

# Homer Sales

Homer 2nd Quarter GROSS Sales by Industry - 1999-2005 - in \$								
	1999	2000	2001	2002	2003	2004	2005	Annual Change
Ag, Forest, Fish	297,282	615,776	221,357	250,389	420,146	430,095	518,297	20.5%
Mining	0	0	1,844	3,836	0	104	15,410	14717.3%
Construction	5,877,294	11,808,767	6,727,125	7,437,731	11,071,038	5,685,550	11,383,064	100.2%
Manufacturing	4,737,214	1,939,037	1,455,193	1,790,421	1,899,935	1,807,647	1,542,572	-14.7%
Trans, Comm, Pub Util	8,239,713	8,584,067	8,926,617	10,982,097	9,778,534	5,034,111	12,073,884	139.8%
Wholesale	4,606,377	4,452,048	5,204,028	5,360,132	6,092,813	6,421,737	6,881,765	7.2%
Retail	18,330,887	19,883,252	20,975,149	24,997,009	27,557,784	30,021,416	32,195,201	7.2%
Finance, Ins, RE	1,917,870	1,686,154	1,982,111	2,046,589	2,547,744	2,619,310	2,737,927	4.5%
Services	9,864,551	10,318,481	11,364,051	15,803,541	15,919,950	16,958,505	16,944,932	-0.1%
Government	53,871,188	59,287,582	56,857,475	68,671,745	75,287,944	68,978,475	84,293,052	22.2%
Annual Change		10.1%	-4.1%	20.8%	9.6%	-8.4%	22.2%	

