,183
Manufacturing	83,187	325,115	484,057	86,884	979,243
Transportation & Warehousing	9,797	117,314	103,575	34,452	265,138
Wholesale	854,211	1,386,431	2,201,861	810,870	5,253,373
Government	1,297,827	1,447,992	1,647,369	1,693,871	6,087,059
<b>TOTAL</b>	<b>10,170,662</b>	<b>26,596,215</b>	<b>42,438,197</b>	<b>11,884,880</b>	<b>91,089,954</b>

Table 5.24

# Seward Sales

<b>Seward Annual Gross Sales by Quarter - in \$</b>						
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total	Annual Change
1994	16,634,219	28,820,027	35,815,554	18,605,214	99,875,014	
1995	17,305,724	31,743,226	49,705,098	28,713,985	127,468,033	27.6%
1996	22,782,553	35,228,909	48,116,743	27,720,437	133,848,642	5.0%
1997	23,787,658	38,959,842	54,552,242	28,247,933	145,547,675	8.7%
1998	22,948,971	35,050,219	50,480,063	24,026,995	132,506,248	-9.0%
1999	23,356,887	36,041,325	50,509,645	20,247,664	130,155,521	-1.8%
2000	19,087,797	38,017,519	57,262,889	27,790,366	142,158,571	9.2%
2001	20,537,710	44,452,278	62,874,759	20,503,354	148,368,101	4.4%
2002	22,954,013	40,385,376	56,721,649	22,308,588	142,369,626	-4.0%
2003	20,935,184	46,984,153	61,708,185	27,334,414	156,961,936	10.2%
2004	21,175,289	42,749,272	63,729,559	38,362,822	166,016,942	5.8%
2005	26,472,186	58,409,308	70,009,818	34,213,681	189,104,993	13.9%
2006	21,701,206	51,092,715	75,592,879	49,970,454	198,357,254	4.9%
2007	25,608,135	56,608,855	78,382,897	34,648,367	195,248,254	-1.6%
2008	26,506,069	59,814,396	89,445,765	38,808,545	214,574,775	9.9%
2009	28,208,324	53,396,019	70,797,744		152,402,087	
Change	6.4%	-10.7%	-20.8%			

Table 5.25

<b>Seward Annual Taxable Sales by Quarter - in \$</b>						
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total	Annual Change
1994	7,525,434	15,434,817	21,557,820	8,741,106	53,259,177	
1995	7,674,012	16,721,903	22,899,202	8,461,870	55,756,987	4.7%
1996	8,027,358	16,410,250	24,077,648	8,681,685	57,196,941	2.6%
1997	8,770,990	16,994,442	26,208,216	10,542,376	62,516,024	9.3%
1998	8,541,911	19,372,356	29,591,398	9,772,599	67,278,264	7.6%
1999	9,218,678	19,907,186	31,789,068	10,557,267	71,472,199	6.2%
2000	9,374,360	21,161,398	32,904,973	10,544,695	73,985,426	3.5%
2001	9,073,993	21,553,264	33,591,833	10,007,501	74,226,591	0.3%
2002	9,051,044	22,176,474	34,338,060	10,025,144	75,590,722	1.8%
2003	9,284,504	22,072,081	34,702,846	10,289,302	76,348,733	1.0%
2004	9,494,764	22,991,903	36,892,269	10,388,272	79,767,208	4.5%
2005	10,094,338	25,309,646	40,943,244	11,401,775	87,749,003	10.0%
2006	10,170,662	26,596,215	42,438,197	11,884,880	91,089,954	3.8%
2007	10,869,898	30,040,462	48,661,876	12,683,490	102,255,726	12.3%
2008	11,339,653	30,194,399	50,389,355	13,080,362	105,003,769	2.7%
2009	10,336,115	26,440,658	40,795,882		77,572,655	
Change	-8.8%	-12.4%	-19.0%			

Table 5.26

<b>Seward Annual Non-Taxable Sales by Quarter - in \$</b>						
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total	Annual Change
1994	9,108,785	13,385,210	14,257,734	9,864,108	46,615,837	
1995	9,631,712	15,021,323	26,805,896	20,252,115	71,711,046	53.8%
1996	14,755,195	18,818,659	24,039,095	19,038,752	76,651,701	6.9%
1997	15,016,668	21,965,400	28,344,026	17,705,557	83,031,651	8.3%
1998	14,407,060	15,677,863	20,888,665	14,254,396	65,227,984	-21.4%
1999	14,138,209	16,134,139	18,720,577	9,690,397	58,683,322	-10.0%
2000	9,713,437	16,856,121	24,357,916	17,245,671	68,173,145	16.2%
2001	11,463,717	22,899,014	29,282,926	10,495,853	74,141,510	8.8%
2002	13,902,969	18,208,902	22,383,589	12,283,444	66,778,904	-9.9%
2003	11,650,680	24,912,072	27,005,339	17,045,112	80,613,203	20.7%
2004	11,680,525	19,757,369	26,837,290	27,974,550	86,249,734	7.0%
2005	16,377,848	33,099,662	29,066,574	22,811,906	101,355,990	17.5%
2006	11,530,544	24,496,500	33,154,682	38,085,574	107,267,300	5.8%
2007	14,738,237	26,568,393	29,721,021	21,964,877	92,992,528	-13.3%
2008	15,166,416	29,619,997	39,056,410	25,728,183	109,571,006	17.8%
2009	17,872,209	26,955,361	30,001,862		74,829,432	
Change	17.8%	-9.0%	-23.2%			

Table 5.27

# Seward Construction

Seward 3rd Quarter Permit VALUES by Type - 2003-2009 - in \$								
	2003	2004	2005	2006	2007	2008	2009	Annual Change
Residential New	744,500	1,257,000	455,000	703,000	170,000	0	325,000	NA
Residential Alter/Add	87,000	299,500	6,761	7,192	46,400	9,500	34,500	263.2%
Commercial New	900,000	518,800	88,400	19,700,000	7,500	200,000	420,000	110.0%
Commercial Alter/Add	325,021	191,000	275,285	375,868	41,000	7,000	45,000	542.9%
Total	2,056,521	2,266,300	825,446	20,786,060	264,900	216,500	824,500	280.8%
Annual Change		10.2%	-63.6%	2418.2%	-98.7%	-18.3%	280.8%	

Table 5.28

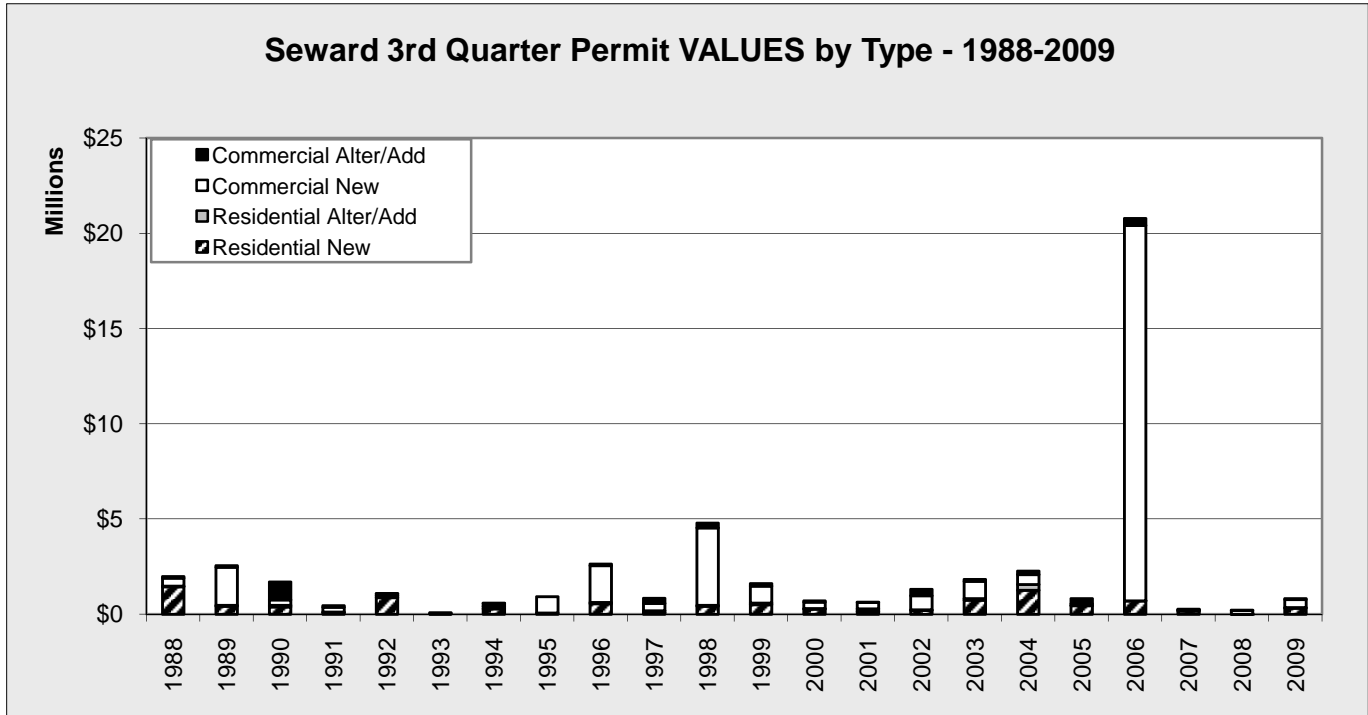


Chart 5.19

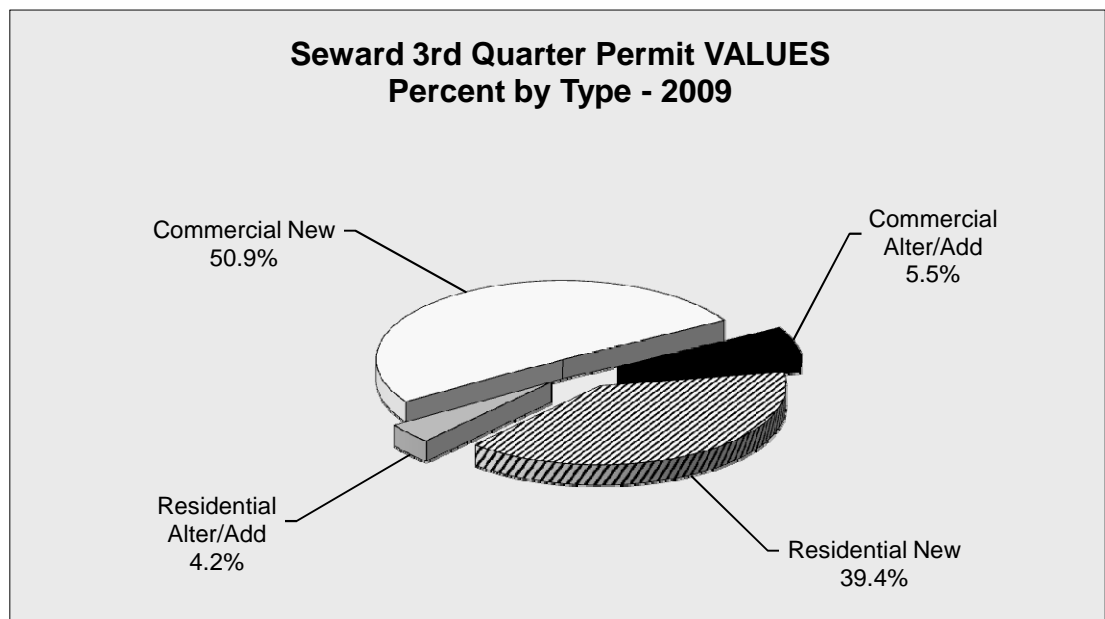


Chart 5.20

# Seward Construction

<b>Seward 3rd Quarter Permit VOLUME by Type - 2003-2009</b>								
	2003	2004	2005	2006	2007	2008	2009	Annual Change
Residential New	5	8	3	5	1	0	1	
Residential Alter/Add	5	5	5	4	6	2	7	250.0%
Commercial New	1	2	2	2	1	1	1	0.0%
Commercial Alter/Add	4	4	6	8	2	1	1	0.0%
<b>Total</b>	<b>15</b>	<b>19</b>	<b>16</b>	<b>19</b>	<b>10</b>	<b>4</b>	<b>10</b>	<b>150.0%</b>
Annual Change		26.7%	-15.8%	18.8%	-47.4%	-60.0%	150.0%	

Table 5.29

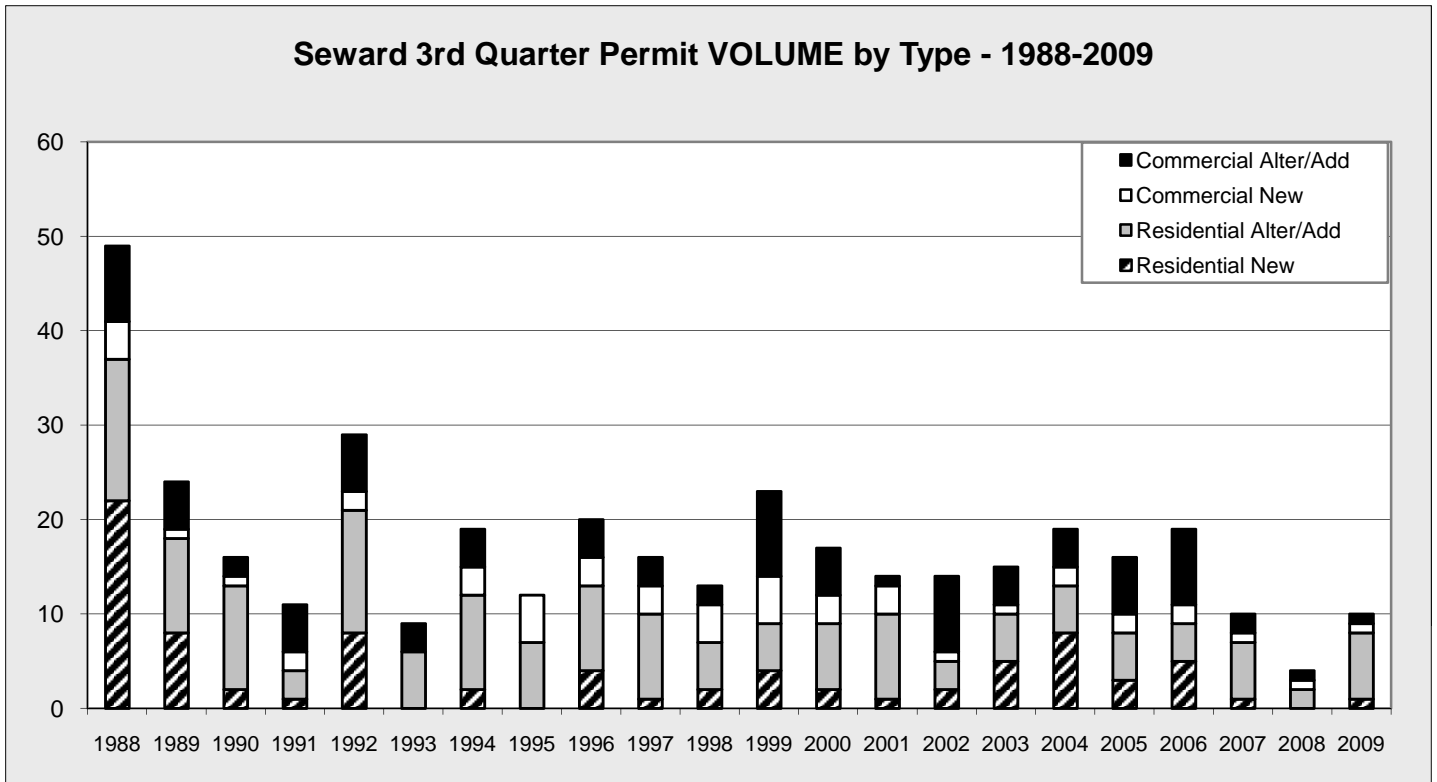


Chart 5.21

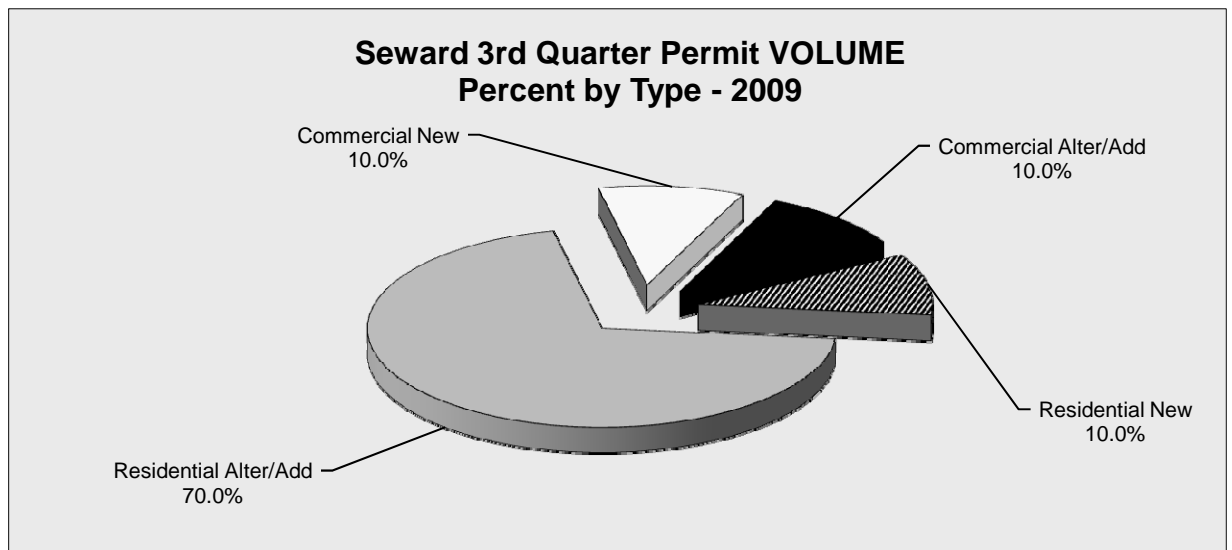


Chart 5.22



# Seward Construction

<b>Seward YTD 9/30 Permit VALUES by Type - 2003-2009 - in \$</b>								
	2003	2004	2005	2006	2007	2008	2009	Annual Change
Residential New	1,077,500	2,130,000	1,766,000	1,118,000	252,354	1,700,000	525,000	-69.1%
Residential Alter/Add	244,500	492,400	94,281	73,392	59,400	183,879	114,650	-37.6%
Commercial New	4,285,000	13,018,800	365,720	20,500,000	216,013	200,000	10,356,649	5078.3%
Commercial Alter/Add	1,803,265	1,810,600	530,285	1,901,557	2,428,658	386,500	7,414,120	1818.3%
<b>Total</b>	<b>7,410,265</b>	<b>17,451,800</b>	<b>2,756,286</b>	<b>23,592,949</b>	<b>2,956,425</b>	<b>2,470,379</b>	<b>18,410,419</b>	<b>645.2%</b>
Annual Change		135.5%	-84.2%	756.0%	-87.5%	-16.4%	645.2%	

Table 5.30

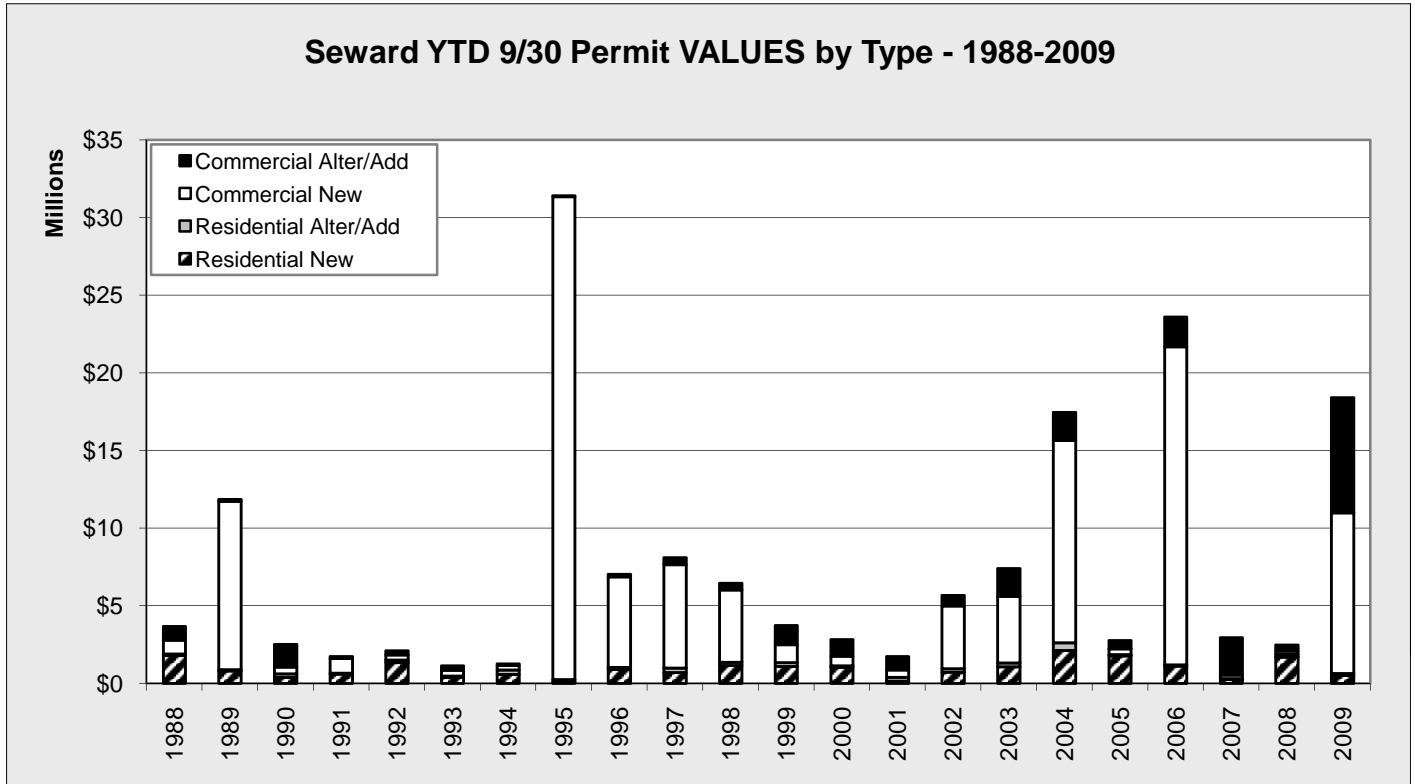


Chart 5.23

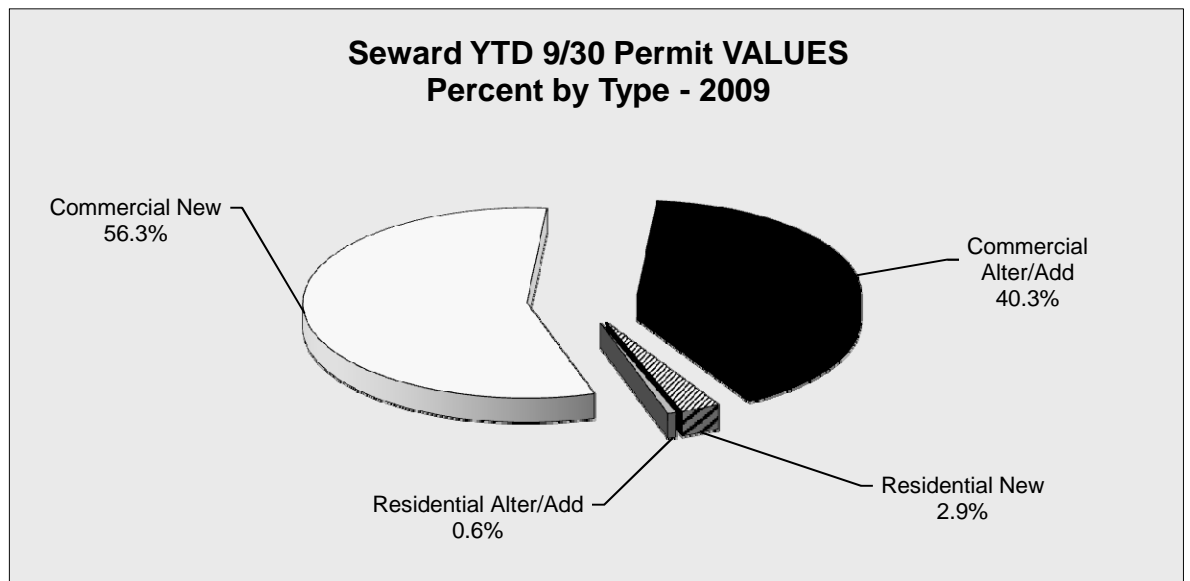


Chart 5.24

# Seward Construction

<b>Seward YTD 9/30 Permit VOLUME by Type - 2003-2009</b>								
	2003	2004	2005	2006	2007	2008	2009	Annual Change
Residential New	8	12	10	8	2	3	2	-33.3%
Residential Alter/Add	10	14	16	12	8	10	17	70.0%
Commercial New	6	4	9	13	2	1	8	700.0%
Commercial Alter/Add	15	17	12	16	16	7	12	71.4%
<b>Total</b>	<b>39</b>	<b>47</b>	<b>47</b>	<b>49</b>	<b>28</b>	<b>21</b>	<b>39</b>	<b>85.7%</b>
Annual Change		20.5%	0.0%	4.3%	-42.9%	-25.0%	85.7%	

