



KENAI PENINSULA BOROUGH
QUARTERLY REPORT
OF KEY ECONOMIC INDICATORS

For Fiscal Quarter Ending June 30, 2007
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Introduction

Kenai Peninsula Borough (KPB) staff develops quarterly reports presenting regional economic data for use by businesses, agencies, and other entities to aid in planning and management decisions.

The publication is divided into eight sections: Kenai Peninsula Borough, Homer, Kenai, Seldovia, Seward, Soldotna, Other KPB and a Local Officials Directory.

To provide unity within the document, certain conventions are applied:

- In the real estate section, the following abbreviations apply:
 - RN - Residential New
 - RA - Residential Alteration/Addition
 - CN - Commercial New
 - CA - Commercial Alteration/Addition

Public projects are included in the commercial categories while permits issued for signs are not presented here.

In Sales sections, the following NAICS Line of Business (LOB) abbreviations apply:

- AFFH Agriculture, Forestry, Fishing and Hunting
- MINING Mining - Includes oil and gas exploration, production
- UTIL Utilities
- CONST Construction
- MANU Manufacturing - Includes oil and gas manufacturing, fish processing
- WHOLSL Wholesale
- RETAIL Retail
- TRNSWR Transportation and Warehousing
- INFO Information
- FININS Finance and Insurance
- RELEST Real Estate
- PROTEC Professional, Scientific, Technical
- MGTCO Management of Companies, Enterprises
- ADMIN Administration, Support, Waste Management, Remediation
- EDUSRV Educational Services
- MEDSOC Health and Social Services
- ARTREC Arts, Entertainment, Recreation
- ACCMFS Accommodation, Food Services
- SERV Other Services
- GOV Public Administration - Includes Native Organizations

- Information sources for each section of the publication are listed in the index.
- General information applicable to all sections is provided in the KPB section.
- Percentages of parts may not total 100%, due to rounding.

Information presented assists in decision-making by providing economic and demographic information in graphic, table and text form. Data is used by local and state government officials; local, state and federal agencies; businesses within the KPB and elsewhere; and private citizens.

Data is received from various sources and is subject to change as updates, revisions and corrections are received. The KPB makes no claims to accuracy or completeness of information provided. Only summary information is published. For further detail, contact Jeanne Camp, Economic Analyst, Kenai Peninsula Borough, 907-714-2336, or the data source listed in the index.

Reports are available electronically at <http://www.borough.kenai.ak.us>. Select the Economic Development link in the left hand column, then select Publications.

To add or delete your name to the distribution list that alerts interested parties to the availability of new data, please email jcamp@borough.kenai.ak.us or call 907-714-2336. Be certain to identify yourself and the complete email address to be added or deleted. The distribution list is used for notification of updates on data, mailing of quarterlies and the Situations and Prospects annual report in pdf format, and notification of data errors. The list will not be used for any other purpose than the three stated above.

The Kenai Peninsula Borough wishes to thank all entities listed below that provided data for this publication.

Alaska Department of Labor and Workforce Development (AK DOLWD)

City of Homer

City of Kenai

City of Seldovia

City of Seward

City of Soldotna

Kenai Peninsula Borough Finance Department, Sales Tax Division

The writer wishes to thank those persons who gave of their time to review this document, finding errors and making suggestions that result in a more professional and accurate document. Those individuals include Betty Glick, former KPB Assembly member; Jane Stein, Soldotna City Council Member and Sylvia Vinson, KPB Planning Department.

Executive Summary

By all measures, the Kenai Peninsula Borough economy appears strong and healthy. Sales are at or near all time highs, as are value and volume of construction permitting. Unemployment statistics indicate that employment continues to increase while the unemployment rate is near all time lows.

Taxable sales increased 5.4% to \$248,473,189 from second quarter 2006 while gross sales decreased 1.1% to \$605,394,672, an amount easily overcome as late returns are recorded in the system.

KPB construction permit activity was slow during the first quarter of 2007 but second quarter activity quickly changed the pace as permit values set a new record high, \$23,557,593. The next highest second quarter value occurred during 1993. Year-to-date values were fourth highest since 1988, reaching \$25,973,102. Second quarter permit volume was second highest on record with 137 permits issued, behind 2005 when 145 permits were issued.

Unemployment indicators for the second quarter of 2007 were all positive, month for month, when compared to April, May and June of 2006, with one exception – the July labor force was estimated slightly lower than that of July 2006. The labor force averaged a monthly gain of 105 persons for each month of the quarter, while unemployment decreased a monthly average of 192 persons per month. Employment increased an average of 298 persons per month. Even as employment and the labor force increased, unemployment rates for each month of second quarter showed improvement. The April rate was down from 9.3% to 8.3%. May's unemployment rate dropped from 7.5% to 6.7% while the June rate decreased from 7.1% to 6.7%. The year-to-date average has dropped from 9.4% to 8.6%, the lowest year-to-date unemployment rate on record.

In Homer, plans for a new City Hall and Town Plaza are being prepared, the hospital is expanding, and the Spit continues to develop. Kenai is in the midst of a retail growth spurt as Wal-Mart plans are on schedule, Lowe's is actively pursuing purchase of property and development within the city. Both Aspen Hotels and Alaska USA Credit Union have begun the building process. In Seward, AVTEC, City Hall and the Senior Center are remodeling and upgrading their facilities. Soldotna has 27 new homes under construction as well as law offices and medical facilities. We all appreciate completion of the new five-lane Kenai River Bridge along with the improved traffic patterns and sewer upgrades that were part of the project.

Agrium, still in phase two of the Blue Sky project, will soon announce if the coal gasification plant has been determined to be economically feasible. The project, if developed, would provide feed stock for decades to come and continued operations of Agrium in Cook Inlet would become more secure. The ConocoPhillips natural gas facility is also seeking security for continued operations - waiting a final determination on an application for extension of its Nikiski plant export license. An issue under consideration is deliverability of sufficient gas supplies for utilities and residential use during peak use periods. Another entity, Northern Dynasty and the Pebble Mine project continues through the public process for approval to develop the copper mine that also contains substantial deposits of gold and molybdenum.

Other projects should also be noted. Tesoro has completed its upgrade to supply ultra low sulfur diesel, and has begun production. CH2M Hill has agreed to purchase VECO assets in Alaska and will continue current operations. Forest Oil has sold its Alaska assets to Pacific Energy, a company that sees

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acquisition of the Cook Inlet assets as an opportunity to develop proven and undeveloped reserves. Shell Oil has developed a presence in the KPB with a training facility at the Kenai Central High School pool to be used for Helicopter Underwater Egress Training, an addition that will provide state-of-the-art training for local employees and for companies across the globe. Chevron is also active in the Cook Inlet basin with plans to do more drilling, and to work on expansion of gas storage, which has become an important issue due to peak usage during the long winter months, resulting in demands greater than production over the time period. Residential and utility usages are priorities during the cold spells of winter.

Population data for 2006 has been received with growth across the KPB estimated at 0.2% for the year. Homer's population increased 0.3%, while Kenai increased by 1.3%, and Seward gained 0.8%. Kachemak City's population increased by 0.2%. Seldovia City saw a 23.3% decrease, and Soldotna's population decreased 1.6%.

SALES

The long-time reader of the KPB economic reports will note major changes in reporting of Borough sales. The long-awaited North America Industry Classification System (NAICS) has been implemented in the KPB sales database. This change was initiated due to signing of NAFTA, with implementation beginning on the federal level on January 1, 1994. As implementation was completed at the national level, Alaska began implementation, with the KPB following with an effective date of July 1, 2006.

The NAICS industry codes are substantially different from those of the out-dated Standard Industrial Classification (SIC) codes, with the number of major industry sectors increasing from nine to twenty. Clearly, all historical trends have become obsolete. This publication provides sales data by Line of Business (LOB) from 2000 to the present. Additional history will be presented as it becomes available. With tens of thousands of businesses reporting, the reader can be certain that adjustments will be made over the next year or two as the system is fine-tuned. Totals within LOB's may fluctuate substantially.

Initial second quarter 2007 gross sales data indicate a 1.1% sales decrease from \$612,410,740 during second quarter 2006 to \$605,394,672 during second quarter 2007. Of the twenty LOB's reported, ten of them experienced decreasing sales and ten reported sales increases. Taxable sales gained 5.4%, increasing from \$235,735,435 during second quarter 2006 to \$248,473,189 during the most recent quarter, with seven LOB's reporting decreased sales. Taxable sales increased \$12,737,754 when compared to the same quarter of 2006.

Businesses that have less than \$6,000 in taxable sales annually, and meeting other reporting requirements, may opt to report yearly sales on an annual basis during fourth quarter rather than on a quarterly basis. This skews quarterly gross sales data, with fewer sales reported during first, second and third quarter, but increased sales reported during fourth quarter when annual sales reports are due. In addition to new software, additional reporting requirements have been implemented so some nontaxable sales not formerly required to be reported now are required reporting. This may cause apparent sales increases where the increase is actually due to more complete reporting.

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Quarterly Sales

Gross by Line of Business. Gross sales increased in several LOB's during second quarter 2007 over second quarter 2006. Construction sales increased \$6.5 million, to \$65,961,819 and gaining 10.9%. Services increased by \$5.6 million, or 39.2%, to total \$19,833,900. Utility sales of \$31,150,740 increased 15.5% or \$4.2 million. In the information LOB, sales increased 24.5% to \$17,808,103, a gain of \$3.5 million. Other LOB's saw sales increase in lesser amounts ranging from \$93,484 in medical & social services, to a gain of \$716,602 in administrative services.

Lob's with declining sales include mining and manufacturing. Manufacturing sales, which include value-added processing of both fish and hydrocarbons, decreased by 18.8%, or \$10.3 million to \$44,422,430. Mining sales decreased 15.9% or \$6.8 million to \$35,743,998. Transportation & warehousing sales decreased by \$3.9 million or 7.0% to \$52,504,470. This LOB includes all transportation, freight, warehousing, and pipeline sales. It also includes all guiding, whether it be by land, sea or air. Other LOB's experienced sales decreases in lesser amounts. (See page 15 for detail.)

Taxable by Line of Business. Taxable sales increased 5.4% for the quarter, a gain of \$12,737,754 to reach \$248,473,189. Retail sales had the largest monetary gain, \$5.0 million, to reach \$113,437,067, a 4.6% increase. Utilities were the second largest gainer with \$2.3 million more in sales during second quarter 2007 than during second quarter 2006 as sales totaled \$12,979,700, gaining 21.7%. With a large percentage increase, sales in services grew by 22.2% to reach \$9,579,445. Transportation & warehousing sales increased \$1.8 million to \$14,395,427, a 14.3% gain. Sales in information increased \$1.7 million, or 14.3%, to total \$13,222,824 in taxable sales.

Per initial reports, seven LOB's experienced declining quarterly sales when compared to 2006 second quarter. Accommodation & food service sales dropped \$519,738 or 1.4% to \$36,074,080. Anecdotal information indicates that tourism across the state and the KPB has been static or experienced slightly declining activity. Taxable sales in the construction sector dropped 10.4% or \$308,180, to \$2,667,965, a sector where most sales meet one of more of the qualifications for exemption. (See page 16 for detail.)

Gross by Area. With only two of six reporting areas experiencing declining sales for the quarter, overall gross sales decreased 1.1% to \$605,394,671 for second quarter 2007. Seldovia sales increased by 17.0% to \$2,539,678. Homer experienced the greatest monetary gain, \$3,900,180, to total \$93,231,379, a 4.4% increase. Seward also had a sizeable gain, \$3.1 million, or 6.1%, to total \$54,264,313. Soldotna sales totaled \$99,837,286, up 0.8% from a year ago, gaining \$813,915.

The two areas with the highest sales each experienced decreasing sales. Kenai sales were down a slight 0.4% to \$108,786,836, a drop of \$449,656. Sales outside the incorporated cities decreased 5.7% to \$246,735,179. (See detail on page 17.)

Taxable by Area. All six KPB regions experienced increasing taxable sales during second quarter 2007 when compared to second quarter 2006. Total quarterly taxable sales within the KPB reached \$248,473,189, a gain of 5.4% or \$12.7 million. With the largest percentage gain, Seldovia sales were up 25.4% over first quarter 2006 to reach \$1,220,670 with strength in several LOB's, accommodation & food services, information, retail sales, sale of wholesale goods, and in transportation & warehousing. Seward

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sales gained 8.9% or \$2.4 million, to reach \$28,956,791, with growth in retail sales, transportation & warehousing, and in accommodations & food services. Sales in Other KPB increased 7.1% to \$73,195,978 with utility sales increasing by \$2.6 million or 38.0%. Homer taxable sales gained 5.4% to \$45,743,031, gaining \$2.3 million. Retail sales led in sales gain, followed closely by services and information sales. Soldotna's taxable sales increased 4.5% or \$2.5 million to a total of \$57,952,108. Again, retail sales had the strongest growth, up \$2.7 million. It is notable that accommodations & food service sales decreased 12.4%. Kenai sales totaled \$41,404,611, a 1.0% increase of \$416,376, with gains in information, retail and service sales. (See detail on page 18.)

Year to Date Sales

Year-to-date sales also indicate strong sales.

Gross by Line of Business. As of June 30, gross sales during 2007 are 6.8% greater than those of the same period of 2006, and totaled \$1,068,123,133. This is \$68.1 million greater than the same period one year ago. Only four lines of business had decreasing sales while sixteen experienced growth. Of those, two had growth of over 30%, two more in the 20% range, two others in lower double-digit growth. The greatest monetary gain, \$22.0 million, occurred in construction sales which reached \$113,237,010 for the first six months of the year. Transportation & warehouse sales gained nearly as much, \$22.1 million, to total \$90,674,282 for the period. Utility sales increased by \$11.3 million to reach \$70,755,041 while manufacturing sales increased \$15.2 million to \$89,954,288.

Mining sales totaled \$60,409,214 having decreased 27.7%, while educational services sales decreased 28.3% to \$943,122

Taxable by Line of Business. Year-to-date taxable sales increased by 6.7% to total \$418,841,628 with only three of twenty LOB's experiencing declining sales, administration, educational services, and medical & social services. Sales decreases were all less than \$350,000. Retail sales were up \$10.5 million to \$192,814,166, gaining 5.8%. Utility sales increased \$6.6 million to \$32,178,413, gaining 25.6%. Services increased 20.2% to \$15,863,919, gaining \$2.6 million. Wholesale goods, transportation & warehousing, information, and real estate & rentals & leasing all increased sales by over \$1 million when comparing the first six months of 2007 to the first six months of 2006.

Gross by Area. Gross sales year-to-date increased over the same period of 2006 in all areas, with a borough-wide growth of 6.8%. Kenai led the way with an 18.7% increase and \$204,690,397 in reported sales as transportation & warehousing sales increased by nearly \$30 million. Seward sales gained 9.6% to reach \$79,803,595 with strength in manufacturing and retail sales. Seldovia's sales of \$4,017,899 were 9.0% above January through June 2006 sales, due in part to growth in construction sales. Homer construction sales increased over \$3 million, utility sales gained over \$2 million, and real estate & rentals & leasing were up over \$1 million, combining for a total of all sales reaching \$154,603,379, a 6.2% increase. Soldotna sales increased by 4.2% to \$178,613,634 as retail sales gained \$6.2 million. Sales outside the cities improved by 2.8% to reach \$446,394,229 as construction sales increased by \$15.6 million, manufacturing sales gained \$10.2 million, utility sales were up by \$8.6 million and services added \$5.6 million.

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Taxable by Area. Across the KPB, taxable sales for the first six months of 2007 gained 6.7% to total \$418,841,628, up \$26.2 million from the same period of 2006. The small community of Seldovia led the way gaining 22.9% to reach \$1,978,873 in total sales with strong accommodation & food services sales. The KPB area outside the cities saw sales increase by 10.1% to \$125,854,533 as utility sales were up by over \$7 million and transportation & warehousing sales gained \$8.9 million. Seward sales were up 8.2% to \$39,781,405 as retail sales increased over \$1 million. Soldotna sales, up by 5.9%, totaled \$103,357,622 as retail sales increased by nearly \$6 million and transportation & warehousing sales gained \$4.5 million. Homer sales gained 5.5% to reach \$72,951,211 with strong retail and service sales. Lastly, Kenai sales topped out at \$74,917,984 after six months, also with strong retail and service sales. (See detail on page 22.)

Annual Sales

KPB gross sales during 2006 increased 5.3% to \$2,701,347,858 over the 2005 total, \$2,564,248,241, a gain of \$137.1 million. A change in reporting requirements during 2004 caused an apparent sales increase which is probably due to more complete reporting rather than increased sales.

Taxable sales gained 7.5% from 2005 to 2006 with sales reaching \$887,619,394, following a 5.7% increase from 2004 to the 2005 level of \$826,015,420.

Gross by Line of Business. Five of the twenty NAICS lines of business experienced declining sales when comparing 2006 sales to those of 2005, but total sales were \$2,701,347,858. The majority of the decline occurred in manufacturing where sales dropped by \$71.2 million but reached \$177,301,795. Another sizeable decrease occurred in mining sales down \$14 million to \$216,237,043.

Construction sales increased by \$72.4 million or 24.9%, to \$362,455,001. Retail sales gained \$42.3 million, or 6.9%, reaching \$651,735,790. Utilities sales saw a 17.0% increase, \$17.5 million, to sales of \$121,016,281. Transportation & warehousing sales increased \$12.1 million to \$190,211,612 while accommodation & food services increased by \$10.3 million to \$139,566,371. (See detail on page 23.)

Taxable by Line of Business. Taxable sales within the KPB increased \$61.6 million from 2005 to 2006 with total taxable sales of \$887,619,394 as every LOB experienced increased sales for the year.

Retail sales during 2006 of \$413,146,710 were 6.3% greater than those of 2005, a \$24.5 million gain. Sale of wholesale goods was up \$5.8 million to \$78,895,658 while accommodation & food service sales grew by \$9.4 million to \$127,018,122, gaining \$9.4 million over the 2005 total. Utility sales increased by \$8.8 million to reach \$49,800,541, up \$8.7 million. (Detail on page 24.)

Gross by Area. Gross sales increased 5.3% from 2005 to 2006 to a total of \$2,701,347,858 as Homer sales gained 14.9% or \$46.1 million. Homer sales totaled \$356,264,408 as only four of twenty LOB's marked declining sales and those were LOB's with lesser sales, and construction sales increased \$18.3 million. Seldovia gross sales increased 10.1% to reach \$7,562,645, with the greatest growth in real estate & rentals & leasing. Soldotna gross sales grew by 9.2% or \$36.6 million to total \$432,614,065 as

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construction sales increased by \$12.9 million, retail sales gained \$10.2 million and numerous LOB's were up by \$1 to \$2 million. Seward gained 4.9% for sales of \$198,565,283, increasing by \$9.2 million as sales of wholesale goods increased by \$7.2 million to \$27,657,623. Sales in Other KPB increased 4.5% to total \$1,250,025,177 as three of twenty LOB's marked declining sales. Manufacturing sales lost \$65.9 million but the overall area gain was \$53.7 million. Construction sales were up \$27.5 million, mining sales increased \$21.8 million, utility sales gained \$7.8 million and several other sectors had sales increases in the \$2 to \$3 million range.

Kenai was the only area with decreased annual gross sales, dropping by 2.0%. While construction sales increased by nearly \$15 million, retail sales gained just under \$12 million, and transportation & warehousing grew by \$8.0 million, the \$35.7 million drop in mining sales and \$9.0 million decline in wholesale goods resulted in an overall decrease of \$9.2 million to \$456,316,280. (See detail on page 25.)

Taxable by Area. KPB taxable sales increased in each of the six reporting areas during 2006, with the total increase for the KPB at 7.5% as sales reached \$887,619,394, a gain of \$61.6 million over 2005. The area outside the cities saw taxable sales grow by \$23.9 million to \$256,520,139, gaining 10.3%, with declining sales in only three small LOB's. Seldovia sales increased 8.5% to \$3,667,057 with strong sales in accommodations & food services. Soldotna, with a 7.6% gain, had taxable sales totaling \$227,284,783 as retail sales increased by \$16.1 million. Kenai followed with a 7.4% gain to total sales of \$155,818,914, up \$10.7 million, also with strong retail sales. Homer sales grew by 5.2% to \$153,301,890 with growth in retail sales and in accommodations & food services. Lastly, Seward sales of \$91,026,611 were up \$3.0 million as retail sales increased by \$1.9 million to \$15,301,270. (See detail on page 26.)

CONSTRUCTION PERMITTING

Quarterly Permitting

With permit values totaling \$23,557,593 and 137 permits issued, construction activity values for the quarter set a new high while permit volume is second highest on record.

By Area, Value. Soldotna issued construction permits totaling \$7,877,205, increasing 8.9% over one year ago while Homer permits totaled \$7,357,001, a 1.5% decrease from 2006. Kenai followed with \$6,168,100 in permit value, up 48.4% over 2006. Seward issued permits with a \$1,888,287 total value, 13.6% less than second quarter 2006 while Seldovia issued permits totaling \$267,000. (See detail on page 28.)

By Area, Volume. Kenai issued 43 permits, one less than second quarter 2006 while Homer issued 41, two greater than a year ago. Soldotna issued 33 permits, up from 25 last year. Seward dropped from 23 permits during second quarter of 2006 to 11 permits this year. Seldovia issued nine permits, up from the six issued during second quarter 2005. (See detail on page 28.)

By Type, Value. With a KPB total permit value of \$23,557,593, the majority of value was for new residential construction, \$15,087,392. New commercial projects added \$4,447,143. Commercial

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alteration/addition permitting provided \$2,566,570 in assessed value while residential alteration/addition permitting added another \$1,456,488. Total values were greater than second quarter 2005 in all categories except for new commercial projects. (See detail on page 29)

By Type, Volume. Sixty permits were issued for new residential homes during first quarter 2007, up from 57 during the same quarter one year ago. Thirty-four permits were issued for residential alterations or additions, down from 40 during 2006 second quarter. Commercial alteration projects increased from 16 to 26 permits. Lastly, 17 new commercial projects were permitted, down from the 22 permits issued during second quarter 2006. (See detail on page 29.)

Year to Date Permitting

By Area, Value. After a slow first quarter, permitting reached near record highs during second quarter 2007. Total year-to-date permit assessed values stands at \$25,973,102, down 7.0% from \$27,930,358 one year ago. Kenai and Seldovia have increased values over one year ago, Kenai at \$6,937,600 and Seldovia with \$282,000. Each of the others areas have decreased values. Soldotna permits had a total assessed value of \$8,704,976, Homer's total stands at \$7,357,001 and Seward issued permits totaling \$2,691,525.

By Area, Volume. Kenai issued 54 permits, two less than a year ago, while Soldotna issued 42 permits, twelve more than year-to-date 2006. With 41 permits, Homer activity was down from the 53 issued year-to-date 2006. Seward dropped from 30 permits to 18 while Seldovia increased from seven to ten permits.

By Type, Value. Of the \$25,973,102 total assessed value of permits issued, \$16,150,114 was for new residential projects. New commercial permitting added another \$4,655,656 and commercial alteration/addition projects added another \$3,402,295. Residential alteration/addition projects completed the picture with \$1,765,037 in value.

By Type, Volume. Permits were issued for 66 new homes, down from 70 a year ago while new commercial permitting dropped from 25 to 18 permits. Residential alteration/addition projects added another 42 permits, down from the 45 of 2006 year-to-date. The only category with increased permitting activity, commercial alteration/addition permits increased from 34 to 39. (See page 31 for detail.)

Annual Permitting

Construction permit values during 2006 totaled \$80,230,660, slightly less than the record setting \$84,041,457 issued during 2004. Volume of permits was fourth highest on record with 323 permits issued. The record 351 permits occurred during 2002. Permit activity is only available for areas within KPB cities because the KPB does not require building permits.

By Area, Value. With a permit total value of \$80,230,660 issued during 2006, Seward permitting accounted for 31.8% with a \$25,537,249 total value. Seward's total is the highest since 1995 when the SeaLife Center was permitted, and is second highest on record. Soldotna was close behind with \$23,194,400, its second highest annual value on record behind the 2004 total, \$37,296,926. Homer 2006

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total permit value of \$20,287,857 was its third highest year behind 2004 and 2005. Kenai's permit total, \$11,076,154, was seventh highest on record for that city. Seldovia's permit total value reached \$135,000 during 2006, down from \$512,000 during 2005. (See detail on page 32.)

By Area, Volume. With 323 building permits issued during 2006, 113 were issued in Kenai, 35.0% of the KPB total, and up from the 90 Kenai issued during 2005. Homer issued 83 permits, down from 103 a year ago, providing 25.7% of the KPB total. Soldotna added 64 permits, down from 81 permits issued during 2005. Seward's 55 permits was one greater than the 54 permits issued last year. Lastly, Seldovia issued eight permits, down from the ten issued during 2005. (See detail on page 32.)

By Type, Value. New commercial permitting provided 54.8% of the 2006 total value with \$44,002,152 of the \$80,230,660 KPB total. New residential projects added \$26,277,740, up from the \$17,749,648 issued a year earlier, and setting a new record high value for the sixth year in a row. Commercial alterations added \$7,880,588, up 42.5% from 2005, while residential alteration added \$2,070,180, down 7.4% from a year earlier. The total value was 79.4% above the 2005 total of \$44,733,803. (See detail on page 33.)

By Type, Volume. With a 4.4% decrease in total construction permit volume for 2006, only new residential volume increased when compared to 2005. There were 126 new homes permitted within KPB cities during 2006 compared to 111 during 2005. An additional 86 permits were issued for residential alteration and/or additions, down from 106 during 2005. Sixty-eight permits were issued for commercial alteration/addition projects, down from 75 a year ago. Lastly, 43 new commercial permits were issued, down from 46 during 2005. (See detail on page 33.)

UNEMPLOYMENT

Unemployment statistics are received from the Alaska Department of Labor on a monthly basis. The data are developed from a survey of residents across the state with survey results input into a nationwide model. The detail is not an actual count, but rather an estimate based upon survey responses calculations by a standardized model that is used across the USA.

The April 2007 estimate of KPB's labor force was 24,522 persons, up from 24,457 during April 2006. The May total of 25,835 was up from 25,770 a year ago. The June total, 27,390, was greater than the 27,205 of June 2006. The year-to-date average monthly labor force was 105 persons greater than the 2006 average for the first six months, 25,167 individuals.

There were 2,032 unemployed persons in the KPB during April 2007, down from 2,273 one year ago. During May unemployment dropped to 1,743, down from 1,926 one year earlier. The June 2007 count dropped to 1,848, less than the estimated 1,929 unemployed total during June 2006. The unemployment average during the first half of 2007 was 192 persons less than that of 2006 first half, 2,150 individuals.

KPB's April 2007 employment rate of 8.3% was down from 9.3% during April 2006. The rate continued down to 6.7% during May and remained at that rate for June. The May 2006 rate was 7.5% while the

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June rate was 7.1% last year. The 2007 average first half unemployment rate was 8.6%, compared to the 2006 for first half average rate of 9.4%.

April 2007 employment increased to 22,490 from the 22,184 estimated a year earlier. May saw a similar increase as employment moved up from 23,844 to 24,092. June followed suit as employment rose to 25,542 from 25,276. The year-to-date average employment increased by 266 jobs from 22,719 during first half 2006 to 23,017 during the first half of 2007. (See detail on pages 38 and 39.)

POPULATION

Population estimates for 2006 show the Kenai Peninsula population at 51,350 persons, a 0.2% increase for the year. Since Census 2000, the KPB natural increase (births minus deaths) has been a gain of 1,659 persons, and in the past year, 82 persons. Other changes are due to in or out migration.

CDP's and cities with the greatest estimated change from 2005 to 2006 include Kalifornsky, with a gain of 166 persons and Kenai gaining 87. Bear Creek gained 38 and Anchor Point gained 36 persons. With decreasing population, Ridgeway saw a loss of 101 persons. Seldovia's population decreased by 67 persons while Soldotna's was down 62. Fritz Creek was down 52 persons while Diamond Ridge lost 42 residents.

Since the 2005 city estimates, Homer has gained 0.3% to 5,454 persons while Kachemak City gained 0.2% to a total of 458 persons. Kenai gained 1.3% to 6,864 residents. Seldovia City decreased 23.3% to 220 and Seward gained 0.8%, to 2,627 persons. Soldotna's population decreased 1.6% to 3,807. Alaska's population, estimated at 670,053 for 2006, increased 0.1% from 663,661 during 2005. (See page 44 for detail.)

The 2006 median age is estimated at 33.5 years for Alaska and 39.7 years for the KPB. Comparing the KPB with Alaska's largest boroughs, the KPB has the oldest population. Juneau follows with a median age of 38.8 years. The Matanuska-Susitna Borough follows with an average age of 34.9 years while the Municipality of Anchorage stands at 32.4 years. Of the large boroughs, Fairbanks has the youngest median age, 31.2 years.

KPB Sales

With implementation of the North America Industry Classification System (NAICS), substantial changes have been made in the presentation of KPB sales data. The former system consisted of nine industry codes while NAICS has twenty. NAICS divides lines of business into three main categories: goods producing, service providing, and government activities.

KPB sales information includes detail from Homer, Kenai, Seldovia, Seward, Soldotna and "Other KPB" - which indicates the area within the KPB but outside the boundaries of the five incorporated cities. It also includes Kachemak City, which does not impose a sales tax. The 2% KPB sales tax is included in the city rates listed below, with revenues dedicated to funding the KPB school district. The balance is imposed by each city with revenues being managed by that city.

With implementation of the new standards, nontaxable sales should be reported. Over the next several reports, gross sales should reflect the new requirements of more complete sales reporting.

6.5%	6.0%	5.0%	4.0%	2.0%
Homer	Seward	Kenai	Seldovia	Other KPB
Seldovia (April - September)		Soldotna	(October - March)	

Gross and taxable sales data are received quarterly through Sales Tax Returns from businesses within the KPB. Sales that are exempt from taxation include:

- Sales outside the borough;
- Sales for resale;
- Sales to government agencies;
- Sales to tax exempt organizations; and
- Sales in excess of \$500.

Line of Business abbreviations include the following:

AFFH	Agriculture, Forestry, Fishing and Hunting
MINING	Mining - Includes oil and gas exploration, production
UTIL	Utilities
CONST	Construction
MANU	Manufacturing - Includes oil and gas manufacturing, fish processing
WHOLSL	Wholesale
RETAIL	Retail
TRNSWR	Transportation and Warehousing
INFO	Information
FININS	Finance and Insurance
RELEST	Real Estate, Rentals and Leasing - includes all rentals - vehicles, clothes, tools, etc.
PROTEC	Professional, Scientific, Technical
MGTCO	Management of Companies, Enterprises
ADMIN	Administration, Support, Waste Management, Remediation
EDUSRV	Educational Services
MEDSOC	Health and Social Services
ARTREC	Arts, Entertainment, Recreation
ACCMFS	Accommodation, Food Services
OTHSRV	Other Services
GOV	Public Administration - Includes Native Organizations

KPB Sales

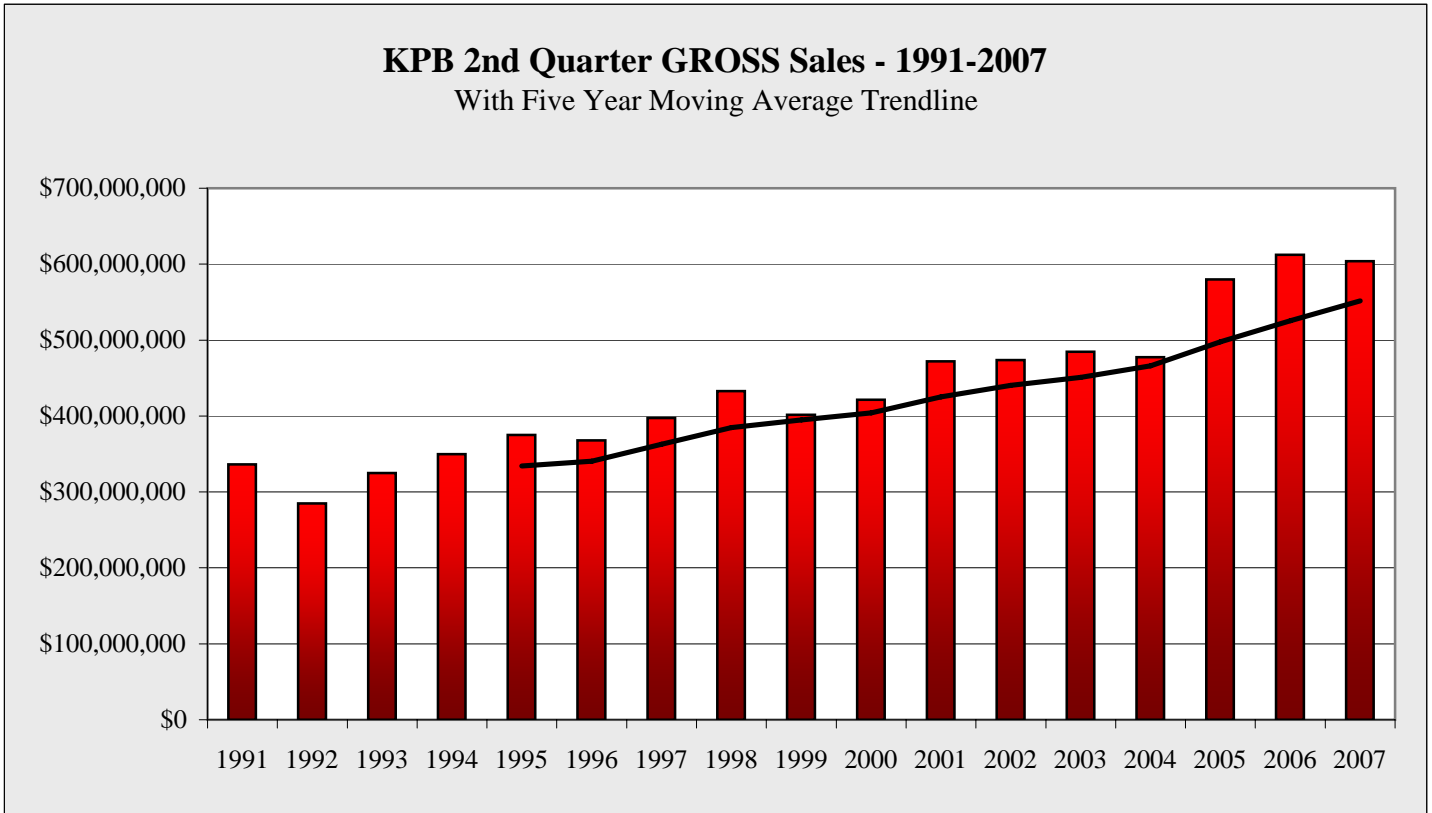


Chart 1.1

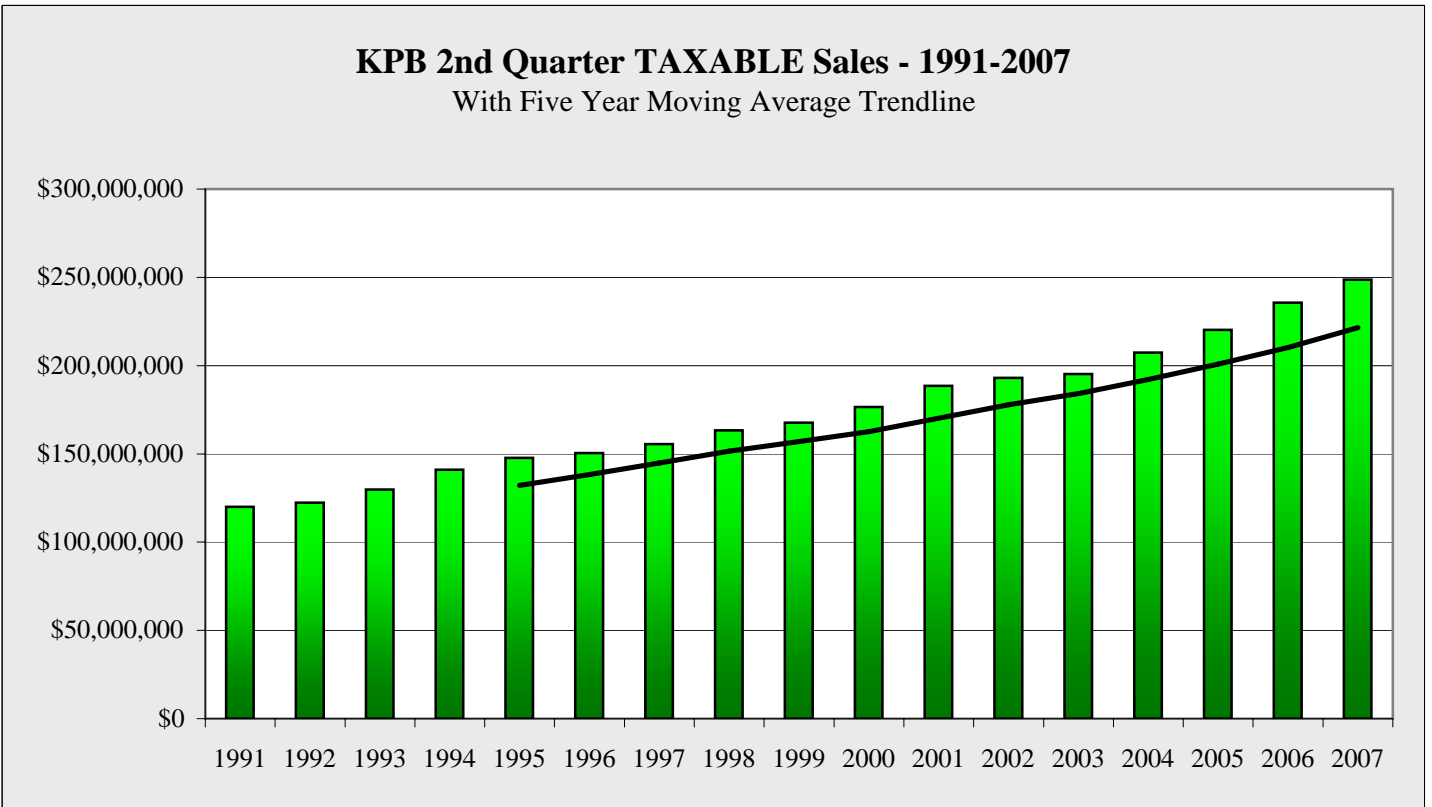


Chart 1.2

KPB Sales

KPB 2nd Quarter GROSS Sales by Line of Business - 2002-2007 - in \$*								
Line of Business	2002	2003	2004	2005	2006	2007	Annual Amount Change	Annual Percentage Change
AFFH	1,772,293	2,057,243	1,632,806	1,655,254	1,518,942	1,745,253	226,311	14.9%
MINING	27,074,715	40,827,926	27,661,415	32,393,008	42,522,283	35,743,998	-6,778,285	-15.9%
UTIL	20,911,485	19,485,245	21,026,192	23,278,511	26,961,172	31,150,741	4,189,569	15.5%
CONST	45,787,232	63,268,606	39,102,973	65,845,562	59,487,724	65,961,819	6,474,095	10.9%
MANU	40,655,422	18,569,408	14,796,050	58,077,269	54,696,750	44,422,430	-10,274,320	-18.8%
WHOLSL	41,257,982	45,331,677	76,293,809	65,590,107	68,379,600	66,213,271	-2,166,329	-3.2%
RETAIL	165,546,703	170,165,237	156,640,368	166,017,486	177,971,487	176,154,540	-1,816,947	-1.0%
TRNSWR	27,834,208	21,785,468	35,953,843	54,780,936	56,427,801	52,504,470	-3,923,331	-7.0%
INFO	13,322,021	12,111,041	12,904,216	14,133,150	14,308,614	17,808,103	3,499,489	24.5%
FININS	207,047	211,621	193,258	254,379	338,690	272,438	-66,252	-19.6%
RELEST	19,792,393	20,041,560	18,026,457	20,396,774	22,495,862	21,394,790	-1,101,072	-4.9%
PROTEC	10,257,848	10,520,701	10,679,038	9,693,527	11,657,923	11,360,560	-297,363	-2.6%
MGTCO	0	0	0	0	0	242,180	242,180	NA
ADMIN	7,986,270	7,712,793	7,636,575	8,355,179	12,476,376	13,192,978	716,602	5.7%
EDUSRV	477,425	520,783	598,071	628,199	724,642	451,645	-272,997	-37.7%
MEDSOC	2,143,014	2,854,036	1,859,765	2,199,320	2,505,848	2,599,332	93,484	3.7%
ARTREC	1,518,540	1,735,949	1,615,958	1,820,166	2,066,253	1,913,394	-152,859	-7.4%
ACCMFS	32,076,012	33,080,202	35,599,114	37,023,584	39,946,666	38,459,990	-1,486,676	-3.7%
OTHSRV	12,166,026	11,473,585	12,195,714	12,891,267	14,253,317	19,833,900	5,580,583	39.2%
GOV	3,035,259	3,018,494	3,257,219	3,414,800	3,670,790	3,968,840	298,050	8.1%
TOTAL	473,821,895	484,771,575	477,672,841	578,448,478	612,410,740	605,394,672	-7,016,068	-1.1%
Annual Change		2.3%	-1.5%	21.1%	5.9%	-1.1%		

Table 1.1

* - See page 13 for complete listing of Lines of Business and their abbreviations.

All Lines of Business with less than \$10 million in gross sales are combined into one chart segment and account for 13.3% of KPB total gross sales for the period.

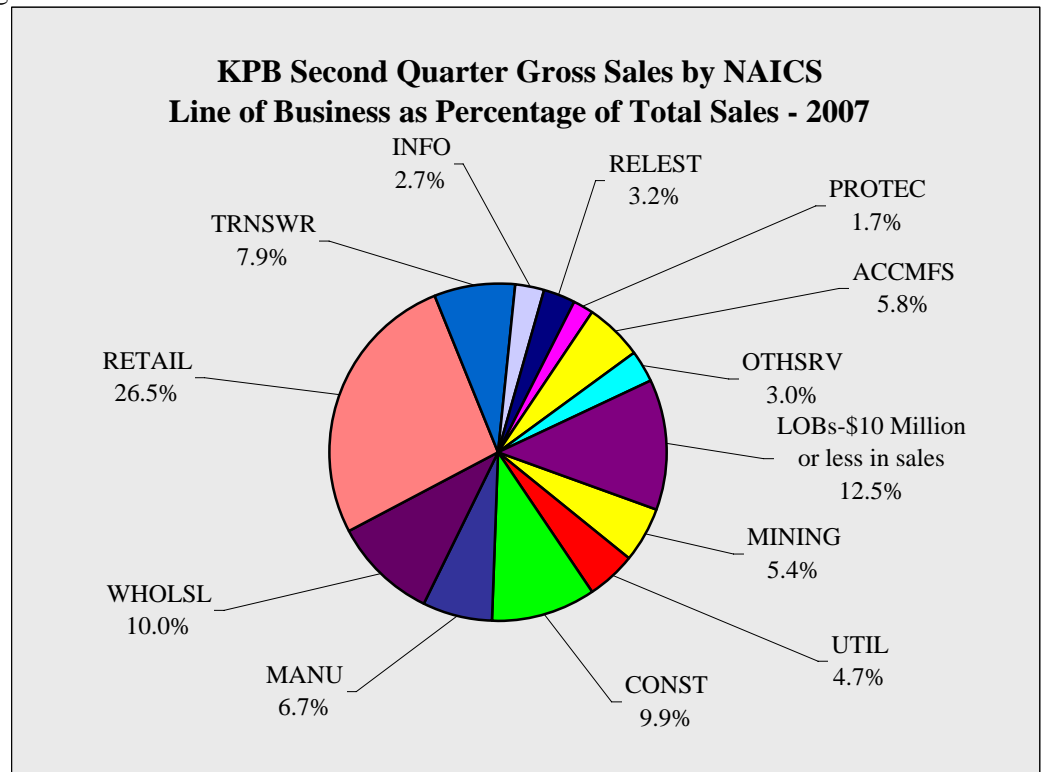


Chart 1.3

KPB Sales

KPB 2nd Quarter TAXABLE Sales by Line of Business - 2002-2007 - in \$*								
Line of Business	2002	2003	2004	2005	2006	2007	Annual Amount Change	Annual Percentage Change
AFFH	843,965	935,192	950,214	1,035,499	1,022,393	1,043,835	21,442	2.1%
MINING	1,193,329	990,796	872,433	798,911	849,625	1,043,613	193,988	22.8%
UTIL	8,265,906	8,451,944	7,946,772	9,357,261	10,663,883	12,979,700	2,315,817	21.7%
CONST	2,826,099	3,143,188	2,918,853	2,915,622	2,976,145	2,667,965	-308,180	-10.4%
MANU	1,858,931	1,866,174	1,847,946	1,985,375	2,405,086	2,586,077	180,991	7.5%
WHOLSL	9,321,810	10,201,650	17,390,769	19,096,007	20,819,810	21,172,399	352,589	1.7%
RETAIL	92,341,368	93,992,781	96,283,124	102,667,988	108,416,675	113,437,067	5,020,392	4.6%
TRNSWR	10,298,652	10,549,547	10,755,001	12,377,119	12,598,521	14,395,427	1,796,906	14.3%
INFO	11,716,602	10,713,108	10,559,010	11,394,998	11,566,540	13,222,824	1,656,284	14.3%
FININS	125,684	120,802	82,629	82,248	99,372	97,620	-1,752	-1.8%
RELEST	8,135,110	7,918,933	7,927,956	7,804,653	8,212,969	8,948,470	735,501	9.0%
PROTEC	3,179,590	3,325,867	3,406,564	3,322,259	3,795,522	3,788,883	-6,639	-0.2%
MGTCO	0	0	0	0	0	7,926	7,926	NA
ADMIN	1,890,561	1,776,647	2,182,471	2,154,377	2,289,490	1,896,727	-392,763	-17.2%
EDUSRV	255,738	203,514	263,687	292,357	361,051	300,241	-60,810	-16.8%
MEDSOC	579,073	366,078	355,307	333,100	370,812	341,817	-28,995	-7.8%
ARTREC	1,221,137	1,370,195	1,256,048	1,312,111	1,607,087	1,442,317	-164,770	-10.3%
ACCMFS	29,569,748	30,071,405	32,434,353	33,681,672	36,593,818	36,074,080	-519,738	-1.4%
OTHSRV	6,518,099	6,446,490	6,852,559	6,909,789	7,841,771	9,579,445	1,737,674	22.2%
GOV	2,850,069	2,768,591	2,997,995	3,081,459	3,244,865	3,446,756	201,891	6.2%
TOTAL	192,991,471	195,212,902	207,283,691	220,602,805	235,735,435	248,473,189	12,737,754	5.4%
Annual Change		1.2%	6.2%	6.4%	6.9%	5.4%		

Table 1.2

* - See page 13 for complete listing of Lines of Business and their abbreviations.

All Lines of Business with less than \$2 million in taxable sales are combined into one chart segment and account for 9.3% of KPB total taxable sales for the period.

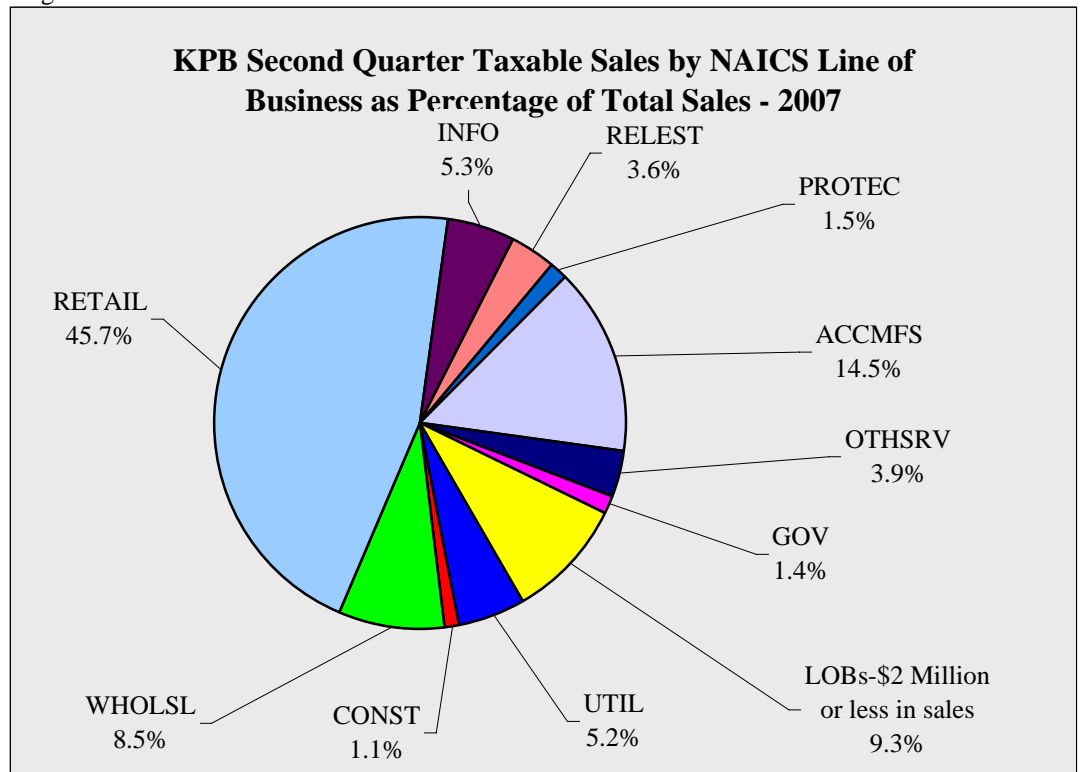


Chart 1.4

KPB Sales

KPB 2nd Quarter GROSS Sales by Area - 2002-2007 - in \$								
	2002	2003	2004	2005	2006	2007	Annual Amount Change	Annual Percent Change
Homer	68,675,179	75,287,944	75,752,214	86,186,468	89,331,199	93,231,379	3,900,180	4.4%
Kenai	67,818,581	67,216,551	80,388,089	102,447,996	109,236,492	108,786,836	-449,656	-0.4%
Seldovia	1,155,055	1,629,455	1,971,670	2,120,534	2,169,837	2,539,678	369,841	17.0%
Seward	40,385,376	46,984,153	42,749,272	58,467,271	51,137,438	54,264,313	3,126,875	6.1%
Soldotna	79,762,672	85,227,616	89,310,129	87,639,989	99,023,371	99,837,286	813,915	0.8%
Other KPB	216,025,032	208,425,856	187,501,467	241,586,220	261,512,403	246,735,179	-14,777,224	-5.7%
Total	473,821,895	484,771,575	477,672,841	578,448,478	612,410,740	605,394,671	-7,016,069	-1.1%
Annual Change		2.3%	-1.5%	21.1%	5.9%	-1.1%		

Table 1.3

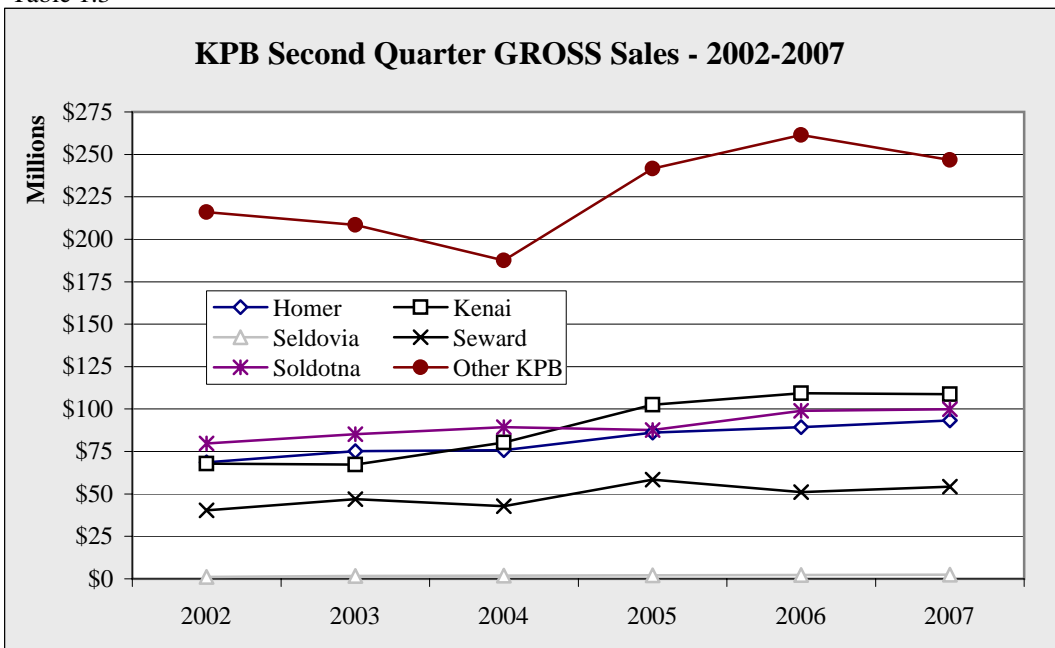


Chart 1.5

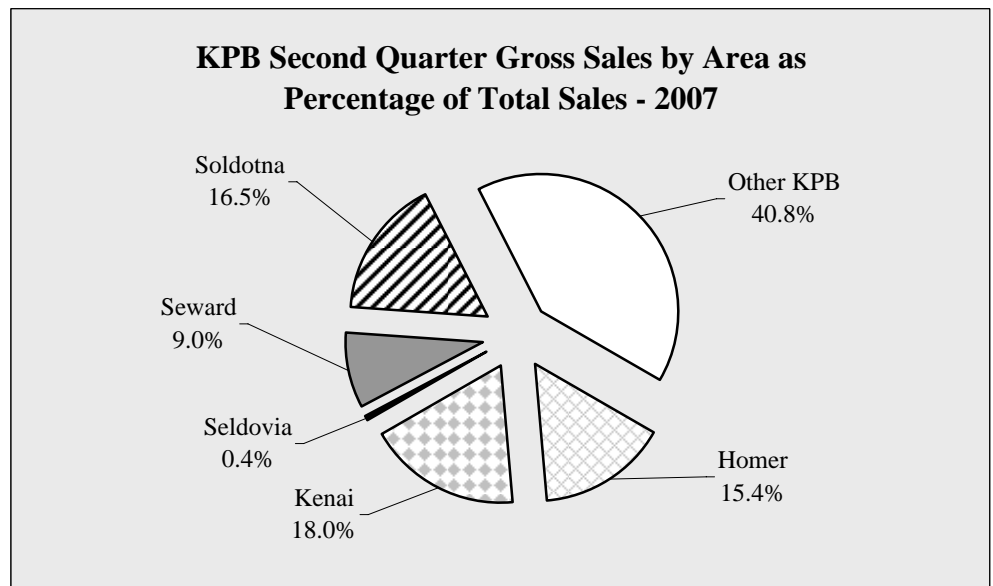


Chart 1.6

KPB Sales

KPB 2nd Quarter TAXABLE Sales by Area - 2002-2007 - in \$								
	2002	2003	2004	2005	2006	2007	Annual Amount Change	Annual Percent Change
Homer	34,270,923	37,038,468	39,648,524	41,492,825	43,394,135	45,743,031	2,348,896	5.4%
Kenai	34,624,807	29,812,054	36,263,788	37,403,239	40,988,235	41,404,611	416,376	1.0%
Seldovia	898,830	962,966	939,589	932,141	973,525	1,220,670	247,145	25.4%
Seward	22,176,474	22,072,081	22,991,903	25,367,609	26,596,215	28,956,791	2,360,576	8.9%
Soldotna	43,504,958	47,026,039	49,011,743	52,145,244	55,444,444	57,952,108	2,507,664	4.5%
Other KPB	57,515,479	58,301,294	58,428,144	63,261,747	68,338,881	73,195,978	4,857,097	7.1%
Total	192,991,471	195,212,902	207,283,691	220,602,805	235,735,435	248,473,189	12,737,754	5.4%
Annual Change		1.2%	6.2%	6.4%	6.9%	5.4%		

Table 1.4

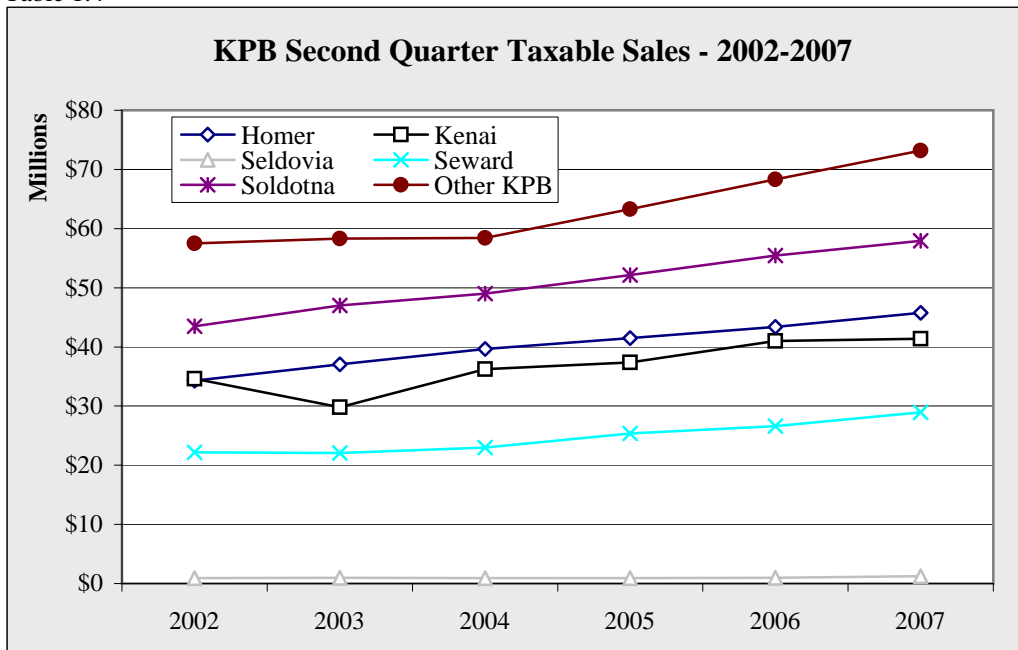


Chart 1.7

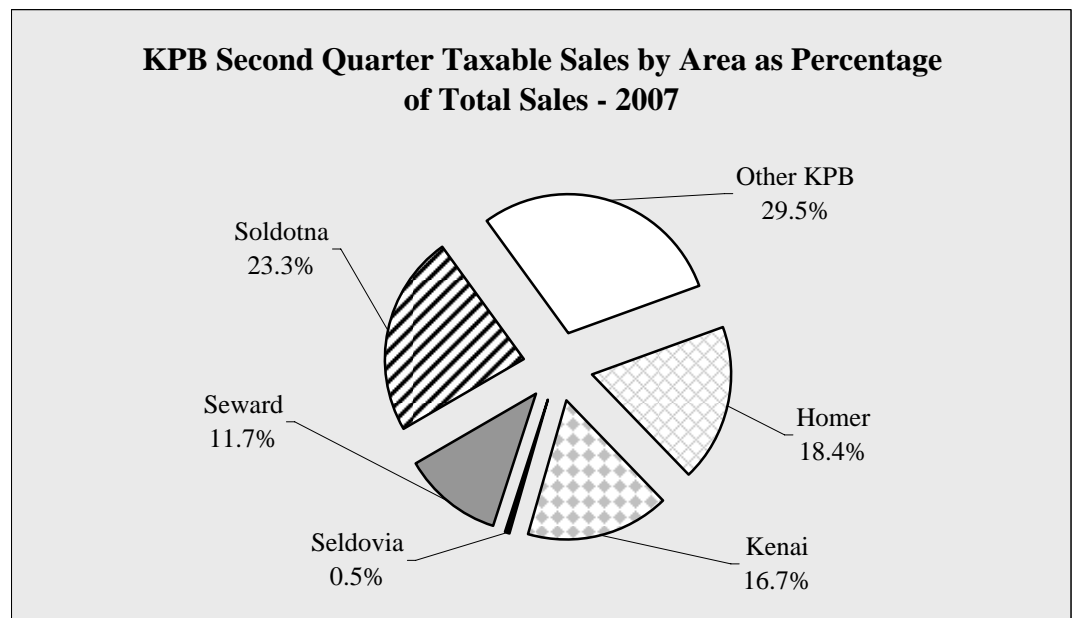


Chart 1.8

KPB Sales

KPB YTD June 30 GROSS Sales by Line of Business - 2002-2007 - in \$*								
Line of Business	2002	2003	2004	2005	2006	2007	Annual Amount Change	Annual Percent Change
AFFH	2,982,343	3,365,861	2,331,959	2,144,774	1,897,475	2,255,272	357,797	18.9%
MINING	59,672,778	78,550,942	63,894,150	70,155,311	83,540,696	60,409,214	-23,131,482	-27.7%
UTIL	44,304,750	41,239,464	43,415,425	50,558,233	59,408,300	70,755,041	11,346,741	19.1%
CONST	85,147,624	102,434,270	64,778,287	104,062,026	91,250,503	113,237,010	21,986,507	24.1%
MANU	59,862,796	38,813,378	38,904,317	90,864,585	74,750,386	89,954,288	15,203,902	20.3%
WHOLSL	74,738,435	77,308,845	135,857,647	121,379,801	116,111,657	114,813,576	-1,298,081	-1.1%
RETAIL	283,860,103	294,794,844	263,998,213	277,211,191	296,255,643	302,141,988	5,886,345	2.0%
TRNSWR	36,805,028	27,416,668	48,339,724	80,705,360	68,603,563	90,674,282	22,070,719	32.2%
INFO	25,740,664	24,011,336	24,287,338	26,762,520	27,721,592	31,482,001	3,760,409	13.6%
FININS	431,691	416,962	412,824	449,816	569,626	597,882	28,256	5.0%
RELEST	37,026,452	36,198,833	34,584,081	35,308,597	39,884,887	39,269,344	-615,543	-1.5%
PROTEC	19,444,222	20,348,811	20,307,636	19,724,197	23,301,149	23,397,920	96,771	0.4%
MGTCO	0	0	0	0	0	356,177	356,177	NA
ADMIN	13,987,317	11,691,654	12,184,324	13,354,980	19,554,022	21,261,156	1,707,134	8.7%
EDUSRV	859,982	891,019	1,103,329	1,157,377	1,314,825	943,122	-371,703	-28.3%
MEDSOC	3,911,828	5,323,783	3,736,693	4,711,868	5,004,449	5,338,519	334,070	6.7%
ARTREC	2,559,242	2,769,725	2,688,662	2,979,164	3,217,879	3,056,708	-161,171	-5.0%
ACCMFS	46,503,044	47,482,252	50,537,499	52,020,673	56,149,126	56,976,328	827,202	1.5%
OTHSRV	20,990,381	19,883,404	5,912,371	22,655,922	24,679,375	34,006,202	9,326,827	37.8%
GOV	5,594,845	5,611,395	5,912,371	6,414,701	6,797,071	7,197,103	400,032	5.9%
TOTAL	824,423,525	838,553,446	823,186,850	982,621,096	1,000,012,224	1,068,123,133	68,110,909	6.8%
Annual Change		1.7%	-1.8%	19.4%	1.8%	6.8%		

Table 1.5

* - See page 13 for complete listing of Lines of Business and their abbreviations.

All Lines of Business with less than \$10 million in gross sales are combined into one chart segment and account for 11.9% of KPB total gross sales for the period.

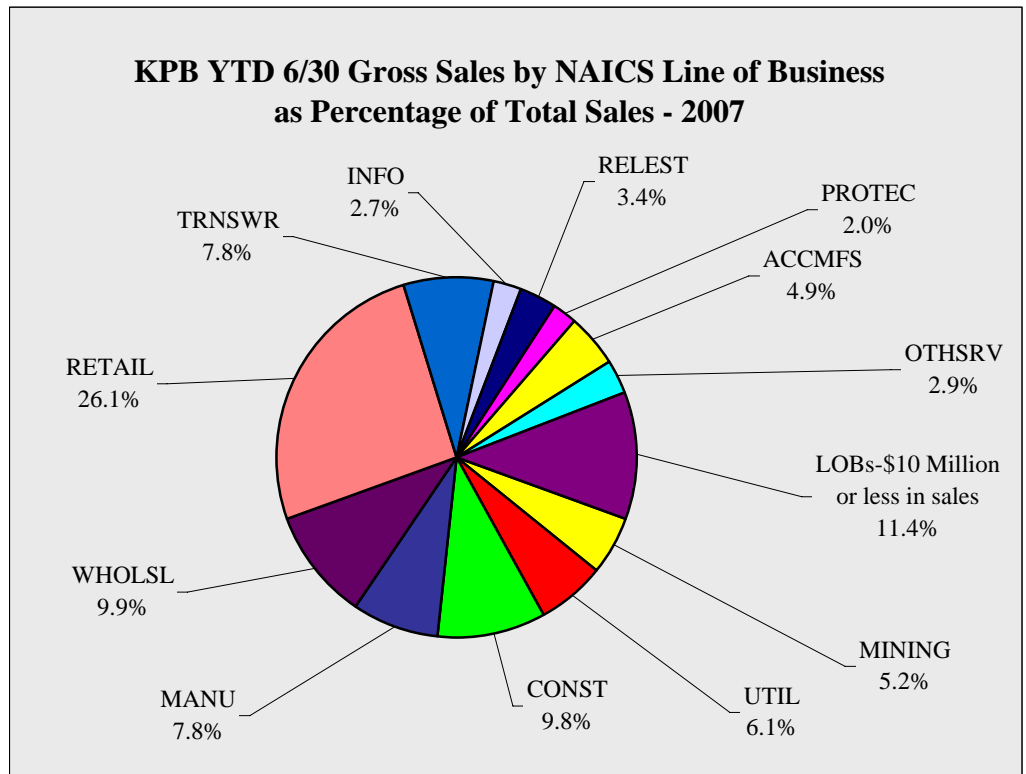


Chart 1.9

KPB Sales

KPB YTD June 30 TAXABLE Sales by Line of Business - 2002-2007 - in \$*								
Line of Business	2002	2003	2004	2005	2006	2007	Annual Amount Change	Annual Percentage Change
AFFH	1,059,080	1,112,403	1,119,685	1,195,844	1,195,650	1,210,501	14,851	1.2%
MINING	2,356,340	2,069,462	1,708,986	1,629,484	1,569,380	1,800,032	230,652	14.7%
UTIL	18,674,917	19,009,971	18,740,430	21,526,333	25,626,388	32,178,413	6,552,025	25.6%
CONST	4,934,801	5,268,400	5,132,786	4,875,346	4,946,602	4,802,052	-144,550	-2.9%
MANU	2,683,325	2,662,297	2,658,186	2,758,337	3,654,790	3,782,591	127,801	3.5%
WHOLSL	16,338,138	17,931,964	30,352,307	32,639,447	36,046,560	37,528,362	1,481,802	4.1%
RETAIL	158,561,323	162,930,032	163,535,502	171,841,706	182,292,817	192,814,166	10,521,349	5.8%
TRNSWR	11,287,804	11,560,353	11,731,042	13,429,888	13,724,635	15,420,136	1,695,501	12.4%
INFO	22,023,196	21,263,365	20,367,754	21,594,126	22,435,401	24,293,319	1,857,918	8.3%
FININS	261,343	237,952	187,172	157,988	183,153	200,196	17,043	9.3%
RELEST	15,072,569	14,713,234	14,456,181	14,320,442	15,103,412	16,155,511	1,052,099	7.0%
PROTEC	6,064,318	6,315,833	6,522,427	6,567,154	7,188,881	7,295,940	107,059	1.5%
MGTCO	0	0	0	0	0	16,926	16,926	NA
ADMIN	3,283,099	2,996,247	3,747,113	3,740,632	3,797,720	3,473,120	-324,600	-8.5%
EDUSRV	465,696	427,579	526,113	612,172	736,002	621,656	-114,346	-15.5%
MEDSOC	1,052,126	827,431	675,592	570,143	643,999	633,567	-10,432	-1.6%
ARTREC	2,051,970	2,178,794	2,086,547	2,159,791	2,499,001	2,275,074	-223,927	-9.0%
ACCMFS	43,074,449	43,570,956	46,398,089	47,769,043	51,831,844	52,173,497	341,653	0.7%
OTHSRV	11,374,799	11,317,614	5,388,316	11,909,131	13,224,996	15,863,919	2,638,923	20.0%
GOV	5,211,096	5,113,742	5,388,316	5,656,489	5,927,937	6,302,650	374,713	6.3%
TOTAL	325,830,389	331,507,629	340,722,544	364,953,496	392,629,168	418,841,628	26,212,460	6.7%
Annual Change		1.7%	2.8%	7.1%	7.6%	6.7%		

Table 1.6

* - See page 13 for complete listing of Lines of Business and their abbreviations.

All Lines of Business with less than \$2 million in taxable sales are combined into one chart segment and account for 7.0% of KPB total taxable sales for the period.