Table 2.1

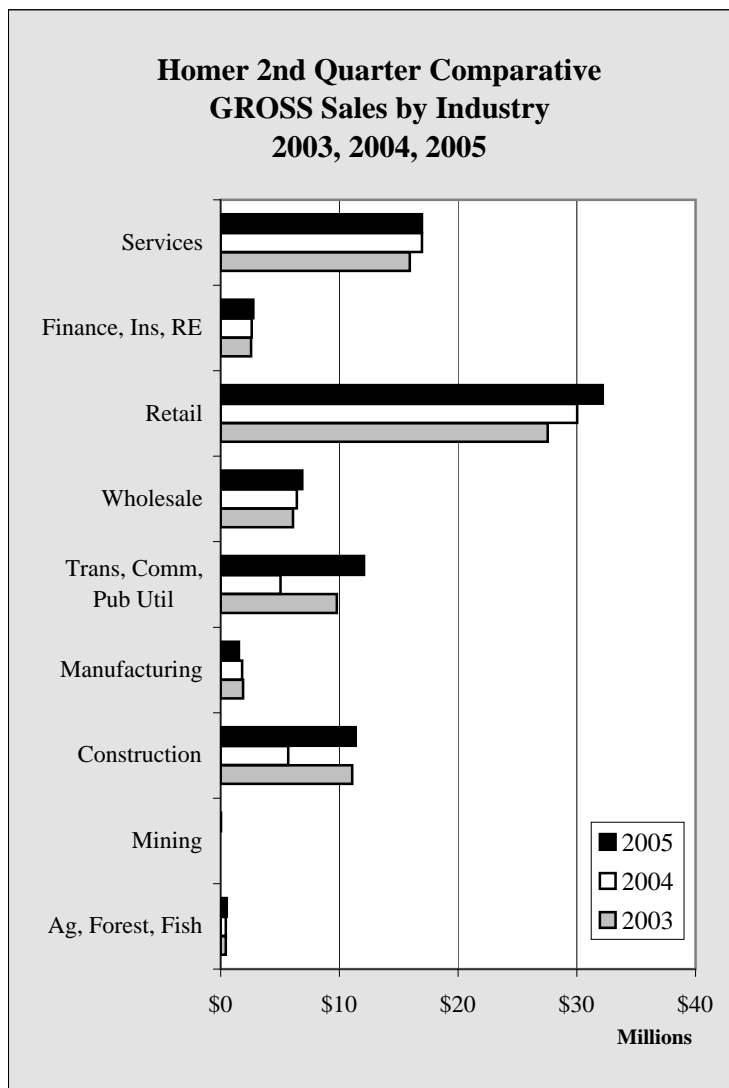


Chart 2.1

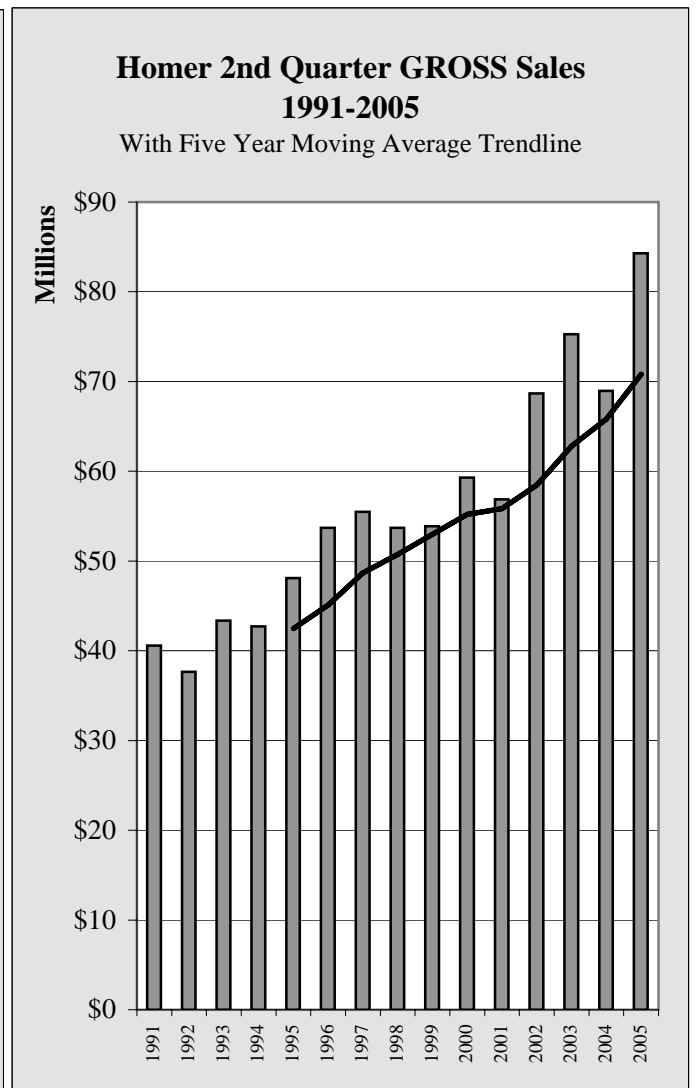


Chart 2.2

Annexation of an area increasing the size of Homer by approximately 28% was effective April 1, 2002.

# Homer Sales

<b>Homer 2nd Quarter TAXABLE Sales by Industry - 1999-2005 - in \$</b>								
	1999	2000	2001	2002	2003	2004	2005	Annual Change
Ag, Forest, Fish	119,513	134,398	146,035	166,982	212,539	247,630	236,684	-4.4%
Mining	0	0	1,549	1,955	0	104	0	NA
Construction	243,633	223,397	217,384	266,994	312,650	319,319	269,560	-15.6%
Manufacturing	629,296	605,159	528,377	557,095	532,466	608,034	513,370	-15.6%
Trans, Comm, Pub Util	2,572,659	2,607,929	2,581,062	2,873,043	3,212,975	3,248,197	2,884,374	-11.2%
Wholesale	2,136,082	2,427,493	2,538,512	2,518,226	2,966,252	3,320,836	3,363,267	1.3%
Retail	13,815,206	14,899,354	15,861,254	18,247,283	19,762,887	21,267,878	22,507,854	5.8%
Finance, Ins, RE	751,660	814,036	923,819	1,005,737	1,062,609	1,153,322	1,069,762	-7.2%
Services	6,670,510	7,086,106	7,393,485	8,630,174	8,976,090	9,483,204	9,393,640	-0.9%
Government	26,938,559	28,797,872	30,191,477	34,267,489	37,038,468	39,648,524	40,238,511	1.5%
Annual Change		6.9%	4.8%	13.5%	8.1%	7.0%	1.5%	