Table 5.31

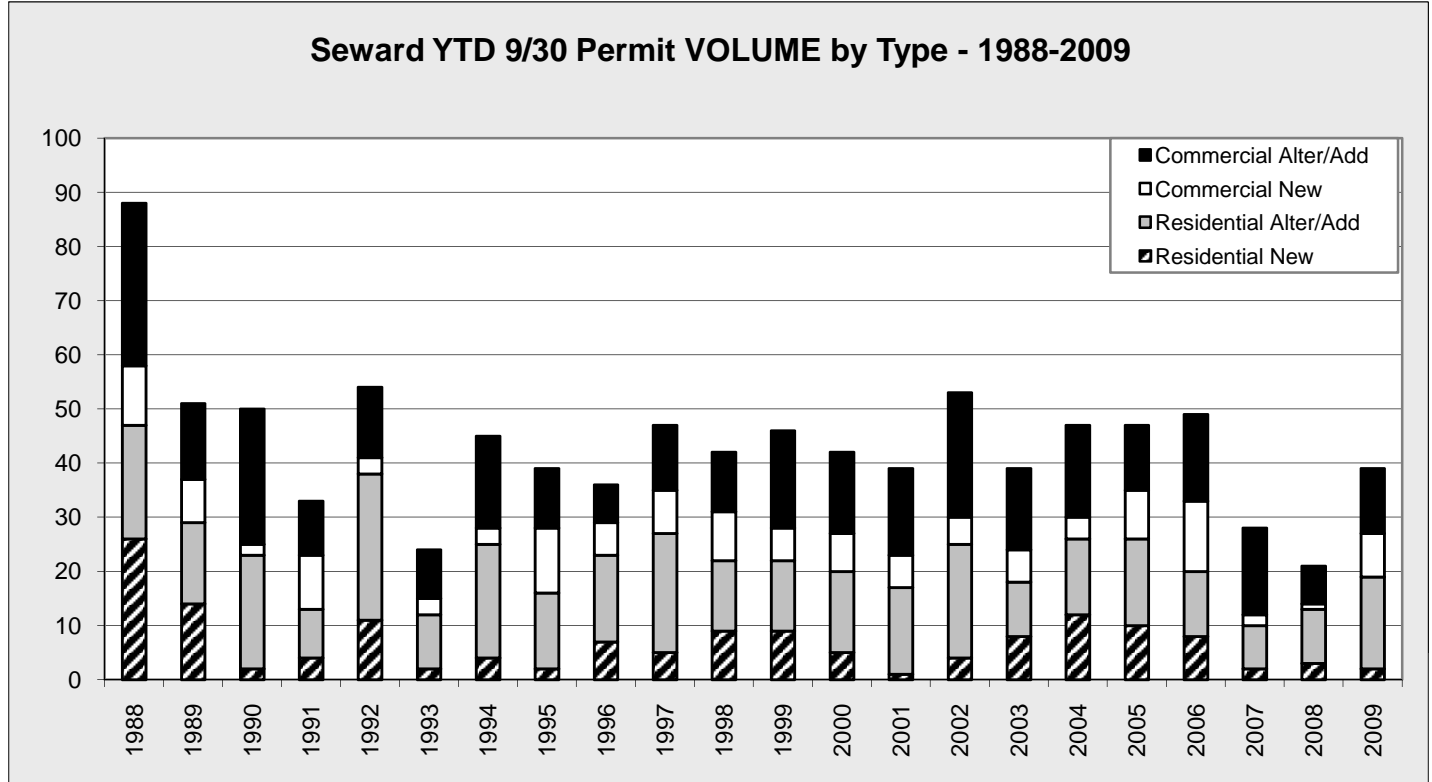


Chart 5.25

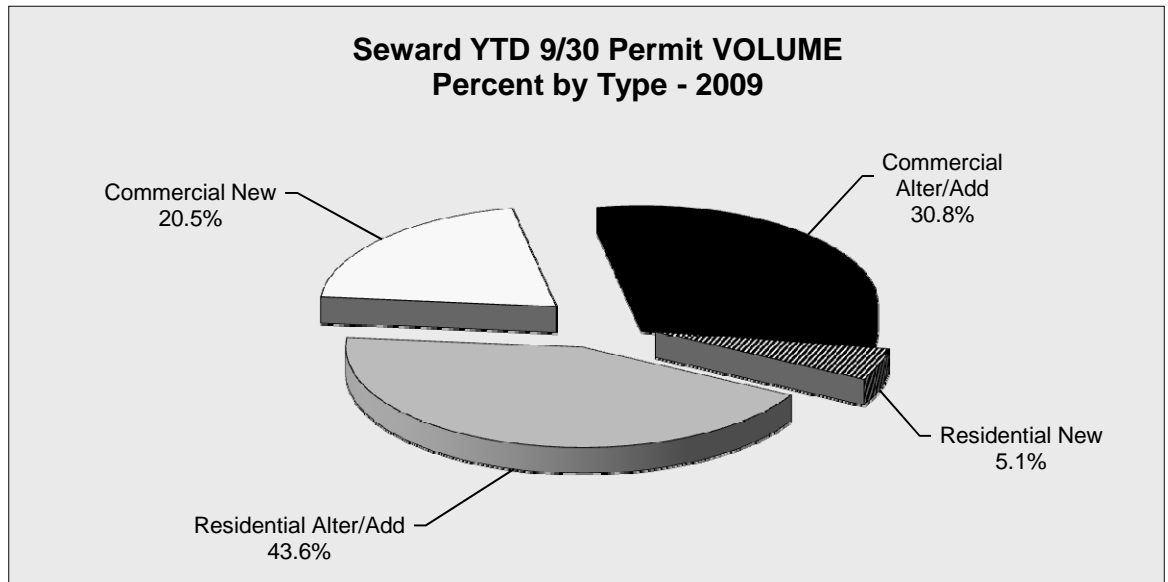


Chart 5.26

# Seward Construction

<b>Seward Annual Permit VALUE by Type by Quarter - 2002-2009 - in \$</b>					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
<b>2002</b>					
Residential - New	120,000	400,000	205,000	0	725,000
Residential - Add/Alter	25,496	169,157	27,555	19,800	242,008
Commercial - New	0	3,294,730	750,000	2,100,000	6,144,730
Commercial - Add/Alter	335,944	25,000	325,021	113,000	798,965
<b>TOTAL</b>	<b>481,440</b>	<b>3,888,887</b>	<b>1,307,576</b>	<b>2,232,800</b>	<b>7,910,703</b>
<b>2003</b>					
Residential - New	118,000	215,000	744,500	0	1,077,500
Residential - Add/Alter	57,500	100,000	87,000	50,000	294,500
Commercial - New	72,000	3,313,000	900,000	5,000	4,290,000
Commercial - Add/Alter	1,657,855	44,010	101,400	517,500	2,320,765
<b>TOTAL</b>	<b>1,905,355</b>	<b>3,672,010</b>	<b>1,832,900</b>	<b>572,500</b>	<b>7,982,765</b>
<b>2004</b>					
Residential - New	0	873,000	1,257,000	0	2,130,000
Residential - Add/Alter	48,000	144,900	299,500	8,000	500,400
Commercial - New	7,500,000	5,000,000	518,800	0	13,018,800
Commercial - Add/Alter	193,600	1,426,000	191,000	251,350	2,061,950
<b>TOTAL</b>	<b>7,741,600</b>	<b>7,443,900</b>	<b>2,266,300</b>	<b>259,350</b>	<b>17,711,150</b>
<b>2005</b>					
Residential - New	923,000	388,000	455,000	1,500	1,767,500
Residential - Add/Alter	3,300	84,220	6,761	40,457	134,738
Commercial - New	6,000	271,320	88,400	60,000	425,720
Commercial - Add/Alter	240,000	15,000	275,285	4,900	535,185
<b>TOTAL</b>	<b>1,172,300</b>	<b>758,540</b>	<b>825,446</b>	<b>106,857</b>	<b>2,863,143</b>
<b>2006</b>					
Residential - New	0	415,000	703,000	0	1,118,000
Residential - Add/Alter	1,000	65,200	7,192	13,000	86,392
Commercial - New	0	800,000	19,700,000	1,896,300	22,396,300
Commercial - Add/Alter	621,217	904,472	375,868	35,000	1,936,557
<b>TOTAL</b>	<b>622,217</b>	<b>2,184,672</b>	<b>20,786,060</b>	<b>1,944,300</b>	<b>25,537,249</b>
<b>2007</b>					
Residential - New	0	82,354	170,000	0	252,354
Residential - Add/Alter	0	13,000	46,400	118,000	177,400
Commercial - New	208,513	0	7,500	18,000,000	18,216,013
Commercial - Add/Alter	594,725	1,792,933	41,000	21,500	2,450,158
<b>TOTAL</b>	<b>803,238</b>	<b>1,888,287</b>	<b>264,900</b>	<b>18,139,500</b>	<b>21,095,925</b>
<b>2008</b>					
Residential - New	0	1,700,000	0	0	1,700,000
Residential - Add/Alter	45,415	128,964	9,500	45,000	228,879
Commercial - New	0	0	200,000	125,000	325,000
Commercial - Add/Alter	364,000	15,500	7,000	192,000	578,500
<b>TOTAL</b>	<b>409,415</b>	<b>1,844,464</b>	<b>216,500</b>	<b>362,000</b>	<b>2,832,379</b>
<b>2009</b>					
Residential - New	0	200,000	325,000		525,000
Residential - Add/Alter	9,500	70,650	34,500		114,650
Commercial - New	353,000	9,583,649	420,000		10,356,649
Commercial - Add/Alter	6,264,620	1,104,500	45,000		7,414,120
<b>TOTAL</b>	<b>6,627,120</b>	<b>10,958,799</b>	<b>824,500</b>		<b>18,410,419</b>
					<b>Year to Date</b>

Table 5.32

# Seward Construction

<b>Seward Annual Permit VOLUME by Type by Quarter - 2002-2009</b>					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
<b>2002</b>					
Residential - New	1	1	2	0	4
Residential - Add/Alter	3	15	3	4	25
Commercial - New	0	4	1	3	8
Commercial - Add/Alter	6	9	8	4	27
<b>TOTAL</b>	<b>10</b>	<b>29</b>	<b>14</b>	<b>11</b>	<b>64</b>
<b>2003</b>					
Residential - New	1	2	5	0	8
Residential - Add/Alter	2	3	5	1	11
Commercial - New	1	4	1	1	7
Commercial - Add/Alter	7	4	4	9	24
<b>TOTAL</b>	<b>11</b>	<b>13</b>	<b>15</b>	<b>11</b>	<b>50</b>
<b>2004</b>					
Residential - New	0	4	8	0	12
Residential - Add/Alter	2	7	5	1	15
Commercial - New	1	1	2	0	4
Commercial - Add/Alter	4	9	4	6	23
<b>TOTAL</b>	<b>7</b>	<b>21</b>	<b>19</b>	<b>7</b>	<b>54</b>
<b>2005</b>					
Residential - New	4	3	3	1	11
Residential - Add/Alter	2	9	5	3	19
Commercial - New	2	5	2	1	10
Commercial - Add/Alter	4	2	6	2	14
<b>TOTAL</b>	<b>12</b>	<b>19</b>	<b>16</b>	<b>7</b>	<b>54</b>
<b>2006</b>					
Residential - New	0	3	5	0	8
Residential - Add/Alter	1	7	4	1	13
Commercial - New	0	11	2	4	17
Commercial - Add/Alter	6	2	8	1	17
<b>TOTAL</b>	<b>7</b>	<b>23</b>	<b>19</b>	<b>6</b>	<b>55</b>
<b>2007</b>					
Residential - New	0	1	1	0	2
Residential - Add/Alter	0	2	6	4	12
Commercial - New	1	0	1	1	3
Commercial - Add/Alter	6	8	2	4	20
<b>TOTAL</b>	<b>7</b>	<b>11</b>	<b>10</b>	<b>9</b>	<b>37</b>
<b>2008</b>					
Residential - New	0	3	0	0	3
Residential - Add/Alter	1	7	2	3	13
Commercial - New	0	0	1	1	2
Commercial - Add/Alter	4	2	1	5	12
<b>TOTAL</b>	<b>5</b>	<b>12</b>	<b>4</b>	<b>9</b>	<b>30</b>
<b>2009</b>					
					<b>Year to Date</b>
Residential - New	0	1	1		2
Residential - Add/Alter	1	9	7		17
Commercial - New	2	5	1		8
Commercial - Add/Alter	4	7	1		12
<b>TOTAL</b>	<b>7</b>	<b>22</b>	<b>10</b>	<b>0</b>	<b>39</b>

Table 5.33

**SOLDOTNA**

# Soldotna Sales

Soldotna Third Quarter GROSS Sales by Line of Business - 2004-2009 - in \$								
LOB	2004	2005	2006	2007	2008	2009	Annual Percent Change	Annual Amount Change
PROD	133,136	197,904	29,583	156,935	86,128	21,616	-74.9%	-64,512
SALES	67,868,880	71,979,572	75,149,572	80,221,447	92,593,444	88,854,278	-4.0%	-3,739,166
CONST	8,900,905	8,669,201	9,164,421	8,626,546	11,271,578	5,418,098	-51.9%	-5,853,480
PROP	3,894,502	4,337,017	4,931,224	5,160,934	5,136,253	4,703,053	-8.4%	-433,200
TOUR	9,378,080	10,198,704	11,777,125	10,438,337	9,616,242	3,516,599	-63.4%	-6,099,643
SERV	5,293,734	5,136,820	6,586,677	9,298,461	7,427,273	7,060,221	-4.9%	-367,052
PROF	2,100,154	2,504,323	2,517,005	2,788,887	3,620,880	3,321,084	-8.3%	-299,796
UTIL	2,348,242	1,740,395	1,852,957	2,280,478	2,321,965	2,786,693	20.0%	464,728
MANU	3,033,290	3,752,235	4,186,336	4,466,226	2,694,747	3,860,747	43.3%	1,166,000
TRAN	923,145	1,618,136	1,168,980	2,504,599	4,389,892	3,031,690	-30.9%	-1,358,202
WHLS	3,052,855	3,493,121	3,466,478	3,985,512	4,204,743	4,976,331	18.4%	771,588
GOV	269,714	312,441	337,436	271,583	337,345	396,674	17.6%	59,329
<b>TOTAL</b>	<b>107,196,637</b>	<b>113,939,869</b>	<b>121,167,794</b>	<b>130,199,945</b>	<b>143,700,490</b>	<b>127,947,084</b>	<b>-11.0%</b>	<b>-15,753,406</b>

Table 6.1 For complete listing of Lines of Business, see page 9.

Soldotna Third Quarter GROSS Sales History	
2004	107,196,637
2005	113,939,869
2006	121,167,794
2007	130,199,945
2008	143,700,490
2009	127,947,084

Table 6.2

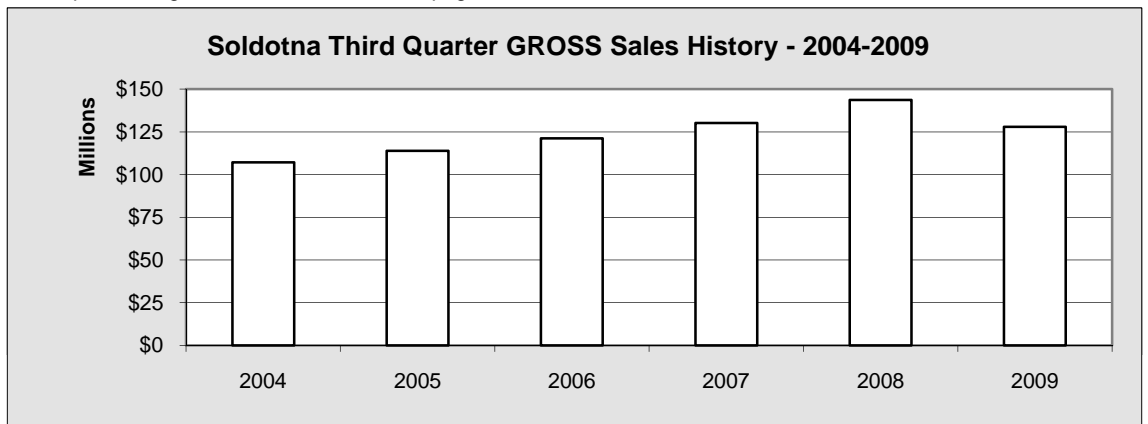


Chart 6.1

Soldotna Five Year Change Third Quarter GROSS Sales		
LOB	2004	2009
PROD	133,136	21,616
SALES	67,868,880	88,854,278
CONST	8,900,905	5,418,098
PROP	3,894,502	4,703,053
TOUR	9,378,080	3,516,599
SERV	5,293,734	7,060,221
PROF	2,100,154	3,321,084
UTIL	2,348,242	2,786,693
MANU	3,033,290	3,860,747
TRAN	923,145	3,031,690
WHLS	3,052,855	4,976,331
GOV	269,714	396,674
<b>TOTAL</b>	<b>107,196,637</b>	<b>127,947,084</b>

Table 6.3

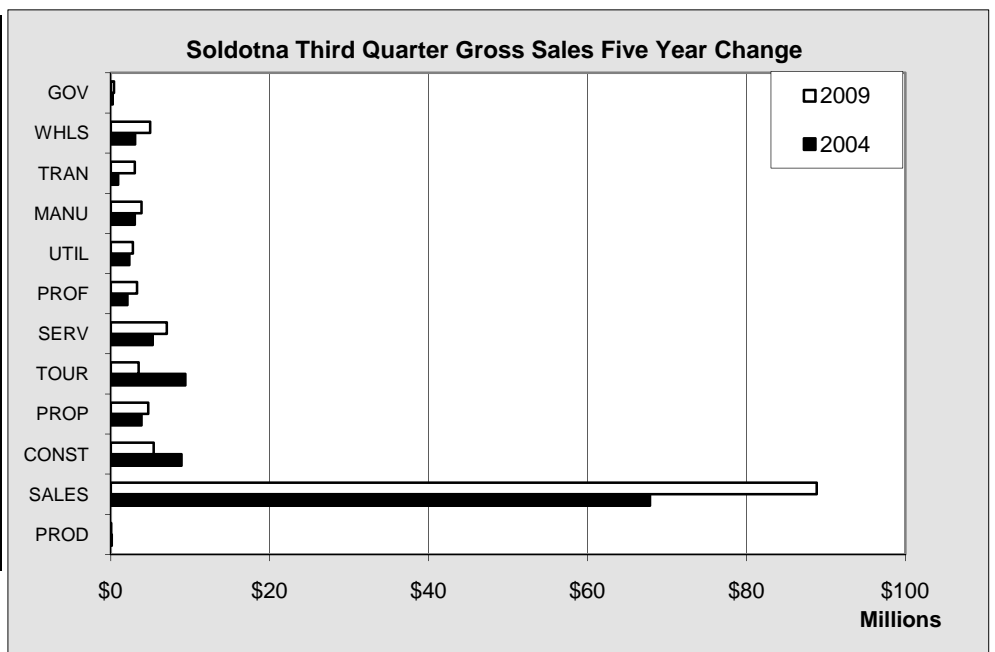


Chart 6.2

# Soldotna Sales

Soldotna Third Quarter TAXABLE Sales by Line of Business - 2004-2009 - in \$								
LOB	2004	2005	2006	2007	2008	2009	Annual Percent Change	Annual Amount Change
PROD	3,287	15,368	12,868	18,088	20,390	13,080	-35.9%	-7,310
SALES	48,546,353	51,478,775	55,303,929	59,266,959	69,599,645	66,320,974	-4.7%	-3,278,671
CONST	287,907	254,859	228,897	264,300	253,217	282,051	11.4%	28,834
PROP	1,918,991	1,796,469	1,912,983	2,114,620	2,246,921	2,075,926	-7.6%	-170,995
TOUR	8,117,136	8,863,670	9,232,083	9,078,308	8,586,460	2,878,175	-66.5%	-5,708,285
SERV	3,956,266	3,982,657	4,694,850	4,842,380	5,185,321	5,404,481	4.2%	219,160
PROF	823,143	881,284	888,103	985,810	1,132,312	1,079,975	-4.6%	-52,337
UTIL	787,350	858,071	933,992	1,080,514	1,065,014	1,245,004	16.9%	179,990
MANU	1,039,427	1,003,233	1,520,449	1,679,741	1,017,216	1,031,254	1.4%	14,038
TRAN	19,397	32,541	27,940	17,353	16,018	26,242	63.8%	10,224
WHLS	480,667	520,225	514,660	517,761	568,388	558,921	-1.7%	-9,467
GOV	201,563	265,224	286,966	227,333	258,870	310,536	20.0%	51,666
TOTAL	66,181,487	69,952,376	75,557,720	80,093,167	89,949,772	81,226,619	-9.7%	-8,723,153

Table 6.4 For complete listing of Lines of Business, see page 9.