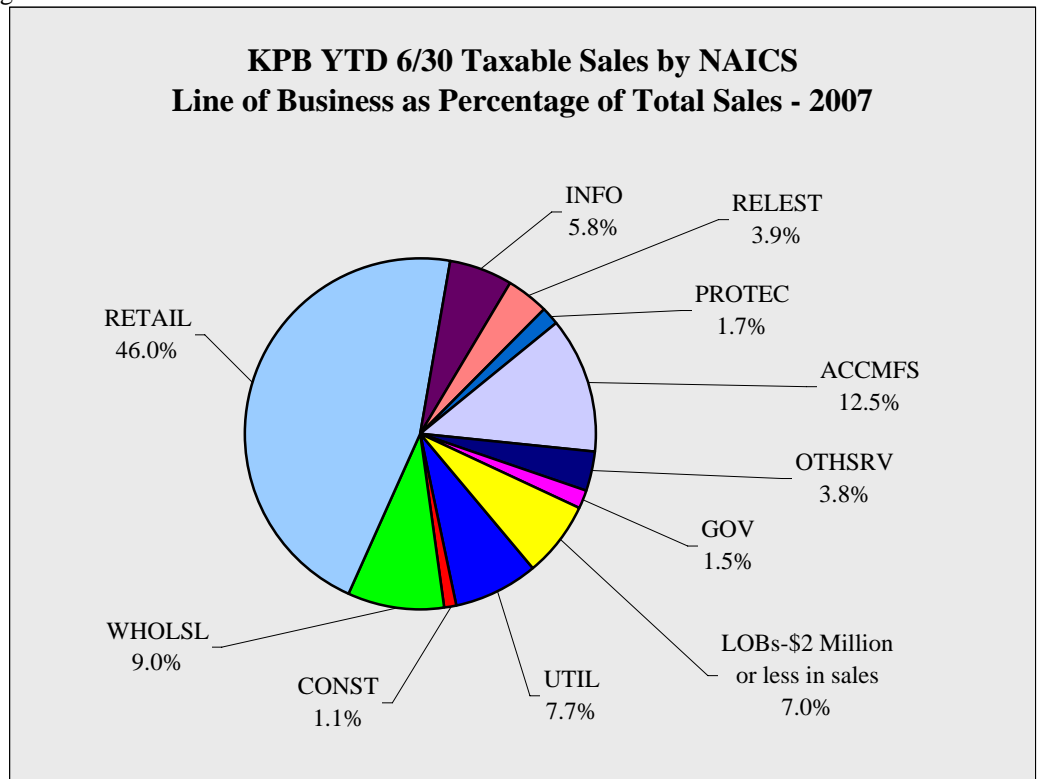


Chart 1.10

KPB Sales

KPB YTD June 30 GROSS Sales by Area - 2002-2007 - in \$

	2002	2003	2004	2005	2006	2007	Annual Amount Change	Annual Percent Change
Homer	112,944,832	126,516,220	123,893,800	138,068,113	145,518,693	154,603,379	9,084,686	6.2%
Kenai	128,304,417	129,264,784	141,471,093	178,007,336	172,428,902	204,690,397	32,261,495	18.7%
Seldovia	2,166,767	2,476,460	3,376,717	3,382,269	3,686,957	4,017,899	330,942	9.0%
Seward	63,339,389	67,919,337	63,924,561	84,936,104	72,838,380	79,803,595	6,965,215	9.6%
Soldotna	142,094,422	149,482,568	159,239,797	153,596,134	171,480,414	178,613,634	7,133,220	4.2%
Other KPB	375,573,698	362,894,077	346,673,818	424,631,140	434,058,878	446,394,229	12,335,351	2.8%
Total	824,423,525	838,553,446	838,579,786	982,621,096	1,000,012,224	1,068,123,133	68,110,909	6.8%
Annual Change		1.7%	0.0%	17.2%	1.8%	6.8%		

Table 1.7

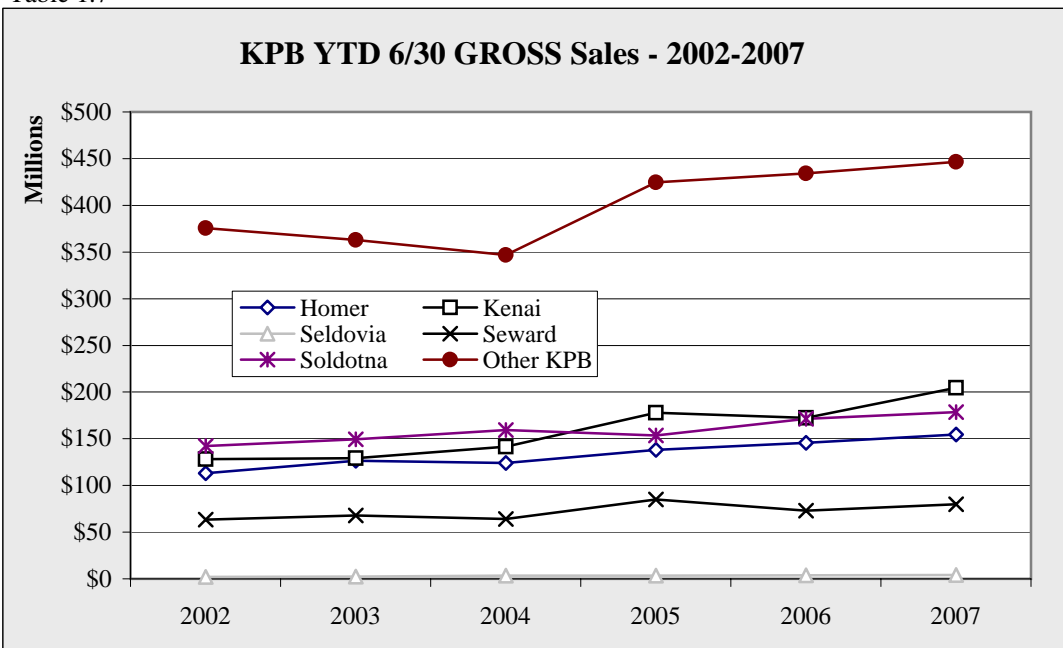


Chart 1.11

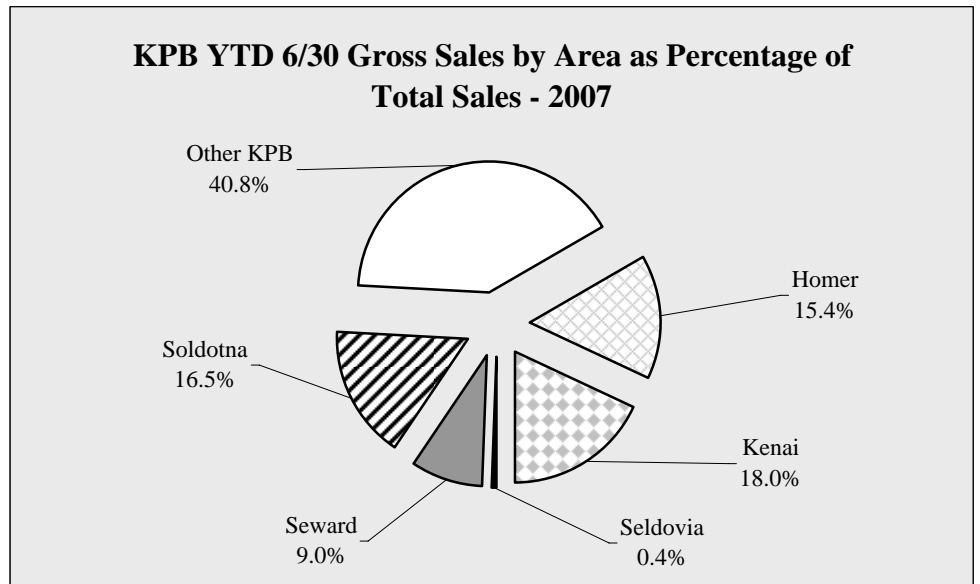


Chart 1.12

KPB Sales

KPB YTD June 30 TAXABLE Sales by Area - 2002-2007 - in \$								
	2002	2003	2004	2005	2006	2007	Annual Amount Change	Annual Percent Change
Homer	52,970,881	59,494,750	63,473,444	65,826,068	69,130,883	72,951,211	3,820,328	5.5%
Kenai	63,541,507	60,916,030	65,820,279	66,908,151	73,259,057	74,917,984	1,658,927	2.3%
Seldovia	1,472,454	1,561,936	1,506,315	1,505,158	1,610,219	1,978,873	368,654	22.9%
Seward	31,227,518	31,356,585	32,486,667	35,458,594	36,766,613	39,781,405	3,014,792	8.2%
Soldotna	77,241,566	81,490,161	86,397,085	90,859,916	97,561,901	103,357,622	5,795,721	5.9%
Other KPB	99,376,463	96,688,167	97,506,941	104,395,609	114,300,495	125,854,533	11,554,038	10.1%
Total	325,830,389	331,507,629	347,190,731	364,953,496	392,629,168	418,841,628	26,212,460	6.7%
Annual Change		1.7%	4.7%	5.1%	7.6%	6.7%		

Table 1.8

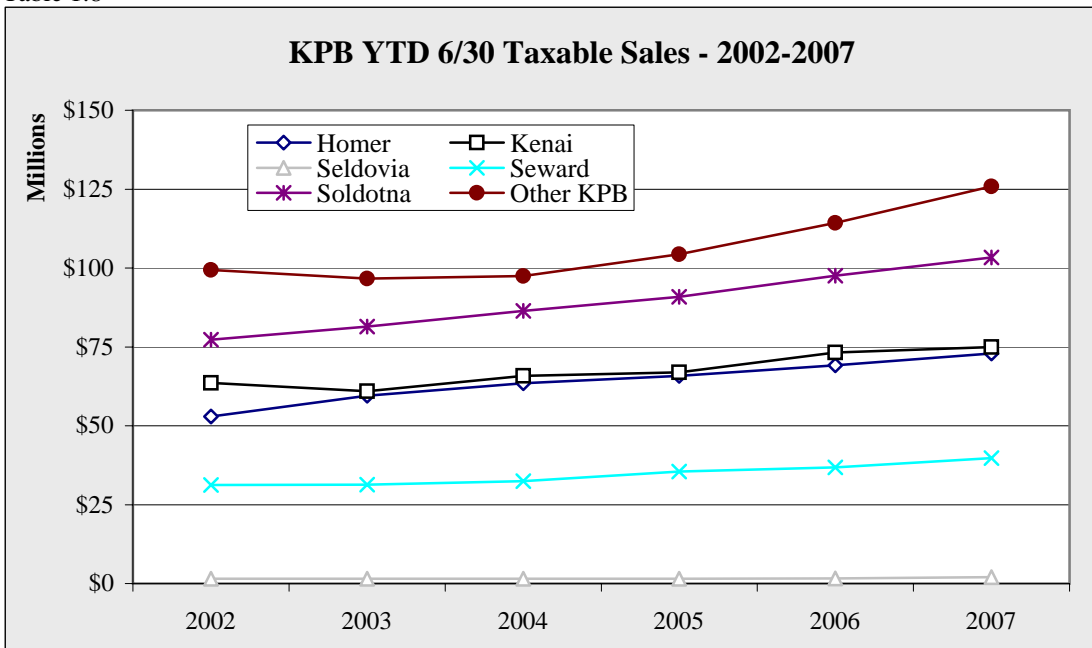


Chart 1.13

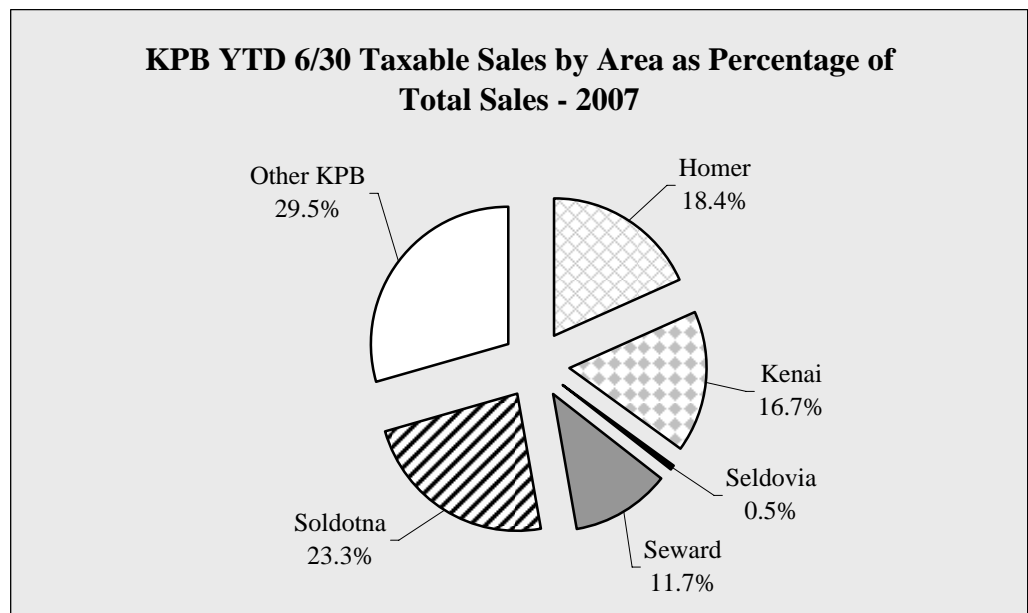


Chart 1.14

KPB Sales

KPB Annual GROSS Sales by Line of Business - 2001-2006 - in \$								
Line of Business	2001	2002	2003	2004	2005	2006	Annual Amount Change	Annual Percentage Change
AFFH	6,482,040	6,952,760	6,650,872	5,158,578	5,833,201	5,150,230	-682,971	-11.7%
MINING	170,252,515	169,468,705	175,783,394	245,611,656	230,466,724	216,237,043	-14,229,681	-6.2%
UTIL	81,227,987	90,874,237	79,515,989	87,509,276	103,471,296	121,016,281	17,544,985	17.0%
CONST	228,492,984	212,755,561	239,118,564	222,665,293	290,081,253	362,455,001	72,373,748	24.9%
MANU	217,254,185	138,105,065	140,566,505	179,632,875	248,498,352	177,301,795	-71,196,557	-28.7%
WHOLSL	161,208,749	166,092,364	205,406,411	459,495,602	466,144,937	499,096,345	32,951,408	7.1%
RETAIL	629,731,867	628,472,013	611,324,051	588,239,882	609,460,992	651,735,790	42,274,798	6.9%
TRNSWR	102,841,365	88,245,139	79,449,807	122,937,678	178,141,007	190,211,612	12,070,605	6.8%
INFO	53,964,133	50,372,369	47,770,614	51,229,105	55,953,516	59,742,813	3,789,297	6.8%
FININS	1,047,277	808,354	779,226	869,011	882,851	1,131,226	248,375	28.1%
RELEST	77,651,482	76,051,683	81,109,127	80,240,612	82,576,477	89,415,353	6,838,876	8.3%
PROTEC	39,175,984	40,103,027	41,899,542	43,688,914	42,402,600	50,294,337	7,891,737	18.6%
MGTCO	0	0	0	0	0	61,304	61,304	NA
ADMIN	24,673,199	26,230,963	24,899,285	39,029,694	33,241,212	40,203,553	6,962,341	20.9%
EDUSRV	1,653,253	1,521,884	1,711,621	2,083,235	2,207,181	2,551,065	343,884	15.6%
MEDSOC	5,724,783	8,843,210	11,896,143	15,422,066	17,007,740	16,729,798	-277,942	-1.6%
ARTREC	5,191,568	5,445,087	6,005,352	6,037,141	6,583,046	8,481,123	1,898,077	28.8%
ACCMFS	108,365,254	112,957,626	113,440,438	123,851,139	129,289,988	139,566,371	10,276,383	7.9%
OTHSRV	40,213,231	42,579,752	40,470,806	44,020,269	46,790,904	54,281,118	7,490,214	16.0%
GOV	12,404,596	12,881,143	13,606,580	14,545,420	15,214,964	15,685,700	470,736	3.1%
TOTAL	1,967,556,452	1,878,760,942	1,921,404,327	2,332,267,446	2,564,248,241	2,701,347,858	137,099,617	5.3%
Annual Change		-4.5%	2.3%	21.4%	9.9%	5.3%		

Table 1.9

See page 13 for complete listing of Lines of Business and their abbreviations.

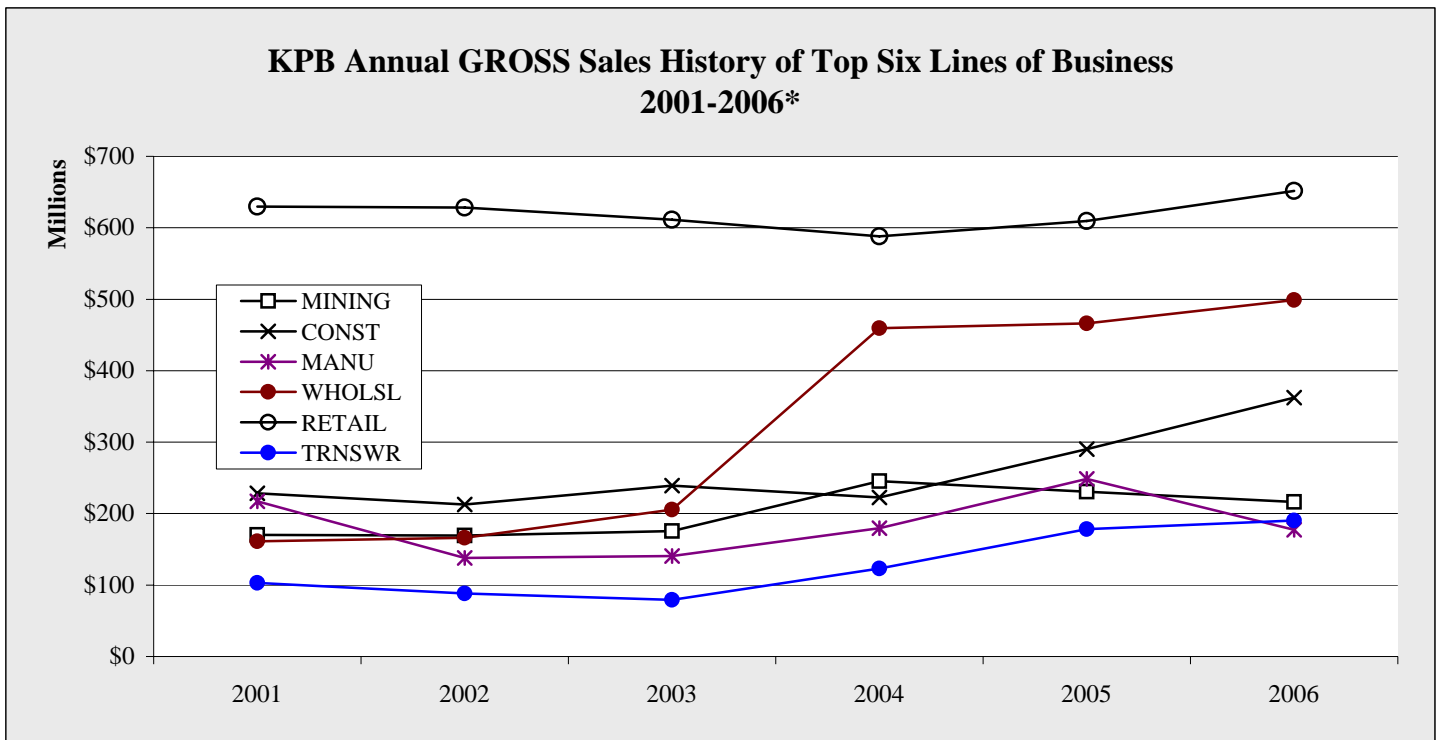


Chart 1.15

* The 2004 increase in wholesale goods may be due to a change in reporting requirements.

KPB Sales

KPB Annual TAXABLE Sales by Line of Business - 2001-2006 - in \$								
Line of Business	2001	2002	2003	2004	2005	2006	Annual Amount Change	Annual Percentage Change
AFFH	1,469,129	1,676,483	1,793,855	1,776,195	1,907,737	1,984,657	76,920	4.0%
MINING	4,523,961	4,899,809	4,121,442	4,377,148	3,416,595	3,528,248	111,653	3.3%
UTIL	33,083,037	34,831,599	35,022,919	36,146,549	41,032,308	49,800,541	8,768,233	21.4%
CONST	11,102,439	11,241,233	11,542,579	11,018,998	10,645,534	11,205,138	559,604	5.3%
MANU	7,058,631	7,047,802	6,983,538	7,398,649	8,450,709	9,467,466	1,016,757	12.0%
WHOLSL	34,740,979	35,421,522	40,287,728	66,025,347	73,132,431	78,895,658	5,763,227	7.9%
RETAIL	351,518,370	356,008,012	361,428,352	368,413,713	388,615,499	413,146,710	24,531,211	6.3%
TRNSWR	31,563,225	32,535,661	32,500,864	34,930,999	38,357,426	38,721,577	364,151	0.9%
INFO	41,474,058	43,531,456	42,362,631	42,275,497	45,096,112	47,488,173	2,392,061	5.3%
FININS	546,994	499,084	415,479	333,587	287,066	329,753	42,687	14.9%
RELEST	31,114,918	32,140,505	31,039,985	31,406,151	31,615,578	33,562,222	1,946,644	6.2%
PROTEC	10,943,107	11,456,425	11,708,960	12,273,944	12,460,415	13,377,303	916,888	7.4%
MGTCO	0	0	0	0	0	10,127	10,127	NA
ADMIN	6,580,405	6,925,959	6,679,171	8,439,108	8,146,805	8,408,858	262,053	3.2%
EDUSRV	887,008	880,518	846,118	1,076,709	1,239,424	1,400,873	161,449	13.0%
MEDSOC	2,049,084	2,138,837	1,651,021	1,339,877	1,211,025	1,330,456	119,431	9.9%
ARTREC	4,225,435	4,371,595	4,656,968	4,659,032	4,785,892	6,286,570	1,500,678	31.4%
ACCMFS	99,048,456	103,170,260	104,838,608	112,319,780	117,619,576	127,018,122	9,398,546	8.0%
OTHSRV	22,517,980	24,151,388	23,585,710	24,770,304	24,961,230	28,223,403	3,262,173	13.1%
GOV	11,483,548	11,641,433	11,696,775	12,288,242	13,034,058	13,433,539	399,481	3.1%
TOTAL	705,930,764	724,569,581	733,162,703	781,269,829	826,015,420	887,619,394	61,603,974	7.5%
Annual Change		2.6%	1.2%	6.6%	5.7%	7.5%		

Table 1.10

See page 13 for complete listing of Lines of Business and their abbreviations.

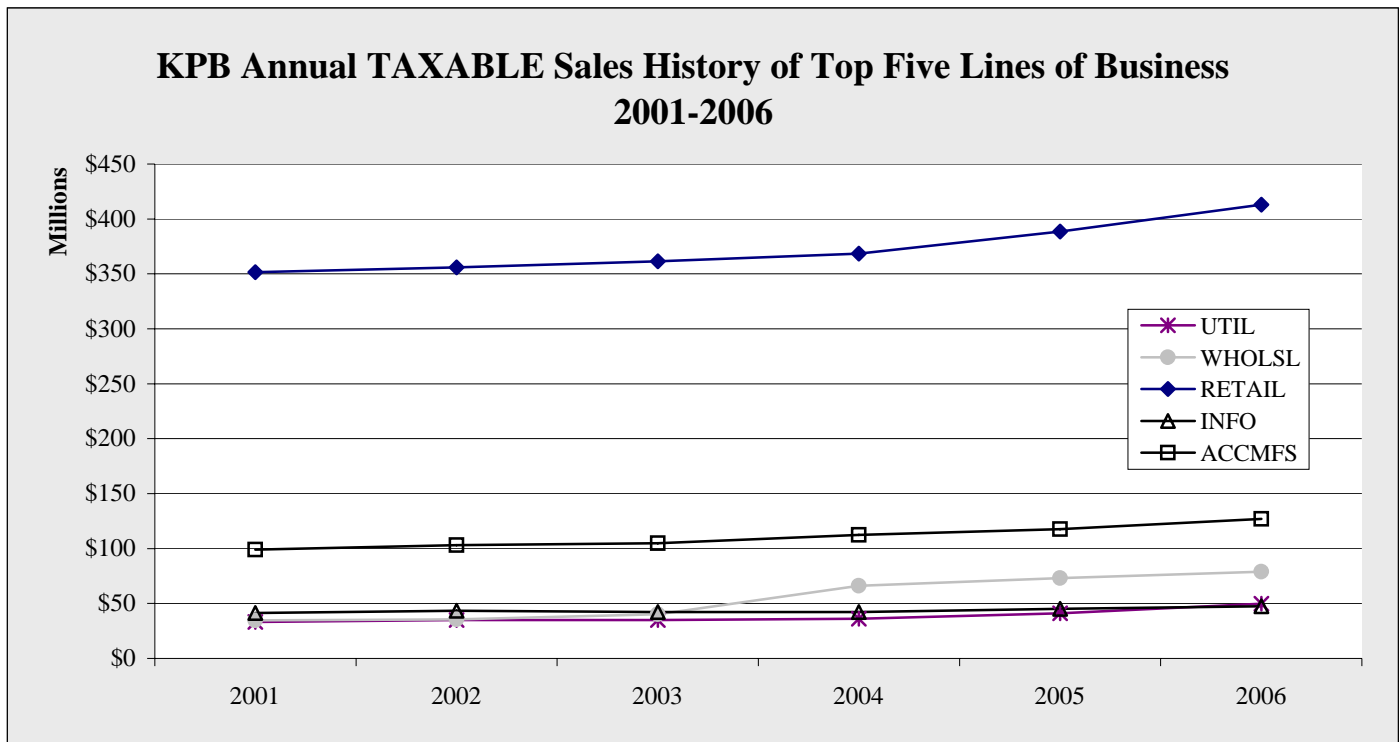


Chart 1.16

* The 2004 increase in wholesale goods may be due to a change in reporting requirements.

KPB Sales

KPB Annual GROSS Sales by Area - 2001-2006 - in \$								
	2001	2002	2003	2004	2005	2006	Annual Amount Change	Annual Percentage Change
Homer	229,703,507	263,240,684	274,073,782	290,381,849	310,153,119	356,264,408	46,111,289	14.9%
Kenai	310,426,425	279,302,714	282,924,495	407,297,440	465,525,121	456,316,280	-9,208,841	-2.0%
Seldovia	5,249,471	4,817,877	7,259,554	8,329,831	6,869,692	7,562,645	692,953	10.1%
Seward	148,368,101	142,369,626	156,961,936	166,196,695	189,348,054	198,565,283	9,217,229	4.9%
Soldotna	309,118,231	325,900,620	337,906,000	361,255,515	396,042,091	432,614,065	36,571,974	9.2%
Other KPB	964,690,717	863,129,421	862,278,560	1,098,806,116	1,196,310,164	1,250,025,177	53,715,013	4.5%
Total	1,967,556,452	1,878,760,942	1,921,404,327	2,332,267,446	2,564,248,241	2,701,347,858	137,099,617	5.3%
Annual Change		-4.5%	2.3%	21.4%	9.9%	5.3%		

Table 1.11

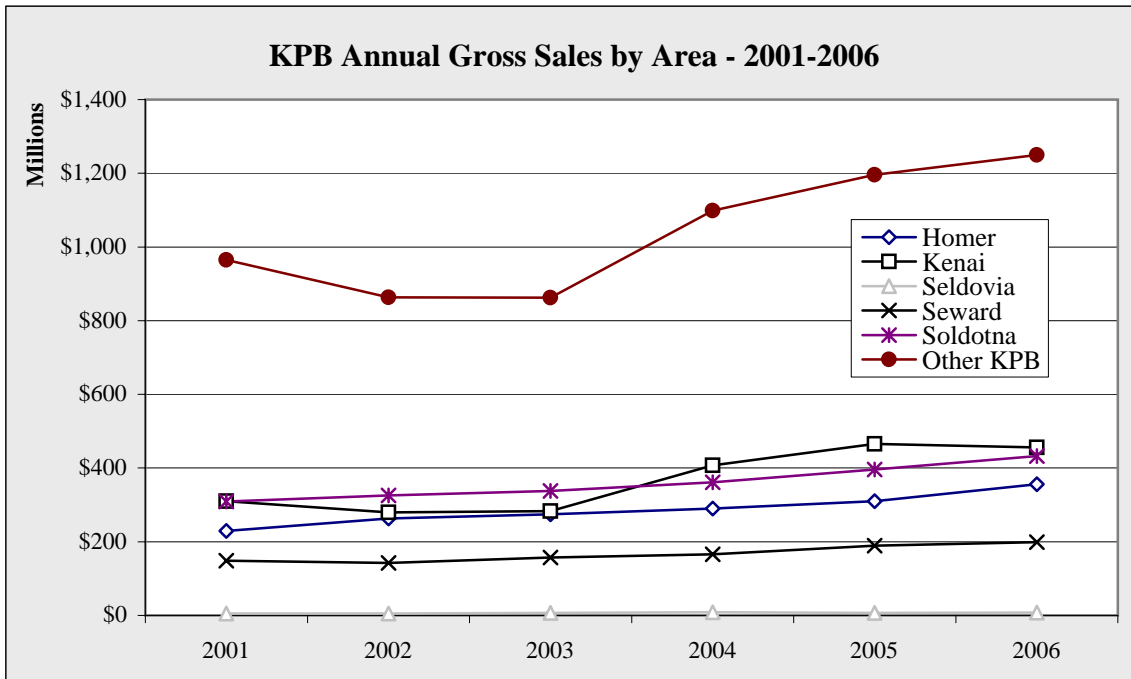


Chart 1.17

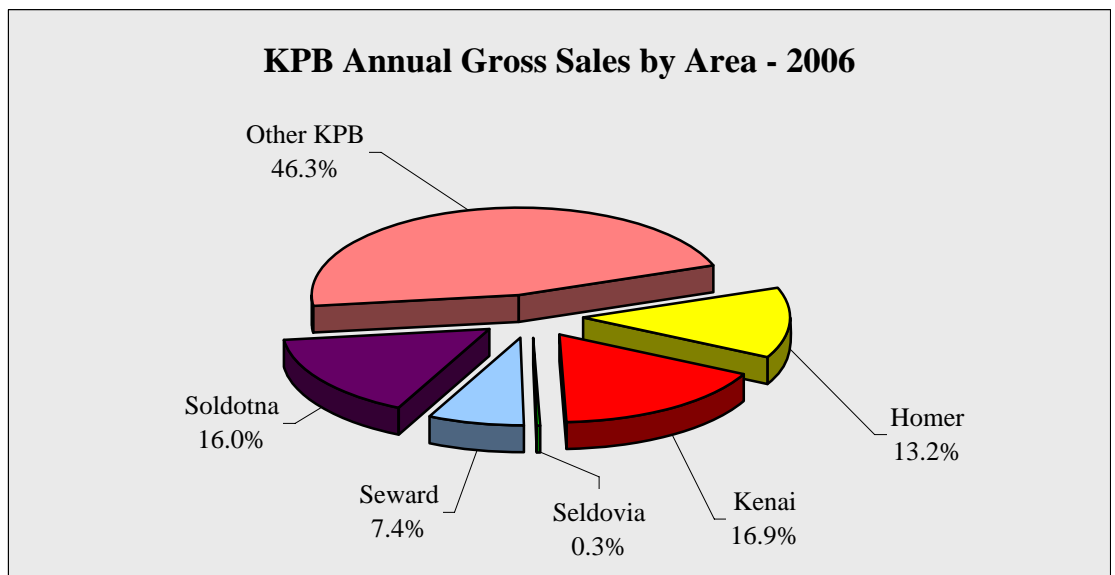


Chart 1.18

KPB Sales

KPB Annual TAXABLE Sales by Area - 2001-2006 - in \$								
	2001	2002	2003	2004	2005	2006	Annual Amount Change	Annual Percentage Change
Homer	107,311,539	121,292,548	131,729,196	139,933,678	145,661,104	153,301,890	7,640,786	5.2%
Kenai	137,043,924	136,685,248	121,356,795	139,399,127	145,107,627	155,818,914	10,711,287	7.4%
Seldovia	3,359,279	3,272,389	3,376,944	3,386,312	3,380,596	3,667,057	286,461	8.5%
Seward	74,226,591	75,590,722	76,348,733	79,946,961	88,009,283	91,026,611	3,017,328	3.4%
Soldotna	172,418,438	176,979,392	190,627,772	200,056,184	211,219,695	227,284,783	16,065,088	7.6%
Other KPB	211,570,993	210,749,282	209,723,263	218,547,567	232,637,115	256,520,139	23,883,024	10.3%
Total	705,930,764	724,569,581	733,162,703	781,269,829	826,015,420	887,619,394	61,603,974	7.5%
Annual Change		2.6%	1.2%	6.6%	5.7%	7.5%		

Table 1.12

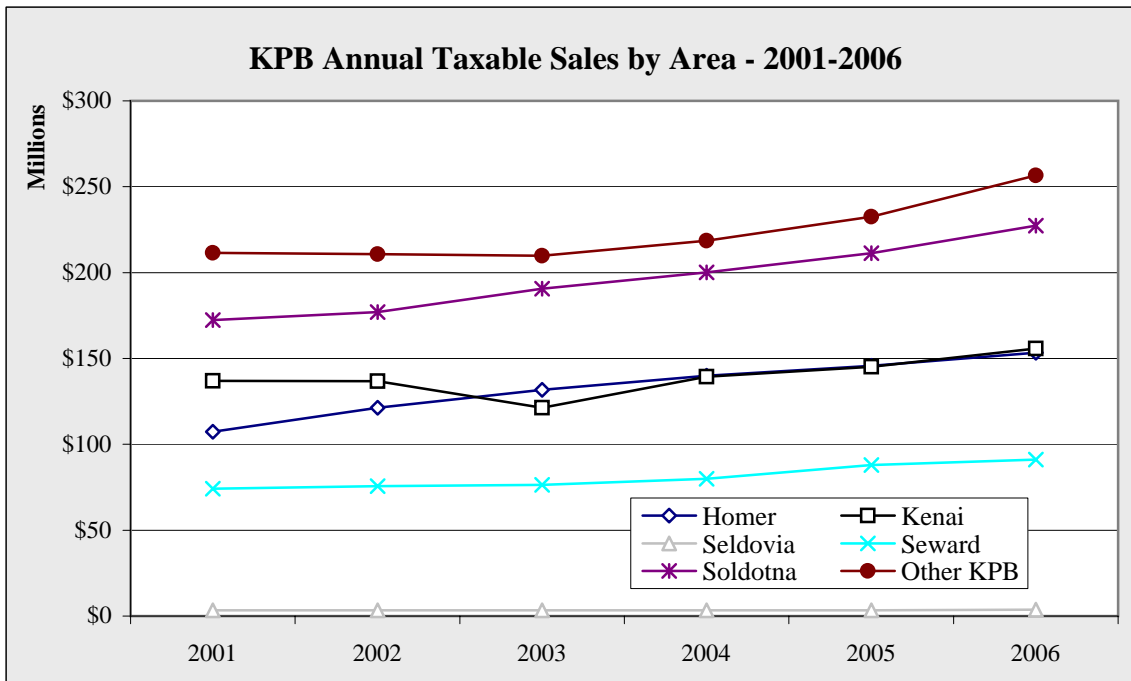


Chart 1.19

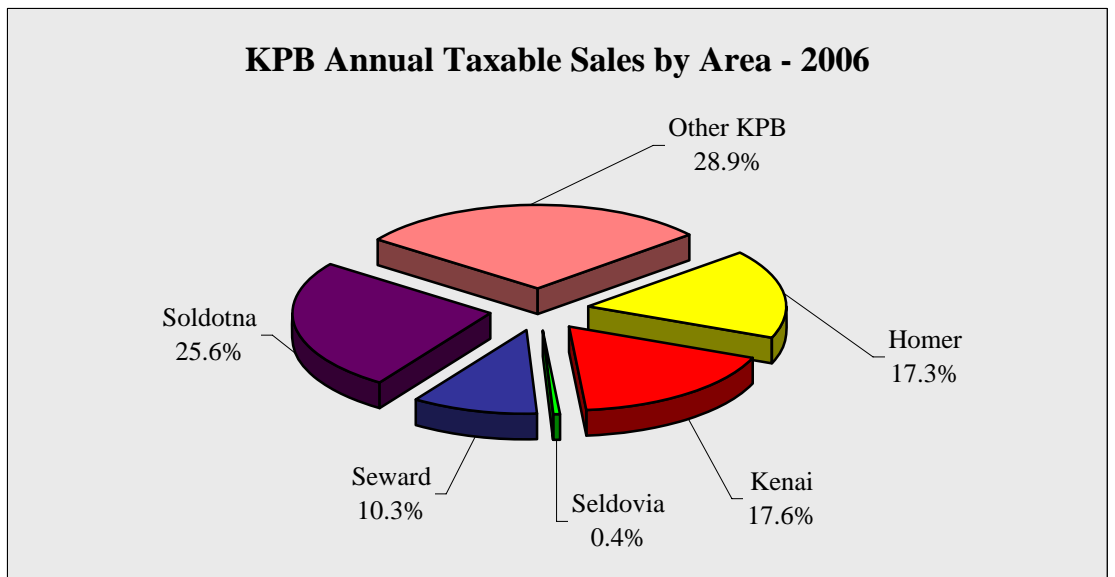


Chart 1.20

KPB Construction Permits

Construction Permitting

Construction permits are not required within the KPB except within the incorporated cities of Homer, Kenai, Seldovia, Seward and Soldotna; therefore, data reported in this document does not include all KPB construction activity. It does, however, provide city trends. Permit categories include Residential New (RN), Residential Alteration/Addition (RA), Commercial New (CN) and Commercial Alteration/Addition (CA). Individual cities may have other categories, but in an effort to provide consistent categories across the KPB, those categories have been combined into one of the four. Borough-wide new residential construction per the KPB Assessing Department is presented in the annual statistical report, *Situations and Prospects*. Homer, Kenai, Seldovia and Soldotna permit activity has been recorded since 1986 but Seward did not require permits until 1988.

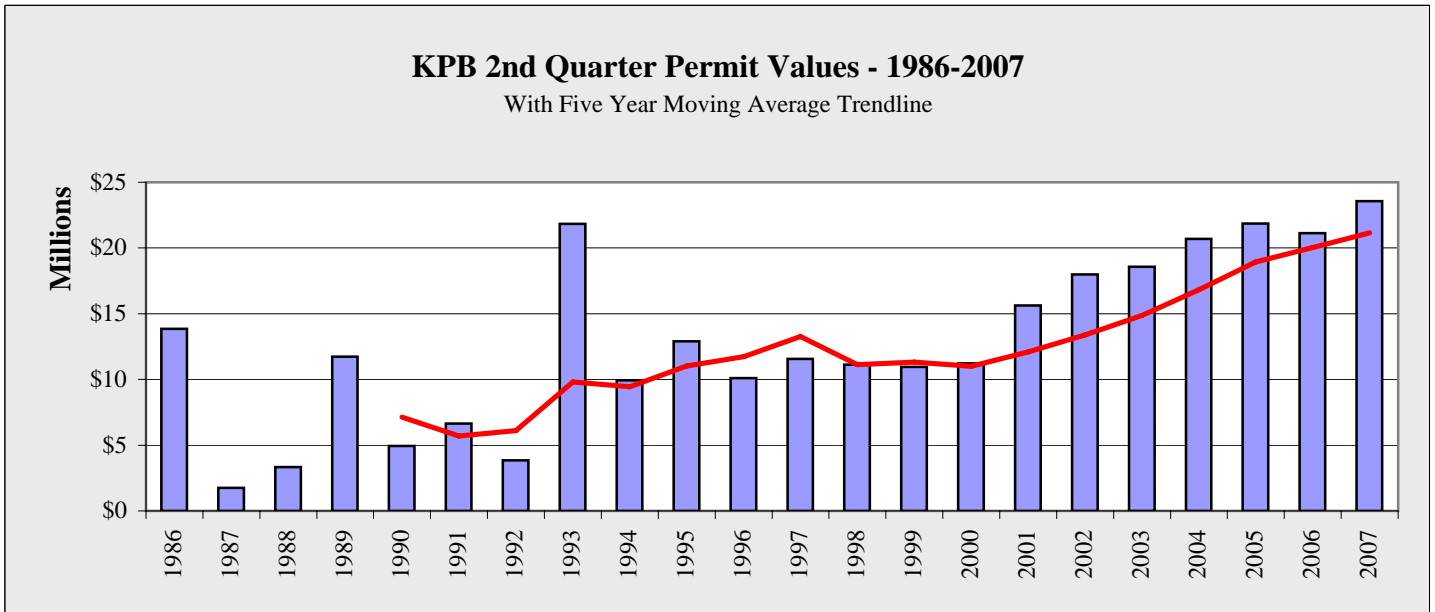


Chart 1.21

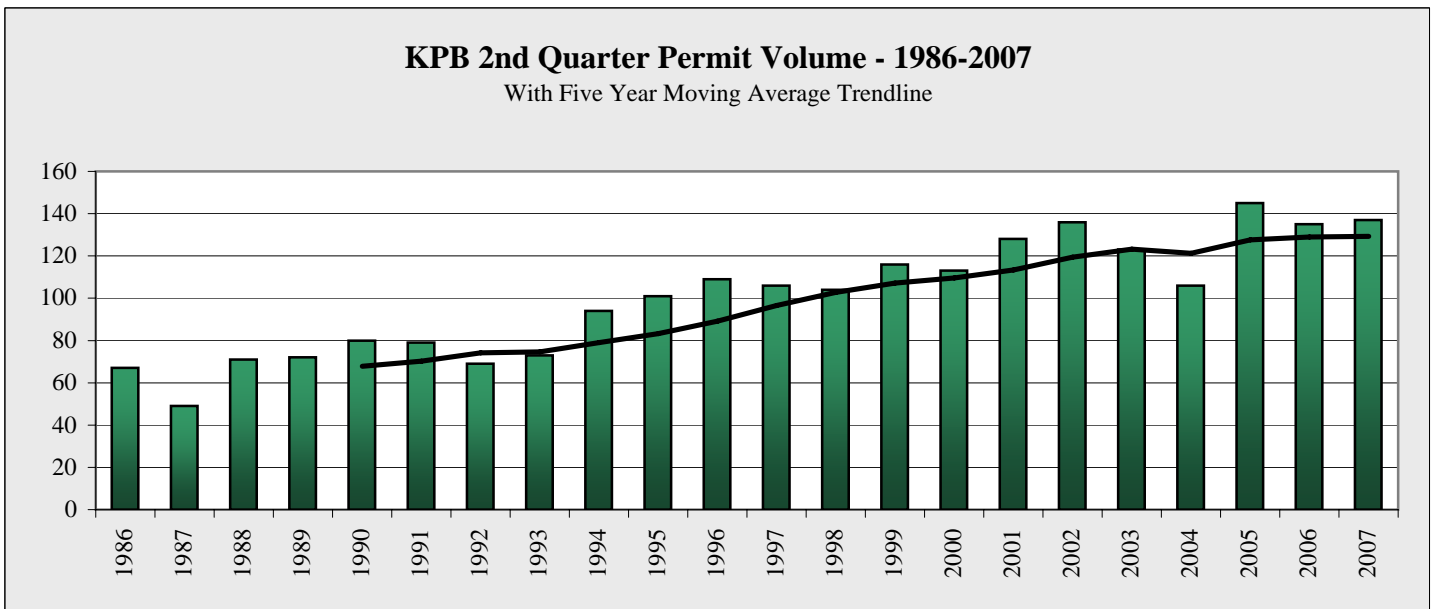


Chart 1.22

KPB Construction Permits

KPB 2nd Quarter Permit Values by Area - 2002-2007 - in \$							
	2002	2003	2004	2005	2006	2007	Annual Change
Homer	2,528,209	7,929,500	7,433,711	11,246,000	7,467,100	7,357,001	-1.5%
Kenai	4,569,400	2,728,350	1,897,400	2,557,300	4,157,100	6,168,100	48.4%
Seldovia	8,000	0	156,200	466,000	87,000	267,000	206.9%
Seward	3,888,887	3,672,010	7,443,900	758,540	2,184,672	1,888,287	-13.6%
Soldotna	7,003,458	4,233,924	3,748,573	6,832,235	7,231,328	7,877,205	8.9%
Total	17,997,954	18,563,784	20,679,784	21,860,075	21,127,200	23,557,593	11.5%
Annual Change		3.1%	11.4%	5.7%	-3.4%	11.5%	

Table 1.13

KPB 2nd Quarter Permit Volume by Area - 2002-2007							
	2002	2003	2004	2005	2006	2007	Annual Change
Homer	17	34	26	47	39	41	5.1%
Kenai	37	40	30	33	42	43	2.4%
Seldovia	2	0	3	6	6	9	50.0%
Seward	29	13	21	19	23	11	-52.2%
Soldotna	51	36	26	40	25	33	32.0%
Total	136	123	106	145	135	137	1.5%
Annual Change		-9.6%	-13.8%	36.8%	-6.9%	1.5%	

Table 1.14

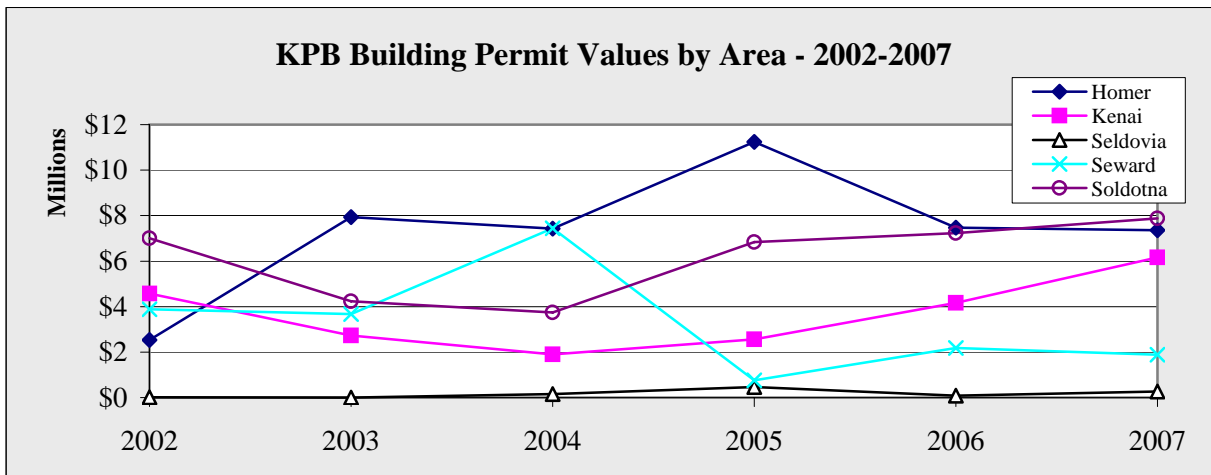


Chart 1.23

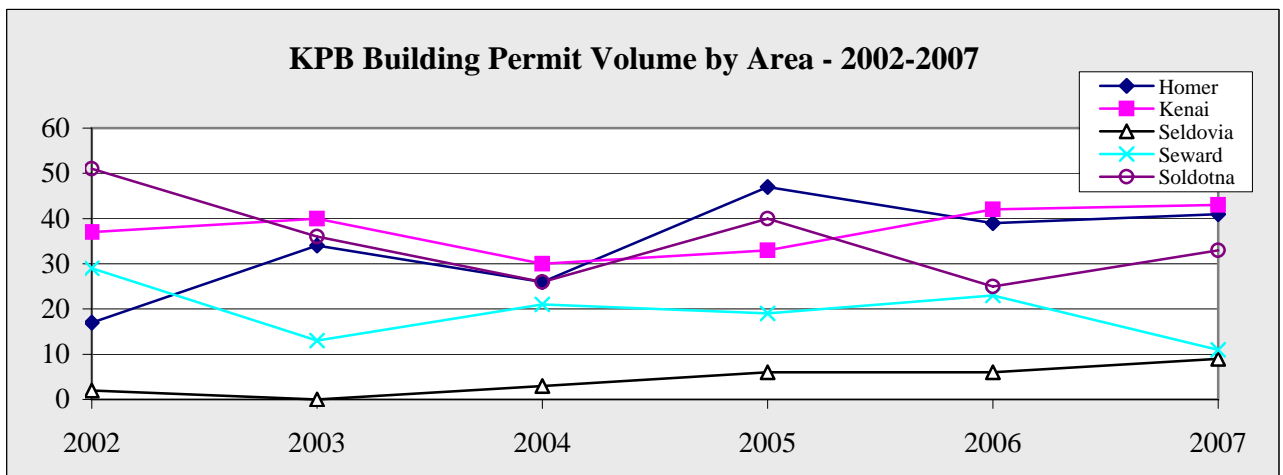


Chart 1.24

KPB Construction Permits

KPB 2nd Quarter Permit Values by Type - 2002-2007 - in \$							
	2002	2003	2004	2005	2006	2007	Annual Change
Residential New	6,145,753	7,868,834	6,374,487	7,560,499	10,219,599	15,087,392	47.6%
Residential Alter/Add	1,044,943	984,340	483,839	812,470	830,630	1,456,488	75.3%
Commercial New	8,376,305	8,965,210	11,147,815	11,897,148	8,135,648	4,447,143	-45.3%
Commercial Alter/Add	2,430,953	745,400	2,673,643	1,589,958	1,941,323	2,566,570	32.2%
Total	17,997,954	18,563,784	20,679,784	21,860,075	21,127,200	23,557,593	11.5%
Annual Change		3.1%	11.4%	5.7%	-3.4%	11.5%	

Table 1.15

KPB 2nd Quarter Permit Volume by Type - 2002-2007							
	2002	2003	2004	2005	2006	2007	Annual Change
Residential New	45	47	34	49	57	60	5.3%
Residential Alter/Add	42	33	30	46	40	34	-15.0%
Commercial New	17	17	11	27	22	17	-22.7%
Commercial Alter/Add	32	26	31	23	16	26	62.5%
Total	136	123	106	145	135	137	1.5%
Annual Change		-9.6%	-13.8%	36.8%	-6.9%	1.5%	

Table 1.16

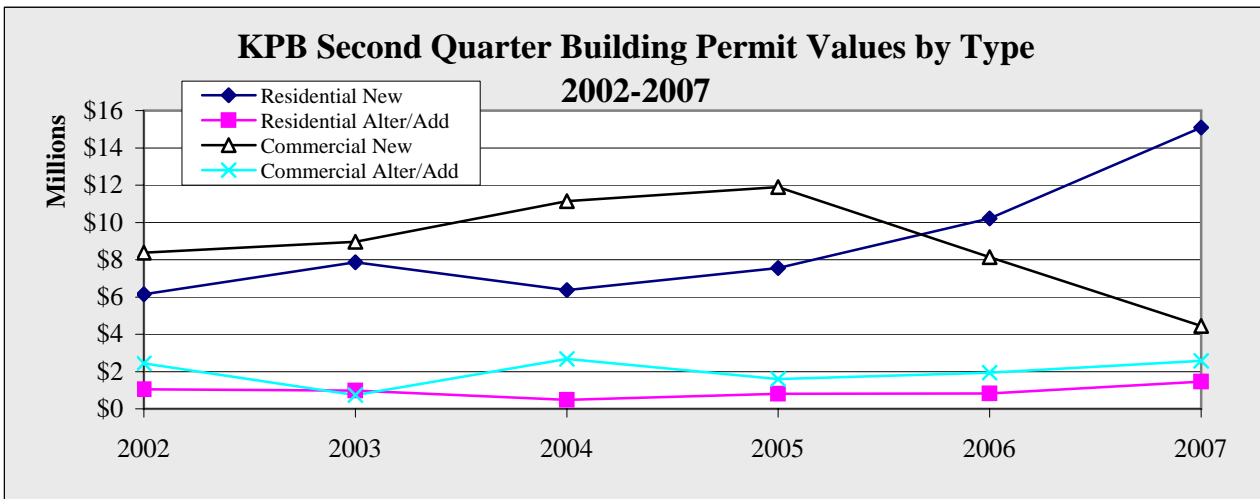


Chart 1.25

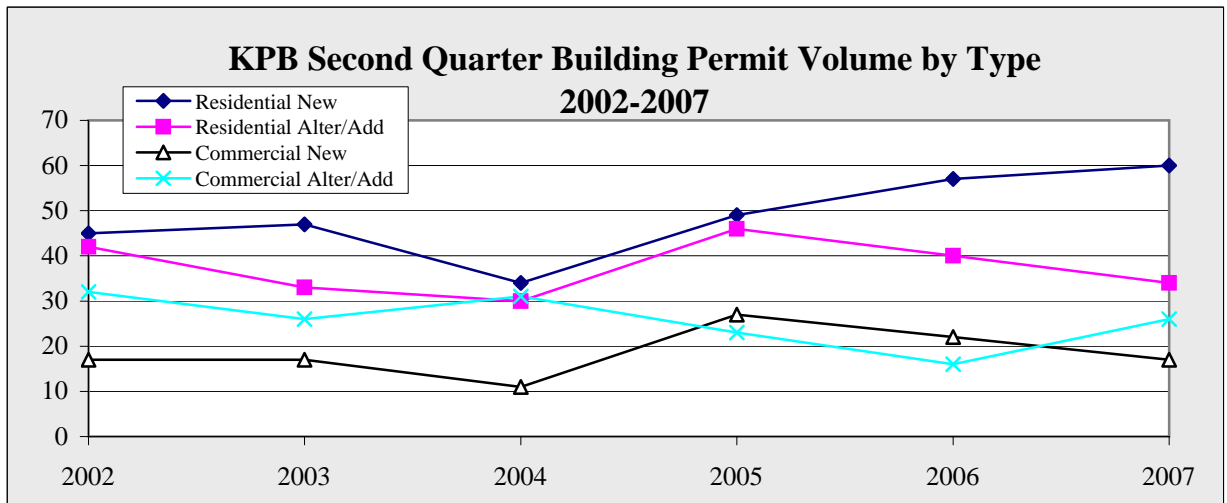


Chart 1.26

KPB Construction Permits

KPB YTD June 30 Permit Values by Area - 2002-2007 - in \$							
	2002	2003	2004	2005	2006	2007	Annual Change
Homer	3,456,929	9,263,840	11,147,731	14,351,900	10,738,100	7,357,001	-31.5%
Kenai	8,457,600	4,285,950	2,209,400	2,982,800	4,920,600	6,937,600	41.0%
Seldovia	18,000	31,000	176,200	481,000	117,000	282,000	141.0%
Seward	4,370,327	5,577,365	15,185,500	1,930,840	2,806,889	2,691,525	-4.1%
Soldotna	8,209,048	4,660,942	8,812,896	8,253,790	9,347,769	8,704,976	-6.9%
Total	24,511,904	23,819,097	37,531,727	28,000,330	27,930,358	25,973,102	-7.0%
Annual Change		-2.8%	57.6%	-25.4%	-0.2%	-7.0%	

Table 1.17

KPB YTD June 30 Permit Volume by Area - 2002-2007							
	2002	2003	2004	2005	2006	2007	Annual Change
Homer	27	52	42	65	53	41	-22.6%
Kenai	42	48	34	43	56	54	-3.6%
Seldovia	3	3	4	7	7	10	42.9%
Seward	39	24	28	31	30	18	-40.0%
Soldotna	62	42	35	56	30	42	40.0%
Total	173	169	143	202	176	165	-6.3%
Annual Change		-2.3%	-15.4%	41.3%	-12.9%	-6.3%	

Table 1.18

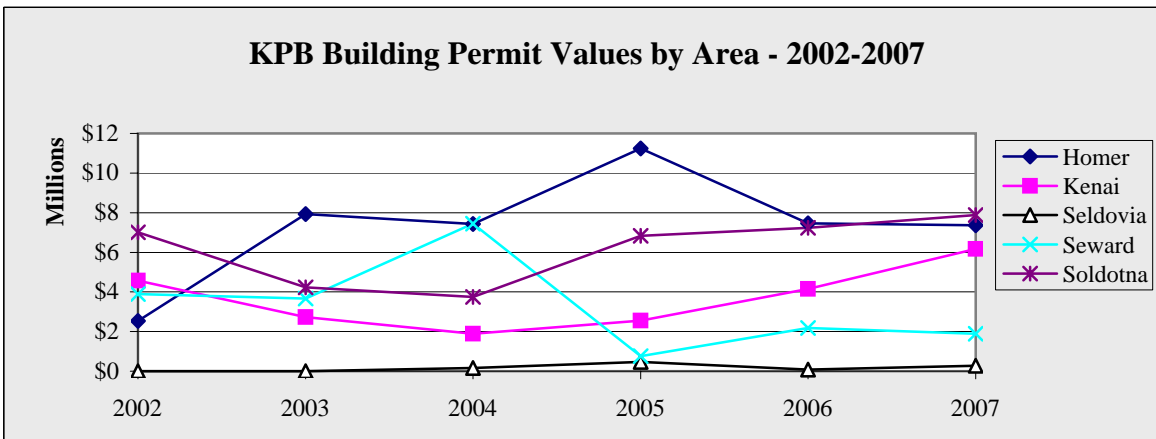


Chart 1.27

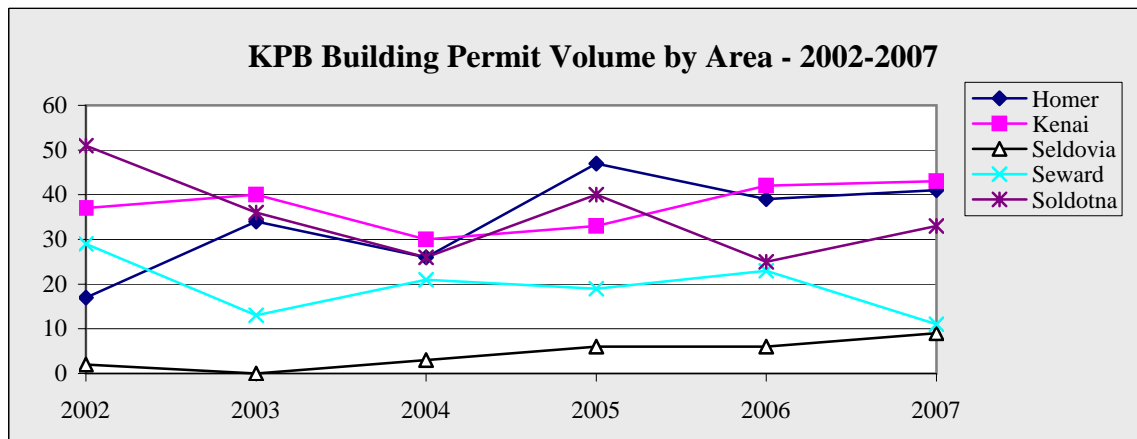


Chart 1.28

KPB Construction Permits

KPB YTD June 30 Permit Values by Type - 2002-2007 - in \$							
	2002	2003	2004	2005	2006	2007	Annual Change
Residential New	7,677,362	8,966,634	9,831,284	10,898,855	12,476,630	16,150,114	29.4%
Residential Alter/Add	1,204,334	1,378,207	745,359	1,228,400	875,630	1,765,037	101.6%
Commercial New	12,670,311	9,037,210	24,027,841	12,206,148	9,074,058	4,655,656	-48.7%
Commercial Alter/Add	2,959,897	4,437,046	2,927,243	3,666,927	5,504,040	3,402,295	-38.2%
Total	24,511,904	23,819,097	37,531,727	28,000,330	27,930,358	25,973,102	-7.0%
Annual Change		-2.8%	57.6%	-25.4%	-0.2%	-7.0%	

Table 1.19

KPB YTD June 30 Permit Volume by Type - 2002-2007							
	2002	2003	2004	2005	2006	2007	Annual Change
Residential New	57	54	51	67	70	66	-5.7%
Residential Alter/Add	50	50	35	60	45	42	-6.7%
Commercial New	22	18	18	33	27	18	-33.3%
Commercial Alter/Add	44	47	39	42	34	39	14.7%
Total	173	169	143	202	176	165	-6.3%
Annual Change		-2.3%	-15.4%	41.3%	-12.9%	-6.3%	

Table 1.20

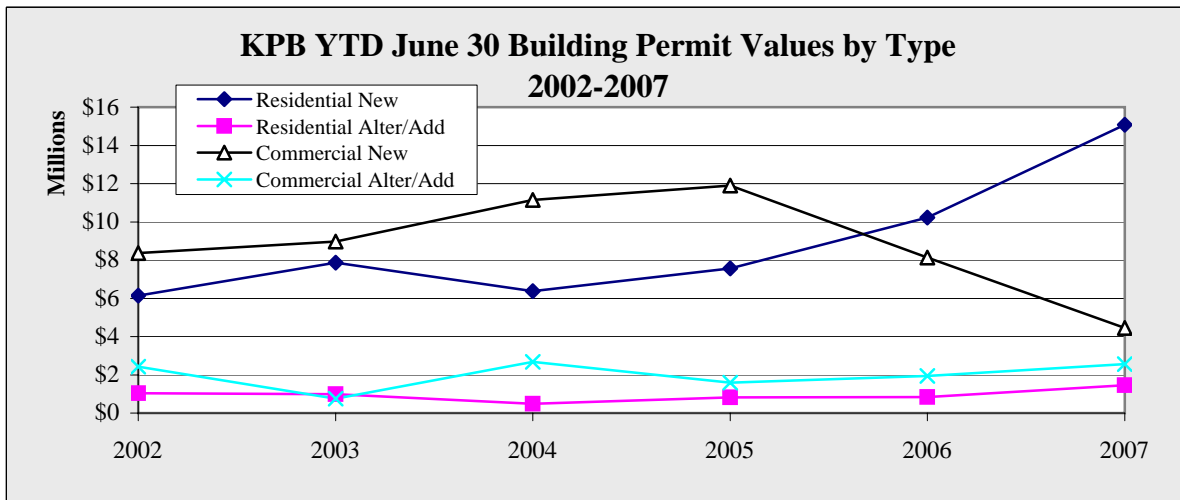


Chart 1.29

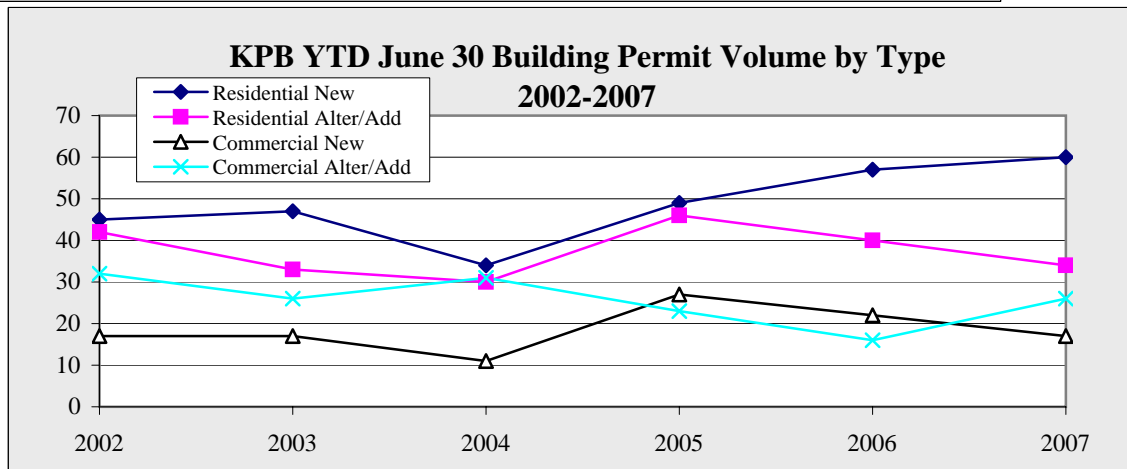


Chart 1.30

KPB Construction Permits

KPB Annual Permit Values by Area - 2001 - 2006 - in \$							
	2001	2002	2003	2004	2005	2006	Annual Change
Homer	19,800,690	10,048,779	15,326,815	24,070,631	21,611,400	20,287,857	-6.1%
Kenai	13,578,900	16,799,400	10,441,800	4,786,550	8,237,900	11,076,154	34.5%
Seldovia	65,525	356,500	1,902,500	176,200	512,000	135,000	-73.6%
Seward	2,716,981	7,910,703	7,982,765	17,711,150	2,863,143	25,537,249	791.9%
Soldotna	8,954,972	11,163,894	7,952,297	37,296,926	11,509,360	23,194,400	101.5%
Total	45,117,068	46,279,276	43,606,177	84,041,457	44,733,803	80,230,660	79.4%
Annual Change		2.6%	-5.8%	92.7%	-46.8%	79.4%	

Table 1.21

KPB Annual Permit Volume by Area - 2001 - 2006							
	2001	2002	2003	2004	2005	2006	Annual Change
Homer	72	67	86	108	103	83	-19.4%
Kenai	87	121	114	79	90	113	25.6%
Seldovia	9	8	12	4	10	8	-20.0%
Seward	48	64	50	54	54	55	1.9%
Soldotna	93	91	74	67	81	64	-21.0%
Total	309	351	336	312	338	323	-4.4%
Annual Change		13.6%	-4.3%	-7.1%	8.3%	-4.4%	

Table 1.22

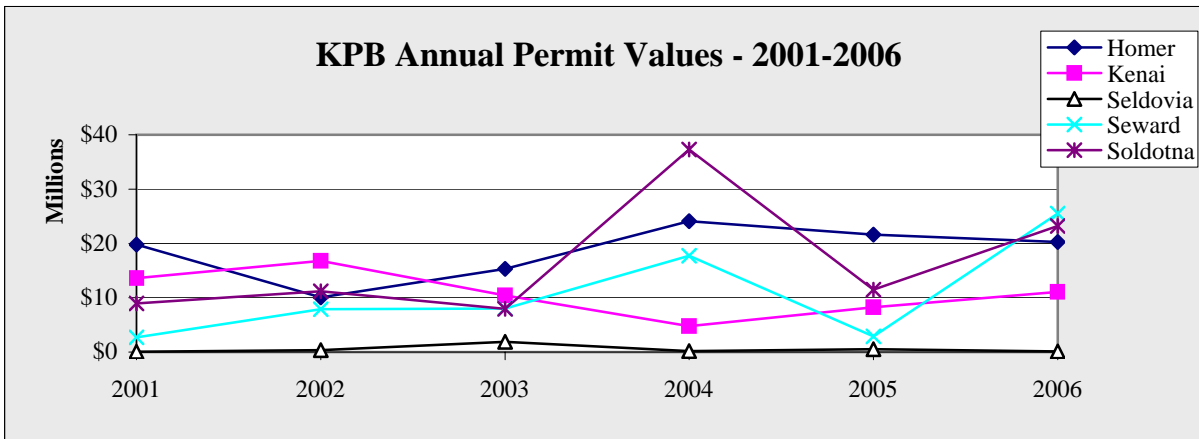


Chart 1.31

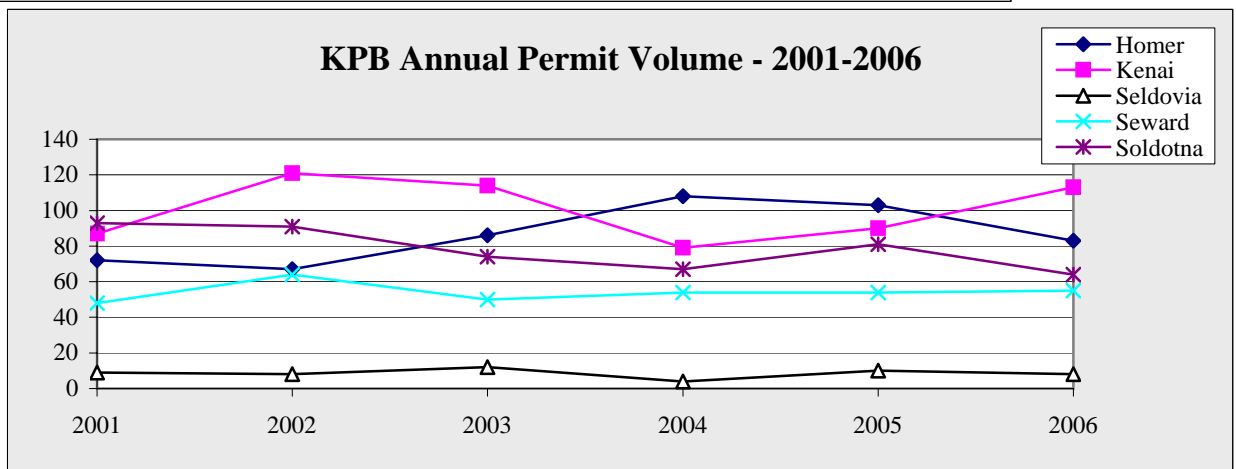


Chart 1.32

KPB Construction Permits

KPB Annual Permit Values by Type - 2001-2006 - in \$							
	2001	2002	2003	2004	2005	2006	Annual Change
Residential New	13,391,633	14,358,064	15,729,888	15,935,344	17,749,648	26,277,740	48.0%
Residential Alter/Add	1,996,494	2,305,815	2,280,779	2,880,284	2,235,128	2,070,180	-7.4%
Commercial New	11,565,350	21,793,729	15,820,201	56,079,343	19,217,548	44,002,152	129.0%
Commercial Alter/Add	18,163,591	7,821,668	9,775,309	9,146,486	5,531,479	7,880,588	42.5%
Total	45,117,068	46,279,276	43,606,177	84,041,457	44,733,803	80,230,660	79.4%
Annual Change		2.6%	-5.8%	92.7%	-46.8%	79.4%	

Table 1.23

KPB Annual Permit Volume by Type - 2001-2006							
	2001	2002	2003	2004	2005	2006	Annual Change
Residential New	89	104	104	94	111	126	13.5%
Residential Alter/Add	96	116	94	96	106	86	-18.9%
Commercial New	32	43	42	42	46	43	-6.5%
Commercial Alter/Add	92	88	96	80	75	68	-9.3%
Total	309	351	336	312	338	323	-4.4%
Annual Change		13.6%	-4.3%	-7.1%	8.3%	-4.4%	

Table 1.24

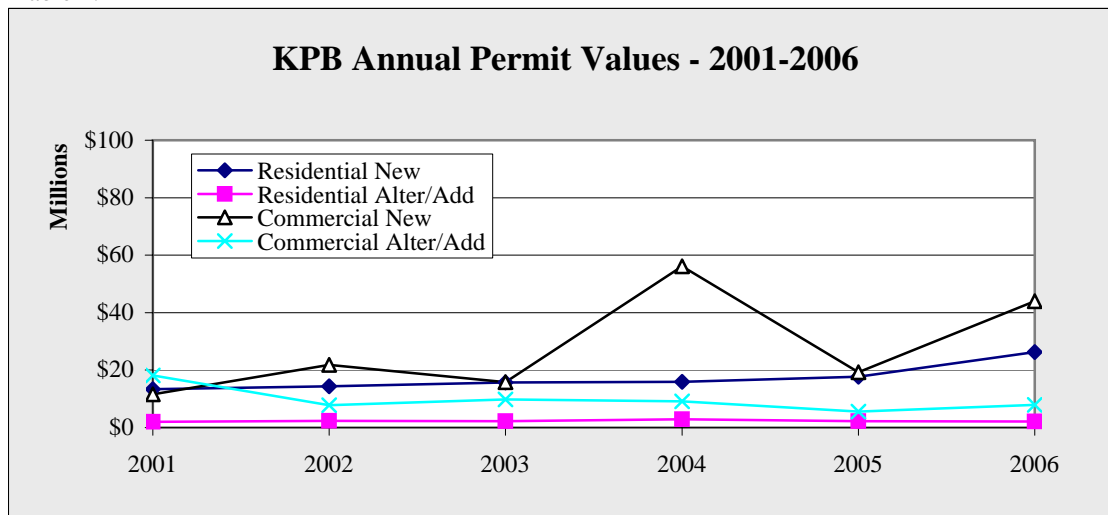


Chart 1.33

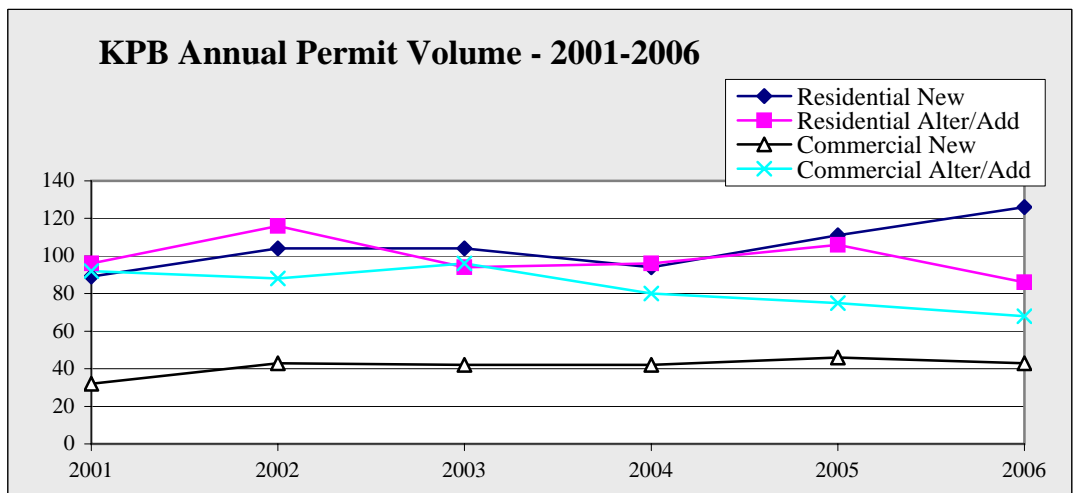


Chart 1.34

KPB Construction Permits

KPB Annual Permit Value by Area by Quarter - 2001-2007					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	TOTAL
2001					
Homer	690,000	4,102,040	2,996,350	12,012,300	19,800,690
Kenai	819,500	7,597,900	4,506,200	655,300	13,578,900
Seldovia	10,000	25,000	15,525	15,000	65,525
Seward	416,700	666,239	642,042	992,000	2,716,981
Soldotna	3,051,218	3,231,190	2,509,916	162,648	8,954,972
TOTAL	4,987,418	15,622,369	10,670,033	13,837,248	45,117,068
2002					
Homer	928,720	2,528,209	5,777,330	814,520	10,048,779
Kenai	3,888,200	4,569,400	6,814,000	1,527,800	16,799,400
Seldovia	10,000	8,000	318,500	20,000	356,500
Seward	481,440	3,888,887	1,307,576	2,232,800	7,910,703
Soldotna	1,205,590	7,003,458	2,697,346	257,500	11,163,894
TOTAL	6,513,950	17,997,954	16,914,752	4,852,620	46,279,276
2003					
Homer	1,334,340	7,929,500	3,020,075	3,042,900	15,326,815
Kenai	1,557,600	2,728,350	3,700,350	2,455,500	10,441,800
Seldovia	31,000	0	1,835,000	36,500	1,902,500
Seward	1,905,355	3,672,010	1,832,900	572,500	7,982,765
Soldotna	427,018	4,233,924	2,418,310	873,045	7,952,297
TOTAL	5,255,313	18,563,784	12,806,635	6,980,445	43,606,177
2004					
Homer	3,714,020	7,433,711	9,531,900	3,391,000	24,070,631
Kenai	312,000	1,897,400	1,991,750	585,400	4,786,550
Seldovia	20,000	156,200	0	0	176,200
Seward	7,741,600	7,443,900	2,266,300	259,350	17,711,150
Soldotna	5,064,323	3,748,573	23,780,115	4,703,915	37,296,926
TOTAL	16,851,943	20,679,784	37,570,065	8,939,665	84,041,457
2005					
Homer	3,105,900	11,246,000	4,282,500	2,977,000	21,611,400
Kenai	425,500	2,557,300	4,035,100	1,220,000	8,237,900
Seldovia	15,000	466,000	30,500	500	512,000
Seward	1,172,300	758,540	825,446	106,857	2,863,143
Soldotna	1,421,555	6,832,235	3,085,730	169,840	11,509,360
TOTAL	6,140,255	21,860,075	12,259,276	4,474,197	44,733,803
2006					
Homer	3,271,000	7,467,100	6,994,757	2,555,000	20,287,857
Kenai	763,500	4,157,100	4,367,654	1,787,900	11,076,154
Seldovia	30,000	87,000	0	18,000	135,000
Seward	622,217	2,184,672	20,786,060	1,944,300	25,537,249
Soldotna	2,116,441	7,231,328	13,213,749	632,882	23,194,400
TOTAL	6,803,158	21,127,200	45,362,220	6,938,082	80,230,660
2007					
Homer	0	7,357,001			7,357,001
Kenai	769,500	6,168,100			6,937,600
Seldovia	15,000	267,000			282,000
Seward	803,238	1,888,287			2,691,525
Soldotna	827,771	7,877,205			8,704,976
TOTAL	2,415,509	23,557,593	0	0	25,973,102

Table 1.25

KPB Construction Permits

KPB Annual Permit Values by Type by Quarter - 2001-2007 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	TOTAL
2001					
Residential New	923,000	7,367,801	3,984,532	1,116,300	13,391,633
Residential Alter/Add	356,860	758,779	531,907	348,948	1,996,494
Commercial New	2,958,578	5,384,800	2,707,972	514,000	11,565,350
Commercial Alter/Add	748,980	2,110,989	3,445,622	11,858,000	18,163,591
TOTAL	4,987,418	15,622,369	10,670,033	13,837,248	45,117,068
2002					
Residential New	1,531,609	6,145,753	5,567,502	1,113,200	14,358,064
Residential Alter/Add	159,391	1,044,943	875,861	225,620	2,305,815
Commercial New	4,294,006	8,376,305	5,955,418	3,168,000	21,793,729
Commercial Alter/Add	528,944	2,430,953	4,515,971	345,800	7,821,668
TOTAL	6,513,950	17,997,954	16,914,752	4,852,620	46,279,276
2003					
Residential New	1,097,800	7,868,834	4,209,163	2,554,091	15,729,888
Residential Alter/Add	393,867	984,340	611,572	291,000	2,280,779
Commercial New	72,000	8,965,210	4,636,000	2,146,991	15,820,201
Commercial Alter/Add	3,691,646	745,400	3,349,900	1,988,363	9,775,309
TOTAL	5,255,313	18,563,784	12,806,635	6,980,445	43,606,177
2004					
Residential New	3,456,797	6,374,487	4,950,200	1,153,860	15,935,344
Residential Alter/Add	261,520	483,839	1,605,471	529,454	2,880,284
Commercial New	12,880,026	11,147,815	28,989,901	3,061,601	56,079,343
Commercial Alter/Add	253,600	2,673,643	2,024,493	4,194,750	9,146,486
TOTAL	16,851,943	20,679,784	37,570,065	8,939,665	84,041,457
2005					
Residential New	3,338,356	7,560,499	4,843,170	2,007,623	17,749,648
Residential Alter/Add	415,930	812,470	805,771	200,957	2,235,128
Commercial New	309,000	11,897,148	4,848,400	2,163,000	19,217,548
Commercial Alter/Add	2,076,969	1,589,958	1,761,935	102,617	5,531,479
TOTAL	6,140,255	21,860,075	12,259,276	4,474,197	44,733,803
2006					
Residential New	2,257,031	10,219,599	11,744,277	2,056,833	26,277,740
Residential Alter/Add	45,000	830,630	887,191	307,359	2,070,180
Commercial New	938,410	8,135,648	30,656,794	4,271,300	44,002,152
Commercial Alter/Add	3,562,717	1,941,323	2,073,958	302,590	7,880,588
TOTAL	6,803,158	21,127,200	45,362,220	6,938,082	80,230,660
2007					
Residential New	1,062,722	15,087,392			16,150,114
Residential Alter/Add	308,549	1,456,488			1,765,037
Commercial New	208,513	4,447,143			4,655,656
Commercial Alter/Add	835,725	2,566,570			3,402,295
TOTAL	2,415,509	23,557,593	0	0	25,973,102

Table 1.26

KPB Construction Permits

KPB Annual Permit Volume by Area by Quarter - 2001-2007					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	TOTAL
2001					
Homer	7	34	22	9	72
Kenai	11	42	23	11	87
Seldovia	1	1	5	2	9
Seward	11	14	14	9	48
Soldotna	10	37	35	11	93
TOTAL	40	128	99	42	309
2002					
Homer	10	17	27	13	67
Kenai	5	37	59	20	121
Seldovia	1	2	4	1	8
Seward	10	29	14	11	64
Soldotna	11	51	25	4	91
TOTAL	37	136	129	49	351
2003					
Homer	18	34	21	13	86
Kenai	8	40	45	21	114
Seldovia	3	0	5	4	12
Seward	11	13	15	11	50
Soldotna	6	36	19	13	74
TOTAL	46	123	105	62	336
2004					
Homer	16	26	42	24	108
Kenai	4	30	31	14	79
Seldovia	1	3	0	0	4
Seward	7	21	19	7	54
Soldotna	9	26	24	8	67
TOTAL	37	106	116	53	312
2005					
Homer	18	49	31	13	111
Kenai	2	9	5	3	19
Seldovia	0	2	1	1	4
Seward	0	0	0	0	0
Soldotna	7	8	4	3	22
TOTAL	27	68	41	20	156
2006					
Homer	14	39	25	5	83
Kenai	14	42	43	14	113
Seldovia	1	6	0	1	8
Seward	7	23	19	6	55
Soldotna	5	25	27	7	64
TOTAL	41	135	114	33	323
2007					
Homer	0	41			41
Kenai	11	43			54
Seldovia	1	9			10
Seward	7	11			18
Soldotna	9	33			42
TOTAL	28	137	0	0	165

Table 1.27

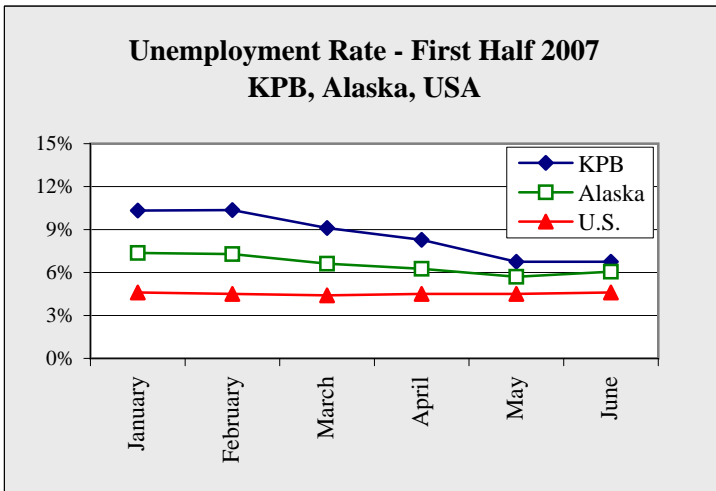
KPB Construction Permits

KPB Annual Permit Volume by Type by Quarter - 2001-2007					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	TOTAL
2001					
Residential New	7	45	29	8	89
Residential Alter/Add	13	38	31	14	96
Commercial New	6	9	15	2	32
Commercial Alter/Add	14	36	24	18	92
TOTAL	40	128	99	42	309
2002					
Residential New	12	45	38	9	104
Residential Alter/Add	8	42	49	17	116
Commercial New	5	17	14	7	43
Commercial Alter/Add	12	32	28	16	88
TOTAL	37	136	129	49	351
2003					
Residential New	7	47	28	22	104
Residential Alter/Add	17	33	34	10	94
Commercial New	1	17	17	7	42
Commercial Alter/Add	21	26	26	23	96
TOTAL	46	123	105	62	336
2004					
Residential New	17	34	32	11	94
Residential Alter/Add	5	30	44	17	96
Commercial New	7	11	15	9	42
Commercial Alter/Add	8	31	25	16	80
TOTAL	37	106	116	53	312
2005					
Residential New	18	49	31	13	111
Residential Alter/Add	14	46	36	10	106
Commercial New	6	27	9	4	46
Commercial Alter/Add	19	23	22	11	75
TOTAL	57	145	98	38	338
2006					
Residential New	13	57	48	8	126
Residential Alter/Add	5	40	32	9	86
Commercial New	5	22	9	7	43
Commercial Alter/Add	18	16	25	9	68
TOTAL	41	135	114	33	323
2007					
Residential New	6	60			66
Residential Alter/Add	8	34			42
Commercial New	1	17			18
Commercial Alter/Add	13	26			39
TOTAL	28	137	0	0	165

Table 1.28

KPB Unemployment Statistics

Unemployment data are acquired from the Alaska Department of Labor and Workforce Development (AK DOLWD) and are developed through a survey, with survey data entered into a standardized model that is used throughout the United States. The estimated total labor force include all residents willing and able to work, whether or not they are employed. Employment includes all members of the labor force who are gainfully employed. Unemployment is calculated by subtracting the estimate of gainfully employed persons from the total labor force. Lastly, the unemployment rate is calculated by dividing the number of unemployed persons by the total labor force.



