



KENAI PENINSULA BOROUGH
QUARTERLY REPORT
OF KEY ECONOMIC INDICATORS

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Introduction

Kenai Peninsula Borough (KPB) staff develops quarterly reports presenting regional economic data for use by businesses, agencies, and other entities to aid in planning and management decisions.

The publication is divided into eight sections: Kenai Peninsula Borough, Homer, Kenai, Seldovia, Seward, Soldotna, Other KPB and a Local Officials Directory.

To provide unity within the document, certain conventions are applied:

- In the real estate section, the following abbreviations apply:
 - RN - Residential New
 - RA - Residential Alteration/Addition
 - CN - Commercial New
 - CA - Commercial Alteration/Addition

Public projects are included in the commercial categories while permits issued for signs are not presented in this publication.

Due to concerns of releasing proprietary sales information, lines of business (LOB) have been grouped into fewer categories than presented in recent documents. LOB category abbreviations, and LOB's included in each category are listed below.

PROD	Resource Production	Agriculture, Forestry, Fishing and Hunting Mining - (Includes oil and gas exploration, gravel) Timbering
MFG	Manufacturing	Manufacturing - (Includes oil and gas manufacturing, fish processing)
CONST	Construction	Construction
SALES	Sales	Restaurant, Bar Retail
PROP	Rentals	Rental Commercial Property Rental Residential Property Rental Personal Property Rental Non-residential Properties Trailer Court
TOUR	Tourism	Arts, Entertainment, Recreation Guiding Land* Guiding Water* Accommodation
SERV	Services	Administration, Support, Waste Management, Remediation Educational Services Finance and Insurance Information Other Services Remediation Services Cable Telecommunications
PROF	Professional	Health and Social Services Management of Companies, Enterprises Professional, Scientific, Technical
UTIL	Utilities	Utilities
TRAN	Transport/ Warehouse	Transportation and Warehousing*
WHSL	Wholesale	Wholesale
GOV	Public Administration	Public Administration - (Includes Native Organizations)

* - LOB totals are unstable until our software conversion is complete. This quarter, sales in transportation, guiding by land and guiding by water show marked differences as 2006 and 2007 sales have been updated, but not 2005 and prior.

- Information sources for each section of the publication are listed in the index.
- General information applicable to all sections is provided in the KPB section.
- Percentages of parts may not total 100%, due to rounding.

Information presented assists in decision-making by providing economic and demographic information in graphic, table and text form. Data is used by local and state government officials; local, state and federal agencies; businesses within the KPB and elsewhere; and private citizens.

Data is received from various sources and is subject to change as updates, revisions and corrections are received. The KPB makes no claims to accuracy or completeness of information provided. Only summary information is published. For further detail, contact Jeanne Camp, Economic Analyst, Kenai Peninsula Borough, 907-714-2336, or the data source listed in the index.

Reports are available electronically at <http://www.borough.kenai.ak.us>. Select the Economic Development link in the left hand column, then Publications. Select the publication of interest.

To add or delete your name to the distribution list that alerts interested parties to the availability of new data, please email jcamp@borough.kenai.ak.us or call 907-714-2336. Be certain to identify yourself and the complete email address to be added or deleted. The distribution list is used for notification of website updates, website availability of quarterly data and the annual *Situations and Prospects* in pdf format, and notification of data corrections. The list will not be used for any purpose other than the three stated above.

Kenai Peninsula Borough staff appreciates contributions from the entities listed below, each of which provided data for this publication.

Alaska Department of Labor and Workforce Development (AK DOLWD)
City of Homer
City of Kenai
City of Seldovia
City of Seward
City of Soldotna
KPB Finance Department, Sales Tax Division

The writer wishes to thank those persons who gave of their time to review this document, finding errors and making suggestions that result in a more professional and accurate document. Those individuals include Betty Glick, former KPB Assembly member; Jane Stein, former Soldotna City Council Member and Sylvia Vinson, KPB Planning Department staff.

Executive Summary

Briefly. First quarter 2008 gross sales increased 5.3% while taxable sales gained 5.5% when compared to first quarter 2007. Total value of construction permits was 163.2% greater than a year ago while the volume of permits increased 48.4%. No report was received from Seldovia. Sales and construction data are strong but unemployment data is mixed. At the end of the quarter, both the labor force and the number of employed workers was greater than one year ago, but the labor force had increased at a greater rate than employment, resulting in a higher unemployment rate. Unemployment detail is not an actual count, but rather an estimate based upon survey responses and calculations used in the standardized model.

Sales. First quarter 2008 gross sales, \$485,803,526, were \$24,314,438 greater than first quarter 2007 when the total reached \$461,489,088. Each of the five cities that impose a sales tax had increased gross sales when compared to one year earlier although the KPB region outside the cities had a 0.2% decrease in total gross sales. Taxable sales continued to rise, reaching \$178,503,974, gaining \$9,367,236 over the 2007 first quarter total of \$169,136,738. All areas saw increased quarterly sales. Note – As conversion to the new sales tax software continues, there will be some dramatic changes. In particular at this time, sales by land and water guides have been removed from transportation into their separate categories under tourism. The increase in tourism sales from 2005 to 2006, and similar decrease in transportation over the same period is a result of fine tuning the system. Such situations will continue for another year or so as the process of updating is completed. Please bear with us.

Construction. Construction permit values for first quarter 2008 rebounded as total permitting reached \$6,501,968, an increase of \$4,031,458 over the first quarter 2007 total, \$2,470,510. Volume of permits issued increased from 31 permits during first quarter of 2007 to issuance of 46 permits during the most recent quarter. Both value and volume, while not setting record highs, provided strong activity for the quarter.

Unemployment. Four sets of unemployment data are estimated each month, based upon survey data which is entered into a federal standardized model. Comparing first quarter 2008 unemployment statistics with those of first quarter 2007 we find the following. The 2008 quarterly average monthly labor force stood at 24,962, up from 24,637, a gain of 325 persons. Average monthly employment for the period was 22,399, gaining 186 jobs over the 22,213 persons employed during the same period of 2007. Unemployment increased to a quarterly average monthly of 2,562. This is 138 additional unemployed persons when compared to the 2,424 estimate of first quarter 2007. The quarterly average monthly of 2,101 persons to 1,967 during 2007. The corresponding quarterly average monthly unemployment rate increased to 10.3% from the 2007 first quarter average of 9.8%.

Notes of Interest. The KPB has officially joined the State of Alaska in celebrating its 50th Anniversary of Statehood, providing an excellent opportunity for communities to draw visitors for special celebration activities. The State has planned three main

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events. On May 28, 2008, Fairbanks commemorates the date Congress passed the Alaska Statehood Act; on July 4, 2008, Juneau will celebrate the July 7th date President Eisenhower signed the Alaska Statehood Act into law; and Anchorage will hold a grand ball on January 3, 2009, celebrating the date President Eisenhower signed the proclamation admitting Alaska into the Union of the United States of America. KPB's celebratory organizers, *AK on the Kenai*, are in planning stages.

Three projects in particular seem to have captured the interest of organizers and participants here on the Kenai. A bonfire project which will place large bonfires at strategic sites within the KPB will provide a photo opportunity to NASA. The bonfires will outline the eight stars of gold as depicted on the Alaska flag. Sites will place Nikiski, Kenai/Soldotna, and Kasilof in the handle of the big dipper. Ninilchik, Anchor Point, Homer and a site on East End Road will outline the dipper itself. A site in the Seward area will mark the North Star. Details are incomplete at this time. A second project is upgrading of a history book, focusing on the first fifty years of statehood on the Kenai. Lastly, area quilters will design and complete quilt blocks demonstrating the meaning of statehood to each quilter. Blocks will be combined with blocks from quilters across the state to form quilts that will tour the state, and then be displayed in the State Museum in Juneau.

Northern Dynasty continues to research the copper, gold and molybdenum deposit known as Pebble Mine. Construction of a natural gas pipeline from the North Slope remains in the news as TransCanada, the one company meeting AGIA standards, is under scrutiny of the legislature. ConocoPhillips is moving forward with a plan that does not meet AGIA standards, but which it feels would more likely be a successful project due to taxation stability. ANGDA is considering development of a spur line to supply gas to Alaskan residents, a pipeline that would have a smaller diameter, reducing cost, but also reducing the volume of gas that could be transported. Enstar is researching a bullet line that would bring gas from the Gubik region down to Anchorage where it could be distributed to users through existing pipelines.

Agrium, after determination that a proposed coal gasification plant is not economically feasible, has begun moth-balling the plant. ConocoPhillips has received federal approval of their application for a two year extension to their liquid natural gas export license which would have expired during 2009.

SALES

Sales data presented in this publication is accurate as of May 27, 2008. Certain sales detail by LOB has been combined to avoid presentation of proprietary data. Sales are categorized according to the NAICS LOB selected by each establishment as license applications were completed. See page 13 for the listing.

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A change in sales reporting requirements became effective as of April 2004 that allows businesses with less than \$6,000 in annual taxable sales, and meeting other reporting requirements, to prepare an annual report on the fourth quarter reporting timeline, thereby reporting on an annual rather than a quarterly basis. This skews quarterly gross sales data as fewer sales are reported during first, second and third quarter, but increased sales are reported during fourth quarter when annual sales reports are due. Additional reporting requirements have also been implemented which require businesses to report nontaxable sales and to indicate which exemption allows the exclusions. These changes may cause apparent sales increases when compared to prior periods but increases may be due to more complete and accurate reporting.

Quarterly Sales

KPB gross sales increased 5.3% to \$485,803,526 for the quarter, \$24,314,438 more than first quarter 2007 gross sales. Seven of twelve LOB's marked gains while five had decreasing sales. Taxable sales gained 5.5% to reach \$178,503,974, surpassing 2007 first quarter sales by \$9,367,236 as eight of twelve LOB's experienced increased sales.

Gross by Line of Business. Seven LOB's increased quarterly sales with the largest percentage gain, 32.1%, coming from sale of wholesale goods. Sales increased from \$48,616,696 during first quarter 2007 to \$64,212,019 during the same quarter 2008. Service sales gained 15.3% to reach \$42,858,031, well above 2007 first quarter sales of \$37,172,776. Resource production increased from \$25,175,235 to \$28,779,893, a 14.3% gain. LOB's with single digit percentage gains include retail sales with an 8.6% increase for the quarter, growing from \$126,979,798 during first quarter 2007 to \$137,945,325 during first quarter 2008. Transportation & warehousing sales also gained 8.6%, reaching \$40,036,472. Government sales increased 5.9% to \$3,420,032 and sales involving property issues gained 3.4% to reach \$18,545,609.

Leading the LOB's with declining sales is manufacturing with a 16.0% decrease in sales, down to \$38,528,639 during first quarter 2008. Tourism sales saw a 14.2% decrease for the quarter with a total of \$16,606,440 in gross sales. Professional sales totaled \$13,619,920, an 8.7% decrease for the period. Utility sales were down 4.2% and construction sales dropped 5.3%, to \$36,403,991 and \$44,847,155, respectively. (See page 15 for detail.)

Taxable by Line of Business. Eight of twelve LOB's experienced increased sales when comparing first quarter 2007 and 2008 while KPB total taxable sales increased 5.5% to \$178,503,974 over first quarter 2007 sales of \$169,136,738. The largest percentage gain occurred as sales in transportation & warehousing increased by 30.6% to \$563,200. Taxable service sales increased 12.3% to \$22,092,017. Resource production sales followed with an 11.4% increase to \$1,030,211 while retail sales reached \$86,927,554, gaining 8.2%. Sales involving property gained 7.8% to total \$7,800,695. Sales in construction gained 5.8% and wholesale goods increased 4.8%,

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to total \$2,293,137 and \$17,144,697, respectively. Lastly, utility sales grew 2.2% to total \$17,970,743.

Declining taxable sales occurred in four LOB's. Manufacturing sales dropped 17.3% to \$1,014,846. Taxable tourism sales were 8.3% less than those of first quarter 2007 with \$15,169,487 in sales while taxable government sales of \$2,693,028 were 5.7% less than one year ago. Finally, professional sales decreased to \$3,804,359, down 0.3%. (See page 16 for detail.)

Gross by Area. With KPB gross sales increasing 5.3% when comparing first quarter 2007 sales with those of first quarter 2008, total sales were \$485,803,525. Each of the cities imposing a sales tax saw increased sales. Kachemak City does not impose a sales tax so there is no record of sales in that city. Kenai sales totaled \$107,952,626 for the quarter with a 11.7% gain. Soldotna followed closely with an 11.3% increase to quarterly sales of \$88,230,663. Homer sales grew by 6.1% to total \$65,174,101. Seldovia sales reached \$1,506,574 for a 2.7% gain while Seward sales of \$26,172,485 were 2.2% greater than one year ago.

The KPB region not included within city boundaries saw a gross sales quarterly decline of 0.2% as sales dropped to \$196,767,076. (See detail on page 17.)

Taxable by Area. First quarter 2008 taxable sales were 5.5% greater than first quarter 2007 as all six areas experiencing increased sales. Seldovia and Other shared the largest percentage gain, 11.1%, as Seldovia sales gained \$83,903 for a total of \$840,705 while the Other area increased by \$5,547,386 to sales of \$55,615,486. Homer sales increased by 4.8% to reach \$28,569,095, gaining \$1,317,653 over the first quarter 2007 total, \$27,251,442. Seward sales increased 4.2% to \$11,329,179 from \$10,869,697 one year earlier. Sales in Kenai totaled \$35,278,085, gaining 2.8% over the 2007 first quarter total, \$34,310,293. Soldotna sales were 2.2% above 2007 with sales totaling \$46,871,424, gaining \$991,021 over sales of \$45,880,403 one year ago. (See detail on page 18.)

Annual Sales

KPB 2007 gross sales increased 3.5% to \$2,794,301,940 from the 2006 total of \$2,700,938,076, gaining \$93,363,864. This follows 5.3% growth during 2006 and 9.9% during 2005.

Taxable sales increased 9.1% from 2006 to 2007 with sales reaching \$967,752,971, following a 7.4% increase from 2005 to the 2006 level of \$887,332,302, and a 5.7% gain from 2004 to 2005.

Gross by Line of Business. Ten of twelve LOB's experienced increased sales when comparing 2007 to 2006 with four LOB's having gains greater than \$30 million. Service

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sales increased 23.7% as sales reached \$197,949,818, a \$37,901,878 increase. Transportation & warehousing sales increased 23.6% to reach \$200,260,125, increasing \$38,205,255 over the \$162,054,870 in sales a year ago. Sale of wholesale goods gained \$33,239,970 to reach \$532,336,315, a 6.7% increase. Lastly, retail sales had a \$37,036,214 increase with sales of \$690,463,765, a 5.7% gain over 2006 sales.

With lesser numerical gains, manufacturing sales increased \$17,159,010, a 9.6% gain, to total \$195,271,481. Property sales increased 6.5%, or \$5,793,628 to \$94,494,893 and tourism sales increased 2.7%, or \$4,621,951 to reach \$175,463,595. Sale of professional services were up \$1,748,997 to \$68,794,318, utility sales were up \$1,278,891 to \$121,319,849, and government sales gained \$681,137 to \$16,366,837.

Construction sales have been strong the last several years but 2007 sales of \$310,527,148 were \$53,963,563 less than those of 2006. This is 14.8% less than 2006 sales of \$364,490,711. Resource production sales dropped by 13.7%, or \$30,339,504, from \$221,393,300 to \$191,053,796. (See detail on page 19.)

Taxable by Line of Business. Taxable sales during 2007 were 9.1% greater than those of 2006 as all LOB's experienced increasing sales. Total taxable sales of \$967,752,971 were \$80,420,669 more than during 2006 when total KPB sales were \$887,332,302.

Transportation & warehousing sales rose 55.3% or \$10,159,945 to \$28,534,898, the largest percentage increase. Resource production sales of \$6,351,159 were 15.1% greater than during 2006 when sales totaled \$5,518,931. Service sales of \$98,653,420 were 13.3% above those one year earlier when sales totaled \$87,081,901. Sales involving properties rose 12.0% to \$38,184,740.

With single-digit percent gains, construction and utility sales each rose 9.4% to reach \$12,240,173 and \$53,435,892, respectively. Taxable retail sales and manufacturing sales each grew by 8.4%, with \$449,832,982 and \$10,351,330 in sales, respectively. Professional sales increased by 6.3% to \$15,637,460; government sales gained 5.7% for a total of \$14,194,814; tourism sales increased 4.9% for \$158,139,044 in sales and finally, sale of wholesale goods grew 4.2% to \$82,197,023. (Detail on page 20.)

Gross by Area. KPB gross sales increased in three of the six areas as annual gross sales gained 3.5% from the 2006 to the 2007 total. The 2007 total in gross sales was \$2,794,301,940. Seldovia 2007 sales, \$9,491,185, were 25.7% greater as construction sales gained nearly \$2 million. Kenai sales increased by \$63,408,171 to \$520,342,929, a 13.9% gain as transportation & warehousing sales increased over \$44 million and sale of wholesale goods grew by over \$16 million. Sales outside KPB cities reached \$1,285,706,835, gaining 3.0% or \$36,947,396 as retail, wholesale, construction and service sales each experienced greater than \$10 million in growth but resource production sales were down by \$37 million.

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With declining sales, Seward sales were down 1.3% to \$196,054,207, dropping by \$2,544,746. Soldotna saw sales decrease 0.9%, or \$3,869,530, to \$428,982,307. Homer sales decreased 0.7% to \$353,724,477, down \$2,518,330. Declining construction sales accounted for a major portion of declining sales in each of the three cities. (See detail on page 22.)

Taxable by Area. Taxable sales increased in each reporting area when comparing 2007 sales with those of 2006 as annual sales increased 9.1% to \$967,752,971. The greatest percentage growth came in Seldovia, 17.7%, where sales reached \$4,315,875, gaining \$650,554 over the 2006 total, \$3,665,321. With sales increasing 13.2%, Seward sales reached \$103,102,133. This is \$12,051,213 greater than 2006 sales of \$91,050,920. The Other KPB region saw sales increase 11.2%, or \$28,496,442, to \$283,592,601, up from the 2006 total, \$255,096,159. Homer sales of \$166,481,449 were 8.6% above 2006 and \$13,134,449 greater than the previous total, \$153,347,000. With 7.0% growth, Soldotna sales reached \$243,387,666, gaining \$15,858,490 over 2006 sales of \$227,529,176. Lastly, Kenai's annual sales were 6.5% above those of 2006. The 2007 total reached \$166,873,247, up \$10,229,521 over the 2006 total, \$156,643,726. (See detail on page 23.)

CONSTRUCTION ACTIVITY

Quarterly Permitting

Construction permit values set a new record high during first quarter of 2008, growing from \$2,470,510 one year ago to \$6,501,968. Total quarterly value is the fifth highest first quarter since 1986 when four of five cities began requiring permits. No report was received from Seldovia. First quarter 2008 permit volume tied with 2003 for second highest first quarter activity on record with 46 permits issued compared to 31 during first quarter 2007. The highest first quarter permit volume occurred as 57 permits were issued during 2005.

By Area, Value. Homer has the highest total value in construction permits issued during the quarter with a total value of \$2,723,000, substantially more than the \$55,001 in permit value issued one year ago. Soldotna had a similar permit value, \$2,306,253, also marking growth over one year ago when the total was \$827,771. Kenai issued permits totaling \$1,063,300, 38.2% greater than the \$769,500 issued during first quarter 2008.

Seward is the only city reporting a decline in total permit value with a total of \$409,415, down 49.0% from the 2008 first quarter total of \$803,238. Seldovia did not respond to the request for information. (See detail on page 30.)

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By Area, Volume. With fifteen more permits issued across the KPB when comparing 2008 with 2007 first quarter, there were 46 construction permits issued. Soldotna permitting increased from 9 permits to 21, while Kenai grew from 11 permits a year ago to 12 during first quarter 2008. Homer grew from three to eight permits. Seward is the only area with a decrease in volume, dropping from seven to five permits. Seldovia did not respond to the request for information. (See detail on page 30.)

By Type, Value. First quarter total permit value of \$6,501,968 saw new commercial construction projects accounting for 45.6% of the total, \$2,964,737. Commercial alterations/additions added \$1,702,243 and new residential projects added \$1,642,277 to the total. Residential alteration/addition permitting had a total value of \$192,711. (See detail on page 31.)

By Type, Volume. Forty-six permits were issued during the quarter, increasing from 31 a year ago. Twenty-three permits were for commercial alteration/additions, up from thirteen during first quarter 2007. Nine permits were issued for commercial alteration/additions, one more than a year ago. New residential permitting was stable at eight permits. Six new commercial projects were approved, up from two a year ago. (See detail on page 31.)

Annual Permitting

Construction permit values during 2004 totaled \$84,041,457, exceeding the previous high of 1995 when total value reached \$61,670,382. Activity during 2005 dropped to \$44,733,803, but 2006 nearly reached the 2004 level as \$80,230,660 in permit value was issued. The 2007 total, \$71,656,850, was less than the 2006 total but showed strength as it ranked third highest on record. Permits are required for projects within KPB cities but the KPB itself does not require building permits.

The 334 construction permits issued marked the fourth highest total behind 351 issued during 2002. The 2005 total volume was 338 permits, down from 2003 with 336 permits, second and third highest on record. There were 323 permits issued during 2006, eleven less than during 2007.

By Area, Value. KPB's 2007 total permitted value reached \$71,656,849, a 10.7% decrease from the 2006 total of \$80,230,660. Kenai, with a 2007 total permit value of \$22,398,000, accounted for 31.3% of KPB's annual total, and gained 102.2% over the city's 2006 total of \$11,076,154. Both new commercial permitting and commercial alteration/additions in Kenai passed the \$7 million mark while housing values totaled \$5.7 million. Seldovia saw a 154.7% gain to \$343,800 from \$135,000 during 2006 with strength in new residential permitting.

Seward's total, \$21,095,925 and 29.4% of the KPB total, was down 17.4% from 2006 with a total of \$25,537,249. Seward new commercial construction value of \$18 million

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included permitting of a Long Term Care facility. Homer added \$14,056,201 to the KPB total but dropping 30.7% from the 2006 total, \$20,287,857. Soldotna's total value, \$13,762,923 was 40.7% less than a year earlier. Seward's strength came in new commercial permitting while Homer and Soldotna saw strong new residential permitting. (See detail on page 30.)

By Area, Volume. With 334 building permits issued for the year, 112 were issued in Kenai, 33.5% of the KPB total, one less permit than during 2006. Homer issued 87 permits, four more than a year ago, providing 26.0% of the KPB total. Soldotna added 80 permits for 24.0%, up from 64 permits issued during 2006. Seward's 37 permits were 18 fewer than the 55 permits issued last year, and 11.1% of the KPB total. Lastly, Seldovia issued eighteen permits, up from eight issued during 2006, 5.4% of the KPB total. (See detail on page 32.)

By Type, Value. New commercial permitting provided 47.4% of 2007 annual permit value with \$33,961,168 of the \$71,666,849 KPB total. New commercial permitting was 22.8% less than 2006. New residential projects added \$22,612,367, down 13.9% from \$26,277,740 issued a year earlier. Commercial alteration/addition permitting added \$10,986,874, up 39.4% from 2006, while residential alteration/addition activity added \$4,106,440, up 98.4% from a year earlier. (See detail on page 33.)

By Type, Volume. Construction permit volume gained 3.4% during 2007, with decreased activity in both new commercial and new residential activity. Residential alteration/addition permits increased from 86 to 119 for the year, a 38.4% increase over 2006. Sixty-eight permits were issued for commercial alteration/addition projects, identical to one year ago. There were 110 new homes permitted within KPB cities, down from 126 during 2006. Lastly, 37 new commercial permits were issued, down from 43 during 2006. (See detail on page 33.)

UNEMPLOYMENT

Monthly unemployment data are received from the AK DOL&WD. Data are developed from a survey of residents across the region with survey results input into a nationwide model. The detail is not an actual count, but rather an estimate based upon survey responses and calculations used in the standardized model.

The January 2008 estimate of KPB's labor force was 24,640 persons, up by 63 persons from 24,577 during March 2007. The February total of 24,888 was up from 24,659 a year ago. The March 2008 estimate of KPB's labor force was 25,357 persons, up by 682 persons from 24,675 during March 2007. The first quarter monthly average labor force - 24,962 - was 325 persons greater than the 2006 first quarter average.

January 2008 saw 2,514 unemployed KPB residents, down by 23 from 2,537 one year ago. February unemployment increased to 2,660, gaining 173 over one year earlier.

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The March 2008 count increased to 2,513, a gain of 264 over March 2007. The 2008 first quarter average unemployment, 2,562, was 138 persons more than first quarter 2007 when 2,424 persons were unemployed.

KPB's January 2008 unemployment rate of 10.2% was down from 10.3% during January 2007. The rate increased to 10.7% during February, greater than the February 2007 rate of 10.1%. Moving into March 2008 the rate was 9.9%, up from 9.1% a year earlier. The first quarter average unemployment rate during 2008 was 10.3%, compared to a 9.8% average for the same period of 2007.

January 2008 employment was estimated at 22,126, up from 22,040 during January 2007. February employment increased to 22,228 from 22,172 a year earlier, gaining 56 persons. March saw employment at 22,844, up from 22,426 during 2007. The quarterly average employment increased by 186 workers from 22,213 during 2006 to 22,399 for first quarter 2008. (See detail on pages 38 and 39.)

POPULATION

Population estimates for 2007 show the KPB population at 52,386 persons, a 2.0% increase for the year. Since Census 2000, KPB's natural increase (births minus deaths) has resulted in a gain of 2,695 persons. Other changes are due to in or out migration.

CDP's and cities with the greatest estimated change from 2006 to 2007 include Kalifornsky, with a gain of 215 persons, Soldotna gaining 175 and Nikiski gaining 166. Kenai gained 107 individuals. Sterling and Seldovia gained 87 and 66, respectfully. Kasilof grew by 49 persons, Homer gained 48, and Diamond Ridge added 43 to their totals. Fritz Creek and Seward both added 34 persons while Ridgeway gained 26 and Bear Creek and Happy Valley each added 23. Funny River gained 18 persons, Anchor Point grew by 11, and Clam Gulch grew by 10 persons. Lowell Point and Kachemak City each gained nine persons, while Fox River and Hope each gained four. Coho added three persons while Nikolaevsk had zero change.

With decreasing population, Salamatof was down by 28 individuals while Tyonek had an 18 person decrease. The Nanwalek estimate was down by 11 while Crown Point saw a seven person drop. Ninilchik lost six persons while the Cooper Landing and Halibut Cove estimates were down by four. Beluga, Port Graham and Sunrise each saw a two person decrease. The number of persons living outside the cities and cdp's dropped from 164 to 124. Finally, Primrose and Moose Pass lost 1 and 3 residents, respectfully.

Since Census 2000, Homer has increased by 39.4% to 5,502 but that gain includes its 2002 annexation. Kachemak City increased by 8.4% to a total of 467 persons. Kenai gained 0.4% to 6,971 residents. Seldovia City decreased 0.7% to 284 and Seward lost 6.0%, to 2,661 persons. Soldotna's population increased 5.9% to 3,982. (See page 41 for detail.)

**KENAI
PENINSULA
BOROUGH**

KPB Sales

KPB sales information includes detail from Homer, Kenai, Seldovia, Seward, Soldotna and "Other" - which indicates KPB regions outside boundaries of the five incorporated cities. It also includes Kachemak City, which does not impose a sales tax. The 3% KPB sales tax is included in the city rates listed below. The balance is imposed by each city. KPB sales tax assessments increased from 2% to 3%, effective January 1, 2008. Proceeds will continue to be dedicated to the KPB school district.

Sales are reported by Line of Business (LOB) based upon the LOB listed on the establishment's business license application.

Sales data presented is accurate as of February 11, 2008

7.5%	7.0%	6.0%	5.0%	3.0%
Homer	Seward	Kenai	Seldovia	Other
Seldovia (April - September)		Soldotna	(October - March)	

Table 1.1

Gross and taxable sales data are received quarterly through Sales Tax Returns from KPB businesses. Exempt sales include the following:

- | | |
|-------------------------------|--|
| Sales outside the borough; | Sales to tax exempt organizations; and |
| Sales for resale; | Sales in excess of \$500. |
| Sales to government agencies; | |

Due to concerns of releasing proprietary information, similar LOB's have been grouped into categories.

LOB abbreviations and LOB's included in each category are listed below.

PROD	Resource Production	Agriculture, Forestry, Fishing and Hunting Mining - (Includes oil and gas exploration, gravel) Timbering
MFG	Manufacturing	Manufacturing - (Includes oil and gas manufacturing, fish processing)
CONST	Construction	Construction
SALES	Sales	Restaurant, Bar Retail
PROP	Rentals	Rental Commercial Property Rental Residential Property Rental Personal Property Rental Non-residential Properties Trailer Court
TOUR	Tourism	Arts, Entertainment, Recreation Guiding Land* Guiding Water* Accommodation
SERV	Services	Administration, Support, Waste Management, Remediation Educational Services Finance and Insurance Information Other Services Remediation Services Cable Telecommunications
PROF	Professional	Health and Social Services Management of Companies, Enterprises Professional, Scientific, Technical
UTIL	Utilities	Utilities
TRAN	Transport/ Warehouse	Transportation and Warehousing*
WHSL	Wholesale	Wholesale
GOV	Public Administration	Public Administration - (Includes Native Organizations)

Table 1.2

* - LOB totals are unstable until our software conversion is complete. This quarter, sales in transportation, guiding by land and guiding by water show marked differences as 2006 and 2007 sales have been updated, but not 2005 and prior.

KPB Sales

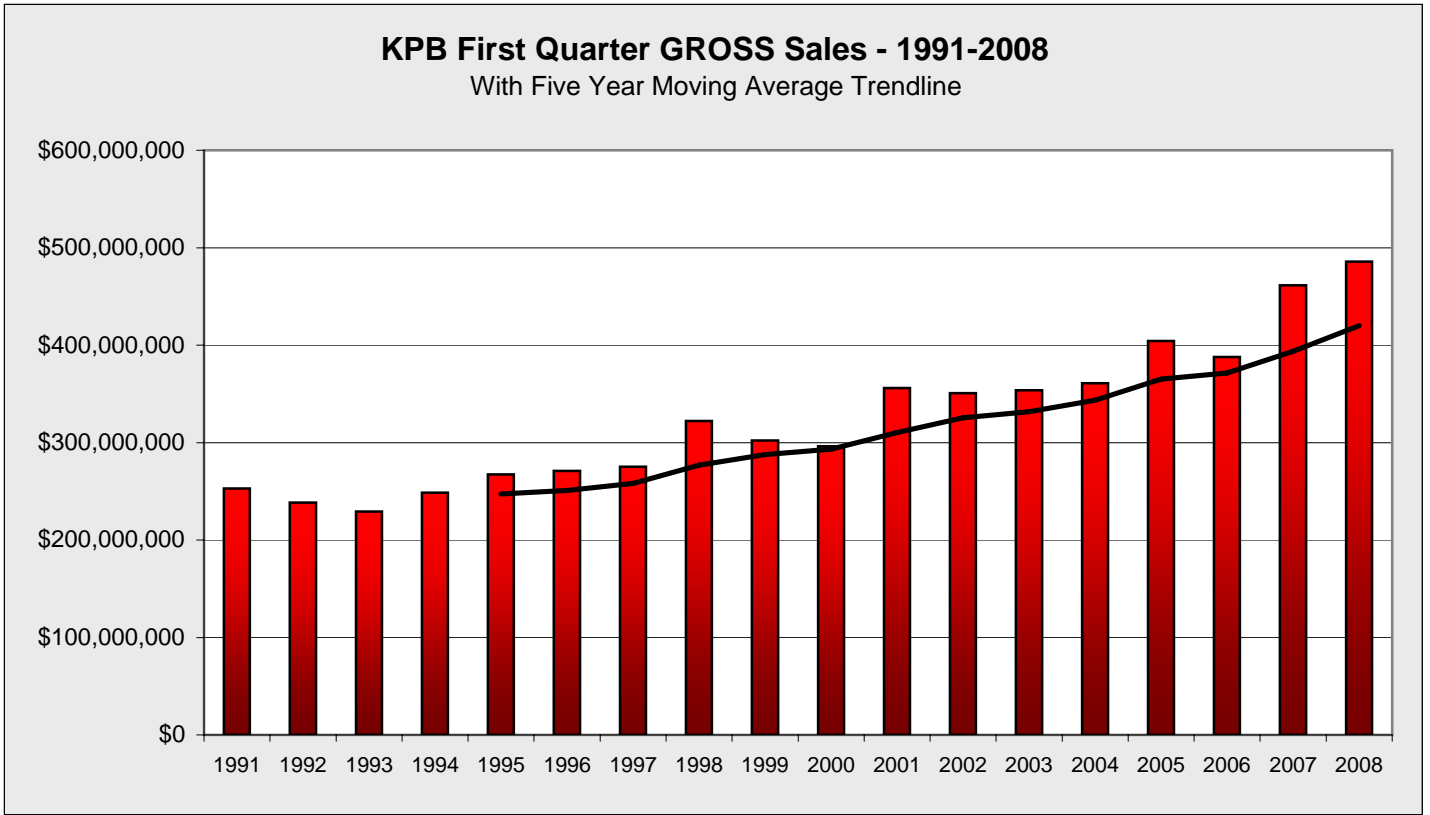


Chart 1.1

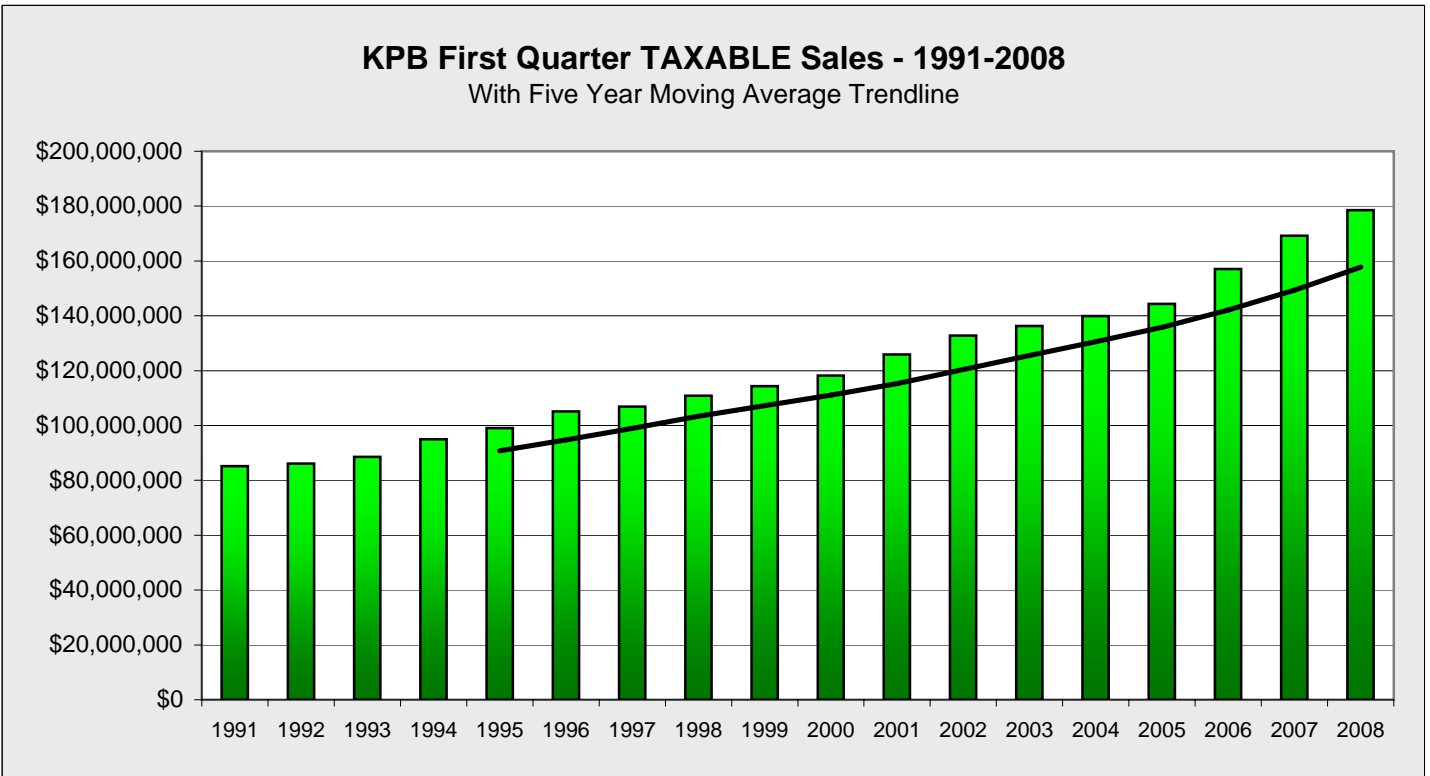


Chart 1.2

KPB Sales

KPB First Quarter GROSS Sales by Line of Business - 2003-2008 - in \$*								
LOB	2003	2004	2005	2006	2007	2008	Annual Percent Change	Annual Amount Change
PROD	39,031,634	36,931,888	38,251,823	41,396,946	25,175,235	28,779,893	14.3%	3,604,658
SALES	124,629,607	107,357,845	111,193,705	118,620,671	126,979,798	137,945,325	8.6%	10,965,527
CONST	39,165,664	25,675,314	38,216,464	31,877,062	47,362,724	44,847,155	-5.3%	-2,515,569
PROP	16,157,273	16,557,624	14,911,823	17,355,447	17,930,451	18,545,609	3.4%	615,158
TOUR	15,435,826	16,011,089	16,156,087	17,785,141	19,364,759	16,606,440	-14.2%	-2,758,319
SERV	24,864,552	25,765,288	28,118,441	32,204,846	37,172,776	42,858,031	15.3%	5,685,255
PROF	12,297,857	11,505,526	12,543,218	14,129,105	14,924,733	13,619,920	-8.7%	-1,304,813
UTIL	21,754,219	22,389,233	27,279,722	32,447,128	37,984,202	36,403,991	-4.2%	-1,580,211
MFG	20,243,970	24,108,267	32,787,316	20,256,084	45,878,453	38,528,639	-16.0%	-7,349,814
TRAN	5,631,200	12,385,881	25,924,424	10,766,843	36,870,998	40,036,472	8.6%	3,165,474
WHSL	31,977,168	59,563,838	55,789,694	47,732,057	48,616,696	64,212,019	32.1%	15,595,323
GOV	2,592,901	2,655,152	2,999,901	3,126,281	3,228,263	3,420,032	5.9%	191,769
TOTAL	353,781,871	360,906,945	404,172,618	387,697,611	461,489,088	485,803,526	5.3%	24,314,438
Annual Change		2.0%	12.0%	-4.1%	19.0%	5.3%		

Table 1.3 * - For complete Line of Business (LOB) listing, see page 13.

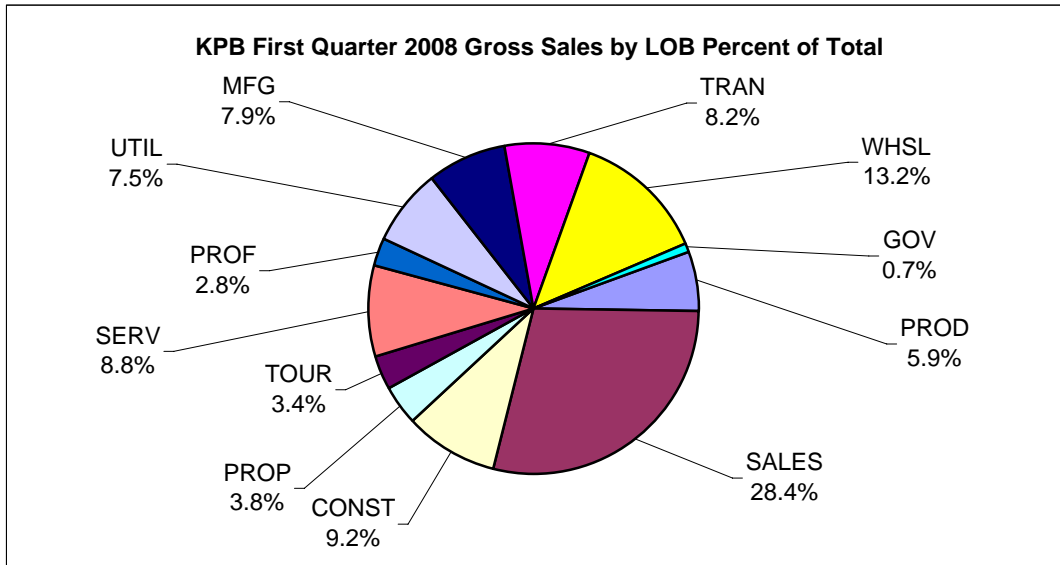


Chart 1.3

First Quarter Gross Sales Five Year Change by LOB				
LOB	2003	2008	Value Change	Percent Change
PROD	39,031,634	28,779,893	-10,251,741	-26.3%
SALES	124,629,607	137,945,325	13,315,718	10.7%
CONST	39,165,664	44,847,155	5,681,491	14.5%
PROP	16,157,273	18,545,609	2,388,336	14.8%
TOUR	15,435,826	16,606,440	1,170,614	7.6%
SERV	24,864,552	42,858,031	17,993,479	72.4%
PROF	12,297,857	13,619,920	1,322,063	10.8%
UTIL	21,754,219	36,403,991	14,649,772	67.3%
MFG	20,243,970	38,528,639	18,284,669	90.3%
TRAN	5,631,200	40,036,472	34,405,272	611.0%
WHSL	31,977,168	64,212,019	32,234,851	100.8%
GOV	2,592,901	3,420,032	827,131	31.9%
TOTAL	353,781,871	485,803,526	132,021,655	37.3%

Table 1.4

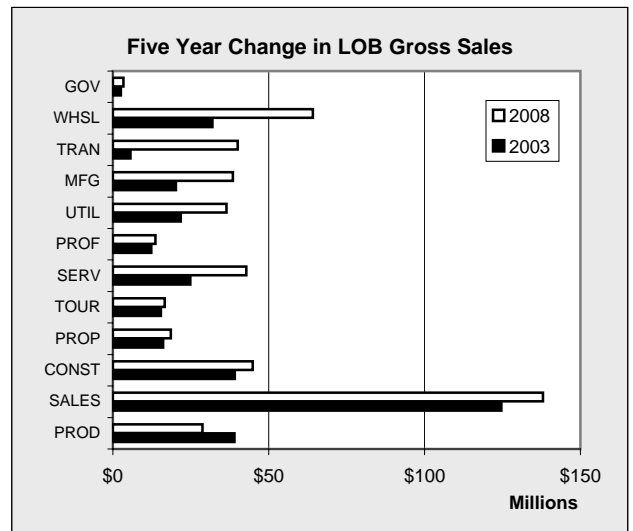


Chart 1.4

KPB Sales

KPB First Quarter TAXABLE Sales by Line of Business - 2003-2008 - in \$*								
LOB	2003	2004	2005	2006	2007	2008	Annual Percent Change	Annual Amount Change
PROD	1,255,877	1,006,024	990,918	893,012	925,095	1,030,211	11.4%	105,116
SALES	68,937,251	67,252,378	69,173,718	74,174,585	80,313,219	86,927,554	8.2%	6,614,335
CONST	2,125,212	2,213,933	1,959,724	1,972,329	2,167,725	2,293,137	5.8%	125,412
PROP	6,794,301	6,528,225	6,515,789	6,855,271	7,238,498	7,800,695	7.8%	562,197
TOUR	14,308,150	14,794,235	14,935,051	16,315,556	16,548,789	15,169,487	-8.3%	-1,379,302
SERV	16,982,196	16,744,299	17,180,280	18,488,600	19,667,199	22,092,017	12.3%	2,424,818
PROF	3,451,319	3,436,148	3,481,938	3,664,206	3,816,103	3,804,359	-0.3%	-11,744
UTIL	10,558,027	10,793,658	12,169,072	14,962,505	17,578,615	17,970,743	2.2%	392,128
MFG	796,123	810,240	772,962	1,267,340	1,227,494	1,014,846	-17.3%	-212,648
TRAN	1,010,806	976,041	1,052,769	510,177	431,265	563,200	30.6%	131,935
WHSL	7,730,314	12,961,538	13,543,440	15,226,750	16,366,742	17,144,697	4.8%	777,955
GOV	2,345,151	2,390,321	2,575,030	2,683,072	2,855,994	2,693,028	-5.7%	-162,966
TOTAL	136,294,727	139,907,040	144,350,691	157,013,403	169,136,738	178,503,974	5.5%	9,367,236
Annual Change		2.7%	3.2%	8.8%	7.7%	5.5%		

Table 1.5 * - For complete Line of Business (LOB) listing, see page 13.

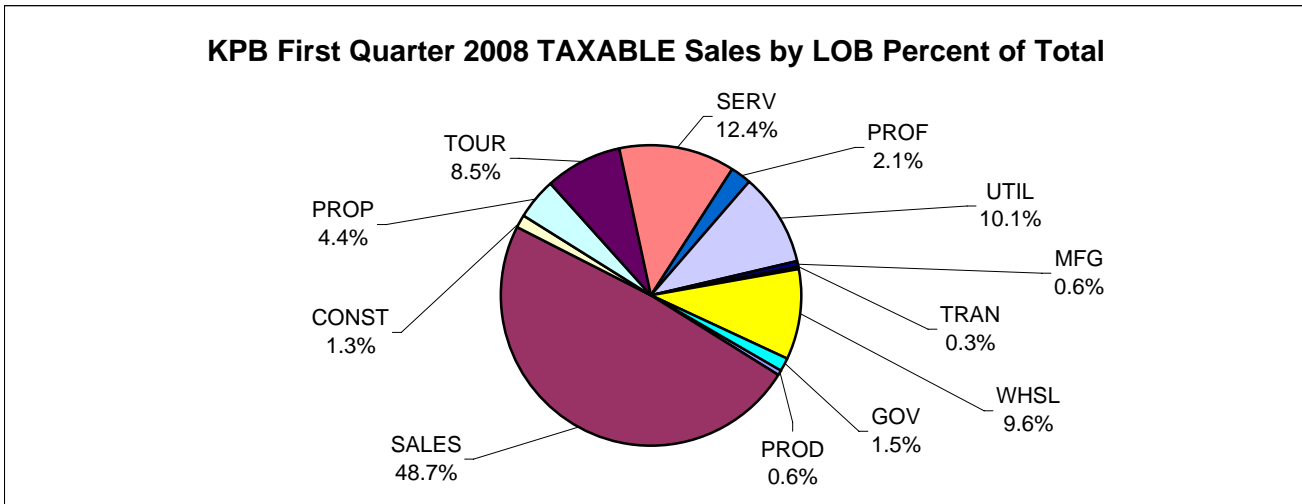


Chart 1.5

First Quarter TAXABLE Sales Five Year Change by LOB				
LOB	2003	2008	Value Change	Percent Change
PROD	1,255,877	1,030,211	-225,666	-18.0%
SALES	68,937,251	86,927,554	17,990,303	26.1%
CONST	2,125,212	2,293,137	167,925	7.9%
PROP	6,794,301	7,800,695	1,006,394	14.8%
TOUR	14,308,150	15,169,487	861,337	6.0%
SERV	16,982,196	22,092,017	5,109,821	30.1%
PROF	3,451,319	3,804,359	353,040	10.2%
UTIL	10,558,027	17,970,743	7,412,716	70.2%
MFG	796,123	1,014,846	218,723	27.5%
TRAN	1,010,806	563,200	-447,606	-44.3%
WHSL	7,730,314	17,144,697	9,414,383	121.8%
GOV	2,345,151	2,693,028	347,877	14.8%
TOTAL	136,294,727	178,503,974	42,209,247	31.0%

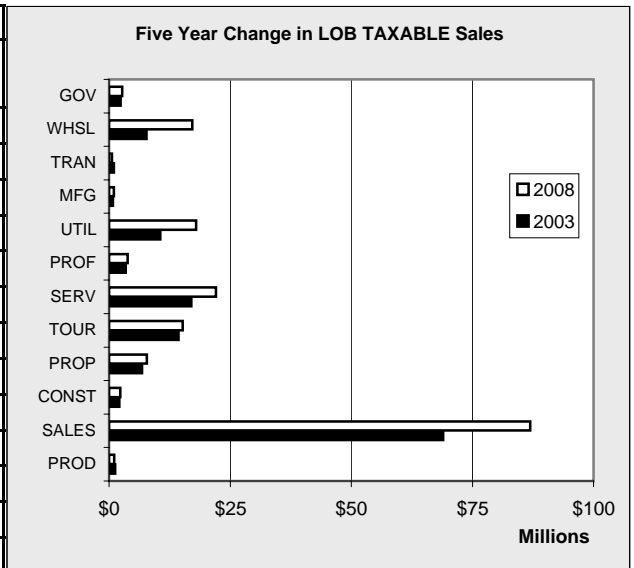


Table 1.6

Chart 1.6

KPB Sales

KPB First Quarter GROSS Sales by Area - 2003-2008 - in \$								
	2003	2004	2005	2006	2007	2008	Annual Percent Change	Annual Amount Change
Homer	51,228,276	48,141,586	51,881,645	56,175,726	61,412,773	65,174,101	6.1%	3,761,328
Kenai	62,048,233	61,083,004	75,559,340	63,284,140	96,659,118	107,952,626	11.7%	11,293,508
Seldovia	847,005	1,405,047	1,261,735	1,517,120	1,466,296	1,506,574	2.7%	40,278
Seward	20,935,184	21,175,289	26,468,833	21,700,942	25,607,935	26,172,485	2.2%	564,550
Soldotna	64,254,952	69,929,668	65,956,145	72,457,043	79,258,501	88,230,663	11.3%	8,972,162
Other	154,468,221	159,172,351	183,044,920	172,562,640	197,084,466	196,767,076	-0.2%	-317,390
Total	353,781,871	360,906,945	404,172,618	387,697,611	461,489,089	485,803,525	5.3%	24,314,436
Annual Change		2.0%	12.0%	-4.1%	19.0%	5.3%		

Table 1.7

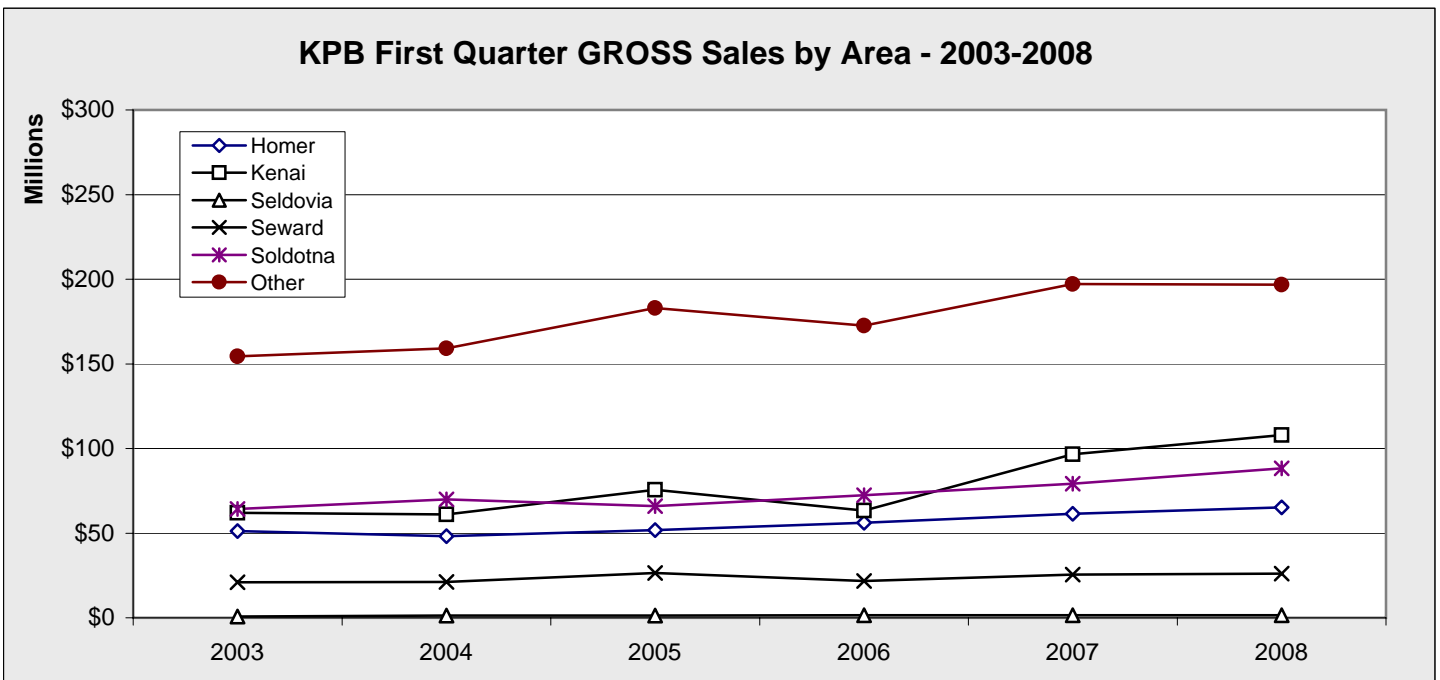


Chart 1.7

First Quarter Gross Sales Five Year Change by Area				
	2003	2008	Value Change	Percent Change
Homer	51,228,276	65,174,101	13,945,825	27.2%
Kenai	62,048,233	107,952,626	45,904,393	74.0%
Seldovia	847,005	1,506,574	659,569	77.9%
Seward	20,935,184	26,172,485	5,237,301	25.0%
Soldotna	64,254,952	88,230,663	23,975,711	37.3%
Other	154,468,221	196,767,076	42,298,855	27.4%
TOTAL	353,781,871	485,803,525	132,021,654	37.3%

Table 1.8

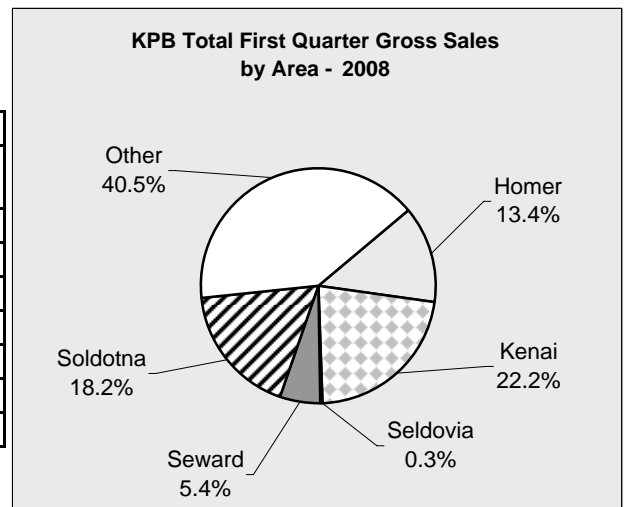


Chart 1.8

KPB Sales

KPB First Quarter TAXABLE Sales by Area - 2003-2008 - in \$								
	2003	2004	2005	2006	2007	2008	Annual Percent Change	Annual Amount Change
Homer	22,456,282	23,824,920	24,333,243	25,724,980	27,251,442	28,569,095	4.8%	1,317,653
Kenai	31,103,976	29,556,491	29,504,912	32,400,715	34,310,293	35,278,085	2.8%	967,792
Seldovia	598,970	566,726	573,017	636,694	756,803	840,705	11.1%	83,902
Seward	9,284,504	9,496,108	10,090,985	10,170,398	10,869,697	11,329,179	4.2%	459,482
Soldotna	34,464,122	37,385,342	38,714,672	42,117,457	45,880,403	46,871,424	2.2%	991,021
Other	38,386,873	39,077,453	41,133,862	45,963,159	50,068,100	55,615,486	11.1%	5,547,386
Total	136,294,727	139,907,040	144,350,691	157,013,403	169,136,738	178,503,974	5.5%	9,367,236
Annual Change		2.7%	3.2%	8.8%	7.7%	5.5%		

Table 1.9

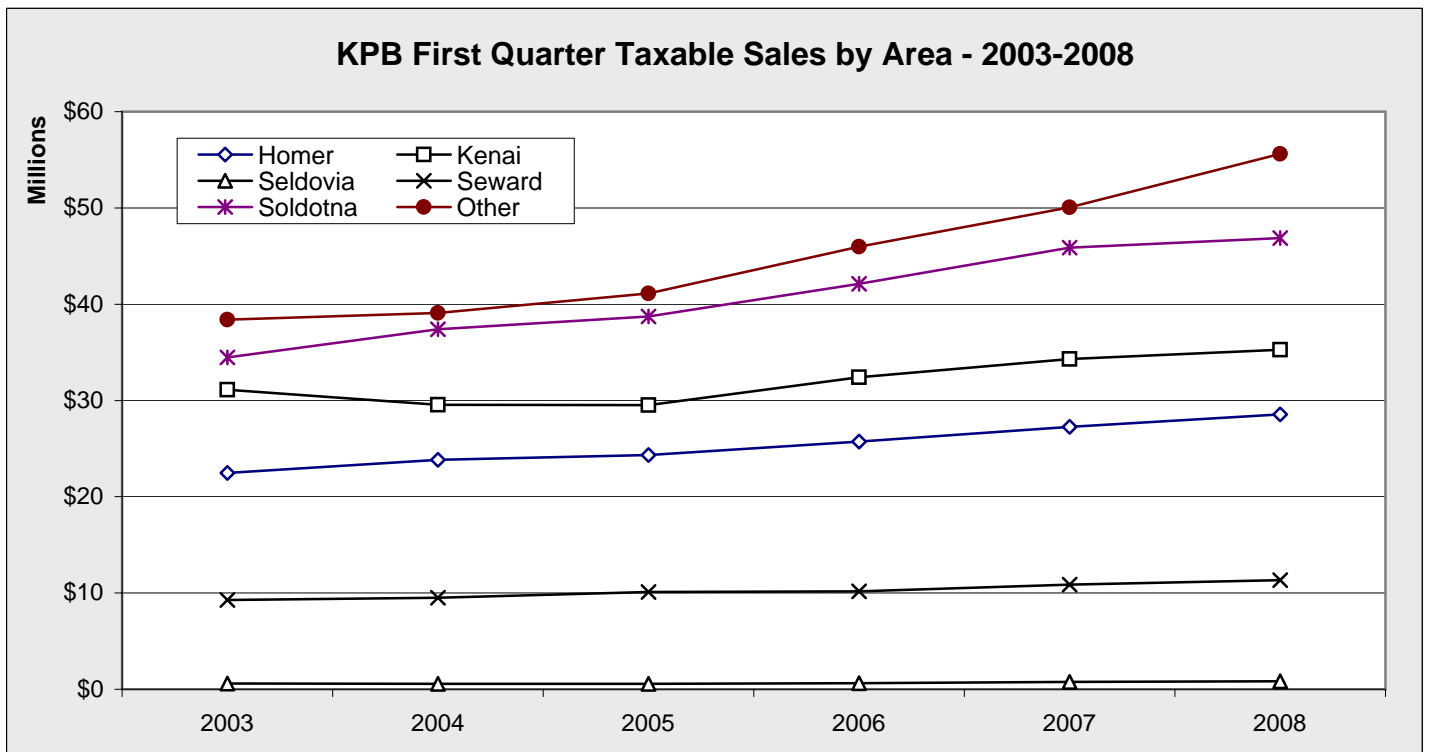


Chart 1.9

First Quarter Taxable Sales Five Year Change by Area				
	2003	2008	Value Change	Percent Change
Homer	22,456,282	28,569,095	6,112,813	27.2%
Kenai	31,103,976	35,278,085	4,174,109	13.4%
Seldovia	598,970	840,705	241,735	40.4%
Seward	9,284,504	11,329,179	2,044,675	22.0%
Soldotna	34,464,122	46,871,424	12,407,302	36.0%
Other	38,386,873	55,615,486	17,228,613	44.9%
TOTAL	136,294,727	178,503,974	42,209,247	31.0%

Table 1.10

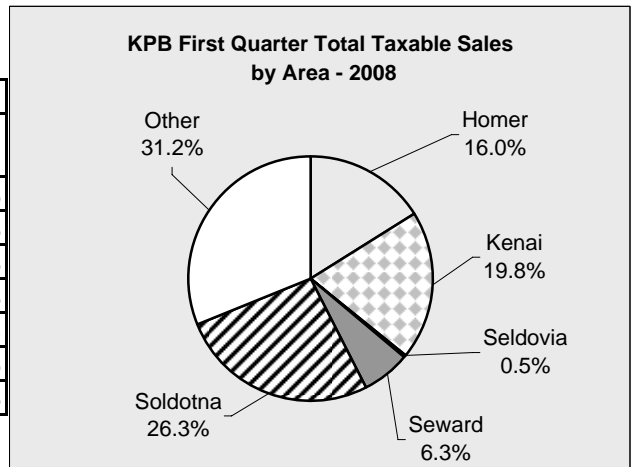


Chart 1.10

KPB Sales

KPB Annual GROSS Sales by Line of Business - 2002-2007 - in \$

LOB	2002	2003	2004	2005	2006	2007	Annual Percent Change	Annual Amount Change
PROD	176,421,465	182,434,266	250,770,234	236,299,925	221,393,300	191,053,796	-13.7%	-30,339,504
SALES	628,472,013	611,324,051	588,239,882	609,460,992	653,427,551	690,463,765	5.7%	37,036,214
CONST	212,755,561	239,118,564	222,665,293	290,081,253	364,490,711	310,527,148	-14.8%	-53,963,563
PROP	76,051,683	81,109,127	80,240,612	82,576,477	88,701,265	94,494,893	6.5%	5,793,628
TOUR	118,402,713	119,445,790	129,888,280	135,873,034	170,841,644	175,463,595	2.7%	4,621,951
SERV	121,513,322	115,631,552	137,231,314	139,075,664	160,047,940	197,949,818	23.7%	37,901,878
PROF	48,946,237	53,795,685	59,110,980	59,410,340	67,045,321	68,794,318	2.6%	1,748,997
UTIL	90,874,237	79,515,989	87,509,276	103,471,296	120,040,958	121,319,849	1.1%	1,278,891
MFG	138,105,065	140,566,505	179,632,875	248,498,352	178,112,471	195,271,481	9.6%	17,159,010
TRAN	88,245,139	79,449,807	122,937,678	178,141,007	162,054,870	200,260,125	23.6%	38,205,255
WHSL	166,092,364	205,406,411	459,495,602	466,144,937	499,096,345	532,336,315	6.7%	33,239,970
GOV	12,881,143	13,606,580	14,545,420	15,214,964	15,685,700	16,366,837	4.3%	681,137
TOTAL	1,878,760,942	1,921,404,327	2,332,267,446	2,564,248,241	2,700,938,076	2,794,301,940	3.5%	93,363,864
Annual Change		2.3%	21.4%	9.9%	5.3%	3.5%		

Table 1.11

KPB Total Annual GROSS Sales by LOB - 2007

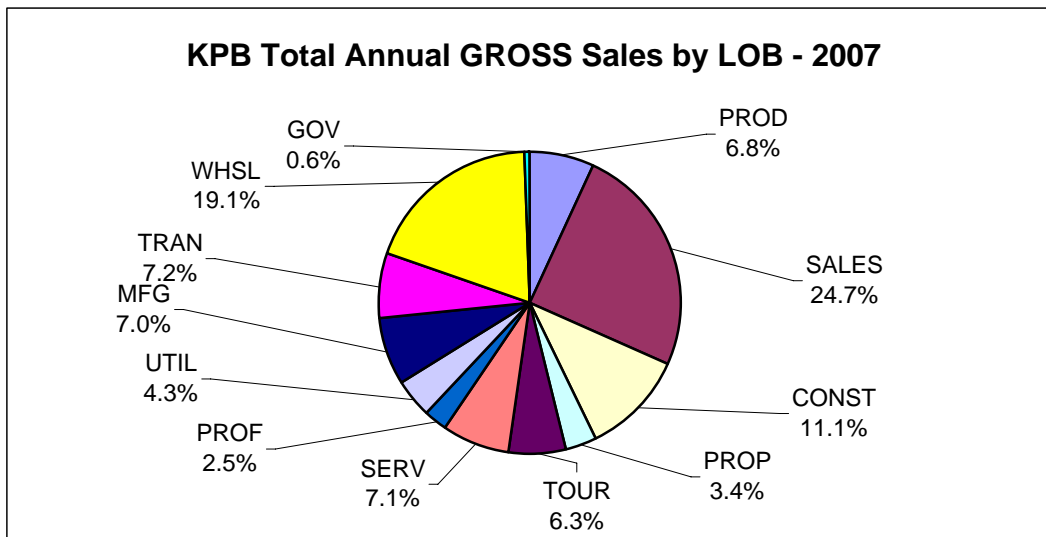


Chart 1.11

Annual GROSS Sales Five Year Change by LOB

LOB	2002	2007	Value Change	Percent Change
PROD	176,421,465	191,053,796	14,632,331	8.3%
SALES	628,472,013	690,463,765	61,991,752	9.9%
CONST	212,755,561	310,527,148	97,771,587	46.0%
PROP	76,051,683	94,494,893	18,443,210	24.3%
TOUR	118,402,713	175,463,595	57,060,882	48.2%
SERV	121,513,322	197,949,818	76,436,496	62.9%
PROF	48,946,237	68,794,318	19,848,081	40.6%
UTIL	90,874,237	121,319,849	30,445,612	33.5%
MFG	138,105,065	195,271,481	57,166,416	41.4%
TRAN	88,245,139	200,260,125	112,014,986	126.9%
WHSL	166,092,364	532,336,315	366,243,951	220.5%
GOV	12,881,143	16,366,837	3,485,694	27.1%
TOTAL	1,878,760,942	2,794,301,940	915,540,998	48.7%

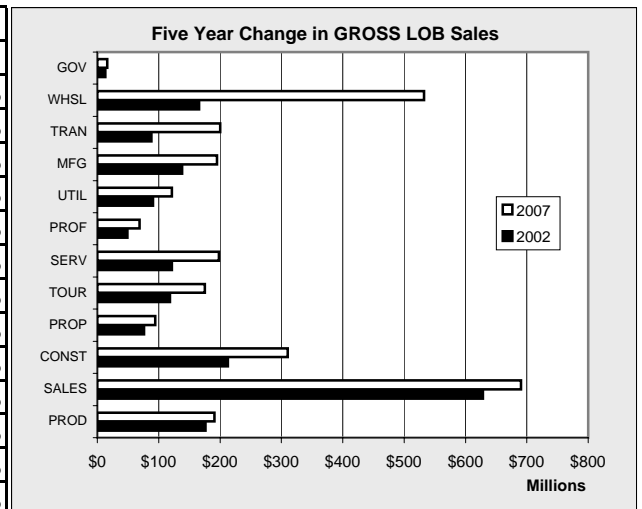


Chart 1.12

Table 1.12

KPB Sales

KPB Annual TAXABLE Sales by Line of Business - 2002-2007 - in \$

LOB	2002	2003	2004	2005	2006	2007	Annual Percent Change	Annual Amount Change
PROD	6,576,292	5,915,297	6,153,343	5,324,332	5,518,931	6,351,195	15.1%	832,264
SALES	356,008,012	361,428,352	368,413,713	388,615,499	414,902,871	449,832,982	8.4%	34,930,111
CONST	11,241,233	11,542,579	11,018,998	10,645,534	11,191,386	12,240,173	9.4%	1,048,787
PROP	32,140,505	31,039,985	31,406,151	31,615,578	34,103,011	38,184,740	12.0%	4,081,729
TOUR	107,541,855	109,495,576	116,978,812	122,405,468	150,742,056	158,139,044	4.9%	7,396,988
SERV	75,988,405	73,889,109	76,895,205	79,730,637	87,081,901	98,653,420	13.3%	11,571,519
PROF	13,595,262	13,359,981	13,613,821	13,671,440	14,709,920	15,637,460	6.3%	927,540
UTIL	34,831,599	35,022,919	36,146,549	41,032,308	48,825,217	53,435,892	9.4%	4,610,675
MFG	7,047,802	6,983,538	7,398,649	8,450,709	9,552,859	10,351,330	8.4%	798,471
TRAN	32,535,661	32,500,864	34,930,999	38,357,426	18,374,953	28,534,898	55.3%	10,159,945
WHSL	35,421,522	40,287,728	66,025,347	73,132,431	78,895,658	82,197,023	4.2%	3,301,365
GOV	11,641,433	11,696,775	12,288,242	13,034,058	13,433,539	14,194,814	5.7%	761,275
TOTAL	724,569,581	733,162,703	781,269,829	826,015,420	887,332,302	967,752,971	9.1%	80,420,669
Annual Change		1.2%	6.6%	5.7%	7.4%	9.1%		

Table 1.13

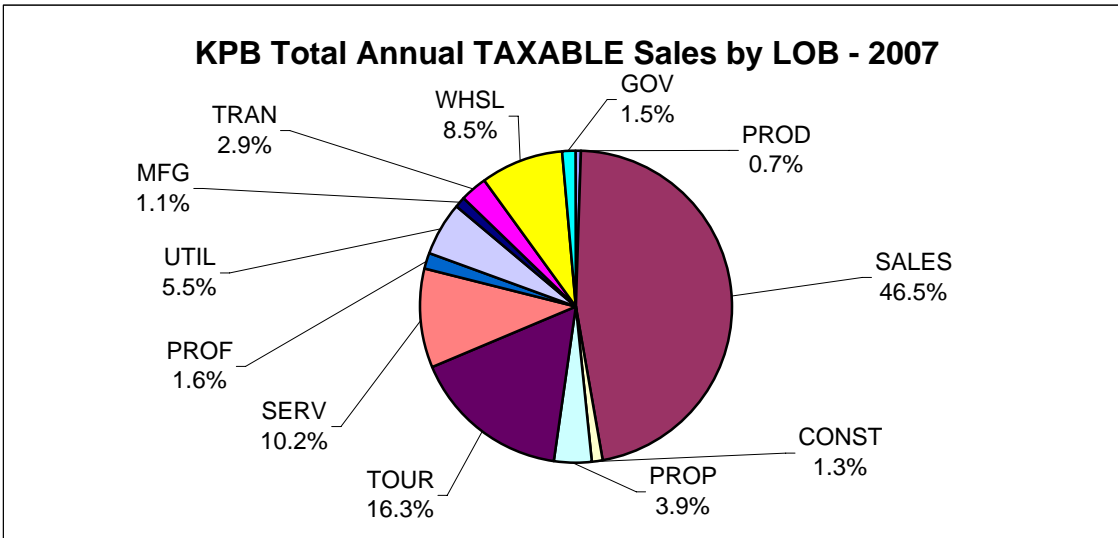


Chart 1.13

Annual TAXABLE Sales Five Year Change by LOB				
LOB	2002	2007	Value Change	Percent Change
PROD	6,576,292	6,351,195	-225,097	-3.4%
SALES	356,008,012	449,832,982	93,824,970	26.4%
CONST	11,241,233	12,240,173	998,940	8.9%
PROP	32,140,505	38,184,740	6,044,235	18.8%
TOUR	107,541,855	158,139,044	50,597,189	47.0%
SERV	75,988,405	98,653,420	22,665,015	29.8%
PROF	13,595,262	15,637,460	2,042,198	15.0%
UTIL	34,831,599	53,435,892	18,604,293	53.4%
MFG	7,047,802	10,351,330	3,303,528	46.9%
TRAN	32,535,661	28,534,898	-4,000,763	-12.3%
WHSL	35,421,522	82,197,023	46,775,501	132.1%
GOV	11,641,433	14,194,814	2,553,381	21.9%
TOTAL	724,569,581	967,752,971	243,183,390	33.6%

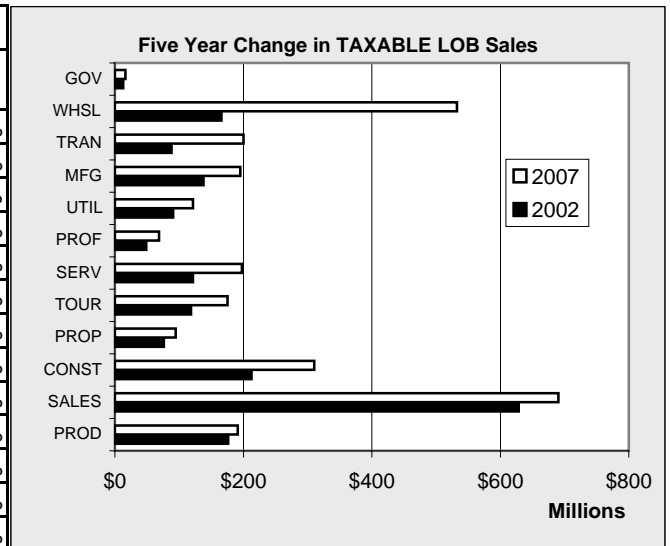


Table 1.14

Chart 1.14

KPB Sales

KPB Annual NON-TAXABLE Sales by Line of Business - 2002-2007 - in \$								
LOB	2002	2003	2004	2005	2006	2007	Annual Percent Change	Annual Amount Change
PROD	169,845,173	176,518,969	244,616,891	230,975,593	215,874,369	184,702,601	-14.4%	-31,171,768
SALES	272,464,001	249,895,699	219,826,169	220,845,493	238,524,680	240,630,783	0.9%	2,106,103
CONST	201,514,328	227,575,985	211,646,295	279,435,719	353,299,325	298,286,975	-15.6%	-55,012,350
PROP	43,911,178	50,069,142	48,834,461	50,960,899	54,598,254	56,310,153	3.1%	1,711,899
TOUR	10,860,858	9,950,214	12,909,468	13,467,566	20,099,588	17,324,551	-13.8%	-2,775,037
SERV	45,524,917	41,742,443	60,336,109	59,345,027	72,966,039	99,296,398	36.1%	26,330,359
PROF	35,350,975	40,435,704	45,497,159	45,738,900	52,335,401	53,156,858	1.6%	821,457
UTIL	56,042,638	44,493,070	51,362,727	62,438,988	71,215,741	67,883,957	-4.7%	-3,331,784
MFG	131,057,263	133,582,967	172,234,226	240,047,643	168,559,612	184,920,151	9.7%	16,360,539
TRAN	55,709,478	46,948,943	88,006,679	139,783,581	143,679,917	171,725,227	19.5%	28,045,310
WHSL	130,670,842	165,118,683	393,470,255	393,012,506	420,200,687	450,139,292	7.1%	29,938,605
GOV	1,239,710	1,909,805	2,257,178	2,180,906	2,252,161	2,172,023	-3.6%	-80,138
TOTAL	1,154,191,361	1,188,241,624	1,550,997,617	1,738,232,821	1,813,605,774	1,826,548,969	0.7%	12,943,195
Annual Change		3.0%	30.5%	12.1%	4.3%	0.7%		