Soldotna Third Quarter TAXABLE Sales History	
2004	66,181,487
2005	69,952,376
2006	75,557,720
2007	80,093,167
2008	89,949,772
2009	81,226,619

Table 6.5

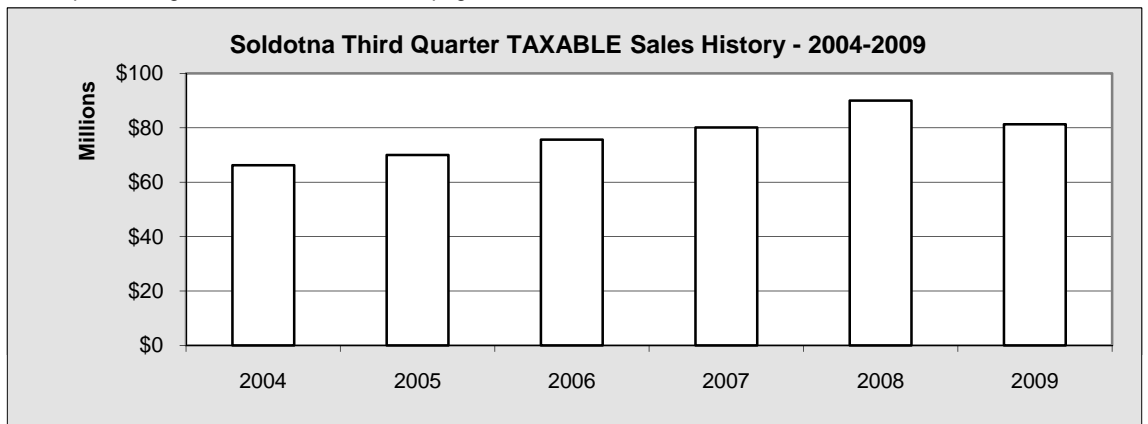


Chart 6.3

Soldotna Five Year Change Third Quarter TAXABLE Sales		
LOB	2004	2009
PROD	3,287	13,080
SALES	48,546,353	66,320,974
CONST	287,907	282,051
PROP	1,918,991	2,075,926
TOUR	8,117,136	2,878,175
SERV	3,956,266	5,404,481
PROF	823,143	1,079,975
UTIL	787,350	1,245,004
MANU	1,039,427	1,031,254
TRAN	19,397	26,242
WHLS	480,667	558,921
GOV	201,563	310,536
TOTAL	66,181,487	81,226,619

Table 6.6

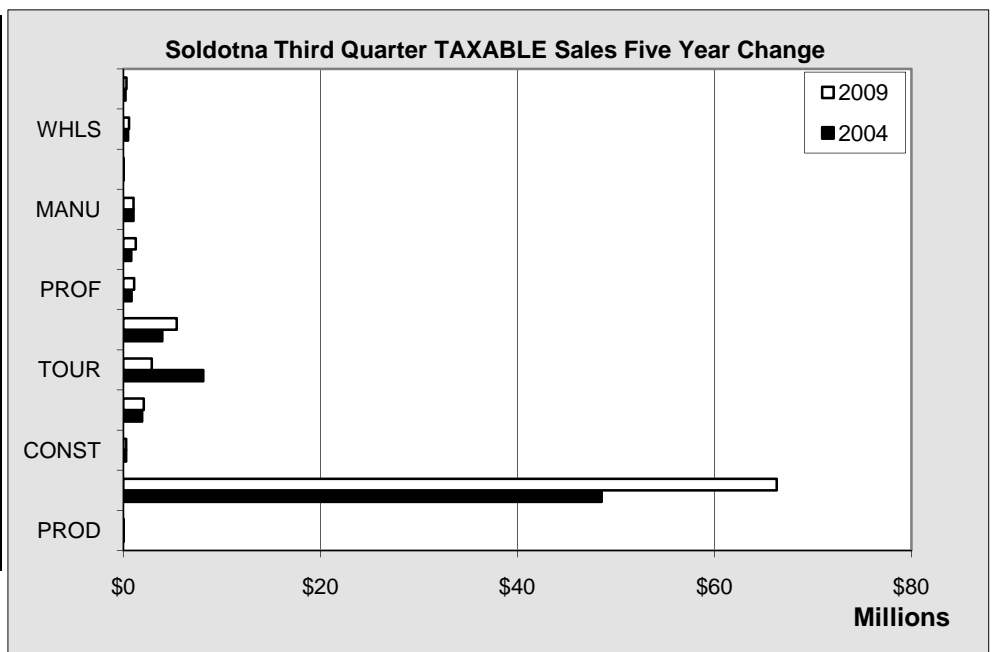


Chart 6.4

# Soldotna Sales

Soldotna YTD September 30 GROSS Sales by Line of Business - 2004-2009 - in \$								
LOB	2004	2005	2006	2007	2008	2009	Annual Percent Change	Annual Amount Change
PROD	341,108	422,637	67,753	865,909	224,613	65,785	-70.7%	-158,828
SALES	160,240,401	169,479,596	173,878,549	186,122,875	217,520,412	207,360,445	-4.7%	-10,159,967
CONST	16,791,109	17,219,692	27,302,088	24,650,683	24,093,970	15,764,369	-34.6%	-8,329,601
PROP	11,369,763	11,862,048	13,123,930	13,642,827	15,066,744	13,169,411	-12.6%	-1,897,333
TOUR	19,807,171	21,002,642	24,284,045	21,977,712	19,773,132	5,881,961	-70.3%	-13,891,171
SERV	14,990,183	14,512,083	17,405,601	23,868,633	23,035,690	20,425,429	-11.3%	-2,610,261
PROF	6,437,509	7,023,029	8,433,567	8,886,817	10,080,567	9,177,601	-9.0%	-902,966
UTIL	5,816,415	6,151,402	6,984,199	8,278,814	8,767,696	11,023,010	25.7%	2,255,314
MANU	5,318,683	7,079,872	8,116,019	9,274,900	6,585,567	8,186,615	24.3%	1,601,048
TRAN	2,247,906	3,641,706	3,223,327	4,210,268	9,023,872	6,469,823	-28.3%	-2,554,049
WHLS	22,329,924	8,364,601	8,962,213	9,764,446	10,274,779	12,307,794	19.8%	2,033,015
GOV	746,252	769,284	856,468	881,692	917,085	1,029,548	12.3%	112,463
<b>TOTAL</b>	<b>266,436,424</b>	<b>267,528,592</b>	<b>292,637,759</b>	<b>312,425,576</b>	<b>345,364,127</b>	<b>310,861,791</b>	<b>-10.0%</b>	<b>-34,502,336</b>

Table 6.7

For complete listing of Lines of Business, see page 9.

Soldotna YTD Sept 30 GROSS Sales History	
2004	266,436,424
2005	267,528,592
2006	292,637,759
2007	312,425,576
2008	345,364,127
2009	310,861,791

Table 6.8

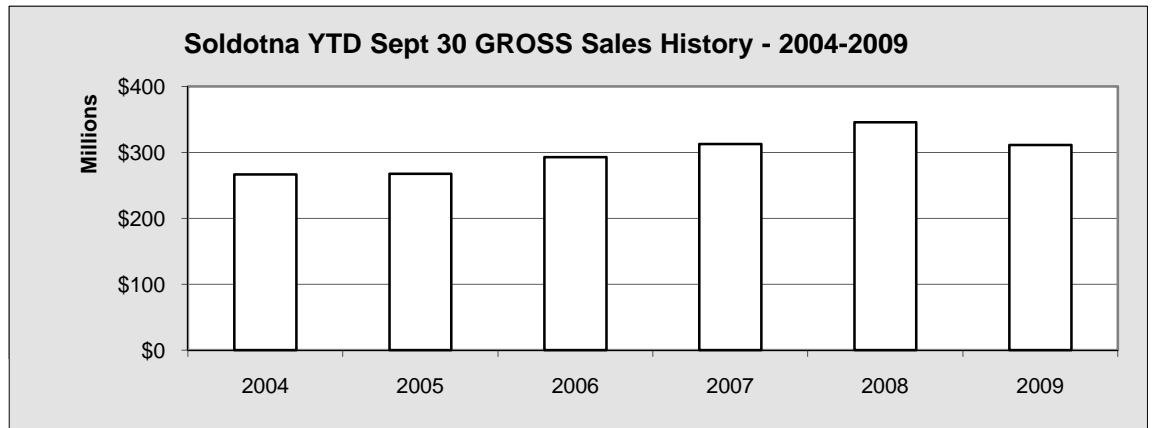


Chart 6.5

Soldotna Five Year Change YTD Sept 30 GROSS Sales		
	2004	2009
PROD	341,108	65,785
SALES	160,240,401	207,360,445
CONST	16,791,109	15,764,369
PROP	11,369,763	13,169,411
TOUR	19,807,171	5,881,961
SERV	14,990,183	20,425,429
PROF	6,437,509	9,177,601
UTIL	5,816,415	11,023,010
MANU	5,318,683	8,186,615
TRAN	2,247,906	6,469,823
WHLS	22,329,924	12,307,794
GOV	746,252	1,029,548
<b>TOTAL</b>	<b>266,436,424</b>	<b>310,861,791</b>

Table 6.9

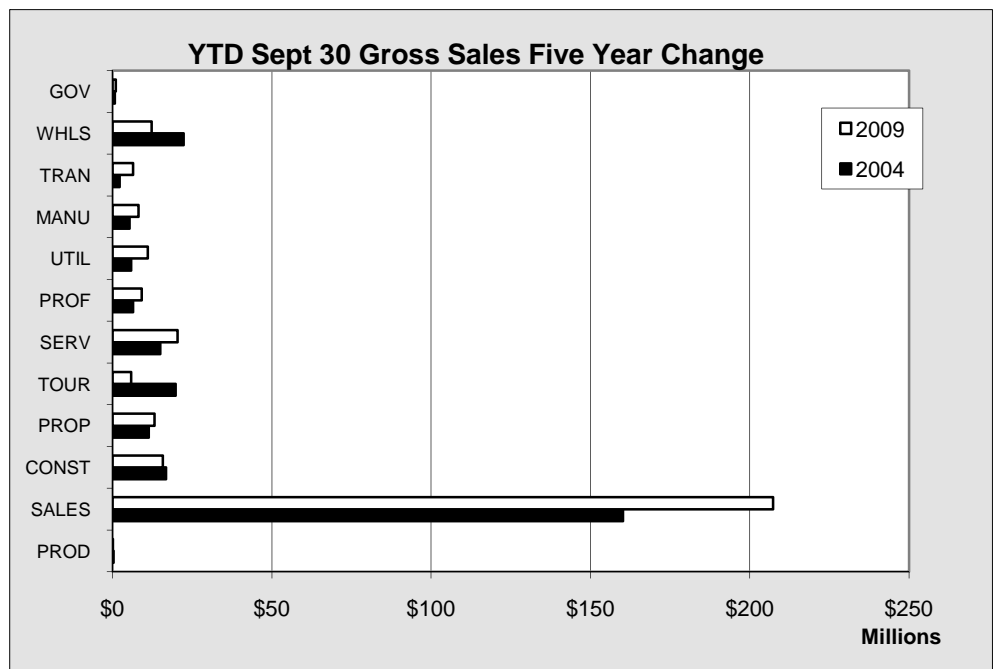


Chart 6.6



# Soldotna Sales

Soldotna YTD Sept 30 TAXABLE Sales by Line of Business - 2004-2009 - in \$								
LOB	2004	2005	2006	2007	2008	2009	Annual Percent Change	Annual Amount Change
PROD	14,446	23,922	28,881	37,417	39,036	22,712	-41.8%	-16,324
SALES	108,472,849	115,796,222	122,616,182	133,157,641	149,623,153	149,625,523	0.0%	2,370
CONST	797,717	758,078	691,786	704,132	681,615	802,591	17.7%	120,976
PROP	4,897,851	4,872,693	5,054,383	5,534,258	6,508,625	5,743,174	-11.8%	-765,451
TOUR	17,586,781	18,729,313	20,323,784	19,642,395	17,852,022	4,740,439	-73.4%	-13,111,583
SERV	11,642,140	11,145,670	12,666,365	13,774,497	14,352,405	15,134,334	5.4%	781,929
PROF	2,760,110	2,695,807	3,007,068	3,143,327	3,502,761	3,605,467	2.9%	102,706
UTIL	2,836,156	3,179,326	3,664,985	4,252,130	4,193,321	5,247,336	25.1%	1,054,015
MANU	1,399,868	1,341,651	2,762,775	2,860,403	1,476,731	1,449,052	-1.9%	-27,679
TRAN	50,756	79,365	78,297	71,026	54,638	102,017	86.7%	47,379
WHLS	1,499,501	1,529,151	1,485,876	1,456,492	1,640,224	1,411,434	-13.9%	-228,790
GOV	620,397	663,860	733,075	748,205	743,637	818,665	10.1%	75,028
TOTAL	152,578,572	160,815,058	173,113,457	185,381,923	200,668,168	188,702,744	-6.0%	-11,965,424

Table 6.10

For complete listing of Lines of Business, see page 9.

Soldotna YTD Sept 30 TAXABLE Sales History	
2004	152,578,572
2005	160,815,058
2006	173,113,457
2007	185,381,923
2008	200,668,168
2009	188,702,744

Table 6.11

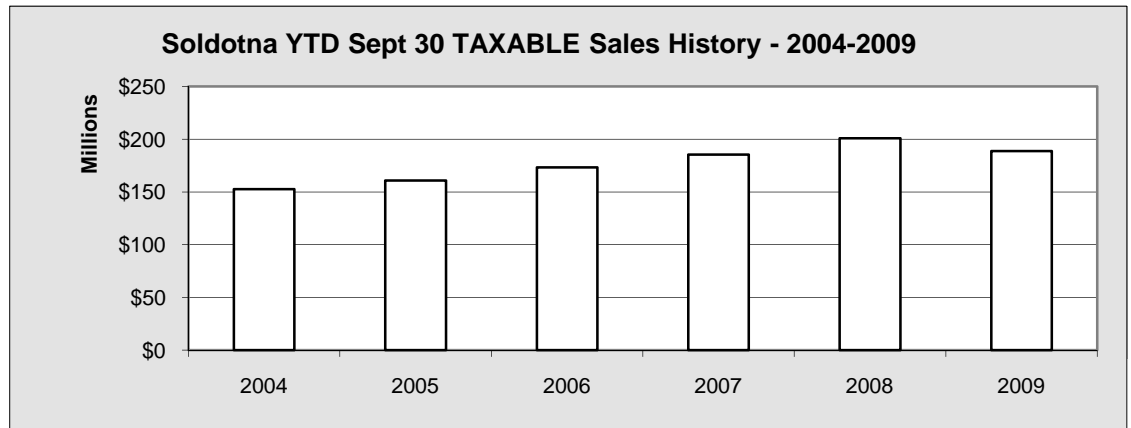


Chart 6.7

Soldotna Five Year Change YTD Sept 30 TAXABLE Sales		
	2004	2009
PROD	14,446	22,712
SALES	108,472,849	149,625,523
CONST	797,717	802,591
PROP	4,897,851	5,743,174
TOUR	17,586,781	4,740,439
SERV	11,642,140	15,134,334
PROF	2,760,110	3,605,467
UTIL	2,836,156	5,247,336
MANU	1,399,868	1,449,052
TRAN	50,756	102,017
WHLS	1,499,501	1,411,434
GOV	620,397	818,665
TOTAL	152,578,572	188,702,744

Table 6.12

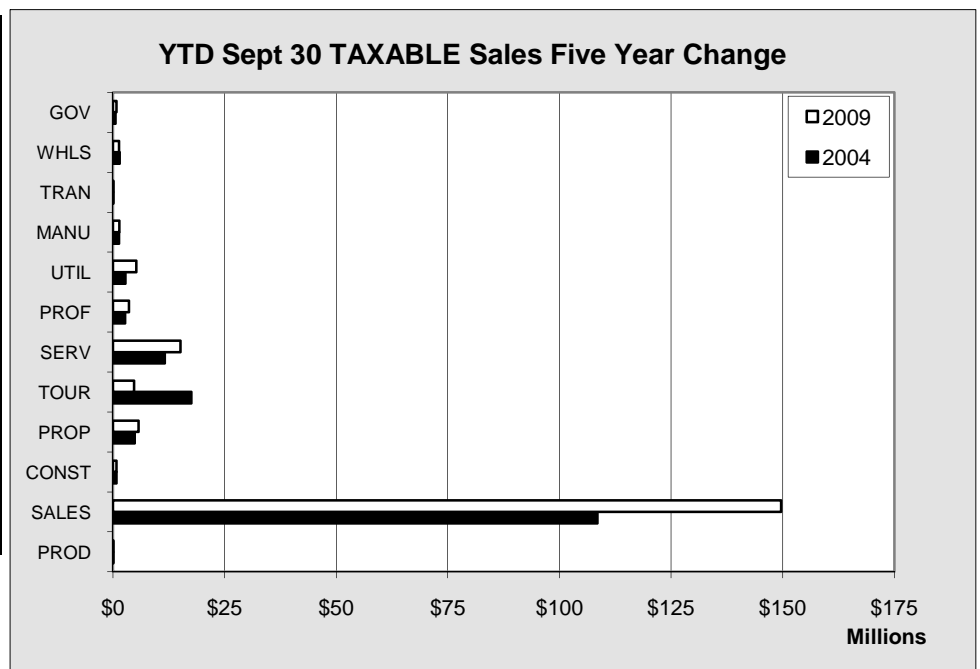


Chart 6.8

# Soldotna Sales

Soldotna Annual GROSS Sales by Line of Business - 2003-2008 - in \$								
LOB	2003	2004	2005	2006	2007	2008	Annual Percent Change	Annual Amount Change
PROD	425,497	501,400	438,718	213,456	920,490	276,855	-69.9%	-643,635
SALES	201,426,315	212,835,934	219,656,619	230,020,343	247,381,780	305,621,161	23.5%	58,239,381
CONST	18,592,599	25,977,708	60,647,837	73,482,023	43,636,826	33,873,057	-22.4%	-9,763,769
PROP	15,014,093	15,977,058	15,638,823	18,401,722	18,875,240	19,612,870	3.9%	737,630
TOUR	22,794,234	24,557,709	26,157,699	29,550,690	26,893,691	20,808,636	-22.6%	-6,085,055
SERV	18,034,222	19,883,143	19,472,878	23,474,072	32,332,839	29,408,020	-9.0%	-2,924,819
PROF	10,359,952	13,652,017	14,717,603	16,102,094	15,707,527	19,551,347	24.5%	3,843,820
UTIL	6,868,788	7,753,204	8,447,844	10,027,542	11,047,821	12,437,580	12.6%	1,389,759
MANU	10,450,535	7,146,598	10,076,540	10,866,104	11,886,354	10,015,150	-15.7%	-1,871,204
TRAN	533,819	3,017,321	4,736,701	4,140,863	5,695,881	10,750,934	88.7%	5,055,053
WHLS	32,548,455	28,991,155	15,036,051	15,456,999	13,769,409	14,033,336	1.9%	263,927
GOV	857,491	965,632	1,006,150	1,119,273	1,147,529	1,188,534	3.6%	41,005
TOTAL	337,906,000	361,258,879	396,033,463	432,855,181	429,295,387	477,577,480	11.2%	48,282,093

Table 6.13 For complete listing of Lines of Business, see page 9.

Soldotna Annual GROSS Sales History	
2003	337,906,000
2004	361,258,879
2005	396,033,463
2006	432,855,181
2007	429,295,387
2008	477,577,480

Table 6.14

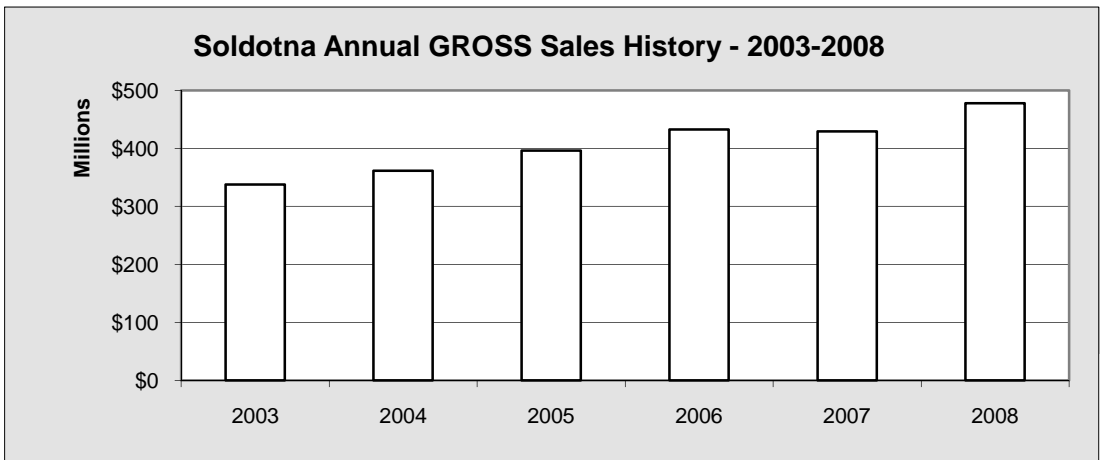


Chart 6.9

Five Year Change Annual GROSS Sales		
LOB	2003	2008
PROD	425,497	276,855
SALES	201,426,315	305,621,161
CONST	18,592,599	33,873,057
PROP	15,014,093	19,612,870
TOUR	22,794,234	20,808,636
SERV	18,034,222	29,408,020
PROF	10,359,952	19,551,347
UTIL	6,868,788	12,437,580
MANU	10,450,535	10,015,150
TRAN	533,819	10,750,934
WHLS	32,548,455	14,033,336
GOV	857,491	1,188,534
TOTAL	337,906,000	477,577,480

Table 6.15

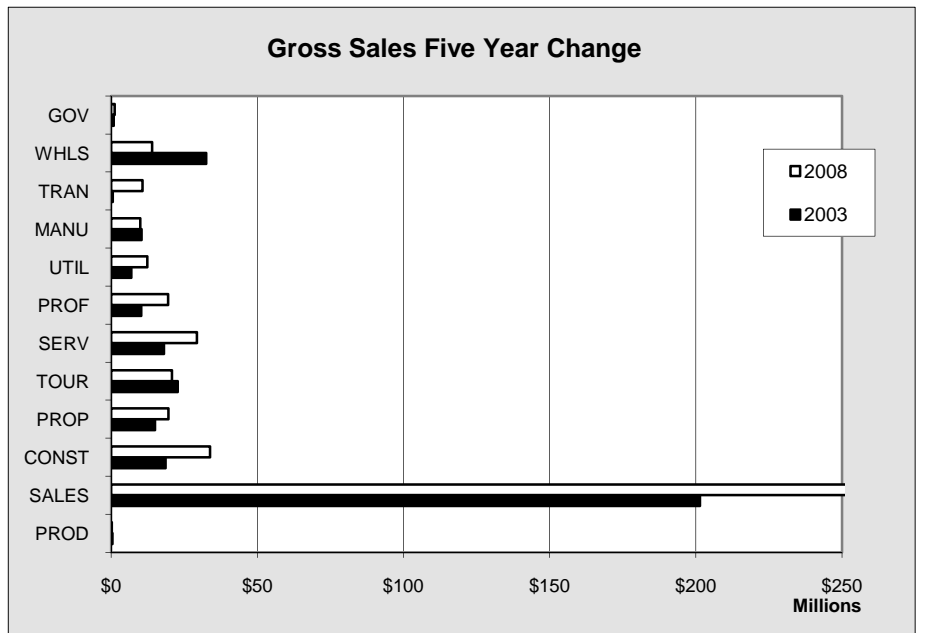


Chart 6.10

# Soldotna Sales

Soldotna Annual TAXABLE Sales by Line of Business - 2003-2008 - in \$								
LOB	2003	2004	2005	2006	2007	2008	Annual Percent Change	Annual Amount Change
PROD	53,445	24,403	29,575	34,327	43,133	50,577	17.3%	7,444
SALES	135,997,009	143,250,121	152,149,810	162,055,202	175,657,256	209,999,367	19.6%	34,342,111
CONST	1,123,434	1,054,535	1,002,298	938,809	985,188	944,534	-4.1%	-40,654
PROP	6,185,537	6,514,440	6,550,696	6,773,017	7,883,298	8,204,532	4.1%	321,234
TOUR	20,772,105	21,979,858	23,398,168	25,066,602	24,042,079	18,592,611	-22.7%	-5,449,468
SERV	14,748,659	15,247,043	14,851,729	17,033,588	18,556,536	19,118,781	3.0%	562,245
PROF	3,476,743	3,490,328	3,402,537	3,826,740	4,054,167	5,003,549	23.4%	949,382
UTIL	3,712,214	3,898,545	4,410,657	5,169,826	5,662,440	5,932,835	4.8%	270,395
MANU	1,421,516	1,511,891	2,165,467	3,405,902	3,114,350	1,801,023	-42.2%	-1,313,327
TRAN	170,122	66,563	114,607	104,245	196,204	78,963	-59.8%	-117,241
WHLS	2,235,271	2,209,742	2,263,975	2,178,318	2,332,434	2,391,044	2.5%	58,610
GOV	731,717	812,079	870,925	958,451	968,136	967,141	-0.1%	-995
<b>TOTAL</b>	<b>190,627,772</b>	<b>200,059,548</b>	<b>211,210,444</b>	<b>227,545,027</b>	<b>243,495,221</b>	<b>273,084,957</b>	<b>12.2%</b>	<b>29,589,736</b>

Table 6.16

For complete listing of Lines of Business, see page 13

Soldotna Annual TAXABLE Sales History	
2003	190,627,772
2004	200,059,548
2005	211,210,444
2006	227,545,027
2007	243,495,221
2008	273,084,957

Table 6.17

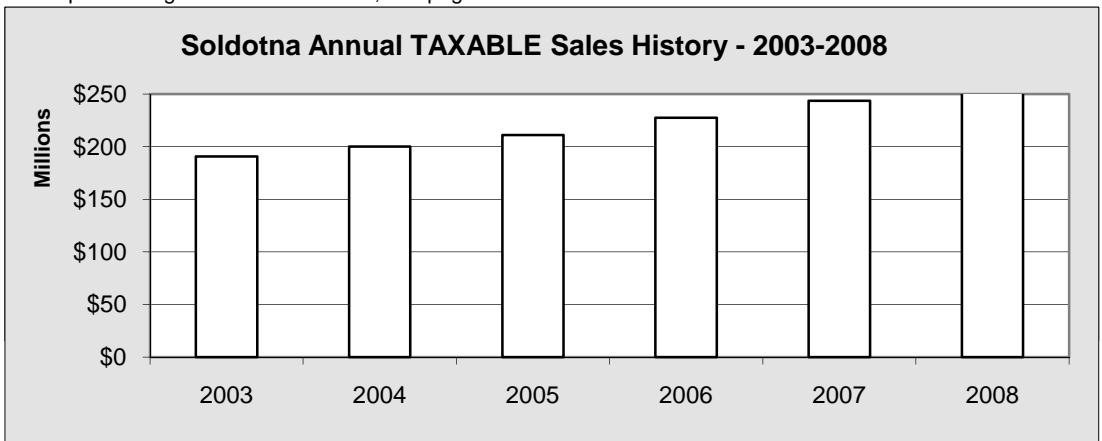
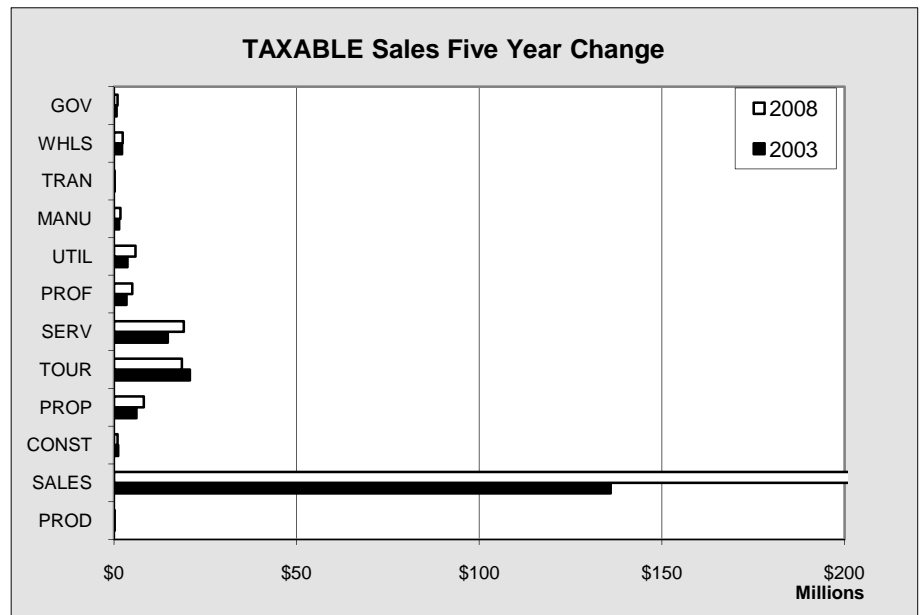