The chart to the left provides a clear picture of the standard relationship between unemployment rates of our country, state and the KPB. Typically, each area reaches its annual high in unemployment during the first quarter. Also, generally, the United States rate is the lowest, followed by Alaska, with the KPB having the highest rate in this survey driven data set.

Chart 1.35

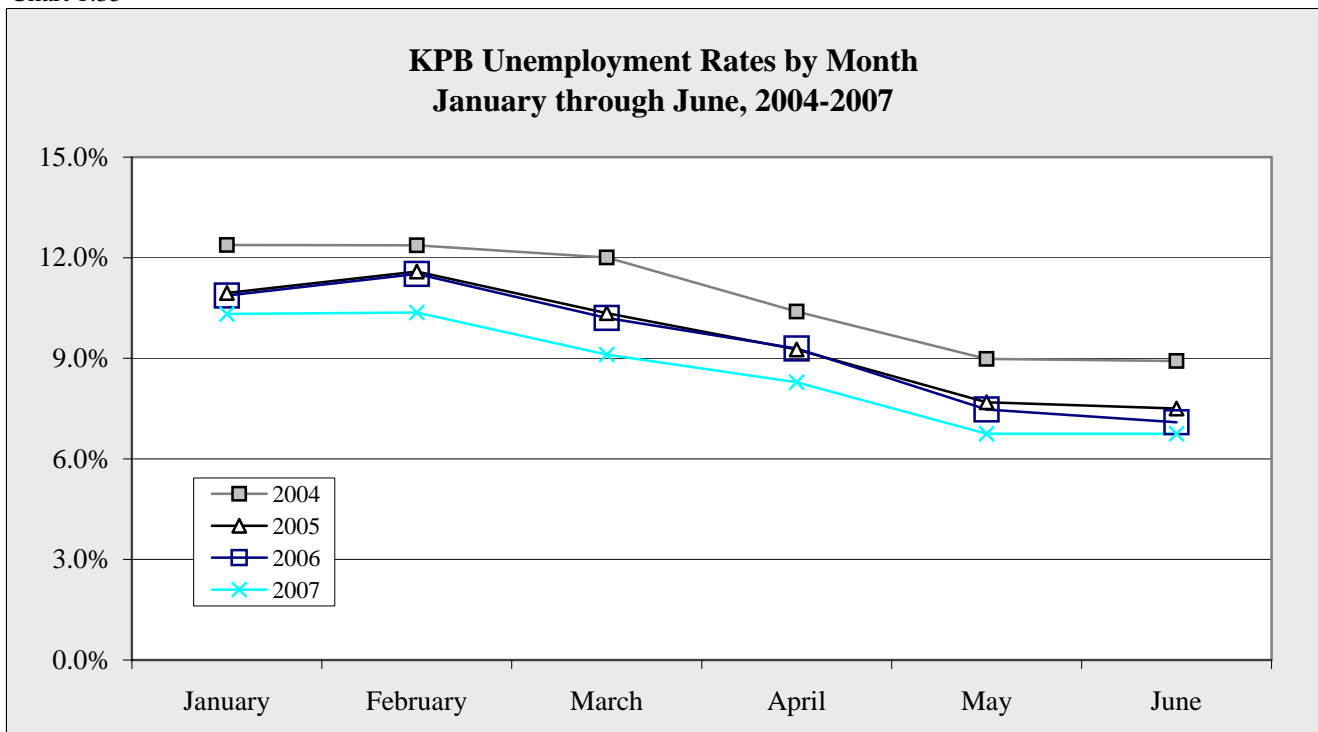


Chart 1.36

KPB Unemployment Statistics

KPB Labor Force by Month - 2000-2007													
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Avg
2000	23,011	23,329	23,290	23,365	24,542	26,598	26,448	26,243	25,160	24,101	24,071	24,174	24,528
2001	23,056	23,003	23,055	23,139	24,195	26,114	26,836	25,619	24,496	23,717	23,656	23,801	24,224
2002	23,659	23,374	23,569	24,173	24,925	25,919	26,796	26,125	24,942	24,317	24,294	24,409	24,709
2003	24,298	24,108	24,243	24,379	25,394	26,781	27,170	26,352	24,571	24,028	23,988	23,875	24,932
2004	23,874	24,000	24,130	24,130	25,302	27,119	27,599	26,342	24,958	24,334	24,116	23,981	24,990
2005	23,977	23,941	24,094	24,081	25,254	26,855	27,547	26,324	24,873	24,309	23,952	23,897	24,925
2006	24,261	24,422	24,254	24,457	25,770	27,205	27,625	26,480	24,951	24,652	24,419	24,773	25,272
2007	24,577	24,282	24,394	24,522	25,835	27,390							

Table 1.29

KPB Unemployment by Month - 2000-2007													
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Avg
2000	2,530	2,575	2,445	2,138	1,943	1,843	1,546	1,556	1,496	1,671	1,871	2,019	1,969
2001	2,327	2,379	2,276	2,045	1,767	1,813	1,543	1,560	1,560	1,754	1,965	2,181	1,931
2002	2,503	2,518	2,542	2,335	2,117	2,207	1,981	2,007	2,092	2,247	2,466	2,690	2,309
2003	2,935	3,048	2,795	2,564	2,345	2,542	2,169	2,122	2,126	2,301	2,508	2,636	2,508
2004	2,956	2,969	2,897	2,508	2,272	2,419	2,033	1,956	1,971	2,129	2,309	2,429	2,404
2005	2,625	2,774	2,493	2,231	1,942	2,015	1,773	1,737	1,809	1,921	2,092	2,249	2,138
2006	2,638	2,812	2,475	2,273	1,926	1,929	1,794	1,553	1,706	1,732	1,922	2,256	2,085
2007	2,537	2,517	2,222	2,032	1,743	1,848							

Table 1.30

KPB Unemployment Rate by Month - 2000-2007													
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Avg
2000	11.0%	11.0%	10.5%	9.2%	7.9%	6.9%	5.8%	5.9%	5.9%	6.9%	7.8%	8.4%	8.1%
2001	10.1%	10.3%	9.9%	8.8%	7.3%	6.9%	5.7%	6.1%	6.4%	7.4%	8.3%	9.2%	8.0%
2002	10.6%	10.8%	10.8%	9.7%	8.5%	8.5%	7.4%	7.7%	8.4%	9.2%	10.2%	11.0%	9.4%
2003	12.1%	12.6%	11.5%	10.5%	9.2%	9.5%	8.0%	8.1%	8.7%	9.6%	10.5%	11.0%	10.1%
2004	12.4%	12.4%	12.0%	10.4%	9.0%	8.9%	7.4%	7.4%	7.9%	8.7%	9.6%	10.1%	9.7%
2005	10.9%	11.6%	10.3%	9.3%	7.7%	7.5%	6.4%	6.6%	7.3%	7.9%	8.7%	9.4%	8.6%
2006	10.9%	11.5%	10.2%	9.3%	7.5%	7.1%	6.5%	5.9%	6.8%	7.0%	7.9%	9.1%	8.3%
2007	10.3%	10.4%	9.1%	8.3%	6.7%	6.7%							

Table 1.31

KPB Employment Rate by Month - 2000-2007													
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Avg
2000	20,481	20,754	20,845	21,227	22,599	24,755	24,902	24,687	23,664	22,430	22,200	22,155	22,558
2001	20,729	20,624	20,779	21,094	22,428	24,301	25,293	24,059	22,936	21,963	21,691	21,620	22,293
2002	21,156	20,856	21,027	21,838	22,808	23,712	24,815	24,118	22,850	22,070	21,828	21,719	22,400
2003	21,363	21,060	21,448	21,815	23,049	24,239	25,001	24,230	22,445	21,727	21,480	21,239	22,425
2004	20,918	21,031	21,233	21,622	23,030	24,700	25,566	24,386	22,987	22,205	21,807	21,552	22,586
2005	21,352	21,167	21,601	21,850	23,312	24,840	25,774	24,587	23,064	22,388	21,860	21,648	22,787
2006	21,623	21,610	21,779	22,184	23,844	25,276	25,831	24,927	23,245	22,920	22,497	22,517	23,188
2007	22,040	21,765	22,172	22,490	24,092	25,542							

Table 1.32

KPB Demographics

Census 2000

KPB population counts are conducted by the United States Census Bureau every ten years. Check out their website (<http://www.census.gov/>), which has two options that are loaded with data - QuickFacts, and AmericanFactFinder.

Census data is collected for two types of area, incorporated cities and Census Designated Places (CDP). Incorporated cities within the KPB include Homer, Kachemak City, Kenai, Seldovia, Seward and Soldotna. To be classified as a CDP, there are no specific boundaries but rather geographic features such as rivers, roads, or ridges. Certain characteristics must be present, including:

- * A sense of community;
- * A population of 25 or more; and
- * It must have been recognized as possibly fitting the criteria four years prior to the census, as planning began.

The Census Bureau considers an incorporated city with a population greater than 2,500 to be urban, of which there are four in the KPB: Homer, Kenai, Seward and Soldotna. As of Census 2000 Kenai is ranked 6th largest in Alaska, Homer ranks 14th, and Soldotna is the 15th largest Alaskan city.

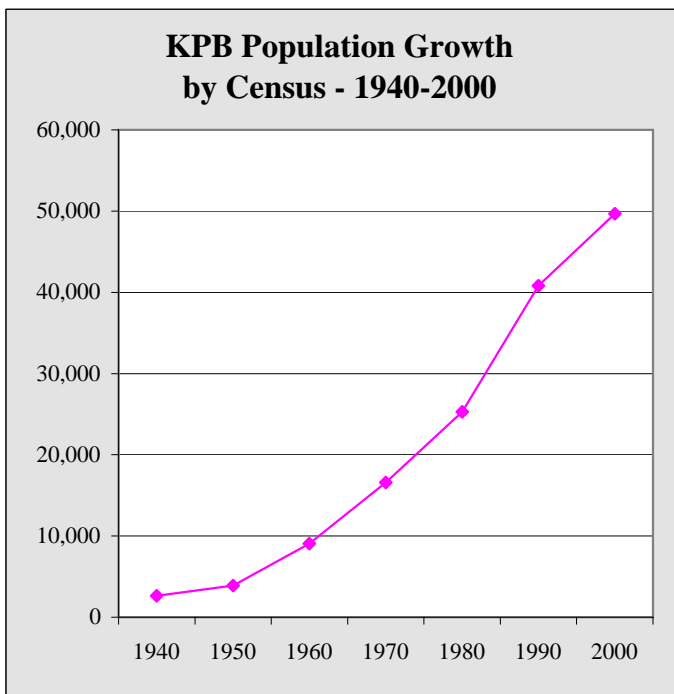


Chart 1.37

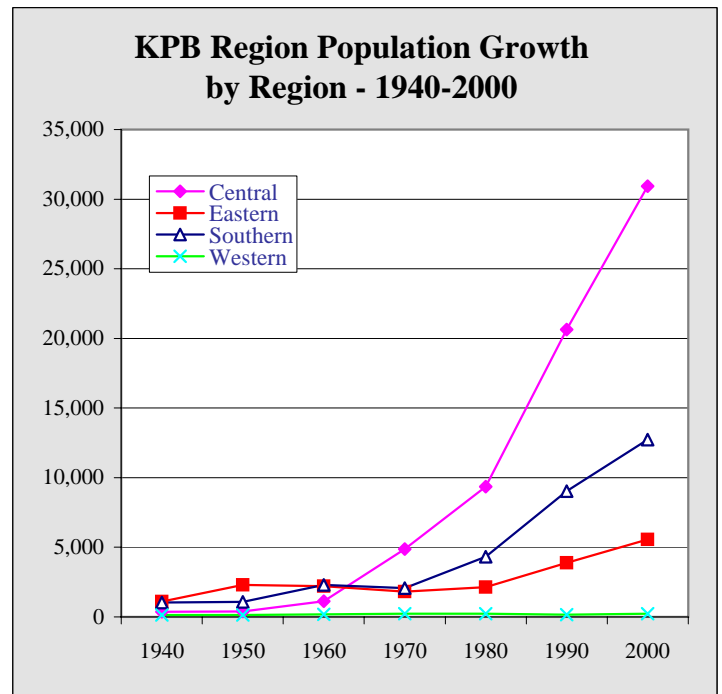


Chart 1.38

Population Estimates

The Alaska Department of Labor and Workforce Development prepares annual population estimates for Alaska. Estimates include Armed Forces members serving in Alaska while excluding seasonal populations. Estimates are developed using Alaska Permanent Fund Dividend data, vital statistics, and survey information as the primary indicators of population change. Although estimates are identified as for July 1, data represents the annual average resident population.

These revised, current estimates are consistent with U.S. Census Bureau statewide total population estimates and supersede all previously published estimates.

<http://almis.labor.state.ak.us/?PAGEID=67&SUBID=171>

KPB Demographics

KPB CDP's - Census 2000, Population Estimates - 2001 - 2006 (Revised-3/26/07)								
KPB Community	2000 Census	June 1 Estimate (Subject to Annual Revision)						Annual Change
		2001	2002	2003	2004	2005	2006	
Anchor Point	1,845	1,809	1,784	1,812	1,792	1,767	1,803	2.0%
Bear Creek	1,748	1,836	1,832	1,835	1,897	1,884	1,922	2.0%
Beluga	32	24	25	27	26	21	21	0.0%
Clam Gulch	173	168	173	176	164	172	165	-4.1%
Cohoe	1,168	1,175	1,209	1,206	1,312	1,262	1,260	-0.2%
Cooper Landing	369	391	372	358	351	344	357	3.8%
Crown Point	75	89	88	78	89	82	81	-1.2%
Diamond Ridge*	1,802	1,812	404	306	761	732	690	-5.7%
Fox River	616	594	574	572	587	612	639	4.4%
Fritz Creek	1,603	1,662	1,735	1,744	1,732	1,775	1,723	-2.9%
Funny River	636	624	688	707	727	747	729	-2.4%
Halibut Cove	35	29	28	27	26	23	24	4.3%
Happy Valley	489	505	521	505	525	477	472	-1.0%
Homer*	3,946	4,065	5,527	5,865	5,332	5,435	5,454	0.3%
Hope	137	145	152	161	165	139	143	2.9%
Kachemak	431	426	433	478	475	457	458	0.2%
Kalifornsky	5,846	6,011	6,153	6,249	6,617	6,748	6,914	2.5%
Kasilof	471	451	504	568	473	526	547	4.0%
Kenai	6,942	6,870	7,071	7,123	6,809	6,777	6,864	1.3%
Lowell Point	92	96	108	89	74	96	76	-20.8%
Miller Landing*	74	70	Annexed into Homer					
Moose Pass	206	206	217	221	220	218	204	-6.4%
Nanwalek	177	184	219	214	203	222	228	2.7%
Nikiski	4,327	4,362	4,360	4,356	4,279	4,187	4,179	-0.2%
Nikolaevsk	345	345	331	312	306	304	297	-2.3%
Ninilchik	772	758	760	774	783	785	784	-0.1%
Port Graham	171	178	174	165	153	134	136	1.5%
Primrose	93	98	92	86	90	84	79	-6.0%
Ridgeway	1,932	1,961	1,963	2,022	2,047	2,062	1,961	-4.9%
Salamatof	954	894	897	904	900	906	906	0.0%
Seldovia**	430	435	450	431	426	430	379	-11.9%
Seldovia City**	286	285	288	279	263	287	220	-23.3%
Seldovia Village**	144	150	166	155	170	148	159	7.4%
Seward	2,830	2,759	2,754	2,745	2,540	2,606	2,627	0.8%
Soldotna	3,759	3,791	3,856	3,992	3,767	3,869	3,807	-1.6%
Sterling	4,705	4,753	4,771	4,880	4,940	4,983	5,036	1.1%
Sunrise	18	16	14	15	19	24	22	-8.3%
Tyonek	193	161	181	192	184	199	199	0.0%
Remainder Kenai/Cook Inlet		229	188	190	181	164	153	-6.7%
Remainder Seward census sub area		23	13	13	8	15	11	-26.7%
Remainder of KPB	249							
Borough	49,691	50,005	50,621	51,398	50,980	51,268	51,350	0.2%

Table 1.33

* - Homer annexation included all of Miller Landing CDP and part of Diamond Ridge CDP. Annexation was effective April 1, 2002.

** - Seldovia City plus Seldovia Village is not equal to the Seldovia CDP.

Note - All Estimates since 2000 have been revised by the State of Alaska Department of Labor and Workforce Development.

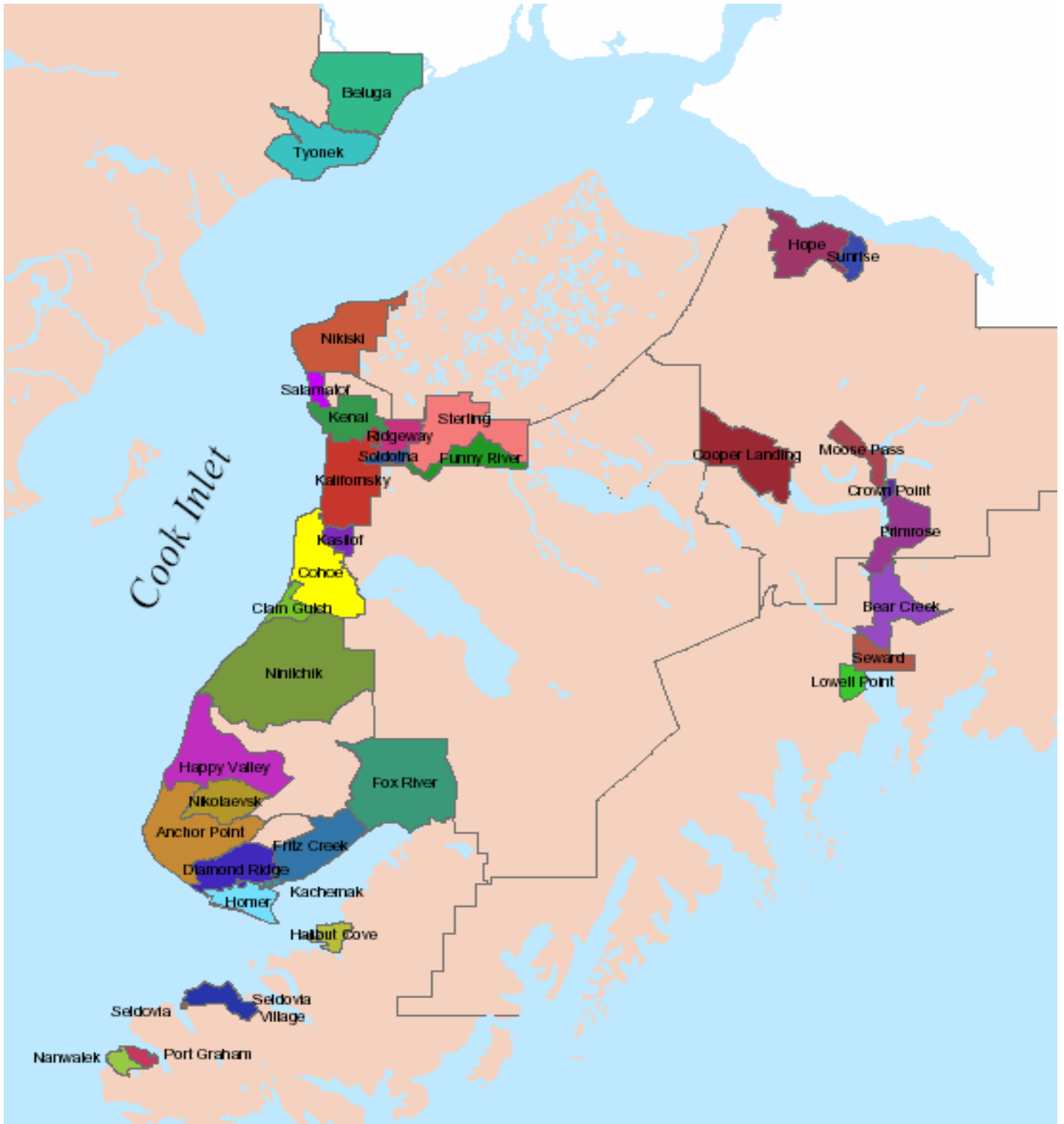
Source - <http://www.labor.state.ak.us/research/pop/estimates/04t4-3.xls>

KPB Demographics

KPB Census by Community/CDP - 1940-2000									
KPB Community	Region	1940	1950	1960	1970	1980	1990	2000	
Anchor Point	S	20	65	171	102	226	866	1,845	
Bear Creek	E	0	0	0	0	0	580	1,748	
Beluga	W	New CDP - Census 2000							32
Clam Gulch	C	0	0	0	47	50	79	173	
Cohoe	C	0	0	122	0	0	508	1,168	
Cooper Landing	E	0	60	88	31	116	243	369	
Crown Point	E	0	0	0	0	0	62	75	
Diamond Ridge	S	New CDP - Census 2000							1,802
Fox River	S	0	0	0	0	0	382	616	
Fritz Creek	S	0	0	0	27	302	1,426	1,603	
Funny River	C	v							636
Halibut Cove	S	0	0	25	44	47	78	35	
Happy Valley	S	0	0	0	0	0	309	489	
Homer	S	325	307	1,247	1,083	2,209	3,660	3,946	
Hope	E	71	63	44	51	103	161	137	
Jakalof Bay	S	Deleted - Census 2000					36	28	Deleted
Kachemak	S	0	0	0	76	403	365	431	
Kalifornsky	C	0	0	0	0	92	285	5,846	
Kasilof	C	62	62	89	71	201	383	471	
Kenai	C	303	321	778	3,533	4,324	6,327	6,942	
Lowell Point	E	New CDP - Census 2000							92
Miller Landing	S	New CDP - Census 2000							74
Moose Pass	E	84	70	136	53	76	81	206	
Nanwalek	S	48	75	78	58	124	158	177	
Nikiski	C		0	0	0	1,109	2,743	4,327	
Nikolaevsk	S	0	0	0	0	0	371	345	
Nililchik	S	132	97	169	134	341	456	772	
Port Graham	S	93	92	139	107	161	166	171	
Primrose	E	0	0	0	0	0	63	93	
Ridgeway	C	0	0	0	0	0	2,018	1,932	
Salamatof	C	0	0	0	0	334	999	954	
Seldovia City	S	410	437	460	437	479	316	286	
Seward	E	949	2,114	1,891	1,587	1,843	2,699	2,830	
Soldotna	C	0	0	32	1,202	2,320	3,482	3,759	
Sterling	C	0	0	115	30	919	3,802	4,705	
Sunrise	C	New CDP - Census 2000							18
Tyonek	W	136	132	187	232	239	154	193	
Remainder of census area	E		946	3,282	7,681	16,116	7,409	249	
Kenai Peninsula Borough		2,633	4,831	9,053	16,586	25,282	40,802	49,691	

Table 1.34

KPB Demographics



KENAI PENINSULA BOROUGH CENSUS DESIGNATED PLACES

Chart 1.38

KPB Demographics

KPB Population by Age Group - 1990 v 2000 v 2006

	1990	2000	2006	Percent Change-2000, 2006	Percent of Total 2006 Population
Total Population	40,802	49,691	51,350	3.3%	
Under 5 years	3,862	3,288	3,107	-5.5%	6.4%
5 to 9 years	4,059	4,024	3,414	-15.2%	7.8%
10 to 14 years	3,516	4,698	3,974	-15.4%	9.1%
15 to 19 years	2,970	4,140	4,399	6.3%	8.1%
20 to 24 years	2,081	2,132	2,770	29.9%	4.2%
25 to 34 years	7,348	5,648	4,993	-11.6%	11.0%
35 to 44 years	8,234	9,074	7,126	-21.5%	17.7%
45 to 54 years	4,205	8,739	9,972	14.1%	17.0%
55 to 59 years	1,376	2,632	4,027	53.0%	5.1%
60 to 64 years	1,164	1,667	2,752	65.1%	3.2%
65 to 74 years	1,489	2,361	2,972	25.9%	4.6%
75 to 84 years	419	1,077	1,442	33.9%	2.1%
85 years and over	79	211	402	90.5%	0.4%

Table 1.35

KPB's median age increased from 31.1 years during the 1990 census to 36.3 as of Census 2000. Alaska's median age was 32.4 years while the United States median age was 35.3. The KPB 2006 median age is estimated at 39.7 years. KPB's 2006 population is estimated at 51,350, a 0.2% increase over 2005.

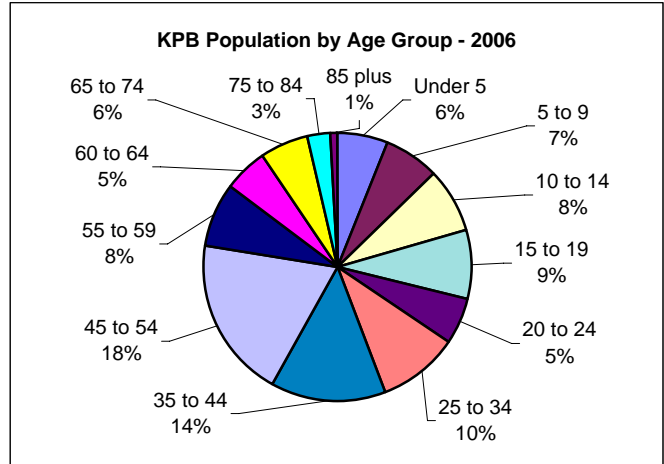


Chart 1.40

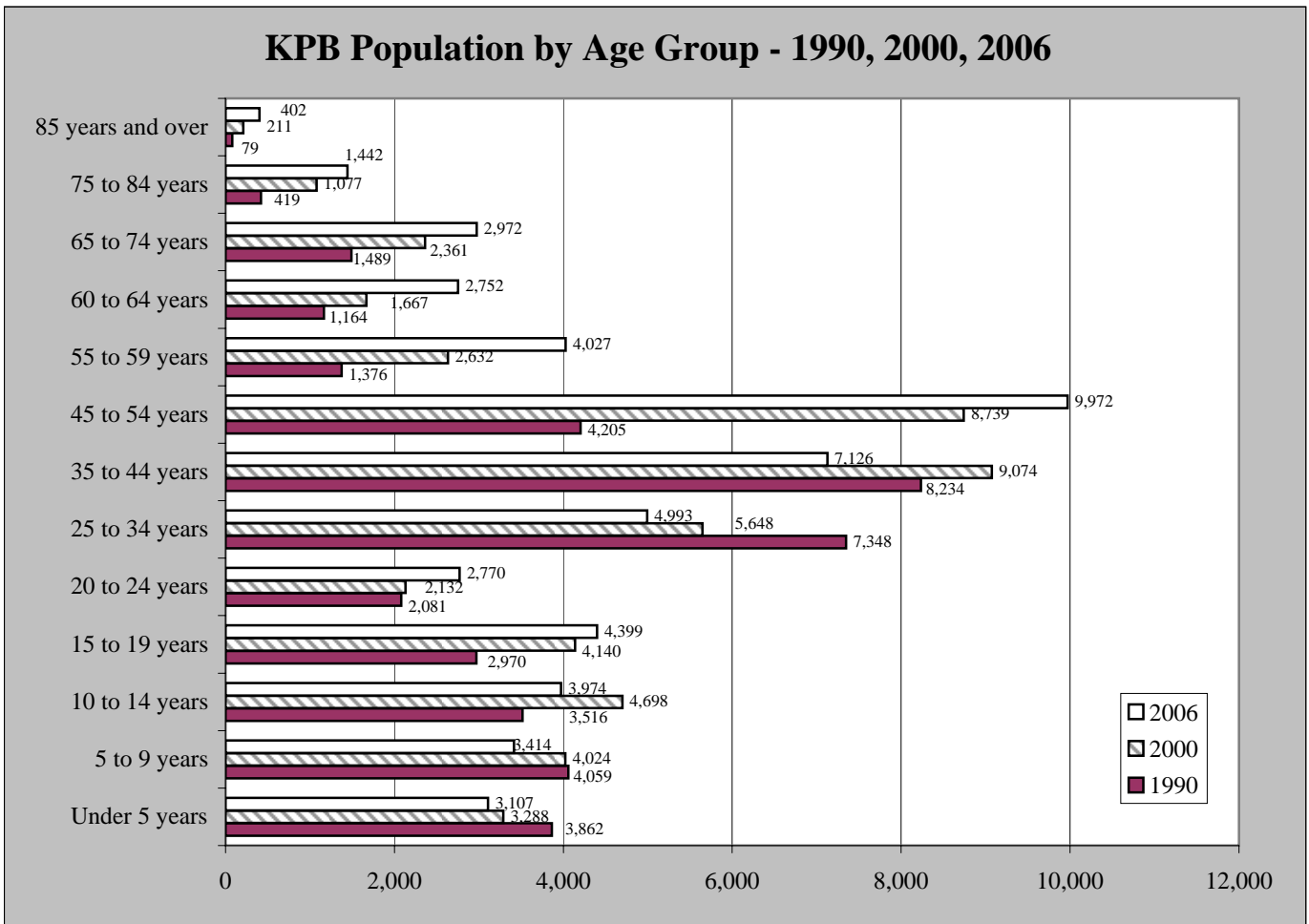


Chart 1.41

Homer Sales

Homer 2nd Quarter GROSS Sales by Line of Business - 2002-2007 - in \$								
Line of Business	2002	2003	2004	2005	2006	2007	Annual Amount Change	Annual Percentage Change
AFFH	370,741	441,977	334,456	118,413	124,507	96,970	-27,537	-22.1%
MINING	455	0	104	15,410	0	6,392	6,392	NA
UTIL	7,941,073	6,679,434	8,063,880	8,517,405	10,115,928	11,107,246	991,318	9.8%
CONST	7,316,445	10,679,528	5,220,591	11,142,686	7,144,231	7,887,854	743,623	10.4%
MANU	903,433	1,197,770	1,300,740	1,291,713	1,488,751	1,502,569	13,818	0.9%
WHOLSL	5,881,916	7,244,604	7,924,271	9,153,665	10,146,228	9,810,216	-336,012	-3.3%
RETAIL	22,374,199	24,083,036	25,963,897	27,858,440	27,971,994	28,845,740	873,746	3.1%
TRNSWR	4,461,641	4,411,157	4,910,766	5,568,841	5,653,444	5,203,562	-449,882	-8.0%
INFO	1,627,563	1,934,038	2,150,899	2,120,573	2,086,131	2,830,842	744,711	35.7%
FININS	33,463	28,208	12,379	14,859	7,209	4,751	-2,458	-34.1%
RELEST	2,641,457	2,910,452	3,063,819	3,208,860	3,423,639	4,376,716	953,077	27.8%
PROTEC	1,878,307	2,156,602	2,331,640	1,861,397	1,976,745	2,058,434	81,689	4.1%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	3,313,599	2,823,393	3,006,330	3,049,993	5,782,172	5,446,156	-336,016	-5.8%
EDUSRV	68,028	41,863	40,350	69,814	67,898	84,594	16,696	24.6%
MEDSOC	261,918	346,179	236,196	203,443	231,200	304,630	73,430	31.8%
ARTREC	283,179	337,483	329,290	358,512	436,202	474,915	38,713	8.9%
ACCMFS	5,968,453	6,370,961	7,093,478	7,484,778	8,021,419	7,775,453	-245,966	-3.1%
OTHSRV	2,447,364	2,738,897	2,824,955	3,186,032	3,631,310	4,423,157	791,847	21.8%
GOV	901,945	862,362	944,173	961,634	1,022,191	991,182	-31,009	-3.0%
TOTAL	68,675,179	75,287,944	75,752,214	86,186,468	89,331,199	93,231,379	3,900,180	4.4%
Annual Change		9.6%	0.6%	13.8%	3.6%	4.4%		

Table 2.1

For complete listing of Lines of Business, see page 13

Homer Second Quarter Gross Sales History	
1991	40,562,770
1992	37,666,653
1993	43,361,848
1994	42,700,947
1995	48,092,891
1996	53,691,216
1997	55,496,297
1998	53,702,365
1999	53,871,188
2000	59,287,582
2001	56,857,475
2002	68,675,179
2003	75,287,944
2004	75,752,214
2005	86,186,468
2006	89,331,199
2007	93,231,379

Table 2.2



Chart 2.1

Homer's annexation became effective 4/1/2002

Homer Sales

Homer 2nd Quarter TAXABLE Sales by Line of Business - 2002 -2007 - in \$								
Line of Business	2002	2003	2004	2005	2006	2007	Annual Amount Change	Annual Percentage Change
AFFH	31,083	34,670	44,746	43,432	56,938	53,224	-3,714	-6.5%
MINING	455	0	104	0	0	8	8	NA
UTIL	761,977	892,044	782,310	938,525	1,006,828	1,029,582	22,754	2.3%
CONST	292,504	340,816	290,859	264,244	254,714	231,738	-22,976	-9.0%
MANU	295,284	337,784	346,598	295,430	296,859	429,910	133,051	44.8%
WHOLSL	2,585,785	3,185,373	3,588,511	4,094,900	4,302,775	4,592,346	289,571	6.7%
RETAIL	16,052,627	17,302,928	18,391,961	19,321,269	19,847,962	20,830,049	982,087	4.9%
TRNSWR	2,072,353	2,086,629	2,221,452	2,359,692	2,310,135	2,616,876	306,741	13.3%
INFO	1,467,426	1,766,303	1,863,630	1,757,531	1,741,524	2,048,133	306,609	17.6%
FININS	20,975	17,759	5,294	7,154	7,209	3,458	-3,751	-52.0%
RELEST	1,342,797	1,394,109	1,595,660	1,398,598	1,520,323	1,727,729	207,406	13.6%
PROTEC	544,053	641,049	622,177	600,694	716,143	704,792	-11,351	-1.6%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	521,501	495,249	546,543	518,861	593,440	593,173	-267	0.0%
EDUSRV	36,145	38,839	29,163	55,693	60,361	71,564	11,203	18.6%
MEDSOC	65,210	36,442	29,957	24,154	23,537	32,048	8,511	36.2%
ARTREC	252,481	292,530	298,229	301,764	356,676	370,144	13,468	3.8%
ACCMFS	5,551,562	5,887,040	6,508,051	6,880,102	7,553,398	7,135,714	-417,684	-5.5%
OTHSRV	1,474,760	1,426,542	1,539,106	1,669,148	1,749,047	2,281,361	532,314	30.4%
GOV	901,945	862,362	944,173	961,634	996,266	991,182	-5,084	-0.5%
TOTAL	34,270,923	37,038,468	39,648,524	41,492,825	43,394,135	45,743,031	2,348,896	5.4%
Annual Change		8.1%	7.0%	4.7%	4.6%	5.4%		

Table 2.3

For complete listing of Lines of Business, see page 13

Homer Second Quarter Taxable Sales History	
1991	21,963,602
1992	22,132,230
1993	23,587,289
1994	23,814,227
1995	24,901,076
1996	25,240,189
1997	25,960,313
1998	26,366,097
1999	26,938,559
2000	28,797,872
2001	30,191,477
2002	34,270,923
2003	37,038,468
2004	39,648,524
2005	41,492,825
2006	43,394,135
2007	45,743,031

Table 2.4



Chart 2.2

Homer's annexation became effective 4/1/2002

Homer Sales

Homer YTD 6/30 GROSS Sales by Line of Business - 2002-2007 - in \$								
Line of Business	2002	2003	2004	2005	2006	2007	Annual Amount Change	Annual Percentage Change
AFFH	787,630	838,334	573,168	180,934	156,286	133,764	-22,522	-14.4%
MINING	997	0	360	15,410	0	6,400	6,400	NA
UTIL	15,818,134	13,601,635	15,504,040	16,901,792	20,534,202	22,603,403	2,069,201	10.1%
CONST	15,673,513	20,209,351	9,179,582	16,215,361	11,577,900	14,683,033	3,105,133	26.8%
MANU	1,302,396	1,929,569	2,130,730	1,863,494	2,294,019	2,397,154	103,135	4.5%
WHOLSL	9,439,084	11,881,772	13,146,468	15,090,821	16,830,230	17,020,999	190,769	1.1%
RETAIL	34,869,943	39,553,917	42,029,059	44,859,704	45,477,976	46,114,011	636,035	1.4%
TRNSWR	5,402,763	5,507,525	5,864,144	6,667,903	6,823,933	6,398,247	-425,686	-6.2%
INFO	3,002,633	3,723,860	4,069,465	3,962,881	4,056,311	4,910,228	853,917	21.1%
FININS	68,920	58,499	40,651	30,143	7,580	8,892	1,312	17.3%
RELEST	4,466,940	5,329,288	5,762,549	5,692,690	5,999,628	7,232,144	1,232,516	20.5%
PROTEC	3,266,146	3,831,682	4,193,631	3,456,854	3,542,118	4,346,409	804,291	22.7%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	4,160,355	3,609,345	3,650,722	4,277,629	7,974,954	6,940,427	-1,034,527	-13.0%
EDUSRV	111,806	92,204	115,032	142,334	152,363	177,660	25,297	16.6%
MEDSOC	480,261	673,529	466,833	471,206	457,750	575,561	117,811	25.7%
ARTREC	474,217	547,197	554,270	615,025	735,691	827,200	91,509	12.4%
ACCMFS	8,364,885	9,011,639	10,148,323	10,554,255	11,305,867	11,170,610	-135,257	-1.2%
OTHSRV	3,809,801	4,676,770	4,880,485	5,453,260	5,956,164	7,454,111	1,497,947	25.1%
GOV	1,444,408	1,440,104	1,584,288	1,616,417	1,635,721	1,603,126	-32,595	-2.0%
TOTAL	112,944,832	126,516,220	123,893,800	138,068,113	145,518,693	154,603,379	9,084,686	6.2%
Annual Change		12.0%	-2.1%	11.4%	5.4%	6.2%		

Table 2.5

For complete listing of Lines of Business, see page 13

Homer YTD 6/30 Gross Sales History	
1991	64,527,444
1992	60,440,173
1993	68,124,390
1994	73,936,008
1995	80,286,452
1996	93,700,385
1997	94,998,651
1998	94,756,849
1999	93,424,836
2000	97,742,749
2001	97,702,453
2002	112,944,832
2003	126,516,220
2004	123,893,800
2005	138,068,113
2006	145,518,693
2007	154,603,379

Table 2.6

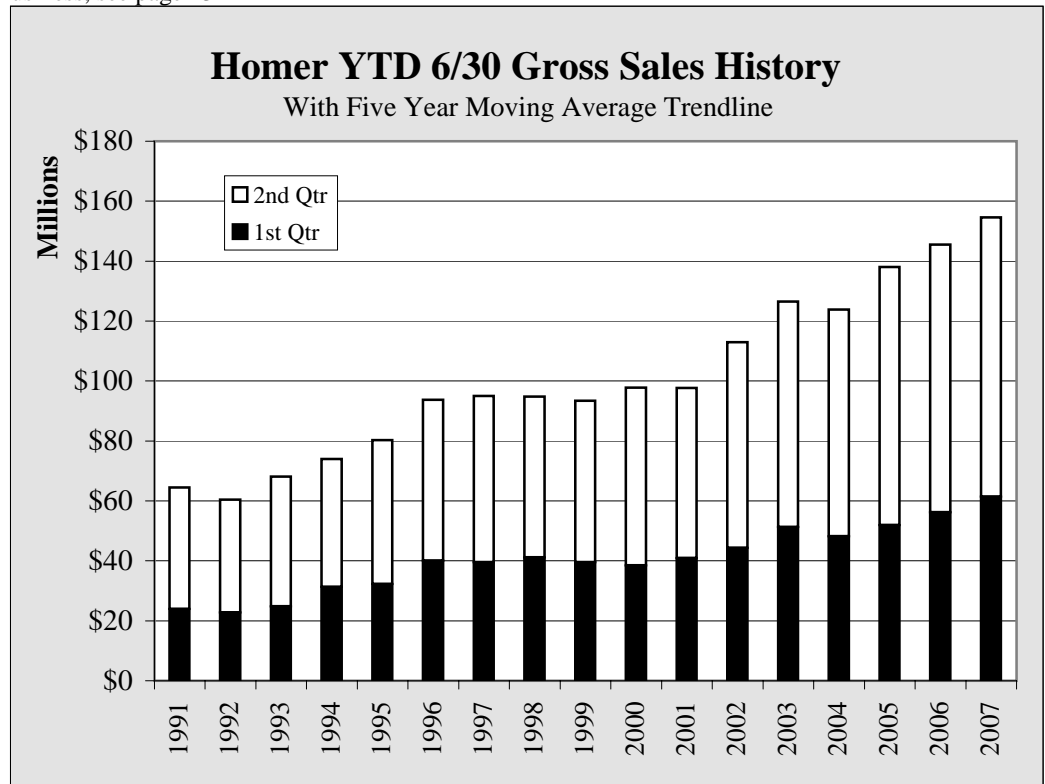


Chart 2.3

Homer's annexation became effective 4/1/2002

Homer Sales

Homer YTD 6/30 TAXABLE Sales by Line of Business - 2002-2007 - in \$								
Line of Business	2002	2003	2004	2005	2006	2007	Annual Amount Change	Annual Percentage Change
AFFH	31,733	44,701	52,532	55,609	58,873	57,473	-1,400	-2.4%
MINING	997	0	104	0	0	16	16	NA
UTIL	1,600,603	1,920,603	1,697,819	1,956,268	2,286,807	2,381,920	95,113	4.2%
CONST	501,233	565,659	489,794	443,396	438,759	416,655	-22,104	-5.0%
MANU	417,193	507,999	525,700	435,417	435,397	597,112	161,715	37.1%
WHOLSL	3,883,731	5,055,155	5,814,496	6,554,017	7,057,685	7,825,060	767,375	10.9%
RETAIL	25,406,493	28,415,222	30,099,716	31,196,961	32,232,260	33,764,889	1,532,629	4.8%
TRNSWR	2,334,230	2,380,130	2,495,879	2,674,164	2,602,265	2,864,400	262,135	10.1%
INFO	2,719,530	3,404,273	3,557,173	3,323,398	3,404,877	3,807,080	402,203	11.8%
FININS	43,917	37,630	17,555	14,226	7,580	5,526	-2,054	-27.1%
RELEST	2,225,258	2,542,656	2,749,233	2,530,717	2,668,642	2,889,672	221,030	8.3%
PROTEC	1,017,760	1,133,843	1,180,910	1,188,753	1,282,670	1,312,791	30,121	2.3%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	742,946	713,892	834,194	757,142	865,796	823,922	-41,874	-4.8%
EDUSRV	69,716	85,145	78,187	112,937	123,993	150,256	26,263	21.2%
MEDSOC	128,190	106,228	66,319	47,187	47,811	61,515	13,704	28.7%
ARTREC	431,924	487,738	499,346	524,580	593,473	609,959	16,486	2.8%
ACCMFS	7,640,479	8,216,447	9,214,603	9,639,989	10,573,373	10,311,582	-261,791	-2.5%
OTHSRV	2,330,540	2,437,325	2,515,596	2,754,890	2,840,826	3,468,257	627,431	22.1%
GOV	1,444,408	1,440,104	1,584,288	1,616,417	1,609,796	1,603,126	-6,670	-0.4%
TOTAL	52,970,881	59,494,750	63,473,444	65,826,068	69,130,883	72,951,211	3,820,328	5.5%
Annual Change		12.3%	6.7%	3.7%	5.0%	5.5%		

Table 2.7

For complete listing of Lines of Business, see page 13

Homer YTD 6/30 Taxable Sales History	
1991	34,699,362
1992	34,650,934
1993	37,048,926
1994	37,876,486
1995	39,698,606
1996	41,051,877
1997	42,174,043
1998	42,784,677
1999	43,577,026
2000	46,125,732
2001	47,956,681
2002	52,970,881
2003	59,494,750
2004	63,473,444
2005	65,826,068
2006	69,130,883
2007	72,951,211

Table 2.8

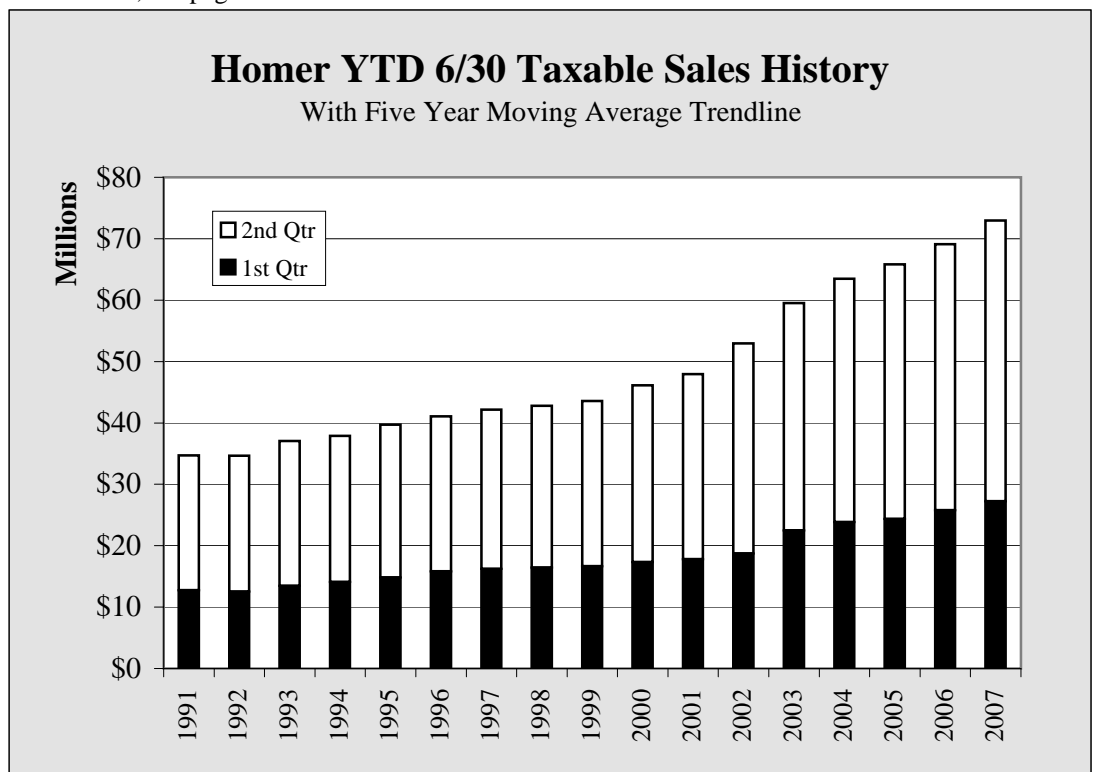


Chart 2.4

Homer's annexation became effective 4/1/2002

Homer Sales

Homer Annual GROSS Sales by Line of Business - 2001-2006 - in \$								
Line of Business	2001	2002	2003	2004	2005	2006	Annual Amount Change	Annual Percentage Change
AFFH	1,433,069	1,546,114	1,795,913	1,039,894	388,468	327,481	-60,987	-15.7%
MINING	4,801	6,617	1,283	151,171	16,894	47,075	30,181	178.6%
UTIL	28,935,779	30,297,596	27,145,942	31,642,148	34,464,246	43,313,320	8,849,074	25.7%
CONST	39,736,030	44,851,360	40,253,919	31,350,774	37,470,356	55,796,139	18,325,783	48.9%
MANU	2,793,813	3,455,944	4,310,474	4,188,719	4,424,282	5,174,930	750,648	17.0%
WHOLSL	20,052,131	21,826,628	26,382,700	32,800,561	37,974,529	41,867,079	3,892,550	10.3%
RETAIL	66,531,066	79,268,211	86,449,334	91,949,230	95,974,770	100,084,396	4,109,626	4.3%
TRNSWR	13,552,947	14,882,755	14,075,153	17,440,514	18,005,225	19,165,298	1,160,073	6.4%
INFO	6,893,513	6,835,063	7,939,446	8,199,159	8,207,552	8,573,847	366,295	4.5%
FININS	165,047	140,894	124,162	81,368	109,640	13,293	-96,347	-87.9%
RELEST	8,581,754	10,954,617	12,007,266	13,676,384	13,101,677	13,983,658	881,981	6.7%
PROTEC	6,455,519	7,074,701	9,009,041	8,810,727	7,378,526	7,229,792	-148,734	-2.0%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	5,039,971	8,071,145	7,526,388	8,293,672	10,052,767	13,739,254	3,686,487	36.7%
EDUSRV	287,945	210,039	195,464	211,605	283,442	328,394	44,952	15.9%
MEDSOC	480,227	1,034,462	1,493,805	2,045,301	1,788,316	1,716,546	-71,770	-4.0%
ARTREC	986,771	1,109,054	1,198,539	1,233,509	1,391,656	1,937,190	545,534	39.2%
ACCMFS	17,870,679	19,908,595	21,303,229	23,454,347	24,394,729	26,392,310	1,997,581	8.2%
OTHSRV	6,457,962	8,165,790	9,197,632	9,991,144	10,777,397	12,576,847	1,799,450	16.7%
GOV	3,444,483	3,601,099	3,664,092	3,821,622	3,948,647	3,997,559	48,912	1.2%
TOTAL	229,703,507	263,240,684	274,073,782	290,381,849	310,153,119	356,264,408	46,111,289	14.9%
Annual Change		14.6%	4.1%	6.0%	6.8%	14.9%		

Table 2.9

For complete listing of Lines of Business, see page 13

Homer Annual Gross Sales History	
1991	138,727,961
1992	140,295,545
1993	151,086,682
1994	171,092,369
1995	197,603,895
1996	199,130,858
1997	203,199,870
1998	212,442,617
1999	203,842,475
2000	215,981,724
2001	229,703,507
2002	263,240,684
2003	274,071,969
2004	290,381,849
2005	310,153,119
2006	356,264,408

Table 2.10

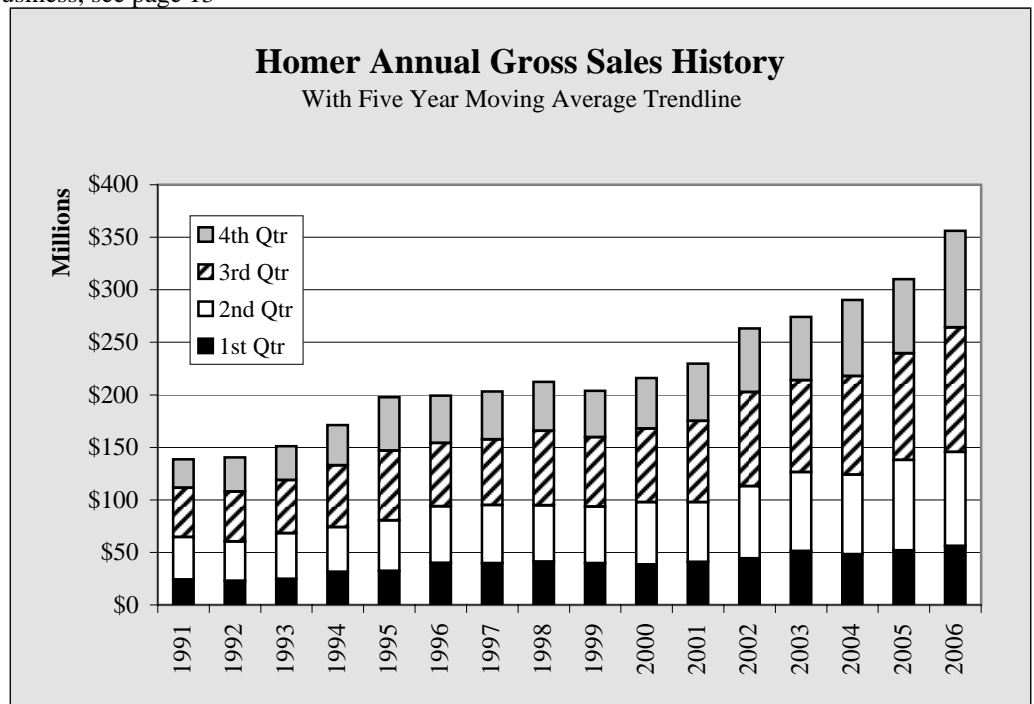


Chart 2.5

Homer's annexation became effective 4/1/2002

Homer Sales

Homer Annual TAXABLE Sales by Line of Business - 2001 -2006 - in \$								
Line of Business	2001	2002	2003	2004	2005	2006	Annual Amount Change	Annual Percentage Change
AFFH	44,299	66,732	96,632	127,554	117,931	117,473	-458	-0.4%
MINING	3,164	1,497	347	104	640	0	-640	-100.0%
UTIL	2,834,315	3,289,105	3,561,037	3,464,301	3,855,271	4,456,860	601,589	15.6%
CONST	968,096	1,143,680	1,178,825	1,016,622	1,008,689	1,002,124	-6,565	-0.7%
MANU	837,278	979,814	1,139,927	1,166,080	959,822	1,002,671	42,849	4.5%
WHOLSL	8,659,907	9,103,796	11,340,673	13,251,309	15,190,505	15,733,320	542,815	3.6%
RETAIL	48,530,251	56,694,965	61,669,819	64,421,458	66,585,812	69,583,711	2,997,899	4.5%
TRNSWR	5,972,639	6,476,069	6,353,912	7,120,009	7,309,832	7,113,007	-196,825	-2.7%
INFO	5,837,504	6,143,785	7,142,894	7,038,243	6,884,842	7,166,146	281,304	4.1%
FININS	83,484	92,604	66,122	30,628	28,372	11,111	-17,261	-60.8%
RELEST	3,955,500	5,332,901	5,605,925	6,139,463	5,880,695	6,151,707	271,012	4.6%
PROTEC	1,806,575	2,030,963	2,167,636	2,256,649	2,315,844	2,468,452	152,608	6.6%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	1,954,399	1,812,685	1,780,333	2,058,703	1,867,251	2,022,087	154,836	8.3%
EDUSRV	150,375	144,659	152,850	147,067	209,967	252,718	42,751	20.4%
MEDSOC	328,330	249,113	183,516	129,789	95,789	110,392	14,603	15.2%
ARTREC	869,956	1,016,011	1,051,826	1,079,018	1,181,780	1,589,880	408,100	34.5%
ACCMFS	16,761,783	18,172,888	19,680,602	21,416,596	22,663,431	24,818,856	2,155,425	9.5%
OTHSRV	4,269,201	4,940,182	4,892,228	5,248,463	5,555,984	5,761,571	205,587	3.7%
GOV	3,444,483	3,601,099	3,664,092	3,821,622	3,948,647	3,939,804	-8,843	-0.2%
TOTAL	107,311,539	121,292,548	131,727,383	139,933,678	145,661,104	153,301,890	7,640,786	5.2%
Annual Change		13.0%	8.6%	6.2%	4.1%	5.2%		

Table 2.11

For complete listing of Lines of Business, see page 13

Homer Annual Taxable Sales History	
1991	75,976,980
1992	78,393,452
1993	82,258,904
1994	84,045,458
1995	88,195,392
1996	89,927,398
1997	93,325,925
1998	94,441,342
1999	98,148,738
2000	103,190,116
2001	107,311,539
2002	121,292,548
2003	131,727,383
2004	139,933,678
2005	145,661,104
2006	153,301,890

Table 2.12

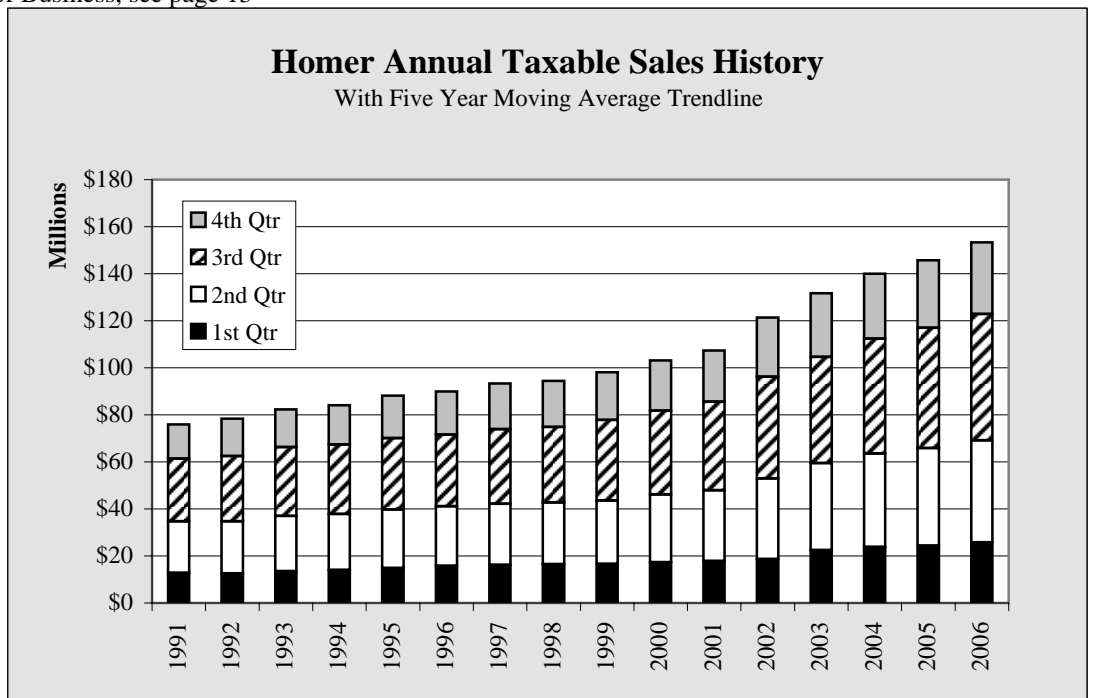


Chart 2.6

Homer's annexation became effective 4/1/2002

Homer Sales

2007 - Homer GROSS Sales by Line of Business by Quarter -in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	36,794	96,970			133,764
Mining	8	6,392			6,400
Utilities	11,496,157	11,107,246			22,603,403
Construction	6,795,179	7,887,854			14,683,033
Manufacturing	894,585	1,502,569			2,397,154
Wholesale	7,210,783	9,810,216			17,020,999
Retail	17,268,271	28,845,740			46,114,011
Transportation, Warehousing	1,194,685	5,203,562			6,398,247
Information	2,079,386	2,830,842			4,910,228
Finance, Insurance	4,141	4,751			8,892
Real Estate, Rentals, Leasing	2,855,428	4,376,716			7,232,144
Professional, Scientific, Technical	2,287,975	2,058,434			4,346,409
Management of Companies, Enterprises	0	0			0
Administration, Support, Waste Mgmt., Remediation	1,494,271	5,446,156			6,940,427
Educational Services	93,066	84,594			177,660
Health and Social Services	270,931	304,630			575,561
Arts, Entertainment, Recreation	352,285	474,915			827,200
Accommodation, Food Services	3,395,157	7,775,453			11,170,610
Other Services	3,030,954	4,423,157			7,454,111
Public Administration	611,944	991,182			1,603,126
TOTAL	61,372,000	93,231,379	0	0	154,603,379

Table 2.13

2007 - Homer TAXABLE Sales by Line of Business by Quarter - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	4,249	53,224			57,473
Mining	8	8			16
Utilities	1,352,338	1,029,582			2,381,920
Construction	184,917	231,738			416,655
Manufacturing	167,202	429,910			597,112
Wholesale	3,232,714	4,592,346			7,825,060
Retail	12,934,840	20,830,049			33,764,889
Transportation, Warehousing	247,524	2,616,876			2,864,400
Information	1,758,947	2,048,133			3,807,080
Finance, Insurance	2,068	3,458			5,526
Real Estate, Rentals, Leasing	1,161,943	1,727,729			2,889,672
Professional, Scientific, Technical	607,999	704,792			1,312,791
Management of Companies, Enterprises	0	0			0
Administration, Support, Waste Mgmt., Remediation	230,749	593,173			823,922
Educational Services	78,692	71,564			150,256
Health and Social Services	29,467	32,048			61,515
Arts, Entertainment, Recreation	239,815	370,144			609,959
Accommodation, Food Services	3,175,868	7,135,714			10,311,582
Other Services	1,186,896	2,281,361			3,468,257
Public Administration	611,944	991,182			1,603,126
TOTAL	27,208,180	45,743,031	0	0	72,951,211

Table 2.14

Homer Sales

Homer GROSS Sales by Line of Business by Quarter - 2006 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	31,779	124,507	118,320	52,875	327,481
Mining	0	0	27,075	20,000	47,075
Utilities	10,418,274	10,115,928	10,735,993	12,043,125	43,313,320
Construction	4,433,669	7,144,231	22,786,641	21,431,598	55,796,139
Manufacturing	805,268	1,488,751	1,494,147	1,386,764	5,174,930
Wholesale	6,684,002	10,146,228	11,189,145	13,847,704	41,867,079
Retail	17,505,982	27,971,994	32,048,615	22,557,805	100,084,396
Transportation, Warehousing	1,170,489	5,653,444	10,479,905	1,861,460	19,165,298
Information	1,970,180	2,086,131	2,280,899	2,236,637	8,573,847
Finance, Insurance	371	7,209	2,334	3,379	13,293
Real Estate, Rentals, Leasing	2,575,989	3,423,639	4,351,992	3,632,038	13,983,658
Professional, Scientific, Technical	1,565,373	1,976,745	1,789,602	1,898,072	7,229,792
Management of Companies, Enterprises	0	0	0	0	0
Administration, Support, Waste Mgmt., Remediation	2,192,782	5,782,172	3,567,868	2,196,432	13,739,254
Educational Services	84,465	67,898	67,725	108,306	328,394
Health and Social Services	226,550	231,200	220,545	1,038,251	1,716,546
Arts, Entertainment, Recreation	299,489	436,202	854,271	347,228	1,937,190
Accommodation, Food Services	3,284,448	8,021,419	11,677,781	3,408,662	26,392,310
Other Services	2,324,854	3,631,310	3,272,354	3,348,329	12,576,847
Public Administration	613,530	1,022,191	1,539,571	822,267	3,997,559
TOTAL	56,187,494	89,331,199	118,504,783	92,240,932	356,264,408