Table 2.2

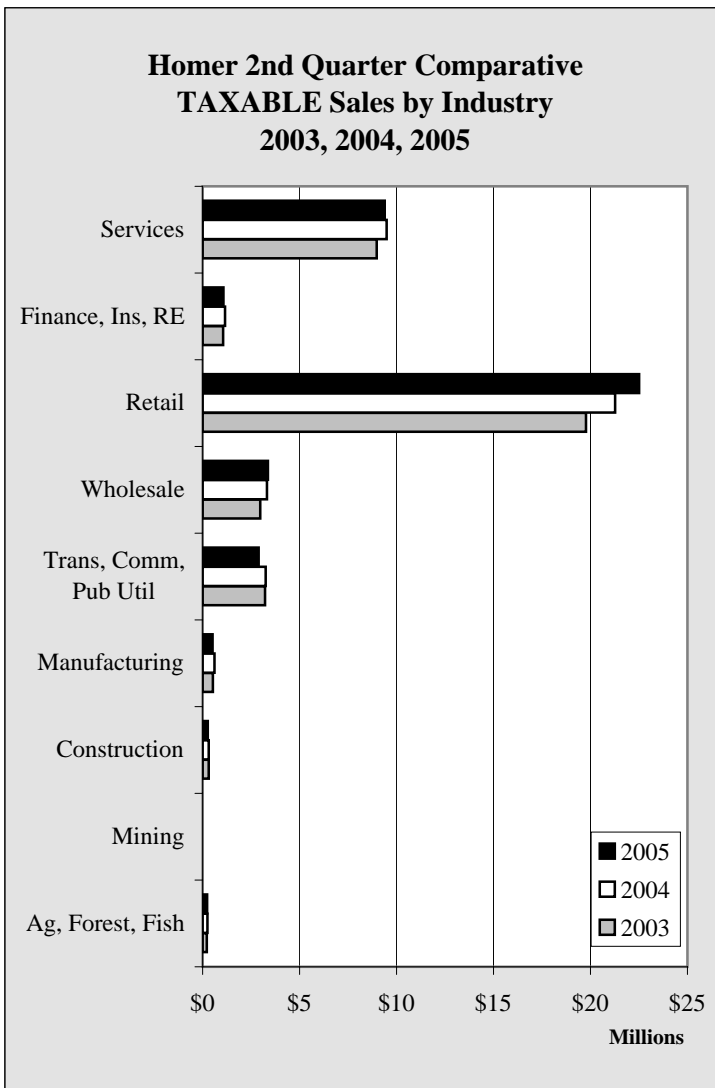


Chart 2.3

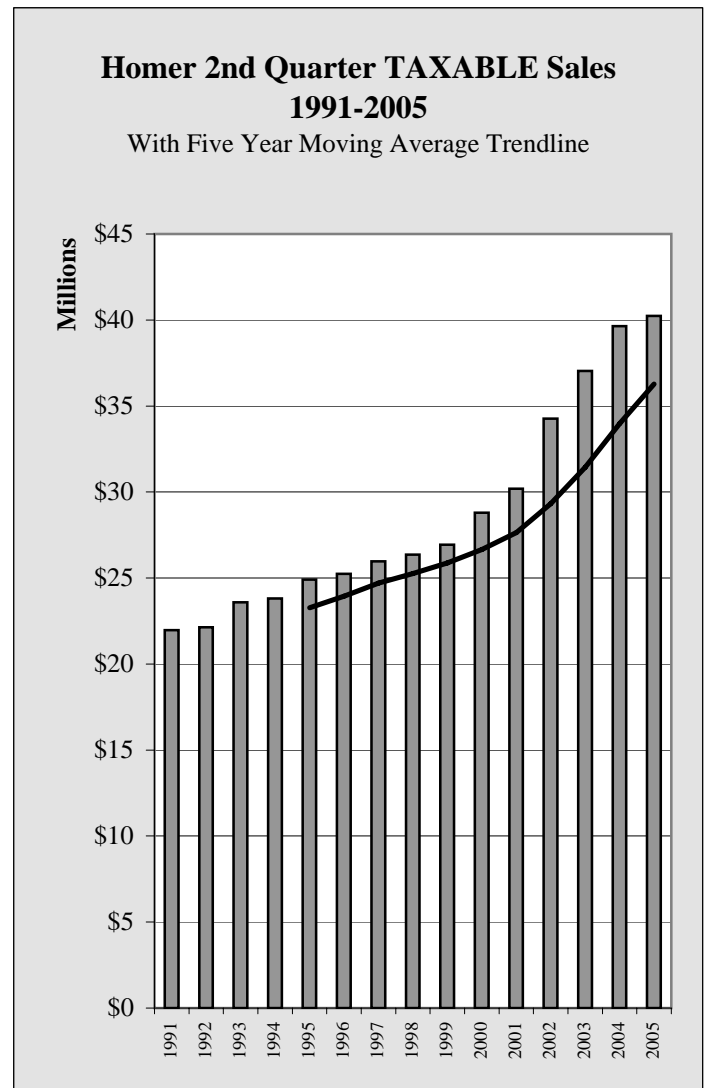


Chart 2.4

Annexation of an area increasing the size of Homer by approximately 28% was effective April 1, 2002.

# Homer Sales

<b>Homer YTD 6/30 GROSS Sales by Industry - 1999-2005 - in \$</b>								
	1999	2000	2001	2002	2003	2004	2005	Annual Change
Ag, Forest, Fish	391,347	790,276	381,823	385,101	669,479	659,447	790,574	19.9%
Mining	195	0	10,981	5,199	0	360	15,410	NA
Construction	11,889,063	19,103,934	14,850,565	15,868,655	20,866,561	10,011,515	16,637,769	66.2%
Manufacturing	8,247,806	3,692,870	2,780,586	3,044,255	3,217,571	2,923,790	2,317,787	-20.7%
Trans, Comm, Pub Util	16,553,120	16,347,045	17,319,824	20,766,385	19,239,191	15,011,559	22,934,848	52.8%
Wholesale	8,743,545	7,629,651	8,704,682	8,718,142	10,137,408	10,543,909	11,362,217	7.8%
Retail	29,615,149	32,088,649	33,901,273	38,764,881	44,666,489	48,248,833	51,994,338	7.8%
Finance, Ins, RE	3,874,889	3,133,715	3,387,314	3,574,314	4,537,669	4,866,668	4,811,448	-1.1%
Services	14,109,722	14,956,609	16,365,405	21,809,759	23,181,852	24,853,313	25,317,014	1.9%
Government	93,424,836	97,742,749	97,702,453	112,936,691	126,516,220	117,119,394	136,181,405	16.3%
Annual Change		4.6%	0.0%	15.6%	12.0%	-7.4%	16.3%	