Table 1.15

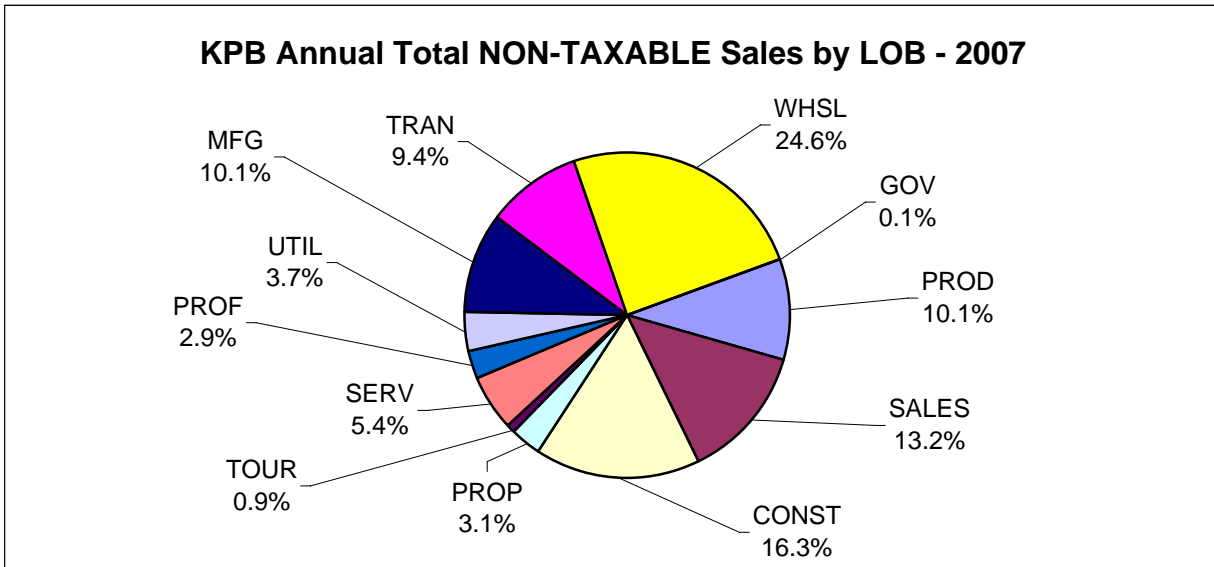


Chart 1.15

Annual NON-TAXABLE Sales Five Year Change by LOB				
LOB	2002	2007	Value Change	Percent Change
PROD	169,845,173	184,702,601	14,857,428	8.7%
SALES	272,464,001	240,630,783	-31,833,218	-11.7%
CONST	201,514,328	298,286,975	96,772,647	48.0%
PROP	43,911,178	56,310,153	12,398,975	28.2%
TOUR	10,860,858	17,324,551	6,463,693	59.5%
SERV	45,524,917	99,296,398	53,771,481	118.1%
PROF	35,350,975	53,156,858	17,805,883	50.4%
UTIL	56,042,638	67,883,957	11,841,319	21.1%
MFG	131,057,263	184,920,151	53,862,888	41.1%
TRAN	55,709,478	171,725,227	116,015,749	208.3%
WHSL	130,670,842	450,139,292	319,468,450	244.5%
GOV	1,239,710	2,172,023	932,313	75.2%
TOTAL	1,154,191,361	1,826,548,969	672,357,608	58.3%

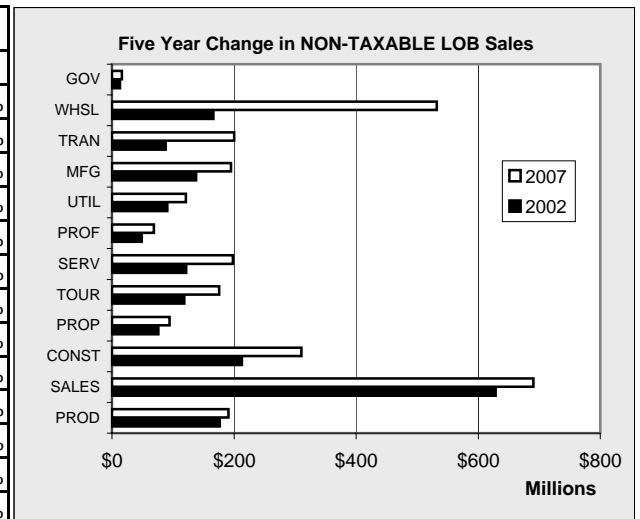


Table 1.16

Chart 1.16

KPB Sales

KPB Annual GROSS Sales by Area - 2002-2007 - in \$

	2002	2003	2004	2005	2006	2007	Annual Percent Change	Annual Amount Change
Homer	263,240,684	274,073,782	290,381,849	310,153,119	356,242,807	353,724,477	-0.7%	-2,518,330
Kenai	279,302,714	282,924,495	407,297,440	465,525,121	456,934,758	520,342,929	13.9%	63,408,171
Seldovia	4,817,877	7,259,554	8,329,831	6,869,692	7,550,282	9,491,185	25.7%	1,940,903
Seward	142,369,626	156,961,936	166,196,695	189,348,054	198,598,953	196,054,207	-1.3%	-2,544,746
Soldotna	325,900,620	337,906,000	361,255,515	396,042,091	432,851,837	428,982,307	-0.9%	-3,869,530
Other	863,129,421	862,278,560	1,098,806,116	1,196,310,164	1,248,759,439	1,285,706,835	3.0%	36,947,396
Total	1,878,760,942	1,921,404,327	2,332,267,446	2,564,248,241	2,700,938,076	2,794,301,940	3.5%	93,363,864
Annual Change		2.3%	21.4%	9.9%	5.3%	3.5%		

Table 1.17

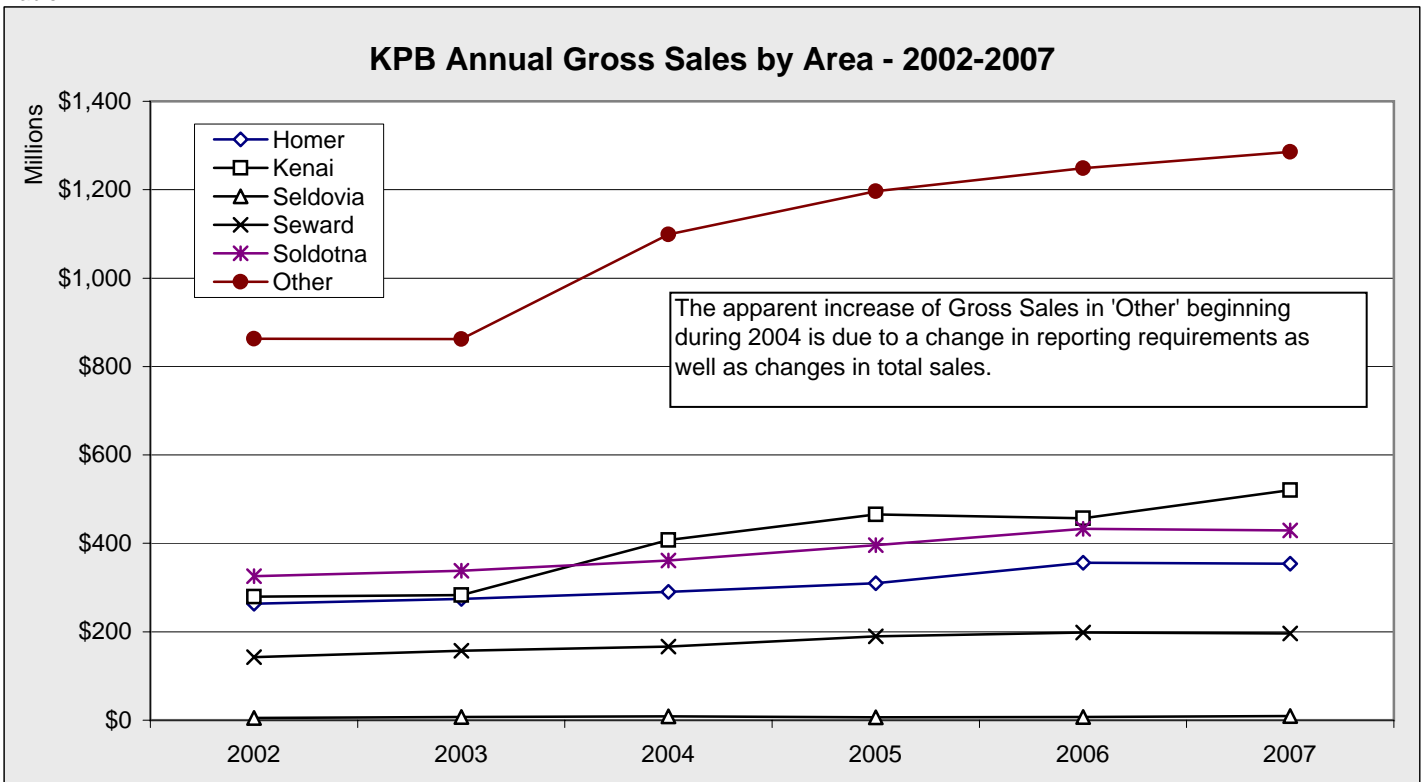


Chart 1.17

Annual Gross Sales Five Year Change by Area				
	2002	2007	Value Change	Percent Change
Homer	263,240,684	353,724,477	90,483,793	34.4%
Kenai	279,302,714	520,342,929	241,040,215	86.3%
Seldovia	4,817,877	9,491,185	4,673,308	97.0%
Seward	142,369,626	196,054,207	53,684,581	37.7%
Soldotna	325,900,620	428,982,307	103,081,687	31.6%
Other	863,129,421	1,285,706,835	422,577,414	49.0%
TOTAL	1,878,760,942	2,794,301,940	915,540,998	48.7%

Table 1.18

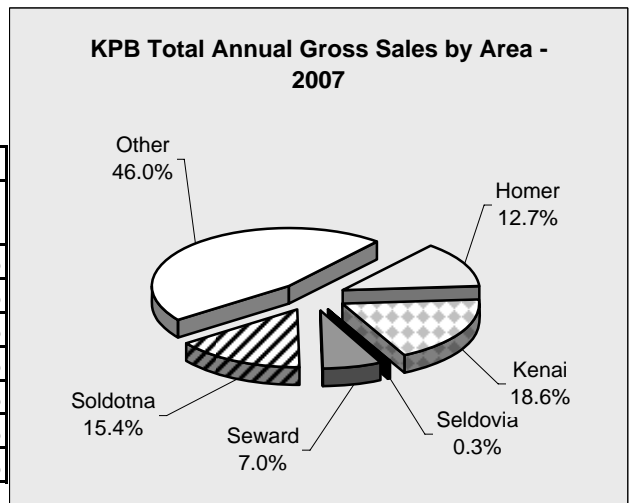


Chart 1.18

KPB Sales

KPB Annual TAXABLE Sales by Area - 2002-2007 - in \$

	2002	2003	2004	2005	2006	2007	Annual Percent Change	Annual Amount Change
Homer	121,292,548	131,729,196	139,933,678	145,661,104	153,347,000	166,481,449	8.6%	13,134,449
Kenai	136,685,248	121,356,795	139,399,127	145,107,627	156,643,726	166,873,247	6.5%	10,229,521
Seldovia	3,272,389	3,376,944	3,386,312	3,380,596	3,665,321	4,315,875	17.7%	650,554
Seward	75,590,722	76,348,733	79,948,305	88,009,283	91,050,920	103,102,133	13.2%	12,051,213
Soldotna	176,979,392	190,627,772	200,056,184	211,219,695	227,529,176	243,387,666	7.0%	15,858,490
Other	210,749,282	209,723,263	218,546,223	232,637,115	255,096,159	283,592,601	11.2%	28,496,442
Total	724,569,581	733,162,703	781,269,829	826,015,420	887,332,302	967,752,971	9.1%	80,420,669
Annual Change		1.2%	6.6%	5.7%	7.4%	9.1%		

Table 1.19

KPB Annual Taxable Sales by Area - 2002-2007

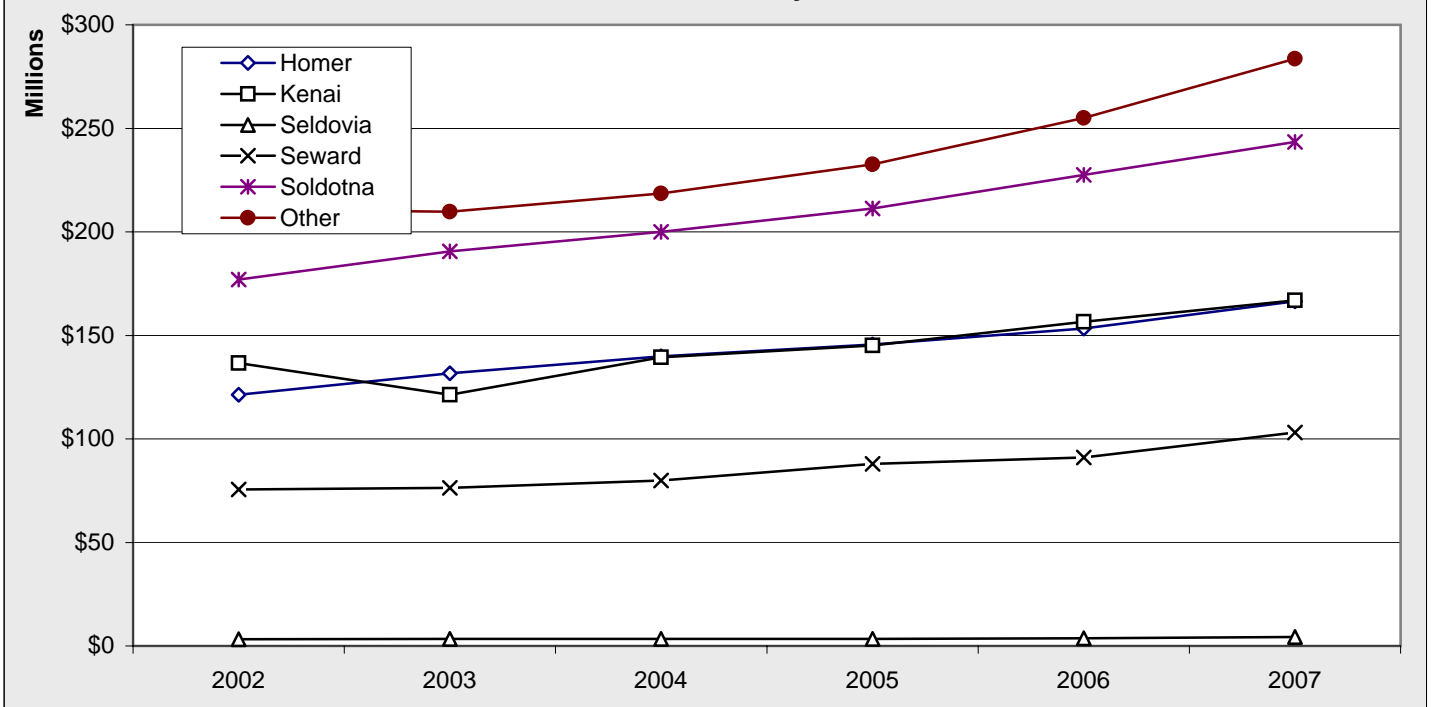


Chart 1.19

KPB Annual Taxable Sales by Area - 2007

Taxable Sales Five Year Change by Area				
	2002	2007	Value Change	Percent Change
Homer	121,292,548	166,481,449	45,188,901	37.3%
Kenai	136,685,248	166,873,247	30,187,999	22.1%
Seldovia	3,272,389	4,315,875	1,043,486	31.9%
Seward	75,590,722	103,102,133	27,511,411	36.4%
Soldotna	176,979,392	243,387,666	66,408,274	37.5%
Other	210,749,282	283,592,601	72,843,319	34.6%
TOTAL	724,569,581	967,752,971	243,183,390	33.6%

Table 1.20

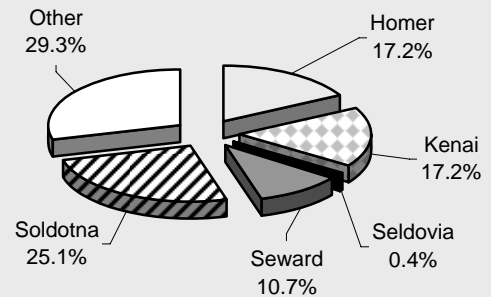


Chart 1.20

KPB Sales

KPB Annual NON-TAXABLE Sales by Area - 2002-2007 - in \$

	2002	2003	2004	2005	2006	2007	Annual Percent Change	Annual Amount Change
Homer	141,948,136	142,344,586	150,448,171	164,492,015	202,895,807	187,243,028	-7.7%	-15,652,779
Kenai	142,617,466	161,567,700	267,898,313	320,417,494	300,291,032	353,469,682	17.7%	53,178,650
Seldovia	1,545,488	3,882,610	4,943,519	3,489,096	3,884,961	5,175,310	33.2%	1,290,349
Seward	66,778,904	80,613,203	86,248,390	101,338,771	107,548,033	92,952,074	-13.6%	-14,595,959
Soldotna	148,921,228	147,278,228	161,199,331	184,822,396	205,322,661	185,594,641	-9.6%	-19,728,020
Other	652,380,139	652,555,297	880,259,893	963,673,049	993,663,280	1,002,114,234	0.9%	8,450,954
Total	1,154,191,361	1,188,241,624	1,550,997,617	1,738,232,821	1,813,605,774	1,826,548,969	0.7%	12,943,195
Annual Change		3.0%	30.5%	12.1%	4.3%	0.7%		

Table 1.21

KPB Annual Non-Taxable Sales by Area - 2002-2007

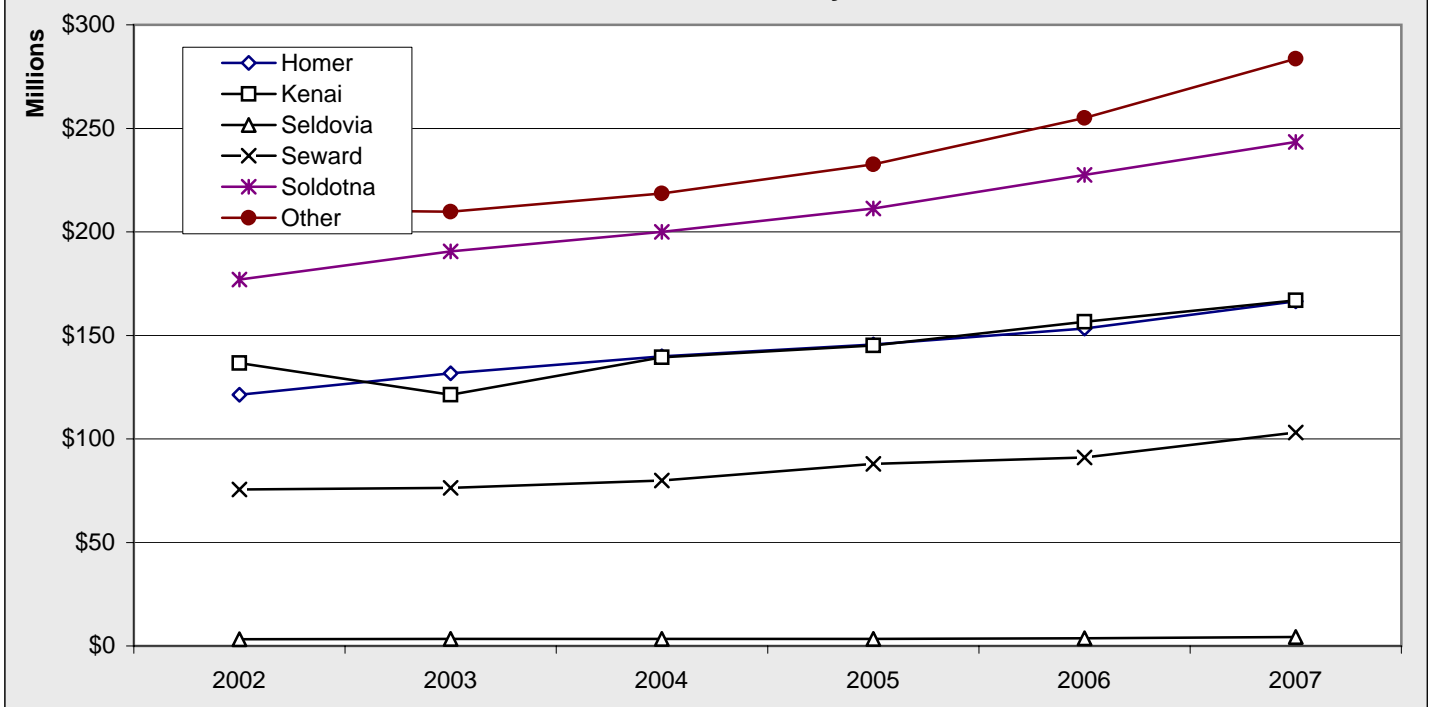


Chart 1.21

KPB Annual Non-Taxable Sales by Area - 2007

Non-Taxable Sales Five Year Change by Area				
	2002	2007	Value Change	Percent Change
Homer	141,948,136	187,243,028	45,294,892	31.9%
Kenai	142,617,466	353,469,682	210,852,216	147.8%
Seldovia	1,545,488	5,175,310	3,629,822	234.9%
Seward	66,778,904	92,952,074	26,173,170	39.2%
Soldotna	148,921,228	185,594,641	36,673,413	24.6%
Other	652,380,139	1,002,114,234	349,734,095	53.6%
TOTAL	1,154,191,361	1,826,548,969	672,357,608	58.3%

Table 1.22

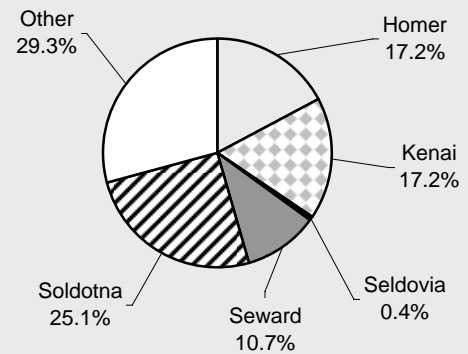


Chart 1.22

KPB Sales

KPB Annual GROSS Sales by LOB by Quarter - 2007 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
PROD	25,175,235	37,701,316	44,994,945	83,182,300	191,053,796
SALES	126,979,798	180,922,238	218,102,662	164,459,067	690,463,765
CONST	47,362,724	70,974,792	95,767,619	96,422,013	310,527,148
PROP	17,930,451	23,002,321	27,572,161	25,989,960	94,494,893
TOUR	19,364,759	50,082,720	86,823,643	19,192,473	175,463,595
SERV	37,172,776	53,890,207	58,277,180	48,609,655	197,949,818
PROF	14,924,733	15,383,417	16,505,622	21,980,546	68,794,318
UTIL	37,984,202	30,112,351	20,940,611	32,282,685	121,319,849
MFG	45,878,453	46,266,935	84,352,521	18,773,572	195,271,481
TRAN	36,870,998	45,145,026	74,376,239	43,867,862	200,260,125
WHSL	48,616,696	67,284,803	83,952,108	332,482,708	532,336,315
GOV	3,228,263	3,968,840	5,039,313	4,130,421	16,366,837
TOTAL	461,489,088	624,734,966	816,704,624	891,373,262	2,794,301,940

Table 1.23

KPB Annual GROSS Sales by Area by Quarter - 2007 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Homer	61,412,773	97,313,907	113,765,107	81,232,690	353,724,477
Kenai	96,659,118	111,973,352	152,857,763	158,852,696	520,342,929
Seldovia	1,466,296	2,550,150	2,130,764	3,343,975	9,491,185
Seward	25,607,935	56,805,555	78,963,621	34,677,096	196,054,207
Soldotna	79,258,501	102,836,630	130,255,824	116,631,352	428,982,307
Other	197,084,466	253,255,371	338,731,545	496,635,453	1,285,706,835
Total	461,489,089	624,734,965	816,704,624	891,373,262	2,794,301,940

Table 1.24

KPB Annual TAXABLE Sales by LOB by Quarter - 2007 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
PROD	925,095	2,128,145	1,841,088	1,456,867	6,351,195
SALES	80,313,219	116,878,586	148,703,394	103,937,783	449,832,982
CONST	2,167,725	3,031,673	3,733,424	3,307,351	12,240,173
PROP	7,238,498	9,607,408	12,173,934	9,164,900	38,184,740
TOUR	16,548,789	45,931,503	78,325,261	17,333,491	158,139,044
SERV	19,667,199	26,316,817	28,775,815	23,893,589	98,653,420
PROF	3,816,103	4,279,973	3,987,330	3,554,054	15,637,460
UTIL	17,578,615	11,944,498	10,474,300	13,438,479	53,435,892
MFG	1,227,494	2,800,759	4,674,133	1,648,944	10,351,330
TRAN	431,265	8,829,981	18,406,347	867,305	28,534,898
WHSL	16,366,742	21,239,882	24,090,040	20,500,359	82,197,023
GOV	2,855,994	3,446,756	4,347,718	3,544,346	14,194,814
TOTAL	169,136,738	256,435,981	339,532,784	202,647,468	967,752,971

Table 1.25

KPB Annual TAXABLE Sales by Area by Quarter - 2007 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Homer	27,251,442	47,188,011	59,393,661	32,648,335	166,481,449
Kenai	34,310,293	43,108,638	48,406,704	41,047,612	166,873,247
Seldovia	756,803	1,220,055	1,514,886	824,131	4,315,875
Seward	10,869,697	30,240,543	49,249,533	12,742,360	103,102,133
Soldotna	45,880,403	59,377,148	80,248,501	57,881,614	243,387,666
Other	50,068,100	75,301,586	100,719,499	57,503,416	283,592,601
Total	169,136,738	256,435,981	339,532,784	202,647,468	967,752,971

Table 1.26

KPB Sales

KPB Annual GROSS Sales by LOB by Quarter - 2006 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
PROD	41,396,946	44,041,225	62,756,576	73,198,553	221,393,300
SALES	118,620,671	178,278,847	205,287,857	151,240,176	653,427,551
CONST	31,877,062	59,654,195	97,003,572	175,955,882	364,490,711
PROP	17,355,447	22,743,864	25,956,779	22,645,175	88,701,265
TOUR	17,785,141	49,422,745	83,904,402	19,729,356	170,841,644
SERV	32,204,846	42,783,337	43,721,792	41,337,965	160,047,940
PROF	14,129,105	14,149,740	15,529,372	23,237,104	67,045,321
UTIL	32,447,128	26,961,172	26,505,508	34,127,150	120,040,958
MFG	20,256,084	54,963,891	68,201,864	34,690,632	178,112,471
TRAN	10,766,843	47,498,144	64,334,705	39,455,178	162,054,870
WHSL	47,732,057	68,379,600	77,919,710	305,064,978	499,096,345
GOV	3,126,281	3,670,790	4,731,516	4,157,113	15,685,700
TOTAL	387,697,611	612,547,550	775,853,653	924,839,262	2,700,938,076

Table 1.27

KPB Annual GROSS Sales by Area by Quarter - 2006 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Homer	56,175,726	89,343,957	118,487,212	92,235,912	356,242,807
Kenai	63,284,140	109,289,218	121,547,916	162,813,484	456,934,758
Seldovia	1,517,120	2,170,811	2,520,815	1,341,536	7,550,282
Seward	21,700,942	51,137,438	75,828,289	49,932,284	198,598,953
Soldotna	72,457,043	99,021,435	121,181,769	140,191,590	432,851,837
Other	172,562,640	261,584,691	336,287,652	478,324,456	1,248,759,439
Total	387,697,611	612,547,550	775,853,653	924,839,262	2,700,938,076

Table 1.28

KPB Annual TAXABLE Sales by LOB by Quarter - 2006 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
PROD	893,012	1,872,018	1,508,186	1,245,715	5,518,931
SALES	74,174,585	108,752,598	136,634,467	95,341,221	414,902,871
CONST	1,972,329	2,930,408	3,290,070	2,998,579	11,191,386
PROP	6,855,271	8,436,335	10,662,853	8,148,552	34,103,011
TOUR	16,315,556	43,979,021	72,583,130	17,864,349	150,742,056
SERV	18,488,600	22,549,751	24,756,971	21,286,579	87,081,901
PROF	3,664,206	4,162,708	3,628,266	3,254,740	14,709,920
UTIL	14,962,505	10,663,883	9,087,067	14,111,762	48,825,217
MFG	1,267,340	2,426,723	4,161,688	1,697,108	9,552,859
TRAN	510,177	6,008,145	11,158,749	697,882	18,374,953
WHSL	15,226,750	20,819,810	24,110,681	18,738,417	78,895,658
GOV	2,683,072	3,244,865	4,214,700	3,290,902	13,433,539
TOTAL	157,013,403	235,846,265	305,796,828	188,675,806	887,332,302

Table 1.29

KPB Annual TAXABLE Sales by Area by Quarter - 2006 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Homer	25,724,980	43,389,003	53,829,053	30,403,964	153,347,000
Kenai	32,400,715	41,107,429	45,224,574	37,911,008	156,643,726
Seldovia	636,694	974,499	1,347,778	706,350	3,665,321
Seward	10,170,398	26,596,215	42,437,597	11,846,710	91,050,920
Soldotna	42,117,457	55,444,342	75,562,613	54,404,764	227,529,176
Other	45,963,159	68,334,778	87,395,213	53,403,009	255,096,159
Total	157,013,403	235,846,266	305,796,828	188,675,805	887,332,302

Table 1.30

KPB Sales

KPB Annual GROSS Sales by LOB by Quarter - 2005 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
PROD	38,251,823	34,048,262	41,809,634	122,190,206	236,299,925
SALES	111,193,705	166,017,486	192,999,505	139,250,296	609,460,992
CONST	38,216,464	65,845,562	74,970,891	111,048,336	290,081,253
PROP	14,911,823	20,396,774	23,602,564	23,665,316	82,576,477
TOUR	16,156,087	38,843,750	62,861,416	18,011,781	135,873,034
SERV	28,118,441	36,262,174	38,830,826	35,864,223	139,075,664
PROF	12,543,218	11,892,847	13,331,049	21,643,226	59,410,340
UTIL	27,279,722	23,278,511	26,333,258	26,579,805	103,471,296
MFG	32,787,316	58,077,269	115,613,182	42,020,585	248,498,352
TRAN	25,924,424	54,780,936	56,292,143	41,143,504	178,141,007
WHSL	55,789,694	65,590,107	74,831,138	269,933,998	466,144,937
GOV	2,999,901	3,414,800	4,874,984	3,925,279	15,214,964
TOTAL	404,172,618	578,448,478	726,350,590	855,276,555	2,564,248,241

Table 1.31

KPB Annual GROSS Sales by Area by Quarter - 2005 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Homer	51,881,645	86,186,468	101,485,822	70,599,184	310,153,119
Kenai	75,559,340	102,447,996	112,280,604	175,237,181	465,525,121
Seldovia	1,261,735	2,120,534	2,274,951	1,212,472	6,869,692
Seward	26,468,833	58,467,271	70,190,050	34,221,900	189,348,054
Soldotna	65,956,145	87,639,989	113,946,286	128,499,671	396,042,091
Other	183,044,920	241,586,220	326,172,877	445,506,147	1,196,310,164
Total	404,172,618	578,448,478	726,350,590	855,276,555	2,564,248,241

Table 1.32

KPB Annual TAXABLE Sales by LOB by Quarter - 2005 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
PROD	990,918	1,834,410	1,289,244	1,209,760	5,324,332
SALES	69,173,718	102,667,988	127,853,397	88,920,396	388,615,499
CONST	1,959,724	2,915,622	3,084,855	2,685,333	10,645,534
PROP	6,515,789	7,804,653	9,706,546	7,588,590	31,615,578
TOUR	14,935,051	34,993,783	55,745,998	16,730,636	122,405,468
SERV	17,180,280	20,833,769	22,292,483	19,424,105	79,730,637
PROF	3,481,938	3,655,359	3,490,168	3,043,975	13,671,440
UTIL	12,169,072	9,357,261	8,389,891	11,116,084	41,032,308
MFG	772,962	1,985,375	3,905,015	1,787,357	8,450,709
TRAN	1,052,769	12,377,119	23,343,654	1,583,884	38,357,426
WHSL	13,543,440	19,096,007	22,162,375	18,330,609	73,132,431
GOV	2,575,030	3,081,459	4,282,656	3,094,913	13,034,058
TOTAL	144,350,691	220,602,805	285,546,282	175,515,642	826,015,420

Table 1.33

KPB Annual TAXABLE Sales by Area by Quarter - 2005 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Homer	24,333,243	41,492,825	51,146,949	28,688,087	145,661,104
Kenai	29,504,912	37,403,239	42,564,550	35,634,926	145,107,627
Seldovia	573,017	932,141	1,215,292	660,146	3,380,596
Seward	10,090,985	25,367,609	41,123,476	11,427,213	88,009,283
Soldotna	38,714,672	52,145,244	69,956,303	50,403,476	211,219,695
Other	41,133,862	63,261,747	79,539,712	48,701,794	232,637,115
Total	144,350,691	220,602,805	285,546,282	175,515,642	826,015,420

Table 1.34

KPB Sales

KPB Annual GROSS Sales by LOB by Quarter - 2004 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
PROD	36,931,888	29,294,221	36,492,249	148,051,876	250,770,234
SALES	107,357,845	156,640,368	184,804,709	139,436,960	588,239,882
CONST	25,675,314	39,102,973	61,984,414	95,902,592	222,665,293
PROP	16,557,624	18,026,457	22,336,343	23,320,188	80,240,612
TOUR	16,011,089	37,215,072	58,960,765	17,701,354	129,888,280
SERV	25,765,288	33,527,834	36,331,106	41,607,086	137,231,314
PROF	11,505,526	12,538,803	14,251,398	20,815,253	59,110,980
UTIL	22,389,233	21,026,192	21,147,612	22,946,239	87,509,276
MFG	24,108,267	14,796,050	106,872,238	33,856,320	179,632,875
TRAN	12,385,881	35,953,843	60,047,304	14,550,650	122,937,678
WHSL	59,563,838	76,293,809	83,731,170	239,906,785	459,495,602
GOV	2,655,152	3,257,219	4,414,140	4,218,909	14,545,420
TOTAL	360,906,945	477,672,841	691,373,448	802,314,212	2,332,267,446

Table 1.35

KPB Annual GROSS Sales by Area by Quarter - 2004 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Homer	48,141,586	75,752,214	93,892,260	72,595,789	290,381,849
Kenai	61,083,004	80,388,089	97,860,710	167,965,637	407,297,440
Seldovia	1,405,047	1,971,670	1,809,067	3,144,047	8,329,831
Seward	21,175,289	42,749,272	63,911,158	38,360,976	166,196,695
Soldotna	69,929,668	89,310,129	107,194,955	94,820,763	361,255,515
Other	159,172,351	187,501,467	326,705,298	425,427,000	1,098,806,116
Total	360,906,945	477,672,841	691,373,448	802,314,212	2,332,267,446

Table 1.36

KPB Annual TAXABLE Sales by LOB by Quarter - 2004 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
PROD	1,006,024	1,822,647	1,941,700	1,382,972	6,153,343
SALES	67,252,378	96,283,124	120,218,938	84,659,273	368,413,713
CONST	2,213,933	2,918,853	3,201,763	2,684,449	11,018,998
PROP	6,528,225	7,927,956	9,584,035	7,365,935	31,406,151
TOUR	14,794,235	33,690,401	52,349,535	16,144,641	116,978,812
SERV	16,744,299	19,940,356	21,422,515	18,788,035	76,895,205
PROF	3,436,148	3,761,871	3,392,927	3,022,875	13,613,821
UTIL	10,793,658	7,946,772	7,603,622	9,802,497	36,146,549
MFG	810,240	1,847,946	3,620,567	1,119,896	7,398,649
TRAN	976,041	10,755,001	22,056,399	1,143,558	34,930,999
WHSL	12,961,538	17,390,769	19,671,722	16,001,318	66,025,347
GOV	2,390,321	2,997,995	4,020,402	2,879,524	12,288,242
TOTAL	139,907,040	207,283,691	269,084,125	164,994,973	781,269,829

Table 1.37

KPB Annual TAXABLE Sales by Area by Quarter - 2004 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Homer	23,824,920	39,648,524	48,969,328	27,490,906	139,933,678
Kenai	29,556,491	36,263,788	40,043,041	33,535,807	139,399,127
Seldovia	566,726	939,589	1,182,138	697,859	3,386,312
Seward	9,496,108	22,991,903	37,073,868	10,386,426	79,948,305
Soldotna	37,385,342	49,011,743	66,179,805	47,479,294	200,056,184
Other	39,077,453	58,428,144	75,635,945	45,404,681	218,546,223
Total	139,907,040	207,283,691	269,084,125	164,994,973	781,269,829

Table 1.38

KPB Construction Permits

Construction Permitting

Construction permits are not required within the KPB except within the incorporated cities of Homer, Kenai, Seldovia, Seward and Soldotna; therefore, data reported in this document does not include all KPB construction activity. It does, however, provide city trends. Permit categories include Residential New (RN), Residential Alteration/Addition (RA), Commercial New (CN) and Commercial Alteration/Addition (CA). Individual cities may have other categories, but in an effort to provide category consistency, city categories have been combined into one of the four. Borough-wide new residential construction per the KPB Assessing Department is presented in the annual statistical report, *Situations and Prospects*. Homer, Kenai, Seldovia and Soldotna permit activity has been recorded since 1986 but Seward did not require building permits until 1988.

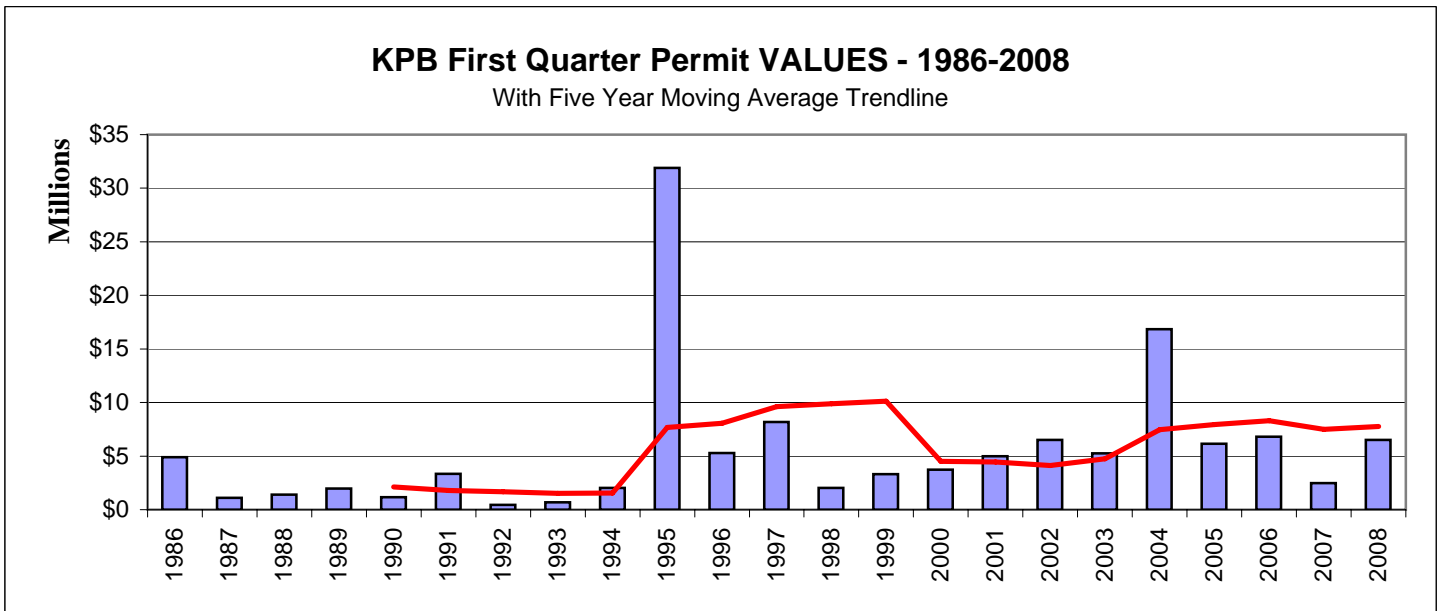


Chart 1.23

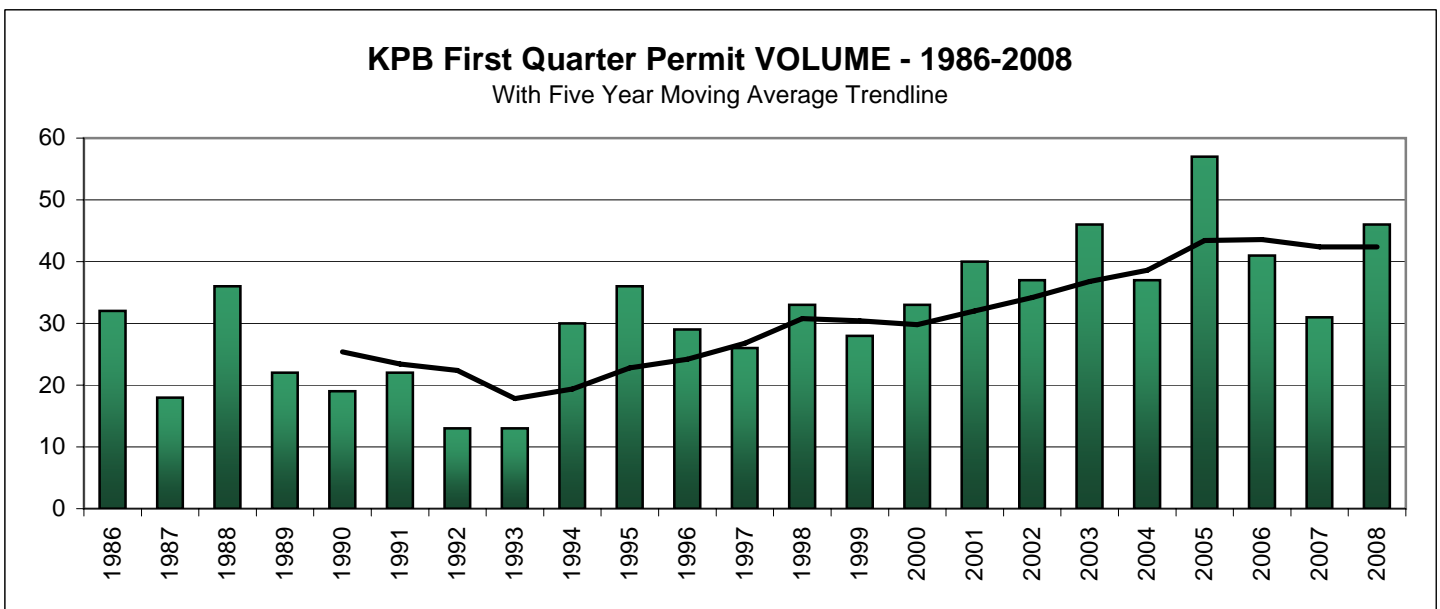


Chart 1.24

KPB Construction Permits

KPB First Quarter Permit VALUES by Area - 2003-2008 - in \$							
	2003	2004	2005	2006	2007	2008	Annual Change
Homer	1,334,340	3,714,020	3,105,900	3,271,000	55,001	2,723,000	4850.8%
Kenai	1,557,600	312,000	425,500	763,500	769,500	1,063,300	38.2%
Seldovia	31,000	20,000	15,000	30,000	15,000	No Report	NA
Seward	1,905,355	7,741,600	1,172,300	622,217	803,238	409,415	-49.0%
Soldotna	427,018	5,064,323	1,421,555	2,116,441	827,771	2,306,253	178.6%
Total	5,255,313	16,851,943	6,140,255	6,803,158	2,470,510	6,501,968	163.2%
Annual Change		220.7%	-63.6%	10.8%	-63.7%	163.2%	

Table 1.39

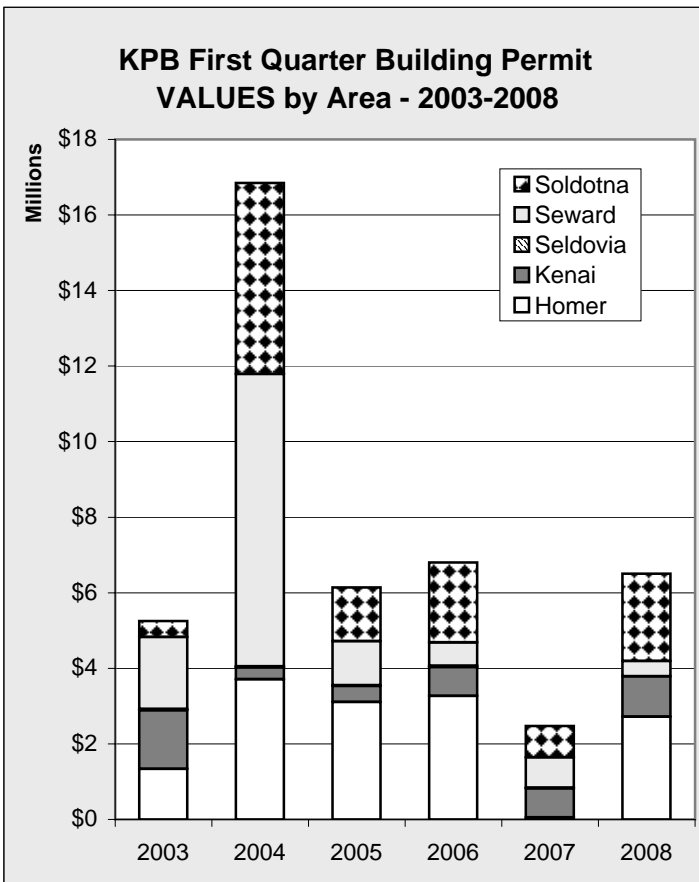


Chart 1.25

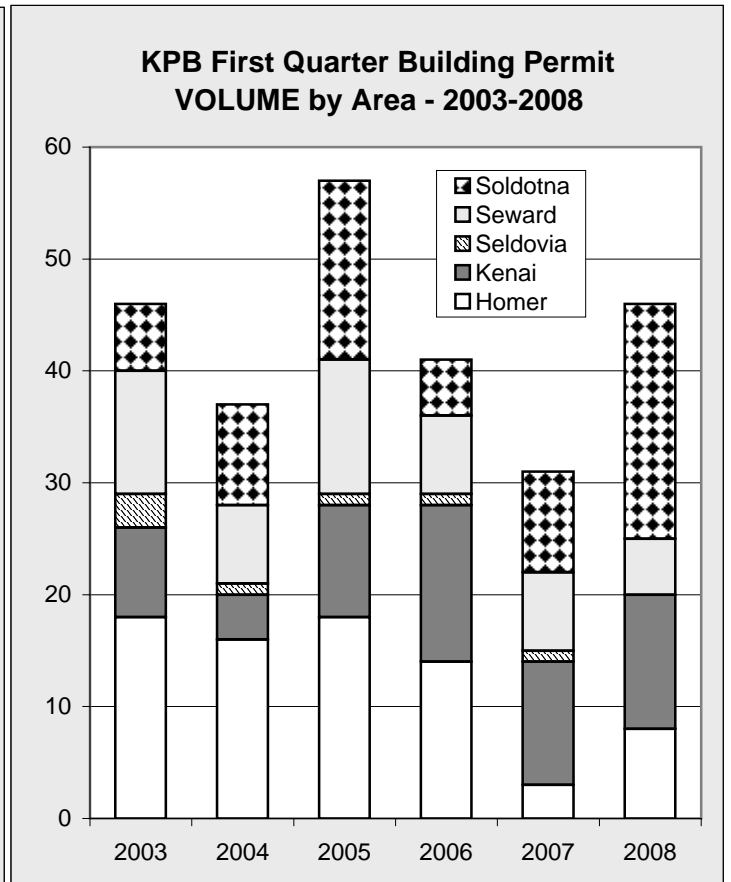


Chart 1.26

KPB First Quarter Permit VOLUME by Area - 2003-2008							
	2003	2004	2005	2006	2007	2008	Annual Change
Homer	18	16	18	14	3	8	166.7%
Kenai	8	4	10	14	11	12	9.1%
Seldovia	3	1	1	1	1	No Report	NA
Seward	11	7	12	7	7	5	-28.6%
Soldotna	6	9	16	5	9	21	133.3%
Total	46	37	57	41	31	46	48.4%
Annual Change		-19.6%	54.1%	-28.1%	-24.4%	48.4%	

Table 1.40

KPB Construction Permits

KPB First Quarter Permit VALUES by Type - 2003-2008 - in \$							
	2003	2004	2005	2006	2007	2008	Annual Change
Residential New	1,097,800	3,456,797	3,338,356	2,257,031	1,117,722	1,642,277	46.9%
Residential Alter/Add	393,867	261,520	415,930	45,000	308,549	192,711	-37.5%
Commercial New	72,000	12,880,026	309,000	938,410	208,513	2,964,737	1321.8%
Commercial Alter/Add	3,691,646	253,600	2,076,969	3,562,717	835,726	1,702,243	103.7%
Total	5,255,313	16,851,943	6,140,255	6,803,158	2,470,510	6,501,968	163.2%
Annual Change		220.7%	-63.6%	10.8%	-63.7%	163.2%	

Table 1.41

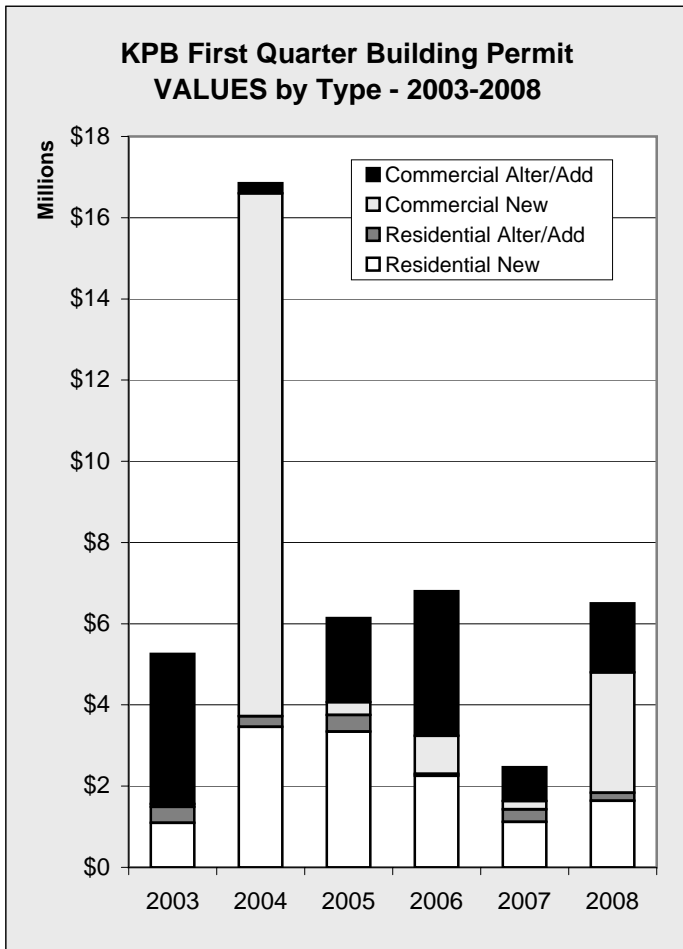


Chart 1.27

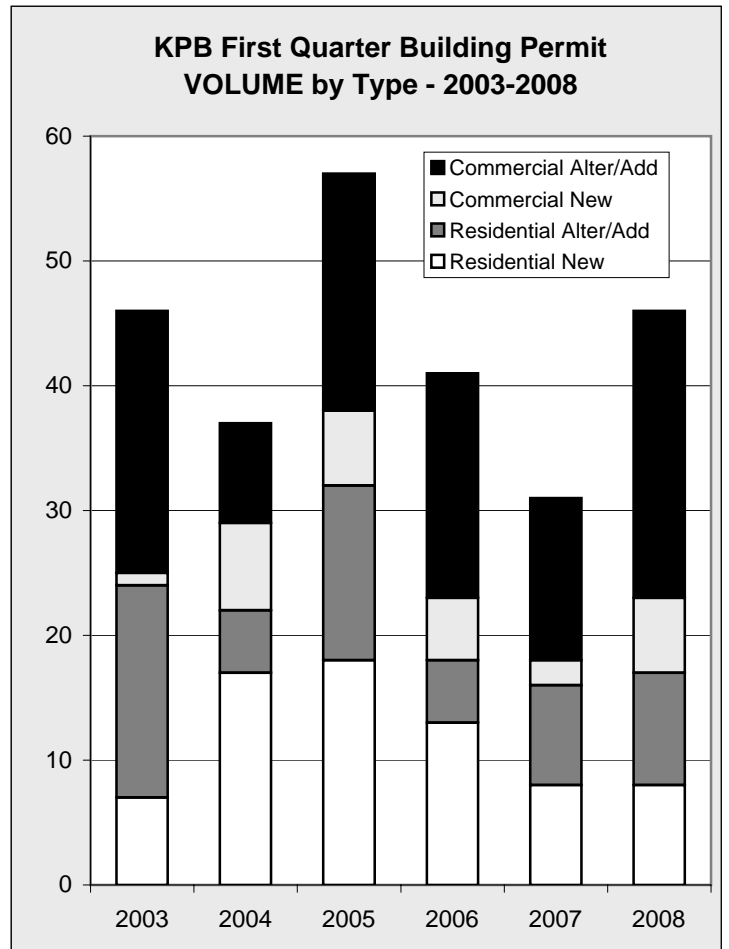


Chart 1.28

KPB First Quarter Permit VOLUME by Type - 2003-2008							
	2003	2004	2005	2006	2007	2008	Annual Change
Residential New	7	17	18	13	8	8	0.0%
Residential Alter/Add	17	5	14	5	8	9	12.5%
Commercial New	1	7	6	5	2	6	200.0%
Commercial Alter/Add	21	8	19	18	13	23	76.9%
Total	46	37	57	41	31	46	48.4%
Annual Change		-19.6%	54.1%	-28.1%	-24.4%	48.4%	

Table 1.42

KPB Construction Permits

KPB Annual Permit VALUES by Area - 2002 - 2007 - in \$							
	2002	2003	2004	2005	2006	2007	Annual Change
Homer	10,048,779	15,326,815	24,070,631	21,611,400	20,287,857	14,056,202	-30.7%
Kenai	16,799,400	10,441,800	4,786,550	8,237,900	11,076,154	22,398,000	102.2%
Seldovia	356,500	1,902,500	176,200	512,000	135,000	343,800	154.7%
Seward	7,910,703	7,982,765	17,711,150	2,863,143	25,537,249	21,095,925	-17.4%
Soldotna	11,163,894	7,952,297	37,296,926	11,509,360	23,194,400	13,762,923	-40.7%
Total	46,279,276	43,606,177	84,041,457	44,733,803	80,230,660	71,656,850	-10.7%
Annual Change		-5.8%	92.7%	-46.8%	79.4%	-10.7%	

Table 1.43

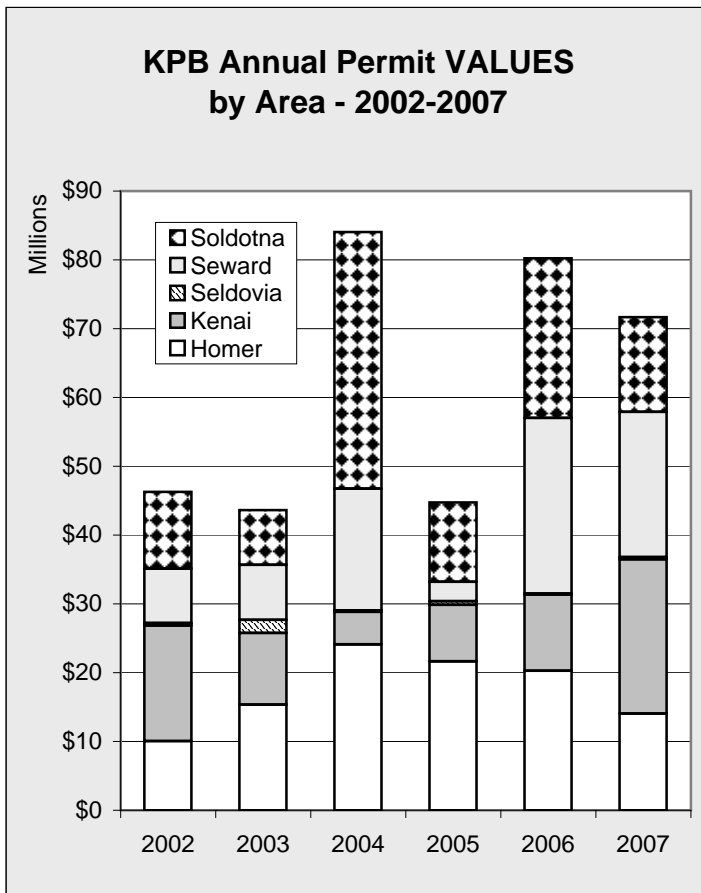


Chart 1.29

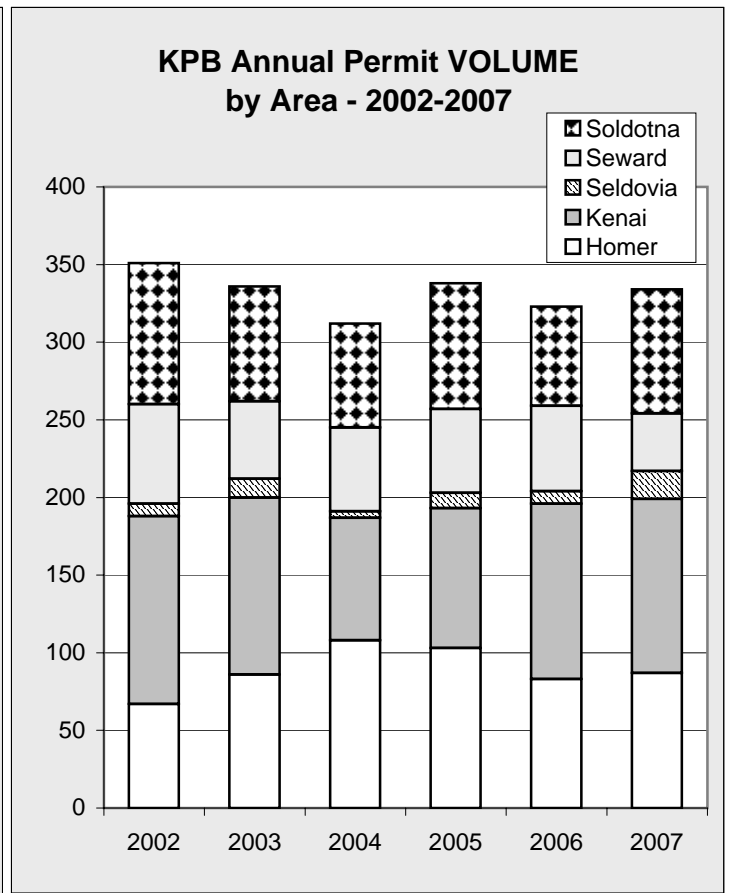


Chart 1.30

KPB Annual Permit VOLUME by Area - 2002 - 2007							
	2002	2003	2004	2005	2006	2007	Annual Change
Homer	67	86	108	103	83	87	4.8%
Kenai	121	114	79	90	113	112	-0.9%
Seldovia	8	12	4	10	8	18	125.0%
Seward	64	50	54	54	55	37	-32.7%
Soldotna	91	74	67	81	64	80	25.0%
Total	351	336	312	338	323	334	3.4%
Annual Change		-4.3%	-7.1%	8.3%	-4.4%	3.4%	

Table 1.44

KPB Construction Permits

KPB Annual Permit VALUES by Type - 2002-2007 - in \$							
	2002	2003	2004	2005	2006	2007	Annual Change
Residential New	14,358,064	15,729,888	15,935,344	17,749,648	26,277,740	22,612,367	-13.9%
Residential Alter/Add	2,305,815	2,280,779	2,880,284	2,235,128	2,070,180	4,106,440	98.4%
Commercial New	21,793,729	15,820,201	56,079,343	19,217,548	44,002,152	33,951,168	-22.8%
Commercial Alter/Add	7,821,668	9,775,309	9,146,486	5,531,479	7,880,588	10,986,875	39.4%
Total	46,279,276	43,606,177	84,041,457	44,733,803	80,230,660	71,656,850	-10.7%
Annual Change		-5.8%	92.7%	-46.8%	79.4%	-10.7%	

Table 1.45

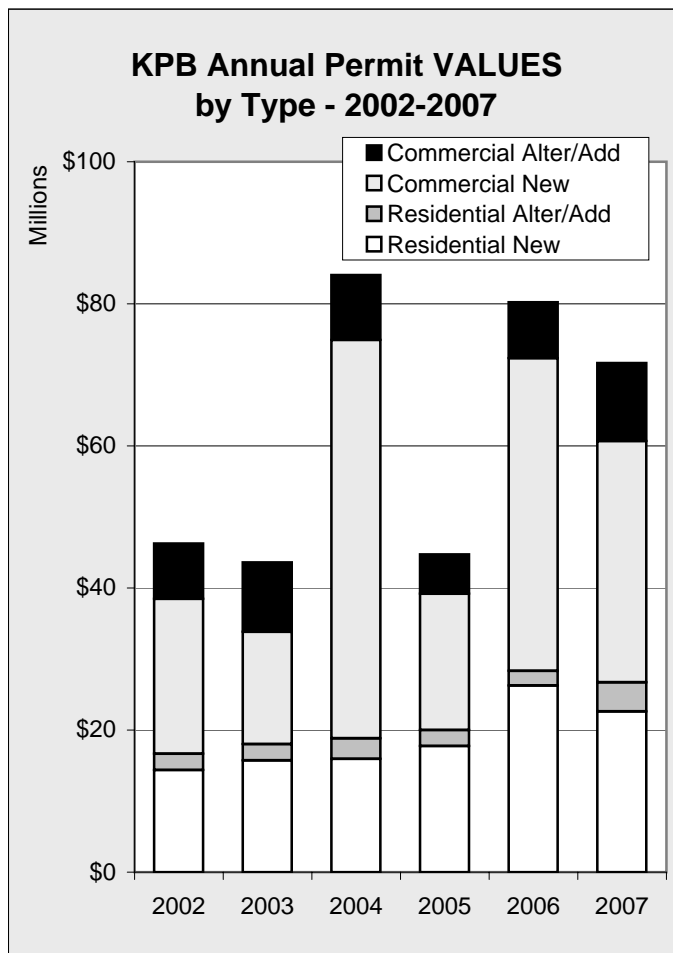


Chart 1.31

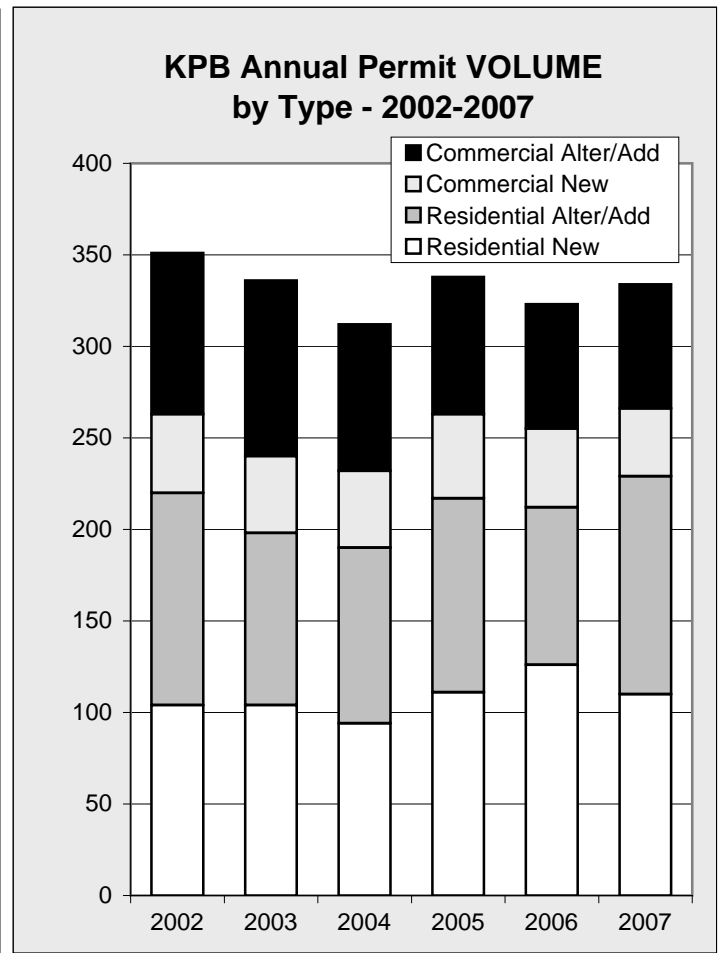


Chart 1.32

KPB Annual Permit VOLUME by Type - 2002-2007							
	2002	2003	2004	2005	2006	2007	Annual Change
Residential New	104	104	94	111	126	110	-12.7%
Residential Alter/Add	116	94	96	106	86	119	38.4%
Commercial New	43	42	42	46	43	37	-14.0%
Commercial Alter/Add	88	96	80	75	68	68	0.0%
Total	351	336	312	338	323	334	3.4%
Annual Change		-4.3%	-7.1%	8.3%	-4.4%	3.4%	

Table 1.46

KPB Construction Permits

KPB Annual Permit VALUE by AREA by Quarter - 2002-2008 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	TOTAL
2002					
Homer	928,720	2,528,209	5,777,330	814,520	10,048,779
Kenai	3,888,200	4,569,400	6,814,000	1,527,800	16,799,400
Seldovia	10,000	8,000	318,500	20,000	356,500
Seward	481,440	3,888,887	1,307,576	2,232,800	7,910,703
Soldotna	1,205,590	7,003,458	2,697,346	257,500	11,163,894
TOTAL	6,513,950	17,997,954	16,914,752	4,852,620	46,279,276
2003					
Homer	1,334,340	7,929,500	3,020,075	3,042,900	15,326,815
Kenai	1,557,600	2,728,350	3,700,350	2,455,500	10,441,800
Seldovia	31,000	0	1,835,000	36,500	1,902,500
Seward	1,905,355	3,672,010	1,832,900	572,500	7,982,765
Soldotna	427,018	4,233,924	2,418,310	873,045	7,952,297
TOTAL	5,255,313	18,563,784	12,806,635	6,980,445	43,606,177
2004					
Homer	3,714,020	7,433,711	9,531,900	3,391,000	24,070,631
Kenai	312,000	1,897,400	1,991,750	585,400	4,786,550
Seldovia	20,000	156,200	0	0	176,200
Seward	7,741,600	7,443,900	2,266,300	259,350	17,711,150
Soldotna	5,064,323	3,748,573	23,780,115	4,703,915	37,296,926
TOTAL	16,851,943	20,679,784	37,570,065	8,939,665	84,041,457
2005					
Homer	3,105,900	11,246,000	4,282,500	2,977,000	21,611,400
Kenai	425,500	2,557,300	4,035,100	1,220,000	8,237,900
Seldovia	15,000	466,000	30,500	500	512,000
Seward	1,172,300	758,540	825,446	106,857	2,863,143
Soldotna	1,421,555	6,832,235	3,085,730	169,840	11,509,360
TOTAL	6,140,255	21,860,075	12,259,276	4,474,197	44,733,803
2006					
Homer	3,271,000	7,467,100	6,994,757	2,555,000	20,287,857
Kenai	763,500	4,157,100	4,367,654	1,787,900	11,076,154
Seldovia	30,000	87,000	0	18,000	135,000
Seward	622,217	2,184,672	20,786,060	1,944,300	25,537,249
Soldotna	2,116,441	7,231,328	13,213,749	632,882	23,194,400
TOTAL	6,803,158	21,127,200	45,362,220	6,938,082	80,230,660
2007					
Homer	55,001	7,292,001	5,087,200	1,622,000	14,056,202
Kenai	769,500	6,168,100	15,020,700	439,700	22,398,000
Seldovia	15,000	267,000	60,800	1,000	343,800
Seward	803,238	1,888,287	264,900	18,139,500	21,095,925
Soldotna	827,771	7,877,205	2,765,902	2,292,045	13,762,923
TOTAL	2,470,510	23,492,593	23,199,502	22,494,245	71,656,850
2008 YTD					
Homer	2,723,000				2,723,000
Kenai	1,063,300				1,063,300
Seldovia	No Report				0
Seward	409,415				409,415
Soldotna	2,306,253				2,306,253
TOTAL	6,501,968	0	0	0	6,501,968

Table 1.47

KPB Construction Permits

KPB Annual Permit VALUE by TYPE by Quarter - 2002-2008 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	TOTAL
2002					
Residential New	1,531,609	6,145,753	5,567,502	1,113,200	14,358,064
Residential Alter/Add	159,391	1,044,943	875,861	225,620	2,305,815
Commercial New	4,294,006	8,376,305	5,955,418	3,168,000	21,793,729
Commercial Alter/Add	528,944	2,430,953	4,515,971	345,800	7,821,668
TOTAL	6,513,950	17,997,954	16,914,752	4,852,620	46,279,276
2003					
Residential New	1,097,800	7,868,834	4,209,163	2,554,091	15,729,888
Residential Alter/Add	393,867	984,340	611,572	291,000	2,280,779
Commercial New	72,000	8,965,210	4,636,000	2,146,991	15,820,201
Commercial Alter/Add	3,691,646	745,400	3,349,900	1,988,363	9,775,309
TOTAL	5,255,313	18,563,784	12,806,635	6,980,445	43,606,177
2004					
Residential New	3,456,797	6,374,487	4,950,200	1,153,860	15,935,344
Residential Alter/Add	261,520	483,839	1,605,471	529,454	2,880,284
Commercial New	12,880,026	11,147,815	28,989,901	3,061,601	56,079,343
Commercial Alter/Add	253,600	2,673,643	2,024,493	4,194,750	9,146,486
TOTAL	16,851,943	20,679,784	37,570,065	8,939,665	84,041,457
2005					
Residential New	3,338,356	7,560,499	4,843,170	2,007,623	17,749,648
Residential Alter/Add	415,930	812,470	805,771	200,957	2,235,128
Commercial New	309,000	11,897,148	4,848,400	2,163,000	19,217,548
Commercial Alter/Add	2,076,969	1,589,958	1,761,935	102,617	5,531,479
TOTAL	6,140,255	21,860,075	12,259,276	4,474,197	44,733,803
2006					
Residential New	2,257,031	10,219,599	11,744,277	2,056,833	26,277,740
Residential Alter/Add	45,000	830,630	887,191	307,359	2,070,180
Commercial New	938,410	8,135,648	30,656,794	4,271,300	44,002,152
Commercial Alter/Add	3,562,717	1,941,323	2,073,958	302,590	7,880,588
TOTAL	6,803,158	21,127,200	45,362,220	6,938,082	80,230,660
2007					
Residential New	1,117,722	15,032,392	5,529,253	933,000	22,612,367
Residential Alter/Add	308,549	1,456,488	1,465,038	876,365	4,106,440
Commercial New	208,513	4,437,143	9,350,400	19,955,112	33,951,168
Commercial Alter/Add	835,726	2,566,570	6,854,811	729,768	10,986,875
TOTAL	2,470,510	23,492,593	23,199,502	22,494,245	71,656,850
2008 YTD					
Residential New	1,642,277				1,642,277
Residential Alter/Add	192,711				192,711
Commercial New	2,964,737				2,964,737
Commercial Alter/Add	1,702,243				1,702,243
TOTAL	6,501,968	0	0	0	6,501,968

Table 1.48

KPB Construction Permits

KPB Annual Permit VOLUME by AREA by Quarter - 2002-2008					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	TOTAL
2002					
Homer	10	17	27	13	67
Kenai	5	37	59	20	121
Seldovia	1	2	4	1	8
Seward	10	29	14	11	64
Soldotna	11	51	25	4	91
TOTAL	37	136	129	49	351
2003					
Homer	18	34	21	13	86
Kenai	8	40	45	21	114
Seldovia	3	0	5	4	12
Seward	11	13	15	11	50
Soldotna	6	36	19	13	74
TOTAL	46	123	105	62	336
2004					
Homer	16	26	42	24	108
Kenai	4	30	31	14	79
Seldovia	1	3	0	0	4
Seward	7	21	19	7	54
Soldotna	9	26	24	8	67
TOTAL	37	106	116	53	312
2005					
Homer	18	47	27	11	103
Kenai	10	33	33	14	90
Seldovia	1	6	2	1	10
Seward	12	19	16	7	54
Soldotna	16	40	20	5	81
TOTAL	57	145	98	38	338
2006					
Homer	14	39	25	5	83
Kenai	14	42	43	14	113
Seldovia	1	6	0	1	8
Seward	7	23	19	6	55
Soldotna	5	25	27	7	64
TOTAL	41	135	114	33	323
2007					
Homer	3	40	28	16	87
Kenai	11	43	44	14	112
Seldovia	1	9	7	1	18
Seward	7	11	10	9	37
Soldotna	9	33	22	16	80
TOTAL	31	136	111	56	334
2008 YTD					
Homer	8				8
Kenai	12				12
Seldovia	No Report				0
Seward	5				5
Soldotna	21				21
TOTAL	46	0	0	0	46

Table 1.49

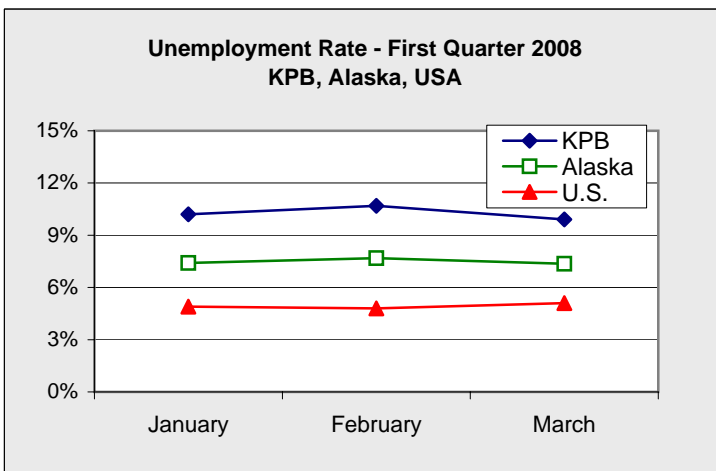
KPB Construction Permits

KPB Annual Permit VOLUME by TYPE by Quarter - 2002-2008					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	TOTAL
2002					
Residential New	12	45	38	9	104
Residential Alter/Add	8	42	49	17	116
Commercial New	5	17	14	7	43
Commercial Alter/Add	12	32	28	16	88
TOTAL	37	136	129	49	351
2003					
Residential New	7	47	28	22	104
Residential Alter/Add	17	33	34	10	94
Commercial New	1	17	17	7	42
Commercial Alter/Add	21	26	26	23	96
TOTAL	46	123	105	62	336
2004					
Residential New	17	34	32	11	94
Residential Alter/Add	5	30	44	17	96
Commercial New	7	11	15	9	42
Commercial Alter/Add	8	31	25	16	80
TOTAL	37	106	116	53	312
2005					
Residential New	18	49	31	13	111
Residential Alter/Add	14	46	36	10	106
Commercial New	6	27	9	4	46
Commercial Alter/Add	19	23	22	11	75
TOTAL	57	145	98	38	338
2006					
Residential New	13	57	48	8	126
Residential Alter/Add	5	40	32	9	86
Commercial New	5	22	9	7	43
Commercial Alter/Add	18	16	25	9	68
TOTAL	41	135	114	33	323
2007					
Residential New	8	59	36	7	110
Residential Alter/Add	8	34	51	26	119
Commercial New	2	17	10	8	37
Commercial Alter/Add	13	26	14	15	68
TOTAL	31	136	111	56	334
2008 YTD					
Residential New	8				8
Residential Alter/Add	9				9
Commercial New	6				6
Commercial Alter/Add	23				23
TOTAL	46	0	0	0	46

Table 1.50

KPB Unemployment Statistics

Unemployment data are acquired from the Alaska Department of Labor and Workforce Development (AK DOLWD) and are developed through a survey, with survey data entered into a standardized model that is used throughout the United States. Calculations are presented for four categories of worker. The estimated total labor force include all residents willing and able to work, whether or not they are employed. Employment includes all persons who are gainfully employed by establishments that meet requirements for reporting of wages. Unemployment is calculated by subtracting the number of gainfully employed persons from the estimated total labor force. Lastly, the unemployment rate is calculated by dividing the number of unemployed persons by the estimated total labor force.