Table 2.15

Homer GROSS Sales by Line of Business by Quarter - 2005 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	62,521	118,413	123,996	83,538	388,468
Mining	0	15,410	1,222	262	16,894
Utilities	8,384,387	8,517,405	8,728,814	8,833,640	34,464,246
Construction	5,072,675	11,142,686	12,486,986	8,768,009	37,470,356
Manufacturing	571,781	1,291,713	1,364,110	1,196,678	4,424,282
Wholesale	5,937,156	9,153,665	10,478,037	12,405,671	37,974,529
Retail	17,001,264	27,858,440	30,379,785	20,735,281	95,974,770
Transportation, Warehousing	1,099,062	5,568,841	9,955,159	1,382,163	18,005,225
Information	1,842,308	2,120,573	2,165,880	2,078,791	8,207,552
Finance, Insurance	15,284	14,859	14,648	64,849	109,640
Real Estate, Rentals, Leasing	2,483,830	3,208,860	4,022,638	3,386,349	13,101,677
Professional, Scientific, Technical	1,595,457	1,861,397	1,925,112	1,996,560	7,378,526
Management of Companies, Enterprises	0	0	0	0	0
Administration, Support, Waste Mgmt., Remediation	1,227,636	3,049,993	3,964,148	1,810,990	10,052,767
Educational Services	72,520	69,814	63,910	77,198	283,442
Health and Social Services	267,763	203,443	231,438	1,085,672	1,788,316
Arts, Entertainment, Recreation	256,513	358,512	454,918	321,713	1,391,656
Accommodation, Food Services	3,069,477	7,484,778	10,697,943	3,142,531	24,394,729
Other Services	2,267,228	3,186,032	2,872,094	2,452,043	10,777,397
Public Administration	654,783	961,634	1,554,984	777,246	3,948,647
TOTAL	51,881,645	86,186,468	101,485,822	70,599,184	310,153,119

Table 2.16

Homer Sales

Homer TAXABLE Sales by Line of Business by Quarter - 2006 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	1,935	56,938	45,421	13,179	117,473
Mining	0	0	0	0	0
Utilities	1,279,979	1,006,828	926,806	1,243,247	4,456,860
Construction	184,045	254,714	294,755	268,610	1,002,124
Manufacturing	138,538	296,859	387,367	179,907	1,002,671
Wholesale	2,754,910	4,302,775	5,234,827	3,440,808	15,733,320
Retail	12,384,298	19,847,962	22,063,348	15,288,103	69,583,711
Transportation, Warehousing	292,130	2,310,135	4,201,786	308,956	7,113,007
Information	1,663,353	1,741,524	1,912,368	1,848,901	7,166,146
Finance, Insurance	371	7,209	1,370	2,161	11,111
Real Estate, Rentals, Leasing	1,148,319	1,520,323	2,132,540	1,350,525	6,151,707
Professional, Scientific, Technical	566,527	716,143	612,899	572,883	2,468,452
Management of Companies, Enterprises	0	0	0	0	0
Administration, Support, Waste Mgmt., Remediation	272,356	593,440	911,095	245,196	2,022,087
Educational Services	63,632	60,361	59,551	69,174	252,718
Health and Social Services	24,274	23,537	26,929	35,652	110,392
Arts, Entertainment, Recreation	236,797	356,676	721,568	274,839	1,589,880
Accommodation, Food Services	3,019,975	7,553,398	11,137,628	3,107,855	24,818,856
Other Services	1,091,779	1,749,047	1,593,925	1,326,820	5,761,571
Public Administration	613,530	996,266	1,507,741	822,267	3,939,804
TOTAL	25,736,748	43,394,135	53,771,924	30,399,083	153,301,890

Table 2.17

Homer TAXABLE Sales by Line of Business by Quarter - 2005 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	12,177	43,432	42,523	19,799	117,931
Mining	0	0	640	0	640
Utilities	1,017,743	938,525	902,692	996,311	3,855,271
Construction	179,152	264,244	323,121	242,172	1,008,689
Manufacturing	139,987	295,430	338,549	185,856	959,822
Wholesale	2,459,117	4,094,900	5,171,573	3,464,915	15,190,505
Retail	11,875,692	19,321,269	21,034,370	14,354,481	66,585,812
Transportation, Warehousing	314,472	2,359,692	4,324,809	310,859	7,309,832
Information	1,565,867	1,757,531	1,825,695	1,735,749	6,884,842
Finance, Insurance	7,072	7,154	6,926	7,220	28,372
Real Estate, Rentals, Leasing	1,132,119	1,398,598	2,017,795	1,332,183	5,880,695
Professional, Scientific, Technical	588,059	600,694	603,611	523,480	2,315,844
Management of Companies, Enterprises	0	0	0	0	0
Administration, Support, Waste Mgmt., Remediation	238,281	518,861	828,451	281,658	1,867,251
Educational Services	57,244	55,693	40,424	56,606	209,967
Health and Social Services	23,033	24,154	18,973	29,629	95,789
Arts, Entertainment, Recreation	222,816	301,764	378,191	279,009	1,181,780
Accommodation, Food Services	2,759,887	6,880,102	10,161,226	2,862,216	22,663,431
Other Services	1,085,742	1,669,148	1,572,396	1,228,698	5,555,984
Public Administration	654,783	961,634	1,554,984	777,246	3,948,647
TOTAL	24,333,243	41,492,825	51,146,949	28,688,087	145,661,104

Table 2.18

Homer Construction

Homer 2nd Quarter Permit VALUES by Type - 2001-2007 - in \$								
	2001	2002	2003	2004	2005	2006	2007	Annual Change
Residential New	2,093,800	1,308,460	3,811,480	2,495,400	3,072,000	4,250,100	4,760,000	12.0%
Residential Alter/Add	306,440	205,400	239,060	205,730	451,000	287,000	482,000	67.9%
Commercial New	1,485,800	1,000,000	3,535,720	4,700,518	7,473,000	2,310,000	2,095,001	-9.3%
Commercial Alter/Add	216,000	14,349	343,240	32,063	250,000	620,000	20,000	-96.8%
Total	4,102,040	2,528,209	7,929,500	7,433,711	11,246,000	7,467,100	7,357,001	-1.5%
Annual Change		-38.4%	213.6%	-6.3%	51.3%	-33.6%	-1.5%	

Table 2.19

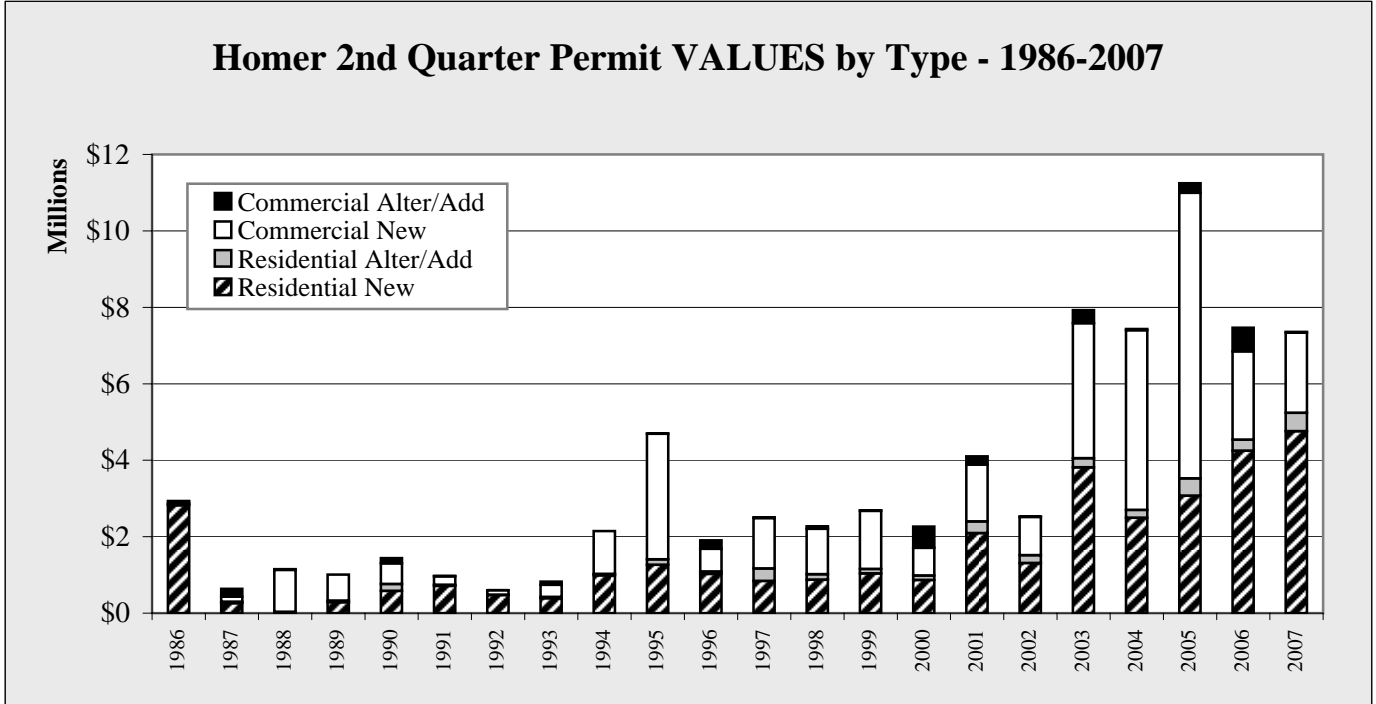


Chart 2.7

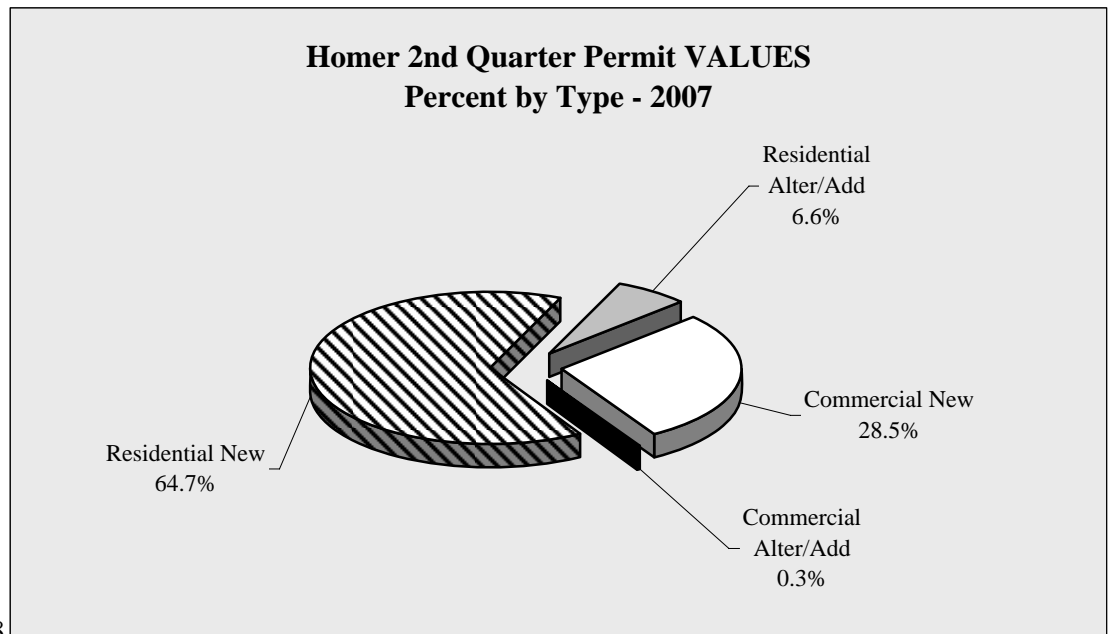


Chart 2.8

Homer Construction

Homer 2nd Quarter Permit VOLUME by Type - 2001-2007								
	2001	2002	2003	2004	2005	2006	2007	Annual Change
Residential New	14	9	17	15	22	23	23	0.0%
Residential Alter/Add	12	5	6	5	13	8	8	0.0%
Commercial New	3	1	7	5	10	5	9	80.0%
Commercial Alter/Add	5	2	4	1	2	3	1	-66.7%
Total	34	17	34	26	47	39	41	5.1%
Annual Change		-50.0%	100.0%	-23.5%	80.8%	-17.0%	5.1%	

Table 2.20

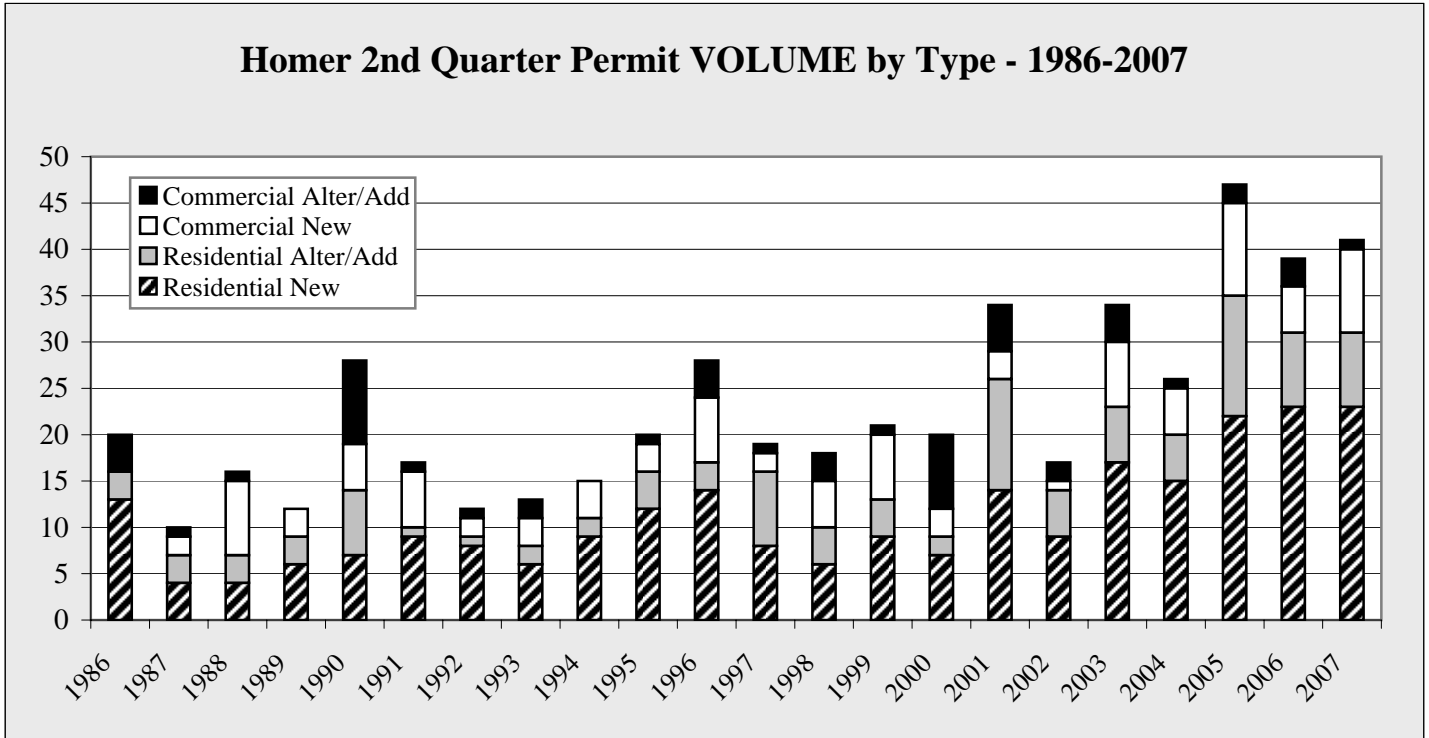


Chart 2.9

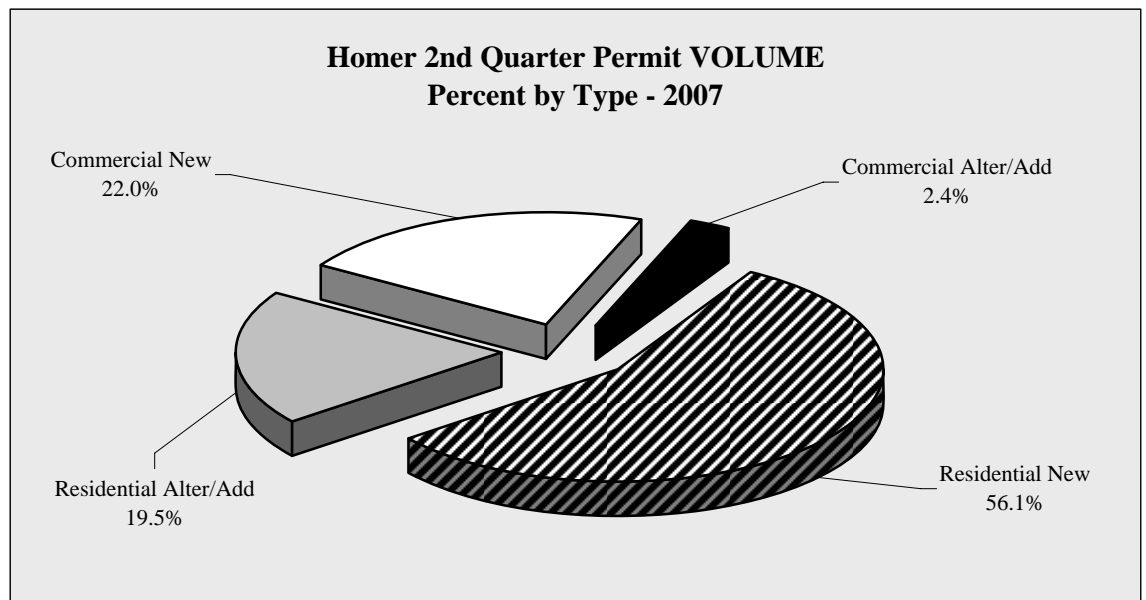


Chart 2.10

Homer Construction

Homer YTD 6/30 Permit VALUES by Type - 2001-2007 - in \$								
	2001	2002	2003	2004	2005	2006	2007	Annual Change
Residential New	2,393,800	2,200,220	4,791,280	5,092,900	4,766,400	5,895,100	4,760,000	-19.3%
Residential Alter/Add	366,440	214,360	471,600	407,250	452,500	287,000	482,000	67.9%
Commercial New	1,770,800	1,000,000	3,535,720	5,615,518	7,581,000	2,936,000	2,095,001	-28.6%
Commercial Alter/Add	261,000	42,349	465,240	32,063	1,552,000	1,620,000	20,000	-98.8%
Total	4,792,040	3,456,929	9,263,840	11,147,731	14,351,900	10,738,100	7,357,001	-31.5%
Annual Change		-27.9%	168.0%	20.3%	28.7%	-25.2%	-31.5%	

Table 2.21

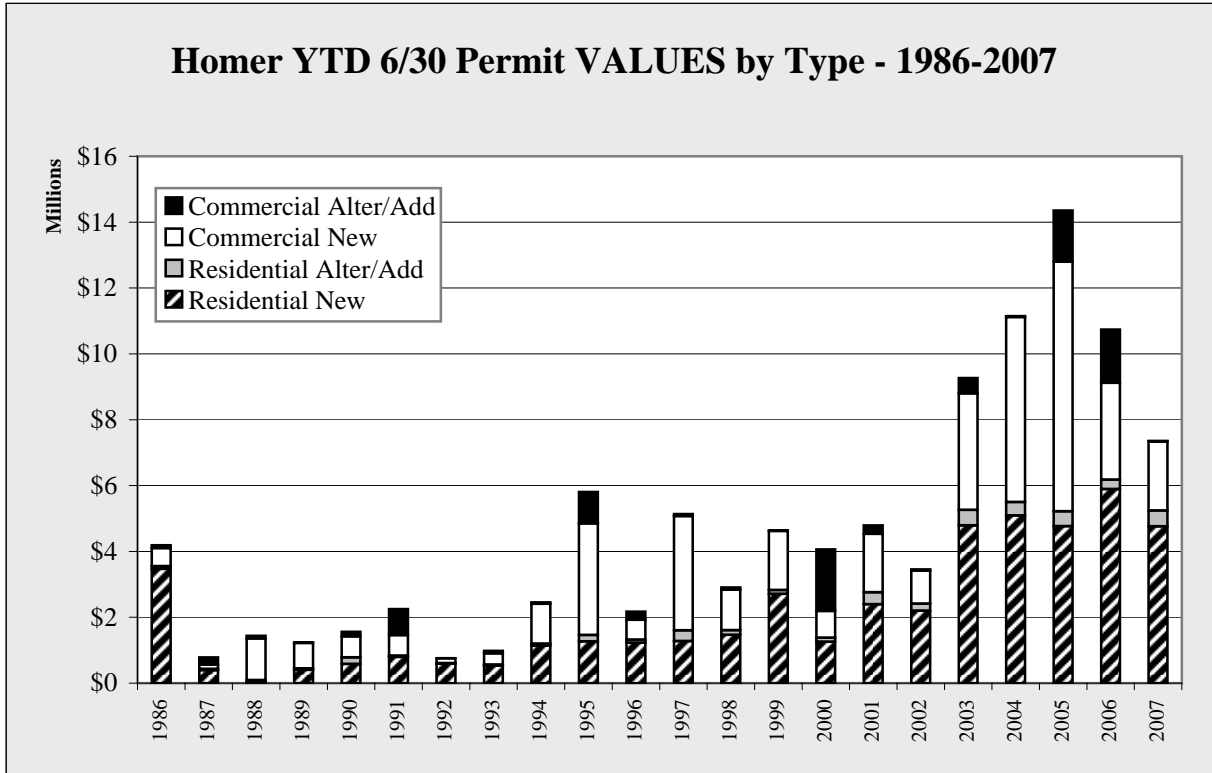


Chart 2.11

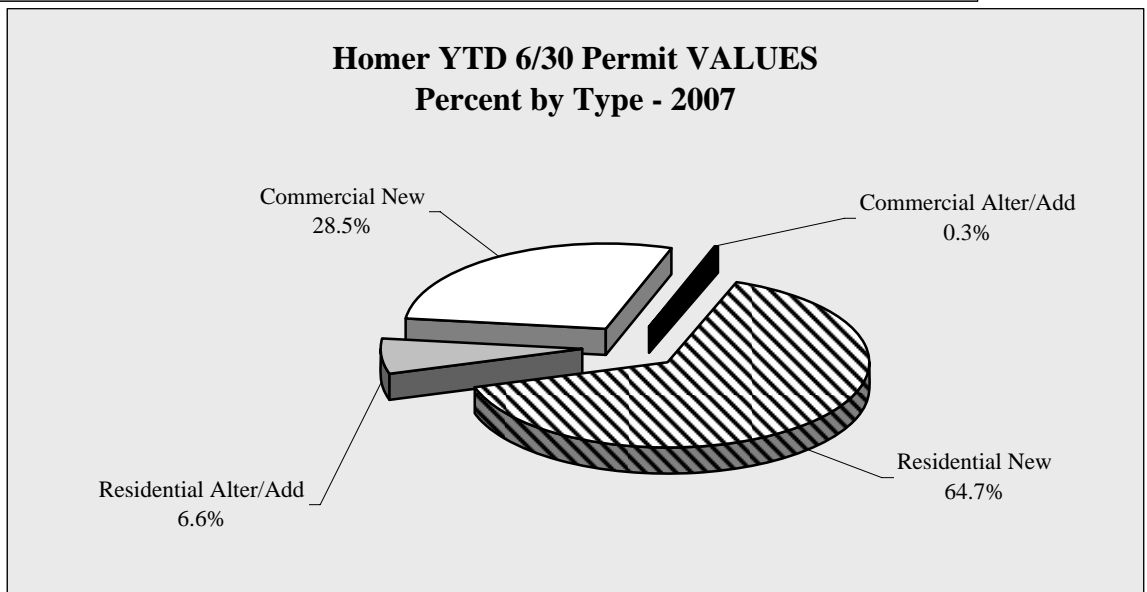


Chart 2.12

Homer Construction

Homer YTD 6/30 Permit VOLUME by Type - 2001-2007								
	2001	2002	2003	2004	2005	2006	2007	Annual Change
Residential New	17	17	23	26	32	32	23	-28.1%
Residential Alter/Add	13	6	14	7	14	8	8	0.0%
Commercial New	5	1	7	7	12	9	9	0.0%
Commercial Alter/Add	6	3	8	2	7	4	1	-75.0%
Total	41	27	52	42	65	53	41	-22.6%
Annual Change		-34.1%	92.6%	-19.2%	54.8%	-18.5%	-22.6%	

Table 2.22

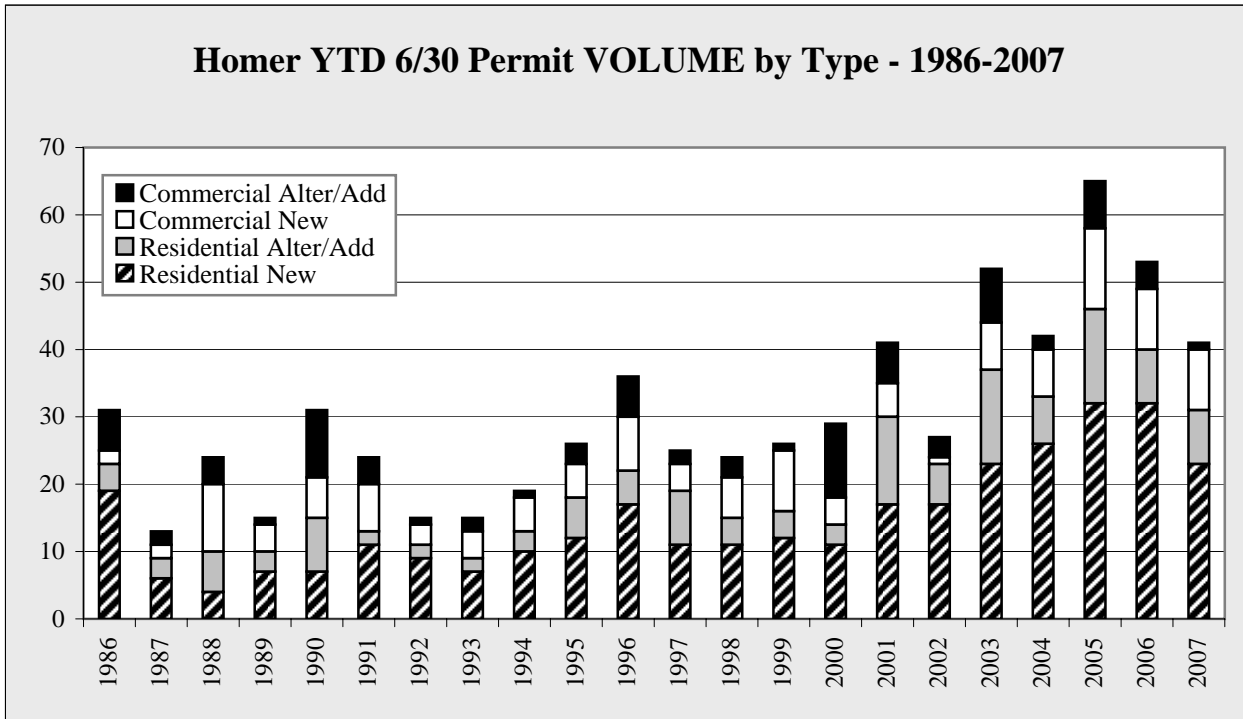


Chart 2.13

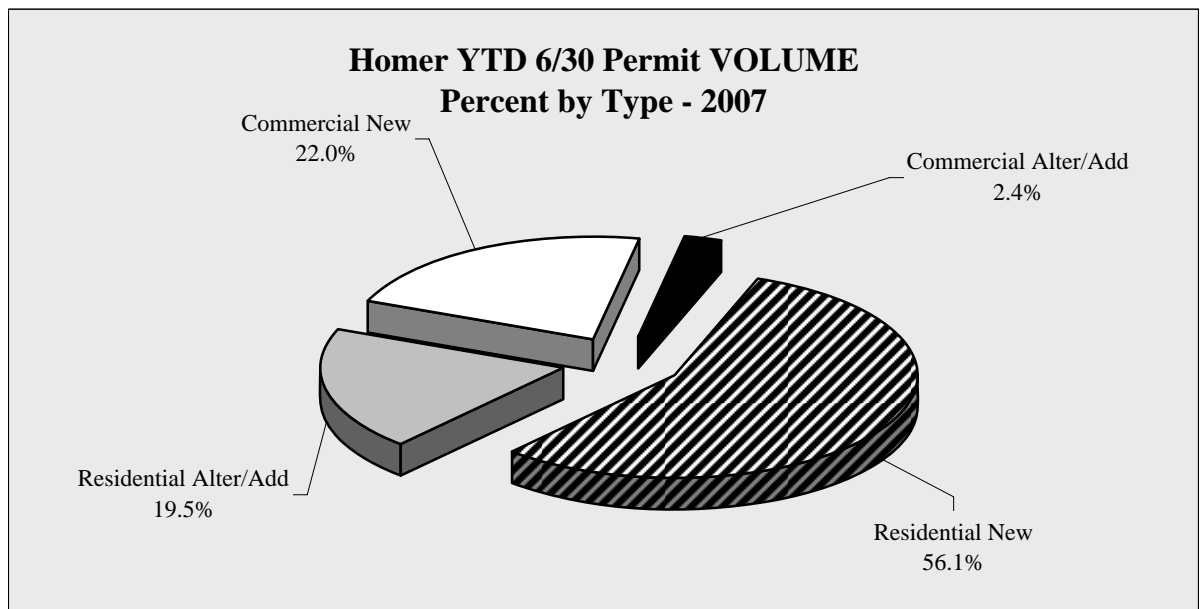


Chart 2.14

Homer Construction

Homer Annual Permit VALUES by Type by Quarter - 2000-2007 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2000					
Residential - New	392,600	867,440	1,025,000	326,000	2,611,040
Residential - Add/Alter	5,500	115,000	109,560	0	230,060
Commercial - New	85,000	725,480	805,000	48,000	1,663,480
Commercial - Add/Alter	1,315,000	558,000	207,410	543,982	2,624,392
TOTAL	1,798,100	2,265,920	2,146,970	917,982	7,128,972
2001					
Residential - New	300,000	2,093,800	1,161,680	492,300	4,047,780
Residential - Add/Alter	60,000	306,440	122,720	120,000	609,160
Commercial - New	285,000	1,485,800	340,000	300,000	2,410,800
Commercial - Add/Alter	45,000	216,000	1,371,950	11,100,000	12,732,950
TOTAL	690,000	4,102,040	2,996,350	12,012,300	19,800,690
2002					
Residential - New	891,760	1,308,460	1,466,300	560,200	4,226,720
Residential - Add/Alter	8,960	205,400	217,940	104,320	536,620
Commercial - New	0	1,000,000	3,912,740	78,000	4,990,740
Commercial - Add/Alter	28,000	14,349	180,350	72,000	294,699
TOTAL	928,720	2,528,209	5,777,330	814,520	10,048,779
2003					
Residential - New	979,800	3,811,480	2,106,275	1,222,900	8,120,455
Residential - Add/Alter	232,540	239,060	285,000	50,000	806,600
Commercial - New	0	3,535,720	628,800	1,600,000	5,764,520
Commercial - Add/Alter	122,000	343,240	0	170,000	635,240
TOTAL	1,334,340	7,929,500	3,020,075	3,042,900	15,326,815
2004					
Residential - New	2,597,500	2,495,400	1,225,600	377,000	6,695,500
Residential - Add/Alter	201,520	205,730	851,300	437,000	1,695,550
Commercial - New	915,000	4,700,518	6,225,000	2,560,000	14,400,518
Commercial - Add/Alter	0	32,063	1,230,000	17,000	1,279,063
TOTAL	3,714,020	7,433,711	9,531,900	3,391,000	24,070,631
2005					
Residential - New	1,694,400	3,072,000	1,548,500	895,000	7,209,900
Residential - Add/Alter	1,500	451,000	374,000	80,000	906,500
Commercial - New	108,000	7,473,000	2,240,000	1,975,000	11,796,000
Commercial - Add/Alter	1,302,000	250,000	120,000	27,000	1,699,000
TOTAL	3,105,900	11,246,000	4,282,500	2,977,000	21,611,400
2006					
Residential - New	1,645,000	4,250,100	3,610,700	550,000	10,055,800
Residential - Add/Alter	0	287,000	249,057	5,000	541,057
Commercial - New	626,000	2,310,000	3,135,000	2,000,000	8,071,000
Commercial - Add/Alter	1,000,000	620,000	0	0	1,620,000
TOTAL	3,271,000	7,467,100	6,994,757	2,555,000	20,287,857
2007					
Residential - New	0	4,760,000			4,760,000
Residential - Add/Alter	0	482,000			482,000
Commercial - New	0	2,095,001			2,095,001
Commercial - Add/Alter	0	20,000			20,000
TOTAL	0	7,357,001	0	0	7,357,001
					Year to Date

Table 2.23

Homer Construction

Homer Annual Permit VOLUME by Type by Quarter - 2000-2007					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2000					
Residential - New	4	7	8	4	23
Residential - Add/Alter	1	2	5	0	8
Commercial - New	1	3	2	2	8
Commercial - Add/Alter	3	8	6	2	19
TOTAL	9	20	21	8	58
2001					
Residential - New	3	14	9	4	30
Residential - Add/Alter	1	12	4	2	19
Commercial - New	2	3	2	1	8
Commercial - Add/Alter	1	5	7	2	15
TOTAL	7	34	22	9	72
2002					
Residential - New	8	9	10	5	32
Residential - Add/Alter	1	5	8	6	20
Commercial - New	0	1	6	1	8
Commercial - Add/Alter	1	2	3	1	7
TOTAL	10	17	27	13	67
2003					
Residential - New	6	17	15	9	47
Residential - Add/Alter	8	6	3	2	19
Commercial - New	0	7	3	1	11
Commercial - Add/Alter	4	4	0	1	9
TOTAL	18	34	21	13	86
2004					
Residential - New	11	15	9	6	41
Residential - Add/Alter	2	5	21	9	37
Commercial - New	2	5	8	7	22
Commercial - Add/Alter	1	1	4	2	8
TOTAL	16	26	42	24	108
2005					
Residential - New	10	22	13	6	51
Residential - Add/Alter	1	13	9	2	25
Commercial - New	2	10	4	2	18
Commercial - Add/Alter	5	2	1	1	9
TOTAL	18	47	27	11	103
2006					
Residential - New	9	23	15	2	49
Residential - Add/Alter	0	8	7	1	16
Commercial - New	4	5	3	2	14
Commercial - Add/Alter	1	3	0	0	4
TOTAL	14	39	25	5	83
2007					
	Year to Date				
Residential - New	0	23			23
Residential - Add/Alter	0	8			8
Commercial - New	0	9			9
Commercial - Add/Alter	0	1			1
TOTAL	0	41	0	0	41

Table 2.24

Kenai Sales

Kenai 2nd Quarter GROSS Sales by Line of Business - 2002-2007 - in \$								
Line of Business	2002	2003	2004	2005	2006	2007	Annual Amount Change	Annual Percentage Change
AFFH	226,143	267,305	168,382	147,520	155,950	179,801	23,851	15.3%
MINING	534,689	893,778	1,276,761	433,327	1,572,244	2,384,688	812,444	NA
UTIL	2,193,731	2,202,372	2,014,506	2,424,732	2,886,141	2,800,787	-85,354	-3.0%
CONST	4,080,999	6,169,387	2,765,328	6,899,419	5,493,041	7,161,844	1,668,803	30.4%
MANU	2,556,150	5,007,989	4,614,353	4,701,193	5,797,185	5,254,148	-543,037	-9.4%
WHOLSL	6,854,943	7,446,273	17,244,557	18,746,329	15,264,810	17,505,575	2,240,765	14.7%
RETAIL	32,113,894	25,903,274	28,062,894	28,214,824	36,553,529	30,072,035	-6,481,494	-17.7%
TRNSWR	1,210,710	1,260,099	7,578,207	24,047,836	22,738,207	24,642,079	1,903,872	8.4%
INFO	2,964,827	3,469,003	3,114,891	2,837,412	2,808,686	3,636,862	828,176	29.5%
FININS	76,390	101,356	83,947	146,135	162,903	152,755	-10,148	-6.2%
RELEST	5,202,795	4,557,301	3,987,056	3,889,087	4,399,133	4,033,326	-365,807	-8.3%
PROTEC	2,800,242	2,934,042	2,554,283	2,655,229	3,368,755	2,802,562	-566,193	-16.8%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	543,598	519,024	693,625	698,057	547,365	446,469	-100,896	-18.4%
EDUSRV	265,540	306,912	344,919	312,018	355,512	72,995	-282,517	-79.5%
MEDSOC	469,545	772,369	408,173	432,719	361,430	400,851	39,421	10.9%
ARTREC	298,635	316,516	315,443	303,526	265,083	129,242	-135,841	-51.2%
ACCMFS	3,652,731	3,415,855	3,497,254	3,724,962	4,460,053	4,196,676	-263,377	-5.9%
OTHSRV	1,187,556	1,074,066	1,063,381	1,143,776	1,250,938	1,915,211	664,273	53.1%
GOV	585,463	599,630	600,129	689,895	795,527	998,930	203,403	25.6%
TOTAL	67,818,581	67,216,551	80,388,089	102,447,996	109,236,492	108,786,836	-449,656	-0.4%
Annual Change		-0.9%	19.6%	27.4%	6.6%	-0.4%		

Table 3.1

For complete listing of Lines of Business, see page 13

Kenai Second Quarter Gross Sales History	
1991	43,492,623
1992	48,291,703
1993	56,481,828
1994	59,340,975
1995	63,194,041
1996	59,006,953
1997	69,543,282
1998	69,795,945
1999	61,605,164
2000	66,158,563
2001	76,673,936
2002	67,818,581
2003	67,216,551
2004	80,388,089
2005	102,447,996
2006	109,236,492
2007	108,786,836

Table 3.2



Chart 3.1

Kenai Sales

Kenai 2nd Quarter TAXABLE Sales by Line of Business - 2002 -2007 - in \$								
Line of Business	2002	2003	2004	2005	2006	2007	Annual Amount Change	Annual Percentage Change
AFFH	136,064	160,869	138,192	142,384	137,263	148,425	11,162	8.1%
MINING	57,146	41,345	48,766	30,768	35,502	55,882	20,380	NA
UTIL	1,353,768	1,365,878	1,315,964	1,469,845	1,749,039	1,572,937	-176,102	-10.1%
CONST	277,427	300,417	323,050	320,715	281,168	291,725	10,557	3.8%
MANU	178,659	167,449	194,275	194,451	211,097	192,008	-19,089	-9.0%
WHOLSL	1,610,973	1,549,784	7,529,985	7,776,735	8,203,295	8,158,052	-45,243	-0.6%
RETAIL	19,718,794	15,179,471	16,085,847	17,192,039	18,747,910	19,102,773	354,863	1.9%
TRNSWR	130,506	130,463	119,512	160,310	279,364	358,087	78,723	28.2%
INFO	2,586,494	2,987,823	2,597,561	2,209,701	2,160,722	2,613,023	452,301	20.9%
FININS	64,316	68,749	54,216	54,331	49,659	54,960	5,301	10.7%
RELEST	2,219,629	2,004,446	1,899,560	1,809,235	1,943,347	1,978,265	34,918	1.8%
PROTEC	657,461	658,824	685,118	717,351	790,154	755,261	-34,893	-4.4%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	253,151	272,428	288,197	295,775	267,302	168,672	-98,630	-36.9%
EDUSRV	129,453	80,706	105,038	105,531	130,454	68,467	-61,987	-47.5%
MEDSOC	91,267	92,244	113,104	75,454	58,668	41,350	-17,318	-29.5%
ARTREC	280,512	292,409	294,274	266,388	239,678	123,465	-116,213	-48.5%
ACCMFS	3,547,549	3,327,250	3,326,404	3,483,736	4,312,934	4,034,006	-278,928	-6.5%
OTHSRV	896,307	748,938	745,508	647,811	886,884	1,140,954	254,070	28.6%
GOV	435,331	382,561	399,217	450,679	503,795	546,299	42,504	8.4%
TOTAL	34,624,807	29,812,054	36,263,788	37,403,239	40,988,235	41,404,611	416,376	1.0%
Annual Change		-13.9%	21.6%	3.1%	9.6%	1.0%		

Table 3.3

For complete listing of Lines of Business, see page 13

Kenai Second Quarter Taxable Sales History	
1991	22,954,645
1992	24,646,489
1993	25,371,453
1994	28,256,972
1995	28,333,677
1996	29,825,649
1997	30,223,772
1998	30,026,162
1999	30,905,185
2000	31,547,905
2001	34,988,669
2002	34,624,807
2003	29,812,054
2004	36,263,788
2005	37,403,239
2006	40,988,235
2007	41,404,611

Table 3.4

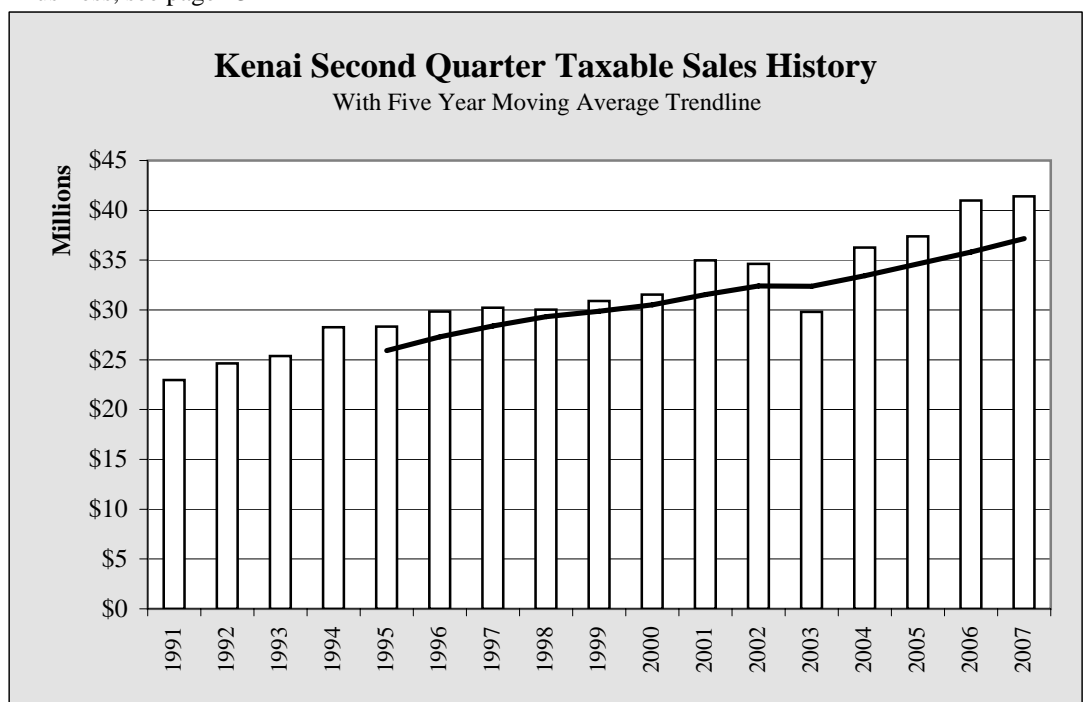


Chart 3.2

Kenai Sales

Kenai YTD 6/30 GROSS Sales by Line of Business - 2002-2007 - in \$								
Line of Business	2002	2003	2004	2005	2006	2007	Annual Amount Change	Annual Percentage Change
AFFH	356,782	471,649	222,982	174,301	189,012	232,810	43,798	23.2%
MINING	2,758,574	1,828,698	2,269,694	1,923,682	2,636,545	2,996,500	359,955	NA
UTIL	4,933,918	4,863,160	4,756,309	5,921,504	6,826,648	6,726,304	-100,344	-1.5%
CONST	7,287,119	10,370,326	5,051,597	8,963,654	7,181,194	11,742,867	4,561,673	63.5%
MANU	5,517,821	8,471,915	7,755,524	7,631,801	8,333,090	9,820,091	1,487,001	17.8%
WHOLSL	11,420,380	12,511,077	29,900,816	30,502,648	24,434,621	26,579,019	2,144,398	8.8%
RETAIL	58,722,749	53,652,330	50,812,943	51,613,889	62,214,331	55,105,691	-7,108,640	-11.4%
TRNSWR	2,540,432	2,631,177	9,138,568	38,879,201	25,516,673	55,335,927	29,819,254	116.9%
INFO	5,250,856	7,343,070	5,945,379	5,502,946	5,722,609	6,609,047	886,438	15.5%
FININS	155,514	196,507	178,606	233,224	324,770	311,271	-13,499	-4.2%
RELEST	10,427,332	8,725,996	7,517,409	7,324,084	7,982,379	7,718,696	-263,683	-3.3%
PROTEC	6,140,353	5,750,509	5,435,134	6,388,633	6,820,764	6,473,128	-347,636	-5.1%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	1,048,537	1,010,732	1,234,765	1,242,037	1,065,116	1,005,021	-60,095	-5.6%
EDUSRV	467,011	390,436	540,669	495,211	548,974	166,065	-382,909	-69.7%
MEDSOC	902,470	1,340,164	830,669	924,433	749,019	820,831	71,812	9.6%
ARTREC	442,397	449,845	462,866	466,303	443,801	253,916	-189,885	-42.8%
ACCMFS	6,602,133	6,123,442	6,255,907	6,400,754	7,602,438	7,539,469	-62,969	-0.8%
OTHSRV	2,139,226	1,940,317	1,955,631	2,087,331	2,311,603	3,463,550	1,151,947	49.8%
GOV	1,190,813	1,193,434	1,205,625	1,331,700	1,525,315	1,790,194	264,879	17.4%
TOTAL	128,304,417	129,264,784	141,471,093	178,007,336	172,428,902	204,690,397	32,261,495	18.7%
Annual Change		0.7%	9.4%	25.8%	-3.1%	18.7%		

Table 3.5

For complete listing of Lines of Business, see page 13

Kenai YTD 6/30 Gross Sales History	
1991	73,684,004
1992	87,112,141
1993	93,491,405
1994	116,529,963
1995	110,225,023
1996	103,279,511
1997	116,277,501
1998	127,194,157
1999	110,915,061
2000	121,768,139
2001	139,092,222
2002	128,304,417
2003	129,264,784
2004	141,471,093
2005	178,007,336
2006	172,428,902
2007	204,690,397

Table 3.6

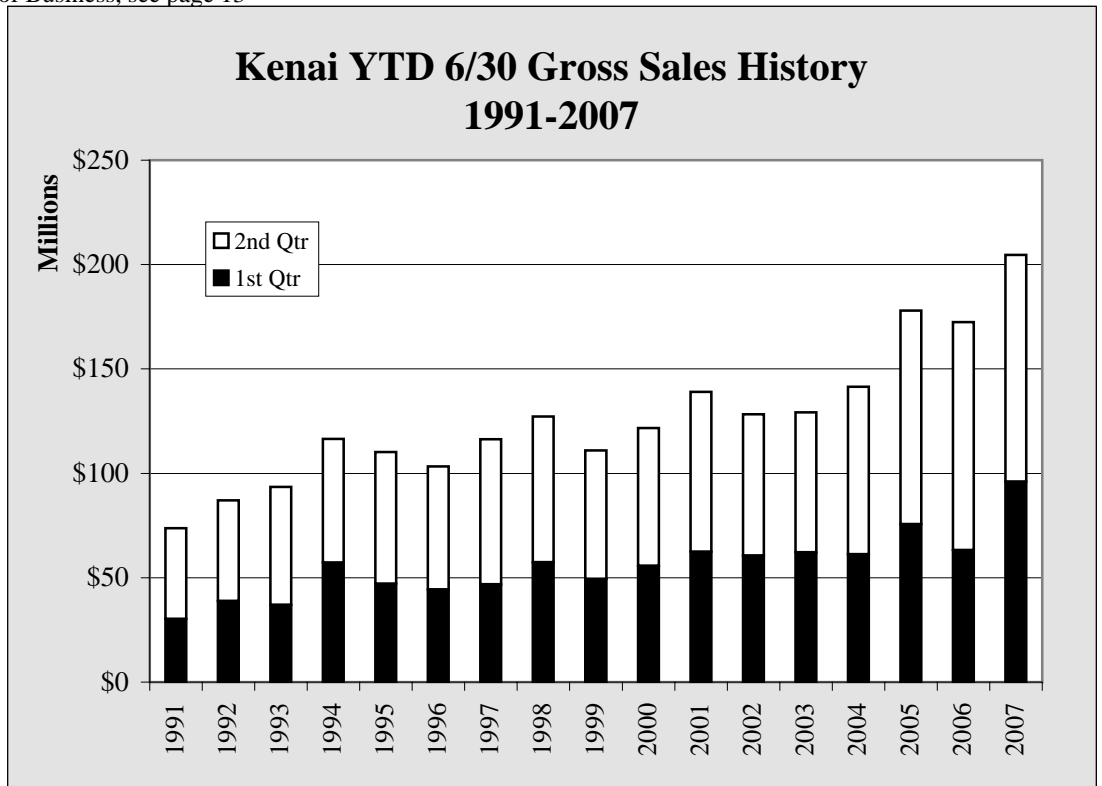


Chart 3.3

Kenai Sales

Kenai YTD 6/30 TAXABLE Sales by Line of Business - 2002 -2007 - in \$								
Line of Business	2002	2003	2004	2005	2006	2007	Annual Amount Change	Annual Percentage Change
AFFH	177,292	195,696	172,728	167,970	170,211	184,694	14,483	8.5%
MINING	101,379	73,587	107,311	80,692	61,308	77,182	15,874	NA
UTIL	3,107,675	3,061,111	3,155,863	3,506,053	4,152,418	3,796,381	-356,037	-8.6%
CONST	527,874	557,962	614,576	541,022	517,463	557,257	39,794	7.7%
MANU	325,726	308,300	347,438	290,923	325,890	331,632	5,742	1.8%
WHOLSL	2,547,074	2,658,043	12,100,344	12,023,716	12,940,445	12,579,776	-360,669	-2.8%
RETAIL	35,900,919	32,685,646	29,431,342	31,141,710	33,682,468	35,205,554	1,523,086	4.5%
TRNSWR	198,251	213,080	200,409	231,519	440,305	504,084	63,779	14.5%
INFO	4,604,000	6,318,753	4,963,253	4,279,210	4,485,393	4,992,485	507,092	11.3%
FININS	129,529	134,419	121,659	102,340	109,399	109,219	-180	-0.2%
RELEST	4,340,028	3,890,585	3,650,326	3,547,266	3,692,870	3,854,951	162,081	4.4%
PROTEC	1,347,728	1,341,292	1,440,167	1,535,884	1,617,891	1,602,168	-15,723	-1.0%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	497,941	513,315	530,859	558,868	501,946	412,430	-89,516	-17.8%
EDUSRV	198,378	145,921	190,537	210,145	258,302	156,974	-101,328	-39.2%
MEDSOC	181,871	204,795	227,636	133,880	105,445	97,341	-8,104	-7.7%
ARTREC	415,736	417,773	427,351	422,751	404,534	245,793	-158,741	-39.2%
ACCMFS	6,406,527	5,980,796	5,964,463	6,012,418	7,265,500	7,178,082	-87,418	-1.2%
OTHSRV	1,659,532	1,450,755	1,391,884	1,257,159	1,555,768	1,990,385	434,617	27.9%
GOV	874,047	764,201	782,133	864,625	971,501	1,041,596	70,095	7.2%
TOTAL	63,541,507	60,916,030	65,820,279	66,908,151	73,259,057	74,917,984	1,658,927	2.3%
Annual Change		-4.1%	8.1%	1.7%	9.5%	2.3%		

Table 3.7

For complete listing of Lines of Business, see page 13

Kenai YTD 6/30 Taxable Sales History	
1991	42,521,913
1992	44,352,960
1993	45,894,585
1994	52,857,660
1995	51,145,431
1996	53,647,406
1997	53,958,393
1998	54,712,953
1999	56,089,082
2000	57,069,418
2001	62,877,910
2002	63,541,507
2003	60,916,030
2004	65,820,279
2005	66,908,151
2006	73,259,057
2007	74,917,984

Table 3.8

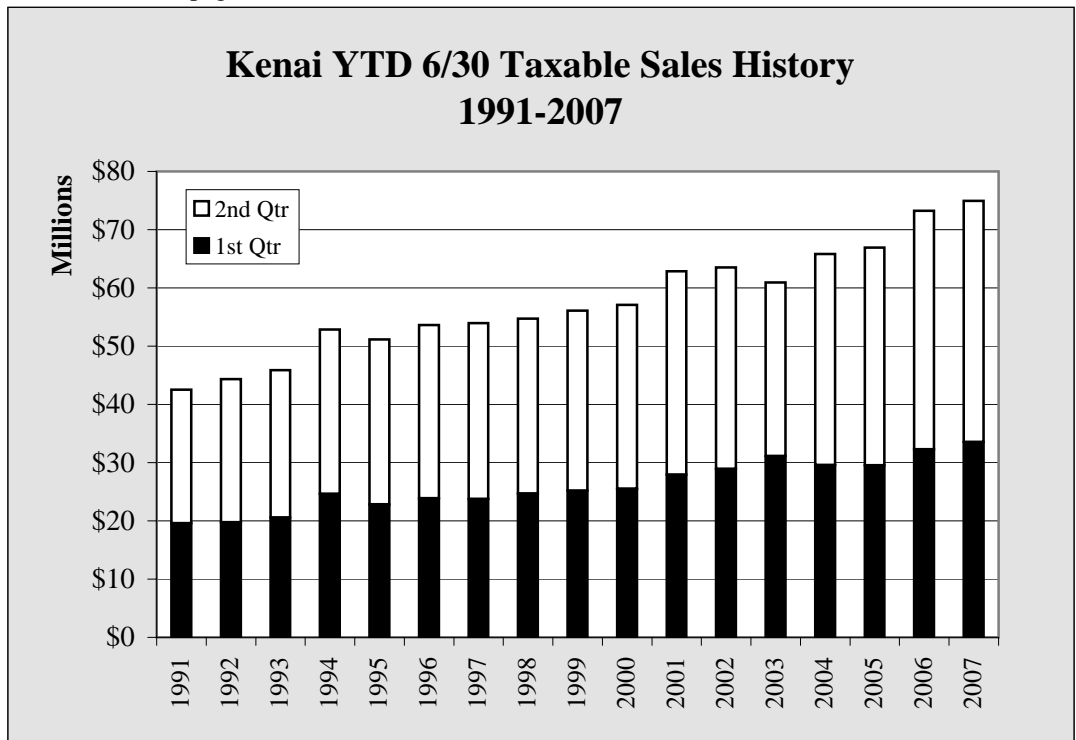


Chart 3.4

Kenai Sales

Kenai Annual GROSS Sales by Line of Business - 2001-2006 - in \$								
Line of Business	2001	2002	2003	2004	2005	2006	Annual Amount Change	Annual Percentage Change
AFFH	1,335,780	806,877	908,404	384,035	328,299	425,818	97,519	29.7%
MINING	2,508,164	3,983,155	4,014,136	99,717,585	78,547,966	42,869,557	-35,678,409	-45.4%
UTIL	8,832,102	10,943,693	8,965,563	9,370,432	13,871,188	12,634,371	-1,236,817	-8.9%
CONST	24,991,397	18,238,159	29,962,189	13,020,172	25,425,189	40,525,053	15,099,864	59.4%
MANU	17,994,262	17,770,220	26,455,314	26,232,173	33,432,735	29,268,746	-4,163,989	-12.5%
WHOLSL	26,746,325	24,690,263	29,926,647	63,578,072	62,846,060	53,888,047	-8,958,013	-14.3%
RETAIL	155,054,007	125,009,398	106,980,974	108,005,994	111,192,957	123,151,904	11,958,947	10.8%
TRNSWR	7,699,820	5,366,315	5,449,530	18,867,382	67,972,249	75,947,785	7,975,536	11.7%
INFO	10,545,803	12,819,554	13,038,018	11,496,637	11,421,725	11,962,241	540,516	4.7%
FININS	249,784	299,587	334,501	329,947	475,280	589,594	114,314	24.1%
RELEST	17,678,827	19,587,800	18,544,260	16,296,357	18,405,524	17,847,989	-557,535	-3.0%
PROTEC	10,507,152	12,250,083	10,626,644	11,722,224	12,690,877	14,218,446	1,527,569	12.0%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	2,196,843	2,307,180	2,345,074	2,633,289	2,413,250	2,678,182	264,932	11.0%
EDUSRV	708,565	809,166	748,934	1,006,774	941,491	989,670	48,179	5.1%
MEDSOC	794,082	2,216,448	3,204,144	2,094,162	1,955,547	1,731,980	-223,567	-11.4%
ARTREC	784,437	829,611	873,462	923,054	962,123	891,912	-70,211	-7.3%
ACCMFS	15,078,925	14,406,743	13,701,428	14,553,823	15,023,389	17,428,995	2,405,606	16.0%
OTHSRV	4,099,833	4,353,631	4,144,677	4,202,515	4,388,095	5,771,514	1,383,419	31.5%
GOV	2,620,317	2,614,831	2,700,596	2,862,813	3,231,177	3,494,476	263,299	8.1%
TOTAL	310,426,425	279,302,714	282,924,495	407,297,440	465,525,121	456,316,280	-9,208,841	-2.0%
Annual Change		-10.0%	1.3%	44.0%	14.3%	-2.0%		

Table 3.9

For complete listing of Lines of Business, see page 13

Kenai Annual Gross Sales History	
1991	193,017,219
1992	216,048,309
1993	253,049,861
1994	249,216,590
1995	268,097,707
1996	248,731,027
1997	278,096,377
1998	280,079,940
1999	270,746,118
2000	283,682,464
2001	310,426,425
2002	279,752,403
2003	283,414,662
2004	407,297,440
2005	465,525,121
2006	456,316,280

Table 3.10

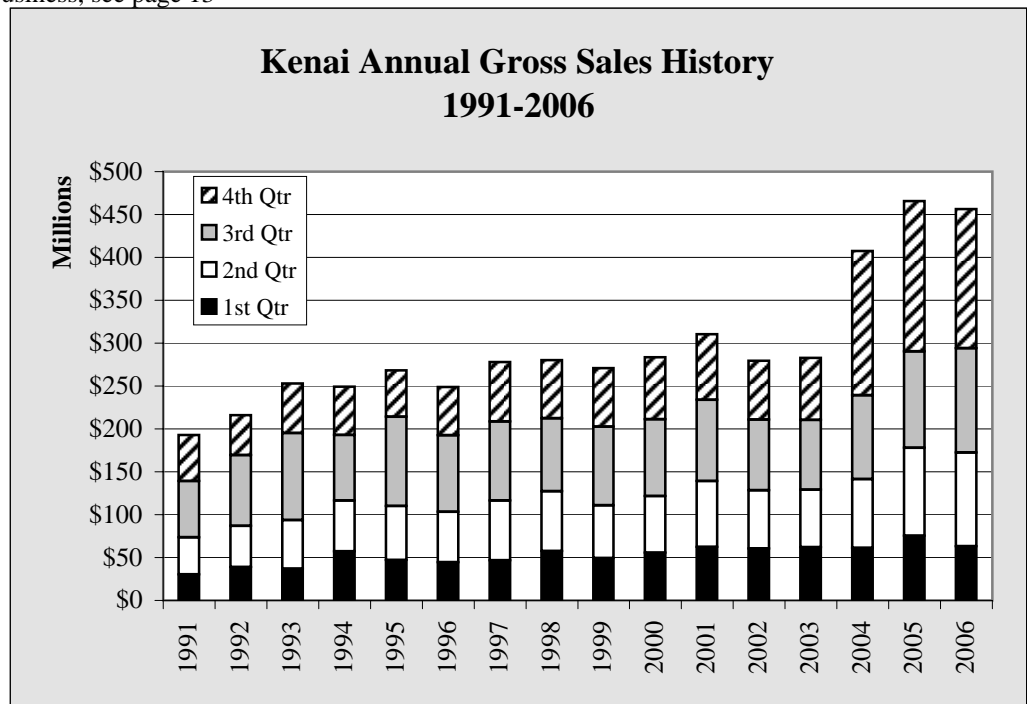


Chart 3.5

Kenai Sales

Kenai Annual TAXABLE Sales by Line of Business - 2001 -2006 - in \$								
Line of Business	2001	2002	2003	2004	2005	2006	Annual Amount Change	Annual Percentage Change
AFFH	288,057	316,738	349,590	309,875	308,304	326,886	18,582	6.0%
MINING	195,020	202,457	176,805	211,955	159,706	113,332	-46,374	-29.0%
UTIL	5,343,612	5,585,796	5,509,627	5,765,278	6,386,909	7,232,992	846,083	13.2%
CONST	1,176,505	1,135,826	1,224,679	1,188,120	1,119,387	1,185,294	65,907	5.9%
MANU	1,083,963	844,835	893,384	1,057,618	1,141,546	935,795	-205,751	-18.0%
WHOLSL	4,710,919	5,644,891	6,336,422	25,239,822	26,564,628	28,052,741	1,488,113	5.6%
RETAIL	82,108,696	78,348,763	63,979,846	63,490,973	67,541,317	72,029,907	4,488,590	6.6%
TRNSWR	757,394	509,961	649,899	675,440	814,711	1,070,913	256,202	31.4%
INFO	8,142,859	10,898,700	11,282,232	9,563,880	8,921,993	9,354,216	432,223	4.8%
FININS	216,329	236,413	230,329	201,182	169,490	164,022	-5,468	-3.2%
RELEST	8,751,191	8,813,617	7,830,478	7,822,050	7,783,503	7,942,565	159,062	2.0%
PROTEC	2,303,203	2,350,038	2,351,196	2,599,658	2,717,043	2,770,014	52,971	1.9%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	991,683	1,053,877	1,079,857	1,188,107	1,082,157	1,020,397	-61,760	-5.7%
EDUSRV	268,684	365,411	316,916	422,852	458,120	498,431	40,311	8.8%
MEDSOC	404,260	367,901	422,182	395,729	239,802	218,404	-21,398	-8.9%
ARTREC	719,582	760,158	794,475	831,299	840,792	799,162	-41,630	-5.0%
ACCMFS	14,558,456	13,999,949	13,197,643	13,633,467	14,012,834	16,535,131	2,522,297	18.0%
OTHSRV	3,122,776	3,377,100	2,992,764	2,881,384	2,747,491	3,407,963	660,472	24.0%
GOV	1,900,735	1,872,817	1,738,471	1,920,438	2,097,894	2,160,749	62,855	3.0%
TOTAL	137,043,924	136,685,248	121,356,795	139,399,127	145,107,627	155,818,914	10,711,287	7.4%
Annual Change		-0.3%	-11.2%	14.9%	4.1%	7.4%		

Table 3.11

For complete listing of Lines of Business, see page 13

Kenai Annual Taxable Sales History	
1991	91,776,687
1992	97,116,702
1993	113,517,014
1994	114,402,035
1995	112,591,635
1996	116,551,530
1997	118,576,754
1998	120,030,707
1999	124,367,091
2000	127,766,126
2001	137,043,924
2002	136,685,248
2003	121,354,719
2004	139,399,127
2005	145,107,627
2006	155,818,914

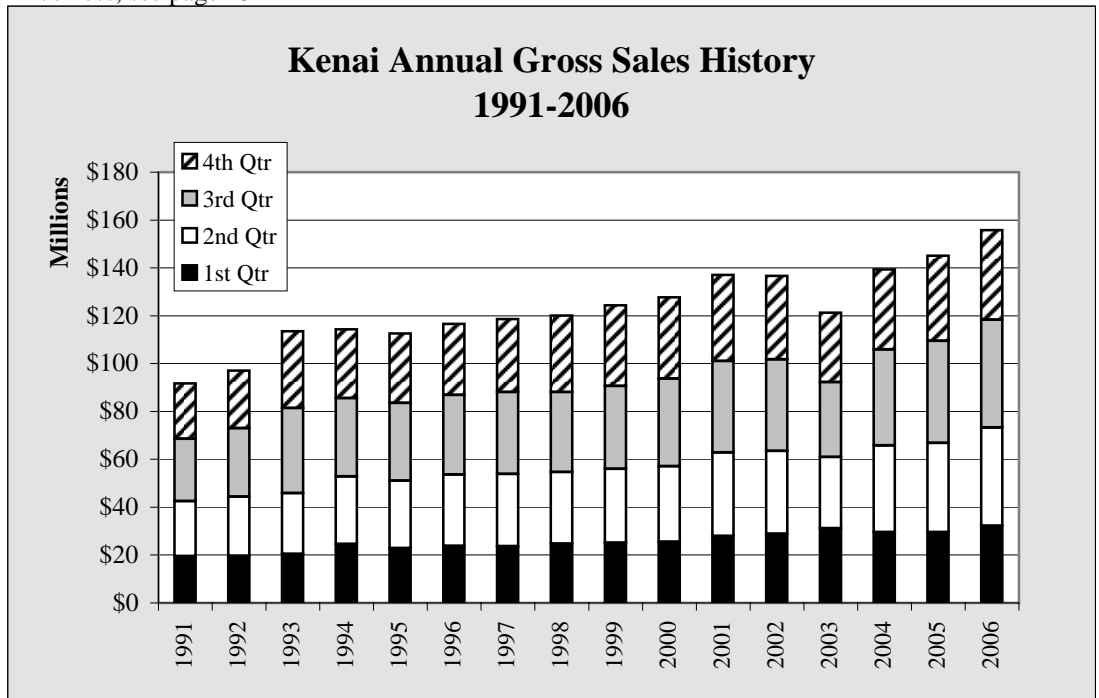


Table 3.12

Chart 3.6

Kenai Sales

Kenai GROSS Sales by Line of Business by Quarter - 2007 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	53,009	179,801			232,810
Mining	611,812	2,384,688			2,996,500
Utilities	3,925,517	2,800,787			6,726,304
Construction	4,581,023	7,161,844			11,742,867
Manufacturing	4,565,943	5,254,148			9,820,091
Wholesale	9,073,444	17,505,575			26,579,019
Retail	25,033,656	30,072,035			55,105,691
Transportation, Warehousing	30,693,848	24,642,079			55,335,927
Information	2,972,185	3,636,862			6,609,047
Finance, Insurance	158,516	152,755			311,271
Real Estate, Rentals, Leasing	3,685,370	4,033,326			7,718,696
Professional, Scientific, Technical	3,670,566	2,802,562			6,473,128
Management of Companies, Enterprises	0	0			0
Administration, Support, Waste Mgmt., Remediation	558,552	446,469			1,005,021
Educational Services	93,070	72,995			166,065
Health and Social Services	419,980	400,851			820,831
Arts, Entertainment, Recreation	124,674	129,242			253,916
Accommodation, Food Services	3,342,793	4,196,676			7,539,469
Other Services	1,548,339	1,915,211			3,463,550
Public Administration	791,264	998,930			1,790,194
TOTAL	95,903,561	108,786,836	0	0	204,690,397

Table 3.13

Kenai TAXABLE Sales by Line of Business by Quarter - 2007 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	36,269	148,425			184,694
Mining	21,300	55,882			77,182
Utilities	2,223,444	1,572,937			3,796,381
Construction	265,532	291,725			557,257
Manufacturing	139,624	192,008			331,632
Wholesale	4,421,724	8,158,052			12,579,776
Retail	16,102,781	19,102,773			35,205,554
Transportation, Warehousing	145,997	358,087			504,084
Information	2,379,462	2,613,023			4,992,485
Finance, Insurance	54,259	54,960			109,219
Real Estate, Rentals, Leasing	1,876,686	1,978,265			3,854,951
Professional, Scientific, Technical	846,907	755,261			1,602,168
Management of Companies, Enterprises	0	0			0
Administration, Support, Waste Mgmt., Remediation	243,758	168,672			412,430
Educational Services	88,507	68,467			156,974
Health and Social Services	55,991	41,350			97,341
Arts, Entertainment, Recreation	122,328	123,465			245,793
Accommodation, Food Services	3,144,076	4,034,006			7,178,082
Other Services	849,431	1,140,954			1,990,385
Public Administration	495,297	546,299			1,041,596
TOTAL	33,513,373	41,404,611	0	0	74,917,984

Table 3.14

Kenai Sales

Kenai GROSS Sales by Line of Business by Quarter - 2006 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	33,062	155,950	101,952	134,854	425,818
Mining	1,064,301	1,572,244	1,204,381	39,028,631	42,869,557
Utilities	3,940,507	2,886,141	2,448,211	3,359,512	12,634,371
Construction	1,688,153	5,493,041	8,250,238	25,093,621	40,525,053
Manufacturing	2,535,905	5,797,185	14,388,322	6,547,334	29,268,746
Wholesale	9,169,811	15,264,810	16,125,342	13,328,084	53,888,047
Retail	25,660,802	36,553,529	32,345,823	28,591,750	123,151,904
Transportation, Warehousing	2,778,466	22,738,207	23,811,915	26,619,197	75,947,785
Information	2,913,923	2,808,686	3,104,018	3,135,614	11,962,241
Finance, Insurance	161,867	162,903	145,841	118,983	589,594
Real Estate, Rentals, Leasing	3,583,246	4,399,133	5,009,232	4,856,378	17,847,989
Professional, Scientific, Technical	3,452,009	3,368,755	3,936,944	3,460,738	14,218,446
Management of Companies, Enterprises	0	0	0	0	0
Administration, Support, Waste Mgmt., Remediation	517,751	547,365	1,054,335	558,731	2,678,182
Educational Services	193,462	355,512	225,500	215,196	989,670
Health and Social Services	387,589	361,430	403,831	579,130	1,731,980
Arts, Entertainment, Recreation	178,718	265,083	313,157	134,954	891,912
Accommodation, Food Services	3,142,385	4,460,053	6,204,684	3,621,873	17,428,995
Other Services	1,060,665	1,250,938	1,365,568	2,094,343	5,771,514
Public Administration	729,788	795,527	1,083,271	885,890	3,494,476
TOTAL	63,192,410	109,236,492	121,522,565	162,364,813	456,316,280

Table 3.15

Kenai GROSS Sales by Line of Business by Quarter - 2005 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	26,781	147,520	67,748	86,250	328,299
Mining	1,490,355	433,327	2,585,113	74,039,171	78,547,966
Utilities	3,496,772	2,424,732	5,072,132	2,877,552	13,871,188
Construction	2,064,235	6,899,419	10,296,220	6,165,315	25,425,189
Manufacturing	2,930,608	4,701,193	21,799,320	4,001,614	33,432,735
Wholesale	11,756,319	18,746,329	19,372,077	12,971,335	62,846,060
Retail	23,399,065	28,214,824	30,132,184	29,446,884	111,192,957
Transportation, Warehousing	14,831,365	24,047,836	2,262,742	26,830,306	67,972,249
Information	2,665,534	2,837,412	3,055,963	2,862,816	11,421,725
Finance, Insurance	87,089	146,135	109,826	132,230	475,280
Real Estate, Rentals, Leasing	3,434,997	3,889,087	4,976,020	6,105,420	18,405,524
Professional, Scientific, Technical	3,733,404	2,655,229	3,100,306	3,201,938	12,690,877
Management of Companies, Enterprises	0	0	0	0	0
Administration, Support, Waste Mgmt., Remediation	543,980	698,057	607,460	563,753	2,413,250
Educational Services	183,193	312,018	228,737	217,543	941,491
Health and Social Services	491,714	432,719	410,582	620,532	1,955,547
Arts, Entertainment, Recreation	162,777	303,526	330,312	165,508	962,123
Accommodation, Food Services	2,675,792	3,724,962	5,514,438	3,108,197	15,023,389
Other Services	943,555	1,143,776	1,156,339	1,144,425	4,388,095
Public Administration	641,805	689,895	1,203,085	696,392	3,231,177
TOTAL	75,559,340	102,447,996	112,280,604	175,237,181	465,525,121