Chart 6.11

Five Year Change Annual TAXABLE Sales		
LOB	2003	2008
PROD	53,445	50,577
SALES	135,997,009	209,999,367
CONST	1,123,434	944,534
PROP	6,185,537	8,204,532
TOUR	20,772,105	18,592,611
SERV	14,748,659	19,118,781
PROF	3,476,743	5,003,549
UTIL	3,712,214	5,932,835
MANU	1,421,516	1,801,023
TRAN	170,122	78,963
WHLS	2,235,271	2,391,044
GOV	731,717	967,141
<b>TOTAL</b>	<b>190,627,772</b>	<b>273,084,957</b>

Table 6.18

Chart 6.12



# Soldotna Sales

<b>Soldotna GROSS Sales by Line of Business by Quarter - 2008 - in \$</b>					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	74,398	67,144	86,128	49,185	276,855
Sales	57,620,096	74,429,481	98,802,473	74,769,111	305,621,161
Construction	7,346,187	5,474,282	11,655,991	9,396,597	33,873,057
Property	4,301,652	5,629,677	5,140,874	4,540,667	19,612,870
Tourism	4,053,363	6,103,527	9,616,242	1,035,504	20,808,636
Services	6,611,406	8,694,118	7,553,458	6,549,038	29,408,020
Professional	3,270,102	3,617,747	3,859,050	8,804,448	19,551,347
Utility	3,763,996	2,681,735	2,323,815	3,668,034	12,437,580
Manufacturing	1,537,364	2,353,456	3,700,065	2,424,265	10,015,150
Transporation & Warehousing	1,062,540	3,573,842	4,389,892	1,724,660	10,750,934
Wholesale	2,649,179	3,420,857	4,204,743	3,758,557	14,033,336
Government	274,352	305,388	337,345	271,449	1,188,534
<b>TOTAL</b>	<b>92,564,635</b>	<b>116,351,254</b>	<b>151,670,076</b>	<b>116,991,515</b>	<b>477,577,480</b>

Table 6.19

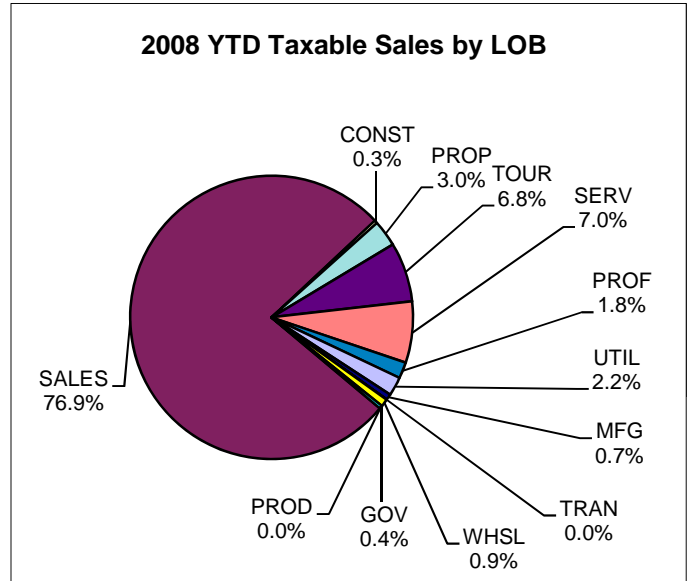
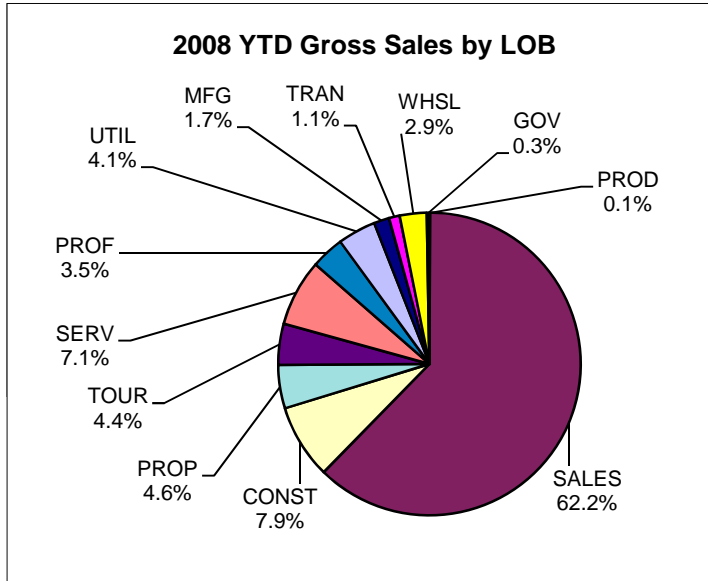


Chart 6.13

Chart 6.14

<b>Soldotna TAXABLE Sales by Line of Business by Quarter - 2008 - in \$</b>					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	3,369	17,310	20,390	9,508	50,577
Sales	36,872,041	49,975,174	75,154,546	47,997,606	209,999,367
Construction	184,451	242,024	268,726	249,333	944,534
Property	1,727,003	2,420,172	2,165,942	1,891,415	8,204,532
Tourism	3,731,548	5,534,014	8,586,460	740,589	18,592,611
Services	4,136,631	4,904,238	5,338,529	4,739,383	19,118,781
Professional	1,256,706	1,406,757	1,274,356	1,065,730	5,003,549
Utility	1,784,468	1,343,839	1,066,864	1,737,664	5,932,835
Manufacturing	123,233	336,282	1,182,129	159,379	1,801,023
Transporation & Warehousing	18,548	22,474	16,018	21,923	78,963
Wholesale	532,503	539,333	567,388	751,820	2,391,044
Government	228,831	255,936	258,870	223,504	967,141
<b>TOTAL</b>	<b>50,599,332</b>	<b>66,997,553</b>	<b>95,900,218</b>	<b>59,587,854</b>	<b>273,084,957</b>

Table 6.20

# Soldotna Sales

<b>Soldotna GROSS Sales by Line of Business by Quarter - 2007 - in \$</b>					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	214,787	494,187	156,935	54,581	920,490
Sales	45,880,130	60,021,298	80,221,447	61,258,905	247,381,780
Construction	7,265,067	8,759,070	8,626,546	18,986,143	43,636,826
Property	4,023,704	4,458,148	5,160,907	5,232,397	18,875,156
Tourism	4,657,506	6,881,869	10,438,337	4,915,979	26,893,691
Services	5,783,803	8,786,410	9,298,488	8,464,222	32,332,923
Professional	2,766,453	3,331,477	2,788,887	6,820,710	15,707,527
Utility	3,646,985	2,351,351	2,280,478	2,769,007	11,047,821
Manufacturing	1,813,100	2,995,574	4,466,226	2,611,454	11,886,354
Transporation & Warehousing	654,875	1,050,794	2,504,599	1,485,613	5,695,881
Wholesale	2,283,909	3,495,025	3,985,512	4,004,963	13,769,409
Government	269,132	340,977	271,583	265,837	1,147,529
<b>TOTAL</b>	<b>79,259,451</b>	<b>102,966,180</b>	<b>130,199,945</b>	<b>116,869,811</b>	<b>429,295,387</b>

Table 6.21

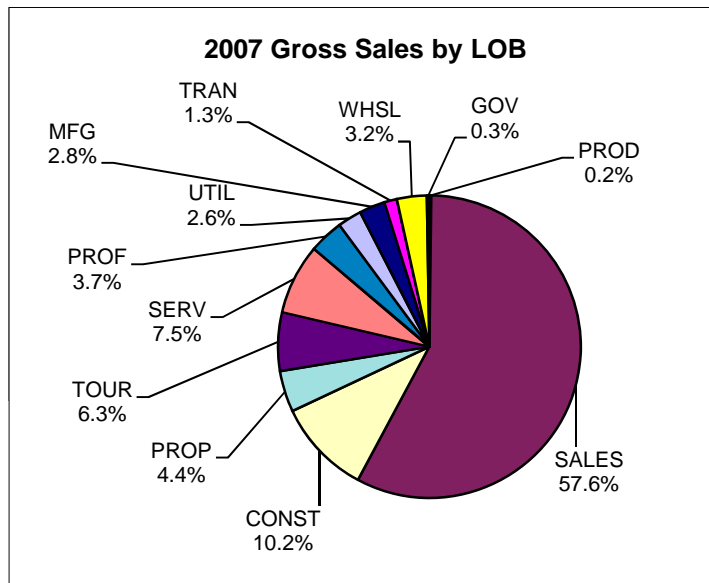


Chart 6.15

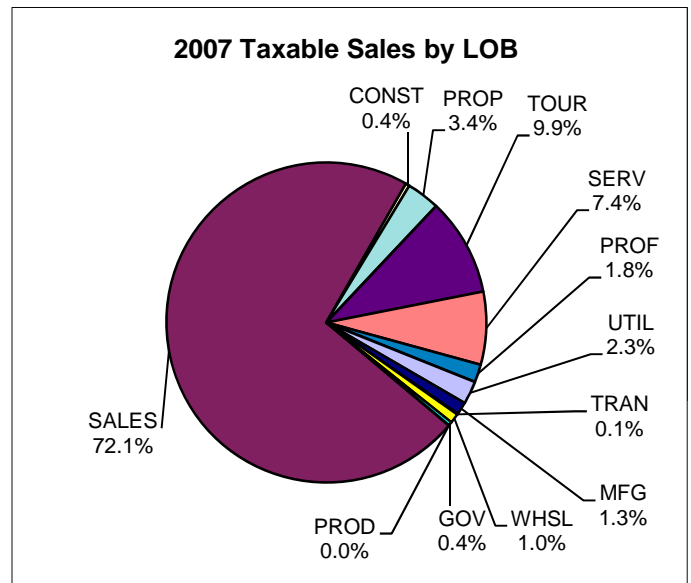


Chart 6.16

<b>Soldotna TAXABLE Sales by Line of Business by Quarter - 2007 - in \$</b>					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	1,838	17,491	18,088	5,716	43,133
Sales	31,845,883	42,044,799	59,266,959	42,499,615	175,657,256
Construction	198,072	241,760	264,300	281,056	985,188
Property	1,563,929	2,116,638	2,134,804	2,356,418	8,171,789
Tourism	4,316,624	6,247,463	9,078,308	4,399,684	24,042,079
Services	3,846,764	4,716,519	4,723,490	4,637,172	17,923,945
Professional	1,051,966	1,213,456	1,084,516	1,048,329	4,398,267
Utility	1,906,959	1,264,657	1,080,514	1,410,310	5,662,440
Manufacturing	423,409	757,253	1,679,741	253,947	3,114,350
Transporation & Warehousing	21,317	32,356	17,353	125,178	196,204
Wholesale	478,776	459,955	517,761	875,942	2,332,434
Government	226,083	294,789	227,333	219,931	968,136
<b>TOTAL</b>	<b>45,881,620</b>	<b>59,407,136</b>	<b>80,093,167</b>	<b>58,113,298</b>	<b>243,495,221</b>

Table 6.22

# Soldotna Sales

**Soldotna GROSS Sales by Line of Business by Quarter - 2006 - in \$**

LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	9,508	28,662	29,583	145,703	213,456
Sales	42,375,450	56,353,527	75,149,572	56,141,794	230,020,343
Construction	6,085,166	12,052,501	9,164,421	46,179,935	73,482,023
Property	3,784,079	4,408,627	4,931,224	5,277,792	18,401,722
Tourism	4,610,986	7,895,934	11,777,125	5,266,645	29,550,690
Services	4,688,676	6,130,248	6,586,677	6,068,471	23,474,072
Professional	3,267,962	2,648,600	2,517,005	7,668,527	16,102,094
Utility	3,012,535	2,118,707	1,852,957	3,043,343	10,027,542
Manufacturing	1,452,464	2,477,219	4,186,336	2,750,085	10,866,104
Transporation & Warehousing	774,795	1,279,552	1,168,980	917,536	4,140,863
Wholesale	2,145,245	3,350,490	3,466,478	6,494,786	15,456,999
Government	250,285	268,747	337,436	262,805	1,119,273
<b>TOTAL</b>	<b>72,457,151</b>	<b>99,012,814</b>	<b>121,167,794</b>	<b>140,217,422</b>	<b>432,855,181</b>

Table 6.23

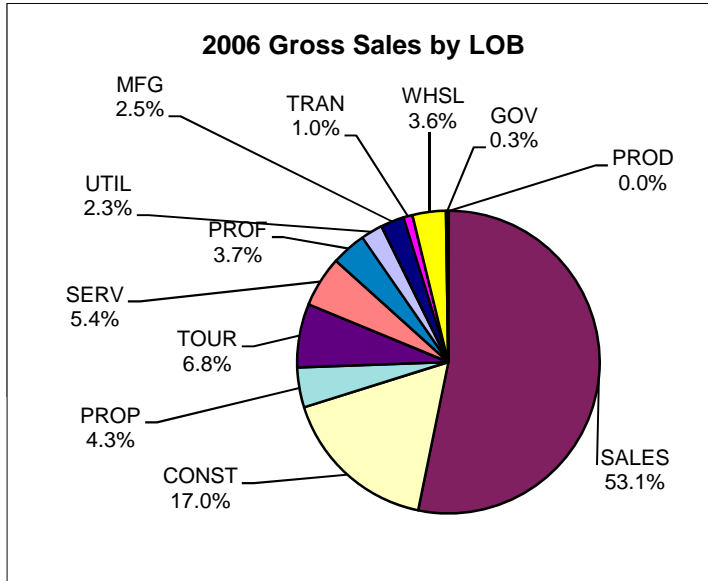


Chart 6.17

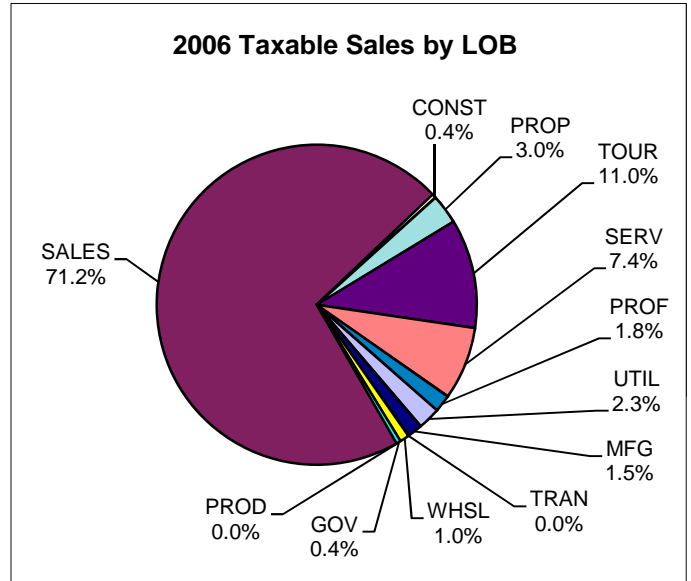


Chart 6.18

**Soldotna TAXABLE Sales by Line of Business by Quarter - 2006 - in \$**

LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	1,990	14,023	12,868	5,446	34,327
Sales	28,494,919	38,817,334	55,303,929	39,439,020	162,055,202
Construction	209,813	253,076	228,897	247,023	938,809
Property	1,548,720	1,609,694	1,927,002	1,739,613	6,825,029
Tourism	4,303,975	6,787,726	9,232,083	4,742,818	25,066,602
Services	3,625,907	4,222,088	4,644,232	4,302,309	16,794,536
Professional	1,066,415	1,159,056	924,702	863,607	4,013,780
Utility	1,621,254	1,109,739	933,992	1,504,841	5,169,826
Manufacturing	527,827	714,499	1,520,449	643,127	3,405,902
Transporation & Warehousing	29,206	21,151	27,940	25,948	104,245
Wholesale	472,520	498,696	514,660	692,442	2,178,318
Government	215,019	231,090	286,966	225,376	958,451
<b>TOTAL</b>	<b>42,117,565</b>	<b>55,438,172</b>	<b>75,557,720</b>	<b>54,431,570</b>	<b>227,545,027</b>

Table 6.24

# Soldotna Sales

Soldotna Annual Gross Sales by Quarter - in \$						
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total	Annual Change
1994	34,749,855	49,616,019	58,879,212	51,364,458	194,609,544	
1995	40,627,047	53,363,505	64,724,383	54,078,654	212,793,589	9.3%
1996	44,155,649	54,086,799	66,745,597	53,262,403	218,250,448	2.6%
1997	43,136,587	56,048,000	71,982,003	61,417,298	232,583,888	6.6%
1998	46,245,330	61,860,448	76,091,735	66,596,151	250,793,664	7.8%
1999	51,429,980	67,874,942	87,704,206	70,579,609	277,588,737	10.7%
2000	55,201,896	72,515,215	89,530,301	72,007,899	289,255,311	4.2%
2001	60,802,277	75,042,511	95,670,432	77,603,011	309,118,231	6.9%
2002	62,331,750	79,762,672	103,625,416	80,180,782	325,900,620	5.4%
2003	64,254,952	85,227,616	106,268,314	82,155,118	337,906,000	3.7%
2004	69,929,668	89,310,129	107,196,637	94,822,445	361,258,879	6.9%
2005	65,958,153	87,630,570	113,939,869	128,504,871	396,033,463	9.6%
2006	72,457,151	99,012,814	121,167,794	140,217,422	432,855,181	9.3%
2007	79,259,451	102,966,180	130,199,945	116,869,811	429,295,387	-0.8%
2008	92,564,635	116,351,254	151,670,076	116,991,515	477,577,480	11.2%
2009	80,144,384	106,770,323	123,947,084		310,861,791	
Change	-13.4%	-8.2%	-18.3%			

Table 6.25

Soldotna Annual Taxable Sales by Quarter - in \$						
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total	Annual Change
1994	19,531,203	31,266,887	38,337,634	30,566,757	119,702,481	
1995	23,569,520	32,168,958	41,181,901	32,148,717	129,069,096	7.8%
1996	26,114,766	32,996,657	41,676,112	32,537,647	133,325,182	3.3%
1997	26,296,124	33,910,547	44,323,596	35,806,409	140,336,676	5.3%
1998	27,184,841	37,240,899	46,529,812	36,834,109	147,789,661	5.3%
1999	28,439,928	38,205,240	50,500,561	38,807,035	155,952,764	5.5%
2000	29,664,420	38,766,616	50,523,183	40,481,909	159,436,128	2.2%
2001	32,492,377	42,914,074	54,143,248	42,868,739	172,418,438	8.1%
2002	33,736,608	43,504,958	57,489,123	42,248,703	176,979,392	2.6%
2003	34,464,122	47,026,039	62,579,271	46,558,340	190,627,772	7.7%
2004	37,385,342	49,011,743	66,181,487	47,480,976	200,059,548	4.9%
2005	38,716,680	52,146,002	69,952,376	50,395,386	211,210,444	5.6%
2006	42,117,565	55,438,172	75,557,720	54,431,570	227,545,027	7.7%
2007	45,881,620	59,407,136	80,093,167	58,113,298	243,495,221	7.0%
2008	50,599,332	66,997,553	95,900,218	59,587,854	273,084,957	12.2%
2009	46,959,272	60,516,853	81,226,619		188,702,744	
Change	-7.2%	-9.7%	-15.3%			

Table 6.26

Soldotna Annual Non-Taxable Sales by Quarter - in \$						
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total	Annual Change
1994	15,218,652	18,349,132	20,541,578	20,797,701	74,907,063	
1995	17,057,527	21,194,547	23,542,482	21,929,937	83,724,493	11.8%
1996	18,040,883	21,090,142	25,069,485	20,724,756	84,925,266	1.4%
1997	16,840,463	22,137,453	27,658,407	25,610,889	92,247,212	8.6%
1998	19,060,489	24,619,549	29,561,923	29,762,042	103,004,003	11.7%
1999	22,990,052	29,669,702	37,203,645	31,772,574	121,635,973	18.1%
2000	25,537,476	33,748,599	39,007,118	31,525,990	129,819,183	6.7%
2001	28,309,900	32,128,437	41,527,184	34,734,272	136,699,793	5.3%
2002	28,595,142	36,257,714	46,136,293	37,932,079	148,921,228	8.9%
2003	29,790,830	38,201,577	43,689,043	35,596,778	147,278,228	-1.1%
2004	32,544,326	40,298,386	41,015,150	47,341,469	161,199,331	9.5%
2005	27,241,473	35,484,568	43,987,493	78,109,485	184,823,019	14.7%
2006	30,339,586	43,574,642	45,610,074	85,785,852	205,310,154	11.1%
2007	33,377,831	43,559,044	50,106,778	58,756,513	185,800,166	-9.5%
2008	41,965,303	49,353,701	55,769,858	57,403,661	204,492,523	10.1%
2009	33,185,112	46,253,470	42,720,465		122,159,047	
Change	-20.9%	-6.3%	-23.4%			

Table 6.27

# Soldotna Construction

**Soldotna 3rd Quarter Permit VALUES by Type - 2003-2009 - in \$**

	2003	2004	2005	2006	2007	2008	2009	Annual Change
Residential New	648,388	1,270,100	1,295,670	5,106,077	2,042,153	597,140	2,079,754	248.3%
Residential Alter/Add	70,722	145,721	88,410	368,788	110,638	426,638	180,402	-57.7%
Commercial New	1,371,200	21,996,101	1,520,000	7,646,794	546,300	10,645,283	645,587	-93.9%
Commercial Alter/Add	328,000	368,193	181,650	92,090	66,811	41,600	1,184,100	2746.4%
Total	2,418,310	23,780,115	3,085,730	13,213,749	2,765,902	11,710,661	4,089,843	-65.1%
Annual Change		883.3%	-87.0%	328.2%	-79.1%	323.4%	-65.1%	