The chart to the left provides a clear picture of the general relationship between unemployment rates of the U.S., Alaska, and the KPB. Typically, the annual high in unemployment is reached during the first quarter. Also, generally, the U.S. rate is the lowest, followed by Alaska, with the KPB having the highest rate in this survey driven data set.

Chart 1.33

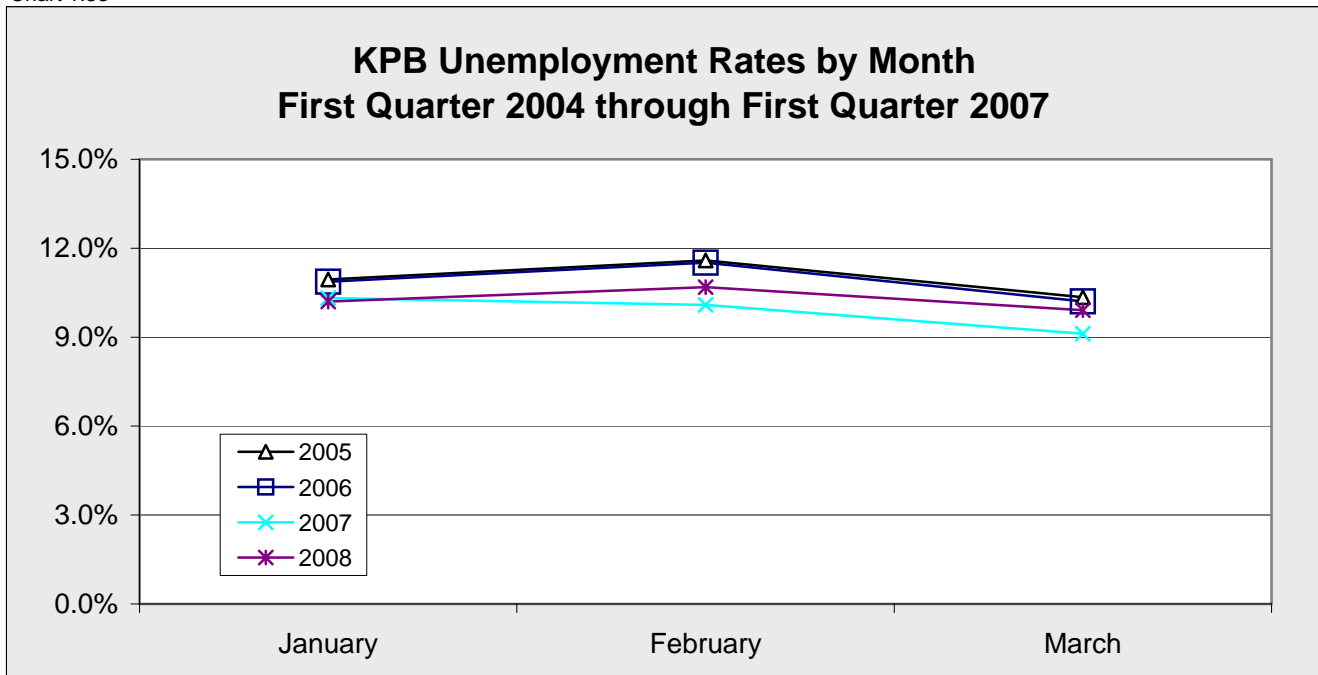


Chart 1.34

KPB Unemployment Statistics

KPB Labor Force by Month - 2000-2008													
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Avg
2000	23,011	23,329	23,290	23,365	24,542	26,598	26,448	26,243	25,160	24,101	24,071	24,174	24,528
2001	23,056	23,003	23,055	23,139	24,195	26,114	26,836	25,619	24,496	23,717	23,656	23,801	24,224
2002	23,659	23,374	23,569	24,173	24,925	25,919	26,796	26,125	24,942	24,317	24,294	24,409	24,709
2003	24,298	24,108	24,243	24,379	25,394	26,781	27,170	26,352	24,571	24,028	23,988	23,875	24,932
2004	23,874	24,000	24,130	24,130	25,302	27,119	27,599	26,342	24,958	24,334	24,116	23,981	24,990
2005	23,977	23,941	24,094	24,081	25,254	26,855	27,547	26,324	24,873	24,309	23,952	23,897	24,925
2006	24,261	24,422	24,254	24,457	25,770	27,205	27,625	27,383	25,518	24,741	24,605	24,773	25,418
2007	24,577	24,659	24,675	24,672	25,835	27,390	27,497	27,399	26,075	24,564	24,678	24,760	25,565
2008	24,640	24,888	25,357										

Table 1.51

KPB Unemployment by Month - 2000-2008													
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Avg
2000	2,530	2,575	2,445	2,138	1,943	1,843	1,546	1,556	1,496	1,671	1,871	2,019	1,969
2001	2,327	2,379	2,276	2,045	1,767	1,813	1,543	1,560	1,560	1,754	1,965	2,181	1,931
2002	2,503	2,518	2,542	2,335	2,117	2,207	1,981	2,007	2,092	2,247	2,466	2,690	2,309
2003	2,935	3,048	2,795	2,564	2,345	2,542	2,169	2,122	2,126	2,301	2,508	2,636	2,508
2004	2,956	2,969	2,897	2,508	2,272	2,419	2,033	1,956	1,971	2,129	2,309	2,429	2,404
2005	2,625	2,774	2,493	2,231	1,942	2,015	1,773	1,737	1,809	1,921	2,092	2,249	2,138
2006	2,638	2,812	2,475	2,273	1,926	1,929	1,794	1,658	1,721	1,740	1,986	2,256	2,101
2007	2,537	2,487	2,249	2,085	1,743	1,848	1,619	1,581	1,690	1,650	1,988	2,203	1,973
2008	2,514	2,660	2,513										

Table 1.52

KPB Unemployment Rate by Month - 2000-2008													
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Avg
2000	11.0%	11.0%	10.5%	9.2%	7.9%	6.9%	5.8%	5.9%	5.9%	6.9%	7.8%	8.4%	8.1%
2001	10.1%	10.3%	9.9%	8.8%	7.3%	6.9%	5.7%	6.1%	6.4%	7.4%	8.3%	9.2%	8.0%
2002	10.6%	10.8%	10.8%	9.7%	8.5%	8.5%	7.4%	7.7%	8.4%	9.2%	10.2%	11.0%	9.4%
2003	12.1%	12.6%	11.5%	10.5%	9.2%	9.5%	8.0%	8.1%	8.7%	9.6%	10.5%	11.0%	10.1%
2004	12.4%	12.4%	12.0%	10.4%	9.0%	8.9%	7.4%	7.4%	7.9%	8.7%	9.6%	10.1%	9.7%
2005	10.9%	11.6%	10.3%	9.3%	7.7%	7.5%	6.4%	6.6%	7.3%	7.9%	8.7%	9.4%	8.6%
2006	10.9%	11.5%	10.2%	9.3%	7.5%	7.1%	6.5%	6.1%	6.7%	7.0%	8.1%	9.1%	8.3%
2007	10.3%	10.1%	9.1%	8.5%	6.7%	6.7%	5.9%	5.8%	6.5%	6.7%	8.1%	8.9%	7.8%
2008	10.2%	10.7%	9.9%										

Table 1.53

KPB Employment Rate by Month - 2000-2008													
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Avg
2000	20,481	20,754	20,845	21,227	22,599	24,755	24,902	24,687	23,664	22,430	22,200	22,155	22,558
2001	20,729	20,624	20,779	21,094	22,428	24,301	25,293	24,059	22,936	21,963	21,691	21,620	22,293
2002	21,156	20,856	21,027	21,838	22,808	23,712	24,815	24,118	22,850	22,070	21,828	21,719	22,400
2003	21,363	21,060	21,448	21,815	23,049	24,239	25,001	24,230	22,445	21,727	21,480	21,239	22,425
2004	20,918	21,031	21,233	21,622	23,030	24,700	25,566	24,386	22,987	22,205	21,807	21,552	22,586
2005	21,352	21,167	21,601	21,850	23,312	24,840	25,774	24,587	23,064	22,388	21,860	21,648	22,787
2006	21,623	21,610	21,779	22,184	23,844	25,276	25,831	25,725	23,797	23,001	22,619	22,517	23,317
2007	22,040	22,172	22,426	22,587	24,092	25,542	25,878	25,818	24,385	22,914	22,690	22,557	23,592
2008	22,126	22,228	22,844										

Table 1.54

KPB Demographics

Census 2000

KPB population counts are conducted by the United States Census Bureau every ten years. Check out their website (<http://www.census.gov/>), which has two excellent data options - QuickFacts and AmericanFactFinder.

Census data is collected for two general types of area: incorporated cities and Census Designated Places (CDP). KPB incorporated cities include Homer, Kachemak City, Kenai, Seldovia, Seward and Soldotna. A CDP is delineated by geographic features such as rivers, roads, or ridges. Defining characteristics include:

- * A sense of community;
- * A population of 25 or more; and
- * It must have been recognized as possibly fitting the criteria four years prior to the census, as planning began.

The Census Bureau considers an incorporated city with a population greater than 2,500 to be urban, of which there are four in the KPB: Homer, Kenai, Seward and Soldotna. Kenai is ranked 6th largest city in Alaska, Homer ranks 14th, and Soldotna is the 15th largest as of Census 2000 .

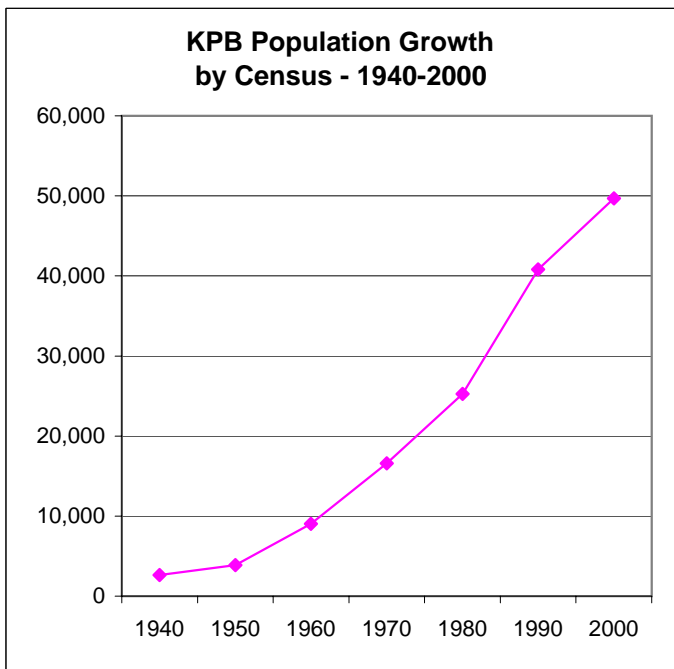


Chart 1.35

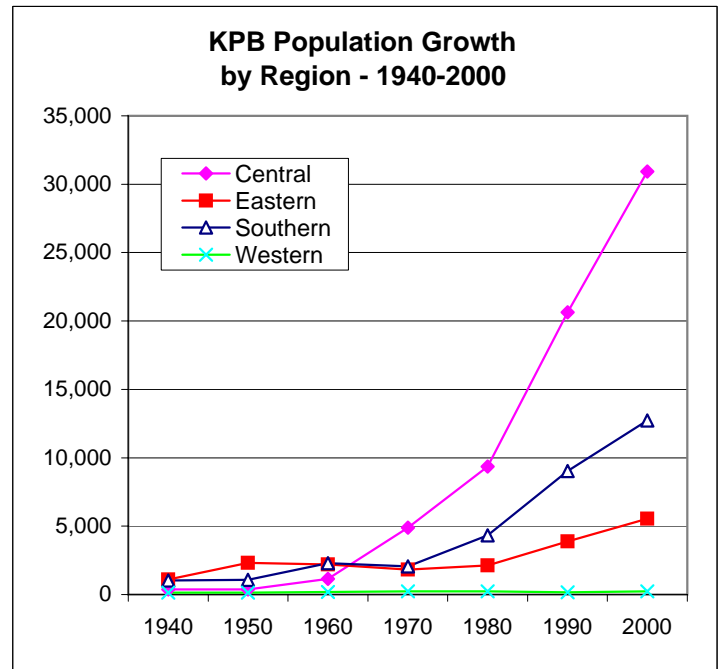


Chart 1.36

Population Estimates

The AK DOLWD prepares annual population estimates for Alaska. Estimates include Armed Forces members serving in Alaska but exclude seasonal populations. Primary indicators for population change include Alaska Permanent Fund Dividend applications, vital statistics, and survey information. Although estimates are identified for July 1, data represents annual average resident population rather than a specific date.

These revised, current estimates are consistent with U.S. Census Bureau statewide total population estimates and supersede all previously published estimates.

<http://almis.labor.state.ak.us/?PAGEID=67&SUBID=171>

KPB Demographics

KPB CDP's - Census 2000, Population Estimates - 2001- 2007 (Revised-5/6/08)										
KPB Community	2000 Census	June 1 Estimate (Subject to Annual Revision)								Annual Change
		2001	2002	2003	2004	2005	2006	2007		
Anchor Point	1,845	1,809	1,780	1,809	1,829	1,753	1,803	1,814	0.6%	
Bear Creek	1,748	1,836	1,833	1,829	1,904	1,898	1,922	1,945	1.2%	
Beluga	32	24	25	27	26	21	21	19	-9.5%	
Clam Gulch	173	168	173	176	163	171	165	175	6.1%	
Cohoe	1,168	1,175	1,211	1,208	1,321	1,282	1,260	1,263	0.2%	
Cooper Landing	369	389	370	351	345	343	357	353	-1.1%	
Crown Point	75	89	88	82	90	82	81	74	-8.6%	
Diamond Ridge*	1,802	1,835	412	314	769	743	690	733	6.2%	
Fox River	616	594	576	582	613	627	639	643	0.6%	
Fritz Creek	1,603	1,663	1,733	1,742	1,731	1,761	1,723	1,757	2.0%	
Funny River	636	624	687	707	736	746	729	747	2.5%	
Halibut Cove	35	29	28	27	26	23	24	20	-16.7%	
Happy Valley	489	505	521	505	528	483	472	495	4.9%	
Homer*	3,946	4,070	5,535	5,877	5,350	5,394	5,454	5,502	0.9%	
Hope	137	145	152	161	165	141	143	147	2.8%	
Kachemak	431	426	433	478	470	460	458	467	2.0%	
Kalifornsky	5,846	6,017	6,159	6,248	6,638	6,825	6,914	7,129	3.1%	
Kasilof	471	452	501	559	473	509	547	596	9.0%	
Kenai	6,942	6,889	7,076	7,129	6,839	6,768	6,864	6,971	1.6%	
Lowell Point	92	96	108	89	76	96	76	85	11.8%	
Miller Landing*	74	70	Annexed into Homer							
Moose Pass	206	206	217	219	220	217	204	201	-1.5%	
Nanwalek	177	184	219	214	204	219	228	217	-4.8%	
Nikiski	4,327	4,363	4,362	4,351	4,289	4,190	4,179	4,345	4.0%	
Nikolaevsk	345	345	334	315	309	305	297	297	0.0%	
Ninilchik	772	760	762	774	786	786	784	778	-0.8%	
Port Graham	171	178	174	165	153	128	136	134	-1.5%	
Primrose	93	99	92	87	91	84	79	78	-1.3%	
Ridgeway	1,932	1,962	1,968	2,020	2,058	2,060	1,961	1,987	1.3%	
Salamatof	954	912	915	923	920	911	906	878	-3.1%	
Seldovia**	430	435	449	430	423	390	379	445	17.4%	
Seldovia City**	286	287	288	279	264	240	220	284	29.1%	
Seldovia Village**	144	148	161	151	159	150	159	161	1.3%	
Seward	2,830	2,759	2,755	2,744	2,542	2,595	2,627	2,661	1.3%	
Soldotna	3,759	3,793	3,851	4,001	3,776	3,794	3,807	3,982	4.6%	
Sterling	4,705	4,756	4,780	4,878	4,919	4,980	5,036	5,123	1.7%	
Sunrise	18	16	14	15	19	24	22	20	-9.1%	
Tyonek	193	161	181	192	185	199	199	181	-9.0%	
Remainder										
Kenai/Cook Inlet		229	187	195	189	168	153	118	-22.9%	
Remainder Seward census sub area		23	13	23	18	15	11	6	-45.5%	
Remainder of KPB	249									
Kenai Peninsula	49,691	50,086	50,674	51,446	51,193	51,191	51,350	52,407	2.1%	

Table 1.55

* - Homer annexation included all of Miller Landing CDP and part of Diamond Ridge CDP. Annexation was effective April 1, 2002.

** - Seldovia City plus Seldovia Village is not equal to the Seldovia CDP.

Note - All Estimates since 2000 have been revised by the State of Alaska Department of Labor and Workforce Development.

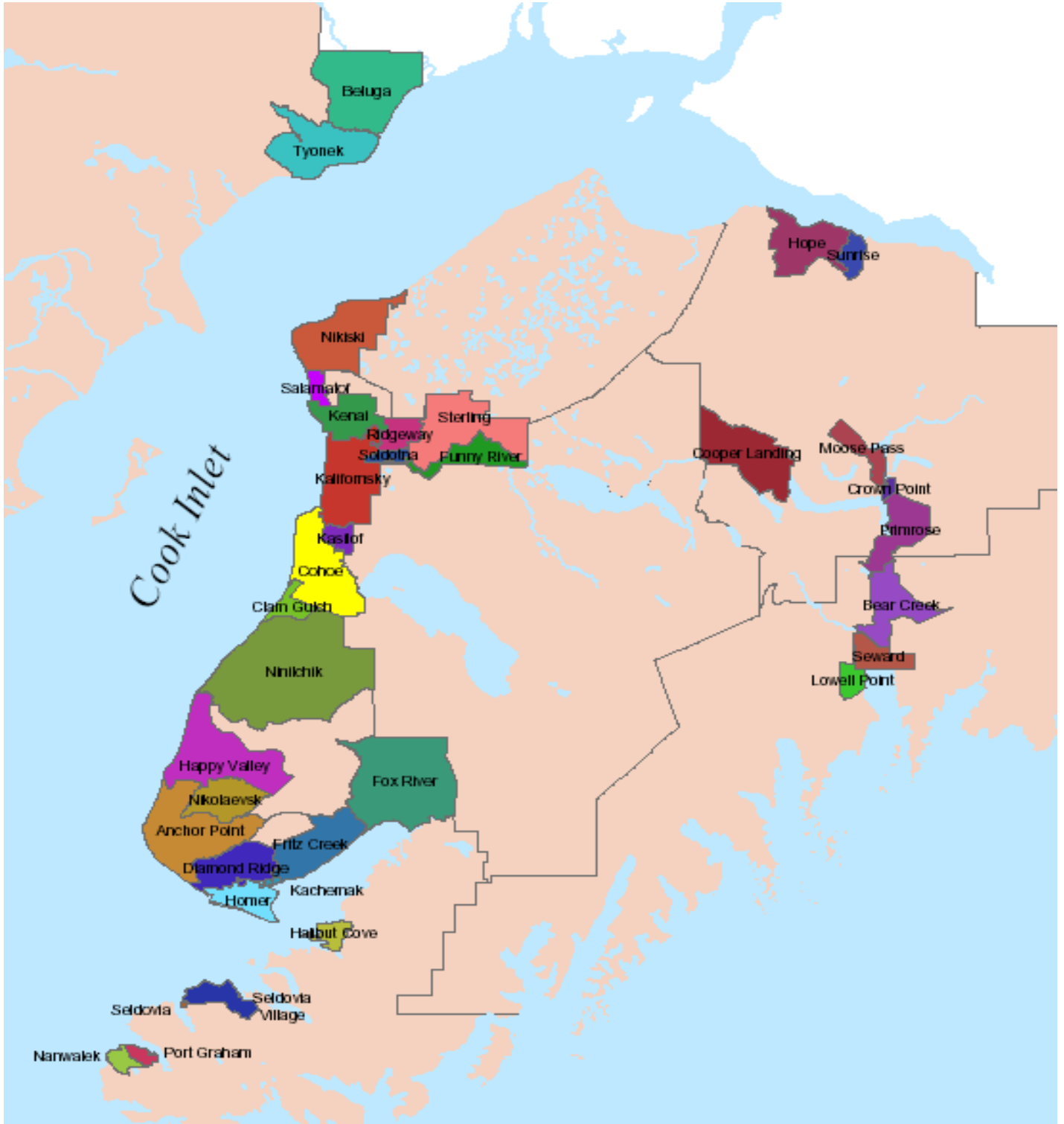
Source - <http://www.labor.state.ak.us/research/pop/estimates/04t4-3.xls>

KPB Demographics

KPB Census by City/CDP - 1940-2000									
KPB Community	Region	1940	1950	1960	1970	1980	1990	2000	
Anchor Point	S	20	65	171	102	226	866	1,845	
Bear Creek	E	0	0	0	0	0	580	1,748	
Beluga	W	New CDP - Census 2000							32
Clam Gulch	C	0	0	0	47	50	79	173	
Cohoe	C	0	0	122	0	0	508	1,168	
Cooper Landing	E	0	60	88	31	116	243	369	
Crown Point	E	0	0	0	0	0	62	75	
Diamond Ridge	S	New CDP - Census 2000							1,802
Fox River	S	0	0	0	0	0	382	616	
Fritz Creek	S	0	0	0	27	302	1,426	1,603	
Funny River	C	New CDP - Census 2000							636
Halibut Cove	S	0	0	25	44	47	78	35	
Happy Valley	S	0	0	0	0	0	309	489	
Homer	S	325	307	1,247	1,083	2,209	3,660	3,946	
Hope	E	71	63	44	51	103	161	137	
Jakalof Bay	S	New CDP - 1980, Deleted - Census 2000					36	28	Deleted
Kachemak	S	0	0	0	76	403	365	431	
Kalifornsky	C	0	0	0	0	92	285	5,846	
Kasilof	C	62	62	89	71	201	383	471	
Kenai	C	303	321	778	3,533	4,324	6,327	6,942	
Lowell Point	E	New CDP - Census 2000							92
Miller Landing	S	New CDP - Census 2000							74
Moose Pass	E	84	70	136	53	76	81	206	
Nanwalek	S	48	75	78	58	124	158	177	
Nikiski	C		0	0	0	1,109	2,743	4,327	
Nikolaevsk	S	0	0	0	0	0	371	345	
Ninilchik	S	132	97	169	134	341	456	772	
Port Graham	S	93	92	139	107	161	166	171	
Primrose	E	0	0	0	0	0	63	93	
Ridgeway	C	0	0	0	0	0	2,018	1,932	
Salamatof	C	0	0	0	0	334	999	954	
Seldovia City	S	410	437	460	437	479	316	286	
Seward	E	949	2,114	1,891	1,587	1,843	2,699	2,830	
Soldotna	C	0	0	32	1,202	2,320	3,482	3,759	
Sterling	C	0	0	115	30	919	3,802	4,705	
Sunrise	C	New CDP - Census 2000							18
Tyonek	W	136	132	187	232	239	154	193	
Remainder of census area	E		946	3,282	7,681	16,116	7,409	249	
Kenai Peninsula Borough		2,633	4,831	9,053	16,586	25,282	40,802	49,691	

Table 1.56

KPB Demographics



KENAI PENINSULA BOROUGH CENSUS DESIGNATED PLACES

Chart 1.37

KPB Demographics

KPB Population by Age Group - 1990 v 2000 v 2007

	1990	2000	2007	Percent Change-2000, 2006	Percent of Total 2006 Population
Total Population	40,802	49,691	52,370	5.4%	100.00%
Under 5 years	3,862	3,288	3,356	2.1%	6.3%
5 to 9 years	4,059	4,024	3,604	-10.4%	7.7%
10 to 14 years	3,516	4,698	3,873	-17.6%	9.0%
15 to 19 years	2,970	4,140	4,297	3.8%	7.9%
20 to 24 years	2,081	2,132	2,985	40.0%	4.1%
25 to 34 years	7,348	5,648	5,443	-3.6%	10.8%
35 to 44 years	8,234	9,074	6,906	-23.9%	17.3%
45 to 54 years	4,205	8,739	9,802	12.2%	16.7%
55 to 59 years	1,376	2,632	4,117	56.4%	5.0%
60 to 64 years	1,164	1,667	2,959	77.5%	3.2%
65 to 74 years	1,489	2,361	3,154	33.6%	4.5%
75 to 84 years	419	1,077	1,421	31.9%	2.1%
85 years and over	79	211	453	114.7%	0.4%

Table 1.57

KPB's median age increased from 31.1 years during 1990 to 36.3 as of Census 2000. Alaska's median age was 32.4 years while the U.S. was 35.3 years, per Census 2000. The KPB 2007 median age is estimated at 39.1 years, down from the 2006 estimate of 39.6 years.

Note - Seldovia challenged the 2007 estimate which resulted in a population increase. Those numbers are not represented here because the breakdown by age has not been updated to the new certified estimate.

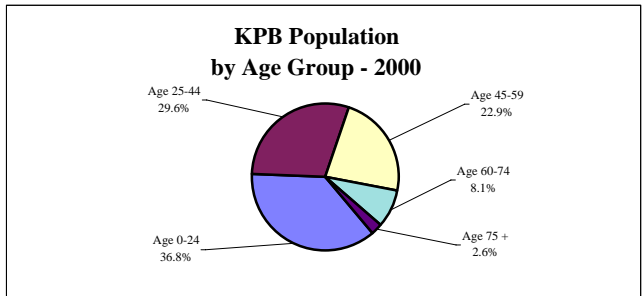
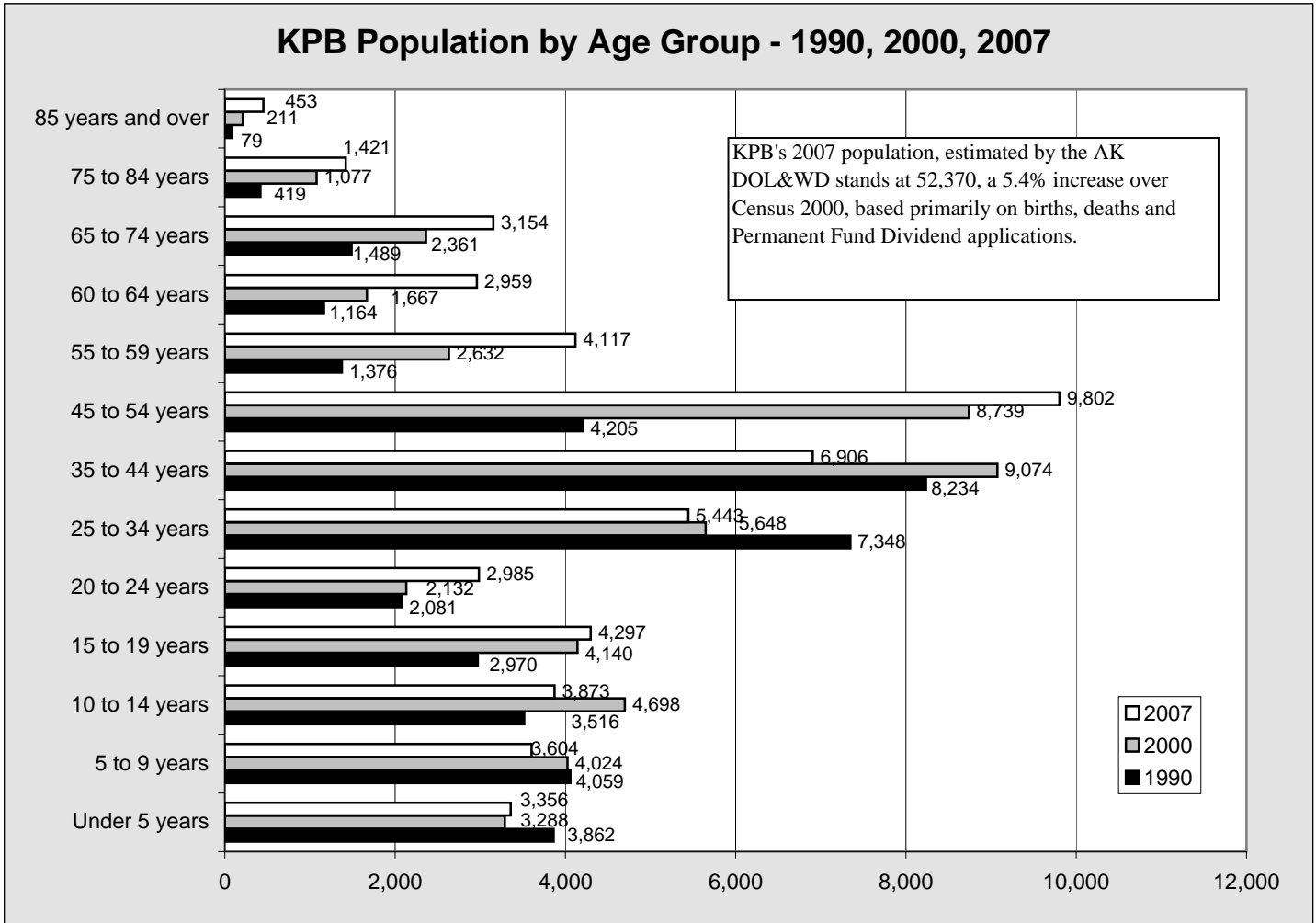


Chart 1.38

KPB Population by Age Group - 1990, 2000, 2007



KPB's 2007 population, estimated by the AK DOL&WD stands at 52,370, a 5.4% increase over Census 2000, based primarily on births, deaths and Permanent Fund Dividend applications.

Chart 1.39

KPB Demographics

Percentage Change of Population By Age Cohort - 2000-2007						
Age	Kenai Peninsula Borough	Municipality of Anchorage	Fairbanks Northstar Borough	Juneau Borough	Matanuska-Susitna Borough	State of Alaska
0-4	2.1%	14.2%	20.8%	-0.4%	51.2%	13.2%
5-9	-10.4%	0.7%	5.9%	-16.2%	20.8%	-0.9%
10-14	-17.6%	1.1%	-5.8%	-15.1%	12.6%	-5.0%
15-19	3.8%	13.8%	5.0%	1.4%	31.1%	11.9%
20-24	40.0%	17.2%	-1.1%	5.4%	73.3%	15.9%
25-29	-4.0%	-0.3%	-1.6%	-13.0%	45.6%	-0.4%
30-34	-3.3%	-2.1%	10.1%	-20.7%	29.0%	-2.3%
35-39	-22.7%	-12.3%	-7.0%	-22.0%	7.4%	-14.5%
40-44	-24.9%	-11.8%	-6.8%	-18.2%	-1.6%	-13.4%
45-49	-6.7%	5.0%	5.7%	-9.8%	25.3%	3.1%
50-54	37.5%	25.8%	30.1%	15.0%	73.2%	28.3%
55-59	56.4%	52.1%	69.2%	64.8%	90.5%	54.9%
60-64	77.5%	68.9%	81.2%	64.8%	92.3%	66.6%
65-69	45.8%	38.3%	44.5%	55.0%	60.0%	40.6%
70-74	18.4%	16.7%	19.9%	11.1%	34.0%	16.7%
75-79	17.4%	21.9%	24.9%	5.7%	54.4%	21.0%
80-84	63.3%	51.3%	34.4%	8.1%	92.4%	47.2%
85-90	129.8%	72.0%	64.2%	63.5%	104.3%	65.5%
90+	90.0%	86.0%	105.7%	75.9%	145.8%	87.0%
Overall Change	5.4%	9.0%	9.8%	-1.3%	35.0%	8.0%
Median Age in Years						
2000	36.3	32.4	29.5	35.3	34.1	32.4
2007	39.1	33.1	31.3	38.1	34.4	32.6

Table 1.58

Note that from 2000 to 2007, three of the five boroughs illustrated experienced a population decrease in the 10-14 year age group, while five of five areas experienced population decline in the 35-44 year age group.

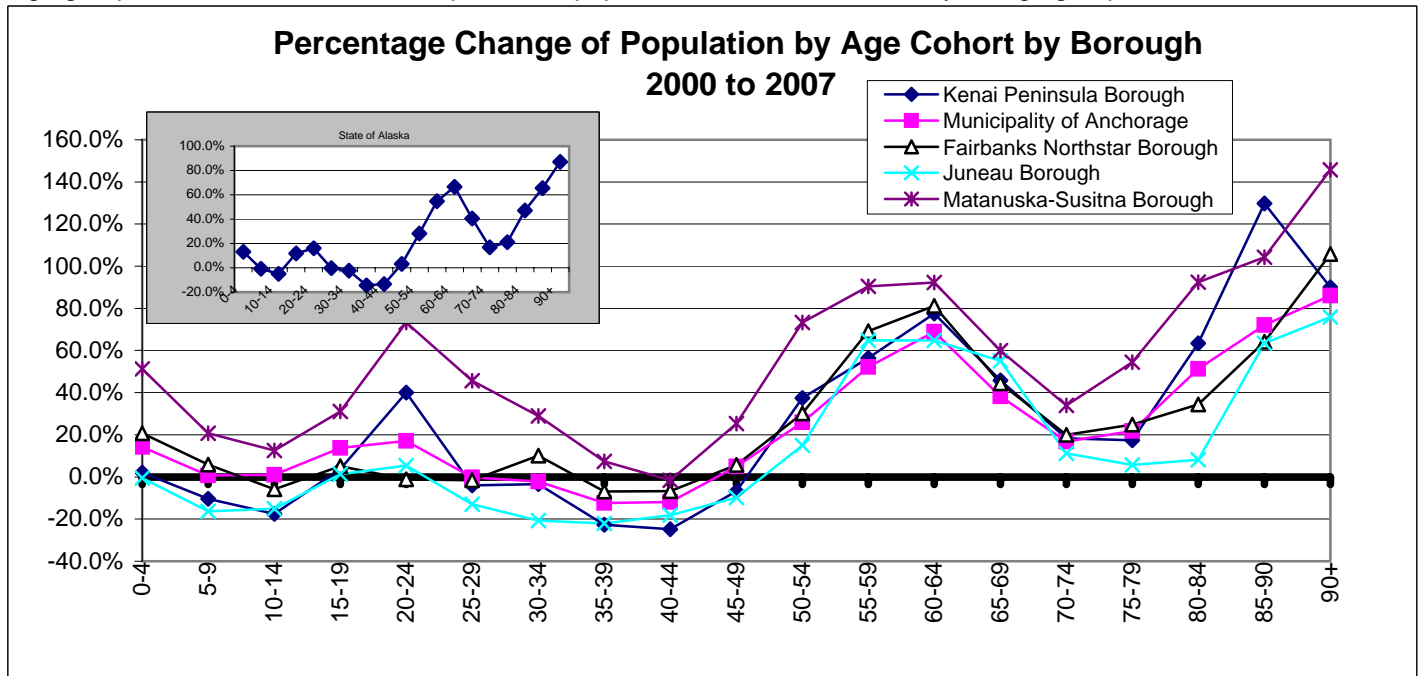


Chart 1.40

Note that Alaska follows the same aging trend. See inset.

KPB Demographics

KPB Select Detail - 1990 v 2000									
Population (2007 estimate - 52,407)					Housing				
	1990	2000	Percent Change	Percent of Total		1990	2000	Percent Change	Percent of Total
Total Population	40,802	49,691	21.8%	100.0%	Total Households	14,250	18,438	29.4%	100.0%
Male	21,606	25,853	19.7%	52.0%	Family Households	10,216	12,716	24.5%	69.0%
Female	19,196	23,838	24.2%	48.0%	With Children Under 18		7,003	NA	38.0%
Under 5 years	3,795	3,288	-13.4%	6.6%	Married Couple Family	8,456	10,218	20.8%	55.4%
5 to 9 years	4,104	4,024	-1.9%	8.1%	With Own Children Under 18		5,133	NA	27.8%
10 to 14 years	3,505	4,698	34.0%	9.5%	Female Householder, no husband present		1,654	NA	9.0%
15 to 19 years	2,939	4,140	40.9%	8.3%	With Own Children Under 18		1,276	NA	6.9%
20 to 24 years	2,086	2,132	2.2%	4.3%	Average Household Size	2.79	2.62	-6.1%	0.0%
25 to 34 years	7,281	5,648	-22.4%	11.4%	Average Family Size		3.15	NA	0.0%
35 to 44 years	8,229	9,074	10.3%	18.3%	Total Housing Units	19,364	24,871	NA	100.0%
45 to 54 years	4,280	8,739	104.2%	17.6%	Occupied Housing Units	14,250	18,438	29.4%	74.1%
55 to 59 years	1,387	2,632	89.8%	5.3%	Vacant Housing Units	5,114	6,433	25.8%	25.9%
60 to 64 years	1,181	1,667	41.2%	3.4%	Seasonal, Recreational, Occasional Use	2,819	4,560	61.8%	18.3%
65 to 74 years	1,503	2,361	57.1%	4.8%	Owner Vacancy Rate	4.1%	2.9%	NA	NA
75 to 84 years	431	1,077	149.9%	2.2%	Rental Vacancy Rate	13.9%	14.4%	NA	NA
85 years and over	81	211	160.5%	0.4%	Owner Occupied Units	9,677	13,585	40.4%	54.6%
Median Age	31.1	36.3	16.7%	NA	Renter Occupied Units	4,573	4,853	6.1%	19.5%
18 Years and Over	13,396	34,832	160.0%	70.1%	Marital Status (over 15)		37,696	NA	100.0%
Male		18,239	NA	NA	Never married		8,829	NA	23.4%
Female		16,593	NA	NA	Married except separated		22,022	NA	58.4%
65 Years and Over	2,015	3,649	81.1%	7.3%	Separated		698	NA	1.9%
Male		1,765	NA	NA	Widowed		1,330	NA	3.5%
Female		1,884	NA	NA	Divorced		4,817	NA	12.8%
Place of Birth					Disabled, Noninstitutionalized				
U.S. Native	39,726	48,335	21.7%	97.3%	Population 5 to 20		13,244	NA	100.0%
Born in Alaska		17,440	NA	35.1%	With a Disability		842	NA	6.4%
Born in other state		30,444	NA	61.3%	Population 21 to 64		28,547	NA	100.0%
Foreign Born	1,076	1,356	26.0%	2.7%	With a Disability		4,843	NA	17.0%
Naturalized Citizen		872	NA	1.8%	Percent Employed		45.4%	NA	45.4%
Not a Citizen		484	NA	1.0%	Without a Disability		23,704	NA	83.0%
Veteran Status					Income in 1999 - Families				
Civilian veterans	5,335	5,941	11.4%	17.1%	Total		12,736		
Educational Attainment					Less than \$10,000	604	602	-0.3%	4.7%
Population 25 years and over				31,388	\$10,000 - \$14,999	548	512	-6.6%	4.0%
Less than 9th grade	934	985	5.5%	3.1%	\$15,000 - \$24,999	1,177	1,248	6.0%	9.8%
9th-12th, no diploma	2,185	2,620	19.9%	8.3%	\$25,000 - \$34,999	1,151	1,396	21.3%	11.0%
High School Diploma	8,560	9,990	16.7%	31.8%	\$35,000 - \$49,999	1,895	1,970	4.0%	15.5%
College, no degree	6,581	9,492	44.2%	30.2%	\$50,000 - \$74,999	2,688	3,148	17.1%	24.7%
Associate Degree	1,789	1,939	8.4%	6.2%	\$75,000 - \$99,999	1,361	1,855	36.3%	14.6%
Bachelor's Degree	3,165	4,254	34.4%	13.6%	\$100,000 - \$149,999	687	1,561	127.2%	12.3%
Graduate, Profess Degr	1,209	2,108	74.4%	6.7%	\$150,000 - \$199,999	279	245	-12.2%	1.9%
Percent HS Grad	87.2%	88.5%	1.5%	NA	\$200,000 or more	NA	199	NA	1.6%
Percent Bachelor's +	17.9%	20.3%	13.4%	NA	Median Income - \$	48,339	54,106	11.9%	NA

Table 1.59

HOMER

Homer Sales

Homer First Quarter GROSS Sales by Line of Business - 2003-2008 - in \$								
LOB	2003	2004	2005	2006	2007	2008	Annual Percent Change	Annual Amount Change
PROD	396,357	238,968	62,521	31,779	36,802	10,605	-71.2%	-26,197
SALES	15,470,881	16,065,162	17,001,264	17,542,384	17,412,834	18,695,339	7.4%	1,282,505
CONST	9,529,823	3,958,991	5,072,675	4,473,669	6,818,503	6,335,470	-7.1%	-483,033
PROP	2,418,836	2,698,730	2,483,830	2,563,543	2,856,856	3,459,756	21.1%	602,900
TOUR	2,850,392	3,279,825	3,325,990	3,677,946	3,690,996	3,468,619	-6.0%	-222,377
SERV	4,594,279	4,721,442	5,424,976	6,627,345	6,752,237	7,549,071	11.8%	796,834
PROF	2,002,430	2,092,628	1,863,220	1,791,923	2,560,602	1,738,231	-32.1%	-822,371
UTIL	6,922,201	7,440,160	8,384,387	10,418,274	11,496,157	10,452,195	-9.1%	-1,043,962
MANU	731,799	829,990	571,781	1,041,511	1,263,209	1,361,619	7.8%	98,410
TRAN	1,096,368	953,378	1,099,062	709,820	694,459	2,827,298	307.1%	2,132,839
WHLS	4,637,168	5,222,197	5,937,156	6,684,002	7,218,174	8,628,909	19.5%	1,410,735
GOV	577,742	640,115	654,783	613,530	611,944	646,989	5.7%	35,045
TOTAL	51,228,276	48,141,586	51,881,645	56,175,726	61,412,773	65,174,101	6.1%	3,761,328

Table 2.1

For complete listing of Lines of Business, see page 13

Homer First Quarter GROSS Sales History	
2003	51,228,276
2004	48,141,586
2005	51,881,645
2006	56,175,726
2007	61,412,773
2008	65,174,101

Table 2.2

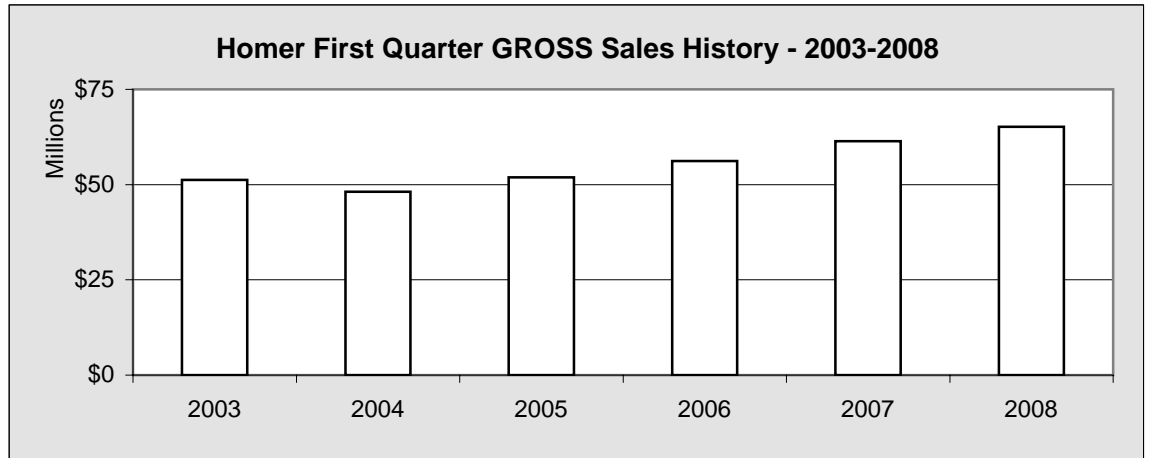


Chart 2.1

Homer Five Year Change First Quarter GROSS Sales		
LOB	2003	2008
PROD	396,357	10,605
SALES	15,470,881	18,695,339
CONST	9,529,823	6,335,470
PROP	2,418,836	3,459,756
TOUR	2,850,392	3,468,619
SERV	4,594,279	7,549,071
PROF	2,002,430	1,738,231
UTIL	6,922,201	10,452,195
MANU	731,799	1,361,619
TRAN	1,096,368	2,827,298
WHLS	4,637,168	8,628,909
GOV	577,742	646,989
TOTAL	51,228,276	65,174,101

Table 2.3

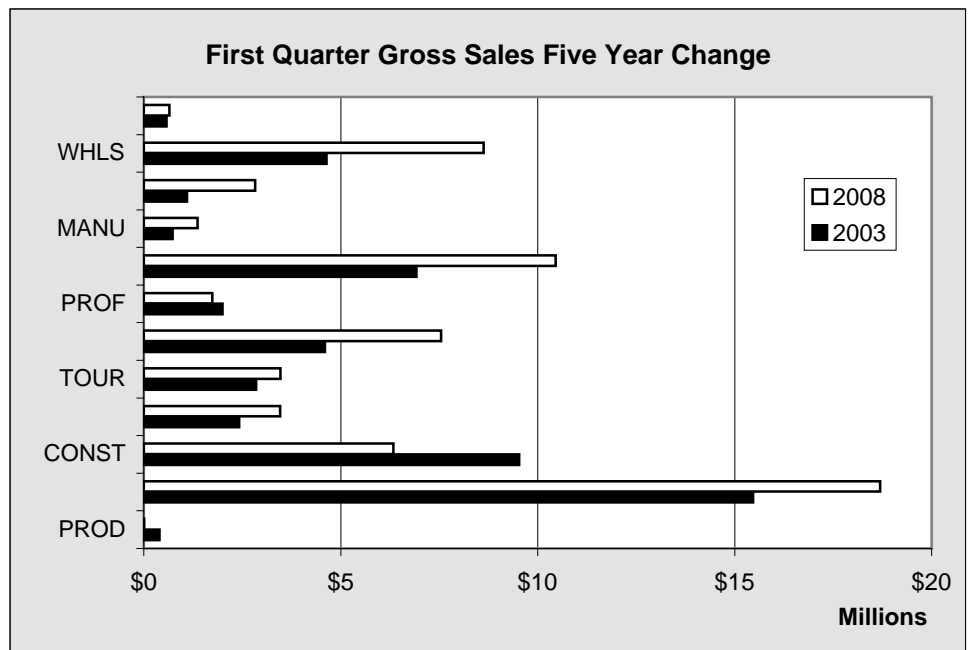


Chart 2.2

Homer Sales

Homer First Quarter TAXABLE Sales by Line of Business - 2003-2008 - in \$								
LOB	2003	2004	2005	2006	2007	2008	Annual Percent Change	Annual Amount Change
PROD	10,031	7,786	12,177	1,935	4,257	1,477	-65.3%	-2,780
SALES	11,112,294	11,707,755	11,875,692	12,420,700	13,099,833	13,967,309	6.6%	867,476
CONST	224,843	198,935	179,152	184,045	187,017	289,215	54.6%	102,198
PROP	1,148,547	1,153,573	1,132,119	1,136,146	1,161,725	1,252,976	7.9%	91,251
TOUR	2,524,615	2,907,669	2,982,703	3,302,566	3,349,763	3,150,114	-6.0%	-199,649
SERV	2,933,573	3,018,969	2,954,206	3,135,091	3,304,129	3,708,886	12.3%	404,757
PROF	562,580	595,095	611,092	590,801	638,962	682,949	6.9%	43,987
UTIL	1,028,559	915,509	1,017,743	1,279,979	1,352,338	1,266,531	-6.3%	-85,807
MANU	170,215	179,102	139,987	163,090	199,206	220,053	10.5%	20,847
TRAN	293,501	274,427	314,472	142,187	107,775	120,916	12.2%	13,141
WHLS	1,869,782	2,225,985	2,459,117	2,754,910	3,234,493	3,261,680	0.8%	27,187
GOV	577,742	640,115	654,783	613,530	611,944	646,989	5.7%	35,045
TOTAL	22,456,282	23,824,920	24,333,243	25,724,980	27,251,442	28,569,095	4.8%	1,317,653

Table 2.4

For complete listing of Lines of Business, see page 13

Homer First Quarter TAXABLE Sales History	
2003	22,456,282
2004	23,824,920
2005	24,333,243
2006	25,724,980
2007	27,251,442
2008	28,569,095

Table 2.5

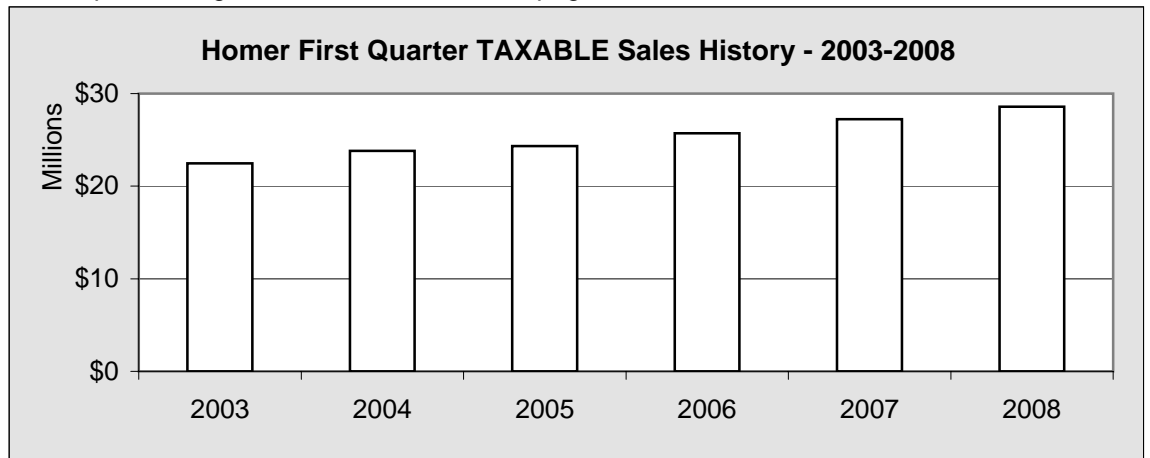


Chart 2.3

Homer Five Year Change First Quarter TAXABLE Sales		
LOB	2003	2008
PROD	10,031	1,477
SALES	11,112,294	13,967,309
CONST	224,843	289,215
PROP	1,148,547	1,252,976
TOUR	2,524,615	3,150,114
SERV	2,933,573	3,708,886
PROF	562,580	682,949
UTIL	1,028,559	1,266,531
MANU	170,215	220,053
TRAN	293,501	120,916
WHLS	1,869,782	3,261,680
GOV	577,742	646,989
TOTAL	22,456,282	28,569,095

Table 2.6

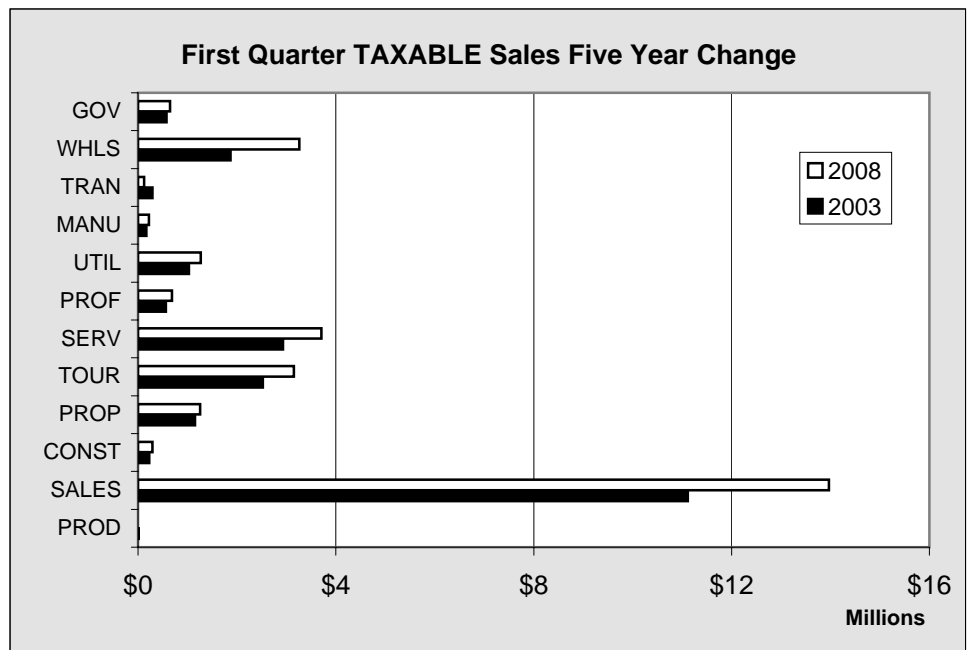


Chart 2.4

Homer Sales

Homer Annual GROSS Sales by Line of Business - 2002-2007 - in \$

LOB	2002	2003	2004	2005	2006	2007	Annual Percent Change	Annual Amount Change
PROD	1,552,731	1,797,196	1,191,065	405,362	377,582	2,390,101	533.0%	2,012,519
SALES	79,268,211	86,449,334	91,949,230	95,974,770	100,353,729	105,638,716	5.3%	5,284,987
CONST	44,851,360	40,253,919	31,350,774	37,470,356	56,087,153	43,451,433	-22.5%	-12,635,720
PROP	10,954,617	12,007,266	13,676,384	13,101,677	14,088,461	16,695,944	18.5%	2,607,483
TOUR	21,017,649	22,501,768	24,687,856	25,786,385	32,906,217	32,693,379	-0.6%	-212,838
SERV	23,422,931	24,983,092	26,776,948	29,430,798	35,422,141	41,808,525	18.0%	6,386,384
PROF	8,109,163	10,502,846	10,856,028	9,166,842	8,946,338	10,190,555	13.9%	1,244,217
UTIL	30,297,596	27,145,942	31,642,148	34,464,246	43,313,320	35,617,604	-17.8%	-7,695,716
MANU	3,455,944	4,310,474	4,188,719	4,424,282	6,236,271	7,462,938	19.7%	1,226,667
TRAN	14,882,755	14,075,153	17,440,514	18,005,225	12,646,957	15,699,108	24.1%	3,052,151
WHLS	21,826,628	26,382,700	32,800,561	37,974,529	41,867,079	37,967,290	-9.3%	-3,899,789
GOV	3,601,099	3,664,092	3,821,622	3,948,647	3,997,559	4,108,884	2.8%	111,325
TOTAL	263,240,684	274,073,782	290,381,849	310,153,119	356,242,807	353,724,477	-0.7%	-2,518,330

Table 2.7

For complete listing of Lines of Business, see page 13

Homer Annual GROSS Sales History	
2002	263,240,684
2003	274,073,782
2004	290,381,849
2005	310,153,119
2006	356,242,807
2007	353,724,477

Table 2.8

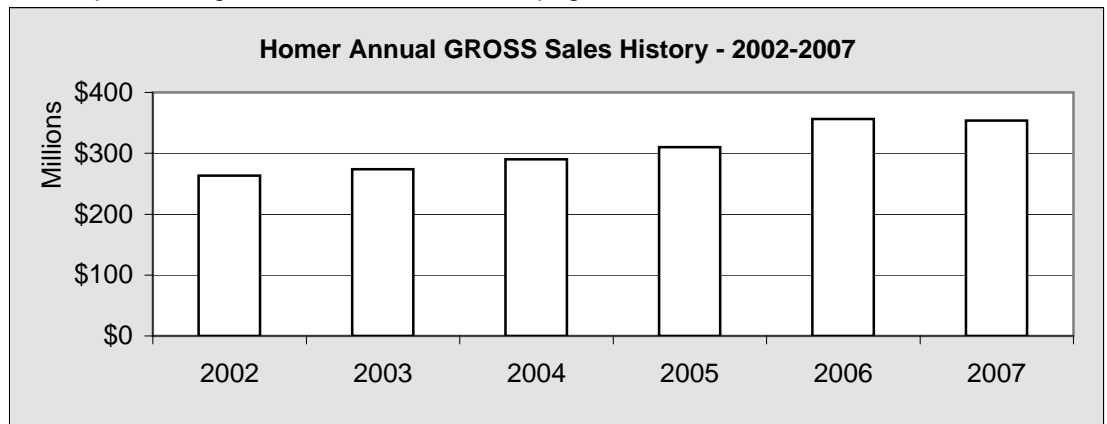


Chart 2.5

Five Year Change Annual GROSS Sales		
LOB	2002	2007
PROD	1,552,731	2,390,101
SALES	79,268,211	105,638,716
CONST	44,851,360	43,451,433
PROP	10,954,617	16,695,944
TOUR	21,017,649	32,693,379
SERV	23,422,931	41,808,525
PROF	8,109,163	10,190,555
UTIL	30,297,596	35,617,604
MANU	3,455,944	7,462,938
TRAN	14,882,755	15,699,108
WHLS	21,826,628	37,967,290
GOV	3,601,099	4,108,884
TOTAL	263,240,684	353,724,477

Table 2.9

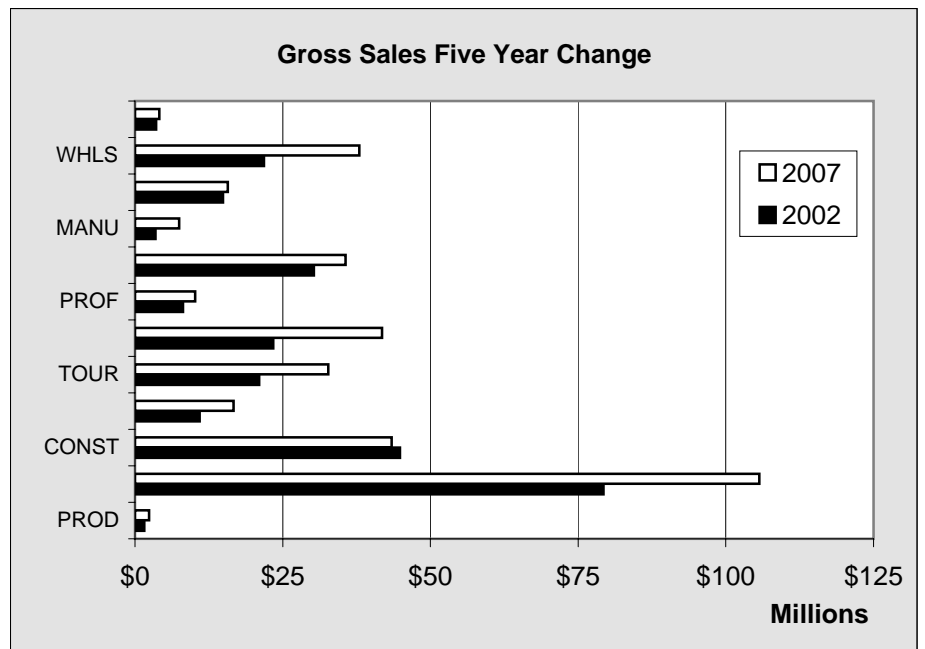


Chart 2.6

Homer Sales

Homer Annual TAXABLE Sales by Line of Business - 2002-2007 - in \$								
LOB	2002	2003	2004	2005	2006	2007	Annual Percent Change	Annual Amount Change
PROD	68,229	96,979	127,658	118,571	120,499	132,114	9.6%	11,615
SALES	56,694,965	61,669,819	64,421,458	66,585,812	69,942,885	75,113,674	7.4%	5,170,789
CONST	1,143,680	1,178,825	1,016,622	1,008,689	1,004,069	1,143,431	13.9%	139,362
PROP	5,332,901	5,605,925	6,139,463	5,880,695	6,202,966	7,311,579	17.9%	1,108,613
TOUR	19,188,899	20,732,428	22,495,614	23,845,211	28,996,795	29,263,250	0.9%	266,455
SERV	13,133,915	14,034,427	14,523,104	14,546,416	15,384,836	18,489,786	20.2%	3,104,950
PROF	2,280,076	2,351,152	2,386,438	2,411,633	2,578,844	2,710,851	5.1%	132,007
UTIL	3,289,105	3,561,037	3,464,301	3,855,271	4,456,859	4,496,375	0.9%	39,516
MANU	979,814	1,139,927	1,166,080	959,822	1,149,596	1,565,238	36.2%	415,642
TRAN	6,476,069	6,353,912	7,120,009	7,309,832	3,836,527	5,047,715	31.6%	1,211,188
WHLS	9,103,796	11,340,673	13,251,309	15,190,505	15,733,320	17,128,309	8.9%	1,394,989
GOV	3,601,099	3,664,092	3,821,622	3,948,647	3,939,804	4,079,127	3.5%	139,323
TOTAL	121,292,548	131,729,196	139,933,678	145,661,104	153,347,000	166,481,449	8.6%	13,134,449

Table 2.10 For complete listing of Lines of Business, see page 13

Homer Annual TAXABLE Sales History	
2002	121,292,548
2003	131,729,196
2004	139,933,678
2005	145,661,104
2006	153,347,000
2007	166,481,449

Table 2.11

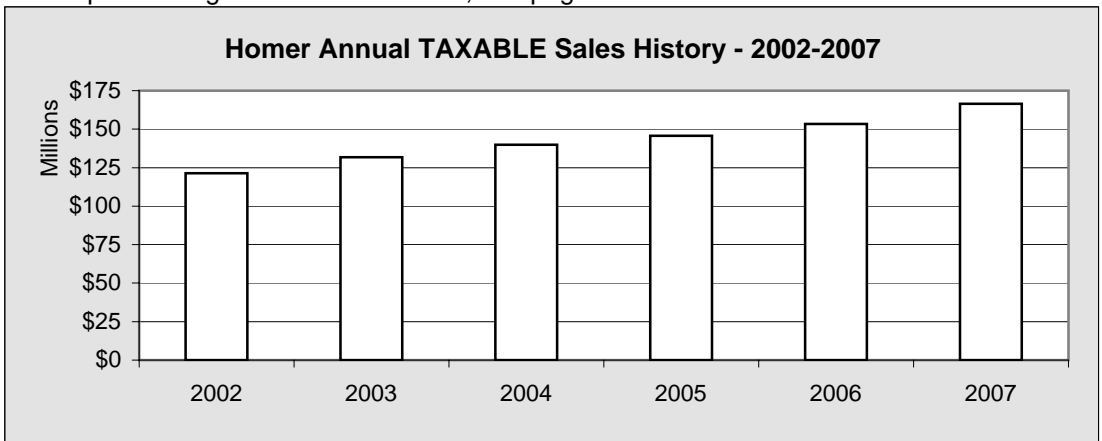


Chart 2.7

Five Year Change Annual TAXABLE Sales		
LOB	2002	2007
PROD	68,229	132,114
SALES	56,694,965	75,113,674
CONST	1,143,680	1,143,431
PROP	5,332,901	7,311,579
TOUR	19,188,899	29,263,250
SERV	13,133,915	18,489,786
PROF	2,280,076	2,710,851
UTIL	3,289,105	4,496,375
MANU	979,814	1,565,238
TRAN	6,476,069	5,047,715
WHLS	9,103,796	17,128,309
GOV	3,601,099	4,079,127
TOTAL	121,292,548	166,481,449

Table 2.12

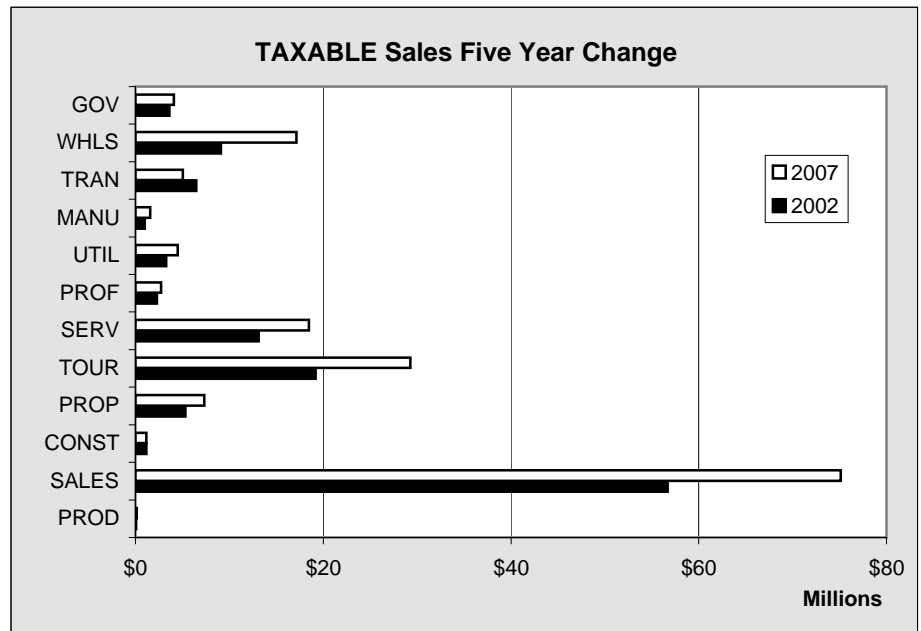


Chart 2.8

Homer Sales

Homer GROSS Sales by Line of Business by Quarter - 2007 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	36,802	106,766	797,585	1,448,948	2,390,101
Sales	17,412,834	29,411,169	34,032,246	24,782,467	105,638,716
Construction	6,818,503	10,216,524	16,142,373	10,274,033	43,451,433
Property	2,856,856	4,413,029	5,419,301	4,006,713	16,695,944
Tourism	3,690,996	10,068,430	15,200,315	3,733,638	32,693,379
Services	6,752,237	13,087,722	13,632,054	8,336,557	41,808,525
Professional	2,560,602	2,399,254	2,414,179	2,816,520	10,190,555
Utility	11,496,157	11,107,659	1,854,484	11,159,304	35,617,604
Manufacturing	1,263,209	2,065,820	2,339,827	1,794,082	7,462,938
Transporation & Warehousing	694,459	3,363,087	8,477,427	3,164,135	15,699,108
Wholesale	7,218,174	10,083,265	11,835,375	8,830,476	37,967,290
Government	611,944	991,182	1,619,941	885,817	4,108,884
TOTAL	61,412,773	97,313,907	113,765,107	81,232,690	353,724,477

Table 2.13

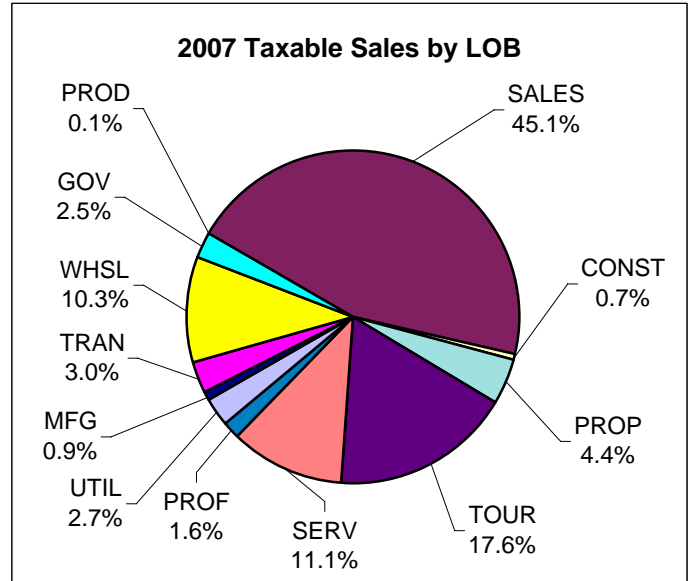
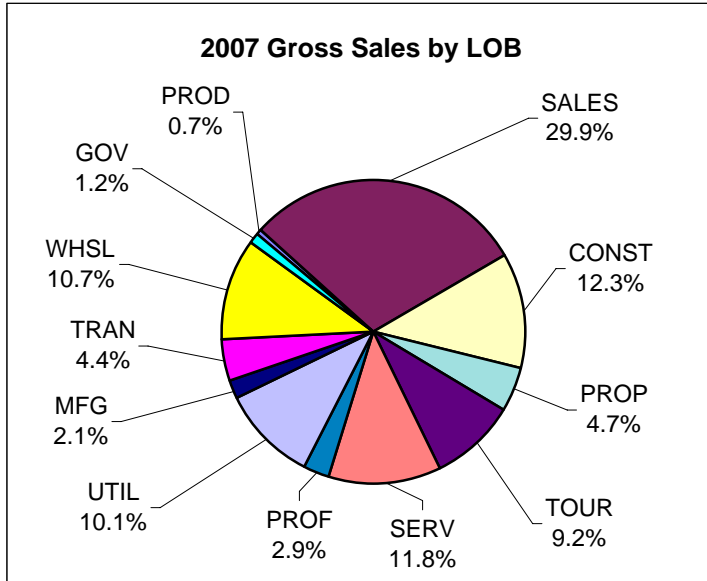


Chart 2.9

Chart 2.10

Homer TAXABLE Sales by Line of Business by Quarter - 2007 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	4,257	53,232	50,275	24,350	132,114
Sales	13,099,833	21,415,210	24,022,844	16,575,787	75,113,674
Construction	187,017	275,777	359,963	320,674	1,143,431
Property	1,161,725	1,817,662	2,731,919	1,600,273	7,311,579
Tourism	3,349,763	8,951,145	13,658,674	3,303,668	29,263,250
Services	3,304,129	5,234,465	6,001,445	3,949,747	18,489,786
Professional	638,962	764,498	663,331	644,060	2,710,851
Utility	1,352,338	1,029,995	1,024,372	1,089,670	4,496,375
Manufacturing	199,206	485,905	592,505	287,622	1,565,238
Transporation & Warehousing	107,775	1,573,128	3,200,848	165,964	5,047,715
Wholesale	3,234,493	4,595,812	5,497,301	3,800,703	17,128,309
Government	611,944	991,182	1,590,184	885,817	4,079,127
TOTAL	27,251,442	47,188,011	59,393,661	32,648,335	166,481,449

Table 2.14

Homer Sales

Homer GROSS Sales by Line of Business by Quarter - 2006 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	31,779	124,507	145,395	75,901	377,582
Sales	17,542,384	28,007,404	32,094,016	22,709,925	100,353,729
Construction	4,473,669	7,245,724	22,838,281	21,529,479	56,087,153
Property	2,563,543	3,465,548	4,424,234	3,635,136	14,088,461
Tourism	3,677,946	10,144,672	15,373,114	3,710,485	32,906,217
Services	6,627,345	11,653,988	9,240,140	7,900,668	35,422,141
Professional	1,791,923	2,207,945	2,010,147	2,936,323	8,946,338
Utility	10,418,274	10,115,928	10,735,993	12,043,125	43,313,320
Manufacturing	1,041,511	1,826,125	1,806,035	1,562,600	6,236,271
Transportation & Warehousing	709,820	3,383,697	7,091,141	1,462,299	12,646,957
Wholesale	6,684,002	10,146,228	11,189,145	13,847,704	41,867,079
Government	613,530	1,022,191	1,539,571	822,267	3,997,559
TOTAL	56,175,726	89,343,957	118,487,212	92,235,912	356,242,807

Table 2.15

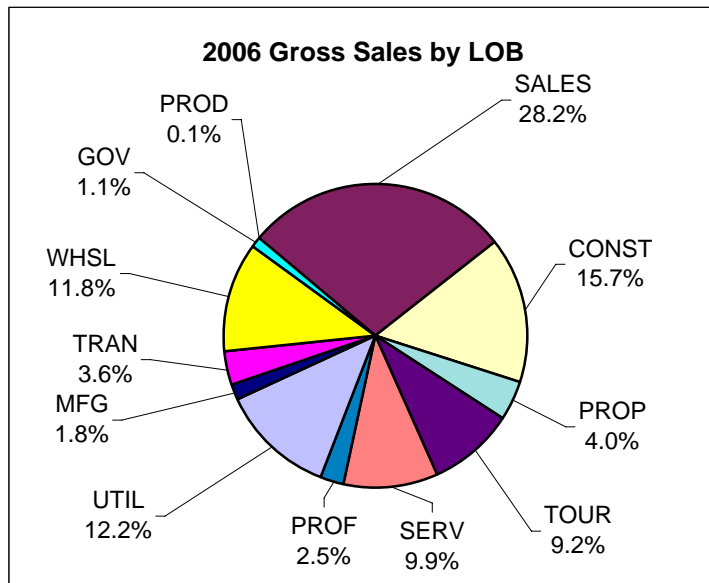


Chart 2.11

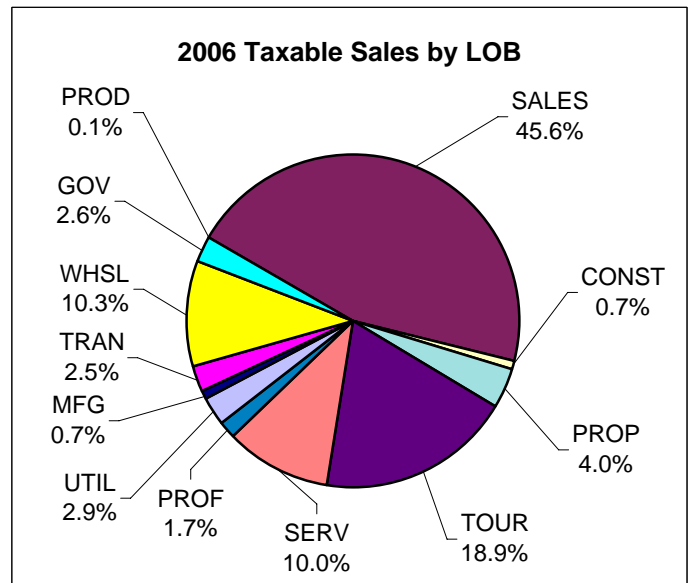


Chart 2.12

Homer TAXABLE Sales by Line of Business by Quarter - 2006 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	1,935	56,938	45,421	16,205	120,499
Sales	12,420,700	19,883,372	22,189,421	15,449,392	69,942,885
Construction	184,045	251,082	296,255	272,687	1,004,069
Property	1,136,146	1,541,232	2,174,322	1,351,266	6,202,966
Tourism	3,302,566	8,806,311	13,573,824	3,314,094	28,996,795
Services	3,135,091	4,226,384	4,523,166	3,500,195	15,384,836
Professional	590,801	739,680	639,828	608,535	2,578,844
Utility	1,279,979	1,006,828	926,806	1,243,246	4,456,859
Manufacturing	163,090	345,514	423,880	217,112	1,149,596
Transportation & Warehousing	142,187	1,232,621	2,293,562	168,157	3,836,527
Wholesale	2,754,910	4,302,775	5,234,827	3,440,808	15,733,320
Government	613,530	996,266	1,507,741	822,267	3,939,804
TOTAL	25,724,980	43,389,003	53,829,053	30,403,964	153,347,000

Table 2.16

Homer Sales

Homer GROSS Sales by Line of Business by Quarter - 2005 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	62,521	133,823	125,218	83,800	405,362
Sales	17,001,264	27,858,440	30,379,785	20,735,281	95,974,770
Construction	5,072,675	11,142,686	12,486,986	8,768,009	37,470,356
Property	2,483,830	3,208,860	4,022,638	3,386,349	13,101,677
Tourism	3,325,990	7,843,290	11,152,861	3,464,244	25,786,385
Services	5,424,976	8,441,271	9,080,680	6,483,871	29,430,798
Professional	1,863,220	2,064,840	2,156,550	3,082,232	9,166,842
Utility	8,384,387	8,517,405	8,728,814	8,833,640	34,464,246
Manufacturing	571,781	1,291,713	1,364,110	1,196,678	4,424,282
Transportation & Warehousing	1,099,062	5,568,841	9,955,159	1,382,163	18,005,225
Wholesale	5,937,156	9,153,665	10,478,037	12,405,671	37,974,529
Government	654,783	961,634	1,554,984	777,246	3,948,647
TOTAL	51,881,645	86,186,468	101,485,822	70,599,184	310,153,119

Table 2.17

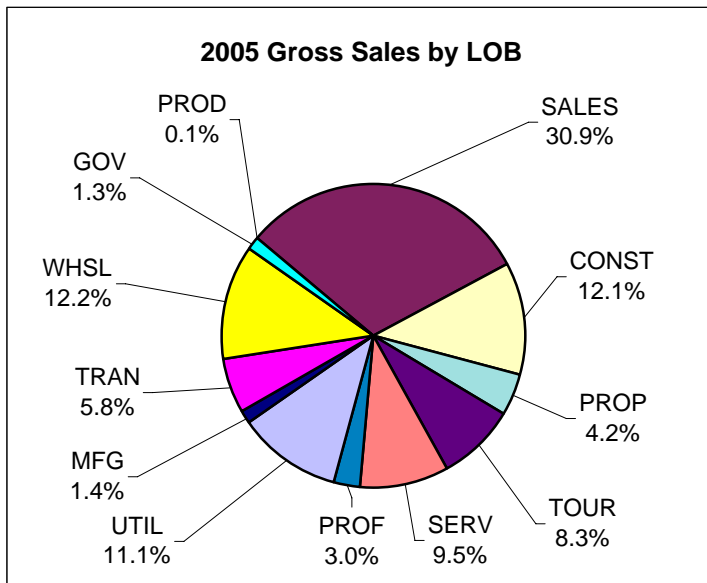


Chart 2.13

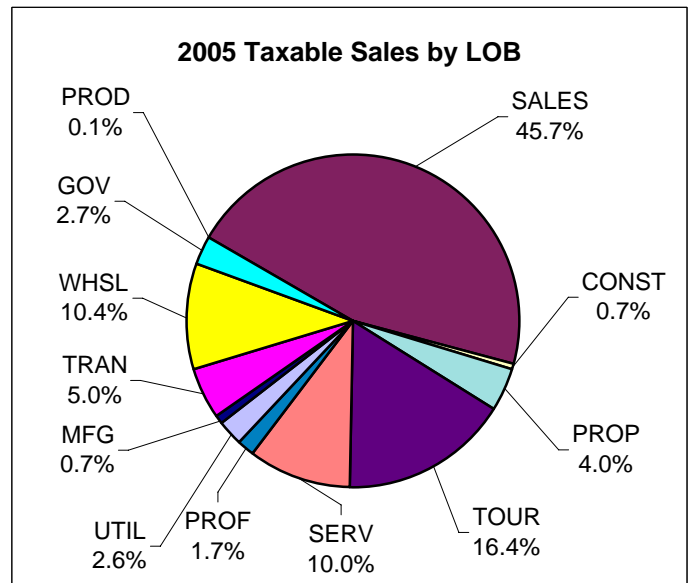


Chart 2.14

Homer TAXABLE Sales by Line of Business by Quarter - 2005 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	12,177	43,432	43,163	19,799	118,571
Sales	11,875,692	19,321,269	21,034,370	14,354,481	66,585,812
Construction	179,152	264,244	323,121	242,172	1,008,689
Property	1,132,119	1,398,598	2,017,795	1,332,183	5,880,695
Tourism	2,982,703	7,181,866	10,539,417	3,141,225	23,845,211
Services	2,954,206	4,008,387	4,273,892	3,309,931	14,546,416
Professional	611,092	624,848	622,584	553,109	2,411,633
Utility	1,017,743	938,525	902,692	996,311	3,855,271
Manufacturing	139,987	295,430	338,549	185,856	959,822
Transportation & Warehousing	314,472	2,359,692	4,324,809	310,859	7,309,832
Wholesale	2,459,117	4,094,900	5,171,573	3,464,915	15,190,505
Government	654,783	961,634	1,554,984	777,246	3,948,647
TOTAL	24,333,243	41,492,825	51,146,949	28,688,087	145,661,104

Table 2.18

Homer Sales

Homer Annual Gross Sales by Quarter - in \$						
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total	Annual Change
1993	24,762,542	43,361,848	50,615,555	32,346,737	151,086,682	
1994	31,235,061	42,700,947	58,938,940	38,217,421	171,092,369	13.2%
1995	32,193,561	48,092,891	66,559,556	50,757,887	197,603,895	15.5%
1996	40,009,169	53,691,216	60,425,514	45,004,959	199,130,858	0.8%
1997	39,502,354	55,496,297	62,490,851	45,710,368	203,199,870	2.0%
1998	41,054,484	53,702,365	70,886,151	46,799,617	212,442,617	4.5%
1999	39,553,648	53,871,188	66,353,121	44,064,518	203,842,475	-4.0%
2000	38,455,167	59,287,582	70,009,668	48,229,307	215,981,724	6.0%
2001	40,844,978	56,857,475	77,453,956	54,547,098	229,703,507	6.4%
2002*	44,269,653	68,675,179	89,708,860	60,586,992	263,240,684	14.6%
2003	51,228,276	75,287,944	87,226,845	60,330,717	274,073,782	4.1%
2004	48,141,586	75,752,214	93,892,260	72,595,789	290,381,849	6.0%
2005	51,881,645	86,186,468	101,485,822	70,599,184	310,153,119	6.8%
2006	56,175,726	89,343,957	118,487,212	92,235,912	356,242,807	14.9%
2007	61,412,773	97,313,907	113,765,107	81,232,690	353,724,477	-0.7%
2008	65,174,101					
Change	6.1%	8.9%	-4.0%	-11.9%	-0.7%	

Table 2.19 * - Effective April 1, 2002, Homer annexed an area that increased it's area by 28%.