Table 2.3

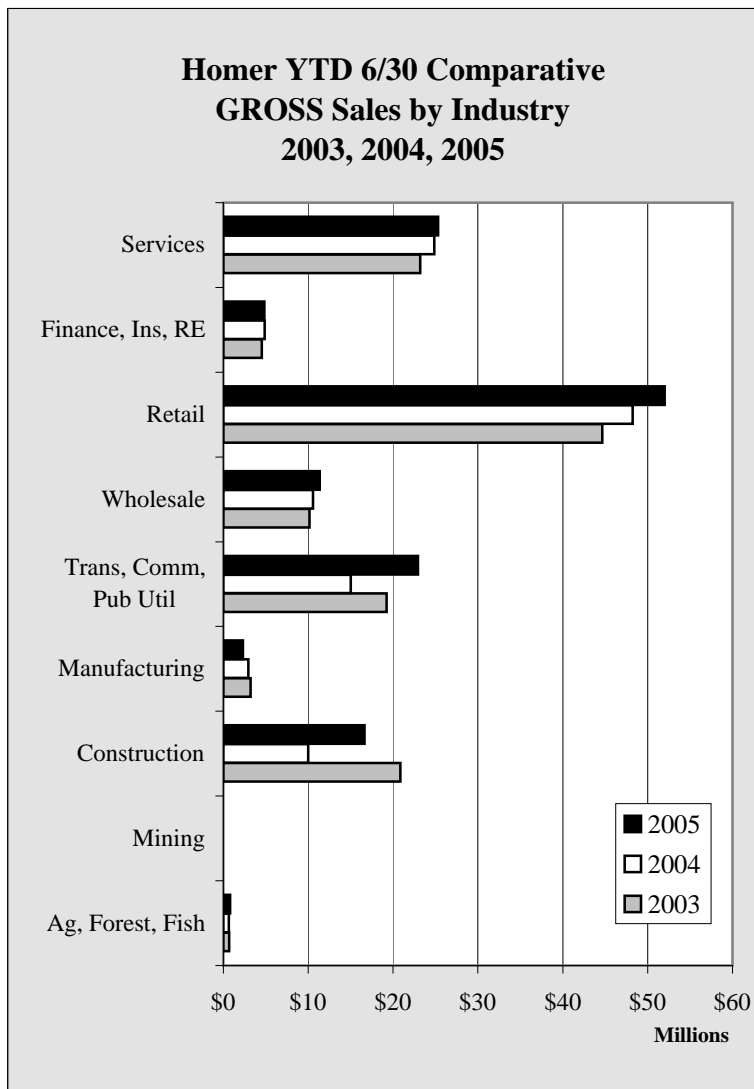


Chart 2.5

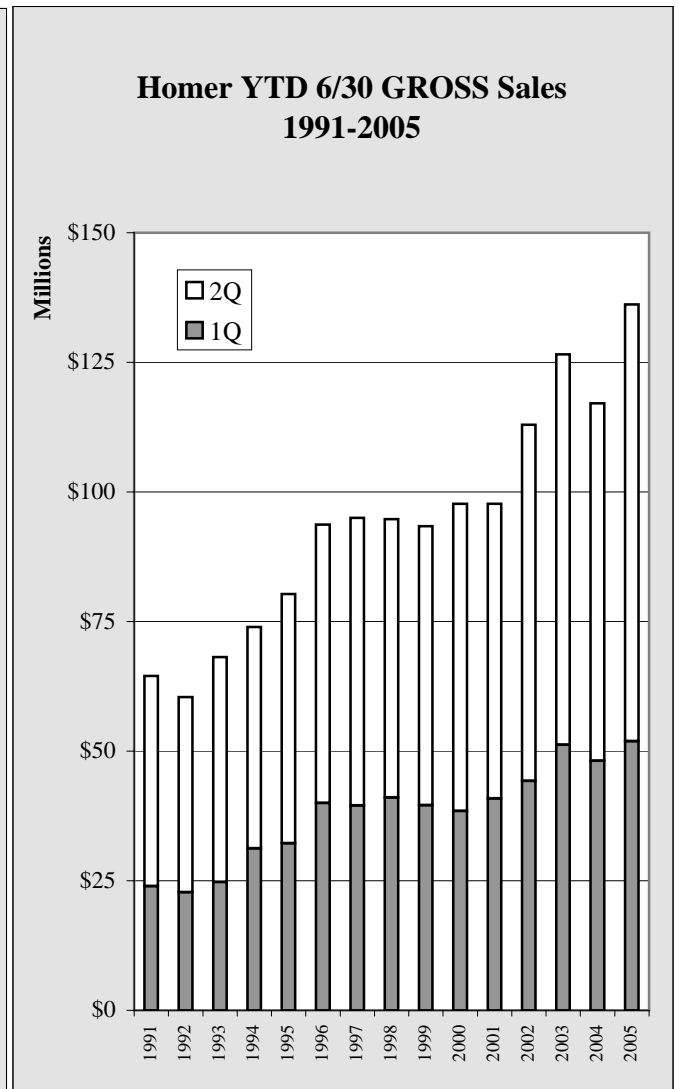


Chart 2.6

Annexation of an area increasing the size of Homer by approximately 28% was effective April 1, 2002.

# Homer Sales

Homer YTD 6/30 TAXABLE Sales by Industry - 1999-2005 - in \$								
	1999	2000	2001	2002	2003	2004	2005	Annual Change
Ag, Forest, Fish	199,378	242,979	254,324	284,255	348,273	405,587	425,966	5.0%
Mining	195	0	3,189	2,665	0	104	0	NA
Construction	425,666	438,319	396,176	504,628	555,996	596,204	507,202	-14.9%
Manufacturing	974,329	957,392	854,252	820,347	809,992	913,385	746,149	-18.3%
Trans, Comm, Pub Util	4,873,456	4,789,944	4,710,712	5,098,165	6,103,590	6,054,703	5,704,488	-5.8%
Wholesale	3,646,992	4,077,191	4,230,347	4,180,681	4,977,060	5,555,215	5,549,183	-0.1%
Retail	22,630,880	24,087,192	25,410,773	28,347,971	31,761,592	34,246,636	35,996,898	5.1%
Finance, Ins, RE	1,412,900	1,489,607	1,615,853	1,774,305	1,962,755	2,043,875	1,922,847	-5.9%
Services	9,413,230	10,043,108	10,481,055	11,951,576	12,975,492	13,657,341	13,721,957	0.5%
Government	0	0	0	0	0	394	0	-100.0%
Total	43,577,026	46,125,732	47,956,681	52,964,593	59,494,750	63,473,050	64,574,690	1.7%
Annual Change		5.8%	4.0%	10.4%	12.3%	6.7%	1.7%	