Table 6.28

**Soldotna 3rd Quarter Permit VALUES by Type - 1986-2009**

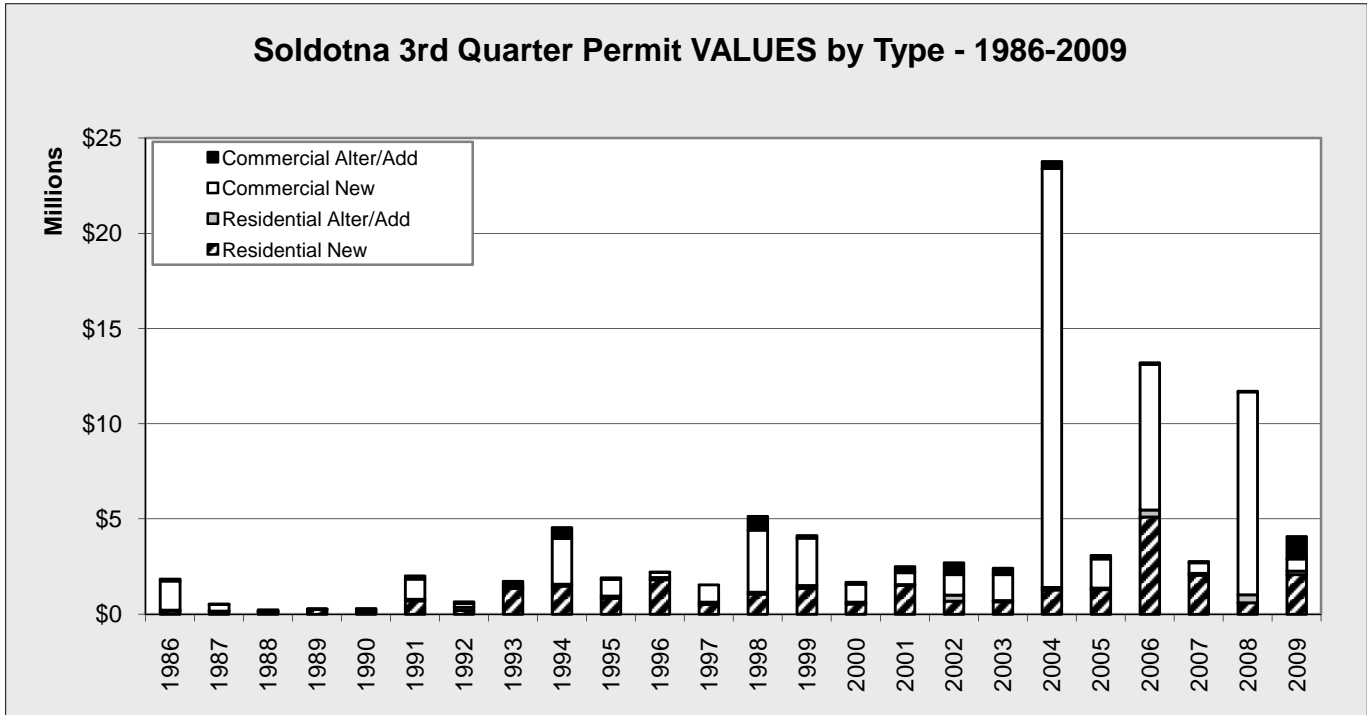


Chart 6.19

**Soldotna 3rd Quarter Permit VALUES Percent by Type - 2009**

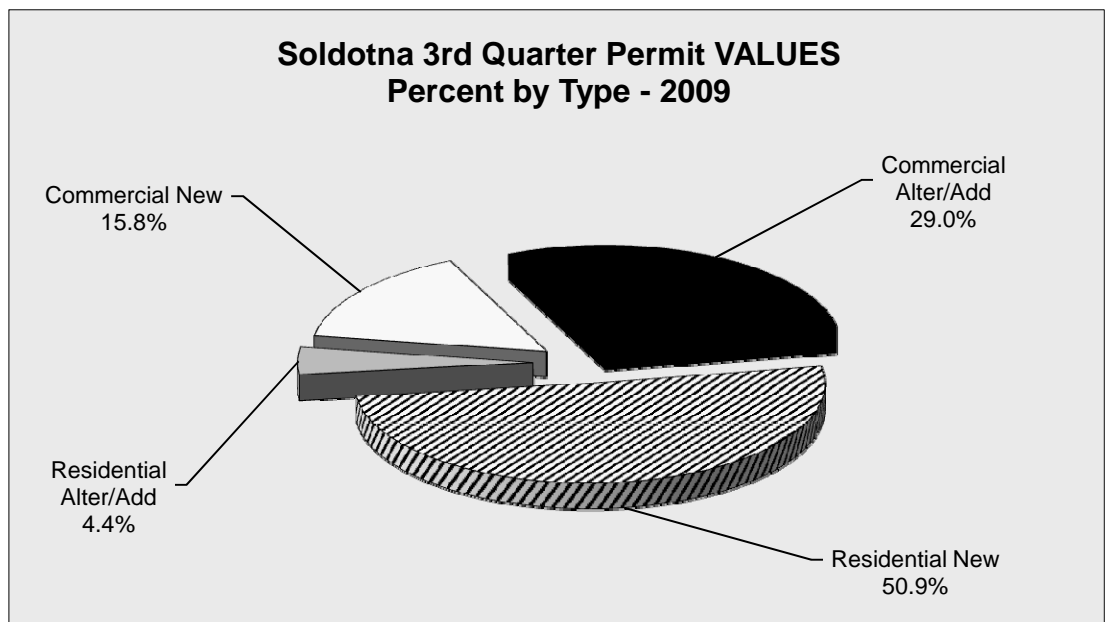


Chart 6.20



# Soldotna Construction

Soldotna 3rd Quarter Permit VOLUME by Type - 2003-2009								
	2003	2004	2005	2006	2007	2008	2009	Annual Change
Residential New	4	7	7	14	10	2	15	650.0%
Residential Alter/Add	4	6	7	5	5	15	6	-60.0%
Commercial New	8	4	2	3	2	6	5	-16.7%
Commercial Alter/Add	3	7	4	5	5	5	13	160.0%
Total	19	24	20	27	22	28	39	39.3%
Annual Change		26.3%	-16.7%	35.0%	-18.5%	27.3%	39.3%	

Table 6.29

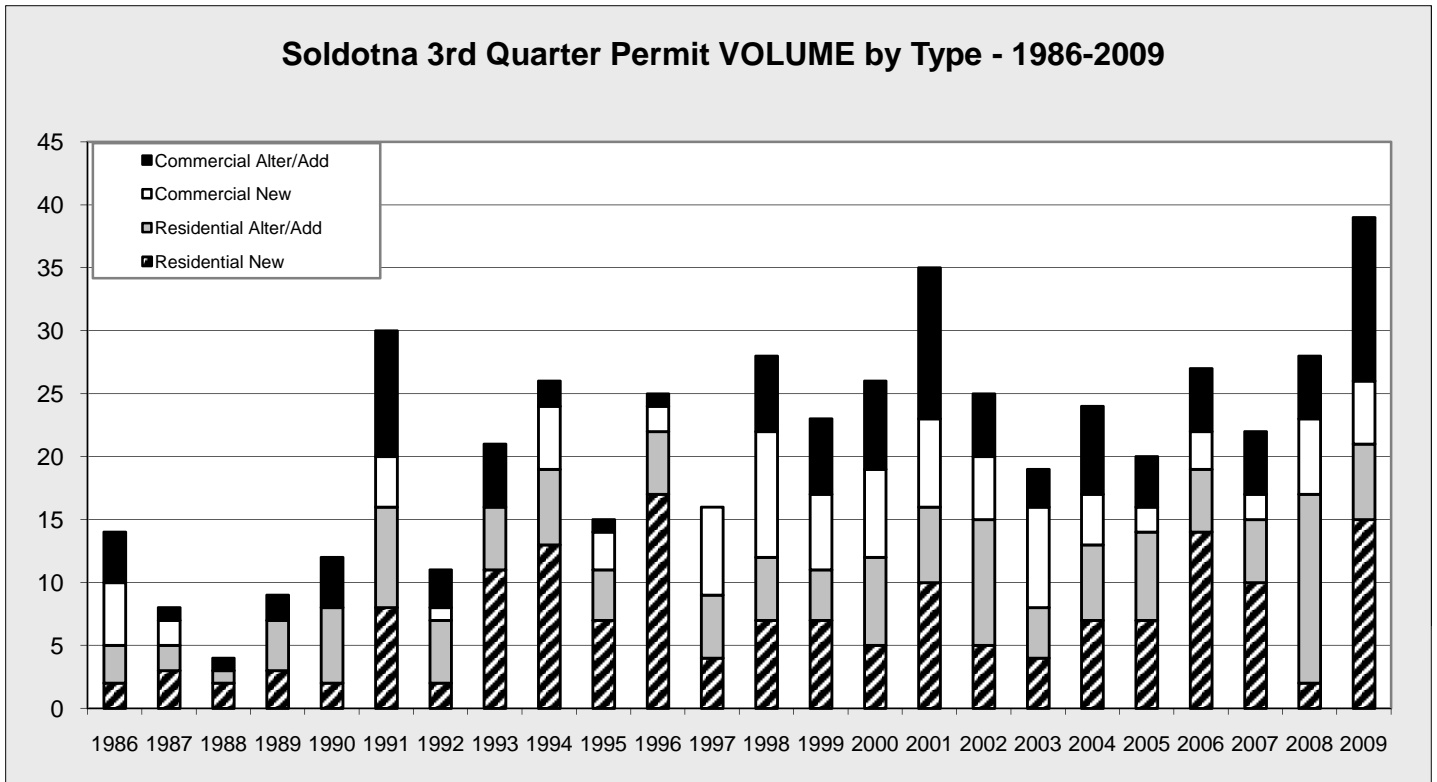


Chart 6.21

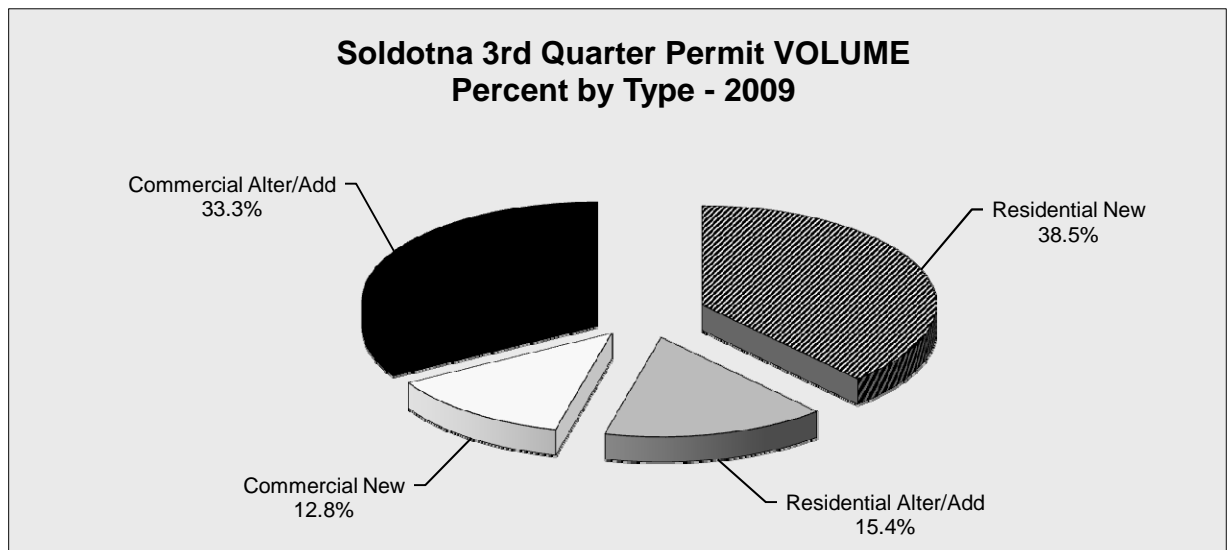


Chart 6.22

# Soldotna Construction

Soldotna YTD 9/30 Permit VALUES by Type - 2003-2009 - in \$								
	2003	2004	2005	2006	2007	2008	2009	Annual Change
Residential New	2,547,742	3,586,484	3,933,625	7,426,607	8,661,413	4,317,763	6,141,299	42.2%
Residential Alter/Add	258,629	220,530	491,990	519,518	484,775	654,809	439,587	-32.9%
Commercial New	3,487,690	27,827,424	5,814,828	12,924,852	2,007,442	12,942,920	784,377	-93.9%
Commercial Alter/Add	785,191	958,573	1,099,077	1,690,541	317,248	1,313,543	2,472,456	88.2%
Total	7,079,252	32,593,011	11,339,520	22,561,518	11,470,878	19,229,035	9,837,719	-48.8%
Annual Change		360.4%	-65.2%	99.0%	-49.2%	67.6%	-48.8%	

Table 6.30

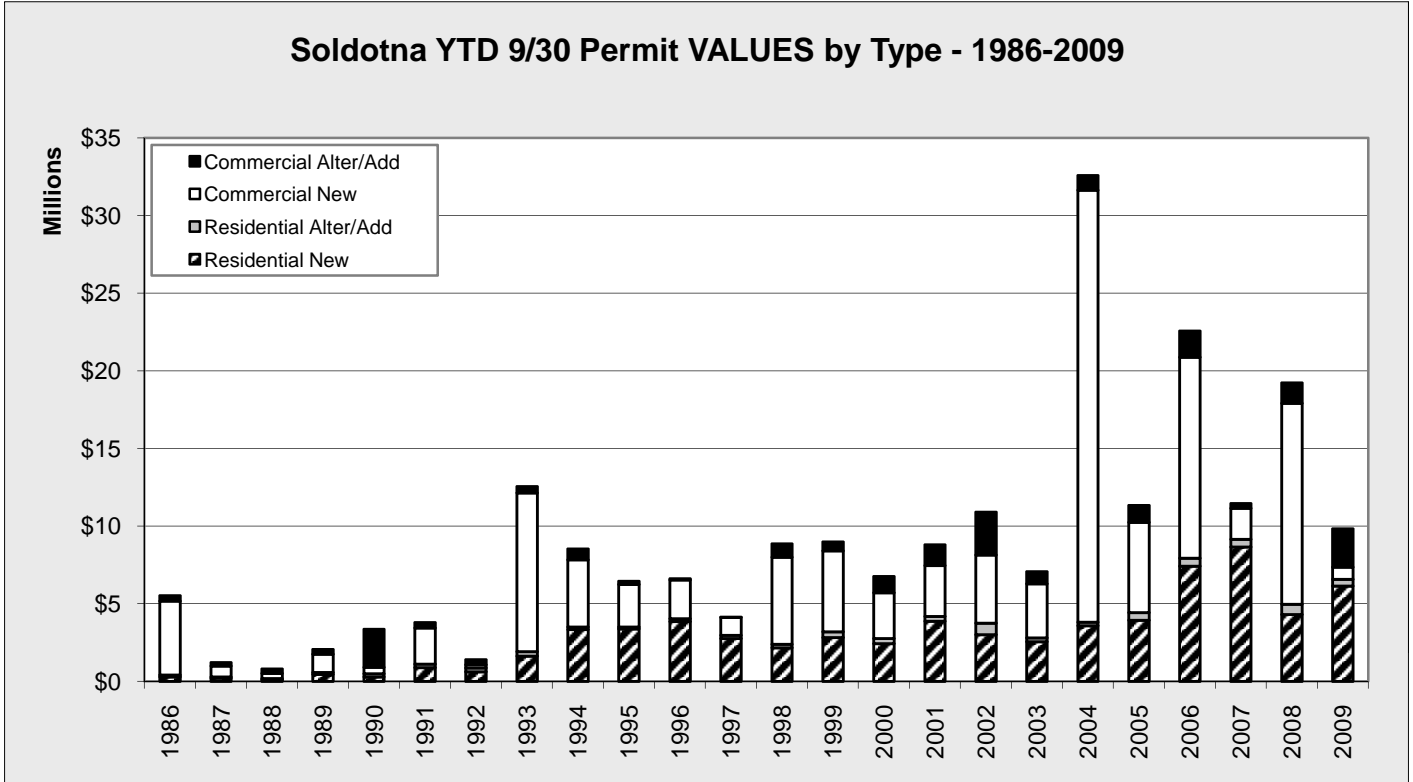


Chart 6.23

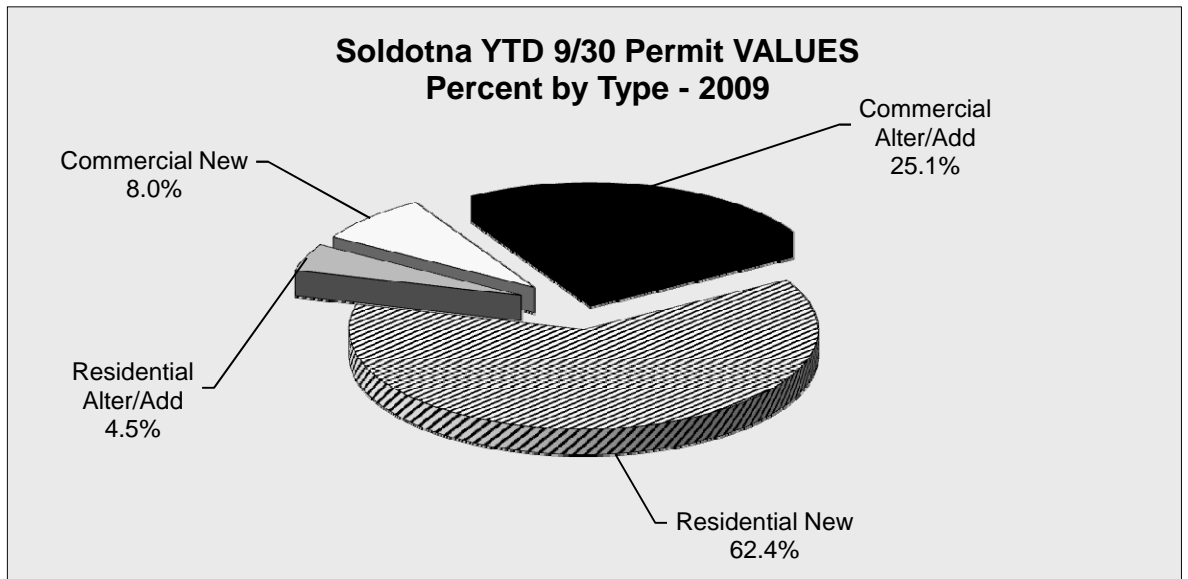


Chart 6.24

# Soldotna Construction

**Soldotna YTD 9/30 Permit VOLUME by Type - 2003-2009**

	2003	2004	2004	2006	2007	2008	2009	Annual Change
Residential New	19	18	22	28	28	24	34	41.7%
Residential Alter/Add	15	14	22	12	12	25	11	-56.0%
Commercial New	14	11	13	9	7	14	6	-57.1%
Commercial Alter/Add	13	16	19	8	17	23	29	26.1%
Total	61	59	76	57	64	86	80	-7.0%
Annual Change		-3.3%	28.8%	-25.0%	12.3%	34.4%	-7.0%	

Table 6.31

**Soldotna YTD 9/30 Permit VOLUME by Type - 1986-2009**

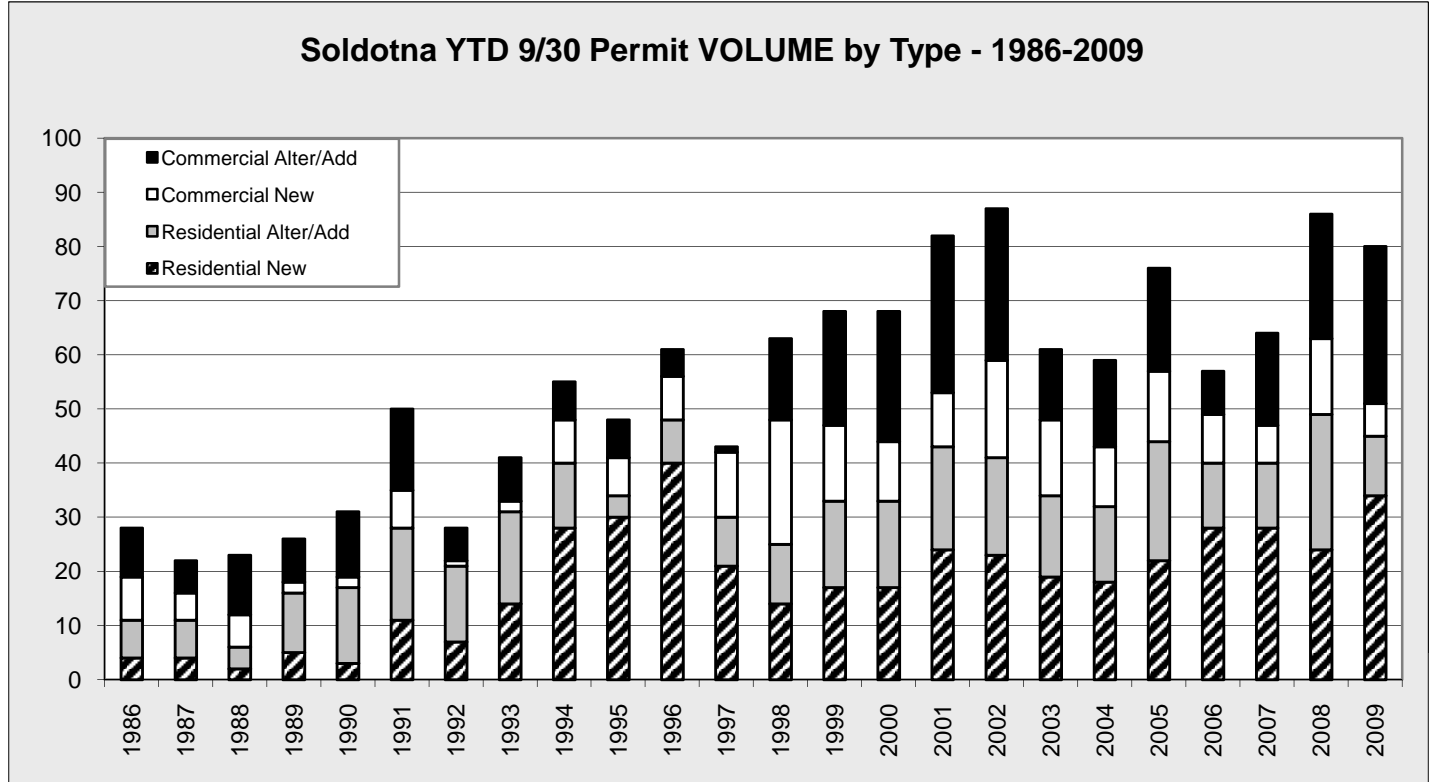


Chart 6.25

**Soldotna YTD 9/30 Permit VOLUME Percent by Type - 2009**

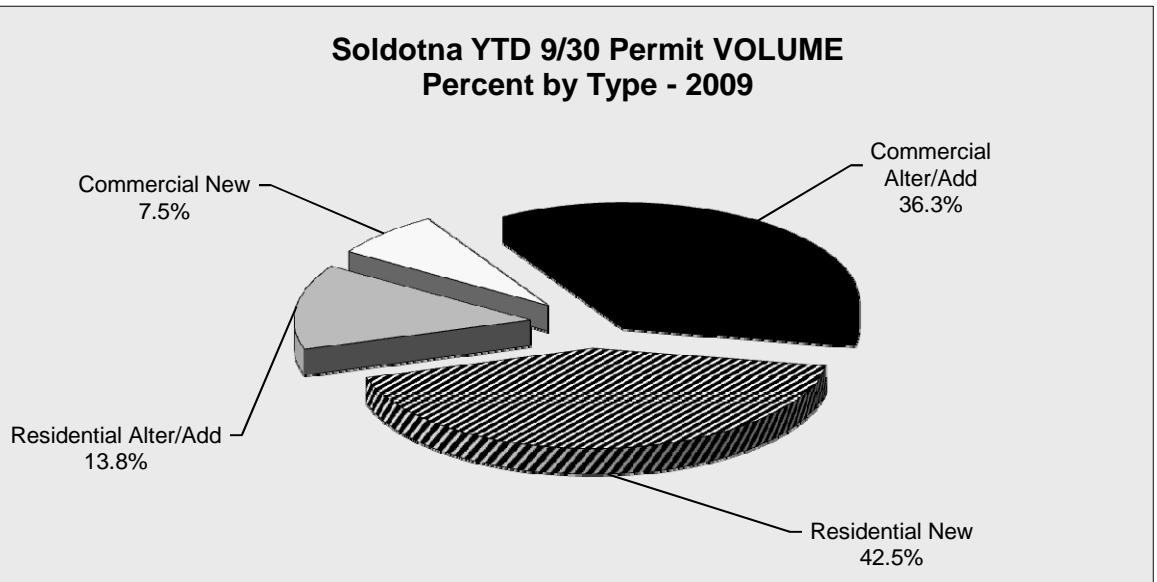


Chart 6.26

# Soldotna Construction

<b>Soldotna Annual Permit VALUE by Type by Quarter - 2002-2009 - in \$</b>					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
<b>2002</b>					
Residential - New	240,849	2,075,293	689,202	176,000	3,181,344
Residential - Add/Alter	86,935	339,286	317,466	11,500	755,187
Commercial - New	714,806	2,601,575	1,080,678	0	4,397,059
Commercial - Add/Alter	163,000	1,987,304	610,000	70,000	2,830,304
<b>TOTAL</b>	<b>1,205,590</b>	<b>7,003,458</b>	<b>2,697,346</b>	<b>257,500</b>	<b>11,163,894</b>
<b>2003</b>					
Residential - New	0	1,899,354	648,388	526,191	3,073,933
Residential - Add/Alter	57,827	130,080	70,722	5,000	263,629
Commercial - New	0	2,116,490	1,371,200	281,491	3,769,181
Commercial - Add/Alter	369,191	88,000	328,000	60,363	845,554
<b>TOTAL</b>	<b>427,018</b>	<b>4,233,924</b>	<b>2,418,310</b>	<b>873,045</b>	<b>7,952,297</b>
<b>2004</b>					
Residential - New	539,297	1,777,087	1,270,100	294,860	3,881,344
Residential - Add/Alter	0	74,809	145,721	57,454	277,984
Commercial - New	4,465,026	1,366,297	21,996,101	501,601	28,329,025
Commercial - Add/Alter	60,000	530,380	368,193	3,850,000	4,808,573
<b>TOTAL</b>	<b>5,064,323</b>	<b>3,748,573</b>	<b>23,780,115</b>	<b>4,703,915</b>	<b>37,296,926</b>
<b>2005</b>					
Residential - New	720,956	1,916,999	1,295,670	165,123	4,098,748
Residential - Add/Alter	261,630	141,950	88,410	2,000	493,990
Commercial - New	195,000	4,099,828	1,520,000	0	5,814,828
Commercial - Add/Alter	243,969	673,458	181,650	2,717	1,101,794
<b>TOTAL</b>	<b>1,421,555</b>	<b>6,832,235</b>	<b>3,085,730</b>	<b>169,840</b>	<b>11,509,360</b>
<b>2006</b>					
Residential - New	204,031	2,116,499	5,106,077	172,833	7,599,440
Residential - Add/Alter	10,000	140,730	368,788	262,659	782,177
Commercial - New	312,410	4,965,648	7,646,794	0	12,924,852
Commercial - Add/Alter	1,590,000	8,451	92,090	197,390	1,887,931
<b>TOTAL</b>	<b>2,116,441</b>	<b>7,231,328</b>	<b>13,213,749</b>	<b>632,882</b>	<b>23,194,400</b>
<b>2007</b>					
Residential - New	535,722	6,083,538	2,042,153	88,000	8,749,413
Residential - Add/Alter	149,549	224,588	110,638	248,665	733,440
Commercial - New	0	1,461,142	546,300	1,654,112	3,661,554
Commercial - Add/Alter	142,500	107,937	66,811	301,268	618,516
<b>TOTAL</b>	<b>827,771</b>	<b>7,877,205</b>	<b>2,765,902</b>	<b>2,292,045</b>	<b>13,762,923</b>
<b>2008</b>					
Residential - New	447,277	3,273,346	597,140	8,000	4,325,763
Residential - Add/Alter	54,296	173,875	426,638	5,000	659,809
Commercial - New	1,464,737	932,900	10,645,283	176,146	13,219,066
Commercial - Add/Alter	339,943	932,000	41,600	75,000	1,388,543
<b>TOTAL</b>	<b>2,306,253</b>	<b>5,312,121</b>	<b>11,710,661</b>	<b>264,146</b>	<b>19,593,181</b>
<b>2009</b>					
Residential - New	200,000	3,861,545	2,079,754		6,141,299
Residential - Add/Alter	38,000	221,185	180,402		439,587
Commercial - New	0	138,790	645,587		784,377
Commercial - Add/Alter	215,000	1,073,356	1,184,100		2,472,456
<b>TOTAL</b>	<b>453,000</b>	<b>5,294,876</b>	<b>4,089,843</b>		<b>9,837,719</b>
					<b>Year to Date</b>

