



KENAI PENINSULA BOROUGH

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DALE BAGLEY
MAYOR

MEMORANDUM

TO: Pete Sprague, Assembly President
Members of the Kenai Peninsula Borough Assembly

THRU: Dale Bagley, Borough Mayor *DLB*
Mark Fowler, Purchasing Manager *MA In MF*
bg Bonnie L. Golden, Grants Manager

FROM: *bg for* David Gibbs, Emergency Manager

DATE: June 24, 2004

SUBJECT: Amendments to Ordinance No. 2003-19-53: Grant from Alaska Division of Homeland Security for \$724,924 for purchase of communications equipment

Ordinance 2003-19-53, accepting a grant from the State, has been set for public hearing on July 6, 2004. Prior to enactment of the ordinance, the administration requests that the Assembly consider the following amendments to the ordinance. The amendments would authorize the administration to sole source a contract to complete the grant project.

Background. The State's Alaska Land Mobile Radio ("ALMR") project is a statewide effort to develop and implement a communications system capable of providing interoperable wireless voice systems for emergency and medical response personnel. An objective of the ALMR is to develop an interoperable trunked radio communication system based on national standards in which federal, state, local, and military representatives can communicate effectively in emergency mission roles. This system is scheduled for construction on the peninsula in the near future.

Earlier this year, the State conducted the ALMR Concept Demonstration Plan. The training, experience and lessons learned during the demonstration project provided information required to successfully build the system in other areas of the State. *The ALMR project team learned that Motorola radios were the only brand that successfully tested with the ALMR.*

In an effort to upgrade its communications system, the Borough, working with local jurisdictions, has been aggressively pursuing a partnership with the ALMR project team. ALMR appears to be the most advantageous and cost-effective approach to rebuilding the Borough-wide communications system. The State's ALMR system provides an excellent opportunity to

develop a high-technology, high-reliability, high-capacity infrastructure which will meet most or all of the local agency needs and enable complete interoperability between all user agencies. To help fund the upgrade, the Borough applied for funding to purchase radio equipment compatible with the ALMR. A notice of award for \$724,924 was received in mid-May.

Sole-Source Justification. As stated above, Motorola radios are the only equipment that have successfully tested with ALMR. There is only one representative in the state for Motorola equipment and that is ProComm Alaska, LLC. The State has negotiated with ProComm to obtain the best pricing for its equipment. The proposed grant agreement between the State and the Borough includes a list of specific equipment and the estimated cost for the items that are required to be purchased with the grant funds. The cost is based upon the State's negotiated pricing. Because (1) the grant agreement requires the purchase of specific equipment, (2) the equipment is only available through Motorola, (3) there is only one Motorola representative in the State, and (4) the State has negotiated the best pricing terms, the Borough would like to enter into an agreement with ProComm Alaska, LLC, to purchase the radio equipment described in the grant agreement.

Amendment to Ordinance. Should the Assembly agree to approve a sole-source contract for purchasing the equipment under this grant, the ordinance should be amended as follows:

Add a "Whereas":

WHEREAS, the grant agreement requires that specific equipment be purchased with the grant funds and there is only one supplier of that equipment in the State, a sole-source contract is preferred; and

Add a new Section 3 as follows:

SECTION 3. That the Borough Mayor is authorized to enter into a sole-source contract with ProComm Alaska, LLC, for the purchase of the equipment listed in the grant agreement, such contract not to exceed \$724,924.

Renumber remaining sections.