Table 2.4

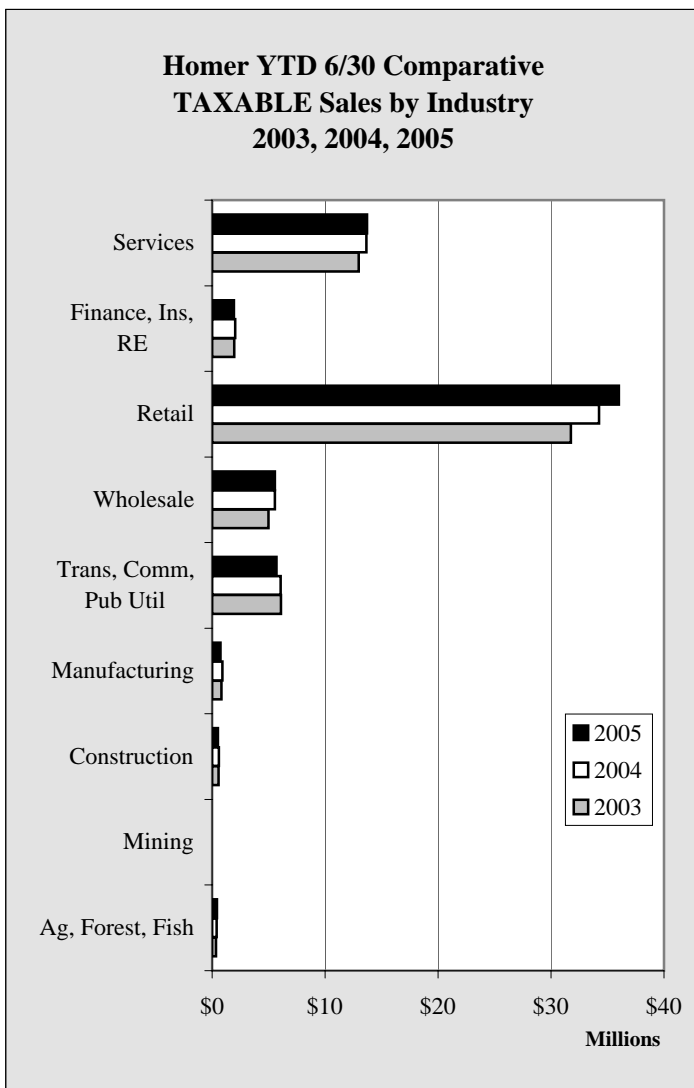


Chart 2.7

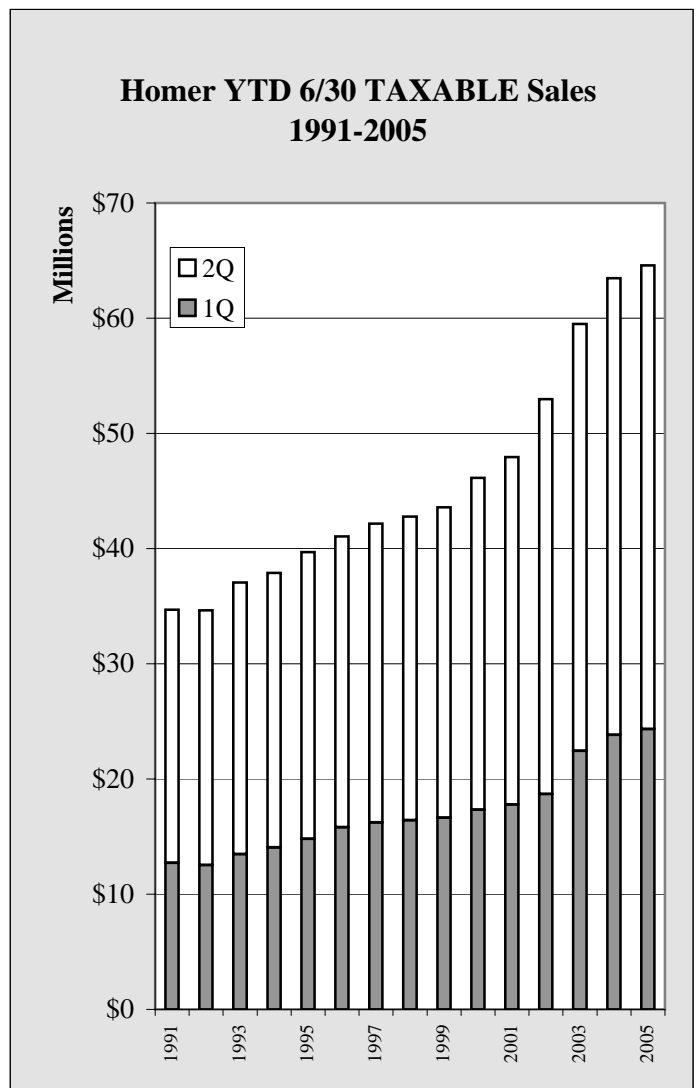


Chart 2.8

Annexation of an area increasing the size of Homer by approximately 28% was effective April 1, 2002.

# Homer Sales

**Homer Annual GROSS Sales by Industry - 1998-2004 - in \$**

	1998	1999	2000	2001	2002	2003	2004	Annual Change
Ag, Forest, Fish	1,231,758	1,132,289	1,763,891	931,926	1,013,352	1,592,413	1,520,013	-4.5%
Mining	130	13,595	24,864	15,819	8,582	1,283	151,171	11682.6%
Construction	37,787,332	27,642,104	42,378,954	40,149,696	45,829,436	41,984,440	32,449,476	-22.7%
Manufacturing	19,649,701	16,450,883	6,761,789	6,482,895	6,590,594	6,755,907	5,657,729	-16.3%
Trans, Comm, Pub Util	34,491,856	33,675,536	34,493,682	40,495,596	42,137,752	39,996,686	40,511,899	1.3%
Wholesale	14,672,913	17,513,809	16,999,389	18,602,483	19,915,750	22,075,685	27,077,381	22.7%
Retail	64,712,270	66,221,369	71,465,479	75,795,576	88,239,711	97,820,663	105,673,533	8.0%
Finance, Ins, RE	8,574,588	7,448,936	6,682,678	7,544,432	8,453,334	9,936,484	11,521,431	16.0%
Services	31,322,069	33,743,954	35,410,998	39,685,084	51,007,289	53,867,042	59,119,492	9.8%
Government	0	0	0	0	0	263	394	49.8%
Total	212,442,617	203,842,475	215,981,724	229,703,507	263,195,800	274,030,866	283,682,519	3.5%
Annual Change		-4.0%	6.0%	6.4%	14.6%	4.1%	3.5%	