Table 3.16

Kenai Sales

Kenai TAXABLE Sales by Line of Business by Quarter - 2006 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	32,948	137,263	61,255	95,420	326,886
Mining	25,806	35,502	28,543	23,481	113,332
Utilities	2,403,379	1,749,039	1,304,520	1,776,054	7,232,992
Construction	236,295	281,168	313,287	354,544	1,185,294
Manufacturing	114,793	211,097	436,978	172,927	935,795
Wholesale	4,737,150	8,203,295	8,793,332	6,318,964	28,052,741
Retail	14,934,558	18,747,910	20,249,102	18,098,337	72,029,907
Transportation, Warehousing	160,941	279,364	470,359	160,249	1,070,913
Information	2,324,671	2,160,722	2,414,539	2,454,284	9,354,216
Finance, Insurance	59,740	49,659	28,659	25,964	164,022
Real Estate, Rentals, Leasing	1,749,523	1,943,347	2,225,273	2,024,422	7,942,565
Professional, Scientific, Technical	827,737	790,154	632,634	519,489	2,770,014
Management of Companies, Enterprises	0	0	0	0	0
Administration, Support, Waste Mgmt., Remediation	234,644	267,302	276,754	241,697	1,020,397
Educational Services	127,848	130,454	124,290	115,839	498,431
Health and Social Services	46,777	58,668	52,209	60,750	218,404
Arts, Entertainment, Recreation	164,856	239,678	269,264	125,364	799,162
Accommodation, Food Services	2,952,566	4,312,934	5,788,065	3,481,566	16,535,131
Other Services	668,884	886,884	976,548	875,647	3,407,963
Public Administration	467,706	503,795	700,435	488,813	2,160,749
TOTAL	32,270,822	40,988,235	45,146,046	37,413,811	155,818,914

Table 3.17

Kenai TAXABLE Sales by Line of Business by Quarter - 2005 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	25,586	142,384	54,797	85,537	308,304
Mining	49,924	30,768	25,528	53,486	159,706
Utilities	2,036,208	1,469,845	1,184,595	1,696,261	6,386,909
Construction	220,307	320,715	250,028	328,337	1,119,387
Manufacturing	96,472	194,451	729,282	121,341	1,141,546
Wholesale	4,246,981	7,776,735	7,771,491	6,769,421	26,564,628
Retail	13,949,671	17,192,039	19,396,494	17,003,113	67,541,317
Transportation, Warehousing	71,209	160,310	379,909	203,283	814,711
Information	2,069,509	2,209,701	2,416,559	2,226,224	8,921,993
Finance, Insurance	48,009	54,331	31,099	36,051	169,490
Real Estate, Rentals, Leasing	1,738,031	1,809,235	2,393,185	1,843,052	7,783,503
Professional, Scientific, Technical	818,533	717,351	613,242	567,917	2,717,043
Management of Companies, Enterprises	0	0	0	0	0
Administration, Support, Waste Mgmt., Remediation	263,093	295,775	289,106	234,183	1,082,157
Educational Services	104,614	105,531	122,638	125,337	458,120
Health and Social Services	58,426	75,454	56,534	49,388	239,802
Arts, Entertainment, Recreation	156,363	266,388	279,320	138,721	840,792
Accommodation, Food Services	2,528,682	3,483,736	4,999,938	3,000,478	14,012,834
Other Services	609,348	647,811	802,150	688,182	2,747,491
Public Administration	413,946	450,679	768,655	464,614	2,097,894
TOTAL	29,504,912	37,403,239	42,564,550	35,634,926	145,107,627

Table 3.18

Kenai Construction

Kenai 2nd Quarter Permit VALUES by Type - 2001-2007 - in \$								
	2001	2002	2003	2004	2005	2006	2007	Annual Change
Residential New	2,886,000	2,362,000	1,943,000	1,079,000	1,883,500	3,383,000	3,934,500	16.3%
Residential Alter/Add	228,300	323,100	515,200	52,200	131,300	305,700	706,900	131.2%
Commercial New	3,744,000	1,480,000	0	81,000	45,000	60,000	889,000	1381.7%
Commercial Alter/Add	739,600	404,300	270,150	685,200	497,500	408,400	637,700	56.1%
Total	7,597,900	4,569,400	2,728,350	1,897,400	2,557,300	4,157,100	6,168,100	48.4%
Annual Change		-39.9%	-40.3%	-30.5%	34.8%	62.6%	48.4%	

Table 3.19

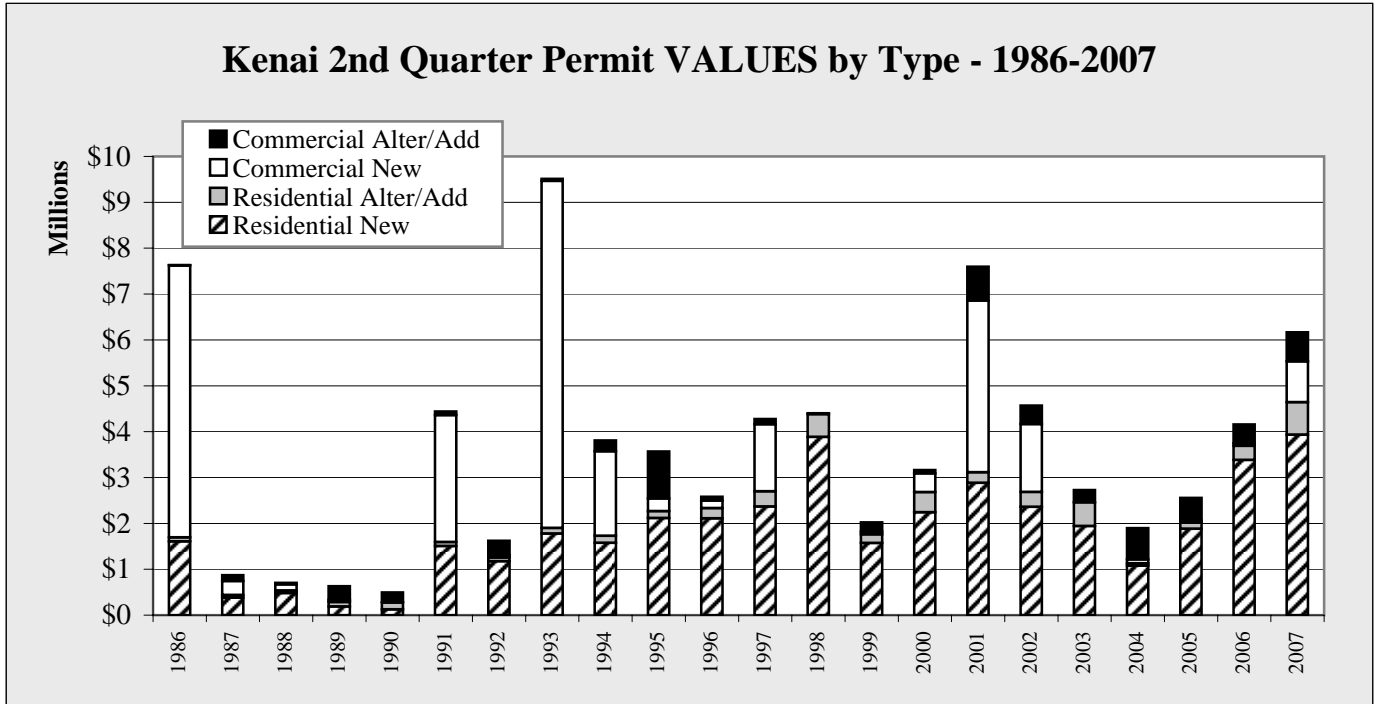


Chart 3.7

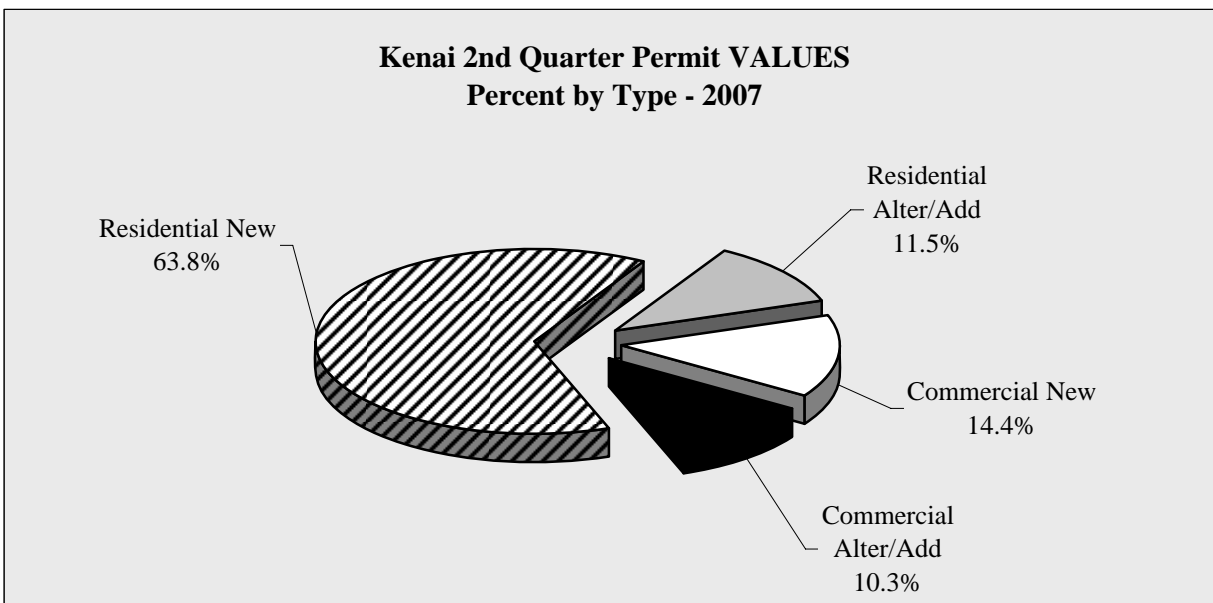


Chart 3.8

Kenai Construction

Kenai 2nd Quarter Permit VOLUME by Type - 2001-2007								
	2001	2002	2003	2004	2005	2006	2007	Annual Change
Residential New	16	18	13	5	11	16	17	6.3%
Residential Alter/Add	13	14	16	8	11	16	15	-6.3%
Commercial New	3	3	0	2	2	1	2	100.0%
Commercial Alter/Add	10	2	11	15	9	9	9	0.0%
Total	42	37	40	30	33	42	43	2.4%
Annual Change		-11.9%	8.1%	-25.0%	10.0%	27.3%	2.4%	

Table 3.20

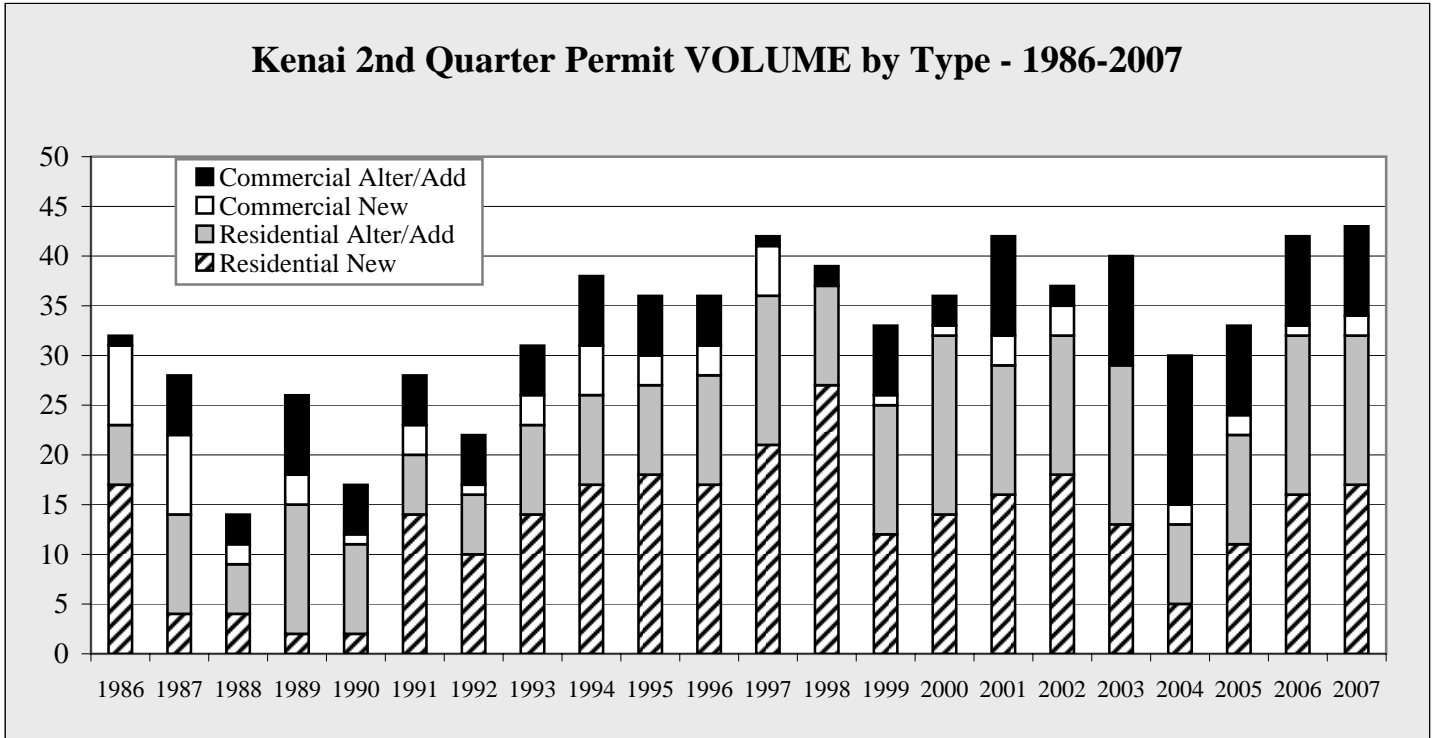


Chart 3.9

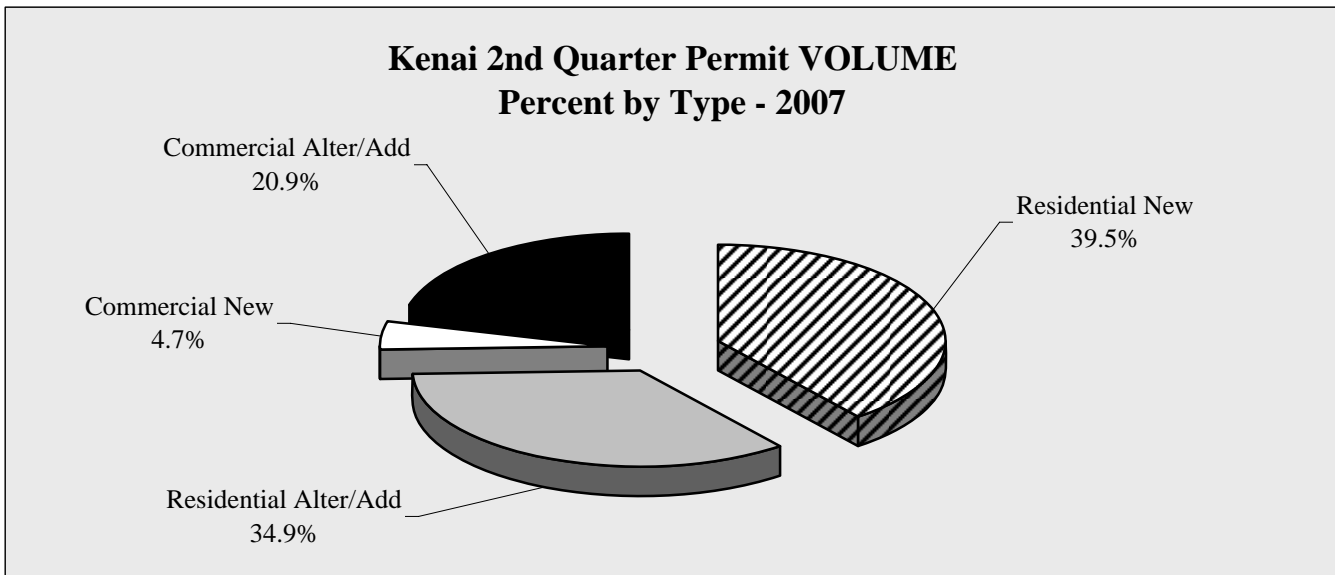


Chart 3.10

Kenai Construction

Kenai YTD 6/30 Permit VALUES by Type - 2001-2007 - in \$								
	2001	2002	2003	2004	2005	2006	2007	Annual Change
Residential New	3,509,000	2,641,000	1,943,000	1,379,000	1,883,500	3,761,000	4,461,500	18.6%
Residential Alter/Add	389,800	351,100	530,200	64,200	265,800	339,700	850,900	150.5%
Commercial New	3,759,000	5,059,200	0	81,000	45,000	60,000	889,000	1381.7%
Commercial Alter/Add	759,600	406,300	1,812,750	685,200	788,500	759,900	736,200	-3.1%
Total	8,417,400	8,457,600	4,285,950	2,209,400	2,982,800	4,920,600	6,937,600	41.0%
Annual Change		0.5%	-49.3%	-48.5%	35.0%	65.0%	41.0%	

Table 3.21

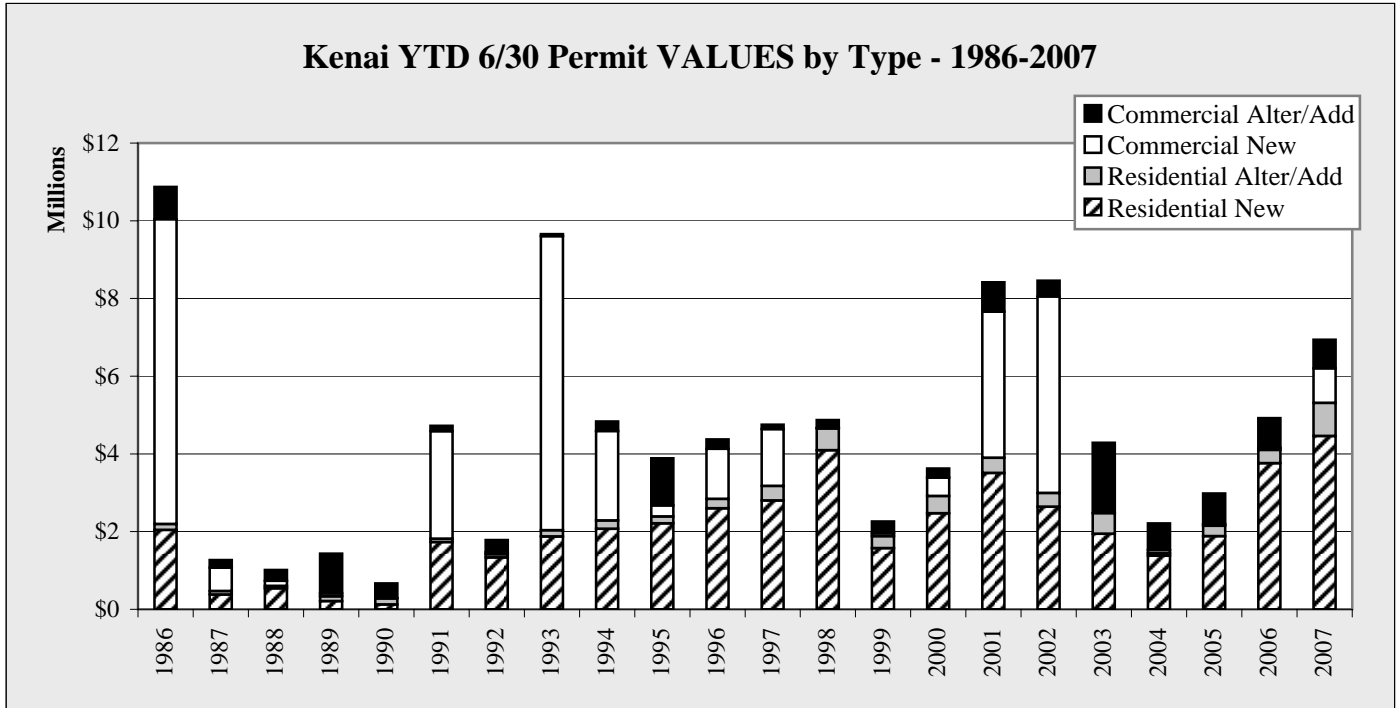


Chart 3.11

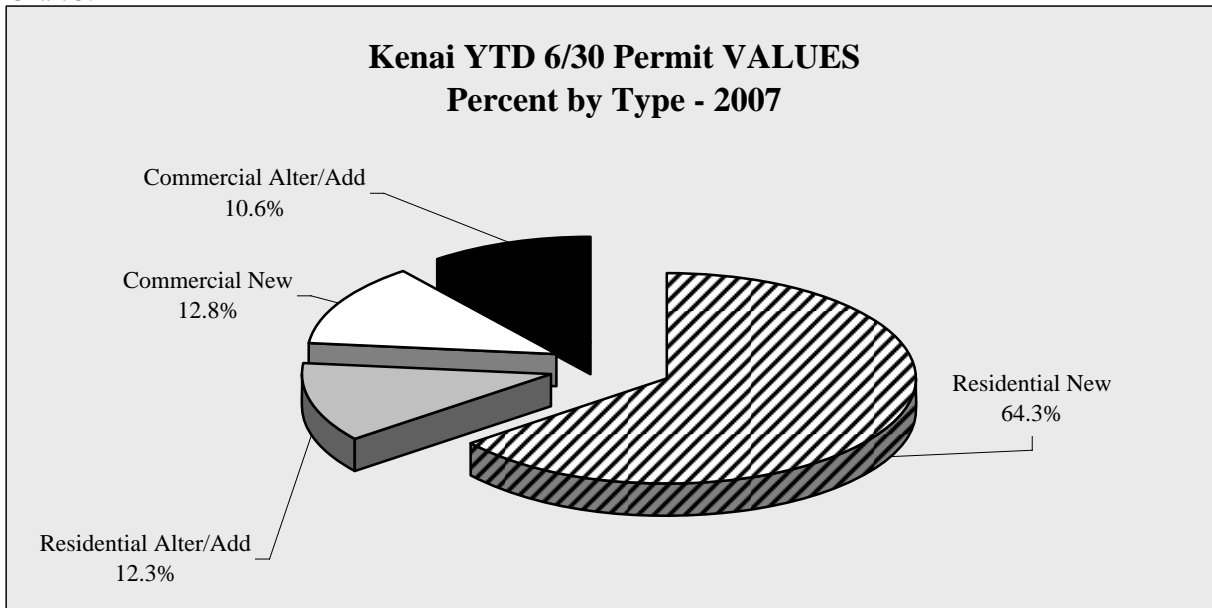


Chart 3.12

Kenai Construction

Kenai YTD 6/30 Permit VOLUME by Type - 2001-2007

	2001	2002	2003	2004	2005	2006	2007	Annual Change
Residential New	20	20	13	8	11	18	21	16.7%
Residential Alter/Add	18	15	17	9	18	19	20	5.3%
Commercial New	4	4	0	2	2	1	2	100.0%
Commercial Alter/Add	11	3	18	15	12	18	11	-38.9%
Total	53	42	48	34	43	56	54	-3.6%
Annual Change		-20.8%	14.3%	-29.2%	26.5%	30.2%	-3.6%	

Table 3.22

Kenai YTD 6/30 Permit VOLUME by Type - 1986-2007

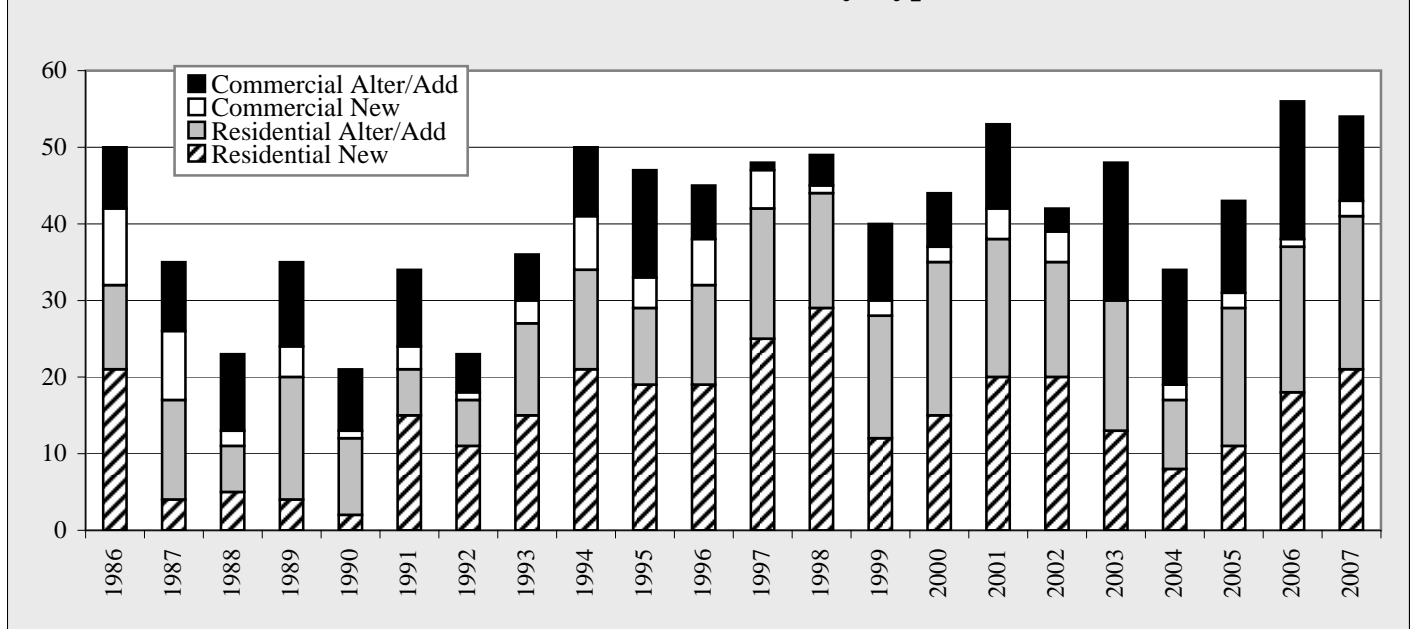


Chart 3.13

**Kenai YTD 6/30 Permit VOLUME
Percent by Type - 2007**

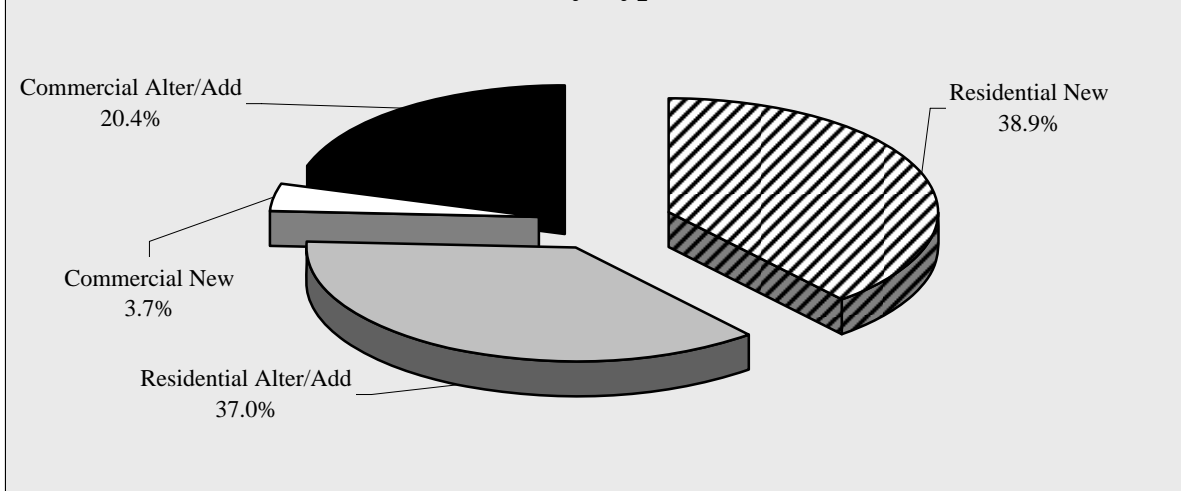


Chart 3.14

Kenai Construction

Kenai Annual Permit VALUES by Type by Quarter - 2000-2007 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2000					
Residential - New	228,000	2,242,000	1,287,000	376,000	4,133,000
Residential - Add/Alter	7,000	439,000	387,000	55,400	888,400
Commercial - New	65,000	409,000	2,896,000	244,000	3,614,000
Commercial - Add/Alter	162,900	73,000	524,000	2,800	762,700
TOTAL	462,900	3,163,000	5,094,000	678,200	9,398,100
2001					
Residential - New	623,000	2,886,000	1,152,000	324,000	4,985,000
Residential - Add/Alter	161,500	228,300	217,500	67,800	675,100
Commercial - New	15,000	3,744,000	1,406,700	214,000	5,379,700
Commercial - Add/Alter	20,000	739,600	1,730,000	49,500	2,539,100
TOTAL	819,500	7,597,900	4,506,200	655,300	13,578,900
2002					
Residential - New	279,000	2,362,000	2,899,000	377,000	5,917,000
Residential - Add/Alter	28,000	323,100	302,400	70,000	723,500
Commercial - New	3,579,200	1,480,000	212,000	990,000	6,261,200
Commercial - Add/Alter	2,000	404,300	3,400,600	90,800	3,897,700
TOTAL	3,888,200	4,569,400	6,814,000	1,527,800	16,799,400
2003					
Residential - New	0	1,943,000	560,000	779,000	3,282,000
Residential - Add/Alter	15,000	515,200	168,850	183,000	882,050
Commercial - New	0	0	51,000	253,000	304,000
Commercial - Add/Alter	1,542,600	270,150	2,920,500	1,240,500	5,973,750
TOTAL	1,557,600	2,728,350	3,700,350	2,455,500	10,441,800
2004					
Residential - New	300,000	1,079,000	1,197,500	482,000	3,058,500
Residential - Add/Alter	12,000	52,200	308,950	27,000	400,150
Commercial - New	0	81,000	250,000	0	331,000
Commercial - Add/Alter	0	685,200	235,300	76,400	996,900
TOTAL	312,000	1,897,400	1,991,750	585,400	4,786,550
2005					
Residential - New	0	1,883,500	1,544,000	946,000	4,373,500
Residential - Add/Alter	134,500	131,300	306,600	78,500	650,900
Commercial - New	0	45,000	1,000,000	128,000	1,173,000
Commercial - Add/Alter	291,000	497,500	1,184,500	67,500	2,040,500
TOTAL	425,500	2,557,300	4,035,100	1,220,000	8,237,900
2006					
Residential - New	378,000	3,383,000	2,324,500	1,334,000	7,419,500
Residential - Add/Alter	34,000	305,700	262,154	26,700	628,554
Commercial - New	0	60,000	175,000	375,000	610,000
Commercial - Add/Alter	351,500	408,400	1,606,000	52,200	2,418,100
TOTAL	763,500	4,157,100	4,367,654	1,787,900	11,076,154
2007					
					Year to Date
Residential - New	527,000	3,934,500			4,461,500
Residential - Add/Alter	144,000	706,900			850,900
Commercial - New	0	889,000			889,000
Commercial - Add/Alter	98,500	637,700			736,200
TOTAL	769,500	6,168,100	0	0	6,937,600

Table 3.23

Kenai Construction

Kenai Annual Permit VOLUME by Type by Quarter - 2000-2007					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2000					
Residential - New	1	14	11	3	29
Residential - Add/Alter	2	18	18	7	45
Commercial - New	1	1	4	2	8
Commercial - Add/Alter	4	3	3	1	11
TOTAL	8	36	36	13	93
2001					
Residential - New	4	16	8	2	30
Residential - Add/Alter	5	13	8	5	31
Commercial - New	1	3	3	1	8
Commercial - Add/Alter	1	10	4	3	18
TOTAL	11	42	23	11	87
2002					
Residential - New	2	18	19	3	42
Residential - Add/Alter	1	14	26	4	45
Commercial - New	1	3	2	3	9
Commercial - Add/Alter	1	2	12	10	25
TOTAL	5	37	59	20	121
2003					
Residential - New	0	13	3	6	22
Residential - Add/Alter	1	16	22	5	44
Commercial - New	0	0	2	2	4
Commercial - Add/Alter	7	11	18	8	44
TOTAL	8	40	45	21	114
2004					
Residential - New	3	5	8	4	20
Residential - Add/Alter	1	8	12	4	25
Commercial - New	0	2	1	0	3
Commercial - Add/Alter	0	15	10	6	31
TOTAL	4	30	31	14	79
2005					
Residential - New	0	11	8	5	24
Residential - Add/Alter	7	11	14	4	36
Commercial - New	0	2	1	1	4
Commercial - Add/Alter	3	9	10	4	26
TOTAL	10	33	33	14	90
2006					
Residential - New	2	16	14	5	37
Residential - Add/Alter	3	16	16	4	39
Commercial - New	0	1	1	1	3
Commercial - Add/Alter	9	9	12	4	34
TOTAL	14	42	43	14	113
2007					
					Year to Date
Residential - New	4	17			21
Residential - Add/Alter	5	15			20
Commercial - New	0	2			2
Commercial - Add/Alter	2	9			11
TOTAL	11	43	0	0	54

Table 3.24

Seldovia Sales

Seldovia 2nd Quarter GROSS Sales by Line of Business - 2002-2007 - in \$								
Line of Business	2002	2003	2004	2005	2006	2007	Annual Amount Change	Annual Percentage Change
AFFH	0	0	0	0	0	1	1	NA
MINING	0	0	0	0	0	0	0	NA
UTIL	91,866	87,488	77,365	94,395	98,564	101,555	2,991	3.0%
CONST	45,474	215,693	763,635	448,535	164,132	806,101	641,969	391.1%
MANU	4,738	3,449	8,348	519	2,027	1,602	-425	-21.0%
WHOLSL	280,857	278,892	336,856	395,869	418,821	461,636	42,815	10.2%
RETAIL	249,332	272,991	273,983	247,256	249,160	278,392	29,232	11.7%
TRNSWR	70,159	84,827	85,976	88,970	124,452	117,786	-6,666	-5.4%
INFO	43,918	47,380	75,094	80,430	76,379	148,433	72,054	94.3%
FININS	0	0	0	0	0	0	0	NA
RELEST	18,980	248,403	10,419	421,243	573,282	24,560	-548,722	-95.7%
PROTEC	20,114	10,284	5,961	4,509	13,650	139,361	125,711	921.0%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	2,767	25,802	14,532	8,278	5,206	33,383	28,177	541.2%
EDUSRV	540	0	0	455	0	315	315	NA
MEDSOC	1,080	960	540	0	0	0	0	NA
ARTREC	3,176	3,027	7,593	17,311	12,055	880	-11,175	-92.7%
ACCMFS	249,141	269,219	222,603	231,506	323,349	338,343	14,994	4.6%
OTHSRV	4,081	6,672	822	478	2,950	10,826	7,876	267.0%
GOV	68,832	74,368	87,943	80,780	105,810	76,504	-29,306	-27.7%
TOTAL	1,155,055	1,629,455	1,971,670	2,120,534	2,169,837	2,539,678	369,841	17.0%
Annual Change		41.1%	21.0%	7.6%	2.3%	17.0%		

Table 4.1

For complete listing of Lines of Business, see page 13

Seldovia Second Quarter Gross Sales History	
1991	1,719,617
1992	1,095,624
1993	1,238,914
1994	1,395,585
1995	1,802,578
1996	1,406,053
1997	1,362,360
1998	1,331,163
1999	1,388,188
2000	1,526,900
2001	1,473,305
2002	1,155,055
2003	1,629,455
2004	1,971,670
2005	2,120,534
2006	2,169,837
2007	2,539,678

Table 4.2



Chart 4.1

Seldovia Sales

Seldovia 2nd Quarter TAXABLE Sales by Line of Business - 2002 -2007 - in \$								
Line of Business	2002	2003	2004	2005	2006	2007	Annual Amount Change	Annual Percentage Change
AFFH	0	0	0	0	0	1	1	NA
MINING	0	0	0	0	0	0	0	NA
UTIL	51,038	49,296	45,563	53,250	54,926	58,972	4,046	7.4%
CONST	9,130	10,946	8,058	7,615	7,858	6,209	-1,649	-21.0%
MANU	1,038	772	1,748	107	27	500	473	1751.9%
WHOLSL	197,608	209,724	233,008	235,860	263,478	286,917	23,439	8.9%
RETAIL	225,940	235,346	237,920	218,035	216,749	253,968	37,219	17.2%
TRNSWR	39,046	55,289	47,888	54,047	48,331	70,980	22,649	46.9%
INFO	43,513	47,303	59,902	55,029	49,638	122,141	72,503	146.1%
FININS	0	0	0	0	0	0	0	NA
RELEST	11,661	12,414	8,789	8,763	9,352	7,463	-1,889	-20.2%
PROTEC	7,566	4,905	5,336	3,609	11,633	12,084	451	3.9%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	1,368	1,843	1,142	1,137	616	1,028	412	66.9%
EDUSRV	540	0	0	455	0	315	315	NA
MEDSOC	1,080	960	540	0	0	0	0	NA
ARTREC	150	319	44	522	1,563	880	-683	-43.7%
ACCMFS	246,111	264,069	221,524	225,803	245,895	336,293	90,398	36.8%
OTHSRV	3,047	4,243	800	478	1,016	5,416	4,400	433.1%
GOV	59,994	65,537	67,327	67,431	62,443	57,503	-4,940	-7.9%
TOTAL	898,830	962,966	939,589	932,141	973,525	1,220,670	247,145	25.4%
Annual Change		7.1%	-2.4%	-0.8%	4.4%	25.4%		

Table 4.3

For complete listing of Lines of Business, see page 13

Seldovia Second Quarter Taxable Sales History	
1991	882,434
1992	827,007
1993	814,962
1994	868,198
1995	981,822
1996	996,975
1997	1,001,066
1998	1,000,949
1999	915,962
2000	1,018,255
2001	956,033
2002	898,830
2003	962,966
2004	939,589
2005	932,141
2006	973,525
2007	1,220,670

Table 4.4

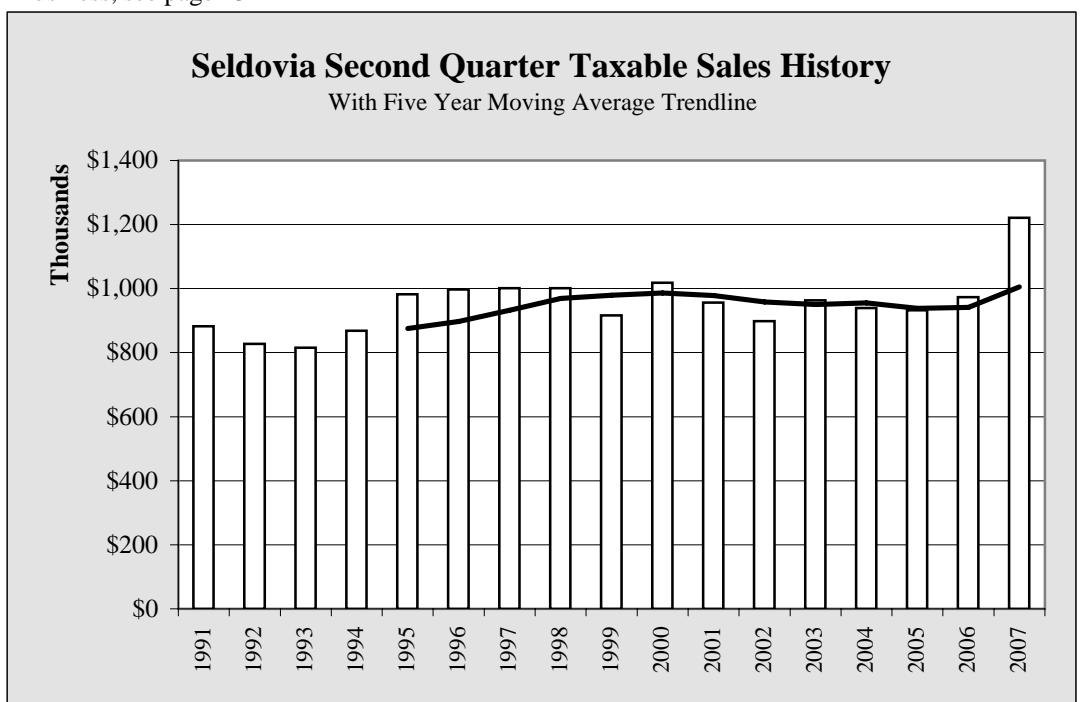


Chart 4.2

Seldovia Sales

Seldovia YTD 6/30 GROSS Sales by Line of Business - 2002-2007 - in \$								
Line of Business	2002	2003	2004	2005	2006	2007	Annual Amount Change	Annual Percentage Change
AFFH	0	0	0	0	0	1	1	NA
MINING	0	0	0	0	0	16	16	NA
UTIL	193,907	185,953	163,419	184,812	217,751	227,196	9,445	4.3%
CONST	113,546	243,640	1,365,187	883,194	273,888	935,782	661,894	241.7%
MANU	6,032	3,704	9,374	6,718	11,617	2,286	-9,331	-80.3%
WHOLSL	516,513	569,334	619,197	699,656	794,471	877,384	82,913	10.4%
RETAIL	427,350	464,787	463,264	404,135	393,904	445,806	51,902	13.2%
TRNSWR	73,623	85,502	86,080	89,324	160,759	118,023	-42,736	-26.6%
INFO	100,041	95,520	140,469	149,806	152,599	229,943	77,344	50.7%
FININS	0	0	0	0	0	0	0	NA
RELEST	181,936	259,154	20,389	434,864	992,789	64,566	-928,223	-93.5%
PROTEC	55,103	20,722	16,961	8,213	21,583	166,281	144,698	670.4%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	6,219	28,988	15,645	15,023	5,379	33,481	28,102	522.4%
EDUSRV	847	0	0	455	0	615	615	NA
MEDSOC	1,080	1,380	900	0	0	24,116	24,116	NA
ARTREC	11,937	10,119	12,624	34,100	23,549	9,383	-14,166	-60.2%
ACCMFS	340,106	364,718	305,095	320,594	411,095	659,881	248,786	60.5%
OTHSRV	5,567	10,632	1,451	3,449	3,827	19,305	15,478	404.4%
GOV	132,960	132,307	156,662	147,926	223,746	203,834	-19,912	-8.9%
TOTAL	2,166,767	2,476,460	3,376,717	3,382,269	3,686,957	4,017,899	330,942	9.0%
Annual Change		14.3%	36.4%	0.2%	9.0%	9.0%		

Table 4.5

For complete listing of Lines of Business, see page 13

Seldovia YTD 6/30 Gross Sales History	
1991	2,584,280
1992	1,860,824
1993	2,033,108
1994	2,217,544
1995	2,765,473
1996	2,270,984
1997	2,257,510
1998	2,266,837
1999	2,296,246
2000	2,677,592
2001	2,372,116
2002	2,166,767
2003	2,476,460
2004	3,376,717
2005	3,382,269
2006	3,686,957
2007	4,017,899

Table 4.6

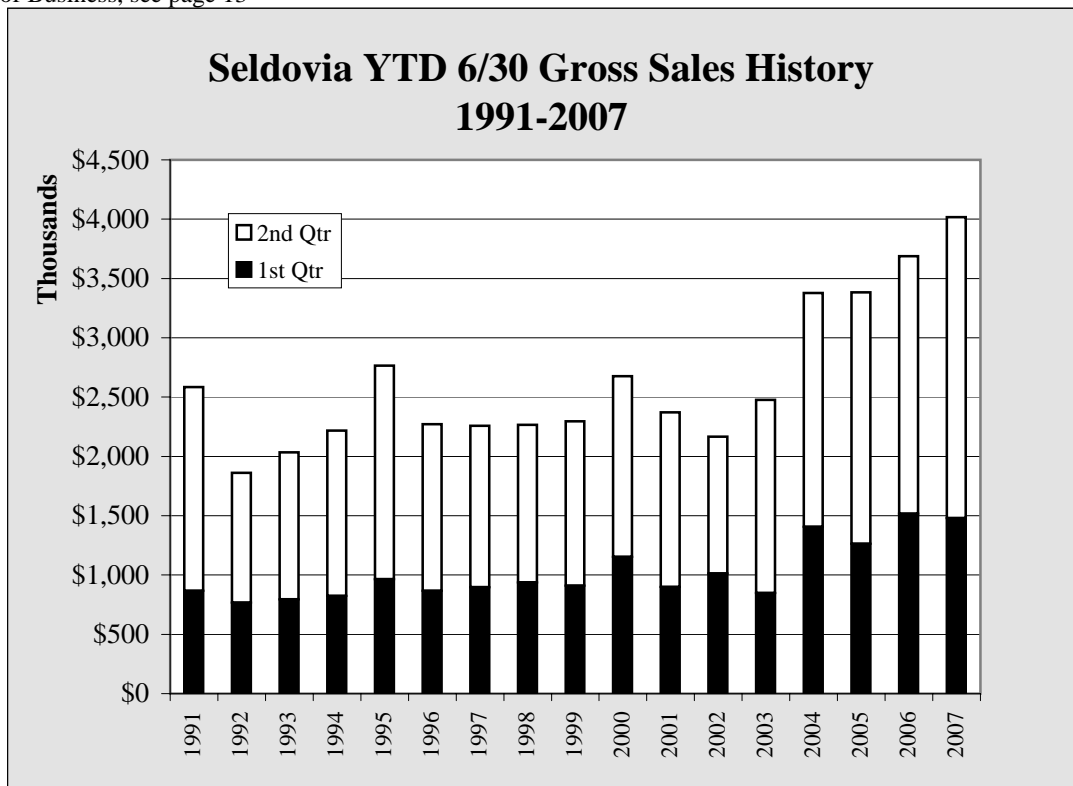


Chart 4.3

Seldovia Sales

Seldovia YTD 6/30 TAXABLE Sales by Line of Business - 2002 -2007 - in \$								
Line of Business	2002	2003	2004	2005	2006	2007	Annual Amount Change	Annual Percentage Change
AFFH	0	0	0	0	0	1	1	NA
MINING	0	0	0	0	0	16	16	NA
UTIL	107,319	104,004	94,603	104,181	121,092	129,387	8,295	6.9%
CONST	16,610	12,077	12,934	12,270	14,843	13,640	-1,203	-8.1%
MANU	2,232	1,027	2,325	5,806	2,840	1,119	-1,721	-60.6%
WHOLSL	334,884	383,783	403,116	409,929	451,659	508,146	56,487	12.5%
RETAIL	380,674	396,921	394,404	354,623	340,777	401,967	61,190	18.0%
TRNSWR	40,046	55,664	47,992	54,401	48,627	180,396	131,769	271.0%
INFO	99,226	95,366	107,532	105,059	104,600	71,217	-33,383	-31.9%
FININS	0	0	0	0	0	0	0	NA
RELEST	19,902	17,502	15,574	17,579	21,683	19,330	-2,353	-10.9%
PROTEC	12,279	9,639	9,177	7,313	16,806	19,866	3,060	18.2%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	3,040	2,998	1,572	1,382	789	1,126	337	42.7%
EDUSRV	847	0	0	455	0	315	315	NA
MEDSOC	1,080	1,380	900	0	0	0	0	NA
ARTREC	150	672	116	685	1,606	949	-657	-40.9%
ACCMFS	335,575	358,954	300,824	313,151	333,071	456,534	123,463	37.1%
OTHSRV	4,147	7,511	1,378	2,478	1,893	11,175	9,282	490.3%
GOV	114,443	114,438	113,868	115,846	149,933	163,689	13,756	9.2%
TOTAL	1,472,454	1,561,936	1,506,315	1,505,158	1,610,219	1,978,873	368,654	22.9%
Annual Change		6.1%	-3.6%	-0.1%	7.0%	22.9%		

Table 4.7

For complete listing of Lines of Business, see page 13

Seldovia YTD 6/30 Taxable Sales History	
1991	1,418,199
1992	1,364,088
1993	1,321,957
1994	1,419,209
1995	1,584,627
1996	1,575,625
1997	1,550,403
1998	1,530,609
1999	1,485,400
2000	1,587,348
2001	1,539,588
2002	1,472,454
2003	1,561,936
2004	1,506,315
2005	1,505,158
2006	1,610,219
2007	1,978,873

Table 4.8

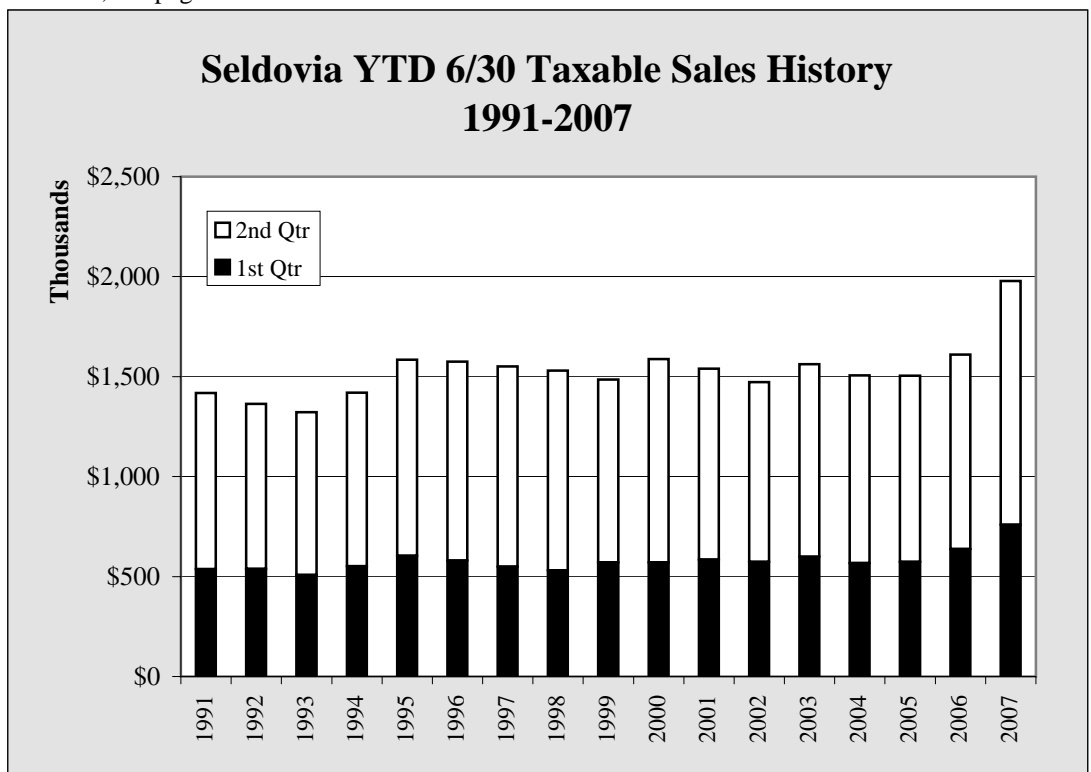


Chart 4.4

Seldovia Sales

Seldovia Annual GROSS Sales by Line of Business - 2001-2006 - in \$								
Line of Business	2001	2002	2003	2004	2005	2006	Annual Amount Change	Annual Percentage Change
AFFH	770	0	0	0	0	0	0	NA
MINING	0	0	0	0	0	0	0	NA
UTIL	400,583	370,397	356,192	329,763	371,471	434,916	63,445	17.1%
CONST	445,109	264,558	2,241,387	2,431,728	1,482,392	1,030,138	-452,254	-30.5%
MANU	8,413	11,737	8,028	23,842	24,294	12,259	-12,035	-49.5%
WHOLSL	1,254,017	1,047,098	1,174,485	1,306,023	1,486,381	1,598,598	112,217	7.5%
RETAIL	1,036,303	976,457	991,702	996,391	864,093	847,735	-16,358	-1.9%
TRNSWR	215,698	224,878	205,819	264,611	289,778	358,162	68,384	23.6%
INFO	195,779	210,057	249,118	291,043	314,041	306,055	-7,986	-2.5%
FININS	820	0	0	0	0	0	0	NA
RELEST	542,110	466,665	621,229	1,463,127	806,361	1,325,657	519,296	64.4%
PROTEC	100,130	100,730	200,463	90,775	40,944	155,502	114,558	279.8%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	16,165	7,259	31,051	34,144	15,698	10,483	-5,215	-33.2%
EDUSRV	0	847	0	0	455	0	-455	-100.0%
MEDSOC	3,774	1,980	2,160	1,680	0	0	0	NA
ARTREC	6,026	17,656	25,047	22,026	51,481	34,858	-16,623	-32.3%
ACCMFS	749,932	851,389	859,208	754,123	795,422	1,011,603	216,181	27.2%
OTHSRV	9,638	10,134	17,870	19,300	16,110	34,255	18,145	112.6%
GOV	264,204	256,035	275,795	301,255	310,771	402,424	91,653	29.5%
TOTAL	5,249,471	4,817,877	7,259,554	8,329,831	6,869,692	7,562,645	692,953	10.1%
Annual Change		-8.2%	50.7%	14.7%	-17.5%	10.1%		

Table 4.9

For complete listing of Lines of Business, see page 13

Seldovia Annual Gross Sales History	
1991	4,700,512
1992	5,233,059
1993	4,251,941
1994	5,275,307
1995	5,837,861
1996	5,729,992
1997	4,773,255
1998	4,723,739
1999	4,844,770
2000	5,267,325
2001	5,249,471
2002	4,817,877
2003	7,259,554
2004	8,329,831
2005	6,869,692
2006	7,562,645

Table 4.10

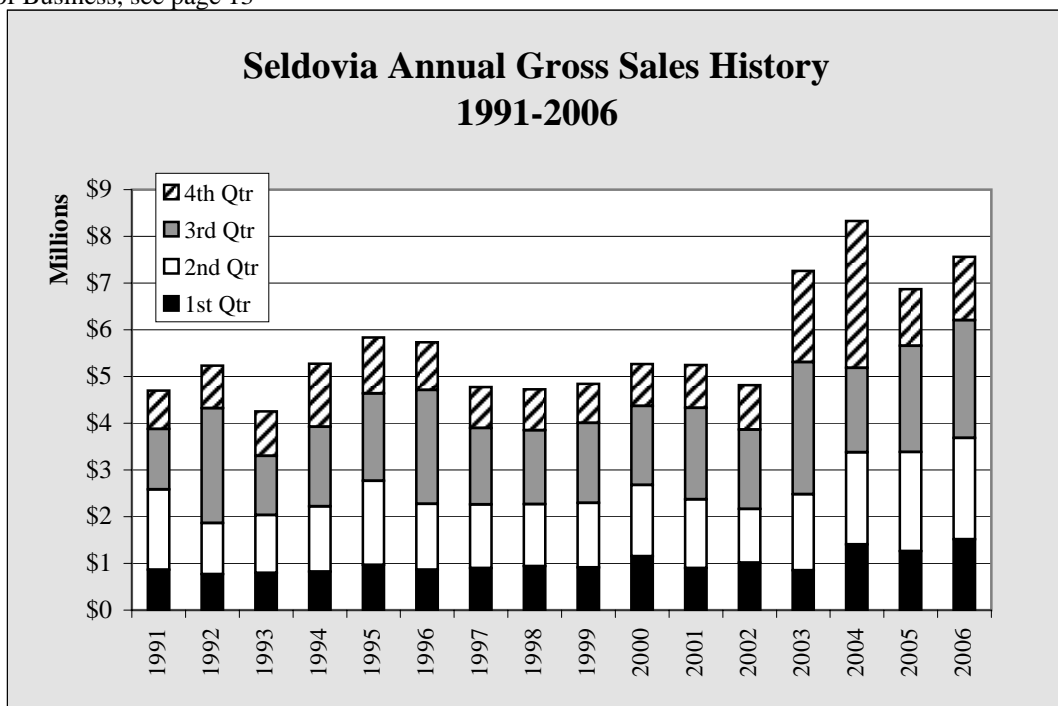


Chart 4.5

Seldovia Sales

Seldovia Annual TAXABLE Sales by Line of Business - 2001 -2006 - in \$								
Line of Business	2001	2002	2003	2004	2005	2006	Annual Amount Change	Annual Percentage Change
AFFH	599	0	0	0	0	0	0	NA
MINING	0	0	0	0	0	0	0	NA
UTIL	212,120	212,258	205,561	195,100	217,984	252,209	34,225	15.7%
CONST	34,564	23,653	29,348	26,204	29,768	34,880	5,112	17.2%
MANU	3,418	4,445	2,027	8,636	8,788	3,230	-5,558	-63.2%
WHOLSL	822,559	706,740	766,780	856,967	880,245	930,613	50,368	5.7%
RETAIL	918,964	857,465	835,001	861,880	765,273	749,570	-15,703	-2.1%
TRNSWR	126,992	124,822	121,847	146,351	164,217	144,402	-19,815	-12.1%
INFO	187,780	208,415	241,184	215,162	224,259	221,026	-3,233	-1.4%
FININS	820	0	0	0	0	0	0	NA
RELEST	40,660	33,106	39,505	50,572	46,686	67,186	20,500	43.9%
PROTEC	15,737	19,491	15,167	21,638	23,339	48,115	24,776	106.2%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	7,300	3,270	3,197	2,571	2,057	2,416	359	17.5%
EDUSRV	0	847	0	0	455	0	-455	-100.0%
MEDSOC	3,774	1,980	2,160	1,680	0	0	0	NA
ARTREC	954	1,679	1,980	1,328	1,364	2,394	1,030	75.5%
ACCMFS	739,250	844,801	848,402	747,802	772,372	907,362	134,990	17.5%
OTHSRV	8,228	8,411	13,453	13,871	12,230	31,481	19,251	157.4%
GOV	235,560	221,006	251,332	236,550	231,559	272,173	40,614	17.5%
TOTAL	3,359,279	3,272,389	3,376,944	3,386,312	3,380,596	3,667,057	286,461	8.5%
Annual Change		-2.6%	3.2%	0.3%	-0.2%	8.5%		

Table 4.11

For complete listing of Lines of Business, see page 13

Seldovia Annual Taxable Sales History	
1991	2,960,303
1992	2,922,385
1993	2,911,600
1994	3,117,185
1995	3,576,948
1996	3,430,309
1997	3,336,023
1998	3,398,293
1999	3,229,249
2000	3,418,123
2001	3,359,279
2002	3,272,389
2003	3,376,944
2004	3,386,312
2005	3,380,596
2006	3,667,057

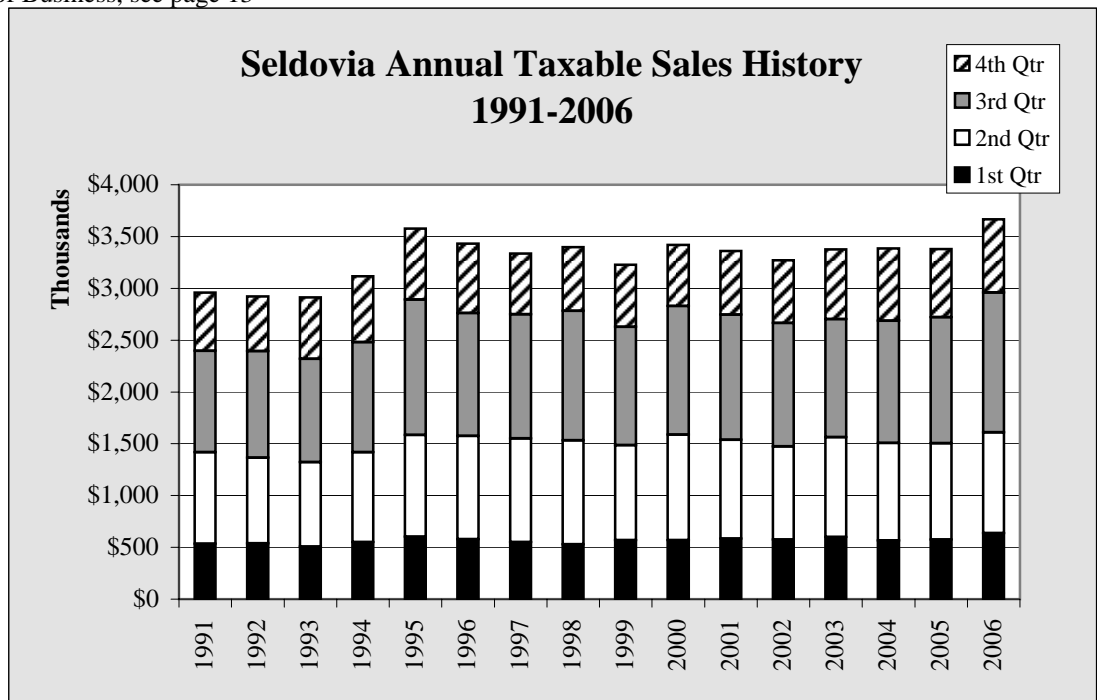


Table 4.12

Chart 4.6

Seldovia Sales

2007 - Seldovia GROSS Sales by Line of Business by Quarter - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	0	1			1
Mining	16	0			16
Utilities	125,641	101,555			227,196
Construction	129,681	806,101			935,782
Manufacturing	684	1,602			2,286
Wholesale	415,748	461,636			877,384
Retail	167,414	278,392			445,806
Transportation, Warehousing	237	117,786			118,023
Information	81,510	148,433			229,943
Finance, Insurance	0	0			0
Real Estate, Rentals, Leasing	40,006	24,560			64,566
Professional, Scientific, Technical	26,920	139,361			166,281
Management of Companies, Enterprises	0	0			0
Administration, Support, Waste Mgmt., Remediation	98	33,383			33,481
Educational Services	300	315			615
Health and Social Services	24,116	0			24,116
Arts, Entertainment, Recreation	8,503	880			9,383
Accommodation, Food Services	321,538	338,343			659,881
Other Services	8,479	10,826			19,305
Public Administration	127,330	76,504			203,834
TOTAL	1,478,221	2,539,678	0	0	4,017,899

Table 4.13

2007 - Seldovia TAXABLE Sales by Line of Business by Quarter - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	0	1			1
Mining	16	0			16
Utilities	70,415	58,972			129,387
Construction	7,431	6,209			13,640
Manufacturing	619	500			1,119
Wholesale	221,229	286,917			508,146
Retail	147,999	253,968			401,967
Transportation, Warehousing	237	70,980			71,217
Information	58,255	122,141			180,396
Finance, Insurance	0	0			0
Real Estate, Rentals, Leasing	11,867	7,463			19,330
Professional, Scientific, Technical	7,782	12,084			19,866
Management of Companies, Enterprises	0	0			0
Administration, Support, Waste Mgmt., Remediation	98	1,028			1,126
Educational Services	0	315			315
Health and Social Services	0	0			0
Arts, Entertainment, Recreation	69	880			949
Accommodation, Food Services	120,241	336,293			456,534
Other Services	5,759	5,416			11,175
Public Administration	106,186	57,503			163,689
TOTAL	758,203	1,220,670	0	0	1,978,873

Table 4.14

Seldovia Sales

Seldovia GROSS Sales by Line of Business by Quarter - 2006 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	0	0	0	0	0
Mining	0	0	0	0	0
Utilities	119,187	98,564	95,245	121,920	434,916
Construction	109,756	164,132	599,939	156,311	1,030,138
Manufacturing	9,590	2,027	642	0	12,259
Wholesale	375,650	418,821	414,788	389,339	1,598,598
Retail	144,744	249,160	283,577	170,254	847,735
Transportation, Warehousing	36,307	124,452	169,105	28,298	358,162
Information	76,220	76,379	71,892	81,564	306,055
Finance, Insurance	0	0	0	0	0
Real Estate, Rentals, Leasing	419,507	573,282	260,067	72,801	1,325,657
Professional, Scientific, Technical	7,933	13,650	18,226	115,693	155,502
Management of Companies, Enterprises	0	0	0	0	0
Administration, Support, Waste Mgmt., Remediation	173	5,206	3,576	1,528	10,483
Educational Services	0	0	0	0	0
Health and Social Services	0	0	0	0	0
Arts, Entertainment, Recreation	11,494	12,055	354	10,955	34,858
Accommodation, Food Services	87,746	323,349	492,917	107,591	1,011,603
Other Services	877	2,950	19,308	11,120	34,255
Public Administration	117,936	105,810	91,181	87,497	402,424
TOTAL	1,517,120	2,169,837	2,520,817	1,354,871	7,562,645

Table 4.15

Seldovia GROSS Sales by Line of Business by Quarter - 2005 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	0	0	0	0	0
Mining	0	0	0	0	0
Utilities	90,417	94,395	93,978	92,681	371,471
Construction	434,659	448,535	468,702	130,496	1,482,392
Manufacturing	6,199	519	16,674	902	24,294
Wholesale	303,787	395,869	421,628	365,097	1,486,381
Retail	156,879	247,256	287,687	172,271	864,093
Transportation, Warehousing	354	88,970	181,337	19,117	289,778
Information	69,376	80,430	73,829	90,406	314,041
Finance, Insurance	0	0	0	0	0
Real Estate, Rentals, Leasing	13,621	421,243	237,332	134,165	806,361
Professional, Scientific, Technical	3,704	4,509	19,675	13,056	40,944
Management of Companies, Enterprises	0	0	0	0	0
Administration, Support, Waste Mgmt., Remediation	6,745	8,278	215	460	15,698
Educational Services	0	455	0	0	455
Health and Social Services	0	0	0	0	0
Arts, Entertainment, Recreation	16,789	17,311	17,244	137	51,481
Accommodation, Food Services	89,088	231,506	373,664	101,164	795,422
Other Services	2,971	478	4,660	8,001	16,110
Public Administration	67,146	80,780	78,326	84,519	310,771
TOTAL	1,261,735	2,120,534	2,274,951	1,212,472	6,869,692

Table 4.16

Seldovia Sales

Seldovia TAXABLE Sales by Line of Business by Quarter - 2006 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	0	0	0	0	0
Mining	0	0	0	0	0
Utilities	66,166	54,926	60,727	70,390	252,209
Construction	6,985	7,858	12,958	7,079	34,880
Manufacturing	2,813	27	390	0	3,230
Wholesale	188,181	263,478	290,112	188,842	930,613
Retail	124,028	216,749	258,004	150,789	749,570
Transportation, Warehousing	296	48,331	89,673	6,102	144,402
Information	54,962	49,638	56,507	59,919	221,026
Finance, Insurance	0	0	0	0	0
Real Estate, Rentals, Leasing	12,331	9,352	9,015	36,488	67,186
Professional, Scientific, Technical	5,173	11,633	11,142	20,167	48,115
Management of Companies, Enterprises	0	0	0	0	0
Administration, Support, Waste Mgmt., Remediation	173	616	1,611	16	2,416
Educational Services	0	0	0	0	0
Health and Social Services	0	0	0	0	0
Arts, Entertainment, Recreation	43	1,563	354	434	2,394
Accommodation, Food Services	87,176	245,895	469,060	105,231	907,362
Other Services	877	1,016	19,060	10,528	31,481
Public Administration	87,490	62,443	69,165	53,075	272,173
TOTAL	636,694	973,525	1,347,778	709,060	3,667,057

Table 4.17

Seldovia TAXABLE Sales by Line of Business by Quarter - 2005 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	0	0	0	0	0
Mining	0	0	0	0	0
Utilities	50,931	53,250	59,200	54,603	217,984
Construction	4,655	7,615	8,366	9,132	29,768
Manufacturing	5,699	107	2,880	102	8,788
Wholesale	174,069	235,860	272,186	198,130	880,245
Retail	136,588	218,035	260,491	150,159	765,273
Transportation, Warehousing	354	54,047	106,186	3,630	164,217
Information	50,030	55,029	52,865	66,335	224,259
Finance, Insurance	0	0	0	0	0
Real Estate, Rentals, Leasing	8,816	8,763	16,671	12,436	46,686
Professional, Scientific, Technical	3,704	3,609	7,367	8,659	23,339
Management of Companies, Enterprises	0	0	0	0	0
Administration, Support, Waste Mgmt., Remediation	245	1,137	215	460	2,057
Educational Services	0	455	0	0	455
Health and Social Services	0	0	0	0	0
Arts, Entertainment, Recreation	163	522	542	137	1,364
Accommodation, Food Services	87,348	225,803	361,270	97,951	772,372
Other Services	2,000	478	2,304	7,448	12,230
Public Administration	48,415	67,431	64,749	50,964	231,559
TOTAL	573,017	932,141	1,215,292	660,146	3,380,596

Table 4.18

Seldovia Construction

Seldovia 2nd Quarter Permit VALUES by Type - 2001-2007 - in \$								
	2001	2002	2003	2004	2005	2006	2007	Annual Change
Residential New	25,000	0	0	150,000	300,000	55,000	227,000	312.7%
Residential Alter/Add	0	8,000	0	6,200	4,000	32,000	30,000	-6.3%
Commercial New	0	0	0	0	8,000	0	2,000	NA
Commercial Alter/Add	0	0	0	0	154,000	0	8,000	NA
Total	25,000	8,000	0	156,200	466,000	87,000	267,000	206.9%
Annual Change		-68.0%	-100.0%	NA	198.3%	-81.3%	206.9%	

Table 4.19

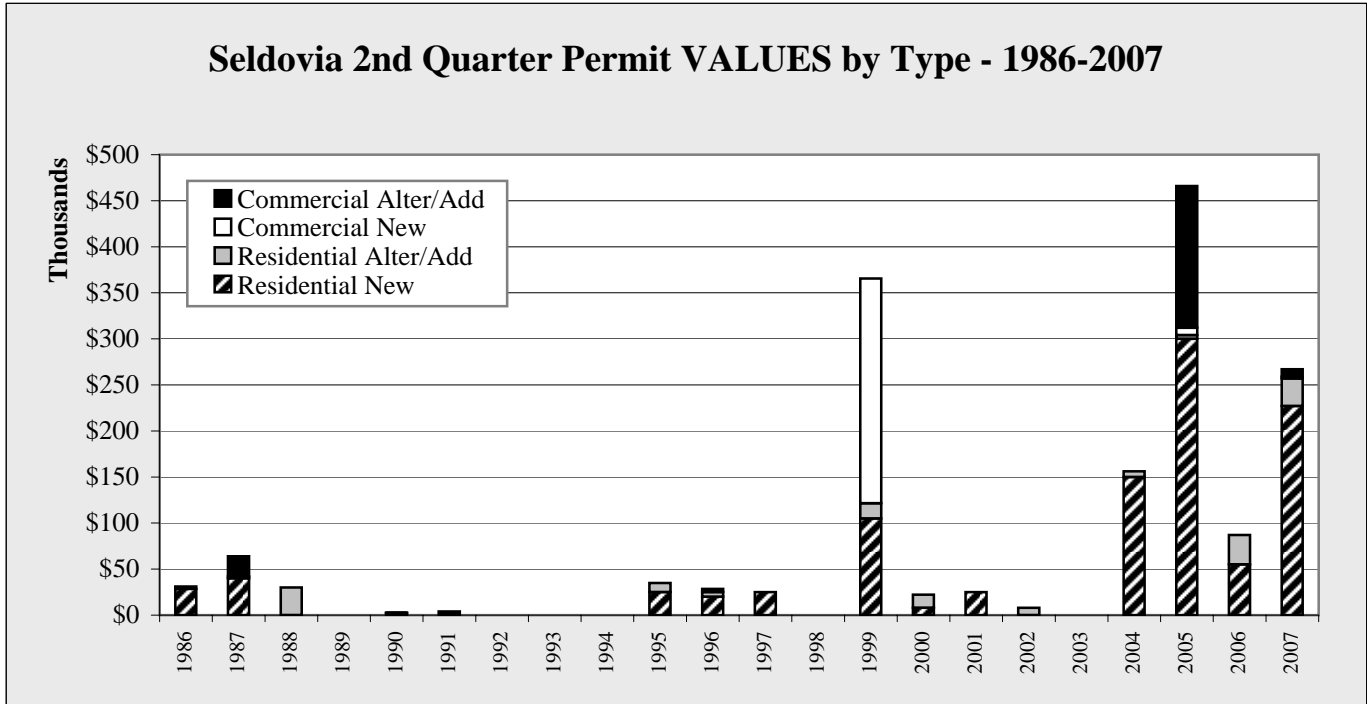


Chart 4.7

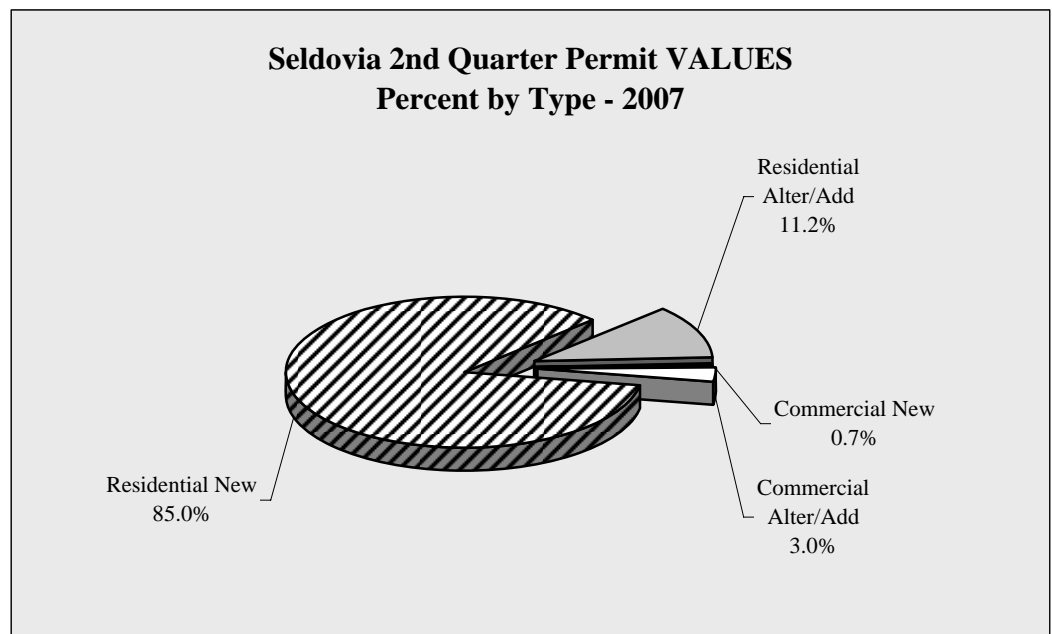


Chart 4.8

Seldovia Construction

Seldovia 2nd Quarter Permit VOLUME by Type - 2001-2007								
	2001	2002	2003	2004	2005	2006	2007	Annual Change
Residential New	1	0	0	1	2	2	3	50.0%
Residential Alter/Add	0	2	0	2	1	3	4	33.3%
Commercial New	0	0	0	0	1	0	1	NA
Commercial Alter/Add	0	0	0	0	2	1	1	0.0%
Total	1	2	0	3	6	6	9	50.0%
Annual Change		100.0%	-100.0%	NA	100.0%	0.0%	50.0%	