Homer Annual Taxable Sales by Quarter - in \$						
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total	Annual Change
1993	13,461,637	23,587,289	29,152,888	16,057,090	82,258,904	
1994	14,062,259	23,814,227	29,434,329	16,734,643	84,045,458	2.2%
1995	14,797,530	24,901,076	30,398,162	18,098,624	88,195,392	4.9%
1996	15,811,688	25,240,189	30,539,871	18,335,650	89,927,398	2.0%
1997	16,213,730	25,960,313	31,654,939	19,496,943	93,325,925	3.8%
1998	16,418,580	26,366,097	32,103,748	19,552,917	94,441,342	1.2%
1999	16,638,467	26,938,559	34,247,729	20,323,983	98,148,738	3.9%
2000	17,327,860	28,797,872	35,677,211	21,387,173	103,190,116	5.1%
2001	17,765,204	30,191,477	37,574,702	21,780,156	107,311,539	4.0%
2002*	18,699,958	34,270,923	43,258,197	25,063,470	121,292,548	13.0%
2003	22,456,282	37,038,468	45,127,086	27,107,360	131,729,196	8.6%
2004	23,824,920	39,648,524	48,969,328	27,490,906	139,933,678	6.2%
2005	24,333,243	41,492,825	51,146,949	28,688,087	145,661,104	4.1%
2006	25,724,980	43,389,003	53,829,053	30,403,964	153,347,000	5.3%
2007	27,251,442	47,188,011	59,393,661	32,648,335	166,481,449	8.6%
2008	28,569,095					
Change	4.8%	8.8%	10.3%	7.4%	8.6%	

Table 2.20 * - Effective April 1, 2002, Homer annexed an area that increased it's area by 28%.

Homer Annual Non-Taxable Sales by Quarter - in \$						
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total	Annual Change
1993	11,300,905	19,774,559	21,462,667	16,289,647	68,827,778	
1994	17,172,802	18,886,720	29,504,611	21,482,778	87,046,911	26.5%
1995	17,396,031	23,191,815	36,161,394	32,659,263	109,408,503	25.7%
1996	24,197,481	28,451,027	29,885,643	26,669,309	109,203,460	-0.2%
1997	23,288,624	29,535,984	30,835,912	26,213,425	109,873,945	0.6%
1998	24,635,904	27,336,268	38,782,403	27,246,700	118,001,275	7.4%
1999	22,915,181	26,932,629	32,105,392	23,740,535	105,693,737	-10.4%
2000	21,127,307	30,489,710	34,332,457	26,842,134	112,791,608	6.7%
2001	23,079,774	26,665,998	39,879,254	32,766,942	122,391,968	8.5%
2002*	25,569,695	34,404,256	46,450,663	35,523,522	141,948,136	16.0%
2003	28,771,994	38,249,476	42,099,759	33,223,357	142,344,586	0.3%
2004	24,316,666	36,103,690	44,922,932	45,104,883	150,448,171	5.7%
2005	27,548,402	44,693,643	50,338,873	41,911,097	164,492,015	9.3%
2006	30,450,746	45,954,954	64,658,159	61,831,948	202,895,807	23.3%
2007	34,161,331	50,125,896	54,371,446	48,584,355	187,243,028	-7.7%
2008	36,605,006					
Change	7.2%	9.1%	-15.9%	-21.4%	-7.7%	

Table 2.21 * - Effective April 1, 2002, Homer annexed an area that increased it's area by 28%.

Homer Construction Permits

Homer First Quarter Permit Values by Type - 2002-2008 - in \$								
	2002	2003	2004	2005	2006	2007	2008	Annual Change
Residential New	891,760	979,800	2,597,500	1,694,400	1,645,000	55,000	1,195,000	2072.7%
Residential Alter/Add	8,960	232,540	201,520	1,500	0	0	28,000	NA
Commercial New	0	0	915,000	108,000	626,000	0	1,500,000	NA
Commercial Alter/Add	28,000	122,000	0	1,302,000	1,000,000	1	0	-100.0%
TOTAL	928,720	1,334,340	3,714,020	3,105,900	3,271,000	55,001	2,723,000	4850.8%
Annual Change		43.7%	178.3%	-16.4%	5.3%	-98.3%	4850.8%	

Table 2.22

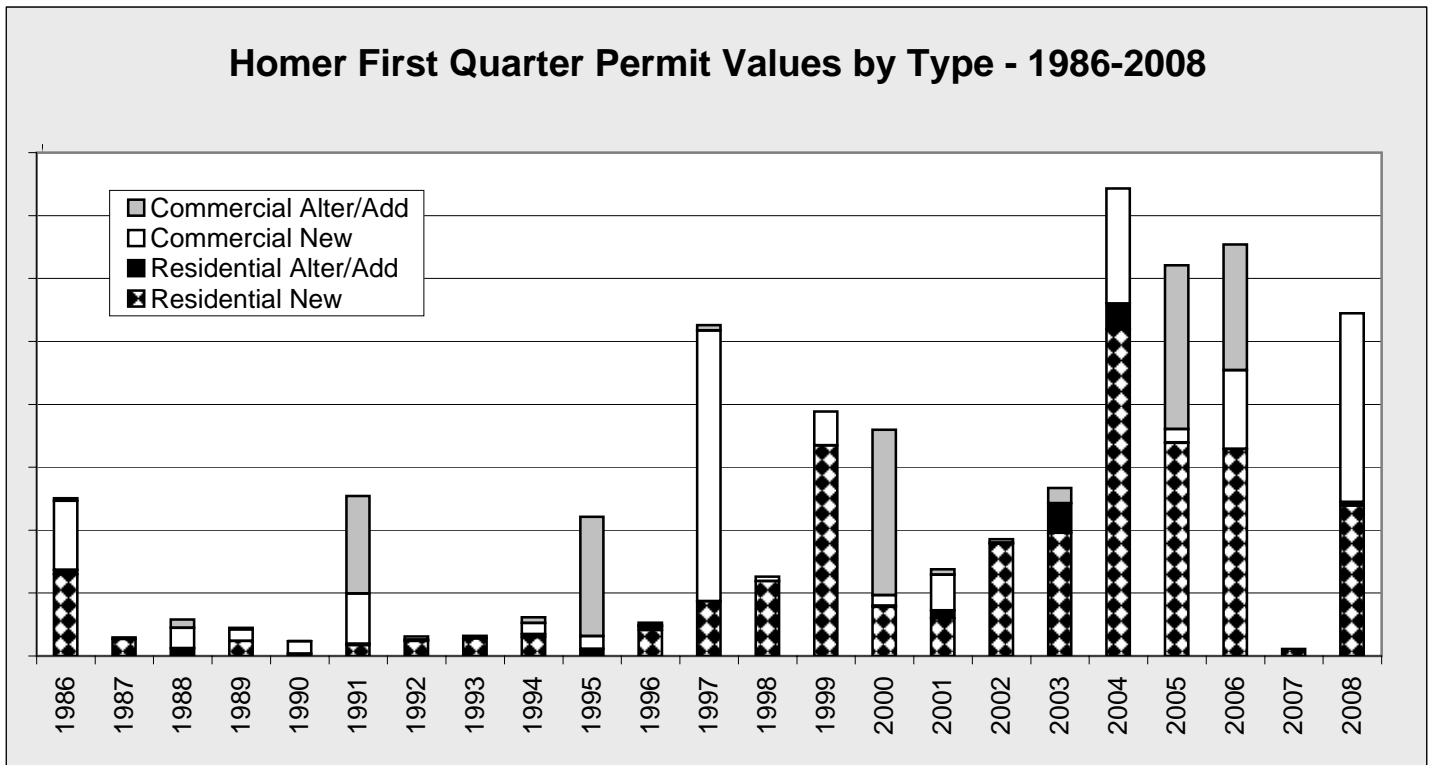


Chart 2.15

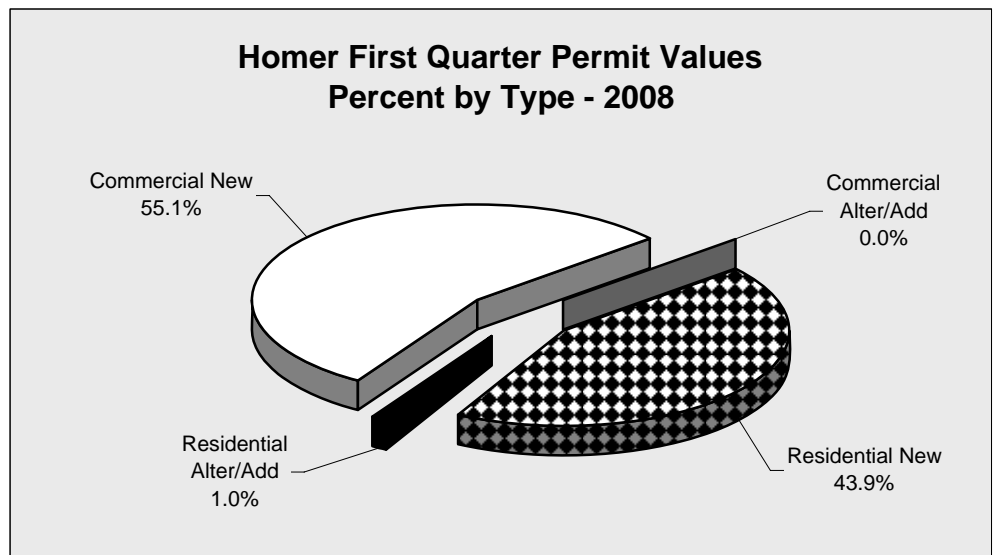


Chart 2.16

Homer Construction Permits

Homer First Quarter Permit Volume by Type - 2002-2008

	2002	2003	2004	2005	2006	2007	2008	Annual Change
Residential New	8	6	11	10	9	2	5	150.0%
Residential Alter/Add	1	8	2	1	0	0	2	NA
Commercial New	0	0	2	2	4	1	1	0.0%
Commercial Alter/Add	1	4	1	5	1	0	0	NA
TOTAL	10	18	16	18	14	3	8	166.7%
Annual Change		80.0%	-11.1%	12.5%	-22.2%	-78.6%	166.7%	

Table 2.23

Homer First Quarter Permit Volume by Type - 1986-2008

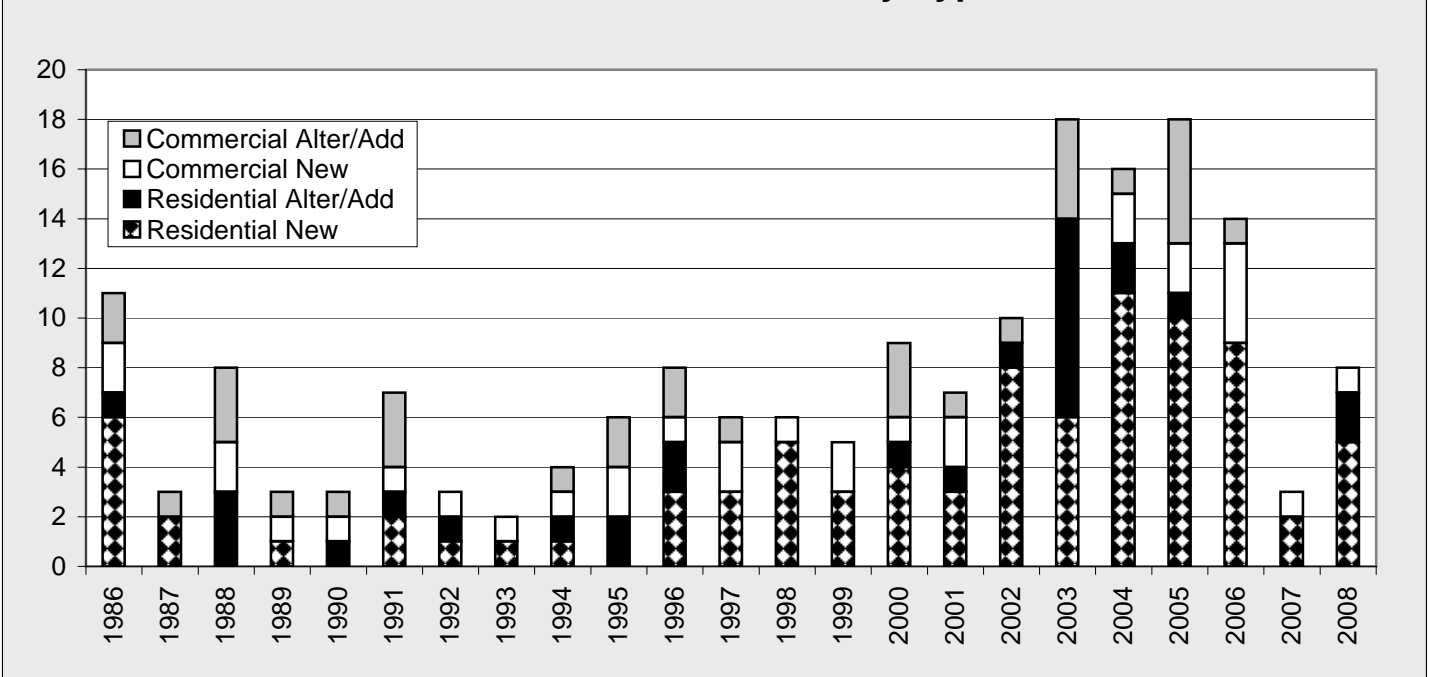


Chart 2.17

Homer First Quarter Permit Volume Percent by Type - 2008

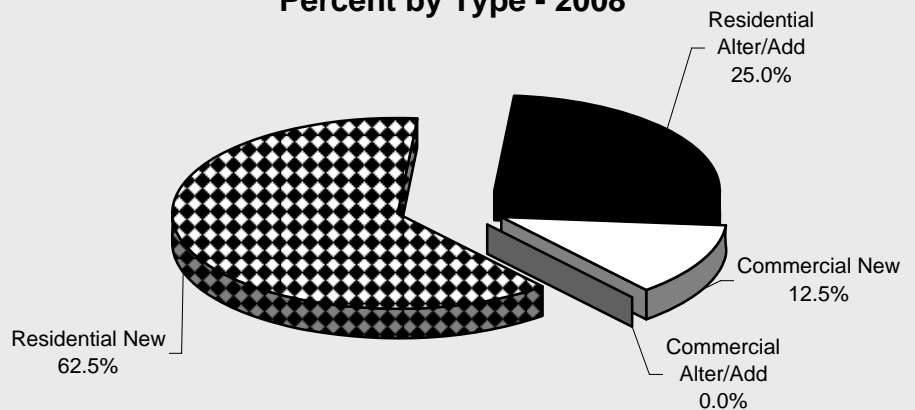


Chart 2.18

Homer Construction Permits

Homer Annual Permit Values by Type - 2001-2007 - in \$								
	2001	2002	2003	2004	2005	2006	2007	Annual Change
Residential New	4,047,780	4,226,720	8,120,455	6,695,500	7,209,900	10,055,800	7,650,100	-23.9%
Residential Alter/Add	609,160	536,620	806,600	1,695,550	906,500	541,057	1,632,500	201.7%
Commercial New	2,410,800	4,990,740	5,764,520	14,400,518	11,796,000	8,071,000	4,707,601	-41.7%
Commercial Alter/Add	12,732,950	294,699	635,240	1,279,063	1,699,000	1,620,000	66,001	-95.9%
TOTAL	19,800,690	10,048,779	15,326,815	24,070,631	21,611,400	20,287,857	14,056,202	-30.7%
Annual Change		-49.3%	52.5%	57.0%	-10.2%	-6.1%	-30.7%	

Table 2.24

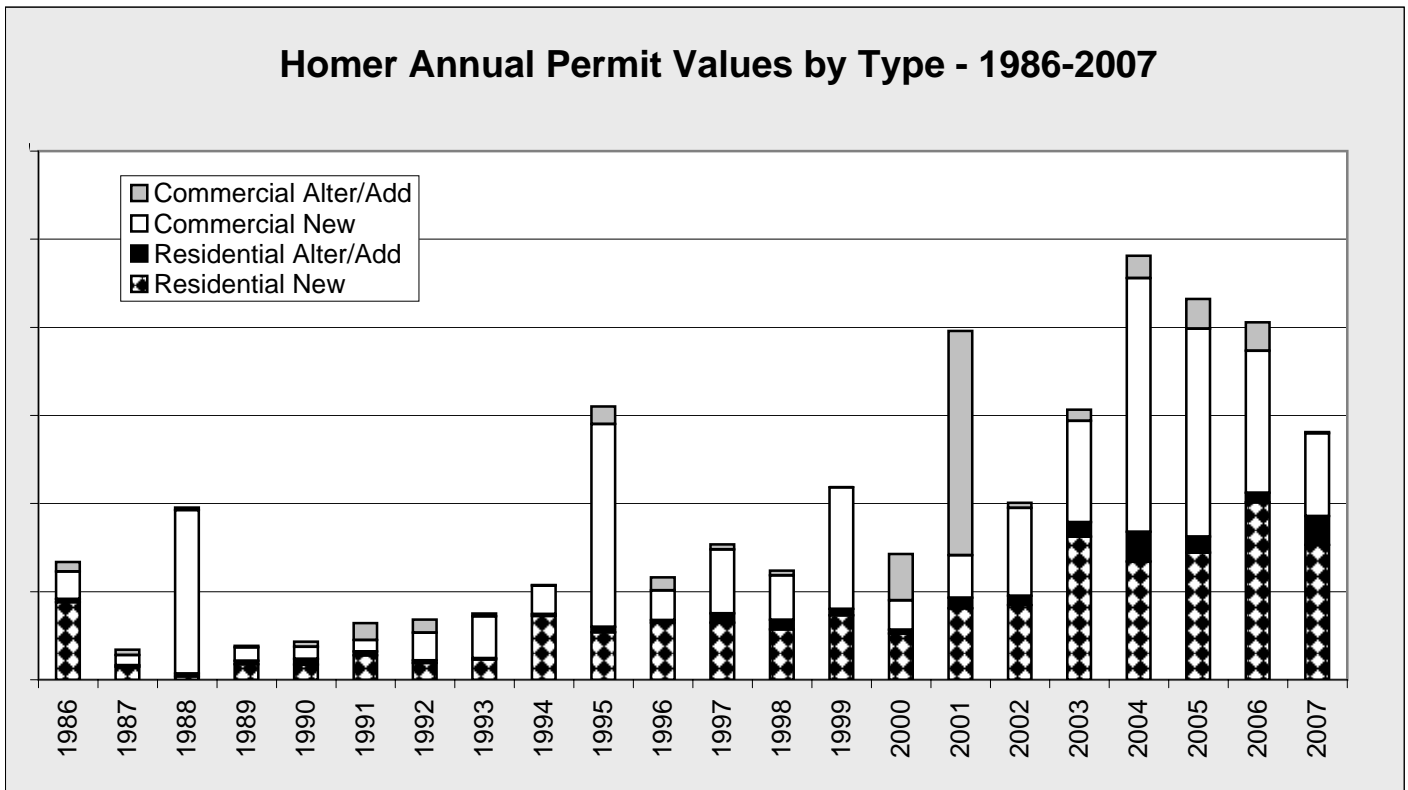


Chart 2.19

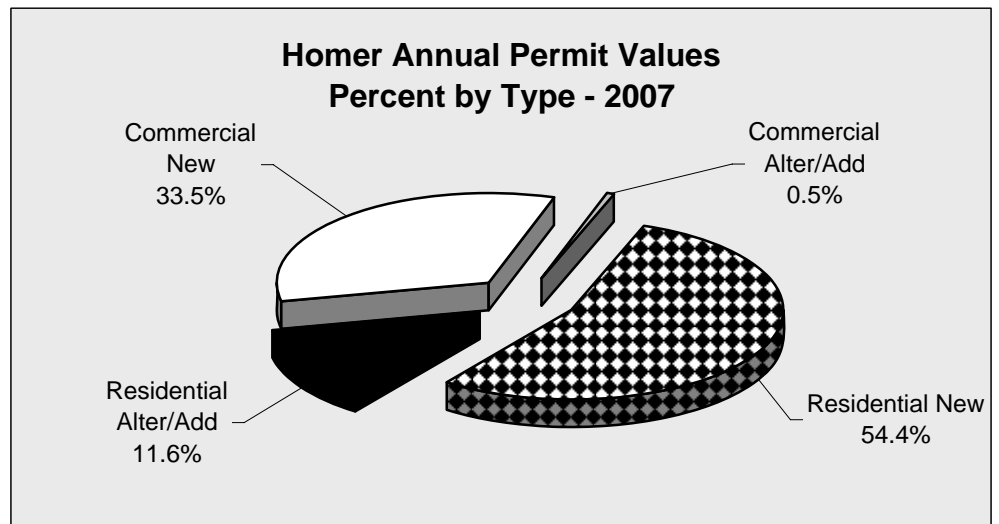


Chart 2.20

Homer Construction Permits

Homer Annual Permit Volume by Type - 2001-2007								
	2001	2002	2003	2004	2005	2006	2007	Annual Change
Residential New	30	32	47	41	51	49	41	-16.3%
Residential Alter/Add	19	20	19	37	25	16	28	75.0%
Commercial New	8	8	11	22	18	14	16	14.3%
Commercial Alter/Add	15	7	9	8	9	4	2	-50.0%
TOTAL	72	67	86	108	103	83	87	4.8%
Annual Change		-6.9%	28.4%	25.6%	-4.6%	-19.4%	4.8%	

Table 2.25

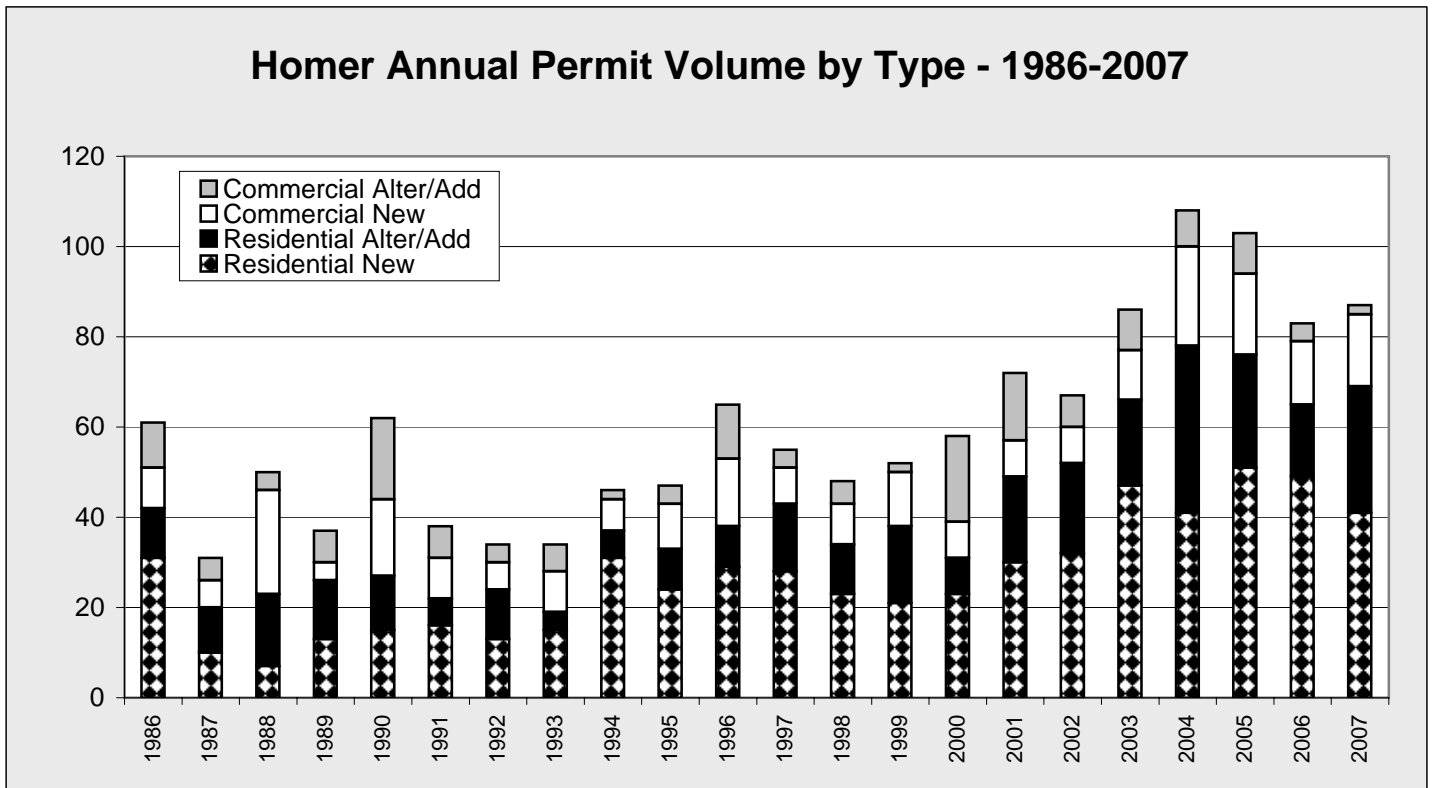


Chart 2.21

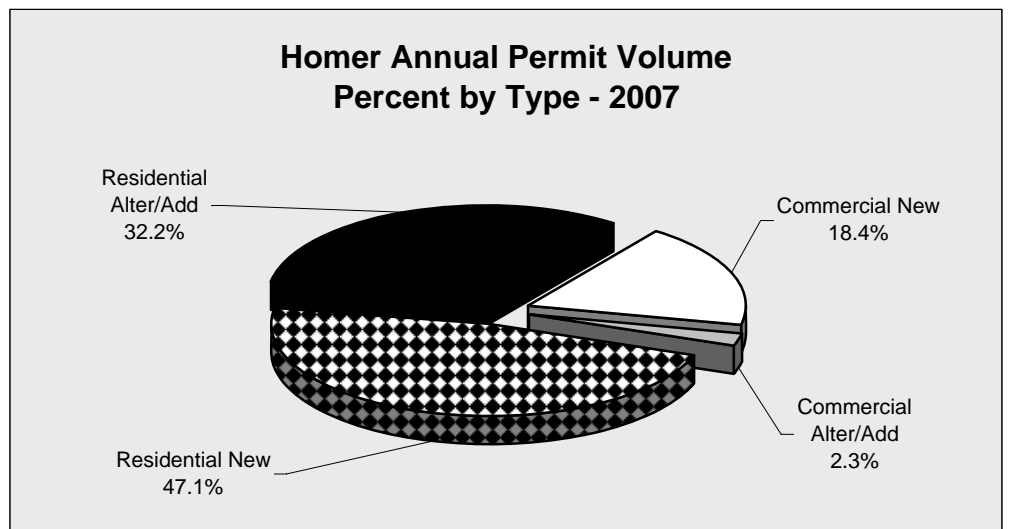


Chart 2.22

Homer Construction Permits

Homer Annual Permit Values by Quarter by Type - 2001-YTD 2008 in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Annual Total
2001					
Residential - New	300,000	2,093,800	1,161,680	492,300	4,047,780
Residential - Add/Alter	60,000	306,440	122,720	120,000	609,160
Commercial - New	285,000	1,485,800	340,000	300,000	2,410,800
Commercial - Add/Alter	45,000	216,000	1,371,950	11,100,000	12,732,950
TOTAL	690,000	4,102,040	2,996,350	12,012,300	19,800,690
2002					
Residential - New	891,760	1,308,460	1,466,300	560,200	4,226,720
Residential - Add/Alter	8,960	205,400	217,940	104,320	536,620
Commercial - New	0	1,000,000	3,912,740	78,000	4,990,740
Commercial - Add/Alter	28,000	14,349	180,350	72,000	294,699
TOTAL	928,720	2,528,209	5,777,330	814,520	10,048,779
2003					
Residential - New	979,800	3,811,480	2,106,275	1,222,900	8,120,455
Residential - Add/Alter	232,540	239,060	285,000	50,000	806,600
Commercial - New	0	3,535,720	628,800	1,600,000	5,764,520
Commercial - Add/Alter	122,000	343,240	0	170,000	635,240
TOTAL	1,334,340	7,929,500	3,020,075	3,042,900	15,326,815
2004					
Residential - New	2,597,500	2,495,400	1,225,600	377,000	6,695,500
Residential - Add/Alter	201,520	205,730	851,300	437,000	1,695,550
Commercial - New	915,000	4,700,518	6,225,000	2,560,000	14,400,518
Commercial - Add/Alter	0	32,063	1,230,000	17,000	1,279,063
TOTAL	3,714,020	7,433,711	9,531,900	3,391,000	24,070,631
2005					
Residential - New	1,694,400	3,072,000	1,548,500	895,000	7,209,900
Residential - Add/Alter	1,500	451,000	374,000	80,000	906,500
Commercial - New	108,000	7,473,000	2,240,000	1,975,000	11,796,000
Commercial - Add/Alter	1,302,000	250,000	120,000	27,000	1,699,000
TOTAL	3,105,900	11,246,000	4,282,500	2,977,000	21,611,400
2006					
Residential - New	1,645,000	4,250,100	3,610,700	550,000	10,055,800
Residential - Add/Alter	0	287,000	249,057	5,000	541,057
Commercial - New	626,000	2,310,000	3,135,000	2,000,000	8,071,000
Commercial - Add/Alter	1,000,000	620,000	0	0	1,620,000
TOTAL	3,271,000	7,467,100	6,994,757	2,555,000	20,287,857
2007					
Residential - New	55,000	4,705,000	2,045,100	845,000	7,650,100
Residential - Add/Alter	0	482,000	674,500	476,000	1,632,500
Commercial - New	0	2,085,001	2,321,600	301,000	4,707,601
Commercial - Add/Alter	1	20,000	46,000	0	66,001
TOTAL	55,001	7,292,001	5,087,200	1,622,000	14,056,202
2008 YTD					
Residential - New	1,195,000				1,195,000
Residential - Add/Alter	28,000				28,000
Commercial - New	1,500,000				1,500,000
Commercial - Add/Alter	0				0
TOTAL	2,723,000	0	0	0	2,723,000

Table 2.26

Homer Construction Permits

Homer Annual Permit Volume by Quarter by Type - 2001-YTD 2008					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Annual Total
2001					
Residential - New	3	14	9	4	30
Residential - Add/Alter	1	12	4	2	19
Commercial - New	2	3	2	1	8
Commercial - Add/Alter	1	5	7	2	15
TOTAL	7	34	22	9	72
2002					
Residential - New	8	9	10	5	32
Residential - Add/Alter	1	5	8	6	20
Commercial - New	0	1	6	1	8
Commercial - Add/Alter	1	2	3	1	7
TOTAL	10	17	27	13	67
2003					
Residential - New	6	17	15	9	47
Residential - Add/Alter	8	6	3	2	19
Commercial - New	0	7	3	1	11
Commercial - Add/Alter	4	4	0	1	9
TOTAL	18	34	21	13	86
2004					
Residential - New	11	15	9	6	41
Residential - Add/Alter	2	5	21	9	37
Commercial - New	2	5	8	7	22
Commercial - Add/Alter	1	1	4	2	8
TOTAL	16	26	42	24	108
2005					
Residential - New	10	22	13	6	51
Residential - Add/Alter	1	13	9	2	25
Commercial - New	2	10	4	2	18
Commercial - Add/Alter	5	2	1	1	9
TOTAL	18	47	27	11	103
2006					
Residential - New	9	23	15	2	49
Residential - Add/Alter	0	8	7	1	16
Commercial - New	4	5	3	2	14
Commercial - Add/Alter	1	3	0	0	4
TOTAL	14	39	25	5	83
2007					
Residential - New	2	22	12	5	41
Residential - Add/Alter	0	8	12	8	28
Commercial - New	1	9	3	3	16
Commercial - Add/Alter	0	1	1	0	2
TOTAL	3	40	28	16	87
2008 YTD					
Residential - New	5				5
Residential - Add/Alter	2				2
Commercial - New	1				1
Commercial - Add/Alter	0				0
TOTAL	8	0	0	0	8

Table 2.27

KENAI

Kenai Sales

Kenai First Quarter GROSS Sales by Line of Business - 2003-2008 - in \$								
LOB	2003	2004	2005	2006	2007	2008	Annual Percent Change	Annual Amount Change
PROD	1,139,264	1,047,533	1,517,136	1,097,363	664,821	6,141,694	823.8%	5,476,873
SALES	27,749,056	22,750,049	23,399,065	25,885,179	25,462,437	26,219,739	3.0%	757,302
CONST	4,200,939	2,286,269	2,064,235	1,688,153	4,581,023	3,751,629	-18.1%	-829,394
PROP	4,168,695	3,530,353	3,434,997	3,585,162	3,723,435	4,048,849	8.7%	325,414
TOUR	2,840,916	2,906,076	2,838,569	3,234,816	3,171,019	2,955,035	-6.8%	-215,984
SERV	5,410,701	4,554,287	4,423,351	4,889,264	5,371,493	5,539,958	3.1%	168,465
PROF	3,384,262	3,303,347	4,225,118	3,826,876	4,072,946	3,325,366	-18.4%	-747,580
UTIL	2,660,788	2,741,803	3,496,772	3,940,507	4,581,786	3,524,218	-23.1%	-1,057,568
MANU	3,463,926	3,141,171	2,930,608	2,523,764	4,547,604	5,375,390	18.2%	827,786
TRAN	1,371,078	1,560,361	14,831,365	2,713,457	30,616,846	30,644,258	0.1%	27,412
WHLS	5,064,804	12,656,259	11,756,319	9,169,811	9,074,444	15,591,985	71.8%	6,517,541
GOV	593,804	605,496	641,805	729,788	791,264	834,505	5.5%	43,241
TOTAL	62,048,233	61,083,004	75,559,340	63,284,140	96,659,118	107,952,626	11.7%	11,293,508

Table 3.1 For complete listing of Lines of Business, see page 13

Kenai First Quarter GROSS Sales History	
2003	62,048,233
2004	61,083,004
2005	75,559,340
2006	63,284,140
2007	96,659,118
2008	107,952,626

Table 3.2

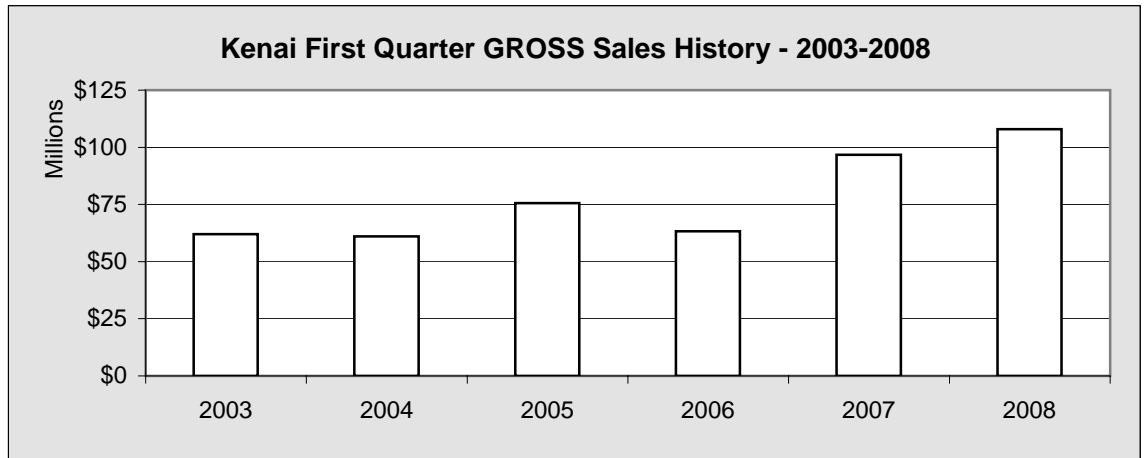


Chart 3.1

Kenai Five Year Change First Quarter GROSS Sales		
LOB	2003	2008
PROD	1,139,264	6,141,694
SALES	27,749,056	26,219,739
CONST	4,200,939	3,751,629
PROP	4,168,695	4,048,849
TOUR	2,840,916	2,955,035
SERV	5,410,701	5,539,958
PROF	3,384,262	3,325,366
UTIL	2,660,788	3,524,218
MANU	3,463,926	5,375,390
TRAN	1,371,078	30,644,258
WHLS	5,064,804	15,591,985
GOV	593,804	834,505
TOTAL	62,048,233	107,952,626

Table 3.3

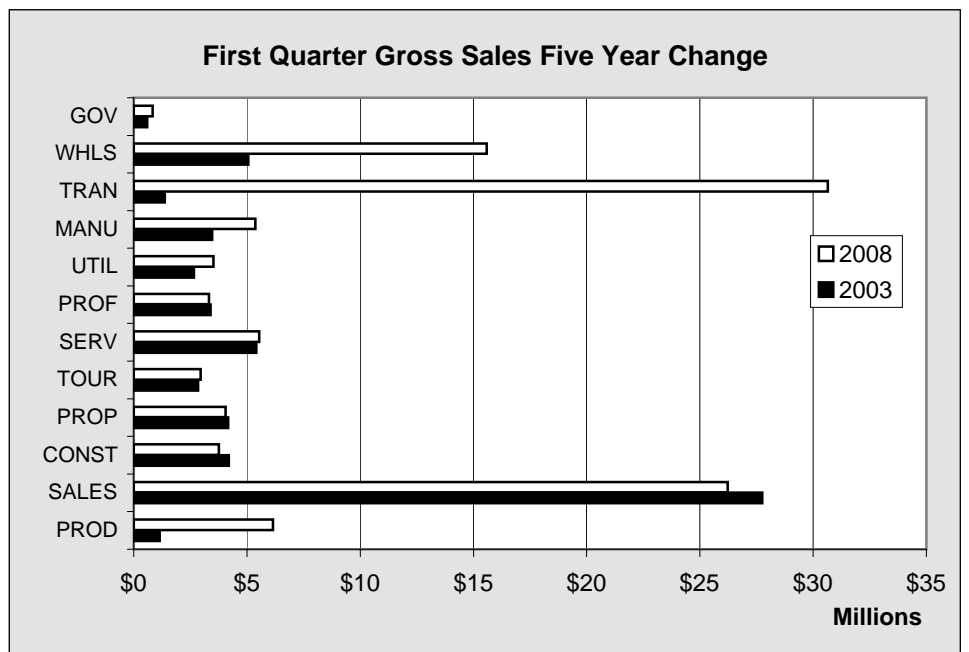


Chart 3.2

Kenai Sales

Kenai First Quarter TAXABLE Sales by Line of Business - 2003-2008 - in \$								
LOB	2003	2004	2005	2006	2007	2008	Annual Percent Change	Annual Amount Change
PROD	67,069	93,081	75,510	58,754	57,569	89,203	54.9%	31,634
SALES	17,506,175	13,345,495	13,949,671	15,126,863	16,460,828	18,479,128	12.3%	2,018,300
CONST	257,545	291,526	220,307	236,295	265,532	249,430	-6.1%	-16,102
PROP	1,886,139	1,750,766	1,738,031	1,750,600	1,891,157	1,934,696	2.3%	43,539
TOUR	2,778,910	2,771,136	2,685,045	3,059,541	3,035,484	2,866,244	-5.6%	-169,240
SERV	4,404,519	3,407,672	3,094,573	3,431,016	3,652,567	3,732,983	2.2%	80,416
PROF	795,019	869,581	876,959	872,174	903,098	889,583	-1.5%	-13,515
UTIL	1,695,233	1,839,899	2,036,208	2,403,379	2,879,713	1,964,811	-31.8%	-914,902
MANU	140,851	153,163	96,472	111,997	121,285	116,048	-4.3%	-5,237
TRAN	82,617	80,897	71,209	145,240	125,039	236,082	88.8%	111,043
WHLS	1,108,259	4,570,359	4,246,981	4,737,150	4,422,724	4,239,093	-4.2%	-183,631
GOV	381,640	382,916	413,946	467,706	495,297	480,784	-2.9%	-14,513
TOTAL	31,103,976	29,556,491	29,504,912	32,400,715	34,310,293	35,278,085	2.8%	967,792

Table 3.4 For complete listing of Lines of Business, see page 13

Kenai First Quarter TAXABLE Sales History	
2003	31,103,976
2004	29,556,491
2005	29,504,912
2006	32,400,715
2007	34,310,293
2008	35,278,085

Table 3.5

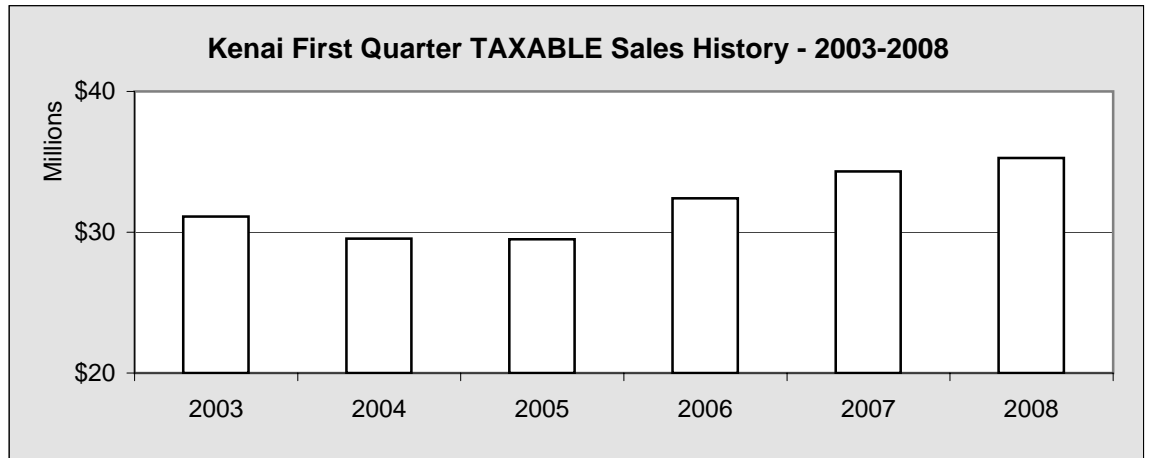


Chart 3.3

Kenai Five Year Change First Quarter TAXABLE Sales		
LOB	2003	2008
PROD	67,069	89,203
SALES	17,506,175	18,479,128
CONST	257,545	249,430
PROP	1,886,139	1,934,696
TOUR	2,778,910	2,866,244
SERV	4,404,519	3,732,983
PROF	795,019	889,583
UTIL	1,695,233	1,964,811
MANU	140,851	116,048
TRAN	82,617	236,082
WHLS	1,108,259	4,239,093
GOV	381,640	480,784
TOTAL	31,103,976	35,278,085

Table 3.6

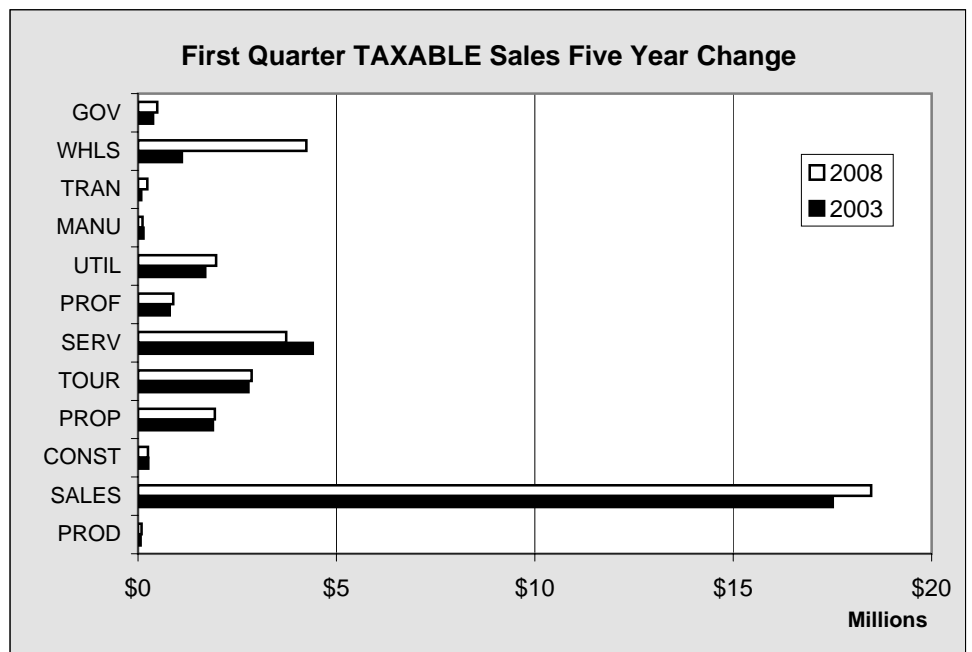


Chart 3.4

Kenai Sales

Kenai Annual GROSS Sales by Line of Business - 2002-2007 - in \$								
LOB	2002	2003	2004	2005	2006	2007	Annual Percent Change	Annual Amount Change
PROD	4,790,032	4,922,540	100,101,620	78,876,265	43,295,377	46,727,216	7.9%	3,431,839
SALES	125,009,398	106,980,974	108,005,994	111,192,957	124,023,449	122,503,169	-1.2%	-1,520,280
CONST	18,238,159	29,962,189	13,020,172	25,425,189	40,877,253	34,019,233	-16.8%	-6,858,020
PROP	19,587,800	18,544,260	16,296,357	18,405,524	17,521,533	17,157,219	-2.1%	-364,314
TOUR	15,236,354	14,574,890	15,476,877	15,985,512	18,023,274	17,727,362	-1.6%	-295,912
SERV	20,589,118	20,611,204	19,669,162	19,639,841	22,163,667	25,417,724	14.7%	3,254,057
PROF	14,466,531	13,830,788	13,816,386	14,646,424	15,909,334	15,302,918	-3.8%	-606,416
UTIL	10,943,693	8,965,563	9,370,432	13,871,188	13,006,437	14,199,488	9.2%	1,193,051
MANU	17,770,220	26,455,314	26,232,173	33,432,735	29,206,480	32,688,259	11.9%	3,481,779
TRAN	5,366,315	5,449,530	18,867,382	67,972,249	75,525,431	120,193,996	59.1%	44,668,565
WHLS	24,690,263	29,926,647	63,578,072	62,846,060	53,888,047	70,341,832	30.5%	16,453,785
GOV	2,614,831	2,700,596	2,862,813	3,231,177	3,494,476	4,064,513	16.3%	570,037
TOTAL	279,302,714	282,924,495	407,297,440	465,525,121	456,934,758	520,342,929	13.9%	63,408,171

Table 3.7

For complete listing of Lines of Business, see page 13

Kenai Annual GROSS Sales History	
2002	279,302,714
2003	282,924,495
2004	407,297,440
2005	465,525,121
2006	456,934,758
2007	520,342,929

Table 3.8

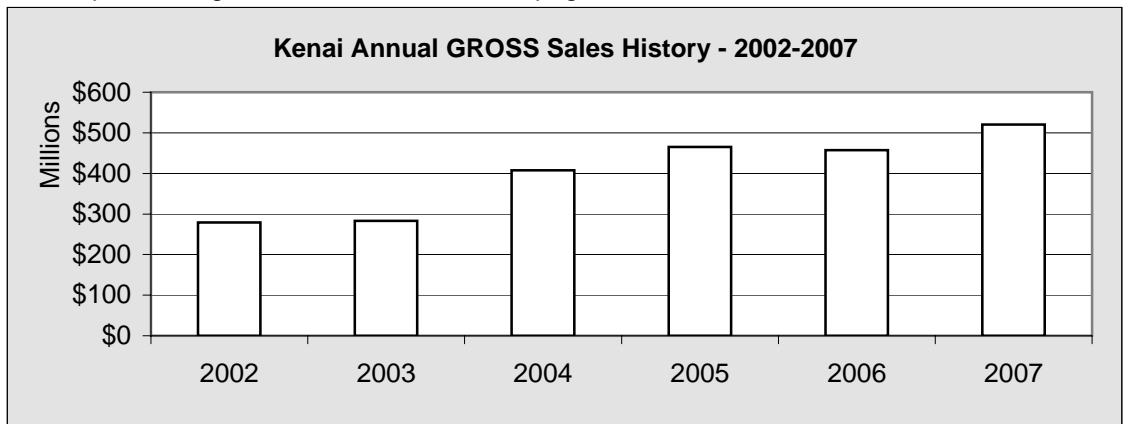


Chart 3.5

Five Year Change Annual GROSS Sales		
LOB	2002	2007
PROD	4,790,032	46,727,216
SALES	125,009,398	122,503,169
CONST	18,238,159	34,019,233
PROP	19,587,800	17,157,219
TOUR	15,236,354	17,727,362
SERV	20,589,118	25,417,724
PROF	14,466,531	15,302,918
UTIL	10,943,693	14,199,488
MANU	17,770,220	32,688,259
TRAN	5,366,315	120,193,996
WHLS	24,690,263	70,341,832
GOV	2,614,831	4,064,513
TOTAL	279,302,714	520,342,929

Table 3.9

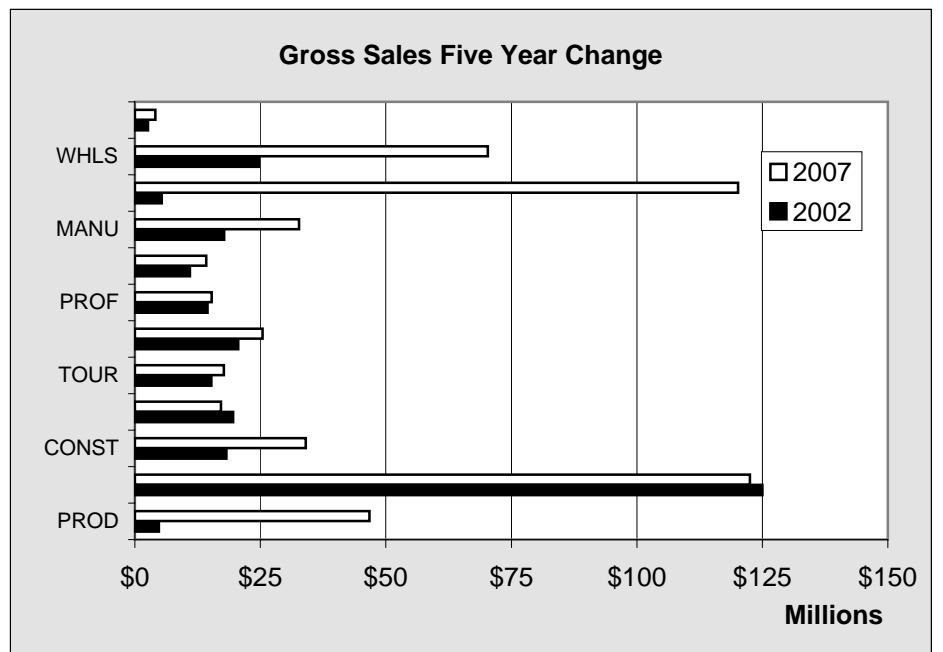


Chart 3.6

Kenai Sales

Kenai Annual TAXABLE Sales by Line of Business - 2002-2007 - in \$								
LOB	2002	2003	2004	2005	2006	2007	Annual Percent Change	Annual Amount Change
PROD	519,195	526,395	521,830	468,010	440,218	520,505	18.2%	80,287
SALES	78,348,763	63,979,846	63,490,973	67,541,317	72,898,065	79,864,307	9.6%	6,966,242
CONST	1,135,826	1,224,679	1,188,120	1,119,387	1,185,294	1,276,527	7.7%	91,233
PROP	8,813,617	7,830,478	7,822,050	7,783,503	7,956,012	8,335,859	4.8%	379,847
TOUR	14,760,107	13,992,118	14,464,766	14,853,626	16,981,360	16,642,367	-2.0%	-338,993
SERV	15,931,501	15,902,098	14,257,405	13,379,251	14,533,485	16,314,063	12.3%	1,780,578
PROF	2,717,939	2,773,378	2,995,387	2,956,845	2,978,478	2,907,065	-2.4%	-71,413
UTIL	5,585,796	5,509,627	5,765,278	6,386,909	7,605,058	8,465,960	11.3%	860,902
MANU	844,835	893,384	1,057,618	1,141,546	882,874	1,061,247	20.2%	178,373
TRAN	509,961	649,899	675,440	814,711	969,392	1,306,965	34.8%	337,573
WHLS	5,644,891	6,336,422	25,239,822	26,564,628	28,052,741	27,805,502	-0.9%	-247,239
GOV	1,872,817	1,738,471	1,920,438	2,097,894	2,160,749	2,372,880	9.8%	212,131
TOTAL	136,685,248	121,356,795	139,399,127	145,107,627	156,643,726	166,873,247	6.5%	10,229,521

Table 3.10

For complete listing of Lines of Business, see page 13

Kenai Annual TAXABLE Sales History	
2002	136,685,248
2003	121,356,795
2004	139,399,127
2005	145,107,627
2006	156,643,726
2007	166,873,247

Table 3.11

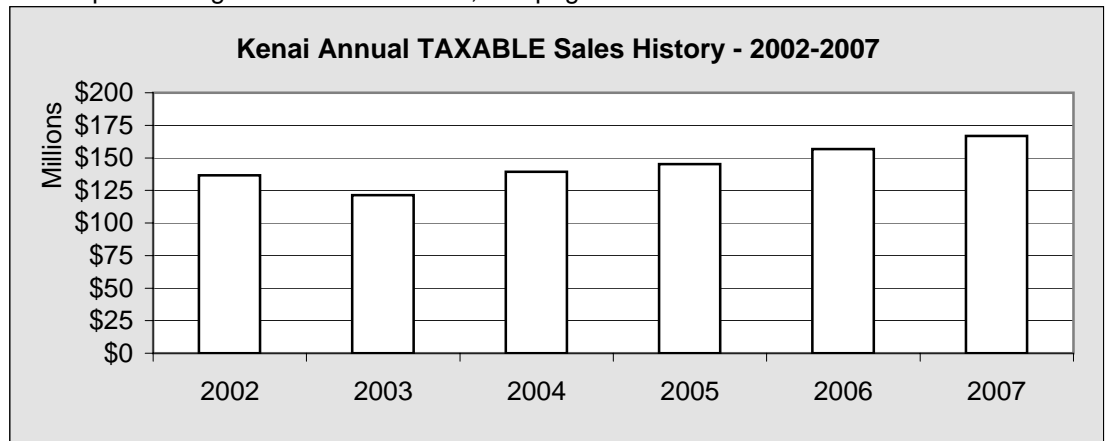


Chart 3.7

Five Year Change Annual TAXABLE Sales		
LOB	2002	2007
PROD	519,195	520,505
SALES	78,348,763	79,864,307
CONST	1,135,826	1,276,527
PROP	8,813,617	8,335,859
TOUR	14,760,107	16,642,367
SERV	15,931,501	16,314,063
PROF	2,717,939	2,907,065
UTIL	5,585,796	8,465,960
MANU	844,835	1,061,247
TRAN	509,961	1,306,965
WHLS	5,644,891	27,805,502
GOV	1,872,817	2,372,880
TOTAL	136,685,248	166,873,247

Table 3.12

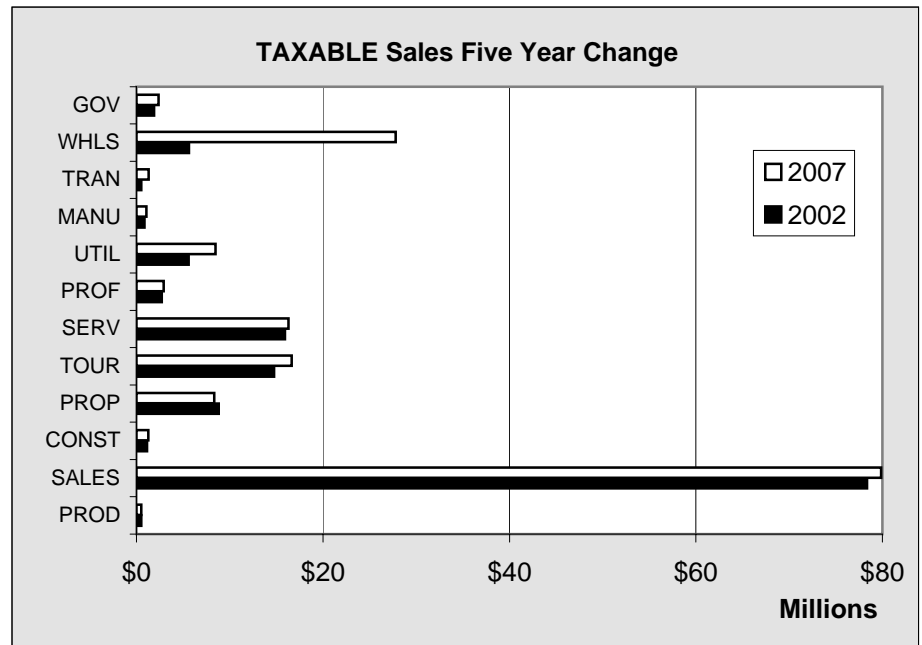


Chart 3.8

Kenai Sales

Kenai GROSS Sales by Line of Business by Quarter - 2007 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	664,821	2,564,489	3,927,205	39,570,701	46,727,216
Sales	25,462,437	31,091,425	34,092,046	31,857,261	122,503,169
Construction	4,581,023	7,349,364	13,313,169	8,775,677	34,019,233
Property	3,723,435	4,128,214	4,496,597	4,808,973	17,157,219
Tourism	3,171,019	4,476,354	6,339,932	3,740,057	17,727,362
Services	5,371,493	6,524,215	6,860,566	6,661,450	25,417,724
Professional	4,072,946	3,398,315	3,711,731	4,119,926	15,302,918
Utility	4,581,786	3,263,725	2,891,115	3,462,862	14,199,488
Manufacturing	4,547,604	5,843,067	19,102,878	3,194,710	32,688,259
Transportation & Warehousing	30,616,846	24,593,825	33,804,139	31,179,186	120,193,996
Wholesale	9,074,444	17,741,429	22,917,023	20,608,936	70,341,832
Government	791,264	998,930	1,401,362	872,957	4,064,513
TOTAL	96,659,118	111,973,352	152,857,763	158,852,696	520,342,929

Table 3.13

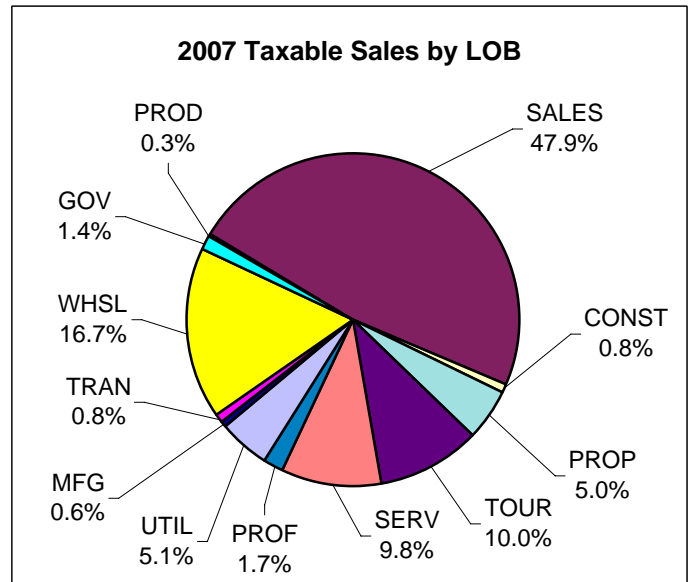
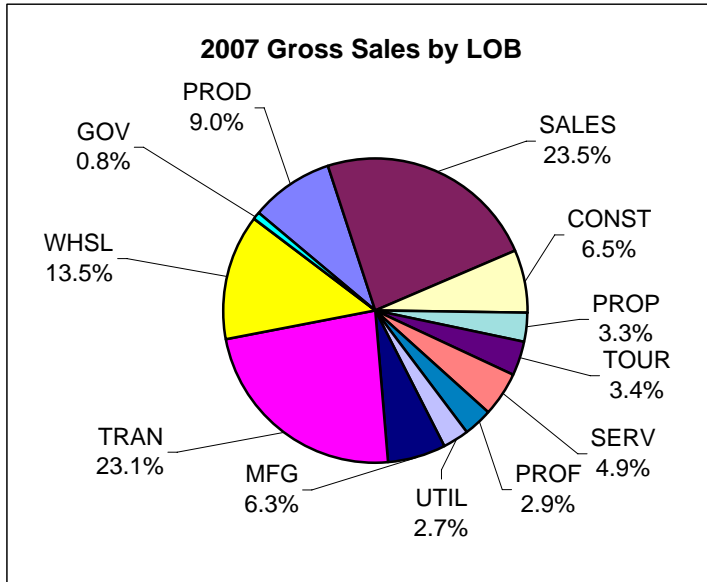


Chart 3.9

Chart 3.10

Kenai TAXABLE Sales by Line of Business by Quarter - 2007 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	57,569	204,307	114,718	143,911	520,505
Sales	16,460,828	19,981,833	22,671,130	20,750,516	79,864,307
Construction	265,532	306,232	354,201	350,562	1,276,527
Property	1,891,157	2,035,552	2,272,209	2,136,941	8,335,859
Tourism	3,035,484	4,273,621	5,980,950	3,352,312	16,642,367
Services	3,652,567	4,208,016	4,357,999	4,095,481	16,314,063
Professional	903,098	802,580	603,813	597,574	2,907,065
Utility	2,879,713	2,035,875	1,498,109	2,052,263	8,465,960
Manufacturing	121,285	196,958	540,635	202,369	1,061,247
Transportation & Warehousing	125,039	351,078	567,970	262,878	1,306,965
Wholesale	4,422,724	8,166,287	8,633,646	6,582,845	27,805,502
Government	495,297	546,299	811,324	519,960	2,372,880
TOTAL	34,310,293	43,108,638	48,406,704	41,047,612	166,873,247

Table 3.14

Kenai Sales

Kenai GROSS Sales by Line of Business by Quarter - 2006 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	1,097,363	1,728,194	1,306,333	39,163,487	43,295,377
Sales	25,885,179	36,731,837	32,580,463	28,825,970	124,023,449
Construction	1,688,153	5,493,041	8,250,238	25,445,821	40,877,253
Property	3,585,162	4,399,970	5,010,441	4,525,960	17,521,533
Tourism	3,234,816	4,692,008	6,458,768	3,637,682	18,023,274
Services	4,889,264	5,178,499	5,939,502	6,156,402	22,163,667
Professional	3,826,876	3,715,180	4,331,435	4,035,843	15,909,334
Utility	3,940,507	2,886,141	2,448,211	3,731,578	13,006,437
Manufacturing	2,523,764	5,782,515	14,371,206	6,528,995	29,206,480
Transportation & Warehousing	2,713,457	22,621,496	23,642,706	26,547,772	75,525,431
Wholesale	9,169,811	15,264,810	16,125,342	13,328,084	53,888,047
Government	729,788	795,527	1,083,271	885,890	3,494,476
TOTAL	63,284,140	109,289,218	121,547,916	162,813,484	456,934,758

Table 3.15

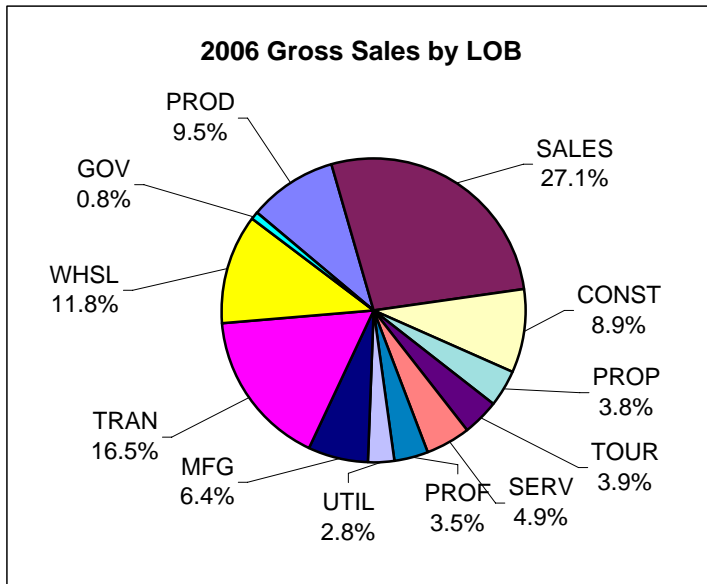


Chart 3.11

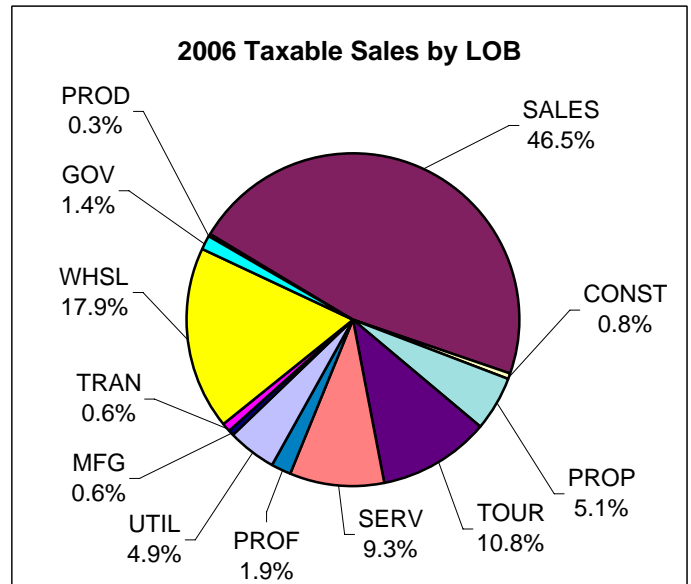


Chart 3.12

Kenai TAXABLE Sales by Line of Business by Quarter - 2006 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	58,754	172,765	89,798	118,901	440,218
Sales	15,126,863	18,954,781	20,455,298	18,361,123	72,898,065
Construction	236,295	281,168	313,287	354,544	1,185,294
Property	1,750,600	1,944,306	2,226,026	2,035,080	7,956,012
Tourism	3,059,541	4,490,982	5,967,021	3,463,816	16,981,360
Services	3,431,016	3,517,175	3,839,954	3,745,340	14,533,485
Professional	872,174	844,222	682,343	579,739	2,978,478
Utility	2,403,379	1,749,039	1,304,520	2,148,120	7,605,058
Manufacturing	111,997	196,427	419,862	154,588	882,874
Transportation & Warehousing	145,240	249,474	432,698	141,980	969,392
Wholesale	4,737,150	8,203,295	8,793,332	6,318,964	28,052,741
Government	467,706	503,795	700,435	488,813	2,160,749
TOTAL	32,400,715	41,107,429	45,224,574	37,911,008	156,643,726