Table 2.5

**Homer Annual Comparative  
GROSS Sales by Industry  
2002, 2003, 2004**

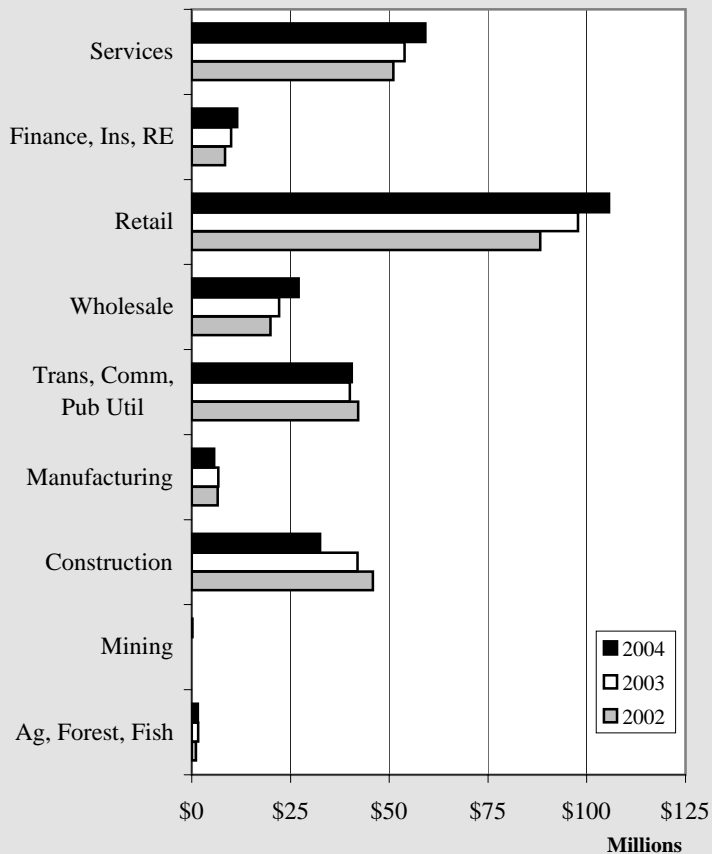


Chart 2.9

Annexation of an area increasing the size of Homer by approximately 28% was effective April 1, 2002.

**Homer Annual GROSS Sales  
1991-2004**

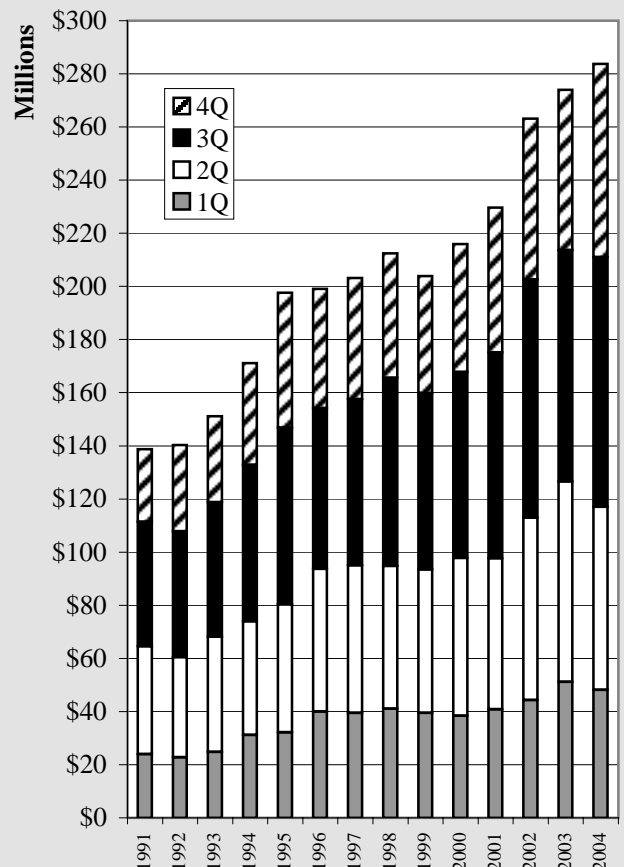


Chart 2.10

# Homer Sales

<b>Homer Annual TAXABLE Sales by Industry - 1998-2004 - in \$</b>								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
Ag, Forest, Fish	626,058	461,892	519,595	577,360	641,294	773,421	912,356	18.0%
Mining	130	195	1,104	5,993	2,665	347	104	-70.0%
Construction	820,655	891,101	891,188	940,211	1,125,715	1,208,909	1,182,169	-2.2%
Manufacturing	2,087,103	2,084,079	2,045,894	1,769,534	1,822,345	1,848,166	1,857,314	0.5%
Trans, Comm, Pub Util	9,578,082	10,137,988	10,110,454	10,200,922	11,698,087	12,717,059	12,827,427	0.9%
Wholesale	7,485,103	8,034,552	8,633,107	8,953,325	8,876,648	10,611,085	11,951,881	12.6%
Retail	48,994,370	50,357,048	53,206,860	56,027,806	63,864,887	69,823,667	74,188,687	6.3%
Finance, Ins, RE	2,814,367	2,949,461	3,147,793	3,460,712	3,890,685	4,074,657	4,455,978	9.4%
Services	22,035,474	23,232,422	24,634,121	25,375,676	29,345,792	30,631,264	32,626,542	6.5%
Government	0	0	0	0	0	263	394	49.8%
<b>Total</b>	<b>94,441,342</b>	<b>98,148,738</b>	<b>103,190,116</b>	<b>107,311,539</b>	<b>121,268,118</b>	<b>131,688,838</b>	<b>140,002,852</b>	<b>6.3%</b>
Annual Change		3.9%	5.1%	4.0%	13.0%	8.6%	6.3%	