Table 4.20

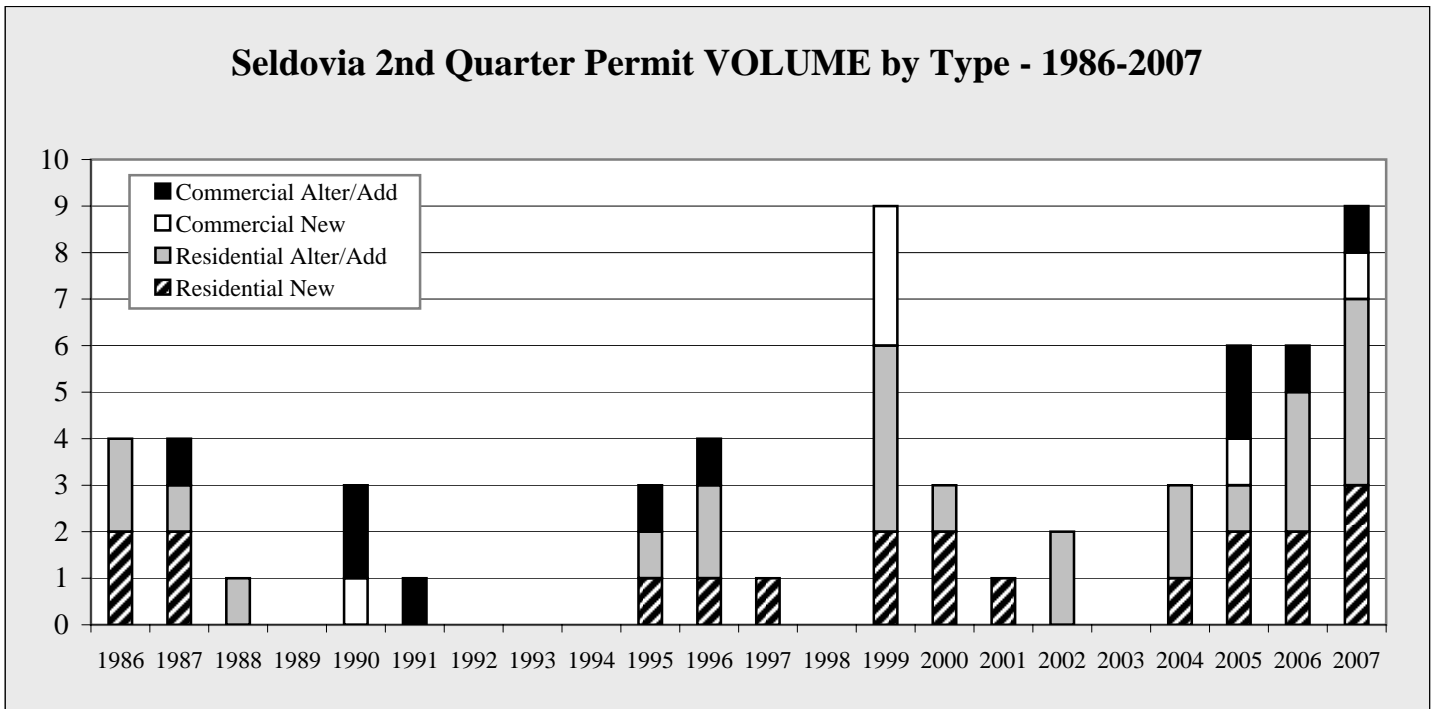


Chart 4.9

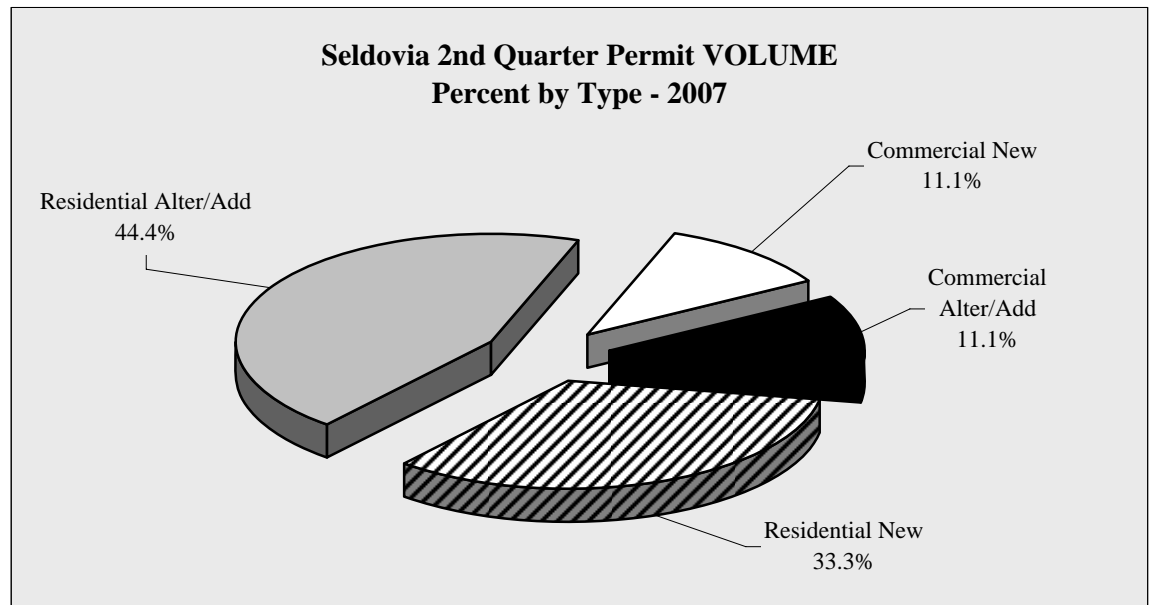


Chart 4.10

Seldovia Construction

Seldovia YTD 6/30 Permit VALUES by Type - 2001-2007 - in \$								
	2001	2002	2003	2004	2005	2006	2007	Annual Change
Residential New	25,000	0	0	170,000	300,000	85,000	227,000	167.1%
Residential Alter/Add	0	18,000	31,000	6,200	19,000	32,000	45,000	40.6%
Commercial New	0	0	0	0	8,000	0	2,000	NA
Commercial Alter/Add	10,000	0	0	0	154,000	0	8,000	NA
Total	35,000	18,000	31,000	176,200	481,000	117,000	282,000	141.0%
Annual Change		-48.6%	72.2%	468.4%	173.0%	-75.7%	141.0%	

Table 4.21

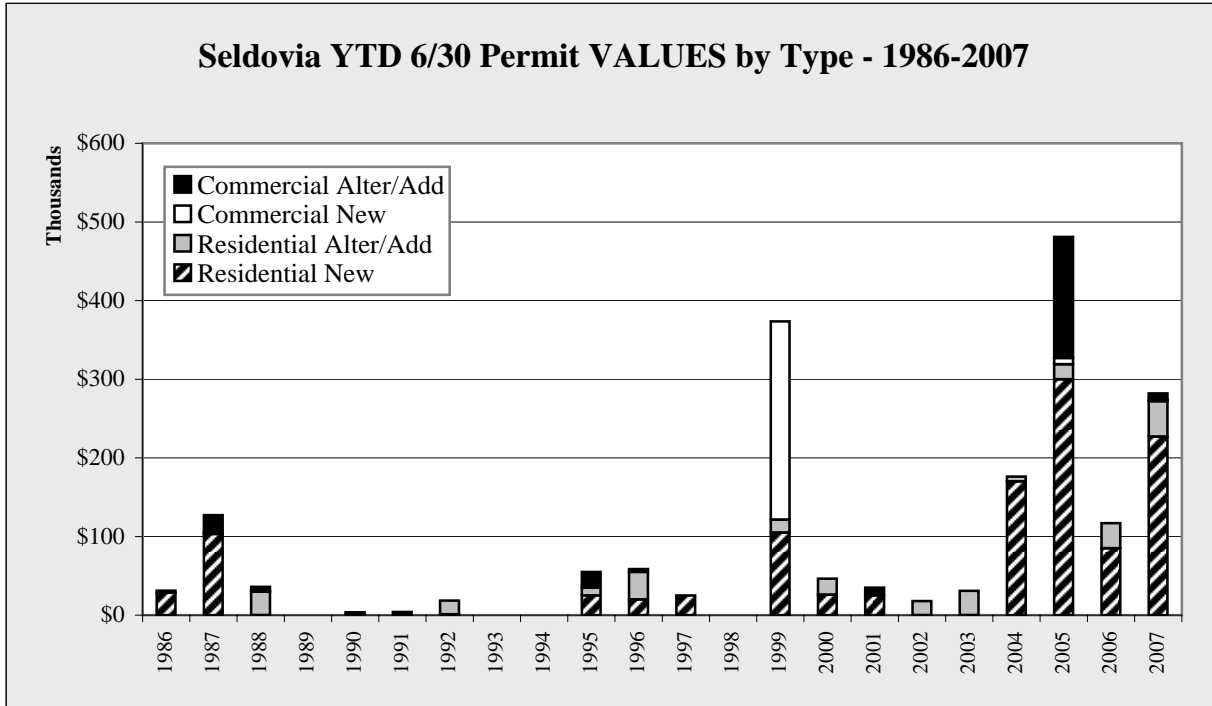


Chart 4.11

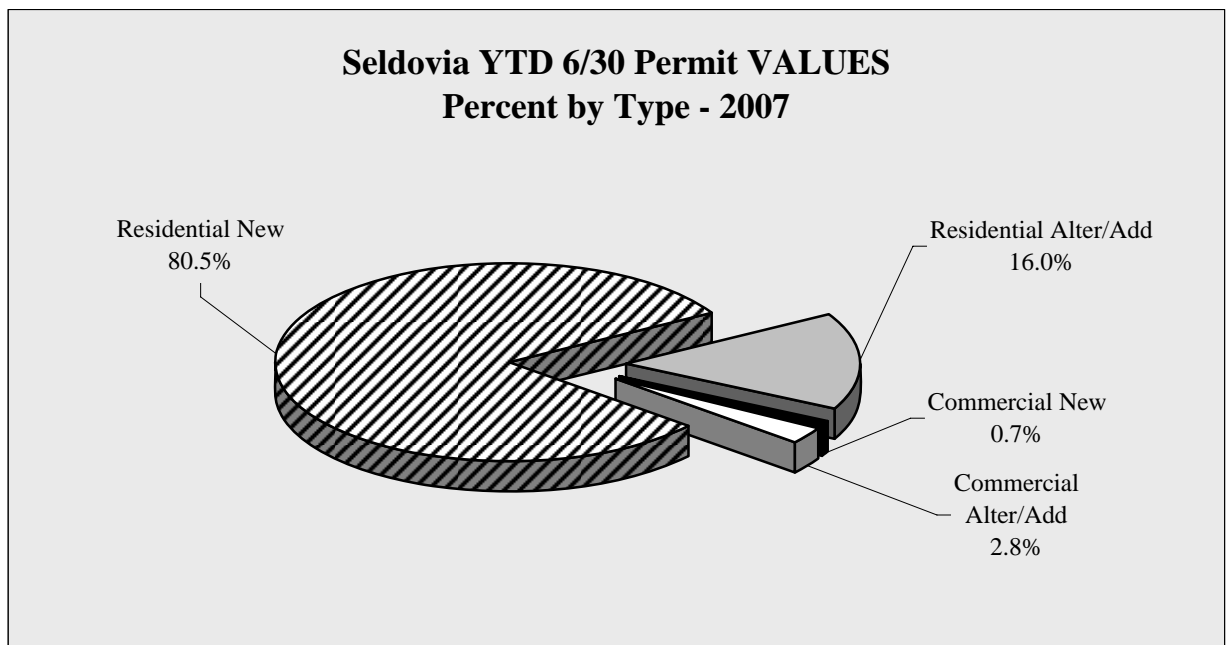


Chart 4.12

Seldovia Construction

Seldovia YTD 6/30 Permit VOLUME by Type - 2001-2007

	2001	2002	2003	2004	2005	2006	2007	Annual Change
Residential New	1	0	0	2	2	3	3	0.0%
Residential Alter/Add	0	3	3	2	2	3	5	66.7%
Commercial New	0	0	0	0	1	0	1	NA
Commercial Alter/Add	1	0	0	0	2	1	1	0.0%
Total	2	3	3	4	7	7	10	42.9%
Annual Change		50.0%	0.0%	33.3%	75.0%	0.0%	42.9%	

Table 4.22

Seldovia YTD 6/30 Permit VOLUME by Type - 1986-2007

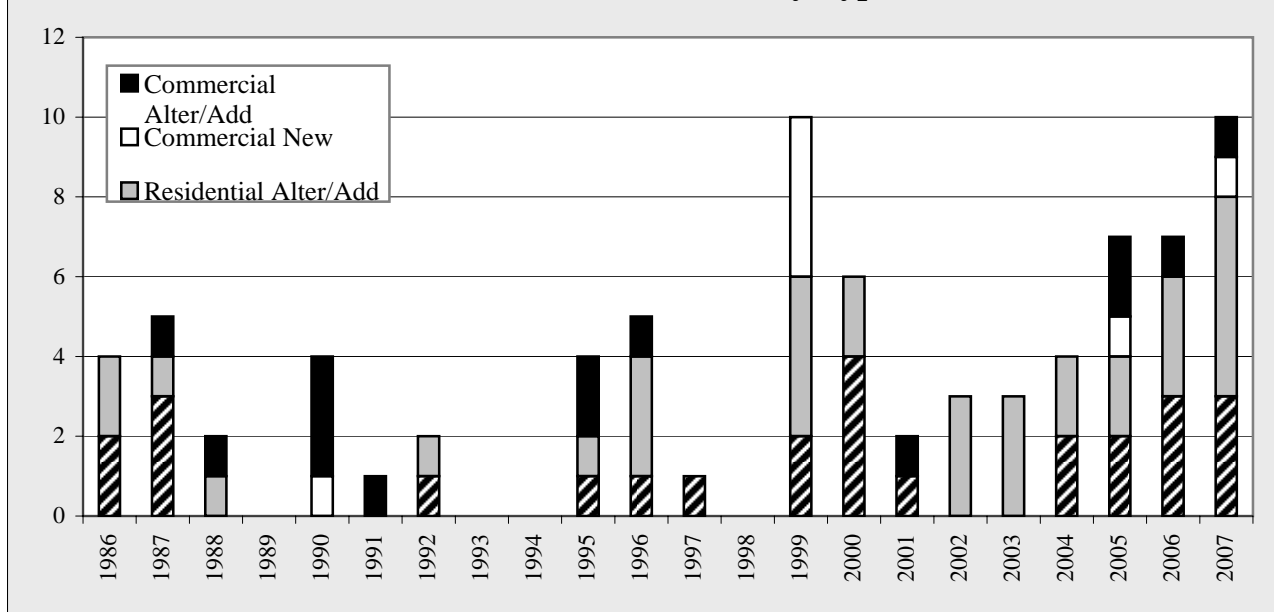


Chart 4.13

**Seldovia YTD 6/30 Permit VOLUME
Percent by Type - 2007**

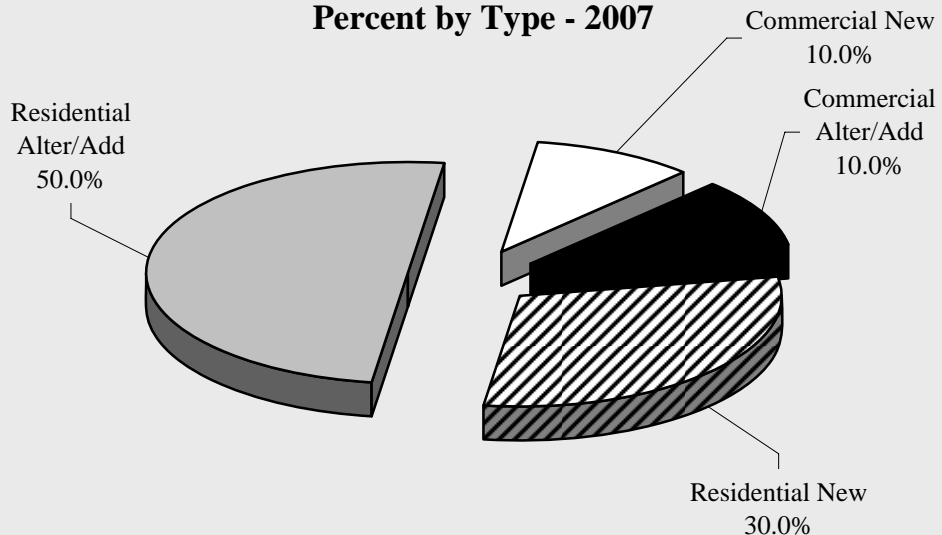


Chart 4.14

Seldovia Construction

Seldovia Annual Permit VALUES by Type by Quarter - 2000-2007 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2000					
Residential - New	18,000	8,000	19,000	0	45,000
Residential - Add/Alter	6,000	14,300	35,400	5,000	60,700
Commercial - New	0	0	0	0	0
Commercial - Add/Alter	0	0	3,500	0	3,500
TOTAL	24,000	22,300	57,900	5,000	109,200
2001					
Residential - New	0	25,000	10,000	0	35,000
Residential - Add/Alter	0	0	5,525	5,000	10,525
Commercial - New	0	0	0	0	0
Commercial - Add/Alter	10,000	0	0	10,000	20,000
TOTAL	10,000	25,000	15,525	15,000	65,525
2002					
Residential - New	0	0	308,000	0	308,000
Residential - Add/Alter	10,000	8,000	10,500	20,000	48,500
Commercial - New	0	0	0	0	0
Commercial - Add/Alter	0	0	0	0	0
TOTAL	10,000	8,000	318,500	20,000	356,500
2003					
Residential - New	0	0	150,000	26,000	176,000
Residential - Add/Alter	31,000	0	0	3,000	34,000
Commercial - New	0	0	1,685,000	7,500	1,692,500
Commercial - Add/Alter	0	0	0	0	0
TOTAL	31,000	0	1,835,000	36,500	1,902,500
2004					
Residential - New	20,000	150,000	0	0	170,000
Residential - Add/Alter	0	6,200	0	0	6,200
Commercial - New	0	0	0	0	0
Commercial - Add/Alter	0	0	0	0	0
TOTAL	20,000	156,200	0	0	176,200
2005					
Residential - New	0	300,000	0	0	300,000
Residential - Add/Alter	15,000	4,000	30,000	0	49,000
Commercial - New	0	8,000	0	0	8,000
Commercial - Add/Alter	0	154,000	500	500	155,000
TOTAL	15,000	466,000	30,500	500	512,000
2006					
Residential - New	30,000	55,000	0	0	85,000
Residential - Add/Alter	0	32,000	0	0	32,000
Commercial - New	0	0	0	0	0
Commercial - Add/Alter	0	0	0	18,000	18,000
TOTAL	30,000	87,000	0	18,000	135,000
2007					
					Year to Date
Residential - New	0	227,000			227,000
Residential - Add/Alter	15,000	30,000			45,000
Commercial - New	0	2,000			2,000
Commercial - Add/Alter	0	8,000			8,000
TOTAL	15,000	267,000	0	0	282,000

Table 4.23

Seldovia Construction

Seldovia Annual Permit VOLUME by Type by Quarter - 2000-2007					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2000					
Residential - New	2	2	2	0	6
Residential - Add/Alter	1	1	3	1	6
Commercial - New	0	0	0	0	0
Commercial - Add/Alter	0	0	1	0	1
TOTAL	3	3	6	1	13
2001					
Residential - New	0	1	1	0	2
Residential - Add/Alter	0	0	4	1	5
Commercial - New	0	0	0	0	0
Commercial - Add/Alter	1	0	0	1	2
TOTAL	1	1	5	2	9
2002					
Residential - New	0	0	2	0	2
Residential - Add/Alter	1	2	2	1	6
Commercial - New	0	0	0	0	0
Commercial - Add/Alter	0	0	0	0	0
TOTAL	1	2	4	1	8
2003					
Residential - New	0	0	1	2	3
Residential - Add/Alter	3	0	0	1	4
Commercial - New	0	0	3	1	4
Commercial - Add/Alter	0	0	1	0	1
TOTAL	3	0	5	4	12
2004					
Residential - New	1	1	0	0	2
Residential - Add/Alter	0	2	0	0	2
Commercial - New	0	0	0	0	0
Commercial - Add/Alter	0	0	0	0	0
TOTAL	1	3	0	0	4
2005					
Residential - New	0	2	0	0	2
Residential - Add/Alter	1	1	1	0	3
Commercial - New	0	1	0	0	1
Commercial - Add/Alter	0	2	1	1	4
TOTAL	1	6	2	1	10
2006					
Residential - New	1	2	0	0	3
Residential - Add/Alter	0	3	0	0	3
Commercial - New	0	0	0	0	0
Commercial - Add/Alter	0	1	0	1	2
TOTAL	1	6	0	1	8
2007					Year to Date
Residential - New	0	3			3
Residential - Add/Alter	1	4			5
Commercial - New	0	1			1
Commercial - Add/Alter	0	1			1
TOTAL	1	9	0	0	10

Table 4.24

Seward Sales

Seward 2nd Quarter GROSS Sales by Line of Business - 2002-2007 - in \$								
Line of Business	2002	2003	2004	2005	2006	2007	Annual Amount Change	Annual Percentage Change
AFFH	69,205	72,115	69,546	121,023	37,198	431,343	394,145	1059.6%
MINING	131,150	49,589	78,789	67,545	96	203,362	203,266	NA
UTIL	699,464	613,412	705,108	792,413	964,113	1,122,523	158,410	16.4%
CONST	2,261,445	8,952,581	4,519,814	16,685,949	7,478,292	6,344,212	-1,134,080	-15.2%
MANU	3,366,927	4,911,272	2,782,777	3,455,547	3,279,075	5,402,161	2,123,086	64.7%
WHOLSL	4,091,811	3,666,429	5,506,656	5,960,258	6,886,194	6,234,630	-651,564	-9.5%
RETAIL	9,882,929	9,503,712	10,865,084	11,976,160	12,422,602	13,439,542	1,016,940	8.2%
TRNSWR	6,792,731	5,969,837	6,127,450	6,919,543	7,225,106	7,813,016	587,910	8.1%
INFO	932,874	905,977	1,051,823	925,225	887,963	1,577,710	689,747	77.7%
FININS	2,380	273	1,637	1,184	2,834	4,016	1,182	41.7%
RELEST	2,702,814	3,140,002	1,826,503	2,249,589	2,180,277	1,535,313	-644,964	-29.6%
PROTEC	388,122	437,247	335,569	312,586	477,596	253,068	-224,528	-47.0%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	1,245,501	1,075,104	763,503	378,947	354,768	171,508	-183,260	-51.7%
EDUSRV	7,884	6,603	10,192	13,912	28,246	11,098	-17,148	-60.7%
MEDSOC	267,517	364,231	186,062	303,454	439,935	397,877	-42,058	-9.6%
ARTREC	96,831	19,559	22,638	9,802	34,911	14,438	-20,473	-58.6%
ACCMFS	5,313,937	5,136,035	5,500,532	5,867,584	5,897,749	6,234,494	336,745	5.7%
OTHSRV	857,024	880,316	1,052,179	1,034,896	1,092,491	1,520,519	428,028	39.2%
GOV	1,274,830	1,279,859	1,343,410	1,391,654	1,447,992	1,553,483	105,491	7.3%
TOTAL	40,385,376	46,984,153	42,749,272	58,467,271	51,137,438	54,264,313	3,126,875	6.1%
Annual Change		16.3%	-9.0%	36.8%	-12.5%	6.1%		

Table 5.1

For complete listing of Lines of Business, see page 13

Seward Second Quarter Gross Sales History	
1991	27,435,377
1992	23,843,299
1993	26,658,402
1994	28,820,027
1995	31,743,226
1996	35,228,909
1997	38,959,842
1998	35,050,219
1999	36,041,325
2000	38,017,519
2001	44,452,278
2002	40,385,376
2003	46,984,153
2004	42,749,272
2005	58,467,271
2006	51,137,438
2007	54,264,313

Table 5.2

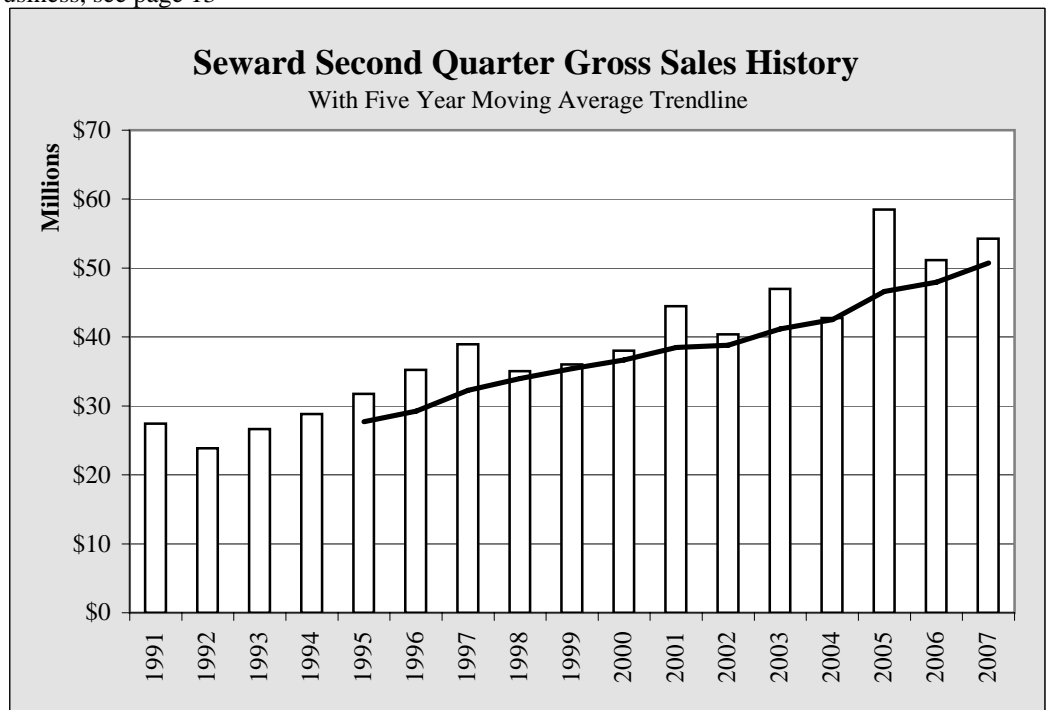


Chart 5.1

Seward Sales

Seward 2nd Quarter TAXABLE Sales by Line of Business - 2002 -2007 - in \$								
Line of Business	2002	2003	2004	2005	2006	2007	Annual Amount Change	Annual Percentage Change
AFFH	7,197	11,893	9,772	6,943	9,663	16,676	7,013	72.6%
MINING	0	1,754	0	0	96	3,425	3,329	NA
UTIL	425	2,078	417	838	3,413	285	-3,128	-91.6%
CONST	141,625	177,072	178,377	195,772	195,664	160,637	-35,027	-17.9%
MANU	301,017	296,929	294,416	327,422	320,784	325,811	5,027	1.6%
WHOLSL	1,098,529	1,229,777	1,246,478	1,433,898	1,386,431	1,395,299	8,868	0.6%
RETAIL	7,813,830	7,897,367	8,435,895	9,813,123	10,499,840	11,271,594	771,754	7.4%
TRNSWR	4,228,699	4,160,329	4,240,599	4,826,957	5,011,621	5,806,878	795,257	15.9%
INFO	663,746	654,336	742,050	633,176	639,212	858,167	218,955	34.3%
FININS	2,380	273	1,140	1,000	2,436	1,606	-830	-34.1%
RELEST	704,502	673,789	547,794	592,354	514,332	638,433	124,101	24.1%
PROTEC	111,567	135,859	112,214	111,185	132,094	117,830	-14,264	-10.8%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	81,319	74,918	108,015	101,090	111,423	71,515	-39,908	-35.8%
EDUSRV	2,623	508	7,204	9,183	7,246	6,195	-1,051	-14.5%
MEDSOC	151,836	91,583	64,518	70,813	79,155	70,169	-8,986	-11.4%
ARTREC	71,165	1,282	19,488	4,712	16,813	13,188	-3,625	-21.6%
ACCMFS	5,117,068	4,933,988	5,182,745	5,325,612	5,656,455	5,963,706	307,251	5.4%
OTHSRV	404,116	448,487	457,371	521,877	561,545	681,894	120,349	21.4%
GOV	1,274,830	1,279,859	1,343,410	1,391,654	1,447,992	1,553,483	105,491	7.3%
TOTAL	22,176,474	22,072,081	22,991,903	25,367,609	26,596,215	28,956,791	2,360,576	8.9%
Annual Change		-0.5%	4.2%	10.3%	4.8%	8.9%		

Table 5.3

For complete listing of Lines of Business, see page 13

Seward Second Quarter Taxable Sales History	
1991	12,821,452
1992	12,862,815
1993	14,130,501
1994	15,434,817
1995	16,721,903
1996	16,410,250
1997	16,994,442
1998	19,372,356
1999	19,907,186
2000	21,161,398
2001	21,553,264
2002	22,176,474
2003	22,072,081
2004	22,991,903
2005	25,367,609
2006	26,596,215
2007	28,956,791

Table 5.4

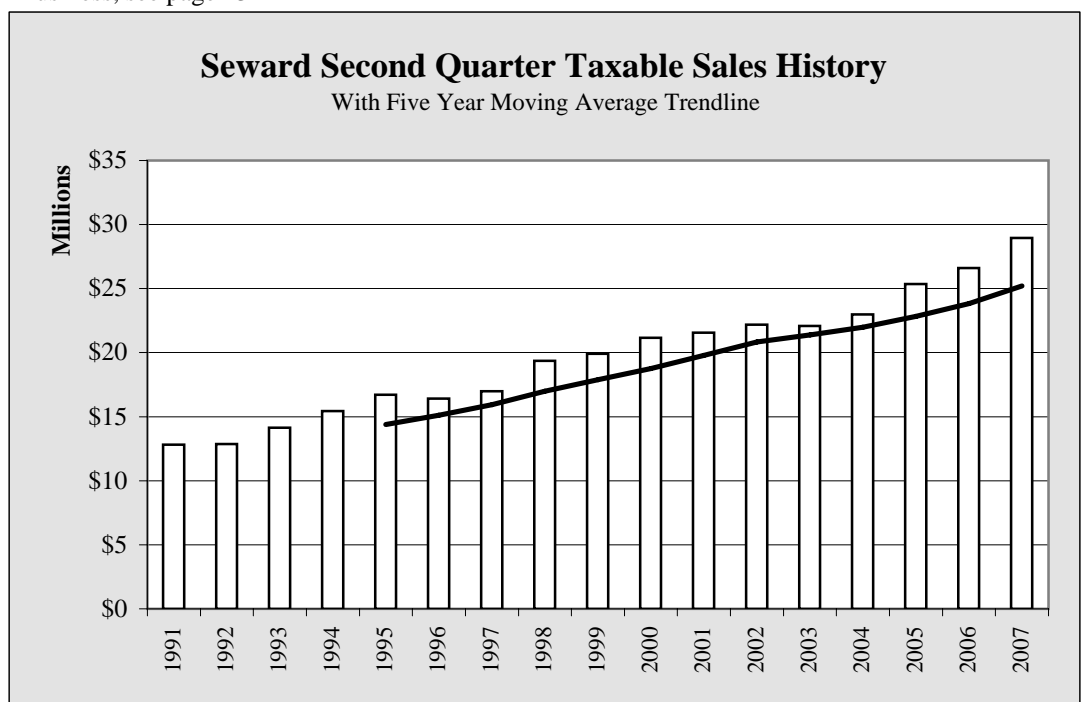


Chart 5.2

Seward Sales

Seward YTD 6/30 GROSS Sales by Line of Business - 2002-2007 - in \$

Line of Business	2002	2003	2004	2005	2006	2007	Annual Amount Change	Annual Percentage Change
AFFH	117,262	129,791	121,747	158,150	75,186	469,325	394,139	524.2%
MINING	180,102	117,510	103,785	100,192	124	249,220	249,096	NA
UTIL	1,421,191	1,178,528	1,369,505	1,555,972	1,715,859	2,285,526	569,667	33.2%
CONST	5,190,529	11,878,415	7,679,150	24,449,274	9,259,809	10,180,529	920,720	9.9%
MANU	5,526,498	6,472,563	4,008,997	4,950,428	4,410,957	7,075,411	2,664,454	60.4%
WHOLSL	6,272,241	5,646,034	8,422,176	8,673,600	10,881,020	10,513,840	-367,180	-3.4%
RETAIL	15,486,477	15,068,953	16,473,675	17,995,081	18,956,842	20,809,777	1,852,935	9.8%
TRNSWR	7,526,116	6,669,486	7,095,950	8,164,358	7,758,261	8,118,117	359,856	4.6%
INFO	1,731,018	1,792,074	1,947,759	1,762,373	1,733,803	2,449,944	716,141	41.3%
FININS	7,723	541	1,978	2,368	5,700	6,204	504	8.8%
RELEST	4,681,236	5,079,307	3,394,012	3,534,969	3,930,028	2,823,922	-1,106,106	-28.1%
PROTEC	645,256	926,694	519,799	570,667	1,041,297	477,419	-563,878	-54.2%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	3,494,727	1,879,964	1,343,317	552,347	557,850	597,926	40,076	7.2%
EDUSRV	12,724	11,589	23,247	44,653	76,996	23,217	-53,779	-69.8%
MEDSOC	441,734	632,882	297,910	626,645	800,340	748,055	-52,285	-6.5%
ARTREC	183,089	47,636	26,346	13,326	35,915	17,241	-18,674	-52.0%
ACCMFS	6,775,541	6,635,641	7,165,142	7,529,735	7,240,890	7,738,330	497,440	6.9%
OTHSRV	1,218,312	1,311,705	1,447,173	1,616,766	1,611,684	2,262,643	650,959	40.4%
GOV	2,427,613	2,440,024	2,482,893	2,635,200	2,745,819	2,956,949	211,130	7.7%
TOTAL	63,339,389	67,919,337	63,924,561	84,936,104	72,838,380	79,803,595	6,965,215	9.6%
Annual Change		7.2%	-5.9%	32.9%	-14.2%	9.6%		

Table 5.5

For complete listing of Lines of Business, see page 13

Seward YTD 6/30 Gross Sales History	
1991	43,514,579
1992	39,525,729
1993	41,040,973
1994	45,454,246
1995	49,048,950
1996	58,011,462
1997	62,747,500
1998	57,999,190
1999	59,398,212
2000	57,105,316
2001	64,989,988
2002	63,339,389
2003	67,919,337
2004	63,924,561
2005	84,936,104
2006	72,838,380
2007	79,803,595

Table 5.6

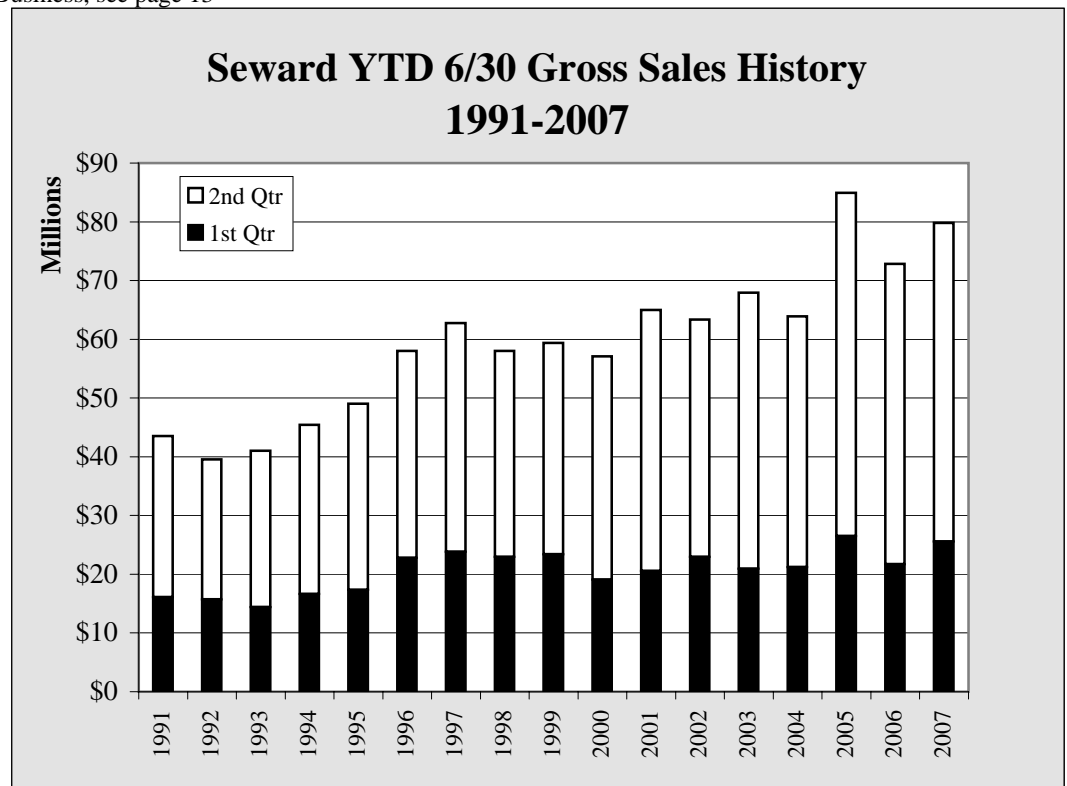


Chart 5.3

Seward Sales

Seward YTD 6/30 TAXABLE Sales by Line of Business - 2002 -2007 - in \$

Line of Business	2002	2003	2004	2005	2006	2007	Annual Amount Change	Annual Percentage Change
AFFH	18,755	18,844	20,860	14,654	22,028	27,138	5,110	23.2%
MINING	0	1,754	0	0	124	3,425	3,301	NA
UTIL	901	4,282	417	1,751	5,188	2,913	-2,275	-43.9%
CONST	259,530	299,814	334,054	344,167	334,173	289,504	-44,669	-13.4%
MANU	425,192	386,271	398,697	430,573	400,582	405,104	4,522	1.1%
WHOLSL	1,644,363	1,844,656	1,923,115	2,249,585	2,240,642	2,349,670	109,028	4.9%
RETAIL	11,951,074	12,124,386	12,839,820	14,627,627	15,617,400	16,724,595	1,107,195	7.1%
TRNSWR	4,410,946	4,371,988	4,377,968	4,999,009	5,151,518	1,503,540	-3,647,978	-70.8%
INFO	1,233,778	1,308,327	1,357,397	1,184,286	1,223,202	5,861,513	4,638,311	379.2%
FININS	7,723	541	1,481	1,961	5,079	2,903	-2,176	-42.8%
RELEST	1,123,675	1,078,761	919,519	960,451	860,609	1,013,568	152,959	17.8%
PROTEC	197,264	227,537	193,601	205,043	212,392	207,931	-4,461	-2.1%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	124,611	119,697	172,968	132,622	134,168	93,737	-40,431	-30.1%
EDUSRV	4,503	1,201	16,449	30,472	32,521	16,709	-15,812	-48.6%
MEDSOC	201,147	131,536	67,113	72,990	82,873	72,190	-10,683	-12.9%
ARTREC	137,950	13,105	21,113	8,156	17,477	15,991	-1,486	-8.5%
ACCMFS	6,472,408	6,345,495	6,695,581	6,811,027	6,870,841	7,276,944	406,103	5.9%
OTHSRV	586,085	643,706	663,621	749,020	809,977	957,081	147,104	18.2%
GOV	2,427,613	2,434,684	2,482,893	2,635,200	2,745,819	2,956,949	211,130	7.7%
TOTAL	31,227,518	31,356,585	32,486,667	35,458,594	36,766,613	39,781,405	3,014,792	8.2%
Annual Change		0.4%	3.6%	9.1%	3.7%	8.2%		

Table 5.7

For complete listing of Lines of Business, see page 13

Seward YTD 6/30 Taxable Sales History	
1991	19,868,410
1992	20,332,718
1993	21,156,515
1994	22,960,251
1995	24,395,915
1996	24,437,608
1997	25,765,432
1998	27,914,267
1999	29,125,864
2000	30,535,758
2001	30,627,257
2002	31,227,518
2003	31,356,585
2004	32,486,667
2005	35,458,594
2006	36,766,613
2007	39,781,405

Table 5.8



Chart 5.4

Seward Sales

Seward Annual GROSS Sales by Line of Business - 2001-2006 - in \$								
Line of Business	2001	2002	2003	2004	2005	2006	Annual Amount Change	Annual Percentage Change
AFFH	251,773	424,844	281,462	265,587	229,173	632,727	403,554	176.1%
MINING	330,859	377,441	189,755	228,403	227,768	48,838	-178,930	-78.6%
UTIL	2,818,918	2,715,383	2,572,129	2,072,046	3,313,549	4,001,907	688,358	20.8%
CONST	17,789,766	9,912,563	26,480,094	29,901,929	39,308,940	38,327,087	-981,853	-2.5%
MANU	12,923,034	12,415,772	13,428,447	10,469,080	13,038,483	10,410,686	-2,627,797	-20.2%
WHOLSL	12,152,618	13,293,957	13,481,110	18,671,998	20,448,645	27,657,623	7,208,978	35.3%
RETAIL	33,581,140	34,598,474	34,477,471	36,812,924	42,226,020	44,347,264	2,121,244	5.0%
TRNSWR	21,601,965	22,689,005	20,573,537	22,914,268	24,211,631	24,327,098	115,467	0.5%
INFO	4,229,226	3,532,893	3,689,979	3,905,687	3,711,934	4,159,962	448,028	12.1%
FININS	27,936	12,011	5,074	4,454	14,320	102,159	87,839	613.4%
RELEST	11,441,579	9,523,579	10,726,937	8,391,137	8,812,070	9,305,923	493,853	5.6%
PROTEC	4,540,858	1,556,610	1,701,047	1,595,113	1,848,356	2,907,115	1,058,759	57.3%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	1,560,513	4,944,093	2,912,004	2,300,916	1,229,896	1,245,970	16,074	1.3%
EDUSRV	33,684	17,302	28,087	63,664	100,948	108,663	7,715	7.6%
MEDSOC	885,538	1,114,658	1,398,174	1,938,797	2,042,138	1,917,701	-124,437	-6.1%
ARTREC	379,777	287,065	96,443	50,987	40,158	125,785	85,627	213.2%
ACCMFS	16,112,602	17,225,528	17,124,543	18,184,717	19,358,948	19,683,290	324,342	1.7%
OTHSRV	2,460,009	2,514,833	2,518,641	2,894,102	3,286,900	3,096,146	-190,754	-5.8%
GOV	5,246,306	5,213,615	5,277,002	5,530,886	5,898,177	6,159,339	261,162	4.4%
TOTAL	148,368,101	142,369,626	156,961,936	166,196,695	189,348,054	198,565,283	9,217,229	4.9%
Annual Change		-4.0%	10.2%	5.9%	13.9%	4.9%		

Table 5.9

For complete listing of Lines of Business, see page 13

Seward Annual Gross Sales History	
1991	90,571,177
1992	87,987,282
1993	92,555,922
1994	99,875,014
1995	127,468,033
1996	133,848,642
1997	145,547,675
1998	132,506,248
1999	130,155,521
2000	142,152,279
2001	148,360,553
2002	142,369,626
2003	156,961,936
2004	166,196,695
2005	189,348,054
2006	198,565,283

Table 5.10

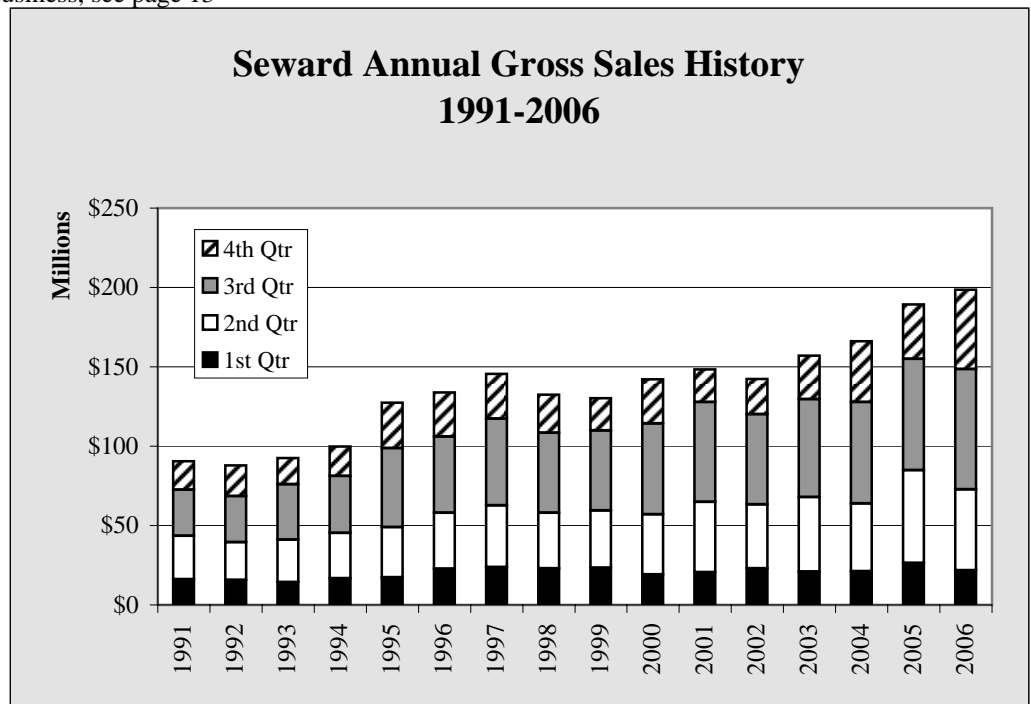


Chart 5.5

Seward Sales

Seward Annual TAXABLE Sales by Line of Business - 2001 -2006 - in \$

Line of Business	2001	2002	2003	2004	2005	2006	Annual Amount Change	Annual Percentage Change
AFFH	36,186	39,760	44,468	38,750	36,855	54,861	18,006	48.9%
MINING	0	0	3,455	0	0	124	124	NA
UTIL	89	4,831	5,583	1,261	3,979	8,183	4,204	105.7%
CONST	504,994	541,249	647,537	667,509	665,120	669,932	4,812	0.7%
MANU	1,155,240	949,966	954,975	1,029,895	938,171	958,824	20,653	2.2%
WHOLSL	3,719,743	3,768,430	4,134,748	4,680,451	5,457,638	5,253,373	-204,265	-3.7%
RETAIL	27,001,752	27,580,806	28,161,941	29,812,800	34,556,704	36,497,744	1,941,040	5.6%
TRNSWR	12,942,466	13,188,398	13,270,848	13,822,059	15,319,131	15,301,270	-17,861	-0.1%
INFO	2,667,419	2,488,984	2,649,252	2,678,902	2,523,129	2,676,266	153,137	6.1%
FININS	27,936	12,011	2,277	3,557	13,218	15,788	2,570	19.4%
RELEST	2,679,114	2,627,235	2,432,971	2,042,516	2,070,743	2,027,024	-43,719	-2.1%
PROTEC	471,974	401,885	381,268	364,499	385,802	400,657	14,855	3.9%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	221,011	243,556	221,176	386,302	338,103	359,055	20,952	6.2%
EDUSRV	12,557	5,333	14,400	43,015	57,793	54,007	-3,786	-6.6%
MEDSOC	476,765	475,941	319,299	236,401	199,847	218,062	18,215	9.1%
ARTREC	310,928	196,563	19,302	25,946	16,966	71,182	54,216	319.6%
ACCMFS	15,637,102	16,532,291	16,467,771	17,172,455	17,987,061	18,700,259	713,198	4.0%
OTHSRV	1,169,609	1,319,868	1,345,800	1,473,757	1,604,926	1,672,941	68,015	4.2%
GOV	5,191,706	5,213,615	5,271,662	5,466,886	5,834,097	6,087,059	252,962	4.3%
TOTAL	74,226,591	75,590,722	76,348,733	79,946,961	88,009,283	91,026,611	3,017,328	3.4%
Annual Change		1.8%	1.0%	4.7%	10.1%	3.4%		

Table 5.11

For complete listing of Lines of Business, see page 13

Seward Annual Taxable Sales History	
1991	42,547,231
1992	45,219,606
1993	48,632,337
1994	53,259,177
1995	55,756,987
1996	57,196,941
1997	62,516,024
1998	67,278,264
1999	71,472,199
2000	73,983,426
2001	74,225,591
2002	75,590,722
2003	76,348,733
2004	79,946,961
2005	88,009,283
2006	91,026,611

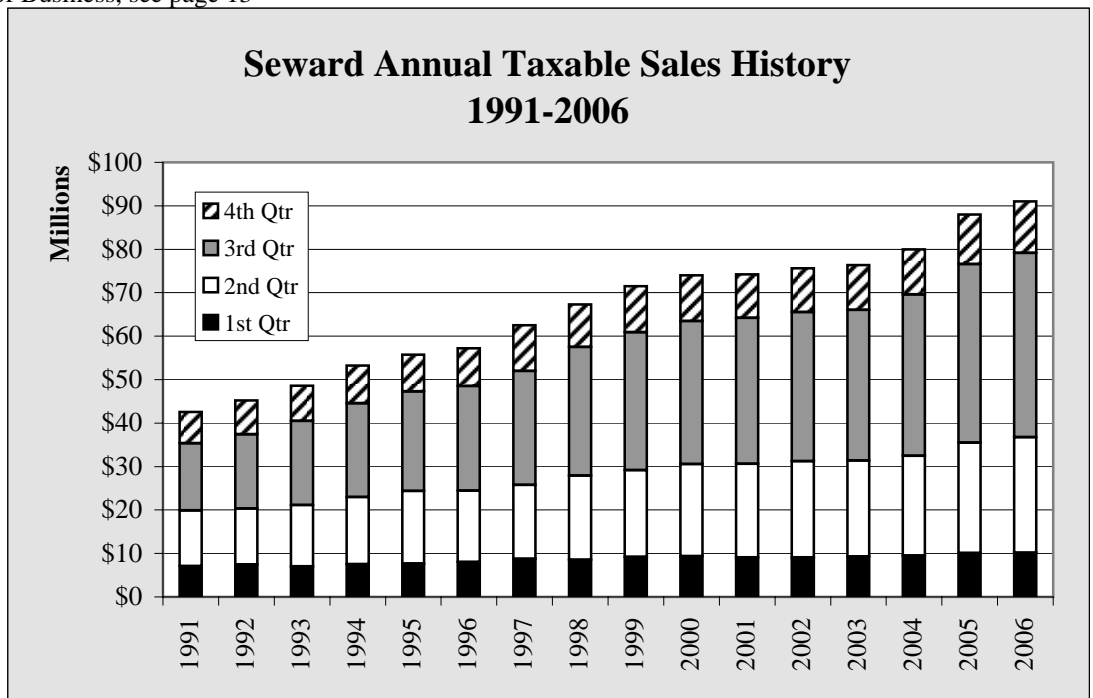


Table 5.12

Chart 5.6

Seward Sales

2007 - Seward GROSS Sales by Line of Business by Quarter - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	37,982	431,343			469,325
Mining	45,858	203,362			249,220
Utilities	1,163,003	1,122,523			2,285,526
Construction	3,836,317	6,344,212			10,180,529
Manufacturing	1,673,250	5,402,161			7,075,411
Wholesale	4,279,210	6,234,630			10,513,840
Retail	7,370,235	13,439,542			20,809,777
Transportation, Warehousing	305,101	7,813,016			8,118,117
Information	872,234	1,577,710			2,449,944
Finance, Insurance	2,188	4,016			6,204
Real Estate, Rentals, Leasing	1,288,609	1,535,313			2,823,922
Professional, Scientific, Technical	224,351	253,068			477,419
Management of Companies, Enterprises	0	0			0
Administration, Support, Waste Mgmt., Remediation	426,418	171,508			597,926
Educational Services	12,119	11,098			23,217
Health and Social Services	350,178	397,877			748,055
Arts, Entertainment, Recreation	2,803	14,438			17,241
Accommodation, Food Services	1,503,836	6,234,494			7,738,330
Other Services	742,124	1,520,519			2,262,643
Public Administration	1,403,466	1,553,483			2,956,949
TOTAL	25,539,282	54,264,313	0	0	79,803,595

Table 5.13

2007 - Seward TAXABLE Sales by Line of Business by Quarter - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	10,462	16,676			27,138
Mining	0	3,425			3,425
Utilities	2,628	285			2,913
Construction	128,867	160,637			289,504
Manufacturing	79,293	325,811			405,104
Wholesale	954,371	1,395,299			2,349,670
Retail	5,453,001	11,271,594			16,724,595
Transportation, Warehousing	54,635	5,806,878			5,861,513
Information	645,373	858,167			1,503,540
Finance, Insurance	1,297	1,606			2,903
Real Estate, Rentals, Leasing	375,135	638,433			1,013,568
Professional, Scientific, Technical	90,101	117,830			207,931
Management of Companies, Enterprises	0	0			0
Administration, Support, Waste Mgmt., Remediation	22,222	71,515			93,737
Educational Services	10,514	6,195			16,709
Health and Social Services	2,021	70,169			72,190
Arts, Entertainment, Recreation	2,803	13,188			15,991
Accommodation, Food Services	1,313,238	5,963,706			7,276,944
Other Services	275,187	681,894			957,081
Public Administration	1,403,466	1,553,483			2,956,949
TOTAL	10,824,614	28,956,791	0	0	39,781,405

Table 5.14

Seward Sales

Seward GROSS Sales by Line of Business by Quarter - 2006 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	37,988	37,198	199,754	357,787	632,727
Mining	28	96	0	48,714	48,838
Utilities	751,746	964,113	1,230,113	1,055,935	4,001,907
Construction	1,781,517	7,478,292	9,574,353	19,492,925	38,327,087
Manufacturing	1,131,882	3,279,075	4,079,526	1,920,203	10,410,686
Wholesale	3,994,826	6,886,194	8,673,074	8,103,529	27,657,623
Retail	6,534,240	12,422,602	17,821,769	7,568,653	44,347,264
Transportation, Warehousing	533,155	7,225,106	15,354,506	1,214,331	24,327,098
Information	845,840	887,963	1,359,810	1,066,349	4,159,962
Finance, Insurance	2,866	2,834	3,291	93,168	102,159
Real Estate, Rentals, Leasing	1,749,751	2,180,277	2,242,794	3,133,101	9,305,923
Professional, Scientific, Technical	563,701	477,596	687,133	1,178,685	2,907,115
Management of Companies, Enterprises	0	0	0	0	0
Administration, Support, Waste Mgmt., Remediation	203,082	354,768	480,483	207,637	1,245,970
Educational Services	48,750	28,246	18,417	13,250	108,663
Health and Social Services	360,405	439,935	468,006	649,355	1,917,701
Arts, Entertainment, Recreation	1,004	34,911	70,105	19,765	125,785
Accommodation, Food Services	1,343,141	5,897,749	10,995,792	1,446,608	19,683,290
Other Services	519,193	1,092,491	888,324	596,138	3,096,146
Public Administration	1,297,827	1,447,992	1,647,369	1,766,151	6,159,339
TOTAL	21,700,942	51,137,438	75,794,619	49,932,284	198,565,283

Table 5.15

Seward GROSS Sales by Line of Business by Quarter - 2005 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	37,127	121,023	27,445	43,578	229,173
Mining	32,647	67,545	127,576	0	227,768
Utilities	763,559	792,413	936,281	821,296	3,313,549
Construction	7,763,325	16,685,949	6,846,122	8,013,544	39,308,940
Manufacturing	1,494,881	3,455,547	5,462,477	2,625,578	13,038,483
Wholesale	2,713,342	5,960,258	7,173,079	4,601,966	20,448,645
Retail	6,018,921	11,976,160	17,263,672	6,967,267	42,226,020
Transportation, Warehousing	1,244,815	6,919,543	14,587,173	1,460,100	24,211,631
Information	837,148	925,225	1,005,218	944,343	3,711,934
Finance, Insurance	1,184	1,184	1,414	10,538	14,320
Real Estate, Rentals, Leasing	1,285,380	2,249,589	2,432,005	2,845,096	8,812,070
Professional, Scientific, Technical	258,081	312,586	371,537	906,152	1,848,356
Management of Companies, Enterprises	0	0	0	0	0
Administration, Support, Waste Mgmt., Remediation	173,400	378,947	476,146	201,403	1,229,896
Educational Services	30,741	13,912	22,544	33,751	100,948
Health and Social Services	323,191	303,454	407,814	1,007,679	2,042,138
Arts, Entertainment, Recreation	3,524	9,802	9,535	17,297	40,158
Accommodation, Food Services	1,662,151	5,867,584	10,382,027	1,447,186	19,358,948
Other Services	581,870	1,034,896	1,043,782	626,352	3,286,900
Public Administration	1,243,546	1,391,654	1,614,203	1,648,774	5,898,177
TOTAL	26,468,833	58,467,271	70,190,050	34,221,900	189,348,054

Table 5.16

Seward Sales

Seward TAXABLE Sales by Line of Business by Quarter - 2006 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	12,365	9,663	20,474	12,359	54,861
Mining	28	96	0	0	124
Utilities	1,775	3,413	250	2,745	8,183
Construction	138,509	195,664	158,633	177,126	669,932
Manufacturing	79,798	320,784	475,694	82,548	958,824
Wholesale	854,211	1,386,431	2,201,861	810,870	5,253,373
Retail	5,117,560	10,499,840	14,892,023	5,988,321	36,497,744
Transportation, Warehousing	139,897	5,011,621	10,038,003	111,749	15,301,270
Information	583,990	639,212	747,778	705,286	2,676,266
Finance, Insurance	2,643	2,436	3,119	7,590	15,788
Real Estate, Rentals, Leasing	346,277	514,332	739,997	426,418	2,027,024
Professional, Scientific, Technical	80,298	132,094	96,701	91,564	400,657
Management of Companies, Enterprises	0	0	0	0	0
Administration, Support, Waste Mgmt., Remediation	22,745	111,423	181,577	43,310	359,055
Educational Services	25,275	7,246	11,897	9,589	54,007
Health and Social Services	3,718	79,155	113,576	21,613	218,062
Arts, Entertainment, Recreation	664	16,813	47,776	5,929	71,182
Accommodation, Food Services	1,214,386	5,656,455	10,537,059	1,292,359	18,700,259
Other Services	248,432	561,545	499,953	363,011	1,672,941
Public Administration	1,297,827	1,447,992	1,647,369	1,693,871	6,087,059
TOTAL	10,170,398	26,596,215	42,413,740	11,846,258	91,026,611

Table 5.17

Seward TAXABLE Sales by Line of Business by Quarter - 2005 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	7,711	6,943	6,937	15,264	36,855
Mining	0	0	0	0	0
Utilities	913	838	2,228	0	3,979
Construction	148,395	195,772	167,034	153,919	665,120
Manufacturing	103,151	327,422	440,617	66,981	938,171
Wholesale	815,687	1,433,898	2,434,834	773,219	5,457,638
Retail	4,814,504	9,813,123	14,252,751	5,676,326	34,556,704
Transportation, Warehousing	172,052	4,826,957	9,958,712	361,410	15,319,131
Information	551,110	633,176	689,217	649,626	2,523,129
Finance, Insurance	961	1,000	1,191	10,066	13,218
Real Estate, Rentals, Leasing	368,097	592,354	716,234	394,058	2,070,743
Professional, Scientific, Technical	93,858	111,185	97,577	83,182	385,802
Management of Companies, Enterprises	0	0	0	0	0
Administration, Support, Waste Mgmt., Remediation	31,532	101,090	178,481	27,000	338,103
Educational Services	21,289	9,183	17,021	10,300	57,793
Health and Social Services	2,177	70,813	108,649	18,208	199,847
Arts, Entertainment, Recreation	3,444	4,712	5,065	3,745	16,966
Accommodation, Food Services	1,485,415	5,325,612	9,923,076	1,252,958	17,987,061
Other Services	227,143	521,877	509,649	346,257	1,604,926
Public Administration	1,243,546	1,391,654	1,614,203	1,584,694	5,834,097
TOTAL	10,090,985	25,367,609	41,123,476	11,427,213	88,009,283

Table 5.18

Seward Construction

Seward 2nd Quarter Permit VALUES by Type - 2001-2007 - in \$								
	2001	2002	2003	2004	2005	2006	2007	Annual Change
Residential New	0	400,000	215,000	873,000	388,000	415,000	82,354	-80.2%
Residential Alter/Add	73,000	169,157	100,000	144,900	84,220	65,200	13,000	-80.1%
Commercial New	155,000	3,294,730	3,313,000	5,000,000	271,320	800,000	0	-100.0%
Commercial Alter/Add	438,239	25,000	44,010	1,426,000	15,000	904,472	1,792,933	98.2%
Total	666,239	3,888,887	3,672,010	7,443,900	758,540	2,184,672	1,888,287	-13.6%
Annual Change		483.7%	-5.6%	102.7%	-89.8%	188.0%	-13.6%	

Table 5.19

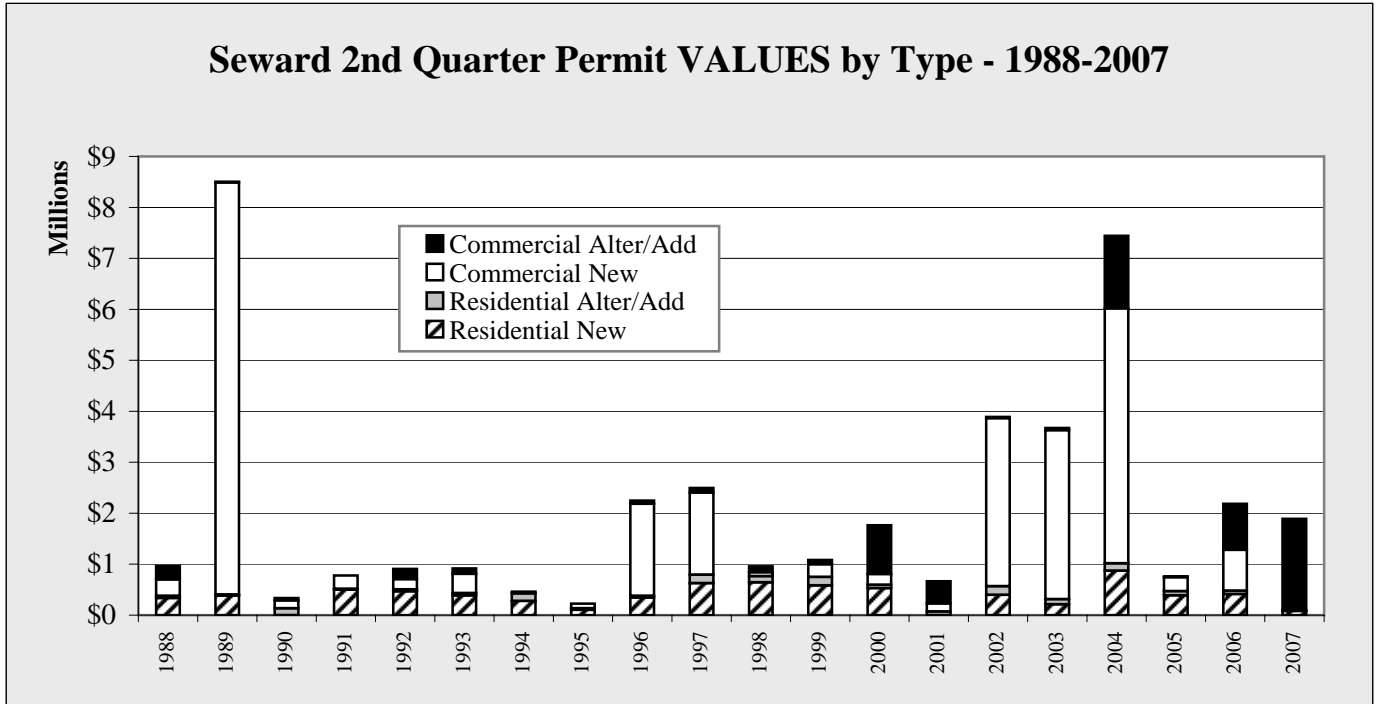


Chart 5.7

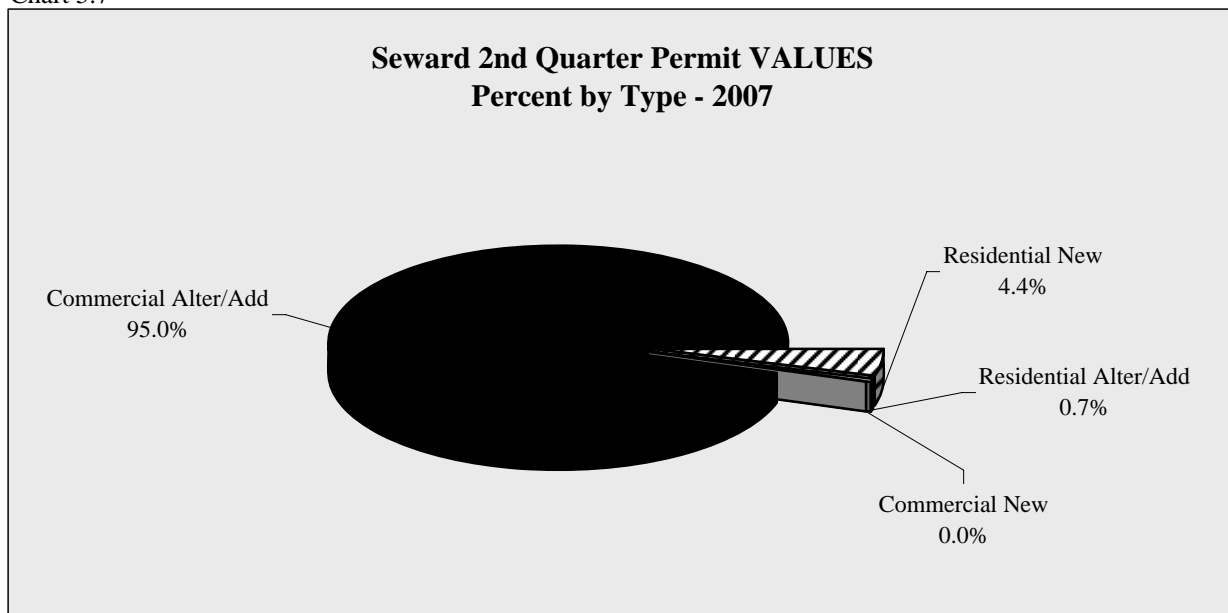


Chart 5.8

Seward Construction

Seward 2nd Quarter Permit VOLUME by Type - 2001-2007								
	2001	2002	2003	2004	2005	2006	2007	Annual Change
Residential New	0	1	2	4	3	3	1	-66.7%
Residential Alter/Add	3	15	3	7	9	7	2	-71.4%
Commercial New	3	4	4	1	5	11	0	-100.0%
Commercial Alter/Add	8	9	4	9	2	2	8	300.0%
Total	14	29	13	21	19	23	11	-52.2%
Annual Change		107.1%	-55.2%	61.5%	-9.5%	21.1%	-52.2%	