Table 6.32

# Soldotna Construction

<b>Soldotna Annual Permit VOLUME by Type by Quarter - 2002-2009</b>					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
<b>2002</b>					
Residential - New	1	17	5	1	24
Residential - Add/Alter	2	6	10	2	20
Commercial - New	4	9	5	0	18
Commercial - Add/Alter	4	19	5	1	29
<b>TOTAL</b>	<b>11</b>	<b>51</b>	<b>25</b>	<b>4</b>	<b>91</b>
<b>2003</b>					
Residential - New	0	15	4	5	24
Residential - Add/Alter	3	8	4	1	16
Commercial - New	0	6	8	2	16
Commercial - Add/Alter	3	7	3	5	18
<b>TOTAL</b>	<b>6</b>	<b>36</b>	<b>19</b>	<b>13</b>	<b>74</b>
<b>2004</b>					
Residential - New	2	9	7	1	19
Residential - Add/Alter	0	8	6	3	17
Commercial - New	4	3	4	2	13
Commercial - Add/Alter	3	6	7	2	18
<b>TOTAL</b>	<b>9</b>	<b>26</b>	<b>24</b>	<b>8</b>	<b>67</b>
<b>2005</b>					
Residential - New	4	11	7	1	23
Residential - Add/Alter	3	12	7	1	23
Commercial - New	2	9	2	0	13
Commercial - Add/Alter	7	8	4	3	22
<b>TOTAL</b>	<b>16</b>	<b>40</b>	<b>20</b>	<b>5</b>	<b>81</b>
<b>2006</b>					
Residential - New	1	13	14	1	29
Residential - Add/Alter	1	6	5	3	15
Commercial - New	1	5	3	0	9
Commercial - Add/Alter	2	1	5	3	11
<b>TOTAL</b>	<b>5</b>	<b>25</b>	<b>27</b>	<b>7</b>	<b>64</b>
<b>2007</b>					
Residential - New	2	16	10	2	30
Residential - Add/Alter	2	5	5	6	18
Commercial - New	0	5	2	4	11
Commercial - Add/Alter	5	7	5	4	21
<b>TOTAL</b>	<b>9</b>	<b>33</b>	<b>22</b>	<b>16</b>	<b>80</b>
<b>2008</b>					
Residential - New	3	19	2	1	25
Residential - Add/Alter	3	7	15	1	26
Commercial - New	5	3	6	1	15
Commercial - Add/Alter	10	8	5	2	25
<b>TOTAL</b>	<b>21</b>	<b>37</b>	<b>28</b>	<b>5</b>	<b>91</b>
<b>2009</b>					
				<b>Year to Date</b>	
Residential - New	1	18	15		34
Residential - Add/Alter	5	12	6		23
Commercial - New	0	1	5		6
Commercial - Add/Alter	5	11	13		29
<b>TOTAL</b>	<b>11</b>	<b>42</b>	<b>39</b>	<b>0</b>	<b>92</b>

Table 6.33

**OTHER KBP**

# Other KPB Sales

Other Third Quarter GROSS Sales by Line of Business - 2004-2009 - in \$								
LOB	2004	2005	2006	2007	2008	2009	Annual Percent Change	Annual Amount Change
PROD	34,017,427	38,372,278	60,652,271	38,946,321	45,772,123	31,513,596	-31.2%	-14,258,527
SALES	45,735,321	45,524,754	48,093,824	49,938,317	55,290,419	50,050,775	-9.5%	-5,239,644
CONST	34,527,063	36,517,779	46,760,343	54,728,513	49,151,959	60,520,518	23.1%	11,368,559
PROP	6,888,120	7,899,638	8,956,250	9,742,445	13,046,150	8,788,931	-32.6%	-4,257,219
TOUR	38,050,701	39,927,400	43,086,571	45,401,959	42,133,302	32,093,322	-23.8%	-10,039,980
SERV	15,764,816	17,414,831	19,221,244	24,170,931	31,179,963	33,206,408	6.5%	2,026,445
PROF	4,432,750	4,399,999	5,516,835	6,515,407	7,425,186	6,478,867	-12.7%	-946,319
UTIL	8,492,514	9,761,658	10,142,989	12,726,668	12,365,934	14,268,976	15.4%	1,903,042
MANU	83,095,221	83,182,248	43,841,736	51,910,751	68,426,577	21,272,629	-68.9%	-47,153,948
TRAN	10,249,991	11,008,863	11,866,058	8,671,902	10,435,883	10,322,190	-1.1%	-113,693
WHLS	46,662,100	33,900,728	38,053,327	35,865,559	48,422,043	38,795,805	-19.9%	-9,626,238
GOV	6,304	111,945	32,688	12,940	145,292	95,541	-34.2%	-49,751
<b>TOTAL</b>	<b>327,922,328</b>	<b>328,022,121</b>	<b>336,224,136</b>	<b>338,631,713</b>	<b>383,794,831</b>	<b>307,407,558</b>	<b>-19.9%</b>	<b>-76,387,273</b>

Table 7.1 For complete listing of Lines of Business, see page 9.

Other Third Quarter GROSS Sales History	
2004	327,922,328
2005	328,022,121
2006	336,224,136
2007	338,631,713
2008	383,794,831
2009	307,407,558

Table 7.2

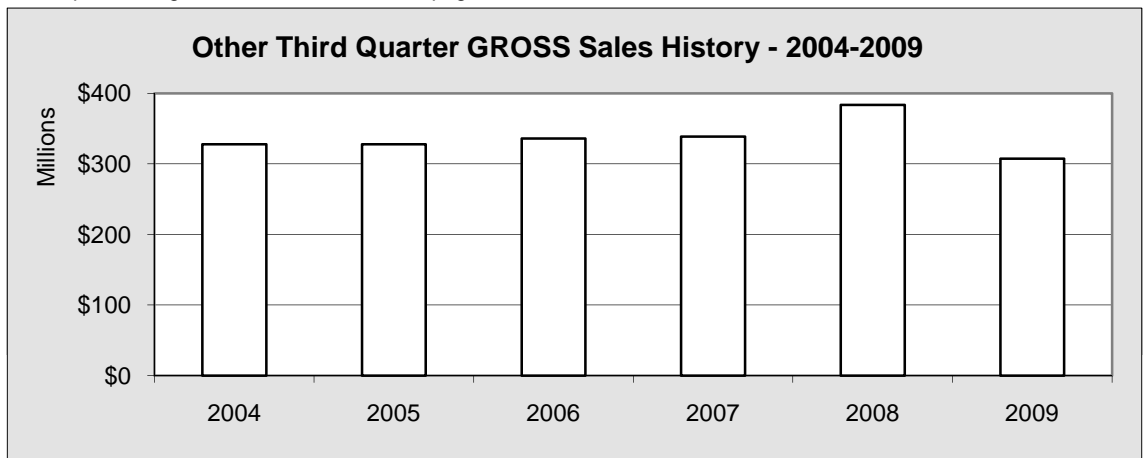


Chart 7.1

Other Five Year Change Third Quarter GROSS Sales		
	2004	2009
PROD	34,017,427	31,513,596
SALES	45,735,321	50,050,775
CONST	34,527,063	60,520,518
PROP	6,888,120	8,788,931
TOUR	38,050,701	32,093,322
SERV	15,764,816	33,206,408
PROF	4,432,750	6,478,867
UTIL	8,492,514	14,268,976
MANU	83,095,221	21,272,629
TRAN	10,249,991	10,322,190
WHLS	46,662,100	38,795,805
GOV	6,304	95,541
<b>TOTAL</b>	<b>327,922,328</b>	<b>307,407,558</b>

Table 7.3

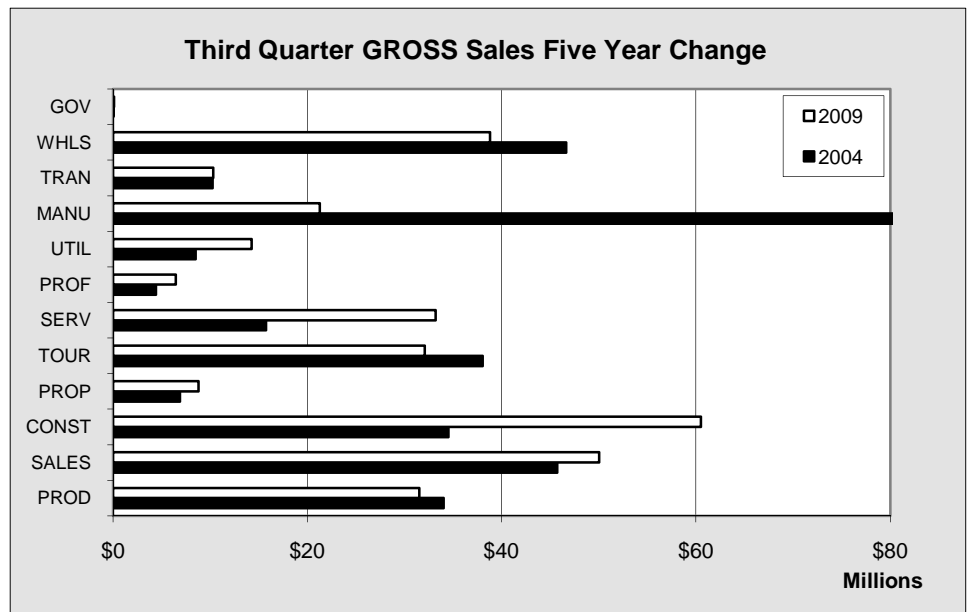


Chart 7.2

# Other KPB Sales

Other Third Quarter TAXABLE Sales by Line of Business - 2004-2009 - in \$								
LOB	2004	2004	2005	2007	2008	2009	Annual Percent Change	Annual Amount Change
PROD	1,717,041	1,050,831	1,182,198	1,387,047	1,572,189	1,425,873	-9.3%	-146,316
SALES	21,804,201	22,164,773	24,274,092	26,073,089	28,721,628	19,436,752	-32.3%	-9,284,876
CONST	2,203,356	2,092,385	2,286,957	2,577,681	2,668,028	2,201,205	-17.5%	-466,823
PROP	2,743,120	3,051,016	3,597,201	4,175,095	6,491,465	3,511,466	-45.9%	-2,979,999
TOUR	26,401,706	27,688,538	29,965,900	38,176,410	35,487,950	26,694,592	-24.8%	-8,793,358
SERV	8,343,158	9,261,072	10,173,561	11,153,940	11,283,623	12,547,085	11.2%	1,263,462
PROF	1,085,423	1,109,725	1,210,376	1,483,310	1,461,576	1,292,453	-11.6%	-169,123
UTIL	4,829,167	5,383,105	5,860,772	6,796,828	7,281,816	8,157,236	12.0%	875,420
MANU	1,064,239	1,428,730	1,374,752	1,463,674	1,603,492	1,336,317	-16.7%	-267,175
TRAN	238,232	294,187	323,315	324,649	317,375	275,179	-13.3%	-42,196
WHLS	5,257,410	5,992,066	7,075,889	6,876,790	8,500,458	6,584,868	-22.5%	-1,915,590
GOV	6,304	14,841	3,024	4,600	16,273	15,241	-6.3%	-1,032
<b>TOTAL</b>	<b>75,693,357</b>	<b>79,531,269</b>	<b>87,328,037</b>	<b>100,493,113</b>	<b>105,405,873</b>	<b>83,478,267</b>	<b>-20.8%</b>	<b>-21,927,606</b>

Table 7.4

For complete listing of Lines of Business, see page 9.

TAXABLE Sales History	
2004	75,693,357
2004	79,531,269
2005	87,328,037
2007	100,493,113
2008	105,405,873
2009	83,478,267

Table 7.5

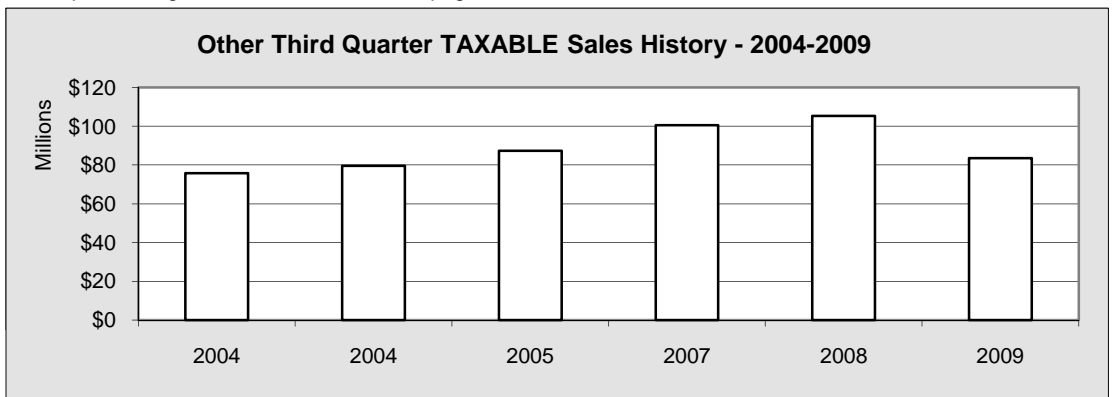


Chart 7.3

Other Five Year Change Third Quarter TAXABLE Sales		
	2004	2009
PROD	1,717,041	1,425,873
SALES	21,804,201	19,436,752
CONST	2,203,356	2,201,205
PROP	2,743,120	3,511,466
TOUR	26,401,706	26,694,592
SERV	8,343,158	12,547,085
PROF	1,085,423	1,292,453
UTIL	4,829,167	8,157,236
MANU	1,064,239	1,336,317
TRAN	238,232	275,179
WHLS	5,257,410	6,584,868
GOV	6,304	15,241
<b>TOTAL</b>	<b>75,693,357</b>	<b>83,478,267</b>

Table 7.6

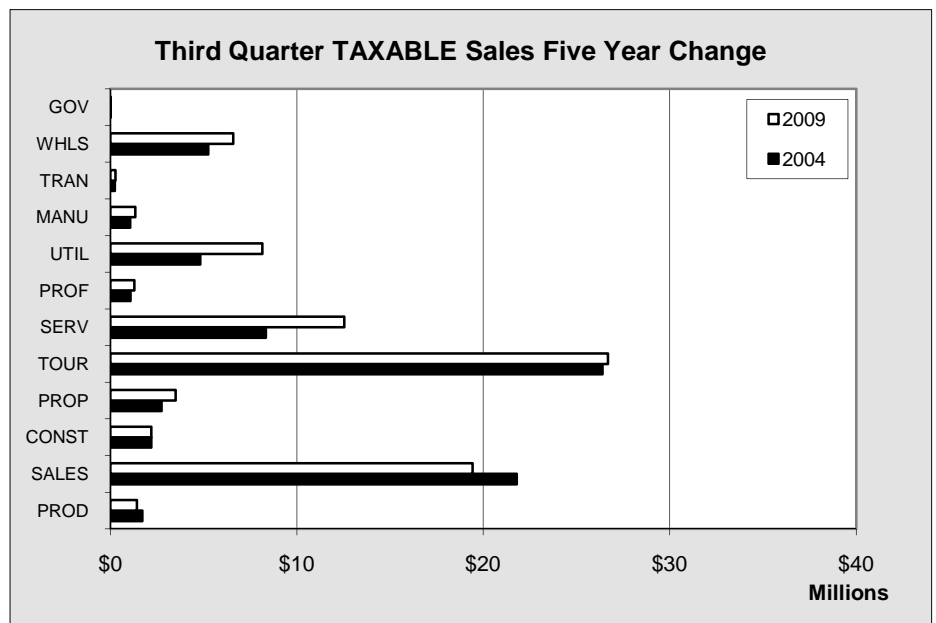


Chart 7.4



# Other KPB Sales

Other YTD Sept 30 GROSS Sales by Line of Business - 2004-2009 - in \$								
LOB	2004	2005	2006	2007	2008	2009	Annual Percent Change	Annual Amount Change
PROD	96,638,145	107,408,911	142,745,630	96,689,763	100,986,102	93,245,451	-7.7%	-7,740,651
SALES	109,622,461	114,673,132	119,736,835	128,014,765	136,523,889	126,693,430	-7.2%	-9,830,459
CONST	68,645,940	82,136,791	91,918,572	117,086,872	106,278,485	123,633,345	16.3%	17,354,860
PROP	17,468,675	19,038,653	21,932,734	23,931,498	28,344,081	24,582,422	-13.3%	-3,761,659
TOUR	61,504,496	64,761,119	68,907,562	72,896,333	69,447,152	50,245,997	-27.6%	-19,201,155
SERV	38,600,098	45,709,076	50,924,003	62,839,139	81,941,462	86,436,262	5.5%	4,494,800
PROF	12,377,887	11,876,772	14,494,635	16,783,915	20,021,569	17,448,403	-12.9%	-2,573,166
UTIL	26,646,493	31,344,804	35,125,587	41,860,686	40,938,664	52,536,771	28.3%	11,598,107
MANU	105,742,510	156,213,816	99,580,251	118,208,418	161,098,696	60,790,428	-62.3%	-100,308,268
TRAN	27,453,972	27,181,551	29,150,192	20,028,215	23,651,847	23,043,969	-2.6%	-607,878
WHLS	111,163,012	95,450,349	95,734,660	90,416,058	121,861,724	185,698,639	52.4%	63,836,915
GOV	12,669	338,560	180,126	45,831	465,589	483,691	3.9%	18,102
<b>TOTAL</b>	<b>675,876,358</b>	<b>756,133,534</b>	<b>770,430,787</b>	<b>788,801,493</b>	<b>891,559,260</b>	<b>844,838,808</b>	<b>-5.2%</b>	<b>-46,720,452</b>

Table 7.7

For complete listing of Lines of Business, see page 9.

Other YTD Sept. 30 GROSS Sales History	
2004	675,876,358
2005	756,133,534
2006	770,430,787
2007	788,801,493
2008	891,559,260
2009	844,838,808

Table 7.8

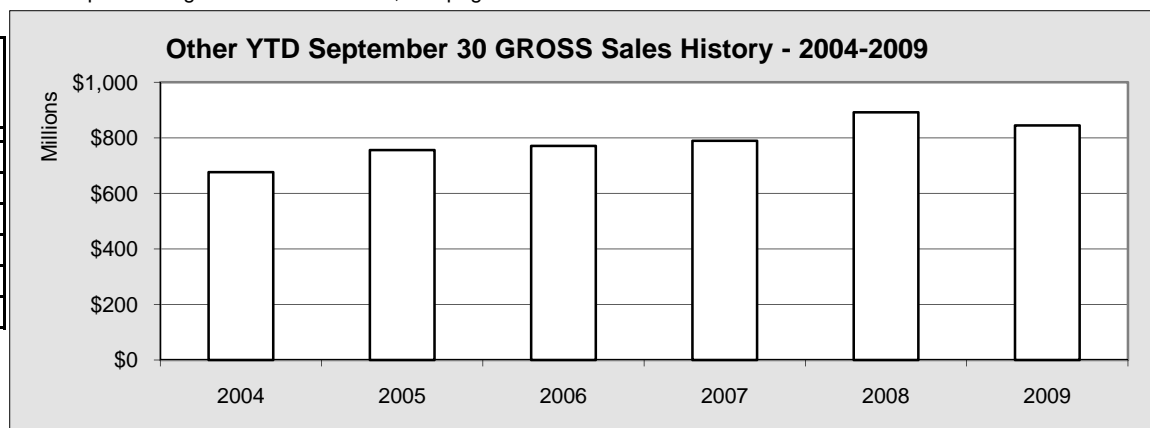


Chart 7.5

Other Five Year Change YTD Sept. 30 GROSS Sales		
	2004	2009
PROD	96,638,145	93,245,451
SALES	109,622,461	126,693,430
CONST	68,645,940	123,633,345
PROP	17,468,675	24,582,422
TOUR	61,504,496	50,245,997
SERV	38,600,098	86,436,262
PROF	12,377,887	17,448,403
UTIL	26,646,493	52,536,771
MANU	105,742,510	60,790,428
TRAN	27,453,972	23,043,969
WHLS	111,163,012	185,698,639
GOV	12,669	483,691
<b>TOTAL</b>	<b>675,876,358</b>	<b>844,838,808</b>

Table 7.9

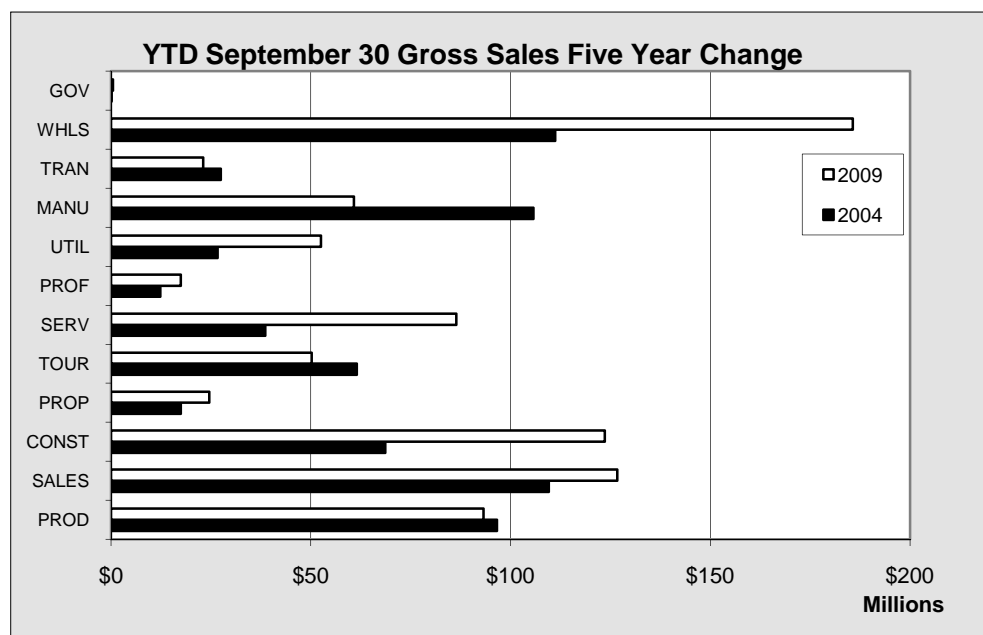


Chart 7.6

# Other KPB Sales

Other YTD Sept. 30 TAXABLE Sales by Line of Business - 2004-2009 - in \$								
LOB	2004	2005	2006	2007	2008	2009	Annual Percent Change	Annual Amount Change
PROD	4,137,018	3,484,553	3,563,467	3,982,223	4,424,158	4,834,591	9.3%	410,433
SALES	53,497,320	53,318,267	58,535,149	62,057,303	67,827,115	28,302,548	-58.3%	-39,524,567
CONST	5,447,212	5,099,205	5,442,577	5,982,111	6,385,365	5,134,426	-19.6%	-1,250,939
PROP	7,046,688	7,550,113	8,500,394	9,637,294	13,879,102	8,833,480	-36.4%	-5,045,622
TOUR	45,085,917	47,449,952	50,340,539	64,556,211	59,839,787	42,078,765	-29.7%	-17,761,022
SERV	21,330,863	25,040,583	26,627,484	28,890,470	31,390,221	34,397,845	9.6%	3,007,624
PROF	3,160,652	3,242,449	3,575,791	4,008,145	3,820,398	3,610,134	-5.5%	-210,264
UTIL	16,572,089	19,019,930	22,190,662	25,715,953	26,216,444	33,260,961	26.9%	7,044,517
MANU	2,078,646	2,688,919	2,623,533	2,906,552	3,216,483	2,595,002	-19.3%	-621,481
TRAN	571,695	696,243	809,917	686,539	755,733	741,382	-1.9%	-14,351
WHLS	14,349,812	16,385,340	19,460,802	20,263,338	23,930,084	19,875,849	-16.9%	-4,054,235
GOV	12,604	40,606	7,803	21,018	40,090	37,216	-7.2%	-2,874
TOTAL	173,290,516	184,016,160	201,678,118	228,707,157	241,724,980	183,702,199	-24.0%	-58,022,781

Table 7.10

For complete listing of Lines of Business, see page 9.