Table 2.6

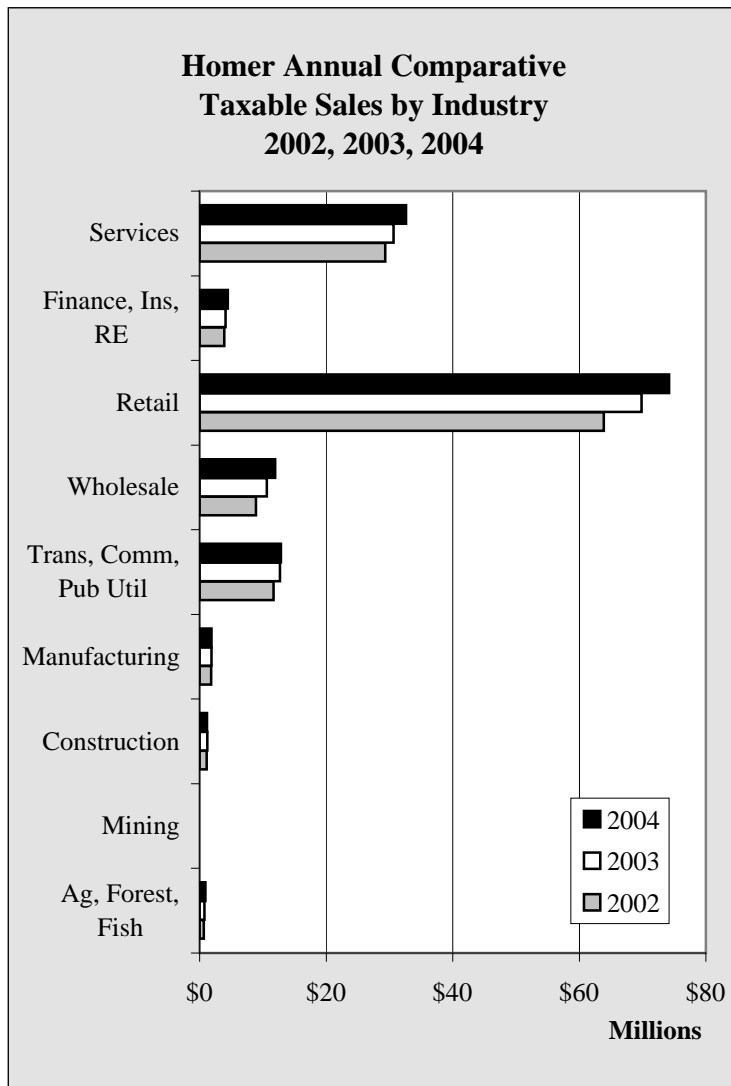


Chart 2.11

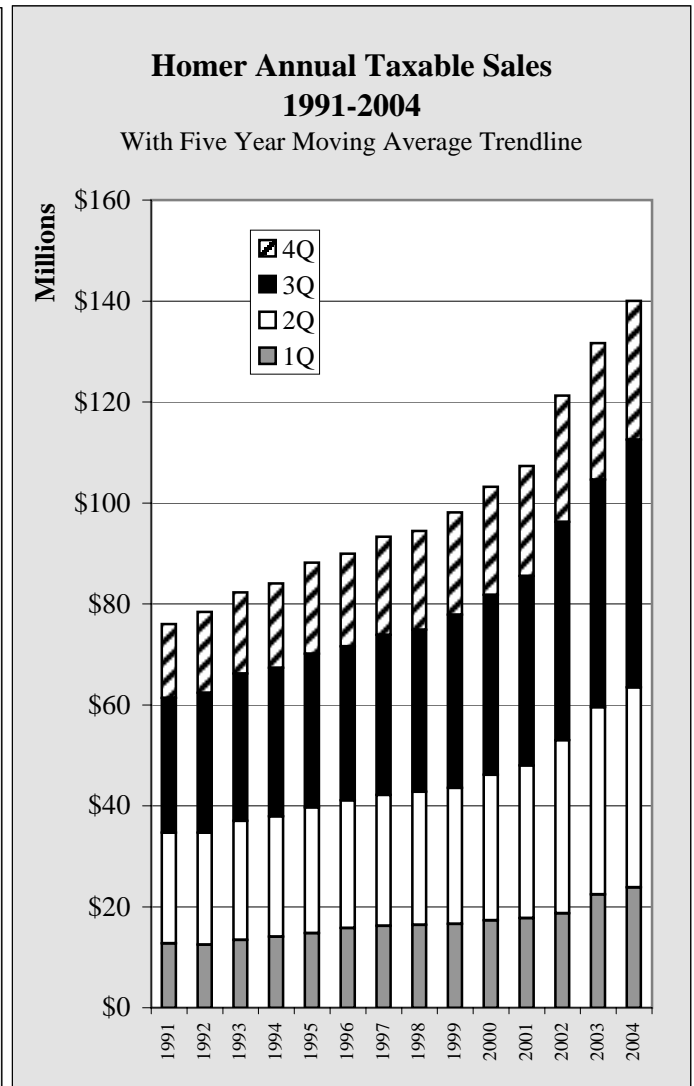


Chart 2.12

Annexation of an area increasing the size of Homer by approximately 28% was effective April 1, 2002.