Table 3.16

Kenai Sales

Kenai GROSS Sales by Line of Business by Quarter - 2005 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	1,517,136	580,847	2,652,861	74,125,421	78,876,265
Sales	23,399,065	28,214,824	30,132,184	29,446,884	111,192,957
Construction	2,064,235	6,899,419	10,296,220	6,165,315	25,425,189
Property	3,434,997	3,889,087	4,976,020	6,105,420	18,405,524
Tourism	2,838,569	4,028,488	5,844,750	3,273,705	15,985,512
Services	4,423,351	5,137,398	5,158,325	4,920,767	19,639,841
Professional	4,225,118	3,087,948	3,510,888	3,822,470	14,646,424
Utility	3,496,772	2,424,732	5,072,132	2,877,552	13,871,188
Manufacturing	2,930,608	4,701,193	21,799,320	4,001,614	33,432,735
Transportation & Warehousing	14,831,365	24,047,836	2,262,742	26,830,306	67,972,249
Wholesale	11,756,319	18,746,329	19,372,077	12,971,335	62,846,060
Government	641,805	689,895	1,203,085	696,392	3,231,177
TOTAL	75,559,340	102,447,996	112,280,604	175,237,181	465,525,121

Table 3.17

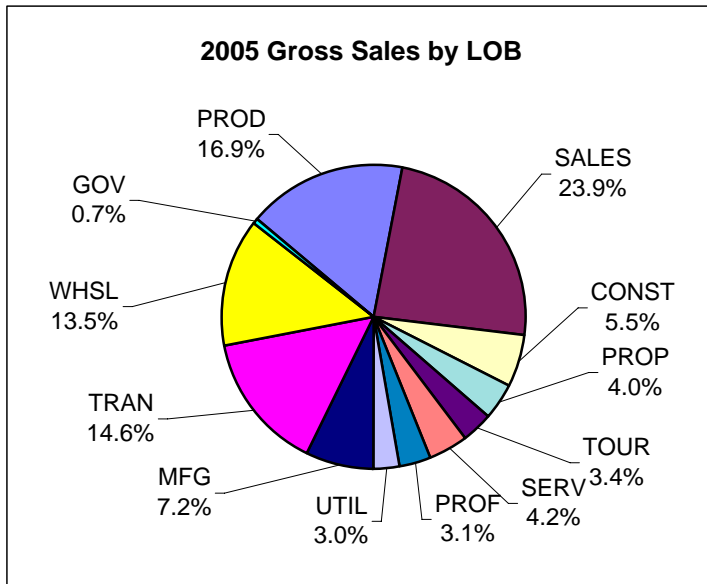


Chart 3.13

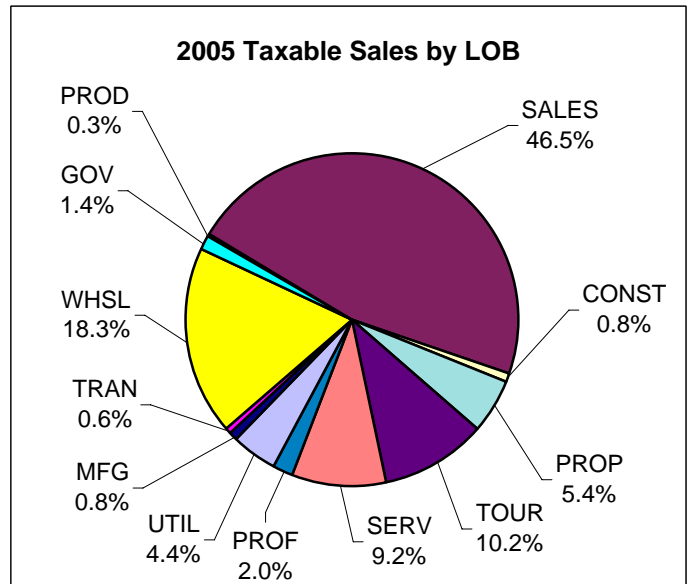


Chart 3.14

Kenai TAXABLE Sales by Line of Business by Quarter - 2005 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	75,510	173,152	80,325	139,023	468,010
Sales	13,949,671	17,192,039	19,396,494	17,003,113	67,541,317
Construction	220,307	320,715	250,028	328,337	1,119,387
Property	1,738,031	1,809,235	2,393,185	1,843,052	7,783,503
Tourism	2,685,045	3,750,124	5,279,258	3,139,199	14,853,626
Services	3,094,573	3,313,149	3,661,552	3,309,977	13,379,251
Professional	876,959	792,805	669,776	617,305	2,956,845
Utility	2,036,208	1,469,845	1,184,595	1,696,261	6,386,909
Manufacturing	96,472	194,451	729,282	121,341	1,141,546
Transportation & Warehousing	71,209	160,310	379,909	203,283	814,711
Wholesale	4,246,981	7,776,735	7,771,491	6,769,421	26,564,628
Government	413,946	450,679	768,655	464,614	2,097,894
TOTAL	29,504,912	37,403,239	42,564,550	35,634,926	145,107,627

Table 3.18

Kenai Sales

Kenai Annual Gross Sales by Quarter - in \$						
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total	Annual Change
1993	37,009,577	56,481,828	101,659,304	57,899,152	253,049,861	
1994	57,188,988	59,340,975	76,208,889	56,477,738	249,216,590	-1.5%
1995	47,030,982	63,194,041	103,898,722	53,973,962	268,097,707	7.6%
1996	44,272,558	59,006,953	89,244,719	56,206,797	248,731,027	-7.2%
1997	46,734,219	69,543,282	92,318,998	69,499,878	278,096,377	11.8%
1998	57,398,212	69,795,945	85,276,693	67,609,090	280,079,940	0.7%
1999	49,309,897	61,605,164	91,880,728	67,950,329	270,746,118	-3.3%
2000	55,609,576	66,158,563	89,505,566	72,408,759	283,682,464	4.8%
2001	62,418,286	76,673,936	94,911,501	76,422,702	310,426,425	9.4%
2002	60,485,836	67,818,581	82,467,626	68,530,671	279,302,714	-10.0%
2003	62,048,233	67,216,551	81,160,818	72,498,893	282,924,495	1.3%
2004	61,083,004	80,388,089	97,860,710	167,965,637	407,297,440	44.0%
2005	75,559,340	102,447,996	112,280,604	175,237,181	465,525,121	14.3%
2006	63,284,140	109,289,218	121,547,916	162,813,484	456,934,758	-1.8%
2007	96,659,118	111,973,352	152,857,763	158,852,696	520,342,929	13.9%
2008	107,952,626					
Change	11.7%	2.5%	25.8%	-2.4%	13.9%	

Table 3.19

Kenai Annual Taxable Sales by Quarter - in \$						
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total	Annual Change
1993	20,523,132	25,371,453	35,536,079	32,086,350	113,517,014	
1994	24,600,688	28,256,972	32,750,392	28,793,983	114,402,035	0.8%
1995	22,811,754	28,333,677	32,455,065	28,991,139	112,591,635	-1.6%
1996	23,821,757	29,825,649	33,254,658	29,649,466	116,551,530	3.5%
1997	23,734,621	30,223,772	34,152,494	30,465,867	118,576,754	1.7%
1998	24,686,791	30,026,162	33,360,588	31,957,166	120,030,707	1.2%
1999	25,183,897	30,905,185	34,560,194	33,717,815	124,367,091	3.6%
2000	25,521,513	31,547,905	36,634,363	34,062,345	127,766,126	2.7%
2001	27,889,241	34,988,669	38,162,815	36,003,199	137,043,924	7.3%
2002	28,916,700	34,624,807	38,168,856	34,974,885	136,685,248	-0.3%
2003	31,103,976	29,812,054	31,362,238	29,078,527	121,356,795	-11.2%
2004	29,556,491	36,263,788	40,043,041	33,535,807	139,399,127	14.9%
2005	29,504,912	37,403,239	42,564,550	35,634,926	145,107,627	4.1%
2006	32,400,715	41,107,429	45,224,574	37,911,008	156,643,726	8.0%
2007	34,310,293	43,108,638	48,406,704	41,047,612	166,873,247	6.5%
2008	35,278,085					
Change	2.8%	4.9%	7.0%	8.3%	6.5%	

Table 3.20

Kenai Annual Non-Taxable Sales by Quarter - in \$						
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total	Annual Change
1993	16,486,445	31,110,375	66,123,225	25,812,802	139,532,847	
1994	32,588,300	31,084,003	43,458,497	27,683,755	134,814,555	-3.4%
1995	24,219,228	34,860,364	71,443,657	24,982,823	155,506,072	15.3%
1996	20,450,801	29,181,304	55,990,061	26,557,331	132,179,497	-15.0%
1997	22,999,598	39,319,510	58,166,504	39,034,011	159,519,623	20.7%
1998	32,711,421	39,769,783	51,916,105	35,651,924	160,049,233	0.3%
1999	24,126,000	30,699,979	57,320,534	34,232,514	146,379,027	-8.5%
2000	30,088,063	34,610,658	52,871,203	38,346,414	155,916,338	6.5%
2001	34,529,045	41,685,267	56,748,686	40,419,503	173,382,501	11.2%
2002	31,569,136	33,193,774	44,298,770	33,555,786	142,617,466	-17.7%
2003	30,944,257	37,404,497	49,798,580	43,420,366	161,567,700	13.3%
2004	31,526,513	44,124,301	57,817,669	134,429,830	267,898,313	65.8%
2005	46,054,428	65,044,757	69,716,054	139,602,255	320,417,494	19.6%
2006	30,883,425	68,181,789	76,323,342	124,902,476	300,291,032	-6.3%
2007	62,348,825	68,864,714	104,451,059	117,805,084	353,469,682	17.7%
2008	72,674,541					
Change	16.6%	1.0%	36.9%	-5.7%	17.7%	

Table 3.21

Kenai Construction Permits

Kenai First Quarter Permit Values by Type - 2002-2008 - in \$								
	2002	2003	2004	2005	2006	2007	2008	Annual Change
Residential New	279,000	0	300,000	0	378,000	527,000	0	-100.0%
Residential Alter/Add	28,000	15,000	12,000	134,500	34,000	144,000	65,000	-54.9%
Commercial New	3,579,200	0	0	0	0	0	0	NA
Commercial Alter/Add	2,000	1,542,600	0	291,000	351,500	98,500	998,300	913.5%
TOTAL	3,888,200	1,557,600	312,000	425,500	763,500	769,500	1,063,300	38.2%
Annual Change		-59.9%	-80.0%	36.4%	79.4%	0.8%	38.2%	

Table 3.22

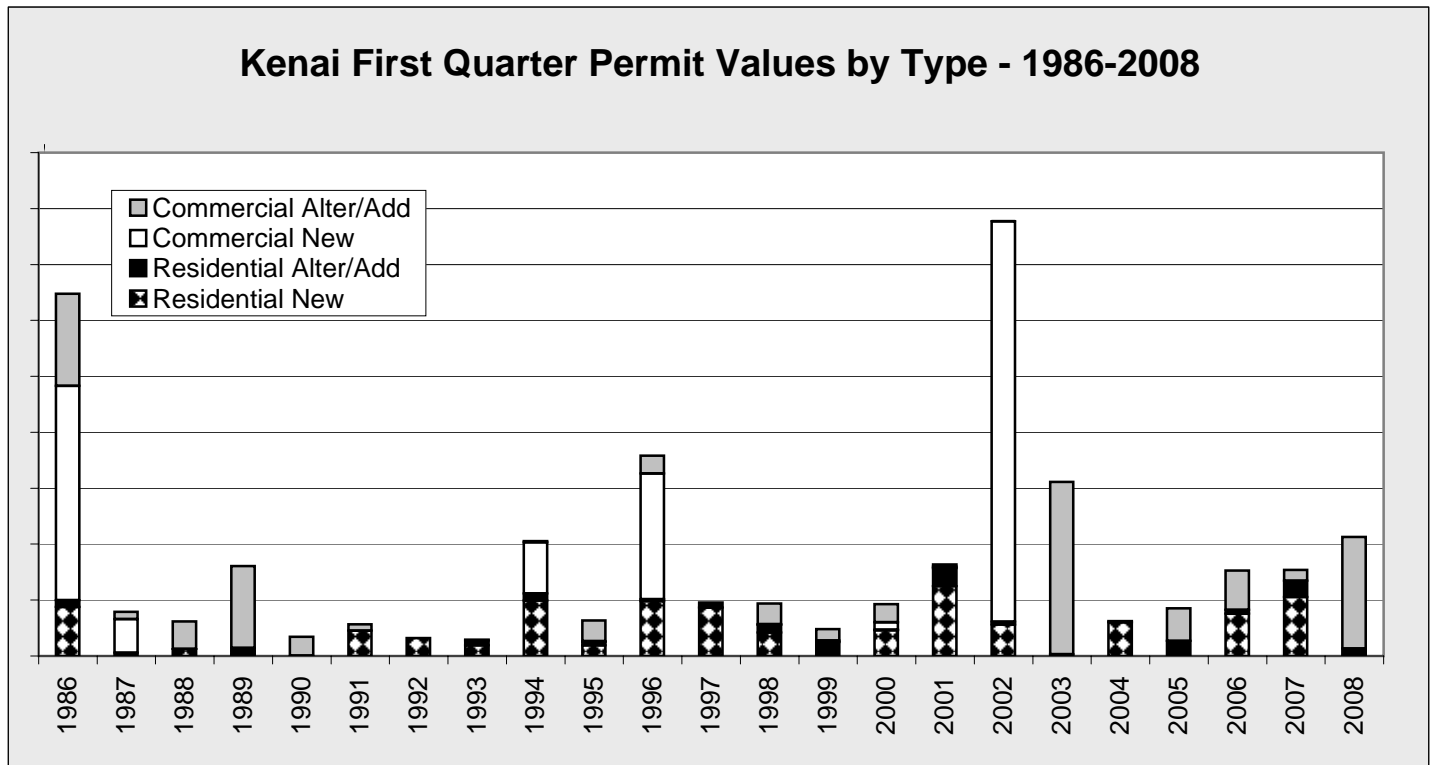


Chart 3.15

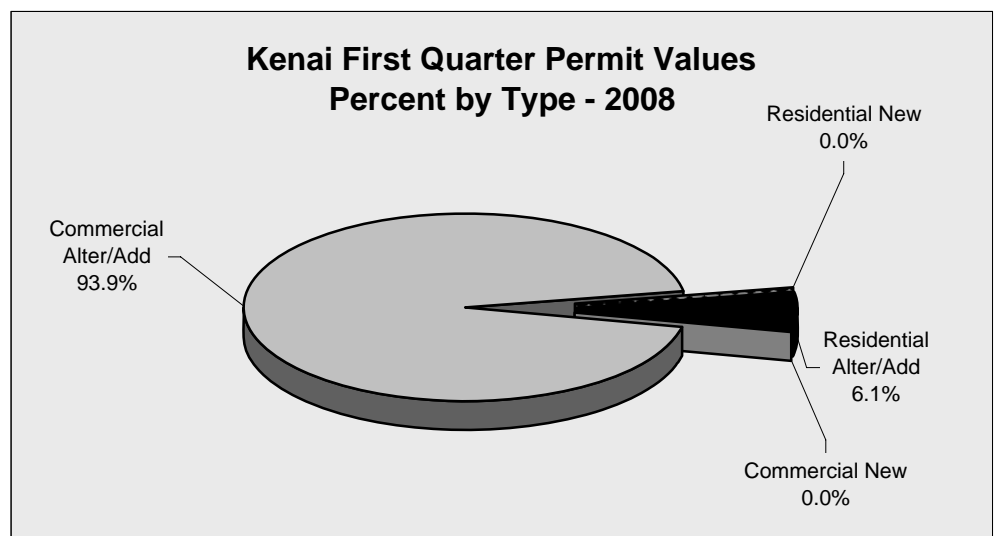


Chart 3.16

Kenai Construction Permits

Kenai First Quarter Permit Volume by Type - 2002-2008

	2002	2003	2004	2005	2006	2007	2008	Annual Change
Residential New	2	0	3	0	2	4	0	-100.0%
Residential Alter/Add	1	1	1	7	3	5	3	-40.0%
Commercial New	1	0	0	0	0	0	0	NA
Commercial Alter/Add	1	7	0	3	9	2	9	350.0%
TOTAL	5	8	4	10	14	11	12	9.1%
Annual Change		60.0%	-50.0%	150.0%	40.0%	-21.4%	9.1%	

Table 3.23

Kenai First Quarter Permit Volume by Type - 1986-2008

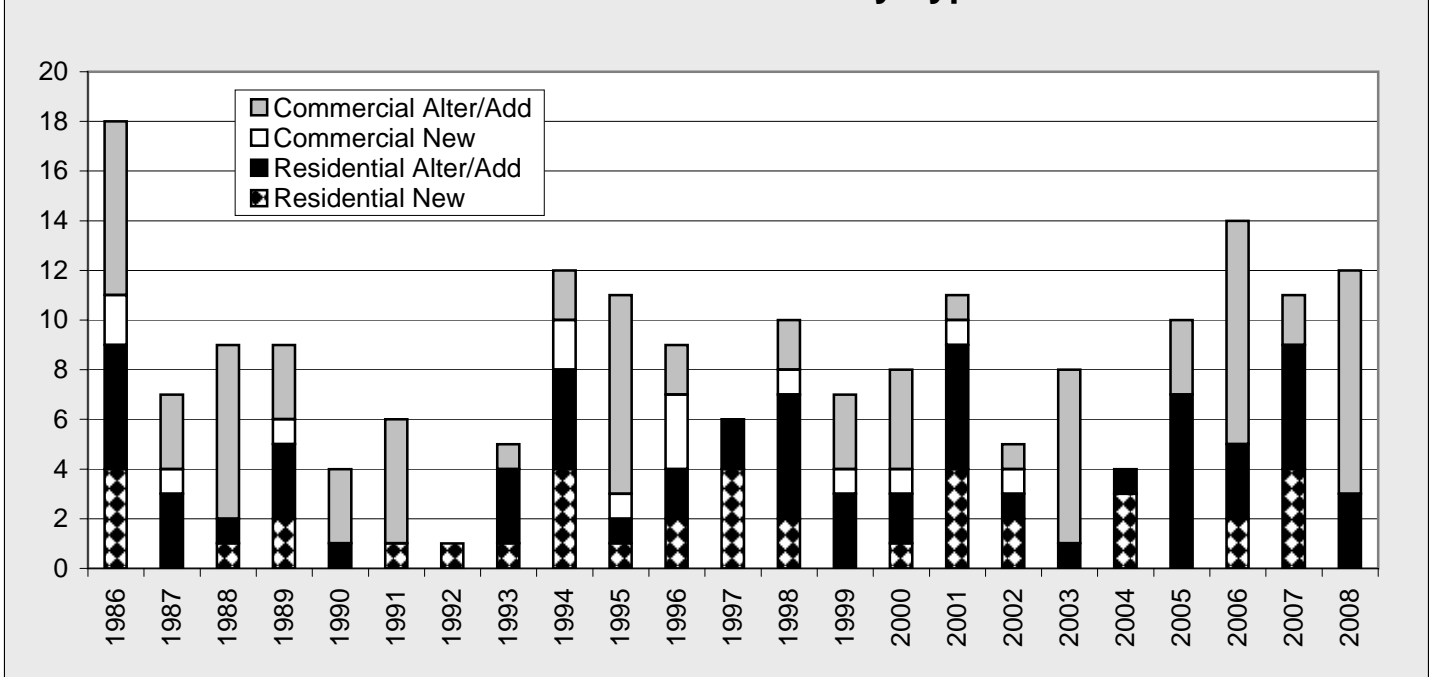


Chart 3.17

Kenai First Quarter Permit Volume Percent by Type - 2008

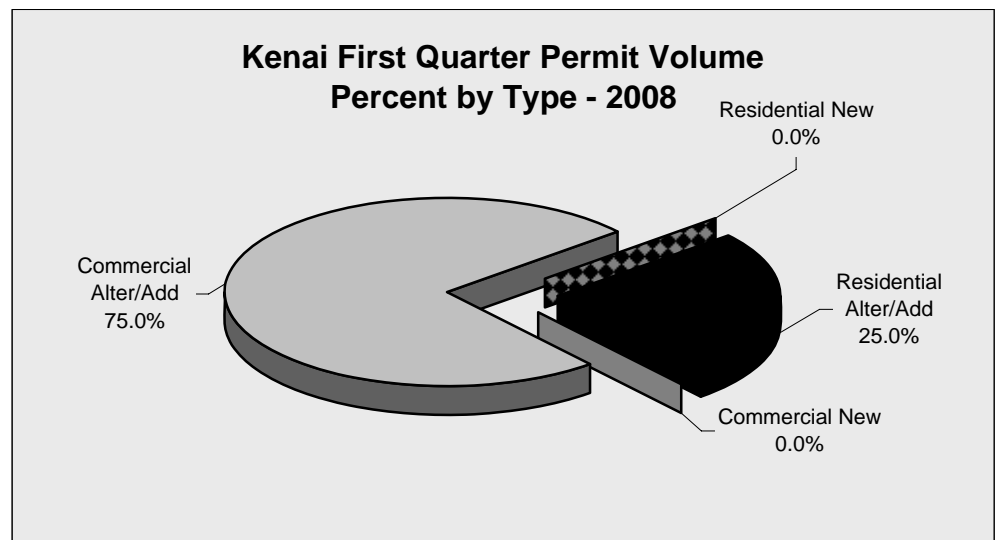


Chart 3.18

Kenai Construction Permits

Kenai Annual Permit Values by Type - 2001-2007 - in \$								
	2001	2002	2003	2004	2005	2006	2007	Annual Change
Residential New	4,985,000	5,917,000	3,282,000	3,058,500	4,373,500	7,419,500	5,708,500	-23.1%
Residential Alter/Add	675,100	723,500	882,050	400,150	650,900	628,554	1,501,300	138.8%
Commercial New	5,379,700	6,261,200	304,000	331,000	1,173,000	610,000	7,364,000	1107.2%
Commercial Alter/Add	2,539,100	3,897,700	5,973,750	996,900	2,040,500	2,418,100	7,824,200	223.6%
TOTAL	13,578,900	16,799,400	10,441,800	4,786,550	8,237,900	11,076,154	22,398,000	102.2%
Annual Change		23.7%	-37.8%	-54.2%	72.1%	34.5%	102.2%	

Table 3.24

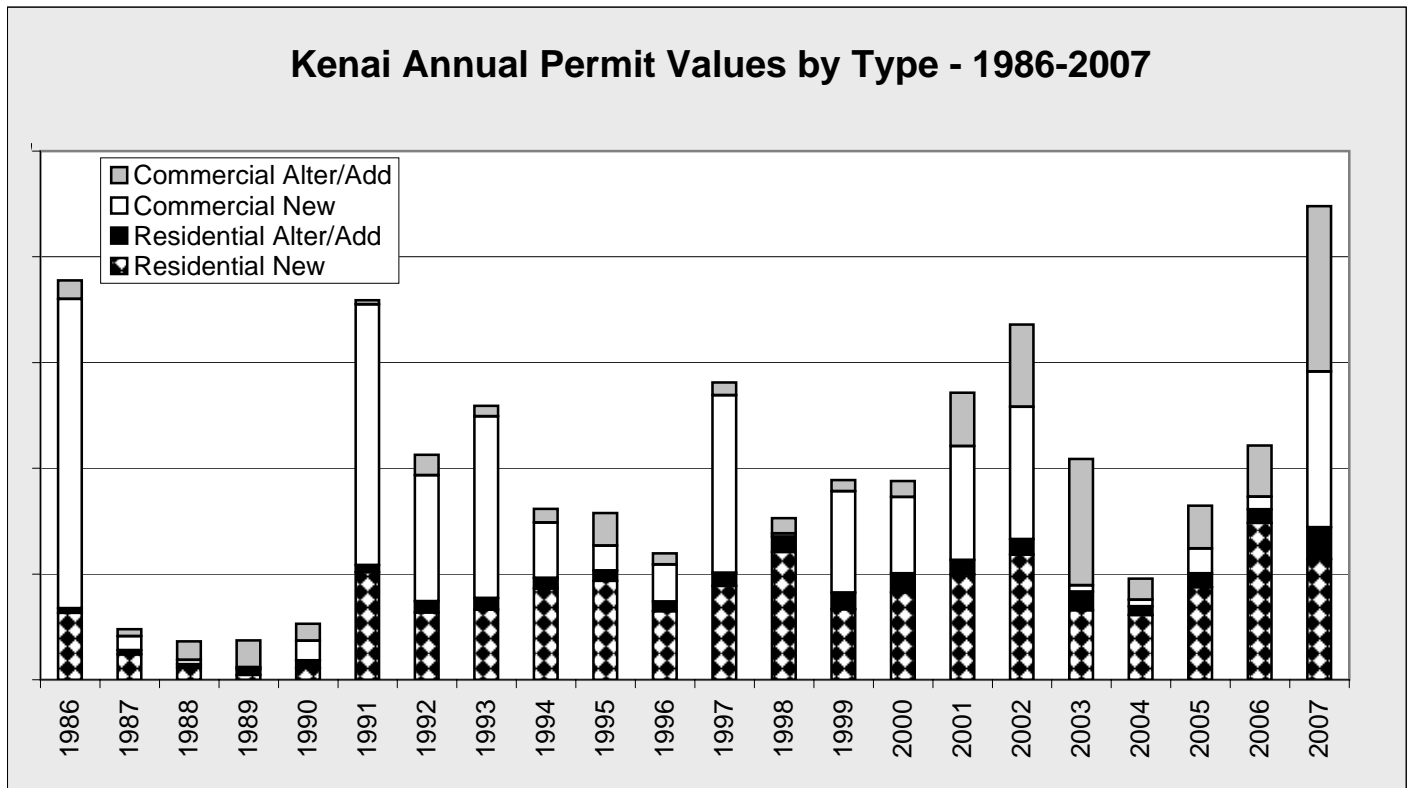


Chart 3.19

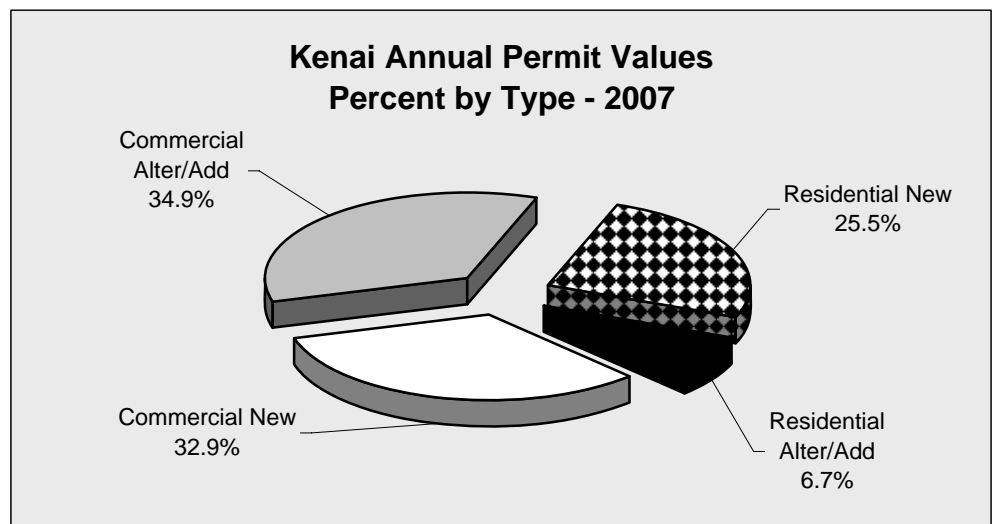


Chart 3.20

Kenai Construction Permits

Kenai Annual Permit Volume by Type - 2001-2007								
	2001	2002	2003	2004	2005	2006	2007	Annual Change
Residential New	30	42	22	20	24	37	33	-10.8%
Residential Alter/Add	31	45	44	25	36	39	51	30.8%
Commercial New	8	9	4	3	4	3	6	100.0%
Commercial Alter/Add	18	25	44	31	26	34	22	-35.3%
TOTAL	87	121	114	79	90	113	112	-0.9%
Annual Change		39.1%	-5.8%	-30.7%	13.9%	25.6%	-0.9%	

Table 3.25

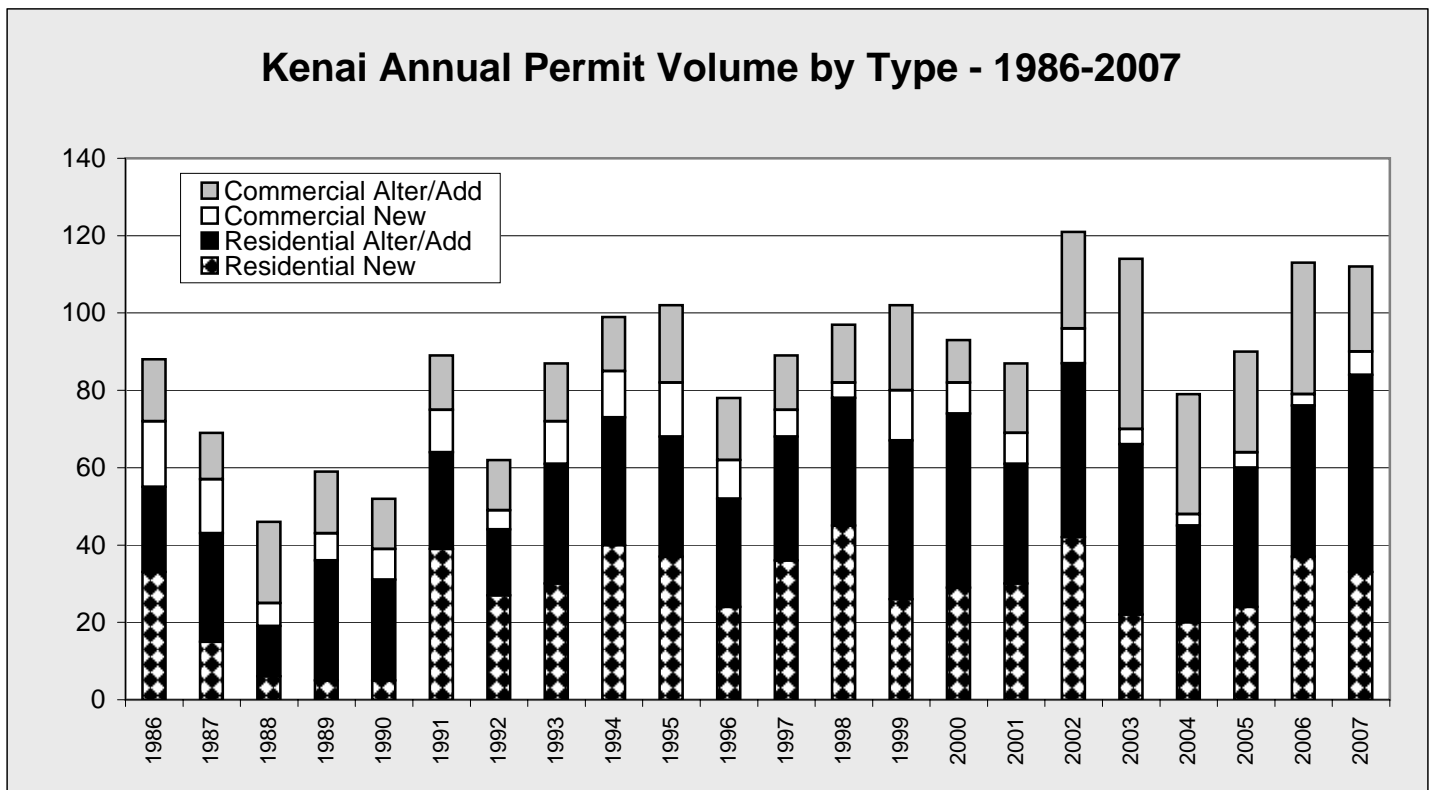


Chart 3.21

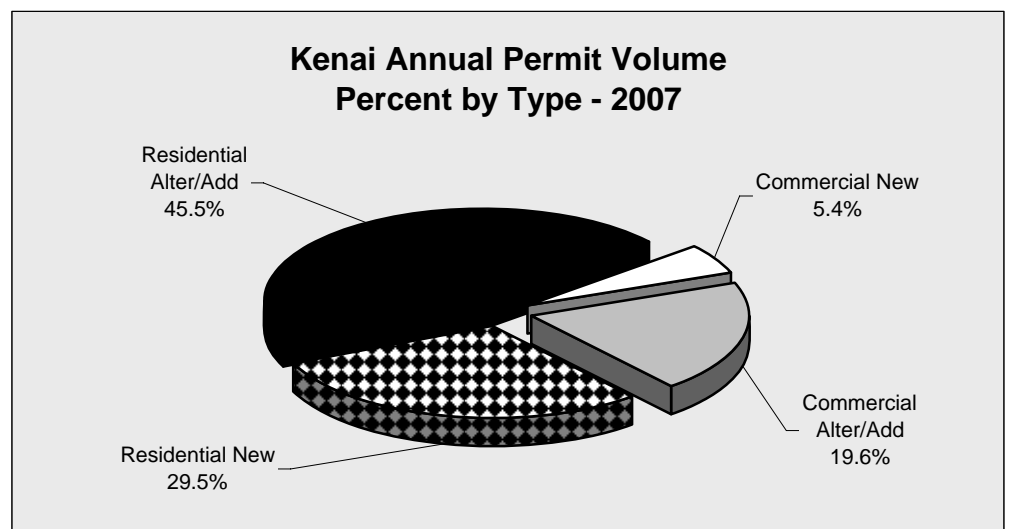


Chart 3.22

Kenai Construction Permits

Kenai Annual Permit Values by Quarter by Type - 2001-YTD 2008 in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Annual Total
2001					
Residential - New	623,000	2,886,000	1,152,000	324,000	4,985,000
Residential - Add/Alter	161,500	228,300	217,500	67,800	675,100
Commercial - New	15,000	3,744,000	1,406,700	214,000	5,379,700
Commercial - Add/Alter	20,000	739,600	1,730,000	49,500	2,539,100
TOTAL	819,500	7,597,900	4,506,200	655,300	13,578,900
2002					
Residential - New	279,000	2,362,000	2,899,000	377,000	5,917,000
Residential - Add/Alter	28,000	323,100	302,400	70,000	723,500
Commercial - New	3,579,200	1,480,000	212,000	990,000	6,261,200
Commercial - Add/Alter	2,000	404,300	3,400,600	90,800	3,897,700
TOTAL	3,888,200	4,569,400	6,814,000	1,527,800	16,799,400
2003					
Residential - New	0	1,943,000	560,000	779,000	3,282,000
Residential - Add/Alter	15,000	515,200	168,850	183,000	882,050
Commercial - New	0	0	51,000	253,000	304,000
Commercial - Add/Alter	1,542,600	270,150	2,920,500	1,240,500	5,973,750
TOTAL	1,557,600	2,728,350	3,700,350	2,455,500	10,441,800
2004					
Residential - New	300,000	1,079,000	1,197,500	482,000	3,058,500
Residential - Add/Alter	12,000	52,200	308,950	27,000	400,150
Commercial - New	0	81,000	250,000	0	331,000
Commercial - Add/Alter	0	685,200	235,300	76,400	996,900
TOTAL	312,000	1,897,400	1,991,750	585,400	4,786,550
2005					
Residential - New	0	1,883,500	1,544,000	946,000	4,373,500
Residential - Add/Alter	134,500	131,300	306,600	78,500	650,900
Commercial - New	0	45,000	1,000,000	128,000	1,173,000
Commercial - Add/Alter	291,000	497,500	1,184,500	67,500	2,040,500
TOTAL	425,500	2,557,300	4,035,100	1,220,000	8,237,900
2006					
Residential - New	378,000	3,383,000	2,324,500	1,334,000	7,419,500
Residential - Add/Alter	34,000	305,700	262,154	26,700	628,554
Commercial - New	0	60,000	175,000	375,000	610,000
Commercial - Add/Alter	351,500	408,400	1,606,000	52,200	2,418,100
TOTAL	763,500	4,157,100	4,367,654	1,787,900	11,076,154
2007					
Residential - New	527,000	3,934,500	1,247,000	0	5,708,500
Residential - Add/Alter	144,000	706,900	617,700	32,700	1,501,300
Commercial - New	0	889,000	6,475,000	0	7,364,000
Commercial - Add/Alter	98,500	637,700	6,681,000	407,000	7,824,200
TOTAL	769,500	6,168,100	15,020,700	439,700	22,398,000
2008 YTD					
Residential - New	0				0
Residential - Add/Alter	65,000				65,000
Commercial - New	0				0
Commercial - Add/Alter	998,300				998,300
TOTAL	1,063,300	0	0	0	1,063,300

Table 3.26

Kenai Construction Permits

Kenai Annual Permit Volume by Quarter by Type - 2001-YTD 2008					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Annual Total
2001					
Residential - New	4	16	8	2	30
Residential - Add/Alter	5	13	8	5	31
Commercial - New	1	3	3	1	8
Commercial - Add/Alter	1	10	4	3	18
TOTAL	11	42	23	11	87
2002					
Residential - New	2	18	19	3	42
Residential - Add/Alter	1	14	26	4	45
Commercial - New	1	3	2	3	9
Commercial - Add/Alter	1	2	12	10	25
TOTAL	5	37	59	20	121
2003					
Residential - New	0	13	3	6	22
Residential - Add/Alter	1	16	22	5	44
Commercial - New	0	0	2	2	4
Commercial - Add/Alter	7	11	18	8	44
TOTAL	8	40	45	21	114
2004					
Residential - New	3	5	8	4	20
Residential - Add/Alter	1	8	12	4	25
Commercial - New	0	2	1	0	3
Commercial - Add/Alter	0	15	10	6	31
TOTAL	4	30	31	14	79
2005					
Residential - New	0	11	8	5	24
Residential - Add/Alter	7	11	14	4	36
Commercial - New	0	2	1	1	4
Commercial - Add/Alter	3	9	10	4	26
TOTAL	10	33	33	14	90
2006					
Residential - New	2	16	14	5	37
Residential - Add/Alter	3	16	16	4	39
Commercial - New	0	1	1	1	3
Commercial - Add/Alter	9	9	12	4	34
TOTAL	14	42	43	14	113
2007					
Residential - New	4	17	12	0	33
Residential - Add/Alter	5	15	24	7	51
Commercial - New	0	2	4	0	6
Commercial - Add/Alter	2	9	4	7	22
TOTAL	11	43	44	14	112
2008 YTD					
Residential - New	0				0
Residential - Add/Alter	3				3
Commercial - New	0				0
Commercial - Add/Alter	9				9
TOTAL	12	0	0	0	12

Table 3.27

SELDOVIA

Seldovia Sales

Seldovia First Quarter GROSS Sales by Line of Business - 2003-2008 - in \$								
LOB	2003	2004	2005	2006	2007	2008	Annual Percent Change	Annual Amount Change
PROD	0	0	0	0	16	0	-100.0%	-16
SALES	191,796	189,281	156,879	144,744	167,414	167,995	0.3%	581
CONST	27,947	601,552	434,659	109,756	129,681	192,856	48.7%	63,175
PROP	10,751	9,970	13,621	419,507	28,082	16,790	-40.2%	-11,292
TOUR	102,591	87,523	105,877	99,240	330,041	212,166	-35.7%	-117,875
SERV	55,286	67,117	79,092	77,270	90,386	117,695	30.2%	27,309
PROF	10,858	11,360	3,704	7,933	51,036	46,535	-8.8%	-4,501
UTIL	98,465	86,054	90,417	119,187	125,641	122,500	-2.5%	-3,141
MANU	255	1,026	6,199	9,590	684	5,008	632.2%	4,324
TRAN	675	104	354	36,307	237	1	-99.6%	-236
WHLS	290,442	282,341	303,787	375,650	415,748	485,090	16.7%	69,342
GOV	57,939	68,719	67,146	117,936	127,330	139,938	9.9%	12,608
TOTAL	847,005	1,405,047	1,261,735	1,517,120	1,466,296	1,506,574	2.7%	40,278

Table 4.1 For complete listing of Lines of Business, see page 13

Seldovia First Quarter GROSS Sales History	
2003	847,005
2004	1,405,047
2005	1,261,735
2006	1,517,120
2007	1,466,296
2008	1,506,574

Table 4.2

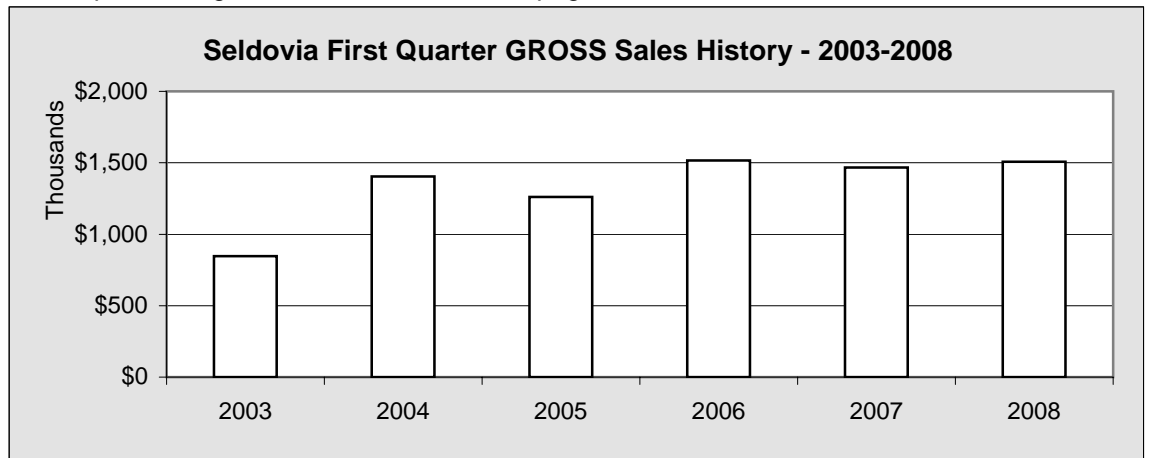


Chart 4.1

Seldovia Five Year Change First Quarter GROSS Sales		
LOB	2003	2008
PROD	0	0
SALES	191,796	167,995
CONST	27,947	192,856
PROP	10,751	16,790
TOUR	102,591	212,166
SERV	55,286	117,695
PROF	10,858	46,535
UTIL	98,465	122,500
MANU	255	5,008
TRAN	675	1
WHLS	290,442	485,090
GOV	57,939	139,938
TOTAL	847,005	1,506,574

Table 4.3

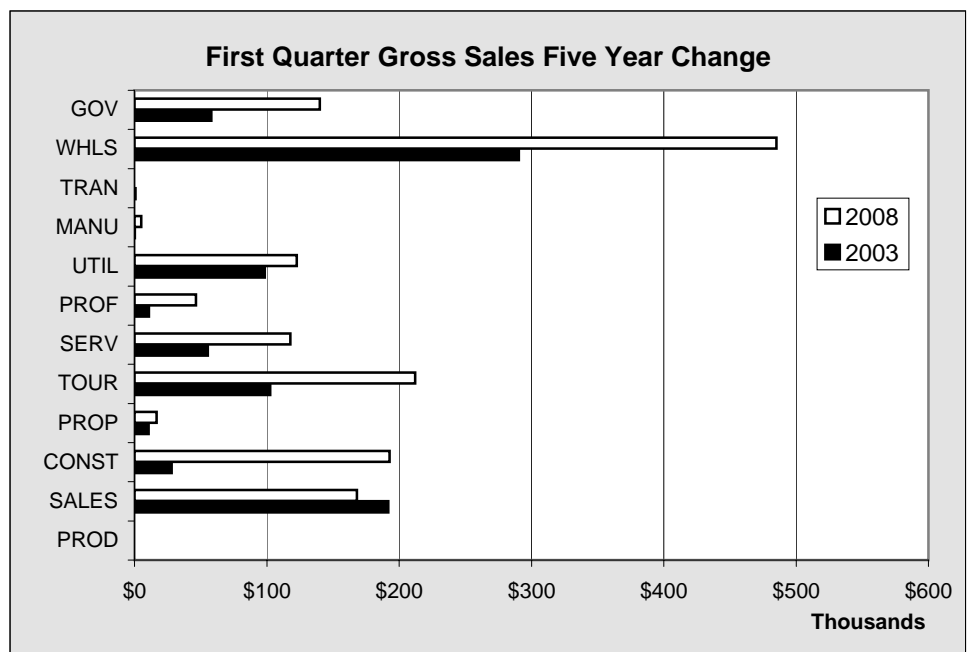


Chart 4.2

Seldovia Sales

Seldovia First Quarter TAXABLE Sales by Line of Business - 2003-2008 - in \$								
LOB	2003	2004	2005	2006	2007	2008	Annual Percent Change	Annual Amount Change
PROD	0	0	0	0	16	0	-100.0%	-16
SALES	161,575	156,484	136,588	124,028	147,999	147,172	-0.6%	-827
CONST	1,131	4,876	4,655	6,985	7,431	4,582	-38.3%	-2,849
PROP	5,088	6,785	8,816	12,331	10,367	6,347	-38.8%	-4,020
TOUR	95,238	79,372	87,511	87,219	120,310	200,317	66.5%	80,007
SERV	52,486	48,638	52,275	56,012	64,112	56,560	-11.8%	-7,552
PROF	5,154	4,201	3,704	5,173	7,782	5,034	-35.3%	-2,748
UTIL	54,708	49,040	50,931	66,166	70,415	66,209	-6.0%	-4,206
MANU	255	577	5,699	2,813	619	500	-19.2%	-119
TRAN	375	104	354	296	237	1	-99.6%	-236
WHLS	174,059	170,108	174,069	188,181	221,229	247,597	11.9%	26,368
GOV	48,901	46,541	48,415	87,490	106,286	106,386	0.1%	100
TOTAL	598,970	566,726	573,017	636,694	756,803	840,705	11.1%	83,902

Table 4.4 For complete listing of Lines of Business, see page 13

Seldovia First Quarter TAXABLE Sales History	
2003	598,970
2004	566,726
2005	573,017
2006	636,694
2007	756,803
2008	840,705

Table 4.5

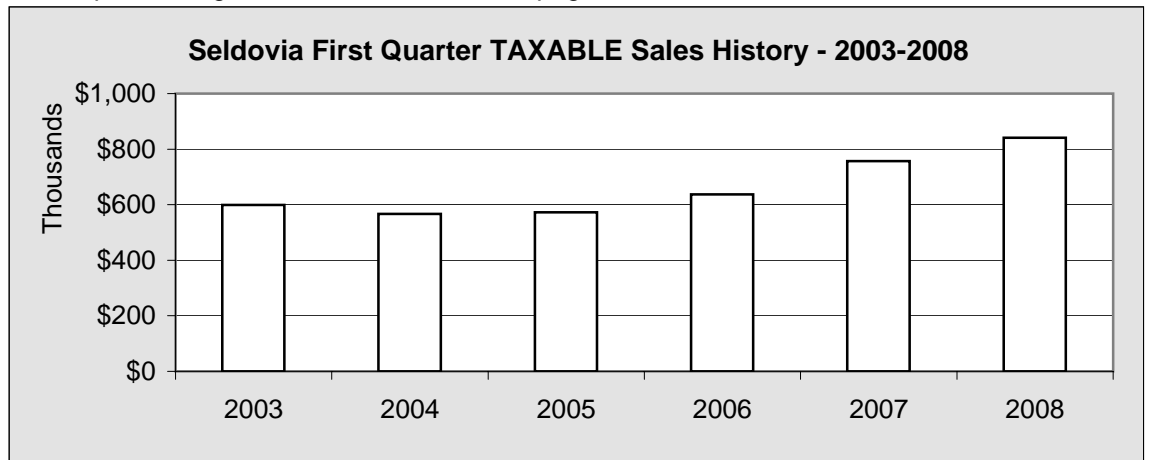


Chart 4.3

Seldovia Five Year Change First Quarter TAXABLE Sales		
LOB	2003	2008
PROD	0	0
SALES	161,575	147,172
CONST	1,131	4,582
PROP	5,088	6,347
TOUR	95,238	200,317
SERV	52,486	56,560
PROF	5,154	5,034
UTIL	54,708	66,209
MANU	255	500
TRAN	375	1
WHLS	174,059	247,597
GOV	48,901	106,386
TOTAL	598,970	840,705

Table 4.6

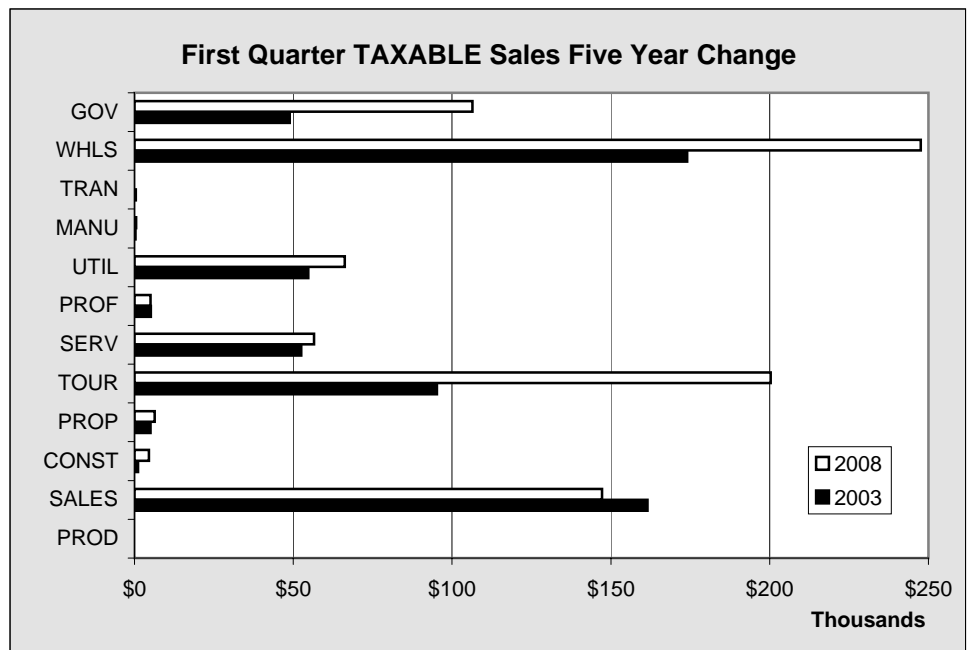


Chart 4.4

Seldovia Sales

Seldovia Annual GROSS Sales by Line of Business - 2002-2007 - in \$

LOB	2002	2003	2004	2005	2006	2007	Annual Percent Change	Annual Amount Change
PROD	0	0	0	0	0	25	NA	25
SALES	976,457	991,702	996,391	864,093	847,735	991,847	17.0%	144,112
CONST	264,558	2,241,387	2,431,728	1,482,392	1,030,138	2,962,692	187.6%	1,932,554
PROP	466,665	621,229	1,463,127	806,361	1,312,531	104,347	-92.0%	-1,208,184
TOUR	869,045	884,255	776,149	846,903	1,169,800	1,413,894	20.9%	244,094
SERV	228,297	298,039	344,487	346,304	350,793	649,432	85.1%	298,639
PROF	102,710	202,623	92,455	40,944	156,476	435,582	178.4%	279,106
UTIL	370,397	356,192	329,763	371,471	434,916	458,186	5.4%	23,270
MANU	11,737	8,028	23,842	24,294	12,259	11,163	-8.9%	-1,096
TRAN	224,878	205,819	264,611	289,778	234,612	175,431	-25.2%	-59,181
WHLS	1,047,098	1,174,485	1,306,023	1,486,381	1,598,598	1,920,865	20.2%	322,267
GOV	256,035	275,795	301,255	310,771	402,424	367,721	-8.6%	-34,703
TOTAL	4,817,877	7,259,554	8,329,831	6,869,692	7,550,282	9,491,185	25.7%	1,940,903

Table 4.7 For complete listing of Lines of Business, see page 13

Seldovia Annual GROSS Sales History	
2002	4,817,877
2003	7,259,554
2004	8,329,831
2005	6,869,692
2006	7,550,282
2007	9,491,185

Table 4.8

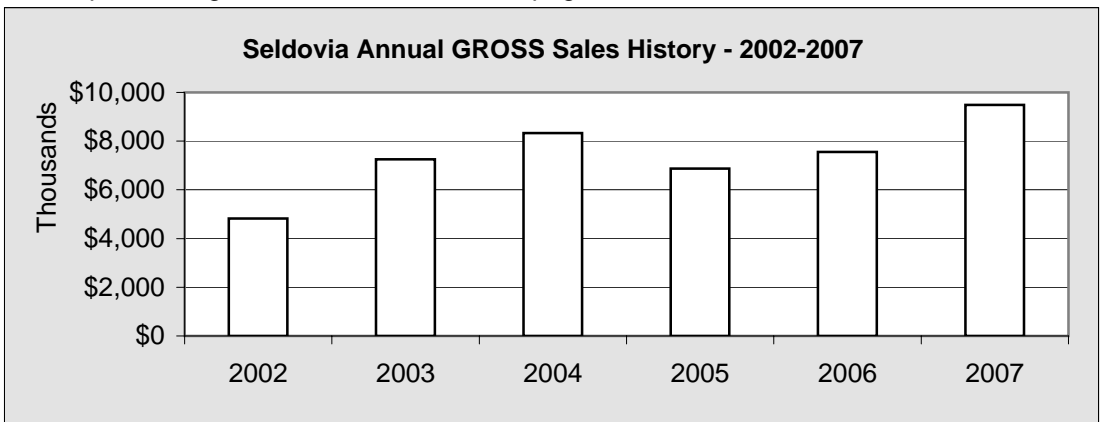


Chart 4.5

Five Year Change Annual GROSS Sales		
LOB	2002	2007
PROD	0	25
SALES	976,457	991,847
CONST	264,558	2,962,692
PROP	466,665	104,347
TOUR	869,045	1,413,894
SERV	228,297	649,432
PROF	102,710	435,582
UTIL	370,397	458,186
MANU	11,737	11,163
TRAN	224,878	175,431
WHLS	1,047,098	1,920,865
GOV	256,035	367,721
TOTAL	4,817,877	9,491,185

Table 4.9

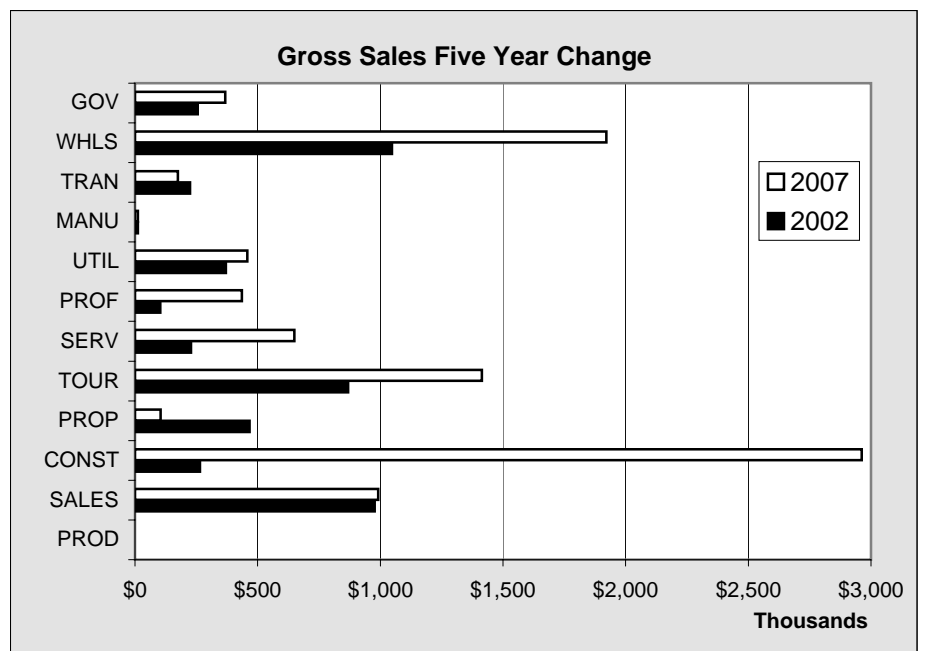


Chart 4.6

Seldovia Sales

Seldovia Annual TAXABLE Sales by Line of Business - 2002-2007 - in \$								
LOB	2002	2003	2004	2005	2006	2007	Annual Percent Change	Annual Amount Change
PROD	0	0	0	0	0	17	NA	17
SALES	857,465	835,001	861,880	765,273	749,570	895,768	19.5%	146,198
CONST	23,653	29,348	26,204	29,768	34,880	40,569	16.3%	5,689
PROP	33,106	39,505	50,572	46,686	64,687	37,427	-42.1%	-27,260
TOUR	846,480	850,382	749,130	773,736	969,992	1,137,618	17.3%	167,626
SERV	220,943	257,834	231,604	239,001	254,923	452,204	77.4%	197,281
PROF	21,471	17,327	23,318	23,339	49,089	45,011	-8.3%	-4,078
UTIL	212,258	205,561	195,100	217,984	252,209	265,598	5.3%	13,389
MANU	4,445	2,027	8,636	8,788	3,230	3,849	19.2%	619
TRAN	124,822	121,847	146,351	164,217	83,955	101,879	21.3%	17,924
WHLS	706,740	766,780	856,967	880,245	930,613	1,055,180	13.4%	124,567
GOV	221,006	251,332	236,550	231,559	272,173	280,755	3.2%	8,582
TOTAL	3,272,389	3,376,944	3,386,312	3,380,596	3,665,321	4,315,875	17.7%	650,554

Table 4.10

For complete listing of Lines of Business, see page 13

Seldovia Annual TAXABLE Sales History	
2002	3,272,389
2003	3,376,944
2004	3,386,312
2005	3,380,596
2006	3,665,321
2007	4,315,875

Table 4.11

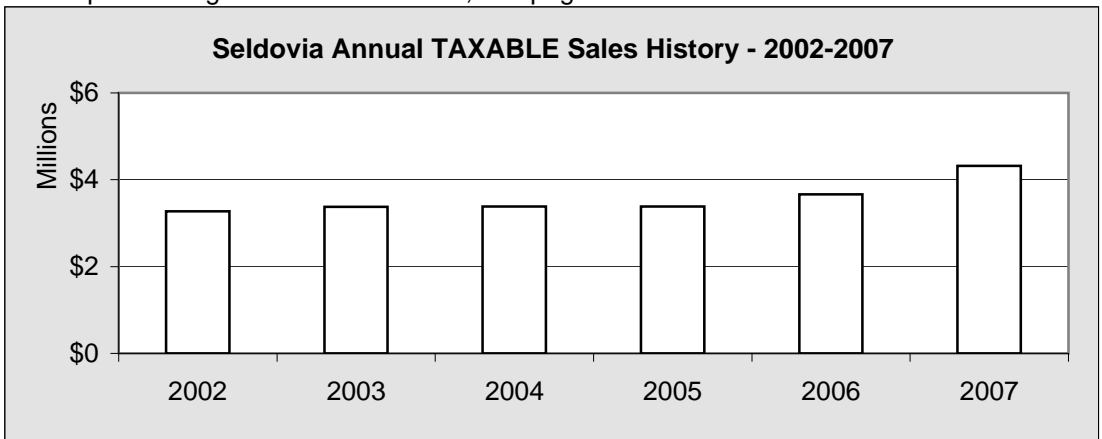
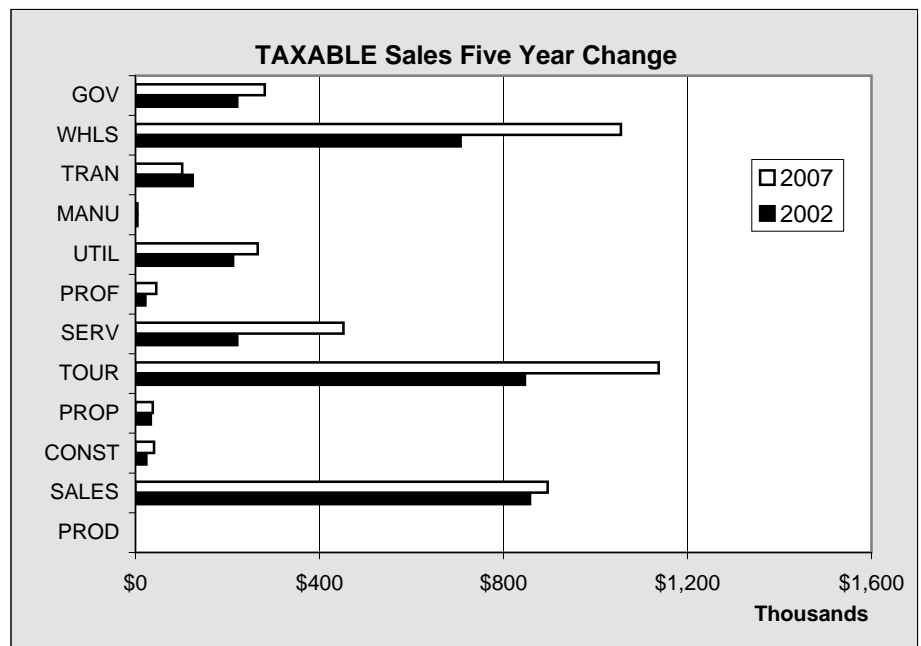


Chart 4.7

Five Year Change Annual TAXABLE Sales		
LOB	2002	2007
PROD	0	17
SALES	857,465	895,768
CONST	23,653	40,569
PROP	33,106	37,427
TOUR	846,480	1,137,618
SERV	220,943	452,204
PROF	21,471	45,011
UTIL	212,258	265,598
MANU	4,445	3,849
TRAN	124,822	101,879
WHLS	706,740	1,055,180
GOV	221,006	280,755
TOTAL	3,272,389	4,315,875

Table 4.12

Chart 4.8



Seldovia Sales

Seldovia GROSS Sales by Line of Business by Quarter - 2007 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	16	9	0	0	25
Sales	167,414	276,340	348,040	200,053	991,847
Construction	129,681	816,558	164,195	1,852,258	2,962,692
Property	28,082	13,260	11,291	51,714	104,347
Tourism	330,041	405,153	512,382	166,318	1,413,894
Services	90,386	193,044	214,788	151,214	649,432
Professional	51,036	139,361	100,724	144,461	435,582
Utility	125,641	101,555	117,755	113,235	458,186
Manufacturing	684	1,602	6,288	2,589	11,163
Transporation & Warehousing	237	63,525	92,873	18,796	175,431
Wholesale	415,748	463,239	478,446	563,432	1,920,865
Government	127,330	76,504	83,982	79,905	367,721
TOTAL	1,466,296	2,550,150	2,130,764	3,343,975	9,491,185

Table 4.13

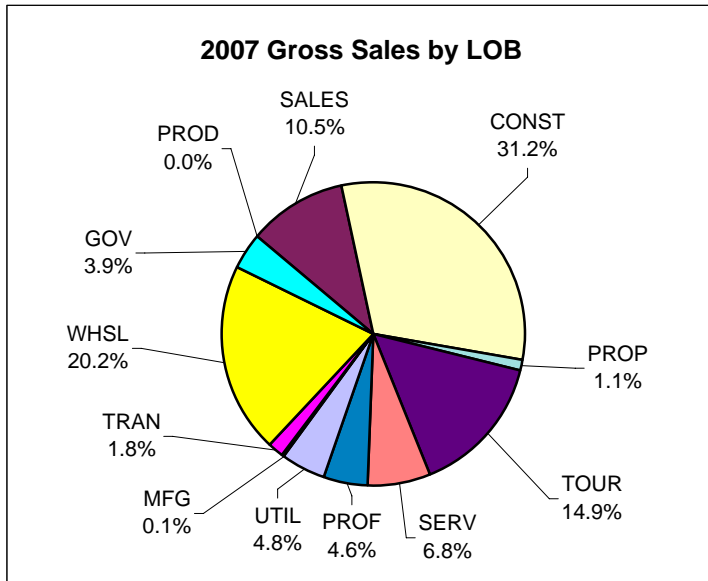


Chart 4.9

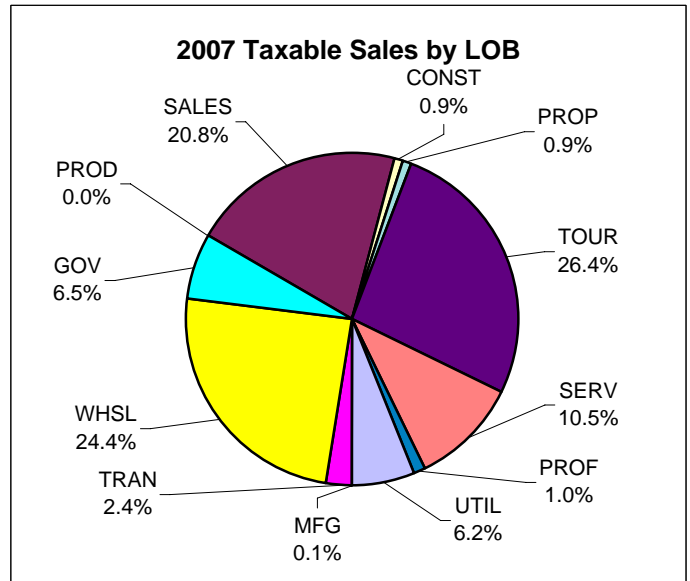


Chart 4.10

Seldovia TAXABLE Sales by Line of Business by Quarter - 2007 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	16	1	0	0	17
Sales	147,999	251,916	316,004	179,849	895,768
Construction	7,431	7,079	8,383	17,676	40,569
Property	10,367	6,831	7,991	12,238	37,427
Tourism	120,310	380,203	481,464	155,641	1,137,618
Services	64,112	128,901	175,799	83,392	452,204
Professional	7,782	12,084	16,957	8,188	45,011
Utility	70,415	58,972	72,197	64,014	265,598
Manufacturing	619	500	1,673	1,057	3,849
Transporation & Warehousing	237	29,148	69,494	3,000	101,879
Wholesale	221,229	286,917	300,152	246,882	1,055,180
Government	106,286	57,503	64,772	52,194	280,755
TOTAL	756,803	1,220,055	1,514,886	824,131	4,315,875

Table 4.14

Seldovia Sales

Seldovia GROSS Sales by Line of Business by Quarter - 2006 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	0	0	0	0	0
Sales	144,744	249,160	283,577	170,254	847,735
Construction	109,756	164,132	599,939	156,311	1,030,138
Property	419,507	573,282	260,066	59,676	1,312,531
Tourism	99,240	376,150	573,454	120,956	1,169,800
Services	77,270	84,535	94,776	94,212	350,793
Professional	7,933	14,624	18,226	115,693	156,476
Utility	119,187	98,564	95,245	121,920	434,916
Manufacturing	9,590	2,027	642	0	12,259
Transporation & Warehousing	36,307	83,706	88,921	25,678	234,612
Wholesale	375,650	418,821	414,788	389,339	1,598,598
Government	117,936	105,810	91,181	87,497	402,424
TOTAL	1,517,120	2,170,811	2,520,815	1,341,536	7,550,282

Table 4.15

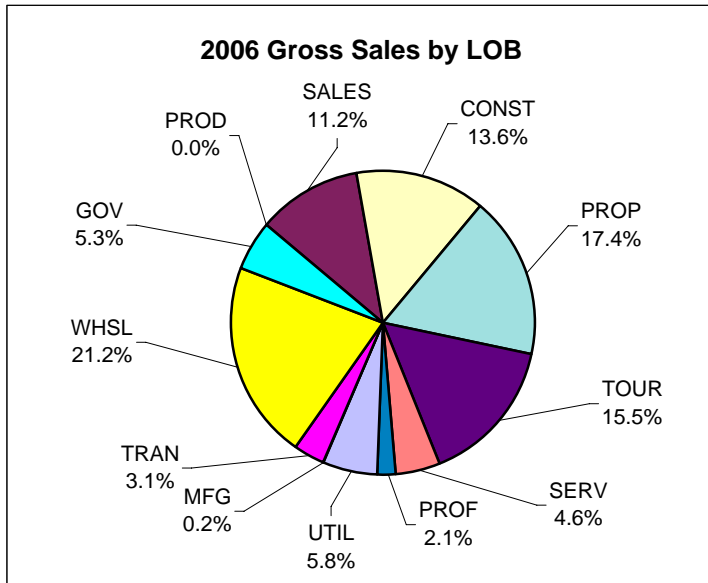


Chart 4.11

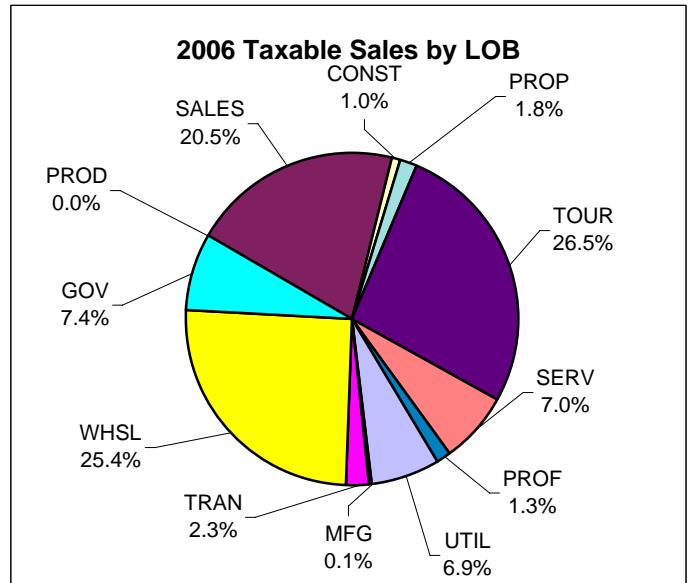


Chart 4.12

Seldovia TAXABLE Sales by Line of Business by Quarter - 2006 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	0	0	0	0	0
Sales	124,028	216,749	258,004	150,789	749,570
Construction	6,985	7,858	12,958	7,079	34,880
Property	12,331	9,352	9,016	33,988	64,687
Tourism	87,219	267,936	507,019	107,818	969,992
Services	56,012	51,270	77,178	70,463	254,923
Professional	5,173	12,607	11,142	20,167	49,089
Utility	66,166	54,926	60,727	70,390	252,209
Manufacturing	2,813	27	390	0	3,230
Transporation & Warehousing	296	27,853	52,067	3,739	83,955
Wholesale	188,181	263,478	290,112	188,842	930,613
Government	87,490	62,443	69,165	53,075	272,173
TOTAL	636,694	974,499	1,347,778	706,350	3,665,321

Table 4.16

Seldovia Sales

Seldovia GROSS Sales by Line of Business by Quarter - 2005 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	0	0	0	0	0
Sales	156,879	247,256	287,687	172,271	864,093
Construction	434,659	448,535	468,702	130,496	1,482,392
Property	13,621	421,243	237,332	134,165	806,361
Tourism	105,877	248,817	390,908	101,301	846,903
Services	79,092	89,641	78,704	98,867	346,304
Professional	3,704	4,509	19,675	13,056	40,944
Utility	90,417	94,395	93,978	92,681	371,471
Manufacturing	6,199	519	16,674	902	24,294
Transportation & Warehousing	354	88,970	181,337	19,117	289,778
Wholesale	303,787	395,869	421,628	365,097	1,486,381
Government	67,146	80,780	78,326	84,519	310,771
TOTAL	1,261,735	2,120,534	2,274,951	1,212,472	6,869,692

Table 4.17

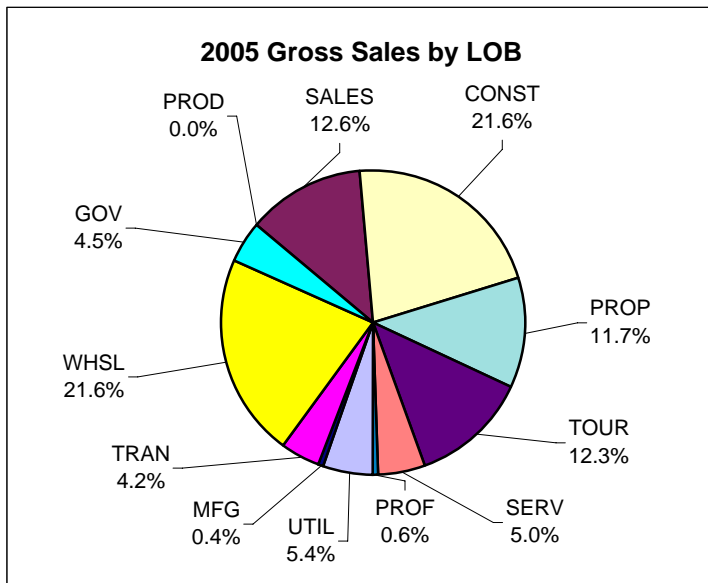


Chart 4.13

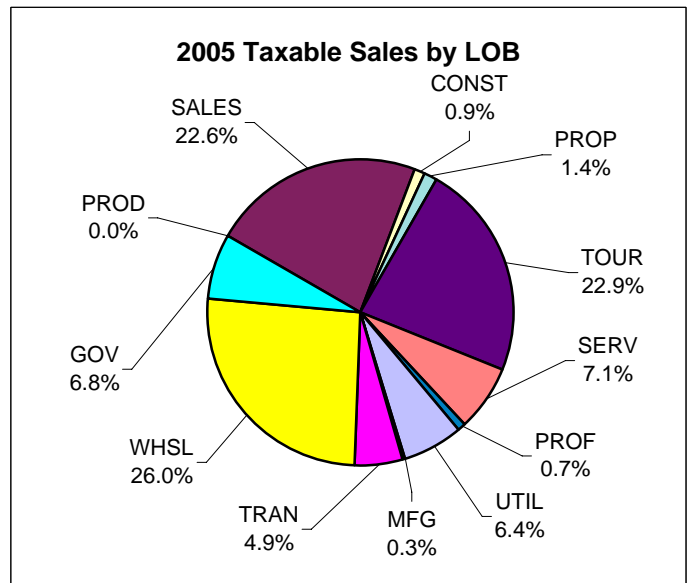


Chart 4.14

Seldovia TAXABLE Sales by Line of Business by Quarter - 2005 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	0	0	0	0	0
Sales	136,588	218,035	260,491	150,159	765,273
Construction	4,655	7,615	8,366	9,132	29,768
Property	8,816	8,763	16,671	12,436	46,686
Tourism	87,511	226,325	361,812	98,088	773,736
Services	52,275	57,099	55,384	74,243	239,001
Professional	3,704	3,609	7,367	8,659	23,339
Utility	50,931	53,250	59,200	54,603	217,984
Manufacturing	5,699	107	2,880	102	8,788
Transportation & Warehousing	354	54,047	106,186	3,630	164,217
Wholesale	174,069	235,860	272,186	198,130	880,245
Government	48,415	67,431	64,749	50,964	231,559
TOTAL	573,017	932,141	1,215,292	660,146	3,380,596

Table 4.15

Seldovia Sales

Seldovia Annual Gross Sales by Quarter - in \$						
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total	Annual Change
1993	794,194	1,238,914	1,271,248	947,585	4,251,941	
1994	821,959	1,395,585	1,707,670	1,350,093	5,275,307	24.1%
1995	962,895	1,802,578	1,869,108	1,203,280	5,837,861	10.7%
1996	864,931	1,406,053	2,438,766	1,020,242	5,729,992	-1.8%
1997	895,150	1,362,360	1,636,472	879,273	4,773,255	-16.7%
1998	935,674	1,331,163	1,584,201	872,701	4,723,739	-1.0%
1999	908,058	1,388,188	1,707,186	841,338	4,844,770	2.6%
2000	1,150,692	1,526,900	1,693,636	896,097	5,267,325	8.7%
2001	898,811	1,473,305	1,957,554	919,801	5,249,471	-0.3%
2002	1,011,712	1,155,055	1,694,174	956,936	4,817,877	-8.2%
2003	847,005	1,629,455	2,833,785	1,949,309	7,259,554	50.7%
2004	1,405,047	1,971,670	1,809,067	3,144,047	8,329,831	14.7%
2005	1,261,735	2,120,534	2,274,951	1,212,472	6,869,692	-17.5%
2006	1,517,120	2,170,811	2,520,815	1,341,536	7,550,282	9.9%
2007	1,466,296	2,550,150	2,130,764	3,343,975	9,491,185	25.7%
2008	1,506,574					
Change	2.7%	17.5%	-15.5%	149.3%	25.7%	

Table 4.19

Seldovia Annual Taxable Sales by Quarter - in \$						
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total	Annual Change
1993	506,995	814,962	996,227	593,416	2,911,600	
1994	551,011	868,198	1,061,682	636,294	3,117,185	7.1%
1995	602,805	981,822	1,306,693	685,628	3,576,948	14.7%
1996	578,650	996,975	1,184,616	670,068	3,430,309	-4.1%
1997	549,337	1,001,066	1,199,774	585,846	3,336,023	-2.7%
1998	529,660	1,000,949	1,251,027	616,657	3,398,293	1.9%
1999	569,438	915,962	1,144,627	599,222	3,229,249	-5.0%
2000	569,093	1,018,255	1,241,108	589,667	3,418,123	5.8%
2001	583,555	956,033	1,207,525	612,166	3,359,279	-1.7%
2002	573,624	898,830	1,191,989	607,946	3,272,389	-2.6%
2003	598,970	962,966	1,140,319	674,689	3,376,944	3.2%
2004	566,726	939,589	1,182,138	697,859	3,386,312	0.3%
2005	573,017	932,141	1,215,292	660,146	3,380,596	-0.2%
2006	636,694	974,499	1,347,778	706,350	3,665,321	8.4%
2007	756,803	1,220,055	1,514,886	824,131	4,315,875	17.7%
2008	840,705					
Change	11.1%	25.2%	12.4%	16.7%	17.7%	

Table 4.20

Seldovia Annual Non-Taxable Sales by Quarter - in \$						
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total	Annual Change
1993	287,199	423,952	275,021	354,169	1,340,341	
1994	270,948	527,387	645,988	713,799	2,158,122	61.0%
1995	360,090	820,756	562,415	517,652	2,260,913	4.8%
1996	286,281	409,078	1,254,150	350,174	2,299,683	1.7%
1997	345,813	361,294	436,698	293,427	1,437,232	-37.5%
1998	406,014	330,214	333,174	256,044	1,325,446	-7.8%
1999	338,620	472,226	562,559	242,116	1,615,521	21.9%
2000	581,599	508,645	452,528	306,430	1,849,202	14.5%
2001	315,256	517,272	750,029	307,635	1,890,192	2.2%
2002	438,088	256,225	502,185	348,990	1,545,488	-18.2%
2003	248,035	666,489	1,693,466	1,274,620	3,882,610	151.2%
2004	838,321	1,032,081	626,929	2,446,188	4,943,519	27.3%
2005	688,718	1,188,393	1,059,659	552,326	3,489,096	-29.4%
2006	880,426	1,196,312	1,173,037	635,186	3,884,961	11.3%
2007	709,493	1,330,095	615,878	2,519,844	5,175,310	33.2%
2008	665,869					
Change	-6.1%	11.2%	-47.5%	296.7%	33.2%	

Table 4.21

Seldovia Construction Permits

Seldovia First Quarter Permit Values by Type - 2002-2008 - in \$								
	2002	2003	2004	2005	2006	2007	2008*	Annual Change
Residential New	0	0	20,000	0	30,000	0	No First Quarter Report Received	NA
Residential Alter/Add	10,000	31,000	0	15,000	0	15,000		NA
Commercial New	0	0	0	0	0	0		NA
Commercial Alter/Add	0	0	0	0	0	0		NA
TOTAL	10,000	31,000	20,000	15,000	30,000	15,000	0	NA
Annual Change		210.0%	-35.5%	-25.0%	100.0%	-50.0%	-100.0%	

Table 4.22

* - No report received for first quarter construction activity.