Table 5.20

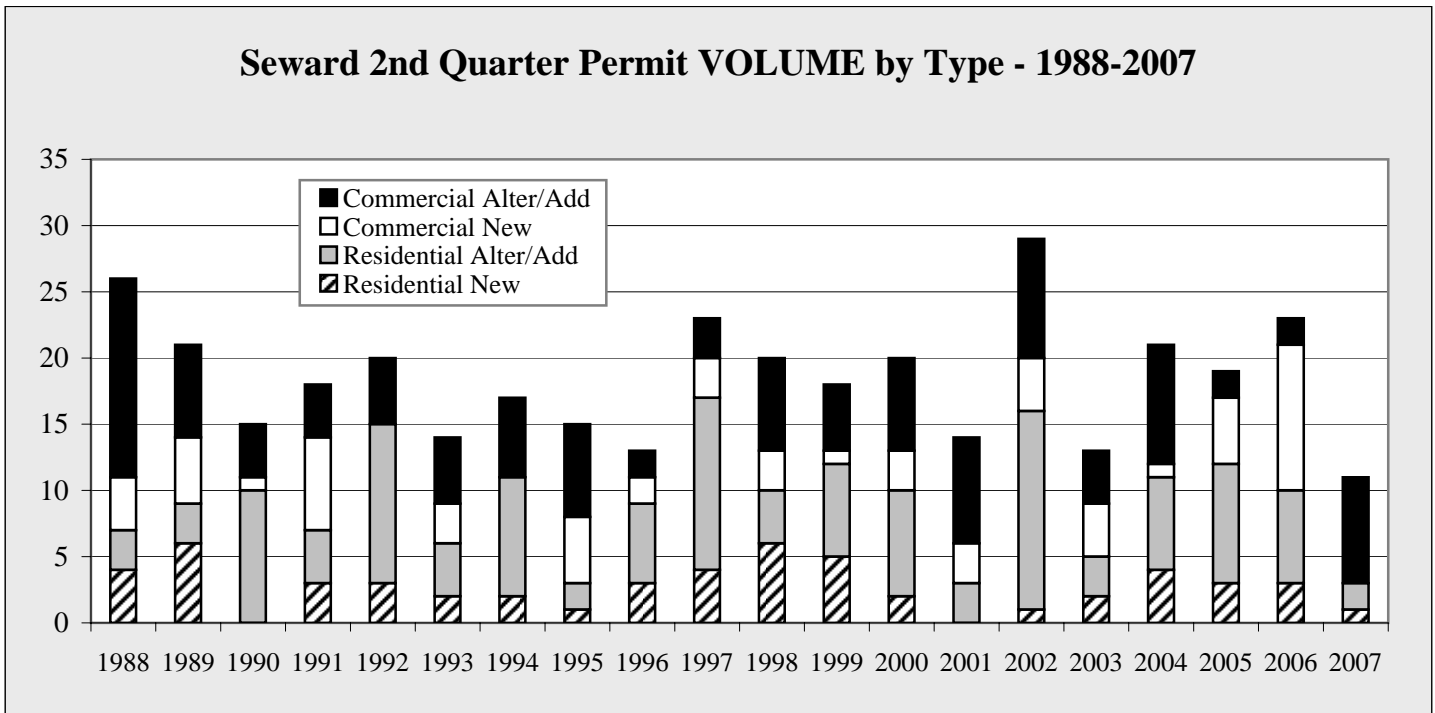


Chart 5.9

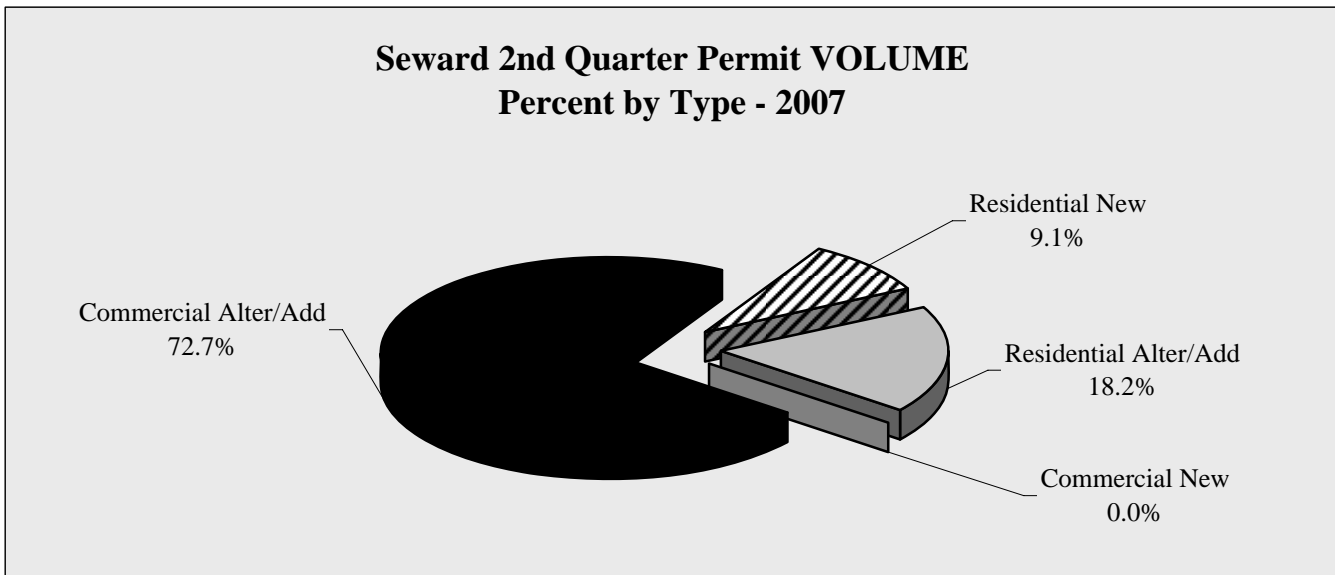


Chart 5.10

Seward Construction

Seward YTD 6/30 Permit VALUES by Type - 2001-2007 - in \$								
	2001	2002	2003	2004	2005	2006	2007	Annual Change
Residential New	0	520,000	333,000	873,000	1,311,000	415,000	82,354	-80.2%
Residential Alter/Add	103,200	194,653	157,500	192,900	87,520	66,200	13,000	-80.4%
Commercial New	155,000	3,294,730	3,385,000	12,500,000	277,320	800,000	208,513	-73.9%
Commercial Alter/Add	824,739	360,944	1,701,865	1,619,600	255,000	1,525,689	2,387,658	56.5%
Total	1,082,939	4,370,327	5,577,365	15,185,500	1,930,840	2,806,889	2,691,525	-4.1%
Annual Change		303.6%	27.6%	172.3%	-87.3%	45.4%	-4.1%	

Table 5.21

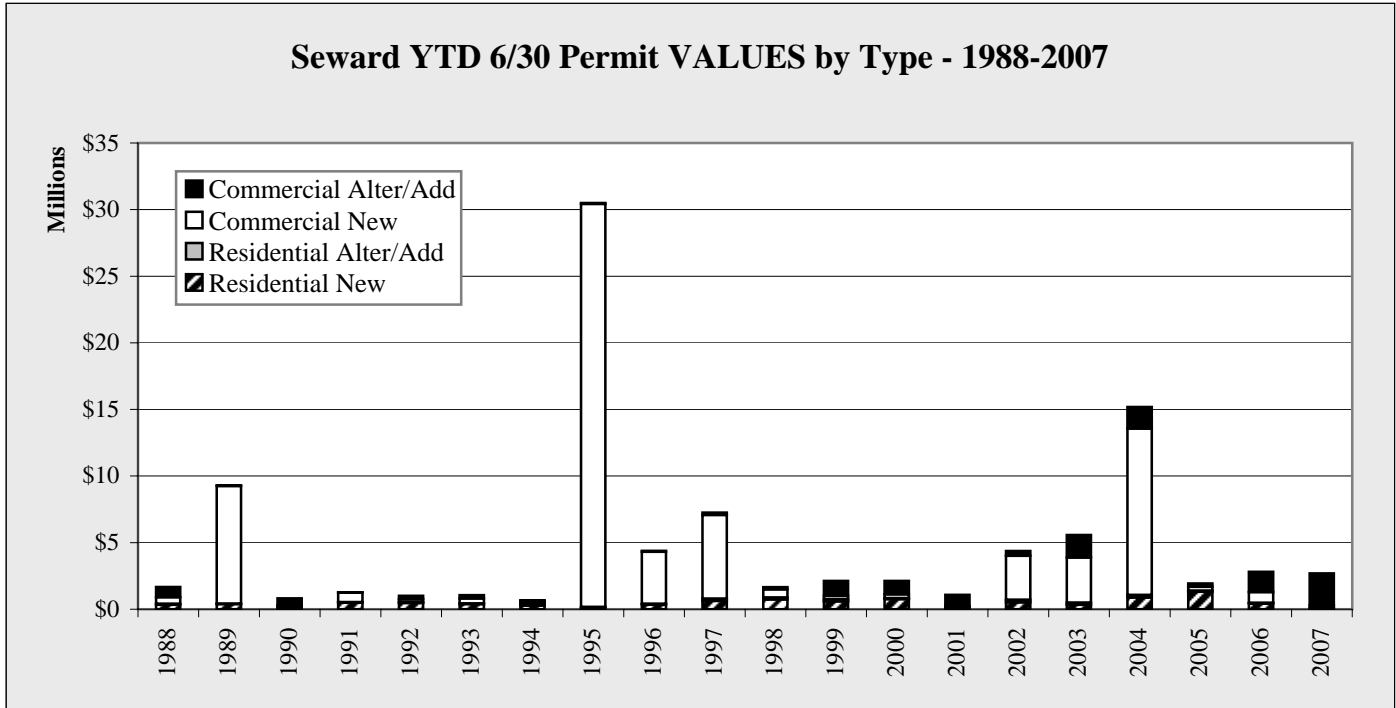


Chart 5.11

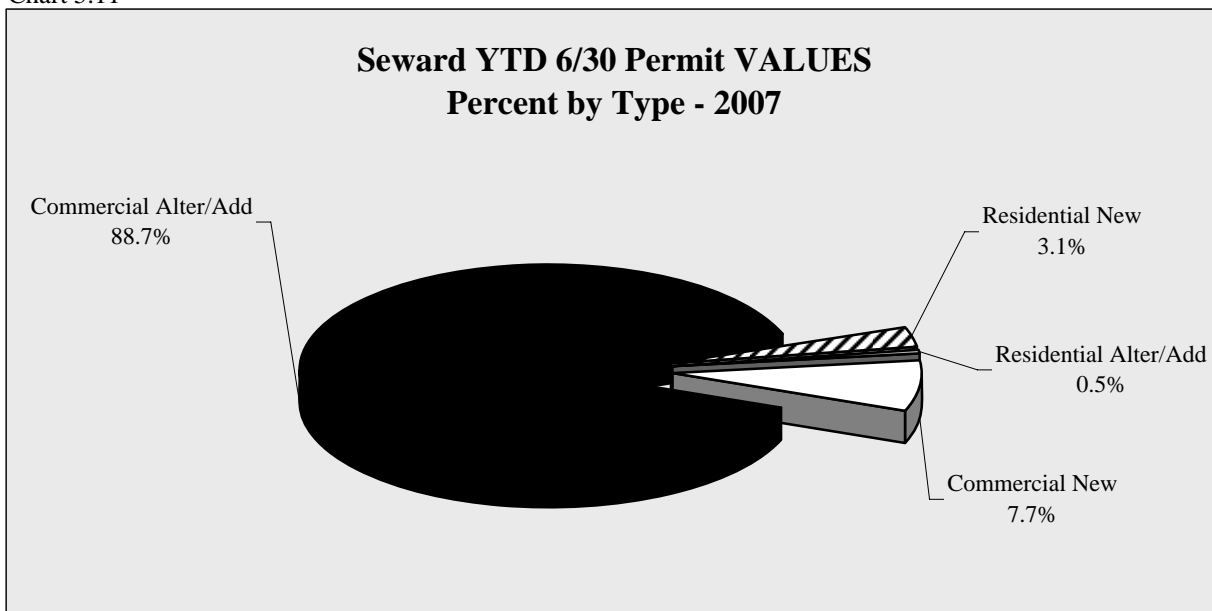


Chart 5.12

Seward Construction

Seward YTD 6/30 Permit VOLUME by Type - 2001-2007

	2001	2002	2003	2004	2005	2006	2007	Annual Change
Residential New	0	2	3	4	7	3	1	-66.7%
Residential Alter/Add	7	18	5	9	11	8	2	-75.0%
Commercial New	3	4	5	2	7	11	1	-90.9%
Commercial Alter/Add	15	15	11	13	6	8	14	75.0%
Total	25	39	24	28	31	30	18	-40.0%
Annual Change		56.0%	-38.5%	16.7%	10.7%	-3.2%	-40.0%	

Table 5.22

**Seward YTD 6/30 Permit VOLUME by Type
1988-2007**

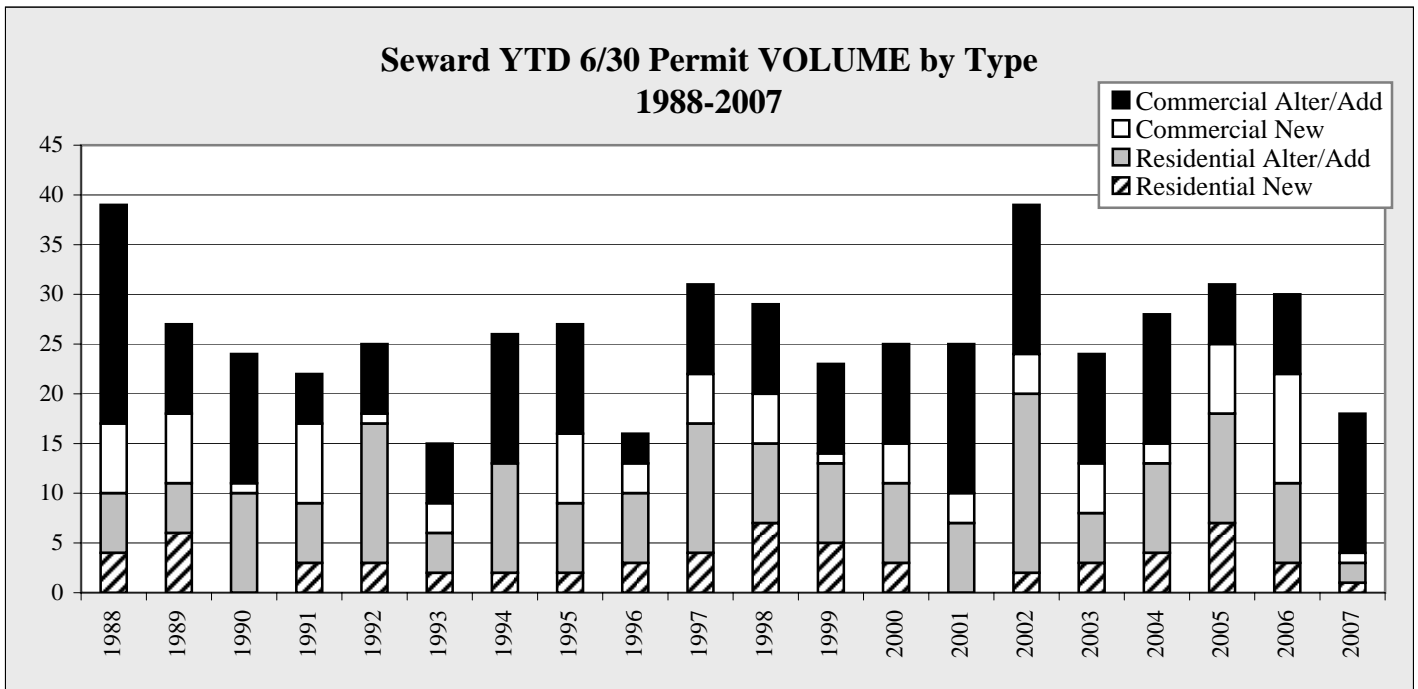


Chart 5.13

**Seward YTD 6/30 Permit VOLUME
Percent by Type - 2007**

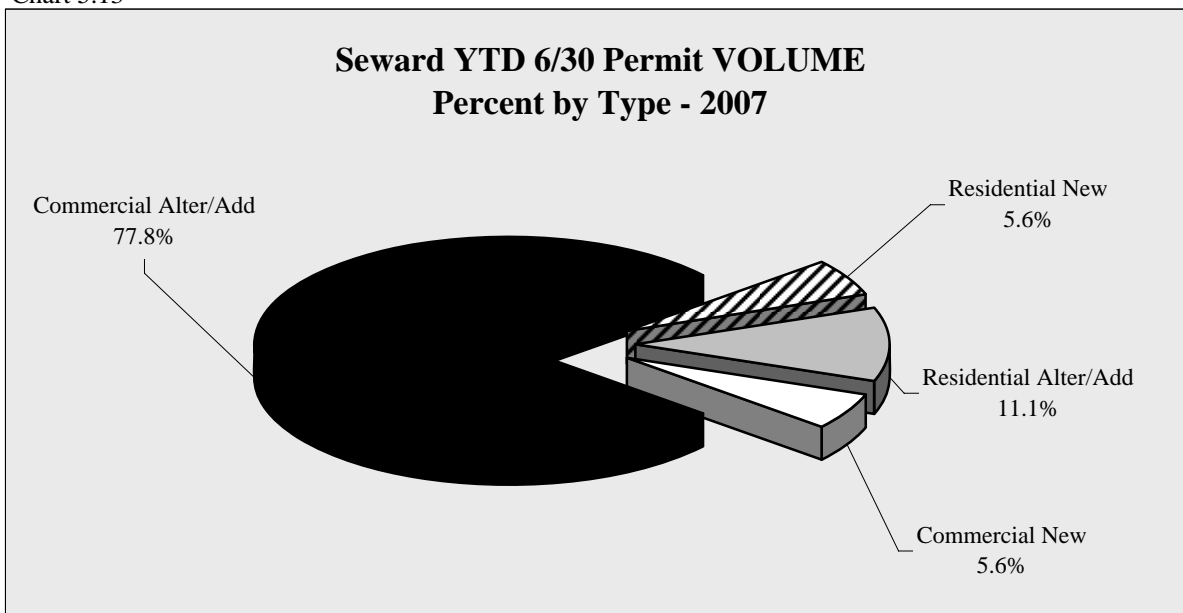


Chart 5.14

Seward Construction

Seward Annual Permit VALUES by Type by Quarter - 2000-2007 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2000					
Residential - New	230,000	530,000	263,000	0	1,023,000
Residential - Add/Alter	0	67,600	39,000	339,400	446,000
Commercial - New	85,000	210,000	330,000	200,000	825,000
Commercial - Add/Alter	40,300	957,800	79,465	80,000	1,157,565
TOTAL	355,300	1,765,400	711,465	619,400	3,451,565
2001					
Residential - New	0	0	150,000	300,000	450,000
Residential - Add/Alter	30,200	73,000	136,014	105,000	344,214
Commercial - New	0	155,000	331,028	0	486,028
Commercial - Add/Alter	386,500	438,239	25,000	587,000	1,436,739
TOTAL	416,700	666,239	642,042	992,000	2,716,981
2002					
Residential - New	120,000	400,000	205,000	0	725,000
Residential - Add/Alter	25,496	169,157	27,555	19,800	242,008
Commercial - New	0	3,294,730	750,000	2,100,000	6,144,730
Commercial - Add/Alter	335,944	25,000	325,021	113,000	798,965
TOTAL	481,440	3,888,887	1,307,576	2,232,800	7,910,703
2003					
Residential - New	118,000	215,000	744,500	0	1,077,500
Residential - Add/Alter	57,500	100,000	87,000	50,000	294,500
Commercial - New	72,000	3,313,000	900,000	5,000	4,290,000
Commercial - Add/Alter	1,657,855	44,010	101,400	517,500	2,320,765
TOTAL	1,905,355	3,672,010	1,832,900	572,500	7,982,765
2004					
Residential - New	0	873,000	1,257,000	0	2,130,000
Residential - Add/Alter	48,000	144,900	299,500	8,000	500,400
Commercial - New	7,500,000	5,000,000	518,800	0	13,018,800
Commercial - Add/Alter	193,600	1,426,000	191,000	251,350	2,061,950
TOTAL	7,741,600	7,443,900	2,266,300	259,350	17,711,150
2005					
Residential - New	923,000	388,000	455,000	1,500	1,767,500
Residential - Add/Alter	3,300	84,220	6,761	40,457	134,738
Commercial - New	6,000	271,320	88,400	60,000	425,720
Commercial - Add/Alter	240,000	15,000	275,285	4,900	535,185
TOTAL	1,172,300	758,540	825,446	106,857	2,863,143
2006					
Residential - New	0	415,000	703,000	0	1,118,000
Residential - Add/Alter	1,000	65,200	7,192	13,000	86,392
Commercial - New	0	800,000	19,700,000	1,896,300	22,396,300
Commercial - Add/Alter	621,217	904,472	375,868	35,000	1,936,557
TOTAL	622,217	2,184,672	20,786,060	1,944,300	25,537,249
2007					
					Year to Date
Residential - New	0	82,354			82,354
Residential - Add/Alter	0	13,000			13,000
Commercial - New	208,513	0			208,513
Commercial - Add/Alter	594,725	1,792,933			2,387,658
TOTAL	803,238	1,888,287	0	0	2,691,525

Table 5.23

Seward Construction

Seward Annual Permit VOLUME by Type by Quarter - 2000-2007					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2000					
Residential - New	1	2	2	0	5
Residential - Add/Alter	0	8	7	4	19
Commercial - New	1	3	3	1	8
Commercial - Add/Alter	3	7	5	4	19
TOTAL	5	20	17	9	51
2001					
Residential - New	0	0	1	2	3
Residential - Add/Alter	4	3	9	2	18
Commercial - New	0	3	3	0	6
Commercial - Add/Alter	7	8	1	5	21
TOTAL	11	14	14	9	48
2002					
Residential - New	1	1	2	0	4
Residential - Add/Alter	3	15	3	4	25
Commercial - New	0	4	1	3	8
Commercial - Add/Alter	6	9	8	4	27
TOTAL	10	29	14	11	64
2003					
Residential - New	1	2	5	0	8
Residential - Add/Alter	2	3	5	1	11
Commercial - New	1	4	1	1	7
Commercial - Add/Alter	7	4	4	9	24
TOTAL	11	13	15	11	50
2004					
Residential - New	0	4	8	0	12
Residential - Add/Alter	2	7	5	1	15
Commercial - New	1	1	2	0	4
Commercial - Add/Alter	4	9	4	6	23
TOTAL	7	21	19	7	54
2005					
Residential - New	4	3	3	1	11
Residential - Add/Alter	2	9	5	3	19
Commercial - New	2	5	2	1	10
Commercial - Add/Alter	4	2	6	2	14
TOTAL	12	19	16	7	54
2006					
Residential - New	0	3	5	0	8
Residential - Add/Alter	1	7	4	1	13
Commercial - New	0	11	2	4	17
Commercial - Add/Alter	6	2	8	1	17
TOTAL	7	23	19	6	55
2007					Year to Date
Residential - New	0	1			1
Residential - Add/Alter	0	2			2
Commercial - New	1	0			1
Commercial - Add/Alter	6	8			14
TOTAL	7	11	0	0	18

Table 5.24

Soldotna Sales

Soldotna 2nd Quarter GROSS Sales by Line of Business - 2002-2007 - in \$								
Line of Business	2002	2003	2004	2005	2006	2007	Annual Amount Change	Annual Percentage Change
AFFH	10,473	19,141	15,888	13,147	27,467	32,039	4,572	16.6%
MINING	88,903	97,471	125,888	147,600	6,270	470,398	464,128	NA
UTIL	1,614,239	1,654,960	1,459,715	1,861,397	2,118,707	2,106,041	-12,666	-0.6%
CONST	4,679,013	3,323,898	5,387,106	4,117,881	12,052,501	7,947,612	-4,104,889	-34.1%
MANU	2,324,608	2,743,896	1,213,708	2,242,896	2,477,219	2,882,862	405,643	16.4%
WHOLSL	6,590,871	9,063,328	9,622,133	2,993,234	3,350,490	3,330,140	-20,350	-0.6%
RETAIL	47,454,466	50,976,618	52,573,343	55,923,754	55,804,681	58,669,015	2,864,334	5.1%
TRNSWR	498,088	400,244	1,266,221	1,768,221	2,273,468	1,287,561	-985,907	-43.4%
INFO	1,889,255	2,314,598	2,559,863	2,706,168	2,548,205	3,441,736	893,531	35.1%
FININS	73,485	56,271	72,117	52,651	71,951	79,396	7,445	10.3%
RELEST	3,917,796	3,731,173	3,670,133	4,109,952	4,407,947	4,358,942	-49,005	-1.1%
PROTEC	1,785,951	1,883,029	1,807,528	1,644,274	1,996,490	2,471,286	474,796	23.8%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	638,573	575,424	651,964	676,415	1,171,674	2,441,841	1,270,167	108.4%
EDUSRV	58,696	59,083	58,311	77,199	70,368	90,113	19,745	28.1%
MEDSOC	652,261	670,181	361,409	645,954	652,110	749,152	97,042	14.9%
ARTREC	467,444	510,903	445,263	499,540	434,716	460,816	26,100	6.0%
ACCMFS	5,267,497	5,442,905	6,032,253	6,314,200	7,054,581	6,195,622	-858,959	-12.2%
OTHSRV	1,547,364	1,502,218	1,705,722	1,608,330	2,235,779	2,481,737	245,958	11.0%
GOV	203,689	202,275	281,564	237,176	268,747	340,977	72,230	26.9%
TOTAL	79,762,672	85,227,616	89,310,129	87,639,989	99,023,371	99,837,286	813,915	0.8%
Annual Change		6.9%	4.8%	-1.9%	13.0%	0.8%		

Table 6.1

For complete listing of Lines of Business, see page 13

Soldotna Second Quarter Gross Sales History	
1991	43,034,736
1992	42,836,530
1993	42,532,997
1994	49,616,019
1995	53,363,505
1996	54,086,799
1997	56,048,000
1998	61,860,448
1999	67,874,942
2000	72,515,215
2001	75,042,511
2002	79,762,672
2003	85,227,616
2004	89,310,129
2005	87,639,989
2006	99,023,371
2007	99,837,286

Table 6.2

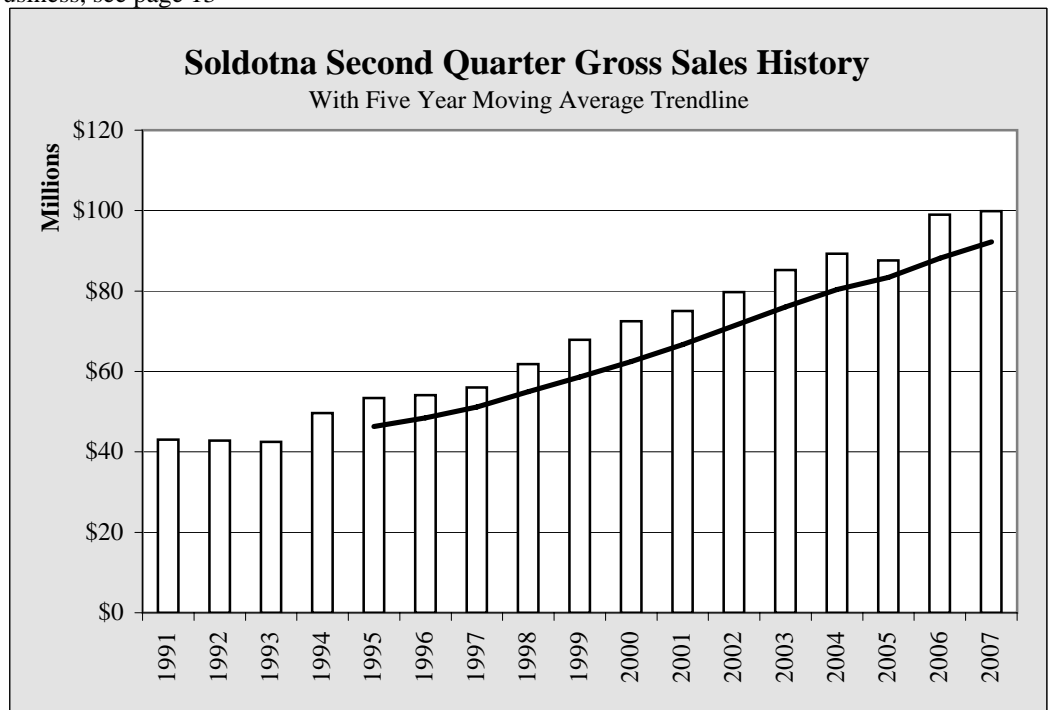


Chart 6.1

Soldotna Sales

Soldotna 2nd Quarter TAXABLE Sales by Line of Business - 2002 -2007 - in \$								
Line of Business	2002	2003	2004	2005	2006	2007	Annual Amount Change	Annual Percentage Change
AFFH	6,568	11,226	6,821	5,164	12,778	16,318	3,540	27.7%
MINING	1,698	2,401	0	1,945	1,245	2,713	1,468	NA
UTIL	830,786	858,048	833,369	979,377	1,109,739	1,019,347	-90,392	-8.1%
CONST	253,002	275,330	275,602	249,699	253,076	205,874	-47,202	-18.7%
MANU	325,521	290,539	306,253	282,123	714,499	745,134	30,635	4.3%
WHOLSL	423,728	500,529	499,633	534,128	498,696	445,301	-53,395	-10.7%
RETAIL	29,743,910	32,914,484	34,026,583	36,912,626	38,268,488	40,954,584	2,686,096	7.0%
TRNSWR	195,124	146,035	122,474	161,304	347,573	187,050	-160,523	-46.2%
INFO	1,769,982	2,168,654	2,174,818	2,276,368	2,155,687	2,603,913	448,226	20.8%
FININS	20,309	11,523	8,663	6,685	6,938	9,692	2,754	39.7%
RELEST	1,740,866	1,535,347	1,600,705	1,618,112	1,601,142	1,849,589	248,447	15.5%
PROTEC	916,059	956,207	1,006,846	886,301	1,078,262	1,095,523	17,261	1.6%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	315,252	298,098	421,188	306,247	301,836	234,849	-66,987	-22.2%
EDUSRV	43,476	40,565	43,097	41,839	46,313	67,121	20,808	44.9%
MEDSOC	48,827	20,815	19,295	25,526	34,481	32,549	-1,932	-5.6%
ARTREC	362,985	412,386	345,254	366,365	353,874	362,919	9,045	2.6%
ACCMFS	5,042,111	5,184,424	5,722,704	6,044,394	6,675,133	5,845,533	-829,600	-12.4%
OTHSRV	1,287,285	1,221,156	1,354,570	1,241,428	1,753,594	1,979,310	225,716	12.9%
GOV	177,469	178,272	243,868	205,613	231,090	294,789	63,699	27.6%
TOTAL	43,504,958	47,026,039	49,011,743	52,145,244	55,444,444	57,952,108	2,507,664	4.5%
Annual Change		8.1%	4.2%	6.4%	6.3%	4.5%		

Table 6.3

For complete listing of Lines of Business, see page 13

Soldotna Second Quarter Taxable Sales History	
1991	24,291,040
1992	24,421,393
1993	25,917,384
1994	31,266,887
1995	32,168,958
1996	32,996,657
1997	33,910,547
1998	37,240,899
1999	38,205,240
2000	38,766,616
2001	42,914,074
2002	43,504,958
2003	47,026,039
2004	49,011,743
2005	52,145,244
2006	55,444,444
2007	57,952,108

Table 6.4

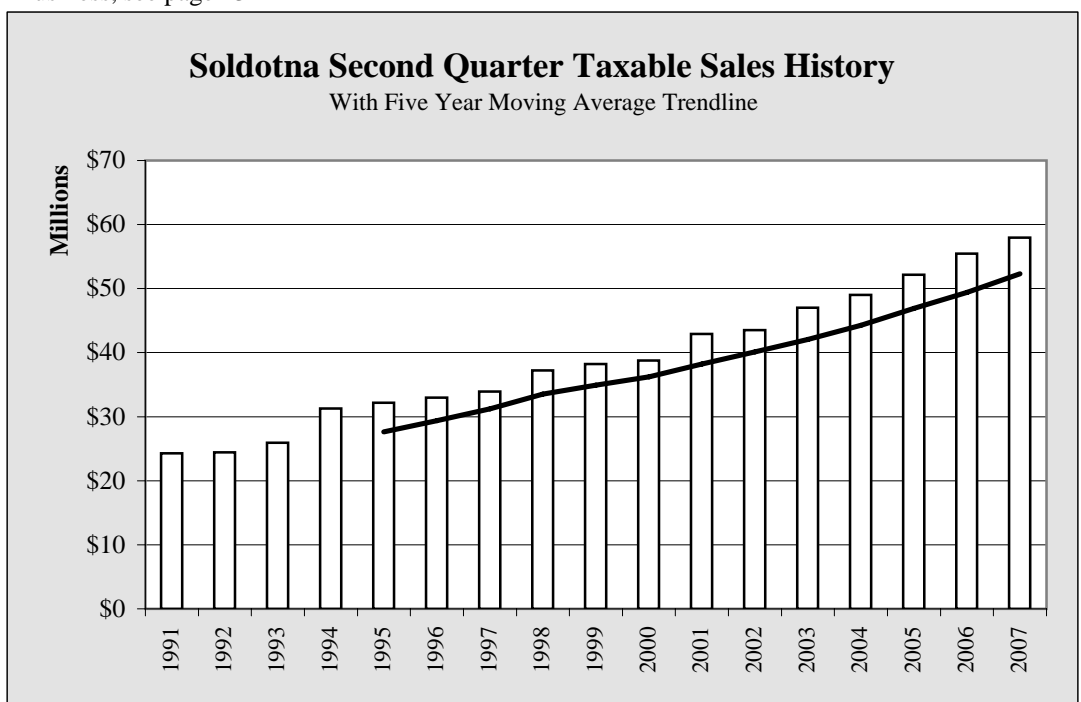


Chart 6.2

Soldotna Sales

Soldotna YTD 6/30 GROSS Sales by Line of Business - 2002-2007 - in \$								
Line of Business	2002	2003	2004	2005	2006	2007	Annual Amount Change	Annual Percentage Change
AFFH	14,298	30,844	19,382	14,247	27,712	34,279	6,567	23.7%
MINING	162,542	185,975	188,845	210,486	15,533	684,485	668,952	NA
UTIL	3,576,083	3,682,427	3,468,173	4,411,007	5,131,242	5,329,230	197,988	3.9%
CONST	7,702,645	7,196,677	7,845,109	8,493,432	18,137,505	15,212,679	-2,924,826	-16.1%
MANU	3,644,436	4,204,373	2,285,393	3,327,637	3,929,683	4,695,962	766,279	19.5%
WHOLSL	14,059,227	15,616,098	19,270,770	4,871,480	5,495,735	5,606,049	110,314	2.0%
RETAIL	83,116,745	87,416,996	91,557,709	96,624,960	97,849,310	104,086,692	6,237,382	6.4%
TRNSWR	671,970	593,192	1,812,890	2,505,106	3,106,839	1,992,206	-1,114,633	-35.9%
INFO	3,557,996	4,546,263	5,000,624	5,003,953	5,102,087	6,105,858	1,003,771	19.7%
FININS	160,979	112,267	145,735	120,102	122,434	208,801	86,367	70.5%
RELEST	6,859,944	6,828,592	7,476,766	7,521,959	8,192,461	8,361,046	168,585	2.1%
PROTEC	3,367,221	3,471,310	3,567,936	3,145,625	4,497,984	4,503,397	5,413	0.1%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	1,090,123	1,013,817	1,264,584	1,185,364	1,669,141	3,706,760	2,037,619	122.1%
EDUSRV	134,429	129,317	132,451	158,158	153,435	175,899	22,464	14.6%
MEDSOC	1,124,705	1,328,715	769,419	1,373,081	1,418,578	1,481,054	62,476	4.4%
ARTREC	830,053	879,321	852,098	880,906	770,708	780,715	10,007	1.3%
ACCMFS	8,870,977	9,163,402	10,040,815	10,442,941	11,642,681	10,947,685	-694,996	-6.0%
OTHSRV	2,752,498	2,677,456	3,064,560	2,848,847	3,698,314	4,090,728	392,414	10.6%
GOV	397,551	405,526	476,538	456,843	519,032	610,109	91,077	17.5%
TOTAL	142,094,422	149,482,568	159,239,797	153,596,134	171,480,414	178,613,634	7,133,220	4.2%
Annual Change		5.2%	6.5%	-3.5%	11.6%	4.2%		

Table 6.5

For complete listing of Lines of Business, see page 13

Soldotna YTD 6/30 Gross Sales History	
1991	74,518,126
1992	75,539,688
1993	73,245,944
1994	84,365,874
1995	93,990,552
1996	98,242,448
1997	99,184,587
1998	108,105,778
1999	119,304,922
2000	127,717,111
2001	135,844,788
2002	142,094,422
2003	149,482,568
2004	159,239,797
2005	153,596,134
2006	171,480,414
2007	178,613,634

Table 6.6

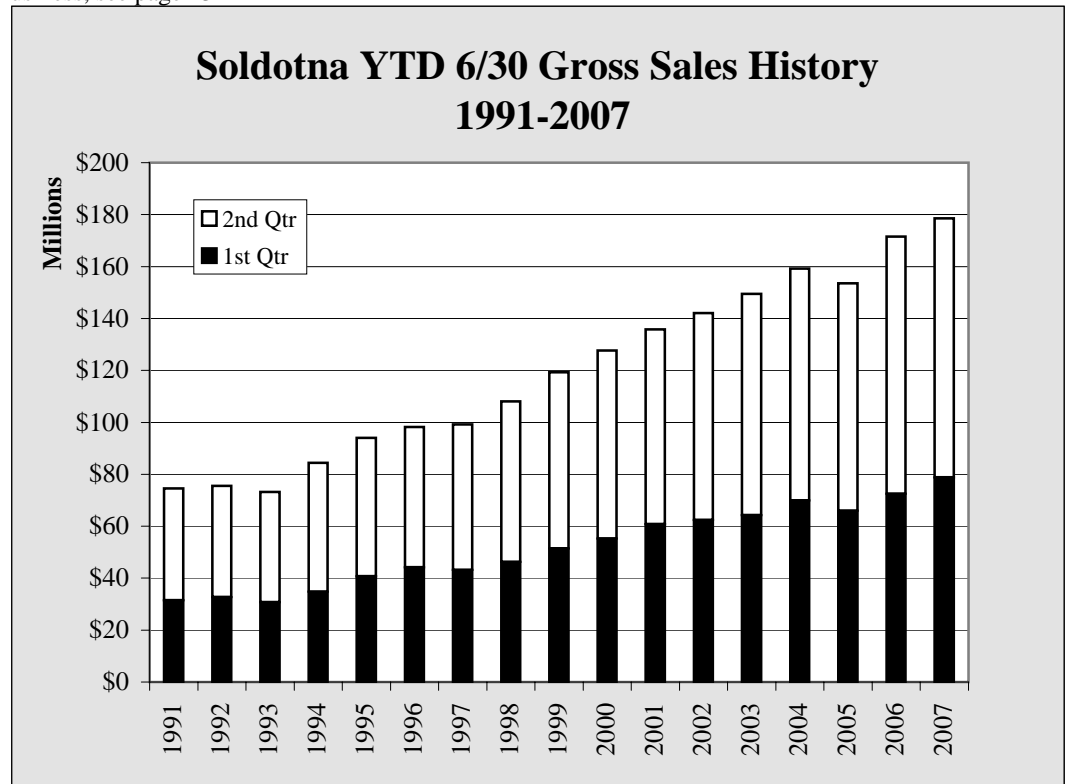


Chart 6.3

Soldotna Sales

Soldotna YTD 6/30 TAXABLE Sales by Line of Business - 2002 -2007 - in \$								
Line of Business	2002	2003	2004	2005	2006	2007	Annual Amount Change	Annual Percentage Change
AFFH	10,168	15,216	10,124	5,664	13,023	17,043	4,020	30.9%
MINING	2,992	5,800	1,290	2,890	2,990	3,966	976	32.6%
UTIL	1,946,536	2,004,289	2,048,806	2,321,255	2,730,993	2,502,510	-228,483	-8.4%
CONST	477,748	522,036	503,674	500,479	462,727	403,946	-58,781	-12.7%
MANU	382,758	354,568	360,441	338,418	1,242,326	1,168,276	-74,050	-6.0%
WHOLSL	810,538	953,663	1,018,834	1,008,926	971,216	916,077	-55,139	-5.7%
RETAIL	52,418,315	55,658,355	59,112,684	63,442,383	66,432,586	72,342,289	5,909,703	8.9%
TRNSWR	295,531	230,004	168,182	209,777	403,284	4,872,647	4,469,363	1108.2%
INFO	3,331,071	4,215,421	4,290,331	4,218,030	4,309,587	236,728	-4,072,859	-94.5%
FININS	48,050	22,844	19,600	14,086	17,014	27,485	10,471	61.5%
RELEST	3,246,570	3,033,542	2,979,645	3,072,912	3,140,197	3,374,790	234,593	7.5%
PROTEC	1,773,465	1,811,682	1,899,016	1,766,494	2,049,260	2,067,390	18,130	0.9%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	571,777	534,305	785,609	571,898	610,424	491,853	-118,571	-19.4%
EDUSRV	101,657	105,143	103,463	104,842	106,506	106,905	399	0.4%
MEDSOC	87,816	62,879	37,951	48,029	69,705	74,400	4,695	6.7%
ARTREC	608,203	668,380	624,502	600,473	599,444	583,320	-16,124	-2.7%
ACCMFS	8,494,936	8,733,192	9,558,841	10,014,208	11,053,645	10,362,521	-691,124	-6.3%
OTHSRV	2,284,350	2,198,527	2,455,258	2,220,516	2,900,865	3,284,604	383,739	13.2%
GOV	349,085	360,315	418,834	398,636	446,109	520,872	74,763	16.8%
TOTAL	77,241,566	81,490,161	86,397,085	90,859,916	97,561,901	103,357,622	5,795,721	5.9%
Annual Change		5.5%	6.0%	5.2%	7.4%	5.9%		

Table 6.7

For complete listing of Lines of Business, see page 13

Soldotna YTD 6/30 Taxable Sales History	
1991	42,426,319
1992	43,608,987
1993	45,055,504
1994	50,798,090
1995	55,738,478
1996	59,111,423
1997	60,206,671
1998	64,425,740
1999	66,645,168
2000	68,431,036
2001	75,406,451
2002	77,241,566
2003	81,490,161
2004	86,397,085
2005	90,859,916
2006	97,561,901
2007	103,357,622

Table 6.8

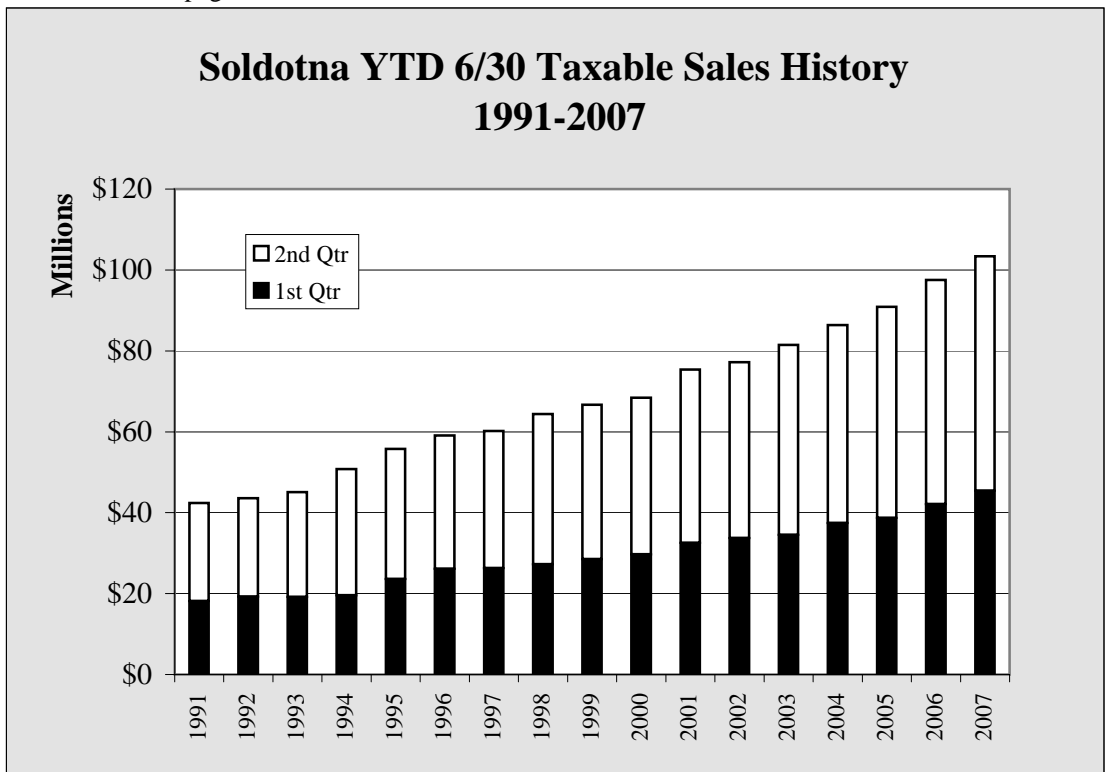


Chart 6.4

Soldotna Sales

Soldotna Annual GROSS Sales by Line of Business - 2001-2006 - in \$								
Line of Business	2001	2002	2003	2004	2005	2006	Annual Amount Change	Annual Percentage Change
AFFH	37,740	163,234	79,888	46,762	47,123	88,420	41,297	87.6%
MINING	221,578	317,286	346,020	455,178	391,926	148,109	-243,817	-62.2%
UTIL	6,582,787	7,794,137	6,868,788	7,753,204	8,447,844	9,749,393	1,301,549	15.4%
CONST	18,951,635	21,223,507	18,482,937	25,891,445	60,586,340	73,481,861	12,895,521	21.3%
MANU	7,560,469	8,820,408	10,450,535	7,202,898	10,076,540	10,866,104	789,564	7.8%
WHOLSL	29,763,264	37,743,451	32,515,653	28,984,856	15,028,231	15,456,999	428,768	2.9%
RETAIL	180,215,510	185,272,417	199,946,811	210,983,917	217,734,439	227,969,601	10,235,162	4.7%
TRNSWR	2,364,654	2,262,620	1,879,085	4,677,079	6,511,215	7,676,962	1,165,747	17.9%
INFO	9,064,158	7,876,065	9,324,150	10,174,498	10,451,034	10,919,064	468,030	4.5%
FININS	361,925	269,375	216,784	362,004	162,416	267,143	104,727	64.5%
RELEST	16,264,970	14,063,839	15,015,437	15,976,516	15,617,820	18,366,847	2,749,027	17.6%
PROTEC	6,615,902	6,446,737	7,208,360	7,139,325	6,279,513	8,156,153	1,876,640	29.9%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	2,056,758	2,255,627	2,361,034	2,673,901	2,499,554	3,290,383	790,829	31.6%
EDUSRV	196,245	241,483	235,476	225,468	260,352	331,486	71,134	27.3%
MEDSOC	2,015,683	2,465,617	3,151,592	6,512,692	8,438,090	7,942,203	-495,887	-5.9%
ARTREC	1,754,920	1,733,900	1,863,184	1,847,723	1,777,698	1,738,086	-39,612	-2.2%
ACCMFS	19,012,831	20,369,226	21,365,943	23,145,479	24,777,316	26,587,234	1,809,918	7.3%
OTHSRV	5,249,316	5,748,455	5,736,832	6,236,938	5,948,490	8,458,744	2,510,254	42.2%
GOV	827,886	833,236	857,491	965,632	1,006,150	1,119,273	113,123	11.2%
TOTAL	309,118,231	325,900,620	337,906,000	361,255,515	396,042,091	432,614,065	36,571,974	9.2%
Annual Change		5.4%	3.7%	6.9%	9.6%	9.2%		

Table 6.9

For complete listing of Lines of Business, see page 13

Soldotna Annual Gross Sales History	
1991	170,934,746
1992	164,956,587
1993	165,539,916
1994	194,609,544
1995	212,793,589
1996	218,250,448
1997	232,583,888
1998	250,793,664
1999	277,588,737
2000	289,255,311
2001	309,118,231
2002	325,900,620
2003	337,909,657
2004	361,255,515
2005	396,042,091
2006	432,614,065

Table 6.10

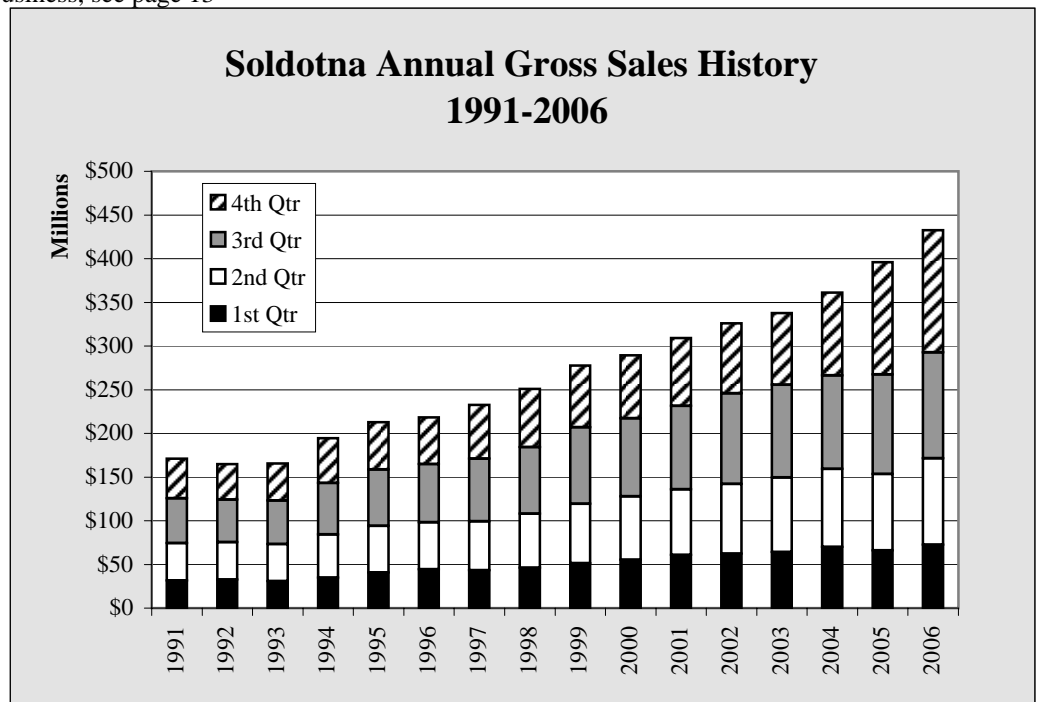


Chart 6.5

Soldotna Sales

Soldotna Annual TAXABLE Sales by Line of Business - 2001 -2006 - in \$								
Line of Business	2001	2002	2003	2004	2005	2006	Annual Amount Change	Annual Percentage Change
AFFH	26,665	36,108	40,782	21,833	22,026	35,150	13,124	59.6%
MINING	15,629	10,909	12,738	3,110	7,549	5,480	-2,069	-27.4%
UTIL	3,540,683	3,635,766	3,712,214	3,898,545	4,410,657	4,891,677	481,020	10.9%
CONST	1,085,663	1,035,905	1,110,826	1,041,384	999,058	938,647	-60,411	-6.0%
MANU	1,274,049	1,407,679	1,421,516	1,518,346	2,165,467	3,404,227	1,238,760	57.2%
WHOLSL	1,881,793	1,923,639	2,235,271	2,209,742	2,263,975	2,178,318	-85,657	-3.8%
RETAIL	120,916,241	122,443,869	134,519,729	141,398,104	150,227,961	160,019,428	9,791,467	6.5%
TRNSWR	782,323	782,392	558,386	441,635	571,958	1,047,145	475,187	83.1%
INFO	6,738,282	7,351,654	8,615,861	8,565,725	8,740,727	9,182,013	441,286	5.0%
FININS	113,338	85,004	40,378	44,395	27,526	52,012	24,486	89.0%
RELEST	6,841,132	7,006,887	6,186,122	6,512,701	6,544,146	6,732,700	188,554	2.9%
PROTEC	3,090,145	3,291,731	3,371,204	3,400,039	3,284,220	3,670,542	386,322	11.8%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	1,107,815	1,166,659	1,192,000	1,441,703	1,202,375	1,194,439	-7,936	-0.7%
EDUSRV	156,364	198,231	183,889	182,694	187,789	186,140	-1,649	-0.9%
MEDSOC	167,564	179,682	105,539	90,289	118,317	153,159	34,842	29.4%
ARTREC	1,340,724	1,379,251	1,492,448	1,453,352	1,307,179	1,372,759	65,580	5.0%
ACCMFS	18,367,722	19,515,579	20,432,726	22,075,899	23,642,681	24,896,543	1,253,862	5.3%
OTHSRV	4,262,242	4,813,601	4,664,426	4,944,609	4,625,159	6,365,953	1,740,794	37.6%
GOV	710,064	714,846	731,717	812,079	870,925	958,451	87,526	10.0%
TOTAL	172,418,438	176,979,392	190,627,772	200,056,184	211,219,695	227,284,783	16,065,088	7.6%
Annual Change		2.6%	7.7%	4.9%	5.6%	7.6%		

Table 6.11

For complete listing of Lines of Business, see page 13

Soldotna Annual Taxable Sales History	
1991	95,231,864
1992	99,094,387
1993	98,354,931
1994	119,702,481
1995	129,069,096
1996	133,325,182
1997	140,336,676
1998	147,789,661
1999	155,952,764
2000	159,436,128
2001	172,418,438
2002	176,979,392
2003	190,628,900
2004	200,056,184
2005	211,219,695
2006	227,284,783

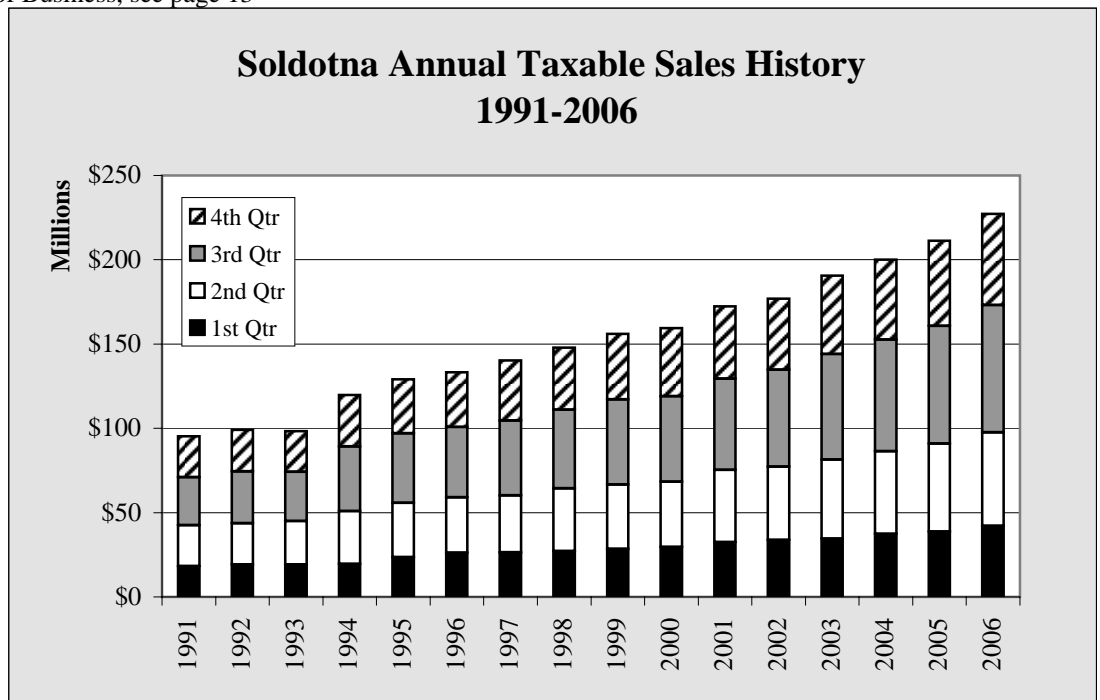


Table 6.12

Chart 6.6

Soldotna Sales

Soldotna GROSS Sales by Line of Business by Quarter - 2007 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	2,240	32,039			34,279
Mining	214,087	470,398			684,485
Utilities	3,223,189	2,106,041			5,329,230
Construction	7,265,067	7,947,612			15,212,679
Manufacturing	1,813,100	2,882,862			4,695,962
Wholesale	2,275,909	3,330,140			5,606,049
Retail	45,417,677	58,669,015			104,086,692
Transportation, Warehousing	704,645	1,287,561			1,992,206
Information	2,664,122	3,441,736			6,105,858
Finance, Insurance	129,405	79,396			208,801
Real Estate, Rentals, Leasing	4,002,104	4,358,942			8,361,046
Professional, Scientific, Technical	2,032,111	2,471,286			4,503,397
Management of Companies, Enterprises	0	0			0
Administration, Support, Waste Mgmt., Remediation	1,264,919	2,441,841			3,706,760
Educational Services	85,786	90,113			175,899
Health and Social Services	731,902	749,152			1,481,054
Arts, Entertainment, Recreation	319,899	460,816			780,715
Accommodation, Food Services	4,752,063	6,195,622			10,947,685
Other Services	1,608,991	2,481,737			4,090,728
Public Administration	269,132	340,977			610,109
TOTAL	78,776,348	99,837,286	0	0	178,613,634

Table 6.13

Soldotna TAXABLE Sales by Line of Business by Quarter - 2007 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	725	16,318			17,043
Mining	1,253	2,713			3,966
Utilities	1,483,163	1,019,347			2,502,510
Construction	198,072	205,874			403,946
Manufacturing	423,142	745,134			1,168,276
Wholesale	470,776	445,301			916,077
Retail	31,387,705	40,954,584			72,342,289
Transportation, Warehousing	49,678	187,050			236,728
Information	2,268,734	2,603,913			4,872,647
Finance, Insurance	17,793	9,692			27,485
Real Estate, Rentals, Leasing	1,525,201	1,849,589			3,374,790
Professional, Scientific, Technical	971,867	1,095,523			2,067,390
Management of Companies, Enterprises	0	0			0
Administration, Support, Waste Mgmt., Remediation	257,004	234,849			491,853
Educational Services	39,784	67,121			106,905
Health and Social Services	41,851	32,549			74,400
Arts, Entertainment, Recreation	220,401	362,919			583,320
Accommodation, Food Services	4,516,988	5,845,533			10,362,521
Other Services	1,305,294	1,979,310			3,284,604
Public Administration	226,083	294,789			520,872
TOTAL	45,405,514	57,952,108	0	0	103,357,622

Table 6.14

Soldotna Sales

Soldotna GROSS Sales by Line of Business by Quarter - 2006 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	245	27,467	44,935	15,773	88,420
Mining	9,263	6,270	1,245	131,331	148,109
Utilities	3,012,535	2,118,707	1,852,957	2,765,194	9,749,393
Construction	6,085,004	12,052,501	9,164,421	46,179,935	73,481,861
Manufacturing	1,452,464	2,477,219	4,186,336	2,750,085	10,866,104
Wholesale	2,145,245	3,350,490	3,466,478	6,494,786	15,456,999
Retail	42,044,629	55,804,681	74,410,630	55,709,661	227,969,601
Transportation, Warehousing	833,371	2,273,468	3,298,578	1,271,545	7,676,962
Information	2,553,882	2,548,205	2,841,464	2,975,513	10,919,064
Finance, Insurance	50,483	71,951	76,796	67,913	267,143
Real Estate, Rentals, Leasing	3,784,514	4,407,947	4,929,537	5,244,849	18,366,847
Professional, Scientific, Technical	2,501,494	1,996,490	1,724,274	1,933,895	8,156,153
Management of Companies, Enterprises	0	0	0	0	0
Administration, Support, Waste Mgmt., Remediation	497,467	1,171,674	1,041,595	579,647	3,290,383
Educational Services	83,067	70,368	48,155	129,896	331,486
Health and Social Services	766,468	652,110	790,973	5,732,652	7,942,203
Arts, Entertainment, Recreation	335,992	434,716	573,643	393,735	1,738,086
Accommodation, Food Services	4,588,100	7,054,581	9,822,315	5,122,238	26,587,234
Other Services	1,462,535	2,235,779	2,568,096	2,192,334	8,458,744
Public Administration	250,285	268,747	337,436	262,805	1,119,273
TOTAL	72,457,043	99,023,371	121,179,864	139,953,787	432,614,065

Table 6.15

Soldotna GROSS Sales by Line of Business by Quarter - 2005 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	1,100	13,147	23,581	9,295	47,123
Mining	62,886	147,600	174,654	6,786	391,926
Utilities	2,549,610	1,861,397	1,740,395	2,296,442	8,447,844
Construction	4,375,551	4,117,881	8,669,201	43,423,707	60,586,340
Manufacturing	1,084,741	2,242,896	3,752,235	2,996,668	10,076,540
Wholesale	1,878,246	2,993,234	3,489,513	6,667,238	15,028,231
Retail	40,701,206	55,923,754	71,288,068	49,821,411	217,734,439
Transportation, Warehousing	736,885	1,768,221	2,591,957	1,414,152	6,511,215
Information	2,297,785	2,706,168	2,672,609	2,774,472	10,451,034
Finance, Insurance	67,451	52,651	13,230	29,084	162,416
Real Estate, Rentals, Leasing	3,412,007	4,109,952	4,335,361	3,760,500	15,617,820
Professional, Scientific, Technical	1,501,351	1,644,274	1,744,635	1,389,253	6,279,513
Management of Companies, Enterprises	0	0	0	0	0
Administration, Support, Waste Mgmt., Remediation	508,949	676,415	692,022	622,168	2,499,554
Educational Services	80,959	77,199	48,418	53,776	260,352
Health and Social Services	727,127	645,954	759,688	6,305,321	8,438,090
Arts, Entertainment, Recreation	381,366	499,540	591,327	305,465	1,777,698
Accommodation, Food Services	4,128,741	6,314,200	9,381,372	4,953,003	24,777,316
Other Services	1,240,517	1,608,330	1,665,579	1,434,064	5,948,490
Public Administration	219,667	237,176	312,441	236,866	1,006,150
TOTAL	65,956,145	87,639,989	113,946,286	128,499,671	396,042,091

Table 6.16

Soldotna Sales

Soldotna TAXABLE Sales by Line of Business by Quarter - 2006 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	245	12,778	16,525	5,602	35,150
Mining	1,745	1,245	1,245	1,245	5,480
Utilities	1,621,254	1,109,739	933,992	1,226,692	4,891,677
Construction	209,651	253,076	228,897	247,023	938,647
Manufacturing	527,827	714,499	1,519,774	642,127	3,404,227
Wholesale	472,520	498,696	514,660	692,442	2,178,318
Retail	28,164,098	38,268,488	54,568,727	39,018,115	160,019,428
Transportation, Warehousing	55,711	347,573	556,320	87,541	1,047,145
Information	2,153,900	2,155,687	2,457,533	2,414,893	9,182,013
Finance, Insurance	10,076	6,938	14,019	20,979	52,012
Real Estate, Rentals, Leasing	1,539,055	1,601,142	1,906,659	1,685,844	6,732,700
Professional, Scientific, Technical	970,998	1,078,262	850,597	770,685	3,670,542
Management of Companies, Enterprises	0	0	0	0	0
Administration, Support, Waste Mgmt., Remediation	308,588	301,836	322,910	261,105	1,194,439
Educational Services	60,193	46,313	36,599	43,035	186,140
Health and Social Services	35,224	34,481	36,048	47,406	153,159
Arts, Entertainment, Recreation	245,570	353,874	477,911	295,404	1,372,759
Accommodation, Food Services	4,378,512	6,675,133	8,967,255	4,875,643	24,896,543
Other Services	1,147,271	1,753,594	1,853,505	1,611,583	6,365,953
Public Administration	215,019	231,090	286,966	225,376	958,451
TOTAL	42,117,457	55,444,444	75,550,142	54,172,740	227,284,783

Table 6.17

Soldotna TAXABLE Sales by Line of Business by Quarter - 2005 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	500	5,164	11,954	4,408	22,026
Mining	945	1,945	3,414	1,245	7,549
Utilities	1,341,878	979,377	858,071	1,231,331	4,410,657
Construction	250,780	249,699	254,859	243,720	999,058
Manufacturing	56,295	282,123	1,003,233	823,816	2,165,467
Wholesale	474,798	534,128	520,225	734,824	2,263,975
Retail	26,529,757	36,912,626	50,787,602	35,997,976	150,227,961
Transportation, Warehousing	48,473	161,304	270,952	91,229	571,958
Information	1,941,662	2,276,368	2,287,788	2,234,909	8,740,727
Finance, Insurance	7,401	6,685	6,438	7,002	27,526
Real Estate, Rentals, Leasing	1,454,800	1,618,112	1,794,813	1,676,421	6,544,146
Professional, Scientific, Technical	880,193	886,301	851,790	665,936	3,284,220
Management of Companies, Enterprises	0	0	0	0	0
Administration, Support, Waste Mgmt., Remediation	265,651	306,247	346,742	283,735	1,202,375
Educational Services	63,003	41,839	40,276	42,671	187,789
Health and Social Services	22,503	25,526	29,494	40,794	118,317
Arts, Entertainment, Recreation	234,108	366,365	487,354	219,352	1,307,179
Accommodation, Food Services	3,969,814	6,044,394	8,853,196	4,775,277	23,642,681
Other Services	979,088	1,241,428	1,282,878	1,121,765	4,625,159
Public Administration	193,023	205,613	265,224	207,065	870,925
TOTAL	38,714,672	52,145,244	69,956,303	50,403,476	211,219,695

Table 6.18

Soldotna Construction

Soldotna 2nd Quarter Permit VALUES by Type - 2001-2007 - in \$								
	2001	2002	2003	2004	2005	2006	2007	Annual Change
Residential New	2,363,001	2,075,293	1,899,354	1,777,087	1,916,999	2,116,499	6,083,538	187.4%
Residential Alter/Add	151,039	339,286	130,080	74,809	141,950	140,730	224,588	59.6%
Commercial New	0	2,601,575	2,116,490	1,366,297	4,099,828	4,965,648	1,461,142	-70.6%
Commercial Alter/Add	717,150	1,987,304	88,000	530,380	673,458	8,451	107,937	1177.2%
Total	3,231,190	7,003,458	4,233,924	3,748,573	6,832,235	7,231,328	7,877,205	8.9%
Annual Change		116.7%	-39.5%	-11.5%	82.3%	5.8%	8.9%	

Table 6.19

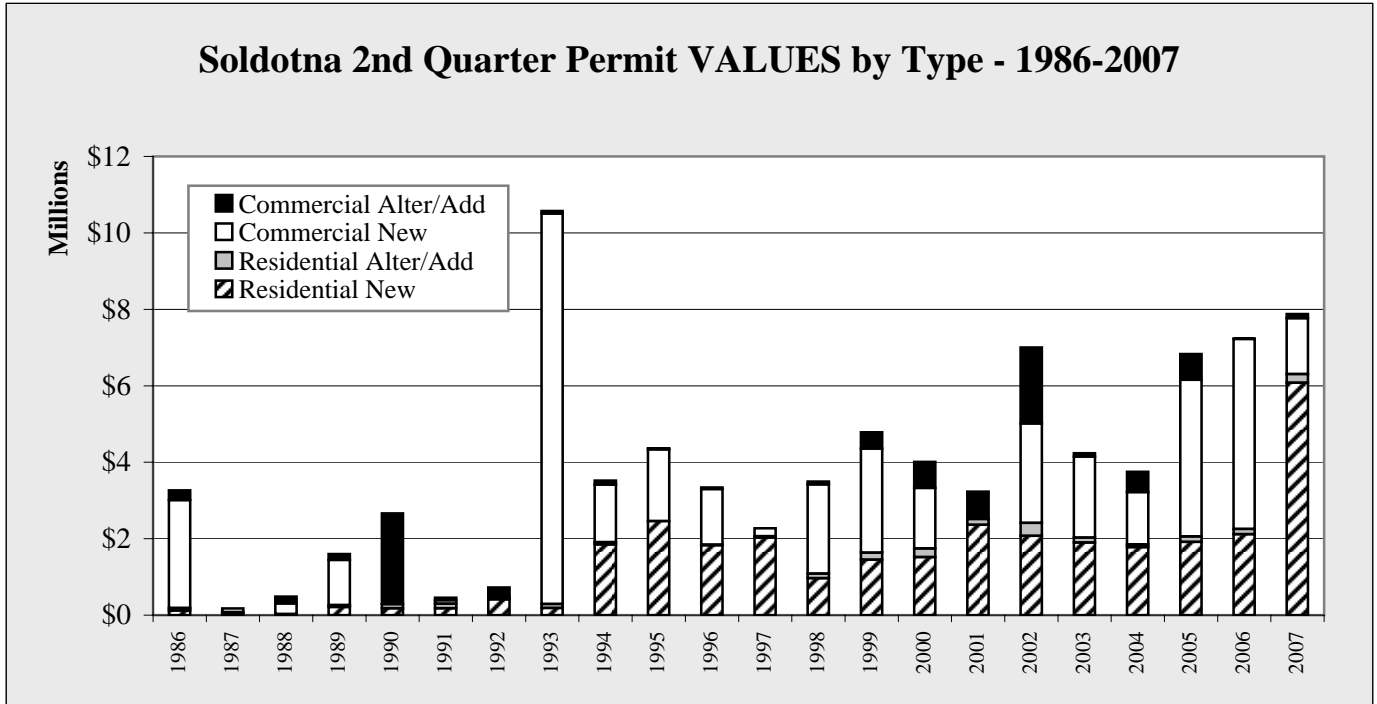


Chart 6.7

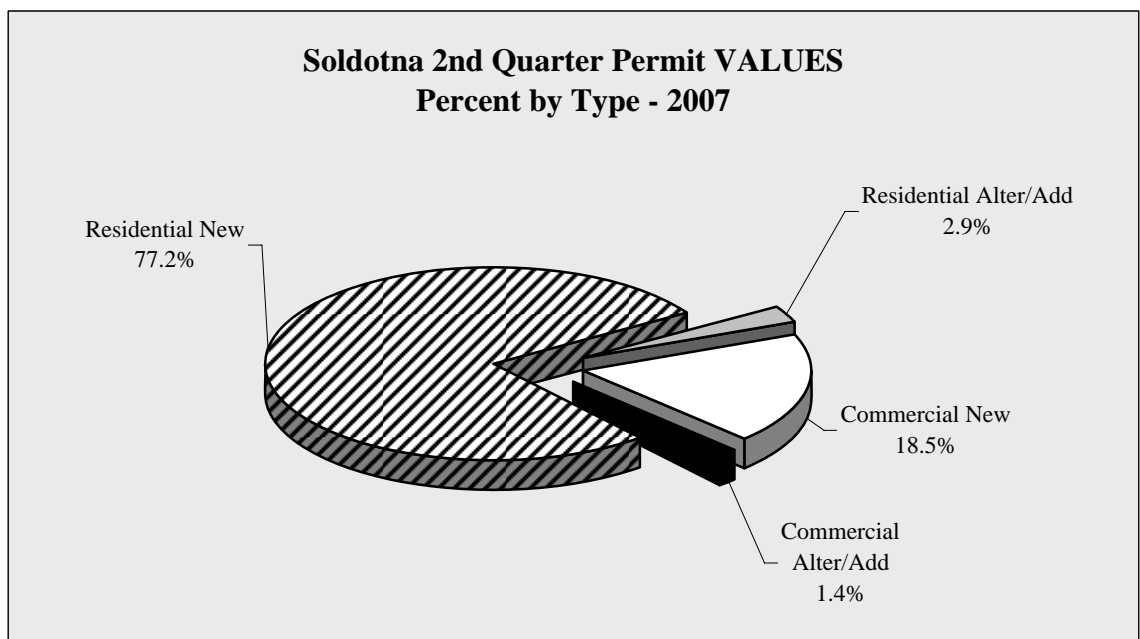


Chart 6.8

Soldotna Construction

Soldotna 2nd Quarter Permit VOLUME by Type - 2001-2007								
	2001	2002	2003	2004	2005	2006	2007	Annual Change
Residential New	14	17	15	9	11	13	16	23.1%
Residential Alter/Add	10	6	8	8	12	6	5	-16.7%
Commercial New	0	9	6	3	9	5	5	0.0%
Commercial Alter/Add	13	19	7	6	8	1	7	600.0%
Total	37	51	36	26	40	25	33	32.0%
Annual Change		37.8%	-29.4%	-27.8%	53.8%	-37.5%	32.0%	