Other YTD Sept 30 TAXABLE Sales History	
2004	173,290,516
2005	184,016,160
2006	201,678,118
2007	228,707,157
2008	241,724,980
2009	183,702,199

Table 7.11

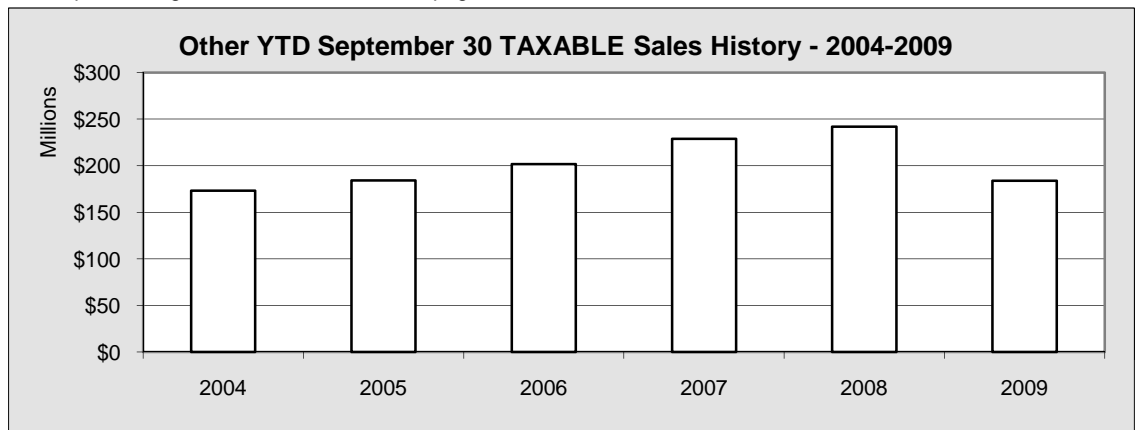


Chart 7.7

Other Five Year Change YTD Sept. 30 TAXABLE Sales		
	2004	2009
PROD	4,137,018	4,834,591
SALES	53,497,320	28,302,548
CONST	5,447,212	5,134,426
PROP	7,046,688	8,833,480
TOUR	45,085,917	42,078,765
SERV	21,330,863	34,397,845
PROF	3,160,652	3,610,134
UTIL	16,572,089	33,260,961
MANU	2,078,646	2,595,002
TRAN	571,695	741,382
WHLS	14,349,812	19,875,849
GOV	12,604	37,216
TOTAL	173,290,516	183,702,199

Table 7.12

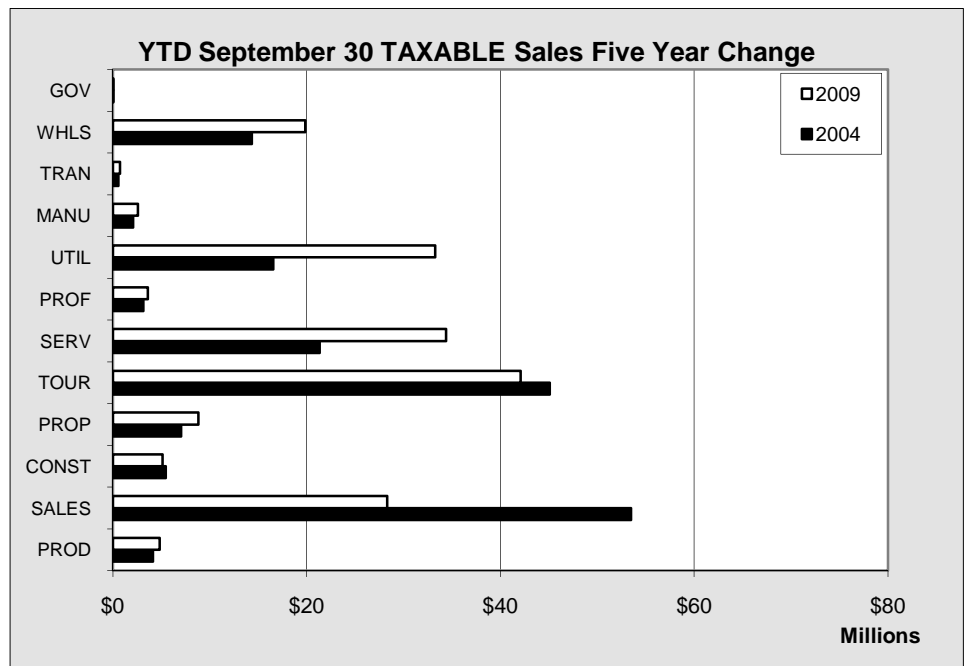


Chart 7.8

# Other KPB Sales

Other Annual GROSS Sales by Line of Business - 2003-2008 - in \$								
LOB	2003	2004	2005	2006	2007	2008	Annual Percent Change	Annual Amount Change
PROD	174,128,291	147,140,780	153,182,362	175,123,026	148,522,424	159,516,682	7.4%	10,994,258
SALES	182,478,029	143,382,467	149,803,836	156,580,806	167,378,000	186,671,626	11.5%	19,293,626
CONST	123,133,969	121,240,100	126,832,067	154,241,220	166,892,716	149,383,384	-10.5%	-17,509,332
PROP	24,513,440	24,867,031	26,574,731	29,109,553	34,135,293	34,417,613	0.8%	282,320
TOUR	58,915,736	66,630,028	69,825,987	74,506,229	78,138,957	69,275,667	-11.3%	-8,863,290
SERV	44,239,266	63,181,724	63,766,927	70,084,535	85,631,832	114,481,526	33.7%	28,849,694
PROF	15,800,255	17,160,184	17,007,030	21,149,978	23,394,233	27,438,146	17.3%	4,043,913
UTIL	33,607,375	36,341,683	43,002,998	49,256,836	55,585,131	57,647,745	3.7%	2,062,614
MANU	85,828,471	131,419,015	187,397,786	121,518,657	126,541,825	189,882,175	50.1%	63,340,350
TRAN	16,628,065	35,308,579	36,122,095	37,924,615	26,049,567	32,818,314	26.0%	6,768,747
WHLS	102,174,522	315,068,865	330,371,937	359,368,992	385,468,249	458,484,194	18.9%	73,015,945
GOV	831,604	1,063,212	820,042	512,629	139,082	537,738	286.6%	398,656
TOTAL	862,279,023	1,102,803,668	1,204,707,798	1,249,377,076	1,297,877,309	1,480,554,810	14.1%	182,677,501

Table 7.13

For complete listing of Lines of Business, see page 9.

Other Annual GROSS Sales History	
2003	862,279,023
2004	1,102,803,668
2005	1,204,707,798
2006	1,249,377,076
2007	1,297,877,309
2008	1,480,554,810

Table 7.14

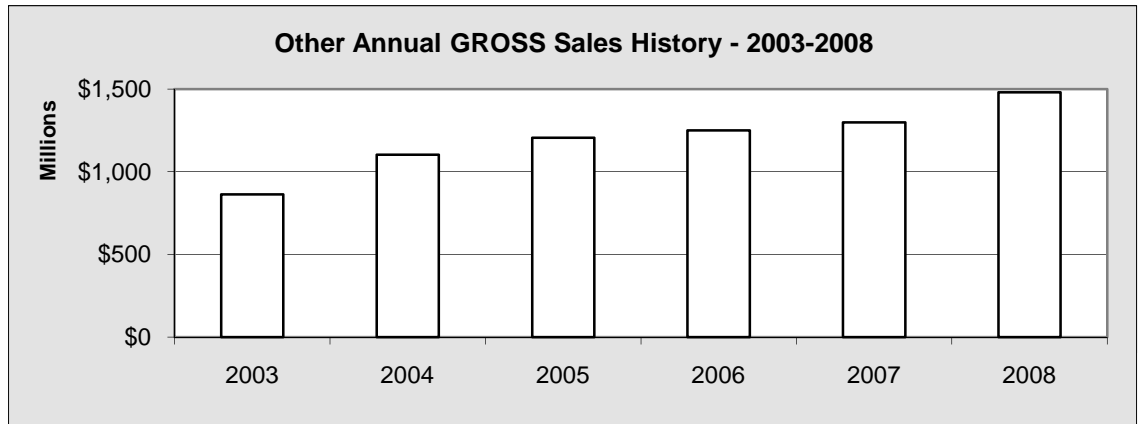


Chart 7.9

Five Year Change Annual GROSS Sales		
LOB	2003	2008
PROD	174,128,291	159,516,682
SALES	182,478,029	186,671,626
CONST	123,133,969	149,383,384
PROP	24,513,440	34,417,613
TOUR	58,915,736	69,275,667
SERV	44,239,266	114,481,526
PROF	15,800,255	27,438,146
UTIL	33,607,375	57,647,745
MANU	85,828,471	189,882,175
TRAN	16,628,065	32,818,314
WHLS	102,174,522	458,484,194
GOV	831,604	537,738
TOTAL	862,279,023	1,480,554,810

Table 7.15

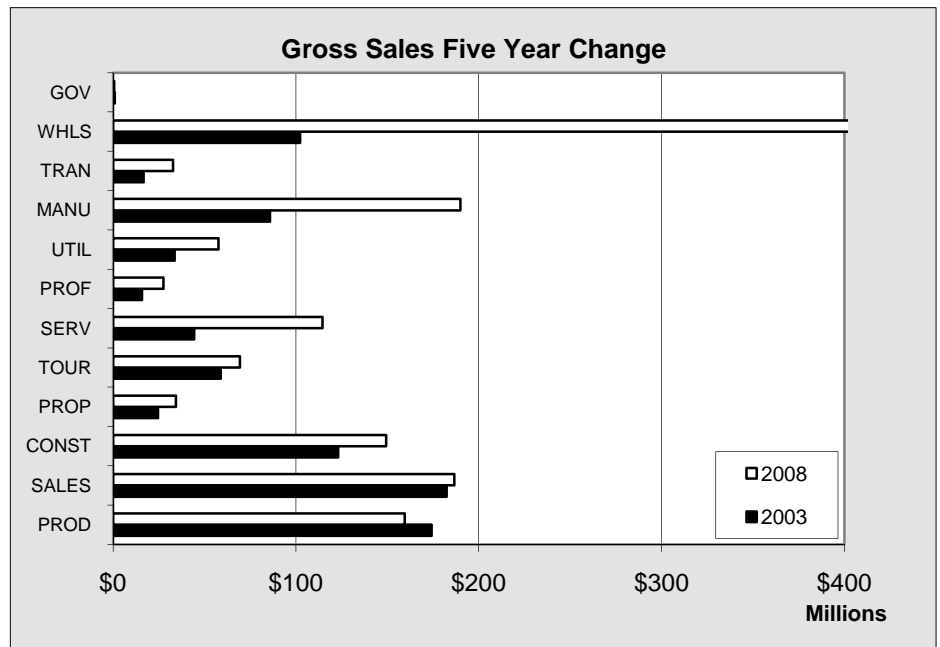


Chart 7.10

# Other KPB Sales

Other Annual TAXABLE Sales by Line of Business - 2003-2008 - in \$								
LOB	2003	2004	2005	2006	2007	2008	Annual Percent Change	Annual Amount Change
PROD	5,001,743	5,331,875	4,502,307	4,628,764	5,244,276	6,011,202	14.6%	766,926
SALES	72,262,286	68,560,411	69,150,050	75,416,814	80,153,012	94,935,337	18.4%	14,782,325
CONST	7,519,106	7,202,164	6,783,831	7,378,366	8,168,541	8,194,860	0.3%	26,319
PROP	9,255,353	9,258,388	9,946,694	11,156,925	12,437,648	13,240,502	6.5%	802,854
TOUR	44,178,366	49,103,371	51,654,969	54,875,324	66,029,697	58,673,244	-11.1%	-7,356,453
SERV	25,818,425	29,196,442	33,248,516	35,106,663	38,617,863	46,716,874	21.0%	8,099,011
PROF	4,040,814	4,117,450	4,310,281	4,691,507	5,288,589	5,517,029	4.3%	228,440
UTIL	22,028,897	22,822,064	26,157,508	30,333,082	34,536,924	36,976,492	7.1%	2,439,568
MANU	2,583,840	2,625,421	3,277,627	3,224,883	3,693,017	3,545,266	-4.0%	-147,751
TRAN	1,520,266	750,682	930,506	1,034,665	936,846	1,001,155	6.9%	64,309
WHLS	15,475,129	19,787,056	22,775,440	26,747,293	28,410,764	31,982,913	12.6%	3,572,149
GOV	39,501	30,667	50,936	15,303	26,808	53,750	100.5%	26,942
<b>TOTAL</b>	<b>209,723,726</b>	<b>218,785,991</b>	<b>232,788,665</b>	<b>254,609,589</b>	<b>283,543,985</b>	<b>306,848,624</b>	<b>8.2%</b>	<b>23,304,639</b>

Table 7.16

For complete listing of Lines of Business, see page 9.

Other Annual TAXABLE Sales History	
2003	209,723,726
2004	218,785,991
2005	232,788,665
2006	254,609,589
2007	283,543,985
2008	306,848,624

Table 7.17

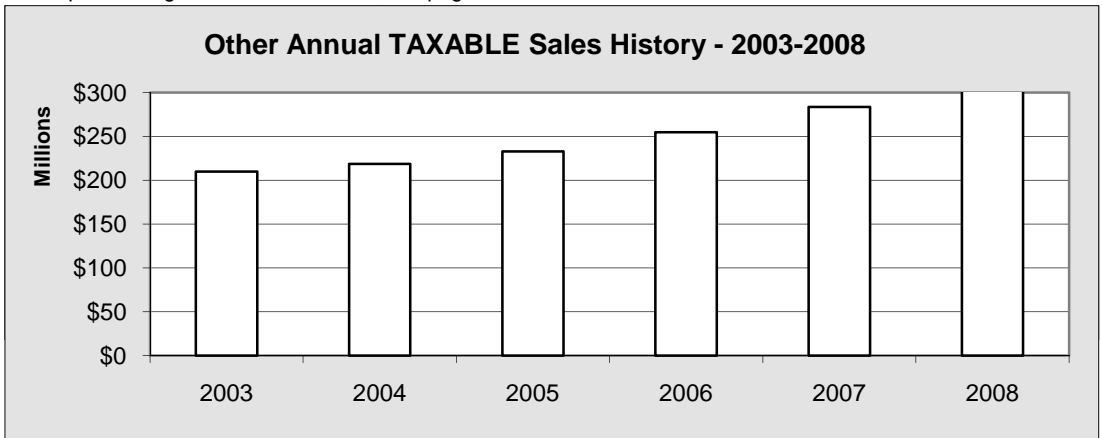


Chart 7.11

Five Year Change Annual TAXABLE Sales		
LOB	2003	2008
PROD	5,001,743	6,011,202
SALES	72,262,286	94,935,337
CONST	7,519,106	8,194,860
PROP	9,255,353	13,240,502
TOUR	44,178,366	58,673,244
SERV	25,818,425	46,716,874
PROF	4,040,814	5,517,029
UTIL	22,028,897	36,976,492
MANU	2,583,840	3,545,266
TRAN	1,520,266	1,001,155
WHLS	15,475,129	31,982,913
GOV	39,501	53,750
<b>TOTAL</b>	<b>209,723,726</b>	<b>306,848,624</b>

Table 7.18

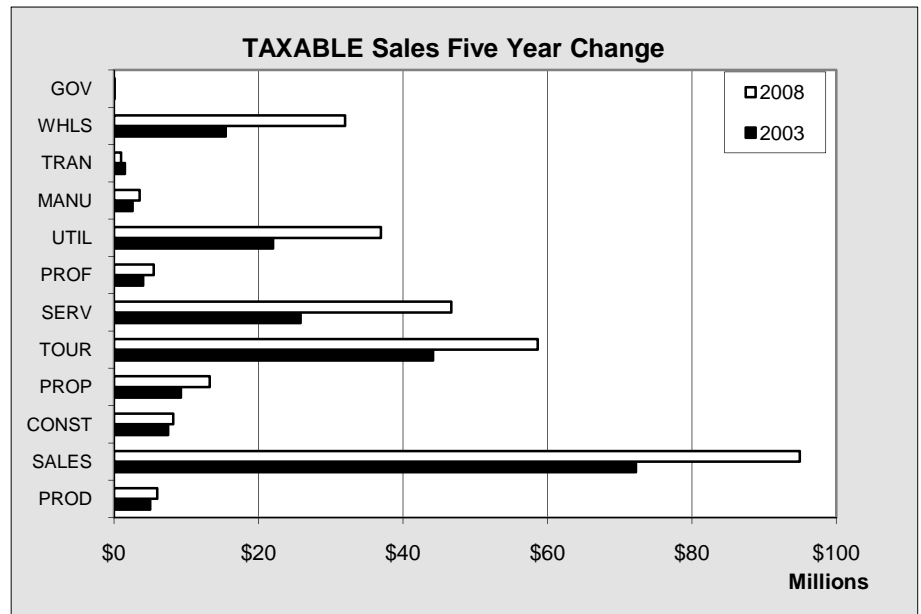


Chart 7.12

# Other KPB Sales

**Other GROSS Sales by Line of Business by Quarter - 2008 - in \$**

LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	22,133,605	33,080,374	45,784,936	58,517,767	159,516,682
Sales	32,556,411	51,980,833	59,083,336	43,051,046	186,671,626
Construction	25,278,709	31,838,817	51,316,980	40,948,878	149,383,384
Property	5,550,990	8,408,459	11,126,489	9,331,675	34,417,613
Tourism	2,945,041	21,073,270	41,298,197	3,959,159	69,275,667
Services	22,393,415	29,435,249	33,621,532	29,031,330	114,481,526
Professional	5,180,824	7,835,377	7,977,031	6,444,914	27,438,146
Utility	15,739,528	12,833,201	12,367,684	16,707,332	57,647,745
Manufacturing	27,926,865	64,537,243	68,693,298	28,724,769	189,882,175
Transportation & Warehousing	5,093,222	8,126,006	10,602,554	8,996,532	32,818,314
Wholesale	32,500,366	40,939,315	48,422,043	336,622,470	458,484,194
Government	303,976	16,321	145,292	72,149	537,738
<b>TOTAL</b>	<b>197,602,952</b>	<b>310,104,465</b>	<b>390,439,372</b>	<b>582,408,021</b>	<b>1,480,554,810</b>

Table 7.19

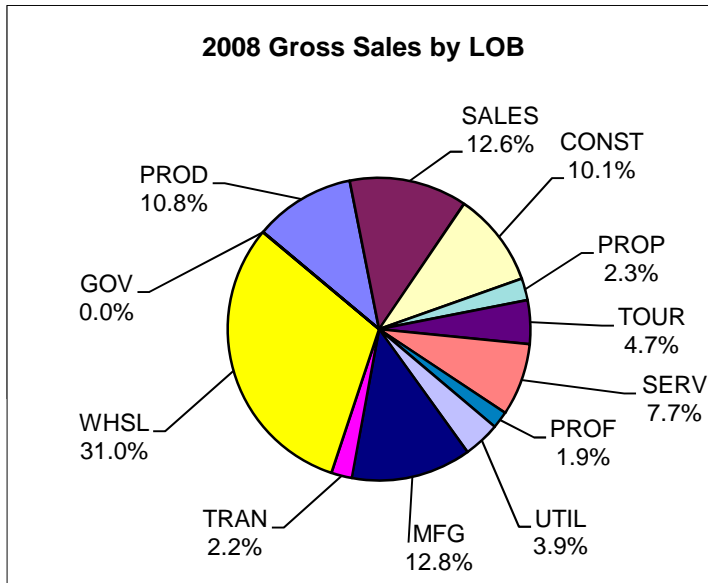


Chart 7.13

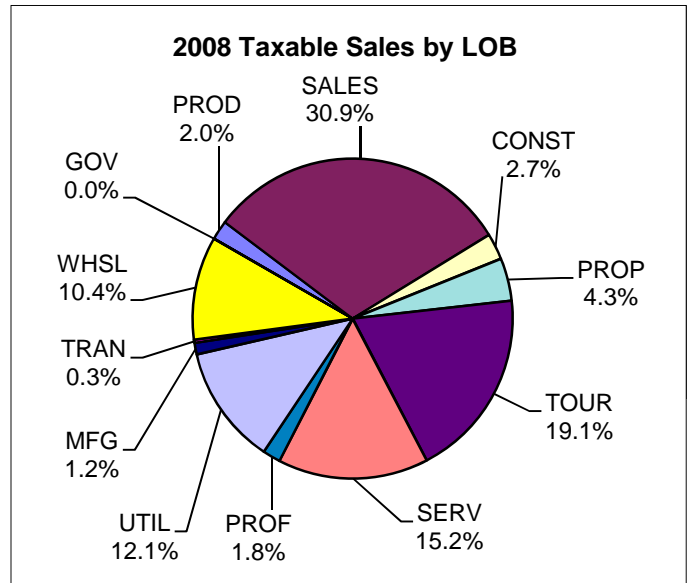


Chart 7.14

**Other TAXABLE Sales by Line of Business by Quarter - 2008 - in \$**

LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	912,669	1,939,300	1,578,775	1,580,458	6,011,202
Sales	15,978,538	26,163,244	32,285,768	20,507,787	94,935,337
Construction	1,495,920	1,999,973	2,692,592	2,006,375	8,194,860
Property	2,447,819	3,474,005	4,293,198	3,025,480	13,240,502
Tourism	2,636,558	18,479,839	34,464,374	3,092,473	58,673,244
Services	9,616,542	11,747,596	13,378,435	11,974,301	46,716,874
Professional	1,136,067	1,444,504	1,642,198	1,294,260	5,517,029
Utility	10,713,306	8,221,322	7,283,566	10,758,298	36,976,492
Manufacturing	407,765	940,643	1,586,836	610,022	3,545,266
Transportation & Warehousing	172,168	269,454	331,301	228,232	1,001,155
Wholesale	7,751,412	7,678,214	8,500,458	8,052,829	31,982,913
Government	15,266	8,551	16,273	13,660	53,750
<b>TOTAL</b>	<b>53,284,030</b>	<b>82,366,645</b>	<b>108,053,774</b>	<b>63,144,175</b>	<b>306,848,624</b>

Table 7.20

# Other KPB Sales

**Other GROSS Sales by Line of Business by Quarter - 2007 - in \$**

	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	24,020,876	33,722,566	38,946,321	51,832,661	148,522,424
Sales	31,083,771	46,992,667	49,938,317	39,363,245	167,378,000
Construction	24,864,188	37,494,171	54,728,513	49,805,844	166,892,716
Property	6,001,714	8,171,623	9,730,259	10,198,601	34,102,197
Tourism	5,503,621	21,990,753	45,401,959	5,242,624	78,138,957
Services	17,094,489	21,589,435	24,183,117	22,797,887	85,664,928
Professional	4,900,707	5,367,801	6,515,407	6,610,318	23,394,233
Utility	16,970,630	12,163,388	12,726,668	13,724,445	55,585,131
Manufacturing	36,584,755	29,712,912	51,910,751	8,333,407	126,541,825
Transportation & Warehousing	4,658,253	6,698,060	8,671,902	6,021,352	26,049,567
Wholesale	25,345,813	29,204,686	35,865,559	295,052,191	385,468,249
Government	25,127	7,764	12,940	93,251	139,082
<b>TOTAL</b>	<b>197,053,944</b>	<b>253,115,826</b>	<b>338,631,713</b>	<b>509,075,826</b>	<b>1,297,877,309</b>