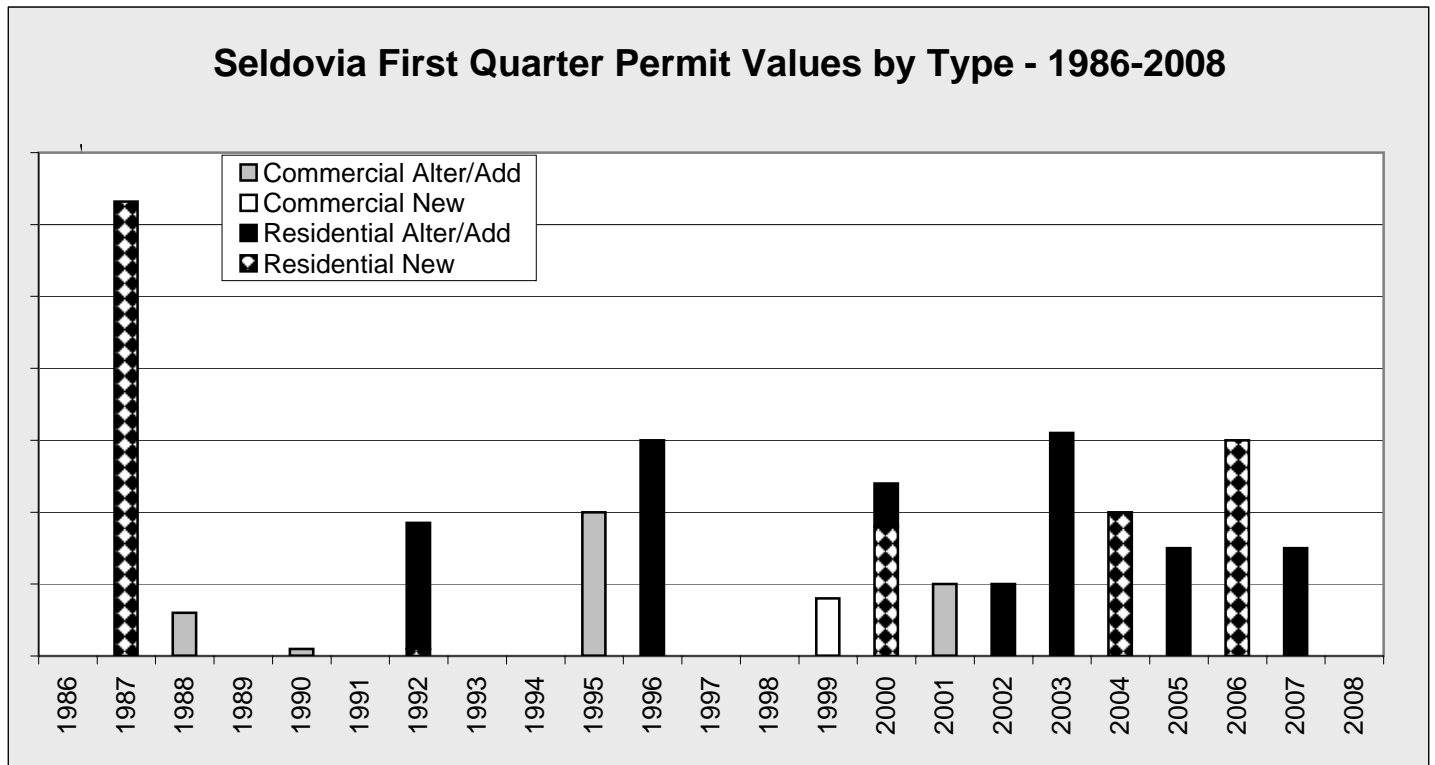


Chart 4.15

No First Quarter Report Received

Chart 4.16

Seldovia Construction Permits

Seldovia First Quarter Permit Volume by Type - 2002-2008								
	2002	2003	2004	2005	2006	2007	2008*	Annual Change
Residential New	0	0	1	0	1	0	No First Quarter Report Received	NA
Residential Alter/Add	1	3	0	1	0	1		NA
Commercial New	0	0	0	0	0	0		NA
Commercial Alter/Add	0	0	0	0	0	0		NA
TOTAL	1	3	1	1	1	1		0
Annual Change		200.0%	-66.7%	0.0%	0.0%	0.0%	-100.0%	

Table 4.23

* - No report received for first quarter construction activity.

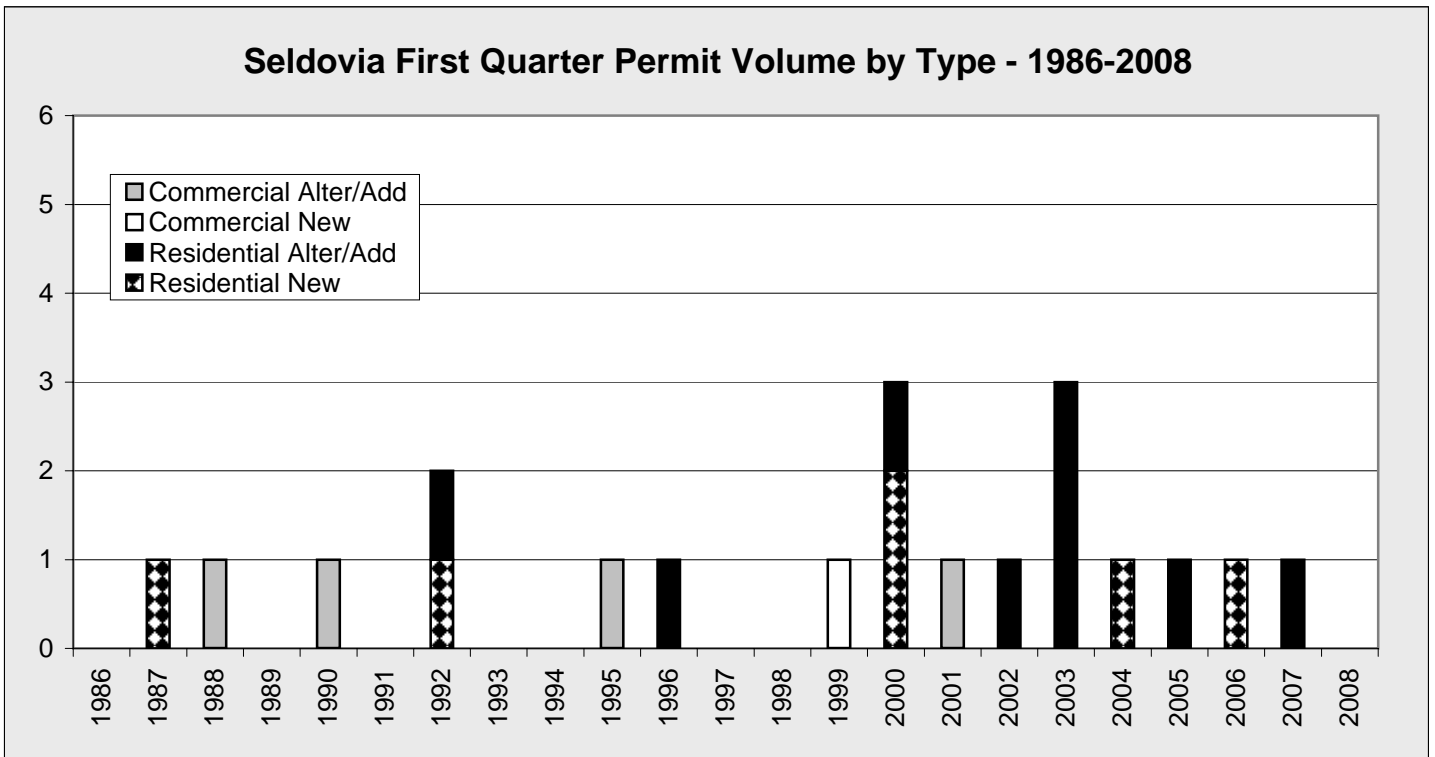


Chart 4.17

No First Quarter Report Received

Chart 4.18

Seldovia Construction Permits

Seldovia Annual Permit Values by Type - 2001-2007 - in \$								
	2001	2002	2003	2004	2005	2006	2007	Annual Change
Residential New	35,000	308,000	176,000	170,000	300,000	85,000	252,000	196.5%
Residential Alter/Add	10,525	48,500	34,000	6,200	49,000	32,000	61,800	93.1%
Commercial New	0	0	1,692,500	0	8,000	0	2,000	NA
Commercial Alter/Add	20,000	0	0	0	155,000	18,000	28,000	55.6%
TOTAL	65,525	356,500	1,902,500	176,200	512,000	135,000	343,800	154.7%
Annual Change		444.1%	433.7%	-90.7%	190.6%	-73.6%	154.7%	

Table 4.24

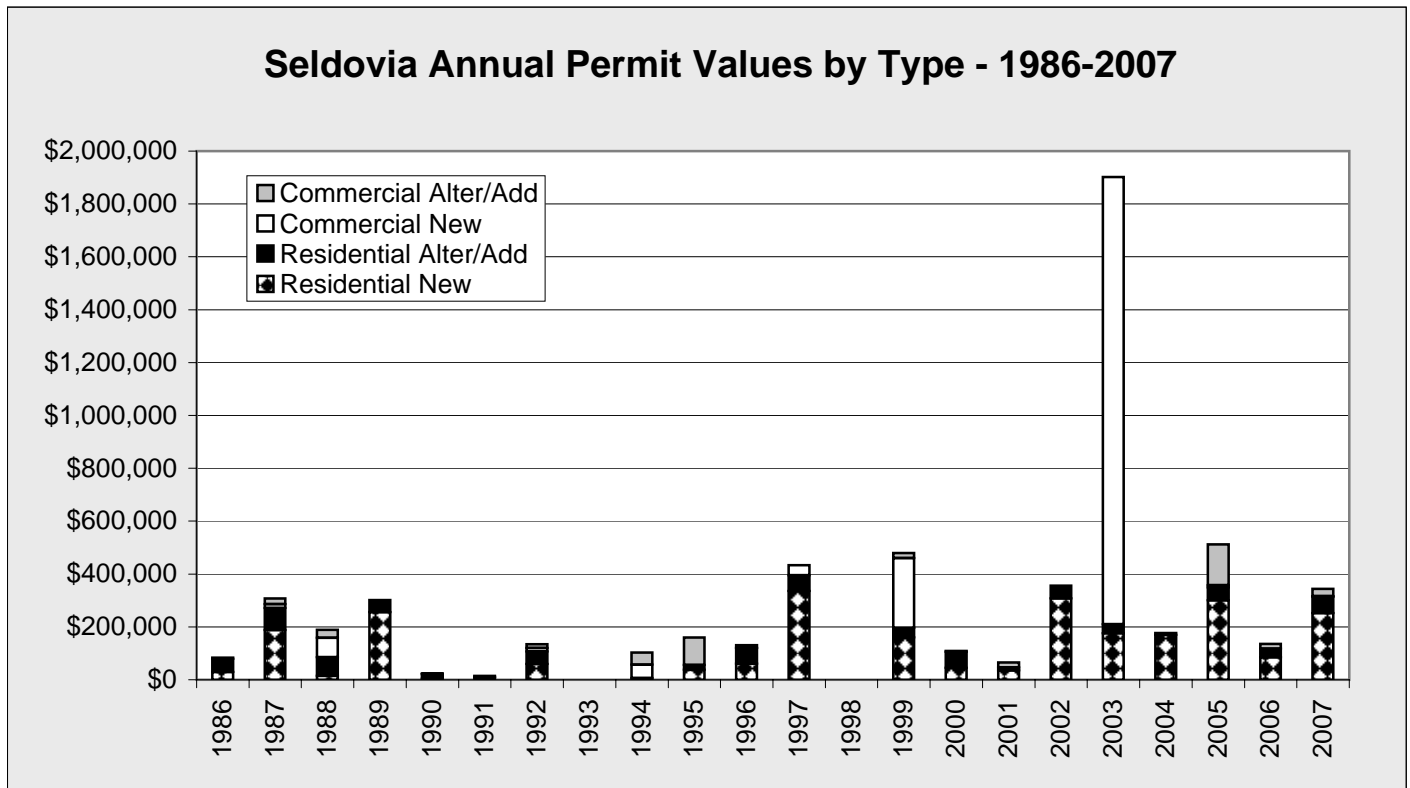


Chart 4.19

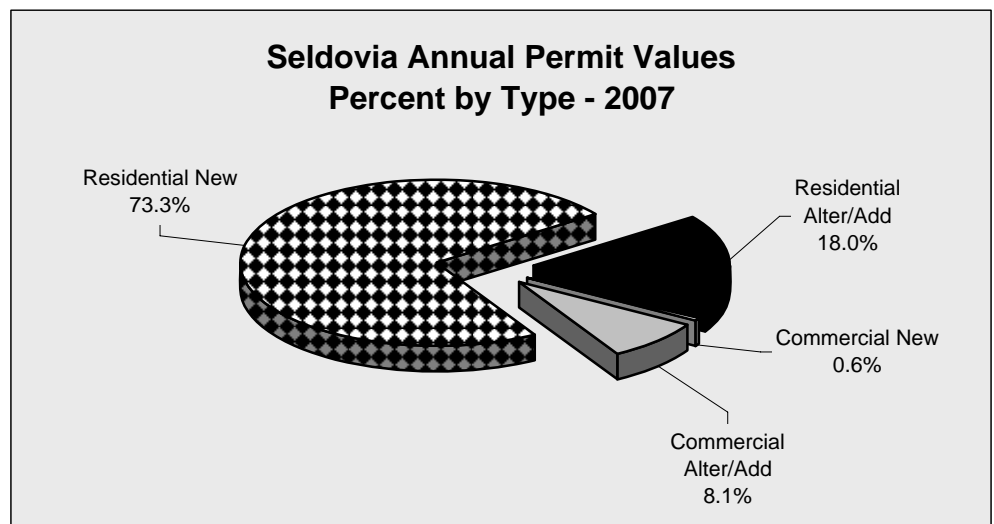


Chart 4.20

Seldovia Construction Permits

Seldovia Annual Permit Volume by Type - 2001-2007

	2001	2002	2003	2004	2005	2006	2007	Annual Change
Residential New	2	2	3	2	2	3	4	33.3%
Residential Alter/Add	5	6	4	2	3	3	10	233.3%
Commercial New	0	0	4	0	1	0	1	NA
Commercial Alter/Add	2	0	1	0	4	2	3	50.0%
TOTAL	9	8	12	4	10	8	18	125.0%
Annual Change		-11.1%	50.0%	-66.7%	150.0%	-20.0%	125.0%	

Table 4.25

Seldovia Annual Permit Volume by Type - 1986-2007

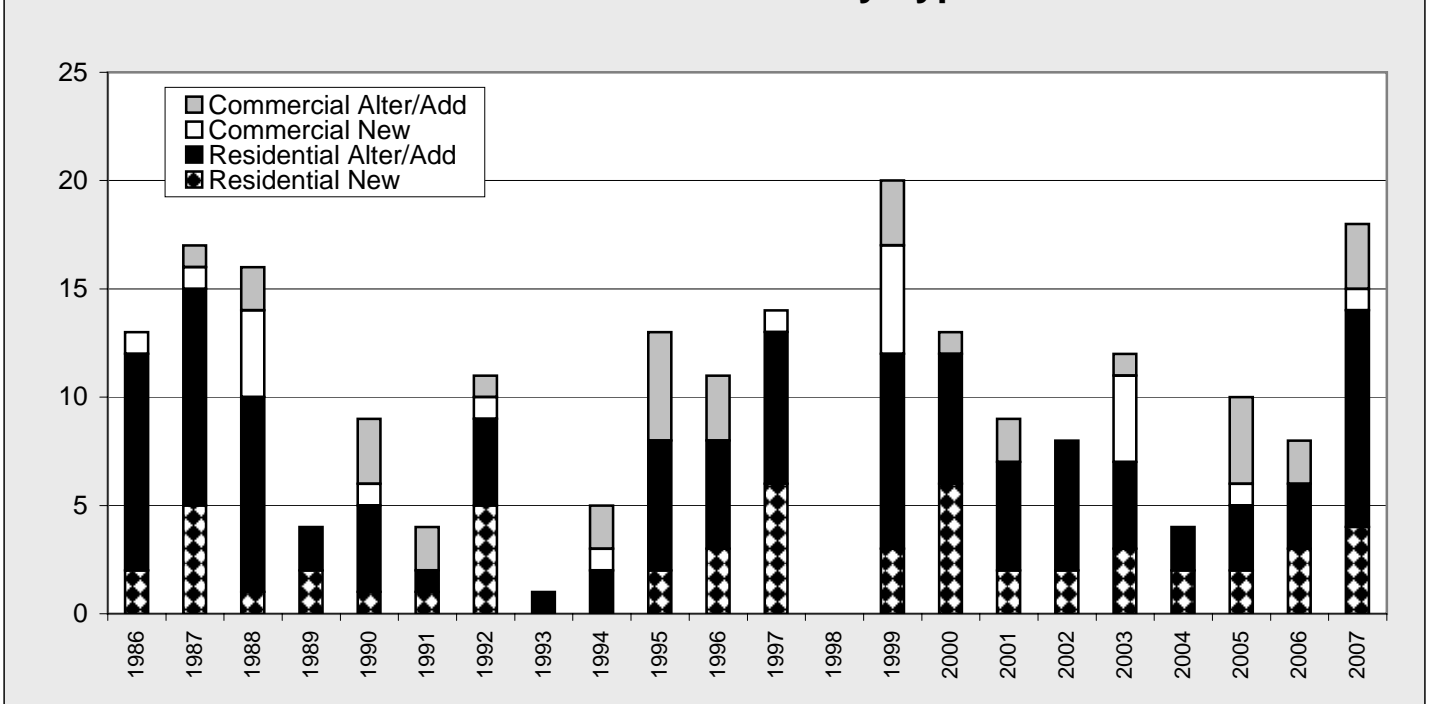


Chart 4.21

Seldovia Annual Permit Volume Percent by Type - 2007

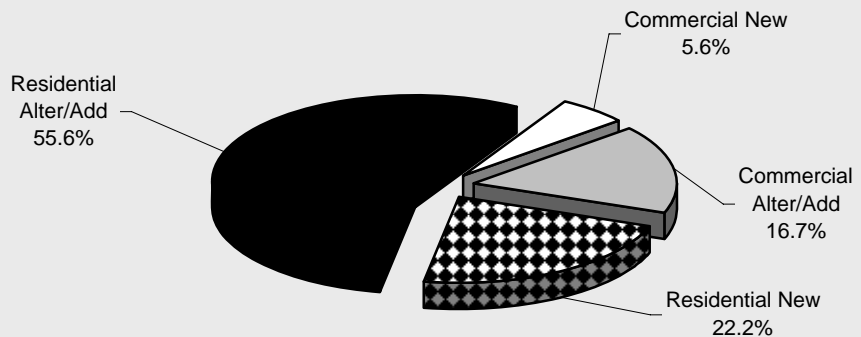


Chart 4.22

Seldovia Construction Permits

Seldovia Annual Permit Values by Quarter by Type - 2001-YTD 2008 in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Annual Total
2001					
Residential - New	0	25,000	10,000	0	35,000
Residential - Add/Alter	0	0	5,525	5,000	10,525
Commercial - New	0	0	0	0	0
Commercial - Add/Alter	10,000	0	0	10,000	20,000
TOTAL	10,000	25,000	15,525	15,000	65,525
2002					
Residential - New	0	0	308,000	0	308,000
Residential - Add/Alter	10,000	8,000	10,500	20,000	48,500
Commercial - New	0	0	0	0	0
Commercial - Add/Alter	0	0	0	0	0
TOTAL	10,000	8,000	318,500	20,000	356,500
2003					
Residential - New	0	0	150,000	26,000	176,000
Residential - Add/Alter	31,000	0	0	3,000	34,000
Commercial - New	0	0	1,685,000	7,500	1,692,500
Commercial - Add/Alter	0	0	0	0	0
TOTAL	31,000	0	1,835,000	36,500	1,902,500
2004					
Residential - New	20,000	150,000	0	0	170,000
Residential - Add/Alter	0	6,200	0	0	6,200
Commercial - New	0	0	0	0	0
Commercial - Add/Alter	0	0	0	0	0
TOTAL	20,000	156,200	0	0	176,200
2005					
Residential - New	0	300,000	0	0	300,000
Residential - Add/Alter	15,000	4,000	30,000	0	49,000
Commercial - New	0	8,000	0	0	8,000
Commercial - Add/Alter	0	154,000	500	500	155,000
TOTAL	15,000	466,000	30,500	500	512,000
2006					
Residential - New	30,000	55,000	0	0	85,000
Residential - Add/Alter	0	32,000	0	0	32,000
Commercial - New	0	0	0	0	0
Commercial - Add/Alter	0	0	0	18,000	18,000
TOTAL	30,000	87,000	0	18,000	135,000
2007					
Residential - New	0	227,000	25,000	0	252,000
Residential - Add/Alter	15,000	30,000	15,800	1,000	61,800
Commercial - New	0	2,000	0	0	2,000
Commercial - Add/Alter	0	8,000	20,000	0	28,000
TOTAL	15,000	267,000	60,800	1,000	343,800
2008 YTD					
Residential - New	No First Quarter Report Received				0
Residential - Add/Alter					0
Commercial - New					0
Commercial - Add/Alter					0
TOTAL	0	0	0	0	0

Table 4.26

Seldovia Construction Permits

Seldovia Annual Permit Volume by Quarter by Type - 2001-YTD 2008					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Annual Total
2001					
Residential - New	0	1	1	0	2
Residential - Add/Alter	0	0	4	1	5
Commercial - New	0	0	0	0	0
Commercial - Add/Alter	1	0	0	1	2
TOTAL	1	1	5	2	9
2002					
Residential - New	0	0	2	0	2
Residential - Add/Alter	1	2	2	1	6
Commercial - New	0	0	0	0	0
Commercial - Add/Alter	0	0	0	0	0
TOTAL	1	2	4	1	8
2003					
Residential - New	0	0	1	2	3
Residential - Add/Alter	3	0	0	1	4
Commercial - New	0	0	3	1	4
Commercial - Add/Alter	0	0	1	0	1
TOTAL	3	0	5	4	12
2004					
Residential - New	1	1	0	0	2
Residential - Add/Alter	0	2	0	0	2
Commercial - New	0	0	0	0	0
Commercial - Add/Alter	0	0	0	0	0
TOTAL	1	3	0	0	4
2005					
Residential - New	0	2	0	0	2
Residential - Add/Alter	1	1	1	0	3
Commercial - New	0	1	0	0	1
Commercial - Add/Alter	0	2	1	1	4
TOTAL	1	6	2	1	10
2006					
Residential - New	1	2	0	0	3
Residential - Add/Alter	0	3	0	0	3
Commercial - New	0	0	0	0	0
Commercial - Add/Alter	0	1	0	1	2
TOTAL	1	6	0	1	8
2007					
Residential - New	0	3	1	0	4
Residential - Add/Alter	1	4	4	1	10
Commercial - New	0	1	0	0	1
Commercial - Add/Alter	0	1	2	0	3
TOTAL	1	9	7	1	18
2008 YTD					
Residential - New	No First Quarter Report Received				0
Residential - Add/Alter					0
Commercial - New					0
Commercial - Add/Alter					0
TOTAL		0	0	0	0

Table 4.27

SEWARD

Seward Sales

Seward First Quarter GROSS Sales by Line of Business - 2003-2008 - in \$								
LOB	2003	2004	2005	2006	2007	2008	Annual Percent Change	Annual Amount Change
PROD	125,597	77,197	69,774	38,016	83,840	190,397	127.1%	106,557
SALES	5,565,241	5,608,591	6,018,921	6,534,240	7,377,317	7,544,394	2.3%	167,077
CONST	2,925,834	3,159,336	7,763,325	1,781,517	3,836,976	2,954,760	-23.0%	-882,216
PROP	1,939,305	1,567,509	1,285,380	1,749,426	1,291,937	1,336,293	3.4%	44,356
TOUR	1,527,683	1,668,318	1,665,675	1,463,969	1,591,303	1,690,600	6.2%	99,297
SERV	2,127,600	1,884,140	1,624,343	1,644,066	2,086,432	2,017,804	-3.3%	-68,628
PROF	758,098	296,078	581,272	924,106	574,529	1,087,629	89.3%	513,100
UTIL	565,116	664,397	763,559	751,746	1,163,003	1,081,208	-7.0%	-81,795
MANU	1,561,291	1,226,220	1,494,881	1,131,882	1,673,250	2,285,652	36.6%	612,402
TRAN	699,649	968,500	1,244,815	389,321	246,672	405,303	64.3%	158,631
WHLS	1,979,605	2,915,520	2,713,342	3,994,826	4,279,210	4,356,490	1.8%	77,280
GOV	1,160,165	1,139,483	1,243,546	1,297,827	1,403,466	1,221,955	-12.9%	-181,511
TOTAL	20,935,184	21,175,289	26,468,833	21,700,942	25,607,935	26,172,485	2.2%	564,550

Table 5.1 For complete listing of Lines of Business, see page 13

Seward First Quarter GROSS Sales History	
2003	20,935,184
2004	21,175,289
2005	26,468,833
2006	21,700,942
2007	25,607,935
2008	26,172,485

Table 5.2

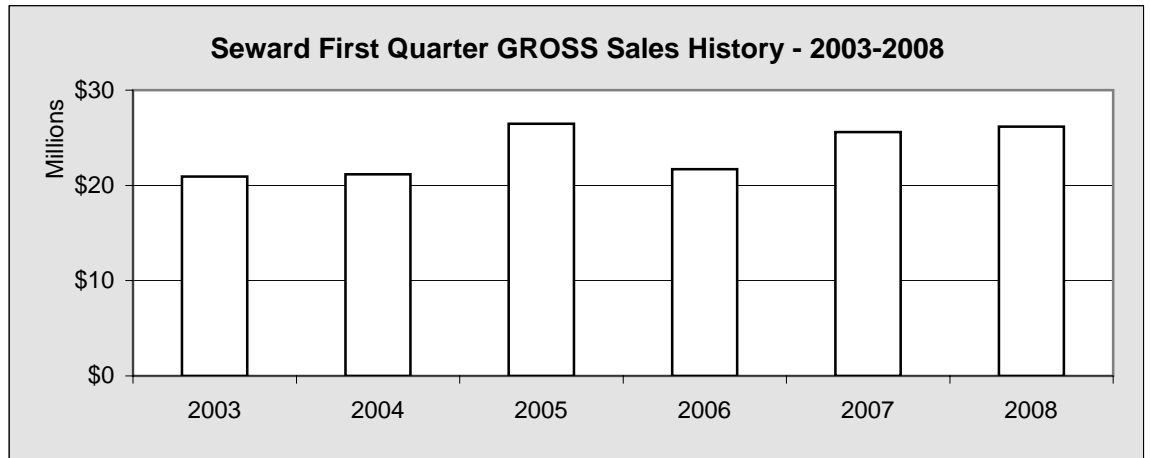


Chart 5.1

Seward Five Year Change First Quarter GROSS Sales		
LOB	2003	2008
PROD	125,597	190,397
SALES	5,565,241	7,544,394
CONST	2,925,834	2,954,760
PROP	1,939,305	1,336,293
TOUR	1,527,683	1,690,600
SERV	2,127,600	2,017,804
PROF	758,098	1,087,629
UTIL	565,116	1,081,208
MANU	1,561,291	2,285,652
TRAN	699,649	405,303
WHLS	1,979,605	4,356,490
GOV	1,160,165	1,221,955
TOTAL	20,935,184	26,172,485

Table 5.3

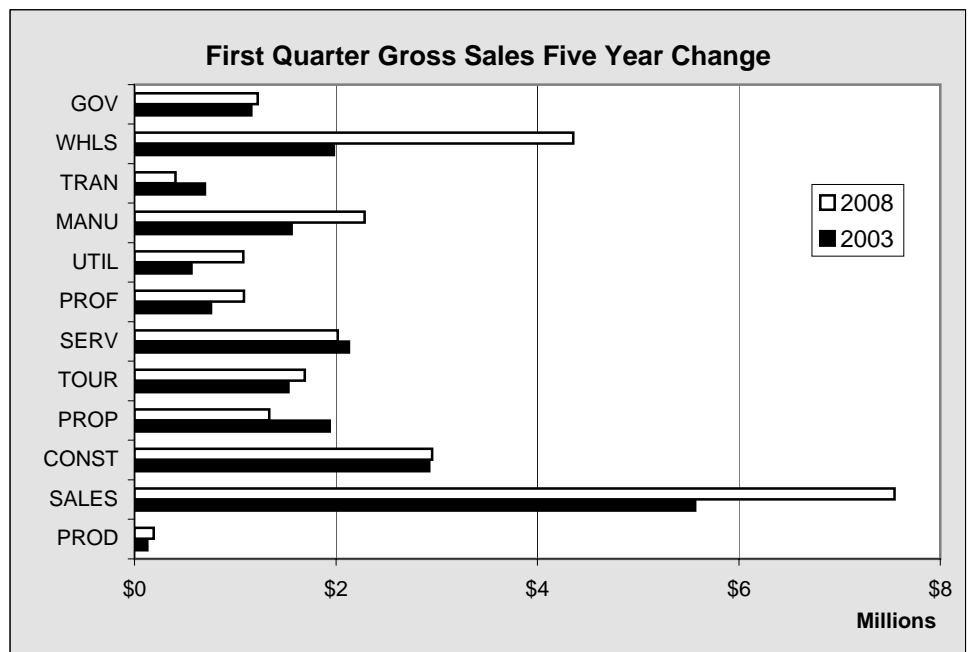


Chart 5.2

Seward Sales

Seward First Quarter TAXABLE Sales by Line of Business - 2003-2008 - in \$								
LOB	2003	2004	2005	2006	2007	2008	Annual Percent Change	Annual Amount Change
PROD	6,951	11,088	7,711	12,393	10,462	4,356	-58.4%	-6,106
SALES	4,227,019	4,403,925	4,814,504	5,117,560	5,459,433	5,918,799	8.4%	459,366
CONST	122,742	155,677	148,395	138,509	128,867	126,666	-1.7%	-2,201
PROP	404,972	371,725	368,097	346,100	378,350	381,583	0.9%	3,233
TOUR	1,423,330	1,514,461	1,488,859	1,319,574	1,373,673	1,331,288	-3.1%	-42,385
SERV	894,950	896,136	832,035	906,553	964,607	1,141,279	18.3%	176,672
PROF	131,631	83,982	96,035	84,016	92,122	85,710	-7.0%	-6,412
UTIL	2,204	1,344	913	1,775	2,628	1,237	-52.9%	-1,391
MANU	89,342	104,281	103,151	79,798	79,293	70,288	-11.4%	-9,005
TRAN	211,659	137,369	172,052	12,082	22,425	18,159	-19.0%	-4,266
WHLS	614,879	676,637	815,687	854,211	954,371	1,027,859	7.7%	73,488
GOV	1,154,825	1,139,483	1,243,546	1,297,827	1,403,466	1,221,955	-12.9%	-181,511
TOTAL	9,284,504	9,496,108	10,090,985	10,170,398	10,869,697	11,329,179	4.2%	459,482

Table 5.4 For complete listing of Lines of Business, see page 13

Seward First Quarter TAXABLE Sales History	
2003	9,284,504
2004	9,496,108
2005	10,090,985
2006	10,170,398
2007	10,869,697
2008	11,329,179

Table 5.5

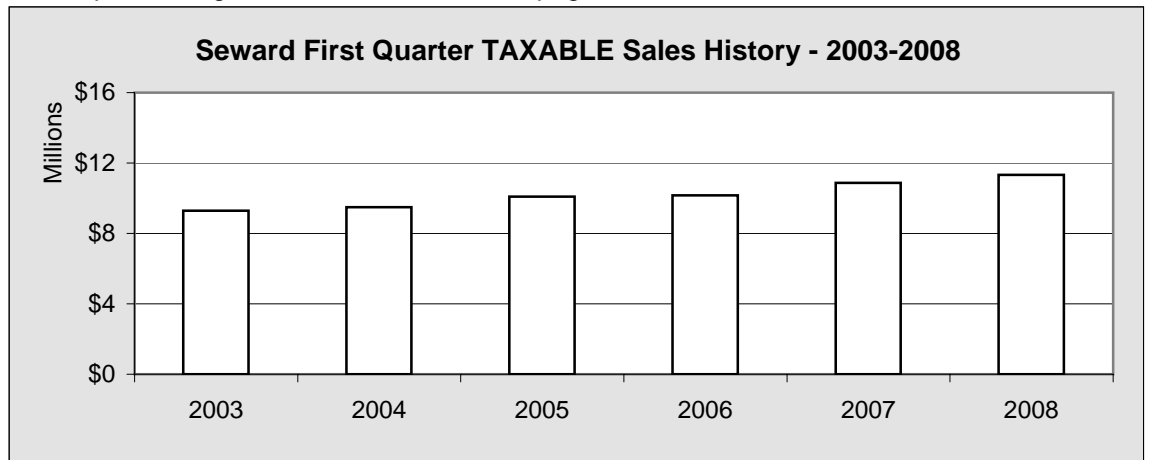


Chart 5.3

Seward Five Year Change First Quarter TAXABLE Sales		
LOB	2003	2008
PROD	6,951	4,356
SALES	4,227,019	5,918,799
CONST	122,742	126,666
PROP	404,972	381,583
TOUR	1,423,330	1,331,288
SERV	894,950	1,141,279
PROF	131,631	85,710
UTIL	2,204	1,237
MANU	89,342	70,288
TRAN	211,659	18,159
WHLS	614,879	1,027,859
GOV	1,154,825	1,221,955
TOTAL	9,284,504	11,329,179

Table 5.6

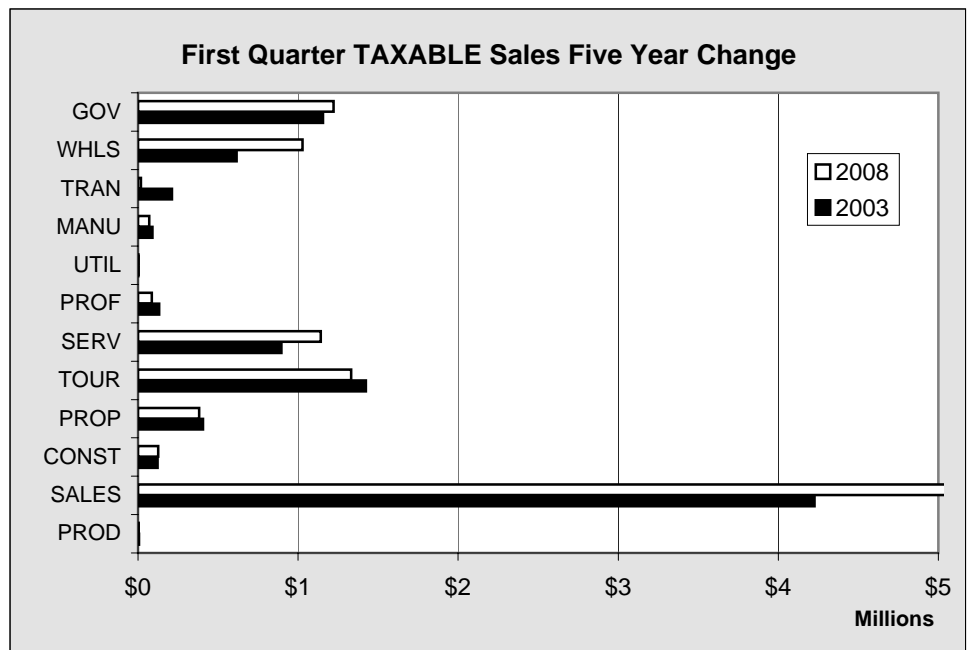


Chart 5.4

Seward Sales

Seward Annual GROSS Sales by Line of Business - 2002-2007 - in \$

LOB	2002	2003	2004	2005	2006	2007	Annual Percent Change	Annual Amount Change
PROD	802,285	471,217	493,990	456,941	681,565	1,572,657	130.7%	891,092
SALES	34,598,474	34,477,471	36,812,924	42,226,020	44,400,928	49,671,195	11.9%	5,270,267
CONST	9,912,563	26,480,094	29,901,929	39,308,940	39,421,391	20,317,245	-48.5%	-19,104,146
PROP	9,523,579	10,726,937	8,391,137	8,812,070	8,229,540	7,705,668	-6.4%	-523,872
TOUR	17,512,593	17,220,986	18,235,704	19,399,106	32,835,700	36,371,251	10.8%	3,535,551
SERV	11,021,132	9,153,785	9,168,823	8,343,998	8,776,841	12,033,558	37.1%	3,256,717
PROF	2,671,268	3,099,221	3,533,910	3,890,494	4,824,816	4,040,977	-16.2%	-783,839
UTIL	2,715,383	2,572,129	2,072,046	3,313,549	4,001,907	4,411,620	10.2%	409,713
MANU	12,415,772	13,428,447	10,469,080	13,038,483	10,410,686	17,061,064	63.9%	6,650,378
TRAN	22,689,005	20,573,537	22,914,268	24,211,631	11,198,617	12,110,119	8.1%	911,502
WHLS	13,293,957	13,481,110	18,671,998	20,448,645	27,657,623	24,219,745	-12.4%	-3,437,878
GOV	5,213,615	5,277,002	5,530,886	5,898,177	6,159,339	6,539,108	6.2%	379,769
TOTAL	142,369,626	156,961,936	166,196,695	189,348,054	198,598,953	196,054,207	-1.3%	-2,544,746

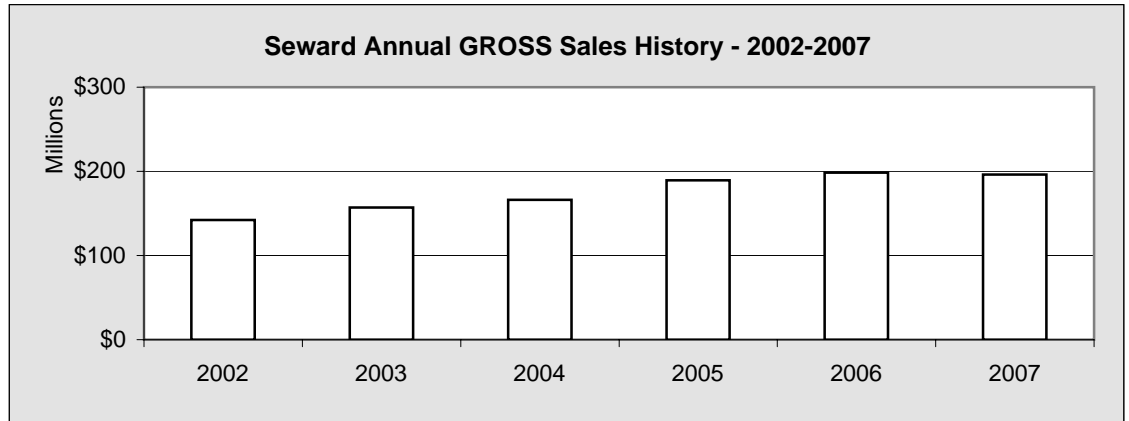
Table 5.7

For complete listing of Lines of Business, see page 13

Seward Annual GROSS Sales History	
2002	142,369,626
2003	156,961,936
2004	166,196,695
2005	189,348,054
2006	198,598,953
2007	196,054,207

Table 5.8

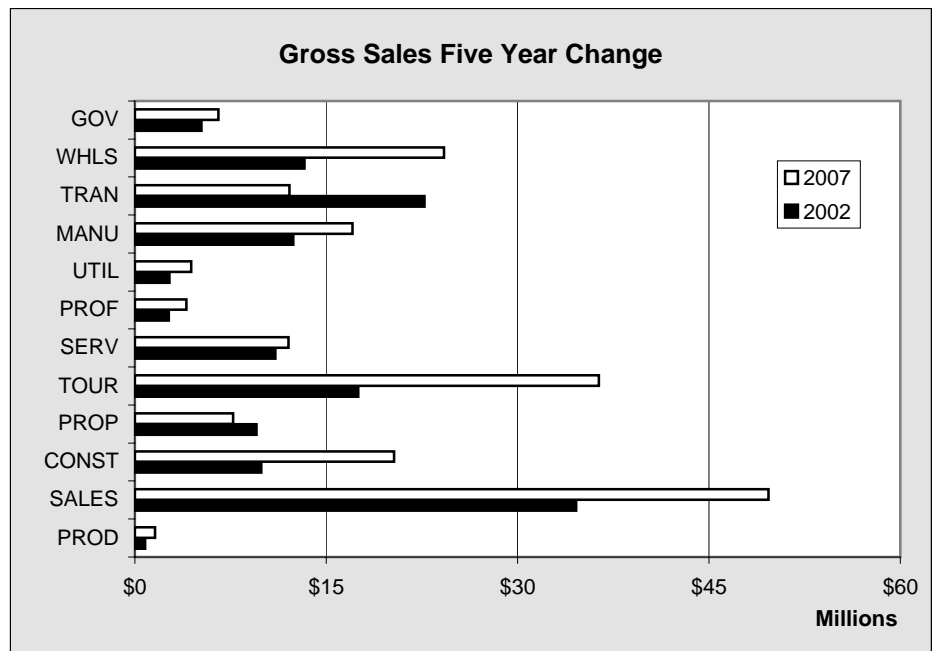
Chart 5.5



Five Year Change Annual GROSS Sales		
LOB	2002	2007
PROD	802,285	1,572,657
SALES	34,598,474	49,671,195
CONST	9,912,563	20,317,245
PROP	9,523,579	7,705,668
TOUR	17,512,593	36,371,251
SERV	11,021,132	12,033,558
PROF	2,671,268	4,040,977
UTIL	2,715,383	4,411,620
MANU	12,415,772	17,061,064
TRAN	22,689,005	12,110,119
WHLS	13,293,957	24,219,745
GOV	5,213,615	6,539,108
TOTAL	142,369,626	196,054,207

Table 5.9

Chart 5.6



Seward Sales

Seward Annual TAXABLE Sales by Line of Business - 2002-2007 - in \$								
LOB	2002	2003	2004	2005	2006	2007	Annual Percent Change	Annual Amount Change
PROD	39,760	47,923	38,750	36,855	54,985	69,011	25.5%	14,026
SALES	27,580,806	28,161,941	29,812,800	34,556,704	36,548,972	40,859,633	11.8%	4,310,661
CONST	541,249	647,537	667,509	665,120	669,932	598,271	-10.7%	-71,661
PROP	2,627,235	2,432,971	2,042,516	2,070,743	2,040,485	2,358,978	15.6%	318,493
TOUR	16,728,854	16,487,073	17,198,401	18,004,027	31,045,322	34,331,127	10.6%	3,285,805
SERV	4,069,752	4,232,905	4,585,533	4,537,169	4,836,402	6,148,615	27.1%	1,312,213
PROF	877,826	700,567	600,900	585,649	618,719	665,403	7.5%	46,684
UTIL	4,831	5,583	2,605	3,979	8,183	8,595	5.0%	412
MANU	949,966	954,975	1,029,895	938,171	958,824	1,021,806	6.6%	62,982
TRAN	13,188,398	13,270,848	13,822,059	15,319,131	2,928,664	5,108,419	74.4%	2,179,755
WHLS	3,768,430	4,134,748	4,680,451	5,457,638	5,253,373	5,465,167	4.0%	211,794
GOV	5,213,615	5,271,662	5,466,886	5,834,097	6,087,059	6,467,108	6.2%	380,049
TOTAL	75,590,722	76,348,733	79,948,305	88,009,283	91,050,920	103,102,133	13.2%	12,051,213

Table 5.10

For complete listing of Lines of Business, see page 13

Seward Annual TAXABLE Sales History	
2002	75,590,722
2003	76,348,733
2004	79,948,305
2005	88,009,283
2006	91,050,920
2007	103,102,133

Table 5.11

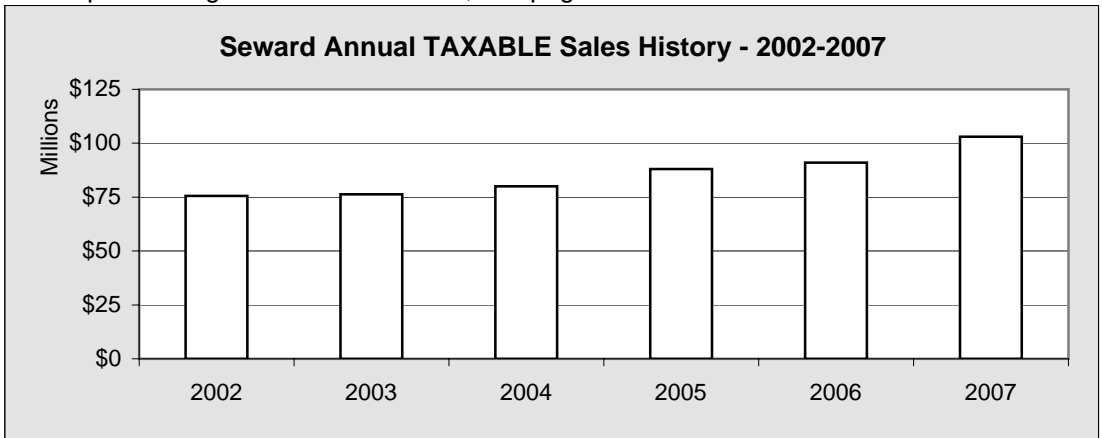


Chart 5.7

Five Year Change Annual TAXABLE Sales		
LOB	2002	2007
PROD	39,760	69,011
SALES	27,580,806	40,859,633
CONST	541,249	598,271
PROP	2,627,235	2,358,978
TOUR	16,728,854	34,331,127
SERV	4,069,752	6,148,615
PROF	877,826	665,403
UTIL	4,831	8,595
MANU	949,966	1,021,806
TRAN	13,188,398	5,108,419
WHLS	3,768,430	5,465,167
GOV	5,213,615	6,467,108
TOTAL	75,590,722	103,102,133

Table 5.12

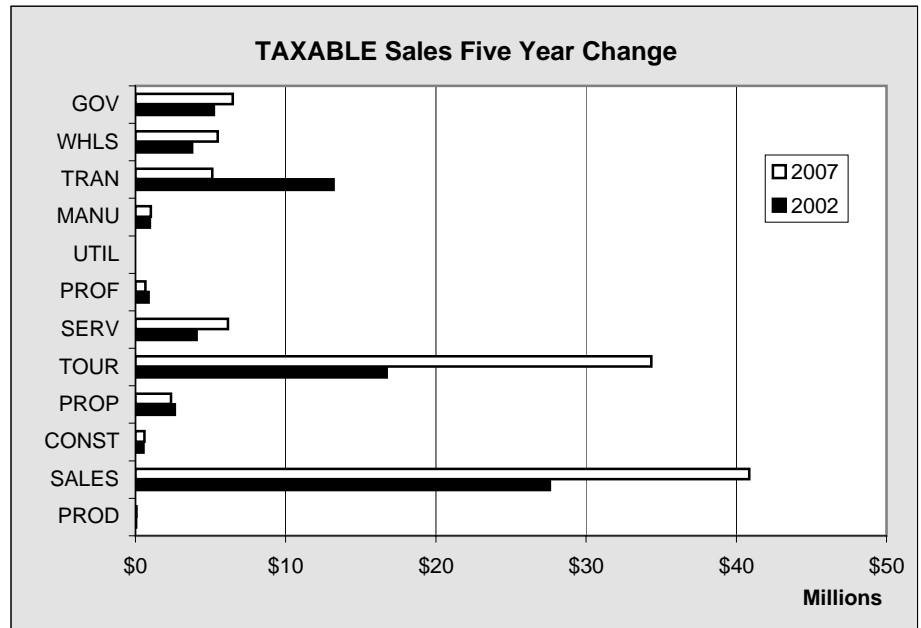


Chart 5.8

Seward Sales

Seward GROSS Sales by Line of Business by Quarter - 2007 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	83,840	634,705	584,360	269,752	1,572,657
Sales	7,377,317	13,874,768	20,365,031	8,054,079	49,671,195
Construction	3,836,976	6,441,586	3,152,498	6,886,185	20,317,245
Property	1,291,937	1,815,253	2,749,943	1,848,535	7,705,668
Tourism	1,591,303	11,607,147	21,649,130	1,523,671	36,371,251
Services	2,086,432	3,724,267	3,995,996	2,226,863	12,033,558
Professional	574,529	752,534	976,489	1,737,425	4,040,977
Utility	1,163,003	1,124,674	1,070,111	1,053,832	4,411,620
Manufacturing	1,673,250	5,767,258	6,760,855	2,859,701	17,061,064
Transportation & Warehousing	246,672	3,211,241	7,136,974	1,515,232	12,110,119
Wholesale	4,279,210	6,298,639	8,872,729	4,769,167	24,219,745
Government	1,403,466	1,553,483	1,649,505	1,932,654	6,539,108
TOTAL	25,607,935	56,805,555	78,963,621	34,677,096	196,054,207

Table 5.13

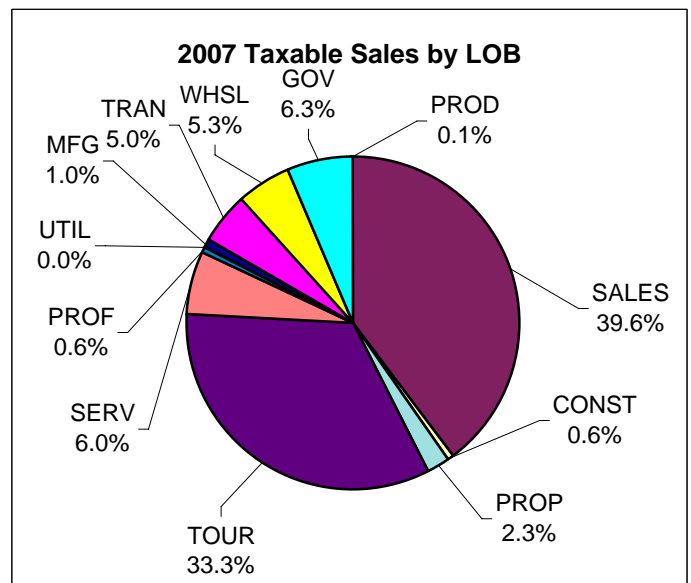
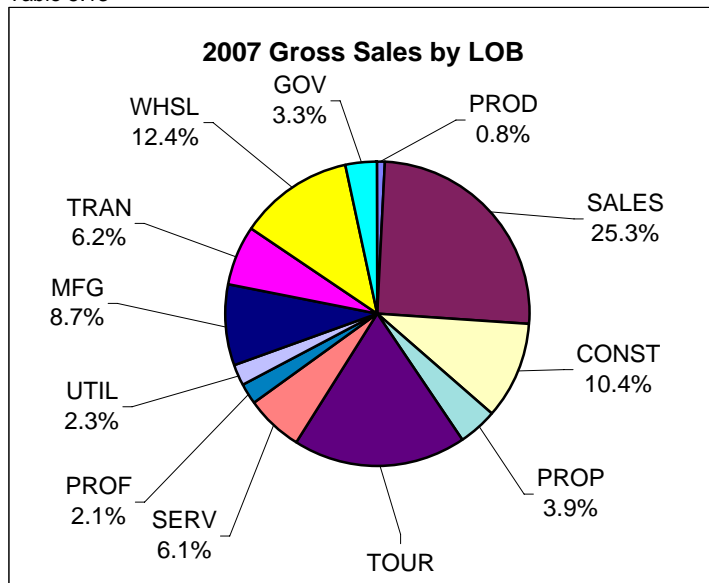


Chart 5.9

Chart 5.10

Seward TAXABLE Sales by Line of Business by Quarter - 2007 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	10,462	20,107	21,643	16,799	69,011
Sales	5,459,433	11,649,390	17,248,333	6,502,477	40,859,633
Construction	128,867	170,996	142,401	156,007	598,271
Property	378,350	678,891	880,500	421,237	2,358,978
Tourism	1,373,673	10,899,854	20,716,347	1,341,253	34,331,127
Services	964,607	1,749,869	2,140,617	1,293,522	6,148,615
Professional	92,122	194,164	237,879	141,238	665,403
Utility	2,628	2,436	2,280	1,251	8,595
Manufacturing	79,293	335,739	484,691	122,083	1,021,806
Transportation & Warehousing	22,425	1,586,102	3,460,947	38,945	5,108,419
Wholesale	954,371	1,399,512	2,264,390	846,894	5,465,167
Government	1,403,466	1,553,483	1,649,505	1,860,654	6,467,108
TOTAL	10,869,697	30,240,543	49,249,533	12,742,360	103,102,133

Table 5.14

Seward Sales

Seward GROSS Sales by Line of Business by Quarter - 2006 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	38,016	37,294	199,754	406,501	681,565
Sales	6,534,240	12,422,602	17,874,031	7,570,055	44,400,928
Construction	1,781,517	7,478,292	9,574,353	20,587,229	39,421,391
Property	1,749,426	2,181,452	2,256,711	2,041,951	8,229,540
Tourism	1,463,969	10,311,894	19,512,985	1,546,852	32,835,700
Services	1,644,066	2,379,726	2,765,639	1,987,410	8,776,841
Professional	924,106	917,531	1,155,139	1,828,040	4,824,816
Utility	751,746	964,113	1,230,113	1,055,935	4,001,907
Manufacturing	1,131,882	3,279,075	4,079,526	1,920,203	10,410,686
Transporation & Warehousing	389,321	2,831,273	6,859,595	1,118,428	11,198,617
Wholesale	3,994,826	6,886,194	8,673,074	8,103,529	27,657,623
Government	1,297,827	1,447,992	1,647,369	1,766,151	6,159,339
TOTAL	21,700,942	51,137,438	75,828,289	49,932,284	198,598,953

Table 5.15

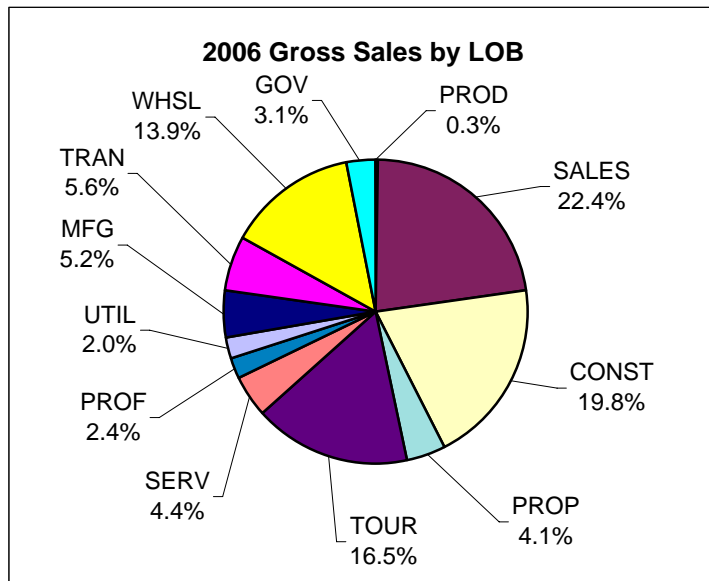


Chart 5.11

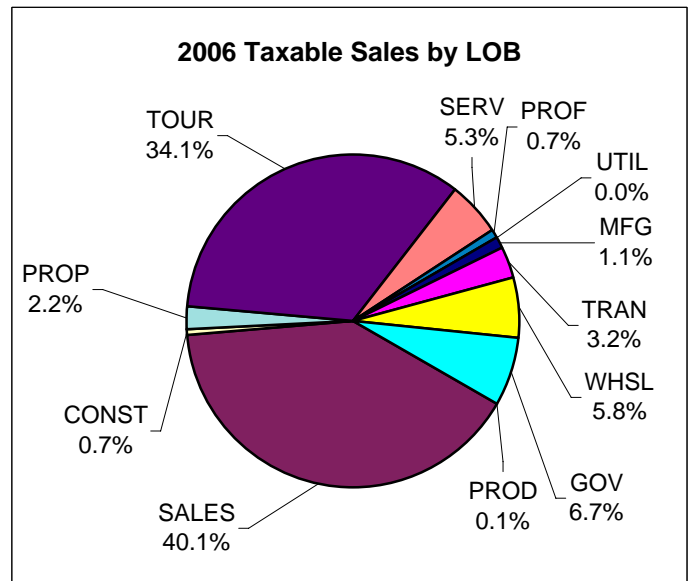


Chart 5.12

Seward TAXABLE Sales by Line of Business by Quarter - 2006 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	12,393	9,759	20,474	12,359	54,985
Sales	5,117,560	10,499,840	14,941,849	5,989,723	36,548,972
Construction	138,509	195,664	158,633	177,126	669,932
Property	346,100	515,947	749,305	429,133	2,040,485
Tourism	1,319,574	9,798,211	18,566,739	1,360,798	31,045,322
Services	906,553	1,334,305	1,458,210	1,137,334	4,836,402
Professional	84,016	211,249	210,277	113,177	618,719
Utility	1,775	3,413	250	2,745	8,183
Manufacturing	79,798	320,784	475,694	82,548	958,824
Transporation & Warehousing	12,082	872,620	2,006,936	37,026	2,928,664
Wholesale	854,211	1,386,431	2,201,861	810,870	5,253,373
Government	1,297,827	1,447,992	1,647,369	1,693,871	6,087,059
TOTAL	10,170,398	26,596,215	42,437,597	11,846,710	91,050,920

Table 5.16

Seward Sales

Seward GROSS Sales by Line of Business by Quarter - 2005 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	69,774	188,568	155,021	43,578	456,941
Sales	6,018,921	11,976,160	17,263,672	6,967,267	42,226,020
Construction	7,763,325	16,685,949	6,846,122	8,013,544	39,308,940
Property	1,285,380	2,249,589	2,432,005	2,845,096	8,812,070
Tourism	1,665,675	5,877,386	10,391,562	1,464,483	19,399,106
Services	1,624,343	2,354,164	2,549,104	1,816,387	8,343,998
Professional	581,272	616,040	779,351	1,913,831	3,890,494
Utility	763,559	792,413	936,281	821,296	3,313,549
Manufacturing	1,494,881	3,455,547	5,462,477	2,625,578	13,038,483
Transportation & Warehousing	1,244,815	6,919,543	14,587,173	1,460,100	24,211,631
Wholesale	2,713,342	5,960,258	7,173,079	4,601,966	20,448,645
Government	1,243,546	1,391,654	1,614,203	1,648,774	5,898,177
TOTAL	26,468,833	58,467,271	70,190,050	34,221,900	189,348,054

Table 5.17

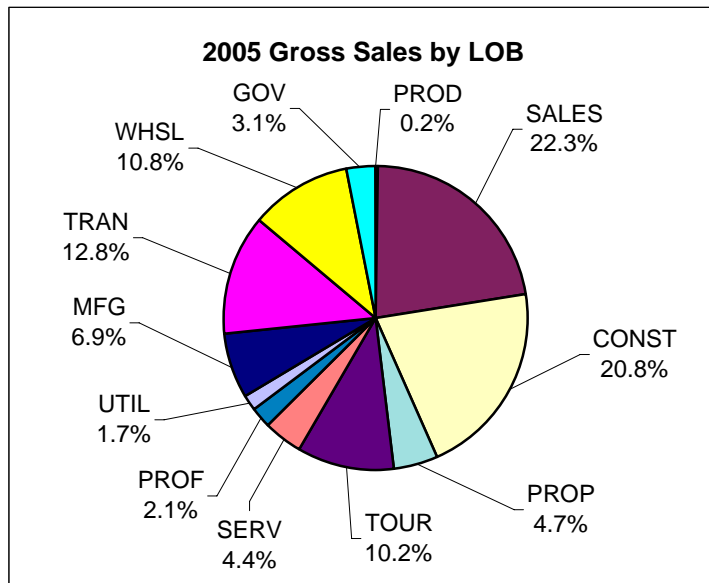


Chart 5.13

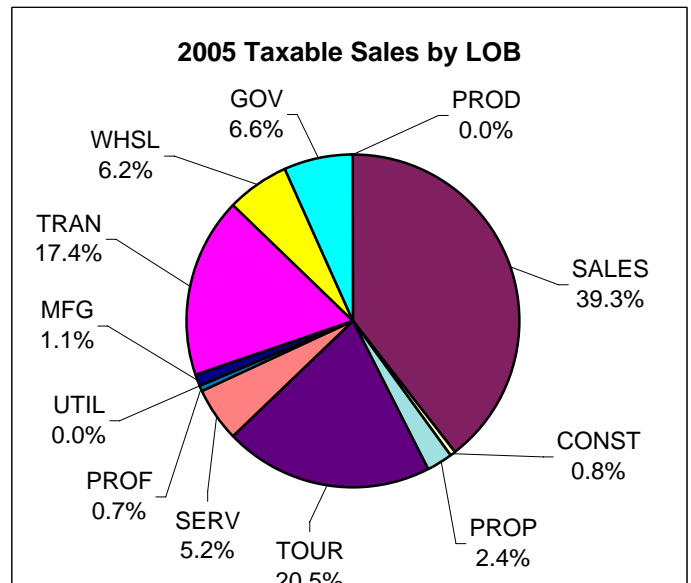


Chart 5.14

Seward TAXABLE Sales by Line of Business by Quarter - 2005 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	7,711	6,943	6,937	15,264	36,855
Sales	4,814,504	9,813,123	14,252,751	5,676,326	34,556,704
Construction	148,395	195,772	167,034	153,919	665,120
Property	368,097	592,354	716,234	394,058	2,070,743
Tourism	1,488,859	5,330,324	9,928,141	1,256,703	18,004,027
Services	832,035	1,266,326	1,395,559	1,043,249	4,537,169
Professional	96,035	181,998	206,226	101,390	585,649
Utility	913	838	2,228	0	3,979
Manufacturing	103,151	327,422	440,617	66,981	938,171
Transportation & Warehousing	172,052	4,826,957	9,958,712	361,410	15,319,131
Wholesale	815,687	1,433,898	2,434,834	773,219	5,457,638
Government	1,243,546	1,391,654	1,614,203	1,584,694	5,834,097
TOTAL	10,090,985	25,367,609	41,123,476	11,427,213	88,009,283

Table 5.18

Seward Sales

Seward Annual Gross Sales by Quarter - in \$						
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total	Annual Change
1993	14,382,571	26,658,402	34,896,156	16,618,793	92,555,922	
1994	16,634,219	28,820,027	35,815,554	18,605,214	99,875,014	7.9%
1995	17,305,724	31,743,226	49,705,098	28,713,985	127,468,033	27.6%
1996	22,782,553	35,228,909	48,116,743	27,720,437	133,848,642	5.0%
1997	23,787,658	38,959,842	54,552,242	28,247,933	145,547,675	8.7%
1998	22,948,971	35,050,219	50,480,063	24,026,995	132,506,248	-9.0%
1999	23,356,887	36,041,325	50,509,645	20,247,664	130,155,521	-1.8%
2000	19,087,797	38,017,519	57,262,889	27,790,366	142,158,571	9.2%
2001	20,537,710	44,452,278	62,874,759	20,503,354	148,368,101	4.4%
2002	22,954,013	40,385,376	56,721,649	22,308,588	142,369,626	-4.0%
2003	20,935,184	46,984,153	61,708,185	27,334,414	156,961,936	10.2%
2004	21,175,289	42,749,272	63,911,158	38,360,976	166,196,695	5.9%
2005	26,468,833	58,467,271	70,190,050	34,221,900	189,348,054	13.9%
2006	21,700,942	51,137,438	75,828,289	49,932,284	198,598,953	4.9%
2007	25,607,935	56,805,555	78,963,621	34,677,096	196,054,207	-1.3%
2008	26,172,485					
Change	2.2%	11.1%	4.1%	-30.6%	-1.3%	

Table 5.19

Seward Annual Taxable Sales by Quarter - in \$						
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total	Annual Change
1993	7,026,014	14,130,501	19,380,374	8,095,448	48,632,337	
1994	7,525,434	15,434,817	21,557,820	8,741,106	53,259,177	9.5%
1995	7,674,012	16,721,903	22,899,202	8,461,870	55,756,987	4.7%
1996	8,027,358	16,410,250	24,077,648	8,681,685	57,196,941	2.6%
1997	8,770,990	16,994,442	26,208,216	10,542,376	62,516,024	9.3%
1998	8,541,911	19,372,356	29,591,398	9,772,599	67,278,264	7.6%
1999	9,218,678	19,907,186	31,789,068	10,557,267	71,472,199	6.2%
2000	9,374,360	21,161,398	32,904,973	10,544,695	73,985,426	3.5%
2001	9,073,993	21,553,264	33,591,833	10,007,501	74,226,591	0.3%
2002	9,051,044	22,176,474	34,338,060	10,025,144	75,590,722	1.8%
2003	9,284,504	22,072,081	34,702,846	10,289,302	76,348,733	1.0%
2004	9,496,108	22,991,903	37,073,868	10,386,426	79,948,305	4.7%
2005	10,090,985	25,367,609	41,123,476	11,427,213	88,009,283	10.1%
2006	10,170,398	26,596,215	42,437,597	11,846,710	91,050,920	3.5%
2007	10,869,697	30,240,543	49,249,533	12,742,360	103,102,133	13.2%
2008	11,329,179					
Change	4.2%	13.7%	16.1%	7.6%	13.2%	

Table 5.20

Seward Annual Non-Taxable Sales by Quarter - in \$						
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total	Annual Change
1993	7,356,557	12,527,901	15,515,782	8,523,345	43,923,585	
1994	9,108,785	13,385,210	14,257,734	9,864,108	46,615,837	6.1%
1995	9,631,712	15,021,323	26,805,896	20,252,115	71,711,046	53.8%
1996	14,755,195	18,818,659	24,039,095	19,038,752	76,651,701	6.9%
1997	15,016,668	21,965,400	28,344,026	17,705,557	83,031,651	8.3%
1998	14,407,060	15,677,863	20,888,665	14,254,396	65,227,984	-21.4%
1999	14,138,209	16,134,139	18,720,577	9,690,397	58,683,322	-10.0%
2000	9,713,437	16,856,121	24,357,916	17,245,671	68,173,145	16.2%
2001	11,463,717	22,899,014	29,282,926	10,495,853	74,141,510	8.8%
2002	13,902,969	18,208,902	22,383,589	12,283,444	66,778,904	-9.9%
2003	11,650,680	24,912,072	27,005,339	17,045,112	80,613,203	20.7%
2004	11,679,181	19,757,369	26,837,290	27,974,550	86,248,390	7.0%
2005	16,377,848	33,099,662	29,066,574	22,794,687	101,338,771	17.5%
2006	11,530,544	24,541,223	33,390,692	38,085,574	107,548,033	6.1%
2007	14,738,238	26,565,012	29,714,088	21,934,736	92,952,074	-13.6%
2008	14,843,306					
Change	0.7%	8.2%	-11.0%	-42.4%	-13.6%	

Table 5.21

Seward Construction Permits

Seward First Quarter Permit Values by Type - 2002-2008 - in \$								
	2002	2003	2004	2005	2006	2007	2008	Annual Change
Residential New	120,000	118,000	0	923,000	0	0	0	NA
Residential Alter/Add	25,496	57,500	48,000	3,300	1,000	0	45,415	NA
Commercial New	0	72,000	7,500,000	6,000	0	208,513	0	-100.0%
Commercial Alter/Add	335,944	1,657,855	193,600	240,000	621,217	594,725	364,000	-38.8%
TOTAL	481,440	1,905,355	7,741,600	1,172,300	622,217	803,238	409,415	-49.0%
Annual Change		295.8%	306.3%	-84.9%	-46.9%	29.1%	-49.0%	

Table 5.22

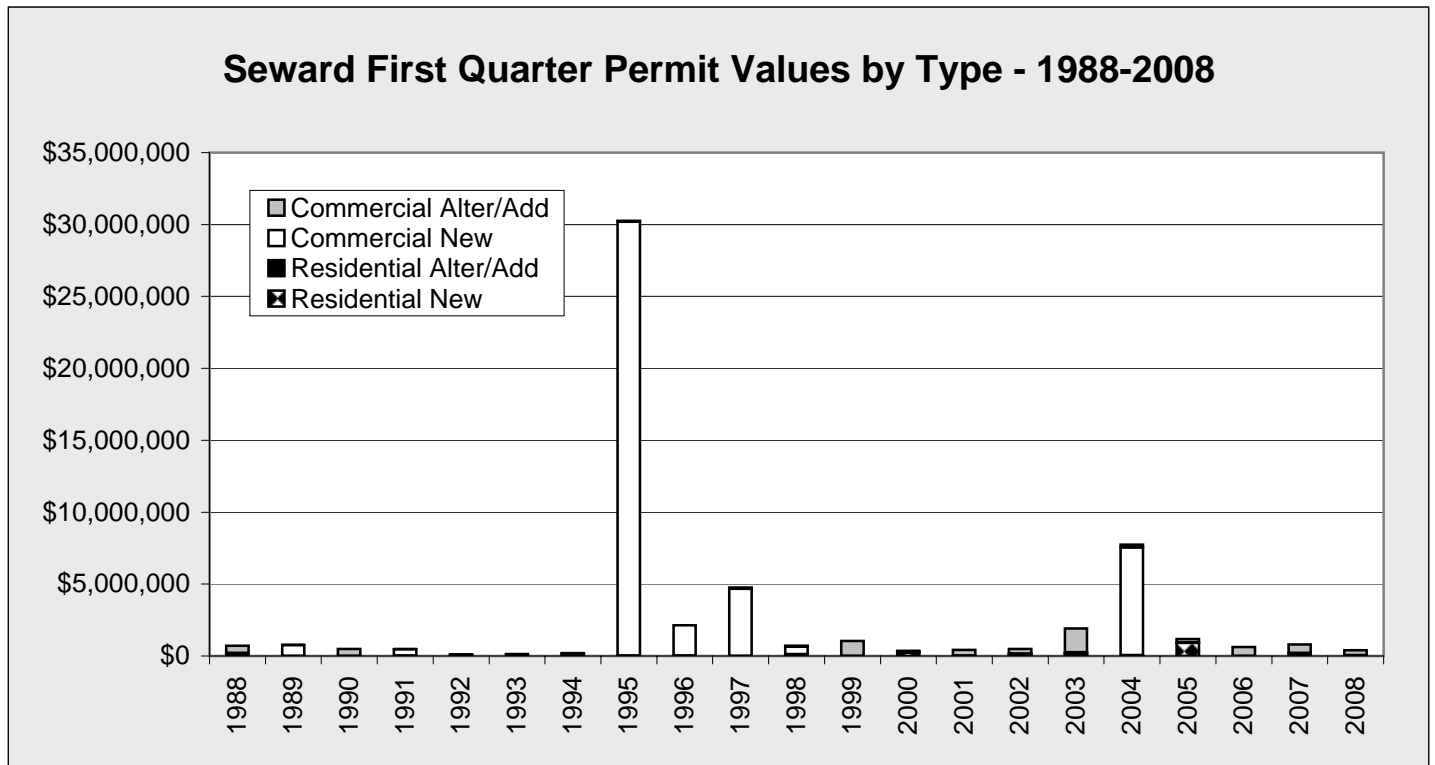


Chart 5.15

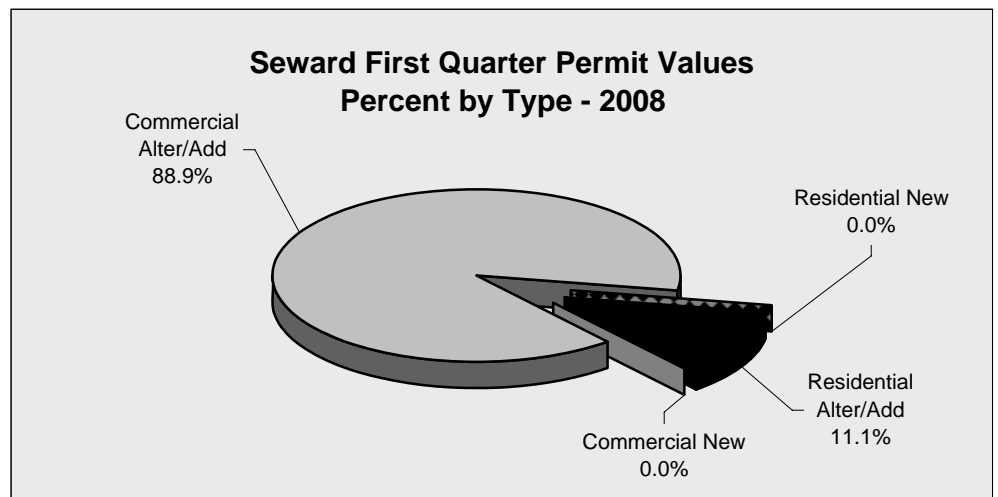


Chart 5.16

Seward Construction Permits

Seward First Quarter Permit Volume by Type - 2002-2008

	2002	2003	2004	2005	2006	2007	2008	Annual Change
Residential New	1	1	0	4	0	0	0	NA
Residential Alter/Add	3	2	2	2	1	0	1	NA
Commercial New	0	1	1	2	0	1	0	-100.0%
Commercial Alter/Add	6	7	4	4	6	6	4	-33.3%
TOTAL	10	11	7	12	7	7	5	-28.6%
Annual Change		10.0%	-36.4%	71.4%	-41.7%	0.0%	-28.6%	