Table 6.20

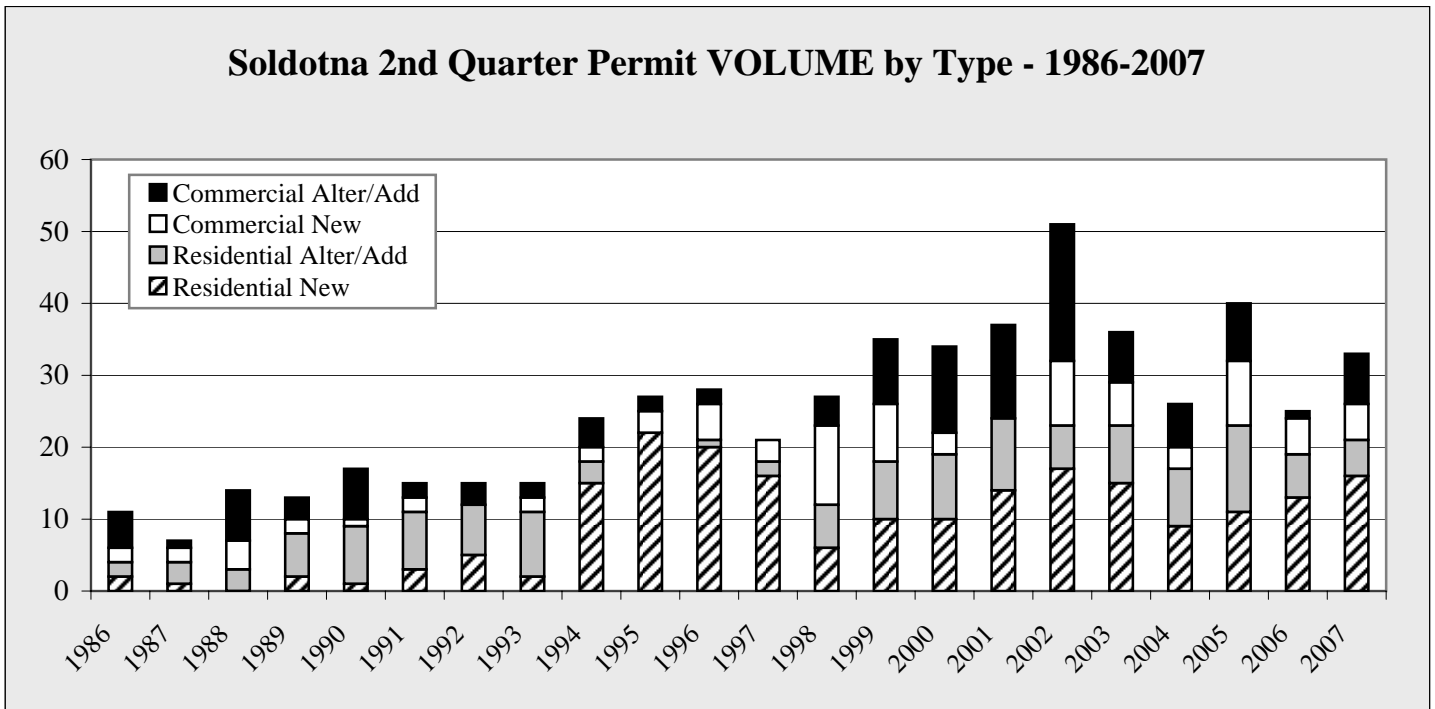


Chart 6.9

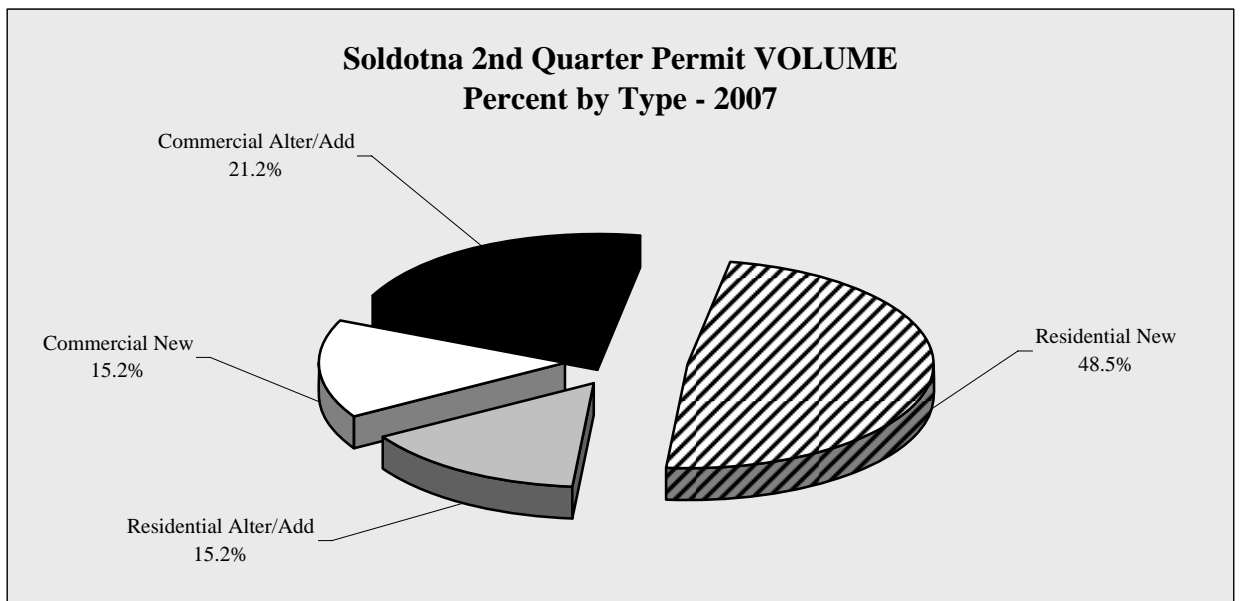


Chart 6.10

Soldotna Construction

Soldotna YTD 6/30 Permit VALUES by Type - 2001-2007 - in \$								
	2001	2002	2003	2004	2005	2006	2007	Annual Change
Residential New	2,363,001	2,316,142	1,899,354	2,316,384	2,637,955	2,320,530	6,619,260	185.2%
Residential Alter/Add	256,199	426,221	187,907	74,809	403,580	150,730	374,137	148.2%
Commercial New	2,658,578	3,316,381	2,116,490	5,831,323	4,294,828	5,278,058	1,461,142	-72.3%
Commercial Alter/Add	1,004,630	2,150,304	457,191	590,380	917,427	1,598,451	250,437	-84.3%
Total	6,282,408	8,209,048	4,660,942	8,812,896	8,253,790	9,347,769	8,704,976	-6.9%
Annual Change		30.7%	-43.2%	89.1%	-6.3%	13.3%	-6.9%	

Table 6.21

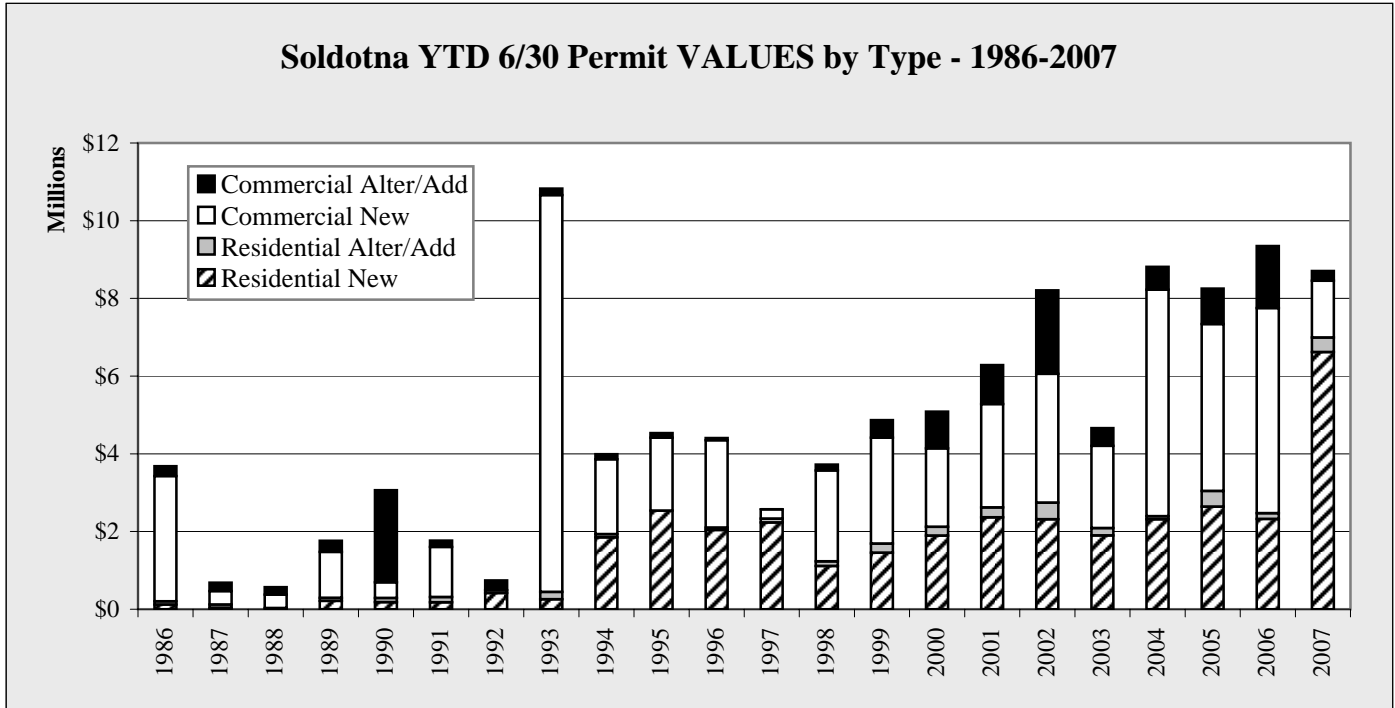


Chart 6.11

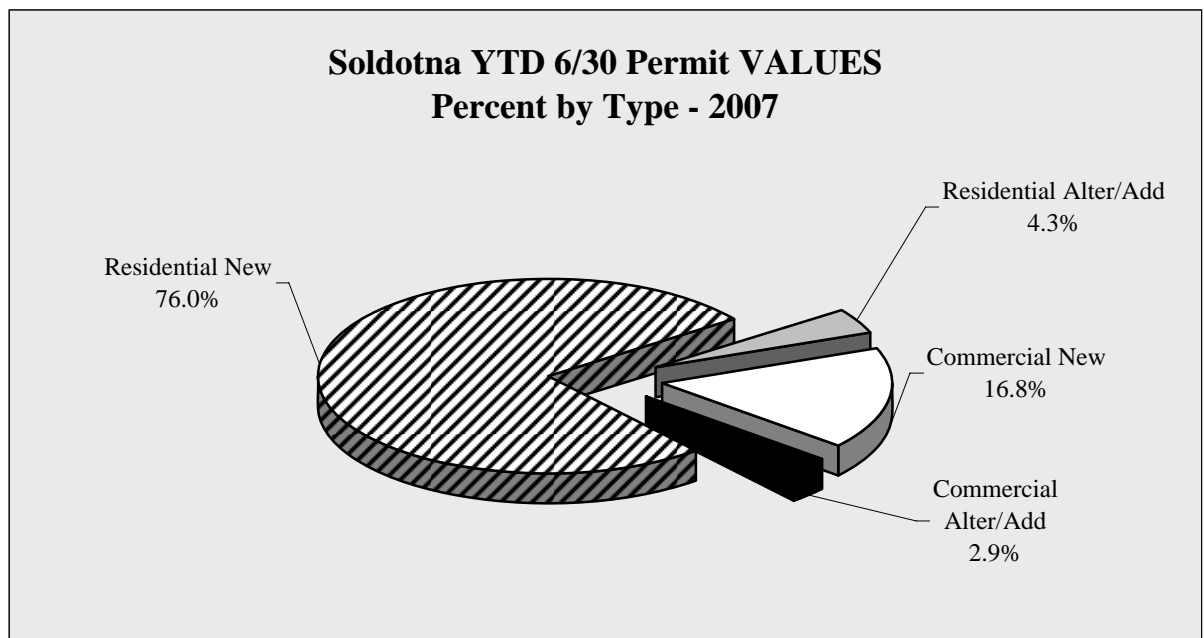


Chart 6.12

Soldotna Construction

Soldotna YTD 6/30 Permit VOLUME by Type - 2001-2007

	2001	2002	2003	2004	2005	2006	2007	Annual Change
Residential New	14	18	15	11	15	14	18	28.6%
Residential Alter/Add	13	8	11	8	15	7	7	0.0%
Commercial New	3	13	6	7	11	6	5	-16.7%
Commercial Alter/Add	17	23	10	9	15	3	12	300.0%
Total	47	62	42	35	56	30	42	40.0%
Annual Change		31.9%	-32.3%	-16.7%	60.0%	-46.4%	40.0%	

Table 6.22

**Soldotna YTD 6/30 Permit VOLUME by Type
1986-2007**

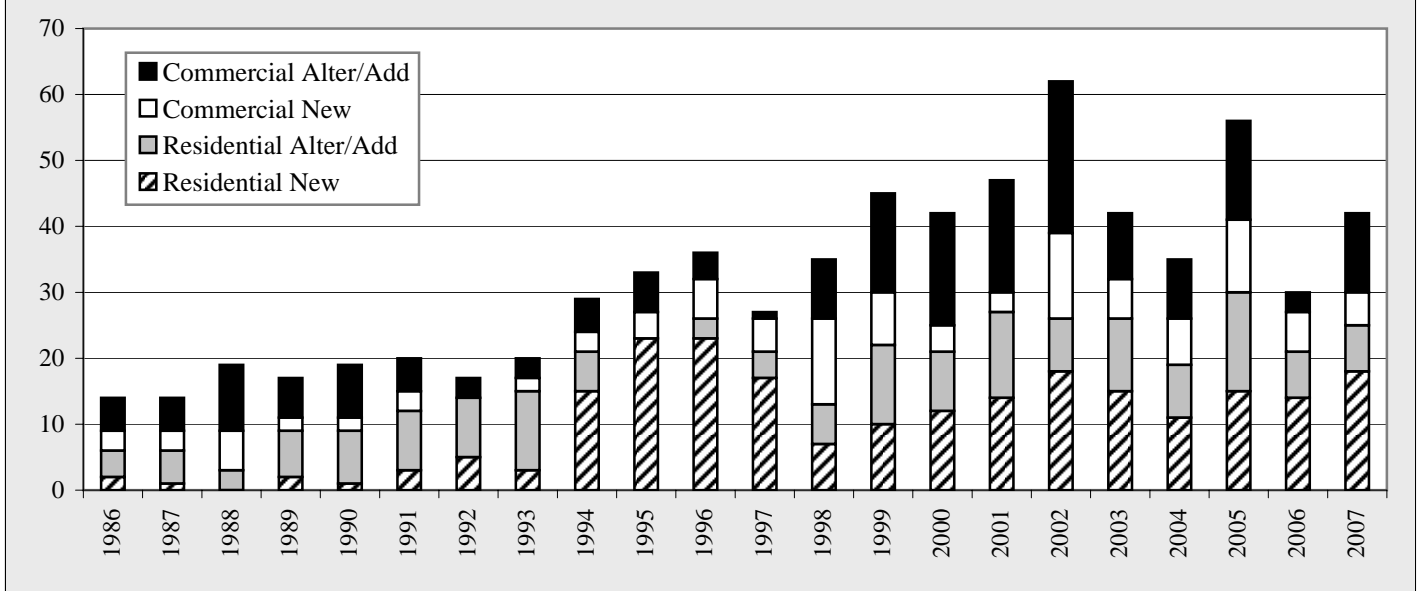


Chart 6.13

**Soldotna YTD 6/30 Permit VOLUME
Percent by Type - 2007**

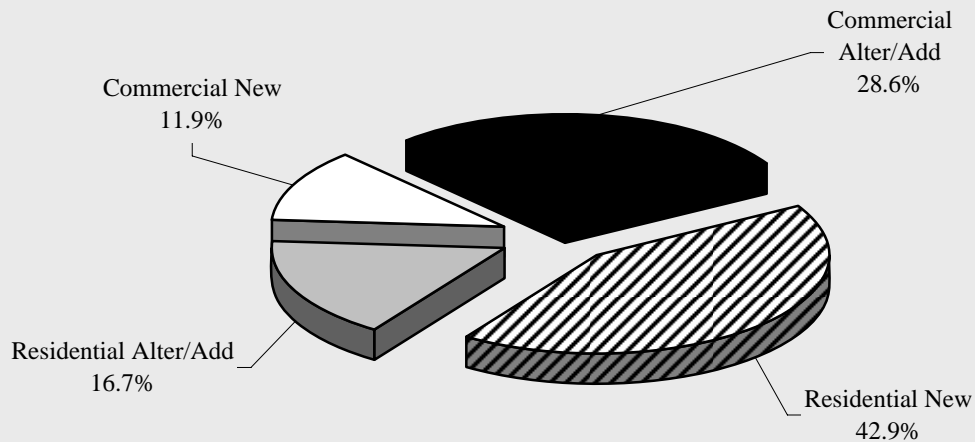


Chart 6.14

Soldotna Construction

Soldotna Annual Permit VALUES by Type by Quarter - 2000-2007 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2000					
Residential - New	373,929	1,520,491	543,930	270,668	2,709,018
Residential - Add/Alter	0	224,674	101,065	39,500	365,239
Commercial - New	434,273	1,583,642	935,665	970,484	3,924,064
Commercial - Add/Alter	270,000	680,549	96,250	122,300	1,169,099
TOTAL	1,078,202	4,009,356	1,676,910	1,402,952	8,167,420
2001					
Residential - New	0	2,363,001	1,510,852	0	3,873,853
Residential - Add/Alter	105,160	151,039	50,148	51,148	357,495
Commercial - New	2,658,578	0	630,244	0	3,288,822
Commercial - Add/Alter	287,480	717,150	318,672	111,500	1,434,802
TOTAL	3,051,218	3,231,190	2,509,916	162,648	8,954,972
2002					
Residential - New	240,849	2,075,293	689,202	176,000	3,181,344
Residential - Add/Alter	86,935	339,286	317,466	11,500	755,187
Commercial - New	714,806	2,601,575	1,080,678	0	4,397,059
Commercial - Add/Alter	163,000	1,987,304	610,000	70,000	2,830,304
TOTAL	1,205,590	7,003,458	2,697,346	257,500	11,163,894
2003					
Residential - New	0	1,899,354	648,388	526,191	3,073,933
Residential - Add/Alter	57,827	130,080	70,722	5,000	263,629
Commercial - New	0	2,116,490	1,371,200	281,491	3,769,181
Commercial - Add/Alter	369,191	88,000	328,000	60,363	845,554
TOTAL	427,018	4,233,924	2,418,310	873,045	7,952,297
2004					
Residential - New	539,297	1,777,087	1,270,100	294,860	3,881,344
Residential - Add/Alter	0	74,809	145,721	57,454	277,984
Commercial - New	4,465,026	1,366,297	21,996,101	501,601	28,329,025
Commercial - Add/Alter	60,000	530,380	368,193	3,850,000	4,808,573
TOTAL	5,064,323	3,748,573	23,780,115	4,703,915	37,296,926
2005					
Residential - New	720,956	1,916,999	1,295,670	165,123	4,098,748
Residential - Add/Alter	261,630	141,950	88,410	2,000	493,990
Commercial - New	195,000	4,099,828	1,520,000	0	5,814,828
Commercial - Add/Alter	243,969	673,458	181,650	2,717	1,101,794
TOTAL	1,421,555	6,832,235	3,085,730	169,840	11,509,360
2006					
Residential - New	204,031	2,116,499	5,106,077	172,833	7,599,440
Residential - Add/Alter	10,000	140,730	368,788	262,659	782,177
Commercial - New	312,410	4,965,648	7,646,794	0	12,924,852
Commercial - Add/Alter	1,590,000	8,451	92,090	197,390	1,887,931
TOTAL	2,116,441	7,231,328	13,213,749	632,882	23,194,400
2007					
Residential - New	535,722	6,083,538			6,619,260
Residential - Add/Alter	149,549	224,588			374,137
Commercial - New	0	1,461,142			1,461,142
Commercial - Add/Alter	142,500	107,937			250,437
TOTAL	827,771	7,877,205	0	0	8,704,976
					Year to Date

Table 6.23

Soldotna Construction

Soldotna Annual Permit VOLUME by Type by Quarter - 2000-2007					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2000					
Residential - New	2	10	5	2	19
Residential - Add/Alter	0	9	7	3	19
Commercial - New	1	3	7	7	18
Commercial - Add/Alter	5	12	7	8	32
TOTAL	8	34	26	20	88
2001					
Residential - New	0	14	10	0	24
Residential - Add/Alter	3	10	6	4	23
Commercial - New	3	0	7	0	10
Commercial - Add/Alter	4	13	12	7	36
TOTAL	10	37	35	11	93
2002					
Residential - New	1	17	5	1	24
Residential - Add/Alter	2	6	10	2	20
Commercial - New	4	9	5	0	18
Commercial - Add/Alter	4	19	5	1	29
TOTAL	11	51	25	4	91
2003					
Residential - New	0	15	4	5	24
Residential - Add/Alter	3	8	4	1	16
Commercial - New	0	6	8	2	16
Commercial - Add/Alter	3	7	3	5	18
TOTAL	6	36	19	13	74
2004					
Residential - New	2	9	7	1	19
Residential - Add/Alter	0	8	6	3	17
Commercial - New	4	3	4	2	13
Commercial - Add/Alter	3	6	7	2	18
TOTAL	9	26	24	8	67
2005					
Residential - New	4	11	7	1	23
Residential - Add/Alter	3	12	7	1	23
Commercial - New	2	9	2	0	13
Commercial - Add/Alter	7	8	4	3	22
TOTAL	16	40	20	5	81
2006					
Residential - New	1	13	14	1	29
Residential - Add/Alter	1	6	5	3	15
Commercial - New	1	5	3	0	9
Commercial - Add/Alter	2	1	5	3	11
TOTAL	5	25	27	7	64
2007					Year to Date
Residential - New	2	16			18
Residential - Add/Alter	2	5			7
Commercial - New	0	5			5
Commercial - Add/Alter	5	7			12
TOTAL	9	33	0	0	42

Table 6.24

Other KPB Sales

Other 2nd Quarter GROSS Sales by Line of Business - 2002-2007 - in \$								
Line of Business	2002	2003	2004	2005	2006	2007	Annual Amount Change	Annual Percentage Change
AFFH	1,095,731	1,256,705	1,044,534	1,255,151	1,173,820	1,005,099	-168,721	-14.4%
MINING	26,319,518	39,787,088	26,179,873	31,729,126	40,943,673	32,679,158	-8,264,515	NA
UTIL	8,371,112	8,247,579	8,705,618	9,588,169	10,777,719	13,912,589	3,134,870	29.1%
CONST	27,403,856	33,927,519	20,446,499	26,551,092	27,155,527	35,814,196	8,658,669	31.9%
MANU	31,499,566	4,705,032	4,876,124	46,385,401	41,652,493	29,379,088	-12,273,405	-29.5%
WHOLSL	17,557,584	17,632,151	35,659,336	28,340,752	32,313,057	28,871,074	-3,441,983	-10.7%
RETAIL	53,471,883	59,425,606	38,901,167	41,797,052	44,969,521	44,849,816	-119,705	-0.3%
TRNSWR	14,800,879	9,659,304	15,985,223	16,387,525	18,413,124	13,440,466	-4,972,658	-27.0%
INFO	5,863,584	3,440,045	3,951,646	5,463,342	5,901,250	6,172,520	271,270	4.6%
FININS	21,329	25,513	23,178	39,550	93,793	31,520	-62,273	-66.4%
RELEST	5,308,551	5,454,229	5,468,527	6,518,043	7,511,584	7,065,933	-445,651	-5.9%
PROTEC	3,385,112	3,099,497	3,644,057	3,215,532	3,824,687	3,635,849	-188,838	-4.9%
MGTCO	0	0	0	0	0	242,180	242,180	NA
ADMIN	2,242,232	2,694,046	2,506,621	3,543,489	4,615,191	4,653,621	38,430	0.8%
EDUSRV	76,737	106,322	144,299	154,801	202,618	192,530	-10,088	-5.0%
MEDSOC	490,693	700,116	667,385	613,750	821,173	746,822	-74,351	-9.1%
ARTREC	369,275	548,461	495,731	631,475	883,286	833,103	-50,183	-5.7%
ACCMFS	11,624,253	12,445,227	13,252,994	13,400,554	14,189,515	13,719,402	-470,113	-3.3%
OTHSRV	6,122,637	5,271,416	5,548,655	5,917,755	6,039,849	9,482,449	3,442,600	57.0%
GOV	500	0	0	53,661	30,523	7,764	-22,759	-74.6%
TOTAL	216,025,032	208,425,856	187,501,467	241,586,220	261,512,403	246,735,179	-14,777,224	-5.7%
Annual Change		-3.5%	-10.0%	28.8%	8.2%	-5.7%		

Table 7.1

For complete listing of Lines of Business, see page 13

Other Second Quarter Gross Sales History	
1991	179,981,395
1992	131,303,143
1993	154,604,317
1994	168,026,112
1995	176,944,646
1996	164,583,791
1997	175,801,297
1998	211,191,964
1999	180,709,546
2000	183,977,517
2001	217,647,967
2002	216,025,032
2003	208,425,856
2004	187,501,467
2005	241,586,220
2006	261,512,403
2007	246,735,179

Table 7.2



Chart 7.1

Other KPB Sales

Other 2nd Quarter TAXABLE Sales by Line of Business - 2002 -2007 - in \$								
Line of Business	2002	2003	2004	2005	2006	2007	Annual Amount Change	Annual Percentage Change
AFFH	663,053	716,534	750,683	837,576	805,751	809,191	3,440	0.4%
MINING	1,134,030	945,296	823,563	766,198	812,782	981,586	168,804	NA
UTIL	5,267,912	5,284,600	4,969,149	5,915,426	6,739,938	9,298,577	2,558,639	38.0%
CONST	1,852,411	2,038,607	1,842,907	1,877,577	1,983,665	1,771,782	-211,883	-10.7%
MANU	757,412	772,701	704,656	885,842	861,820	892,714	30,894	3.6%
WHOLSL	3,405,187	3,526,463	4,293,154	5,020,486	6,165,135	6,294,484	129,349	2.1%
RETAIL	18,786,267	20,463,185	19,104,918	19,210,896	20,835,726	21,024,099	188,373	0.9%
TRNSWR	3,632,924	3,970,802	4,003,076	4,814,809	4,601,497	5,355,556	754,059	16.4%
INFO	5,185,441	3,088,689	3,121,049	4,463,193	4,819,757	4,977,447	157,690	3.3%
FININS	17,704	22,498	13,316	13,078	33,130	27,904	-5,226	-15.8%
RELEST	2,115,655	2,298,828	2,275,448	2,377,591	2,624,473	2,746,991	122,518	4.7%
PROTEC	942,884	929,023	974,873	1,003,119	1,067,236	1,103,393	36,157	3.4%
MGTCO	0	0	0	0	0	7,926	7,926	NA
ADMIN	717,970	634,111	817,386	931,267	1,014,873	827,490	-187,383	-18.5%
EDUSRV	43,501	42,896	79,185	79,656	116,677	86,579	-30,098	-25.8%
MEDSOC	220,853	124,034	127,893	137,153	174,971	165,701	-9,270	-5.3%
ARTREC	253,844	371,269	298,759	372,360	638,483	571,721	-66,762	-10.5%
ACCMFS	10,065,347	10,474,634	11,472,925	11,722,025	12,150,003	12,758,828	608,825	5.0%
OTHSRV	2,452,584	2,597,124	2,755,204	2,829,047	2,889,685	3,490,509	600,824	20.8%
GOV	500	0	0	4,448	3,279	3,500	221	6.7%
TOTAL	57,515,479	58,301,294	58,428,144	63,261,747	68,338,881	73,195,978	4,857,097	7.1%
Annual Change		1.4%	0.2%	8.3%	8.0%	7.1%		

Table 7.3

For complete listing of Lines of Business, see page 13

Other Second Quarter Taxable Sales History	
1991	37,090,247
1992	37,431,014
1993	39,890,147
1994	41,443,906
1995	44,648,194
1996	44,988,294
1997	47,363,481
1998	49,242,778
1999	50,746,526
2000	55,205,057
2001	57,871,082
2002	57,515,479
2003	58,301,294
2004	58,428,144
2005	63,261,747
2006	68,338,881
2007	73,195,978

Table 7.4

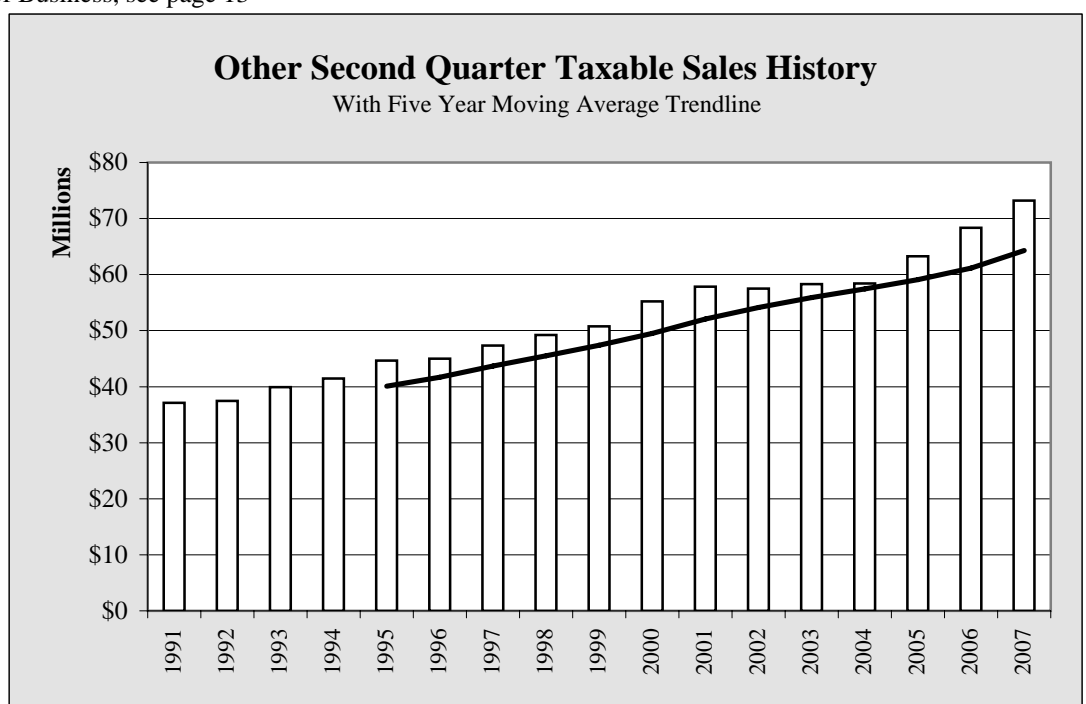


Chart 7.2

Other KPB Sales

Other YTD 6/30 GROSS Sales by Line of Business - 2002-2007 - in \$								
Line of Business	2002	2003	2004	2005	2006	2007	Annual Amount Change	Annual Percentage Change
AFFH	1,706,371	1,895,243	1,394,680	1,617,142	1,449,279	1,385,093	-64,186	-4.4%
MINING	56,570,563	76,418,759	61,331,466	67,905,541	80,888,494	56,472,593	-24,415,901	NA
UTIL	18,361,517	17,727,761	18,153,979	21,583,146	24,982,598	33,583,382	8,600,784	34.4%
CONST	49,180,272	52,535,861	33,657,662	45,057,111	44,820,207	60,482,120	15,661,913	34.9%
MANU	43,865,613	17,731,254	22,714,299	73,084,507	55,771,020	65,963,384	10,192,364	18.3%
WHOLSL	33,030,990	31,084,530	64,498,220	61,541,596	57,675,580	54,216,285	-3,459,295	-6.0%
RETAIL	91,236,839	98,637,861	62,661,563	65,713,422	71,363,280	75,580,011	4,216,731	5.9%
TRNSWR	20,590,124	11,929,786	24,342,092	24,399,468	25,237,098	18,711,762	-6,525,336	-25.9%
INFO	12,098,120	6,510,549	7,183,642	10,380,561	10,954,183	11,176,982	222,799	2.0%
FININS	38,555	49,148	45,854	63,979	109,142	62,714	-46,428	-42.5%
RELEST	10,409,064	9,976,496	10,412,956	10,800,031	12,787,602	13,068,970	281,368	2.2%
PROTEC	5,970,143	6,347,894	6,574,175	6,154,205	7,377,403	7,431,286	53,883	0.7%
MGTCO	0	0	0	0	0	356,177	356,177	NA
ADMIN	4,187,356	4,148,808	4,675,291	6,082,580	8,281,582	8,977,541	695,959	8.4%
EDUSRV	133,165	267,473	291,930	316,566	383,057	399,666	16,609	4.3%
MEDSOC	961,578	1,347,113	1,370,962	1,316,503	1,578,762	1,688,902	110,140	7.0%
ARTREC	617,549	835,607	780,458	969,504	1,208,215	1,168,253	-39,962	-3.3%
ACCMFS	15,549,402	16,183,410	16,622,217	16,772,394	17,946,155	18,920,353	974,198	5.4%
OTHSRV	11,064,977	9,266,524	9,956,007	10,646,269	11,097,783	16,715,864	5,618,081	50.6%
GOV	1,500	0	6,365	226,615	147,438	32,891	-114,547	-77.7%
TOTAL	375,573,698	362,894,077	346,673,818	424,631,140	434,058,878	446,394,229	12,335,351	2.8%
Annual Change		-3.4%	-4.5%	22.5%	2.2%	2.8%		

Table 7.5

For complete listing of Lines of Business, see page 13

Other YTD 6/30 Gross Sales History	
1991	330,292,197
1992	258,922,315
1993	276,114,462
1994	276,071,404
1995	306,264,158
1996	283,382,196
1997	297,007,111
1998	364,799,586
1999	318,156,518
2000	310,642,498
2001	388,198,177
2002	375,573,698
2003	362,894,077
2004	346,673,818
2005	424,631,140
2006	434,058,878
2007	446,394,229

Table 7.6

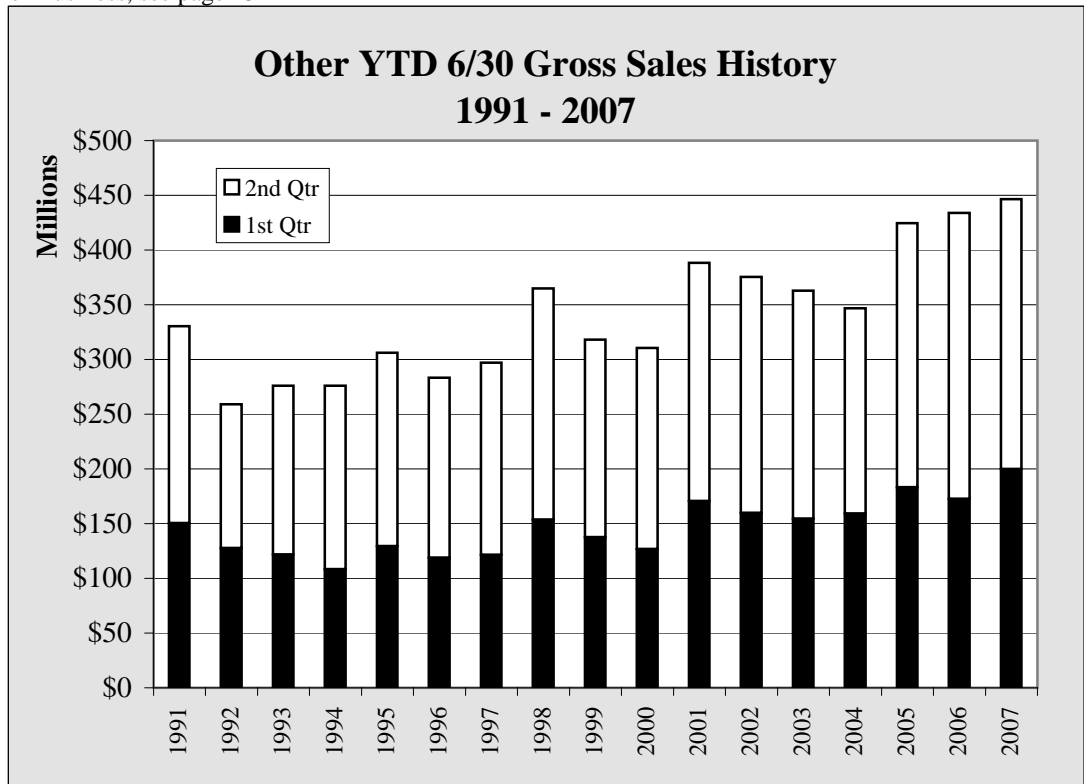


Chart 7.3

Other KPB Sales

Other YTD 6/30 TAXABLE Sales by Line of Business - 2002 -2007 - in \$								
Line of Business	2002	2003	2004	2005	2006	2007	Annual Amount Change	Annual Percentage Change
AFFH	821,132	837,946	863,441	951,947	931,515	924,152	-7,363	-0.8%
MINING	2,250,972	1,988,321	1,600,281	1,545,902	1,504,958	1,715,428	210,470	NA
UTIL	11,911,883	11,915,682	11,742,922	13,636,825	16,329,890	23,365,302	7,035,412	43.1%
CONST	3,151,806	3,310,852	3,177,754	3,034,012	3,178,637	3,121,050	-57,587	-1.8%
MANU	1,130,224	1,104,132	1,023,585	1,257,200	1,247,755	1,279,348	31,593	2.5%
WHOLSL	7,117,548	7,036,664	9,092,402	10,393,274	12,384,913	13,349,633	964,720	7.8%
RETAIL	32,503,848	33,649,502	31,657,536	31,078,402	33,987,326	34,374,872	387,546	1.1%
TRNSWR	4,008,800	4,309,487	4,440,612	5,261,018	5,078,636	8,937,171	3,858,535	76.0%
INFO	10,035,591	5,921,225	6,092,068	8,484,143	8,907,742	5,882,194	-3,025,548	-34.0%
FININS	32,124	42,518	26,877	25,375	44,081	55,063	10,982	24.9%
RELEST	4,117,136	4,150,188	4,141,884	4,191,517	4,719,411	5,003,200	283,789	6.0%
PROTEC	1,715,822	1,791,840	1,799,556	1,863,667	2,009,862	2,085,794	75,932	3.8%
MGTCO	0	0	0	0	0	16,926	16,926	NA
ADMIN	1,342,784	1,112,040	1,421,911	1,718,720	1,684,597	1,650,052	-34,545	-2.1%
EDUSRV	90,595	90,169	137,477	153,321	214,680	190,497	-24,183	-11.3%
MEDSOC	452,022	320,613	275,673	268,057	338,165	328,121	-10,044	-3.0%
ARTREC	458,007	591,126	514,119	603,146	882,467	819,062	-63,405	-7.2%
ACCMFS	13,724,524	13,936,072	14,663,777	14,978,250	15,735,414	16,587,834	852,420	5.4%
OTHSRV	4,510,145	4,579,790	4,828,766	4,925,068	5,115,667	6,152,416	1,036,749	20.3%
GOV	1,500	0	6,300	25,765	4,779	16,418	11,639	243.5%
TOTAL	99,376,463	96,688,167	97,506,941	104,395,609	114,300,495	125,854,533	11,554,038	10.1%
Annual Change		-2.7%	0.8%	7.1%	9.5%	10.1%		

Table 7.7

For complete listing of Lines of Business, see page 13

Other YTD 6/30 Taxable Sales History	
1991	64,232,154
1992	64,112,039
1993	67,839,102
1994	70,179,984
1995	74,292,618
1996	75,771,714
1997	78,714,675
1998	82,735,534
1999	85,094,994
2000	90,901,418
2001	95,926,341
2002	99,376,463
2003	96,688,167
2004	97,506,941
2005	104,395,609
2006	114,300,495
2007	125,854,533

Table 7.8

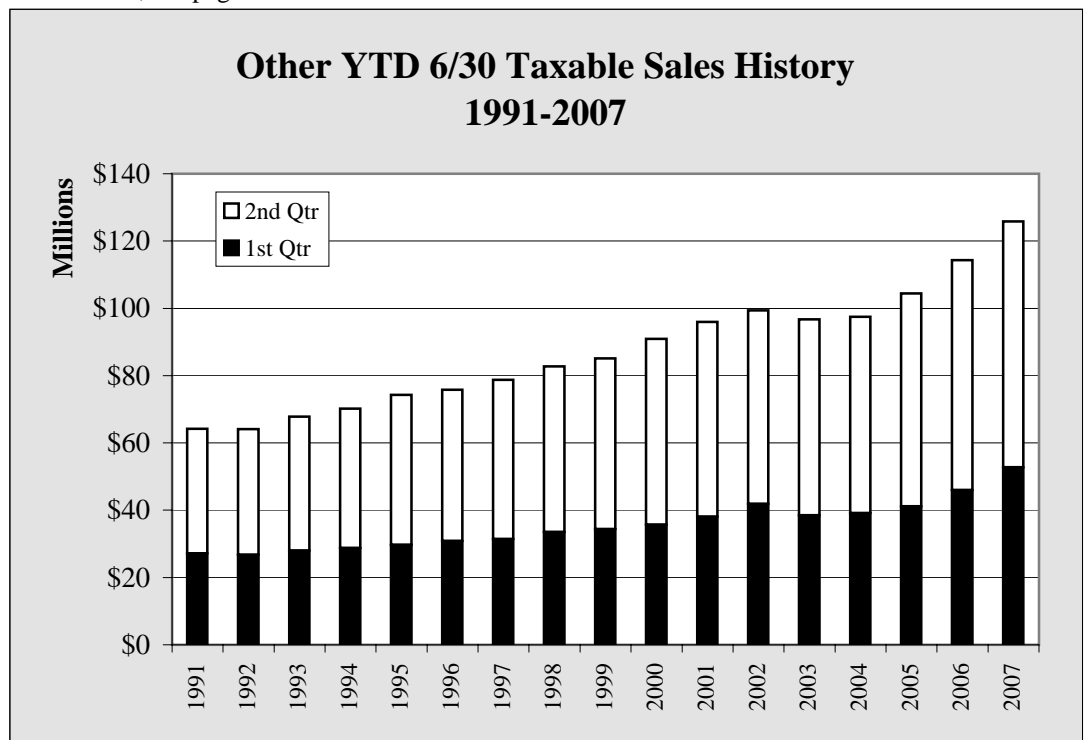


Chart 7.4

Other KPB Sales

Other Annual GROSS Sales by Line of Business - 2001-2006 - in \$								
Line of Business	2001	2002	2003	2004	2005	2006	Annual Amount Change	Annual Percentage Change
AFFH	3,422,908	4,011,691	3,585,205	3,422,300	4,840,138	3,675,783	-1,164,355	-24.1%
MINING	167,187,113	164,784,206	171,232,200	145,059,319	151,282,170	173,123,464	21,841,294	14.4%
UTIL	33,657,818	38,753,031	33,607,375	36,341,683	43,002,998	50,882,374	7,879,376	18.3%
CONST	126,579,047	118,265,414	121,698,038	120,069,245	125,808,036	153,294,723	27,486,687	21.8%
MANU	175,974,194	95,630,984	85,913,707	131,516,163	187,502,018	121,569,070	-65,932,948	-35.2%
WHOLSL	71,240,394	67,490,967	101,925,816	314,154,092	328,361,091	358,627,999	30,266,908	9.2%
RETAIL	193,313,841	203,347,056	182,477,759	139,491,426	141,468,713	155,334,890	13,866,177	9.8%
TRNSWR	57,406,281	42,819,566	37,266,683	58,773,824	61,150,909	62,736,307	1,585,398	2.6%
INFO	23,035,654	19,098,737	13,529,903	17,162,081	21,847,230	23,821,644	1,974,414	9.0%
FININS	241,765	86,487	98,705	91,238	121,195	159,037	37,842	31.2%
RELEST	23,142,242	21,455,183	24,193,998	24,437,091	25,833,025	28,585,279	2,752,254	10.7%
PROTEC	10,956,423	12,674,166	13,153,987	14,330,750	14,164,384	17,627,329	3,462,945	24.4%
MGTCO	0	0	0	0	0	61,304	61,304	NA
ADMIN	13,802,949	8,645,659	9,723,734	23,093,772	17,030,047	19,239,281	2,209,234	13.0%
EDUSRV	426,814	243,047	503,660	575,724	620,493	792,852	172,359	27.8%
MEDSOC	1,545,479	2,010,045	2,646,268	2,829,434	2,783,649	3,421,368	637,719	22.9%
ARTREC	1,279,637	1,467,801	1,948,677	1,959,842	2,359,930	3,753,292	1,393,362	59.0%
ACCMFS	39,540,285	40,196,145	39,086,087	43,758,650	44,940,184	48,462,940	3,522,756	7.8%
OTHSRV	21,936,473	21,786,909	18,855,154	20,676,270	22,373,912	24,343,612	1,969,700	8.8%
GOV	1,400	362,327	831,604	1,063,212	820,042	512,629	-307,413	-37.5%
TOTAL	964,690,717	863,129,421	862,278,560	1,098,806,116	1,196,310,164	1,250,025,177	53,715,013	4.5%
Annual Change		-10.5%	-0.1%	27.4%	8.9%	4.5%		

Table 7.9

For complete listing of Lines of Business, see page 13

Other Annual Gross Sales History	
1991	683,607,703
1992	627,892,503
1993	624,484,784
1994	664,152,882
1995	694,606,708
1996	630,276,002
1997	729,346,183
1998	793,020,393
1999	733,148,429
2000	708,304,685
2001	964,648,799
2002	862,649,520
2003	861,772,054
2004	1,098,806,116
2005	1,196,310,164
2006	1,250,025,177

Table 7.10

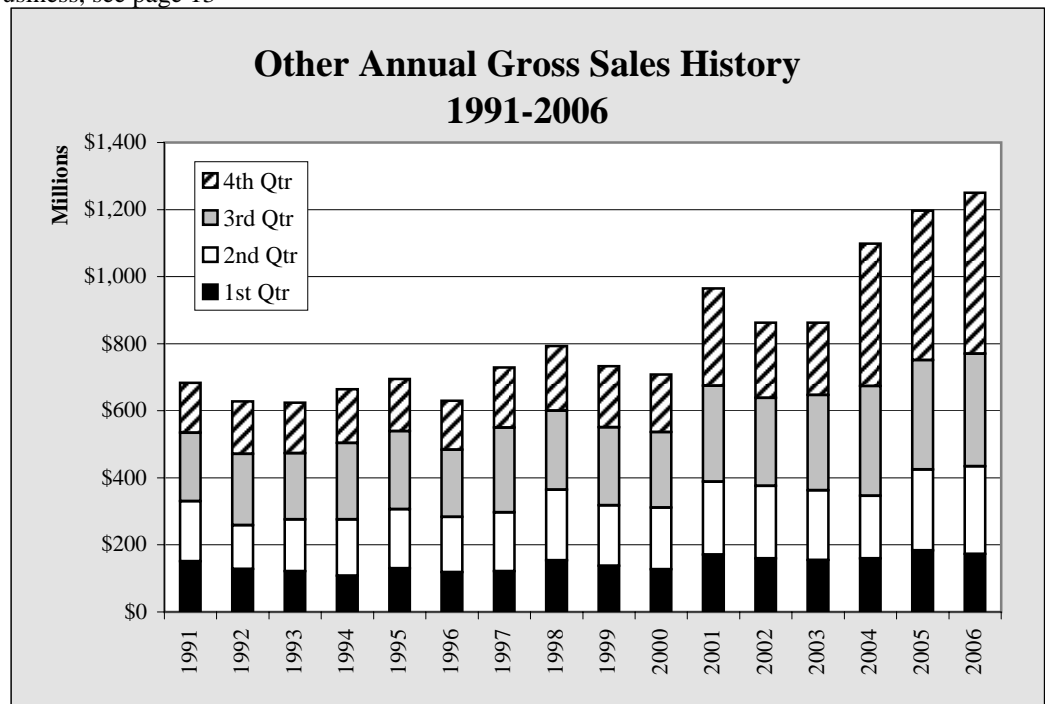


Chart 7.5

Other KPB Sales

Other Annual TAXABLE Sales by Line of Business - 2001 -2006 - in \$

Line of Business	2001	2002	2003	2004	2005	2006	Annual Amount Change	Annual Percentage Change
AFFH	1,073,323	1,217,145	1,262,383	1,278,183	1,422,621	1,450,287	27,666	1.9%
MINING	4,310,148	4,684,946	3,928,097	4,161,979	3,248,700	3,409,312	160,612	4.9%
UTIL	21,152,218	22,103,843	22,028,897	22,822,064	26,157,508	32,958,620	6,801,112	26.0%
CONST	7,332,617	7,360,920	7,351,364	7,079,159	6,823,512	7,374,261	550,749	8.1%
MANU	2,704,683	2,861,063	2,571,709	2,618,074	3,236,915	3,162,719	-74,196	-2.3%
WHOLSL	14,946,058	14,274,026	15,473,834	19,787,056	22,775,440	26,747,293	3,971,853	17.4%
RETAIL	72,042,466	70,082,144	72,262,016	68,428,498	68,938,432	74,266,350	5,327,918	7.7%
TRNSWR	10,981,411	11,454,019	11,545,972	12,725,505	14,177,577	14,044,840	-132,737	-0.9%
INFO	17,900,214	16,439,918	12,431,208	14,213,585	17,801,162	18,888,506	1,087,344	6.1%
FININS	105,087	73,052	76,373	53,825	48,460	86,820	38,360	79.2%
RELEST	8,847,321	8,326,759	8,944,984	8,838,849	9,289,805	10,641,040	1,351,235	14.5%
PROTEC	3,255,473	3,362,317	3,422,489	3,631,461	3,734,167	4,019,523	285,356	7.6%
MGTCO	0	0	0	0	0	10,127	10,127	NA
ADMIN	2,298,197	2,645,912	2,402,608	3,361,722	3,654,862	3,810,464	155,602	4.3%
EDUSRV	299,028	166,037	178,063	281,081	325,300	409,577	84,277	25.9%
MEDSOC	668,391	864,220	618,325	485,989	557,270	630,439	73,169	13.1%
ARTREC	983,291	1,017,933	1,296,937	1,268,089	1,437,811	2,451,193	1,013,382	70.5%
ACCMFS	32,984,143	34,104,752	34,211,464	37,273,561	38,541,197	41,159,971	2,618,774	6.8%
OTHSRV	9,685,924	9,692,226	9,677,039	10,208,220	10,415,440	10,983,494	568,054	5.5%
GOV	1,000	18,050	39,501	30,667	50,936	15,303	-35,633	-70.0%
TOTAL	211,570,993	210,749,282	209,723,263	218,547,567	232,637,115	256,520,139	23,883,024	10.3%
Annual Change		-0.4%	-0.5%	4.2%	6.4%	10.3%		

Table 7.11

For complete listing of Lines of Business, see page 13

Other Annual Taxable Sales History	
1991	135,782,533
1992	140,222,526
1993	146,610,419
1994	152,574,668
1995	162,869,715
1996	164,438,681
1997	172,433,408
1998	179,549,334
1999	187,394,079
2000	199,342,280
2001	211,544,975
2002	210,716,336
2003	209,705,265
2004	218,547,567
2005	232,637,115
2006	256,520,139

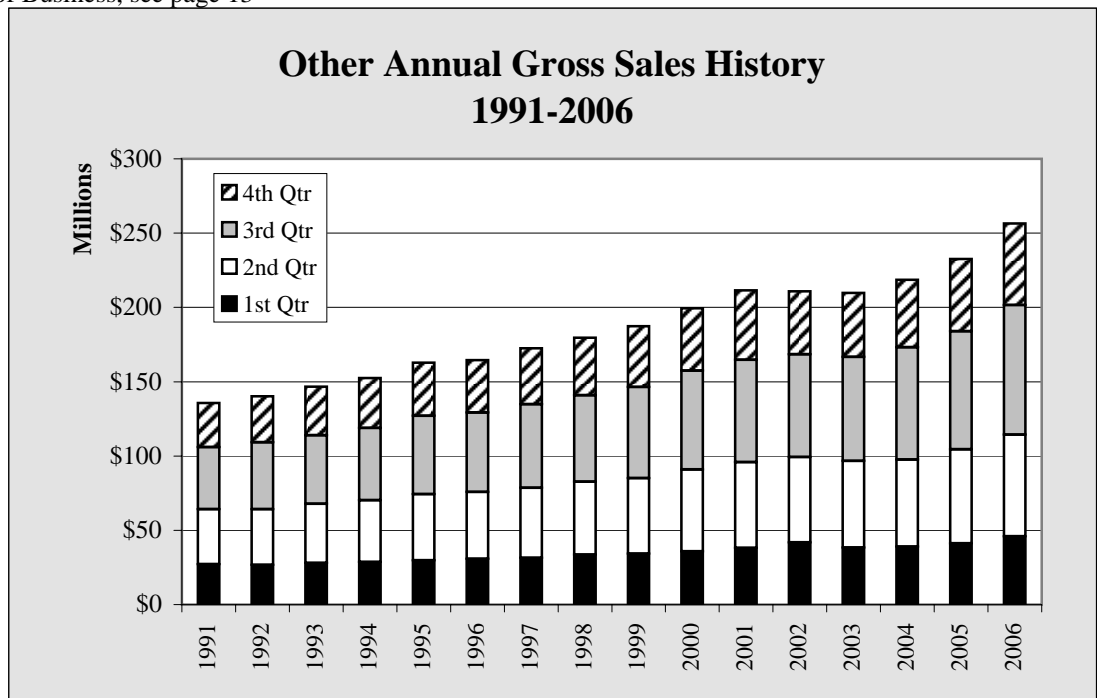


Table 7.12

Chart 7.6

Other KPB Sales

2007 - Other GROSS Sales by Line of Business by Quarter - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	379,994	1,005,099			1,385,093
Mining	23,793,435	32,679,158			56,472,593
Utilities	19,670,793	13,912,589			33,583,382
Construction	24,667,924	35,814,196			60,482,120
Manufacturing	36,584,296	29,379,088			65,963,384
Wholesale	25,345,211	28,871,074			54,216,285
Retail	30,730,195	44,849,816			75,580,011
Transportation, Warehousing	5,271,296	13,440,466			18,711,762
Information	5,004,462	6,172,520			11,176,982
Finance, Insurance	31,194	31,520			62,714
Real Estate, Rentals, Leasing	6,003,037	7,065,933			13,068,970
Professional, Scientific, Technical	3,795,437	3,635,849			7,431,286
Management of Companies, Enterprises	113,997	242,180			356,177
Administration, Support, Waste Mgmt., Remediation	4,323,920	4,653,621			8,977,541
Educational Services	207,136	192,530			399,666
Health and Social Services	942,080	746,822			1,688,902
Arts, Entertainment, Recreation	335,150	833,103			1,168,253
Accommodation, Food Services	5,200,951	13,719,402			18,920,353
Other Services	7,233,415	9,482,449			16,715,864
Public Administration	25,127	7,764			32,891
TOTAL	199,659,050	246,735,179	0	0	446,394,229

Table 7.13

2007 - Other TAXABLE Sales by Line of Business by Quarter - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	114,961	809,191			924,152
Mining	733,842	981,586			1,715,428
Utilities	14,066,725	9,298,577			23,365,302
Construction	1,349,268	1,771,782			3,121,050
Manufacturing	386,634	892,714			1,279,348
Wholesale	7,055,149	6,294,484			13,349,633
Retail	13,350,773	21,024,099			34,374,872
Transportation, Warehousing	526,638	5,355,556			5,882,194
Information	3,959,724	4,977,447			8,937,171
Finance, Insurance	27,159	27,904			55,063
Real Estate, Rentals, Leasing	2,256,209	2,746,991			5,003,200
Professional, Scientific, Technical	982,401	1,103,393			2,085,794
Management of Companies, Enterprises	9,000	7,926			16,926
Administration, Support, Waste Mgmt., Remediation	822,562	827,490			1,650,052
Educational Services	103,918	86,579			190,497
Health and Social Services	162,420	165,701			328,121
Arts, Entertainment, Recreation	247,341	571,721			819,062
Accommodation, Food Services	3,829,006	12,758,828			16,587,834
Other Services	2,661,907	3,490,509			6,152,416
Public Administration	12,918	3,500			16,418
TOTAL	52,658,555	73,195,978	0	0	125,854,533

Table 7.14

Other KPB Sales

Other GROSS Sales by Line of Business by Quarter - 2006 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	275,459	1,173,820	891,560	1,334,944	3,675,783
Mining	39,944,821	40,943,673	60,167,354	32,067,616	173,123,464
Utilities	14,204,879	10,777,719	10,142,989	15,756,787	50,882,374
Construction	17,664,680	27,155,527	46,458,096	62,016,420	153,294,723
Manufacturing	14,118,527	41,652,493	43,806,075	21,991,975	121,569,070
Wholesale	25,362,523	32,313,057	38,050,883	262,901,536	358,627,999
Retail	26,393,759	44,969,521	47,888,770	36,082,840	155,334,890
Transportation, Warehousing	6,823,974	18,413,124	27,696,148	9,803,061	62,736,307
Information	5,052,933	5,901,250	6,730,942	6,136,519	23,821,644
Finance, Insurance	15,349	93,793	24,549	25,346	159,037
Real Estate, Rentals, Leasing	5,276,018	7,511,584	8,661,731	7,135,946	28,585,279
Professional, Scientific, Technical	3,552,716	3,824,687	4,618,139	5,631,787	17,627,329
Management of Companies, Enterprises	0	0	6,543	54,761	61,304
Administration, Support, Waste Mgmt., Remediation	3,666,391	4,615,191	5,385,894	5,571,805	19,239,281
Educational Services	180,439	202,618	180,500	229,295	792,852
Health and Social Services	757,589	821,173	874,496	968,110	3,421,368
Arts, Entertainment, Recreation	324,929	883,286	1,891,566	653,511	3,753,292
Accommodation, Food Services	3,756,640	14,189,515	26,116,416	4,400,369	48,462,940
Other Services	5,057,934	6,039,849	6,456,504	6,789,325	24,343,612
Public Administration	116,915	30,523	32,688	332,503	512,629
TOTAL	172,546,475	261,512,403	336,081,843	479,884,456	1,250,025,177

Table 7.15

Other GROSS Sales by Line of Business by Quarter - 2005 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	361,991	1,255,151	712,537	2,510,459	4,840,138
Mining	36,176,415	31,729,126	37,965,762	45,410,867	151,282,170
Utilities	11,994,977	9,588,169	9,761,658	11,658,194	43,002,998
Construction	18,506,019	26,551,092	36,203,660	44,547,265	125,808,036
Manufacturing	26,699,106	46,385,401	83,218,366	31,199,145	187,502,018
Wholesale	33,200,844	28,340,752	33,896,804	232,922,691	328,361,091
Retail	23,916,370	41,797,052	43,648,109	32,107,182	141,468,713
Transportation, Warehousing	8,011,943	16,387,525	26,713,775	10,037,666	61,150,909
Information	4,917,219	5,463,342	5,857,685	5,608,984	21,847,230
Finance, Insurance	24,429	39,550	35,904	21,312	121,195
Real Estate, Rentals, Leasing	4,281,988	6,518,043	7,599,208	7,433,786	25,833,025
Professional, Scientific, Technical	2,938,673	3,215,532	3,707,211	4,302,968	14,164,384
Management of Companies, Enterprises	0	0	0	0	0
Administration, Support, Waste Mgmt., Remediation	2,539,091	3,543,489	4,598,651	6,348,816	17,030,047
Educational Services	161,765	154,801	144,201	159,726	620,493
Health and Social Services	702,753	613,750	653,051	814,095	2,783,649
Arts, Entertainment, Recreation	338,029	631,475	1,031,753	358,673	2,359,930
Accommodation, Food Services	3,371,840	13,400,554	24,076,883	4,090,907	44,940,184
Other Services	4,728,514	5,917,755	6,235,714	5,491,929	22,373,912
Public Administration	172,954	53,661	111,945	481,482	820,042
TOTAL	183,044,920	241,586,220	326,172,877	445,506,147	1,196,310,164

Table 7.16

Other KPB Sales

Other TAXABLE Sales by Line of Business by Quarter - 2006 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	125,764	805,751	388,396	130,376	1,450,287
Mining	692,176	812,782	946,327	958,027	3,409,312
Utilities	9,589,952	6,739,938	5,860,772	10,767,958	32,958,620
Construction	1,194,972	1,983,665	2,264,002	1,931,622	7,374,261
Manufacturing	385,935	861,820	1,328,029	586,935	3,162,719
Wholesale	6,219,778	6,165,135	7,075,889	7,286,491	26,747,293
Retail	13,151,600	20,835,726	24,067,188	16,211,836	74,266,350
Transportation, Warehousing	477,139	4,601,497	8,325,999	640,205	14,044,840
Information	4,087,985	4,819,757	5,524,509	4,456,255	18,888,506
Finance, Insurance	10,951	33,130	20,740	21,999	86,820
Real Estate, Rentals, Leasing	2,094,938	2,624,473	3,305,132	2,616,497	10,641,040
Professional, Scientific, Technical	942,626	1,067,236	1,052,230	957,431	4,019,523
Management of Companies, Enterprises	0	0	2,212	7,915	10,127
Administration, Support, Waste Mgmt., Remediation	669,724	1,014,873	1,168,225	957,642	3,810,464
Educational Services	98,003	116,677	89,140	105,757	409,577
Health and Social Services	163,194	174,971	143,589	148,685	630,439
Arts, Entertainment, Recreation	243,984	638,483	1,294,127	274,599	2,451,193
Accommodation, Food Services	3,585,411	12,150,003	21,268,123	4,156,434	41,159,971
Other Services	2,225,982	2,889,685	3,127,343	2,740,484	10,983,494
Public Administration	1,500	3,279	3,024	7,500	15,303
TOTAL	45,961,614	68,338,881	87,254,996	54,964,648	256,520,139

Table 7.17

Other TAXABLE Sales by Line of Business by Quarter - 2005 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	114,371	837,576	341,925	128,749	1,422,621
Mining	779,704	766,198	801,526	901,272	3,248,700
Utilities	7,721,399	5,915,426	5,383,105	7,137,578	26,157,508
Construction	1,156,435	1,877,577	2,081,447	1,708,053	6,823,512
Manufacturing	371,358	885,842	1,390,454	589,261	3,236,915
Wholesale	5,372,788	5,020,486	5,992,066	6,390,100	22,775,440
Retail	11,867,506	19,210,896	22,121,689	15,738,341	68,938,432
Transportation, Warehousing	446,209	4,814,809	8,303,086	613,473	14,177,577
Information	4,020,950	4,463,193	4,833,174	4,483,845	17,801,162
Finance, Insurance	12,297	13,078	11,885	11,200	48,460
Real Estate, Rentals, Leasing	1,813,926	2,377,591	2,767,848	2,330,440	9,289,805
Professional, Scientific, Technical	860,548	1,003,119	965,329	905,171	3,734,167
Management of Companies, Enterprises	0	0	0	0	0
Administration, Support, Waste Mgmt., Remediation	787,453	931,267	1,049,744	886,398	3,654,862
Educational Services	73,665	79,656	79,051	92,928	325,300
Health and Social Services	130,904	137,153	137,602	151,611	557,270
Arts, Entertainment, Recreation	230,786	372,360	616,337	218,328	1,437,811
Accommodation, Food Services	3,256,225	11,722,025	19,680,483	3,882,464	38,541,197
Other Services	2,096,021	2,829,047	2,968,120	2,522,252	10,415,440
Public Administration	21,317	4,448	14,841	10,330	50,936
TOTAL	41,133,862	63,261,747	79,539,712	48,701,794	232,637,115

Table 7.18

Other KPB Sales

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Local Officials Directory

Officials of the various governing bodies within the Kenai Peninsula Borough are listed on the following pages.

The officials listed are those who held office at the time of printing the report. Annual elections for public officials are held each October. For information regarding current public officials, check the appropriate website.

Kenai Peninsula Borough – <http://www.borough.kenai.ak.us/>

Kenai Peninsula Borough School District – <http://www.kpbsd.k12.ak.us/>

City of Homer – <http://www.ci.homer.ak.us/>

City of Kenai – <http://www.ci.kenai.ak.us/>

City of Seldovia – <http://www.xyz.net/~seldovia/>

City of Seward – <http://www.cityofseward.net/>

City of Soldotna – <http://www.ci.soldotna.ak.us/>

Local Officials Directory

Kenai Peninsula Borough Mayors

Kenai Peninsula Borough

Mayor John J. Williams 144 North Binkley
Soldotna, AK 99669
907-262-4441

City of Homer

Mayor Jim Hornady 491 East Pioneer Ave.
Homer, AK 99603
907-235-8121

City of Kachemak

Mayor Philemon Morris PO Box 958
Homer, AK 99603
907-235-8897

City of Kenai

Mayor Pat Porter 210 Fidalgo Street, Suite 200
Kenai, AK 99611
907-283-7535

City of Seldovia

Mayor Dick Wyland Drawer B
Seldovia, AK 99663
907-234-7643

City of Seward

Mayor Vanta Shafer PO Box 167
Seward, AK 99664
907-224-4046

City of Soldotna

Mayor Dave Carey 177 North Birch
Soldotna, AK 99669
907-262-9107

Table 8.1

Local Officials Directory

<i>Kenai Peninsula Borough Mayor & Assembly</i>				
144 N. Binkley Soldotna, Alaska 99669 Phone 907-714-2160 Assembly/Clerk Fax: 907-714-2388 Assembly e-mail: assemblyclerk@borough.kenai.ak.us				
<i>Office / District</i>	<i>Name / Address</i>	<i>Phone / Fax / E-Mail</i>	<i>Term Expires</i>	<i>Previously Elected</i>
Borough Mayor	John Williams 144 N. Binkley St. Soldotna, AK 99669	714-2150 W 283-4960 H 262-8616 F jwilliams@borough.kenai.ak.us	2008	2005
Assembly 1 Kalifornsky	Gary Knopp 50465 Patrick Drive Kenai, AK 99611	283-9494 H 283-9800 F pa12gary@hotmail.com	2009	2006
Assembly 2 Kenai	Margaret Gilman - Vice President 216 Susieana Lane Kenai, AK 99611	283-0860 H mbgilman@gci.net	2008	2005
Assembly 3 Nikiski	Gary Superman P.O. Box 8425 Nikiski, AK 99635	776-8448 H 776-8098 F 252-5264 W gsuperman@gci.net	2007	1989, 2001, 2004
Assembly 4 Soldotna	Pete Sprague 188 Farnsworth Blvd. Soldotna, AK 99669	262-4073 H 262-8615 F psprague@acsalaska.net	2007	1998, 2001, 2002, 2004
Assembly 5 - Sterling / Funny River	Grace Merkes P.O. Box 8 Sterling, AK 99672	262-9811 H merkes2@yahoo.com	2008	1991, 1992, 1993, 1996, 1999, 2002, 2005
Assembly 6 East Peninsula	Ron Long - President P.O. Box 2464 Seward, AK 99664	224-7068 H 224-5707 F rlms@ptialaska.net	2009	2000, 2003, 2006
Assembly 7 Central	Paul Fischer P.O. Box 889 Kasilof, AK 99610	262-9269 H 262-4902 F akjfischer@hotmail.com	2007	1998, 2001, 2002, 2004
Assembly 8 Homer	Deb Germano P.O. Box 1511 Homer, AK 99603	399-1087 H debgermano@acsalaska.net	2008	2005
Assembly 9 South Peninsula	Milli Martin P.O. Box 2652 Homer, AK 99603	235-6652 H 235-6652 F millimom@xyz.net	2009	2000, 2002, 2003, 2006
Borough Clerk	Sherry Biggs 144 N. Binkley St. Soldotna, AK 99669	714-2160 262-8615 Fax assemblyclerk@borough.kenai.ak.us		

Table 8.2

Local Officials Directory

KENAI PENINSULA BOROUGH		
PLANNING COMMISSION MEMBERS		
2006		
Member	Contact Information	Term Expires
CHAIRMAN		
Philip Bryson P.O. Box 1041 Kenai, Alaska 99611-1041	283-4672 work 283-4428 home	Kenai City Term Expires July 31, 2007
VICE CHAIRMAN		
JoAnne Collins P.O. Box 341 Anchor Point, Alaska 99556-0962	235-8071 home	Anchor Point/Ninilchik Term Expires July 31, 2007
Bonnie Heimbuch 987 Keystone Drive Soldotna, Alaska 99669	262-6887 - home	Soldotna City Term Expires July 31, 2008
Dr. Rick Foster P.O. Box 3328 Homer, AK 99603-3328	235-9100 - home	Homer City Term Expires July 31, 2007
Mari Anne Gross 57485 Clover Avenue Homer, Alaska 99603	235-7330 - home	Southwest Borough Term Expires July 31, 2008
Thomas D. Smith P.O. Box 2484 Seward, Alaska 99664-0333	224-7244 - home	Seward City Term Expires July 31, 2008
William Hutchinson P.O. Box 2585 Soldotna, Alaska 99669-2585	262-5256 - home	Ridgeway Term Expires July 31, 2007
James Isham P.O. Box 51 Soldotna, Alaska 99669-0051	262-9200 - home	Sterling Term Expires July 31, 2009
Brent Johnson 20773 Porcupine Lane Clam Gulch, Alaska 99568-9713	262-4763 - home	Kasilof/Clam Gulch Term Expires July 31, 2009
Blair Martin P.O. Box 1776 Soldotna, Alaska 99669-1776	283-5227 - home	Kalifornsky Beach Term Expires July 31, 2009
Paulette Bokenko-Carluccio P.O. Box 116 Seldovia, Alaska 99663-0278	37227575 - home	Seldovia City Term Expires July 31, 2009
Todd Petersen P.O. Box 651 Seward, Alaska 99664-0651	288-5050 - home 224-3350 - work 224-2388 - work fax	East Peninsula Term Expires July 31, 2007
Ray Tauriainen P.O. Box 8678 Nikiski, Alaska 99635-8678	776-8885 - home	Northwest Borough Term Expires July 31, 2008

Email address for the Planning Commission: planning@borough.kenai.ak.us

Fax Number for the Planning Commission: 907-714-2378

Table 8.3

Local Officials Directory

Kenai Peninsula Borough School District			
148 North Binkley Street Soldotna, AK 99669 907-262-5846			
<u>Board of Education</u>			
Debra Mullins, President	53630 Redoubt Drive Kenai, AK 99611	907-776-5250	Term Expires 2008
Sammie Crawford, Vice President	36615 Chinulna Drive Kenai, AK 99611	904-283-9271	Term Expires 2007
Lynn Hohl	P.O. Box 333 Seward, AK 99664	907-224-7300	Term Expires 2007
Bill Hatch	P.O. Box 2305 Kenai, AK 99611	907-283-5122	Term Expires 2009
Marty Anderson	P.O. Box 1388 Sterling, AK 99672	907-260-7500	Term Expires 2009
Nels Anderson, MD	303 Diane Lane Soldotna, AK 99669	907-262-3280	Term Expires 2008
Debbie Brown	P.O. Box 592 Kasilof, AK 99610	907-262-4551	Term Expires 2008
Elizabeth Downing	1247 Bay Avenue Homer, AK 99603	907-235-8555	Term Expires 2009
Sunni Hilts	P.O. Box 144 Seldovia, AK 99663	907-234-7692	Term Expires 2007
Student Representative Lydia Ames	Soldotna High School 425 W. Marydale Ave. Soldotna, AK 99669		Term Expires 9/2007

Table 8.4

<u>Administration</u>
Dr. Donna Peterson, Superintendent of Schools Sam Stewart, Assistant Superintendent Glen Szymoniak, Assistant Superintendent of Instruction Melody Douglas, Chief Financial Officer Tim Peterson, Director of Human Resources

Table 8.5

Local Officials Directory

Kenai Peninsula Borough Department Directors

Switchboard	262-4441
Assessing	Shane Horan
Capital Projects	Rob Robson
Clerk	Sherry Biggs
Finance	Craig Chapman
Legal	Colette Thompson
Maintenance	Bill Kopecky
Resource Planning	Max Best
Road Maintenance	Gary Davis
Solid Waste	Bob Garlock

Table 8.6

Kenai Peninsula Borough Economic Development Agencies

Kenai Peninsula Economic Development District - EDD

14790 Kenai Spur Highway, Ste. 106A
Kenai, AK 99611
907-283-3335

Kenai Peninsula Tourism Marketing Council

35477 Kenai Spur Highway, Ste. 205
Soldotna AK 99669
907-262-5229

Kenai Peninsula Resource Conservation and Development, Inc.

Trading Bay Plaza, Suite 150
PO Box 800, Kenai, AK 99611
907-283-7493

Table 8.7

KENAI
PENINSULA
BOROUGH

HOMER

KENAI

SELDOVIA

SEWARD

SOLDOTNA

OTHER KBP

**DIRECTORY
OF LOCAL
OFFICIALS**

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