# Homer Sales

<b>Homer GROSS Sales by Industry by Quarter - 2002-2005 - in \$</b>					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
<b>2002</b>					
Ag, Forestry, Fishing	134,712	250,389	358,911	269,340	1,013,352
Mining	1,363	3,836	3,383	0	8,582
Construction	8,430,924	7,437,731	15,972,357	13,988,424	45,829,436
Manufacturing	1,253,834	1,790,421	2,153,455	1,392,884	6,590,594
Trans, Comm, Pub Util	9,784,288	10,982,097	11,525,181	9,846,186	42,137,752
Wholesale	3,358,010	5,360,132	6,595,619	4,601,989	19,915,750
Retail	13,767,872	24,997,009	28,967,558	20,507,272	88,239,711
Finance, Ins, RE	1,527,725	2,046,589	2,696,231	2,182,789	8,453,334
Services	6,006,218	15,803,541	21,417,906	7,779,624	51,007,289
Government	0	0	0	0	0
<b>Total</b>	<b>44,264,946</b>	<b>68,671,745</b>	<b>89,690,601</b>	<b>60,568,508</b>	<b>263,195,800</b>
<b>2003</b>					
Ag, Forestry, Fishing	249,333	420,146	485,712	437,222	1,592,413
Mining	0	0	448	835	1,283
Construction	9,795,523	11,071,038	11,629,038	9,488,841	41,984,440
Manufacturing	1,317,636	1,899,935	2,019,280	1,519,056	6,755,907
Trans, Comm, Pub Util	9,460,657	9,778,534	11,335,988	9,421,507	39,996,686
Wholesale	4,044,595	6,092,813	6,629,440	5,308,837	22,075,685
Retail	17,108,705	27,557,784	31,205,896	21,948,278	97,820,663
Finance, Ins, RE	1,989,925	2,547,744	2,825,493	2,573,322	9,936,484
Services	7,261,902	15,919,950	21,057,005	9,628,185	53,867,042
Government	0	0	0	263	263
<b>Total</b>	<b>51,228,276</b>	<b>75,287,944</b>	<b>87,188,300</b>	<b>60,326,346</b>	<b>274,030,866</b>
<b>2004</b>					
Ag, Forestry, Fishing	229,352	430,095	512,372	348,194	1,520,013
Mining	256	104	695	150,116	151,171
Construction	4,325,965	5,685,550	9,736,168	12,701,793	32,449,476
Manufacturing	1,116,143	1,807,647	1,752,124	981,815	5,657,729
Trans, Comm, Pub Util	9,977,448	5,034,111	13,967,425	11,532,915	40,511,899
Wholesale	4,122,172	6,421,737	7,325,763	9,207,709	27,077,381
Retail	18,227,417	30,021,416	34,477,697	22,947,003	105,673,533
Finance, Ins, RE	2,247,358	2,619,310	3,341,741	3,313,022	11,521,431
Services	7,894,808	16,958,505	22,822,095	11,444,084	59,119,492
Government	394	0	0	0	394
<b>Total</b>	<b>48,141,313</b>	<b>68,978,475</b>	<b>93,936,080</b>	<b>72,626,651</b>	<b>283,682,519</b>
<b>2005</b>					
					<b>Year to Date</b>
Ag, Forestry, Fishing	272,277	518,297			790,574
Mining	0	15,410			15,410
Construction	5,254,705	11,383,064			16,637,769
Manufacturing	775,215	1,542,572			2,317,787
Trans, Comm, Pub Util	10,860,964	12,073,884			22,934,848
Wholesale	4,480,452	6,881,765			11,362,217
Retail	19,799,137	32,195,201			51,994,338
Finance, Ins, RE	2,073,521	2,737,927			4,811,448
Services	8,372,082	16,944,932			25,317,014
Government	0	0			0
<b>Total</b>	<b>51,888,353</b>	<b>84,293,052</b>	<b>0</b>	<b>0</b>	<b>136,181,405</b>

Table 2.7

# Homer Sales

<b>Homer TAXABLE Sales by Industry by Quarter - 2002-2005 - in \$</b>					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
<b>2002</b>					
Ag, Forestry, Fishing	117,273	166,982	195,905	161,134	641,294
Mining	710	1,955	0	0	2,665
Construction	237,634	266,994	324,412	296,675	1,125,715
Manufacturing	263,252	557,095	597,126	404,872	1,822,345
Trans, Comm, Pub Util	2,225,122	2,873,043	3,752,729	2,847,193	11,698,087
Wholesale	1,662,455	2,518,226	2,928,198	1,767,769	8,876,648
Retail	10,100,688	18,247,283	21,308,629	14,208,287	63,864,887
Finance, Ins, RE	768,568	1,005,737	1,165,651	950,729	3,890,685
Services	3,321,402	8,630,174	12,978,461	4,415,755	29,345,792
Government	0	0	0	0	0
<b>Total</b>	<b>18,697,104</b>	<b>34,267,489</b>	<b>43,251,111</b>	<b>25,052,414</b>	<b>121,268,118</b>
<b>2003</b>					
Ag, Forestry, Fishing	135,734	212,539	250,473	174,675	773,421
Mining	0	0	0	347	347
Construction	243,346	312,650	335,295	317,618	1,208,909
Manufacturing	277,526	532,466	618,081	420,093	1,848,166
Trans, Comm, Pub Util	2,890,615	3,212,975	3,752,532	2,860,937	12,717,059
Wholesale	2,010,808	2,966,252	3,370,701	2,263,324	10,611,085
Retail	11,998,705	19,762,887	22,642,061	15,420,014	69,823,667
Finance, Ins, RE	900,146	1,062,609	1,146,791	965,111	4,074,657
Services	3,999,402	8,976,090	12,972,607	4,683,165	30,631,264
Government	0	0	0	263	263
<b>Total</b>	<b>22,456,282</b>	<b>37,038,468</b>	<b>45,088,541</b>	<b>27,105,547</b>	<b>131,688,838</b>
<b>2004</b>					
Ag, Forestry, Fishing	157,957	247,630	305,982	200,787	912,356
Mining	0	104	0	0	104
Construction	276,885	319,319	300,979	284,986	1,182,169
Manufacturing	305,351	608,034	632,048	311,881	1,857,314
Trans, Comm, Pub Util	2,806,506	3,248,197	3,909,932	2,862,792	12,827,427
Wholesale	2,234,379	3,320,836	3,998,096	2,398,570	11,951,881
Retail	12,978,758	21,267,878	24,233,534	15,708,517	74,188,687
Finance, Ins, RE	890,553	1,153,322	1,453,205	958,898	4,455,978
Services	4,174,137	9,483,204	14,194,393	4,774,808	32,626,542
Government	394	0	0	0	394
<b>Total</b>	<b>23,824,920</b>	<b>39,648,524</b>	<b>49,028,169</b>	<b>27,501,239</b>	<b>140,002,852</b>
<b>2005</b>					
					<b>Year to Date</b>
Ag, Forestry, Fishing	189,282	236,684			425,966
Mining	0	0			0
Construction	237,642	269,560			507,202
Manufacturing	232,779	513,370			746,149
Trans, Comm, Pub Util	2,820,114	2,884,374			5,704,488
Wholesale	2,185,916	3,363,267			5,549,183
Retail	13,489,044	22,507,854			35,996,898
Finance, Ins, RE	853,085	1,069,762			1,922,847
Services	4,328,317	9,393,640			13,721,957
Government	0	0			0
<b>Total</b>	<b>24,336,179</b>	<b>40,238,511</b>	<b>0</b>	<b>0</b>	<b>64,574,690</b>

Table 2.8