Table 5.23

Seward First Quarter Permit Volume by Type - 1988-2008

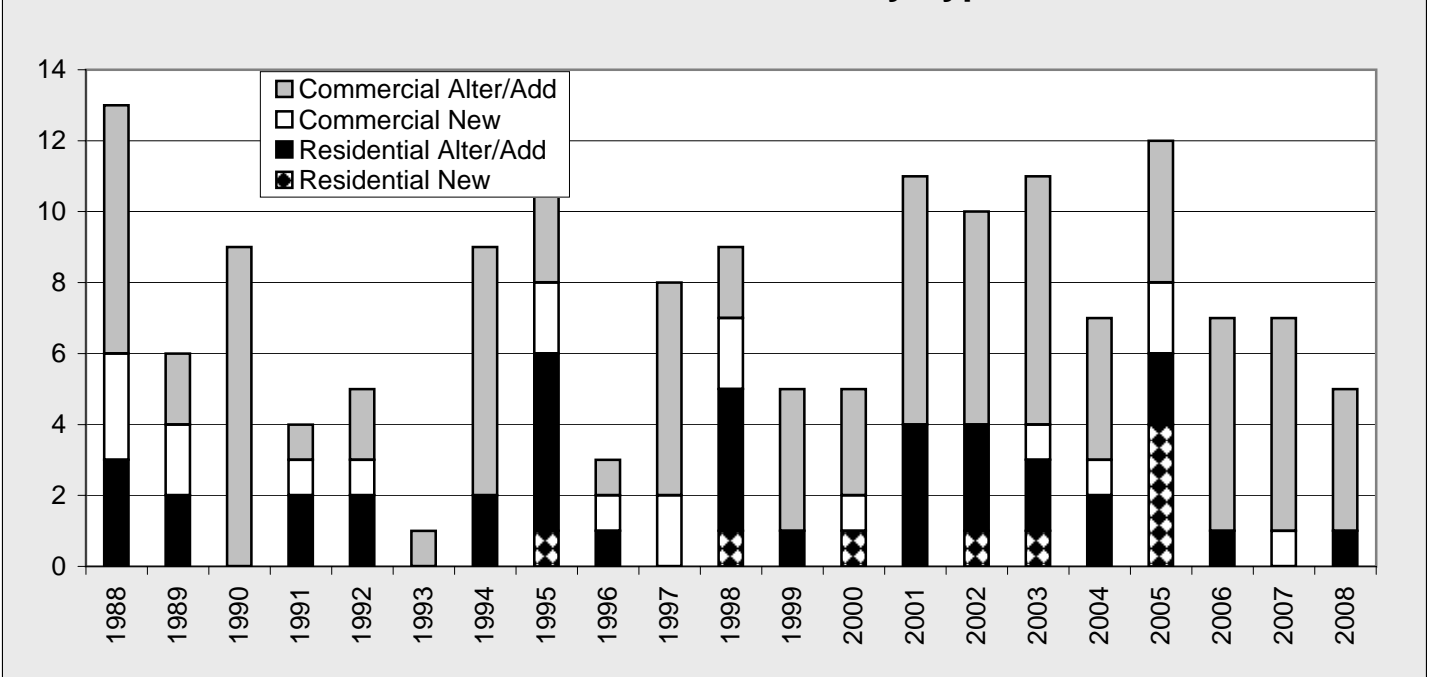


Chart 5.17

Seward First Quarter Permit Volume Percent by Type - 2008

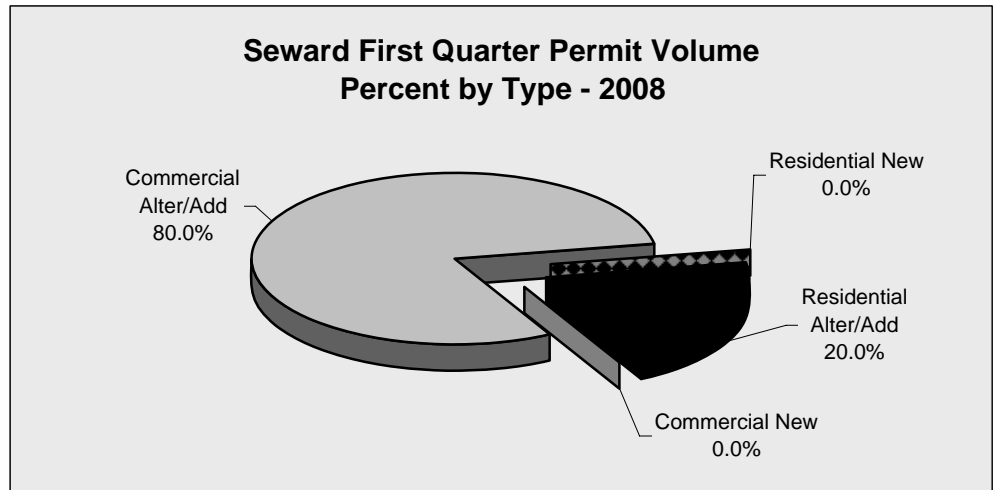


Chart 5.18

Seward Construction Permits

Seward Annual Permit Values by Type - 2001-2007 - in \$								
	2001	2002	2003	2004	2005	2006	2007	Annual Change
Residential New	450,000	725,000	1,077,500	2,130,000	1,767,500	1,118,000	252,354	-77.4%
Residential Alter/Add	344,214	242,008	294,500	500,400	134,738	86,392	177,400	105.3%
Commercial New	486,028	6,144,730	4,290,000	13,018,800	425,720	22,396,300	18,216,013	-18.7%
Commercial Alter/Add	1,436,739	798,965	2,320,765	2,061,950	535,185	1,936,557	2,450,158	26.5%
TOTAL	2,716,981	7,910,703	7,982,765	17,711,150	2,863,143	25,537,249	21,095,925	-17.4%
Annual Change		191.2%	0.9%	121.9%	-83.8%	791.9%	-17.4%	

Table 5.24

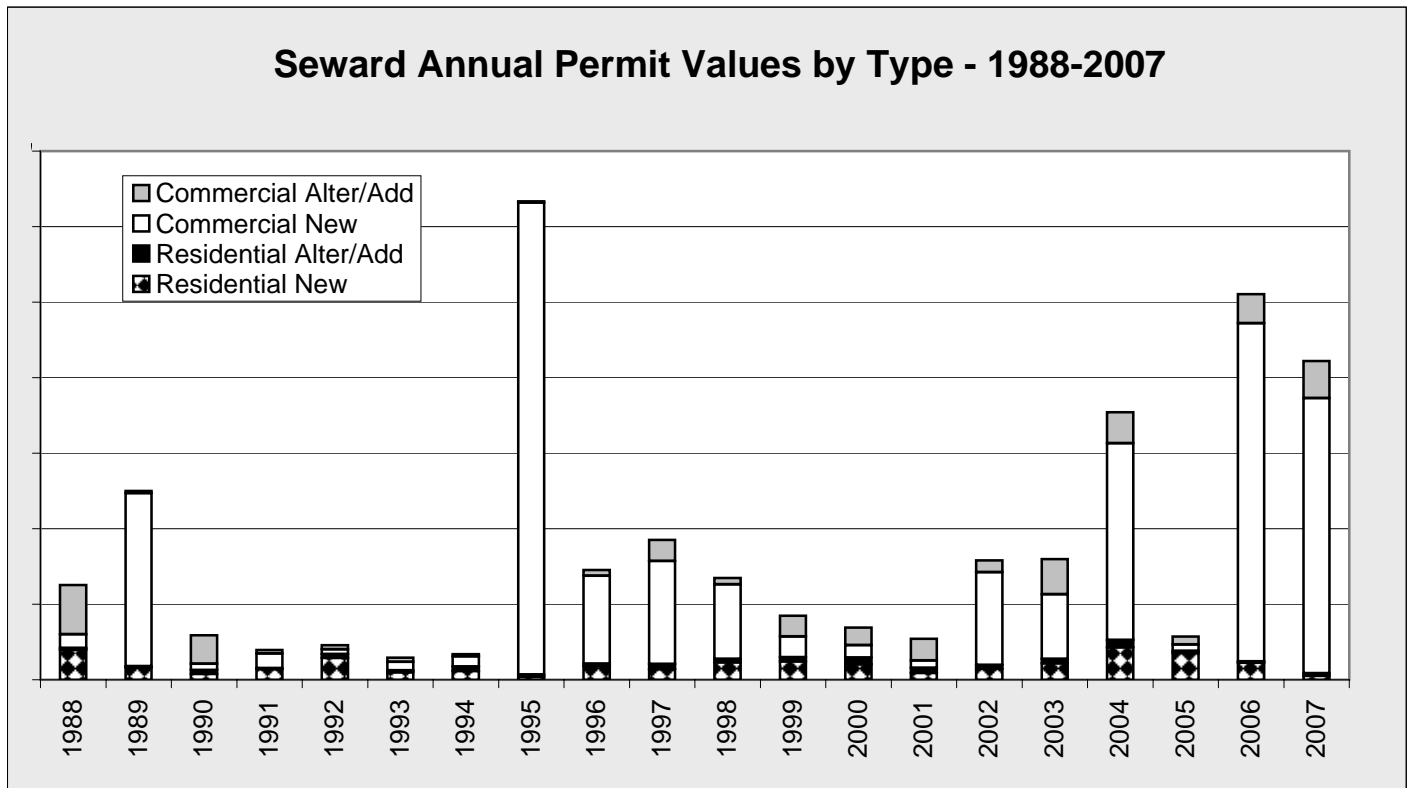


Chart 5.19

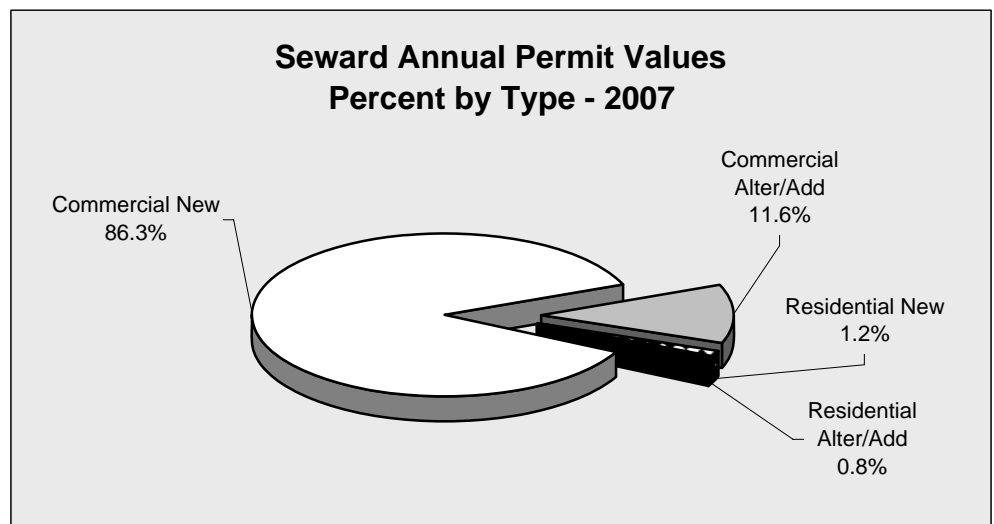


Chart 5.20

Seward Construction Permits

Seward Annual Permit Volume by Type - 2001-2007

	2001	2002	2003	2004	2005	2006	2007	Annual Change
Residential New	3	4	8	12	11	8	2	-75.0%
Residential Alter/Add	18	25	11	15	19	13	12	-7.7%
Commercial New	6	8	7	4	10	17	3	-82.4%
Commercial Alter/Add	21	27	24	23	14	17	20	17.6%
TOTAL	48	64	50	54	54	55	37	-32.7%
Annual Change		33.3%	-21.9%	8.0%	0.0%	1.9%	-32.7%	

Table 5.25

Seward Annual Permit Volume by Type - 1988-2007

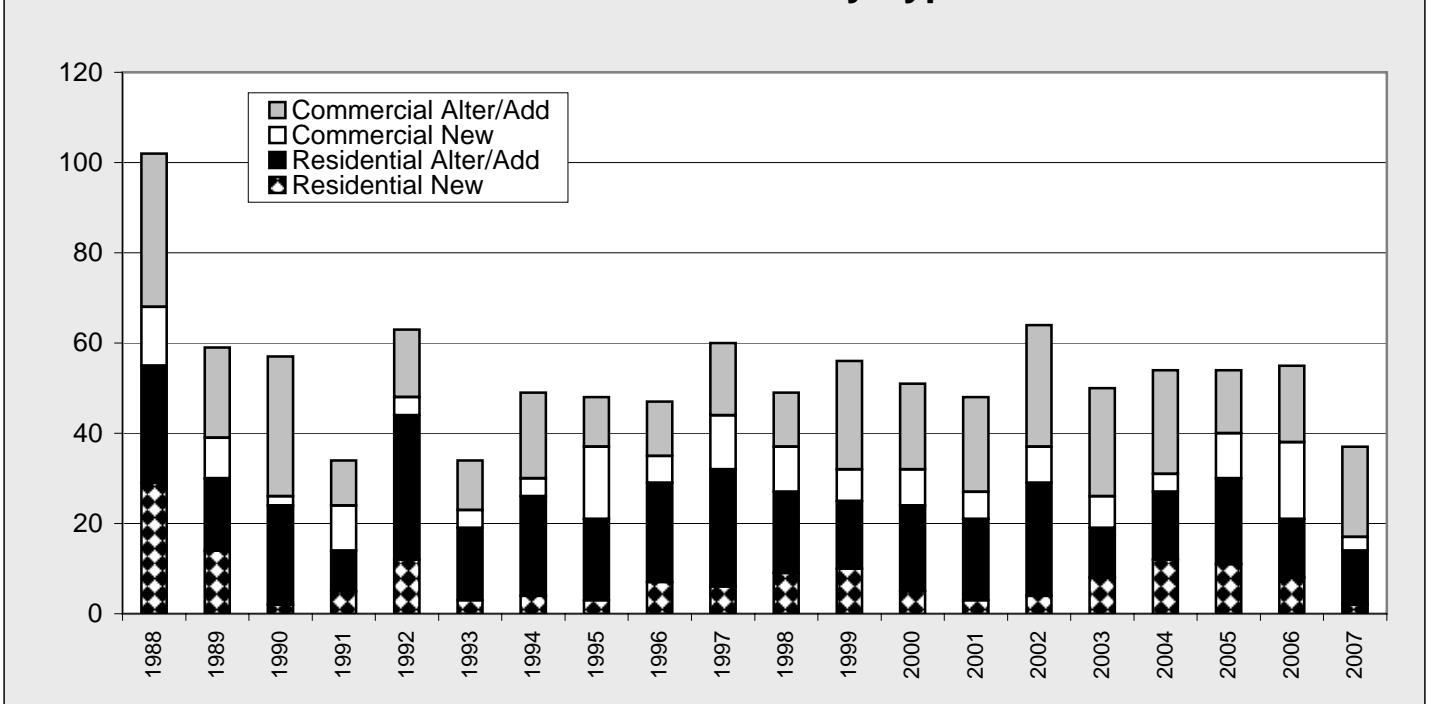


Chart 5.21

Seward Annual Permit Volume Percent by Type - 2007

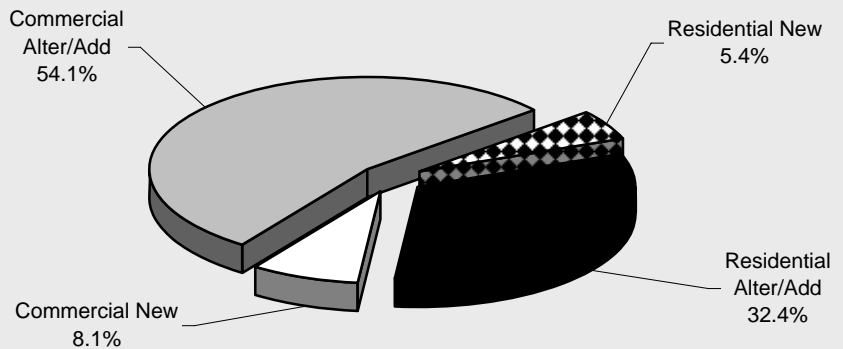


Chart 5.22

Seward Construction Permits

Seward Annual Permit Values by Quarter by Type - 2001-YTD 2008 in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Annual Total
2001					
Residential - New	0	0	150,000	300,000	450,000
Residential - Add/Alter	30,200	73,000	136,014	105,000	344,214
Commercial - New	0	155,000	331,028	0	486,028
Commercial - Add/Alter	386,500	438,239	25,000	587,000	1,436,739
TOTAL	416,700	666,239	642,042	992,000	2,716,981
2002					
Residential - New	120,000	400,000	205,000	0	725,000
Residential - Add/Alter	25,496	169,157	27,555	19,800	242,008
Commercial - New	0	3,294,730	750,000	2,100,000	6,144,730
Commercial - Add/Alter	335,944	25,000	325,021	113,000	798,965
TOTAL	481,440	3,888,887	1,307,576	2,232,800	7,910,703
2003					
Residential - New	118,000	215,000	744,500	0	1,077,500
Residential - Add/Alter	57,500	100,000	87,000	50,000	294,500
Commercial - New	72,000	3,313,000	900,000	5,000	4,290,000
Commercial - Add/Alter	1,657,855	44,010	101,400	517,500	2,320,765
TOTAL	1,905,355	3,672,010	1,832,900	572,500	7,982,765
2004					
Residential - New	0	873,000	1,257,000	0	2,130,000
Residential - Add/Alter	48,000	144,900	299,500	8,000	500,400
Commercial - New	7,500,000	5,000,000	518,800	0	13,018,800
Commercial - Add/Alter	193,600	1,426,000	191,000	251,350	2,061,950
TOTAL	7,741,600	7,443,900	2,266,300	259,350	17,711,150
2005					
Residential - New	923,000	388,000	455,000	1,500	1,767,500
Residential - Add/Alter	3,300	84,220	6,761	40,457	134,738
Commercial - New	6,000	271,320	88,400	60,000	425,720
Commercial - Add/Alter	240,000	15,000	275,285	4,900	535,185
TOTAL	1,172,300	758,540	825,446	106,857	2,863,143
2006					
Residential - New	0	415,000	703,000	0	1,118,000
Residential - Add/Alter	1,000	65,200	7,192	13,000	86,392
Commercial - New	0	800,000	19,700,000	1,896,300	22,396,300
Commercial - Add/Alter	621,217	904,472	375,868	35,000	1,936,557
TOTAL	622,217	2,184,672	20,786,060	1,944,300	25,537,249
2007					
Residential - New	0	82,354	170,000	0	252,354
Residential - Add/Alter	0	13,000	46,400	118,000	177,400
Commercial - New	208,513	0	7,500	18,000,000	18,216,013
Commercial - Add/Alter	594,725	1,792,933	41,000	21,500	2,450,158
TOTAL	803,238	1,888,287	264,900	18,139,500	21,095,925
2008 YTD					
Residential - New	0				0
Residential - Add/Alter	45,415				45,415
Commercial - New	0				0
Commercial - Add/Alter	364,000				364,000
TOTAL	409,415	0	0	0	409,415

Table 5.26

Seward Construction Permits

Seward Annual Permit Volume by Quarter by Type - 2001-YTD 2008					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Annual Total
2001					
Residential - New	0	0	1	2	3
Residential - Add/Alter	4	3	9	2	18
Commercial - New	0	3	3	0	6
Commercial - Add/Alter	7	8	1	5	21
TOTAL	11	14	14	9	48
2002					
Residential - New	1	1	2	0	4
Residential - Add/Alter	3	15	3	4	25
Commercial - New	0	4	1	3	8
Commercial - Add/Alter	6	9	8	4	27
TOTAL	10	29	14	11	64
2003					
Residential - New	1	2	5	0	8
Residential - Add/Alter	2	3	5	1	11
Commercial - New	1	4	1	1	7
Commercial - Add/Alter	7	4	4	9	24
TOTAL	11	13	15	11	50
2004					
Residential - New	0	4	8	0	12
Residential - Add/Alter	2	7	5	1	15
Commercial - New	1	1	2	0	4
Commercial - Add/Alter	4	9	4	6	23
TOTAL	7	21	19	7	54
2005					
Residential - New	4	3	3	1	11
Residential - Add/Alter	2	9	5	3	19
Commercial - New	2	5	2	1	10
Commercial - Add/Alter	4	2	6	2	14
TOTAL	12	19	16	7	54
2006					
Residential - New	0	3	5	0	8
Residential - Add/Alter	1	7	4	1	13
Commercial - New	0	11	2	4	17
Commercial - Add/Alter	6	2	8	1	17
TOTAL	7	23	19	6	55
2007					
Residential - New	0	1	1	0	2
Residential - Add/Alter	0	2	6	4	12
Commercial - New	1	0	1	1	3
Commercial - Add/Alter	6	8	2	4	20
TOTAL	7	11	10	9	37
2008 YTD					
Residential - New	0				0
Residential - Add/Alter	1				1
Commercial - New	0				0
Commercial - Add/Alter	4				4
TOTAL	5	0	0	0	5

Table 5.27

SOLDOTNA

Soldotna Sales

Soldotna First Quarter GROSS Sales by Line of Business - 2003-2008 - in \$								
LOB	2003	2004	2005	2006	2007	2008	Annual Percent Change	Annual Amount Change
PROD	100,207	66,451	63,986	9,508	216,327	74,198	-65.7%	-142,129
SALES	36,440,378	38,984,366	40,701,206	42,085,039	45,570,593	54,149,194	18.8%	8,578,601
CONST	3,872,779	2,458,003	4,375,551	6,085,166	7,265,067	7,195,733	-1.0%	-69,334
PROP	3,097,419	3,806,633	3,412,007	3,784,079	4,023,245	4,231,300	5.2%	208,055
TOUR	4,088,915	4,415,397	4,510,107	4,900,353	4,966,593	4,294,158	-13.5%	-672,435
SERV	3,971,526	4,559,977	4,195,661	4,688,185	5,783,762	6,631,203	14.7%	847,441
PROF	2,246,815	2,168,418	2,228,478	3,267,962	2,764,913	2,979,843	7.8%	214,930
UTIL	2,027,467	2,008,458	2,549,610	3,012,535	3,646,985	3,153,237	-13.5%	-493,748
MANU	1,460,477	1,071,685	1,084,741	1,452,464	1,813,100	1,537,409	-15.2%	-275,691
TRAN	192,948	546,669	736,885	776,222	654,875	1,062,540	62.3%	407,665
WHLS	6,552,770	9,648,637	1,878,246	2,145,245	2,283,909	2,649,179	16.0%	365,270
GOV	203,251	194,974	219,667	250,285	269,132	272,669	1.3%	3,537
TOTAL	64,254,952	69,929,668	65,956,145	72,457,043	79,258,501	88,230,663	11.3%	8,972,162

Table 6.1 For complete listing of Lines of Business, see page 13

Soldotna First Quarter GROSS Sales History	
2003	64,254,952
2004	69,929,668
2005	65,956,145
2006	72,457,043
2007	79,258,501
2008	88,230,663

Table 6.2

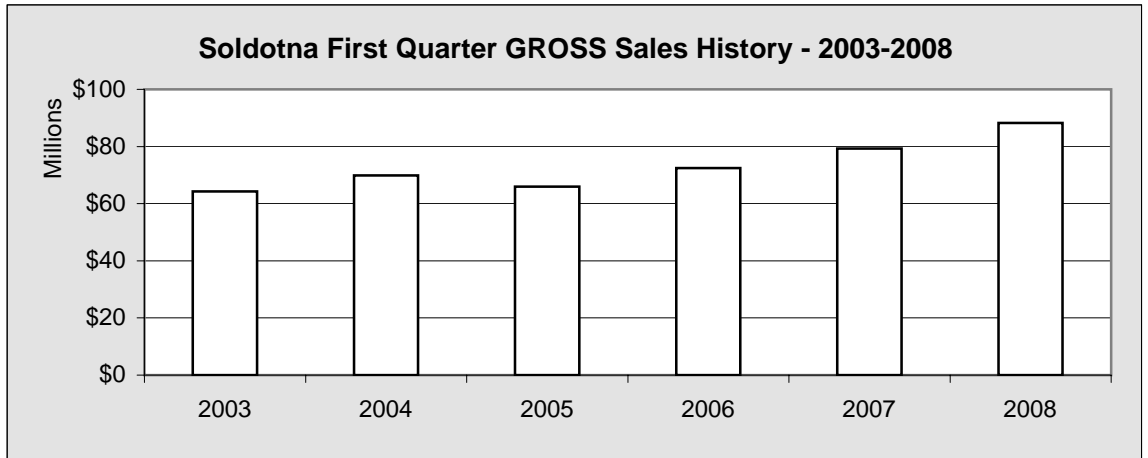


Chart 6.1

Soldotna Five Year Change First Quarter GROSS Sales		
LOB	2003	2008
PROD	100,207	74,198
SALES	36,440,378	54,149,194
CONST	3,872,779	7,195,733
PROP	3,097,419	4,231,300
TOUR	4,088,915	4,294,158
SERV	3,971,526	6,631,203
PROF	2,246,815	2,979,843
UTIL	2,027,467	3,153,237
MANU	1,460,477	1,537,409
TRAN	192,948	1,062,540
WHLS	6,552,770	2,649,179
GOV	203,251	272,669
TOTAL	64,254,952	88,230,663

Table 6.3

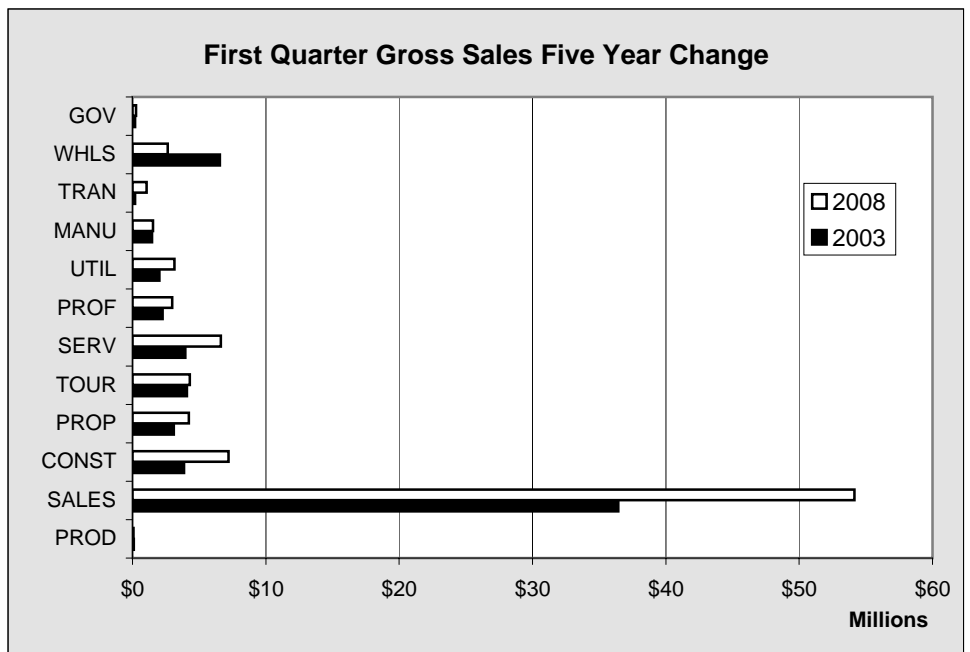


Chart 6.2

Soldotna Sales

Soldotna First Quarter TAXABLE Sales by Line of Business - 2003-2008 - in \$								
LOB	2003	2004	2005	2006	2007	2008	Annual Percent Change	Annual Amount Change
PROD	7,389	4,593	1,445	1,990	1,978	3,169	60.2%	1,191
SALES	22,743,871	25,086,101	26,529,757	28,204,508	31,536,346	33,581,143	6.5%	2,044,797
CONST	246,706	228,072	250,780	209,813	198,072	170,330	-14.0%	-27,742
PROP	1,498,195	1,378,940	1,454,800	1,538,644	1,545,636	1,714,885	11.0%	169,249
TOUR	3,804,762	4,115,385	4,203,922	4,594,129	4,625,711	3,988,431	-13.8%	-637,280
SERV	3,336,244	3,651,925	3,256,805	3,695,685	3,905,341	4,119,243	5.5%	213,902
PROF	897,539	910,826	902,696	1,006,222	1,011,042	1,110,436	9.8%	99,394
UTIL	1,146,241	1,215,437	1,341,878	1,621,254	1,906,959	1,282,310	-32.8%	-624,649
MANU	64,029	54,188	56,295	527,827	423,142	123,278	-70.9%	-299,864
TRAN	83,969	45,708	48,473	29,846	21,317	18,548	-13.0%	-2,769
WHLS	453,134	519,201	474,798	472,520	478,776	532,503	11.2%	53,727
GOV	182,043	174,966	193,023	215,019	226,083	227,148	0.5%	1,065
TOTAL	34,464,122	37,385,342	38,714,672	42,117,457	45,880,403	46,871,424	2.2%	991,021

Table 6.4 For complete listing of Lines of Business, see page 13

Soldotna First Quarter TAXABLE Sales History	
2003	34,464,122
2004	37,385,342
2005	38,714,672
2006	42,117,457
2007	45,880,403
2008	46,871,424

Table 6.5

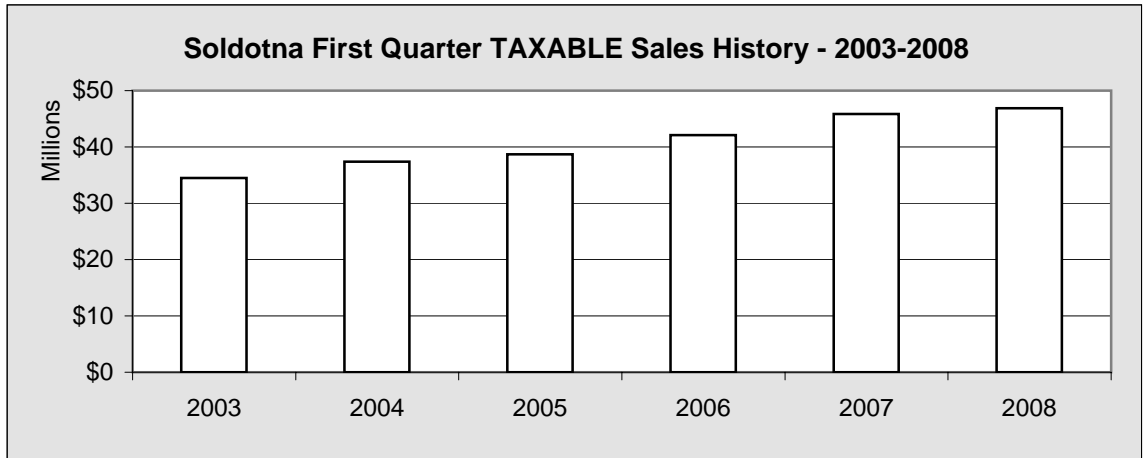


Chart 6.3

Soldotna Five Year Change First Quarter TAXABLE Sales		
LOB	2003	2008
PROD	7,389	3,169
SALES	22,743,871	33,581,143
CONST	246,706	170,330
PROP	1,498,195	1,714,885
TOUR	3,804,762	3,988,431
SERV	3,336,244	4,119,243
PROF	897,539	1,110,436
UTIL	1,146,241	1,282,310
MANU	64,029	123,278
TRAN	83,969	18,548
WHLS	453,134	532,503
GOV	182,043	227,148
TOTAL	34,464,122	46,871,424

Table 6.6

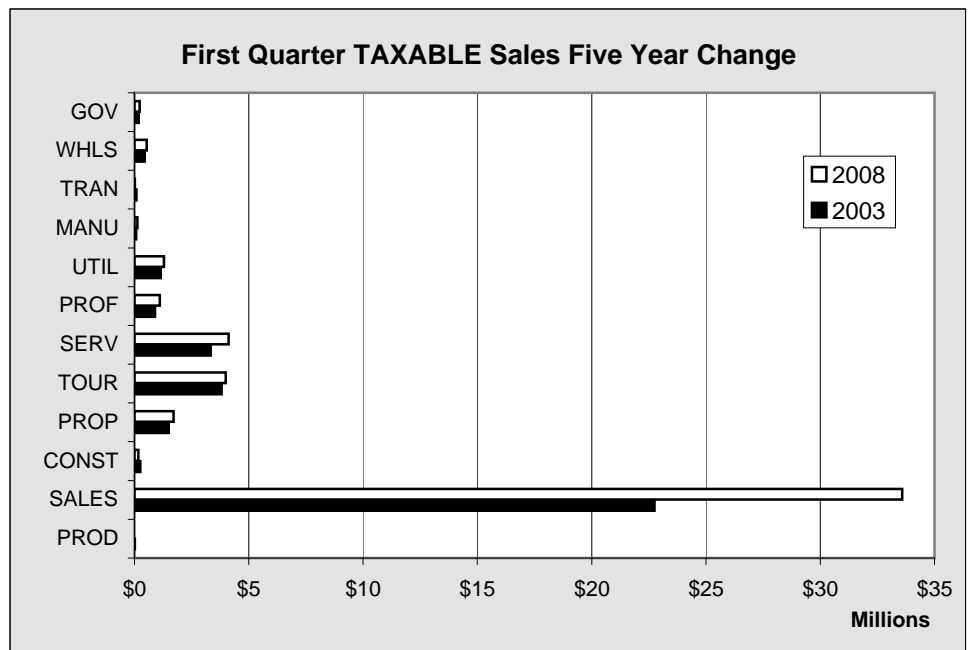


Chart 6.4

Soldotna Sales

Soldotna Annual GROSS Sales by Line of Business - 2002-2007 - in \$								
LOB	2002	2003	2004	2005	2006	2007	Annual Percent Change	Annual Amount Change
PROD	480,520	425,908	501,940	439,049	236,529	946,062	300.0%	709,533
SALES	185,272,417	199,946,811	210,983,917	217,734,439	228,243,486	245,290,727	7.5%	17,047,241
CONST	21,223,507	18,482,937	25,891,445	60,586,340	73,482,023	43,645,868	-40.6%	-29,836,155
PROP	14,063,839	15,015,437	15,976,516	15,617,820	18,368,655	18,799,350	2.3%	430,695
TOUR	22,103,126	23,229,127	24,993,202	26,555,014	28,185,939	27,532,736	-2.3%	-653,203
SERV	16,391,005	17,874,276	19,672,809	19,321,846	23,509,822	32,510,059	38.3%	9,000,237
PROF	8,912,354	10,359,952	13,652,017	14,717,603	16,098,356	15,643,690	-2.8%	-454,666
UTIL	7,794,137	6,868,788	7,753,204	8,447,844	10,027,542	11,047,821	10.2%	1,020,279
MANU	8,820,408	10,450,535	7,202,898	10,076,540	10,866,104	11,652,176	7.2%	786,072
TRAN	2,262,620	1,879,085	4,677,079	6,511,215	7,257,109	6,997,213	-3.6%	-259,896
WHLS	37,743,451	32,515,653	28,984,856	15,028,231	15,456,999	13,769,076	-10.9%	-1,687,923
GOV	833,236	857,491	965,632	1,006,150	1,119,273	1,147,529	2.5%	28,256
TOTAL	325,900,620	337,906,000	361,255,515	396,042,091	432,851,837	428,982,307	-0.9%	-3,869,530

Table 6.7

For complete listing of Lines of Business, see page 13

Soldotna Annual GROSS Sales History	
2002	325,900,620
2003	337,906,000
2004	361,255,515
2005	396,042,091
2006	432,851,837
2007	428,982,307

Table 6.8

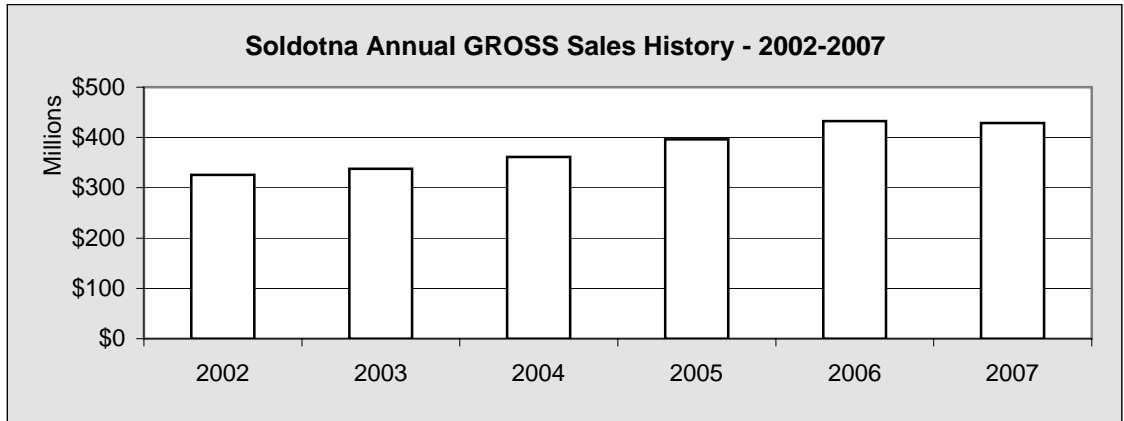


Chart 6.5

Five Year Change Annual GROSS Sales		
LOB	2002	2007
PROD	480,520	946,062
SALES	185,272,417	245,290,727
CONST	21,223,507	43,645,868
PROP	14,063,839	18,799,350
TOUR	22,103,126	27,532,736
SERV	16,391,005	32,510,059
PROF	8,912,354	15,643,690
UTIL	7,794,137	11,047,821
MANU	8,820,408	11,652,176
TRAN	2,262,620	6,997,213
WHLS	37,743,451	13,769,076
GOV	833,236	1,147,529
TOTAL	325,900,620	428,982,307

Table 6.9

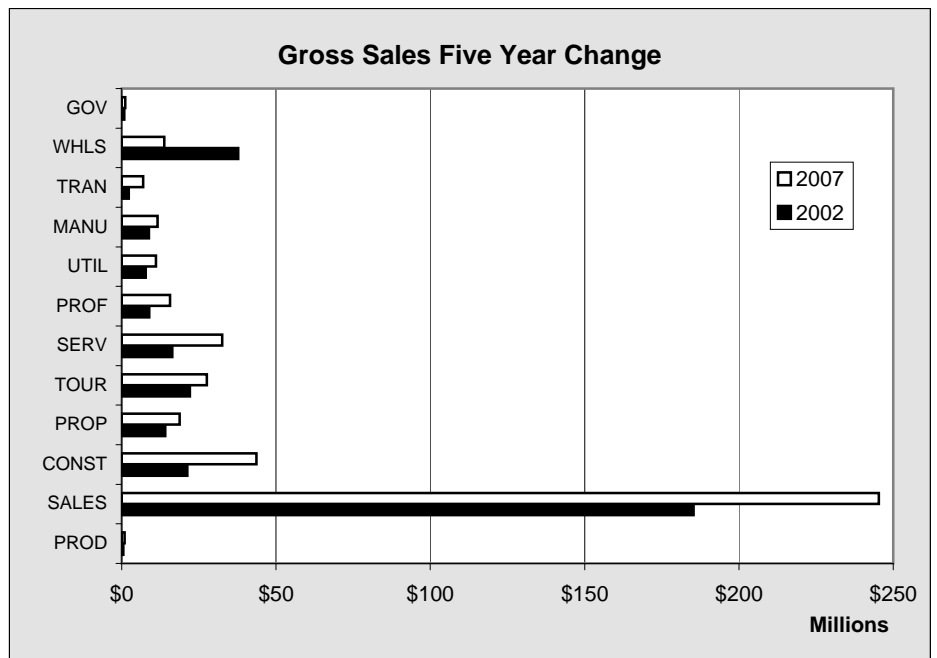


Chart 6.6

Soldotna Sales

Soldotna Annual TAXABLE Sales by Line of Business - 2002-2007 - in \$								
LOB	2002	2003	2004	2005	2006	2007	Annual Percent Change	Annual Amount Change
PROD	47,017	53,520	24,943	29,575	40,630	48,295	18.9%	7,665
SALES	122,443,869	134,519,729	141,398,104	150,227,961	160,277,845	173,567,008	8.3%	13,289,163
CONST	1,035,905	1,110,826	1,041,384	999,058	938,809	989,240	5.4%	50,431
PROP	7,006,887	6,186,122	6,512,701	6,544,146	6,740,129	7,805,408	15.8%	1,065,279
TOUR	20,894,830	21,925,174	23,529,251	24,949,860	26,069,749	25,642,761	-1.6%	-426,988
SERV	13,615,149	14,696,554	15,179,126	14,783,576	17,048,327	18,695,819	9.7%	1,647,492
PROF	3,471,413	3,476,743	3,490,328	3,402,537	3,823,701	4,047,138	5.8%	223,437
UTIL	3,635,766	3,712,214	3,898,545	4,410,657	5,169,826	5,662,440	9.5%	492,614
MANU	1,407,679	1,421,516	1,518,346	2,165,467	3,405,227	3,080,095	-9.5%	-325,132
TRAN	782,392	558,386	441,635	571,958	878,164	549,225	-37.5%	-328,939
WHLS	1,923,639	2,235,271	2,209,742	2,263,975	2,178,318	2,332,101	7.1%	153,783
GOV	714,846	731,717	812,079	870,925	958,451	968,136	1.0%	9,685
TOTAL	176,979,392	190,627,772	200,056,184	211,219,695	227,529,176	243,387,666	7.0%	15,858,490

Table 6.10

For complete listing of Lines of Business, see page 13

Soldotna Annual TAXABLE Sales History	
2002	176,979,392
2003	190,627,772
2004	200,056,184
2005	211,219,695
2006	227,529,176
2007	243,387,666

Table 6.11

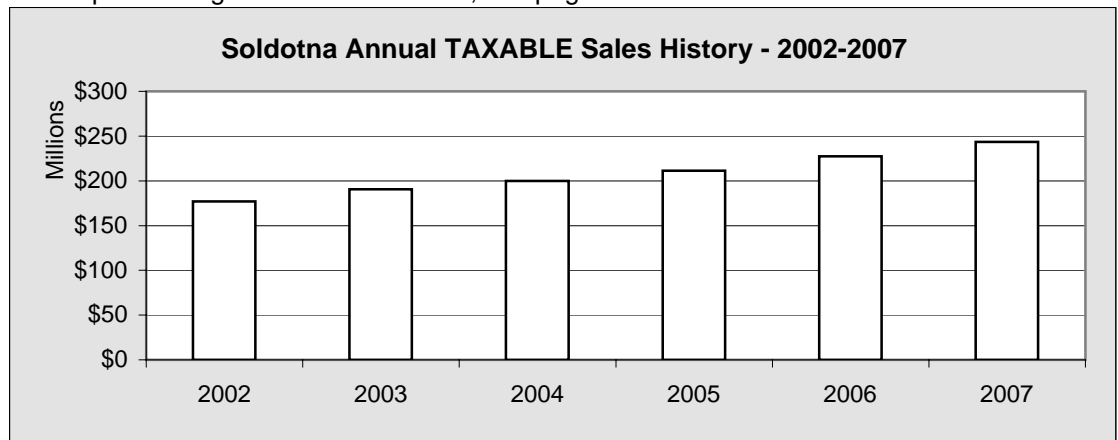
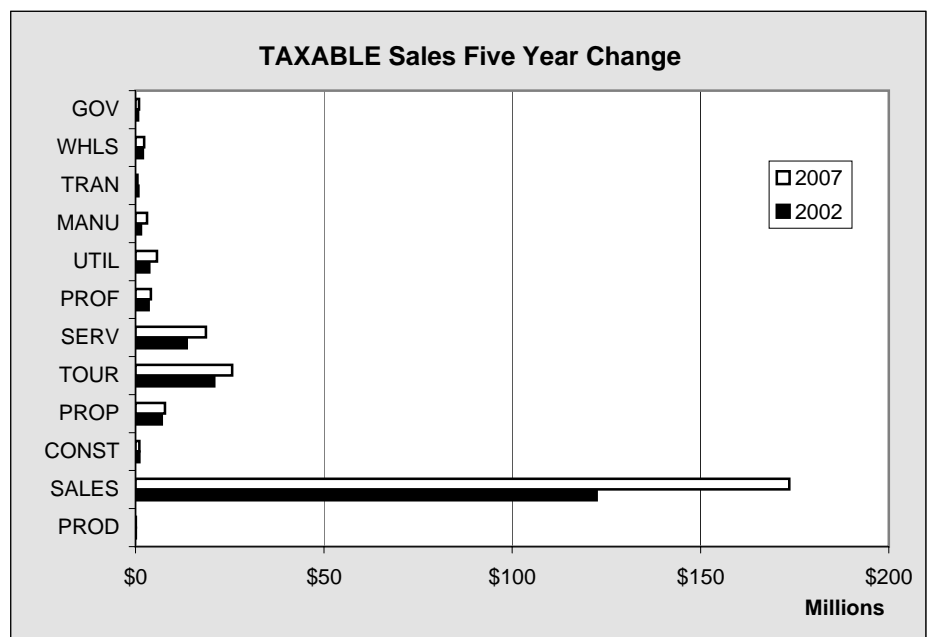


Chart 6.7

Five Year Change Annual TAXABLE Sales		
LOB	2002	2007
PROD	47,017	48,295
SALES	122,443,869	173,567,008
CONST	1,035,905	989,240
PROP	7,006,887	7,805,408
TOUR	20,894,830	25,642,761
SERV	13,615,149	18,695,819
PROF	3,471,413	4,047,138
UTIL	3,635,766	5,662,440
MANU	1,407,679	3,080,095
TRAN	782,392	549,225
WHLS	1,923,639	2,332,101
GOV	714,846	968,136
TOTAL	176,979,392	243,387,666

Table 6.12

Chart 6.8



Soldotna Sales

Soldotna GROSS Sales by Line of Business by Quarter - 2007 - in \$

LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	216,327	503,137	171,052	55,546	946,062
Sales	45,570,593	59,388,188	79,451,599	60,880,347	245,290,727
Construction	7,265,067	8,752,976	8,641,682	18,986,143	43,645,868
Property	4,023,245	4,457,968	5,162,134	5,156,003	18,799,350
Tourism	4,966,593	7,236,035	10,242,067	5,088,041	27,532,736
Services	5,783,762	8,785,600	9,472,084	8,468,613	32,510,059
Professional	2,764,913	3,326,667	2,788,240	6,763,870	15,643,690
Utility	3,646,985	2,351,351	2,280,478	2,769,007	11,047,821
Manufacturing	1,813,100	2,893,476	4,334,146	2,611,454	11,652,176
Transportation & Warehousing	654,875	1,305,230	3,455,247	1,581,861	6,997,213
Wholesale	2,283,909	3,495,025	3,985,512	4,004,630	13,769,076
Government	269,132	340,977	271,583	265,837	1,147,529
TOTAL	79,258,501	102,836,630	130,255,824	116,631,352	428,982,307

Table 6.13

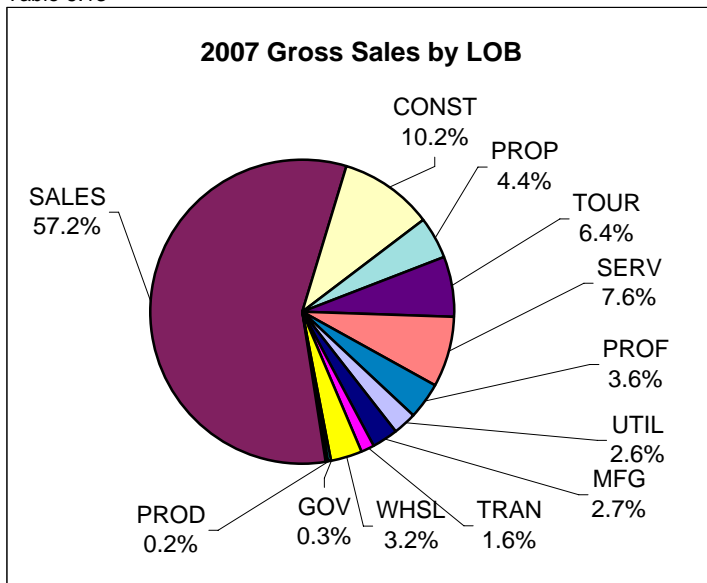


Chart 6.9

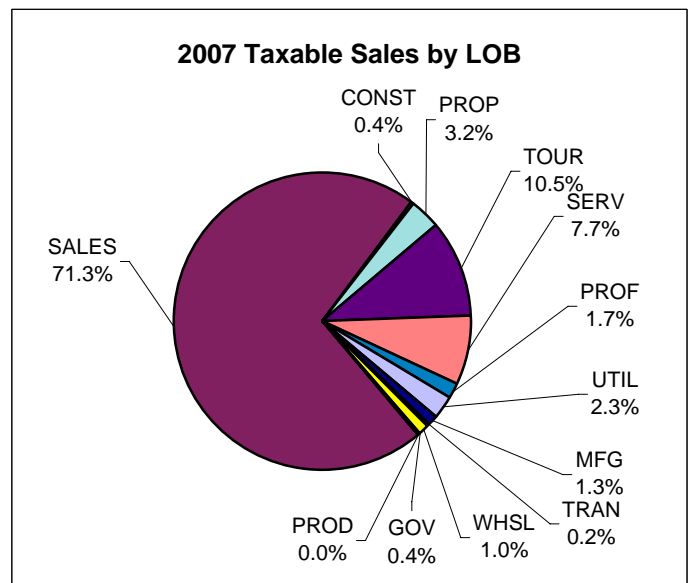


Chart 6.10

Soldotna TAXABLE Sales by Line of Business by Quarter - 2007 - in \$

LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	1,978	18,901	20,735	6,681	48,295
Sales	31,536,346	41,411,689	58,497,111	42,121,862	173,567,008
Construction	198,072	242,876	279,236	269,056	989,240
Property	1,545,636	1,872,322	2,114,820	2,272,630	7,805,408
Tourism	4,625,711	6,745,582	9,507,468	4,764,000	25,642,761
Services	3,905,341	5,025,966	5,010,820	4,753,692	18,695,819
Professional	1,011,042	1,145,425	985,163	905,508	4,047,138
Utility	1,906,959	1,264,657	1,080,514	1,410,310	5,662,440
Manufacturing	423,142	749,507	1,653,499	253,947	3,080,095
Transportation & Warehousing	21,317	145,479	354,041	28,388	549,225
Wholesale	478,776	459,955	517,761	875,609	2,332,101
Government	226,083	294,789	227,333	219,931	968,136
TOTAL	45,880,403	59,377,148	80,248,501	57,881,614	243,387,666

Table 6.14

Soldotna Sales

Soldotna GROSS Sales by Line of Business by Quarter - 2006 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	9,508	33,737	46,180	147,104	236,529
Sales	42,085,039	55,849,341	74,488,492	55,820,614	228,243,486
Construction	6,085,166	12,052,501	9,164,421	46,179,935	73,482,023
Property	3,784,079	4,408,627	4,929,424	5,246,525	18,368,655
Tourism	4,900,353	7,475,480	10,432,135	5,377,971	28,185,939
Services	4,688,185	6,137,670	6,611,417	6,072,550	23,509,822
Professional	3,267,962	2,648,600	2,515,247	7,666,547	16,098,356
Utility	3,012,535	2,118,707	1,852,957	3,043,343	10,027,542
Manufacturing	1,452,464	2,477,219	4,186,336	2,750,085	10,866,104
Transportation & Warehousing	776,222	2,200,316	3,151,246	1,129,325	7,257,109
Wholesale	2,145,245	3,350,490	3,466,478	6,494,786	15,456,999
Government	250,285	268,747	337,436	262,805	1,119,273
TOTAL	72,457,043	99,021,435	121,181,769	140,191,590	432,851,837

Table 6.15

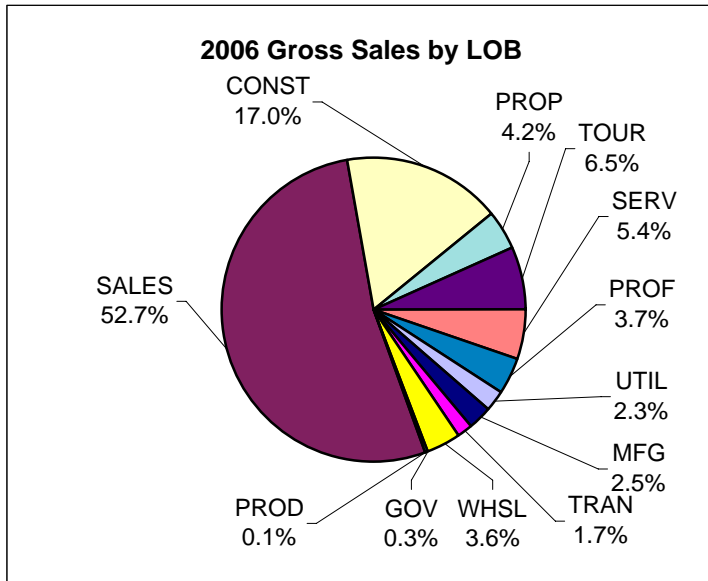


Chart 6.11

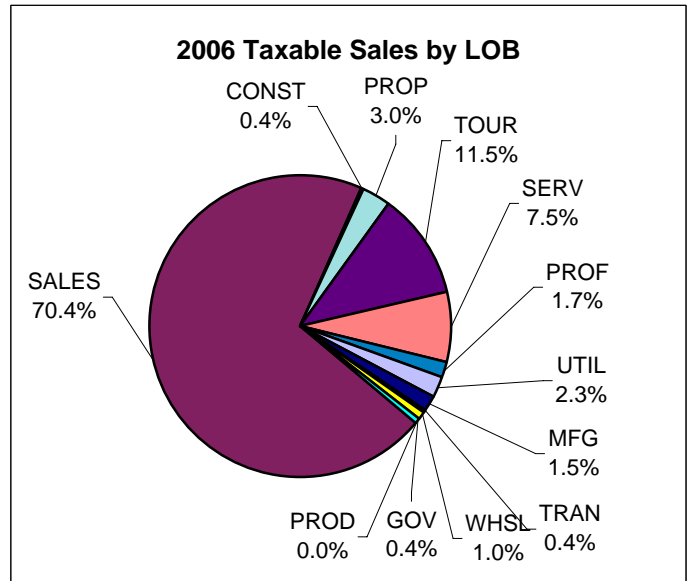


Chart 6.12

Soldotna TAXABLE Sales by Line of Business by Quarter - 2006 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	1,990	14,023	17,770	6,847	40,630
Sales	28,204,508	38,313,148	54,642,349	39,117,840	160,277,845
Construction	209,813	253,076	228,897	247,023	938,809
Property	1,538,644	1,602,756	1,911,483	1,687,246	6,740,129
Tourism	4,594,129	7,009,417	9,431,379	5,034,824	26,069,749
Services	3,695,685	4,280,310	4,701,883	4,370,449	17,048,327
Professional	1,006,222	1,112,743	886,645	818,091	3,823,701
Utility	1,621,254	1,109,739	933,992	1,504,841	5,169,826
Manufacturing	527,827	714,499	1,519,774	643,127	3,405,227
Transportation & Warehousing	29,846	304,845	486,815	56,658	878,164
Wholesale	472,520	498,696	514,660	692,442	2,178,318
Government	215,019	231,090	286,966	225,376	958,451
TOTAL	42,117,457	55,444,342	75,562,613	54,404,764	227,529,176

Table 6.16

Soldotna Sales

Soldotna GROSS Sales by Line of Business by Quarter - 2005 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	63,986	160,747	198,235	16,081	439,049
Sales	40,701,206	55,923,754	71,288,068	49,821,411	217,734,439
Construction	4,375,551	4,117,881	8,669,201	43,423,707	60,586,340
Property	3,412,007	4,109,952	4,335,361	3,760,500	15,617,820
Tourism	4,510,107	6,813,740	9,972,699	5,258,468	26,555,014
Services	4,195,661	5,120,763	5,091,858	4,913,564	19,321,846
Professional	2,228,478	2,290,228	2,504,323	7,694,574	14,717,603
Utility	2,549,610	1,861,397	1,740,395	2,296,442	8,447,844
Manufacturing	1,084,741	2,242,896	3,752,235	2,996,668	10,076,540
Transportation & Warehousing	736,885	1,768,221	2,591,957	1,414,152	6,511,215
Wholesale	1,878,246	2,993,234	3,489,513	6,667,238	15,028,231
Government	219,667	237,176	312,441	236,866	1,006,150
TOTAL	65,956,145	87,639,989	113,946,286	128,499,671	396,042,091

Table 6.17

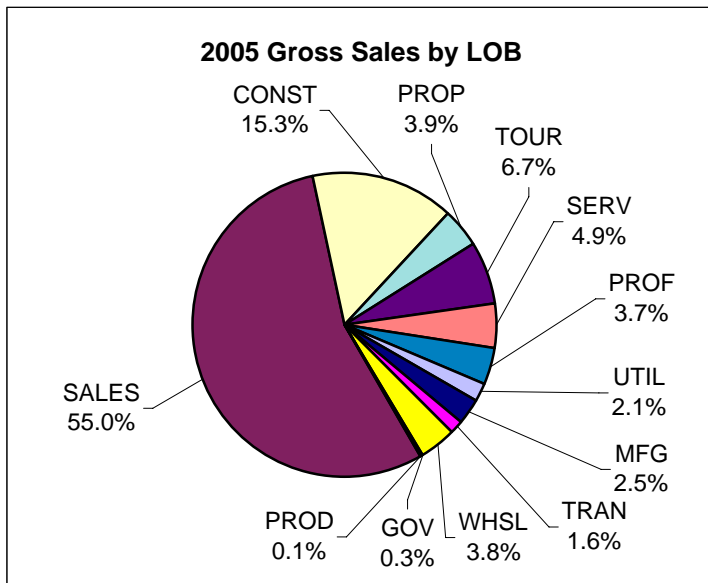


Chart 6.13

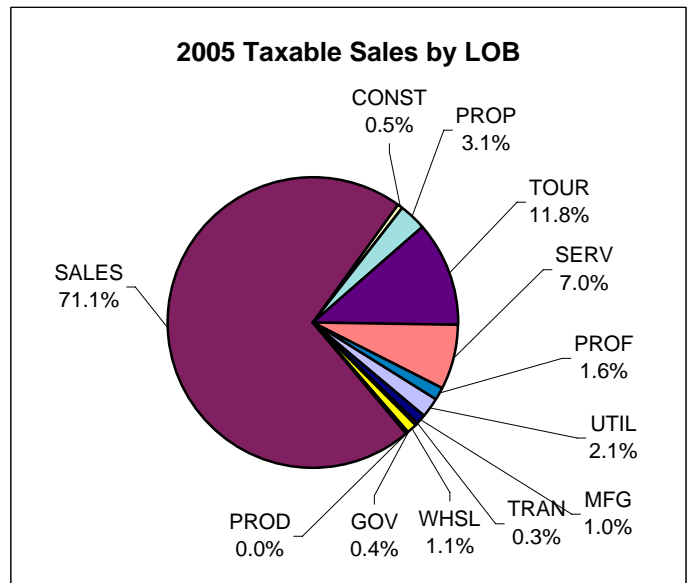


Chart 6.14

Soldotna TAXABLE Sales by Line of Business by Quarter - 2005 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	1,445	7,109	15,368	5,653	29,575
Sales	26,529,757	36,912,626	50,787,602	35,997,976	150,227,961
Construction	250,780	249,699	254,859	243,720	999,058
Property	1,454,800	1,618,112	1,794,813	1,676,421	6,544,146
Tourism	4,203,922	6,410,759	9,340,550	4,994,629	24,949,860
Services	3,256,805	3,872,567	3,964,122	3,690,082	14,783,576
Professional	902,696	911,827	881,284	706,730	3,402,537
Utility	1,341,878	979,377	858,071	1,231,331	4,410,657
Manufacturing	56,295	282,123	1,003,233	823,816	2,165,467
Transportation & Warehousing	48,473	161,304	270,952	91,229	571,958
Wholesale	474,798	534,128	520,225	734,824	2,263,975
Government	193,023	205,613	265,224	207,065	870,925
TOTAL	38,714,672	52,145,244	69,956,303	50,403,476	211,219,695

Table 6.18

Soldotna Sales

Soldotna Annual Gross Sales by Quarter - in \$						
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total	Annual Change
1993	30,712,947	42,532,997	49,778,913	42,515,059	165,539,916	
1994	34,749,855	49,616,019	58,879,212	51,364,458	194,609,544	17.6%
1995	40,627,047	53,363,505	64,724,383	54,078,654	212,793,589	9.3%
1996	44,155,649	54,086,799	66,745,597	53,262,403	218,250,448	2.6%
1997	43,136,587	56,048,000	71,982,003	61,417,298	232,583,888	6.6%
1998	46,245,330	61,860,448	76,091,735	66,596,151	250,793,664	7.8%
1999	51,429,980	67,874,942	87,704,206	70,579,609	277,588,737	10.7%
2000	55,201,896	72,515,215	89,530,301	72,007,899	289,255,311	4.2%
2001	60,802,277	75,042,511	95,670,432	77,603,011	309,118,231	6.9%
2002	62,331,750	79,762,672	103,625,416	80,180,782	325,900,620	5.4%
2003	64,254,952	85,227,616	106,268,314	82,155,118	337,906,000	3.7%
2004	69,929,668	89,310,129	107,194,955	94,820,763	361,255,515	6.9%
2005	65,956,145	87,639,989	113,946,286	128,499,671	396,042,091	9.6%
2006	72,457,043	99,021,435	121,181,769	140,191,590	432,851,837	9.3%
2007	79,258,501	102,836,630	130,255,824	116,631,352	428,982,307	-0.9%
2008	88,230,663					
Change	11.3%	3.9%	7.5%	-16.8%	-0.9%	

Table 6.19

Soldotna Annual Taxable Sales by Quarter - in \$						
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total	Annual Change
1993	19,138,120	25,917,384	29,216,512	24,082,915	98,354,931	
1994	19,531,203	31,266,887	38,337,634	30,566,757	119,702,481	21.7%
1995	23,569,520	32,168,958	41,181,901	32,148,717	129,069,096	7.8%
1996	26,114,766	32,996,657	41,676,112	32,537,647	133,325,182	3.3%
1997	26,296,124	33,910,547	44,323,596	35,806,409	140,336,676	5.3%
1998	27,184,841	37,240,899	46,529,812	36,834,109	147,789,661	5.3%
1999	28,439,928	38,205,240	50,500,561	38,807,035	155,952,764	5.5%
2000	29,664,420	38,766,616	50,523,183	40,481,909	159,436,128	2.2%
2001	32,492,377	42,914,074	54,143,248	42,868,739	172,418,438	8.1%
2002	33,736,608	43,504,958	57,489,123	42,248,703	176,979,392	2.6%
2003	34,464,122	47,026,039	62,579,271	46,558,340	190,627,772	7.7%
2004	37,385,342	49,011,743	66,179,805	47,479,294	200,056,184	4.9%
2005	38,714,672	52,145,244	69,956,303	50,403,476	211,219,695	5.6%
2006	42,117,457	55,444,342	75,562,613	54,404,764	227,529,176	7.7%
2007	45,880,403	59,377,148	80,248,501	57,881,614	243,387,666	7.0%
2008	46,871,424					
Change	2.2%	7.1%	6.2%	6.4%	7.0%	

Table 6.20

Soldotna Annual Non-Taxable Sales by Quarter - in \$						
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total	Annual Change
1993	11,574,827	16,615,613	20,562,401	18,432,144	67,184,985	
1994	15,218,652	18,349,132	20,541,578	20,797,701	74,907,063	11.5%
1995	17,057,527	21,194,547	23,542,482	21,929,937	83,724,493	11.8%
1996	18,040,883	21,090,142	25,069,485	20,724,756	84,925,266	1.4%
1997	16,840,463	22,137,453	27,658,407	25,610,889	92,247,212	8.6%
1998	19,060,489	24,619,549	29,561,923	29,762,042	103,004,003	11.7%
1999	22,990,052	29,669,702	37,203,645	31,772,574	121,635,973	18.1%
2000	25,537,476	33,748,599	39,007,118	31,525,990	129,819,183	6.7%
2001	28,309,900	32,128,437	41,527,184	34,734,272	136,699,793	5.3%
2002	28,595,142	36,257,714	46,136,293	37,932,079	148,921,228	8.9%
2003	29,790,830	38,201,577	43,689,043	35,596,778	147,278,228	-1.1%
2004	32,544,326	40,298,386	41,015,150	47,341,469	161,199,331	9.5%
2005	27,241,473	35,494,745	43,989,983	78,096,195	184,822,396	14.7%
2006	30,339,586	43,577,093	45,619,156	85,786,826	205,322,661	11.1%
2007	33,378,098	43,459,482	50,007,323	58,749,738	185,594,641	-9.6%
2008	41,359,239					
Change	23.9%	-0.3%	9.6%	-31.5%	-9.6%	

Table 6.21

Soldotna Construction Permits

Soldotna First Quarter Permit Values by Type - 2002-2008 - in \$								
	2002	2003	2004	2005	2006	2007	2008	Annual Change
Residential New	240,849	0	539,297	720,956	204,031	535,722	447,277	-16.5%
Residential Alter/Add	86,935	57,827	0	261,630	10,000	149,549	54,296	-63.7%
Commercial New	714,806	0	4,465,026	195,000	312,410	0	1,464,737	NA
Commercial Alter/Add	163,000	369,191	60,000	243,969	1,590,000	142,500	339,943	138.6%
TOTAL	1,205,590	427,018	5,064,323	1,421,555	2,116,441	827,771	2,306,253	178.6%
Annual Change		-64.6%	1086.0%	-71.9%	48.9%	-60.9%	178.6%	

Table 6.22

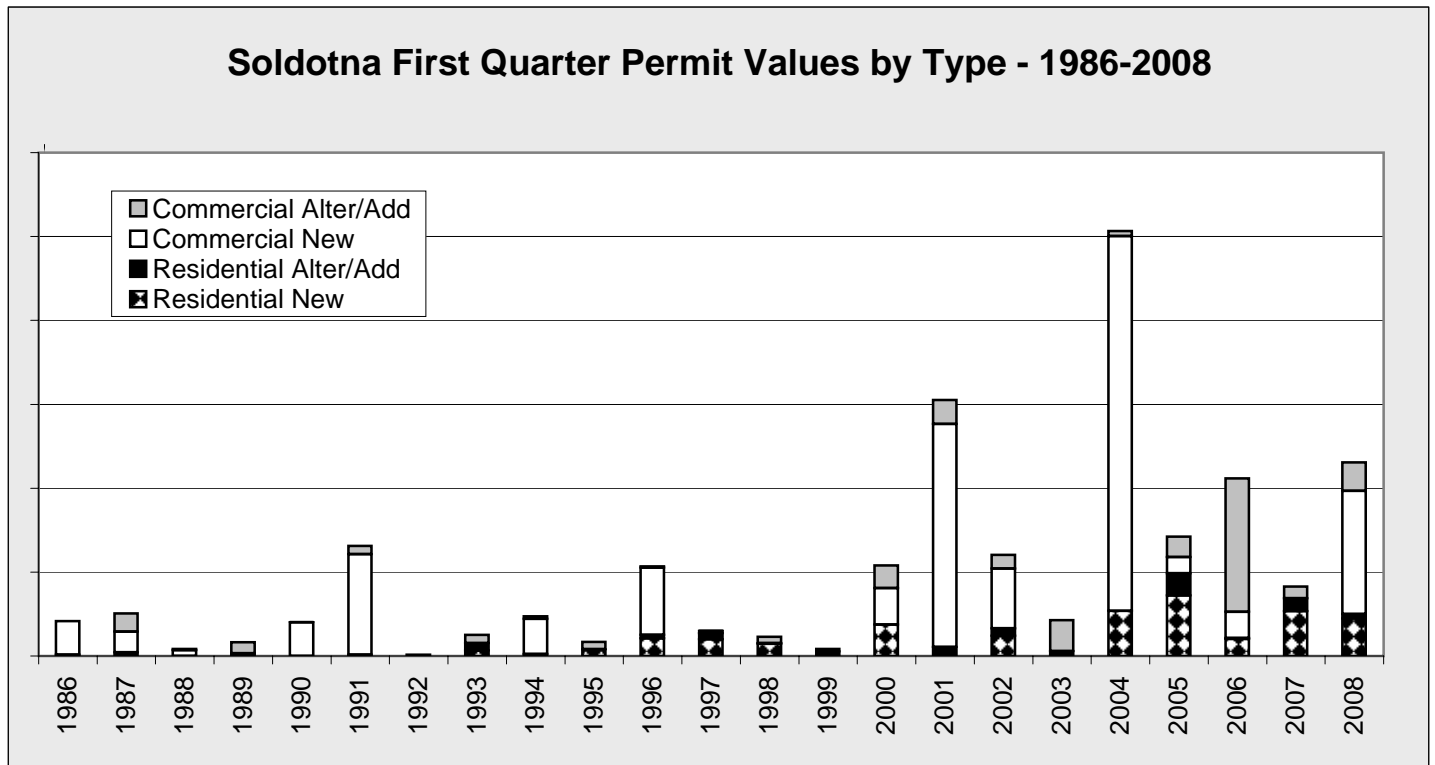


Chart 6.15

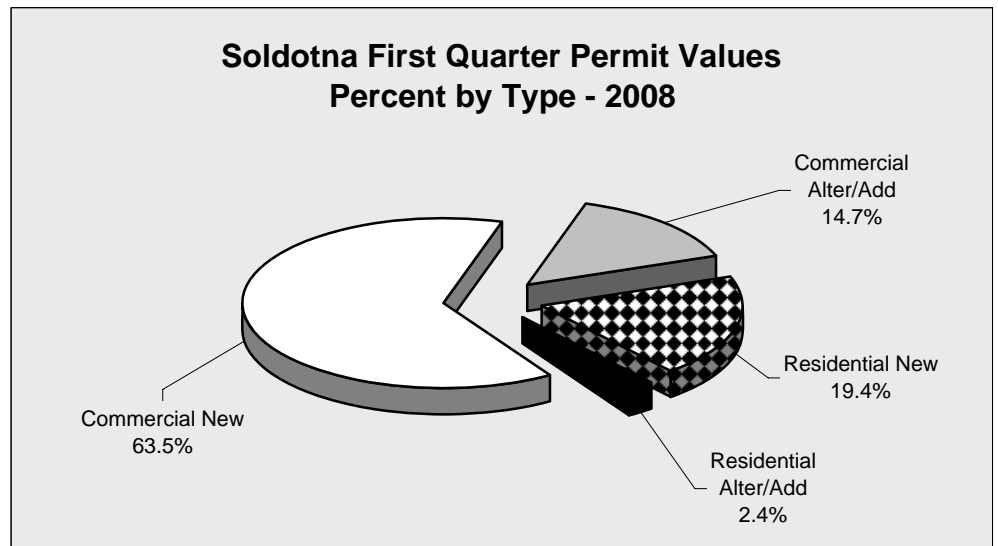


Chart 6.16

Soldotna Construction Permits

Soldotna First Quarter Permit Volume by Type - 2002-2008								
	2002	2003	2004	2005	2006	2007	2008	Annual Change
Residential New	1	0	2	4	1	2	3	50.0%
Residential Alter/Add	2	3	0	3	1	2	3	50.0%
Commercial New	4	0	4	2	1	0	5	NA
Commercial Alter/Add	4	3	3	7	2	5	10	100.0%
TOTAL	11	6	9	16	5	9	21	133.3%
Annual Change		-45.5%	50.0%	77.8%	-68.8%	80.0%	133.3%	