Table 7.21

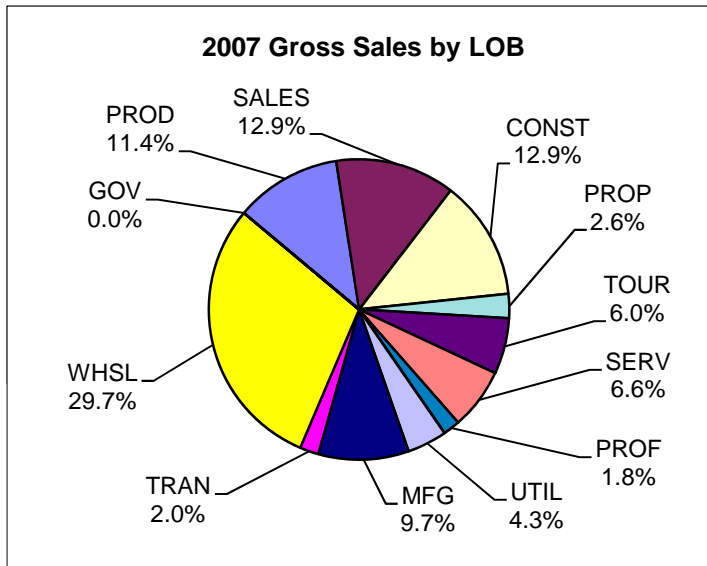


Chart 7.15

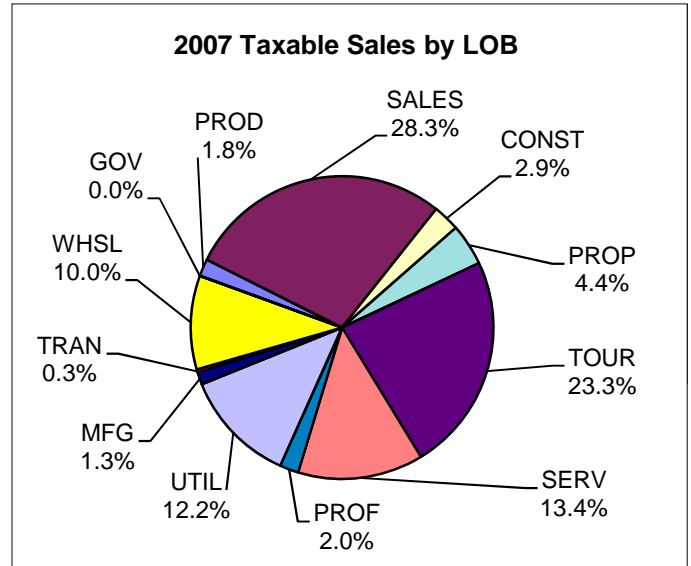


Chart 7.16

**Other TAXABLE Sales by Line of Business by Quarter - 2007 - in \$**

LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	831,139	1,764,037	1,387,047	1,262,053	5,244,276
Sales	13,703,348	22,280,866	26,073,089	18,095,709	80,153,012
Construction	1,380,642	2,023,788	2,577,681	2,186,430	8,168,541
Property	2,287,467	3,230,635	4,212,275	2,825,829	12,556,206
Tourism	3,937,072	19,442,729	38,176,410	4,473,486	66,029,697
Services	7,646,756	9,823,932	11,027,912	9,583,765	38,082,365
Professional	1,262,078	1,472,696	1,572,158	1,398,597	5,705,529
Utility	11,366,562	7,552,563	6,796,828	8,820,971	34,536,924
Manufacturing	405,938	1,036,940	1,463,674	786,465	3,693,017
Transportation & Warehousing	155,418	206,472	324,649	250,307	936,846
Wholesale	7,055,149	6,331,399	6,876,790	8,147,426	28,410,764
Government	12,918	3,500	4,600	5,790	26,808
<b>TOTAL</b>	<b>50,044,487</b>	<b>75,169,557</b>	<b>100,493,113</b>	<b>57,836,828</b>	<b>283,543,985</b>

Table 7.22

# Other KPB Sales

**Other GROSS Sales by Line of Business by Quarter - 2006 - in \$**

LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	40,136,212	41,957,147	60,652,271	32,377,396	175,123,026
Sales	26,508,008	45,135,003	48,093,824	36,843,971	156,580,806
Construction	17,817,358	27,340,871	46,760,343	62,322,648	154,241,220
Property	5,259,580	7,716,904	8,956,250	7,176,819	29,109,553
Tourism	4,306,310	21,514,681	43,086,571	5,598,667	74,506,229
Services	14,306,132	17,396,627	19,221,244	19,160,532	70,084,535
Professional	4,316,631	4,661,169	5,516,835	6,655,343	21,149,978
Utility	14,204,879	10,777,719	10,142,989	14,131,249	49,256,836
Manufacturing	14,106,987	41,631,528	43,841,736	21,938,406	121,518,657
Transporation & Warehousing	6,124,411	11,159,723	11,866,058	8,774,423	37,924,615
Wholesale	25,363,123	32,318,210	38,053,327	263,634,332	359,368,992
Government	116,915	30,523	32,688	332,503	512,629
<b>TOTAL</b>	<b>172,566,546</b>	<b>261,640,105</b>	<b>336,224,136</b>	<b>478,946,289</b>	<b>1,249,377,076</b>

Table 7.23

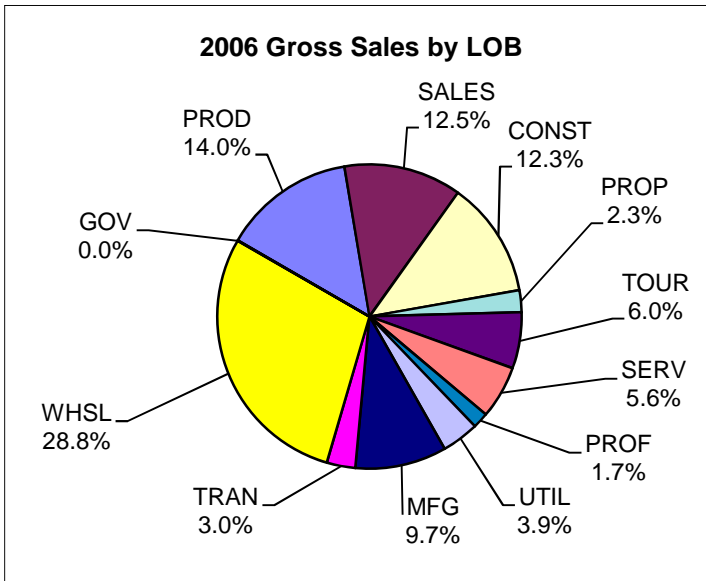


Chart 7.17

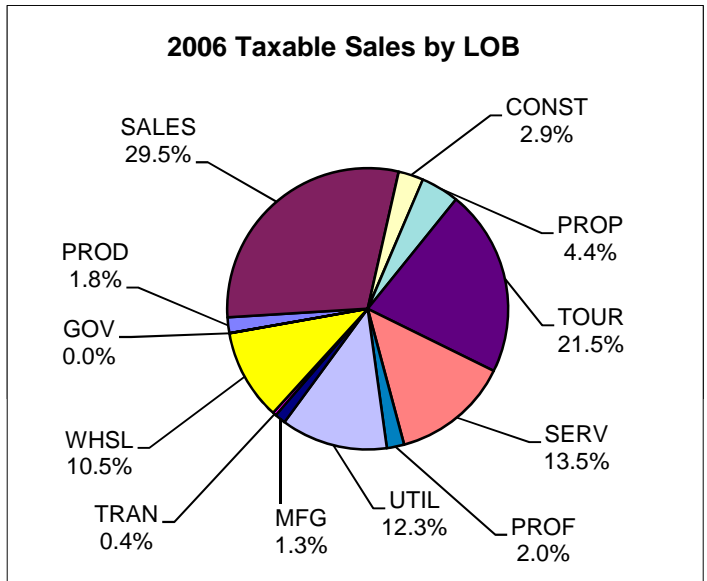


Chart 7.18

**Other TAXABLE Sales by Line of Business by Quarter - 2006 - in \$**

LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	802,513	1,578,756	1,182,198	1,065,297	4,628,764
Sales	13,259,849	21,001,208	24,274,092	16,881,665	75,416,814
Construction	1,206,598	1,949,022	2,286,957	1,935,789	7,378,366
Property	2,086,901	2,860,373	3,617,941	2,678,530	11,243,745
Tourism	3,860,547	16,514,092	29,965,900	4,534,785	54,875,324
Services	7,172,380	9,020,442	10,063,181	8,349,108	34,605,111
Professional	1,210,386	1,372,049	1,300,016	1,223,788	5,106,239
Utility	9,589,952	6,739,938	5,860,772	9,142,420	31,333,082
Manufacturing	383,815	864,966	1,374,752	601,350	3,224,883
Transporation & Warehousing	167,308	319,294	323,315	224,748	1,034,665
Wholesale	6,219,778	6,165,135	7,075,889	7,286,491	26,747,293
Government	1,500	3,279	3,024	7,500	15,303
<b>TOTAL</b>	<b>45,961,527</b>	<b>68,388,554</b>	<b>87,328,037</b>	<b>53,931,471</b>	<b>255,609,589</b>

Table 7.24

# Other KPB Sales

<b>Other Annual Gross Sales by Quarter - in \$</b>						
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total	Annual Change
1994	108,045,292	168,026,112	227,742,774	160,338,704	664,152,882	
1995	129,319,512	176,944,646	233,045,872	155,296,678	694,606,708	4.6%
1996	118,798,405	164,583,791	200,339,231	146,554,575	630,276,002	-9.3%
1997	121,205,814	175,801,297	252,318,601	180,020,471	729,346,183	15.7%
1998	153,607,622	211,191,964	235,128,992	193,091,815	793,020,393	8.7%
1999	137,446,972	180,709,546	232,722,008	182,269,903	733,148,429	-7.5%
2000	126,664,981	183,977,517	225,474,396	172,187,791	708,304,685	-3.4%
2001	170,550,210	217,647,967	286,402,452	290,090,088	964,690,717	36.2%
2002	159,548,666	216,025,032	262,921,008	224,634,715	863,129,421	-10.5%
2003	154,468,221	208,425,856	284,006,188	215,378,758	862,279,023	-0.1%
2004	159,173,241	188,780,789	327,922,328	426,927,310	1,102,803,668	27.9%
2005	184,979,440	243,131,973	328,022,121	448,574,264	1,204,707,798	9.2%
2006	172,566,546	261,640,105	336,224,136	478,946,289	1,249,377,076	3.7%
2007	197,053,944	253,115,826	338,631,713	509,075,826	1,297,877,309	3.9%
2008	197,602,952	310,104,465	390,439,372	582,408,021	1,480,554,810	14.1%
2009	294,830,262	242,601,288	307,407,558		844,839,108	
Change	49.2%	-21.8%	-21.3%			

Table 7.25

<b>Other Annual Taxable Sales by Quarter - in \$</b>						
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total	Annual Change
1994	28,736,078	41,443,906	48,711,068	33,683,616	152,574,668	
1995	29,644,424	44,648,194	52,795,407	35,781,690	162,869,715	6.7%
1996	30,783,420	44,988,294	53,390,165	35,276,802	164,438,681	1.0%
1997	31,351,194	47,363,481	56,193,073	37,525,660	172,433,408	4.9%
1998	33,492,756	49,242,778	58,040,464	38,773,336	179,549,334	4.1%
1999	34,348,468	50,746,526	61,313,334	40,985,751	187,394,079	4.4%
2000	35,696,361	55,205,057	66,472,925	41,967,937	199,342,280	6.4%
2001	38,055,259	57,871,082	68,871,018	46,773,634	211,570,993	6.1%
2002	41,860,984	57,515,479	69,125,012	42,247,807	210,749,282	-0.4%
2003	38,386,873	58,301,294	69,992,550	43,042,009	209,722,726	-0.5%
2004	39,079,687	58,517,472	75,693,357	45,495,475	218,785,991	4.3%
2005	41,198,163	63,286,728	79,531,269	48,772,505	232,788,665	6.4%
2006	45,961,527	68,388,554	87,328,037	53,931,471	256,609,589	9.8%
2007	50,044,487	75,169,557	100,493,113	57,836,828	283,543,985	10.9%
2008	53,284,030	82,366,645	108,053,774	63,144,175	306,848,624	8.2%
2009	42,792,339	57,431,593	83,478,267		183,702,199	
Change						

Table 7.26

<b>Other Annual Non-Taxable Sales by Quarter - in \$</b>						
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total	Annual Change
1994	79,309,214	126,582,206	179,031,706	126,655,088	511,578,214	
1995	99,675,088	132,296,452	180,250,465	119,514,988	531,736,993	3.9%
1996	88,014,985	119,595,497	146,949,066	111,277,773	465,837,321	-12.4%
1997	89,854,620	128,437,816	196,125,528	142,494,811	556,912,775	19.6%
1998	120,114,866	161,949,186	177,088,528	154,318,479	613,471,059	10.2%
1999	103,098,504	129,963,020	171,408,674	141,284,152	545,754,350	-11.0%
2000	90,968,620	128,772,460	159,001,471	130,219,854	508,962,405	-6.7%
2001	132,494,951	159,776,885	217,531,434	243,316,454	753,119,724	48.0%
2002	117,687,682	158,509,553	193,795,996	182,386,908	652,380,139	-13.4%
2003	116,081,348	150,124,562	214,013,638	172,336,749	652,556,297	0.0%
2004	120,093,554	130,263,317	252,228,971	381,431,835	884,017,677	35.5%
2005	143,781,277	179,845,245	248,490,852	399,801,759	971,919,133	9.9%
2006	126,605,019	193,251,551	248,896,099	425,014,818	993,767,487	2.2%
2007	147,009,457	177,946,269	238,138,600	451,238,998	1,014,333,324	2.1%
2008	144,318,922	227,737,820	282,385,598	519,263,846	1,173,706,186	15.7%
2009	252,037,923	185,169,695	223,929,291		661,136,909	
Change	74.6%	-18.7%	-20.7%			

Table 7.27



**DIRECTORY  
OF LOCAL  
OFFICIALS**

# Local Officials Directory

Kenai Peninsula Borough officials of the various governing bodies are listed on the following pages.

Officials listed are those who held office at the time of printing the report. Annual elections for public officials are held each October. For information regarding current public officials, check the appropriate website.

Kenai Peninsula Borough – <http://www.borough.kenai.ak.us/>

Kenai Peninsula Borough School District – <http://www.kpbsd.k12.ak.us/>

City of Homer – <http://www.ci.homer.ak.us/>

City of Kenai – <http://www.ci.kenai.ak.us/>

City of Seldovia – <http://www.cityofseldovia.com/>

City of Seward – <http://www.cityofseward.net/>

City of Soldotna – <http://www.ci.soldotna.ak.us/>

# Local Officials Directory

## Kenai Peninsula Borough Mayors

### Kenai Peninsula Borough

Mayor David R. Carey      144 North Binkley  
Soldotna, AK 99669  
907-262-4441

### City of Homer

Mayor Jim Hornady      491 East Pioneer Ave.  
Homer, AK 99603  
907-235-8121

### City of Kachemak

Mayor Philemon Morris      PO Box 958  
Homer, AK 99603  
907-235-8897

### City of Kenai

Mayor Pat Porter      210 Fidalgo Street, Suite 200  
Kenai, AK 99611  
907-283-7535

### City of Seldovia

Mayor Dick Wyland      Drawer B  
Seldovia, AK 99663  
907-234-7643

### City of Seward

Mayor Clark Corbridge      PO Box 167  
Seward, AK 99664  
907-224-4046

### City of Soldotna

Mayor Peter Micciche      177 North Birch  
Soldotna, AK 99669  
907-262-9107

Table 8.1

# Local Officials Directory

## **Kenai Peninsula Borough Mayor & Assembly**

144 N. Binkley Soldotna, Alaska 99669

Phone 907-714-2160

Assembly/Clerk Fax: 907-714-2388

Assembly e-mail: [assemblyclerk@borough.kenai.ak.us](mailto:assemblyclerk@borough.kenai.ak.us)

<b>Office / District</b>	<b>Name / Address</b>	<b>Phone / Fax / E-Mail</b>	<b>Term Expires</b>	<b>Previously Elected</b>
<b>Borough Mayor</b>	<b>David R. Carey</b> 144 N. Binkley St. Soldotna, AK 99669	714-2150 W  <a href="mailto:dcarey@borough.kenai.ak.us">dcarey@borough.kenai.ak.us</a>	2011	
<b>Assembly 1</b>  <b>Kalifornsky</b>	<b>Gary Knopp</b> 50465 Patrick Drive Kenai, AK 99611	283-9494 H 283-9800 F  <a href="mailto:pa12gary@hotmail.com">pa12gary@hotmail.com</a>	2009	2006
<b>Assembly 2</b>  <b>Kenai</b>	<b>Hal Smalley</b> 105 Linwood Lane Kenai, AK 99611	283-7469 H   <a href="mailto:hvsmalley@yahoo.com">hvsmalley@yahoo.com</a>	2011	
<b>Assembly 3</b>  <b>Nikiski</b>	<b>Gary Superman</b> P.O. Box 8425 Nikiski, AK 99635	776-8448 H 776-8098 F 252-5264 W  <a href="mailto:gsuperman@gci.net">gsuperman@gci.net</a>	2010	1989, 2001, 2004
<b>Assembly 4</b>  <b>Soldotna</b>	<b>Pete Sprague - Vice President</b> 188 Farnsworth Blvd. Soldotna, AK 99669	262-4073 H 262-8615 F  <a href="mailto:psprague@acsalaska.net">psprague@acsalaska.net</a>	2010	1998, 2001, 2002, 2004
<b>Assembly 5</b>  <b>Sterling / Funny River</b>	<b>Charles "Charlie" Peirce</b> 144 N. Binkley Street Soldotna AK 99669	260-6647   <a href="mailto:cpierce@gci.net">cpierce@gci.net</a>	2011	
<b>Assembly 6</b>  <b>East Peninsula</b>	<b>Ron Long</b> P.O. Box 2464 Seward, AK 99664	224-7068 H 224-5707 F  <a href="mailto:rlms@ptialaska.net">rlms@ptialaska.net</a>	2009	2000, 2003, 2006
<b>Assembly 7</b>  <b>Central</b>	<b>Paul Fischer</b> P.O. Box 889 Kasilof, AK 99610	262-9269 H 262-4902 F  <a href="mailto:akfischer@hotmail.com">akfischer@hotmail.com</a>	2010	1998, 2001, 2002, 2004, 2007
<b>Assembly 8</b>  <b>Homer</b>	<b>Bill Smith</b> P.O. Box 150 Homer, AK 99603	235-8932 H   <a href="mailto:bsmith@xyz.net">bsmith@xyz.net</a>	2011	2006, 2008
<b>Assembly 9</b>  <b>South Peninsula</b>	<b>Milli Martin - President</b> P.O. Box 2652 Homer, AK 99603	235-6652 H 235-6652 F  <a href="mailto:millimom@xyz.net">millimom@xyz.net</a>	2009	2000, 2002, 2003, 2006
<b>Borough Clerk</b>	<b>Johni Blankenship</b> 144 N. Binkley St. Soldotna, AK 99669	714-2160 262-8615 Fax  <a href="mailto:assemblyclerk@borough.kenai.ak.us">assemblyclerk@borough.kenai.ak.us</a>		

Table 8.2

# Local Officials Directory

<b>KENAI PENINSULA BOROUGH</b>		
<b>PLANNING COMMISSION MEMBERS</b>		
<b>Member</b>	<b>Contact Information</b>	<b>Term Expires</b>
<b>CHAIRMAN</b> Philip Bryson P.O. Box 1041 Kenai, Alaska 99611-1041	283-4672 work 283-4428 home	Kenai City Term Expires July 31, 2010
<b>VICE CHAIRMAN</b> Blair Martin P.O. Box 1776 Soldotna, Alaska 99669-1776	283-5227 - home	Kalifornsky Beach Term Expires July 31, 2009
JoAnne Collins P.O. Box 341 Anchor Point, Alaska 99556-0962	235-8071 home	Anchor Point/Ninilchik Term Expires July 31, 2010
Linda Murphy P.O. Box 4124 Soldotna, Alaska 99669	262-1686 - home	Soldotna City Term Expires July 31, 2011
Dr. Rick Foster P.O. Box 3328 Homer, AK 99603-3328	235-9100 - home	Homer City Term Expires July 31, 2010
Mari Anne Gross 57485 Clover Avenue Homer, Alaska 99603	235-7330 - home	Southwest Borough Term Expires July 31, 2011
Sue McClure P.O. Box 3686 Seward, Alaska 99664-3686	907-224-6784 - home	Seward City Term Expires July 31, 2011
Harry Lockwood 37085 Rafie Court Soldotna, Alaska 99669		Ridgeway Term Expires July 31, 2010
James Isham P.O. Box 51 Soldotna, Alaska 99669-0051	262-9200 - home	Sterling Term Expires July 31, 2009
Brent Johnson 20773 Porcupine Lane Clam Gulch, Alaska 99568-9713	262-4763 - home	Kasilof/Clam Gulch Term Expires July 31, 2009
Paulette Bokenko-Carluccio P.O. Box 116 Seldovia, Alaska 99663-0278	37227575 - home	Seldovia City Term Expires July 31, 2009
Todd Petersen P.O. Box 651 Seward, Alaska 99664-0651	288-5050 - home 224-3350 - work 224-2388 - work fax	East Peninsula Term Expires July 31, 2010
Jason Tauriainen P.O. Box 7373 Nikiski, Alaska 99635-7373	776-3988 - home	Northwest Borough Term Expires July 31, 2011

Email address for the Planning Commission: [planning@borough.kenai.ak.us](mailto:planning@borough.kenai.ak.us)

Fax Number for the Planning Commission: 907-262-8618

Table 8.3

# Local Officials Directory

<b>Kenai Peninsula Borough School District</b>			
148 North Binkley Street Soldotna, AK 99669 907-262-5846			
<u>Board of Education</u>			
Sammie Crawford - President District 1	36615 Chinulna Drive Kenai, AK 99611	904-283-9271	Term Expires 2010
Sunni Hilts - Vice President District 9	P.O. Box 144 Seldovia, AK 99663	907-234-7692	Term Expires 2010
Lynn Hohl - Treasurer District 6	P.O. Box 333 Seward, AK 99664	907-224-7300	Term Expires 2010
Gregory Gabriel, Jr. District 2	P.O. Box 3392 Soldotna, AK 99669	907-394-4604	Term Expires 2009
Joe Arness District 3	P.O. Box 1470 Kenai AK 99611	907-776-8089	Term Expires 2011
Penny Vadla District 4	399 W. Riverview Avenue Soldotna, AK 99669	907-262-7249	Term Expires 2011
Marty Anderson District 5	P.O. Box 1388 Sterling, AK 99672	907-260-7500	Term Expires 2009
Bill Holt District 7	P.O. Box 794 Kasilof AK 99610	907-283-7260	Term Expires 2011
Elizabeth Downing District 8	1247 Bay Avenue Homer, AK 99603	907-235-8555	Term Expires 2009
Student Representative Theresa Ramponi	Skyview High School 46188 Sterling Highway Soldotna, AK 99669		Term Expires 9/2009

Table 8.4

<u>Administration</u>
Dr. Donna Peterson, Superintendent of Schools Steve Atwater, Assistant Superintendent Dave Jones, Assistant Superintendent Melody Douglas, Chief Financial Officer

Table 8.5

# Local Officials Directory

<b>Kenai Peninsula Borough Department Directors</b>	
Switchboard	(907) 262-4441 or (800) 478-4441
Assessing	Tom Anderson
Capital Projects	Kevin Lyon
Clerk	Johni Blankenship
Finance	Craig Chapman
Legal	Colette Thompson
Maintenance	Loran Maggi
Resource Planning	Max Best
Road Maintenance	Doug Schoessler
Solid Waste	Jack Maryott

Table 8.6

<b>Kenai Peninsula Borough Economic Development Agencies</b>
<p><b>Kenai Peninsula Economic Development District - EDD</b>            14790 Kenai Spur Highway, Ste. 106A            Kenai, AK 99611            907-283-3335</p>
<p><b>Kenai Peninsula Tourism Marketing Council - KPTMC</b>            35477 Kenai Spur Highway, Ste. 205            Soldotna AK 99669            907-262-5229</p>
<p><b>Kenai Peninsula Resource Conservation and Development, Inc.</b>            Trading Bay Plaza, Suite 150            PO Box 800, Kenai, AK 99611            907-283-7493</p>

Table 8.7

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