Table 6.23

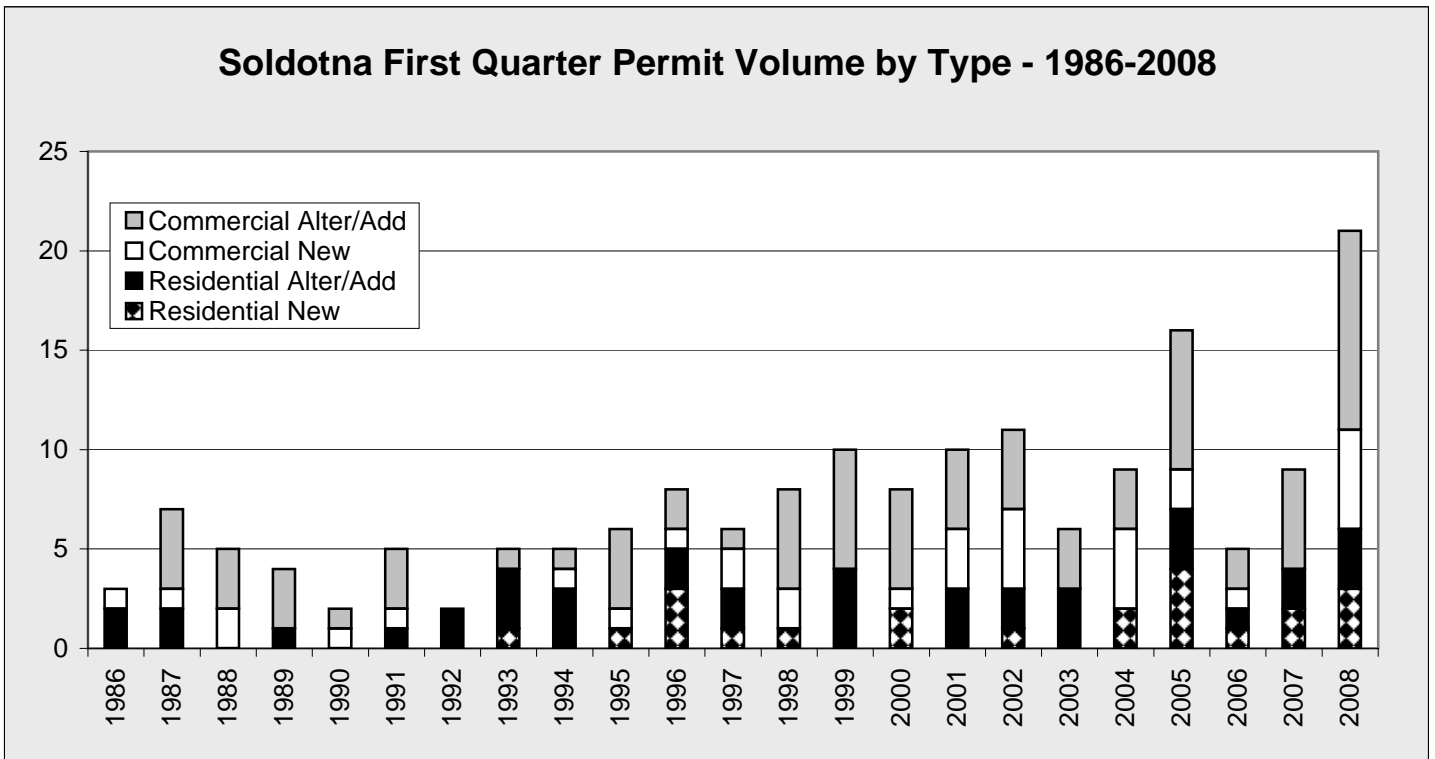


Chart 6.17

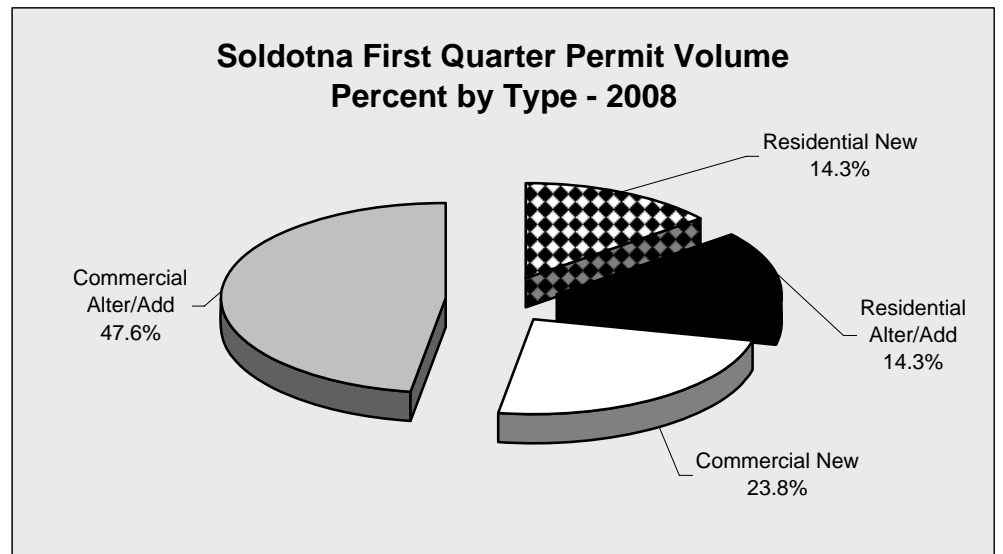


Chart 6.18

Soldotna Construction Permits

Soldotna Annual Permit Values by Type - 2001-2007 - in \$								
	2001	2002	2003	2004	2005	2006	2007	Annual Change
Residential New	3,873,853	3,181,344	3,073,933	3,881,344	4,098,748	7,599,440	8,749,413	15.1%
Residential Alter/Add	357,495	755,187	263,629	277,984	493,990	782,177	733,440	-6.2%
Commercial New	3,288,822	4,397,059	3,769,181	28,329,025	5,814,828	12,924,852	3,661,554	-71.7%
Commercial Alter/Add	1,434,802	2,830,304	845,554	4,808,573	1,101,794	1,887,931	618,516	-67.2%
TOTAL	8,954,972	11,163,894	7,952,297	37,296,926	11,509,360	23,194,400	13,762,923	-40.7%
Annual Change		24.7%	-28.8%	369.0%	-69.1%	101.5%	-40.7%	

Table 6.24

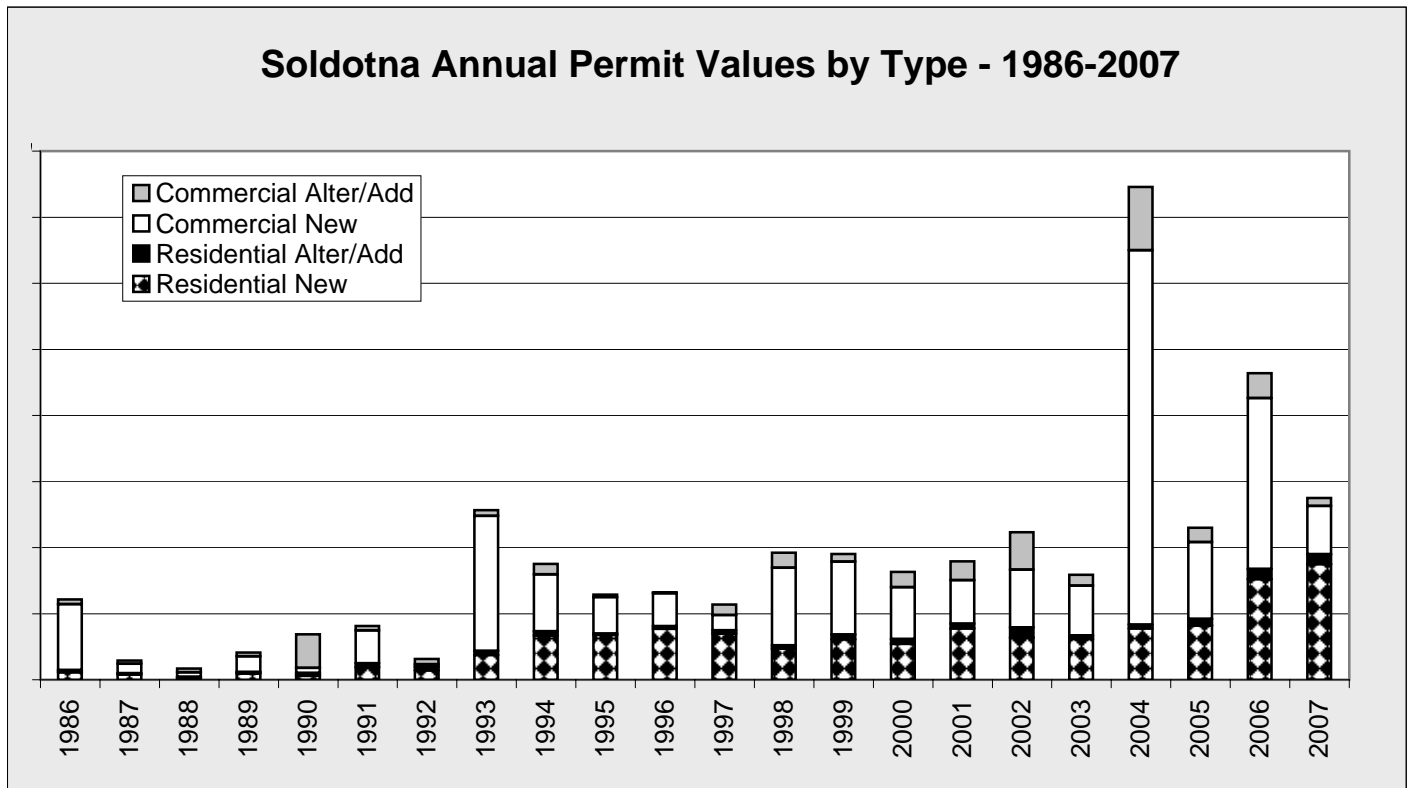


Chart 6.19

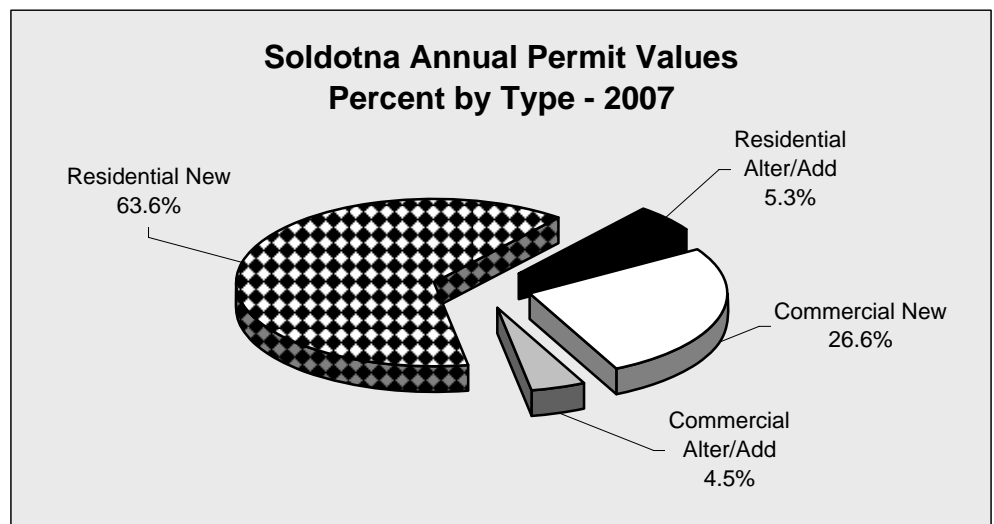


Chart 6.20

Soldotna Construction Permits

Soldotna Annual Permit Volume by Type - 2001-2007

	2001	2002	2003	2004	2005	2006	2007	Annual Change
Residential New	24	24	24	19	23	29	30	3.4%
Residential Alter/Add	23	20	16	17	23	15	18	20.0%
Commercial New	10	18	16	13	13	9	11	22.2%
Commercial Alter/Add	36	29	18	18	22	11	21	90.9%
TOTAL	93	91	74	67	81	64	80	25.0%
Annual Change		-2.2%	-18.7%	-9.5%	20.9%	-21.0%	25.0%	

Table 6.25

Soldotna Annual Permit Volume by Type - 1986-2007

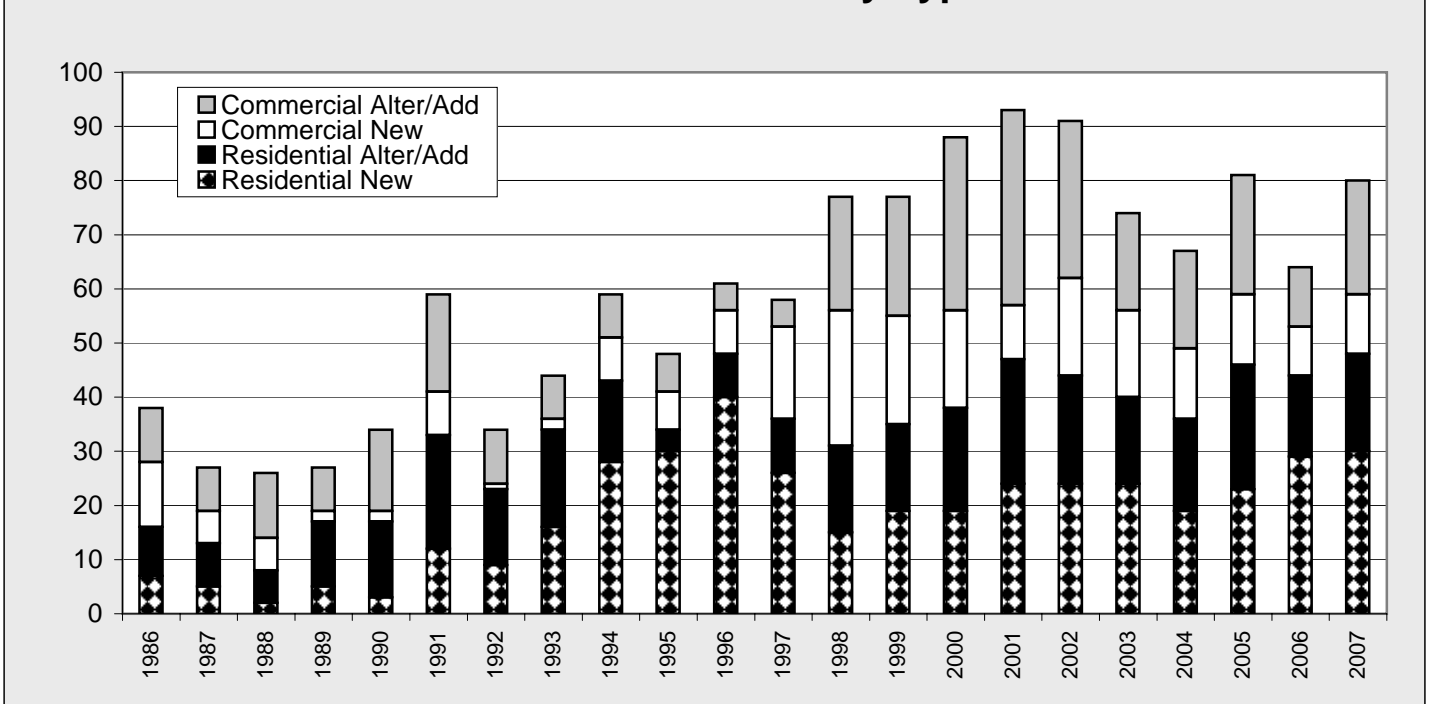


Chart 6.21

Soldotna Annual Permit Volume Percent by Type - 2007

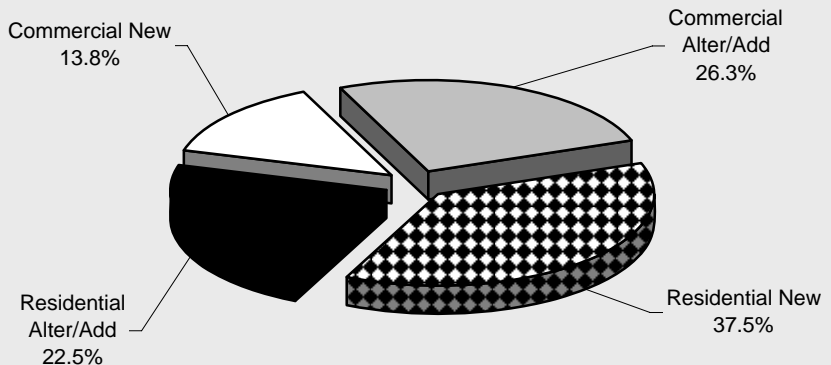


Chart 6.22

Soldotna Construction Permits

Soldotna Annual Permit Values by Quarter by Type - 2001-YTD 2008 in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Annual Total
2001					
Residential - New	0	2,363,001	1,510,852	0	3,873,853
Residential - Add/Alter	105,160	151,039	50,148	51,148	357,495
Commercial - New	2,658,578	0	630,244	0	3,288,822
Commercial - Add/Alter	287,480	717,150	318,672	111,500	1,434,802
TOTAL	3,051,218	3,231,190	2,509,916	162,648	8,954,972
2002					
Residential - New	240,849	2,075,293	689,202	176,000	3,181,344
Residential - Add/Alter	86,935	339,286	317,466	11,500	755,187
Commercial - New	714,806	2,601,575	1,080,678	0	4,397,059
Commercial - Add/Alter	163,000	1,987,304	610,000	70,000	2,830,304
TOTAL	1,205,590	7,003,458	2,697,346	257,500	11,163,894
2003					
Residential - New	0	1,899,354	648,388	526,191	3,073,933
Residential - Add/Alter	57,827	130,080	70,722	5,000	263,629
Commercial - New	0	2,116,490	1,371,200	281,491	3,769,181
Commercial - Add/Alter	369,191	88,000	328,000	60,363	845,554
TOTAL	427,018	4,233,924	2,418,310	873,045	7,952,297
2004					
Residential - New	539,297	1,777,087	1,270,100	294,860	3,881,344
Residential - Add/Alter	0	74,809	145,721	57,454	277,984
Commercial - New	4,465,026	1,366,297	21,996,101	501,601	28,329,025
Commercial - Add/Alter	60,000	530,380	368,193	3,850,000	4,808,573
TOTAL	5,064,323	3,748,573	23,780,115	4,703,915	37,296,926
2005					
Residential - New	720,956	1,916,999	1,295,670	165,123	4,098,748
Residential - Add/Alter	261,630	141,950	88,410	2,000	493,990
Commercial - New	195,000	4,099,828	1,520,000	0	5,814,828
Commercial - Add/Alter	243,969	673,458	181,650	2,717	1,101,794
TOTAL	1,421,555	6,832,235	3,085,730	169,840	11,509,360
2006					
Residential - New	204,031	2,116,499	5,106,077	172,833	7,599,440
Residential - Add/Alter	10,000	140,730	368,788	262,659	782,177
Commercial - New	312,410	4,965,648	7,646,794	0	12,924,852
Commercial - Add/Alter	1,590,000	8,451	92,090	197,390	1,887,931
TOTAL	2,116,441	7,231,328	13,213,749	632,882	23,194,400
2007					
Residential - New	535,722	6,083,538	2,042,153	88,000	8,749,413
Residential - Add/Alter	149,549	224,588	110,638	248,665	733,440
Commercial - New	0	1,461,142	546,300	1,654,112	3,661,554
Commercial - Add/Alter	142,500	107,937	66,811	301,268	618,516
TOTAL	827,771	7,877,205	2,765,902	2,292,045	13,762,923
2008 YTD					
Residential - New	447,277				447,277
Residential - Add/Alter	54,296				54,296
Commercial - New	1,464,737				1,464,737
Commercial - Add/Alter	339,943				339,943
TOTAL	2,306,253	0	0	0	2,306,253

Table 6.26

Soldotna Construction Permits

Soldotna Annual Permit Volume by Quarter by Type - 2001-YTD 2008					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Annual Total
2001					
Residential - New	0	14	10	0	24
Residential - Add/Alter	3	10	6	4	23
Commercial - New	3	0	7	0	10
Commercial - Add/Alter	4	13	12	7	36
TOTAL	10	37	35	11	93
2002					
Residential - New	1	17	5	1	24
Residential - Add/Alter	2	6	10	2	20
Commercial - New	4	9	5	0	18
Commercial - Add/Alter	4	19	5	1	29
TOTAL	11	51	25	4	91
2003					
Residential - New	0	15	4	5	24
Residential - Add/Alter	3	8	4	1	16
Commercial - New	0	6	8	2	16
Commercial - Add/Alter	3	7	3	5	18
TOTAL	6	36	19	13	74
2004					
Residential - New	2	9	7	1	19
Residential - Add/Alter	0	8	6	3	17
Commercial - New	4	3	4	2	13
Commercial - Add/Alter	3	6	7	2	18
TOTAL	9	26	24	8	67
2005					
Residential - New	4	11	7	1	23
Residential - Add/Alter	3	12	7	1	23
Commercial - New	2	9	2	0	13
Commercial - Add/Alter	7	8	4	3	22
TOTAL	16	40	20	5	81
2006					
Residential - New	1	13	14	1	29
Residential - Add/Alter	1	6	5	3	15
Commercial - New	1	5	3	0	9
Commercial - Add/Alter	2	1	5	3	11
TOTAL	5	25	27	7	64
2007					
Residential - New	2	16	10	2	30
Residential - Add/Alter	2	5	5	6	18
Commercial - New	0	5	2	4	11
Commercial - Add/Alter	5	7	5	4	21
TOTAL	9	33	22	16	80
2008 YTD					
Residential - New	3				3
Residential - Add/Alter	3				3
Commercial - New	5				5
Commercial - Add/Alter	10				10
TOTAL	21	0	0	0	21

Table 6.27

OTHER KBP

Other KPB Sales

Other First Quarter GROSS Sales by Line of Business - 2003-2008 - in \$

LOB	2003	2004	2005	2006	2007	2008	Annual Percent Change	Annual Amount Change
PROD	37,270,209	35,501,739	36,538,406	40,220,280	24,173,429	22,362,999	-7.5%	-1,810,430
SALES	39,212,255	23,760,396	23,916,370	26,429,085	30,989,203	31,168,664	0.6%	179,461
CONST	18,608,342	13,211,163	18,506,019	17,738,801	24,731,474	24,416,707	-1.3%	-314,767
PROP	4,522,267	4,944,429	4,281,988	5,253,730	6,006,851	5,452,621	-9.2%	-554,230
TOUR	4,025,329	3,653,950	3,709,869	4,408,817	5,614,807	3,985,862	-29.0%	-1,628,945
SERV	8,705,160	9,978,325	12,371,018	14,278,716	17,088,512	21,002,299	22.9%	3,913,787
PROF	3,895,394	3,633,695	3,641,426	4,310,305	4,900,707	4,442,316	-9.4%	-458,391
UTIL	9,480,182	9,448,361	11,994,977	14,204,879	16,970,630	18,070,633	6.5%	1,100,003
MANU	13,026,222	17,838,175	26,699,106	14,096,873	36,580,606	27,963,561	-23.6%	-8,617,045
TRAN	2,270,482	8,356,869	8,011,943	6,141,716	4,657,909	5,097,072	9.4%	439,163
WHLS	13,452,379	28,838,884	33,200,844	25,362,523	25,345,211	32,500,366	28.2%	7,155,155
GOV	0	6,365	172,954	116,915	25,127	303,976	1109.8%	278,849
TOTAL	154,468,221	159,172,351	183,044,920	172,562,640	197,084,466	196,767,076	-0.2%	-317,390

Table 7.1

For complete listing of Lines of Business, see page 13

Other First Quarter GROSS Sales History	
2003	154,468,221
2004	159,172,351
2005	183,044,920
2006	172,562,640
2007	197,084,466
2008	196,767,076

Table 7.2

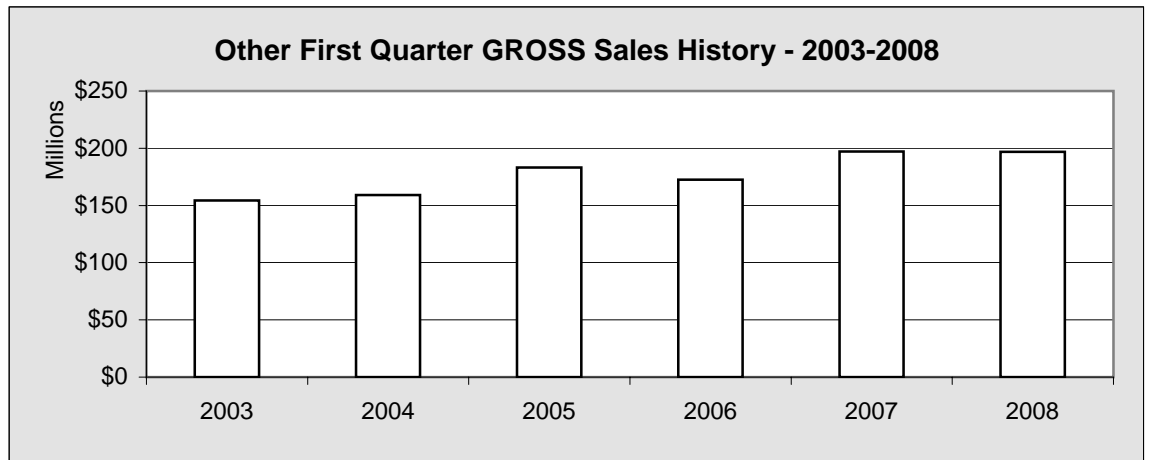


Chart 7.1

Other Five Year Change First Quarter GROSS Sales		
LOB	2003	2008
PROD	37,270,209	22,362,999
SALES	39,212,255	31,168,664
CONST	18,608,342	24,416,707
PROP	4,522,267	5,452,621
TOUR	4,025,329	3,985,862
SERV	8,705,160	21,002,299
PROF	3,895,394	4,442,316
UTIL	9,480,182	18,070,633
MANU	13,026,222	27,963,561
TRAN	2,270,482	5,097,072
WHLS	13,452,379	32,500,366
GOV	0	303,976
TOTAL	154,468,221	196,767,076

Table 7.3

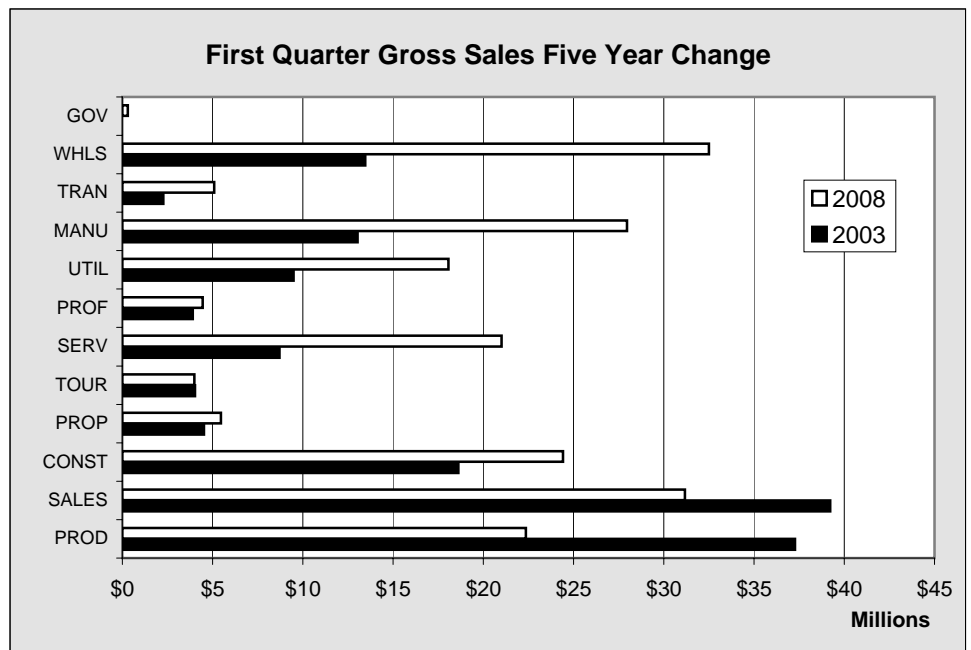


Chart 7.2

Other KPB Sales

Other First Quarter TAXABLE Sales by Line of Business - 2003-2008 - in \$								
LOB	2003	2004	2005	2006	2007	2008	Annual Percent Change	Annual Amount Change
PROD	1,164,437	889,476	894,075	817,940	850,813	932,006	9.5%	81,193
SALES	13,186,317	12,552,618	11,867,506	13,180,926	13,608,780	14,834,003	9.0%	1,225,223
CONST	1,272,245	1,334,847	1,156,435	1,196,682	1,380,806	1,452,914	5.2%	72,108
PROP	1,851,360	1,866,436	1,813,926	2,071,450	2,251,263	2,510,208	11.5%	258,945
TOUR	3,681,295	3,406,212	3,487,011	3,952,527	4,043,848	3,633,093	-10.2%	-410,755
SERV	5,360,424	5,720,959	6,990,386	7,264,243	7,776,443	9,333,066	20.0%	1,556,623
PROF	1,059,396	972,463	991,452	1,105,820	1,163,097	1,030,647	-11.4%	-132,450
UTIL	6,631,082	6,772,429	7,721,399	9,589,952	11,366,562	13,389,645	17.8%	2,023,083
MANU	331,431	318,929	371,358	381,815	403,949	484,679	20.0%	80,730
TRAN	338,685	437,536	446,209	180,526	154,472	169,494	9.7%	15,022
WHLS	3,510,201	4,799,248	5,372,788	6,219,778	7,055,149	7,835,965	11.1%	780,816
GOV	0	6,300	21,317	1,500	12,918	9,766	-24.4%	-3,152
TOTAL	38,386,873	39,077,453	41,133,862	45,963,159	50,068,100	55,615,486	11.1%	5,547,386

Table 7.4 For complete listing of Lines of Business, see page 13

Other First Quarter TAXABLE Sales History	
2003	38,386,873
2004	39,077,453
2005	41,133,862
2006	45,963,159
2007	50,068,100
2008	55,615,486

Table 7.5

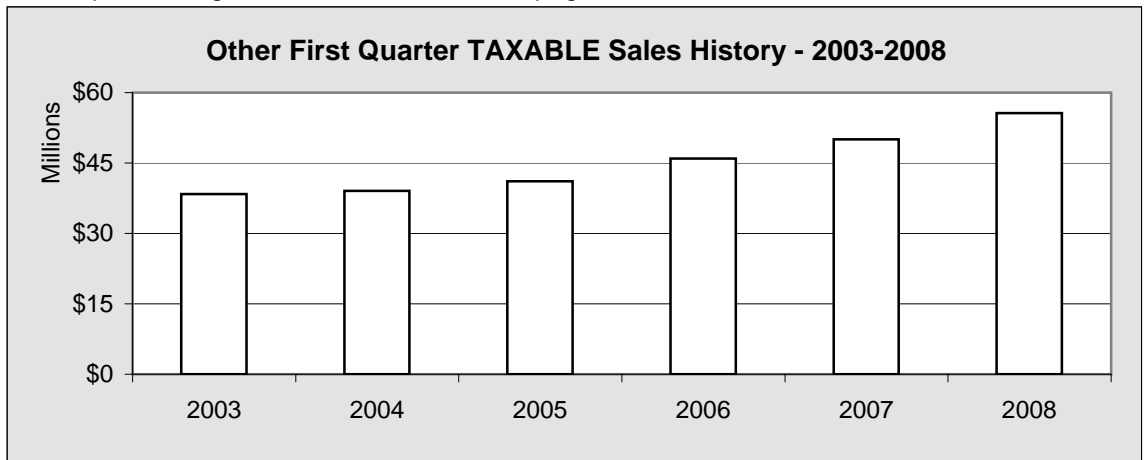


Chart 7.3

Other Five Year Change First Quarter TAXABLE Sales		
LOB	2003	2008
PROD	1,164,437	932,006
SALES	13,186,317	14,834,003
CONST	1,272,245	1,452,914
PROP	1,851,360	2,510,208
TOUR	3,681,295	3,633,093
SERV	5,360,424	9,333,066
PROF	1,059,396	1,030,647
UTIL	6,631,082	13,389,645
MANU	331,431	484,679
TRAN	338,685	169,494
WHLS	3,510,201	7,835,965
GOV	0	9,766
TOTAL	38,386,873	55,615,486

Table 7.6

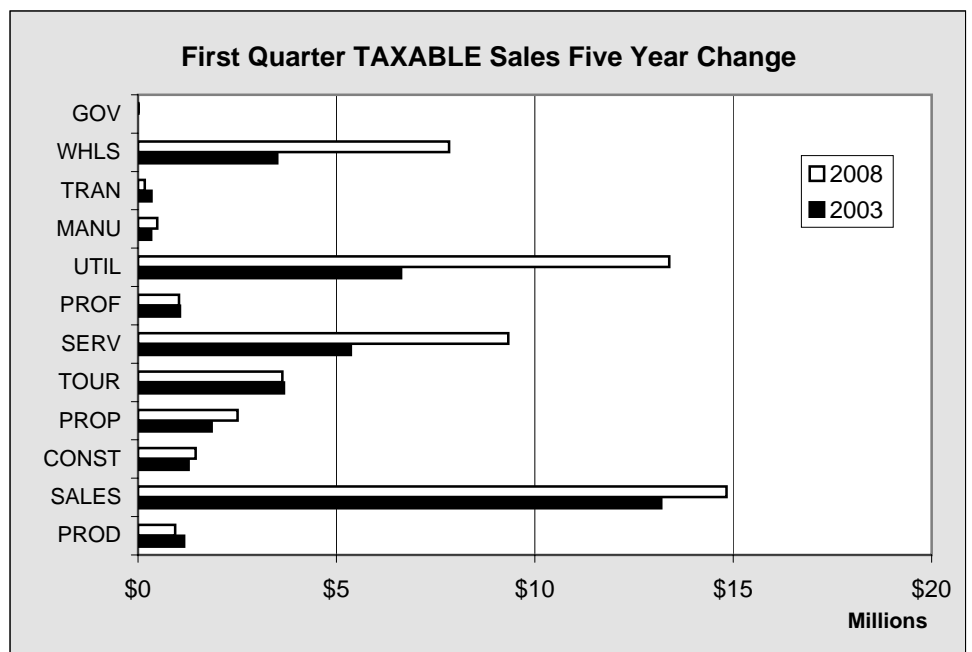


Chart 7.4

Other KPB Sales

Other Annual GROSS Sales by Line of Business - 2002-2007 - in \$								
LOB	2002	2003	2004	2005	2006	2007	Annual Percent Change	Annual Amount Change
PROD	168,795,897	174,817,405	148,481,619	156,122,308	176,802,247	139,417,735	-21.1%	-37,384,512
SALES	203,347,056	182,477,759	139,491,426	141,468,713	155,558,224	166,368,111	6.9%	10,809,887
CONST	118,265,414	121,698,038	120,069,245	125,808,036	153,592,753	166,130,677	8.2%	12,537,924
PROP	21,455,183	24,193,998	24,437,091	25,833,025	29,046,915	34,032,365	17.2%	4,985,450
TOUR	41,663,946	41,034,764	45,718,492	47,300,114	57,720,714	59,724,973	3.5%	2,004,259
SERV	49,860,839	42,711,156	61,599,085	61,992,877	69,958,306	85,530,520	22.3%	15,572,214
PROF	14,684,211	15,800,255	17,160,184	16,948,033	21,110,001	23,180,596	9.8%	2,070,595
UTIL	38,753,031	33,607,375	36,341,683	43,002,998	49,256,836	55,585,130	12.8%	6,328,294
MANU	95,630,984	85,913,707	131,516,163	187,502,018	121,380,671	126,395,881	4.1%	5,015,210
TRAN	42,819,566	37,266,683	58,773,824	61,150,909	55,192,144	45,084,258	-18.3%	-10,107,886
WHLS	67,490,967	101,925,816	314,154,092	328,361,091	358,627,999	384,117,507	7.1%	25,489,508
GOV	362,327	831,604	1,063,212	820,042	512,629	139,082	-72.9%	-373,547
TOTAL	863,129,421	862,278,560	1,098,806,116	1,196,310,164	1,248,759,439	1,285,706,835	3.0%	36,947,396

Table 7.7

For complete listing of Lines of Business, see page 13

Other Annual GROSS Sales History	
2002	863,129,421
2003	862,278,560
2004	1,098,806,116
2005	1,196,310,164
2006	1,248,759,439
2007	1,285,706,835

Table 7.8

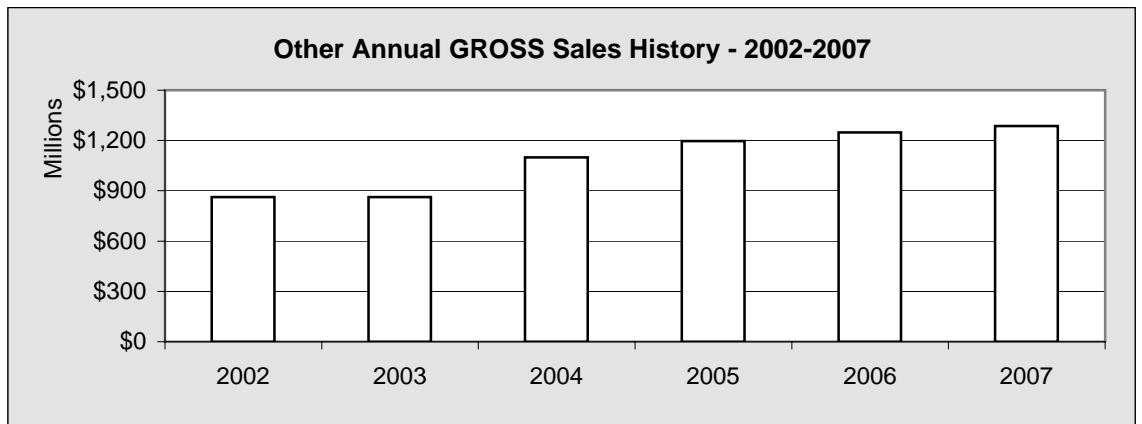


Chart 7.5

Five Year Change Annual GROSS Sales		
LOB	2002	2007
PROD	168,795,897	139,417,735
SALES	203,347,056	166,368,111
CONST	118,265,414	166,130,677
PROP	21,455,183	34,032,365
TOUR	41,663,946	59,724,973
SERV	49,860,839	85,530,520
PROF	14,684,211	23,180,596
UTIL	38,753,031	55,585,130
MANU	95,630,984	126,395,881
TRAN	42,819,566	45,084,258
WHLS	67,490,967	384,117,507
GOV	362,327	139,082
TOTAL	863,129,421	1,285,706,835

Table 7.9

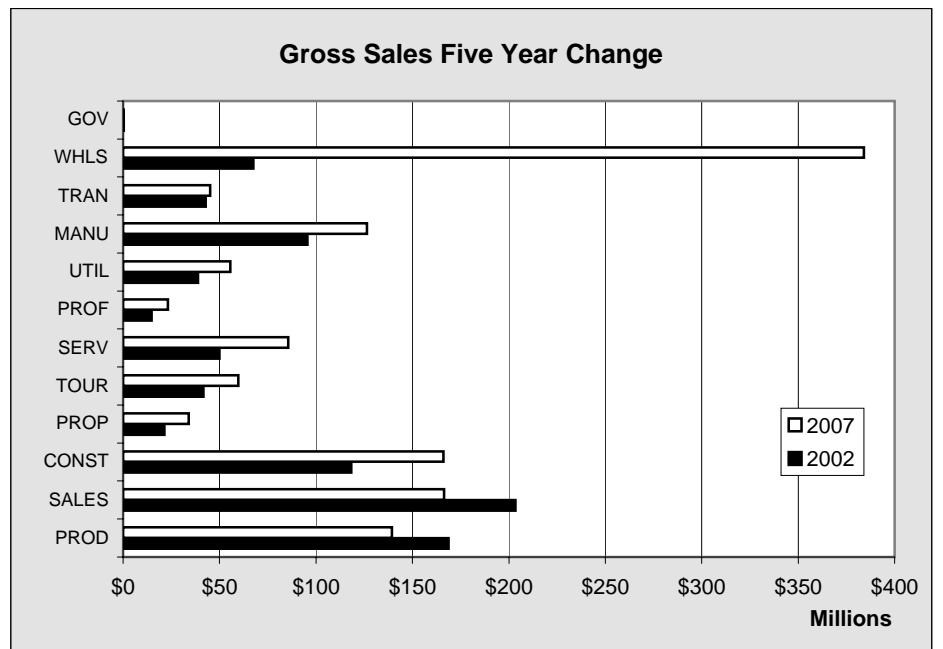


Chart 7.6

Other KPB Sales

Other Annual TAXABLE Sales by Line of Business - 2002-2007 - in \$								
LOB	2002	2003	2004	2005	2006	2007	Annual Percent Change	Annual Amount Change
PROD	5,902,091	5,190,480	5,440,162	4,671,321	4,862,599	5,581,253	14.8%	718,654
SALES	70,082,144	72,262,016	68,428,498	68,938,432	74,485,534	79,532,592	6.8%	5,047,058
CONST	7,360,920	7,351,364	7,079,159	6,823,512	7,358,402	8,192,135	11.3%	833,733
PROP	8,326,759	8,944,984	8,838,849	9,289,805	11,098,732	12,335,489	11.1%	1,236,757
TOUR	35,122,685	35,508,401	38,541,650	39,979,008	46,678,838	51,121,921	9.5%	4,443,083
SERV	29,017,145	24,765,291	28,118,433	32,245,224	35,023,928	38,552,933	10.1%	3,529,005
PROF	4,226,537	4,040,814	4,117,450	4,291,437	4,661,089	5,261,992	12.9%	600,903
UTIL	22,103,843	22,028,897	22,820,720	26,157,508	31,333,082	34,536,924	10.2%	3,203,842
MANU	2,861,063	2,571,709	2,618,074	3,236,915	3,153,108	3,619,095	14.8%	465,987
TRAN	11,454,019	11,545,972	12,725,505	14,177,577	9,678,251	16,420,695	69.7%	6,742,444
WHLS	14,274,026	15,473,834	19,787,056	22,775,440	26,747,293	28,410,764	6.2%	1,663,471
GOV	18,050	39,501	30,667	50,936	15,303	26,808	75.2%	11,505
TOTAL	210,749,282	209,723,263	218,546,223	232,637,115	255,096,159	283,592,601	11.2%	28,496,442

Table 7.10

For complete listing of Lines of Business, see page 13

Other Annual TAXABLE Sales History	
2002	210,749,282
2003	209,723,263
2004	218,546,223
2005	232,637,115
2006	255,096,159
2007	283,592,601

Table 7.11

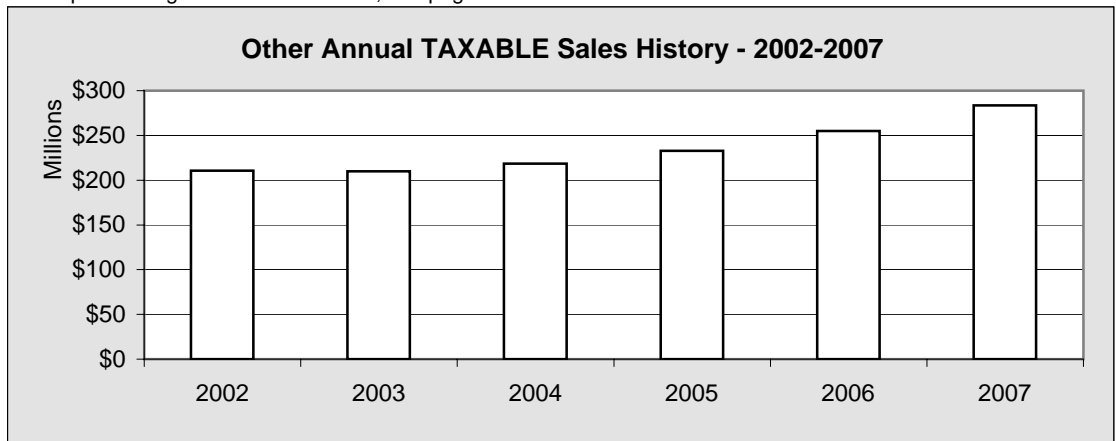
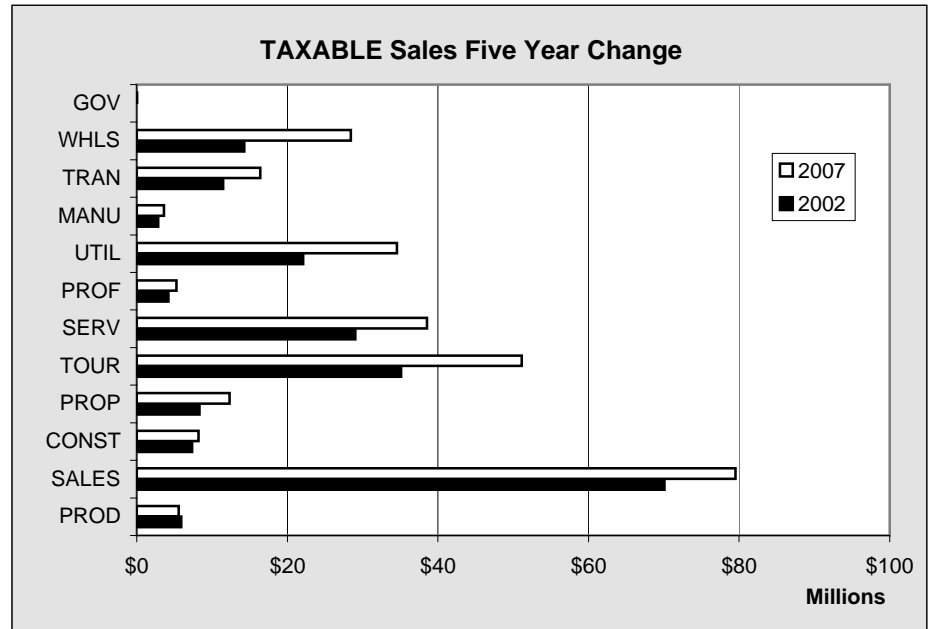


Chart 7.7

Five Year Change Annual TAXABLE Sales		
LOB	2002	2007
PROD	5,902,091	5,581,253
SALES	70,082,144	79,532,592
CONST	7,360,920	8,192,135
PROP	8,326,759	12,335,489
TOUR	35,122,685	51,121,921
SERV	29,017,145	38,552,933
PROF	4,226,537	5,261,992
UTIL	22,103,843	34,536,924
MANU	2,861,063	3,619,095
TRAN	11,454,019	16,420,695
WHLS	14,274,026	28,410,764
GOV	18,050	26,808
TOTAL	210,749,282	283,592,601

Table 7.12

Chart 7.8



Other KPB Sales

Other GROSS Sales by Line of Business by Quarter - 2007 - in \$

LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	24,173,429	33,892,210	39,514,743	41,837,353	139,417,735
Sales	30,989,203	46,880,348	49,813,700	38,684,860	166,368,111
Construction	24,731,474	37,397,784	54,353,702	49,647,717	166,130,677
Property	6,006,851	8,174,597	9,732,895	10,118,022	34,032,365
Tourism	5,614,807	16,289,601	32,879,817	4,940,748	59,724,973
Services	17,088,512	21,575,358	24,101,692	22,764,958	85,530,520
Professional	4,900,707	5,367,286	6,514,259	6,398,344	23,180,596
Utility	16,970,630	12,163,387	12,726,668	13,724,445	55,585,130
Manufacturing	36,580,606	29,695,712	51,808,527	8,311,036	126,395,881
Transportation & Warehousing	4,657,909	12,608,118	21,409,579	6,408,652	45,084,258
Wholesale	25,345,211	29,203,206	35,863,023	293,706,067	384,117,507
Government	25,127	7,764	12,940	93,251	139,082
TOTAL	197,084,466	253,255,371	338,731,545	496,635,453	1,285,706,835

Table 7.13

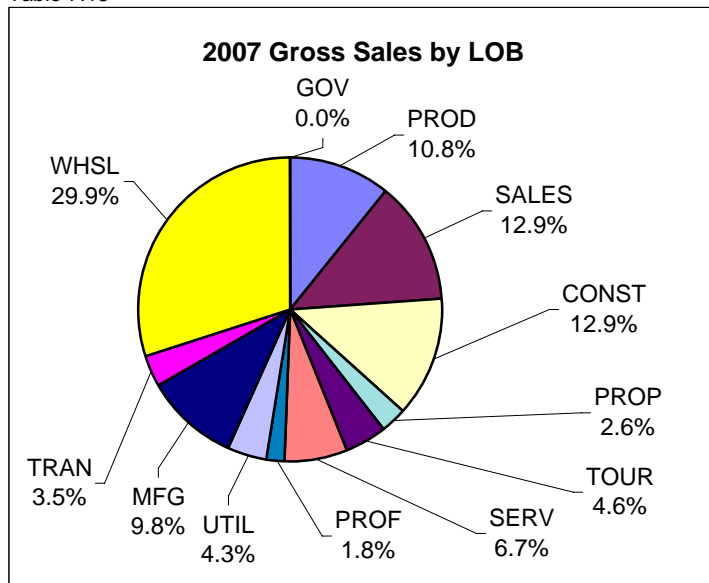


Chart 7.9

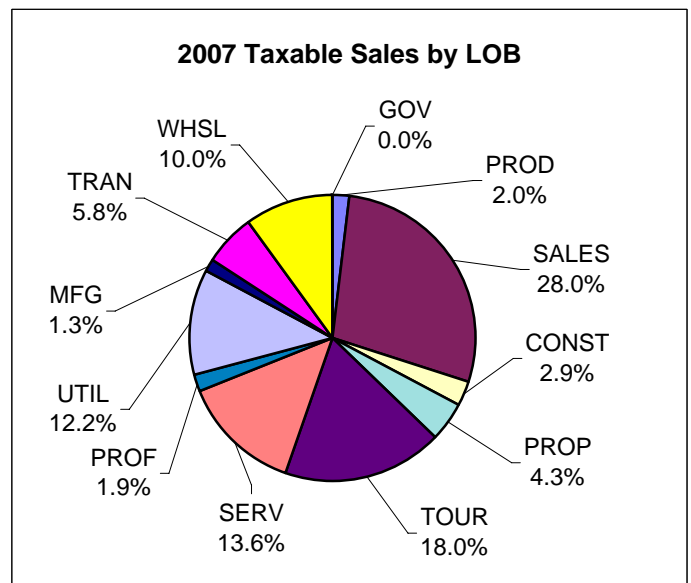


Chart 7.10

Other TAXABLE Sales by Line of Business by Quarter - 2007 - in \$

LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	850,813	1,831,597	1,633,717	1,265,126	5,581,253
Sales	13,608,780	22,168,548	25,947,972	17,807,292	79,532,592
Construction	1,380,806	2,028,713	2,589,240	2,193,376	8,192,135
Property	2,251,263	3,196,150	4,166,495	2,721,581	12,335,489
Tourism	4,043,848	14,681,098	27,980,358	4,416,617	51,121,921
Services	7,776,443	9,969,600	11,089,135	9,717,755	38,552,933
Professional	1,163,097	1,361,222	1,480,187	1,257,486	5,261,992
Utility	11,366,562	7,552,563	6,796,828	8,820,971	34,536,924
Manufacturing	403,949	1,032,150	1,401,130	781,866	3,619,095
Transportation & Warehousing	154,472	5,145,046	10,753,047	368,130	16,420,695
Wholesale	7,055,149	6,331,399	6,876,790	8,147,426	28,410,764
Government	12,918	3,500	4,600	5,790	26,808
TOTAL	50,068,100	75,301,586	100,719,499	57,503,416	283,592,601

Table 7.14

Other KPB Sales

Other GROSS Sales by Line of Business by Quarter - 2006 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	40,220,280	42,117,493	61,058,914	33,405,560	176,802,247
Sales	26,429,085	45,018,503	47,967,278	36,143,358	155,558,224
Construction	17,738,801	27,220,505	46,576,340	62,057,107	153,592,753
Property	5,253,730	7,711,054	8,950,400	7,131,731	29,046,915
Tourism	4,408,817	16,422,541	31,553,946	5,335,410	57,720,714
Services	14,278,716	17,352,850	19,195,821	19,130,919	69,958,306
Professional	4,310,305	4,645,860	5,499,178	6,654,658	21,110,001
Utility	14,204,879	10,777,719	10,142,989	14,131,249	49,256,836
Manufacturing	14,096,873	41,596,930	43,758,119	21,928,749	121,380,671
Transporation & Warehousing	6,141,716	16,377,656	23,501,096	9,171,676	55,192,144
Wholesale	25,362,523	32,313,057	38,050,883	262,901,536	358,627,999
Government	116,915	30,523	32,688	332,503	512,629
TOTAL	172,562,640	261,584,691	336,287,652	478,324,456	1,248,759,439

Table 7.15

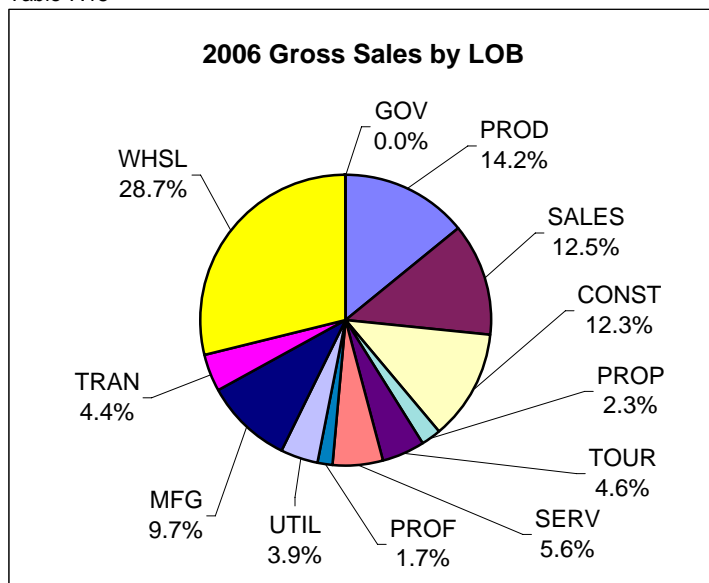


Chart 7.11

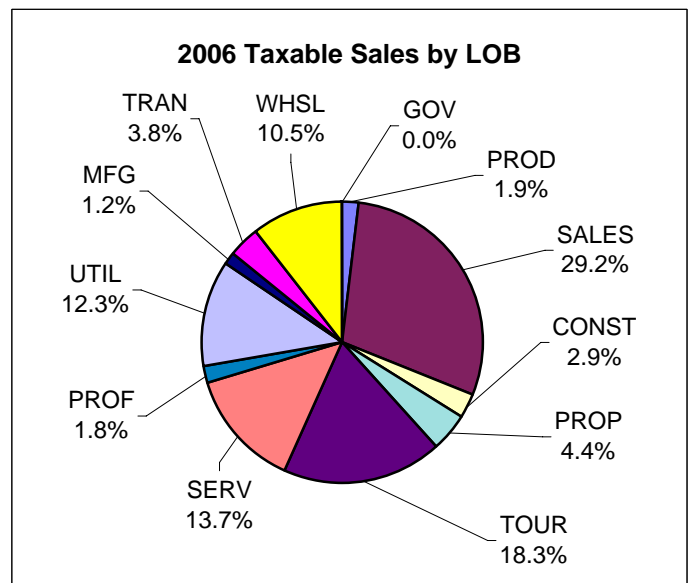


Chart 7.12

Other TAXABLE Sales by Line of Business by Quarter - 2006 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	817,940	1,618,533	1,334,723	1,091,403	4,862,599
Sales	13,180,926	20,884,708	24,147,546	16,272,354	74,485,534
Construction	1,196,682	1,941,560	2,280,040	1,940,120	7,358,402
Property	2,071,450	2,822,743	3,592,701	2,611,838	11,098,732
Tourism	3,952,527	13,606,164	24,537,148	4,582,999	46,678,838
Services	7,264,243	9,140,307	10,156,580	8,462,798	35,023,928
Professional	1,105,820	1,242,207	1,198,031	1,115,031	4,661,089
Utility	9,589,952	6,739,938	5,860,772	9,142,420	31,333,082
Manufacturing	381,815	849,472	1,322,088	599,733	3,153,108
Transporation & Warehousing	180,526	3,320,732	5,886,671	290,322	9,678,251
Wholesale	6,219,778	6,165,135	7,075,889	7,286,491	26,747,293
Government	1,500	3,279	3,024	7,500	15,303
TOTAL	45,963,159	68,334,778	87,395,213	53,403,009	255,096,159

Table 7.16

Other KPB Sales

Other GROSS Sales by Line of Business by Quarter - 2005 - in \$

LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	36,538,406	32,984,277	38,678,299	47,921,326	156,122,308
Sales	23,916,370	41,797,052	43,648,109	32,107,182	141,468,713
Construction	18,506,019	26,551,092	36,203,660	44,547,265	125,808,036
Property	4,281,988	6,518,043	7,599,208	7,433,786	25,833,025
Tourism	3,709,869	14,032,029	25,108,636	4,449,580	47,300,114
Services	12,371,018	15,118,937	16,872,155	17,630,767	61,992,877
Professional	3,641,426	3,829,282	4,360,262	5,117,063	16,948,033
Utility	11,994,977	9,588,169	9,761,658	11,658,194	43,002,998
Manufacturing	26,699,106	46,385,401	83,218,366	31,199,145	187,502,018
Transportation & Warehousing	8,011,943	16,387,525	26,713,775	10,037,666	61,150,909
Wholesale	33,200,844	28,340,752	33,896,804	232,922,691	328,361,091
Government	172,954	53,661	111,945	481,482	820,042
TOTAL	183,044,920	241,586,220	326,172,877	445,506,147	1,196,310,164

Table 7.17

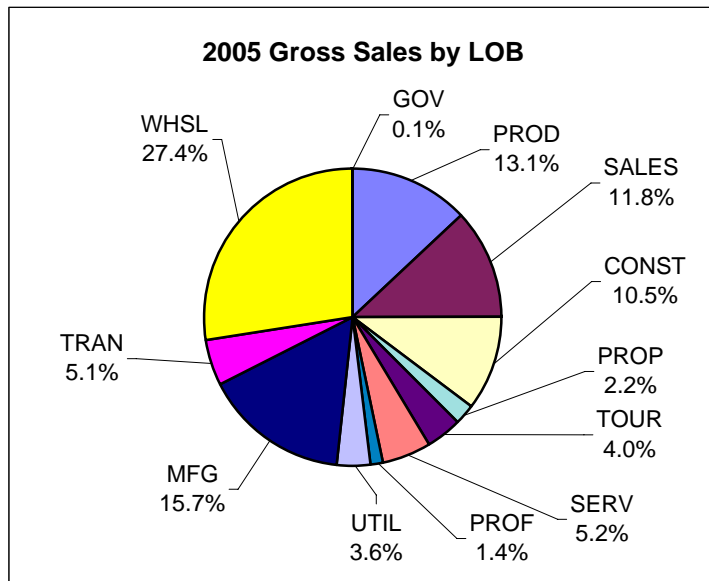


Chart 7.13

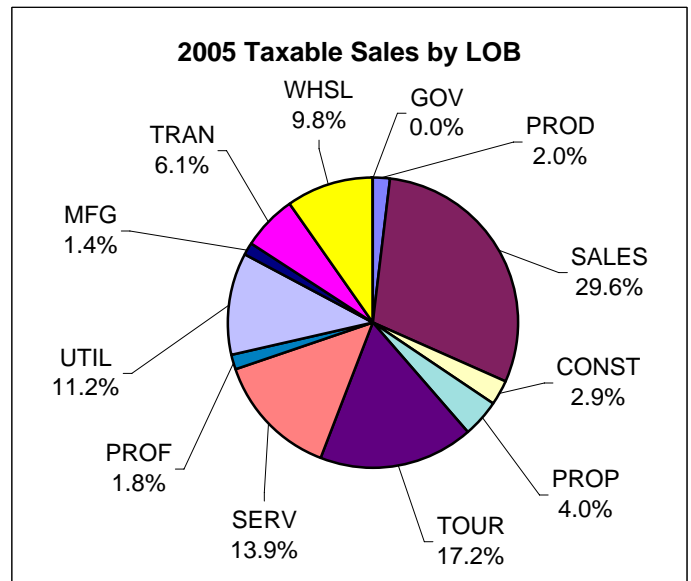


Chart 7.14

Other TAXABLE Sales by Line of Business by Quarter - 2005 - in \$

LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	894,075	1,603,774	1,143,451	1,030,021	4,671,321
Sales	11,867,506	19,210,896	22,121,689	15,738,341	68,938,432
Construction	1,156,435	1,877,577	2,081,447	1,708,053	6,823,512
Property	1,813,926	2,377,591	2,767,848	2,330,440	9,289,805
Tourism	3,487,011	12,094,385	20,296,820	4,100,792	39,979,008
Services	6,990,386	8,316,241	8,941,974	7,996,623	32,245,224
Professional	991,452	1,140,272	1,102,931	1,056,782	4,291,437
Utility	7,721,399	5,915,426	5,383,105	7,137,578	26,157,508
Manufacturing	371,358	885,842	1,390,454	589,261	3,236,915
Transportation & Warehousing	446,209	4,814,809	8,303,086	613,473	14,177,577
Wholesale	5,372,788	5,020,486	5,992,066	6,390,100	22,775,440
Government	21,317	4,448	14,841	10,330	50,936
TOTAL	41,133,862	63,261,747	79,539,712	48,701,794	232,637,115

Table 7.18

Other KPB Sales

Other Annual Gross Sales by Quarter - in \$

	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total	Annual Change
1993	121,510,145	154,604,317	196,780,937	151,589,385	624,484,784	
1994	108,045,292	168,026,112	227,742,774	160,338,704	664,152,882	6.4%
1995	129,319,512	176,944,646	233,045,872	155,296,678	694,606,708	4.6%
1996	118,798,405	164,583,791	200,339,231	146,554,575	630,276,002	-9.3%
1997	121,205,814	175,801,297	252,318,601	180,020,471	729,346,183	15.7%
1998	153,607,622	211,191,964	235,128,992	193,091,815	793,020,393	8.7%
1999	137,446,972	180,709,546	232,722,008	182,269,903	733,148,429	-7.5%
2000	126,664,981	183,977,517	225,474,396	172,187,791	708,304,685	-3.4%
2001	170,550,210	217,647,967	286,402,452	290,090,088	964,690,717	36.2%
2002	159,548,666	216,025,032	262,921,008	224,634,715	863,129,421	-10.5%
2003	154,468,221	208,425,856	284,006,188	215,378,295	862,278,560	-0.1%
2004	159,172,351	187,501,467	326,705,298	425,427,000	1,098,806,116	27.4%
2005	183,044,920	241,586,220	326,172,877	445,506,147	1,196,310,164	8.9%
2006	172,562,640	261,584,691	336,287,652	478,324,456	1,248,759,439	4.4%
2007	197,084,466	253,255,371	338,731,545	496,635,453	1,285,706,835	3.0%
2008	196,767,076					
Change	-0.2%	-3.2%	0.7%	3.8%	3.0%	

Table 7.19

Other Annual Taxable Sales by Quarter - in \$

	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total	Annual Change
1993	27,948,955	39,890,147	45,991,097	32,780,220	146,610,419	
1994	28,736,078	41,443,906	48,711,068	33,683,616	152,574,668	4.1%
1995	29,644,424	44,648,194	52,795,407	35,781,690	162,869,715	6.7%
1996	30,783,420	44,988,294	53,390,165	35,276,802	164,438,681	1.0%
1997	31,351,194	47,363,481	56,193,073	37,525,660	172,433,408	4.9%
1998	33,492,756	49,242,778	58,040,464	38,773,336	179,549,334	4.1%
1999	34,348,468	50,746,526	61,313,334	40,985,751	187,394,079	4.4%
2000	35,696,361	55,205,057	66,472,925	41,967,937	199,342,280	6.4%
2001	38,055,259	57,871,082	68,871,018	46,773,634	211,570,993	6.1%
2002	41,860,984	57,515,479	69,125,012	42,247,807	210,749,282	-0.4%
2003	38,386,873	58,301,294	69,993,550	43,041,546	209,723,263	-0.5%
2004	39,077,453	58,428,144	75,635,945	45,404,681	218,546,223	4.2%
2005	41,133,862	63,261,747	79,539,712	48,701,794	232,637,115	6.4%
2006	45,963,159	68,334,778	87,395,213	53,403,009	255,096,159	9.7%
2007	50,068,100	75,301,586	100,719,499	57,503,416	283,592,601	11.2%
2008	55,615,486					
Change	11.1%	10.2%	15.2%	7.7%	11.2%	

Table 7.20

Other Annual Non-Taxable Sales by Quarter - in \$

	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total	Annual Change
1993	93,561,190	114,714,170	150,789,840	118,809,165	477,874,365	
1994	79,309,214	126,582,206	179,031,706	126,655,088	511,578,214	7.1%
1995	99,675,088	132,296,452	180,250,465	119,514,988	531,736,993	3.9%
1996	88,014,985	119,595,497	146,949,066	111,277,773	465,837,321	-12.4%
1997	89,854,620	128,437,816	196,125,528	142,494,811	556,912,775	19.6%
1998	120,114,866	161,949,186	177,088,528	154,318,479	613,471,059	10.2%
1999	103,098,504	129,963,020	171,408,674	141,284,152	545,754,350	-11.0%
2000	90,968,620	128,772,460	159,001,471	130,219,854	508,962,405	-6.7%
2001	132,494,951	159,776,885	217,531,434	243,316,454	753,119,724	48.0%
2002	117,687,682	158,509,553	193,795,996	182,386,908	652,380,139	-13.4%
2003	116,081,348	150,124,562	214,012,638	172,336,749	652,555,297	0.0%
2004	120,094,898	129,073,323	251,069,353	380,022,319	880,259,893	34.9%
2005	141,911,058	178,324,473	246,633,165	396,804,353	963,673,049	9.5%
2006	126,599,481	193,249,913	248,892,439	424,921,447	993,663,280	3.1%
2007	147,016,366	177,953,785	238,012,046	439,132,037	1,002,114,234	0.9%
2008	141,151,590					
Change	-4.0%	-7.9%	-4.4%	3.3%	0.9%	

Table 7.21

**DIRECTORY
OF LOCAL
OFFICIALS**

Local Officials Directory

Kenai Peninsula Borough officials of the various governing bodies are listed on the following pages.

Officials listed are those who held office at the time of printing the report. Annual elections for public officials are held each October. For information regarding current public officials, check the appropriate website.

Kenai Peninsula Borough – <http://www.borough.kenai.ak.us/>

Kenai Peninsula Borough School District – <http://www.kpbsd.k12.ak.us/>

City of Homer – <http://www.ci.homer.ak.us/>

City of Kenai – <http://www.ci.kenai.ak.us/>

City of Seldovia – <http://www.cityofseldovia.com/>

City of Seward – <http://www.cityofseward.net/>

City of Soldotna – <http://www.ci.soldotna.ak.us/>

Local Officials Directory

Kenai Peninsula Borough Mayors

Kenai Peninsula Borough

Mayor John J. Williams 144 North Binkley
Soldotna, AK 99669
907-262-4441

City of Homer

Mayor Jim Hornady 491 East Pioneer Ave.
Homer, AK 99603
907-235-8121

City of Kachemak

Mayor Philemon Morris PO Box 958
Homer, AK 99603
907-235-8897

City of Kenai

Mayor Pat Porter 210 Fidalgo Street, Suite 200
Kenai, AK 99611
907-283-7535

City of Seldovia

Mayor Dick Wyland Drawer B
Seldovia, AK 99663
907-234-7643

City of Seward

Mayor Clark Corbridge PO Box 167
Seward, AK 99664
907-224-4046

City of Soldotna

Mayor Dave Carey 177 North Birch
Soldotna, AK 99669
907-262-9107

Table 8.1

Local Officials Directory

Kenai Peninsula Borough Mayor & Assembly				
144 N. Binkley Soldotna, Alaska 99669 Phone 907-714-2160 Assembly/Clerk Fax: 907-714-2388 Assembly e-mail: assemblyclerk@borough.kenai.ak.us				
Office / District	Name / Address	Phone / Fax / E-Mail	Term Expires	Previously Elected
Borough Mayor	John Williams 144 N. Binkley St. Soldotna, AK 99669	714-2150 W 283-4960 H 262-8616 F jwilliams@borough.kenai.ak.us	2008	2005
Assembly 1 Kalifornsky	Gary Knopp 50465 Patrick Drive Kenai, AK 99611	283-9494 H 283-9800 F pa12gary@hotmail.com	2009	2006
Assembly 2 Kenai	Margaret Gilman 216 Susieana Lane Kenai, AK 99611	283-0860 H mbgilman@gci.net	2008	2005
Assembly 3 Nikiski	Gary Superman P.O. Box 8425 Nikiski, AK 99635	776-8448 H 776-8098 F 252-5264 W gsuperman@gci.net	2010	1989, 2001, 2004
Assembly 4 Soldotna	Pete Sprague - Vice President 188 Farnsworth Blvd. Soldotna, AK 99669	262-4073 H 262-8615 F psprague@acsalaska.net	2010	1998, 2001, 2002, 2004
Assembly 5 - Sterling / Funny River	Grace Merkes - President P.O. Box 8 Sterling, AK 99672	262-9811 H merkes2@yahoo.com	2008	1991, 1992, 1993, 1996, 1999, 2002, 2005
Assembly 6 East Peninsula	Ron Long P.O. Box 2464 Seward, AK 99664	224-7068 H 224-5707 F rlms@ptialaska.net	2009	2000, 2003, 2006
Assembly 7 Central	Paul Fischer P.O. Box 889 Kasilof, AK 99610	262-9269 H 262-4902 F akifischer@hotmail.com	2010	1998, 2001, 2002, 2004
Assembly 8 Homer	Bill Smith P.O. Box 150 Homer, AK 99603	235-8932 H bsmith@xyz.net	2008	
Assembly 9 South Peninsula	Milli Martin P.O. Box 2652 Homer, AK 99603	235-6652 H 235-6652 F millimom@xyz.net	2009	2000, 2002, 2003, 2006
Acting Borough Clerk	Johni Blankenship 144 N. Binkley St. Soldotna, AK 99669	714-2160 262-8615 Fax assemblyclerk@borough.kenai.ak.us		

Table 8.2

Local Officials Directory

KENAI PENINSULA BOROUGH		
PLANNING COMMISSION MEMBERS		
2006		
Member	Contact Information	Term Expires
CHAIRMAN Philip Bryson P.O. Box 1041 Kenai, Alaska 99611-1041	283-4672 work 283-4428 home	Kenai City Term Expires July 31, 2010
VICE CHAIRMAN Blair Martin P.O. Box 1776 Soldotna, Alaska 99669-1776	283-5227 - home	Kalifornsky Beach Term Expires July 31, 2009
JoAnne Collins P.O. Box 341 Anchor Point, Alaska 99556-0962	235-8071 home	Anchor Point/Ninilchik Term Expires July 31, 2010
Linda Murphy P.O. Box 4124 Soldotna, Alaska 99669	262-1686 - home	Soldotna City Term Expires July 31, 2008
Dr. Rick Foster P.O. Box 3328 Homer, AK 99603-3328	235-9100 - home	Homer City Term Expires July 31, 2010
Mari Anne Gross 57485 Clover Avenue Homer, Alaska 99603	235-7330 - home	Southwest Borough Term Expires July 31, 2008
Vacant		Seward City
Harry Lockwood 37085 Rafie Court Soldotna, Alaska 99669		Ridgeway Term Expires July 31, 2010
James Isham P.O. Box 51 Soldotna, Alaska 99669-0051	262-9200 - home	Sterling Term Expires July 31, 2009
Brent Johnson 20773 Porcupine Lane Clam Gulch, Alaska 99568-9713	262-4763 - home	Kasilof/Clam Gulch Term Expires July 31, 2009
Paulette Bokenko-Carluccio P.O. Box 116 Seldovia, Alaska 99663-0278	37227575 - home	Seldovia City Term Expires July 31, 2009
Todd Petersen P.O. Box 651 Seward, Alaska 99664-0651	288-5050 - home 224-3350 - work 224-2388 - work fax	East Peninsula Term Expires July 31, 2010
Ray Tauriainen P.O. Box 8678 Nikiski, Alaska 99635-8678	776-8885 - home	Northwest Borough Term Expires July 31, 2008

Email address for the Planning Commission: planning@borough.kenai.ak.us

Fax Number for the Planning Commission: 907-262-8618

Table 8.3

Local Officials Directory

Kenai Peninsula Borough School District			
148 North Binkley Street Soldotna, AK 99669 907-262-5846			
<u>Board of Education</u>			
Sammie Crawford President	36615 Chinulna Drive Kenai, AK 99611	904-283-9271	Term Expires 2010
Elizabeth Downing Vice President	1247 Bay Avenue Homer, AK 99603	907-235-8555	Term Expires 2009
Lynn Hohl	P.O. Box 333 Seward, AK 99664	907-224-7300	Term Expires 2010
Bill Hatch	P.O. Box 2305 Kenai, AK 99611	907-283-5122	Term Expires 2009
Marty Anderson	P.O. Box 1388 Sterling, AK 99672	907-260-7500	Term Expires 2009
Nels Anderson, MD	303 Diane Lane Soldotna, AK 99669	907-262-3280	Term Expires 2008
Debbie Brown	P.O. Box 592 Kasilof, AK 99610	907-262-4551	Term Expires 2008
Debra Mullins	53630 Redoubt Dr. Kenai, AK 99611	907-776-5250	Term Expires 2008
Sunni Hilts	P.O. Box 144 Seldovia, AK 99663	907-234-7692	Term Expires 2010
Student Representative Brittany Meyer	Skyview High School 46188 Sterling Highway Soldotna, AK 99669		Term Expires 9/2008

Table 8.4

<u>Administration</u>
Dr. Donna Peterson, Superintendent of Schools Glen Szymoniak, Assistant Superintendent Dave Jones, Assistant Superintendent of Instruction Melody Douglas, Chief Financial Officer

Table 8.5

Local Officials Directory

Kenai Peninsula Borough Department Directors	
Switchboard	(907) 262-4441 or (800) 478-4441
Assessing	Shane Horan
Capital Projects	Kevin Lyon
Clerk	Johni Blankenship
Finance	Craig Chapman
Legal	Colette Thompson
Maintenance	Bill Kopecky
Resource Planning	Max Best
Road Maintenance	Gary Davis
Solid Waste	Bob Garlock

Table 8.6

Kenai Peninsula Borough Economic Development Agencies
<p>Kenai Peninsula Economic Development District - EDD 14790 Kenai Spur Highway, Ste. 106A Kenai, AK 99611 907-283-3335</p>
<p>Kenai Peninsula Tourism Marketing Council - KPTMC 35477 Kenai Spur Highway, Ste. 205 Soldotna AK 99669 907-262-5229</p>
<p>Kenai Peninsula Resource Conservation and Development, Inc. Trading Bay Plaza, Suite 150 PO Box 800, Kenai, AK 99611 907-283-7493</p>

Table 8.7

RECYCLE * RECYCLE * RECYCLE

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